

THE CANADIAN GROCER

& GENERAL STOREKEEPER.

PUBLISHED WEEKLY
\$200 PER YEAR

VOL. V.

TORONTO, JANUARY 2, 1891.

No. 1

Fac-Simile of Package.



Registered.

BENSON'S CANADA PREPARED CORN

Superior to any Imported
CORN STARCH.

RELIABLE AND UNIFORM
IN QUALITY.

FOR SALE BY EVERY GROCER.

H. A. NELSON & SONS

MANUFACTURERS

AND

Wholesale Dealers

—IN—

BROOMS

AND

WHISKS,

Brushes, Woodenware,
Baskets, Cordage,
Grocers' Sundries.

MONTREAL,

TORONTO.



ASK FOR

MOTT'S

DUNN'S BAKING POWDER

THE COOK'S BEST FRIEND
Largest Sale in Canada.

Taylor, Scott & Co.

TORONTO.



THE BEST

IS THE CHEAPEST.

Retail Price, 25c.

For sale by all first-class grocers

ALWAYS ASK FOR THE
'John Bull' BRANDS.
Manufactured by
BRYANT, GIBSON & Co.



AGENCY FOR—
Ganong's Lily Chocolates,
Terry's English Bottled Confectionery,
Negree's French Crystallized Fruits.

A. HAAZ. C. DE CARTERET.

A. HAAZ & CO.,

Bonded Manufacturers of

Honey Dew, White Wine, Malt and Cider
VINEGARS.

74 Bagot Street, - Kingston, Ont.

CONVENTION OF ONTARIO CREAMERIES' ASSOCIATION

Will be held at TOWN OF BERLIN on TUESDAY and WEDNESDAY 13th and 14 January, 1891.

Prominent American and Canadian dairymen will address the convention.

Country merchants cordially invited to attend and become posted on benefits of creameries.

Send \$1.00 to Secretary for membership and certificate entitling you to reduced R. R. fare to Convention.

D. DERBYSHIRE, Brockville,
President.

R. I. GRAHAM, Belleville,
Secretary.

Direct Orders and Orders for Enclosure receive our prompt attention.



IT SAVES LABOR, TIME AND CLOTHING.

As the hands do not come in contact with the water, chapped, scalded and sore hands are avoided. The mop being wrung at arms length there is no stooping or straining of the back or shoulders. The hands are not soiled or disfigured by the wringing of a filthy, greasy cloth. As the clothing is not drenched or disfigured as in ordinary mopping no special preparation is required.

TARBOX BROS.,

"Truth Building," 73 Adelaide Street West, Toronto, and 28 Waterloo St., St. John, N. B.

EMBRO OATMEAL MILLS.

D. R. ROSS, - - - EMBRO, ONT.

A CHOICE QUALITY OF

Roller, Standard and Granulated

Oatmeal

IN BARRELS, HALF BARRELS OR BAGS.

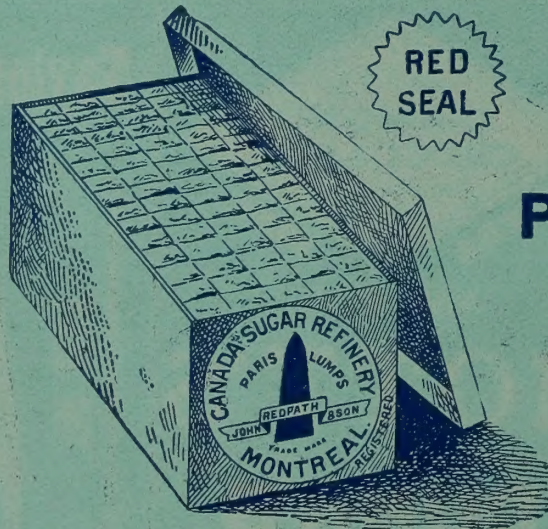
Selected WHITE OATS only used. For prices of Oatmeal or Oathulls in Car-loads or less quantities, write or wire, and will reply promptly. Can ship via Canadian Pacific or Grand Trunk Railways. Have new machinery for the manufacture of Rolled Wheat and Graham Flour and will be pleased to have orders.

The Canada Sugar Refining Co.

Redpath

(Limited),

MONTREAL.



PARIS

LUMPS.

We are now putting up, for family use, the finest quality of PURE LOAF SUGAR, in neat paper boxes.

FOR SALE BY ALL GROCERS.

PRICE **50** CENTS.

THE CANADIAN GROCER & GENERAL STOREKEEPER

PUBLISHED WEEKLY.
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Published in the interest of Grocers, Canners, Produce and Provision Dealers
and General Storekeepers.

J. B. McLEAN & CO., (Ltd.)
PUBLISHERS.

115 ST. FRANCOIS XAVIER STREET,
MONTREAL.

6 WELLINGTON STREET WEST,
TORONTO.

Vol. V.

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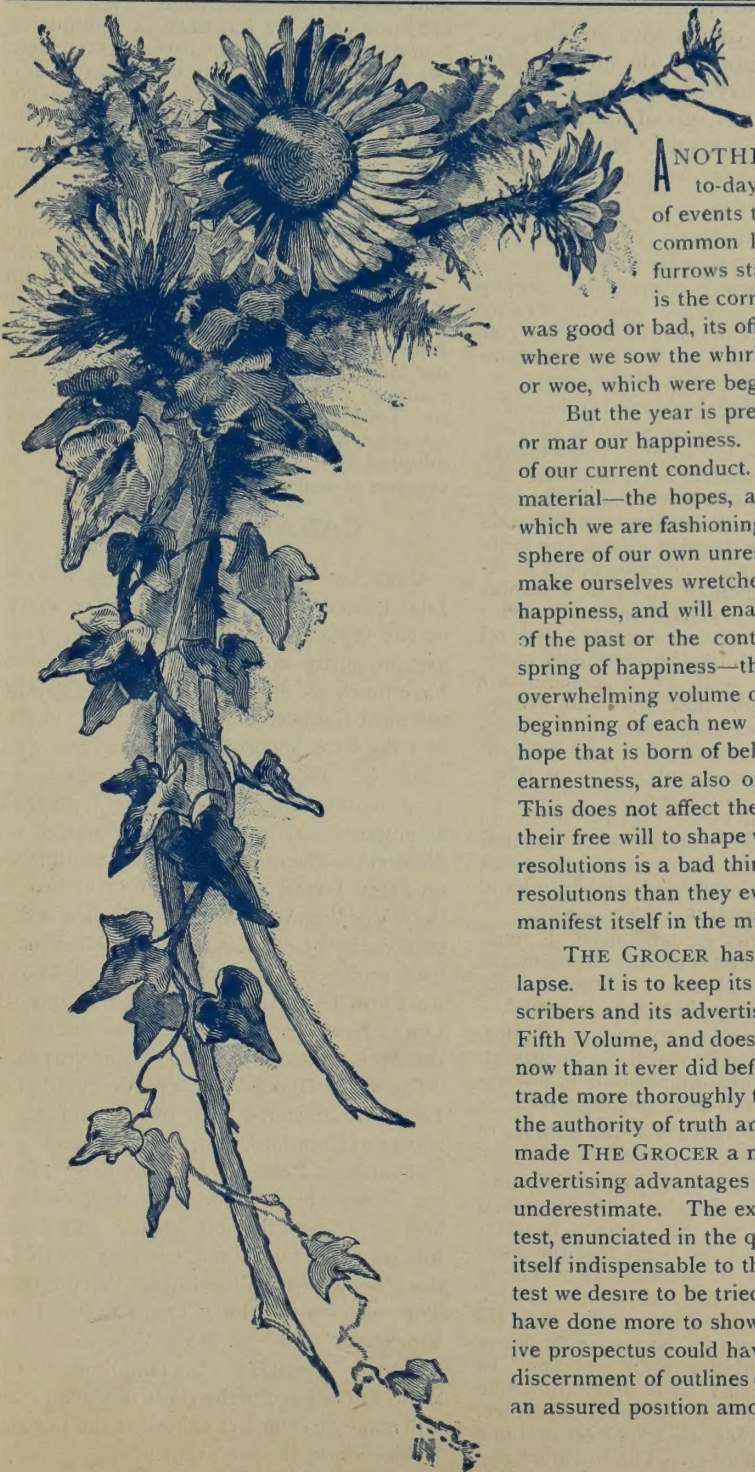
No. 1

THE NEW YEAR.

ANOTHER Year, teeming with a fresh progeny of human mutations, is to-day ushered upon the stage of Time. Let us hope that in its brood of events there may be born more of joys than of sorrows to hover over the common lot, and that it may leave behind it more of dimples than of furrows stamped upon the general face of mankind. Much must befall that is the correlative of what has happened in the past, and as the parent cause was good or bad, its offspring effect must be of the same nature; we must reap the wind where we sow the whirlwind. The year, therefore, is charged with issues fateful for weal or woe, which were begotten before it came down to the living Present.

But the year is pregnant with other formative influences, as potent as any, to make or mar our happiness. These are the yet undetermined, unborn, but inevitable outcome of our current conduct. If we live, we must constantly be at work upon the plastic material—the hopes, ambitions, difficulties, inherent nature—of our personal destiny, which we are fashioning even when in the deepest repose of inactivity. We have in the sphere of our own unrestricted actions ample power to make ourselves contented or to make ourselves wretched. If we use this power well it will be an internal source of happiness, and will enable us also to fence out much of the trouble which is the legacy of the past or the contagion of other people's errors in the present. This inner well-spring of happiness—the rectitude of our own conduct—will flow in the face of the most overwhelming volume of outer force. And nearly everybody recognizes this fact at the beginning of each new year, on which occasion solemn resolutions are dedicated to the hope that is born of belief in that fact. True, these resolutions, though usually made in earnestness, are also often conceived in weakness, and have no endurance in them. This does not affect the generality of the statement that all men believe in the power of their free will to shape well or ill their own lives. Nor does it prove that the making of resolutions is a bad thing. We hope our readers will make more and better business resolutions than they ever made before, and that the New Year will may more frequently manifest itself in the midyear deed.

THE GROCER has formed a New Year's resolution from which it trusts it will not lapse. It is to keep its intrinsic progress abreast of its progress in the favor of its subscribers and its advertisers. On the same date as the New Year opens it begins its Fifth Volume, and does so under hopeful auspices. It addresses itself to more readers now than it ever did before; bridges the chasm between the wholesale and retail parts of trade more thoroughly than any other medium; it is well known to speak at all times with the authority of truth and not with the bias of any personal interest. These facts have made THE GROCER a necessary organ in the life of the grocery trade, and have given it advertising advantages that none who desire to deal with retail grocers can afford to underestimate. The excellence of an advertising medium is always reducible to one test, enunciated in the question: How far has the given medium succeeded in making itself indispensable to the constituency of custom sought by the advertiser? This is the test we desire to be tried by. Four years of honest service in the cause of the retail trade have done more to show how great the need was for such a paper than the most exhaustive prospectus could have shown at the outset. The fact that we have been happy in our discernment of outlines of needs, the most vital though often least observable, has given us an assured position among the retail grocers of Canada, and has made THE GROCER the



chosen craft to carry the best wholesale advertising in the country.

That our advertising patronage is of the best class, is owing as much to the rigid principles of selection we observe in admitting announcements, as it is to the wide and securely established circulation of our paper. We exclude what we deem not strictly good advertisements. By our care in this respect we do not expose the retailer to humbugs, and do not lower our reputable advertisers by mixing their cards promiscuously with those of business impostors. This careful sifting has raised our columns to a status considerably higher than attention to mere advantage in competition would have done, but it has led us to the surest precedence over competitors. Patrons have learnt from their experience in our pages that random advertising is not the sort to suit their purpose. To hit the mark the target must be in clear light, the aim must be sure, the piece properly sighted. Similar conditions must be insisted on to make advertising efficacious. Bread may be thrown upon the waters with no definite purpose, but the right theory of advertising always postulates purpose, and purpose that is clearly defined and estimated beforehand. He who realizes the truth that is in this statement will not set his advertisements flowing in several meagre sluices, but will look for a channel that concentrates the force upon the surface sought to be moved.

Constancy to resolves made at the beginning of each new year since THE GROCER was started, has resulted in the satisfactory condition in which the paper now finds itself. We mark another notch higher in the scale of progress at the beginning of 1891, and we shall aim to keep level throughout the year with the mark fixed at the start.

To all our readers we wish a prosperous and happy New Year.

THE DELINQUENT LIST AND HOW IT IS CONDUCTED IN TORONTO.

One of the main objects of a grocers' association should be the warning of the members against people who habitually forget to pay their just debts, and one of the principal troubles arises from the fact that very few business men really understand how such a list should be conducted with a view to obtaining the best results. As a proof of this we are continually in receipt of letters asking for information upon that question. Now, we know that the Toronto Association has had such a list in operation for a year, and that nothing but satisfaction has been expressed at the way it has been conducted. During the year considerably over three-fourths of the members have contributed to that list, and no one has grumbled. It is an obvious fact that, if each man had to announce to his fellow that he had been bitten, the list would have been out of exist-

ence before now; therefore, in order to conduct such a work without the friction naturally arising from each man knowing his neighbor's business, it is necessary that it should be conducted with a jealous care of each member's interest. This has been done in Toronto—but how? that is the point. We propose to unfold the secret, so that associations throughout the country may know. In the first place, but one man in the Toronto body knows anything about where the information comes from, and he has very properly guarded that knowledge from enquiring eyes. Approached by some thoughtless member with questions as to sources of knowledge, the answer has always been the same—court-teous but to the point: "If you want to know anything about the account, I will find out for you, but I cannot give you the grocer's name who furnished the information." This in all cases has been found sufficient, and the enquirer has turned away with renewed confidence in his list. Now, how was it conducted? Blanks were prepared, with the following heading:

"MEMBERS' LIST."

NOTICE.—"In filling this form, please be careful to give correct names, with proper addresses. The secretary will call for this list on or about the first of the month. You will greatly assist him by having it ready to hand."

Below this heading the blank is ruled off in spaces for the name, occupation, address, and amount of account owing. These blanks were put in possession of each member. At the commencement of each month the secretary calls upon each member and demands his list and leaves another blank one in its place. Arriving at his office he opens a reference ledger, which is ruled in a similar manner to the form referred to above—with the addition of extra columns ruled off for a number and for the member's name and address, as well as a column for "remarks." With the lists and ledger before him he proceeds to number in consecutive order the names he has just brought in, and these are now entered in the reference ledger, each name bearing number as first marked on the lists. Having them all entered he has now to send to each member a copy of the names so received. For this purpose another blank sheet is ready to hand having a printed heading, thus:

"This list is strictly confidential, is reliable, and is issued monthly to members only. Members will find it to their advantage to carefully keep these lists as issued.

"N. B.—Enquiries as to sources of information contained herein will not be attended to, but any other information in possession of the office will be cheerfully given."

There is also a space for the number of the list and for the date issued.

Now take the lists just gathered in and place the names in alphabetical order, attach to them the numbers the same as in reference ledger. It will be seen that the numbers are no longer in consecutive order—in fact the names have become mixed as well, but being in alphabetical order they are more easily examined. Now, one of these sheets is required for each member. In Toronto a cyclostyle is used, which from one writing will produce any number of copies; the requisite number are struck off and one sent to each member. The member can

recognise the names he has sent in, but he cannot tell who sent the others; the only one who knows this is the secretary who prepared the lists. Now, of what use is the reference ledger mentioned above? The use ought to be plain, but here it is: A grocer upon looking over his list sees a customer's name thereon; the customer has been dealing with him for some time perhaps, but here his name has cropped out on the delinquent list, and he now has doubts about that customer's honesty. What will he do? He takes the first opportunity to enquire from the secretary as to that customer's standing. The secretary takes down the name of the party and the number attached to it. He looks up that number in his reference ledger and there finds who sent the name in, he goes to that party and gets what information he requires and passes the same to the grocer who wanted the knowledge. Neither grocer knows who he has been in communication with, neither does he care, for each member requires something of the kind sooner or later. They find they can trust their secretary, and so will give him what they would perhaps be loath to give to his rival around the corner. We have been at considerable trouble to explain the scheme as laid out above, and at first sight it may seem formidable, but it is not—it is very simple when once it is studied out. Of course it requires care and attention, but when once it is understood, it is reliable and effective. Numerous are the instances in which money has been saved to the Toronto members by its use, and of all the collecting agencies now running, nothing has proved as effective as the Toronto Delinquent List. In our next issue we will give the collecting letters as adopted by the same association, and the manner of using them.

CANADIAN WINES.

Canadian wines, especially those of Pelee Island, are coming to the front, and to a large extent replacing the foreign article. Their greater purity and comparative cheapness have much to do with this. Pelee Island, the most southern part of Canada, is situated in Lake Erie, and enjoys great climatic advantages. Here the Catawba, Isabella and Virginia seedling can be thoroughly ripened, an impossibility in any other section of the Dominion. The first vineyard was established on Pelee Island in 1866, and is known as the "Vin Villa Vineyard." For the last seventeen years the entire sale of its wines have been under the control of the well known wine firm J. S. Hamilton & Co. of Brantford, Ont. Nine years later they took control of the "West View Vineyard." Three years ago "The Pelee Island Wine and Vineyards Co. Ltd." was chartered with offices and warehouses at Brantford, Ont, and wine house and vineyards at Pelee Island. Mr. J. S. Hamilton is president of the Company, and his firm were given the sole agency. This year Messrs J. S. Hamilton & Co. took control of the "South View Vineyards," Pelee Island. They also control the "The Fairfield Plain Vineyards," and "St. Malo Vineyards" Tilsonburg. Messrs. J. S. Hamilton & Co. stand at the head of the trade in Canada and will make an extensive exhibit at the Jamaica Exhibition in January 1891.



THE MOST VALUABLE PUBLICATION.

NICOLA, B.C., Dec. 15th, 1890.

J. B. McLEAN Co.,

Publishers CANADIAN GROCER:

DEAR SIR,—Enclosed please find \$2 to cover my subscription for 1891 to THE GROCER.

I appreciated your able article on the premium question to secure subscribers. All honor to a man who takes such a stand against that practice. I can truthfully say that I welcome THE GROCER as the most valuable publication I receive. "Drum Taps" are good.

Wishing your journal every success and you a prosperous New Year,

I am faithfully,

A. E. HOWSE.

WHEN TEA WAS DEAR.

Editor CANADIAN GROCER:

DEAR SIR,—In your last issue you published an extract from an English exchange on the subject of tea, stating that "the highest price ever paid for tea was £1 10s. 6d.," etc.

I presume the writer of the article in question had reference to the prices of teas during the last 100 years, and quoted the figure as a market quotation and not as the highest price paid for tea since its introduction into England. In the very interesting and useful book, "Tea and Tea Blending," issued by the firm of Lewis & Co., Crutched Friars, London; Eden, Fisher & Co., 50 Lombard St. and 97 Fenchurch St., E.C., publishers, 1887, I find the following relative to the introduction of tea into England and prices:—

"The date of its actual introduction into this country (England) cannot be ascertained with absolute certainty, some authorities giving the date as 1591, others as 1597, and others again as 1610, which last appears most likely to be correct; the price at first was 10 guineas (£10 10s.), and naturally it was only used by the upper ten and by them only on great occasions.

"By the middle of the seventeenth century, however, it was getting into more general use. * * *

"About the year 1667 tea began to be imported into England from Holland in somewhat larger quantities, the price falling rapidly to 60s. per lb. and by the close of the Commonwealth period it had become quite a popular drink." * * *

Thomas Garway, a "tobacconist and seller and retailer of tea and coffee," as he somewhat cumbrously describes himself, published a handbill, and among other matters said:—

"Tea in England hath been sold in the leaf for £6, and sometimes £10, the pound weight." * * * Also that "he sells tea from 16s. to 50s. a pound." * * *

I merely take the liberty of calling the attention of those interested in this article to the above facts, as the article in your last week's issue is not explanatory enough and apt to be taken as a standard of prices. I hope I have not taken up too much of your space, and thank you for room accorded me.

Yours truly,

WM. H. SEYLER,

Eby, Blain & Co.

SCALDING EGGS.

The method of treating eggs by subjecting them to a moment's bath in scalding water was described in these columns last week in the copy of a letter sent by Mr. Boyes, of London, to the Minister of Finance. Our inquiries concerning the adequateness of this method to preserve eggs perfectly fresh resulted in the following expression of opinion reaching us from Messrs. McNaughton, Walker & Co., wholesale produce dealers and commission merchants, Detroit, Mich.:

DETROIT, MICH., Dec. 20, 1890.

We think that it is impossible that there should be anything in it. It is only another of the many ideas of a class of cranks. The idea is not new at all. I have heard of housekeepers doing it for a great many years. As to the success, even in that way, I never learnt, but am sure that if there was anything in it it would have been tested long ago.

Yours truly,

MCNAUGHTON, WALKER & CO.

We hope the idea will get fair play before it is discarded as an eccentric suggestion. There may be value in it, or there may not be. One thing is certain, we live in an age marked more by the habit of suspending judgment than perhaps any former generation ever lived in. A thing must not be condemned because it appears ridiculous, as the absolutely ridiculous after all may be our own standard of judgment. Let this scalding idea stand or fall by the test of experiment. The catholic spirit of the laboratory is getting abroad, and is teaching men to examine and weigh well before they pronounce for or against the probability of certain physical results being reached by certain unlikely-looking processes. We hope we shall hear from others.

LARD IN DEMAND.

Every one of the numerous products of the hog have declined in price since the opening of the winter cutting season, excepting lard. This article has not only held its own, but in some instances $\frac{1}{4}$ c. better has been obtained. This has been due to the demand from the compound factories. Until quite recently we imported all our compound lard, but now the bulk of it is manufactured in Canada. Two of the leading pork packers put in a plant and have been manufacturing for some time, but the most extensive manufacturer is the Fairbanks Co. of Chicago, which recently established a branch in Montreal. This firm are apparently not cutting hogs for they have been purchasing all the steam rendered lard that the packers would sell. In this city several of the pork-packers have contracted to let them have nearly all their production for the balance of the season. The prices are private, but they are somewhere about 8c. in tierces.

Money has become quite firm at an advance. On call loans banks refuse to do anything under $6\frac{1}{2}$ to 7 per cent, and 7 to 8 per cent. is now asked on commercial paper. On open accounts and deposit receipts the banks are allowing their customers 4 to 5 per cent.



A. C. Buchner, Courtland, who has been in the grocery business for some time has lately retired.

A. F. McCabe, Parrsboro', is thinking of retiring from the grocery business shortly. THE GROCER wishes him well, in whatever business he may enter.

Mr. F. W. Foster, Ashcroft Station, and Clinton, British Columbia, one of the pushing men on the Pacific coast, has just issued a handsome as well as useful calendar.

Mr. J. I. Davidson, Davidson & Hay, Vice-President of the Bank of Commerce, sent a case of champagne to the staff in the head office of the bank, Christmas eve.

John Hawley says eggs will be lower after the New Year. He looks for the usual sudden drop in American markets, as the demand always falls away after the holidays.

Mr. S. Fenton, Erie Preserving Co., St. Catharines, was in the city on Saturday last, and made some clearing out sales of job lots of canned goods. He leaves for a three months' European tour in the course of the next few weeks.

We have received the special edition in which the Exeter Times celebrates the Christmas of 1890. From the excellence of this number we should judge that a good nourishing subsoil of popularity underlies the tract covered by the Times' circulation. The large volume of reading matter and the liberal space taken up by advertisements bespeak the support of both the subscribing and advertising public.

Incidentally the best calendar of 1891 we have yet received is that of the Boiler Inspection and Insurance Company of Canada. It covers a surface of 18x12 square inches. The lower half is taken up by the month-sheets, which display the dates in ample and handsome figures, the size of the latter being six-line pica. The red-letter days of the year are noted in appropriately colored ink. The upper half of the hanger exhibits very tastefully the Company's card, which asserts itself as much as an advertisement on a calendar can assert itself.

To Grocers!

There are three articles which the consuming public have decided are the best of their kind in the market, and it will pay every grocer to keep them in stock. They are

The "Horseshoe" brand of canned fruits and vegetables.

Packed by Bowlby Bros. & Co., of Waterford, Ont.

"Cairns" Home-made marmalade, jams and jellies.

Packed by Alexander Cairns, Paisley, Scotland.

The "Trident" brand of canned salmon.

Packed by Ed. Wadhams, Ladner's Landing, B.C.

Every package of the above brands guaranteed as to quality and weight.

BLAIKLOCK BROS, Agents,

17 Common St., MONTREAL.



TORONTO MARKETS.

TORONTO, Jan. 1, 1890.

In the week between Christmas and New Year's the stream of trade shrinks into the merest thread. It is undoubtedly the dullerest week of the whole year, and the present holiday season is no exception to the rule. Trade is virtually at a standstill, as for the week now closed the buying was done before Christmas with the express object of avoiding the necessity of sending in any orders now. The wholesale houses are all busy stock-taking. The general report seems to be that last year's business was a good one, notwithstanding its undemonstrative character. One diminishing factor this year is the temporary check which the new terms gave to trade. Payments by the city trade have not been good lately, but country remittances have been generally satisfactory. Country merchants want more snow, but otherwise their letters contain no complaints.

CANNED GOODS.

There is nothing to say about current trade, because there is no current trade from jobbers' to retailers' hands. The stock is held with confidence and at prices quoted a week ago, the jobbers being still easy in their minds as to the resources and reliability of the demand which will become active in a couple of months. There is no line in which the past week has developed any new features, on account of the entire cessation of trade and the absence of symptoms tending to raise excitement. Now we begin to get some very strong reports from the London and Liverpool markets. The general tone of latest advices is to the effect that receipts have been very light over there, and that there is some anticipated scarcity of supplies for the near future. They are expecting a considerable reduction in receipts from the present pack and count on first receipts in March, a second shipment in April, the third in the middle of May, with nothing like large consignments until the middle of July. This order of receipts, it is said, will give ample time to entirely clean up stocks on hand before any of the new pack is on the market. This is a most extraordinary situation and tends to encourage the belief in strong future prices.—Herald of Trade.

COFFEES.

The trade in coffee might be neglected in a summary of the week's business. It was an infinitesimally small matter. Rios are scarcer on spot. The market is firmer in Europe. Reports from New York say deliveries are not quite up to those made by the end of last year.

DRIED FRUIT.

The interregnum between the Christmas trade and New Year trade is more observable in the dried fruit business than in any other, as in that department of grocery stock there was activity up to the end of the 24th ult. In the holiday week there was no trade at all, excepting a very occasional small order in dried fruit. Everybody was sufficiently stocked. The stock in wholesale hands here is full in staple lines, but there are few Malaga raisins left. There is not

more of any description of fruit left than usually remains after the demand for Christmas has been quenched, which shows that the dried fruit trade has been a good one. In New York the market for Valencia raisins continues unimpaired, a consequence of speculative operations, of money stringency and abundance of common grade fruit.

NUTS.

The sharp demand which operated throughout the short season that new nuts were on this market has left stocks pretty low. Current business amounts to little.

RICE AND SPICES.

Cables from Japan report that orders for high-grade rice cannot be repeated. There is no more stock. There is an improving inquiry for fine grade rice just now. In spices there is a steady continuance of old conditions and late prices remain unchanged. Some whole spices are easier, but this does not effect wholesalers here.

SUGAR.

There is a slight movement in sugar, but it would be deemed almost a nullity at any other time of year. Its present importance is by comparison with trade in other commodities. There has been no change made in quotations, $6\frac{3}{4}$ to $6\frac{7}{8}$ c. being the prices yet holding for granulated. The New York market gave token of weakening on Monday, private advices reporting sales at 5.94c. Yellows remain at 5 to 6c. The demand can be no worse than it has been for some time past, as it was barely sufficient to keep stocks supplied for the most meagre current wants. The country stores are all in a position to take stock off the market when the regular movement of trade begins. This fact must not be forgotten when the conditions otherwise favoring weakness are being considered.

SYRUPS AND MOLASSES.

Molasses is firm, and the quiet character of the demand has no effect upon prices, the scarcity of stock being a sufficient prop for present quotations. Then the demand is likely to improve in winter. Syrups are scarce and prices are unchanged, the want of the market being yet for low grades chiefly.

TEAS.

The state of repose in the tea market is but a culmination of a condition of things that has been progressing towards greater quietness week by week. The demand has been more for low grades the last week or more, the reason being that in low grades there is better value than in the finer teas, although it is a fact that the values in low grades are far below what they were a year ago. Stocks of medium and high grade teas are pretty large, but the descriptions most in demand are in very limited supply.

According to a London publication there has been patented a machine having for its object the restoring of teas which have gone off in flavor and strength. It is said that tea subjected to this process improves in value in some cases as much as sixpence per pound; while the patentee claims that his process imparts a bloom to the dry leaf, a brightness to the infusion, and a delicious maltiness to the liquor. Consumers, however, would probably prefer original and natural conditions.

PETROLEUM.

There is a continued weakening in prices, whereby Canadian is 16c. at highest point, or a cent less than last week, and Carbon Safety is down to 18c. The coal oil trade is one of the best now being done.

DRUGS AND CHEMICALS.

Trade is very quiet, in fact is at a stand-

still, in sympathy with the trade in other more essentially Christmas lines. There has been no change in prices.

BUTTER AND CHEESE.

Butter is the commodity in which receipts are now largest, the dullness of holidays not having closed off supplies from retailers to commission men. There is no feature to relieve the monotony of the stock that has long been coming in. This week's shipments are perhaps a little worse than that of other recent weeks. There is abundance, but every week there seems to be a diminishing proportion of good stock. The bulk of the supply is in tubs. Local consumption is not more than satisfied with the quantity of rolls that come in. Prices are: For good dairy tub 14 to 16c., for medium 8 to 12c., for pails, crocks and large rolls 12 to 16c. Pound rolls are wanted at 16 to 18c., the latter price firm for good.

Cheese is unchanged and quiet. Early summer is 8 to 9c., half-skim 7 to 8c., and September 10½c.

COUNTRY PRODUCE.

APPLES—Are steady and in low receipt for good at \$3 to \$4.50 per barrel.

BEANS—Small quantities run off at \$1.60 to \$1.65. A car was sold on Monday at \$1.50.

DRIED APPLES—Are worth here 7½ to 8c. The sale of a car at 8c. from a jobber's hands has been followed by a continuance of the low quotations. Stock is just now easily got.

EVAPORATED APPLES—Are 13 to 14c. There is a temporary stagnation now because stock is not yet wanted, but everybody is holding firmly for March.

EGGS—Are in light receipt and strong demand, for fresh at 25c. and limed at 22 to 23c.

GAME—Partridges are 70 to 85c. and scarce. Rabbits are more plentiful since snowfall at 25 to 30c.

HAY—Cattle hay is to be had as low as \$6.50, from which prices run up to \$9.50, the latter price being paid for good timothy. Receipts have declined since Christmas.

HIDES—The supply has fallen off since the slaughtering season which preceded Christmas, when butchers stocked the market fairly well considering the lowness of prices, that is 4½c. for No. 1 green. Cured are worth 5½ to 5½c.

HONEY—Is very dull but unchanged. Clear is 12½c. for good, 11c. for medium, 7 to 8c. for low grade. Sections are 14 to 20c.

HOPS—The regular every day requirements are filled, and this keeps up a very good trade. New stock is 30 to 40c., and yearlings are 20 to 25c.

OATS—Are firm at 44½ to 45c.

ONIONS—Are unchanged at \$2 for red, and \$2.25 for white.

POTATOES—Are quoted nominally at 80c. on track here, but 70c. has been taken at outside points. Trade is dull at the present time on this market, but a good export trade is looked for. Out of store, lots are 90c. to \$1.

POULTRY—Turkeys are dull at 8 to 9c., with 10c. paid for good; geese are 6¼ to 7c. and not in much demand; chickens are 25 to 40c., and still wanted; ducks are scarce at prices ranging from 45 to 75c.

SKINS—Are \$1 to \$1.25 according to size and weight. They are in low receipt.

STRAW—Oat is firm at \$6.50.

TALLOW—Is unchanged at 2c. for rough and 5½c. for refined.

WOOL—Is 20c. in the fleece. Pulled, it is

R. A. LUCAS,

J. H. PARK,

R. T. STEELE,

GEO. E. BRISTOL.

LUCAS, PARK & CO.,

WHOLESALE GROCERS AND IMPORTERS,

73 McNAB STREET NORTH, HAMILTON, Ont.,

"Did You ever think"

common salt." "That impure salt is as dangerous as impure water. It injures the health, its effects on the kidneys being especially disastrous, causing stone in the bladder and other distressing diseases. The highest medical authorities most emphatically confirm this statement."

"Diamond Crystal Salt" is free from lime, magnesia and other impurities. Its "flavour" is delicious, its strength unrivalled, its "purity" unequalled. It is especially refined for "Best Table" and "Household" purposes. Have it in bags, barrels and packets of three pounds.

We are agents for the "Diamond Crystal Salt." Send us a trial order if one of our travellers do not see you soon. They start out on Monday.



Canadian White Enamel Sign Co.,

Sole Agents for Caesar Bros.

The Most Durable Sign Letter.

4 Adelaide St. W., Toronto.

A responsible agent wanted in every town and city.

M. J. Woodward & Co.,

PRODUCERS OF CRUDE,

Manufacturers of

Illuminating Oils,
Lubricating Oils,
Paraffine Oils
and Wax, &c.

PETROLIA, - ONTARIO.

N. WENGER & BROS.,

AYTON, ONT.

Manufacturers of

Winter Wheat Flour

KLEBER
and
EDELVEIS } Patents.

MAY BLOSSOM—(straight roller).

MINERVA—(extra).

Write for Samples and Prices,

N. Wenger & Bros.,
AYTON, ONT.

T. KINNEAR & CO.,

Wholesale Grocers, Importers of

TEAS, SUGARS, Etc.

JUST TO HAND:

Large consignment of Crosse & Blackwell's goods in pickles, marmalades, sauces, capers, etc.

47 Front St. East, - Toronto, Ont.



BEST GOODS IN THE MARKET.

FRANKFORT, CAMBRIDGE, BOLOGNA,
CHICKEN, HAM and TONGUE
SAUSAGES.

PUT UP BY THE MOFFATT PACKING CO.,
MONTREAL.

Condensed Mince Meat.



Although fruits are scarce and high, price same as last season, \$13.50 per gross net.

Packed in $\frac{1}{4}$ and $\frac{1}{2}$ gross cases.

Sole manufacturer for Canada.

Ask your wholesale grocer for it.

J. H. WETHEY, St. Catharines, Ont.

Always in Store:

Good Old Ports,

Fine Dry Sherries,

All good brands Brandies.

Gins—Holland and Old Tom,

Scotch and Irish Whiskey,

Finzi Jamaica Rum (the best).

All direct from places of production and from most reliable shippers, at low prices to the trade.

JAMES TURNER & CO.,

Wholesale Merchants,

HAMILTON.



CORRECT BUYING

The Secret of Success.



We can send you a small quantity for a sample till you are satisfied that we can give you satisfaction.

Our brands
are the finest
IN CANADA.

Empire Tobacco Co.,
Montreal.

MARKETS—Continued.

worth 22 to 23c. for supers, and 27 to 28c. for extras.

FISH.

This is the fish dealers' slackest week in the year, consequently there is very little to note in the fish market. Haddie and sea fish are very scarce, and there are no lake herring to be had. A few changes in prices will be found in the Prices Current.

GREEN FRUIT.

The market is very quiet. No change in the demand was very noticeable from one week to the other during the month before Christmas. This week there is nothing being done. Jamaica oranges are \$8 per barrel, Valencias are \$5 per box, and Floridas \$4 to \$4.50. Messina lemons are \$3.50 to \$5.50, according to quality. Palermos are \$4 to \$5.50. Sweet potatoes are done. Malaga grapes are \$8 to \$12, and are nearly done also. Lemons have gone up 25 per cent. on the Mediterranean.

Messrs. Cleghorn & Son brought in a carload of Florida oranges on Saturday, which arrived in fine condition, the stock being very choice.

CRANBERRIES.

Cape Cod berries are \$13 per barrel, and North Shore are \$8 to \$10.

PROVISIONS.

A quiet spell stands between the old year's trade and that of the new year, but still some business goes on. Prices have been easier for some time, but have not lost anything since last report.

BACON—Long clear is $7\frac{3}{4}$ to $8\frac{1}{4}$ c., and quiet. Bellies are 10 to 11c., backs are $10\frac{1}{2}$ c., and rolls $9\frac{1}{2}$ to 10c.

DRESSED HOGS—The market is dull, but prices all round are steady. Receipts of dressed hogs have been light, and no car offerings are reported at outside points. The few lots that came in by rail and on the street were taken by packers at \$5.65 if the weight and quality were good, while very light or very heavy went as low as \$5.

HAMS—Are 11 to $11\frac{1}{2}$ c. per lb., and in fairly good request.

LARD—Is steady at 9 to $9\frac{1}{2}$ c.

MESS PORK—Is \$14.50 for American, \$15 for Canadian, and \$16 for short cut.

SALT.

Salt, like other produce is quiet this week, and will be until after New Year. The sales reported by the Toronto Salt Works are: 3 cars sacks at 72c; 2 cars bbl. at \$1.43; smaller quantities are \$1.55 to \$1.60 for bbls; 85 to 90c. for sacks, and 55 to 60c. for $\frac{1}{4}$ sacks.

DRY GOODS.

There is unusual quietness in the dry goods trade, as is the case always in the last week of the year. Nothing notable has occurred to affect prices or other conditions of the market.

RAW FURS.

The prices for raw furs are still unchanged, and receipts less numerous. The following are the quotations:—Beaver per lb., \$4.50 to \$5; bear, per skin, \$10 to \$25; cub, per skin, \$5 to \$12; fisher \$3.50 to \$5; fox, red, 81 to \$1.25; fox, cross, \$2 to \$5; lynx, \$1.50 to \$2.50; martin, 75 to 90c.; mink, dark, 75c. to \$1.25; Muskrat, fall, 12c.; winter, 15c.; otter, \$8 to \$13; racoon, 25 to 80c.; skunk, 25 to \$1.25.

ORIENT MILLS,

Celebrated for the Cheapest and Purest Spices and Coffees, Extracts, Mustard, Baking Powder. All goods guaranteed to give Satisfaction.

Thompson, Bradshaw & Co.,

36 and 38 Lombard St, TORONTO.



SILVER STAR STOVE POLISH,

THE PHENOMENAL POLISH,

BLACK, BRILLIANT, BEAUTIFUL,
Handsomely put up in 3 doz. hinged cases,
can be had from all wholesale grocers,

Or from **F. F. DALLEY & CO.,**

PROPRIETORS,

Hamilton, Canada.

TO GROCERS.

SIMCOE CANNING COY'S

Goods are warranted first-class.

PUSH THEM.

Order through your wholesale
House.

WALKER, HARPER & COMPANY OXFORD MILLS.

"FLOUR" Manufactured by
Improved Roller System.

BRANDS:

Golden Star.	Golden Sheaf.
Oxford.	Ontario Queen.
Regal.	Jubilee.

Manufacturers of
STANDARD AND GRANULATED OATMEAL.
ROLLED OATS. ROLLED OATMEAL.

DEALERS IN

Grain, Seeds, Bran, Shorts, Beans, Mid-
dlings, Chop Feed, Pot Barley,
Split Peas, Cornmeal.

ADDRESS:

NORWICH, ONT.

Mixed cars a specialty.

MITTENS.

Best and Cheapest in the Market.



Specially designed and adapted for Brakesmen, all classes of Railroad Work, Lumbering, Teamsters and Farm Work; made in Saranac, Buck, and our "Yellow Napa Tan Horse"—the strongest material made.

Dealers will consult their best interests by waiting for our Travellers.

**W. H. STOREY & SON,
ACTON, ONT.**

DAVIDSON & HAY
Wholesale Grocers,
36 Yonge Street,
TORONTO, ONT.

IN STOCK

Full assortment of canned goods, including the following choice brands:—

"Canada First," "Lion," "Little Chief" and "Lynn Valley" Corn. Peas—Simcoe "English Garden," Delhi Sweet Wrinkled, Marrowfats and "Little Chief," Tomatoes—"Little Chief" "Ontario" and Windsor; also Peaches, Pears, Raspberries, Strawberries, Pumpkins, Plums, Pine Apple, &c., &c

Sloan & Crowther
WHOLESALE GROCERS,
TORONTO.

H. P. ECKARDT AND CO

Wholesale Grocers,

3 Front St. East,
TORONTO.

JAS. WATSON & Co.,
Coffee and Spice
Dealers.
Toronto, Ont.

J. F. EBY. **HUGH BLAIN.**

NEW HONEY
DROP CORN.

ORDER EARLY---Only a limited
quantity obtained this season.

Eby, Blain & Co.,
Sole Agents for Canada.
Wholesale Grocers,
FRONT AND SCOTT STS. TORONTO.

EDWARD
ADAMS & CO.
ESTABLISHED 1846.

Wholesale Grocers and Importers of
TEAS,
SUGARS,
COFFEES,
Tobaccos, Wines and Spirits
95 & 97 Dundas St., London, Ont.

BALFOUR & CO.,
IMPORTERS OF TEAS
AND
Wholesale Grocers
HAMILTON.

SMITH & KEIGHLEY
WHOLESALE GROCERS.

The following new fruits in stock :
MALAGA RAISINS.
PRUNES
IN CASES.
FIGS
ALL SIZE BOXES.
CURRANTS
BRLS., HFS. and CASES.

SMITH & KEIGHLEY,
9 Front St. E., Toronto

STEEL, HAYTER & CO
IMPORTERS OF

INDIAN TEAS

Direct from their estates in Assam.

Assams, Kangras, Darjeelings and Indian
Oolongs in stock.

PROPRIETORS OF THE WELL-KNOWN

" MONSOON " BRAND.

SAMPLES AND QUOTATIONS ON APPLICATION

11 & 13 Front St. E. Toronto.
Calcutta and London Firm: Octavius Steel & Co
Telephone 2354.

J. W. Lang & Co.
Wholesale Grocers,
TORONTO.
Special values in
TEAS
For January Trade.
33 Front St. East.

NEW BLACK BASKETS.

We have just received the
first shipment of

" Crescent " Brand

EXTRA CHOICE PATRAS
CURRANTS.

Specially packed for us.

Ask our Travellers or send for Samples
and Prices.

PERKINS, INCE & Co.,
TORONTO

WARREN BROS. & BOOMER,
IMPORTERS
AND
WHOLESALE GROCERS,
35 and 37 Front St. East,
TORONTO, ONT.

SUGARS, COFFEES AND TEAS
SPECIALTIES.

THE
ST. LAWRENCE SUGAR REFINING CO'S
Granulated
and Yellows
ARE PURE.

- NO BLUEING -

Material whatsoever is used in the manufacture of

OUR GRANULATED.

TUTTI-FRUTTI

Chewing Gum,
AND OTHER STAPLE BRANDS.

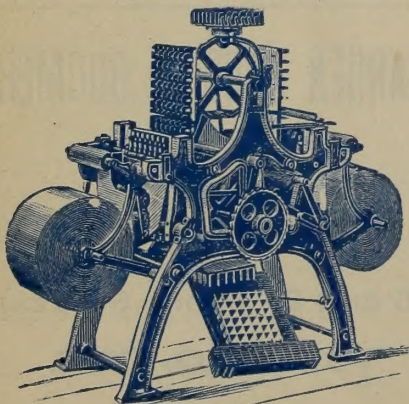
ADAMS & SONS,
23 CHURCH ST., TORONTO, ONT.

Tutti-Frutti, Tampico, Black Jack, Sappota,
Red Rose, Magic Trick, Taffy, Licorice, Caramel,
Tulu, N. Y. Gum—100 and 200 pieces.

Send for descriptive circular containing de-
scription of goods, with elegant Lithographs, free.
See our Price List, page 17.

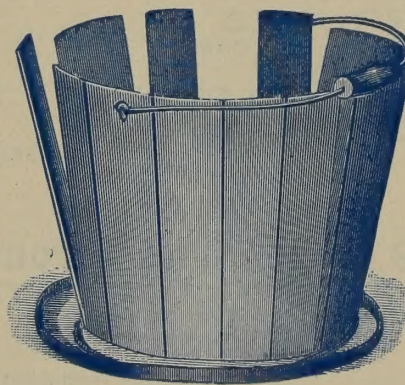
Northumberland Paper and Egg Case Co

Sole Manufacturers of Machine Made Egg Case
Fillers. (Straw Board.)

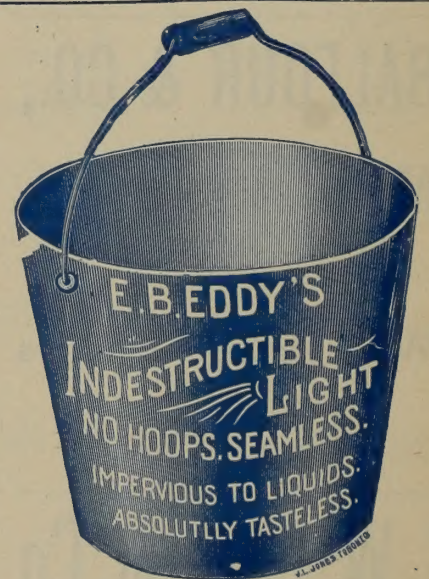


We also make a first-class Wooden Case, and can
therefore supply a complete Egg Case at the low-
est possible price. For prices and other informa-
tion, address the Mills, CAMPBELLFORD, ONT.

CATCH ON!



The Old Wooden Bucket.



E. B. Eddy's Indurated Fibre Pail.

The Neatest, most Durable, most Attractive and very Best Ware in the Market! The Cheapest because the most Durable!

These Superior Wares are moulded in one piece from wood fibre. No hoops. No joints. Cannot leak, shrink, swell or water soak. Will not taint milk or other liquids. Proof against hot and cold water, kerosene oil, benzine or naphtha.

If your Wholesale Grocer does not keep these wares in stock, apply direct to the sole owners of the Patents and sole Manufacturers in Canada.

THE E. B. EDDY MFG. CO.,
HULL CANADA



Put up in neat attractive wrappers and packed in a handsome case, is a high grade laundry soap at a low price. The retail grocer makes a good profit, in fact, a big profit for soap.

Samples and advertising matter sent on application.

The St. Croix Soap Mf'g. Co.,
ST. STEPHEN, N.B.

MONTREAL

MONTREAL MARKETS.

Dec. 31, 1890.

GROCERIES.

The holiday intervening and the natural course of business just now furnishes us with few new facts to mention; in fact there is none, and the general position is unchanged both as regards values and business generally.

FRUIT.

No great business is expected in a wholesale way during Christmas and New Years' weeks, consequently there is but little to note regarding the week under review. In dried fruit there has been no change or no notable transaction to indicate any, so that prices are chiefly nominal. Holders, however, appear to maintain unchanged views and 6 to 6½c represents the range of ideas regarding values on Valencia raisins, the inside figure being for seconds. Currants remain unchanged at 5½ to 6¼c. Other lines of dried

fruit remain about the same and but little can be said. In green fruit a fair jobbing business has occurred in such lines as oranges, lemons and grapes, but otherwise the market was featureless. The only change in prices has been on Valencia oranges, which are somewhat easier under larger receipts at \$4.25 to \$4.40 per case. Florida and Jamaica stock continue the same \$3.75 to \$4.00 per box for the former and \$6 to \$6.50 per barrel for the latter.

SUGAR, TEA, ETC.

The business in these lines during the past week has been of a very unimportant character and restricted to a few hanc-to-mouth sales which have no effect on the general position.

Sugar has shown no change, business being small with prices steady.

Syrups have been moving well of late, but during the week little new business has transpired and we quote prices unchanged at 3¼ to 4¼c. Molasses have furnished a small jobbing movement on the basis of 36 to 37½c.

RICE.

There is nothing doing in rice and prices remain as before; common \$3.90, Japans \$4.10 to \$4.25, and Patna \$5.50.

CANNED GOODS.

This trade has presented little in the way of animation during the past week. Some business was noted in corn, but it did not amount to anything very important and the market as a general thing remains as flat as ever, as dealers have all they want in the way of immediate requirements. We quote:—Lobsters, per case, \$7.25 to \$8; mackerel, per case, \$4.75 to \$5; sardines, per case, \$8.50 to \$9.50; salmon, per doz., \$1.30 to \$1.40; clams, 1lb tins, per doz., \$2; oysters, 1lb tins, per doz., \$1.75 to \$1.85; New Brunswick sardines, per 100, \$5 to \$5.50; Quebec tomatoes, \$1.20 to \$1.25; peaches, per doz., \$2.50 to \$2.65; bartlett pears, 2lb tins, per doz., \$2.10 to \$2.25; strawberries, 2lb tins, per doz., \$2.25 to \$2.50; pineapples, 2lb tins, per doz., \$2.30 to \$2.40; plums, 2lb tins, per doz., \$1.75 to \$2; corn, Erie & Aylmer, per doz., \$1 to \$1.10; corn, Boeggs, \$1.25 to \$1.30; peas, 2lb tins, \$1.20 to \$1.30; string beans, 2lb tins, per doz., 80 to 85c.

FISH.

There is nothing to note in regard to the market in a general way, the only business doing, being the sales of a few car loads of frozen tommy cods on the basis of \$1.50. Prices, in general, rule very firm, except light stocks. We quote: Labrador herring, per barrel, 5.00 to \$5.50; do. half-barrel, 3.00 to \$3.12; Cape Breton herring per brl., 5.00 to \$5.75; do. half-brl., \$3; dry cod per quintal, 4.75 to \$5; green cod, No. 1 \$5.50; do. No. 2, 4.25 to \$4.75; do. No. 1, large, \$5.50; do. large drafts, \$5.75; Labrador salmon, No. 1, per brl., \$15; do. No. 2, \$14; do. No. 3, \$13; mackerel, No. 1, half-brl., 11.00 to \$11.50; do. No. 1, kit, 2.50 to \$2.75; finnan haddies, Canadian, per pound,

The Badgerow-Falconer
Bonded Vinegar Manufacturing Company

Highest Medal Award Toronto Exhibition.

Telephone 1261 69 & 81 Jarvis St., Toronto.

LEONARD H. DOBBIN,

Commission Agent
and Broker in Canned Goods.

EVAPORATED APPLES A SPECIALTY.

4 Hospital Street, MONTREAL.
TELEPHONE 2206.

JNO. A. MOIR,

GENERAL AGENT.

Consignments Solicited.

SPECIALTIES: Canned Goods, Dried Apples, Evaporated Apples, Codfish.

Quotations and samples sent on application. A trial solicited.

41 St. Francois Xavier Sts., Montreal.



JAMES E. BAILLIE,

PRODUCE & COMMISSION MERCHANT,

66 Front St. East, Toronto.

ESTABLISHED 1874.

CONSIGNMENTS of butter, eggs, poultry, dried apples, etc., INVITED. Prompt returns made.

Always in stock—Long clear Bacon, Hams, Breakfast Bacon, Barrel Pork and Lard.

Munn's Pure Boneless
CODFISH

In pressed 2 lb. Bricks, packed in 5, 10, 20 and 40 lbs.

This fish is cut from the largest Newfoundland codfish, and the quality is unsurpassed.

APPLY EARLY.

STEWART MUNN & CO. - Montreal

ESTABLISHED 1860.

STANWAY & BAYLEY
BROKERS

AND
GENERAL COMMISSION MERCHANTS.

44 FRONT ST. EAST. TORONTO.

WE ARE BUYING

**Dried
Apples.**

SEND SAMPLES
AND QUOTATIONS

WE ARE BUYING

**Evaporated
Apples**

SEND SAMPLES
AND QUOTATIONS.

MONTREAL MARKETS. (Continued.)

7 to 7½c.; oysters, per barrel, 2 to \$4; Red Sea trout, per barrel, 9.00 to \$9.50.

APPLES.

There is no change locally as far as apples are concerned, but recent cables would indicate that the firm feeling in Liverpool is maintained. One received to-day from there showed that of a shipment ex Sarnia from Portland of 741 barrels they had netted \$4.31 in the West, while another lot of 320 ex Samaria from Boston netted \$4 in the West.

PROVISIONS.

There has been no change in the position of this market and business has been of the ordinary jobbing kind. Prices rule about the same, as follows:—Canadian short cut, per bbl \$15.00 to \$15.50; mess pork, western, per bbl \$15.00 to \$15.50; short cut, western, per bbl \$16.00 to \$16.50; hams, city cured, per lb 10 to 11c.; hams, canvassed, per lb 10 1-2 to 11½c.; lard, Canadian, in pails 8¼ to 8 1-2c.; bacon, per pound, 9 to 10c.; lard, com., refined, per lb, 8 to 8½c.

EGGS.

There has been a fair steady business during the week, sufficient to keep stocks well reduced, while receipts have been light. It is but natural, therefore, that prices rule firm. Lined 22 to 24c., fresh 25 to 27c., held 22 to 23c.

DRESSED HOGS.

During the past few days the supply of dressed hogs have been rather light, and consequently what stock there is, is held firm, especially new fresh killed light weights. We quote \$5.90 to \$6.10 as a range.

POULTRY.

There has been the natural brisk movement in chickens, turkeys, etc., incidental to the season, as the supply has been rather limited. Prices all along have ruled firm in comparison with former years, especially on turkeys, in fact this has been one of the seasons when the farmers, who held on, made money, as the stock appears to have been very scarce. We quote: Turkeys, 10 to 11c.; geese, 5 to 7c.; chickens 5 to 8c.; and ducks 7 to 8c.

BUTTER.

There has been little or no change in the position of this market of late, and nothing particular to note, aside from recent speculative purchases, notably, some Eastern dairy stock from below Quebec, and some profitable transactions in Townships. One car load of held Townships which had been purchased in the country around 13c., netted the dealer 17c., and he was so satisfied with the deal which recouped him for last year's losses, that he started out to gather up some more, but could only collect 180 tubs, which he disposed of on the same basis. This pretty clearly indicates that our previous remarks about stocks being well cleared up was about right. We also know of purchases of Western, in kegs, several hundred of them, somewhere between 15 to 15½c. on export account. Creamery holds its own, with a steady jobbing demand at 23c. and over.

CHEESE.

There is little that can be said about this market which has not already been said. Business is small and unimportant and the position is a purely nominal one as regards values, as no business can be cited which will give any idea as to price. It may be stated, however, that holders appear to be in the same hopeful frame of mind that is generally, but it is to be noted that some have been making the rounds more frequently of late. How stocks will turn out on

THE IMPERIAL PRODUCE CO'Y.,

OF TORONTO, LTD.,

69 Front Street East, Toronto,

—AND—

63 Tooley St., London, England,

Brokers and Commission Agents.

Invite Correspondence

—FOR—

Quotations on

DRESSED HOGS, POULTRY, PÔTATOES, TURNIPS, HAY, OATS, BARLEY, BUTTER, EGGS, APPLES, &c.

Both for Canadian and European markets.

the first is a general subject of discussion and various figures are advanced. One estimate which we give as furnishing some idea of what is thought is as follows:—Montreal, under 90,000 boxes; elsewhere in Canada, 70,000 boxes; New York, under 80,000; stocks on this side, excepting Chicago and the west, 250,000; Liverpool, 160,000; elsewhere in Great Britain, 250,000. The figures for Great Britain are high as compared with last year, but it is held that supplies are principally at the large centres, while stocks in dealers' hands are small.

FLOUR AND GRAIN.

There has been no change in flour and grain during the past week, and but little can be said about the market, prices being more or less nominal except in oats in which there has been some odd business. We quote No. 2 hard Manitoba, \$1.00 to \$1.01; peas 71c to 72c per 66 pounds in store; Manitoba oats, 44c to 45c; Upper Canada do., 47c to 47½c per 34 pounds; corn 72c to 73c. duty paid; feed barley, 50c to 52c; good malting do., 65 to 70c; rye 60c.

Flour has ruled extremely dull and beyond some small hand to mouth business there is nothing to note. The tone is easy and prices generally have an easy tendency. We quote a lower range as follows: Patent spring \$5.40 to \$5.50; patent winter, \$5.00 to \$5.25; straight roller, \$4.60 to \$4.75; extra, \$4.10 to \$4.50; superfine, \$3.75 to \$4.00; fine, \$3.25 to \$3.50; city strong bakers', \$4.75 to \$5.25; strong bakers', \$4.75 to \$5.25.

Mr. William Adams, eldest son of Mr. Adams, of Smith & Keighley, spent the past week with his father at his residence, Rose-dale. He takes one of the sixty-five routes for the wholesale grocery firm of Reid, Murdoch & Co., Chicago, and makes Des Moines his headquarters.

ST. JOHN, N. B., MARKETS.

ST. JOHN, N. B., Dec. 29, 1890.

To review the prospects your correspondent waited upon leading merchants and bankers. Trade in New Brunswick depends upon the condition of the lumber business. The bankers stated that business during the year was not up to last year. The first months of 1890 trade was buoyant, but fell off owing to the low price of deals in England. Freights went down and business became stagnated. Also, crops were poor.

One of our prominent wholesale grocers said the first half of the present year was equal in volume to that of last year, but the last half was a little less than corresponding half of '89. "We could," said he, "have done as much business, but we thought it advisable to curtail. It is not always those who sell the most goods do the largest business." The reason for the curtailment was the low price of lumber in England, and the dulness of the Atlantic carrying trade. Vessels had paid no dividends for the last six months. These, made us feel that we should act cautiously," continued the merchant. Payments on the whole were fairly satisfactory. The losses from bad debts were very small. In the early part of the year merchants made good profits from the advances in oatmeal, corn meal, pot barley, pork, seeds, and lard, rightly anticipating a change in the tariff. Seeds advanced 15 per cent., and lard from 2 to 3c. During the last few months a good many merchants have "stocked up." Provisions are cheap, and merchants will be in a position to take advantage of it. Speaking of the late financial crisis, the merchant said its effect was also felt in New Brunswick, and banks throughout the country were curtailing discounts. He would advise caution.

Another wholesale merchant was interviewed. He said trade was quite as good as last year. Payments were satisfactory. "The failure of the crops," said he "will make it hard for the farmer during the coming year." May pork could now be purchased for \$1 less than before the stringency. Oats, however, keep stiffening and advance more rapidly than oatmeal. Oats are now 50c. higher than they were two weeks ago.

The fish merchants report that the catch of salmon for the year was a failure. The catch of other kinds was an average, but the high prices obtained for pickled fish, helped the fishermen out considerably. The large exports to the West Indies were also beneficial.

There is a movement on foot among the retail men of the North End to close their stores at 8 o'clock, p. m.

The changes of the past week are few. In flour, Manitoba Spring Patents show a decline of 10c.

Fish are steady, at prices last quoted.

OATS, ETC.—Oats remain firm. Beans are marked down 5c. The quotations are:—Oats, P. E. Island, 51 to 53c.; oats, Canadian, 51 to 53c.; beans, hand-picked, \$1.70 to \$1.80; do. prime, \$1.60 to \$1.70; hops, 20 to 22c.

MOLASSES—The market is easier, and all grades except Eastern Trinidad are 1c. off. A small cargo is reported for sale, but up to to-day there seems to be no takers, although the stocks on hand are not extra heavy. The quotations are:—New crop—Barbadoes, per gal., 34 to 35c.; Antigua, new, 33 to 34c.; Eastern Trinidad, 31 to 32c.; Demerara, new, 29 to 32c.; do. St. Kitts, 32 to 33c.; Nevis, new, 32 to 33c.

PROVISIONS—Clear pork and P. E. Island mess are marked down 25c.

SUGARS—Paris lumps, show a decline.



A well-worded, neatly displayed advertisement is a finger-post on the thoroughfare of business, ever pointing the wayfarer to your place of business. Where should this finger-post be erected? Supposing three or four roads lead to your place of business, you

would not think of placing this finger-post on the road travelled by the general public when it could be put right in the path of your customers. No, you would be too near-sighted for that. Still that is what many are doing every day in the matter of advertising. You plant small advertisements in numerous publications, hoping, but doubting, that they will bear fruit, and if they do not, you say "advertising don't pay."

THE ARGUMENT against advertising, that it does not pay, is as senseless as the argument against eating food, because some fools have made themselves sick eating some kinds of it.

You do not speculate when you advertise in *THE CANADIAN GROCER*. The best evidence of the value of a paper as an advertising medium is its ability to secure and hold the best paying class of advertisements. Therefore, we are in it. *THE GROCER*'s success is due to the fact that we study our advertisers' interests. You never see our advertisers buried out of sight. Is there another paper that can say the same? The time has now arrived when you cannot do business without advertising, and the sooner you see this the sooner you will make money. Drop us a card for rates and testimonials.

THE AT-HOME.

The Toronto Retail Grocers' Association will hold its annual at-home on the evening of the 5th of February next, in Harry Webb's supper and assembly rooms. Double tickets are to be had from members of the committee at \$1.50, and for extra ladies at 60c. additional.

THE DRUMMER AND THE WASP.

A wasp went buzzing to his work
And various things did tackle,
He stung a small boy next a dog,
Then made a rooster cackle.
At last upon a drummer's cheek—
He settled down to drill,
He bored away for half an hour
And then he broke his bill.

A consignment of 500 turkeys from Hamilton, Ont., sold in St. John, N.B., last week at 13 to 14c. per lb.



Brantford and Pelee Island. } J. S. HAMILTON & CO'Y,
and } Brantford, Ont.
Sole Agents for Canada.

CAR LOTS or BROKEN LOTS
—OF—

Flour, Meal, Buckwheat Flour, Cornmeal, Rye Flour, or anything in the Flour, Feed or Grain line furnished on shortest notice at lowest prices.

J. & R. ROBSON,

Millers and Grain Dealers, Brantford, Ont.

SEAFORTH OATMEAL MILLS

Manufacturer of and Dealer in

Rolled, Granulated & Standard Oatmeals, Split Peas, Pot Barley, Cornmeal, and General Produce. Eggs a specialty.

D. D. WILSON,
SEAFORTH, ONT.

EDWARDS, CATCHPOLE & CO'Y
TORONTO.

Manufacturers of

French Blacking, Waterproof Dubbin,
Stove Polish, Stove Pipe Varnish,
Shoe Dressing, Flavoring Extracts.

Office, 33 Wellington East.

Factory, 265 Gladstone Ave.

How to Sell Goods

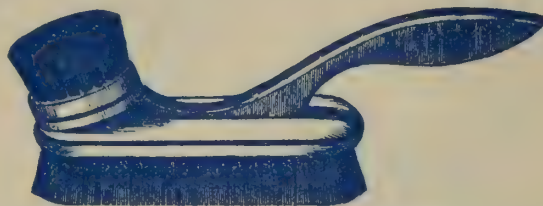
Send Ten Cents to the GROCER PUBLISHING Co. for a copy of B. F. Cumming's Prize Essay on "How to Sell Goods."

Grocer Pub. Co.,

6 Wellington St. W., Toronto.

THE LONDON BRUSH FACTORY,
61 and 65 Dundas Street,
MANUFACTURERS OF

EVERY KIND
OF
BRUSHES
HANDLED BY
GROCERS'
TRADE



FULL STOCK
OF
CARPET
SWEEPERS.

Awarded Gold and Silver Medals, 1887 and 1888, Bronze A.D. 1889.
Send for Illustrated Price List with Discount Sheet

THOS. BRYAN, London, Ont.

N. K. FAIRBANK & CO.,

COMPOUND



REFINED LARD.

185 WELLINGTON ST., MONTREAL.

CHICAGO.

ST. LOUIS.

NEW YORK.

LOCKERBY BROS., WHOLESALE GROCERS,
75 ST. PETER STREET,

MONTREAL, P. Q.,

ARE OFFERING THIS WEEK

NEW DRIED FRUITS,
California Prunes, Peaches, Apricots,
Pears, and Nectarines, Bosnia
Prunes, Grenoble Walnuts, Sicily Filberts,
and Taragona Almonds.

IN STOCK:

ATMORE'S STANDARD MINCE MEAT IN	37 th	wooden pails.
"	18 th	" "
"	10 th	" "
"	5 th	" "
EXTRA FAMILY MINCE MEAT	5 th	glass jars.
"	3 th	" "

Will be pleased to have Orders for sample Lots.

TURNER, ROSE & CO.,

WHOLESALE AGENTS,

MONTREAL.

HUDON, HEBERT & CIE.,

WHOLESALE GROCERS

— AND —

WINE IMPORTERS,

NO TRAVELLERS ON THE ROAD.

304, 306 St. Paul St.

143, 145 Commissioners St.

MONTREAL.

ORDER A CASE OF

OCEAN WAVE BAKING POWDER

From your Wholesale Grocer.

Sells itself after one Trial. Prices Current.

HODD & CULLEN

Roller Millers.

FLOUR

Manufactured "Hulgarian" System.

Our brands are

Classic,
Anchor,
White Frost,
Challenge,
Diadem,
Strong Bakers.

Heavy dealers in

Oats, Oatmeal, Beans,
Peas, Middlings, Bran.

Quotations by wire.

Address, **STRATFORD, ONT.****STUART,****HARVEY & Co.**

Importers and

WHOLESALE GROCERS

A Large and Well-Assorted Stock of

Teas, Sugars and General Groceries

HAMILTON, ONT.**ENOCH MORGAN'S SONS'****SAPOLIO**

CLEANS
WINDOWS,
MARBLE,
KNIVES.
POLISHES
TINWARE,
IRON, STEEL, &c.

EMIL POLIWKA & CO.,
36 Front St. E., TORONTO, O.
Dominion Agents. Correspondence Solicited

39 & 40 Central Market.

W. McCUSKER,

General Produce Dealer,

SPECIAL ATTENTION TO

Cheese, Butter, Eggs, and Honey,
HAMILTON, Ont.



Ross's Royal Soda Water.

" Seltzer Water.

FOR SALE BY

ALL FIRST-CLASS GROCERS.**CORTICELLI**

All STOREKEEPERS are

INTERESTED.

The Best Goods are what you
want to give your Customers.

TRY CORTICELLI SILKS

Ask your Wholesale Merchant for them,
if he does not keep CORTICELLI, write
direct to

CORTICELLI SILK CO.,
ST. JOHNS, P. Q.

SILVER CREAM**BAKING POWDER,**

Put up in $\frac{1}{4}$ lbs., $\frac{1}{2}$ lbs., 1 lbs., 3 lbs., 5 lbs.,
10 lbs., and 20 lb. cans. Also by the brl.

No Glass, Crockery, or other Fakir
schemes with this Powder.

IT SELLS ON ITS MERIT.

Can be had from wholesale grocers', or from
the Proprietors,

F. F. DALLEY & CO.,

Hamilton,
Canada.

COUGH NO MORE.

Every retailer should have them at this
season of the year. Watson's Cough Drops
are the best in the world for the throat and
chest; for the voice unequalled. "R. & T.
W." Stamped on each drop. Write

R. & T. WATSON, TORONTO,
for Prices, etc.

Mention THE GROCER.

**IT HAS NO EQUAL.****THE BARM YEAST MAN'FG COMPANY,**

35 Wellington St. East, Toronto.

TELEPHONE 1920.

W. H. GILLARD & CO.,

WHOLESALE GROCERS, HAMILTON.

IN STORE:

NEW GOODS—Mayette Grenoble Walnuts (finest grown). Persian Dates in layers. Le Sphinx brand Bosnia Prunes, cases and casks.

CANNED APPLES in gallons and threes at special prices to the trade. Buy early. Apples will be much higher next spring.

Agents for Allan's Condensed Mince Meat. Nelles' fine Jams in glass pots and pails.

DIAMOND BAKING POWDER is considered by those who have tried it to be the best value in the market. A trial will convince you. Put up in $\frac{1}{4}$, $\frac{1}{2}$ and 1 lb. tins. Retail at 10, 15 and 25 cents.

Mail orders and Correspondence solicited and promptly attended to.

Established 1860.

EBENEZER THOMPSON

COMMISSION MERCHANT AND IMPORTER OF

Dried Fruits, American and French Tinned Goods, Etc.

THOMPSON'S BUILDINGS, 48 to 52 THOMAS ST.,

LIVERPOOL.

Direct correspondence solicited from Buyers of

Currants in Barrels, Cases, 1-2, 1-4 and 1-8 Cases, of Patras, Vostizza and Provincial growths.

Raisins, Valencias, Sultanias, Elemes, Muscatelles, etc.

Dates, Persian, Bombay, etc., in Cases and Mats.

Figs; in Boxes, from 8 oz. to 14 lb. each, and Bags 1-2 cwt. each.

Prunes, Bosnia, in Casks and Cases. French in Cases and Boxes.

Plums, French, in Cases and Bottles.

Almonds, Tarragona and Ivica, also shelled in boxes.

Nuts, Barcelona and Turkey Filberts, Brazils.

Sardines, all grades, in 8 oz., 12 oz., 14 oz. and 18 oz. tins.

CONSIGNMENTS.

Direct correspondence is also solicited from sellers of

Apples in Barrels, Cases or Boxes.

Dried Apples in Barrels, Cases or Boxes.

Canned Lobsters, Tomatoes, Apples, Corn, Etc.,

BUTTER, LARD, EGGS, Etc.

The light fruit crop in England, France and Spain is likely to ensure good returns to consignors of Apples, and I can promise account sales and remittance of proceeds within seven days after arrival of shipments. Advances made if required. References to North and South Wales Bank, Liverpool, England, and the best mercantile houses since 1860.

TO
OUR
ADVERTISERS.

Wouldn't it pay you better to concentrate your advertising in THE CANADIAN GROCER? It goes direct to the grocery and general store trade. Experienced advertisers have found that a full page advertisement in their trade paper is a hundred per cent. more profitable than the same space divided among a dozen general trade papers. "In union is strength," do you see the point?

GET STRONG

BY TAKING

Johnston's Fluid Beef.



KEEP STRONG

BY TAKING IT

Regularly.

THE GREAT STRENGTH-GIVER.

Because it contains all the Nutritious Constituents of Prime Beef, in the most digestible form.

W. G. A. LAMBE & CO.,

Late WILLIAMSON & LAMBE.

STORAGE

54 & 56 Wellington St. E., Toronto



ELLIS & KEIGHLEY,

IMPORTERS AND DEALERS IN

COFFEES, SPICES,

MUSTARD,

BAKING POWDER,

Fruit Pudding, Royal Jellyine.

Bay St.,

-

Toronto.

Creamery Men and Merchants.

Holding butter of good quality are requested to correspond with

A. & J. STRUTHERS,

SUCCESSORS TO

T. W. CLARK,

Commission Merchants and Wholesale Dealers in Butter and Eggs.

Consignments solicited and business transacted for Ontario and other East rn Canada Merchants.

VANCOUVER, B.C.

References: Bank of British Columbia, Bank of British North America.

W. RYAN**Produce and Commission Merchant,**

72 FRONT ST. EAST, Toronto, Ont.

— DEALER IN —

Mess and Shortcut Pork; Long, Clear Breakfast and Roll Bacon; Hams; Lard; Dried and Evaporated Apples.

SPRUCE BUTTER TUBS, 50's, 30's, 20's

Consignments of Eggs and other Produce Solicited. Egg Carriers supplied.

J.F. YOUNG & CO.,**PRODUCE AND COMMISSION MERCHANTS**

74 Front St. E., Toronto.

Our business is Solely Commission. The only plan which does justice to the Consignor. We handle everything which the Country Store-keeper has to send from home to sell. None of our own goods to sell in preference to yours when the market is good. Nothing between you and best price obtainable except a small commission.

Prompt Sales and Quick Returns.

We Furnish Egg Cases. Try Us.

LAURENCE GIBB

Provision Merchant,

83 COLBORNE STREET, - - TORONTO.

All kinds of Hog Products handled. Also Butter, Cheese, Poultry, Tallow, Etc.

PATENT EGG CARRIERS SUPPLIED.

Good Prices paid for Good Dairy Butter.

JAS. DICKSON & CO.,

26 WEST MARKET STREET,

Provision and Commission Merchants.

Eggs, Butter, Hams, Lard, Bacon, Cheese, Dried Apples, Finnan Haddies, Dried Cod Fish, bought or sold on commission. Agents for all lines of Canned Corned Beef. Egg Carriers supplied.

To Country Merchants and Dealers.

THE undersigned solicit consignments of butter, eggs, poultry, apples, potatoes, pork, flour Liberal advances made. Correspondence solicited. Telephone No. 2241.

E. DENNE & CO.,

70 Colborne St., Toronto.

**HUCKINS SOUPS**

Require only to be heated.

and are then ready to serve.

Prepared with great care from

only the best materials.

Have enjoyed the highest repu-

tation for more than 32 years.

TEST FREE

Send us 20 cents, to help pay express, and receive, prepaid, 2 sample cans of these Soups, your choice.

J. H. W. HUCKINS & CO.,

Sole Manufacturers, Boston, Mass.

SOLD BY ALL LEADING GROCERS.

LEONARD H. DOBBIN, MONTREAL. Sole Agent for Canada.

Tomato, Mock Turtle,
Ox Tail, Green Turtle,
Pea, Julienne,
Beef, Vermicelli,
Chicken, Terrapin,
Macaroni, Consommé,
Okra or Gumbo,
Soup and Bouilli,
Mullagatawny.

RICH AND PERFECTLY SEASONED.**P. DOTY & SON,**

(Successors to W. B. Chisholm)

MANUFACTURERS OF



THE CHISHOLM PLANT BOX.

1, 2, 3 bushel grain and root baskets.
1, 2, 3 satchel lunch baskets
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit package of all descriptions.

OAKVILLE, ONT.

LARD, GUARANTEED PURE.**Long Clear New Cured Meat.**

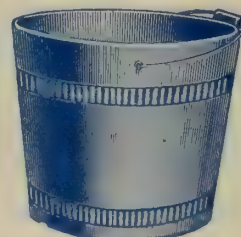
Write for Quotations.

WM. DAVIES & CO., TORONTO.**The Cowan Cocoa & Chocolate Co. Limited OF TORONTO,**Manufacturers of
Cocoas and Chocolates.

Hygienic, Queen's Dessert, Mexican,
Iceland Moss, Sweet Caracas Vanilla,
Cocoa Essence, Royal Navy Chocolate,
Soluble, Creams, Coffees and
Confectioners' Chocolates, Icing,
and Powdered Sugars.

LEONARD H. DOBBIN, Agent, Montreal.**DURABLE PAILS AND TUBS.**

TRY



THEM

The Wm. Cane & Sons Manufacturing Co OF NEWMARKET, ONT.,

The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood. **BEST GOODS MADE.**

Represented by

Chas. Boeckh & Sons, Toronto,
Jas. Lee & Co., Montreal.

Hams, Breakfast and Roll Bacon, New curing, now ready.

For Choice full flavor goods send us a Sample order.

Jas. Park & Son,

Toronto, Ontario

Established 1874.

W. H. SMITH, Wholesale Produce Commission Merchant 186 KING ST. EAST, TORONTO.

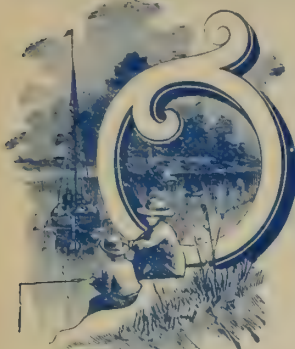
Wholesale Dealer in Butter, Eggs and General Produce Consignments solicited. First-class reference

McLAREN'S

Is Honest Goods and just the Thing on Which to Make or Extend a Business.



The Best Grocers Make a Point of Keeping it always in Stock.

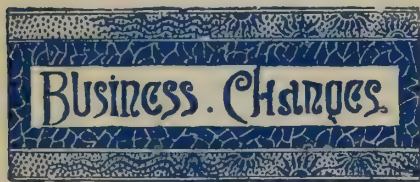


OUR travellers are now starting out with a full line of Samples.

Kindly reserve orders till you inspect our lines. You will not regret it.

R. TEW & CO.,

Crockery, Glassware, Fancy Goods, Lamps, etc.
10 FRONT ST. East,
(Adjoining New Board of Trade Building.)



ONTARIO.

Fenelon Falls—Austin, Henry, grocer, boots and shoes and butcher, sold out groceries, boots and shoe business to Arnold & Graham.

Hamilton—Stewart, Jas. & Co., manufacturers stoves, Jas. Stewart deceased.

Morrisburg—Denisha, F. G., eggs and butter, burnt out, partially insured.

Nortonville—Lewis, J., blacksmith, burnt out.

Osnabruck Centre—Warner, John W., carriage maker, assigned to D. E. McIntyre, Cornwall.

Ottawa—Bruce, Jos., drugs, business advertised for sale by tender.

Portland—Dowsett, N., general store, meeting of creditors 3rd prox.

Toronto—Ruthven, S., grocer, assigned to Wm. J. Crown, Toronto.

Wellington—Dorland, Thos. G., grocer, assigned to David S. Saylor, Wellington.

West Toronto Junction—Hoar & McMurtry, hardware, dissolved, Thos. E. Hoar continues.

MANITOBA AND NORTH-WEST TERRITORIES.

Crystal City—Smith, J. & Co., general store, removed to Balder.

Souris—Young, J. & Co., hardware, sold out to A. E. Lewis.

QUEBEC.

Ange Guardian (Rouville Co.), Desautels, Theophile, hay dealer, meeting of creditors.

Beloil—Prefontaine, A. & A., general store, assigned.

Montreal—Dupre, J. F., grocer, stock, etc., advertised to be sold by auction on 30th inst.

St. Anne De Bellevue—Morrison, J. F. A., general store, burnt out; insured.

Ste. Marthe—Berthraume, M. & Co., general store, demand of assignment

NOVA SCOTIA.

Lockeport—Chipman, Wm., grocer, burned out; Locke, Churchill, general store and fishing, burned out; Locke, Frank, general store, burned out; Payzant, Freeman, lobster packer, burned out, insured; Redding, Geo., crockery, etc., burned out.

Springfield—Morrison, John G., general store and lumber, assigned.

BRITISH COLUMBIA.

Revelstoke—Wilson, E. S. & Co., general store, meeting of creditors held.

Victoria—Campbell, Francis, tobacconist, advertised to sell out.

Vancouver—Gray, T. C. & Co. (co nom) grocers, succeeded by Gray & Feek.

CANADIAN EGGS IN THE ENGLISH MARKET.

The Canadian Gazette, London, Dec. 11, says: The experiment of shipping Canadian eggs to British markets was brought to a close on Tuesday by the arrival at Liverpool of the Lake Huron with 100 cases, each containing 1,400 eggs. Since the McKinley tariff came into operation no less than 1,000 cases, containing in all 1,400,000 eggs, have reached this country from Canada, and dealers who have handled the consignments say that were the McKinley law to be repealed—as it is not, of course, likely to be at all events for some time to come—the Canadian egg merchants have so far already succeeded in meeting British requirements as to place the trade upon a sound and permanent footing. At the same time we need hardly remind Canadian shippers that there is plenty of scope for the exercise of caution and enterprise.

Toronto commercial travellers held their second annual smoking concert on Monday night at McConkey's restaurant. A large number of travellers and their friends were present, and put in a most enjoyable evening.

Mr. Wm. Jenkins, Cashel, was one of the few buyers in town this week. He reports a most successful year, owing chiefly to a change made in his system, which is now to all intents and purposes a strictly cash business. If his customers want credit they have to pay seven per cent. interest, but very few of them do.

DETECTIVE AGENCIES.

HOWIE'S DETECTIVE AGENCY, 86 WELLINGTON ST. West, Toronto, Ont., established 1886 Telephone 1309.

BUSINESS CHANCES.

TO COUNTRY MERCHANTS AND DEALERS—The undersigned solicits consignments of butter, eggs, poultry, apples, potatoes, pork, beef, grain, flour. Liberal advances made.
W. HOLDITCH, Sudbury, Ont.,
8 Dealer in groceries, fruits, meats, provisions

ITS GREAT FEATURE

— IS —



It cannot be bought by the public.

It can only be obtained from you on our Purchase Ticket Plan.

We sell to only one dealer in towns of less than 3,000 population.

Send to us for circulars, testimonials, Price Lists, and if we have no agent in your town you can secure the agency.

WM. DOBIE & CO., Publishers,
32 & 34 Front St. W., Toronto, Ont.

W. BOULTER & SONS, Picton, Ont.

PACKERS OF THE CELEBRATED



Canned Fruits and Vegetables.

Every can has a Lion on the Label. This label is a guarantee to the consumer that the quality is first-class. Ask your Grocer for the Lion Brand. Do not take any other.

Bay of Quinte Canning Factories.

Head Office, PICTON. Branch, DEMORESTVILLE.

Battle & Smyth, Thorold, Ont., Manufacturers of The Japanese Shoe Blackening.

WHOLESALE AND JOBBING TRADE ONLY.

THE GLOBE TOBACCO WORKS COMPANY OF LONDON

LIMITED,

Are again manufacturing their Choice Standard Brands of Tobaccos from pure Virginia and Kentucky leaves.

CUT PLUG SMOKING:

Gold Flake. Uncle Tom.
Hand Made. Wig Wag.

FINE CUT AMERICAN CHEWING:

Golden Thread. Victoria. Globe.
High Court. Jersey Lily.

ASK FOR THEM.

M. MASURET,
President.

THE CANADIAN GROCER PRICES CURRENT.

TORONTO, Dec. 31, 1890.

This list is corrected every Thursday. The prices are solicited for publication, and are for such quantities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name; the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.

	Per doz
Dunn's No. 1, in tins	2 00
" " 2, in tins	75
Cook's Gem, in 1 lb pkgs.	\$1 75
" " 7 oz	85
" " 2 oz	40
" " 5 lb tins	65
" " bulk, per lb	12
Per doz.	
Empire, 5 dozen 4 oz ca s	\$0 75
" " 4 " 8 "	1 15
" " 2 " 16 "	2 00
" " 1/2 " 5 lb cans	9 00
" " bulk, per lb	15

COOK'S FRIEND.

(in Paper Packages.)	Per doz
Size 1, in 2 and 4 doz boxes	\$2 40
" 10, in 4 doz boxes	2 10
" 2, in 6 "	80
" 12, in 6 "	70
" 3, in 4 "	45
Pound tins, 3 oz in case	3 00
12 oz tins, 3 oz in case	2 40
5 oz tins, 4 "	1 10
5 lb tins, 1/2 "	14 00
Ocean Wave, 1/2 lb, 4 doz cases	75
" " 1/2 lb, 4 "	1 30
" " No. 1, 2 "	1 90
" " 1 lb, 2 "	2 20
" " 5 lb, 1/2 "	9 60

BISCUITS.

	Per lb
Arrowroot	\$0 11 1/2
Abernethy	9
Ginger Nuts	11 1/2
New York Fruit	14 1/2
People's Mixed	10 1/2
Pilot Family	6 1/2
Snowflake	11 1/2
Magard	15
Soda	6 1/2
Soda, 1 lb packages	8
" 3 lb	21
Sultana, thin	11 1/2

Tea	11 1/2
Wine	9 1/2
Wine, sweet	9

BLACKING.

Day & Martin's, pints, per doz	\$3 20
" " 1/2 " "	2 10
" " 1/4 " "	1 10
Spanish, No. 3	4 50
" " 10	9 00
Japanese, No. 3	4 50
" " 5	7 50
Jacquot's French No. 2	3 00
" " 3	4 50
" " 4	8 00
" " 5	10 00
" 1-gross Cabinets, asst.	7 50

BLACK LEAD.

Reckitt's Black Lead, per box	1 15
Each box contains either 1 gro., 1 oz.; 1/2 gro., 2 oz., or 1/4 gro., 4 oz.	
TELLIER, ROTHWELL & CO'S.	
Royal Black Lead, per gross	\$1 80
F. F. DALLEY & CO.	

Silver Star Stove Paste	Per gross.
Packed in fancy wood boxes, each box contains 3 doz.	9 00

BLUE.

Reckitt's Pure Blue, per gross	2 10
TELLIER, ROTHWELL & CO'S.	
Parisian Square Blue, per lb.	13 to 14c

BROOMS.

	Per doz.
Carpet	4 strings
X Parlor	2
Louise	3
1 Gem	4
2	3
3	2
4	2
O Hurl	4
1	3
2	3
3	3
OK	2
Hvy Mill	4

CORN BROOMS.

	per doz
CHAS. BOECKH & SONS.	
X Carpet	4 strings, net
2	\$3 20
3	2 90
4	2 65
5	2 60
6	2 40
7	2 25
8	1 95
9	1 70
10	1 30
11	1 50
12	3 00
13	4 00
14	3 00
15	4 00

1 Hearth 2 strings, net	1 75
2 " 2 " "	1 50
3 " 1 " "	1 20
4 " 1 " "	1 00

CANNED GOODS.

	Per doz
Apples, 3's	\$1 10 \$1 20
gallons	2 90 3 00
Blackberries, 2's	2 00 2 10
Blueberries, 2's	1 25 1 40
Beans, 2's	0 95 1 10
Corn, 2's	1 10 1 25
Cherries, red pitted, 2's	2 25 2 40
Peas, 2's	1 20 1 35
sifted select	1 35
Pears, Bartlett, 2's	2 00 2 25
Pineapple, Baltimore	2 40 2 50
Bahama	2 90 3 00
Peaches, 2's	2 75 2 85
3's	3 75 3 85
Pie, 3's	1 60 1 65
Plums, Gr Gages, 2's	2 00 2 10
Lombard	2 00 2 10
Blue	1 90 2 00
Pumpkins, 3's	1 00 1 10
gallons	3 00 3 25
Raspberries, 2's	2 45 2 50
Strawberries, choice 2's	2 40 2 50
Succotash, 2's	1 65 1 85
Tomatoes, 3's	1 35 1 40
Lobster, Clover Leaf	2 75
Crown	2 25
Bishop's Rock	2 10
Mackerel	1 40 1 50
Salmon, 1's	1 40 1 55
white	1 10 1 25
Sardines Albert, 1/2's tins	11, 11 1/2
" 1/2's "	15, 18
Martiny, 1/2's	10, 10 1/2
" 1/2's "	18, 19
Other brands, 9 1/2, 11, 16, 19	
P & C, 1/2's tins	23, 25
" 1/2's "	35, 36
Amer, 1/2's	63, 8
" 1/2's "	9, 11

MARMALADE, JAMS AND JELLIES.

CAIRN'S.	
(Blaklock Bros., Montreal, Agents.)	
Marmalade, Price, f.o.b. Montreal. dz.	
"Home Made," glass 1 lb.	\$2.35
White 1 lb.	2.25
" 2 "	4.15
Stone 7 "	13.20
Scotch	White 1 "

Jams.	
Gooseberry	
Strawberry	
Black Currant	
Red Currant	
Green Gage	
Apricot	
Raspberry	
Damson	
Plum	
Red Currant and Raspberry	

Jellies.	Red Currant, 1 lb. white.	\$2.75
	Black Currant, 1 lb. white	2.75
DELHI CANNING CO.		
Jams assorted, 1's		2 35
Jellies, 1's		2 25

CANNED MEATS.

	Per doz
CLARK'S.	
Comp. Corn Beef 1 lb cans	\$1 60
" " 2 " "	2 65
" " 4 " "	5 00
" " 6 " "	7 75
" " 14 " "	18 60
Minced Collops, 2 lb cans	2 60
Roast Beef	1 60
" " 2 " "	3 15
" " 4 " "	5 85
" " 6 " "	7 00
Par Ox Tongue, 2 1/2 "	\$7 25
Ox Tongue	4 50
Lunch Tongue	3 00
" " 2 " "	5 25
English Brawn	2 60
Camb. Sausage	2 50
" " 2 " "	4 00
Soups, assorted	1 35
" " 2 " "	2 25
Soups & Bouilli	1 80
" " 6 " "	4 50
Potted Chicken, Turkey, or Game, 6 oz cans	1 50
Potted Ham, Tongue or Beef, 6 oz cans	1 35
Devilled Tongue or Ham, 1/2 lb cans	1 35
Devilled Chicken or Turkey, 1/2 lb cans	2 25
Sandwich Ham or Tongue, 1/2 lb cans	1 50
Ham, Chicken and Tongue, 1/2 lb cans	1 50

MINCE MEAT.

BRYANT, GIBSON & CO'S—TORONTO.	
Mince Meat, 1/2 gal glass jars	\$9 50
Ditto, 25 and 40 lb pails, per lb.	12 1/2c
J. H. WETHEY'S—ST. CATHARINES.	
Condensed, per gross, net	\$13 50

CHEWING GUM.

	To Retailers.
ADAMS & SONS.	
Tutti Frutti, 36 5c bars	\$1 30
Sappota, 150 pieces	1 15
Sweet Fern, 230 "	0 85
Black Jack, 115 "	0 85
Red Rose, 115 "	0 85
Barley Malt, 115 "	0 85
Magic Trick, 115 "	0 85
Taffy Licorice, 72 "	0 55
Caramel Tolu, 72 "	0 40
Adams' N.Y. Gum, 200 "	0 50
Colah " 115 "	0 75
Puzzle Gum (new) 115 "	0 75
New Fruit Asst., 115 " new	0 75

ALWAYS ORDER

RECKITT'S BLUE.

Prices Current, Continued—

CHOCOLATES & COCOAS.

TODHUNTER, MITCHELL & CO'S.	
Chocolate—	Per lb.
French, 1/4's, 6 and 12 lbs.	0 30
Caracas, 1/4's, 6 and 12 lbs.	0 35
Premium, 1/4's, 6 and 12 lbs.	0 30
Santo, 1/4's, 6 and 12 lbs.	0 26
Diamond, 1/4's, 6 and 12 lbs.	0 24
Sticks, gross boxes, each	1 00
Cocoa, Homoeopatic, 1/4's, 8 & 14 lbs	30
" Pearl	25
" London Pearl 12 & 18 "	22
" Rock	30
" Bulk, in bxs.	18

JOHN P. MOTT & CO'S

R. S. McIndoe, Agent, Toronto.)

Mott's Broma	per lb	\$0 30
Mott's Prepared Cocoa		28
Mott's Homoeopatic Cocoa (1/4's)		32
Mott's Breakfast Cocoa		46
Mott's Breakf. Cocoa (in tins)		40
Mott's No. 1 Chocolate		30
Mott's Breakfast Chocolate		28
Mott's Caracas Chocolate		40
Mott's Diamond Chocolate		22
Mott's French-Can. Chocolate		26
Mott's Navy or Cooking Choc.		30
Mott's Cocoa Nibbs		5
Mott's Cocoa Shells		24
Mott's Vanilla Chocolate stick		22
Mott's Vanilla Chocolate stick		24
Mott's Pure Confec. Chocolate 22c		35
Mott's Sweet Confec. Choc. 21c		28

J. W. COWAN & CO'S.

Cocoas—	
Hygienic, 1, 1/2, 1 lb. boxes	70, 75
Iceland Moss 1/2 lb in 12 lb boxes	35
London Pearl	30
Soluble (bulk) 15 & 30 lb bxs	18, 20
Soluble (tins) 6 lb and 12 lb	20
Cocoa Nibs, any quantity	30, 35
Cocoa Shells, any quantity	05
Cocoa Essence	per doz 1 40

Chocolates—	
Mexican, 1/4, 1/2 in 10 lb bxs	30
Queen's Dessert,	40
Vanilla	35
Sweet Caracas	32
Chocolate Powder, 15, 30 lb bxs	25
Chocolate Sticks, per gross	00
Pure Caracas (plain) 1/4, 1/2 lbs	40
Royal Navy (sweet)	30
Confectioners', in 10 lb cakes	30
Chocolate Creams, in 3 lb bxs	30
Chocolate Parisien, in 6 lb bxs	30

WALTER, BAKER & CO.

Chocolate—	
Premium No. Chocolate, in boxes, 12 and 25 lbs	
Baker's Vanilla Chocolate, in boxes, 12 lbs	
Caracas Sweet Chocolate, in boxes, 6 lbs., 12 boxes in a case.	
Vanilla Tablets, in boxes	
Spanish Tablets, 100 in each box, 12 boxes in a case.	

MINCE MEAT.

German Sweet Chocolate—	
Grocers' Style, in cases 12 boxes, 12 lbs.	
Grocers' Style, in cases 24 boxes, 6 lbs.	
Cocoa—	
Pure Prepared in boxes, 12 lbs.	
Cracked Cocoa, in boxes, 12 lbs., 1/2 lb. papers	
Cracked Cocoa, in bags, 10 lbs.	
Breakfast Cocoa—	
In boxes, 6 and 12 lbs., 1/2 lb. tins	
In boxes, 12 lbs., 1 lb. tins, decorated canisters	
Broma—	
In boxes, 12 lbs., 1/2 lb. tins	

COFFEE.

GREEN

	c. per lb.
Mocha	32, 35
Old Government Java	30, 33
Rio	23, 26
Plantation Ceylon	29, 31
Porto Rico	23, 24
Guatemala	24, 26
Jamaica	23, 24
Maracaibo	24, 28

WHOLE ROASTED OR PURE GROUND.

ELLIS & KEIGHLEY'S.	
	c. per lb
Java	33, 34
Java and Mocha	34, 36
Plantation Ceylon	35
Arabian Mocha	37
Santos	28, 28
English Breakfast	16, 24
Royal Dandelion in 1 lb tins	26

TODHUNTER, MITCHELL & CO'S	
Excelsior Blend	33
Our Own	31
Laguayra	29
Mocha and Java	32, 33
Java, Standard	33
" Old Government	30, 32
Arabian Mocha	36
Santos	28

J. W. COWAN & CO.

Standard Java in sealed tins, 25 and 50 lbs.	30
Standard Imperial in sealed tins, 25 and 50 lbs.	32
Standard Blend in sealed tins, 25 and 50 lbs.	33
Ground, in tins, 5, 10, 15 and 25 lbs.	20, 30
Say's Parisien, in 1/2 and 1 lb tins	30

EXTRACTS.

Dalley's Fine Gold, No. 8, per doz.	\$0 75
" " " " 1, 1 1/2 oz.	1 25
" " " " 2, 2 oz.	1 75
" " " " 3, 3 oz.	2 00

FLOUR AND MEAL.

	per bbl
Flour, Family	\$4 40 4 75
" Manitoba Patent	5 40 5 40
" white wheat patent	5 30 5 40
" Strong bakers	5 10

Oatmeal, standard, bbls	4 75
" granulated, "	4 90
" rolled, "	4 90
Rolled Oats	4 90
Bran, per ton	18 00
Shorts	18 00
Cornmeal	3 50 4 00

FLUID BEEF.

JOHNSTON'S, MONTREAL.

	per doz.
Cases, No. 1, 2 oz tins	\$2 75 \$3 00
" No. 2, 4 oz tins	4 50 5 00
" No. 3, 8 oz tins	8 00 8 75
" No. 4, 1 lb tins	12 60 14 25
" No. 5, 2 lb tins	25 00 27 00

FRUITS.

FOREIGN. c. per lb.

Currents, Provincial, bbls	6, 6 1/2
" " 1/2 bbls	6 1/2, 6 1/2
" " cases	6 1/2
" Filiatras, bbls	6 1/2, 6 1/2
" " 1/2 bbls	6 1/2, 6 1/2
" " cases	6 1/2, 6 1/2
" Patras, bbls	6 1/2, 7
" " 1/2 bbls	7, 7 1/2
" " cases	7 1/2, 7 1/2
" Vostizzas, cases	7 1/2, 8 1/2
" " 1/2 cases	7 1/2, 8
" 5-crown Excelsior (cases)	9 1/2, 9 1/2
" " 1/2 case	9 1/2, 9 1/2

Dates, Persian, boxes,	6 1/2
Figs, Elemes, 14 oz., per box	12
" 10 and 20	14 15
" Seven-Crown	20
Prunes, Bosnia, hhds	7 1/2, 8
" " cases, new	8 1/2, 10
Raisins, Valencia, off stalk,	6 1/2, 6 1/2
Selected	7 1/2, 8
Layers	8 1/2, 8 1/2
Kaisins, Sultanias	17, 18
" Eleme	7 1/2, 8
" Malaga:	

London layers	3 00 3 25
Loose muscatels	2 35 2 75
Imperial cabinets	3 25 3 50
" " qrs., flat.	1 00
Connoisseur clusters	4 00 4 25
Extra dessert	4 75 5 00
" " qrs.	1 50
Roy 1 clusters	6 00 6 50
Fancy Vega cartoons	2 75
Black baskets	4 00 4 25
" " qrs	1 30 1 35
Blue " qrs	4 75 5 00
" " qrs	1 50 1 60
Fine Dehesas	7 00 7 25
" " qrs	2 00 2 25

Lemons, Malaga	4 00
" Palermo	3 50 4 50
" Messina	4 00 4 50
Oranges, Floridas	4 00 4 50
" Jamaica	8 00 8 50
" Valencia	5 00 5 50
DOMESTIC.	
Apples, Dried, per lb	0 07 1/2 0 08
do Evaporated	0 13 0 14

GLASSWARE.

TAYLOR, SCOTT & CO.

	c. per doz
Lamp Chimneys, O.	32
" A.	35
" B.	45

GRAIN.

Wheat, Fall, No. 2	\$0 92 0 95
" Red Winter, No. 2	0 95 0 96
" Spring, No. 2	85 0 90
" Man. Hard, No. 1	
" " No. 2	1 00
Oats, No. 2, per 34 lbs.	45
Barley, No. 2, per 48 lbs.	58 59
" No. 3, extra	53
" No. 3	50 51
Rye	64 65
Peas	64 65
Corn	65

HAY & STRAW.

Hay, Pressed, "on track	6 00 9 50
Straw Pressed, "	6 00

LARD.

"FAIRBANK'S" REFINED COMPOUND.

In Butter Tubs	0 08 1/2
Fancy	0 09
3-hoop pails	0 09 0 09 1/2
60 lb. cases of 3 lb., 5 lb., and 10 lb. tins, per lb	0 10

MUSTARD.

ELLIS & KEIGHLEY'S.

	cts
Durham, Fine, in 1/2 and 1 lb tins	
per lb	25
" Fine, in 1 lb jars	22
" Fine, in 4 lb jars	70
" Ex. Sup., in bulk, per lb	30
" Superior, in bulk, per lb	20
" Fine,	15

COLMAN'S AND KEEN'S

In 4 lb jars	75
In 1 lb jars	25
D. S. F., in tins, per lb	41
" in 1/2 lb tins	42
" in 1/4 lb tins, per lb	44
D. F. in 1/2 lb tins, per lb	26
" " "	28

NUTS.

	per lb.
Almonds, Ivica	14 15
" Tarragona	15 16
" Formigetta	09
Almonds, Shelled Valencia	34, 36
" Jordon	45, 55
Brazil	
Cocoanuts	
Filberts, Sicily	11

EVERY grocer should keep our Mince Meat in stock at this season of the year. It is prepared with special care. Those using it will have no other. Average sales two ton per day.

DEMAND INCREASING.

A trial order will convince you of its superior quality. Sold in 7, 12 and 25 lb. pails and 1/2 gal. glass jars.

WE are now offering the following soups packed in 2 lb. cans, 2 doz. in each case:

ASPARAGUS SOUP.
CHICKEN SOUP.
CONSOMME.
MUTTON BROTH.
TOMATO.

VERMICILLA.
JULLIENNE.
MOCK TURTLE.
OX TAIL.
VEGETABLE.

CHICKEN BROTH.
MACARONI.
MULLIGATAWNA.
GREEN PEA.

Ask your Wholesale Grocer for

Delhi Canning Company's Goods.

Insist on getting them if you desire goods to please your customers.

Prices current, continued—

Filberts, Oblong	14	15
Peanuts, roasted	17	18
" green	13	15
Walnuts, Grenoble	18	
" Bordeaux	12	13
" Naples, cases	17	18
" Marbots	13	14
" Chilis	12	13

PICKLES & SAUCES.

BRYANT, GIBSON & CO'S. TORONTO.

PICKLES.

John Bull, mixed, in bulk	\$0 60
" Chow Pic'le, in b'lk	65
" Mixed & Chow-Chow pts	2 15
" Mixed & Chow-Chow qts	3 25
" 16 g.	1 90
Horse Radish, bottles, per doz	2 25

SAUCES.

John Bull, kegs, per gal.	\$1 25
" ½ pt. bottles, per doz	(according to quantity) 90c to
Devonshire Relish, kegs p. gal	1 75
" ½ pt. bottles,	1 25
Niagara Tomato, kegs, per gal	1 25
" Reputed pints	1 25
Terry's Candied Peels. c. per peels	
Lemon, 7 lb boxes	16
Orange, " "	18
Citron, " "	30

CROSSE & BLACKWELL'S.

Pickles, all kinds, pints, per doz	3 25
" LEA & PERRIN'S. per doz.	
Worcester Sauce, ½ pts. ...	\$3 60 \$3 75
" pints 6 25 6 50	

PRODUCE.

DAIRY. Per lb

Butter, creamery, rolls	\$0 00 \$0 00
" tub...	0 21 0 22
" dairy, tubs, choice	0 15 0 16
" medium	0 08 0 12
Butter, pound rolls	0 18 0 19
" large rolls	0 12 0 16
" store crocks	0 12 0 16
" store packed	0 07 0 12
Cheese	0 10 0 10½

COUNTRY.

Eggs, fresh, per doz.	0 25
" limed	0 22 0 23
Beans	1 50 1 65

Onions, per bbl	2 00 2 25
Potatoes, per bag on tr'k	0 80 0 90
Hops, 1889 crop	0 20 0 25
" 1890	0 35 0 40
Honey, extracted	0 07 0 12½
" section	0 14 0 20

PROVISIONS.

Bacon, long clear, p. lb.	0 07½ 0 08½
Pork, mess, p. bbl.	14 50 15 50
Hams, smoked, per lb.	0 11 0 12
" pickled	
Bellies	0 10 0 11
Rolls	0 09½ 0 10
Backs	0 10 0 10½
Lard, Canadian, per lb.	0 09 0 9½
Hogs	5 00 5 65
Tallow, refined, per lb.	0 05 0 05½
" rough,	0 02

RICE, ETC.

Rice, Aracan	Per lb
" Patna	3½, 4c
" Japan	4½, 5
" extra Burmah	3½, 4
Grand Duke	6, 6½
Sago	4½, 5
Tapioca	5½, 6½

SPICES.

GROUND.

Pepper, black, pure	\$0 20 \$0 22
" fine to superior	12 18
" white, pure	32 35
" fine to choice	25 30
Ginger, Jamaica, pure	25 27
" African,	18
Cassia, fine to pure	18 25
Cloves,	25 40
Allspice, choice to pure	12 15
Cayenne, " "	30 35
Nutmegs, " "	75 120
Mace,	1 00 1 25
Mixed Spice, choice to pure	30 35
Cream of Tartar, fine to pure	25 37

STARCH.

EDWARDSBURGH STARCH MFG. CO.
MONTREAL.BRITISH AMERICA STARCH CO.
BRANTFORD.

No. 1 Laundry, 4 lb cartoons	5½c
Canada Laundry	4½

Silver Gloss, crates	6½
Lily White, crates	6½
Silver Gloss, 1 lb chromos	6½
Lily White, 1 lb chromos	6½
Satin, Starch 1 lb chromos	7½
Brantford Gloss, 1 lb chromos	7½
No 1 Laundry, barrels & halves	7½
No 1 Prepared Corn	7½
Canada Corn	6½
Challenge Corn	6½
Rice Starch, 1 lb	9
Cube, 1 lb	7½

KINGSFORDS OSWEGO STARCH.

Pure Starch—

40-lb boxes, 1, 2, and 4 lb. pack'g's	8½
36-lb boxes, 3 lb. packages	8½
12-lb	8½
38 to 45-lb boxes	8

Silver Gloss Starch—

36-lb boxes, 1 lb packages	9
40-lb " 1, 2 and 4 lb packages	9
40-lb " ½ lb package	9½
40-lb " ¼ " "	10
40-lb " assorted ½ and ¼ lbs.	9½
6-lb " sliding covers	9½
38 to 45 lb boxes	9

Oswego Corn Starch—for Puddings,

Custards, etc.—	
40 lb boxes, 1 lb packages	9
20	9½

SUGAR.

c. per lb

Granulated, 15 bbls or over	6½
" less than 15 bbls	6½
Paris Lump, bbls	7½
" ½ bbls	7½
" less than a bbl	7½
Extra Ground, bbls	7½
" less than a bbl	8
Powdered, bbls	7½
" less than a bbl	7½
White refined	6½
Extra bright refined	6½
Bright Yellow	5½
Medium	5½
Brown	5½
Raw Jamaica, in bags	5½

SYRUPS AND MOLASSES.

SYRUPS.

Per lb.

bbls. ½ bbls	
Redpath's "D"	3½c 3½c
" "M"	3½ 3½

Redpath's "B"	3½ 4½
" "VB"	4 4½
" Extra	4½ 4½
" Ex. Sup.	4½ 4½
" XXX Sup.	4½ 4½
Corn Syrup	4½ 4½

MOLASSES.

Per gal.

Trinidad, in puncheons	38, 40c
" bbls	40, 42
" ½ bbls	42, 44
New Orleans, in bbls	90, 100
Porto Rico, hdds.	40, 45
" barrels	42, 47
" ½ barrels	44, 49

TEAS.

GREENS.

Gunpowder—	Per lb
Cases, extra firsts	42, 50c
Half chests, ordinary firsts	22, 38
Cases, sifted, extra firsts	42, 50
Cases, small leaf, firsts	35, 40

Young Hyson—Moyunes

Half chests, ordinary firsts	22, 38
" seconds	20, 22
" common	18, 20

PING SUEYS.

Half chests, firsts	28, 32
" seconds	20, 22
Half Boxes, firsts	28, 32
" seconds	20, 22

JAPAN.

Half Chests—	
Choice	38, 40
Choice	32, 36
Finest	28, 30
Fine	25, 27
Good medium	22, 24
Medium	19, 20
Good common	18, 19
Common	16, 17
Nagasaki, ½ chests Pekoe	20, 22
" Oolong	17, 18
" Gunpowder	18, 20
" Siftings	8, 12½

CONGOUS.

Half chests, Kaisow, Moning	52, 55
Caddies and half chests	15, 50
Caddies, Pakling and new makes	18, 50

OOLONG.

Half chests Formosa	34, 50
Caddies	36 55

ASSAMS.

Chests and half-chests Pekoe	22, 48
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KINGSFORD'S OSWEGO STARCH

PURE AND SILVER-GLOSS-CORN STARCH
FOR THE LAUNDRY | FOR THE TABLE
THE STANDARD OF EXCELLENCE ABSOLUTELY PURE

FOR SALE BY ALL LEADING JOBBERS IN CANADA

T. KINGSFORD & SON,
OSWEGO, N.Y.



KNOX, MORGAN & CO.,

Wholesale Dry Goods Importers,

HAMILTON, - - - ONTARIO.

Special values for Independent Buyers in Spring (1891) samples :

ROUGH BROWNS, 8 and 10c.

Three lines BLACK WORSTEDS,

VICTORIA LAWNES, 8 and 10c.

DRESS GOODS—Entirely new stock, very latest Novelties, large variety of designs.

ALL WOOL BLACK CASHMERES, 37½c.

In GENT'S FURNISHINGS we have made special efforts. 200 styles and neckwear, 120 styles shirts and top shirts.

LACES, FRILLINGS and HOSIERY.

Prices current, continued—

SCENTED ORANGE PEKOE.
Boxes, Foochow and Canton.... 28, 60

TOBACCO AND CIGARS.

British Consols, 4's; bright twist, 62c
5's; Twin Gold Bar, 8's 59
Ingots, rough and ready, 7's 52
Laurel, 3's 50
Brier, 7's 45
Index, 7's 53
Honeysuckle, 7's 49
Napoleon, 8's 50
Royal Arms, 12's 48
Victoria, 12's 45
Brunette and Lovely, 12's 45
Prince of Wales, in caddies 46
in 75 lb boxes 46

Bright Smoking Plug Myrtle, T & B, 3's 55
Lily, 7's 48
Diamond Solace, 12's 45
Myrtle Cut Smoking, 1 lb tins 65
1 lb pg, 6 lb boxes 65
oz pg, 5 lb boxes 65

CIGARS—S. DAVIS & SONS, Montreal.

Sizes. Per M
Madre E' Hijo, Lord Landsdowne \$60 00
" " Panetelas 60 00
" " Bouquet 60 00
" " Perfectos 85 00
" " Longfellow 85 00
" " Reina Victoria 80 00
" " Pins 55 00
El Padre, Reina Victoria 55 00
" Reina Vict., Especial 50 00
" Conchas de Regalia 50 00
" Bouquet 55 00
" Pins 50 00
" Longfellow 80 00
" Perfectos 80 00
Mungo, Nine 35 00
Cable, Conchas 30 00
Queens 29 00

Cigarettes, all Tobacco—
Cable 7 00
El Padre 11 00
Mauricio 15 00

DOMINION CUT TOBACCO WORKS, MONTREAL.

CIGARETTES. Per M.
Athlete \$7 50
Puritan 6 25
Sultana 5 75
Derby 4 00
B.C. No. 1 4 00
Sweet Sixteen 3 50

CUT TOBACCOS. per lb
Puritan, ½ lb pkg, 5 lb boxes 65
Old Chum, ½ lb pkg, 5 lb box 65
Old Virgin, 1-10 lb pkg, 10 lb boxes 57
Gold Block, ½ lb pkg, 5 lb boxes 65

CIGARETTE TOBACCO.
B.C. N. 1, 1-10, 5 lb boxes 78
Puritan, 1-10, 5 lb boxes 80
Athlete, per lb 1 10

SOAP.

Ivory Bar, per lb
Do. 2, 6-16 and 3 lb bars
Primrose, 5 lb bars, wax W
John A. cake, wax W. per doz 42
Mayflower, cake, 42
Gem, 13oz, 12 and 3 lb bars per lb 31
Queen's Laundry, per bar 51
Pride of Kitchen, per box 2 75
Sapolio, ½ gross boxes 3 25
per gross, net cash 12 00

TOILET SOAP.

TAYLOR, SCOTT & CO.

per doz.
Baby's Own, ½ doz boxes \$1 25
Our Boys, " " 1 25
Sea Foam, " " 75
London Bouquet, " " 60
Oatmeal, " " 85
Paris Assorted, " " 60
Albert Oatmeal bar, 2 doz. boxes 0 75
White Castile bar, 2 doz. boxes 0 75
per gro. 5 00

Fatherland, ½ doz boxes..... 5 00

WOODENWARE.

per doz
Pails, 2 hoop, clear No. 1. \$1 70
" 3 " " 1 90
Pails, 2 hoops, clear No. 2. \$1 60
" 3 " " 1 80
" 3 " painted 1 80
Tubs, No. 0 9 50
" 1 8 00
" 2 7 00
" 3 6 00
Washboards, Globe \$1 90 2 00
" Water Witch 1 40
" Northern Queen 2 25
" Planet 1 70
" Waverly 1 60
" X X 1 50
" X 1 30
" Single Crescent 1 85
" Double 2 75
" Jubilee 2 25
per case.
Matches, Parlor \$1 75
" Telephone 3 65 3 75
" Telegraph 3 90 4 00
" Star 3 25 3 35
per doz.
Mops and Handles, comb. 1 25
Butter tubs \$1 60 \$3 20
Butter Bowls, crates ast'd 3 60

CLOTHES PINS.

5 gross, per box 0 75
4 gross, " 0 85
6 gross, " 1 20

CHAS. BÖCKH & SONS.

per box
5 gross, single and ten box 0 75 0 80
lots 0 85
Star, 4 doz. in package 1 25
" 6 " " 0 90
" 4 " cotton bags 0 90

INDURATED FIBRE WARE.

½ pail, 6 qt. \$4 00
Star Standard, 12 qt. 4 50
Milk, 14 qt. 5 50
Round bottomed fire pail, 14 qt. 5 50
Tubs, No. 1 15 50
" 2 13 25
" 3 11 00
Nests of 3 3 40
Keelers No. 1 10 00
" 2 9 00
" 3 8 00
" 4 7 00
Milk pans 3 25
Wash Basins, flat bottoms 2 75
" round 3 00
Handy dish 3 75
Water Closet Tanks 18 00

DURABLE PAIS AND TUBS

WM. CANE & SONS, MANUFACTURING CO
NEWMARKET.

per doz.
Steel hoops, painted and grain'd 2 20
Brass hoops, oiled and varnish. 3 25

No 1 tubs 9 50
No 2 " 8 50
No 3 " 7 50

YEAST.

Barm yeast in boxes of 2 doz. 10c. and 2 doz. 5c. packages, per box 2 00
Royal Yeast Cakes, 3 doz 10c. packages in case, per case \$1 95
Royal Yeast Cakes, 3 doz 5c. packages in case, per case 1 00

OUR NATIONAL FOODS.

Desiccated Wheat pkg. doz 4 lb. \$2 30
Rolled Oats 4 " 2 25
Snow Flake Barley 4 " 2 40
Rolled Wheat Flakes 4 " 2 25
Buckwheat Flour, S. R. 4 " 2 00
Prepared Pea Flour 2 ½ " 1 80
Baravena Milk Food 1 " 3 00
Patent Prepared Barley 1 " 1 80
Patent Prepared Groats 1 " 1 50
Beef and Barley Extracts 6 oz 2 25
Gluten Flour 4 oz 2 80

HAARDWARE.

ZINC: Sheet net. 0 06½
IRON WIRE:
Galv., annealed and oiled and bright 20 p.c. advance on list
Barbed wire net. 0 00
Coil chain, 5-16 in. net... 0 05½
" ¾ in. " 0 05
" ¾ in. " 0 04½
Iron pipe, 50 per cent.
Iron pipe, galvanized, 25 per cent.
CUT NAILS, from Toronto:
10 dy. to 60 dy. 2 65 0 00
8 dy. and 9 dy. 2 90 0 00
6 dy. and 7 dy. 3 15 0 00
4 dy. and 5 dy. 3 40 0 00
3 dy. C.P. 3 75 0 00
3 dy. A.P. 4 25 0 00

HORSE NAILS:
"C" 50 and 10 per cent. from list.

HORSE SHOES:
From Toronto, per keg 3 75 4 00

WINDOW GLASS:

25 in and under 1 55 1 60
26 to 40 1 60 0 00
41 to 50 3 60 0 00
51 to 60 3 90 0 00
61 to 70 4 20 0 00

GUNPOWDER:
Sporting FF " 4 75 0 00
" FFF " 5 00 0 00
" FFF " 7 25 0 00

Canada rifle 2 40 0 00
Sporting FF, (in ½ lb. tins) per doz. 0 14½ 0 16

ROPE: Manila 0 13 0 00
Sisal 0 13 0 00

AXES:
Peerless & Keen Cutter 7 50 0 00
Leader 7 25 0 00
Lance 7 75 0 00
Queen City 9 25 0 00
Honor Bright, all steel... 11 00 0 00
SHOT: Canadian 0 05½ 0 00

HINGES: Heavy T and strap... 0 51 0 00
" Screw, hook & strap. 0 3½ 0 4½

TIN PLATES:
1c. 4x20 coke, per box 4 50 4 75

PETROLEUM.

F. O. B. Toronto Imp. gal.
Canadian \$0 16
Caroon Safety 0 18
Canadian Water White 0 20 0 22
Amer'n Prime White 0 23 0 24
" Water White 0 25 0 00
Photogene 0 27 0 00

DRUGS AND CHEMICALS.

Alum lb \$0 02 \$0 03
Blue Vitriol 0 06 0 07
Brimstone 0 02½ 0 03
Borax 0 13 0 14
Camphor 0 75 0 80
Carbolic Acid 0 50 0 55
Castor Oil 0 13 0 14
Cream Tartar 0 30 0 31
Epsom Salts 0 01½ 0 02½
Paris Green 0 18 0 22
Extract Logwood, bulk 0 13 0 14
" boxes 0 15 0 17
Gentian 0 10 0 13
Glycerine, per lb 0 20 0 21
Hellebore 0 16 0 17
Iodine 5 00 5 50
Insect Powder 0 40 0 50
Salpêtre 0 08½ 0 09
Soda Bicarb, per keg 2 56 2 75
Sal Soda 1 00 1 25
Madder 0 12½

VINEGAR.

A. HAAZ & CO

XX, W.W. 0 20
XXX, W.W. 0 25
Honey Dew 0 28
Pickling 0 28
Maltling 0 45

THE BADGEROW FALCONER VINEGAR CO

French Bordeaux per gal. 0 34
Tarragona 0 32
Triple 0 30
Fruit Vinegar 0 27
Pickling 0 28
XXX 0 25
Extra XX 0 22
XX 0 20
X 0 16
Cider Vinegar 0 16 to 0 25
Honey Vinegar 0 25
Eng. Malt Vinegar 0 50 to 0 60
Bottled Malt Vinegar, qts. 2 00
Methylated Spirits 2 00 to 2 25

FISH.

Frozen Fish:
Trout per lb 0 07 0 07½
Whitefish do 0 06½
" Manitoba do 0 07
British Columbia salmon per lb 0 16
Lake herring per 100 2 50 3 00
Pickerel per lb 0 01
Pike do 0 04½
Pickled and Salt Fish:
Labrador herring, p. bbl 6 00
Shore herring 5 00 6 00
Salmon trout, per ½ bbl 4 50
Whitefish 5 50
Lake herring split " 3 75
Dried Fish:
Codfish, per quintal 5 25 5 75
" cases 5 00 5 50
Boneless fish per lb 0 04
Boneless cod 0 06½ 0 08½
Smoked Fish:
Finnan Haddies per lb 10 0
Bloaters per box 1 00 1 50
Digby herring 0 16
Sea Fish:
Haddock per lb 0 06
Cod 0 08
Spring salmon 0 20 0 25
Flounders 0 05
Halibut 0 20



of the fraternity, and we feel that this special feature of our journal will speedily become a very popular one.

COMMERCIAL TRAVELLERS' ASSOCIATION OF CANADA.

IT was suggested to us, and we at once fell in with the suggestion, that it would serve

a good and useful purpose if a page or two of this journal were devoted each month to the interests of the commercial travellers, who form such a valuable and important adjunct to the trade and commerce of the country. In such a large, intelligent and influential body of men questions must, and do, arise which should be ventilated through some medium having a wide circulation among the business men of the country, wherein opinions could be freely and fearlessly expressed and items of personal or general interest published. All communications on such questions and personal items will therefore be thankfully received. We will add anything that comes within our personal observation, but we want it distinctly understood that these pages are freely placed at the disposal of the fraternity, all that we reserve to ourselves being the right to exclude anything of a libellous nature. In making this reservation we do not mean to reflect upon the good sense of the fraternity, but we all know that in the heat of a controversy expressions are sometimes used which we ourselves in calmer moments would be the first to condemn as too harsh and sometimes cruel. It may be asked why do we take such an interest in the commercial travellers? Simply because we consider it is the duty of a trade paper to do everything possible for men who, as we have already said, form such a valuable adjunct to trade and commerce; because they are men whom to know is to admire; because we believe by serving their interests we shall also serve our own interests, and because—well, as some ladies would answer, just because! We confidently leave the matter in the hands

As we have no material at hand of a general nature we cannot do better than devote our first contribution to a brief review of the past history of the Commercial Travellers' Association of Canada and a description of their new building, 51 Yonge street, Toronto, which is destined to be the scene of many memorable events in the future history of the Association. We also give illustrations of the building and of the officers of the Association.

A GLANCE AT THE PAST.

It was in 1871 when the first meeting towards organization was held in Toronto at



JOHN BURNS,
President.

which a Provincial Association was formed. At the first annual general meeting held in that city in 1872, Mr. Warring Kennedy was elected President and a constitution adopted. The objects of the Association were to be the moral, intellectual, and financial improvement, advancement and welfare of its members; moral, by a uniform and scrupulous observance of those rules of conduct and action which give dignity and solidity to human character in every sphere of life; intellectual, by regular and systematic com-

munion and contact, by which an interchange of sentiments and ideas shall be facilitated, and principles of knowledge by organization and association shall be more actively diffused, and tending in every way to elevate the members of the society in the scale as worthy and intelligent beings; financial, by inculcating a provident spirit that fosters resource and which contributes to the accumulation of the means by which private and social relations shall be improved, harsh conditions ameliorated and the power of each member to do good to his fellowman augmented.

In 1874 Parliament passed an Act of Incorporation which gave the association, among other things, authority for the main-



C. C. VanNORMAN,
1st. Vice-President.

tenance of a library and reading room and the publication of an official journal. The members named in the charter, many of whom are now to be found among our leading merchants, were:—Warring Kennedy, President; W. J. Bryan, R. J. Wylie, Andrew Robertson, James Cantlie, Adam Brown, W. E. Sandford, and John Birrell, Vice-Presidents; James Patterson, Treasurer; W. L. MacGillivray, Secretary; Charles Riley, Robert Cuthbert, W. Norris, J. Fairbairn, John F. Ellis, R. B. Linton, J. B. Mather, D. McCall, S. Caldecott, James Cooper, Andrew Jack, John McDougall, James O'Brien, Jacob Wilson, Walter Wonham, S. O. Shorey, James Turner, John Brown, Thomas Christie, William McGiverin, Alexander Harvey, John McKenzie, A. T. Wood, J. H. Park, Edward Long, and Geo. Laird.

It was decided to establish branch organizations at Montreal, London, Kingston and Hamilton, so as to excite a local interest in the association, and an arrangement was made whereby the lives of members were insured with sound and reliable companies.

In 1879, when the association assumed the responsibility of the life and accident insurance of its members, the membership had increased to 1,226 and the invested funds amounted to over \$20,000. So marked was the success of this new scheme that over \$2,000 profit accrued from the first year's operations.

Several important changes were carried into effect in 1881. Among them Mr. C. Riley, the Secretary, was replaced by the present occupant of that office, Mr. James Sargent. The life insurance scheme laid before the association by Mr. J. C. Black, and which had been carefully considered by a special committee, was endorsed and operations commenced under it. Since that time the amount expended on the mortuary benefit has been \$81,464, and under the accident scheme of 1879 \$21,854.07 has been paid out to members of the association.

The membership has steadily increased until at the end of the year just closed it had reached 3,133, with a surplus of \$181,979.91. This is a record of which the Association has just reason to be proud.

Along with the Association's insurance schemes there has grown up a subsidiary Mutual Benefit Society which was organized to provide extra insurance at cost, and which has been of great benefit to members, and is as prosperous as the Association itself. Mr. W. G. Lowe is its secretary.

One of the chief factors in the marvellous development of the Association is the protection given to the railways from fraud. A

by whom the ticket is suspended, and the ticket is kept at the first place at which it is presented. Such a speedy Nemesis makes



R. H. GRAY, Treas.

the traveller, who, if he be a ten years' member, has \$1,200 of fully paid up insurance dependent on good behaviour, careful in his conduct. The mutual protection is the principal reason why the railways give the special rates and privileges, and has had a great deal to do with the aggregation of the surplus of nearly \$180,000 during the eighteen years of the association's existence.



JAMES SARGENT, Sec'y.

The Presidents of the Association were: Messrs. Warring Kennedy, James Patterson, Capt. W. McMaster, Hugh Blain, James C. Black, and A. A. Allan.

THE NEW HEADQUARTERS.

Anyone who had occasion to visit No. 51 Yonge street when it was the head office of the defunct Central Bank would be considerably surprised at the transformation that has now taken place in the interior of the building. Light is one of the chief desideratums in a building devoted to offices, and the architect, Mr. E. B. Jarvis, Traders' Bank Chambers, has given full play to its admission in a most remarkable and ingenious manner. Every room in the building, from the basement to the top storey, is full of light, every possible device having been called into requisition to effect this end. There is not much artistic display in the shape of decorations, but the rooms are fitted up more with a view to solidity in appearance and the comfort and convenience of the occupants.

The building consists of a basement and three storeys. A separate staircase leads

from the sidewalk to the basement, in which there are a number of prismatic lights which help to dispel the gloom that generally pervades the basements of most buildings. The front of the basement will be rented as offices, and in the rear there are the boiler room and a ladies' lavatory. There is also a staircase leading from the basement to the main entrance. Leaving the basement by the separate staircase you ascend about half a dozen steps and find yourself in the main entrance on the ground floor, to the elevator and staircase and public hallway. On this floor there are large offices to rent both in front and rear. Ascending to the first floor there is another large office to rent in the front, and in the rear the Mutual Benefit Society have their quarters.

The second floor is used exclusively by the association. In the front portion are the Secretary's office and board room, with a private passage from the public hallway to the former. The Secretary's office is fitted up admirably, the whole length of the counter



being taken up with shelves and pigeon-holes covered with sliding doors. In all the partitions and woodwork generally there is something peculiarly pleasing in the uniformity of the lines and mouldings, each being followed without any jog to a complete and effective finish. The rear portion of this floor is used as a large reading room and small writing room.

On the third floor the front room will be used as a billiard room, but this has not yet been definitely decided. It is admirably



R. J. ORR,

2nd Vice-President.

printed list of members is sent each month to the railway offices, and in the event of a traveller on the road attempting any underhand work, such as bribing a conductor and beating his way, the conductor notifies the general passenger agent to the effect that ticket No. — has been guilty of an offence, the agent wires the office of the association,

adapted for the purpose. To the rear are the janitor's rooms and lavatory. In the latter all the modern appliances have been introduced.

In the roof there are a couple of large skylights which throw a flood of light down to the flats below. The fact is, light abounds everywhere, and much credit is due the architect for converting this sombre looking building into one of the brightest and most cheerful looking structures in the city.

Looking from the street at the exterior one is struck by the original style in which the colonnade is painted. It has the effect of taking away the narrow appearance of the building and making the whole as attractive to the eye as possible.

The Association is to be congratulated upon the acquisition of such commodious and central headquarters, and we take great pleasure in wishing it a prosperous future, and its officers and members a Happy New Year.

THE EIGHTEENTH ANNUAL MEETING

Of the above association was held Friday last in Shaftesbury hall. President A. A. Allan was in the chair, and on the platform with him were Messrs. Warring Kennedy, Hugh Blain, James Paterson, and J. S. Black, past presidents of the association.

The annual report of the Board of Directors was submitted, wherein was shown that the membership had gained 208, the roll now showing 3,133 members. The surplus now amounted to \$181,979.91, being a gain of \$10,006.94. During the year the receipts from all sources amounted to \$40,374.37. The disbursements were \$30,367.43. The payments under the annual benefit allotment amounted to \$21,948. The payments under the accident bonus by-law amounted to \$2,980.50.

The following comparative statement of membership and surplus during the years since the formation of the association was included in the report:—

Year.	Membership.	Surplus.
1873.....	588.....	\$ 959 96
1874.....	492.....	3,700 00
1875.....	872.....	5,774 61
1876.....	680.....	7,949 96
1877.....	873.....	11,013 69
1878.....	1,104.....	13,540 51
1879.....	1,226.....	22,555 60
1880.....	1,419.....	32,572 61
1881.....	1,740.....	49,239 10
1882.....	2,041.....	61,783 30
1883.....	2,114.....	73,187 53
1884.....	2,202.....	86,698 70
1885.....	2,289.....	100,510 00
1886.....	2,516.....	119,368 97
1887.....	2,715.....	135,591 37
1888.....	2,718.....	152,729 63
1889.....	2,925.....	171,972 97
1890.....	3,133.....	181,979 91

The following table will show the totals of amounts paid out for accident and mortuary benefit claims since the association became its own insurer, in the year 1879:—

Year.	Totals.
1879.....	\$ 1,519 13
1880.....	2,400 70
1881.....	2,826 06
1882.....	2,533 53
1883.....	6,005 93
1884.....	8,358 00
1885.....	9,263 83
1886.....	6,726 63
1887.....	12,184 50
1888.....	12,614 66
1889.....	12,955 60
1890.....	24,928 50

A proposal to lease the building, No. 51 Yonge St., Toronto, was discussed, at some stages with considerable warmth, the supporters of the proposal holding that the Association was so restricted by its own by-laws in the use of its capital that it could not invest any part of it in a building. The adherents of the counter-proposal that the building should be bought, were able to overcome the objection as to the Association not being at liberty to buy it, and after a prolonged debate, the meeting signified an almost unanimous approval of the Association's buying the building.

The financial statement was next presented. It was shown that assets deposited with the Dominion Government and the Dominion Bank amounted to \$185,531.08, and that their were other assets amounting to \$5,155.72, leaving a balance, after deducting liabilities, of \$181,979.91.

The chairman briefly addressed the meeting in reference to the report, which he considered an eminently satisfactory one. He referred, with regret, to the levying of a business tax at Victoria. New Brunswick, Nova Scotia, and Quebec had removed it, and it was possible that Victoria would follow their example. In leaving the president's chair the speaker said he was pleased to know that the Association was in a sound condition.

The Chairman announced the election of the following officers:

President—Mr. John Burns.
First Vice President—Mr. C. C. VanNorman.

Second Vice-President—Mr. R. J. Orr.
Directors for Toronto Board—Messrs. Kilgour, Everett, Dack, Haywood, Davison, Morrison, Stanbury, Orr, and Ellis.

Vice - Presidents for Hamilton—Messrs. Hamilton and Wright.

Directors for Hamilton Board—Messrs. Hooper, Dalley, LaChance, Herring, Tobias, and Reid.

Director for Guelph Board—Mr. Alex. Hill.

A vote of thanks was tendered to the retiring president, and it was decided that he should be invited to sit for his portrait; the

picture to be placed in the chief apartment of the association's building.

On motion \$200 was placed to the credit of the secretary and \$25 was presented to the recording secretary.

Messrs. Black, Kennedy, and Haywood were appointed representatives of the association on the Industrial Exhibition Board.

THE DINNER.

The annual dinner was held in the evening at the Queen's. The dining hall was decorated for the occasion, flags and evergreen being used with liberality and with taste. An elaborate menu had been prepared and was appreciated. An Italian orchestra was in attendance, and during the earlier part of the evening pleasantly engaged the hearing. About two hundred members of the association sat down.

President Allan occupied the chair, and the vice-chairs were filled by Messrs. E. A. Dalley, Hamilton; W. G. Reid, Hamilton; and C. C. VanNorman, Toronto. On either side of the chairman sat Mayor Clarke, Hon. John Beverley Robinson, Joseph Tait, M.P., Lieut.-Col. G. T. Denison, G. B. Smith, M.P., A. P. Cockburn, ex-M.P., Gravenhurst, and Messrs. Barlow Cumberland, J. J. Withrow, and Hugh Blain.

THE ANNUAL DINNER OF THE DOMINION TRAVELLERS' ASSOCIATION.

The annual dinner of the Dominion Travellers' Association was held on the evening of Dec. 23rd in St. Lawrence Hall, Montreal, and was, as usual, a great success. The President, Mr. Fred. Hughes, occupied the chair, and had as guests on his right and left, Hon. J. A. Chapleau, United States Consul-General Knapp, J. J. Curran, Q.C., M.P.; Ald. Hurteau, representing the Mayor and Corporation; Mr. Henry Bulmer, Chairman of the Harbor Commissioners, and others. There were over 200 present, and it is safe to say a jollier gathering could not have assembled around the festive board. The speakers were eloquent, and the songs by Messrs. Dupuis, Clark, Evans, and Youngheart, which enlivened the proceedings, would have put many a professional vocalist in the shade, so well were they rendered. Mr. Arthur Ware, of the Customs Department, astonished the company for a few minutes with his sleight of hand tricks, while the solo, "The Mocking Bird," by Mr. Joseph, with an ordinary coffee pot, was immense. The dinner was simply perfection itself, being served up in the style that has made the Hall famous on such occasions. The menu card was also tastefully got up, having a portrait of the retiring President, Mr. Gustave Piche, on the front. It is needless to say that full justice was done to the good things provided.

The Chairman in his introductory remarks stated that the present enrolled membership of the five associations of Toronto, Montreal, London, Winnipeg and Halifax was 6,500, among whom are many of the most successful merchants and manufacturers of the Do-

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minion, and that these associations could boast of a capital of over \$300,000. He also referred to the fact that there was in connection with the Dominion Association an educational trust, which was being highly appreciated, as, up to the present time, no less than five scholarships had been awarded to children of deceased members, who are being educated in several of the best schools of Montreal. He concluded by proposing the toast of "The Queen" which was received with ringing cheers, the whole company joining in singing the National Anthem.

The next toast, "The President of the United States", was received with cheers. Consul-General Knapp replied in an eloquent speech, during which he caused great applause by stating that there was no fear of retaliation against Canada by the United States, as she was too prosperous and great to do such an unfriendly act to a friendly neighbor.

The toast of "The Governor General" was drunk with enthusiasm.

Ald. Holland proposed "Our Gue ts," and on Mr. Chapleau rising to respond, he received an ovation, the company rising to their feet, waving their handkerchiefs and cheering vociferously. Mr. Chapleau made a brilliant speech intermingled with humorous points. He humorously contrasted the vocation of a drummer with that of a politician. Then he took up a serious vein urging them to continue extolling their country as they had done in the past, to think that the honor of the community they represented was identified with every one of them, and that when they left this mortal stage it should be their ambition to have it said, a true, good and brave man has left us, who was an honor to his association, an honor to his fellow-citizens, an honor to his country, and to his God. His brilliant peroration called forth prolonged cheering. Mr. Bulmer also replied, giving statistics of Montreal's shipping.

Col. Patten, Vice-President, proposed "The Commercial Interests of the Dominion," in a neat speech, during which he paid a deserved tribute to the memory of the late Hon. Thomas White. Mr. Curran replied eloquently, dwelling upon the increased prosperity of Montreal's trade and commerce and of the progress of the Dominion. Mr. J. X. Perrault also responded.

The other toasts on the list were: "The Railway and Forwarding Interests," by Mr. Wilkins; "The Mayor and Corporation," by Mr. Dwyer, responded to by Ald. Hurteau; "The Sister Associations," by Mr. T. Birks, responded to by Mr. Thomas Harris, Toronto, and Mr. W. H. Mordaunt, London, England; "The Ladies," by Mr. Max Murdock, and "The Press," by Mr. T. S. Cote, responded to by Mr. H. S. Stafford. Mr. Chapleau then proposed the toast of "The President," to which Mr. Hughes replied, and the merry gathering dispersed.

WESTERN ONTARIO TRAVELLERS' ASSOCIATION.

The Annual Meeting of the above association was held in London, Friday last. The yearly reports show the membership to be 890, an increase of 65 for the year. The reserve fund is \$17,216.05. Following are the officers for the year: President, William S. Case, London (re-elected); first vice-president, Robert Tait, London; second vice-president, P. J. Conway, London; third vice-president, R. H. Greene, Hamilton; secretary, Alf. Robinson (re-elected); treasurer, Samuel Munro, London.

Directors: London—F. H. McGillivray, T. W. Armitage, C. E. Perry, William Turnbull, William Gray, N. Jeffery, W. D. Wright. Hamilton—R. K. Hope, John Booker. Toronto—F. W. Heath. Stratford—James Dow. Brantford—George Watt. St. Mary's—James Maxwell. Ayr—John G. Watson. Oshawa—E. O. Felt. St. Thomas—W. T. Cochrane. Windsor—James F. Smyth. Ingersoll—W. L. Underwood and R. H. Cotter.

THE ATLANTIC TERMINUS OF THE C.P.R.

The President of the Toronto Board of Trade has received the following letter from Mr. R. Cruikshank, chairman of the city and harbor committee of the Board of Trade of St. John, N.B. I take the liberty of sending you by this mail the following document:

A copy of the latest British admiralty chart of the harbor of St. John, corrected to 1890; copy of a report by a committee of the Board of Trade on the bay of Fundy and the harbor of St. John; a small view of the harbor of St. John.

As the Canadian Pacific railway has now its Atlantic terminus at this port, having just acquired access to deep water on the Carlton or opposite side of the harbor from this city, that company is now in course of providing terminal facilities for their line so that all freight from the Pacific coast, Ontario and Quebec, as well as from the western part of Nova Scotia and Prince Edward Island, can be shipped here at all seasons of the year. The C.P.R. is even now prepared to receive goods to be landed here from the west for any part of Europe or the West Indies, as well as goods from the west to be shipped for Europe or the West Indies. There is now a line of steamers (Furness line) running every seventeen days from St. John to London, and a line of steamers running from St. John to the West India islands, calling at Halifax, Bermuda, St. Thomas, St. Kitts, Guadaloupe, St. Lucia, Barbados, Trinidad and Demerara. The former line has been running here for several years, and is subsidized by the Dominion Government, and makes the trip with remarkable regularity and at very low rates for passengers and freight. The latter has been organized this year, and has made several voyages, and the

business promises to be very large, this week's steamer having more than a full load, with a large quantity spoken for for the next voyage. The easiness of access to this harbor, the straightness of the channel, the great depth of water, and the entire freedom from ice and the absence of rocks and shoals in the bay of Fundy render the harbor peculiarly eligible for a terminal port.

Derogatory reports having been circulated by interested parties representing the harbor of St. John and the bay of Fundy, the board of trade instituted enquiries and had statistics compiled, which were shown in the "report" I send you, and to which call the particular attention of your board, especially to the statements of pages 10, 11 and 56. Errors in the admiralty chart published as far back as 1844 have done our harbor an immense amount of harm, and which have only recently been noticed. It showed only 2 1/4 feet of water when 21 should have been shown. This was brought under the notice of the British admiralty by the Dominion Government, and a man-of-war vessel was promptly brought here and had the harbor surveyed and the errors corrected. The city corporation has now a fine dredge, which works in the harbor, and enough of water can be given through dredging to enable the largest vessel that floats, either steamer or sailer, to enter our harbor at low water. We can give now 30 feet at low water spring tide at the C. P. R. terminus. From St. John's several lines of railways emerge. The C.P.R. train makes the trip from St. John to Montreal, 481 miles, in about 17 hours, and to Toronto in about 26. Next summer this time, it is expected, will be reduced to 24 hours to Toronto. I mention these particulars, as some information to the members of your board in support of the action of our board in having the advantages of our port before you as a fit port to be considered as a terminus for the Canada Atlantic mail steamers, which are expected to commence to run under the new contract with the Dominion Government in April next. It is claimed that St. John has advantages possessed by no other port on this side of the Atlantic in Canada, and we are desirous of making this apparent that the attention of the merchants of Toronto (and through them that of merchants in the cities further west) may be directed to St. John. Under any circumstances, should the unwise policy of "non-intercourse" by our American neighbors prevail, this cannot interfere with our intercourse as Canadians with one another, as we would still have communication with the west from St. John by several railroads on strictly Canadian soil at all seasons of the year, unhampered by any custom house regulations or examinations. Our board of trade will be much gratified should the information I now send you attain the object in view in sending it, viz., that we may become better acquainted with each other and thus promote further business intercourse. Toward this end I shall be at all times happy to furnish any information which the members of your board either individually or collectively may desire.

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Sole City Agents for the "Canada Salt Association"

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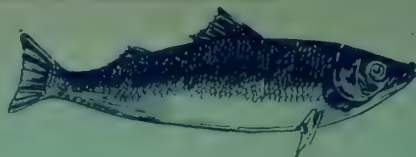
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A full line of Samples of our goods can be seen at our Warehouse, 80 YORK ST., viz.:

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COMMISSION MERCHANTS.

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Is Stronger and More
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Fruit, Fish and Oyster Dealers,
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MARTIN BROS.,

General grain dealers and Manufacturers of
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THE CANADIAN GROCER
& GENERAL STOREKEEPER

PUBLISHED WEEKLY
\$200 PER YEAR

VOL. V.

TORONTO, JANUARY 9, 1891.

No. 2

**ABSOLUTELY PURE
DELICIOUS FLAVOUR
GREAT STRENGTH**

Are the principal
Characteristics
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**British America Starch Co's
PREPARED CORN.**

H. A. NELSON & SONS

MANUFACTURERS

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—IN—

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WHISKS,

Brushes, Woodenware,

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ASK FOR

MOTT'S

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THE COOK'S BEST FRIEND

Largest Sale in Canada.

Taylor, Scott & Co.

TORONTO.



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Retail Price, 25c.

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EL PADRE AND CABLE.

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ALWAYS ASK FOR THE
'John Bull' BRANDS.
 Manufactured by
BRYANT, GIBSON & Co.



AGENCY FOR—
 Ganong's Lily Chocolates,
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A. HAAZ. C. DE CARTERET.

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Bonded Manufacturers of

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CONVENTION OF ONTARIO CREAMERIES' ASSOCIATION

Will be held at TOWN OF BERLIN on TUESDAY and WEDNESDAY 13th and 14 January, 1891.

Prominent American and Canadian dairymen will address the convention.

Country merchants cordially invited to attend and become posted on benefits of creameries.

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GEO. T. BOSTWICK,

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D. R. ROSS, EMBRO, ONT

A CHOICE QUALITY OF

Roller, Standard and Granulated

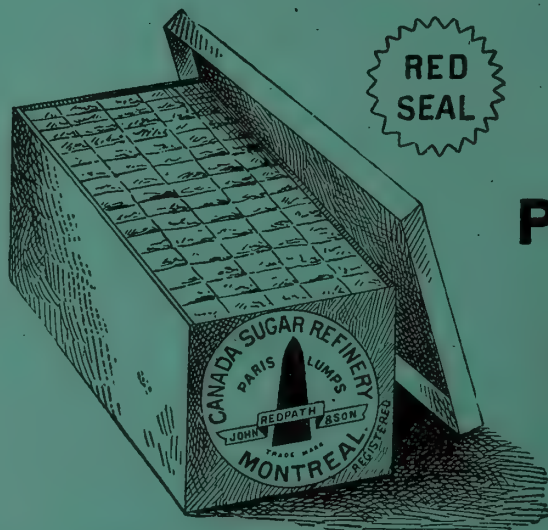
Oatmeal

IN BARRELS, HALF BARRELS OR BAGS.

Selected WHITE OATS only used. For prices of Oatmeal or Oathulls in Car-loads or less quantities, write or wire, and will reply promptly. Can ship via Canadian Pacific or Grand Trunk Railways. Have new machinery for the manufacture of Rolled Wheat and Graham Flour and will be pleased to have orders.

The Canada Sugar Refining Co.

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PARIS LUMPS.

We are now putting up, for family use, the finest quality of PURE LOAF SUGAR, in neat paper boxes.

FOR SALE BY ALL GROCERS.

PRICE **50** CENTS.

THE CANADIAN GROCER & GENERAL STOREKEEPER

PUBLISHED WEEKLY.
\$200 PER YEAR

Published in the interest of Grocers, Cannery, Produce and Provision Dealers
and General Storekeepers.

J. B. McLEAN & CO., (Ltd.)
PUBLISHERS.

115 ST. FRANCOIS XAVIER STREET,
MONTREAL.

6 WELLINGTON STREET WEST,
TORONTO.

Vol. V.

TORONTO, JANUARY 9, 1891.

No. 2

SPECIAL TO OUR READERS.

As the design of THE CANADIAN GROCER is to benefit mutually all interested in the business, we would request all parties ordering goods or making purchases of any description from houses advertising with us to mention in their letter that such advertisement was noticed in THE CANADIAN GROCER.

THE TRADE OF 1890.

The trade of the year just closed has been neither good enough nor bad enough to make 1890 remarkable in commercial annals. There have been more than average conditions in some respects, and there have been unusual events, but the resultant of the often times opposing action of these has been nothing but mediocrity. No year can be taken by itself as a chronical oasis, cut off from the past and the future, and made to yield an account of all the causes for the condition of the trade done in it. The trade of a year is often affected by conditions or prospects that lie outside of its calendar limits. The production of 1890 was undoubtedly sufficient to have nourished a better trade than it did, and it would have done so had there not been a shadow hanging over trade from 1889. Had 1889 not been so bad, 1890 would have been better. The indebtedness of the former year absorbed much of the surplus of the latter, which thus went to liquidate unpaid accounts of past trade, instead of going to the support of current trade.

Another legacy from the hard times of 1889 was the enforced frugality that was a marked feature of country consumption up to the taking off of last harvest. In the former year many crops had turned out poorly, and the price of barley had been low throughout. More than one repetition of bad crops had taught farmers to be less sanguine

and venture less into debt on the strength of prospects. There was a living within their present means, therefore, that had its lowering effects upon trade. On the other hand, the reduction of wants kept the burden of debt lighter than it would have been. Conservative ideas prevailed, and if they had not, insolvency would have been a much more general result of the scarcity of money in the agricultural portions of the country.

The last harvest was a very good one, and the maturing of it gave an impetus to trade. The large increase of the United States duty on barley was anticipated by the maltsters of that country, and they were after our crop before it was quite ready for the market. Most of it, however, got into United States hands before the new tariff bill became law. Our wheat has not got into the hands of buyers so rapidly as the supposed weakness of the farmers would warrant us expecting. Higher prices are evidently looked for. The open autumn, so favorable to ploughing, and the badness of the roads, had their share in keeping the wheat crop from moving more rapidly. The fruit crop was short. But the hog market has been very good, and was open nearly all the year. Trade, however, did not become more than fairly good, money being needed to pay old accounts and interest.

The great financial stringency which followed the failure of Baring Bros. came at a critical time, just when the markets might be expected to mend, but the great scarcity of money that followed the London financial catastrophe put the prices of all commodities down, and the continuance of that scarcity has kept them down. The general scarcity of money was not an outcome of a shortage in natural or industrial production, but resulted from the great absorption of money to

keep interest paid on speculative undertakings chiefly in South America. This took money out of legitimate business, and thus removed another of the motive impulses to brisk trade.

The grocery trade has been fairly good. The wants which support that trade are less varying than those that support any other trade excepting alone the baker's. Buying of course has been limited, but not to the same extent as it was in 1889. A feature that distinguished the grocery trade of 1890 was the general steadiness of prices. Hardly in any line, if we except a spurt in sugar and another in tea, was there notable deviation from steady prices. The failures in the grocery trade were fewer in 1890 than in 1889.

CHEAPER BISCUITS.

On account of the easier values of flour, biscuit makers have lowered their prices in some lines. The reduction affects only those varieties upon which prices were advanced last June, and the present change brings us back to virtually the same prices. Snowflake and sodas are half a cent cheaper in 1 lb. packages, while the latter in 3-lb. packages are one cent cheaper per package. Oyster crackers, milk biscuits, butter crackers, and Graham wafers are also down half a cent. Other lines in which there is no change had not been advanced last summer, and are now at the price warranted by the present value of raw material.

The changes are all in the direction of lower prices, with the single exception of the alteration in the price of Sultana biscuits, which are a cent higher, solely because of the unusual dearness of Sultana raisins. Our Prices Current exhibit the quotations now holding.

CAUSES OF FAILURE.

We have seen it stated somewhere that ninety-five out of every one-hundred merchants who start in business in this country, fail before they finish their career. The cause of so many failures is a topic of every day conversation among both wholesale and retail men, and one which is frequently commented on wherever meetings of merchants are held for the purpose of discussing subjects pertaining to the welfare of trade. Efforts have been made to form associations in a number of our leading towns and villages to protect solvent traders from the unnatural state into which trade is thrown through the too frequent occurrence of failures. Attempts have been made to devise methods for the disposal of bankrupt stocks, in such a way that the business of merchants trying to pay 100 cents on the dollar will not suffer from the slaughtering of these goods, and pressure has been brought to bear on wholesale houses by their customers to prevent the giving of compromises to insolvents; but no scheme has yet been promulgated that will prove an effectual remedy for the evil; the man is yet unborn who can prescribe a sure specific for the disease.

Conversing, one day, on this subject with a Scotchman who had reached the age of three score and ten, and who had successfully carried on business for nearly half a century, he remarked in a broad Doric accent, "Any business will pay that is properly attended to." Some men do not attend properly to their business, because, through want of sufficient training, they do not thoroughly understand the business in which they are engaged. They are storekeepers when they should be only clerks, others have had sufficient training, but through carelessness or culpable neglect, let the dry rot get hold of their affairs.

The facilities for young men of very little experience getting into business, are viewed with surprise by level-headed business men who have to fight against such competition, and it is generally believed that the wholesale houses are mainly to blame in this matter for making credit so cheap. If the principals of some of these houses would take an occasional trip through the country, they would be surprised to see some of the places and some of the hands into which their goods had gone. Mercantile agencies and commercial travellers have done away with the good old-fashioned custom of interviewing the senior partner in the wholesale warehouse and understanding his position before a country merchant could open an account. When orders come in nowadays they are usually filled on the strength of reports received from these two modern sources, little being known about the character or ability of the customer.

The commercial traveller has to make up his book so that it will foot up a respectable amount at the end of the year, for his salary

depends on it. Therefore, when his sales are falling behind he has a confidential chat with some apparently smart but inexperienced young man who is clerking for one of his customers whose orders are not as liberal as they used to be. The young man can raise some ready cash to make a payment on his first purchase, and the commercial traveller pockets a good order, saying to himself (for he is a very wise man), I will watch this account, and when it begins to go behind I will get the firm to shut down. The caution may be given in time for the firm to shut down and save themselves, if the traveller finds his sales large enough in other places for his book to stand the loss of this account, but in the end some one gets stuck, and the trade of that locality becomes demoralised through the slaughtering of the bankrupt stock by a speculator, or by the insolvent himself in his efforts to meet his composition notes.

We are proud of our educational institutions, and speak with enthusiasm of the position this young country takes among the nations of the earth as an educator of youth, but we doubt if the young men of to-day fully realise the benefits their fathers have conferred on them by placing this country in a position to grant such a generous education. How often we find the sons of the "bone and sinew of the country" eager to follow what they consider a genteel occupation! The liberal education they have received makes them somewhat ashamed of the old folks at home, with their homely ways and untutored conversation. What a life of anxiety and trouble many of these farmers' sons would be spared if they could only realize that there is no more honorable or independent occupation than that of a tiller of the soil, and that a well-cultivated mind can find full scope by studying the rotation of crops, the rearing of the best breeds of live stock, the climatic changes, the soil itself, and everything that is calculated to raise the life of a farmer to the position of that of our most enterprising and intellectual men. The next generation will see the advantages of an agricultural life if this does not, and the time is not far distant when there will be an exodus of the sons of merchants and manufacturers from our overcrowded towns and cities to the rural districts to become cultivators of the soil.

Unfortunately at the present time the young man from the country has an ambition to wear better clothes than he can on the farm, to have the spending of a larger sum per annum than the paternal allowance, and to see a little life with the boys. When he visits the neighboring town or village he sees smart young men behind the counters of the stores, some of them possibly sons of neighbors, wearing neat-fitting suits of the latest cut, and the freshest novelties in neckties and collars. At dinner time at the hotel he meets a friend who is a clerk, and by him is introduced to a commercial traveller from

whom he hears the latest yarn, is treated to a glass of wine and a cigar, has a good time for half an hour, then wends his way homeward, dreaming that fate has designed him for something better than following the plough. So he worries the old man to bring his influence to bear on some merchant to get him a situation. Without much difficulty the situation is got, and after spending three or four years behind the counter he begins to think he has learned all that is worth knowing about the business, that his employer is an old fogey with antiquated ideas completely behind the age, and that the majority of the customers are ready to follow him should he start in business for himself. He pays a visit to the old homestead, and describes to his parents the glowing prospects that are before him if he only had \$1,000 or \$2,000. The father shakes his head and tells him how hard he had to work to make the two ends meet and save a little every year to lift the mortgage off the farm, but the son's plausible story is too much for the mother, who is fond of her boy and wishes to see him of some importance in the world. So the farm is once more mortgaged, and the young man meets his friend the commercial traveller, who has a new batch of funny stories to pour into his delighted ear, a liberal order for goods is given, and a new business is started in some place already overcrowded. It booms for a time because there are always a number of people in every community ready to patronize a new store, but the balance sheet at the end of the year does not show the expected profits, and in nearly all such cases it is just a question of time. Sooner or later the assignee will take possession, and another bankrupt stock will be thrown on the market.

[TO BE CONTINUED NEXT WEEK.]

CANADIAN TURKEYS IN ENGLAND.

Writes the London correspondent of the Edinburgh Scotsman on December 18:—"Owing to the McKinley tariff, which has had the effect of restricting the very large market for Canadian turkeys and geese in the United States, an endeavor is being made to open up a trade in these commodities with the mother country. I saw the first consignment that arrived in Leadenhall market to-day, and am told that they have sold readily at prices which compare favorably with those given for English, Irish and continental turkeys. They came over unpicked, and are rather small, averaging only from 10 to 14 lbs. Their flavor is different from our farm-fed birds, being more like game. This arises from the fact that the Canadian turkey is a cross between the wild and domesticated bird, and is fed on natural rather than artificial food. I learn that the birds have been tried at some of the leading hotels, and have given much satisfaction. Altogether the experimental shipment is regarded as being a success, and it will in all probability be followed by others in the early part of the new year, when British birds become scarcer.

THE COLLECTING LETTERS.

In fulfilment of our promise last week, we give a copy of the collecting letters as used by the Toronto Retail Grocers' Association. There is, we believe, nothing very wonderful claimed as to the wording of them, but their advantages lie in other directions. First, they are a necessary adjunct of a delinquent list; secondly, they are an assistance to the members in collecting a certain class of debts; thirdly, they can be made the source of a small profit to the funds of the Association; fourthly, they are inexpensive to the individual member. Instruct a collecting agency to do this work and the costs commence to run up. Send a lawyer's letter—the same thing happens; besides, both claim 10 or 15 per cent., if they collect any portion of the account. With the Association letters nothing of the kind takes place. If the member by means of these letters collects anything, he pockets the whole of it; if he fails, it costs him next to nothing. The letters are in a series of two—the first stamped A, the second B. The envelopes are prepared in like manner; on the left hand upper corner is printed:

"A. Toronto Retail Grocers' Association; office, 592 Parliament street; organized 1885, for the protection of the retail grocery trade."

The envelope for B is similar to that for letter A, the only difference being in the capital B, in place of A.

The first of the series, after the address and date, together with the official stamp of the Association, runs thus:

(A) Dear _____, an account owing by you to Mr. _____, grocer, of this city, has been lodged with this office. I have to inform you that the same must be at once settled, or I shall be compelled to place your name upon our list, issued for the guidance of the grocers of this city, who receive monthly a statement of these accounts for mutual protection. I hope to hear from the above named grocer that the necessity of placing your name on the above list has passed.

I remain,
Yours respectfully,

Secretary

The second letter, which follows in a few days if no results have been obtained, is stamped B. The remainder of the heading is the same as A. Mr. _____. Dear sir. You were notified by letter of a late date that an account owing by you to Mr. _____, grocer, of this city, and amounting to \$_____, required your immediate attention, and you have failed to settle as advised. I have now to state that unless a satisfactory settlement is made within ten days from this date, your name will be placed upon the next monthly list, for the informa-

tion of the grocers of this city. I trust that you will avail yourself of the time given you, and avoid this experience.

I remain,
Yours respectfully,
_____, Secretary.

These, then, are the letters, and truly they are plain enough. Now for the modus operandi. It is not claimed that they will draw blood from a stone, nor is it pretended that they will touch the heart of the professional dead beat, but there are lots of people who want spurring up and no amount of dunning by the grocer will affect them. They move in a good circle, however, and they don't like getting upon a delinquent list, so they strain a point or two and endeavor to be honest by paying up. In Toronto the member purchases these letters, already signed by the secretary, at a nominal price. He gets five of each of the series for 25 cents. When the necessity arises he sends letter A. All he has to do is to fill in the blanks, seal the envelope and post it. If he gets no reply, in a few days he sends B, and failing again he has recourse to the list. Of all these operations he has control, and he uses his own judgment in the matter. He is his own collector, and all collecting agency percentages belong to himself.

Looking at the letters and judging them by the results, they are effective and have had a very fair measure of success. The member who does not use them does not have to pay for them. The one who does is taxed so lightly that he can use them without feeling it. In conclusion, we have given this information simply because we have been asked for it by merchants outside of Toronto, and we cannot do less than recommend the adoption of a similar scheme wherever there is an association working.

CEYLON CINNAMON.

Most of this article finds its way to the London and St. Katharine docks. It is imported from Ceylon in canvas-covered bales about four feet in height, and packed with considerable care. Exceedingly thin quills of the spice are placed one within the other until they form a long and compact, though brittle, reed or stick. A large number of these sticks are packed together in a roll, or ball, and upon their arrival in the warehouse they are sorted, re-packed, and classified in four different grades, according to thickness, the thinnest bark being the best. Besides these four varieties of whole sticks, the broken sticks are sold separately—mostly to druggists. Cinnamon "chips"—which are, or were, exported separately from Ceylon in large quantities—are the small shoots removed from the long quill bark when it has been stripped of its leaves. They are very largely used for the distillation of essential oil, but the recent combination of cinnamon-growers in Ceylon has placed a veto upon their export, on the ground that their extensive sale spoils the European market for the more valuable product.—American Grocer.

IT MIGHT HAVE HAPPENED IN A GROCERY.

"Can I use your telephone a moment?" asked a lady, stepping into a drug store. "Certainly," said the polite drug man, and he engineered her to the back part of the store, past counters and bottles, to the telephone itself. "I cannot reach it," she said, anxiously. "Can I telephone for you?" asked the druggist, with one eye on his store. "Yes. Please call up Smith & Blank's drug store, and tell them to send Mrs. _____ a box of mustard leaves and a porous plaster. I have an account there," she kindly explained to the paralyzed druggist,—American Analyst.

"MY OWN CANADIAN HOME"

At the coming Christmas closing exercises, for the first time in the history of our country, the school children of Canada from the Atlantic to the Pacific will sing their own national song, "My Own Canadian Home." This is largely owing to the generosity of Mr. J. E. Ganong, of St. Stephen, N. B., who has presented copies to all the teachers and to the scholars of the principal cities of the Dominion, in all 95,000 copies.

The words of this song were written in 1888 by Mr. E. G. Nelson, and printed by order of the Department of Education on the covers of educational matter. In August of the present year they were set to music by Mr. Morley McLaughlin, and both the composers being residents of St. John, the Board of trade of that city forwarded a copy, with a printed note, to every paper in Canada. The song is now played by the principal bands of America, including Gilmour's, Salem Cadets and the Washington Marine, and Mr. Ganong announces his intention of presenting the band score to every band in the Dominion.—"Dominion Illustrated."

Advertiser—Ginger, I'd like to have you write me a little ode on my baking powder. I want it right up to the prevailing style. Ginger—I understand. You want it alum-ode.

To Grocers!

There are three articles which the consuming public have decided are the best of their kind in the market, and it will pay every grocer to keep them in stock. They are

The "Horseshoe" brand of canned fruits and vegetables.

Packed by Bowlby Bros. & Co., of Waterford, Ont.

"Cairns" Home-made marmalade, jams and jellies.

Packed by Alexander Cairns, Paisley, Scotland.

The "Trident" brand of canned salmon.

Packed by Ed. Wadhams, Ladner's Landing, B.C.

Every package of the above brands guaranteed as to quality and weight.

BLAICKLOCK BROS, Agents,
17 Common St., MONTREAL.



MAY BE SOMETHING IN IT.

BRANTFORD, Ont., Jan. 3, 1891.

THE CANADIAN GROCER, Toronto.

GENTLEMEN,—I noticed in last week's issue an article on preserving eggs by scalding. I am inclined to think there is something in it. I remember when a boy at home seeing my mother fill a cullender with eggs for packing, pouring boiling water on them, then packing them in barrels in wheat or oat chaff, and saying to my enquiries that it stopped the pores and kept them better than salt or brine. I would like to see it tried.

Kindly yours,

R. M. FULLERTON.

APPRECIATION THAT WE APPRECIATE.

CORNWALL, Dec. 20, 1890.

Editor CANADIAN GROCER, Toronto.

DEAR SIR,—Enclosed please find \$2, to pay one year's subscription to your valuable paper. It took considerable talking to persuade me to take THE CANADIAN GROCER, but after taking it two years I think it would take about ten times as much persuasive power to get me to do without it.

Wishing you the compliments of the season, and hoping you will continue to meet with the same or greater success than you have in the past,

I remain,

Yours respectfully,

G. W. ARMSTRONG.

GENERAL MERCHANTS AND THE CREAMERIES CONVENTION.

EDITOR CANADIAN GROCER:

As a member of the Ontario Creameries Association I must express my thanks for your timely remarks of a few weeks since in reference to the work of the Association and the benefits to the country at large of creameries.

I also would trespass upon your columns to direct the attention of country merchants, in localities where there are no cheese factories or creameries, to the benefits which they as merchants would derive by the establishment of creameries in their midst. I venture to say there is to-day hardly a country storekeeper who does not on an average lose from 5 to 20 per cent. on the butter he handles yearly. Now, farmers in such localities, in consequence of their isolation and insufficient knowledge of the advance in

dairying of the present day, are reluctant to invest any of their hard-earned money in an enterprise of which they know so little.

And I would hereby urge such storekeepers to attend the convention of the Ontario Creameries Association to be held in the thriving and handsome town of Berlin next Tuesday and Wednesday, the 13th and 14th inst., where they will meet with the creamery men of the Province, and have an opportunity of learning something of the method of making butter in creameries. They then would be in a position justly to urge their farmer friends to go into the enterprise, which, when conducted with careful judgment, would result in a large saving of money to merchants, and an increased income to farmers.

Gov. Hoard, of Wisconsin, one of the most prominent dairymen of America to-day, will address the convention. The writer, having last year heard him speak, knows that much most valuable information on dairying, feeding of cows, and on the dairy cow, will be freely and lucidly given by him to the audience. Prof. Robertson, of the Ottawa Experimental Farm, whose reputation as a successful dairyman is almost world-wide, and Mr. Dryden, M.P.P., Minister of Agriculture, will also address the convention, besides a number of other prominent Canadian dairymen.

If not already supplied with certificates granting you reduced railway rates, request your railway agent to give you a certificate signed by him, which present to secretary of association at the convention, who will countersign it, when you will be entitled to return fare at reduced, usually one-third, rate.

The writer is a country storekeeper, and for the past six years has operated a creamery, having undertaken the whole expense of building, equipping and operating it, and has found by experience all that is claimed above. More he cannot trespass upon the columns of the GROCER to say at this time.

Thanking you, Mr. Editor, not only for the space, but for your most valuable and timely articles in the past, I remain, with best wishes,

Yours truly,

COUNTRY STOREKEEPER.

I doubt not grocers could tell many a funny story of mistakes made by customers in calling for goods. One may ask for "dedicated cocoanut" and another for "satanized hams." It is related that a small boy recently walked into a Philadelphia drug store and gravely asked for five cents' worth of jumps. The clerk, after much puzzled thought, came to the correct conclusion that the lad wanted hops. Another apothecary, this one a resident of Salt Lake City, says "a man came in to my store one day and asked for 'a raw shell' powder. He meant a Rochelle powder. On another occasion a customer demanded a 'sidelight' powder. He got it. A lady came in once, and, holding up a pint bottle, said: 'What will you charge to fill this bottle with pneumonia?'"—New England Grocer.

IT DIDN'T PAY.

Not many days ago, my friend,

I kept a grocery store,

Sold potatoes by the load

And cabbage by the score.

I had a way, it was my own,

I care not what you say;

By rights it should have made me rich,

But found, it didn't pay.

I had five thousand as a start,

The promise of some more;

My stock I all on credit bought,

To fill my spacious store.

Each drummer I would entertain,

Believe all they would say;

And bought full lines of all their goods,

But found, it didn't pay.

By measure, I would sell my goods,

Scorned the idea of weight;

Knew nothing of a "Tariff Law,"

Nor of "McKinley's" rate.

Each lady I would try to please,

By giving her her way

For sampling goods and picking choice,

But found, it didn't pay.

I did a rushing business soon

It was gaining day by day;

Gave credit free to all my trade,

For "no" I could not say.

I hired boys to do my work;

It was the cheapest way;

They had full sway with all the cash,

But I found it didn't pay.

My goods outside I would display,

Would never close the door;

With charcoal dust and mackerel brine,

I would wash up the floor.

My fruit I would evaporate,

Turn spinach into hay;

My celery I would crystalize,

But still, it didn't pay.

How cheap, to offer all my goods

Would be my great aim,

For shrinkage and for extra tare

I never brought a claim

To take away my neighbor's trade,

I studied night and day;

Gave two more eggs than he could buy,

But found it didn't pay.

They offered me assistance soon,

By hanging out a flag;

And all my stock, both good and bad,

Was marked up with a tag.

They might have had continued

The "sale" another day,

But the man who did the shouting there

He said, "it didn't pay."

—FAIRFIELD, in Retail Grocers' Advocate.

A few days ago, when the delegation of tobacco manufacturers from various cities were in Washington in the interest of the passage of their rebate bill, a few of them called on Maj. McKinley at his hotel. After talking about business matters for a while, Maj. McKinley and one or two of his callers took a stroll down F street. Returning, the party went into a tobacconist's to purchase some cigars. It was the Major's treat, and he selected three of a brand for which he had been in the habit of paying 25c. Somewhat to his surprise the cigar dealer asked for 35c., and did so with an apology, saying that he would like to sell the cigars at the old rate, but that he was prevented on account of the pesky McKinley bill. The Major thought this was a pretty good joke, and began to quiz the shopkeeper. After a few sallies back and forth he asked him if he had ever seen this fellow McKinley.

"No, I have not," said the merchant, "and I never want to. His bill has practically ruined my business, and I wish the McKinley bill and Bill McKinley were both in a hotter place than this."—Washington Letter.

R. A. LUCAS,

J. H. PARK,

R. T. STEELE,

GEO. E. BRISTOL.

LUCAS, PARK & CO.,

WHOLESALE GROCERS AND IMPORTERS,

73 McNAB STREET NORTH, HAMILTON, Ont.,

"Wouldn't it pay you"

the premium and gift racket is talked up instead of the value of goods. Consumers soon discriminate between cheap adulterated goods and our absolutely pure ones. Our L. P. & Co. "Number One Blend" is the ideal of a perfect drinking coffee.

Another lot of those "Fat Mackerel" in half barrels and kitts just to hand.

To handle L. P. & Co.'s spices, they are "all" pure and "always" pure. Too often shrewd business men are induced to buy adulterated spices at more money than they buy pure for: Many grocers drive trade from their stores by handling trash.

GIBSON & GIBSON,
Brokers and
Manufacturers' Agents.
Samples and quotations solicited from canned goods packers and manufacturers of grocers goods.
33 Wellington St. E., Toronto.

Canadian White Enamel Sign Co.,
Sole Agents for Caesar Bros.
The Most Durable Sign Letter.
4 Adelaide St. W., Toronto.
A responsible agent wanted in every town and city.

M. J. Woodward & Co.,
PRODUCERS OF CRUDE,
Manufacturers of
Illuminating Oils,
Lubricating Oils,
Paraffine Oils
and Wax, &c.
PETROLIA, - ONTARIO.

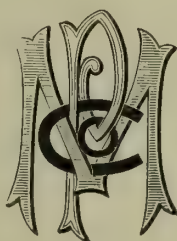
N. WENGER & BROS.,
AYTON, ONT.
Manufacturers of
Winter Wheat Flour

KLEBER
and
EDELVEIS } Patents.
MAY BLOSSOM—(straight roller).
MINERVA—(extra).
Write for Samples and Prices,
N. Wenger & Bros.,
AYTON, ONT.

T. KINNEAR & CO.,
Wholesale Grocers, Importers of
TEAS, SUGARS, Etc.

JUST TO HAND:
Large consignment of Crosse & Blackwell's
goods in pickles, marmalades,
sauces, capers, etc.

47 Front St. East, - Toronto, Ont.



BEST GOODS IN THE MARKET.

**FRANKFORT, CAMBRIDGE, BOLOGNA,
CHICKEN, HAM and TONGUE
SAUSAGES.**

**PUT UP BY THE MOFFATT PACKING CO.,
MONTREAL.**

Condensed Mince Meat.



Handled by retailer
as shelf or counter
goods. No waste.
Gives general satis-
faction.

Will not ferment in
warm weather.

Sells at all seasons
by all wholesale
grocers.

Although fruits are
scarce and high, price
same as last season,
\$13.50 per gross net.

Packed in $\frac{1}{4}$ and $\frac{1}{2}$
gross cases.

Sole manufacturer
for Canada.

Ask your wholesale
grocer for it.

J. H. WETHEY, St. Catharines, Ont.

BENSNDORP'S COCOA.

OUR friends tell us after a year's fair trial there is no pure cocoa in the market that gives such general satisfaction as Bensdorp's, one tin going into a household results in that family drinking none other but

Bensdorp's Royal Dutch Cocoa.

Wholesale Agents:

JAMES TURNER & CO.,

HAMILTON.



Wide Awake Retailers

ARE THOSE WHO HANDLE

EMPIRE



TOBACCOS

We do not want to boast, but, undoubtedly there is no other tobacco in CANADA can equal ours.

**Empire Tobacco Co.,
Montreal.**



Major A. M. Smith, of A. M. Smith & Co., London, attended the ball given by the Grenadiers, in Toronto, Tuesday evening.

The Aylmer Canning Company has closed down for a season to allow of extensive repairs and additions being made.

A shipment of several cars of potatoes was made to Baltimore, from Kingston, Ont., Friday last, via the Grand Trunk, in heated cars.

Wholesale grocers have advanced the prices for oatmeals to \$5.10 to \$5.15 for standard, \$5.25 to \$5.35 for granulated, and \$5.40 to \$5.50 for rolled.

Until 1st October next retail stores in Winnipeg will close at seven o'clock sharp, by arrangement between the merchants and the Early Closing Association.

The first large cargo of sugar to be landed on the west side of St. John harbor for transport to Montreal by the Canadian Pacific arrives this week. It will be brought by the steamer Highfield and comprises 3,000 tons.

On Saturday night Mr. Adam Brown, M.P., closed his preliminary work at Ottawa as honorary commissioner for the Jamaica Exhibition. He is now en route for Jamaica, where for the next two months he will represent the Dominion.

The firm name of Bendelari & Co., grocery brokers, has been changed to P. L. Mason & Co. The composition of the firm remains unchanged, as the business has been carried on by Mr. Mason since the death of Bendelari some years ago.

The St. Croix Soap Manufacturing Co., St. Stephen, N. B., has sent us one of its calendars for 1891. It makes an attractive hanger for an office wall, and exhibits a tasteful advertisement of the firm's "Surprise" soap. Although we are dissenters from the faith which holds to this form of advertising, we must give credit to the neatness of the St. Croix Company's calendar.

Mr. J. L. Sharpe, grocer, of Cote St. Antoine, Que., drove into Montreal on the last day of the old year with a sleigh containing about \$40 worth of goods. He entered a house near the corner of St. Antoine and St. Margaret streets, but on coming out found the horse and rig gone. He found the rig on Seigneur street, but the goods had disappeared. He notified the police.

The Commercial Travellers' Circle held its first meeting in Association Hall Tuesday evening, Dec. 30th, and it was well attended. The Circle is just newly formed, its object being to get all the commercial travellers to sign a pledge that they will abstain from intoxicating drinks. Mr. Kennedy, of Samson, Kennedy & Co., occupied the chair.

Able addresses on temperance were delivered by S. H. Blake, Rev. Mr. Patterson and Rev. Mr. Starr. Mr. Bengough, by his caricatures, showed the effect that intoxicating drink has on man.

We acknowledge with thanks the receipt of a very handsome, calf bound pocket memorandum book, from Messrs. Hudon, Hebert & Cie., wholesale grocers and importers of wines and liquors, Montreal. We cannot imagine anything that would answer better as a business souvenir than this tasteful book, which bears on the cover and at the top of each page—perforated for easy detachment—the imprint of the donors.

The New Brunswick lobster packers are, as a body, opposed to the proposed change in the close season limiting the time of catching the shell fish to the period between June 5 and July 15. At present the open season begins April 20. Inspector Chapman laid the case before forty representatives of the packing interest at Moncton, on the 30th ult. Messrs. Wood and Leger, members for Westmoreland and Kent, were present. The convention passed unanimous resolutions against the change.

The Trader, the recognized organ of the jewelry and kindred trades in this country, appears in special holiday guise. It has evidently an assured place in the regard of Canadian jewelers and craftsmen engaged in cognate industries, as their patronage takes up a bulky portion of the issue with advertising matter. The publication of a special number of this paper is well-timed at the Christmas season, as then the demand for jewelry wares is at its best. The reading matter is an excellent accompaniment to the budget of advertisements.

We have received a specimen copy of the Canadian Almanac for 1891. This is the forty-fourth year of its publication, and the qualities that have secured it so long a life are as marked as ever in this year's edition. It contains full lists of Clergy, Physicians, Municipalities, Educational Institutions, Societies of all kinds, Banks, etc., besides the Tariff of Customs, and a complete list of Post Offices, together with Astronomical, Statistical, Governmental and other information indispensable to business and professional men.

That the Canadian Shoe and Leather Journal, Toronto, has the confidence of the trade in whose interest it is published, is abundantly manifest in the ample proportions of the grand Holiday Number that paper has issued. The advertising department of it is almost a complete register of all the men engaged in this country in the wholesale production or distribution of footwear and subsidiary articles. The issue comprises 200 pages, of which 120 are occupied by business announcements, and most presentable are those announcements as they appear in the Journal. Photographs of the leading men in the trade, and pictures of the chief Canadian cities are strong embellishing features of this fine number.

DAVIDSON & HAY
Wholesale Grocers,
36 Yonge Street,
TORONTO, ONT.

IN STOCK

Full assortment of canned goods, including the following choice brands:—

"Canada First," "Lion," "Little Chief" and "Lynn Valley" Corn. Peas—Simcoe "English Garden," Delhi Sweet Wrinkled, Marrowfats and "Little Chief," Tomatoes—"Little Chief" "Ontario" and Windsor; also Peaches, Pears, Raspberries, Strawberries, Pumpkins, Plums, Pine Apple, &c., &c

Sloan & Crowther
WHOLESALE GROCERS,
TORONTO.

H. P. ECKARDT AND CO

Wholesale Grocers,

3 Front St. East,
TORONTO.

JAS. WATSON & Co.,
Coffee and Spice
Dealers.
Toronto, Ont.

J. F. EBY. HUGH BLAIN.
FINE, RICH,
Prepared Bosnias
—IN—
PRUNES 2lb. Glass Jars—Cases 28 Jars
4lb. " " " 14 "
7lb. " " " 8 "
EBY, BLAIN & Co.,
Wholesale Grocers,
FRONT AND SCOTT STS. TORONTO.

EDWARD ADAMS & CO.
ESTABLISHED 1846.
Wholesale Grocers and Importers of
TEAS, SUGARS, COFFEES,
Tobaccos, Wines and Spirits
95 & 97 Dundas St., London, Ont.

BALFOUR & CO.,
IMPORTERS OF TEAS
AND
Wholesale Grocers
HAMILTON.

SMITH & KEIGHLEY
WHOLESALE GROCERS.
The following new fruits in stock:
MALAGA RAISINS.
PRUNES
IN CASES.
FIGS ALL SIZE BOXES.
CURRANTS BRLS., HFS. and CASES.
SMITH & KEIGHLEY,
9 Front St. E., Toronto

STEEL, HAYTER & CO
IMPORTERS OF
INDIAN TEAS
Direct from their estates in Assam.
Assams, Kangras, Darjeelings and Indian
Oolongs in stock.
PROPRIETORS OF THE WELL-KNOWN
"MONSOON" BRAND.
SAMPLES AND QUOTATIONS ON APPLICATION
11 & 13 Front St. E. Toronto.
Calcutta and London Firm: Octavius Steel & Co
Telephone 2354.

J. W. Lang & Co.
Wholesale Grocers,
TORONTO.
Special values in
TEAS
For January Trade.
33 Front St. East.

NEW BLACK BASKETS.
We have just received the
first shipment of
"Crescent" Brand
EXTRA CHOICE PATRAS
CURRANTS.
Specially packed for us.
Ask our Travellers or send for Samples
and Prices.
PERKINS, INCE & Co.,
TORONTO

RIO COFFEES,
ex S. S. Plato.
SPECIAL VALUE.
WARREN BROS. & BOOMER,
35 and 37 Front St. East,
TORONTO, ONT.

THE
ST. LAWRENCE SUGAR REFINING CO'S
Granulated
and Yellows
ARE PURE.

- NO BLUEING -

Material whatsoever is used in the manufacture of

OUR GRANULATED.

TUTTI-FRUTTI

Chewing Gum,
AND OTHER STAPLE BRANDS.

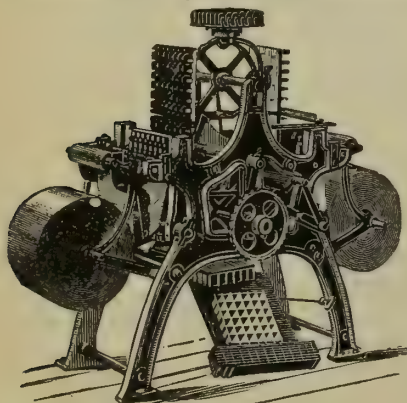
ADAMS & SONS,
23 CHURCH ST., TORONTO, ONT.

Tutti-Frutti, Tamploo, Black Jack, Sappota,
Red Rose, Magic Trick, Taffy, Licorice, Caramel,
Tulu, N. Y. Gum—100 and 200 pieces.

Send for descriptive circular containing description of goods, with elegant Lithographs, free.
See our Price List, page 17.

Northumberland Paper and Egg Case Co.

Sole Manufacturers of Machine Made Egg Case
Fillers. (Straw Board.)



We also make a first-class Wooden Case, and can therefore supply a complete Egg Case at the lowest possible price. For prices and other information, address the Mills, CAMPBELLFORD, ONT.

MATCHES

A
T
C
H
E
S

1845

THE

1890

E. B. EDDY

MANUFACTURING COY'S

ARE THE BEST.

Long Established.

Unsurpassed.

FULL COUNT

Made well on Honor. Sell well on Merit.

FACTORIES AT HULL, CANADA

Do you want the best goods you can get to supply your customers; what you can always guarantee and recommend?

Can you get anything too good for your customers, when it can be easily and cheaply obtained?

Do you aim to place before your customers something to their advantage and your own profit?

Surprise is cheap for a good soap.

Surprise gives the best satisfaction.

Surprise gives a good profit.

Do you keep it?

**The St. Croix Soap Mfg. Co.,
ST. STEPHEN, N.B.**



TORONTO MARKETS.

TORONTO, Jan. 8, 1891.
GROCERIES.

The lull which always follows the meeting of the years, yet holds sway in the grocery market, though signs of renewing activity are beginning to be noticeable. The labors of stock-taking are not yet concluded and the results are therefore still pending. On Monday, most of the travellers resumed their routes. All the trade that is looked for during the next few days is of the sorting-up description, which the Christmas trade is generally followed by. The condition of re-

tail stocks throughout the country is believed to be favorable to a good opening of regular business. If the fine weather of the past week continues, and a more liberal fall of snow comes, the moving of grain and other articles of farm production may be expected to have a good effect upon trade.

CANNED GOODS.

The canned goods situation here is strong, its inherent strength being also braced by sympathy with the United States market. Trade is very quiet, however, but is expected to be lively when the demand opens next month, as retailers are lightly stocked. There is more buying yet to be done to supply retail stocks than would have been if prices in the autumn and early winter had been easier. The stiffness of prices at these periods led to a waiting policy, the possibility of a decline being a contingency that could be waited for during a time of low consumptive demand. That waiting leaves room now for a considerable transference of stock from jobbers' hands. The great scarcity of lobsters is an enlarging feature of the market. They are expected to be very scarce and high before spring.

The New York Bulletin says:—The western pack of canned tomatoes and corn is at present being brought to the front with more or less prominence as a strong point in favor of higher prices for the goods in the immediate future. The west, it is claimed, packed only 61,718 cases of tomatoes up to the middle of November, against 212,314 cases the corresponding period of the preceding year. The western pack of corn is placed at only 400,000 cases, against 1,000,000 cases. This shortage of nearly 150,000 of tomatoes and 600,000 cases of corn has already turned a good many orders to the east, but the deficiency, it is claimed, will necessitate further considerable buying for western account in the immediate future, and it is the belief in some quarters that, with only a fair pack in the east, those drafts upon supplies will be sufficient to send prices higher without the aid of speculative buying. At present there are very few, if any, cheap lots of goods on the market. In point of fact, it would appear very difficult to duplicate bargains that were secured a week or two ago.

COFFEES.

There have been no operations here since the old year to affect materially the position of coffee, which is dull at unchanged prices.

The National Grocer (N.Y.) says:—The receipts of coffee at Rio have during the past week shown a considerable decrease, which has given some strength to the market and the bulls are now talking of a more advanced market in the near future, if the receipts continue so light as they are at the present time. There are, however, several houses who have

The Badgerow-Falconer Bonded Vinegar Manufacturing Company

Highest Medal Award Toronto Exhibition.
Telephone 1261 69 & 81 Jarvis St., Toronto.

LEONARD H. DOBBIN,

Commission Agent
and Broker in Canned Goods.

EVAPORATED APPLES A SPECIALTY.

4 Hospital Street, MONTREAL.
TELEPHONE 2205.

JNO. A. MOIR,

GENERAL AGENT.

Consignments Solicited.

SPECIALTIES: Canned Goods, Dried Apples, Evaporated Apples, Codfish.

Quotations and samples sent on application. A trial solicited.

41 St. Francois Xavier Sts., Montreal.



JAMES E. BAILLIE,

PRODUCE & COMMISSION MERCHANT,

66 Front St. East, Toronto.

ESTABLISHED 1874.

CONSIGNMENTS of butter, eggs, poultry, dried apples, etc., INVITED. Prompt returns made.

Always in stock—Long clear Bacon, Hams, Breakfast Bacon, Barrel Pork and Lard.

Munn's Pure Boneless CODFISH

In pressed 2 lb. Bricks, packed in 5, 10, 20 and 40 lbs.
This fish is cut from the largest Newfoundland codfish, and the quality is unsurpassed.

APPLY EARLY.

STEWART MUNN & CO. - Montreal

WE ARE BUYING
Dried Apples.
SEND SAMPLES
AND QUOTATIONS.

ESTABLISHED 1889.
STANWAY & BAYLEY
BROKERS
AND
GENERAL COMMISSION MERCHANTS.
44 FRONT ST. EAST, TORONTO.

WE ARE BUYING
Evaporated Apples
SEND SAMPLES
AND QUOTATIONS.

MARKETS—Continued.

announced their intention of making deliveries, indicating that they were anxious to get shut of the coffee they had on hand.

DRIED FRUIT.

The dried fruit market is quiet. There was a large amount of stock bought before Christmas, much more, no doubt, than was sold for holiday consumption. It is expected that trade will be slow until the surplus carried from last year by retailers has been run off. There is not usually any great spell in the dried fruit trade between Christmas and May. In the latter period there is usually a fresh demand in the country when the consumption of rice puddings, etc., becomes general. Currants are now firmer here on account of recovery and advance in New York. Prunes are in low stock here, which of itself is a cause of local strength, while an advance of 2s. in the primary markets has increased the firmness here.

Messrs. Henry T. Wills & Co., London, cable the following comparisons of stocks held in that market:

	Dec. 31, 1890.	Dec. 31, 1889.
Currants, tons.....	11,500	16,777
Eleme raisins.....	220	617
Sultana raisins.....	2,000	2,600
Valentia raisins.....	3,000	1,820
Figs, cases.....	3,300	4,809
Figs, bags.....	24,800	26,000
Dates, boxes.....	325,000	77,000

NUTS.

The demand is suspended just now, as stocks were pretty well supplied before the holidays. There has been no change in quotations, and stocks in some lines are low.

The Grocery World says: Enough of the Virginia peanut crop has been gathered to furnish the estimate that 3,000,000 bushels will be dug this season. This estimate has been so enormous that there has been almost a panic in the peanut market. Last week in Norfolk, which is the largest peanut distributor in the country, the nuts sold as low as three and one-quarter cents per pound.

RICE AND SPICES.

Rice is in but little request. The market has not resumed its activity yet. In spices there is about equal tranquillity. There is nothing new to note of prices.

SUGAR.

The prices of sugar remain as they were quoted a week ago—viz., $6\frac{3}{4}$ to $6\frac{7}{8}$ c. for granulated and 5 to 6c. for yellow. The condition of the demand is likewise unchanged, or it is but imperceptibly better. The outlook for the re-opening of the market is good. There is evidently but little sugar in the retail stores of the country. The last purchases of the year were kept closely down to the needs of the moment as a consequence of the shortening of the credit on sugar by a month. To ease the strain of the maturing of two purchases of sugar in the same month—one bought under 60 days, the other under 30 days—the retailers determined to make the second purchase barely sufficient to see them over the holidays. This leaves the position favorable for a good trade, and prices may accordingly improve. This last eventu-

—THE—
IMPERIAL PRODUCE CO'Y.,
OF TORONTO, LTD.,
69 Front Street East, Toronto,
—AND—
63 Tooley St., London, England,
Brokers and Commission Agents.

Invite
Correspondence

—FOR—

Quotations on

DRESSED HOGS, POULTRY, POTATOES,
TURNIPS, HAY, OATS,
BARLEY, BUTTER, EGGS,
APPLES, &c.

Both for Canadian and European markets.

ality is less probable, as sympathy with the New York market may overrule the effect of revived demand.

SYRUPS AND MOLASSES.

The market has not yet got really started again. Syrups and molasses are both, therefore, dull. Nor has there been any movement from outside sources to affect prices.

TEAS.

Teas will, no doubt, this year follow their usual quiet movement until the month is well on. Trade is now from hand to mouth, and there seems to be little of the purpose or earnestness about buying that characterizes the tea trade when it is at its best. Business in Indian teas has, like everything else, been quiet on account of the holidays and stock-taking. The London market was closed until the 5th of January. There was a sharp rise just before the holidays, and with prospects of a short crop in Indian, higher prices may be looked for from the beginning of the year.

Cables from China say that there will be a famine in Paklings and high grade blacks before the next crop.

PETROLEUM.

Trade continues good despite the general dullness. There is no alteration in the prices quoted a week ago.

DRUGS AND CHEMICALS.

Wholesalers report quiet times in the drug trade. Business is expected to brighten up now. There has been no movement in prices.

BUTTER AND CHEESE.

In the face of increasing stock and continued lowering of quality prices cannot be expected to improve. They have not improved, and have scarcely changed in any

respect. The quantity of good dairy tub received weekly continues to be a diminishing one. There is good inquiry for that class of butter, but the stock is not forthcoming. Good tubs are worth 16c., and there is only a small proportion of the receipts up to the standard for which this is paid. Lower grades of marketable tub are 10 to 14c., while there is an abundance of stock held at 8c. and lower. Notwithstanding the fulness of this market there seemed to be difficulty in making up a few hundred tubs of medium acceptable for shipment to London, of which the bulk was bought at 10c. Fifty tubs were bought from one house last week at 12c., but the stock ranked high in the medium class. Large rolls, pails and crocks are 14 to 16c., and there are enough for the demand. Good pound rolls are wanted, and bring 16 to 18c. The market is mainly supplied with pound rolls of store-tub made over.

Cheese is quiet and little has moved since the beginning of the year. Prices are still 10 1-2c. for September, 8 to 9c. for July, and 7 to 7 1-2c. for half-skims.

COUNTRY PRODUCE.

APPLES—Until the end of the week there will be little doing. Prices are \$3 to \$4.50, and the local demand is quiet, checked by the stiff prices.

BEANS—Are more plentiful and lower. Cars are \$1.40, and small lots are \$1.60 to \$1.65.

DRIED APPLES—Are $7\frac{1}{2}$ to 8c., with no special eagerness in the demand. Holders are striving for higher figures.

EVAPORATED APPLES—Are 13 to 14c., with little doing just now.

EGGS—Are unchanged, fresh bringing 25c., though that price is perceptibly weaker. Lined are 22 to 23c.

GAME—Partridges are 50 to 60c. The easier prices are an effect of lighter demand and heavier receipts. Rabbits are 20 to 30c. per pair.

HAY—Timothy has been selling from \$8.50 to \$9 on track, and cattle hay from \$6 upward. There is a very well supplied market.

HIDES—There is no stock to speak of offering, as slaughtering has not recommenced since Christmas. Green are unchanged at $4\frac{1}{2}$ c.

HONEY—Is dull and lower. It runs from $8\frac{1}{2}$ to 10c. for fine clear basswood and white clover. In the comb prices are 12 to 17c.

HOPS—New crop stock is 35 to 38c. Old are 15 to 18c. Trade is quiet and steady.

OATS—Are in limited supply and good demand at 46c.

ONIONS—Have made a strong advance. Yellows have gone up to \$2.75 and reds to \$2.50. The stock appears to be low.

POTATOES—Are rather quiet on spot, but bring 80 to 85c. in carloads, and 95c. to \$1 out of store. The hard weather has checked the movement of stock, but there is increased inquiry for the United States.

POULTRY—There is considerable stock, but not much of it is bright. Chickens are wanted at 30 to 40c., turkeys are 8 to 10c., geese 6 to 7c., and ducks 60 to 75c.

SKINS—Are improving, good sheep quoting from \$1.05 to \$1.30.

STRAW—Is very plentiful at \$6 to \$6.50 for oat.

TALLOW—Rough is 2c., refined $5\frac{1}{2}$ c.

WOOL—Is dull and unchanged at 20c. for fleeces.

FISH.

It is generally two weeks after New Year before the trade in fish begins to pick up, so there has not been much done this week.



A well-worded, neatly displayed advertisement is a finger-post on the thoroughfare of business, ever pointing the wayfarer to your place of business. Where should this finger-post be erected? Supposing three or four roads lead to your place of business, you

would not think of placing this finger-post on the road travelled by the general public when it could be put right in the path of your customers. No, you would be too near-sighted for that. Still that is what many are doing every day in the matter of advertising. You plant small advertisements in numerous publications, hoping, but doubting, that they will bear fruit, and if they do not, you say "advertising don't pay."

THE ARGUMENT against advertising, that it does not pay, is as senseless as the argument against eating food, because some fools have made themselves sick eating some kinds of it.

You do not speculate when you advertise in THE GROCER. The best evidence of the value of a paper as an advertising medium is its ability to secure and hold the best paying class of advertisements. Therefore, we are in it. THE GROCER'S success is due to the fact that we study our advertisers' interests. You never see our advertisers buried out of sight. Is there another paper that can say the same? The time has now arrived when you cannot do business without advertising, and the sooner you see this the sooner you will make money. Drop us a card for rates and testimonials.

MARKETS—Continued.

Lent is the great fish consuming season of the year. The Roman Catholic portion of our population abstain from animal meats during Lent season, and increase the consumption of fish. Lent will come in about the second week of February, being earlier than last year. There has been no codfish in quintals received this week, and Finan haddie is hard to be got.

GREEN FRUIT.

There has been no improvement since the year began. A very slack trade is being kept up by occasional small orders. Stocks of Jamaica oranges are very low, and the price is easier at \$7 to \$7.50. Floridas are \$3.75 to \$4.25, and Valencias are \$4.50 to \$5. Lemons have become cheaper. Messinas are \$3.25 to \$4, and Palermos are \$3.25 to \$3.50. Malaga grapes are becoming scarce under the action of a good demand, and prices are firm. They are \$10 to \$11.

CRANBERRIES.

The strong holiday demand told on the stocks upon this market, and though the demand is easier, the limited nature of the supply makes prices firm. Cape Cod in barrels are \$12 to \$13.50, and Killarney are \$7 to \$8.

PROVISIONS.

The central object of attention was the dressed-hog-trade. In products there was no special activity, the effect of the holiday arrest of the wheels of trade being felt in these lines as well as in most others.

BACON—Long clear is $7\frac{3}{4}$ to $8\frac{1}{4}$ c., bellies are 10 to 11c., backs 10 to $10\frac{1}{2}$ c., and rolls 9 to $9\frac{1}{2}$ c.

DRESSED HOGS—Have been very scarce and prices moved up in consequence. They quote now at \$5.75 to \$6. The strong run of deliveries last month is believed to have almost depleted the stock in the country round.

HAMS—Are steady, at 11 to 12c.

LARD—Is firm, at 9 to $9\frac{1}{2}$ c.

MESS PORK—Is unchanged, at \$14.50 for American, \$15 for Canadian, and \$16 for family mess.

SALT.

Salt is in good demand at present, and refiners have closed some very good sales, as will be seen from the following transactions by the Toronto Salt Works:—3 cars bbl. at \$1.40; 2 cars sacks at 72c; 1 car dairy at \$1.25. Smaller quantities remain the same, at \$1.55 to \$1.60 for bbls; 85 to 90c. for sacks, and 55 to 60c. for $\frac{1}{4}$ sacks.

DRY GOODS.

Travellers are again on the road taking orders for the spring trade, and these appear to be coming in with fair liberality. It is too close to the old year for much to be doing yet in a sorting-up trade.

RAW FURS.

The prices for rawfurs are unchanged. The following are the quotations:—Beaver per lb., \$4.50 to \$5; bear, per skin, \$10 to \$25; cub, per skin, \$5 to \$12; fisher \$3.50 to \$5; fox, red, 81 to \$1.25; fox, cross, \$2 to \$5; lynx, \$1.50 to \$2.50; martin, 75 to 90c.; mink, dark, 75c. to \$1.25; Muskrat, fall, 12c.; winter, 15c.; otter, \$8 to \$13; racoon, 25 to 80c.; skunk, 25 to \$1.25.

MONTREAL

MONTREAL MARKETS.

Jan. 8, 1891.

GROCERIES.

It is too soon as yet for business to commence in real earnest in a general way, consequently as regards groceries and provisions there is but little to note. In leading lines of groceries, however, such as dried fruits, etc., the firmness is maintained, while there is no change to mention in other lines. Produce presents few features, but a more active tone is noticeable in cheese, while our appended remarks about butter will show that the position is looked upon as very firm. Financially however the position is not as favorable as it might be, and more complaint than satisfaction is expressed regarding payments, although there is a little of both.

FRUIT.

Though no actual change to the market can be mentioned the market is characterized by a more confident feeling, although it has to be admitted that holders all along have denied any feeling of anxiety. No appreciable change can be said to have occurred in the position, business having been quiet recently, but as far as dried fruit is concerned the position seems firmer if anything. Valencia raisins are firmly held, and no holder will let go under $6\frac{1}{4}$ to $6\frac{1}{2}$ c., while the weakness that affected New York recently has entirely worn away, as the monetary stringency at that centre, which was the chief cause of weakness, has been in a great measure overcome, hence large holders and importers no longer find it necessary to sacrifice their goods. Consequently the uncertain feeling which this cause created on our own market has been removed. As to actual business in raisins or currants there is little of it in a strictly wholesale sense, but some seconds have changed hands at 6c., while currants rule firm at $5\frac{1}{2}$ to $6\frac{1}{4}$ c. In green fruit, business naturally has been quiet since Christmas, consequently we have little to note. Jamaica oranges remain easy at \$4.15 to \$4.40 per bbl., while receipts of Floridas have been somewhat lighter during the past week, and prices on selected stock are quoted higher at \$4.50, but ordinary lots job at the same figures. Pineapples are in larger supply, and 5c. lower at 25 to 30c. Other lines unchanged.

SUGAR, SYRUPS, AND MOLASSES.

Business in these articles has not opened out yet and there is very little to note in consequence. The jobbers are engaged in squaring up at the end of the year and but little is doing. The tone however is fairly steady and we have no alteration to mention either in refined or raw sugar.

Syrups have ruled about the same and prices are unchanged, ranging from $3\frac{3}{4}$ to $4\frac{1}{4}$ c.

In molasses there is nothing doing, the feeling remaining about the same at 35 to $37\frac{1}{2}$ c. Two reports which we append would go to show that next year's supply will fall far short of this year's. The letters which speak for themselves are as follows: The first report is dated St. Kitts, December

12, and is as follows:—"The sugar and molasses crop at this island and St. Croix will be a complete failure. No rain, and the cane, instead of being 6 to 8 feet high, is only 1 to 3 feet. Many of the plantations will not grind at all. Yesterday we lay at St. Croix all day, so I went ashore, took a horse and visited several estates, not a cane did I see that would pay for cutting, and I saw at least 2,000 acres. Many of the planters are cutting it now to feed the stock. I hear Antigua is suffering badly."

The second letter is dated Antigua, December 20, and is as follows:—"I have just parted from a gentleman who left Barbadoes last Monday. He is an officer of the steamship company, and his opinions are worthy of consideration. His estimate of sugar and molasses crop is less than half of the one just gathered. From all the islands comes the same wail, 'No rain.' Of course if abundant wet should fall the next month it would help some, but as most of the cane has 'arrowed' it cannot improve greatly. At this port the prospects are better, and one-half to two-third crops are hoped for. Yesterday at Monserat I saw one plantation on which the last crop was 1,100 tierces, and they planted cane to make it 2,000 this season, but not a cane will be cut. They were ploughing it in, as it was only 12 to 15 inches high. On the whole island not 1,000 hhd. will be made. I have yet to see the first place which promises anywhere near an average crop."

CANNED GOODS.

Nothing new is revealed in this line, and there does not seem to be much prospect of any change here for a week or so, as stocks in retailers' hands have not been depleted to any material extent. Until they are but little movement can be expected.

FISH.

Business in this branch remains dormant, aside from some odd jobbing movement which is unimportant. The firm tone is maintained, however, and some accession in point of activity is anticipated after the 10th of the month. In the meantime we have nothing to note one way or the other.

APPLES.

The apple market, locally, presents few if any features. What little stock there is here jobbing out quietly at outside figures, say \$5 to \$5.75 in fair sized lots. Cable advices from Liverpool indicate continued firmness, and an account of sales which was received to-day on round lots, showed a net price in the West of 30s.

ASHES.

There is nothing new or anything doing in ashes. It is hard, therefore, to obtain quotations, but firsts are placed nominally at \$5.55 to \$5.60.

PROVISIONS.

There is little actual change in provisions, but the tone is firmer, especially on pork. As yet, however, no actual change can be quoted, as business so far has been of such limited proportions as to preclude any. In the meantime we quote prices, as follows:—Canadian short cut, per bbl \$15.00 to \$15.50; mess pork, western, per bbl \$15.00 to \$15.50; short cut, western, per bbl \$16.00 to \$16.50; hams, city cured, per lb 10 to 11c.; hams, canvassed, per lb 10 to $11\frac{1}{2}$ c.; lard, Canadian, in pails $8\frac{1}{4}$ to 8 1-2c.; bacon, per pound, 9 to $10\frac{1}{2}$ c.; lard, com., refined, per lb, 8 to $8\frac{1}{2}$ c.

DRESSED HOGS.

Receipts of hogs are light just at present, and the market has a decided hardening tendency, especially as the demand runs

Automatic Selling Machines.

The Tutti Frutti Automatic Vending Co. supply their Tutti Fru ti Selling Machines to all who have good positions. For all particulars apply to

E. BELLINGER, Manager,
60 Yonge St., Toronto, Ont.



SILVER STAR STOVE POLISH,

THE PHENOMENAL POLISH,
BLACK, BRILLIANT, BEAUTIFUL,
Handsomely put up in 3 doz. hinged cases,
can be had from all wholesale grocers,
Or from **F. F. DALLEY & CO.,**
PROPRIETORS,
Hamilton, Canada.

EDWARDS, CATCHPOLE & CO'Y
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Manufacturers of
French Blacking, Waterproof Dubbin,
Stove Polish, Stove Pipe Varnish,
Shoe Dressing, Flavoring Extracts.

Office, 33 Wellington East.
Factory, 265 Gladstone Ave.

TO GROCERS.

SIMCOE GANNING COY'S

Goods are warranted first-class.

PUSH THEM.

Order through your wholesale
House.

MITTENS.

Best and Cheapest in the Market.



Specially designed and adapted for Brakesmen, all classes of Railroad Work, Lumbering, Teamsters and Farm Work; made in Saranac, Buck, and our "Yellow Napa Tan Horse"—the strongest material made.
Dealers will consult their best interests by waiting for our Travellers.

W. H. STOREY & SON,
ACTON, ONT.

Bond or Free

Warehouse Receipts Issued,
Negotiable anywhere.

R. CARRIE,
27 Front St. E. Toronto.
ROW



N. K. FAIRBANK & CO.,

COMPOUND



REFINED LARD.

185 WELLINGTON ST., MONTREAL.

CHICAGO.

ST. LOUIS.

NEW YORK.

LOCKERBY BROS., WHOLESALE GROCERS,

75 ST. PETER STREET,

MONTREAL, P. Q.,

ARE OFFERING THIS WEEK

NEW DRIED FRUITS,
California Prunes, Peaches, Apricots,
Pears, and Nectarines, Bosnia
Prunes, Grenoble Walnuts, Sicily Filberts,
and Taragona Almonds.

IN STOCK:

ATMORE'S STANDARD MINCE MEAT IN	37lb wooden pails.
" " " " " "	18lb " "
" " " " " "	10lb " "
" " " " " "	5lb " "
EXTRA FAMILY MINCE MEAT	5lb glass jars.
" " " " " "	3lb " "

Will be pleased to have Orders for sample Lots.

TURNER, ROSE & CO.,

WHOLESALE AGENTS,

MONTREAL.

HUDON, HEBERT & CIE.,

WHOLESALE GROCERS

— AND —

WINE IMPORTERS,

NO TRAVELLERS ON THE ROAD.

304, 306 St. Paul St.

143, 145 Commissioners St.

MONTREAL.

JOHN T. M'BRIDE.

MCBRIDE, HARRIS & CO.,

IRWIN HARRIS.

IMPORTERS OF **FRUIT, AND COMMISSION MERCHANTS**

134 McGill and 1 to 21 College Streets,

Liberal advances made on consignments.

MONTREAL.

MONTREAL MARKETS.—Continued.

more active. Holders therefore will not talk business on car lots under \$6.25, while for jobbing sales the ideas are \$6.30 to \$6.50.

EGGS.

With but light receipts, continued cold weather, and bullish reports from different outside markets, the tone of the egg market grows stronger. New laid eggs are selling readily at 26 to 27c., held 23 to 24c. and limed 22 to 23c., while fruit house and old held stock coming from the Western States markets is offering as low as 19c. but owing to poor quality receivers find great difficulty in placing such.

POULTRY AND GAME.

Turkeys seem to be the only kind of poultry desired and with an insufficient supply of them prices rule very firm decidedly in sellers favor at 10 to 12c. an advance of 1c. on the outside figure, while chickens bring 7 to 9c. Ducks are also a free sale and choice fat bright lots easily bring 9 to 10c. Geese are plentiful and dull at 5 to 7c. Game is in small supply and fair demand, partridge 60c., hares 30c., squirrels 20 to 25c.

BUTTER.

The position of butter at present is universally conceded to be more favorable than it was a year ago. This is quite possible for holders were certainly in a very bad fix last season at this time, and anything would be an improvement on it. This season, however, the conditions are different. Briefly they may be summed up as follows: Stocks are small, notably of best descriptions, more especially creamery, while a good outlet is looked for in the Maritime Provinces and Ontario. The former section usually takes a considerable quantity of Western dairy, but has bought sparingly this fall, so may be expected to call for some now, while in the case of Ontario there is generally a demand for a certain quantity of choice table description, which this year has yet to come. Some movement may also reasonably be expected on export account. Now if these expectations are fulfilled the supply to meet them must be considered as of small compass. In the first place our own demand will account for a good portion of the table stock, while the supply of western dairy is limited and in few hands, one holder controlling the bulk of it, a block of 7,000 to 8,000 packages, which will be a small stock against the call that will be made for it if there is any reasonable movement either on export or Maritime Province account. In the meantime holders manifest no anxiety and a fair jobbing trade is doing:—Late made creamery, 22 to 28c.; farmer makes, 20 to 21c.; late made Townships, 18 to 20c.; Western rolls, 15 to 17c.; finest Western, 14½ to 15½c.; medium grades, 10 to 12c.

CHEESE.

For the first time in several weeks, something can be said about this market, and matters appear to be shaping themselves for a more active turn, although little activity has transpired as yet. It is generally admitted, however, that the statistical position is a favorable one, and that there is a reasonable chance of a turnover at a profit, including carrying charges. Holders, therefore, are not disposed to urge matters just at present, but are pursuing the policy "whistle and I'll come to you my lad." Some shippers have whistled recently but principally for stuff made finest, at about 9½c., and during the past few days some 2,000 boxes of "slightly off" stock have been turned over. This whips the market

pretty clean of this class of goods, and now it would take 6¾c. as the lowest figure to move any of the remainder, while if an order for a large line had to be filled it would certainly take 9¾ to 10c. with holders in their present temper: Finest late made, 9¾ to 9½c.; fine stock, 9½ to 9¾c.; Medium grades, 9¾c.; cable, 50s.

FLOUR AND GRAIN.

There is a small trade doing in grain, but the volume of business does not permit of much developments. We quote: No. 2 hard Manitoba, 98c. to \$1.00; No. 3 do., 88c. to 90c.; No. 2 Northern, 86 to 88c.; and feed do., 60c.; peas, 75c. per 66 pounds in store; Manitoba oats, 44c to 45c; Upper Canada do., 47½ to 48c. per 34 pounds; corn 72 to 73c. duty paid; feed barley, 50c.; good malting do., 65 to 67½c; rye 60c.

The flour market shows little actual change on spot, business being of a jobbing character. Anticipations, however, are for higher figures, recent letters from millers throughout Ontario showing a disposition to stick out for better figures, as they contend that stocks are small. Values here are about the same, but they are not expected to go appreciably lower. It is claimed that business has transpired in strong bakers' under \$5.00 and in extras at \$4.10 to \$4.15, but a higher range is quoted. Patent spring, \$5.40 to \$5.50; patent winter, \$5.00 to \$5.25; straight roller, \$4.60 to \$4.75; extra, \$4.10 to \$4.35; superfine, \$3.75 to \$4.10; fine, \$3.25 to \$3.50; city strong bakers', \$4.75 to \$5.25; strong bakers', \$4.75 to \$5.25.

ST. JOHN, N.B., MARKETS.

ST. JOHN, N. B., Jan. 5, 1891.

This is "between seasons," said a prominent merchant to your correspondent today, and things are at a standstill. There is very little doing in the way of business. S.s. Taymouth Castle arrived Saturday from London, with a general cargo. Among her cargo were several consignments of tea.

FLOUR AND MEAL—Flour is easier; Medium Patents and High Grade Family are 10c. off. Oatmeal, on the other hand, is very firm, with an upward tendency. Standard is marked up from 10 to 15c., and roller 15c. Cornmeal (kiln dried) is off 5c. The quotations are:—Medium Patents, \$5.00 to \$5.15; Canadian High Grade Family \$5.20 to \$5.30; Manitoba Spring Patents \$6.20 to \$6.30; Oatmeal, standard \$5.30 to \$5.40; Roller Oatmeal \$5.40 to \$5.50; Pot Barley \$4 to \$4.25; Cornmeal, Kiln-dried \$3.15 to \$3.25; do. Granulated \$3.60 to \$3.75.

FISH—This is the off time in fish, and the market is very quiet. There is no change in quotations.

Oats, beans, fruit, molasses, sugars, provisions, spices, salt, teas and tobaccos remain as last quoted:

FISH—Codfish, per quintal, large, dry, \$4.75 to \$4.90; do. Tolquol, \$4.40 to \$4.50; do. medium, \$4.15 to \$4.25; Pollock, \$2.20 to \$2.25; Haddock, \$1.75 to \$2; Herring, bay, per bbl. split, \$3 to \$3.25; do. per half-bbl., \$1.50 to \$1.60; do. Shelburne No. 1 \$0.00 to \$0.00; do. No. 2 \$3.25 to \$3.50; Canso, \$6 to \$6.50; Labrador, \$5 to \$5.50. Smoked Herring—Grand Manan, sc'd, per box, 11 to 13c. Tucktails, lengthwise, 10 to 11c.; Shad, per half-bbl. \$6.50 to \$7.

FRUITS—The quotations are: London layer raisins, new, \$2.75 to \$2.90; Valencia raisins, new, 6 to 6 1-2c.; Valencia layer

HOW TO

Help your Travellers

Some firms say they have travellers on the road calling upon retailers constantly and there is therefore no necessity to advertise in THE CANADIAN GROCER & GENERAL STOREKEEPER. Experience proves that an advertisement is of very great assistance to the travellers.

Thos. Davidson & Co., Montreal, Manufacturers of tin and stamped ware, write:—"Our travellers found our advertisement in your paper a great assistance."

Mr. J. H. Wethey, St. Catharines, Manufacturer of Condensed Mince Meat, says he had frequently called upon a retailer in that city but could never make a sale. He put an advertisement in THE CANADIAN GROCER and about three weeks later the retailer referred to called upon him to make a purchase and said that until he saw the advertisement in THE GROCER he had no idea there was a condensed meat factory in that city.

Tarbox Bros., Toronto, Manufacturers of Mops, Grocers' Specialties, etc., say the advertisement in THE GROCER has helped their travellers materially. They tell of several instances where a retailer would not look at their goods until he saw the advertisement.

ORDER A CASE OF
OCEAN WAVE BAKING POWDER

From your Wholesale Grocer.
Sells itself after one Trial. Prices Current.

HODD & CULLEN

Roller Millers.

FLOUR

Manufactured "Hulgarian" System.

Our brands are

Classic,
Anchor,
White Frost,
Challenge,
Diadem,
Strong Bakers.

Heavy dealers in

Oats, Oatmeal, Beans,
Peas, Middlings, Bran.

Quotations by wire.

Address, **STRATFORD, ONT.**

STUART,

HARVEY & Co.

Importers and

WHOLESALE GROCERS

A Large and Well-Assorted Stock of

Teas, Sugars and General Groceries

HAMILTON, ONT.

ENOCH MORGAN'S SONS'



SAPOLIO

CLEANS
WINDOWS,
MARBLE,
KNIVES.
POLISHES
TIN-WARE,
IRON, STEEL, &c.

EMIL POLIWKA & CO.,
36 Front St. E., TORONTO, O.
Dominion Agents. Correspondence Solicited

39 & 40 Central Market.

W. McCUSKER,

General Produce Dealer,

SPECIAL ATTENTION TO

Cheese, Butter, Eggs, and Honey,
HAMILTON, Ont.



Ross's Royal Soda Water.

" Seltzer Water.

FOR SALE BY

ALL FIRST-CLASS GROCERS.

CORTICELLI

ALL STOREKEEPERS are
INTERESTED.

The Best Goods are what you
want to give your Customers.

TRY CORTICELLI SILKS

Ask your Wholesale Merchant for them,
if he does not keep CORTICELLI, write
direct to

CORTICELLI SILK CO.,
ST. JOHNS, P. Q.

SILVER CREAM

BAKING POWDER,

Put up in $\frac{1}{4}$ lbs., $\frac{1}{2}$ lbs., 1 lbs., 3 lbs., 5 lbs.,
10 lbs., and 20 lb cans. Also by the brl.

No Glass, Crockery, or other Fakir
schemes with this Powder.

IT SELLS ON ITS MERIT.

Can be had from wholesale grocers', or from
the Proprietors,

F. F. DALLEY & CO.,

Hamilton,

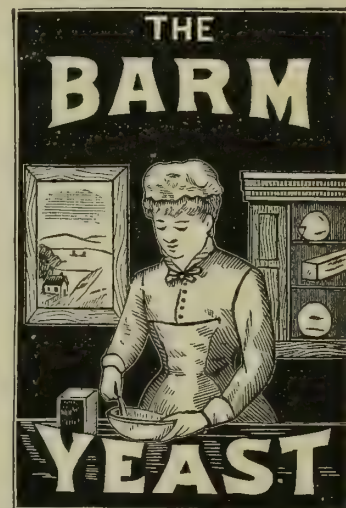
Canada.

KOFF NO MORE.

Every retailer should have them at this
season of the year. Watson's Cough Drops
are the best in the world for the throat and
chest; for the voice unequalled. "R. & T.
W." Stamped on each drop. Write

R. & T. WATSON, TORONTO,
for Prices, etc.

Mention THE GROCER.



IT HAS NO EQUAL.

THE BARM YEAST MAN'FG COMPANY,

35 Wellington St. East, Toronto.

TELEPHONE 1920.

W. H. GILLARD & CO.,

WHOLESALE GROCERS, HAMILTON.

IN STORE :

NEW GOODS—Mayette Grenoble Walnuts (finest grown). Persian Dates in layers. Le Sphinx brand Bosnia Prunes,
cases and casks.

CANNED APPLES in gallons and threes at special prices to the trade. Buy early. Apples will be much higher next
spring.

Agents for Allan's Condensed Mince Meat. Nelles' fine Jams in glass pots and pails.

DIAMOND BAKING POWDER is considered by those who have tried it to be the best value in the market. A
trial will convince you. Put up in $\frac{1}{4}$, $\frac{1}{2}$ and 1 lb. tins. Retail at 10, 15 and 25 cents.

Mail orders and Correspondence solicited and promptly attended to.

ST. JOHN'S MARKETS—Continued.

raisins, 7 to 7 1-2c.; currants, per pound, new, 5½ to 6c.; currants, cases, new, 6¾ to 6½c.; Nova Scotia apples per barrel, \$2.50 to \$4.00; Lemons, per box, \$3.50 to \$5; oranges, per case, \$5.50 to \$6; do., per box, \$3 to \$3.55.

OATS, ETC.—Oats (P. E. Island), 51 to 53c.; Canadian, 51 to 53c.; beans, hand picked, \$1.70 to \$1.80; prime, \$1.60 to \$1.70; hops, 20 to 22c.

MOLASSES—New Crop—Barbadoes, per gal., 34 to 35c.; Antigua, new, 32 to 33c.; Eastern Trinidad, 31 to 32c.; Demerara, new, 29 to 32c.; do., St. Kitts, 32 to 33c.; Nevis, new, 32 to 33c.

PROVISIONS—Clear pork, \$16.00 to \$16.50, Am. mess pork, per bbl. (new), \$14.75 to \$15.25; P.E.I. mess pork, per bbl., \$15.50 to \$16.00; ex prime pork, in bond, per bbl., \$12 to \$12.50; plate beef, in bond, per bbl., \$8.25 to \$8.50; extra plate beef, in bond, per bbl., \$8.50 to \$8.75; cheese (new), 10 to 11c.; butter, per lb. (choice), 17 to 19c.; butter, per lb. (old), 12 to 14c.; lard, per lb., 9 to 11c.; eggs, per doz., 28 to 30c.

RICE—Arracan, per lb., 3½ to 3¾c.

SUGAR—Bright extra C, 5½ to 5½c.; good, 5¼ to 5¾c.; common, 5½ to 5¼c.; granulated, 6¼ to 6¾c.; Barbados, 6 to 6¼c.; Paris lumps, 7¼ to 7½c.

SPICES—Nutmegs, 85 to 90c.; cassia, per lb., 25 to 30c.; cloves, whole, 25 to 30c.; cloves, ground, 30c. to \$5.92; ginger, ground, 15 to 30c.; pepper, black, 15c. to \$5.02.

SEEDS—Clover, 9 to 10c.; alsike, 12½ to 13c.; timothy, American, \$1.85 to \$1.90.

SALT—Liverpool, per sack, ex store, 55 to 58c.; Liverpool, per sack, ex ship, 50 to 52c.; factory filled, ex store, \$1.35 to \$1.40.

TEAS—Congou, per lb., 14 to 20c.; Congou, per lb., finest, 28 to 36c., Souchong, 25 to 45c.; Oolong, 35 to 45c.

TOBACCO—Black 12s, long leaf, per lb., 40½ to 41c.; do. short leaf, per lb., 38½ to 39c.; black solace, ¼, ⅛, ¼, 43 to 44c.; bright 8s, 44 to 44½c.; bright 6s to 12s, 43 to 50c.; bright 3s, 53 to 54.

The installation of the New York World into the noble edifice called the Pulitzer Building, which was completed a few weeks ago, was made the occasion for the issue of a souvenir supplement to the great daily on the tenth of December. On the first page of this extra, occupying three full-length columns is a fine picture of the building, and on the other pages the interior of the structure is depicted in several cuts. The cuts intersperse an interesting descriptive and historical account relevant to the subject of the pictures.

Michael Angelo was big-statured as sculptor, architect, poet and painter; but the fact is world-famous, and that proves it's phenomenal. It is needful to remark that Michael Angelo, and business men who successfully fly several kites at once, are pretty nearly as rare birds as dodos? Every-day experience teaches that, if an active man must have more than one vocation—and he generally must!—all but one should be avocations.—Christian Union.

A customer secured is a promise of greater salary in time.

Master the whole business and the way to fortune has been mapped out.

CANADA'S RESOURCES.

The New York world has been devoting some attention to Canada's resources. The following interesting article from that journal will be read with interest:

The area of the Dominion of Canada is estimated at 3,379,000 square miles, or, including its water surface, 3,519,000 square miles. It is the largest of all the British possessions, constituting 40 per cent, of the empire, the total area of which is over 8,000,000 square miles. It is as large as the whole continent of Europe, nearly thirty times as large as great Britain and Ireland, and 500,000 square miles larger than the United States, exclusive of Alaska. Canada covers more than one-fourteenth of the earth's surface, but contains only 1-286th part of the population of the world. The Dominion extends from the Atlantic to the Pacific Ocean a distance of 3,500 miles, and from the United States boundary to the Arctic Ocean, a distance of 1,400 miles, and comprises all the British possessions in North America, excepting Newfoundland, Labrador and the West India islands.

Some idea of this immense country and of its great waterways may be had when it is considered that its coast line on the Atlantic measures 10,000 miles, and over 7,000 miles on the Pacific; that 2,000 miles from the ocean the traveller may lose sight of land, and that with one transshipment at Montreal goods can be landed at the head of Lake Superior, in the center of the continent, 4,600 miles from Liverpool. Entering Canada from the north by Hudson's Bay an ocean ship reaches, at Port Nelson the outlet of a river system stretching, with few interruptions, to the very back bone of the continent, and draining an interior basin more remote than that of the St. Lawrence, over 2,000,000 square miles in extent. In the prairie region the Saskatchewan affords 1,500 miles of steamboat navigation. Close upon the north of it commences the Mackenzie river basin extending over 550,000 square miles. This great stream, with its tributary lakes and rivers, affords, with trifling obstacles, upward of 2,000 miles of waterway navigable for steamboats. From Port Nelson to Liverpool the distance is 2,966 miles; from New York to Liverpool, 3,040 miles, and from Halifax to Liverpool 2,463 miles.

In Ontario, Quebec, Nova Scotia, New Brunswick and British Columbia exist the greatest forest regions in the world. In the extreme Eastern and Western provinces of Nova Scotia and British Columbia, as also midway between the prairies, lie extensive coal fields, while the sea fisheries of the maritime provinces and the fresh water fisheries of the great lakes and rivers furnish a supply of food vastly in excess of the needs of the country.

While a considerable portion of Canada is unavailable for cultivation, yet, as the North and Northwest are opened up gradually,

ITS GREAT FEATURE

— IS —



It cannot be bought by the public.

It can only be obtained from you on our Purchase Ticket Plan.

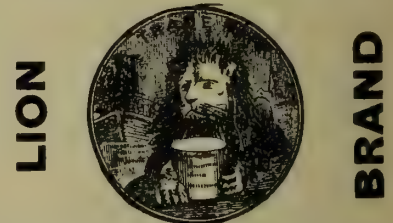
We sell to only one dealer in towns of less than 3,000 population.

Send to us for circulars, testimonials, Price Lists, and if we have no agent in your town you can secure the agency.

WM. DOBIE & CO., Publishers,
32 & 34 Front St. W., Toronto, Ont.

W. BOULTER & SONS,
Picton, Ont.

PACKERS OF THE CELEBRATED



Canned Fruits and Vegetables.

Every can has a Lion on the Label. This label is a guarantee to the consumer that the quality is first-class. Ask your Grocer for the Lion Brand. Do not take any other.

Bay of Quinte
Canning Factories.

Head Office, PICTON. Branch, DEMORESTVILLE.

Battle & Smyth,
Thorold, Ont.,
Manufacturers
of
The
Japanese
Shoe
Blackening.

Creamery Men and Merchants.
Holding butter of good quality are requested to correspond with

A. & J. STRUTHERS,

SUCCESSORS TO

T. W. CLARK,

Commission Merchants and Wholesale Dealers in Butter and Eggs.

Consignments solicited and business transacted for Ontario and other Eastern Canada Merchants.

VANCOUVER, B.C.

References: Bank of British Columbia, Bank of British North America.

W. RYAN,

Produce and Commission Merchant,

72 FRONT ST. EAST, Toronto, Ont.

—DEALER IN—

Labrador Herring, barrels and halves.

Lake Superior Whitefish and Salmon Trout.

Lake Herring.

New Cured Hams and Bacon.

Pure Canadian Lard.

Mess and Short Cut Pork.

Write for Prices.

J.F. YOUNG & CO.,

PRODUCE AND COMMISSION MERCHANTS

74 Front St. E., Toronto.

Our business is Solely Commission. The only plan which does justice to the Consignor. We handle everything which the Country Store-keeper has to send from home to sell. None of our own goods to sell in preference to yours when the market is good. Nothing between you and best price obtainable except a small commission.

Prompt Sales and Quick Returns.

We Furnish Egg Cases. Try Us.

LAURENCE GIBB

Provision Merchant,

83 COLBORNE STREET, - TORONTO.

All kinds of Hog Products handled. Also Butter, Cheese, Poultry, Tallow, Etc.

PATENT EGG CARRIERS SUPPLIED.

Good Prices paid for Good Dairy Butter.

JAS. DICKSON & CO.,

26 WEST MARKET STREET,

Provision and Commission Merchants.

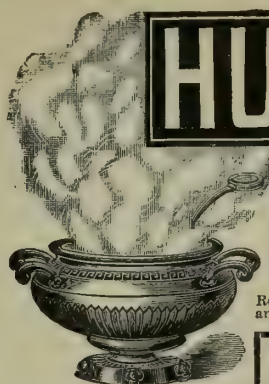
Eggs, Butter, Hams, Lard, Bacon, Cheese, Dried Apples, Finnan Haddies, Dried Cod Fish, bought or sold on commission. Agents for all lines of Canned Corned Beef. Egg Carriers supplied.

To Country Merchants and Dealers.

THE undersigned solicit consignments of butter, eggs, poultry, apples, potatoes, pork, flour. Liberal advances made. Correspondence solicited. Telephone No. 2241.

E. DENNE & CO.,

70 Colborne St., Toronto.



HUCKINS SOUPS

Require only to be heated, and are then ready to serve.

Prepared with great care from only the best materials.

Tomato, Mock Turtle,
Ox Tail, Green Turtle,
Pea, Julienne,
Beef, Vermicelli,
Chicken, Terrapin,
Macaroni, Consommé,
Okra or Gumbo,
Soup and Bouilli,
Mullagatawny.

RICH AND PERFECTLY SEASONED.

Send us 20 cents, to help pay express, and receive, prepaid, 2 sample cans of these Soups, your choice.

J. H. W. HUCKINS & CO.,

Sole Manufacturers, Boston, Mass.

SOLD BY ALL LEADING GROCERS.

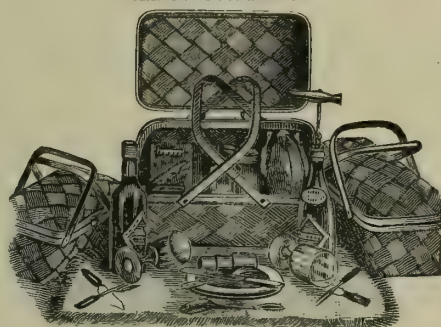
LEONARD H. DOBBIN, MONTREAL. Sole Agent for Canada.

TEST FREE

P. DOTY & SON,

(Successors to W. B. Chisholm)

MANUFACTURERS OF



- 1, 2, 3 bushel grain and root baskets.
- 1, 2, 3 satchel lunch baskets
- 1, 2, 3 clothes baskets.
- 1, 2, 3, 4 market baskets.
- Butcher and Crockery baskets.
- Fruit package of all descriptions.

OAKVILLE, ONT.

LARD,
GUARANTEED PURE.

Long Clear
New Cured Meat.

Write for Quotations.

WM. DAVIES & Co.,
TORONTO.

The Cowan Cocoa & Chocolate Co. Limited

OF TORONTO,

Manufacturers of

Cocoas and Chocolates.

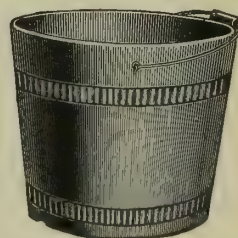
Hygienic, Queen's Dessert, Mexican,
Iceland Moss, Sweet Caracas Vanilla,
Cocoa Essence, Royal Navy Chocolate,
Soluble, Creams, Coffees and

Confectioners' Chocolates, Icing,
and Powdered Sugars.

LEONARD H. DOBBIN, Agent, Montreal.

DURABLE PAILS AND TUBS.

TRY



THEM

The Wm. CANE & SONS MANUFACTURING Co
OF NEWMARKET, ONT.,

The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood. **BEST GOODS MADE.**

Represented by

Chas. Boeckh & Sons, Toronto,
Jas. Lee & Co., Montreal.

**Hams, Breakfast
and Roll Bacon,**
New curing, now ready.

For Choice full flavor goods send us a Sample order.

Jas. Park & Son,

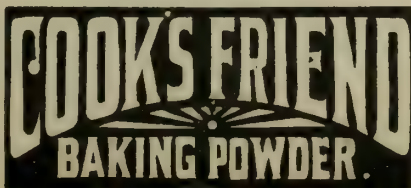
Toronto, Ontario

Established 1874.

W. H. SMITH,
Wholesale Produce
Commission Merchant
186 KING ST. EAST, TORONTO.

Wholesale Dealer in Butter, Eggs and General Produce. Consignments solicited. First-class reference

McLAREN'S



Is Honest Goods and just
the Thing on Which to
Make or Extend a Business.

The Best Grocers Make
a Point of Keeping it al-
ways in Stock.

enormous tracts of good land are revealed, so that the area of agricultural and timbered lands is now estimated to exceed 2,000,000 square miles, of which over 1,000,000 are adapted to the cultivation of wheat. The northern part of the centre of the Dominion extending from the rocky Mountains to Hudson's Bay, is very extensively wooded, and has been generally considered for the most part unfit for settlement and useful only as a preserve for fur bearing animals. A Parliamentary inquiry, however, has had the effect of dissipating this idea. The area inquired into covers about 1,260,000 square miles, of which, it is estimated, 860,000 are fit for settlement, and the remaining 400,000 useless for cultivation; 656,000 square miles are suitable for potatoes, 407,500 for barley and 316,000 for wheat. There is a river navigation of 2,750 miles.

This territory contains large auriferous deposits, as well as silver, iron graphite, ochre, brick and pottery clay, mica gypsum, lime and sandstone, while the petroleum area is so extensive as to justify the belief that eventually it will supply the greater part of this continent.

Furs are at present the chief commercial product of this region. Minerals of almost every kind are known to exist in Canada. Gold is mined extensively in British Columbia and Nova Scotia, and has also been found in Ontario and Quebec. The natural industries of Canada are agriculture and stock-raising, fishing, mining, lumbering and ship-building.

McMillan's Agricultural and Nautical Almanac for 1891 is to hand, replete as usual with information that makes it a handy book of reference to the residents of the Maritime Provinces.

A reputation for truthfulness is indispensable to permanent and satisfying success.

Every line of goods embodies a history and a science worth years of study to understand.

No young man can possibly have mistaken his calling who finds in it what the world wants done.

A feather duster disperses but does not remove the dust from the store.

One thing in particular should be impressed upon clerks—the necessity of careful attention to small customers.

WALKER, HARPER & COMPANY

OXFORD MILLS.

"FLOUR" Manufactured by Improved Roller System.

BRANDS:

Golden Star.	Golden Sheaf.
Oxford.	Ontario Queen.
Regal.	Jubilee.

Manufacturers of
STANDARD AND GRANULATED OATMEAL.
ROLLED OATS. ROLLED OATMEAL.

DEALERS IN

Grain, Seeds, Bran, Shorts, Beans, Middlings, Chop Feed, Pot Barley, Split Peas, Cornmeal.

ADDRESS:

NORWICH, ONT.

Mixed cars a specialty.

ADULTERATED MUSTARD.

A bulletin on mustard has been issued by the laboratory branch of the Inland Revenue Department. Mr. Macfarlane, chief analyst, points out that from the reports of the public analysts of the Dominion during the past ten years, there is abundant evidence to show that mustard, as sold in Canadian markets, is largely subject to adulteration; in fact, it may be said that it is hardly ever sold pure. Some people assert that the public have come to understand that it is just as well that this state of affairs should continue to exist, and that so long as the mustard contains nothing injurious, and is marked or sold as "compound," the public has not much to complain of. On the other hand, it may be maintained, as in the case of coffee, spices, etc., that some limit should be set to the amount of diluting substances added. Mr. Macfarlane presents the results of some analytical work which has been done on samples of mustard collected during the last 18 months. Ninety-five specimens were analyzed, eleven of these being purchased in Toronto. In judging of their purity the public analysts have heretofore been guided by the suggestions regarding analysis contained in a circular issued by the department, in which it is stated that "for medicinal purposes mustard should be pure, equal to 35 per cent. of fixed oil. For dietetic purposes at least 22 per cent. fixed oil is required, indicating 30 per cent. admixture of inert farinaceous matter, beyond which sample should be condemned." If the standard here given is adhered to it is evident that not one genuine sample of mustard is to be found in the enumerated list. The standard of 35 per cent. fixed oil for pure mustard can easily be justified by a reference to authorities on the subject. It appears, however, from work done by Mr. F. W. Babington in the departmental laboratory, that in some mustard farina prepared from seed he found only 30.5 per cent. of fixed oil. The results of such analyses depend, Mr. Macfarlane says, greatly upon the quality of the seed, on the fineness of the sieve used in separating the flour from the husk, and on the method employed of determining the fixed oil. Until further experience has been gained it would seem wise and reasonable to assume 30 per cent. fixed oil as the lowest limit for pure mustard. Yet, even on this assumption only seven of the samples described in the printed list can be regarded as pure.

With regard to the adulterants used in the samples analyzed, Mr. Macfarlane remarks that it is held by the manufacturers that it saves trouble in grinding mustard seed to add a small percentage of flour, and that this is also requisite to ensure the keeping qualities of the product. Even if this be admitted, it appears, from the analyses of the seven pure samples discovered (Keene's and Coleman's best), that not more than 6 per cent. is necessary for these purposes. The

admixture of larger quantities, even in those qualities which are fairly called "compound," brings with it the necessity of using turmeric to restore the yellow color. This substance is said to be harmless, but the introduction of any dyestuff into food should be discouraged. In the large class of adulterated mustards, in which the amount of diluting material ranges from 30 to 80 per cent., it appears that frequently some substance has to be added to restore pungency. This accounts for the presence of cayenne pepper in a considerable number of the samples. The most inexcusable adulterant is, however, terra alba, or sulphate of lime, and no doubt its use is occasioned by the insatiable demand of the retailer for "cheap goods." When it is considered that 83 per cent. of the samples collected contain over 30 per cent. of adulteration it cannot be denied that a remedy is urgently called for, which would probably be as welcome to the manufacturer and dealer as to the general public.

VALUABLE HINTS.

When a draft is presented for a bill which is due, do not refuse to honor it on account of pique.

When a bill is received with "allowance for freight," deduct the cash discount from the face of the bill.

When arranging goods on a line, shelf or counter, place the smaller ones toward the door, as it is more natural to the eye of the customer.

When you are told that "a rolling stone gathers no moss," you should remember that "a setting hen gathers no fat." Don't be entirely guided by old "saws."

When you are at your desk or behind your counter, it is for the time your home—therefore be hospitable. A business welcome often paves the way to a business transaction.

When you wish to engage the services of a person for a responsible position, remember that it is an economical measure to secure a capable one, even if the first cost is considerably more.

When you are particularly successful in your own line, do not consider that as a consequence you are fitted to succeed in all lines. Remember that a great king once made a conspicuous failure as a cook.

When you are told that "honesty is the best policy" believe it, but avoid practising honesty simply because it is policy. Real integrity needs no incentive.—The Office.

Soap and water are cheap, but soil on goods is expensive.

Restore goods to their proper places as soon after using as possible.

Goods conveniently located save time, money and temper in showing.

Rivalry, open, fair, good natured and enterprising, is the life of business.

Work can always be found in a store without double-million microscope.

Established 1860.

EBENEZER THOMPSON

COMMISSION MERCHANT AND IMPORTER OF

Dried Fruits, American and French Tinned Goods, Etc.

THOMPSON'S BUILDINGS, 48 to 52 THOMAS ST.,

LIVERPOOL.

Direct correspondence solicited from Buyers of

Currants in Barrels, Cases, 1-2, 1-4 and 1-8 Cases, of Patras, Vostizza and Provincial growths.

Raisins, Valencias, Sultanas, Elemes, Muscatelles, etc.

Dates, Persian, Bombay, etc., in Cases and Mats.

Figs, in Boxes, from 8 oz. to 14 lb. each, and Bags 1-2 cwt. each.

Prunes, Bosnia, in Casks and Cases. French in Cases and Boxes.

Plums, French, in Cases and Bottles.

Almonds, Tarragona and Ivica, also shelled in boxes.

Nuts, Barcelona and Turkey Filberts, Brazils.

Sardines, all grades, in 8 oz., 12 oz., 14 oz. and 18 oz. tins.

CONSIGNMENTS.

Direct correspondence is also solicited from sellers of Apples in Barrels, Cases or Boxes.

Dried Apples in Barrels, Cases or Boxes.

Canned Lobsters, Tomatoes, Apples, Corn, Etc.,

BUTTER, LARD, EGGS, Etc.

The light fruit crop in England, France and Spain is likely to ensure good returns to consignors of Apples, and I can promise account sales and remittance of proceeds within seven days after arrival of shipments. Advances made if required. References to North and South Wales Bank, Liverpool, England, and the best mercantile houses since 1860.

TO
OUR
ADVERTISERS.

Wouldn't it pay you better to concentrate your advertising in THE CANADIAN GROCER? It goes direct to the grocery and general store trade. Experienced advertisers have found that a full page advertisement in their trade paper is a hundred per cent. more profitable than the same space divided among a dozen general trade papers. "In union is strength," do you see the point?

INVALIDS, DYSPEPTICS AND THE DEBILITATED

— WILL GAIN —

Strength, Nourishment, Stimulus

— BY TAKING —



The Great Strength Giver.
An easily digested Food.
A Powerful Invigorator.

W. G. A. LAMBE & CO.,

Late WILLIAMSON & LAMBE.

STORAGE

54 & 56 Wellington St. E., Toronto



ELLIS & KEIGHLEY,

IMPORTERS AND DEALERS IN

COFFEES, SPICES,

MUSTARD,

BAKING POWDER,

Fruit Puddine, Royal Jellyine.

Bay St.,

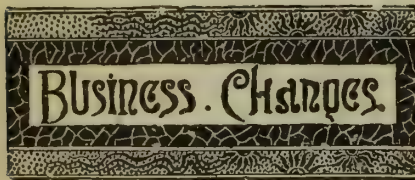
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Toronto.



OUR travellers are now starting out with a full line of Samples. Kindly reserve orders till you inspect our lines. You will not regret it.

R. TEW & CO.,
Crockery, Glassware, Fancy Goods, Lamps, etc.
10 FRONT ST. East,
(Adjoining New Board of Trade Building.)



ONTARIO.

Ailsa Craig—Bowman, John, butcher, sold out to McMillan & Poole.

Brampton—White, Geo., boots and shoes, assigned to Geo. Anderson, jr., Toronto.

Centralia—Hodgins, Thos., hotel, deceased.

Cold Springs—Eagleson, David, general store, assigned to Samuel Clarke, Cobourg.

Dwyer's Hill—Fisher, Wm., general store, assigned.

Kingston—Spence & Crumley, dry goods, etc., assigned.

Leamington—Monck, Jas. E., temperance hotel and lime burner, assigned to Lewis Wigle, Leamington.

Milton—Dewar, David, hotel, deceased.

Ottawa—Brand, Francis, J., fancy goods, assigned to P. Larmouth; Kirckwood & Pointer, sporting goods and mfrs. agents, dissolved, P. W. H. Pointer, continues; Slattery, Wm., fruit dealer, assigned to P. Larmonth.

Picton—Millard, P. M., baker and confectioner, assigned to H. S. Wilcocks, Picton.

Petrolea—Calvert, Jas. E., fancy goods, assigned to John Fraser.

Sarnia—Simpson, D. & Co., (co nom) grocery, assigned to Jas. King.

Sault Ste Marie—Harrap, Edward, grocery, assigned to C. F. Farwell, Sault Ste Marie.

Stouffville—Dougherty, J. M., hardware, succeeded by T. E. Trull.

Strathroy—Leitch, F. C., grocer, assigned to Wm. Lea, Strathroy.

Toronto—Mackenzie, Wm., millinery, assigned to Wm. Blackley, Toronto; Nerlich & Co., W., fancy goods, cigars, etc., Herman Nerlich, deceased; Office (The) Files Mfg. Co., of Toronto, (Ltd.) mfrs. cabinets, desks, and furniture, assigned to G. H. Williams,

Toronto; Olmsted & Co., shoe polishes and druggists' sundries. Style changed to A. L. Anderson & Co.; Quick Shine Stove Polish Co., assigned to E. R. C. Clarkson, Toronto; Rook, S., (estate of) dry goods and stationary, stock, etc., advertised to be sold by auction on 6th inst.; Ryan, Miss Annie, (estate of) boots and shoes, stock sold; Thurston, Wm., mfr. boot and shoe uppers, giving up business; White, J. & J. E. & Co., (co nom) W., lace and embrideries, liquidating, and assigned to J. W. Lawrence, Toronto.

Watford—Watt, David, general store, assigned to C. B. Armstrong, London, and stock, etc., advertised to be sold by auction on 9th inst.

Victoria Harbor—Law, E. M., general store, deceased.

MANITOBA AND NORTH-WEST TERRITORIES.

Brandon—Edgar, R. F. & Co., grain dealers, Oglivie Fraser deceased; Maywood Bros., coal and cartage, chattel mortgage.

Carberry—Burton & Hill, dry goods, etc., opening branch at Oak Lake.

Carman—Hemmenway, W. H. & Co., general store, dissolving partnership.

Winnipeg—Call, E., restaurant, sold out to Radcliffe; Cummings & Co., grocers, sold out by baliff.

QUEBEC.

Beloeil—Prefontaine, A. & A., general store, stock, etc., advertised to be sold by auction on 7th inst.

Drummondville—Watkins, Jas., trader assigned.

Knowlton—Tarbell, E. H., tinsmith, assigned.

Longueuil—Bertrand, Camille, tailor, assigned.

Montreal—Alain, Theo, cardboard mfr., burnt out, partially insured; Beauchemin, C. O. & Fils, W., stationers, etc., printing establishment burnt, partially insured; Bourasse, H. & Co., leather, assigned; Chartrand, Marie Louise, Milliner, stock, etc., advertised to be sold by auction on 8th inst.; Devault & Thoun, hotel, dissolved; Gillespie, Jas. F. grocer, assigned to S. C. Fatt; Gillespie, J. F., grocer, stock, etc., advertised to be sold by auction on 8th inst.; Gohier, R. & Co., (co nom) dry goods, stock sold to N. Tournant; Johnston, Wm. F., hay and produce, assigned; Ros-, Henry, jeweler, deceased; Stewart, A. B., picture frames, etc., deceased; Vaillancourt & Bro., W., boots and shoes, assigned; Whinfield, W. A. & Co., mfrs. biscuits, etc., assigned in trust.

Quebec—McCall, Shehyn & Co., W., dry goods, dissolved, John McCall, retires; Nichol, V. N., furrier, partially burnt out, insured.

Riviere Desert—Nault Geo., grocer, etc., assigned.

St. Henri (Hochelaga Co.) Bell, Thos. & Co., clothing, assigned in trust.

St. Urbain—St. Marie, Joseph, general store, called meeting of creditors.

St. Zotique—Fournier, Jos. H., general store, compromised.

Thetford Mines—Labranche, F. X., general store, demand of assignment.

NOVA SCOTIA.

Linden—Hunter, Wm., (2nd) general store, assigned.

Maccan—Harrison, I. E. & Co., general store, assigned.

Yarmouth—Cook & Stoneman, dry goods, stock damaged by removal and water, insured; Harris & Horsfall, books, stationery and

drugs, stock damaged by removal. Stock partially insured; Porter & Pendrichs, dry goods, stock damaged by removal insured; Taylor, Geo. S., tailor, burnt out, partially insured; Viets & Dennis, dry goods, burnt out, partially insured; Wyman, Miss H. A., millinery, stock damaged by removal insured.

BRITISH COLUMBIA.

Langley—Russell, I. I., livery, sold out.

Vancouver—Banham, A. J. & Co., butchers, commenced business; O'Toole & Ralph, stoves and tinware, dissolved, each continues alone.

Victoria—Aspdin, Edward, dry goods, advertised to sell out; West Bay Saw Mill Co., saw mill, Richardson & Heathorn admitted.

DETECTIVE AGENCIES.

HOWIE'S DETECTIVE AGENCY, 86 WELLINGTON ST. West, Toronto, Ont., established 1886 Telephone 1309.

BUSINESS CHANCES.

TO COUNTRY MERCHANTS AND DEALERS—The undersigned solicits consignments of butter, eggs, poultry, apples, potatoes, pork, beef, grain flour. Liberal advances made.

W. HOLDITCH, Sudbury, Ont.,
8 Dealer in groceries, fruits, meats, provisions.



Brantford and Pelee Island } J. S. HAMILTON & CO'Y,
Sole Agents for Canada.

CAR LOTS or BROKEN LOTS

Flour, Meal, Buckwheat Flour, Cornmeal, Rye Flour, or anything in the Flour, Feed or Grain line furnished on shortest notice at lowest prices.

J. & R. ROBSON,

Millers and Grain Dealers, Brantford, Ont.

SEAFORTH OATMEAL MILLS

Manufacturer of and Dealer in
Rolled, Granulated & Standard Oatmeals,
Split Peas, Pot Barley, Cornmeal, and
General Produce. Eggs a specialty.

D. D. WILSON,
SEAFORTH, ONT.

ORIENT MILLS,

Celebrated for the Cheapest and Purest Spices and Coffees, Extracts, Mustard, Baking Powder. All goods guaranteed to give Satisfaction.

Thompson, Bradshaw & Co.,

36 and 38 Lombard St., TORONTO.

How to Sell Goods

Send Ten Cents to the GROCER PUBLISHING CO. for a copy of B. F. Cumming's Prize Essay on "How to Sell Goods."

Grocer Pub. Co.,

6 Wellington St. W., Toronto.

WHOLESALE AND JOBBING TRADE ONLY.

THE GLOBE TOBACCO WORKS COMPANY OF LONDON

LIMITED,

Are again manufacturing their Choice Standard Brands of Tobaccos from pure Virginia and Kentucky leaves.

CUT PLUG SMOKING:

Gold Flake. Uncle Tom.
Hand Made. Wig Wag.

FINE CUT AMERICAN CHEWING:

Golden Thread. Victoria. Globe.
High Court. Jersey Lily.

ASK FOR THEM.

M. MASURET,
President.

THE CANADIAN GROCER PRICES CURRENT.

TORONTO, Jan. 8, 1890.

This list is corrected every Thursday. The prices are solicited for publication, and are for such quantities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name; the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.

Dunn's No. 1, in tins	Per doz	2 00
" " 2, in tins	"	75
Cook's Gem, in 1 lb pkgs	"	\$1 75
" " 7 oz	"	85
" " 2 oz	"	40
" " 5 lb tins	"	65
" " bulk, per lb	"	12
Empire, 5 dozen 4 oz c	Per doz	\$0 75
" " 4 " "	"	1 15
" " 16 " "	"	2 00
" " 5 lb cans	"	9 00
" " bulk, per lb	"	15

COOK'S FRIEND.

Size 1, in 2 and 4 doz boxes	Per doz	\$2 40
" 10, in 4 doz boxes	"	2 10
" 2, in 6 " "	"	80
" 12, in 6 " "	"	70
" 3, in 4 " "	"	45
Pound tins, 3 oz in case	"	3 00
12 oz tins, 3 oz in case	"	2 40
5 oz tins, 4 " "	"	1 10
5 lb tins, 1/2 " "	"	14 00
Ocean Wave, 1/2 lb, 4 doz cases	"	75
" " 1/2 lb, 4 " "	"	1 30
" " No. 1, 2 " "	"	1 90
" " 1 lb, 2 " "	"	2 20
" " 5 lb, 1/2 " "	"	9 60

BISCUITS.

Arrowroot	Per lb	\$0 11 1/2
Abernethy	"	9
Ginger Nuts	"	11 1/2
New York Fruit	"	14 1/2
People's Mixed	"	10 1/2
Pilot Family	"	6 1/2
Snowflake	"	11
Niagara	"	15
Soda	"	6
Soda, 1 lb packages	"	7 1/2
" 3 lb	"	20
Sultana	"	12 1/2
Oyster crackers	"	6 7
Milk biscuit	"	10
Butter crackers	"	9 1/2

Tea	11 1/2
Wine	9 1/2
Wine, sweet	9

BLACKING.

Day & Martin's, pints, per doz	\$3 20
" " " "	2 10
" " " "	1 10
Spanish, No. 3	4 50
" " 10	9 00
Japanese, No. 3	4 50
" " 5	7 50
Jacquot's French No. 2	3 00
" " 3	4 50
" " 4	8 00
" " 5	10 00
" 1-gross Cabinets, asst.	7 50

BLACK LEAD.

Reckitt's Black Lead, per box	1 15
Each box contains either 1 gro., 1 oz.; 1/2 gro., 2 oz., or 1/4 gro., 4 oz.	

TELLIER, ROTHWELL & CO'S.	
Royal Black Lead, per gross	\$1 80
F. F. DALLEY & CO.	

Silver Star Stove Paste	Per gross.	9 00
Packed in fancy wood boxes, each box contains 3 doz.		

BLUE.

Reckitt's Pure Blue, per gross	2 10
TELLIER, ROTHWELL & CO'S.	
Parisian Square Blue, per lb. 13 to 14c	

BROOMS.

Carpet... 4 strings	Per doz.	2 90
X Parlor, 2 " "	"	2 65
Louise 3 " "	"	2 65
1 Gem 4 " "	"	3 25
2 " 3 " "	"	2 65
3 " 2 " "	"	2 20
4 " 2 " "	"	1 95
O Hurl... 4 " "	"	2 65
" 3 " "	"	2 35
2 " 3 " "	"	2 05
3 " 3 " "	"	1 70
OK " 2 " "	"	1 35
Hvy Mill 4 " "	"	3 70

CORN BROOMS.

CHAS. BOECKH & SONS.		
		per doz
pet. 4 strings, net.....	4	\$3 20
" 4 " " ".....	4	2 90
" 4 " " ".....	3	2 65
Hurl 4 " " ".....	4	2 60
" 4 " " ".....	4	2 40
Parlor 4 " " ".....	4	2 25
" 3 " " ".....	3	1 95
" 3 " " ".....	3	1 70
" 2 " " ".....	2	1 30
" 2 " " ".....	2	1 50
ay 4 " " ".....	4	3 00
" 4 " " ".....	4	4 00
2 wire bands, net.....	2	3 00
" " " ".....	3	4 00

1 Hearth 2 strings, net	1 75
2 " 2 " "	1 50
3 " 1 " "	1 20
4 " 1 " "	1 30

CANNED GOODS.

Apples, 3's	Per doz	\$1 10
" " 2 " "	"	3 00
Blackberries, 2	"	2 00
Blueberries, 2	"	1 25
Beans, 2	"	0 95
Corn, 2's	"	1 10
Cherries, red pitted, 2's	"	2 25
Peas, 2's	"	1 20
" sifted select	"	1 35
Pears, Bartlett, 2's	"	2 00
Pineapple, Baltimore	"	2 40
" Bahama	"	2 90
Peaches, 2's	"	2 75
" 3's	"	3 75
" Pie, 3's	"	1 60
Plums, Gr Gages, 2's	"	2 00
" Lombard	"	2 00
" Blue	"	1 90
Pumpkins, 3's	"	1 00
" gallons	"	3 00
Raspberries, 2's	"	2 45
Strawberries, choice 2's	"	2 40
Succotash, 2's	"	1 65
Tomatoes, 3's	"	1 35
Lobster, Clover Leaf	"	2 75
" Crown	"	2 25
" Bishop's Rock	"	2 10
Mackerel	"	1 40
Salmon, 1's	"	1 40
" white	"	1 10
Sardines Albert, 1/2's tins	"	11, 11 1/2
" 1/2's " "	"	15, 18
" Martiny, 1/2's " "	"	10, 10 1/2
" 1/2's " "	"	18, 19
Other brands, 9 1/2, 11, 16, 19	"	
P & C, 1/2's tins	"	23, 25
" 1/2's " "	"	33, 36
Amer, 1/2's " "	"	6 1/2, 8
" 1/2's " "	"	9, 11

MARMALADE, JAMS AND JELLIES.

CAIRN'S.	
(Blaklock Bros., Montreal, Agents.)	
Marmalade. Price, f.o.b. Montreal. dz.	
" Home Made," glass 1 lb.	\$2 35
" White 1 lb.	2 25
" 2 " "	4 15
" Stone 7 " "	13 20
Scotch..... White 1 " "	12 10



Red Currant and Raspberry

Jams.	
Gooseberry	1 lb. white pots, 4 doz.
Strawberry	" " " "
Black Currant	" " " "
Red Currant	" " " "
Green Gage	" " " "
Apricot	" " " "
Raspberry	" " " "
Damson	" " " "
Plum	" " " "
Red Currant and Raspberry	" " " "

Jellies. Red Currant, 1 lb. white	\$2 75
Black Currant, 1 lb. white	2 75
DELHI CANNING CO.	
Jams assorted, 1's	2 35
Jellies, 1's	2 25

CANNED MEATS.

CLARK'S.

Comp. Corn Beef 1 lb cans	\$... \$1 60
" " 2 " "	2 65
" " 4 " "	5 00
" " 6 " "	7 75
" " 14 " "	13 60
Minced Collops, 2 lb cans	2 60
Roast Beef	1 60
" " "	3 15
" " "	5 85
" " "	7 00
Par Ox Tongue, 2 1/2	\$7 25
Ox Tongue	1 60
Lunch Tongue	3 00
" " "	5 25
English Brawn	2 60
Camb. Sausage	2 50
" " "	4 00
Soups, assorted	1 35
" " "	2 25
Soups & Bouilli	1 80
" " "	4 50
Potted Chicken, Turkey, or Game, 6 oz cans	1 50
Potted Ham, Tongue or Beef, 6 oz cans	1 35
Devilled Tongue or Ham, 1/2 lb cans	1 35
Devilled Chicken or Turkey, 1/2 lb cans	2 25
Sandwich Ham or Tongue, 1/2 lb cans	1 50
Ham, Chicken and Tongue, 1/2 lb cans	1 50

MINCE MEAT.

BRYANT, GIBSON & CO'S—TORONTO.

Mince Meat, 1/2 gal glass jars	\$9 50
Ditto, 25 and 40 lb pails, per lb.	12 1/2c
J. H. WETHEY'S—ST. CATHARINES.	
Condensed, per gross, net	\$13 50

CHEWING GUM.

ADAMS & SONS.

To Retailers.	
Tutti Frutti, 36 5c bars	\$1 30
Sappota, 150 pieces	1 15
Sweet Fern, 250 " "	0 85
Black Jack, 115 " "	0 85
Red Rose, 115 " "	0 85
Barley Malt, 115 " "	0 85
Magic Trick, 115 " "	0 85
Taffy Licorice, 72 " "	0 55
Caramel Tolu, 72 " "	0 40
Adams' N. Y. Gum, 200 " "	0 50
Colah " 115 " "	0 75
Puzzle Gum (new) 115 " "	0 75
New Fruit Asst., 115 " new	0 75

NOW

is the time to advertise in and subscribe for **THE CANADIAN GROCER**. You receive better value for your money than in any other journal in the Dominion.

Prices Current, Continued—

CHOCOLATES & COCOAS.

TODHUNTER, MITCHELL & CO'S.	
Chocolate—	Per lb.
French, 1/4's, 6 and 12 lbs.	0 30
Caracas, 1/4's, 6 and 12 lbs.	0 35
Premium, 1/4's, 6 and 12 lbs.	0 30
Santa, 1/4's, 6 and 12 lbs.	0 26
Diamond, 1/4's, 6 and 12 lbs.	0 24
Sticks, gross boxes, each.	1 00
Cocoa, Homopap's, 1/4's, 8 & 14 lbs	30
" Pearl	" 25
" London Pearl 12 & 18 "	22
" Rock "	30
" Bulk, in bxs.	18

JOHN P. MOTT & CO'S

R. S. McIndoe, Agent, Toronto.)	
Mott's Broma.....	per lb \$0 30
Mott's Prepared Cocoa.....	28
Mott's Homopap's Cocoa (1/4's)	32
Mott's Breakfast Cocoa.....	40
Mott's Breakt. Cocoa (in tins)	46
Mott's No. 1 Chocolate.....	30
Mott's Breakfast Chocolate.....	38
Mott's Caracas Chocolate.....	40
Mott's Diamond Chocolate.....	22
Mott's French-Can. Chocolate	20
Mott's Navy or Cooking Choc.	26
Mott's Cocoa Nibs.....	30
Mott's Cocoa Shells.....	5
Mott's Vanilla Chocolate stick	24
Mott's Vanilla Chocolate stick	24
Mott's Pure Confec. Chocolate 22c	35
Mott's Sweet Confec. Choc. 21c	28

J. W. COWAN & CO'S.

Cocoas—	
Hygienic, 1 1/4, 1 lb. boxes	70, 75
Iceland Moss 1/4 lb in 12 lb boxes	35
London Pearl " "	30
Soluble (bulk) 15 & 30 lb bxs	18, 20
Soluble (tins) 6 lb and 12 lb.	20
Cocoa Nibs, any quantity	30, 35
Cocoa Shells, any quantity	05
Cocoa Essence.....	per doz 1 40

Chocolates—	
Mexican, 1/4, 1/2 in 10 lb bxs	30
Queen's Dessert, " "	40
Vanilla " "	35
Sweet Caracas " "	32
Chocolate Powder, 15, 30 lb bxs	25
Chocolate Sticks, per gross	00
Pure Caracas (plain) 1/4, 1/2 lbs	40
Royal Navy (sweet) " "	30
Confectioners', in 10 lb cakes	30
Chocolate Creams, in 3 lb bxs	30
Chocolate Parisien, in 6 lb bxs	30

WALTER, BAKER & CO

Chocolate—	
Premium No. Chocolate, in boxes, 12 and 25 lbs	.....
Baker's Vanilla Chocolate, in boxes, 12 lbs.	.....
Caracas Sweet Chocolate, in boxes, 6 lbs., 12 boxes in a case.	.....
Vanilla Tablets, in boxes	.....
Spanish Tablets, 100 in each box, 12 boxes in a case.	.....
German Sweet Chocolate—	
Grocers' Style, in cases 12 boxes, 12 lbs.	.....
Grocers' Style, in cases 24 boxes, 6 lbs	.....

Cocoa—	
Pure Prepared in boxes, 12 lbs.	.....
Cracked Cocoa, in boxes, 12 lbs., 1/4 lb. papers	.....
Cracked Cocoa, in bags, 10 lbs	.....
Breakfast Cocoa—	
In boxes, 6 and 12 lbs., 1/4 lb. tins	.....
In boxes, 12 lbs., 1 lb. tins, decorated canisters.	.....
Broma—	
In boxes, 12 lbs., 1 lb. tins.	.....

COFFEE.

GREEN

Mocha.....	c. per lb. 32, 35
Old Government Java.....	30, 33
Rio.....	23, 26
Plantation Ceylon.....	29, 31
Porto Rico.....	23, 24
Guatemala.....	24, 26
Jamaica.....	23, 24
Maracaibo.....	24, 28

WHOLE ROASTED OR PURE GROUND.
ELLIS & KEIGHLEY'S.

Java.....	c. per lb 33, 34
Java and Mocha.....	34, 36
Plantation Ceylon.....	35
Arabian Mocha.....	37
Santos.....	28, 28
English Breakfast.....	16, 24
Royal Dandelion in 1 lb tins.	26

TODHUNTER, MITCHELL & CO'S

Excelsior Blend.....	33
Our Own " "	31
Laguayra " "	29
Mocha and Java.....	32, 33
Java, Standard.....	33
" Old Government.....	30, 32
Arabian Mocha.....	36
Santos.....	28

J. W. COWAN & CO.

Standard Java in sealed tins, 25 and 50 lbs.	30
Standard Imperial in sealed tins, 25 and 50 lbs.	32
Standard Blend in sealed tins, 25 and 50 lbs.	33
Ground, in tins, 5, 10, 15 and 25 lbs.	20, 30
Say's Parisien, in 1/2 and 1 lb tins	30

EXTRACTS.

Dalley's Fine Gold, No. 8, per doz.	\$0 75
" " " " 1, 1 1/2 oz.	1 25
" " " " 2, 2 oz.	1 75
" " " " 3, 3 oz.	2 00

FLOUR AND MEAL.

Flour, Family.....	per bbl \$4 40 4 75
" Manitoba Patent.....	5 40
" white wheat patent	5 30 5 40
" Strong bakers'.....	5 10
Oatmeal, standard, bbls	5 00
" granulated, " "	5 00
" rolled " "	5 00
Rolled Oats.....	5 00
Bran, per ton.....	19 00
Shorts.....	19 00
Cornmeal.....	3 50 4 00

FLUID BEEF.

JOHNSTON'S, MONTREAL.

Cases, No. 1, 2 oz tins.....	per doz \$2 75 \$3 00
" No. 2, 4 oz tins.....	4 50 5 00
" No. 3, 8 oz tins.....	8 00 8 75
" No. 4, 1 lb tins.....	12 60 14 25
" No. 5, 2 lb tins.....	25 00 27 00

FRUITS.

FOREIGN. c. per lb.

Currents, Provincial, bbls.....	6, 6 1/2
" " bbls.....	6 1/2, 6 3/4
" " cases.....	6 1/2, 6 3/4
" Filiatras, bbls.....	6 1/2, 6 3/4
" " bbls.....	6 1/2, 6 3/4
" " cases.....	6 1/2, 6 3/4
" Patras, bbls.....	6 1/2, 7
" " bbls.....	7, 7 1/2
" " cases.....	7 1/2, 7 3/4
" Vostizzas, cases.....	7 1/2, 8 1/2
" " cases.....	7 1/2, 8
" 5-crown Excelsior (cases).....	9 1/2, 9 3/4
" " case.....	9 1/2, 9 3/4

Dates, Persian, boxes.....	6 1/2
Figs, Elemes, 14 oz., per box	12
" 10 and 20.....	14 15
" Seven-Crown.....	20
Prunes, Bosnia, hhd's.....	7 1/2, 8
" cases, new.....	8 1/2, 10
Raisins, Valencia, off stalk.....	6 1/2, 6 3/4
Selected.....	7 1/2, 8
Layers.....	8, 8 1/2
Raisins, Sultanas.....	17, 18
" Eleme.....	7 1/2, 8
" Malaga:	
London layers.....	3 00 3 25
Loose muscatels.....	2 35 2 75
Imperial cabinets.....	3 25 3 50
" qrs., flat.....	1 00

Connoisseur clusters.....	4 00 4 25
Extra dessert " qrs.....	4 75 5 00
Royal clusters.....	6 00 6 50
Fancy Vega cartoons.....	2 75
Black baskets.....	4 00 4 25
Blue " qrs.....	1 30 1 35
" " qrs.....	4 75 5 00
Fine Dehesas " qrs.....	1 50 1 60
" " qrs.....	7 00 7 25
" " qrs.....	2 00 2 25

Lemons, Malaga.....	3 25 3 50
" Palermo.....	3 25 4 00
" Messina.....	3 25 4 00
Oranges, Floridas.....	3 75 4 25
" Jamaica.....	7 00 7 50
" Valencia.....	4 50 5 00

DOMESTIC.	
Apples, Dried, per lb.....	0 07 1/2 0 08
do Evaporated.....	0 13 0 14

GLASSWARE.

TAYLOR, SCOTT & CO.

Lamp Chimneys, A.....	c. per doz 32
" " A.....	35
" " B.....	45

GRAIN.

Wheat, Fall, No. 2.....	\$0 92 0 95
" Red Winter, No. 2.....	0 95 0 96
" Spring, No. 2.....	85 0 90
" Man. Hard, No. 1.....	.....
" " No. 2.....	0 97 0 9

Oats, No. 2, per 34 lbs.....	46
Barley, No. 2, per 48 lbs.....	58
" No. 3, extra.....	58
" No. 3.....	50
Rye.....	64
Peas.....	64
Corn.....	65

HAY & STRAW.

Hay, Pressed, "on track " 00	9 00
Straw Pressed, " "	6 00

LARD.

"FAIRBANK'S" REFINED COMPOUND.

In Butter Tubs.....	0 08 1/2
Fancy.....	0 09
3-hoop pails.....	0 09 0 09 1/2
60 lb. cases of 3 lb., 5 lb., and 10 lb. tins, per lb	0 10

MUSTARD.

ELLIS & KEIGHLEY'S.

Durham, Fine, in 1/2 and 1 lb tins	cts
" per lb.....	25
" Fine, in 1 lb jars.....	22
" Fine, in 4 lb jars.....	70
" Ex. Sup., in bulk, per lb.	30
" Superior, in bulk, per lb	20
" Fine, " "	15
COLMAN'S AND KEEN'S	
In 4 lb jars.....	75
In 1 lb jars.....	25
D. S. F., in tins, per lb.....	41
" in 1 lb tins.....	42
" in 1/2 lb tins, per lb.....	44
D. F. in 1/2 lb tins, per lb.....	26
" 1/2 lb " " " " "	28

NUTS.

Almonds, Ivica.....	per lb. 14 15
" Tarragona.....	15 16
" Formigetta.....	.....
Almonds, Shelled Valencias	34, 36
" " Jordon.....	45, 55
Brazil.....	.....
Cocoanuts.....	.....
Filberts, Sicily.....	11
Filberts, Oblong.....	14 15
Peanuts, roasted.....	17, 18
" green.....	13, 15
Walnuts, Grenoble.....	18
" Bordeaux.....	12, 13
" Naples, cases.....	17 18
" Marbots.....	13 1/2
Chilis.....	12 13

PICKLES & SAUCES.

BRYANT, GIBSON & CO'S. TORONTO.

PICKLES.	
John Bull, mixed, in bulk	\$0 60
" Chow Pic'le, in b'lk	65
" Mixed & Chow-Chow pts	2 15
" Mixed & Chow-Chow qts	3 25
" " " 16 g.	1 90
Horse Radish, bottles, per doz	2 25
SAUCES.	
John Bull, kegs, per gal.....	\$1 25
" 1/2 pt. bottles, per doz	.....
(according to quantity) 90c to	1 00
Devonshire Relish, kegs p. gal	1 75
" 1/2 pt. bottles,	.....
per doz.....	1 25

MINCE MEAT.

EVERY grocer should keep our Mince Meat in stock at this season of the year. It is prepared with special care. Those using it will have no other. Average sales two ton per day.

DEMAND INCREASING.

A trial order will convince you of its superior quality. Sold in 7, 12 and 25 lb. pails and 1/2 gal. glass jars.

WE are now offering the following soups packed in 2 lb. cans, 2 doz. in each case :

ASPARAGUS SOUP.
CHICKEN SOUP.
CONSOMME.
MUTTON BROTH.
TOMATO.

VERMICILLA.
JULIENNE.
MOCK TURTLE.
OX TAIL.
VEGETABLE.

CHICKEN BROTH.
MACARONI.
MULLIGATAWNA.
GREEN PEA.

Ask your Wholesale Grocer for

Delhi Canning Company's Goods.

Insist on getting them if you desire goods to please your customers.

Prices current, continued—

Niagara Tomato, kegs, per gal	1 25
" Reputed pints	1 25
Terry's Candied Peels, c. per peels	16
Lemon, 7 lb boxes	18
Orange, "	30
Citron, "	30
CROSSE & BLACKWELL'S	
Pickles, all kinds, pints, per doz	3 25
LEA & FERRIN'S, per doz	
Worcester Sauce, ½ pts. . . \$3 60	\$3 75
" pints	6 25 6 50

PRODUCE.

Dairy.	Per lb
Butter, creamery, rolls	\$0 00 \$0 00
" tub...	0 21 0 22
" dairy, tubs, choice	0 15 0 16
" medium	0 08 0 12
Butter, pound rolls	0 13 0 19
" large rolls	0 12 0 16
" store crocks	0 12 0 16
" store packed	0 07 0 12
Cheese	0 10 0 10½

COUNTRY

Eggs, fresh, per doz	0 25
" limer	0 22 0 23
Beans	1 50 1 65
Onions, per bbl	2 50 2 75
Potatoes, per bag on tr'k	0 80 0 85
Hops, 1889 crop	0 15 0 18
" 1890	0 35 0 38
Honey, extracted	0 08½ 0 10
" section	0 12 0 17

PROVISIONS.

Bacon, long clear, p lb.	0 07½ 0 08½
Pork, mess, p. bbl.	14 50 15 50
Hams, smoked, per lb.	0 11 0 12
" pickled	
Bellies	0 10 0 11
Rolls	0 09 0 09½
Backs	0 10 0 10½
Lard, Canadian, per lb.	0 09 0 09½
Hogs	5 75 6 00
Tallow, refined, per lb.	0 05 0 05½
" rough	0 02

RICE, ETC.

Rice, Aracan	Per lb
" Patna	3½, 4c
" Japan	4½, 5
" extra Burmah	4½, 5
Grand Duke	6, 6½
Sago	4½, 5
Tapioca	5½, 6½

SPICES.

GROUND.

Pepper, black, pure	Per lb.	\$0 20 \$0 22
" fine to superior	12 18	
" white, pure	32 35	
" fine to choice	25 30	
Ginger, Jamaica, pure	25 27	
" African	18	
Cassia, fine to pure	18 25	
Cloves	25 40	
Allspice, choice to pure	12 15	
Cayenne	30 35	
Nutmegs	75 1 20	
Mace	1 00 1 25	
Mixed Spice, choice to pure	30 35	
Cream of Tartar, fine to pure	25 37	

STARCH.

EDWARDSBURGH STARCH MFG. CO.
MONTREAL.BRITISH AMERICA STARCH CO.
BRANTFORD.

No. 1 Laundry, 4 lb cartons	5½c
Canada Laundry	4½
Silver Gloss, crates	6½
Lily White, crates	6½
Silver Gloss, 1 lb chromos	6½
Lily White, 1 lb chromos	6½
Satin, Starch, 1 lb chromos	7½
Brantford Gloss, 1 lb chromos	7½
No 1 Laundry, barrels & halves	4½
No 1 Prepared Corn	7½
Canada Corn	6½
Challenge Corn	6½
Rice Starch, 1 lb	9
Cube, 1 lb	7½

KINGSFORDS OSWEGO STARCH.

Pure Starch—	
40-lb boxes, 1, 2, and 4 lb. pack'g's	8½
36-lb boxes, 3 lb. packages	8½
12-lb "	8½
38 to 45-lb boxes	8
Silver Gloss Starch—	
36-lb boxes, 1 lb packages	9
40-lb " 1, 2 and 4 lb packages	9
40-lb " ½ lb package	9½
40-lb " "	10
40-lb " assorted ½ and ¼ lbs.	9½
6-lb " sliding covers	9½
38 to 45 lb boxes	9
Oswego Corn Starch—for Puddings,	
Custards, etc.—	
40 lb boxes, 1 lb packages	9
20 "	9½

SUGAR.

c. per lb

Granulated, 15 bbls or over	6½
" less than 15 bbls	6½
Paris Lump, bbls	7½
" ½ bbls	7½
" less than a bbl	7½
Extra Ground, bbls	7½
" less than a bbl	7½
Powdered, bbls	7
" less than a bbl	7
White refined	6½
Extra bright refined	6 6½
Bright Yellow	5½ 5½
Medium	5½ 5½
Brown	5 5½
Raw Jamaica, in bags	5½ 5½

SYRUPS AND MOLASSES.

SYRUPS.

Per lb.

Redpath's "D"	3½c 3½c
" "M"	3½ 3½
Redpath's "B"	3½ 4½
" "VB"	4 4½
" Extra	4½ 4½
" Ex. Sup.	4½ 4½
" XXX Sup.	4½ 4½
Corn Syrup	4½ 4½

MOLASSES.

Per gal.

Trinidad, in puncheons	38, 40c
" bbls	40, 42
" ½ bbls	42, 44
New Orleans, in bbls	90, 100
Porto Rico, bbls	40, 45
" barrels	42, 47
" barrels	44, 49

TEAS.

GREENS.

Per lb

Gunpowder—	
Cases, extra firsts	42, 50c
Half chests, ordinary firsts	22, 38
Cases, sifted, extra firsts	42, 50
Cases, small leaf, firsts	35, 40
Young Hyson—Moyunes	
Half chests, ordinary firsts	22, 38
" seconds	20, 22
" common	18, 20

PING SUYS.

Half chests, firsts	28, 32
" seconds	20, 22
Half Boxes, firsts	28, 32
" seconds	20, 22

JAPAN.

Half Chests—	
Choicest	38, 40
Choice	32, 36
Finest	28, 30
Fine	25, 27
Good medium	22, 24
Medium	19, 20
Good common	18, 19
Common	16, 17
Nagasaki, ½ chests Pekoe	20, 22
" Oolong	17, 18
" Gunpowder	18, 20
" Siftings	8, 12½

CONGOUTS.

Half chests, Kaisow, Moning	52, 55
Caddies and half chests	15, 50
Caddies, Paking and new makes	18, 50

OOLONG.

Half chests Formosa	34, 50
Caddies	36 55

ASSAMS.

Chests and half-chests Pekoe	22, 48
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SCENTED ORANGE PEKOE.

Boxes, Foochow and Canton	28, 60
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TOBACCO AND CIGARS.

British Consols, 4's; bright twist,	
5's; Twin Gold Bar, 8's	62c
Ingots, rough and ready, 7's	59
Laurel, 3's	52
Brier, 7's	50
Index, 7's	45
Honeysuckle, 7's	53
Napoleon, 8's	49
Royal Arms, 12's	50
Victoria, 12's	48
Brunette and Lovely, 12's	45½
Prince of Wales, in caddies	46½
" in 75 lb boxes	46½
Bright Smoking Plug Myrtle, T &	28½
B, 3's	55
Lily, 7's	48½
Diamond Solace, 12's	45½
Myrtle Cut Smoking, 1 lb tins	65
½ lb pg, 6 lb boxes	65
oz pg, 5 lb boxes	65

LOBE TOBACCO COMPANY.

CUT SMOKING TOBACCO.

Gold Flake, in 6 lb boxes	Per lb.
" " 5 "	65c
" " 5 "	75c
" " 1 fancy tins	65c



KINGSFORD'S OSWEGO STARCH.

"Pure" and "Silver Gloss"
FOR THE LAUNDRY.

Corn .: Starch,
FOR THE TABLE,

Standard of Excellence. Absolutely Pure.

For Sale by all Leading Jobbers in Canada.

T. KINGSFORD & SON, Oswego, N.Y.

KNOX, MORGAN & CO.,

Wholesale Dry Goods Importers,

HAMILTON, - - - ONTARIO.

Special values for Independent Buyers in Spring (1891) samples :

ROUGH BROWNS, 8 and 10c. Three lines BLACK WORSTEDS, VICTORIA LAWNS, 8 and 10c.

DRESS GOODS—Entirely new stock, very latest Novelties, large variety of designs.

ALL WOOL BLACK CASHMERES, 37½c.

In GENT'S FURNISHINGS we have made special efforts. 200 styles and neckwear, 120 styles shirts and top shirts.

LACES, FRILLINGS and HOSIERY.

Prices current, continued—

Hand Made, 6 boxes	60c
" " 5 " "	62c
" " 1 fancy tins	62c

GRANULATED SMOKING TOBACCO.	Per lb.
Uncle Tom, in 5 lb boxes	40c

LONG CUT SMOKING TOBACCO.	Per lb.
Wig Wag	35c
" " in 6 lb packages	34c
" " 48 " cases	40c

FINE CUT CHEWING TOBACCO.	Per lb.
Golden Thread, 5 & 10 lb pails	90c
Globe, - - - - -	85c
Victoria, - - - - -	70c
High Court, - - - - -	65c
Jersey Lilly, - - - - -	60c
Globe Fine Cut, foil, per gross	\$9 00
Solace Fine Cut, " "	6 00

CIGARS—S. DAVIS & SONS, Montreal.

Sizes.	Per M
Madre E' Hijo, Lord Landsdowne	\$60 00
" " Panetelas	60 00
" " Bouquet	60 00
" " Perfectos	85 00
" " Longfellow	85 00
" " Reina Victoria	80 00
" " Pins	55 00
El Padre, Reina Victoria	55 00
" " Reina Vict., Especial	50 00
" " Conchas de Regalia	50 00
" " Bouquet	55 00
" " Pins	50 00
" " Longfellow	80 00
" " Perfectos	80 00
Mungo, Nine	35 00
Cable, Conchas	30 00
Queens	29 00
Cigarettes, all Tobacco—	
Cable	7 00
El Padre	11 00
Mauricio	15 00

DOMINION CUT TOBACCO WORKS, MONTREAL.

CIGARETTES.	Per M.
Athlete	\$7 50
Puritan	6 25
Sultana	5 75
Derby	4 00
B. C. No. 1	4 00
Sweet Sixteen	3 50

CUT TOBACCOS.	per lb
Puritan, ½ lb pkg., 5 lb boxes	65
Old Chum, ½ lb pkg, 5 lb box	65
Old Virgin, 1-10 lb pkg., 10 lb boxes	57
Gold Block, ½ lb pkg, 5 lb boxes	65

CIGARETTE TOBACCO.	
B. C. N. 1, 1-10, 5 lb boxes	78
Puritan, 1-10, 5 lb boxes	80
Athlete, per lb	1 10

SOAP.

Ivory Bar, per lb	½
Do. 2, 6-16 and 3 lb bars	"
Primrose, 5 lb bars, wax W	"
" 1 " "	"
John A. cake, wax W. per doz	42
Mayflower, cake, " "	42
Gem, 13oz, 1, 2 and 3 lb bars per lb	34
Queen's Laundry, per bar	54
Pride of Kildare, per box	2 75
Sapolo, ¼ gross boxes	3 25
" per gross, net cash	12 00

TOILET SOAP.

TAYLOR, SCOTT & CO.

	per doz.
Baby's Own, ½ doz boxes	\$1 25
Our Boys, " "	1 25
Sea Foam, " "	75
London Bouquet, " "	60
Oatmeal, " "	85
" " " "	60
Paris Assorted, " "	0 75
Albert Oatmeal bar, 2 doz. boxes	0 75
" White Castile bar, 2 doz. boxes	0 75
" " " "	per gro.
Fatherland, ½ doz boxes	5 00

WOODENWARE.

	per doz
Pails, 2 hoop, clear No. 1	\$1 70
" 3 " " "	1 90
Pails, 2 hoops, clear No. 2	\$1 60
" 3 " " "	1 80
" 3 " painted " "	1 80
Tubs, No. 0	9 50
" 1	8 00
" 2	7 00
" 3	6 00
Washboards, Globe	\$1 90
" Water Witch	1 40
" Northern Queen	2 25
" Planet	1 70
" Waverly	1 60
" X X	1 50
" X	1 30
" Single Crescent	1 85
" Double	2 75
" Jubilee	2 25

Matches, Parlor	per case
" Telephone	\$3 65
" Telegraph	3 90
" Star	3 25

Mops and Handles, comb.	per doz.
Butter tubs	\$1 25
Butter Bowls, crates ast'd	\$3 60

CLOTHES PINS.

5 gross, per box	0 75
4 gross, " "	0 85
6 gross, " "	1 20

CHAS. BECKH & SONS.

	per box
5 gross, single and ten box	0 75
lots, " "	0 85
Star, 4 doz. in package	0 85
" 6 " "	1 25
" 4 " cotton bags	0 90

INDURATED FIBRE WARE.

½ pail, 6 qt.	\$4 00
Star Standard, 12 qt.	4 50
Milk, 14 qt.	5 50
Round bottomed fire pail, 14 qt.	5 50
Tubs, No. 1	15 50
" 2	13 25
" 3	11 00
Nests of 3	8 00
Keelers No. 1	9 00
" 2	8 00
" 3	7 00
" 4	3 25
Milk pans	3 40
Wash Basins, flat bottoms	2 75
" round	3 00
Handy dish	3 75
Water Closet Tanks	18 00

DURABLE PAILS AND TUBS

WM. CANE & SONS, MANUFACTURING CO	
NEWMARKET.	
	Per doz.
Steel hoops, painted and grain'd	2 20
Brass hoops, oiled and varnish.	3 25

No 1 tubs	9 50
No 2 " "	8 50
No 3 " "	7 50

YEAST.

Barm yeast in boxes of 2 doz.	
10c. and 2 doz. 5c. packages,	
per box	2 00
Royal Yeast Cakes, 3 doz 10c.	
packages in case, per case	\$1 95
Royal Yeast Cakes, 3 doz 5c.	
packages in case, per case	1 00

OUR NATIONAL FOODS.

	pkg. doz
Desiccated Wheat	4 lb. \$2 30
" Rolled Oats	4 " 2 25
Snow Flake Barley	4 " 2 40
Roller Wheat Flakes	4 " 2 25
Buckwheat Flour, S. R.	4 " 2 00
Prepared Pea Flour	2½ " 1 80
Baravena Milk Food	1 " 3 00
Patent Prepared Barley	1 " 1 80
Patent Prepared Groats	1 " 1 50
Beef and Barley Extracts	6 oz 2 25
Gluten Flour	4 oz 2 80

HARDWARE.

ZINC: Sheet	net. 0 06½
IRON WIRE:	
Galv., annealed and oiled and bright	
20 p.c. advance on list	
Barbed wire	net. 0 00
Coil chain, 5-16 in.	net. 0 05½
" ¾ in.	" 0 05
" 1 in.	" 0 04½
Iron pipe, 50 per cent.	
Iron pipe, galvanized, 25 per cent.	
CUT NAILS, from Toronto:	
10 dy. to 60 dy.	2 65 0 00
8 dy. and 9 dy.	2 90 0 00
6 dy. and 7 dy.	3 15 0 00
4 dy. and 5 dy.	3 40 0 00
" C.P.	3 75 0 00
" A.P.	4 25 0 00

HORSE NAILS:

"C" 50 and 10 per cent. from list.

HORSE SHOES:

From Toronto, per keg 3 75 4 00

WINDOW GLASS:

25 in and under	1 55 1 60
26 to 40	1 60 0 00
41 to 50	3 60 0 00
51 to 60	3 90 0 00
61 to 70	4 20 0 00

GUNPOWDER:

Sporting FF	4 75 0 00
" FFF	5 00 0 00
" FFF	7 25 0 00

Canada rifle

Sporting FF, (in ½ lb.

tins) per doz. 2 40 0 00

ROPE: Manila 0 14½ 0 16

Sisal 0 13 0 00

AXES:

Peerless & Keen Cutter	7 50 0 00
Leader	7 25 0 00
Lance	7 75 0 00
Queen City	9 25 0 00
Honor Bright, all steel	11 00 0 00
SHOT: Canadian	0 05½ 0 00

HINGES: Heavy T and strap.

" Screw, hook & strap. 03½ 04½

TIN PLATES:

1c. 4x20 coke, per box 4 50 4 75

PETROLEUM.

F. O. B. Toronto	Imp. gal.
Canadian	\$0 16
Carbon Safety	0 18
Canadian Water White	0 20 0 22
Amer'n Prime White	0 23 0 24
" Water White	0 25 0 26
Photogene	0 27 0 00

DRUGS AND CHEMICALS.

Alum	lb \$0 02 \$0 03
Blue Vitriol	0 06 0 07
Brimstone	0 02½ 0 03
Borax	0 13 0 14
Camphor	0 75 0 80
Carbolic Acid	0 50 0 55
Castor Oil	0 13 0 14
Cream Tartar	0 30 0 31
Epsom Salts	0 01½ 0 02½
Paris Green	0 18 0 22
Extract Logwood, bulk	0 13 0 14
" boxes	0 15 0 17
Gentian	0 10 0 13
Glycerine, per lb	0 20 0 21
Hellebore	0 16 0 17
Iodine	5 00 5 50
Insect Powder	0 40 0 50
Salpêtre	0 08½ 0 09
Soda Bicarb, per keg	2 56 2 75
Sal Soda	1 00 1 25
Madder	0 12½

VINEGAR.

A. HAAZ & CO

XX, W.W.	0 20
XXX, W.W.	0 25
Honey Dew	0 28
Pickling	0 28
Maltling	0 45

THE BADGEROW FALCONER VINEGAR CO

French Bordeaux	per gal. 0 34
Tarragona	" 0 32
Triple	" 0 30
Fruit Vinegar	" 0 27
Pickling	" 0 28
XXX	" 0 25
Extra XX	" 0 22
XX	" 0 20
X	" 0 16
Cider Vinegar	0 16 to 0 25
Honey Vinegar	0 25
Eng. Malt Vinegar	0 50 to 0 60
Bottled Malt Vinegar, qts.	2 00
Methylated Spirits	2 00 to 2 25

FISH.

Frozen Fish:	
Trout	per lb 0 06½ 0 07½
Whitefish	do 0 06½ 0 07
" Manitoba do	0 07
British Columbia salmon	
per lb	0 16
Lake herring	per 100 2 50 3 00
Pickrel	per lb 0 05 0 06
Pike	do 0 04½ 0 04½
Smelts	0 06 0 08
Pickled and Salt Fish:	
Labrador herring, p. bbl	6 00
Shore herring	5 00 6 00
Salmon trout, per ½ bbl	4 50
Whitefish	5 50
Lake herring split	2 50 3 00
Dried Fish:	
Codfish, per quintal	5 25 5 75
" cases	5 00 5 50
Boneless cod	per lb 0 04
Boneless cod	0 06½ 0 08½
Smoked Fish:	
Finnan Haddies	per lb 0 10
Bloaters	per box 1 00 1 50
Digby herring	" 0 16
Sea Fish:	
Haddock	per lb 0 05½ 0 06
Cod	0 07½ 0 08
Spring salmon	" 0 20 0 25
Flounders	" 0 05
Halibut	" 0 20

THE CANADIAN GROCER

Todhunter, Mitchell & Co.

—DIRECT IMPORTERS OF—

HIGH GRADE COFFEES,

Old Government Java Arabian Mocha, Plantation Ceylon, Maracalbo and Santos.

Grocers draw trade by selling their FAVORITE EXCELSIOR BLEND.

RELIABLE ROASTING BY PATENTED PROCESS.

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Corner Hastings and Granville Streets, one block from Railway Station and Steamship dock.

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Headquarters for Commercial Travellers. Fine Sample Rooms. First-class in every respect.

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Regina, Assa.

First-class Family and Commercial Hotel.

Good sample rooms. Livery in connection.

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Favorite Western Summer Resort. The best of accommodation for travellers.

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KAMLOOPS, B.C.

The leading hotel in the city. Sample rooms convenient to stores, provided for commercial men.

CREEDEN & SMITH, Props

Queen's Hotel,

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LELAND HOUSE,

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W. D. DOUGLAS & CO., Proprietors.

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City Hall Square, WINNIPEG, MAN.

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Winnipeg, Man.

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PORT ARTHUR, ONTARIO.

Beautifully situated, fine sample rooms. Special attention and accommodation for travelling men.

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Dealers in all kinds of Table, Dairy, Meat Curing, Barrel and Land Salts.

The "Acme" Table Salt (new process) will not get damp or hard.

Two Silver Medals, at Industrial Exhibition, Toronto, 1890, for our "Acme" Table Salt and our "Star Brand" Dairy Salt.

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The Best Scouring and Cleaning Soap in the World.

For cleaning woodwork, pots, kettles, pans, floors, painted ceilings, windows, and everything in the cleaning of which a Scouring Soap can be used it has no Superior. It is a larger cake, lasts longer, does its work better, and is cheaper in every way than any other Scouring Soap. Cut this out, and ask your Jobber to send you a box of Pride of the Kitchen. It is worth trying.

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THE "QUICK AND EASY" WASHBOARD
(Patented.) Made by the
Brandon Manufacturing Co.,
of Toronto, (Limited.)
STRACHAN AVENUE, TORONTO.



This board possesses the advantage of a double crimp, and only the best quality of wood and zinc are used in its manufacture. All first-class grocers keep it.

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Edwin Norton, Chicago, Vice-Pres.
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The Norton Manufacturing Co.,
MANUFACTURERS OF

TIN CANS

By Automatic Machinery.

Fruit Cans, Paint Pails and Cans,
Lard Pails, Baking Powder Cans.
Capacity, fifty thousand fruit cans per day.

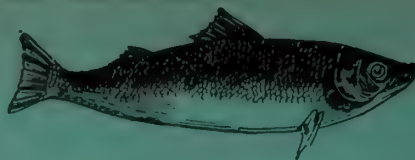
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Grocers' sample goods, and Haskell's
sample cases.

Cor. YORK AND QUEEN STS.,
HAMILTON, - ONT.

C. RICHARDSON & CO.
MANUFACTURERS OF

The Celebrated Bull's Head Brand Pickles,
SAUCES, JAMS, JELLIES,
CANNED FRUITS AND VEGETABLES.

SPECIAL PRICES IN
CANNED TOMATOES.
EVAPORATED APPLES and MAPLE SYRUP
125 River St., Toronto.



Fraser River Salmon.

"ROYAL"
- AND -
"BRITANNIA"

Brands of canned salmon are the finest packed in British Columbia. The canneries being situated at the mouth of the Fraser River are in a position to pack their fish fresh from the boats.

BELL-IRVING & PATERSON,
AGENTS,
Vancouver and New Westminster, B.C.

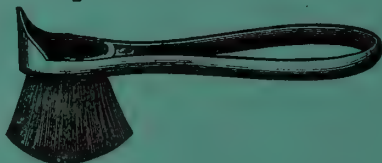
C. G. Hobson & Co.,
COMMISSION MERCHANTS.

AGENTS FOR
Princess,
Diamond
and
Stanley

brands of canned salmon. We pay special attention to consignments placed in our charge.

C. G. HOBSON & Co.,
Vancouver, B.C.

"Royal" Daubers.



AN ENTIRELY NEW THING IN
Blackening Brushes
CONSISTING SOLELY OF
Malleable Iron and Bristles,
SOLID, ROUND FACED,
INDESTRUCTIBLE.

A full line of Samples of our goods can be seen at our Warehouse, 80 YORK ST., viz:

Boeckh's Standard Brushes and Brooms,
Woodenware, Baskets, etc., etc.

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CHAS. BOECKH & SONS, - TORONTO.

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TEAS, COFFEES, FRUITS, SUGARS, ETC
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BLUE!

Is Stronger and More
Economical
THAN ANY OTHER BLUE.

It Does Not Stain the Linen.

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GREEN FRUITS A SPECIALTY.

Correspondence solicited, and prices on Foreign Fruits, Figs, Dates, Nuts, etc., furnished on application.

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TELEPHONE 806.

J. Cleghorn & Son

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Fruit, Fish and Oyster Dealers,
94 Yonge Street,
TORONTO

ESTABLISHED 1856.

MARTIN BROS.,

General grain dealers and Manufacturers of all kinds of

Oatmeal, Rolled Oats,
Pot Barley, Split Peas,
Graham Flour, Rolled Wheat.

Elevator and Mills on C.P.R. and G.T.R.
Dressed Hogs a Specialty.

Mount Forest, Ont.

ALL THE LEADING WHOLESALE TRADE HANDLE PURITAN CUT PLUG AND OLD CHUM SMOKING TOBACCO

THE CANADIAN GROCER

& GENERAL STOREKEEPER

PUBLISHED WEEKLY
\$200 PER YEAR

VOL. V.

TORONTO, JANUARY 16, 1891.

No. 3

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CORN STARCH.

RELIABLE AND UNIFORM
IN QUALITY.

FOR SALE BY EVERY GROCER.

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AND
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Baskets, Cordage,
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THE BEST



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Retail Price, 25c.

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Prominent American and Canadian dairymen will address the convention.

Country merchants cordially invited to attend and become posted on benefits of creameries.

Send \$1.00 to Secretary for membership and certificate entitling you to reduced R. R. fare to Convention.

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President.

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Your Attention

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Tooth-Picks, Berry Baskets,
Fruit-Tree Tags.

Tarbox Self-Wringing Mop.

Pinless Clothes Line.

Woodenware, etc., etc.

We are pushing for new goods all the time. Wait for our travellers—or write us for terms and circulars.

TARBOX BROS.,

73 Adelaide St. W.,

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EMBRO OATMEAL MILLS.

D. R. ROSS, - - - EMBRO, ONT

A CHOICE QUALITY OF

Roller, Standard and Granulated

Oatmeal

IN BARRELS, HALF BARRELS OR BAGS.

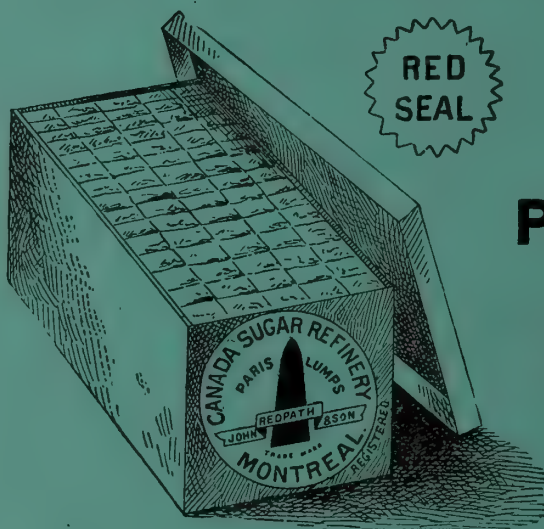
Selected WHITE OATS only used. For prices of Oatmeal or Oathulls in Car-loads or less quantities, write or wire, and will reply promptly. Can ship via Canadian Pacific or Grand Trunk Railways. Have new machinery for the manufacture of Rolled Wheat and Graham Flour and will be pleased to have orders.

The Canada Sugar Refining Co.

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MONTREAL.



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We are now putting up, for family use, the finest quality of PURE LOAF SUGAR, in neat paper boxes.

FOR SALE BY ALL GROCERS.

PRICE **50** CENTS.

THE CANADIAN GROCER & GENERAL STOREKEEPER

PUBLISHED WEEKLY.
\$200 PER YEAR

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and General Storekeepers.

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PUBLISHERS.

115 ST. FRANCOIS XAVIER STREET,
MONTREAL.

6 WELLINGTON STREET WEST,
TORONTO.

Vol. V.

TORONTO, JANUARY 16, 1891.

No. 3

SPECIAL TO OUR READERS.

As the design of THE CANADIAN GROCER is to benefit mutually all interested in the business, we would request all parties ordering goods or making purchases of any description from houses advertising with us to mention in their letter that such advertisement was noticed in THE CANADIAN GROCER.

CASH OR CREDIT.

A great fault in the common method of getting at correct views of anything these days, is the disposition to abstract the essence of the matter under inquiry from all the circumstances that give individual character to it. Lines of division between different shades of the same thing are obliterated, and nothing is taken note of except resemblances. Differences are neglected. The general principles that such an imperfect mode of investigating lead to are therefore of little use as finger-posts for the guidance of the individual. For example, we say, without making allowance for any peculiar conditions, that free trade is the only sound national policy for this country, or we say with equal dogmatism that protection is ; we say unrestricted competition in trade is a fundamental law that must not be violated, or we say, with as little toleration for exceptions, that combination or co-operation is the only stable basis of a normal trade. There is too little tendency to see a part of the truth in each of two opposite propositions, to admit that the truth of either is a hypothetical matter, and to recognize that special conditions make special cases.

The question between Cash and Credit as a basis of trade, is one on which a good deal of positiveness has been heard from both sides. With some, Cash is all in all, and with others Credit is. The trouble is, that both assume a state of things that does not exist. Credit is all right wherever it is what

it is primarily supposed to be, trust that rests upon security. Cash is all right where there is no basis of Credit, where pure Risk is all there is to name Credit. But whatever general views a trader begins business with, he will find he must modify them to suit his environment. If he believes firmly in Cash alone, he can do no business where the very operations of nature determine, as they do in agriculture, that a man must live on credit. If he believes firmly in Credit, his views will take another hue in a community where income and outlay are concurrent. In such a community he must get money while it is moving.

All this shows that there can be no machine-made business policy prescribed for any trade. This is a good thing perhaps. If there were any stereotyped formula, everybody could do business, but since there is none, every man's sagacity is taxed to make a policy of trade suitable to the circumstances of his situation. If it were not thus, anybody could open a store, and it is well that everybody cannot. In the ability to adapt his business method to the necessities of his surroundings, resides a man's title to do business successfully, and it is well this principle of selection exists.

GALLON APPLES.

Gallon apples are very good stock. They are unusually scarce, and are firm at \$2.90 to \$3. Their scarcity, however, is pretty well balanced by the reduction in the demand, which has shrunk as prices moved up. Canned apples are about the most difficult of preserved fruits to sell at very high prices. Unlike the raw material from which most other canned goods are prepared, fresh apples can be got at nearly any season, and the prices of them do not increase any faster than do those of the canned stock. Also, every housekeeper knows how to make the whole apples into sauce. In the other forms—dried and evaporated—apples are available at prices that do not advance necessarily because the canned stock is scarce. The scarcity of canned apples appears to be a pronounced feature, so that the more select class of consumption which prices are apt to limit trade to is likely to be sufficient to take off all the stock there is here. In the New York market hardly any gallon apples are to be had under \$3.75.

EVAPORATED APPLES ABROAD.

Canadian shippers are essaying an export trade in evaporated apples with the English market. So far the experiment is satisfactory. The first consignment to London realized 72s. per long hundred-weight, which nets to the Canadian shipper a little over 14c. per lb. This is more than he can net here. Other large shipments are being got ready for the end of this month, when even better prices are expected. The best time to put evaporated apples on the English market is the month of March. Then raw stock cannot be got, and consumption is likely to betake itself to the evaporated stock as a substitute. When we consider that the English are now receiving our barrel apples, the price obtained for the evaporated already sold in London must seem exceptionally good, and the prospect for better prices must enlarge as the receipts of green fall off. Consequently, a large amount of evaporated apples will be needed here before the green stock is out, and there is every probability that prices will mend.

THE BUTTER MARKET IMPROVING.

The importance of any improvement in the butter market is liable to be magnified, so seldom does any change in that market operate for the better. So, possibly, the present amendment of the market here may be over-rated, and taken as the earnest of a prolonged maintenance of good prices. The better values shown by our Prices Current are the result of several large purchases made here for shipment to the Eastern Provinces. The selection of stock included nearly all classes to be found on this market, but ran strongly toward seconds, for which 14c. was paid. For 10c. and upwards only good straight color was accepted, and whites were kept below this price. But there was a large quantity of white stock and other low grade butter picked up at prices running from 5 to 10c. The eastern demand has taken its edge earlier, probably because of the later operations of the cheese factories, which were kept running into November. This put unusual limitations on the supply of domestic dairy butter to be had at this season, and sharpened the eastern demand accordingly. The improvement, it is to be feared, will too soon come to an end, as there are piles of butter now held the more firmly because of the better prices.

CAUSES OF FAILURE.

A large proportion of failures occur because the business and living expenses exceed the profits made on the goods, and it is the exception rather than the rule for the average country merchant to realize his true financial position before the crisis is upon him. A great many do not know how to make up a proper statement of their affairs at the end of each year, and others who could if they would, do not try to be accurate in the matter, but continue on in a haphazard sort of way, trusting that some unexpected turn of the wheel of fortune will enable them to meet the pressing demands of unfortunate creditors.

It is quite a common practice for merchants in this country when taking stock at the end of the year, to deceive themselves as to the market value of their assets. They take everything down in their stock book at original cost price, sometimes adding a percentage for freight, but making no allowance for shopworn or unfashionable goods, and very few indeed ever think of taking off the usual cash discount to bring their stock down to net cash value. Nor do they take a reasonable amount off their book accounts to provide for bad debts, but figure the whole into their annual statement without any abatement whatever, and flatter themselves that they have made considerable headway, when in reality they have been getting behind financially.

The average profit on the sales of an ordinary country merchant does not exceed 20 per cent. The average business expenses are at least 12 1-2 per cent, and living expenses 5 per cent., making his total expenses 17 1-2 per cent., so that there is only a margin of 2 1-2 per cent. to cover bad debts, and other unforeseen losses. This small margin is not sufficient. There may be many business men who will dispute the accuracy of these figures, but nevertheless they can be found correct. Insurance experts in settling losses by fire contend that 20 per cent. is the maximum profit.

In order to get an average profit of 20 per cent. on the sales, which is 25 per cent. advance on cost, some goods have to be marked 40, 50, and some 60 per. cent. advance on cost, for a considerable proportion of staples, as sugar, factory cotton, nails, etc., are sold as low as 10 to 15 per cent. Again, the percentage all round is considerably reduced by the loss in weighing and measuring, the reduced prices at which old goods have to be sold, the perquisites that are frequently given to good customers, the losses on farm produce, and numerous other leakages that are going on from day to day in every retail business.

It is a well known fact the majority of country merchants are afraid of their customers, afraid to ask from them a remunerative profit, afraid to give less than the full market price, for a tub of butter or any other kind of

produce that is not up to the proper standard of quality, afraid to refuse credit to the unworthy, and afraid to collect their accounts promptly each season.

In order to make money out of any business the owner must have a pretty stiff back, and although it is necessary to be courteous to all classes of customers, the man who tries to please everybody will get left himself. The public will respect a man who deals fairly but firmly with them; therefore, no one should be afraid to ask a reasonable profit on his goods, and a reasonable profit for a country merchant is certainly not less than 25 per cent. on his whole turn over, and we believe one important cause of so many failures is because the average is not over 20 per cent.

[TO BE CONTINUED NEXT WEEK.]

TORONTO RETAIL GROCERS' ASSOCIATION.

At the January meeting of the Toronto Retail Grocers' Association, held in Richmond Hall on Monday evening, the following members were among those present:—Messrs. Barron, Gibson, Thackray, Booth, Lindsey, Butcher, Clarke, Williamson, Jones, White, W. F. Britton, Johnston, F. Britton, Mills, Sinclair, Radcliffe.

The minutes of last meeting were read, and upon motion of Mr. Booth, seconded by Mr. Williamson, were confirmed.

The roll-call found all the officers but two members of the Executive present.

A DISTINCT DECLARATION.

Mr. Jones' motion, of which notice was given two meetings ago and laid over at last meeting, was then read as follows:—

"That while we express our appreciation of the difficulties of the committee in dealing with the Wholesale Guild, we deem the concession too small to rest content with, and that we proceed upon the line of action decided upon at a previous meeting, and that we hold ourselves free to take action on whatever line we choose, to remove all hindrances in the way of free and honest competition."

Mr. Jones spoke to the motion. He felt the case had become aggravated since notice of this proposed way of dealing with it had been made. He more clearly recognized the necessity of an uncompromising attitude towards the combine movement, because of the quasi-concessions which were recently being made by members of the Guild. He would therefore move the resolution, as it would leave the Association at liberty to buy at first hands or other cheaper sources independently of the Guild.

Mr. Gibson asked if promises were made by members of the Guild to give old terms to anyone.

Mr. Jones said such promises had been made, that members of the Guild offered privately to give indirectly—viz., by dating ahead—the terms that were in force before the first of November.

Mr. Mills referred to the motion involving a resolution made by the Association to deal with only two houses. As that matter was

not finally determined, he felt Mr. Jones' motion would have to be reshaped or deferred. He held that there was unfair dealing on the part of members of the Guild, but felt this Association should not be above taking the private concessions which certain members sought to give by evasion of that body's terms.

Mr. Jones considered the two house resolution was only a detail in the line of action decided on. He saw so far as he could observe, that other details in it had amounted to nothing. There was little cessation from trade in certain brands of goods that were thought to be easily displaced. The Association should act concertedly, and carry out something in its programme. He would urge the passage of his motion.

Mr. Gibson could not see how any action could be taken before the list of combine goods was made out. He knew of instances where combine men were afraid of the Association taking action. He knew a man who was sorry his goods were under combine. Plenty of combine articles could be done without, and that fact was indicative of weakness in the position of the combine.

Mr. White wanted to know if wholesalers were making too much profit on any line. He considered that if retailers would keep an eye to their own business, and co-operate so as not to cut each other down to too low a profit, they would be in a better position to face the wholesale trade to adjust terms, etc. By internal union the retailers could bring wholesalers to compete with each other. The combine was not to blame for all the evils of the trade, and particularly not for the senseless competition that was now so great a vexation. Let unity be established to reduce that evil. If he were in the position of certain members here, he might go with them, but they were fighting for a certain class of retailers, of whom he was not one.

The president asked Mr. White if he wanted sugar to be sold at the same rate for 1 barrel as for 15 barrels.

Mr. White answered that he was working in his own interest, and did want one barrel on the same terms, if possible, as were open to bigger buyers.

Mr. Mills said that the Association was fighting not for large retailers as such, but for all independent retailers, men who do not need bolstering up by wholesalers, men who have experience and business ability. It was to keep the trade from becoming a mere mechanical thing of which the movements were controlled by wholesalers that the Association was working.

Mr. Butcher doubted if the Association could re-open a question such as Mr. Jones' motion touched, on account of its assenting to the compromise agreed upon at the conference between wholesalers and retailers. But if members of the Guild were dealing otherwise than above board, that is, if they

were giving terms not overtly understood in the Guild, Mr. Butcher felt the question ought to be re-opened.

Mr. Mills stated that the assent to the result of the conference had been but conditional and under protest.

Mr. Gibson incidentally referred to Mr. White's question whether wholesalers made exorbitant profit, and he pointed to the fact that all the members of the Guild were wealthy men. Mr. Gibson felt that every man should be at liberty to do business as he would, and not by machine methods.

Mr. Johnston seconded Mr. Jones' motion.

Mr. Butcher did not feel that he could support this motion in the face of the agreement to which he had been a party with the Guild.

Mr. F. Britton said the Guild had not formally signified to the retailers its adoption of the condition agreed to at that conference.

Mr. Jones' motion was then put and carried.

NEW MEMBERS.

Mr. Morrish was proposed by Mr. Gibson.

The Secretary moved, and Mr. Clarke seconded, that the election by-law be suspended and Mr. Morrish elected. Carried.

Mr. C. M. Noble was proposed by Mr. Clarke.

THE SECRETARY'S REPORT.

The Secretary's report, which was not complete for last meeting, was then read, and showed a deficit of \$17.48 from the general fund and a surplus of \$418.90 from the special fund.

Mr. Jones moved, Mr. Mills seconded, that the report be received. Carried.

Mr. Mills moved, and Mr. Booth seconded, that the Executive bring in a report at the next meeting showing in how far current income suffices for current outlay. Carried.

COMMUNICATIONS.

The secretary read. (1) A letter from G. D. Burnett & Son, apologizing on the ground of oversight for neglecting donation subscribed for picnic, enclosing their check for \$2, and advising the secretary that a case of Gordon & Dilworth's catsup had been forwarded to Mr. Mills. (2) A letter published in the GROCER a few weeks ago, from Lightbound, Ralston & Co., apologizing for delay in answering, and quoting terms agreeing with those now adopted by the guild. (3) A letter from the Brantford Retail Grocers' Association approving the idea of a general association but deferring until a later time the appointment of delegates. (4) Letters from the London Association relative to and signifying readiness to co-operate in the formation of a general association. (5) A letter from the same association, asking the views of the Toronto body as to the best means of obtaining better terms from the Guild. (6) A letter from the secretary of the Sarnia Association expressing approval of the principles of the Toronto body. (7) A letter from Mr. Clay of Galt supporting the idea of a general association, reprehending the recent combine movements, and recommending joint

action on the part of all grocers to check these movements. We shall publish these letters next week, as space for them is not at our disposal now.

Mr. Clarke moved that the communications be received; Mr. Booth seconded the motion.

Before the passing of that motion Mr. Gibson wished to express his opinion of Lightbound, Ralston & Co. He thought the less the trade had to do with such a two faced firm the better. If Lightbound, Ralston & Co. had to yield, they should have admitted the necessity, and not have come out professing to be still outside of the Guild. It must be remembered that firm promised full terms, and now it comes out in alliance with the Guild.

Mr. Radcliffe said the firm was forced into the Guild, as otherwise it could get no sugar.

Mr. Gibson asked why Lightbound, Ralston & Co. were more constrained to enter the Guild than James Lumbers was. He could get sugar without capitulating to the Guild.

The motion re the communications was then put and carried.

ACCOUNTS.

The month's accounts, aggregating a small sum for advertising in the News, World and Telegram were passed.

The secretary reported a proposal from the Bakers' Association to have the delinquent list of the two bodies published as one.

The proposal not entertained.

The secretary asked if the delinquent list should be continued.

Mr. Butcher moved that the question of the delinquent list be laid over till after next meeting of the executive. Mr. Mills seconded that motion, as he thought the Association should be self-sustaining, and the report ordered in another motion of his would be of service in determining this question.

The motion was carried.

NEW TRUSTEES.

Mr. Booth moved that three trustees be elected - Mr. Mills and Mr. Butcher and Mr. Barron—to the responsibility of looking after the special fund. Mr. W. F. Britton seconded. Carried.

THE AT HOME.

The Secretary reported for the At-Home Committee, and showed that Thursday evening, the 5th February, was chosen, and that it was resolved that the At-home be held on the same lines as a year ago; that \$25 for use of building and 40c. per head for refreshments, as was charged by Webb a year ago, be approved, and that double tickets be \$1.50 and extra tickets for ladies 60c.

The Chairman reported that Webb's rooms could not be got on the 5th, and that on this account the At Home would be held on the evening of the 3rd of Feb.

The meeting then adjourned.

THE AT HOME COMMITTEE.

The At Home Committee of the Retail Grocers' Association held a session on Monday evening, after the adjournment of the

meeting reported above. They discussed the offers of Mr. Blight and Mr. Gorrie respectively to furnish music for the At Home, and after comparison of the two proposals a resolution was passed recommending the acceptance of Mr. Blight's, on the condition that he furnish one more lady vocalist. Mr. Blight's offer included the furnishing of music for both the concert and dance for \$55. In default of Mr. Blight's adding one more to his programme, the committee authorized the music committee to close with Mr. Gorrie's offer, which was for \$35, and would involve an additional outlay of \$17 to get Napolitano's band. It was also agreed that programmes tastefully printed be furnished to each guest. The dance-programme was left to be settled by the music committee. Mr. Booth was elected floor manager. The committee adjourned till the 22nd inst.

Eby Blain & Co. have just received a consignment of choice Turkish prunes in bags which they are offering at very low figures.

Mr. G. W. Armstrong, Cornwall, has come out victorious in an election contest in his town, leading the roll by twenty votes. THE GROCER congratulates him on his success.

The grocery stock of W. H. Davidson, Brighton, was destroyed in a fire which on Monday evening, burnt the block in which his store was. Extent of the loss not known.

P. McIntosh & Son, A. Barclay, A. V. Delaporte & Co. and Henry Moyle, wholesale flour and feed dealers in this city, send out a joint circular advising the local trade that, beginning with this year, they will take back no bags left by their teamsters, but will charge 5c. each for all linen bags, 8c. for sacks, and 20c. for cotton grain bags, held after delivery. Great dissatisfaction, endless disputes, loss through non-return of or non-payment for bags, and difficulty in keeping bags on hand are the reasons advanced for the establishment of this rule.

Goods conveniently located save time, money and temper in showing.

Rivalry, open, fair, good natured and enterprising, is the life of business.

To Grocers!

There are three articles which the consuming public have decided are the best of their kind in the market, and it will pay every grocer to keep them in stock. They are

The "Horseshoe" brand of canned fruits and vegetables.

Packed by Bowlby Bros. & Co., of Waterford, Ont.

"Cairns" Home-made marmalade, jams and jellies.

Packed by Alexander Cairns, Paisley, Scotland.

The "Trident" brand of canned salmon.

Packed by Ed. Wadhams, Ladner's Landing, B.C.

Every package of the above brands guaranteed as to quality and weight.

BLAIKLOCK BROS, Agents,

17 Common St., MONTREAL.



Carleton Place has thirty-nine grocery stores.

Mr. John Hiscock, grocer, Kingston., Ont., gave us a call last week.

The Patrons of Industry are talking of building a store at Newbury, Ont.

A fire in Amerstburg one day last week badly damaged J. D. Burk's general store.

No less than 146 barrels of frogs' legs were shipped from Brighton, Ont., to the United States during the past season.

The steamer Bergensen from Havana brought 5,300 bags of sugar for the St Lawrence refinery, Montreal, last week.

The E. B. Eddy Manufacturing Company, limited, will apply to Parliament for an Act empowering the company to reduce its capital stock to \$300,000.

Following their usual custom, the wholesale grocers of Montreal will close their establishments during the months of January, February and March at 1 o'clock on Saturday afternoon.

The shop, dwelling and stock of general goods of H. V. White, of Bloomfield, were destroyed by fire on the 7th inst. Insured for \$3,200, mostly with the London, Liverpool and Globe.

Secretary Wills, of the Toronto Board of Trade, has opened a visitors' book in the new building. The first entries were made by W. A. C. Baldwin, Quebec; Walter Gibbs, London, and David Plewes, Brantford.

The ladies of the London, Ont., Housekeepers' Mission have passed a resolution expressing their gratitude to the grocers of the city for the liberal response made to their late appeal for contributions in behalf of the several Homes.

A groceryman, of Peterborough is said to have received an order that read this way: "Dere sir: Ples send me 4 pounds of cofe and some te. My wife had a boy last night. also ten pounds of cheese and a rat trap. He wayed 9 pounds, and a hatchet and nails."

Mr. Richard Sharpe, general merchant and late deputy postmaster of Lobo village, has been honored by being appointed postmaster, a promotion he is well worthy of. The office will be removed to Mr. Sharpe's new premises at once, which is much better adapted for the purpose.

In a fire which made serious havoc on Thursday, the 8th inst., in the town of Midland, Jeffrey & McDonald, general merchants, had their stock, insured for \$8,000, entirely destroyed; T. Crompton & Co., general merchants, lost \$1,000 on a stock insured for \$4,400.

In a tersely-worded circular, Mr. John J. Watt, a Hamilton grocer, at 66 King street east, announces his determination to do business after the close of the old year on an exclusively cash basis. He argues that since the credit system does not discriminate between cash and time buyers, but gives the latter the same advantages of price as the former, there must therefore be a want for a strictly cash store, where those who pay at once may get price-concessions that could not be afforded by a credit store. This appears logical, and Mr. Watts will no doubt make a success of his departure.



TORONTO MARKETS.

TORONTO, Jan. 15, 1891.

GROCERIES.

Trade has not yet acquired the momentum which is requisite to bring its movement up to the average. Recovery from the holiday dormancy is slow, and proceeding by small degrees. There has been no sudden movement in anything. This week is really the opening week of the New Year's trade, and it shows no record of a very active demand in any line. A very important outcome of the week is the general result of the conclusion of stock-taking. Inventories and the statistics made up from them are now complete, and they show that the New Year's trade begins under very favorable auspices. Not for years has the month of January opened with so little surplus in all lines as it has opened this year. Nearly every New Year finds an undesirable excess in something. This year there is excess in nothing. The chief noteworthy matters in the week's trade are the decline of $\frac{1}{2}$ c. in granulated sugar, the advance in and scarcity of currants, the scarcity of fine coffees, and the low stocks of rice.

CANNED GOODS.

The results of stock-taking in this line show that the quantity on hand is far below what it was at the beginning of any other recent year. Local home consumption is amply adequate to take up all the stock on this market before the season for replenishment is here again. Holders here are indifferent to offers for job lots, as they mistrust the resources of the stock to last them. On the other hand there is little disposition to offer for job lots, and what business is doing is in small quantities. The position favors the belief that henceforth most of the trade will be between retail dealers and present holders, as prices are too firm for it to pay jobbers now unstocked to get between the retail trade and present holders. What stiffens prices more in this market is the shortage in many lines in the United States, which makes prices high in that country. Gallon apples are firmer at the quotations that have been standing the past few weeks, but have not advanced. They are very scarce, but even at present prices consumption is kept limited.

Canners will have to pay higher prices for tin plate this season unless the situation changes shortly. The English market went up 25c. per box last week, while every buyer here thought it was likely to decline instead.

COFFEES.

Fine coffees are very scarce here, and are unchanged in this market and elsewhere. Low grades are easier outside, but quote here at prices that have been current for the last several weeks.

DRIED FRUIT.

The remains of last year's purchases that are yet in local wholesale hands are unusually small for the beginning of the year. A big surplus was carried into last year from stocks bought in 1889, and the market was accordingly not in so healthy a condition as if fewer fruits had been tided over. This year the position of the dried fruit market is satisfactory. The stocks of currants were low until purchases were made on the New

York market a few days ago, and supplemented the local supply sufficiently. The New York market went up $\frac{1}{4}$ c. after those purchases were made, and that market exhibits signs of being about to go another eighth before long. The relaxing of the money stringency in New York is bringing up prices of all dried fruits there. Valencia raisins are now very firm on that market, and are much scarcer here than they were a year ago. Prunes are in very small compass, there is not one-third of the quantity that was on this market a year ago. Sultana raisins are less than one-eighth of the quantity that was yet in local hands a year ago. Persian dates are slightly easier, selling at $6\frac{1}{4}$ to $6\frac{1}{2}$ c. Figs in 10 and 20 oz. boxes are 1c. cheaper, quoting at 13 to 14c., while 7-crown figs are down to 18c., 2c. lower than they were. In all other lines prices are unchanged.

NUTS.

There is little demand for stock of any kind. Prices have not shifted in any line but peanuts, which are cheaper on account of the very large crop in Virginia. Green are $11\frac{1}{2}$ to 12c., and roasted are 13 to $13\frac{1}{2}$ c.

RICE AND SPICES.

This market is almost bare of fine grade rice. There are only a few sacks of Grand Duke in Toronto, and it can scarcely be got, while prices are quoted $6\frac{3}{4}$ to $7\frac{1}{4}$ c., an advance of $\frac{3}{4}$ c. Last year there was a large stock of rice carried from the year before. An exchange says:—"Late mail advices from India state the official forecast of the rice crop in Bengal shows that the prospects have improved recently, and that more than an average crop may be expected everywhere except in a few northern and eastern districts, which have suffered from floods or excessive rain. The crop in the flooded districts is not likely to exceed one-half of an average crop. The amount of rice available for export is estimated at about 10,000,000 cwt. According to official calculations this year's rice crop in Japan will show a surplus of about 51,000,000 bushels."

Spices show no change, and are rather dull.

SUGAR.

The market for granulated has made another unexpected movement. While everybody looked for a change in one direction, it came from the very opposite. The refiners appear to have been hopeful of an advance, and the condition of stocks throughout the country warranted the belief that an advance would be more probable than a decline. But the condition of the New York market and the dulness here were circumstances hostile to any recovery. There is little business being done here yet, and little improvement is looked for until about the 10th of March, though a spurt may be taken about the 1st of February. A little advance now would boom trade. Yellows have not partaken with granulated, in the weakness. On the contrary, yellows are firm at 5 to 6c. There is no notable activity in the local market for yellows, however. Granulated is now $6\frac{1}{2}$ to $6\frac{3}{4}$ c.

SYRUPS AND MOLASSES.

The movement in both syrups and molasses is lighter than it would be expected to be in so favorable a season. The abundance and cheapness of butter are supposed to be the causes of the more limited consumption of these goods.

The N. Y. Bulletin says: At New Orleans the prices of molasses have fallen off about 2c. during the past week, and good open-kettle molasses can now be got at from 17 to 18c. This, says the Planter, is about 2c. lower than the bottom prices of last year. Centrifugal molasses is also selling from 4 to 5c. lower than last year's

R. A. LUCAS,

J. H. PARK,

R. T. STEELE,

GEO. E. BRISTOL.

LUCAS, PARK & CO.,

WHOLESALE GROCERS AND IMPORTERS,

73 McNAB STREET NORTH, HAMILTON, Ont.,

"Eggs" being scarce and dear our "Custard Powder" ought to find ready sale with you. It is pleasing everybody. Try a case of our "Lobsters" in half pound tins. They are attractive and not dear. "Molasses" have following: New Orleans, Porto Rico, Trinidad and Demerara. "Syrups": "Perfection," "Honey Drips," "Extra Royal," "Carnival" and "Black Diamond."

Send us a trial order for L. P. & Co.'s pure Coffees and Spices, also "Diamond Crystal" salt.

GIBSON & GIBSON,

SELLING AGENTS FOR

HAMILTON VINEGAR WORKS CO.; SARNIA MAIZEA AND MILLING CO.; MOFFATT PACKING CO., of Montreal; DOMINIO VERMICELLI AND MACARONI CO.

OFFICE: 35 Wellington St. E., Toronto.

Canadian White Enamel Sign Co.,

Sole Agents for Caesar Bros.

The Most Durable Sign Letter.

4 Adelaide St. W., Toronto.

A responsible agent wanted in every town and city.

M. J. Woodward & Co.,

PRODUCERS OF CRUDE,

Manufacturers of

Illuminating Oils,
Lubricating Oils,
Paraffine Oils
and Wax, &c.

PETROLIA, - ONTARIO.

N. WENGER & BROS.,

AYTON, ONT.

Manufacturers of

Winter Wheat Flour

KLEBER
and
EDELVEIS } Patents.

MAY BLOSSOM—(straight roller).

MINERVA—(extra).

Write for Samples and Prices,

N. Wenger & Bros.,
AYTON, ONT.

T. KINNEAR & CO.,

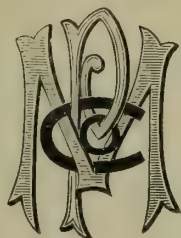
Wholesale Grocers, Importers of

TEAS, SUGARS, Etc.

JUST TO HAND:

Large consignment of Crosse & Blackwell's goods in pickles, marmalades, sauces, capers, etc.

47 Front St. East, - Toronto, Ont.



BEST GOODS IN THE MARKET.

FRANKFORT, CAMBRIDGE, BOLOGNA, CHICKEN, HAM and TONGUE SAUSAGES.

PUT UP BY THE MOFFATT PACKING CO.,
MONTREAL.

Condensed Mince Meat.

Handled by retailer as shelf or counter goods. No waste. Gives general satisfaction.

Will not ferment in warm weather.

Sells at all seasons by all wholesale grocers.



Although fruits are scarce and high, price same as last season, \$13.50 per gross net.

Packed in $\frac{1}{4}$ and $\frac{1}{2}$ gross cases.

Sole manufacturer for Canada.

Ask your wholesale grocer for it.

J. H. WETHEY, St. Catharines, Ont.

BENSNDORP'S COCOA.

OUR friends tell us after a year's fair trial there is no pure cocoa in the market that gives such general satisfaction as Bensdorp's, one tin going into a household results in that family drinking none other but

Bensdorp's Royal Dutch Cocoa.

Wholesale Agents:

JAMES TURNER & CO.,

HAMILTON.



Few Men know how TO THINK. DO YOU?

If you do you will
think it worth while to



send for our price list
and put our brands of
tobacco in stock.

WHY?

Because
You will make money,
They will give your cus-
tomers satisfaction.
You can buy direct from
us.

SEND FOR PRICE LIST.

**Empire Tobacco Co.,
Montreal.**

MARKETS—Continued.

bottom prices. There is, however, a great deal of business being now done, large quantities being shipped north to avoid fermentation, and most lots meet a ready sale on landing.

TEAS.

In teas there is also a smaller surplus to begin the year's trade than there was at the opening of 1890. Nothing can be laid down here under 17c. In Young Hysons there is a very marked deficit of low grade stock. There is plenty of Japans from 18c. up. Low grade Congous are a present want of the market. The year's tea trade is only opening up this week. The local inquiry for Indian teas has begun to revive. The London market opened after the holidays very strong for all kinds, and points to remaining so for some time. Prices show an advance of fully $\frac{1}{4}$ c. upon Pekoe Souchongs and about $\frac{1}{2}$ c. upon the lower grades of Pekoes. No public auction of Ceylon or Java tea has taken place since the 18th of December.

McMeekin & Co., London, in their December report say: Buyers of Indian tea generally, are lightly stocked, and the statistical position points to a firm market during the spring. Reports from Calcutta state that the tea now being shipped is of inferior quality, but prices on that market continue to rule very high. The estimates of the total crop have again been reduced, besides which, nearly 1,000,000 lbs. of Indian tea were lost in the "Nepaul," while the "Golconda," on which a serious fire is reported, had 2,000,000 lbs. as a part of her cargo. The offerings of Ceylon tea were 28,700 packages, against 28,200 packages in the same month of 1889. In those heavy sales there was some irregularity, and the market is rather lower on the month. Pekoe Souchongs and Pekoes may be quoted $\frac{1}{2}$ d. per lb. down. Finest kinds continue to sell at high prices. The average of public sale prices for the month was 11d. per pound.

PETROLEUM.

The local market is without features to change the stereotype form which it has worn for weeks past. There is no change in prices, and business is very quiet.

DRUGS AND CHEMICALS.

There is nothing to say of this class of trade that is the outgrowth of the week's business. Trade has been quiet at steady prices.

BUTTER AND CHEESE.

A very unwonted tendency of the butter market—viz., to improve—has been lately observable, and has resulted in actual and considerable improvement. There has been a large movement of stock of all grades off this market, and prices have risen as a consequence. The improvement in prices is more marked in seconds than in prime stock, though the operations of buyers for outside extended over all classes. Two car loads have been made up here the past few days at prices ranging from 5 to 14c. per lb. as to quality. The same figures were bid for more. Choice dairy tub brings from 16 to 17 $\frac{1}{2}$ c., and medium is up to from 10 to 14c. Large rolls are in strong demand at good prices, quoting at 14 to 18c. On Saturday, a lot of fine large rolls, of Jersey and Ayrshire cream, sold at 19c. Fresh pound prints would easily bring 20c., but there are scarcely any received. A considerable quantity of old butter appears in this form and brings 18c. But although there is an improvement in the market, it is not certain to be anything more than momentary. There are piles of butter held here yet, which the

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It can only
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Send to us for circulars, testimonials, Price Lists, and if we have no agent in your town you can secure the agency.

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32 & 34 Front St. W., Toronto, Ont.

W. BOULTER & SONS,
Picton, Ont.

PACKERS OF THE CELEBRATED



Canned Fruits and Vegetables.

Every can has a Lion on the Label. This label is a guarantee to the consumer that the quality is first-class. Ask your Grocer for the Lion Brand. Do not take any other.

**Bay of Quinte
Canning Factories.**

Head Office, PICTON. Branch, DEMORESTVILLE.

**Battle & Smyth,
Thorold, Ont.,
Manufacturers
of
The
Japanese
Shoe
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DAVIDSON & HAY
Wholesale Grocers,
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IN STOCK

Full assortment of canned goods, including the following choice brands:—

"Canada First," "Lion," "Little Chief" and "Lynn Valley" Corn. Peas—Simcoe "English Garden," Delhi Sweet Wrinkled, Marrowfats and "Little Chief," Tomatoes—"Little Chief" "Ontario" and Windsor; also Peaches, Pears, Raspberries, Strawberries, Pumpkins, Plums, Pine Apple, &c., &c

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JAS. WATSON & Co.,
Coffee and Spice
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EVAPORATED VEGETABLES
CASES, 3 DOZ.

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IMPORTERS OF TEAS
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The following new fruits in stock:

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IMPORTERS OF

INDIAN TEAS

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SAMPLES AND QUOTATIONS ON APPLICATION.

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J. W. Lang & Co.
Wholesale Grocers,
TORONTO.
Special values in
TEAS
For January Trade,
33 Front St. East.

NEW BLACK BASKETS.

We have just received the
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"Crescent" Brand

EXTRA CHOICE PATRAS
CURRENTS.

Specially packed for us.

Ask our Travellers or send for Samples
and Prices.

PERKINS, INCE & Co.,
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RIO COFFEES,
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SPECIAL VALUE.

WARREN BROS. & BOOMER,
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ST. LAWRENCE SUGAR REFINING CO'S
Granulated
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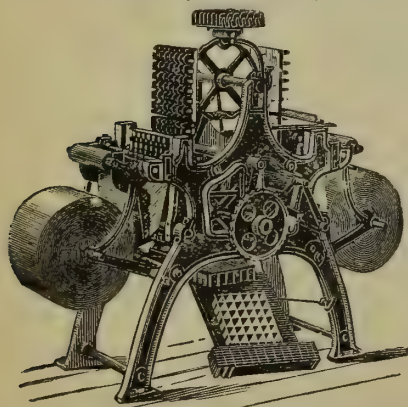
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Send for descriptive circular containing de-
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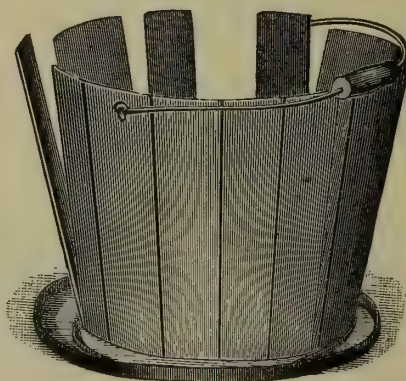
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Sole Manufacturers of Machine Made Egg Case
Fillers. (Straw Board.)

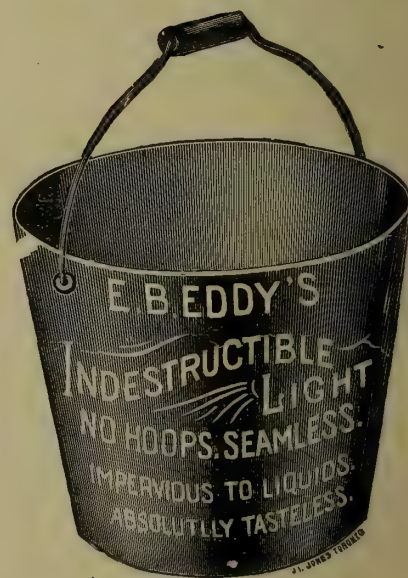


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The Old Wooden Bucket.



E. B. Eddy's Indurated Fibre Pail.

The Neatest, most Durable, most Attractive and very Best Ware in the Market! The
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These Superior Wares are moulded in one piece from wood fibre. No hoops. No
joints. Cannot leak, shrink, swell or water soak. Will not taint milk or other liquids.
Proof against hot and cold water, kerosene oil, benzine or naptha.

If your Wholesale Grocer does not keep these wares in stock, apply direct to the sole
owners of the Patents and sole Manufacturers in Canada.

THE E. B. EDDY MFG. CO.,
HULL CANADA

We advertise.

We push.

We make trade.

You sell,

You profit,

You satisfy your customers
by giving them **Surprise**
soap, "best on earth."

WRITE US.

The St. Croix Soap Mfg. Co.,
ST. STEPHEN, N.B.

MARKETS—Continued.

owners in the country refuse to take present prices for, the complaint being that dealers pay too little here.

Cheese is firmer and has advanced for late fall stock to 11c. Septembers are 10 to 10½c., half creams 7 to 8c., and early summer 7 to 7½c.

COUNTRY PRODUCE.

APPLES—Are in light consumptive demand because of the high and firm prices, which remain \$3 to \$4.50.

BEANS—Go at \$1.35 to \$1.40 for common quality, and \$1.50 to \$1.60 for fine hand picked. They are now rather scarce.

DRIED APPLES—Are unchanged at 7½ to 8c. Trade moves slowly yet.

EVAPORATED APPLES—A demand on export account has had a quickening effect upon the market, but has not raised prices. These are yet 13 to 14c.

EGGS—Are very scarce yet. Good fresh are 25 to 26c., and limed, in the few instances they appear in stock, are 22 to 23c.

GAME—The arrivals of partridges are less frequent. Prices are 55 to 70c. Rabbits are in light demand at 15 to 25c.

HAY—Cattle hay is \$6 to \$8, and good timothy is \$8.50 to \$9. The supply is liberal.

MARKETS—Continued.

HIDES—Have improved. No. 1 green are 5c., and cured are 5 1-2 to 5¾c. Stock is scarce, as slaughtering has not re-commenced largely.

HONEY—Is unchanged at last week's quotations, and these prices are weak, viz.: 8 1-2 to 10c. for fine clear, and 12 to 17c. for sections.

HOPS—There is a very good demand which keeps 35 to 40c. firm prices for 1890 stock. Yearlings are 15 to 18c. The market at eastern points is said to be better than it is here.

OATS—Are steady at 46c.

ONIONS—Red are firm at \$2 to \$2.50, and yellow at \$2.50 to \$2.75. All kinds are scarce.

POTATOES—For cars 80 to 85c. are firm prices here. The market is quiet, the hard weather being unfavorable to the movement of stock. Out of store lots are \$1.10.

POULTRY—Is scarce, and good stock in any line will bring outside figures. Turkeys are 10c., and geese 7c. per lb.; chickens are 30 to 50c., and ducks 60 to 80c. per pair.

SKINS—Sheep are unchanged and in low supply, at \$1 to \$1.30.

STRAW—Is abundant, at \$6 to \$6.50 for oat.

TALLOW—Rough is unchanged at 2c., but rendered has advanced to 5½ and 6c., being rather scarce at present.

WOOL—Is weak, at 20c. Buyers are not anxious for business at present upon this basis, as they claim 21c. is the utmost they can get.

FISH.

The fish trade is beginning to pick up again. The local fish dealers report fish to be in very good demand and selling at the same prices. The demand inclines to no particular class of fish, all being equally called for. Finnan haddie is expected to be scarce from now on.

GREEN FRUIT.

Trade keeps on at its easy pace. There is no change in prices. Jamaicas are \$7 to \$7.50, Floridas \$3.75 to \$4.25, Valencias \$4.50 to \$5. Messina lemons are \$3.25 to \$4, and Palermos are \$3.25 to \$3.50. Malaga grapes are still high on account of the scarcity of fine stock, which brings \$10 to \$11.

The value of the orange crop in Southern California this season is estimated at \$2,608,000. It will require 3,780 cars to market the fruit.

CRANBERRIES.

Cape Cod berries are \$11 to \$13.50 per barrel, and Killarney are \$7 to \$8. Stock is scarce and the demand is very good.

PROVISIONS

There is an improving demand for products, which show no immediate tendency however to stiffen in value. The receipts of hogs are the chief matter of interest just at present.

BACON—Long clear is 7¾ to 8¼c., and in but moderate request. Bellies are down to 9 and 10 1-2c. There is a better demand

The Badgerow-Falconer Bonded Vinegar Manufacturing Company

Highest Medal Award Toronto Exhibition.

Telephone 1261 69 & 81 Jarvis St., Toronto.

LEONARD H. DOBBIN,

Commission Agent
and Broker in Canned Goods.

EVAPORATED APPLES A SPECIALTY.

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Consignments Solicited.

SPECIALTIES: Canned Goods, Dried Apples, Evaporated Apples, Codfish.

Quotations and samples sent on application. A trial solicited.

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JAMES E. BAILLIE, PORK PACKER, TORONTO.

Long Clear Bacon, Mess Pork, Short Cut Pork, Breakfast Bacon, Backs, Spiced Rolls, Pure Lard, Sugar Cured Hams, White Beans, Dried and Evaporated Apples, at close prices. Write for quotations.

Munn's Pure Boneless CODFISH

In pressed 2 lb. Bricks, packed in 5, 10, 20 and 40 lbs.
This fish is cut from the largest Newfoundland codfish, and the quality is unsurpassed.

APPLY EARLY.

STEWART MUNN & CO. - Montreal

ESTABLISHED 1889.

STANWAY & BAYLEY

BROKERS

AND

GENERAL COMMISSION MERCHANTS.

44 FRONT ST. EAST. TORONTO.

WE ARE BUYING

**Dried
Apples.**

SEND SAMPLES
AND QUOTATIONS.

WE ARE BUYING

**Evaporated
Apples**

SEND SAMPLES
AND QUOTATIONS.

MARKETS—Continued.

for very lightly smoked meat. Backs are unchanged at 10 to 10 1-2c. Rolls are 9 to 9 1-2c.

DRESSED HOGS—The market is poorly supplied, receipts having been light since the opening of the year. Competition is now keen from packing establishments in operation in many of the towns. The few that have been sold on this market have brought \$6 to \$6.30 the latter price going for select weights. From outside points, prices are reported as high as \$6.50.

HAMS—are steady and unchanged, at 11 to 12c.

LARD—is 9c. in tubs and 9 1-2c. in pails.

MESS PORK—American is \$14.50, and Canadian is \$15. Family mess is \$16.

DRY GOODS.

The reports of travellers show a more venturesome buying policy to be followed for the supply of spring stocks this year than was the case a year ago. Also, the seasonable weather is giving an impetus to the sorting-up trade.

RAW FURS.

The prices for rawfurs are unchanged. The following are the quotations:—Beaver per lb., \$4.50 to \$5; bear, per skin, \$10 to \$25; cub, per skin, \$5 to \$12; fisher \$3.50 to \$5; fox, red, 81 to \$1.25; fox, cross, \$2 to \$5; lynx, \$1.50 to \$2.50; martin, 75 to 90c.; mink, dark, 75c. to \$1.25; Muskrat, fall, 12c.; winter, 15c.; otter, \$8 to \$13; racoon, 25 to 80c.; skunk, 25 to \$1.25.

SEEDS.

Alsike is worth \$8 to \$8.50, with a lack of activity on the part of buyers. In England the demand is for the moment cloyed, and the urgency of Canadian holders tends to keep the market dull. Red clover brings \$4.50 to \$4.75 for choice, and low grades are hardly wanted. Greater strength in the U. S. market has not materially helped us on account of our prices being so much above those in U. S. Timothy is \$1.20 to \$1.65 for machine threshed, and \$2 for flail threshed.

MONTREAL

MONTREAL MARKETS.

Jan. 14, 1891.

GROCERIES.

Although it cannot exactly be said that business has opened out yet, more activity is noticeable in some lines of groceries and provisions. Dried fruit, especially, is notable in this particular, and there has been, as will be seen elsewhere, quite a movement out of first hands. In other lines, also, although there is no special feature to note, more business is doing, while in provisions activity in butter has been a notable feature, a good clearance of choice creamery and some respectable lots of Western dairy occurring during the week on export account.

FRUIT.

The fruit market has given some indication of returning business during the week, more especially in dried fruit. In fact there has been some considerable business done in Valencia raisins, a round lot of stock passing out of first hands. Buyers are commencing to realize that the position of the fruit is tending to increased firmness, and the move commenced on Friday, when an importer accepted a bid of a fraction under 6c. for a round lot of common stock. This

THE IMPERIAL PRODUCE CO'Y.,

OF TORONTO, LTD.,

69 Front Street East, Toronto,

—AND—

63 Tooley St., London, England,

Brokers and Commission Agents.

Invite

Correspondence

—FOR—

Quotations on

DRESSED HOGS, POULTRY, POTATOES,

TURNIPS, HAY, OATS,

BARLEY, BUTTER, EGGS,

APPLES, &c.

Both for Canadian and European markets.

was followed by further purchases at advances, until finally a lot of seconds were moved at 6c., and now there are very few raisins to be had here under 6 1/4c., and we quote the old range firm at 6 1/4 to 6 1/2c., on which basis it appears possible to do business. Advices from England and Spain lend strength to the position of anything, and importers here have been advised by their agents at Valencia that bids will be refused, as the stock of fruit in Spain is so small that the bulk of it will be required on continental account. In brief it is expected that stocks in England will be drawn on for a considerable quantity, and the total stocks there according to a letter from a well posted Liverpool correspondent are placed at 2,088 tons or 160,000 boxes, or some 60,000 boxes less than was anticipated. He also adds that the supply of sultanas and Elemes is practically nil in Great Britain. In New York also mail advices place the position on the strong side, with a freer movement and prices under the influence, are improving as holders feel satisfied of the statistical position of the fruit and are unwilling to meet buyers at any concession from full quoted values. In currants, also, the feeling is firm here, and holders claim that they intend to hold on a little longer. Prices here run steadily at from 5 7-8 to 6 1-4c.

In green fruit there is nothing but a jobbing business doing in small parcels of oranges, lemons, etc. Valencia oranges are steady at \$4.15 to \$4.40 and Floridas, \$3.50 to \$3.75.

SUGAR, SYRUPS, ETC.

There has been some little accession in the way of activity during the past week, and the houses expect a brisk movement in the course of a week or so, as it is now pretty

generally admitted that stock in dealers' hands throughout the country is on the small side. In New York the market is firm, and advances were cited last week in both granulated and yellows, but there is no change here, 6 3/4c. being asked for granulated and 4 7/8 to 5 1/4c. for yellows, but these prices are looked upon as low, and refiners, it is claimed, are considering an advance, which will no doubt come when the movement commences in earnest.

The same remarks apply to syrups, for which a moderate enquiry is reported.

There is no business doing in molasses, and prices are still quoted at 35 to 37 1/2c.

TEAS.

Black teas have been in better demand during the past few days, there being more enquiry than for some time past. The English market continues very firm. Japans worth about from 15 to 16c. are in demand, but are scarce, and there is also a fair call for stock which can be turned over at about 21c.

RICE.

Rice continues very dull and prices are unchanged, at \$3.90 for common, \$4.10 to \$4.25 for Japans, and \$5 50 for Patna.

CANNED GOODS.

This market remains absolutely stagnant, as retailers are still stocked up well, and do not seem at all disposed for business. This is pretty plainly proved by the fact that although some lots are offered away below quotations no business has resulted. Mackerel is an instance of this, one jobber drumming the market thoroughly with an offer of \$3.60, but we did not learn that he had made a sale. Oysters are easier in tone under freer offerings.

FISH.

There is no movement to note yet in fish, but some movement is expected within a week or two. The firm feeling is fully maintained, and with stocks of dry fish in their present small compass, there is not much probability of any lower prices for some time, in fact, it is unlikely that there will be any until next season.

ONIONS.

There is very little to note in connection with this article, except a jobbing trade, but some purchases of white stock have been made recently on American account at \$2.75, which will allow some margin for duty. Red stock is very firmly held at \$3, the bulk of it being in the hands of one firm.

APPLES.

There is little doing locally but a quiet jobbing trade on the old basis, prices running up to \$5 for the best, while some off quality have been selling at \$3.50. Within the past few days some enquiries have been received from across the line, to see what can be picked up here, and a couple of car loads go forward this week on which the shipper expects to make something. From the other side there is nothing since our last.

PROVISIONS.

There is a fair jobbing demand passing for pork, especially for heavy Chicago and Omaha packed. Lard is moving rather slowly. Prices are unchanged as follows:—Canadian short cut, per bbl \$15.00 to \$15.50; mess pork, western, per bbl \$15.00 to \$15.50; short cut, western, per bbl \$16.00 to \$16.50; hams, city cured, per lb 10 to 11c.; hams, canvassed, per lb 10 1-2 to 11 1/2c.; lard, Canadian, in pails 8 1/4 to 8 1-2c.; bacon, per pound, 9 to 10 1/2c.; lard, com., refined, per lb, 8 to 8 1/2c.

ORDER A CASE OF
OCEAN WAVE BAKING POWDER
 From your Wholesale Grocer.
 Sells itself after one Trial. Prices Current.

HODD & CULLEN
 Roller Millers.

FLOUR

Manufactured "Hulgarian" System.

Our brands are

Classic,
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Heavy dealers in

Oats, Oatmeal, Beans,
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Quotations by wire.

Address, **STRATFORD, ONT.**

STUART,
HARVEY & Co.
 Importers and

WHOLESALE GROCERS

A Large and Well-Assorted Stock of

Teas, Sugars and General Groceries

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PRICE LIST.

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EMIL POLIWKA & CO.,

36 Front Street, Toronto, Ont.

DOMINION AGENTS.

39 & 40 Central Market.

W. McCUSKER,

General Produce Dealer,

SPECIAL ATTENTION TO

Cheese, Butter, Eggs, and Honey,
HAMILTON, Ont.

ROSS'S ROYAL
 BELFAST
GINGER ALE
 IS THE
BEST IMPORTED

Ross's Royal Soda Water.

" " **Seltzer Water.**

FOR SALE BY

ALL FIRST-CLASS GROCERS.

CORTICELLI

ALL STOREKEEPERS are

INTERESTED.

The Best Goods are what you
 want to give your Customers.

TRY CORTICELLI SILKS

Ask your Wholesale Merchant for them,
 if he does not keep CORTICELLI, write
 direct to

CORTICELLI SILK CO.,
ST. JOHNS, P. Q.

SILVER CREAM
BAKING POWDER,

Put up in $\frac{1}{4}$ lbs., $\frac{1}{2}$ lbs., 1 lbs., 3 lbs., 5 lbs.,
 10 lbs., and 20 lb. cans. Also by the brl.

No Glass, Crockery, or other Fakir
schemes with this Powder.

IT SELLS ON ITS MERIT.

Can be had from wholesale grocers', or from
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F. F. DALLEY & CO.,

Hamilton,

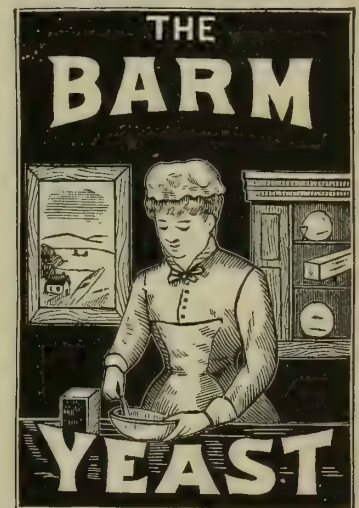
Canada.

KOFF NO MORE.

Every retailer should have them at this
 season of the year. Watson's Cough Drops
 are the best in the world for the throat and
 chest; for the voice unequalled. "R. & T.
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R. & T. WATSON, TORONTO,
 for Prices, etc.

Mention THE GROCER.



IT HAS NO EQUAL.

THE BARM YEAST MAN'FG COMPANY,

35 Wellington St. East, Toronto.

TELEPHONE 1920.

W. H. GILLARD & CO.,
WHOLESALE GROCERS, HAMILTON.

IN STORE :

NEW GOODS—Mayette Grenoble Walnuts (finest grown). Persian Dates in layers. Le Sphinx brand Bosnia Prunes,
 cases and casks.

CANNED APPLES in gallons and threes at special prices to the trade. Buy early. Apples will be much higher next
 spring.

Agents for Allan's Condensed Mince Meat. Nelles' fine Jams in glass pots and pails.

DIAMOND BAKING POWDER is considered by those who have tried it to be the best value in the market. A
 trial will convince you. Put up in $\frac{1}{4}$, $\frac{1}{2}$ and 1 lb. tins. Retail at 10, 15 and 25 cents.

Mail orders and Correspondence solicited and promptly attended to.

MONTREAL MARKETS.—Continued.

DRESSED HOGS.

The general position of the dressed hog market is unchanged. Local dealers are well supplied and the stocks being in few hands, prices are well maintained. A good jobbing demand is noted at \$6.50 to \$6.75, but business in large lots is about over and while \$6.25 to \$6.50 is quoted it is doubtful if any could be laid down at that figure, the outside being asked in the West yesterday for a lot F. O. B.

EGGS.

With continued cold weather and a good demand the egg market rules steady. Sales are being made above our quotations, but for the present we allow our figures to stand as follows: Fall stock, 26 to 27c.; limed, 22 to 23c., and old held 23 to 24c.

POULTRY.

The supply of poultry continues very light, while the demand, especially for chickens and turkeys, is brisk. A round lot of geese were cleared up the other day for 7c. We quote: Turkeys 10 to 12c., geese 6 to 7c., chickens 6 to 8c., and ducks 8 to 9c.

BUTTER.

Our remarks of a week ago about the strong position of butter have been amply verified, and a considerable clearance of stock has been effected during the past week, all on export account. It has been done very quietly, but now it is known that one shipper has bought up some 1,000 odd packages of creamery at 23c., which reduces the stocks of really fancy to a very small compass; in fact, we doubt if there is much more than will be sufficient for the local jobbing trade. In Western dairy also there has been a fair slice of business on export account at 14c., and induced by the continued cold weather in Great Britain, have sent forward some consignments of the same stock recently, on which they expect to realize a fair profit. In a local way business is quiet but steady. We quote prices slightly higher, as follows:—Late made creamery, 23 to 24c.; earlier makes, 21 to 22c.; late made townships, 18 to 20c.; Western rolls, 15 to 17c.; finest Western, 14½ to 15c.; medium grades, 10 to 12½c.

CHEESE.

The firm position of the market has been maintained, and now an advanced price of strictly finest has been amply established and we quote 11c. as a figure for considerable business has been done on this basis within the past few days. Indeed, it is quite likely that for some lots a fraction more would have to be given. As regards the English demand, however, it continues quiet. Most of the dickers, here, being between shippers. Some orders have been received, though sufficient to indicate a steady feeling over there and most advices are favorable, in fact a "holding policy" is the one pursued just now. We quote:—Fancy late makes, 10c; finest, 9 1-4 to 9 7-8c; fine, 9½c; medium, 9 1-2c; cable, 50s.

FLOUR AND GRAIN.

The local grain market continues very quiet. Prices remain about the same with the exception of peas, which are easier and offering at 72c. ex-store. We quote: No. 2 hard Manitoba, 98c. to \$1.00; No. 3 do., 88c. to 90c.; No. 2 Northern, 86 to 88c.; and feed do., 60c.; peas, 71c. per 66 pounds in store; Manitoba oats, 44c to 45c; Upper Canada do., 47½ to 48c. per 34 pounds; corn 72 to 73c. duty paid; feed barley, 50c.; good malting do., 65 to 67½c; rye 60c.

The flour market locally presents the same dull aspect as formerly and there is no animation of any sort. The tendency however, is toward a higher level of values while

the price of wheat has been marked up 5c. at Ontario points and this naturally has strengthened millers in the position which we referred to last week. In fact they will not agree to any concession at all. Some enquiry is noted on export account, but freights are too high as compared with bids to permit of any business, so nothing has resulted as yet. On spot the ordinary jobbing movement is in progress and some sales of Ontario grades are still reported at low prices; lower in fact, it is claimed, than stock could be replaced at. Patent spring, \$5.40 to \$5.50; patent winter, \$5.00 to \$5.25; straight roller, \$4.60 to \$4.75; extra, \$4.10 to \$4.35; superfine, \$3.75 to \$4.10; fine, \$3.25 to \$3.50; city strong bakers', \$4.90 to \$5.00; strong bakers', \$4.75 to \$5.25.

BUSINESS VS PATRIOTISM.

An ex-German officer, who formerly served in a Bavarian regiment of the lines, and who is now attached to the German army reserve, owned a flourishing grocery store at Toulouse. He was moderately popular, considering that he was a German doing business in a French town, but in a day his popularity vanished. Till the other day the groceryman had conducted his business with the assistance of French employes, but recently he engaged a German assistant. This act so enraged the French grocery clerks that they issued a series of violent protests about what they considered an outrage of the German groceryman, and they left the store, vowing vengeance. A howling mob soon assembled in front of the store. Hooting and yelling were indulged in, the noise being intermixed with cries of "Abas les Prussiens." Just as stones were commencing to fly thickly into the store a strong force of police appeared and charged the mob. The crowd was with difficulty dispersed by the police, who made several arrests. The Germans' grocery trade is, of course, ruined by the anti-German onslaught made on his premises, and he is preparing to sell out.

The Customs Department has had brought under its notice several cases of violation of the clauses of the customs tariff which provide for the admission free of duty of corn when imported for ensilage purposes. The corn had been entered free for ensilage purposes only, and at the end of the season sold indiscriminately for all purposes. In cases of violation of the law of the character just mentioned the lowest penalty which can be imposed is a fine equal to the duty-paid value on the goods sold. It is understood, however that where a wilful and intentional violation of the law is discovered heavier penalties will hereafter be imposed. as it is the intention of the department to stamp out this kind of fraud if possible.

The old Standard Branch of HORSESHOE canned Salmon still takes the lead, and affords the greatest satisfaction to both dealers and consumers.

Soap and water are cheap, but soil on goods is expensive.

A customer secured is a promise of greater salary in time.

Master the whole business and the way to fortune has been mapped out.

Restore goods to their proper places as soon after using as possible.

One thing in particular should be impressed upon clerks—the necessity of careful attention to small customers.

Automatic Selling Machines.

The Tutti Frutti Automatic Vending Co. supply their Tutti Frutti Selling Machines to all who have good positions. For all particulars apply to

E. BELLINGER, Manager,
60 Yong St., Toronto, Ont.

JOHN PETERS & CO.,
General Commission Merchants
and Brokers,
Halifax, N. S. and
Kingston, Jamaica, W.I.

Agents for The E. B. EDDY MFG CO.,
HULL, P. Q.

We are open to accept one or two more Agencies of first-class houses, either at Halifax or Kingston. We have a good connection and splendid storage facilities.

References: The Merchants Bank of Halifax.
The E. B. Eddy Mfg Co., Hull, P.Q.
The Mercantile Agencies.

Buy direct from the Mills.

MANITOBA
FLOUR.
All Grades from Choice
Hard Wheat.

Correspondence from Cash Buyers Solicited.

LEITCH BROS.,
FLOUR MILLS. - OAK LAKE, MAN.

WALKER, HARPER & COMPANY
OXFORD MILLS.

"FLOUR" Manufactured by
Improved Roller System.

BRANDS:

Golden Star.	Golden Sheaf.
Oxford.	Ontario Queen.
Regal.	Jubilee.

Manufacturers of
STANDARD AND GRANULATED OATMEAL.
ROLLED OATS. ROLLED OATMEAL.

DEALERS IN
Grain, Seeds, Bran, Shorts, Beans, Middlings, Chop Feed, Pot Barley,
Split Peas, Cornmeal.

ADDRESS:
NORWICH, ONT.
Mixed cars a specialty.

Creamery Men and Merchants.
Holding butter of good quality are requested to correspond with

A. & J. STRUTHERS,

SUCCESSORS TO

T. W. CLARK,

Commission Merchants and Wholesale Dealers in Butter and Eggs.

Consignments solicited and business transacted for Ontario and other Eastern Canada Merchants.

VANCOUVER, B.C.

References: Bank of British Columbia, Bank of British North America.

WILLIAM RYAN,

Produce and Commission Merchant,

72 FRONT ST. EAST, Toronto, Ont.

—DEALER IN—

Labrador Herring, barrels and halves.
Lake Superior Whitefish and Salmon Trout.
Lake Herring.

New Cured Hams and Bacon.

Pure Canadian Lard.

Mess and Short Cut Pork.

Write for Prices.

J.F. YOUNG & CO.,

PRODUCE AND COMMISSION MERCHANTS

74 Front St. E., Toronto.

Our business is Solely Commission. The only plan which does justice to the Consignor. We handle everything which the Country Store-keeper has to send from home to sell. None of our own goods to sell in preference to yours when the market is good. Nothing between you and best price obtainable except a small commission.

Prompt Sales and Quick Returns.

We Furnish Egg Cases. Try Us.

LAURENCE GIBB

Provision Merchant,

83 COLBORNE STREET, - TORONTO.

All kinds of Hog Products handled. Also Butter, Cheese, Poultry, Tallow, Etc.

PATENT EGG CARRIERS SUPPLIED.

Good Prices paid for Good Dairy Butter.

JAS. DICKSON & CO.,

26 WEST MARKET STREET,

Provision and Commission Merchants.

Eggs, Butter, Hams, Lard, Bacon, Cheese, Dried Apples, Finnan Haddies, Dried Cod Fish, bought or sold on commission. Agents for all lines of Canned Corned Beef. Egg Carriers supplied.

To Country Merchants and Dealers.

THE undersigned solicit consignments of butter, eggs, poultry, apples, potatoes, pork, flour. Liberal advances made. Correspondence solicited. Telephone No. 2241.

E. DENNE & CO.,

70 Colborne St., Toronto.



HUCKINS SOUPS

Require only to be heated. Prepared with great care from only the best materials. Have enjoyed the highest reputation for more than 32 years.

TEST FREE

SOLD BY ALL LEADING GROCERS.

LEONARD H. DOBBIN, MONTREAL. Sole Agent for Canada.

Tomato, Mock Turtle,
Ox Tail, Green Turtle,
Pea, Julienne,
Beef, Vermicelli,
Chicken, Terrapin,
Macaroni, Consomme,
Okra or Gumbo,
Soup and Bouilli,
Mullagatawny.

RICH AND PERFECTLY SEASONED.

Send us 20 cents, to help pay express, and receive, prepaid, 2 sample cans of these Soups, your choice.

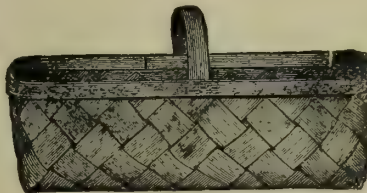
J. H. W. HUCKINS & CO.,

Sole Manufacturers, Boston, Mass.

P. DOTY & SON,

(Successors to W. B. Chisholm)

MANUFACTURERS OF



THE CHISHOLM PLANT BOX.

1, 2, 3 bushel grain and root baskets.
1, 2, 3 satchel lunch baskets
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit package of all descriptions.

OAKVILLE, ONT.

LARD, GUARANTEED PURE.

Long Clear
New Cured Meat.

Write for Quotations.

WM. DAVIES & CO.,
TORONTO.

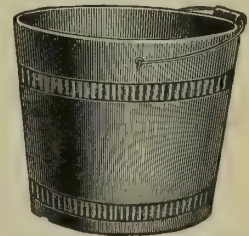
The Cowan Cocoa & Chocolate Co. Limited
OF TORONTO,

Manufacturers of
Cocoas and Chocolates.

Hygienic, Queen's Dessert, Mexican,
Iceland Moss, Sweet Caracas Vanilla,
Cocoa Essence, Royal Navy Chocolate,
Soluble, Creams, Coffees and
Confectioners' Chocolates, Icing,
and Powdered Sugars.

LEONARD H. DOBBIN, Agent, Montreal.

DURABLE PAILS AND TUBS.



TRY

THEM

The Wm. CANE & SONS MANUFACTURING CO
OF NEWMARKET, ONT.,

The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood. **BEST GOODS MADE.**

Represented by

Chas. Boeckh & Sons, Toronto,
Jas. Lee & Co., Montreal.

Hams, Breakfast and Roll Bacon,
New curing, now ready.

For Choice full flavor goods send us a Sample order.

Jas. Park & Son,
Toronto, Ontario

Established 1874.

W. H. SMITH,
Wholesale Produce
Commission Merchant
186 KING ST. EAST, TORONTO.

Wholesale Dealer in Butter, Eggs and General Produce. Consignments solicited. First-class reference.

McLAREN'S

Is Honest Goods and just the Thing on Which to Make or Extend a Business.



The Best Grocers Make a Point of Keeping it always in Stock.

The evils of the credit system are looming up in the North West into proportions alarmingly large for a new country. Says the Winnipeg Commercial: Mowat Bro's., Regina, announce that they will do a cash business commencing Jan. 1. They state in a neat little pamphlet that they have lost \$25,000 from bad debts in the past twelve years. This is certainly a very good reason for throwing up the credit system.



SILVER STAR STOVE POLISH,

THE PHENOMENAL POLISH,

BLACK, BRILLIANT, BEAUTIFUL,
Handsomely put up in 3 doz. hinged cases,
can be had from all wholesale grocers,

Or from **F. F. DALLEY & CO.,**

PROPRIETORS,
Hamilton, Canada.

EDWARDS, CATCHPOLE & CO'Y
TORONTO.

Manufacturers of

French Blacking, Waterproof Dubbin,
Stove Polish, Stove Pipe Varnish,
Shoe Dressing, Flavoring Extracts.

Office, 33 Wellington East.

Factory, 265 Gladstone Ave.

TO GROCERS.

SIMCOE CANNING COY'S

Goods are warranted first-class.

PUSH THEM.

Order through your wholesale
House.

MITTENS.

Best and Cheapest in the Market.



Specially designed and adapted for Brakesmen, all classes of Railroad Work, Lumbering, Teamsters and Farm Work; made in Saranac, Buck, and our "Yellow Napa Tan Horse"—the strongest material made.

Dealers will consult their best interests by waiting for our Travellers.

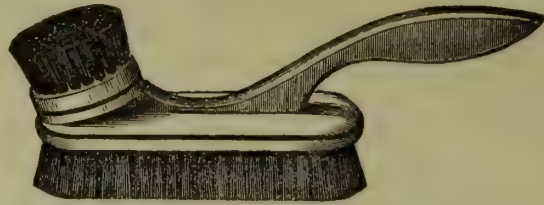
W. H. STOREY & SON,
ACTON, ONT.

THE LONDON BRUSH FACTORY,

61 and 65 Dundas Street,

MANUFACTURERS OF

EVERY KIND
OF
BRUSHES
HANDLED BY
GROCERS'
TRADE



FULL STOCK
OF
CARPET
SWEEPERS.

Awarded Gold and Silver Medals, 1887 and 1888, Bronze A.D. 1889.

Send for Illustrated Price List
with Discount Sheet

THOS. BRYAN, London, Ont.

N. K. FAIRBANK & CO.,

COMPOUND



REFINED LARD.

185 WELLINGTON ST., MONTREAL.

CHICAGO.

ST. LOUIS.

NEW YORK.

LOCKERBY BROS., WHOLESALE GROCERS,

75 ST. PETER STREET,

MONTREAL, P. Q.,

ARE OFFERING THIS WEEK

NEW DRIED FRUITS,
California Prunes, Peaches, Apricots,
Pears, and Nectarines, Bosnia
Prunes, Grenoble Walnuts, Sicily Filberts,
and Taragona Almonds.

IN STOCK:

ATMORE'S STANDARD MINCE MEAT IN	37lb	wooden pails.
"	18lb	"
"	10lb	"
"	5lb	"
EXTRA FAMILY MINCE MEAT	5lb	glass jars.
"	3lb	"

Will be pleased to have Orders for sample Lots.

TURNER, ROSE & CO.,

WHOLESALE AGENTS,

MONTREAL.

HUDON, HEBERT & CIE.,

WHOLESALE GROCERS

— AND —

WINE IMPORTERS,

NO TRAVELLERS ON THE ROAD.

304, 306 St. Paul St.

143, 145 Commissioners St.

MONTREAL.

Established 1860.

EBENEZER THOMPSON

COMMISSION MERCHANT AND IMPORTER OF

Dried Fruits, American and French Tinned Goods, Etc.

THOMPSON'S BUILDINGS, 48 to 52 THOMAS ST.,

LIVERPOOL.

Direct correspondence solicited from Buyers of

Currants in Barrels, Cases, 1-2, 1-4 and 1-8 Cases, of Patras, Vostizza and Provincial growths.

Raisins, Valencias, Sultanias, Elemes, Muscatelles, etc.

Dates, Persian, Bombay, etc., in Cases and Mats.

Figs, in Boxes, from 8 oz. to 14 lb. each, and Bags 1-2 cwt. each.

Prunes, Bosnia, in Casks and Cases. French in Cases and Boxes.

Plums, French, in Cases and Bottles.

Almonds, Tarragona and Ivica, also shelled in boxes.

Nuts, Barcelona and Turkey Filberts, Brazils.

Sardines, all grades, in 8 oz., 12 oz., 14 oz. and 18 oz. tins.

CONSIGNMENTS.

Direct correspondence is also solicited from sellers of Apples in Barrels, Cases or Boxes.

Dried Apples in Barrels, Cases or Boxes.

Canned Lobsters, Tomatoes, Apples, Corn, Etc.,

BUTTER, LARD, EGGS, Etc.

The light fruit crop in England, France and Spain is likely to ensure good returns to consignors of Apples, and I can promise account sales and remittance of proceeds within seven days after arrival of shipments. Advances made if required. References to North and South Wales Bank, Liverpool, England, and the best mercantile houses since 1860.

TO
OUR
ADVERTISERS.

Wouldn't it pay you better to concentrate your advertising in THE CANADIAN GROCER? It goes direct to the grocery and general store trade. Experienced advertisers have found that a full page advertisement in their trade paper is a hundred per cent. more profitable than the same space divided among a dozen general trade papers. "In union is strength," do you see the point?

A FOOD. - A DRINK. - A MEDICINE.



has
three-fold
usefulness.

It contains the vital principles of Beef. It makes a palatable beef-tea. It has tonic effects on the stomach. It supplies all the benefits of a meat diet in a concentrated form.

W. G. A. LAMBE & CO.,

Late WILLIAMSON & LAMBE.

STORAGE

54 & 56 Wellington St. E., Toronto



ELLIS & KEIGHLEY,

IMPORTERS AND DEALERS IN

COFFEES, SPICES,

MUSTARD,

BAKING POWDER,

Fruit Puddine, Royal Jellyine.

Bay St., - Toronto.



OUR travellers are now starting out with a full line of Samples.

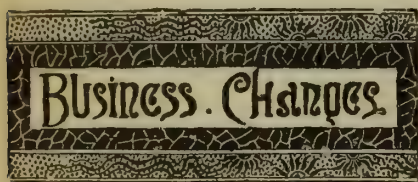
Kindly reserve orders till you inspect our lines. You will not regret it.

R. TEW & CO.,

Crockery, Glassware, Fancy Goods, Lamps, etc.

10 FRONT ST. East,

(Adjoining New Board of Trade Building.)



ONTARIO.

Brockville—Chase, A., fancy goods, etc., assigned.

Blytheswood—Dunbar, Geo., & Son, general store, assigned to Geo. E. Forsyth.

Caledonia—Leach, Joshua G., boots and shoes, assigned to Daniel McLean, Toronto.

Campbellford—McDonald, Thos., grocery, burnt out, partially insured.

Cobourg—Hagermann & Co., confectioner etc., assigned to W. R. Riddell, Cobourg.

Dutton—Burgess, Mary, (Mrs. Wm. B.) general store, assigned to Daniel C. Davies.

Fergus—Black, John. produce, etc., elevator, etc., burnt.

Georgetown—Glass J. A. merchant tailor, assigned to Robt, Jenkins. Toronto.

London—Angus, G. P., gents' furnishings, assigned to C. B. Armstrong, London, and stock, etc., adv. to be sold by auction on 14th inst: Reves, J. C., boots and shoes, assigned to C. B. Armstrong, London: Somerville & Fredericks, grocer and liquors, assigned to Peter, Birtwistle, London.

McIntyre—McFarland, S. J., (Mrs. D. C.) general store, assigned to C. McD. Williams, Maxwell.

Midland—Jeffrey & McDonald, general store, burnt out, insured.

Ottawa—Laporte, Jos., grocer, assigned to L. P. Casgrain.

Port Colborne—Smith, R., general store, called meeting of creditors for 9th inst.

Paris—Simpson, Geo. T., (estate of) grocery, etc., stock, etc., advertised to be sold by auction on 14th inst.

Parry Sound—Oldfield, Samuel E., agricultural implements, assigned to H. Armstrong, Parry Sound.

Sault Ste Marie—Quibell W. A., dry goods, obtained an extension.

Toronto—Davidson, J. E., planing mill, assigned to W. H. Essery, Toronto: Framp-ton, R. J., baker and confectioner, assigned

to John Reed, Toronto: Brownlee, Chas., Furniture, meeting of creditors: Hunter, Wm. Henry, fruit and fish, assigned to G. M. Gardner, Toronto: Lovell Bros., manufacturing stationers offering to compromise: Switzer, Albert, builder, assigned to G. M. Gardner Toronto.

Windsor—Mead, A. R., Jeweler, assigned to J. C. Iler, Sandwich.

Yarker—Barton, W. W., general store, sold out to Euart & Vanlusen.

MANITOBA AND NORTH-WEST TERRITORIES.

Brandon—Chaney, A. M., grocery, assigned in trust.

Manitou—Huston & Betts, general store, granted an extension.

Winnipeg—Henderson & Bull, W. com. and grocery, style now W. F. Henderson & Co.; Kee, Robt., grocery, offering to compromise.

QUEBEC.

Coaticooke—Quevillion, J. B., grocer compromised.

Farnham—Gendron, Jos. A., general store stock, etc., advertised to be sold by auction on 14th inst.

Hull—Marion, Louis & Co. tailors, assigned.

Lachute Mills—Banford, Robt., general store, offering to compromise; Bradford, John E., general store, sold out; Manly, R. T., general store, stock sold to Jas. Fish.

Montreal—Stuart, Walter. E., butcher, offering to compromise.; Watson & Cox., manufacturers varnishes, etc., stock damaged by fire and water, fully insured; Bertrand, F. X. & Fils, grocery, assigned; Conroy, J. M., clothier, assigned; Moore, T. F. & Co., coal and wood, assigned.

Newport—Jessop, Jas., general store, stock, etc., advertised for sale by tender.

St. Bazile Le Grand—Lariviere, Amadee, hotel, assigned.

St. Cunegonde—Gareau, Jos., merchant tailor, demand of assignment.

Tadoussac—Maher, John, W., general store, demand of assignment.

Thedford Mines—Labranche, F. X., general store, assigned.

Victoriaville—Trottier, Alfred. saw mill, assigned.

Windsor Mills—Roux, T., general store, demand of assignment.

NOVA SCOTIA.

Amherst—McSwaine, R., Tailor assigned.

Antigonish—Marcou, L. N., jeweler assigned.

Baddeck—McLeod, Margaret. Hotel and liquors, assigned.

Halifax—Anderson, C. & W., wholesale and retail grocers advertising retiring from business: Godfrey, F. W., produce, assigned: Major, Thos., grocer, admitted C. S. Major partner, under style T. Major & Sons: Outhit C. W., produce and commission, stock damaged by removal, insured: Smith, A. & W. & Co., wholesale grocers, etc., stock damaged by smoke and water: Walsh, Thos. & Co. painters, assigned.

Kentville—Arnold, John M., grocery, etc., assigned.

Pugwash—Copp, F. E., general store, burnt out: Elliot, J. A., & Son, general store, burnt out.

Sydney—Ingraham, Caroline L., general store, assigned.

Westville—Brown & Sangster, general store, assigned.

Windsor—Graham, Jas. E., wholesale and retail grocer assigned: Shand & Burns grocer and flour dissolved.

NEW BRUNSWICK.

Moncton—Babin, E., grocery, partially burnt out, insured.

Mr. W. L. Underwood traveller for D. S. Perrin & Co., London, Ont., was recently presented with a beautiful piano lamp from the congregation of St. James Church, Ingersoll, and a valuable ring and music-stand from the members of the choir, in appreciation of his efficient services as leader.

The store of Thomas McDonald, Campbellford, was burnt on Thursday, the 8th inst. Mr. McDonald's loss is estimated at \$2,700 on the stock, on which there was an insurance in the Mercantile and Phoenix of \$1,600. The building was owned by J. M. Ferris & Co., whose loss of \$3,000 was insured in the Phoenix for one-half

DETECTIVE AGENCIES.

HOWIE'S DETECTIVE AGENCY, 86 WELLINGTON St. West, Toronto, Ont., established 1886 Telephone 1309.

BUSINESS CHANCES.

TO COUNTRY MERCHANTS AND DEALERS—The undersigned solicits consignments of butter, eggs, poultry, apples, potatoes, pork, beef, grain flour. Liberal advances made.

W. HOLDITCH, Sudbury, Ont.,
8 Dealer in groceries, fruits, meats, provisions.



Brantford } J. S. HAMILTON & CO'Y,
and } BRANTFORD, ONT.
Pelee Island. } Sole Agents for Canada.

CAR LOTS OR BROKEN LOTS

Flour, Meal, Buckwheat Flour, Cornmeal, Rye Flour, or anything in the Flour, Feed or Grain line furnished on shortest notice at lowest prices.

J. & R. ROBSON,

Millers and Grain Dealers, Brantford, Ont.

SEAFORTH OATMEAL MILLS

Manufacturer of and Dealer in Rolled, Granulated & Standard Oatmeals, Split Peas, Pot Barley, Cornmeal, and General Produce. Eggs a specialty.

D. D. WILSON,
SEAFORTH, ONT.

ORIENT MILLS,

Celebrated for the Cheapest and Purest Spices and Coffees, Extracts, Mustard, Baking Powder. All goods guaranteed to give Satisfaction.

Thompson, Bradshaw & Co.,

36 and 38 Lombard St, TORONTO.

WHOLESALE AND JOBBING TRADE ONLY.

THE GLOBE TOBACCO WORKS COMPANY OF LONDON

LIMITED,

Are again manufacturing their Choice Standard Brands of Tobaccos from pure Virginia and Kentucky leaves.

CUT PLUG SMOKING:

Gold Flake. Uncle Tom.
Hand Made. Wig Wag.

FINE CUT AMERICAN CHEWING:

Golden Thread. Victoria. Globe.
High Court. Jersey Lily.

M. MASURET,

President.

ASK FOR THEM.

THE CANADIAN GROCER PRICES CURRENT.

TORONTO, Jan. 15, 1890.

This list is corrected every Thursday. The prices are solicited for publication, and are for such quantities and in such quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name; the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.

	Per doz
Dunn's No. 1, in tins	2 00
" " 2, in tins	75
Cook's Gem, in 1 lb pkgs	\$1 75
" " 7 oz " "	85
" " 2 lb " "	40
" " 5 lb tins	65
" " bulk, per lb	12
Empire, 5 dozen 4 oz ca s	\$0 75
" " 4 " 8 " "	1 15
" " 2 " 16 " "	2 00
" " 1/2 " 5 lb cans	9 00
" " bulk, per lb	15

COOK'S FRIEND.

(In Paper Packages.) Per doz	
Size 1, in 2 and 4 doz boxes	\$2 40
" 10, in 4 doz boxes	2 10
" 2, in 6 " "	80
" 12, in 6 " "	75
" 3, in 4 " "	45
Pound tins, 3 oz in case	3 05
12 oz tins, 3 oz in case	2 40
5 oz tins, 4 " "	1 10
5 lb tins, 1/2 " "	14 00
Ocean Wave, 1/2 lb, 4 doz cases	75
" " 1/2 lb, 4 " "	1 30
" " No. 1, 2 " "	1 90
" " 1 lb, 2 " "	2 20
" " 5 lb, 1/2 " "	9 60

BISCUITS.

	Per lb
Arrowroot	\$0 11 1/2
Abernethy	9
Ginger Nuts	11 1/2
New York Fruit	14 1/2
People's Mixed	10 1/2
Pilot Family	6 1/2
Snowflake	17
Niagara	15 1/2
Soda	6
Soda, 1 lb packages	7 1/2
" 3 lb	20
Sultana	12 1/2
Oyster crackers	6 7
Milk biscuit	10
Butter crackers	9 1/2

Tea	11 1/2
Wine	9 1/2
Wine, sweet	9

BLACKING.

Day & Martin's, pints, per doz	\$3 20
" " 1/2 " "	2 10
" " 1/4 " "	1 10
Spanish, No. 3	4 50
" " 10 " "	9 00
Japanese, No. 3	4 50
" " 5 " "	7 50
Jacquot's French No. 2	3 00
" " 3 " "	4 50
" " 4 " "	8 00
" " 5 " "	10 00
" 1-gross Cabinets, asst.	7 50

BLACK LEAD.

Reckitt's Black Lead, per box	1 15
Each box contains either 1 gro., 1 oz.; 1/2 gro., 2 oz., or 1/4 gro., 4 oz.	
TELLIER, ROTHWELL & CO'S.	
Royal Black Lead, per gross	\$1 80
F. F. DALLEY & CO.	
Silver Star Stove Paste	9 00
Packed in fancy wood boxes, each box contains 3 doz.	

BLUE.

Reckitt's Pure Blue, per gross	2 10
TELLIER, ROTHWELL & CO'S.	
Parisian Square Blue, per lb. 13 to 14c	

BROOMS.

	Per doz.
Carpet... 4 strings	2 90
X Parlor, 2 " "	2 65
Louise 3 " "	2 65
1 Gem 4 " "	3 25
2 " 3 " "	2 65
3 " 2 " "	2 20
4 " 2 " "	1 95
0 Hurl... 4 " "	2 65
" 3 " "	2 35
" 2 " 3 " "	2 05
" 3 " 3 " "	1 70
OK " 2 " "	1 35
Hvy Mill 4 " "	3 70

CORN BROOMS.

CHAS. BOECKH & SONS.	per doz
X Carpet, 4 strings, net	\$3 20
" " 4 " " "	2 90
" " 3 " " "	2 65
XXX Hurl 4 " " "	2 60
1X " 4 " " "	2 40
2X Parlor 4 " " "	2 25
" 3 " 3 " " "	1 95
" 4 " 3 " " "	1 70
5 " 2 " " "	1 50
Girls " 2 " " "	1 30
Railway 4 " " "	3 00
Ship 4 " " "	4 00
2 Cable 2 wire bands, net	3 00
3 " 3 " " "	4 00

1 Hearth 2 strings, net	1 75
2 " 2 " " "	1 50
3 " 1 " " "	1 20
4 " 1 " " "	1 30

CANNED GOODS.

	Per doz
Apples, 3's	\$1 10 \$1 20
" " gallons	2 90 3 00
Blackberries, 2's	2 00 2 10
Blueberries, 2's	1 25 1 40
Beans, 2's	0 95 1 10
Corn, 2's	1 10 1 25
Cherries, red pitted, 2's	2 25 2 40
Peas, 2's	1 20 1 35
" sited select	1 35
Pears, Bartlett, 2's	2 00 2 25
Pineapple, Baltimore	2 40 2 50
" Bahama	2 90 3 00
Peaches, 2's	2 75 2 85
" 3's	3 75 3 85
" Pie, 3's	1 60 1 65
Plums, Gr Gages, 2's	2 00 2 10
" Lombard	2 00 2 10
" Blue	1 90 2 00
Pumpkins, 3's	1 00 1 10
" gallons	3 00 3 25
Raspberries, 2's	2 45 2 50
Strawberries, choice 2's	2 40 2 50
Succotash, 2's	1 65 1 85
Tomatoes, 3's	1 35 1 40
Finnan haddies	1 50
Lobster, Clover Leaf	2 75
" Crown	2 25
" Bishop's Rock	2 10
Mackerel	1 40 1 50
Salmon, 1's	1 40 1 55
" white	1 10 1 25
Sardines Albert, 1/2's tins	11, 11 1/2
" 1/2's " "	15, 18
" Martiny, 1/2's " "	10, 10 1/2
" 1/2's " "	18, 19
Other brands, 9 1/2, 11, 16, 19	
P & C, 1/2's tins	23, 25
" 1/2's " "	33, 36
Amer, 1/2's " "	6 1/2, 8
" 1/2's " "	9, 11

MARMALADE, JAMS AND JELLIES.

CAIRN'S.	
(Blaklock Bros. Montreal, Agents.)	
Marmalade, Price, f.o.b. Montreal. dz.	
" " Home Made, glass 1 lb.	\$2.35
" " White 1 lb.	2.25
" " 2 " "	4.15
" " Stone 7 " "	13.20
Scotch..... White 1 " "	2.10



Red Currant and Raspberry

Jellies. Red Currant, 1 lb. white	\$2.75
Black Currant, 1 lb. white	2.75

DELHI CANNING CO.

Jams assorted, 1's	2 35
Jellies, 1's	2 25

CANNED MEATS.

CLARK'S.

Comp. Corn Beef 1 lb cans	\$1 60
" " 2 " "	2 65
" " 4 " "	5 00 5 15
" " 6 " "	7 75 8 00
" " 14 " "	18 60 19 20
Minced Collops, 2 lb cans	2 60
Roast Beef..... 1 " "	1 60
" " 2 " "	3 15
" " 4 " "	5 85
" " 2 " "	7 00
Par Ox Tongue, 2 1/2 " "	\$7 25 7 50
Ox Tongue..... 2 " "	7 50
Lunch Tongue.. 1 " "	3 00 3 10
" " 2 " "	5 25 5 75
English Brawn. 2 " "	2 50 2 60
Camb. Sausage. 1 " "	2 50
" " 2 " "	4 00
Soups, assorted, 1 " "	1 35
" " 2 " "	2 25
Soups & Bouilli. 2 " "	1 80
" " 6 " "	4 50
Potted Chicken, Turkey, or Game, 6 oz cans	1 50
Potted Ham, Tongue or Beef, 6 oz cans	1 35
Devilled Tongue or Ham, 1/2 lb cans	1 35
Devilled Chicken or Turkey, 1/2 lb cans	2 25
Sandwich Ham or Tongue, 1/2 lb cans	1 50
Ham, Chicken and Tongue, 1/2 lb cans	1 50

MINCE MEAT.

BRYANT, GIBSON & CO.'S—TORONTO.

Mince Meat, 1/2 gal glass jars	\$9 50
Ditto, 25 and 40 lb pails, per lb.	12 1/2c
J. H. WETHEY'S—ST. CATHARINES.	
Condensed, per gross, net	\$13 50

CHEWING GUM.

ADAMS & SONS.

	To Retailers.
Tutti Frutti, 36 5c bars	\$1 30
Sappota, 150 pieces	1 15
Sweet Fern, 230 " "	0 85
Black Jack, 115 " "	0 85
Red Rose, 115 " "	0 85
Barley Malt, 115 " "	0 85
Magic Trick, 115 " "	0 85
Taffy Licorice, 72 " "	0 55
Caramel Tolu, 72 " "	0 40
Adams' N.Y. Gum, 200 " "	0 50
Colah " 115 " "	0 75
Puzzle Gum (new) 115 " "	0 75
New Fruit Asst., 115 " "	new 0 75

ALWAYS ORDER

RECKITT'S BLUE.

Prices Current, Continued—

CHOCOLATES & COCOAS.

TODD HUNTER, MITCHELL & CO'S.	
Chocolate—	Per lb.
French, 1/4's .. 6 and 12 lbs.	0 30
Caracas, 1/4's .. 6 and 12 lbs.	0 35
Premium, 1/4's .. 6 and 12 lbs.	0 30
Santo, 1/4's .. 6 and 12 lbs.	0 26
Diamond, 1/4's .. 6 and 12 lbs.	0 24
Sticks, gross boxes, each	1 00
Cocoa, Homoeopatic, 1/4's, 8 & 14 lbs	30
" Pearl	25
" London Pearl 12 & 18 "	22
" Rock	30
" Bulk, in bxs.	18

JOHN P. MOTT & CO'S

R. S. McIndoe, Agent, Toronto.)	
Mott's Broma .. per lb	\$0 30
Mott's Prepared Cocoa ..	28
Mott's Homoeopatic Cocoa (1/4's)	32
Mott's Breakfast Cocoa ..	40
Mott's Breakl. Cocoa (in tins)	45
Mott's No. 1 Chocolate ..	30
Mott's Breakfast Chocolate ..	28
Mott's Caracas Chocolate ..	40
Mott's Diamond Chocolate ..	22
Mott's French-Can. Chocolate	26
Mott's Navy or Cooking Choc.	26
Mott's Cocoa Nibs ..	30
Mott's Cocoa Shells ..	5
Mott's Vanilla Chocolate stick	24
Mott's Vanilla Chocolate stick	22
Mott's Pure Confec. Chocolate 22c	35
Mott's Sweet Confec. Choc. 21c	28

J. W. COWAN & CO'S.

Cocoas—	
Hygienic, 1, 1/2, 1 lb. boxes	70, 75
Iceland Moss 1/2 lb in 12 lb boxes	35
London Pearl, " "	30
Soluble (bulk) 15 & 30 lb bxs	18, 20
Soluble (tins) 6 lb and 12 lb	20
Cocoa Nibs, any quantity	30, 35
Cocoa Shells, any quantity	05
Cocoa Essence .. per doz	1 40

Chocolates—	
Mexican, 1/4, 1/2 in 10 lb bxs	30
Queen's Dessert, " "	40
Vanilla, " "	35
Sweet Caracas, " "	32
Chocolate Powder, 15, 30 lb bxs	25
Chocolate Sticks, per gross	00
Pure Caracas (plain) 1/4, 1/2 lbs	40
Royal Navy (sweet)	30
Confectioners', in 10 lb cakes	30
Chocolate Creams, in 3 lb bxs	30
Chocolate Parisien, in 6 lb bxs	30

WALTER, BAKER & CO

Chocolate—	
Premium No. Chocolate, in boxes, 12 and 25 lbs	.....
Baker's Vanilla Chocolate, in boxes, 12 lbs	.....
Caracas Sweet Chocolate, in boxes, 6 lbs, 12 boxes in a case	.....
Vanilla Tablets, in boxes	.....
Spanish Tablets, 100 in each box, 12 boxes in a case	.....

German Sweet Chocolate—	
Grocers' Style, in cases 12 boxes, 12 lbs	.....
Grocers' Style, in cases 24 boxes, 6 lbs	.....

Cocoa—	
Pure Prepared in boxes, 12 lbs	.....
Cracked Cocoa, in boxes, 12 lbs., 1/2 lb. papers	.....
Cracked Cocoa, in bags, 10 lbs	.....
Breakfast Cocoa—	
In boxes, 6 and 12 lbs., 1/2 lb. tins	.....
In boxes, 12 lbs., 1 lb. tins, decorated canisters	.....
Broma—	
In boxes, 12 lbs., 1/2 lb. tins	.....

COFFEE.

GREEN

	c. per lb.
Mocha ..	32, 35
Old Government Java ..	30, 33
Rio ..	23, 26
Plantation Ceylon ..	29, 31
Porto Rico ..	23, 24
Guatemala ..	24, 26
Jamaica ..	23, 24
Maracaibo ..	24, 26

WHOLE ROASTED OR PURE GROUND.
ELLIS & REIGHLEY'S.

	c. per lb.
Java ..	33, 34
Java and Mocha ..	34, 36
Plantation Ceylon ..	35
Arabian Mocha ..	37
Santos ..	28, 28
English Breakfast ..	16, 24
Royal Dandelion in 1 lb tins	26

TODD HUNTER, MITCHELL & CO'S	
Excelsior Blend ..	33
Our Own ..	31
Laguayra ..	29
Mocha and Java ..	32, 33
Java, Standard ..	33
" Old Government ..	30, 32
Arabian Mocha ..	36
Santos ..	28

J. W. COWAN & CO.	
Standard Java in sealed tins, 25 and 50 lbs.	30
Standard Imperial in sealed tins, 25 and 50 lbs.	32
Standard Blend in sealed tins, 25 and 50 lbs.	33
Ground, in tins, 5, 10, 15 and 25 lbs.	20, 30
Say's Parisien, in 1/2 and 1 lb tins	30

EXTRACTS.

Dalley's Fine Gold, No. 8, per doz.	\$0 75
" " " " 1, 1 1/2 oz.	1 25
" " " " 2, 2 oz.	1 75
" " " " 3, 3 oz.	2 00

FLOUR AND MEAL.

	per bbl
Flour, Family ..	\$4 40 4 75
" Manitoba Patent ..	5 30
" white wheat patent ..	5 00 5 20
" Strong bakers' ..	5 10
Oatmeal, standard, bbls	4 85
" granulated, " "	4 95
" rolled, " "	5 00
Rolled Oats ..	5 00
Bran, per ton ..	18 00
Shorts ..	19 00
Cornmeal ..	3 50 4 00

FLUID BEEF.

JOHNSTON'S, MONTREAL.

Cases.	No. 1, 2 oz tins.	per doz.
"	No. 2, 4 oz tins.	\$2 75 \$3 00
"	No. 3, 8 oz tins.	4 50 5 00
"	No. 4, 1 lb tins.	8 00 8 75
"	No. 5, 2 lb tins.	12 60 14 25
"	No. 5, 2 lb tins.	25 00 27 00

FRUITS.

FOREIGN. c. per lb.

Currents, Provincial, bbls	6, 6 1/2
" " bbls	6 1/2, 6 3/4
" " cases	6 1/2
" Filatras, bbls	6 1/2, 6 3/4
" " bbls	6 1/2, 6 3/4
" " cases	6 1/2, 6 3/4
" Patras, bbls	6 1/2, 7
" " bbls	7, 7 1/2
" " cases	7 1/2, 7 3/4
" Vostizzas, cases	7 1/2, 8 1/2
" " cases	7 1/2, 8
" 5-crown Excelsior	9 1/2, 9 3/4
" " case	9 1/2, 9 3/4
Dates, Persian, boxes	6 1/2, 6 3/4
Figs, Elemes, 14 oz., per box	12
" 10 and 20 ..	13 14
" Seven-Crown ..	18
Prunes, Bosnia, hhd's	7 1/2, 8
" " cases, new	8 1/2, 10
Raisins, Valencia, off stalk	6 1/2, 6 3/4
Selected ..	7 1/2, 8
Layers ..	8 1/2, 8
Raisins, Sultanas ..	17, 18
" Eleme ..	7 1/2, 8
" Malaga:	
London layers ..	3 00 3 25
Loose muscatels ..	2 35 2 75
Imperial cabinets ..	3 25 3 50
" " qrs, flat.	1 00
Connoisseur clusters ..	4 00 4 25
Extra dessert ..	4 75 5 00
" " qrs.	1 50
Royal clusters ..	6 00 6 50
Fancy Vega cartoons ..	2 75
Black baskets ..	4 00 4 25
" " qrs	1 30 1 35
Blue ..	4 75 5 00
" " qrs	1 50 1 60
Fine Dehesas ..	7 00 7 25
" " qrs	2 00 2 25
Lemons, Malaga ..	3 25 3 50
" Palermos ..	3 25 4 00
" Messina ..	3 75 4 25
Oranges, Floridas ..	7 00 7 50
" Jamaica ..	4 50 5 00
" Valencia ..	4 50 5 00

DOMESTIC.	
Apples, Dried, per lb	0 07 1/2 0 08
do Evaporated ..	0 13 0 14
GLASSWARE.	
TAYLOR, SCOTT & CO.	
	c. per doz
Lamp Chimneys, O ..	32
" " A ..	35
" " B ..	45
GRAIN.	
Wheat, Fall, No. 2, ..	\$0 92 0 95
" Red Winter, No. 2 ..	0 95 0 96
" Spring, No. 2 ..	85 0 90
" Man. Hard, No. 1 ..	.....
" No. 2 ..	0 97 0 98

Oats, No. 2, per 34 lbs.	46
Barley, No. 2, per 48 lbs.	58
" No. 3, extra ..	53
" No. 3 ..	50
Rye ..	64
Peas ..	65
Corn ..	65

HAY & STRAW.

Hay, Pressed, "on track	0 00 9 00
Straw Pressed, " "	6 00 6 50

LARD.

"FAIRBANK'S" REFINED COMPOUND.	
In Butter Tubs ..	0 08 1/2
Fancy ..	0 09
3-hoop pails ..	0 09 0 09 1/2
60 lb. cases of 3 lb, 5 lb, and 10 lb. tins, per lb	0 10

MUSTARD.

ELLIS & REIGHLEY'S.

	cts
Durham, Fine, in 1/2 and 1 lb tins	25
" per lb	25
" Fine, in 1 lb jars ..	22
" Fine, in 4 lb jars ..	70
" Ex. Sup., in bulk, per lb	30
" Superior, in bulk, per lb	15
" Fine ..	15
COLMAN'S AND KEEN'S	
In 4 lb jars ..	75
In 1 lb jars ..	25
D. S. F., in tins, per lb	41
" in 1/2 lb tins ..	42
" in 1/4 lb tins, per lb	44
D. F. in 1/2 lb tins, per lb	26
" " "	28

NUTS.

	per lb.
Almonds, Ivica ..	14 15
" Tarragona ..	15 16
" Formigetta ..	36
Almonds, Shelled Valencia	34, 36
" Jordon ..	45, 55
Brazil ..	.....
Cocanuts ..	.....
Filberts, Sicily ..	11
Filberts, Oblong ..	14 15
Peanuts, roasted ..	13, 13 1/2
" green ..	11 1/2, 12
Walnuts, Grenoble ..	18
" Bordeaux ..	12, 13
" Naples, cases ..	.....
" Marbots ..	13 1/2
" Chilis ..	12 13

PICKLES & SAUCES.

BRYANT, GIBSON & CO'S. TORONTO.

PICKLES.	
John Bull, mixed, in bulk	\$0 60
" Chow Pickle, in b'k	65
" Mixed & Chow-Chow pts	2 15
" Mixed & Chow-Chow gts	3 25
" " 16 g.	1 90
Horse Radish, bottles, per doz	2 25
SAUCES.	
John Bull, kegs, per gal.	\$1 25
" " 1 pt. bottles, per doz	.....
(according to quantity) 90c to	1 00
Devonshire Relish, kegs p. gal	1 75
" " 1 pt. bottles, per doz	1 25

MINCE MEAT.

EVERY grocer should keep our Mince Meat in stock at this season of the year. It is prepared with special care. Those using it will have no other. Average sales two ton per day.

DEMAND INCREASING.

A trial order will convince you of its superior quality. Sold in 7, 12 and 25 lb. pails and 1/2 gal. glass jars.

WE are now offering the following soups packed in 2 lb. cans, 2 doz. in each case:

ASPARAGUS SOUP.	VERMICILLA.	CHICKEN BROTH.
CHICKEN SOUP.	JULLIENNE.	MACARONI.
CONSOMME.	MOCK TURTLE.	MULLIGATAWNA.
MUTTON BROTH.	OX TAIL.	GREEN PEA.
TOMATO.	VEGETABLE.	

Ask your Wholesale Grocer for

Delhi Canning Company's Goods.

Insist on getting them if you desire goods to please your customers.

Prices current, continued—

Niagara Tomato, kegs, per gal	1 25
Reputed pints	1 25
Terry's Candied Peels, c. per peels	16
Lemon, 7 lb boxes.....	16
Orange, ".....	18
Citron ".....	30
CROSSE & BLACKWELL'S.	
Pickles, all kinds, pints, per doz	3 25
LEA & PERRIN'S, per doz.	
Worcester Sauce, ½ pts. \$3 60	\$3 75
pints	6 25 6 50

PRODUCE.

DAIRY.	Per lb
Butter, creamery, rolls	\$0 00 \$0 00
" tubs.....	
" dairy, tubs, choice	0 16 0 17½
" medium	0 10 0 14
Butter, pound rolls.....	0 18 0 20
" large rolls.....	0 14 0 18
" store crocks.....	0 14 0 18
Cheese.....	0 10 0 11

COUNTRY

Eggs, fresh, per doz.....	0 25
" limed.....	0 22 0 23
Beans.....	1 35 1 65
Onions, per bbl.....	2 00 2 75
Potatoes, per bag on trk	0 80 0 85
Hops, 1889 crop.....	0 15 0 18
1890 ".....	0 35 0 38
Honey, extracted.....	0 08½ 0 10
" section.....	0 12 0 17

PROVISIONS.

Bacon, long clear, p lb. 0 37½	0 08½
Pork, mess, p. bbl. 14 50	15 50
Hams, smoked, per lb. 0 11	0 12
" pickled.....	
Bellies.....	0 09 0 10½
Rolls.....	0 09 0 09½
Backs.....	0 10 0 10½
Lard, Canadian, per lb. 0 09	0 09½
Hogs.....	6 00 6 30
Tallow, refined, per lb. 0 05½	0 06
" rough, ".....	0 02

RICE, ETC.

Rice, Aracan	Per lb
" Patna.....	3½, 4c
" Japan.....	4½, 5c
" extra Burmah.....	3½, 4c
Grand Duke.....	62, 74
Sago.....	4½, 5
Tapioca.....	58, 62

SPICES.

GROUND.

Per lb.	Per lb.
Pepper, black, pure.....	\$0 20 \$0 22
" fine to superior.....	12 18
" white, pure.....	32 35
" fine to choice.....	25 30
Ginger, Jamaica, pure.....	25 27
" African.....	18 18
Cassia, fine to pure.....	18 25
Cloves.....	25 40
Allspice, choice to pure.....	12 15
Cayenne.....	30 35
Nutmegs, ".....	75 120
Mace.....	1 00 1 25
Mixed Spice, choice to pure.	30 35
Cream of Tartar, fine to pure	25 37

STARCH.

EDWARDSBURGH STARCH MFG. CO.
MONTREAL.BRITISH AMERICA STARCH CO.
BRANTFORD.

c. per lb.	c. per lb.
No. 1 Laundry, 4 lb cartons.....	54c
Canada Laundry.....	44
Silver Gloss, crates.....	62
Lily White, crates.....	63
Silver Gloss, 1 lb chromos.....	62
Lily White, 1 lb chromos.....	63
Satin, Starch 1 lb chromos.....	71
Brantford Gloss, 1 lb chromos.....	71
No 1 Laundry, barrels & halves	44
No 1 Prepared Corn.....	71
Canada Corn.....	62
Challenge Corn.....	62
Rice Starch, 1 lb.....	9
Cube, 1 lb.....	71

KINGSFORDS OSWEGO STARCH.

Pure Starch—	
40-lb boxes, 1, 2, and 4 lb. pack'g's	8½
36-lb boxes, 3 lb. packages.....	8½
12-lb ".....	8½
38 to 45-lb boxes.....	8
Silver Gloss Starch.....	
36-lb boxes, 1 lb packages.....	9
40-lb " 1, 2 and 4 lb packages.....	9
40-lb " ½ lb package.....	9½
40-lb " assorted ½ and ¼ lbs.....	9½
6-lb " sliding covers.....	9½
38 to 45 lb boxes.....	9
Oswego Corn Starch—for Puddings,	
Custards, etc.—	
40 lb boxes, 1 lb packages.....	9
20 ".....	9½

SUGAR.

c. per lb

Granulated, 15 bbls or over.....	66
" less than 15 bbls.....	62
Paris Lump, bbls.....	72
" ½ bbls.....	72
" less than a bbl.....	72
Extra Ground, bbls.....	72
" less than a bbl.....	82
Powdered, bbls.....	62
" less than a bbl.....	7 1-16
White refined.....	62 64
Extra bright refined.....	6 64
Bright Yellow.....	52 54
Medium ".....	52 54
Brown ".....	5 54
Raw Jamaica, in bags.....	5 54

SYRUPS AND MOLASSES.

SYRUPS.	Per lb.
	bbls. ½ bbls
Redpath's "D".....	3½c. 3½c
" "M".....	3½ 3½
Redpath's "B".....	3½ 4½
" "VB".....	4 4½
" Extra.....	4½ 4½
" Ex. Sup.....	4½ 4½
" XXX Sup.....	4½ 4½
Corn Syrup.....	4½ 4½

MOLASSES.

Per gal.	Per gal.
Trinidad, in puncheons.....	38, 40c
" bbls.....	40, 42
" ½ bbls.....	42, 44
New Orleans, in bbls.....	90, 100
Porto Rico, hdds.....	38, 45
" barrels.....	42, 47
" ½ barrels.....	44, 49

TEAS.

GREENS.	Per lb
Gunpowder—	
Cases, extra firsts.....	42, 50c
Half chests, ordinary firsts.....	22, 38
Cases, sifted, extra firsts.....	42, 50
Cases, small leaf, firsts.....	35, 40
Young Hyson—Moyunes	
Half chests, ordinary firsts.....	22, 38
" " seconds.....	20, 22
" " common.....	18, 20

PING SUEYS.

Half chests, firsts.....	28, 32
" " seconds.....	20, 22
Half Boxes, firsts.....	28, 32
" " seconds.....	20, 22

JAPAN.

Half Chests—	
Choicest.....	38, 40
Choice.....	32, 36
Finest.....	28, 30
Fine.....	25, 27
Good medium.....	22, 24
Medium.....	19, 20
Good common.....	18, 19
Common.....	16, 17
Nagasaki, ½ chests Pekoe.....	20, 22
" Oolong.....	17, 18
" Gunpowder.....	18, 20
" Siftings.....	8, 12½

CONGOUS.

Half chests, Kaisow, Moning.....	52, 55
Caddies and half chests.....	15, 50
Caddies, Paking and new makes	18, 50

OOLONG.

Half chests Formosa.....	34, 50
Caddies.....	36 55

ASSAMS.

Chests and half-chests Pekoe.....	22, 4 8
Boxes, Foochow and Canton....	28, 60

TOBACCO AND CIGARS.

British Consols, 4's; bright twist,	
5's; Twin Gold Bar, 8's.....	62c
Ingots, rough and ready, 7's.....	59
Laurel, 3's.....	52
Brier, 7's.....	50
Index, 7's.....	45
Honeysuckle, 7's.....	53
Napoleon, 8's.....	49
Royal Arms, 12's.....	50
Victoria, 12's.....	48
Brunette and Lovely, 12's.....	45½
Prince of Wales, in caddies.....	46
" in 75 lb boxes.....	46
Bright Smoking Plug Myrtle, T &	
B, 3's.....	55
Lily, 7's.....	48
Diamond Solace, 12's.....	45
Myrtle Cut Smoking, 1 lb tins.....	65
½ lb pg, 6 lb boxes.....	65
oz pg, 5 lb boxes.....	65

GLOBE TOBACCO COMPANY,

CUT SMOKING TOBACCO.

Per lb.	Per lb.
Gold Flake, 1-5, 6 lb boxes.....	65c
" " ½, 5.....	65c
" " 1-10, 5.....	75c
" " 1 fancy tins.....	65c

KINGSFORD'S
OSWEGO
STARCH

PURE AND SILVER GLOSS CORN STARCH
FOR THE LAUNDRY! FOR THE TABLE
THE STANDARD OF EXCELLENCE ABSOLUTELY PURE

FOR SALE BY ALL LEADING JOBBERS IN CANADA

T. KINGSFORD & SON.
OSWEGO, N.Y.

KNOX, MORGAN & CO.,

Wholesale Dry Goods Importers,

HAMILTON, - - - ONTARIO.

Special values for Independent Buyers in Spring (1891) samples :

ROUGH BROWNS, 8 and 10c. Three lines BLACK WORSTEDS, VICTORIA LAWNS, 8 and 10c.

DRESS GOODS—Entirely new stock, very latest Novelties, large variety of designs.

ALL WOOL BLACK CASHMERES, 37½c.

In GENT'S FURNISHINGS we have made special efforts. 200 styles and neckwear, 120 styles shirts and top shirts.

LACES, FRILLINGS and HOSIERY.

Prices current, continued—

Hand Made, 1-5, 6 lb boxes	60c
" " 1, 6 " "	62c
" " 1 fancy tins	62c

GRANULATED SMOKING TOBACCO.

Uncle Tom, 1-5, 6 lb boxes	40c
" " 1-10, 6 lb " "	40c

LONG CUT SMOKING TOBACCO.

Wig Wag, ¼, 6 lb boxes	35c
" " 1-5, 6 lb " "	38c
" " 1-10, 6 lb " "	40c

FINE CUT CHEWING TOBACCO.

Golden Thread, 5 & 10 lb pails	90c
Globe, - - - - -	85c
Victoria, - - - - -	70c
High Court, - - - - -	65c
Jersey Lilly, - - - - -	60c
Globe Fine Cut, foil, per gross	\$9 00
Solace Fine Cut, " " "	6 00

CIGARS—S. DAVIS & SONS, Montreal.

Sizes.	Per M
Madre E' Hijo, Lord Landsdowne	\$60 00
" " Panetelas	60 00
" " Bouquet	60 00
" " Perfectos	85 00
" " Longfellow	85 00
" " Reina Victoria	80 00
" " Pins	55 00
El Padre, Reina Victoria	55 00
" " Reina Vict., Especial	50 00
" " Conchas de Regalia	50 00
" " Bouquet	55 00
" " Pins	50 00
" " Longfellow	80 00
" " Perfectos	80 00
Mungo, Nine	35 00
Cable, Conchas	30 00
Queens	29 00
Cigarettes, all Tobacco—	
Cable	7 00
El Padre	11 00
Mauricio	15 00

DOMINION CUT TOBACCO WORKS, MONTREAL.

CIGARETTES.	Per M.
Athlete	\$7 50
Puritan	6 25
Sultana	5 75
Derby	4 00
B. C. No. 1	4 00
Sweet Sixteen	3 50

CUT TOBACCOES.

Puritan, ½ lb pkg., 5 lb. boxes...	65
Old Chum, ½ lb pkg 5 lb box...	65
Old Virgin, 1-10 lbpkg, 10 lbbxs	57
Gold Block, ½ lb pkg, 5 lb boxes	65

CIGARETTE TOBACCO.

B. C. N. 1, 1-10, 5 lb boxes	78
Puritan, 1-10, 5 lb boxes	80
Athlete, per lb	1 10

SOAP.

Ivory Bar, per lb	½
Do, 2, 6-16 and 3 lb bars	½
Primrose, 5 lb bars, wax W	"
" " 1 " "	"
John A. cake, wax W, per doz	42
Mayflower, cake, " "	42
Gem, 13oz, 1,2 and 3 lb bars per lb	3½
Queen's Laundry, per bar	5½
Pride of Kitchen, per box	2 75
Sapolo, ¼ gross boxes	3 25
" per gross, net cash	12 00

TOILET SOAP.

TAYLOR, SCOTT & CO.

	per doz.
Baby's Own, ½ doz boxes	\$ 1 25
Our Boys, " "	1 25
Sea Foam, " "	75
London Bouquet, " "	60
Oatmeal, " "	85
Paris Assorted, " "	60
Albert Oatmeal bar, 2 doz. boxes	0 75
" White Castile bar, 2 doz. boxes	0 75
.....	per gro.
Fatherland, ½ doz boxes	5 00

WOODENWARE.

WOODEN WARE.		per doz
Pails, 2 hoop, clear	No. 1...	\$1 70
" 3 " "	" " "	1 90
Pails, 2 hoops, clear	No. 2.	\$1 60
" 3 " "	" " "	1 80
" 3 " painted	" " "	1 80
Tubs, No. 0.		9 50
" 1.		8 00
" 2.		7 00
" 3.		6 00
Washboards, Globe.	\$1 90	2 00
" Water Witch.		1 40
" Northern Queen.		2 25
" Planet.		1 70
" Waverly.		1 60
" X X.		1 50
" X.		1 30
" Single Crescent.		1 85
" Double		2 75
" Jubilee.		2 25

CLOTHES PINS.

5 gross, per box	0 75
4 gross, " "	0 85
6 gross, " "	1 20

CHAS. BEECKH & SONS.

5 gross, per box	0 75
4 gross, "	0 85
6 gross, "	1 20
CHAS. BECKH & SONS.	
	per box
5 gross, single and ten box	
lots	0 75 0 80
Star, 4 doz. in package	0 85
" 6 " "	1 25
" 4 " cotton bags	0 90

INDURATED FIBRE WARE.

½ pail, 6 qt.	\$4 00
Star Standard, 12 qt.	4 50
Milk, 14 qt.	5 50
Round bottomed fire pail, 14 qt.	5 50
Tubs, No. 1	15 50
" 2	13 25
" 3	11 00
Nests of 3	3 40
Keelers No. 1	10 00
" 2	9 00
" 3	8 00
" 4	7 00
Milk pans	3 25
Wash Basins, flat bottoms	2 75
" " round	3 00
Handy dish	3 75
Water Closet Tanks	18 00

DURABLE PAIS AND TUBS

WM. CANE & SONS, MANUFACTURING CO
NEWMARKET.

	Per doz.
Steel hoops, painted and grain'd	2 20
Brass hoops, oiled and varnish.	3 25

No 1 tubs	9 50
No 2 " "	8 50
No 3 " "	7 50

YEAST.

Barm yeast in boxes of 2 doz.	
10c. and 2 doz. 5c. packages,	2 00
per box	
Royal Yeast Cakes, 3 doz 10c.	
packages in case, per case	\$1 95
Royal Yeast Cakes, 3 doz 5c.	
packages in case, per case	1 00

OUR NATIONAL FOODS.

	pkg.	doz.
Desiccated Wheat.....	4 lb.	\$2 30
“ “ Rolled Oats.....	4 “	2 25
Snow Flake Barley.....	4 “	2 40
Rolled Wheat Flakes.....	4 “	2 25
Buckwheat Flour, S. R.....	4 “	2 00
Prepared Pea Flour.....	2½ “	1 80
Baravenna Milk Food.....	1 “	3 00
Patent Prepared Barley 1	“	1 80
Patent Prepared Groats 1	“	1 50
Beef and Barley Extracts	6 oz	2 25
Gluten Flour.....	4 oz	2 80

HARDWARE.

ZINC: Sheet	net. 0 06½
IRON WIRE:	
Galv., annealed and oiled and bright	
20 p.c. advance on list	
Barbed wire	net. 0 00
Coil chain, 5-16 in.	net. 0 05½
" " ¾ in.	" 0 05
" " 1 in.	" 0 04½
Iron pipe, 50 per cent.	
Iron pipe, galvanized, 25 per cent.	
CUT NAILS, from Toronto:	
10 dy. to 60 dy.	2 65 0 00
8 dy. and 9 dy.	2 90 0 00
6 dy. and 7 dy.	3 15 0 00
4 dy. and 5 dy.	3 40 0 00
" " C.P.	\$ 75 0 00
" " A.P.	4 25 0 00

HORSE NAILS:

"C" 50 and 10 per cent. from list.

HORSE SHOES:

From Toronto, per keg 3 75 4 00

WINDOW GLASS:

25 in and under	1 55 1 60
26 to 40	1 60 0 00
41 to 50	3 60 0 00
51 to 60	3 90 0 00
61 to 70	4 20 0 00

GUNPOWDER:

Sporting FF	" 4 75 0 00
" FFF	" 5 00 0 00
Canada rifle	" 7 25 0 00
Sporting FF, (in ½ lb.	
tins) per doz.	2 40 0 00
ROPE: Manila	0 14½ 0 16
Sisal	0 13 0 00

AXES:

Peerless & Keen Cutter	7 50 0 00
Leader	7 25 0 00
Lance	7 75 0 00
Queen City	9 25 0 00
Honor Bright, all steel	11 00 0 00
SHOT: Canadian	0 05½ 0 00
HINGES: Heavy T and strap	0 51 0 00
" " Screw, hook & strap	0 32½ 0 43

TIN PLATES:

1c. 4x20 coke, per box 4 50 4 75

PETROLEUM.

F. O. B. Toronto	Imp. gal.
Canadian	\$0 16
Carbon Safety	0 18
Canadian Water White	0 20 0 22
Amer'n Prime White	0 23 0 24
" " Water White	0 25 0 00
Photogene	0 27 0 00

DRUGS AND CHEMICALS.

Alum	lb \$0 02 \$0 03
Blue Vitriol	0 06 0 07
Brimstone	0 02½ 0 03
Borax	0 13 0 14
Camphor	0 75 0 80
Carbolic Acid	0 50 0 55
Castor Oil	0 13 0 14
Cream Tartar	0 30 0 31
Epsom Salts	0 01½ 0 02½
Paris Green	0 18 0 22
Extract Logwood, bulk	0 13 0 14
" " boxes	0 15 0 17
Gentian	0 10 0 13
Glycerine, per lb	0 20 0 21
Hellebore	0 16 0 17
Iodine	5 00 5 50
Insect Powder	0 40 0 50
Salpêtre	0 08½ 0 09
Soda Bicarb, per keg	2 56 2 75
Sal Soda	1 00 1 25
Madder	0 12½

VINEGAR.

A. HAAZ & CO

XX, W.W.	0 20
XXX, W.W.	0 25
Honey Dew	0 28
Pickling	0 28
Malting	0 45

THE BADGEROW FALCONER VINEGAR CO

French Bordeaux	per gal. 0 34
Tarragona	" 0 32
Triple	" 0 30
Fruit Vinegar	" 0 27
Pickling	" 0 28
XXX	" 0 25
Extra XX	" 0 22
XX	" 0 20
X	" 0 16
Cider Vinegar	0 16 to 0 25
Honey Vinegar	0 25
Eng. Malt Vinegar	0 50 to 0 60
Bottled Malt Vinegar, qts.	2 00
Methylated Spirits	2 00 to 2 25

FISH.

Frozen Fish:	
Trout	per lb 0 06½ 0 07½
Whitefish	do 0 06½ 0 07
" Manitoba do	0 07
British Columbia salmon	
per lb	0 16
Lake herring	per 100 2 50 3 00
Pickrel	per lb 0 05 0 08
Pike	do 0 04½ 0 08
Smelts	0 05 0 08
Pickled and Salt Fish:	
Labrador herring, p. bbl	6 00
Shore herring	" 5 00 6 00
Salmon trout, per ½ bbl	4 50
Whitefish	" 5 50
Lake herring split	" 2 50 3 00
Dried Fish:	
Codfish, per quintal	5 25 5 75
" cases	5 00 5 50
Boneless fish	per lb 0 04
Boneless cod	" 0 06½ 0 08½
Smoked Fish:	
Finnan Haddies	per lb 0 10
Bloaters	per box 1 00 1 50
Digby herring	" 0 16
Sea Fish:	
Haddock	per lb 0 05½ 0 06
Cod	" 0 07½ 0 08
Spring salmon	" 0 20 0 25
Flounders	" 0 05
Halibut	" 0 20

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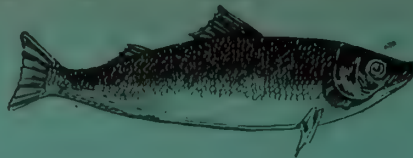
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VOL. V.

TORONTO, JANUARY 23, 1891.

No. 4

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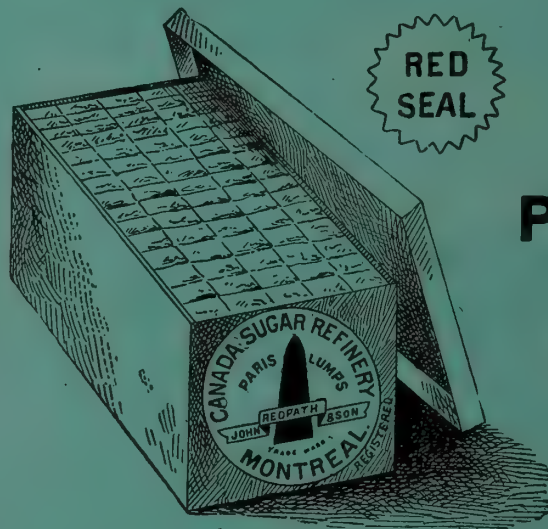
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6 WELLINGTON STREET WEST,
TORONTO.

Vol. V.

TORONTO, JANUARY 23, 1891.

No. 4

SPECIAL TO OUR READERS.

As the design of THE CANADIAN GROCER is to benefit mutually all interested in the business, we would request all parties ordering goods or making purchases of any description from houses advertising with us to mention in their letter that such advertisement was noticed in THE CANADIAN GROCER.

UTILITY OF BUSINESS MENS' ASSOCIATIONS.

The St. Catharines Business Men's Association is moving to organize a fruit exchange, appoint inspectors and have branded all fruits shipped from the surrounding district to the world's markets, with a view of properly advertising the magnificent fruit belt of the Niagara district. This step affords an illustration of what eminent service such a trade organization can render to its section of the community. To deal with large questions, such as the expansion of an industry, there should be a local commercial parliament, at least in every town. The sphere within which it would legislate is too much neglected by political parliaments, and owing to the minutely detailed nature of the matter within that sphere, it must continue to be neglected by them. Every centre of business should therefore have its assembly of business men, whose meetings should deal with the broader features as well as the pettier minutiae of local trade. If the locality has advantages peculiarly favorable to a special industry, what body of men can better prepare a brief for the municipal or national encouragement of that industry than an association of the resident business men? If more of the economic administration of governments were based upon the initiative of purely business suffrage, there would be fewer mistakes in internal or outside trade

policy. There would be less misplaced assistance and there would be fewer neglected opportunities let slip.

The importance of the establishment of a fruit exchange for the St. Catharines district cannot well be overrated. The Niagara peninsula, of which St. Catharines is the outlet, is a great fruit producing region. It could raise more if it had a larger market. To get that it must obtain a reputation, and this it can best get by making each package of fruit tell the story of its origin. Let each package be branded, and let the exchange have the fruit inspected so that nobody's carelessness will be allowed to disgrace the brand, and soon Niagara grapes, Niagara peaches, Niagara pears, etc., will be known abroad as well as Valencia raisins, Florida oranges, and Smyrna figs are known here.

THE FISH TRADE.

In normal circumstances of weather, stock and supply of fresh meats, the fish trade generally becomes pretty active about the middle of January. Up to that time the bias of consumption runs towards poultry, which is commonly plentiful enough to keep prices easy. When poultry begins to stiffen in price, or to fall as a popular pabulum, the easiest transition, in price at all events, is to fish. This fact is illustrated in the present condition of the market. There is a good demand for fish, and it is expected to unfold into considerably larger proportions before the end of Lent. Lent begins early this year, on the 11th of February. The stimulus it gives to the fish trade is by most people over-estimated. In the time of year within which it can fall there would be an active demand for fish in any case, from both Protestants and Catholics. There do not average above two fast days every week

of the lenten season, and since there is one every secular week—namely, Friday—it will be seen that Lent does not add so very largely to the regular strength of the market.

The catch in most lines of fresh fish was but fair, and the stock of frozen is consequently not over large. Carloads are reaching this market every few days from Manitoba waters, and are going off quite freely, so that no over supply is imminent, unless, indeed the weather should fail. To handle frozen fish hard weather is necessary. The want of it last year made the fish trade dull.

Of dried fish Finnan haddie is the scarcest and firmest in price. Stormy weather along the eastern coast is the cause of this. There is generally a good steady demand here for Finnan haddie, two or three carloads being taken up every week from October till March.

What makes Finnan haddie and steak cod dearer than they otherwise would be, is the fact that much of both is brought here from Portland, Me., and Boston, Mass. Prices are thus the higher by the amount of the duty. We should get all this stock from our own Maritime Provinces, but distributors there do not consider the demand here sufficient to warrant them keeping a steady supply for our sorting up trade, and so dispose of their stock through export channels. We get about half our Finnan haddie from Portland and Boston. This possibly has some limiting effect upon the demand, to the extent that the duty increases prices. The local dried fish trade is improving as the prices of fresh fish grow firmer.

This market is prepared to do a good winter's trade in fish, as it has just received several car loads of stock from both the east and the west. The demand is expected to be much better, if the weather continues good, in about two weeks.

CAUSES OF FAILURE.

Many men lose their heads when an opponent is selling cheaper goods than they are, in place of trying to meet the competition on business principles. If an opponent is selling cheaper, he is either buying cheaper or selling without a paying profit, and the merchant who is suffering from such competition should make it his business to find out which is the case. When goods are bought cheaper, he can meet the competition by getting at the bottom of the market; but when goods are sold without a profit, the best thing he can do is to reef his sails and wait until the storm blows over and his opponent is swamped, which assuredly will happen in a short time. Then he will have an opportunity of buying the bankrupt stock, or bidding it up at the sale to such a price that he need not fear the competition from an outside purchaser.

The man who keeps on the even tenor of his way, giving honest value for the money every time, and never deceiving a customer as to the true merits of any article, will hold his own against any of the mushroom establishments which advertise the cheapest goods in the country, and sell inferior stuff. The custom which yet prevails largely in sections of this country of giving presents at Christmas and other seasons to customers, makes a serious inroad on the profits, and every one who does this should keep an accurate account to ascertain if the business will afford it. It is not the custom for the honest farmer to throw in a bushel of potatoes or a pound or two of butter when he sells his produce at the store; on the contrary, he demands payment for the full quantity, doing his business when selling on more strict business principles than the merchant. Why, then, should the merchant, who is supposed to have more business ability than the farmer, let the latter get away with him in a matter of business? Then, again, the farmer demands the cash or its equivalent for everything he sells, and why should the merchant be afraid to collect his accounts in due season?

Being afraid to collect accounts when they are due is the cause of many a man's failure, for by want of pluck in collecting, his capital is locked up so that he gets terribly behind in his payments, and the renewals he has to ask from his creditors not only impair his credit, but pile interest on to him which often amounts to as much as he spends on himself and family.

The number of retail merchants in this country is far beyond what is required to distribute the goods among the consumers, and the consequence is that nearly everyone is trying to sell cheaper goods than his neighbor in order to attract custom. It is said that "competition is the life of trade," but when there is only sufficient trade to support two stores and three are catering for it, competition may prove the death of trade, be-

cause it is impossible for these three stores to secure a living profit. Anyone starting a new business should be fully satisfied that there is room for another store before embarking in the enterprise. It is a common fallacy for men opening a new business to think that they are smarter than those already in the field, and that by their superior ability they will be able to walk the course, and, without any difficulty, distance their apparently slow competitors. Time and experience are the only teachers for those who commence business with these ideas, who will probably find when it is too late that they have run their heads against a stone wall.

Some one has said, "The crying sin of the Anglo-Saxon race is the worship of Mammon," and it is a deplorable fact that the majority of people cannot look on another man making money without wishing to have a share of it; therefore, if a thriving business is being done in any locality, envious eyes are cast on it, and two or three rush in to divide the spoil which may not be more than enough for one.

[TO BE CONTINUED NEXT WEEK.]

TORONTO'S DELINQUENT LIST.

It all depends upon the action of the Executive Committee of the T. R. G. A. whether this important work shall go on or not. A cry has been raised that it does not pay, that it should be self-supporting, and so on. In the meantime, the list is trembling in the balance, and the heart of the delinquent grows jubilant, as he recognizes the fact that the bars leading to the green pastures of the grocers' ledgers are about to be let down. What a treat is in store for him? A fresh lease of life is opened to him, and he can go on plundering to his heart's content. It does not pay, forsooth. We are inclined to think that it was the best paying item in the whole work. How many members did the fight on the tobacco question bring into the ranks? How many came in on the peddling question? How many have joined on account of the attack upon combines? Gentlemen of the Executive, count them all upon the fingers of one hand, you will not require both. A careful enquiry would prove that on all the questions mentioned the Association was not a unit. Turn now to the list, and let us see if there are any complaints on that head. We venture to say, none. It was well conducted, the information was reliable, and above all no member was made acquainted with another's business. In fact, as far as we can learn, everybody was satisfied with it.

But it does not pay. Where is the member who will take the floor and say that he has not profited by its appearance? Where is the one who has not recognized an old friend (?) upon the sheets? But it does not pay. It has saved the members many hundreds of dollars. But it does not pay. We can name ten or more members, who at the

beginning of 1890 (before the working of the Association's lists was understood), who paid \$36 each into an affair not half as reliable. It will be well for the secretary to hustle around and get in this year's dues as quickly as possible, if the executive committee is going to decide against the continuance of it. Already there is talk of starting an agency on the same lines for the grocery trade only, and if it goes on, having for its single purpose the protection of the trade from delinquents and leaving trade questions out, it will prove a success. Numbers of members of the Association who now strengthen its ranks will fall away, and yet the list does not pay. Gentlemen of the executive, it does pay. It must pay, and it is for you to say that it shall pay. Order its continuance, and study the payment part afterwards. Don't break the fyle, but order out the February list in regular order.

WESTERN PACKERS' MEETING

Secretary John S. Edwards, Leavenworth, Kansas, has issued the call for the annual meeting of the Western Packers' Canned Goods Association to be held at the Tremont House, Chicago, Ill., Feb. 11th and 12th, 1891, at 10 o'clock, a.m.

One and one-third rates have been secured on all railroads, and all Canadian points as far as Toronto. In order to secure return ticket at the reduced rates, it will be necessary for each member to procure a certificate from the agent when purchasing ticket, which certificate must be counter-signed by the Secretary of the Association. A cordial invitation is extended, not only to the packers within the territory of the Western Association, but also to the delegates from all other associations, manufacturers of machinery and labels, and dealers in seeds, canners' supplies, etc., etc. Parties wishing to exhibit machinery will ship same care of John H. Leslie & Co., Chicago, Illinois, who will care for same upon arrival. There will not be any shafting to connect with. Please report to the Secretary if you intend to be at the meeting.

A WEDDING PRESENT.

Mr. William H. McFarlane, well and favorably known to the trade of this city as one of Smith & Keighley's local travellers, was married on the 13th inst. to Miss Georgie Fleming. The wedding was a brilliant affair, and was followed by a tour, which is not yet ended, through the eastern cities of the United States. It was also preceded by a very felicitous send-off to the groom by his co-employees in Smith & Keighley's warehouse. Their approval of his marriage and of his 11 years' fellowship with them was signified the last evening of his bachelorhood by the presentation of a handsome dinner set. We wish the young people much joy.



January 21, '91.

EDITOR CANADIAN GROCER:

DEAR SIR,—Your articles on "Causes of Failure" are to the point. Go ahead, the argument is right. Who says that because a fire gets a start and destroys thousands of dollars' worth, that fire should be left alone? The credit system is all right in its proper place. It is the abuse and not the legitimate use of credit that does the harm. Curtail the credit to responsible parties, put a ring around those who are not responsible, and you have the whole thing in a nutshell.

Yours,

STOREKEEPER.

LETTERS TO THE TORONTO ASSOCIATION.

We were obliged to contract our report of the last meeting of the Toronto Retail Grocers' Association within limits that precluded the usual reproduction of communications received by that body. We make room this week and give the letters below. The letter from Lightbound, Ralston & Co. appeared in a former issue of the GROCER, so we do not reprint it.

LONDON, Jan. 8, '91.

JOHN F. THACKRAY, Esq.,

Sec. R. G. Association, Toronto.

DEAR SIR,—In compliance with your request, the circular issued by your Association was considered by our Association at a meeting held yesterday (Jan. 7) and it was decided to co-operate with you in forming a Dominion Association, and two delegates were appointed, and we are ready for business, and as soon as you report satisfactory progress we will forward fees and names of delegates. (How soon will you call a meeting?)

Wishing you the best of success in forming a Dominion Association.

I remain, yours,

E. SUTTON,

248 Talbot St., London, Ont.

LONDON, Dec. 11, '91.

DEAR SIR,—At a meeting of the London Retail Grocers' Association held on the 10th inst. the Wholesale Guild was taken up for discussion, and after a number of the members had expressed their views it was decided to lay the matter over and communicate with sister associations for information before taking any decided action. The London R. G. Association are strongly opposed to the rates of discount "particularly," and are of the opinion that by a united effort of all retail grocers' association, an influence can be brought to bear on the Guild and better terms secured. Please reply as early as possible, as our meeting was adjourned to be called as soon as possible after receiving communications from sister associations, and are ready to join hands in some means of securing better terms from the Wholesale Guild.

Yours,

E. SUTTON,

Secretary.

LONDON, Dec. 12, '90.

DEAR SIR,—Yours received, and I am requested by the President and officers of the London Retail Grocers' Association to inform you that your communication will receive due consideration at our special meeting, to be called at an early date for consideration of communications in answer to our letters to sister associations that had just been mailed before receiving your circular. Your circular meets the views of our association, and we will, no doubt, be in a position in a few days to join you in the forming of a Provincial Association.

Yours respectfully,

E. SUTTON,

Sec. London R. G. Association.

BRANTFORD, Dec. 17, 1890.

DEAR SIR,—Yours received, and at once a meeting of the Executive Committee was called to take action regarding the formation of a Provincial Retail Association, when it was decided that such an Association would be of value to all when organizations were formed in all the other cities and towns, and further that as we were only started here, it was thought best not to appoint delegates at present. When we get in better shape, possibly we can co-operate with you.

Yours truly,

A. ELLIOT, Secy.

SARNIA, Dec. 17, 1890.

DEAR SIR,—I read with interest the reports of different retail Grocers' Associations as published by the CANADIAN GROCER. A great deal of credit is due the members of the Toronto R. G. A., for the way they have mastered the obstacles they had to contend with during the first few months of their history. The energy and perseverance exercised by those interested in its progress have not only brought the Toronto Association to its present level, but have sent its influence out, and we now find the grocers of nearly every city and town in Ontario forming local associations.

I like your article in the GROCER of the 12th inst., "Join with Toronto," and believe if your idea is carried out it will add greatly to the interest of the cause, and be the means of establishing healthy annual conventions.

Your request that other associations send in the names of their officers should be complied with, and I think it would be well to have them published in the GROCER, and a list compiled by each association and kept for reference. If this were done I think many would be well rewarded for their trouble. Take an example re delinquent list. A man comes here from, say, Toronto. About the first place he strikes for credit is the grocer. It is an easy matter to find out where he is from, and with very little skill with whom he has been dealing, and that without exciting his curiosity. Should any information about this customer be desired, a few lines to the association of the place where he came from would soon put our minds at rest. This is only one of the many advantages to be derived by closer co-operation, and as Toronto has taken the initiative, I trust their suggestion will be endorsed by every association in Ontario.

This is not official, but having a few minutes at my disposal, I felt that a correspondence would not be amiss.

Yours truly,

M. A. SANDERS,

Sec'y Sarnia Assoc'n.

GALT, Ont., Dec. 18, 1890.

DEAR SIR,—We have not in our town a retail grocers' association, but being one of the leading grocers, and a subscriber to the

GROCER, I take a lively interest in the proceedings at your meetings, also in the different communications sent to you.

The one in last week's paper from the Secretary of the Simcoe Association, I quite agree with, namely, that a meeting be held in Toronto at an early date. I would suggest that the third or fourth week in January next would be a good time, also that it be made a representative rather than a delegated one, and that every grocer or any one handling groceries be cordially invited to attend. No doubt the sooner action is taken in the matter the better, and no doubt terms could be made with the railways at a cheaper rate.

I for one supported the W. G. Guild in the matter of granulated sugar, believing at the time that in that article it would be well to know where I stood in the buying of it. Little did I think that I was helping to put in the thin end of the wedge, as I understood that was all they would ask for, but the gobbling up has gone on until the whole wedge has gone in altogether.

I think if a meeting was held, some feasible scheme could be brought forward that would let the W. G. Guild see that there was life in the party, and I think that sufficient funds could be raised in Ontario to let them see business and action were meant rather than wordy complaints.

If I see that any action will be taken I will do all I can here to forward the movement.

I remain,

Yours very truly,

WM. P. CLAY.

P.S.—As no doubt some action will have to be taken by the sugar refiners, owing to the change of the sugar tariff on the other side, I think something should be done by representing to the Government our grievances in the matter.

W. P. C.

ANOTHER OPENING FOR CANADIAN TRADE.

CHRISTIANIA, Den., Dec. 30th, 1890.

To the Editor of THE CANADIAN GROCER, Toronto, Canada:

DEAR SIR,—As you requested me to write you as soon as I arrived in Christiania what openings there are in the Scandinavian countries for Canadian products, I hereby comply with your request. The Scandinavian countries (Norway, Sweden, and Denmark) have, combined, ten million inhabitants. They export chiefly fish, cod liver oil, wood pulp, and pine (Norwegian pine). They import from the United States all kinds of grain, especially wheat, and in enormous quantities butter and cheese; in fact here is sold more of American butter and cheese than all other makes combined, and if the Canadian butter and cheese makers can produce as good an article as the United States makers, and at the same price, we can promise them a good market. If a Canadian butter and cheese maker will ship us a small quantity of butter and cheese they will easily find out what they can do in this market.

We would also be willing to correspond with some Canadian exporter of wheat, oats, etc., and, in fact, with any exporter of Canadian products. The best way to ship from Canada to Norway would be by the Thingvalla Line direct from New York to Christiania, or by any other line from Montreal over Hull or London. It will take about 14 days from Montreal or New York to Christiania.

In conclusion I will thank you for the Christmas number of THE CANADIAN GROCER. It has given me more information than

any other American paper I have received. Wishing you and your paper all possible success, I remain,

Yours respectfully,

C. E. SONTUM,

of C. E. Sontum & Co.,

Ad. Christiania, Norway.

OUR EGGS ARE LIKED.

3rd January, 1890.

Editor THE GROCER, Toronto.

DEAR SIR,—As tending to show the capabilities of the proposed trade in Canadian eggs with this market, it may interest you to learn that we have just sold our first trial consignment at 11s. 6d. per ten dozen—a price comparing very favorably with present quotations for French eggs of 9s. 6d. to 10s. 6d., according to size and quality. As, quality for quality, this parcel did not more than stand on a level with the best French eggs, we believe the higher price paid by buyers was in some measure due to the fresher appearance of the eggs, which may partly be accounted for by the style of packing adopted by the Canadian shippers, viz., in compartmented boxes. Whilst the problem of bringing over these eggs to this market in a merchantable condition has been solved, the question still remains whether shippers from Canada can find any profit out of this market during the spring and summer months, when values as a rule drop considerably. The market is at present steady, and supplies are barely sufficient to meet demand.

Yours faithfully,

TULLOCH & CO.

OTTAWA'S TRADE EXPERIENCE AND PROSPECT

The following communication was crowded out of the issue for which it was timed, but is none the less important as a brief review of last year's trade, and a presentation of the conditions upon which an estimate of this year's trade may be based:—

"The sun of 1890 has just dawned on Ottawa for the last time. It shone for all; but many of us in the capital got more of its shadows than of its rays. But the king of light rises in commercial splendor here in 1891. Its light will undoubtedly penetrate into every home and fireside before the last leaf of the calendar for '91 is torn off its pad.

The business men of the Canadian capital have just bid adieu to such a twelve month of commercial depression as probably has

not been witnessed since the memorable years between 1877 and 1878. We hope that we are unique in this position, but we also sincerely wish that the bright prospects for 1891 are equally shared by every other town in the Dominion.

Yes, we are happy to say that the prospects for '91 are encouraging. Lumbering is the principal industry of the Ottawa valley; and when the bushman's axe is sheathed, all the other industries are at a stand still.

The Legislature took one step in the right direction recently, in the removal of the export duty on logs. In return the Yankees abolished their import duty on sawed lumber. Though too late in the season to be of much immediate advantage, the effect was magical. The exportation of deals received an impetus, and many thousand feet were shipped to the United States. Until then the hiring of men for bushwork was limited, and wages low, owing to the small importation on account of the duty. The removal of the American duty enhanced wages by increasing the demand for men. The cut will be much larger than was then anticipated.

War in South America also played havoc in the lumbering business last year. These States import a large quantity of our lumber, but last year they were too busy slaughtering one another to engage in the Christian and legitimate pursuits of life.

The proposed building of the electric street railway through the city will also give employment to a large number of men. This enterprise will put about two hundred thousand dollars in circulation in the city, and will be of great benefit.

Yours truly,

A. E. P.

Ottawa, Jan. 12, 1891.

THE NEW TERMS BENEFIT CASH BUYERS.

International Bridge, Ont., Jan. 8, 1891.
EDITOR CANADIAN GROCER.

SIR,—I have received the following questions from Mr. D. Shanks, of Paisley, based upon my letter to James Turner & Co., of Hamilton, which appeared in your issue of Dec. 26th. With your permission I will try to answer them, as best I can, through your columns.

Question 1. Why is it shortsighted to buy outside the Guild?

Because (I believe) the action of the Guild will prove generally beneficial to cash buyers; hence, I contend that it is shortsighted on our part to unite with long time men, in a crusade of defiant opposition, and retaliation against the Guild; in short, in an attempt to boycott them.

I will try to make this contention clear to the minds of your readers, and show it to be logical. So far as I understand the action of the Guild, we are not asked to buy more goods than we need, nor yet to pay higher prices for what we do need. We are only asked to pay more promptly. In this, the wholesale men have taken the very reasonable course, (a course which certainly commends itself to me as well worthy of imitation by us) of reducing their liability to losses from bad debts, and thus reducing the amount of capital necessary to carry on their business. As the cash buyer only has his time curtailed by 20 days on sugars, etc., and 5 days on general groceries for the old discounts, while the full time men are shortened up 30 days all round, I fail to see that cash buyers have any real cause for

complaint; not to speak of the immense advantage it must ever be to us, to have slow pay men shortened up. Looking the matter squarely in the face, from this impartial standpoint, it certainly appears to me unwise for us to attempt boycotting.

Question 2. How do you propose to form this combination you mention?

I have no precise method in my mind just now, but would suggest that by following up the ideas that were brought out at the Hamilton Merchants' Convention, we can certainly devise a feasible scheme, to accomplish so desirable an object.

Question 3. How are we to find out those wholesale firms or manufacturers who give long credits or renewals?

The means for obtaining this information would have to be determined by the retailers' association. I have no doubt it can be as accurately ascertained as are any breaches of faith on the part of members of the various guilds or combines.

Question 4. Should the discounts not have been increased, or at least have remained as they were, so as to encourage cash buying?

I think this question has been answered clearly enough in reply to question 1. I would like to say, that the principle of shortening credits, if adopted by all branches of the wholesale trade, would remove the necessity of any combination on our part, and we can probably take no better step for our mutual protection from the evils of reckless credit, than to strike hands with the Guild and give them full evidence of our appreciation of their action. Other branches of the wholesale trade will thereby be encouraged to move in the same direction.

If these answers do not appear satisfactory to your readers, I shall be pleased to give you my views on this subject more fully in a future issue. Thanking you for your courtesy in publishing my letters, I remain, sir,

Yours,

JOHN T. JAMES.

RUSSETS IN ENGLAND.

Those who have apples to ship to the English market ought to remember that russets are not wanted there before the turn of the year at the earliest, and that the best prices for them are rarely realized before the first of February. Russets that are forwarded before the close of the old year are held in the English market, while they can more profitably be held here. If the stock is large and is kept standing on the English market awaiting the opening of a demand, prices are almost sure to fall lower than if the stock were kept in hand here, where the extent of it could not so easily be gauged by the English buyer. Too commonly the mistake is made of shipping russets along with other apples.

When a line of goods is placed in a prominent position, with the prices plainly attached to them, they often become their own salesmen.

An Annoying Accident.—Sanso—"I want to buy one of those unbreakable lamp chimneys you have advertised." Clerk—"I am very sorry, sir, but we accidentally got our whole stock smashed this afternoon."—Munsey's Weekly.

To Grocers!

There are three articles which the consuming public have decided are the best of their kind in the market, and it will pay every grocer to keep them in stock. They are

The "Horseshoe" brand of canned fruits and vegetables.

Packed by Bowlby Bros. & Co., of Waterford, Ont.

"Cairns" Home-made marmalade, jams and jellies.

Packed by Alexander Cairns, Paisley, Scotland.

The "Trident" brand of canned salmon.

Packed by Ed. Wadhams, Ladner's Landing, B.C.

Every package of the above brands guaranteed as to quality and weight.

BLAIKLOCK BROS, Agents,

17 Common St., MONTREAL.

R. A. LUCAS,

J. H. PARK,

R. T. STEELE,

GEO. E. BRISTOL.

LUCAS, PARK & CO.,

WHOLESALE GROCERS AND IMPORTERS,

73 McNAB STREET NORTH, HAMILTON, Ont.,

"Mail orders" receive our most careful attention. Everything guaranteed satisfactory or goods may be held subject to order. This removes all chance of dissatisfaction.

"Try us" and find out whether statements are correct or not.

"Our Travellers" are authorized to guarantee the "absolute purity" of L. P. & Co.'s brands of Coffees and Spices.

T. KINNEAR & CO.,

Wholesale Grocers, Importers of
TEAS, SUGARS, Etc.

JUST TO HAND:

Large consignment of Crosse & Blackwell's goods in pickles, marmalades, sauces, capers, etc.

47 Front St. East, - Toronto, Ont.

KOFF NO MORE.

Every retailer should have them at this season of the year. Watson's Cough Drops are the best in the world for the throat and chest; for the voice unequalled. "R. & T. W." Stamped on each drop. Write

R. & T. WATSON, TORONTO,
for Prices, etc.

Mention THE GROCER.

M. J. Woodward & Co.,

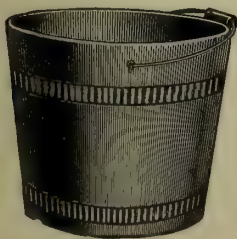
PRODUCERS OF CRUDE,

Manufacturers of
Illuminating Oils,
Lubricating Oils,
Paraffine Oils
and Wax, &c.

PETROLIA, - ONTARIO.

DURABLE PAILS AND TUBS.

TRY



THEM

The Wm. CANE & SONS MANUFACTURING Co
OF NEWMARKET, ONT.,

The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood. **BEST GOODS MADE.**
Represented by

Chas. Boeckh & Sons, Toronto,
Jas. Lee & Co., Montreal.

BENSNDORP'S ROYAL DUTCH COCOA.

1-4, 1-2 AND 1 LB. TINS.

HAS NO EQUAL.

SEND FOR SAMPLES.

TURNER, ROSE & CO.,

WHOLESALE AGENTS,

MONTREAL.

LOCKERBY BROS.,

WHOLESALE GROCERS,
75 ST. PETER STREET,

MONTREAL, P. Q.,

ARE OFFERING THIS WEEK

NEW DRIED FRUITS,
California Prunes, Peaches, Apricots,
Pears, and Nectarines, Bosnia
Prunes, Grenoble Walnuts, Sicily Filberts,
and Taragona Almonds.

HUDON, HEBERT & CIE.,

WHOLESALE GROCERS

— AND —

WINE IMPORTERS,

NO TRAVELLERS ON THE ROAD.

304, 306 St. Paul St.

143, 145 Commissioners St.

MONTREAL.

BEST GOODS IN THE MARKET.

FRANKFORT, CAMBRIDGE, BOLOGNA,
CHICKEN, HAM and TONGUE
SAUSAGES.

PUT UP BY THE MOFFATT PACKING CO.,
MONTREAL.





Level-headed RETAILERS



BUY
DIRECT
from Manufacturers.

Send for
Price List.

Empire Tobacco Co.,
Montreal.



The Nova Scotia sugar refinery has declared a half-yearly dividend of 5 per cent, making 10 for the year.

At a meeting of the creditors of Joseph Leporte, insolvent grocer of Rideau st. Montreal, it was decided to sell the stock by auction.

W. P. Paton has purchased the general stock in trade of McLaren & Co., Richwood. This store will be run on a more extensive scale in the future.

Recently 1,200 dressed hogs were marketed at Harrow, Ont., at \$6.10 per 100 lbs. It is said a finer lot of hogs never went to market. The gross sum paid was about \$12,000.

Mr. Matthew Morrison, grocer, of Woodstock, was buried on Monday, the 12th inst. Seven years ago he purchased the grocery business of Mr. Angus Rose, which he conducted up to the time of his death.

Mr. H. N. Kittson of the firm of W. H. Gillard & Co., wholesale grocers, Hamilton, has been elected president of the local St. George's Society. His portrait appears in the Hamilton Herald in connection with that journal's report of the Society's elections.

A fire started on Sunday morning in the grocery store of L. J. Lablanc, Moncton, N. B., and destroyed the stock, together with property adjoining the store. The loss to the grocery stock was \$500, which is said to be only slightly insured. Mr. Leblanc had assigned two days before the fire.

We call the attention of the trade to the advertisement of the Moffat Packing Co., Montreal. This company are now prepared to fill orders for the choicest canned goods on the market. A special feature of their trade at this season is sausages, and it being safe to say seven tenths of the trade at present handle sausages, this advertisement should be of special interest to grocerymen. They also put up a choice quality of mince meat in fancy wood pails.

By great presence of mind and extraordinary activity, Mr. Chas. Boech, of the firm of Chas. Boech & Sons, York street, escaped from what might of been a serious accident. While sitting in his office, on Saturday morning, a span of horses broke loose and made a clean jump right into his private office. Fortunately Mr. Boech escaped with a few scratches. The animals were not seriously damaged.

The remark is often made by old business houses, that they never advertise, they are well known throughout the country, an advertisement would do them no good, their travellers call on the trade regularly, etc., etc. Now if any house in Canada could truthfully

make the above remarks that of Lucas Parks & Co., Hamilton, could do so. They are an old house, are well known, have travellers equal in ability to any in Canada, and they get there regularly. Still Mr. Bristol of the above firm, said to a representative of the GROCER that they had received a lot of correspondence in answer to their advertisement which had only appeared four times in THE CANADIAN GROCER.

On Wednesday of last week at the annual school meeting held at Demorestville school section No 1, W. Boulter, Esq., who has served continually as trustee for 12 years, presented the section with a beautiful Dominion flag, to be hoisted on the school house on all public holidays, and in a few well timed remarks trusted that the history of our national flag would encourage a spirit of loyalty amongst our children growing up in our loved home—Canada. Nostrand Sprague, Esq., moved a hearty vote of thanks to Mr. Boulter for his services to the section and the present of the flag—seconded R. Howell, Esq. We heartily commend the action of Mr. Boulter and trust that all our school houses will have our national emblem floating from them on all public holidays.—Picton Gazette.

For nearly forty years the Eddy matches have been in use by the Canadian public, and they are now in wider demand than they ever were before. This is an example of progressive popularity that could have been ensured and maintained by only the most sterling qualities. The qualities that have constantly underlain the success of the Eddy matches are as conspicuous, to-day, as they ever were. They do not splutter, they light quickly, they burn well, they are reliable, they are always in full count, they are guaranteed, they sell well, they give satisfaction to buyers, sellers and handlers. They have an advantage in the prestige of the manufacturers' reputation, which of itself would sell worse matches against odds in quality. But this intrinsic value may be relied on to keep them in the foremost place in the market without the help of a favoring name

A customer secured is a promise of greater salary in time.

JOHN PETERS & CO.,
General Commission Merchants
and Brokers,
Halifax, N. S. and
Kingston, Jamaica, W.I.

Agents for The E. B. EDDY MFG CO.,
HULL, P. Q.

We are open to accept one or two more Agencies of first-class houses, either at Halifax or Kingston. We have a good connection and splendid storage facilities.
References: The Merchants Bank of Halifax.
The E. B. Eddy Mfg Co., Hull, P.Q.
The Mercantile Agencies.

HAMILTON TRADE NOTES.

J. Eustice, John street, had no complaints to charge against business the past year, and now looks for a genuine boom for the city.

Mr. C. Bremner said trade had been satisfactory. He looked for good results and many benefits from the present Grocers' Association.

Mr. J. Pierson, Hamilton, has lately moved into pleasanter quarters at the corner of James and Ferrie streets, and begins the new year well satisfied with the prospects.

W. J. O'Brien, James street, was found busy as usual, but did not keep THE GROCER'S reporter waiting, which was taken that THE GROCER was a welcome weekly visitor.

C. J. Smith, York street, buys and sells for cash, so the 1st of the month brings no heavy additional labor with it for him. He is a willing worker for the Grocers' Association.

J. McKay, corner Main and Ferguson avenue, is kept in suspense by railroad agitation, as his store is located where the ground is liable to be wanted any time for RR. purposes.

Appearances in Mr. H. Taylor's store, King east, would indicate a very successful year in his business. Election being on, it was a "trying" season for news gatherers in that ward for trade purposes.

Mr. B. C. Cooper said trade had been good and quite satisfactory the past year. Its being dull after the holidays went without saying, all expected that, more especially those that had done a good trade.

J. J. Watt, King east, starts the year on the cash system, and will sink or swim on that line for the next twelve months. He says he has received every encouragement from his regular customers so far.

Mr. S. Mann, King east, was proud to say he owed no man a dollar Jan. 1, 1891, and he has a good stock, and it is money or goods with him. He has no use for a book full of good, bad or indifferent accounts. They won't buy goods or keep his family.

R. Rome, Hamilton, has an eye, as well as the means, to look after valuable real estate in his vicinity, and is pretty sure to be found on the "outside" at least. Mr. Rome is well satisfied with his trade the past year and can see nothing to warrant any apprehension for the year to come.

Messrs. Pierce & Son, Hamilton, were well pleased at the result of the past year's business, and look forward hopefully to the present year. They seemed to be satisfied with everything, THE CANADIAN GROCER included, which is a fixture and as much a part of stock-taking now as granulated sugar.

J. T. Kavanaugh, York street, thinks the Association did one good act when it adopted the "no presents" motion, as it had saved Hamilton grocers thousands of dollars, and they were all thought just as much of for it. He speaks very hopefully of the present

Association, and with patience and perseverance it can be said this association has come to stay.

The Hamilton Vinegar Works have finally encompassed an entire block with their immense works. The great demand for their brands of mixed pickles and malt liquors has necessitated these new additions from year to year. The spring trade will clean up all stock on hand, and with a favorable season this year's pack will far exceed any former year's business in the pickling department.

Mr. C. W. Marlatt, Hamilton, now occupies the store at the corner of York and Queen streets, the old stand of W. H. Berney, deceased. It has been remodelled and made to look inviting, with a fresh stock of canned goods and fancy groceries. Mr. Marlatt is from Portage La Prairie, Manitoba, and evidently knows the importance of having a store and stock that will be attractive.

J. H. Horning has added another successful year to the old "Cash" grocery store, John street, and says it is the only true way to do business. A GROCER reporter found his clerks busy with customers, while he was "dressing" the show windows. No account books lying around, no clerks posting books and making up monthly statements and yearly balances. Dollars and cents and stock were his balance. He either had the former or the latter to inventory.

ORIENT MILLS,

Celebrated for the Cheapest and Purest Spices and Coffees, Extracts, Mustard, Baking Powder. All goods guaranteed to give Satisfaction.

Thompson, Bradshaw & Co.,

36 and 38 Lombard St., TORONTO.

EDWARDS, CATCHPOLE & CO'Y
TORONTO.

Manufacturers of

French Blacking, Waterproof Dubbin,
Stove Polish, Stove Pipe Varnish,
Shoe Dressing, Flavoring Extracts.

Office, 33 Wellington East.

Factory, 265 Gladstone Ave.

**SILVER CREAM
BAKING POWDER,**

Put up in ¼ lbs., ½ lbs., 1 lbs., 3 lbs., 5 lbs., 10 lbs., and 20 lb. cans. Also by the brl.

No Glass, Crockery, or other Fakir schemes with this Powder.

IT SELLS ON ITS MERIT.

Can be had from wholesale grocers', or from the Proprietors,

F. F. DALLEY & CO.,

Hamilton,
Canada.

**ORDER A CASE OF
OCEAN WAVE BAKING
POWDER**

From your Wholesale Grocer.

Sells itself after one Trial. Prices Current.

Automatic Selling Machines.

The Tutti Frutti Automatic Vending Co. supply their Tutti Frutti Selling Machines to all who have good positions. For all particulars apply to

E. BELLINGER, Manager,
60 Yonge St., Toronto, Ont.

Munn's Pure Boneless**CODFISH**

In pressed 2 lb. Bricks, packed in 5, 10, 20 and 40 lbs.

This fish is cut from the largest Newfoundland codfish, and the quality is unsurpassed.

APPLY EARLY.

STEWART MUNN & CO. - Montreal

GIBSON & GIBSON

COCOA & CHOCOLATE

MANUFACTURERS.

33 & 35 WELLINGTON ST. EAST

TORONTO.

**HUCKINS
SOUPS**

Require only to be heated, and are then ready to serve.

Prepared with great care from only the best materials.

Have enjoyed the highest reputation for more than 32 years.

Send us 20 cents, to help pay express, and receive, prepaid, 2 sample cans of these Soups, your choice.

J. H. W. HUCKINS & CO.,

Sole Manufacturers, Boston, Mass.

SOLD BY ALL LEADING GROCERS.

LEONARD H. DOBBIN, MONTREAL, Sole Agent for Canada,

Tomato, Mock Turtle,
Ox Tail, Green Turtle,
Pea, Julienne,
Beef, Vermicelli,
Chicken, Terrapin,
Macaroni, Consommé,
Okra or Gumbo,
Soup and Bouilli,
Mullagatawny.

**RICH AND
PERFECTLY SEASONED.**

THE ONTARIO CREAMERIES CONVENTION.

The seventh annual convention of the Ontario Creameries Association, held in Berlin on the 13th and 14th inst., was an important meeting. A large number of Ontario's best known creamery men, and about 500 farmers from the fine agricultural country about Berlin were present. The proceedings were opened by the President, Mr. Derbyshire, of Brockville, who made an earnest and persuasive speech, urging the farmers to co-operate with the manufacturers to make the creamery system an unqualified success. On the zeal and honesty of the farmers, he held, the foundations of that system rested. He hoped the time would soon come when milk would be paid for by the percentage of butter-fat it contained. This would turn men's attention to the importance of selecting live stock, as the cow whose milk yielded only 3 per cent. of butter-fat would be less profitable than the one whose milk would yield 5 per cent. At present all milk was paid for indiscriminately by the gallon. He pointed to the fact, that despite the existence of 39 creameries in this province and the excellence of the butter made in them, there was yet 97 per cent. of our butter made on the farms. He referred to the improvement in our creamery butter in the following words:

Our exhibit at the Industrial Exhibition in September last was the best ever made in this Dominion by far, and I would call your attention specially to the Ayton creamery. Mr. Wenger has been exceedingly enterprising in putting up his butter for local use. We should cultivate our home trade, and see that fancy butter was placed within the reach of all.

The chief subject discussed was winter butter-making. Some members were of the opinion that it would pay to put separators in cheese factories after these had shut down for the autumn, and to use them for the manufacture of winter-butter. The President said a large creamery had been started near Athens this last year by Charles Johnson & Son, right in the heart of the finest butter section in Canada, after the cheese factories had closed. They manufactured for local consumption. The result was that they were making ten pounds of butter after the cheese season closed for every pound they made before. They paid the farmers 19½ cents per pound, and made something substantial for themselves, and yet there were farmers within sound of the bell at Brockville who continued the old system of home-made butter making, and sold their product at 14 to 16 cents.

A resolution was finally passed recommending to farmers the practice of factory winter dairying, and urging upon the attention of the Dominion Government the need and advantage of establishing experimental stations under the supervision of Prof. Robertson to investigate the principles and

practice of improved butter-making during the winter; and the making of trial shipments of fresh-made butter in suitable packages to foreign markets.

The following officers were elected:—

President—D. Derbyshire, re-elected by acclamation.

First Vice-President—A. Wenger.

Second Vice-President—J. S. Pierce.

Directors—J. Coyle, T. J. Millar, J. Sprange, R. Philp, M. Moyer, J. Hannah, A. Ward, J. N. Zinkan, and G. Harcourt.

The next annual meeting will be held at Brockville the second week in January, 1892. Prizes amounting to \$260 will be then given for dairy exhibits.

THE DEMAND FOR INDIAN AND CEYLON TEAS.

That the teas of India and Ceylon are rapidly and surely supplanting those of China in the markets of the United Kingdom is a well known fact. But even those who are aware of the phenomenal development of the Indian tea trade in the past ten years will probably be surprised to learn the full extent to which the Indian and Ceylon leaf has supplanted that of the Celestials in this country, and what is now the relative proportion of the two consumed here. The total product of our Eastern dependency is estimated to reach over one hundred and ten million pounds, and of the total from all sources that finds its way into the British market this year, it is believed that over 75 per cent. will be drawn from India and Ceylon, leaving as little as 25 per cent. to represent our whole supply from China. Of late years those cognizant of the conditions under which the cultivation of the tea shrub is carried on in India and China respectively have clearly foreseen the inevitable decline of the supplies we draw from the latter country. The Chinese growers have become more and more careless in their methods of culture, and have taken less and less pains to produce a good article, with the result that there has been a marked deterioration in the quality of the leaf sampled at the treaty ports. Sir Robert Hart, the Chief Commissioner of the Imperial Customs in China, has drawn the attention of the native Merchant Guilds to the fact, and pointed out, too, the probable consequences of this. But with the customary obstinacy of the Chinaman tea growers in the interior have persisted in going their own way, and while they have been indifferent and careless in the management of their gardens, the Assam and Ceylon planters have been doing their utmost to improve their methods of manipulation, and have introduced modern machinery tending to a cleaner handling of the leaf and to greater economy in production. Quality for quality, the teas of China will no longer bear comparison with those of India and Ceylon in the ordinary grades, and these, of course, constitute the great bulk of the shipments to

this country, the finer and more expensive sorts, for which the Celestial Empire is still unrivalled, being little in demand here. The liquor drawn from Indian and Ceylon teas is much stronger than that extracted from the Chinese leaf; hence, bulk for bulk it is more economical in use. The reduction of duty by the Chancellor of the Exchequer has also told in favor of growers in our own possessions. The Chinese cultivator is handicapped by a double duty; he is obliged to pay an impost upon the land devoted to the tea shrub, which is as often as not arbitrarily assessed by the local functionaries and without regard to the productiveness or otherwise of the soil. Then he is mulcted by an export tax before he is allowed to ship the leaf abroad. What, therefore, with a double tax to pay and the deterioration in the quality of the ordinary grades of tea, it is not surprising that the Chinese article should fail to hold its own in competition with the better growths of Assam, Darjeeling, and Ceylon in British markets, exempt, as the latter are, from surcharges of any kind and description. Russia, so eminently conservative in its preference for certain grades of tea, is beginning to take kindly to the Indian leaf, but there are still many countries, such as the United States, where people evince a strong objection to any but the genuine growths of the Flowery Land. Still, when a comparatively small island like Ceylon can raise and export in a single year over forty million pounds of tea, it is evident that the Chinese cultivators will have to bestir themselves pretty actively, if they are to hold their own in those markets they still contrive to monopolise.—Morning Post.

CO-OPERATIVE DELIVERY.

A scheme is being inaugurated in the town of Galt having for its purpose the establishment of a system of delivery for the grocery trade, which is calculated to do away with one-half the number of delivery wagons, horses and boys now employed by the grocers of that town. The modus operandi of this system is thus explained to our representative: The main street for business runs east and west, on which we will say for illustration there are eight grocerymen that keep delivery rigs. The bulk of the deliveries are at either end of the street. With the old system, it is not unusual to see eight delivery rigs in one section at a time. With the present system, one rig starts from the west end at the same time one starts from the east end, going through and picking up from each store the goods for the direction he is going in. The other operates in the same way from the opposite direction, and in fifteen minutes more two others start in the same way. It is estimated that all orders can be cleaned up every thirty minutes throughout the day with one-half the number of rigs now in use, and with the addition of four or six more grocerymen. The number of wagons will not need to be increased. This to us seems a very feasible plan for a town of 6,000 to 1,000 inhabitants.

CORTICELLI

All STOREKEEPERS are
INTERESTED.

The Best Goods are what you
want to give your Customers.

TRY CORTICELLI SILKS

Ask your Wholesale Merchant for them,
if he does not keep CORTICELLI, write
direct to

CORTICELLI SILK CO.,
ST. JOHNS, P. Q.

**SILVER
STAR
STOVE
POLISH,**

THE PHENOMENAL POLISH,

BLACK, BRILLIANT, BEAUTIFUL,
Handsomely put up in 3 doz. hinged cases,
can be had from all wholesale grocers,

Or from **F. F. DALLEY & CO.,**

PROPRIETORS,
Hamilton, Canada.

JAS. WATSON & Co.,

Coffee and Spice
Dealers.

Toronto, Ont.

N. K. FAIRBANK & CO.,

COMPOUND



REFINED LARD.

185 WELLINGTON ST., MONTREAL.
CHICAGO. ST. LOUIS. NEW YORK.

Condensed Mince Meat.

Handled by retailer
as shelf or counter
goods. No waste.
Gives general satis-
faction.

Will not ferment in
warm weather.

Sells at all seasons
by all wholesale
grocers.



Although fruits are
scarce and high, price
same as last season,
\$13.50 per gross net.

Packed in $\frac{1}{4}$ and $\frac{1}{2}$
gross cases.

Sole manufacturer
for Canada.

Ask your wholesale
grocer for it.

J. H. WETHEY, St. Catharines, Ont.

**BENS DORP'S
COCOA.**

OUR friends tell us after a year's fair trial
there is no pure cocoa in the market that
gives such general satisfaction as Bensdorp's, one
tin going into a household results in that family
drinking none other but

Bensdorp's Royal Dutch Cocoa.

Wholesale Agents :

JAMES TURNER & CO.,

HAMILTON.

W. H. GILLARD & CO.,
WHOLESALE GROCERS, HAMILTON.**IN STORE :**

NEW GOODS—Mayette Grenoble Walnuts (finest grown). Persian Dates in layers. Le Sphinx brand Bosnia Prunes, cases and casks.

CANNED APPLES in gallons and threes at special prices to the trade. Buy early. Apples will be much higher next spring.

Agents for Allan's Condensed Mince Meat. Nelles' fine Jams in glass pots and pails.

DIAMOND BAKING POWDER is considered by those who have tried it to be the best value in the market. A trial will convince you. Put up in $\frac{1}{4}$, $\frac{1}{2}$ and 1 lb. tins. Retail at 10, 15 and 25 cents.

Mail orders and Correspondence solicited and promptly attended to.



TORONTO MARKETS.

TORONTO, Jan. 22, 1891.

GROCERIES.

The past week has been the best since the close of the old year. Trade is evidently started again, though it has not got into its usual winter activity. Steady weather up to the middle of the present week, along with the smallness of retail stocks, has been the cause of the improvement. The upward tendency of prices in the case of sugar, dried fruit, rice and canned goods may have contributed also to the betterment of the week's trade. What keeps trade lagging below the point it reaches in February is the limited nature of the demand from consumers, which continues to be kept in hand by the scarcity of money.

CANNED GOODS.

A report of the market as it now stands from week to week is little otherwise than the repetition of an oft-told tale. The goods are for sale, there are few buyers, and fewer would apparently satisfy the jobbers and not affect prices. Holders are confident that the capacity of the demand that is now quiescent may be depended on to open up in time and make away with all the stock there is on hand. A particular in which the present week's aspect of the market differs from that of a week ago is the greater number of small orders that have been received, and the stronger inquiry that has been heard from. Raspberries are very firm at Price List quotations and are in some demand. Lobsters are also stronger at old quotations.

The Grocers' and Cannery's Gazette shows that last year's tomato pack in the United States was at least 3,166,177 dozen cases, the largest pack, excepting that of 1888, of the past eight years.

A report to the same paper from Maine says: Owing to the cold winter, firms making the curing of finnan haddies a specialty have been unable to fill all their orders on account of the scarcity of these fish.

The American Grocer's estimate of the corn pack in the United States and Canada for the season of 1890 is 1,563,860 cases, against 1,760,300 cases in 1889. The pack last season is 400,000 cases below the average of the past six years. The supply of old corn on hand is also less than the average for several years. The Grocer's Canadian estimate is 41,264 cases in 1890, against 34,204 in 1889.

COFFEES.

The stiffness in prices of fine quality is not relaxed, while Rios show improvement outside. Stocks of Rios are not large here, and trade is quiet.

The Rio News says "So far as we are informed the prospects for the 1891-92 crop in the Rio zone are still very favorable; but our information also is that, for the present crop, Rio will have some difficulty in shipping over 2,500,000—this is the view of the planters."

DRIED FRUIT.

The desultory trade which is usually carried on in dried fruit after the close of the holidays may now be said to be begun.

Occasional buying at about the rate it may be looked for was active in last week's trade. Valencia raisins are in stock fully up to present needs, so that an advance of $\frac{1}{8}$ c. in New York is not likely to affect prices here. Stock could not be laid down here from New York below $6\frac{1}{2}$ c., and it would cost from London now 7c. Currants we quote $\frac{1}{8}$ c. higher all around. They are $\frac{1}{4}$ c. dearer outside. Figs and dates are in fairly good demand now.

NUTS.

The nut-trade is expected to be an off an on matter throughout the winter. So far it has exhibited very little activity since the close of the holiday trade. The only change to note is in the prices of Tarragona almonds, which are up a cent, quoting now at 15 to 17c.

The Grocery World says: The shellbark crop of Pennsylvania proved an almost total failure last year, and it is said that there is a greatly decreased supply in other sections of the country. They are sold at \$2.50 a bushel. The walnut crop, it is said, has been almost a failure, and what are on sale are firmly held at 90 cents to \$1 a bushel. Pennsylvania and West Virginia are principally depended upon for these nuts.

RICE AND SPICES.

The scarcity of high grade rice is more than ever an aggravated feature of the market, while the demand which is a very steady matter from one year's end to the other is now about at its average strength, stimulated perhaps by growing scarcity and stiffening prices. Spices are in easy request, the household operations at this season not making any specially strong draft upon stocks, and stocks having been pretty well replenished before Christmas.

SUGAR.

The monotony of decline has been varied at last by an opposite movement of the market. On Monday all white sugars were advanced one-eighth, and yellows were put up a quarter. Consequently the prices of granulated are now $6\frac{3}{4}$ c. for quantities not under 15 barrels, and $6\frac{1}{2}$ c. for smaller quantities. Yellows are $5\frac{1}{4}$ to $6\frac{1}{4}$ c. though we believe there has been some brown sold this week $5\frac{1}{2}$ c. The recovery is partly a consequence of the virtually depleted stocks in retail hands, which has led to the recommencement of buying, though that goes yet at a rather sober pace and is only to the extent of immediate needs. It is also partly a consequence of improvement in the New York market, wherein there was an advance of 3-16c. upon granulated on Saturday, which was followed by another of $\frac{1}{8}$ c. on Tuesday. This amendment in New York prices was a result of an incursion of buyers, who had been holding off in anticipation of a retroactive weakness from the prospective admission of free sugar in March. Their concerted holding off did weaken the market, but had to be followed by an equally concerted spell of buying, which equally strengthened the market. The next week here is expected to be a better week in sugar than any previous one of the year.

SYRUPS AND MOLASSES.

The demand for syrups continues quiet, though there is every likelihood it will become very good shortly, particularly since the stock of butter has got into such small compass. Molasses is in equally light demand. Prices in both cases are firm and unchanged.

TEAS.

Trade is looking up and inquiry for low grade and medium teas is quite active. The stock on the market continues to be weak in

the popular grades of Young Hysons for which inquiry now seems to be more eager than for any other description, doubtless because other lines are comparatively plentiful. There has been a decided improvement in the inquiry for Indian teas. Apparently the grocer finds that he cannot do without them. The general tea consumer is now waking up, and appreciates more and more the strength and purity of British grown teas. In London owing to the strong statistical position, and the comparatively small stocks held by the trade, there has been a brisk demand, and prices have advanced for nearly all kinds. Leafy and broken kinds up 10d per lb.—particularly Pekoe Souchongs—have been enquired for, and are $\frac{1}{2}$ d. to 1d. per lb. dearer; whilst fine Pekoes and Orange Pekoes with special point in the cup, are, in many cases 1d. to 2d. per lb. higher. Broken Pekoes have ruled with great irregularity, but, in most instances, have favored sellers. The quality of the teas now being sold is, on the whole, useful, and the auctions have included a good selection, comprising 714 packages from Travancore. Telegrams report that the sale held in Calcutta comprised about 11,000 packages, which sold with a firmer tendency. The home consumption of tea in the United Kingdom, as shown by clearances from all bonded warehouses, shows a remarkable increase for the calendar year just closed. The export of Indian and Ceylon tea from Great Britain during the same period is very encouraging for the development of new markets; viz., Indian, 2,624,579 lbs.; and Ceylon, 1,431,931 lbs. Latest estimates from Calcutta place the total season's crop available for London at about 103,000,000 lbs., as against about 96,000,000 last year.

PETROLEUM.

Unchanged prices and steady trade pretty fairly sum up all that can be said this week about refined stocks held here.

DRUGS AND CHEMICALS.

Trade moves along on the slow side, without any alteration in prices to make note of.

BUTTER AND CHEESE.

The improvement in the butter market, of which note was made last week continues. The operations of buyers for export have been pursued with even greater activity than they were previous to our last report, and we have the unusual phenomenon of an almost bare butter market in mid January. Not only has the local market been well nigh exhausted of stock by the steady strain made upon it, but the accumulations at outside points have been taken off. This general relief has had a wonderfully wholesome effect upon prices. The butter that has been taken up during the past fortnight has been for various destinations. At the outset the buying was said to be for the London market, then it was mainly for the eastern provinces, and latterly it has been for shipment to Germany. The range of quality was as wide as the range of destination, and comprehended all sorts from the coarsest to the finest. The bulk of the stock said to be bought for German export was paid for at prices mostly within the range of 10 to 13c. Wherever the stock went it is certainly no longer here, and it is an excellent riddance. The market is now in a healthy state, butter is scarce, and good prices will be the rule, there is little doubt, until the incoming of new butter again. Good dairy tub now easily brings 16c. and

DAVIDSON & HAY
Wholesale Grocers,
36 Yonge Street,
TORONTO, ONT.

IN STOCK

Full assortment of canned goods, including the following choice brands:—

"Canada First," "Lion," "Little Chief" and "Lynn Valley" Corn. Peas—Simcoe "English Garden," Delhi Sweet Wrinkled, Marrowfats and "Little Chief." Tomatoes—"Little Chief" "Ontario" and Windsor; also Peaches, Pears, Raspberries, Strawberries, Pumpkins, Plums, Pine Apple, &c., &c.

Sloan & Crowther
WHOLESALE GROCERS,
TORONTO.

FISH.

Hlf. Brls. White Fish,
do Trout,
Brls. No. 1 Lab. Herrings,
Hlf. Brls. No. 1 Lab. Herrings,
Pure cod and boneless fish in 1lb rolls, 2lb
bricks—boxes all sizes.

H. P. ECKARDT AND CO
Wholesale Grocers,
3 FRONT ST. EAST, TORONTO.

**STUART,
HARVEY & Co.**
Importers and
WHOLESALE GROCERS
A Large and Well-Assorted Stock of
Teas, Sugars and General Groceries
HAMILTON, ONT.

RIO COFFEES,
ex S. S. Plato.
SPECIAL VALUE.
WARREN BROS. & BOOMER,
35 and 37 Front St. East,
TORONTO, ONT.

**EDWARD
ADAMS & CO.**
ESTABLISHED 1846.
Wholesale Grocers and Importers of
**TEAS,
SUGARS,
COFFEES,**
Tobaccos, Wines and Spirits
95 & 97 Dundas St., London, Ont.

BALFOUR & CO.,
IMPORTERS OF TEAS
AND
Wholesale Grocers
HAMILTON.

SMITH & KEIGHLEY
WHOLESALE GROCERS.
The following new fruits in stock :
**MALAGA RAISINS.
PRUNES
IN CASES.
FIGS
ALL SIZE BOXES.
CURRANTS
BRLS., HFS. and CASES.**
SMITH & KEIGHLEY,
9 Front St. E., Toronto

STEEL, HAYTER & CO
IMPORTERS OF
INDIAN TEAS
Direct from their estates in Assam.
Assams, Kangras, Darjeelings and Indian
Oolongs in stock.
PROPRIETORS OF THE WELL-KNOWN
"MONSOON" BRAND.
SAMPLES AND QUOTATIONS ON APPLICATION.
11 & 13 Front St. E. Toronto.
Calcutta and London Firm: Octavius Steel & Co
Telephone 2354.

J. W. Lang & Co.
Wholesale Grocers,
TORONTO.
Special values in
TEAS
For January Trade.
33 Front St. East.

NEW BLACK BASKETS.
We have just received the
first shipment of
"Crescent" Brand
**EXTRA CHOICE PATRAS
CURRANTS.**
Specially packed for us.
Ask our Travellers or send for Samples
and Prices.
PERKINS, INCE & Co.,
TORONTO

J. F. EBY. **HUGH BLAIN,**
:- **FISH** :-
LENT commencing early part of February this
year, order your fish now. We carry in stock
Labrador Herrings, White Fish, Trout, Bone-
less Fish and Codfish, all styles, Scaled Her-
rings and all kinds of Canned Fish.
Eby, Blain & Co.,
Wholesale Grocers,
FRONT AND SCOTT STS. TORONTO.

Keep nothing in your store but what will sell quickly. Don't buy everything that comes along. It's not business and tends to spoil business.

Sell only the best, those goods that please and satisfy; you will benefit.

You say "Surprise soap" is unknown to you; but for years it has been on the Eastern market and has met with great success.

We will answer any inquiries.

The St. Croix Soap Mfg. Co.,
ST. STEPHEN, N.B.

MARKETS—Continued.

choice is worth 18c. Medium tub is 13 to 15c. store packed is 10 to 15c. large rolls are 15 to 18c. and pound rolls are 18 to 19c.

Cheese is quiet. The prices of a week ago hold, with the upper price for fine, 11c., rather weak. September is 10 to 10½c., half creams 7 to 8c., and early summer 7 to 7½c.

COUNTRY PRODUCE.

APPLES—Are easier, quoting generally at \$3 to \$3.50, while it is very fancy stock will bring \$4. The expectation of a strong late home market led to the holding of supplies on a pretty large scale, and to-day apples are fairly plentiful.

BEANS—A carload of very fair stock went at \$1.45 early in the week. This price is also paid for small lots of medium. Large choice hand-picked, however, bring \$1.65 in car lots.

DRIED APPLES—Have weakened in sympathy with green apples. Offerings are freer, and not largely taken at 7½ to 8c.

EVAPORATED APPLES—Have also declined with the whole fruit. They sell at 12 to 13c., and are more readily taken than

dried because of the demand for stock for another shipment of a couple of carloads that is under way.

EGGS—Are firm at 26 to 27c. for strictly fresh, though 10-case lots have changed hands at 24c. There are no longer any lined on the market.

GAME—Partridges are now out of season. Rabbits are 15 to 25c., and in easy demand.

HAY—Receipts are fairly liberal. Mixed is \$6 to \$8, and timothy is \$8.50 to \$9.

HIDES—Are going up, as the market opens rather ahead of the butchers' supplies. No. 1 is 5 to 5½c.

HONEY—The only sort in demand is basswood, for which there is but limited call at 10c. Prices are unchanged in Price List.

HOPS—Are quoted at last week's prices here, but are firmer both here and at eastern points. Yearlings are 15 to 18c., and new crop are 35 to 40c.

OATS—Are easier at 45c.

ONIONS—Are scarce at \$2 to \$2.30 for red, and \$2.30 to \$2.75 for yellow. The upper prices are given for fine-necked, large, healthy stock.

POTATOES—Are wanted at 85 to 90c. on track. The week's trade has not been large. Out of store lots at \$1.10 to \$1.15.

SEEDS—Alsike is \$4.50 to \$9 per bush., the wide scope of prices indicating the range of qualities, which is an unusually long one. The export demand is now falling off, and lower prices are consequently looked for. Good seed, however, is becoming scarce. Timothy is \$3.60 to \$3.75 per cental, and trade in it has just begun to move. Clover is \$7.75 to \$8 per cental for red. There is considerable Canadian seed offering.

SKINS—Are steady and in slow receipt at \$1 to \$1.30.

STRAW—Is unchanged at \$6 to \$6.50 for oat.

TALLOW—Is yet 2c. for rough, and firm at 5½ to 6c. for refined.

WOOL—The market is practically at a standstill. The nominal price, 20c., is very weak.

FISH.

Nothing of any account is to note this week. The market for fish remains the same as last week, with the same prices. A car load of sea fish is expected to-morrow, and a car load of Manitoba white fish, pickerel and pike about the latter end of the week. Finnan haddie cannot be got at present.

GREEN FRUIT.

The trade in green fruit is not more lively than it was a week ago, in fact it is rather quiet. The milder weather if continued, being favorable to shipping, would no doubt give an impulse to trade. Florida oranges are easier at \$3.50 to \$4.25, as are also Jamaica's at \$6 to \$6.50. Valencia's are unchanged at \$4.50 to \$5. The orange trade feels slightly the competition of the larger supply of apples now on the market. Lem-

ons quote as they did a week ago, but are expected to be dearer on account of the frost at points of production. Messina's are \$3.25 to \$4, and Palermo's are \$3.25 to \$3.50. Malaga grapes are becoming very scarce, and range from \$10 to \$14.

CRANBERRIES.

Cape Cod berries are \$11 to \$13.50 and Killarney are \$7 to \$8 per barrel. They are getting into small compass.

PROVISIONS.

There is a lighter trade being done, though at stable prices. Hogs are scarce, and the disposition to handle them at present high prices is also growing weaker.

BACON—Long clear is 7¼ to 8¼c., bellies are 9 to 10½c., backs are 10 to 10½c., and rolls are 9 to 9½c.

DRESSED HOGS—In large street and in rail lots are \$6 to \$6.15. Buyers and sellers are divided, and western holders consequently are continuing to hold.

HAMS—Are steady and unchanged, at 11 to 12c.

LARD—Is 9c. in tubs and 9 1-2c. in pails.

MESS PORK—American is \$14.50, and Canadian is \$15. Family mess is \$16.

SALT.

There is generally a dullness in the salt market after New Year, but this week is the reverse, as will be seen by the following large sales reported by the Toronto Salt Works: 3 cars bbls. at \$1.43; 3 cars sacks at 72c.; 1 car dairy at \$1.25. Smaller quantities sell at \$1.55 to \$1.60 for bbls.; 85 to 90c. for sacks, and 55 to 60c. for ¼ sacks.

At a meeting held in Rochester on Friday last, an agreement was signed by every salt producing firm and company in western New York, that the prices of 1890 shall be maintained throughout 1891.

DRY GOODS.

The volume of trade acquires an additional increment each week, and though not yet large is generally satisfactory. Encouraging signs continue to come in the form of orders for spring stock, but the milder weather has moderated the influx of sorting up orders. The scarcity of money appears to be an unchangeable feature in the payment aspect of the report.

RAW FURS.

The prices for raw furs are unchanged. The following are the quotations:—Beaver per lb., \$4.50 to \$5; bear, per skin, \$10 to \$25; cub, per skin, \$5 to \$12; fisher \$3.50 to \$5; fox, red, 81 to \$1.25; fox, cross, \$2 to \$5; lynx, \$1.50 to \$2.50; martin, 75 to 90c.; mink, dark, 75c. to \$1.25; Muskrat, fall, 12c.; winter, 15c.; otter, \$8 to \$13; racoon, 25 to 80c.; skunk, 25 to \$1.25.



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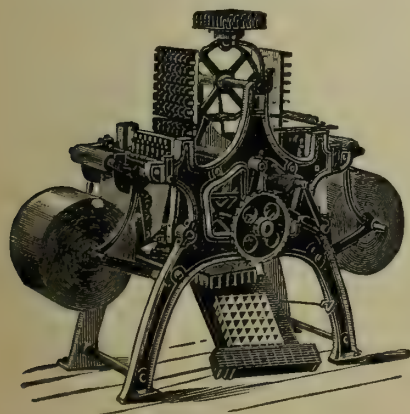
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MONTREAL

MONTREAL MARKETS.

Jan. 21, 1891.

GROCERIES.

There has been a fair movement during the week, which would have been larger were it not for some difference of opinion between buyers and sellers in some of the leading lines, such as fruit for instance, and as holders of Valencia raisins especially, are very firm, business has been somewhat lighter from this cause. In connection with sugar the unexpected happened in a reduction of $\frac{1}{8}$ of a cent in granulated, which on Thursday the 16th was marked down, but the change was so short lived that it is safe to assume that it was only a bait to induce business, as the price has again been advanced. Business has been fair both in sugar and tea, prices being firm on the latter. In other lines no particular feature arises, but jobbers report fairly satisfactory news from their travellers now out on the road. In provisions nothing new has occurred since our last, the clearance of choice butter on export account being effective enough to reduce stocks to a small compass, while in cheese holders are not urging matters at all, but are maintaining an independent position with their views a fraction or so above buyers, and it seems likely that they will be acceded to.

FRUIT.

After the comparative activity of last week present business in dried fruit, raisins especially, is rather quiet. This is not due to any lack of enquiry, but simply to the fact that buyers and sellers are a little apart in their views of value. The recent turn to which we referred to last week pretty well disposed of all the small holders who were agreeable to concession, and now jobbers have to deal with one or two large ones. These latter are very firm in their views, in fact for anything except a genuine round lot they want an outside figure, so that buyers are pursuing a holding off policy for the time being, and it seems likely, however, that they may have to come to holders terms, for, as noted already, the statistical position of Valencias is a very strong one, and they are the only stock offering here, and advices from Great Britain and New York are of the same tenor, the position at the latter centre being unchanged. Although some argue that the stock is considerable at New York, importers take the ground that the bulk of it is of undesirable quality and are maintaining values on desirable grades. Our quotations here, are 6 1-4 to 6 1-2c. for wholesale lots of Valencia's, and it seems very unlikely that this would be shaded upon. There is not much doing in currents, but some trade is passing, on a steady basis $5\frac{1}{2}$ to 6 1-4c. Other lines of dried fruit are unchanged.

In green fruit there is only a small jobbing movement in the staple varieties; oranges and lemons moving on a steady basis. Jamaica oranges run from \$4.50 to \$5.50; Valencia's, \$4.15 to \$4.40, and Florida's, \$3.75 to \$4.50. Lemons move from \$2.50 to \$3.25. Bananas and pineapples are unchanged.

SUGAR, SYRUPS, AND MOLASSES.

The unexpected has happened sure, our last report when it was finally decided on Thursday by refiners to mark down the price of granulated on $\frac{1}{8}$ of a cent. It was at once assumed when this was made known that it

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Both for Canadian and European markets.

was more of a bait to induce business than a lasting reduction and this assumption has now been verified so that it is unnecessary for us to alter our figure on granulated from those quoted last week. Very little was sold at $6\frac{1}{4}$ and this week when the continued firmness in raw has culminated in an advance refiners promptly responded by marking up their prices to the old figure, on granulated, viz., $6\frac{3}{4}$ c. Yellow sugar continues firm as ever, and an advance of $\frac{1}{8}$ having to be cited this week and now none can be had here under 5c. except perhaps in the case of a very large quantity. Consequently we quote granulated unchanged $6\frac{3}{4}$ c. and yellows firm and higher, 5 to $5\frac{1}{2}$ c.

Syrup has met with a little better demand recently, but business continues of moderate proportions at unchanged prices.

Molasses remain unchanged, with holders still firm in the face of a continued lack of enquiry, and have as support decidedly bullish advices from the Islands. As we have noted in our previous reports, a shortage is anticipated, and it is now claimed that the Barbadoes will only produce 30,000 puncheons against 55,000 last year, which, however, was the largest on record. Jobbing lots are still quoted here at $37\frac{1}{2}$ c.

TEAS.

Black teas of all grades maintain their firm tone, while there is a fair movement. Japan's running from 15 to 20c. are in light supply, while they are in fair demand, especially the cheaper sorts.

RICE.

This article encounters a small movement with prices unchanged. Japans, \$4.10 to \$4.25; Patna, \$5.50, and common, \$3.90.

CANNED GOODS.

There is still nothing to report in this market, and outside of a small movement in the

nearest sorting-up way there is no business to note, prices being nominal in the absence of business.

FISH.

There is no business doing yet in fish except the merest jobbing movement, and the position is essentially unchanged. There is some little business in Labrador herring at \$4.75 to \$5.25 per barrel and \$2.50 to \$2.75 per half barrel. No Cape Bretons are offering out of first hands. Dry cod runs from \$4 to \$5, and other similar lines are very firm with stocks light. Labrador salmon and mackerel are quiet and unchanged. We quote: Labrador herring, per barrel, 4.75 to \$5.25; do. half-barrel, 2.50 to \$2.75; Cape Breton herring per bbl., 5.00 to \$5.75; do. half-bbl., \$3; dry cod per quintal, 4.00 to \$5; green cod, No. 1 \$5.50; do. No. 2, 4.25 to \$4.75; do. No. 1, large, \$5.50; do. large drafts, \$5.75; Labrador salmon, No. 1, per bbl., \$15; do. No. 2, \$14; do. No. 3, \$13; mackerel, No. 1, half-bbl., 11.00 to \$11.50; do. No. 1, kit, 2.50 to \$2.75; finnan haddies, Canadian, per pound, 7 to $7\frac{1}{2}$ c.; oysters, per barrel, 2 to \$4; Red Sea trout, per barrel, 9.00 to \$9.50.

HOPS.

This article continues quiet, in fact with brewers in their present humor there is little chance for business. They appear to have enough of stock to carry them along, and consequently are not on the market as buyers to any noticeable extent. The most recent transactions have been in mixed yearlings and 1890, which were sold for an inside figure, 32c. with four months credit, which would indicate some desire towards concession.

PROVISIONS.

The movement in provisions remain slow and of the purest jobbing character. Lard is somewhat easier at $7\frac{1}{4}$ to $7\frac{3}{4}$ c. We quote:—Canadian short cut, per bbl \$15.00 to \$15.50; mess pork, western, per bbl \$15.00 to \$15.50; short cut, western, per bbl \$16.00 to \$16.50; hams, city cured, per lb 10 to 11c.; hams, canvassed, per lb 10 1-2 to $11\frac{1}{2}$ c.; lard, Canadian, in pails $8\frac{1}{4}$ to 8 1-2c.; bacon, per pound, 9 to $10\frac{1}{2}$ c.; lard, com., refined, per lb, $7\frac{1}{4}$ to $7\frac{3}{4}$ c.

DRESSED HOGS.

This market was a trifle easier during the week, but holders proclaim as firm views as ever and they maintained that the easy feeling is fairly temporary. Stocks however are comparatively large but are in few hands, so that there is no particular change in values as compared with our previous report. Therefore the only change is a somewhat lower figure on car lots, the outside for such now being \$6.40, a reduction of 10c. but other west figures are as they were a week ago. We quote car lots \$6.25 to \$6.40 and smaller lots \$6.50 to \$6.75.

EGGS.

With continued cold weather and a steady demand the egg market rules firm. In fact there has been some stiffening in price since our report of a week ago. Lined are 1c. higher at 23 to 24c., and fresh fall stock 27 to 28c. Old held stock are unchanged at 23 to 24c.

POULTRY.

Receipts of this class of product continue light, and prices are firmly maintained, choice chickens being scarce, and prices somewhat higher. We quote: Turkeys, 10 to 12c.; chickens, 7 to 9c.; geese, 6 to $7\frac{1}{2}$ c.

BUTTER.

The position of this market is improved if anything since our last report, as with small stocks of all desirable goods holders are in a very favorable way. Nothing has transpired in creamery since the business we noted last week, but there are further bids

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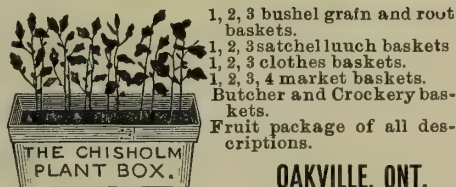
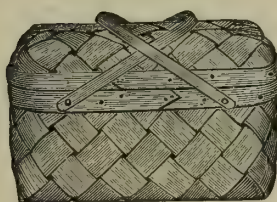
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MONTREAL MARKETS.—Continued.

here at 23c. on export account, but there is little fancy creamery to be had, the deal which was consummated the other week placed the great bulk of this stock in the hands of one shipper, and he has already moved the great portion of it to the seaboard, the shipments during the week being almost 3,000 packages. In Western dairy also business on export account has transpired, and several good round lots have been turned over at 13½ to 14c. ostensibly for the Bristol market. The local demand for table descriptions is of a steady character at 24c. for creamery and 20 to 21c. for nice hard dairy stock. Western rolls are coming in in fair quantity and passing out of receivers hands at 15 to 17c., the outside figure representing business in finer descriptions. We quote: Late made creamery, 23 to 24c.; earlier makes, 21 to 22c.; late made townships, 18 to 20c.; Western rolls, 15 to 17c.; finest Western, 14 1-2 to 15c.; medium grades, 10 to 12 1-2c.

CHEESE.

This market rules quiet, for the reason that holders are not urging matters to any extent, and although it is known that there are orders on the market for finest at 9½ to 10c., nothing is doing, because these bids are not accepted. It is impossible to quote higher, however, in the absence of a sale on which to base a price, but holders' views on the best stock now run from 10 to 10¼c. During the latter portion of last week a fair slice of business was done at 10c., but lately it has died out. There are any number of buyers on the market for grades under finest, say, 9½ and a fraction more, but the market has been stripped so clean of this kind of stock that it is hard to obtain. There is some of course, but holders appear inclined to stick out for the outside on it also. The most recent business in this line of stock was the turnover of a line of Western Augusts at 9½c. The demand all runs to western stock now, which is natural, when keeping quality is the great consideration. The Liverpool cable has been advanced sixpence and the position may be summed up as a firm steady one. In fact it is quite likely that holders views on finest may be acceded to later on. In the meantime we quote prices unchanged as follows: Fancy late makes, 10c.; finest, 9¾ to 9½c.; fine, 9½c.; medium, 9¼c.; cable, 50s. 6d.

FLOUR AND GRAIN.

There is little animation to the grain market and business is unimportant on the whole. Locally there has been a jobbing movement in oats at steady prices while some business is noted in car lots of Manitoba wheat in transit at 95c. for fair average stock. There is some export movement also via New York on purchases by shippers there at about \$1.03 for No. 2 hard laid down at that port with other grades in proportion. The stocks in store compared with those of a week ago, show an increase of 12,460 bushels of wheat, 6,168 bushels of corn, 1,315 bushels of peas, 619 bushels of rye, and a decrease of 15,345 bushels of oats and 1,000 bushels of barley. Compared with the corresponding date last year there is an increase of 42,117 bushels of wheat, 21,110 bushels of oats, 7,777 bushels of rye and a decrease of 6,880 bushels of corn, 176,343 bushels of peas, 48,746 bushels of Barley: We quote: No. 2 hard Manitoba, 97c. to 98c. No. 3 do., 88c. to 90c.; No. 2 Northern, 86 to 88c.; and feed do., 60c.; peas, 72c. to 73c. per 66 pounds in store; Manitoba oats 44c to 45c; Upper Canada do., 47½ to 48c. per 34 pounds corn 72 to 73c. duty paid; feed barley, 50c.; good malting do., 65 to 70c.; rye

60c. The flour market is very quite, in fact there is just about business enough to note and that is all. Prices are on the easy side, but in the absence of business are more or less nominal. However, although, some stock is offering here at very low figures, the impression prevails that the bottom has been reached and that values will mend shortly. The statistical position continues favorable.

ST. JOHN, N. B., MARKETS.

ST. JOHN, N. B., Jan. 20, 1891.

During the past week business has been quiet in all lines. Payments have been about as usual at this time of the year. We cannot note any large imports or exports in the local market. Although we can report the arrival of a cargo of sugar from the Phillipine Islands per steamer Highfield, which is being forwarded to Montreal via the C. P. R. for refining there.

FLOUR AND GRAIN—For flour this market continues steady. The demand is slow. Sales are mostly in small lots. The quotations are:—Medium Patents, \$5.00 to \$5.15; Canadian High Grade Family \$5.20 to \$5.30; Manitoba Spring Patents \$6.00 to \$6.20; Oatmeal is firmer; standard per bl. \$5.35 to \$5.45; Roller Oatmeal, per brl., \$5.45 to \$5.50; Cornmeal is steady.

OATS—Oats are very firm at the advance. The demand is good and supply steady. We quote: Canadian, 53 to 54c.; P.E. Island, 53 to 54c.

FISH—The supply of fresh Cod and Haddie is small, owing to stormy weather. Prices are firmer. Frozen Cod, 2¼ to 3c.; Fennin Haddies, 6c.; Codfish, per quintal, large, dry, \$4.75 to \$4.90; do. Tolquol, \$4.40 to \$4.50; do. medium, \$4.15 to \$4.25; Pollock, \$2.20 to \$2.25; Haddock, \$1.75 to \$2; Herring, bay, per bbl. split, \$3 to \$3.25; do. per half-bbl., \$1.50 to \$1.60; do. Shelburne No. 1 \$0.00 to \$0.00; do. No. 2 \$3.25 to \$3.50; Canso, \$6 to \$6.50; Labrador, \$5 to \$5.50. Smoked Herring—Grand Manan, sc'd, per box, 11 to 13c. Tucktails, lengthwise, 10 to 11c.; Shad, per hlf-bbl. \$6.50 to \$7.

SUGAR AND MOLASSES—The market is unchanged, with a quiet trade.

RICE—The demand is small. Quote Aracan, per lb., 3½ to 3¾c.

TEA—In low grades the price has advanced from 2 to 3c. per lb. Better grades remain firm.

SPICES—No change to note, demand light.

STARCH—The market is well supplied with this article at present and sales are quiet.

BEANS—The market is steady and light. Hand picked are \$1.70 to \$1.75 per bushel; medium, \$1.60 to \$1.70.

POTATOES—Are moving slow at \$1.60 to \$1.90 per barrel.

ONIONS—The supply is small and prices are \$3.65 to \$3.90 per barrel.

EGGS—There is plenty of eggs at 25 to 28c. per dozen.

APPLES—The supply is small, but ample for all demands as high prices cause them to move slowly.

BUTTER AND CHEESE—The butter market is just about the same as last quoted, 17 to 19c. for choice grades, and from 10 to 14c. for old. There is a plentiful supply of cheese with a fair demand at 10 to 11c. for best quality, and 9 to 10c. for some lots held by commission houses.

PROVISIONS—Clear pork, \$16.00 to \$16.50, Am. mess pork, per bbl. (new), \$15.00 to \$15.25; P.E.I. mess pork, per bbl. \$15.75 to \$16.25; ex prime pork, in bond, \$12 to \$12.25; extra plate beef, \$12 to \$12.50; do. in bond \$8.25 to \$8.50; plate beef in bond \$8.00 to \$8.25; lard per lb. 9 to 11c. and

moderate demand. There is a plentiful supply of fresh beef and pork in country markets at fair prices.

MR. JOHN YOUNG.

A feeling of profound and more than transient sorrow very generally pervaded the wholesale quarter of this city on Friday morning last, when it received the astounding news of Mr. John Young's very sudden death. He had gone home the night before a hale, well-preserved man, apparently in his accustomed health, and was but a short time under his own roof before he was in his mortal sickness, caused by the rupture of an internal membrane.

Mr. Young was the second member in the firm of Perkins, Ince & Co., and was the brother-in-law of its principal, Mr. Wm. Ince, Sr. His connection with that house extended over thirty-six years, the last eighteen of which he was a partner. He was a man of commercial ability and of sterling worth, highly thought of by his fellows in the wholesale trade, and respected as well as liked by all who knew him. He did not seek prominence, nor did he busy himself much in spheres of activity lying outside the commercial domain. He lived a tranquil life, whose close is more genuinely mourned than that of many a man whose usefulness has been more conspicuously before the eyes of his contemporaries.

Davison, Scott & Co. inform their patrons by circular that they are retiring from the business lately carried on by them under the name of The Toronto Soap Co. and that they have sold the "Ammonia Electric Soap" brand, formula and plant, with the sole right to manufacture said brand, and all other rights and privileges pertaining thereto, to Messrs. W. A. Bradshaw & Co., of this city, who will carry on the manufacture and sale of this popular brand, supplying the show card adopted by Davison, Scott & Co. for advertising purposes, and giving the same picture unprinted on terms and conditions advertised. They thank the wholesale and retail grocers and public generally for their patronage in the past, and solicit the same for their successors in the future.

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Dealers in

Provisions, Groceries, Fish, Teas

Dulse, Fruit, Spices, etc.

—AGENTS FOR—

Canned Fennel Haddies,
and Bread-Makers Yeast Cakes.

Creamery Men and Merchants.

Holding butter of good quality are requested to correspond with

A. & J. STRUTHERS,

SUCCESSORS TO

T. W. CLARK,

Commission Merchants and Wholesale Dealers in Butter and Eggs.

Consignments solicited and business transacted for Ontario and other Eastern Canada Merchants.

VANCOUVER, B.C.

References: Bank of British Columbia, Bank of British North America.

WILLIAM RYAN,

Produce and Commission Merchant,

72 FRONT ST. EAST, Toronto, Ont.

—DEALER IN—

Labrador Herring, barrels and halves.
Lake Superior Whitefish and Salmon Trout.

Lake Herring.

New Cured Hams and Bacon.

Pure Canadian Lard.

Mess and Short Cut Pork.

Write for Prices.

J. F. YOUNG & CO.,

PRODUCE AND COMMISSION MERCHANTS

74 Front St. E., Toronto.

Our business is Solely Commission. The only plan which does justice to the Consignor. We handle everything which the Country Storekeeper has to send from home to sell. None of our own goods to sell in preference to yours when the market is good. Nothing between you and best price obtainable except a small commission.

Prompt Sales and Quick Returns.

We Furnish Egg Cases. Try Us.

LAURENCE GIBB

Provision Merchant,

88 COLBORNE STREET, - TORONTO.

All kinds of Hog Products handled. Also Butter, Cheese, Poultry, Tallow, Etc.

PATENT EGG CARRIERS SUPPLIED.

Good Prices paid for Good Dairy Butter.

JAS. DICKSON & CO.,

26 WEST MARKET STREET,

Provision and Commission Merchants.

Eggs, Butter, Hams, Lard, Bacon, Cheese, Dried Apples, Finnan Haddies, Dried Cod Fish, bought or sold on commission. Agents for all lines of Canned Corned Beef. Egg Carriers supplied.

To Country Merchants and Dealers.

THE undersigned solicit consignments of butter, eggs, poultry, apples, potatoes, pork, flour. Liberal advances made. Correspondence solicited. Telephone No. 2241.

E. DENNE & CO.,

70 Colborne St., Toronto.

J. Cleghorn & Son

WHOLESALE

Fruit, Fish and Oyster Dealers,

94 Yonge Street,

TORONTO

FOREIGN FRUITS

R. S. GALLAGHER,

FRUIT AND COMMISSION MERCHANT

TORONTO.

111 & 113 King St. E., 77 Colborne St.

Telephone 1617.

R. C. MURDOCH AND CO.,

Commission and Wholesale Fruits.

FANCY CALIFORNIA EVAPORATED AND GREEN FRUITS A SPECIALTY.

Correspondence solicited, and prices on Foreign Fruits, Figs, Dates, Nuts, etc., furnished on application.

29 Church St., Toronto

TELEPHONE 806.

LARD,

GUARANTEED PURE.

Long Clear

New Cured Meat.

Write for Quotations.

WM. DAVIES & Co.,

TORONTO.

39 & 40 Central Market.

W. McCUSKER,

General Produce Dealer,

SPECIAL ATTENTION TO

Cheese, Butter, Eggs, and Honey,

HAMILTON, Ont.

The Badgerow-Falconer

Bonded Vinegar Manufacturing Company

Highest Medal Award Toronto Exhibition.

Telephone 1261 69 & 81 Jarvis St., Toronto.

LEONARD H. DOBBIN,

Commission Agent and Broker in Canned Goods.

EVAPORATED APPLES A SPECIALTY.

4 Hospital Street, MONTREAL.
TELEPHONE 2205.

JNO. A. MOIR,

GENERAL AGENT.

Consignments Solicited.

SPECIALTIES: Canned Goods, Dried Apples, Evaporated Apples, Codfish.

Quotations and samples sent on application. A trial solicited.

41 St. Francois Xavier Sts., Montreal.

JAMES E. BAILLIE,

PORK PACKER,

TORONTO.

Long Clear Bacon, Mess Pork, Short Cut Pork, Breakfast Bacon, Backs, Spiced Rolls, Pure Lard, Sugar Cured Hams, White Beans, Dried and Evaporated Apples, at close prices. Write for quotations.

Hams, Breakfast and Roll Bacon,
New curing, now ready.

For Choice full flavor goods send us a Sample order.

Jas. Park & Son,

Toronto, Ontario

Established 1874.

W. H. SMITH,

Wholesale Produce

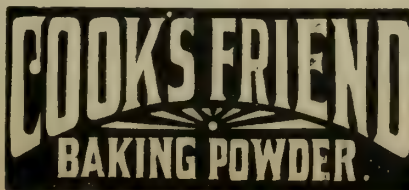
Commission Merchant

186 KING ST. EAST, TORONTO.

Wholesale Dealer in Butter, Eggs and General Produce. Consignments solicited. First-class reference

McLAREN'S

Is Honest Goods and just the Thing on Which to Make or Extend a Business.



The Best Grocers Make a Point of Keeping it always in Stock.

GUILTY!

Our Customers find us guilty of Selling GOOD SPICES, and that they are SATISFIED with their VERDICT, the letters we print are good evidence.

We cannot afford to sell anything but Good Spices, as we have a name established for these goods, which will not allow of our putting out an inferior article.

KINCARDINE, Jan. 15th, 1891.

MESSRS. JAMES WATSON & Co., Toronto.

DEAR SIRs,—The scales and spices came to hand about two weeks ago. The scales are very handsome and accurate. I have commenced using the spices, and find them fully equal to the standard quality of the spices that I have purchased from you during the past five years that I have been doing business with you. I am very much pleased with my purchase.

Yours truly,

JNO. MCPHERSON.

STAYNER, Jan. 3, '91.

MESSRS. JAMES WATSON & Co., Toronto.

GENTLEMEN,—In reply to yours of 27th December, re scales and spices, I am very well pleased with the scales, if necessary I can sell the spices at cost and be well paid for my trouble.

Yours very truly,

CHAS. I. MCRAE.

WOODBIDGE, Dec. 31st, 1890.

MESSRS. JAMES WATSON & Co., Toronto.

DEAR SIRs,—The spices and scales which we received from you are satisfactory, and we are well pleased with our purchase. The scales are an ornament to the store and work like a charm. The spices are also equal to what we have bought before in the regular way, and give the best of satisfaction.

Yours truly,

FRANKS & MCBRIDE.

LEITHBRIDGE, Jan'y 14th, 1891.

MESSRS. JAS. WATSON & Co., Toronto.

GENTLEMEN,—Your letter to hand and contents noted. Your spices and scales arrived all right, and we are very much pleased with them. The scales are not only very accurate, but are a very handsome ornament for any store.

Yours, etc.,

A. McDONALD & Co.,

Per C. R. Williamson.

PENETANGUISHENE, 1890.

MESSRS. JAMES WATSON & Co.,
Toronto, Ont.

DEAR SIRs,—I have just received and opened out your goods and scales. I am well pleased with the goods and delighted with the scales. They are very much admired by all who enter my store. I think that they are the best investment I have made for some time. You deserve credit for your enterprise.

Yours truly,

W. M. THOMPSON.

PETERBORO', 1890.

MESSRS. JAMES WATSON & Co., Toronto.

GENTLEMEN,—I must say I am delighted with the scales you sent me. They are giving first-class satisfaction and are very handsome.

The spices, too, are very good. Any one wishing to know about the scales, you can refer them to me.

Yours very truly,

GEO. G. POPE.

All goods as below put up
in 5, 10, 20, 30 lb. boxes—
100 lb. Drums:

Ground BLACK PEPPER.

“ WHITE “

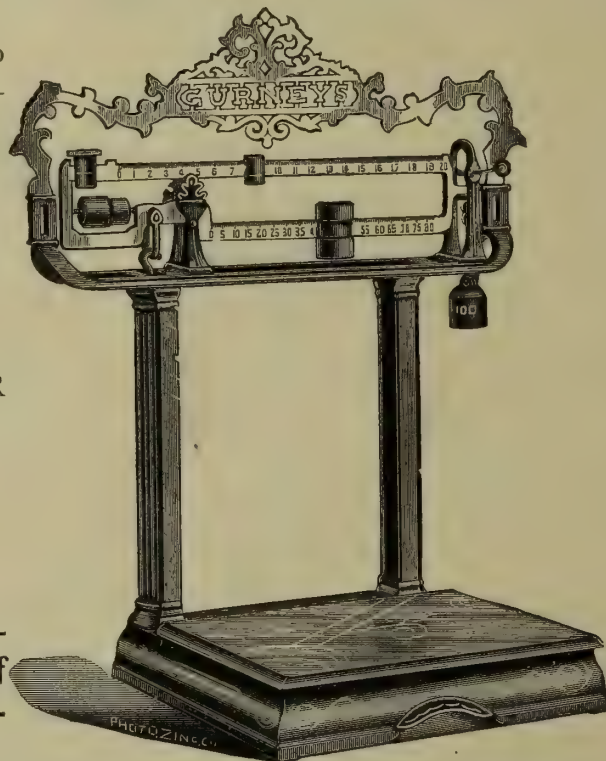
“ CAYENNE “

“ JAMAICA GINGER

“ CLOVES.

“ CINNAMON.

“ ALLSPICE.



Grand MIXED SPICE.

DURHAM MUSTARD.

CREAM TARTAR.



CHARM BAKING
POWDER in 1 lb. tins, also
in bulk. Over 75,000 lbs. of
this powder sold in six
months.

With every 250 lbs. at 20c. of
our guaranteed Spices, Mus-
tards and Baking Powders

(As shown in above cut, manufactured by the Gurney Scale Co., of Hamilton, and is the most complete grocers' counter scale made. It has nickel plated beam and sliding poises, handsomely finished. It has a large platform in proportion to room occupied. The beam can be easily read from either side, and it has a capacity of 1 oz. to 200 lbs. A brass scoop accompanies each scale, and by moving a loose poise on beam, scale can be used either with or without scoop.)

We give FREE
ONE SCALE

Correspondence Solicited. Letter Orders will receive our prompt attention.

JAMES WATSON & CO.,

108 BAY STREET, TORONTO.

ESTABLISHED 1867.

When writing mention "THE GROCER."

TO
OUR
ADVERTISERS.

Wouldn't it pay you better to concentrate your advertising in THE CANADIAN GROCER? It goes direct to the grocery and general store trade. Experienced advertisers have found that a full page advertisement in their trade paper is a hundred per cent. more profitable than the same space divided among a dozen general trade papers. "In union is strength," do you see the point?

— STRENGTH —

is what



imparts

One pound of Johnston's Fluid Beef contains as much actual and real nutrition as Fourteen and a quarter pounds of Prime Beef-Steak.

An Invaluable Food for the Sick.

W. G. A. LAMBE & CO.,
Late WILLIAMSON & LAMBE.

STORAGE

54 & 56 Wellington St. E., Toronto



ELLIS & KEIGHLEY,

IMPORTERS AND DEALERS IN

COFFEES, SPICES,

MUSTARD,

BAKING POWDER,

Fruit Pudding, Royal Jellyine.

Bay St., - Toronto.

Established 1860.

EBENEZER THOMPSON

COMMISSION MERCHANT AND IMPORTER OF

Dried Fruits, American and French Tinned Goods, Etc.

THOMPSON'S BUILDINGS, 48 to 52 THOMAS ST.,

LIVERPOOL.

Direct correspondence solicited from Buyers of

Currants in Barrels, Cases, 1-2, 1-4 and 1-8 Cases, of Patras, Vostizza and Provincial growths.

Raisins, Valencias, Sultanas, Elemes, Muscatelles, etc.

Dates, Persian, Bombay, etc., in Cases and Mats.

Figs, in Boxes, from 8 oz. to 14 lb. each, and Bags 1-2 cwt. each.

Prunes, Bosnia, in Casks and Cases. French in Cases and Boxes.

Plums, French, in Cases and Bottles.

Almonds, Tarragona and Ivica, also shelled in boxes.

Nuts, Barcelona and Turkey Filberts, Brazils.

Sardines, all grades, in 8 oz., 12 oz., 14 oz. and 18 oz. tins.

CONSIGNMENTS.

Direct correspondence is also solicited from sellers of Apples in Barrels, Cases or Boxes.

Dried Apples in Barrels, Cases or Boxes.

Canned Lobsters, Tomatoes, Apples, Corn, Etc.,

BUTTER, LARD, EGGS, Etc.

The light fruit crop in England, France and Spain is likely to ensure good returns to consignors of Apples, and I can promise account sales and remittance of proceeds within seven days after arrival of shipments. Advances made if required. References to North and South Wales Bank, Liverpool, England, and the best mercantile houses since 1860.

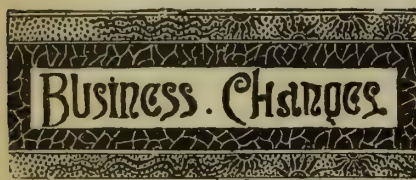


OUR travellers are now starting out with a full line of Samples.

Kindly reserve orders till you inspect our lines. You will not regret it.

R. TEW & CO.,

Crockery, Glassware, Fancy Goods, Lamps, etc.
10 FRONT ST. East,
(Adjoining New Board of Trade Building.)



ONTARIO.

Alexandria—Leslie, John, general store, assigned in trust.

Bracebridge—Collinson, Thos., blacksmith and wagon maker, assigned to Jas. W. Bettes, Bracebridge.

Brighton—Nesbit, S. G. M., grocery, burnt out; Webb, Thos., general store and grain, store burnt out.

Cooksville—Creary, Patrick, saw mill, assigned to E. R. C. Clarkson, Toronto.

Dutton—Burgess, Mary (Mrs. Wm. B.) (estate of) general store, stock, etc., advertised to be sold by auction on 19th inst.

Fort William—McPhelan, F. J., general store, assigned to A. W. Thompson, Port Arthur.

Goderich—Proudfoot, J. W., grocery, assigned to Robt. Gibbons, Goderich.

Hamilton—Hewson & Murray, flour and feed, assigned to H. S. Stephens, Hamilton.

Kingston—Brown, R. J., hotel, assigned to W. D. Greaves.

Kincardine—Gammond, Samuel, baker and confectioner, assigned to David Mahaffy, Kincardine.

Lindsay—Foley, Wm., hardware, assigned to Peter Mitchell, Lindsay.

London—Marsh, T. Herbert, wh. saddlery, hardware, etc., advertised business for sale.

New Hamburg—Miller, John D., wool and cattle, assigned to H. Brodrecht, New Hamburg.

Norland—Graham Bros., general store, assigned to Peter Mitchell, Lindsay.

Nosbonsing—Dunn, Jas., general store, assigned.

Oil Springs—Yates, Wm. F., grocer and baker, assigned to Alfred Robinson, London.

Ottawa—Goyette, Antoine, boots and shoes, assigned to A. C. Larose.

Ottawa—Rochon & McBride, dry goods, assigned.

Pembroke—Russell & Co., (co nom) dry goods, compromised.

Peterboro'—Ostrom, Elijah K., produce, assigned to H. Rush, Peterboro'.

Petrollea—Attwood, E. W., books and stationery, assigned to H. W. Nelson, Toronto.

Port Arthur—Vaughan, Amos C., lumber, assigned to John Fisher, Port Arthur.

Priceville—McKinnon, N. & Co., (co nom) general store, assigned to Chas. Langley, Toronto.

Sarnia—Simpson, D. & Co., (estate of) grocery, stock, etc., advertised for sale by tender.

Schomberg & Nobleton—Hambly Bros., general store, sold out Nobleton business to John Larkin.

Shelburne—Gray, W., grocery, fruits and confectionery, out of business and gone to Georgetown.

Strathroy—Lietch, F. C., (estate of) grocery, stock, etc., advertised for sale by tender.

Sudbury—Mills & McIntyre, Grocery and produce, assigned to Thos. Deacon, Pembroke.

Thedford—Parkinson, Thos., grocery and dry goods, succeeded by H. Johnson.

Toronto—Doty, (The) Engine Co., (not incor) succeeded by the John Doty Engine Co., of Toronto, (Ltd.); Nelson, Cassie, grocery, assigned to John B. Laing, Toronto; Ruthven, S., grocery, compromised, and estate sold; Perkins, Ince & Co., wh. grocery and liquors, John W. Young deceased; Tonkin, John J., merchant tailor, hats and furs, called meeting of creditors.

Walkerton—Russell, L., fruits, flour and feed; assigned to Robt. Millions, Walkerton.

Woodstock—Morrison, Matthew, grocery, etc., deceased.

MANITOBA AND NORTH-WEST TERRITORIES.

Freidensrue—Agranovitch, L., general store, sold out and removed to Winnipeg.

Holland—Pentland, T. H. & Co., general store, assigned in trust.

Winnipeg—Olson, Eglyolfur, grocery, assigned in trust; Kee, Robt., grocery, assigned in trust.

QUEBEC.

Cheneville—Locas, H., general store, assigned.

Cote St. Paul—Mocock, T. J. & Co., axe mfrs., dissolved.

Farnham—Lavigne & Co., tinsmiths, assigned.

Iberville—Dansereau, M., boots and shoes, assigned.

Luskville—Delemore, W., general store, sold out to L. Brackenbridge.

Montreal—Beaupre, Amedee, grocery, assigned; Hughes & Stephenson, plumbers, stock damaged by smoke and water, insured; Lunn, G. J. & Co., machinists, burnt out, no insurance; Dominion Tubular Lamp Co., mfrs. lamps, burnt out, insured; Edson, M. G. & Co., mfrs chocolate, etc., burnt out, partially insured; Gosselin & Grenier, fruits,

dissolved; Parkes, Reekie & Co., (co nom) com. hardware, etc., stock partially damaged by fire and water, insured; Ralston, M. W. & Co., (co nom) foundry, plant, etc., damaged by water, insured; Rousseau, T. & Fils., boots and shoes, assigned; St. Armour, A., boots and shoes, assigned; Whitehead, E. A. & Co., wh. leather, dissolved, business continued by E. A. Whitehead & E. A. Whitehead jr. Style unchanged.

Nicolet—Lariviere, P. B., dry goods, demand of assignment.

Pont Rouge—Lesage, Victor, general store, offering to compromise.

Quebec—Lamontagne, Omer, confectioner, assigned; Soucy & Bedard, grocery, dissolved.

St. Anne de Bellevue—Morrison, J. F. A., general store, compromised.

St. Bazile le Grand—Lariviere, Amedee, hotel, assigned.

St. Louis de Mile End—Cadieux, J. B., grain and wood, demand of assignment.

Valleyfield—Critchon, John, jr., general store, meeting of creditors 20th inst.

Valleyfield—Corbeille, Alfred, grocery meeting of creditors for 20th inst.

BRITISH COLUMBIA.

Victoria—Rithet, R. P. & Co., (co nom) wh. grocery, incorporated as R. P. Rithet & Co. Capital stock \$500,000.

ASSOCIATION NEWS.

The Secretary of the Toronto Retail Grocers' Association has received from the Montreal Association a list of goods now under the combine. When the Toronto Association meets, there are several other articles to go on, and then the list will be published. Secretaries are requested to send in their names and addresses, that an official list may be published for the guidance of the trade.

The concert and dance programme for the Toronto Grocers' At Home is now in the printers' hands. The committee reports everything pointing to a big success. Members of the Association should make it a point to secure tickets as soon as possible, and not leave it to the last moment. In spite of la grippe, which held full sway last year, they had a very large gathering, and it is confidently expected that there will be a larger turn out on February 3rd.

DETECTIVE AGENCIES.

HOWIE'S DETECTIVE AGENCY, 86 WELLINGTON St. West, Toronto, Ont., established 1886. Telephone 1309.

BUSINESS CHANCES.

TO COUNTRY MERCHANTS AND DEALERS—The undersigned solicits consignments of butter, eggs, poultry, apples, potatoes, pork, beef, grain flour. Liberal advances made.

W. HOLDITCH, Sudbury, Ont.,
8 Dealer in groceries, fruits, meats, provisions.

CONSIGNMENTS OF BANKRUPT GOODS wanted to sell by auction at W. Holditch's auction rooms, Sudbury. Merchants overstocked with men's furnishings, boots and shoes, or any other line, can have the same sold on commission, with prompt returns, by applying to W. Holditch, Sudbury.

WHOLESALE AND JOBBING TRADE ONLY.

THE GLOBE TOBACCO WORKS COMPANY OF LONDON

LIMITED,

Are again manufacturing their Choice Standard Brands of Tobaccos from pure Virginia and Kentucky leaves.

CUT PLUG SMOKING:

Gold Flake. Uncle Tom.
Hand Made. Wig Wag.

FINE CUT AMERICAN CHEWING:

Golden Thread. Victoria. Globe.
High Court. Jersey Lily.

ASK FOR THEM.

M. MASURET,

President.

THE CANADIAN GROCER PRICES CURRENT.

TORONTO, Jan. 22, 1890.

This list is corrected every Thursday. The prices are solicited for publication, and are for such quantities and as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name; the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.

Dunn's No. 1, in tins	Per doz	2 00
" 2, in tins		75
Cook's Gem, in 1 lb pkgs.	\$1 75	85
" " 7 oz "		40
" " 2 oz "		65
" " 5 lb tins.		12
" " bulk, per lb.		
Empire, 5 dozen 4 oz c	Per doz	\$0 75
" " 4 " 8 "		1 15
" " 2 " 16 "		2 00
" " 1/2 " 5 lb cans		9 00
" " bulk, per lb.		15

COOK'S FRIEND.

Size 1, in 2 and 4 doz boxes	Per doz	\$2 40
" 10, in 4 doz boxes		2 10
" 2, in 6 "		80
" 12, in 6 "		70
" 3, in 4 "		45
Pound tins, 3 oz in case	3 04	2
12 oz tins, 3 oz in case	2 40	3
5 oz tins, 4 "	1 10	4
5 lb tins, 1/2 "	14 00	0
Ocean Wave, 1/2 lb, 4 doz cases	75	
" " 1/2 lb, 4 "	1 30	2
" " No. 1, 2 "	1 90	3
" " 1 lb, 2 "	2 20	OK
" " 5 lb, 1/2 "	9 60	

BISCUITS.

Arrowroot	Per lb	\$0 11 1/2
Abernethy		9
Ginger Nuts	11 1/2	2
New York Fruit	14 1/2	3
People's Mixed	10 1/2	4
Pilot Family	6 1/2	5
Snowflake	11	2
Niagara	15	3
Soda	6	4
Soda, 1 lb packages	7 1/2	5
" 3 lb "	20	Girls
Sultana	12 1/2	Rayway
Oyster crackers	6	7
Milk biscuit	10	2
Butter crackers	9 1/2	3

Tea	11 1/2	1
Wine	9 1/2	2
Wine, sweet	9	3

BLACKING.

Day & Martin's, pints, per doz	\$3 20
" " 1/2 " "	2 10
" " 1/4 " "	1 10
Spanish, No. 3	4 50
" " 10	9 00
Japanese, No. 3	4 50
" " 5	7 50
Jacquot's French No. 2	3 00
" " 3	4 50
" " 4	8 00
" " 5	10 00
" 1-gross Cabinets, asst.	7 50

BLACK LEAD.

Reckitt's Black Lead, per box	1 15
Each box contains either 1 gro., 1 oz.; 1/2 gro., 2 oz., or 1/4 gro., 4 oz.	
TELLER, ROTHWELL & CO'S.	
Royal Black Lead, per gross	\$1 80
F. F. DALLEY & CO.	

Silver Star Stove Paste	Per gross.	9 00
Packed in fancy wood boxes, each box contains 3 doz.		

BLUE.

Reckitt's Pure Blue, per gross	2 10
TELLER, ROTHWELL & CO'S.	
Parisian Square Blue, per lb.	13 to 14c

BROOMS.

Carpet... 4 strings	Per doz.	2 90
X Parlor, 2 "		2 65
Louise 3 "		2 65
1 Gem 4 "		3 25
" 3 " 3 "		2 65
" 4 " 2 "		2 20
" 5 " 1 "		1 95
O Hurl... 4 "		2 65
" 3 " 3 "		2 35
" 2 " 3 "		2 05
" 3 " 3 "		1 70
OK 2 "		1 35
Hvy Mill 4 "		3 70

CORN BROOMS.

CHAS. BOECKH & SONS.	per doz	
X Carpet, 4 strings, net	\$3 20	
2 " 4 " "	2 90	
3 " 3 " "	2 65	
XXX Hurl 4 " "	2 60	
1X " 4 " "	2 40	
2X Parlor 4 " "	2 25	
5 " 2 " "	1 30	
Girls " 2 " "	1 50	
Rayway 4 " "	3 00	
Ship 4 " "	4 00	
2 Cable 2 wire bands, net	3 00	
3 " 3 " "	4 00	

1 Hearth 2 strings, net	1 75
" 2 " "	1 50
" 1 " "	1 20
" 1 " "	1 30

CANNED GOODS.

Apples, 3's	Per doz	\$1 10
" " 2's		1 20
" " 1's		2 90
Blackberries, 2's		2 00
Blueberries, 2's		1 25
Beans, 2's		0 95
Corn, 2's		1 10
Cherries, red pitted, 2's		2 25
Peas, 2's		1 25
" sited select		1 35
Pears, Bartlett, 2's		2 00
Pineapple, Baltimore		2 40
" Bahama		2 90
Peaches, 2's		2 75
" 3's		3 75
" Pie, 3's		1 60
Plums, Gr Gages, 2's		2 00
" Lombard		2 00
" Blue		1 90
Pumpkins, 3's		1 00
" gallons		3 00
Raspberries, 2's		2 45
Strawberries, choice 2's		2 40
Succotash, 2's		1 65
Tomatoes, 3's		1 35
Finnan haddies		1 50
Lobster, Clover Leaf		2 75
" Crown		2 25
" Bishop's Rock		2 10
Mackerel		1 40
Salmon, 1's		1 40
" white		1 10
Sardines Albert, 1/4's tins	11, 11 1/2	
" 1/2's "	15, 18	
" Martiny, 1/4's "	10, 10 1/2	
" 1/2's "	18, 19	
" Other brands, 9 1/4, 11, 16, 19		
" P & C, 1/4's tins	23, 25	
" 1/2's "	33, 36	
" Amer, 1/4's "	6 1/2, 8	
" 1/2's "	9, 11	

MARMALADE, JAMS AND JELLIES.

CLARK'S.	
(Blacklock Bros. Montreal, Agents.)	
Marmalade, Price, f.o.b. Montreal.	oz.
" Home Made," glass 1 lb.	\$2 35
" " 1 lb.	2 15
" " 2 "	4 25
" Stone 7 "	13 20
Scotch..... White 1 "	2 10



Red Currant and Raspberry

Jellies. Red Currant, 1 lb. white	\$2 75
Black Currant, 1 lb. white	2 75
DELHI CANNING CO.	
Jams assorted, 1's	2 35
Jellies, 1's	2 25

CANNED MEATS.

CLARK'S.

Comp. Corn Beef 1 lb cans	\$1 60
" " 2 " "	2 65
" " 4 " "	5 00
" " 6 " "	7 75
" " 14 " "	18 60
Minced Collops, 2 lb cans	2 60
Roast Beef..... 1 "	1 60
" " 2 " "	3 15
" " 4 " "	5 85
" " 2 " "	7 00
Par Ox Tongue, 2 1/2 "	\$7 25
Ox Tongue..... 2 "	7 50
Lunch Tongue..... 1 "	3 00
" " 2 "	5 25
English Brawn..... 2 "	2 50
Camb. Sausage..... 1 "	2 50
" " 2 "	4 00
Soups, assorted..... 1 "	1 35
" " 2 "	2 25
Soups & Bouilli..... 2 "	1 80
" " 6 "	4 50
Potted Chicken, Turkey, or Game, 6 oz cans	1 50
Potted Ham, Tongue or Beef, 6 oz cans	1 35
Devilled Tongue or Ham, 1/2 lb cans	1 35
Devilled Chicken or Turkey, 1/2 lb cans	2 25
Sandwich Ham or Tongue, 1/2 lb cans	1 50
Ham, Chicken and Tongue, 1/2 lb cans	1 50

MINCE MEAT.

BRYANT, GIBSON & CO.'S—TORONTO.

Mince Meat, 1/2 gal glass jars	\$9 50
Ditto, 25 and 40 lb pails, per lb.	12 1/2c
J. H. WETHEY'S—ST. CATHARINES.	
Condensed, per gross, net	\$13 50

CHEWING GUM.

ADAMS & SONS.

To Retailers.	
Tutti Frutti, 36 5c bars	\$1 30
Bo-Kay (new)	115 pieces
Sappota,	150 "
Magic Trick,	115 "
Black Jack,	115 "
Red Rose,	115 "
Sweet Fern,	230 "
Adams' N.Y. Gum, 200 "	0 50
Caramel Tolu,	72 "
New Fruit Asst.,	115 " new
Puzzle Gum	115 "
Colah	115 "

NOW

is the time to advertise in and subscribe for THE CANADIAN GROCER. You receive better value for your money than in any other journal in the Dominion.

Prices Current, Continued—

CHOCOLATES & COCOAS.

TODHUNTER, MITCHELL & CO'S.	
Chocolate—	
French, 1/2's, 6 and 12 lbs.	0 30
Caracas, 1/2's, 6 and 12 lbs.	0 35
Premium, 1/2's, 6 and 12 lbs.	0 30
Sante, 1/2's, 6 and 12 lbs.	0 26
Diamond, 1/2's, 6 and 12 lbs.	0 24
Sticks, gross boxes, each	1 00
Cocoa, Homoeopatic, 1/2's, 8 & 14 lbs	30
" Pearl	25
" London Pearl 12 & 18 "	22
" Rock	30
" Bulk, in bxs	18

JOHN P. MOTT & CO'S

R. S. McIndoe, Agent, Toronto.)	
Mott's Broma.....per lb	\$0 30
Mott's Prepared Cocoa.....	28
Mott's Homoeopatic Cocoa (1/2's)	32
Mott's Breakfast Cocoa.....	40
Mott's Breakfast Cocoa (in tins)	45
Mott's No. 1 Chocolate.....	30
Mott's Breakfast Chocolate.....	28
Mott's Caracas Chocolate.....	40
Mott's Diamond Chocolate.....	22
Mott's French-Can. Chocolate.....	20
Mott's Navy or Cooking Choc.	26
Mott's Cocoa Nibbs.....	30
Mott's Cocoa Shells.....	5
Mott's Vanilla Chocolate stick	24
Mott's Vanilla Chocolate stick	22
Mott's Pure Confection Chocolate	22
Mott's Sweet Confection Choc.	22

J. W. COWAN & CO'S.

Cocoas—	
Hygienic, 1, 1/2, 1 lb. boxes	70, 75
Iceland Moss 1/2 lb in 12 lb boxes	35
London Pearl.....	30
Soluble (bulk) 15 & 30 lb bxs	18, 20
Soluble (tins) 6 lb and 12 lb	20
Cocoa Nibs, any quantity	30, 35
Cocoa Shells, any quantity	05
Cocoa Essence.....per doz	1 40

Chocolates—	
Mexican, 1/2, 1/2 in 10 lb bxs	30
Queen's Dessert.....	40
Vanilla.....	35
Sweet Caracas.....	32
Chocolate Powder, 15, 30 lb bxs	25
Chocolate Sticks, per gross	00
Pure Caracas (plain) 1/2, 1/2 lbs	00
Royal Navy (sweet)	30
Confectioners', in 10 lb cakes	30
Chocolate Creams, in 3 lb bxs	30
Chocolate Parisien, in 6 lb bxs	30

WALTER, BAKER & CO

Chocolate—	
Premium No. Chocolate, in boxes, 12 and 25 lbs	.....
Baker's Vanilla Chocolate, in boxes, 12 lbs	.....
Caracas Sweet Chocolate, in boxes, 6 lbs., 12 boxes in a case	.....
Vanilla Tablets, in boxes	.....
Spanish Tablets, 100 in each box, 12 boxes in a case	.....

German Sweet Chocolate—

Grocers' Style, in cases 12 boxes, 12 lbs.	.....
Grocers' Style, in cases 24 boxes, 6 lbs	.....

Cocoa—	
Pure Prepared in boxes, 12 lbs.	.....
Cracked Cocoa, in boxes, 12 lbs., 1/2 lb. papers	.....
Cracked Cocoa, in bags, 10 lbs	.....
Breakfast Cocoa—	
In boxes, 6 and 12 lbs., 1/2 lb. tins	.....
In boxes, 12 lbs., 1 lb. tins, decorated canisters	.....
Broma—	
In boxes, 12 lbs., 1/2 lb. tins	.....

COFFEE.

GREEN

	c. per lb.
Mocha.....	32, 35
Old Government Java.....	30, 33
Rio.....	33, 26
Plantation Ceylon.....	29, 31
Porto Rico.....	23, 24
Guatemala.....	24, 26
Jamaica.....	23, 24
Maracaibo.....	24, 26

WHOLE ROASTED OR PURE GROUND.

ELLIS & KEIGHLEY'S.

	c. per lb.
Java.....	33, 34
Java and Mocha.....	34, 36
Plantation Ceylon.....	35
Arabian Mocha.....	37
Santos.....	28, 28
English Breakfast.....	16, 24
Royal Dandelion in 1 lb tins	26

TODHUNTER, MITCHELL & CO'S

Excelsior Blend.....	33
Our Own.....	31
Laguayra.....	29
Mocha and Java.....	32, 33
Java, Standard.....	33
" Old Government.....	30, 32
Arabian Mocha.....	36
Santos.....	28

J. W. COWAN & CO.

Standard Java in sealed tins, 25 and 50 lbs.	30
Standard Imperial in sealed tins, 25 and 50 lbs.	32
Standard Blend in sealed tins, 25 and 50 lbs.	33
Ground, in tins, 5, 10, 15 and 25 lbs.	20, 30
Say's Parisien, in 1/2 and 1 lb tins	30

EXTRACTS.

Dalley's Fine Gold, No. 8, per doz.	\$0 75
" " " " 1, 1 1/2 oz.	1 25
" " " " 2, 2 oz.	1 75
" " " " 3, 3 oz.	2 00

FLOUR AND MEAL.

	per bbl.
Flour, Family.....	\$4 40 4 75
" Manitoba Patent.....	5 30
" white wheat patent.....	5 30
" Strong bakers'.....	4 85
Oatmeal, standard, bbls	4 75
" granulated, "	4 85
" rolled, "	4 95
Rolled Oats.....	4 95
Bran, per ton.....	18 00
Shorts.....	19 00
Cornmeal.....	3 50 4 00

FLUID BEEF.

JOHNSTON'S, MONTREAL.

	per doz.
Cases, No. 1, 2 oz tins.....	\$2 75 \$3 00
" No. 2, 4 oz tins.....	4 50 5 00
" No. 3, 8 oz tins.....	8 00 8 75
" No. 4, 1 lb tins.....	12 60 14 25
" No. 5, 2 lb tins.....	25 00 27 00

FRUITS.

FOREIGN. c. per lb.

Currents, Provincial, bbls...	6%, 6%
" " 1/2 bbls	6 1/2, 6 1/2
" " cases	6 1/2, 6 1/2
" Filiatras, bbls...	6 1/2, 6 1/2
" " 1/2 bbls	6 1/2, 6 1/2
" " cases	6 1/2, 6 1/2
" Patras, bbls...	6 1/2, 7
" " 1/2 bbls	7, 7 1/2
" " cases	7 1/2, 7 1/2
" Vostizzas, cases.	7 1/2, 8 1/2
" " 1/2 cases	7 1/2, 8
" 5-crown Excelsior	9 1/2, 9 1/2
" (cases) 1/2 case	9 1/2, 9 1/2

Dates, Persian, boxes,	6 1/2, 6 1/2
Figs, Elemes, 14 oz., per box	12
" 10 and 20	13 14
" Seven-Crown	18
Prunes, Bosnia, hhd's	7 1/2, 8
" " cases, new	8 1/2, 10
Raisins, Valencia, off stalk,	6 1/2, 6 1/2
Selected	7 1/2, 8
Layers	8 1/2, 8 1/2
Raisins, Sultanias	17, 18
" Eleme	7 1/2, 8
" Malaga:	

London layers	3 00 3 25
Loose muscatels	2 35 2 75
Imperial cabinets	3 25 3 50
" qrs., flat.	1 00
Connoisseur clusters	4 00 4 25
Extra dessert " qrs.	4 75 5 00
" " qrs.	1 50
Royal clusters	6 00 6 50
Fancy Vega cartoons	2 75
Black baskets	4 00 4 25
" qrs	1 30 1 35
Blue "	4 75 5 00
" qrs	1 50 1 60
Fine Dehesas	7 00 7 25
" qrs	2 00 2 25

Lemons, Malaga	3 25 3 50
" Palermos	3 25 4 00
" Messina	3 50 4 25
Oranges, Floridas	6 00 6 50
" Jamaicas	4 50 5 00
" Valencias	4 50 5 00

Apples, Dried, per lb.....	0 07 0 08
do Evaporated.....	0 12 0 13

GLASSWARE.

TAYLOR, SCOTT & CO.

	c. per doz
Lamp Chimneys, O.....	32
" " B.....	35
" " B.....	45

GRAIN.

Wheat, Fall, No. 2.....	\$0 92 0 95
" Red Winter, No. 2	0 95 0 96
" Spring, No. 2.....	85 0 90
" Man. Hard, No. 1.....	0 97 0 98
" No. 2.....	0 97 0 98

Oats, No. 2, per 34 lbs.....	15
Barley, No. 2, per 48 lbs.....	52
" No. 3, extra.....	50
" No. 3.....	50
Rye.....	64
Peas.....	64
Corn.....	65

HAY & STRAW.

Hay, Pressed, "on track	0 00 9 00
Straw Pressed, " "	6 00 6 50

LARD.

"FAIRBANK'S" REFINED COMPOUND.	
In Butter Tubs.....	0 08 1/2
Fancy.....	0 09
3-hoop pails.....	0 09 0 09 1/2
60 lb. cases of 3 lb., 5 lb., and 10 lb. tins, per lb	0 10

MUSTARD.

ELLIS & KEIGHLEY'S.

	cts
Durham, Fine, in 1/2 and 1 lb tins	25
" per lb	25
" Fine, in 1 lb jars.....	22
" Fine, in 4 lb jars.....	70
" Ex. Sup., in bulk, per lb.	30
" Superior, in bulk, per lb	20
" Fine, " "	15
COLMAN'S AND KEEN'S	
In 4 lb jars.....	75
In 1 lb jars.....	25
D. S. F., in tins, per lb	41
" in 1/2 lb tins.....	42
" in 1/2 lb tins, per lb	44
D. F. in 1/2 lb tins, per lb	26
" " " "	28

NUTS.

	per lb.
Almonds, Ivica.....	14 15
" Tarragona.....	16 17
" Formigetta.....	16 17
Almonds, Shelled Valencias	34, 36
" Jordon.....	45, 55
Brazil.....	11 12
Cocoanuts.....	11 12
Filberts, Sicily.....	11 12
Filberts, Oblong.....	14 15
Peanuts, roasted.....	13, 13 1/2
" green.....	11 1/2, 12
Walnuts, Grenoble.....	18
" Bordeaux.....	12, 13
" Naples, cases.....	12, 13
" Marbots.....	13 1/2
" Chilis.....	12 13

PICKLES & SAUCES.

BRYANT, GIBSON & CO'S. TORONTO.

PICKLES.

John Bull, mixed, in bulk	\$0 60
" Chow Pic'le, in b'k	65
" Mixed & Chow-Chow pts	2 15
" Mixed & Chow-Chow qts	3 25
" " 16 g.	1 90
Horse Radish, bottles, per doz	2 25

SAUCES.

John Bull, kegs, per gal.....	\$1 25
" 1/2 pt. bottles, per doz	1 00
(according to quantity) 90c to	1 00
Devonshire Relish, kegs p. gal	1 75
" " 1/2 pt. bottles,	1 25
per doz	1 25

MINCE

MEAT.

EVERY grocer should keep our Mince Meat in stock at this season of the year. It is prepared with special care. Those using it will have no other. Average sales two ton per day.

DEMAND INCREASING.

A trial order will convince you of its superior quality. Sold in 7, 12 and 25 lb. pails and 1/2 gal. glass jars.

WE are now offering the following soups packed in 2 lb. cans, 2 doz. in each case:

ASPARAGUS SOUP.
CHICKEN SOUP.
CONSOMME.
MUTTON BROTH.
TOMATO.

VERMICILLA.
JULLIENNE.
MOCK TURTLE.
OX TAIL.
VEGETABLE.

CHICKEN BROTH.
MACARONI.
MULLIGATAWNA.
GREEN PEA.

Ask your Wholesale Grocer for

Delhi Canning Company's Goods.

Insist on getting them if you desire goods to please your customers.

Prices current, continued—

Niagara Tomato, kegs, per gal	1 25
Reputed pints	1 25
Terry's Candied Peels, c. per peels	16
Lemon, 7 lb boxes	18
Orange, "	30
Citron, "	30
CROSSE & BLACKWELL'S,	
Pickles, all kinds, pints, per doz	\$ 25
LEA & PERRIN'S, per doz	\$ 3 60
Worcester Sauce, 1/2 pts. 1/2 pints	\$ 3 60 \$ 3 75

PRODUCE.

DAIRY.	Per lb
Butter, creamery, rolls	\$0 00 \$0 00
" tub...	
" dairy, tubs, choice	0 16 0 18
" medium	0 10 0 15
Butter, pound rolls	0 18 0 19
" large rolls	0 15 0 18
" store crooks	0 15 0 18
Cheese	0 10 0 11

COUNTRY

Eggs, fresh, per doz	0 26 0 27
" limed	
Beans	1 45 1 65
Onions, per bbl	2 00 2 75
Potatoes, per bag on tr'k	0 85 0 90
Hops, 1889 crop	0 15 0 18
" 1890	0 35 0 38
Honey, extracted	0 08 1/2 0 10
" section	0 12 0 17

PROVISIONS.

Bacon, long clear, p lb	0 07 1/2 0 08 1/2
Pork, mess, p. bbl	14 50 15 50
Hams, smoked, per lb	0 11 0 12
" pickled	
Bellies	0 09 0 10 1/2
Rolls	0 09 0 09 1/2
Backs	0 10 0 10 1/2
Lard, Canadian, per lb	0 09 0 09 1/2
Hogs	6 00 6 15
Tallow, refined, per lb	0 05 1/2 0 06
" rough	0 02

RICE, ETC.

Rice, Aracan	Per lb 3 1/2, 4c
" Patna	4 1/2, 5
" Japan	4 1/2, 5
" extra Burmah	3 1/2, 4
Grand Duke	6 1/2, 7 1/2
Sago	4 1/2, 5
Tapioca	5 1/2, 6 1/2

SPICES.

GROUND.

Pepper, black, pure	Per lb \$0 20 \$0 22
" fine to superior	12 16
" white, pure	32 35
" fine to choice	25 30
Ginger, Jamaica, pure	25 27
" African	18 25
Cassia, fine to pure	18 25
Cloves	25 40
Allspice, choice to pure	12 15
Cayenne, "	30 35
Nutmegs, "	75 1 20
Mace, "	1 00 1 25
Mixed Spice, choice to pure	30 35
Cream of Tartar, fine to pure	25 37

STARCH.

EDWARDSBURGH STARCH MFG. CO.

MONTREAL.

BRITISH AMERICA STARCH CO.

BRANTFORD.

No. 1 Laundry, 4 lb cartons	5 1/2c
Canada Laundry	4 1/2
Silver Gloss, crates	6 1/2
Lily White, crates	6 1/2
Silver Gloss, 1 lb chromos	6 1/2
Lily White, 1 lb chromos	6 1/2
Satin, Starch 1 lb chromos	7 1/2
Brantford Gloss, 1 lb chromos	7 1/2
No 1 Laundry, barrels & halves	6 1/2
No 1 Prepared Corn	4 1/2
Canada Corn	6 1/2
Challenge Corn	6 1/2
Rice Starch, 1 lb	9 1/2
Cube, 1 lb	7 1/2

KINGSFORD'S OSWEGO STARCH.

Pure Starch—	
40-lb boxes, 1, 2, and 4 lb. pack'g's	8 1/2
36-lb boxes, 3 lb. packages	8 1/2
12-lb "	8 1/2
38 to 45-lb boxes	8
Silver Gloss Starch—	
36-lb boxes, 1 lb packages	9
40-lb " 1, 2 and 4 lb packages	9
40-lb " 1 lb package	9 1/2
40-lb " assorted 1/2 and 1 lbs	10
40-lb " sliding covers	9 1/2
38 to 45 lb boxes	9
Oswego Corn Starch—for Puddings,	
Custards, etc.—	
40 lb boxes, 1 lb packages	9
20 "	9 1/2

SUGAR.

c. per lb

Granulated, 15 bbls or over	6 1/2
" less than 15 bbls	6 1/2
Paris Lump, bbls	7 1/2
" " bbls	7 1/2
" less than a bbl	7 1/2
Extra Ground, bbls	7 1/2
" less than a bbl	8 1/2
Powdered, bbls	7
" less than a bbl	7 3-16
White refined	6 1/2
Extra bright refined	6 1/2
Bright Yellow	5 1/2
Medium	5 1/2
Brown	5 1/2
Raw Jamaica, in bags	5 1/2

SYRUPS AND MOLASSES.

SYRUPS.

Per lb.

Redpath's "D"	3 1/2c 3 1/2c
" " "M"	3 1/2 3 1/2
Redpath's "B"	3 1/2 4 1/2
" " "VB"	4 1/2 4 1/2
" Extra	4 1/2 4 1/2
" Ex. Sup.	4 1/2 4 1/2
" XXX Sup.	4 1/2 4 1/2
Corn Syrup	4 1/2 4 1/2

MOLASSES.

Per gal.

Trinidad, in puncheons	38, 40c
" bbls	40, 42
" 1/2 bbls	42, 44
New Orleans, in bbls	90, 100
Porto Rico, bbls	38, 45
" barrels	42, 47
" 1/2 barrels	44, 49

TEAS.

GREENS.

Per lb

Gunpowder—	
Cases, extra firsts	42, 50c
Half chests, ordinary firsts	22, 38
Cases, sifted, extra firsts	42, 50
Cases, small leaf, firsts	35, 40
Young Hyson—Moyunes	
Half chests, ordinary firsts	22, 38
" " seconds	20, 22
" " common	18, 20

PING SUEYS.

Half chests, firsts	28, 32
" seconds	20, 22
Half Boxes, firsts	28, 32
" seconds	20, 22

JAPAN.

Half Chests—

Choicest	38, 40
Choice	32, 36
Finest	28, 30
Fine	25, 27
Good medium	22, 24
Medium	19, 20
Good common	18, 19
Common	16, 17
Nagasaki, 1/2 chests Pekoe	20, 22
" Oolong	17, 18
" Gunpowder	18, 20
" Siftings	8, 12 1/2

CONGOUS.

Half chests, Kaisow, Moning	52, 55
Caddies and half chests	15, 50
Cadies, Pakling and new makes	18, 50

OOLONG.

Half chests Formosa	34, 50
Caddies	36 55

ASSAMS.

Chests and half-chests Pekoe	22, 4
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SCENTED ORANGE PEKOE.

Boxes, Foochow and Canton	28, 60
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TOBACCO AND CIGARS.

British Consols, 4's; brighttwist,	
5's; Twin Gold Bar, 8's	62c
Ingots, rough and ready, 7's	59
Laurel, 3's	52
Brier, 7's	50
Index, 7's	45
Honeysuckle, 7's	53
Napoleon, 8's	49
Royal Arms, 12's	50
Victoria, 12's	48
Brunette and Lovely, 12's	45 1/2
Prince of Wales, in caddies	46 1/2
" in 75 lb boxes	46
Bright Smoking Plug Myrtle, T & B, 3's	55
Lily, 7's	48
Diamond Solace, 12's	45
Myrtle Cut Smoking, 1 lb tins	65
1 lb pg, 6 lb boxes	65
oz pg, 5 lb boxes	65

GLOBE TOBACCO COMPANY.

CUT SMOKING TOBACCO.

Gold Flake, 1-5, 6 lb boxes	Per lb 65c
" " 1-0, 5	65c
" " 1 fancy tins	75c
" " 1	65c



KINGSFORD'S OSWEGO STARCH.

"Pure" and "Silver Gloss"
FOR THE LAUNDRY.

Corn .: Starch,
FOR THE TABLE,

Standard of Excellence. Absolutely Pure.

For Sale by all Leading Jobbers in Canada.

T. KINGSFORD & SON, Oswego, N.Y.

KNOX, MORGAN & CO.,

Wholesale Dry Goods Importers,

HAMILTON, - - - ONTARIO.

Special values for Independent Buyers in Spring (1891) samples :

ROUGH BROWNS, 8 and 10c. Three lines BLACK WORSTEDS, VICTORIA LAWNS, 8 and 10c.
 DRESS GOODS—Entirely new stock, very latest Novelties, large variety of designs.
 ALL WOOL BLACK CASHMERES, 37 1/2c.
 In GENT'S FURNISHINGS we have made special efforts. 200 styles and neckwear, 120 styles shirts and top shirts.

LACES, FRILLINGS and HOSIERY.

Prices current, continued—

Hand Made, 1-5, 6 lb boxes	60c
" " 1, 6 " "	62c
" " 1 fancy tins	62c

GRANULATED SMOKING TOBACCO.

Uncle Tom, 1-5, 6 lb boxes	40c
" " 1-10, 6 lb " "	40c

LONG CUT SMOKING TOBACCO.

Wig Wag, 1/4, 6 lb boxes	35c
" " 1-5, 6 lb " "	38c
" " 1-10, 6 lb " "	40c

FINE CUT CHEWING TOBACCO.

Golden Thread, 5 & 10 lb pails	90c
Globe, " " " "	85c
Victoria, " " " "	70c
High Court, " " " "	65c
Jersey Lilly, " " " "	60c
Globe Fine Cut, foil, per gross	\$9 00
Solace Fine Cut, " " " "	6 00

CIGARS—S. DAVIS & SONS, Montreal.

Sizes.	Per M.
Madre E' Hijo, Lord Landsdowne	\$60 00
" " Panetelas	60 00
" " Bouquet	60 00
" " Perfectos	85 00
" " Longfellow	85 00
" " Reina Victoria	80 00
" " Pins	55 00
El Padre, Reina Victoria	55 00
" " Reina Vict., Especial	50 00
" " Conchas de Regalia	50 00
" " Bouquet	55 00
" " Pins	50 00
" " Longfellow	80 00
" " Perfectos	80 00
Mungo, Nine	35 00
Cable, Conchas	30 00
Queens	29 00
Cigarettes, all Tobacco—	
" Cable	7 00
" El Padre	11 00
" Mauricio	15 00

DOMINION CUT TOBACCO WORKS, MONTREAL.

CIGARETTES.	Per M.
Athlete	\$7 50
Puritan	6 25
Sultana	5 75
Derby	4 00
B. C. No. 1	4 00
Sweet Sixteen	3 50

CUT TOBACCOES.

Puritan, 1 lb pkg, 5 lb boxes	65
Old Chum, 1 lb pkg, 5 lb box	51
Old Virgin, 1-10 lb pkg, 10 lb boxes	57
Gold Block, 1 lb pkg, 5 lb boxes	65

CIGARETTE TOBACCO.

B. C. N. 1, 1-10, 5 lb boxes	78
Puritan, 1-10, 5 lb boxes	80
Athlete, per lb	1 10

SOAP.

Ivory Bar, 1 lb. bars	per lb 5 1/2
Do, 2, 6-16 and 3 lb bars	" 5 1/2
Primrose, 5 lb bars, wax W	" 4 1/2
" " 1	" 4 1/2
John A. cake, wax W, per doz	42
Mayflower, cake	51
Gem, 13oz, 1 1/2 and 3 lb bars per lb	51
Queen's Laundry, per bar	51
Pride of Kitchen, per box	2 75
Sapolo, 1 gross boxes	3 25
" " per gross, net cash	12 00

TOILET SOAP.

TAYLOR, SCOTT & CO.

	per doz.
Baby's Own, 1/2 doz boxes	\$1 25
Our Boys, 1/2 " "	1 25
Sea Foam, 1/2 " "	75
London Bouquet, 1/2 " "	60
Oatmeal, 1 " "	85
" " " "	60
Paris Assorted, 1/2 " "	0 75
Albert Oatmeal bar, 2 doz. boxes	0 75
" " White Castile bar, 2 doz. boxes	0 75
Fatherland, 1/2 doz boxes	5 00

WOODENWARE.

	per doz.
Pails, 2 hoop, clear	No. 1... \$1 70
" " " "	" 3... 1 90
Pails, 2 hoops, clear	No. 2... \$1 60
" " " "	" 3... 1 80
" " " "	" 3... 1 80
Tubs, No. 0	9 50
" " 1	8 00
" " 2	7 00
" " 3	6 00
Washboards, Globe	\$1 90
" " Water Witch	1 40
" " Northern Queen	2 25
" " Planet	1 70
" " Waverly	1 60
" " X X	1 50
" " X	1 30
" " Single Crescent	1 85
" " Double	2 75
" " Jubilee	2 25

	per case.
Matches, Parlor	\$1 75
" " Telephone	3 65
" " Telegraph	3 90
" " Star	3 25
	per doz.
Mops and Handles, comb.	1 25
Butter tubs	\$1 60
Butter Bowls, crates asst'd	3 60

CLOTHES PINS.

5 gross, per box	0 75
4 gross, " "	0 85
6 gross, " "	1 20

CHAS. BÖCKH & SONS.

	per box
5 gross, single and ten box	0 75
lots	0 80
Star, 4 doz. in package	0 85
" " 6	1 25
" " 4 cotton bags	0 90

INDURATED FIBRE WARE.

1/2 pail, 6 qt.	\$4 00
Star Standard, 12 qt.	4 50
Milk, 14 qt.	5 50
Round bottomed fire pail, 14 qt.	5 50
Tubs, No. 1	15 50
" " 2	13 25
" " 3	11 00
Nests of 3	3 40
Keelers No. 1	10 00
" " 2	9 00
" " 3	8 00
" " 4	7 00
Milk pans	3 25
Wash Basins, flat bottoms	2 75
" " round	3 00
Handy dish	3 75
Water Closet Tanks	18 00

DURABLE PAISLS AND TUBS.

WM. CANE & SONS, MANUFACTURING CO	
NEWMARKET.	
	Per doz.
Steel hoops, painted and grain'd	2 20
Brass hoops, oiled and varnish	3 25

No 1 tubs	9 50
No 2 " "	8 50
No 3 " "	7 50

YEAST.

Barm yeast in boxes of 2 doz.	
10c. and 2 doz. 5c. packages,	
per box	2 00
Royal Yeast Cakes, 3 doz 10c.	
packages in case, per case	\$1 95
Royal Yeast Cakes, 5 doz 5c.	
packages in case, per case	1 00

OUR NATIONAL FOODS.

	pkg.	doz.
Desiccated Wheat	4 lb.	\$2 30
" " Rolled Oats	4 " "	2 25
Snow Flake Barley	4 " "	2 40
Rolled Wheat Flakes	4 " "	2 25
Buckwheat Flour, S. R.	4 " "	2 00
Prepared Pea Flour	2 1/2 " "	1 80
Baravena Milk Food	1 " "	3 00
Patent Prepared Barley	1 " "	1 80
Patent Prepared Groats	1 " "	1 50
Beef and Barley Extracts	6 oz	2 25
Gluten Flour	4 oz	2 80

HARDWARE.

ZINC: Sheet	net.	0 06 1/2
IRON WIRE:		
Galv., annealed and oiled and bright		
20 p.c. advance on list		
Barbed wire	net.	0 00
Coil chain, 5-16 in.	net.	0 05 1/2
" " 3 in.	" "	0 05
" " 1 in.	" "	0 04 1/2
Iron pipe, 50 per cent.		
Iron pipe, galvanized, 25 per cent.		
CUT NAILS, from Toronto:		
10 dy. to 60 dy.	2 65	0 00
8 dy. and 9 dy.	2 90	0 00
6 dy. and 7 dy.	3 15	0 00
4 dy. and 5 dy.	3 00	0 00
3 dy.	C.P.	3 75 0 00
3 dy.	A.P.	4 25 0 00

HORSE NAILS:

"C" 50 and 10 per cent. from list.

HORSE SHOES:

From Toronto, per keg \$ 75 4 00

WINDOW GLASS:

25 in and under	1 55	1 60
26 to 40	1 60	0 00
41 to 50	3 60	0 00
51 to 60	3 90	0 00
61 to 70	4 20	0 00

GUNPOWDER:

Sporting FF. " 4 75 0 00

" " FFF " 5 00 0 00

Canada rifle " 7 25 0 00

Sporting FF, (in 1/2 lb.

tins) per doz. 2 40 0 00

ROPE: Manila 0 14 1/2 0 16

Sisal 0 13 0 00

AXES:

Peerless & Keen Cutter 7 50 0 00

Leader 7 25 0 00

Lance 7 75 0 00

Queen City 9 25 0 00

Honor Bright, all steel 11 00 0 00

SHOT: Canadian 0 05 1/2 0 00

HINGES: Heavy T and strap 0 51 0 00

" " Screw, hook & strap 0 31 1/2 0 41 1/2

TIN PLATES:

1c. 4x20 coke, per box 4 50 4 75

PETROLEUM.

F. O. B. Toronto	Imp. gal.	
Canadian	\$0 16	
Caroon Safety	0 18	
Canadian Water White	0 20 0 22	
Am'n Prime White	0 23 0 24	
" " Water White	0 25 0 00	
Photogene	0 27 0 00	

DRUGS AND CHEMICALS.

Alum	lb	\$0 02	\$0 03
Blue Vitriol		0 06	0 07
Brimstone		0 02 1/2	0 03
Borax		0 13	0 14
Camphor		0 75	0 80
Carbolic Acid		0 50	0 55
Castor Oil		0 13	0 14
Cream Tartar		0 30	0 31
Epsom Salts		0 01 1/2	0 02 1/2
Paris Green		0 18	0 22
Extract Logwood, bulk		0 13	0 14
" " boxes		0 15	0 17
Gentian		0 10	0 13
Glycerine, per lb		0 20	0 21
Hellebore		0 16	0 17
Iodine		5 00	5 50
Insect Powder		0 40	0 50
Salpêtre		0 08 1/2	0 09
Soda Bicarb, per keg		2 50	2 75
Sal Soda		1 00	1 25
Madder		0 12 1/2	

VINEGAR.

A. HAAZ & CO

XX, W.W.		0 20
XXX, W.W.		0 25
Honey Dew		0 28
Pickling		0 28
Malting		0 45

THE BADGEROW FALCONER VINEGAR CO

French Bordeaux	per gal.	0 34
Tarragona	" "	0 32
Triple	" "	0 30
Fruit Vinegar	" "	0 27
Pickling	" "	0 28
XXX	" "	0 25
Extra XX	" "	0 22
XX	" "	0 20
X	" "	0 16
Cider Vinegar		0 16 to 0 25
Honey Vinegar		0 25
Eng. Malt Vinegar		0 50 to 0 60
Bottled Malt Vinegar, qts.		2 00
Methylated Spirits		2 00 to 2 25

FISH.

Frozen Fish:		
Trout	per lb	0 06 1/2 0 07 1/2
Whitefish	do	0 06 1/2
" Manitoba do		0 07
British Columbia salmon		
per lb		0 16
Lake herring	per 100	2 50 3 00
Pickeral	per lb	0 05 0 06
Pike	do	0 04 1/2
Smelts		0 05 0 08
Pickled and Salt Fish:		
Labrador herring, p. bbl		6 00
Shore herring		5 00 6 00
Salmon trout, per 1/2 bbl		4 50
Whitefish		5 50
Lake herring split		2 50 3 00
Dried Fish:		
Codfish, per quintal		5 25 5 75
" cases		5 00 5 50
Boneless fish	per lb	0 04
Boneless cod	" "	0 06 1/2 0 08 1/2
Smoked Fish:		
Finnan Haddies	per lb	0 10
Bloaters	per box	1 00 1 50
Digby herring	" "	0 16
Sea Fish:		
Haddock	per lb	0 05 1/2 0 06
Cod	" "	0 07 1/2 0 08
Spring salmon	" "	0 20 0 25
Flounders	" "	0 05
Halibut	" "	0 20

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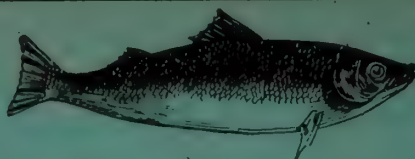
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THE CANADIAN GROCER

& GENERAL STOREKEEPER

PUBLISHED WEEKLY
\$200 PER YEAR

VOL. V.
TORONTO, JANUARY 30, 1891.
No. 5

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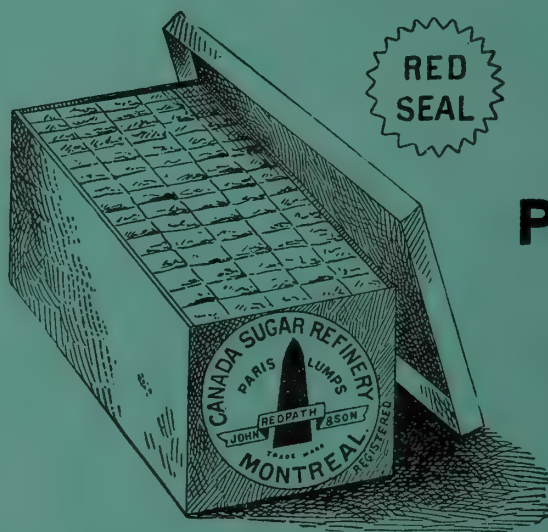
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115 ST. FRANCOIS XAVIER STREET,
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6 WELLINGTON STREET WEST,
TORONTO.

Vol. V.

TORONTO, JANUARY 30, 1891.

No. 5

SPECIAL TO OUR READERS.

As the design of THE CANADIAN GROCER is to benefit mutually all interested in the business, we would request all parties ordering goods or making purchases of any description from houses advertising with us to mention in their letter that such advertisement was noticed in THE CANADIAN GROCER.

VAGRANT TRADERS.

In its issue of the 10th inst., the Ironmonger adverts to the itinerant hardware trade done on market days in the English towns, and shows it to be both extensive and destructive of profits to the stationary trader. The Ironmonger asks its readers to suggest what ought to be done to handicap this class of trade so as to put it on an equality with regular shopkeeping. Where these goods are sold in the market place they usually are of inferior quality, and on that account, as well as because of the immunity of their vendors from taxation, they sell at figures below what the local dealer can afford to take.

We know a little about the itinerant and the transient trader in this country, and though we have not suppressed either of them, we have in the local option principle a plan whereby we can make them carry weight, which is assessed by the municipal council as the equivalent for local taxation. This is in the form of a license fee. Our itinerants do not open out their wares on the market place. They go from house to house, or they rent a shop for a few weeks and dispose of their depreciated stock at prices which their legitimate competitor cannot meet. If the pedlar goes to any house without a license he is subject to a heavy fine; if he has a license, he pays for it according to

a valuation that local circumstances determine the council in fixing. The pedlar's is therefore a regulated trade, and though the peddling franchise is not uniformly valued throughout the country, yet it is supposed to be equitably adjusted to the rights of the local stable trade.

The transient trader, the man who swoops upon a town with a stock of any description, opens a store for a few days or weeks and runs an auction sale, or does a shop trade at low-cut prices, is by degrees also coming in for regulation. He usually times his departure so as to evade any claims upon him for taxation, but some of our towns have passed by-laws which require these nomadic traders to take out a license before they open their store. The license is given for a year, and is put at a figure that is somewhat above the estimated regular taxes on such a business for a year. A rebate is provided for in case the trader stays a year, whereby any excess above what his regular taxes would be is deducted from the license fee he has paid, and is returned to him. Too few of our towns have adopted such a by-law for the protection of local trade, but the number of them has lately grown.

For market purposes our law makes a distinction which does not seem to hold in England, between the producer who is an itinerant distributor and the itinerant distributor who is not a producer. This law overrules our municipal councils, and puts it out of their power to pass a by-law fixing a license-fee for producers, but they have full power to tax non-producing street vendors. If the law were the same in England, a travelling ironmonger would have a license fee to pay in each town he opened out his wares in. This would soon extinguish him.

ADULTERATED PEPPER.

The extent to which pepper is adulterated in this country has been a matter of recent investigation in the laboratory of our Inland Revenue Department, and a bulletin, showing the results of the analysis of samples from all parts of the country, has just reached our table. This report shows that fully two-thirds of the peppers sold in Canadian towns are adulterated, and that the diluted stock is sold mostly in bulk, and not in packages labelled "compound." Each of the packages examined is referred to in the bulletin by a number, accompanied by date of collection, vendor's description, vendor's name, manufacturer's name as given by vendor, quantity, cost, and results of analysis. In the introduction, the hope is expressed that some good may come of the exposure of the names of vendors and manufacturers of spurious stock. The means of analysis employed were heat, solution and microscopic examination.

The pamphlet shows the alien constituents to be various, and chiefly to be pepper dust, cayenne pepper, rice flour, maize flour, leguminous starches, cocoanut shell, wheat flour, mineral matter like brick dust, a black substance like charcoal, mustard cake, a substance resembling linseed cake, and certain unidentified components. In addition to this there was often an excess of earthy matter. This appears to have been one of the most troublesome questions with which the investigator—who by the way was Mr. A. McGill, B.A., Assistant Analyst—had to deal. In black pepper adventitious mineral matter is virtually always to be found along with the essential mineral matter of the pepper, and occurs there as a consequence of the mode of culture followed by growers. The analyst explains this, first drawing attention to the cherry-like structure of the pepper

fruit, to its growing in closely-packed clusters, and to the trailing habit to which the vine is trained by growers. This latter detail of pepper culture brings the fruit in contact with the earth, to the fleshy substance of the berry sand, etc., easily adhere. When this fleshy substance is shrivelled by drying, the accidental sand is held in the hardened tissue. The organic matter is also firmly and inseparably attached to the pit, so that when grinding takes place the internal and necessary earthy matter becomes mixed with the external and accidental earthy matter. Both have to be allowed for as intrinsic constituents of commercial pepper, but advantage has been taken of this fact by some manufacturers to add more earthy matter than came by growth and the conditions of growth. This interference for the purpose of adulteration is the more perplexing because of the inequality of earthy deposit in different native districts, in some, from the nature of the soil and situation, there being more sand, etc., to adhere, and in others less. Mr. McGill allows 7 per cent. as the proportion of ash to which the pepper can be reduced by burning, and is disposed to attribute any excess over that to the interference of manufacturers. The treatment of the ash of whole black pepper by hydrochloric acid dissolves everything but the sand, which the analyst quotes authorities to show, has rarely been found to be so much as 7 per cent.

With regard to pepper dust the analyst says :

"The pepper berries, by mutual friction, lose more or less of the dry pericarp and adherent sand in the course of the handling to which they are subjected during shipment. The debris so resulting is separated by screening in order to render the berries saleable. There can be little doubt that pepper-dust was originally nothing else than the screenings obtained in this process ; but as the supposed exigencies of trade required more of the material than could be supplied for the adulteration of ground pepper, imitations of the genuine pepper-dust were soon manufactured."

A WORD AS TO CHEQUES.

In a recent issue of the London Ironmonger an article appeared which referred to the settlement of a bill by cheque. As this will interest almost every business man, we hope a few points of law will not be out of place. The case in question is in reference to a customer giving a cheque in payment of goods bought, which was subsequently dishonored in presentment.

A cheque, unless dishonored, is payment, but the giving of a cheque for the amount of a debt is not payment of that debt until the cheque is actually paid or honored by the banker ; and if a creditor, in payment of a debt, take a cheque, and the banker fail or the cheque be dishonored, the creditor's remedies remain entire, that is, he may resort to all the remedies he had under his

original contract as if no cheque had been given. In one of the highest authorities on this subject, the law is laid down thus :

"The payment of goods may by the contract be agreed to take effect in a negotiable security, as in a promissory note or bill of exchange, and the agreement may be that the payment then made is absolute or conditional. In the absence of any agreement, express or implied to the contrary, a payment of this kind is always understood to be conditional, the vendor's right to the price reviving on non-payment of the security, but if a dispute arises as to the intention of the parties, the question is one of fact for the jury."

"But a man who prefers a cheque to payment in money is not considered as electing to take a security instead, for a cheque is accepted as a particular form of cash payment, and if dishonored, the vendor may resort to his original claim, on the ground that there has been a defeasance of the condition on which it was taken, and following this, Lord Abinger, C. B., in an action brought upon a promissory note for £443, made by the defendant, who, at maturity of the note gave the plaintiff two cheques 'to take up the note and in lieu thereof,' gave judgment in favor of the plaintiff for the full amount of the note, although only one of the cheques was due and unpaid."

A case somewhat similar to that referred to in the "Ironmonger" of the 20th of December, 1890, was tried by Lord Ellenborough, the facts being as follows. The defendant offered money in payment of goods he had purchased, but the plaintiff asked for a cheque and the defendant gave a cheque, which was dishonored and the plaintiff sued. Lord Ellenborough, in giving judgment, said "The bankers are to be considered the defendant's servants. Their cheque must be looked on as his cheque and there is no pretence for saying a debtor is discharged by giving a cheque which produces nothing."

In the case reported in the "Ironmonger" the cheque was that of the defendant's agents, and following Lord Ellenborough's decision, which is considered good law, their cheque must be looked on as the cheque of their principals or employers, who were the purchasers of the goods in question.

If a creditor accepts a cheque or other negotiable instrument in payment of a debt, and afterwards transfers it to a third party and receives value therefore without making himself responsible in case of dishonour, it is doubtful whether in such case an action would lie on the original contract, as the vendor would be paid in full and therefore not entitled to bring an action.

If the bill or note given is not that of the buyer, but of some third person, on which the buyer has not put his name, the vendor must prove dishonour in an action against the buyer for the price. In all cases where cheques are given in settlement of accounts, they should be promptly presented for payment, as long

delay may debar the creditors of their rights on the original contract and this is shown by the decision in the following case—"The plaintiff took a note for a debt and afterwards took the maker's cheque and gave a receipt acknowledging to have received of the defendant the amount due" but she retained the note. The cheque was not presented for payment for over three weeks and on presentation was dishonored. An action was then commenced to enforce payment of the note, and judgment was entered for the defendant because there had been such great delay in presenting the cheque.

Firms and individuals with large transactions may be well aware of these facts, but they may be commended to the consideration of many who are commonly very loose in their manner of dealing with cheques and bills of exchange.

PRESENT POSITION OF THE ENGLISH EGG MARKET.

Messrs. Tulloch & Co., Gracechurch street, London, send us the following memo. on the English egg market :

Whilst high prices continue obtainable for all but the inferior qualities, it is evident that any increase in stocks must of necessity bring about a sharp drop in prices. The present high price of eggs has reduced consumption. The fact is that there are many other food stuffs particularly cheap just now, such as beef, pork, etc., which amongst the poorer classes are preferred. As, in view of the present cold weather, the latter produce is likely to continue in full supply, it is very likely that consumption will continue to show a marked falling off, until the cost of eggs is reduced to such a figure as to be within the reach of the large mass of consumers. The present time is practically an off season for all descriptions of eggs, but next month and early March will see a large increase in the supplies of French eggs, and it is expected that then prices will drop from present top value for extra selected of 11s. 6d. to 12s., and of medium 10s. to 10s. 6d. The latter answers more nearly than any other description to the imported quality of Canadian eggs. In order, therefore, to gauge the future position and be on the safe side, Canadian shippers must base their calculation on the probable position of this market for French eggs.

It is not wholly improbable that with any material increase in supplies, prices within the next two months will show a fall of fully 2s. to 2s. 6d. on medium French. Thus it would be very hazardous for Canadian exporters to count on obtaining anything above a similar value, as even now the novelty of the trade (which permitted in some cases of fancy prices, above actual value of consignments, being obtained) is wearing off. In no case, therefore, would we recommend any shipper to engage in any extensive venture with this market, but to proceed cautiously

from hand to mouth, shipping a few cases, and keeping back any further transactions until advices are received of the parcel in question having been sold at a covering price.

From close investigations into the operations of this trade here regarding all perishable produce, such as butter, eggs, poultry, etc., we find that whilst at times there are very fair profits to be obtained, at the same time severe losses may be easily sustained by not keeping in touch with the course of supply and demand, and refraining from stocking shipments in the hope of market prices righting themselves. It is only right to warn shippers that many of the most experienced handlers of the above produce do not consider that this market is ever likely to pay Canadian shippers as an all round the year trade, unless very considerable advances are made in quick transit, and in the way of reduction in cost.

As, however, this market offers many advantages in the way of a ready outlet, it is very probable that, if Canadian shippers set their minds on cultivating relationships with this market, a way will ultimately be found to making a moderate return, but we wish to disabuse any intending shippers of the notion that this market is always open to buy at a covering rate. It can be well understood that in a large market like London, where enormous supplies can be and are concentrated at a few hours' notice, oftentimes, to get rid of perishable produce, a very sharp decline in prices has to be accepted. It sometimes happens, when commencing weekly operations, the market, in an hour's time, will decline 1s. to 1s. 6d. per long hundred, this owing to the rush of importers to secure the purchase of their consignments.

Writing with all reserve, we consider that there will be a fair chance of finding an outlet for Canadian eggs at prices ranging from 8s. 6d. to 10s. according to size and quality, say, during March and April, but if we are to take past seasons as a guide those prices would not be safe to reckon on within 6d. to 9d. per long hundred during the summer months.

SECURING TRADE.

An exchange remarks:—"Customers are not secured off-hand and blindly, nowadays, and much depends upon the quality of the goods offered and the ability of the salesman in securing trade. The advertisement will do its work if properly placed, but it should not be expected to sell goods. It is but an invitation to the would-be purchaser to call and be convinced, or to send an order and give the advertiser a trial. The goods must be right in either instance, for an advertisement will not sell a poor article to a man more than once, and perhaps not that often. With the proper invitation in the shape of an attractive advertisement, however, and the goods to back it up, the results can not be otherwise than gratifying, and a customer is often thus secured, who can never be induced by competitors to desert the man who has carried out every promise made and has not resorted to misrepresentation."

CAUSES OF FAILURE.

One fertile cause of failure is that a number of men engaged in business have mistaken their vocation. Some have not sufficient brains to run successfully even the smallest business, others have more brains than are required for the business they take hold of, and a good many are not of the proper temperament to enable them to stand the petty worries of the daily transactions with capricious customers.

The man without the brains invariably thinks he has them, and in his blind infatuation believes no one can teach him anything. He is extremely susceptible to flattery, and his customers get away with him by using that insidious weapon. The commercial traveller piles the taffy on him thick and fast, and while taking down an order makes his pencil travel faster than the poor dupe's calculating powers. This kind of man gets shipwrecked and wonders how it happened.

Circumstances or an ambition to make haste to get rich very often pitchfork a man of a splendid mental calibre, into a country store business that he is totally unfitted for. As a doctor, lawyer, school teacher, civil engineer, or in some other occupation requiring strong brain power he would undoubtedly prove a success. Such a position is an unfortunate one for this man to find himself in. The littleness of many of the transactions disgusts him, the daily routine work, with no opportunity for him to exercise his thinking powers to advantage, becomes irksome to him, and he feels that he must have a larger and more important field to work in. Politics and municipal matters attract his attention, affording some scope for the exercise of his mental abilities. Candidates for Parliament during election contests make him their friend and encourage him to spend a portion of his time on their behalf. His fellow citizens elect him a reeve or councillor, and accord him a fair share of notoriety and applause for his usefulness in transacting public business, and for being foremost in advocating schemes for promoting the welfare of the community. A man of this class, urged on by the approbation of the people, has frequently turned an insignificant hamlet into a live village or town, but has broken his own back in doing it. His efforts have irritated a number of his neighbors, who give him the cold shoulder when he becomes bankrupt.

People of irritable tempers cannot possibly succeed in a country business. In a large business where they do not come frequently in contact with their customers they may have a chance of succeeding, if their abilities otherwise are good, but impatience, snappishness, or short answers, will soon drive customers from any store, even if special inducements are offered in the way of prices. It is not necessary for any one to smile at his customers while they are tramping on him, in order to secure their good will, but a very

necessary qualification for a successful business man is affability combined with tact. Nature has given some men this qualification, others acquire it through exercising strong will power over their tempers and manners, and those who do not have it, as a gift from nature and cannot acquire it should sell out their business as soon as they can find a suitable purchaser.

(TO BE CONTINUED NEXT WEEK.)

SUBSCRIBERS SUBSCRIBE THEIR SATISFACTION.

The following approving words have been received the past few days, from renewing subscribers:

I have only been taking THE GROCER about two months, but would not be without it for twice its cost. JOHN WEDLOCK, Stanley Bridge, P. E. I.

I would not like to be without THE GROCER for double the price. W. H. OTTO, Settringville, Ont.

I find THE GROCER a most interesting and valuable publication, and it should be in the hands of every country merchant. JAMES STEWART, Ycung's Point, Ont.

THE GROCER has been a source of information to me. S. SARGENT, Ivanhoe, Ont.

I am not a large dealer, yet I believe THE GROCER is worth the subscription to me. JOHN WILLIAMS, Camborne, Ont.

I like THE GROCER better every week. The fall number was fine, and, by the way, the cover of that edition could not have been more appropriate for the business your paper represents. CHAS. A. WENINO, Sarnia, Ont.

DEALERS SHOULD VISIT THE CITY.

Every merchant knows the results of visiting from time to time, the chief centre of trade from which he draws the great amount of his supplies. A dealer who makes periodical trips, to see what can be picked up among the jobbing houses, always profits by it. He sees articles there that he would possibly never have dreamt of otherwise. No doubt, if he should make an effort to adopt this plan, he would greatly increase his own knowledge of many lines of goods which he contemplates handling.

The variety of goods to select from is an extensive one, and he will find oftentimes many things in the line of specialties—of whose existence, possibly, he was never aware—that he could place in stock and sell to advantage. The local tradesman will also have an opportunity to secure an agency of certain lines in his own immediate neighborhood. Merchants should bear in mind that nothing is ever lost by having a personal acquaintance with those they buy from. No dealer can fail to see the truth of these remarks, and that the observing of them will benefit his trade, and make his knowledge of the general trade more extensive.



LIMITED CREDIT.

EDITOR CANADIAN GROCER:

DEAR SIR,—I have been somewhat amused by reading the many letters that have appeared lately in THE GROCER and the public press on the change of credit by the wholesale grocers. It may be possible that the retailers have some cause for finding fault with the change; it would be wonderful if such a reforming measure would suit every person, but is it not in the right direction? At the Merchants' Convention I think it was acknowledged by all there that credit was too cheap, and the best way to remedy the evil was to shorten credit. Now, sir, I think that convention was largely the cause of the Wholesale Grocers' Guild leading off as they have with a view of meeting the wishes of the solvent retail merchants of the country. Then why find fault? I have always advocated that the retail merchants should be organised throughout the country for self-protection, to look after their rights and to force their claims upon the wholesalers. I am pleased to see the Toronto Retail Grocers' Association striking out in that direction. In my opinion that is what we want. Then we get from every locality an idea of what would be for the best, and if we unitedly present our claims to the wholesalers I have confidence in them that they will do all they can to meet our requirements. It is an acknowledged fact that so long as we can get long credits, just so long are we compelled to give credit. That is where the injustice comes in between the cash and the credit buyer. The cash man will not allow his goods to go out without a profit, while the credit fellow doesn't care so long as he can get more goods to distribute through the country at slaughter prices. I claim that a man has a right to do business according to his capital only, but no man should have the right to do a \$10,000 business with a \$1,000 capital, and no man should get such a credit from a wholesale house without giving security, the same as he would have to do to a bank if he went there for credit. That is the key that turns out bankrupt stocks and slaughtered prices. Get cash or security for stocks before they leave the wholesale houses, unless retailers are known to be perfectly

solvent, and bankrupt stocks and cut prices would soon be a thing of the past. There would be just as many goods sold and at living profits.

I for one hope that the Wholesale Grocers' Guild will go on with the reform measure and not overlook the interests of the retailers throughout the country. With so able a journal as THE GROCER at our back we will get our rights. We have not so many grievances in this part as there are in some of the older settled sections of country. The worst we have is that some of the wholesalers are sending price-lists of their goods to every farmer that they can get the address of, offering to deliver the goods at their station for the prices mentioned in the lists. This is decidedly unfair and unjust to the retailers. I am pleased, however, to be able to say that such houses are not of the most respectable standing. We have good sleighing, and trade is fairly good. I have almost fully recovered my health, which I came here for. MERCHANT. Trout Creek, 15th January, 1891.

CHEAP TUBS AND OVER-SALTED BACON.

EDITOR CANADIAN GROCER:

NOVAR, Jan. 8th, 1891.

DEAR SIR,—Enclosed please find two dollars, being amount of subscription for the present year. I return you thanks for the prompt receipt of your valued journal. I find it a great benefit to me in my business, as it always keeps abreast of the times, in prices and all current topics.

In connection with remarks in your journal, some time past, about packing butter, my experience is, farmers pack in the cheapest tubs or pails they can get, as they are not paid for them.

I would also refer you to the habit of having so much salt on the bacon and in the cavity of the shoulder for which the retailer has to pay, and lose the most of it in cutting up, which causes general dissatisfaction to the purchaser. Hoping this will reach you in due course. I remain yours truly. C. TISDALL.

In his reference to the inferior tubs and pails used by farmers to pack their butter in, Mr. Tisdall touches one of the minor causes of the continued depreciation in the quality of Canadian home-made and home-packed butter. This cause is itself a consequence of another cause. It arises immediately from the fact that domestic butter is nearly always low-priced, and it is low-priced because it is too seldom good in quality. That it is not better in quality is largely due to the nature of the local butter-market, wherein there is little or no discrimination in prices. If uniformly good butter were made in all neighborhoods the standard of price would be higher, and such shifts as cheap packages would not have to be resorted to by makers for the purpose of recouping themselves. Retailers everywhere should let their butter-producing customers understand that none but secure packages will do, and that white wood tubs are at a discount. Ash is the proper material. It holds in the brine better than any other wood.

What our correspondent says of the over-salting of bacon is commended to the attention of packers. Excessive salt if not al-

lowed for by the packer must be a source of loss to the retailer. It is probably the exception, however, that such excess is not calculated for. We know it is the usual practice of packers to call back so much on every draft of the scales for salt in pockets, and it is also usual for them to state this in their invoice or advice of shipment. No doubt shrinkage in weight, the result of causes in the course of transit, will take place after the deduction for extra salt. The salt must be left in the pockets for the protection of the meat, as it is in those cavities the fly lays her eggs and brings forth a brood of parasites to feed upon the meat, if the place is not already filled with salt.

THOUGHTS OF A MERCHANT.

"The man who can't always look upon the bright side of everything should keep out of mercantile pursuits," says a successful merchant. "It is generally the light-hearted, jovial fellows who appear to get along the best in this world in every branch of trade. People do not like to buy of a down-hearted merchant. They want to be greeted with a smile and a few words of cheer. It puts them in a good humor and they think that life is worth living after all. But if the merchant is glum and out of sorts the customer, somehow or other, gets blue himself, and don't care whether he buys or not. Now, I don't mean to imply that one can always be in good spirits. Such a thing is impossible in this 'vale of tears,' but one can always present a smiling countenance, no matter how gloomy the outlook may be. It is an indisputable fact that the general run of mankind prefers to trade with the prosperous merchant than with the one who is always talking about his trials and troubles."

A neatly furnished and well-arranged office greatly facilitates work. Somehow or other clerks and book-keepers always become more or less careless in their work when all their surroundings are untidy. They may appear to perform their duties thoroughly and faithfully, but their letters are not so carefully written and their books are not so neatly kept as when all the appointments of the office are handsome and orderly. It is a hopeful sign that business men generally are giving more attention to the furnishing of their counting rooms.—Ex.

"The valuable employee," says an exchange, "is the man who exercises judgment in connection with the policy mapped out for him to pursue, by his employer. The salesman who will follow instructions to the letter regardless of the whims or wishes of the customer cannot possibly succeed. The automaton is not in demand by employers, while the man who will occasionally overstep the bounds by which he is limited can be forgiven on the plea of anxiety to make money for the man or company that pays his salary. The faithful conscientious and intelligent employee can readily be recognized even though he does at times err. It is the man who defies the expressed wishes of the employer and the one who follows orders like an automaton that is not wanted. To err is human; to ignore the wishes of those who have the right to express them is unpardonable. Give me the man who tries to do as he is instructed and at the same time has intelligence enough to know when to fall back upon his own resources."

To Grocers!

There are three articles which the consuming public have decided are the best of their kind in the market, and it will pay every grocer to keep them in stock. They are

The "Horseshoe" brand of canned fruits and vegetables.

Packed by Bowlby Bros. & Co., of Waterford, Ont.

"Cairns" Home-made marmalade, jams and jellies.

Packed by Alexander Cairns, Paisley, Scotland.

The "Trident" brand of canned salmon.

Packed by Ed. Wadhams, Ladner's Landing, B.C.

Every package of the above brands guaranteed as to quality and weight.

BLAIKLOCK BROS, Agents,
17 Common St., MONTREAL.

R. A. LUCAS,

J. H. PARK,

R. T. STEELE,

GEO. E. BRISTOL.

LUCAS, PARK & CO.,

WHOLESALE GROCERS AND IMPORTERS,

73 McNAB STREET NORTH, HAMILTON, Ont.,

"TEAS"—Our stock is large and well sorted. Have some fine values in Indian and Ceylons to offer at prices below so-called importing agents. The markets abroad are advancing and on this score we advise early buying. The "annual duty scare" is again "on deck" and being worked by some sellers. We take no stock in this report. Expect very shortly a supply of the celebrated "Hillu attee" Teas. Our travellers will show you samples. If they do not reach you please send to us for samples. For the next thirty days we are willing to duplicate any recent purchases of Teas.

Choice lot Apricots, Nectarines, Peaches and Lima Beans arriving this week.

"Letter orders a Specialty."

T. KINNEAR & CO.,
Wholesale Grocers, Importers of
TEAS, SUGARS, Etc.

JUST TO HAND:

Large consignment of Crosse & Blackwell's goods in pickles, marmalades, sauces, capers, etc.

47 Front St. East, - Toronto, Ont.

KOFF NO MORE.

Every retailer should have them at this season of the year. Watson's Cough Drops are the best in the world for the throat and chest; for the voice unequalled. "R. & T. W." Stamped on each drop. Write

R. & T. WATSON, TORONTO,
for Prices, etc.

Mention THE GROCER.

M. J. Woodward & Co.,
PRODUCERS OF CRUDE,

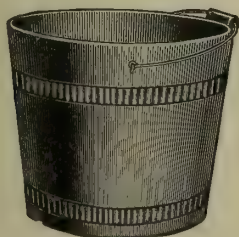
Manufacturers of

Illuminating Oils,
Lubricating Oils,
Paraffine Oils
and Wax, &c.

PETROLIA, - ONTARIO.

DURABLE PAILS AND TUBS.

TRY



THEM

The Wm. CANE & SONS MANUFACTURING Co
OF NEWMARKET, ONT.,

The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood. **BEST GOODS MADE.**
Represented by

Chas. Boeckh & Sons, Toronto,
Jas. Lee & Co., Montreal.

BENSDORP'S ROYAL DUTCH COCOA.

1-4, 1-2 AND 1 LB. TINS.

HAS NO EQUAL.

SEND FOR SAMPLES.

TURNER, ROSE & CO.,

WHOLESALE AGENTS,

MONTREAL.

LOCKERBY BROS., WHOLESALE GROCERS,
75 ST. PETER STREET,

MONTREAL, P. Q.,

ARE OFFERING THIS WEEK

NEW DRIED FRUITS,
California Prunes, Peaches, Apricots,
Pears, and Nectarines, Bosnia
Prunes, Grenoble Walnuts, Sicily Filberts,
and Taragona Almonds.

HUDON, HEBERT & CIE.,

WHOLESALE GROCERS

— AND —

WINE IMPORTERS,

NO TRAVELLERS ON THE ROAD.

304, 306 St. Paul St.

143, 145 Commissioners St.

MONTREAL.

BEST GOODS IN THE MARKET.

**FRANKFORT, CAMBRIDGE, BOLOGNA,
CHICKEN, HAM and TONGUE
SAUSAGES.**

PUT UP BY **THE MOFFATT PACKING CO.,**
MONTREAL.





2 FAMOUS BRANDS



GOLDEN PLUG.
Finest smoking.
STAR.

Black chewing.
GREAT SELLERS.

Send for
Price List.

**Empire Tobacco Co.,
Montreal.**



Mr. R. B. Thornton, Woodstock, is again to be seen at his place of business, after a severe illness of six weeks.

Enterprise can hardly go further than this effort of a country grocer who advertises "Fresh eggs, warm from the hen."

A fire at Glenboro, Man., on the 22 inst. destroyed Livingston's general store. It is not known how the fire originated.

Mr. Fred. McElderry, Guelph, has been appointed agent for the Mutual Life Insurance Co., of New York, combining this work with his grocery business.

Granulated sugar put up, very neatly, in 7 lb. cotton bags is one of the latest specialties of the Canada Sugar Refinery. There ought to be economy in handling these.

J. L. Grant & Co., Ingersoll, report a good demand for hogs, and a heavy pack for the season, with prices above the average. This firm ships largely to Europe, where the head of the house is located.

The well known dry goods and jewelry firm of Berkman & Barnett, Regina, N.W.T., will commence on the first of March next, to carry a full stock of general groceries, in connection with their other goods.

The dwelling and general stock of Donald McLeod, Ripley, Ont., were destroyed by fire on the 22 inst. The loss was \$1,600, insured for \$1,000 in the British American Company. The family had barely time to escape.

It is reported that Mr. Berwick's grocery stock and business in the Rossin House block, in this city, have been sold to Mr. Robert Kennedy, another Toronto grocer. Mr. Kennedy neither vouches nor denies the statement.

Messrs. Arnold & Graham, of Fenelon Falls, Ont., who lately bought out Mr. H. Austin, of that place, report trade quiet, but are well satisfied with results, so far. These are enterprising young men, and we wish them every success.

Messrs. Stewart Munn & Co., Montreal, have their stock of herring and boneless cod now ready for the Lenten demand. The fish are this year very finely put up, the quality is excellent, but the supply is the shortest we have had for ten years.

The firm of Egan & Jackson Bros., has resolved itself into Jackson Bros., only, and the present firm is pushing its trade to the front, now, in such a manner as to warrant the belief that by strict attention to business its efforts will soon prove a substantial success for the biscuit and confectionery manufactory in the town of Galt. Their orders are now beyond the capacity of the works, but

with the additional help which they are employing they will soon meet all demands for their goods. They now have one traveler steady and two wagons on the road.

Mr. Percy J. Lear, the popular and pushing representative of the M. C. A Cigar Co., Montreal, left on Monday for the Pacific Coast. Mr. Lear is one of the best known cigar men in the east, and we are sure our many friends in the North-west will give him a share of their patronage, and find him as we represent him.

About four years ago Mr. A. S. Wickware, of Smith's Falls, started a small grocery store in that place, and has lately removed into a larger one, the handsomest store in town. This goes to show his business ability. Making a specialty of handling nothing but the best goods, along with his pleasing manner, has placed him where he is to-day.

The Ontario Express and Transportation Co., limited, with Mr. Samuel Chadwick, as general manager, are to commence business about the latter part of April next. They will run over the G. T. R., and are undoubtedly going to do a large business. This company was incorporated in 1878, and re-organized in 1891, with a capital of \$100,000. The directors are some of the best express managing men in America, and have had many years experience in the business.

The calendar of the Hamilton Coffee and Spice Co., is a truly attractive one. The central portion is filled with a picture of a beautiful girl, labelled "Kathleen Mavourneen," whose careless grace and picturesque attire add charms to her beauty. In national keeping with the name of the beauty the upper corners are taken up with pictures of a harp whose strings are interwoven with the foliage of the shamrock. Below some beautiful Killarney scenery adds greatly to the effect.

The Canada Sugar Refinery, this week, puts on the market an eight-pound tin of syrup, of the same quality as that contained in the well-known two-pound tins. The new tins are very attractively labelled, are shapely in make, and are furnished with a convenient outlet over which a screw stopper is placed. In this form syrup should sell better than in bulk, as it is less troublesome and less wasteful to both trader and consumer to handle tins than to fill measures from the barrel.

The British Columbia Sugar Refinery, of Vancouver, B. C., has turned out the first sample of yellow sugar, and will begin at once manufacturing all grades of refined sugar. The daily output will be 150 barrels. That already manufactured is said to be excellent in quality. The refinery, which has been fitted up with the most approved machinery, has a capacity of 250 barrels per day; and the building was erected with a view to adding five additional storeys, redoubling the output.

Goods conveniently located save time, money and temper in showing.

GIBSON'S COCOA AND CHOCOLATE FACTORY.

A young firm that is making rapid headway in the favor and confidence of the trade is that of Gibson & Gibson, manufacturers of Cocos, Chocolates, and Grocers' Specialties, at 35 Wellington St. east, this city. On Friday last, deeming them now sufficiently settled to receive the civilities of a friendly call we dropped in to pay our respects. We were surprised to find so matured an imprint upon an establishment so recently commenced. The solid, thorough-going air of the place was already a striking feature, and one that was clearly owing to the brisk business of the concern and the workmanlike disposition of its mechanical department. The machinery and appliances are of the most approved and recent make, and comprehend all that is to be found in the best equipped manufacturing of cocoa and chocolate goods. The processes through which the raw material, and its various products, are put, were observed by us with interest as we noted the different functions of the many grinders, mills, and separators. Among the specialties manufactured by this firm, are Sydney Gibson's Cocoa, put up in neat 10c. packages; Sydney Gibson's Chocolate, in 5c. and 10c. tablets in yellow wrappers; Dr. Clarke's Pure Chocolate in 15c tablets wrapped in blue paper; Gibson's Rock Chocolate in $\frac{1}{4}$ and $\frac{1}{2}$ lbs., in tinfoil wrappers; Gibson's Liquor Chocolate for Confectioners' use; Gibson's Icina (formerly known as Dr. Clarke's Prepared Cake and Pastry Icings). This last named preparation takes the place of the ordinary old-fashioned way of icing cakes and pastry, and though only a short time on the market is already in large demand. All of Messrs. Gibson's specialties are of good quality, recently got up, and dealers who have not already handled them should not fail to do so at the first favorable opportunity. Mr. F. J. Gibson, the senior member of the firm, is well known throughout the Dominion as an experienced and successful traveller, and was for several years a member of the firm of Bryant, Gibson & Co., of this city. His partner, Mr. S. F. Gibson, who is his brother, is a practical cocoa and chocolate manufacturer, and brings years of experience to the new firm. Both the Messrs. Gibson are ac-

tive, enterprising young men with apparently a bright future before them, and we cordially wish them every success in their new enterprise.

THE FISH TRADE.

The wholesale fish dealers are in good spirits and looking forward to a splendid trade for Lent, which opens very soon now. The retailers have been waiting to hear what the clergy had to say regarding Lenten fasts, and were half fearing that dispensations would be granted the same as last year, but the Archbishop has replied to interviewers at Montreal, that no indulgences will be granted this year, as the best of good health prevails everywhere. Last winter that weakening and depressing sickness, the grippe, attacked all, and the Pope very wisely and kindly granted dispensations to any that desired to abstain from fasting, but the people must not think of forgetting their religious duties.

The dealers are now scrambling to get all the fish possible, and look on it as the best stock in the store. As stocks in all quarters are very small, we would not be surprised to see fasting in reality instead of on wholesome fish.

BONELESS CODFISH.

We have all heard of this fish, but we venture to say not half of our readers know to what a science the care and handling of it has arrived at during the past few years.

The retail stores have always sold codfish, but how does the hard, uninviting, salt codfish taken out of a 112 lb. bundle, and hung

up by the tail at the store door compare with what we are offered to-day? All that want to know exactly, and want to profit by this information had better write at once to any wholesale grocer in Toronto, Hamilton or Montreal and ask for "Munn's Boneless Codfish;" and be sure that you get it, as there is no other brand on the market equal to it. It is cut from the largest and choicest Newfoundland codfish, and tied up tightly in 2 lb. bricks. This fish is packed neatly in 10, 20 and 40 lb. boxes, and gives universal satisfaction.

LABRADOR HERRINGS.

Notwithstanding the trouble that Newfoundland is having with the Frenchmen, her government is giving more attention than ever to the development and more careful inspection of all her fisheries.

It is very pleasing to note this energy on her part, and there is no doubt that perseverance will bring success.

Canada is one of Newfoundland's principal customers for herrings, and the careful and honest packing which have come forward this year is a credit to the packers as well as the country.

Now that the Lenten season is approaching it puts us in mind of fish, and what is nicer for breakfast than a good Labrador herring with a nice, floury, ragged jacket?

A feather duster disperses but does not remove the dust from the store.



HUCKINS SOUPS

Require only to be heated, and are then ready to serve. Prepared with great care from only the best materials. Have enjoyed the highest reputation for more than 32 years.

TEST FREE

SOLD BY ALL LEADING GROCERS.

Tomato, Mock Turtle,
Ox Tail, Green Turtle,
Pea, Julienne,
Beef, Vermicelli,
Chicken, Terrapin,
Macaroni, Consommé,
Okra or Gumbo,
Soup and Bouilli,
Mullagatawny.

**RICH AND
PERFECTLY SEASONED.**

Send us 20 cents, to help pay express, and receive, prepaid, 2 sample cans of these Soups, your choice.

J. H. W. HUCKINS & CO.,
Sole Manufacturers, Boston, Mass.

LEONARD H. DOBBIN, MONTREAL. Sole Agent for Canada.

James Turner & Co, - Hamilton.

Wholesale Agents for and every line a seller.

RAM LAL'S TEAS.

The blend on this Continent of pure Indian Tea that stands head and shoulders above all others.

BENDSROP'S COCOA.

Made from the Bean, no filling. $\frac{1}{4}$ lb. tin goes as far as one pound of loaded Cocoa.

**BATGER'S JAMS AND JELLIES.
BATGER'S COMPRESSED JELLIES.**

Made from the fruit as branded, with only granulated sugar.

CRARY'S AMMONIA.

Lovely flavors, handy, inexpensive, quick workers.

COURET BROS. SHELL CASTILE.

Lightening exterminator of dirt, 1 doz. bottles retail at 25c.

The best of all white Castiles for Toilet use.

Initial order always leads to repeats for above lines.

ASTRAINED CLASSIFICATION.

We give below the text of a petition to the Minister of Customs which is being circulated in the various cities of Ontario and Quebec. It would appear that the collectors are classing goods such as Crosse & Blackwell's 20 ounce bottles as quarts, because they hold a fraction over the Imperial pint; while small bottles of capers and such like goods, be they ever so small, are rated as half pints. The effect of such ruling would bring the duty on bottled pickles and sauces, in a good many instances, to 70 and 80 cents per gallon, instead of the 40 cents as laid down by the statute:—

To the HON. THE MINISTER OF CUSTOMS,
Ottawa.

We, the undersigned, respectfully submit:—

Whereas, Sec. 127 of the Customs act reads: "Pickles in bottles, 40c. per gallon, including the duty on the bottle, and each bottle holding less than one-half pint shall be dutiable as containing one-half pint, but not more than one pint shall be dutiable as containing one pint, and each bottle holding more than one pint but not more than one quart, shall be dutiable as containing one quart;" and

Whereas, With regard to the bottle sold the world over as, and invariably known as, an Imperial pint (which bottle, after allowing air room necessary for expansion which may be caused by change of temperature, and also the space which must be taken by the cork, does not contain more than one pint, good measure), we are informed that your department has recently ruled that such bottle shall be dutiable as containing one quart; and

Whereas, we believe such ruling constitutes a vexatious obstruction to trade, unwarranted by the facts; and

Whereas, we are informed that your department suggests as a remedy that English manufacturers should be instructed to pack for this market in a special and smaller bottle; and

Whereas, such smaller bottle, sold as pints, would be held to be short measure and be contrary to English law; and

Whereas, the Canadian consumer is entitled to be able to enter the open markets of the world, to buy from stock held ready packed at regular prices, such goods as are in common use; and

Whereas, Canadians requiring goods to be put up expressly for their limited demand, would buy at a manifest disadvantage, and would not be on equal terms with other nationalities; and

Whereas, apart from the question of exact measure—there are in common use pickles and sauces—packed in fancy fluted, hexagon and other bottles, which do not contain (nor is it pretended that they contain) an exact half pint, pint, or quart, but of which the true contents can easily be ascertained; and

Whereas, it is to the manifest disadvantage of the Canadian consumer, that he should be debarred from buying such bottles when they suit his requirements:

We therefore respectfully ask you to take steps so to amend the law that pickles and sauces shall pay duty upon the actual, and not upon fictitious and assumed contents of the bottles.

SPRING ROLLER AWNINGS.

One of our subscribers wishes to know where "spring roller awnings" can be procured. A representative of this paper made inquiries here, but cannot learn what firm manufactures these. We have examined the advertisements in our exchanges, and cannot find any relating to such an article. If any of our readers can give us some information on this subject we shall be pleased to have it.

CANADIAN ASSOCIATIONS NOW EXISTING.

The following is a list of the various associations as compiled by the Toronto Secretary up to date:—

Halifax, N. S.,	W. C. Bishop, Secretary.
Montreal, Q.	J. Monier, "
Hamilton,	P. E. Fitzpatrick, "
London,	E. Sutton, "
Kingston,	J. C. Gilbert, "
Simcoe,	J. C. Watson, "
Brantford,	A. Elliott, "
Napanee,	Geo. A. Blawett, "
Sarnia,	M. A. Sanders, "
Milverton,	H. Gleiser, "
Guelph,	J. McElderry, President.
Peterboro',	W. G. Ferguson, "
Toronto,	J. F. Thackray, Secretary.

If any have, by oversight, been omitted, please send word to the Toronto Secretary, who will place them upon record.

WHEN A NEWSPAPER FEELS TIRED OF LIFE.

A sure sign of a journal's weakness, and the publishers' inability to make it of value to its readers is when columns are devoted in each number humbly praying that you "send in your subscription."

The subscription lists of a live and enterprising journal, one that is of interest and value to its subscribers are always paid up to date, and the publishers have no need to devote column after column to the collection of same instead of writing something more interesting.

The following (by an editor who had been pumelling away at his delinquent subscribers for some time) shows enterprise worthy of a better cause:—

"Lives of poor men oft remind us
Honest toil don't stand a chance;
More we work we leave behind us
Bigger patches on our pants.

On our pants once new and glossy
Now we've patches of different hue;
All because subscribers linger,
And won't pay up what is due.

Then let all be up and doing;
Send in your mite, though it be small,
Or when the snow of winter strikes us
We shall have no pants at all."

Adams' Bo-Kay Gum is the latest thing in chewing gums. It is put up in a very artistic box, and is delightfully flavored with cachou. It yields a good profit and is a splendid seller. Their new flavors in Tutti Frutti, viz: blood-orange, banana, and cachou, are in great demand, and are sure to have a big run. The name of Adams & Sons on any goods is a guarantee that the goods are the best.

PROFITS IN HOPS.

The short crop of hops in all parts of the world, excepting perhaps Canada, last year, has enhanced the price of that article from one to three hundred per cent. The Canadian growers have profited by this. One British Columbia farmer sold a crop of ten acres of hops for \$5,200. His total outlay was only \$900. The Walkers, of Walkerville, have one hundred acres planted with hops, which produced a splendid crop last year. They are said to have sold the entire product for \$34,000. Rather a good profit from one hundred acres. Dealers are said to have made considerable sums. Some of the more shrewd among them who watched the foreign markets, contracted for all the hops they could get in the early part of the season and have since sold them at a large advance.

For uniform excellence in quality, The Horseshoe Brand of canned salmon has no equal. 5-9-14

Rivalry, open, fair, good natured and enterprising, is the life of business.

A reputation for truthfulness is indispensable to permanent and satisfying success.

One thing in particular should be impressed upon clerks—the necessity of careful attention to small customers.

JOHN PETERS & CO.,
General Commission Merchants
and Brokers,
Halifax, N. S. and
Kingston, Jamaica, W.I.

Agents for The E. B. EDDY MFG CO.,
HULL, P. Q.

We are open to accept one or two more Agencies of first class houses, either at Halifax or Kingston. We have a good connection and splendid storage facilities.

References: The Merchants Bank of Halifax.
The E. B. Eddy Mfg Co., Hull, P.Q.
The Mercantile Agencies.

H. W. NORTHRUP & Co.

Commission Merchants,

South Wharf, - Saint John, N. B.

Dealers in

Provisions, Groceries, Fish, Teas
Dulse, Fruit, Spices, etc.

—AGENTS FOR—

Canned Finnen Haddies,
and Bread-Makers Yeast Cakes.

CORTICELLI

All STOREKEEPERS are
INTERESTED.

The Best Goods are what you
want to give your Customers.

TRY CORTICELLI SILKS

Ask your Wholesale Merchant for them,
if he does not keep CORTICELLI, write
direct to

CORTICELLI SILK CO.,
ST. JOHNS, P. Q.

**SILVER
STAR
STOVE
POLISH,**

THE PHENOMENAL POLISH,

BLACK, BRILLIANT, BEAUTIFUL,
Handsomely put up in 3 doz. hinged cases,
can be had from all wholesale grocers,

Or from **F. F. DALLEY & CO.,**

PROPRIETORS,
Hamilton, Canada.

JAS. WATSON & Co.,

Coffee and Spice
Dealers.

Toronto, Ont.



Brantford and Pelee Island. } J. S. HAMILTON & CO'Y,
Sole Agents for Canada. } BRANTFORD, ONT.

Automatic Selling Machines.

The Tutti Frutti Automatic Vending Co. supply their Tutti Frutti Selling Machines to all who have good positions. For all particulars apply to

E. BELLINGER, Manager,
60 Yonge St., Toronto, Ont.

N. K. FAIRBANK & CO.,

COMPOUND



REFINED LARD.

185 WELLINGTON ST., MONTREAL.

CHICAGO.

ST. LOUIS.

NEW YORK.

Condensed Mince Meat.

Handled by retailer
as shelf or counter
goods. No waste.
Gives general satisfaction.

Will not ferment in
warm weather.

Sells at all seasons
by all wholesale
grocers.



Although fruits are
scarce and high, price
same as last season,
\$13.50 per gross net.

Packed in $\frac{1}{4}$ and $\frac{1}{2}$
gross cases.

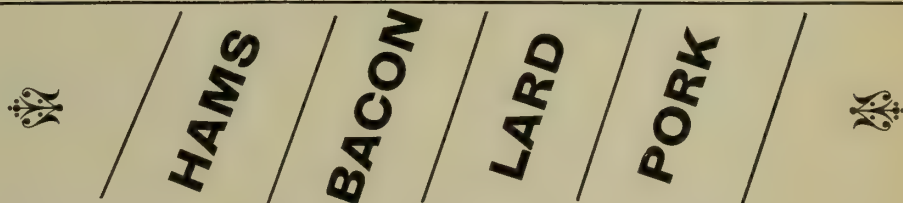
Sole manufacturer
for Canada.

Ask your wholesale
grocer for it.

J. H. WETHEY, St. Catharines, Ont.

GEO. MATTHEWS

-PACKER and CURER.-



PURE LEAF LARD A SPECIALTY.

PACKING HOUSES, OTTAWA, PETERBORO' and LINSLEY, ONT.

W. H. GILLARD & CO.,

WHOLESALE GROCERS, HAMILTON.

IN STORE:

NEW GOODS—Mayette Grenoble Walnuts (finest grown). Persian Dates in layers. Le Sphinx brand Bosnia Prunes, cases and casks.

CANNED APPLES in gallons and threes at special prices to the trade. Buy early. Apples will be much higher next spring.

Agents for Allan's Condensed Mince Meat. Nelles' fine Jams in glass pots and pails.

DIAMOND BAKING POWDER is considered by those who have tried it to be the best value in the market. A trial will convince you. Put up in $\frac{1}{4}$, $\frac{1}{2}$ and 1 lb. tins. Retail at 10, 15 and 25 cents.

Mail orders and Correspondence solicited and promptly attended to.



TORONTO MARKETS.

TORONTO, Jan. 29, 1891.
GROCERIES.

The observer of the market finds in this week's phase of trade few phenomena to distinguish it from the trade of a week ago. In so quiet a season, one week glides into another with but little or no perceptible acceleration of trade-movement, or even sometimes with a decline in activity. In the past week, if there has been any change, it has been on the side of a slackening of the pace of trade rather than on that of an increase. The breaking up of sleighing is no doubt to a large extent responsible for this. The advance of last week in the price of sugar was followed by a fitful improvement in trade, which flickered out with the coming of soft weather. Changes in the price of sugar do not affect trade as they used to do, as there is more mistrust of the permanence or significance of such changes than there formerly was. Payments have been a more satisfactory feature of the week's business than the current trade was. Those that matured this week were generally promptly met.

CANNED GOODS.

The general level of dullness is somewhat relieved by improvement in the canned goods trade. These goods are probably receiving as much attention as any line in grocery stocks. This fact illustrates how depressed general trade is, as this is not the time of year when marked activity in the demand for canned goods is a seasonable feature. But the same fact in its relation to the canned goods situation has also significance. Not only has the canned goods trade of the week been about as good as any other trade of the week, but it has been better than the canned goods trade of a week ago. Its prominence is therefore not alone due to the contraction of trade in other lines, but also to advance in its own line. An early maturing of the demand was to be looked for in the conditions of stocks, which must be pretty well settled down into the small part of the funnel of retail distribution. Prices are unchanged either in strength or quotation. The trade of the past week has been chiefly in vegetables.

The American Grocer says: We have a market which exhibits a great deal of strength for corn and tomatoes, the indications pointing to greater activity and possibly higher prices for corn. It appears that the twenty-five factories, composing the New York Packers' Association in this State, held on the 15th inst. unsold only 12,520 cases. Our annual report covered returns from thirty-eight factories, and we have much doubt if the number of cases on hand at factories amounts to over 18,000 to 20,000 cases. There begins to be considerable business in certain lines for future delivery.

COFFEES.

Not much coffee is sold these days. The position of the market is practically unchanged. The statistics of the Brazil coffee in stock in the United States and that afloat from Rio and Santos at the middle of the month show that this year's receipts so far

are about 28,000 bags below those of a year ago. Prices, however, are not materially affected by this difference.

A quantity of Java coffee damaged by oil in transit was auctioned upon this market on Monday at 21 1/2c.

DRIED FRUIT.

Trade continues to be ruled by an easy demand, and this fact withstands the tendency of outside influences to raise prices. There is no manifestation of weakness visible in any class of stock just yet, though prolonged dullness may be expected to develop weakness in lines in which pretty full stocks are held. Valencia raisins are dull. Currants are also in light request. There is no change in the prices of either. Stocks of prunes here are light and there were a good many enquiries on the market for round lots. Holders, however, are not inclined to sell, preferring to keep present stock to supply their own retail customers. Prices are firm and unchanged for retailers' lots, but strong and higher on round lots.

NUTS.

The week's trade in nuts is almost a negative quantity. Stocks of seasonable goods are pretty full, but there is no demand of any account.

RICE AND SPICES.

The scarcity of rice is as pronounced a feature of the market as it was a week ago, and would have been more aggravated if the demand had not sagged down considerably. Easier prices are looked for with the incoming of new crop stock, as favorable reports of eastern crops are now very generally received. Spices are quiet, with no change in values.

SUGAR.

The close of last week was attended by a momentary improvement in the demand, but this transient increase in trade was followed by a lull as tranquil as the one which preceded it. The prices of last week are those ruling this week, viz., 6 3/4c. for quantities not under 15 barrels of granulated, 6 7/8c. for quantities of granulated below 15 barrels, and 5 1/4c. and upwards for yellows. There is a little cutting yet in yellows, whereby some yellows have been sold at 5 1/2c., but this is a diminishing feature of the week's trade. Present prices appear to be firm, if sympathy with outside markets is a token of steadiness.

Willet & Gray in their last weekly report from New York say:

The week has brought rather a remarkable change in the sugar markets of the United States, which calls for special attention. The drawing near to the end of the Louisiana crop on the one side, and the necessity of refiners to prepare for the coming of free sugar on the other side, are mainly responsible for the change. The United States markets have for a long time been below the parity of the European markets, which fact is well known in Cuba, and has been relied upon there to eventually result in giving them an advance if they could wait for the disappearance of the Louisiana crop. Hence, during the early days of the week, Cuba fed out a few cargoes of centrifugals at gradually improving prices, and, having worked the market up to more acceptable terms, supplied buyers freely during the last days of the week at 3 1/4c. cost and freight. Grocers began to prepare too soon for the coming of free sugar, and ran their stocks so low that they saw the bottoms of the barrels, while consumers still keep the 62,000,000 spoons going into the sugar bowls just as regularly as ever. The emptying of the barrels forced granulated to the low price of

5 15-16c, while the sudden forced replenishing has advanced the price to 6 1/4c. which will no doubt be held. A considerable demand for free duty refined has been met by some refiners at 4 1/2c. for granulated, while other refiners decline to make such sales. Total stock in all the principal countries is 973,727 tons, against 104,340 tons at same time last year.

SYRUPS AND MOLASSES.

A quiet trade has been transacted in both syrups and molasses, and the recoil from the very moderate effort of a week ago is noticeable. That is usual. If buying during any period rises above the average a period of dullness follows as a consequence, as the demand for syrups and molasses is not strong enough to keep trade constant. There is no alteration in quotations, but there is increased firmness in prices of molasses.

TEAS.

In keeping with the general state of trade and with the usual habit of the tea market to be rather inactive until February, there is little doing in teas just now. Black teas are hardening here as an effect of higher prices abroad, and also because of local scarcity. Inquiry for low-priced Young Hysons shows that the dullness of trade is not entirely the fault of the demand side of the market, as low priced Hysons would sell if they were in stock. In Japan, the demand is apparently the desideratum just now. The local business in Indian teas has been good. Private advices from London state, that with the prospect of a short crop in Indian tea there is little reason to expect any important drop in prices for some months to come, deliveries proceeding here on a large scale, and notwithstanding the enhanced prices, dealers have no difficulty in disposing of their teas almost as soon as they can secure them. All teas under 1s. have especially benefited by the advance. Prices of Ceylons correspondingly advanced, and China Congou has risen 1 1/2d. within the last month.

Mail advices from London, Eng., dated 17th January, say: London is short of tea this season and understands Canada to be short too. The near continent is already showing a little demand in the London market, and it is said that Russia must buy. The shortage in China Congou is 21,000,000 lbs., to which should be added 11,500,000 lbs. per annum of increased consumption since the duty was partly taken off. Against this there are probably 15,000,000 lbs. more from Ceylon, and 3,000,000 more lbs. from India. Total shortage as compared with last year probably 14,500,000 lbs.

Cable advices, 27th January: London type Congou advanced to 7 1/2d. net cash. This is an advance of about 70 per cent. from the bottom.

PETROLEUM.

Trade is good, as it generally is in mid-winter. Prices are unchanged.

DRUGS AND CHEMICALS.

There is a much lower demand now than we had to note a week ago, though this has not made any difference in prices.

BUTTER AND CHEESE.

The week's receipts brought up the supply again, so that it stands at present rather in excess of the demand, or, it may be more exact to say in excess of the demand as it is governed by prices. There appears to be still an export outlet for low and medium grades, but both sides of the market are holding out for concessions. The stock is now mostly fair medium tub, the lower grades having mostly disappeared. The demand is for medium at 10 to 12c., but holders con-

DAVIDSON & HAY
Wholesale Grocers,
36 Yonge Street,
TORONTO, ONT.

IN STOCK

Full assortment of canned goods, including the following choice brands:—

"Canada First," "Lion," "Little Chief" and "Lynn Valley" Corn. Peas—Simcoe "English Garden," Delhi Sweet Wrinkled, Marrowfats and "Little Chief." Tomatoes—"Little Chief" "Ontario" and Windsor; also Peaches, Pears, Raspberries, Strawberries, Pumpkins, Plums, Pine Apple, &c., &c.

Sloan & Crowther

WHOLESALE GROCERS,
TORONTO.

FISH.

Hlf. Brls. White Fish,
do Trout,
Brls. No. 1 Lab. Herrings,
Hlf. Brls. No. 1 Lab. Herrings,
Pure cod and boneless fish in 1lb rolls, 2lb bricks—boxes all sizes.

H. P. ECKARDT AND CO

Wholesale Grocers,
3 FRONT ST. EAST, TORONTO.

STUART,
HARVEY & Co.
Importers and

WHOLESALE GROCERS

A Large and Well-Assorted Stock of

Teas, Sugars and General Groceries

HAMILTON, ONT.

BALFOUR & CO.,

IMPORTERS OF TEAS

AND

Wholesale Grocers

HAMILTON.

RIO COFFEES,

ex S. S. Plato.

SPECIAL VALUE.

WARREN BROS. & BOOMER,

35 and 37 Front St. East,

TORONTO, ONT.

SMITH & KEIGHLEY

WHOLESALE GROCERS.

The following new fruits in stock:

MALAGA RAISINS.

PRUNES

IN CASES.

FIGS

ALL SIZE BOXES.

CURRENTS

BRLS., HFS. and CASES.

SMITH & KEIGHLEY,
9 Front St. E., Toronto

EDWARD

ADAMS & CO.

ESTABLISHED 1846.

Wholesale Grocers and Importers of

TEAS,

SUGARS,

COFFEES,

Tobaccos, Wines and Spirits

95 & 97 Dundas St., London, Ont.

STEEL, HAYTER & CO
IMPORTERS OF

INDIAN TEAS

Direct from their estates in Assam.

Assams, Kangras, Darjeelings and Indian Oolongs in stock.

PROPRIETORS OF THE WELL-KNOWN

"MONSOON" BRAND.

SAMPLES AND QUOTATIONS ON APPLICATION.

11 & 13 Front St. E. Toronto.

Calcutta and London Firm: Octavius Steel & Co
Telephone 2354.

J. W. Lang & Co.

Wholesale Grocers,
TORONTO.

Special values in

TEAS

For January Trade.

33 Front St. East.

NEW BLACK BASKETS.

We have just received the first shipment of

"Crescent" Brand

EXTRA CHOICE PATRAS

CURRENTS.

Specially packed for us.

Ask our Travellers or send for Samples and Prices.

PERKINS, INCE & Co.,

TORONTO

J. F. EBY.

HUGH BLAIN.

SOUPS

—AND—

BROTHS.

ALL KINDS.

Desiccated and Liquid.

EBY, BLAIN & Co.,

Wholesale Grocers,

FRONT AND
SCOTT STS.

TORONTO.

"Surprise soap" on wash day. The **"Surprise"** way requires no boiling, no scalding or hard rubbing. It saves a great amount of labor in the household.

You can so recommend and guarantee to your customers.

You make a good profit on your sales.

The St. Croix Soap Mfg. Co.,

ST. STEPHEN, N.B.

MARKETS—Continued.

sider that they have no butter corresponding in quality to these prices, and in most cases want 13 to 16c. There have been more arrivals this week than for sometime past of winter bulk butter made into pound rolls. Made over butter has been coming in for several weeks, but it was from tubs made from the milk of grazing cows, and had color. Choice dairy stock, as the Brockville produce, went at 18 to 22c. Good dairy tub brought 18c., medium 13 to 15c., store packed 13 to 14c., large rolls 15 to 18c., and pound rolls 18 to 19c.

Cheese is in light demand at the prices current for some time, viz., 10 to 10½c. for Septembers, 7 to 8c. for half creams, and 7 to 7½c. for early summer.

COUNTRY PRODUCE.

APPLES—Are in better request than they were a week ago, but are not as interesting a product as the smallness of the crop would lead one to suppose they would steadily be. Prices are \$3 to \$4, with \$4.50 paid for very choice.

A local commission house received a car of apples on Monday, in small bbls—containing not more than 2 bushels 3 pecks each. To sell apples in barrels of this size is dis-

tinctly against the Canadian law, and it is very seldom that the law is thus broken. They will have to be repacked in the legal 3 bushel barrel or exported as they stand. It was suggested that they be sold as 2 bushel 3 peck barrels, but the commission firm which handles them fears that even this may be an infraction of the law. A leading exporter says that the Nova Scotia apple dealers pay no attention to the law, for all apples put up in that province are in small barrels.

BEANS—Are being taken at the prices quoted a week ago, though a car of medium went on Monday at \$1.40. Fine hand-picked are \$1.65 in car lots.

DRIED APPLES—Are still rather easy, with activity on the side of holders, who sell more readily at 7½ to 8c., though as low as 7¼c. is paid for large lots.

EVAPORATED APPLES—Are quiet at 13c.

EGGS—The market was stocked better this week than it has been for some time. That fact weakened prices, while an advance in the United States markets had an opposite effect. Between the two tendencies to harden and to weaken, the quotation from 24 to 27c. represents a compromise, the upper prices being paid for occasional packages of fine stock.

HAY—Is unchanged and in sufficient supply. Good timothy is \$8.50 to \$9, while cattle hay is \$6 to \$8.

HIDES—No. 1 green are 5c. and cured are 5½ to 6c. The supply is better than it was last week.

HONEY—Has a quiet time in this market. Stocks are well filled but there is a very limited call for any grade, basswood being more in request than any other class. Good basswood is 10c. Other grades of strained run from 6 to 10c. while sections are 12 to 16c.

HOPS—Are firm at 35 to 40c. for 1890 crop, and 15 to 18c. for yearlings. There appears to be no movement to control large quantities, but the regular trade demand keeps the market in a good state.

OATS—Are slightly easier at 44½ to 45c.

ONIONS—Red are firmer and dearer, quoting now at \$2.25 to \$2.50, while good white run from the latter figure up to \$3.

POULTRY—The market is about over. There is little inquiry for anything but chickens, and these are scarce. They are 50c. a pair. Turkeys are 10c. per pound, geese, 7 to 7½c., and ducks are done.

POTATOES.—Though receipts have been free, yet prices have kept close to the point they reached last week, 85c. being bid for fine stock on track, while in most cases 90c. was asked. Lower grades moved at 75 to 80c. Out-of-store lots are easier at \$1.05 to \$1.10 per bag.

SEEDS—Alsike is unchanged at \$4.50 to \$9, and the market is easier, with the export demand quiet. Further exportation is only a risk now. The domestic demand is nominal and keeps up a market for only low grades. Red clover is \$4.25 to \$4.75, according to sample, with a little more paid for

rare stock. The export demand is slight, and the home market is not opened up yet. Timothy is in a peculiar position, and is quoted at \$1.10 to \$1.65. The demand is light, as the market is hardly open yet.

SKINS—Are unchanged, at \$1 to \$1.30.

STRAW—Is going steadily into consumption at \$6 to \$6.50 for oat.

TALLOW—Is selling at 2c. for rough, and 5½ to 6c. for refined.

WOOL—There is more stock offering, but that tends to weaken the already weak market rather than to set it going. Dealers prefer not to buy yet, though 20c. is paid for fleeces now and then.

FISH.

The fish trade is very good, but needs the advantage of good freezing weather to sharpen the demand for frozen stock. A carload of white fish from Manitoba was received on Saturday. The sales for the week have been fairly satisfactory. In dried fish the only fact of importance to note is that Finnan haddie are more plentiful. This does not affect prices, however, just yet. Values are unchanged in Prices Current.

GREEN FRUIT.

Mild weather has been favorable to the green fruit trade, though no very considerable increase in the demand has been operative. All that can be said is that trade is better than it was a week ago. Prices are: Florida oranges \$3.50 to \$4.25; Jamaica oranges, \$6 to 6.50; Valencia oranges, \$4.50 to \$5; Messina lemons are \$3.25 to \$4; Palermo lemons are \$3.25 to \$3.50; Malaga grapes are \$10 to \$14.

CRANBERRIES.

Cape Cod berries are \$11 to \$13.50, and Killarneys are \$7 to \$8, with stocks shrinking into small compass.

PROVISIONS.

A slacker trade has been done this week. The brisk business of the preceding winter weeks could not but be followed by a quiet spell, particularly in a time of general dullness.

BACON—Long clear has been in little demand except in small lots, which went out at 7¼ to 8c., bellies are 9 to 10½c., according to quantity, backs are 10 to 10½c., and rolls are 9 to 9½c.

DRESSED HOGS—Have been in lighter receipt. Average weights went at \$6, and light to medium at \$5.50 to \$5.75.

HAMS—Have moved off in small lots at 11 to 12c.

LARD—There has been a fair demand at 9c. in tubs and 9½c. in pails.

MESS PORK—Is \$14.50 for United States, \$15 for Canadian, and \$16 for short cut.

SALT.

The week's trade has been fairly good at prices exactly the same as those obtained last week. There is no special consumption now for which stocks were not pretty well supplied some time ago. The Toronto Salt

ESTABLISHED 1880.

STANWAY & BAYLEY
BROKERS

AND
GENERAL COMMISSION MERCHANTS.

44 FRONT ST. EAST, TORONTO.

WE ARE BUYING

Dried Apples.

SEND SAMPLES
AND QUOTATIONS

WE ARE BUYING

Evaporated Apples

SEND SAMPLES
AND QUOTATIONS.

THE
ST. LAWRENCE SUGAR REFINING CO'S
Granulated
and Yellows
ARE PURE.

- NO BLUEING -

Material whatsoever is used in the manufacture of
OUR GRANULATED.

ADAMS & SONS,
23 Church St. Toronto, Ont.

Tutti-Frutti Chewing Gum

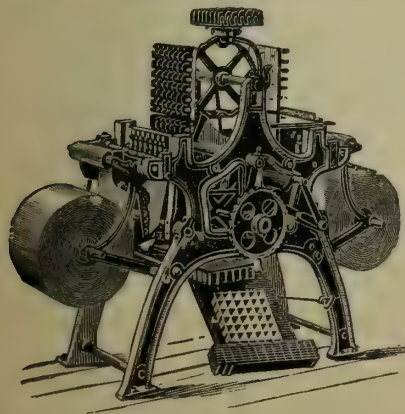
and other Staple Brands.

Tutti-Frutti, Adams' Bo-Kay, Sappota, Magic-Trick, Red Rose, Black Jack, Sweet Fern, Oolah, Puzzle, New Fruit Asst'd, N. Y. Gum, 200 pieces, Caramel-Tolu.

Send for circulars and elegant lithographs, free. See our price list page 21.

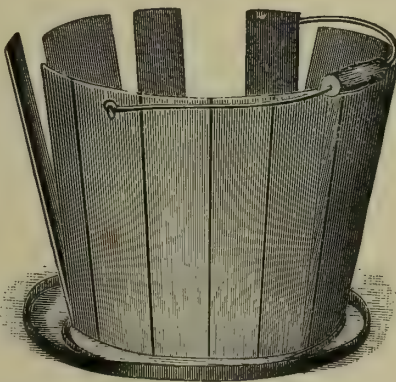
Northumberland Paper and Egg Case Co.

Sole Manufacturers of Machine Made Egg Case Fillers. (Straw Board.)

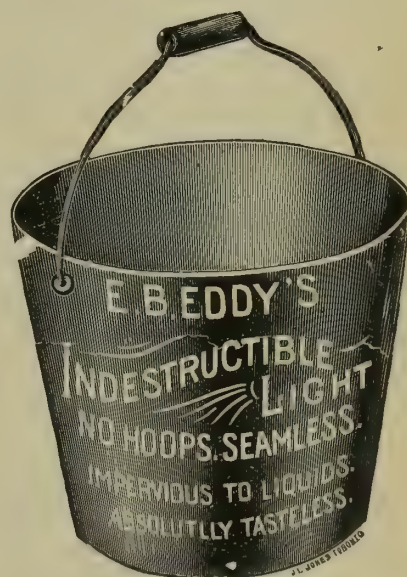


We also make a first-class Wooden Case, and can therefore supply a complete Egg Case at the lowest possible price. For prices and other information, address the Mills, CAMPBELLFORD, ONT.

CATCH ON!



The Old Wooden Bucket.



E. B. Eddy's Indurated Fibre Pail.

The Neatest, most Durable, most Attractive and very Best Ware in the Market! The Cheapest because the most Durable!

These Superior Wares are moulded in one piece from wood fibre. No hoops. No joints. Cannot leak, shrink, swell or water soak. Will not taint milk or other liquids. Proof against hot and cold water, kerosene oil, benzine or naptha.

If your Wholesale Grocer does not keep these wares in stock, apply direct to the sole owners of the Patents and sole Manufacturers in Canada.

THE E. B. EDDY MFG. CO.,
HULL CANADA

MARKETS—Continued.

Works sold 2 carloads of barrels at \$1.43, and 2 carloads of sacks at 72c. since last report.

DRY GOODS.

The continued spell of mild weather has brought current business in dry goods houses into rather a tranquil gait. The orders for future delivery, that is, for the spring trade, are not notably different in frequency or amount from those of any other ordinary last week in January. All that can be said is that trade is moderately good, and that money seems to be more plentiful. This latter fact is more observable in the payment aspect of the situation than in any increase of trade.

RAW FURS.

The lack of cold frosty weather is felt in the fur trade. Prices quote at:—Beaver per lb., \$4.50 to \$5; bear, per skin, \$10 to \$25; cub, per skin, \$5 to \$12; fisher \$3.50 to \$5; fox, red, 81 to \$1.25; fox, cross, \$2 to \$5; lynx, \$1.50 to \$2.50; martin, 75 to 90c.; mink, dark, 75c. to \$1.25; Muskrat, fall, 12c.; winter, 15c.; otter, \$8 to \$13; racoon, 25 to 80c.; skunk, 25 to \$1.25.

MONTREAL

MONTREAL MARKETS.

MONTREAL, Jan. 29, 1891.

GROCERIES.

The grocery market still presents a quiet aspect, and with the exception of some turn in teas and sugars, during the past week the general trade has been of a quiet nature; in fact buyers are pursuing a cautious, conservative course just at present. The general tone of values is decidedly firm, especially in sugar, molasses and fruit, and prices may go higher before they go lower.

SUGAR, SYRUPS, AND MOLASSES.

As noted in our last report, the market for refined sugar did not take long to react in sympathy with the firmness of raw, and the decline of the week previous was soon discounted. In fact the price for granulated, allowing for everything, is below the figure obtained in the States, and a further advance would surprise no one. Raw sugars continue firm and are difficult to buy, even at the advance. Local refiners are quoting yellows at 5 to 6c. and granulated 6½c.

The molasses market is working into a position for a speculative move, and holders are not urging sales at all. In fact a representative of New York buyers was on here last week trying to make a dicker, but so far nothing has resulted. For round lots 35c. is the very inside and the range run to 37c.

Syrup is in somewhat better demand, but prices are the same, 3¼ to 4c.

TEAS.

Since our last report there has been considerable business doing in low grade Japans, arrangements being consummated on Thursday, whereby some 3000 chests were turned over, of which the bulk were bought by an agent of a Japan house in this city, and he was in active competition all the time with a broker representing New York parties. It seems likely therefore that this market will see better prices shortly. In New York Oolong, Formosa, and Amoy have advanced

**Butter, Eggs, Potatoes,
Onions, Cheese, Oats,
Apples, Hay, Straw,
Hogs, Poultry, Fish,
Evaporated and Canned
Goods wanted at once.**

BEST BRANDS OF

Bakers' and Family Flour

ALSO WANTED.

We handle all lines of FARM AND ORCHARD PRODUCE as well as DAIRY.

Write for Quotations for this market or Britain to

IMPERIAL PRODUCE CO'Y.,

OF TORONTO, LTD.,

69 Front Street East, Toronto.

under a better demand and light supply so that a generally firmer market for teas is looked for.

FRUIT.

The dullness noted last week in connection with this market has been continued, and there is positively nothing to note in the way of wholesale transactions. There has been enquiry, but buyers differ in their ideas of value from holders, while recently a cautious spirit has arisen in the matter of buying and only what is actually wanted is taken, so that the movement is somewhat restricted on this account. The tone remains firm all round, and there is no change in value to note. Valencia raisins are held at full figures, and what business there is doing is from 6 1-4 to 6½c. Other descriptions of stock are not on the market in any quantity and we cannot quote, but 16c. has been spoken of for Elemes. Currents rule firm, and have been in better demand in New York, but business here is quiet and is at 5½ to 6¼c., the inside of course for a round lot, and we cannot call any to mind as having changed hands recently. Prunes are steady and unchanged, the only description offering here in any quantity being Bordeaux, which are quoted at 11 to 12c. In green fruit, business is of a jobbing description, with no special feature to note. Valencia oranges are somewhat easier at \$4 to \$4.40 per case, while cranberries are somewhat firmer at \$11 to \$13.

FISH.

There is but little to note in this branch, business still being quiet. Some demand is noted however for B. C. salmon which is moving at \$5.75 to \$6.00, while there is also some call for fresh lake trout and white fish, solely in a jobbing way. White fish bring \$5.00 and trout \$4 to \$4.50. In a wholesale

way there is nothing doing, and stocks of dried have not been touched yet to any material extent.

APPLES.

Aside from the local jobbing demand there is nothing doing in apples, but some 780 barrels went forward to the seaboard last week out of store here. They were owned by a Western firm. Nothing new comes over the cable, and local prices for home wants run at about \$5.00 for greenings.

In dried and evaporated apples there is nothing doing in this description of stock, as the supply is small, while the demand does not appear urgent. Dried apples are unchanged, 7 to 8½c., and evaporated ditto, 11 to 17c.

HOPS.

Locally this market remains on the dull side, and we have little to note in the way of business. Consumers appear to be indifferent to buy only what they want, while figures are hard to obtain. We think 31 to 35c. a sufficiently wide range, however, to cover all ideas, in fact there has been some business done within it to the extent of 30 bales.

ONIONS.

The movement we noted in barreled red stock some time ago continues, and there is a fairly steady business doing at \$3.50, with yellow stock a shade or so less. Considerable stock has been bought on American account. Spanish onions in crates run from \$1 to \$1.50.

PROVISIONS.

The week has witnessed a fair jobbing movement in provisions, especially pork and lard, but in the aggregate the movement has been small. The tone is steady, while there is no change to note. We quote:—Canadian short cut, per brl \$15.50 to \$16.00; mess pork, western, per brl \$15.50 to \$16.00; short cut, western, per brl \$16.00 to \$16.50; hams, city cured, per lb 10 to 11c.; hams, canvassed, per lb 10 1-2 to 11½c.; lard, Canadian, in pails 8¼ to 8 1-2c.; bacon, per pound, 9 to 10½c.; lard, com., refined, per lb, 7¼ to 7½c.

DRESSED HOGS.

Since our last this market has been working easier, although large holders, on spot, are putting up a stiff opposition to any decline. The easiness in the west, however, has its effect, and trading has been done here at concessions, though it has to be admitted that it was of very limited dimensions. Receipts are running very light, and in the absence of any large transactions it is hard to quote a price for a round lot. However, nominally, \$6.25 to \$6.50 for car lots and \$6.50 to \$6.75 is still the idea.

EGGS.

Extreme views by holders has somewhat restricted business in eggs, as buyers are disposed to stick out against prices now asked. The former, however, say that they are well satisfied with the movement, and will not listen to any talk about concession, as they say their already small stocks are being depleted fast enough. We quote limed 23 to 25c. held fresh 23 to 24c.; and fall fresh 27 to 28c.

POULTRY.

With light supplies and a steady demand the poultry market rules firm, and there is no change to note in prices. All stock offering is easily placed at the following quotations:—Turkeys, 10 to 12c.; geese, 7 to 8c.; chickens, 7 to 9c.; and ducks, 8 to 10c.

BUTTER.

The time that has passed since our last report has developed no new feature in the position of this market, except it be in the

The Cowan Cocoa & Chocolate Co. Limited
OF TORONTO,
 Manufacturers of
Cocoas and Chocolates.
 Hygienic, Queen's Dessert, Mexican,
 Iceland Moss, Sweet Caracas Vanilla,
 Cocoa Essence, Royal Navy Chocolate,
 Soluble, Creams, Coffees and
 Confectioners' Chocolates, Icing,
 and Powdered Sugars.
 LEONARD H. DOBBIN, Agent, Montreal.

TO GROCERS.

SIMCOE CANNING COY'S

Goods are warranted first-class.

PUSH THEM.

Order through your wholesale
 House.

W. BOULTER & SONS,
 Picton, Ont.

PACKERS OF THE CELEBRATED



Canned Fruits and Vegetables.

Every can has a Lion on the Label. This label
 is a guarantee to the consumer that the quality is
 first-class. Ask your Grocer for the Lion Brand
 Do not take any other.

**Bay of Quinte
 Canning Factories.**

Head Office, PICTON. Branch, DEMORESTVILLE.

MITTENS.

Best and Cheapest in the Market.



Specially designed and adapted for Brakes-
 men, all classes of Railroad Work, Lum-
 bering, Teamsters and Farm Work; made
 in Saranac, Buck, and our "Yellow Napa
 Tan Horse"—the strongest material made.
 Dealers will consult their best interests by
 waiting for our Travellers.

W. H. STOREY & SON,
 ACTON, ONT.

Buy direct from the Mills.

MANITOBA
FLOUR.

All Grades from Choice
 Hard Wheat.

Correspondence from Cash Buyers Solicited.

LEITCH BROS.,

FLOUR MILLS. - OAK LAKE, MAN.

P. DOTY & SON,

(Successors to W. B. Chisholm)

MANUFACTURERS OF



1, 2, 3 bushel grain and root
 baskets.
 1, 2, 3 satchel lunch baskets
 1, 2, 3 clothes baskets.
 1, 2, 3, 4 market baskets.
 Butcher and Crockery bas-
 kets.
 Fruit package of all des-
 criptions.

OAKVILLE, ONT.

CAR LOTS or BROKEN LOTS

—OF—

Flour, Meal, Buckwheat Flour, Cornmeal,
 Rye Flour, or anything in the Flour, Feed or
 Grain line furnished on shortest notice at lowest
 prices.

J. & R. ROBSON,

Millers and Grain Dealers, Brantford, Ont.

SEAFORTH OATMEAL MILLS

Manufacturer of and Dealer in
 Rolled, Granulated & Standard Oatmeals,
 Split Peas, Pot Barley, Cornmeal, and
 General Produce. Eggs a specialty.

D. D. WILSON,
 SEAFORTH, ONT.

N. WENGER & BROS.,
 AYTON, ONT.

Manufacturers of

Winter Wheat Flour

KLEBER
 and
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MAY BLOSSOM—(straight roller).

MINERVA—(extra).

Write for Samples and Prices,

N. Wenger & Bros.,
 AYTON, ONT.

Canadian White Enamel Sign Co.,

Sole Agents for Caesar Bros.

The Most Durable Sign Letter.

4 Adelaide St. W., Toronto.

A responsible agent wanted in every town
 and city.

WALKER, HARPER & COMPANY
OXFORD MILLS.

"FLOUR" Manufactured by
 Improved Roller System.

BRANDS:

Golden Star. Golden Sheaf.
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Manufacturers of

STANDARD AND GRANULATED OATMEAL.
 ROLLED OATS. ROLLED OATMEAL.

DEALERS IN

Grain, Seeds, Bran, Shorts, Beans, Mid-
 dlings, Chop Feed, Pot Barley,
 Split Peas, Cornmeal.

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Mixed cars a specialty.

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Roller Millers.

FLOUR

Manufactured "Hulgarian" System.

Our brands are

Classic,
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Oats, Oatmeal, Beans,
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Quotations by wire.

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**EMBRO
 OATMEAL
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D. R. ROSS, - - EMBRO, ONT.

A CHOICE QUALITY OF

Roller, Standard and Granulated

Oatmeal

IN BARRELS, HALF BARRELS OR BAGS.

Selected WHITE OATS only used. For prices
 of Oatmeal or Oathulls in Car-loads or less quan-
 tities, write or wire, and will reply promptly.
 Can ship via Canadian Pacific or Grand Trunk
 Railways. Have new machinery for the manu-
 facture of Rolled Wheat and Graham Flour and
 will be pleased to have orders.

MONTREAL MARKETS.—Continued.

direction of additional firmness. The steady demand on local account for table descriptions of stock is maintained, and the supply to meet it is not by any means excessive, so that prices in this connection are outside ones. In fact all business of this kind is generally at full figures. Then the export movement continues, and stocks on spot have been subject to further reduction during the past week, while new purchases on this account have transpired at satisfactory figures to holders. Creamery, for instance, has been turned over at 24c., while to strengthen holders in their views returns from consignments made some time ago have been very satisfactory, in fact, so much so, as to induce further shipments on this plan, mainly of western dairy. The shipments for the week are a good illustration of the movement, as there has been shipped from Boston and Portland on Montreal account, some 3377 packages of butter of which only 448 packages were through freight. On the whole, the butter market occupies a very satisfactory position. We quote: Finest creamery, 23½ to 24c.; earlier make, 21 to 22c.; finest dairy, 18 to 21c.; western, 14 to 15c.

CHEESE.

This market has made another satisfactory week of it, for although business at no time could be called active, there has been enough of it to demonstrate the firmness of the market and the fact that supplies are not heavy. Briefly business has been of a steady legitimate character and the week witnesses another fraction tacked onto values not by any undue forcing, but simply by the natural current of the demand. Therefore 10¼c. is now the basis for business; transactions of sufficient importance transpiring within the week to fully demonstrate the fact, several round lots of 1,000 boxes changing hands on spot aside from what has been done over the cable. In fact the market has made a material advance as far as the position on this side is concerned, to a satisfactory finish for the season. The hardening in value has been gradual and natural; the public cable has been advanced, and correspondents who three weeks or a month ago would not talk business show a more reasonable disposition in this respect, if dealers are to be believed, and the assumption seems natural enough taken in relation to the progress of the market. In addition to the demand for finest, there has been a steady call for grades under it, and one dealer who controlled almost all the stock of late summer makes has turned over a considerable quantity within the week on the basis of 9½ to 9¾c. The shipments for the week number 2,338 boxes, of which 1,629 boxes were on through account, and stocks are being gradually but steadily depleted. We quote:—Finest lots makes, 10¼; fine goods, 9¾ to 10c.; medium, 9½ to 9¾c.; cable, 51s.

ST. JOHN, N. B., MARKETS.

ST. JOHN, N. B., Jan. 28, 1891.

GROCERIES—There have been no important changes in the market during the last week. Sugars are weak. Dried fruits are in light demand, and trade is generally quiet in all branches. The month of January has been unusually quiet this year along the wharves, owing to the small number of trading vessels in port. The absence of fishing vessels is especially noted. Stock-

taking season will not be over for two or three weeks, and until then, merchants do not look for much improvement in business.

CANNED GOODS—The market is well supplied in almost all kinds of canned goods except lobsters. The supplies of salmon and corn are quite large, and prices rule easy in consequence. Most all other kinds are in fair demand at steady prices. Gallon apples move slowly. Canned finin haddies are in some demand at this season at steady prices. There is considerable inquiry for tomatoes and the quantity on hand appears to be small.

DRIED FRUITS—Dried apples are in quiet demand, the quantity held is light, and the quotations are firm for good bright stock, at 7¾ to 8c. per lb. in barrels. Evaporated apples are quoted steady at 14 to 14½c. The local supply of Valencia raisins is well up to the average, and the market is steady at 6 to 6½c., with a moderate trade. The call for dates is fairly good at 5¼ to 6c., and dealers are pretty well supplied and look for a weaker market, as there are several large lots to arrive. There is no change to report in other fruits at present.

SUGAR—There is not much activity in the local market in sugar. Trade is steady and a general weakness is noticeable. Yellows range from 5 to 5½c.; granulated, 6¼ to 6½c.

GREEN FRUIT—Green fruit shows no activity. Oranges and lemons are in moderate demand. Apples, grapes, etc., are quiet, as last quoted.

ONIONS—There has been quite an advance in onions since last quoted. The market is almost bare, and good stock is now in demand at \$4.50 to \$5 per barrel for silver-skins. Red are not much sought after and sell slowly at \$4 per barrel.

EGGS—Are in better demand with a small supply, although the price remains about the same as last week.

BEANS—Are quiet, prices easy and only good bright stock asked for.

BUTTER AND CHEESE—Are moving quietly, with no change to note in prices. There is quite a large supply of low grade butter in the market, which has been the cause of its present dull and unsatisfactory state.

FISH—The supply is at present sufficient for the demand, but unless there is more good bright stock offering during the few weeks before the season of Lent opens, than there has been for the last ten days, there must be quite an advance in price of dry fish.

FLOUR—We note a weaker feeling in flour; the decline has been about 5c. on all grades. Cornmeal is also quoted easier and a quiet trade.

PEAS—There is at present a scarcity of good peas in the market, and we quote an active demand. There has been a considerable inquiry for the green stock, while white has not been so largely sought after.

TRADE SALES.

The stock of Messrs. Simpson & Co., grocers, who failed in Sarnia recently with liabilities amounting to about \$8,000, has been purchased by the Sarnia retail grocers for 75 cents on the dollar.

Work can always be found in a store without double-million microscope.

Every line of goods embodies a history and a science worth years of study to understand.

It is learned from private sources that the salmon cannery of British Columbia will shortly hold a meeting at Victoria, for the purpose of taking steps to induce the Fisheries Department to repeal the regulations prohibiting the deposit of offal in the Fraser river.

At a little after 9 o'clock Monday night a fire broke out in the grocery and provision store of E. L. Wager, Queensboro', Ont. It originated from a defective safe, and had gained such headway between the ceiling and floor that considerable damage had to be done to the building to reach the fire. The goods are also damaged by water. Loss fully covered by insurance.

Mr. Charles E. Stevens died at Manitou Springs, Colorado, on the 12th inst. Mr. Stevens was a well-known commercial traveller of this city, and was greatly respected by all who knew him. His remains were brought to Toronto, and the funeral took place from the residence of his father on Monday afternoon. The members of the Commercial Travellers' Association of Canada and of Zetland Lodge A. F. and A. M. No. 326, G. R. C., attended in a body. The remains were placed in the vault at Mount Pleasant Cemetery.

Messrs. Cushing & Co., of Montreal, well known to the fancy goods trade of Canada, have recently started a new factory there for the manufacture of "Palmetto Brushes," which are made under a patent. They turn out three styles of each scrub and horse brush, and orders have been pouring in since they started, that it will take them some weeks yet before they can overtake them. The Palmetto fibre penetrates the dirt, is stiff, tough, and remains the same, wet or dry. The backs are solid. One special feature in these brushes is the new metal fastener used, which overcomes all drawbacks in the old style brushes. No wires to rust, no backs to come off, or split, no excuse for dirt. They claim that one of these brushes last longer than three brushes of any other material. Messrs. Emil Poliwick & Co., 36 Front St. East, Toronto, have been appointed agents for Ontario, West of and including Kingston. Send to them for illustrated price lists.

DETECTIVE AGENCIES.

HOWIE'S DETECTIVE AGENCY, 86 WELLINGTON ST. WEST, Toronto, Ont., established 1886. Telephone 1309.

BUSINESS CHANCES.

TO COUNTRY MERCHANTS AND DEALERS—The undersigned solicits consignments of butter, eggs, poultry, apples, potatoes, pork, beef, grain, flour. Liberal advances made.

W. HOLDITCH, Sudbury, Ont.,
8 Dealer in groceries, fruits, meats, provisions.

CONSIGNMENTS OF BANKRUPT GOODS wanted to sell by auction at W. Holditch's auction rooms, Sudbury. Merchants overstocked with men's furnishings, boots and shoes, or any other line, can have the same sold unconditionally, with prompt returns, by applying to W. Holditch, Sudbury.

Creamery Men and Merchants.

Holding butter of good quality are requested to correspond with

A. & J. STRUTHERS,

SUCCESSORS TO

T. W. CLARK,

Commission Merchants and Wholesale Dealers in Butter and Eggs.

Consignments solicited and business transacted for Ontario and other Eastern Canada Merchants.

VANCOUVER, B.C.

References: Bank of British Columbia, Bank of British North America.

WILLIAM RYAN,

Produce and Commission Merchant,

72 FRONT ST. EAST, Toronto, Ont.

—DEALER IN—

Labrador Herring, barrels and halves.
Lake Superior Whitefish and Salmon Trout.
Lake Herring.

New Cured Hams and Bacon.

Pure Canadian Lard.

Mess and Short Cut Pork.

Write for Prices.

J. F. YOUNG & CO.,

PRODUCE AND COMMISSION MERCHANTS

74 Front St. E., Toronto.

Our business is Solely Commission. The only plan which does justice to the Consignor. We handle everything which the Country Storekeeper has to send from home to sell. None of our own goods to sell in preference to yours when the market is good. Nothing between you and best price obtainable except a small commission.

Prompt Sales and Quick Returns.

We Furnish Egg Cases. Try Us.

LAURENCE GIBB

Provision Merchant,

83 COLBORNE STREET, - TORONTO.

All kinds of Hog Products handled. Also Butter, Cheese, Poultry, Tallow, Etc.

PATENT EGG CARRIERS SUPPLIED.

Good Prices paid for Good Dairy Butter.

JAS. DICKSON & CO.,

26 WEST MARKET STREET,

Provision and Commission Merchants.

Eggs, Butter, Hams, Lard, Bacon, Cheese, Dried Apples, Finnan Haddies, Dried Cod Fish, bought or sold on commission. Agents for all lines of Canned Corned Beef. Egg Carriers supplied.

To Country Merchants and Dealers.

THE undersigned solicit consignments of butter, eggs, poultry, apples, potatoes, pork, flour. Liberal advances made. Correspondence solicited. Telephone No. 2241.

E. DENNE & CO.,

70 Colborne St., Toronto.

Fresh and Smoked Fish.

J. CLEGHORN & SON, 94 YONGE ST.

FINNAN HADDIES.
SMOKED SALMON.
YARMOUTH BLOATERS.
FRESH COD.
HADDOCK.
SALMON TROUT.
WHITE FISH.

Orders promptly filled.

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R. S. GALLAGHER,

FRUIT AND COMMISSION MERCHANT
TORONTO.

111 & 113 King St. E., 77 Colborne St.

Telephone 1817.

R. C. MURDOCH AND CO.,
Commission and Wholesale Fruits.

FANCY CALIFORNIA EVAPORATED AND
GREEN FRUITS A SPECIALTY.

Correspondence solicited, and prices on Foreign Fruits, Figs, Dates, Nuts, etc., furnished on application.

29 Church St., Toronto

TELEPHONE 806.

LARD,
GUARANTEED PURE.
Long Clear
New Cured Meat.

Write for Quotations.

WM. DAVIES & Co.,
TORONTO.

39 & 40 Central Market.

W. McCUSKER,
General Produce Dealer,
SPECIAL ATTENTION TO
Cheese, Butter, Eggs, and Honey,
HAMILTON, Ont.

The Badgerow-Falconer
Bonded Vinegar Manufacturing Company
Highest Medal Award Toronto Exhibition.
Telephone 1261 69 & 81 Jarvis St., Toronto.

LEONARD H. DOBBIN,

Commission Agent
and Broker in Canned Goods.

EVAPORATED APPLES A SPECIALTY.

4 Hospital Street, MONTREAL.
TELEPHONE 2205.

JNO. A. MOIR,

GENERAL AGENT.

Consignments Solicited.

SPECIALTIES: Canned Goods, Dried Apples, Evaporated Apples, Codfish.

Quotations and samples sent on application. A trial solicited.

41 St. Francois Xavier Sts., Montreal.

JAMES E. BAILLIE,
PORK PACKER,
TORONTO.

Long Clear Bacon, Mess Pork, Short Cut Pork, Breakfast Bacon, Backs, Spiced Rolls, Pure Lard, Sugar Cured Hams, White Beans, Dried and Evaporated Apples, at close prices. Write for quotations.

**Hams, Breakfast
and Roll Bacon,**
New curing, now ready.

For Choice full flavor goods send us a Sample order.

Jas. Park & Son,

Toronto, Ontario

Reesor & Rogers,
Produce and Commission Merchants

Solicit consignments of Country Produce from Storekeepers.

71 Colborne St., Toronto.

Telephone 2291.

Established 1874.

W. H. SMITH,
Wholesale Produce
Commission Merchant
186 KING ST. EAST, TORONTO.

Wholesale Dealer in Butter, Eggs and General Produce. Consignments solicited. First-class reference

McLAREN'S

Is Honest Goods and just
the Thing on Which to
Make or Extend a Business.



The Best Grocers Make
a Point of Keeping it al-
ways in Stock.

WHY SOME GROCERS FAIL.

SCENE I.

Grocery Store—Proprietor stands behind the counter.

Enter Lady Customer—Good morning, Mr. Jones, what are oysters worth?

Grocer—Fifty cents per quart, ma'm, and they are nice and fresh.

L. C.—Fifty cents. Isn't that too high? my servant tells me she can get them at 40 cents down the street.

Grocer—Well, I don't know how they do it. I can't sell mine for less than 50 cents.

L. C.—Oh, well, send me up a quart.

Grocer—All right, ma'm, thank you, good morning.

Exit L. C.

Grocer—(to himself, scratching his head.) Let me see. She says she can get them at 40 cents. I paid \$4.50 for that three gallon pail, but it only holds nine Imperial quarts. Nine times 50 cents is \$4.50, exactly what I paid, and that says nothing about the oyster buckets to send them out in. They just cost me 27 cents, so I lose exactly 27 cents on selling the three gallon pail, besides having to wait three or four months for the money. I wonder how the man gets along who sells at 40 cents. I'll lick the stuffing out of that oyster man when he comes. It's no wonder we fail.

Enter Commercial Traveller.

C. T.—Good morning Mr. Jones.

Grocer.—Bah, don't talk to me.

C. T.—Why, what's the matter? (aside.) No show for an order here.

Grocer.—Matter? Why look here. See that pail? I paid \$4.50 for it. It's supposed to hold three gallons, but really holds nine quarts. I have sold them out at 50 cents per quart, and supplied buckets with them so that they fetch \$4.50, and I am just out 27 cents, the cost of the buckets. Yet a man down the street is selling them at 40 cents per quart. By Jove, there's no wonder we fail. It makes me sick.

C. T.—Oh, that's nothing. I was in a wholesale house the other day when one of the clerks, pointing to a box of evaporated apples, asked me what I thought they held. "Why," I said, "they are marked 50 lbs.," "That's right," said he, "but they only weigh 47 lbs. all the same." "That's not honest," I said. "Of course not," he replied, "but they all do it." "What do you do if they weigh them?" I asked. "Oh tell them it's a mistake," was his answer, "besides not one out of a hundred weighs them."

Grocer.—It's too bad, there's no wonder we fail.

C. T.—No Sir, it is not. You say truly the way business is done by some wholesale and manufacturing firms in the city is rotten and dishonest in the extreme. They are simply aiding and abetting the manufacture of failures. Did you ever think of weighing your empty syrup, currant, and sugar barrels? It

would be well worth your while. How can you expect the branches of the tree to be healthy when the root is rotten? If the manufacturer is not honest how can you expect the wholesaler to be straight? And if the wholesaler is not right, what can you expect from the retailer? I tell you, sir, there is too much crooked work going on in business. What is a manufacturer who comes to you and proposes to put up 47-lb. boxes and mark them 50 lbs? To be honest, I tell you it is high time such practices were stopped.

Grocer—Bah, I'm sick of it. The whole thing is wrong.

C. T.—So am I sick of it. Good morning. [Exit traveller, muttering to himself: If it hadn't been for them oysters I might have sold something.]

[Enter man who sells at 40c. per quart.] Grocer—Hello, you are just the man I want to see.

Man—Why?

Grocer—What do you pay for oysters?

Man—\$4.50 for a 3-gallon pail.

Grocer—And what do you sell at?

Man—40 cents per quart.

Grocer—How do you manage that?

Man—Oh, I slap in half a gallon of water to make up the difference.

Grocer—But you make nothing then.

Man—Yes, I do.

Grocer—Well, look here. First of all you pay \$4.50, and there is 9 quarts in the pail. That amounts to \$3.60. Your water makes it \$4.40, you are still 10 cents out and the buckets as well.

Man—By jove, I never reckoned it up in that way.

Grocer—No, I guess not, but that's what makes us fail.

[Exit man who sells at 40 cents.]

C. T. (down the street)—Poor grocer, what is he to do? The only remedy is not to pay so much for them or else have a standard price.

EDWARDS, CATCHPOLE & CO'Y
TORONTO.

Manufacturers of
French Blacking, Waterproof Dubbin,
Stove Polish, Stove Pipe Varnish,
Shoe Dressing, Flavoring Extracts.

Office, 33 Wellington East.

Factory, 265 Gladstone Ave.

MUNN'S

Labrador Herrings

Quality very choice. Apply early
as quantity is very limited.

STEWART MUNN & CO. - Montreal

GIBSON & GIBSON,

SELLING AGENTS FOR

HAMILTON VINEGAR WORKS CO.;
SARNIA MAIZEA AND MILLING CO.;
MOFFATT PACKING CO., of Montreal;
DOMINIO VERMICELLI AND MACARONI CO.

OFFICE: 35 Wellington St. E., Toronto.

STAR
BRAND
FEARMAN'S
HAMS AND BACON.
Hamilton, Ont.



Bond or Free

Warehouse Receipts Issued,
Negotiable anywhere.

R. CARRIE,
27 Front St. E. Toronto.
EOW

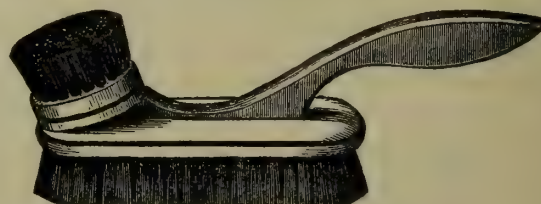
STORAGE

THE LONDON BRUSH FACTORY,

61 and 65 Dundas Street,

MANUFACTURERS OF

EVERY KIND
OF
BRUSHES
HANDLED BY
GROCERS'
TRADE



FULL STOCK
OF
CARPET
SWEEPERS.

Awarded Gold and Silver Medals, 1887 and 1888, Bronze A.D. 1889.

Send for Illustrated Price List
with Discount Sheet

THOS. BRYAN, London, Ont.

TO OUR ADVERTISERS.

Wouldn't it pay you better to concentrate your advertising in THE CANADIAN GROCER? It goes direct to the grocery and general store trade. Experienced advertisers have found that a full page advertisement in their trade paper is a hundred per cent. more profitable than the same space divided among a dozen general trade papers. "In union is strength," do you see the point?

When a Strength-giving Food is needed

always use



It supplies

Every constituent of PRIME BEEF that strengthens and stimulates; that form SINEW and MUSCLE and that gives solidity and soundness to the constitution. Johnston's Fluid Beef is the only Meat preparation that can SUBSTANTIATE THIS CLAIM.

W. G. A. LAMBE & CO.,
Late WILLIAMSON & LAMBE.

STORAGE

54 & 56 Wellington St. E., Toronto



ROYAL DANDELION COFFEE.

A Delicious and Nourishing Beverage.

For purifying the blood and invigorating the system. In the herbs of the field and forest are found properties that antidote nearly all the diseases to which humanity is liable. It has been ascertained that German Dandelion Root, when taken in proper quantities, acts directly upon the liver, producing healthy action, and through it making the whole system strong and vigorous. We have taken advantage of this property in the Dandelion, and have prepared a Breakfast Beverage of great excellence, incorporating in it a very high grade of fine Coffee and a proportion of this valuable herb.

The price is low enough to be within the means of all to take advantage of its rare qualities.

We offer it to the public confidently believing that it will be found satisfactory to all who give it a fair trial. Prepared only by

ELLIS & KEIGHLEY, - TORONTO

Put up only in 1 lb. cans, and not sold in bulk. Ask your grocer for it.

Established 1860.

EBENEZER THOMPSON

COMMISSION MERCHANT AND IMPORTER OF

Dried Fruits, American and French Tinned Goods, Etc.

THOMPSON'S BUILDINGS, 48 to 52 THOMAS ST.,

LIVERPOOL.

Direct correspondence solicited from Buyers of

Currants in Barrels, Cases, 1-2, 1-4 and 1-8 Cases, of Patras, Vostizza and Provincial growths.

Raisins, Valencias, Sultanas, Elemes, Muscatelles, etc.

Dates, Persian, Bombay, etc., in Cases and Mats.

Figs, in Boxes, from 8 oz. to 14 lb. each, and Bags 1-2 cwt. each.

Prunes, Bosnia, in Casks and Cases. French in Cases and Boxes.

Plums, French, in Cases and Bottles.

Almonds, Tarragona and Ivica, also shelled in boxes.

Nuts, Barcelona and Turkey Filberts, Brazils.

Sardines, all grades, in 8 oz., 12 oz., 14 oz. and 18 oz. tins.

CONSIGNMENTS.

Direct correspondence is also solicited from sellers of Apples in Barrels, Cases or Boxes.

Dried Apples in Barrels, Cases or Boxes.

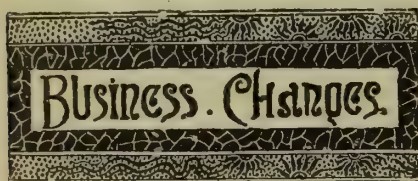
Canned Lobsters, Tomatoes, Apples, Corn, Etc.,

BUTTER, LARD, EGGS, Etc.

The light fruit crop in England, France and Spain is likely to ensure good returns to consignors of Apples, and I can promise account sales and remittance of proceeds within seven days after arrival of shipments. Advances made if required. References to North and South Wales Bank, Liverpool, England, and the best mercantile houses since 1860.



R. TEW & CO.,
Crockery, Glassware, Fancy Goods, Lamps, etc.
10 FRONT ST. East,
(Adjoining New Board of Trade Building.)



ONTARIO.

Algoma Mills—Loughrin, P. J., general store, assigned to Francis Meindle, Mattawa.

Blenheim—Stokes, J. C., baker and confectioner, assigned to Henry J. Lipsomb, Blenheim.

Claremont—Hastings, A. M., hotel, assigned to J. F. Paxton, Whitby.

Dutton—Burgess, Mary (Mrs. Wm. B.) (estate of) general store, stock sold.

Goderich—Proudfoot, J. M., (estate of) grocery, etc., stock, etc., advertised to be sold by auction on 24th inst.

Guelph—Townsend, K. S., grocery and fruits, sold out to Wm. Buckle, who is to take possession 1st March, 1891.

Hamilton—Fralick, F. J. & Co., (co nom) clothing, assigned to John Ferguson, Toronto; Marsden, Thos. & Son, picture frames, assigned to F. H. Lamb, Hamilton; Walker, Jas., mfr. soap, deceased.

Lindsay—Smyth, R. & Son, dry goods, assigned to John Ferguson, Toronto.

London—Balmer, Robt. G., clothing and gents' furnishings, assigned, and stock, etc., advertised to be sold by auction on 30th inst.; Gardner, F. M., (Mrs. Alex.) book-binder, stationery, etc., assigned to N. P. Graydon, London.

Milton—Wilson, Thos., boots and shoes, assigned to Jas. M. Redmond, Toronto.

New Hamburg—Ritz Bros., (estate of) foundry, plant, etc., advertised to be sold by auction on 30th inst.

Norwood—Minnaker, Wm. H., furniture and undertaker, assigned to P. W. Reynolds, Norwood.

Ottawa—Lapointe, F., grocer, assigned to A. C. Larose.

Petrolea—McDermid, J. C., painter and grocer, advertised grocery business for sale.

Renfrew—McLean, Robt., grocery, assigned.

Ripley—McLeod, Donald, general store, burnt out.

Russell—Morrow, G. A., grocer, offering to compromise.

Sarnia—Simpson, D. & Co., (estate of) groceries, stock sold.

St. Marys—Quast & Luesing, boots and shoes, assigned in trust to Chas. Langley, Toronto.

Thornbury—McKenny, Thos., steamboat, assigned to Chas. Hunt, Thornbury.

Tilsonburg—Bain, Mrs. M. C., millinery, assigned to Geo. H. Stuart, London.

Toronto—Batty & Mott, stoves and tinware, dissolved; Binsted, John & Son, builders, assigned to Townsend & Stephens, Toronto; Boyd, C. E., boots and shoes, assigned to J. M. Redmond, Toronto; Brownlee, Chas., furniture, assigned to Campbell & May, Toronto; Eaton, W. H., painter, assigned to E. R. C. Clarkson, Toronto; Purland, A. R., dry goods, offering to compromise; Tonkin, John J., merchant tailor, hats and furs, offering to compromise; Aikenhead, John J., jeweler, assigned to E. R. C. Clarkson, Toronto; Hunt, A. R. & Co., (co nom) dry goods, assigned to Thos. W. Crothers, St. Thomas.

Union—Westlake, F., carriage maker, assigned to Thos. W. Crothers, St. Thomas.

Windsor—Hortin, Wm. D., drugs, offering to compromise.

MANITOBA AND NORTH-WEST TERRITORIES.

Brandon—Chadey, A. M., grocer, stock to be sold on 28th inst.; Gilchrist, G. N., merchant tailor, assigned in trust.

Glenboro—Livingston, S., (Mrs. W. G.) general store, burnt out.

Killarney—Moule, F. S. & Co., general store, assigned in trust.

QUEBEC.

Buckingham—Cochrane, Palmer & Co., grocery, dissolved, M. H. Palmer retires.

Chambly Canton—Lamoureux & Freres, brewers, assigned.

Knowlton—Deragon, C. N., butcher and grocery, assigned.

Montreal—Abinavitch, Loui, merchant, assigned; Beaupre, Amedee, grocery, stock, etc., advertised for sale by tender; Blumenthal, Myer, tailor, demand of assignment; Lindsay, Gilmour & Co., (co nom) wh. dry goods, assigned; McLachlan Bros. & Co., (co nom) wh. dry goods, assigned; Roy, Jos., dry goods, assigned; Bertrand, F. X. & Son, grocery, stock, etc., advertised to be sold by auction on 28th inst.; Cote & Frere, grocery, assigned; Duclos, J. C., wh. and retail, crockery, assigned; Senecal, H. O., confectioner, etc., assigned; Swail, John & Co., grocery, dissolved; Tigh, Jas. & Co., furniture and auctioneers, demand of assignment; Tigh, Jas. & Co., auctioneers, assigned.

Point Claire—Mount, W. F., temperance hotel, assigned.

Point Rouge—Lesage, Victor, general store, stock, etc., advertised to be sold by auction on 22nd inst.

Quebec—Chamberland, Theophile, hotel, assigned; Croteau & Frere, wh. and retail, grocery, asking an extension; Codbout & Bergeron, tailors, assigned; Pacquett, Wm., grocery, assigned in trust.

St. Guillaume D'Upton—Boucher, A. & Co., general store, stock, etc., advertised to be sold by auction on 29th inst.

St. Johns—Camaire, Jos., saddler, meeting of creditors 27th inst.; LaJoie, E., tin-smith, stock, etc., advertised to be sold by auction on 29th inst.

St. Justin De Newton—MacIntosh, D. J., general store, assigned.

St. Louis De Mile End—Cadieux, J. B., grain and wood, assigned.

St. Marthe—Berthiaume, M. & Co., general store, offering to compromise.

St. Urban—St. Marie, Jos., general store, stock, etc., advertised to be sold by auction on 22nd inst.

Valleyfield—Corbeille, Alfred, grocery assigned.

NOVA SCOTIA.

Amherst—Robb, A. & Sons, foundry and machinists, Alex. Robb deceased.

Halifax—Crockett & Shea, butter, eggs, etc., dissolved.

Lorneville—Chappell, Edward, store, assigned.

New Glasgow—Cummings, Duncan, R., shoemaker, assigned.

Port Peswick Harbor—McKinlay, Jas., spool Mfr., assigned.

Port Hood—McDonald, Daniel A., general store, assigned.

Pugwash—Copp, F. E., general store, assigned; Elliott, J. A. & Son, general store, offering to compromise.

Westport—Glavin, O. H., general store, assigned.

Spring Hill—Faulds, Andrew, saloon, assigned.

Truro—Guild, Jas., store, assigned.

NEW BRUNSWICK.

Moncton—Coffey, Isaac, butcher, assigned.

Hampton—Tiere, J. H. Lumber, assigned.

Richibucto—O'Leary, Henry, general store, lumber and fish, sold out.

Woodstock—Cluff, Richard, harness, assigned.

PRINCE EDWARD ISLAND.

Eldon—Morrison, K. R., general store, assigned.

NEWFOUNDLAND.

St. Johns—Grace, T. & J., grocery and provisions, offering to compromise; Jordan, Andrew, P., grocery and provisions, offering to compromise.

BRITISH COLUMBIA.

New West Minster—McKeen, C. N. & Son, grocery, dissolved. C. N. McKeen succeeds.

Our last week's report contained an error with reference to a Picton change. In correction we have to say that P. M. Millard did not assign to H. S. Wilcocks of that town. Mr. Millard's stock was sold by bailiff under an execution taken out by Mr. Wilcocks.

WHOLESALE AND JOBBING TRADE ONLY.

THE GLOBE TOBACCO WORKS COMPANY OF LONDON

LIMITED,

Are again manufacturing their Choice Standard Brands of Tobaccos from pure Virginia and Kentucky leaves.

CUT PLUG SMOKING:

Gold Flake. Uncle Tom.
Hand Made. Wig Wag.

FINE CUT AMERICAN CHEWING:

Golden Thread. Victoria. Globe.
High Court. Jersey Lily.

ASK FOR THEM.

M. MASURET,
President.

THE CANADIAN GROCER PRICES CURRENT.

TORONTO, Jan. 29, 1890.

This list is corrected every Thursday. The prices are solicited for publication, and are for such quantities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name; the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.

	Per doz
Dunn's No. 1, in tins	2 00
" " 2, in tins	75
Cook's Gem, in 1 lb pkgs.	\$1 75
" " 7 oz	85
" " 2 oz	40
" " 5 lb. tins	65
" " bulk, per lb.	12
Empire, 5 dozen 4 oz ca s	\$0 75
" " 4 " 8 "	1 15
" " 16 "	2 00
" " 5 lb cans	9 00
" " bulk, per lb.	15

COOK'S FRIEND.

	Per doz
Size 1, in 2 and 4 doz boxes	\$2 40
" " 10, in 4 doz boxes	2 10
" " 2, in 6 "	80
" " 12, in 6 "	70
" " 3, in 4 "	45
Pound tins, 3 oz in case	3 04
12 oz tins, 3 oz in case	2 40
5 oz tins, 4 "	1 10
5 lb tins, 1/2 "	14 00
Ocean Wave, 1/2 lb, 4 doz cases	75
" " 1/2 lb, 4 "	1 30
" " No. 1, 2 "	1 90
" " 1 lb, 2 "	2 20
" " 5 lb, 1/2 "	9 60

BISCUITS.

	Per lb
Arrowroot	\$0 11 1/2
Abernethy	9
Ginger Nuts	11 1/2
New York Fruit	14 1/2
People's Mixed	10 1/2
Pilot Family	6 1/2
Snowflake	11
Niagara	15
Soda	6
Soda, 1 lb packages	7 1/2
" " 3 lb	20
Sultana	12 1/2
Oyster crackers	6 7
Milk biscuit	10
Butter crackers	9 1/2

Tea	11 1/2
Wine	9 1/2
Wine, sweet	5

BLACKING.

Day & Martin's, pints, per doz	\$3 20
" " 1/2 " "	2 10
" " 1/4 " "	1 10
Spanish, No. 3	4 50
" " 10	9 00
Japanese, No. 3	4 50
" " 5	7 50
Jacquot's French No. 2	3 00
" " 3	4 50
" " 4	8 00
" " 5	10 00
" 1-gross Cabinets, asst.	7 50

BLACK LEAD.

Reckitt's Black Lead, per box	1 15
Each box contains either 1 gro., 1 oz.; 1/2 gro., 2 oz., or 1/4 gro., 4 oz.	
TELLIER, ROTHWELL & CO'S.	
Royal Black Lead, per gross	\$1 80
F. F. DALLEY & CO.	
Silver Star Stove Paste	9 00
Packed in fancy wood boxes, each box contains 3 doz.	

BLUE.

Reckitt's Pure Blue, per gross	2 10
TELLIER, ROTHWELL & CO'S.	
Parisian Square Blue, per lb. 13 to 14c	

BROOMS.

	Per doz
Carpet... 4 strings	2 90
X Parlor, 3 "	2 65
Louise, 2 "	2 65
1 Gem, 4 "	3 25
2 " 3 "	2 65
3 " 2 "	2 20
4 " 2 "	1 95
O Hurl, 4 "	2 65
" 3 "	2 35
" 2 " 3 "	2 05
" 3 " 3 "	1 70
OK " 2 "	1 35
Hvy Mill 4 "	3 70

CORN BROOMS.

CHAS. BOECKH & SONS.

	per doz
X Carpet, 4 strings, net	\$3 20
2 " 4 "	2 90
3 " 3 "	2 65
XXX Hurl, 4 "	2 60
1X " 4 "	2 40
2X Parlor, 4 "	2 25
4 " 3 "	1 95
5 " 3 "	1 70
Girls " 2 "	1 30
2X Parlor, 4 "	1 50
Railway 4 "	3 00
Ship 4 "	4 00
2 Cable 2 wire bands, net	3 00
3 " 3 "	4 00

1 Hearth 2 strings, net	1 75
2 " 2 " "	1 50
3 " 1 " "	1 20
4 " 1 " "	1 30

CANNED GOODS.

	Per doz
Apples, 3's	\$1 10 \$1 20
" gallons	2 90 3 00
Blackberries, 2's	2 00 2 10
Blueberries, 2's	1 25 1 40
Beans, 2's	0 95 1 10
Corn, 2's	1 10 1 25
Cherries, red pitted, 2's	2 25 2 40
Peas, 2's	1 25 1 35
" sifted select	1 35
Pears, Bartlett, 2's	2 00 2 25
Pineapple, Baltimore	2 40 2 50
" Bahama	2 90 3 00
Peaches, 2's	2 75 2 85
" 3's	3 75 3 85
" Pie, 3's	1 60 1 65
Plums, Gr Gages, 2's	2 00 2 10
" Lombard	2 00 2 10
" Blue	1 90 2 00
Pumpkins, 3's	1 00 1 10
" gallons	3 00 3 25
Raspberries, 2's	2 45 2 50
Strawberries, choice 2's	2 40 2 50
Succotash, 2's	1 65 1 85
Tomatoes, 3's	1 35 1 40
Finnan haddies	1 50
Lobster, Clover Leaf	2 75
" Crown	2 25
" Bishop's Rock	2 10
Mackerel	1 40 1 50
Salmon, 1's	1 40 1 55
" white	1 10 1 25
Sardines Albert, 1/4's tins	11, 11 1/2
" 1/2's	15, 18
" Martiny, 1/4's	10, 10 1/2
" 1/2's	18, 19
Other brands, 9 1/2, 11, 16, 19	
P & C, 1/4's tins	23, 25
" 1/2's	33, 36
Amer, 1/4's	6 1/2, 8
" 1/2's	9, 11

MARMALADE, JAMS AND JELLIES.

CAIRN'S.	
(Blacklock Bros., Montreal, Agents.)	
Marmalade, Price, f.o.b. Montreal, dz.	
" Home Made, glass 1 lb.	\$2 35
" White 1 lb.	2 25
" " 2 "	4 15
" Stone 7 "	13 20
Scotch..... White 1 "	2 10

Jams.

Gooseberry	assorted, per doz \$2 35
Strawberry	
Black Currant	
Red Currant	
Green Gage	
Apricot	
Raspberry	
Damson	
Plum	
Red Currant and Raspberry	



Jellies. Red Currant, 1 lb. white	\$2 75
Black Currant, 1 lb. white	2 75
DELHI CANNING CO.	
Jams assorted, 1's	2 35
Jellies, 1's	2 25

CANNED MEATS.

CLARK'S.

Comp. Corn Beef 1 lb cans	\$... \$1 60
" " 2 "	2 65
" " 4 "	5 00 5 15
" " 6 "	7 75 8 00
" " 14 "	18 60 19 20
Minced Collops, 2 lb cans	2 60
Roast Beef	1 60
" "	3 15
" "	5 85
" "	7 00
Par Ox Tongue, 2 1/2 "	\$7 25 7 50
Ox Tongue	4 50
Lunch Tongue	3 00 3 10
" "	5 25 5 75
English Brawn	2 50 2 60
Camp. Sausage	2 50
" "	4 00
Soups, assorted	1 35
" "	2 25
Soups & Bouilli	1 80
" "	4 50
Potted Chicken, Turkey, or	
Game, 6 oz cans	1 50
Potted Ham, Tongue or Beef, 6	
oz cans	1 35
Deville Tongue or Ham, 1/2 lb	
cans	1 35
Deville Chicken or Turkey,	
1/2 lb cans	2 25
Sandwich Ham or Tongue, 1/2	
lb cans	1 50
Ham, Chicken and Tongue, 1/2	
lb cans	1 50

MINCE MEAT.

BRYANT, GIBSON & CO'S—TORONTO.

Mince Meat, 1/2 gal glass jars	\$9 50
Ditto, 25 and 40 lb pails, per lb.	12 1/2c
J. H. WETHEY'S—ST. CATHARINES.	
Condensed, per gross, net	\$13 50

CHEWING GUM.

ADAMS & SONS.

	To Retailers.
Tutti Frutti, 36 5c bars	\$1 30
Bo-Kay (new)	115 pieces ... 1 00
Sappota	150 " ... 1 15
Magic Trick	115 " ... 0 85
Black Jack	115 " ... 0 85
Red Rose	115 " ... 0 85
Sweet Fern	230 " ... 0 85
Adams' N.Y. Gum	200 " ... 0 50
Caramel Tolu	72 " ... 0 40
New Fruit Asst.	115 " new ... 0 75
Puzzle Gum	115 " ... 0 75
Colah	115 " ... 0 75

ALWAYS ORDER

RECKITT'S BLUE.

Prices current, continued—

Niagara Tomato, kegs, per gal	1 25
" " Reputed pints	1 25
Terry's Candied Peels, c. per peels	16
Lemon, 7 lb boxes.....	18
Orange, " " " " " "	30
Citron " " " " " "	30
CROSSE & BLACKWELL'S.	
Pickles, all kinds, pints, per doz	3 25
LEA & PERRIN'S, per doz.	
Worcester Sauce, ½ pts. \$3 60	\$3 75
" " pints 6 25	6 50

PRODUCE.

DAIRY.		Per lb
Butter, creamery, rolls	\$0 00	\$0 00
" " tubs, choice	0 16	0 18
" " medium	0 10	0 15
Butter, pound rolls	0 18	0 19
" " large rolls	0 15	0 18
" " store crocks	0 15	0 18
Cheese.....	0 10	0 11

COUNTRY

Eggs, fresh, per doz.....	0 24	0 26
" " limed.....		
Beans.....	1 45	1 65
Onions, per bbl.....	2 25	3 00
Potatoes, per bag on tr'k	0 65	0 90
Hops, 1889 crop.....	0 15	0 18
" " 1890 ".....	0 35	0 38
Honey, extracted.....	0 08½	0 10
" " section.....	0 12	0 17

PROVISIONS.

Bacon, long clear, p lb. 0 57½	0 08½
Pork, mess, p. bbl.....	14 50 15 50
Hams, smoked, per lb.....	0 11 0 12
" " pickled.....	
Bellies.....	0 09 0 10½
Rolls.....	0 09 0 09½
Backs.....	0 10 0 10½
Lard, Canadian, per lb.....	0 09 0 09½
Hogs.....	5 75 6 00
Tallow, refined, per lb.....	0 05½ 0 06
" " rough, ".....	0 02

RICE, ETC.

	Per lb
Rice, Aracan.....	3½, 4c
" " Patna.....	4½, 5
" " Japan.....	4½, 5
" " extra Burmah.....	3½, 4
Grand Duke.....	6½, 7½
Sago.....	4½, 5
Tapioca.....	5½, 6½

SPICES.

GROUND.

	Per lb.
Pepper, black, pure.....	\$0 20 \$0 22
" " fine to superior.....	12 18
" " white, pure.....	32 35
" " fine to choice.....	25 30
Ginger, Jamaica, pure.....	25 27
" " African.....	18 18
Cassia, fine to pure.....	18 25
Cloves.....	25 40
Allspice, choice to pure.....	12 15
Cayenne.....	30 35
Nutmegs, " " " " " "	75 1 20
Mace.....	1 00 1 25
Mixed Spice, choice to pure.	30 35
Cream of Tartar, fine to pure	25 37

STARCH.

EDWARDSBURGH STARCH MFG. CO.
MONTREAL.BRITISH AMERICA STARCH CO.
BRANTFORD.

	c. per lb.
No. 1 Laundry, 4 lb cartoons.....	5½c
Canada Laundry.....	4½
Silver Gloss, crates.....	6½
Lily White, crates.....	6½
Silver Gloss, 1 lb chromos.....	6½
Lily White, 1 lb chromos.....	6½
Satin, Starch 1 lb chromos.....	7½
Brantford Gloss, 1 lb chromos.....	7½
No 1 Laundry, barrels & halves	4½
No 1 Prepared Corn.....	7½
Canada Corn.....	6½
Challenge Corn.....	6½
Rice Starch, 1 lb.....	9
Cube, 1 lb.....	7½

KINGSFORD'S OSWEGO STARCH.

Pure Starch—	
40-lb boxes, 1, 2, and 4 lb. pack'g's	8½
36-lb boxes, 3 lb. packages	8½
12-lb " " "	8½
38 to 45-lb boxes.....	8
Silver Gloss Starch—	
36-lb boxes, 1 lb packages	9
40-lb " " 1, 2 and 4 lb packages.	9
40-lb " " ½ lb package	9½
40-lb " " ¼ " "	10
40-lb " " assorted ½ and ¼ lbs.....	9½
6-lb " " sliding covers	9½
38 to 45 lb boxes.....	9
Oswego Corn Starch—for Puddings,	
Custards, etc.—	
40 lb boxes, 1 lb packages.....	9
20 " " " " " "	9½

SUGAR.

c. per lb

Granulated, 15 bbls or over.....	6½
" " less than 15 bbls.....	6½
Paris Lump, bbls.....	7½
" " ½ bbls.....	7½
" " less than a bbl.....	7½
Extra Ground, bbls.....	7½ 7½
" " less than a bbl.....	8½
Powdered, bbls.....	7
" " less than a bbl.....	7 3-16
White refined.....	6½ 6½
Extra bright refined.....	6 6½
Bright Yellow.....	5½ 5½
Medium ".....	5½ 5½
Brown.....	5½ 5½
Raw Jamaica, in bags.....	5½ 5½

SYRUPS AND MOLASSES.

SYRUPS.

Per lb.

	bbls. ½ bbls
Redpath's "D".....	3½c. 3½c
" " "M".....	3½ 3½
Redpath's "B".....	3½ 4½
" " "VB".....	4 4½
" " Extra.....	4½ 4½
" " Ex. Sup.....	4½ 4½
" " XXX Sup.....	4½ 4½
Corn Syrup.....	4½ 4½

MOLASSES.

Per gal.

Trinidad, in puncheons.....	38, 40c
" " bbls.....	40, 42
" " ½ bbls.....	42, 44
New Orleans, in bbls.....	90, 100
Porto Rico, hdds.....	38, 45
" " barrels.....	42, 47
" " ½ barrels.....	44, 49

TEAS.

GREENS.

Per lb

Gunpowder—	
Cases, extra firsts.....	42, 50c
Half chests, ordinary firsts.....	22, 38
Cases, sifted, extra firsts.....	42, 50
Cases, small leaf, firsts.....	35, 40
Young Hyson—Moyunes	
Half chests, ordinary firsts.....	22, 38
" " seconds.....	20, 22
" " common.....	18, 20

PING SUEYS.

Half chests, firsts.....	28, 32
" " seconds.....	20, 22
Half Boxes, firsts.....	28, 32
" " seconds.....	20, 22

JAPAN.

Half Chests—

Choicest.....	38, 40
Choice.....	32, 36
Finest.....	28, 30
Fine.....	25, 27
Good medium.....	22, 24
Medium.....	19, 20
Good common.....	18, 19
Common.....	16, 17
Nagasaki, ½ chests Pekoe.....	20, 22
" " Oolong.....	17, 18
" " Gunpowder.....	18, 20
" " Siftings.....	8, 12½

CONGOUS.

Half chests, Kaisow, Moning....	52, 55
Caddies and half chests.....	15, 50
Caddies, Paking and new makes	18, 50

OOLONG.

Half chests Formosa.....	34, 50
Caddies.....	36 55

ASSAMS.

Chests and half-chests Pekoe....	22, 1
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SCENTED ORANGE PEKOE.

Boxes, Foochow and Canton....	28, 60
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TOBACCO AND CIGARS.

British Consols, 4's; bright twist,	
5's; Twin Gold Bar, 8's.....	62c
Ingots, rough and ready, 7's.....	59
Laurel, 3's.....	52
Brier, 7's.....	50
Index, 7's.....	45
Honeysuckle, 7's.....	53
Napoleon, 8's.....	49
Royal Arms, 12's.....	50
Victoria, 12's.....	48
Brunette and Lovely, 12's.....	45½
Prince of Wales, in caddies.....	46
" " in 75 lb boxes.....	46
Bright Smoking Plug Myrtle, T &	
B, 3's.....	55
Lily, 7's.....	48
Diamond Solace, 12's.....	45
Myrtle Cut Smoking, 1 lb tins.....	65
1 lb pg, 6 lb boxes.....	65
oz pg, 5 lb boxes.....	65

GLOBE TOBACCO COMPANY.

CUT SMOKING TOBACCO.

	Per lb
Gold Flake, 1-5, 6 lb boxes.....	65c
" " ½, 5 " ".....	65c
" " 1-10, 5 " ".....	75c
" " 1 fancy tins.....	65c

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PURE AND SILVER-GLOSS CORN STARCH
FOR THE LAUNDRY! FOR THE TABLE
THE STANDARD OF EXCELLENCE ABSOLUTELY PURE

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JNO. F. ELLIS, Managing Director.

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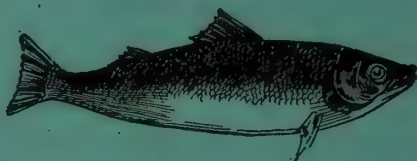
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"BRITANNIA"

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at the mouth of the Fraser River are in a position
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TELEPHONE 1920.



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Oats and Feed a Specialty.



VOL. V.

TORONTO, FEBRUARY 6, 1891.

No. 6

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GREAT STRENGTH**

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AND

Wholesale Dealers

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THE CANADIAN GROCER & GENERAL STOREKEEPER

PUBLISHED WEEKLY.
\$200 PER YEAR

Published in the interest of Grocers, Canners, Produce and Provision Dealers
and General Storekeepers.

J. B. McLEAN & CO., (Ltd.)
PUBLISHERS.

115 ST. FRANCOIS XAVIER STREET,
MONTREAL.

6 WELLINGTON STREET WEST,
TORONTO.

Vol. V.

TORONTO, FEBRUARY 6, 1891.

No. 6

SPECIAL TO OUR READERS.

As the design of THE CANADIAN GROCER is to benefit mutually all interested in the business, we would request all parties ordering goods or making purchases of any description from houses advertising with us to mention in their letter that such advertisement was noticed in THE CANADIAN GROCER.

OUR MONTREAL OFFICE.

Our Montreal Office is located at 115 St. Francois Xavier St. Our representative, Mr. G. Hector Clemes, will be pleased to have subscribers and advertisers call upon him there. He will also pay special attention to gathering business items and attending generally to the interests of this paper.

THEIR CUSTOM FOLLOWS THEIR CREDIT.

The past few years have been years of unusual trial to the farming population of both this country and the United States. The causes are various, but since the fact itself is well known and we are not proposing a scheme to put an end to it, we have no purpose in going aside to enumerate them. What we wish to consider, is that the desire to realize more from farming than it has yielded to tillers in recent years has bred a disposition among some of them to countenance certain plans of radical reform. In the United States the lot of the farmer has been more straitened than it has been here, and from brooding upon it there a new political force has been hatched. It is the Farmers' Alliance, an organization so strong that politicians are very generally trying to make themselves solid with it. It already has its record of political victories, and is growing in numbers, influence, and ambition. Among its aims, one is the establishment of government grain warehouses in all farm districts.

It is sought to have a government grain warehouse in each farming locality, that the farmer may obtain there, whenever he wants money, a warehouse receipt for any grain he may deposit. The receipt is to be a certificate of value equivalent to the money value of the grain at the market price current at

the time of deposit. These certificates are to be in short government currency, issued not on a basis of gold or silver in the Treasury, but of grain in the Treasury warehouses. The certificates are to be legal tender in all transactions. Further, the option of redeeming his grain is to be left to the farmer if the market improves and he wishes he had his grain yet. He is to be allowed to take his grain out of bond by returning his certificate or its equivalent, increased by 6 per cent. per annum.

Thus the farmer would do away with the necessity of asking credit, so long as he has the produce necessary to pledge with the government. This would make him a good customer for people he trades with. But it is also part of the Alliance platform to do away with tradesmen, so far at all events as farmers are concerned. They are to go in for co-operation stores, and give no more of their substance to maintain a trading class. This is hard. There is no body of people to whom farmers are more beholden than they are to traders, and particularly to country merchants. These are the men who have been carrying the farmers from one year's end to the other. The farming community has floated in a sea of credit, and that they have not more frequently drowned in it or stranded upon its shores is due from time immemorial to their friends the storekeepers. But now the Farmers' Alliance would first abolish the necessity for credit and then efface the former dispensers of credit to them. When they have no longer need for credit they have no longer need for the storekeepers. They have supported the storekeepers because the latter gave credit, not because the latter sought to make a living by trade.

Is the situation similar in this country? Does the farmer give his trade to the country merchant from a "live and let live" motive,

or from a "live" motive simply? If he could do without credit would he also do without the trader? We believe that in most cases he would. We have the Patrons of Industry with us, who are endeavoring to force traders to surrender their profits. A dealer has either to allow his profits to be sweat down to a shadow, or he has to fight the Patrons opposition in support of another store. And the dealer may feel thankful that the Patrons do give him a chance to trade even on an unprofitable basis. They would not if they could pay ready money.

But there's the rub. There is where the trader has his foot propped. The want of ready money, or of a substitute for money such as the Alliance is trying to create in the United States, is a more overruling circumstance with the farmer than his connection with the Patrons. He will have to go, not where his association has secured low prices, but where his own thrift and honesty will secure him credit.

THE SALESROOM AND THE OFFICE.

Successful merchants know very well there is a right way and a wrong way of conducting their business operations, and they know also the importance of following the proper method. They know the results of systematic management in carrying on their business, be what it may, and one who does not have that trait about him, and who does not understand what his business requirements are, must meet trouble and disappointment some time or other. Our readers are business men, and we venture to say that most all of them can recall some instance of a man undertaking to carry on business, resulting in partial or complete failure. Such a result is because he could not be made to see

the importance of having the proper equipment in his shops, or having the most competent men to fill responsible positions, and allowing things to be so organized and managed by them as to secure the highest efficiency.

This case applies to those who, for instance, take up a mercantile business to invest their money in, and in many cases often have no experience whatever. A few of this class succeed, and in their thoughtful moments, often wonder why fortune so favored them, when they knew nothing whatever of keeping a store, purchasing goods or engaging help. But such cases as these are more the exception than the rule.

On the other hand, how many, alas! have decided to follow out their intentions, and invest their all in a stock, and in an astonishingly short space of time are compelled to close the doors? The moral is as obvious in this case as in the one we have cited in reference to a person undertaking to carry on a business without either brains or experience. We have had many a case come under our notice where too many with experience and knowledge of business have had to succumb to the troubles and perplexities of a business life. In such instances, a lack of system and proper management was the prime cause of failure.

We have often entered a store, and found the whole stock in a very untidy condition, the office in a similar way, the whole suggestive of a lack of system and of the interest which should be taken by every merchant. Such merchants do not seem to have the least idea of what the requirements of their business are. They think it is quite unnecessary that everything should be kept neat and clean, and that a perfect system need not be instituted and maintained in the office as well as the salesroom. The merchant who prides himself in keeping his store in a neat condition, is somewhat disgusted with his opposition friend who perhaps, doing business across the street, is careless and neglects making those improvements which would render the appearance of his store a credit to him.

Every dealer should consider it of prime importance not to have only his salesroom in neat orderly condition, but his office should receive its due share of attention. Time spent in hunting for a letter containing quotations of prices, or an order for goods, or other important matter, or for a pamphlet or catalogue of importance, is just as much time lost as is time spent in looking for some article in the salesroom. System, order, and the adoption of correct methods are as important in one part of a business as in another, and those who recognize this fact are the successful merchants. Those who fail to recognize it and yet manage to get along, either do not meet with the competition of others upon even ground or are not successful in the true meaning of the word.

In England hops are said to be used for the adulteration of tea.

On Tuesday the House Ways and Means Committee ordered a favorable report on a bill to impose a discriminating duty of 10 per cent. on all teas imported from countries which discriminate against the United States. The object of this bill is to meet a discriminating duty of 10 per cent., which Canada, in order to benefit Canadian railroad and steamship lines, imposes on tea imported from the United States.—American Grocer.

CAUSES OF FAILURE.

Failures seem to become epidemic in a great many places, one failure causing others, the same as a contagious disease will spread from one patient to another. Dishonesty is not such a frequent cause of failure in this country as many people suppose. Sometimes the best of business men have to succumb to the pressure of circumstances. Losses by fire, sickness in the family, and other misfortunes over which they have no control may sometimes send some of the most hard-working, competent, and reliable merchants, helplessly to the wall. In such cases it is the duty of their creditors to help them on to their feet again, but creditors should carefully investigate the cause of every failure before they make up their minds to grant a settlement. Men who have not the ability to ensure success, men who through intemperance neglect their business, men who are too slothful or careless to attend properly to their business, men who are dishonest, and men who through any fault of their own have failed, should be refused a settlement and put out of business.

If the wholesale houses would take this matter energetically in hand, and by concerted action investigate thoroughly every case of insolvency, and decide on business principles who is worthy and who is unworthy of a settlement, the retail trade of this country would very soon get rid of these business epidemics that are scourging the life out of our provincial towns and villages.

At present the penny wise and pound foolish course seems to prevail, creditors adopting the plan that appears to bring them the largest dividends, without thinking what effect their decision will have on the trade of the place where the failure occurred, forgetting or shutting their eyes to the fact that their own business prosperity depends largely on the prosperity of their constituents.

Some compromises are given out of sympathy for the insolvent who is a decent fellow, and has a wife and family to support, but who has not in him the elements of success. Such sympathy is wasted. It is better to extract the tooth at once than have a person suffer from a lengthened toothache from the fear of giving momentarily greater pain by the sudden wrench.

A man who is not competent to run a business successfully, will not do himself or his wife and family any good by trying again. He will only spoil the trade for some of his neighbors, and come to grief when he is some years older with his constitution perhaps broken down, so that he is unfitted to make a respectable living at some other occupation in which he would probably have been successful in his younger and stronger days.

[TO BE CONTINUED NEXT WEEK.]

OFF TO THE EXHIBITION.

Mr. A. F. Fearman, Hamilton, took passage from New York on Saturday last aboard the Adirondack, bound for Jamaica. He will go around the Bermudas and touch at the Island of Barbadoes. He timed his departure so as to be present throughout the Jamaica Exhibition. The trip will serve a commercial end, and will give Mr. Fearman a respite from the cares of a particularly arduous business, to which he has devoted forty years of his life. In his absence those cares will be borne by the other members of the firm, his four sons, in whose combined knowledge of the business their principal leaves a very good substitute for his personal presence.

MONTREAL BOARD OF TRADE.

At the adjourned annual meeting of the Montreal Board of Trade the following officers were elected for the year:

President—Robert Archer.

First vice-president—H. A. Budden.

Second vice-president—Richard White.

Treasurer—H. Montague Allan.

Members of council—W. C. Munderloh, shipping; A. A. Ayer, produce; C. P. Herbert, groceries; George Childs, groceries; James Slessor, dry goods; A. Racine, dry goods; Archibald Nicholl, insurance; J. C. Simpson, real estate; A. G. McBean, grain; J. B. Learmont, hardware; R. Bickerdike, live stock; James A. Cantlie, manufacturer.

Board of arbitration—Andrew Allan, Charles Chaput, J. P. Cleghorn, Hon. Geo. Drummond, A. F. Gault, Charles H. Gould, E. B. Greenshields, F. W. Henshaw, Jonathan Hodgson, Mr. Kerry, Robert Redford, Hon. J. K. Ward.

PICTON BOARD OF TRADE.

The Picton Board of Trade held its annual meeting on the 27th ult. The financial statement showed a balance on hand of \$62.99. The question of urging the Federal and Ontario governments to give aid for the extension of the Central Ontario Railway to Sudbury was discussed. This extension it was represented would be followed by the establishment of smelting and reduction works at Weller's Bay. It was resolved to appoint a committee to wait upon the town council to effect joint action in this matter. The President, Mr. W. Boulter, and the other officers were re-elected. In his address the President referred to some of the advances made during the past year, particularly to the Wednesday market, and the concession of single fare rates on that day over the C. O. R.

REVELRY BY NIGHT.

Clearly Toronto's retail grocers are knit into brotherhood by a stronger bond of union than that of a common trade, designation or community of local citizenship. The intertwining threads of social communion evidently traverse that body of trade in every direction, and make mutual good will a very general sentiment. This feeling, at least, must subsist in any company of people brought together for pleasure that has principally to be contributed out of their own good spirits. The extent to which friendly regard is existent among them is measured by the number who will voluntarily gather in such a company, and by the amount of enjoyment they find in so assembling. Tried by these tests, there is an overflowing abundance of fraternal feeling pulsing through the body corporate of Toronto retail grocers. The occasion which gave convincing evidence of this fact was the grocers' third annual At Home, held on Tuesday night last in Webb's spacious banqueting rooms. In numbers this assembly was the largest of the three the Toronto grocers have held, and was one of the largest that have yet met in Webb's rooms. Above 600 people were present, and more would have been there but that the committee had to stop selling tickets several days before the At Home came off. Of these 600 odd, a considerable proportion were favored friends of grocers. Every member of the large company had a thoroughly enjoyable time, and for this the tactful, laborious and almost ubiquitous attention of the reception committee deserves every praise. The dancers

had some difficulty in stemming the throng, but this rather enhanced than diminished the pleasure. In their bright galaxy of handsome persons and beautiful costumes, the ladies were as usual charming, and their contribution to the success of the evening cast everything else in the shade. The musical portion of the evening's entertainment was excellent.

The first part of the evening was ordered according to the following programme :

1. Duet. "Cheerfulness." Gumbert—Miss Morell and Mrs. Woodcock.
2. Solo. "The Yeoman's Wedding Song." Poniatowski—Mr. H. M. Blight.
3. Solo. "The Camelia and the Rose." Ganz—Mrs. Woodcock.
4. Solo. Selected—Miss Morell.
5. Comic. "The Laughing Man."—Mr. W. E. Ramsay.
6. Duet. "I feel Thy Angel Spirit." Hoffman—Miss Morell and Mr. H. M. Blight.
7. Solo. "To-morrow will do." Pontet—Mrs. Woodcock.
8. Solo. "The Longshoreman." Chesham—Mrs. H. M. Blight.
9. Solo. "The Wide, Wide Sea." Adams—Miss Morell.
10. Comic. "The Irish Jubilee."—Mr. W. E. Ramsay.

Refreshment intervened, and then the company gathered in the ballroom. The programme was as follows :—

- March. Dances—1. Lancers. 2. Waltz. 3. Ripple. 4. Schottische (Highland). 5. Lancers. 6. Waltz. 7. Jersey. 8. Lancers.

Intermission.—(Extras.) 1. Waltz. 2. Lancers. 3. Polka. 4. Ripple.

9. Waltz. 10. Lancers. 11. Schottische. (Military.) 12. Polka. 13. Lancers. 14. Jersey. 15. La Broncho. 16. Lancers.—Home Sweet Home.

"On with the dance" was the command now delivered by the hustling committee, as they piled chairs and benches mountains high to make room for the eager to-be-at-it dancers.

"And bright the lamps shone o'er fair women and brave men," as they glided gracefully over the polished floor to the lively strains of the first-class orchestra.

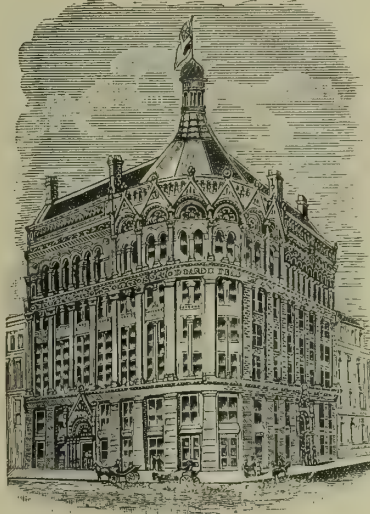
Among those present were noticed the following:—Mr. Jos. Tait, M.P.P., President of the Bakers' Association; Messrs. Sloan, Owen, Smith, of Sloan & Crowther; Messrs. Blain, Seyler, Nicholson, and Lawson, of Eby, Blain & Co.; J. W. Lang, G. M. Furnival, and Thompson, of J. W. Lang & Co.; Mr. B. Ellis, of Ellis & Keighley; Mr. Mitchell, of Todhunter, Mitchell, & Co.; Messrs. Dixon and Shields, of Davidson & Hay; Messrs. Mortimer and Thomas, of Chas. Boeckh & Sons; Messrs. H. C. Boomer and Crean, of Warren Bros. & Boomer; Messrs. H. P. Eckardt and Blackburn, of H. P. Eckardt & Co.; Mr. Chapman, of Chapman & Smith; Mr. J. Adams, of Smith & Keighley; Mr. F. J. Gibson, of Gibson & Gibson; Messrs. Wm. Ryan, Jas. Park, W. H. Smith, T. A. Lytle, Lucas Fee, R. J. Murdoch, W. A. Bradshaw, Jas. Lumbers, J. Lawlor Woods, W. G. A. Lambe, R. S. Gallagher, H. E. Trent, Kirk. C. Perry, F. McDonald, and Messrs. J. B. McLean, Hugh C. McLean, and R. H. Hargreaves, of THE GROCER.

In another column will be found Lucas, Park & Co's advertisement, drawing attention to a large and well sorted stock of Indian and Ceylon teas; they claim the prices of which are below that of importing agents. They say the market abroad is advancing, and advise early buying. Send to them for samples.

TORONTO BOARD OF TRADE.

The annual meeting of the Toronto Board of Trade was held on the afternoon of the 30th ult., in the rotunda of the new building. The President, Mr. John I. Davidson, was in the chair. Nearly 700 members assembled.

Mr. G. M. Rose read the first report, that of the treasurer. A comparative statement of the membership and income since the



year 1884 showed that the number had increased from 260 to 917, and the income from \$2,807.71 to \$10,123.91. The surplus this year was \$3,661.67, which, added to the accumulation of the surpluses of previous years, amounted to \$15,285.02, of which \$12,520 had been invested in the new building, \$2,667.03 being deposited in the Imperial Bank, leaving a balance in hand of \$97.99. The gratuity fund now amounts to \$50,774.83, invested in debentures, mortgages, and on deposit in the bank of Commerce. Thirteen deaths had occurred during the past year, making 37 the total number of deaths since the establishment of the fund in 1886, \$37,038.21 having been paid out to the widows and children of deceased members to date.

This report was adopted.

The President's report was an able survey of the commercial features of the year. He touched on the greater expensiveness of doing business these days mainly because of the development of the commercial traveler system and the necessity of advertising. He said :—"No merchant can hope to build up or maintain a successful business who does not advertise liberally, and we can form some idea of what that means by a glance at the well filled columns of our daily journals and trade papers." He adverted to Toronto's need for civic reform, spoke hopefully of the agricultural prospects, referred to the steps which have recently been taken by enterprise and statesmanship to develop new markets, touched on the new Banking Act, and spoke at some length on our mineral wealth,

particularly in Algoma, and on the possibility of Toronto being the seat of the nickel manufacture.

The officers of the Board for the current year are : Mr. John I. Davidson, President; Messrs. H. H. Baird and Hugh Blain, Vice-presidents; Mr. G. M. Rose, Treasurer, and the following members of committees :

Representatives on harbor commission—J. H. G. Hagarty, vessel owner; J. T. Mathews, vessel owner.

Representatives on Industrial Exhibition—James Carruthers, grain merchant; W. B. Hamilton, boot and shoe manufacturer; H. W. Nelson, woodenware.

Board of arbitration—W. Galbraith, grain merchant; Joseph Oliver, lumber merchant; J. H. G. Hagarty, vessel owner; J. D. Laidlaw, grain merchant; M. McLaughlin, miller; R. S. Baird, Confederation Life Insurance Company; J. Carrick, grain merchant; J. L. Spink, miller; T. Flynn, grain merchant; R. J. Stark, grain merchant; S. Crane, coal merchant; J. H. Sproule, grain merchant.

Council—A. A. Allan, wholesale hats and furs; D. W. Alexander, wholesale leather; W. R. Brock, importer of dry goods; John Brown, miller; William Christie, biscuit manufacturer; B. Cumberland, vessel owner; John Donogh, wholesale lumber; R. W. Elliot, wholesale druggist; W. B. Hamilton, boot and shoe manufacturer; William Ince, wholesale grocer; Robert Jaffray, real estate; A. A. Lee, hardware; W. D. Matthews, grain merchant; Elias Rogers, coal merchant; D. R. Wilkie, cashier Imperial Bank.

COMPARTMENT EGG CASES.

The article on page 20, it will be noticed, speaks very highly of the Compartment Egg Case which is manufactured by the Northumberland Egg Case Company. Mr. P. H. Atkinson, representing this company, says they have sold several car loads of their cases for the foreign trade, and they are making a large stock in anticipation of quick demand when the season commences. Egg shippers must remember that where a new clean case and pockets are used the eggs will bring enough more to pay for the case. We are inclined to think that where failure has been reported in shipments the fault has been largely due to using old cases and stained pockets. Shippers should take no chances in this respect, as the new cases and fillings are turned out by the above company at a small cost.

PROBABILITIES.

That fish make brains.

That the man who buys "Munn's Boneless Codfish" will enjoy epicurean meals and be a success and honor to his family.

That the grocer who buys other brands is losing grand opportunities of increasing his trade.

That to make sure of this you should at once send an order to S. Munn & Co., Montreal.

That samples are sent with pleasure.

Mr. Jas. McDougall, Dutton, has purchased A. J. Leitch's stock of groceries, boots and shoes, etc., in that village, and will continue the business.

The other night five barrels of codfish, belonging to Mr. A. Robitaille, grocer, Montreal, were stolen. A seventeen-year-old boy, Dubois, who has been in prison before, was arrested. Dubois was sentenced to gaol for six months, the sentence being afterwards reduced to three.



THE NEW TERMS AND CASH BUYERS.

PAISLEY, ONT., 26th January, 1891.
EDITOR CANADIAN GROCER TORONTO:

DEAR SIR,—With your permission I would like to make a few remarks with reference to Mr. James' answers to my questions in your issue of the 23rd inst., and I hope he will receive them in the spirit in which they are written, of friendly criticism, always bearing in mind "there's nothing ill said that's no ill taen," even if I should appear to be a little caustic at times.

Does Mr. James want to throw dust in our eyes, and soft soap the wholesale men, when he says "The cash buyer only has his time curtailed by twenty days on sugars, etc., and five days on general groceries for the old discounts, while the full time men are shortened up thirty days all round. I fail to see that cash buyers have any real cause for complaint." I would infer from this that Mr. James thinks the advantage is on the side of the cash buyer. If I am right in this theory, Mr. James' ideas of ratio and proportion and mine somehow don't seem to harmonize. I wonder by what process of arithmetic he arrives at this conclusion, that 20 is to 30 as 30 is to 60 on sugars, etc., and 5 is to 15 as 30 is to 120 on general groceries. Putting it simply, while full time men have only been curtailed a half, cash men are curtailed two-thirds on sugars, etc., and on general groceries full time men are only curtailed a quarter, and cash men a third. Two-thirds is I believe more than a half, and a third is more than a quarter. Therefore the cash men have been curtailed more in proportion than full time men. Is there then, I ask, no cause for complaint from the cash men?

Now, in a few words, which I have no doubt, to some, will appear very illogical on my part, I will try to show that coming so abruptly it is also very unfair to the full time men. Had the discount time been left alone as it was, it is quite reasonable to suppose they would have more of their goods sold, and by reducing their stock they would be

in a position sooner to take advantage of the discounts, than they will be as it is now fixed. This is the reason that I believe the discounts should have been increased, and the time have remained as it was, as an encouragement for all to strive to take the benefits of the discounts, and would have been in nowise unfair to the full time men, as the privilege would be open to them whenever they wished to avail themselves of it.

But what has become of our pushing, enterprising, energetic wholesale men? Have they all got sun struck, moon struck, or paralyzed over the matter? Why don't some of them strike out on a strictly cash or discount business? Have they all forgotten that advantage taken of the tide leads on to success? Yours respectfully, D. SHANKS.

P. S. The time is now so short to take advantage of the full discount that for persons at a distance from the business centres, the time is about half expired before the goods arrive.
D. S.

THE ABSORPTION OF A BANKRUPT STOCK.

SARNIA, Jan. 31st, 1891.

Editor CANADIAN GROCER:

DEAR SIR,—Replying to yours of 27th, re bankrupt stock of Simpson & Co., I would say: As soon as the members of our association found that the stock was offered for sale they decided on tendering for it and getting possession if possible, as they were unanimous in the feeling that it would be greatly to their advantage in several ways to do so. In the first place, no outsider would have the opportunity of opening out and advertising a bankrupt stock at a great reduction, thereby demoralizing prices, besides affecting our regular trade till the old stock would be exhausted. In the second place, they considered it a means of breaking up an old standing business, for a time at least, scattering the regular customers of that business and diverting that trade to other channels. Then, were a new man to start after that in the same old stand he would have to build up an entirely new trade and begin on the same footing as anyone else, paying one hundred cents on the dollar.

In handling this stock the plan the association adopted was this: A committee was appointed to look over the stock thoroughly and examine the stock sheets, so as to give the association an idea as to what price they deemed it advisable to pay for it. The committee was then authorised to offer a certain price on the dollar, which was accepted. As soon as the association found that its offer was accepted, and they were in possession, each member took a share of the staple goods, according to his ability, at the regular market price, and on the same terms as those given by the Wholesale Grocers' Guild. The fixtures, rigs, horses, etc., are disposed of to the best advantage to members or any outsider, and the balance of odd lines put in job lots, each member taking a portion at a price at which he thinks he can dispose of them again without any loss. As the stock was bought for 75c. on the dollar, this leaves ample allowance for the probability of a good margin being left in favor of the Association, which will be divided among the members. Supposing, however, the balance would be the other way, the association feels it would still be the gainer, for the reasons which I have already given. Personally I think this to be the easiest and most satisfactory way of disposing of bankrupt stocks, and as to the division of goods among the members there

seems to be no trouble, as each one is anxious to do his part in reducing the stock as quickly as possible.

Further information will be cheerfully given, if desired, after everything is settled, which will be in a few days, as we will have to evacuate the store by February 4th.

Yours respectfully, CHAS. A. WENINO.

The absorption of a bankrupt stock by the regular local trade, without even a temporary disturbance of business, is the best thing that has been yet done by a trade association. It is to the honor of Sarnia grocers that loyalty to their own trade was sufficiently broad-minded, bold and cohesive to carry out this novel and conclusive method of dealing with bankrupt stocks. These bankrupt stocks have long been a white elephant to the sagacity of upright business men. But the Sarnia body of retail grocers has a digestive apparatus that is equal to its sagacity. It can devise a means of disposing of the elephant, and then it can assimilate him. The bones of that elephant are now in the interior of the Sarnia association. If there were not already a multitude of reasons why grocers should organize, there would be a sufficient one in the example of the retailers of Sarnia. The fact that the most efficient, indeed the only—solvent of bankrupt stocks is the association—ought to do more than any former incentive to bring grocers to organize.

The considerations adduced by Mr. Wenino were weighty and were dealt with in an enlightened spirit. The keeping out of outsiders who would sell the stock at slaughter prices, and derange contemporary local trade, was an important end. Not only would it be wholesome for the present trade to keep out such freebooters, but it would make it more difficult for a newcomer to start a trade in the same stand. The outsider who gets a hold of a bankrupt stock in a town, may be said to some extent to pre-empt the patronage that had got attached to the stand, as his selling off the stock at low prices will keep the customers while the cheap goods last, and make an easy gradation to a regular business if he chooses to lay in stock to stay. But the man who comes to such a stand with a stock normally secured will find the difficulty of getting customers very much greater. To prevent any new competitor getting insinuated by means of a bankrupt stock is as important a point as to prevent him selling that stock at greatly cut prices.

The Sarnia Association has shown itself a live and earnest institution from the start, and we admire the confidence and unanimity with which its members have acted in this matter.

UNGRUDGING APPROVAL.

Mr. W. H. Medley writes from Barriefield, Ont., in renewal of his subscription: "I am well pleased with your journal, and consider it a very useful and reliable source of information, and am glad that I subscribe for it."

Mr. James S. Carr, Waupoose, Ont., says: "I could not do without the paper under any consideration."

To Grocers!

There are three articles which the consuming public have decided are the best of their kind in the market, and it will pay every grocer to keep them in stock. They are

The "Horseshoe" brand of canned fruits and vegetables.

Packed by Bowlby Bros. & Co., of Waterford, Ont.

"Cairns" Home-made marmalade, jams and jellies.

Packed by Alexander Cairns, Paisley, Scotland.

The "Trident" brand of canned salmon.

Packed by Ed. Wadhams, Ladner's Landing, B.C.

Every package of the above brands guaranteed as to quality and weight.

BLAKLOCK BROS, Agents,
17 Common St., MONTREAL.

R. A. LUCAS,

J. H. PARK,

R. T. STEELE,

GEO. E. BRISTOL.

LUCAS, PARK & CO.,

WHOLESALE GROCERS AND IMPORTERS,

73 McNAB STREET NORTH, HAMILTON, Ont.,

"TEAS"—Our stock is large and well sorted. Have some fine values in Indian and Ceylons to offer at prices below so-called importing agents. The markets abroad are advancing and on this score we advise early buying. The "annual duty scare" is again "on deck" and being worked by some sellers. We take no stock in this report. Expect very shortly a supply of the celebrated "Hillwattee" Teas. Our travellers will show you samples. If they do not reach you please send to us for samples. We believe it would be to "your interest" to examine stock carefully at once, feeling confident that "our figures" of to-day will show you a handsome profit in near future.

Choice lot Apricots, Nectarines, Peaches and Lima Beans arriving this week.

"Letter orders a Specialty."

T. KINNEAR & CO.,

Wholesale Grocers, Importers of

TEAS, SUGARS, Etc.

JUST TO HAND:

Large consignment of Crosse & Blackwell's goods in pickles, marmalades, sauces, capers, etc.

47 Front St. East, - Toronto, Ont.

KOFF NO MORE.

Every retailer should have them at this season of the year. Watson's Cough Drops are the best in the world for the throat and chest; for the voice unequalled. "R. & T. W." Stamped on each drop. Write

R. & T. WATSON, TORONTO,
for Prices, etc.

Mention THE GROCER.

M. J. Woodward & Co.,

PRODUCERS OF CRUDE,

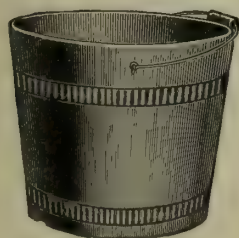
Manufacturers of

Illuminating Oils,
Lubricating Oils,
Paraffine Oils
and Wax, &c.

PETROLIA, - ONTARIO.

DURABLE PAILS AND TUBS.

TRY



THEM

The Wm. CANE & SONS MANUFACTURING Co
OF NEWMARKET, ONT.,

The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood. BEST GOODS MADE.

Represented by

Chas. Boeckh & Sons, Toronto,
Jas. Lee & Co., Montreal.

LENTEN SEASON.

We offer very superior quality of Fish during lenten season, namely:—

Brls. and 1-2 brls., No 1, Labrador Herrings,
Brls. and 1-2 brls., No. 1, Shore Herrings,
Brls., No. 1, Green Codfish,
Hlf.-brls, Lake Trout,
" " B. C. Salmon.
" " N. S. Salmon,
Bundels Gaspé Codfish.
Box's Boneless Codfish.

WRITE US AT ONCE.

TURNER, ROSE & CO.,

MONTREAL.

LOCKERBY BROS.,

WHOLESALE GROCERS,
75 ST. PETER STREET,

MONTREAL, P. Q.,

ARE OFFERING THIS WEEK

NEW DRIED FRUITS,
California Prunes, Peaches, Apricots,
Pears, and Nectarines, Bosnia
Prunes, Grenoble Walnuts, Sicily Filberts,
and Taragona Almonds.

HUDON, HEBERT & CIE.,

WHOLESALE GROCERS

— AND —

WINE IMPORTERS,

NO TRAVELLERS ON THE ROAD.

304, 306 St. Paul St.

143, 145 Commissioners St.

MONTREAL.

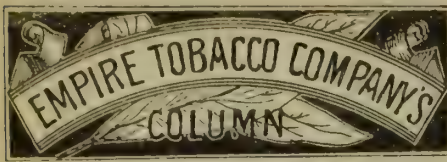
BEST GOODS IN THE MARKET.

FRANKFORT, CAMBRIDGE, BOLOGNA,
CHICKEN, HAM and TONGUE
SAUSAGES.

PUT UP BY THE MOFFATT PACKING CO.,

MONTREAL.





In art and manufacture, whate'er the craft
in name.

There's one alway, whose methods
sway, pre-eminent in fame,

Yea, one whose genius e'er takes hold and
Public faith impress,

Hence wields the well forged key unto
the secret of success

We claim to hold and justly so, beneath
our countersign,

A fame which brilliantly outshines all
others in our line ;

A name begotten and built up, "like all
feats with surprise,"

Of brains, of worth, of mighty will and
streling Enterprise



Send for

Price List.

Empire Tobacco Co.,

Montreal.



Weeks & Nix, grocers, Winnipeg, have dissolved.

H. A. Boudreau, grocer, Moncton, N. B., has sold out.

A. Carmichael, Rat Portage, has closed out his Norman store.

Geo. J. E. Reid, general merchant, Inverness, P.Q., is deceased.

D. F. Fee, jr., general merchant, East Wellington, B.C., is deceased.

Mr. Loch, grocer, Guelph, has sold out his business to Fielding & McLaren.

Behan & Brick, grocers, Kingston, have dissolved. J. J. Behan continues.

The dry goods and grocery stock of A. Davidson, Durham, was sold on the 5th inst.

A. J. Crosby, general storekeeper, Saulnerville, N. S., has removed to Waverley, N. S.

The Maryland pack of oysters this year is said to be 1,000,000 bushels shorter than last year.

D. G. Scott, grocer, Moncton, has admitted Geo. E. Croasdale as partner. Style D. G. Scott & Co.

Geo. Craig, grocer, Moncton, N.B., has admitted Wm. Craig as partner. Style is G. & W. Craig.

At the first meeting of the 1891 Hull, P. Q., city council, Mr. E. B. Eddy was unanimously chosen mayor.

Macfarlane & McPherson, cheese manufacturers, Huntingdon, P.Q., have dissolved. Mr. McPherson remains in the firm and admits A. E. Ferguson.

Mrs. Caroline V. Ellis, Tilsonburg, has admitted as partner in her grocery and dry goods trade Mr. W. E. Russell. The style is now Ellis & Russell.

Barnes & Co's box factory, Ottawa, was destroyed by fire a few days ago. The total loss is said to be \$20,000, against which there is an insurance of \$5,000.

Mr. A. Archambault, grocer, 285 Lafontaine street, Montreal, had his horse and sleigh stolen one night last week. Constable Barrett has the matter in hand.

Brighton is to have a new canning factory. The building will be two storeys, 100 feet in length and 40 feet wide, with a cellar full size. The material is being laid down. Mr. Wm. Wade is proprietor.

It is said that the estimates for a very large crop of sugar in Cuba will be greatly reduced on account of the frequent fires among the standing cane, many of which, no doubt, are incendiary, and large quantities of the growing cane have been consum-

ed or burned over. In one instance an entire plantation of more than three thousand acres has been destroyed. Some of the cane can be ground and will produce some sugar if cut down and used immediately, nevertheless the loss to the planters will be immense.

The salmon cannery recently held a private meeting at Victoria to discuss the situation. It is understood a protest will be forwarded to Ottawa against certain fishery regulations which are considered inimical to the industry.

A feature out of the usual routine proceedings of the Toronto Retail Grocers' Association is expected to be contributed at the next meeting by Mr. A. Booth. He will probably give his experience as a soldier in the American War.

The branch factory of W. Boulter & Sons, at Sophiasburgh, commenced operations last week making cans. Six persons are at present working, and will continue on all winter. A much larger pack of goods is contemplated next season than in the past.

Mr. T. S. Edwards, who has been for some years in St. Thomas carrying on a large grocery business, is about returning to Lobo village to open a branch store. Mr. Edwards at one time, in years gone by, carried on a flourishing trade on the spot where he is opening this branch store.

The Kingery Manufacturing Co., makers of gelatine, crystal flake, flavoring extracts, ice cream freezers, peanut and coffee roasters, etc., have issued a catalogue of their wares, which will prove a very useful work of reference to the dealer. It is enclosed in a bright cover, and is liberally illustrated.

Both Mr. J. Sheldrick & Son, Hagersville, find much relief in the consolidation of their Brantford hardware business with that at Hagersville. The Brantford stock added to this latter makes a full and very attractive store, and the firm's trade is looking up considerably since the 1st of the year.

People who enter the store of Mr. G. G. Steel, Aylmer, are struck with the artistic manner in which goods and lithograph pictures are arranged, the attractions many times detaining customers until the store becomes crowded, while the genial proprietor and willing clerks welcome all and rake in the shekels with a smile of satisfaction.

A Trenton gentleman says the following unique transaction took place in a store the other day. When he was in the shop a countrywoman brought in a number of pound rolls of butter. When she had left the store the merchant weighed each roll and found that they were all under weight, the total deficiency amounting to one pound. On her return, the vendor of groceries, etc., told her that there was a pound lacking, each roll being light, and that he would have to deduct the amount. "Well," remarked the lady, "I can't see how that can be, for yesterday I bought a pound of soap from you, and in weighing the butter I put the

soap on one side of the scales, and made each lot weigh the same." The merchant let the matter drop.

Messrs. Steel, Hayter & Co's calendar for the current year is a decidedly handsome one, and the composite elements of the fine picture upon it have been brought together with a strict regard to the fitness of things. A little girl seated at a table which is furnished with a teapot and its accessories, is drinking a cup of tea that is very picturesquely named "Monsoon." The screen, hangings, and foliage in the background are in keeping with the Oriental name of the beverage. The calendar is a large one, measuring 24x16 square inches.

Messrs. Hudon, Hebert & Co's commercial year begins with the beginning of this month. Our readers will remember the account we gave a year ago of the very thorough and original method of stock-taking which is followed by that house every year. The first month of the calendar year is one of preparation for the final inventory, which is completed on the last day of January, the warehouse being closed on that day, that the attention of the staff may be devoted exclusively to the work of stock-taking. The work is in fact simply to be concluded on that day. When the warehouse is opened, the throes of stock-taking are over, and trade goes on without any digression.

At the annual meeting of the Brantford Board of Trade the following officers were elected: President, C. H. Waterous, jr.; vice-president, A. K. Bunnell; council, W. Buck, R. Henry, J. Forde, G. H. Wilkes, G. Watt, F. Mann, J. K. Osborne, G. Hatley, W. F. Cockshutt, W. Grant. The retiring president, Mr. J. K. Osborne, submitted an interesting annual report, in which it was shown that there are now 100 members and a balance in hand of \$582.32. The customs returns show the total value of goods exported during the year to have been \$136,261, including \$59,412 to Australia; \$31,181 to Chili; \$21,082 to Great Britain; \$2,573 to France, and \$22,013 to other countries.

No young man can possibly have mistaken his calling who finds in it what the world wants done.

:-: SAPOLIO :-:

SEND FOR
1891
PRICE LIST.
JUST OUT.
EMIL POLIWKA & CO.,
36 Front Street, Toronto, Ont.
DOMINION AGENTS.

MUNN'S PURE BONELESS CODFISH

The finest on the market. Packed in 10 lb., 20 lb., and 40 lb. Boxes. Tied up neatly in 2 lb. bricks. Every brick is guaranteed full weight and Genuine Codfish.

**TASTY
ECONOMICAL
DELICIOUS**

Send for Sample at once.

**STEWART MUNN & CO.,
MONTREAL.**

MUNN'S

Labrador Herrings

Quality very choice. Apply early as quantity is very limited.

STEWART MUNN & CO. - Montreal

GIBSON & GIBSON,
Brokers and
Manufacturers' Agents.

Samples and quotations solicited from canned goods packers and manufacturers of grocers goods.

33 Wellington St. E., Toronto.

STAR BRAND
**FEARMAN'S
HAMS AND BACON.**
Hamilton, Ont.



SOLD BY ALL LEADING GROCERS.

LEONARD H. DOBBIN, MONTREAL. Sole Agent for Canada.

Tomato, Mock Turtle,
Ox Tail, Green Turtle,
Pea, Julienne,
Beef, Vermicelli,
Chicken, Terrapin,
Macaroni, Consommé,
Okra or Gumbo,
Soup and Bouilli,
Mullagatawny.

**RICH AND
PERFECTLY SEASONED.**

Require only to be heated,
and are then ready to serve.

Prepared with great care from
only the best materials.

Have enjoyed the highest reputa-
tion for more than 32 years.

Send us 20 cents, to help pay express, and receive,
prepaid, 2 sample cans of these Soups, your choice.

J. H. W. HUCKINS & CO.,
Sole Manufacturers, Boston, Mass.

TEST FREE

James Turner & Co, - Hamilton.

Wholesale Agents for and every line a seller.

RAM LAL'S TEAS.

The blend on this Continent of pure Indian Tea that stands head and shoulders above all others.

BENS DORP'S COCOA.

Made from the Bean, no filling. $\frac{1}{4}$ lb. tin goes as far as one pound of loaded Cocoa.

**BATGER'S JAMS AND JELLIES.
BATGER'S COMPRESSED JELLIES.**

Made from the fruit as branded, with only granulated sugar.

CRARY'S AMMONIA.

Lovely flavors, handy, inexpensive, quick workers.

COURET BROS. SHELL CASTILE.

Lightening exterminator of dirt, 1 doz. bottles retail at 25c.

The best of all white Castiles for Toilet use.

Initial order always leads to repeats for above lines.

AN ASSOCIATION MAN HONORED.

Mr. Henry Loch, the popular and energetic secretary of the Grocers' and Bakers' Association, Guelph, has retired from business. His colleagues in the association showed their appreciation of his services to the local trade by holding a banquet in his honor and presenting him with an address and a purse of \$50.

Mr. J. E. McElderry, President of the Association, occupied the chair, having on his right the guest of the evening, Mr. Loch, Mayor Goldie, and Ald. Barber, Treasurer of the Association; on his left were Mr. Innes, M.P., and Mr. Guthrie, M.P.P. The Vice-chair was filled by Mr. Robert Mitchell, Vice-President of the Association, who had on his right Mr. Jas. Galbraith, and on his left Major Davidson and Mr. Hugh Walker. Among those seated at the board were D. Jackson, C. Watson, Wm. Buckle, Jos. Fielding, W. F. Barber, Arch. McLaren, Geo. Townsend, Geo. Williams, Jas. Kenny, H. Simpson, J. R. Robinson, T. A. Hill, John Griffiths.

A faultless menu was enjoyed, which was followed by the conventional patriotic toasts. "Our Guest" was then proposed by the President, who referred to the honorable record of Mr. Loch during his twenty years' business in Guelph.

During that time he had been a good rival, and a real gentleman in dealing with his fellow merchants. Their association would not have been so successful but for him, for to him they owed its keeping up. As a proof of the esteem they entertained towards him he had been commissioned to read the following address:—

GUELPH, Jan. 29, 1891.

TO H. LOCH, Esq., GUELPH:

DEAR SIR,—We, the members of the Guelph Grocers' and Bakers' Association, take this opportunity of presenting you with this purse as a token of our appreciation of your efforts as Secretary of our Association since its inception. We trust that wherever you decide to take up your residence that prosperity will follow you and that the same pleasant relations will exist between you and your future brother merchants as have existed between us.

Signed on behalf of the Association.

J. E. McElderry, President.
Robert Mitchell, Vice President.
Robert Barber, Treasurer.

Ald. Barber, in connection with the address, presented Mr. Loch with a purse of fifty dollars.

Mr. Loch thanked the Association for their hearty reception, for the honor they had done him by the banquet, and for their unexpected present. He was unworthy of the honor he had received at their hands. He had tried to do his duty, but felt that with a more energetic and lively Secretary the Association would have been in better hands. He hoped it would long continue a benefit to all concerned. He was quite unworthy of this

demonstration. Whether staying in Guelph or leaving it, he would always remember his relations with the trade and with the city with pleasure. He again thanked them for their nice address and for the more substantial expression of their good will towards him.

The toast was then drunk with enthusiasm and cheers, the company singing "For He's a Jolly Good Fellow."

Subsequent speeches, made by members of the company, all contained most hearty references to the integrity and usefulness of the guest of the evening.

FINE CHEESE.

While there has been of late years great improvement of stock, grain, implements and other matters pertaining to the Canadian farm, none have exceeded or compared with the production of cheese. The importance of this great industry is made known by the following figures:—The number of pounds made in 1889 was 760,146,327, valued at \$6,787,619. The quantity made in that and the six preceding years was nearly 230,000 tons; total value, \$44,000,000. This is quite a change from the time when Mr. F. W. Fearman used to buy in Buffalo, Ogdensburg, and Watertown, N.Y., cheese to supply the trade in this city and Toronto, and an inferior article at that. Cheese then was made in all weights and shapes, and mostly of poor quality. The style called Canucks mostly came to Canada. They would be unsuitable now; they would be classed as the meanest sort of culls. Now there are factories here that make a very superior article, real gilt edge, suitable for any first-class trade, and always on demand. This is the style of cheese selected by Mr. Fearman for his customers. He has a fine stock at his warehouse.—Hamilton Times.

INTERIOR FRUIT IMPORTERS.

Messrs. Hugh Walker & Son are to be congratulated on their push, pluck and enterprise in importing foreign fruit from place of growth. Recently they received direct from Florida a full car load of oranges, 300 boxes, beautiful Brights and Russets, delicious flavor and very juicy. Importing successfully can only be done by buying direct and in car lots, the saving in freight alone is quite a profit of itself. Duty and freight on this lot cost \$313. This firm also imports large quantities of Valencia oranges, Messina lemons, Malaga grapes, figs, dates, nuts, &c. from Mediterranean ports. People naturally ask how they dispose of such enormous quantities. The fact is, that they have succeeded in building up a wholesale trade and ship large quantities north to every town and village between Guelph and Lake Huron, west as far as Goderich, east to Georgetown and Milton, south to Paris, and nearly all intermediate stations. They also supply nearly all the local dealers in and around the city. By importing direct it en-

ables them to compete with the largest firms in Montreal, Toronto and Hamilton, and frequently sell goods cheaper to their city customers, delivered free of express or freight charges at a smaller price than they can be bought for at any of the above cities. They have been in business here for over 30 years, and have always been known as just, upright, square dealing men, and The Herald has great pleasure in wishing them every prosperity and increase in business which they richly deserve.—Guelph Herald.

It is with regret that we announce the death of Mr. James McArthur, of the firm of McArthur, Stevenson & McIver, of Kamloops, B.C. Mr. McArthur was taken ill with inflammation and was considered on a fair way to recovery. A relapse set in, and in spite of skill and care he succumbed to it. Mr. McArthur was a resident of Kamloops for upwards of four years, having been in the employ of Mr. W. R. Megaw until the spring of 1889, when he associated himself with Messrs. Stevenson and McIver and bought out Mr. Megaw's business. He was known as a straightforward, energetic man, and with his partners was working up a large business in the interior. Mr. McArthur, who was in his 26th year, was born in Avoca, P.Q. He was married in March last. Socially he was very popular, and his kind, bright face and sprightly manner will long be remembered by his friends.

Remember that every can of Horseshoe Brand of canned salmon is warranted; let dealers and consumers make a note of this.

6-10-12-14

JOHN PETERS & CO.,

General Commission Merchants
and Brokers,

Halifax, N. S. and
Kingston, Jamaica, W.I.

Agents for The E. B. EDDY MFG CO.,
HULL, P. Q.

We are open to accept one or two more Agencies of first class houses, either at Halifax or Kingston. We have a good connection and splendid storage facilities.

References: The Merchants Bank of Halifax.
The E. B. Eddy Mfg Co., Hull, P.Q.
The Mercantile Agencies.

H. W. NORTHRUP & Co.

Commission Merchants,
South Wharf, - Saint John, N. B.
Dealers in

Provisions, Groceries, Fish, Teas
Dulse, Fruit, Spices, etc.

—AGENTS FOR—
Canned Finnen Haddies,
and Bread-Makers Yeast Cakes.

CORTICELLI

All STOREKEEPERS are
INTERESTED.

The Best Goods are what you
want to give your Customers.

TRY CORTICELLI SILKS

Ask your Wholesale Merchant for them,
if he does not keep CORTICELLI, write
direct to

CORTICELLI SILK CO.,
ST. JOHNS, P. Q.

**SILVER
STAR
STOVE
POLISH,**

THE PHENOMENAL POLISH,

BLACK, BRILLIANT, BEAUTIFUL,
Handsomely put up in 3 doz. hinged cases,
can be had from all wholesale grocers,

Or from **F. F. DALLEY & CO.,**

PROPRIETORS,
Hamilton, Canada.

JAS. WATSON & Co.,

Coffee and Spice
Dealers.

Toronto, Ont.



Brantford and Pelee Island. } J. S. HAMILTON & CO'Y,
Sole Agents for Canada. BRANTFORD, ONT.

Automatic Selling Machines.

The Tutti Frutti Automatic Vending Co. supply their Tutti Frutti Selling Machines to all who have good positions. For all particulars apply to

E. BELLINGER, Manager,
60 Yonge St., Toronto, Ont.

N. K. FAIRBANK & CO.,

COMPOUND



REFINED LARD.

185 WELLINGTON ST., MONTREAL.
CHICAGO. ST. LOUIS. NEW YORK.

Condensed Mince Meat.

Handled by retailer
as shelf or counter
goods. No waste.
Gives general satisfaction.

Will not ferment in
warm weather.

Sells at all seasons
by all wholesale
grocers.



Although fruits are
scarce and high, price
same as last season,
\$13.50 per gross net.

Packed in $\frac{1}{4}$ and $\frac{1}{2}$
gross cases.

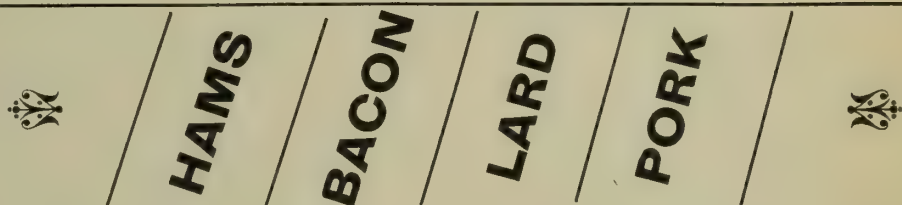
Sole manufacturer
for Canada.

Ask your wholesale
grocer for it.

J. H. WETHEY, St. Catharines, Ont.

GEO. MATTHEWS

-PACKER and CURER.-



PURE LEAF LARD A SPECIALTY.

PACKING HOUSES, OTTAWA, PETERBORO' and LINSLEY, ONT.

W. H. GILLARD & CO.,

WHOLESALE GROCERS, HAMILTON.

IN STORE :

NEW GOODS—Mayette Grenoble Walnuts (finest grown). Persian Dates in layers. Le Sphinx brand Bosnia Prunes, cases and casks.

CANNED APPLES in gallons and threes at special prices to the trade. Buy early. Apples will be much higher next spring.

Agents for Allan's Condensed Mince Meat. Nelles' fine Jams in glass pots and pails.

DIAMOND BAKING POWDER is considered by those who have tried it to be the best value in the market. A trial will convince you. Put up in $\frac{1}{4}$, $\frac{1}{2}$ and 1 lb. tins. Retail at 10, 15 and 25 cents.

Mail orders and Correspondence solicited and promptly attended to.



TORONTO MARKETS.

TORONTO, Feb. 5, 1891.

General trade continues to move at a snail's pace. The unseasonable weather has had a damping effect upon the market. The relapse which always follows the holiday trade throughout the month of January may be expected to be extended now by the engrossing business of the coming elections. Until they are over the hopes of a very lively trade must be deferred. But while dulness is general, there is a very perceptible improvement in the position of staples. Teas have taken an unusual jump in prices, sugars are firmer, molasses is stronger, canned goods are as firm as ever and dried fruits are good stock. Current trade is very active only in teas, and is fairly active in canned goods. Payments are generally reported to be made on time.

CANNED GOODS.

The trade is opening out promisingly, and the conviction is evidently growing that the market is not overstocked. There has been nothing gained by waiting, as that appears to be as satisfactory to the jobbers as to the retailers. This week's business has been considerably greater than last weeks. Corn, peas, and tomatoes have been in liberal request at prices quoted, and the trade in them has given assurance of the firmness of these goods. The demand has also got started for fruits. These are notably scarce. The salmon situation has not been affected. Field & Stone have compiled statistics which show the pack on the Pacific coast in 1890 to be 100,000 cases shorter than that of 1889.

The American Grocer says: The 1890 output of canned salmon nearly equals the very large pack of 1889, but unlike the packing of that year it has passed out of first hands, so that the season of 1891 will open with supplies exhausted, except the stocks in jobbers' hands which are light on the spot, with 100,000 cases afloat for this port and about a like quantity on the Pacific coast. The rapid distribution of the article is wholly due to the low prices which were made during the spring of 1890 and continued to date. The low cost of an article of such high dietetic value led to its introduction into many places where previously it had little or no sale. Jobbers who formerly had never handled canned salmon bought carload after carload. The average good quality of the article made it popular with consumers, and it is within bounds, to say that it never was in as much favor in this country as to-day, a fact of the highest value to the industry.

The initial orders for the 1891 season pack of "Star" lobster, it is reported, make a remarkably good showing despite the advance in prices for the goods, and comparative cheapness of standard Newfoundland and province packs. The former, it is reported, are offered at \$2 per dozen for tall tins in Boston, and a prominent local handler of the commodity offered to sell province goods at \$1.75 delivered here. In the primary markets a strong feeling is manifested by packers, the most of whom are standing out for \$9 per case (four dozen) for flats, and \$7 for

tall tins. Spot stocks are light and the new pack will probably come in on very bare markets—N. Y. Bulletin.

COFFEES.

The coffee trade is quiet. It is a very unobtrusive trade at the best, and one seldom varied by any change in price, the roasters often keeping their quotations unchanged from year to year. There are fluctuations, often two or three or even more times per week, but their range is so limited that they are seldom noteworthy, and virtually are the same as constant prices.

The Merchants' Review says: The Brazil coffee market has been pretty firm lately, but retailers may confidently expect much lower prices within a few months, if the crop estimates recently given out were at all reliable. There is a possibility that the yield will reach nine million bags—a thumping big crop. In that event a set-back will be given to the use of chicory and other adulterants of coffee which have been extensively used during the past few years.

DRIED FRUIT.

There is very little interest evinced in the dried fruit market. Buying is limited, and stocks are pretty full. Currants are slack here and easier in New York. At present they are something of a drug, though prices are unchanged, as the sense that currants will be ultimately good stock still rules. Valencia raisins are holding their own, though not much is being done in them. There may be some weakening in prices during the dull season, but the stock is not believed to be more than adequate for the consumption that has to be met. Prunes are very scarce; in fact, exceptionally so for thus early in the year. One house sold 100 cases of U's on Tuesday at 8½c.

NUTS.

There is no call for stock this week.

RICE AND SPICES.

Japan and Patna rice are scarcely to be had. Fine grades are all out of stock, in fact. A shipment is expected this week of new crop rice, and is said to be between Vancouver and Montreal now. Low grades are in stock, but do not receive much attention. Spices continue steady.

SUGAR.

The local sugar market has not been buoyed up at all by the week's business. It could not well be less satisfactory than it is. The merest momentary needs are provided for by retailers, and consumption seems to be unaccountably light. On the other hand the nature of the supply of raw stock is having a firming effect upon prices, which seems sufficient to keep them from shipping back at least. In yellows there is a more marked tendency to advance, but prices are unchanged at 5¼c. upwards. There has been some sold at 5¼c., and there may be some yet at that price, but it is not a large quantity. Granulated is yet 6¼ to 6½c., the latter price being for not less than 15-barrel lots.

SUGAR, SYRUPS, AND MOLASSES.

The demand does not more heavily strike this line of stock than any other of the quiet moving ones. Syrups are dull. Molasses is firmer, on account of growing trade in the eastern provinces. Makers are starting to sell for delivery.

TEAS.

All the life in the grocery trade appears to have concentrated in teas. Their importance has become very suddenly conspicuous. Their movement off this market is not, however, nearly as notable as the advance in prices. Wholesalers are asking as high as 19c.



JAMES LUMBERS.

I quote:

EXTRA GRANULATED SUGAR 6.70 per lb.,

For one or more barrels, subject to change with the market, but always 17½c. per 100 pounds

Less than the Combination

Bright Yellow Sugar, 5¼c.; send for Sample. My Discounts are 1½ per cent. off Sugars.

I carry a full line

Teas,
Sugars,
Tobaccos,
Canned Goods,
and all
General Groceries

I have the following Teas arriving this week:

50 Half Chests Japan Tea at 21c.
49 " " Uncolored Japan at 25c.
50 " " Packing Congou at 25c.
These Teas are Extra Good Value and if you are open to buy send for Samples.

JAMES LUMBERS

Wholesale Grocer,
67 Front St. East,
TORONTO, ONT.

DAVIDSON & HAY
Wholesale Grocers,
36 Yonge Street,
TORONTO, ONT.

IN STOCK

Full assortment of canned goods, including the following choice brands:—

"Canada First," "Lion," "Little Chief" and "Lynn Valley" Corn. Peas—Simcoe "English Garden," Delhi Sweet Wrinkled, Marrowfats and "Little Chief." Tomatoes—"Little Chief" "Ontario" and Windsor; also Peaches, Pears, Raspberries, Strawberries, Pumpkins, Plums, Pine Apple, &c., &c

Sloan & Crowther

WHOLESALE GROCERS,
TORONTO.

TEAS.

WRITE FOR SAMPLES.

H. P. ECKARDT AND CO

Wholesale Grocers,
3 FRONT ST. EAST, TORONTO.

STUART,
HARVEY & Co.
 Importers and

WHOLESALE GROCERS

A Large and Well-Assorted Stock of

Teas, Sugars and General Groceries

HAMILTON, ONT.

RIO COFFEES,

ex S. S. Plato.

SPECIAL VALUE.

WARREN BROS. & BOOMER,

35 and 37 Front St. East,

TORONTO, ONT.

EDWARD

ADAMS & CO.

ESTABLISHED 1846.

Wholesale Grocers and Importers of

TEAS,

SUGARS,

COFFEES,

Tobaccos, Wines and Spirits

95 & 97 Dundas St., London, Ont.

STEEL, HAYTER & CO
 IMPORTERS OF

INDIAN TEAS

Direct from their estates in Assam.

Assams, Kangras, Darjeelings and Indian
 Oolongs in stock.

PROPRIETORS OF THE WELL-KNOWN

"MONSOON" BRAND.

SAMPLES AND QUOTATIONS ON APPLICATION.

11 & 13 Front St. E. Toronto.

Calcutta and London Firm: Octavius Steel & Co
 Telephone 2354.

BALFOUR & CO.,

IMPORTERS OF TEAS

AND

Wholesale Grocers

HAMILTON.

SMITH & KEIGHLEY

WHOLESALE GROCERS.

The following new fruits in stock:

MALAGA RAISINS.

PRUNES

IN CASES.

FIGS

ALL SIZE BOXES.

CURRANTS

BRLS., HFS. and CASES.

SMITH & KEIGHLEY,
9 Front St. E., Toronto

NEW BLACK BASKETS.

We have just received the
 first shipment of

"Crescent" Brand

EXTRA CHOICE PATRAS

CURRANTS.

Specially packed for us.

Ask our Travellers or send for Samples
 and Prices.

PERKINS, INCE & Co.,

TORONTO

J. W. Lang & Co.

Wholesale Grocers,
TORONTO.

Special values in

Canned Goods

during February.

TOMATOES, CORN, PEAS,
 PEACHES, PLUMS, PEARS.

33 Front St. East.

J. F. EBY.

HUGH BLAIN.

Fish! Fish! Fish!

Lent next week.

Send orders early. Stocks getting light.

EBY, BLAIN & Co.,

Wholesale Grocers,

FRONT AND
 SCOTT STS.

TORONTO.

"Surprise soap" on wash day. The **"Surprise"** way requires **no boiling, no scalding** or hard rubbing. It saves a great amount of labor in the household.

You can so recommend and guarantee to your customers.

You make a good profit on your sales.

The St. Croix Soap Mfg. Co.,
ST. STEPHEN, N.B.

MARKETS—Continued.

now, for low grades that went a year ago at 14 and 15c. In black teas the movement has been sharpest. The type brand sells now in London at 8½d. and a year ago it was 4½d. Low grade Japans are up in sympathy with blacks, and Young Hysons, which have been dear for months have stiffened along with the rest. Prices are from 1½d. to 2½d. of an advance on last February's prices all round. Stocks are light here. The dear-ness of low grade and medium teas at present is to be accounted for by their cheap-ness in former years. They had become unremunerative to the growers, and like the poorer apples when the crop is plentiful in our country, they came to be at last neglected. The consequence is, that the stock of low grade teas that got into commerce from last year's crop was small out of proportion to the yield, simply because growers did not consider it paid them to prepare the very low grades for market. What sharpened the demand for low grade Japans and Congous was the early scarcity of Young Hysons. Quotations have been left unchanged because stock may be picked up here and there at some of the bottom prices of a week ago. Indian teas continue in steady demand.

In London the tea market has continued active and strong, and the unprecedentedly large supply of 43,700 packages was keenly competed for, in most cases at advanced rates. The demand has been very general, and the medium and finer sorts—of which there has been a good selection—have met with a ready sale at firmer rates. The satisfactory deliveries, and a good general demand from the trade, are encouraging importers to bring forward supplies more freely than is usual even at this period, and up to the present their action has not had the least depressing influence on values. Whether a continuance of heavy public sales will check the upward movement, remains to be seen. The competition for Ceylon growths has again been extremely keen, and there has consequently been a further perceptible advance in some grades and great firmness in all. Pekoe Souchongs have been in strong request, and prices are quoted at from 8¾d. to 9¼d. for the common ordinary grades, while good useful Pekoes have been plentiful, and have sold freely at last week's rates of 10½d. and upwards. Fine broken descriptions, giving a good infusion, have been scarce, and have fetched rather extreme rates, while the commoner kinds have sold firmly, with a slight advance.

PETROLEUM.

Prices are unvaried and trade steady.

DRUGS AND CHEMICALS.

Trade is picking up, as is usual in February. There is no change in quotations, however.

BUTTER AND CHEESE.

There is a very good local trade, but the demand on export account is now over. The market is not in so good a position as it was expected to be in after so considerable a call upon it for outward shipment. Low grades are accumulating again, and already are perplexing holders. The quantity of inferior stock taken off by the exporters was by way of experiment rather than from any assurance that such stock would be wanted abroad. Consequently the quickening which the market for low grade here received from the operations of buyers for export cannot be looked upon yet as normal. It may not be repeated. For fine grades there is, as there always is, a very strong demand, and prices can be got that are hardly quotable because of the rare scarcity of such stock. The butter market, though not so satisfactory as it was expected to be, is yet very much better than it was a year ago. Prices are easier than they were a week ago. For good dairy tub 15 to 16c. is paid, 17 to 19c. for pound rolls, 14 to 17c. for large rolls, and the same for crocks and pails.

Cheese is in no respect changed, being in light demand at steady prices. Septembers are 10 to 10½c., half creams 7 to 8c., and early summer 7½c.

COUNTRY PRODUCE.

APPLES—Are easy again, and quote from \$3 to \$3.50 for good stock. Very choice apples go up to \$3.75. There are also culls to be had at \$2.75.

BEANS—Are easier, and more plentiful. Medium are \$1.40, and fine hand-picked are \$1.55 in car lots.

DRIED APPLES—Are unchanged, and in light request on account of the cheapness of whole fruit. They are 7 1-2 to 8 1-4c.

EVAPORATED APPLES—Are not as strong as they were. In sympathy with dried and whole fruit they are easier at 12½ to 14c.

EGGS—Are declining. The best price now paid is 23c. At this figure the market can be stocked at short notice from the other side. Already about 25 cars of eggs have been brought here from the United States since the opening of the year.

HAY—There is a very steady maintenance of the liberal supply that has been a feature of the season's market. No change in price is to be noted, \$6 for cattle hay and \$8.50 to \$9 for good timothy.

HIDES—Are unchanged and dull, No. 1 green being 5c., while cured are 5 3-4 to 6c.

HONEY—Is dull and unchanged at 6 to 10c. for strained and 12 to 16c. for sections.

HOPS—Firmness at standing prices is all that can be observed in this market. Yearlings are 15 to 18c., while 1890 stock is 35 to 40c.

OATS—Are 44 to 45c., and steady.

ONIONS—Red are up to \$2.50 for lowest quotation, and white are \$2.75 to \$3.

POULTRY—Is almost done as a market commodity. An odd lot of chickens is to be had at 50 to 70c., and some turkeys at 10 to 11c. There are evidently no geese, but 7 to 8c. is a nominal quotation. Ducks are exceedingly scarce at 75c. to \$1.

POTATOES—These are easier because of the mild weather, which makes shipments more free in arrival. In car lots they are 75 to 85c., and out of store 90c. to \$1.05.

SEEDS—The market is unchanged. Alsike is \$4.50 to \$9, red clover \$4.25 to \$4.75, and timothy \$1.10 to \$1.65.

SKINS—Sheep are \$1 to \$1.40, and are scarce.

STRAW—Is in good supply, at \$6 to \$6.50 for oat.

TALLOW—Is unchanged, at 2c. for rough and 5½ to 6c. for refined.

WOOL—Is in a very dull state yet. The market is dormant, though 20c. is quoted.

FISH.

There is an improved trade which the recent hard weather is perhaps instrumental in bringing on. The demand for frozen fish has been very good in the past week, while the receipt of supplies has also been large. In dried fish trade is also in a very good condition, the scarcity of stock though promises to be an early feature in some lines. Prices are unchanged.

GREEN FRUIT.

Green fruit is mainly in the same position as it was last week. There is a quiet trade. Oranges are unchanged, Floridas being \$3.50 to \$4.25, Valencias \$4.50 to \$5, and

WE ARE BUYING
Dried Apples.
SEND SAMPLES
AND QUOTATIONS

ESTABLISHED 1880.
STANWAY & BAYLEY.
BROKERS
AND
GENERAL COMMISSION MERCHANTS.
44 FRONT ST. EAST. TORONTO.

WE ARE BUYING
Evaporated Apples
SEND SAMPLES
AND QUOTATIONS.

THE
ST. LAWRENCE SUGAR REFINING CO'S
Granulated
and Yellows
ARE PURE.

- NO BLUEING -

Material whatsoever is used in the manufacture of

OUR GRANULATED.

MATCHES

A
T
C
H
E
S

1845

THE

1890

E. B. EDDY

MANUFACTURING COY'S

ARE THE BEST.

Long Established.

Unsurpassed.

FULL COUNT

Made well on Honor. Sell well on Merit.

FACTORIES AT HULL, CANADA

ADAMS & SONS,
23 Church St. Toronto, Ont.

Tutti-Frutti Chewing Gum

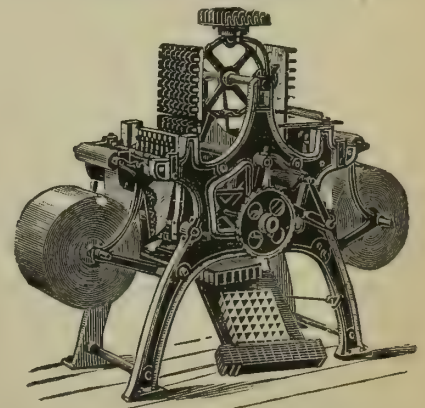
and other Staple Brands.

Tutti-Frutti, Adams' Bo-Kay, Sappota, Magic-Trick, Red Rose, Black Jack, Sweet Fern, Oolah, Puzzle, New Fruit Asst'd, N. Y. Gum, 200 pieces, Caramel-Tolu.

Send for circulars and elegant lithographs, free. See our price list page 21.

Northumberland Paper and Egg Case Co.

Sole Manufacturers of Machine Made Egg Case Fillers. (Straw Board.)



We also make a first-class Wooden Case, and can therefore supply a complete Egg Case at the lowest possible price. For prices and other information, address the Mills, CAMPBELLFORD, ONT

MARKETS—Continued.

Jamaicas are out of stock. Messina lemons \$3.25 to \$4, and Palermos are \$3.25 to \$3.50. Malaga grapes \$10 to \$14.

CRANBERRIES.

These are dear and becoming scarce. Last week's prices are firm. They are \$11 to \$13.50 for Cape Cod, and \$7. to \$8 for Killarneys.

PROVISIONS.

In this market there is nothing more conspicuous than dulness. The large consuming concerns have got their supplies, and the local packers are about fully stocked with hogs. The general trade is quiet.

BACON—Long clear is $7\frac{1}{4}$ to 8c., bellies 9 to $10\frac{1}{2}$ c.; backs 10 to $10\frac{1}{2}$ c., and rolls 9 to $9\frac{1}{2}$ c. These prices are fairly firm.

DRESSED HOGS—Are dull. The receipts have fallen off as packing operations appear to be provided for. They run from \$5.50 to \$6.

HAMS—Are 11 to 12c., with the latter figure rather weak.

LARD—There has been a fair demand at 9c., and pails are $9\frac{1}{2}$ c.

MESS PORK—U. S. stock is \$14.50; Canadian \$15, and short cut \$15.50.

SALT.

The dull season is now on, as packers have all their stock bought, while there is no other industrial application of salt now. The business of this week has been the sale of 2 cars of barrels at \$1.40, and 2 cars of sacks at 72c. There is no change in prices.

DRY GOODS.

Better weather has toned up the trade in current stock, and the spring trade is also generally reported to be very good. Nothing in the way of change is to be noted.

RAW FURS.

Better weather has improved trade. Prices are unchanged. They quote at: Beaver per lb., \$4.50 to \$5; bear, per skin, \$10 to \$25; cub, per skin, \$5 to \$12; fisher \$3.50 to \$5; fox, red, 81 to \$1.25; fox, cross, \$2 to \$5; lynx, \$1.50 to \$2.50; martin, 75 to 90c.; mink, dark, 75c. to \$1.25; Muskrat, fall, 12c.; winter, 15c.; otter, \$8 to \$13; racoon, 25 to 80c.; skunk, 25 to \$1.25.

MONTREAL

MONTREAL MARKETS.

MONTREAL, Feb. 5, 1891.
GROCERIES.

Business is still on the quiet side when groceries are considered in a general way, for although some activity has been noted in particular lines, buyers as a general rule pursue a cautious course. Teas are fairly active and strong, especially low grade Japans, but sugars are passing through a period of uncertainty as regards values, although no change here in prices is to be cited. Molasses is easier as the Boston syndicate give no indication of removing their holdings across the line and some holders have been letting go and this has weakened the market. Fruit rules quiet and firm, and the same may be said of leading lines in the produce department. Payments are still a little bit unsatisfactory.

SUGAR, SYRUPS, ETC.

Sugar has undergone no material alteration since our last review, granulated moving steadily at $6\frac{3}{4}$ c. from the refineries, and yellows from 5 to $5\frac{3}{4}$ c. Buyers are still reluctant, the easy feeling across the line strength-

Butter, Eggs, Potatoes,
Onions, Cheese, Oats,
Apples, Hay, Straw,
Hogs, Poultry, Fish,
Evaporated and Canned
Goods wanted at once

BEST BRANDS OF
Bakers' and Family Flour
ALSO WANTED.

We handle all lines of FARM AND
ORCHARD PRODUCE as well as
DAIRY.

Write for Quotations for this market or
Britain to

IMPERIAL PRODUCE CO'Y.,
OF TORONTO, LTD.,
69 Front Street East, Toronto.

ening them somewhat in this course, but holders appear sanguine of obtaining their own figures.

Syrups move along quietly on an unchanged basis, $3\frac{3}{4}$ to 4c. being the idea.

MOLASSES.

The molasses market has developed an uncertain position since our last owing to the fact that some holders who lost faith in the strength of the market have been letting go at a concession. They agree that the statistical position as regards next year's supply is strong, but its effect is still in the womb of futurity, while the present large supply on spot is an unmistakable fact, as the Boston syndicate show no desire as yet of removing their holdings on this market. This is the lever of uncertainty to the market and creates an unsettled feeling. If this lot was taken across the line all agree that prices would stiffen, but until this occurs, if it does occur, values are uncertain. Business has been done here within the week at a concession of 1c. on the old price 35c., and we now quote 34 to 35c. as the basis of transaction for round lots. At present, however, there is only a small jobbing business doing, so that as an actual fact the position has not changed materially.

TEAS.

This market continues strong, and as we have said before, the great bulk of the low grade Japans on spot are controlled by one firm, and 16c. is the very best price that a buyer can make on a stock of this description; sales of 500 to 1,000 half-chests being noted at it. Enquiries have been received from the west, and the idea here is that stocks up there are light, consequently the feeling is firmer if anything. Advices on blacks from the other side are strong, recent cables quoting an advance of $\frac{1}{2}$ d., and teas

worth from 18 to 25c. are very strong. On the whole, holders appear to have the best of it on the tea market at present.

RICE.

Local business in rice is practicably nil and prices here are nominally unchanged at the following: Japans, \$4.10 to \$4.25; Patna, \$5.50, and common, \$3.90. A private letter to a firm here, received on Thursday last, states that the Japan crop will be six million tons. Of this it is estimated that four and a half million tons will be required on local account, which will leave a surplus of one million tons for export.

FRUIT.

In dried fruit there has been nothing very important to note during the week, business being of a distributive nature and prices generally firm. Currants show an upward tendency at primary centres, a cable from Patras to an importer here stating that prices there were 6d. higher than the December quotations. Therefore what little business for import that has been done has been at an advance. On spot, however, prices are unchanged under a moderate movement at $5\frac{1}{2}$ to $6\frac{1}{4}$ c. for wholesale business. Raisins have not shown any marked feature during the week, the movement being of a jobbing kind at steady prices. Some lots of ordinary grades have been moved at 6c., but for really prime fruit holders are firm at $6\frac{1}{4}$ to $6\frac{1}{2}$ c. In green fruit no prominent features have been shown. Oranges move along quietly at unchanged prices, but advices from Valencia state that quotations there are now one shilling higher. This, however, will have little effect on our market, as stocks here of various descriptions are ample for the present demand. Lemons show no change, jobbing out quietly at \$2.50 to \$3.25 per box, according to quality. Bananas, pineapples, etc., are unchanged. In nuts business is quiet and of a purely jobbing character; filberts 9 to 10c, walnuts 15 to 16c. for grenoble, and other kinds unchanged.

FISH.

The fish market has adopted a more active feeling, but prospects are still uncertain. Briefly, considerable depends on whether the decree of the Archbishop will be for a rigid observance of lent or not. If it does stocks on spot which are light will likely be held for higher figures, and they are firm enough even now. Large green cod has already been advanced 25 to 50c. and is now quoted at \$5.75 to \$6.00 for No. 1 large and \$6.00 to \$6.25 for large drafts. From the coast advices say that there is an active demand for all kinds of dried fish, and advances of from 15 to 25c. are cited in numerous instances.

Special Report.

The fish market is very strong, and there is every probability of a great scarcity being felt before long, as now that the demand is improving the nakedness of the land is seen in all quarters. Green codfish has advanced \$1.50 per barrel in Halifax, and that market is now completely cleaned out. They have also been getting large quantities of small Labrador dry codfish forward from Newfoundland to supply the West Indian trade, as their own catch is exhausted. The wholesale dealers in Labrador herrings did not buy freely last fall, as they were not certain about Lenten demand, but now that question is settled they are all securing car lots. Price is also a little cheaper than last fall. We recommend buyers to secure their requirements of fish promptly, as there is now nothing to be gained by holding off. We quote, f.o.b. Montreal: Newfoundland large dry codfish, \$4.75 to \$5; do. medium cured, in 100 boxes, \$4.75 to \$5; pure boneless cod-

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 Manufacturers of
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 Hygienic, Queen's Dessert, Mexican,
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Every can has a Lion on the Label. This label is a guarantee to the consumer that the quality is first-class. Ask your Grocer for the Lion Brand. Do not take any other.

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Specially designed and adapted for Brakesmen, all classes of Railroad Work, Lumbering, Teamsters and Farm Work; made in Saranac, Buck, and our "Yellow Napa Tan Horse"—the strongest material made. Dealers will consult their best interests by waiting for our Travellers.

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Buy direct from the Mills.

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FLOUR.

All Grades from Choice
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1, 2, 3 bushel grain and root baskets.
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CAR LOTS or BROKEN LOTS

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Manufacturer of and Dealer in
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Manufacturers of

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MAY BLOSSOM—(straight roller).

MINERVA—(extra).

Write for Samples and Prices.

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The Most Durable Sign Letter.

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A responsible agent wanted in every town and city.

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"FLOUR" Manufactured by
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BRANDS:

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DEALERS IN

Grain, Seeds, Bran, Shorts, Beans, Mid-
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Mixed cars a specialty.

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Our brands are

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 OATMEAL
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D. R. ROSS, - - EMBRO, ONT.

A CHOICE QUALITY OF

Roller, Standard and Granulated

Oatmeal

IN BARRELS, HALF BARRELS OR BAGS.

Selected WHITE OATS only used. For prices of Oatmeal or Oat hulls in Car-loads or less quantities, write or wire, and will reply promptly. Can ship via Canadian Pacific or Grand Trunk Railways. Have new machinery for the manufacture of Rolled Wheat and Graham Flour and will be pleased to have orders.

MONTREAL MARKETS.—Continued.

fish, in 20 and 40 lb. boxes, 6c.; pure boneless codfish, in 10 lb. boxes, 6½c.; Labrador herring, \$4.75; Newfoundland herring, \$4.50.

APPLES.

This market is as firm as ever, while business locally is of a purely jobbing description at about \$5.00 to \$5.75 per barrel. Stocks in Ontario are being moved forward to the seaboard by holders here, a lot of 7,000 barrels at Owen Sound owned by a well known Montreal firm, being broken into for the first shipment the other day, five car loads comprising 719 barrels going forward. Advices from Liverpool show continued favorable returns, Canadian Greenings and Baldwin's commanding a big premium over American stock. A letter under date of the 17th January says, that there was a brisk demand at advancing prices, and a shipment of Canadian was turned over at an advance of 7 to 10 shillings per barrel.

ONIONS.

The onion market shows no change and no further shipments across the line are noted. Prices here run from \$3 to \$3.50 on good red and yellow stock.

POULTRY.

Receipts of poultry continue very light, all the offering being freely taken at the following:—Turkeys, 10 to 12c.; geese, 6 to 8c.; ducks, 8 to 9c.; and chickens, 6 to 8c.

DRESSED HOGS.

There is not much change in the situation of the dressed hog market. The demand continues quiet, holders not pushing business and local jobbers showing no disposition to buy. The range is somewhat lower—\$6 to \$6.10 for car lots and \$6.25 to \$6.40 for smaller lots.

PROVISIONS.

The demand for provisions continues quiet, and we have no important feature to note, prices showing no change. We quote:—Canadian short cut, per bbl \$15.50 to \$16.00; mess pork, western, per bbl \$15.50 to \$16.00; short cut, western, per bbl \$16.00 to \$16.50; hams, city cured, per lb 10 to 11c.; hams, canvassed, per lb 10 1-2 to 11½c.; lard, Canadian, in pails 8¼ to 8 1-2c.; bacon, per pound, 9 to 10½c.; lard, com., refined, per lb, 7¼ to 7¾c.

EGGS.

The position of this market has been altered somewhat recently, and yesterday a new factor made its appearance. This was in the shape of the first receipts of Southern States eggs, which naturally had some effect on limed and held stock, as the Southern stock was fresh and naturally had the preference. However, there is no change in prices at 23 to 24c. for limed and held stock. The Southern stock met with a ready sale at a range of 25 to 26c., one round lot of fifty cases selling at 24c. A few lots of new laid Canadian stock are also on the market, and are held for 26 to 27c.

BUTTER.

This market occupies a quiet position at present, but choice table descriptions are in small compass and firm as ever. In fact, there has been demand for it, but the position of holders restricts business in finest. During the week there was some odd transactions on export account in creamery on a 23c. basis, which is an inside figure, and this further reduces the stock of it on spot. For jobbing purposes in a local way, 24c. is the prevailing basis. In fact, when local wants are considered, there does not appear to be any too much stock of this class at present on spot, and if any change, values may go higher. Western dairy comes under this class but some outlet is anticipated on lower province account, very little stock moving that way so far. In the meantime though

its position is uncertain the small business that is doing in it being on a 14½c. basis, some export sales being noted in this respect. We quote:—Late made creamery, 23 to 24c.; earlier makes, 21 to 22c.; late made townships, 18 to 20c.; western rolls, 15 to 17c.; finest western, 14½ to 15c.; medium grades, 10 to 12½.

CHEESE.

This market pursues a steady course and stocks are being steadily depleted, the course of events tending to a natural and satisfactory culmination to the season. Business is quiet, it is true, but it is of a steady consumptive nature, and there is no necessity of anyone keeping up nights worrying about the cheese market. Briefly, finest is very good property just now, and it constitutes the bulk of the supply, the market having been whipped clean of under grades. The basis here so far is 10 1-4c., but it is an inside figure and holders are asking more, but we can cite no actual transaction at an enhanced figure; but although 3,000 boxes have changed hands at 10¼c. within the week, if another order for a large line were had we incline to the opinion that the buyer in the case would have to tuck on a fraction or so if he had to have the cheese. On the whole, though we admit that stocks are well reduced, it might perhaps be as well to bear in mind that the season is now well advanced, that the month of March will be at hand ere long, and that by this time there should be a moderately clean deck if the coming season is to commence satisfactorily. Reports regarding stocks in the country are indefinable, but the opinion prevails that considerable cheese will come out of the section west of Toronto during the ensuing month. Within the past few days, however, advices are to hand that some good round lots of stock have changed hands up there aggregating several thousand boxes at 10½ to 10¾c., while in the Brockville district the holdings in second hands have been reduced to boxes or so, recent sales there amounting to 3,000 boxes at 10c., and 1,000 at 10½c. During the week the public cable has advanced a shilling to 52s., which is natural enough, as there has been business done for some time on this basis.

FLOUR AND GRAIN.

There has been some improvement in the demand for grain within the past week, and we advance our quotations somewhat on wheat in consequence. The stocks in store show an increase of 38,820 bushels of wheat, 1,302 bushels of peas, 5,149 bushels of oats, 463 bushels of barley, 1,255 bushels of rye, and a decrease of 674 bushels of corn compared with a week ago. Compared with a year ago, there is an increase of 99,454 bushels of wheat, 41,274 bushels of oats, and a decrease of 12,570 bushels of corn, 151,296 bushels of peas, 50,898 bushels of barley, and 5885 bushels of rye. We quote No 2 hard Manitoba, 99c. to \$1; No. 3 do., 92c. to 94c.; No. 2 Northern, 92c. to 94c.; feed do., 62c.; peas 72c. to 73c. per 66 pounds in store; Manitoba oats, 45c. to 45½c.; Upper Canada do., 48c. to 48 1-2c. per 34 pounds; corn 72c. to 73c. duty paid; feed barley, 50; good malting do., 60c. to 65c. rye, 60.

The flour market shows no material change, business is mainly restricted to a jobbing trade. The statistical position shows further improvement, the stocks in store showing a decrease of 1,575 barrels compared with a week ago and 1,4492 barrels compared with the corresponding position last year. We quote: Patent spring, \$5.40 to \$5.50; patent winter, \$5.00 to \$5.25; straight roller, \$4.60 to \$4.75; extra, \$4.10 to \$4.35; superfine, \$3.75 to \$4.10; fine, \$3.25 to \$3.50; city strong bakers', \$4.90 to \$5.00; strong bakers', \$4.75 to \$5.25.

ST. JOHN, N.B., MARKETS.

ST. JOHN, N. B., Feb. 4, 1891.

Stock taking is now engaging the attention of the wholesale trade. There has not yet been much improvement in the demand for goods, but the outlook is favorable. Money is still scarce. Imports continue light, while exports are being prepared for the West Indies by the steamer Loanda which is now due at this port.

SUGAR AND MOLASSES—The past few days have developed a firmer market in sugars, with a little better demand. Molasses is quiet, but firm, in accord with report of a short crop. Barbadoes, 33 to 34c. per gallon.

TEAS—Are moving in a quiet way, and hold firm as last quoted.

PRUNES—The cheapest dried fruit now offering are prunes. Good stock is now quoted at 8 to 10c. per pound.

FISH—The supply is small. Many of the fishermen have not yet caught a herring, although they have been fishing for a month or more. Last year they did not catch any quantity before the 5th of this month, and then the continued warm weather prevented the marketing of them in a satisfactory manner. So if this year does not prove better it will cause many men to seek other means of obtaining a livelihood. The price of dried and smoked fish is as last quoted. There is considerable trade being done in Finnan haddies by curers in Nova Scotia, who are shipping them direct to Montreal and other western cities.

The receipts of fish have been 40 to 50 tons fresh cod, and 4,000 to 5,000 boxes smoked herring.

PROVISIONS AND POULTRY—Pork and beef are unchanged. Poultry is in moderate supply and fair demand; turkeys 14 to 15c. per lb., and geese 65 to 90c. each.

FLOUR—Is firmer and dealers are asking for medium patents, \$5.00 to \$5.15; high grade family, \$5.15 to \$5.25; Manitoba patents, \$6.00 to \$6.20.

OATMEAL—Is steady as before quoted. Pot barley \$4.00 to \$4.15.

CORNMEAL—Is quiet. Kiln dried is \$3.10 to \$3.20 per bbl.

OATS—The oat market is quite active. Canadian and P. E. I. are in demand at from 55 to 56c. per bushel.

BEANS—Have advance about 20c. per bushel.

Eby Blain & Co. have made special preparations for Lent this year by securing a supply of every kind of fish for which there is likely to be a demand.

Eggs for shipment to Europe should not be packed in cases or compartments that have been used once, a clean, sweet filling will make a great difference in the sale on the other side.

DETECTIVE AGENCIES.

HOWIE'S DETECTIVE AGENCY, 86 Wellington St. West, Toronto, Ont., established 1886. Telephone 1309.

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TO COUNTRY MERCHANTS AND DEALERS—The undersigned solicits consignments of butter, eggs, poultry, apples, potatoes, pork, beef, grain, flour. Liberal advances made.

W. HOLDITCH, Sudbury, Ont.,
8 Dealer in groceries, fruits, meats, provisions.

CONSIGNMENTS OF BANKRUPT GOODS wanted to sell by auction at W. Holditch's auction rooms, Sudbury. Merchants overstocked with men's furnishings, boots and shoes, or any other line, can have the same sold on commission, with prompt returns, by applying to W. Holditch, Sudbury.

Creamery Men and Merchants.

Holding butter of good quality are requested to correspond with

A. & J. STRUTHERS,

SUCCESSORS TO

T. W. CLARK,

Commission Merchants and Wholesale Dealers in Butter and Eggs.

Consignments solicited and business transacted for Ontario and other Eastern Canada Merchants.

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References: Bank of British Columbia, Bank of British North America.

WILLIAM RYAN,

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72 FRONT ST. EAST, Toronto, Ont.

—DEALER IN—

Labrador Herring, barrels and halves.
Lake Superior Whitefish and Salmon Trout.
Lake Herring.
New Cured Hams and Bacon.
Pure Canadian Lard.
Mess and Short Cut Pork.

Write for Prices.

J. F. YOUNG & CO.,

PRODUCE AND COMMISSION MERCHANTS

74 Front St. E., Toronto.

Our business is Solely Commission. The only plan which does justice to the Consignor. We handle everything which the Country Storekeeper has to send from home to sell. None of our own goods to sell in preference to yours when the market is good. Nothing between you and best price obtainable except a small commission.

Prompt Sales and Quick Returns.

We Furnish Egg Cases. Try Us.

LAURENCE GIBB

Provision Merchant,

83 COLBORNE STREET, - TORONTO.

All kinds of Hog Products handled. Also Butter, Cheese, Poultry, Tallow, Etc.

PATENT EGG CARRIERS SUPPLIED.

Good Prices paid for Good Dairy Butter.

JAS. DICKSON & CO.,

26 WEST MARKET STREET,

Provision and Commission Merchants.

Eggs, Butter, Hams, Lard, Bacon, Cheese, Dried Apples, Finnan Haddies, Dried Cod Fish, bought or sold on commission. Agents for all lines of Canned Corned Beef. Egg Carriers supplied.

To Country Merchants and Dealers.

THE undersigned solicit consignments of butter, eggs, poultry, apples, potatoes, pork, flour. Liberal advances made. Correspondence solicited. Telephone No. 2241.

E. DENNE & CO.,

70 Colborne St., Toronto.

Fresh and Smoked Fish.

J. CLEGHORN & SON, 94 YONGE ST.

FINNAN HADDIES.
SMOKED SALMON.
YARMOUTH BLOATERS.
FRESH COD.
HADDOCK.
SALMON TROUT.
WHITE FISH.

Orders promptly filled.

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R. S. GALLAGHER,

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111 & 113 King St. E., 77 Colborne St.

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FANCY CALIFORNIA EVAPORATED AND GREEN FRUITS A SPECIALTY.

Correspondence solicited, and prices on Foreign Fruits, Figs, Dates, Nuts, etc., furnished on application.

29 Church St., Toronto

TELEPHONE 806.

WM. DAVIES & CO.,

TORONTO.
PACKERS AND CURERS.

Choicest Smoked Hams
and Breakfast Bacon.

Bbl. Pork, Long Clear,
and Pure Lard

AT REDUCED PRICES.

39 & 40 Central Market.

W. McCUSKER,
General Produce Dealer,
SPECIAL ATTENTION TO
Cheese, Butter, Eggs, and Honey,
HAMILTON, Ont.

The Badgerow-Falconer
Bonded Vinegar Manufacturing Company
Highest Medal Award Toronto Exhibition.
Telephone 1261 69 & 81 Jarvis St., Toronto.

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EVAPORATED APPLES A SPECIALTY.

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TELEPHONE 2205.

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Consignments Solicited.

SPECIALTIES: Canned Goods, Dried Apples, Evaporated Apples, Codfish.

Quotations and samples sent on application. A trial solicited.

41 St. Francois Xavier Sts., Montreal.

JAMES E. BAILLIE,

PORK PACKER,
TORONTO.

Long Clear Bacon, Mess Pork, Short Cut Pork, Breakfast Bacon, Backs, Spiced Rolls, Pure Lard, Sugar Cured Hams, White Beans, Dried and Evaporated Apples, at close prices. Write for quotations.

Hams, Breakfast and Roll Bacon,

New curing, now ready.

For Choice full flavor goods send us a Sample order.

Jas. Park & Son,

Toronto, Ontario

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Produce and Commission Merchants

Solicit consignments of Country Produce from Storekeepers.

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Telephone 2291.

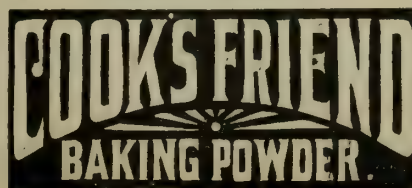
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Wholesale Produce
Commission Merchant
186 KING ST. EAST, TORONTO.

Wholesale Dealer in Butter, Eggs and General Produce. Consignments solicited. First-class reference.

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Is Honest Goods and just
the Thing on Which to
Make or Extend a Business.



The Best Grocers Make
a Point of Keeping it al-
ways in Stock.

"ARE YE WID US!"



"ARE YE WID US?"

Vice is a monster of such horrid mein
That to be hated needs but to be seen;
Yet seen too often, familiar with its face,
We first endure, then pity, then embrace.

—o—o—o—

At first your advertisement may be seen
and hated;
A few times seen it is more kindly
rated;
Forever seen it every purse unlocks,
Persistant advertising is what knocks.

—o—o—G—

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Of any paper in Canada, but we can swear to the largest circulation among the grocery and general store trade. To those who are still doubting of the value of our columns, we give below a few of many letters received:—

Messrs. J. B. McLEAN CO.,

Publishers, THE CANADIAN GROCER.

DEAR SIRs,—We are very much pleased with the result of our advertisement in THE CANADIAN GROCER, which has well repaid us, having received a number of orders from Ontario, Quebec, Nova Scotia, New Brunswick, Manitoba and North-west. We think your paper the best medium to reach the grocery trade, and would ask you to kindly make our "ad." one full page as enclosed.

We are, yours very truly,

JAMES WATSON & CO.,
Toronto.

OSWEGO STARCH FACTORY,

T. Kingsford & Son :

DEAR SIR,—We take pleasure in renewing our half-page advertisement in your valuable journal "THE CANADIAN GROCER," and enclose herewith our formal order No. 2 2746 to cover same for one year. Please make a change in a line of the electro substituting therefor the words: "The Standard of Excellence Absolutely Pure." See copy herewith.

Another year's experience is an additional proof of the value of "THE CANADIAN GROCER" as an advertising medium.

Yours truly,

T. KINGSFORD & SON.

The remark is often made by old business houses, that they never advertise, they are well known throughout the country, an advertisement would do them no good, their travellers call on the trade regularly, etc., etc. Now if any house in Canada could truthfully make the above remarks that of Lucas Park and Co., Hamilton, could do so. They are an old house, are well known, have travellers equal in ability to any in Canada, and they get there regularly. Still Mr. Bristol of the above firm, said to a representative of the GROCER that they had received a lot of correspondence in answer to their advertisement which had only appeared four times in THE CANADIAN GROCER. They now have a yearly contract.

Send for sample copy, rates, and other information to THE
CANADIAN GROCER, Toronto, Ont.

TO OUR ADVERTISERS.

Wouldn't it pay you better to concentrate your advertising in THE CANADIAN GROCER? It goes direct to the grocery and general store trade. Experienced advertisers have found that a full page advertisement in their trade paper is a hundred per cent. more profitable than the same space divided among a dozen general trade papers. "In union is strength," do you see the point?

It is necessary to have Soups and Sauces.

It is desirable to have them good.

The improvement than can be made in them by the addition of



must be experienced
to be
fully appreciated.

Invaluable in domestic cookery in every case where Beef Flavor and Beef qualities are needed.

W. G. A. LAMBE & CO.,
Late WILLIAMSON & LAMBE.

STORAGE

54 & 56 Wellington St. E., Toronto



ROYAL DANDELION COFFEE.

A Delicious and Nourishing Beverage.

For purifying the blood and invigorating the system. In the herbs of the field and forest are found properties that antidote nearly all the diseases to which humanity is liable. It has been ascertained that German Dandelion Root, when taken in proper quantities, acts directly upon the liver, producing healthy action, and through it making the whole system strong and vigorous. We have taken advantage of this property in the Dandelion, and have prepared a Breakfast Beverage of great excellence, incorporating in it a very high grade of fine Coffee and a proportion of this valuable herb.

The price is low enough to be within the means of all to take advantage of its rare qualities.

We offer it to the public confidently believing that it will be found satisfactory to all who give it a fair trial. Prepared only by

ELLIS & KEIGHLEY, - TORONTO

Put up only in 1 lb. cans, and not sold in bulk. Ask your grocer for it.

Established 1860.

EBENEZER THOMPSON

COMMISSION MERCHANT AND IMPORTER OF

Dried Fruits, American and French Tinned Goods, Etc.

THOMPSON'S BUILDINGS, 48 to 52 THOMAS ST.,

LIVERPOOL.

Direct correspondence solicited from Buyers of

Currants in Barrels, Cases, 1-2, 1-4 and 1-8 Cases, of Patras, Vostizza and Provincial growths.

Raisins, Valencias, Sultanas, Elemes, Muscatelles, etc.

Dates, Persian, Bombay, etc., in Cases and Mats.

Figs, in Boxes, from 8 oz. to 14 lb. each, and Bags 1-2 cwt. each.

Prunes, Bosnia, in Casks and Cases. French in Cases and Boxes.

Plums, French, in Cases and Bottles.

Almonds, Tarragona and Ivica, also shelled in boxes.

Nuts, Barcelona and Turkey Filberts, Brazils.

Sardines, all grades, in 8 oz., 12 oz., 14 oz. and 18 oz. tins.

CONSIGNMENTS.

Direct correspondence is also solicited from sellers of Apples in Barrels, Cases or Boxes.

Dried Apples in Barrels, Cases or Boxes.

Canned Lobsters, Tomatoes, Apples, Corn, Etc.,

BUTTER, LARD, EGGS, Etc.

The light fruit crop in England, France and Spain is likely to ensure good returns to consignors of Apples, and I can promise account sales and remittance of proceeds within seven days after arrival of shipments. Advances made if required. References to North and South Wales Bank, Liverpool, England, and the best mercantile houses since 1860.



UR travellers are now starting out with a full line of Samples.

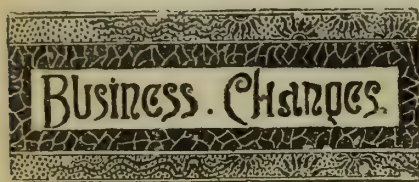
Kindly reserve orders till you inspect our lines. You will not regret it.

R. TEW & CO.,

Crockery, Glassware, Fancy Goods, Lamps, etc.

10 FRONT ST. East,

(Adjoining New Board of Trade Building.)



ONTARIO.

Alvinston—Trolley, Arthur, John, shoemaker, assigned to Jas. Flintoft, Sarnia.

Bloomington—Peppler, John G., general store, assigned to Wm. Roos, Berlin.

Bolton—Clarke, A. K., (Mrs. F.) fancy goods, assigned to Wm. K. Doherty, Toronto.

Consecon—Crane, Geo. H., dry goods, assigned to J. A. Johnson, Consecon.

Carleton Place—Butler, R. A., boots and shoes, offering to compromise.

Cobden—Reid, Jas. S., tinsmith, assigned.

Frankford—Pettit, P. P., contractor, etc., assigned to Wm. Hope, Belleville.

Grand Valley—Bird, Thomas, hotel, assigned to Geo. H. Cooper, Grand Valley.

Hamilton—Edmonson, Geo., butcher, assigned to Richard Buscombe, Hamilton; Hertzberg & Steinburg, tailors, assigned to Townsend & Stephens, Hamilton.

Kingsville—Evans & Allan, grocers and bakers, assigned to Geo. A. Grenville, Kingsville; Harris & Ballard, dry goods, assigned to R. G. Hector, Toronto.

Lanark—Ward, David, general store, assigned.

Novar—Shaw, Mary A., (Mrs. Peter) general store, called meeting of creditors.

Peterboro—Knowles, Frederick, B., dry goods, assigned to John Ferguson, Toronto.

St. Thomas—Johnston, Thos. O., grocery, assigned to T. B. Escott, London.

Toronto—Tonkin, John J., merchant tailor, hats and furs, assigned to Sherman E. Townsend, Toronto; Edy, W. J., merchant tailor, assigned to G. M. Gardner, Toronto.

MANITOBA AND NORTH-WEST TERRITORIES.

Letellier—D'Auteuil, A., (Mrs. P. A.) general store, assigned in trust.

Regina—Collier, E. G., grocer and butcher, assigned in trust.

Winnipeg—Weldon Bros., grocery, assigned in trust; Weldon, J. H., grocery, assigned in trust.

QUEBEC.

Athelstane—Wilson & McGinnis, general store, demand of assignment.

Cote St. Louis—Reid & Denman, butchers, assigned.

Fraserville—Pelletier & Roy, general store, assigned.

Montreal—Allard, N. & Co., contractors, assigned; Gallery, Patrick, baker, demand of assignment; Monast, J. T., merchant, demand of assignment; Parker & Popham, wh. clothing, assigned in trust; Bernier Bros. & Co., dry goods, assigned; Brunet, L. C. & Co., hotel, assigned; Cuddy, Michael, dry goods, assigned; Murph, T. J., restaurant, assigned; Prevost, L. A., dry goods, assigned in trust; Roy, Joseph, dry goods, offering to compromise.

Nicolet—Lariviere, P. B., dry goods, assigned.

Pike River—Robidoux, Arthur, general store, demand of assignment.

Quebec—Croteau & Frere, W. & R., grocery, noted on sheet No. 2211, asking an extension. Report denied.

St. Hyacinthe—Menard, M., grocery, etc., J. O. Dion appointed curator.

St. Jerome—Lallier, P., general store, offering to compromise.

St. Urbain—Sabourin, Israel, general store, meeting of creditors 31st inst.

Three Rivers—St. Pierre, L. P., grocery, etc., F. Valentine appointed curator.

NOVA SCOTIA.

Maccan—Long, Wm., carpenter, assigned.

Oxford—Hills, Geo., men's furnishings, assigned.

Pictou—McDonald, Mrs. Annie, liquors, assigned.

NEW BRUNSWICK.

Dorchester—Chapman, S. Leslie, grocer and hardware, offers to compromise.

Fredericton—Johnston & Co., agricultural implements, pianos, etc., asking an extension of time.

Moncton—LeBlanc, Leon, J., grocery, assigned.

NEWFOUNDLAND.

St. John's—Pittman & Mews, grocery and provisions, offering to compromise.

BRITISH COLUMBIA.

Vancouver—Chilberg, J. P., grocery, assigned.

THE CANADIAN EGG TRADE.

With the coming into force of the McKinley Tariff the Canadian dairy farmers felt that a heavy blow had been dealt them, and were at first at a loss to know what they were to do with the large number of eggs which heretofore had been exported to the United States, but which were now excluded by reason of the prohibitive impost laid on them by the tariff. It was necessary to seek new markets, and the managers of the trade in the Dominion naturally turned to the old country as a possible outlet for their superfluous eggs. The experiment had been tried before and had not turned out a success; but

this did not discourage shippers, who had the advantage of different circumstances to those existing a decade since, and under the initiation of experts in packing from this side the first consignment to the English market was sent across the Atlantic. There were many who inclined to the opinion that the experiment would prove a failure, but when the eggs were unpacked the experienced in the trade at once gave it as their opinion that the eggs were packed in first-class style and had arrived in splendid condition. The eggs went off, and the advices cabled from receiver to consignor were of such a satisfactory nature that fresh cargoes were despatched and sold here readily at from 9s. 6d. to 10s. 6d. per ten dozen, which compares favorably with the price fetched by French and German eggs. Merchants here seem to be well satisfied with the eggs, which are packed when quite fresh in cases which are novel to the trade here, in separate compartments, so that there is little fear of breakage or rolling, and sellers on the other side are congratulating themselves on profits equal to, and in some cases better than, those they would have received by sending them over the border, after paying freight and commission; indeed, Mr. Sanders, who was recently in this country on a commission of inquiry from the Canadian Government, states in his report that he finds the markets in England are favorable to the reception of all the eggs they can send, and states that on a consignment he made to Liverpool he netted a cent. a dozen over the prices ruling in the States, and which would have been received by him if there had been no Tariff Act. For this reason the import from Canada has practically ceased, as egg producers hurried their stocks over the line before the Act came into operation, and the bareness of the market has caused prices to rise beyond the export basis. That the nucleus of a profitable trade has been formed between the Dominion and the mother country, people in Montreal, which is the port of shipment, feel assured, and some idea of the dimensions of the business that may arise may be gained by a knowledge of the fact that nearly 2,000,000 eggs have arrived in Liverpool and London since the McKinley tariff became law. As we import from all sources about 1,200,000,000 eggs annually there is apparently room for all the Dominion can send us if they are good; and if the present quality and style of packing are maintained there can be no doubt that the spring will see a great development in this direction.—London Telegraph.

TRADE SALES.

W. Edwards on the 30th ult. purchased the grocery stock of T. O. Johnson, St. Thomas, insolvent, at 77c. on the dollar. T. B. Escott, London, assignee.

The stock of R. G. Balmer, London, consisting of ready-made clothing, tweeds, cloths, etc., valued at \$12,789.90, was sold to Green & Co., by auctioneer Moore, on the 30th ult., at 55c. on the dollar.

WHOLESALE AND JOBBING TRADE ONLY.

THE GLOBE TOBACCO WORKS COMPANY OF LONDON

LIMITED,

Are again manufacturing their Choice Standard Brands of Tobaccos from pure Virginia and Kentucky leaves.

CUT PLUG SMOKING:

Gold Flake. Uncle Tom.
Hand Made. Wig Wag.

FINE CUT AMERICAN CHEWING:

Golden Thread. Victoria. Globe.
High Court. Jersey Lily.

ASK FOR THEM.

M. MASURET,

President.

THE CANADIAN GROCER PRICES CURRENT.

TORONTO, Feb. 5, 1890.

This list is corrected every Thursday. The prices are solicited for publication, and are for such quantities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name; the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.

Dunn's No. 1, in tins	Per doz	2 00
" 2, in tins		75
Cook's Gem, in 1 lb pkgs.	\$1 75	
" " 7 oz		85
" " 2 oz		40
" " 5 lb tins		65
" " bulk, per lb.		12

Empire, 5 dozen 4 oz ca s	Per doz	\$0 75
" 4 " 8 "		1 15
" 2 " 16 "		2 00
" 1/2 " 5 lb cans		9 00
" bulk, per lb.		15

COOK'S FRIEND.

Size 1, in 2 and 4 doz boxes	Per doz	\$2 40
" 10, in 4 doz boxes		2 10
" 2, in 6 "		80
" 12, in 6 "		70
" 3, in 4 "		45
Pound tins, 3 oz in case		3 04
12 oz tins, 3 oz in case		2 40
5 oz tins, 4 "		1 10
5 lb tins, 1/2 "		14 00
Ocean Wave, 1/2 lb, 4 doz cases		75
" 1/2 lb, 4 "		1 30
" No. 1, 2 "		1 90
" 1 lb, 2 "		2 20
" 5 lb, 1/2 "		9 60

BISCUITS.

Arrowroot	Per lb	\$0 11 1/2
Abernethy		9
Ginger Nuts		11 1/2
New York Fruit		14 1/2
People's Mixed		10 1/2
Pilot Family		6 1/2
Snowflake		11
Niagara		15
Soda, 1 lb packages		6
" 3 lb		7 1/2
Sultana		20
Oyster crackers		12 1/2
Milk biscuit		6
Butter crackers		10
		9 1/2

Tea	11 1/2
Wine	9 1/2
Wine, sweet	9

BLACKING.

Day & Martin's, pints, per doz	\$3 20
" " " "	2 10
" " " "	1 10
Spanish, No. 3	4 50
" " 10	9 00
Japanese, No. 3	4 50
" " 5	7 50
Jacquot's French No. 2	3 00
" " " 3	4 50
" " " 4	8 00
" " " 5	10 00
" 1-gross Cabinets, asst.	7 50

BLACK LEAD.

Reckitt's Black Lead, per box	1 15
Each box contains either 1 gro., 1 oz.; 1/2 gro., 2 oz., or 1/4 gro., 4 oz.	
TELLIER, ROTHWELL & CO'S.	
Royal Black Lead, per gross	\$1 80
F. F. DALLEY & CO.	
Silver Star Stove Paste	Per gross. 9 00
Packed in fancy wood boxes, each box contains 3 doz.	

BLUE.

Reckitt's Pure Blue, per gross	2 10
TELLIER, ROTHWELL & CO'S.	
Parisian Square Blue, per lb.	13 to 14c

BROOMS.

Carpet	4 strings	Per doz.	2 90
X Parlor	2		2 65
Louise	3		2 65
1 Gem	4		3 25
" 2	3		2 65
" 3	2		2 20
" 4	2		1 95
O Hurl	4		2 65
" 3	3		2 35
" 2	3		2 05
" 3	3		1 70
OK	2		1 35
Hvy Mill	4		3 70

CORN BROOMS.

CHAS. BOECKH & SONS.

X Carpet, 4 strings, net	per doz	\$3 20
" 2 " 4 " "		2 90
" 3 " 3 " "		2 65
XXX Hurl	"	2 60
1X " 4 " "		2 40
2X Parlor	"	2 25
" 3 " 3 " "		1 95
" 4 " 3 " "		1 70
" 5 " 2 " "		1 30
Girls	"	1 50
Railway	"	3 00
Ship	"	4 00
2 Cable	"	3 00
" 3 " 2 wire bands, net		4 00

1 Hearth 2 strings, net	1 75
2 " 2 " "	1 50
3 " 1 " "	1 20
4 " 1 " "	1 30

CANNED GOODS.

Apples, 3's	Per doz	\$1 10
" gallons		3 00
Blackberries, 2's		2 00
Blueberries, 2's		1 25
Beans, 2's		0 95
Corn, 2's		1 10
Cherries, red pitted, 2's		2 25
Peas, 2's		1 25
" sifted select		1 35
Pears, Bartlett, 2's		2 00
Pineapple, Baltimore		2 40
" Bahama		2 90
Peaches, 2's		2 75
" 3's		3 75
" Pie, 3's		1 60
Plums, Gr Gages, 2's		2 00
" Lombard		2 00
" Blue		1 90
Pumpkins, 3's		1 00
" gallons		3 00
Raspberries, 2's		2 45
Strawberries, choice 2's		2 40
Succotash, 2's		1 65
Tomatoes, 3's		1 35
Finnan haddies		1 50
Lobster, Clover Leaf		2 75
" Crown		2 25
" Bishop's Rock		2 10
Mackerel		1 40
Salmon, 1's		1 40
" white		1 10
Sardines Albert, 1/4's tins		11, 11 1/2
" 1/2's		15, 15 1/2
" Martin, 1/4's		10, 10 1/2
" 1/2's		18, 19
Other brands, 9%, 11, 16, 19		
P & C, 1/4's tins		23, 25
" 1/2's		33, 36
Amer, 1/4's		6, 8
" 1/2's		9, 11

MARMALADE, JAMS AND

JELLIES.

CAIRN'S.

(Blaklock Bros., Montreal, Agents.)	
Marmalade, Price, f.o.b. Montreal, dz.	
" Home Made," glass 1 lb.	\$2.35
" " White 1 lb.	2.25
" " 2 "	4.15
" " Stone 7 "	13.20
Scotch	White 1 " 2.10

Jams.

Gooseberry	
Strawberry	
Black Currant	
Red Currant	
Green Gage	
Apricot	
Raspberry	
Damson	
Plum	
Red Currant and Raspberry	

Jellies. Red Currant, 1 lb. white	\$2.75
Black Currant, 1 lb. white	2.75
DELHI CANNING CO.	
Jams assorted, 1's	2 35
Jellies, 1's	2 25

CANNED MEATS.

CLARK'S.

Comp. Corn Beef 1 lb cans	\$1 60
" 2 "	2 65
" 4 "	5 00
" 6 "	7 75
" 14 "	18 60
Minced Collops, 2 lb cans	2 60
Roast Beef	1 60
" 2 "	3 15
" 4 "	5 85
" 6 "	7 00
Par Ox Tongue, 2 1/2 "	\$7 25
Ox Tongue	4 50
Lunch Tongue	3 00
" 2 "	5 25
English Brawn	2 50
Camb. Sausage	2 50
" 2 "	4 00
Soups, assorted	1 35
" 2 "	2 25
Soups & Bouill.	1 80
" 6 "	4 50
Potted Chicken, Turkey, or Game, 6 oz cans	1 50
Potted Ham, Tongue or Beef, 6 oz cans	1 35
Devilled Tongue or Ham, 1/2 lb cans	1 35
Devilled Chicken or Turkey, 1/2 lb cans	2 25
Sandwich Ham or Tongue, 1/2 lb cans	1 50
Ham, Chicken and Tongue, 1/2 lb cans	1 50

MINCE MEAT.

BRYANT, GIBSON & CO.'S—TORONTO.

Mince Meat, 1/2 gal glass jars	\$9 50
Ditto, 25 and 40 lb pails, per lb.	12 1/2c
J. H. WETHEY'S—ST. CATHARINES.	
Condensed, per gross, net	\$13 50

CHEWING GUM.

ADAMS & SONS.

Tutti Frutti, 36 5c bars	To Retailers.	\$1 30
Bo-Kay (new)	150 pieces	1 00
Sappota	150 "	1 15
Magic Trick	115 "	0 85
Black Jack	115 "	0 85
Red Rose	115 "	0 85
Sweet Fern	230 "	0 85
Adams' N.Y. Gum	200 "	0 50
Caramel Tolu	72 "	0 40
New Fruit Asst.	115 "	0 75
Puzzle Gum	115 "	0 75
Colah	115 "	0 75

NOW

is the time to advertise in and subscribe for THE CANADIAN GROCER. You receive better value for your money than in any other journal in the Dominion.

Prices Current, Continued—

CHOCOLATES & COCOAS.

TODD HUNTER, MITCHELL & CO'S.	
Chocolate—	Per lb.
French, 1/2's, 6 and 12 lbs.	0 30
Caracas, 1/2's, 6 and 12 lbs.	0 35
Premium, 1/2's, 6 and 12 lbs.	0 30
Sante, 1/2's, 6 and 12 lbs.	0 26
Diamond, 1/2's, 6 and 12 lbs.	0 24
Sticks, gross boxes, each.	1 00
Cocoa, Homoeopatic, 1/2's, 8 & 14 lbs	30
" Pearl	25
" London Pearl 12 & 18 "	32
" Rock	30
" Bulk, in bxs.	18

JOHN P. MOTT & CO'S

R. S. McIndoe, Agent, Toronto.)	
Mott's Broma	per lb \$0 30
Mott's Prepared Cocoa	28
Mott's Homoeopatic Cocoa (1/2's)	32
Mott's Breakfast Cocoa	40
Mott's Breakt. Cocoa (in tins)	45
Mott's No. 1 Chocolate	30
Mott's Breakfast Chocolate	28
Mott's Caracas Chocolate	40
Mott's Diamond Chocolate	32
Mott's French-Can. Chocolate	30
Mott's Navy or Cooking Choc.	26
Mott's Cocoa Nibs	30
Mott's Cocoa Shells	5
Mott's Vanilla Chocolate stick	24
Mott's Vanilla Chocolate stick	22
Mott's Pure Confec. Chocolate	22c-35
Mott's Sweet Confec. Choc.	21c-28

J. W. COWAN & CO'S.

Cocoas—	
Hygienic, 1, 1/2, 1 lb. boxes	70, 75
Iceland Moss 1 lb in 12 lb boxes	35
London Pearl	30
Soluble (bulk) 15 & 30 lb bxs	18, 20
Soluble (tins) 6 lb and 12 lb.	20
Cocoa Nibs, any quantity	30, 35
Cocoa Shells, any quantity	05
Cocoa Essence	per doz 1 40

-Chocolates—	
Mexican, 1/2, 1/2 in 10 lb bxs	30
Queen's Dessert,	40
Vanilla	35
Sweet Caracas	32
Chocolate Powder, 15, 30 lb bxs	25
Chocolate Sticks, per gross	00
Pure Caracas (plain) 1/2, 1/2 lbs	40
Royal Navy (sweet)	30
Confectioners', in 10 lb cakes	30
Chocolate Creams, in 3 lb bxs	30
Chocolate Parisien, in 6 lb bxs	30

WALTER, BAKER & CO

Chocolate—	
Premium No. Chocolate, in boxes, 12 and 25 lbs	....
Baker's Vanilla Chocolate, in boxes, 12 lbs	....
Caracas Sweet Chocolate, in boxes, 6 lbs, 12 boxes in a case.	....
Vanilla Tablets, in boxes	....
Spanish Tablets, 100 in each box, 12 boxes in a case	....
German Sweet Chocolate—	
Grocers' Style, in cases 12 boxes, 12 lbs.	....
Grocers' Style, in cases 24 boxes, 6 lbs	....

Cocoa—	
Pure Prepared in boxes, 12 lbs.	....
Cracked Cocoa, in boxes, 12 lbs., 1/2 lb. papers	....
Cracked Cocoa, in bags, 10 lbs	....
Breakfast Cocoa—	
In boxes, 6 and 12 lbs., 1/2 lb. tins	....
In boxes, 12 lbs., 1 lb. tins, decorated canisters	....
Broma—	
In boxes, 12 lbs., 1/2 lb. tins	....

COFFEE.

GREEN

	c. per lb.
Mocha	32, 35
Old Government Java	30, 33
Rio	23, 26
Plantation Ceylon	29, 31
Porto Rico	23, 24
Guatemala	24, 26
Jamaica	23, 24
Maracaibo	24, 26

WHOLE ROASTED OR PURE GROUND.
ELLIS & KEIGHLEY'S.

	c. per lb.
Java	33, 34
Java and Mocha	34, 36
Plantation Ceylon	35
Arabian Mocha	37
Santos	28, 28
English Breakfast	16, 24
Royal Dandelion in 1 lb tins	26

TODD HUNTER, MITCHELL & CO'S	
Excelsior Blend	33
Our Own	31
Laguayra	29
Mocha and Java	32, 33
Java, Standard	33
" Old Government	30, 32
Arabian Mocha	36
Santos	28

J. W. COWAN & CO.	
Standard Java in sealed tins, 25 and 50 lbs.	30
Standard Imperial in sealed tins, 25 and 50 lbs.	32
Standard Blend in sealed tins, 25 and 50 lbs.	33
Ground, in tins, 5, 10, 15 and 25 lbs.	20, 30
Say's Parisien, in 1/2 and 1 lb tins	30

EXTRACTS.

Dalley's Fine Gold, No. 8, per doz.	\$0 75
" " " " 1, 1 1/2 oz.	1 25
" " " " 2, 2 oz.	1 75
" " " " 3, 3 oz.	2 00

FLOUR AND MEAL.

	per bbl.
Flour, Family	\$4 40 4 75
" Manitoba Patent	5 30
" white wheat patent	5 30
" Strong bakers'	4 80
Oatmeal, standard, bbls	4 75
" granulated,	4 85
" rolled	4 95
Roller Oats	4 95
Bran, per ton	18 00
Shorts	19 00
Cornmeal	3 50 4 00

FLUID BEEF.

JOHNSTON'S, MONTREAL.

	per doz.
Cases, No. 1, 2 oz tins	\$2 75 \$3 00
" No. 2, 4 oz tins	4 50 5 00
" No. 3, 8 oz tins	8 00 8 75
" No. 4, 1 lb tins	12 60 14 25
" No. 5, 2 lb tins	25 00 27 00

FRUITS.

FOREIGN. c. per lb.

Currants, Provincial, bbls	6 1/2, 6 3/4
" " bbls	6 1/2, 6 3/4
" " cases	6 1/2, 6 3/4
" Filiatras, bbls	6 1/2, 6 3/4
" " bbls	6 1/2, 6 3/4
" " cases	6 1/2, 6 3/4
" Patras, bbls	6 1/2, 6 3/4
" " bbls	7, 7 1/2
" " cases	7 1/2, 7 3/4
" Vostizzas, cases	7 1/2, 8 1/2
" " cases	7 1/2, 8
" 5-crown Excelsior (cases)	9 1/2, 9 3/4
" " case	9 1/2, 9 3/4
Dates, Persian, boxes	6 1/2, 6 3/4
Figs, Elemes, 14 oz, per box	12
" 10 and 20	13 14
" Seven-Crown	18
Prunes, Bosnia, hlds	7 1/2, 8
" " cases, new	8 1/2, 10
Raisins, Valencia, off stalk,	6 1/2, 6 3/4
Selected	7 1/2, 8
Layers	8 1/2, 8 3/4
Raisins, Sultanas	17, 18
" Eleme	7 1/2, 8

" Malaga:	
London layers	3 00 3 25
Loose muscatels	2 35 2 75
Imperial cabinets	3 25 3 50
" " qrs, flat	1 00
Connoisseur clusters	4 00 4 25
Extra dessert	4 75 5 00
" " qrs	1 50
Royal clusters	6 00 6 50
Fancy Vega cartoons	2 75
Black baskets	4 00 4 25
" " qrs	1 30 1 35
Blue	4 75 5 00
" " qrs	1 50 1 60
Fine Dehesas	7 00 7 25
" " qrs	2 00 2 25
Lemons, Malaga	3 25 3 50
" Palermos	3 25 4 00
" Messina	3 50 4 25
Oranges, Florida	6 00 6 50
" Jamaica	4 50 5 00
" Valencia	4 50 5 00

DOMESTIC.

Apples, Dried, per lb	0 07 0 08
do " Evaporated	0 12 0 13

GLASSWARE.

TAYLOR, SCOTT & CO.

	c. per doz
Lamp Chimneys, O	32
" " A	35
" " B	45

GRAIN.

Wheat, Fall, No. 2	\$0 92 0 95
" Red Winter, No. 2	0 95 0 96
" Spring, No. 2	85 0 90
" Man. Hard, No. 1	.....
" " No. 2	0 97 0 98

Oats, No. 2, per 34 lbs.	45
Barley, No. 2, per 48 lbs.	52
" No. 3, extra	50
" No. 3	50
Rye	64 65
Peas	64 65
Corn	65

HAY & STRAW.

Hay, Pressed, "on track	6 00 9 00
Straw Pressed, "	6 00 6 50

LARD.

"FAIRBANK'S" REFINED COMPOUND.

In Butter Tubs	0 08 1/2
Fancy	0 09
3-hoop pails	0 09 0 09 1/2
60 lb. cases of 3 lb, 5 lb, and 10 lb tins, per lb	0 10

MUSTARD.

ELLIS & KEIGHLEY'S.

	cts
Durham, Fine, in 1/2 and 1 lb tins	25
" Fine, in 1 lb jars	22
" Fine, in 4 lb jars	70
" Ex. Sup., in bulk, per lb	30
" Superior, in bulk, per lb	20
" Fine	15
COLMAN'S AND KEEN'S	
In 4 lb jars	75
In 1 lb jars	25
D. S. F., in tins, per lb	41
" in 1 lb tins	42
" in 1/2 lb tins, per lb	42
D. F. in 1/2 lb tins, per lb	26
" " " "	28

NUTS.

	per lb.
Almonds, Ivica	14 15
" Tarragona	16 17
" Formigetta	34
Almonds, Shelled Valencia	45, 55
" Jordon	45, 55
Brazil	.....
Cocoanuts	.....
Filberts, Sicily	11
Filberts, Oblong	14 15
Peanuts, roasted	13, 13 1/2
" green	11 1/2
Walnuts, Grenoble	18
" Bordeaux	12, 13
" Naples, cases	.....
" Marbots	13 1/2
" Chilis	12 13

PICKLES & SAUCES.

BRYANT, GIBSON & CO'S. TORONTO
PICKLES.

John Bull, mixed, in bulk	\$0 60
" Chow Pickle, in b'lk	65
" Mixed & Chow-Chow pts	2 15
" Mixed & Chow-Chow qts	3 25
" " 16 g.	1 90
Horse Radish, bottles, per doz	2 25
SAUCES.	
John Bull, kegs, per gal	\$1 25
" " pt. bottles, per doz	.....
(according to quantity) 90c to	1 00
Devonshire Relish, kegs p. gal	1 75
" " pt. bottles,	.....
per doz	1 25

Raspberry, Strawberry, Blackberry, Plum, Grape, and Apricot Jams.

Red Currant, Raspberry and Strawberry
Jellies.

Glass, Tin and Wood Packages.

✻ ADMITTED BY ALL ✻

That our Jams and Jellies are superior in quality. We have a full line in all size packages. Can ship in a moment's notice. Goods guaranteed.

DELHI CANNING CO.,

DELHI, ONT.

JAMS

AND

JELLIES

SUPERIOR
IN
QUALITY.

Prices current, continued—

Niagara Tomato, kegs, per gal	1 25
" " Reputed pints	1 25
Terry's Candied Peels, c. per peels	16
Lemon, 7 lb boxes.....	18
Orange, ".....	30
Citron, ".....	30
Crosse & BLACKWELL'S.	
Pickles, all kinds, pints, per doz	3 25
LEA & FERRIN'S, per doz.	
Worcester Sauce, ½ pts. ...	\$3 60 \$3 75
" " pints	6 25 6 50

PRODUCE.

DAIRY.	Per lb
Butter, creamery, rolls	\$0 00 \$0 00
" " tub...	
" " dairy, tubs, choice	0 15 0 16
" " " medium	0 10 0 15
Butter, pound rolls.....	0 17 0 19
" " large rolls.....	0 14 0 17
" " store crocks	0 14 0 17
Cheese.....	0 10 0 11

COUNTRY

Eggs, fresh, per doz.....	0 23 0 26
" " limed	
Beans	1 45 1 55
Onions, per bbl.....	2 50 3 00
Potatoes, per bag on tr'k	0 75 0 80
Hops, 1889 crop	0 15 0 18
" " 1890	0 05 0 08
Honey, extracted	0 08½ 0 10
" " section	0 12 0 17

PROVISIONS.

Bacon, long clear, p lb. 0 07½	0 08½
Pork, mess, p. bbl.....	14 50 15 50
Hams, smoked, per lb.....	0 11 0 12
" " pickled	
Bellies	0 09 0 10½
Rolls	0 09 0 09½
Backs	0 10 0 10½
Lard, Canadian, per lb. 0 09	0 09½
Hogs	5 75 6 00
Tallow, refined, per lb. 0 05½	0 06
" " rough, ".....	0 02

RICE, ETC.

Rice, Aracan	Per lb
" " Patna	3½ 4c
" " Japan	4½ 5
" " extra Burmah	3½ 4
Grand Duke.....	6½ 7½
Sago	4½ 5
Tapioca,	5½ 6½

SPICES.

GROUND.

Pepper, black, pure.....	\$0 20 \$0 22
" " fine to superior	12 18
" " white, pure	32 35
" " fine to choice	25 30
Ginger, Jamaica, pure.....	25 27
" " African, ".....	18 18
Cassia, fine to pure	18 25
Cloves, ".....	25 40
Allspice, choice to pure.....	12 15
Cayenne, ".....	30 35
Nutmegs, ".....	75 1 20
Mace, ".....	1 00 1 25
Mixed Spice, choice to pure.	30 35
Cream of Tartar, fine to pure	25 37

STARCH.

EDWARDSBURGH STARCH MFG. CO.
MONTREAL.
BRITISH AMERICA STARCH CO.
BRANTFORD.

No. 1 Laundry, 4 lb cartons.....	c. per lb.
Canada Laundry	5½c
Silver Gloss, crates	4½
Lily White, crates	6½
Silver Gloss, 1 lb chromos.....	6½
Lily White, 1 lb chromos.....	6½
Satin, Starch 1 lb chromos.....	7½
Brantford Gloss, 1 lb chromos.....	7½
No 1 Laundry, barrels & halves	4½
No 1 Prepared Corn	7½
Canada Corn	6½
Challenge Corn	6½
Rice Starch, 1 lb.....	9
Cube, 1 lb.....	7½

KINGSFORDS OSWEGO STARCH.

Pure Starch—	
40-lb boxes, 1, 2, and 4 lb. pack'g's	8½
36-lb boxes, 3 lb. packages	8½
12-lb ".....	8½
38 to 45-lb boxes.....	8
Silver Gloss Starch—	
36-lb boxes, 1 lb packages	9
40-lb " " 1, 2 and 4 lb packages.	9
40-lb " " ½ lb package	10
40-lb " " assorted ½ and ¼ lbs.....	9½
6-lb " " sliding covers	9½
38 to 45 lb boxes	9½
Oswego Corn Starch—for Puddings,	
Custards, etc.—	
40 lb boxes, 1 lb packages	9
20 " "	9½

SUGAR.

c. per lb

Granulated, 15 bbls or over.....	6½
" " less than 15 bbls.....	6½
Paris Lump, bbls	7½
" " ½ bbls	7½
" " less than a bbl	7½
Extra Ground, bbls	7½
" " less than a bbl	7
Powdered, bbls	7 3-16
" " less than a bbl.....	6½
White refined	6½
Extra bright refined	6½
Bright Yellow	5½
Medium ".....	5½
Brown ".....	5½
Raw Yucapa, in bags.....	5½

SYRUPS AND MOLASSES.

SYRUPS.

Per lb
bbls. ½ bbls

Redpath's "D"	3½c	3½c
" " "M"	3½	3½
Redpath's "B"	3½	4½
" " "VB"	4	4½
" " Extra	4½	4½
" " Ex. Sup.	4½	4½
" " XXX Sup.	4½	4½
Corn Syrup	4½	4½

MOLASSES.

Per gal.

Trinidad, in puncheons.....	35, 40c
" " bbls	40, 42
" " ½ bbls	42, 44
New Orleans, in bbls	90, 100
Porto Rico, hdds.	38, 45
" " barrels	42, 47
" " ½ barrels	44, 49

TEAS.

GREENS.

Per lb

Gunpowder—	
Cases, extra firsts	42, 50c
Half chests, ordinary firsts	22, 38
Cases, sifted, extra firsts	42, 50
Cases, small leaf, firsts	35, 40
Young Hyson—Moyunes	
Half chests, ordinary firsts	22, 38
" " seconds	20, 22
" " common	18, 20

PING SUEYS.

Half chests, firsts	28, 32
" " seconds	20, 22
Half Boxes, firsts	28, 32
" " seconds	20, 22

JAPAN.

Half Chests—

Choicest	38, 40
Choice	32, 36
Finest	28, 30
Fine	25, 27
Good medium	22, 24
Medium	19, 20
Good common	18, 19
Common	16, 17
Nagasaki, ½ chests Pekoe	20, 22
" " Oolong	17, 18
" " Gunpowder	18, 20
" " Siftings	8, 12½

CONGOUS.

Half chests, Kaisow, Moning...	52, 55
Caddies and half chests.....	15, 50
Cadies, Pakling and new makes	18, 50

OOLONG.

Half chests Formosa	34, 50
Caddies.....	36 55

ASSAMS.

Chests and half-chests Pekoe...	22, 1
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SCENTED ORANGE PEKOE.

Boxes, Foochow and Canton	28, 60
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TOBACCO AND CIGARS.

British Consols, 4's; brighttwist,	
5's; Twin Gold Bar, 8's	62c
Ingots, rough and ready, 7's	59
Laurel, 3's	52
Brier, 7's	50
Index, 7's	45
Honeysuckle, 7's	53
Napoleon, 8's	49
Royal Arms, 12's	50
Victoria, 12's	48
Brunette and Lovely, 12's.....	45½
Prince of Wales, in caddies.....	46½
" " in 75 lb boxes	46
Bright Smoking Plug Myrtle, T &	
B, 3's	55
Lily, 7's	48
Diamond Solace, 12's	45
Myrtle Cut Smoking, 1 lb tins	65
½ lb pg, 6 lb boxes	65
oz pg, 5 lb boxes	65

GLOBE TOBACCO COMPANY.

CUT SMOKING TOBACCO.

Gold Flake, 1-5, 6 lb boxes.....	Per lb
" " ½, 5 ".....	65c
" " 1-0, 5 ".....	75c
" " 1 fancy tins	65c



KINGSFORD'S OSWEGO STARCH.

"Pure" and "Silver Gloss"
FOR THE LAUNDRY.

Corn .: Starch,
FOR THE TABLE,

Standard of Excellence. Absolutely Pure.

For Sale by all Leading Jobbers in Canada.

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Todhunter, Mitchell & Co.

—DIRECT IMPORTERS OF—

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Old Government Java Arabian Mocha, Plantation Ceylon, Maracaibo and Santos.

Grocers draw trade by selling their FAVORITE EXCELSIOR BLEND.

RELIABLE ROASTING BY PATENTED PROCESS. :: TORONTO.

SUBSCRIBED CAPITAL, \$100,100. FULL GOVERNMENT DEPOSIT.

THE BOILER INSPECTION and Insurance Company of Canada.



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G.C. ROBB, Chief Engineer A. FRASER, Secy. Treas.
HEAD OFFICE.

TORONTO.

The prevention of Accident and attainment of Economy in use of Steam, our chief aims.

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THE COLONIAL,

New Westminster, B.C.

Headquarters for Commercial Travellers. Fine Sample Rooms. First-class in every respect.

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THE WINDSOR.

Regina, Assa.

First-class Family and Commercial Hotel.

Good sample rooms. Livery in connection.

MRS. DOIG, Proprietress.

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BANFF, N.W.T.

Favorite Western Summer Resort. The best of accommodation for travellers.

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Medical Director.

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KAMLOOPS, B.C.

The leading hotel in the city. Sample rooms convenient to stores, provided for commercial men]

CREEDEN & SMITH, Props'

Queen's Hotel,

WINNIPEG, MAN.

First-class in every respect.

JAS. O'CONNOR, Prop. FRED SPRADO, Mgr

LELAND HOUSE,

Graduated Prices. Recently furnished.

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The finest hotel in the Northwest. Pure spring water. Corner Main and Albert Sts.,

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The Clarendon Hotel,

Winnipeg, Man.

RUTLEY & McCAFFREY Proprietors.

The Algoma House,

PORT ARTHUR, ONTARIO.

Beautifully situated, fine sample rooms. Special attention and accommodation for travelling men.

MERRILL & HODDER, Props.

PATERSON HOUSE,

OWEN SOUND, ONT.

One of the best appointed houses in Ontario, situated in the business centre of the town. All modern improvements. Headquarters for commercial men]

AJ DUNCAN, Prop

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128 Adelaide E., Toronto,

Sole City Agents for the "Canada Salt Association"

Dealers in all kinds of Table, Dairy, Meat Curing, Barrel and Land Salts.

The "Acme" Table Salt (new process) will not get damp or hard.

Two Silver Medals, at Industrial Exhibition, Toronto, 1890, for our "Acme" Table Salt and our "Star Brand" Dairy Salt.

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For cleaning woodwork, pots, kettles, pans, floors, painted ceilings, windows, and everything in the cleansing of which a Scouring Soap can be used it has no Superior. It is a larger cake, lasts longer, does its work better, and is cheaper in every way than any other Scouring Soap. Cut this out, and ask your Jobber to send you a box of Pride of the Kitchen. It is worth trying.

KIRK L. PERRY, Agent,
TORONTO, CANADA

THE "QUICK AND EASY" WASHBOARD

(Patented.) Made by the

Brandon Manufacturing Co.,

of Toronto, (Limited.)

STRACHAN AVENUE, TORONTO.



This board possesses the advantage of a double crimp, and only the best quality of wood and zinc are used in its manufacture:

All first-class grocers keep it.

E. P. Breckenridge, Toledo, Ohio, Pres.
Edwin Norton, Chicago, Vice-Pres.
W. C. Breckenridge, Resident Manager

The Norton Manufacturing Co.,
MANUFACTURERS OF

TIN CANS

By Automatic Machinery.

Fruit Cans, Paint Pails and Cans,
Lard Pails, Baking Powder Cans.

Capacity, fifty thousand fruit cans per day.

Sole Agents in Canada for

Norton Bros., "Solder Hemmed" Caps, and
Grocers' sample goods, and Haskell's
sample cases.

Cor. YORK AND QUEEN Sts.,
HAMILTON, - ONT.

C. RICHARDSON & CO.
MANUFACTURERS OF

The Celebrated Bull's Head Brand Pickles,
SAUCES, JAMS, JELLIES,
CANNED FRUITS AND VEGETABLES.

SPECIAL PRICES IN
CANNED TOMATOES.
EVAPORATED APPLES AND MAPLE SYRUP
125 River St., Toronto.

SILVER CREAM
BAKING POWDER,

Put up in $\frac{1}{4}$ lbs., $\frac{1}{2}$ lbs., 1 lbs., 3 lbs., 5 lbs.,
10 lbs., and 20 lb. cans. Also by the brl.

No Glass, Crockery, or other Fakir
schemes with this Powder.

IT SELLS ON ITS MERIT.

Can be had from wholesale grocers', or from
the Proprietors,

F. F. DALLEY & CO.,

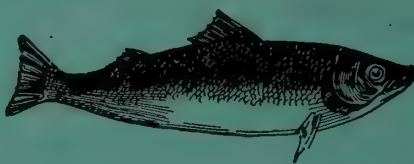
Hamilton,

Canada.

ORDER A CASE OF
OCEAN WAVE BAKING
POWDER

From your Wholesale Grocer.

Sells itself after one Trial. Prices Current.



Fraser River Salmon.

"ROYAL"

- AND -

"BRITANNIA"

Brands of canned salmon are the finest packed in
British Columbia. The canneries being situated
at the mouth of the Fraser River are in a position
to pack their fish fresh from the boats.

BELL-IRVING & PATERSON,
AGENTS,
Vancouver and New Westminster, B.C.

C. G. Hobson & Co.,

COMMISSION MERCHANTS.

AGENTS FOR

Princess,
Diamond
and
Stanley

brands of canned salmon. We pay special
attention to consignments placed in our
charge.

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T. G. Williamson & Co.,
COMMISSION MERCHANTS.

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BLUE!

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Economical
THAN ANY OTHER BLUE.

It Does Not Stain the Linen.

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IT HAS NO EQUAL.

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35 Wellington St. East, Toronto.

TELEPHONE 1920.



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" " Seltzer Water.

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ESTABLISHED 1856.

To please your customers sell Martin's
Mount Forest Oatmeals.

Ordinary oatmeal is hard to digest be-
cause it is not boiled long enough.

By our New Process the meal is
partly cooked and is easily digested.

If your wholesale grocer does not keep
them write direct to

MARTIN BROS.,
Mount Forest, Ont.

Oats and Feed a Specialty.

ALL THE LEADING WHOLESALE TRADE HANDLE PURITAN CUT PLUG AND OLD CHUM SMOKING TOBACCO

THE CANADIAN GROCER

& GENERAL STOREKEEPER

PUBLISHED WEEKLY
\$200 PER YEAR

VOL. V.

TORONTO, FEBRUARY 13, 1891.

No. 7

Fac-Simile of Package.



Registered.

BENSON'S CANADA PREPARED CORN

Superior to any Imported
CORN STARCH.

RELIABLE AND UNIFORM
IN QUALITY.

FOR SALE BY EVERY GROCER.

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AND

Wholesale Dealers

—IN—

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AND

WHISKS,

Brushes, Woodenware,

Baskets, Cordage,

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MONTREAL,

TORONTO.



ASK FOR

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DUNN'S BAKING POWDER

THE COOK'S BEST FRIEND

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Retail Price, 25c.

For sale by all first-class grocers

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'John Bull' BRANDS.
 Manufactured by
BRYANT, GIBSON & Co.



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Tarbox Self-Wringing Mop.

Pinless Clothes Line.

Woodenware, etc., etc.

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The Canada Sugar Refining Co.

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MONTREAL.



We are now putting up, expressly for family use, the
 finest quality of **PURE SUGAR SYRUP**, not adulterated
 with Corn Syrup, in **2-lb.** cans, with movable tops.

FOR SALE BY ALL GROCERS



THE CANADIAN GROCER

& GENERAL STOREKEEPER

**PUBLISHED
WEEKLY.**
\$200 PER YEAR

Published in the interest of Grocers, Cannery, Produce and Provision Dealers
and General Storekeepers.

J. B. McLEAN & CO., (Ltd.)
PUBLISHERS.

115 ST. FRANCOIS XAVIER STREET,
MONTREAL.

8 WELLINGTON STREET WEST,
TORONTO.

Vol. V.

TORONTO, FEBRUARY 13, 1891.

No. 7

SPECIAL TO OUR READERS.

As the design of THE CANADIAN GROCER is to benefit mutually all interested in the business, we would request all parties ordering goods or making purchases of any description from houses advertising with us to mention in their letter that such advertisement was noticed in THE CANADIAN GROCER.

OUR MONTREAL OFFICE.

Our Montreal Office is located at 115 St. Francois Xavier St. Our representative, Mr. G. Hector Clemes, will be pleased to have subscribers and advertisers call upon him there. He will also pay special attention to gathering business items and attending generally to the interests of this paper.

TRADE HOTHOUSES

There are many dealers who feel that the local demand does not turn auspiciously toward their stores, and that if they trust to its uninfluenced action their trade will vegetate too slowly. They are right, the demand has to be wooed. The gentle dew from heaven does not deposit its distilled drops indiscriminately, and neither does the demand which creates trade go blindly hither and thither. True it is, often capricious, but there is method in its caprice. There are certain definite conditions necessary to give the demand a steady drift towards any one point. There must be people to buy, the store must be inviting, the stock must be all it is claimed to be, weight and measure must be full, the service must be efficient and courteous, and the business must be advertised.

But traders dissatisfied with their business do not always look into their situation to see if all these conditions are to be found in it. If trade is dull, or if custom steadily holds its face towards other shops, there is a very general proneness on the part of the neglected traders to use a little artificial stimulus. They will let down prices in some one or more leading lines, and either take away custom from their competitors, or make

the latter forego a portion of their profits. They will make trade by the hothouse method, and the trade they thus develop will be as delicate and sickly a product as the plant reared within the high temperature of its glazed environment. The only way to keep such a trade in existence is to keep it in the hot-house. Prices must be kept unnaturally low or the trade will dwindle away.

There are traders doing business of whom it might be said that the hot-house principle is the first law of their commercial being. Their profits are in inverse proportion to their custom. The greater the custom the smaller the profits necessary to run business, is their motto. If this is true, then it ought also to be true, that the less the custom the larger the profits required to run a business. The hothouse men, then having a body of custom that makes low profits suffice, their opponents must have a body of custom so much the smaller that proportionately higher prices must be asked, and thus the competition becomes a one-sided affair. And when the trade of a locality thus loses its equilibrium, when the heavy part of it gets concentrated on the weak point, there is nothing to be looked for but loss, and perhaps a general collapse. One big establishment run on the principle of diminishing profits with increasing trade has been known to make a financial wreck of its locality. It will run its rivals into failure, and when a few of these go to pieces, they pull into the vortex other traders in the same town who are their creditors, and thus wide ruin ensues. The strife for trade ought to be regulated for the good of trade, otherwise the mere disturbers of trade will be the rulers of it. There are two regulating agencies at work: association and wholesale combination. Which will ultimately quench the hothouse furnace?

CAUSES OF FAILURE.

In a young country, so vast as this in its resources, the extent of which are almost unknown, and are only at the beginning of their development, there is room and to spare for every class of men who are willing to work for a living. There is no need for any business or profession to be overcrowded, if in making their choice the young men would select the occupation best suited for them. Unfortunately our youths have to make a start in life at such an early age that they are not properly qualified to judge for themselves, and their parents in many cases through not having the advantage of as good an education as their children, do not understand how to choose for them, so that too many drift into a path of life they are not fit to travel in. We see no remedy at present for this evil, in so far as the business prosperity of the country is concerned, unless our leading merchants, more especially our wholesale merchants, take the matter in hand and use their influence, in the form of combinations or otherwise to stop the overcrowding of commercial centres, small and large, with ambitious, but incompetent young men, and put out of business all who have had a fair chance and failed to prove a success.

The various schemes that have been suggested for the distribution of bankrupt stocks in such a way that they will not hurt the legitimate trader are impracticable. Combinations seem to be the order of the day, and no doubt have worked a certain amount of good to some of our manufacturers, by preventing their goods from being sold at unremunerative prices. Would it not be possible to organize and work a combination that would insure to the legitimate retail merchants a living profit? The retail merchants cannot form one that will work successfully,

because they cannot stop men of straw from coming in among them, with goods which they obtain somehow on credit, and which they will sell at any price they can get in order to raise the wind. It is just possible though that the wholesale merchants might be able to form a combination to prevent goods being given on credit to those who are not likely to pay 100 cents on the dollar. There is ample room for a full discussion of this very important and intricate question, and we invite the expression of the opinions of practical business men upon it.

THE TEA POSITION.

The position of tea in the principal markets of the world is at present striking and unaccustomed. Hitherto it has been the habit to say that we could never be short of China teas. The powers of production were so great that any sudden demand could be met by the natives deciding to pick more leaf. Now, however, we are at a point where a very large shortage in China teas is an actual and established fact, and the season is so far advanced that no further leaf can be picked, unless it be some insignificant quantity in the southern district, i.e., in the Canton province.

Hitherto, the rule has been that the supply exceeded the demand, and in Canada this has been as much the rule as elsewhere. Now, however, tea is in a different position entirely. It is admitted by those interested that the shortage from China will reach at least 21,000,000 lbs. To this must be added the increased consumption of 11,500,000 lbs, which has been induced by the reduction of duty in the old country, and by various other causes. Against this large deficit we are promised 15,000,000 lbs. additional from Ceylon, and 3,000,000 lbs. additional from India. This still leaves the immense shortage of 14,500,000 lbs.; and this position, now fully recognized, has led to a most remarkable and rapid advance in China common Congous during the past few weeks. Teas, such as were sold on the London market a few months ago as low as 4½d per lb., have advanced by leaps and bounds until they are now worth 7½d per lb., an advance of nearly 67 per cent. For similar teas to be delivered in March even more money is being paid, shewing an advance of fully 85 per cent. from the lowest point. It is, without doubt that speculation has had a good deal to do with the rapidity of this advance, but on the other hand it can surely be said that the buyers have on this occasion a solid foundation to work on. It must be remembered that China is the only exporter of cheap and common black teas. While China blacks have been selling at all prices down to 4½d, the great bulk of Ceylons have fetched from 11d upwards, Indians from 9d upwards, and Javas from 7d upwards. It must also be observed that, al-

though all teas must participate in the advance, it is only common blacks which have experienced its full extent. Ceylons and Indians have advanced 1d to 2d per lb., and we are inclined to think that these figures should fairly represent the minimum advance on all grades. It appears to be the opinion of those in the trade that it will be a long time, years perhaps, before common teas get so low-priced again as they did last fall. It is evident that the era of blacks being retailed at 25c. per lb. must soon close, and the sooner grocers realize this fact the better for themselves. With decreased imports and increased consumption, the market appears to have all requisites necessary for strength, and it seems altogether improbable that any important retrograde movement can take place during the present season. It is expected that the stock of teas left in London by the end of June will be in smaller compass than for many years past. Other teas appear equally strongly placed. Greens are in short supply, especially the lower grades, which are 25 to 40 per cent. higher than last year. Japans are firm, and as the imports for the season have practically closed, it is expected that nearly all present stocks will be absorbed before new teas can arrive.

SELF-COLLECTING.

"Harlem" in the National Grocer touches in the following words, a matter that is of both timely and local pertinence here: Some time ago I happened across the prospectus of a Collecting Agency, with headquarters in Illinois, and at first thought that I had happened on the constitution, and by-laws of some retail merchants' association, so nearly alike in wording were they, and so absolutely alike in statements. This company proposes to form local branches in all towns, which shall pay a per capita tax of \$15 per year for each member and four two-cent postage stamps for each claim sent to the home association, besides making the local members sign the by laws and agree to pay a fine of \$20 for each time that any clause is broken by a member. In return they get the privilege of immunity from lawsuits and the results of such efforts as may be made for the collection of bills presented. Just imagine any self-organized association of retailers submitting themselves to such expense. I confess that I can't imagine it. Let me illustrate: Suppose the local association contains 100 members; that means \$1,500 to begin with. Then give the members an average of twenty claims presented for collection, or 2,000 in all. This means four two-cent stamps for each claim, or eight cents, which for 2,000 claims would be \$160. This will give us outside of all other expenses the sum of \$1,660, that 100 retailers would pay for one year's work in collecting bills. While under the system furnished by voluntary organizations (all of which should be incorporated, by the way,) members at

the most would pay \$400 per year, and retain the balance of \$1,260 themselves. I hear that the Illinois company has succeeded in establishing its local agencies in several towns. I hope that retailers will be mindful of their own interests in these matters and pay the profits to themselves. This new campaign may however, have a most excellent effect in the stirring up of many slow places. I hope it will.

TEA INDIRECTLY IMPORTED TO THE U. S.

A matter that is agitating the grocery trade of the United States just now is an attempt to have a duty of 10 per cent. levied on all teas imported from points west of the Cape of Good Hope. The jobbers and importers are said to favor the passage of that measure, though it was dropped out of the McKinley Bill. Their reason is that most of the tea which lies within the prohibitive intent of the proposed measure comes from England. They aim to shut this out and get a hold of the market for stock which is brought directly from the country of growth, which of course comes through their hands. The bulk of the traders hold that 80 per cent. of all the tea sold comes from England, and to raise the price 10 per cent. would check trade. If this 10 per cent. duty should be imposed, the effect would be to discourage the distribution of tea from Montreal and other points on the C. P. R. to the United States. This distributive trade has otherwise very good promise of being important.

JOHN PETERS & CO.

John Peters & Co., manufacturers' agents and commission merchants, Halifax, N. S., are, in their two-fold character as exporters and importers, doing a large and increasing trade. They do a brokerage business extending over the three maritime provinces, and handle grocers' and hardware sundries. They have excellent frost-proof warehouse accommodation at Halifax, and have exceptional facilities for representing any house in the interior provinces that handles flour, peas, beans, general produce, etc. They aim to add more business to that they are now doing. We recommend them with pleasure and confidence. A branch of their business has lately been opened at Kingston, Jamaica, and the resident manager is the junior member of the firm, Mr. E. B. Richardson. There they will handle, with the exception of liquors, all sorts of products, and will have the most protective storage buildings. The Jamaica addition to their business will make the firm a serviceable medium of trade in many lines that the opening West Indian intercourse will create new customers for.

The Commercial Travellers Mutual Benefit Society has moved into its new offices in the commercial travellers building, 51 Yonge street, Toronto.

ASSOCIATION DOINGS.

The Pittsburg, Pa., Association has decided to issue a monthly delinquent list.

The grocers of Leeds, England, are talking of combining in a limited company.

The delinquent system has been adopted by the Newark (N. J.) Retail Grocers' Association.

The Pittsburg, Pa., Association desires the reappointment of a sealer for weights and measures for that city.

The merchants of Vancouver, B.C., are endeavoring to form a protective and collecting association. Mr. S. James is secretary pro tem.

The New York Retail Grocers' Union has passed a resolution authorizing the appointment of a committee to visit grocers not in the Union, for the purpose of persuading them to enter it.

A largely attended meeting of the Montreal Grocers' Association, was held on the evening of the 5th inst., in the Mechanics' Institute to discuss the licensing question. The matter was talked over for a long time, but the meeting adjourned without any decision being arrived at.

The annual report of the Hudson County (N.J.) Merchants' Protective Association, shows that its delinquent list foots up \$27,374.43 of bad debts, and that \$930.38 has been collected by means of this list. At the same meeting one member formally brought a charge against another of giving credit to a man known to be listed.

The Newark, (N.J.) Retail Grocers' Association appears to be a strong body. The representatives of foreign life insurance companies have attempted arrangements with the Underwriters' Association to raise rates, but the organized body of the retail grocery trade thwarted the attempt. The Newark Association had burst a former insurance combination.

The Retail Grocers' Association of Philadelphia, Pa., has issued a circular to members of the local trade not belonging to it in which is set forth in brief paragraphs the cause and time of its institution, the condition in which it is at present as to membership and finance, its advantages, place and time of meeting, etc. This is an excellent means of extending its membership, and ought to be imitated.

A new retail grocers' association has been formed in Manchester, England. Some of the objects which led to its formation are : The suppression of the trade in packet tea by dealers who are not grocers ; the fixing of prices ; the abolition of cutting ; defence ; early-closing ; plate-glass insurance. The annual fee is 10s. Its inception is somewhat hampered by the opposition of an established but apparently rather languid body in the same town, viz., the Lancashire Grocers' Defence and Supply Company. The latter is a limited company, whose funds are used in trade, and since its membership includes none but grocers, it is strictly a co-operative trading concern. The new association claims that it supplements the other one, and does not oppose it.

TORONTO RETAIL GROCERS' ASSOCIATION.

On Monday evening the monthly meeting of this association was held in Richmond Hall. The number present included : President Barron (in the chair), Messrs. Thackray, Gibson, Mills, Roberts, Tolchard, Booth, Calhoun, A. E. Saunders, White, Williamson, F. Britton, A. F. Britton, Hodgins, Morrish, Binnie, Sinclair, Jones, Clarke, Westren, Donald.

The minutes of last meeting were read and confirmed.

ACCOUNTS.

The secretary presented an account for notices concerning Christmas presents \$5, and one for incidental expenses \$4.94, which at his request were referred to the executive committee.

COMBINE ARTICLES.

The Montreal Grocers' Association sent the following list of articles under combine prices; (Grocers are requested to find substitutes for the combine articles.) Brandy, Hennessy; Brandy, Bisquit Dubouche; Blacking, Jacquot; Blue, Rickitt's; Corn, Aylmer; Corn, Douglas; Nestle's Milk Food; Gin, DeKuyper's in cases; Highwines Rye and Alcohol; Rye, Walker's Imperial; Rye, Walker's Club; Lard, Anchor; Lard, Fairbanks; Molasses, Barbadoes in punch-ions and barrels; Matches, Eddy's Telephone and Telegraph; All Eddy's Goods; Pickles, Cross & Blackwell's; Pickles, Morton's; Cooks Friend Baking Powder; Rice A and B; Starch, Berger's Rice; Starch Berger's Satin; All Canadian Starch; Tobacco, McDonald's; Tobacco, Tuckett's; Coffee, Chase & Sanborn; Victoria Washing Crystals; Diamond Dyes; Brodie & Harvie's self-raising Flour; Coal Oil, American; Babbitt's Powder; Pearline; Queen's Washboard; All white Sugars; Savage's Soaps.

The Secretary reported that he had replied noting the receipt of this list, and had pointed out that there was one combine article not named in it, viz., James' Dome Blacklead. The correction had been acknowledged by the Montreal Secretary in a second letter.

Some desultory discussion followed the reading of the list, and a distinction between combine prices which the manufacturers uphold and combine prices that are in the interests of the wholesalers was drawn by Mr. Mills. Other members made references to Macdonald's tobacco as a commodity upon which the manufacturer was obdurate, and several stated that tobacco was getting into the hands of traders who are not grocers, so that it would be a comparatively small sacrifice to give up Macdonald's tobacco, if the manufacturer would not make concessions for large purchases.

The Montreal list was referred to the executive committee.

WHOLESALE HOUSES AND HOTELS.

A letter was next read from the Halifax Association, asking how the trade regarded the supplying of hotels by the wholesale gro-

cers. On that question the Halifax Association was divided, some of its members holding that wholesalers should not supply hotels, others that they should not be hindered doing so, as hotel men might be driven to buy from the manufacturer or import if the wholesale houses were closed to them, and this would not benefit the retailers.

With reference to this letter Mr. Gibson said that hotel-keepers and boarding-house keepers who do business on the smallest scale, can go to a wholesale house, in this city, and buy in quantities smaller than many customers of retail grocers habitually buy, in both wet and dry groceries.

Mr. Mills moved, seconded by Mr. Roberts, that the question of wholesalers selling to so-called hotels, etc., be referred to the executive committee.

OTHER COMMUNICATIONS.

The following other communications were received: From W. F. Hunter, Hamilton, asking date and programme of AtHome; from W. J. Mason, Peterborough, asking if the Association undertook to collect from residents debts due to outside grocers, and indicating the amounts owed by and addresses of two Toronto debtors of his; from the Sarnia Association giving names of officers elected; from the same association asking for copy of local pedlars' by-law; from Henry Wilson, Oakville, asking for rules of procedure, as the Oakville trade talks of union; from the Hamilton Association, acknowledging receipt of circular offering membership; from Mrs. Berwick, thanking Association for complimentary At-Home ticket, and regretting inability to go on account of her husband's absence; from the London Association requesting forms for collecting accounts.

THE AT HOME PROCEEDS.

Mr. Gibson, the treasurer of the At Home committee, reported the total receipts to be \$386.40, and disbursements \$296.40, leaving a balance of \$90, for which he presented his cheque.

Mr. Mills moved the acceptance of the report and a vote of thanks to the treasurer. This was seconded by Mr. Saunders, and carried unanimously.

Mr. Roberts, seconded by Mr. Mills, moved that this \$90 be charged to the special fund. Carried.

The name of Mr. Morrish was added to the At Home account committee as auditor.

WHOLESALE TERMS FOR WHOLESALE PURCHASES.

Mr. Hodgins asked the attention of the meeting to the details of an experience he had with the Sunlight Soap Company. He had been assiduously canvassed by a representative of that company, and to escape further importunity rather than to lay in a needed stock, he had at last given an order for 25 cases, on which he was to have a dis-

count of 5 per cent. in 30 days off the price, \$3.40 per case. Instead of the soap he received the following letter:

TORONTO, Jan. 15, 1891.

MESSRS. CALDWELL & HODGINS,

250 Queen Street West.

DEAR SIR,—Our Mr. Bennett booked you for 25 cases "Sunlight" Soap to-day, and made the order subject to 5 per cent. 30 days. We have a hard and fast rule applicable from the Atlantic to the Pacific, \$3.40 per case, net cash 30 days, in one case lots, or 100, and therefore we very much regret not being able to fill your order upon Mr. Bennett's terms.

We think a uniform price, making friends of all but favorites of none, a sound business principle, and one which benefits the retail trade as much as ourselves, inasmuch as it prevents cutting of prices, and does not compel the trade to load up their stock.

We shall be pleased to execute your order from 1 case to 25, at the fixed price of 3.40 net 30 days.

Yours respectfully,

Per pro. LEVER BROS. Ltd., Alfred Robinson.

Mr. Hodgins called upon Mr. Robinson to urge the filling of the order as the traveller had contracted, but was answered with curt-ness and bad temper. Mr. Hodgins said he brought this matter before the Association, because he deemed it concerned all the members of that body to know that such treatment would be dealt out to a retailer by the Sunlight Soap Company. If he bought in jobbers' quantities, he had a right to jobbers' discount, and he had a right by contract as well. He did not care for the 5 per cent., but he valued very highly the principle that the Sunlight Soap Company violated. He felt that that company looked upon retailers as not ranking high enough to do business directly with.

Mr. Gibson thought this was one of the most ungrateful firms he had ever heard of. It was indebted to the retail grocers very greatly. The Toronto grocers had boomed Sunlight soap from the outset, and treated the local representatives as brothers. In their cordial support of the introduction of this soap Toronto retail grocers had done what was hardly just and fair to older friends. They had been the advertising agents of Sunlight soap when the wholesale trade gave it no encouragement. He now advised that

To Grocers!

There are three articles which the consuming public have decided are the best of their kind in the market, and it will pay every grocer to keep them in stock. They are

The "Horseshoe" brand of canned fruits and vegetables.

Packed by Bowlby Bros. & Co., of Waterford, Ont.

"Cairns" Home-made marmalade, jams and jellies.

Packed by Alexander Cairns, Paisley, Scotland.

The "Trident" brand of canned salmon.

Packed by Ed. Wadhams, Ladner's Landing, B.C.

Every package of the above brands guaranteed as to quality and weight.

BLAIKLOCK BROS. Agents,

17 Common St., MONTREAL.

henceforth the retail trade give this company the cold shoulder. He found it was always thus. When the efforts of retailers had got a market among consumers for a new thing, the manufacturers were liable to become arrogant. Henceforth all new candidates for the retail grocers' favor should be obliged to sign a contract to give and maintain certain terms.

Mr. Mills said the company should favor the retail trade, as wholesalers would scarcely touch the soap.

It was moved by Mr. Saunders, seconded by Mr. F. Britton, that the Secretary write to the local manager, informing him that the Association had been advised of his action in the case of Caldwell & Hodgins' order for a 25 case lot; and that unless the usual trade discount were conceded for lots of this and greater volume the Association would withdraw its trade. Carried.

CONDOLENCE.

A resolution was passed naming the Secretary and Mr. Mills a committee to prepare letters to be sent to Mrs. John Young and to Messrs. Perkins, Ince & Co., expressing the sympathy of the Association in their common bereavement in the death of Mr. John Young.

A SOLDIER'S EXPERIENCE.

Mr. Booth, after much persuasion, was induced to give his experiences as a soldier in the American War. It was truly a hard experience.

The meeting then adjourned.

LONDON RETAIL GROCERS' ASSOCIATION.

The Retail Grocers' Association of London held their regular meeting on the 4th inst. with a good attendance. Several matters of interest were taken up for discussion, among others the putting up of syrup in 2 lb. tins and lump sugar in 50c. packages, and the manufacturers setting the retail price. This was considered a step too far in the direction of manufacturers determining what the profit of the retailer shall be. It was also considered that the packages were not a desirable size to handle. A 25c. and 50c. package would be preferable. Other subjects of local interest were discussed, the best of harmony prevailing. Communication from Montreal, Hamilton and Toronto Retail Grocers' Associations, also from The Canada Sugar Refining Co., were read and discussed and disposed of by a motion that they be received and filed for reference. Five applications for membership were received and the applicants duly elected members of the association. The association is in good working order under the management of the following officers:

A. McCormick, President.

W. H. Ferguson, Vice-President.

R. W. Sharpe, Treasurer.

Messrs. Wilson, W. H. McCutcheon, and C. J. Wall, Finance Committee. Messrs. P. J. Watt, Jno. Lawson, Jno. Fitzgerald, and Chas. Elliott, Directors. E. Sutton, Secretary and Collector.

A PLEA FOR ASSOCIATIONS.

We clip from the Grocery News the following, and commend it to our readers as containing good sound common sense:—"This is an age of combination and association, and the man who fails to associate himself with his fellows in the effort to better the conditions of the trade in which he is engaged, and to keep himself abreast of the times in their work, fails to measure up to the standard of the progressive, enterprising merchant. There are some men who are like the Miller of Mansfield, of whom it is said that 'he cares for nobody, no not he, and nobody cares for him,' and claim that they are well able to paddle their own canoe, and warn everybody to give them a wide berth. Such men are blind to their own interests, and stand in the way of their own success, as there are many evils in the trade that can only be met and cured by the influence of a large association.

It is a well known fact that the meanest man in the trade makes the law for the trade, and sometimes the great problem to solve is to find some way to control this meanest man, and to save him from the effects of his own folly. If these men could be induced to associate themselves with their fellow merchants engaged in the same line of business, it would broaden their views, enlarge their range of vision, and enable them to see that their prosperity and success was bound up in the great bundle of life with that of their fellow tradesmen.

RECIPROCITY BETWEEN TRADE AND LABOR.

The much talked of agreement between the Retail Grocers' Association of Pittsburg and labor organizations of that city has been consummated, and it is therefore no longer a question as to whether the scheme under which reciprocal advantages are offered will be placed in operation. The agreement will become active within a few weeks. Under the agreement members of the labor organizations will be given credit by the grocers during strikes, the unions assuming responsibility for the goods if the members fail to pay them. Every bill contracted with any grocer in the association must be paid promptly for the member to have good standing in the union. A member having employment and failing to pay his bill will be dropped from the union, and can join no other. Under the agreement, therefore, the grocer is positively given guarantee of the payment of every bill contracted by members of the unions represented in the agreement. He is also given protection from competition from non-union made goods, as no grocer can sell any goods but those having the union mark. On the other hand, should the broom makers for example refuse to go into the agreement, the grocers could sell non-union made brooms, and the broom makers be without remedy.—Chicago Grocer.

R. A. LUCAS,

J. H. PARK,

R. T. STEELE,

GEO. E. BRISTOL.

LUCAS, PARK & CO.,

WHOLESALE GROCERS AND IMPORTERS,

73 McNAB STREET NORTH, HAMILTON, Ont.,

"Good goods" build up your trade. We have always held this opinion. A trial order will convince you that we practice what we preach.

"Try" the following lines "Diamond Crystal" salt, 100 3's, 60 5's, 35 8's, 20 14's, 56 lb. bags and 3 lb. packets. "Custard Powder" requiring no eggs. "Walter Baker's" celebrated chocolate and cocoa. "Nimkish River" salmon, selected as the representative brand for Jamaica Exhibition. L. P. & Co.'s pure Coffees, Extracts and Spices.

Full line of goods for Lenten Season.

T. KINNEAR & CO.,

Wholesale Grocers, Importers of
TEAS, SUGARS, Etc.

JUST TO HAND:

Large consignment of Crosse & Blackwell's goods in pickles, marmalades, sauces, capers, etc.

47 Front St. East, - Toronto, Ont.

KOFF NO MORE.

Every retailer should have them at this season of the year. Watson's Cough Drops are the best in the world for the throat and chest; for the voice unequalled. "R. & T. W." Stamped on each drop. Write

R. & T. WATSON, TORONTO,
for Prices, etc.

Mention THE GROCER.

M. J. Woodward & Co.,

PRODUCERS OF CRUDE,

Manufacturers of

Illuminating Oils,
Lubricating Oils,
Paraffine Oils
and Wax, &c.

PETROLIA, - ONTARIO.

DURABLE PAILS AND TUBS.

TRY



THEM

The Wm. CANE & SONS MANUFACTURING Co
OF NEWMARKET, ONT.,

The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood. **BEST GOODS MADE.**
Represented by

Chas. Boeckh & Sons, Toronto,
Jas. Lee & Co., Montreal.

LENTEN SEASON.

We offer very superior quality of Fish during lenten season; namely:—

Brls. and 1-2 brls., No. 1, Labrador Herrings,

Brls. and 1-2 brls., No. 1, Shore Herrings,

Brls., No. 1, Green Codfish,

Hlf.-brls, Lake Trout,

" " B. C. Salmon.

" " N. S. Salmon,

Bundels Gaspe Codfish.

Box's Boneless Codfish.

WRITE US AT ONCE.

TURNER, ROSE & CO.,
MONTREAL.

LOCKERBY BROS., WHOLESALE GROCERS,
75 ST. PETER STREET,
MONTREAL, P. Q.,

ARE OFFERING THIS WEEK

SUGARS. { Barbadoes
TEAS. { and
Cuba **MOLASSES.**

FINE LARGE DRY COD IN BUNDLES. BONELESS FISH IN BOXES.

Canned Salmon, Lobsters, Mackerel and Oysters.

HUDON, HEBERT & CIE.,
WHOLESALE GROCERS

— AND —

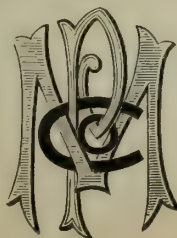
WINE IMPORTERS,

NO TRAVELLERS ON THE ROAD.

304, 306 St. Paul St.

143, 145 Commissioners St.

MONTREAL.



BEST GOODS IN THE MARKET.

FRANKFORT, CAMBRIDGE, BOLOGNA,
CHICKEN, HAM and TONGUE
SAUSAGES.

PUT UP BY THE MOFFATT PACKING CO.,
MONTREAL.



VERDICT ON TOBACCO.

Every mail brings new assurances of the standing of our goods with the trade.

They fill the bill with
RETAILERS



and are very popular with the consumer.

"Quality" is our watchword.

Send for
Price List.

**Empire Tobacco Co.,
Montreal,**



A. Cummings & Co. are opening in the grocery line on Portage Avenue, Winnipeg, Man., with a new stock.

Messrs. Turner, Rose & Co., Montreal, are offering New Orleans molasses this week which is of excellent quality.

Mr. Walter V. H. Standford, general merchant, of Renfrew was married to Miss M. Whelan, of Brockville, last week.

The Ottawa Canning Company has contracted for supplies for next season. Fifteen acres will be devoted to the cultivation of tomatoes.

Lockerby Bros. have full line of Japans and Congous which they will be pleased to send samples of to any grocer dropping them a card at their address, Montreal.

McNaughton, Walker & Co., of Detroit and Chatham, who gave up the egg business in Canada, owing to the McKinley Bill, have determined to go extensively into the business in this province again.

Mr. Wm. Armstrong, employed at D. S. Perrin & Co's., London, who was married a few days ago, was made the recipient of a magnificent hanging lamp and set of pickle cruets, accompanied by an address from the boys of the shop.

Mr. John Hamilton, a former prominent merchant of Walkerton, who for the past year has been doing business in Petrolea, is said to be negotiating for a store to remove his stock back to Walkerton and open up business there again.

From John S. Pearce & Co., London, Ont., we have received two handsome trade pamphlets, which the retailers of the country would do well to look into carefully before they lay in new supplies of goods that this firm trades in. The first of these pamphlets is a price-list of dairy supplies. It will open the eyes of most people to learn that there are so many dairy articles as this list enumerates and classifies. The second pamphlet is a catalogue of garden and flower seeds. It is a very exhaustive and lucid presentment of the information that dealers want.

Says the Montreal Gazette: The sign "New maple sugar," the first advance sign of spring, has made its appearance in front of the groceries. The first sale of "new sugar" is generally made before the farmers have begun thinking of getting ready for the season.

If you want the Best Canned Salmon take Horseshoe Brand only. 7-11

ESSENTIAL EXTRACTS.

The California Fruit Growers' urges eastern dealers to keep a record of the shippers from that state, who have sent inferior fruit with but a superficial layer of choice fruit in the packages.

There are, according to the Commercial, eleven general stores in Prince Albert, Sask., two of them being Hudson's Bay Company stores. There is only one grocery store that is not also a general store.

The Manchester (Eng.) Tea Merchants' Association is considering the advisability of preparing a statement as to the effects of very low-grade teas, with the aim of discouraging the consumption of 1s. and 1s 2d. rubbish.

The productiveness of the oyster beds of Chesapeake Bay is dependent on the precarious possibility that the leasing of the beds on the plan of Connecticut will be adopted. Political jobbery will probably thwart this and keep the industry depressed.

Several wholesale grocery houses in New York are said to be considering the advisability of re-organizing upon a joint stock basis, with the object of getting retail grocers throughout the country to buy shares. The example of the Thurber, Whyland Company since it became a limited stock concern is given as the cause of this.

Steps are being taken for the formation of a butter and cheese association among Montreal shippers and commission men who handle dairy products. It is proposed to make it a section of the Board of Trade. This should be a useful agency for the improvement of butter and the butter trade.

Mr. A. Gifford, of Lindencourt, in a letter to the Meaford Monitor, says the Patrons of Industry in West Middlesex have just brought the salt combine to terms. They opened a subscription list with the intention of sinking a well of their own, whereupon the 'coon hurriedly descended the tree and agreed to let them have their salt at 50 cents per barrel, "just one-third," says Mr. Gifford, "of what we unfortunates in North Grey are paying."

Apropos of the excessive duty collected on imported pickles, a London, Ont., importer writes as follows to a Montreal house:—We bought 50 cases of Stephens' pickles (British Government pints) and entered them as Imperial pints in the London, Ont., customs house. The appraiser there refused to pass them, and said they must be entered as quarts, although the measurement was hardly over a pint, a space being left vacant in the neck of the bottle for expansion and cork. We paid the double duty and put in a claim for a refund, which was refused on the ground that the bottles were over pints and must pay duty as quarts.

The Winnipeg Commercial says there is a good opening in the thriving town of Prince Albert, Saskatchewan, for a packing

house, a creamery and a cheese factory. The amount annually paid out for cured meats consumed in that district is estimated to be \$300,000. Long clear bacon is now worth 18c. per lb. there, and smoked meats 20c. Pork, the Commercial says, can be grown on the spot at a cost of 2c. per lb. There ought to be money in a packing house. The advantages are also represented to be favorable for the support of a cheese factory and creamery. Rich natural grasses; healthy climate and pure water are conditions that make the production of raw material an easy matter.

A Manchester (Eng.) firm, writing to the Montreal Trade Bulletin on Canadian butter in England, says that the butter, to find a market, must be either such as will retail there at 6d. or 8d., and be sufficiently palatable to displace margarine, or it must be of extra choice quality to get a foothold against the fine Scandinavian and Irish butter. The former quality appears to be the most likely to find a wide margin, as margarine is waning in popularity. The correspondents say a different package must be used for Canadian butter, as that now used, if once opened to sample cannot be nicely closed up again and soon gets shabby and dirty-looking. On distinct brands the English house also places great stress.

Rivalry, open, fair, good natured and enterprising, is the life of business.

SEND TRIAL ORDER TO

MELDRUM DAVIDSON'S

Roller Mills,

PETERBORO', - ONT.

MANUFACTURERS OF

Choice Winter Wheat and Manitoba Flours.

BRANDS:

Mikado. Delight.

White Lilly. Manitoba.

Mixed cars a Specialty.

HALIFAX AGENT. - J. P. Cox.

:- SAPOLIO :-

SEND FOR

1891

PRICE LIST.

JUST OUT.

EMIL POLIWKA & CO.,

36 Front Street, Toronto, Ont.

DOMINION AGENTS.

MUNN'S PURE BONELESS CODFISH

The finest on the market. Packed in 10 lb., 20 lb., and 40 lb. Boxes. Tied up neatly in 2 lb. bricks. Every brick is guaranteed full weight and Genuine Codfish.

TASTY ECONOMICAL DELICIOUS

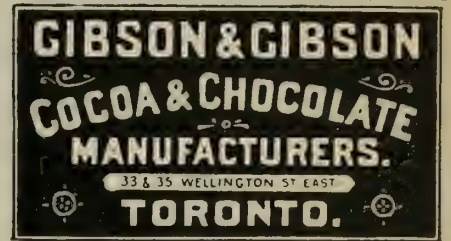
Send for Sample at once.

STEWART MUNN & CO.,
MONTREAL.

MUNN'S Labrador Herrings

Quality very choice. Apply early as quantity is very limited.

STEWART MUNN & CO. - Montreal



STAR BRAND
FEARMAN'S
HAMS AND BACON.
Hamilton, Ont.



HUCKINS SOUPS

Require only to be heated, and are then ready to serve.

Prepared with great care from only the best materials.

Have enjoyed the highest reputation for more than 32 years.

TEST FREE

Send us 20 cents, to help pay express, and receive, prepaid, 2 sample cans of these Soups, your choice.

J. H. W. HUCKINS & CO.,
Sole Manufacturers, Boston, Mass.

SOLD BY ALL LEADING GROCERS.

LEONARD H. DOBBIN, MONTREAL. Sole Agent for Canada.

Tomato, Mock Turtle,
Ox Tail, Green Turtle,
Pea, Julienne,
Beef, Vermicelli,
Chicken, Terrapin,
Macaroni, Consommé,
Okra or Gumbo,
Soup and Bouilli,
Mullagatawny.

RICH AND
PERFECTLY SEASONED.

James Turner & Co, - Hamilton.

Wholesale Agents for and every line a seller.

RAM LAL'S TEAS.

BENS DORP'S COCOA.

BATGER'S JAMS AND JELLIES.

BATGER'S COMPRESSED JELLIES.

CRARY'S AMMONIA.

COURET BROS. SHELL CASTILE.

The blend on this Continent of pure Indian Tea that stands head and shoulders above all others.

Made from the Bean, no filling. $\frac{1}{4}$ lb. tin goes as far as one pound of loaded Cocoa.

Made from the fruit as branded, with only granulated sugar.

Lovely flavors, handy, inexpensive, quick workers.

Lightening exterminator of dirt, 1 doz. bottles retail at 25c.

The best of all white Castiles for Toilet use.

Initial order always leads to repeats for above lines.

MATCHES ARE UP.

Our quotations in "Prices Current" this week show an advance in matches. Telephone matches are now \$3.80 to \$4.05, which is from 25 to 30c. dearer than they were. Telegraph matches are \$4 to \$4.30, or from 10 to 30c. dearer than they were. French matches—which include the Star, Dominion and Carnival brands.—are \$3.60 to \$3.65, or from 30 to 35c. dearer than they were. The reason assigned is the greater dearness of the chemicals used in the composition of the combustible with which the wood is tipped. Brimstone, like all heavy chemicals, advanced when the winter freights were put on. For phosphorus there is always a high special freight. Both elements are also now firm. The rumor that an English syndicate is in process of formation to get control of the total heavy chemical production may have something to do with this.

SUCCESSFUL COLLECTIONS.

In making collections be courteous, firm and persistent. The sale of goods is a dead loss unless the pay for them is collected. Don't get angry with the debtor, as this affords him the opportunity to delay payment, which his inclination may sufficiently prompt him to do, but press the point until successful. A stylish youth once owed a merchant a small bill which he was always promising to pay, but never did. One day while conversing with several friends, the merchant approached him in a friendly way to lend him a sum, just the amount of the bill saying, "I'm so much short, and want to raise some money." The young fellow hesitated, but had not the courage to allow his friends to believe he had no money, so the change was produced. Of course he saw the point, but never asked repayment of the loan.—Mixed Stocks.

SEASONABLE PRECAUTIONS.

Is your insurance all right? If not, this is just as good a time of year as any other, or perhaps better, to make it right. Not only is this the season dedicated by common consent to the making of good resolutions and commencing to put them in practice, but this is the period at which the danger of fire is greatest. Of course every man has a right to decide whether he should carry any insurance on his property or not. But the circumstances which could be held sufficient to justify a business man in dispensing with insurance on his stock are exceptional indeed; and what ever may be these circumstances, the owner of an uninsured establishment must expect to have a very limited credit, if any, extended to him. Therefore, we say to all our readers, look carefully after the heating and lighting apparatus and stoves, and see that stove and stovepipes and gas light are a proper distance from combustible goods and fixtures; handle

lamps and lanterns with caution; take all possible means to minimize the risk of fire, but also, and in addition carry insurance on your property.—Ex.

FOUND IT INSTRUCTIVE.

With their remittance for another year's subscription, Messrs. Saunders & McKinnon, Deloraine, Man., write: "We have found THE CANADIAN GROCER instructive and interesting. We would not like to do without it."

CO-WORKERS DINE TOGETHER

On Friday evening last the employees of Mr. J. E. Baillie, wholesale commission and provision merchant, Front street, Toronto, held their first annual dinner. About thirty sat down, with Mr. W. S. Coltart at the head of the board. An excellent menu was the first item on the programme. That disposed of, speech making, interspersed with music, was the order of the evening. The toasts elicited strong expressions of good feeling between the staff and its head, in whose absence Mr. Coltart responded to the toast enthusiastically drunk to Mr. Baillie's health. The unalloyed enjoyment of the gathering indicates a very happy harmony among the employees, as men who are associated together every day of the year must have the spirit of fellowship well ingrained to enjoy each other's society as fully as Mr. Baillie's staff did on Friday night. Mr. Coltart presided with tact.

SOAP GREASE.

A few days ago a deputation of soap manufacturers interviewed the Minister of Customs in reference to the duty on soap grease. By the tariff "grease rough, the refuse of animal fat," was admitted free for soap manufacture exclusively. This definition the manufacturers claim is not clear enough and they advance good reasons why a better definition should be made. Accordingly, under the authority of the Customs Act, item 974 of the tariff is defined as follows: "Grease, rough, the refuse of animal fat, such as is fit only for use in the manufacture of soap, although the same may have passed through a process of deodorization, provided that the same shall be admitted free of duty except when imported by soap manufacturers for the manufacture of soap only in their own factories." In all cases of importation, and on entry of such grease, the importer, when he claims the exemption from duty, must subscribe to a special affidavit setting forth that it is for soap making solely, and specifying the factory where it is to be made.

MR. J. E. BAILLIE'S LATEST PURCHASE.

Mr. James E. Baillie, wholesale commission and provision merchant, 66 Front St. E., Toronto, has bought out the stock of his next door neighbors, Davison, Scott & Co., 64 Front St. The latter firm are retiring from business, and bespeak for their successor a continuance of the patronage they enjoyed. Mr. Baillie will do business in both warehouses.

Mr. Elliott, Campbell's Cross, was in the city, this week. He believes in frequent visits to the wholesale centres, as he can do better than through travellers or mail orders.

Some months ago the merchants of Port Hope made an effort to organize a Plate Glass Insurance company similar to the one in operation in this town, but have evidently failed to succeed, as on Saturday last, Mr. R. B. Williamson, of that place, was enrolled as a full fledged member of the Cobourg association, and is now entitled to all the rights and privileges bestowed by that organization. There is a prospect of several more from the same town joining hands with our merchants in their mutual association.—Cobourg Post.

DETECTIVE AGENCIES.

HOWIE'S DETECTIVE AGENCY, 86 WELLINGTON St. West, Toronto, Ont., established 1886. Telephone 1309.

SITUATION WANTED.

YOUNG MAN WANTS SITUATION—UNDERSTANDS the grocery business thoroughly, first-class references. Apply, J. George, 453 Church St. 8

BUSINESS CHANCES.

TO COUNTRY MERCHANTS AND DEALERS—The undersigned solicits consignments of butter, eggs, poultry, apples, potatoes, pork, beef, grain flour. Liberal advances made.

W. HOLDITCH, Sudbury, Ont.,
8 Dealer in groceries, fruits, meats, provisions.

TRAVELLERS CALLING ON GROCERS and confectioners wishing side-line please address this office.

JOHN PETERS & CO.,
General Commission Merchants
and Brokers,
Halifax, N. S. and
Kingston, Jamaica, W.I.

Agents for The E. B. EDDY MFG CO.,
HULL, P. Q.

We are open to accept one or two more Agencies of first-class houses, either at Halifax or Kingston. We have a good connection and splendid storage facilities.

References: The Merchants Bank of Halifax.
The E. B. Eddy Mfg Co., Hull, P.Q.
The Mercantile Agencies.

H. W. NORTHRUP & Co.
Commission Merchants,
South Wharf, - Saint John, N. B.
Dealers in
Provisions, Groceries, Fish, Teas
Dulse, Fruit, Spices, etc.
—AGENTS FOR—
Canned Finnen Haddies,
and Bread-Makers Yeast Cakes.

CORTICELLI

All STOREKEEPERS are
INTERESTED.

The Best Goods are what you
want to give your Customers.

TRY CORTICELLI SILKS

Ask your Wholesale Merchant for them,
if he does not keep CORTICELLI, write
direct to

CORTICELLI SILK CO.,
ST. JOHNS, P. Q.

**SILVER
STAR
STOVE
POLISH,**

THE PHENOMENAL POLISH,

BLACK, BRILLIANT, BEAUTIFUL,
Handsomely put up in 3 doz. hinged cases,
can be had from all wholesale grocers,

Or from **F. F. DALLEY & CO.,**

PROPRIETORS,
Hamilton, Canada.

JAS. WATSON & Co.,

Coffee and Spice
Dealers.

Toronto, Ont.



Brantford and Peelee Island. } J. S. HAMILTON & CO'Y,
Sole Agents for Canada. BRANTFORD, ONT.

Automatic Selling Machines.

The Tutti Frutti Automatic Vending Co. supply their Tutti Frutti Selling Machines to all who have good positions. For all particulars apply to

E. BELLINGER, Manager,
60 Yonge St., Toronto, Ont.

N. K. FAIRBANK & CO.,

COMPOUND



REFINED LARD.

185 WELLINGTON ST., MONTREAL.
CHICAGO. ST. LOUIS. NEW YORK.

Condensed Mince Meat.

Handled by retailer
as shelf or counter
goods. No waste.
Gives general satisfaction.

Will not ferment in
warm weather.

Sells at all seasons
by all wholesale
grocers.



Although fruits are
scarce and high, price
same as last season,
\$13.50 per gross net.

Packed in $\frac{1}{4}$ and $\frac{1}{2}$
gross cases.

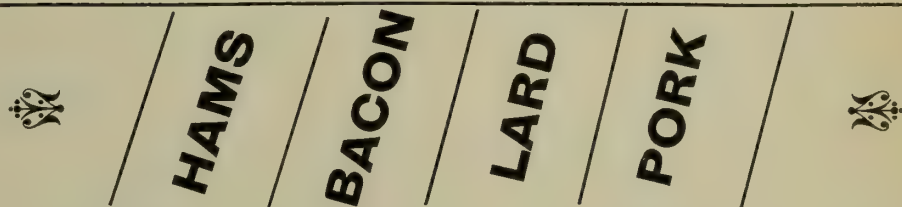
Sole manufacturer
for Canada.

Ask your wholesale
grocer for it.

J. H. WETHEY, St. Catharines, Ont.

GEO. MATTHEWS

-PACKER and CURER.-



PURE LEAF LARD A SPECIALTY.

PACKING HOUSES, OTTAWA, PETERBORO' and LINSLEY, ONT.

W. H. GILLARD & CO.,

WHOLESALE GROCERS, HAMILTON.

IN STORE:

NEW GOODS—Mayette Grenoble Walnuts (finest grown). Persian Dates in layers. Le Sphinx brand Bosnia Prunes, cases and casks.

CANNED APPLES in gallons and threes at special prices to the trade. Buy early. Apples will be much higher next spring.

Agents for Allan's Condensed Mince Meat. Nelles' fine Jams in glass pots and pails.

DIAMOND BAKING POWDER is considered by those who have tried it to be the best value in the market. A trial will convince you. Put up in $\frac{1}{4}$, $\frac{1}{2}$ and 1 lb. tins. Retail at 10, 15 and 25 cents.

Mail orders and Correspondence solicited and promptly attended to.



TORONTO MARKETS.

TORONTO, Feb. 12, 1891.

GROCERIES.

Trade still droops, though some animation is now seasonable. So far February trade is more backward, compared with the movement of other Februaries, than was that of January, compared with the average of other Januaries. The revival which begins usually to be very perceptible at the beginning of this month is not faintly perceptible now near the middle of it. The election excitement is chargeable for a part of this dulness, and variable weather for another part of it. The weather could scarcely have been more adverse to trade, as none of its vagaries during the past week was otherwise than unpropitious. The fine days were ruinous to the sleighing. There is no particular event or tendency to make note of. Money is not plentiful, but engagements are usually met with promptness.

CANNED GOODS.

Steadfastness on the part of holders and lukewarmness on the part of retailers are the essential features of the market. Buying goes on as it did a week ago, but that is not as much as the prospects a week ago led every one to expect. The trade should have developed more momentum than it has, and it undoubtedly would if the disturbing effects of the election campaign and foul weather had not interfered. Everything is unchanged in firmness, and the market looks more than ever as if it were upon the eve of an advance.

W. Boulter & Sons, Picton, have sold 1,000 cases gallon apples for export to Germany. This is a new market for the product of the Canadian canned goods industry.

COFFEE.

Rios are $\frac{1}{2}$ to $\frac{3}{4}$ c. higher outside, and show an advancing tendency that may reach this market shortly. Fine grades of Rio are also very scarce here, as are all choice coffees. The cold weather that has prevailed in Europe is assigned as the cause of increased consumption of coffee.

DRIED FRUIT.

The quiet spell is felt very decidedly in the dried fruit department. At the present time of year trade in this line is never strong, but it is usually very much better than it is now. The feeling among jobbers, however, is not one of anxiety, as the stock on hand is not excessive, and the requirements for the harvest trade are as exacting, so far as quantity is concerned, as are those for the Christmas trade. Prunes are in still smaller compass, and the market has got itself almost bare of stock in an exceedingly short time. Valencias here are quiet, but their prospects brighten as the stock in New York diminishes. The trade upon that market made a vast reduction in the stock of Valencias in the month of January. Currants are quiet but growing firmer.

NUTS.

The sales are few and scattered. There seems to have been a surplus from Christmas stock left in the hands of retailers that keeps them off the market now.

RICE AND SPICES.

The mills are sold out of everything but the most common of yellow rice, which sells at $\frac{3}{4}$ c. at the mills. The prices of fine grade stock are stiff, but it makes little difference what the price is when stock is so scarce. In spices there is a steady trade going on.

SUGAR.

The market is being lifted to a better position by outside influences rather than by greater activity in the local trade. There is no greater activity in the latter. It is very dull, buying being yet a matter of mere necessity. The speculative spirit is not strong in grocers upon the basis of sugar-movements. Prices may go down but they are very charily taken advantage of any more. Yellows are now very scarce in the dark grades, the lowest being firm at $\frac{5}{8}$ c. They are becoming as dear as brights. Raws are advancing in the big markets on both sides of the water. Private advices on Tuesday indicate a still larger advance. On Wednesday all whites advanced $\frac{1}{4}$ c. Granulated is therefore $\frac{6}{8}$ to $\frac{7}{8}$ c. The advance followed strong developments in New York.

SYRUPS AND MOLASSES.

Molasses is firm, and the demand is fair. Good samples of West Indian are offering at 38 to 40c., in barrels. Low grade syrups, like dark sugars, are becoming scarce. In syrups the trade is quite up to its usual rate.

TEAS.

The strong position which we announced a week ago is as strong as ever, and could not well be weakened at once, when it is considered that the demand must now improve and that the supply has no source of replenishment, as it would have in the outset of the market of a new crop. Low grade blacks are in strongest request and are in lightest supply. Greens are rather quiet, but partake in the increased firmness of other kinds. Low and medium grade Japans have received a big share of the attention.

The Bulletin says of the New York tea auction: All supplies continue well in hand, some of the best lots out of sight, the valuation kept right up to former full limit and the idea of any weakness on value is in the majority of cases instantly and scornfully repudiated. Blacks are somewhat to the front still in point of firmness, but all grades benefit through reflection, and operators are more confident since the verification of the prediction that England would have to come here for stock, as shown in the recent sales of Congous to London. Since our last the only new business made public is about 500 Formosa. At the auction sale to day there was evidently some little irregularity shown, judging from the more or less contradictory statements, but on the average the result was satisfactory and detracts nothing from general tone of the market.

The Montgomery Auction and Commission Company sold to-day 7,000 pkgs teas, as follows: Moyune—272 hyson, $12\frac{1}{2}$ to 24c.; 913 young hyson, $13\frac{1}{2}$ to $38\frac{1}{2}$ c.; 297 imperial, 14 to 25c.; 242 gunpowder, $12\frac{1}{2}$ to 38c. Ping Suey—143 young hyson, $13\frac{1}{2}$ to 16c.; 1,543 gunpowder, $13\frac{1}{2}$ to $30\frac{1}{2}$ c. Japan—375 pan-fired, 15 1-2 to 19c.; 261 basket do., 12 1-2 to 20c.; 11 nips 10c.; 957 Congou, 12 to 28c.; 172 India and O. Pekoe, 15 to 20c. Oolong—50 Foochow, 18 1-2c.; 319 Amoy, 15 1-2 to 16 1-2c.; 1,445 Formosa, 22 1-2 to 30c.

PETROLEUM.

As the daylight lengthens the oil trade shrinks. There is therefore a lighter business now being done. The only other change is an easing of the price of Canadian, which now quotes $15\frac{1}{2}$ to 16c.



JAMES LUMBERS.

I quote:

EXTRA GRANULATED SUGAR 6.⁸⁰ per lb.,

For one or more barrels, subject to change with the market, but always $17\frac{1}{2}$ c. per 100 pounds

Less than the Combination

Bright Yellow Sugar, $\frac{5}{8}$ c.; send for Sample. My Discounts are $1\frac{1}{2}$ per cent. off Sugars.

I carry a full line

Teas,
Sugars,
Tobaccos,
Canned Goods,
and all
General Groceries

JAPAN TEA.

I have a line of 203 Half Chests Japan Tea to arrive this week which is exceptionally good value at 21c. Send for Sample.

RED HERRINGS

or DIGBY CHICKENS.

1000 boxes which I am offering at 13c. per box. There are about 45 herrings in a box.

JAMES LUMBERS

Wholesale Grocer,

67 Front St. East,

TORONTO, ONT.

Wholesale Grocers,
36 Yonge Street,
TORONTO, ONT.

IN STOCK

Full assortment of canned goods, including the following choice brands:—

"Canada First," "Lion," "Little Chief" and "Lynn Valley" Corn. Peas—Simcoe "English Garden," Delhi Sweet Wrinkled, Marrowfats and "Little Chief." Tomatoes—"Little Chief" "Ontario" and Windsor; also Peaches, Pears, Raspberries, Strawberries, Pumpkins, Plums, Pine Apple, &c., &c

Sloan & Crowther
 WHOLESALE GROCERS,
 TORONTO.

TEAS.

WRITE FOR SAMPLES.

H. P. ECKARDT AND CO
 Wholesale Grocers,
 3 FRONT ST. EAST, TORONTO.

STUART,
HARVEY & Co.
 Importers and

WHOLESALE GROCERS

A Large and Well-Assorted Stock of

Teas, Sugars and General Groceries

HAMILTON, ONT.

BALFOUR & CO.,

IMPORTERS OF TEAS

AND

Wholesale Grocers

HAMILTON.

RIO COFFEES,
 ex S. S. Plato.

SPECIAL VALUE.

WARREN BROS. & BOOMER,

35 and 37 Front St. East,
TORONTO, ONT.

SMITH & KEIGHLEY
 WHOLESALE GROCERS.

The following new fruits in stock:

MALAGA RAISINS.
PRUNES

IN CASES.

FIGS

ALL SIZE BOXES.

CURRENTS

BRLS., HFS. and CASES.

SMITH & KEIGHLEY,
 9 Front St. E., Toronto

EDWARD
ADAMS & CO.
 ESTABLISHED 1846.

Wholesale Grocers and Importers of
TEAS,
SUGARS,
COFFEES,

Tobaccos, Wines and Spirits
 95 & 97 Dundas St., London, Ont.

STEEL, HAYTER & CO
 IMPORTERS OF
INDIAN TEAS

Direct from their estates in Assam.

Assams, Kangras, Darjeelings and Indian
 Oolongs in stock.

PROPRIETORS OF THE WELL-KNOWN

"MONSOON" BRAND.

SAMPLES AND QUOTATIONS ON APPLICATION.

11 & 13 Front St. E. Toronto.
 Calcutta and London Firm: Octavius Steel & Co
 Telephone 2354.

J. W. Lang & Co.

Wholesale Grocers,
TORONTO.

Special values in

Canned Goods

during February.

TOMATOES, CORN, PEAS,
 PEACHES, PLUMS, PEARS.

33 Front St. East.

NEW BLACK BASKETS.

We have just received the
 first shipment of

"Crescent" Brand

EXTRA CHOICE PATRAS
CURRENTS.

Specially packed for us.

Ask our Travellers or send for Samples
 and Prices.

PERKINS, INCE & Co.,
TORONTO

J. F. EBY.

HUGH BLAIN.

CANNED GOODS

OF ALL DESCRIPTIONS.

APPLES, PEAS, RASPBERRIES,
 BEANS, PEARS, STRAWBERRIES,
 CORN, PEACHES, PLUMS,
 LOBSTERS, MACKEREL, SALMON.

EBY, BLAIN & Co.,
 Wholesale Grocers,
 FRONT AND SCOTT STS. **TORONTO.**

WHY

Can't you handle
"Surprise soap" to your
own profit and to the
advantage of your cus-
tomers?

YOU CAN.

Write us.

The St. Croix Soap Mfg. Co.,

ST. STEPHEN, N.B.

MARKETS—Continued.

DRUGS AND CHEMICALS.

There is nothing to draw the attention of the trade to in this department. It has a quiet trade at unchanged prices.

BUTTER AND CHEESE.

The butter market is very good, the demand being as usual open for better stock than is to be had. The scarcity of choice tub is a special feature of the week. The grades that now are designated fine are so only by comparison with other stock at present moving. The finest now of tub is what was rated seconds a month or two ago. While there has been a shrinkage from the highest point of excellence, there has also been a sinking below the lowest point. The low grades are poorer than they were a while ago, the reason being that the pick of the stock was taken off by exporters, and the poorest might have been taken off also, but that holders were made tenacious by the buying operations of these exporters. A half carload of August butter was cleared out on Friday last at 5 1-2c. A car of late creamery was sold on Tuesday for shipment to British Columbia. Choice dairy tubs at 24c.

are 16 to 18c., medium 10 to 15c., pound rolls 17 to 19c., large rolls 14 to 17c. Low grades are 6 to 10c., and are now accumulating.

Cheese is unchanged and in light local request, at 10 to 10½c. for September, 7 to 8c. for half creams, and 7½c. for early summer.

COUNTRY PRODUCE.

APPLES—Are received quite as fast as the demand warrants for the maintenance of prices. Good choice fruit is \$3.50 to \$4, but there is common stock for \$2.75 to \$3.

BEANS—Are unchanged for medium. Hand-picked are up somewhat. The former are \$1.40, and the latter \$1.65 in car lots.

DRIED APPLES—Are coming into the market at firmer prices, 7½ to 8c. being now generally paid. The spring demand is opening.

EVAPORATED APPLES—Are higher and firmer. Good stock is now wanted at 13 to 14c.

EGGS—Are fast getting down to ordinary prices. The old prices have been swept away by the large supplies that have lately come on the market from both this country and the United States. The past week's receipts have been almost exclusively of Canadian stock, and that is becoming amply adequate for the demand. They are now 21 to 22c.

HAY—Is down to \$7.50 and \$8 per ton for timothy. Receipts are very liberal.

HIDES—Are still dull, but rather better than last week. They quote at 5 to 5½c. for green, and 6c. for cured.

HONEY—Is as dull as ever, strained being 6 to 10c., and sections 14 to 16c.

HOPS—Are steady at 35 to 40c. for '90 and 15 to 18c. for '89.

OATS—Are 45 to 46c.

ONIONS—Are still farther up the scale of prices. Reds are \$3, and whites \$3.50.

POULTRY—Is nearly done. Chickens are firm at 50 to 70c., ducks 60c. to \$1; geese 7c. to 8c., and turkeys 10 to 11c.

POTATOES—The demand is now ahead of the supply, though the last few days have been favorable to delivery. Prices on track are 80 to 85c., and out of store 95c. to \$1.05.

SEEDS—The prices have been practically unaffected, so light has the trade been. Alsike is \$4.50 to \$9, red clover \$4.25 to \$4.75, and timothy \$1.10 to \$1.65.

SKINS—Are \$1 to \$1.40, and the supply is limited.

STRAW—Brings \$6 to \$6.50, and the demand is easy.

TALLOW—Is 2c. for rough, and 5½ to 6c. for refined.

WOOL—Is nominal at 20c.

FISH.

The fish trade of the country has evidently been good so far, as distributors on this market find certain lines hard to keep filled. Sea herring and British Columbia salmon can scarcely be got. A very good business in both frozen and dried fish is now being done. The more liberal supply of Finnan haddie has brought the price down to 8½ and 9c.

Smelts are also very much cheaper, selling now at 3 to 4c. The trade in frozen fish though good could be better, if the weather were colder.

GREEN FRUIT.

The market is still dull. Valencia oranges are easier, selling at \$4.50 the top price. Floridas are \$3.50 to \$4.25, and not specially firm. Messina lemons are \$3.25 to \$4. Palermos \$3.25 to \$3.50. Malaga grapes are very scarce, and are worth \$11 to \$14.

CRANBERRIES.

Cape Cod berries are \$11 to \$13.50, and Killarneys \$7 to \$8. They are getting into small compass.

PROVISIONS.

The market is dull. Products are not in strong demand. Dressed hogs are very plentiful, but the political campaign comes on at a time to do temporary injury to the market for them. Packers are afraid to buy because of the uncertainties of the election. No matter which party gets in, negotiations for mutual trade between Canada and the United States, are promised. Therefore, the present duty on foreign hogs and products may not be continued long. In such an event nobody wants to be loaded up with stock for which the raw material was bought up at high prices.

BACON—Long clear is 7½ to 8c., bellies 9 to 10½c.; backs 10 to 10½c., and rolls 9 to 9½c. These prices are fairly firm.

DRESSED HOGS—Are offering very plentifully. Car lots are seldom taken, but small lots change hands at \$5.50 to \$5.75.

HAMS—Are easier at 11 to 11½c.

LARD—There has been a fair demand at 9c., and pails are 9½c.

MESS PORK—U. S. stock is \$14.50; Canadian \$15, and short cut \$16.

SALT.

Trade, except for family use, is now at a standstill. The last sales were 1 car of barrels at \$1.42, and a car of sacks at 72c.

DRY GOODS.

The travellers have got pretty well through the strictly spring trade canvass, and are now pursuing a sorting up business and a filling in of the after-thoughts of their first trips. All orders taken now are therefore no longer for future but for immediate delivery. Trade is fairly active, but payments are reported rather slow.

RAW FURS.

Trade is getting dull as the weather continues moderate and the winter approaches its close. The prices have been steady though for raw furs. They quote at: Beaver per lb., \$4.50 to \$5; bear, per skin, \$10 to \$25; cub, per skin, \$5 to \$12; fisher \$3.50 to \$5; fox, red, 81 to \$1.25; fox, cross, \$2 to \$5; lynx, \$1.50 to \$2.50; martin, 75 to 90c.; mink, dark, 75c. to \$1.25; Muskrat, fall, 12c.; winter, 15c.; otter, \$8 to \$13; racoon, 25 to 80c.; skunk, 25 to \$1.25.

WE ARE BUYING

Dried Apples.

SEND SAMPLES
AND QUOTATIONS

ESTABLISHED 1880.

STANWAY & BAYLEY
BROKERS

AND
GENERAL COMMISSION MERCHANTS.

44 FRONT ST. EAST, TORONTO.

WE ARE BUYING

Evaporated Apples

SEND SAMPLES
AND QUOTATIONS.

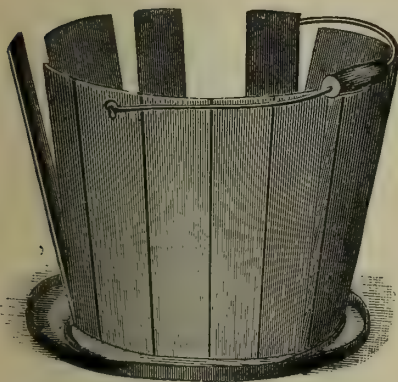
THE
ST. LAWRENCE SUGAR REFINING CO'S
Granulated
and Yellows
ARE PURE.

- NO BLUEING -

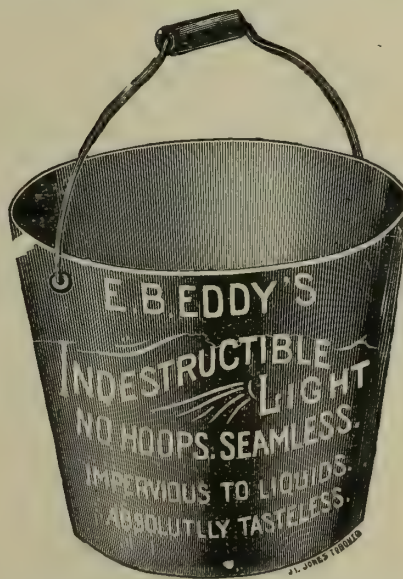
Material whatsoever is used in the manufacture of

OUR GRANULATED.

CATCH ON!



The Old Wooden Bucket.



E. B. Eddy's Indurated Fibre Pail.

The Neatest, most Durable, most Attractive and very Best Ware in the Market! The Cheapest because the most Durable!

These Superior Wares are moulded in one piece from wood fibre. No hoops. No joints. Cannot leak, shrink, swell or water soak. Will not taint milk or other liquids. Proof against hot and cold water, kerosene oil, benzine or naptha.

If your Wholesale Grocer does not keep these wares in stock, apply direct to the sole owners of the Patents and sole Manufacturers in Canada.

THE E. B. EDDY MFG. CO.,
HULL, CANADA

ADAMS & SONS,
23 Church St. Toronto, Ont.

Tutti-Frutti Chewing Gum

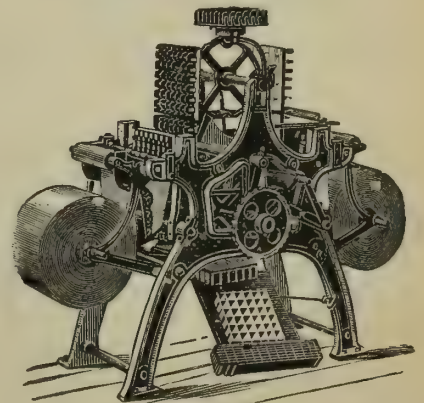
and other Staple Brands.

Tutti-Frutti, Adams' Bo-Kay, Sappota, Magic-Trick, Red Rose, Black Jack, Sweet Fern, Oolah, Puzzle, New Fruit Asst'd, N. Y. Gum, 200 pieces, Caramel-Tolu.

Send for circulars and elegant lithographs, free. See our price list page 21.

Northumberland Paper and Egg Case Co.

Sole Manufacturers of Machine Made Egg Case Fillers. (Straw Board.)



We also make a first-class Wooden Case, and can therefore supply a complete Egg Case at the lowest possible price. For prices and other information, address the Mills, CAMPBELLFORD, ONT

MONTREAL

MONTREAL MARKETS.

MONTREAL, Feb. 12, 1891.
GROCERIES.

The grocery market rules about the same, and there have been few new features to note of such a nature as would have any effect on the general position. Business as a rule is on the dull side, but the general feeling is firm, while there has been some little movement in particular lines, such as tea, sugar, fish and molasses. The most activity has been displayed by fish, which is exceedingly scarce and correspondingly firm, the supply of green cod, as well as staple lines of fresh, being almost out and Lent at hand. Prices, therefore are generally higher, especially on green cod. Sugar works firmer, and the unsteadiness noted a week or so ago has almost disappeared, while refiners are talking up prices on their products. Molasses is also picking up a little in the way of demand, but there is still an element of uncertainty to the position in the presence of large holdings in bond here for the American syndicate. Tea is in the upward way, and the speculative move in Japan to which we have already referred has netted fair returns to the firm that went in, their holdings passing steadily into consumption. In other lines, as well as in produce, etc., there is nothing special to note except that lower grades of butter are in large supply, while there is no demand to speak of. Consequently they are unsettled, with an easy tendency. There has been some export enquiry lately for flour, which has led to some movement, but as a general thing bids are not up to holders' ideas, and they will have to be advanced if any business of consequence is to result.

SUGAR, SYRUPS, ETC.

The sugar market has shown little actual change in the way of business, but the unsteady feeling noticeable some time ago has entirely disappeared. The business done has therefore been at firmer values, and the refiners who have been talking up prices all along in consequence of the firmness of raw stock decided to-day to follow the lead of their American confreres, and advanced prices on yellows to-day 1-16 to 1-8c. We quote prices therefore 5 1-16 to 6c. for yellows, and granulated unchanged at 6 3/4c., but it is likely to advance, and no large lot will be sold at this figure.

Syrups move out slowly, and refiners complain that trade is somewhat backward, but they anticipate an improvement in the near future. The idea still is 3 1/4 to 4c.

MOLASSES.

The easiness apparent on this article a week or so ago has to a certain extent disappeared as the demand has been picking up within the week, and some lots have been broken into to a considerable extent, and we know of several hundred puncheon parcels changing hands within the past few days at 34 to 35c. which we still quote as a range. In fact if the large holdings of the American syndicate were only removed the market would stiffen right away. At present it constitutes the easy factor of the situation.

COFFEES.

There has been considerable doing in coffees during the past week, several good sized lots of Rios having been turned over from first hands at 21 to 23c. which is a strict

Butter, Eggs, Potatoes,
Onions, Cheese, Oats,
Apples, Hay, Straw,
Hogs, Poultry, Fish,
Evaporated and Canned
Goods wanted at once

BEST BRANDS OF

Bakers' and Family Flour

ALSO WANTED.

We handle all lines of FARM AND
ORCHARD PRODUCE as well as
DAIRY.

Write for Quotations for this market or
Britain to

IMPERIAL PRODUCE CO'Y.,

OF TORONTO, LTD.,

69 Front Street East, Toronto.

wholesale price. In fact the market is decidedly firm, and there is no Jamaica on the market in first hands.

TEAS.

The position of this market remains quite satisfactory, and the tone rules stronger if anything, in fact prices are fractionally firmer than they were on low grade Japans. The deal in them to which we referred to in previous letters is turning out a profitable one to the firm who went in as the stock is moving into consumption with gratifying steadiness at 16 to 16 1/2c. Netting fair returns. Advices on blacks from Great Britain are quite firm, and instructions to agents here are not to urge any sales just at present, but let the market take its course as they feel no anxiety about the future. Prices on all grades of China teas are a shade higher than they were at the same date last year. Black leaf Congou being 1 3/4 to 4d. higher, and red leaf 1d to 6d.

RICE.

There is only a light movement in rice, and the market is without noteworthy feature. We quote prices unchanged. Japans \$4.10 to \$4.25; Patna \$5.50, and common \$3.50.

FRUIT.

Business in fruit has not been of sufficient importance during the week under review to develop any change of a material nature. The movement has only been of a jobbing kind both in dried and green fruit, consequently no alteration in prices has occurred. In dried fruit the tone continues firm, and values on raisins and currents are maintained as before. Some jobbing lots of ordinary Valencias have changed hands at 6c., but no prime off stalk can be moved under 6 1-4 to 6 1-2c., while currents are firm at 5 7-8 to 6 1-4c. Recent advices from primary cen-

tres though show some change and appear to be more in buyers favor than formerly, recent cables quoting Provincials lower, some going at 17s. 6d. c and f while others name 17s. 9d. Green fruit is entirely unchanged and there is only a small jobbing business.

NUTS

Are somewhat lower, and an easier feeling in New York has induced freer offerings to dealers here, who have bought at a concession and some have turned over their purchases netting a fair profit. A carload of stock changed hands the other day on a lower basis, and Grenoble walnuts may be quoted 1/2c. down at 14 1-2 to 16c.

FISH.

The better demand that we noted last week in connection with fish has been continued. Green cod has been especially active, and although no large lots were turned over, it was simply owing to the fact that stocks were so light that holders were not urging matters at all. Sufficient business has been done, however, to establish an advance on green cod of from 50 to 75c., on which basis business has been done for some time. No. 1 is now moving at \$6 and No. 2 \$5 to \$5.50, while No. 1 large and large drafts are proportionately higher; in fact there are little or none on the market, so that any figure given is more or less nominal. However we quote No. 1 large at \$7 and large drafts at \$7 to \$7.25. The same scarcity in various descriptions of fresh fish that we have noted still prevails, and the supply at present on spot is of very limited dimensions. B. C. salmon is practically off the market, as there are none here beyond a few small lots, which are firmly held at \$12 in barrels and \$6.50 in half barrels. The same remarks apply more or less to whitefish and other descriptions of stock. Advices from primary markets at the coast are of the same firm tenor. In fact offers of green cod are at still higher figures than last week, and this has shut off the securing of fresh supplies for the moment, as dealers think the figures a little bit too high as yet. On the whole, therefore, the market is in a very firm position, and prices are likely to go higher if anything.

CANNED GOODS.

There is no improvement in this market with no business doing except a small sorting up trade. Retailers still claim to have a sufficient supply on hand of all staple lines and are consequently not in a buying humor.

PROVISIONS.

There is the same quiet jobbing movement in provisions to note with prices unchanged, the demand running principally to Canada short cut and lard, but the volume of business is small. We quote:—Canadian short cut, per bbl \$15.50 to \$16.00; mess pork, western, per bbl \$15.50 to \$16.00; short cut, western, per bbl \$16.00 to \$16.50; hams, city cured, per lb 10 to 11c.; hams, canvassed, per lb 10 1-2 to 11 1/2c.; lard, Canadian, in pails 8 1/4 to 8 1-2c.; bacon, per pound, 9 to 10 1/2c.; lard, com., refined, per lb, 7 1/4 to 7 3/4c.

DRESSED HOGS.

This market has a somewhat firmer tendency and holders talk more independently, but prices are as previously reported. Stocks though are admitted to be small in consumers hands. We quote:—\$6 to \$6.10 for car lots and \$6.25 to \$6.40 for smaller lots.

EGGS.

As we intimated at the time of our last report the conditions were shaping for some alteration to this market and it has come within the week. In the first place with more liberal receipts of fresh stock prices

Cowan's Hygienic Cocoa, Fine Chocolates

—BY—

The Cowan Cocoa and Chocolate Co. L'd, Toronto.

TO GROCERS.

SIMCOE CANNING COY'S

Goods are warranted first-class.

PUSH THEM.

Order through your wholesale
House.

W. BOULTER & SONS, Picton, Ont.

PACKERS OF THE CELEBRATED



Canned Fruits and Vegetables.

Every can has a Lion on the Label. This label is a guarantee to the consumer that the quality is first-class. Ask your Grocer for the Lion Brand. Do not take any other.

Bay of Quinte Canning Factories.

Head Office, PICTON. Branch, DEMORESTVILLE.

MITTENS.

Best and Cheapest in the Market.



Specially designed and adapted for Brakesmen, all classes of Railroad Work, Lumbering, Teamsters and Farm Work; made in Saranac, Buck, and our "Yellow Napa Tan Horse"—the strongest material made. Dealers will consult their best interests by waiting for our Travellers.

W. H. STOREY & SON, ACTON, ONT.

Buy direct from the Mills.

MANITOBA FLOUR.

All Grades from Choice
Hard Wheat.

Correspondence from Cash Buyers Solicited.

LEITCH BROS., FLOUR MILLS. - OAK LAKE. MAN.

P. DOTY & SON,

(Successors to W. B. Chisholm)

MANUFACTURERS OF



1, 2, 3 bushel grain and root baskets.
1, 2, 3 satchel lunch baskets
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit package of all descriptions.

OAKVILLE, ONT.

CAR LOTS or BROKEN LOTS

—OF—

Flour, Meal, Buckwheat Flour, Cornmeal,
Rye Flour, or anything in the Flour, Feed or
Grain line furnished on shortest notice at lowest
prices.

J. & R. ROBSON,

Millers and Grain Dealers, Brantford, Ont.

SEAFORTH OATMEAL MILLS

Manufacturer of and Dealer in
Rolled, Granulated & Standard Oatmeals,
Split Peas, Pot Barley, Cornmeal, and
General Produce. Eggs a specialty.

D. D. WILSON, SEAFORTH, ONT.

N. WENGER & BROS.,

AYTON, ONT.

Manufacturers of

Winter Wheat Flour

KLEBER
and
EDELIVEIS } Patents.

MAY BLOSSOM—(straight roller).

MINERVA—(extra).

Write for Samples and Prices,

N. Wenger & Bros., AYTON, ONT.

Canadian White Enamel Sign Co.,

Sole Agents for Caesar Bros.

The Most Durable Sign Letter.

4 Adelaide St. W., Toronto.

A responsible agent wanted in every town
and city.

WALKER, HARPER & COMPANY

OXFORD MILLS.

"FLOUR" Manufactured by
Improved Roller System.

BRANDS:

Golden Star. Golden Sheaf.
Oxford. Ontario Queen.
Regal. Jubilee.

Manufacturers of
STANDARD AND GRANULATED OATMEAL.
ROLLED OATS. ROLLED OATMEAL.

DEALERS IN

Grain, Seeds, Bran, Shorts, Beans, Mid-
dlings, Chop Feed, Pot Barley,
Split Peas, Cornmeal.

ADDRESS:

NORWICH, ONT.

Mixed cars a specialty.

HODD & CULLEN

Roller Millers.

FLOUR

Manufactured "Hulgarian" System.

Our brands are

Classic,
Anchor,
White Frost,
Challenge,
Diadem,
Strong Bakers.

Heavy dealers in

Oats, Oatmeal, Beans,
Peas. Middlings, Bran.

Quotations by wire.

Address, STRATFORD, ONT.

EMBRO OATMEAL MILLS.

D. R. ROSS, - - EMBRO, ONT.

A CHOICE QUALITY OF

Roller, Standard and Granulated

Oatmeal

IN BARRELS, HALF BARRELS OR BAGS.

Selected WHITE OATS only used. For prices
of Oatmeal or Oathulls in Car-loads or less quan-
tities, write or wire, and will reply promptly.
Can ship via Canadian Pacific or Grand Trunk
Railways. Have new machinery for the manu-
facture of Rolled Wheat and Graham Flour and
will be pleased to have orders.

MONTREAL MARKETS.—Continued.

have fallen off substantially, and in the second there is no limed stock offering now. Southern fresh stock is 4 to 5c. easier than it was a week ago at 20 to 29c. and Canadian 3c. at 23 to 24c. and the market rules easy at these figures under a quiet demand.

BUTTER.

There has been no material alteration to this market since our last report except it be in the direction of greater uncertainty and uneasiness regarding the position of grades of stocks under finest. We mentioned in our last that some outlet was expected in the Maritime Provinces, but it does not materialize, while the supply is large here, and holders are naturally becoming more anxious as time passes. Some of them secured control of large lines of Western dairy in the anticipation of an export enquiry as well as business with the provinces down by the sea. There was some call on the former account some three weeks ago owing to the exceptionally cold weather, and those lots which happened to hit the British markets at the right time did exceptionally well, some of them to our personal knowledge netting 17c. in Montreal. Now, however, the warm spell has rather knocked the market off, and later receipts will not be so lucky. Consequently medium grades of dairy butter are in an uncertain position just now, with only a small call on local account to mention. Finer table descriptions of butter are as firm as ever, the supply being limited, while the local demand is good, and prices are held firm. Finest creamery, 23 to 24c; Fine creamery, 21 to 22c; Choice dairy 21 to 22c; Morrisburg and Brockville, 16 to 17c; Western dairy, 14½ to 15c.

CHEESE.

The steady movement that has been in progress all along has materially reduced stocks here and now they are in very handy compass. In fact holders are not urging sales at all, while the steady consumptive movement goes on all the time at full figures and within the week some 16,000 boxes in the aggregate have been moved from here, while advices from the country are of the same gratifying tenor. They state that the available supply west of Toronto open to business cannot be over 17,000 to 18,000 boxes, while the Brockville district holdings have been reduced to a mere bagatelle, some 1,000 boxes or so. It is natural, therefore, that there is a disposition to "sit on" stocks; in fact, we know that several fancy lines on spot are held for extreme figures, while for all intents and purposes 10 to 12c. is the very best that a buyer can do here, and if he had a respectable order to fill we doubt very much if he could do so on this basis. The public cable is unchanged at 52s., but it is a well-known fact that business has been done in Liverpool for some time on a 54s. basis. Finest late made, 10 to 12c., fine stock, 10 to 10-14c., medium, 9-3-4 to 9½c. Cable, 52s.

FLOUR AND GRAIN.

The firmness in the west has induced some alteration in this market since our last, and wheat and oats are somewhat higher than they were a week ago. We quote No 2 hard Manitoba, at \$1. to \$1.02; No. 3 do., 90c. to 92c; No. 2 Northern, 91c. to 93c; feed do., 60c; to 61c; peas 75c. per 66 pounds in store; oats, 45c. to 45½c. for L. C. and 48c. to 48 1-2c. for Ontario stock. The stocks in store, compared with those of a week ago, show an increase of 31,136 bushels of wheat, 2,036 bushels of peas, 4,229 bushels of oats and 2,306 bushels of barley. Compared with the same date last year there is an increase of 137,691 bushels of wheat, 50,485 bushels of

oats, and a decrease of 13,080 bushels of corn 172,049 bushels of oats 46,108 bushels of barley, and 11,396 bushels of rye.

Flour is working firmer the stiffer feeling at western centres having due effect. There is a fair local business doing but no change in prices is noted. Some export enquiry has been had and business aggregating some 3000 odd sacks has transpired but as a general rule bids are beneath holders views, and we quote: Patent spring, \$5.20 to \$5.50; patent winter, \$5.00 to \$5.25; straight roller, \$4.60 to \$4.75; extra, \$4.10 to \$4.35; superfine, \$3.75 to \$4.10; fine, \$3.25 to \$3.50; city strong bakers', \$4.90 to \$5.00; strong bakers', \$4.75 to \$5.25.

SUGAR ADVANCES.

On Wednesday the refiners made an advance of ¼c. upon the prices of both yellow and white, and were followed by the wholesale grocers. Granulated is now 6½c. in lots of 15 barrels and over, and 7c. in smaller lots. Yellow has been getting stiffer for some time. Granulated likewise showed a tendency to advance before it did so, as the price in New York is now, and for some time has been ¼c. higher than it is here. The tendency culminated in the addition of ¼c. when New York added another sixteenth on Wednesday morning. The sugar market has improved not as a consequence of improved trade here, but because of the advance in raws. The holders of raw anticipate higher prices and will not release stock till they get them. The lowest price of yellows is 5¼c.

THE AT HOME.

We cannot take leave of the T. R. G. A. "At Home" for 1891 without a measure of praise to the committee who had charge of the arrangements. That they worked hard and successfully is proved by their report to the Association less than a week after the event. In less than 48 hours after the entertainment closed the ticket money had been collected, the accounts against the committee had been gathered in, and the Treasurer authorised to pay the same. We question if many associations or societies can show such a record, and it speaks volumes for the executive officers of the committee.

Saml. Hodgins, Dresden, has sold out his grocery business.

Messrs. Waddell Bros., Dresden, have sold out their grocer business to Mr. Andrew Waddell, of Goderich.

The United Purchasers' Discount Company is the name of a body of cranks in Pittsburgh, who propose to wipe out all but 400 grocery stores in that city and then to control those.

The Kent Canning Co., Chatham, report their stock of canned goods all sold. They are now bottling their special brands of mixed pickles, the sale of which is increasing daily. Mr. Hugh Malcolmson, the proprietor, expects to increase his output the coming year, as he will be able to give more of

his personal attention to it. Mr. Malcolmson has served the town of Chatham two years in the Council and two years as Mayor, and the fine town and county buildings and other public works commenced and completed within his term of office are monuments to one of Chatham's most public-spirited citizens.

Mr. Geo. Glasgow, grocer, London, has moved from Burwell street, to new premises owned by himself, corner Richmond and Oxford streets, where he has very bright prospects for business, and a pleasant location for a home.

Mr. Wm. Potter, grocer, Chatham, has been elected to the council of that town, and he is expected to use and will use his influence to pass a by-law that will abate the nuisance of street pedlars and Cheap John hawkers in that town.

A fruit dealer, who has about 7,000 barrels of apples stored at Owen Sound, shipped five car loads of re-packed fruit to the Liverpool market recently. The consignment made 719 barrels, and five tons of hay was used to pack the cars to prevent freezing.

It is said that the California fruit canners have, with one exception, entered into a huge combination, with a capital of \$5,000,000, the compact to be binding for 50 years. All the canneries are to be purchased for two-thirds cash. The name of the concern is The California Fruit Canneries.

A movement is on foot for a grocers' association in Chatham, and our representative in interviewing the trade found every man favorable to it. The prospect promises that a very unanimous trade association will soon be formed. It is much needed, and the local grocers all know it. A working secretary is all that is wanted, and it will pay some one to take it in hand.

On Saturday night a man entered David Ring's grocery store, San Francisco, and presenting two pistols told Ring to throw up his hands. Ring grabbed a heavy scale weight and felled the robber to the floor. Ring then took the pistols away, and beat the robber over the head until he surrendered. Ring gave his captive up to the police, and it was found the robber's skull had been fractured in seven places. He is in a very critical condition. The police think the robber is the man who has recently robbed half a dozen grocery stores in the city.

The Canadian Trade Review says: As the result of a movement inaugurated by members of the grocery trade in Montreal it has been decided that commencing on Monday, February 2, all the grocery stores from Sherbrooke street on the south, Prince Arthur street on the north, St. Lawrence Main on the west, and Cadieux street on the east, will close at 8 o'clock each evening of the week excepting Saturday night. Taking all together, there are nearly a dozen grocery stores in this district. This comparatively early closing, it is hoped, will have more or less influence in inducing others in the trade in other parts of the city to follow the example of their fellow tradesmen in St. Louis Ward.

HE KNOWS HIS SUBJECT.

Mr. Thos. Elliott, general merchant, Cooks-town, writes: "It is with pleasure I beg to mention that the writer of 'Causes of Failure,' so far as I am competent to judge, appears to have entered into the real facts of the case. In reading it from week to week a person would almost think the writer had been there."



All kinds of produce handled. Consignments solicited. Liberal advances made. Carriers supplied

WILLIAM RYAN,

Produce and Commission Merchant,

72 FRONT ST. EAST, Toronto, Ont.

—DEALER IN—

Labrador Herring, barrels and halves.
Lake Superior Whitefish and Salmon Trout.
Lake Herring.
New Cured Hams and Bacon.
Pure Canadian Lard.
Mess and Short Cut Pork.

Write for Prices.

LAURENCE GIBB

Provision Merchant,

83 COLBORNE STREET, - TORONTO.

All kinds of Hog Products handled. Also Butter, Cheese, Poultry, Tallow, Etc.

PATENT EGG CARRIERS SUPPLIED.
Good Prices paid for Good Dairy Butter.

JAS. DICKSON & CO.,

26 WEST MARKET STREET,

Provision and Commission Merchants.

Eggs, Butter, Hams, Lard, Bacon, Cheese, Dried Apples, Finnan Haddies, Dried Cod Fish, bought or sold on commission. Agents for all lines of Canned Corned Beef. Egg Carriers supplied.

To Country Merchants and Dealers.

THE undersigned solicit consignments of butter, eggs, poultry, apples, potatoes, pork, flour. Liberal advances made. Correspondence solicited. Telephone No. 2241.

E. DENNE & CO.,

70 Colborne St., Toronto.

Fresh and Smoked Fish.

J. CLEGHORN & SON, 94 YONGE ST.

FINNAN HADDIES.
SMOKED SALMON.
YARMOUTH BLOATERS.
FRESH COD.
HADDOCK.
SALMON TROUT.
WHITE FISH.

Orders promptly filled.

J. F. YOUNG & CO.,

PRODUCE AND COMMISSION MERCHANTS

74 Front St. E., Toronto.

Our business is Solely Commission. The only plan which does justice to the Consignor. We handle everything which the Country Storekeeper has to send from home to sell. None of our own goods to sell in preference to yours when the market is good. Nothing between you and best price obtainable except a small commission.

Prompt Sales and Quick Returns.

We Furnish Egg Cases. Try Us.

R. C. MURDOCH AND CO.,

Commission and Wholesale Fruits.

FANCY CALIFORNIA EVAPORATED AND GREEN FRUITS A SPECIALTY.

Correspondence solicited, and prices on Foreign Fruits, Figs, Dates, Nuts, etc., furnished on application.

29 Church St., Toronto

TELEPHONE 806.

WM. DAVIES & Co.,

TORONTO.
PACKERS AND CURERS.

Choicest Smoked Hams
and Breakfast Bacon.

Bbl. Pork, Long Clear,
and Pure Lard
AT REDUCED PRICES.

39 & 40 Central Market.

W. McCUSKER,
General Produce Dealer,
SPECIAL ATTENTION TO
Cheese, Butter, Eggs, and Honey,
HAMILTON, Ont.

The Badgerow-Falconer
Bonded Vinegar Manufacturing Company
Highest Medal Award Toronto Exhibition.
Telephone 1261 69 & 81 Jarvis St., Toronto.

LEONARD H. DOBBIN,

Commission Agent.

AGENT FOR

Bryant and May's Safety and other matches.
Write for Prices.

4 Hospital Street, MONTREAL, P.Q.

JNO. A. MOIR,

GENERAL AGENT.

Consignments Solicited.

SPECIALTIES: Canned Goods, Dried Apples, Evaporated Apples, Codfish.
Quotations and samples sent on application. A trial solicited.

41 St. Francois Xavier Sts., Montreal.

JAMES E. BAILLIE,

PORK PACKER,
TORONTO.

Long Clear Bacon, Mess Pork, Short Cut Pork, Breakfast Bacon, Backs, Spiced Rolls, Pure Lard, Sugar Cured Hams, White Beans, Dried and Evaporated Apples, at close prices. Write for quotations.

Hams, Breakfast and Roll Bacon,

New curing, now ready.

For Choice full flavor goods send us a Sample order.

Jas. Park & Son,

Toronto, Ontario

Reesor & Rogers,

Produce and Commission Merchants

Solicit consignments of Country Produce from Storekeepers.

71 Colborne St., Toronto.

Telephone 2291.

Established 1874.

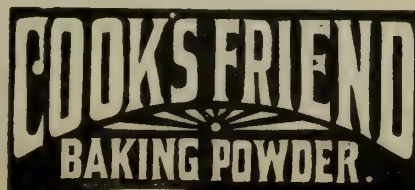
W. H. SMITH,

Wholesale Produce
Commission Merchant
186 KING ST. EAST, TORONTO.

Wholesale Dealer in Butter, Eggs and General Produce. Consignments solicited. First-class reference

McLAREN'S

Is Honest Goods and just
the Thing on Which to
Make or Extend a Busi-
ness.



The Best Grocers Make
a Point of Keeping it al-
ways in Stock.

Look on this Picture and on that.



Signs of Ruin,
Boss asleep,
Rats and mice
Play Bo-peep.
"Poor old man,"
Each one cries,
'Cause he won't
Advertise.

We present with this number of THE GROCER a picture which is worth its weight in gold as it teaches the grand commercial lesson "always advertise." While this old man dozes in his office chair amidst a scene of desolation and ruin, waiting, Micawber-like for something to turn up, his rivals who are liberal advertisers, are alert and active and happy in the knowledge that business is booming.

Seriously speaking in view of the great competition of the present day

it is absolutely necessary for the merchant to advertise and it stands to reason that the journal which appeals directly to the trade is the proper medium. To advertise in a number of papers, which cater to an indiscriminate mass of readers, so as to reach the Grocery and allied trades, means a considerable outlay. THE CANADIAN GROCER reaches every retailer, which is more than can be claimed by all the other papers combined. Is it not therefore much cheaper and better to place an advertisement in its columns? Try it and be convinced

President Davidson, of the Toronto Board of Trade, in his annual address said: "The advertising system has grown to enormous proportions. No merchant can hope to build up or maintain a successful business who does not advertise liberally, and we can form some idea of what that means by a glance at the well-filled columns of our daily journals and trade papers."

Write us for sample copy and card of advertising rates.



Signs of Wealth,
Boss alert,
Clerks at work,
None inert.
Lesson take,
Every man
Advertise
All you can,

TO OUR ADVERTISERS.

Wouldn't it pay you better to concentrate your advertising in THE CANADIAN GROCER? It goes direct to the grocery and general store trade. Experienced advertisers have found that a full page advertisement in their trade paper is a hundred per cent. more profitable than the same space divided among a dozen general trade papers. "In union is strength," do you see the point?

Good cheer. Solid comfort. Good Health.

ARE LARGELY CONTRIBUTED TO BY



A stimulating and palatable beverage. Strengthening and satisfying.

Unequalled as a HOT DRINK for the winter season.

W. G. A. LAMBE & CO.,
Late WILLIAMSON & LAMBE.

STORAGE

54 & 56 Wellington St. E., Toronto



ROYAL DANDELION COFFEE.

A Delicious and Nourishing Beverage.

For purifying the blood and invigorating the system. In the herbs of the field and forest are found properties that antidote nearly all the diseases to which humanity is liable. It has been ascertained that German Dandelion Root, when taken in proper quantities, acts directly upon the liver, producing healthy action, and through it making the whole system strong and vigorous. We have taken advantage of this property in the Dandelion, and have prepared a Breakfast Beverage of great excellence, incorporating in it a very high grade of fine Coffee and a proportion of this valuable herb.

The price is low enough to be within the means of all to take advantage of its rare qualities.

We offer it to the public confidently believing that it will be found satisfactory to all who give it a fair trial. Prepared only by

ELLIS & KEIGHLEY, - TORONTO

Put up only in 1 lb. cans, and not sold in bulk. Ask your grocer for it.

Established 1860.

EBENEZER THOMPSON

COMMISSION MERCHANT AND IMPORTER OF

Dried Fruits, American and French Tinned Goods, Etc.

THOMPSON'S BUILDINGS, 48 to 52 THOMAS ST.,

LIVERPOOL.

Direct correspondence solicited from Buyers of

Currants in Barrels, Cases, 1-2, 1-4 and 1-8 Cases, of Patras, Vostizza and Provincial growths.

Raisins, Valencias, Sultanas, Elemes, Muscatelles, etc.

Dates, Persian, Bombay, etc., in Cases and Mats.

Figs, in Boxes, from 8 oz. to 14 lb. each, and Bags 1-2 cwt. each.

Prunes, Bosnia, in Casks and Cases. French in Cases and Boxes.

Plums, French, in Cases and Bottles.

Almonds, Tarragona and Ivica, also shelled in boxes.

Nuts, Barcelona and Turkey Filberts, Brazils.

Sardines, all grades, in 8 oz., 12 oz., 14 oz. and 18 oz. tins.

CONSIGNMENTS.

Direct correspondence is also solicited from sellers of Apples in Barrels, Cases or Boxes.

Dried Apples in Barrels, Cases or Boxes.

Canned Lobsters, Tomatoes, Apples, Corn, Etc.,

BUTTER, LARD, EGGS, Etc.

The light fruit crop in England, France and Spain is likely to ensure good returns to consignors of Apples, and I can promise account sales and remittance of proceeds within seven days after arrival of shipments. Advances made if required. References to North and South Wales Bank, Liverpool, England, and the best mercantile houses since 1860.



OUR travellers are now starting out with a full line of Samples.

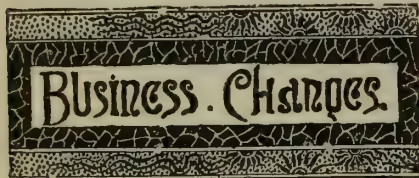
Kindly reserve orders till you inspect our lines. You will not regret it.

R. TEW & CO.,

Crockery, Glassware, Fancy Goods, Lamps, etc.

10 FRONT ST. East,

(Adjoining New Board of Trade Building.)



SALES MADE OR PENDING.

A. A. McDougall, general merchant, Selinah, N.S., has sold out.

C. E. Murray, New Glasgow, N.S., advertises his grocery business for sale.

F. Lapointe, grocer, Ottawa, Ont., advertises his stock, etc., for sale by tender.

W. H. Guild, general merchant and founder, Shubenacadie, N.S., has sold out.

Allan Bros., general merchants, Essex Centre, Ont., advertise their business for sale.

W. A. Broddy, general merchant, Uxbridge, Ont., advertises his stock for sale by auction.

The general store of F. S. Moule & Co., Killarney, Man., has been sold to James Thompson.

The general stock of John G. Peppler, Bloomingdale, Ont., is to be sold by auction on the 18th inst.

The stock of G. A. Weese, general jobber, Toronto, is advertised to be sold by auction on the 17th inst.

D. W. Dulmage, Kirkton, Ont., has sold out his general store to Robt. McGowan, who takes possession on the first of next month.

Ezra Smith, of White Oak, Ont., has bought the store owned by C. Howell, of Glanworth, for \$1,100. Mr. Howell intends studying veterinary surgery.

W. D. Atwell, Norman, has bought the grocery portion of A. Carmichael's general branch store of the same place. Mr. Atwell has moved the stock to his own stand.

PARTNERSHIPS FORMED AND DISSOLVED.

J. M. Anderson & Co., grocers, Lunenburg, N. S., have dissolved.

John Tobin & Co., wholesale grocers, Halifax, N. S., have dissolved.

Ellis & Cox, general merchants, Brookfield, N. S., have registered co-partnership.

Fink & Co., North Bend, B. C., have dissolved, and are succeeded by Mrs. J. Webb & Co.

D. McNeil, general merchant, Margaree, N. S., has admitted W. S. Lawrence, as partner.

Balcolm & Parker, general merchants, Nictaux Falls, N. S., have registered a co-partnership.

FIRES.

S. S. Noyes, grocer, Stanstead, Que., is burnt out. No insurance.

N. H. Dubois, general merchant, Acton, Que., is burnt out. Insured.

Jas. McPharland & Bro., grocers, Gananoque, Ont., have had their stock partially damaged by fire.

The grocery stock of A. B. Carnegie, Gananoque, was badly damaged on Friday morning, by water and accidents of removal from the burning block in which the store was. The loss is said to be covered by insurance.

J. B. Turner, grocer and boot and shoe trader, Gananoque, suffered heavy loss in the fire last Friday. He lost about \$10,000 on stock and \$15,000 on buildings, against which there was an insurance of \$17,000.

REMOVALS AND DEATHS.

F. X. Guertin, general merchant, Ottawa, Ont., is dead.

Neil Chisholm, grocer and liquor dealer, Port Hastings, N.S., is dead.

Reuben Harlow, general merchant, Liverpool, N.S., has removed to Shubenacadie.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

A. Fontain, tea-merchant, Montreal, has assigned.

Hamel & Thierault, grocers, Montreal, have assigned.

L. Abinovitch, merchant, Montreal, has compromised.

M. D. Lafond, St. Hermas, Que., is offering to compromise.

H. Dickson, general merchant, Sackville, N. S., has assigned.

T. A. Christin, general merchant, St. Jovite, Que., has assigned.

W. H. Ireland, grocer, Trenton, Ont., has assigned to J. A. Stuart.

E. Montgomery, general merchant, Cookshire, Que., has assigned.

David Pettigrew, general merchant, Isle Verte, Que., has assigned.

Louis Bruneau, crockery dealer, Quebec, P. Q., is offering to compromise.

Jeffrey & McDonald, general merchants, Midland, Ont., have called a meeting of their creditors.

A. R. Sutherland, general merchant, Strathclair Station, Man., has assigned.

Wilson & McGinnis, general merchants, Athelstane, Que., have assigned.

Oliver Desmarais, general merchant, St. Francois du Lac, Que., has assigned.

Mrs. W. G. Livingstone, general merchant, Glenboro', Man., has assigned.

Mrs. W. A. Russell, general merchant and inn-keeper, Morris, Man., has assigned.

Arthur Robidoux, general merchant, Pike River, Que., has called a meeting of his creditors.

Taylor, Son & Co., hygienic foods and commission dealers, Montreal, have assigned.

Meredith Grass, general merchant, Ridgetown, Ont., has assigned to R. H. Greene, Hamilton, Ont.

F. M. Northwood, general merchant, Blenheim, Ont., has assigned to Henry Barber & Co., Toronto.

John Hunt & Co., dry goods and grocery dealers, Aurora, Ont., have assigned to John Ferguson, Toronto.

McGinnis Bros., cheese box manufacturers, Athelstane, Que., and Parkhill, Ont., have called a meeting of their creditors for the 16th inst.

HOW TO IDENTIFY A DRUMMER.

"There is no source of annoyance to a travelling man so great," remarked one of the fraternity the other evening, "as the necessity to which we are frequently put of securing men to identify us when we desire to cash drafts or money orders. We are, all of us, annoyed and embarrassed at such time, and I never saw any scheme to do away with the difficulty until one day last week in Des Moines, Iowa.

"After dinner a friend of mine said to me, 'come down to the bank a minute. Want to show you something.'

"We went down, and he remarked to the paying teller:

"'Draft here for me?' 'Yes, sir,' responded the banker.

"'Photograph accompanying it?' 'Yes sir.'

"'Please look at it and see if I am the man.'

"The clerk did so. He was the man, and a moment later he had his money, and had been subjected to no trouble or mortification at all.

"He told me, as he went out, that he immediately returns the photograph to his house. They always inclose it with drafts. It's the cleverest scheme I ever saw."—Boston Journal of Commerce.

Bond or Free

Warehouse Receipts Issued,
Negotiable anywhere.

R. CARRIE,

27 Front St. E. Toronto.

ROW

STORAGE

WHOLESALE AND JOBBING TRADE ONLY.

THE GLOBE TOBACCO WORKS COMPANY OF LONDON

LIMITED,

Are again manufacturing their Choice Standard Brands of Tobaccos from pure Virginia and Kentucky leaves.

CUT PLUG SMOKING:

Gold Flake. Uncle Tom.
Hand Made. Wig Wag.

FINE CUT AMERICAN CHEWING:

Golden Thread. Victoria. Globe.
High Court. Jersey Lily.

ASK FOR THEM.

M. MASURET,
President.

THE CANADIAN GROCER PRICES CURRENT.

TORONTO, Feb. 12, 1890.

This list is corrected every Thursday. The prices are solicited for publication, and are for such quantities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name; the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.

	Per doz
Dunn's No. 1, in tins	2 00
" " 2, in tins	75
Cook's Gem, in 1 lb pkgs	\$1 75
" " 7 oz	85
" " 2 oz	40
" " 5 lb tins	65
" " bulk, per lb	12
Empire, 5 dozen 4 oz cns	\$0 75
" " 4 " 8 "	1 15
" " 2 " 16 "	2 00
" " 1/2 " 5 lb cans	9 00
" " bulk, per lb	15

COOK'S FRIEND.

	Per doz
Size 1, in 2 and 4 doz boxes	\$2 40
" " 10, in 4 doz boxes	2 10
" " 2, in 6 "	80
" " 12, in 6 "	70
" " 3, in 4 "	45
Pound tins, 3 oz in case	3 00
12 oz tins, 3 oz in case	2 40
5 oz tins, 4 "	1 10
5 lb tins, 1/2 "	14 00
Ocean Wave, 1/2 lb, 4 doz cases	75
" " 1/2 lb, 4 "	1 30
" " No. 1, 2 "	1 90
" " 1 lb, 2 "	2 20
" " 5 lb, 1/2 "	9 60

BISCUITS.

	Per lb
Arrowroot	\$0 11 1/2
Abernethy	9
Ginger Nuts	11 1/2
New York Fruit	14 1/2
People's Mixed	10 1/2
Pilot Family	6 1/2
Snowflake	11
Niagara	15
Soda	6
Soda, 1 lb packages	7 1/2
" " 3 lb	20
Sultana	12 1/2
Oyster crackers	6 7 1/2
Milk biscuit	10
Butter crackers	9 1/2
Tea	11 1/2
Wine	9 1/2
Wine, sweet	9

BLACKING.

Day & Martin's, pints, per doz	\$3 20
" " 1/2 " "	2 10
" " 1/4 " "	1 10
Spanish, No. 3	4 50
" " 10	9 00
Jacquot's French No. 2	3 00
" " 3	4 50
" " 4	8 00
" " 1-gross Cabinets, asst.	7 50
EDWARDS, CATCHPOLE & CO'S	
No. 1	per gross 9 00
No. 2	do 4 50
No. 3	do 3 60

BLACK LEAD.

Reckitt's Black Lead, per box	1 15
Each box contains either 1 gro., 1 oz.; 1/2 gro., 2 oz., or 1/4 gro., 4 oz.	
TELLIER, ROTHWELL & CO'S	
Royal Black Lead, per gross	\$1 80
F. F. DALLEY & CO.	
Per gross	
Silver Star Stove Paste	9 00
Packed in fancy wood boxes, each box contains 3 doz.	
EDWARDS, CATCHPOLE & CO'S	
Crown Polish, No. 1, per gross	9 00
" " No. 2	4 00

BLUE.

Reckitt's Pure Blue, per gross	2 10
TELLIER, ROTHWELL & CO'S	
Parisian Square Blue, per lb. 13 to 14c	

BROOMS.

	Per doz.
Carpet... 4 strings	2 90
X Parlor, 2 "	2 65
Louise 3 "	2 65
1 Gem 4 "	3 25
2 " 3 "	2 65
3 " 2 "	2 20
4 " 2 "	1 95
O Hurl... 4 "	2 65
" " 3 "	2 35
" " 3 "	2 05
" " 3 "	1 70
OK " 2 "	1 35
Hvy Mill 4 "	3 70

CORN BROOMS.

	per doz
CHAS. BOECKH & SONS.	
X Carpet, 4 strings, net	\$3 20
2 " 4 " "	2 90
3 " 3 " "	2 65
4 " 2 " "	2 60
1X " 4 " "	2 40
2X Parlor 4 " "	2 25
3 " 3 " "	1 95
4 " 3 " "	1 70
5 " 2 " "	1 30
Girls " 2 " "	1 50
Railway 4 " "	3 00
Ship 4 " "	4 00
2 Cable 2 wire bands, net	3 00
3 " 3 " "	4 00

1 Hearth 2 strings, net	1 75
2 " 2 " "	1 50
3 " 1 " "	1 20
4 " 1 " "	1 30

CANNED GOODS.

	Per doz
Apples, 3's	\$1 10 \$1 20
" gallons	2 90 3 00
Blackberries, 2's	2 00 2 10
Blueberries, 2's	1 25 1 40
Beans, 2's	0 95 1 10
Corn, 2's	1 10 1 25
Cherries, red pitted, 2's	2 25 2 40
Peas, 2's	1 25 1 35
" sifted select	1 35
Pears, Bartlett, 2's	2 00 2 25
Pineapple, Baltimore	2 40 2 50
" Bahama	2 90 3 00
Peaches, 2's	2 75 2 85
" 3's	3 75 3 85
" Pic, 3's	1 60 1 65
Plums, Gr Gages, 2's	2 00 2 10
" Lombard	2 00 2 10
" Blue	1 90 2 00
Pumpkins, 3's	1 00 1 10
" gallons	3 00 3 25
Raspberries, 2's	2 45 2 50
Strawberries, choice 2's	2 40 2 50
Succotash, 2's	1 65 1 85
Tomatoes, 3's	1 35 1 40
Finnan haddies	1 50
Lobster, Clover Leaf	2 75
" Crown	2 25
" Bishop's Rock	2 10
Mackerel	1 40 1 50
Salmon, 1's	1 40 1 55
" white	1 10 1 25
Sardines Albert, 1/2's tins	11, 11 1/2
" 1/2's "	15, 18
" Martiny, 1/2's "	10, 10 1/2
" 1/2's "	18, 19
" Other brands, 9 1/2, 11, 16, 19	
" P & C, 1/2's tins	23, 25
" 1/2's "	33, 36
" Amer, 1/2's "	6 1/2, 8
" 1/2's "	9, 11

MARMALADE, JAMS AND JELLIES.

CAIRN'S.	
(Blacklock Bros., Montreal, Agents.)	
Marmalade, Price, f.o.b. Montreal, dz.	
" Home Made," glass 1 lb.	\$2 35
" " White 1 lb.	2 25
" " 2 "	4 15
" " Stone 7 "	13 20
Scotch..... White 1 "	2 10

Jams.

Gooseberry	
Strawberry	
Black Currant	
Red Currant	
Green Gage	
Apricot	
Raspberry	
Damson	
Plum	
Red Currant and Raspberry	

Jellies. Red Currant, 1 lb. white.	\$2 75
Black Currant, 1 lb. white	2 75
DELHI CANNING CO.	
Jams assorted, 1's	2 35
Jellies, 1's	2 25

CANNED MEATS.

CLARK'S.

Comp. Corn Beef 1 lb cans	\$... \$1 60
" " 2 "	2 65
" " 4 "	5 00 5 15
" " 6 "	7 75 8 00
" " 14 "	18 60 19 20
Minced Collops, 2 lb cans	2 60
Roast Beef	1 60
" " 1 "	3 15
" " 2 "	5 85
" " 4 "	7 00
Par Ox Tongue, 2 1/2 "	\$7 25 7 50
Ox Tongue	4 50
Lunch Tongue	3 00 3 10
" " 2 "	5 25 5 75
English Brawn	2 50 2 60
Camb. Sausage	2 50
" " 2 "	4 00
Soups, assorted	1 35
" " 2 "	2 25
Soups & Bouilli	1 80
" " 6 "	4 50
Potted Chicken, Turkey, or	
Game, 6 oz cans	1 50
Potted Ham, Tongue or Beef, 6 oz cans	1 35
Devilled Tongue or Ham, 1/2 lb cans	1 35
Devilled Chicken or Turkey, 1/2 lb cans	2 25
Sandwich Ham or Tongue, 1/2 lb cans	1 50
Ham, Chicken and Tongue, 1/2 lb cans	1 50

MINCE MEAT.

BRYANT, GIBSON & CO'S—TORONTO.	
Mince Meat, 1/2 gal glass jars, \$9 50	
Ditto, 25 and 40 lb pails, per lb. 12 1/2c	
J. H. WETHEY'S—ST. CATHARINES.	
Condensed, per gross, net	\$13 50

CHEWING GUM.

ADAMS & SONS.

	To Retailers.
Tutti Frutti, 36 5c bars	\$1 30
Bo-Kay (new)	150 pieces 1 00
Sappota,	150 " 1 15
Magic Trick,	115 " 0 85
Black Jack,	115 " 0 85
Red Rose,	115 " 0 85
Sweet Fern,	230 " 0 85
Adams' N.Y. Gum,	200 " 0 50
Caramel Tolu,	72 " 0 40
New Fruit Asst.,	115 " new 0 75
Fuzzle Gum	115 " 0 75
Colah	115 " 0 75



Red Currant and Raspberry

ALWAYS ORDER

RECKITT'S BLUE.

Prices Current, Continued—

CHOCOLATES & COCOAS.

TODHUNTER, MITCHELL & CO'S.	
Chocolate—	Per lb.
French, 1/4's, 6 and 12 lbs.	0 30
Caracas, 1/4's, 6 and 12 lbs.	0 35
Premium, 1/4's, 6 and 12 lbs.	0 30
Sante, 1/4's, 6 and 12 lbs.	0 25
Diamond, 1/4's, 6 and 12 lbs.	0 24
Sticks, gross boxes, each.	1 00
Cocoa, Homeopatic, 1/4's, 8 & 14 lbs	30
" Pearl	25
" London Pearl 12 & 18 "	22
" Rock	30
" Bulk, in bxs.	18

JOHN P. MOTT & CO'S

R. S. Meludoe, Agent, Toronto.)	
Mott's Broma.	per lb \$0 30
Mott's Prepared Cocoa.	28
Mott's Homeopatic Cocoa (1/4's)	32
Mott's Breakfast Cocoa.	40
Mott's Breakf. Cocoa (in tins)	45
Mott's No. 1 Chocolate.	30
Mott's Breakfast Chocolate.	28
Mott's Caracas Chocolate.	40
Mott's Diamond Chocolate.	22
Mott's French-Can. Chocolate	20
Mott's Navy or Cooking Choc.	26
Mott's Cocoa Nibbs.	30
Mott's Cocoa Shells.	5
Mott's Vanilla Chocolate stick	24
Mott's Vanilla Chocolate stick	22
Mott's Pure Confec. Chocolate 22c	35
Mott's Sweet Confec Choc. 21c	28

J. W. COWAN & CO'S.

Cocoas—	
Hygienic, 1 1/2, 1 lb. boxes	70, 75
Iceland Moss 1/4 lb in 12 lb boxes	35
London Pearl,	30
Soluble (bulk) 15 & 30 lb bxs.	18, 20
Soluble (tins) 6 lb and 12 lb.	20
Cocoa Nibs, any quantity	30, 35
Cocoa Shells, any quantity.	05
Cocoa Essence.	per doz 1 40

Chocolates—	
Mexican, 1/4, 1/2 in 10 lb bxs	30
Queen's Dessert,	" 40
Vanilla	" 35
Sweet Caracas	32
Chocolate Powder, 15, 30 lb bxs	25
Chocolate Sticks, per gross	00
Pure Caracas (plain) 1/4, 1/2 lbs	40
Royal Navy (sweet)	30
Confectioners', in 10 lb cakes	30
Chocolate Creams, in 3 lb bxs	30
Chocolate Parisien, in 6 lb bxs	30



GIBSON & GIBSON'S.

	per lb
Sydney Gibson's Cocoa, 1/4's	0 30
Soluble Cocoa, bulks in boxes	0 18
Prepared do	0 22
Sydney Gibson's Chocolate, 1/4's	0 30
and 1/2's	0 30
Gibson's Rocks do 1/2's	0 30
and 1/4's do 1/4's	0 40
Dr. Clark's do 1/4's	0 40

Confectioner's Pure Chocolate	
10 lb. blocks	0 30
Vanilla choice sticks, per gross.	1 00
Gibson's Icina, 1/4's, 4 doz. in case.	1 35
" 1 lb 2 "	2 40

COFFEE.

GREEN

	c. per lb.
Mocha.	32, 35
Old Government Java.	30, 33
Rio.	23, 26
Plantation Ceylon.	29, 31
Porto Rico.	23, 24
Guatemala.	24, 26
Jamaica.	23, 24
Maracaibo.	24, 26

WHOLE ROASTED OR PURE GROUND.

ELLIS & KEIGHLEY'S.

	c. per lb
Java.	33, 34
Java and Mocha.	34, 36
Plantation Ceylon.	35
Arabian Mocha.	37
Santos.	28, 28
English Breakfast.	16, 24
Royal Dandelion in 1 lb tins.	26

TODHUNTER, MITCHELL & CO'S

Excelsior Blend.	33
Our Own	31
Laguayra	29
Mocha and Java.	32, 33
Java, Standard	33
Java, Old Government	30, 32
Arabian Mocha	36
Santos	28

J. W. COWAN & CO.

Standard Java in sealed tins, 25 and 50 lbs.	30
Standard Imperial in sealed tins, 25 and 50 lbs.	32
Standard Blend in sealed tins, 25 and 50 lbs.	33
Ground, in tins, 5, 10, 15 and 25 lbs.	20, 30
Say's Parisien, in 1/2 and 1 lb tins	30

EXTRACTS.

Dalley's Fine Gold, No. 8, per doz.	\$0 75
" " " " 1, 1 1/2 oz.	1 25
" " " " 2, 2 oz.	1 75
" " " " 3, 3 oz.	2 00

FLOUR AND MEAL.

	per bbl.
Flour, Family.	\$4 40 4 75
" Manitoba Patent.	5 30
" white wheat patent	5 30
" Strong bakers'	4 75
Oatmeal, standard, bbls	4 85
" granulated,	4 85
" rolled	4 95
Rolled Oats	4 95
Bran, per ton	18 00
Shorts	19 00
Cornmeal	3 50 4 00

FLUID BEEF.

JOHNSTON'S, MONTREAL.

	per doz.
Cases, No. 1, 2 oz tins.	\$2 75 \$3 00
" No. 2, 4 oz tins.	4 50 5 00
" No. 3, 8 oz tins.	8 00 8 75
" No. 4, 1 lb tins.	12 60 14 25
" No. 5, 2 lb tins.	25 00 27 00

FRUITS.

FOREIGN. c. per lb.

Currants, Provincial, bbls.	6 1/2, 6 3/4
" 1/2 bbls	6 1/2, 6 3/4
" cases	6 1/2
Filiatras, bbls.	6 1/2, 6 3/4
" 1/2 bbls	6 1/2, 6 3/4
" cases	6 1/2, 6 3/4
Patras, bbls.	6 1/2, 7
" 1/2 bbls	7, 7 1/2
" cases	7 1/2, 7 3/4
Vostizzas, cases.	7 1/2, 8 1/2
" 1 cases	7 1/2, 8
5-crown Excelsior	9 1/2, 9 3/4
(cases) 1 case	9 1/2, 9 3/4

Dates, Persian, boxes,	6 1/2, 6 3/4
Figs, Elemes, 14 oz., per box	12
" 10 and 20	13 14
" Seven-Crown	18
Prunes, Bosnia, bbls	7 1/2, 8
" cases, new	8 1/2, 10
Raisins, Valencia, off stalk,	6 1/2, 6 3/4
Selected	7 1/2, 8
Layers	8, 8 1/2
Raisins, Sultanias	17, 18
" Eleme	7 1/2, 8
" Malaga:	

London layers	3 00 3 25
Loose muscatels	2 35 2 75
Imperial cabinets	3 25 3 50
" qrs., flat.	1 00
Connoisseur clusters	4 00 4 25
Extra dessert	4 75 5 00
" qrs.	1 50
Royal clusters	6 00 6 50
Fancy Vega cartoons	2 75
Black baskets	4 00 4 25
" qrs	1 30 1 35
Blue	4 75 5 00
" qrs	1 50 1 60
Fine Dehesas	7 00 7 25
" qrs	2 00 2 25

Lemons, Malaga	3 25 3 50
" Palermo	3 25 4 00
" Messina	3 50 4 25
Oranges, Florida	6 00 6 50
" Jamaica	6 00 6 50
" Valencias	4 50

Apples, Dried, per lb.	0 07 1/2 0 08
do Evaporated.	0 13 0 14

GLASSWARE.

TAYLOR, SCOTT & CO.

	c. per doz
Lamp Chimneys, O.	32
" A.	35
" B.	45

GRAIN.

Wheat, Fall, No. 2.	0 99
" Red Winter, No. 2	0 98 0 99
" Spring, No. 2	0 93
" Man. Hard, No. 1.	
" No. 2.	0 97 0 98

Oats, No. 2, per 34 lbs.	0 45 46
Barley, No. 2, per 48 lbs.	58
" No. 3, extra.	50
" No. 3.	53 1/2
Rye.	64 65
Peas.	66 68
Corn.	65

HAY & STRAW.

Hay, Pressed, "on track	0 00 9 00
Straw Pressed,	6 00 6 50

LARD.

"FAIRBANK'S" REFINED COMPOUND.

In Butter Tubs.	0 08 1/2
Fancy	0 09
3-hoop pails	0 09 0 09 1/2
60 lb. cases of 3 lb., 5 lb., and 10 lb. tins, per lb	0 10

MUSTARD.

ELLIS & KEIGHLEY'S.

	cts
Durham, Fine, in 1/2 and 1 lb tins	25
" per lb	22
" Fine, in 1 lb jars	70
" Fine, in 4 lb jars	30
" Ex. Sup., in bulk, per lb.	20
" Superior, in bulk, per lb	15
" Fine,	
COLMAN'S AND KEEN'S	
In 4 lb jars.	75
In 1 lb jars.	25
D. S. F., in tins, per lb	41
" in 1/2 lb tins	42
" in 1/4 lb tins, per lb.	44
D. F. in 1/2 lb tins, per lb	25
" "	25

NUTS.

	per lb.
Almonds, Ivica	14 15
" Tarragona	16 17
" Formigetta	34
Almonds, Shelled Valencias	45, 55
" Jordon	
Brazil	
Cocanuts	
Filberts, Sicily	11
Filberts, Oblong	14 15
Peanuts, roasted	13, 13 1/2
" green	11 1/2, 12
Walnuts, Grenoble	18
" Bordeaux	12, 13
" Naples, cases	
" Marbots	13 1/2
" Chilis	12 15

PICKLES & SAUCES.

BRYANT, GIBSON & CO'S. TORONTO PICKLES.

John Bull, mixed, in bulk	\$0 60
" Chow Pic'le, in b'lk	65
" Mixed & Chow-Chow pts	2 15
" Mixed & Chow-Chow qts	3 25
" 16 g.	1 90
Horse Radish, bottles, per doz	2 25

SAUCES.

John Bull, kegs, per gal.	\$1 25
" 1/2 pt. bottles, per doz	(according to quantity) 90c to 1 00
Devonshire Relish, kegs p. gal	1 75
" 1/2 pt. bottles,	
per doz	1 25

JAMS

AND

JELLIES

SUPERIOR
IN
QUALITY.

Raspberry, Strawberry, Blackberry, Plum, Grape, and Apricot Jams.

Red Currant, Raspberry and Strawberry Jellies.

Glass, Tin and Wood Packages.

✧ ADMITTED BY ALL ✧

That our Jams and Jellies are superior in quality. We have a full line in all size packages. Can ship in a moment's notice. Goods guaranteed.

DELHI CANNING CO.,
DELHI, ONT.

Prices current, continued—

Niagara Tomato, kegs. per gal	1 25
" " Reputed pints	1 25
Terry's Candied Peels. c. per peels	
Lemon, 7 lb boxes.	16
Orange, " "	18
Citron " "	30
CROSSE & BLACKWELL'S.	
Pickles, all kinds, pints, per doz	3 25
LEA & PERRIN'S. per doz.	
Worcester Sauce, ½ pts. \$3 60 \$3 75	
" " pints 6 25 6 50	

PRODUCE.

DAIRY.	Per lb
Butter, creamery, rolls	\$0 00 \$0 00
" " tub...	
" " dairy tubs, choice	0 16 0 18
" " " medium	0 10 0 15
Butter, pound rolls	0 17 0 19
" " large rolls	0 14 0 17
" " store crocks	0 14 0 17
Cheese	0 10 0 11

COUNTRY

Eggs, fresh, per doz.	0 21 0 22
" " limed	
Beans	1 45 1 65
Onions, per bbl.	3 00 3 50
Potatoes, per bag on tr'k	0 80 0 85
Hops, 1889 crop	0 15 0 18
" " 1890 "	0 35 0 38
Honey, extracted	0 08½ 0 10
" " section	0 14 0 16

PROVISIONS.

Bacon, long clear, p lb.	0 37½ 0 08
Pork, mess, p. bbl.	14 50 16 00
Hams, smoked, per lb.	0 11 0 11½
" " pickled	
Bellies	0 09 0 10½
Rolls	0 09 0 09½
Backs	0 10 0 10½
Lard, Canadian, per lb.	0 09 0 09½
Hogs	5 50 5 75
Tallow, refined, per lb.	0 05½ 0 06
" " rough,	0 02

RICE, ETC.

	Per lb
Rice, Aracan	3½ 4c
" " Patna	4½ 5
" " Japan	4½ 5
" " extra Burmah	4½ 5
Grand Duke	6½ 7½
Sago	4½ 5
Tapioca	5½ 6½

SPICES.

GROUND.

	Per lb.
Pepper, black, pure.	\$0 20 \$0 22
" " fine to superior	12 18
" " white, pure	32 35
" " fine to choice	25 30
Ginger, Jamaica, pure.	25 27
" " African,	18 18
Cassia, fine to pure	18 25
Cloves,	25 40
Allspice, choice to pure.	12 15
Cayenne, " "	30 35
Nutmegs, " "	75 1 20
Mace, " "	1 00 1 25
Mixed Spice, choice to pure.	30 35
Cream of Tartar, fine to pure	25 37

STARCH.

EDWARDSBURGH STARCH MFG. CO.

MONTREAL.

BRITISH AMERICA STARCH CO.

BRANTFORD.

	c. per lb.
No. 1 Laundry, 4 lb cartons	5½c
Canada Laundry	4½
Silver Gloss, crates	6½
Lily White, crates	6½
Silver Gloss, 1 lb chromos	6½
Lily White, 1 lb chromos	6½
Satin, Starch 1 lb chromos	7½
Brantford Gloss, 1 lb chromos	7½
No 1 Laundry, barrels & halves	4½
No 1 Prepared Corn	6½
Canada Corn	6½
Challenge Corn	6½
Rice Starch, 1 lb	9
Cube, 1 lb	7½

KINGSFORD'S OSWEGO STARCH.

Pure Starch—	
40-lb boxes, 1, 2, and 4 lb. pack'g's	8½
36-lb boxes, 3 lb. packages	8½
12-lb "	8½
38 to 45-lb boxes	8
Silver Gloss Starch—	
36-lb boxes, 1 lb packages	9
40-lb " 1, 2 and 4 lb packages	9
40-lb " ½ lb package	9½
40-lb " ¼ lb package	10
40-lb " assorted ½ and ¼ lbs.	9½
6-lb " sliding covers	9½
38 to 45 lb boxes	9
Oswego Corn Starch—for Puddings,	
custards, etc.—	
40 lb boxes, 1 lb packages	9
20 " "	9½

SUGAR.

c. per lb

Granulated, 15 bbls or over	6½
" " less than 15 bbls	7
Paris Lump, bbls	7½
" " ½ bbls	7½
" " less than a bbl	7½
Extra Ground, bbls	7½
" " less than a bbl	8½
Powdered, bbls	7
" " less than a bbl	7 3-16
White refined	6½ 6½
Extra bright refined	6½ 6½
Bright Yellow	5½ 6
Medium	5½ 5½
Raw	5½ 5½
Brown Jamaica, in bags	

SYRUPS AND MOLASSES.

SYRUPS.	Per lb.
	bbls. ½ bbls
Redpath's "D"	3½c 3½c
" " "M"	3½ 3½
Redpath's "V"	3½ 4½
" " "VB"	4 4½
" " Extra	4½ 4½
" " Ex. Sup.	4½ 4½
" " XXX Sup.	4½ 4½
Corn Syrup	4½ 4½

MOLASSES.

	Per gal.
Trinidad, in puncheons	38, 40c
" " bbls	40, 42
" " ½ bbls	42, 44
New Orleans, in bbls	90, 100
Porto Rico, adds	38, 45
" " barrels	42, 47
" " ½ barrels	44, 49

TEAS.

GREENS.

	Per lb
Gunpowder—	
Cases, extra firsts	42, 50c
Half chests, ordinary firsts	22, 38
Cases, sifted, extra firsts	42, 50
Cases, small leaf, firsts	35, 40
Young Hyson—Moyunes	
Half chests, ordinary firsts	22, 38
" " seconds	20, 22
" " common	18, 20

PING SUEYS.

Half chests, firsts	28, 32
" " seconds	20, 22
Half Boxes, firsts	28, 32
" " seconds	20, 22

JAPAN.

Half Chests—	
Choicest	38, 40
Choice	32, 36
Finest	28, 30
Fine	25, 27
Good medium	22, 24
Medium	19, 20
Good common	18, 19
Common	16, 17
Nagasaki, ½ chests Pekoe	20, 22
" " Oolong	17, 18
" " Gunpowder	18, 20
" " Siftings	8, 12½

CONGOUS.

Half chests, Kaisow, Moning	52, 55
Caddies and half chests	15, 50
Caddies, Pakling and now makes	18, 50

OOLONG.

Half chests Formosa	34, 50
Caddies	36 55

ASSAMS.

Chests and half-chests Pekoe	22, 4
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SCENTED ORANGE PEKOE.

Boxes, Foochow and Canton	28, 60
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TOBACCO AND CIGARS.

British Consols, 4's; bright twist,	
5's; Twin Gold Bar, 8's	62c
Ingots, rough and ready, 7's	59
Laurel, 3's	52
Brier, 7's	50
Index, 7's	45
Honeysuckle, 7's	53
Napoleon, 8's	49
Royal Arms, 12's	50
Victoria, 12's	48
Brunette and Lovely, 12's	45½
Prince of Wales, in caddies	46½
" " in 75 lb boxes	46
Bright Smoking Plug Myrtle, T &	
B, 3's	55
Lily, 7's	48
Diamond Solace, 12's	45
Myrtle Cut Smoking, 1 lb tins	65
½ lb pg, 6 lb boxes	65
oz pg, 5 lb boxes	65

GLOBE TOBACCO COMPANY.

CUT SMOKING TOBACCO.

	Per lb
Gold Flake, 1-5, 6 lb boxes	65c
" " ½, 5 " "	65c
" " 1-0, 5 " "	75c
" " 1 fancy tins	65c

KINGSFORD'S OSWEGO STARCH

PURE AND SILVER GLOSS CORN STARCH
FOR THE LAUNDRY! FOR THE TABLE
THE STANDARD OF EXCELLENCE ABSOLUTELY PURE

FOR SALE BY ALL LEADING JOBBERS IN CANADA

T. KINGSFORD & SON.
OSWEGO, N.Y.



Todhunter, Mitchell & Co.

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Headquarters for Commercial Travellers. Fine Sample Rooms. First-class in every respect.

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First-class Family and Commercial Hotel.

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Winnipeg, Man.

RUTLEY & McCAFFREY Proprietors.

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PORT ARTHUR, ONTARIO.

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PATERSON HOUSE,

OWEN SOUND, ONT.

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A DUNCAN, Prop

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Capacity, fifty thousand fruit cans per day.

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Cor. YORK AND QUEEN STS.,
HAMILTON, - ONT.

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CANNED FRUITS AND VEGETABLES.

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EVAPORATED APPLES and MAPLE SYRUP
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SILVER CREAM BAKING POWDER,

Put up in ¼ lbs., ½ lbs., 1 lbs., 3 lbs., 5 lbs.,
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No Glass, Crockery, or other Fakir
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IT SELLS ON ITS MERIT.

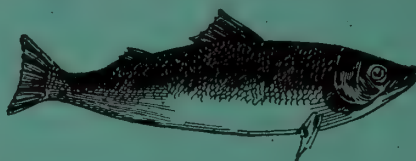
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From your Wholesale Grocer.

Sells itself after one Trial. Prices Current.



Fraser River Salmon.

"ROYAL"

- AND -

"BRITANNIA"

Brands of canned salmon are the finest packed in
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at the mouth of the Fraser River are in a position
to pack their fish fresh from the boats.

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Diamond
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brands of canned salmon. We pay special
attention to consignments placed in our
charge.

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TELEPHONE 1920.



Ross's Royal Soda Water.
" Seltzer Water.
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To please your customers sell Martin's
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Ordinary oatmeal is hard to digest be-
cause it is not boiled long enough.

By our New Process the meal is
partly cooked and is easily digested.

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them write direct to

MARTIN BROS.,
Mount Forest, Ont.

Oats and Feed a Specialty.

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ALL THE LEADING WHOLESALE TRADE HANDLE PURITAN CUT PLUG AND OLD CHUM SMOKING TOBACCO



VOL. V.

TORONTO, FEBRUARY 20, 1891.

No. 8

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DELICIOUS FLAVOUR
GREAT STRENGTH**

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of The

**British America Starch Co's
PREPARED CORN.**

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MANUFACTURERS

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BAKING
POWDER**

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THE BEST



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Producing an immense White steady flame, sufficient to
brilliantly illuminate a space of 50,000 cubic feet.

Holds over a Gallon of Oil. Burns over 10 Hours without Re-filling.

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This is due in part to the perfect draft and perfect combustion of oil ; it is also due to the fact that dirt falls off of its own accord—not into a pocket, but off—it has no pocket. NO POCKET, NO DIRT ; No bodies of Insects to fry and stink unseen and unsuspected.

Better than gas or electricity at half the cost.

Does the work of 15 ordinary Lamps and not as troublesome to care for as any one of them. Only one Lamp to fill. Only one chimney to clean instead of 15.

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THE CANADIAN GROCER & GENERAL STOREKEEPER.

PUBLISHED WEEKLY.
\$200 PER YEAR

Published in the interest of Grocers, Cannery, Produce and Provision Dealers
and General Storekeepers.

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PUBLISHERS.

115 ST. FRANCOIS XAVIER STREET,
MONTREAL.

6 WELLINGTON STREET WEST,
TORONTO.

Vol. V.

TORONTO, FEBRUARY 20, 1891.

No. 8

SPECIAL TO OUR READERS.

As the design of THE CANADIAN GROCER is to benefit mutually all interested in the business, we would request all parties ordering goods or making purchases of any description from houses advertising with us to mention in their letter that such advertisement was noticed in THE CANADIAN GROCER.

OUR MONTREAL OFFICE.

Our Montreal Office is located at 115 St. Francois Xavier St. Our representative, Mr. G. Hector Clemes, will be pleased to have subscribers and advertisers call upon him there. He will also pay special attention to gathering business items and attending generally to the interests of this paper.

CO-OPERATIVE PURCHASE OF BANKRUPT STOCKS.

The trade of Canada was in need of the example set by the Sarnia Retail Grocers' Association in the disposal of a local bankrupt stock, and it is desirable that the light of so successful an experiment should not be hid under a bushel. Its importance makes it deserving of more than passing notice. There is not in every town an association ready formed to take a bankrupt stock off the market and divide it among its members, but the fact that an association can do this thing furnishes the strongest motive to every section of traders to organize. It may be said that even in an association, personal interests would often override general interests, and that individual members would bid against the association to which they belonged. This would be all the better, as the association could run up the price on the individual, and either take the stock at a high figure, or force the individual to pay a high figure for it. In either case, the re-entrance into local trade of the bankrupt stock would do much less injury than if the association had made no movement in the matter.

In the case of a town where there is no association, or where the association cannot muster a majority in favor of buying the

bankrupt stock, there should be a few dealers stalwart enough in the interests of trade to co-operate for the purchase and division of this stock. Even if it is divided between only two traders its power to derange trade is considerably reduced. It is a pity that the greater traders of a town do not consider themselves the custodians of the local trade interests relating to their particular line. In the trade of every place there is a balance of advantage to be preserved, of which the importance and the conditions are as obvious as in that balance of power which is the cause of sleepless vigilance on the part of European nations. There are always three or four of these powers ready to oppose by arms or checkmate by diplomacy the movements of any other one to lay hold of additional territory. If the territory is to be seized, it must go piecemeal among them, or equivalent concessions have to be made to all the others by the power which is allowed to acquire it. The business of every town ought to be kept in equilibrium by the same jealous caution. In the maintenance of the balance of trade advantage, is to be found the surest check upon the evils that bankrupt stocks cause wherever they are sold to individuals.

While the co-operative plan distributes the advantage that the acquirement of a bankrupt stock at a good discount gives the purchaser, it also enhances that advantage, for the traders who are co-operating are really combining not to bid against each other, and are therefore keeping the price below what it would be if they were competing for the stock. But probably the most important respect in which the co-operative plan benefits local trade, is that it enables every member of that trade to contribute a little against the deluge of low priced stock which some bankrupt trader would open upon them if he got

hold of the whole thing. Without co-operation many traders have to look helplessly on at some interloper getting control of a large insolvent stock, and opening a store for selling it off at slaughtered prices. By association or by some merely temporary union for defence against bankrupt sales, every trader can throw in his mite for his own protection.

PATRONS OF INDUSTRY.

Our friends in Thamesville are being stirred up just now by a genuine friend (according to his representation) of the down-trodden farmer. We venture to say the same farmers have never been as badly scalped by the grocery trade in ten years as they have been by this man in as many days. It is said that he is able to organize three or more lodges per week, his modest charges being thirteen to twenty dollars per lodge, or fifty dollars per week, and it is expected by the trade that he will be able to carry off about \$2,000 to \$4,000 from Western Ontario before the whole thing falls through. Our informant has had great difficulty in getting at just what the farmer will make out of these Patrons of Industry. They will tell you that they expect to get their goods at 12 per cent., above invoice price, and out of that 12 per cent. the grocer must pay his freight, make good all shrinkage, pay insurance, all his taxes, contribute to churches and the poor, and keep his family. That is what the farmers expect. What they will get remains to be seen, but our informant tells us that in the small but live town of Thamesville the fool has not been found yet that will take their trade, and the best men in town in the grocery and hardware trade have indignantly refused to have anything to do with it. Messrs. Mayhew & Harmer, C. A. Mayhew, D. McFarlane, E. S. Hubble, Geo. Sherran, all expressed themselves as determined not to recognise the cards carried by the organization. As one merchant said, "No man here will take it unless he is on his last legs, and for such a man to carry the stock necessary for such an under-

taking, better credit will be required than he can get; unless the farmers back his notes, which they are not likely to do, unless their smooth-tongued organizer comes back and tells them to do it. The compact between the organization and the trade is rather a lop-sided affair. The mill is bound to grind out their supply at the per cent. agreed on, but there is no agreement on the other side to take their grists to that mill if they can get the grist ground just as fine at any other. No doubt the one who accepts this menial position will experience some annoyance as well as the contempt of his fellow tradesmen. At Wallaceburg it is pretty evident the grocers and dry goods men (one of each) that are serving them are doing no more trade than other stores in town, and what surprised our informant most was that the secretary of the trade association of that town was the grocer that took them up, and the dry goods man was the president of the same. Our informant was further told it was likely to break up the association, if it had not already done so. Here as at other towns it was openly spoken of as a fact that the poorest business men in the town were those that had taken it up, and there was a rumour that a good order from the Grocer was cancelled by a certain wholesale house when they learned he was serving the Patrons. The question was asked a grocer representative by fifty different grocers through these several towns, if he thought the wholesale houses should take action in the matter, as a man's credit was impaired by fixing such a low per cent. on trade. Besides it was injuring those who would not deal with them. Messrs. McVane & McVane, hardware merchants, Dresden, were approached by one of the leading ones in the organization. He wanted them to agree not to sell goods as cheap to anyone else as to the Patrons. Mr. McVane put the matter to him in this way: The Patrons' custom will average from six to eight dollars per member, while our trade to builders and citizens will average from forty to a hundred dollars. Why should I sell to you cheaper than to them? He says the bulk of the goods bought by farmers is nails, and such goods as do not pay 12 per cent., and a farmer wishing to build could get the entire bill at less than 12 per cent. above cost anywhere. So there would seem to be no cause for any disturbance in the hardware trade, Patrons or no Patrons. In Chatham, the Patrons are still hunting to find recognition, and many of the better class of farmers see how obnoxious and demoralizing the whole thing is as far as trade is concerned, and make no mention of their being members.

The business men of Pennsylvania are moving to have Saturday afternoon made a legal holiday between the middle of June and the middle of September. Custom has all but made it a general holiday, and now law is sought to sanction the usage.

ASSOCIATION DOINGS.

The Philadelphia Retail Grocers' Association has decided to make quarterly entertainments a feature of its meetings.

The collection department of the Philadelphia Retail Grocer's Association, which was organized nearly five years ago, has collected \$50,000 of doubtful debts for its patrons within that period.

A meeting of the retail merchants of Paris, was held on Wednesday evening, the 11th inst., to devise some plan for the protection of the merchants from dead beats, etc. An association was formed with Mr. Thos. O'Neil as chairman, Mr. P. Buckley, Vice-president, and James Hoey, sec.-treas. A book will be kept in which all delinquents will be blacklisted.

The Grocers' Association of New Brunswick has adopted a novel means to secure the payment of long standing bills owing them. At a recent meeting of the association a committee was appointed and instructed to purchase a collector's wagon, and to secure the services of a hustling collector. The wagon will be attractively painted and the person in charge will stop at the door of every delinquent and present the bill. If the visit proves unsatisfactory, the collector will repeat the dunning process every day until settlement is made. It is calculated that the debtor rather than have the collector's wagon paraded before his door every day, will prefer to settle the obligation to the best of his ability.

SIMCOE JOINS HANDS WITH TORONTO.

The Simcoe Association at its last regular meeting took up the question of centralization, and as a result has appointed its president and secretary delegates to the Toronto Association. It is in earnest too, for the Toronto secretary has received the fees and acknowledged the receipt of them, so that Simcoe is now hand in hand with the Queen City. Some associations are holding back as if they did not understand what was wanted. We venture to explain the scheme as well as we are able, and if we should be in error we shall be glad to be set right. The Toronto Association offers itself as a centre and is willing to further the interests of the trade in Ontario by working in the future, as in the past. It is anxious, however, that the other associations should be affiliated with it. To that end it asks that each association throughout Ontario appoint two delegates and pay their fees as members of the Toronto Association. So far, so good. The local associations have a large sphere of usefulness in their several localities, keeping track of delinquents, watching municipal laws affecting the trade, looking after the peddling business, and, as in the case of Sarnia, looking after the bankrupt stocks, and absorbing them if possible. These and

many other objects will keep associations on the jump, and the heartier they go into the work, the more they will find to do. But when we come to questions affecting the entire trade, then comes the time when a centre is wanted. These delegates could be reached in a very short time, a meeting would be held, an ultimatum reached, and the delegates would return to their several localities with a plan of action to work upon. At present this is an impossibility, but if the various associations throughout Ontario will act now, they will find that Toronto will step into the van and lead them forward. It is said that he who hesitates is lost, and it is very applicable in this case, for if Ontario associations fail to grasp this opportunity, it may pass away, and then good bye to centralization. The information which Toronto has sent out during the past two years has been one of the causes which have brought the various associations into existence, we venture to say the principal one, and now that they are in shape the sooner they are knit together the better. No better plan than that proposed by the Toronto Association is to the front. The fees of the delegates are placed at a nominal amount, merely \$2 per year, each. That means a tax of \$4 on each association per year. We fear the amount named is not sufficient, but it is placed at that figure, and if it can be done for that there would be no sense in asking for more. We shall be pleased to hear from Hamilton, London, Kingston, Brantford, and last but not least, Sarnia, on this subject. Perhaps some of these may have something better to propose. So come along, our columns are open, and let us have your opinions.

HAMILTON ASSOCIATION.

At the last meeting of the Hamilton Retail Grocer's Association the executive committee submitted a written opinion obtained from W. F. Walker, Q. C., as to the legality of publishing a black list of bad debtors. Mr. Walker's opinion is that such a publication is legal, providing the information be given to interested parties only and not to the general public. The association decided to go in for a systematic collection of bad and doubtful accounts. A resolution was adopted protesting against a recently adopted practice of sugar refiners—the putting up of their sugar and syrups in small packages and dictating to the trade the prices at which these packages are to be sold. The grocers are of opinion that they are the best judges as to what prices they shall ask for the goods they sell, and that the manufacturer has no right to interfere with their business.

The town council of Niagara Falls, Ont., has raised the license fee of pedlars from \$25 to \$75. The advance was made in compliance with a petition from the local retail trade.

TWO WAYS OF DOING BUSINESS.

We heard the other day of two merchants in the same line of business, who, while waiting for something, were having a friendly talk. The one was proprietor of a first-class store up town; the other, proprietor of a down town store. The up town man said that some time ago he had purchased at first hand 50 cases of a certain line of goods. He had got them right, which meant at rock bottom prices, and when the market was away down. The prices had risen since by leaps and bounds, until now he was getting a large profit, and there was no danger of any of the goods being left over. The down town man claimed that were he in the same position he would stick them in his window and rush them off, ignoring the rise of the market. The question is, which of these men is right—the one who advances his price with the market, or the one who takes no notice of the advance? Since the goods could not be replaced at anything like the figures they cost, we are of opinion that the up town merchant is in the right of it, for while the down town man would in all probability rush the goods off in a hurry, he would only be attracting customers for a line which he would soon exhaust, and then have to hunt for another leader to take their place. The up town man, however, would supply his trade and reap the benefit accruing from the rise in the market. Retailers too often lose sight of the fact that while they are compelled to follow the market when it has a downward tendency, it is only right and proper that they should take advantage of the advance. Here will be seen a big difference between the wholesale man and the retail one. The wholesale man buys 500 barrels of sugar, and next week if there is an advance of a $\frac{1}{4}$ cent, up she goes to the last notch. The average retail man is made of different stuff. He buys his 15 barrels at a time, chalks his price at or below a living profit, and though the market may go up like a rocket, he sticks to his price until he has sold the lot, and is compelled to look for more at the advanced figure. Then he very reluctantly changes his sign. Now is not this very thing what causes all the talk about cutting? In the late fall when the new pack of canned goods come on the market they are usually to be bought at better figures than in the early spring. Retailers load themselves with these goods, and when the time comes for putting them on sale they totally leave out of their calculations everything but the price they paid. To-day, canned tomatoes can be bought at 10c. in numbers of retail stores, while the price on Front street is quoted at \$1.35 to \$1.40 per dozen. Retailers should study their own interest and follow the markets up as well as down.

COLLECTING AGENCIES.

One very important feature in association work among tradesmen, and one which should not be lost sight of, is in the matter of collecting agencies. Wherever there is an association a delinquent list should be one of its features. It matters not how it is kept up from a financial standpoint. Whether the member is taxed separately for its use or whether its payment comes out of the funds, does not affect the point we desire to bring out. In all cities and towns we find so called collecting agencies set up by private individuals or corporations. These agencies commence by taxing the tradesman all the way from \$5 per annum up to \$30 or \$40 for the same period, and the tax does not end here. They want from 10 to 25 per cent. on all collections besides. This in itself is a very heavy amount, and, we venture to say, far in excess of the value of the work performed. Toronto subscribes some thousands of dollars yearly to these agencies, and as a general rule the results are far from satisfactory. The number of these agencies which had sprung up during late years, and after a brief existence disappeared, is legion. Still they find material to prey upon. Associations should therefore make it a point not only to protect their members from dead beats who rob them of their goods, but they should also protect their members from these agencies. If a delinquent list and collecting branch is impossible in an association, then let them confine their attentions to one agency and give it their undivided support. Special terms could no doubt be secured, and the difficulty got over in that way. We do not by any means advocate this as the better way, but simply as a substitute for a delinquent list run by the members. A list worked inside the association is by all odds the most satisfactory, since it can be made thoroughly effective and the work done at a much less cost. Enough money was taken out of the grocers of Toronto during 1890 to run an association, delinquent list, and collecting agency for years. Members of the Toronto body were caught as well as the grocers who do not belong. The shrewd business man who carefully guards his business from delinquent debtors is, strange to say, to be found upon the list of subscribers to these agencies. One would suppose that he would have no use for them, but he cheerfully pays in his hard earned cash for the privilege of grumbling at the results. Long before his first year has expired he makes up his mind that this is the last year he will throw his money away to collecting agencies, but in the near future some kid-gloved and silk-hatted gentleman comes along with a brand new scheme, and in he goes again, only to have the same experience. When will this shrewd business man profit by the results of his experience? When will he recognise the fact that he is being preyed upon in like manner as the dead-beat preys upon him? Experience teaches. Some men take a long time, getting, not the requisite amount of experience nor the necessary teaching—they get enough of both—but some how they are a very long time in understanding the tactics of so-called collecting agencies.

MORE FROM OUR DRAMATIC FRIEND.

SCENE, YONGE STREET.

Grocer standing at the corner, commercial traveller approaches.

C. T. Good day, Mr. Brown. How do you find business?

Mr. B. Business is flat, sir, very flat. But say, did you see that in *THE GROCER* the other week—"Why Some Grocers Fail?"

C. T. No, but I have heard some talk about it. I guess it's pretty near right.

Mr. B. Well sir, you ought to read it, it's one of the best things I've seen for some time, and every word of it true.

C. T. I'll have to look it up.

Mr. B. Do so. It's on short measures and fictitious weights, and if it opens the grocer's eyes, it is just what's wanted.

C. T. Oh, if the fellow knows his business he has a good field to work on. I was speaking to a man the other day who had bought a couple of pails of jam supposed to contain 14 lbs. each, nett. He popped them on the scales and the gross weight was 29½ lbs., while the tare would be at least 4 lbs. Of course, he is not one of the grocers who fail, for he weighs everything that comes in. The man who fails never thinks to weigh and check his goods. I called on another man who had bought some honey from a man in that line. It was in jars, and there were supposed to be 2½ lbs. in each, according to agreement, but the honey man didn't believe in fractions, and so by actual weight they contained 2 lbs., instead of 2½ lbs.

Mr. B. Oh, I have heard of that honey man before. But say, I was talking to M.—the other day, and he was telling me about a case of cranberries he bought. One dealer said it held 29 quarts, another one claimed it held 27 quarts, but when he measured them, the case just panned out 22 quarts. What do you think of that? And then there's coal oil—what about shortage in that? I hear it said that shortage can be found in that article as well as the rest.

C. T. Talking about crooked transactions, I heard of a case some time ago. A party secured a government order for 100 tubs of butter. He bought the butter, opened the tubs, stuck in about five pounds of salt on top of each, then soaked them well with water, headed them up, re-weighed them, and charged the price of butter for salt, etc. There was salt enough on before to preserve the butter, but for all that, strange to say that man failed.

Mr. B. Well, well, where will you find the honest man? I venture to say that such tricks as these are at the root of most failures. Of course there are some failures that the best and most attentive business men cannot avoid and some failures are caused by ignorance and want of experience, but where such practices as these are carried on, a man might do one of the largest businesses going and only be giving his time, money and labor for nothing, unless it is to keep up the infernal robbers who are supplying him.

C. T. Here comes my car. Good bye, the next time we meet I'll tell you something about the peddling business. (Traveller disappears in one of Frank Smith's refrigerators.)

Mr. B. (Aside), peddling business aye. Well I guess I know something about that too.

ESSENTIAL EXTRACTS.

An untimely frost has ruined the winter crop of strawberries in Southern California.

The Japanese rice crop this season will allow of an export of 1,139,000 tons, according to late mail advices.

The canneries on the Kodiak Islands, Alaska, intend to enter into a combine during the coming season.

An effort is being made in Boston to abolish the system of buying things by the dozen, upon the ground that the score is a more convenient unit.

Heavy purchases of granulated sugar are said to have been made in Germany for shipment to the United States after the first of April, when sugar comes in duty free.

Grocers are not often credited with being of a humorous turn, but one of the best things we have heard lately was where a customer entered a store not far from this city and asked for a yard of pork. The proprietor was not to be fooled, and handed out three pigs' feet.—*American Grocer.*

The sugar bounty of 2c. per lb., which the McKinley Act authorizes the United States government to pay all native producers of sugar, testing not less than 80 degrees by the polariscope, will not be paid it seems, according to the recent ruling of Attorney General Miller, until after the first of July next. This has caused great disappointment in the eastern states where big preparations have been made for the production of maple sugar on an unusually large scale. The makers of sugar buckets, evaporators, etc., have also received a set-back, as they have a large stock of appliances now ready.

The wholesale grocers of Boston are evidently in dread of unsettling effects preceding the introduction of free sugar. Their fear is that April the first will find them too well stocked with duty-paid sugar. They have decided to memorialize Congress to permit the duty during the month of March to be paid on the refined instead of the raw, so that no matter how much of the latter the refineries carry into April, there will be no

loss upon it from duty. This will prevent a panic, as the refiners can regulate their output so as to have a very small surplus of refined in bond at the moment the duty comes off.

According to the Philadelphia Ledger, a representative of the firm of Thurber, Whyland & Co., of New York, had a conference recently at Moorstown, with about 50 farmers who have been raising tomatoes for the canning factory there. The firm's agent said the farmers would have to furnish tomatoes this year at a reduced price, owing to the tariff on tin plate and sharp competition, and suggested \$5 a ton for this year's crop. The farmers have been getting \$7 per ton heretofore, and say there was no money in them at that price, consequently they declined to accept any reduction, and the meeting broke up without a single contract having been made.

Investigations have for the last three or four years been carried on by the Department of Agriculture at Washington, to discover the cause or cure of "yellows," which have wrought so much destruction in the peach orchards of New Jersey, Delaware and Maryland. One result of these investigations is the conclusion that fertilizers have no bearing upon the disease. The only check on yellows so far known is eradication, and because that has been neglected the upper portion of Delaware has become devastated, and the planting of orchards neglected. Attention to it on the other hand

is making Michigan a peach growing region of increasing productiveness. In that state every diseased tree is rooted out and destroyed as soon as it shows the taint of "yellows."

OFF WHERE SUMMER STRAYS.

Mr. Jos. F. Eby, of the firm of Eby, Blain & Co., wholesale grocers, Toronto, started for Jamaica on Tuesday. He will be away six or eight weeks. He takes the trip upon the advice of his physician, who thinks a few weeks' surcease from the cares of business and a few weeks of exile in a fine climate would do more in the way of physical restoration than any other treatment. Mr. Eby was far from being a prostrated man, but he has been a hard worker, and his many years' activity must have pretty well fitted him to enjoy this holiday. He will take in the Exhibition, and will be apt to vary the monotony of pleasure and rest by doing a little business as well.

Send in your orders for Munn's boneless codfish. There is nothing more satisfactory in the fish line for grocers to handle. It is prepared and cured with the best known preservative, and prompt shipments now are guaranteed to keep perfectly fresh and sweet for sixty days. If kept in cool store, under favorable circumstances, it will be just as nice in four or six months. Remember that codfish makes brains, and when you push the sale of this fish, you benefit your own pocket, but the benefit to the whole country is enormous.

The grocer who buys Munn's codfish
Will have an epicurean dish;
In his purse there will be gains,
In his head there will be brains

AN ADVERTISING POSTSCRIPT.

As a special advertisement, the following, printed on a fly-sheet distributed by Mr. Geo. Hague, grocer and tea dealer, Winnipeg, Man., receives a large amount of attention. The letter gives a twofold meaning, according as it is read in the ordinary way, or by taking every other line. Here it is:

COPY OF A CURIOUS LOVE LETTER.

MADAM,

The great love and tenderness I have hitherto expressed for you is false. And I now feel that my indifference towards you increases proportionably every day. And the more I see you the more you appear ridiculous, and an object of contempt, and the more I feel disposed, inclined, and finally determined, to hate you.—Believe me I never had the least inclination to offer you my hand and heart—Our last conversation has I assure you, left a wretched insipidity, which has by no means possessed me with the most exalted opinion of your character. Yes madam, and you will much oblige me, by avoiding me. And if ever we are united, I shall experience nothing but the fearful hatred of my parents, added to an everlasting displeasure of living with you. Yes, madam, I think sincerely—You need not put yourself to the smallest trouble or send or write me an answer—Adieu. And believe me that I am so averse to you, that it is really impossible I should ever be,

Madam,

Your affectionate lover till death,

W. G.

To Miss M—

There are two ways of reading this letter. Her father compelled his daughter to show him all letters sent to her,—the unsuspecting father read it straightforward, but the daughter (having the clue) read it otherwise. Find the contrast or go to Geo. Hague for it.

CONVERSATION AFTER MARRIAGE.

Isn't this tea lovely? It is. Where did you get it? At Geo. Hague's, it is his 50c. black tea, English Blend, Then always buy tea from him, there is some comfort in a cup of tea like this.

To Grocers!

There are three articles which the consuming public have decided are the best of their kind in the market, and it will pay every grocer to keep them in stock. They are

The "Horseshoe" brand of canned fruits and vegetables.

Packed by Bowlby Bros. & Co., of Waterford, Ont.

"Cairns" Home-made marmalade, jams and jellies.

Packed by Alexander Cairns, Paisley, Scotland.

The "Trident" brand of canned salmon.

Packed by Ed. Wadhams, Ladner's Landing, B.C.

Every package of the above brands guaranteed as to quality and weight.

BLAIKLOCK BROS, Agents,
17 Common St., MONTREAL.

R. A. LUCAS,

J. H. PARK,

R. T. STEELE,

GEO. E. BRISTOL.

LUCAS, PARK & CO.,

WHOLESALE GROCERS AND IMPORTERS,

73 McNAB STREET NORTH, HAMILTON, Ont.,

A supply on hand of Cleveland's Baking Powder, Durkee's Pepper Sauce, Morgan & Sons' Sapolio, Roquefort, Gorgonzola and Pamasaw Cheese, New Japan Rice, Flake Homing, 30 lb. bags, Buckwheat Flour.

"Teas" going as we predicted some time ago—Advance abroad in some lines fully 75%. Our "Extra Royal" Syrup now in travellers hands, is cheapest line in the market—flavour perfect. Don't "You" want some L. P. & Co.'s "Coffees, Spices, Extracts," etc.?

T. KINNEAR & CO.,

Wholesale Grocers, Importers of
TEAS, SUGARS, Etc.

JUST TO HAND:

Large consignment of Crosse & Blackwell's goods in pickles, marmalades, sauces, capers, etc.

47 Front St. East, - Toronto, Ont.

KOFF NO MORE.

Every retailer should have them at this season of the year. Watson's Cough Drops are the best in the world for the throat and chest; for the voice unequalled. "R. & T. W." Stamped on each drop. Write

R. & T. WATSON, TORONTO,
for Prices, etc.

Mention THE GROCER.

M. J. Woodward & Co.,

PRODUCERS OF CRUDE,

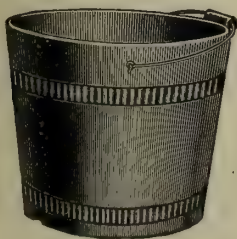
Manufacturers of

Illuminating Oils,
Lubricating Oils,
Paraffine Oils
and Wax, &c.

PETROLIA, - ONTARIO.

DURABLE PAILS AND TUBS.

TRY



THEM

The Wm. CANE & SONS MANUFACTURING Co
OF NEWMARKET, ONT.,

The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood. **BEST GOODS MADE.**

Represented by

Chas. Boeckh & Sons, Toronto,
Jas. Lee & Co., Montreal.

LOCKERBY BROS.,

WHOLESALE GROCERS,
75 ST. PETER STREET,
MONTREAL, P. Q.,

ARE OFFERING THIS WEEK

SUGARS. { Barbadoes
TEAS. { and Cuba **MOLASSES.**

FINE LARGE DRY COD IN BUNDLES. BONELESS FISH IN BOXES.

Canned Salmon, Lobsters, Mackerel and Oysters.

HUDON, HEBERT & CIE.,

WHOLESALE GROCERS

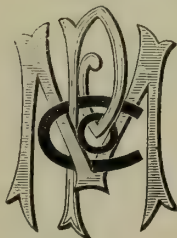
— AND —

WINE IMPORTERS,

NO TRAVELLERS ON THE ROAD.

304, 306 St. Paul St.

143, 145 Commissioners St.

MONTREAL.

BEST GOODS IN THE MARKET.

FRANKFORT, CAMBRIDGE, BOLOGNA,
CHICKEN, HAM and TONGUE
SAUSAGES.

PUT UP BY THE MOFFATT PACKING CO.,
MONTREAL.

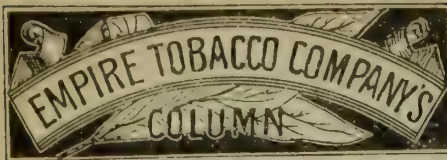


Ram Lal's
PURE
INDIAN TEA

GUARANTEED ABSOLUTELY PURE
AS MANUFACTURED ON THE
GARDENS IN INDIA.

Put up in lead foil packages, $\frac{1}{2}$ and 1 lb. Selling Agents:

TURNER, ROSE & CO., Montreal.



DO YOU WANT
A
CASH BALANCE
AT
Your Bankers ?



You can get it by selling our goods.

By buying direct from the manufacturers.

Send for
Price List.

Empire Tobacco Co.,
Montreal.



Reycraft & Garnell shipped two car loads of beans last week from Highgate, Ont.

The Patrons of Industry talk of putting a candidate for the House of Commons in the field for Lambton.

Charles Gaudette, late of Renfrew, is now in Sudbury, where he will prosecute the business of a general grocer.

The well-known Ram Lal's teas, which are being advertised so extensively, are having a big run among the trade.

P Beneteau is organizing a company in Windsor for the establishment of a beet root sugar refinery at River Canard.

The other evening a horse owned by Mr. Copeland, grocer, East London, ran away and made considerable havoc, smashing the delivery wagon to pieces.

Geo. E. Tuckett & Son shipped from their factory at Hamilton, on Saturday, a large consignment of tobacco to the Army and Navy Co-operative Company, London, England.

An inquest was held by the Fire Commissioner into the fire in Mr. Ed. Brown's grocery store, on Craig street Montreal, when it was decided that the blaze was purely accidental.

It is reported that Thomas J. Meehan & Co., Baltimore, booked the first order of the season for 1891 pack of Maryland corn. The quantity was 5,000 cases, and the price 80c. per dozen.

A fire broke out under a counter at 4 o'clock the other morning in Mr. Z. Lapointe's grocery store, 136 Beaudry street Montreal. It was soon extinguished, very little damage being done.

The failure of Thos. G. Munn, Paris, Ont., was a great surprise to business men of that town, and some of the grocers are now lamenting "accommodation" extended only a few days before the assignment was made.

G. A. Bradt, grocer, Niagara Falls, Ont., solves the difficulty of shorter credit from the wholesalers by shortening credit to his customers. He advertises that all accounts must be paid up in full at the end of each month.

Mr. Geo. S. Wheatley, for six years previous to last August a grocer in Sault Ste. Marie, returned a month ago to that town to reopen in the same line of business, but died before his preparations were completed. He seems to have been highly regarded by all who knew him.

A species of pumpkin grown in the vicinity of London, Ont., is noted for its keeping qualities. Mr. J. Padfield, corner Richmond

and Oxford streets, keeps two or three each year from September to April. The one now on hand, which will be cut next month, weighs about 100 pounds. He sells it in slices.

Mr. John Hobbs, traveller for the London West broom factory, while driving near Inwood, was run into by a Michigan Central train. The horse was badly cut around the breast and had some of his teeth knocked out, while the buggy was considerably damaged. Mr. Hobbs was violently thrown out and his escape from death is looked on as miraculous.

Funk & Wagnalls, New York, write THE GROCER: We wish an expert in the grocery business to edit for our dictionary the terms that have to do with this industry. Would you be so kind as to give us the names of two or three persons who have the requisite knowledge for such work. We wish an editor for each industry whose name would carry the weight of authority.

Mr. A. E. Carpenter, of the Ontario Canning Co., Hamilton, returned last week from Chicago, where he was in attendance at the annual convention of the Western Packers' Association. While away Mr. Carpenter made arrangements for the manufacture in the United States of a capping machine patented by him. It will also be manufactured in Canada.

T. W. Clarke, Vancouver, B. C., has, along with a partner, bought back the business he sold out some time ago to A. & J. Struthers. He will therefore be as ready to serve the trade in the firm of T. W. Clarke & Co., as he was in the days before "& Co." became a suffix in the style of his house. Consignments of butter, cheese, eggs, poultry, etc., will receive prompt attention and be ushered on the market under the most favorable conditions possible.

In another column will be found James Lumbers' advertisement. Mr. Lumbers does a cash trade only, and sells goods on a very small advance over cost. He does not send out any travellers, but solicits his trade through circulars and advertisements, making a specialty of sugars, teas and canned goods, but carrying a full line of all goods required in the wholesale grocery business. Having been in the business for twenty-eight years, seventeen of which have been in the wholesale line, he thoroughly understands the wants of the trade.

A pedlar whose stock-in-trade was two pairs of socks strayed unsuspectingly into the company of the Toronto Association executive committee the other night. Great interest was taken in his wares, and as they passed from hand to hand one sock got lost. After disagreeing about the price the footsore traveller left, ignorant of his loss. He came near getting a customer a few doors further on, but failing to muster four socks the bargain was declared off. He then repaired to the gathering of frolicsome grocers and eventually recovered the missing hose. The Vice-president tossed it to him with this disparaging remark upon the conduct of the customer who backed out, "The man who wants more than three socks for a quarter must be a hog!"

THE EXECUTIVE COMMITTEE MEETS.

The Executive Committee of the T. R. G. A. met on Monday evening the 16th, and took up the following business, which had been referred to it by the association: First the list of goods under combination as sent up from Montreal; 2nd the Halifax communication re the wholesaler supplying hotels, restaurants, boarding houses, etc.; 3rd the Secretary's statement for 1890, which was referred to this committee owing to liabilities to the end of the year not being therein. The Treasurer promised to remedy this. Lastly, the committee considered the continuation of the delinquent list. A full report of the committees' doings will be presented at the next regular meeting, and should prove a very interesting bill of fare.

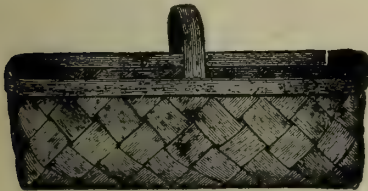
TRADE SALES.

On Tuesday, at Suckling & Co.'s auction rooms, the miscellaneous stock of Geo. A. Weese, Yonge street, Toronto, \$11,170, sold to Mr. Werner, of Hamilton, at 45c. on the dollar. The general stock of W. A. Broddy, Uxbridge, \$14,434.41, sold to F. J. Pearce, Parry Sound, at 52½c. on the dollar. The

P. DOTY & SON,

(Successors to W. B. Chisholm)

MANUFACTURERS OF



1, 2, 3 bushel grain and root baskets.
1, 2, 3 satchell lunch baskets
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit package of all descriptions.

OAKVILLE, ONT.

dry goods stock of Agnes E. McCrea, Elora, \$5,006.79, sold to Messrs. Steele Bros., Ferguson, at 60½c. on the dollar.

On Tuesday next, the 24th inst., Suckling & Co. will sell at their warehouses the general stock of John Hunt & Co., Aurora, Ont., amounting to \$4,500; the general dry goods stock of R. A. Hunt & Co., Toronto, amounting to \$11,567.51; the general dry goods stock of R. Smith & Son, Lindsay, amounting to \$5,278.38.

MUNN'S PURE BONELESS CODFISH

The finest on the market. Packed in 10 lb., 20 lb., and 40 lb. Boxes. Tied up neatly in 2 lb. bricks. Every brick is guaranteed full weight and Genuine Codfish.

TASTY ECONOMICAL DELICIOUS

Send for Sample at once.

STEWART MUNN & CO.,
MONTREAL.

MUNN'S

Labrador Herrings

Quality very choice. Apply early as quantity is very limited.

STEWART MUNN & CO. - Montreal

GIBSON & GIBSON,

Brokers and
Manufacturers' Agents.

Samples and quotations solicited from canned goods packers and manufacturers of grocery goods.

33 Wellington St. E., Toronto.

STAR BRAND
FEARMAN'S
HAMS AND BACON.
Hamilton, Ont.



HUCKINS SOUPS

Require only to be heated, and are then ready to serve.

Prepared with great care from only the best materials.

Have enjoyed the highest reputation for more than 32 years.

TEST FREE

Send us 20 cents, to help pay express, and receive, prepaid, 2 sample cans of these Soups, your choice.

J. H. W. HUCKINS & CO.,
Sole Manufacturers, Boston, Mass.

SOLD BY ALL LEADING GROCERS.

LEONARD H. DOBBIN, MONTREAL. Sole Agent for Canada.

Tomato, Mock Turtle,
Ox Tail, Green Turtle,
Pea, Julienne,
Beef, Vermicelli,
Chicken, Terrapin,
Macaroni, Consommé,
Okra or Gumbo,
Soup and Bouilli,
Mullagatawny.

RICH AND
PERFECTLY SEASONED.

James Turner & Co., - Hamilton.

Wholesale Agents for and every line a seller.

RAM LAL'S TEAS.

The blend on this Continent of pure Indian Tea that stands head and shoulders above all others.

BENS DORP'S COCOA.

Made from the Bean, no filling. ¼ lb. tin goes as far as one pound of loaded Cocoa.

BATGER'S JAMS AND JELLIES.
BATGER'S COMPRESSED JELLIES.
CRARY'S AMMONIA.
COURET BROS. SHELL CASTILE.

Made from the fruit as branded, with only granulated sugar.

Lovely flavors, handy, inexpensive, quick workers.

Lightening exterminator of dirt, 1 doz. bottles retail at 25c.

The best of all white Castiles for Toilet use.

Initial order always leads to repeats for above lines.

TO ABOLISH ORDER TAKING.

The following important communication was sent to the Paris Merchants' Protective Association by the Mayor of that town. The ideas in it are sound, and the passing of a law to widen the powers of municipalities in respect to a house-to-house trade would effect a radical reform. Evils of the credit system would be lessened and the pedlar would be better regulated:—

PARIS, Feb. 11, 1889.

To the President and Members of the Tradesmen's Association of Paris:

Gentlemen,—Having for some time contemplated the advisability of abolishing the practice of order-taking by the different merchants of this town, I would ask your co-operation in the matter, because I think it would help to a great extent the cash payment system, and help to do away with the enormous credit system that is now endangering individual business. Where orders are taken now principally by the retail grocer from door to door, people are kept away from the stores and never see what is for sale. Besides, a person running an account would be more likely to pay oftener if he had to come and face the merchant when he wanted more goods. By giving so much credit you keep away people who are ashamed to be seen by the creditor. There are a great many pros and cons in connection with this matter, and knowing you are met together to better your individual interests, as well as to take the welfare of the town into your consideration, I wish to bring this matter before you, hoping that you will take it up and ask the Council (if you think it favorable) to issue circulars to other municipalities asking their co-operation to petition Parliament to pass a bill giving municipalities power to pass a by-law prohibiting the taking of orders of any kind, thereby keeping out tea pedlars and all other such like nuisances.

After giving some personal observations of his own in connection with this matter, the Mayor closes by saying he trusts the merchants will see it in the same light as he does, and promises his aid in any agreement that will benefit the cause.

A HAMILTON HOUSE PLANTS A BRANCH.

Thos. B. Greening & Co., Hamilton, Ont., importers of teas and coffees, find that the growth of their trade in Manitoba, the North West Territories and British Columbia, requires the opening of an office at Winnipeg in the midst of that great district. This Winnipeg branch will trade under the style Greening, Balfour and Co., and will be managed by Mr. Robt. Balfour. The shipping and financial management will be continued from Hamilton, thus leaving the western office free from the heavy expenses incidental to the maintenance of an inde-

pendent system of distribution, and therefore able to sell at an advantage over competitors. Mr. Balfour's presence on the spot will virtually cancel the distance between the main house and the branch.

CORRECTED PRICES OF MATCHES.

There was an error in the revision last week of our Match quotations. The correct prices are: Parlor, \$1.75; Telephone, \$4.05 to \$4.15; Telegraph, \$4.30 to \$4.40; French, \$3.60 to \$3.65. In each pair of quotations the lower represents the price in 5-case lots, and the higher represents the price in single cases.

A NEWFOUNDLAND NOTICE.

A notice being circulated in Newfoundland contains the following:—

"The fishermen and managers of lobster factories on the western coast of Newfoundland, falsely called the 'French shore,' are earnestly requested to hoist British flags on their boats, nets and factories during the coming fishing season, to claim the protection of British war vessels if interfered with by French vessels, and to report as promptly as possible any refusal of British officers to protect them.

"No order from the British Admiralty can override the constitution of Newfoundland. Magistrates and justices of the peace are urged to do their duty, asserting the civil power, as no law exists for 'naval law' as hitherto administered. Civil authority is superior to military, except in case of war.

"Pass the word up the coast that the empire—especially the colonies, of which Newfoundland is the oldest—expects every Newfoundlander to do his duty.

"Newfoundlanders, your interests are sacrificed, not by the present or former Newfoundland government, but by the English Foreign Office, because it prefers the interests of the rich banks and bondholders, who have invested their money in Egyptian securities and want no trouble with France. No capital or enterprise will come into western Newfoundland until the French are out of it.

Advertising is a tax on him who so regards it. Only when he has learned to look upon it as an investment, and treat it as such, giving it his time and thought, will it develop into a thing that pays. Newspaper advertising space, like most other kinds of property, has two values; to-wit, what it costs the advertiser, and what it is worth to him. Therefore, in buying it, he should consider its character as well as its price.—The Roller Mill.

A customer secured is a promise of greater salary in time.

Rivalry, open, fair, good natured and enterprising, is the life of business.

The New England Grocer says: There are about forty sardine factories in Maine, the products of which find a market all over the continent. The pack last year is said to be fifty millions of cans. Many factories are putting up large herring, which appear before the public as "Brook Trout," "Sea Trout," and "Mackerel." A Maine "Sardine" is is preeminently a home institution, and we judge it to be a good article, as sales increase from year to year.

Soap and water are cheap, but soil on goods is expensive.

A feather duster disperses but does not remove the dust from the store.

One thing in particular should be impressed upon clerks—the necessity of careful attention to small customers.

DETECTIVE AGENCIES.

HOWIE'S DETECTIVE AGENCY, 86 Wellington St. West, Toronto, Ont., established 1886. Telephone 1309.

SITUATION WANTED.

YOUNG MAN WANTS SITUATION—Understands the grocery business thoroughly, first-class references. Apply, J. George, 453 Church St.

BUSINESS CHANCES.

TO COUNTRY MERCHANTS AND DEALERS—The undersigned solicits consignments of butter, eggs, poultry, apples, potatoes, pork, beef, grain flour. Liberal advances made. W. HOLDITCH, Sudbury, Ont., 8 Dealer in groceries, fruits, meats, provisions.

TRAVELLERS CALLING ON GROCERS and confectioners wishing side-line please address this office.

JOHN PETERS & CO.,

General Commission Merchants and Brokers,

Halifax, N. S. and Kingston, Jamaica, W.I.

Agents for The E. B. EDDY MFG CO., HULL, P. Q.

We are open to accept one or two more Agencies of first-class houses, either at Halifax or Kingston. We have a good connection and splendid storage facilities.

References: The Merchants Bank of Halifax. The E. B. Eddy Mfg Co., Hull, P.Q. The Mercantile Agencies.

H. W. NORTHRUP & CO.

Commission Merchants, South Wharf, - Saint John, N. B. Dealers in

Provisions, Groceries, Fish, Teas Dulse, Fruit, Spices, etc.

—AGENTS FOR— Canned Finnen Haddies, and Bread-Makers Yeast Cakes.

CORTICELLI

ALL STOREKEEPERS are
INTERESTED.

The Best Goods are what you
want to give your Customers.

TRY CORTICELLI SILKS

Ask your Wholesale Merchant for them,
if he does not keep CORTICELLI, write
direct to

CORTICELLI SILK CO.,
ST. JOHNS, P. Q.

**SILVER
STAR
STOVE
POLISH,**

THE PHENOMENAL POLISH,

BLACK, BRILLIANT, BEAUTIFUL,
Handsome put up in 3 doz. hinged cases,
can be had from all wholesale grocers,

Or from **F. F. DALLEY & CO.,**
PROPRIETORS,
Hamilton, Canada.

JAS. WATSON & Co.,

Coffee and Spice
Dealers.

Toronto, Ont.



Brantford and Pelee Island. } J. S. HAMILTON & CO'Y,
Sole Agents for Canada. } BRANTFORD, ONT.

Automatic Selling Machines.

The Tutti Frutti Automatic Vending Co. supply their Tutti Frutti Selling Machines to all who have good positions. For all particulars apply to

E. BELLINGER, Manager,
60 Yonge St., Toronto, Ont

N. K. FAIRBANK & CO.,

COMPOUND



REFINED LARD.

185 WELLINGTON ST., MONTREAL.
CHICAGO. ST. LOUIS. NEW YORK.

Condensed Mince Meat.

Handled by retailer
as shelf or counter
goods. No waste.
Gives general satisfaction.

Will not ferment in
warm weather.

Sells at all seasons
by all wholesale
grocers.



Although fruits are
scarce and high, price
same as last season,
\$13.50 per gross net.

Packed in $\frac{1}{4}$ and $\frac{1}{2}$
gross cases.

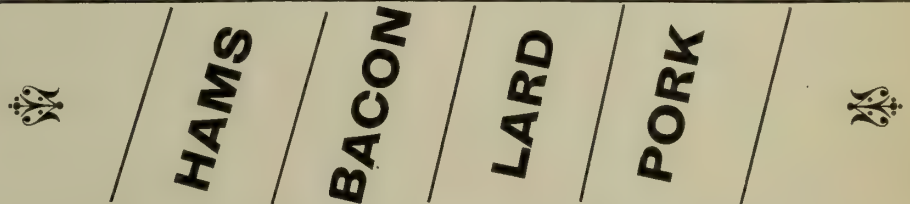
Sole manufacturer
for Canada.

Ask your wholesale
grocer for it.

J. H. WETTHEY, St. Catharines, Ont.

GEO. MATTHEWS

-PACKER and CURER.-

**PURE LEAF LARD A SPECIALTY.**

PACKING HOUSES, OTTAWA, PETERBORO' and LINSLEY, ONT.

W. H. GILLARD & CO.,

WHOLESALE GROCERS, HAMILTON.

IN STORE:

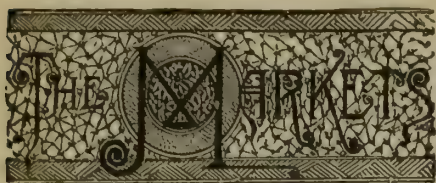
NEW GOODS—Mayette Grenoble Walnuts (finest grown). Persian Dates in layers. Le Sphinx brand Bosnia Prunes, cases and casks.

CANNED APPLES in gallons and threes at special prices to the trade. Buy early. Apples will be much higher next spring.

Agents for Allan's Condensed Mince Meat. Nelles' fine Jams in glass pots and pails.

DIAMOND BAKING POWDER is considered by those who have tried it to be the best value in the market. A trial will convince you. Put up in $\frac{1}{4}$, $\frac{1}{2}$ and 1 lb. tins. Retail at 10, 15 and 25 cents.

Mail orders and Correspondence solicited and promptly attended to.



TORONTO MARKETS.

TORONTO, Feb. 19, 1891.

GROCERIES.

There is evidently but little superfluous consumption, for which Lent may be partially responsible, but for which bad weather and election excitement are at least equally responsible. The trade of the week has few records of large orders or of brisk spurts. The dead level of dulness has been nearly unbroken throughout the week and throughout the whole range of grocery merchandise. The business done has been a strictly hand-to-mouth one, for which the dull prospects of country trade and the shortened time of the new terms are the chief causes. There is no special difficulty in collecting, nor is there any unusually notable readiness in the way payments are met.

CANNED GOODS.

What activity the market has so far exhibited has waned rather than waxed during the past week. Canned goods have been in request but not in large quantities, nor has there been any simultaneous movement on the part of a considerable number of buyers to add small quantities to their stock. All the goods that have been wanted have been supplied without making much effect on stocks in jobbers' hands, which are virtually as big at the end of the week as they were at the beginning. All lines are as deserving as ever of the epithet "firm." No supplies beyond those holders were cognizant of have been discovered to weaken the situation, and the bareness of retail stocks taken along with the maturing of the demand gives security to the strength the market has developed.

COFFEE.

This market is unaffected by outside movements so far. The scarcity of fine grades and the firm prices of them remain as they were. While the receipts of Rios and Santos have been large in New York, the demand has also been very large from all coffee-consuming parts of the world, and the prices of these growths have been very firm outside. The effect of this may be felt here before there is any reaction.

DRIED FRUIT.

As there is no time of year when people cease to use dried fruit, so there is no time of year when the trade in dried fruit is a cipher, unless when there is no stock. There is, however, about as close an approach to no business as there ever is. The market seems to be lifeless. If the present trade made or sustained prices they would be in a very bad condition. But as outside influences do that, prices have a substantial basis that may be expected to keep them reasonably

firm. In New York the situation is strong in Valencia raisins and currants. Nor, while they are left almost alone here, are the prices weakening. In prunes the demand has continued good, while the stock has got into still smaller compass.

NUTS

There has been virtually no trade in nuts this week. The prices of lines in stock are unchanged.

RICE AND SPICES.

Rice is a scarce article in the finer grades. There have been some receipts of Japan the past week, but the new stock is dear. It quotes at 5 to 5½c. The demand for it has been fair. Spices, on the other hand, are in light request.

SUGAR.

The advance in prices noted in our last report has had no perceptible effect upon trade, which is yet a matter of small and not over-frequent orders. All the sugar that is consumed is bought at about the moment it is wanted, and not more than a week's wants appear to be anticipated by any retailer who comes upon the market. Also, consumption itself seems to be limited. The absence of speculative buying after an advance is a feature that is becoming more distinctly outlined in the sugar market, and is due undoubtedly to the operation of the shorter terms. Whatever other effect they have had, the reduced terms have checked the manifestations of excitement that formerly attended important movements in sugar. The price of raws appears to be growing stronger both in England and in New York, in the latter city the firmness of holders being a very marked feature of the situation. Prices here are unchanged.

SYRUPS AND MOLASSES.

There is no comment to make upon this market that could not have been made a week ago. Molasses is still firm, and so are low grade syrups, whose scarcity is as pronounced as ever.

TEAS.

All kinds are firm and in fairly good request. Low grade Hysons are yet very scarce. So is gunpowder. Japans are in fair supply, but will be scarce long before the season for replenishment is on. Low grade Congous are in leading demand and are very high. The tea trade is the best now doing.

The local business done in Indian teas remains steady. On account of the high prices ruling in London, importers are only buying for immediate requirements, but there is not much chance of fall. In London the demand has developed increased strength, and biddings have been active and continuous at a further considerable advance for the lower grades. Judging from the tone of the market, it is by no means uncertain that a further important advance will not be established for Indian and Ceylon teas by speculative buying. A fear has recently been gaining ground that the quantity of tea for the present season may fall short of actual requirements. There can now be no doubt that the supply available from China will show a heavy deficit. This deficit is estimated at more than twenty-five million pounds. The available crop from India is not likely to be much in excess of last season. The few additional millions expected from Ceylon will not suffice to meet the deficiency unless consumption is checked by the high price. A rise in prices, therefore, is only natural, especially in the lower grades, which are needed to replace China tea.

The following are from McMeekin & Co's. notes on Indian, Ceylon and Java teas for January:—Indian—The offerings reached



JAMES LUMBERS.

I quote:

EXTRA GRANULATED SUGAR 6.⁸⁰ per lb.,

For one or more barrels, subject to change with the market, but always 17½c. per 100 pounds

Less than the Combination

Bright Yellow Sugar, 5½c.; send for Sample. My Discounts are 1½ per cent. off Sugars.

I carry a full line

Teas,
Sugars,
Tobaccos,
Canned Goods,
and all
General Groceries

JAPAN TEA.

I have a line of 203 Half Chests Japan Tea to arrive this week which is exceptionally good value at 21c. Send for Sample.

RED HERRINGS

or DIGBY CHICKENS.

1000 boxes which I am offering at 13c. per box. There are about 45 herrings in a box.

JAMES LUMBERS

Wholesale Grocer,
67 Front St. East,
TORONTO, ONT.

DAVIDSON & HAY
Wholesale Grocers,
36 Yonge Street,
TORONTO, ONT.

IN STOCK

Full assortment of canned goods, including the following choice brands:—

"Canada First," "Lion," "Little Chief" and "Lynn Valley" Corn. Peas—Simcoe "English Garden," Delhi Sweet Wrinkled, Marrowfats and "Little Chief," Tomatoes—"Little Chief" "Ontario" and Windsor; also Peaches, Pears, Raspberries, Strawberries, Pumpkins, Plums, Pine Apple, &c., &c

Sloan & Crowther

WHOLESALE GROCERS,
TORONTO.

JAPAN RICE.
GALLON APPLES

3-lb. do

H. P. ECKARDT AND CO

Wholesale Grocers,
3 FRONT ST. EAST, TORONTO.

**STUART,
HARVEY & Co.**
Importers and

WHOLESALE GROCERS

A Large and Well-Assorted Stock of

Teas, Sugars and General Groceries

HAMILTON, ONT.

WARREN BROS. & BOOMER,
IMPORTERS

AND

WHOLESALE GROCERS,
35 and 37 Front St. East,
TORONTO, ONT.

SUGARS, COFFEES AND TEAS,
SPECIALTIES.

**EDWARD
ADAMS & CO.**
ESTABLISHED 1846.

Wholesale Grocers and Importers of

**TEAS,
SUGARS,
COFFEES,**

Tobaccos, Wines and Spirits
95 & 97 Dundas St., London, Ont.

BALFOUR & CO.,
IMPORTERS OF TEAS

AND

Wholesale Grocers
HAMILTON.

SMITH & KEIGHLEY
WHOLESALE GROCERS

AND IMPORTERS OF

Mediterranean Fruits.

FINEST SELECTIONS IN THE MARKET

—OF—

China, Japan, Indian and Ceylon
TEAS.

9 Front St. E., Toronto

STEEL, HAYTER & CO
IMPORTERS OF

INDIAN TEAS

Direct from their estates in Assam.

Assams, Kangras, Darjeelings and Indian
Oologs in stock.

PROPRIETORS OF THE WELL-KNOWN

"MONSOON" BRAND.

SAMPLES AND QUOTATIONS ON APPLICATION

11 & 13 Front St. E. Toronto.

Calcutta and London Firm: Octavius Steel & Co
Telephone 2354.

J. W. Lang & Co.
Wholesale Grocers,
TORONTO.

Special values in
Canned Goods
during February.

TOMATOES, CORN, PEAS,
PEACHES, PLUMS, PEARS.

33 Front St. East.

NEW BLACK BASKETS.

We have just received the
first shipment of

"Crescent" Brand

**EXTRA CHOICE PATRAS
CURRANTS.**

Specially packed for us.

Ask our Travellers or send for Samples
and Prices.

PERKINS, INCE & Co.,
TORONTO

J. F. EBY.

HUGH BLAIN.

CANNED GOODS

OF ALL DESCRIPTIONS.

APPLES,	PEAS,	RASPBERRIES,
BEANS,	PEARS,	STRAWBERRIES,
CORN,	PEACHES,	PLUMS,
LOBSTERS,	MACKEREL,	SALMON.

Eby, Blain & Co.,

Wholesale Grocers,
FRONT AND SCOTT STS. TORONTO.



MARKETS—Continued.

the very large total of 173,500 packages, against 145,800 packages in the same month of 1890. In spite of this extreme pressure of sales, there was little variation from a steady upward movement during the month, and the difference in value at the close was considerable. Pekoes and Pekoe Souchongs advanced from 1d. to 1½d. per lb., and practically nothing could be bought at the close in whole leaf tea under 9d. per lb. A large speculative business was done privately after the last auction of the month, at a still further advance. The quality generally was good, and the average of public sale prices was about 11½d. per lb. The season in Calcutta is practically closed, and it would appear from latest advices, that the proportion of crop shipped to the United Kingdom will only be about equal to that of the previous season. The year 1890 shows a large increase in the home consumption, being six millions in excess of 1889, and sixteen millions in excess of 1888. The amount taken of all kinds of tea reached the high level of 5.08 lbs. per head per annum on the average. The imports for the month were 13,258,000 lbs., and the deliveries 10,571,000 lbs., leav-

ing in stock 39,064,000 lbs. The exports to the United States during 1890 were 635,000 lbs., and to Canada 567,000.

Ceylon.—The offerings were 49,700 packages against 45,300 packages in the same month of 1890. Prices were well maintained throughout the month, and in sympathy with Indian teas, a general advance of fully 1d. per lb. was established. The average of Public Sale prices for the month was about 11¼d. per lb. A sale at the phenomenal price of £4.7s. per lb. was made of a small lot of particularly tippy tea, and it was immediately turned over afterwards at £5. 10s., or, say 27 dollars. The tea was merely an "exhibition" sample, and cannot be considered a marketable commodity. The increase in home consumption is exactly identical with that shown on Indian tea, but the quantity of Ceylon being much smaller, the percentage of increase is the more marked. The imports for the month were 2,886,000 lbs., and the deliveries 3,566,000 lbs., leaving in stock 7,942,000 lbs. The exports to the United States during 1890 were 322,000 lbs., and to Canada, 202,000 lbs.

Java.—The offerings were 2,300 packages, against 3,800 packages in the same month of 1890. The teas commanded good attention, and showed a marked advance.

PETROLEUM.

The trade is as good as it usually is at this season. It of course is now on the wane on account of lengthening daylight. Prices are unchanged.

DRUGS AND CHEMICALS.

The demand for drugs and chemicals is steady, and the market has taken on no new feature.

BUTTER AND CHEESE.

The demand for good dairy tub is as strong as ever. Fine dairy tub is in stronger request than any other sort of good butter. Good rolls are wanted, but the market is particularly partial to good tub. Low grades of tub butter are in very liberal supply and are dull. Large rolls are fairly plentiful, and good pound rolls are wanted, the bulk of what are received being tub butter made over into rolls. The prices are: Choice dairy tub 17 to 18c., medium tub 14 to 15c., pound rolls 17 to 19c. large rolls 14 to 16c. Store packed is 8 to 12c.

Cheese is growing firmer. No September stock can be got under 10½c.

COUNTRY PRODUCE.

APPLES.—Are getting very scarce, the market showing signs of being nearly cleaned out. A shipment to Liverpool last Saturday strengthened prices here. They are \$3.50 to \$4.50.

BEANS.—Have weakened somewhat; choice hand picked are now down 5c., and quote at \$1.60 in car lots. Common stock is \$1.40 on track.

DRIED APPLES.—Are worth 7½c. here in round lots, and 8c. for smaller quantities. These prices are not so strong as they were

a week ago. The spring demand has not opened out, but inquiries are beginning to be heard. The stock appears to be plentiful, but it is scattered throughout the country, so that the making up of a car is nearly as difficult as if stock were scarce.

EVAPORATED APPLES.—Are dull. There is very little demand for them now. The stock here is also pretty large, and 13c. is less firm than it was.

EGGS.—Are 18 to 19c., according to the size of the shipment. They are very plentiful now, and are becoming more so every day.

HAY.—Is quiet, in liberal receipt and easy, at \$8 to \$9 for timothy and \$6.50 for cattle hay.

HIDES.—Are very dull. Green bring 5c., and cured 5¾c., though there is very little business in the latter.

HONEY.—Is unchanged, at 6 to 10c. for strained, and 14 to 16c. for sections.

HOPS.—Are moving steadily into consumption at the prices that have stood for the past several weeks—viz., 18 to 25c. for old, and 35 to 40c. for new crop.

OATS.—Are unchanged at 45 to 46c., in fair demand and reduced supply.

ONIONS.—Are becoming scarcer and firmer. Last week's quotations represent the prices they are still bought at, but these prices do not bring stock readily upon the market. Reds are \$3 and firm, white are equally firm at \$3.50.

POTATOES.—Are rather quiet, the price 85c. on track, not being notably firm, as the fine weather improved supplies. Out of store lots are 90c. to \$1.

SEEDS.—Being now between the export demand and the local demand, the former of which is over and the latter not begun, trade is very quiet. Bright weather would make great improvement. Alsike is weaker as a consequence of the closed export market, and prime to choice is \$7 to \$8. There are low grades of mixed stuff to be got at \$4, but these are very inferior. Timothy quotes yet at \$1.10 to \$1.65, and is very dull. Red clover is likewise unchanged at \$4.25 to \$4.75.

SKINS.—Are scarce at \$1 to \$1.40 for good sheep.

STRAW.—Is dull at \$6 to \$6.50 for oat.

TALLOW.—Rough is 2c., refined 5 1-2 to 6c.

WOOL.—Hardly moves at 20c.

FISH.

The present trade is far ahead of that which was done in last Lent. La grippe injured the trade then by necessitating a suspension of the usual fasting rules. Also the prices of eggs were easy then as compared with this year, and eggs are always a more

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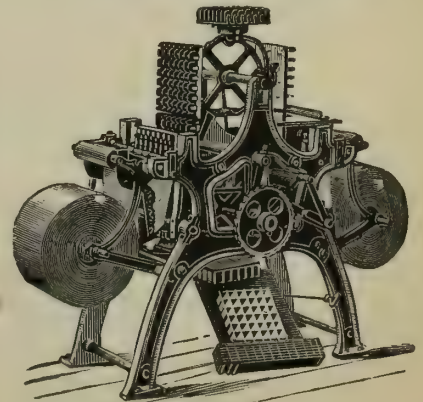
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Northumberland Paper and Egg Case Co

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We also make a first-class Wooden Case, and can therefore supply a complete Egg Case at the lowest possible price. For prices and other information, address the Mills, CAMPBELLFORD, ONT

MARKETS—Continued.

or less preferred substitute for fish during Lent. Last year they sold at 15c. at a stage of the Lenten season when they were near 30c. retail this year. The supply of lake fish has fallen off, and the prices are up. Frozen trout is now 7 1-2 to 8c., and Manitoba white fish 7 1-2c. Fresh sea fish are also firmer, flounders being 5 to 5 1-2c., and Newfoundland sea-herring up to \$2 per hundred by count. A supply next week of sea-herring caught off the Newfoundland banks is expected, and it will bring down this price considerably it is believed. While frozen lake and sea fish have gone up, pickled and salt fish have gone down, for though the demand has been good the supply has improved. Labrador herring are \$5.50 to \$5.75, shore herring \$4.50 to \$5.50, salmon trout \$4.25 to \$4.50, white fish \$5.25. Wholesale dealers report collections difficult.

GREEN FRUIT.

The advance in apples and the mild weather have helped the trade in green fruit, though the business done the past week has been but moderately good. Valencia oranges are \$4.50 and are reasonably firm. Floridas are \$3.50 to \$4.25. Messina lemons are \$3.25 to \$4, Palermos are \$3.25 to \$3.50. Malaga grapes are about done, and the remnant is selling at \$11 to \$14 according to quality and weight.

CRANBERRIES.

The market will soon be bare of stock, as the supply now on hand is small. Cape Cod barrels are \$11 to \$13.50, cases \$3.50 to \$4. Killarney barrels are \$7 to \$8, and \$2.25 to \$2.50 per case.

PROVISIONS.

The week's trade has been rather quiet, mainly owing to the unsettled outlook of the market for products during the coming summer, that being dependent on the action of government after elections. Hogs are arriving less freely, are in but light demand and are lower.

BACON—Long clear is 7½ to 8c., bellies 9 to 10½c.; backs 10 to 10½c., and rolls 9 to 9½c.

DRESSED HOGS—Are \$5 to \$5.50.

HAMS—Are 11 to 11½c.

LARD—There has been a fair demand at 9c. and pails are 9 1-2c.

MESS PORK—U. S. stock is \$14.50; Canadian \$15, and short cut \$16.

SALT.

The prices quoted last week hold for this, but there is a very nominal trade being done. The sales made during the week are:—1 car bbls. at \$1.42; 3 cars sacks at 70c.; 1 car dairy at \$1.25; land salt, 2 to 2½c. Inquiries for land salt are beginning to be heard.

DRY GOODS.

The election excitement causes a suspension of buying. The wants of the retail trade are sufficient to support a good run of stock from wholesale hands, and ultimately the trade will be done, the political stir only deferring, not extinguishing trade.

RAW FURS.

The market is duller, in sympathy with the waning trade in dressed furs. Prices are yet quotable as follows:—Beaver, per lb., \$4.50 to \$5; bear, per skin, \$10 to \$25; cub, per skin, \$5 to \$12; fisher \$3.50 to \$5; fox, red, 81 to \$1.25; fox, cross, \$2 to \$5; lynx, \$1.50 to \$2.50; martin, 75 to 90c.; mink, dark, 75c. to \$1.25; Muskrat, fall, 12c.; winter, 15c.; otter, \$8 to \$13; racoon, 25 to 80c.; skunk, 25 to \$1.25.

Butter, Eggs, Potatoes, Onions, Cheese, Oats, Apples, Hay, Straw, Hogs, Poultry, Fish, Evaporated and Canned Goods wanted at once

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69 Front Street East, Toronto.

MONTREAL

MONTREAL MARKETS.

MONTREAL, Feb. 18, 1891.
GROCERIES.

This market has prevented little activity in any of its lines within the past week, with one single exception, therefore speaking in a general way business has been quieter than usual and restricted to a small hand to mouth movement in most lines. Fish however, which constitute the exception referred to have been exceedingly active, and some substantial advances have been made during the week, especially on Green Cod and salmon, while owing to the freer offerings of herring the turnover of them has been larger and although no advance can be cited in their case, values are very firm and tending upward. Fish aside however, the week has been an exceptionally quiet one, the approaching elections acting as an impediment to trading. Jobbers complain of payments, although they do not appear to be as badly off as their brethren in the dry goods trade.

SUGAR, SYRUPS, ETC.

Since our last report in which we intimated that it was probable, there has been an advance in sugar, the refiners having worked up all grades of refined on ½ of a cent; yellows therefore cannot now be moved

under 5½, while very bright stock is held at 6c., granulated now being quoted at 6½c. This advance has, as already stated, been due to the firmness across the lines where the markets were very excited during the week, granulated being quoted as high as 6½c. Demand, however, cannot be characterized as brisk, and refiners are not pushing sales; in fact, although we quote 6½c. for granulated no order for a large line will be taken at this figure.

In syrups business has improved somewhat of late, prices, however, remaining unchanged at 3¼ to 4c.

MOLASSES.

There has been no change to the molasses market since our last, and although one lot was sold under special circumstances at an extremely inside figure last week, the transaction in question is not a fair one on which to represent the market, and we still quote 34c. to 35c. for the jobbing business that is doing, while it is possible that concession might be made in the case of a round lot. In the matter of securing fresh supplies, importers are pursuing a conservative course, the non-removal of the holdings of the American syndicate creating an uncertain feeling in this respect.

TEA AND COFFEE.

The strong tone of the tea market is maintained, and very little low grade Japans can now be had here, while the strength has also spread to low grade blacks, and it is claimed that there has been considerable short selling in this connection and some sharp covering is expected, which is certain to keep prices firm. It is generally a sign of a strong market also when shipments are made from New York to the English market, as has been the case recently.

RICE.

This article is in good demand at present, especially for superior grades, while the first consignment of Japan which came to hand towards the end of last week has been found to be of superior quality, and prices have been advanced to \$4.25 to \$4.50. Reports from primary markets are very strong, and some excitement was created among the trade here by the announcement which came from New York to the effect that the Japanese government had prohibited the further exportation of the article.

FRUIT.

Trade during the week has been small and unimportant, buyers operating in a small hand to mouth way. There is no striking feature to note, therefore, in any particular line. Dried fruit has been moved in a small jobbing way, and we hear of no large lots leaving first hands either of raisins or currants. Prices of the former are unchanged at 6¼ to 6½c., with ordinary 6c. Currants are unchanged here at 5½ to 6¼c., the weakness in New York under easier cables from primary markets not having effected this market. Prunes are moving in a jobbing way, fancy Bosnias selling at 8½ to 9c., while common Bordeaux have been moved at 7c., but prime stock brings 11 to 13c. Green fruit is without any particular feature. Oranges are about the same, and some newly arrived Messina stock has been attracting attention at \$2.50 to \$3.50, and other lines are unchanged.

Lemons are steady at \$2.50 to \$3.25, but some special selections of newly arrived stock have been turned over at \$4 to \$4.25.

CANNED GOODS.

There has been little accession in the way of business in this market since our last and trade rules quiet. The market generally

Cowan's Iceland Moss COCOA.

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CHOCOLATES.

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Specially designed and adapted for Brakesmen, all classes of Railroad Work, Lumbering, Teamsters and Farm Work; made in Saranac, Buck, and our "Yellow Napa Tan Horse"—the strongest material made.

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MAY BLOSSOM—(straight roller).

MINERVA—(extra).

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ROLLED OATS. ROLLED OATMEAL.

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Can ship via Canadian Pacific or Grand Trunk
Railways. Have new machinery for the manu-
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will be pleased to have orders.

MONTREAL MARKETS.—Continued.

however is considered to be in a satisfactory condition, the supply in first hands being in convenient shape for holders. Tomatoes are firm at \$1.20 to \$1.25 with peaches the same at \$2.65 to \$2.80, supplies here being limited. Canned fish are not moving so freely as holders would wish salmon being reported dull.

FISH.

This line has been the only really active staple of the week, and has furnished considerable business, green cod and herring being especially brisk. A further advance on the former has been established and now No. 1 could be moved, \$6.50 to \$6.75 with No. 2 \$5.75 to \$6.50. This is an advance of \$1 to \$1.25 within the week, and holders having present small stocks in view are not prepared to say yet, whether it will go any higher. It is true, no really large lots have changed hands at these figures, but this is due to the actions of holders who have been unwilling to let go of any large line. There are no large drafts offering so that it is impossible to quote them. Herring has been in larger supply than cod, and business has been of larger dimensions, but no change in prices is noted yet, although they are tending that way. However, \$4.50 has been the basis for business in some round lots that we have noted, the various transactions aggregating 2,000 barrels out of first hands. Some speculative lines of the fish are held for higher figures, \$4.75 to \$5 being asked. All the B. C. salmon has been cleared off the market, and now attention has been turned to Labrador stock and the result is an advance of \$1, No. 1 being quoted at \$16 and No. 2 at \$15. In fact, the market on the whole is as we said last week, exceedingly firm, and with the present light stocks, prices may go still higher.

(Special report.)

The demand for fish is something like what it should be. The stocks of green codfish in all quarters are now completely exhausted. Herrings have been going off like hot cakes the past few days, and soon there will be none of them to offer. To show how scarce they are, orders have been coming to Montreal from Boston to ship them there and car loads are going off to Chicago and Western States every day. The weather has been so mild in the Lower Provinces, that it has been impossible to put up frozen fish, so the whole trade has gone on salt fish. Latest wholesale prices in Montreal are:—Large Green Codfish, \$7.00 per bbl.; No. 1 Labrador herring, \$4.50 to \$4.75; No. 1 Newfoundland do. \$4.25; dry codfish in 100 lb. cases \$4.75; dry codfish in 112 lb. bbls. \$4.75; boneless codfish 20 to 40 lb. boxes 6c.; boneless codfish 10 lb boxes 6½c.

PROVISIONS.

There has been nothing of a special nature to note in connection with provisions, but the enquiry for Canada short cut, lard, and smoked meats continues fair. Prices rule unchanged as follows:—Canadian short cut, per bbl \$15.50 to \$16.00; mess pork, western, per bbl \$15.50 to \$16.00; short cut, western, per bbl \$16.00 to \$16.50; hams, city cured, per lb 10 to 11c.; hams, canvassed, per lb 10 1-2 to 11½c.; lard, Canadian, in pails 8¼ to 8 1-2c.; bacon, per pound, 9 to 10½c.; lard, com., refined, per lb, 7¼ to 7¾c.

DRESSED HOGS.

Holders although still talking confidently of this market, have submitted to concession since our last, and prices are easier than those we reported a week ago. The most recent business in light weights that we

know of was the sale of two car loads on the line of the C. P. R. at \$6.10, but we are compelled to quote a lower range than that—viz., \$5.35 to \$6.10 for car lots—while smaller quantities are also obtainable at a concession of 10c. upon the figures that prevailed at the time of our last letter, and we quote \$6.15 to \$6.30.

EGGS.

The tone of this market is decidedly weak and prices have a downward tendency, and although there is still trading to be noted on a 22c. basis it is expected that business will be done shortly in Southern and Western stock on a 20c. one. On this basis it is expected that business may pick up as trade has been more or less choked off by the prices that have been ruling of late. Most of the stock coming forward is in a very fair condition.

BUTTER.

This market has developed no alteration since our last, and any remarks made then apply now. Finest stock maintains its firm position, and the question now agitating the trade is, whether it will be sufficient to supply the local wants between now and next season. Opinions differ upon this, but the majority seem to think that there will be enough. If this proves not to be the case, however, the position of stock grading under it, which is decidedly weak at present, will be materially improved, for in such an event the better class of it will be called upon for table wants, and holders of it will profit accordingly. At present, however, grades from medium downwards are slow of sale, and that expected demand from the Maritime Provinces does not make its appearance. Another impediment which stands in its way as far as the local demand is concerned is the receipts of fresh dairy stock in the shape of rolls, prints, etc., which keep coming in from the country, and go to meet the wants of such customers who are unable or unwilling to take the high priced fancy stock. This kind of stock moves out at 16c. to 17c., and is preferred to the held stock although the latter can be had at 1c. or so less. Old butter has a wide range jobbing out for cooking purposes all the way from 6c. to 8c. We quote:—Finest creamery, 23 to 24c.; Fine creamery, 21 to 22c.; Choice dairy, 21 to 22c.; Morrisburg and Brockville, 16 to 17c.; Western dairy, 14½ to 15c.; Old stock, 6 to 8c.

CHEESE.

Stocks on spot have been considerably depleted of late, the free movement to the seaboard containing another 10,000 odd boxes or so going out last week. In fact there is no finest to be had here now at any figure as the only lots are held by one large shipper who is not on the market except in the event of an extreme bid being made to him. Business therefore has been unimportant during the week, and it will suffice to say that matters are pointing more and more every day to a strong wind up for the season. The public Liverpool cable was advanced a shilling on Saturday to 53s. but this is nothing as business has been above this basis for some time. Our quotation for finest is purely nominal in the absence of business. Finest late made, 10½c., fine stock, 10 to 10¼c., medium, 9¾ to 9½c. Cable 53s.

FLOUR AND GRAIN.

There is nothing doing in grain here except a quiet business in oats. Prices of wheat however are very firm in consequence of the upward feeling in Ontario but little is doing here. The stocks in store, compared with those of a week ago, show an increase of 45,111 bushels of wheat, 440 bushels of

corn, 11,965 bushels peas, 8,237 bushels of oats, 5,575 bushels of barley, and 20 bushels of rye. Compared with the same date last year there is an increase of 191,147 bushels of wheat, 40,902 bushels of oats, and a decrease of 2,631 bushels of corn, 190,400 bushels of peas, 41,079 bushels of barley, and 13,418 bushels of rye. We quote No. 2 hard Manitoba, at \$1. to \$1.02; No. 3 do., 90c. to 92c.; No. 2 Northern, 91c. to 93c.; feed do., 60c. to 61c.; peas 75c. per 66 pounds in store; Manitoba oats, 45c. to 48c. Upper Canada do. 48c. to 49c. per 34 pounds; corn, 72c. to 73c. duty paid; feed barley, 50c; good malt-ing do., 60c. to 65c; rye 60c. to 62c.

The flour market is working firm but owing to the absence of any extensive business there has been no opening for a change still it is admitted that Ontario grades are selling here at prices which they could not be laid down from the mills at. The statistical position continues favorable and when move does come prices ought certainly to go up. The stock in store on Saturday showed an increase of 989 barrels compared with a week ago, but 12,060 barrels compared with the same date last year. We quote: Patent spring \$5.20 to \$5.50; patent winter, \$5.00 to \$5.25; straight roller, \$4.60 to \$4.75; extra, \$4.10 to \$4.35; superfine, \$3.75 to \$4.10; fine, \$2.25 to \$3.50; city strong bakers', \$4.90 to \$5.00; strong bakers', \$4.75 to \$5.25.

ST. JOHN, N.B., MARKETS.

ST. JOHN, N.B., Feb. 18, 1891.

The continued slowness in the movement of groceries is still quite noticeable in almost all lines; it is especially so in dried fruits, although there is a steady trade being done. The reports from dealers in the country are not as encouraging for an early spring demand as importers would be pleased to note. Farmers and others who usually require quite large supplies from the country stores during the winter months have so far only bought in very small quantities, consequently dealers have a plentiful supply of stock that they bought last fall, which will last them for several weeks to come. The stringency of the money market is not so marked as it has been quite recently. The imports and exports are both light during the last week.

FLOUR AND GRAIN—The recent advance in flour has apparently been like an incentive to the trade as it is moving more freely than it has for some time. The demand is better than at this date last year. The better grades are growing in favor with consumers each successive season, while the demand for low grades is getting less. Quotations for Manitoba patents are \$6.10 to \$6.25 per bbl. Canadian high grade family \$6.25. Medium patents \$5 to \$5.20. Roller oatmeal is steady at fair demand, at \$5.40 to \$5.45 per bbl. Standard oatmeal \$5.30 to \$5.40. Cornmeal is easier with a quiet trade at \$3 to \$3.10 per bbl for kilndried. Pot barley is quiet at \$4 to \$4.10. Split peas in moderate supply at \$3.80 to 4. Oats continue to move quite steadily at an easy pace for 56 to 57c. per bushel.

MOLASSES—Finds a steady sale and no immediate change is expected. Before the arrival of the new crop the stock will be pretty well cleared up. Quotations are as

GEO. C. THOMPSON.

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THOMPSON & KING,Consignees, Brokers, General Commission
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Storage. Correspondence Solicited.**T. W. CLARK & CO.,**General Commission and Provision Mer-
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Lake Superior Whitefish and Salmon Trout.
Lake Herring.

New Cured Hams and Bacon.

Pure Canadian Lard.
Mess and Short Cut Pork.

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All kinds of Hog Products handled. Also Butter,
Cheese, Poultry, Tallow, Etc.

PATENT EGG CARRIERS SUPPLIED.

Good Prices paid for Good Dairy Butter.

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Eggs, Butter, Hams, Lard, Bacon, Cheese, Dried
Apples, Finnan Haddies, Dried Cod Fish, bought
or sold on commission. Agents for all lines of
Canned Corned Beef. Egg Carriers supplied.All kinds of produce handled. Consignments
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supplied**Fresh and Smoked Fish.**
J. CLECHORN & SON, 94 YONGE ST.FINNAN HADDIES.
SMOKED SALMON.
YARMOUTH BLOATERS.
FRESH COD.
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SALMON TROUT.
WHITE FISH.

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handle everything which the Country Store-
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our own goods to sell in preference to yours when
the market is good. Nothing between you and
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PACKERS AND CURERS.Choicest Smoked Hams
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PORK PACKER,
TORONTO.Long Clear Bacon, Mess Pork, Short Cut
Pork, Breakfast Bacon, Backs, Spiced
Rolls, Pure Lard, Sugar Cured Hams,
White Beans, Dried and Evaporated
Apples, at close prices. Write for quota-
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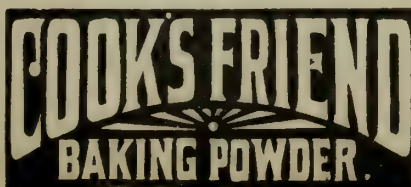
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For Choice full flavor goods send us a
Sample order.**Jas. Park & Son,**
Toronto, Ontario**Reesor & Rogers,**
Produce and Commission MerchantsSolicit consignments of Country Produce
from Storekeepers.

71 Colborne St., Toronto.

Telephone 2291.

Established 1874.

W. H. SMITH,
Wholesale Produce
Commission Merchant
186 KING ST. EAST, TORONTO.Wholesale Dealer in Butter, Eggs and General Pro-
duce Consignments solicited. First-class reference**McLAREN'S**Is Honest Goods and just
the Thing on Which to
Make or Extend a Busi-
ness.The Best Grocers Make
a Point of Keeping it al-
ways in Stock.

JOHN T. M'BRIDE.

MCBRIDE, HARRIS & CO.,

IRWIN HARRIS.

IMPORTERS OF FRUIT, AND COMMISSION MERCHANTS

Buyers of dried and evaporated apples. Advances made on consignments

We are offering choice Bosnia Prunes, and Grenoble, Marbot, Bordeaux Walnuts.

134 McGill and 1 to 21 College Streets, **MONTREAL.**

ST. JOHN'S MARKETS—Continued.

last reported: Barbadoes, 33 to 34c. per imp. gal.; Antigua, in small supply, 31 to 32c.; Nevis, nominal, 32 to 33c.

SUGAR—Continues firm, and no concessions in prices are being granted. Trade is moderate and demand steady. Granulated, $6\frac{1}{4}$ to $6\frac{3}{8}$ c; white, ex. c., $5\frac{1}{2}$ to $5\frac{3}{8}$ c; ex. c., $5\frac{1}{4}$ to $5\frac{3}{8}$; yellow c., $5\frac{1}{8}$ to $5\frac{1}{4}$ c.

FISH—The market is firm and supplies quite small. The demand is quite active in dry codfish, but there has not been any advance in price although it is shortly looked for, as the exports have been quite large lately and the quantity of stock to come to this market is quite limited. The first arrival of fresh herring came in last week, and prices obtained were from \$1.25 to \$1.50 per hundred. They were at these high figures quickly disposed of, as the prospect for any more for several days is quite poor. The fish caught this season are smaller in size than usual.

Restore goods to their proper places as soon after using as possible.

Master the whole business and the way to fortune has been mapped out.

PEANUTS.

Cincinnati is probably one of the greatest distributing centres for peanuts in the country, says the Grocers' Criterion. There is one dealer in that city who claims to distribute nearly eight million pounds of the nuts every year to the trade.

In the South peanuts are called "pindars" or "goobers." A native Georgian or agriculturist from Tennessee would hardly know the peanut by that name if any information were asked him. The peanuts are sent by the farmers to the market in a very dirty and unpalatable looking condition, with the roots and dirt still clinging to them. They then have to be cleaned by putting them into revolving cylinders, which wear the roots and dirt off the shells and give the nuts a fine polish. They are subsequently cleaned and assorted by a machine similar in appearance to a fanning mill. They are then spread upon tables and further assorted by working people, who take out by hand the poor and undesirable nuts.

The Grocers' Association, of Baltimore, have a buying scheme connected with their association which is very successful. They occupy a four-storey warehouse and carry a full line of staple groceries. Their business last year was large and profitable. Only members are allowed to purchase. Secretary Jamison is in charge, and is an able manager. —National Grocer.

He sat at his door at noonday,
Lonely, glum and sad,

The flies were buzzing about him,
Led by a blue-winged gad.

Not a customer darkened his portal,
Not a sign of business was there;

But the flies kept on buzzing
About the old man's hair.

At last, in misery, he shouted:

"Great Scott! I'm covered with flies!" [said:
And the zephyr that toyed with his whiskers
"Why don't you advertise?"

— Exchange.

The Canada Sugar Refining Co.

Redpath (Limited),
MONTREAL.

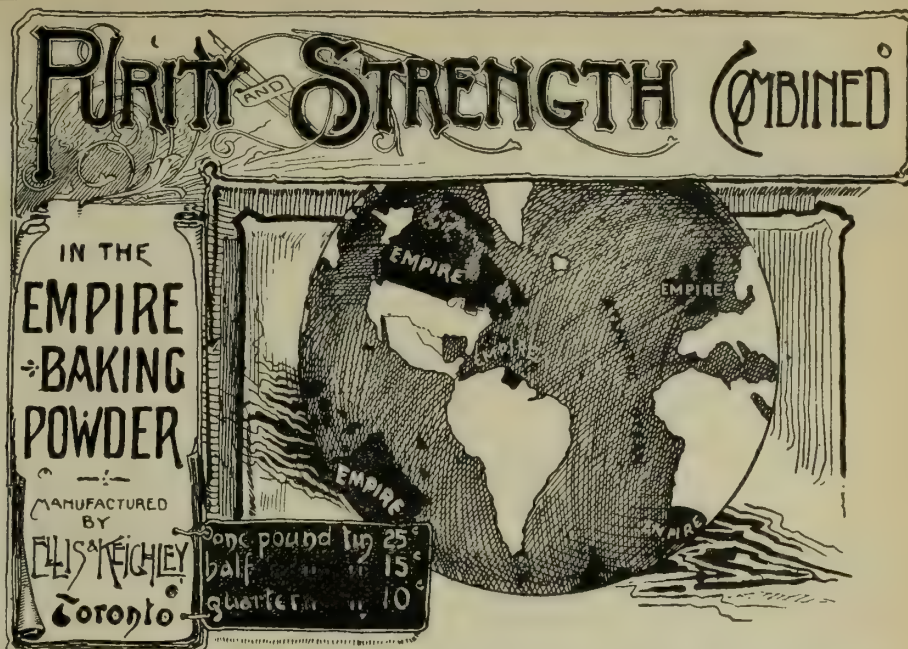


We are now putting up, expressly for family use, the finest quality of PURE SUGAR SYRUP, not adulterated with Corn Syrup, in **2-lb.** cans, with movable tops.

FOR SALE BY ALL GROCERS.

TO
OUR
ADVERTISERS.

Wouldn't it pay you better to concentrate your advertising in THE CANADIAN GROCER? It goes direct to the grocery and general store trade. Experienced advertisers have found that a full page advertisement in their trade paper is a hundred per cent. more profitable than the same space divided among a dozen general trade papers. "In union is strength," do you see the point?



ELLIS & KEIGHLEY, Manufacturers, Toronto.



A valuable Food for Dyspeptics because it can be so easily digested

That the weakest stomach can retain and thoroughly assimilate it.

It imparts stimulus to the system, strengthens and enriches the blood, invigorates and nourishes the body, and builds up a strong robust constitution.

The Great Strength-Giver.

W. G. A. LAMBE & CO.,
Late WILLIAMSON & LAMBE.

STORAGE

54 & 56 Wellington St. E., Toronto

Established 1860.

EBENEZER THOMPSON

COMMISSION MERCHANT AND IMPORTER OF

Dried Fruits, American and French Tinned Goods, Etc.

THOMPSON'S BUILDINGS, 48 to 52 THOMAS ST.,

LIVERPOOL.

Direct correspondence solicited from Buyers of

Currants in Barrels, Cases, 1-2, 1-4 and 1-8 Cases, of Patras, Vostizza and Provincial growths.

Raisins, Valencias, Sultanas, Elemes, Muscatelles, etc.

Dates, Persian, Bombay, etc., in Cases and Mats.

Figs, in Boxes, from 8 oz. to 14 lb. each, and Bags 1-2 cwt. each.

Prunes, Bosnia, in Casks and Cases. French in Cases and Boxes.

Plums, French, in Cases and Bottles.

Almonds, Tarragona and Ivica, also shelled in boxes.

Nuts, Barcelona and Turkey Filberts, Brazils.

Sardines, all grades, in 8 oz., 12 oz., 14 oz. and 18 oz. tins.

CONSIGNMENTS.

Direct correspondence is also solicited from sellers of Apples in Barrels, Cases or Boxes.

Dried Apples in Barrels, Cases or Boxes.

Canned Lobsters, Tomatoes, Apples, Corn, Etc.,
BUTTER, LARD, EGGS, Etc.

The light fruit crop in England, France and Spain is likely to ensure good returns to consignors of Apples, and I can promise account sales and remittance of proceeds within seven days after arrival of shipments. Advances made if required. References to North and South Wales Bank, Liverpool, England, and the best mercantile houses since 1860.



OUR travellers are now starting out with a full line of Samples.

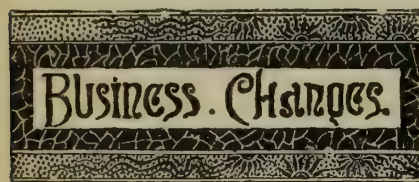
Kindly reserve orders till you inspect our lines. You will not regret it.

R. TEW & CO.,

Crockery, Glassware, Fancy Goods, Lamps, etc:

10 FRONT ST. East,

(Adjoining New Board of Trade Building.)



SALES MADE AND PENDING.

F. C. Colwell, grocer, St. John, N. B., has sold out.

Robt. Woolfe, grocer and fruit dealer, Lis-towel, Ont., has sold out to R. Brooks.

Messrs. Tufts & Son, London, Ont., sold the stock of groceries to Messrs. Russell & Son.

Messrs S. T. Cook & Co., London, Ont., sold stock of groceries to W. A. Thornton.

John J. McCallum, general merchant, Dunsford, Ont., has sold out to Wm. Germyn.

The general stock of E. Pedler, Gravenhurst, Ont., is advertised to be sold on the 20th inst.

Sherlock, Freeman & Co., general merchants, Grenfel, Man., have sold out to O. Skrimmes.

Mr. S. H. Dickson, general merchant, Pakenham, has sold out to Mr. McLean, of Arnprior.

The stock of S. S. Ritchie, general merchant, Lindsay, Ont., is advertised to be sold by auction.

The grocery and bakery stock belonging to the estate of Evans & Allan, Kingsville, Ont., is advertised for sale by tender.

The general stock belonging to the estate of F. M. Northwood, Blenheim, Ont., is advertised to be sold by auction on the 20th inst.

G. G. Steele, Aylmer, Ont., has sold his grocery business to Mr. Heiter, of the firm of Heiter & Jenkins, grocers in the same town.

The stock of dry goods and groceries belonging to the estate of John Hunt & Co, Aurora, Ont., is advertised for sale on the 24th inst.

PARTNERSHIPS FORMED AND DISSOLVED.

Mr. Thomas Murray has withdrawn from the following firms of general merchants: Murray & Milligan, Chapleau, Ont.; Mur-

ray & Tuff, Cobden, Ont.; Murray & Loughrin, Mattawa, Ont.; T. & W. Murray, Pembroke, North Bay, and Missanabie, Ont.; Wm. Murray & Co., Rapides des Joachims, Que.,; and from the firm of Murray & Gorman, boot and shoe traders, Pembroke, Ont. In every case the business is continued by the remaining partners, and the style is unchanged in all but the Pembroke, North Bay and Missanabie firm, which is now Wm. Murray & Co.

McEvoy Bros., grocers, Ottawa, have dissolved. Patrick McEvoy continues.

Caverhill, Hughes & Co., wholesale grocers, Montreal, have dissolved, H. H. F. Hughes retiring. J. L. Caverhill continues under unchanged style.

FIRES.

W. H. Annett, general merchant, Stanstead, Que., is burnt out.

The grocery stock of Mr. E. Brown, 658 Craig St., Montreal, was damaged to the extent of \$400 by fire which evidently broke out accidentally in the oil room.

REMOVALS AND DEATHS.

Moses Connors, grocer, Chatham, N. B., is deceased.

M. Scates, general merchant, Highgate, Ont., is removing from that village.

Stewart Freeman of the firm of Stewart Freeman & Co., general merchants, Jordan River, N. S., is deceased.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES

John Casey, grocer, Ottawa, has assigned.

Begin & Co., grocers, Montreal, are offering to compromise.

Minnie Zickrick, general merchant, Ninga, Man., has assigned.

Mrs. D. Rheaut, general merchant, St. Albert, Que., has assigned.

Geo. J. Green, grocer, Simcoe, Ont., has assigned to Robt. J. Green.

Anderson & Co., grocers, Toronto, have assigned to G. M. Gardiner.

Jas. Aber, grocer, Windsor, Ont., has assigned to Jas. C. Hazard.

Smith & Hope, general merchants, Granby, Que., have been asked to assign.

C. A. Liffiton & Co., wholesale dealers in spices and coffees, Montreal, have assigned.

Angus McDonald, general merchant and liquor dealer, Port Hood, N.S., has assigned.

T. H. Pentland & Co., general merchants, Holland, Man., have been granted an extension.

James Brown, general merchant, Desboro, Ont., has assigned to M. A. Halliday, Chesley, Ont.

Jas. Calhoun & Son., general merchants, Dundalk, Ont., assigned to F. H. Lambe, Hamilton.

Wm. Hessin, manufacturer of confectionery, biscuits and jams, assigned to J. B. Laing, Toronto.

Wm. Rankin, lumber dealer and general merchant, Hermon, Ont., has assigned to Jas. C. Dale, Madoc, Ont.

CONSIDERATE GROCERYMEN.

A number of Chicago grocers have adopted the plan of printing instructions of how to use canned goods and pasting them on to cans for the benefit of their customers, and which, if followed, will prove beneficial to the customer. The instructions discourage cooking either meat or fish in the can, and especially recommend pouring away the oil or liquor, on the ground that if there is the faintest suspicion of poisoning it is always in the liquor, and not in the fish or meat itself. They also advise eating the whole of a can at one meal, or if this is impracticable, turning what is left out of the can into a glass or china vessel. These rules while generally known to the trade and many consumers serve as a caution and prevent many complaints. It also inspires confidence in the grocer, showing as it does a desire to look well after the interest of those who patronize him. This is an example that could be profitably followed by dealers in groceries and provisions everywhere.—Ex.

"Here you are, two pounds of chops, good scant weight," said the merry Cranston street grocer to the young man of family who had brought in an order from his wife, "and now for your mik; where's your can?" The young man of family protested that he hadn't read the order, and had not been equipped with a can. "Never mind," said the grocer; "here, hold on to it," and he dexterously slipped one paper sugar bag inside of another and filliped the corners into place. The two quarts of milk poured into the inner bag. "The grease in the milk prevents it from going through the paper, as the water would," explained the grocer. "I had hard work to get people to believe they could carry milk in a bag at first, and had to let it go at my own risk. I've sent it so half a mile by slow transit; still I'd advise you not to stop to tell any long stories on the way home."—Providence Journal.

The old standard brand of Horseshoe canned salmon still takes the lead, and affords the greatest satisfaction to both dealers and consumers. 8

SECURITY

LOOK FOR IT,
WAIT FOR IT,
IT WILL PAY YOU.

The "Eclectic Security" Tubular Lantern.

Combining as it does all the latest improvements without any of the discovered defects of Lanterns hitherto on the market. The following are a few of its most important points, viz.:-

Burner connected with oil Cup by a screw.

Inch wick. Hinged Cap to Burner.

Seamless bottom to oil cup, which contains an imperial pint.

Convenient and cool method for removing Globe to clean and light.

INSPECTION AND COMPARISON INVITED.

Manufactured solely by

THE ALLIANCE MANUFACTURING CO'Y
OF TORONTO, (Limited.)

Office and Works 14 Bay Street.

LANTERN

ECLECTIC

TUBULAR

WHOLESALE AND JOBBING TRADE ONLY.

THE GLOBE TOBACCO WORKS COMPANY OF LONDON

LIMITED,

Are again manufacturing their Choice Standard Brands of Tobaccos from pure Virginia and Kentucky leaves.

CUT PLUG SMOKING:

Gold Flake. Uncle Tom.
Hand Made. Wig Wag.

FINE CUT AMERICAN CHEWING:

Golden Thread. Victoria. Globe.
High Court. Jersey Lily.

ASK FOR THEM.

M. MASURET,

President.

THE CANADIAN GROCER PRICES CURRENT.

TORONTO, Feb. 19, 1890.

This list is corrected every Thursday. The prices are solicited for publication, and are for such quantities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name; the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.

	Per doz
Dunn's No. 1, in tins	2 00
" 2, in tins	75
Cook's Gem, in 1 lb pkgs	\$1 75
" 7 oz	85
" 2 oz	40
" 5 lb tins	65
" bulk, per lb	12
Empire, 5 dozen 4 oz c	\$0 75
" 4 " 8 "	1 15
" 2 " 16 "	2 00
" 1/2 " 5 lb cans	9 00
" bulk, per lb	15

COOK'S FRIEND.

(in Paper Packages.)	Per doz
Size 1, in 2 and 4 doz boxes	\$2 40
" 10, in 4 doz boxes	2 10
" 2, in 6 "	80
" 12, in 6 "	75
" 3, in 4 "	40
Pound tins, 3 oz in case	3 00
12 oz tins, 4 " in case	2 40
5 oz tins, 4 " "	1 10
5 lb tins, 1/2 " "	14 00
Ocean Wave, 1/2 lb, 4 doz cases	75
" 1/2 lb, 4 "	1 30
" No. 1, 2 " "	1 90
" 1 lb, 2 " "	2 20
" 5 lb, 1/2 " "	9 60

BISCUITS.

	Per lb
Arrowroot	\$0 11 1/2
Abernethy	9
Ginger Nuts	11 1/2
New York Fruit	14 1/2
People's Mixed	10 1/2
Pilot Family	6 1/2
Snowflake	11
Niagara	15
Soda	6
Soda, 1 lb packages	7 1/2
" 3 lb "	20
Sultana	12 1/2
Oyster crackers	6
Milk biscuit	10
Butter crackers	9 1/2
Tea	11 1/2
Wine	9 1/2
Wine, sweet	9

BLACKING.

Day & Martin's, pints, per doz	\$3 20
" " 1/2 " "	2 10
" " 1/4 " "	1 10
Spanish, No. 3	4 50
" 10	9 00
Jacquot's French No. 2	3 00
" " 3	4 50
" " 4	8 00
1-gross Cabinets, asst.	7 50
EDWARDS, CATCHPOLE & CO'S	
No. 1	per gross 9 00
No. 2	do 4 50
No. 3	do 3 60

BLACK LEAD.

Reckitt's Black Lead, per box	1 15
Each box contains either 1 gro., 1 oz; 1/2 gro., 2 oz., or 1/4 gro., 4 oz.	
TELLIER, ROTHWELL & CO'S	
Royal Black Lead, per gross	\$1 80
F. F. DALLEY & CO.	
Per gross	
Silver Star Stove Paste	9 00
Packed in fancy wood boxes, each box contains 3 doz.	
EDWARDS, CATCHPOLE & CO'S	
Crown Polish, No. 1, per gross	9 00
" No. 2	4 00

BLUE.

Reckitt's Pure Blue, per gross	2 10
TELLIER, ROTHWELL & CO'S	
Parisian Square Blue, per lb.	13 to 14c

BROOMS.

	Per doz.
Carpet... 4 strings	2 90
X Parlor, 2 "	2 65
Louise 3 "	2 65
1 Gem 4 "	3 25
2 " 3 "	2 65
3 " 2 "	2 20
4 " 2 "	1 95
O Hurl... 4 "	2 65
5 " 3 "	2 35
6 " 3 "	2 05
7 " 3 "	1 70
OK " 4 "	1 35
Hvy Mill 4 "	3 70

CORN BROOMS.

	per doz
CHAS. BOECKH & SONS.	
X Carpet, 4 strings, net	\$3 20
" 4 " "	2 90
" 3 " "	2 65
XXX Hurl 4 " "	2 60
1X " 4 " "	2 40
2X Parlor 4 " "	2 25
3 " 3 " "	1 95
4 " 3 " "	1 70
5 " 2 " "	1 30
Girls " 2 " "	1 50
Railway 4 " "	3 00
Ship 4 " "	4 00
2 Cable 2 wire bands, net	3 00
3 " 3 " "	4 00

1 Hearth 2 strings, net	1 75
2 " 2 " "	1 50
3 " 1 " "	1 20
4 " 1 " "	1 30

CANNED GOODS.

	Per doz
Apples, 3's	\$1 10 \$1 20
" gallons	2 90 3 00
Blackberries, 2	2 00 2 10
Blueberries, 2	1 25 1 40
Beans, 2	0 95 1 10
Corn, 2's	1 10 1 25
Cherries, red pitted, 2's	2 25 2 40
Peas, 2's	1 25 1 35
" sifted select	1 35
Pears, Bartlett, 2's	2 00 2 25
Pineapple, Baltimore	2 40 2 50
" Bahama	2 90 3 00
Peaches, 2's	2 75 2 85
" 3's	3 75 3 85
" Pie, 3's	1 60 1 65
Plums, Gr Gages, 2's	2 00 2 10
" Lombard	2 00 2 10
" Blue	1 90 2 00
Pumpkins, 3's	1 00 1 10
" gallons	3 00 3 25
Raspberries, 2's	2 45 2 50
Strawberries, choice 2's	2 40 2 50
Succotash, 2's	1 65 1 85
Tomatoes, 3's	1 35 1 40
Finnan haddies	1 50
Lobster, Clover Leaf	2 75
" Crown	2 25
" Bishop's Rock	2 10
Mackerel	1 40 1 50
Salmon, 1's	1 40 1 55
" white	1 10 1 25
Sardines Albert, 1/2's tins	11, 11 1/2
" 1/2's	15, 18
" Martiny, 1/2's	10, 10 1/2
" 1/2's	18, 19
Other brands, 9 1/2, 11, 16, 19	
P & C, 1/2's tins	23, 25
" 1/2's	33, 36
Amer, 1/2's	61, 8
" 1/2's	9, 11

MARMALADE, JAMS AND JELLIES.

CAIRN'S.	
(Blaklock Bros., Montreal, Agents.)	
Marmalade, Price, f.o.b. Montreal. dz.	
" Home Made," glass 1 lb.	\$2.35
" White 1 lb.	2.25
" 2 "	4.15
" Stone 7 "	13.20
Scotch	White 1 " 2.10

Jams.

Gooseberry	1 lb. white pots, 4 doz. assorted, per doz. \$2.35.
Strawberry	
Black Currant	
Red Currant	
Green Gage	
Apricot	
Raspberry	
Damson	
Plum	
Red Currant and Raspberry	

Jellies. Red Currant, 1 lb. white.	\$2.75
Black Currant, 1 lb. white	2.75
DELHI CANNING CO.	
Jams assorted, 1's	2 35
Jellies, 1's	2 25

CANNED MEATS.

CLARK'S.

Comp. Corn Beef 1 lb cans	\$1 60
" 2 "	2 65
" 4 "	5 00
" 6 "	7 75
" 14 "	18 60
Minced Collops, 2 lb cans	2 60
Roast Beef	1 60
" 2 "	5 85
" 4 "	7 00
Par Ox Tongue, 2 1/2 "	\$7 25
" 2 "	4 50
Lunch Tongue	3 00
" 2 "	5 25
English Brawn	2 50
Camb. Sausage	4 00
" 2 "	4 35
Soups, assorted	2 25
Soups & Bouilli	1 80
" 6 "	4 50
Potted Chicken, Turkey, or Game, 6 oz cans	1 50
Potted Ham, Tongue or Beef, 6 oz cans	1 35
Devilled Chicken or Turkey, 1/2 lb cans	1 35
1/2 lb cans	2 25
Sandwich Ham or Tongue, 1/2 lb cans	1 50
Ham, Chicken and Tongue, 1/2 lb cans	1 50

MINCE MEAT.

BRYANT, GIBSON & CO.'S—TORONTO.

Mince Meat, 1/2 gal glass jars	\$9 50
Ditto, 25 and 40 lb pails, per lb.	12 1/2c
J. H. WETHEY'S—ST. CATHARINES.	
Condensed, per gross, net	\$13 50

CHEWING GUM.

ADAMS & SONS.

	To Retailers.
Tutti Frutti, 36 5c bars	\$1 30
Bo-Kay (new)	150 pieces 1 00
Sappota	150 " 1 15
Magic Trick	115 " 0 85
Black Jack	115 " 0 85
Red Rose	115 " 0 85
Sweet Fern	230 " 0 85
Adams' N.Y. Gum	200 " 0 50
Caramel Tolu	72 " 0 40
New Fruit Asst.	115 " new 0 75
Puzzle Gum	115 " 0 75
Colah	115 " 0 75

NOW

is the time to advertise in and subscribe for THE CANADIAN GROCER. You receive better value for your money than in any other journal in the Dominion.

Prices Current, Continued—

CHOCOLATES & COCOAS.

TODHUNTER, MITCHELL & CO.'S.	
Chocolate—	Per lb.
French, 1/4's, 6 and 12 lbs.	0 30
Caracas, 1/4's, 6 and 12 lbs.	0 35
Premium, 1/4's, 6 and 12 lbs.	0 30
Sante, 1/4's, 6 and 12 lbs.	0 26
Diamond, 1/4's, 6 and 12 lbs.	0 24
Sticks, gross boxes, each.	1 00
Cocoa, Homoeopathic, 1/4's, 8 & 14 lbs	30
" Pearl	25
" London Pearl 12 & 18	22
" Rock	30
" Bulk, in bxs.	18

JOHN P. MOTT & CO.'S

R. S. McIndoe, Agent, Toronto.	
Mott's Bromo.	per lb \$0 30
Mott's Prepared Cocoa.	28
Mott's Homoeopathic Cocoa (1/4's)	32
Mott's Breakfast Cocoa.	40
Mott's Breakf. Cocoa (in tins)	45
Mott's No. 1 Chocolate.	30
Mott's Breakfast Chocolate.	28
Mott's Caracas Chocolate.	40
Mott's Diamond Chocolate.	22
Mott's French-Can. Chocolate	20
Mott's Navy or Cooking Choc.	26
Mott's Cocoa Nibs.	30
Mott's Cocoa Shells.	5
Mott's Vanilla Chocolate stick	24
Mott's Vanilla Chocolate stick	22
Mott's Pure Confection. Chocolate	22c-35
Mott's Sweet Confection Choc.	21c-28

J. W. COWAN & CO.'S.

Cocoas—	
Hygienic, 1, 1/2, 1 lb. boxes	70, 75
Iceland Moss 1/4 lb in 12 lb boxes	35
London Pearl,	30
Soluble (bulk) 15 & 30 lb bxs	18, 20
Soluble (tins) 6 lb and 12 lb.	20
Cocoa Nibs, any quantity	30, 35
Cocoa Shells, any quantity.	05
Cocoa Essence.	per doz 1 40

Chocolates—	
Mexican, 1/4, 1/2 in 10 lb bxs	30
Queen's Dessert,	40
Vanilla	35
Sweet Caracas	32
Chocolate Powder, 15, 30 lb bxs	25
Chocolate Sticks, per gross	00
Pure Caracas (plain) 1/4, 1/2 lbs	40
Royal Navy (sweet)	30
Confectioners', in 10 lb cakes	30
Chocolate Creams, in 3 lb bxs	30
Chocolate Parisien, in 6 lb bxs	30



GIBSON & GIBSON'S.

per lb	
Sydney Gibson's Cocoa, 1/4's	0 30
Soluble Cocoa, bulk in boxes	0 18
Prepared do	0 22
Sydney Gibson's Chocolate, 1/4's	0 30
and 1/2's	0 30
Gibson's Rocks do	0 30
and 1/2's	0 30
Dr. Clarke's do	1/4's. 0 40

Confectioners' Pure Chocolate	
10 lb. blocks	0 30
Vanilla choc. sticks, per gross	1 00
Gibson's Icina, 1/4's, 4 doz. in case.	1 35
Gibson's Icina, 1 lb 2	2 40

COFFEE.

GREEN

c. per lb.	
Mocha	32, 35
Old Government Java.	30, 33
Rio.	25, 23
Plantation Ceylon.	29, 31
Porto Rico	23, 24
Guatemala.	24, 26
Jamaica.	22, 23
Maracaibo	24, 26

WHOLE ROASTED OR PURE GROUND.

ELLIS & KEIGHLEY'S.

c. per lb	
Java.	33, 34
Java and Mocha.	34, 36
Plantation Ceylon.	35
Arabian Mocha	37
Santos.	28, 28
English Breakfast.	16, 24
Royal Dandelion in 1 lb tins.	26

TODHUNTER, MITCHELL & CO.'S

Excelsior Blend.	
Our Own	31
Laguayra	29
Mocha and Java.	32, 33
Java, Standard.	33
" Old Government	30, 32
Arabian Mocha.	36
Santos	28

J. W. COWAN & CO.

Standard Java in sealed tins,	
25 and 50 lbs.	30
Standard Imperial in sealed tins, 25 and 50 lbs.	32
Standard Blend in sealed tins, 25 and 50 lbs.	33
Ground, in tins, 5, 10, 15 and 25 lbs.	20, 30
Say's Parisien, in 1/2 and 1 lb tins	30

EXTRACTS.

Dalley's Fine Gold, No. 8, per doz.	
" " " " 1, 1 1/2 oz.	1 25
" " " " 2, 2 oz.	1 75
" " " " 3, 3 oz.	2 00

FLOUR AND MEAL.

per bbl.	
Flour, Family.	\$4 40 4 75
" Manitoba Patent.	5 30
" white wheat patent	5 30
" Strong bakers'	4 80
Oatmeal, standard, bbls	4 85
" granulated,	4 85
" rolled	5 00
Rolled Oats	5 00
Bran, per ton.	17 00
Shorts	19 00
Cornmeal	\$ 50 4 00

FLUID BEEF.

JOHNSTON'S, MONTREAL.

per doz.	
Cases, No. 1, 2 oz tins.	\$2 75 \$3 00
" No. 2, 4 oz tins.	4 50 5 00
" No. 3, 8 oz tins.	8 00 8 75
" No. 4, 1 lb tins.	12 60 14 25
" No. 5, 2 lb tins.	25 00 27 00

FRUITS.

FOREIGN. c. per lb.

Currants, Provincial, bbls.	
" 1/2 bbls	6 1/2, 6 3/4
" cases	6 1/2
" Filiatras, bbls	6 1/2, 6 3/4
" 1/2 bbls	6 1/2, 6 3/4
" cases	6 1/2, 6 3/4
" Patras, bbls	6 1/2, 7
" 1/2 bbls	7, 7 1/2
" cases	7 1/2, 7 3/4
" Vostizzas, cases.	7 1/2, 8 1/2
" 1/2 cases	7 1/2, 8

5-crown Excelsior	
(cases)	9 1/2, 9 3/4
" 1/2 case	9 1/2, 9 3/4
Dates, Persian, boxes,	6 1/2, 6 3/4
Figs, Elemes, 14 oz., per box	12
" 10 and 20	13 14
" Seven-Crown	18
Prunes, Bosnia, hdds	7 1/2, 8
" cases, new	8 1/2, 10

Raisins, Valencia, off stalk,	
Selected	6 1/2, 6 3/4
Layers	7 1/2, 8
Raisins, Sultanias	17, 18
" Eleme	7 1/2, 8

Malaga:	
London layers	3 00 3 25
Loose muscatels	2 35 2 75
Imperial cabinets	3 25 3 50
" qrs., flat.	1 00

Connoisseur clusters	
Extra dessert	4 00 4 25
" qrs.	4 75 5 00
Royal clusters	6 00 6 50
Fancy Vega cartoons	2 75

Black baskets	
" qrs	1 30 1 35
Blue	4 75 5 00
" qrs	1 50 1 60
Fine Dehesas	7 00 7 25
" qrs	2 00 2 25

Lemons, Malaga	
" Palermos	3 25 3 50
" Messina	3 25 4 00
Oranges, Floridas	3 50 4 25
" Jamaica	6 00 6 50
" Valencia	4 50

DOMESTIC.	
Apples, Dried, per lb.	0 07 1/2 0 08
do Evaporated.	0 13

GLASSWARE.

TAYLOR, SCOTT & CO.

c. per doz	
Lamp Chimneys, O.	32
" A.	35
" B.	45

GRAIN.

Wheat, Fall No. 2.	
" Red Winter, No. 2	0 98 0 99
" Spring, No. 2	0 93
" Man. Hard, No. 1.	0 97 0 98
" No. 2.	0 97 0 98

Oats, No. 2, per 84 lbs.	0 45 46
Barley, No. 2, per 48 lbs.	58
" No. 3, extra.	50
" No. 3.	53 1/2
Rye.	64 65
Peas.	68 68
Corn	65

HAY & STRAW.

Hay, Pressed, "on track	6 00 9 00
Straw Pressed,	6 00 6 50

LARD.

"FAIRBANK'S" REFINED COMPOUND.	
In Butter Tubs.	0 08 1/2
Fancy	0 09
3-hoop pails	0 09 0 09 1/2
80 lb. cases of 31 lb., 5 lb., and 10 lb. tins, per lb	0 10

MUSTARD.

ELLIS & KEIGHLEY'S.

Durham, Fine, in 1/2 and 1 lb tins	
per lb	25
" Fine, in 1 lb jars.	22
" Fine, in 4 lb jars.	70
" Ex. Sup., in bulk, per lb.	30
" Superior, in bulk, per lb	20
" Fine,	15
COLMAN'S AND KEEN'S	
In 4 lb jars.	75
In 1 lb jars.	25
D. S. F., in tins, per lb.	41
" in 1/2 lb tins.	42
" in 1/4 lb tins, per lb.	44
D. F. in 1/2 lb tins, per lb	26
" in 1/4 lb tins, per lb	28

NUTS.

per lb.	
Almonds, Ivica	14 15
" Tarragona	16 17
" Formigetta.	14
Almonds, Shelled Valencia	34, 36
" Jordon.	45, 55
Brazil.	...
Cocoanuts.	...
Filberts, Sicily.	11
Filberts, Oblong	14 15
Peanuts, roasted	13, 13 1/2
" green	11 1/2, 12
Walnuts, Grenoble	18
" Bordeaux	12, 13
" Naples, cases	...
" Marbots.	13 1/2
" Chilis	12 13

PICKLES & SAUCES.

BRYANT, GIBSON & CO.'S, TORONTO

PICKLES.	
John Bull, mixed, in bulk	\$0 60
" Chow Pic'le, in b'k	65
" Mixed & Chow-Chow pts	2 15
" Mixed & Chow-Chow gts	3 25
" " " " 16 g.	1 90
Horse Radish, bottles, per doz	2 25

SAUCES.	
John Bull, kegs, per gal.	\$1 25
" 1/2 pt. bottles, per doz	...
(according to quantity) 90c to	1 00
Devonshire Relish, kegs p. gal	1 75
" 1/2 pt. bottles,	...
per doz	1 25

JAMS

AND

JELLIES

SUPERIOR
IN
QUALITY.

Raspberry, Strawberry, Blackberry, Plum, Grape, and Apricot Jams.

Red Currant, Raspberry and Strawberry Jellies.

Glass, Tin and Wood Packages.

✦ ADMITTED BY ALL ✦

That our Jams and Jellies are superior in quality. We have a full line in all size packages. Can ship in a moment's notice. Goods guaranteed.

DELHI CANNING CO.,
DELHI, ONT.

Prices current, continued—

Niagara Tomato, kegs, per gal	1 25
Reputed pints	1 25
Terry's Candied Peels. c. per peels	
Lemon, 7 lb boxes.....	16
Orange, ".....	18
Citron ".....	30
CROSSE & BLACKWELL'S.	
Pickles, all kinds, pints, per doz	3 25
LEA & PERRIN'S. per doz.	
Worcester Sauce, ½ pts. . . \$3 60	\$3 75
" pints 6 25	6 50

PRODUCE.

DAIRY.		Per lb
Butter, creamery, rolls	\$0 00	\$0 00
" tub.....		
" dairy, tubs, choice	0 17	0 18
" medium	0 14	0 15
" low grades to com.	0 05	0 09
Butter, pound rolls.....	0 17	0 19
" large rolls.....	0 14	0 16
" store crocks	0 14	0 16
Cheese.....	0 10½	0 11

COUNTRY

Eggs, fresh, per doz.....	0 18	0 19
" limed		
Beans	1 40	1 60
Onions, per bbl.....	3 00	3 50
Potatoes, per bag on tr'k		0 85
Hops, 1889 crop	0 15	0 18
1890 ".....	0 35	0 38
Honey, extracted	0 08½	0 10
" section	0 14	0 16

PROVISIONS.

Bacon, long clear, p lb.	0 37½	0 08
Pork, mess, p. bbl.	14 50	16 00
Hams, smoked, per lb.	0 11	0 11½
" pickled		
Bellies	0 09	0 10½
Rolls	0 09	0 09½
Backs	0 10	0 10½
Lard, Canadian, per lb.	0 09	0 09½
Hogs	5 00	5 50
Tallow, refined, per lb.	0 05½	0 06
" rough,		0 02

RICE, ETC.

		Per lb
Rice, Aracan	3½	4c
" Patna	4½	5
" Japan	5	5½
" extra Burmah	3½	4
Grand Duke	6½	7½
Sago	4½	5
Tapioca,	5½	6½

SPICES.

GROUND.

		Per lb.
Pepper, black, pure.....	\$0 20	\$0 22
" fine to superior	12	18
" white, pure	32	35
" fine to choice	25	30
Ginger, Jamaica, pure.....	25	27
African,	18	18
Cassia, fine to pure	18	25
Cloves,	25	40
Allspice, choice to pure	12	15
Cayenne, "	30	35
Nutmegs, "	75	1 20
Mace, "	1 00	1 25
Mixed Spice, choice to pure	30	35
Cream of Tartar, fine to pure	25	37

STARCH.

EDWARDSBURGH STARCH MFG. CO.

MONTREAL.

BRITISH AMERICA STARCH CO.

BRANTFORD.

		c. per lb.
No. 1 Laundry, 4 lb cartoons.....	5½c	
Canada Laundry	4½	
Silver Gloss, crates	6½	
Lily White, crates	6½	
Silver Gloss, 1 lb chromos.....	6½	
Lily White, 1 lb chromos.....	6½	
Satin, Starch 1 lb chromos.....	7½	
Brantford Gloss, 1 lb chromos.....	7½	
No 1 Laundry, barrels & halves	4½	
No 1 Prepared Corn	7½	
Canada Corn	6½	
Challenge Corn	6½	
Rice Starch, 1 lb.....	9	
Cube, 1 lb.....	7½	

KINGSFORDS OSWEGO STARCH.

Pure Starch—		
40-lb boxes, 1, 2, and 4 lb. pack'g's	8½	
36-lb boxes, 3 lb. packages	8½	
12-lb "	8½	
38 to 45-lb boxes.....	8	
Silver Gloss Starch—		
36-lb boxes, 1 lb packages	9	
40-lb " 1, 2 and 4 lb packages	9	
40-lb " ½ lb package	9½	
40-lb " ¼ "	10	
40-lb " assorted ½ and ¼ lbs.....	9½	
6-lb " sliding covers	9½	
38 to 45 lb boxes	9	
Oswego Corn Starch—for Puddings,		
Custards, etc.—		
40 lb boxes, 1 lb packages	9	
20 "	9½	

SUGAR.

c. per lb

Granulated, 15 bbls or over.....	6½
" less than 15 bbls.....	7
Paris Lump, bbls	7½
" less than a bbl	7½
Extra Ground, bbls	8
" less than a bbl.	8½
Powdered, bbls	7
" less than a bbl.	7½
White refined	6½
Extra bright refined	6½
Bright Yellow	5½
Medium "	5½
Brown	5½
Raw Jamaica, in bags	5½

SYRUPS AND MOLASSES.

SYRUPS.

Per lb.

		bbls. ½ bbls
Redpath's "D"	3½c	3½c
" "M"	3½	3½
Redpath's "B"	3½	4
" "VB"	4	4
" Extra	4½	4½
" Ex. Sup.	4½	4½
" XXX Sup.	4½	4½
Corn Syrup	4½	4½

MOLASSES.

Per gal.

Trinidad, in puncheons.....	38, 40c
" bbls	40, 42
" ½ bbls	42, 44
New Orleans, in bbls	90, 100
Porto Rico, hdds.	38, 45
" barrels	42, 47
" ½ barrels	44, 49

TEAS.

GREENS.

Per lb

Gunpowder—	
Cases, extra firsts	42, 50c
Half chests, ordinary firsts	22, 38
Cases, sifted, extra firsts	42, 50
Cases, small leaf, firsts	35, 40
Young Hyson—Moyunes	
Half chests, ordinary firsts	22, 38
" seconds	20, 22
" common	18, 20

PING SUEYS.

Half chests, firsts	28, 32
" seconds	20, 22
Half Boxes, firsts	28, 32
" seconds	20, 22

JAPAN.

Half Chests—	
Choicest	38, 40
Choice	32, 36
Finest	28, 30
Fine	25, 27
Good medium	22, 24
Medium	19, 20
Good common	18, 19
Common	16, 17
Nagasaki, ½ chests Pekoe	20, 22
" Oolong	17, 18
" Gunpowder	18, 20
" Siftings	8, 12½

CONGOUS.

Half chests, Kaisow, Moning.....	52, 55
Caddies and half chests.....	15, 50
Cadies, Paking and new makes	18, 50

OOLONG.

Half chests Formosa	34, 50
Caddies.....	36 55

ASSAMS.

Chests and half-chests Pekoe... 22,

SCENTED ORANGE PEKOE.

Boxes, Foochow and Canton... 28, 60

TOBACCO AND CIGARS.

British Consols, 4's; brighttwist,	
5's; Twin Gold Bar, 8's	62c
Ingots, rough and ready, 7's	59
Laurel, 3's	52
Brier, 7's	50
Index, 7's	45
Honeysuckle, 7's	53
Napoleon, 8's	49
Royal Arms, 12's	60
Victoria, 12's	48
Brunette and Lovely, 12's	45½
Prince of Wales, in caddies	46½
" in 75 lb boxes	46
Bright Smoking Plug Myrtle, T &	
B, 3's	55
Lily, 7's	48
Diamond Solace, 12's	45½
Myrtle Cut Smoking, 1 lb tins	65
½ lb pg, 6 lb boxes	65
oz pg, 5 lb boxes	65

GLOBE TOBACCO COMPANY.

CUT SMOKING TOBACCO.

		Per lb'
Gold Flake, 1-5, 6 lb boxes.....	65c	
" " ½, 5 "	65c	
" " 1-10, 5 "	75c	
" " 1 fancy tins	65c	



KINGSFORD'S OSWEGO STARCH.

"Pure" and "Silver Gloss"
FOR THE LAUNDRY.

Corn .: Starch,
FOR THE TABLE,

Standard of Excellence. Absolutely Pure.

For Sale by all Leading Jobbers in Canada.

T. KINGSFORD & SON, Oswego, N.Y.

KNOX, MORGAN & CO.,

Wholesale Dry Goods Importers,

HAMILTON, - - - ONTARIO.

Special values for Independent Buyers in Spring (1891) samples :

ROUGH BROWNS, 8 and 10c. Three lines BLACK WORSTEDS, VICTORIA LAWNS, 8 and 10c.

DRESS GOODS—Entirely new stock, very latest Novelties, large variety of designs.

ALL WOOL BLACK CASHMERES, 37½c.

In GENTS FURNISHINGS we have made special efforts. 200 styles and neckwear, 120 styles shirts and top shirts.

LACES, FRILLINGS and HOSIERY.

Prices current, continued—

Hand Made, 1-5, 6 lb boxes	60c
" " 1, 6 " "	62c
" " 1 fancy tins	62c

GRANULATED SMOKING TOBACCO.

Uncle Tom, 1-5, 6 lb boxes	40c
" " 1-10, 6 lb " "	4c

LONG CUT SMOKING TOBACCO.

Wig Wag, 1/2, 6 lb boxes	35c
" " 1-5, 6 lb " "	38c
" " 1-10, 6 lb " "	40c

FINE CUT CHEWING TOBACCO.

Golden Thread, 5 & 10 lb pails	90c
Globe, " " " "	85c
Victoria, " " " "	70c
High Court, " " " "	65c
Jersey Lilly, " " " "	60c
Globe Fine Cut, foil, per gross	\$9 00
Solace Fine Cut, " " "	6 00

CIGARS—S. DAVIS & SONS, Montreal.

Sizes.	Per M
Madre E' Hijo, Lord Landsdowne	\$60 00
" " Panetelas	60 00
" " Bouquet	60 00
" " Perfectos	85 00
" " Longfellow	85 00
" " Reina Victoria	80 00
" " Pins	55 00
El Padre, Reina Victoria	55 00
" " Reina Vict., Especial	50 00
" " Conchas de Regalia	50 00
" " Bouquet	55 00
" " Pins	50 00
" " Longfellow	80 00
" " Perfectos	80 00
Mungo, Nine	35 00
Cable, Conchas	30 00
Queens	29 00
Cigarettes, all Tobacco—	
" Cable	7 00
" El Padre	11 00
" Mauricio	15 00

DOMINION CUT TOBACCO WORKS, MONTREAL.

CIGARETTES.

Athlete.....	\$7 50
Puritan.....	6 25
Sultana.....	5 75
Derby.....	4 00
B. C No. 1.....	4 00
Sweet Sixteen.....	3 50

CUT TOBACCOS.

Puritan, $\frac{1}{2}$ lb pkg., 5 lb. boxes...	65
Old Chum, $\frac{1}{2}$ lb pkg 5 lb box....	65
Old Virgin, 1-10 lbpkg., 10 lbbxs	57
Gold Block, $\frac{1}{2}$ lb pkg, 5 lb boxes	65

CIGARETTE TOBACCO.

B. C. N. 1, 1-10, 5 lb boxes	78
Puritan, 1-10, 5 lb boxes	80
Athlete, per lb	1 10

SOAP.

Ivory Bar, 1 lb. bars	5 1/2
Do. 2, 6-16 and 3 lb bars	5
Primrose, 1/2 lb bars, wax W	4 1/2
" " 1 " " "	4 1/2
John A. cake, wax W. per doz	42
Mayflower, cake, " "	42
Gem, 3 lb bars per lb	3 1/2
" " 13 oz, 1 and 2 lb. bars	3 1/2
Queen's Laundry, per bar	5 1/2
Pride of Kitchen, per box	2 75
Sapolio, 1/2 gross boxes	3 25
" " per gross, net cash	12 00

TOILET SOAP.

TAYLOR, SCOTT & CO.

	per doz.
Baby's Own, 1 doz boxes	\$1 25
Our Boys, 1 doz boxes	1 25
Sea Foam, 1 doz boxes	1 75
London Bouquet, 1 doz boxes	60
Oatmeal, 1 doz boxes	85
" " " " " " " "	60
Paris Assorted, 1 doz boxes	0 75
Albert Oatmeal bar, 2 doz. boxes	0 75
" " White Castile bar, 2 doz. boxes	0 75
boxes.....	0 75
	per doz.
Fatherland, 1 doz boxes...	5 00

WOODENWARE.

	per doz
Pails, 2 hoop, clear No. 1...	\$1 70
3 " " "	1 90
Pails, 2hoops, clear..... No. 2.	\$1 60
3 " " "	1 80
3 " painted... " "	1 80
Tubs, No. 0.....	9 50
1.....	8 00
2.....	7 00
3.....	6 00
Washboards, Globe.....	\$1 90
" Water Witch.....	1 40
" Northern Queen.....	2 25
" Planet.....	1 70
" Waverly.....	1 60
" X X.....	1 50
" X.....	1 30
" Single Crescent.....	1 85
" Double.....	2 75
" Jubilee.....	2 25

		per case.
Matches,	5 case lots.	Single cases
Parlor .....	.....	\$1 75
Telephone...	4 05	4 15
Telegraph...	4 30	4 40
French.....	3 60	3 75

		per doz.
Mops and Handles, comb.		1 25
Butter tubs	\$1 60	\$3 20
Butter Bowls, crates as'd		3 60

CLOTHES PINS.

5 gross, per box	0 75
4 gross, " "	0 85
6 gross, " "	1 20

CHAS. BECKH & SONS.

	per box
5 gross, single and ten box lots.....	0 75 0 80
Star, 4 doz. in package	0 85
" 6 " " "	1 25
" 4 " cotton bags	0 90

INDURATED FIBRE WARE.

1 pail, 6 qt.	\$4 00
Star Standard, 12 qt.	4 50
Milk, 14 qt.	5 50
Round bottomed fire pail, 14 qt.	5 50
Tubs, No. 1	15 50
" " 2	13 25
" " 3	11 00
Nests of 3	3 40
Keelers No. 1	10 00
" " 2	9 00
" " 3	8 00
" " 4	7 00
Milk pans	3 25
Wash Basins, flat bottoms	2 75
" " round " "	3 00
Handy dish	3 75
Water Closet Tanks	18 00

DURABLE PAILS AND TUBS

Wash tubs, new bottoms.....	2 45
" round 	3 00
Handy dish	3 75
Water Closet Tanks	18 00

DURABLE PAILS AND TUBS

WM. CANE & SONS, MANUFACTURING CO
NEWMARKET.

	Per doz.
Steel hoops, painted and grain'd	2 20
Brass hoops, oiled and varnish.	3 25

No 1 tubs	9 50
No 2 " "	8 50
No 3 " "	7 50

YEAST.

Barm yeast in boxes of 2 doz.	
10c. and 2 doz. 5c. packages,	
per box	2 00
Royal Yeast Cakes, 3 doz 10c.	
packages in case, per case	\$1 95
Royal Yeast Cakes, 3 doz 5c.	
packages in case, per case	1 00

OUR NATIONAL FOODS.

	pkg.	doz
Desiccated Wheat.....	4 lb.	\$2 30
“ Rolled Oats.....	4 “	2 25
Snow Flake Barley.....	4 “	2 40
Rolled Wheat Flakes.....	4 “	2 25
Buckwheat Flour, S. R.	4 “	2 00
Prepared Pea Flour.....	2 1/2 “	1 80
Baravena Milk Food.....	1 “	3 00
Patent Prepared Barley.....	1 “	1 80
Patent Prepared Groats.....	1 “	1 50
Beef and Barley Extracts.....	6 oz	2 25
Gluten Flour.....	4 oz	2 85

HARDWARE.

ZINC: Sheet	net. 0 06 1/2
IRON WIRE:	
Galv., annealed and oiled and bright	
20 p.c. advance on list	
Barbed wire	net. 0 00
Coil chain, 5-16 in.	net. 0 05 1/2
" " 3/4 in.	" 0 05
" " 1 in.	" 0 04 1/2
Iron pipe, 50 per cent.	
Iron pipe, galvanized, 25 per cent.	
CUT NAILS, from Toronto:	
10 dy. to 60 dy.	2 65 0 00
8 dy. and 9 dy.	2 90 0 00
6 dy. and 7 dy.	3 15 0 00
4 dy. and 5 dy.	3 40 0 00
3 dy.	C.P. 3 75 0 00
3 dy.	A.P. 4 25 0 00

HORSE NAILS:
"C" 50 and 10 per cent. from list.

HORSE SHOES:	
From Toronto, per keg	3 75 4 00
WINDOW GLASS:	
25 in and under	1 55 1 60
26 to 40	1 60 0 00
41 to 50	3 60 0 00
51 to 60	3 90 0 00
61 to 70	4 20 0 00

GUNPOWDER:	
Sporting FF.	4 75 0 00
" FFF	5 00 0 00
" FFF	7 25 0 00
Canada rifle	
Sporting FF., (in 1/2 lb.	
tins) per doz.	2 40 0 00
ROPE: Manila	0 14 1/2 0 16
Sisal	0 13 0 00

AXES:	
Peerless & Keen Cutter	7 50 0 00
Leader	7 25 0 00
Lance	7 75 0 00
Queen City	9 25 0 00
Honor Bright, all steel	11 00 0 00
Shot: Canadian	0 05 1/2 0 00
HINGES: Heavy T and strap	0 51 1/2 0 00
" Screw, hook & strap	0 33 1/2 0 00

TIN PLATES:

1c. 4x20 coke, per box	4 50 4 75
PETROLEUM.	
F. O. B. Toronto	Imp. gal.
Canadian	0 15 1/2 \$0 16
Caroon Safety	0 00 0 18
Canadian Water White	0 20 0 22
Amer'n Prime White	0 23 0 24
" Water White	0 25 0 00
Photogene	0 27 0 00

DRUGS AND CHEMICALS.

Alum	1 lb \$0 02 \$0 03
Blue Vitriol	0 08 0 07
Brimstone	0 02 1/2 0 03
Borax	0 13 0 14
Camphor	0 75 0 80
Carbolic Acid	0 50 0 55
Castor Oil	0 13 0 14
Cream Tartar	0 30 0 31
Epsom Salts	0 01 1/2 0 02 1/2
Paris Green	0 18 0 22
Extract Logwood, bulk	0 13 0 14
" boxes	0 15 0 17
Gentian	0 10 0 13
Glycerine, per lb	0 20 0 21
Hellebore	0 16 0 17
Iodine	5 00 5 50
Insect Powder	0 40 0 50
Saltpetre	0 08 1/2 0 09
Soda Bicarb, per keg	2 56 2 75
Sal Soda	1 00 1 25
Madder	0 12 1/2

VINEGAR.

A. HAAZ & CO

XX, W. W.	0 20
XXX, W. W.	0 25
Honey Dew	0 28
Pickling	0 28
Malting	0 45

THE BADGEROW FALCONER VINEGAR CO

French Bordeaux	per gal. 0 34
Tarragona	0 33
Tripe	0 30
Fruit Vinegar	0 27
Pickling	0 28
XXX	0 25
Extra XX	0 22
XX	0 16
Older Vinegar	0 16 to 0 25
Honey Vinegar	0 25
Eng. Malt Vinegar	0 50 to 0 60
Bottled Malt Vinegar, qts.	2 00
Methylated Spirits	2 00 to 2 25

FISH.

Frozen Fish:	
Trout	per lb 0 07 1/2 0 08
Whitefish	do 0 07
" Manitoba do	0 07 1/2
British Columbia salmon	
per lb	
Lake herring	per 100 2 50 3 00
Pickrel	per lb 0 05 0 06
Pike	do 0 04 1/2 0 04 1/2
Smelts	0 03 0 04
Pickled and Salt Fish:	
Labrador herring, p. bbl	5 75 5 50
Shore herring	4 50 5 50
Salmon trout, per 1/2 bbl	4 25 4 50
Whitefish	5 25
Lake herring split	2 50 3 00
Dried Fish:	
Codfish, per quintal	5 25 5 75
" cases	5 00 5 50
Boneless fish	per lb 0 04
Boneless cod	0 06 1/2 0 08 1/2
Smoked Fish:	
Finnan Haddies	per lb 0 08 1/2 0 09
Bloaters	per box 1 00 1 50
Digby herring	" 0 16
Sea Fish:	
Haddock	per lb 0 05 1/2 0 06
Cod	0 07 1/2 0 08
Spring salmon	" 0 20 0 25
Flounders	" 0 05 0 05 1/2
Halibut	" 0 20

SUBSCRIBED CAPITAL, \$100,100. FULL GOVERNMENT DEPOSIT.

THE BOILER INSPECTION and Insurance Company of Canada.

SIR ALEX. CAMPBELL, K.C.M.G. PRES.
(Lieut. Govr. of Ontario)
JOHN L. BLAIKIE ESQ. VICE PRES.



CONSULTING ENGINEERS.

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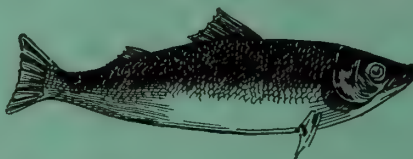
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By our New Process the meal is
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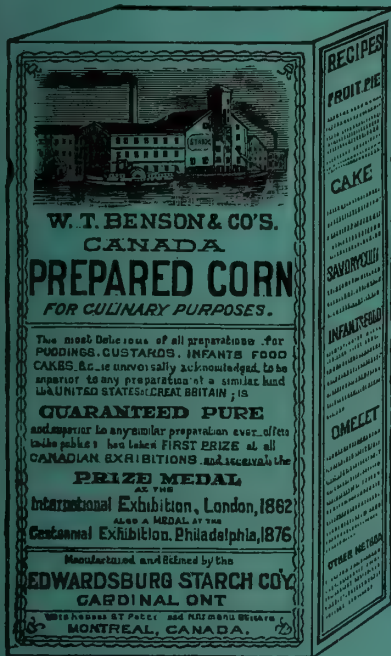
PUBLISHED WEEKLY
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VOL. V.

TORONTO, FEBRUARY 27, 1891.

No. 9

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PUBLISHED WEEKLY.
\$200 PER YEAR

Published in the interest of Grocers, Canners, Produce and Provision Dealers
and General Storekeepers.

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PUBLISHERS.

115 ST. FRANCOIS XAVIER STREET,
MONTREAL.

6 WELLINGTON STREET WEST,
TORONTO.

Vol. V.

TORONTO, FEBRUARY 27, 1891.

No. 9

SPECIAL TO OUR READERS.

As the design of THE CANADIAN GROCER is to benefit mutually all interested in the business, we would request all parties ordering goods or making purchases of any description from houses advertising with us to mention in their letter that such advertisement was noticed in THE CANADIAN GROCER.

OUR MONTREAL OFFICE.

Our Montreal Office is located at 115 St. Francois Xavier St. Our representative, Mr. G. Hector Clèmes, will be pleased to have subscribers and advertisers call upon him there. He will also pay special attention to gathering business items and attending generally to the interests of this paper.

DEAD BEATS AND INDIGENTS.

We use the term "dead-beat" in a broad sense, so that it includes all people who contract debts that they do not pay. On account of the stigma there is in the name, it ought to be supplemented by another to designate that class of people who are prevented from redeeming their credit by poverty or other misfortune. In the same way as there should be separate compartments in prisons for persons of greater and of less degrees of viciousness, so there ought to be distinctions in our epithets to label the delinquent class. Not only is it the more merciful way to treat the indigent debtor to assign to him a separate term in creditors' parlance, but it also makes the term "dead-beat" more odious to exclude from its application any person whose honesty appears to be sound. It intensifies the force of the word, and makes it more deeply brand him to whom it is attached.

The division of worthless debtors into the classes of the indigent who cannot pay and the unprincipled who will not pay, is more-over of value to the trader. The man whose will is bad he can punish, recover from or expose. The one whose means alone are bad he will find it of little service to do

otherwise with than simply defend himself. With the "dead-beat" proper the possession of money is as strong a deterrent to pay a debt as the want of money is with the simply indigent man. The "deadbeat" feels that he is so much ahead if he can cancel a debt by simply refraining from paying it, while every dollar he acquires in the meantime becomes dearer to him. Of all the ways of disposing of money in hand he considers the most unjustifiable and foolish to be the using of it to pay debts, to employ it upon dead issues. His moral ideas are pernicious. His disposition to pay is weakened, not strengthened, by the acquirement of the means, and on such a man as that the full weight of the opprobrium there can be put in a degrading name ought to be concentrated.

It is a natural enough thing for a man to pay money more cheerfully when he is getting its equivalent concurrently, and every man is more or less reluctant to give money for value received months beforehand. With the "deadbeat" this reluctance becomes evasion of the responsibility, and all who deal with him soon learn that there is no time so good to get money due from him as the moment of buying. With him every dollar's worth got on credit represents a dollar gained.

INJURIOUS MACHINE OILS.

Manufacturers and owners of machinery generally have had a good deal to say of late about inferior lubricants, this class of stock being, they allege, much more common than it used to be. This dissatisfaction on the part of consumers is usually visited on the retailer, in the form of withdrawal from him of further trade in oils, if he has been found to have sold what was below standard stock.

It therefore behooves the trader to be on his guard against manufacturers who sell oils that are not what they seem. There is nothing else so certain to estrange the trade of a manufacturer as bad machine oils, because these not only serve him poorly as lubricants, but they damage his machinery. He has to depend on the honesty of the trader, as he cannot satisfactorily test the oils, and if the trader deceives him and also impairs his machinery, there is no likelihood of further dealings between them.

It is known that samples are carried and exhibited to the retail trade of the country, and that orders are taken for oils corresponding to the alleged quality of these samples, at prices much below what well-known manufacturers ask for oils graded the same. But these cheap oils turn out badly. Possibly the first order of the retailer may be satisfactory, the oil may be what it is represented to be, but the subsequent orders are filled with oil that will drive away that retailer's customers. The low price is inevitably followed by low grade. The assurances of the men who show the samples, that the oil will be equal to or better than that for which 5 or 10 cents more is paid to established makers, ought not to be accepted without some useful guarantee. The thing is not reasonable enough to be taken without reserve, and experience has taught the trade that it is not safe to take irresponsible statements in preference to the record of manufacturers who have made a reputation all over the country. The trader cannot test the oils. He must be beholden to the integrity of the manufacturer or his agent, and he should buy no oils from untried makers. That is his only safeguard. To undertake to judge for himself is absurd. The most experienced manufacturer may be fooled, with all he knows of gravity, fire-

tests, viscosity, etc. It is better, therefore, to buy of houses that have built up a large trade, as that can be done only by square dealing, and the manufacturers who command such a trade may be trusted to have a sufficient insight into their own interests to know that they can add to it only by square dealing. Buy your oil from reliable houses.

There are many grades of machine oil, light or black, prices ranging all the way from 6c. to \$1, and the test of service is the only means open to the man who is not an expert, to judge between oils that differ fully 20c. in value.

THE POSITION OF TEA.

The London Grocer does not agree with those of its correspondents who have been trying to "pooh-pooh" the advance in the price of tea. It says:—The duty of predicting high prices for any commodity is never (to us, at least) an agreeable one, as it runs counter to the interests of the retailers and consumers, who are too often the victims to bogus speculations and inflated values; but we should altogether fail in our mission as guides to safe purchases if we were to give prominence only to falling markets and entirely ignore the existence of rising ones, as in that case the trade generally would be left completely in the dark as to what was really going on; and although we were at the outset of the rise in the value of tea subjected to a deal of adverse criticism by those who ought to have known better, and who, in trying to demonstrate that they were right and we were wrong in our conclusions, have proved exactly the reverse, we did not in the main recede from the position which we had taken up after giving the question of advanced rates for tea the fullest and most careful consideration.

Time which was necessary to show what was about to happen, has now placed it beyond a doubt that the commoner grades of China tea, and such qualities as are bought "for price," are 30 per cent. to 50 per cent. dearer than they were in October last, and we argue that, without pointing to figures, which some people say are "delusive" this strong reaction in the tendency of the market has not been produced without a widening disproportion between supply and demand. That means a shrinking of the arrivals and stocks, and an expansion in the daily wants of the trade. If these movements had been the other way, prices would assuredly have fallen to still lower points than those ruling prior to October, 1890, but having progressed steadily in favor of holders month after month, we now witness the very result we anticipated, and which many persons declared to be almost if not quite impossible. That a further advance in prices of tea is about to take place we are hardly prepared to state, as everything depends on what quantity is in

second hands throughout the country, and also on whether the dealers and others are in a mood to build one big rise upon another until the consumption is nipped in its onward progress, when a serious and lasting injury would be done to the trade, which, in its extreme sensitiveness to enhanced rates, might resist fresh encroachments on the domain of popular prices to the utmost. The figures, as published by the Tea Brokers' Association, show a statistical position such as for strength has not been equalled in the whole history of the tea trade since 1885, when prices, on an average, were 25 per cent. above present ones, and this position well bears out what we wrote in October, when we told our readers to expect the rise in value which has now taken place. Though not in all respects to be desired, the advance is absolutely and entirely warranted by the healthy state of the trade in the country, and the statistics in London and at the outports. We disregard the interests of speculators in the wide fluctuations which have been rife in Mincing Lane, but we do wish the dealers and their customers to obtain some reliable information about the position of an article that forms so important a factor in their trade. The stock of tea in London now amounts to 91,600,000 lbs., against 108,800,000 lbs. last year; but the deliveries show a regular increase of duty-payments, which proves that the reduction of the duty to 4d. per lb. has undoubtedly stimulated the demand in the country to such an extent that a delivery averaging 20,000,000 lbs. per month in future would not be surprising, and buyers must still look forward to a firm, if not an advancing, range of prices during greater part of the remaining season.

COMING PRICES OF SUGAR.

The demand for sugars so far this season in Canada has been unusually light, owing to the uncertainty of the future. It is more than likely that prices will go considerably lower on this account, there will not be the same speculation this spring as there was during the past two years. The reduction in the duties in the States will necessitate a revision of our tariff. In American markets there was an active movement in sugars for April delivery but lately the demand has fallen off entirely. The New York Bulletin says: Upon the first of that month the new tariff regulations go into effect, and it has for a long time been accepted as a natural feature of the situation that during March demand will become practically suspended, awaiting the advent of free sugars, and creating a vacuum which the lower cost supplies must fill as soon as they are available. At least such has been the story industriously circulated; and when the March meltings in bond, a preparatory privilege accorded refiners under the law and through Treasury regulations, were offered on contract for the succeeding month, jobbers, grocers and de-

pendent custom generally placed their orders with much freedom, and hundreds of thousands of barrels went under engagement; a portion locally and a portion for transportation in bond during March, but all for delivery on and after April 1st. Suddenly, however, demand has become apparently indifferent toward further investment, and two explanations are given, the one suggesting ample provision made against the exigencies of the first free sugar month, and the other a realization on the part of buyers that they have been paying a pretty good price for the supply under engagement.

Without going into details of the conditions of the raw sugar market, past and present, it may be briefly described as of gradually hardening tendency and now quite firm; a feeling founded in part on expectation of demand against March meltings. It was, however, a reasonable supposition that a proper amount of stock had been secured before selling against the production, and recent developments indicate secret purchases at primal points by refiners, of both cane and beet sugars, much beyond amounts made public and under-running the present line of cost. Without including the two extremes of price really shown since the handling of new foreign raw sugars commenced, preparatory to next month's bonded meltings, a general range may be named at 2½ to 3½c., with average cost estimated at 3c. up to 3½c. per pound; many operators believing the lowest figure to be nearest the mark. In order to be liberal, however, the 3½c. basis may be accepted and placed against the 4½ to 4¾c. obtained on contracts for April delivery; and in the same spirit of liberality, accepting refiners' statements that it costs ¾c. per pound to place their product upon the market, there remains a net profit of ⅙ to ¼c. on every pound sold, or say in the neighborhood of \$2.30 per barrel, estimating the latter to run about 330 pounds, probably below rather than above the average.

The figures are on a conservative plane, free from exaggeration, representing in a really modified form the deductions of buyers, who, paying the large tribute to refiners as already indicated, with frequently no chance themselves to obtain more than a bare margin on resale, naturally feel aggrieved, and, as a first measure of protest, reduce the demand. This, however, looks like a doubtful expedient, and one difficult to adhere to unless it extends to the entire system of handling refined sugars after they leave the producers' hands. Whether there be an understanding between all refiners in and outside of the combine cannot be possibly determined, but there is a suspicion that some sort of agreement, specified or implied, exists; and until something arises to bring about keener and more general competition for custom, the consumer must rest content to accept such benefits from removal of duty as the refiner may consent to divide. The ½c. per pound

tariff remaining upon all grades above No. 16 Dutch standard in color is the barrier that prevents importation of sugars that could, from experience thus far, be expected to pass directly into consumption, and the free list embraces the vast bulk of importation that must first pass through refiners' hands and permits them to levy a toll in proportion to their ability to preserve harmony among themselves in the method of exaction.

ASSOCIATION NOTES.

TORONTO ASSOCIATION BY-LAWS.

On the 10th of December 1885, the Toronto Retail Grocers' Association came into existence, and on the 11th of January 1886, the by-laws at present governing the Association's work were adopted. Experience proves that these laws now require amending, and we would suggest that a committee be appointed at the next general meeting for that purpose. We take the liberty of pointing out a few of the defects in their construction, which may be of use to such a committee, and submit a number of changes which we think would be advantageous.

Article 1.—Object. "The object of the Association shall be the promotion of the interests of the trade and the members thereof."

In this connection we would suggest a more extended clause, setting forth a platform for united action, for the use, not only of Toronto, but as a help to other associations throughout the country.

Article 3.—Membership. Sec. 1. Enlarge this section that outside associations may know that delegates will be accepted as members on payment of the regular fees. Sec. 2. Should stand as at present.

Article 4.—Subscription. The annual subscription fee shall be \$2, payable half yearly, in advance. The fee is altogether too low, and leads other associations into a belief that membership at \$2 a year will cover all expenses, whereas, experience teaches that it does not. The fee should be at least \$4, where there is a prospect of the membership not reaching 100.

Article 5.—Admission. This is unimportant, although there should be a reservation for a ballot on the demand of two or more members, with a power to reject an applicant if a majority of members present so decide.

Article 6.—Officers. The office of financial secretary should be merged into that of recording secretary. We do not think there is any necessity for the two offices. Provision should be made for the election of two or more trustees.

Article 7.—Requires no alteration.

Articles 8 and 9.—Should be blended together as recommended above.

Articles 10 and 11.—Require no alteration.

Article 12, Sec. 1.—Election of officers. Change this to read, nominations for the various offices shall be held at the Novem-

ber and December meetings of each year, and elections shall be held at the December meeting. In cases where only one candidate is nominated the President shall cast a ballot and declare him elected. A majority of the ballots cast shall be necessary to elect a candidate. In the event of no candidate receiving the necessary majority of votes, the candidate receiving the lowest number of votes shall drop out and the Association proceed to ballot again.

Section 2.—Should remain as at present.

Article 13.—Quorums.

Section 1 and section 2.—Require no alteration.

Article 14.—Hour of meeting requires no alteration.

Article 15.—Order of business.

1.—Reading and adoption of the minutes of last meeting.

2.—Officers' roll call.

3.—Motions of which notice has been given.

4.—Reading and consideration of communications and accounts.

5.—Admission of new members.

6.—Reports of officers or committees.

7.—Nomination and election of officers.

8.—Unfinished business.

9.—New business.

10.—Remarks in the interest of the association.

11.—Adjournment.

Articles 16, 17, 18, 19, and 20 should remain as at present.

We have here set forth a few changes in the By-Laws which we recommend for adoption. At this time when associations are being formed all over the country the merchants naturally look to the older bodies for guidance, and in a great many instances blindly follow the lead without giving the matter of by-laws the attention required. In submitting these changes there are certain points which are not applicable to country associations. The Executive Committee in Toronto consists of eleven members, while five or seven would be sufficient in smaller places. The quorum of both association and executive committee thereof might also be reduced in cases where the larger number would be too high. We hope to hear of a committee being named soon for the purpose of bringing the by-laws up to date.

Steps are being taken by the retail grocers of Chatham to form an association.

London Retail Grocers' Association has appointed delegates to the provincial association of which the Toronto body is the nucleus.

A POINTER TO OUR READERS

A change in the list of articles quoted under "Hardware paints and oils" in the Prices Current will be found this week. A number of lines have been struck out and others added, which, it is hoped will make the list more valuable. This list is not yet complete, and we would ask retailers to let THE GROCER know what other articles they would like quoted.

REDUCTION IN STARCH.

Our quotations this week show a reduction in the prices of certain lines of T. A. Kingsford & Son's Oswego Starch. The forty-pound boxes of 1, 2 and 4 lb. packages, as well as the 36 lb. boxes of 3 lb. packages, are down to 8c., or $\frac{1}{4}$ c. lower than they were. The 6 lb. boxes, sliding covers, of Silver Gloss Starch are also $\frac{1}{4}$ c. lower, and quote now at 9 $\frac{1}{2}$ c. In corn starch the prices are $\frac{1}{2}$ c. lower, 40 lb. boxes quoting at 8 $\frac{1}{2}$ c., and 20 lb. boxes at 8 $\frac{3}{4}$ c.

ESSENTIAL EXTRACTS.

Some of the Maine corn canners are said to be thinking of using the self-opening can for their next year's pack. This will make an addition of 5c. more per dozen to the cost of cans, an addition not easily borne after that necessitated by the McKinley Act.

The following ostensible objects are sought to be effected by the National Association of soap makers in the United States: the stopping of prize giving, the doing away with the manufacture of private brands for jobbers and retailers, the abolition of the extra box inducement with large orders, and a raising up of the soap trade to a higher plane. The latter object includes along with the rest, the giving of better weight and quality, the redressing of profits, etc.

At a recent meeting of farmers of the counties of Peterboro and Northumberland at Harwood, the question of sugar beet culture in that part of Ontario was discussed. A resolution was passed urging the advisability of establishing a beet root sugar factory in the Rice Lake district, and the asking of assistance from both the provincial and Dominion Governments. Arrangements have been made with the railroads to carry beets within a radius of 30 miles at 25c. a ton.

CHOCOLATE ON THE ADVANCE.

The prices of chocolate have been advanced by several manufacturers. The reason appears to be on account of dearer cocoa. Acting upon cable advice which quoted a big increase in the price of Ceylon cocoa and reported a tendency further upward, John P. Mott & Co., Halifax, have instructed their representative here that their Pure Confectioners' Ceylon Chocolate is now 38c. and their Sweet Ceylon 30c., an advance of 3 and 2c. respectively. The demand for light goods is strong and the Ceylon raw material is growing scarce. Jos. Webb & Co., of Milton, Mass., advanced their prices on chocolate 1 and 2c. on the 16th inst. Baker & Co., Boston, have likewise advanced their Canadian prices for chocolate 1 and 3c. per lb.

EVERY Reader of this paper is a buyer. Therefore advertisers should see that their advertisements do not grow stale. Change them constantly, introducing new goods if you have them; if not let us know what you have in seasonable articles. This is what readers want.



A CONTRADICTION.

TORONTO, Feb. 19, 1891.

Editor CANADIAN GROCER:

DEAR SIR,—In your issue of the 14th inst., you represent Mr. Hodgins as having reported to the Grocers' Association, that when he called upon Mr. Robinson of the Sunlight Soap Co., re the disputed order, he was "answered with curtness and bad temper." Permit me, Sir, as an eye-witness of the scene to give the statement an unqualified contradiction. Mr. Hodgins was received with the courtesy uniformly extended to all our business friends. This, however, did not induce reciprocity, and the interview was ended in consequence of Mr. Hodgins' insulting remarks. We cheerfully leave our reputation in the hands of our numerous customers—confident that it will not suffer irreparable injury because of Mr. Hodgins' disappointment and anger.

Yours faithfully, JOHN MACKAY.

AN ITEM AND A COMMENT.

DRESDEN, Feb. 16, 1891.

Editor CANADIAN GROCER:

SIR,—Knowing that you are looking for news, I thought I would send an item. Trade is rather dull here now. One more is numbered with the past. Less than one year ago a man by the name of A. T. Ripley left the farm to come to town to keep a grocery. Now he has sold out his store and stock sick of grocery keeping. He sold his building to J. Halligan for less than he gave for it, and his stock at a discount to P. C. Tassie & Co. He is a wiser man to-day. He has found out that grocery keeping is not what he thought it was. Some have an idea all they have to do is to get a store and stock it with goods, and in a few years they can retire with a fortune, but they soon find out their mistake, to their grief and loss. I think if one half were out of business the other half might make a living. There is another grievance, and that is about some wholesale houses sending out circulars to Tom, Dick and Harry, any one that they can get the name of. I know of private parties getting them here. TRADER.

To Grocers!

There are three articles which the consuming public have decided are the best of their kind in the market, and it will pay every grocer to keep them in stock. They are

The "Horseshoe" brand of canned fruits and vegetables.

Packed by Bowlby Bros. & Co., of Waterford, Ont.

"Cairns" Home-made marmalade, jams and jellies.

Packed by Alexander Cairns, Paisley, Scotland.

The "Trident" brand of canned salmon.

Packed by Ed. Wadhams, Ladner's Landing, B.C.

Every package of the above brands guaranteed as to quality and weight.

BLAIKLOCK BROS, Agents,

17 Common St., MONTREAL.

TALKS WITH RETAILERS.

"I find that it pays to be economical in the disposition of time. It can be done in various ways; but in my experience I have found that when trade is slack it can often be bettered by re-arranging my display of goods. I have not infrequently had quite a lively run of customers for goods that I actually believe caught their fancies in passing the show windows of my store. Some merchants may say that it was not due to any artistic merit in exhibiting them, but I don't agree with them. I have impressed this idea upon my clerks, that it induces them to study how to obtain the best effects in window dressing."

"I always keep my goods plainly marked. A customer passing through a store does not like to ask the price of every article that attracts his attention, and he will not. The marking of goods helps to sell them, too, as there are many customers who will buy articles that are marked simply because the price caught their idea, whereas if they had found it necessary to enquire the price and learned that it was much higher than they had anticipated, they might have felt that in not buying it they were actually confessing their poverty. In marking my goods, I put the selling price in plain figures, so that every visitor to my store can read for himself. By plainly marking your goods with the selling price only you secure a pretty safe protection against the cutting of prices, as it impresses the buyer with the belief that he has seen the lowest and the only price at which he can buy the goods. However, if a customer should request a reduction, the merchant can gracefully point to the plain figures, and inform him that no other price, higher or lower would be accepted for the article. I have learned another thing, and that is, there is no place like a well-dressed shop window for displaying goods with the prices marked on them in plain figures. In fact, I don't believe that a window is complete without the prices, as the passer-by is just as much, if not more, interested in knowing the cost of the articles as he is in observing the styles."

"I attribute a good deal of the popularity of my store to the fact that I inculcate into the minds of my clerks the invaluable benefit of being good-humored to customers. Good humor is an excellent quality for all salesmen to cultivate. A frown, an impertinent expression, or exhibition of incivility has sent many a customer away from a store and has created a prejudice against the establishment that the proprietor has subsequently found it hard to overcome. If I were asked what should constitute the most important quality of a salesman, I would say patience, for in no occupation is that virtue more necessary than in selling goods to customers, who are hard to please and who often do not know what they want when they go into a store. The salesman

should not lose his interest in a customer from the time he makes his appearance until he goes away. He should not lose his temper if the customer argues with him as to the merits of the goods and wares shown. He should wait upon him as politely as possible and never be disagreeably persistent in pushing the sale of goods. A careful observance of these points is vital to the success of a salesman, and merchants cannot be too careful in calling the attention of their clerks and employees to the points I have enumerated."

"I can tell you one thing of the greatest importance to the success or non-success of a merchant, and that is whether or not he keeps a watchful eye on his stock. How often it is that a customer asks for an article and is told, 'Oh, we are just out, but shall have some in a few days.' Every time the merchant says this he loses trade, and, may be, a customer. It does not do to be out of staple goods. A merchant should make it a rule to inspect his stock daily, or a portion of it, and as soon as an article is running tight in stock an order should be made, so that the fresh supply may be on the shelves by the time the present stock is exhausted. There is money in keeping the orders bunched as much as possible, as every unnecessary package reduces the year's profits to the amount of freight charged."—Dry Goods Review.

THE EFFECT OF CHEAPNESS VARIES WITH ITS CAUSE.

Consumption increases with the decline in prices. This is a fact only upon the hypothesis that the decline in prices is an economical effect and not brought about by debasement in quality. If decline in price is a consequence of decline in quality the effect is not usually to the real advantage of trade. But if decline in price is because of more liberal production, trade will be benefited by the additional consumption. Take sugar, for example. A lowering in price is usually a consequence of an abundance of stock. Consumption is therefore stimulated, and more sugar is sold at the lower figure than was sold at the higher. That is good for trade. But in the case of a commodity where the low price is determined by low grade, consumption is not increased after a certain point of lowness has been reached. Tea, for example, will not sell according to the cheapness of it, if cheapness is the effect of pronounced pooriness. Below a certain grade it will not pay anybody to keep it. The same general principle holds in all lines.

THE ADVERTISEMENTS ARE READ.

The advertising in trade journals is read, says the Industrial World, because the industries represented in them seek in their advertising columns the information contained therein. They must read the advertisements to be posted in their respective trades and classes. The papers are subscribed for as much for the benefit derived from their advertising as from their reading matter.

HILLWATTEE

THIS celebrated brand of Tea has arrived and samples are in our travellers' hands. The number one "blue label" is a blending of choice pickings and specially put up to meet a demand for fine grown teas; besides strength the infusion has a wonderful bouquet. For "afternoons" it is without a peer. The number two "red label" is a blend selected to meet Canadian taste for a smooth and not too heavy tea and at a price to insure a large sale.

These Teas are offered only in packets, pounds, halves and quarters assorted in Half Chests. The "Trade Mark" is a registered one. Shall be pleased to forward samples on application.

LUCAS, PARK & CO.,

WHOLESALE GROCERS AND IMPORTERS,

73 McNab St. North, Hamilton, Ont.

MUNN'S

Labrador Herrings

Quality very choice. Apply early as quantity is very limited.

STEWART MUNN & CO. - Montreal

KOFF NO MORE.

Every retailer should have them at this season of the year. Watson's Cough Drops are the best in the world for the throat and chest; for the voice unequalled. "R. & T. W." Stamped on each drop. Write

R. & T. WATSON, TORONTO,
for Prices, etc.

Mention THE GROCER.

M. J. Woodward & Co., PRODUCERS OF CRUDE,

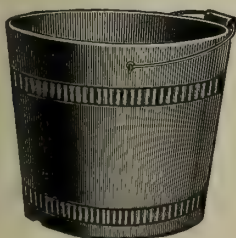
Manufacturers of

Illuminating Oils,
Lubricating Oils,
Paraffine Oils
and Wax, &c.

PETROLIA, - ONTARIO.

DURABLE PAILS AND TUBS.

TRY



THEM

The Wm. CANE & SONS MANUFACTURING Co OF NEWMARKET, ONT.,

The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood. BEST GOODS MADE.
Represented by

Chas. Boeckh & Sons, Toronto,
Jas. Lee & Co., Montreal.

LOCKERBY BROS.,

WHOLESALE GROCERS,
75 ST. PETER STREET,

MONTREAL, P. Q.,

ARE OFFERING THIS WEEK

SUGARS.
TEAS.

{ Barbadoes
and
Cuba

MOLASSES.

FINE LARGE DRY COD IN BUNDLES. BONELESS FISH IN BOXES.

Canned Salmon, Lobsters, Mackerel and Oysters.

HUDON, HEBERT & CIE.,

WHOLESALE GROCERS

— AND —

WINE IMPORTERS,

NO TRAVELLERS ON THE ROAD.

304, 306 St. Paul St.

143, 145 Commissioners St.

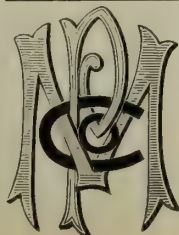
MONTREAL.



Ram Laps
PURE
INDIAN TEA

GUARANTEED ABSOLUTELY PURE
AS MANUFACTURED ON THE
GARDENS IN INDIA.

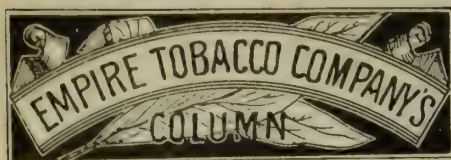
Put up in lead foil packages, $\frac{1}{2}$ and 1 lb. Selling Agents:
TURNER, ROSE & CO., Montreal. JAMES TURNER & CO., Hamilton.



BEST GOODS IN THE MARKET.

FRANKFORT, CAMBRIDGE, BOLOGNA,
CHICKEN, HAM and TONGUE
SAUSAGES.

PUT UP BY THE MOFFATT PACKING CO.,
MONTREAL.



YOU
ARE
LOSING
MONEY

EVERY DAY

you do not sell our

TOBACCO

This is as sure as
Fate.



Send for our price
lists or for a few caddies
as samples and you will
find out the above is
true.

Empire Tobacco Co.,
Montreal.



The Aylmer Canning Co. recently shipped two carloads of canned apples to London, England.

D. McDermid & Co., general merchants, Dutton, Ont., are moving into new premises in that village.

T. J. Ward, of J. P. Mott & Co., Halifax, was here this week. He made a brief visit to the trade in Ontario.

J. Cleghorn & Son, Toronto, have some choice XXX maple syrup, at \$1 per gal. in barrels, and \$1.15 in 5 gal. kegs.

Mr. Emerson has opened out a general stock of merchandise in the old Crotty stand, corner of Elm and Main streets, Bothwell.

Mr. A. K. Roesch, Waterloo, has opened a bakery in connection with his grocery business, and is doing a large trade in both.

Kuhl Bros., Berlin, although having a good grocery trade, are not dependent on it. They have a milk and cream delivery, which takes all the products of two large farm dairies. They say there is more money in it than in the grocery trade at present.

C. R. Maier, Waterloo, Ont., in speaking of the credit system said, "If the wholesale houses would make 30 days cash and do away with long time altogether, it would soon regulate the credit system, and put the trade on its mettle as well as its merits."

Forty-two years the sign "Doeringer," has hung over a successful grocery business in the city of Brantford, Mr. L. Doeringer operating it since 1883. Mr. Doeringer is alive to the great benefits derived from being able to meet all cash discounts offered for the purchasing of goods, and he never lets one slip.

Messrs. Dunke & Co., Berlin, Ont., manufacture a special brand of smoked sausage for their own trade, which has proved to be the right kind of a "leader" to build them up a large trade. One of these sausages coming into the hands of a GROCER representative, he testifies to the palatable ingredients of Dunke & Co.'s make of sausages.

The Corn Exchange and the Butter and Cheese Association of Montreal, the latter being recently formed, have appointed Messrs. R. M. Esdaile, D. A. P. Watt, A. J. Brice, A. A. Ayer and H. W. Raphael a delegation to wait upon the Harbor commissioners with a view to having the wharfage dues abolished on grain, butter, cheese and other produce.

We beg to call attention to the choice lot of blended teas now offering by Lucas Park & Co., of Hamilton, under a registered trade mark. They are meeting with ready sale,

although on the market only a short time. As the name signifies they are composed principally of hillgrown varieties, which are always the best. The same firm are offering special values in syrups.

Mr. H. Urstadt, Waterloo, has served a long period in the grocery trade in that town, having located there thirty-seven years ago. He has been in his present stand twenty-two years. Mr. Urstadt was the first man to operate in the shipment of eggs and butter from Waterloo to New York. He has always had the full confidence and respect of his fellow citizens. His sons and daughters now assist him in his business.

Mr. T. J. Mahon, Egbert, was in town last week. He does an extensive business direct with consumers in the city in country produce. He is a firm believer in grading butter and paying for it only what it is worth. His plan is the reverse of the common. Most butter buyers quote say 15c. for the general run of butter. When a farmer's wife comes in she asks what butter is going at. They answer 15c. If her butter is good they give her that, if not they say they will only give 12c. Mr. Mahon would answer this woman's query by saying that butter going at 12c. If her butter was excellent he would at once tell her so and say he would give her 15c.

J. Nichol & Co., Waterloo, Ont., begin to feel the stability of the Canadian hen, as eggs are coming in quite freely now and they are making shipments every day to the Toronto market. Mr. Nichol has been a large shipper to the New York market, using last year over 8,000 egg cases (Canadian Manufacturing Co., Campbellford, Ont.) He says 2,000 will do him this year for the home market. He said there would be no profit in shipping eggs to Europe. He thought we would be able to ship some to the States and pay the duty, which would be about equally divided Canada eggs being classed in New York as near by eggs, would bring 2c. a dozen more than western eggs.

The Seely Manufacturing Company established in 1862, at Detroit, Mich., feeling confident that there is a Canadian market for their goods, have opened a branch office and laboratory in Windsor, Ont., for the purpose of manufacturing a complete line of Pure Flavouring Extracts. Their flavourings have for many years been acknowledged as the standard amongst American brands. They put them up in various sizes and in attractive styles. They solicit correspondence and cheerfully quote prices upon application, and should a mail order be given for trial, it shall have prompt and careful attention. Mr. Arthur C. Leonard, son of Mr. T. O. Leonard, well-known to the Canadian trade as the representative of the Oswego Starch Co., is the manager of the Canadian branch.

The Blenheim, Ont., correspondent of the London Advertiser says:—The bean market has been very brisk for the past few days, and the competition in buying so keen that as high as \$1.48 has been paid. There are thousands of bushels in this section still to market.

New Eastern Townships MAPLE SYRUP AND SUGAR.

ABSOLUTE PURITY GUARANTEED.

Wilkins & Co., Adamsville, Que., have contracted for the product of over 100,000 trees.

Our **MAPLE LEAF BRAND** has earned a reputation all over the Dominion. Ten years ago, when we began shipping to Ontario, bright maple syrup made from sap caught in covered tin buckets and with the aid of Heaters and Evaporators was a new commodity in the Queen City. Now all the leading grocers in Toronto keep Wilkins & Co's Pure Eastern Townships maple syrup. For prices and other information address **JOHN WILKINS,**

P. O. Box 558, Toronto, Ont.

Montreal and Lower Province merchants will please address Wilkins & Co., Adamsville, Que.



Established 1849.

GOLD, SILVER

—AND—

BRONZE MEDALS

20 1st prizes.

MICHEL LEFEBVRE & COY

Manufacturers of

Lion--L--Brand

Pure Vinegars, Mixed Pickles, Jellies, Jams, Preserves.

Montreal, P.Q.

P. DOTY & SON,

(Successors to W. B. Chisholm)

MANUFACTURERS OF



1, 2, 3 bushel grain and root baskets.

1, 2, 3 satchel lunch baskets

1, 2, 3 clothes baskets.

1, 2, 3, 4 market baskets.

Butcher and Crockery baskets.

Fruit package of all descriptions.

OAKVILLE, ONT.

MUNN'S PURE BONELESS CODFISH

The finest on the market. Packed in 10 lb., 20 lb., and 40 lb. Boxes. Tied up neatly in 2 lb. bricks. Every brick is guaranteed full weight and Genuine Codfish.

TASTY ECONOMICAL DELICIOUS

Send for Sample at once.

STEWART MUNN & CO., MONTREAL.



HUCKINS SOUPS

Require only to be heated, and are then ready to serve.

Prepared with great care from only the best materials.

Have enjoyed the highest reputation for more than 32 years.

Send us 20 cents, to help pay express, and receive, prepaid, 2 sample cans of these Soups, your choice.

J. H. W. HUCKINS & CO.,
Sole Manufacturers, Boston, Mass.

SOLD BY ALL LEADING GROCERS.

LEONARD H. DOBBIN, MONTREAL. Sole Agent for Canada.

STUART, HARVEY & Co. Importers and WHOLESALE GROCERS

A Large and Well-Assorted Stock of

Teas, Sugars and General Groceries

HAMILTON, ONT.

STAR BRAND
**FEARMAN'S
HAMS AND BACON.**
Hamilton, Ont.



Tomato, Mock Turtle,
Ox Tail, Green Turtle,
Pea, Julienne,
Beef, Vermicelli,
Chicken, Terrapin,
Macaroni, Consomme,
Okra or Gumbo,
Soup and Bouilli,
Mullagatawny.

**RICH AND
PERFECTLY SEASONED.**

James Turner & Co, - Hamilton.

Wholesale Agents for and every line a seller.

RAM LAL'S TEAS.

BENSORP'S COCOA.

BATGER'S JAMS AND JELLIES.

BATGER'S COMPRESSED JELLIES.

CRARY'S AMMONIA.

COURET BROS. SHELL CASTILE.

The blend on this Continent of pure Indian Tea that stands head and shoulders above all others.

Made from the Bean, no filling. $\frac{1}{4}$ lb. tin goes as far as one pound of loaded Cocoa.

Made from the fruit as branded, with only granulated sugar.

Lovely flavors, handy, inexpensive, quick workers.

Lightening exterminator of dirt, 1 doz. bottles retail at 25c.

The best of all white Castiles for Toilet use.

Initial order always leads to repeats for above lines.

A GOOD SALESMAN.

Mr. Lawrence Abbott has been interviewing Mr. Lawson Valentine as to the essential qualities which a salesman should possess. The American Grocer gives some extracts :

Mr. Abbott—What do you think is the first essential quality a salesman should possess?

Mr. Valentine—He should tell the truth.

Mr. Abbott—Do you mean to his employer or to his customers?

Mr. Valentine—To his customers. That is the basis on which merchants all round the world maintain themselves and establish themselves as merchants. Truth underlies all leading characters.

Mr. Abbott—Which would you say was the next requisite quality for a salesman to possess?

Mr. Valentine—Steadfastness of purpose. "Stick-to-it-iveness." The goal of your ambition fixed, make a "bee line" for it. Discussion as to likelihood of success, a wavering purpose, indicates a shifting policy. A man must believe in the goods he is trying to sell before there is a possibility of his making a market for them, and then he must be capable of steady and persistent application—for years, if necessary. These make the road to success. The royal road to selling is the same as the "royal road to learning"—there is none.

Mr. Abbott—You have said that the great thing was to make customers and not to make sales.

Mr. Valentine—When we send out a salesman we do not want him to undertake to sell goods as much as we want him to make customers. For a salesman a good ear is a pretty good thing to carry round—to hear what his employer has to say, and also to hear what his customer has to say, and then to make a good joint in supplying their wants. In the long run it is the truth that wins and holds the customer, and the holding is the most important part.

The salesman could not do better than to copy the qualities of good merchants, wherever he may find them, for the salesman is a travelling merchant or will become one. He is nothing more, and nothing less, only as he makes it less. When you get right down to it, truth is the "keystone," and truth means genuineness, naturalness. Then, of course, it is necessary to have all the other stones of the arch in harmony with the "keystone;" they must be of equally good material. A builder would reject a flawed piece of granite, and would say: "This won't do, give me a sound piece, for the arch is to be of sound material, from the ground up."

Stick-to-it-iveness—That is great power. Two years would be represented by receptivity. A man to be a successful salesman must have personal qualities that will attract his customers, or, as I said before, all the other stones of the arch must be as good as the "key-stone." He must have good fellowship, be affable; he must have personal mag-

netism. Now-a-days, the road is the only place to learn the business, while the store used to be the school. Now the store is second in importance to the road. Look through Smiles' books and you will see there the characteristics which I mean elaborated more in detail.

The great thing is to tell the truth. You cannot make sales until you make customers, and you make a customer by getting his confidence and good will. You must make him like to see you come in, and if you can make him like you well enough, he will strain a point and give you an order. Most customers will do this if they like the salesman and are satisfied with his goods. Other things being equal, the customer will give his order to the man who has his good will personally, and this same thing is true of every employee. When a book keeper begins he is perhaps green; he does not "get there," but if he is the right man for the place, you will see him making every effort, taking every pains, sparing no work in order to "get there," and that is the way the successful man does "get there." A salesman reports that he has not sold anything; we care nothing about that. But we want to know that he is making every effort to fill his place, and to lay the right foundation for selling something. His mind must be on his work; if it is not, he cannot do that work, no matter what it is.

STRATFORD PLATE GLASS ASSOCIATION.

A useful institution in Stratford is the Stratford Plate Glass Association. It is a purely local and mutual institution and gives probably the cheapest insurance against window breakages obtainable anywhere. The annual meeting was held on the (17th) in the city hall building, with Mr. H. T. Barker in the chair. Mr. Henry Gibson, the careful and efficient secretary-treasurer, was re-elected, as were also Messrs. J. M. Fraser and Thomas Orr as a managing committee. Mr. Gibson's annual report was presented, from which it appears that during the year there have been five accidents to plate glass, costing the Association \$138.50 to replace. Four assessments were made, in all amounting to 14 mills per square foot, upon the members, realizing \$128.17; for the fifth breakage no assessment was needed, there being sufficient funds over in the treasury therefor. There are between forty and fifty members, representing in all 10,247 square feet of plate glass. When the association started in 1885 the assessments levied averaged 13c. per foot; now they average about 5c. a foot. The breakages have been only fifteen in number in the six years of the association's existence. Stratford plate glass owners have no use for outside plate glass insurance organizations. The association is going to consider the question of insuring glass against damage by fire as well as by breakage. It was also resolved that the entrance fee hereafter be 8 mills per square foot of glass insured.

A customer secured is a promise of greater salary in time.

You can lose more than we do by not subscribing for this paper.

JOHN PETERS & CO.,
General Commission Merchants
and Brokers,

Halifax, N. S. and
Kingston, Jamaica, W.I.

Agents for The E. B. EDDY MFG CO.,
HULL, P. Q.

We are open to accept one or two more Agencies of first class houses, either at Halifax or Kingston. We have a good connection and splendid storage facilities.

References: The Merchants Bank of Halifax.
The E. B. Eddy Mfg Co., Hull, P.Q.
The Mercantile Agencies.

H. W. NORTHRUP & Co.

Commission Merchants,
South Wharf, - Saint John, N. B.
Dealers in

Provisions, Groceries, Fish, Teas
Dulse, Fruit, Spices, etc.

—AGENTS FOR—
Canned Finnen Haddies,
and Bread-Makers Yeast Cakes.

MITTENS.
Best and Cheapest in the Market.



Specially designed and adapted for Brakemen, all classes of Railroad Work, Lumbering, Teamsters and Farm Work; made in Saranac, Buck, and our "Yellow Napa Tan Horse"—the strongest material made.

Dealers will consult their best interests by waiting for our Travellers.

W. H. STOREY & SON,
ACTON, ONT.



CORTICELLI

ALL STOREKEEPERS are
INTERESTED.

The Best Goods are what you
want to give your Customers.

TRY CORTICELLI SILKS

Ask your Wholesale Merchant for them,
if he does not keep CORTICELLI, write
direct to

CORTICELLI SILK CO.,
ST. JOHNS, P. Q.

**SILVER
STAR
STOVE
POLISH,**

THE PHENOMENAL POLISH,

BLACK, BRILLIANT, BEAUTIFUL,
Handsomely put up in 3 doz. hinged cases,
can be had from all wholesale grocers,

Or from **F. F. DALLEY & CO.,**
PROPRIETORS,
Hamilton, Canada.

JAS. WATSON & Co.,

Coffee and Spice
Dealers.

Toronto, Ont.



Brantford and Pelee Island. } **J. S. HAMILTON & CO'Y,**
Sole Agents for Canada. **BRANTFORD, ONT.**

Automatic Selling Machines.

The Tutti Frutti Automatic Vending Co. supply their Tutti Frutti Selling Machines to all who have good positions. For all particulars apply to

E. BELLINGER, Manager,
60 Yonge St., Toronto, Ont

N. K. FAIRBANK & CO.,

COMPOUND

REFINED LARD.

185 WELLINGTON ST., MONTREAL.
CHICAGO. ST. LOUIS. NEW YORK.

Condensed Mince Meat.

Handled by retailer
as shelf or counter
goods. No waste.
Gives general satisfaction.

Will not ferment in
warm weather.

Sells at all seasons
by all wholesale
grocers.



Although fruits are
scarce and high, price
same as last season,
\$13.50 per gross net.

Packed in $\frac{1}{4}$ and $\frac{1}{2}$
gross cases.

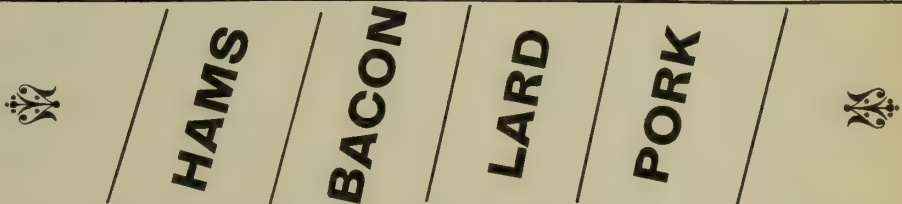
Sole manufacturer
for Canada.

Ask your wholesale
grocer for it.

J. H. WETHEY, St. Catharines, Ont.

GEO. MATTHEWS

-PACKER and CURER.-

**PURE LEAF LARD A SPECIALTY.**

PACKING HOUSES, OTTAWA, PETERBORO' and LINSLEY, ONT.

TEAS. We are now offering the Celebrated "Mallawalla" Ceylon Blend in one pound and half pounds tin foil packages (retail price 50c.) This is a perfect blend, fine quality and unusual strength. Consumers are delighted with it.

BAKING POWDER. No retailer should be without the "DIAMOND." Sales increasing daily. It is the cheapest and best (retail price 10, 15, 25c.)

SPICES. Having our own mills can recommend with confidence Purity and Strength of all lines in this department. "Prices right."

CANNED GOODS. Large stock 3 lb. and gallon apples. All other lines complete.

Proprietors Diamond Baking Powder and Spice Mills. Agents for Whethey's Condensed Mince Meat, Nelles' Jams and Jellies, Mallawalla, Ceylon Blended Tea.

"Wanted" Dried Apples (crop 1890). Fair prices allowed in trade. Mail orders solicited. "Close prices." "Prompt shipment."

W. H. GILLARD & CO.,
WHOLESALE GROCERS, HAMILTON, ONT.



TORONTO MARKETS.

TORONTO, Feb. 26, 1891.
GROCERIES.

Though the roads are bad, the weather unfavorable, the season naturally dull, and the election campaign near its most distracting stage, yet these circumstances have it not quite all their own way. Trade asserts itself more vigorously this week than it has for the past month. February draws to its close with substantial signs of improvement that appear to foreshadow a good March. There has been a much freer movement than we have had to record since the writs were issued for the election. In many lines that were near a standstill at the time of our last report there is a very healthy circulation, quite up to what is usually looked for in late February. Sugar goes out in response to a more liberal rate of consumption, and tea continues to sell very freely. In other lines the same may be said with the qualification that in most other departments buying is more fitful, though in the sum of its spells the average of a fairly good trade is kept up. Money comes in about as it has done for the greater part of the winter, rather slowly.

CANNED GOODS.

The trade in canned goods has been quickened somewhat. Dealers are buying with less hesitation than they did, and a fair business has been done in vegetables and fruits. The absence of a speculative spirit in this market is a feature that has been very clearly defined on nearly all hands since the opening of the year, and is in no line more pronounced than in canned goods. Those who want them are evidently not going to take more of them than the needs of the passing consumptive demand determine, and all are acting as if they kept vividly before their eyes the probability of a sudden collapse in prices. This is a very safe course to take, and in the present instance it is not liable to do any harm to the market as it is hardly possible there can be any spring movements to cause a collapse, the tendency of prices being still upward. There is no likelihood though that the upwardness will be very great, and to save the advance it is not worth the while of retailers to speculate. There is little to lose, except perhaps the opportunity of getting stock, by waiting, and there is little to gain by any feverish haste to get goods at once.

The San Francisco Grocer and Country Merchant says: While there are rumors of considerable sales of Alaska fish, spot goods, well informed parties in the trade are ignorant of any movement of this character. Any active demand, however, will soon exhaust stocks, which are estimated by conservative parties as not to exceed 40,000 to 45,000 cases in warehouse here. Of this quantity one third is thought to be pink and white fish. There is enroute by sea to New York, to arrive before May 1st, 91,000 cases, princi-

pally Alaska, and while there are fair stocks in that market the quantity available previous to the receipt of new season's goods does not appear excessive. The "Riverside," for Liverpool Feb. 13th, carried 13,994 cases salmon.

COFFEE.

The week's sales of coffee have not been important. There is rarely any coffee excitement in this market, our supplies usually being sufficient to ease the advance when there is one and to tide us through the spell, so that the coffee trade is nearly always in a normal condition. The moderate consumption in this country is a steady factor in itself. Nothing is specially notable in this week's coffee trade. Prices here are unchanged, though their stiffness outside is unabated.

DRIED FRUIT.

Dried fruits are receiving all the attention that is due them at this period of the year. A steady, undemonstrative trade in them is bringing stocks lower and promises to have them in a position before next fall that will be to the advantage of holders. There appears to be no anxiety on the part of jobbers to get rid of stocks, so that the prices quoted are fairly stable. The New York market has seemingly no embarrassing excess that can be looked for to weaken the ultimate position to which stocks are tending, though slowly here. Prunes are nearly out of stock. Valencia raisins are unchanged.

NUTS.

Nuts are not in much demand at this season, and there is scarcely any business done in them.

RICE AND SPICES.

There is no change in the position of rice. Low grades are to be had, but fine stock is scarce. The fact that a good crop has been harvested in Japan has not weakened the outlook for good prices at the opening at all events of the trade in the new crop. The custom in that country of every district keeping a large store in reserve against the possibility of famine or other interruption of industry, must be reckoned with in an estimate of the situation. The late famine depleted those district storehouses, some of which held grain grown five years ago, and now those magazines have to be filled according to the patriarchal usage before the crop gets well into the market. This will dispose of a large amount, and the residue may not be enough to bring prices very low. Spices are steady. Cloves and pepper are firmer.

SUGAR.

The only change in the sugar market has been in yellow sugars, which are now easier, quoting at 5¼c. for the lowest grade. The price of granulated is unchanged, at 6¼c. for 15 barrel and larger lots, and 7c. for smaller lots. These prices are, for the time being at least, firm. The week's trade has been better than we have had to note for sometime, but the buying is evidently impelled by strictly present needs. The result of the elections and the advent of the free sugar era in the United States after the first of April may bring on a little excitement in the sugar market, as it is possible the tariff may be raised so as to exclude United States refined. Such action would be likely to be anticipated by a lively spell of buying.

SYRUPS AND MOLASSES.

Trade is quiet in syrups and would be better if there were more low grades, but these are scarcely to be had. In molasses there is no change.

TEAS.

In teas there is something of a speculative movement going on. Men whose rule it was to buy three or four packets at a time now



JAMES LUMBERS.

I quote:

EXTRA GRANULATED SUGAR 6.⁸⁰ per lb.,

For one or more barrels, subject to change with the market, but always 17½c. per 100 pounds

Less than the Combination

Bright Yellow Sugar, 5¼c.; send for Sample. My Discounts are 1½ per cent. off Sugars.

I carry a full line

Teas,
Sugars,
Tobaccos,
Canned Goods,
and all
General Groceries

Gunpowder Tea.

I have a consignment of Gunpowder Tea in 30 pound caddies which I am offering at 21c. per lb. This is a special bargain and if you are open for anything in this line I will be pleased to send you samples.

RED HERRINGS

or DIGBY CHICKENS.

Which I am offering at 13c. per box. There are about 45 herrings in a box.

JAMES LUMBERS

Wholesale Grocer,

67 Front St. East,

TORONTO, ONT.

DAVIDSON & HAY**Wholesale Grocers,****36 Yonge Street,****TORONTO, ONT.****IN STOCK**

Full assortment of canned goods, including the following choice brands:—

"Canada First," "Lion," "Little Chief" and "Lynn Valley" Corn. Peas—Simcoe "English Garden," Delhi Sweet Wrinkled, Marrowfats and "Little Chief." Tomatoes—"Little Chief" "Ontario" and Windsor; also Peaches, Pears, Raspberries, Strawberries, Pumpkins, Plums, Pine Apple, &c., &c

Sloan & Crowther**WHOLESALE GROCERS,
TORONTO.****Extra Value.****California Evaporated****Peaches, Apricots,****Plums (pitted).****Cases Bosnia Prunes.****Hhds. do do****H. P. ECKARDT & CO****Wholesale Grocers,
3 FRONT ST. EAST, TORONTO.****Thos. KINNEAR & Co****Wholesale Grocers and Importers of****TEAS,
SUGARS,
COFFEES,**

AGENTS FOR

Cherry's Irish Mustard, X.D.S.F.

This is superior to any other grade in the market. Try it.

47 Front St. E., - TORONTO.**WARREN BROS. & BOOMER,****IMPORTERS**

AND

WHOLESALE GROCERS,**35 and 37 Front St. East,****TORONTO, ONT.****SUGARS, COFFEES AND TEAS,
SPECIALTIES.****SMITH & KEIGHLEY****WHOLESALE GROCERS**

AND IMPORTERS OF

Mediterranean Fruits.

FINEST SELECTIONS IN THE MARKET

—OF—

China, Japan, Indian and Ceylon**TEAS.****9 Front St. E., Toronto****EDWARD****ADAMS & CO.**

ESTABLISHED 1846.

Wholesale Grocers and Importers of**TEAS,
SUGARS,
COFFEES,****Tobaccos, Wines and Spirits****95 & 97 Dundas St., London, Ont.****BALFOUR & CO.,****IMPORTERS OF TEAS**

AND

Wholesale Grocers**HAMILTON.****STEEL, HAYTER & CO**

IMPORTERS OF

INDIAN TEAS

Direct from their estates in Assam.

Assams, Kangras, Darjeelings and Indian Oolongs in stock.

PROPRIETORS OF THE WELL-KNOWN

"MONSOON" BRAND.

SAMPLES AND QUOTATIONS ON APPLICATION

11 & 13 Front St. E. Toronto.Calcutta and London Firm: Octavius Steel & Co
Telephone 2354.**J. W. Lang & Co.****Wholesale Grocers,
TORONTO.**

Special values in

Canned Goods

during February.

TOMATOES, CORN, PEAS,
PEACHES, PLUMS, PEARS.**33 Front St. East.****NEW BLACK BASKETS.**

We have just received the first shipment of

"Crescent" Brand**EXTRA CHOICE PATRAS
CURRANTS.**

Specially packed for us.

Ask our Travellers or send for Samples and Prices.

PERKINS, INCE & Co.,**TORONTO****J. F. EBY.****HUGH BLAIN.****MOLASSES**

VERY FINE.

PORTO RICO**PUNCHEONS, BRLS. AND HLF. BRLS.**

Send for samples and quotations.

EBY, BLAIN & Co.,

Wholesale Grocers,

FRONT AND
SCOTT STS.**TORONTO.**

SURPRISE Soap

Can be used for any purpose a
soap is used—on anything
—in any way—at any
and every time,
but the way
is the

“Surprise way.”

The St. Croix Soap Mfg. Co.,

ST. STEPHEN, N.B.

MARKETS—Continued.

very commonly order in 25 case lots. The firmness of teas continues unmodified. Popular grades are rapidly getting either into consumption or into higher altitudes of value. In Montreal 17c. is asked of jobbers for Japans that sold here a few weeks ago at 18c. to retailers. The local market for Indians has been quiet. The English consumption shows an increase of nearly 11,000,000 lbs. this season, that is during the last eight months. There is so little tea now to come forward, that stocks must be greatly reduced before long, and it is not improbable that at the end of June the quantity of British grown tea in the country may be considerably under that of last year; the short supply of China tea combined with the high prices ruling for this grade, being likely rather to increase the demand for Indian and Ceylon descriptions than otherwise. The home consumption last month was 19,083,312 lbs., against 16,201,070 lbs. in January, 1890. The market has continued extremely firm, whole leaf teas under 1s. are if anything dearer. The excellent value to be obtained in medium Broken Pekoes is now

beginning to draw attention to this grade. The average price of all the Indian teas quoted in a late circular is 1s. 0½d.

PETROLEUM.

The prices quoted last week are fairly firm yet, and trade is rather quiet.

DRUGS AND CHEMICALS.

Nothing notable is observable in the course of trade in these wares. Prices are steady at standing quotations.

BUTTER AND CHEESE.

The scale of prices for butter is about the same as it was last week. Good butter is taken up the moment it reaches this market. The arrivals of express trains and consignments are watched, and all the really good butter finds ready sale. Consequently scarcity is a marked feature of the market. In the lower grades the accumulation of stock appears to be retarded in its progress. There is not so large an excess as the situation a fortnight ago warranted dealers in expecting. A greater proportion of stock under medium table butter is found suitable for baking and confectionery use than was the case in former winter stocks of low grades. The prices are firm. They are: 17 to 18c. for choice dairy tubs, 14 to 15c. for medium dairy tubs, 5 to 9c. for low grade to common stock, 17 to 19c. for pound rolls, and 14 to 17c. for large rolls.

Cheese is in moderate request at firm prices, Septembers being stiff at 10½c.

COUNTRY PRODUCE.

APPLES—Really choice apples are \$4 to \$4.50. Anything below choice falls somewhere in the range of \$3.50 to \$4. The latter is the class of stock that is now chiefly moving. There is a fair amount of it, as well as of first-class fruit, though the holders of the latter are disposed to try for \$5 rather than come down to what can now be got.

BEANS—Are unchanged and rather quiet this week. Handpicked are worth \$1.60 on track, and common \$1.40.

DRIED APPLES—Have a better market in prospect. Inquiries from the United States are numerous for stock at 8c. The price here is yet 7½ to 8c.

EVAPORATED APPLES—A shipment to Britain last week has strengthened the market somewhat. The shipper expects to net above 14c. upon them. Not more than 13c. can be got here yet.

EGGS—Are very plentiful and both cheaper and weaker in price, 15 to 16c. being the quotations at present. These are expected to be replaced by still lower ones.

HAY—Is very quiet, and is easier at \$8 to \$8.50. Cattle hay is wanted in but small quantities at \$6 to \$6.50.

HIDES—Are unchanged and dull. Green are 5c., and cured 5¼c.

HONEY—Is still in low request at 6 to 10c. for strained, and 14 to 16c. in the comb.

HOPS—Are as firm as ever at 35 to 40c.

OATS—Are firmer at 46c.

ONIONS—Are in good demand, but stock is hard to get. The prices are strong at last week's quotations, \$3 for red, and \$3.50 for white.

POTATOES—Notwithstanding that the mild weather has been favorable to the movement of stock, the week's receipts have been only moderate y large, and the prices of a week ago are unchanged in quotation or firmness. On the track cars are 85c., out of store, small lots are 90c. to \$1.

SEEDS—Are receiving the minimum of attention just now. The opening of local demand is retarded by bad weather. Prices are unchanged. Timothy is \$1.10 to \$1.65, red clover \$4.25 to \$4.75, and good alsike \$7 to \$8, while inferior alsike is from \$4 upwards.

SKINS—The receipts are light and prices are firm, \$1 to \$1.40 being paid for good stock.

STRAW—Is not much wanted, though \$6 to \$6.50 are the prices paid for the limited amount bought.

TALLOW—Is still 2c. for rough, and 5½ to 6c. for refined.

WOOL—Is as dull as ever at 20c.

FISH.

Frozen lake fish are getting very scarce, and are advancing in price. Trout is now 8c., the price 7½c. being cancelled in the course of the week's trade. There are no longer any whitefish below 7½c., and Manitoba whitefish are firm at 8c. Lake herring is cleaned out. There is a large rubbishy stock of smelts dumped on the market and selling at 2 to 3c., but good stock is firm at 5 to 7c. In sea-fish, spring salmon are down to 18 and 20c., while flounders quote 5c. for top value. Fresh Newfoundland herring is down as was anticipated in our last report, and sell now at \$1.65 to \$1.75. Of new stock that has come on the market the present week, market cod is in at 5½c. The strong position of the market is indicated by the fact that Montreal is now bringing fish from Toronto. In dried fish there is no change and trade is good.

GREEN FRUIT.

Messina oranges are now in stock at \$3.50 per box. Florida oranges are \$3.75 to \$4, and Valencias are \$4.75 to \$5. There is little demand for oranges, but the cold weather that was so general this winter throughout Europe has raised the prices of Valencias on account of the harm done to stock by frost. This advance will be ultimately felt here. Of lemons, fancy Palermos are \$4.50, ordinary are \$3.25 to \$3.50, while Messinas are \$3.25 to \$4. Malaga grapes are \$10 to \$12, and good stock is exceedingly scarce. Pineapples are in and sell at \$3.50 to \$4 per doz. Bananas have also been received the past few days, Aspinwalls, however, being all that are here yet. Firsts are \$3 to \$3.50, and seconds \$2 to \$2.25.

J. Cleghorn & Son have just received a carload of California oranges—Riverside Seedlings and Navel. They are fine stock.

CRANBERRIES.

Cape Cod cranberries are \$10 to \$12 and are scarce. Local berries are done.

WE ARE BUYING

Dried Apples.

SEND SAMPLES
AND QUOTATIONS

ESTABLISHED 1889.

STANWAY & BAYLEY
BROKERS

AND
GENERAL COMMISSION MERCHANTS.

44 FRONT ST. EAST. TORONTO.

WE ARE BUYING

Evaporated Apples

SEND SAMPLES
AND QUOTATIONS.

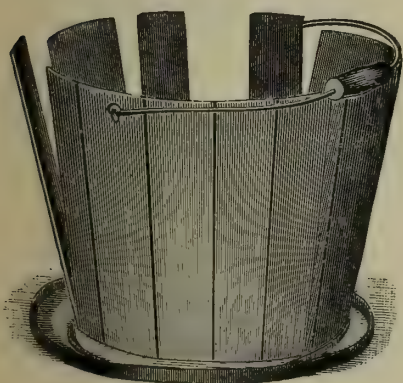
THE
ST. LAWRENCE SUGAR REFINING CO'S
Granulated
and Yellows
ARE PURE.

- NO BLUEING -

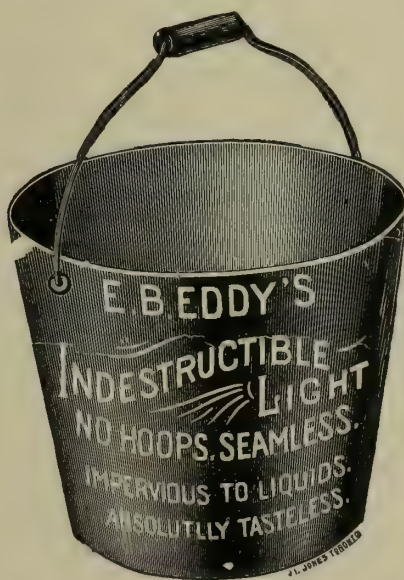
Material whatsoever is used in the manufacture of

OUR GRANULATED.

CATCH ON!



The Old Wooden Bucket.



E. B. Eddy's Indurated Fibre Pail.

The Neatest, most Durable, most Attractive and very Best Ware in the Market! The Cheapest because the most Durable!

These Superior Wares are moulded in one piece from wood fibre. No hoops. No joints. Cannot leak, shrink, swell or water soak. Will not taint milk or other liquids. Proof against hot and cold water, kerosene oil, benzine or naphtha.

If your Wholesale Grocer does not keep these wares in stock, apply direct to the sole owners of the Patents and sole Manufacturers in Canada.

THE E. B. EDDY MFG. CO.,
HULL CANADA

ADAMS & SONS'
TUTTI-FRUTTI

CHEWING GUM.

The fastest seller the trade handles to-day.

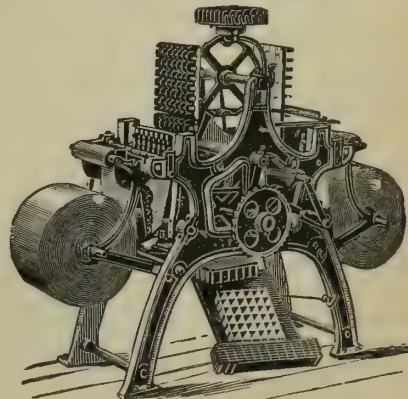
Other Staple Brands:

Bo-Kay, Sappota, Magic-Trick, etc., etc. See our price list page 21.

Send to Adams & Sons, 23 Church St., Toronto, Ont., for beautiful advertising matter.

Northumberland Paper and Egg Case Co

Sole Manufacturers of Machine Made Egg Case Fillers. (Straw Board.)



We also make a first-class Wooden Case, and can therefore supply a complete Egg Case at the lowest possible price. For prices and other information, address the Mills, CAMPBELLFORD, ONT

MARKETS—Continued.

PROVISIONS.

The demand has shrunk into smaller proportions and trade is quieter. Hogs are not wanted by packers, and products go off in small orders, business being on a basis of strictly present needs.

BACON—Long clear is $7\frac{1}{2}$ to 8c., bellies are 9 to $10\frac{1}{2}$ c., backs are 10 to $10\frac{1}{2}$ c., and rolls are 9 to $9\frac{1}{2}$ c., all holding with about equal strength at last week's prices.

DRESSED HOGS—Are taken at \$5 to \$5.50, but there is a very light trade in them.

HAMS—Are unchanged at 11 to $11\frac{1}{2}$ c.

LARD—Is 9c. in tubs and $9\frac{1}{2}$ c. in pails.

MESS PORK—Is \$14.50 for U. S. stock, \$15 for Canadian, and \$16 for short cut.

SALT.

The demand for land salt shows signs of making an early start, if it may be judged from the numerous inquiries which at present are heralding it. There is no change in prices, barrels being \$1.42, sacks 70c., dairy \$1.25, land salt \$6.50 to \$7.

DRY GOODS.

The aspect of trade has in it no features that can be called peculiar to this week, but partakes strongly with other recent weeks in the characteristics that are peculiar to the election campaign and to rather dull times. The volume of trade done appears to be fairly large, and there is more encouragement than immediate progress in the situation.

RAW FURS.

Raw furs are quiet and unchanged. They quote at the following prices:—Beaver, per lb., \$4.50 to \$5; bear, per skin, \$10 to \$25; cub, per skin, \$5 to \$12; fisher \$3.50 to \$5; fox, red, 81 to \$1.25; fox, cross, \$2 to \$5; lynx, \$1.50 to \$2.50; martin, 75 to 90c.; mink, dark, 75c. to \$1.25; Muskrat, fall, 12c.; winter, 15c.; otter, \$8 to \$13; racoon, 25 to 80c.; skunk, 25 to \$1.25.

MONTREAL

MONTREAL MARKETS.

MONTREAL, Feb. 26, 1891.

GROCERIES.

The various branches of trade that come under this head have maintained the quiet feeling noted last week, and with the exception of fish no business outside of the merest jobbing trade has been done. In that staple, however, not only has the light supply on spot been called upon to meet the demand on home account, but there has been enquiry from the Western States, in which direction some round lots of herring have moved since our last, as noted in the appended report. Otherwise there is positively nothing further to report.

SUGAR, SYRUPS, ETC.

The firm position of this market is fully maintained, but buyers still pursue a conservative course, taking only what they absolutely want; therefore, the market is quiet as far as business is concerned. Values remain as before, but a move might lead to some further stiffening in them. We quote granulated $6\frac{1}{2}$ and yellows $5\frac{1}{2}$ to 6c. according to quality.

Syrups are moving out slowly on an unchanged basis, $3\frac{1}{4}$ to 4c. being still the idea.

Molasses show no material change, but although we can cite none it is possible, as we stated last week that an order for a good

Butter, Eggs, Potatoes, Onions, Cheese, Oats, Apples, Hay, Straw, Hogs, Poultry, Fish, Evaporated and Canned Goods wanted at once

BEST BRANDS OF

Bakers' and Family Flour

ALSO WANTED.

We handle all lines of FARM AND ORCHARD PRODUCE as well as DAIRY.

Write for Quotations for this market or Britain to

IMPERIAL PRODUCE CO'Y.,

OF TORONTO, LTD.,

69 Front Street East, Toronto.

round lot might lead to concession. We quote 33 to 35c. as a range, business being mostly of a jobbing kind.

CANNED GOODS.

The movement in this branch continues moderate and slow and values generally are firm as holders claim that stocks are light.

TEAS.

The market for this article continues active, especially for Japans, worth from 16 to 18c., which are the cheapest than can be had here now. Consequently the movement in them has been considerable, and within the past few days we understand that 1,000 boxes have been turned over presumably on Western account. A fair trade is also doing in blocks at firm prices.

RICE.

Business in this article has been of fair proportions but cannot be called large, prices being firm as follows: Japan, \$4.10 to \$4.25; Patna, \$5.50; Standard, \$3.90; and off grades \$3.50 in car lots.

FRUIT.

The fruit market rules dull and quiet, with no change in prices of any kind in the absence of business. Raisins have only been moving in a jobbing way, and prices are the same, $6\frac{1}{4}$ to $6\frac{1}{2}$ c. for firsts and 6c. for seconds. Green fruit continues quiet, oranges moving at \$4 to \$4.25 for Valencia and \$2.50 to \$4.50 for Floridas. Lemons are unchanged at \$2.50 to \$3.25 per box.

FISH.

There has been a continued active movement in fish during the past week and now stocks of all staple lines are reduced to the merest nothing. Herring has been moving freely all along, one dealer sending out a car load daily until he is practically cleared out,

and the stock on spot is reduced to the holdings of one firm, and a considerable portion of the business has been on American account, no less than 1,000 barrels having been moved in the direction of Chicago recently. The basis for this business has been \$4.50 for round lots, and it is now the very inside figure, in fact holders are disposed to talk still higher with the present light supply in view, and we quote \$4.50 to \$4.75 as a range. The present stock of Green cod in first hands on spot is all controlled by one holder, the remainder having been bought up, and as the dealer in question secured his holdings last fall in anticipation of a rise he is not in the market, except at his own figures. No. 1 is held firm at \$7 to \$7.25, and \$7.50 has been offered for large drafts without anything resulting. In consequence of this scarcity and firmness of green cod, dry is attracting considerable attention, and a fair business has resulted on the basis of \$4.50 to \$5 as holders advanced their figures in sympathy with green stock, and Labrador salmon continue firm, and the same may be said of all other lines, so that no holder of fish is at all anxious.

PROVISIONS.

There is no change in provisions and business has been generally quiet through the week. Prices are as before: Canadian short cut, per bbl \$15.00 to \$16.00; mess pork, western, per bbl \$14.50 to \$15.50; short cut, western, per bbl \$15.50 to \$16.00; hams, city cured, per lb 10 to 11c.; hams, canvassed, per lb 10 to $11\frac{1}{2}$ c.; lard, Canadian, in pails $8\frac{1}{4}$ to 8 1-2c.; bacon, per pound, 9 to $10\frac{1}{2}$ c.; lard, com., refined, per lb, $7\frac{1}{4}$ to $7\frac{3}{4}$ c.

DRESSED HOGS.

Holders have been pursuing a determined policy all along, and if patience has its reward they should have theirs. They have stoutly persisted all along that prices would mend, and are still asking \$5.90 to \$6.00 for car lots. Of late there has been a little more enquiry and although it has not resulted in much it is looked upon as an encouraging sign.

EGGS.

The market has been working off still further and with the shading in prices demand has commenced to pick up slightly, the feeling being more active recently. The basis for business is now established at 18 to 19c. and it is not thought that prices will go much if any lower.

BUTTER.

The butter market has not altered in any of its ruling conditions, the demand for finest keeping up at fall figures, while grades from medium down remain dull and slow as a general thing. Within the past few days, however, there has been some enquiry on report account, and this is looked upon as a good sign, but so far it has not resulted in anything. There has been some export enquiry for finest creamery also, but the difficulty is to secure desirable grades, as all the best lots can be turned over to better advantage on home account. We quote prices unchanged: Finest creamery, 23 to 24c.; Fine creamery, 21 to 22c.; Choice dairy, 21 to 22c.; Morrisburg and Brockville, 16 to 17c.; Western dairy, $14\frac{1}{2}$ to 15c.; Old stock, 6 to 8c.

CHEESE.

The free movement to the seaboard has continued shipments this week aggregating some 7,000 boxes or so, but little new business has transpired on spot. In fact there is no scope for it now, all the finest being cleared up, consequently the only trading we have to note has been in earlier makes, late Julys and Augusts on a $9\frac{1}{2}$ to 10c. basis.

Cowan's Cocoas and Chocolates

ABSOLUTELY PURE.

The Cowan Cocoa and Chocolate Co. L'd, Toronto.

TO GROCERS.

SIMCOE CANNING COY'S

Goods are warranted first-class.

PUSH THEM.

Order through your wholesale
House.

W. BOULTER & SONS,
Picton, Ont.

PACKERS OF THE CELEBRATED



Canned Fruits and Vegetables.

Every can has a Lion on the Label. This label is a guarantee to the consumer that the quality is first-class. Ask your Grocer for the Lion Brand. Do not take any other.

Bay of Quinte
Canning Factories.

Head Office, PICTON. Branch, DEMORESTVILLE.

E. LAZENBY & SON,
18 TRINITY STREET, LONDON.



Absolutely the Finest Quality of Pickles Packed, most generally used in England quotations.

Canadian Agents: Arthur P. Tippet & Co.,
St. John and Montreal.

Buy direct from the Mills.

MANITOBA FLOUR.

All Grades from Choice
Hard Wheat.

Correspondence from Cash Buyers Solicited.

LEITCH BROS.,
FLOUR MILLS. - OAK LAKE. MAN.

SEND TRIAL ORDER TO

MELDRUM DAVIDSON'S

Roller Mills,

PETERBORO', - ONT.

MANUFACTURERS OF

Choice Winter Wheat and Manitoba Flours.

BRANDS:

Mikado. Delight.
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Mixed cars a Specialty.

HALIFAX AGENT. - J. P. Cox.

CAR LOTS or BROKEN LOTS

—OF—

Flour, Meal, Buckwheat Flour, Cornmeal,
Rye Flour, or anything in the Flour, Feed or
Grain line furnished on shortest notice at lowest
prices.

J. & R. ROBSON,

Millers and Grain Dealers, Brantford, Ont.

SEAFORTH OATMEAL MILLS

Manufacturer of and Dealer in

Rolled, Granulated & Standard Oatmeals,
Split Peas, Pot Barley, Cornmeal, and
General Produce. Eggs a specialty.

D. D. WILSON,
SEAFORTH, ONT.

N. WENGER & BROS.,
AYTON, ONT.

Manufacturers of

Winter Wheat Flour

KLEBER
and
EDELVEIS } Patents.

MAY BLOSSOM—(straight roller).

MINERVA—(extra).

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AYTON, ONT.

Canadian White Enamel Sign Co.,

Sole Agents for Caesar Bros.

The Most Durable Sign Letter.

4 Adelaide St. W., Toronto.

A responsible agent wanted in every town
and city.

WALKER, HARPER & COMPANY
OXFORD MILLS.

"FLOUR" Manufactured by
Improved Roller System.

BRANDS:

Golden Star. Golden Sheaf.
Oxford. Ontario Queen.
Regal. Jubilee.

Manufacturers of
STANDARD and GRANULATED OATMEAL.
ROLLED OATS. ROLLED OATMEAL.

DEALERS IN

Grain, Seeds, Bran, Shorts, Beans, Mid-
dlings, Chop Feed, Pot Barley,
Split Peas, Cornmeal.

ADDRESS:

NORWICH, ONT.

Mixed cars a specialty.

HODD & CULLEN

Roller Millers.

FLOUR

Manufactured "Hulgarian" System.

Our brands are

Classic,
Anchor,
White Frost,
Challenge,
Diadem,
Strong Bakers.

Heavy dealers in

Oats, Oatmeal, Beans,
Peas. Middlings, Bran.

Quotations by wire.

Address, **STRATFORD, ONT.**

EMBRO OATMEAL MILLS.

D. R. ROSS, - - EMBRO, ONT.

A CHOICE QUALITY OF

Roller, Standard and Granulated

Oatmeal

IN BARRELS, HALF BARRELS OR BAGS.

Selected WHITE OATS only used. For prices
of Oatmeal or Oathulls in Car-loads or less quan-
tities, write or wire, and will reply promptly.
Can ship via Canadian Pacific or Grand Trunk
Railways. Have new machinery for the manu-
facture of Rolled Wheat and Graham Flour and
will be pleased to have orders.

MONTREAL MARKETS.—Continued.

Figures for finest are purely nominal, but if the prices paid for stock grading just under it are any criterion it should be worth an extreme figure, and any holders of it will no doubt be able to realize what they want on the other side when it is understood that no more Septembers or Octobers will be available in Canada until the fall of next season, aside from a very small quantity west of Toronto now reduced, it is claimed, to under 10,000 boxes. We quote as follows: Finest late made, 10½c.; fine stock, 10 to 10¼c.; medium, 9¼ to 9¾c. Cable, 53s.

FLOUR AND GRAIN.

There is no change in the position of the grain market and business has been inconsiderable. The stock in store, compared with that of a week ago, shows an increase of 34,272 bushels of wheat, 24,689 bushels of peas, 9,658 bushels of oats, 12,248 bushels of barley, and 2,058 bushels of rye and a decrease of 1,257 bushels of corn. Compared with the same date last year there is an increase of 229,044 bushels of wheat, 42,463 bushels of oats, and a decrease of 12,738 bushels of corn, 200,062 bushels of peas, 28,831 bushels of oats, 30,831 bushels of barley, and 13,470 bushels of rye. We quote No 2 hard Manitoba, at \$1. to \$1.02; No. 3 do., 90c. to 92c.; No. 2 Northern, 91c. to 93c.; feed do., 60c. to 61c.; peas 75c. per 66 pounds in store; Manitoba oats, 47c. to 48c. Upper Canada. do. 49c. to 50c. per 34 pounds; corn, 72c. to 73c. duty paid; feed barley, 50c.; good malted do., 60c. to 65c.; rye 60c. to 62c.

The flour market is steady, and as we noted last week, is working firmer an improvement in the feeling being plainly noticeable although prices cannot be quoted any higher. Some change in this direction is expected in the near future. Local demand is still more or less confined to immediate wants, but some large lots have been moved recently, while in the case of export business transactions occur at intervals but trading in this respect is small in the aggregate. The most recent notable sales on local account were 1700 sox strong bakers at \$5.00 and 1000 sox patent spring at \$5.30. Some 5000 odd sox of strong bakers have also been moved on export account at a figure which leaves some margin although it is not a large one. The stocks in store show an increase of 1483 barrels compared with a week ago and a decrease of 12,563 compared with a year ago. We quote: Patent spring \$5.30 to \$5.50; patent winter, \$5.00 to \$5.25; straight roller, \$4.60 to \$4.75; extra, \$4.10 to \$4.35; superfine, \$3.75 to \$4.10; fine, \$2.25 to \$3.50; city strong bakers', \$4.90 to \$5.00; strong bakers', \$4.75 to \$5.00.

ST. JOHN, N. B., MARKETS.

ST. JOHN, N.B., Feb. 23, 1891.

GROCERIES.

Generally speaking, business is still in the same state as was last reported. There is not any visible activity in either wholesale or retail trade. We cannot say that business is lifeless, but it lacks the usual push and vigor that is usually such a prominent feature here. The volume of trade for the past two months will not compare favorably with that of last year, as it has been at least one quarter less. There are several causes that the dullness is assigned to, but they are expected to be overcome to a marked degree

when the spring opens up. The general tone of values is firm, especially in flour, sugar, rice, dried fruits and oats.

DRIED FRUITS—Dried apples are firmer, and stocks held are unusually small at this season. The high prices cause a slow sale, but a quiet demand for export keeps the prices very firm at a higher tending.

Valencia raisins are quite firm at 6 to 6½c. and are in steady demand. The quality of stock is almost equal to the Valencia layers, and the difference in price causes a quiet sale of the layers.

Currants are quoted at 5½ to 6c. per lb. in barrels and 6½c. in cases.

PRUNES—The stocks of prunes are light, and there is considerable enquiry for good grades.

PRODUCE.

BEANS—Are quiet and market slightly easier. Supplies are moderate and buyers are holding off and are not expecting any change in prices.

EGGS—The price of eggs is higher compared with surrounding markets; quotations are 25 to 28c., and supplies are coming in very slowly. Sales are in small lots, but stocks do not accumulate.

ONIONS—Are quoted at \$4.75 to \$5 per barrel for yellows and are in quite active demand. Higher prices are looked for before the new stock arrives, which will be about the first of April.

SEEDS—The market for seeds has not opened up yet sufficient to quote prices, as importations have not yet arrived in any quantity. The market is reported steady.

FLOUR AND GRAIN—The flour market is strong but the advance has been irregular as some dealers are asking 10c. more than others for equal grades although different brands. The difference appears to be with the millers. The general consent seems to concede that lower prices cannot be expected till after another harvest, quotations are for Manitoba patents \$6.15 to \$6.30 per bbl; high grade family \$5.35 to \$4.40; and medium grades \$5.20 to \$5.25; cornmeal steady. Oats firmer and stocks light quoted at 57c. to 58c. per bushel and higher prices looked for.

PROVISIONS—Plate beef higher \$12.58 to \$13.00 per bbl. duty paid. Clear mess pork easier \$15.50 to \$15.75. Bacon a fair supply. Domestic quoted 9 to 9¼c., Western 9½ to 10c., demand quiet.

Exports to West Indies, 700 bbls. potatoes, 40,000 onion crates, 575 bundles hay, 10,000 boxes smoked herring, 50 drums dry fish, 75 tubs butter, 100 boxes cheese.

Says Bill Nye: A Boston grocer told me not long ago that a Boston coon, when he tried, could be a caddier cad than any other color of America. "Very often," he said, "I sell a 1-cent bunch of kindling to a colored man who lives up five or six flights, and he always wants it delivered. We also handle kerosene, and it would make old Ben Franklin or Horace Greeley cuss to see a tall, robust negro, wearing a Chumley overcoat and a new milch cane, buying an ink bottle full of kerosene and getting it sent home to his lodgings.

SHORT WEIGHT AND MEASURE.

A correspondent says: "Your article about short weights is all right, and a good many grocers will be better off at the end of the year if they look after these little leaks. I buy jam in 14 lb. pails, supposed to be net, but only 14 lb. gross, less 2 lb. tare at the least. It cost 14 times 12½c. or \$1.75, but I sell only 12 lbs. net retail at 15c., total \$1.80, which is a loss on every pound sold, yet the majority of grocers think they are making money.

Cranberries by the barrel and crate are a delusion and a snare. I went into a neighbor grocer's store, and seeing a barrel of cranberries at the door, asked, "What do you get a quart?" "12½c." "Well you paid \$11 for the barrel." "Yes." "How many quarts are in the barrel?" "One hundred I guess. The man I bought from said so, and I think they were marked." "Well that is American measure, which is 1-5 short of our imperial. You only have 80 to 85 quarts which at 12½c., your selling price, is only about \$10.50 and you paid \$11. See?" Moral be sure you get weight and measure.

THE RULING PASSION.

A salesman who travelled for several years for a prominent wholesale house in Montreal left his five hundred pounds of excess baggage and settled down midst the scenes of his boyhood in a well-known town on the Goderich branch of the Grand Trunk Railway.

In a very short time his popularity secured him the position of Mayor. His elevation now entailed a closer insight into Coke and Blackstone and into the Revised Statutes than he had been wont to boast, for he had frequently to sit, no more on the "cold charity" of a galvanized iron sample trunk, but "on the bench."

One of his first cases was that of an inveterate toper who had frequently been discharged "with a caution." On this occasion our ex-traveller braced himself somewhat after this fashion:

"Prisoner at the bar! You seem to be case-hardened and a pretty tough sample. Have a care lest you are not overstocked with a ¾ coil chain and despatched to the granite city on the Grand Trunk Railway, where your escort will call out 'Kingston! change clothes for three years.' However, I will give you one more chance. Thirty days or 5 per cent. off for cash. Call up the next case!"

Every line of goods embodies a history and a science worth years of study to understand.

Goods conveniently located save time, money and temper in showing.

Restore goods to their proper places as soon after using as possible.

No young man can possibly have mistaken his calling who finds in it what the world wants done.

Master the whole business and the way to fortune has been mapped out.

GEO. C. THOMPSON. CHAS R. KING.
THOMPSON & KING,
 Consignees, Brokers, General Commission
 and Mercantile Agents,
 51 Wharf Street, cor. Fort, Victoria, B.C.
 Storage. Correspondence Solicited.

T. W. CLARK & CO.,
 General Commission and Provision Mer-
 chants and Wholesale Dealers in
 Dairy Products.

Consignments solicited and business transacted
 for Eastern Canada Merchants.

Established 1886.

VANCOUVER, B.C.

References: Bank of British Columbia.

WILLIAM RYAN,
 Produce and Commission Merchant,
 72 FRONT ST. EAST, Toronto, Ont.

—DEALER IN—

Labrador Herring, barrels and halves.
 Lake Superior Whitefish and Salmon Trout.
 Lake Herring.
 New Cured Hams and Bacon.
 Pure Canadian Lard.
 Mess and Short Cut Pork.

Write for Prices.

LAURENCE GIBB
 Provision Merchant,
 83 COLBORNE STREET, - TORONTO.
 All kinds of Hog Products handled. Also Butter,
 Cheese, Poultry, Tallow, Etc.

PATENT EGG CARRIERS SUPPLIED.
 Good Prices paid for Good Dairy Butter.

JAS. DICKSON & CO.,
 26 WEST MARKET STREET,
 Provision and Commission Merchants.
 Eggs, Butter, Hams, Lard, Bacon, Cheese, Dried
 Apples, Finnan Haddies, Dried Cod Fish, bought
 or sold on commission. Agents for all lines of
 Canned Corned Beef. Egg Carriers supplied.



All kinds of produce handled. Consignments
 solicited. Liberal advances made. Carriers
 supplied

J. CLEGHORN & SON,
 Wholesale Fruits, Fish and Oysters
 94 YONGE ST., TORONTO.

ORANGES.

Our First Car RIVERSIDE SEED-
 LINGS and WASHINGTON NAVELS
 now due; two cars FLORIDA ORANGES
 just arrived. Mostly saleable sizes. Lowest
 market price.

J.F. YOUNG & CO.,
 PRODUCE AND COMMISSION MERCHANTS

74 Front St. E., Toronto.

Our business is Solely Commission. The only
 plan which does justice to the Consignor. We
 handle everything which the Country Store-
 keeper has to send from home to sell. None of
 our own goods to sell in preference to yours when
 the market is good. Nothing between you and
 best price obtainable except a small commission.

Prompt Sales and Quick Returns.

We Furnish Egg Cases. Try Us.

R. C. MURDOCH AND CO.,
 Commission and Wholesale Fruits.

FANCY CALIFORNIA EVAPORATED AND
 GREEN FRUITS A SPECIALTY.

Correspondence solicited, and prices on Foreign
 Fruits, Figs, Dates, Nuts, etc., furnished on appli-
 cation.

29 Church St., Toronto

TELEPHONE 806.

WM. DAVIES & Co.,
 TORONTO.
PACKERS AND CURERS.

Choicest Smoked Hams
 and Breakfast Bacon.
 Bbl. Pork, Long Clear,
 and Pure Lard
AT REDUCED PRICES.

39 & 40 Central Market.

W. McCUSKER,
 General Produce Dealer,
 SPECIAL ATTENTION TO
 Cheese, Butter, Eggs, and Honey,
 HAMILTON, Ont.

The Badgerow-Falconer
 Bonded Vinegar Manufacturing Company
 Highest Medal Award Toronto Exhibition.
 Telephone 1261 69 & 81 Jarvis St., Toronto.

LEONARD H. DOBBIN,
 Commission Agent.

AGENT FOR

Bryant and May's Safety and other matches.
 Write for Prices.

4 Hospital Street, MONTREAL, P.Q.

JNO. A. MOIR,
 GENERAL AGENT.

Consignments Solicited.

SPECIALTIES: Canned Goods, Dried
 Apples, Evaporated Apples, Codfish.

Quotations and samples sent on applica-
 tion. A trial solicited.

41 St. Francois Xavier Sts., Montreal.

JAMES E. BAILLIE,
 PORK PACKER,
 TORONTO.

Long Clear Bacon, Mess Pork, Short Cut
 Pork, Breakfast Bacon, Backs, Spiced
 Rolls, Pure Lard, Sugar Cured Hams,
 White Beans, Dried and Evaporated
 Apples, at close prices. Write for quota-
 tions.

**Hams, Breakfast
 and Roll Bacon,**
 New curing, now ready.

For Choice full flavor goods send us a
 Sample order.

Jas. Park & Son,
 Toronto, Ontario

Reesor & Rogers,
 Produce and Commission Merchants
 Solicit consignments of Country Produce
 from Storekeepers.

71 Colborne St., Toronto.
 Telephone 2291.

Established 1874.

W. H. SMITH,
 Wholesale Produce
 Commission Merchant
 186 KING ST. EAST, TORONTO.

Wholesale Dealer in Butter, Eggs and General Pro-
 duce Consignments solicited. First-class reference

McLAREN'S

Is Honest Goods and just
 the Thing on Which to
 Make or Extend a Busi-
 ness.



The Best Grocers Make
 a Point of Keeping it al-
 ways in Stock.

A MARKET CORROBORATION.

An article upon the Fish Market appeared in these columns a few weeks ago, which has found approval in a truly authoritative quarter, namely, at the hands of the premier of the greatest fish colony in the British Empire. It seems THE GROCER fell into the hands of Sir William Whiteway, premier of Newfoundland, who read the article referred to, and was so well pleased with it that he had it published in several Newfoundland newspapers. Nothing could better verify our report than the confirming significance of this act.

CAUTIONS FOR CANNERS.

At the recent Convention of the Western Canned Goods Association at Chicago, the President in his opening address made the following remarks, that ought to be heeded by all packers :

Even a few thousand cases of goods thrown on our market beyond the demand demoralizes the whole trade for months.

We will start in the coming season with the markets bare of goods, and can safely increase, to a reasonable amount. To regulate this matter, I suggest :

First: That we begin with the grower and only agree to take an amount that will fairly compensate him, and optional with us whether we may take any he may have in excess.

Second: Make an estimate and only increase our packs to that estimate.

Third: Or take the capacity of our factories, and only pack such a percentage of our capacity as may be apportioned us.

Fourth: Or as each has an established trade, pack for that trade and hold any surplus until it can be disposed of at prices equal to previous sales.

It is unfair to the wholesale trade, and suicidal to us to ever repeat the operations of 1888, when so many sold their old established trade at from 85 cts. to \$1 a dozen, and then sold their competitors at from 50 to 60 cts. per dozen.

The jobbers were more than justified in resolving to buy no more futures, and make the packers carry their stock until needed.

Every such injury inevitably re-acts upon the packer.

This matter was recently tersely summed up by a valued correspondent in the wholesale trade as follows :

"Restrict your acreage, control your contracts with the farmer, do justice by yourself, and give wholesale trade a fair show."

Hoping and trusting that these important matters may receive your wise consideration, I leave this for such action as you deem best.

Several purchases have been made recently of Canadian evaporated apples, chops and cores and skins, for shipment to Europe via New York. The movement is due to advantage in ocean freight rates. About four carloads were taken last week.—New England Grocer.

THOMPSON & KING, VIC., B. C.

Mr. Thompson, formerly of the firm of Thompson, Bradshaw & Co., and recently of Toronto, has located in Victoria, in the general commission and brokerage business, in association with Mr. C. R. King, who has for some years been engaged in the same business there, and who has during this period of time, built up a wide and valuable connection both in that city and throughout the province. This since the union of forces, the new firm have in a measure been able to enlarge, and from the apparent confidence reposed in them, we feel assured that any representation confided to their care, will be well and effectually served. They have ample facilities for handling goods on consignment, etc., and have excellent storage accommodation, and they are always "alive, up and doing."

Thompson & King, with the sagacity of genuine business men say : "We are always pleased to greet the regular issue of THE GROCER, and from observation are of the opinion that it is the best advertising medium that comes to the Pacific coast, and shall be pleased of the opportunity of recommending it to any and all of our clients in the east for whom we may have representation."

Trade of Baltimore gives a good picture of Mr. W. Boulter, Picton, in the issue of the week before last.

A young tea commission merchant whose widowed mother lives in Sherbrooke, has mysteriously disappeared since the 11th inst. and a friend of the family went to the Central station yesterday morning to ask for some information about it. They are afraid lest he should have met with some accident. The young man was married several years ago to the daughter of a well known insurance agent of this city.—Montreal Gazette.

The merchants of Sturgeon, Mo., have entered into an agreement to follow and enforce the cash system for one entire year. Anyone caught trusting is to forfeit all his outstanding accounts. Now we shall be able to judge of the merits of an universal cash system. As goes business in Sturgeon, so would go business in almost any other locality under similar circumstances. Let all cash and credit cranks keep an eye on Sturgeon.—St. Joseph Journal of Commerce.

We have received a copy of the annual report of the Toronto Board of Trade for the year 1890. It contains a list of the officers committees and trade sections for the present year, of the names of members deceased in 1890, the reports of the president, treasurer, secretary and trustees, and a list of the members of the Board. In addition there is a lot of useful miscellaneous statistics relating to the failures, post office returns and export and import trade of Toronto, an account of Toronto's foreign commerce, and a statement of dutiable and free imports. The

volume contains 71 pages of well presented, lucidly arranged matter, is well printed, and has a tastefully designed cover, on which is a picture of the beautiful Board of Trade building.

British importers are said to be already in negotiation with Montreal houses to secure heavy exportations of poultry next season.

A case of poisoning by canned lobster is reported from Montreal. Both of the women who were the worse of the lobster eaten in the particular instance reported, recovered, however.

DETECTIVE AGENCIES.

HOWIE'S DETECTIVE AGENCY, 86 WELLINGTON ST. WEST, Toronto, Ont., established 1886 Telephone 1309.

SITUATION WANTED.

YOUNG MAN WANTS SITUATION—UNDERSTANDS the grocery business thoroughly, first-class references. Apply, J. George, 453 Church St.

BUSINESS CHANCES.

TO COUNTRY MERCHANTS AND DEALERS—The undersigned solicits consignments of butter, eggs, poultry, apples, potatoes, pork, beef, grain flour. Liberal advances made. **W. HOLDITCH**, Sudbury, Ont., 8 Dealer in groceries, fruits, meats, provisions.

HONEY—GOOLD & COMPANY, BRANTFORD, are supplying grocers with pure honey. Write for prices and catalogue of bee hives, extractors, foundations, etc.

In the Matter of William Hessin,

Wholesale Confectioner, No. 7 Front St. East, an Insolvent. Wholesale confectionery and plant FOR SALE. Tenders will be received up to

FRIDAY, 6TH MARCH NEXT,

AT 12 O'CLOCK NOON.

For the purchase of the following:—**WHOLESALE STOCK OF CONFECTIONERY**, manufactured and unmanufactured, and **BISCUITS**, amounting as per inventory to

\$9,451.63.

Machinery and Plant—Embracing everything required in the conduct of a wholesale manufacturing business in the Confectionery and Biscuit line

Amounting to Over \$25,000.00.

Mr. Hessin's goods having always been first-class in every respect.

This plant is the property of the landlord, but can be disposed of with the stock if desired.

CHATELS—

4 Delivery and Peddling Waggon, 1 Buggy, Horses and Harness.

Tenders to be either for cash or short date notes secured to satisfaction of the vendors. Highest tender not necessarily accepted. Stock to be seen on the premises, No. 7 Front street east. Chattels at No. 40 Mutual street.

Tenders to be addressed,

J. B. LAING, Assignee.

—STORAGE—

(BOND AND FREE)

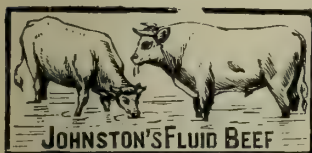
Warehouse Receipts Issued.

THE SHEDDEN CO., Ltd.,

184 Front St. East,
TORONTO.

TO
OUR
ADVERTISERS.

Wouldn't it pay you better to concentrate your advertising in THE CANADIAN GROCER? It goes direct to the grocery and general store trade. Experienced advertisers have found that a full page advertisement in their trade paper is a hundred per cent. more profitable than the same space divided among a dozen general trade papers. "In union is strength," do you see the point?



All the Flesh-forming and Strength-giving elements of Prime Beef

ARE SUPPLIED BY

Johnston's Fluid Beef.

It is a valuable food for the sick. An invigorating and stimulating beverage. NUTRITIOUS, palatable and easily digested.

W. G. A. LAMBE & CO.,
Late WILLIAMSON & LAMBE.

STORAGE

54 & 56 Wellington St. E., Toronto



ROYAL
DANDELION COFFEE.

A Delicious and Nourishing Beverage.

For purifying the blood and invigorating the system. In the herbs of the field and forest are found properties that antidote nearly all the diseases to which humanity is liable. It has been ascertained that German Dandelion Root, when taken in proper quantities, acts directly upon the liver, producing healthy action, and through it making the whole system strong and vigorous. We have taken advantage of this property in the Dandelion, and have prepared a Breakfast Beverage of great excellence, incorporating in it a very high grade of fine Coffee and a proportion of this valuable herb.

The price is low enough to be within the means of all to take advantage of its rare qualities.

We offer it to the public confidently believing that it will be found satisfactory to all who give it a fair trial. Prepared only by

ELLIS & KEIGHLEY, - TORONTO

Put up only in 1 lb. cans, and not sold in bulk. Ask your grocer for it.

Established 1860.

EBENEZER THOMPSON

COMMISSION MERCHANT AND IMPORTER OF

Dried Fruits, American and French Tinned Goods, Etc.

THOMPSON'S BUILDINGS, 48 to 52 THOMAS ST.,

LIVERPOOL.

Direct correspondence solicited from Buyers of

Currants in Barrels, Cases, 1-2, 1-4 and 1-8 Cases, of Patras, Vostizza and Provincial growths.

Raisins, Valencias, Sultanias, Elemes, Muscatelles, etc.

Dates, Persian, Bombay, etc., in Cases and Mats.

Figs, in Boxes, from 8 oz. to 14 lb. each, and Bags 1-2 cwt. each.

Prunes, Bosnia, in Casks and Cases. French in Cases and Boxes.

Plums, French, in Cases and Bottles.

Almonds, Tarragona and Ivica, also shelled in boxes.

Nuts, Barcelona and Turkey Filberts, Brazils.

Sardines, all grades, in 8 oz., 12 oz., 14 oz. and 18 oz. tins.

CONSIGNMENTS.

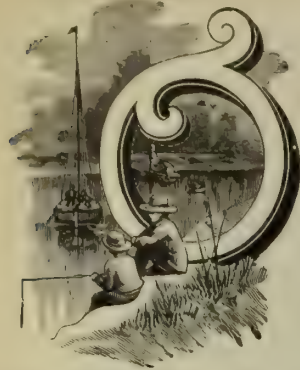
Direct correspondence is also solicited from sellers of Apples in Barrels, Cases or Boxes.

Dried Apples in Barrels, Cases or Boxes.

Canned Lobsters, Tomatoes, Apples, Corn, Etc.,

BUTTER, LARD, EGGS, Etc.

The light fruit crop in England, France and Spain is likely to ensure good returns to consignors of Apples, and I can promise account sales and remittance of proceeds within seven days after arrival of shipments. Advances made if required. References to North and South Wales Bank, Liverpool, England, and the best mercantile houses since 1860.



OUR travellers are now starting out with a full line of Samples. Kindly reserve orders till you inspect our lines. You will not regret it.

R. TEW & CO.,

Crockery, Glassware, Fancy Goods, Lamps, etc.

10 FRONT ST. East,

(Adjoining New Board of Trade Building.)



SALES MADE OR PENDING.

G. G. Steele, grocer, Aylmer, Ont., has sold out to J. G. Heiter.

The stock of John Casey, grocer, Ottawa, is advertised for sale by tender.

The general stock of H. Locas, Cheneville, Que., is advertised for sale by tender.

The estate of P. J. Loughlin, general merchant, Algoma Mills, Ont., is advertised for sale by tender.

The estate of E. Pedler, general merchant, Gravenhurst, Ont., has been sold to Danford Roche.

PARTNERSHIPS FORMED AND DISSOLVED.

Routh & Love, general merchants, Grenfell, Man., have dissolved, John Love continuing.

Collum, Motard & Co., manufacturers of essences, Montreal, have dissolved, and Motard & Co. succeed.

FIRES.

John Kelly's store, Carillon, Que., was burnt. Partially insured.

M. Dwyer & Co's., general store, Carillon, Que., was burnt. Partially insured.

The general store of McIntyre & Davis, Aylmer, Ont., was burnt. Partially insured.

REMOVALS AND DEATHS.

Wm. Doran, of Doran & Son, general merchants, Iroquois, Ont., is deceased.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

Simon P. Conway, Souris, P. E. I., has assigned.

Adam Watters, grocer, Quebec, P. Q., has assigned.

Adam Watters & Co., grocer, Quebec, P. Q., has assigned.

Wincelas Turcotte, grocer, St. Frederic, Que., has assigned.

P. Lallier, general merchant, St. Jerome, Que., has compromised.

Geo. Nault, grocer, Riviers de Sert, is offering to compromise.

A. Lanthier, general merchant, Waterloo, Que., has been asked to assign.

Geo. Petrie & Co., grocers, Ingersoll, Ont., have assigned to Wm. Ewart.

C. A. Bradford, grocer and crockery dealer Brandon, Man., has assigned.

R. T. McArthur, general merchant, Brownburgh, Que., has assigned.

Wm. Cruickshank & Co., general merchants, Regina, Ass., have assigned.

James Lalonde, general merchant, Amburn, Ont., is offering to compromise.

Thos. C. Munn, grocer, Paris, Ont., has assigned to C. B. Armstrong, London.

Hamilton & Whitman, general merchants, Treherne, Man., are asking an extension.

Philp & Co., wholesale fruit dealers, Winnipeg, Man., are offering to compromise.

J. A. McFarlane, general merchant, Glencoe, Ont., has assigned to D. A. McKillop.

Cornelius Neville, wholesale and retail grocer, Ottawa, has assigned to John Moran.

Amos Thompson, grocer, Owen Sound, Ont., has assigned to C. B. Scott, Hamilton.

Alex. Hanes, general merchant, Lynden, Ont., has assigned to John Lennox, Hamilton.

Hanks Bros., fruit, flour and feed dealers, Toronto, have assigned to Wm. B. Weil, Toronto.

A. A. Richmond, grocer, Parry Sound, Ont., has assigned to Campbell & May, Toronto.

L. A. Tourigny, general merchant, St. Remi de Tingwick, Que., is offering to compromise.

P. B. Coyne, general merchant, Portage du Fort, Que., have called a meeting of creditors.

AN ALL-AROUND BUSINESS MAN,

"Speaking of diversified lines of business being carried on in one establishment," remarked a travelling man whose territory includes the far western towns, "leads me to remark that your big city department stores can't compare with some of the ten-by-twenty business houses in the frontier towns. In a little room about large enough, if empty, to turn around in, a man will carry on more kinds of business than you could find in two blocks on Olive street. Just to convince you that I'm telling the truth, let me show you

one of several such business cards I received from men out there." And he exhibited a card on which was the following:

PROFESSOR WILLIAM JONES, M.D.

Attorney-at-Law and Notary Public. Special attention given to Loaning Money, Paying Taxes for Non-Residents and Collecting Accounts. Also dealer in Dry Goods, Groceries, Hardware, Windmills, Furniture, Barb Wire and Coffins. Highest market price paid for Country Produce. Harness, Musical Instruments. Watches and Sewing Machines repaired on short notice. N. B. A Millinery Store is connected with the establishment.

"His wife conducts the latter," explained the travelling man, "and the two of them about make a living."—Stoves and Hardware Reporter.

For uniform excellence in quality, The Horseshoe Brand of canned salmon has no equal.

5-9-14

EDWARDS, CATCHPOLE & CO'Y

Stove Polish,
Inks and Mucilage.

33 Wellington East, Toronto.

Women Who Know a Good Thing



When they see it all say that the "TARBOX" SELF-WRINGING MOP is indispensable to every well-regulated household, LIGHT, HANDY, DURABLE. Wring at arm's length without wetting the hands, thus avoiding CHAPPED, or Sore hands. No stooping or straining of the back. Sold everywhere. Ask

your dealer for it and take no other. The name of "TARBOX" cast on every mop.

Dealers will consult their interests by addressing us if they are not carrying a stock of the above mop.

TARBOX BROS.,

73 Adelaide Street West, Toronto,
Sole Manufacturers.

Todhunter, Mitchell & Co.

—DIRECT IMPORTERS OF—

HIGH GRADE COFFEES,

Old Government Java Arabian Mocha, Plantation Ceylon, Maracaibo and Santos.

Grocers draw trade by selling their FAVORITE EXCELSIOR BLEND.

RELIABLE ROASTING BY PATENTED PROCESS.

:: TORONTO.

WHOLESALE AND JOBBING TRADE ONLY.

THE GLOBE TOBACCO WORKS COMPANY OF LONDON

LIMITED,

Are again manufacturing their Choice Standard Brands of Tobaccos from pure Virginia and Kentucky leaves.

CUT PLUG SMOKING:

Gold Flake. Uncle Tom.
Hand Made. Wig Wag.

FINE CUT AMERICAN CHEWING:

Golden Thread. Victoria. Globe.
High Court. Jersey Lily.

ASK FOR THEM.

M. MASURET,

President.

THE CANADIAN GROCER PRICES CURRENT.

TORONTO, Feb. 25, 1890.

This list is corrected every Thursday. The prices are solicited for publication, and are for such quantities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name; the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.

	Per doz
Dunn's No. 1, in tins	2 00
" 2, in tins	75
Cook's Gem, in 1 lb pkgs	\$1 75
" 7 oz	85
" 2 oz	40
" 5 lb. tins	65
" bulk, per lb.	12
Empire, 5 dozen 4 oz c s	\$0 75
" 4 " 8 "	1 15
" 2 " 16 "	2 00
" 1/2 " 5 lb cans	9 00
" bulk, per lb.	15

COOK'S FRIEND.

(in Paper Packages.)	Per doz
Size 1, in 2 and 4 doz boxes	\$2 40
" 10, in 4 doz boxes	2 10
" 2, in 6 "	80
" 12, in 6 "	70
" 3, in 4 "	45
Pound tins, 3 oz in case	3 00
12 oz tins, 3 oz in case	2 40
5 oz tins, 4 "	1 10
5 lb tins, 1/2 "	14 00
Ocean Wave, 1/2 lb, 4 doz cases	75
" 1/2 lb, 4 "	1 30
" No. 1, 2 "	1 90
" 1 lb, 2 "	2 20
" 5 lb, 1/2 "	9 60

BISCUITS.

	Per lb
Arrowroot	\$0 11 1/2
Abernethy	9
Ginger Nuts	11 1/2
New York Fruit	14 1/2
People's Mixed	10 1/2
Pilot Family	6 1/2
Snowflake	11
Niagara	15
Soda	6
Soda, 1 lb packages	7 1/2
" 3 lb "	20
Sultana	12 1/2
Oyster crackers	6 7
Milk biscuit	9 1/2
Butter crackers	11 1/2
Tea	9 1/2
Wine	9
Wine, sweet	9

BLACKING.

Day & Martin's, pints, per doz	\$3 20
" 1/2 " " "	2 10
" 1/4 " " "	1 10
Spanish, No. 3	4 50
" 10	9 00
Jacquot's French No. 2	3 00
" " 3	4 50
" " 4	8 00
" 1-gross Cabinets, asst.	7 50
EDWARDS, CATCHPOLE & CO'S	
No. 1	per gross 9 00
No. 2	do 4 50
No. 3	do 3 60

BLACK LEAD.

Reckitt's Black Lead, per box	1 15
Each box contains either 1 gro., 1 oz.; 1/2 gro., 2 oz., or 1/4 gro., 4 oz.	
TELLIER, ROTHWELL & CO'S	
Royal Black Lead, per gross	\$1 80
F. F. DALLEY & CO.	

Silver Star Stove Paste	per gross 9 00
Packed in fancy wood boxes, each box contains 3 doz.	
EDWARDS, CATCHPOLE & CO'S	
Crown Polish, No. 1, per gross	9 00
" No. 2	4 00

BLUE.

Reckitt's Pure Blue, per gross	2 10
TELLIER, ROTHWELL & CO'S	
Parisian Square Blue, per lb.	13 to 14c

BROOMS.

	Per doz
Carpet	4 strings 2 90
X Parlor	2 " 2 65
Louise	2 " 2 65
1 Gem	4 " 3 25
2 " 5 "	2 65
3 " 2 "	2 20
4 " 2 "	1 95
O Hurl	4 " 2 65
5 " 3 "	2 35
6 " 3 "	2 05
OK	2 " 1 70
Hvy Mill	4 " 3 70

CORN BROOMS.

	per doz
CHAS. BOECKH & SONS.	
X Carpet, 4 strings, net	\$3 20
2 " 4 "	2 90
3 " 3 "	2 65
XXX Hurl	4 " 2 60
1 X	4 " 2 40
2 X Parlor	4 " 2 25
3 " 3 "	1 95
4 " 3 "	1 70
5 " 2 "	1 30
Girls	2 " 1 50
Railway	4 " 3 00
Ship	4 " 4 00
2 Cable	2 wire bands, net 3 00
3 " 3 "	4 00

1 Hearth 2 strings, net	1 75
2 " 2 " "	1 50
3 " 1 " "	1 20
4 " 1 " "	1 30

CANNED GOODS.

	Per doz
Apples, 3's	\$1 10 \$1 20
gallons	2 90 3 00
Blackberries, 2's	2 00 2 10
Blueberries, 2's	1 25 1 40
Beans, 2's	0 95 1 10
Corn, 2's	1 10 1 25
Cherries, red pitted, 2's	2 25 2 40
Peas, 2's	1 25 1 35
" sifted select	1 35
Pears, Bartlett, 2's	2 00 2 25
Pineapple, Baltimore	2 40 2 50
Bahama	2 90 3 00
Peaches, 2's	2 75 2 85
" 3's	3 75 3 85
" Pie, 3's	1 60 1 65
Plums, Gr Gages, 2's	2 00 2 10
Lombard	2 00 2 10
Blue	1 90 2 00
Pumpkins, 3's	1 00 1 10
gallons	3 00 3 25
Raspberries, 2's	2 45 2 50
Strawberries, choice 2's	2 40 2 50
Succotash, 2's	1 65 1 85
Tomatoes, 3's	1 35 1 40
Finnan haddies	1 50
Lobster, Clover Leaf	2 75
" Crown	2 25
" Bishop's Rock	2 10
Mackerel	1 40 1 50
Salmon, 1's	1 40 1 55
white	1 10 1 25
Sardines Albert, 1/4's tins	11, 11 1/2
" 1/2's	15, 18
" Martiny, 1/4's	10, 10 1/2
" 1/2's	18, 19
Other brands, 9 1/2, 11, 16, 19	
P & C, 1/2's tins	23, 25
" 1/2's	33, 36
Amer, 1/4's	6 1/2, 8
" 1/2's	9, 11

MARMALADE, JAMS AND JELLIES.

CAIRN'S.	
(Blaklock Bros., Montreal, Agents.)	
Marmalade, Price, f.o.b. Montreal. dz.	
" Home Made," glass 1 lb.	\$2 35
" White 1 lb.	2 25
" 2 "	4 15
Stone 7 "	13 20
Scotch	White 1 " 2 10

Jams.

Gooseberry	.....
Strawberry	.....
Black Currant	.....
Red Currant	.....
Green Gage	.....
Apricot	.....
Raspberry	.....
Damson	.....
Plum	.....
Red Currant and Raspberry	.....

Jellies. Red Currant, 1 lb. white	\$2 75
Black Currant, 1 lb. white	2 75
DELHI CANNING CO.	
Jams assorted, 1's	2 35
Jellies, 1's	2 25

CANNED MEATS.

CLARK'S.

Comp. Corn Beef 1 lb cans	\$1 60
" 2 " "	2 65
" 4 " "	5 00
" 6 " "	7 75
" 14 " "	18 60
Minced Collops, 2 lb cans	2 60
Roast Beef	1 60
" 2 " "	3 15
" 4 " "	5 85
" 2 " "	7 00
Par Ox Tongue, 2 1/2 "	\$7 25
Ox Tongue	4 50
Lunch Tongue, 1 "	3 00
" 2 " "	5 25
English Brawn, 2 "	2 50
Camb. Sausage, 1 "	2 50
" 2 " "	4 00
Soups, assorted, 1 "	1 00
" 2 " "	2 95
Soups & Bouilli, 2 "	1 80
" 6 " "	4 50
Potted Chicken, Turkey, or Game, 6 oz cans	1 50
Potted Ham, Tongue or Beef, 6 oz cans	1 35
Devilled Tongue or Ham, 1/2 lb cans	1 35
Devilled Chicken or Turkey, 1/2 lb cans	2 25
Sandwich Ham or Tongue, 1/2 lb cans	1 50
Ham, Chicken and Tongue, 1/2 lb cans	1 50

MINCE MEAT.

BRYANT, GIBSON & CO'S—TORONTO.

Mince Meat, 1/2 gal glass jars	\$9 50
Ditto, 25 and 40 lb pails, per lb.	12 1/2c
J. H. WETHEY'S—ST. CATHARINES.	
Condensed, per gross, net	\$13 50

CHEWING GUM.

ADAMS & SONS.

	To Retailers.
Tutti Frutti, 36 5c bars	\$1 30
Bo-Kay (new)	150 pieces 1 00
Sappota,	130 " 1 15
Magic Trick,	115 " 0 85
Black Jack,	115 " 0 85
Red Rose,	115 " 0 85
Sweet Fern,	230 " 0 85
Adams' N.Y. Gum, 200 "	0 50
Caramel Tolu,	72 " 0 40
New Fruit Asst., 115 "	new 0 75
Puzzle Gum	115 " 0 75
Colah " 115 "	0 75

ALWAYS ORDER

RECKITT'S BLUE.

Prices Current, Continued—

CHOCOLATES & COCOAS.

TODHUNTER, MITCHELL & CO'S.	
Chocolate—	Per lb.
French, 1/4's, 6 and 12 lbs.	0 30
Caracas, 1/4's, 6 and 12 lbs.	0 35
Premium, 1/4's, 6 and 12 lbs.	0 30
Sante, 1/4's, 6 and 12 lbs.	0 26
Diamond, 1/4's, 6 and 12 lbs.	0 24
Sticks, gross boxes, each.	1 00
Cocoa, Homoeopatic, 1/4's, 8 & 14 lbs	30
" Pearl	25
" London Pearl 12 & 18 "	22
" Rock	30
" Bulk, in bxs.	18

JOHN P. MOTT & CO'S

R. S. McIndoe, Agent, Toronto.)	
Mott's Broma	per lb \$0 30
Mott's Prepared Cocoa	28
Mott's Homoeopatic Cocoa (1/4's)	32
Mott's Breakfast Cocoa	45
Mott's Breakf. Cocoa (in tins)	30
Mott's No. 1 Chocolate	28
Mott's Breakfast Chocolate	40
Mott's Caracas Chocolate	22
Mott's Diamond Chocolate	20
Mott's French-Can. Chocolate	26
Mott's Navy or Cooking Choc.	30
Mott's Cocoa Nibbs	24
Mott's Cocoa Shells	22
Mott's Vanilla Chocolate stick	38
Mott's Pure Confec. Chocolate 22c	30
Mott's Sweet Confec Choc. 21c	30

J. W. COWAN & CO'S.

Cocoas—	
Hygienic, 1, 1/2 lb. boxes	70, 75
Iceland Moss 1/2 lb in 12 lb boxes	35
London Pearl	30
Soluble (bulk) 15 & 30 lb bxs	18, 20
Soluble (tins) 6 lb and 12 lb	20
Cocoa Nibs, any quantity	30, 35
Cocoa Shells, any quantity	05
Cocoa Essence	per doz 1 40

Chocolates—	
Mexican, 1/4, 1/2 in 10 lb bxs	30
Queen's Dessert,	40
Vanilla	35
Sweet Caracas	32
Chocolate Powder, 15, 30 lb bxs	25
Chocolate Sticks, per gross	40
Pure Caracas (plain) 1/4, 1/2 lbs	40
Royal Navy (sweet)	30
Confectioners', in 10 lb cakes	30
Chocolate Creams, in 3 lb bxs	30
Chocolate Parisien, in 6 lb bxs	30



GIBSON & GIBSON'S.

Sydney Gibson's Cocoa, 1/4's	per lb 0 30
Soluble Cocoa, bulk in boxes	0 18
Prepared do	0 22
Sydney Gibson's Chocolate, 1/4's	0 30
and 1/2's	0 30
Gibson's Rock	do 1/4's 0 30
and 1/2's	do 1/4's 0 40
Dr. Clarke's	do 1/4's 0 40

Confectioners' Pure Chocolate	0 30
10 lb. blocks	1 00
Vanilla choc. sticks, per gross	per doz 1 35
Gibson's Icina, 1/4's, 4 doz. in case	2 40
Gibson's Icina, 1 lb 2 "	

COFFEE.

GREEN

	c. per lb.
Mocha	32, 35
Old Government Java	30, 33
Rio	22, 23
Plantation Ceylon	29, 31
Porto Rico	23, 24
Guatemala	24, 26
Jamaica	22, 23
Maracaibo	24, 28

WHOLE ROASTED OR PURE GROUND.

ELLIS & KEIGHLEY'S.

	c. per lb
Java	33, 34
Java and Mocha	34, 36
Plantation Ceylon	35
Arabian Mocha	37
Santos	28, 28
English Breakfast	16, 24
Royal Dandelion in 1 lb tins	26

TODHUNTER, MITCHELL & CO'S

Excelsior Blend	33
Our Own	31
Laguayra	29
Mocha and Java	32, 33
Java, Standard	33
" Old Government	30, 32
Arabian Mocha	36
Santos	28

J. W. COWAN & CO.

Standard Java in sealed tins,	30
25 and 50 lbs.	
Standard Imperial in sealed	32
tins, 25 and 50 lbs.	
Standard Blend in sealed tins,	33
25 and 50 lbs.	
Ground, in tins, 5, 10, 15 and	20, 30
25 lbs.	
Say's Parisien, in 1/2 and 1 lb tins	30

EXTRACTS.

Dalley's Fine Gold, No. 8, per doz.	\$0 75
" " " " 1, 1 1/2 oz.	1 25
" " " " 2, 2 oz.	1 75
" " " " 3, 3 oz.	2 00

FLOUR AND MEAL.

	per bbl.
Flour, Family	\$4 40 4 75
" Manitoba Patent	5 30
" white wheat patent	5 30
" Strong bakers'	4 80
Oatmeal, standard, bbls	4 85
" granulated,	4 85
" rolled	5 00
Rolled Oats	5 00
Bran, per ton	17 00
Shorts	19 00
Cornmeal	3 50 4 00

FLUID BEEF.

JOHNSTON'S, MONTREAL.

	per doz.
Cases, No. 1, 2 oz tins	\$2 75 \$3 00
" No. 2, 4 oz tins	4 50 5 00
" No. 3, 8 oz tins	8 00 8 75
" No. 4, 1 lb tins	12 60 14 25
" No. 5, 2 lb tins	25 00 27 00

FRUITS.

FOREIGN. c. per lb.

Currents, Provincial, bbls	6 1/2, 6 1/2
" " 1/2 bbls	6 1/2, 6 1/2
" cases	6 1/2
Filiatras, bbls	6 1/2, 6 1/2
" 1/2 bbls	6 1/2, 6 1/2
" cases	6 1/2, 6 1/2
Patras, bbls	6 1/2, 7
" 1/2 bbls	7, 7 1/2
" cases	7 1/2, 7 1/2
Vostizzas, cases	7 1/2, 8 1/2
" 1/2 cases	7 1/2, 8
5-crown Excelsior	9 1/2, 9 1/2
(cases)	9 1/2, 9 1/2
" 1/2 case	9 1/2, 9 1/2
Dates, Persian, boxes,	6 1/2, 6 1/2
Figs, Elemes, 14 oz., per box	12
" 10 and 20	13 14
" Seven-Crown	18
Prunes, Bosnia, hhd's	7 1/2, 8
" cases, new	8 1/2, 10
Raisins, Valencia, off stalk,	6 1/2, 6 1/2
Selected	7 1/2, 8
Layers	8, 8 1/2
Raisins, Sultanias	17, 18
" Eleme	7 1/2, 8
" Malaga:	
London layers	3 00 3 25
Loose muscatels	2 35 2 75
Imperial cabinets	3 25 3 50
" qrs., flat.	1 00
Connoisseur clusters	4 00 4 25
Extra dessert	4 75 5 00
" qrs.	1 50
Royal clusters	6 00 6 50
Fancy Vega cartoons	2 75
Black baskets	4 00 4 25
" qrs	1 30 1 35
Blue	4 75 5 00
" qrs	1 50 1 60
Fine Dehesas	7 00 7 25
" qrs	2 00 2 25
Lemons, Malaga	
" Palermos	3 25 4 50
" Messina	3 25 4 00
Oranges, Floridas	3 75 4 00
" Jamaica	
" Valencia	4 75 5 00

DOMESTIC.	
Apples, Dried, per lb	0 07 1/2 0 08
do Evaporated	0 13 0 13 1/2

GLASSWARE.

TAYLOR, SCOTT & CO.

	c. per doz
Lamp Chimneys, O.	32
" A.	35
" B.	45

GRAIN.

Wheat, Fall, No. 2,	0 99
" Red Winter, No. 2	0 98 0 99
" Spring, No. 2	0 93
" Man. Hard, No. 1.	
" No. 2.	0 97 0 98

Oats, No. 2, per 34 lbs.	46
Barley, No. 2, per 48 lbs.	58
" No. 3, extra	50
" No. 3.	53 1/2
Rye	64 85
Peas	66 88
Corn	65

HAY & STRAW.

Hay, Pressed, " on track	6 00 8 50
Straw Pressed, "	6 00 6 50

LARD.

"FAIRBANK'S" REFINED COMPOUND.

In Butter Tubs	0 08 1/2
Fancy	0 09
3-hoop pails	0 09 0 09 1/2
60 lb. cases of 3 lb., 5 lb., and 10 lb. tins, per lb	0 10

MUSTARD.

ELLIS & KEIGHLEY'S.

	cts
Durham, Fine, in 1/2 and 1 lb tins	25
" per lb	22
" Fine, in 1 lb jars	70
" Fine, in 4 lb jars	30
" Ex. Sup., in bulk, per lb	20
" Superior, in bulk, per lb	15
" Fine,	15
COLMAN'S AND KEEN'S	
In 4 lb jars	75
In 1 lb jars	25
D. S. F., in tins, per lb	41
" in 1/2 lb tins, per lb	42
" in 1/4 lb tins, per lb	44
D. F. in 1/2 lb tins, per lb	26
" 1/4 lb tins, per lb	28

NUTS.

	per lb.
Almonds, Ivica	14 15
" Tarragona	16 17
" Formigetta	14
Almonds, Shelled Valencia	34, 36
" Jordon	45, 55
Brazil	
Cocoanuts	
Filberts, Sicily	11
Filberts, Oblong	14 15
Peanuts, roasted	13, 13 1/2
" green	11 1/2, 12
Walnuts, Grenoble	18
" Bordeaux	12, 13
" Naples, cases	12, 13
" Marbots	13 1/2
" Chilis	12 13

PICKLES & SAUCES.

BRYANT, GIBSON & CO'S, TORONTO PICKLES.

John Bull, mixed, in bulk	\$0 60
" Chow Pic'le, in b'lk	65
" Mixed & Chow-Chow pts	2 15
" Mixed & Chow-Chow qts	3 25
" 16 g.	1 90
Horse Radish, bottles, per doz	2 25

SAUCES.

John Bull, kegs, per gal.	\$1 25
" 1/2 pt. bottles, per doz	
(according to quantity) 90c to	1 00
Devonshire Relish, kegs p. gal	1 75
" 1/2 pt. bottles,	
per doz	1 25

JAMS

AND

JELLIES

SUPERIOR
IN
QUALITY.

Raspberry, Strawberry, Blackberry, Plum, Grape, and Apricot Jams.

Red Currant, Raspberry and Strawberry Jellies.

Glass, Tin and Wood Packages.

✦ ADMITTED BY ALL ✦

That our Jams and Jellies are superior in quality. We have a full line in all size packages. Can ship in a moment's notice. Goods guaranteed.

DELHI CANNING CO.,
DELHI, ONT.

Prices current, continued—

Niagara Tomato, kegs, per gal	1 25
Reputed pints	1 25
Terry's Candied Peels, c. per peels	16
Lemon, 7 lb boxes	18
Orange, "	30
Citron, "	30
CROSSE & BLACKWELL'S.	
Pickles, all kinds, pints, per doz	3 25
LEA & PERRIN'S, per doz.	
Worcester Sauce, ½ pts. \$3 60	\$3 75
" pints	6 50

PRODUCE.

DAIRY.	Per lb
Butter, creamery, rolls	\$0 00 \$0 00
" tub...	0 17 0 18
" dairy, tubs, choice	0 14 0 15
" medium	0 05 0 09
" low grades to com.	0 17 0 19
Butter, pound rolls	0 14 0 17
" large rolls	0 14 0 17
" store crocks	0 10 0 11
Cheese	0 10 0 11

COUNTRY

Eggs, fresh, per doz.	0 15 0 16
" limed	0 15 0 16
Beans	1 40 1 60
Onions, per bul.	3 00 3 50
Potatoes, per bag on tr'k	0 85
Hops, 1889 crop	0 15 0 18
" 1890	0 35 0 38
Honey, extracted	0 08 0 10
" section	0 14 0 16

PROVISIONS.

Bacon, long clear, p lb.	0 37 0 08
Pork, mess, p. bbl.	14 50 16 00
Hams, smoked, per lb.	0 11 0 11 ½
" pickled	
Bellies	0 09 0 10 ½
Rolls	0 09 0 09 ½
Backs	0 10 0 10 ½
Lard, Canadian, per lb.	0 09 0 09 ½
Hogs	5 00 5 50
Tallow, refined, per lb.	0 05 0 06
" rough,	0 02

RICE, ETC.

Rice, Aracan	Per lb
" Patna	3 ½ 4c
" Japan	4 ½ 5c
" extra Burmah	3 ½ 4c
Grand Duke	6 ½ 7c
Sago	4 ½ 5c
Tapioca	5 ½ 6c

SPICES.

GROUND.

Per lb.	Per lb.
Pepper, black, pure	\$0 20 \$0 22
" fine to superior	12 18
" white, pure	32 35
" fine to choice	25 30
Ginger, Jamaica, pure	25 27
" African,	18
Cassia, fine to pure	18 25
Cloves,	25 40
Allspice, choice to pure	12 15
Cayenne,	30 35
Nutmegs,	75 1 20
Mace,	1 00 1 25
Mixed Spice, choice to pure	30 35
Cream of Tartar, fine to pure	25 37

STARCH.

EDWARDSBURGH STARCH MFG. CO.
MONTREAL.BRITISH AMERICA STARCH CO.
BRANTFORD.

	c. per lb.
No. 1 Laundry, 4 lb cartons.....	5½c
Canada Laundry	4½c
Silver Gloss, crates	6½c
Lily White, crates	6½c
Silver Gloss, 1 lb chromos.....	6½c
Lily White, 1 lb chromos.....	6½c
Satin, Starch 1 lb chromos.....	7½c
Brantford Gloss, 1 lb chromos..	7½c
No 1 Laundry, barrels & halves	4½c
No 1 Prepared Corn	6½c
Canada Corn	6½c
Challenge Corn	6½c
Rice Starch, 1 lb.....	9
Cube, 1 lb.....	7½c

KINGSFORD'S OSWEGO STARCH.

Pure Starch—	
40-lb boxes, 1, 2, and 4 lb. pack'g's	8
36-lb boxes, 3 lb. packages	8
12-lb	8 ½
38 to 45-lb boxes	8
Silver Gloss Starch—	
40-lb " 1, 2 and 4 lb packages.	9
40-lb " ½ lb package	9 ½
40-lb " 1	10
40-lb " assorted ½ and 1 lbs.	9 ½
6-lb " sliding covers	9 ½
38 to 45 lb boxes	9
Oswego Corn Starch—for Puddings,	
Custards, etc.—	
40 lb boxes, 1 lb packages	8 ½
20 "	8 ½

SUGAR.

c. per lb

Granulated, 15 bbls or over	6 ½
" less than 15 bbls	7
Paris Lump, bbls	7 ½
" less than a bbl	7 ½
Extra Ground, bbls	8
" less than a bbl	8 ½
Powdered, bbls	7 ½
" less than a bbl	7 ½
White refined	6 ½
Extra bright refined	6 ½
Bright Yellow	5 ½
Medium "	5 ½
Brown "	5 ½
Raw Jamaica, in bags	5 ½

SYRUPS AND MOLASSES.

SYRUPS.

Per lb.

	bbls. ½	bbls
Redpath's "D".....	3½c.	3½c
" "M".....	3½	3½
Redpath's "B".....	3½	4½
" "VB".....	4	4½
" Extra.....	4½	4½
" Ex. Sup.....	4½	4½
" XXX Sup.....	4½	4½
Corn Syrup.....	4½	4½

MOLASSES.

Per gal.

Trinidad, in puncheons	38, 40c
" bbls	40, 42c
" ½ bbls	42, 44c
New Orleans, in bbls	90, 100c
Porto Rico, hdds.	38, 45c
" barrels	42, 47c
" ½ barrels	44, 49c

TEAS.

GREENS.

Per lb

Gunpowder—	
Cases, extra firsts	42, 50c
Half chests, ordinary firsts	22, 38c
Cases, sifted, extra firsts	42, 50c
Cases, small leaf, firsts	35, 40c
Young Hyson—Moyunes	
Half chests, ordinary firsts	22, 38c
" seconds	20, 22c
" common	18, 20c

PING SUEYS.

Half chests, firsts	28, 32c
" seconds	20, 22c
Half Boxes, firsts	28, 32c
" seconds	20, 22c

JAPAN.

Half Chests—	
Choicest	38, 40c
Choice	32, 36c
Finest	28, 30c
Fine	25, 27c
Good medium	22, 24c
Medium	19, 20c
Good common	18, 19c
Common	16, 17c
Nagasaki, ½ chests Pekoe	20, 22c
" Oolong	17, 18c
" Gunpowder	18, 20c
" Siftings	8, 12c

CONGOURS.

Half chests, Kaisow, Moning	52, 55c
Caddies and half chests	15, 50c
Caddies, Pakling and new makes	18, 50c

OOLONG.

Half chests Formosa	34, 50c
Caddies	36, 55c

ASSAMS.

Chests and half chests Pekoe	22, 50c
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SCENTED ORANGE PEKOE.

Boxes, Foochow and Canton	28, 60c
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TOBACCO AND CIGARS.

British Consols, 4's; bright twist,	
5's; Twin Gold Bar, 8's	62c
Ingots, rough and ready, 7's	59
Laurel, 3's	52
Brier, 7's	50
Index, 7's	45
Honeysuckle, 7's	53
Napoleon, 8's	49
Royal Arms, 12's	50
Victoria, 12's	48
Brunette and Lovely, 12's	45 ½
Prince of Wales, in caddies	46 ½
" in 75 lb boxes	46
Bright Smoking Plug Myrtle, T & B, 3's	55
Lily, 7's	48
Diamond Solace, 12's	46 ½
Myrtle Cut Smoking, 1 lb tins	65
½ lb pg, 6 lb boxes	65
oz pg, 5 lb boxes	65

GLOBE TOBACCO COMPANY.

CUT SMOKING TOBACCO.

	Per lb
Gold Flake, 1-5, 6 lb boxes.....	65c
“ “ 1, 5 “	65c
“ “ 1-10, 5 “	75c
“ “ 1 fancy tins	65c

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PURE AND SILVER-GLOSS CORN STARCH
FOR THE LAUNDRY! FOR THE TABLE
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New Westminster, B.C.

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KAMLOOPS, B.C.

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EVAPORATED APPLES and MAPLE SYRUP
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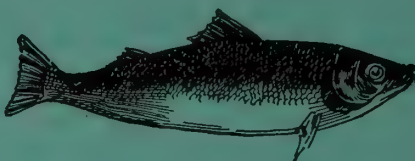
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From your Wholesale Grocer.

Sells itself after one Trial. Prices Current.



Fraser River Salmon.

"ROYAL"

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at the mouth of the Fraser River are in a position
to pack their fish fresh from the boats.

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COMMISSION MERCHANTS.

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Princess,
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brands of canned salmon. We pay special
attention to consignments placed in our
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THAN ANY OTHER BLUE.

It Does Not Stain the Linen.

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IT HAS NO EQUAL.

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MARTIN BROS.,
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Oats and Feed a Specialty.

THE CANADIAN GROCER
& GENERAL STOREKEEPER

PUBLISHED
WEEKLY
\$200 PER YEAR

VOL. V.

TORONTO, MARCH 6, 1891.

No. 10

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**British America Starch Co's
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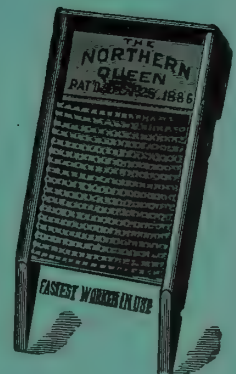
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draft and perfect combustion of oil ; it is also due to the fact that dirt
falls off of its own accord—not into a pocket, but off—it has no pocket.
NO POCKET, NO DIRT ; No bodies of Insects to fry and stink
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any one of them. Only one Lamp to fill.
Only one chimney to clean instead of 15.

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THE CANADIAN GROCER

& GENERAL STOREKEEPER

**PUBLISHED
WEEKLY.**
\$200 PER YEAR

Published in the interest of Grocers, Cannery, Produce and Provision Dealers
and General Storekeepers.

J. B. McLEAN & CO., (Ltd.)
PUBLISHERS.

115 ST. FRANCOIS XAVIER STREET,
MONTREAL.

8 WELLINGTON STREET WEST,
TORONTO.

Vol. V.

TORONTO, MARCH 6, 1891.

No. 10

SPECIAL TO OUR READERS.

As the design of THE CANADIAN GROCER is to benefit mutually all interested in the business, we would request all parties ordering goods or making purchases of any description from houses advertising with us to mention in their letter that such advertisement was noticed in THE CANADIAN GROCER.

OUR MONTREAL OFFICE.

Our Montreal Office is located at 115 St. Francois Xavier St. Our representative, Mr. G. Hector Clèmes, will be pleased to have subscribers and advertisers call upon him there. He will also pay special attention to gathering business items and attending generally to the interests of this paper.

UNDERPAID, ILL-TRAINED CLERKS.

A large proportion of the business failures of the country is yearly attributed to incompetence. Men undertake to manage before they have learnt to serve. Every year it seems the number of callow fledglings who go forth on their own untried wings grows larger, and unfitness becomes an increasing cause of commercial breakdown. Why is this? Are the young men of to-day more conceited or more ambitious than were the young men of twenty years ago? Possibly they are. It is no doubt a fact that the farther we get from the time when youths were apprenticed to the trade of shopkeeper, the more unruly become the aspirations of young clerks. In the freer circumstances that surround a young man's entrance into the trade of salesman these days, precocity is apt to find congenial soil, and a bumpish self belief is a more common outcome than it was of the rigorous system whereby the young fellow was indentured, and his father bound for him, to serve his probation. The schooling was usually hard enough but it was thorough, and tended to crush out the foolish over estimate of himself that freedom to leave or stay too often leads the novice to

cherish. We are behind the old countries in the matter of service to-day, simply because we have not so complete a training school for our clerks. We have good clerks, but it is to their own credit and to the credit of their trainers that they are good, and not to the credit of the system.

The fault of our system is that it recognizes a beginner's service as being worth money at the outset. As the learner progresses he expects more pay, and if he does not get it he seeks for it elsewhere. His belief in himself soon comes to outrun the value that is put by his employer on his work, and then the young fellow thinks it a pity that such a high order of ability as his should be given for so meagre pay to the advancement of others. If he can get a hold of any money, and if he cannot he can usually get credit, he will open a store, and after a brief career will take the plunge that a thorough training would have fitted him to avoid. But the training there was no means of forcing him to submit to, as there were no articles binding him, and the modern substitute for bonds, the inducement of a small salary, is mischievous in its effects. It fails to keep the boy in training and gives him a sense of independence that will not brook training.

The pay of clerks who are supposed to have got through their training is also a cause of injury to trade. These men do not usually make enough in the service of employers, and they take the first opportunity to set up for themselves. They may possess the business ability to do an independent trade, but in many cases they lack the means, and their failure speedily comes. Better pay when men are through the training stage, and more thorough drilling while they are in it would do much to lower the failure rate every year.

WHOLESALE SEEDSMEN AND FARMERS.

Complaints having reached us that wholesale seedsmen in this city were quoting to farmers the same prices as to retail traders, a representative of THE GROCER took the matter in hand for the purpose of verifying or correcting it. He called upon Mr. R. C. Steele, president of the Steele Bros. Co. (Ltd.) and asked that gentleman if the complaint was according to fact. Mr. Steele did not deny that it was, but stated that so far as the practice of his house was concerned there was no truth in it. He believed in doing all the business possible, both in the buying and selling of stock, through the country merchant, and had not dealt and would not deal with farmers upon the same basis as with country merchants. The injustice complained of was probably wrongly placed when laid at the door of wholesale seedsmen. If the retail merchants would look into the facts, they might find that most of the quoting and selling to farmers on the usual trade terms, were done by houses that were not jobbers at all, but strictly retail traders. Some of these were working up a trade throughout the country, and their offers and sales might be confused with those of wholesalers. It was not unlikely too that some of these were giving consumers the same terms as were given to dealers.

Other seedsmen called upon stated that the evil no doubt existed, but that it was impossible to remedy it. The Farmers' Institutes were blamed by some of them for getting consumers upon the same terms as retailer. The members of these agricultural bodies did all they could to damage the retailer, and when they could not get from him seeds at wholesale prices they would apply to jobbers, some of whom, sooner than

see their trade go to the United States or into the hands of rivals would fill orders on wholesale terms. Also, farmers not uncommonly would get their stock direct from the retail department of some jobbing establishment, and would represent to the local country merchant that they bought on the same terms as those upon which he bought.

From an examination of the position in which the seed trade is, it seems certain that there is a good deal of business done with the farmers upon the same terms as with retailers. The farmers, growing more and more averse to doing business through the retailer, apply to the jobber. If he answers them with the same quotations as the local merchant, they at once say the jobber and retailer are combined to fleece the farmers. They have recourse to other jobbers, and only the most staunch supporters of the retail trade will withstand the veiled or open threat to give one of them the proposed patronage. The fact that other houses will comply, often overcomes the disposition to hold out for consumers' terms. We believe, however, that there are houses which stand by the retail trade, and the retail trade should in turn stand by them.

The country merchant must bestir himself if he wants to do a seed trade. He must canvass for it. He has the catalogue of the house whose stock he wishes to sell. Both when the farmer calls on him and when he calls on the farmer must he push business. Also in the buying of seed for his house must he exert himself to make a little money. By making himself a recognized broker between the farmer and the wholesaler, both for buying and selling stock, he gets himself in the best position to control local trade and keep out itinerants. But as in all kinds of employment these days, he must be a pusher, and go outside for his business. It is the rugged kind who do this that make money.

MAPLE SYRUP AND SUGAR.

In anticipation of the greatly increased demand for high class and absolutely pure maple syrup, Messrs. Wilkins & Co., of Adamsville, Que., are making arrangements for a much larger supply than formerly. Among the many reputable makers in the counties of Missisquoi, Brome and Shefford, who contract their whole product with Messrs. Wilkins & Co., are perhaps a dozen farmers having sugar orchards containing from 1,000 to 4,000 trees each. These counties, adjoining Vermont have long been famous as the chief sugar-producing districts of Canada, and their sugars are furnished with the the most approved modern appliances. The old-fashioned clumsy methods still in vogue in other sections, have long since been superseded there, by covered tin buckets, in which the sap is caught free from rain and other substances which otherwise change the flavor, and by the substitution of

the evaporating pan for the old cauldron or potash-kettle. The "tapping" season in the Eastern Townships is usually between the 15th and the 25th of March.

LOOKING AHEAD.

In looking over the work of different trade associations on the other side of the line, it is evident that among them are to be found some very live bodies. In several cities of the union are to be found associations which have their central officers, their collectors, their legislative committees and an efficient committee on various other matters. Their offices instead of being an expense are a source of profit, and it is in this respect we think an improvement in Toronto's work might easily be made. Why shouldn't they have an office down town like other progressive associations? We imagine we hear the old cry—it would not pay. We believe it would pay, and the only way to settle the question is to try it. Let us look into the future. An office rented down town, fitted up with show cases of neat and attractive size; said cases rented to manufacturers for the display of their goods, their handsome show cards neatly framed and glazed, would be self-supporting. Here the executive committee could hold their meetings, instead of running from one place to another. Here the secretary could be on duty certain hours each day, to answer enquiries. Here, if necessary, the secretary could also have the price lists for the goods displayed, and in the event of a collecting agency being run, the secretary could receive monies for the members. If it pays in other associations to have these things, it would pay in Toronto. It would not be necessary for the secretary to take orders for goods. He could give prices and refer the intending customer to the house handling the goods. A clerk's register could be kept where clerks and counter hands could register their wants when out of employment, and grocers wanting hands could also register in the same manner. This alone would be a boon to trade, since a certain amount of protection would be afforded against dishonest clerks. A clerk when he went to register, would give a copy of his references and he would be brought to understand that his record would be looked at. We believe that there is a large sphere of usefulness in this direction. The association in Toronto has done good work in the past, and this down town office would be an enormous stride in the right direction. Merchants coming in from the country would seek out the office and obtain much needed information, and they could use it to conduct their correspondence. The expenses of such an office would not be heavy, and would be met by rents from the show cases and other sources of income. The Secretary's salary would be an important item, but the usefulness of that officer would be greatly increased. There would be enough work to occupy his whole time and it would be a paying institution. Why not have it done?

BANKRUPT STOCKS.

The method of the Sarnia Grocers' Association settles the question as to the disposal of bankrupt stocks in country towns, but it remains to be seen whether the same work can be successfully done in large cities. We are afraid that in a city like Toronto or Hamilton the number of these stocks thrown upon the market would militate against its success. That a tremendous amount of injury is done is without doubt a fact, and, more, it is being done every day. A storekeeper fails. It may be what we term an honest failure, brought about by sickness and misfortune, or it may have occurred through reckless trading. It matters not. The man possibly seeks a compromise or he may be thoroughly disheartened and wash his hands of the whole business. The assignee has the stock to dispose of. Along comes the bankrupt stock man, scans the stock sheets and offers 30 to 40 cents in the dollar. He seldom goes higher. The assignee accepts the offer, and our pirate at once looks around him for an empty store, pays about two days' rent for the same, moves the stock in, arranges it in small lots around the shelves, and then calls in an auctioneer. The goods are sold at whatever they will bring, the lots are put up, not to suit storekeepers who might gather to prevent a wholesale slaughtering of their trade, but to suit consumers, two cans of this, four bottles of that, and so on. Wherever this blue bottle fly descends he causes a most lamentable state of affairs. The consumer does not always get a bargain however, for he always has a lot of shelf worn goods that he manages to work off and which no one cares to have. Now we are of the opinion that there is a very nice little source of revenue to be obtained from this which should go into the city treasury. It is a work for the Association to handle. If these men must bring a stock in a neighborhood other than where the failure occurred the transient trader should pay a good round figure for the privilege of moving the stock and for the injury he does to the business men of that neighborhood. Grocers have quite enough to contend against without being obliged to put their hands in their pockets and witness the procession of their customers going to purchase goods from a bankrupt stock and very often with the cash that should be in the grocers hands for goods supplied to the self same customers. There is a very sore spot here and it should not be lost sight of. We would suggest that, at the next meeting of the Toronto Retail Grocers' Association this subject be taken up for discussion in order to see if some practicable solution cannot be reached.

The Chicago Grocer says: A large number of Alaska salmon canneries will combine in a few weeks for the purpose of reducing the expense of operating their canneries, and for mutual protection the coming season. They hope to be in a position to lessen the tendency to disastrous competition, which in years past has raised havoc with the industry, and in time will endeavor to get to a point where they can pool the entire product of all the canneries.

EBY, BLAIN & CO. BUY OUT FRANK SMITH & CO.

Messrs. Eby, Blain & Co., wholesale grocers, Toronto, have bought from Frank Smith & Co., the premises in which the latter firm has for many years done business, on the south east corner of Front and Scott streets in this city. Possession is to be given on the first of June, not only of the premises, but of the stock of groceries that shall be unsold in them at that time, which the sale has been made to include. The purchase is a strictly cash affair.

Frank Smith & Co. have been in the wholesale grocery business here since the year 1867, the firm having moved from London in that year and opened on Front St. east of Church street. A few years afterwards they built the warehouse which has just changed hands, and which is perhaps the best stand for a wholesale grocery in the country. In the days when liquors were part of the usual stock in a retail grocery trade, the business done by Frank Smith & Co. was immense. At no time did that firm do a small trade. The head of the house, the Hon. Frank Smith, having been a worker all his days, and now being connected with so many institutions and engaged in so many fields of activity, has concluded to withdraw from trade, and the sale noted above has consequently been made.

Messrs. Eby, Blain & Co. have done business under the present style and in their present stand for the past eleven years. During the last five or six years of this period their trade has been over \$1,000,000 a year. Their business has in fact outgrown their premises. In their new quarters across Scott street they will have more room. The warehouse of Frank Smith & Co. extends from Front street to the Esplanade, and is 50 feet wide. It encloses two and a half times the space of the present warehouse of Eby, Blain & Co., and has more than twice the floor area. It is a very substantial building, and has five shipping doors, to which one more will be added by the incoming firm. With the addition to their present trade of that transferred with the good-will of Frank Smith & Co., Eby, Blain & Co. should do a huge business in their new quarters. They do not go in till the first of June, as by that time the present stocks of both houses will be pretty well run off, and as Eby, Blain & Co.'s lease does not expire till the fall, they have no motive for going out before that except their own convenience.

The American Grocer has sloughed its old coat and appears in vernal comeliness, fresh from the touch of virgin type. Its outfit of new type is not its only becoming improvement. It begins in last number a series of cuts from the interiors of model retail stores. This picturesque way of developing the study of stock-keeping and store-appointing is a very valuable as well as ornamental feature of our able contemporary.

A NEW BISCUIT AND CONFECTIONERY CO.

The stock and plant of William Hessin, the insolvent biscuit and confectionery manufacturer, was purchased by Mr. A. M. Smith, of Smith & Keighley, at 10 cents on the dollar, who in turn sold it to a company composed of H. C. Fortier, Chas. Peter and G. W. Booth, which will be known as the Toronto Biscuit and Confectionery Co. They are now engaged in refitting the machinery and making what other improvements are necessary to the carrying on of this large business.

PETERBORO' NOTES.

Mr. G. D. Mitchell, Peterboro', is one of the oldest and most prosperous grocers in that town.

There is not a grocery store in Toronto or Montreal that can show better taste in the display of goods than that of T. W. Robinson, Peterboro'.

Mr. W. J. Morrow, Peterboro', is a successful groceryman. He thinks the new manufacturing interests with the continued success of the old ones are bound to boom Peterboro'.

John Denoon, Peterboro', keeps the choicest cuts of Canadian beef, lamb, veal, and pork that can be had for money, and the citizens of Peterboro' know it and govern themselves accordingly.

Mr. M. C. Collins, Peterboro', cuts all the corners of his expense account, and after two years' business holds his own notwithstanding the hard times. Mrs. Collins declares they cannot do without THE GROCER.

Mr. J. Potvin, Peterboro', keeps no delivery rigs, and still sells more loaves of bread each day than any other baker in the town. Mr. Potvin is a very careful man about giving credit in either his bakery or grocery business.

Messrs. Brown Bros., Peterboro', are gradually working into a jobbing trade, and they propose to forestall the prospective demand for separating the grocery business from the liquor trade, and will in a short time make them distinctly a separate business.

Mr. Thos. Brady, Peterboro', has put in a stock of first-class groceries in connection with his flour and feed business. Mr. Brady is an experienced miller. He was with Messrs. McLaughlin & Moore, Toronto, for five years. He has secured a large patronage in Peterboro'.

Mr. Alex. Elliott, Peterboro', welcomes THE CANADIAN GROCER representative each year as they roll around, and always has a good word for this paper. It is appreciated as coming from a representative and practical grocery man. Mr. Elliott is one who gives his support to any undertaking that will lead to a grocers' association, as he thinks it is much needed in Peterboro' and that it will do good to all.

ASSOCIATION DOINGS.

NOTES.

At a recent meeting of the Manchester and Salford Grocers' Association, the question of that body appointing an analyst of its own to test goods bought by the members was discussed.

The United Retail Grocers' Association of Brooklyn has appointed a chemist for the purpose of detecting fraudulent adulterations.

The National Grocer, the Merchants' Review and other trade papers in the United States are urging the formation of a national association.

AN EMPLOYMENT BUREAU FOR CLERKS.

The New York Retail Grocers' Union has a clerks' department, which is managed in accordance with the following rules:

1st. Every clerk who applies to the office of the Retail Grocers' Union for a position, shall give his full name, age, place of birth and former occupation.

2d. He shall pay the sum of 25 cents to the agent, the sum shall be used for making inquiries about his character and former behavior.

3d. The agent shall then send an enquiry slip to his former employer or employers, and only after said slip has been properly answered and returned to the agent, shall the applicant be entitled to a position from this office, but if the slip should not be returned, the agent may use his own discretion.

4th. Every clerk shall serve the full time he has engaged himself to a boss grocer. In case he fails to do so or fails to commence his duties at the time he has agreed upon, he shall for all time be debarred from this office. This rule shall not apply if the employer asks for any work of the clerk which is detrimental to his conscience and character.

5th. Every grocer who wishes to engage a clerk from the office of this Union may apply by letter or in person.

6th. Any member of this Union who fails to answer and return the inquiry slips within three days, shall not be entitled to any help from the office of this Union for one year.

7th. Every member of this Union shall have the right and privilege to examine all books and inquiry slips containing any information of the clerk he wants to engage, but to do this he must call personally.

8th. Grocers who are not members of this Union shall under no circumstances be permitted to engage clerks from this office.

There is a suggestion in the action of about 130 of New York's first-class tailors, who have brought together the worthless accounts on their books, chiefly run up by young swells who buy with no intention of ever paying. This association of merchant tailors will put about \$5,000 of these hopeless debts up at auction on the Real Estate Exchange one of these days. This formidable way of solving the bad debt evil must be discouraging to the class upon which the exposure falls.



COMBINE GOODS DEFINED.

THE EDITOR CANADIAN GROCER.

SIR,—“That all goods are under combination, when the manufacturer refuses to sell to retailers in quantities, at the same prices and discounts, as to any other parties.”

The above is the decision of the executive committee of the Toronto Retail Grocers' Association upon the list and additions thereto, as sent out by the Montreal Association. If ratified by the general meeting in March, this decision will be the test as to whether a line of merchandise is under combination or not. It will be seen that this is far more sweeping than any general talk. It at once plunges to the root of the matter, and while the combine people say there are only three or four articles under its regulation, this test will prove that a very great number of articles are under combination in one way or another. The Association had been trying for a long time to find out what goods are under agreement, and tried in vain, for the simple reason that the members had no rule to guide them. They expect to now be able to determine the question, and as one line after another is examined they will pronounce upon it and send word to the other associations in the country. That the associations in the other cities and towns will support this action, they do not doubt. Upon the principle given, associations throughout the country can act for themselves. The Toronto men are anxious that they should join with them first, so that each association could be represented at its meetings whenever anything of importance was to be discussed. I believe in this centralization idea. There is nothing to be afraid of in it and secretaries throughout the country should not hesitate to bring the matter forward at their meetings and report to Toronto as soon as practicable. Yours, etc., RETAILER.

To Grocers!

There are three articles which the consuming public have decided are the best of their kind in the market, and it will pay every grocer to keep them in stock. They are

The “Horseshoe” brand of canned fruits and vegetables.

Packed by Bowlby Bros. & Co., of Waterford, Ont.

“Cairns” Home-made marmalade, jams and jellies.

Packed by Alexander Cairns, Paisley, Scotland.

The “Trident” brand of canned salmon.

Packed by Ed. Wadhams, Ladner's Landing, B.C.

Every package of the above brands guaranteed as to quality and weight.

BLAIKLOCK BROS, Agents,

17 Common St., MONTREAL.

TORONTO GROCERS' ASSOCIATION.

THE EDITOR OF THE GROCER.

SIR,—I have no connection with the Sunlight Soap Co., or with the city retail grocery trade, but I hope you will allow an onlooker to make a few remarks on the action of the Retail Grocers' Association as reported in your last issue. The traveller of the Sunlight Soap Co. went beyond his authority in selling Messrs. Caldwell & Hodgins 25 cases of soap, inasmuch as he gave a 5 per cent. discount in 30 days—a discount it would appear, that the Sunlight Soap Co. do not give even to the wholesale trade. Now, I would like to know why the Sunlight Soap Co. should relinquish control of their own business and allow their travelling clerk, bookkeeper, or anyone else to make sales on terms contrary to their instructions, or what right Mr. Hodgins has to assume control of business and dictate the terms on which sales should be made? Will Mr. Hodgins allow any of the consumers who buy from him to assume control of his business? I rather think that Messrs. Hodgins, Gibson, Saunders, Mills, and Britton have seen the day when, as small dealers, they claimed that they should receive a discount on a small quantity of goods. But now that they are large dealers they wish to drive the small dealers, who form three-fourths of the trade, to the wall by obtaining for themselves a discount that the smaller dealers cannot obtain. And these are the men who wiped the tears from their eyes because of the Grocery Combine! They are worse than the men they condemn, for they are not only a combine but a boycott, and evince a most arrogant spirit in informing the Sunlight Soap Co. that unless they concede their request that they will withdraw their trade.

Yours, ONLOOKER.

HOW TO START A CREAMERY.

At the suggestion of THE CANADIAN GROCER, Prof. Robertson, Dominion Dairy Commissioner, has prepared a bulletin giving full instructions and details for the erection, equipment and management of cheese factories and creameries. In a letter to this paper he says, “The movement for the establishment of experimental dairy stations will doubtless result in a very great improvement in the quality of the butter in Canada, and relieve the country merchants from the unpleasant and unprofitable business of handling summer made butter at a time of year when it can hardly fail to bring loss and dissatisfaction.”

PETERBORO' ASSOCIATION AND ITS SECRETARY.

The failure of M. R. Kidd, Peterboro', brought misfortune to the Grocers' Association of that town, he being the Secretary of the Association. The Association started under very favorable circumstances. Mr. Thackray, of the Toronto Association was asked to come and came to Peterboro', upon the suggestion of Mr. Kidd, to organise the Association. At the meeting a resolution was passed to pay Mr. Thackray's expenses, and several of the members paid in their dues, or two dollars, for that purpose, raising

altogether eighteen dollars, but what was the surprise of the president, Mr. Ferguson, a few days ago to receive a letter from Mr. Thackray stating that he had not as yet received the expense money promised him. The president immediately requested Secretary Kidd to hand over the money belonging to the Association, and received a very curt reply, and an itemized account as follows:

Book, 50c.; telegraph to Thackray, 25c.	75
Jan. 18, notifying members.....	\$ 2 00
June 24, “.....	2 00
June 30, writing by-laws.....	3 00
July 15, notifying members.....	2 00
Nov. 20, “.....	2 00
Printing and publishing, not itemized	8 00

\$19 75

Balance due Secretary..... 1 75

\$18 00

The membership numbered about twenty grocers, nearly all being centrally located, so the expense of notifying members would seem to be out of all reason, besides the president informed the writer that Mr. Kidd offered to do the work for nothing, and the grocers feel their position keenly with regard to Mr. Thackray, and feel that the secretary should have settled with Mr. Thackray for the honor of the members if he felt no twinge of honor for himself. Leading grocerymen did not hesitate to condemn the action of Kidd in appropriating so much of the money for his own services (or imaginary services) without paying Mr. Thackray's expenses to Peterboro'.

Robert W. Rolston, who formerly carried on a grocery business in the northern part of London, Ont., has returned after about ten years' absence, spent in Manitoba and various parts of Ontario. He will resume business in London.

Messrs. McLaughlin & Smith have shipped 40,000 barrels of apples from Owen Sound during the past season, mostly to the English markets, where prices range from 30s. to 40s. per barrel. The firm intends shipping 2,000 more barrels as soon as cars can be secured.

Mr. Gales' butcher and grocery store, in St. Cunegonde, Montreal, was entered the other night by burglars, who escaped with what goods they could put their hands on, after having broken a large pane of glass and sent a boy inside through the aperture. They were disturbed by somebody on the opposite side of the street and went off, not without visiting two other stores on Quesnel and Delisle streets. One man has been arrested on suspicion of being an accomplice, and the police are on the track of the rest of the gang.

EVERY Reader of this paper is a buyer, Therefore advertisers should see that their advertisements do not grow stale. Change them constantly, introducing new goods if you have them; if not let us know what you have in seasonable articles. This is what readers want

HILLWATTEE

THIS celebrated brand of Tea has arrived and samples are in our travellers' hands. The number one "blue label" is a blending of choice pickings and specially put up to meet a demand for fine grown teas; besides strength the infusion has a wonderful bouquet. For "afternoons" it is without a peer. The number two "red label" is a blend selected to meet Canadian taste for a smooth and not too heavy tea and at a price to insure a large sale.

These Teas are offered only in packets, pounds, halves and quarters assorted in Half Chests. The "Trade Mark" is a registered one. Shall be pleased to forward samples on application.

LUCAS, PARK & CO.,

WHOLESALE GROCERS AND IMPORTERS,

73 McNab St. North, Hamilton, Ont.

MUNN'S

Labrador Herrings

Quality very choice. Apply early as quantity is very limited.

STEWART MUNN & CO. - Montreal

KOFF NO MORE.

Every retailer should have them at this season of the year. Watson's Cough Drops are the best in the world for the throat and chest; for the voice unequalled. "R. & T. W." Stamped on each drop. Write

R. & T. WATSON, TORONTO,
for Prices, etc.

Mention THE GROCER.

M. J. Woodward & Co., PRODUCERS OF CRUDE,

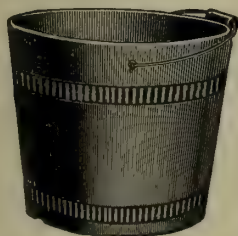
Manufacturers of

Illuminating Oils,
Lubricating Oils,
Paraffine Oils
and Wax, &c.

PETROLIA, - ONTARIO.

DURABLE PAILS AND TUBS.

TRY



THEM

The Wm. CANE & SONS MANUFACTURING Co
OF NEWMARKET, ONT.,

The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood. BEST GOODS MADE.
Represented by

Chas. Boeckh & Sons, Toronto,
Jas. Lee & Co., Montreal.

LOCKERBY BROS.,

WHOLESALE GROCERS,
75 ST. PETER STREET,

MONTREAL, P. Q.,

ARE OFFERING THIS WEEK

SUGARS.
TEAS.

{ Barbadoes
and
Cuba

MOLASSES.

FINE LARGE DRY COD IN BUNDLES. BONELESS FISH IN BOXES.

Canned Salmon, Lobsters, Mackerel and Oysters.

HUDON, HEBERT & CIE.,

WHOLESALE GROCERS

— AND —

WINE IMPORTERS,

NO TRAVELLERS ON THE ROAD.

304, 306 St. Paul St.

143, 145 Commissioners St.

MONTREAL.

To Arrive

Shortly, an Assortment of

HUNTLEY & PALMER'S

English Biscuits,

in casks and 14 lb. tins.

TURNER, ROSE & CO'Y, Montreal,

Selling Agents.

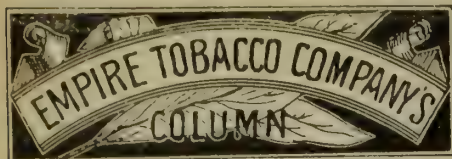
BEST GOODS IN THE MARKET.



FRANKFORT, CAMBRIDGE, BOLOGNA,
CHICKEN, HAM and TONGUE
SAUSAGES.

PUT UP BY THE MOFFATT PACKING CO.,

MONTREAL.



A few words on a Dark subject.

Our Star brand of black chewing tobacco is giving such general satisfaction that all who sell this kind of tobacco should send for our price list.



Do you live in the country where our Travellers do not call? Let us know and we will send you price list or a few sample caddies. We put up blacks in all sizes.

**Empire Tobacco Co.,
Montreal.**

THE RENT QUESTION.

Owing to the avarice of landlords in many cities and towns the question of rent has become of great importance to many merchants. When a desirable location has been secured for a store and a profitable trade built up—which latter has been perceived by the watchful eye of the landlord before anyone else has observed the circumstance—and the storekeeper is congratulating himself that at last his prospects of acquiring a competency, if not wealth, are assured, down comes the house-owner with a demand for more rent, the increase sometimes being out of all proportion to the growth of the dealer's business. In places where a real estate "boom" is being skilfully worked, landlords are even more grasping and storekeepers more heavily burdened, but in the absence of such an artificial stimulant of real estate values, buildings suitable for stores, and located upon desirable business thoroughfares, are in many cities and towns rented at figures that form a very serious item of a merchant's necessary expenditures. To such a pitch has this evil grown that too many retail storekeepers become literally slaves of their landlords, who are the only persons to reap decent returns from businesses which require heavy capital and great skill to conduct them, to say nothing of the cares and anxieties of the proprietors.

While a desirable location is of great assistance in building up a lucrative retail business, and while the merchant may therefore be warranted in paying a stiff sum for rent, yet a sudden and big increase thereof may jeopard his prospects or cause him to remove to a cheaper store to escape the intolerable exactions which arouse his anger, even though he may be in fear as to the consequences to his trade. Provided he does not move far away from his former store, there is no reason why an enterprising merchant of good reputation should thus lose any custom worth grumbling over. Of course if the removal is to a different quarter of the city or town it will be good-by, so far as the majority of the old customers are concerned. It is this fear of loss of trade that helps the landlords in their exactions of enormous rents. In some cities certain business streets have become one-sided, as it were, in regard to their suitability for stores; at least, stores on one side of these streets will bring much higher rents than those on the other side, because the tide of pedestrian traffic flows on one side more strongly than on the other. In consequence, the apparently more eligible side of these thoroughfares becomes crowded with stores, the rents of which continually mount upwards, the tenants being afraid to move to the cheaper side of their streets because of an apprehension that their business will suffer. It is the man more than the location who is at fault if trade slackens materially in consequence of a removal to a short distance, such as across the

street or a block or two away. We have seen one enterprising retail merchant who had grown tired of paying a rent out of proportion to his profits, remove his business to what may be termed the "wrong" side of a business thoroughfare, and we have seen the foot traffic drawn after him, and as a result the rents of the stores on both sides of the street have been equalized on a more reasonable basis. We also have seen merchants remove several blocks away from original locations and lose no trade to speak of. If the retailer is able and enterprising he needn't be a slave to the landlords, for what the men just mentioned have accomplished can be done by other merchants of nerve and brains.—Merchants' Review.

TRADE SALES.

On Tuesday next J. F. Cassidy & Co. will sell at their warehouse, 36 Colborne St., Toronto, the general stock of A. Melville & Co., Nottawa, Ont., valued at \$16,500, of which \$2,000 is in groceries and hardware.

A Grocer says if a lamp chimney is washed in coal oil and never even wiped with a damp cloth it will be practically indestructible, and will smoke jet black before it will crack. He has recommended this remedy to customers for years, and never heard of its failing.

J. R. Mason, of Adam Ballentine & Bro., grocers, Hamilton, was given a spread at McKeown's restaurant on Monday night by his fellow-workers upon his retirement from Ballentine & Bro.'s employ. G. C. Greig in an appropriate speech presented Mr. Mason with a handsome silver carving set. Speeches and songs followed, and an enjoyable evening was spent.

Goods conveniently located save time, money and temper in showing.

A reputation for truthfulness is indispensable to permanent and satisfying success.

No young man can possibly have mistaken his calling who finds in it what the world wants done.

DETECTIVE AGENCIES.

HOWIE'S DETECTIVE AGENCY, 86 Wellington St. West, Toronto, Ont., established 1886 Telephone 1309.

SITUATION WANTED.

YOUNG MAN WANTS SITUATION—Understands the grocery business thoroughly, first-class references. Apply, J. George, 453 Church St.

BUSINESS CHANCES.

TO COUNTRY MERCHANTS AND DEALERS—The undersigned solicits consignments of butter, eggs, poultry, apples, potatoes, pork, beef, grain, flour. Liberal advances made.

W. HOLDITCH, Sudbury, Ont.,
8 Dealer in groceries, fruits, meats, provisions.

HONEY—GOOLD & COMPANY, BRANTFORD, are supplying grocers with pure honey. Write for prices and catalogue of bee hives, extractors, foundations, etc.

New Eastern Townships MAPLE SYRUP AND SUGAR.

ABSOLUTE PURITY GUARANTEED.

Wilkins & Co., Adamsville, Que., are contracting for the product of over 100,000 trees.

Our **MAPLE LEAF BRAND** has earned a reputation all over the Dominion. Ten years ago, when we began shipping to Ontario, bright maple syrup made from sap caught in covered tin buckets and with the aid of Heaters and Evaporators was a new commodity in the Queen City. Now all the leading grocers in Toronto keep Wilkins & Co's Pure Eastern Townships maple syrup. For prices and other information address **JOHN WILKINS,**

20 Temperance St., Toronto, Ont.

Montreal and Lower Province merchants will please address Wilkins & Co., Adamsville, Que.



Reg. Trade Mark.

MICHEL LEFEBVRE & CO'Y

Manufacturers of

Lion--L--Brand

Pure Vinegars, Mixed Pickles, Jellies, Jams, Preserves.

Montreal, P.Q.

P. DOTY & SON,

(Successors to W. B. Chisholm)

MANUFACTURERS OF



1, 2, 3 bushel grain and root baskets.
1, 2, 3 satchelluch baskets
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit package of all descriptions.

OAKVILLE, ONT.

MUNN'S PURE BONELESS CODFISH

The finest on the market. Packed in 10 lb., 20 lb., and 40 lb. Boxes. Tied up neatly in 2 lb. bricks. Every brick is guaranteed full weight and Genuine Codfish.

**TASTY
ECONOMICAL
DELICIOUS**

Send for Sample at once.

**STEWART MUNN & CO.,
MONTREAL.**



HUCKINS SOUPS

Require only to be heated. Prepared with great care from only the best materials.

TEST FREE

SOLD BY ALL LEADING GROCERS.

LEONARD H. DOBBIN, MONTREAL. Sole Agent for Canada.

**STUART,
HARVEY & Co.**
Importers and

WHOLESALE GROCERS

A Large and Well-Assorted Stock of

Teas, Sugars and General Groceries

HAMILTON, ONT.

STAR BRAND
**FEARMAN'S
HAMS AND BACON.**
Hamilton, Ont.



Tomato, Mock Turtle,
Ox Tail, Green Turtle,
Pea, Julienne,
Beef, Vermicelli,
Chicken, Terrapin,
Macaroni, Consommé,
Okra or Gumbo,
Soup and Bouilli,
Mullagatawny.

**RICH AND
PERFECTLY SEASONED.**

Have enjoyed the highest reputation for more than 32 years.

Send us 20 cents, to help pay express, and receive, prepaid, 2 sample cans of these Soups, your choice.

J. H. W. HUCKINS & CO.,
Sole Manufacturers, Boston, Mass.

TEAS.--Nice sweet pale drawing, pan dried Japans, at 18c. are exhausted. To fill the bill we are offering splendid value in Japan Nibs, large in make but elegant draw, no dust, all tea.

Order quickly, these teas will soon be sold out.

James Turner & Co,

- **Hamilton,
WHOLESALE GROCERS.**

"BULLS" AND "BEARS"

A "bull" is a fellow who believes in everything, and a "bear" is a chap who believes in nothing. The former will devoutly take stock in the wildest flights of fancy, while the latter discredits the existence of his very self. As a rule, we must say we prefer the mind of the "bull" if we must choose between them, for we have but little patience with the croaker, and the man who delights in the total destruction of values. "Give it to her!" yowled a blatant, loud-mouthed fellow in the pit the other day. "She can never get low enough for me. If I could get the stuff for nothing, I should try to make you pay me for taking it." "Wow!" shrieked a rampant "bull" a few days later, "up she goes! This is just a starter. A dollar and a quarter for wheat will be low in a few days." The trouble with both of these factions is that they never know what an extreme is; they will never admit the existence of a limit at either end of their respective lines. The figure they set is an ignis fatuus which recedes as it is approached. Given dollar wheat, the "bull" yearns for and believes in an ultimate price of one and a quarter; put the price down to 50 cents, and the "bear" hungers for a further decline.

"The literary genius is credited with inspiration, the artist with a golden gift not vouchsafed to ordinary men, the musician with talent, but to my mind the man of ability excels all," said L. D. Kingsland, St. Louis, to Stoves and Hardware Reporter. "Ability is a word applicable to every-day life. It fits the man of business, and the business man who knows how to please the public and secure patronage is bound to succeed, where inspiration and talent fail. The man of ability is always wide-awake. He utilizes every minute of business hours, and what the genius would term trivial details are not ignored. He knows the condition of his stock, is up with the markets, supervises the preparation of his advertising matter, and recognizes the fact that to keep abreast of the times he must be posted on what the world is doing, and above all else know what is going on in the line of business in which he is engaged. The business man of ability possesses all the gifts accorded to the brilliant stars that flash across the firmament and disappear as quickly as they came. He has genius, talent, and all the golden gifts summed up in one word—ability."

"I believe that worry will kill any man much quicker than would disease, especially if the victim is of a nervous temperament," remarked a business man to a contemporary, "Active, impetuous, go-ahead business men die at a much earlier age than the phlegmatic plodder who takes life as it comes, attends to business and pushes his affairs while he never permits his affairs to push him. This subject is usually regarded as a gloomy one, but nothing morbid has caused me to broach

it. I frequently profit by reading the ideas of others, and when I think I have an idea by which others may profit, I feel like expressing it. My motto is to never worry—when you can avoid it. A little advice is a good thing, too much is a bore, therefore I believe in listening to what is proffered and in using just so much as I think will profit me. I find that it reduces the amount of worry allotted to the average mortal, and would advise the careworn business man who tries to follow the advice of a dozen different people—with widely divergent ideas, and grows grey in the attempt, to abandon the effort and follow the course dictated by his own judgment. By so doing he will find less to worry over and will add many years to his life."

"It is a very risky thing nowadays for a mail agent to interfere with the lock on the mail pouches in his care," said Assistant Postmaster Gayler to a World reporter, as he handled a burnished copper lock which lay upon his desk. "This lock makes it practically impossible for any interference to go undiscovered. Examine this lock, and you will see that each time you turn the key, the register moves up one number. I lock it on the number 1,234. Now you unlock it. See, the number is now 1,235. And you cannot get it back to the first number, do what you may. All our locks begin at 1 and stop at 9,999, giving them a life-service of thirty-three years. When the last number is reached the lock will not work any more unless it is sent back to the factory and 'upset'. This fact was unknown to the route agent who ran between Altoona and Harrisburg in 1881, when the lock was first adopted by the government. He had no difficulty in procuring a key to open the lock, and figured that he could manage to go through the contents of his pouch, and by the use of a turning lathe, which he took in the car with him, he could soon send the numbers flying till he would get back to the number charged against him on leaving the postoffice at Harrisburg. It was mail lock No. 102, registered out on No. 23. After going through the contents of the pouch and getting a good swag he placed his lock in the lathe and commenced to turn. It didn't take long to make 9,000 revolutions on the lathe, but when the lock refused to go past 9,999 the fellow got frightened, and throwing his booty down on the floor of the car, he jumped off and took to the woods. This was a warning to others, and we scarcely ever hear of any attempts to tackle this lock. It is the best kind of a protection against so-called honest fellows who don't mind stealing a few hundred if they risk nothing—fellows who are in positions of trust. It simply keeps watch, and if one of the men acts dishonestly, it just tells on him. That's all. But it tells every time and can't be bribed."

Rivalry, open, fair, good natured and enterprising, is the life of business.

A customer secured is a promise of greater salary in time.

You can lose more than we do by not subscribing for this paper.

JOHN PETERS & CO.,
General Commission Merchants
and Brokers,
Halifax, N. S. and
Kingston, Jamaica, W.I.
Agents for The E. B. EDDY MFG CO.,
HULL, P. Q.

We are open to accept one or two more Agencies of first-class houses, either at Halifax or Kingston. We have a good connection and splendid storage facilities.
References: The Merchants Bank of Halifax.
The E. B. Eddy Mfg Co., Hull, P.Q.
The Mercantile Agencies.

H. W. NORTHRUP & CO.
Commission Merchants,
South Wharf, - Saint John, N. B.
Dealers in
Provisions, Groceries, Fish, Teas
Dulse, Fruit, Spices, etc.
—AGENTS FOR—
Canned Finnen Haddies,
and Bread-Makers Yeast Cakes.

MITTENS.
Best and Cheapest in the Market.



Specially designed and adapted for Brakemen, all classes of Railroad Work, Lumbering, Teamsters and Farm Work; made in Saranac, Buck, and our "Yellow Napa Tan Horse"—the strongest material made. Dealers will consult their best interests by waiting for our Travellers.

W. H. STOREY & SON,
ACTON, ONT.

GIBSON & GIBSON
COCOA & CHOCOLATE
MANUFACTURERS.
33 & 35 WELLINGTON ST. EAST
TORONTO.

CORTICELLI

**SPOOL SILKS & TWISTS,
EMBROIDERIES & FANCY SILKS.**

To satisfy and please your customers you must keep the best lines. "CORTICELLI" has that reputation; if you want to put in a line of these goods. Send for further information and prices to

**CORTICELLI SILK CO.,
ST. JOHNS, P. Q.**



**SILVER
STAR
STOVE
POLISH,**

THE PHENOMENAL POLISH,

BLACK, BRILLIANT, BEAUTIFUL,
Handsomely put up in 3 doz. hinged cases,
can be had from all wholesale grocers,

Or from **F. F. DALLEY & CO.,**

PROPRIETORS,
Hamilton, Canada.

JAS. WATSON & Co.,

Coffee and Spice
Dealers.

Toronto, Ont.



Brantford and Pelee Island. } J. S. HAMILTON & CO'Y,
Sole Agents for Canada. BRANTFORD, ONT.

SOMETHING NEW.

The Tutti Frutti Automatic Vending Co. supply their Tutti Frutti Automatic Selling Machines to all who have good positions. For all particulars apply to

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REFINED LARD.

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Condensed Mince Meat.

Handled by retailer as shelf or counter goods. No waste. Gives general satisfaction.

Will not ferment in warm weather.

Sells at all seasons by all wholesale grocers.



Although fruits are scarce and high, price same as last season, \$13.50 per gross net.

Packed in $\frac{1}{4}$ and gross cases.

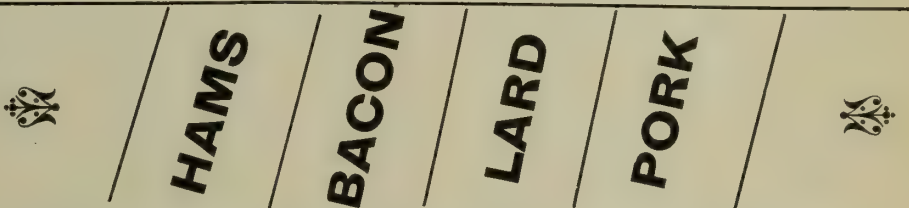
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PACKING HOUSES, OTTAWA, PETERBORO' and LINSLEY, ONT.

IMPORTANT TO THE TRADE.**Non-Explosive Fire Lighter.**

A new patented article which is beyond question the most economical and effective fire-lighter ever placed on the market. It is patented in Canada and United States. Although on the market only ten days over eighty retailers in the City of Hamilton are handling it successfully

THE NON-EXPLOSIVE FIRE LIGHTER is put up in pressed cakes of eight squares each and is retailed at 3 cents per cake or 2 cakes for 5 cents. ONE SQUARE is sufficient to light a heavy wood fire, thus enabling the consumer to light 16 fires at a cost of 5 cents.

Packed, 1 gross of cakes in a case—Price, \$2.40 per case. 50% profit and a fast seller.

**W. H. GILLARD & CO.,
WHOLESALE GROCERS, HAMILTON, ONT.,**

Sole Agents for Canada.

Orders promptly filled. Sub-Agents wanted in all Eastern Cities.



TORONTO MARKETS.

TORONTO, March 5, 1891.

GROCERIES.

The election is now over, and the amount of energy it absorbed may be expected to be given back to trade. The last week of the campaign was undoubtedly the duller. Trade seemed to stand still to look on at the political struggle. The buying of goods ought consequently to be an unusually marked feature of the March trade. Wants may be put off, but they cannot be annihilated. If the country trade has been light the past four or five weeks, it must be the heavier in the coming weeks. The time for improvement independently of disturbing causes is also now at hand. Even if the February trade had been as good as it ought to be, a better trade would be looked for in March, as that month ushers in the season of more unreserved demand and of greater activity in the country. The stagnating effects of the campaign have not caused any over-eagerness for business on the part of wholesalers, such as would lead them to stimulate trade by cutting. Prices have been stable throughout.

CANNED GOODS.

The present week makes almost a gap in the canned goods trade, one to which the market was moving by easy stages ever since the country became more interested in politics than in business. The demand for canned goods has been almost entirely local, the stock moving into the country being too little to make an exception for. The aloofness of buyers is not a continuation of that skepticism as to ultimate values that held back trade so long, but is purely the result of the present diversion of public attention. There is nothing new to say of the market or its outlook. The features that have been prominent for some time, viz., firmness and limited stock, are as distinct as ever. Salmon is stiffening since the importation to Liverpool of 65,000 cases from Vancouver a short time ago.

COFFEES.

The stock of Rios is running low. The labor difficulties at the seat of production have caused an advance in Rio of $\frac{1}{2}$ to 1c. per lb. This market is about bare of fine Rios, and is low in any sort. There is no change in local quotations, and the choicer coffees of fall growth are very scarce.

DRIED FRUIT.

For the condition of this market, the present week's trade cannot be regarded as very responsible, as there was no buying to strengthen prices, and there was no yielding because of little buying. Outside influences have had all to do with any changes there have been, and these have not been of much moment. In England the price of currants has gone up fully 1s., thereby redressing the decline that took place some time ago. This has strengthened prices in New York, and has made them firmer though unchanged in

quotation here. In all other lines there is a maintenance of prices. Prunes are nearly out.

NUTS.

None are moving. Stocks are fairly full.

RICE AND SPICES.

Rice is not in special request, but it is in limited supply. The scarcity of high grade stock is not felt so much on account of the absence of a good demand. Spices are not in any position to call for special comment.

SUGAR.

The retailers throughout the country buy sugar as if they constantly took thought for the morrow, so far at least as the chance for downward change in prices is concerned. They buy a greater proportion of their stock in quantities under 15 barrels than they did some time ago, in the expectation therefore of lower prices before long. These may come under the impulse of the United States change. If that be followed by a reduction in our duty on raw it may also be attended by a raising of the duty on refined. The prices of granulated have not changed during the week, though there was an advance in New York on Monday of $\frac{1}{4}$ c. Yellows are firm and higher here, the lowest grade quoting now at $5\frac{3}{4}$ c.

SYRUPS AND MOLASSES.

The stiffer prices of butter have mended the trade in syrups, though the general dullness prevents this line of goods getting the full benefit of the improved butter market. Molasses is unchanged.

TEAS.

The prices are firm and the general position of the tea market is unchanged. There was a very large quantity of tea sold in the last fortnight in February. The demand is still better for tea than for any other commodity. The business done in Indian teas has been very good, and will probably remain so until after the elections. In London the Indian tea market has developed increased firmness, and the demand for tea under 1s. has been as active as at any time during the past few weeks. The advance, however, has not been confined to these grades, as the better descriptions, especially whole leaf teas, have shown a decidedly firmer tendency. For the lower kinds, the buying to a moderate extent has no doubt been of a speculative character, but the principal reason for the upward movement is the strong statistical position, as shown in the returns of the past month, coupled with a largely increased consumption. If the exports from Calcutta do not exceed those of last season, which appears probable, and providing the consumption for the next few months is only equal to that during the same period in 1890, the stock will be much smaller than for some years past. The probability of an easier market, therefore, appears remote, until additional supplies arrive from India; on the other hand, should there be any undue inflation of present prices, there will no doubt ultimately, and probably before long, be a return to present values. Ceylon teas are still largely in demand, at the lately established high prices. Good tea is, however, still to be obtained at 1s. per pound, and as long as this quotation lasts grocers should have no difficulty in supplying superior quality at a good rate of profit. The season is no doubt still before us, but it should be borne in mind that the stock of Indian tea is diminishing while that of fine Congou is almost extinguished; thus the main supplies from now until midsummer must come from Ceylon

growths. The quality of the latest imports shows an improvement, pointing to the likelihood of a satisfactory season in this respect.

PETROLEUM.

There is no change in prices, and trade is but fairly good.

DRUGS AND CHEMICALS.

Trade is steady at quotations of a week ago.

BUTTER AND CHEESE.

The lack of good butter is lifting up the price of medium to the level of that for choice, and medium itself is a scarce commodity. On some days a lot of good medium will bring first class prices in default of prime butter being on the market to get them. The lowness of stock may be partly attributable to election excitement, and mostly to absolute scarcity. Low grades are not so plentiful as they have been, but they are as poor as ever, a small lot having been sold the other day at 3c. This is exceptional, however, and there is little to be got below 5c. The prices are: 17 to 18c. for choice dairy tubs, 14 to 15c. for medium, 5 to 9c. for low grades, 17 to 19c. for pound rolls, and 14 to 17c. for large rolls, crocks and pails.

Cheese is firm at $10\frac{1}{2}$ c. to 11c. for good Septembers, but trade in it is for the moment dull.

COUNTRY PRODUCE.

APPLES—The demand seems to stop at \$4, and though quotations run as high as \$5 for fine Spies and Kings, such quotations do not represent the market. Under the weight of them stock does not move, though the best is far from plentiful. A very good demand is going for apples at \$3 to \$3.50. Culls are selling at \$2 to \$2.75.

BEANS—Are lower for common and higher for choice hand-picked, the former quoting at \$1.30, and the latter at \$1.65.

DRIED APPLES—For sun-dried apples there is a better market than there has been for some time. They now bring 8 to $8\frac{1}{4}$ c.

EVAPORATED APPLES—Are in lower request than sun dried, and are weaker, 13c. being the utmost paid for round lots. At that price 500 boxes were offered in vain, though the sample was good. Dealers find it hard to get 14c. by the case.

EGGS—Are firmer at 16c., hardly any stock being purchasable below that. If the mild weather of last week had continued the position would have been greatly weakened. Cold weather has mended it, and Lenten consumption has also been beneficial to prices.

HAY—Arrives freely and the market does not improve, good timothy not bringing more than \$8.50 on track. Cattle hay is not in much request at \$6.50.

HIDES—There is nothing new to say. Green are 5 1-2c., and cured 6c.

HONEY—Still goes at 6 to 10c. for strained and 14 to 16c. for stock in the comb.

HOPS—Are moving into use at 35 to 40c. for new.

OATS—Have advanced to 48 and 49c., as receipts have fallen off.

ONIONS—Continue firm though the demand is not especially active. The sustaining prop is evidently the great scarcity which pushes up prices rather in view of the future than on account of the present demand. Whites are \$3.50, reds \$3.

POTATOES—The average price paid is 85c., though for fine stock 90 is got in car lots. In broken lots 90c. is paid for stock not

DAVIDSON & HAY

Wholesale Grocers,

36 Yonge Street,

TORONTO, ONT.

IN STOCK

Full assortment of canned goods, including the following choice brands:—

"Canada First," "Lion," "Little Chief" and "Lynn Valley" Corn. Peas—Simcoe "English Garden," Delhi Sweet Wrinkled, Marrowfats and "Little Chief," Tomatoes—"Little Chief" "Ontario" and Windsor; also Peaches, Pears, Raspberries, Strawberries, Pumpkins, Plums, Pine Apple, &c., &c.

Sloan & CrowtherWHOLESALE GROCERS,
TORONTO.**BROOMS.**

We are handling a special line of brooms made from Selected Green Corn and solicit a trial order for any of the following:

A.....	at 2 85	per doz.
B.....	at 2 25	"
C.....	at 1 90	"
D.....	at 1 35	"
E.....	at 1 10	"

H. P. ECKARDT AND COWholesale Grocers,
3 FRONT ST. EAST, TORONTO.**Thos. KINNEAR & Co**

Wholesale Grocers and Importers of

TEAS,
SUGARS,
COFFEES,

AGENTS FOR

Cherry's Irish Mustard, X.D.S.F.

This is superior to any other grade in the market. Try it.

47 Front St. E., - TORONTO.

WARREN BROS. & BOOMER,

IMPORTERS

AND

WHOLESALE GROCERS,

35 and 37 Front St. East,

TORONTO, ONT.SUGARS, COFFEES AND TEAS,
SPECIALTIES.**EDWARD****ADAMS & CO.**

ESTABLISHED 1846.

Wholesale Grocers and Importers of

TEAS,
SUGARS,
COFFEES,Tobaccos, Wines and Spirits
95 & 97 Dundas St., London, Ont.**BALFOUR & CO.,****IMPORTERS OF TEAS**

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Wholesale Grocers

HAMILTON.**SMITH & KEIGHLEY**

WHOLESALE GROCERS

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Mediterranean Fruits.

FINEST SELECTIONS IN THE MARKET
—OF—

China, Japan, Indian and Ceylon

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9 Front St. E., Toronto

STEEL, HAYTER & CO

IMPORTERS OF

INDIAN TEAS

Direct from their estates in Assam.

Assams, Kangras, Darjeelings and Indian
Oolongs in stock.

PROPRIETORS OF THE WELL-KNOWN

" MONSOON " BRAND.

SAMPLES AND QUOTATIONS ON APPLICATION

11 & 13 Front St. E. Toronto.

Calcutta and London Firm: Octavius Steel & Co
Telephone 2354.**J. W. Lang & Co.**Wholesale Grocers,
TORONTO.

Canned Goods.

We will give special attention to enquiries for these goods DURING MARCH.

Send for Prices.

33 Front St. East.

PERKINS, INCE & Co.,

41 and 43 Front St., Toronto.

IMPORTERS.

Offer full stock of

TEAS,
COFFEES,
SUGARS,
and General Groceries.

A few choice MALAGA RAISINS remaining, also CHOICEST and FINE FIGS in Boxes.

J. F. EBY.

HUGH BLAIN.

BUCKWHEAT FLOUR,

Prepared (in packages)

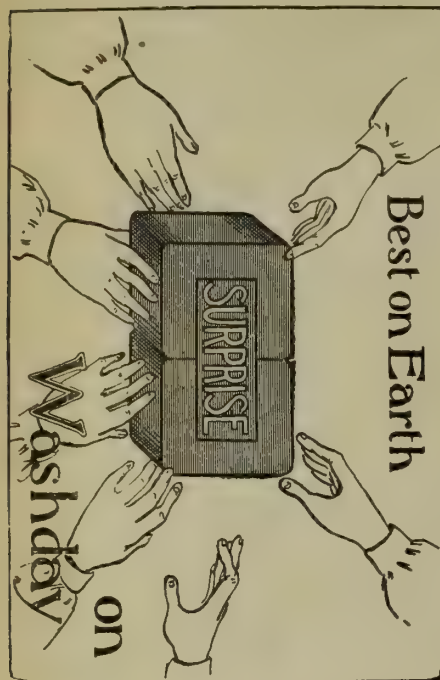
CASES---12 & 4 lb. pkgs.

EBY, BLAIN & Co.,

Wholesale Grocers,

FRONT AND
SCOTT STS.

TORONTO.



MARKETS—Continued.

strictly first-class. Out of store lots are \$1 to \$1.05. The cold weather made prices firmer.

SEEDS—Are dull and left alone. Timothy is \$1.10 to \$1.65, red clover \$4.25 to \$4.75, good alsike \$7 to \$8.

SKINS—Are coming in slowly at \$1 to \$1.40.

STRAW—The demand is falling off, and the price keeps at \$6.50 for oat.

TALLOW—Sells at 2c. for rough, and 5½ to 6c. for refined.

WOOL—Is not wanted and is offering hardly at all, at 20c.

FISH.

The fresh fish market has the same strong tone it had a week ago. Stock is scarce, and in lines it was out of there have been no renewals. Whitefish is in very limited supply. The week's trade has made big inroads also upon the stock of salmon trout. In dried, pickled and smoked fish there is also good trade, but the price of Finnan haddie has come down because of freer supplies, which the stormy weather stood in the way of some time ago. They now quote at 7½ to 8c. In

fresh seafood there is still a good business done. The quotations in our Prices Current show prices in ail but Finnan haddie to be unchanged.

GREEN FRUIT.

The trade in green fruit has become very quiet, dealers stating that they never experienced so bad a season as that of the past four or five weeks. Florida oranges are stiffer at \$4 to \$4.50, New York market having advanced even beyond this, quotations from there on Monday showing \$5 the lowest price. The frost has done injury to the stock and reduced it, so that prices advance. Valencia oranges are plentiful at \$4.50. California navel oranges are now in and very choice they are, selling at \$5.50. Riverside seedlings are \$3.50 in sizes of 112 to 150 per case, and \$4 in sizes of 176 to 226 per case. The genuine Riverside is often confused with the more northern oranges of California, but ought not to be classed with them as they are worth 50c. more. Lemons are on the way up, and the prices are now firm at \$4 to \$4.50. Bananas are \$1.50 to \$2 for ordinary; \$2.25 to \$2.50 for No. 2, and \$3 to \$3.50 for extra selected. Pineapples are \$3.50 for choice, and \$4.50 for extra fancy.

CRANBERRIES.

Cape Cod are \$4.50 per bushel, or \$13 per barrel, and are in small compass.

PROVISIONS.

The market can get no worse, now that the elections are over, as it had become forsaken by buyers during this last week of excitement. No hogs were bought except by one packing concern, and the supply was consequently not particularly large. What may prevent the immediate improvement of the market is the coming in of a large quantity next week. Products are not in strong request.

BACON—Long clear is 7½ to 8c., bellies are 10 to 11c., backs are 10 to 10½c., and rolls are 9 to 9½c.

DRESSED HOGS—Are \$4.75 to \$5.

HAMS—Are 11 to 11½c.

LARD—Is 9c. in tubs and 9½c. in pails.

MESS PORK—Is \$15 to \$16 for Canadian mess and short cut respectively, and \$14.50 for U. S. heavy mess.

SALT.

Business has got into small proportions, the present stage of the trade stranding it between seasons. A very light movement has taken place in barrels at \$1.40, and in sacks at 72c. Land salt will be in stock now very soon.

DRY GOODS.

The trade is no doubt on the eve of improvement, as the demand is now ripe, and the attention of the country is no longer fixed on party strife. The trade of the week has been but fairly satisfactory.

RAW FURS.

Raw furs are quiet and unchanged. They quote at the following prices:—Beaver, per lb., \$4.50 to \$5; bear, per skin, \$10 to \$25; cub, per skin, \$5 to \$12; fisher \$3.50 to \$5;

fox, red, 81 to \$1.25; fox, cross, \$2 to \$5; lynx, \$1.50 to \$2.50; martin, 75 to 90c.; mink, dark, 75c. to \$1.25; Muskrat, fall, 12c.; winter, 15c.; otter, \$8 to \$13; racoon, 25 to 80c.; skunk, 25 to \$1.25.

MONTREAL

MONTREAL MARKETS.

MONTREAL, March 5, 1891.

GROCERIES.

In a general sense there is little change to note in the position of the market, as business has been restricted on account of the close approach of the elections, but although it has acted as a bar to trade in one way, the same fact, taken with the very firm position of some particular lines, has induced considerable buying by jobbers who had allowed their stocks to run down too low and were afraid of being caught when the movement actually does commence without any stock. The particular lines of groceries which have met with enquiry from jobbers in this connection comprise coffee, spices, raw sugar, and dried fruit. The position of the three former lines is a very strong one on outside markets, substantial advances being advised and this no doubt has been a great incentive towards renewing supplies. Nor are stocks of them in first hands here heavy, so this has added to the firmness. A feature in this connection has been the enquiry for Muscovado sugar by large dealers who have been unable to fill their wants, as there is none here; in fact the only large sale of sugar that we have to note was a round parcel of centrifugals, 96 per cent., which constituted the bulk of the supply in first hands and was turned over at 6c., a sufficient indication in itself of the firmness of raw sugar. The supply of dried fruit in first hands is also limited, and the movement of several good-sized lots west of raisins and currants will further reduce stocks here. As we have said, however, business out of second hands is small and will likely remain so until jobbers know exactly where they are. The 4th of March and its accompanying settlements is also another factor of the situation in this connection.

SUGAR, SYRUPS, ETC.

The strength of the sugar market is fully maintained under the advancing tendency of raw stock that is noted on most outside markets. Business, however, has been small recently owing to the election excitement, but as soon as it has subsided it is quite likely that a good movement will ensue, as stocks in the country are admitted to be very

ESTABLISHED 1880.

STANWAY & BAYLEY
BROKERS
AND
GENERAL COMMISSION MERCHANTS.
44 FRONT ST. EAST, TORONTO.

WE ARE BUYING

Dried Apples.

SEND SAMPLES
AND QUOTATIONS

WE ARE BUYING

Evaporated Apples

SEND SAMPLES
AND QUOTATIONS.

THE
ST. LAWRENCE SUGAR REFINING CO'S
Granulated
and Yellows
ARE PURE.

- NO BLUEING -

Material whatsoever is used in the manufacture of

OUR GRANULATED.

MATCHES

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MANUFACTURING COY'S

ARE THE BEST.

Long Established.

Unsurpassed.

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Made well on Honor. Sell well on Merit.

FACTORIES AT HULL, CANADA

ADAMS & SONS'
TUTTI-FRUTTI

CHEWING GUM.

The fastest seller the trade handles to-day.

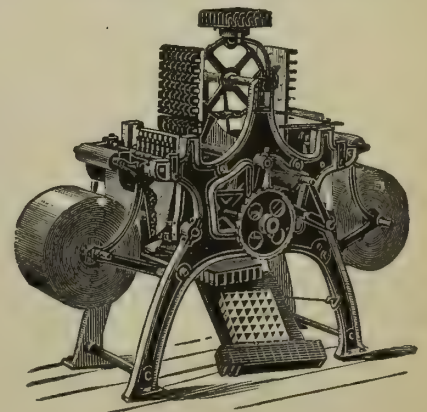
Other Staple Brands :

Bo-Kay, Sappota, Magic-Trick, etc., etc. See our price list page 21.

Send to Adams & Sons, 23 Church St., Toronto, Ont., for beautiful advertising matter.

Northumberland Paper and Egg Case Co

Sole Manufacturers of Machine Made Egg Case Fillers. (Straw Board.)



We also make a first-class Wooden Case, and can therefore supply a complete Egg Case at the lowest possible price. For prices and other information, address the Mills, CAMPBELLFORD, ONT

MONTREAL MARKETS.—Continued.

light. Prices for wholesale lots are unchanged, granulated being still quoted at 6½c., and no yellows are offering under 5½c., while business in bright stock has been done as high as 6c. However, although refiners are not doing much, there has been some demand for raw stock, induced no doubt by the firm feeling elsewhere. Quite a few enquiries have been received recently for muscovado, but they cannot be filled, as there is none here. The only parcel of 96 per cent. centrifugals in first hands was closed out the other day at 6c., which is a good indication of the firmness.

There has been more demand for syrups recently, a fair movement transpiring at 3¼ to 4c.

Molasses have been moving quietly in a jobbing way. Reports regarding stocks here are conflicting. One dealer claimed that there were not over 1,500 puncheons of Barbadoes in first hands, but this is disputed. We quote 33 to 33½c. for large lots and 34 to 35c. for smaller quantities.

TEAS.

The tea market continues strong, while low grade Japans as usual attract most attention. Further business in them is noted, a round lot changing hands the other day at 15 to 17c., which further reduces the small stocks in first hands, while 18 to 20c. has been made for smaller quantities. Blacks are also strong, and although there is little movement, no anxiety is felt by holders, as shipments from New York to London continue and all there is here will be wanted.

COFFEE.

In a wholesale way, this article has come in for some little attention during the week. Jobbers were not disposed to act, but exceptionally small stocks and an advance of ½ a cent induced some little trading out of first hands, the most recent sale in this connection being a round lot of 250 bags Rio at the advance mentioned.

SPICES.

There has been some purchasing of fresh supplies by jobbers, in this line also induced by the advancing tendency of outside markets and some fair sized lots of pepper and ginger have passed out of first hands at ½c. and 1c. advanced respectively. In a general way however there is little doing.

RICE.

There is little to note in the way of business in this article but advices cite a strong market in England and freights are 7s. 6d. to 10s. higher than early in the season, so that prices here are expected to go up here. We quote prices the same as yet however. Japan \$4.10 to \$4.25; Patna \$5.50; Standard \$3.90 and off grades \$3.50 in car lots.

FRUIT.

The market shows little change of a general nature, but there has been some movement in dried fruit out of first hands since our last. This, however, was not by any means general, and was simply due to the fact that some jobbers had let their stocks run so low that they became alarmed, hence the purchases we have to mention. In raisins they comprise several good round lots of Valencias which have been placed in the west; 1,000 box lots at 6c., and in more moderate quantities 6¼c. Of course these figures are strictly for round lots, as anything else would mean a higher figure, especially if it is of prime quality. Stocks now in first hands are further reduced so that prices are expected to keep firm. Out of second hands there does not appear to be any improvement in business. Currants, also, have moved out

Butter, Eggs, Potatoes, Onions, Cheese, Oats, Apples, Hay, Straw, Hogs, Poultry, Fish, Evaporated and Canned Goods wanted at once

BEST BRANDS OF

Bakers' and Family Flour

ALSO WANTED.

We handle all lines of FARM AND ORCHARD PRODUCE as well as DAIRY.

Write for Quotations for this market or Britain to

IMPERIAL PRODUCE CO'Y.,

OF TORONTO, LTD.,

69 Front Street East, Toronto.

of first hands to a considerable extent at 5¼ 5½, and 6c. in barrels, half-barrels, and cases; in fact the demand for them by jobbers has been good. This business aside, however, there has been little doing as consumers are not taking much, while jobbers themselves only bought as above, because they naturally wanted the goods. In green fruit there is little to note, business ruling dull and unimportant with values unchanged. Oranges and lemons are as before.

FISH.

Jobbers having supplied themselves pretty well, are not so disposed towards business as formerly, consequently in a strictly wholesale way there is little to note, in fact there has been nothing doing recently. Stocks in first hands, however, have been reduced to very small proportions and with light arrivals are likely to continue small for some time, and prices correspondingly firm. Herring has been pretty well cleared up, and holders will not take less than \$4 to \$4.50 for ordinary stock, while some lots are held for \$5. Cod continues scarce and correspondingly firm. Wholesalers, however, do not expect much new business until jobbers have worked off some of their present stock, as the latter don't desire to have much of a surplus on hand at the expiration of Lent.

CANNED GOODS.

There is no change in the position of this market a fair jobbing demand passing at last weeks figures, tomatoes and peaches being still firm at \$1.20 to \$1.25 and \$2.65 to \$2.80 respectively.

PROVISIONS.

Provisions have moved along quietly since our last a moderate jobbing trade in smoked meats having to be noted. Canadian short cut, per brl \$15.00 to \$15.50; mess pork, western, per brl \$14.50 to \$15.50; short cut, western, per brl \$15.50 to \$16.00; hams, city

cured, per lb 10½ to 11½c.; hams, canvassed, per lb 10 1-2 to 11¼c.; lard, Canadian, in pails 8¼ to 8 1-2c.; bacon, per pound, 9 to 10½c.; lard, com., refined, per lb, 7¼ to 7¾c.

DRESSED HOGS.

Since our last the position of dressed hogs has been altered materially by the sale of a very large lot which fully reduces the holdings in first hands by one half. This transaction which comprised 3,000 odd carcasses was at \$5.85 and has cheered holders considerably. Since it nothing important has transpired and we quote \$5.85 to \$6.00 in car lots.

EGGS.

The egg market which has been on the easy side all along worked of as low as 16 1-2c., but on Monday there was a change for the better, and prices stiffened up again, and now we quote 17 to 18c. as a range, business having transpired on that basis.

BUTTER.

This market has furnished no striking features during the week the position being unchanged except that the stock of finest has been further reduced within the week and holders of under grades are beginning to hope that they will be benefited thereby. Yesterday two car loads of finest creamery were turned over on British Columbia account at 23 to 24c. Under grades have not been dealt in to any extent but for the reason mentioned above, the feeling is a little better on them. Finest creamery 23 to 24c.; fine creamery 21 to 22c.; choice dairy 21 to 22c.; Morrisburg and Brockville 16 to 17c.; West-ern dairy 14 to 15c.; old butter 6 to 8c.

CHEESE.

There has been no business since our last report, for the reason that stocks here are almost nil, and what there is is already placed on the other side. Some early makes have been moved, however, on a 10c. basis. Values of finest are nominal. Finest late makes, 10 1-2 to 10 3-4c.; fine stock, 10 to 10 1-4c.; medium grades, 9 3-4 to 9¾c.; Cable, 53s.

FLOUR AND GRAIN.

The grain market is quiet the only movement being in car lots but the market is very firm and upward in sympathy with outside markets and we have to advance our quotations all round in consequence. The stocks in store, compared with those of a week ago, show a decrease of 17,445 bushels of wheat, 2,636 bushels of barley, and an increase of 760 bushels of corn, 15,954 bushels of peas and 2,420 bushels of oats. Compared with the corresponding week last year there is an increase of 219,717 bushels of wheat, 42,198 bushels of oats, and a decrease of 10,414 bushels of corn, 211,226 bushels of peas, 32,198 bushels of oats, 30,195 bushels of barley, and 14,327 bushels of rye. We quote No 2 hard Manitoba, at \$1.04 to \$1.06; No. 3 do., 94c. to 96c.; No. 2 Northern, 98c. to \$1; feed do., 62c.; peas 80c. per 66 pounds in store; Manitoba oats, 51c. to 53c. Upper Canada. do. 53c. to 54c. per 34 pounds; corn, 72c. to 73c. duty paid; feed barley, 68c.; good malting do., 60c. to 67c.; rye 65c. to 68c.

The flour market rules dull but essentially firm in fact prices are working firmer although we have no actual change to cite. The local demand although moderate is steady and the general feeling is better. The stocks in store show an increase of 3,065 barrels compared with a week ago and a decrease of 9,281 barrels compared with the same week last year. We quote:—Patent spring \$5.30 to \$5.50; patent winter, \$5.00 to \$5.00; straight roller, \$4.80 to \$4.90; extra, \$4.10 to \$4.35; superfine, \$3.75 to \$4.10; fine, \$2.25 to \$3.50; city strong bakers', \$5.00 to \$5.00; strong bakers', \$5.00 to \$5.00.

Cowan's Cocoas and Chocolates

The Purest and Best in the World.

The Cowan Cocoa and Chocolate Co. L'd, Toronto.

TO GROCERS.

SIMCOE GANNING COY'S

Goods are warranted first-class.

PUSH THEM.

Order through your wholesale
House.

W. BOULTER & SONS,

Picton, Ont.

PACKERS OF THE CELEBRATED



Canned Fruits and Vegetables.

Every can has a Lion on the Label. This label is a guarantee to the consumer that the quality is first-class. Ask your Grocer for the Lion Brand. Do not take any other.

Bay of Quinte Canning Factories.

Head Office, PICTON. Branch, DEMORESTVILLE.

E. LAZENBY & SON,

18 TRINITY STREET, LONDON.



Absolutely the Finest Quality of Pickles Packed, most generally used in England quotations.

Canadian Agents: Arthur P. Tippet & Co.,
St. John and Montreal.

Buy direct from the Mills.

MANITOBA FLOUR.

All Grades from Choice
Hard Wheat.

Correspondence from Cash Buyers Solicited.

LEITCH BROS., FLOUR MILLS. - OAK LAKE. MAN.

SEND TRIAL ORDER TO

MELDRUM DAVIDSON'S

Roller Mills,

PETERBORO', - ONT.

MANUFACTURERS OF

Choice Winter Wheat and Manitoba Flours.

BRANDS:

Mikado. Delight.
White Lilly. Manitoba.

Mixed cars a Specialty.

HALIFAX AGENT. - J. P. Cox.

CAR LOTS or BROKEN LOTS

—OF—

Flour, Meal, Buckwheat Flour, Cornmeal,
Rye Flour, or anything in the Flour, Feed or
Grain line furnished on shortest notice at lowest
prices.

J. & R. ROBSON,

Millers and Grain Dealers, Brantford, Ont.

SEAFORTH OATMEAL MILLS

Manufacturer of and Dealer in

Rolled, Granulated & Standard Oatmeals,

Split Peas, Pot Barley, Cornmeal, and
General Produce. Eggs a specialty.

D. D. WILSON,
SEAFORTH, ONT.

N. WENGER & BROS., AYTON, ONT.

Manufacturers of

Winter Wheat Flour

KLEBER
and
EDELVEIS } Patents.

MAY BLOSSOM—(straight roller).

MINERVA—(extra).

Write for Samples and Prices,

N. Wenger & Bros.,
AYTON, ONT.

Canadian White Enamel Sign Co.,

Sole Agents for Caesar Bros.

The Most Durable Sign Letter.

4 Adelaide St. W., Toronto.

A responsible agent wanted in every town
and city.

WALKER, HARPER & COMPANY OXFORD MILLS.

"FLOUR" Manufactured by
Improved Roller System.

BRANDS:

Golden Star. Golden Sheaf.
Oxford. Ontario Queen.
Regal. Jubilee.

Manufacturers of
STANDARD AND GRANULATED OATMEAL.
ROLLED OATS. ROLLED OATMEAL.

DEALERS IN

Grain, Seeds, Bran, Shorts, Beans, Mid-
dlings, Chop Feed, Pot Barley,
Split Peas, Cornmeal.

ADDRESS:

NORWICH, ONT.

Mixed cars a specialty.

HODD & CULLEN

Roller Millers.

FLOUR

Manufactured "Hulgarian" System.

Our brands are

Classic,
Anchor,
White Frost,
Challenge,
Diadem,
Strong Bakers.

Heavy dealers in

Oats, Oatmeal, Beans,
Peas. Middlings, Bran.

Quotations by wire.

Address, STRATFORD, ONT.

EMBRO OATMEAL MILLS.

D. R. ROSS, - EMBRO, ONT.

A CHOICE QUALITY OF

Roller, Standard and Granulated

Oatmeal

IN BARRELS, HALF BARRELS OR BAGS.

Selected WHITE OATS only used. For prices
of Oatmeal or Oathulls in Car-loads or less quan-
tities, write or wire, and will reply promptly.
Can ship via Canadian Pacific or Grand Trunk
Railways. Have new machinery for the manu-
facture of Rolled Wheat and Graham Flour and
will be pleased to have orders.

ST. JOHN, N. B., MARKETS.

ST. JOHN, N. B., March 3, 1891.
GROCERIES.

In general we can report quite an improvement in groceries during the past week. The feeling is that it will continue with increasing activity as the season advances. Flour is moving in larger lots than when last quoted. Meal, feed, and oats are all in better demand. Country produce is beginning to come in more freely, and prices continue steady in most lines, although there are exceptions that can be noted. The hardest part of the winter being past, traders are now getting ready for the spring trade. As the excitement caused by the election passes away, business will settle down to a more steady pace.

SUGAR AND MOLASSES—Sugar is at present in steady demand. Yellows are quoted at $5\frac{1}{2}$ to $5\frac{3}{4}$ ¢; granulated is moving off at $6\frac{1}{4}$ to $6\frac{1}{2}$ ¢, and prices are firm, buying it strictly for present requirements. Barbadoes molasses is now about the only kind offering, and quotations have not changed any to note; demand is quiet and concession might be obtained for large lots.

RICE—The market is firm, and present indications point to a small advance in prices by the opening of navigation, as stocks held are moderate, but are sufficient for the present demand. Prices quoted are slightly below import price. Jobbers are selling fair stock at 3 1-2 to 3 $\frac{3}{4}$ ¢.

TEA—There is no change of importance in the tea market since last week. The quantity imported last month was about an average for medium and choice grades, and a slight increase for low grades owing to the advance in prices recently. The demand is steady but cannot be called very active.

BUTTER AND CHEESE—Butter continues in fair supply for the usual quality, but choice stock is scarce, any offering is quickly picked up at good prices, while the other remains or moves off stock at 17 to 18¢. We cannot see that quotations are likely to change in the immediate future. Cheese is steady and large lots are offered at 10¢, but buyers are not anxious to purchase except in small quantities just what they want for present needs. 10 $\frac{1}{2}$ ¢ per lb. is the general jobbing price which is below what they would cost to lay down here now.

EGGS—Are lower, the warm weather a few days ago brought them in in considerable quantities, and the price broke to 20¢ per dozen, but the cold snap since has stopped the moving of them, so prices have firmed up from 2 to 3¢. The market is still higher than it should be in comparison with others near by, and a further decline is in order shortly.

POTATOES—Are coming in more freely during the past week, and are being shipped in considerable quantities; quotations are steady at \$1.75 to \$2.25 per barrel.

FLOUR AND MEAL—Continue to move at a steady pace and quotations are firm as last reported. The demand is better in these lines than it has been for some time. Some dealers have in store large stocks but others have not, so taking a general view the supply is moderate and not likely to change much for a short time. Oatmeal is quiet and firm.

Remember that every can of Horseshoe Brand of canned salmon is warranted; let dealers and consumers make a note of this.

6-10-12-14

EASTER DISPLAY.

Live enterprising grocers are always casting about for some legitimate scheme or plan which will serve to distinguish them in a business way in the eyes of the community as different from their competitors, to the extent of providing as good or better goods at lower or the same prices as their neighbors. Not only are they anxious to excel in these respects but they are likewise on the lookout for anything which will attract trade to their store, without at the same time unreasonably increasing their expenses. They take advantage of the changing seasons, special holidays, in fact anything that is timely, to awaken the interest of their customers. We know some grocers who plan for Christmas months ahead, and have all their arrangements perfected when the time for action arrives. Just now these progressive men are considering what they shall do in the way of an Easter display. We would suggest for those who have it the setting apart of a window which during the week preceding Easter shall be arranged to correspond with the ideas associated with that day. We respectfully submit several ideas which can be remodelled and improved upon to suit the tastes of individual grocers.

The floor of the window might be covered with a layer of roasted coffee a couple of inches deep, and in this could be arranged eggs of various colors, forming the words, "Easter, 1891"; the "Easter" in a semi-circle, "1891" underneath, and between them a star composed of eggs of a different color, say ducks' eggs, which are blue and would be appropriate to the idea of a star. Or the eggs might be arranged in circles, beginning by placing a very large candy egg in the centre, and then round it, first a circle of goose eggs, then a circle of duck eggs, and so on, each circle larger than the other, leaving a space between the circles showing the coffee. This would be sure to attract attention. Or, on the coffee might be arranged the figure of a cross in a slanting position, and close by the side of it a crown. The number of designs which can be arranged on the coffee is without end, and the lighter color of the eggs in contrast with the coffee would be sure to attract attention. At the back of the window might appropriately be arranged a lot of palms, either the leaves, such as are used for decorating churches, or potted palms which could be hired for the occasion from a florist in the neighborhood. In the corners of the window might be an arrangement of palm leaves with Bermuda Easter lilies or calla lilies here and there in the leaves. The palms and lilies would harmonize with the floral decorations used at Easter time, while the roasted coffee and the eggs would immediately suggest the breakfast Easter morning, which is usually considered an extra occasion.

Another idea would be to fill the window with palms and other evergreens, and also several clusters or bunches of Easter lilies,

or any other flowers available. Close to the glass might be tastefully arranged a number of small baskets of eggs. The basket could be filled with moss or sawdust and the eggs laid in rows on this. For instance, on the outer edge could be arranged a circle of white eggs, then a circle of darker variety, then a circle of blue, and so on, and in the centre a large goose egg.

Philadelphia merchants are noted for the attractive window displays they make, and a few years ago we remember seeing during Easter week three or four broods of little chickens running about a window, in which a plentiful supply of gravel was scattered over the floor, and along the sides a few little toy coops in and out of which the youngsters passed. Of course the old hens were there too, and furnished much amusement to the sightseers watching the little ones when they gathered under the parents' wings. There was always a crowd at that window.

There are a great many ways in which an Easter window can be made especially attractive, and the above few suggestions will, no doubt, furnish food for thought to many enterprising grocers who wish to let their townspeople see that there is one store in the place which keeps up with the times.—American Grocer.

Every line of goods embodies a history and a science worth years of study to understand.

Choice New Maple Syrup

For 90 cents per gallon in five gallon tins.

URLIN BROS., Dutton.

GOLD MEDAL, PARIS, 1878.

W. BAKER & Co.'s
Breakfast
Cocoa



from which the excess of oil has been removed,

Is Absolutely Pure and it is Soluble.

No Chemicals

are used in its preparation. It has more than three times the strength of Cocoa mixed with Starch,

Arrowroot or Sugar, and is therefore far more economical, costing less than one cent a cup. It is delicious, nourishing, strengthening, EASILY DIGESTED, and admirably adapted for invalids as well as for persons in health.

Sold by Grocers everywhere.

W. BAKER & CO., DORCHESTER, MASS.

GEO. C. THOMPSON.

CHAS. R. KING.

THOMPSON & KING,Consignees, Brokers, General Commission
and Mercantile Agents,51 Wharf Street, cor. Fort, Victoria, B.C.
Storage. Correspondence Solicited.**T. W. CLARK & CO.,**General Commission and Provision Mer-
chants and Wholesale Dealers in
Dairy Products.Consignments solicited and business transacted
for Eastern Canada Merchants.

Established 1886.

VANCOUVER, B.C.

References: Bank of British Columbia.

WILLIAM RYAN,

Produce and Commission Merchant,

72 FRONT ST. EAST, Toronto, Ont.

—DEALER IN—

Labrador Herring, barrels and halves.
Lake Superior Whitefish and Salmon Trout.
Lake Herring.

New Cured Hams and Bacon.

Pure Canadian Lard.

Mess and Short Cut Pork.

Write for Prices.

LAURENCE GIBB

Provision Merchant,

83 COLBORNE STREET, - TORONTO.

All kinds of Hog Products handled. Also Butter,
Cheese, Poultry, Tallow, Etc.

PATENT EGG CARRIERS SUPPLIED.

Good Prices paid for Good Dairy Butter.

JAS. DICKSON & CO.,

26 WEST MARKET STREET,

Provision and Commission Merchants.

Eggs, Butter, Hams, Lard, Bacon, Cheese, Dried
Apples, Finnan Haddies, Dried Cod Fish, bought
or sold on commission. Agents for all lines of
Canned Corned Beef. Egg Carriers supplied.All kinds of produce handled. Consignments
solicited. Liberal advances made. Carriers
supplied**J. CLEGHORN & SON,**
Wholesale Fruits, Fish and Oysters

94 YONGE ST., TORONTO.

ORANGES.Our First Car RIVERSIDE SEED-
LINGS and WASHINGTON NAVELS
now due; two cars FLORIDA ORANGES
just arrived. Mostly saleable sizes. Lowest
market price.**J. F. YOUNG & CO.,**
PRODUCE AND COMMISSION MERCHANTS

74 Front St. E., Toronto.

Our business is Solely Commission. The only
plan which does justice to the Consignor. We
handle everything which the Country Store-
keeper has to send from home to sell. None of
our own goods to sell in preference to yours when
the market is good. Nothing between you and
best price obtainable except a small commission.

Prompt Sales and Quick Returns.

We Furnish Egg Cases. Try Us.

R. C. MURDOCH AND CO.,
Commission and Wholesale Fruits.FANCY CALIFORNIA EVAPORATED AND
GREEN FRUITS A SPECIALTY.Correspondence solicited, and prices on Foreign
Fruits, Figs, Dates, Nuts, etc., furnished on appli-
cation.

29 Church St., Toronto

TELEPHONE 806.

WM. DAVIES & Co.,
TORONTO.**PACKERS AND CURERS.**Choicest Smoked Hams
and Breakfast Bacon.Bbl. Pork, Long Clear,
and Pure Lard**AT REDUCED PRICES.****Hams, Breakfast
and Roll Bacon,
New curing, now ready.**For Choice full flavor goods send us a
Sample order.**Jas. Park & Son,**

Toronto, Ontario.

The Badgerow-Falconer
Bonded Vinegar Manufacturing Company
Highest Medal Award Toronto Exhibition.
Telephone 1261 69 & 81 Jarvis St., Toronto.**LEONARD H. DOBBIN,**
Commission Agent.

AGENT FOR

Bryant and May's Safety and other matches.
Write for Prices.

4 Hospital Street, MONTREAL, P.Q.

JNO. A. MOIR,
GENERAL AGENT.

Consignments Solicited.

SPECIALTIES: Canned Goods, Dried
Apples, Evaporated Apples, Codfish.Quotations and samples sent on applica-
tion. A trial solicited.

41 St. Francois Xavier Sts., Montreal.

JAMES E. BAILLIE,
PORK PACKER,
TORONTO.Long Clear Bacon, Mess Pork, Short Cut
Pork, Breakfast Bacon, Backs, Spiced
Rolls, Pure Lard, Sugar Cured Hams,
White Beans, Dried and Evaporated
Apples, at close prices. Write for quota-
tions.**Reesor & Rogers,**
Produce and Commission MerchantsSolicit consignments of Country Produce
from Storekeepers.

71 Colborne St., Toronto.

Telephone 2291.

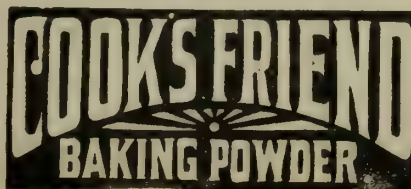
Established 1874.

W. H. SMITH,
Wholesale Produce
Commission Merchant
186 KING ST. EAST, TORONTO.Wholesale Dealer in Butter, Eggs and General Pro-
duce Consignments solicited. First-class reference**EDWARDS, CATCHPOLE & CO'Y**

Stove Polish,

Inks and Mucilage.

33 Wellington East, Toronto

McLAREN'SIs Honest Goods and just
the Thing on Which to
Make or Extend a Busi-
ness.The Best Grocers Make
a Point of Keeping it al-
ways in Stock.

Fortieth Annual Meeting of the Western Assurance Company.

The annual meeting of shareholders of the above company was held at its offices in this city at noon yesterday.

Mr. A. M. Smith, President, occupied the chair and Mr. J. J. Kenny, Managing Director, was appointed to act as secretary to the meeting.

The secretary read the following annual report:

In presenting the Annual Report of the business of the year ending 31st December, 1890, the Directors are pleased to be able to submit to the Shareholders such gratifying evidence of the continued prosperity of the Company as is embraced in the accompanying accounts.

It will be seen from the Revenue Account that there is a profit balance on the transactions of the year of \$155,125.19.

A satisfactory increase is shown in the receipts from Fire premiums, while in the Marine branch certain lines of business, which have not resulted profitably in the past, have been discontinued and the premium income somewhat reduced.

Two half-yearly dividends at the rate of ten per cent. per annum, amounting to \$50,000, have been declared, and the sum of \$26,225.21 has been written off investments to bring them to their market value at the close of the year, when, owing to the disturbed conditions existing in monetary circles, almost all classes of securities were more or less depreciated. After providing for these deductions from the year's earnings, \$75,000 has been carried to the Reserve, making that fund \$900,000, and \$16,186.39 remains at the credit of Profit and Loss account. The total surplus of the Company—which these two latter amounts constitute—is, therefore, \$916,186.39, and deducting from this the amount estimated as necessary to reinsure, or run off all existing risks, say \$546,506.64, a net surplus remains over Capital and all liabilities of \$369,679.75.

Statement of Business for the Year Ending December 31st, 1890.

REVENUE ACCOUNT.	
Fire Premiums.....	\$1,333,582 70
Marine Premiums.....	715,082 49
Less Re-Assurances....	\$2,048,615 19
	388,128 30
	\$1,660,486 89
Interest Account.....	43,367 18
	\$1,703,854 07
Fire Losses, including an appropriation for all losses reported to Dec. 31st, 1890.....	\$ 665,071 26
Marine Losses, including an appropriation for all losses reported to Dec. 31st, 1890.....	368,274 07
General Expenses, Agents' Commission, etc.....	515,383 55
Balance to Profit and Loss.....	155,125 19
	\$1,703,854 07
PROFIT AND LOSS ACCOUNT.	
Dividend paid July, 1890.....	\$25,000 00
Dividend payable 8th January, 1891.....	25,000 00
Written off Securities.....	26,225 21
Carried to Reserve Fund.....	75,000 00
Balance.....	16,186 39
	\$167,411 60
Balance from last year.....	\$12,286 41
Profit for the year.....	155,125 19
	\$167,411 60
LIABILITIES.	
Capital stock paid up.....	\$500,000 00
Losses under adjustment.....	114,478 80
Dividend payable 8th January, 1891.....	25,000 00
Reserve fund.....	\$900,000 00
Balance profit and loss....	16,186 39
	916,186 39
	\$1,555,665 19
ASSETS.	
United States and State Bonds.....	\$459,525 00
Dominion of Canada Stock.....	211,417 50
Loan Company and Bank Stocks.....	151,577 40
Company's building.....	65,000 00
Municipal Debentures.....	80,369 23
Cash on hand and on deposit.....	277,260 51
Bills receivable.....	34,508 27
Mortgages.....	16,456 60
Reassurance losses.....	43,642 36

Interest due and accrued..... 4,989 50
Agents' balances and sundry accounts 210,918 82

\$1,555,665 19

A. M. SMITH,
President.

J. J. KENNY,
Managing Director.

Western Assurance Offices, Toronto, February 9th, 1891.

AUDITORS' REPORT.

To the President and Directors of the Western Assurance Company:

GENTLEMEN,—We hereby certify that we have audited the books of the Company for the year ending 31st December, 1890, and have examined the vouchers and securities in connection therewith and find the same carefully kept, correct and properly set forth in the above statement.

R. R. CATHERON,
JOHN M. MARTIN, F.C.A., } Auditors.

Toronto, February 9th, 1891.

In moving the adoption of the report the President said:

The Annual report and accompanying accounts which you have just heard read, present, I think, so clearly the result of the business of the past year, and so satisfactorily the condition of affairs at the close of the year, that it is scarcely necessary for me in moving the adoption of the Report to do more than congratulate you upon the happy auspices under which we meet at this, the fortieth annual gathering of the Shareholders of the Company. There is one item in the accounts, however, to which it may be well to refer particularly. I allude to the amount written off securities in order to enable us to place them in the Balance Sheet, as has always been our custom, at their market value on 31st December. You are aware that just at that time the prices of stocks and bonds generally were much depressed, and the fact that our securities were affected to such a comparatively slight extent is perhaps the best evidence that could be offered as to the character of our investments. Moreover, I think we are safe in regarding this as merely a temporary depreciation and that the former values will be, as indeed some have already been, regained.

I may be permitted to say also that, interested as I have been in this company since its organization—for 40 years as a stockholder, for 25 years as a director and for the past eight years as its President—it is with a feeling of pride, which I think is pardonable, that I regard the position which the Western occupies to-day among the financial institutions of this country, and among the insurance companies of this continent. Organized, as it was, at a time when the popular belief existed that indemnity for losses by fire—or in fact from death or any other calamity which might be covered by an insurance policy—could be obtained only from the other side of the Atlantic, it had secured at the end of its first ten years' struggle for existence against this popular delusion an annual premium income of only some \$60,000. The twentieth annual report shows that it had increased this five-fold, and at the close of its thirtieth year its income exceeded one million dollars per annum; and having thoroughly established its prestige at home it had extended its field of operations beyond the limits of Canada. It is now entering upon its fifth decade with an income of nearly a million and three-quarters, derived from all the provinces of the Dominion and from the United States, as well as from some of the British West India Islands; with cash assets of upwards of a million and a half; with a profit balance on its last year's transactions of over \$150,000; with a corps of tried officers and agents loyal to the Company and its interests; and, if I may say it without egotism, last but not least, with an experienced Board of Directors, several of whom, like myself, may claim to be veterans and not likely to be frightened by "fire," even though it may come (as it sometimes does through conflagrations) in "volleys" rather trying to the nerves. I think I may say, looking at what has been accomplished from small beginnings and looking at our present position—that by continuing the policy which has guided us in the past, of fair and liberal dealings with our insurers and just recognition of the services of our agents, upon whose judgement we have so largely to depend in the selection of business—we

may confidently look for at least an equal measure of success for the Western in the future to that which it has enjoyed in the past, and, as a consequence, to its being in a position to continue to make satisfactory returns to its shareholders upon their invested capital.

Permit me say before closing my remarks that—under a kind Providence—I feel that we are indebted in no small degree to the wisdom and untiring energy of our Managing Director and his able staff of assistants for the high position that our Company now occupies in the estimation of the insuring public.

Mr. George A. Cox, Vice-President of the Company, in seconding the adoption of the report, said:

The satisfactory nature of the report now submitted for your approval, and the full explanations of the President in moving its adoption, leave but little for me to say. There is, however, one important item in the statement to which reference has not been made, and that is the very substantial addition of no less than seventy-five thousand dollars to the Reserve Fund. With net earnings for the year equal to thirty-one per cent. of our paid up capital, it was not unreasonable that the question should arise,

It is very satisfactory to know that after fully providing for our reinsurance fund, which takes \$546,506.64, we have a net surplus over and above our capital and all liabilities to the public equal to about 75 per cent. of our paid-up capital.

The splendid position of the Western on its fortieth anniversary fully justifies the President in feeling proud of the Company and proud of his long and honorable connection with it; and I shall also indulge a little in the same way. The best standard by which to judge a Company is the relative position it occupies at home, and the Western for many years has stood in the very front rank, its income from fire and marine premiums in Canada exceeding that of any other Company doing business here—English, American or Canadian—and what is still more gratifying, its loss ratio on its Canadian business is considerably below the average of both the home and foreign Fire Insurance Companies making returns to the Dominion Insurance Department.

I may also refer to the relative position of the Company on this continent. Of one hundred and sixty Companies reporting to the Canadian and New York Insurance Department only some twenty exceed the Western in volume of business; and the steadily improving character of the Company's United States business, as shown by its diminishing loss ratio, affords good grounds for anticipating that the continued efforts in that direction of its representatives in the United States will make an equally favorable record for it there to that which it enjoys at home. It is gratifying to know that notwithstanding some exceptionally trying years the business of that branch shows a fair profit to the Company, and that the year just closed has been one of the most favorable in its experience.

I very heartily concur, Mr. President, in all that you have said as to the obligations we are under to our Managing Director who brings to bear upon the business of the Company a thorough and ever-increasing knowledge of the Insurance World and the insurance business in all its details. It is to his intelligent and close supervision of the Company's interests and to his efficient and well-selected staff that we are largely indebted for the position that we are so proud of to-day.

On motion of Mr. A. Nairn, seconded by Mr. William Ross, a cordial vote of thanks was passed to the President and Board of Directors for their services and attention to the interests of the Company during the past year.

Messrs. F. J. Stewart and J. K. Niven having been appointed scrutineers, the election of Directors for the ensuing year was proceeded with, which resulted in the unanimous re-election of the old Board, viz.: Messrs. A. M. Smith, George A. Cox, Hon. S. C. Wood, Robert Beatty, A. T. Fulton, George McMurich, H. N. Baird, W. R. Brock and J. J. Kenny.

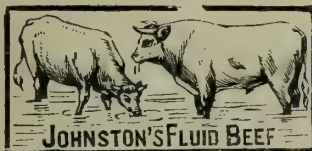
At a meeting of the Board of Directors held subsequently, Mr. A. M. Smith was re-elected President and Mr. George A. Cox Vice-President for the ensuing year.

TO OUR ADVERTISERS.

Wouldn't it pay you better to concentrate your advertising in THE CANADIAN GROCER? It goes direct to the grocery and general store trade. Experienced advertisers have found that a full page advertisement in their trade paper is a hundred per cent. more profitable than the same space divided among a dozen general trade papers. "In union is strength," do you see the point?

To all who need a Highly nutritious Food, it is of especial interest to know that

JOHNSTON'S



FLUID BEEF

Is the most perfect form of Concentrated Food. It is palatable, easily digested, and quickly strengthens and invigorates.

W. G. A. LAMBE & CO.,
Late WILLIAMSON & LAMBE.

STORAGE

54 & 56 Wellington St. E., Toronto



ROYAL DANDELION COFFEE.

A Delicious and Nourishing Beverage.

For purifying the blood and invigorating the system. In the herbs of the field and forest are found properties that antidote nearly all the diseases to which humanity is liable. It has been ascertained that German Dandelion Root, when taken in proper quantities, acts directly upon the liver, producing healthy action, and through it making the whole system strong and vigorous. We have taken advantage of this property in the Dandelion, and have prepared a Breakfast Beverage of great excellence, incorporating in it a very high grade of fine Coffee and a proportion of this valuable herb.

The price is low enough to be within the means of all to take advantage of its rare qualities.

We offer it to the public confidently believing that it will be found satisfactory to all who give it a fair trial. Prepared only by

ELLIS & KEIGHLEY, - TORONTO

Put up only in 1 lb. cans, and not sold in bulk. Ask your grocer for it.

The Canada Sugar Refining Co.,

Redpath (Limited),
MONTREAL.



We are now putting up, expressly for family use, the finest quality of PURE SUGAR SYRUP, not adulterated with Corn Syrup, in **2-lb.** cans, with movable tops.

FOR SALE BY ALL GROCERS.



OUR travellers are now starting out with a full line of Samples.

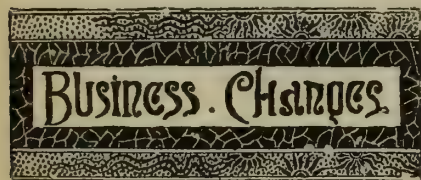
Kindly reserve orders till you inspect our lines. You will not regret it.

R. TEW & CO.,

Crockery, Glassware, Fancy Goods, Lamps, etc.

10 FRONT ST. East,

(Adjoining New Board of Trade Building.)



SALES MADE OR PENDING.

Weldon Bros., grocers, Winnipeg, have sold out.

Whaley & Co., grocers, Brockville, Ont., advertise their business for sale.

W. M. Harvey, dealer in fruits, etc., Hamilton, has sold out to Geo. M. Kent.

The estate of Anderson & Co. (Charlotte Halford) grocers, Toronto, is advertised for sale by tender.

Frank Smith & Co., wholesale grocers and wine and liquor merchants, Toronto, have sold out their wines and liquors to Adams & Burns.

Frank Smith & Co., wholesale dealers in groceries, wines and liquors, Toronto, have sold out to Eby, Blain & Co., wholesale grocers, Toronto, possession to be given 1st of June next.

PARTNERSHIPS FORMED AND DISSOLVED.

Megueron & Belisle, grocers, Montreal, have dissolved.

FIRES.

J. A. Crooks, grocer, Halifax, is burnt out. Insured.

E. C. Armond, grocer, Arnprior, Ont., is burnt out. Insured.

Gribbin & Co., general merchants, Parry Sound, Ont., are burnt out.

A. St. Jean, crockery dealer, Montreal, is partially burnt out. Insured.

E. S. Busby, grocer, Owen Sound, Ont., is burnt out. Partially insured.

Bedard & Hennipen, fruit dealers, Montreal, are partially burnt out. Insured.

Jos. Bourgela, butter dealer, Montreal, had stock damaged by smoke. Not insured.

C. H. Donahy & Co., fruit dealers, Montreal, suffered loss on stock through effects of smoke and water.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

F. X. Mantha, grocer, Montreal, has assigned.

E. Brown & Co., grocers, Montreal, have assigned.

P. Lariviere, general merchant, Ste. Brigide, Que., has assigned.

A. Paul & Co., general merchants, Sudbury, Ont., have assigned.

N. H. Dubois, general merchant, Acton, Que., is offering to compromise.

Briggs & Jackson, general merchants, Stanbridge, E., Que., have assigned.

W. R. Graham, general merchant, Meaford, Ont., has assigned to Walter Curry, Toronto.

Louis Tranchemontagne, general merchant, Berthier, Que., is offering to compromise.

W. R. Cavana, general merchant, Victoria Road, Ont., has assigned to E. R. C. Clarkson, Toronto.

Robt. Mullin, general merchant, Glen Williams, Ont., has assigned to W. L. Grant, Georgetown.

Martel & Co., general merchants, Farnham, Que., have assigned.

John Couturier, general merchant, Murray Bay, Que., has assigned.

Dufour & Couturier, general merchants, Murray Bay, Que., have assigned.

Heney & Sievwright, grocers, Sherbrooke, Que., have suspended payment.

TUCKETT & SONS' NEW FACTORY.

George E. Tuckett & Son's new factory in Hamilton was formally opened on Saturday afternoon. It is admirably adapted for the purpose for which it was built, and is one of the finest factories in the province. The building is of brick, with red stone trimmings, four storeys and basement, with two extensions for engine house and bonded warehouse at the west end. It is 200 feet long by 75 feet wide, and the extensions are 40 x 60. The factory is substantially built, special pains having been taken to make it as near fire proof as possible, as well as comfortable and healthy for the employees. Connection is made with the tobacco warehouse on Oxford street by a tunnel 150 feet long, 6 feet 6 inches high and 6 feet wide. The tobacco is brought to the factory on a tramway and carried on an elevator to the top storey, where the first work is done on it. The casing room, which is 200 x 75 feet, is a clear

space. There is not a pillar in it. In the rolling room, on the third flat, are work tables for 300 stemmers and rollers. The second storey is used for the drying and packing room, and the first storey for the pressing and shipping room, with the offices at the north end of the building. The offices are finished in black ash. The basement is used for a cutting and packing room. Two elevators at the west end of the building carry employes and material to the upper flats. The stairs are iron with stone landings. There are two fire escapes, one at each end. Peg boards are on each flat, with separate closets for the men and women.

Soap and water are cheap, but soil on goods is expensive.

A feather duster disperses but does not remove the dust from the store.

Work can always be found in a store without double-million microscope.

One thing in particular should be impressed upon clerks—the necessity of careful attention to small customers.



SEALED TENDERS marked "For Mounted Police Clothing Supplies," and addressed to the Honourable the Minister of Railways and Canals, will be received up to noon on Monday, 9th March, 1891.

Printed forms of tender containing full information as to the articles and quantities required, may be had on application to the undersigned.

No tender will be received unless made on such printed forms. Patterns of articles may be seen at the office of the undersigned.

Each tender must be accompanied by an accepted Canadian bank cheque for an amount equal to ten per cent. of the total value of the articles tendered for, which will be forfeited if the party decline to enter into a contract when called upon to do so, or if he fail to supply the articles contracted for. If the tender be not accepted the cheque will be returned.

No payment will be made to newspapers inserting this advertisement without authority having been first obtained.

FRED. WHITE,
Comptroller N. W. M. Police.

Ottawa, Feby. 9th, 1891.

Geo. F. Bostwick.

OFFICE FURNITURE,
CHURCH FURNITURE,
HALL SEATING,
OPERA CHAIRS.
Best School Desks in Canada.

Manufacturer of Amberg's Patent Peerless Cabinet Letter Files. Fire and Burglar Proof Safes, Vault Doors, etc.

GEO. F. BOSTWICK,
24 West Front St., Toronto.

Todhunter, Mitchell & Co.

—DIRECT IMPORTERS OF—

HIGH GRADE COFFEES,

Old Government Java Arabian Mocha, Plantation Ceylon, Maracalbo and Santos.

Grocers draw trade by selling their FAVORITE EXCELSIOR BLEND.

RELIABLE ROASTING BY PATENTED PROCESS.

:: TORONTO.

WHOLESALE AND JOBBING TRADE ONLY.

THE GLOBE TOBACCO WORKS COMPANY OF LONDON

LIMITED,

Are again manufacturing their Choice Standard Brands of Tobaccos from pure Virginia and Kentucky leaves.

CUT PLUG SMOKING:

Gold Flake. Uncle Tom.
Hand Made. Wig Wag.

FINE CUT AMERICAN CHEWING:

Golden Thread. Victoria. Globe.
High Court. Jersey Lily.

ASK FOR THEM.

M. MASURET,

President.

THE CANADIAN GROCER PRICES CURRENT.

TORONTO, Mar. 5, 1890.

This list is corrected every Thursday. The prices are solicited for publication, and are for such quantities and in such quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name; the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.

	Per doz
Dunn's No. 1, in tins	2 00
" 2, in tins	75
Cook's Gem, in 1 lb pkgs.	\$1 75
" 7 oz "	85
" 2, in 6 "	40
" 5 lb tins	65
" bulk, per lb	12
Empire, 5 dozen 4 oz cans	\$0 75
" 4 " 8 "	1 15
" 2 " 16 "	2 00
" 1/2 " 5 lb cans	9 00
" bulk, per lb	15

COOK'S FRIEND.

	Per doz
Size 1, in 2 and 4 doz boxes	\$2 40
" 10, in 4 doz boxes	2 10
" 2, in 6 "	80
" 12, in 6 "	70
" 3, in 4 "	45
Pound tins, 3 oz in case	3 00
12 oz tins, 3 oz in case	2 40
5 oz tins, 4 "	1 10
5 lb tins, 1/2 "	14 00
Ocean Wave, 1/2 lb, 4 doz cases	75
" 1/2 lb, 4 "	1 30
" No. 1, 2 "	1 90
" 1 lb, 2 "	2 20
" 5 lb, 1/2 "	9 60

BISCUITS.

	Per lb
Arrowroot	\$0 11 1/2
Abernethy	9
Ginger Nuts	11 1/2
New York Fruit	14 1/2
People's Mixed	10 1/2
Pilot Family	6 1/2
Snowflake	11
Niagara	15
Soda	6
Soda, 1 lb packages	7 1/2
" 3 lb "	20
Sultana	12 1/2
Oyster crackers	6 7
Milk biscuit	10
Butter crackers	9 1/2
Tea	11 1/2
Wine	9 1/2
Wine, sweet	9

BLACKING.

Day & Martin's, pints, per doz	\$5 20
" 1/2 " "	2 10
" 1/4 " "	1 10
Spanish, No. 3	4 50
" 10	9 00
Jacquot's French No. 2	3 00
" 3	4 50
" 4	8 00
" 1-gross Cabinets, asst.	7 50
EDWARDS, CATCHPOLE & CO'S	
No. 1	9 00
No. 2	4 50
No. 3	3 60

BLACK LEAD.

Reckitt's Black Lead, per box	1 15
Each box contains either 1 gro. 1 oz; 1/2 gro. 2 oz., or 1/4 gro. 4 oz.	
TELLIER, ROTHWELL & CO'S	
Royal Black Lead, per gross	\$1 80
F. F. DALLEY & CO.	
Per gross	
Silver Star Stove Paste	9 00
Packed in fancy wood boxes, each box contains 3 doz.	
EDWARDS, CATCHPOLE & CO'S	
Crown Polish, No. 1, per gross	9 00
" No. 2	4 00

BLUE.

Reckitt's Pure Blue, per gross	2 10
TELLIER, ROTHWELL & CO'S	
Parisian Square Blue, per lb. 13 to 14c	

BROOMS.

	Per doz.
Carpet... 4 strings	2 90
X Parlor, 2 "	2 65
Louise 3 "	2 65
1 Gem 4 "	3 25
2 " 3 "	2 65
4 " 2 "	2 30
4 " 2 "	1 95
O Hurl... 4 "	2 65
3 " 3 "	2 35
4 " 3 "	2 05
OK 2 "	1 70
Hvy Mill 4 "	3 70

CORN BROOMS.

	per doz
CHAS. BOECKH & SONS.	
X Carpet, 4 strings, net	\$5 20
2 " 4 " "	2 90
3 " 3 " "	2 65
4 " 2 " "	2 60
1X " 4 " "	2 40
2X Parlor 4 " "	2 25
4 " 3 " "	1 95
5 " 2 " "	1 70
6 " 2 " "	1 50
Girls " 2 " "	3 00
Railway 4 " "	3 00
Ship 4 " "	4 00
2 Cable 2 wire bands, net	3 00
3 " 3 " "	4 00

1 Hearth 2 strings, net	1 75
2 " 2 " "	1 50
3 " 1 " "	1 20
4 " 1 " "	1 30

CANNED GOODS.

	Per doz
Apples, 3's	\$1 10 \$1 20
gallons	2 90 3 00
Blackberries, 2's	2 00 2 10
Blueberries, 2's	1 25 1 40
Beans, 2's	0 95 1 10
Corn, 2's	1 10 1 25
Cherries, red pitted, 2's	2 25 2 40
Peas, 2's	1 25 1 35
" sifted select	1 35
Pears, Bartlett, 2's	2 00 2 25
Pineapple, Baltimore	2 40 2 50
" Bahama	2 90 3 00
Peaches, 2's	2 75 2 85
" 3's	3 75 3 85
" Pie, 3's	1 60 1 65
Plums, Gr Gages, 2's	2 00 2 10
" Lombard	2 00 2 10
" Blue	1 90 2 00
Pumpkins, 3's	1 00 1 10
gallons	3 00 3 25
Raspberries, 2's	2 45 2 50
Strawberries, choice 2's	2 40 2 50
Succotash, 2's	1 65 1 85
Tomatoes, 3's	1 35 1 40
Finnan haddies	1 50
Lobster, Clover Leaf	2 75
" Crown	2 25
" Bishop's Rock	2 10
Mackerel	1 40 1 50
Salmon, 1's	1 40 1 55
white	1 10 1 25
Sardines Albert, 1/4's tins	11, 11 1/2
" 1/2's " "	15, 18
" 3/4's " "	10, 10 1/2
" 1/2's " "	18, 19
" Other brands, 9 1/2, 11, 16, 19	
" P & C, 1/2's tins	23, 25
" 1/2's " "	33, 36
" Amer, 1/2's " "	6 1/2, 8
" 1/2's " "	9, 11

MARMALADE, JAMS AND

JELLIES.	
CAIRN'S.	
(Blaklock Bros., Montreal, Agents.)	
Marmalade, Price, f.o.b. Montreal. dz.	
" Home Made," glass 1 lb.	\$2 35
" White 1 lb.	2 25
" 2 " "	4 15
" Stone 7 "	13 20
Scotch. White 1 "	2 10



Red Currant and Raspberry

Jellies. Red Currant, 1 lb. white	\$2 75
Black Currant, 1 lb. white	2 75
DELHI CANNING CO.	
Jams assorted, 1's	2 35
Jellies, 1's	2 25

CANNED MEATS.

	CLARK'S.	
Comp. Corn Beef 1 lb cans	\$....	\$1 60
" 2 " "		2 65
" 4 " "	5 00	5 15
" 6 " "	7 75	8 00
" 14 " "	18 60	19 20
Minced Collops, 2 lb cans		2 60
Roast Beef	1 "	1 60
" 2 " "		3 15
" 4 " "		5 85
" 6 " "		7 00
Par Ox Tongue, 2 1/2 "	\$7 25	7 50
Ox Tongue	2 "	4 50
Lunch Tongue	1 "	3 00 3 10
" 2 "		5 25 5 75
English Brawn	2 "	2 50 2 60
Camb. Sausage	1 "	2 50
" 2 "		4 00
Soups, assorted	1 "	1 35
" 2 "		2 25
Soups & Bouilli	2 "	1 80
" 6 "		4 50
Potted Chicken, Turkey, or		
Game, 6 oz cans		1 50
Potted Ham, Tongue or Beef, 6		
oz cans		1 35
Devilled Tongue or Ham, 1/2 lb		
cans		1 35
Devilled Chicken or Turkey,		
1/2 lb cans		2 25
Sandwich Ham or Tongue, 1/2		
lb cans		1 50
Ham, Chicken and Tongue, 1/2		
lb cans		1 50

MINCE MEAT.

BRYANT, GIBSON & CO'S—TORONTO.	
Mince Meat, 1/2 gal glass jars,	\$9 50
Ditto, 25 and 40 lb pails, per lb.	12 1/2 c
J. H. WETHEY'S—ST. CATHARINES.	
Condensed, per gross, net	\$13 50

CHEWING GUM.

	ADAMS & SONS.	To Retailers.
Tutti Frutti, 36 5c bars		\$1 30
Bo-Kay (new)	150 pieces	1 00
Sappota	150 "	1 15
Magic Trick	115 "	0 85
Black Jack	115 "	0 85
Red Rose	115 "	0 85
Sweet Fern	230 "	0 85
Adams' N.Y. Gum	200 "	0 50
Caramel Tolu	72 "	0 40
New Fruit Asst.	115 "	new 0 75
Puzzle Gum	115 "	0 75
Colah	115 "	0 75

NOW

is the time to advertise in and subscribe for THE CANADIAN GROCER. You receive better value for your money than in any other journal in the Dominion.

Prices Current, Continued—

CHOCOLATES & COCOAS.

TODHUNTER, MITCHELL & CO.'S.	
Chocolate—	Per lb.
French, 1/2's, 6 and 12 lbs.	0 30
Caracas, 1/2's, 6 and 12 lbs.	0 35
Premium, 1/2's, 6 and 12 lbs.	0 30
Sante, 1/2's, 6 and 12 lbs.	0 26
Diamond, 1/2's, 6 and 12 lbs.	0 24
Sticks, gross boxes, each.	1 00
Cocoa, Homeopat'c, 1/2's, 8 & 14 lbs	30
Pearl	25
London Pearl 12 & 18 "	22
Rock	" 30
Bulk, in bxs.	18

JOHN P. MOTT & CO.'S

R. S. McIndoe, Agent, Toronto.)	
Mott's Broma.....	per lb \$0 30
Mott's Prepared Cocoa.....	28
Mott's Homeopat'c Cocoa (1/2's)	32
Mott's Breakfast Cocoa.....	40
Mott's Breakf. Cocoa (in tins)	45
Mott's No. 1 Chocolate.....	30
Mott's Breakfast Chocolate.....	28
Mott's Caracas Chocolate.....	40
Mott's Diamond Chocolate.....	22
Mott's French-Can. Chocolate.....	20
Mott's Navy or Cooking Choc.	26
Mott's Cocoa Nibs.....	30
Mott's Cocoa Shells.....	5
Mott's Vanilla Chocolatestick	24
Mott's Vanilla Chocolatestick	22
Mott's Pure Confec. Chocolate 22c	38
Mott's Sweet Confec. Choc. 21c	30

J. W. COWAN & CO.'S.

Cocoas—	
Hygienic, 1 1/2, 1 lb. boxes	70, 75
Iceland Moss 1/2 lb in 12 lb boxes	35
London Pearl,	30
Soluble (bulk) 15 & 30 lb bxs	18, 20
Soluble (tins) 6 lb and 12 lb.	20
Cocoa Nibs, any quantity	30, 35
Cocoa Shells, any quantity	05
Cocoa Essence.....per doz	1 40

Chocolates—	
Mexican, 1/4, 1/2 in 10 lb bxs	30
Queen's Dessert,	40
Vanilla	35
Sweet Caracas	32
Chocolate Powder, 15, 30 lb bxs	25
Chocolate Sticks, per gross	00
Pure Caracas (plain) 1/4, 1/2 lbs	40
Royal Navy (sweet)	30
Confectioners', in 10 lb cakes	30
Chocolate Creams, in 3 lb bxs	30
Chocolate Parisien, in 6 lb bxs	30



GIBSON & GIBSON'S.

	per lb
Sydney Gibson's Cocoa, 1/4's	0 30
Soluble Cocoa, bulk in boxes	0 18
Prepared do	0 22
Sydney Gibson's Chocolate, 1/4's	0 30
and 1/2's	0 30
Gibson's Rock do 1/2's	0 30
and 1/4's	0 30
Dr. Clarke's do 1/4's	0 40

Confectioners' Pure Chocolate	
10 lb. blocks	0 30
Vanilla choc. sticks, per gross	1 00
	per doz
Gibson's Icina, 1/2's, 4 doz. in case.	1 35
Gibson's Icina, 1 lb 2 "	2 40

COFFEE.

GREEN

	c. per lb.
Mocha.....	32, 35
Old Government Java.....	30, 33
Rio.....	22, 23
Plantation Ceylon.....	29, 31
Porto Rico.....	23, 24
Guatemala.....	24, 26
Jamaica.....	22, 23
Maracaibo.....	24, 26

WHOLE ROASTED OR PURE GROUND.

ELLIS & KEIGHLEY'S.

	c. per lb
Java.....	33, 34
Java and Mocha.....	34, 36
Plantation Ceylon.....	35
Arabian Mocha.....	37
Santos.....	28, 28
English Breakfast.....	16, 24
Royal Dandelion in 1 lb tins.	26

TODHUNTER, MITCHELL & CO.'S

Excelsior Blend.....	33
Our Own ".....	31
Laguayra ".....	29
Mocha and Java.....	32, 33
Java, Standard.....	33
" Old Government.....	30, 32
Arabian Mocha.....	36
Santos.....	28

J. W. COWAN & CO.

Standard Java in sealed tins,	25 and 50 lbs.	30
Standard Imperial in sealed	tins, 25 and 50 lbs.	32
Standard Blend in sealed tins,	25 and 50 lbs.	33
Ground, in tins, 5, 10, 15 and	25 lbs.	20, 30
Say's Parisien, in 1/2 and 1 lb tins		30

EXTRACTS.

Dalley's Fine Gold, No. 8, per doz.	\$0 75
" " " " 1, 1 1/2 oz.	1 25
" " " " 2, 2 oz.	1 75
" " " " 3, 3 oz.	2 00

FLOUR AND MEAL.

	per bbl.
Flour, Family.....	\$4 60 4 85
Manitoba Patent.....	5 50
" white wheat patent.....	5 40
" Strong bakers'.....	5 00
Oatmeal, standard, bbls	4 85
" granulated, ".....	4 85
" rolled ".....	5 00
Rolled Oats.....	5 00
Bran, per ton.....	17 00
Shorts.....	18 00
Cornmeal.....	3 50 4 00

FLUID BEEF.

JOHNSTON'S, MONTREAL.

Cases, No. 1, 2 oz tins.....	per doz.
" No. 2, 4 oz tins.....	\$2 75 \$3 00
" No. 3, 8 oz tins.....	4 50 5 00
" No. 4, 1 lb tins.....	8 00 8 75
" No. 5, 2 lb tins.....	12 60 14 25
" " " " " " " "	25 00 27 00

FRUITS.

FOREIGN. c. per lb.

Currants, Provincial, bbls.....	6 1/2, 6 1/4
" " " " " " " "	6 1/2, 6 1/4
" " " " " " " "	6 1/2, 6 1/4
" Filiatras, bbls.....	6 1/2, 6 1/4
" " " " " " " "	6 1/2, 6 1/4
" " " " " " " "	6 1/2, 6 1/4
" Patras, bbls.....	6 1/2, 6 1/4
" " " " " " " "	6 1/2, 6 1/4
" " " " " " " "	6 1/2, 6 1/4
" Vostizzas, cases.....	7 1/2, 8 1/2
" " " " " " " "	7 1/2, 8 1/2
" 5-crown Excelsior r	9 1/2, 9 1/4
" (cases).....	9 1/2, 9 1/4
" " " " " " " "	9 1/2, 9 1/4
Dates, Persian, boxes,.....	6 1/2, 6 1/4
Figs, Elemes, 14 oz., per box	12
" 10 and 20 ".....	13 14
" Seven-Crown.....	18
Prunes, Bosnia, hhd's.....	7 1/2, 8
" " " " " " " "	7 1/2, 8
Raisins, Valencia, off stalk,	6 1/2, 6 1/4
Selected.....	7 1/2, 8
Layers.....	8 8 1/2
Raisins, Sultanas.....	17, 18
" " " " " " " "	7 1/2, 8

London layers.....	3 00 3 25
Loose muscatels.....	2 35 2 75
Imperial cabinets.....	3 25 3 50
" " " " " " " "	qrs., flat. 1 00
Connoisseur clusters.....	4 00 4 25
Extra dessert ".....	4 75 5 00
" " " " " " " "	qrs. 1 50
Royal clusters.....	6 00 6 50
Fancy Vega cartoons.....	2 75
Black baskets.....	4 00 4 25
" " " " " " " "	qrs. 1 30 1 35
Blue ".....	4 75 5 00
" " " " " " " "	qrs. 1 50 1 60
Fine Dehesas.....	7 00 7 25
" " " " " " " "	qrs. 2 00 2 25
Lemons, Malaga.....	
Palermos.....	3 25 4 50
Messina.....	3 25 4 50
Oranges, Floridas.....	4 00 4 50
" Jamaica.....	
" Valencia.....	4 50
" California navels.....	5 50
" River seedlings.....	3 50 4 00

Apples, Dried, per lb.....	0 08 0 08 1/2
do Evaporated.....	0 13

GLASSWARE.

TAYLOR, SCOTT & CO.

	c. per doz
Lamp Chimneys, O.....	32
" " " " " " " "	A. 35
" " " " " " " "	B. 45

GRAIN.

Wheat, Fall, No. 2.....	1 00 1 02
" Red Winter, No. 2.....	1 00 1 02
" Spring, No. 2.....	0 95
" Man. Hard, No. 1.....	
" " " " " " " "	No. 2. 1 06 1 07

Oats, No. 2, per 34 lbs.....	48 49
Barley, No. 2, per 48 lbs.....	58
" " No. 3, extra.....	52
" " No. 3.....	48 49
Rye.....	70
Peas.....	73 74
Corn.....	61 62

HAY & STRAW.

Hay, Pressed, "on track " 00	8 50
Straw Pressed, " " " "	6 00 6 50

LARD.

"FAIRBANK'S" REFINED COMPOUND.	
In Butter Tubs.....	0 09 1/2
Fancy ".....	0 09
3-hoop pails.....	0 09 0 09 1/2
60 lb. cases of 3 lb., 5 lb.,	
and 10 lb. tins, per lb.....	0 10

MUSTARD.

ELLIS & KEIGHLEY'S.

	cts
Durham, Fine, in 1/2 and 1 lb tins	25
" " " " " " " "	per lb 25
" Fine, in 1 lb jars.....	22
" Fine, in 4 lb jars.....	70
" Ex. Sup., in bulk, per lb.	30
" Superior, in bulk, per lb	20
" Fine, " " " "	15
COLMAN'S AND KEEN'S	
In 4 lb jars.....	75
In 1 lb jars.....	25
D. S. F., in tins, per lb.....	41
" in 1/2 lb tins.....	42
" in 1/4 lb tins, per lb.....	44
D. F. in 1/2 lb tins, per lb.....	28

NUTS.

	per lb.
Almonds, Ivica.....	14 15
" Tarragona.....	16 17
" Formigetta.....	
Almonds, Shelled Valencias 34,	36
" " " " " " " "	Jordon. 45, 55
Brazil.....	
Cocoanuts.....	
Filberts, Sicily.....	11
Filberts, Oblong.....	14 15
Peanuts, roasted.....	13, 13 1/2
" green.....	11 1/2 12
Walnuts, Grenoble.....	18
" Bordeaux.....	12, 13
" Naples, cases.....	
" Marbots.....	13 1/2
" Chilis.....	12 13

PICKLES & SAUCES.

BRYANT, GIBSON & CO.'S, TORONTO

PICKLES.	
John Bull, mixed, in bulk	\$0 60
" Chow Pic'le, in b'lk	65
" Mixed & Chow-Chow pts	2 15
" Mixed & Chow-Chow qts	3 25
" " " " " " " "	16 g. 1 90
Horse Radish, bottles, per doz	2 25
SAUCES.	
John Bull, kegs, per gal.....	\$1 25
" " " " " " " "	1/2 pt. bottles, per doz
(according to quantity) 90c to	1 00
Devonshire Relish, kegs p. gal	1 75
" " " " " " " "	1/2 pt. bottles,
per doz.....	1 25

JAMS

AND

JELLIES

SUPERIOR
IN
QUALITY.

Raspberry, Strawberry, Blackberry, Plum, Grape,
and Apricot Jams.Red Currant, Raspberry and Strawberry
Jellies.

Glass, Tin and Wood Packages.

✦ ADMITTED BY ALL ✦

That our Jams and Jellies are superior in quality. We have a
full line in all size packages. Can ship in a moment's notice.
Goods guaranteed.

DELHI CANNING CO.,

DELHI, ONT.

Prices current, continued—

Niagara Tomato, kegs, per gal	1 25
Reputed pints	1 25
Terry's Candied Peels, c. per peels	16
Lemon, 7 lb boxes,	18
Orange, "	30
Citron "	30
CROSSE & BLACKWELL'S.	
Pickles, all kinds, pints, per doz	3 25
LEA & PERRIN'S, per doz.	
Worcester Sauce, ½ pts. ... \$3 60	\$3 75
pints 6 25	6 50

PRODUCE.

DAIRY.	Per lb
Butter, creamery, rolls	\$0 00 \$0 00
" tubs,	
" dairy, tubs, choice	0 17 0 18
" medium	0 14 0 15
" low grades to com.	0 05 0 09
Butter, pound rolls,	0 17 0 19
" large rolls,	0 14 0 17
" store crocks,	0 14 0 17
Cheese,	0 10½ 0 11

COUNTRY

Eggs, fresh, per doz,	0 15 0 16
" limer,	
Beans,	1 30 1 65
Onions, per bbl,	3 00 3 50
Potatoes, per bag on trk	0 85 0 90
Hops, 1889 crop,	0 15 0 18
1890 "	0 35 0 38
Honey, extracted,	0 08½ 0 10
" section,	0 14 0 16

PROVISIONS.

Bacon, long clear, p lb, 0 07½	0 08
Pork, mess, p. bbl,	14 50 16 00
Hams, smoked, per lb,	0 11 0 11½
" pickled,	
Bellies,	0 10 0 11
Rolls,	0 09 0 09½
Backs,	0 10 0 10½
Lard, Canadian, per lb,	0 09 0 09½
Hogs,	4 75 5 00
Tallow, refined, per lb, 0 05½	0 06
" rough, "	0 02

RICE, ETC.

	Per lb
Rice, Aracan,	3½ 4c
" Patna,	4½ 5
" Japan,	5 5½
" extra Burmah,	3½ 4
Grand Duke,	6½ 7½
Sago,	4½ 5
Tapioea,	5½ 6½

SPICES.

GROUND.

	Per lb.
Pepper, black, pure,	\$0 20 \$0 22
" fine to superior,	12 18
" white, pure,	32 35
" fine to choice,	25 30
Ginger, Jamaica, pure,	25 27
African,	18
Cassia, fine to pure,	18 25
Cloves,	25 40
Allspice, choice to pure,	12 15
Cayenne, "	30 35
Nutmegs, "	75 1 20
Mace, "	1 00 1 25
Mixed Spice, choice to pure,	30 35
Cream of Tartar, fine to pure,	25 37

STARCH.

EDWARDSBURGH STARCH MFG. CO.

MONTREAL.

BRITISH AMERICA STARCH CO.

BRANTFORD.

	c. per lb.
No. 1 Laundry, 4 lb cartons,	5½c
Canada Laundry,	4½
Silver Gloss, crates,	6½
Lily White, crates,	6½
Silver Gloss, 1 lb chromos,	6½
Lily White, 1 lb chromos,	6½
Satin, Starch 1 lb chromos,	7½
Brantford Gloss, 1 lb chromos,	7½
No 1 Laundry, barrels & halves	4½
No 1 Prepared Corn,	7½
Canada Corn,	6½
Challenge Corn,	6½
Rice Starch, 1 lb,	9
Cube, 1 lb,	7½

KINGSFORDS OSWEGO STARCH.

Pure Starch—	
40-lb boxes, 1, 2, and 4 lb. pack'g's	8
36-lb boxes, 3 lb. packages	8
12-lb " "	8½
38 to 45-lb boxes,	8
Silver Gloss Starch—	
40-lb " 1, 2 and 4 lb packages.	9
40-lb " ½ lb package	9½
40-lb " ¼ lb package	10
40-lb " assorted ½ and ¼ lbs.	9½
6-lb " sliding covers	9½
38 to 45 lb boxes	9
Oswego Corn Starch—for Puddings,	
Custards, etc.—	
40 lb boxes, 1 lb packages,	8½
20 " "	8½

SUGAR.

c. per lb

Granulated, 15 bbls or over,	6½
" less than 15 bbls,	7
Paris Lump, bbls,	7½
" less than a bbl,	7½
Extra Ground, bbls,	8
" less than a bbl,	8½
Powdered, bbls,	7
" less than a bbl,	7½
White refined,	6½ 6½
Extra bright refined,	6½ 6½
Bright Yellow,	5½ 6
Medium,	5½ 5½
Brown,	5½ 5½
Raw Jamaica, in bags,	5½

SYRUPS AND MOLASSES.

SYRUPS.

Per lb.

	bbls. ½ bbls
Redpath's "D",	3½c. 3½c
" "M",	3½ 3½
Redpath's "B",	3½ 4½
" "VB",	4 4½
" Extra,	4½ 4½
" Ex. Sup.,	4½ 4½
" XXX Sup.,	4½ 4½
Corn Syrup,	4½ 4½

MOLASSES.

Per gal.

Trinidad, in puncheons,	38, 40c
" bbls,	40, 42
" ½ bbls,	42, 44
New Orleans, in bbls,	30, 100
Porto Rico, hdds,	38, 45
" barrels,	42, 47
" ½ barrels,	44, 49

TEAS.

GREENS.

Per lb

Gunpowder—	
Cases, extra firsts,	42, 50c
Half chests, ordinary firsts,	22, 38
Cases, sifted, extra firsts,	42, 50
Cases, small leaf, firsts,	35, 40
Young Hyson—Moyunes	
Half chests, ordinary firsts,	22, 38
" " seconds,	20, 22
" " common,	18, 20
PING SUEYS.	
Half chests, firsts,	28, 32
" seconds,	20, 22
Half Boxes, firsts,	28, 32
" seconds,	20, 22

JAPAN.

Half Chests—	
Choice,	38, 40
Choice,	32, 36
Finest,	28, 30
Fine,	25, 27
Good medium,	22, 24
Medium,	19, 20
Good common,	18, 19
Common,	16, 17
Nagasaki, ½ chests Pekoe,	20, 22
" " Oolong,	17, 18
" " Gunpowder,	18, 20
" " Siftings,	8, 12½

CONGOUS.

Half chests, Kaisow, Moning,	52, 55
Caddies and half chests,	15, 50
Caddies, Paking and new makes,	18, 50

OOLONG.

Half chests Formosa,	34, 50
Caddies,	36 55

ASSAMS.

Chests and half-chests Pekoe,	22,
-------------------------------------	-----

SCENTED ORANGE PEKOE.

Boxes, Foochow and Canton,	28, 60
----------------------------------	--------

TOBACCO AND CIGARS.

British Consols, 4's; bright twist,	
5's; Twin Gold Bar, 8's,	62c
Ingots, rough and ready, 7's,	59
Laurel, 3's,	52
Brier, 7's,	50
Index, 7's,	45
Honey-suckle, 7's,	53
Napoleon, 8's,	49
Royal Arms, 12's,	50
Victoria, 12's,	48
Brunette and Lovely, 12's,	45½
Prince of Wales, in caddies,	46½
" in 75 lb boxes,	46
Bright Smoking Plug Myrtle, T &	
B, 3's,	55
Lily, 7's,	48
Diamond Solace, 12's,	45
Myrtle Cut Smoking, 1 lb tins,	65
½ lb pg, 6 lb boxes,	65
oz pg, 5 lb boxes,	65

GLOBE TOBACCO COMPANY.

CUT SMOKING TOBACCO.

	Per lb
Gold Flake, 1-5, 6 lb boxes,	65c
" " ½, 5 "	65c
" " 1-10, 5 "	75c
" " 1 fancy tins,	65c



KINGSFORD'S OSWEGO STARCH.

"Pure" and "Silver Gloss"
FOR THE LAUNDRY.

Corn Starch,
FOR THE TABLE,

Standard of Excellence. Absolutely Pure.

For Sale by all Leading Jobbers in Canada.

T. KINGSFORD & SON, Oswego, N.Y.

Wholesale Dry Goods Importers,

HAMILTON, - - - ONTARIO.

In GENT'S FURNISHINGS we have made special efforts. 200 styles and neckwear, 120 styles shirts and top shirts.

LACES, FRILLINGS and HOSIERY.

FOURTH ANNUAL STATEMENT

—OF—

The Manufacturers' Life Insurance Company,

For the Year ending 31st of December, 1890.

PRESIDENT---THE RIGHT HONOURABLE SIR JOHN A. MACDONALD, C.C.B., P.C.

RECEIPTS IN 1890:		
Premiums.....	\$161,166 82	
Interest and rents.....	10,241 61	
Total receipts.....		\$171,408 43
DISBURSEMENTS IN 1890:		
Death claims.....	\$ 44,646 18	
Cash for surrenders.....	1,148 00	
Annuity payments.....	420 00	
Total payments to policy holders.....		\$ 46,214 18
Commission, medical fees, salaries and other expenses of management.....	70,603 14	
Re-insurances.....	11,600 56	
		\$ 82,203 70
Total disbursements.....		\$128,417 8
ASSETS JAN. 1st, 1891:		
Dominion Government Bonds.....	\$ 53,000 00	
Mortgages on Real Estate.....	159,242 84	
Stocks and Debentures.....	24,150 00	
Life interests and Reversions.....	4,500 00	
Office Furniture.....	4,500 00	
Bill Receivable.....	10,235 01	
Due from Agents.....	5,874 60	
Premiums Outstanding.....	51,907 63	
Interest Due and Accrued.....	4,654 82	
Cash on hand and in Bank.....	28,907 54	
Total Assets.....		\$345,972 44
LIABILITIES.		
Reserve Fund.....	\$215,231 00	
Contingent Fund to cover Sundry outstanding expenses.....	2,606 02	
		\$217,834 02
Surplus Policy-holders account.....	\$128,135 42	
Number of Policies Issued in 1890.....	1647	
Insuring.....	\$2,398 650	
Number of Policies in force Dec. 31, 1890.....	4007	
Insuring.....	\$6,830,525	
These results surpass those of any other Canadian Company in the first seven years of its existence.		
GEO. GOODERHAM, WM. BELL, S. F. McKINNON.	Vice-Presidents.	
JNO. F. ELLIS,	Managing Director.	

TRAVELLERS' GUIDE

WM. PROUT. J. E. INSLEY, Manager.
LELAND HOTEL
Corner Hastings and Granville Streets, one block from Railway Station and Steamship dock.
Vancouver, B.C.
PROUT & INSLEY, Proprietors.

THE COLONIAL,
New Westminster, B.C.
Headquarters for Commercial Travellers. Fine Sample Rooms. First-class in every respect.
GEO. R. RAYMOND, Proprietor.

THE WINDSOR.
Regina, Assa.
First-class Family and Commercial Hotel.
Good sample rooms. Livery in connection.
MRS. DOIG, Proprietress.

THE SANITARIUM
BANFF, N.W.T.
Favorite Western Summer Resort. The best of accommodation for travellers.
R. G. BRETT, Medical Director. H. RANSFORD, Mgr.

Grand Pacific Hotel
KAMLOOPS, B.C.
The leading hotel in the city. Sample rooms convenient to stores, provided for commercial men
CREEDEN & SMITH, Props

Queen's Hotel,
WINNIPEG, MAN.
First-class in every respect.
JAS. O'CONNOR, Prop. FRED SPRADO, Mgr

LELAND HOUSE,
Graduated Prices. Recently furnished.
W. D. DOUGLAS & CO., Proprietors.
The finest hotel in the Northwest. Pure spring water. Corner Main and Albert Sts.
City Hall Square, WINNIPEG, MAN.

The Clarendon Hotel,
Winnipeg, Man.
RUTLEY & McCAFFREY Proprietors.

The Algoma House,
PORT ARTHUR, ONTARIO.
Beautifully situated, fine sample rooms. Special attention and accommodation for travelling men.
MERRILL & HODDER, Props.

PATERSON HOUSE,
OWEN SOUND, ONT.
One of the best appointed houses in Ontario, situated in the business centre of the town. All modern improvements. Headquarters for commercial men
A DUNCAN, Prop

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ADVERTISEMENT
IN THE
CANADIAN GROCER.

When writing to our advertisers please inclose the above.

TORONTO SALT WORKS,
128 Adelaide E., Toronto,
Sole City Agents for the "Canada Salt Association"

Dealers in all kinds of Table, Dairy, Meat Curing, Barrel and Land Salts.
The "Acme" Table Salt (new process) will not get damp or hard.
Two Silver Medals, at Industrial Exhibition, Toronto, 1890, for our "Acme" Table Salt and our "Star Brand" Dairy Salt.

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Those wishing to keep their copies of THE GROCER in good condition, and have them on hand for reference, should use a Binder. We can send by mail A STRONG PLAIN BINDER for 75c., postage prepaid.

These Binders have been made expressly for THE GROCER, and are of the best manufacture. The papers can be placed in the Binder week by week thus keeping the file complete. Address—

THE CANADIAN GROCER,
6 Wellington St. W., Toronto

FAC SIMILE OF THE LABEL OF



The Best Scouring and Cleaning Soap in the World.

For cleaning woodwork, pots, kettles, pans, floors, painted ceilings, windows, and everything in the cleaning of which a Scouring Soap can be used it has no Superior. It is a larger cake, lasts longer does its work better, and is cheaper in every way than any other Scouring Soap. Cut this out, and ask your Jobber to send you a box of Pride of the Kitchen. It is worth trying.

KIRK L. PERRY, Agent,
TORONTO, CANADA

THE "QUICK AND EASY" WASHBOARD

(Patented.) Made by the

Brandon Manufacturing Co.,
of Toronto, (Limited.)
STRACHAN AVENUE, TORONTO.



This board possesses the advantage of a double crimp, and only the best quality of wood and zinc are used in its manufacture.

All first-class grocers keep it.

E. P. Breckenridge, Edwin Norton,
Toledo, Ohio, Pres Chicago, Vice-Pres.
W. C. Breckenridge, Resident Manager

The Norton Manufacturing Co.,

MANUFACTURERS OF

TIN CANS

By Automatic Machinery.

Fruit Cans, Paint Pails and Cans,
Lard Pails, Baking Powder Cans.

Capacity, fifty thousand fruit cans per day.

Sole Agents in Canada for
Norton Bros., "Soldier Hemmed" Caps, and
Grocers' sample goods, and Haskell's
sample cases.

Cor. YORK AND QUEEN Sts.,
HAMILTON, - ONT.

C. RICHARDSON & CO.
MANUFACTURERS OF

The Celebrated Bull's Head Brand Pickles,
SAUCES, JAMS, JELLIES,
CANNED FRUITS AND VEGETABLES.

SPECIAL PRICES IN
CANNED TOMATOES.
EVAPORATED APPLES and MAPLE SYRUP
125 River St., Toronto.

SILVER CREAM BAKING POWDER,

Put up in $\frac{1}{4}$ lbs., $\frac{1}{2}$ lbs., 1 lbs., 3 lbs., 5 lbs.,
10 lbs., and 20 lb. cans. Also by the brl.

No Glass, Crockery, or other Fakir
schemes with this Powder.

IT SELLS ON ITS MERIT.

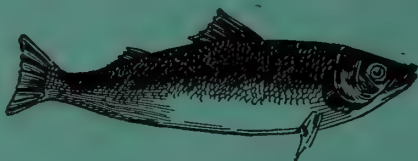
Can be had from wholesale grocers', or from
the Proprietors,

F. F. DALLEY & CO.,
Hamilton,
Canada.

ORDER A CASE OF OCEAN WAVE BAKING POWDER

From your Wholesale Grocer.

Sells itself after one Trial. Prices Current.



Fraser River Salmon.

"ROYAL"

- AND -

"BRITANNIA"

Brands of canned salmon are the finest packed in
British Columbia. The canneries being situated
at the mouth of the Fraser River are in a position
to pack their fish fresh from the boats.

BELL-IRVING & PATERSON,
AGENTS,
Vancouver and New Westminster, B.C.

C. G. Hobson & Co.,

COMMISSION MERCHANTS.

AGENTS FOR

Princess,
Diamond
and
Stanley

brands of canned salmon. We pay special
attention to consignments placed in our
charge.

C. G. HOBSON & Co.,
Vancouver, B.C.

T. G. Williamson & Co.,

COMMISSION MERCHANTS.

TEAS, COFFEES, FRUITS, SUGARS, ETC

42 Front Street East,
TORONTO, ONT.

- PARISIAN - BLUE!

Is Stronger and More
Economical
THAN ANY OTHER BLUE.

It Does Not Stain the Linen.

TELLIER, ROTHWELL & CO.



IT HAS NO EQUAL.

THE BARM YEAST MAN'G COMPANY,

35 Wellington St. East, Toronto.

TELEPHONE 1920.



Ross's Royal Soda Water.
" " Seltzer Water.

FOR SALE BY

ALL FIRST-CLASS GROCERS.

ESTABLISHED 1856.

To please your customers sell Martin's
Mount Forest Oatmeals.

Ordinary oatmeal is hard to digest be-
cause it is not boiled long enough.

By our New Process the meal is
partly cooked and is easily digested.

If your wholesale grocer does not keep
them write direct to

MARTIN BROS.,
Mount Forest, Ont.

Oats and Feed a Specialty.

THE CANADIAN GROCER

& GENERAL STOREKEEPER

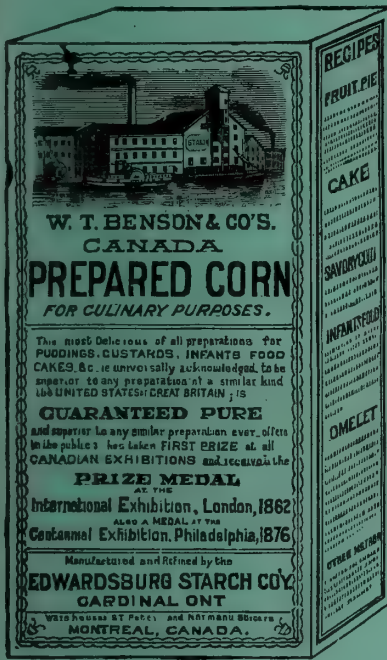
PUBLISHED WEEKLY
\$200 PER YEAR

VOL. V.

TORONTO, MARCH 13, 1891.

No. 11

Fac-Simile of Package.



Registered.

BENSON'S CANADA PREPARED CORN

Superior to any Imported
CORN STARCH.

RELIABLE AND UNIFORM
IN QUALITY.

FOR SALE BY EVERY GROCER.

H. A. NELSON & SONS

MANUFACTURERS

AND

Wholesale Dealers

-IN-

**BROOMS
AND
WHISKS,**

Brushes, Woodenware,
Baskets, Cordage,
Grocers' Sundries.

MONTREAL, TORONTO.



ASK FOR

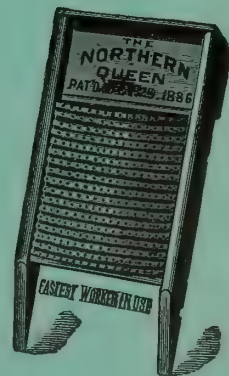
MOTT'S

**DUNN'S
BAKING
POWDER**

THE COOK'S BEST FRIEND
Largest Sale in Canada.

Taylor, Scott & Co.

TORONTO.



THE BEST

IS THE CHEAPEST.

Retail Price, 25c.

For sale by all first-class grocers

ALWAYS ASK FOR THE
'John Bull' BRANDS.
 Manufactured by
BRYANT, GIBSON & Co.



AGENCY FOR—
 Ganong's Lily Chocolates,
 Terry's English Bottled Confectionery,
 Negree's French Crystallized Fruits.

A. HAAZ. C. DE CARTERET.
A. HAAZ & CO.,
 Bonded Manufacturers of
 Honey Dew, White Wine, Malt and Cider
VINEGARS.
 74 Bagot Street, Kingston, Ont.

WHY Do 75 per cent. of our Canadian Cannerys buy their labels and other lithographic work from **The Sabiston Litho. & Pub Co.?**

BECAUSE They have the largest corps of skilled Artists in the country.

BECAUSE They have the best machinery.

BECAUSE Their equipment is more complete than any other Litho. house in the country, and

BECAUSE They turn out the most satisfactory work.

This Company occupies 4 flats of the GAZETTE building, in Montreal, equal to a floor space of 35,000 square feet.

The business was commenced a little over 3 years ago by A. Sabiston and from the smallest establishment at that time has grown within the above period to be the largest of its kind in the country. This fact speaks for itself.

Before placing your orders for lithographic work, see what

The Sabiston Litho. & Pub. Co.

can do for you. Address all communications to

A. Sabiston, Man. Dir. Sabiston Litho. & Pub. Co., MONTREAL.

Bond or Free

Warehouse Receipts Issued,
 Negotiable anywhere.

R. CARRIE,
 27 Front St. E. Toronto.
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STORAGE

The Canada Sugar Refining Co.

Redpath (Limited),
 MONTREAL.



We are now putting up, expressly for family use, the finest quality of PURE SUGAR SYRUP, not adulterated with Corn Syrup, in **2-lb.** cans, with movable tops.

FOR SALE BY ALL GROCERS.

THE CANADIAN GROCER

& GENERAL STOREKEEPER.

PUBLISHED WEEKLY.
\$200 PER YEAR

Published in the interest of Grocers, Cannery, Produce and Provision Dealers
and General Storekeepers.

J. B. McLEAN & CO., (Ltd.)
PUBLISHERS.

115 ST. FRANCOIS XAVIER STREET,
MONTREAL.

6 WELLINGTON STREET WEST,
TORONTO.

Vol. V.

TORONTO, MARCH 13, 1891.

No. 11

SPECIAL TO OUR READERS.

As the design of THE CANADIAN GROCER is to benefit mutually all interested in the business, we would request all parties ordering goods or making purchases of any description from houses advertising with us to mention in their letter that such advertisement was noticed in THE CANADIAN GROCER.

OUR MONTREAL OFFICE.

Our Montreal Office is located at 115 St. Francois Xavier St. Our representative, Mr. G. Hector Clemes, will be pleased to have subscribers and advertisers call upon him there. He will also pay special attention to gathering business items and attending generally to the interests of this paper.

EFFECTS OF THE NEW TERMS.

The grocery trade of the country already begins to show symptoms of the working of the new terms. One feature that has been very marked since these terms were adopted is the decline of speculative buying. The time is now too short for retailers to foresee the same chances to turn over large stocks of any class of goods, and buying has therefore been more proportioned to the estimated consuming power of the retailers' customers. Where accounts have to be paid so soon, there is less disposition to be caught with a lot of the goods on hand 30 days after the purchase of them, as thirty days after purchase now represents pay day on the most important staples. Then there is not such a vista of favorable probability in a short time as there is in a long one. If prices are becoming high, consumption may hold off considerably, but if the time were 60 days, the chances of its not holding off so long would be tempting. Speculation is all right within bounds, but when it becomes the rule and not the exception in a trade, it is likely to be dangerous and reduce trade to gambling. Another outcome of the new

terms is observed in the reduction of the number of people in the trade. There were undoubtedly too many. Those who could barely continue by having liberal time given them are often unable to continue in the face of the present short terms. They therefore go out. Their departure must benefit those who remain. Weak men are not suffered to be driven out in every case, but the weak worthless ones are. And the trade is not being recruited so rapidly from the farms and workshops of the country as it was. The farmer who thinks there is a chance to become rich in the grocery trade, pauses when he sees that payment must so soon and so certainly follow purchase. When he sees that a man's credit must be gilt-edged before he can get even these scant terms he is likely to stick to his farm. There are stores vacant to-day in several thriving places, where there would have been tenants selling goods if the terms had been easier.

MEN OF THE TIMES.

With a portrait and sketch of the life of the Hon. Frank Smith, we this week begin a series, of which the subjects shall be the leading men of the times who are in the grocery trade or any business that is connected with it. The men who have succeeded are supposed to know the paths of fortune, and there is perhaps no man who has yet his fortune to make, that does not feel a yearning curiosity to know something about experiences that have ended in affluence or eminence. The lesson taught by the story of an honorable career will not only interest, but will instruct and encourage. Among our readers there are plenty of men who have before them what their wealthy fellow merchants have left behind them viz., arduous and patient toil. We hope many of them will get through so successfully.

THE PATRONAGE OF THE PATRONS.

The delegates which make up the supreme body of the Patrons of Industry in this country met recently in Sarnia. There were representatives from 18 counties, a fact which throws some light on the extent over which the association has grown. The most important business was the passing of a resolution to sever the Canadian branch from the United States Patrons. This resolution was held in abeyance until the 28th of this month, when the annual meeting of the United States body takes place at Jackson, Mich. The following were the officers elected :

Fergus Kennedy, of Camlachie, Lambton, grand president ; Caleb A. Mallory, of Warkworth, Northumberland, vice-president, and L. A. Welsh, Strathroy, secretary-treasurer, salary \$500 per annum.

Farmers, mechanics and laborers are eligible for membership, as are also persons male or female who derive two-thirds of their livelihood by manual labor. But doctors, lawyers, merchants, politicians, liquor dealers and non-producers of all kinds are excluded from the lodges. Zealous organizers have been at work in the several counties in Ontario, and branches of the association are springing up and permeating the population. In the western portion of the Province they are especially strong, no less than 130 lodges having been organized in the county of Lambton.

The lodges are resolved into corporate purchasers, and deal with the man who signs the following blank :

ARTICLES OF AGREEMENT.

Province of Ontario }
County of..... }
This agreement, made and entered into by and between..... of..... dealer in..... of the first part, and the Patrons of Industry of the second part, witnesseth, that the said party of the

first part, for and in consideration of the covenants to be performed by the parties of the second part hereby agree with the parties of the second part as follows :

1. To sell goods to members of said order as follows, to wit : will sell all lines of goods in store, or that may hereafter offer for sale at store, at the following named prices (and furnish invoice of same if required), for cash or its equivalent in produce to be taken at the market price :

2. In case that any goods are sold to persons not members of the order as a "leader" or "specialty" or for other cause at less than the above rate, then the same kind of goods shall be sold to all members of the order at such special rate.

3. The party of the first part agrees to show the invoice of said goods to any member of said order having authority of said order, to be copied by said member if he so desires. And the said party of the first part further agrees that will not sell goods to persons not members of the order at the price aforesaid.

The Patrons of Industry, parties of the second part, agree to and with the said party of the first part, to patronize said party of the first part in line of goods, and to protect by their efforts and influence. And the parties of the second part further agree that they will not make known to persons not members of said order the price they pay for goods.

Should any member of the order feel himself wronged by any deal he shall furnish the president of his association with a bill and a description of the goods purchased, giving kind, marks, etc., sufficient to identify them, and said president shall investigate the same, and if he cannot satisfactorily arrange the matter, he shall refer the same to the proper committee, who shall take action thereon.

And it is further agreed by and between the parties that this contract shall be and remain in force for from this date, to be renewed if desired by the parties.

Witness our hands and seals the day of A.D. 189..

In presence of :
..... [L.S.]
..... [L.S.]
..... [L.S.]

This lop-sided agreement, whereby only one party is bound, and that the hapless retailer, is what the merchants of this country are asked to sign by the Patrons. The only condition imposed on the Patrons is that they shall pay cash or its equivalent in produce at the market value. This condition ought to be a salutary one. But can the retailer obtain the same price for an article sold on credit to a Patron, as he can for an article sold to anybody else? If that Patron comes in for an article that sells to other consumers for 35c., and to him for 28c. cash, he will be unwilling to pay the extra 7c. when he has not the cash, and will go to some other store to get a price between Patrons' price and the consumers' price. The credit trade of the Patrons will be very troublesome when access to the merchant's invoices is permitted them. Also the obligation of the merchant to recognize produce as cash will be unpleasant. That is the sort of

cash will be most in circulation. The clause that obliges the merchant to give no other customers the same terms as to the Patrons must surely be a galling spot in the yoke to which the unfortunate dealer bends his neck. He is not to let anybody else have the same bargains, for thereby he would keep them from joining the Patrons. The Patrons may deal where they please. If a bankrupt stock comes into the place when they have money they may go there for bargains, and leave in the lurch the patient dupe who has signed their agreement. The retailer, however, has a loophole. Since he has to produce his invoices when called upon, he needs to have his invoices to suit. Herein he must make the wholesaler his confidant, and be beholden to the latter for two invoices, one a genuine one, the other a fictitious one, but quoting prices sufficiently high to make a 12 per cent. profit remunerative. Thus the retailer can draw a red herring across his guileful track, and make money out of his patron, whose aim is to be equally sharp.

The Patrons try to make the public believe that the Wholesale Grocers' Guild is opposing them, and thus they hope to swell their importance in the eyes of consumers, but the Guild has not opposed them, and has so far ignored their existence.

FINE TEA.

The few use it. And such has been the history of the trade from the start. In this country the people have not been educated to demand a high grade of tea and to pay for flavor. Cheap tea rather than choice tea has been too much the cry of the retail grocer. This subject is prominent with grocers in England, in which country the consumption of tea per capita exceeds five pounds, while here it is about one and one-quarter pounds, coffee being the more favored beverage. English grocers are asking why the people use a poorer grade of tea than is used in Ireland. One of them, in writing to the London Grocer, says :

The grocers have the matter in their own hands, and if they will push low-priced rubbish, which brings them no credit and very little profit, they must expect to find their tea trade dwindle to insignificant proportions, and fall into the hands of people who retail and push higher-class teas ; while they can, if they desire, restore their tea trade to its old-time dignity, and educate the consumer to a taste better for his enjoyment and health, while benefiting themselves at the same time.

I am, etc.,

A LOVER OF FINE TEAS.

Manchester, Feb. 18.

The above will answer quite as well for American grocers. Last year the imports of tea were large, but the declared value of the 89,249,443 pounds imported was little over 15 cents per pound ! This does not indicate a very high grade of tea, and reveals one reason why our people prefer coffee or beer, for the two latter have become national

beverages, we using about sixteen gallons per capita of coffee, and twelve gallons per capita of beer per annum, to about six gallons of tea.

There is both profit and satisfaction in handling fine tea. It makes trade. Customers, as soon as their attention is directed to the matter, will discover that there are pronounced differences in flavor, and come to appreciate the delicate fragrance of a fine leaf, instead of, as now, being satisfied with any sort of an infusion so long as it is warm.

It is not likely that a grocer will sell fine tea unless he is himself a lover of the beverage and can discriminate as to body and flavor, and, last of all, style. People will soon learn that a high-priced tea is very little more expensive than a cheap tea. The Ceylon factors impress upon their customers that their " money can go as far in \$1.25 tea as in a 50 cent tea ; that is, good tea can be cheap." Then, consumers need to learn the art of making tea and acquire the habit of steeping it at the table.

When Japan tea was first introduced into the United States only the choicest kinds were imported. A well-known expert has remarked that had the first imports been such tea as is sold at \$1 for three pounds, the enterprise would have failed. This country should use 240,000,000 pounds annually instead of 80,000,000 pounds, but that day will not come until the average value per pound of the imports of tea is raised from 15 to 30@40 cents per pound. Fine tea becomes a subject of tea-table gossip, and sets tongues a-wagging the same to-day as in Ben Jonson's time. Hence to build up a paying tea trade the dealer should abandon the sale of poor, inferior or low grade tea.—The American Grocer.

SALES OF LOW GRADE BUTTER.

The butter market is having another favorable spell. This time the demand is wafted from New York. On Saturday last a considerable quantity was bought up by buyers from that city, who paid good prices for low grade stock. Butter, no better than what was offered in vain for 7c. at this time last year, was taken freely at 11c. The buying was confined almost exclusively to low grades, as the scarcity of fine stock keeps the market here in a good condition, without the aid of any outside demand. The prices are therefore too high for New York buyers to take the best grades, pay the freight charges and the duty of 6c. per lb. that the United States government now puts on imported butter. It is surprising that they can afford to pay 11c. for the best low grade stock. The United States butter men can do much better with such stock than we can. Our processes of making over fail to keep the butter sweet for any long time. They are, on the other hand, wonderfully successful in securing this result. Run into the oleomargarine factories, our poorest butter becomes a constituent of a very salable, well keeping article. The operations of the New York buyers are expected to be continued. If so, the loss on low grade butter will be greatly reduced. At present the stock is small.

MEN OF THE TIMES.

I.

THE HON. FRANK SMITH.

"I'll give to any well-deserving friend,
But in the way of bargain, mark ye me,
I'll cavil on the ninth part of a hair."

The name of the Hon. Frank Smith is one that is graven deeply upon the forefront of Canadian commerce and Canadian finance. It is also prominent in Canadian politics. It is connected with much that is solid and with nothing that is flimsy in the social economy of our day. The owner of it is the sole member of the large wholesale grocery firm, Frank Smith & Co., Toronto; he is the president of two loan companies, one of them the richest private bank in Ontario; he is vice-president of the Dominion Bank; he is president and half owner in the Toronto Street Railway Company; he is a director of the Northern Railway; he is sole owner in the Niagara Steam Navigation Company; and he is, as trustee or director, on the board of several other financial institutions in this province. For many years he has been a senator and a member of the Canadian government. There are few men in whose brain are converged so many wires, pulsing with interests so momentous and diverse. To ease somewhat the mental strain that his plurality of public and business cares has been tightening rather than relaxing for some years, Mr. Smith lately concluded to retire from the grocery trade, and sold out the other day to Eby, Blain & Co.

In breaking his connection with the grocery trade, Mr. Smith puts an end to a commercial career that was, throughout, an exceptionally honorable and successful one. He started at the most lowly and climbed to the most lofty position in the grocery trade, and a few of the facts of his life are worth volumes of abstract preaching as stimuli to the energies of young men.

Mr. Smith came to Toronto from Ireland in the year 1832, a lad ten years of age. His first employment was as a farmer's boy on the lake shore. In 1835 he went to work at \$5 a month, and remained in the service of the same employer for thirteen years. In that time he went through all the grades from the bottom to the top of the staff, becoming manager of the eleven stores run by his employer, and having the entire direction of forty employes entrusted to him. Two of the stores of this business were in

Toronto. The stores in those days opened at 7 in the morning and closed at 11 at night, and between these hours the store hand had to be constantly at his post. This left little time for that improvement of the mind that ought to be going on hand in hand with the development of habits of business or industry. With most men the other eight hours of the twenty-four would be necessary and would be appropriated to rest exclusively. Not so with the young Irishman. He was as ambitious as he was indefatigable. Every night for three or four hours after 11, he would work at his arithmetic, spelling-book, and writing exercises. In this way he schooled

as there was anything to learn in it, and then he gave it up. As an inducement for him to stay, he was offered double salary and the present of a horse and saddle when the work was over. But he had an assurance of better things than that, to be come at by way of thorough business study, and the canal store was not the place where the object lessons were to be had. Its trade was too limited, was too much of the machine type, to present the problems that would sufficiently engage an expanding mind. He quit the canal store and returned to the service of the man whose eleven stores he had run.

His next step was into a business of his own. He opened a wholesale and retail grocery store in London, Ont., in 1849. It is important to observe that he was then only 27 years old. To make the start he borrowed money and paid cash for his goods. His first autumn was a blue one. His bookkeeper—a most cautious, worthy fellow—to whom Mr. Smith had told all about his borrowing the initial capital, grew uneasy, and on a wet, foggy day, three weeks before Christmas, bade Mr. Smith prepare for the worst, as there was nothing but absolute and swift ruin before him. His employer asked, "Is there enough cash in hand to pay your salary?" The answer was, "Yes." "Is there enough to pay the rent?" There was. "Then," said Mr. Smith, "I'll not fail. I did not ask your opinion about the outlook. I never had any misgiving that I should fail, and I never shall fail." He did not fail. That cardinal belief in the certainty of his own prosperity was characteristic, and was the theory to which every act corresponded. Determination and hard work form the keystone which holds the whole fabric of Mr. Smith's individuality together. A determined worker, he was also a shrewd business engi-



himself while others rested. "Thus toil the workmen who repair a world." He owed his education to no one and to nothing but his own powerful will, at a time of life when will is with most men both weak and wayward. He might ask with Owen Glendower: "Where is he living who calls me pupil?" On Sundays when his fellow laborers sought to make up for the scant leisure of the other six days by hiring horse and rig and driving into the country, Mr. Smith saved his money and steadied his habits by staying at home.

In 1848 he resigned the charge of the 11 stores, and obtained the managership of the Welland Canal store. This he held as long

as there was anything to learn in it, and then he gave it up. As an inducement for him to stay, he was offered double salary and the present of a horse and saddle when the work was over. But he had an assurance of better things than that, to be come at by way of thorough business study, and the canal store was not the place where the object lessons were to be had. Its trade was too limited, was too much of the machine type, to present the problems that would sufficiently engage an expanding mind. He quit the canal store and returned to the service of the man whose eleven stores he had run.

When he started in London there were no sidewalks, there were not even macadamized roads. Business, therefore, had to be done under difficulties, and the conditions of trade required that every man should bear a hand. One season Mr. Smith concluded to make more money out of his butter than he had made the year before. He concluded to pack the butter himself, and after the late hours of business he went night after night alone to his warehouse, and worked until he got 660 110-lb. tubs packed. On that butter

he got 3c. a pound more than anybody else got for similar lots, and made more than \$2000 above what he would have got if he had left the work to be done by his men. This was a pretty good thing to earn after hours during the winter nights. For three years afterwards, urgent orders were forwarded from Liverpool for more butter of that brand.

When the financial hurricane of 1861, struck the country, he had £24,000 scattered through the townships about London. Day after day the reports of retailers failing came in thick and fast, and the average loss to Mr. Smith was \$2,000 per day for a considerable period. Still he did not get into a panic. He limited credit more closely, sailed close, and in the following year he owed no man. Before he left London he worked up a business of \$600,000 per year.

In 1867 he moved to Toronto, and opened a wholesale grocery store on Front street, east of Church street, leaving a branch behind him in London. Soon the Toronto premises became too small, and he bought the land for the site of his present stand (that sold to Eby, Blain & Co.) from the city, and the extensive and massive edifice he built there is one of the best wholesale grocery houses on the continent. There he did for years an immense business, particularly in the days when wet groceries were kept almost as generally as dry groceries. Toronto was very flat when he came. The wholesale trade was light, and the best bills were going to Montreal. Auction sales were a feature of the trade done here at that time, but there was a lack of enterprise in the management of them. Jobbers would not sell if they could not get a bid above cost, and the sales were small. When Mr. Smith came here he made a big sale, at which \$154,000 worth of goods was disposed of, and on which he lost \$9,000. But that bold step started business, on which he soon redeemed all he had lost.

Mr. Smith would never speculate outside of his own business. He brought the strong grasp of his mind to bear, however, upon problems in the grocery trade where a little venture seemed to him to be prudent. For

To Grocers!

There are three articles which the consuming public have decided are the best of their kind in the market, and it will pay every grocer to keep them in stock. They are

The "Horseshoe" brand of canned fruits and vegetables.

Packed by Bowlby Bros. & Co., of Waterford, Ont.

"Cairns" Home-made marmalade, jams and jellies.

Packed by Alexander Cairns, Paisley, Scotland.

The "Trident" brand of canned salmon.

Packed by Ed. Wadhams, Ladner's Landing, B.C.

Every package of the above brands guaranteed as to quality and weight.

BLAIKLOCK BROS, Agents,

17 Common St., MONTREAL.

nine years he did a heavy speculative business in tea, importing from China for both the United States and Canadian trade. Although he would lose on some shipments, he always came out ahead in the season's business. Incidental and intermediate loss he was always prepared for, but loss on the ultimate issue of any enterprise he took in hand he never had to face. He never brought out his season's purchase in a single cargo, but divided it among several ships, thus diminishing the chance of loss.

The life of the Hon. Frank Smith ought to be encouraging reading for young business men. Few are gifted with his rare powers of mind and body, so that not everybody can aspire to his success, but if an exceptional degree of mental and physical ability can overcome great difficulties and rise high above them, then a moderate endowment of these qualities ought to win a man moderate success. A will like his, tenacious a weak body, would quell poverty and the circumstances that tend to keep a man unknown. He had the blessing of good health, with scarcely an exception all his life, and this was an important factor in the determination of his career. But health he owed to his temperate habits, and these all men can cultivate. He was an athlete in his young manhood, and few he met could outdo him in the foot or bodily contests that the young fellows of his time engaged in. His clear head, strong will and able body had not more to do in making him what he is than had his business enthusiasm. Business hath her votaries, as well as hath art or religion. The Hon. Frank Smith was one of them.

JOHN PETERS & CO.

John Peters & Co., manufacturers' agents and commission merchants, Halifax, N. S., are, in their two-fold character as exporters and importers, doing a large and increasing trade. They do a brokerage business extending over the three maritime provinces, and handle grocers' and hardware sundries. They have excellent frost-proof warehouse accommodation at Halifax, and have exceptional facilities for representing any house in the interior provinces that handles flour, peas, beans, general produce, etc. They aim to add more business to that they are now doing. We recommend them with pleasure and confidence. A branch of their business has lately been opened at Kingston, Jamaica, and the resident manager is the junior member of the firm, Mr. E. B. Richardson. There they will handle, with the exception of liquors, all sorts of products, and will have the most protective storage buildings. The Jamaica addition to the business will make the firm a serviceable medium of trade in many lines that the opening West Indian intercourse will create new customers for

HINTS TO THE SALESMAN.

One of the best salesmen says the seller should only talk enough to keep the buyer talking.

There is a maxim, "When you buy, keep one eye on the goods and the other on the seller. When you sell, keep both eyes on the buyer."

It is certainly true that salesmen of ready and fluent speech, good talkers, are often surpassed by those who say little.

One of the happiest forms of speech for a salesman, as it is for any person who has to convince others, is that of a short, plain and pithy illustration. It strikes home. Long-winded stories are tedious, and so are hobbies.

The salesman speaks to explain, convince and persuade, and he should keep his final aim constantly in mind. He knows instantly the effect he is producing, and the more favorable it is the better he can talk, because his readiness is encouraged.—Publishers Weekly.

WHAT IS IN A NAME.

The cheap name of a place often leads people to make bad bargains. The reputation of the store as a cheap place to deal at is as dust scattered in the eyes of those who go to buy a particular article there. They pay without question a price they would haggle about elsewhere, and the article bought is as likely to be dear as cheap. This is the strong point in the position of the dealer who trades upon his fame as a price-cutter. He does cut prices, but he also pieces on profits in lines wherein he can baffle simple methods of detection. Fancy goods, notions, small wares generally, lend themselves admirably to the purposes of such dealers. On trashy stock they can get the price of first-class stock. There is many a line in which the department store may steal a march on the customer who goes to it for bargains. The most is made of the confusion between the cheap name of the store and the supposed cheap price of the article sold.

EVERY Reader of this paper is a buyer, Therefore advertisers should see that their advertisements do not grow stale. Change them constantly, introducing new goods if you have them; if not let us know what you have in seasonable articles. This is what readers want

IT PAYS TO SELL

ROYAL
DANDELION
COFFEE.

ELLIS & KEIGHLEY,

Toronto, Manufacturers.

"HILLWATTEE TEA"

The number one blue label is about as fine a blend as money can buy. The number two red label is by long odds the best value in our market at the price. We keep in stock full lines of China, Japan, Assam, Ceylon and Formosa Teas. **Send for samples.**

LUCAS, PARK & CO.,

WHOLESALE GROCERS AND IMPORTERS,

73 McNab St. North, Hamilton, Ont.

Letter orders a specialty. Personal care given to same.

MUNN'S

Labrador Herrings

Quality very choice. Apply early as quantity is very limited.

STEWART MUNN & CO. - Montreal

KOFF NO MORE.

Every retailer should have them at this season of the year. Watson's Cough Drops are the best in the world for the throat and chest; for the voice unequalled. "R. & T. W." Stamped on each drop. Write

R. & T. WATSON, TORONTO, for Prices, etc.

Mention THE GROCER.

M. J. Woodward & Co.,

PRODUCERS OF CRUDE,

Manufacturers of

Illuminating Oils,
Lubricating Oils,
Paraffine Oils
and Wax, &c.

PETROLIA, - ONTARIO.

DURABLE PAILS AND TUBS.



TRY

THEM

The Wm. CANE & SONS MANUFACTURING Co
OF NEWMARKET, ONT.,

The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood. **BEST GOODS MADE.**
Represented by

Chas. Boeckh & Sons, Toronto,
Jas. Lee & Co., Montreal.

LOCKERBY BROS.,

WHOLESALE GROCERS,
75 ST. PETER STREET,

MONTREAL, P. Q.,

ARE OFFERING THIS WEEK

SUGARS.
TEAS.

{ Barbadoes
and
Cuba

MOLASSES.

FINE LARGE DRY COD IN BUNDLES. BONELESS FISH IN BOXES.

Canned Salmon, Lobsters, Mackerel and Oysters.

HUDON, HEBERT & CIE.,

WHOLESALE GROCERS

— AND —

WINE IMPORTERS,

NO TRAVELLERS ON THE ROAD.

304, 306 St. Paul St.

143, 145 Commissioners St.

MONTREAL.

"DEAD SHOTS."

Mackerel Herring--in one lb. tins, 40c. per doz., 4 doz. in a case.

Qt. Glass Jars, Tomatoes--\$2.50 per doz. in cases of one doz. each.

Supply limited. Send orders by mail at once.

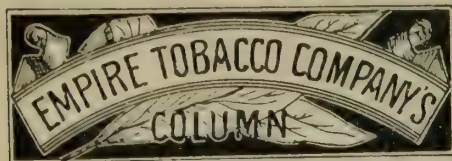
TURNER, ROSE & CO., Montreal.

BEST GOODS IN THE MARKET.

FRANKFORT, CAMBRIDGE, BOLOGNA,
CHICKEN, HAM and TONGUE
SAUSAGES.

PUT UP BY THE MOFFATT PACKING CO.,
MONTREAL.





A few words on a Dark subject.

Our Star brand of black chewing tobacco is giving such general satisfaction that all who sell this kind of tobacco should send for our price list.



Do you live in the country where our Travellers do not call? Let us know and we will send you price list or a few sample caddies. We put up blacks in all sizes.

**Empire Tobacco Co.,
Montreal.**

TORONTO

RETAIL GROCERS' ASSOCIATION.

The monthly meeting of the Toronto Retail Grocers' Association was held in Richmond Hall on Monday evening. Though the weather was bad, there was a good turnout of the members. The following were present at the roll-call:—Messrs. Gibson, Thackray, Mills, Hodgins, Lindsey, Mara, White, Butcher, Johnston, Clarke, Westren, Radcliffe, Williamson, McCulloch.

In the absence of the President, the Vice-President, Mr. Gibson, took the chair. The minutes of last meeting were read and confirmed.

COMMUNICATIONS.

Perkins, Ince & Co. acknowledged in fitting terms the letter of condolence elicited by the death of Mr. Young.

The Simcoe Association sent \$4 as fees of H. P. Price and J. C. Watson, delegates to the Toronto Association from the Simcoe body.

Hamilton Association also wrote approving of the formation of a provincial association of which Toronto should be centre.

The Halifax Association acknowledged letter, with thanks, in the matter of the sale of goods to hotel-keepers, etc.

These communications were received.

The Secretary next read a copy of his letter to the Sunlight Soap Company, written subject to the resolution passed at last meeting upon the case of Mr. Hodgins. The Secretary's letter was answered by another letter asking when the next meeting of the association would be held. The Secretary had replied, naming the date of the next meeting of the executive. This was answered by the Sunlight Soap Company inquiring again for the date of the next regular meeting. A reply to this brought a lengthy communication from the Sunlight Soap Company, which the Secretary read. It was a reply to the resolution, and was accompanied by another lengthy letter from the manager, referring to the transaction of which Mr. Hodgins had complained, and giving the manager's personal version of the matter. The reply to the resolution stated that the company made a rigid rule to give no terms but those they had insisted on from Caldwell & Hodgins, and that their traveller's mistake did not bind them to break this rule.

After the reading of these communications Mr. Gibson cited a case similar to the one of Mr. Hodgins, with reference to an order for canned goods, in which the traveller had sold for 15c. a dozen less than he should. The goods were forwarded, however.

Mr. Mills held that the order should have been filled and the traveller held responsible.

Mr. Westren said the order should have been recognized, filled, the regular price exacted and the difference allowed back.

Mr. Hodgins asked if any other soap house in the country would refuse jobbers' rates to a retailer for a quantity. He thought not. The Sunlight communications were then laid over till the executive committee's report

should be read, as that report contained a clause under which the soap company's case might be brought.

THE EXECUTIVE'S REPORT.

The Secretary read the executive committee's report. The first clause, "That all goods are under combination when the manufacturer refuses to sell to retailers in quantities at the same prices and discounts as to other parties," was carried.

The second clause, resolved that wholesalers who sold to hotel-keepers and boarding houses, were infringing on the rights of the retail trade, and recommended that the association take steps to obtain the co-operation of other associations to put a stop to the practice. This was also carried, particular stress being put on the recommendation in it.

The third clause introduced the Treasurer's report for 1890, which in its former presentation had not taken cognizance of the accounts outstanding at the beginning of the present year. It was now read by Mr. Williamson, and showed a deficit of \$17.48. Adopted.

The last clause recommended that the delinquent list be made self-sustaining, and paid for by a special assessment on the members.

Mr. Westren, seconded by Mr. Mills, moved that the matter of the delinquent list be re-considered by the executive committee, which should be augmented for that special purpose by Messrs. Butcher, Hodgins, Mara, and Westren.—Carried.

The discussion on the delinquent list brought out considerable praise for the idea which underlay it.

Mr. Mills thought that if all accounts slightly past due were given over by grocers to some trusty agent to look after the collection of them, there would be fewer accounts drift into the bad debt category. This collecting function might be added to the present duties of the keeper of the delinquent list.

Mr. Mara also liked the system. If it could be extended so as to cover more grocers than those in the Association, or if the success of it had brought more into the Association, its usefulness could not be gainsaid. If it were taken in hand privately and made to cover a good part of the city grocery trade he would give \$5 or \$10 a year to support it, and drop one of the collecting agencies he is now in.

Mr. Hodgins was of the opinion that the Association ought to have a collector.

THE SOAP CASE DISPOSED OF.

Mr. Mara, seconded by Mr. Mills, moved that the Secretary be instructed to inform the Sunlight Soap Company, that the association would deal with that company's goods as with other goods under combine—namely, by not using its influence to further the sale of these goods, and by recommending the purchase of substitutes in every instance possible; that it was the unanimous opinion of the association that the house should have filled the order; and that it was held by the association to be an established principle of business to deliver goods not according to contract. Carried.

THE HALF HOLIDAY.

Mr. Clarke brought up the question of the Wednesday afternoon holiday in the weeks throughout July and August. A vote was taken, and the meeting was unanimous that there should be a half holiday on Wednesdays during these months. All would support such a holiday if it were practicable.

The meeting then adjourned.

New Eastern Townships MAPLE SYRUP AND SUGAR.

ABSOLUTE PURITY GUARANTEED.

Wilkins & Co., Adamsville, Que., are contracting for the product of over 100,000 trees.

Our **MAPLE LEAF BRAND** has earned a reputation all over the Dominion. Ten years ago, when we began shipping to Ontario, bright maple syrup made from sap caught in covered tin buckets and with the aid of Heaters and Evaporators was a new commodity in the Queen City. Now all the leading grocers in Toronto keep Wilkins & Co's Pure Eastern Townships maple syrup. For prices and other information address **JOHN WILKINS,**

20 Temperance St., Toronto, Ont.
Montreal and Lower Province merchants will please address Wilkins & Co., Adamsville, Que.



Established 1849.

COLD, SILVER

—AND—

BRONZE MEDALS

20 1st prizes.

MICHEL LEFEBVRE & COY

Manufacturers of

Lion--L--Brand

Pure Vinegars, Mixed Pickles, Jellies, Jams, Preserves.

Montreal, P.Q.

P. DOTY & SON,

(Successors to W. B. Chisholm)

MANUFACTURERS OF



1, 2, 3 bushel grain and root baskets.
1, 2, 3 satchel lunch baskets
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit package of all descriptions.

OAKVILLE, ONT.

MUNN'S PURE BONELESS CODFISH

The finest on the market. Packed in 10 lb., 20 lb., and 40 lb. Boxes. Tied up neatly in 2 lb. bricks. Every brick is guaranteed full weight and Genuine Codfish.

TASTY ECONOMICAL DELICIOUS

Send for Sample at once.

STEWART MUNN & CO.,
MONTREAL.



HUCKINS SOUPS

Require only to be heated. Prepared with great care from only the best materials. Have enjoyed the highest reputation for more than 32 years.

TEST FREE

Send us 20 cents, to help pay express, and receive, prepaid, 2 sample cans of these Soups, your choice.

J. H. W. HUCKINS & CO.,
Sole Manufacturers, Boston, Mass.

SOLD BY ALL LEADING GROCERS.

LEONARD H. DOBBIN, MONTREAL. Sole Agent for Canada.

STUART,
HARVEY & Co.
Importers and
WHOLESALE GROCERS

A Large and Well-Assorted Stock of

Teas, Sugars and General Groceries

HAMILTON, ONT.

STAR BRAND
FEARMAN'S
HAMS AND BACON.
Hamilton, Ont.



Tomato, Mock Turtle,
Ox Tail, Green Turtle,
Pea, Julienne,
Beef, Vermicelli,
Chicken, Terrapin,
Macaroni, Consommé,
Okra or Gumbo,
Soup and Bouilli,
Mullagatawny.

RICH AND
PERFECTLY SEASONED.

TRADE

MARK



Ram Lal's PURE INDIAN TEA

GUARANTEED ABSOLUTELY PURE
AS MANUFACTURED ON THE
GARDENS IN INDIA.

Buyers selling our celebrated Ram Lal's Teas are guaranteed these teas are grown, blended by an expert, and packed on the Garden of India. Coming direct to us here, being in heavy leads, these teas retain the lovely flavor and strength Indian Teas are noted the world over for, and Ram Lal's in particular.

JAMES TURNER & CO.,
HAMILTON.

WHOLESALE AGENTS.

TURNER, ROSE & CO.,
MONTREAL.

SOME OTHER CAUSES OF FAILURE.

[CONTRIBUTED.]

(Scene—Drawing-room, furnished on the weekly payment system; Grocer sitting in easy chair, reading "Causes of Failure"—See back numbers of CANADIAN GROCER.)

Enter city traveller, in evening dress.

Grocer—Ah, come in; how are you? I'm glad to see you.

C. T.—I'm pretty well, thanks; feel a little tired after the day's work, but that's all.

Grocer—Sit down. I have just been thinking over what you told me about the cause of some men failing, and the more I think the more convinced I am of the truth of it.

C. T.—Why, of course, it's true. I can prove everything I say, and I know the parties who are guilty of these things. Why, I hadn't left you more than half an hour when I met a man who had bought four barrels of American potatoes and had paid \$4 a barrel for them. He sold them out at 30 cents a peck, and as the American barrel only holds ten pecks, he just lost a dollar on each barrel. And about that coal oil; let me give you a pointer. Just you weigh two or three of your empty barrels and see how they agree with the tare marked on the ends. And how often do you find a barrel of fruit that is the same right through? You will always find the best fruit on the top, and sometimes you'll get a peck of straw in the bottom. Why, bless you, these wholesale and commission men are full of tricks. You very seldom hear of one of them failing, even with the number of losses which some of them have. What you grocers ought to do is to put your heads together and purchase by Imperial measure only. All American goods are put up wine measure and are misleading. If the members of the Grocers' Association would get to work upon it they would soon have it fixed all right. I was in a store to-day when the proprietor put a butter tub on the scales; it weighed 13 lbs. Pointing to the lid, he said—See that? I am only allowed 10 lbs. on that tub, and it weighs 13 lbs. I left him to figure out 3 lbs. of tub at the price of butter. Now these things are occurring every day, and it's about time they were stopped. Of course I don't mean to say it is always the wholesale or commission man's fault. They may send goods out as they get them, but that would show gross carelessness and want of business tact. Still, I don't believe they are so truly innocent and unsuspecting as to take the weights of everything sent in to them as correct. If they do so I am very much surprised.

Grocer—Well, I guess you are about right. I don't think they are quite as green as that.

C. T.—No sir, before I get through I am going to show you their dealings with some of their customers, or those who at one time were customers, and I don't think you will

be any the more favorably impressed with their honesty. Why, some of them would take the bed fom under you if they could, and they figure high in church work at the same time. I know what I'm talking about.

Grocer—It is really too bad that we trust to such men, and that they should be permitted to hold the positions in the churches some of them do. No wonder some people rail at Christianity, when they see this class of gentry at work. It's their money that does it. If they were poor they would be despised, but money covers a multitude of sins. I tell you the truth. I am in the power of one of these men. As long as I was regular in my payments I had to buy from him, but now he wants me to get all I can from others and pay him off. I say I won't do it, and now he threatens to close me up, so I'm in a fix.

C. T.—Do the straight thing, my boy, and if you have to go to the wall, let him flounder with the rest. It would be unfair to open new accounts for the purpose of letting him out. I will give you the history of some of these men by and bye. It will serve to show you what great hearts some of them have.

Grocer—I guess it will.

C. T.—Yes sir, and if you take notice, you will find that the men who are doing most in their power to manufacture failures, are the men who take care to collect their money every week. They say we'll get our money every week, and we don't care whether they fail or not. Let the grocers stick together, for the fruit men are quite aware that oysters are being sold below cost. It is simply dishonest to stand by and see it done without giving a word of warning.

Grocer—That's so, but say you were going to tell me something about the peddling business.

C. T.—Oh yes. Well, look here; I was in a store the other day. A lady came in and asked the price of potatoes—"\$.25 per bag," said the grocer. "Oh, my!" said the lady, "I can buy them from the peddler for a dollar." "Well, ma'am," said he, "I cannot sell mine at that price," and so out she went. Shortly afterwards she sent to the grocer for a barrel to put them in. The next time I called he told me that he saw the lady the next day, and enquired if she had got her potatoes all right. "Oh yes," she replied; "I got two bags." "Did they fill the barrel?" he asked. "Why, no," she said; "it would have held a couple of pecks more." The grocer invited her into the warehouse, and taking an exactly similar barrel he emptied two bags of potatoes into it. The barrel was filled to the top. "Did your two bags fill the barrel like that?" he asked. "Oh no, not by quite a bit," said she. "Well then," said Mr. Grocer, "My potatoes are as cheap as those you bought." "That's so," said the lady, "and it has taught me a lesson. I thought I was smart, but the peddler has beaten me. I guess I'll quit buying from peddlers."

Grocer—Well that's good, but a peddler always makes six bags out of five, and very often in the season makes fourteen boxes of strawberries out of a dozen.

C. T.—There's the tea peddler again. He gives the people a present with every pound of tea. But he gives them twenty-five cent

tea for fifty cents and that's how they pay for the presents. But there are lots of people who seem to enjoy being taken in. There is one manufacturer of pickles who is supplying the stores, and is peddling from door to door as well. I guess the Grocers' Association don't know it, but they will be on to it presently, and then Mr. Pickles can look out for squalls, but there, I have said enough for this time, it is getting late, and I must be going home, or my wife will think I am like the joiner who was hardly ever at home. Good night, old man, I'll see you again soon.

Grocer—Good night, and don't forget to call again. Exit C. T.

WE WISH

TO REPRESENT

AN A.1. MILLING HOUSE

— IN —

Flour, Oatmeal, &c.

Have good connection, can give good references, and know that business will result. Address,

JOHN PETERS & Co.,

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Halifax, N.S.

H. W. NORTHRUP & Co.

Commission Merchants,

South Wharf, - Saint John, N. B.

Dealers in

Provisions, Groceries, Fish, Teas
Dulse, Fruit, Spices, etc.

—AGENTS FOR—

Canned Finnen Haddies,
and Bread-Makers Yeast Cakes.

MITTENS.

Best and Cheapest in the Market.



Specially designed and adapted for Brakesmen, all classes of Railroad Work, Lumbering, Teamsters and Farm Work; made in Saranac, Buck, and our "Yellow Napa Tan Horse"—the strongest material made.

Dealers will consult their best interests by waiting for our Travellers.

W. H. STOREY & SON,
ACTON, ONT.

CORTICELLI

**SPOOL SILKS & TWISTS,
EMBROIDERIES & FANCY SILKS.**

To satisfy and please your customers you must keep the best lines. "CORTICELLI" has that reputation; if you want to put in a line of these goods. Send for further information and prices to

**CORTICELLI SILK CO.,
ST. JOHNS, P. Q.**



**SILVER
STAR
STOVE
POLISH,**

THE PHENOMENAL POLISH,
BLACK, BRILLIANT, BEAUTIFUL,
Handsome put up in 3 doz. hinged cases,
can be had from all wholesale grocers,
Or from **F. F. DALLEY & CO.,**
PROPRIETORS,
Hamilton, Canada.

JAS. WATSON & Co.,

Coffee and Spice
Dealers.

Toronto, Ont.



Brantford and Pelee Island } J. S. HAMILTON & CO'Y,
Sole Agents for Canada. BRANTFORD, ONT.

SOMETHING NEW.

The Tutti Frutti Automatic Vending Co. supply their Tutti Frutti Automatic Selling Machines to all who have good positions. For all particulars apply to

E. BELLINGER, Manager,
60 Yonge St., Toronto, Ont

N. K. FAIRBANK & CO.,

COMPOUND



REFINED LARD.

185 WELLINGTON ST., MONTREAL.
CHICAGO. ST. LOUIS. NEW YORK.

Condensed Mince Meat.

Handled by retailer as shelf or counter goods. No waste. Gives general satisfaction.

Will not ferment in warm weather.

Sells at all seasons by all wholesale grocers.



Although fruits are scarce and high, price same as last season, \$13.50 per gross net.

Packed in $\frac{1}{4}$ and gross cases.

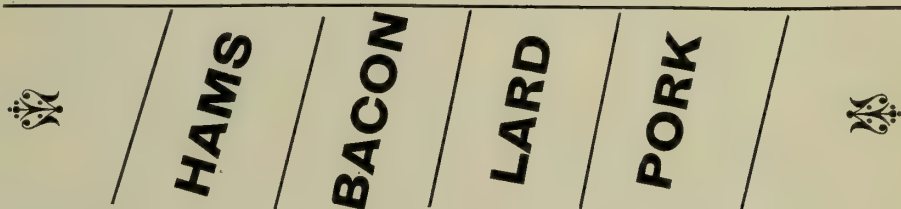
Sole manufacturer for Canada.

Ask your wholesale grocer for it.

J. H. WETHEY, St. Catharines, Ont.

GEO. MATTHEWS

-PACKER and CURER.-



PURE LEAF LARD A SPECIALTY.

PACKING HOUSES, OTTAWA, PETERBORO' and LINSLEY, ONT.

IMPORTANT TO THE TRADE.**Non-Explosive Fire Lighter.**

A new patented article which is beyond question the most economical and effective fire-lighter ever placed on the market. It is patented in Canada and United States. Although on the market only ten days over eighty retailers in the City of Hamilton are handling it successfully

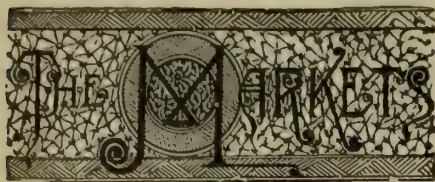
THE NON-EXPLOSIVE FIRE LIGHTER is put up in pressed cakes of eight squares each and is retailed at 3 cents per cake or 2 cakes for 5 cents. ONE SQUARE is sufficient to light a heavy wood fire, thus enabling the consumer to light 16 fires at a cost of 5 cents.

Packed, 1 gross of cakes in a case—Price, \$2.40 per case. 50% profit and a fast seller.

W. H. GILLARD & CO.,
WHOLESALE GROCERS, HAMILTON, ONT.,

Sole Agents for Canada.

Orders promptly filled. Sub-Agents wanted in all Eastern Cities.



TORONTO MARKETS.

TORONTO, March 12, 1891.

GROCERIES.

The elections have not been followed by any noteworthy revival so far. The political dust has not yet got sufficiently settled for the health of trade to become completely restored. There is more business doing but less than will be doing next week it is hoped. Once the air is clear business cannot but mend. There is more inquiry than actual trade in some lines, while in others the present business is very good. The former is true of canned goods, for example, while the latter is true of tea. In sugar the amount of buying is not appreciably larger than it was. The advance in the price of it had no enlivening effect upon trade. Dried fruits are very quiet. Money is scarce, the reduced productiveness and marketing of the campaign period having also reduced the circulation of money in the country. The first week after elections is a week of selling rather than of buying on the part of consumers, who are after money. Hence trade is naturally not at its best immediately after the close of the polls.

CANNED GOODS.

The inquiry from both east and west is good, and is a hopeful sign that some business will be done, the tone of the incipient demand not being decisively at variance with present quotations. Meanwhile the stock continues to move, with little sound of its going into retail hands, so that the supply shrinks at about the same rate as the demand for large quantities grows. The advantage is clearly with those who have stock. Those who have not to buy it and those who have it to sell have no grounds for worry, as the position of stockholders is improving rather than standing still. If trade is as good as it is expected to be prices are most likely to go up.

COFFEE.

Prices are yet quoted as they have stood for some time, though scarcity is a growing feature and good grades are hard to get. Outside, the position is firm in both Rios and Javas. Local business is light.

DRIED FRUIT.

The quiet trade usual at this season goes on without any eventful interruptions. There are no inducements offered retailers to take large quantities, and consequently only what is wanted at present is bought. The jobbers are satisfied that they are not overstocked and do not hurry business. Prices are unchanged. Currants remain firm outside since the recovery in England noted a week ago, and Valencia raisins are steady.

NUTS.

The trade in nuts is about at a standstill, being less active than that in dried fruits.

SUGAR.

The price of granulated is now firm at 7c. for lots not under 15 barrels, and 7½c. for smaller lots. These prices were the outcome

of advances made at the close of last week, and which were preceded by a rise in the New York market. The stiffness of raw is the cause of the advance. Yellow is also dearer, the very lowest grade being 5½c., costing jobbers 5¼c. at the refinery. The week's trade has been about on an average with the business done throughout the winter, and has not been enhanced by the advance in price. The prices are firm for the moment, but uncertainty as to tariff developments here and in the United States causes the present situation to be viewed as a temporary one.

SYRUPS AND MOLASSES.

Syrups are easier and in fairly good request. The trade in molasses is quiet.

TEAS.

The position of the tea market has not been changed in any respect. Firmness is still one of the most marked properties of prices. Low grade Young Hyson is in leading demand and is in scantest supply; but all classes of tea are strong. The present position of the market warrants the belief that prices will advance further. There has been a fair amount of local buying.

PETROLEUM.

Trade is reasonably good, though the growing daylight is bringing us into a time of year when the demand for lamp purposes is lighter.

DRUGS AND CHEMICALS.

The demand is light for the lines kept by the general trade.

BUTTER AND CHEESE.

The butter market has been benefited by the operations of buyers from the United States, whose purchases gave a tone to the market that has been wanting since the selling for German export a month ago. This is perhaps the first instance of American buyers taking large lots of butter off this market in the memory of any provision dealer here. Prices have been advanced as a consequence of the United States export. Dairy tub is now 19c. for the best; medium is firm at 16c., and low grades have got up to 11c. for the best, while the lowest may be quoted at 4c. But there is little tub butter now in stock. The very choice is always scarce, and so keeps the market good for medium, while the low grades have been mostly taken up by the purchases spoken of. Roll butter is scarce also. Large rolls are not to be had below 15c., and the best go 2c. beyond that, while good pound rolls are firm at 19 and 20c.

Cheese is selling fairly well at 10½ to 11c., and is as firm as it was a week ago.

COUNTRY PRODUCE.

APPLES—Are more scarce, a considerable quantity having been taken off since our last report, at prices below the highest therein quoted. The scarcity makes these prices more practicable now, and good Spies and Kings are \$4.50 to \$5. Lower grades are \$3.50 to \$4.

BEANS—Are unchanged, fine hand picked being \$1.65 in car lots, and common \$1.35. The stock will evidently not be too great for the demand that has yet to be filled.

DRIED APPLES—Are not in any materially different position from that described last week. The demand for them seems to be developing, and 8 to 8¼c. is firm.

EVAPORATED APPLES—Are 13c., and somewhat firmer than they were. There appears to be a demand for the making up of export lots.



JAMES LUMBERS.

I quote:

EXTRA GRANULATED SUGAR 6.95 per lb.,
REFINED 5 1-4.

For one or more barrels, subject to change with the market, but always 17½c. per 100 pounds

Less than the Combination

Bright Yellow Sugar, 5¼c.; send for Sample. My Discounts are 1½ per cent. off Sugars.

I carry a full line

Teas,
Sugars,
Tobaccos,
Canned Goods,
and all
General Groceries

Gunpowder Tea.

I have a consignment of Gunpowder Tea in 30 pound caddies which I am offering at 21c. per lb. This is a special bargain and if you are open for anything in this line I will be pleased to send you samples.

RED HERRINGS

or DIGBY CHICKENS.

Which I am offering at 13c. per box. There are about 45 herrings in a box.

JAMES LUMBERS
Wholesale Grocer,
67 Front St. East,
TORONTO, ONT.

DAVIDSON & HAY

**Wholesale Grocers,
36 Yonge Street,
TORONTO, ONT.**

IN STORE

Full lines of the best brands of British Columbia Salmon including "Lynx" and "Clover Leaf." Also the celebrated "Clover Leaf" Lobsters. If not already handling these goods send trial order.

Sloan & Crowther
WHOLESALE GROCERS,
TORONTO.

To close a Consignment.

CALIFORNIA

Evaporated Peaches..... 15c
do peeled Peaches 20c
do pitted Plums.... 12c

H. P. ECKARDT AND CO
Wholesale Grocers,
3 FRONT ST. EAST, TORONTO.

Thos. KINNEAR & Co
Wholesale Grocers and Importers of
**TEAS,
SUGARS,
COFFEES,**

AGENTS FOR

Cherry's Irish Mustard, X.D.S.F.

This is superior to any other grade in the market. Try it.

47 Front St. E., - TORONTO.

BALFOUR & CO.,

IMPORTERS OF TEAS

AND

**Wholesale Grocers
HAMILTON.**

WARREN BROS. & BOOMER,
IMPORTERS

AND

**WHOLESALE GROCERS,
35 and 37 Front St. East,
TORONTO, ONT.**

SUGARS, COFFEES AND TEAS,
SPECIALTIES.

SMITH & KEIGHLEY
WHOLESALE GROCERS

AND IMPORTERS OF

Mediterranean Fruits.

FINEST SELECTIONS IN THE MARKET

—OF—

China, Japan, Indian and Ceylon
TEAS.

9 Front St. E., Toronto

**EDWARD
ADAMS & CO.**
ESTABLISHED 1846.

Wholesale Grocers and Importers of
**TEAS,
SUGARS,
COFFEES,**

**Tobaccos, Wines and Spirits
95 & 97 Dundas St., London, Ont.**

STEEL, HAYTER & CO
IMPORTERS OF

INDIAN TEAS

Direct from their estates in Assam.

Assams, Kangras, Darjeelings and Indian
Oolongs in stock.

PROPRIETORS OF THE WELL-KNOWN

"MONSOON" BRAND.

SAMPLES AND QUOTATIONS ON APPLICATION.

11 & 13 Front St. E. Toronto.

Calcutta and London Firm: Octavius Steel & Co
Telephone 2354.

J. W. Lang & Co.

Wholesale Grocers,
TORONTO.

Canned Goods.

We will give special attention to enquiries
for these goods DURING MARCH.

Send for Prices.

33 Front St. East.

PERKINS, INCE & Co.,
41 and 43 Front St., Toronto.
IMPORTERS.

Offer full stock of

**TEAS,
COFFEES,
SUGARS,
and General Groceries.**

A few choice MALAGA RAISINS remaining, also CHOICEST and FINE FIGS
in Boxes.

J. F. EBY.

HUGH BLAIN.

First Direct Importation

—OF—

BRIGHT NEW ORLEANS MOLASSES.

BARRELS ONLY.

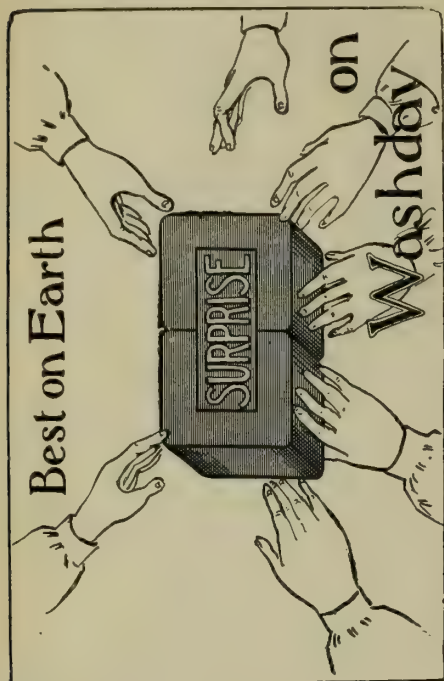
Write for Samples and Quotations.

EBY, BLAIN & Co.,

Wholesale Grocers,

FRONT AND
SCOTT STS.

TORONTO.



MARKETS—Continued.

EGGS—Are stronger and higher, $16\frac{1}{2}$ c. being the lowest price now paid, and 17 c. being the basis of most of the business done. Fine weather ought to make these prices easier.

HAY—Is unchanged, in declining request, and also in less liberal receipt. Good timothy is \$8.50 on track, and mixed is \$6.50.

HIDES—Green are 5 to $5\frac{1}{2}$ c. for No. 1, and cured are 6 to $6\frac{1}{4}$ c.

HONEY—Is dull. Good basswood is $10\frac{1}{2}$ c. for clear, and combs are 14 to 16c.

HOPS—Stock of the '89 crop is 18 to 25c. and scarce, while '90 crop is going out quietly at 35 to 40c.

OATS—Are stronger and scarcer at 50 to 51c.

ONIONS—Increasing scarcity makes prices firmer at former quotations. Reds are \$3, whites \$3.50.

POTATOES—Car lots are 85 to 90c., and out of store lots are 95c. to \$1. They are not arriving so freely as the fine weather would lead buyers to expect, but the lateness of the season has no doubt something to do with this. This augurs well for higher prices.

SEEDS—Prime to choice alsike is \$7 to \$8, red clover \$4.50 to \$5, timothy \$1.50 to \$1.55.

SKINS—Are scarce, and firm at \$1 to \$1.40 according to size.

STRAW—Is easier at \$6.50. It is not now in very strong demand.

TALLOW—Rough is 2c., refined $5\frac{1}{2}$ to 6c.

WOOL—Receives little attention, is not offering nor asked eagerly, at 20c.

FISH.

The market does not present so busy an aspect this week, but it is still putting a large amount of stock daily into consumption. Stock is scarce and prices are as firm as ever, but there is not that headlong rush of orders that there was the fortnight preceding this week. There is no remark to make about any particular class of fish. White are still scarce; lake herrings are out, which were facts a week ago. In dried and smoked fish the demand is easier.

GREEN FRUIT.

Trade is picking up, the balance shifting this week somewhat on the side of the supply. The reduction of stock has been brought about by another cause as well as by the increased demand, and that is the effect of frost. There is a considerable quantity of the lemon stock that is chilled. Sound lemons are up and firm at \$4 to \$4.50. Chilled stock is \$3.50. Oranges are unchanged; Valencias \$4.50, California navels \$5.50, Riverside seedlings \$3.50 to \$4, according to size of case. Pineapples are scarce and hard to get. The price depends on the condition the stock arrives in, good seconds bringing \$2.50, and firsts \$3.50 to \$4.50. They are now very risky and liable to arrive black. Bananas are poor, and run from \$1.50 to \$3.50, according to quality. All the dealers have been unfortunate in their banana stock, having received a large proportion that was bad.

CRANBERRIES.

Cape Cod berries are \$14 per barrel and are quite scarce.

PROVISIONS.

This market is in a better condition, the uncertainty of the way the elections would go having kept the market in a state of suspense, and almost temporary paralysis. Trade is quiet but all business is on a better basis.

BACON—Long clear is $7\frac{1}{2}$ to 8c., bellies are 10 to 11c., backs are 10 to $10\frac{1}{2}$ c., and rolls are 9 to $9\frac{1}{2}$ c. These prices are rather firm.

DRESSED HOGS—Are \$5.50 to \$5.75, and in meagre supply, while the demand is good and the price firm for middle weights.

HAMS—Are 11 to $11\frac{1}{2}$ c.

LARD—Is 9c. to $9\frac{1}{2}$ c.

MESS PORK—Is \$14.50 for heavy U. S. \$15 for Canadian heavy, and \$16 for Canadian short cut.

SALT.

This is the season of repose for the salt trade. Business will open up again in a short time now. Meanwhile the trade is in table stock almost entirely. The business of the

present week has been limited to 2 cars of barrels at \$1.40, a car of sacks at 70c. and one car of dairy at \$1.25.

DRY GOODS.

The bright weather and recovered interest in business matters have made an improvement in the dry goods trade more noticeable than in the grocery trade. Travellers are now carrying samples for the summer trade, and are doing a sorting up business in spring goods. Trade is very good.

RAW FURS.

Raw furs are in reduced demand and easier, but quotations here still hold. They are:—Beaver, per lb., \$4.50 to \$5; bear, per skin, \$10 to \$25; cub, per skin, \$5 to \$12; fisher \$3.50 to \$5; fox, red, 81 to \$1.25; fox, cross, \$2 to \$5; lynx, \$1.50 to \$2.50; martin, 75 to 90c.; mink, dark, 75c. to \$1.25; Muskrat, fall, 12c.; winter, 15c.; otter, \$8 to \$13; racoon, 25 to 80c.; skunk, 25 to \$1.25.

MONTREAL

MONTREAL MARKETS.

MONTREAL, March 12, 1891.

GROCERIES.

The market remains quiet, and as the movement in dried fruit, etc., out of first hands that was noticeable last week has disappeared matters are uninteresting. Prices generally, however, are firm and in no particular article do we hear complaints of heavy stocks, so that when the movement does come and it is expected shortly, a good trade is expected on a healthy basis.

SUGAR, SYRUPS, ETC.

As far as business is concerned the market for refined sugar is still more or less unsettled, and only a quiet jobbing trade is doing. Stocks, however, must be small in consumers hands, and for this reason considerable accession to the movement is looked for shortly. The nominal figure for granulated is still 6 1-2c., but it is doubtful if anything could be had now under 6 $\frac{1}{2}$ c. The very inside figure for yellows is $5\frac{1}{4}$ c., and extra bright stock could not be moved for less than 6c.

Syrups are moving out fairly well at $3\frac{1}{4}$ to 4c., but business is small in the aggregate.

Molasses shows no actual change, and is moving at 33 1-2 to 34 1-2c., with possibly some possibility of concession if a good round order was given.

TEAS.

There is a continued good demand for Japan, and green teas, but blacks have been rather duller lately. The market remains

WE ARE BUYING

Dried Apples.

SEND SAMPLES
AND QUOTATIONS

ESTABLISHED 1866.

STANWAY & BAYLEY
BROKERS

AND
GENERAL COMMISSION MERCHANTS.

44 FRONT ST. EAST. TORONTO.

WE ARE BUYING

Evaporated Apples

SEND SAMPLES
AND QUOTATIONS.

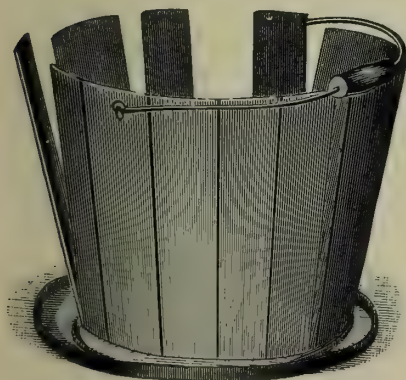
THE
ST. LAWRENCE SUGAR REFINING CO'S
Granulated
and Yellows
ARE PURE.

- NO BLUEING -

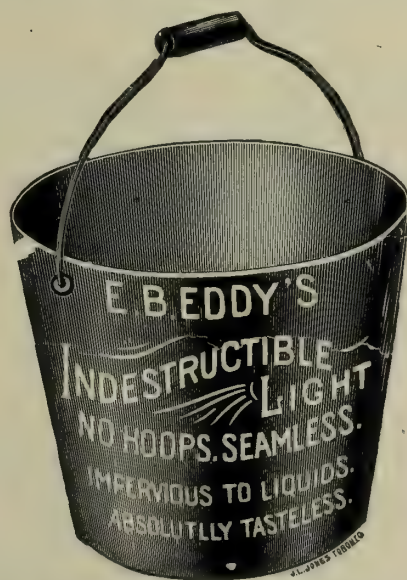
Material whatsoever is used in the manufacture of

OUR GRANULATED.

CATCH ON!



The Old Wooden Bucket.



E. B. Eddy's Indurated Fibre Pail.

The Neatest, most Durable, most Attractive and very Best Ware in the Market! The Cheapest because the most Durable!

These Superior Wares are moulded in one piece from wood fibre. No hoops. No joints. Cannot leak, shrink, swell or water soak. Will not taint milk or other liquids. Proof against hot and cold water, kerosene oil, benzine or naphtha.

If your Wholesale Grocer does not keep these wares in stock, apply direct to the sole owners of the Patents and sole Manufacturers in Canada.

THE E. B. EDDY MFG. CO.,
HULL CANADA

ADAMS & SONS'
TUTTI-FRUTTI

CHEWING GUM.

The fastest seller the trade handles to-day.

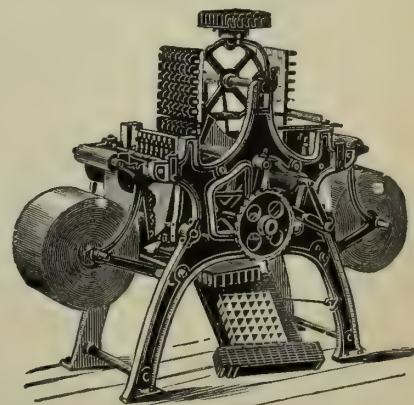
Other Staple Brands :

Bo-Kay, Sappota, Magic-Trick, etc., etc. See our price list page 21.

Send to Adams & Sons, 23 Church St., Toronto, Ont., for beautiful advertising matter.

Northumberland Paper and Egg Case Co.

Sole Manufacturers of Machine Made Egg Case Fillers. (Straw Board.)



We also make a first-class Wooden Case, and can therefore supply a complete Egg Case at the lowest possible price. For prices and other information, address the Mills, CAMPBELLFORD, ONT

MONTREAL MARKETS. — Continued.

as strong as ever, especially for low grades, which are considered excellent property by the few who hold any.

RICE.

There is no change to report in the condition of the rice markets, advices from primary centres continuing as strong as ever. We quote prices unchanged at \$4.10 to \$4.25 for Japans; \$5.50 for Patna; \$3.90 for Standard, and \$3.50 for off grades all in car lots.

FRUIT.

The week has been dull and uninteresting, with nothing to note,* while the movement in dried fruit out of first hands that we had to note last week has died out, which makes matters still quieter. The tone remains strong, and with stocks light, both of green and dried, values are expected to rule firm. In dried fruits Valencia raisins have been moved at 5½ to 6c. for ordinary, but firsts are held firm at 6¼c. Currants remain as before, 5¼ to 6¼c. Prunes are quiet and unchanged; common, 7 to 9c, and Bordeaux 11 to 13c. Green fruit is working firmer on staple lines. Good Valencia oranges cannot now be had under \$4.25 to \$4.50 per case. White lemons run up to \$4. On the whole though the market is quiet, but some improvement is expected in the course of a week or so.

CANNED GOODS.

This market has developed some improvement since our last report, especially in relation to corn, peas, and tomatoes, for which there has been a better demand, consequently holders are more sanguine in their views. Tomatoes have been moved at \$1.25; corn, \$1.20 to \$1.30; and peas \$1.25 to \$1.30.

FISH.

As we noted last week the activity in fish has disappeared to a great extent, and now, outside of an ordinary jobbing movement, there is nothing to note. All lines continue firm, however, and with light stocks and light receipts they are likely to continue so. Herring is reduced in supply and steady at \$4.50 to \$4.75, while dry cod is held at \$4.50 to \$5, the run on green stock having, as we have already noted, materially benefitted it. Green cod remains stiff, and in the absence of any large transactions figures are somewhat nominal. Large No. 1 could not certainly be moved under \$7.25 to \$7.50, and other lines are in proportion. Salmon continue steady on the basis of \$16 for No. 1, and other lines are the same.

HOPS.

This market rules dull with buyers indifferent, so that little is doing and prices are nominal. The most recent transaction in 1890 was on a 36c. basis, but a very tempting offer made the other day to a brewer failed to elicit any response. Yearlings are of course lower, and offers at 22c. have been made without any result.

APPLES.

Locally there is only a quiet jobbing movement in apples at \$5 to \$6. Returns from the lots ex Polynesian netted very fair figures in the west, but the lots ex Circassian and Toronto did not encounter so favorable a market, and 50c. less was made on them.

PROVISIONS.

Provisions show no change, and there is a fair trade passing in pork and lard at quotations, but business in the aggregate is not large. Canadian short cut, per brl \$15.00 to \$15.50; mess pork, western, per brl \$14.50 to \$15.50; short cut, western, per brl \$15.50 to \$16.00; hams, city cured, per lb 10½ to 11½c.; hams, canvassed, per lb 10 1-2 to

**Butter, Eggs, Potatoes,
Onions, Cheese, Oats,
Apples, Hay, Straw,
Hogs, Poultry, Fish,
Evaporated and Canned
Goods wanted at once**

**BEST BRANDS OF
Bakers' and Family Flour
ALSO WANTED.**

We handle all lines of FARM AND ORCHARD PRODUCE as well as DAIRY.

Write for Quotations for this market or Britain to

**IMPERIAL PRODUCE CO'Y.,
OF TORONTO, LTD.,
69 Front Street East, Toronto.**

11 ½c.; lard, Canadian, in pails 8¼ to 8 1-2c.; bacon, per pound, 9 to 10¼c.; lard, com., refined, per lb, 7¼ to 7¾c.

EGGS.

As we noted last week the egg market developed a better tone, and this has been improved upon since our report of a week ago. for whereas 18c. was the idea then for the majority of the business, 20c. is a figure readily obtainable now, and we quote 19 to 20c, as a range. Canadian stock are in excess of those for the same period last year, but are insufficient for the demand, which continues very good.

DRESSED HOGS.

There has been nothing to note in this market since our last, business being of a jobbing character on a \$6.00 to \$6.25 basis.

BUTTER.

As we intimated in our last, the diminishing stocks of finest was a favorable feature and it has already begun to have some visible effect on the market. The position has been subjected to a natural and gradual improvement within the week from this cause, while an additional feature in this respect, and one which has materially strengthened the position of holders of stock grading just under finest, has been the enquiry on American account, which resulted in some good sales of creamery on a 24c. basis. In addition to this, several New York and Boston buyers have been personally on the market here, and have closed for lots of dairy fall ends at fair figures, while they have others under offer. The bare markets in New York and Boston have been the cause of this development. The only description of stock that can now be said to be in really large supply is Western dairy, and the improved position of the market otherwise, may naturally have some good effect on it.

We quote: Finest creamery 23 to 24c; fine creamery 21 to 22c.; choice dairy 21 to 22c.; Morrisburg and Brockville 19 to 21c.; Western dairy 14 to 15c.; old butter 6 to 8c.

CHEESE.

The market works along on a firm basis with a gradual but steady movement of stock to its proper destination on the British markets. Recent transactions comprise some round lots of late Augusts at 10 to 10¼ and Medium grades at 9½c. The shipments to date from here since the close of navigation both through and local comprise 209,866 boxes which with some 37,595 boxes from the district west of Toronto via the Suspension Bridge brings up the total since the close of navigation to 247,461 boxes. Finest late makes, 10½ to 10¾c.; fine stock, 10 to 10¼c.; medium grades, 9¾ to 9½c.; Cable, 53s.

FLOUR AND GRAIN.

The grain market has been working stronger since our last report in sympathy with markets elsewhere. Business, however, is still limited, although steady in a small way, with oats the principal article of enquiry. The stocks in store, compared with those of a week ago, show a decrease of 18,038 bushels of wheat, 1,377 bushels of corn, 4,236 bushels of peas, 4,004 bushels of barley, and an increase of 6,853 bushels of oats and 1,000 bushels rye. Compared with same week last year there is an increase of 211,155 bushels of wheat, 70,617 bushels of oats, and a decrease of 12,103 bushels of corn, 236,384 bushels of peas, 37,647 bushels of barley, and 9,852 bushels of rye. We quote No 2 hard Manitoba, at \$1.04 to \$1.06; No. 3 do., 94c. to 96c; No. 2 Northern, 98c. to \$1; feed do., 62c; peas 80c. per 66 pounds in store; Manitoba oats, 51c. to 53c. Upper Canada. do. 54c. to 55c. per 34 pounds; corn, 72c. to 73c. duty paid; feed barley, 52 to 54c; good malting do., 60c. to 67c; rye 65c. to 68c.

The flour market has been working firmer for some time under the influence of the upward tendency of allied markets so that an advance was expected. It came on Monday when the city millers decided to mark up the price on strong bakers 25c. to \$5.25 and this has livened up buyers considerably besides having a stiffening effect on the holders of Ontario grades. In sympathy with the altered conditions we mark up our prices as follows:—Patent spring \$5.55 to \$5.75 patent winter, \$5.25 to \$5.40; straight roller, \$4.80 to \$4.90; extra, \$4.35 to \$4.50; superfine, \$3.75 to \$4.15; fine, \$3.00 to \$3.50; city strong bakers', \$5.25 to \$5.00; strong bakers', \$5.25.

The stocks in store show an increase of 4763 barrels compared with a week ago.

William Tufts, London, Ont., has gone to Vancouver, B.C., and his son Andrew will follow in a few weeks. They have conducted a large grocery business in London for several years, and formerly lived in Hamilton, where Mr. William Tufts was connected with Lucas, Park & Co.

The grocers of Brandon, Wis., are at war. Last week a business house put its kerosene down to 10 cents per gallon. Other houses put their heads together and lowered to 9 cents. The first man thought he would do a little better and came down to 8 cents. His kerosene went like hot cakes and business was lively until he happened to smell a mice and found out that the other merchants had hired all the small boys in town to purchase his 8-cent kerosene.—Pennsylvania Grocer.

Cowan's Cocoas and Chocolates

The Purest and Best in the World.

The Cowan Cocoa and Chocolate Co. L'd, Toronto.

TO GROCERS.

SIMCOE CANNING COY'S

Goods are warranted first-class.

PUSH THEM.

Order through your wholesale
House.

W. BOULTER & SONS,

Picton, Ont.

PACKERS OF THE CELEBRATED



Canned Fruits and Vegetables.

Every can has a Lion on the Label. This label is a guarantee to the consumer that the quality is first-class. Ask your Grocer for the Lion Brand. Do not take any other.

Bay of Quinte Canning Factories.

Head Office, PICTON. Branch, DEMORESTVILLE.

E. LAZENBY & SON,

18 TRINITY STREET, LONDON.



Absolutely the Finest Quality of Pickles Packed, most generally used in England quotations.

Canadian Agents: Arthur P. Tippet & Co.,
St. John and Montreal.

Buy direct from the Mills.

MANITOBA FLOUR.

All Grades from Choice
Hard Wheat.

Correspondence from Cash Buyers Solicited.

LEITCH BROS.,

FLOUR MILLS. - OAK LAKE, MAN.

SEND TRIAL ORDER TO

MELDRUM DAVIDSON'S

Roller Mills,

PETERBORO', - ONT.

MANUFACTURERS OF

Choice Winter Wheat and Manitoba Flours.

BRANDS:

Mikado. Delight.
White Lilly. Manitoba.

Mixed cars a Specialty.

HALIFAX AGENT. - J. P. Cox.

CAR LOTS or BROKEN LOTS

—OF—

Flour, Meal, Buckwheat Flour, Cornmeal,
Rye Flour, or anything in the Flour, Feed or
Grain line furnished on shortest notice at lowest
prices.

J. & R. ROBSON,

Millers and Grain Dealers, Brantford, Ont.

SEAFORTH OATMEAL MILLS

Manufacturer of and Dealer in

Rolled, Granulated & Standard Oatmeals,
Split Peas, Pot Barley, Cornmeal, and
General Produce. Eggs a specialty.

D. D. WILSON,

SEAFORTH, ONT.

N. WENGER & BROS.,

AYTON, ONT.

Manufacturers of

Winter Wheat Flour

KLEBER
and
EDELIVEIS } Patents.

MAY BLOSSOM—(straight roller).

MINERVA—(extra).

Write for Samples and Prices,

N. Wenger & Bros.,

AYTON, ONT.

Canadian White Enamel Sign Co.,

Sole Agents for Caesar Bros.

The Most Durable Sign Letter.

4 Adelaide St. W., Toronto.

A responsible agent wanted in every town
and city.

WALKER, HARPER & COMPANY

OXFORD MILLS.

"FLOUR" Manufactured by
Improved Roller System.

BRANDS:

Golden Star. Golden Sheaf.
Oxford. Ontario Queen.
Regal. Jubilee.

Manufacturers of
STANDARD AND GRANULATED OATMEAL.
ROLLED OATS. ROLLED OATMEAL.

DEALERS IN

Grain, Seeds, Bran, Shorts, Beans, Mid-
dlings, Chop Feed, Pot Barley,
Split Peas, Cornmeal.

ADDRESS:

NORWICH, ONT.

Mixed cars a specialty.

HODD & CULLEN

Roller Millers.

FLOUR

Manufactured "Hulgarian" System.

Our brands are

Classic,
Anchor,
White Frost,
Challenge,
Diadem,
Strong Bakers.

Heavy dealers in

Oats, Oatmeal, Beans,
Peas, Middlings, Bran.

Quotations by wire.

Address, STRATFORD, ONT.

EMBRO OATMEAL MILLS.

D. R. ROSS, - - EMBRO, ONT.

A CHOICE QUALITY OF

Roller, Standard and Granulated

Oatmeal

IN BARRELS, HALF BARRELS OR BAGS.

Selected WHITE OATS only used. For prices
of Oatmeal or Oat hulls in Car-loads or less quan-
tities, write or wire, and will reply promptly.
Can ship via Canadian Pacific or Grand Trunk
Railways. Have new machinery for the manu-
facture of Rolled Wheat and Graham Flour and
will be pleased to have orders.

FROM THE TRAVELLING TINKER.

A correspondent writes a United States exchange:—I've been the busiest man in sixteen counties since I wrote to you last time, but things is getting kind of settled down like, and so I am going to give you another whirl. I reckon you remember about me telling you I'd got a job of clerking in a store, and what a queer old chap the boss is. Well, he's one of the best men I ever had anything to do with, the easiest fellow to get along with, and all that, but how in the world he ever made a living out of this store is what has been puzzling me for a long time. He's just like a good many other storekeepers I've seen, though. He lets the store almost run itself, or did before I came here, but now he lets me run it, and helps out when things is too busy for me. The balance of the time he sets in a big chair by the stove and talks politics to the boys, and he knows a heap about it, too, and that's where he's got the bulge on some of the other storekeepers here. Nearly all the farmers 'round here like to come in and talk to the old man, and he's as good as a lawyer in giving advice, and of course, when they want anything he's got they buy it from him, and that's what has given him pretty near all his trade. He's pretty sharp in driving a bargain, too, but he's honest about it, and does the fair thing every time. Well, after we'd got the store fixed up and some new goods in, the old man says to me:

"See here, Mr. Tinker, you seem to be a pretty square kind of a fellow, and I'll tell you what I'll do with you. You just take holt and run the business. I'm getting a little old and stiff, ain't as spry as I used to be thirty years ago, and we'll whack up." I was willing enough, and so we made it a bargain. It's one of those kind of co-operative businesses, you know. I get my wages, and if we make lots of money why I get some of that, too, and if we don't make lots the old man takes it all. But I work so much harder, you see, and the old man takes it easy, and that's what he's after, I guess.

Something funny happened in our store. I want to tell you about. A chap from the country walked in one day when the old man said:

"Hullo, Bill, workin' to-day?"

"Yes," said Bill, "but I come in for an ax, and I want one just like you sold Jim Carter two or three weeks ago. Them's the best axes I ever seed. I wanted to buy one from Jim, but he said he wouldn't take nothin' for one, because he'd never had as good ones before as them was."

"Workin' fur Jim?" asked the old man.

"No," says Bill, "not now. Jim's too dogoned smart for me. He's always tradin' with a feller for something, and somehow he always gets the best of it, and that's why he don't have much wages to pay, so I quit him. Gettin out ties now."

The old man looked around and told Bill he hadn't no more of them axes, but would get some by next week, and for him to come

in again, and Bill said he would. A couple of days after that a fellow came in and slammed a couple of axes down on the counter, and turns to the old man.

"See here," says he, "them two axes you sold me wouldn't cut a sour apple in two without turning the edge, and you've got to knock somthing off on them, or take them back."

The old man put on his specs, and took the axes to the door where it was light and looked at them close. Then he come behind the counter, laid the axes down on the shelf out of chap's reach, pulled out the money drawer and give him his money without saying a word. Then the chap began to hem and haw, and at last said:

"O, I guess they'll do well enough this time, and I ain't got time now to look around for more, so never mind the money."

But the old man wouldn't have it that way.

"That game won't work here any more, Jim Carter," says he, "you've done it often enough before, but this was just once too often. Bill Wood wants them axes."

Well, sir, that fellow hung around for an hour trying to get them axes back again, but he couldn't get them. You see the old man had guaranteed them, and he was bound to make his guarantee good. He sent word to Bill Wood next day he had some axes for him, and Bill come in and took them both, and paid cash down for them, and was mighty glad to do it, too, when the old man told him how he got them. Bill said he'd done considerable work for Jim Carter, but that was the first time he'd ever got the best of him.

That excellent Journal, the Dominion Illustrated is steadily improving under its present energetic management, and is as steadily growing in public favor. The enlargement to twenty-four pages weekly afforded opportunity for great improvement in its literary contents, the contributors to which now include many well-known writers. Historic sketches, healthy fiction, crisp editorials on current topics, bright correspondence from London, New York, Toronto and other cities, sports and pastimes, humorous sketches, etc., make up with the numerous illustrations, dealing chiefly with Canadian scenes, events and personages, a charming journal for Canadian readers and a welcome weekly visitor in every home. The prize competition which the publishers have so successfully inaugurated is not an effort to work off some bogus silverware, but a straightforward agreement made in good faith with their subscribers. The result, from the nature of the competition, must be beneficial to the readers, and the publishers' only hope of adequate return is in an enlarged and permanent circulation, which was their object at the outset. On receipt of 12 cents in stamps they (the Sabiston Litho. and Pub. Co., Montreal) will forward to any address a sample copy of the journal with full particulars of the competition.

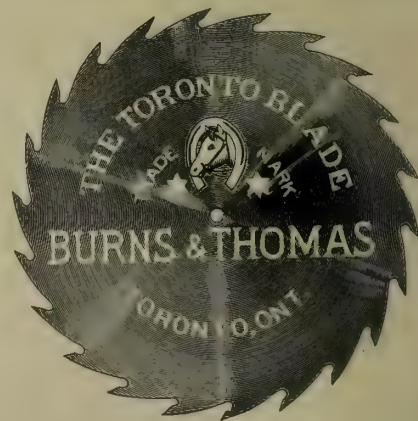
THE SUCCESSFUL MERCHANT.

The merchant who is successful in business is a man that is interested in his business, loves his business, and attends to it. He should always be pleasant, patient and attentive to his customers as this is the way he gains their good will and patronage. It should always be a pleasure to him to show his goods to customers, and if after so doing they don't care to purchase at that time, they may see goods that they would come in later and purchase if they get the attention and courteous treatment due them. Even the children should be received with a welcome, and as the parents love love their children they naturally have a kind regard for the merchant that has a good word for the little ones.

The children themselves always remember the "nice man" that has a pleasant word for them, and even though their purchases are small they are most always cash and a source of profit to the dealer, besides they almost always recommend their little friends to trade there too. A good word spoken of you by the children has a great influence over the parents toward respect and friendly feeling to the dealer. Now don't get too old-fashioned so that you would not take a bargain offered you in the way of trade, as trade is progressive and you should keep up with the times. Yet, as a rule, I don't think it advisable to be continually chauging your places of trading.

Be economical, but not stingy. Buy close and pay cash. If you can't pay don't buy. Sell for cash even though you sell less. Advertise your business in the home papers. Put in short displayed advertisements and change them daily. Make a leader of one thing to-day, something as a specialty calls in people to the store, who after calling usually see goods they need. Don't hire small boys for clerks, but men of brains and judgment who will take an interest in your welfare and work for your interests faithfully, so they may advance with you as they help build up your trade. H. P. LOMBARD, in the Retail Grocers' Advocate.

The Pennsylvania Grocer gladdens the eye of its readers with the reflected brightness of its own new style of make-up, under a more artistic heading than its old one. Its form is now more in keeping with its excellent matter.



SAWS

CIRCULAR, Shingle, Re-sawing, Drag, Gang, Cross-cut, etc.

GEO. C. THOMPSON. CHAS. R. KING.
THOMPSON & KING,
 Consignees, Brokers, General Commission
 and Mercantile Agents,
 51 Wharf Street, cor. Fort, Victoria, B.C.
 Storage. Correspondence Solicited.

T. W. CLARK & CO.,
 General Commission and Provision Mer-
 chants and Wholesale Dealers in
 Dairy Products.

Consignments solicited and business transacted
 for Eastern Canada Merchants.

Established 1886.

VANCOUVER, B.C.

References: Bank of British Columbia.

WILLIAM RYAN,
 Produce and Commission Merchant,
 72 FRONT ST. EAST, Toronto, Ont.
 —DEALER IN—
 Labrador Herring, barrels and halves.
 Lake Superior Whitefish and Salmon Trout.
 Lake Herring.
 New Cured Hams and Bacon.
 Pure Canadian Lard.
 Mess and Short Cut Pork.
 Write for Prices.

LAURENCE GIBB
 Provision Merchant,
 83 COLBORNE STREET, - TORONTO.
 All kinds of Hog Products handled. Also Butter,
 Cheese, Poultry, Tallow, Etc.

PATENT EGG CARRIERS SUPPLIED.
 Good Prices paid for Good Dairy Butter.

JAS. DICKSON & CO.,
 26 WEST MARKET STREET,
 Provision and Commission Merchants.
 Eggs, Butter, Hams, Lard, Bacon, Cheese, Dried
 Apples, Finnan Haddies, Dried Cod Fish, bought
 or sold on commission. Agents for all lines of
 Canned Corned Beef. Egg Carriers supplied.



All kinds of produce handled. Consignments
 solicited. Carriers supplied

J. CLEGHORN & SON,
 Wholesale Fruits, Fish and Oysters
 94 YONGE ST., TORONTO.

ORANGES.

Our First Car RIVERSIDE SEED-
 LINGS and WASHINGTON NAVELS
 now due; two cars FLORIDA ORANGES
 just arrived. Mostly saleable sizes. Lowest
 market price.

J. F. YOUNG & CO.,
 PRODUCE AND COMMISSION MERCHANTS
 74 Front St. E., Toronto.

Our business is Solely Commission. The only
 plan which does justice to the Consignor. We
 handle everything which the Country Store-
 keeper has to send from home to sell. None of
 our own goods to sell in preference to yours when
 the market is good. Nothing between you and
 best price obtainable except a small commission.
 Prompt Sales and Quick Returns.

We Furnish Egg Cases. Try Us.

R. C. MURDOCH AND CO.,
 Commission and Wholesale Fruits.

FANCY CALIFORNIA EVAPORATED AND
 GREEN FRUITS A SPECIALTY.

Correspondence solicited, and prices on Foreign
 Fruits, Figs, Dates, Nuts, etc., furnished on appli-
 cation.

29 Church St., Toronto
 TELEPHONE 806.

WM. DAVIES & Co.,
 TORONTO.
PACKERS AND CURERS.

Choicest Smoked Hams
 and Breakfast Bacon.
 Bbl. Pork, Long Clear,
 and Pure Lard
 AT REDUCED PRICES.

**Hams, Breakfast
 and Roll Bacon,**
 New curing, now ready.

For Choice full flavor goods send us a
 Sample order.

Jas. Park & Son,
 Toronto, Ontario.

The Badgerow-Falconer
 Bonded Vinegar Manufacturing Company
 Highest Medal Award Toronto Exhibition.
 Telephone 1261 69 & 81 Jarvis St., Toronto.

LEONARD H. DOBBIN,
 Commission Agent.

AGENT FOR

Bryant and May's Safety and other matches.
 Write for Prices.

4 Hospital Street, MONTREAL, P.Q.

JNO. A. MOIR,
 GENERAL AGENT.
 Consignments Solicited.
 SPECIALTIES: Canned Goods, Dried
 Apples, Evaporated Apples, Codfish.
 Quotations and samples sent on applica-
 tion. A trial solicited.
 41 St. Francois Xavier Sts., Montreal.

JAMES E. BAILLIE,
PORK PACKER,
TORONTO.

Long Clear Bacon, Mess Pork, Short Cut
 Pork, Breakfast Bacon, Backs, Spiced
 Rolls, Pure Lard, Sugar Cured Hams,
 White Beans, Dried and Evaporated
 Apples, at close prices. Write for quota-
 tions.

Reesor & Rogers,
 Produce and Commission Merchants
 Solicit consignments of Country Produce
 from Storekeepers.
 71 Colborne St., Toronto.
 Telephone 2291.

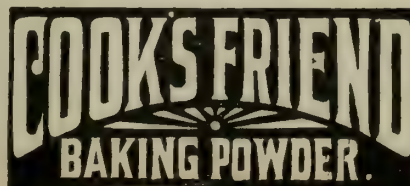
Established 1874.
W. H. SMITH,
 Wholesale Produce
 Commission Merchant
 186 KING ST. EAST, TORONTO.

Wholesale Dealer in Butter, Eggs and General Pro-
 duce Consignments solicited. First-class reference

EDWARDS, CATCHPOLE & CO'Y
 MANUFACTURERS OF
 French Blacking,
 Stove Polish,
 Writing Inks and Mucilage.

33 Wellington East, Toronto.

McLAREN'S



Is Honest Goods and just
 the Thing on Which to
 Make or Extend a Busi-
 ness.

The Best Grocers Make
 a Point of Keeping it al-
 ways in Stock.

A CASH EXPERIMENT.

A movement has been started among the Bay City, Mich., grocers to do a strictly cash business after the first of April next. The leaders in the movement have been going about quietly among the other dealers, agitating the question and getting assurances of support, and as a result of their efforts a combination has been formed sufficiently strong to insure the success of the plan. The cash plan has been tried in Bay City before, but it was not altogether successful, owing to some of the parties to the combination dropping out of the ranks. In the present case, however, a strong determination is expressed on the part of all to adhere to the resolutions, and by this means to put an end to the credit business.—Chicago Grocer.

LET SPECIALTIES SELL STAPLES.

The spirit and method which characterize an election or political contest afford a good hint for an advertiser.

Campaigns are fought out on issues—live ones, too.

A campaign without an issue is spiritless, dull and without importance.

A candidate, when he asks for support, bases his claims upon reason, either good, or alleged to be good.

He does not usually have an easy victory, either. There is need for him to bring arguments, and forcible ones, too. Strong statements, bright, interesting talk and brilliant hits characterize his warfare for votes. At all events you are not in the dark as to what he thinks about himself or his party—he advertises boldly. Why not try the same tactics in advertising business?

Have an issue, have some special article that will bear talking of, and which ought to sell if known, and let that article be your text for the day's advertising.

I mean this in plain words: Have "leaders" every day

Even if you have a whole storeful of new and saleable goods, don't try to present an inventory of the whole in every advertisement. No one wants to buy a dozen articles—seldom more than one at a time. Good advertising consists in the selection of a few strong, quick-selling specialties, to stand as the representatives of your stock, in price, quality and pattern. Just as you select one smart, active man from every 160,000 of the people, and send him to Congress as your representative, so choose a good thing to represent the store, and talk about that article. Put your whole energy and force into a strong argument why that should be in every reader's hands; try to talk as though that article was your entire stock. You will find it will draw more people to your store than the mere mention of a thousand articles. If you have sufficient space two or three leaders can be put out at once, but seldom more than that in an ordin-

ary advertisement. Each day take a new article and treat it in like manner, and you will soon find that your leaders will be town talk.

If you are a grocer it won't be necessary to say that you keep all kinds of groceries and itemize them. If you are an ordinary dealer, the public know that without telling, but should you have a new brand of pickles that is especially desirable, confine your advertisement to pickles for the day.

No tradesman need lack for a specialty. If it is a good article, it will pay to push; and if it sells the staples will sell with it.

Let specialties sell staples always, and try to take rank among your competitors as the one who is the quickest to recognize a good thing and the first to sell it.

Don't be classed with "that funny merchant who still sells the lamp that was best before the 'Pittsburgh' came out." No one wants second best goods. Nobody reads back numbers. Nobody cares to trade at slow stores.

Let your advertising reflect the policy of your store. Be a leader in all things.

The old-fashioned circular seems to have given place to the "primer," or little book. The same amount of matter that was formerly crowded into a two or four-page circular in the form of a letter sheet, is now gotten up in small book form.

The advertising matter is confined to the inner leaves, which are usually of white or cream tinted paper, and the covers are of darker, heavier paper, often in rough effects. There may be four, eight, twelve, sixteen or as many pages as are necessary to contain the required matter. The page size is small, usually not over $3\frac{1}{4}$ to 4 inches, and liberal margins are allowed, to afford a contrast for the type.

They are neatly printed, and are certain to receive dignified and considerate attention from the recipient.

They are greatly used in the large department stores, being scattered all through the establishment in little baskets on the counters, easy to reach.

Customers pick them up while purchasing other goods, often being in that manner reminded of articles needed, which perhaps they otherwise would not have bought.

To help sell specialties and new lines of goods they are invaluable. Merchants frequently secure effective distribution by having one of every kind wrapped up in parcels and sent to the homes of their customers. Their cost is not excessive; in lots of 25,000 a twelve-page booklet on ordinary size, with neat cover, will cost about \$5 per thousand.—Printers' Ink.

Mr. Kirk L. Perry, of the firm of Morrison & Perry, Toronto, Canada, is in the city on a flying trip for the purpose of securing additional agencies for American goods. Mr. Perry has imbibed much of the Yankee spirit of enterprise, and proposes to get there, and doesn't care how soon reciprocity comes along.—American Grocer.

TREAT ALL CUSTOMERS ALIKE.

The dealer should make it his business to know that all his customers are treated equally by his employees, for it is natural to presume that the dealer himself will need no admonition of this sort for personal actions, experience having taught him the necessity of following such a policy. This can be applied to all customers, for when a dealer finds that he has an objectionable patron it would be better for him to inform such a customer privately that his trade was not desired than to openly snub him. It does not matter whether the customer asks for a pound of nails or an article of an hundred-fold the price when he enters the store—if he is first to come let him be first served. If this is not done he can take umbrage at the slight showing, whereas those who enter the store after he did cannot possibly be justly offended because they are compelled to await their turn. Do not be deceived by appearances. The man clad in jeans may buy and pay for more than the one with a silk tile and garments of broadcloth. Never keep any customer waiting longer than is absolutely necessary, and no matter how badly rushed do not give curt replies to respectful inquiries. The successful salesman has a way of entertaining customers while waiting on them that makes them feel at home, and they will come again. The dealer should remember that he is in business to please the purchasing public, and to sell goods—not to impress upon all who enter his store that he owns the place and considers it a favor to show goods to would-be-purchasers. It costs nothing to be courteous—on the contrary, it pays.—Ex.

THE USE OF LABELS.

It is of course impossible for small dealers to handle their own brands of goods as successfully as retailers of larger capital who can purchase in sufficiently large quantities to make it an object to jobbers and manufacturers to put them up for them at a reasonable rate. But until his business grows to the point that will warrant a retailer indulging in that efficient yet cheap mode of advertising, it is certainly advisable for him to paste his own labels on many descriptions of goods, in addition to those that they may already bear. But if the merits of the goods are such that will be likely to draw trade there can be little doubt that a moderate sum expended in procuring neat labels bearing the merchant's name would always be a good investment.—Merchant's Review.

IT PAYS TO SELL

**Royal
Dandelion
Coffee.**

ELLIS & KEIGHLEY,

Toronto, Manufacturers.

The two Strong Points of



—ARE—
Its large percentage of Strength-giving elements
and
It being so easily digested.
It fulfils the ESSENTIAL CONDITIONS of a PERFECT FOOD.

SUGGESTIONS FOR THE RETAIL TRADE.

The following is extracted from the correspondence of a writer signing "C. L. Stearcy," in the American Storekeeper: "If you are worthy of the confidence of your neighbours go to work with a vim and try to get every good new customer possible by being polite and attentive. Be the first man to open your store in the morning and the last man to close; take as much pains to wait on a child as on a grown person; never misrepresent goods, but do a straightforward, square business, and you will gain custom. Keep your own secrets; if you are making \$5,000 per annum do not tell any one, as human nature is weak and jealous. If you are losing money and cannot stop the leak don't tell it, but close out to some man that thinks he can make money, and try a new location. Don't try to be a successful merchant and at the same time run the political machinery in your "district;" it will be too great a strain on your nerves.

It falls to the lot of only a few merchants to be able to run a strictly cash store, but they have to sell on credit in farming communities, etc. Don't imagine that when you are selling a great many goods on credit at a good profit you are getting rich. You will soon run against a solid rock wall, and will have to take to the woods. Scrutinize closely all the surroundings of your customers who desire credit. Have a specified limit agreed to and thoroughly understood by customers who desire credit, and do not fail to stop when the limit is reached. When a customer is not entitled to credit, say "No," politely, but positively. Be firm in all your transactions. There can be considerable ingenuity and tact about refusing a man credit and still retain him for a cash customer. As a general thing, avoid giving credit to squatters and transient customers,

as they generally fold their tents and quietly slip away to try their credit on another confiding merchant.

In giving credit always remember that you are the party that is extending the accommodation, and not the customer. When you have your goods credited out you are at the mercy of your trade, and have to depend on their prosperity for your success. If you owe a lot of minor accounts in your neighborhood it is your duty to settle up by cash or note. Don't permit them to accumulate. Short settlements make good friends. In collecting debts remember the old Quaker advice that there is more virtue in a gill of oil than a barrel of vinegar; therefore do not abuse a man when he owes you, or crowd him when he is down, but trade your bad debts to him for anything that has a market value, and you will realize more than in a legal process, and still have him for a cash customer. Never leave a debt open on your books; no matter how small, close it up by note, and then there will be no misunderstanding.

Don't forget that the credit business is dangerous and requires much watching and prayer to avoid the deadfall. In every community there are customers who regard all merchants with doubt; a good idea is to present each with a pass book and require them to bring it and record each transaction and they will soon get over it. Have every transaction thoroughly understood before customers leave. Keep a pass book in your pocket to enter each sale when made, and invariably at night copy same in day book. Keep your ledger posted up; never get way behind; it is a mark of laziness and shows that you do not keep in advance of your business. After you have been in business 40 years you can still learn something new. To sum up, a merchant's life is one of toil and trouble; all that embark in this business must begin with a determination to keep a firm and steadfast grip on their business. At times it will seem dark and gloomy, but will eventually land you on the top round. Frequently an embryo bankrupt, with a little

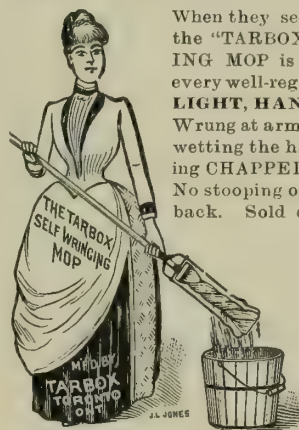
W. G. A. LAMBE & CO.,
Late WILLIAMSON & LAMBE.

STORAGE

54 & 56 Wellington St. E., Toronto

money or brains, will open a rival store and tear up the gravel generally for a few days by selling goods at ruinous prices and take every underhand advantage of your trade, but by and by all will be still except the red flag fluttering to the breeze about his store. As a general thing, merchants are always the first approached for all enterprises that help build up the country, and it is a constant thing for them to feed and clothe the widow and orphan, the humble and down trodden all over the land, and for these many unpublished charities let us hope they are recorded on the Cr. side of that Great Ledger in that country where no shoddy goods go.

Women Who Know a Good Thing



When they see it all say that the "TARBOX" SELF-WRINGING MOP is indispensable to every well-regulated household, **LIGHT, HANDY, DURABLE.** Wrung at arm's length without wetting the hands, thus avoiding CHAPPED, or Sore hands. No stooping or straining of the back. Sold everywhere. Ask your dealer for it and take no other. The name of "TARBOX" cast on every mop.

Dealers will consult their interests by addressing us if they are not carrying a stock of the above mop.

TARBOX BROS.,

73 Adelaide Street West, Toronto,
Sole Manufacturers.

IT PAYS TO SELL

ROYAL DANDELION COFFEE.

ELLIS & KEIGHLEY,
Toronto, Manufacturers.

McBRIDE, HARRIS & Co., Montreal, P.Q.

ARE OFFERING THIS WEEK

Messina, Valencia and Florida Oranges. Fine Bitter Oranges and Fancy Lemons. Fresh Cocoanuts. New Prunes, Fancy Figs and Fancy Apples. Canned, Evaporated, Dried and Green Apples. New Maple Sugar and Syrup. Quality guaranteed.

Bargains in Nuts. Let us hear from you.



OUR travellers are now starting out with a full line of Samples.

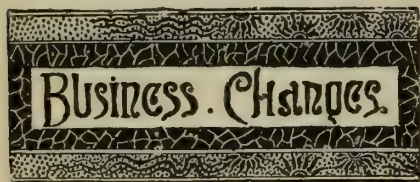
Kindly reserve orders till you inspect our lines. You will not regret it.

R. TEW & CO.,

Crockery, Glassware, Fancy Goods, Lamps, etc.

10 FRONT ST. East,

(Adjoining New Board of Trade Building.)



SALES MADE OR PENDING.

J. & E. Taylor, grocers, Moncton, N.B., have sold out.

The stock of O. E. Bock, crockery dealer, Montreal, is advertised for sale by tender.

W. & P. Dickson, general merchants, Balgonie, Man., have sold out to Sparling & Hawke.

The general stock in the estate of W. R. Cavana, Victoria Road, Ont., is advertised to be sold by auction on the 17th inst.

PARTNERSHIPS FORMED AND DISSOLVED.

Thouin & Debren, grocers, Montreal, have dissolved.

Wright & Fowler, general merchants, Woodstock, N.B., have dissolved.

Davison, Scott & Co., provision and commission merchants, Toronto, have dissolved.

Jas. Butler & Co., West Indian trade, Halifax, have admitted John M. Inglis, jr., under same style.

In the firm of Marchand & Co., general merchants, Vercheres, Que., Theo. Marchand is now registered proprietor.

The Badgerow-Falconer Vinegar Mfg. Co., Toronto, has dissolved, and is succeeded by the Badgerow-Dixon Vinegar Mfg. Co.

Loynachan Bros., general commission merchants, Montreal, have dissolved, D. H. Loynachan continuing under unchanged style.

Jeffery, Montreuil & Co., fish dealers, Quebec, have dissolved, E. A. Jeffery, I. Montreuil, and F. A. Jeffery, continuing under unchanged style.

REMOVALS AND DEATHS.

J. V. Varnop, general merchant, Sheffield, N.B., is deceased.

Patrick Sheedy, grocer, flour and feed merchant, Toronto, is deceased.

John James, of the firm James & Furness (John James only), provision and commission dealers, Toronto, is deceased.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

Geo. Guertin, jobber, Petawawa, Ont., has assigned.

H. L. Snider, grocer, Prescott, Ont., has assigned.

J. F. Faulkner, grocer, Truro, N. S., has assigned.

John Woods, merchant, Amherst, N. S., has assigned.

James R. Garden, general merchant, Gibson, N. B., has assigned.

A. L. Lacroix, general merchant, Montebelle, Que., has assigned.

Nicholas Kearns, grocer, Montreal, has assigned to J. N. Fulton.

J. B. Giroux, wholesale and retail dealer in fruits, Quebec, has assigned.

Chas. Currey, general merchant, Dunville, Ont., has assigned to Robt. Elliot.

Messrs. Lucas, Park & Co., of Hamilton, advise a big run on Hillwatee tea, so much so that present stock is about exhausted. They are offering to arrive in say two weeks.

If you want the best canned Salmon take Horseshoe Brand only. II

DETECTIVE AGENCIES.

HOWIE'S DETECTIVE AGENCY, 86 Wellington St. West, Toronto, Ont., established 1886 Telephone 1309.

SITUATION WANTED.

YOUNG MAN WANTS SITUATION—UNDERSTANDS the grocery business thoroughly, first-class references. Apply, J. George, 453 Church St. 8

BUSINESS CHANCES.

HONEY—GOOLD & COMPANY, BRANTFORD, are supplying grocers with pure honey. Write for prices and catalogue of bee hives, extractors, foundations, etc.



SEALED TENDERS marked "For Mounted Police Clothing Supplies," and addressed to the Honourable the Minister of Railways and Canals, will be received up to noon on Monday, 9th March, 1891.

Printed forms of tender containing full information as to the articles and quantities required, may be had on application to the undersigned.

No tender will be received unless made on such printed forms. Patterns of articles may be seen at the office of the undersigned.

Each tender must be accompanied by an accepted Canadian bank cheque for an amount equal to ten per cent. of the total value of the articles tendered for, which will be forfeited if the party decline to enter into a contract when called upon to do so, or if he fail to supply the articles contracted for. If the tender be not accepted the cheque will be returned.

No payment will be made to newspapers inserting this advertisement without authority having been first obtained.

FRED. WHITE,
Comptroller N. W. M. Police.

Ottawa, Feb. 9th, 1891.

IT PAYS TO SELL

ROYAL DANDELION COFFEE.

ELLIS & KEIGHLEY,

Toronto, Manufacturers.

-STORAGE-

(BOND AND FREE)

Warehouse Receipts Issued.

THE SHEDDEN CO., Ltd.,

184 Front St. East,

TORONTO

To Arrive

Shortly, an Assortment of

HUNTLEY & PALMER'S
English Biscuits,

in casks and 14 lb. tins.

TURNER, ROSE & CO'Y, Montreal,

Selling Agents

Todhunter, Mitchell & Co.

—DIRECT IMPORTERS OF—

HIGH GRADE COFFEES,
Old Government Java Arabian Mocha, Plantation Ceylon, Maracalbo and Santos.

Grocers draw trade by selling their FAVORITE EXCELSIOR BLEND.

RELIABLE ROASTING BY PATENTED PROCESS.

:: TORONTO.

WHOLESALE AND JOBBING TRADE ONLY.

THE GLOBE TOBACCO WORKS COMPANY OF LONDON

LIMITED,

Are again manufacturing their Choice Standard Brands of Tobaccos from pure Virginia and Kentucky leaves.

CUT PLUG SMOKING:

Gold Flake. Uncle Tom.
Hand Made. Wig Wag.

FINE CUT AMERICAN CHEWING:

Golden Thread. Victoria. Globe.
High Court. Jersey Lily.

ASK FOR THEM.

M. MASURET,
President.

THE CANADIAN GROCER PRICES CURRENT.

TORONTO, Mar. 12, 1890.

This list is corrected every Thursday. The prices are solicited for publication, and are for such quantities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name; the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.

Dunn's No. 1, in tins Per doz 2 00
" 2, in tins 75
Cook's Gem, in 1 lb pkgs \$1 75
" 7 oz 85
" 2 oz 40
" 5 lb tins 65
" bulk, per lb 12

Empire, 5 dozen 4 oz ca s Per doz \$0 75
" 4 " 1 15
" 2 " 16 " 2 00
" 5 lb cans 9 00
" bulk, per lb 15

COOK'S FRIEND.

(In Paper Packages.) Per doz
Size 1, in 2 and 4 doz boxes \$2 40
" 10, in 4 doz boxes 2 10
" 2, in 6 " 80
" 12, in 6 " 70
" 3, in 4 " 45
Pound tins, 3 oz in case 3 00
12 oz tins, 3 oz in case 2 40
5 oz tins, 4 " 1 10
5 lb tins, 1/2 " 14 00
Ocean Wave, 1/2 lb, 4 doz cases 75
" 1/2 lb, 4 " 1 30
" No. 1, 2 " 1 90
" 1 lb, 2 " 2 20
" 5 lb, 1/2 " 9 60

BISCUITS.

Arrowroot Per lb \$0 11 1/2
Abernethy 9
Ginger Nuts 11 1/2
New York Fruit 14 1/2
People's Mixed 10 1/2
Pilot Family 6 1/2
Snowflake 11
Niagara 15
Soda 6
Soda, 1 lb packages 7 1/2
" 3 lb 20
Sultana 12 1/2
Oyster crackers 6 7
Milk biscuit 10
Butter crackers 9 1/2
Tea 11 1/2
Wine 9 1/2
Wine, sweet 9

BLACKING.

Day & Martin's, pints, per doz \$3 20
" 1/2 " 2 10
" 1/4 " 1 10
Spanish, No. 3 4 50
" 10 9 00
Jacquot's French No. 2 3 00
" 3 4 50
" 4 8 00
" 1-gross Cabinets, asst, 7 50
EDWARDS, CATCHPOLE & CO'S
No. 1 per gross 9 00
No. 2 do 4 50
No. 3 do 3 60

BLACK LEAD.

Reckitt's Black Lead, per box... 1 15
Each box contains either 1 gro., 1 oz.; 1/2 gro., 2 oz., or 1/4 gro., 4 oz.
TELLIER, ROTHWELL & CO'S
Royal Black Lead, per gross... \$1 80
F. F. DALLEY & CO.

Per gross.
Silver Star Stove Paste 9 00
Packed in fancy wood boxes, each box contains 3 doz.
EDWARDS, CATCHPOLE & CO'S
Crown Polish, No. 1, per gross... 9 00
" No. 2, " 4 80

BLUE.

Reckitt's Pure Blue, per gross... 2 10
TELLIER, ROTHWELL & CO'S
Parisian Square Blue, per lb. 13 to 14c

BROOMS.

Per doz.
Carpet... 4 strings 2 90
X Parlor, 2 " 2 65
Louise 3 " 2 65
1 Gem 4 " 3 25
2 " 3 " 2 65
3 " 2 " 2 20
4 " 2 " 1 95
O Hurl... 4 " 2 65
2 " 3 " 2 35
3 " 3 " 2 05
OK " 2 " 1 70
Hvy Mill 4 " 3 70

CORN BROOMS.

CHAS. BOECKH & SONS.
per doz
X Carpet, 4 strings, net... \$3 20
2 " 4 " 2 90
3 " 3 " 2 65
XXX Hurl 4 " 2 60
1X " 4 " 2 40
2X Parlor 4 " 2 25
3 " 3 " 1 95
4 " 3 " 1 70
5 " 2 " 1 30
Girls " 2 " 1 50
Railway 4 " 3 00
Ship 4 " 4 00
2 Cable 2 wire bands, net 3 00
3 " 3 " 4 00

1 Hearth 2 strings, net... 1 75
2 " 2 " 1 50
3 " 1 " 1 20
4 " 1 " 1 30

CANNED GOODS.

Per doz
Apples, 3's \$1 10 \$1 20
" 2 " 2 90 3 00
Blackberries, 2's 2 00 2 10
Blueberries, 2's 1 25 1 40
Beans, 2's 0 95 1 10
Corn, 2's 1 10 1 25
Cherries, red pitted, 2's... 2 25 2 40
Peas, 2's 1 25 1 35
" sifted select 1 35
Pears, Bartlett, 2's... 2 00 2 25
Pineapple, Baltimore 2 40 2 50
" Bahama 2 50 3 00
Peaches, 2's 2 75 2 85
" 3's 3 75 3 85
" Pie, 3's 1 60 1 65
Plums, Gr Gages, 2's... 2 00 2 10
" Lombard 2 00 2 10
" Blue 1 90 2 00
Pumpkins, 3's 1 00 1 10
" gallons 3 00 3 25
Raspberries, 2's 2 45 2 50
Strawberries, choice 2's... 2 40 2 50
Succotash, 2's 1 65 1 85
Tomatoes, 3's 1 35 1 40
Finnau haddies 1 50
Lobster, Clover Leaf 2 75
" Crown 2 25
Bishop's Rock 2 10
Mackerel 1 40 1 50
Salmon, 1's 1 40 1 55
" white 1 10 1 25
Sardines Albert, 1/4's tins... 11, 11 1/2
" 1/2's 15, 18
" Martiny, 1/4's 10, 10 1/2
" 1/2's 18, 19
Other brands, 9 1/2, 11, 16, 19
P & C, 1/4's tins 23, 25
" 1/2's 33, 36
" Amer, 1/4's 6, 8
" 1/2's 9, 11

MARMALADE, JAMS AND JELLIES.

CAIRN'S.
(Blaklock Bros., Montreal, Agents.)
Marmalade, Price, f.o.b. Montreal, dz.
" Home Made," glass 1 lb. \$2 35
" " White 1 lb. 2 25
" " " 2 " 4 15
" Stone 7 " 13 20
Scotch 2 10



Jams.
Gooseberry 1 lb. white pots, 4 doz. \$2 35
Strawberry 1 lb. white pots, 4 doz. \$2 35
Black Currant 1 lb. white pots, 4 doz. \$2 35
Red Currant 1 lb. white pots, 4 doz. \$2 35
Green Gage 1 lb. white pots, 4 doz. \$2 35
Apricot 1 lb. white pots, 4 doz. \$2 35
Raspberry 1 lb. white pots, 4 doz. \$2 35
Damson 1 lb. white pots, 4 doz. \$2 35
Plum 1 lb. white pots, 4 doz. \$2 35
Red Currant and Raspberry ... 1 lb. white pots, 4 doz. \$2 35

Jellies. Red Currant, 1 lb. white, \$2 75
Black Currant, 1 lb. white 2 75
DELHI CANNING CO.
Jams assorted, 1's 2 35
Jellies, 1's 2 25

CANNED MEATS.

CLARK'S.

Comp. Corn Beef 1 lb cans \$... \$1 60
Ox Tongue 2 65
" 4 " 5 00 5 15
" 6 " 7 75 8 00
" 14 " 18 60 19 20
Minced Collops, 2 lb cans 2 60
Roast Beef 1 60
" 2 " 3 15
" 4 " 5 85
" 2 " 7 00
Par Ox Tongue, 2 1/2 " \$7 25 7 50
Ox Tongue 1 50
Lunch Tongue 3 00 3 10
" 2 " 5 25 5 75
English Brawn, 2 " 2 50 2 60
Camb. Sausage, 1 " 2 50
" 2 " 4 00
Soups, assorted, 1 " 1 35
" 2 " 2 25
Soups & Bouilli, 2 " 1 80
" 6 " 4 50
Potted Chicken, Turkey, or Game, 6 oz cans 1 50
Potted Ham, Tongue or Beef, 6 oz cans 1 35
Deviiled Tongue or Ham, 1/2 lb cans 1 35
Deviiled Chicken or Turkey, 1/2 lb cans 2 25
Sandwich Ham or Tongue, 1/2 lb cans 1 50
Ham, Chicken and Tongue, 1/2 lb cans 1 50

MINCE MEAT.

BRYANT, GIBSON & CO.'S—TORONTO.
Mince Meat, 1/2 gal glass jars, \$9 50
Ditto, 25 and 40 lb pails, per lb. 12 1/4c
J. H. WETHEY'S—ST. CATHARINES.
Condensed, per gross, net \$13 50

CHEWING GUM.

ADAMS & SONS.

To Retailers.
Tutti Frutti, 36 5c bars \$1 30
Bo-Kay (new) 150 pieces 1 00
Sappota, 150 " 1 15
Magic Trick, 115 " 0 85
Black Jack, 115 " 0 85
Red Rose, 115 " 0 85
Sweet Fern, 250 " 0 85
Adams' N.Y. Gum, 200 " 0 50
Camel Tolu, 72 " 0 40
New Fruit Asst., 115 " new 0 75
Puzzle Gum 115 " 0 75
Colah " 115 " 0 75

ALWAYS ORDER

RECKITT'S BLUE.

Prices Current, Continued—

CHOCOLATES & COCOAS.

TODHUNTER, MITCHELL & CO'S.	
Chocolate—	Per lb.
French, 1/4's, 6 and 12 lbs.	0 30
Caracas, 1/4's, 6 and 12 lbs.	0 35
Premium, 1/4's, 6 and 12 lbs.	0 30
Sante, 1/4's, 6 and 12 lbs.	0 26
Diamond, 1/4's, 6 and 12 lbs.	0 24
Sticks, gross boxes, each.	1 00
Cocoa, Homeopatic, 1/4's, 8 & 14 lbs	30
" Pearl	25
" London Pearl 12 & 18 "	22
" Rock	" 30
" Bulk, in bxs.	18

JOHN P. MOTT & CO'S	
R. S. McDou, Agent, Toronto.)	
Mott's Broma, per lb	\$0 30
Mott's Prepared Cocoa, ..	28
Mott's Homeopatic Cocoa (1/4's)	32
Mott's Breakfast Cocoa, ..	40
Mott's Breakf. Cocoa (in tins)	45
Mott's No. 1 Chocolate, ..	30
Mott's Breakfast Chocolate, ..	28
Mott's Caracas Chocolate, ..	40
Mott's Diamond Chocolate, ..	22
Mott's French-Can. Chocolate	20
Mott's Navy or Cooking Choc.	26
Mott's Cocoa Nibs, ..	30
Mott's Cocoa Shells, ..	5
Mott's Vanilla Chocolate stick	23 & 24
Mott's Pure Confec. Chocolate	22c-38
Mott's Sweet Confec Choc.	21c-30

J. W. COWAN & CO'S.	
Cocoas—	
Hygienic, 1, 1/2, 1 lb. boxes	70, 75
Iceland Moss 1/2 lb in 12 lb boxes	20
Soluble (bulk) 15 & 30 lb bxs	18, 20
Soluble (tins) 6 lb and 12 lb	30, 35
Cocoa Nibs, any quantity	05
Cocoa Shells, any quantity	1 40
Cocoa Essence, per doz	1 40

Chocolates—	
Mexican, 1/4, 1/2 in 10 lb bxs	30
Queen's Dessert, ..	40
Vanilla	35
Sweet Caracas	32
Chocolate Powder, 15, 30 lb bxs	25
Chocolate Sticks, per gross	00
Pure Caracas (plain) 1/4, 1/2 lbs	40
Royal Navy (sweet)	30
Confectioners', in 10 lb cakes	30
Chocolate Creams, in 3 lb bxs	30
Chocolate Parisien, in 6 lb bxs	30

WALTER, BAKER & CO'S	
Chocolate—	
Pre'm No. 1, bxs. 12 & 25 lbs each	35
Baker's Vanilla in bxs 12 lbs each	48
Caracas Sweet bxs 6 lbs each, 12 bxs in case	31
Eagle, sweet & spiced, bxs 12 lbs each	30
Vanilla Tablets, 416 in box, 24 bxs in case, per box	3 50
Spanish Tablets, 100 in box, 12 bxs in case	2 87

German Sweet Chocolate—	
Grocers' Style, in cases 12 boxes, 12 lbs each	23
Grocers' Style, in cases 24 boxes, 6 lbs each	23
48 Fingers to the lb., in cases 12 bxs 12 lbs each	23
48 Fingers to the lb., in cases 24 bxs 6 lbs each	23

Cocoa—

Pure Prepared boxes, 12 lbs each	36
Cracked, boxes, 20 lbs each, 1 lb and assorted papers	28
Cracked, in bxs, 12 lbs., each, 1 lb. papers	28
Cracked, in bags, 6, 10 & 25 lbs each	28
Cocoa and shells, 12s and 25s	25
Breakfast Cocoa—	
In bxs, 6 & 12 lbs., each, 1 lb. tins	40
In boxes, 12 lbs., each, 1 lb. tins, decorated canisters	43
Broma—	
In boxes, 12 lbs., each, 1 lb. tins	37



GIBSON & GIBSON'S	
Sydney] per lb	
Gibson's	
Cocoa, 1/4s	0 30
Soluble Cocoa	
bulk in boxes	0 18
Prepared do	0 22
Sydney Gibson's Chocolate, 1/4s.	0 30
and 1/2s	0 30
Gibson's Rock do 1/4s and 1/2s	0 30
Dr. Clarke's do 1/4s	0 40
Confectioners' Pure Chocolate	
10 lb. blocks	0 30
Vanilla choc. sticks, per gross	1 00
	per doz
Gibson's Icina, 1/4s, 4 doz. in case.	1 35
Gibson's Icina, 1 lb 2 "	2 40

COFFEE.

GREEN	
	c. per lb.
Mocha	32, 35
Old Government Java	30, 33
Rio	22, 23
Plantation Ceylon	29, 31
Porto Rico	23, 24
Guatemala	24, 26
Jamaica	22, 23
Maracaibo	24, 26

WHOLE ROASTED OR PURE GROUND.

ELLIS & KEIGHLEY'S.	
	c. per lb
Java	33, 34
Java and Mocha	34, 36
Plantation Ceylon	35
Arabian Mocha	37
Santos	28, 28
English Breakfast	16, 24
Royal Dandelion in 1 lb tins	26

TODHUNTER, MITCHELL & CO'S	
Excelsior Blend	33
Our Own	31
Laguayra	29
Mocha and Java	32, 33
Java, Standard	33
" Old Government	30, 32
Arabian Mocha	36
Santos	28

J. W. COWAN & CO.	
Standard Java in sealed tins, 25 and 50 lbs.	30
Standard Imperial in sealed tins, 25 and 50 lbs.	32
Standard Blend in sealed tins, 25 and 50 lbs.	33
Ground, in tins, 5, 10, 15 and 25 lbs.	20, 30
Say's Parisien, in 1/2 and 1 lb tins	30

EXTRACTS.

Dalley's Fine Gold, No. 8, per doz.	\$0 75
" " " " 1, 1 1/2 oz.	1 25
" " " " 2, 2 oz.	1 75
" " " " 3, 3 oz.	2 00

FLOUR AND MEAL.

per bbl.	
Flour, Family	\$4 60 4 85
" Manitoba Patent	5 30
" white wheat patent	5 40
" Strong bakers'	4 85 5 00
Oatmeal, standard, bbls	4 85
" granulated, "	4 85
" rolled, "	5 00
Rolled Oats	5 00
Brn, per ton	16 00
Shorts	18 00
Cornmeal	3 50 4 00

FLUID BEEF.

JOHNSTON'S, MONTREAL.	
	per doz.
Cases, No. 1, 2 oz tins	\$2 75 \$3 00
" No. 2, 4 oz tins	4 50 5 00
" No. 3, 8 oz tins	8 00 8 75
" No. 4, 1 lb tins	12 00 14 25
" No. 5, 2 lb tins	25 00 27 00

FRUITS.

FOREIGN.	
	c. per lb.
Currants, Provincial, bbls	6 1/2, 6 1/2
" " 1/2 bbls	6 1/2, 6 1/2
" " cases	6 1/2
" Filiatras, bbls	6 1/2, 6 1/2
" " 1/2 bbls	6 1/2, 6 1/2
" " cases	6 1/2, 6 1/2
" Patras, bbls	6 1/2, 7
" " 1/2 bbls	7, 7 1/2
" " cases	7 1/2, 7 1/2
" Vostizzas, cases	7 1/2, 8 1/2
" " 1/2 cases	7 1/2, 8
" 5-crown Excelsi r	
(cases)	9 1/2, 9 1/2
" 1/2 case	9 1/2, 9 1/2
Dates, Persian, boxes	6 1/2, 6 1/2
Figs, Elemes, 14 oz., per box	12
" 10 and 20	13 14
" Seven-Crown	18
Prunes, Bosnia, hhd's	7 1/2, 8
" " cases, new	8 1/2, 10
Raisins, Valencia, off stalk,	6 1/2, 6 1/2
Selected	7 1/2, 8
Layers	8 1/2, 8 1/2
Raisins, Sultanias	17, 18
" Eleme	7 1/2, 8
" Malaga:	
London layers	3 00 3 25
Loose muscatels	2 35 2 75
Imperial cabinets	3 25 3 50
" qrs. flat.	1 00
Connoisseur clusters	4 00 4 25
Extra dessert	4 75 5 00
" qrs.	1 50
Royal clusters	6 00 6 50
Fancy Vega cartoons	2 75
Black baskets	4 00 4 25
Blue " qrs	1 30 1 35
" " qrs	4 75 5 00
Fine Dehesas	1 50 1 60
" qrs	7 00 7 25
" qrs	2 00 2 25
Lemons, Malaga	
" Palermos	4 00 4 50
" Messina	4 00 4 50

Oranges, Floridas	4 00 4 50
" Jamaicas	4 00
" Valencias	4 50
" California navel's	5 50
" River seedlings	3 50 4 00
DOMESTIC.	
Apples, Dried, per lb	0 08 0 08 1/2
do Evaporated	0 13

GLASSWARE.

TAYLOR, SCOTT & CO.	
	c. per doz
Lamp Chimneys, O.	32
" A.	35
" B.	45

GRAIN.

Wheat, Fall, No. 2,	1 00 1 02
" Red Winter, No. 2	1 00 1 02
" Spring, No. 2	0 95
" Man. Hard, No. 1.	
" " No. 2.	1 06 1 07
Oats, No. 2, per 34 lbs.	50 51
Barley, No. 2, per 48 lbs.	58
" No. 3, extra	52
" No. 3.	48 49
Rye	70
Peas	73 74
Corn	61 62

HAY & STRAW.

Hay, Pressed, "on track	6 00 8 50
Straw Pressed, "	6 00 6 50

LARD.

"FAIRBANK'S" REFINED COMPOUND.	
In Butter Tubs	0 08 1/2
Fancy	0 09
3-hoop pails	0 09 0 09 1/2
60 lb. cases of 3 lb., 5 lb., and 10 lb. tins, per lb	0 10

MUSTARD.

ELLIS & KEIGHLEY'S.	
	cts
Durham, Fine, in 1/2 and 1 lb tins	25
" per lb	22
" Fine, in 1 lb jars	22
" Fine, in 4 lb jars	70
" Ex. Sup., in bulk, per lb.	30
" Superior, in bulk, per lb	20
" Fine, "	15
COLMAN'S AND KEEN'S	
In 4 lb jars	75
In 1 lb jars	25
D. S. F., in tins, per lb	41
" in 1/2 lb tins	42
" in 1/4 lb tins, per lb	44
D. F. in 1/2 lb tins, per lb	26
" 1/4	28

NUTS.

	per lb.
Almonds, Ivica	14 15
" Tarragona	16 17
" Formigetta	36
Almonds, Shelled Valencias	34, 36
" Jordon	45, 55
Brazil	
Cocoanuts	
Filberts, Sicily	11
Filberts, Oblong	14 15
Peanuts, roasted	13, 13 1/2
" green	11 1/2 12
Walnuts, Grenoble	18
" Bordeaux	12, 13
" Naples, cases	
" Marbots	13 1/2
" Chilis	12 13

Raspberry, Strawberry, Blackberry, Plum, Grape, and Apricot Jams.

Red Currant, Raspberry and Strawberry Jellies.

Glass, Tin and Wood Packages.

✻ ADMITTED BY ALL ✻

That our Jams and Jellies are superior in quality. We have a full line in all size packages. Can ship in a moment's notice. Goods guaranteed.

DELHI CANNING CO.,

DELHI, ONT.

JAMS
AND
JELLIES
SUPERIOR
IN
QUALITY.

Prices current, continued—

PICKLES & SAUCES.

BRYANT, GIBSON & CO'S. TORONTO
PICKLES.

John Bull, mixed, in bulk	\$0 60
" Chow Pic'le, in b'lk	65
" Mixed & Chow-Chow pts	2 15
" Mixed & Chow-Chow pts	3 25
" " 16 g.	1 90
Horse Radish, bottles, per doz	2 25
SAUCES.	
John Bull, kegs, per gal.	1 25
" 1 pt. bottles, per doz	(according to quantity) 90c
Devonshire Relish, kegs p. gal	1 75
" 1 pt. bottles,	
per doz	1 25
Niagara Tomato, kegs, per gal	1 25
" Reputed pints	1 25
Terry's Candied Peels, c. per peels	
Lemon, 7 lb boxes.	16
Orange, "	18
Citron	30

PRODUCE.

DAIRY.	Per lb
Butter, creamery, rolls	\$0 00 \$0 00
" tub.	
" dairy, tubs, choice	0 18 0 19
" medium	0 15 0 16
" low grades to com.	0 05 0 11
Butter, pound rolls.	0 18 0 20
" large rolls.	0 15 0 18
" store crocks	0 15 0 18
Cheese.	0 10 1/2 0 11

COUNTRY

Eggs, fresh, per doz.	0 16 1/2 0 17
" limed	
Beans	1 30 1 65
Onions, per bbl.	3 00 3 50
Potatoes, per bag on tr'k	0 85 0 90
Hops, 1889 crop	0 15 0 18
1890 "	0 35 0 38
Honey, extracted	0 08 1/2 0 10
" section	0 14 0 16

PROVISIONS.

Bacon, long clear, p. lb.	0 07 1/2 0 08
Pork, mess, p. bbl.	14 50 16 00
Hams, smoked, per lb.	0 11 0 11 1/2
" pickled	

Bellies	0 10 0 11
Rolls	0 09 0 09 1/2
Backs	0 10 0 10 1/2
Lard, Canadian, per lb.	0 09 0 09 1/2
Hogs	5 50 5 75
Tallow, refined, per lb.	0 05 1/2 0 06
" rough,	0 02

RICE, ETC.

Rice, Aracan	Per lb
" Patna	3 1/2 4c
" Japan	5 1/2
" extra Burmah	3 1/2 4
Grand Duke	6 1/2 7 1/2
Sago	4 1/2 5
Tapioca	5 1/2 6 1/2

SPICES.

GROUND.

Pepper, black, pure.	Per lb.
" fine to superior	\$0 20 \$0 22
" white, pure	12 18
" fine to choice	32 35
" fine to choice	25 30
Ginger, Jamaica, pure.	25 27
" African,	18
Cassia, fine to pure	18 25
Cloves,	25 40
Allspice, choice to pure	12 15
Cayenne, "	30 35
Nutmegs, "	75 1 20
Mace, "	1 00 1 25
Mixed Spice, choice to pure.	30 35
Cream of Tartar, fine to pure	25 37

STARCH.

EDWARD, BURGH STARCH MFG. CO.
MONTREAL.
BRITISH AMERICA STARCH CO.
BRANTFORD.

No. 1 Laundry, 4 lb cartons	c. per lb.
Canada Laundry	5 1/2
Silver Gloss, crates	6 1/2
Lily White, crates	6 1/2
Silver Gloss, 1 lb chromos.	6 1/2
Lily White, 1 lb chromos.	6 1/2
Satin, Starch 1 lb chromos	7 1/2
Brantford Gloss, 1 lb chromos.	7 1/2
No 1 Laundry, barrels & halves	4 1/2
No 1 Prepared Corn	7 1/2
Canada Corn	6 1/2
Challenge Corn	6 1/2
Rice Starch, 1 lb.	9
Cube, 1 lb.	7 1/2

KINGSFORDS OSWEGO STARCH.

Pure Starch—	
40-lb boxes, 1, 2, and 4 lb. pack'g's	8
36-lb boxes, 3 lb. packages	8

12-lb "	8 1/2
38 to 45-lb boxes	8
Silver Gloss Starch—	
40-lb " 1, 2 and 4 lb packages.	9
40-lb " 1 lb package	9 1/2
40-lb " "	10
40-lb " assorted 1/2 and 1 lbs.	9 1/2
6-lb " sliding covers	9 1/2
38 to 45 lb boxes	9
Oswego Corn Starch—for Puddings,	
Custards, etc.—	
40 lb boxes, 1 lb packages.	8 1/2
20 "	8 1/2

SUGAR.

c. per lb

Granulated, 15 bbls or over.	7
" less than 15 bbls.	7 1/2
Paris Lump, bbls	7 1/2
" less than a bbl	7 1/2
Extra Ground, bbls	8
" less than a bbl.	8 1/2
Powdered, bbls	7
" less than a bbl.	7 1/2
White refined	6 1/2
Extra bright refined	6 1/2
Bright Yellow	5 1/2
Medium	5 1/2
Brown	5 1/2
Raw Jamaica, in bags	

SYRUPS AND MOLASSES.

SYRUPS.

Per lb.

Redpath's "D"	bbls. 1/2 bbls.
" "M"	3 1/2 c. 3 1/2 c.
Redpath's "B"	3 1/2 4 1/2
" "VB"	4 1/2 4 1/2
" Extra	4 1/2 4 1/2
" Ex. Sup.	4 1/2 4 1/2
" XXX Sup.	4 1/2 4 1/2
Corn Syrup	4 1/2 4 1/2

MOLASSES.

Per gal.

Trinidad, in puncheons	38, 40c
" bbls	40, 42
" 1/2 bbls	42, 44
New Orleans, in bbls	90, 100
Porto Rico, hdds.	38, 45
" barrels	42, 47
" 1/2 barrels	44, 49

TEAS.

GREENS.

Per lb

Gunpowder—	
Cases, extra firsts	42, 50c
Half chests, ordinary firsts	22, 38
Cases, sifted, extra firsts	42, 50
Cases, small leaf, firsts	35, 40

Young Hyson—Moyunes	
Half chests, ordinary firsts	22, 38
" " seconds	20, 22
" " common	18, 20
PING SUEYS.	
Half chests, firsts	28, 32
" " seconds	20, 22
Half Boxes, firsts	28, 32
" " seconds	20, 22

JAPAN.

Half Chests—	
Choicest	38, 40
Choice	32, 36
Finest	28, 30
Fine	25, 27
Good medium	22, 24
Medium	19, 20
Good common	18, 19
Common	16, 17
Nagasaki, 1/2 chests Pekoe	20, 22
" " Oolong	17, 18
" " Gunpowder	18, 20
" " Siftings	8, 12 1/2

CONGOUS.

Half chests, Kaisow, Moning	52, 55
Caddies and half chests	15, 50
Cadies, Paking and new makes	18, 50

OOLONG.

Half chests Formosa	34, 50
Caddies	36, 55

ASSAMS.

Chests and half-chests Pekoe	22,
SCENTED ORANGE PEKOE.	
Boxes, Foochow and Canton	28, 60

TOBACCO AND CIGARS.

British Consols, 4's; bright twist,	
5's; Twin Gold Bar, 8's	62c
Ingots, rough and ready, 7's	59
Laurel, 3's	52
Brier, 7's	50
Index, 7's	45
Honeysuckle, 7's	53
Napoleon, 8's	49
Royal Arms, 12's	50
Victoria, 12's	48
Brunette and Lovely, 12's	45 1/2
Prince of Wales, in caddies	46 1/2
" in 75 lb boxes	46
Bright Smoking Plug Myrtle, T & B, 3's	55
Lily, 7's	48
Diamond Solace, 12's	45
Mvrtle Cut Smoking, 1 lb tins	65
1 lb pg, 6 lb boxes	65
oz pg, 5 lb boxes	65



KINGSFORD'S OSWEGO STARCH

PURE AND SILVER GLOSS CORN STARCH
FOR THE LAUNDRY! FOR THE TABLE
THE STANDARD OF EXCELLENCE ABSOLUTELY PURE

FOR SALE BY ALL LEADING JOBBERS IN CANADA

T. KINGSFORD & SON.
OSWEGO, N.Y.

FOURTH ANNUAL STATEMENT

—OF—

The Manufacturers' Life Insurance Company,

For the Year ending 31st of December, 1890.

PRESIDENT---THE RIGHT HONOURABLE SIR JOHN A. MACDONALD, C.C.B., P.C.

RECEIPTS IN 1890:	
Premiums.....	\$161,166 82
Interest and rents.....	10,241 61
Total receipts.....	\$171,408 43
DISBURSEMENTS IN 1890:	
Death claims.....	\$ 44,646 18
Cash for surrenders.....	1,148 00
Annuity payments.....	420 00
Total payments to policy holders.....	\$ 46,214 18
Commission, medical fees, salaries and other expenses of management.....	70,603 14
Re-insurances.....	11,600 56
Total disbursements.....	\$ 82,203 70
Total receipts.....	\$171,408 43
Total disbursements.....	\$128,417 8
ASSETS JAN. 1st, 1891:	
Dominion Government Bonds.....	\$ 53,000 00
Mortgages on Real Estate.....	159,242 84
Stocks and Debentures.....	24,150 00
Life interests and Reversions.....	4,500 00
Office Furniture.....	4,500 00
Bill Receivable.....	10,235 01
Due from Agents.....	5,874 60
Premiums Outstanding.....	51,907 63
Interest Due and Accrued.....	3,654 82
Cash on hand and in Bank.....	28,907 54
Total Assets.....	\$345,972 44
LIABILITIES:	
Reserve Fund.....	\$215,231 00
Contingent Fund to cover Sundry outstanding expenses.....	2,606 02
Total Liabilities.....	\$217,834 02
Surplus Policy-holders account.....	\$128,135 42
Number of Policies issued in 1890.....	1647
Number of Policies in force Dec. 31, 1890.....	4007
These results surpass those of any other Canadian Company in the first seven years of its existence.	\$6,830,525
GEO. GOODERHAM, WM. BELL, S. F. MCKINNON.	Vice-Presidents.
JNO. F. ELLIS, Managing Director.	

TRAVELLERS' GUIDE

WM. PROUT. J. E. INSLEY, Manager.
LELAND HOTEL
Corner Hastings and Granville Streets, one block from Railway Station and Steamship dock.
Vancouver, B.C.
PROUT & INSLEY, Proprietors.

THE COLONIAL,
New Westminster, B.C.
Headquarters for Commercial Travellers. Fine Sample Rooms. First-class in every respect.
GEO. R. RAYMOND, Proprietor.

THE WINDSOR.
Regina, Assa.
First-class Family and Commercial Hotel.
Good sample rooms. Livery in connection.
MRS. DOIG, Proprietress.

THE SANITARIUM
BANFF, N.W.T.
Favorite Western Summer Resort. The best of accommodation for travellers.
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Medical Director.

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KAMLOOPS, B.C.
The leading hotel in the city. Sample rooms convenient to stores, provided for commercial men
CREEDEN & SMITH, Props

Queen's Hotel,
WINNIPEG, MAN.
First-class in every respect.
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LELAND HOUSE,
Graduated Prices. Recently furnished.
W. D. DOUGLAS & CO., Proprietors.
The finest hotel in the Northwest. Pure spring water. Corner Main and Albert Sts.
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The Clarendon Hotel,
Winnipeg, Man.
RUTLEY & McCAFFREY Proprietors.

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PORT ARTHUR, ONTARIO.
Beautifully situated, fine sample rooms. Special attention and accommodation for travelling men.
MERRILL & HODDER, Props.

PATERSON HOUSE,
OWEN SOUND, ONT.
One of the best appointed houses in Ontario, situated in the business centre of the town. All modern improvements. Headquarters for commercial men
A DUNCAN, Prop

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Sole City Agents for the "Canada Salt Association"

Dealers in all kinds of Table, Dairy, Meat Curing, Barrel and Land Salts.
The "Acme" Table Salt (new process) will not get damp or hard.
Two Silver Medals, at Industrial Exhibition, Toronto, 1890, for our "Acme" Table Salt and our "Star Brand" Dairy Salt.

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The Best Scouring and Cleaning Soap in the World.

For cleaning woodwork, pots, kettles, pans, floors, painted ceilings, windows, and everything in the cleansing of which a Scouring Soap can be used it has no Superior. It is a larger cake, lasts longer does its work better, and is cheaper in every way than any other Scouring Soap. Cut this out, and ask your Jobber to send you a box of Pride of the Kitchen. It is worth trying.

KIRK L. PERRY, Agent,
TORONTO, CANADA

THE "QUICK AND EASY" WASHBOARD

(Patented.) Made by the

Brandon Manufacturing Co.,

of Toronto, (Limited.)

STRACHAN AVENUE, TORONTO.



This board possesses the advantage of a double crimp, and only the best quality of wood and zinc are used in its manufacture.

All first-class grocers keep it.

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Toledo, Ohio, Pres Chicago, Vice-Pres.
W. C. Breckenridge, Resident Manager

The Norton Manufacturing Co.,
MANUFACTURERS OF

TIN CANS

By Automatic Machinery.

Fruit Cans, Paint Pails and Cans,
Lard Pails, Baking Powder Cans.

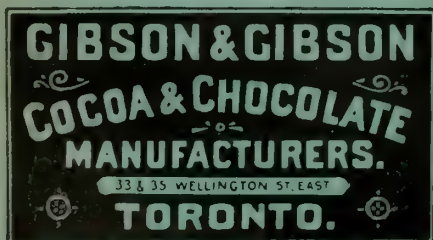
Capacity, fifty thousand fruit cans per day.

Sole Agents in Canada for

Norton Bros., "Soldier Hemmed" Caps, and
Grocers' sample goods, and Haskell's
sample cases.

Cor. YORK AND QUEEN STS.,

HAMILTON, - ONT.



SILVER CREAM BAKING POWDER,

Put up in ¼ lbs., ½ lbs., 1 lbs., 3 lbs., 5 lbs.,
10 lbs., and 20 lb. cans. Also by the brl.

No Glass, Crockery, or other Fakir
schemes with this Powder.

IT SELLS ON ITS MERIT.

Can be had from wholesale grocers', or from
the Proprietors,

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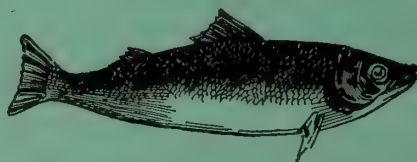
Canada.

ORDER A CASE OF

OCEAN WAVE BAKING POWDER

From your Wholesale Grocer.

Sells itself after one Trial. Prices Current.



Fraser River Salmon.

"ROYAL"

- AND -

"BRITANNIA"

Brands of canned salmon are the finest packed in
British Columbia. The canneries being situated
at the mouth of the Fraser River are in a position
to pack their fish fresh from the boats.

BELL-IRVING & PATERSON,

AGENTS,

Vancouver and New Westminster, B.C.

C. G. Hobson & Co.,

COMMISSION MERCHANTS.

AGENTS FOR

Princess,
Diamond

and

Stanley

brands of canned salmon. We pay special
attention to consignments placed in our
charge.

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Vancouver, B.C.

T. G. Williamson & Co.,

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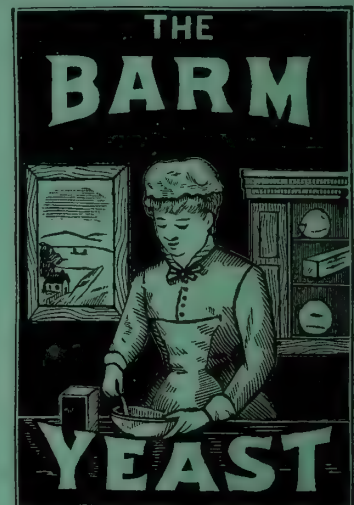
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- PARISIAN - BLUE!

Is Stronger and More
Economical
THAN ANY OTHER BLUE.

It Does Not Stain the Linen.

TELLIER, ROTHWELL & CO.



IT HAS NO EQUAL.

THE BARM YEAST MAN'FG COMPANY,

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Ross's Royal Soda Water.
" " Seltzer Water.

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ALL FIRST-CLASS GROCERS.

ESTABLISHED 1856.

To please your customers sell Martin's
Mount Forest Oatmeals.

Ordinary oatmeal is hard to digest be-
cause it is not boiled long enough.

By our New Process the meal is
partly cooked and is easily digested.

If your wholesale grocer does not keep
them write direct to

MARTIN BROS.,
Mount Forest, Ont.

Oats and Feed a Specialty.

ALL THE LEADING WHOLESALE TRADE HANDLE PURITAN CUT PLUG AND OLD CHUM SMOKING TOBACCO



VOL. V.

TORONTO, MARCH 20, 1891.

No. 12

**ABSOLUTELY PURE
DELICIOUS FLAVOUR
GREAT STRENGTH**

Are the principal
Characteristics
of The

**British America Starch Co's
PREPARED CORN.**

H. A. NELSON & SONS

MANUFACTURERS

AND

Wholesale Dealers

—IN—

BROOMS

AND

WHISKS,

Brushes, Woodenware,
Baskets, Cordage,
Grocers' Sundries.

MONTREAL,

TORONTO.



ASK FOR

MOTT'S

**DUNN'S
BAKING
POWDER**

THE COOK'S BEST FRIEND

Largest Sale in Canada.

Taylor, Scott & Co.

TORONTO.

THE BEST



IS THE CHEAPEST.

Retail Price, 25c.

For sale by all first-class grocers

ALWAYS ASK FOR THE
'John Bull' BRANDS.
 Manufactured by
BRYANT, GIBSON & Co.



AGENCY FOR—
 Ganong's Lily Chocolates,
 Terry's English Bottled Confectionery,
 Negree's French Crystallized Fruits.

A. HAAZ. C. DE CARTERET.

A. HAAZ & CO.,

Bonded Manufacturers of

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The business was commenced a little over 3 years ago by A. Sabiston and from the
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The Canada Sugar Refining Co.

Redpath (Limited),
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We are now putting up, expressly for family use, the
 finest quality of PURE SUGAR SYRUP, not adulterated
 with Corn Syrup, in **2-lb.** cans, with movable tops.

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& GENERAL STOREKEEPER

PUBLISHED WEEKLY.
\$200 PER YEAR

Published in the interest of Grocers, Cannery, Produce and Provision Dealers
and General Storekeepers.

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PUBLISHERS.

115 ST. FRANCOIS XAVIER STREET,
MONTREAL.

8 WELLINGTON STREET WEST,
TORONTO.

Vol. V.

TORONTO, MARCH 20, 1891.

No. 12

SPECIAL TO OUR READERS.

As the design of THE CANADIAN GROCER is to benefit mutually all interested in the business, we would request all parties ordering goods or making purchases of any description from houses advertising with us to mention in their letter that such advertisement was noticed in THE CANADIAN GROCER.

OUR MONTREAL OFFICE.

Our Montreal Office is located at 115 St. Francois Xavier St. Our representative, Mr. G. Hector Clèmes, will be pleased to have subscribers and advertisers call upon him there. He will also pay special attention to gathering business items and attending generally to the interests of this paper.

A CULPABLE SETTLEMENT.

A short time ago a firm of general merchants in an up country town in this province were burnt out. The insurance money was paid over in due course, part of it was used in settlement of a bank account, and the remainder—above \$6,000—was deposited in the bank. One of the partners then came to this city and met the firm's creditors. In the proposal he made to the latter it is clear that he recognized the great advantage of his position, and that he was not hindered by scruples from making the best of it. He stated that his firm had the cash aforesaid—namely, above \$6,000—and that their only other assets were their book accounts. The book accounts, he said, amounted to almost nothing, and might be neglected in any calculation of the value of the estate. The other resource, the cash, he evidently felt himself under legal compulsion to surrender only when his creditors could lay hands upon it, and since they did not know where it was, he regarded the position as favorable to dictate terms of settlement from. He therefore offered to surrender half the

money if the creditors would give the firm a discharge on that sole condition. The creditors appear to have temporized, however. A lawyer was quietly sent up to pay a sudden visit to the other partner, who seems to have been a less artful man. From him the lawyer managed to extract the information that the money was in a certain bank. It was immediately attached. Now the creditors had the advantage, and they should have used it to drive from trade a man of so manifestly dishonest principles as the partner whose overtures for a settlement we have described. But they did not do so.

They saw some immediate advantage in an alternative course. It was to accept an offer of 50c. in the dollar and give the firm a discharge. If they wound up the estate they foresaw that the net proceeds would pay only 40c. in the dollar. The firm would not assign, and the sheriff's and other expenses could be saved by taking the proffered 50c. in the dollar, and leaving the members of the firm free to re-enter trade. And the creditors did this thing for 10c. in the dollar. They left these men acquitted of the obligation to pay half their just debts, eligible to resume business against any upright customer of the same creditors, just because 10c. more in the dollar could be got by so conniving at fraud of which the merciful creditors were themselves the intended victims. The firm would not assign; they misrepresented the book debts in the parley they had with the creditors, for those debts were nearly \$4,000; they endeavored to force the creditors to the acceptance of terms of settlement not determined by the amount of the assets, but by the advantage of the debtors' position. If they had had the goods and had put them out of the way, instead of doing the same thing with a partial equi-

valent in money, their act would have been considered criminal, and surely would at least have been enough to disqualify them from resuming business with the sanction of their creditors.

But the creditors in this transaction showed themselves to be lacking in concern for the real welfare of trade. For 10c. in the dollar they yielded more to the pressure of dishonesty than they would probably have done to the persuasion of an upright man who would have the candor to put himself wholly in their hands in a similar case. If an honest surrender will not more avail to get a man a discharge than will an attempt to overreach his creditors, the latter course may come to be the more generally preferred one. The wholesalers who yield to it will be to blame if it does. If men fail in business their integrity should, where possible, be their salvation, their dishonest intent should be their undoing.

PROVISION HOUSE EMBARRASSED.

We regret to learn that James Park & Son, the well-known provision dealers of St. Lawrence Market in this city, are in financial difficulties. The position appears to be rather a temporary deadlock than a business collapse, as at a meeting of the creditors on Wednesday a statement was presented in which the assets were shown to aggregate more than the liabilities. Possibly the difficulty of immediately realizing may be a discounting factor that will reduce this surplus and perhaps make a deficit in place of it, but we hope it may not so happen. There is not a more honorable house in the provision trade, and we should be sorry to see it overtaken by ill-fortune. An assignment is probable.

ASSOCIATIONS AND GUILDS.

Mr. Charles S. Smith, the President of the New York Chamber of Commerce, who, responded to "The Commerce of New York," at a dinner recently, said :—

"Gentlemen, we may, without a charge of egotism, magnify the mercantile profession. Commerce is, with the exception of agriculture, the oldest of all professions ; it is older than any patent of nobility, older than written history. It began almost as early as anything human began. The late Professor Hitchcock said that 'commerce, through all the ages, had led to the historic march of civilization since mediæval times.' The merchant has been the founder and the patron of the university and library, the hospital, the museum, and the schools of medicine and art. The ancient and historic trade guilds in the remote past gave a powerful impulse to commercial and industrial organization, to which your toast refers. A rapid glance at their history will not be without interest in a company of merchants.

"An English historical writer describes these ancient guilds as voluntary associations of those living near together, for a common purpose, paying contributions, helping one another in sickness and poverty, and united for the pursuit of a special object. All writers agree that a marked feature, in all times and countries, was their custom of 'feasting together periodically.' They chose their own masters and officers, and made rules for self-government. They were democratic in their organizations. In some cases they provided their members with retiring pensions and paid their travelling expenses. There is an historical record of these associations among the Greeks in the second and third centuries before Christ, in which we find rules that a member who did not pay his fine was excluded unless excused by poverty and sickness, and that women were admitted as members and attended the meetings. As early as the fourteenth century in England the trade and merchant guilds attracted great attention on account of their wealth and influence. Wyckliffe complained of some of their abuses, and in 1389 returns were made of their doings in Chancery; what was known as guild law was often adopted as the law of the town.

"Now, in closing, gentlemen, may I refer for one moment to the obligation New York is under to the merchants for the liberal endowment which is constantly increasing her hospitals, libraries, museums, colleges of medicine, schools of art, and her hundreds of charities. The Astors, Vanderbilts, Marquands, Carnegies and many others are showing that they know how to execute the trust of great wealth. Let me quote the words of Addison concerning merchants, which certainly must be conceded to be of high authority : "There are no more useful members of a commonwealth than merchants ; they knit mankind together in a

mutual intercourse of good works ; they distribute the gifts of nature, find work for the poor, add wealth to the rich, and magnificence to the great."

WASTE IN COMPETITION.

Mr. Erastus Wiman, in speaking at the annual dinner of the New York Wholesale Grocers' Association last week on the waste in competition, said :

"The change in popular sentiment regarding this question of competition and combination has been very remarkable. Perhaps nowhere is it beginning to be better understood than among the working people. The Knights of Labor, in their journal, for instance, are constantly preaching that the railway and coal companies, and labor employers that compete most severely, pay the least wages ; for, at the last analysis, the cost of production is largely the cost of labor, and if by competition labor is reduced, the working man is the sufferer. So in the distribution of merchandise. In country places, if one store, on the corner, is sufficient for the distribution of the articles of necessity, the cost of the second store might just as well be avoided. True, if there was only one store higher profit might be exacted, but the profit would not likely amount to so much as the expenses of the second store. For instance, in a country town, where one baker is doing a sufficient business to sustain his family, and educate them, and is realizing a reasonable profit, he should be let alone. A second baker coming along to do an unnecessary work simply increases the cost of bread in the town. It increases to the extent of the living and education of the second baker's family ; the cost of his horse and wagon, his employees, his rent, and his living expenses. The delivery of the bread in that little town by two wagons, two men, and all the wear and tear, blacksmithing, horse feed and other expenses costs more than the flour from which the bread is made. Thus the farmer on the Minnesota plains, the miller in Minneapolis, the transportation agency from the West to the East, the cooperage, and even the baking are in the combined amount less for each loaf of bread than the cost of delivery in the small town where one baker would suffice, and where two bakers are competing. It is sometimes difficult to see how money can be made, so numerous are the charges on the articles which we consume, and the greater the competition the greater the charge.

"These suggestions will doubtless be regarded as very absurd, but they are thoughts which naturally come to one looking out at the tendency in business circles. The field of opportunity in business seems greatly to be narrowing. For instance, hardly any one would like to establish his son in the oil business, in competition with the Standard Oil Company. The chances of success for the young man under these circumstances

would not be very good. Neither would a new starch factory have attractions for a beginner in view of the strong organization in this particular line. As to sugar, no one would be foolish enough to put a large amount of money into a refinery to buck against existing combinations in that line. Soon the salt trade may assume a shape so combined that competition in it will be difficult. In school books, in envelopes, in telegraphs, in harvesters, in sewer pipes, in almost every walk of life, combination seems to be the order of the day. Certainly a better service and a lower price should flow from these movements. Certainly the Standard Oil Company gives better oil, a much safer article, more fully distributed for a greater variety of uses, at much less money than if there were fifty competitors whose charges were added to the cost of production and distribution. For instance, the pipe lines which run from the point of production in the oil regions to the point of manufacture and the point of distribution, perform a wonderful work which competition could never have achieved. The investment of \$40,000,000 in piping underneath the ground, by which gravity, night and day, does its perfect work in the transportation of oil from the centre to the sea, could never have been accomplished except by such a strong combination and such a prosperous concern as the Standard Oil Company. So in the telegraph business. The Western Union Company to-day performs a service for the public in the transmission of messages affording instantaneous communication more perfect, more reliable and infinitely better than if there were fifty companies in the field, and each State had half a dozen telegraph systems of its own. There is hardly any department of life in which a combination, under judicious, honest and politic administration, would not be more beneficial than all the competition in the world.

"These thoughts will no doubt be regarded as pure heresy, and yet one cannot take a careful observation of the times, and measure results that have been achieved by competition on the one hand and combination on the other, but he must feel that the outcry against consolidation is unreasonable, and that the waste of competition which begets loss, failure and increased cost to consumers is an exploded advantage, a wasteful indulgence, and, in the long run, a disappointment to all concerned."

ALASKA SALMON.

Of the forty odd canneries in Alaska not over thirty, it is stated, will be worked this year. The fleet of vessels, usually numbering over fifty, will also be less in number. The canning industry last year gave employment to nearly 3,000 men, including seamen, clerks, fishers and cannerymen, but a prominent local canneryman estimates that less than 1,000 will be worked this year. The San Francisco Chronicle says that "it is estimated by the knowing ones that the pack in Alaska during the coming season will be much less than the past year, and that the difference will cut quite a figure in local competition with foreign markets."—Winnipeg Commercial

MEN OF THE TIMES.

E. B. EDDY.

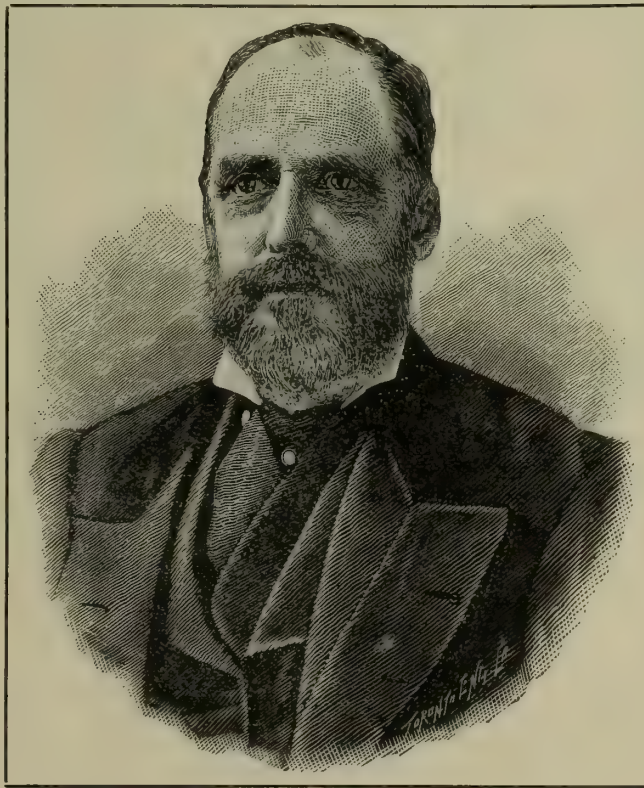
"Serve yourself, would you be well served, is an excellent adage."—MILES STANDISH.

Are there any of our readers to whom this name is unfamiliar? Is there anyone in Canada of the age of ten years and upwards who has not heard of E. B. Eddy of Hull, the great matchmaker, the owner of the mammoth woodenware factories, the king of the lumber trade of the Ottawa? As well might we ask, is there any one in this country a stranger to the use of matches?

Mr. E. B. Eddy was born in Bristol, Vt., in 1827, and comes of the historic Mayflower stock, being a direct descendant of that doughty warrior but luckless wooer, Miles Standish. His wife, to whom he was married in 1846, is a native of the same town, and is the granddaughter on her father's side, of John Arnold of Frankfort-on-the-Main, Germany. Mr. Eddy came to Canada and settled in Hull with his wife and family, in 1851. He began making matches there in a small way in 1854, and from that modest beginning have arisen the immense factories, mills, storehouses, offices, lumber yards, etc., etc., that cover scores and scores of acres, comprising nearly the whole water front and water power on the north side of the Chaudiere Falls, from a little below the C. P. R. bridge down the river to opposite Nepean Point. In 1856 he added the manufacture of pails, tubs, washboards, etc., to his then growing business. In 1858 he went into lumber, bought large tracts of timber lands, put up huge saw mills, planing mills, sash and door factory and box factory.

In '73, '74 and '75 when commercial disaster wrecked so many strong houses, he did not escape injury, the whole lumbering industry being utterly prostrated. As times improved again his business increased, so that when in the fall of '82 a terrible fire totally destroyed some \$250,000 worth of his mills, factories and plants, it still left him with two saw mills and not less than \$150,000 worth of factories, plant and supplies to go on with and hold his trade together till he could retrieve. As an illustration of his coolness, courage and promptness to meet an emergency, we give the following—one of a hundred similar characteristic anecdotes of him that could be told by many of his intimate friends. The night the mills were burned, Mr. Eddy was in Quebec, and was awakened to receive a telegram from his office at Hull, to say that all his mills and factories on the west side of Bridge street were on fire, others endangered, and asking what should be done,

and when he should return. Without a moment's delay he telegraphed back: "Put out the fire, clear up debris, prepare to build. I'll be home to-morrow." Thirty years' work swept away in one night would have disheartened most men, but with Mr. Eddy the disaster was hardly allowed to interrupt business. There was practically no stoppage of his business, certainly there was no damper on his pluck and energy. Rebuilding began before the burnt works were cold. All calls for goods were supplied, and in less than six months two enormous new stone saw mills, a large stone box factory, stone pail and tub factory, stone planing mill, sash, door and blind factory, magnificent stone offices and spacious stone warehouses, machine and blacksmith shops, etc., etc., stood in place of the former wooden buildings. Tramways



were laid, two locomotives were bought, and in May '83, the whole industry was in full blast again, sawing 70,000,000 feet of lumber per season, chopping 700,000 to 800,000 logs each winter, using 15,000,000 feet of lumber per year in the box factory, making over 10,000,000 feet of lumber yearly into doors, sash and flooring, turning out 100 dozen pails and tubs and 2,000 gross (8,000 wooden boxes or 288,000 small paper boxes) of matches per day—the whole giving employment to some 4,000 to 4,500 men, women and children, with a pay sheet that often amounted to \$60,000 per month, and which gave food and raiment to chiefly French Canadian families, from Gaspe to Lake Temiscamingue.

In '86 these vast businesses and varied industries were consolidated under a charter of the Dominion Parliament, and in '87, Mr.

Eddy became and remains the president and managing director of the E. B. Eddy Co. In '87 the indurated fibre ware factory was added. This was followed in '88 by the erection of the wood pulp mill. In March '89 the first stone was laid by Mr. Eddy for the erection of what is already one of the most important of all his works, viz., the vast plant for making sulphite fibre (a substitute for linen in paper making). In December of the same year this mill was completed, and has been since turning out fibre to its full capacity. When it is considered that the buildings, machinery, plant, etc., for this venture cost close to if not quite over \$250,000, our readers will see what decision, energy, nerve and brain work it took to do so much, to do it so well, and in so short a time. Are the questions asked, "How can Mr.

Eddy create and manage all these works? How does he find a market for all the goods his factories turn out day by day, year by year? How has he become so successful?" Those who know him personally don't ask these questions. To those who have not this pleasure—we may say this privilege—the answer is: Added to his natural and his cultivated gifts of energy, courage, confidence, shrewdness, wit and generalship, and his well-known promptness and uprightness in business, is an extraordinarily powerful influence of personal magnetism that inspires with confidence and imbues with his hopes and his ideas all with whom he comes in contact, whether buyer or seller, friend, associate or employee; all feel that whatever he takes hold of goes, goes straight, goes quick, no halt, no deviation, no waver. While his "blood more stirs to rouse the lion than to start the hare," and while he likes large transactions and gigantic schemes and ventures, still he has a keen

eye for and a clear conception of the necessity for carefulness of details. His faculty for making new and retaining old business friends is very marked, and having secured a customer he seldom afterwards loses him. He attracts and keeps clever and useful men about him. Numbers of his employees have been in his service ten, fifteen, twenty, twenty-five and thirty years. His factories, workshops, and premises at Hull are models of solidity, utility, neatness and comfort.

Ottawa was Bytown, Hull had about thirty small buildings when Mr. Eddy settled there. To no other one man is so much of the development of the Ottawa Valley and of the increase of business, of population, of wealth, and of industry in Hull due as to him. Long may he live and prosper. His place in business and manufacturing circles in Canada would be hard to fill.



HOW I HANDLE BUTTER.

According to promise I shall try and give you my experience in the matter of handling butter. At the merchants' convention, held in Hamilton two years ago, it was agreed upon that prices should be graded according to quality of butter. I, being a young merchant, thought it wise to wait and let some of the experienced men take the lead, but I waited in vain. I felt like giving my ideas on the subject, but as "Fools rush in (to print) where angels fear to tread," I held my peace and waited a year. Last spring I determined to adopt some system of grading prices which would be good to all parties. I discussed the question with neighbor merchants, but they all seemed to think it a dangerous experiment. Of course each, as an individual, was willing to try it, but "couldn't depend upon the other fellow over the street."

Just here, I might say, the great obstacles in the way of concerted action on the part of merchants appear to be, 1st. Lack of confidence in each other, caused chiefly by lack of free intercourse. 2nd. A craven fear of offending customers. Now, as this letter is already too long, I shall "adjourn de meetin'" till another opportunity, when I like a good methodist shall try and give you my experience with its results. Yours, G. E. TREB.

VETOING TRAVELLERS' CONTRACTS

THE EDITOR CANADIAN GROCER.

DEAR SIR,—“Onlooker” claims no connection with the Soap Co., or with the retail trade. I am sure he cannot claim connection with the Commercial Travellers' guild. His reasoning is so illogical that I am sure he has no connection with any legitimate mercantile business. If the salesman went beyond his authority, it only shows that they had poor judgment in selecting this salesman. Their redress was to carry out their salesman's agreement, discharge him and engage one that they were sure would carry out their instructions, and not abuse a customer for their employe's mistake. In New York state a commercial traveller is considered one of the firm, and except in the reservation as to

the solvency of a customer, the traveller's agreement is always carried out, unless it is a palpable fraud between the traveller and the customer. In the present case a 5 per cent. discount you would think was going to ruin the Company, and wipe out all small dealers. “Onlooker,” in comparing a customer of Mr. Hodgins with a salesman of said Soap Co., is very ridiculous. If he had compared him with one of Mr. Hodgins' clerks he could have drawn conclusions against himself. The whole controversy is one that as an advertiser's dodge was tried years ago, and signally failed. The name of the Company, in full, appears five times in “Onlooker's” article. All such tricks as pulling the wool over the eyes of grocers, great and small, will signally fail. The trade requires value for their money. They will buy where they can get the best terms and discounts. They will buy where firms and their employes will carry out their promises, and not waste time and ink to hoodwink the trade with the pretence that a single twenty-five boxes of any article will ruin the trade of any manufacturer, if an allowance of five per cent given through error should be granted. Do not send out travellers that you cannot depend upon to carry out your instructions. A house is judged by the word of its representative on the road. If he commits an error, it is your loss the first time; the second time it should be his loss, by a prompt discharge. What solvent firm would buy of a traveller who quotes prices that the buyer is not certain of receiving? According to “Onlooker” he does not believe the dealer who buys a large quantity should have better terms as discounts than a dealer who buys a small quantity. As a business argument this is absurd, and a firm that try to carry out such a scheme is as foolish as the politician who says that free trade with the U. S. and duties against the rest of the world will not lead to annexation. I would insist that the company “Onlooker” has no connection with, would allow this traveller who sold the goods at a discount of 5 per cent to state that this was the first error, or if they ever allowed him to exceed his instruction in other cases. I think when the whole affair is sifted down, it will be found to be the old advertising fad of the Jew clothiers of London, England, nearly 20 years ago—free advertising as to their honesty and quality of goods, until the papers refused to accept correspondence wherein the name of any firm or manufacturer was mentioned.

Yours sincerely, COM. TRAV.

SKILLED WEIGHT INSPECTORS.

The annual report of the Commissioner of Inland Revenue on the inspection of weights, measures and gas was issued on Saturday. Mr. Miall suggests the advisability of having some of the most intelligent and mechanically inclined assistant inspectors spend one or two of the winter months in the largest of the scale manufactories, for the purpose of picking up sufficient skill in scale making to enable them to make simple repairs and adjustments of weighing machines, weights, etc., when circumstances rendered it actually necessary. He does not, however, recommend making adjustments by inspection officers general, and would authorize it only in such cases as where, from remoteness of locality, and difficulty and cost of getting articles carried, regular adjustment would otherwise be impracticable. The report states that the Weights and Measures Act is being efficiently administered.

CANADIAN BUTTER IN JAMAICA.

The award for the best butter shown at the Kingston Exhibition, Jamaica, was won by Mr. Isaac Wenger, Ayton, Ont. Our butter industry has no more zealous friend in the country, no more enlightened advocate of the best means of improving it. Mr. Wenger has given concrete form to his ideas upon this subject, in the excellence of the products of his manufacture, and we are not astonished at his butter coming out first at the Exhibition. We congratulate him. The School of Agriculture, Assumption, Que., took the second award; Bell, Simpson & Co., Montreal, took the third; A. A. Ayer & Co., and Kirkpatrick & Cookson, both of Montreal, had also fine exhibits.

ENCOURAGE YOUR EMPLOYEES.

When the retail grocery merchant finds that he has a jewel in a clerk who is affable, courteous, popular and industrious, he should not withhold from that valuable adjunct to his business the meed of praise that he merits. He need not be effusive, but in a quiet, kindly way should give the young man to understand that his efforts in the right direction were duly appreciated, and the result will be gratifying, for in ninety-nine cases out of a hundred the young man will be stimulated to still greater efforts on behalf of his appreciative employer. To treat such an employee with marked coldness and severity, and to point out all of his errors and shortcomings, ignoring his good qualities for fear he will expect an increase in salary, is not exercising that keen judgment that all good business men should possess. Such an employee, as a rule, will treat his employer with strict fairness and the right sort of encouragement will rarely lead him into the error of believing that his services are indispensable. When a clerk reaches that conclusion he is no longer of value and might as well be dismissed at once. Young men as a rule start out with the idea of excelling those who have gone before, and the eagerness of youth to please his employer is proverbial. An approval of the proper kind lends fuel to the fire of his ambition, and the employer reaps his reward in the loyalty that grows with the employee who feels that his efforts are appreciated. Constant censure will unfit the earnest worker for his daily duties, while an occasional piece of advice firmly given will have better effect than a tirade of abuse. Encourage your clerks in every possible way, at the same time keeping before them the knowledge of the fact that they are expected to faithfully perform the duties for which they are paid, and that you are proprietor.—Exchange.

The Egg Dealers' Association, which was organized some years ago to buy eggs at a uniform price and thus keep the market steady during the pickling season, is it is understood disbanded. At any rate no meeting has been held this season.

To Grocers!

There are three articles which the consuming public have decided are the best of their kind in the market, and it will pay every grocer to keep them in stock. They are

The “Horseshoe” brand of canned fruits and vegetables.

Packed by Bowlby Bros. & Co., of Waterford, Ont.

“Cairns” Home-made marmalade, jams and jellies.

Packed by Alexander Cairns, Paisley, Scotland.

The “Trident” brand of canned salmon.

Packed by Ed. Wadhams, Ladner's Landing, B.C.

Every package of the above brands guaranteed as to quality and weight.

BLAIKLOCK BROS, Agents,
17 Common St., MONTREAL.

" HILLWATTEE TEA "

The number one blue label is about as fine a blend as money can buy. The number two red label is by long odds the best value in our market at the price. We keep in stock full lines of China, Japan, Assam, Ceylon and Formosa Teas. **Send for samples.**

LUCAS, PARK & CO.,

WHOLESALE GROCERS AND IMPORTERS,

73 McNab St. North, Hamilton, Ont.

Letter orders a specialty. Personal care given to same.

MUNN'S

Labrador Herrings

Quality very choice. Apply early as quantity is very limited.

STEWART MUNN & CO. - Montreal

KOFF NO MORE.

Every retailer should have them at this season of the year. Watson's Cough Drops are the best in the world for the throat and chest; for the voice unequalled. "R. & T. W." Stamped on each drop. Write

R. & T. WATSON, TORONTO,
for Prices, etc.

Mention THE GROCER.

M. J. Woodward & Co., PRODUCERS OF CRUDE,

Manufacturers of

Illuminating Oils,
Lubricating Oils,
Paraffine Oils
and Wax, &c.

PETROLIA, - ONTARIO.

DURABLE PAILS AND TUBS.

TRY



THEM

The Wm. CANE & SONS MANUFACTURING Co
OF NEWMARKET, ONT.,

The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood. **BEST GOODS MADE.**
Represented by

Chas. Boeckh & Sons, Toronto,
Jas. Lee & Co., Montreal.

LOCKERBY BROS.,

WHOLESALE GROCERS,
75 ST. PETER STREET,

MONTREAL, P. Q.,

ARE OFFERING THIS WEEK

SUGARS.
TEAS.

{ Barbadoes
and
Cuba

MOLASSES.

FINE LARGE DRY COD IN BUNDLES. BONELESS FISH IN BOXES.

Canned Salmon, Lobsters, Mackerel and Oysters.

HUDON, HEBERT & CIE.,

WHOLESALE GROCERS

— AND —

WINE IMPORTERS,

NO TRAVELLERS ON THE ROAD.

304, 306 St. Paul St.

143, 145 Commissioners St.

MONTREAL.

EASTER TRADE.---JUST RECEIVED.

Atmore's Celebrated extra Family Mince Meat.

French Vegetables--large assortment, Fancy.

Look up your stock of these goods. Order now.

TURNER, ROSE & CO., Montreal.

BEST GOODS IN THE MARKET.

FRANKFORT, CAMBRIDGE, BOLOGNA,
CHICKEN, HAM and TONGUE
SAUSAGES.

PUT UP BY THE MOFFATT PACKING CO.,
MONTREAL.





A STARTLING SIGHT.

(Associated Press.)

SEARCHVILLE, ONT., Sept.—The good people of this quaint old town were very much startled the night of the fifth of March when the moon rose to find across its silvery face in letters dark and distinct the name of E. T. Co.

At once they knew that this is the firm that supplies the best goods that are made in Canada. It was impossible for the assembled populace to restrain their enthusiasm and cheer after cheer was given for the company whose reputation was as high as the moon for fine goods. Try one lot and be convinced.

Empire Tobacco Co.,
Montreal.

ASSOCIATION DOINGS.

HAMILTON RETAIL GROCERS' ASSOCIATION.

At the last meeting of the Hamilton Retail Grocers' Association, held in the Board of Trade rooms, the blacklist prepared for their use was submitted and adopted.

C. H. Peebles, the president, was in the chair, and there was a fair attendance of members. An amendment to the by-laws was adopted, changing the night of meeting from the second Tuesday in the month to the first Tuesday.

Communications were read from Stuart, Harvey & Co., Gillard & Co., Balfour & Co., James Turner & Co., and Macpherson, Glassco & Co., sympathizing with the resolutions adopted at the last meeting in reference to refiners putting up sugars and syrups in bags and small packages, and marking the retail price on the same. The secretary was instructed to forward a copy of the resolutions to the Retail Grocers' Associations of Toronto, Montreal, London, Brantford and Kingston, asking their co-operation.

A LECTURE TO COMMERCIAL STUDENTS.

At the British American Business College on Friday afternoon Mr. Hugh Blain, of Eby, Blain & Co., delivered a very practical address to the students on the importance of the various duties of a junior clerk in a business office. Many useful hints in reference to invoicing, indexing and letter-copying were given. The necessity of doing everything to advance the interests of the employers was emphasized, and they were assured that their efforts would be duly appreciated and their salaries increased whenever their services deserved it. Nothing pleased an employer more than to give his clerks all they were really worth if his business could afford it. The stepping stones to success were thoroughness, promptness and punctuality. A young man who wasted half an hour a day cost his employer fully five per cent. of his salary more for extra help. He referred at some length to the great value of a commercial course of training, and said that his own success was due in a large measure to the knowledge of financial and business affairs generally which he obtained as a student some 25 years ago.

JAPAN TEAS.

H. P. Eckardt & Co., have just received an invoice of Japan teas, ex. S. S. Yorkshire, via Suez Canal, consisting of sundried, nibs and siftings. These teas are of exceptional drawing quality, the nibs being particularly good. As the latter came at a very reasonable price, they are well suited to take the place of low grade sundried Japans, stocks of which are now almost exhausted. The trade will do well to look after some of these teas, which are this week put upon the market through the medium of our advertising columns.

WISHING YOU UNBOUNDED SUCCESS.

Allen Bros., Mt. Forest, formerly in the grocery, but now dealing exclusively in the boot and shoe trade, write: We consider the GROCER a valuable paper to those in the trade, and would gladly renew had we continued that part of our business. Wishing you unbounded success, we remain,

Yours respectfully,
ALLEN BROS.

INTERESTING AND USEFUL MATTER FOUND IN THE GROCER.

Jos. Monkhouse, general merchant, Altona, writes as follows: "Please find enclosed two dollars, renewal subscription to CANADIAN GROCER. I highly appreciate your publication, and always find in its columns something interesting and useful."

THE BRITISH COLUMBIA SALMON PACK.

The following tables, prepared by Messrs. Findlay, Durham & Brodie, give the exact figures and full particulars of the salmon pack of this province for the year 1890:

	Cases.
Fraser River.....	241,889
Alert Bay.....	7,280
River's Inlet.....	32,961
Skeena River.....	90,995
Naas River.....	23,906
Gardiner's Inlet.....	3,719
Lowe Inlet.....	6,087
Bute Inlet.....	2,627

Total for Province.....	409,464	1890.	1889
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Shipped to :	1931.	1939
United Kingdom.....	265,082	338,447
Australia	29,162	24,031
Canada	78,566	42,261
United States	50	
Valparaiso		400
On hand at date.....	36,604	9,155

Cases.....	409,464	414,294
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	Cases.
Total Pack British Columbia, 1879..	57,394
" " 1880..	61,156
" " 1881..	173,800
" " 1882..	249,400
" " 1883..	177,412
" " 1884..	138,947
" " 1885..	107,088
" " 1886..	163,004
" " 1887..	202,011
" " 1888..	181,240
" " 1889..	414,294
" " 1890..	409,464

Grocers make money by selling

EMPIRE
BAKING
POWDER

PURE, STRONG, and CHEAP.

ELLIS & KEIGHLEY,

Toronto, Manufacturers.

New Eastern Townships MAPLE SYRUP AND SUGAR.

ABSOLUTE PURITY GUARANTEED.

Wilkins & Co., Adamsville, Que., are contracting for the product of over 100,000 trees.

Our **MAPLE LEAF BRAND** has earned a reputation all over the Dominion. Ten years ago, when we began shipping to Ontario, bright maple syrup made from sap caught in covered tin buckets and with the aid of Heaters and Evaporators was a new commodity in the Queen City. Now all the leading grocers in Toronto keep Wilkins & Co's Pure Eastern Townships maple syrup. For prices and other information address **JOHN WILKINS,**

20 Temperance St., Toronto, Ont.
Montreal and Lower Province merchants will please address Wilkins & Co., Adamsville, Que.

Established 1849.

GOLD, SILVER

—AND—

BRONZE MEDALS

20 1st prizes.

Reg. Trade Mark.

MICHEL LEFEBVRE & CO'Y

Manufacturers of

Lion--L--Brand

Pure Vinegars, Mixed Pickles, Jellies, Jams, Preserves.

Montreal, P.Q.

P. DOTY & SON,

(Successors to W. B. Chisholm)

MANUFACTURERS OF



1, 2, 3 bushel grain and root baskets.
1, 2, 3 hatchell lunch baskets
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit package of all descriptions.

OAKVILLE, ONT.

MUNN'S PURE BONELESS CODFISH

The finest on the market. Packed in 10 lb., 20 lb., and 40 lb. Boxes. Tied up neatly in 2 lb. bricks. Every brick is guaranteed full weight and Genuine Codfish.

TASTY ECONOMICAL DELICIOUS

Send for Sample at once.

STEWART MUNN & CO., MONTREAL.



HUCKINS SOUPS

Require only to be heated. Prepared with great care from only the best materials.

TEST FREE

SOLD BY ALL LEADING GROCERS.

LEONARD H. DOBBIN, MONTREAL. Sole Agent for Canada.

STUART, HARVEY & Co.

Importers and

WHOLESALE GROCERS

A Large and Well-Assorted Stock of

Teas, Sugars and General Groceries

HAMILTON, ONT.

STAR BRAND
**FEARMAN'S
HAMS AND BACON.**
Hamilton, Ont.



Tomato, Mock Turtle,
Ox Tail, Green Turtle,
Pea, Julienne,
Beef, Vermicelli,
Chicken, Terrapin,
Macaroni, Consomme,
Okra or Gumbo,
Soup and Bouilli,
Mullagatawny.

**RICH AND
PERFECTLY SEASONED.**

Send us 20 cents, to help pay express, and receive, prepaid, 2 sample cans of these Soups, your choice.

J. H. W. HUCKINS & CO.,
Sole Manufacturers, Boston, Mass.



Ram Lal's PURE INDIAN TEA

GUARANTEED ABSOLUTELY PURE
AS MANUFACTURED ON THE
GARDENS IN INDIA.

Buyers selling our celebrated Ram Lal's Teas are guaranteed these teas are grown, blended by an expert, and packed on the Garden of India. Coming direct to us here, being in heavy leads, these teas retain the lovely flavor and strength Indian Teas are noted the world over for, and Ram Lal's in particular.

JAMES TURNER & CO., HAMILTON.

WHOLESALE AGENTS.

TURNER, ROSE & CO., MONTREAL.



Perkins, Ince & Co., received this week a shipment of prime Sicily filberts.

Choice new maple syrup, at ninety cents per gallon in five gallon tins, address Urlin Bros., Dutton, Ont.

Messrs. C. A. Liffiton, spice manufacturers, Montreal, have made an offer to their creditors of 25 cents in the dollar.

The E. B. Eddy Co., Hull, Que., are on the lookout for a first-class traveller, to take the place of one who is retiring from their service to go into business on his own account. Their advertisement for applications from travellers appears on another page.

John McCloy's ship chandlery, hardware, and grocery store at Lock 25, Welland canal was completely destroyed by fire the other morning. Mr. McCloy's loss on building is \$4,000, insured for \$2,000; stock \$7,000, insured for \$5,000 in the Aetna and Citizens insurance companies.

The Canadian cheesemen who were successful competitors at the Kingston Exhibition, Jamaica, were: Duckett, Hodge & Co., Montreal; L. C. Archibald, Antigonish, N. S.; Hodgson Bros., Montreal; F. W. Fearman, Hamilton. The awards were in the order of the above mentioned.

The brigantine Electric Light, from Natal for Halifax with a cargo of sugar for the Canada refinery, Montreal, which put into Bermuda some time ago in distress and which sailed from there last week after repair, was put back again leaking badly and will have to discharge her cargo for repairs.

Dudley Hall & Co., the second largest tea importing house in the United States, have failed. The firm, which consists of Dudley C. Hall and Dudley Hall, did a business of over \$1,000,000 a year, and had a large stock of tea stored in New York. The failure was caused by the indorsement of paper by the senior member of the firm for personal friends, which the firm had assumed. The liabilities are about \$400,000, and the assets are quite valuable.

The wife of Mr. John Tracey a prominent general merchant in Hastings, Ont. died suddenly on the 12th. inst. She had been in delicate health for some time past. On retiring at night a rapping on the floor of her bedroom alarmed the family, who at once went to learn the cause, and were shocked to find Mrs. Tracey in a semiconscious condition on the sofa. Medical aid was summoned, but in a few minutes life was extinct.

The card in which Eby Blain & Co's salesmen herald an intended call upon a member of the trade, is a model of taste and con-

venience. One half of the printed surface presents a cut of the firm's warehouse and the notice of the traveller's intended visit; on the other half is an alphabetically arranged list of the goods kept in stock. On the back, if the grocer pleases, he can make the notes that consultation of this list will suggest, and have it ready against the day the traveller calls.

A. L. Dent, a Woodstock grocer, is in trouble with his Toronto creditors. Dent ran a liquor store and grocery in Woodstock, and a short time ago found himself in difficulties. He called a meeting of his creditors, but they made an arrangement with him whereby he was to continue business. A few days ago Messrs. Eby, Blain & Co., Front St., Toronto, discovered that he was placing a chattel mortgage on his property contrary to the agreement arrived at with his creditors, and a warrant was issued for Mr. Dent's arrest. Dent is now awaiting a hearing before the Woodstock magistrate.

Mr. Gilbert McKechnie, Durham, has been nominated by the Reform party of South Grey to fill the vacancy in the local legislature caused by the death of Mr. J. H. Hunter. He will be remembered as one of the most prominent workers at the Ontario Business Men's Convention. Besides a general store he has saw mills, flour, and oatmeal mill and other properties. It was mainly through his exertions that South Grey secured the extension of the Grand Trunk railway to Durham. He was nominated by Mr. Wenger, Ayton, well-known to THE GROCER. Mr. McKechnie, if elected, will make a valuable member.

The Americans have bought a large quantity of low grade butter at 3 to 5c. per pound on this market during the past couple of weeks. It has been shipped to the other side, and being entered as grease was permitted to go through the Customs free of duty. It will be made over by a process, which they have been able to work successfully into fine butter. Many attempts have been made in Canada to make over this butter here. They have been successful to a small extent only. They have been able to make very sweet butter but it would only keep for a few days. By the American process they make a butter that will keep for several weeks.

Mr. Maurice of Maurice Bros. & Co., St. John. N. B. obtained a warrant in Montreal the other day for the arrest of two men who absconded from Restigouche with about \$6,000 in cash that did not belong to them, and who are supposed to be in Montreal. The accuser's story is as follows: A year ago the men opened a big dry goods and grocery store in Isle River, and to fill up the store they came to Montreal and St. John and got goods, paying part cash. They met their notes at first promptly, but about six months ago they got about \$4,000 worth of goods in Montreal and \$2,000 worth in St. John and other places. As soon as they received the goods they began to sell for anything they could get, and after disposing of all they could, shipped the balance to their wives in Montreal. About February 1 the two men left Isle River,

DETECTIVE AGENCIES.

HOWIE'S DETECTIVE AGENCY, 86 WELLINGTON ST. WEST, Toronto, Ont., established 1886 Telephone 1309.

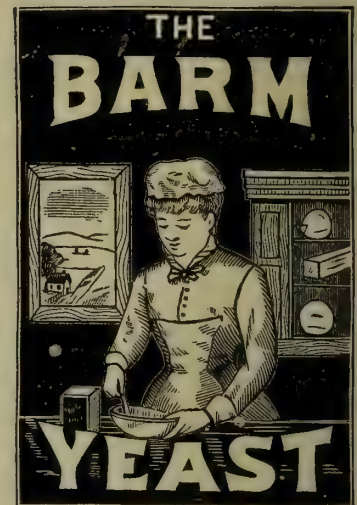
SITUATION WANTED.

YOUNG MAN WANTS SITUATION—UNDERSTANDS the grocery business thoroughly, first-class references. Apply, J. George, 453 Church St.

BUSINESS CHANCES.

HONEY—GOOLD & COMPANY, BRANTFORD, are supplying grocers with pure honey. Write for prices and catalogue of bee hives, extractors, foundations, etc.

IT HAS NO EQUAL.



THE BARM YEAST MAN'FG COMPANY,

35 Wellington St. East, Toronto.

TELEPHONE 1920

GOLD MEDAL, PARIS, 1878.

W. BAKER & Co.'s
Breakfast
Cocoa



from which the excess of oil has been removed,

Is Absolutely Pure and it is Soluble.

No Chemicals

are used in its preparation. It has more than three times the strength of Cocoa mixed with Starch,

Arrowroot or Sugar, and is therefore far more economical, costing less than one cent a cup. It is delicious, nourishing, strengthening, EASILY DIGESTED, and admirably adapted for invalids as well as for persons in health.

Sold by Grocers everywhere.

W. BAKER & CO., DORCHESTER, MASS.

CORTICELLI

**SPOOL SILKS & TWISTS,
EMBROIDERIES & FANCY SILKS.**

To satisfy and please your customers you must keep the best lines. "CORTICELLI" has that reputation; if you want to put in a line of these goods. Send for further information and prices to

**CORTICELLI SILK CO.,
ST. JOHNS, P. Q.**



**SILVER
STAR
STOVE
POLISH,**

THE PHENOMENAL POLISH,

BLACK, BRILLIANT, BEAUTIFUL,
Handsome put up in 3 doz. hinged cases,
can be had from all wholesale grocers,

Or from **F. F. DALLEY & CO.,**
PROPRIETORS,
Hamilton, Canada.

JAS. WATSON & Co.,

Coffee and Spice
Dealers.

Toronto, Ont.



Brantford and Pelee Island. } **J. S. HAMILTON & CO'Y,**
BRANTFORD, ONT.
Sole Agents for Canada.

SOMETHING NEW.

The Tutti Frutti Automatic Vending Co. supply their Tutti Frutti Automatic Selling Machines to all who have good positions. For all particulars apply to

E. BELLINGER, Manager,
60 Yonge St., Toronto, Ont

N. K. FAIRBANK & CO.,

COMPOUND



REFINED LARD.

185 WELLINGTON ST., MONTREAL.
CHICAGO. ST. LOUIS. NEW YORK.

Condensed Mince Meat.

Handled by retailer
as shelf or counter
goods. No waste.
Gives general satisfaction.

Will not ferment in
warm weather.

Sells at all seasons
by all wholesale
grocers.



Although fruits are
scarce and high, price
same as last season,
\$13.50 per gross net.

Packed in $\frac{1}{4}$ and
gross cases.

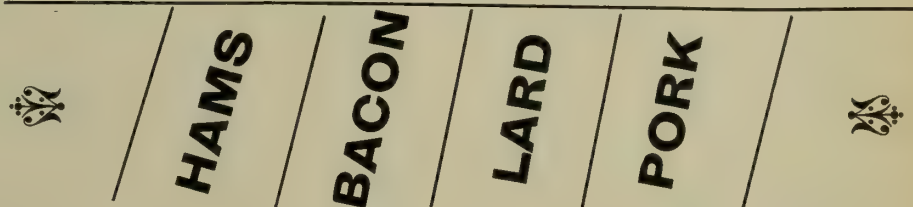
Sole manufacturer
for Canada.

Ask your wholesale
grocer for it.

J. H. WETHEY, St. Catharines, Ont.

GEO. MATTHEWS

-PACKER and CURER.-



PURE LEAF LARD A SPECIALTY.

PACKING HOUSES, OTTAWA, PETERBORO' and LINSLEY, ONT.

IMPORTANT TO THE TRADE**Non-Explosive Fire Lighter.**

A new patented article which is beyond question the most economical and effective fire-lighter ever placed on the market. It is patented in Canada and United States. Although on the market only ten days over eighty retailers in the City of Hamilton are handling it successfully

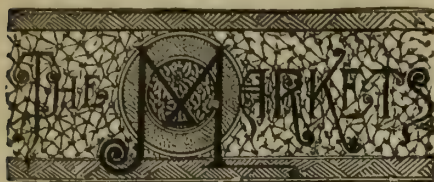
THE NON-EXPLOSIVE FIRE LIGHTER is put up in pressed cakes of eight squares each and is retailed at 3 cents per cake or 2 cakes for 5 cents. ONE SQUARE is sufficient to light a heavy wood fire, thus enabling the consumer to light 16 fires at a cost of 5 cents.

Packed, 1 gross of cakes in a case—Price, \$2.40 per case. 50% profit and a fast seller.

W. H. GILLARD & CO.,
WHOLESALE GROCERS, HAMILTON, ONT.,

Sole Agents for Canada.

Orders promptly filled. Sub-Agents wanted in all Eastern Cities.



TORONTO MARKETS.

TORONTO, March 19, 1891.
GROCERIES.

There are clearly some conditions yet wanting for the betterment of trade. Notwithstanding that the demand is no longer pent up by election excitement, and that the season for the revival of trade is upon us, still trade lags behind the reasonable expectations of the wholesalers, who felt that a dull January and a dull February must be followed by a brisk March. Variable weather is a factor that is involved in the cause of the present lack of healthy tone. Roads are bad and traffic is impeded thereby. But the chief drawback is the want of money. Sugar is firm but in a state of uncertainty. The trade in tea continues active and prices are high. Canned goods are in better request.

CANNED GOODS.

The trade in corn, peas, tomatoes and salmon is picking up. There is no business in large lots, but there are increasing inquiries, while the smallness of the orders is offset by the greater number of them. They are now sufficiently numerous to make trade very good. Canned vegetables begin to go out as the supply of natural stock begins to become exhausted. The vegetables not preserved by artificial means, such as cabbage, carrots, etc., are not only running low but the soft weather is unfavorable to the keeping of such stock in good firm condition. This throws consumption upon canned stock. The coming on of warm weather will further increase the demand. Pumpkins share with other vegetables the improvement in the demand. The short supply of apples turns consumers toward pumpkins, and these are now put up by packers very acceptably. Gallon apples are up to \$3 and \$3.25, and are scarce in packers' hands. Mackerel is below the quotations that have stood for some time; it is down to \$1.15 and \$1.25. Legannic surdine sells at 9c. Because of the severe weather in Europe, French peas are likely to be a very short crop, and prices tend higher. According to late advices from Dadselszen, in Bordeaux the prospects of a large crop have been destroyed.

COFFEES.

The prices of coffee stand at last week's quotations, unaffected by shiftings in outside markets. Trade is quiet, and fine coffees are scarce. The bulk of the stock is in medium grade coffee. The Brazilian coffee afloat and ashore is about 27,000 bags shorter than it was at this time last year.

DRIED FRUIT.

There is very little doing in dried fruit of any description. English advices on Tuesday report an advance in currants, which are also higher in New York, and firm at standing quotations here. All that were offered in New York were taken off readily. Valencia raisins are selling here as low as 6¼c. for prime stock, and are cheaper than they are in London. Persian dates are lower, quot-

ing now at 5¼ to 6c. Figs in 10 lb boxes are selling at 12½ to 13c., and in 20 lb. boxes at 15 to 16c. In all lines stocks are firmly held. Prunes are firm at the prices quoted, namely 7½ to 8c., several cents more than they were at this time last year.

NUTS.

The trade in nuts is unimportant. No demand capable of influencing local prices has been at work since the holiday trade. The want of a demand has led to prices declining in the case of peanuts, roasted being now held at 12 to 13c., and green at 9 to 10c.

The N. Y. Bulletin says:—New Brazil nuts were freely offered in the jobbing district at 5c. per pound on spot, and bids of a fraction less were solicited for lots to arrive. To all accounts the shipments to this point have thus far been heavy, and are likely to continue so for some time to come.

RICE AND SPICES.

There is no Patna rice in stock, and Japan is nearly out. Prices are consequently high. In all grades there is firmness. The demand is very good. Spices are steady and show no change in values. Cloves are higher outside, but the advance does not affect quotations to retailers.

SUGAR.

There has been no change in the sugar market since our last report. Yellow, quoted a week ago at 5¼c. as lowest price, is selling at 5¾c. by some wholesalers, though refiners hold firmly at 5¼c. Granulated is still 7 to 7¾c., and is firm. Business, however, is limited, large orders being the exception, as changes are supposed to be impending that will not make the possession of stock bought now a desirable matter. Raw seems to be very firm. The sugar trade is just now unsatisfactory, as the demand, after its long reserve, is still disappointingly small. The market will probably not mend until the changes which keep it in a state of suspense are made. Those changes are the removal of the duty upon raw by the U. S. Government after the 1st of April and the alterations in tariff which this will lead the Canadian Government to make. All this will be over before the season's maximum trade begins.

SYRUPS AND MOLASSES.

All sugar syrups are ¼c. lower. Corn syrups, on the other hand, are higher in manufacturers' quotations, but are unchanged here. There is a moderate trade, which the stiff prices of butter help. Molasses is in fairly good request at prices of a week ago.

TEAS.

The trade continues to be better in teas than in most other grocery lines. There is reason for this in both the fact that it is seasonable for trade to improve, and the fact that the longer buying is postponed the more costly the stock becomes, while speculative buying is not discouraged by the some shortness of terms as in the case of sugar. Further, the feeling that the reduction which is expected in the duty on sugar, will be balanced by a duty levied on tea, tends to stimulate present buying. Stock is as scarce in popular lines as ever, and all prices are firm. There is a steadily increasing demand for Indian teas, both for the city and the country. From London we hear that the high rates do not appear to have checked consumption, the month's deliveries showing a marked expansion over previous years. Prices have been maintained at about last week's rates, attention being mostly concentrated upon the lower grades. Advices from Calcutta report the season as closed with an export of only 98,000,000 pounds, and as there was a considerable quantity lost in the



JAMES LUMBERS.

I quote:

EXTRA GRANULATED SUGAR 6.⁹⁵ per lb.,
REFINED 5 3-8.

For one or more barrels, subject to change with the market, but always 17½c. per 100 pounds

Less than the Combination

Bright Yellow Sugar, 5¾c.; send for Sample. My Discounts are 1½ per cent. off Sugars.

I carry a full line

Teas,
Sugars,
Tobaccos,
Canned Goods,
and all
General Groceries

Gunpowder Tea.

I have a consignment of Gunpowder Tea in 30 pound caddies which I am offering at 21c. per lb. This is a special bargain and if you are open for anything in this line I will be pleased to send you samples.

RED HERRINGS

or DIGBY CHICKENS.

Which I am offering at 13c. per box. There are about 45 herrings in a box.

JAMES LUMBERS
Wholesale Grocer,
67 Front St. East,
TORONTO, ONT.

DAVIDSON & HAY

**Wholesale Grocers,
36 Yonge Street,
TORONTO, ONT.**

IN STORE

Full lines of the best brands of British Columbia Salmon including "Lynx" and "Clover Leaf." Also the celebrated "Clover Leaf" Lobsters. If not already handling these goods send trial order.

Sloan & Crowther

**WHOLESALE GROCERS,
TORONTO.**

JAPAN TEAS

Ex S. S. YORKSHIRE, VIA. SUEX.

272 Hf. Chests Sun Dried.
68 " " No. 1 Nibs.
47 " " No. 2 do.
22 " " Siftings.

We have just received the above teas. They are extra value. Correspondence for Sample and Quotations Solicited.

H. P. ECKARDT AND CO

**Wholesale Grocers,
3 FRONT ST. EAST, TORONTO.**

Thos. KINNEAR & Co

**Wholesale Grocers and Importers of
TEAS,
SUGARS,
COFFEES,**

AGENTS FOR

Cherry's Irish Mustard, X.D.S.F.

This is superior to any other grade in the market. Try it.

47 Front St. E., - TORONTO.

WARREN BROS. & BOOMER,

IMPORTERS

AND

**WHOLESALE GROCERS,
35 and 37 Front St. East,
TORONTO, ONT.**

**SUGARS, COFFEES AND TEAS,
SPECIALTIES.**

EDWARD

ADAMS & CO.

ESTABLISHED 1846.

**Wholesale Grocers and Importers of
TEAS,
SUGARS,
COFFEES,**

**Tobaccos, Wines and Spirits
95 & 97 Dundas St., London, Ont.**

BALFOUR & CO.,

IMPORTERS OF TEAS

AND

**Wholesale Grocers
HAMILTON.**

SMITH & KEIGHLEY

WHOLESALE GROCERS

AND IMPORTERS OF

Mediterranean Fruits.

FINEST SELECTIONS IN THE MARKET

—OF—

**China, Japan, Indian and Ceylon
TEAS.**

9 Front St. E., Toronto

STEEL, HAYTER & CO

IMPORTERS OF

INDIAN TEAS

Direct from their estates in Assam.

Assams, Kangras, Darjeelings and Indian Oolongs in stock.

PROPRIETORS OF THE WELL-KNOWN

"MONSOON" BRAND.

SAMPLES AND QUOTATIONS ON APPLICATION

11 & 13 Front St. E. Toronto.

Calcutta and London Firm: Octavius Steel & Co
Telephone 2354.

J. W. Lang & Co.

**Wholesale Grocers,
TORONTO.**

Canned Goods.

We will give special attention to enquiries for these goods DURING MARCH.

Send for Prices.

33 Front St. East.

PERKINS, INCE & Co.,

41 and 43 Front St., Toronto.

IMPORTERS.

Offer full stock of

**TEAS, COFFEES, SUGARS,
and General Groceries.**

A few choice MALAGA RAISINS remaining, also CHOICEST and FINE FIGS in Boxes.

Just arrived: Prime Sicily Filberts

J. F. EBY.

HUGH BLAIN.

First Direct Importation

—OF—

BRIGHT NEW ORLEANS MOLASSES.

BARRELS ONLY.

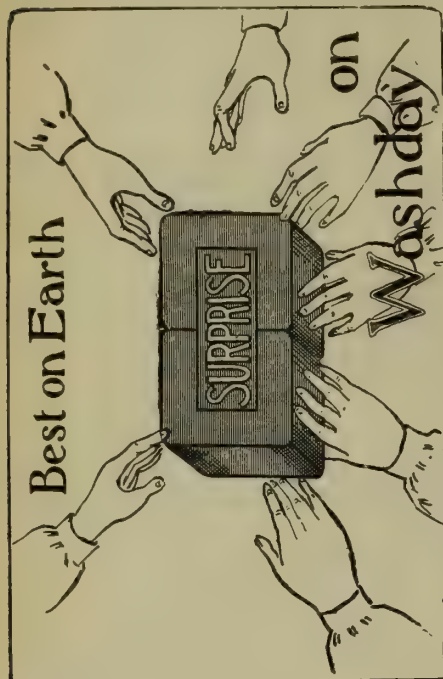
Write for Samples and Quotations.

EBY, BLAIN & Co.,

Wholesale Grocers,

FRONT AND
SCOTT STS.

TORONTO.



MARKETS—Continued.

Nepaul and Golconda, which was included in the above, there will be a deficiency from India of nearly 2,000,000, compared with last year.

McMeekin & Co's (London) circular, for the month of February, 1891, says:

The offers of Indian were 122,000 packages, against 113,000 packages in the same month of 1890. The upward movement so obvious in January continued in the earlier weeks of February, but towards the close of the month the demand was not so strong, and for all undesirable sorts prices were somewhat lower. There is no doubt that tea bought since the advance is difficult to dispose of, and consumers in the country are not at all likely to buy at the advance so long as they hold stock of lower cost teas. The quality of the earlier offerings was good, but later arrivals have included some inferior teas. This, and the fact that during the last few days of the month dense fogs interfered with tasting, helped to make an irregular market. The average of public sale prices was about 1s. ¼d. per pound, or rather over that for Ceylon. Telegrams from Calcutta report that the exports for season to the

United Kingdom close with a total of 98,000,000 pounds, or 11,000,000 pounds under the original estimate. Deducting from the total exported the tea lost in the "Nepaul" and the "Golconda," the supply will actually be about 1,500,000 pounds under that for the previous season. The imports were 10,099,000 lbs., and the deliveries 9,032,000 lbs., leaving in stock 40,131,000 lbs. The offerings of Ceylon were 54,000 packages, against 37,000 packages in the same month of 1890. In the first two weeks of the month there was a brisk demand, particularly for all whole leaf teas under 1s., and some advance in prices was recorded. Latterly, the market was irregular and occasionally easier. Prices may be quoted as on a par with those at the end of January. The average of public sale prices was about 1s. per pound. The imports were 4,727,000 lbs., and the deliveries were 2,884,000 lbs., leaving in stock 9,784,000 lbs.

The offerings of Java were 6,400 packages, against 4,800 packages in the same month of 1890. This larger quantity attracted a good deal of attention, and prices, particularly for all whole leaf grades, continued strong throughout the month. Rates are now about 2d. per pound over the lowest point, and the position of Indian and Ceylon teas is causing a larger home trade demand in them. The average of public sale prices was over 9d. per pound.

It is unfortunate that the advance in prices of Indian, Ceylon and Java teas is chiefly upon the grade for which there is a demand from the United States and Canada, and the increased cost cannot fail to check the export trade, which was rapidly developing.

PETROLEUM.

The trade for the past week has been very fair. Prices are unchanged.

The Petrolia Advertiser says:—As we predicted in our last issue, crude has maintained a firm tone ever since the result of the elections became known. On Friday last crude jumped two cents, from \$1.28 to \$1.30 a barrel. To-day it is \$1.32 with very few sales. Refined remains about the same as last quotations, 12 cents f. o. b. here, 60 days or two per cent off for cash.

DRUGS AND CHEMICALS.

The brighter weather has been better for trade, and there has been more business done. There have been some changes in price also. Brimstone is up ¼c., quoting now now 2½ to 3¼c. Carbolic acid is down 5c., and is now 45 to 50c. Glycerine is 19 to 21c., or 1c. below prices of a week ago.

BUTTER AND CHEESE.

What is still wanted is good tub butter, while the supply is chiefly large roll. Medium tub is also in strong request. The market is in fact in excellent condition to absorb good, or reasonably good, stock at prices that will repay the producer much more fairly than those going a year ago. But while the stock is low in good grades, it cannot be said to be very large in low grades. The receipts of the week have been lighter in store-packed off-flavor stock than they

have been for some time. Pound rolls are wanted, and are coming in about as usually at this season, the stock being from tub butter made over. There have been no operations during the week on export account. From present appearances there seems to be a good prospect for the trade in new butter. The market shows promise of being clearer of old stuff by the time the new comes in than it has been for some years. This week choice dairy tub is worth 19 to 22c., at which advanced prices it is firm; medium tub is unchanged at 15 to 16c., and is equally firm; pound rolls are up to 20 and 22c., and firm; large rolls are 15 to 18c., unchanged and firm; while low grades continue at 5 to 11c.

Cheese is higher, the highest price for Septembers being 11½c., the range being from 10½c. Cables report English prices 55s., while private advices represent them 56 to 58s. for Canadian.

COUNTRY PRODUCE.

APPLES—Quotations range from \$2.50 to \$6, but the latter figure is theoretic rather than practical, the trade not following prices above the \$5 limit. The present stock is very small, but there is some choice fruit offering.

BEANS—Go at \$1.35 for common, and \$1.65 for good hand picked in car lots.

DRIED APPLES—Are 7¼ to 8¼c., and are moving quite freely, the better demand revealing a considerable resource of supply in holders' hands.

EVAPORATED APPLES—Are in somewhat better demand, and quotations are 12½ to 14c., though the latter price is not easily got.

EGGS—Are very scarce just now. They are firm at 18c.

HAY—Comes in too freely for prices to go up. Good timothy is \$8.50, while cattle hay is \$6 and in little request.

HIDES—There is no change in green hides. No. 1 is 5 to 5½c., and most of the business done is at the former figure. A car load of cured went off on Monday at 6c.

HONEY—Has a quiet demand at 7 to 10½c. for clear, and 14 to 16c. for combs.

HOPS—Trade is pretty much in step with consumption, supplies for manufacture being bought this year pretty much as they are wanted, and not far ahead. New are 30 to 40c. Old, 18 to 25c.

OATS—Are up again. They sell at 52 to 53c., and the situation warrants the expectation of higher prices very soon.

ONIONS—Are unchanged. Whites are \$3.50 and reds \$3.

POTATOES—The supply is moderate, and the demand rather duller than it was. The prices are the same, however, car lots selling at 85 to 90c. and store lots at 95c. to \$1.

SEEDS—Trade grows brighter with brighter weather. The demand is now altogether domestic. Alsike is \$7.20 to \$9.60, red clover \$4.75 to \$5.10, and timothy \$3.60 to \$4.50.

SKINS—Are selling at \$1.10 to \$1.40. The supply is better than it was a week ago.

STRAW—Not much is wanted, and supplies are falling off. The price is \$6.50.

TALLOW—Rough is 2c., refined 5½ to 6c.

WOOL—Is nominal at 20c.

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Dried Apples.
SEND SAMPLES
AND QUOTATIONS

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BROKERS
AND
GENERAL COMMISSION MERCHANTS.
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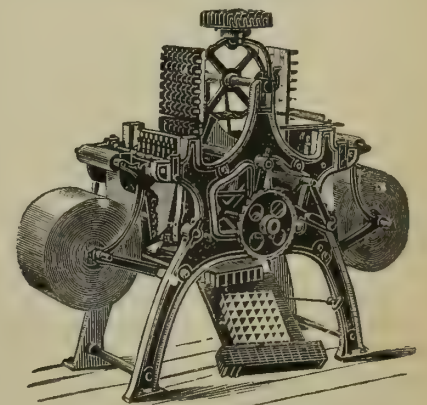
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We also make a first-class Wooden Case, and can therefore supply a complete Egg Case at the lowest possible price. For prices and other information, address the Mills, CAMPBELLFORD, ONT

MARKETS—Continued.

FISH.

Stocks of frozen fish are shrinking into small compass, and in some lines they are bare. Salmon is wanted and is scarce, supplies from both the Frazer and the Restigouche being small. Lake fish of all kinds is firm and may be dearer before the close of Lent. The demand at the prices quoted continues to be very strong. In dried, smoked and pickled fish trade is also good.

GREEN FRUIT.

The movement of stock has been fairly active since last week, though dealers are not yet satisfied with trade. The market is changed slightly in its quotations for oranges. Valencia's run from \$4.50 to \$5.50, California navels remain at \$4.50, and Riverside seedlings are \$3.75 to \$4. Lemons, as last week, go at \$4 to \$4.50 for sound hard stock. Chilled stock is plentiful. Bananas are selling at \$3.50 to \$4.50 for firsts, and \$2.25 to \$3 for seconds. Pineapples are \$3.50 for ordinary and \$4.50 for fancy.

PROVISIONS.

A demand for products has been gaining strength lately, and though not yet a very strong market force, it is making more trade than the dealers had to attend to a week ago. Hogs are none too plentiful.

BACON—Long clear is unchanged and steady at 7½ to 8c., bellies at 10 to 11c. are likewise unchanged, backs do not bring more than 10c., and rolls are down to 8½c. and 9c.

DRESSED HOGS—Run from \$5 to \$5.75, and receipts are chiefly in broken lots, select weights being the upper figure.

HAMS—Are unchanged at 11 to 11½c.

LARD—Is 9c. to 9½c. for Canadian.

MESS PORK—Is \$14.50 for U. S. heavy, \$15 for Canadian, and \$16 for short cut.

SALT.

Trade in salt is looking up, but the movement of stock is still comparatively light. The sales of the week have been 2 cars barrels at \$2.40, and 3 cars sacks at 70c.

DRY GOODS.

Bad roads, unsteady weather, and scarcity of money, are topics common among dry goods men these days, who still find trade in a condition that might easily be better and yet not be uncommonly good. The sorting up trade is the chief business now, and that on account of the cautious buying during the winter for the spring trade, is now fairly good. Travellers do not report special activity in the development of a summer trade.

RAW FURS.

Raw furs are in reduced demand and easier, but quotations here still hold. They are:—Beaver, per lb., \$4.50 to \$5; bear, per skin, \$10 to \$25; cub, per skin, \$5 to \$12; fisher \$3.50 to \$5; fox, red, 81 to \$1.25; fox, cross, \$2 to \$5; lynx, \$1.50 to \$2.50; martin, 75 to 90c.; mink, dark, 75c. to \$1.25; Muskrat, fall, 12c.; winter, 15c.; otter, \$8 to \$13; racoon, 25 to 80c.; skunk, 25 to \$1.25.

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Write for Quotations for this market or
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MONTREAL

MONTREAL MARKETS.

MONTREAL, March 19, 1891.

GROCERIES.

There has been no change in the position of the market since our last report, and with the exception of some movement in two particular lines very little business of consequence has transpired. These two lines were tea and coffee, in which some disposition was shown to operate, consequently something was done in a wholesale way and at firm prices, as with the light stocks of the staples in hand at present no holder was disposed toward concession. Another firm line is pepper, but no business to speak of was transacted in it. Green fruit has been fairly active in a seasonable kind of way, but dried stock has retained its dull features, and there is little to note in regard to it except that Valencia raisins have an easier tendency, and that holders would very likely submit to some concession if business could be induced now. The receipt of a large line of inferior fruit in New York, which is being forced for sale both there and on this market, is a disturbing factor in the situation. Really prime stock, however, if scant supply goes for anything, cannot be seriously affected in the immediate future. Molasses remain as before, and in produce, etc., there is nothing particular to note except that there has been

some buying of the article on spot by Americans, while the flour and grain markets have developed a more active and improved tone.

SUGAR, SYRUPS, ETC.

The sugar market retains its firm tone under the high prices that refiners are paying for raw stock, but the volume of business is small. Granulated is held firm and unchanged at 6½ and no yellows can be had under 5¼ the range being 5¼ to 6c. These figures of course are a basis only for strict wholesale transactions.

Syrups are in fair demand and while business is still quiet indications point to a change in the shape of more activity in the near future. Prices are steady and unchanged at 5¼ to 6c.

Molasses do not present any new or noteworthy features, the movement in them being of a quiet jobbing kind. Prices rule somewhat firmer at 34 to 34½c.

TEAS.

Teas have been more active lately, stocks worth from 15 to 17c. particularly, being in good demand and some round lots have changed hands recently. Otherwise there is nothing particular to mention except that the trade are speculating as to whether the duty will be taken off raw sugar and tacked on tea.

RICE.

This article maintains a firm position and prices remain as before with some movement to note principally in low grades and finer Japans. We quote Japans \$4.10 to \$4.25; Patna \$5.50; standard \$3.90 off grades, \$3.50 in car lots.

COFFEES.

There has been some considerable movement in coffees during the week, and the light stocks in first hands here have been further reduced. In fact there has been quite a movement in Rios and Jamaicas in a wholesale way since our last, and to-day we note the sale of some round lots of Rio at 20½ to 21c.

SPICES.

Are working considerably firmer under a small supply here, pepper being especially so, while there are reports from New York that a syndicate is being formed to control the supply of the article.

FRUIT.

In green fruit there has been quite an active business in a small way during the week, and with stocks kept at their present small level, prices are firm and likely to continue so. Oranges especially are noticeable in this respect, and with strong advices from the English markets Valencia stock has to be marked up 25c. a box, for there has been a steady business doing on a basis of \$4.50 to \$4.75 during the week, sufficient to clear up the lots that have been arriving from time to time. Lemons are in the same way; in fact the past week has been quite an active one for green fruit of all staple kinds, but more especially oranges and lemons. The latter are steady, at \$2.50 to \$4 per box, according to quality.

Dried fruits have presented no special feature, and business in them has continued dull consequently; there is but little to note. Stocks are small here both of raisins and currants, the supply in first hands being limited to that held by two firms, but buyers are not disposed to operate. The line on the whole remains easy, but the arrival of a large line of inferior stock of Valencia raisins at New York has somewhat weakened the market for them there. Still, prime quality are held pretty firm, and the same remarks apply here. We have but little business to note, but the feeling on raisins is somewhat

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Selected WHITE OATS only used. For prices of Oatmeal or Oathulls in Car-loads or less quantities, write or wire, and will reply promptly. Can ship via Canadian Pacific or Grand Trunk Railways. Have new machinery for the manufacture of Rolled Wheat and Graham Flour and will be pleased to have orders.

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NAME OF FOOD.	SPECIAL USES OF FOOD.	Quantity in Package.	Quantity in Case.
Desiccated Wheat.....	For dyspepsia, etc.....	4 lbs	1 dozen
Desiccated Rolled Oats.....	Porridge, easily digested.....	4 lbs	1 dozen
Snow Flake and Barley.....	Porridge, pudding, etc.....	3 lbs	1 dozen
Desiccated Rolled Wheat.....	Porridge, etc.....	3 lbs	1 dozen
Buckwheat Flour, S. R.....	Griddle Cakes, etc.....	4 lbs	1 dozen
Prepared Pea Flour.....	Soup, brose, etc.....	2 1/2 lbs	1 dozen
Baravona Milk Food.....	For infants.....	1 lb	1 dozen
Patent Prepared Barley.....	Invalids, children and any one.....	1 lb	1 dozen
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Barley Meal.....	For scones, porridge, etc.....	4 lbs	1 dozen
Rye Meal.....	For liver and kidney troubles.....	4 lbs	1 dozen
Earlose or Germ Meal.....	For porridge, etc.....	6 lbs	1 dozen
White Corn Grits.....	For porridge and corn cakes.....	4 lbs	1 dozen
Wheat Grits.....	Porridge, etc.....	4 lbs	1 dozen
Gluten Flour.....	For diabetes and indigestion.....	4 lbs	1 dozen
Breakfast Hominy.....	For puddings, etc.....	4 lbs	1 dozen
Fruity.....	For puddings, soups.....	2 lbs	1 dozen
Pearl Barley (xxx).....	Soups, etc.....	2 lbs	1 dozen
Farina, very choice.....	Puddings, etc.....	1 1/2 lbs	1 dozen

Ask your grocer for them. The trade supplied by

THE IRELAND NATIONAL FOOD CO. (LIMITED) TORONTO

MONTREAL MARKETS.—Continued.

easier and holders are disposed to induce business. We hear of sales of a round lot of inferior at 5¼c., but nothing good could be moved under 6c., at which price probably a round lot could be moved, but we quote 6 to 6¼c. Currants have furnished no business except in a small quiet kind of a way on a basis of 5¼ to 6c.

FISH.

The expiration of Lent is having its effect on business in fish, and we have little business in fish, especially now that the demand on American account has entirely ceased. Consequently we have nothing to note, except an odd jobbing sale now and then at steady figures.

CANNED GOODS.

There is only a small trade doing in peas and corn, other vegetables being quiet. No change of prices is to be noted except in sardines, which are quoted somewhat easier at \$4.75 to \$5 per 100.

APPLES.

There is no change locally in this article, but returns from the lots ex. Sarnia indicate a continued unfavorable market at Liverpool. The lots in question only netted about \$4 in the West, against \$4.50 to \$5 for previous consignments.

HOPS.

Brewers are still actuated by the same indifferent feeling, and with buyers disposed to concession the market has an easy tone. Prices at present are more or less nominal in the absence of business.

PROVISIONS.

Provisions show no material change, while there is a fair movement of a jobbing kind in progress, prices being unchanged as follows:—Canadian short cut, per bbl \$15.00 to \$15.50; mess pork, western, per bbl \$14.50 to \$15.50; short cut, western, per bbl \$15.50 to \$16.00; hams, city cured, per lb 10½ to 11½c.; hams, canvassed, per lb 10 to 11½c.; lard, Canadian, in pails 8¼ to 8 1-2c.; bacon, per pound, 9 to 10¼c.; lard, com., refined, per lb, 7¼ to 7¾c.

EGGS.

Large receipts produced another set-back in the egg market since our last, and whereas 19 to 20c. was a price a week ago, 15 to 18c. is now the idea. A somewhat better feeling was noticeable within the past few days, however, but no improvement in prices has been made.

BUTTER.

This market has maintained its improved tone since our last, the steady movement in a jobbing way continuing while holders have not been disposed to urge matters to any great extent. This was proved by the operations of the American buyers here. They were on the market a week ago Saturday in person and as already noted made some purchases. They returned again last Saturday and closed for some further lots which they had under offer on the basis of 21c. for creamery seconds and 16½ to 17c. for dairy stock. It may be interesting to note in this connection however that whereas the first lots were promptly moved these recent purchases are being put into store here. Perhaps the fact that the American markets have developed a somewhat easier feeling recently, may have something to do with this. We quote: Finest creamery 23 to 24c.; fine stock 21 to 22c.; finest dairy 20 to 21c.; Morrisburg and Brockville 19 to 21c.; Western dairy 14 to 15c.; old butter 6 to 8c.

CHEESE.

This market has furnished nothing very interesting in a local sense since our last. In fact there is practically no market here now.

and the only news there is to note comes from the other side. The position there seems to be a strong one, and the public cable has kept going up sixpence at a time, until now it stands at 55s., which is sixpence higher than the highest point it touched last year. Nominally 11c. is the basis here, but there are no transactions on which to base a figure.

FLOUR AND GRAIN.

The grain market retains its improved tone with a good enquiry principally for oats and peas, which are moving fairly well in carload lots. The stocks in store, compared with those of a week ago, show a decrease of 29,830 bushels of wheat, 142 bushels of corn, 1,784 bushels of peas, 12,027 bushels of barley, 149 bushels rye, and an increase of 916 bushels of oats. Compared with same week last year there is an increase of 193,984 bushels of wheat, 65,934 bushels of oats, and a decrease of 10,984 bushels of corn, 249,245 bushels of peas, 53,583 bushels of barley, and 22,588 bushels of rye. We quote No. 2 hard Manitoba, at \$1.08 to \$1.10; No. 3 do., 97c. to 99c.; No. 2 Northern, \$1.04 to \$1.06; feed do., 62c.; peas 82c. per 66 pounds in store; Manitoba oats, 54c. to 56c. Upper Canada do., 56c. to 58c. per 34 pounds; corn, 80c. duty paid; feed barley, 52 to 54c.; good malting do., 60c. to 67c.; rye 68c. to 70c.

Flour presents the same firm feeling; in fact holders now are indisposed as regards business and are not urging matters at all, preferring to await the turn of events. Briefly the market has a strong upward tendency. The stock in store is 272 barrels less than it was a week ago, and 3,215 barrels less than a year ago. Quotations are as follows:—Patent spring \$5.55 to \$5.80 patent winter, \$5.35 to \$5.50; straight roller, \$4.90 to \$5.00; extra, \$4.35 to \$4.50; superfine, \$3.75 to \$4.15; fine, \$3.00 to \$3.50; city strong bakers', \$5.25 to \$5.50; strong bakers', \$5.25 to \$5.50.

ST. JOHN, N.B., MARKETS.

ST. JOHN, N.B., March 17, 1891.

GROCERIES.

There has been very little change in groceries during the week that is worthy of note. The volume of trade is not as great as was looked for, but the stormy weather lately has been partly the cause. The prospects are encouraging for an improvement very soon. Teas are moving at a moderate pace and prices are steady, the imports this week have been 635 half chests. Pepper has not changed since last quoted; quotations are, for black, 16 to 20c. per lb. About 40 bags are all the supplies one can note in the arrivals of to-day. Valencia raisins are in fair supply at from 6¼ to 6½c.; London layers are moving slowly at \$2.65 to \$2.75 per box. Currants are quoted in barrels at 6c. per lb. Other light groceries remain as last quoted.

DRIED APPLES—Are very scarce at this writing and there is considerable enquiry for good bright stock. Quotations are 9 to 9¼c. in barrels.

Evaporated in cases are jobbing at 14½c. per lb., and sales are moderate, owing to the high prices. Supplies are considered light.

PRODUCE.

APPLES—Are in demand at \$3.50 to \$4.50 per barrel for No. 1 hard white; No. 2 stock is from \$2.75 to \$3.25. Supplies are light and slow coming forward.

POTATOES—Ruling lower and arriving in larger lots than was expected at this season. Some good stock has been offered at \$1.20

BEANS—Trade is quiet in this line, \$1.70 to \$1.75 will buy good medium, while hand-picked bring \$1.80 to \$1.85; values are not likely to change.

BUTTER—Is moving in a very quiet way, and supplies are almost larger than the demand. Good fair stock has been selling in the country market as low as 15c., and 17c. is a good price for small lots.

CHEESE—Is quiet and dull. Jobbers are offering a good article at 9½ to 9¾c., while concessions would be in order for large lots.

FLOUR—There has been a firm advance in flour values in all grades and considerable activity among jobbers in stocking up. Sales have been moderate, but are likely to increase as soon as the market is settled. Manitoba patents are \$6.20 to \$6.30. High grade family is very irregular in quotations, \$5.50 to \$5.75 is asked according to sellers' desire to make sales. The market will now settle down to more regular prices.

OATMEAL has had a sharp advance, and is now selling at \$5.70 to \$5.75 for standard, which is gradually giving place to the roller that is now quoted at \$5.80 to \$5.85 per bbl. The demand is light in view of the high prices now prevailing;

CORNMEAL has also made a move upward in value with a firm outlook for some time. \$3.25 to \$3.30 is as low as it can now be sold at. Dealers are pretty well supplied for next month.

FISH—There is a steady trade in fish of all kinds and not much change in prices. The market has a firm tone and stocks held are very light, supplies are slow in coming in and higher prices are probable. Codfish medium \$4.50 to \$4.60 per quintal, large cod \$5 to \$5.10. Pollock \$2.35 to \$2.50. Pickled fish are steady as last quoted. Finnan Haddie scarce at 6 to 6½c. per lb. Exports for week, 1000 boxes smoked herring, 525 Dunn's dry fish and 25 barrels pickled.

PROVISIONS—Pork is firm and orders have been large in anticipation of an advance. American clear mess, \$15.25 to \$16; extra plate beef, \$12.75 to \$13. Smoked meat is in fair supply, and offering at 8 to 9c. for shoulders; 10 to 12c. for hams. Lard steady at 8½ to 10c.

MOLASSES—Shows no change and is moving at 32 to 33c. for Barbadoes.

SUGARS—Are firm with a moderate jobbing trade. Yellows, 5¼ to 5½c.; granulated, 6¼ to 6½c. per barrel, but buyers are holding off until the market is settled. The exports this week have been over 1,200 barrels.

EGGS—Are steadily declining in value. The local demand is good, but supplies keep increasing. Quotations are 14 to 16c., and are still too high for export.

Remember that every can of Horseshoe Brand of canned salmon is warranted; let dealers and consumers make a note of this.
6-10-12-14

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Lake Herring.

New Cured Hams and Bacon.

Pure Canadian Lard.

Mess and Short Cut Pork.

Write for Prices.

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All kinds of Hog Products handled. Also Butter,
Cheese, Poultry, Tallow, Etc.PATENT EGG CARRIERS SUPPLIED.
Good Prices paid for Good Dairy Butter.**JAS. DICKSON & CO.,**

26 WEST MARKET STREET,

Provision and Commission Merchants.

Eggs, Butter, Hams, Lard, Bacon, Cheese, Dried
Apples, Finnan Haddies, Dried Cod Fish, bought
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Canned Corned Beef. Egg Carriers supplied.All kinds of produce handled. Consig-
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Wholesale Fruits, Fish and Oysters
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LINGS and WASHINGTON NAVELS
now due; two cars FLORIDA ORANGES
just arrived. Mostly saleable sizes. Lowest
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our own goods to sell in preference to yours when
the market is good. Nothing between you and
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Commission and Wholesale Fruits.FANCY CALIFORNIA EVAPORATED AND
GREEN FRUITS A SPECIALTY.Correspondence solicited, and prices on Foreign
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PACKERS AND CURERS.Choicest Smoked Hams
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and Roll Bacon,**
New curing, now ready.For Choice full flavor goods send us a
Sample order.**Jas. Park & Son,**
Toronto, Ontario.**McLAREN'S**Is Honest Goods and just
the Thing on Which to
Make or Extend a Busi-
ness.The Best Grocers Make
a Point of Keeping it al-
ways in Stock.**H. W. NORTHRUP & Co.**

Commission Merchants,

South Wharf, - Saint John, N. B.

Dealers in

Provisions, Groceries, Fish, Teas
Dulse, Fruit, Spices, etc.

—AGENTS FOR—

Canned Finnan Haddies,
and Bread-Makers Yeast Cakes.**LEONARD H. DOBBIN,**
Commission Agent.

AGENT FOR

Bryant and May's Safety and other matches.

Write for Prices.

Fraser Building St. Sacramento St.,

MONTREAL, P.Q.**JNO. A. MOIR,**

GENERAL AGENT.

Consignments Solicited.

SPECIALTIES: Canned Goods, Dried
Apples, Evaporated Apples, Codfish.Quotations and samples sent on applica-
tion. A trial solicited.

41 St. Francois Xavier Sts., Montreal.

JAMES E. BAILLIE,
PORK PACKER,
TORONTO.Long Clear Bacon, Mess Pork, Short Cut
Pork, Breakfast Bacon, Backs, Spiced
Rolls, Pure Lard, Sugar Cured Hams,
White Beans, Dried and Evaporated
Apples, at close prices. Write for quota-
tions.**Reesor & Rogers,**
Produce and Commission MerchantsSolicit consignments of Country Produce
from Storekeepers.

71 Colborne St., Toronto.

Telephone 2291.

Established 1874.

W. H. SMITH,
Wholesale Produce
Commission Merchant
186 KING ST. EAST, TORONTO.Wholesale Dealer in Butter, Eggs and General Pro-
duce Consignments solicited. First-class reference

GEO. W. BOOTH,

HENRY C. FORTIER.

CHAS. J. PETER.

The Toronto Biscuit and Confectionery Co.,

7 Front St. East, Toronto.

—MANUFACTURERS OF—

BISCUITS,

CONFECTIONERY,

JAMS and JELLIES.

OUR SPECIALTIES ARE: Staple lines of Biscuits of very fine quality; "Superb" brand Chocolate and Cream Bon Bons; pure Jams and Jellies; The B.F.P. and pleasant remedy for colds. Our newly equipped factory is now in thorough running order. Every department being supplied with the latest improved machinery and only skilled mechanics are employed, and the best, and purest materials used in the manufacture of our goods.



We solicit a share of your orders, and are confident that our goods, prices, and mode of doing business will meet with your approval.

Buy the T. B. & C. Co.'s Goods.

Send for Price List of their "Superb" Cream and Chocolate Bon Bons.

All the Nutritious Constituents of Prime Beef

are
preserved
in



An invaluable food for all who need strong nourishment in an easily-digested form.

W. G. A. LAMBE & CO.,
Late WILLIAMSON & LAMBE.

STORAGE

54 & 56 Wellington St. E., Toronto

SAPOLIO Is a solid handsome cake of SCOURING SOAP Which has no equal for all cleaning purposes except the laundry. It will clean paint, make oil cloths bright and give the floors, tables and shelves a new appearance. It will take the grease off the dishes, and off the pots and pans. It scours the knives, the wash basin, bath tub, even the greasy kitchen sink. It brightens all metals except silver or gold. If you have not sold it yet, send your order at once to

EMIL POLIWKA & Co.
36 Front st., East, Toronto, Ont.

Dominion Agents.

W. BOULTER & SONS,
Picton, Ont.

PACKERS OF THE CELEBRATED



Canned Fruits and Vegetables.

Every can has a Lion on the Label. This label is a guarantee to the consumer that the quality is first-class. Ask your Grocer for the Lion Brand and not take any other.

Bay of Quinte
Canning Factories.

Head Office, PICTON. Branch, DEMORESTVILLE.

E. LAZENBY & SON,
18 TRINITY STREET, LONDON.



Absolutely the Finest Quality of Pickles Packed, most generally used in England quotations.

Canadian Agents: Arthur P. Tippet & Co.,
St. John and Montreal.

TO GROCERS.

SIMCOE CANNING COY'S

Goods are warranted first-class.

PUSH THEM.

Order through your wholesale
House.

Traveller Wanted.

WANTED a traveller that has a good connection with a grocery and provision trade east of Toronto. None but a first-class man wanted. Apply this office.

Traveller Wanted.

A thoroughly competent man, with good experience of and connection with

The Wholesale Grocery
and Jobbing Trades,
to represent THE E. B. EDDY CO. Apply at the
Head Offices, Hull.

THE CANADA MEAT PACKING CO.,

MONTREAL,

BEEF AND PORK PACKERS,

Curers of the Celebrated C.M.P. Brand of Smoked Meat, Sugar cured extra-flavored Hams and Bacon.

Compressed Corned Beef. Ox and Lunch Tongue.
Pure Lard a Specialty.

WRITE FOR QUOTATIONS.

"THE GENUINE CHIMNEY"

A FULL LEAD
Glass Chimney.

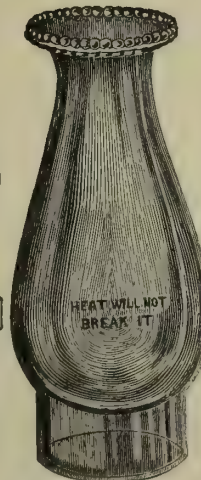
NICELY WRAPPED AND LABELLED

Write for Prices.

GOWANS, KENT & CO.,

Crockery, Glass and Lamp Goods Dealers,

Toronto and Winnipeg.



Cannot be Beaten
for Design
or Workmanship.

Done up in
One-Half Gross Cases.

OUR Mr. Tew, who has just returned from a visit to the English potteries, has brought out with him lines of Porcelain, Opaque, and Printed Wares, etc., entirely new to the Canadian market.

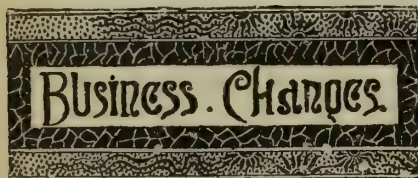
Our Tea, Dinner, and Toilet Wares top the market in both shape and decorations. Our Maple Leaf and Alaska Granite lines command inspection. Please examine our goods before ordering elsewhere.

R. TEW & CO.,

Crockery, Glassware, Fancy Goods, Lamps, etc.

10 FRONT ST. East,

(Adjoining New Board of Trade Building.)



SALES MADE OR PENDING.

M. S. Eaton, grocer, Canning, N.S., is sold out.

The general stock of Minnie Zickrick, Ninga, Man., has been sold.

Jas. Smith, dealer in teas, crockery, etc., St. Stephen, N.B., has sold out.

A. J. Reid, general merchant, Middle Musquodobit, N.S., has sold out.

R. S. Peck, general merchant, Albert and Hopewell Cape, N.B., has sold out.

C. Laidley, general merchant, Bethany, Ont., has sold out to H. B. McCarthy.

William Henry, general merchant, Orono, Ont., has sold out to H. B. McCarthy.

G. I. McKie, general merchant, Simcoe, Ont., is advertised to sell out by auction.

The stock of McGinnis Bros., cheese box makers, Athelstane, Que., is advertised to be sold on the 21st inst.

PARTNERSHIPS FORMED AND DISSOLVED.

Rowness & Anderson, general merchants, Kensington, P.E.I., are about dissolving.

J. A. Merrick & Anderson, general merchants, Virden, Man., have dissolved partnership.

FIRES.

Marlatt & Sherk, grocers and crockery dealers, Aylmer, Ont., are burned out. Insured.

REMOVALS AND DEATHS.

Alfred Gregory, grocer, Sparta, Ont., is succeeded by Ira Hilbourne.

Routh & Love, general merchants, Grenfel, Man., have been succeeded by Routh & Fryon.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

R. Alexander, grocer, Winnipeg, is asking an extension.

T. Gurd, general merchant, Bothwell, Ont., has assigned.

Max Goldberg, general merchant, Riviere Desert, Que., has assigned.

P. H. Good, grocer, Berlin, Ont., has assigned to Wm. Ross, Berlin.

W. B. Killett, general merchant, Bothwell, Ont., is offering to compromise.

Rowness & Anderson, general merchants, Kensington, P.E.I., are asking an extension.

John Byers, general merchant, Consecon, Ont., has assigned to J. A. Johnson, Consecon.

T. M. Bowerman, grocer and miller, Bracebridge, Ont., has assigned to J. W. Bettes, Bracebridge.

Grocers make money by selling

EMPIRE BAKING POWDER

PURE, STRONG, and CHEAP.

ELLIS & KEIGHLEY,

Toronto, Manufacturers.

SECURITY

LOOK FOR IT,
WAIT FOR IT,
IT WILL PAY YOU.

The "Eclectic Security" Tubular Lantern.

Combining as it does all the latest improvements without any of the discovered defects of Lanterns hitherto on the market. The following are a few of its most important points, viz.:

Burner connected with oil Cup by a screw.

Inch wick. Hinged Cap to Burner.

Seamless bottom to oil cup, which contains an imperial pint.

Convenient and cool method for removing Globe to clean and light.

INSPECTION AND COMPARISON INVITED.

Manufactured solely by
THE ALLIANCE MANUFACTURING CO'Y
OF TORONTO, (Limited.)

Office and Works 14 Bay Street.

LANTERN

ECLECTIC

TUBULAR

TULLOCH & CO.,

Manufacturers' Agents

and

Export Merchants,

85 Gracechurch St., London, Eng.,

Exporters of

Naval and Oilmans' Stores, Linseed Oil,

Portland Cement, Building Materials,

Pig Iron and Metals.

N.B.—Correspondence invited from Canadian firms interested in any of the above lines

CONSIGNMENTS OF PRODUCE SOLICITED.

cow



Todhunter, Mitchell & Co.

—DIRECT IMPORTERS OF—

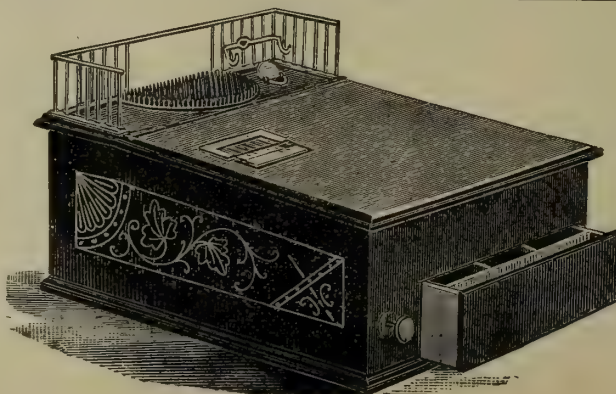
HIGH GRADE COFFEES,

Old Government Java Arabian Mocha, Plantation Ceylon, Maracaibo and Santos.

Grocers draw trade by selling their FAVORITE EXCELSIOR BLEND.

RELIABLE ROASTING BY PATENTED PROCESS.

:: TORONTO.



The Cashier is the cheapest and best Register ever offered for Storekeepers' use. Price, \$45.00. It gives about the same results as the high-priced machines, detects dishonesty and carelessness, and is adapted to any business. Send for Circular or call and examine at 24 Front St. West, Toronto.

CEO. F. BOSTWICK.

WHOLESALE AND JOBBING TRADE ONLY.

THE GLOBE TOBACCO WORKS COMPANY OF LONDON

LIMITED,

Are again manufacturing their Choice Standard Brands of Tobaccos from pure Virginia and Kentucky leaves.

CUT PLUG SMOKING:

Gold Flake. Uncle Tom.
Hand Made. Wig Wag.

FINE CUT AMERICAN CHEWING:

Golden Thread. Victoria. Globe.
High Court. Jersey Lily.

M. MASURET,

President.

ASK FOR THEM.

THE CANADIAN GROCER PRICES CURRENT.

TORONTO, Mar. 19, 1890.

This list is corrected every Thursday. The prices are solicited for publication, and are for such quantities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name; the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.

	Per doz
Dunn's No. 1, in tins	2 00
" " 2, in tins	75
Cook's Gem, in 1 lb pkgs	\$1 75
" " 7 oz "	85
" " 2 oz "	40
" " 5 lb tins	65
" " bulk, per lb.	12
Empire, 5 dozen 4 oz ca s	\$0 75
" " 4 " 8 "	1 15
" " 2 " 16 "	2 00
" " 1/2 " 5 lb cans	9 00
" " bulk, per lb.	15

COOK'S FRIEND.

(In Paper Packages.)	Per doz
Size 1, in 2 and 4 doz boxes	\$2 40
" " 10, in 4 doz boxes	2 10
" " 2, in 6 "	80
" " 12, in 6 "	70
" " 3, in 4 "	45
Pound tins, 3 oz in case	3 09
12 oz tins, 3 oz in case	2 40
5 oz tins, 4 "	1 10
5 lb tins, 1/2 "	14 00
Ocean Wave, 1/4 lb, 4 doz cases	75
" " 1/2 lb, 4 "	1 30
" " No. 1, 2 "	1 90
" " 1 lb, 2 "	2 20
" " 5 lb, 1/2 "	9 60

BISCUITS.

	Per lb
Arrowroot	\$0 11 1/2
Abernethy	9
Ginger Nuts	11 1/2
New York Fruit	14 1/2
People's Mixed	10 1/2
Pilot Family	6 1/2
Snowflake	11
Niagara	15
Soda	6
Soda, 1 lb packages	7 1/2
" " 3 lb "	20
Sultana	12 1/2
Oyster crackers	6 7
Milk biscuit	10
Butter crackers	9 1/2
Tea	11 1/2
Wine	9 1/2
Wine, sweet	9

BLACKING.

Day & Martin's, pints, per doz	\$5 20
" " 1/2 " "	2 10
" " 1/4 " "	1 10
Spanish, No. 3	4 50
" " 10	9 00
Jacquot's French No. 2	3 00
" " 3	4 50
" " 4	8 00
" " 1-gross Cabinets, asst.	7 50
EDWARDS, CATCHEPOLE & CO'S	
No. 1	per gross 9 00
No. 2	do 4 50
No. 3	do 3 60

BLACK LEAD.

Reckitt's Black Lead, per box	1 15
Each box contains either 1 gro., 1 oz; 1/2 gro., 2 oz., or 1/4 gro., 4 oz.	
TELLIER, ROTHWELL & CO'S.	
Royal Black Lead, per gross	\$1 80
F. F. DALLEY & CO.	

Silver Star Stove Paste	per gross 9 00
Packed in fancy wood boxes, each box contains 3 doz.	
EDWARDS, CATCHEPOLE & CO'S	
Crown Polish, No. 1, per gross	9 00
" " No. 2	4 80

BLUE.

Reckitt's Pure Blue, per gross	2 10
TELLIER, ROTHWELL & CO'S.	
Parisian Square Blue, per lb.	13 to 14c

BROOMS.

	Per doz.
Carpet... 4 strings	2 90
X Parlor, 2	2 65
Louise 3	2 65
1 Gem 4	3 25
2 " 3	2 65
3 " 2	2 20
4 " 2	1 95
O Hurl... 4	2 65
2 " 3	2 35
3 " 3	2 05
3 " 3	1 70
OK 2	1 35
Hvy Mill 4	3 70

CORN BROOMS.

CHAS. BOECKH & SONS, per doz	
X Carpet, 4 strings, net	\$3 20
2 " 4 " "	2 90
3 " 4 " "	2 65
XXX Hurl 4	2 60
1X " 4	2 40
2X Parlor 4	2 25
1 " 3	1 95
4 " 3	1 70
5 " 2	1 30
Girls " 2	1 50
Railway 4	3 00
Ship 4	4 00
2 Cable 2 wire bands, net	3 00
3 " 3	4 00
1 Hearth 2 strings, net	1 75
2 " 2	1 50
3 " 1	1 20
4 " 1	1 30

CANNED GOODS.

	Per doz
Apples, 3's	\$1 10 \$1 20
" gallons	3 00 3 25
Blackberries, 2	2 00 2 10
Blueberries, 2	1 25 1 40
Beans, 2	0 95 1 10
Corn, 2's	1 10 1 25
Cherries, red pitted, 2's	2 25 2 40
Peas, 2's	1 25 1 35
" sifted select	1 35
Pears, Bartlett, 2's	2 00 2 25
" Sugar, 2's	1 50
" " 3's	2 00
Pineapple, Baltimore	2 40 2 50
" Bahama	2 90 3 00
Peaches, 2's	2 75 2 85
" " 3's	3 75 3 85
" Pie, 3's	1 60 1 65
Plums, Gr Gages, 2's	2 00 2 10
" Lombard	2 00 2 10
" Blue	1 90 2 00
Pumpkins, 3's	1 00 1 10
" gallons	3 00 3 25
Raspberries, 2's	2 45 2 50
Strawberries, choice 2's	2 40 2 50
Succotash, 2's	1 65 1 85
Tomatoes, 3's	1 35 1 40
Finnan haddies	1 50
Lobster, Clover Leaf	2 75
" Crown	2 50
" Bishop's Rock	2 25
Mackerel	1 15 1 25
Salmon, 1's	1 40 1 55
" white	1 10 1 25
Sardines Albert, 1/2's tins	11, 11 1/2
" " 1/2's	15, 15
" Martiny, 1/2's	10, 10 1/2
" " 1/2's	18, 19
Other brands, 9 1/2, 11, 16, 19	
P & C, 1/2's tins	23, 25
" " 1/2's	33, 36
" Amer, 1/2's	6 1/2, 8
" " 1/2's	9, 11

MARMALADE, JAMS AND JELLIES.

CAIRN'S.	
(Blacklock Bros., Montreal, Agents.)	
Marmalade. Price, f.o.b. Montreal. dz.	
" Home Made," glass 1 lb.	\$2 35
" " White 1 lb.	2 25
" " 2 "	4 15
" Stone 7 "	3 20
Scotch..... White 1 "	4 10



Jams.	1 lb. white pots, 4 doz.
Gooseberry	per doz \$2 35
Strawberry	
Black Currant	
Red Currant	
Green Gage	
Apricot	
Raspberry	
Damson	
Plum	
Red Currant and Raspberry	

Jellies. Red Currant, 1 lb. white.	\$2 75
Black Currant, 1 lb. white	2 75
DELHI CANNING CO.	
Jams assorted, 1's	2 35
Jellies, 1's	2 25

CANNED MEATS.

CLARK'S.

Comp. Corn Beef 1 lb cans	\$1 60
" " 2 "	2 65
" " 4 "	5 00
" " 6 "	7 75
" " 14 "	18 60
Minced Collops, 2 lb cans	2 60
Roast Beef	1 60
" "	3 15
" "	5 85
" "	7 00
Par Ox Tongue, 2 1/2	\$7 25
Ox Tongue	4 50
Lunch Tongue, 1	3 00
" "	5 25
English Brawn, 2	2 50
Camb. Sausage, 1	2 50
" "	4 00
Soups, assorted, 1	1 35
" "	2 25
Soups & Bouilli, 2	1 80
" "	4 50
Potted Chicken, Turkey, or	
Game, 6 oz cans	1 50
Potted Ham, Tongue or Beef, 6	
oz cans	1 35
Devilled Tongue or Ham, 1/2 lb	
cans	1 35
Devilled Chicken or Turkey,	
1/2 lb cans	2 25
Sandwich Ham or Tongue, 1/2	
lb cans	1 50
Ham, Chicken and Tongue, 1/2	
lb cans	1 50

MINCE MEAT.

BRYANT, GIBSON & CO.'S—TORONTO.

Mince Meat, 1/2 gal glass jars, \$9 50	
Ditto, 25 and 40 lb pails, per lb. 12 1/2c	
J. H. WETHEY'S—ST. CATHARINES.	
Condensed, per gross, net	\$13 50

CHEWING GUM.

ADAMS & SONS.

	To Retailers.
Tutti Frutti, 36 5c bars	\$1 30
Bo-Kay (new)	150 pieces 1 00
Sappota,	150 " 1 15
Magic Trick,	115 " 0 85
Black Jack,	115 " 0 85
Red Rose,	115 " 0 85
Sweet Fern,	230 " 0 85
Adams' N.Y. Gum, 200	" 0 50
Caramel Tolu,	72 " 0 40
New Fruit Asst.,	115 " new 0 75
Fuzzle Gum	115 " 0 75
Colah	115 " 0 75

NOW

is the time to advertise in and subscribe for THE CANADIAN GROCER. You receive better value for your money than in any other journal in the Dominion.

Prices Current, Continued—

CHOCOLATES & COCOAS.

TODHUNTER, MITCHELL & CO'S	
Chocolate—	Per lb.
French, 1/4's, 6 and 12 lbs.	0 30
Caracacas, 1/4's, 6 and 12 lbs.	0 35
Premium, 1/4's, 6 and 12 lbs.	0 30
Sante, 1/4's, 6 and 12 lbs.	0 26
Diamond, 1/4's, 6 and 12 lbs.	0 24
Sticks, gross boxes, each	1 00
Cocoa, Homoeopatic, 1/4's, 8 & 14 lbs	30
" Pearl	25
" London Pearl 12 & 18	22
" Rock	30
" Bulk, in bxs.	18

JOHN P. MOTT & CO'S	
R. S. McIndoe, Agent, Toronto.)	
Mott's Broma—	per lb \$0 30
Mott's Prepared Cocoa—	28
Mott's Homoeopatic Cocoa (1/4's)	32
Mott's Breakfast Cocoa—	40
Mott's Breakf. Cocoa (in tins)	45
Mott's No. 1 Chocolate—	30
Mott's Breakfast Chocolate—	28
Mott's Caracacas Chocolate—	40
Mott's Diamond Chocolate—	22
Mott's French-Can. Chocolate	26
Mott's Navy or Cooking Choc.	26
Mott's Cocoa Nibs—	30
Mott's Cocoa Shells—	5
Mott's Vanilla Chocolate stick 22 & 24	38
Mott's Pure Confec. Chocolate 22c—	38
Mott's Sweet Confec Choc. 21c—	30

COWAN COCOA AND CHOCOLATE CO.	
Cocoas—	
Hygienic, 1, 1/2, 1 lb. boxes	70, 75
Iceland Moss 1/2 lb in 12 lb boxes	35
Soluble (bulk) 15 & 30 lb bxs	18, 20
Soluble (tins) 6 lb and 12 lb	20
Cocoa Nibs, any quantity	30, 35
Cocoa Shells, any quantity	05
Cocoa Essence—	per doz 1 40

Chocolates—	
Mexican, 1/4, 1/2 in 10 lb bxs	30
Queen's Dessert,	40
Vanilla	35
Sweet Caracacas	32
Chocolate Powder, 15, 30 lb bxs	25
Chocolate Sticks, per gross	00
Pure Caracacas (plain) 1/4, 1/2 lbs	24
Royal Navy (sweet)	30
Confectioners', in 10 lb cakes	30
Chocolate Creams, in 3 lb bxs	30
Chocolate Parisien, in 6 lb bxs	30

WALTER, BAKER & CO'S	
Chocolate—	
Pre'm No. 1, bxs. 12 & 25 lbs each	35
Baker's Vanilla in bxs 12 lbs each	48
Caracacas Sweet bxs 6 lbs each, 12	31
bxs in case—	
Eagle, sweet & spiced, bxs 12 lbs	30
each	30
Vanilla Tablets, 416 in box, 24 bxs	3 50
in case, per box—	
Spanish Tablets, 100 in box, 12 bxs	2 87
in case—	

German Sweet Chocolate—	
Grocers' Style, in cases 12 boxes, 12	23
lbs each	
Grocers' Style, in cases 24 boxes, 6	23
lbs each	
48 Fingers to the lb., in cases 12 bxs	23
12 lbs each	
48 Fingers to the lb., in cases 24 bxs	23
6 lbs each	

Cocoa—

Pure Prepared boxes, 12 lbs each	36
Cracked, boxes, 20 lbs each, 1 lb	
and assorted papers—	28
Cracked, in bxs, 12 lbs., each, 1/2 lb.	28
papers	28
Cracked, in bags, 6, 10 & 25 lbs each	28
Cocoa and shells, 12s and 25s—	25
Breakfast Cocoa—	
In bxs, 6 & 12 lbs., each, 1/2 lb. tins	40
In boxes, 12 lbs., each, 1 lb. tins,	
decorated canisters—	43
Broma—	
In boxes, 12 lbs., each, 1/2 lb. tins—	37



GIBSON & GIBSON'S	
Sydney] per lb	
Gibson's	
Cocoa, 1/4's	0 30
Soluble Cocoa	
bulk in boxes 0 18	
Prepared do " " " 0 22	
Sydney Gibson's Chocolate, 1/4's	
and 1/2's	0 30
Gibson's Rock do 1/2's and 1/4's	0 30
Dr. Clarke's do 1/4's	0 40
Confectioners' Pure Chocolate	
10 lb. blocks	0 30
Vanilla choc. sticks, per gross	1 00
per doz	
Gibson's Icina, 1/2, 4 doz. in case.	1 35
Gibson's Icina, 1 lb 2	2 40

COFFEE.**GREEN**

c. per lb.	
Mocha—	32, 35
Old Government Java—	30, 33
Rio—	22, 23
Plantation Ceylon—	29, 31
Porto Rico—	23, 24
Guatemala—	24, 26
Jamaica—	22, 23
Maracaibo—	24, 28

WHOLE ROASTED OR PURE GROUND.

ELLIS & KEIGHLEY'S.	
c. per lb	
Java—	33, 34
Java and Mocha—	34, 36
Plantation Ceylon—	35
Arabian Mocha—	37
Santos—	28, 28
English Breakfast—	16, 24
Royal Dandelion in 1 lb tins—	26

TODHUNTER, MITCHELL & CO'S	
Excelsior Blend—	33
Our Own "—	31
Laguayra "—	29
Mocha and Java—	32, 33
Java, Standard—	33
" Old Government—	30, 32
Arabian Mocha—	36
Santos—	28

J. W. COWAN & CO.	
Standard Java in sealed tins,	
25 and 50 lbs.—	30
Standard Imperial in sealed	
tins, 25 and 50 lbs.—	32
Standard Blend in sealed tins,	
25 and 50 lbs.—	33
Ground, in tins, 5, 10, 15 and	
25 lbs.—	20, 30
Say's Parisien, in 1/2 and 1 lb tins	30

EXTRACTS.

Dalley's Fine Gold, No. 8, per doz.	\$0 75
" " " " 1, 1 1/2 oz.	1 25
" " " " 2, 2 oz.	1 75
" " " " 3, 3 oz.	2 00

FLOUR AND MEAL.

per bbl.	
Flour, Family—	\$4 90
" Manitoba Patent—	5 90
" white wheat patent—	5 70
" Strong bakers'—	5 40
Oatmeal, standard, bbls	5 60
" granulated,	5 75
" rolled	5 75
Rolled Oats—	5 75
Bran, per ton—	16 00
Shorts—	18 00
Cornmeal—	4 00 4 40

FLUID BEEF.

JOHNSTON'S, MONTREAL.	
per doz.	
Cases, No. 1, 2 oz tins—	\$2 75 \$3 00
" No. 2, 4 oz tins—	4 50 5 00
" No. 3, 8 oz tins—	8 00 8 75
" No. 4, 1 lb tins—	12 60 14 25
" No. 5, 2 lb tins—	25 00 27 00

FRUITS.

FOREIGN.	c. per lb.
Currents, Provincial, bbls—	6 1/2, 6 1/2
" " cases—	6 1/2, 6 1/2
" Filiatras, bbls—	6 1/2, 6 1/2
" " cases—	6 1/2, 6 1/2
" Patras, bbls—	6 1/2, 6 1/2
" " cases—	6 1/2, 6 1/2
" Vostizzas, cases—	7 1/2, 8
" 5-crown Excelsior	
(cases)—	9 1/2, 9 1/2
" cases—	9 1/2, 9 1/2
Dates, Persian, boxes, —	5 1/2, 6
Figs, Elemes, 14 oz., per box	10 12
" 10 lb boxes	12 13
" 20-lb	15 16
" Seven-Crown—	18
Prunes, Bosnia, hhd's	7 1/2, 8
" cases, new—	8 1/2, 10
Raisins, Valencia, off stalk,	6 1/2, 6 1/2
Selected—	7 1/2, 8
Layers—	8 1/2, 8 1/2
Raisins, Sultanias—	17, 18
" Eleme—	7 1/2, 8

" Malaga:	
London layers	3 00 3 25
Loose muscatels	2 35 2 75
Imperial cabinets	3 25 3 50
" qrs. flat.	1 00
Connoisseur clusters	4 00 4 25
Extra dessert	4 75 5 00
" qrs.	1 50
Royal clusters	6 00 6 50
Fancy Vega cartoons	2 75
Black baskets	4 00 4 25
" qrs	1 30 1 35
Blue " qrs	4 75 5 00
" qrs	1 50 1 60
Fine Dehesas	7 00 7 25
" qrs	2 00 2 25
Lemons, Malaga	
" Palermos	4 00 4 50
" Messina	4 00 4 50

Oranges, Floridas	4 00 4 50
" Jamaica	
" Valencias	5 50
" California navel's	5 50
" River seedlings.	3 75 4 00
DOMESTIC.	
Apples, Dried, per lb—	0 08 0 08 1/2
do Evaporated—	0 12 1/2 0 14

GLASSWARE.

TAYLOR, SCOTT & CO.	
c. per doz	
Lamp Chimneys, O—	32
" " A—	35
" " B—	45

GRAIN.

Wheat, Fall, No. 2—	1 03 1 05
" Red Winter, No. 2	1 04 1 06
" Spring, No. 2—	0 95
" Man. Hard, No. 1—	
" " No. 2—	1 06 1 10
Oats, No. 2, per 34 lbs—	52 53
Barley, No. 2, per 48 lbs—	58
" No. 3, extra—	58
" No. 3—	48 49
Rye—	75
Peas—	73 74
Corn—	64 65

HAY & STRAW.

Hay, Pressed, "on track	4 00 8 50
Straw Pressed,	6 00 6 50

LARD.

"FAIRBANK'S" REFINED COMPOUND.	
In Butter Tubs—	0 08 1/2
Fancy	0 09
3-hoop pails—	0 09 0 09 1/2
60 lb. cases of 3 lb., 6 lb.,	
and 10 lb. tins, per lb	0 10

MUSTARD.

ELLIS & KEIGHLEY'S.	
cts	
Durham, Fine, in 1/2 and 1 lb tins	
per lb	25
" Fine, in 1 lb jars—	22
" Fine, in 4 lb jars—	70
" Ex. Sup., in bulk, per lb.	30
" Superior, in bulk, per lb	15
" Fine,	
COLMAN'S AND KEEN'S	
In 4 lb jars—	75
In 1 lb jars—	25
D. S. F., in tins, per lb	41
" in 1 lb tins—	42
" in 1/2 lb tins, per lb—	44
D. F. in 1 lb tins, per lb	26
" " "	28

NUTS.

per lb.	
Almonds, Ivica—	14 15
" Tarragona—	16 17
" Formigetta—	
Almonds, Shelled Valencias	34, 35
" " Jordan—	45, 55
Brazil—	
Cocoanuts—	
Peanuts, Sicily—	11
Filberts, Oblong	14 15
Peanuts, roasted	12, 13
" green	9 10
Walnuts, Grenoble	18
" Bordeaux	12, 13
Naples, cases	
" Marbots—	13 1/2
" Chilis	12 13

Raspberry, Strawberry, Blackberry, Plum, Grape,
and Apricot Jams.

Red Currant, Raspberry and Strawberry
Jellies.

Glass, Tin and Wood Packages.

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full line in all size packages. Can ship in a moment's notice.
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AND
JELLIES
SUPERIOR
IN
QUALITY.

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PICKLES & SAUCES.

BRYANT, GIBSON & CO'S. TORONTO
PICKLES.

John Bull, mixed, in bulk	\$0 60
" Chow Pickle, in b'lk	65
" Mixed & Chow-Chow pts	2 15
" Mixed & Chow-Chow qts	3 25
" " 16 g.	1 90
Horse Radish, bottles, per doz	2 25
SAUCES.	
John Bull, kegs, per gal.	1 25
" 1 pt. bottles, per doz	1 25
" 1 pt. bottles, per doz	1 25
(according to quantity) 90c to	1 00
Devonshire Relish, kegs p. gal	1 75
" 1 pt. bottles,	
per doz	1 25
Niagara Tomato, kegs, per gal	1 25
" Reputed pinto	1 25
Terry's Candied Peels. c. per peels	16
Lemon, 7 lb boxes	18
Orange, "	18
Citron	30
CRUOD & BLACKWELL'S.	
Pickles, all kinds, pints, per doz	3 25
LEA & FERRIN'S. per doz.	
Worcester Sauce, 1 pta...	\$3 60 \$3 75
" " pints	6 25 6 50

PRODUCE.

DAIRY.	
Butter, creamery, rolls	\$0 00 \$0 00
" tub...	
" dairy, tubs, choice	0 19 0 22
" " medium	0 15 0 16
" low grades to com.	0 05 0 11
Butter, pound rolls	0 20 0 22
" large rolls	0 15 0 18
" store crocks	0 15 0 18
Cheese	0 10 1/2 0 11 1/2

COUNTRY

Eggs, fresh, per doz	0 17 0 18
" limed	
Beans	1 30 1 65
Onions, per bbl	3 00 3 50
Potatoes, per bag on tr'k	0 85 0 90
Hops, 1889 crop	0 15 0 18
" 1890 "	0 35 0 38
Honey, extracted	0 08 1/2 0 10
" section	0 14 0 16

PROVISIONS.

Bacon, long clear, p. lb.	0 07 1/2 0 08
Pork, mess, p. bbl.	14 50 16 00
Hams, smoked, per lb.	0 11 0 11 1/2
" pickled	

Bellies	0 10 0 11
Rolls	0 08 1/2 0 09
Backs	0 10 0 10 1/2
Lard, Canadian, per lb.	0 09 0 09 1/2
Hogs	5 00 5 75
Tallow, refined, per lb.	0 05 1/2 0 06
" rough,	0 02

RICE, ETC.

Rice, Aracan	3 1/2 40
" Patna	6 1/2 6 1/2
" Japan	5 1/2 5 1/2
" extra Burmah	3 1/2 4
Grand Duke	6 1/2 7 1/2
Sago	4 1/2 5
Tapioca,	5 1/2 6 1/2

SPICES.

GROUND.	
Pepper, black, pure	\$0 20 \$0 22
" fine to superior	12 18
" white, pure	32 35
" fine to choice	25 30
Ginger, Jamaica, pure	25 27
" African,	18
Cassia, fine to pure	18 25
Cloves, "	25 40
Allspice, choice to pure	12 15
Cayenne, "	30 35
Nutmegs, "	75 1 20
Mace, "	1 00 1 25
Mixed Spice, choice to pure	30 35
Cream of Tartar, fine to pure	25 37

STARCH.

EDWARD BURGH STARCH MFG. CO.

MONTREAL.

BRITISH AMERICA STARCH CO.
BRANTFORD.

No. 1 Laundry, 4 lb cartons	5 1/2 c
Canada Laundry	4 1/2
Silver Gloss, crates	6 1/2
Lily White, crates	6 1/2
Silver Gloss, 1 lb chromos	6 1/2
Lily White, 1 lb chromos	6 1/2
Satin, Starch 1 lb chromos	7 1/2
Brantford Gloss, 1 lb chromos	7 1/2
No 1 Laundry, barrels & halves	4 1/2
No 1 Prepared Corn	7 1/2
Canada Corn	6 1/2
Challenge Corn	6 1/2
Rice Starch, 1 lb	9
Cube, 1 lb	7 1/2

KINGSFORD'S OSWEGO STARCH.

Pure Starch—	
40-lb boxes, 1, 2, and 4 lb. pack'g's	8
36-lb boxes, 3 lb. packages	8

12-lb "	8 1/2
38 to 45-lb boxes	8
Silver Gloss Starch—	
40-lb " 1, 2 and 4 lb packages	9
40-lb " 1/2 lb package	9 1/2
40-lb " "	10
40-lb " assorted 1/2 and 1/4 lbs	9 1/2
6-lb " sliding covers	9 1/2
38 to 45 lb boxes	9
Oswego Corn Starch—for Puddings,	
Custards, etc.	8 1/2
40 lb boxes, 1 lb packages	8 1/2
20 "	8 1/2

SUGAR.

Granulated, 15 bbls or over	7
" less than 15 bbls	7 1/2
Paris Lump, bbls	7 1/2
" less than a bbl	7 1/2
Extra Ground, bbls	8 1/2
" less than a bbl	7
Powdered, bbls	7 1/2
" less than a bbl	6 1/2
White refined	6 1/2
Extra bright refined	6 1/2
Bright Yellow	5 1/2
Medium "	5 1/2
Brown "	5 1/2
Raw Jamaica, in bags	

SYRUPS AND MOLASSES.

SYRUPS.	
Redpath's "D"	3 1/2 c. 3 1/2 c.
" "M"	3 1/2 3 1/2
Redpath's "B"	3 1/2 3 1/2
" "VB"	3 1/2 3 1/2
" Extra V.B.	4 1/2 4 1/2
" Ex. Sup.	4 1/2 4 1/2
" XXX Sup.	4 1/2 4 1/2
Corn Syrup	4 1/2 4 1/2

MOLASSES.

Trinidad, in puncheons	Per gal. 38, 40c
" "M"	40, 42
" "B"	42, 44
" 1/2 bbls	90, 100
New Orleans, in bbls	38, 45
Porto Rico, hdds	42, 47
" barrels	44, 49
" 1/2 barrels	

TEAS.

GREENS.	
Gunpowder—	
Cases, extra firsts	42, 50c
Half chests, ordinary firsts	22, 38
Cases, sifted, extra firsts	42, 50
Cases, small leaf, firsts	35, 40

Young Hyson—Moyunes	
Half chests, ordinary firsts	22, 38
" " seconds	20, 22
" " common	18, 20
PING SUEYS.	
Half chests, firsts	28, 32
" " seconds	20, 22
Half Boxes, firsts	28, 32
" " seconds	20, 22

JAPAN.

Half Chests—	
Choicest	38, 40
Choice	32, 36
Finest	28, 30
Fine	25, 27
Good medium	22, 24
Medium	19, 20
Good common	18, 19
Common	16, 17
Nagasaki, 1/2 chests Pekoe	20, 22
" " Oolong	17, 18
" " Gunpowder	18, 20
" " Siftings	8, 12 1/2

CONGOUS.

Half chests, Kaisow, Moning	52, 55
Caddies and half chests	15, 50
Caddies, Paking and new makes	18, 50

OLOONG.

Half chests Formosa	34, 50
Caddies	36 55

ASSAMS.

Chests and half-chests Pekoe	22,
------------------------------	-----

SCENTED ORANGE PEKOE.

Boxes, Foochow and Canton	28, 60
---------------------------	--------

TOBACCO AND CIGARS.

British Consols, 4's; bright twist,	
5's; Twin Gold Bar, 8's	62c
Ingots, rough and ready, 7's	59
Laurel, 3's	52
Brier, 7's	50
Index, 7's	45
Honeysuckle, 7's	53
Napoleon, 8's	49
Royal Arms, 12's	50
Victoria, 12's	48
Brunette and Lovely, 12's	45 1/2
Prince of Wales, in caddies	46 1/2
" in 75 lb boxes	46
Bright Smoking Plug Myrtle, T & B, 3's	55
Lily, 7's	48
Diamond Solace, 12's	45
Myrtle Cut Smoking, 1 lb tins	65
1 lb pg, 6 lb boxes	65
oz pg, 5 lb boxes	65



KINGSFORD'S OSWEGO ... STARCH.

"Pure" and "Silver Gloss"

FOR THE LAUNDRY.

Corn .: Starch,

FOR THE TABLE,

Standard of Excellence. Absolutely Pure.

For Sale by all Leading Jobbers in Canada.

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Public Accountants, Auditors, Assignees.
Sherman E. Townsend. H. Seymour Stephens.
Traders' Bank Chambers, Yonge St.
Cable Address: "Seymour." TORONTO.

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PROUT & INSLEY, Proprietors.

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Headquarters for Commercial Travellers. Fine Sample Rooms. First-class in every respect.
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First-class Family and Commercial Hotel.
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Favorite Western Summer Resort. The best of accommodation for travellers.
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The leading hotel in the city. Sample rooms convenient to stores, provided for commercial men
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For cleaning woodwork, pots, kettles, pans, floors, painted ceilings, windows, and everything in the cleansing of which a Scouring Soap can be used it has no Superior. It is a larger cake, lasts longer does its work better, and is cheaper in every way than any other Scouring Soap. Cut this out, and ask your Jobber to send you a box of Pride of the Kitchen. It is worth trying.

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STRACHAN AVENUE, TORONTO.



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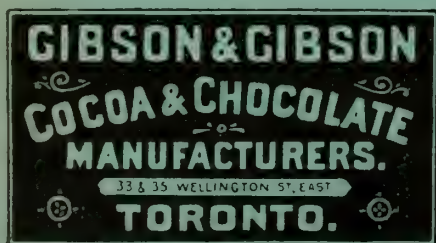
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Put up in $\frac{1}{4}$ lbs., $\frac{1}{2}$ lbs., 1 lbs., 3 lbs., 5 lbs.,
10 lbs., and 20 lb. cans. Also by the brl.

No Glass, Crockery, or other Fakir
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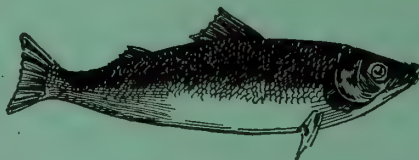
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From your Wholesale Grocer.

Sells itself after one Trial. Prices Current.



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"ROYAL"

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"BRITANNIA"

Brands of canned salmon are the finest packed in
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at the mouth of the Fraser River are in a position
to pack their fish fresh from the boats.

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and
Stanley

brands of canned salmon. We pay special
attention to consignments placed in our
charge.

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Tan Horse"—the strongest material made.
Dealers will consult their best interests by
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" " Seltzer Water.
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cause it is not boiled long enough.

By our New Process the meal is
partly cooked and is easily digested.

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THE CANADIAN GROCER

& GENERAL STOREKEEPER

PUBLISHED WEEKLY
\$200 PER YEAR

VOL. V.

TORONTO, MARCH 27, 1891.

No. 13

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Superior to any Imported
CORN STARCH.

RELIABLE AND UNIFORM
IN QUALITY.

FOR SALE BY EVERY GROCER.

H. A. NELSON & SONS

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AND

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—IN—

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 Manufactured by
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AGENCY FOR—
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 smallest establishment at that time has grown within the above period to be the largest of
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The Canada Sugar Refining Co.,

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 with Corn Syrup, in **2-lb.** cans, with movable tops.

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115 ST. FRANCOIS XAVIER STREET,
MONTREAL.

6 WELLINGTON STREET WEST,
TORONTO.

Vol. V.

TORONTO, MARCH 27, 1891.

No. 13

SPECIAL TO OUR READERS.

As the design of THE CANADIAN GROCER is to benefit mutually all interested in the business, we would request all parties ordering goods or making purchases of any description from houses advertising with us to mention in their letter that such advertisement was noticed in THE CANADIAN GROCER.

OUR MONTREAL OFFICE.

Our Montreal Office is located at 115 St. Francois Xavier St. Our representative, Mr. G. Hector Clemes, will be pleased to have subscribers and advertisers call upon him there. He will also pay special attention to gathering business items and attending generally to the interests of this paper.

THE FAILURES OF 1890.

In a neat little pamphlet bearing the title, "A Record—not a Prospectus," the Bradstreet Company summarizes the facts of last year's failures in this country and the United States, and puts them side by side with the similarly classified facts of each of the three preceding years. The figures show that the line of failure coincides pretty closely with the line of rating, as where the latter sags lowest there the failures are heaviest, both in the number and amount of them. Nearly 92 per cent. of the total number of failures last year tell upon business men whose rating was below the class 'Good,' and the same proportion is almost constant throughout the four completed years since 1886. Also, nearly 90 per cent. of all the failures of 1890 include businesses in which the capital invested was not more than \$5,000. This percentage, too, approximates roughly to what is the average of failures on small capital for the past four years. The course of failure seems to have taken its way much as it was staked out by the Bradstreet Company.

The fact that 90 per cent. of the failures were made up by concerns whose capital was not more than \$5,000 seems to point to lack of capital as the greatly preponderating cause of failure. Of course there may have been other causes which helped to keep the centre of failure down in the range of small capitals, but then these other causes ought to be represented proportionally in the failures that overtook concerns of capital above \$5,000. Since these are only ten per cent. of the whole, there is little room for the

operation of the causes that might be involved along with inadequate capital for the destruction of the small affairs. Probably the inference we are most warranted in making is, that the smaller the capital the greater is the disposition to extend business beyond the limits of capital.

The Record also submits the results of one year's investigation into the causes of failure. The conclusions drawn from these results, unlike the other statistics referred to, are not based upon observations extending over four years, but have only the data of one year's business under them. They may not exactly, therefore, assign the proportion to the various causes, but since 1890 was a normal year it is not unlikely that they do. The following exhibits the results to which an examination of last year's business failures in Canada and Newfoundland has led the compilers:

Failures due to	No.	Assets.	Liability's
Incompetence.....	312	\$1,166,815	\$2,439,863
Inexperience.....	68	146,224	261,256
Lack of capital.....	906	3,509,583	5,702,563
Reckl's grant'g cred's	51	220,194	410,786
Failures of others.....	38	241,715	527,417
Person'l extravag'nce	9	18,458	54,750
Neglect of busin'g.....	44	91,024	218,220
Undue competition....	29	93,186	229,571
Disa.t'r, or com. crisis	96	840,787	1,588,168
Speculation outside....	44	328,574	768,350
Fraudulent disposition	30	89,440	278,056
Total.....	1,626	\$6,746,000	\$12,482,000

Here, lack of capital plays the largest part, and incompetence the next largest. Personal extravagance is the least mischievous cause and fraud is the next lowest in responsibility. This statistical determination of the causes of failure agrees remarkably with our estimate of the importance of these causes, published in a series of articles a few months ago. In those articles the comparative gravity of the various pitfalls in the trader's way was pointed out, and this report gives figures that correspond closely with our words.

We are glad to have our views backed up by so careful an application of the inductive method as the Bradstreet Company has the facilities and materials for bringing to bear upon the matter. The same investigations continued yearly for some time may end in the establishment of a scientific basis of credit. This would be nearly as desirable a consummation as the reaching of an exclusively cash basis of trade, and is certainly a much more practicable one for trade reformers to aim at.

THE COMMERCIAL TRAVELLER.

So many things have been written about the Commercial Traveller, some true to life, some unreal and impossible of occurrence, and some tinted with all the varied shades of the prismatic brain of the penny-a-liners, that the really true knight of the road feels his soul shrinking at the bare idea of reading an article headed by the subject of his avocation.

Those who have read the works of that great and wonderful genius, Balzac, whose scalpel laid bare the deepest and most repulsive wounds of the social world, high and low, and whose writings display such a profound knowledge of the human heart and an extraordinary range of knowledge, and who painted life far deeper and more true to nature than even George Sand or Rousseau, will pleasantly recall the scene from his "Provincial Life," and see in the "Illustrious Gaudissart" such a picture of a commercial traveller of his day as to make one marvel at the writer's erudition and prescience. In order to give those of our readers who have not read the works of the great French novelist a glance at the commercial traveller as portrayed by him, we think it pardonable to reprint such of his opinions as can be clipped from the story and still prove interesting, instructive and reflective reading, and we feel sure our readers will admit that Balzac's description, though written over fifty years ago when the commercial traveller, as an indispensable part and parcel of the commercial world, was still an infant, though happily out of his long clothes, shows a wonderful pre-knowledge of his subject, and most of his observations are applicable to the traveller of our day. In reading "The Illustrious Gaudissart" one feels as if Balzac were still in the flesh and a regular reporter on one of our progressive dailies, so familiar is his picture to us.

Waiving any further remarks on this subject on our part, for time and space would be inadequate to exhaust it were we inclined to

enter upon the task of adding to the literature of the "road." Let us see what Balzac writes :

"The Commercial Traveller, a personage unknown to antiquity, is one of the striking figures created by the manners and customs of our present epoch."

How familiar and commonplace this sounds to us, as if clipped from last evening's paper.

"The Commercial Traveller ! Is he not to the realm of ideas what our stage-coaches are to men and things ? He is their vehicle, he sets them going, carries them along, rubs them up with one another. He takes from a luminous centre a handful of light, and scatters it broadcast among the drowsy populations of the duller regions. This human pyrotechnic is a scholar without learning, a juggler hoaxed by himself, an unbelieving priest of mysteries and dogmas, which he expounds all the better for his want of faith. Curious being. He has seen everything, known everything, and is up in all the ways of the world."

How true this is of some of the newlings who start out with a head full of knowledge and ideas, and come in at the end of the trip with a dearth of orders and much smaller opinion of himself and his abilities and a far greater respect for the knowledge of "Old Smith" up North.

"Jester and jolly fellow, he keeps on good terms with all political opinions, and is patriotic to the bottom of his soul. A capital mimic, he knows how to put on, turn and turn about, the smiles of persuasion, satisfaction and good nature, or drop them for the normal expression of his natural man. He is compelled to be an observer of a certain sort in the interests of his trade. He must probe men with a glance and guess their habits, wants, and above all their solvency. To economize time he must come to quick decisions as to his chances of success—a practice that makes him more or less a man of judgment. Blest with the eloquence of a hot-water spigot turned on at will, he can check or let run, without floundering, the collection of phrases which he keeps on tap, and which produce upon his victims the effect of a moral shower-bath." (Called by us in the vernacular "the gift of the gab.") "Loquacious as a cricket, he smokes, drinks, wears a profusion of trinkets, and never permits himself to be 'stumped'—a slang expression all his own. Activity is not the least surprising quality of this human machine. Not the hawk swooping upon its prey, not the stag doubling before the huntsman and the hounds, nor the hounds themselves catching scent of the game, can be compared with him for the rapidity of his dart when he spies a 'commission,' for the agility with which he trips up a rival and gets ahead of him, for the keenness of his scent as he noses a customer and discovers the spot where he can get off his wares."

"How many great qualities must such a man possess. You will find in all countries many such diplomats of low degree : consummate

negotiators arguing in the interests of calico, jewels, frippery, wines, and often displaying more true diplomacy than ambassadors themselves, who for the most part, know only the forms of it. No one in France can doubt the powers of the commercial traveller, that intrepid soul who dares all, and boldly brings the genius of civilization and the modern inventions into a struggle with the plain common sense of remote villages, and the ignorant and boorish treadmill of provincial ways. Can we ever forget the skilful manœuvres by which he worms himself into the minds of the populace, bringing a volume of words to bear upon the refractory, reminding us of the indefatigable worker in marble whose file eats slowly into a block of porphyry ? Would you seek to know the utmost power of language, or the strongest pressure that a phrase can bring to bear against rebellious lucre, against the miserly proprietor squatting in the recesses of his country lair ? Listen to one of these great ambassadors of industry as he revolves and works and sucks like an intelligent piston of the steam engine called speculation."

"Let us walk around the Commercial traveller, and look at him well. In the first place, what an acrobat, what a circus, what a battery, all in one, is the man himself, his vocation, and his tongue ! Intrepid mariner, he plunges in, armed with a few phrases, to catch five or six hundred thousand francs in the frozen seas, in the domain of the red Indians who inhabit the interior of France. The provincial fish will not rise to harpoons and torches ; it can only be taken with seines and nets and gentlest persuasions. The traveller's business is to extract the gold in the country "catches," by a purely intellectual operation, and to extract it pleasantly and without pain. Can you think without a shudder of the flood of phrases which, day by day, renewed each dawn, leaps in cascades the length and breadth of sunny France ?"

"You know the species ; let us now look at the individual."

Balzac then goes on to describe the "Illustrious Gaudissart." Lack of space and time prevents our describing in detail all the qualities of this famous traveller, and we must ask our readers to look up the works of this renowned Frenchman and revel in the grand portrayal for themselves, but we might cursorily glance at "this incomparable commercial traveller," the paragon of his race, a man who possesses in the highest degree all the qualifications necessary to the nature of his success, and hold the mirror up to the faces of our own "knights of the grip."

"His speech" says Balzac "is vitriol and likewise glue to catch and entangle his victim and make him sticky and easy to grip, vitriol to dissolve hard heads, close fists, and closer calculations. His line was once "the hat," but his talents and the art with which he snared the wariest provincial had brought him such commercial celebrity that all vendors of the "article Paris" (small wares of all kinds) paid court to him, and humbly begged that he would deign to undertake their commissions."

A description then follows of how he was wine and dined on his return home trips, and how his renown, his vogue, and the flatteries showered upon him gained him the name of "Illustrious."

"All things smiled upon our traveller, and the traveller smiled back in return. Similia similibus—he believed in homeopathy. Puns, horse-laugh, clothing, body, mind and features, all pulled together to put a devil-may-

care jollity into every inch of his person. Free-handed and easy going, the man who jumps lightly to the top of a stage-coach, gives a hand to the timid lady who fears to step down, jokes with the postilion about his neckerchief and contrives to sell him a cap, smiles at the maids, gurgles at dinner like a bottle of wine and pretends to draw the cork by sounding a filip on his distended cheek ; plays a tune with his knife on the champagne glasses without breaking them, chaffs the timid traveller, contradicts the knowing one, lords it over a dinner-table and manages to get the titbits for himself. A strong fellow, nevertheless, he can throw aside all nonsense and mean business when he flings away the stump of his cigar and says with a glance at some town, 'I'll see what these people have got in their pockets. All things to all men, he knew how to accost a banker like a capitalist, a magistrate like a functionary, a royalist with pious and monarchical sentiments, a 'bourgeois' as one of themselves. In short, wherever he was, he was just what he ought to be, he left Gaudissart at the door when he went in, and picked him up again when he went out."

"In his close relation to the caprices of humanity, the varied paths of commerce had enabled him to observe the windings of the heart of man. He has learned the secret of persuasive eloquence, the knack of loosening the tightest purse strings, the art of arousing desire in the souls of husbands, wives, children and servants, and what is more he knew how to satisfy it. No one had greater faculty than he for inveigling a merchant by the charms of a bargain, and disappearing at the instant when desire had reached a crisis. Full of gratitude to the hat making trade, he always declared that it was his efforts in behalf of the exterior of the human head which had enabled him to understand its interior, he had capped and crowned so many people, he was always flinging himself at their heads, etc. His jokes about hats and heads were irrepressible, though perhaps not dazzling."

Who of our readers that has had any extended experience with commercial travellers will not catch in the graphic description of the great French philosopher a living echo of the "Illustrious Gaudissart" in the person of our own travellers. True, the Gaudissart of the latter end of the nineteenth century has become more settled, stable and less flighty and more given to solid business, while horse-play and kindred amusements of Balzac's hero have been relegated to the shelf of forgetfulness. There is not wanting, however, that perfect and intuitive knowledge of human nature without which no traveller can be said to be successful. He may possess geniality, dress well, deport himself becomingly, but unless he has the faculty of worming himself into the inner-self of his customers and creating in them the desire to buy where no desire exists, or at best is but weak, in other words, unless he can hypnotize his subject he will not be "on the road" long. One might travesty Horace and say "Venditor nascitur, non fit," THE SALESMAN IS BORN NOT MADE.

We hope the few extracts taken from Balzac will be of interest to our readers and to commercial men generally, and though some of the characteristics of Gaudissart may not be adaptable to our time, still we think a good deal of pleasurable enjoyment can be obtained by reflecting that "the Commercial Traveller" has been considered worthy of portrayal by a man so great, so eminently wise, learned, erudite and immoral as Balzac. One word more to our readers. Buy Balzac's works and see yourselves.

MEN OF THE TIMES.

A. M. SMITH.

"I left the lines and tented field,
Where lang I'd been a lodger."

In the winter of 1838, the Pique frigate, having on board the 93d Highlanders, bound for Gibraltar, touched at Cork. There the commanding officer of the regiment found orders awaiting him that countermanded those under which he had embarked. The despatch which intercepted the troops at Cork ordered them to proceed to Canada, to aid the authorities there to suppress the rebellion. The kilted warriors were by no means pleased with the change, for being literally sans culotte they naturally preferred a warm climate to a cold one. In due time they reached the scene of disturbance in Lower Canada, and subsequently in Upper Canada, and did their part in the work of restoring civil order and peace. When that work was done, and before the regiment was transferred to another part of the Empire, some of its members, having overcome their dislike to the climate, obtained their discharge and adopted this country as their future home.

Among these was Mr. A. M. Smith. He had entered the service in his boyhood, and was yet a raw youth 21 years old when he quit it in 1840. In the same year he went into the grocery trade as an employe, and in 1846 he commenced business as a grocer on his own account. He has thus been a Canadian civilian for upwards of half a century, and has been in business in Toronto throughout the whole time. He has long been recognized as one of Canada's most respected and substantial merchants. As the grocery trade is the one with which he has been most continuously identified, it may be supposed that management of a grocery business was always his sole commercial care. Not so, however. He had interests in many other lines, notably in lumbering, banking, navigation, dry goods, farming, and real estate. At the present time, he takes life comparatively easy under responsibilities that would overload many a man in his prime. He is senior member of the firm Smith & Keighley, wholesale grocers, Front street, Toronto; he is president and controlling proprietor in the Canada Lake Superior Transit Company, whose steamboats—the Campana

and Carmona—have been running from Sarnia to Duluth; he is a director of the Canada Permanent Loan and Savings Society; he is president of the Western Assurance Company; he is a director of the Ontario bank; he was till recently a member of the council of the Toronto Board of Trade, of which he is an ex-president.

When he began business in the city of Toronto the conditions of trade were not what they are now. In the first place there was little money in the country, and credit had to be recognized to an extent that can scarcely be understood now. This province had not half its present population, and the

a series of renewals before he got any money, and would usually be glad in the end to get, not all, but what he could. In those days, too, there were no purely wholesale grocery houses in Toronto, those who could presume to do so hanging out the sign "Wholesale and Retail." Goods had to be brought from Montreal or New York, and as the facilities for transit were very backward, the trader usually made one trip go as far as possible. In the fall he would buy enough stock to last till May. During the long time he had thus to carry stock interest would be consuming the profit. The lack of banking conveniences was also a great fetter to trade. But rent was low, and taxes were not more than one-tenth of what they are now.

Though Toronto commerce was in a crude state when Mr. Smith first had to do with it, it afforded no better chances for a tyro to begin the building of a fortune than does the Toronto commerce of to-day. The system is now more elaborate, there is much more to be learned, and to a young man whose training was chiefly military the difficulties would be great. There is, however, not the drawback of want of money there was then: from one-third to one-half the customers of a wholesale store are now cash buyers. The volume of business is now vastly greater, and if the expenses are vastly greater the conveniences are as much greater. A man in those times could turn his capital at most but twice or thrice a year, and had to pay out interest because of the credit system and the necessity of carrying stock. Now, because of the ready facilities for getting stock at short notice, and because of the larger trade and freer circulation of money, he can turn his capital ten or twelve times a year, and instead of paying interest on

stock carried he obtains discount for cash paid. Of course a beginner in our times would have to obtain support to make a start, but the same was the case fifty years ago. Mr. Smith traded till 1855 under the style simply of A. M. Smith. Then, in partnership with John Smith, he carried on business as A. M. Smith & Co. In 1870 he and Mr. Keighley formed the firm which still exists as Smith & Keighley.

Mr. Smith's versatility did not hang on a single hinge. Though he filled many parts in the world of commerce, he yet found time to win credit in other departments of activity. In 1863 he was elected to represent East



A. M. SMITH.

troubles which preceded and attended the Rebellion had retarded progress and hindered the free interchange of money. A common feature of the trade before and about the middle of the century was of the following type: A contractor, who had the building of a house, a bridge, a road or some other job employing many hands, would come to the grocer and request the latter to supply goods to the workmen who presented the contractor's order; that when a certain amount had been given on the strength of these orders the contractor's note should be taken. The note would rarely be paid when it became due, the grocer would probably have to make

Toronto in the Parliament of Canada, then made up of the two provinces, Upper and Lower Canada. His opponent was the Hon. John Crawford, who was left in a minority of 508. Mr. Smith was therefore a member of that historic parliament which adopted the resolutions for the confederation of the B. N. A. provinces—the last parliament of the United Canadas. The official reports of the time place Mr. Smith on record as having made a speech in behalf of confederation. His martial ardor did not die out when he quit the regular service. In 1858 he formed a Highland company of city volunteers. He remained in command till it became part of the Queen's Own Rifles, in which regiment he held the rank of major for some time. He was appointed colonel of the provisional regiment which was formed in this city and called out during the raid. For his services then he was publicly thanked by the lieutenant general in command of the district.

It may be regarded as one of the causes of Mr. Smith's success that his birthplace is in Aberdeenshire. The people of that shire are proverbial for the instinct of thrift that is in them, an instinct that usually develops into fortune where there are not too many Aberdeen customers or Aberdeen competitors. It is said that the Aberdeen men on the average wear bigger hats than the people of any other section of similar size in the world. Mr. Smith has certainly shown himself possessed of the characteristics usually accredited to his shire fellows. Ability, shrewdness and husbandry are instructively exemplified by his career. But he owes to a ruling principle of conduct to which he has always been known to hold, more than he owes to native parts or propensities. That principle is, to do business at all times in a strictly straightforward way. A man who disregards this principle may have spasmodic success, but he must ultimately fail. That also is a fundamental belief with Mr. Smith. Another thing that ministered to his success was the fact that he liked business. But he also enjoyed life. If he had not, if he had been simply a sordid man, he had the ability to have acquired more than even the ample wealth that is now his.

There is at present talk of all the canneries of the Fraser being consolidated under one control, with headquarters in Vancouver. Six at least are known to have gone into the syndicate.—Winnipeg Commercial.

The item recording a sale of Ceylon tea in London at 87s. per lb. at auction with subsequent resale at 110s. is still swinging around the circle. Of course, among the trade it is well understood that the parcel was raised under special conditions, involving enormous trouble and expense, and bought and sold simply as a unique specimen. A small sample, as we have previously noted, was received and tested on this side of the ocean, and the verdict seemed to be that the buyer submitting to extravagant price named should in some way be preserved as a much greater curiosity than the tea.

A PROFIT ON SUGAR.

The following will appear in the American Grocer of March the 25th: We are pleased to note that retail grocers generally are reviving the war against cutting retail prices on sugar, and are advocating the enforcement of the card system. The present is an opportune time for such a movement, when free sugar, after April 1, will take a much lower range of prices, so that, where the movement may before have failed, it can now succeed. There are no good reasons why a staple article, such as sugar, constituting from one-third to one-fifth the total sales of the dealer, should be sold at or below cost. It is against the interest of the consumer, as well as the retailer. It forces an over-profit on shelf goods and other miscellaneous articles, thus reducing the demand upon a class of goods, the sale of which it is for the grocers' interest to extend.

Various devices have been employed to secure a fair profit on sugar, but none works so well as the agreement among retailers to sell at a uniform card price. We are aware that this has been tried in some places and failed, not, however, from any fault in the system but from the indifference or recklessness of some of the retailers.

In small cities, towns and villages it can be successfully carried out if the retailers will follow the example of the Minneapolis retail grocers, alluded to in our issue of last week, and enter into an agreement to sustain the card price. In cities where the number of retail groceries exceed 3,000 it is difficult to get all to pull together for better profits. An investigating committee appointed by the Retail Grocers' Union found "that among the members of the union and the trade generally sugars are sold at a profit of from ½ to 1 cent per pound," which was largely due to the educational work of the union.

In other cities and towns this is not the case and we therefore urge upon the trade press, upon associations and upon individual grocers; the necessity and wisdom of stopping an absurd and costly practice of selling sugars at or near cost.

It is accomplished in New York, through moral suasion, backed by the Grocers' Union. In Philadelphia the scheme was very successfully carried out for a long time, effecting a saving in profits estimated at \$1,248,000 per annum, or \$24,000 per week. And yet, in some places, there are those who are willing to throw away this profit on sugar for no other reason than the belief that by so doing they are weakening a competitor. They forget, or else never knew, that it is the service and not the price that leads to success. On no other theory can the existing differences between the prices of various retail stores in the same place be accounted for.

The time is particularly opportune for inaugurating this reform. On April 1 sugars will be reduced an average of 2 cents per

pound. Let the retail price be kept at a point where it will at least cover the expense of distribution. If granulated sugar costs from the jobber 4½ cents it means that its cost to the retailer when freight, cartage, labor, loss in weight, paper, twine, and delivery are considered is 4½@5 cents per pound, and, therefore, it should be retailed at 5½ cents per pound if a profit is desired.

Not to do this is to throw away the profits on other lines already crowded to the danger point, for prices have been so cut in proprietary goods, and reduced on tea and coffee, that the retailer is having hard work to make his business profitable enough to even cover store and living expenses.

There is no trade or profession in which the net returns are so meagre as those accorded to distributors of food. And it is so for want of concert of action, a little nerve and backbone on the part of the trade. Shall there not be a reform inaugurated with the coming of free sugar, which will cure this evil of cutting profits? We are confident that any such movement will have the united and cordial support of the jobbers and the refiners, and that it will lead to the overthrow of the foolish and unreasonable custom of cutting prices on popular proprietary goods.

Every retailer is entitled to a fair and living profit, and this sentiment is constantly enforced by the New York Retail Grocers' Union, which has accomplished more by moral suasion than some other cities have by endeavoring to force the trade into acquiescence with reform measures. Start the ball rolling in every community. Visit your competitors and talk the matter over with them; a little tact and forbearance will thus make you more money than months of hard work. You may be surprised to find your neighbor has been thinking in the same direction, but perhaps was afraid or too proud to call and talk it over with you. Concert of action will cause local jealousies to disappear, break down unreasonable and unfair competition, make credits safer, and add to the comforts and profits of the business.

Certainly these are gains worth securing, especially when they may be so easily reached as by having a uniform card price for sugar in competitive districts.

To Grocers!

There are three articles which the consuming public have decided are the best of their kind in the market, and it will pay every grocer to keep them in stock. They are

The "Horseshoe" brand of canned fruits and vegetables.

Packed by Bowlby Bros. & Co., of Waterford, Ont.

"Cairns" Home-made marmalade, jams and jellies.

Packed by Alexander Cairns, Paisley, Scotland.

The "Trident" brand of canned salmon.

Packed by Ed. Wadhams, Ladner's Landing, B.C.

Every package of the above brands guaranteed as to quality and weight.

BLAIKLOCK BROS, Agents,

17 Common St., MONTREAL.

"HILLWATTEE TEA"

The number one blue label is about as fine a blend as money can buy. The number two red label is by long odds the best value in our market at the price. We keep in stock full lines of China, Japan, Assam, Ceylon and Formosa Teas. **Send for samples.**

LUCAS, PARK & CO.,

WHOLESALE GROCERS AND IMPORTERS,

73 McNab St. North, Hamilton, Ont.

Letter orders a specialty. Personal care given to same.

MUNN'S

Labrador Herrings

Quality very choice. Apply early as quantity is very limited.

STEWART MUNN & CO. - Montreal

KOFF NO MORE.

Every retailer should have them at this season of the year. Watson's Cough Drops are the best in the world for the throat and chest; for the voice unequalled. "R. & T. W." Stamped on each drop. Write

R. & T. WATSON, TORONTO,
for Prices, etc.

Mention THE GROCER.

M. J. Woodward & Co.,
PRODUCERS OF CRUDE,

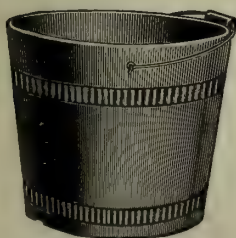
Manufacturers of

Illuminating Oils,
Lubricating Oils,
Paraffine Oils
and Wax, &c

PETROLIA, - ONTARIO.

DURABLE PAILS AND TUBS.

TRY



THEM

The Wm. CANE & SONS MANUFACTURING Co
OF NEWMARKET, ONT.,

The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood. **BEST GOODS MADE.**

Represented by

Chas. Boeckh & Sons, Toronto,
Jas. Lee & Co., Mon

LOCKERBY BROS., WHOLESALE GROCERS,
75 ST. PETER STREET,
MONTREAL, P. Q.,
ARE OFFERING THIS WEEK

SUGARS.
TEAS.

{ Barbadoes
and
Cuba

MOLASSES.

FINE LARGE DRY COD IN BUNDLES. BONELESS FISH IN BOXES.

Canned Salmon, Lobsters, Mackerel and Oysters.

HUDON, HEBERT & CIE.,
WHOLESALE GROCERS

— AND —

WINE IMPORTERS,

NO TRAVELLERS ON THE ROAD.

304, 306 St. Paul St.

143, 145 Commissioners St.

MONTREAL.

— A Stunner. —

Bowlby's Preserved Apples--Something new, finest goods of the kind ever offered. \$1.50 per doz. Send for sample case.

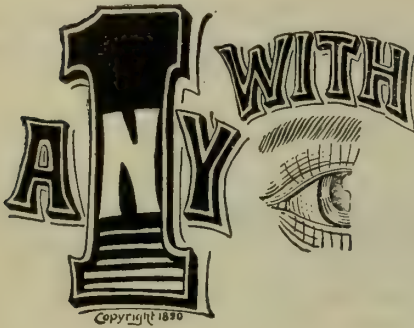
TURNER, ROSE & CO., Montreal.

BEST GOODS IN THE MARKET.

FRANKFORT, CAMBRIDGE, BOLOGNA,
CHICKEN, HAM and TONGUE
SAUSAGES.

PUT UP BY THE MOFFATT PACKING CO.,
MONTREAL.





Yes, anyone with half an eye,
Even if he's near sighted,
Can see that there's at least one firm
Where patrons are delighted.
The mind's eye of a sightless man
Has powers of observation,
Which tell him that we sell him goods
The Best in all Creation.

Doubters will be convinced if they

**Send for
a few
sample caddies
or price list
to**

**Empire Tobacco Co.,
Montreal.**

OATMEAL PRICES ADVANCING.

The steady upward movement in the oat market since February, has been attended by advances in the price of products. Oats have not for years been so dear thus early in the season as they are to-day, and their present position is merely that of balancing for another step forward. Consequently oatmeal is higher and firm, as shown by our quotations in Prices Current. Standard in barrels is \$6, while granulated, rolled and rolled oats are \$6.20 in barrels. The last three varieties of meal have gone up 45c. since last week, and the first 40c. The leading oatmeal millers of the province met in Toronto on Friday evening. Reports were presented from several mills which showed that the stock of raw material was much below that of a year ago. The above prices were accordingly adopted. Oats are now close to 60c. a bushel and the scarcity of them and their firm position make it improbable that meal will be cheaper before the new crop is cut.

HE ADVERTISED RIGHT.

Several times have we pointed out to our advertisers the advisability of changing their advertisements weekly, or at the very least, monthly, and putting what they had to say in as few words as possible, but whatever it is, have it to the point.

We have an instance in mind, in this city, where Sam Jones' bible-founding style made a liner-hit and a home run, and this, after the persuasive methods of the breakfast table chatty and common-place composition had proved a wretched failure. It happened this way:

One of those good, faithful, vallet-sort of men, with more charity than means and more intelligence than muscle, found himself stranded. After waiting many months patiently for the situation which never came, he became seedy and as a last resort took to advertising. (We have substituted a fictitious name, but otherwise can vouch for the facts.)

His first efforts were a good illustration of the commonplace Wanamaker style of advertisement writing, and ran something like this:

WANTED.—A middle-aged, industrious and intelligent man would like a position. Is pretty good at most anything, but especially competent in some things; to take care of horses, say, or for any light clerical or steward's work. Handy man around house or office. Highest references as to honesty and faithfulness. Address **TRUSTWORTHY.**

This fell flat; no response from any quarter. The disappointment was severe. He waited a week for another Saturday edition, when his appeal took this shape:

WANTED.—Situation. Wages no object—but a home. Any light work, by an honest, capable American. Best references. Address or call on—

To this plain business way of putting it he received three postal cards. The first was from a skin-flint, who wanted a man to take care of a vacant flat and board himself, for the munificent privilege of free lodgings,

The second was from a charity organization, which wanted a handy supernumerary to bring up coal, keep the fires going, take the orphans to exercise, wind up the clock, etc.; no wages. The third was a "skin game"—nice situation, light work and good salary; but a deposit of \$100 required—"not for publication but as a guarantee of good faith." The old dodge.

This was rough. Two dollars and eighty cents already spent in the "want column" and no returns. Advertising began to have the appearance of being a dead swindle. The exchequer was low—painfully low. He had travelled a good deal; his shoes were unshapely and his feet were sore. Already he was spotted as a free-lunch fiend.

The genius of a forlorn hope seized upon him as another Saturday came, and the paper announced his wants thus:

Can a man,

A good, square man

Get anything to do on

God's green earth?

This struck a responsive chord at once. — street is not noted for its fine equipages; vegetable wagons and push-carts are the rule. But next Monday, coupes and carriages, with dock-tailed horses, attracted the wondering gaze of the denizens of the tenements; and during the afternoon numbers of footmen with buckskin breeches and bear-skin capes were seen wandering up and down the block looking for No. —, while Mr. — was kept busy prancing out to the sidewalk to be interviewed. He had already accepted three situations positively, and four others conditionally. He now raised his demand for wages, and offered his services to all who gave him cheer.

He read the advertisement for the one-hundredth time. "Saints forever, what was there in it?" "It was not the advertisement," thought he, "for there was nothing in that; it was not the paper, for that was the same as before; it must be simply good Providence." Thus he reasoned.

But expert advertisers will see that the advertisement simply reflected clearly the situation; it was, in fact, the plain truth cut short and fired at the public through a stinging interrogation point in such a manner that every reader felt that the question was put direct to himself alone. It came from the genius of desperation which had asserted itself above the man, and, in the language of the breezy West, it was a howling success.

WOULD NOT BE WITHOUT IT.

C. W. Kelling, general merchant, Cargill, writes: Enclosed herewith please find the sum of one dollar for **GROCER**. I appreciate the **GROCER** very much. Would not like to be without it. Yours truly, C. W. KELLING.

A USEFUL PAPER.

John Matheson, grocer, Hay P. O., writes: Enclosed find renewal subscription for your useful paper. Yours truly, JOHN MATHESON.

A WELCOME VISITOR

Mr. A. McDonald, Mountain Grove, who had his place burned by the late fire in Mountain Grove, writes: "Now that I have got started again, I am happy to have the **GROCER**, as it is a welcome visitor.

New Eastern Townships

MAPLE SYRUP AND SUGAR.

ABSOLUTE PURITY GUARANTEED.

Wilkins & Co., Adamsville, Que., are contracting for the product of over 100,000 trees.

Among the makers who supply us are a few who have sugar orchards counting 4,500 trees, notably the Old Col. Westover Bush—The Colonel is a hero of the "Fenian Raid of 1866."

Address **JOHN WILKINS,**20 Temperance St., Toronto, Ont.
Montreal and Lower Province merchants will please address Wilkins & Co., Adamsville, Que.

Established 1849.

GOLD, SILVER

—AND—

BRONZE MEDALS

20 1st prizes.

MICHEL LEFEBVRE & CO'Y

Manufacturers of

Lion--L--Brand

Pure Vinegars, Mixed Pickles, Jellies, Jams, Preserves.

Montreal, P.Q.**P. DOTY & SON,**

(Successors to W. B. Chisholm)

MANUFACTURERS OF



1, 2, 3 bushel grain and root baskets.
1, 2, 3 satchel lunch baskets.
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit package of all descriptions.

OAKVILLE, ONT.**MUNN'S PURE BONELESS CODFISH**

The finest on the market. Packed in 10 lb., 20 lb., and 40 lb. Boxes. Tied up neatly in 2 lb. bricks. Every brick is guaranteed full weight and Genuine Codfish.

TASTY ECONOMICAL DELICIOUS

Send for Sample at once.

STEWART MUNN & CO., MONTREAL.**STUART, HARVEY & Co.**
Importers and**WHOLESALE GROCERS**

A Large and Well-Assorted Stock of

Teas, Sugars and General Groceries**HAMILTON, ONT.**

STAR BRAND
FEARMAN'S HAMS AND BACON.
Hamilton, Ont.

**HUCKINS SOUPS**

Require only to be heated, and are then ready to serve. Prepared with great care from only the best materials. Have enjoyed the highest reputation for more than 32 years.

TEST FREE

Send us 20 cents, to help pay express, and receive, prepaid, 2 sample cans of these Soups, your choice.

J. H. W. HUCKINS & CO.,
Sole Manufacturers, Boston, Mass.

SOLD BY ALL LEADING GROCERS.

LEONARD H. DOBBIN, MONTREAL. Sole Agent for Canada.

Tomato, Mock Turtle,
Ox Tail, Green Turtle,
Pea, Julienne,
Beef, Vermicelli,
Chicken, Terrapin,
Macaroni, Consomme,
Okra or Gumbo,
Soup and Bouilli,
Mullagatawny.

RICH AND PERFECTLY SEASONED.

TRADE

MARK

**Ram Lal's PURE INDIAN TEA**

GUARANTEED ABSOLUTELY PURE
AS MANUFACTURED ON THE
GARDENS IN INDIA.

Buyers selling our celebrated Ram Lal's Teas are guaranteed these teas are grown, blended by an expert, and packed on the Garden of India. Coming direct to us here, being in heavy leads, these teas retain the lovely flavor and strength Indian Teas are noted the world over for, and Ram Lal's in particular.

JAMES TURNER & CO., HAMILTON.

WHOLESALE AGENTS.

TURNER, ROSE & CO., MONTREAL.



It is thought that only a small proportion of the lobsters will be packed this season in Maine.

Grape growers in Essex county say this year's crop will be greater than it has been for years.

Turner, Rose & Co., Montreal are offering some extra fine canned apples. See advertisement this week.

The St. Lawrence Starch Co., has now upon the market stock manufactured in its works at Port Credit.

Depencier Bros, Merrickville, have had a fire which did \$3,000 damage to stock and \$200 to building. Stock was covered by insurance.

Dodds Bros hardware and grocery store, Watford, was entered by burglars Sunday night and a quantity of knives, revolvers etc. were stolen.

Mr. Frank W. Ferguson, St. Thomas, Ont., has accepted a position as traveller for the wholesale crockery firm of McMahon, Broadfield & Co., of Toronto.

Report says the farmers of Delaware are beginning to tremble for their peach crops, for they are not at all certain that they will pull through this weather uninjured.

Sanderson, Percy & Co., Toronto, are receiving a large shipment of Star and double glass this week. It has been delayed in transit, having been due here some time ago.

Fire occurred in Wawanesa, Man., on the Morris and Brandon railway, the other morning, destroying the general stores kept by Hector Dobson and Wilkes & Whitelaw.

The new salmon cannery at Lulu Island B.C., is approaching completion. It will have a capacity of about 20,000 cans for the season. It is also the intention to pack fruit and vegetables.

Willow cheese factory, one of the best in Canada, built by Mr. Bissell in Augusta, six miles from Brockville, was finished last week. It will be a model, and is fitted with every modern improvement. It will be in operation on April 1.

The Imperial Produce Company is this year the first of Toronto's commission houses to clear out its stock of old butter. It has not a package left, and is in a first-rate position to handle 100 tubs for any dealer or assemblage of dealers who have it to sell.

Tiger Tea Co. have adopted a novel method for this market in introducing their teas. They send girls to the leading establishments in the city where a large number of persons are employed to give them tea at

luncheon time. They also have had three girls at one of the theatres giving out cups of Tiger brand to whoever wished them.

Assistant Secretary Spaulding at Washington has informed the Collector of Customs at Eastport, Me., that the provision of the law exempting molasses from payment of duty from April 1 next is not limited to the productions of any particular country, and consequently molasses imported from Canada is entitled to the benefits of the said provision.

In the case of Baird v. Walker, which was an action taken by James Baird, a merchant of St. John, N. F., against Sir Baldwin Walker, commander of H. M. S. Emerald, for damages sustained by the closing of Baird's lobster factory, on the French shore, last summer, by Walker, judgment was given the other day by the Supreme Court in favor of Baird, thus deciding that the Queen has not the power claimed over a subject under the circumstances prevailing in this case.

Mr. R. Donald, King street E., Toronto, has supplied his customers and the passers by with free drinks for some days past in the shape of a cup of delicious Dutch cocoa. Everyone was invited to take a cup and many availed themselves of the opportunity. It has proved a good advertisement for the store as well as for the cocoa. It is Mr. Donald's intention to have a tea woman in his shop to give callers a cup of tea whenever they desire it to introduce his goods.

Housebreakers were busy on the night of the 19th, among the provision warehouses on Front street, Toronto. About seven o'clock P. C. Duncan discovered the store door of Messrs. McIntosh, provision merchants, open. Although the safe was standing open nothing had been touched. About ten o'clock it was found that the provision store of Messrs. Gunn, Flavell & Co., 28 Front street east, had been broken into and some pork carried off. A bag filled with pork was found on the sidewalk. Later on Park's store on West Market street had been entered, but very little stolen.

About 2 o'clock on the morning of the 19th, the store of Mr. A. Laing, grocer and grain buyer, Wyoming, Ont., was entered by burglars, who blew the safe open, but obtained no booty. The burglars, visited neighboring stables to get a horse and rig to make better speed, but were followed and as quickly as possible constables were on their track. Two citizens overtook the men at Watkin's, four miles away. On the demand to surrender the robbers drew revolvers, and, jumping into the pursuers' rig, drove rapidly away. The two men were finally captured three miles below Courtright, handcuffed and taken before a magistrate, who committed them to Sarnia jail. A full set of burglars' tools was found in the snow near the place where they captured the horse and buggy.

A customer secured is a promise of greater salary in time.

A BUSINESS MEN'S ASSOCIATION IN RODNEY.

THE CANADIAN GROCER articles on Business Men's Associations have had the effect of stirring up an interest in the formation of one of them at Rodney. A largely attended meeting of the business men of the place, was held on Tuesday evening, March 17th, when Mr. Wray, of the West Elgin Mercury, read the constitution of a similar organization from THE CANADIAN GROCER. Mr. Wray was appointed chairman of the meeting, and Mr. S. B. Morris, banker, secretary. It was then resolved to form an association at Rodney, of the kind referred to in the CANADIAN GROCER. The officers elected were:

President—Mr. S. B. Morris, banker.

Vice-President—Mr. E. C. Harvey, druggist.

Secretary—Mr. L. E. Wray, editor Mercury.

Treasurer—Mr. O. R. G. Stinson, grain merchant.

Committee—Mr. W. Morris, merchant; Mr. W. Bristow, hardware dealer; Mr. Barnes, flour and feed dealer, and the president and secretary.

Some twenty-five business men signed the roll. The Association will be thankful for any information regarding the practical working of similar organizations.

It is believed that as such an association was greatly needed in Rodney, it will be the means of accomplishing much good.

Grocers make money by selling

EMPIRE BAKING POWDER

PURE, STRONG, and CHEAP.

ELLIS & KEIGHLEY,

Toronto, Manufacturers.

E. LAZENBY & SON,

18 TRINITY STREET, LONDON.



Absolutely the Finest Quality of Pickles Packed, most generally used in England. Quotations on application.

Canadian Agents: Arthur P. Tippet & Co., St. John and Montreal.

CORTICELLI

**SPOOL SILKS & TWISTS,
EMBROIDERIES & FANCY SILKS.**

To satisfy and please your customers you must keep the best lines. "CORTICELLI" has that reputation; if you want to put in a line of these goods. Send for further information and prices to

**CORTICELLI SILK CO.,
ST. JOHNS, P. Q.**



**SILVER
STAR
STOVE
POLISH,**

THE PHENOMENAL POLISH,

BLACK, BRILLIANT, BEAUTIFUL,
Handsomely put up in 3 doz. hinged cases,
can be had from all wholesale grocers,

Or from **F. F. DALLEY & CO.,**
PROPRIETORS,
Hamilton, Canada.

JAS. WATSON & Co.,

Coffee and Spice
Dealers.

Toronto, Ont.



Brantford and Pelee Island. } J. S. HAMILTON & CO'Y,
Sole Agents for Canada. } BRANTFORD, ONT.

SOMETHING NEW.

The Tutti Frutti Automatic Vending Co. supply their Tutti Frutti Automatic Selling Machines to all who have good positions. For all particulars apply to

E. BELLINGER, Manager,
60 Yonge St., Toronto, Ont

N. K. FAIRBANK & CO.,

COMPOUND



REFINED LARD.

185 WELLINGTON ST., MONTREAL.
CHICAGO. ST. LOUIS. NEW YORK.

Condensed Mince Meat.

Handled by retailer as shelf or counter goods. No waste. Gives general satisfaction.

Will not ferment in warm weather.

Sells at all seasons by all wholesale grocers.



Although fruits are scarce and high, price same as last season, \$13.50 per gross net.

Packed in $\frac{1}{4}$ and gross cases.

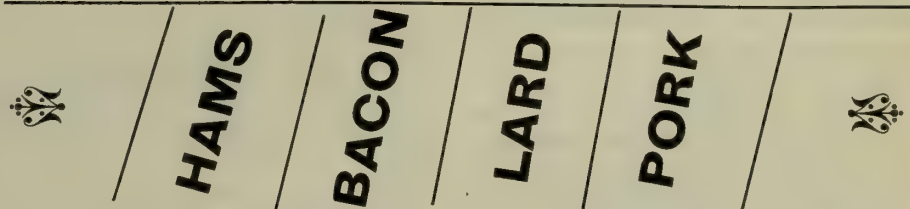
Sole manufacturer for Canada.

Ask your wholesale grocer for it.

J. H. WETHEY, St. Catharines, Ont.

GEO. MATTHEWS

-PACKER and CURER.-



PURE LEAF LARD A SPECIALTY.

PACKING HOUSES, OTTAWA, PETERBORO' and LINSLEY, ONT.

IMPORTANT TO THE TRADE**Non-Explosive Fire Lighter.**

A new patented article which is beyond question the most economical and effective fire-lighter ever placed on the market. It is patented in Canada and United States. Although on the market only ten days over eighty retailers in the City of Hamilton are handling it successfully

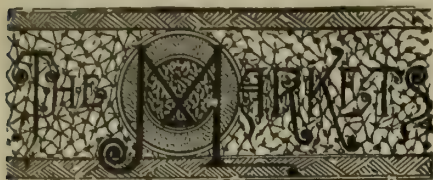
THE NON-EXPLOSIVE FIRE LIGHTER is put up in pressed cakes of eight squares each and is retailed at 3 cents per cake or 2 cakes for 5 cents. ONE SQUARE is sufficient to light a heavy wood fire, thus enabling the consumer to light 16 fires at a cost of 5 cents.

Packed, 1 gross of cakes in a case—Price, \$2.40 per case. 50% profit and a fast seller.

W. H. GILLARD & CO.,
WHOLESALE GROCERS, HAMILTON, ONT.,

Sole Agents for Canada.

Orders promptly filled. Sub-Agents wanted in all Eastern Cities.



TORONTO MARKETS.

TORONTO, March 26, 1891.

GROCERIES.

Improvement in the grocery trade makes haste slowly. There is progress, but while it may be at a pace as smart intrinsically as it was a year ago it is certainly less showy. The difference between this spring and the corresponding period of last year may be entirely a matter of difference in the wholesale terms. Last spring these were favorable to buying ahead of the immediate demand, so that business done then was often not on a basis of actual trade, but on that of a speculative prospect. Goods were bought in March for late April or early May consumption, profits being aimed at by anticipation of coming scarcity of stock and high prices. They are aimed at now through discount more generally, and buying therefore is much more in accordance both with immediate wants and ready money. Trade is less deceptive in its appearance, therefore, and there may be as much currently disposed of by retailers as when they bought more largely and carried a much longer time. The present week's trade is without special features, but the outlook is improving. Prices are going up for grain, the city real estate market is reviving, and the weather betokens an early break-up.

CANNED GOODS.

The demand is expanding into reasonably large proportions. There are not many round lots called for but there is quite a business maintained by the flow of small orders, which are small not so much because of distrust in the market as because of reduced incentives to buy for speculation. The prices are too high for much to be gained by that, and the short terms limit the time too closely. Buying has come to be almost concurrent with the consumptive demand, takes off smaller quantities and moves oftener. All lines moved quite uniformly, and all are firm. A lot of 500 cases of canned peas was sold on Tuesday at \$1.25 to a Montreal buyer. Sales of new canned tomatoes have already been made on this market.

Boulter & Sons, Picton, have just shipped 1,000 cases of gallon apples to London, England.

COFFEES.

The position of coffee is much firmer than it was, though there have been no advances made in our quotations. Chase & Sanborn have advanced their prices, and may shortly be followed by others. According to the following extract from the circular of a New York operator this state of things will not be lasting:

"For the first time since January 15 our visible supply of Brazil has again reached the aggregate of 400,000 bags, a figure which

rampant bulls predicted would not again appear on the bulletin boards before June 1. There are still a number of steamers loading in Rio and Santos, and a likelihood of coffee being transferred from Europe to New York for manipulating purposes; so that the outlook for April and May—no matter how short the supply for March may prove—is anything but fearful to behold from the standpoint of the bears. The prospects of a dire scarcity of coffee during April have disappeared more suddenly than was anticipated, and with fair chances that the harvesting of the new crops in Brazil is likely to begin as early as it did in 1888, it seems preposterous to look for a sharp advance of late options within the next two months. Brazil—especially Rio—seems disposed to sell, and this is no surprise to impartial observers. The Brazilians see before them the largest crops ever known in the history of coffee, and prices which are within 7 per cent. of the highest currency prices ever realized in Rio since coffee exchanges existed, when options sold here in 1887 at 22c.

DRIED FRUIT.

Currants are 6d. to 9d. higher in Patras than they were at the time of our last report. There has been no advance made here. Hogshead prunes have advanced $\frac{1}{4}$ c. on spot. There are hardly any here. Most houses have sold out entirely. They are now quoted $7\frac{3}{4}$ to 8c. Cases remain with the same range, $8\frac{1}{2}$ to 9c. for "U," but holders are stiffening. A lot of 1889 hogsheads were sold, but they will not be put on the market until they are recleaned. Others are steady and unchanged, and trade at the present time is light.

NUTS.

The demand is small, and there is no feature but that of sameness, which is not more characteristic of this week than of most weeks since the opening of the year.

RICE AND SPICES.

The week's trade has been normal, but the quantity of fine rice is very small, while prices are firm. The total quantity of rice afloat from the East to the United Kingdom is about 60,000 tons against 33,000 tons in 1890; and the exports from Burmah to Europe during the past two months were 132,000 tons, as compared with 115,000 tons last year and 124,000 tons in 1889. Spices are steady.

SUGAR.

Granulated still quotes at 7 to $7\frac{1}{2}$ c. and yellow at $5\frac{3}{4}$ c. up to $6\frac{1}{4}$ c. Buying is still ruled by the measure of the moment's consumptive demand, and so is in small quantities and not in particularly short intervals, as the consumption of sugar is nearly at its minimum rate at this season. The dulness is therefore more a matter of controlling circumstances that are actually present than of circumstances that are anticipated. Although the United States tariff will enable manufacturers in that country to put sugar on the market at a cost 2c. below that now involved, it will not be apt to affect us until our summer demand opens out, as cheapness will not greatly stimulate consumption before that time. Before that time changes will probably be made by the Canadian government to make cheaper sugar here.

SYRUPS AND MOLASSES.

The trade is fairly active in syrups because of the increased scarcity of butter. In molasses there is a steady, regular trade.

TEAS.

The market is in the firm condition still that scarcity of stock has kept it in for some time. A very good business is being trans-



JAMES LUMBERS.

I quote:

EXTRA GRANULATED SUGAR 6.⁹⁵ per lb.,
REFINED 5 3-8.

For one or more barrels, subject to change with the market, but always $17\frac{1}{2}$ c. per 100 pounds

Less than the Combination

Bright Yellow Sugar, $5\frac{3}{4}$ c.; send for Sample. My Discounts are $1\frac{1}{2}$ per cent. off Sugars.

I carry a full line

Teas,
Sugars,
Tobaccos,
Canned Goods,
and all
General Groceries

Gunpowder Tea.

I have a consignment of Gunpowder Tea in 30 pound caddies which I am offering at 21c. per lb. This is a special bargain and if you are open for anything in this line I will be pleased to send you samples.

RED HERRINGS

or DIGBY CHICKENS.

Which I am offering at 13c. per box. There are about 45 herrings in a box.

JAMES LUMBERS
Wholesale Grocer,
67 Front St. East,
TORONTO, ONT.

DAVIDSON & HAY**Wholesale Grocers,****36 Yonge Street,****TORONTO, ONT.****IN STORE**

Full lines of the best brands of British Columbia Salmon including "Lynx" and "Clover Leaf." Also the celebrated "Clover Leaf" Lobsters. If not already handling these goods send trial order.

Sloan & Crowther

**WHOLESALE GROCERS,
TORONTO.**

JAPAN TEAS

EX S. S. YORKSHIRE, VIA. SUEX.

272 Hf. Chests Sun Dried.
68 " " No. 1 Nibs.
47 " " No. 2 do.
22 " " Siftings.

We have just received the above teas. They are extra value. Correspondence for Sample and Quotations Solicited.

H. P. ECKARDT & CO

**Wholesale Grocers,
3 FRONT ST. EAST, TORONTO.**

Thos. KINNEAR & Co**Wholesale Grocers and Importers of**

**TEAS,
SUGARS,
COFFEES,**

AGENTS FOR

Cherry's Irish Mustard, X.D.S.F.

This is superior to any other grade in the market. Try it.

47 Front St. E., - TORONTO.**WARREN BROS. & BOOMER,****IMPORTERS**

AND

WHOLESALE GROCERS,**35 and 37 Front St. East,****TORONTO, ONT.**

**SUGARS, COFFEES AND TEAS,
SPECIALTIES.**

EDWARD**ADAMS & CO.**

ESTABLISHED 1846.

Wholesale Grocers and Importers of

**TEAS,
SUGARS,
COFFEES,**

Tobaccos, Wines and Spirits**95 & 97 Dundas St., London, Ont.****BALFOUR & CO.,****IMPORTERS OF TEAS**

AND

Wholesale Grocers**HAMILTON.****SMITH & KEIGHLEY****WHOLESALE GROCERS**

AND IMPORTERS OF

Mediterranean Fruits.

FINEST SELECTIONS IN THE MARKET

—OF—

China, Japan, Indian and Ceylon**TEAS.****9 Front St. E., Toronto****STEEL, HAYTER & CO**

IMPORTERS OF

INDIAN TEAS

Direct from their estates in Assam.

Assams, Kangras, Darjeelings and Indian Oolongs in stock.

PROPRIETORS OF THE WELL-KNOWN

" MONSOON " BRAND.

SAMPLES AND QUOTATIONS ON APPLICATION

11 & 13 Front St. E. Toronto.

Calcutta and London Firm: Octavius Steel & Co
Telephone 2354.

J. W. Lang & Co.

**Wholesale Grocers,
TORONTO.**

Canned Goods.

We will give special attention to enquiries for these goods DURING MARCH.

Send for Prices.

33 Front St. East.**PERKINS, INCE & Co.,****41 and 43 Front St., Toronto.****IMPORTERS.**

Offer full stock of

**TEAS,
COFFEES,
SUGARS,
and General Groceries.**

A few choice MALAGA RAISINS remaining, also CHOICEST and FINE FIGS in Boxes.

Just arrived: Prime Sicily Filberts

J. F. EBY.

HUGH BLAIN

First Direct Importation

—OF—

BRIGHT NEW ORLEANS MOLASSES.

BARRELS ONLY.

Write for Samples and Quotations.

EBY, BLAIN & Co.,**Wholesale Grocers,**

**FRONT AND
SCOTT STS.**

TORONTO.



Send for
SAMPLES,
ADVERTISING,
PRICE.

The St. Croix Soap Mf'g. Co.,
ST. STEPHEN, N.B.

MARKETS—Continued.

acted in all lines that are in stock, particularly in Japans and the lowest priced Hysons to be had. A lot of Japans have been bought to arrive at a figure that will prevent sales being made below 16c. The lowest price paid for blacks is 16c. In Indian and Ceylon teas the local trade has been very good this week. London auctions of Indian tea have been about equal to last week, supplies continuing small have been well competed for, and prices in consequence, somewhat hardened for all descriptions. The recent slackness of which dealers complained appears less pronounced, and it is probable that a knowledge of the strong statistical position of tea, may be inducing buyers to replenish stocks in some measure.

PETROLEUM.

Canadian refined is firmer and quotes no longer at 15½c., the lowest price being now 16c. On Saturday crude oil advanced to \$1.36, and it is likely to go higher.

Says the Petrolea Advertiser: According to our predictions, crude is still on the rise, and remains firm to-day at the above quota-

tions. Until spring is regularly opened up and new developments made in the drilling line, prices will remain as they are. We understand a large number of new ventures are to be made this spring on new territory, with both the hope and expectation that some good producing will be got.

The refined market keeps pretty much to the same figures as quoted the past few weeks, when the price will be gauged entirely by the price of crude.

Refined here is 12c. f.o.b. 60 days, or 2 per cent. off for cash.

DRUGS AND CHEMICALS.

The market shows no change. Trade is fairly good.

BUTTER AND CHEESE.

There is an urgent demand for good butter and for lots of it. The best butter though is hardly scarcer than is medium stock, and even low grade butter is in very small compass. The scarcity of stock is almost phenomenal for this time of year, when dealers are usually embarrassed with the abundance of old butter that remains unsold when the new begins to come in. The European demand is what relieved this market in mid-winter, and that demand was of benefit to us solely because the European winter was an extraordinarily severe one and the weather allowed of our stock being transported in good condition. The same cause bettered the New York market and made our old butter a marketable commodity there as well. Cables from England and advices from New York report the butter market in both places to be good for sellers now, as the stock of old is about exhausted. Prices here are as follows: Choice dairy tubs, 19 to 21c.; medium dairy tubs, 15 to 16c.; low grades, 5 to 11c.; pound rolls, 20 to 25c.; large rolls, 16 to 18c. The roll butter is now all new. There is no roll butter that has been made over from tubs coming in.

Cheese is higher, and there is scarcely any to be had below 11c. Some extra choice has been sold at 12c.

COUNTRY PRODUCE.

APPLES—Are left alone these days more than would be expected from the prices butter is selling at, but as only the very best are wanted and they have been held high, the trade has fallen off. Medium fruit begins to show the effects of weather, and only prime apples keep their flavor and soundness. Barrels of extra can't bring more than \$4.75, while other grades are left alone pretty much at \$2 upwards.

BEANS—Are going out of demand now and may be expected to diminish in market importance from this forth. Good hand-picked are lower, and bring \$1.55, while common are \$1.30.

DRIED APPLES—Are 8 to 8½c., and though moving freely into consumption, the market keeps sufficiently stocked to keep prices steady.

EVAPORATED APPLES—Are firmer at 13½ to 14c. There is no conspicuous want of stock, but the demand is rather better.

EGGS—Are scarce. The Easter demand has bettered the situation somewhat, but the bad condition of the roads which prevents marketing has been the chief factor in bringing prices up. Fresh eggs are worth 19 to 20c., and these prices are firm.

HAY—Is rather dull, at \$6 for mixed and \$8.50 for timothy.

HIDES—Have not changed. No. 1 green is 5 to 5½c., with the upper figure weak.

HONEY—Is easier and in declining demand, while stocks are full. Clear is 8 to 9½c., the latter being paid for basswood. Sections are 14 to 16c.

HOPS—Are going steadily into consumption at 35 to 38c. for '90 stock and 15 to 18c. for yearlings.

OATS—Are firm at 57 to 58c.

ONIONS—Are steady and in demand at \$3 for whites and \$3.50 for reds.

POTATOES—Are worth 90c. on track. The offerings are light and prices are firm. Out of store lots are \$1.05 to \$1.10.

SEEDS—The seed market is now a hive of activity. The buying since the weather began to break up has been brisk at the prices quoted last week, viz.: Alsike \$7.20 to \$9.60, red clover \$4.75 to \$5.10, and timothy \$3.60 to \$4.50.

SKINS—Sheepskins are still \$1.10 to \$1.40 and are fairly plentiful. Calfskins are 6 to 8c.

STRAW—Is plentiful and in low demand at \$6.50.

TALLOW—Is unchanged at 2c. for rough and 5½ to 6c. for refined.

WOOL—Is dull at 19½ to 20c.

FISH.

The demand has overtaken the supply in most lines of frozen fish, and stocks are all but depleted. There are no longer any trout, whitefish, lake herring, pickerel or smelts. Pike is about the only lake fish to be had. The wholesalers were inadequately stocked for Lent. They had a bad experience last year and did not want to have a similar one this year. The bad weather early in February caused them to tack in the wrong direction for the Lenten trade. In the soft spell referred to they had to "dump" so much stock that they concluded to carry comparatively light stock, and Lent had scarcely more than opened before Montreal was drawing supplies from this market. The United States market also offered better prices and thither much of the stock went before the consumptive demand had developed here. This Good Friday finds the stock of frozen lake fish nearer absolute bareness than it has been for years. Spring salmon, however, has begun to come in from British Columbia, and is selling at 28c. The first receipts from the Fraser reached this market on Tuesday. Pike sells at 4c. Pickled, salt, dried and smoked fish are re-

ESTABLISHED 1892.

STANWAY & BAYLEY
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GENERAL COMMISSION MERCHANTS.

44 FRONT ST. EAST. TORONTO.

WE ARE BUYING

Dried Apples.

SEND SAMPLES
AND QUOTATIONS

WE ARE BUYING

Evaporated Apples

SEND SAMPLES
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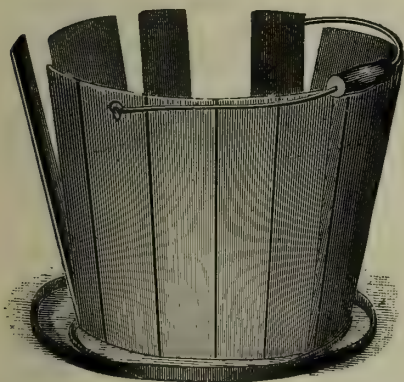
THE
ST. LAWRENCE SUGAR REFINING CO'S
Granulated
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ARE PURE.

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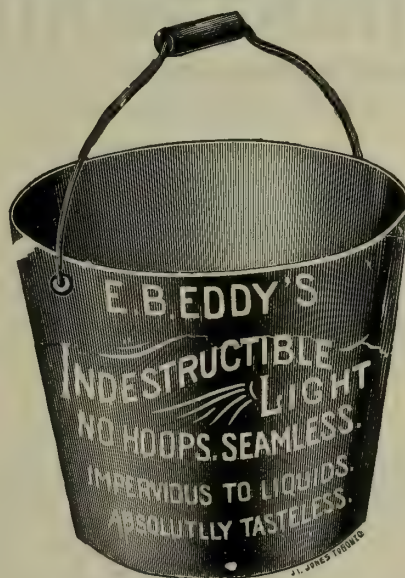
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OUR GRANULATED.

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The Old Wooden Bucket.



E. B. Eddy's Indurated Fibre Pail.

The Neatest, most Durable, most Attractive and very Best Ware in the Market! The Cheapest because the most Durable!

These Superior Wares are moulded in one piece from wood fibre. No hoops. No joints. Cannot leak, shrink, swell or water soak. Will not taint milk or other liquids. Proof against hot and cold water, kerosene oil, benzine or naptha.

If your Wholesale Grocer does not keep these wares in stock, apply direct to the sole owners of the Patents and sole Manufacturers in Canada.

THE E. B. EDDY MFG. CO.,
HULL CANADA.

ADAMS & SONS'
TUTTI-FRUTTI

CHEWING GUM.

The fastest seller the trade handles to-day.

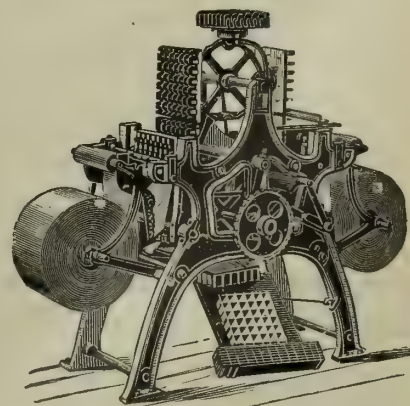
Other Staple Brands:

Bo-Kay, Sappota, Magic-Trick, etc., etc. See our price list page 21.

Send to Adams & Sons, 23 Church St., Toronto, Ont., for beautiful advertising matter.

Northumberland Paper and Egg Case Co.

Sole Manufacturers of Machine Made Egg Case Fillers. (Straw Board.)



We also make a first-class Wooden Case, and can therefore supply a complete Egg Case at the lowest possible price. For prices and other information, address the Mills, CAMPBELLFORD, ONT

MARKETS—Continued.

ceiving more attention because of the scarcity of frozen stock. They are firm but unchanged in quotation. In sea fish, cod is up to 8 and 9 1-2c., and flounders are down to 4 1-2 and 5c.

GREEN FRUIT.

Trade mends a little each week, and has got up to a fair movement now. No change in the prices of lemons or oranges is to be noted. Lemons are in better request because of the prevalence of colds and of what seems to be another visit of la grippe. Yellow bananas are, \$2 to \$2.25 for seconds and \$3 for firsts. Reds are \$1.75 to \$2. Pine-apples run from \$2.50 to \$4.50.

PROVISIONS.

The market is duller. The receipts of hogs are not large, yet they suffice for the demand just now. Products are in light request. Prices are unchanged and fairly firm.

BACON—Long clear is steady at 7½ to 8c., bellies at 10 to 11c.; backs are 10c., and rolls are 8½c. and 9c.

DRESSEE HOGS—Run from \$5 to \$5.75.

HAMS—Are 11 to 11½c.

LARD—Is 9 to 9½c. for Canadian.

MESS PORK—Is \$14.50 for U. S. heavy, \$15 for Canadian, and \$16 for short cut.

SALT.

There is no notable change in the salt market. Prices hold at last week's quotations and trade is fairly good.

DRY GOODS.

Trade is not so bad this week, but evidently still waits somewhat on roads and money. The improved markets for agricultural products may increase the circulation of the latter, and the prospects for bright weather are growing stronger. The hopes of the dry goods men are consequently rising. They have had a fairly good week of it, if we compare it with the weeks they have lately been accustomed to, but, compared with their expectations, the week has been disappointing.

RAW FURS.

Raw furs are in reduced demand. They are:—Beaver, per lb., \$4.50 to \$5; bear, per skin, \$10 to \$25; cub, per skin, \$5 to \$12; fisher \$3.50 to \$5; fox, red, 81 to \$1.50; fox, cross, \$2 to \$5; lynx, \$1.50 to \$2.50; martin, 75 to 90c.; mink, dark, 75c. to \$1.50; Muskrat, fall, 12c.; spring rat, 25c.; winter, 15c.; otter, \$8 to \$13; racoon, 25 to 80c.; skunk, 25 to \$1.75.

HARDWARE.

BINDER TWINE.

A fair business has been done during the week in binder twine. Prices are about the same as last year on blue ribbon; crown is a shade higher, and red cap lower. Sales are being made at the following prices:—Blue ribbon, 14¼c.; red cap, 12¼c.; crown, 11¼c.; silver composite, 9¼c. Freight is allowed to any station south and east of Owen Sound in lots of 1,000 pounds of any one brand. On a mixed lot no allowance will be made for freight.

GLASS.

Owing to the scarcity on spot, the market is firmer and some houses are asking an advance. The port of Antwerp has been blocked with ice for a month, preventing shipments intended for this market going forward.

TURPENTINE.

Turpentine has declined 1c. to 61 and 62c. in selection packages.

Butter, Eggs, Potatoes, Onions, Cheese, Oats, Apples, Hay, Straw, Hogs, Poultry, Fish, Evaporated and Canned Goods wanted at once

BEST BRANDS OF

Bakers' and Family Flour

ALSO WANTED.

We handle all lines of FARM AND ORCHARD PRODUCE as well as DAIRY.

Write for Quotations for this market or Britain to

IMPERIAL PRODUCE CO'Y.,

OF TORONTO, LTD.,

69 Front Street East, Toronto.

MONTREAL

MONTREAL MARKETS.

MONTREAL, March 26, 1891.

GROCERIES.

This week has not shown any new feature in groceries, and business generally has been of a steady quiet character with no wholesale movement to speak of. Tea and coffee have been fairly active, and so has green fruit, but other lines have been rather slow. Values generally rule firm and the position on the whole is an essentially steady one.

SUGAR, SYRUPS, ETC.

There is no change in the position of the sugar market. Raw sugars are as firm as ever, and the price of refined at the refineries remains the same 6½c. for granulated, and 5½ to 6c. for yellows. Business continues of a more or less hand-to-mouth character.

Syrup has been in somewhat better demand recently, and while no large sized transactions are reported there has been a steady trade at 3½ to 4c. Molasses has been moving fairly well during the week on a 34c. basis. A report was received here on Friday last that some cargoes had been picked up on the Island at 15c. and 4c. or about 20c. per wine gallon, by American houses, but it is not credited by importers here. This would mean 34c. loaded here.

TEAS.

There is no change in the tea market which remains firm. Low grade Japans are in good demand and firmly held, two large lots being turned over the other day at about 19c.

RICE.

This article remains as before and we quote Japans firm, \$4.25 to \$4.50 with no Patna offering. Standard is at \$3.90, off grades \$3.50.

FRUIT.

The fruit market has not presented any particularly notable feature since our last report, but there has been quite an active business doing in staple lines of green fruit, especially, oranges and lemons, and several shipments have been turned over since our last, while representatives of several of our leading firms are down in New York now on a purchasing trip. Oranges have fully maintained their position and moved at \$4.50 to \$4.75 and in some cases \$5.00 for specially nice lots, while no lemons can be had under \$3.50 to \$4.00.

In dried fruits there is nothing to note, business being of a small quiet nature and not calculated to induce any new features. Valencia raisins rule about the same here but are easier in New York, and perhaps some concession would be made here also in the case of a round lot. We quote firsts 6 to 6¼ and seconds 5¾ to 6½c. Currants show no change here but are sensibly firmer in New York. About 5¾ to 6c. is the range for business on spot. There is no change in prunes, nuts, etc.

FISH.

There is positively nothing to report in this article since our last report, business ruling small and unimportant, with no change of movement in values.

APPLES.

The apple market remains unchanged locally, with a jobbing business at \$5 or thereabouts. Recent returns from London were favorable on both home and Canadian stock, but Liverpool still appears to be in a more or less congested condition.

HOPS.

Brewers' remain indifferent, and claim to have all the stock they want, while they will only talk business where a positive bargain is offered, so that there is little doing. The most recent transaction was between 33 to 35c., but prices are purely nominal in the absence of business.

PROVISIONS.

There has been nothing particular to note in this market except some odd movement of Western pork towards lumbermen's hands for use during the drive, prices remaining essentially the same. Canadian short cut, per bbl \$15.00 to \$15.50; mess pork, western, per bbl \$14.50 to \$15.50; short cut, western, per bbl \$15.50 to \$16.00; hams, city cured, per lb 10½ to 11½c.; hams, canvassed, per lb 10 1-2 to 11½c.; lard, Canadian, in pails, 8¼ to 8 1-2c.; bacon, per pound, 9 to 10¼c.; lard, com., refined, per lb, 7¼ to 7¾c.

EGGS.

Limited receipts and a steady if not active demand all along materially improved prices in eggs since our last, and the market has been kept well cleared up at an advance of from 2 to 3c. Sales on Saturday were made as high as 24c., and we quote 21 to 23c.

BUTTER.

There is no change to the position of this market, and choice table descriptions continue as scarce as ever. We do not learn that any further purchases have been made on American account, while the lots purchased last week by New York and Boston buyers are still in store here. For choice stock 23 to 24c. is the idea in large lots and 1c. additional for selected parcels, while anything like nice dairy brings 21 to 23c. easily. Western dairy is still comparatively

MONTREAL MARKETS.—Continued.

plentiful and remains about 14 to 15c. for ordinary descriptions of stock. Finest creamery, 23 to 24c.; fine stock, 21 to 22c.; finest dairy, 20 to 21c.; Morrisburg and Brockville, 19 to 21c.; Western dairy, 14 to 15c.; old butter, 6 to 8c.

CHEESE.

The market is perfectly clear of stock here now, for there are only about 3,000 boxes remaining, and they will probably be moved to-day or to-morrow, consequently there is little or nothing to note here. Advices from Great Britain are very strong and with a steadily advancing cable, it having gone up 6d. during last week, everything points to the strongest wind up for years. Finest late makes, 11c.; fine stock, 10 1-4 to 10 1-2c.; medium grades, 9 1-2 to 10c.; cable, 55s. 6d.

FLOUR AND GRAIN.

The grain market has been somewhat quiet during the past week but there has been quite a nice little movement to note here for all that, while values on all descriptions have been firm, especially on oats which have been moved quite freely in car lots. The stocks in store, compared with those of a week ago, show an increase of 17,823 bushels of wheat, 12,677 bushels of oats, 2,257 bushels of barley, 998 bushels of rye, and the decrease 839 bushels of corn, 12,434 bushels of peas. Compared with the same date last year there is an increase of 211,807 bushels of wheat, 112,470 bushels of oats and a decrease of 39,774 bushels of corn, 290,013 bushels of peas, 33,913 bushels of barley and 21350 bushels of rye. We quote No. 2 hard Manitoba, at \$1.10 to \$1.12; No. 3 do., 98c. to \$1.00; No. 2 Northern, \$1.02 to \$1.05; feed do., 63c. to 65c.; peas 85c. per 66 pounds in store; Manitoba oats, 56c. Upper Canada do., 58c. per 34 pounds; corn, 80c. duty paid; feed barley, 52 to 54c.; good malting do., 60c. to 65c.; rye 70c. to 75c.

The flour market has not been so active during the week just past, but the advance in prices has been fully maintained, strong bakers' and straight rollers being generally held for full figures. The stock in store shows an increase of 2512 barrels compared with a week ago and 167 barrels compared with the same week last year. We quote as follows:—Patent spring \$0.00 to \$5.80 patent winter, \$5.35 to \$5.50; straight roller, \$4.90 to \$5.00; extra, \$4.40 to \$4.60; superfine, \$4.00 to \$4.25; fine, \$3.75 to \$0.00; city strong bakers', \$0.00 to \$5.50; strong bakers', \$5.25 to \$5.50.

ST. JOHN, N.B., MARKETS.

ST. JOHN, N.B., March 24, 1891.

GROCERIES.

In the wholesale trade there has been considerable excitement for some days, in consequence of the sharp advance in the values of flour, oatmeal, cornmeal, oats, pork, sugars, and some other lines of lighter groceries, the effect of which has caused a more active demand for all those commodities named. The nearness to spring has also stimulated trade to a considerable extent. Dealers in general were not expecting such a sudden change in prices, and many were left with small stocks. Coasting vessels are beginning to arrive, and altogether the prospect for increased business is steadily improving.

SUGAR.—An advance in sugar has caused the market to assume a more active demand, but the change in quotations has not been

Buy direct from the Mills.

MANITOBA FLOUR.

All Grades from Choice
Hard Wheat.

Correspondence from Cash Buyers Solicited.

LEITCH BROS.,

FLOUR MILLS. - OAK LAKE, MAN.

MELDRUM & DAVIDSON,

MERCHANT MILLERS,

PETERBORO',

MANUFACTURERS OF

Choice Winter Wheat and Manitoba

FLOURS

Mikado, White Lilly,
Delight, Manitoba

Feed of all kinds and Mixed Cars a Specialty. It
will pay you to give trial order.

HALIFAX AGENT. - J. P. Cox.

CAR LOTS or BROKEN LOTS

—OF—

Flour, Meal, Buckwheat Flour, Cornmeal,
Rye Flour, or anything in the Flour, Feed or
Grain line furnished on shortest notice at lowest
prices.

J. & R. ROBSON,

Millers and Grain Dealers, Brantford, Ont.

SEAFORTH OATMEAL MILLS

Manufacturer of and Dealer in

Rolled, Granulated & Standard Oatmeals,

Split Peas, Pot Barley, Cornmeal, and
General Produce. Eggs a specialty.

D. D. WILSON,
SEAFORTH, ONT.

N. WENGER & BROS.,
AYTON, ONT.

Manufacturers of

Winter Wheat Flour

KLEBER
and
EDELIVEIS } Patents.

MAY BLOSSOM—(straight roller).
MINERVA—(extra).

Write for Samples and Prices,

N. Wenger & Bros.,
AYTON, ONT.

Canadian White Enamel Sign Co.,

Sole Agents for Caesar Bros.

The Most Durable Sign Letter.

4 Adelaide St. W., Toronto.

A responsible agent wanted in every town
and city.

WALKER, HARPER & COMPANY
OXFORD MILLS.

"FLOUR" Manufactured by
Improved Roller System.

BRANDS:

Golden Star. Golden Sheaf.
Oxford. Ontario Queen.
Regal. Jubilee.

Manufacturers of
STANDARD AND GRANULATED OATMEAL.
ROLLED OATS. ROLLED OATMEAL.

DEALERS IN

Grain, Seeds, Bran, Shorts, Beans, Mid-
dlings, Chop Feed, Pot Barley,
Split Peas, Cornmeal.

ADDRESS:

NORWICH, ONT.

Mixed cars a specialty.

HODD & CULLEN

Roller Millers.

FLOUR

Manufactured "Hulgarian" System.

Our brands are

Classic,
Anchor,
White Frost,
Challenge,
Diadem,
Strong Bakers.

Heavy dealers in

Oats, Oatmeal, Beans,
Peas, Middlings, Bran.

Quotations by wire.

Address, STRATFORD, ONT.

EMBRO OATMEAL MILLS.

D. R. ROSS, - - EMBRO, ONT.

A CHOICE QUALITY OF

Roller, Standard and Granulated

Oatmeal

IN BARRELS, HALF BARRELS OR BAGS.

Selected WHITE OATS only used. For prices
of Oatmeal or Oathulls in Car-loads or less quan-
tities, write or wire, and will reply promptly.
Can ship via Canadian Pacific or Grand Trunk
Railways. Have new machinery for the manu-
facture of Rolled Wheat and Graham Flour and
will be pleased to have orders.

ST. JOHN'S MARKETS—Continued.

the means of causing any excitement that naturally followed some other lines. Granulated is now selling at 6 1-2c.; yellows from 5 3/8 to 5 3/4 c., with a firm tone.

MOLASSES—Keeps about steady for the old crop, and about two cents higher is asked for some new stock now offering.

PROVISIONS—The tone of the market for plate beef is quite firm, and extra plate is quoted at \$13 to \$13.25 for new pack. Pork is higher than last quoted, and demand is better. Supplies are coming in plentiful, but not sufficiently large to cause any decline in the present value, which is, for American clear mess, \$16.50 to \$17.25 per barrel. Mess pork, \$15.50 to \$16. Hams are unchanged at 11 1-2 to 12 1-2c. Lard, 8 1-2 to 10c.

FISH—The supply is still very light and prices are firm as last quoted. Demand is moderate.

FLOUR—The firmness of the flour market continues in accord with western prices, and reports predict a further advance. High grade family \$5.60 to \$5.75. Medium patents \$5.40 to \$5.55 and Manitoba patents \$6.30 to \$6.35.

OATMEAL—Has again made another jump upwards, and those dealers who were fortunate enough to be supplied are now able to get handsome profits and still sell below the import prices. Quotations for roller are \$6.50 to \$6.60, while standard can be obtained for \$6.45 to \$6.50.

CORNMEAL—Has surprised every one by the sudden upward movement, buyers have stocked up fairly well for the present and are selling now lower than the mills, which is \$3.60 to-day for large lots. It is also said that higher prices are in order in conjunction with the corn market.

OATS—The price of oats is now higher than it has been for several years and is quoted at from 65 to 70c. per bushel with quite an active demand.

CANNED GOODS PACKERS.

The annual meeting of the Canadian Packers' Association, will be held at the Walker House, Toronto, on Thursday, April 2nd, at 2 p.m. sharp. Every canned goods packer, whether a member of the Association or not, is invited to be present.

TRADE SALES.

Suckling & Co. sold the following stocks on Tuesday:

G. J. McKee, Simcoe, dry goods, amount \$17,000, at 61 1-2c., to P. W. Bell, Collingwood.

Kingston Syndicate, drygoods, \$21,000, at 51c., to T. P. Pearce, Belleville.

D. Dengate, Woodstock, boots \$5,600, at 66 1/4 c., to G. & E. McGuire, Tilsonburg.

Napanee Syndicate, drygoods, \$19,000 at 55c., to N. B. Gould, Port Hope.

T. Wadsworth, tailor, Parkdale, \$1,500, at 39c., to G. S. Booth, Toronto.

J. W. Argle, Toronto, hats, \$1,100, at 21c., to J. H. Thompson, Toronto.

Mr. Hugh Malcolmson, of the Kent Canning and Pickling Co., Chatham, was in the city last week. He reports good sales for this company's pickles.

Mr. Ross, of the Embro Oatmeal Mill, advises us that he has advanced the price of his oatmeal in sympathy with oats, and he thinks present high prices will be maintained until the next crop comes off.

VICTORIA COMMERCIAL
TRAVELLER TAX REDUCED.

The Commercial Travellers' Association of Canada has succeeded in obtaining the following concession from the corporation of Victoria, B.C.: The full amount of the license tax, \$50, which is now levied on commercial travellers, will be collected as prescribed by law, but a rebate of \$40 will be allowed bona fide commercial travellers who pay said license, making the net license fee \$10. This latter amount the said corporation have collected for years past, not merely from travellers representing foreign houses or Canadian houses outside of Victoria, but from local travellers as well. The \$50 tax, until it was thus reduced to \$10 again, was also collected from local travellers. The remission is secured not only to the members of the Commercial Travellers' Association of Canada, but to all genuine travellers.

Mr. W. W. Watson, of the Canada Sugar Refining Co., Montreal, is in town this week.

Mr. Theo. O. Leonard, the Oswego Starch Co. representative, was in the city last week on his monthly visit.

Cheese factories are to be erected by Mr. Thos. Ross this spring at Harrington and Ogdensburg, Argenteuil.

The laboratory branch of the Inland Revenue Department Ottawa, is about to take up the analyses of sugars, syrups, and molasses.

Mr. S. Fenton, of the Erie Preserving Co., St. Catharines, returned from a three months' European trip on Monday. He says the prospects for the sale of our canned goods there are not bright. Apples will find a market at a price.

Mr. James Walker, of Beamsville, a well-known fruit raiser, was in the city last Saturday, says the St. Catharines News, and said that so far this season the peach buds were safe, and that if no untoward even took place there would be a large crop of peaches this year.

Reports received in New York from the southern fruit growing districts give unanimous support to the belief that early fruits will be plentiful. Canadian consumers, however, will continue to pay high prices for the early fruits they require, as the duties collected are heavy.

Mr. Richard Tew has returned from Europe where he spent several weeks in quest of fine stock. He got what he wanted, as the samples which followed him attest. These include new lines in porcelain opaque, granite, and china which exemplify in their patterns and designs the latest ideas in tableware.

Half a million gallons of Cuban molasses in bulk arrived at Philadelphia on Monday on the oil tank steamship Circassian Prince, from Havana. The fact that the vessel has carried petroleum previously does not injure the contents, but reduces its heavy body to thinner consistency and keeps the molasses from sticking to the tanks. The importers will hold it in bond until April 1st, when sugar and molasses will be free.

An American has been granted a patent for the manufacture of eggs and promises to drive hens quite out of the market. The machine-made article is claimed to equal the old-fashioned sort in every way and can be sold with profit at three cents per dozen. They will decay as speedily as legitimate hen

fruit, but it is note worthy that the patentee does not claim they will produce chickens if put in an incubator.

The census report on grape culture in the United States show that the raisin product of California in 1890 was 2,197,463 boxes. It is estimated that the product will be eight or ten millions of boxes in the next five years. This great raisin crop adds immensely to the wealth of the country, and will eventually render it quite independent of the foreign product. Within the next fifteen years California will produce a fair supply of figs and olives.

Mr. E. Cody, Embro, was in town this week and called upon THE GROCER. Speaking of the trade situation, he said the shortening of credits was doing a great deal of good. It was the best system for solvent business men. It was the means of closing up many small traders all over the country who would not make money for themselves and prevented their competitors from making a profit. Retailers are now becoming more careful buyers and less reckless sellers.

EVERY Reader of this paper is a buyer, Therefore advertisers should see that their advertisements do not grow stale. Change them constantly, introducing new goods if you have them; if not let us know what you have in seasonable articles. This is what readers want

Grocers make money by selling

EMPIRE
BAKING
POWDER

PURE, STRONG, and CHEAP.

ELLIS & KEIGHLEY,

Toronto, Manufacturers.

EDWARDS, CATCHPOLE & COY
MANUFACTURERS OF

French Blacking,
Stove Polish,
Writing Inks and Mucilage.

33 Wellington East, Toronto.

WE WISH

TO REPRESENT

AN A.1. MILLING HOUSE

— IN —

Flour, Oatmeal, &c.

Have good connection, can give good references, and know that business will result. Address,

JOHN PETERS & Co.,

JAMES E. BAILLIE, PORK PACKER, TORONTO.

Long Clear Bacon, Mess Pork, Short Cut Pork, Breakfast Bacon, Backs, Spiced Rolls, Pure Lard, Sugar Cured Hams, White Beans, Dried and Evaporated Apples, at close prices. Write for quotations.

GEO. C. THOMPSON. CHAS R. KING.

THOMPSON & KING,

Consignees, Brokers, General Commission and Mercantile Agents,

51 Wharf Street, cor. Fort Victoria, B.C.
Storage. Correspondence Solicited.

T. W. CLARK & CO.,

General Commission and Provision Merchants and Wholesale Dealers in Dairy Products.

Consignments solicited and business transacted for Eastern Canada Merchants.

Established 1886.

VANCOUVER, B.C.

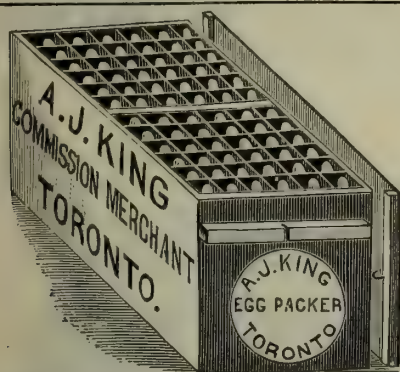
References: Bank of British Columbia.

WILLIAM RYAN, Produce and Commission Merchant, 72 FRONT ST. EAST, Toronto, Ont.

—DEALER IN—

Labrador Herring, barrels and halves.
Lake Superior Whitefish and Salmon Trout.
Lake Herring.
New Cured Hams and Bacon.
Pure Canadian Lard.
Mess and Short Cut Pork.

Write for Prices.



All kinds of produce handled. Consignments solicited. Carriers supplied.

J. CLECHORN & SON, Wholesale Fruits, Fish and Oysters 94 YONGE ST., TORONTO.

ORANGES.

Our First Car RIVERSIDE SEED-LINGS and WASHINGTON NAVELS now due; two cars FLORIDA ORANGES just arrived. Mostly saleable sizes. Lowest market price.

J.F. YOUNG & CO., PRODUCE AND COMMISSION MERCHANTS

74 Front St. E., Toronto.

Our business is Solely Commission. The only plan which does justice to the Consignor. We handle everything which the Country Storekeeper has to send from home to sell. None of our own goods to sell in preference to yours when the market is good. Nothing between you and best price obtainable except a small commission. Prompt Sales and Quick Returns.

We Furnish Egg Cases. Try Us.

R. C. MURDOCH AND CO., Commission and Wholesale Fruits.

FANCY CALIFORNIA EVAPORATED AND GREEN FRUITS A SPECIALTY.

Correspondence solicited, and prices on Foreign Fruits, Figs, Dates, Nuts, etc., furnished on application.

29 Church St., Toronto
TELEPHONE 806.

WM. DAVIES & Co., TORONTO. PACKERS AND CURERS.

Choicest Smoked Hams
and Breakfast Bacon.
Bbl. Pork, Long Clear,
and Pure Lard
AT REDUCED PRICES.

Hams, Breakfast
and Roll Bacon,
New curing, now ready.

For Choice full flavor goods send us a Sample order.

Jas. Park & Son,
Toronto, Ontario.

H. W. NORTHRUP & Co.

Commission Merchants,

South Wharf, - Saint John, N. B.

Dealers in

Provisions, Groceries, Fish, Teas
Dulse, Fruit, Spices, etc.

—AGENTS FOR—

Canned Finnen Haddies,
and Bread-Makers Yeast Cakes.

LEONARD H. DOBBIN, Commission Agent.

AGENT FOR

Bryant and May's Safety and other matches.
Write for Prices.

Fraser Building St. Sacramento St.,
MONTREAL, P.Q.

JNO. A. MOIR, GENERAL AGENT.

Consignments Solicited.

SPECIALTIES: Canned Goods, Dried Apples, Evaporated Apples, Codfish.
Quotations and samples sent on application. A trial solicited.

41 St. Francois Xavier Sts., Montreal.

LAURENCE GIBB

Provision Merchant,

83 COLBORNE STREET, TORONTO.

All kinds of Hog Products handled. Also Butter, Cheese, Poultry, Tallow, Etc.

PATENT EGG CARRIERS SUPPLIED.
Good Prices paid for Good Dairy Butter.

JAS. DICKSON & CO., 26 WEST MARKET STREET, Provision and Commission Merchants.

Eggs, Butter, Hams, Lard, Bacon, Cheese, Dried Apples, Finnan Haddies, Dried Cod Fish, bought or sold on commission. Agents for all lines of Canned Corned Beef. Egg Carriers supplied.

Reesor & Rogers, Produce and Commission Merchants

Solicit consignments of Country Produce from Storekeepers.

71 Colborne St., Toronto.

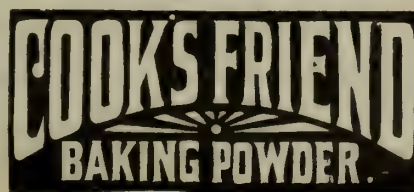
Telephone 2291.

Established 1874.

W. H. SMITH, Wholesale Produce Commission Merchant 186 KING ST. EAST, TORONTO.

Wholesale Dealer in Butter, Eggs and General Produce. Consignments solicited. First-class reference.

McLAREN'S



Is Honest Goods and just
the Thing on Which to
Make or Extend a Business.

The Best Grocers Make
a Point of Keeping it always in Stock.

WAGES OR SHARING.

Recent writing on economic problems seems, much or most of it, to have been done without the thinking necessary to make it valuable. Conspicuous men have published articles in leading periodicals, discussing the labor and wages question in the most trivial and superficial style. One instance of this style of treating the most important questions is given in a late number of a leading monthly magazine, wherein a Brooklyn clergyman makes the assertion that the wages system must in the near future give place to the sharing of profits. This assertion is made by an aged man, whose long life has been passed in work that has kept him out of touch with the business world. He knows absolutely nothing of the environments of capital in business. Production, with all its intricate details, is only a vague conception to him. Looking at the whole country, or the whole industrial world, in a general view, and accepting the current demagoguery of the professional agitators as correctly showing the conditions of labor and the relations of labor and capital, this unthinking "reverend" economist coolly proposes one sovereign means for the cure of all existing evils and the readjustment of all relations on a basis of justice and equity.

That means is the abandonment of the wages-paying system and the adoption of the profit-sharing system. So bold a proposition on so important a question invites discussion and suggests thought, even though no thought may have preceded the assertion. Several queries present themselves at the outset: 1. Can capital, the aggregate of the money or other elements of production in the world, induce labor to go into the partnership implied in this proposition? 2. Would labor be willing to go into the partnership, assuming the usual risks that inhere in association? 3. How could labor subsist from the time of originating an enterprise in company with capital to the time when the profits shall be available for division, on stipulated terms between labor and capital? 4. Must capital still shoulder all the preliminary expenses and insure to labor its food, shelter and clothing while the enterprise is advancing? 5. In case of no profits at all, is labor to be wholly unrecompensed for its share in the abortive effort to produce? 6. In case of absolute loss, large or small, is labor to be assessed to foot the bills, paying in a stipulated proportion, or is capital to bear all the loss, as it does under the wages-paying system?

Labor may well ponder these questions. They lead directly to the core of the subject. It is not plain that capital could go into a wholly one-sided partnership like that implied. Capital has always taken, and it must always take, the risks in productive enterprises. No amount of theorizing can remove the solid facts in the case. Capital struggles with all the uncertainties under either sys-

tem. Under the wages-paying system labor enjoys the only certainties. Daily, weekly, or monthly, labor receives its wages. If the enterprise fail labor is the only element that comes out whole, and capital suffers all the loss. The trouble with the theorists, who talk so glibly about the beauties, the justice, the equity, the cure-all-ateness of the profit-sharing system, is that they assume that all enterprises are successful, that every conjunction of capital and labor implies inevitable profits. That assumption naturally and necessarily blinds them to the real character of the struggle which capital has always to wage with raw materials, demand and supply, and all the other elements in the complex industrial problem. Capital cannot afford the proposed partnership. Labor cannot afford to throw away its certainties under the wages-paying system for the uncertainties that inhere in the profit-sharing system. Every establishment that has reached permanent profits implies a score of establishments that failed to get a hold on the business world. Yet in all cases the labor employed in the defunct establishments received its full recompense, while bearing no proportion of the loss entailed in the failure.

Confronted with the stipulation to be satisfied with a portion of the profits and to take care of itself until the profits are at hand, labor would promptly refuse to go into the contract. A capitalist owns a thousand acres of coal land. He wishes to develop it. He needs labor. He asks labor to join him on the sharing basis, and he wishes to bind labor strictly to that system. What follows? The land lies in a mountain. There are no houses, no markets to supply food, no schools, no conveniences of any sort. How can labor subsist in the wilderness during the months that must be taken up in prospecting, boring, building, deforesting, uncovering, mining and marketing? Must not capital still go ahead and subdue the wilderness at enormous expense? Is pure profit-sharing a possibility in such a case? Labor can ask and answer the question to its own satisfaction. Labor having no ability to subdue the wilderness, must depend upon capital all the way along. Capital must depend upon itself all the way along to secure profit. It must invest, risk, administer and wait. Labor realizes at once.

Plainly, the hard facts and all reasonable inferences oppose the profit-sharing theory. The very fact that labor can not live without money while the work is going on, and that it must live at the expense of capital, is sufficient to make the question a settled one at the start, and settled against the proposition to abolish certain wages and adopt problematic profits. There may be a very seductive glamour about the theory of profit-sharing, but it needs only careful thinking to reveal the insuperable obstacles that hinder that theory from being put into general practice. Co-operation on a thousand lines has been a failure. In few cases has it succeeded, espe-

cially in production. Yet co-operation contains the nearest approach to profit-sharing that has ever been devised. Established firms, that freely offer to share their profits with their laborers, can not be said to exemplify the possibility of the sharing system, for not one of them has grown from small beginnings, with labor and capital contributing equally and risking equally, to the large profit-reaping point. There never has been, probably there never will be, such a joint venture by labor and capital. The attack on the wages-paying system really means nothing. The craziest fanatic alive knows that labor must go on receiving wages, avoiding risks and enjoying the only certainties that are connected with production, and that capital must go on running all the risks and bearing all the losses. Labor receives all its legal claims upon capital in its wages. Capital may give a portion of what it makes to labor, in addition to the wages paid, but it is neither morally nor legally bound to do so. Wages will never be abolished. Labor would prevent the abolition. Capital might gain great advantages by substituting profit-sharing for wages-sharing, but labor is not willing now, and it never will be willing, to go into partnership on the basis proposed by the unthinking demagogues.—A. B. Salom, in Iron Industry Gazette.

Master the whole business and the way to fortune has been mapped out.

A reputation for truthfulness is indispensable to permanent and satisfying success.

One thing in particular should be impressed upon clerks—the necessity of careful attention to small customers.

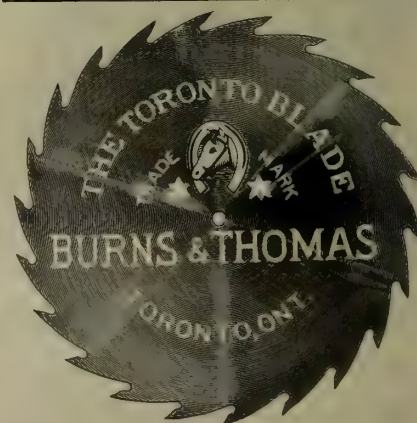
Grocers make money by selling

EMPIRE BAKING POWDER

PURE, STRONG, and CHEAP.

ELLIS & KEIGHLEY,

Toronto, Manufacturers.



SAWS CIRCULAR, Shingle, Re-sawing, Drag, Gang, Cross-cut, etc.

Write for Prices or Telephone 5120.

SAPOLIO Is a solid handsome cake of SCOURING SOAP Which has no equal for all cleaning purposes except the laundry. It will clean paint, make oil cloths bright and give the floors, tables and shelves a new appearance. It will take the grease off the dishes, and off the pots and pans. It scours the knives, the wash basin, bath tub, even the greasy kitchen sink. It brightens all metals except silver or gold. If you have not sold it yet, send your order at once to

EMIL POLIWKA & Co.

36 Front st., East, Toronto, Ont.

Dominion Agents.

Grocers make money by selling

EMPIRE BAKING POWDER

PURE, STRONG, and CHEAP.

ELLIS & KEIGHLEY,

Toronto, Manufacturers.

TO GROCERS.

SIMCOE CANNING COY'S

Goods are warranted first-class.

PUSH THEM.

Order through your wholesale
House.

W. BOULTER & SONS,
Picton, Ont.

PACKERS OF THE CELEBRATED



Canned Fruits and Vegetables.

Every can has a Lion on the Label. This label is a guarantee to the consumer that the quality is first-class. Ask your Grocer for the Lion Brand. Do not take any other.

**Bay of Quinte
Canning Factories.**

Head Office,
PICTON.

Branch,
DEMORESTVILLE.

IT HAS NO EQUAL.



THE BARM YEAST MAN'FG COMPANY,

35 Wellington St. East, Toronto.

TELEPHONE 1920

Todhunter, Mitchell & Co.

—DIRECT IMPORTERS OF—

HIGH GRADE COFFEES,

Old Government Java Arabian Mocha, Plantation Ceylon, Maracaibo and Santos.

Grocers draw trade by selling their FAVORITE EXCELSIOR BLEND.

RELIABLE ROASTING BY PATENTED PROCESS.

:: TORONTO.



A Food. A Drink. A Medicine.

Johnston's Fluid Beef

Has threefold usefulness

As Beef Tea,

As a Stimulating Tonic,

As a perfect Substitute for Meat.

It contains the vital principles
of Prime Beef.

W. G. A. LAMBE & CO.,
Late WILLIAMSON & LAMBE.

STORAGE

54 & 56 Wellington St. E., Toronto

JAMS AND JELLIES

SUPERIOR
IN
QUALITY.

Raspberry, Strawberry, Blackberry, Plum, Grape,
and Apricot Jams.

Red Currant, Raspberry and Strawberry
Jellies.

Glass, Tin and Wood Packages.

✻ ADMITTED BY ALL ✻

That our Jams and Jellies are superior in quality. We have a full line in all size packages. Can ship in a moment's notice. Goods guaranteed.

DELHI CANNING CO.,

DELHI, ONT.

OUR Mr. Tew, who has just returned from a visit to the English potteries, has brought out with him lines of Porcelain, Opaque, and Printed Wares, etc., entirely new to the Canadian market.

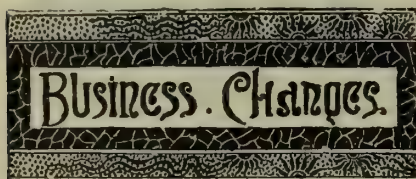
Our Tea, Dinner, and Toilet Wares top the market in both shape and decorations. Our Maple Leaf and Alaska Granite lines command inspection. Please examine our goods before ordering elsewhere.

R. TEW & CO.,

Crockery, Glassware, Fancy Goods, Lamps, etc.

10 FRONT ST. East,

(Adjoining New Board of Trade Building.)



SALES MADE OR PENDING.

J. B. Davies, general merchant, Norman, Ont., advertises his business for sale.

J. Helgason, general merchant, Selkirk West, Man., has sold out to Paul Magnusson.

Coles, Whitwell & Co., general merchants, Simcoe, Ont., have sold out to S. M. Sove-reen.

Kanady & Besson, grocers, Windsor, Ont., advertise their stock for sale on the 27th inst.

McDonald Bros., wholesale and retail grocers, Sherbrooke, Que., have sold out to Ballantyne & Johnson.

Mills Bros. (R. Mills only), grocers, advertise their stock in the King St. store, Toronto, for sale by auction on the 30th.

PARTNERSHIPS FORMED AND DISSOLVED.

McCurdy & Co., general merchants, Antigonish, N. S., have dissolved.

F. H. Todd & Sons, general merchants and lumber dealers, St. Stephen, N. B., have dissolved.

REMOVALS AND DEATHS.

Geo. M. Jaques, general merchant, Malvern, Ont., is dead.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

D. Lahaie, grocer, Montreal, has assigned.

F. T. Betts, grocer, Brockville, Ont., has assigned.

A. A. Rafuse, general merchant, Middle la Have, N. S. has assigned.

Thos. Cox, grocer, Brantford, has assigned to F. H. Lamb, Hamilton.

Boulton & Co., general merchants, Russell, Man., have assigned.

John Cunningham, grocer, Clinton, Ont., is offering to compromise.

Felix Plante, general merchant, Moose Jaw, N. W. T., has assigned.

An extension has been granted to Robt. Alexander, grocer, Winnipeg.

Gilbert L'Ecuyer, general merchant, Clarencville, Que., has assigned.

Hulse & Son, potters, London, have assigned to T. E. Peake, London.

M. Tierney, grocer, Hastings, Ont., has assigned to I. O. Proctor, Cobourg, Ont.

W. F. Thomson, general merchant, Millbank, Ont., has assigned to C. B. Armstrong, London.

An extension has been granted to Hamilton & Whitman, general merchants, Treherne, Man.

Jas. Park & Son, wholesale and retail provision dealers, Toronto, have assigned to John Taylor, Toronto.

STORES OPENING.

G. D. Stinson, hotel keeper, Fort Frances Ont., is adding a general store to his business.

ASSOCIATION DOINGS.

LONDON RETAIL GROCERS' ASSOCIATION.

LONDON, March 17, '91.

THE CANADIAN GROCER

GENTLEMEN,—The regular monthly meeting of the Retail Grocers' Association, of London, was held in Sherwood Hall, on the 11th inst. A fair representation of members was present. Several matters of interest to the local Association were taken up, and advanced a step. The Secretary was asked if any further information had been received from the Association in Toronto, regarding the Dominion Association. The delinquent list is spoken of as being a great benefit to the members. The business of the meeting being almost entirely of local interest, and not fully completed (some important matters left with committees and the Secretary to arrange and report at next meeting) we will be obliged to defer giving a full report until then. Our membership is steadily increasing, the meetings are interesting and harmonious. THE CANADIAN GROCER is highly spoken of by the members of the Association. London Association will always be pleased to hear from sister Associations.

E. SUTTON, Secretary.

TALKS WITH THE TRADE.

Mr. W. H. Dunkin, Cornwall, Ont., was pleased to see a GROCER representative, as it saved him the trouble of sending in his subscription for another year. When asked if he took the CANADIAN GROCER he said: "Look here," and he threw out the American, the New England, and another large grocery paper, with the remark, "I look them all over." "But," said the representative of the green book, "Where is the CANADIAN GROCER?" "Oh I take that home to read." And so we find it in a great many cases. The CANADIAN GROCER is read by the business man at his own fire-side, when the arduous duties of the day are over. Mr. Dunkin was highly complimented on the array of choice bright self-goods in his store. He has one of the largest sized store refrigerators for spiced meats, fresh meats, etc., as well as ice boxes in the counters for butter, lard, cheese,

etc., etc. Mr. Dunkin may well feel proud of his store, as well as the trade he holds. He says it pays to keep a nice store, and we think he knows.

Mr. G.W. Armstrong, Cornwall, is another subscriber to the CANADIAN GROCER that finds its columns instructive, and when it arrives, if he is busy, it is carefully laid aside to be perused when time permits. Mr. Armstrong looks forward to great and beneficial results from grocer organizations throughout the country, and thinks the trade about ripe for a move in Cornwall with that object in view. While he may feel some annoyance at practices common to all cities and towns, he keeps on the "even tenor of his way," buys close and sells at a profit. Such men will be doing business when price cutters are in the sheriff's hands. M.J.H.

DETECTIVE AGENCIES.

HOWIE'S DETECTIVE AGENCY, 86 WELLington St. West, Toronto, Ont., established 1886 Telephone 1309.

SITUATION WANTED.

YOUNG MAN WANTS SITUATION—UNDERstands the grocery business thoroughly. first-class references. Apply, J. George, 453 Church St.

BUSINESS CHANCES.

HONEY—GOOLD & COMPANY, BRANTFORD, are supplying grocers with pure honey. Write for prices and catalogue of bee hives, extractors, foundations, etc.

TO LET—GENERAL STORE—ONE OF THE finest business stands in county of York; rent moderate, immediate possession. Apply to Box 420, Richmond Hill, Ont.

-STORAGE-

(BOND AND FREE)

Warehouse Receipts Issued.

THE SHEDDEN CO., Ltd.,

184 Front St. East,
TORONTO.

Women Who Know a Good Thing



When they see it all say that the "TARBOX" SELF-WRINGING MOP is indispensable to every well-regulated household, LIGHT, HANDY, DURABLE. Wrung at arm's length without wetting the hands, thus avoiding CHAPPED, or Sore hands. No stooping or straining of the back. Sold everywhere. Ask your dealer for it and take no other. The name of "TARBOX" cast on every mop.

Dealers will consult their interests by addressing us if they are not carrying a stock of the above mop.

TARBOX BROS.,

73 Adelaide Street West, Toronto,
Sole Manufacturers

WHOLESALE AND JOBBING TRADE ONLY.

THE GLOBE TOBACCO WORKS COMPANY OF LONDON

LIMITED,

Are again manufacturing their Choice Standard Brands of Tobaccos from pure Virginia and Kentucky leaves.

CUT PLUG SMOKING:

Gold Flake. Uncle Tom.
Hand Made. Wig Wag.

FINE CUT AMERICAN CHEWING:

Golden Thread. Victoria. Globe.
High Court. Jersey Lily.

ASK FOR THEM.

M. MASURET,

President.

THE CANADIAN GROCER PRICES CURRENT.

TORONTO, Mar. 26, 1890.

This list is corrected every Thursday. The prices are solicited for publication, and are for such quantities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name; the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.

	Per doz
Dunn's No. 1, in tins	2 00
" " 2, in tins	75
Cook's Gem, in 1 lb pkgs.	\$1 75
" " 7 oz "	85
" " 2 oz "	40
" " 5 lb tins	65
" " bulk, per lb	12

	Per doz
Empire, 5 dozen 4 oz ca s	\$0 75
" " 4 " 8 "	1 15
" " 2 " 16 "	2 00
" " 1/2 " 5 lb cans	9 00
" " bulk, per lb	15

COOK'S FRIEND.

	Per doz
Size 1, in 2 and 4 doz boxes	\$2 40
" " 10, in 4 doz boxes	2 10
" " 12, in 6 "	80
" " 2, in 6 "	70
" " 3, in 4 "	45
Pound tins, 3 oz in case	3 04
12 oz tins, 3 oz in case	2 40
5 oz tins, 4 "	1 10
5 lb tins, 1/2 "	14 00
Ocean Wave, 1/2 lb, 4 doz cases	75
" " 1/2 lb, 4 "	1 30
" " No. 1, 2 "	1 90
" " 1 lb, 2 "	2 20
" " 5 lb, 1/2 "	9 60

BISCUITS.

	Per lb
Arrowroot	\$0 11 1/2
Abernethy	9
Ginger Nuts	11 1/2
New York Fruit	14 1/2
People's Mixed	10 1/2
Pilot Family	6 1/2
Snowflake	11
Niagara	15
Soda	6
Soda, 1 lb packages	7 1/2
" " 3 lb "	20
Sultana	12 1/2
Oyster crackers	6 7
Milk biscuit	10
Butter crackers	9 1/2
Tea	11 1/2
Wine	9 1/2
Wine, sweet	9

BLACKING.

	per doz
Day & Martin's, pints	\$3 20
" " 1/2 "	2 10
" " 1/4 "	1 10
Spanish, No. 3	4 50
" " 10 "	9 00
Jacquot's French No. 2	3 00
" " 3 "	4 50
" " 4 "	8 00
" " 1-gross Cabinets, asst.	7 50
EDWARDS, CATCHPOLE & CO'S	
No. 1	per gross 9 00
No. 2	do 4 50
No. 3	do 3 60

BLACK LEAD.

Reckitt's Black Lead, per box	1 15
Each box contains either 1 gro., 1 oz.; 1/2 gro., 2 oz., or 1/4 gro., 4 oz.	
TELLIER, ROTHWELL & CO'S.	
Royal Black Lead, per gross	\$1 80
F. F. DALLEY & CO.	

	Per gross.
Silver Star Stove Paste	9 00
Packed in fancy wood boxes, each box contains 3 doz	
EDWARDS, CATCHPOLE & CO'S	
Crown Polish, No. 1, per gross	9 00
" " No. 2	4 80

BLUE.

Reckitt's Pure Blue, per gross	2 10
TELLIER, ROTHWELL & CO'S.	
Parisian Square Blue, per lb.	13 to 14c

BROOMS.

	Per doz.
Carpet	4 strings 2 90
X Parlor	2 " 2 65
Louise	3 " 2 65
1 Gem	4 " 3 25
2 " 3 "	2 65
3 " 2 "	2 20
4 " 2 "	1 95
O Hurl	4 " 2 65
" " 3 "	2 35
4 " 3 "	2 05
" " 3 "	1 70
OK	2 " 1 35
Hvy Mill	4 " 3 70

CORN BROOMS.

	CHAS. BOECKH & SONS, per doz
X Carpet, 4 strings, net	\$3 20
2 " 4 " "	2 90
3 " 3 " "	2 65
4 " 2 " "	2 60
1X " 4 " "	2 40
2X Parlor	4 " 2 25
3 " 3 " "	1 95
4 " 3 " "	1 70
5 " 2 " "	1 30
Girls " 2 "	1 50
Railway	4 " 3 00
Ship	4 " 4 00
2 Cable	2 wire bands, net 3 00
3 " 3 "	4 00
1 Hearth	2 strings, net 1 75
2 " 2 "	1 50
3 " 1 "	1 20
4 " 1 "	1 00

CANNED GOODS.

	Per doz
Apples, 3's	\$1 10 \$1 20
gallons	3 00 3 25
Blackberries, 2's	2 00 2 10
Blueberries, 2's	1 25 1 40
Beans, 2's	0 95 1 10
Corn, 2's	1 10 1 25
Cherries, red pitted, 2's	2 25 2 40
Peas, 2's	1 25 1 35
" sifted select	1 35
Pears, Bartlett, 2's	2 00 2 25
" Sugar, 3's	1 50
" " 3's	2 00
Pineapple, Baltimore	2 40 2 50
Bahama	2 90 3 00
Peaches, 2's	2 75 2 85
3's	3 75 3 85
" Pie, 3's	1 60 1 65
Plums, Gr Gages, 2's	2 00 2 10
" Lombard	2 00 2 10
Blue	1 90 2 00
Pumpkins, 3's	1 00 1 10
gallons	3 00 3 25
Raspberries, 2's	2 45 2 50
Strawberries, choice 2's	2 40 2 50
Succotash, 2's	1 50 1 65
Tomatoes, 3's	1 35 1 40
Finnan haddies	1 50
Lobster, Clover Leaf	2 75
" Crown	2 10
" Bishop's Rock	2 00
Mackerel	1 15 1 25
Salmon, 1's	1 40 1 55
" white	1 10 1 25
Sardines Albert, 1/2's tins	11, 11 1/2
" 1/2's "	15, 18
" Martiny, 1/2's "	10, 10 1/2
" 1/2's "	18, 19
Other brands, 9 1/2, 11, 16, 19	
P & C, 1/2's tins	23, 25
" 1/2's "	33, 36
Amer, 1/2's "	6 1/2, 8
" 1/2's "	9, 11

MARMALADE, JAMS AND JELLIES.

CAIRN'S.

(Blacklock Bros., Montreal, Agents.)

Marmalade. Price, f.o.b. Montreal. dz.

"Home Made," glass 1 lb. \$2.35

" White 1 lb. 2.25

" " 2 " 4.15

Stone 7 " 13.20

Scotch White 1 " 13.20



Red Currant and Raspberry

Jams.

Gooseberry	1 lb. white pots, 4 doz.
Strawberry	assorted, per doz. \$2.35
Black Currant	
Red Currant	
Green Gage	
Apricot	
Raspberry	
Damson	
Plum	

Jellies. Red Currant, 1 lb. white. \$2.75

Black Currant, 1 lb. white 2.75

DELHI CANNING CO.

Jams assorted, 1's 2 35

Jellies, 1's 2 25

CANNED MEATS.

CLARK'S.

Comp. Corn Beef 1 lb cans \$1 60

" " 2 " 2 65

" " 4 " 5 00

" " 6 " 7 75

" " 14 " 18 60

Minced Cellops, 2 lb cans 2 60

Roast Beef 1 " 1 60

" " 2 " 3 15

" " 4 " 5 85

" " 2 " 7 00

Par Ox Tongue, 2 1/2 " \$7 25

Ox Tongue 2 " 7 50

Lunch Tongue 1 " 3 00

" " 2 " 5 25

English Brawn 2 " 2 50

Camb. Sausage 1 " 2 50

" " 2 " 4 00

Soups, assorted, 1 " 1 35

" " 2 " 2 25

Soups & Bouilli 2 " 1 80

" " 6 " 4 50

Potted Chicken, Turkey, or

Game, 6 oz cans 1 50

Potted Ham, Tongue or Beef, 6

oz cans 1 35

Devilled Tongue or Ham, 1/2 lb

cans 1 35

Devilled Chicken or Turkey,

1/2 lb cans 2 25

Sandwich Ham or Tongue, 1/2

lb cans 1 50

Ham, Chicken and Tongue, 1/2

lb cans 1 50

MINCE MEAT.

BRYANT, GIBSON & CO.'S—TORONTO.

Mince Meat, 1/2 gal glass jars, \$9 50

Ditto, 25 and 40 lb pails, per lb. 12 1/2c

J. H. WETHEY'S—ST. CATHARINES.

Condensed, per gross, net \$13 50

CHEWING GUM.

ADAMS & SONS.

To Retailers.

Tutti Frutti, 36 5c bars \$1 30

Bo-Kay (new) 150 pieces 1 00

Sappota, 150 " 1 15

Magic Trick, 115 " 0 85

Black Jack, 115 " 0 85

Red Rose, 115 " 0 85

Sweet Fern, 230 " 0 85

Adams' N.Y. Gum, 200 " 0 50

Caramel Tolu, 72 " 0 40

New Fruit Asst., 115 " new 0 75

Puzzle Gum 115 " 0 75

Colah " 115 " 0 75

ALWAYS ORDER

RECKITT'S BLUE.

Prices current, continued—

PICKLES & SAUCES.

BRYANT, GIBSON & CO'S. TORONTO
PICKLES.

John Bull, mixed, in bulk	\$0 60	
" Chow Pic'le, in b'lk	65	
" Mixed & Chow-Chow pts	2 15	
" Mixed & Chow-Chow qts	3 25	
" " 16 g.	1 90	
Horse Radish, bottles, per doz	2 25	
SAUCES.		
John Bull, kegs, per gal.	1 25	
" " 1 pt. bottles, per doz.	1 25	
" " 1 pt. bottles, per doz.	1 25	
(according to quantity) 90c to	1 00	
Devonshire Relish, kegs p. gal	1 75	
" " 1 pt. bottles,		
per doz	1 25	
Niagara Tomato, kegs, per gal	1 25	
" " Reputed pints	1 25	
Terry's Candied Peels. c. per peels	16	
Lemon, 7 lb boxes	18	
Orange, " "	18	
Citron " "	30	
CROSS & BLACKWELL'S.		
Pickles, all kinds, pints, per doz	3 25	
LEA & PERRIN'S. per doz.		
Worcester Sauce, 1 pts. \$3 60	\$3 75	
" " pints	6 25	6 50

PRODUCE.

DAIRY.		
Batter, creamery, rolls	\$0 00	\$0 00
" " tub...		
" dairy, tubs, choice	0 19	0 21
" " medium	0 15	0 16
" " low grades to com.	0 05	0 11
Butter, pound rolls	0 20	0 25
" " large rolls	0 16	0 20
" " store crocks	0 15	0 18
Cheese	0 11	0 11 1/2
COUNTRY		
Eggs, fresh, per doz	0 19	0 20
" " limed		
Beans	1 30	1 55
Onions, per bbl.	3 00	3 50
Potatoes, per bag on tr'k		0 90
Hops, 1889 crop	0 15	0 18
" 1890 "	0 35	0 38
Honey, extracted	0 08	0 09 1/2
" " section	0 14	0 16

PROVISIONS.

Bacon, long clear, p lb.	0 37 1/2	0 08
Pork, mess, p. bbl.	14 50	16 00
Hams, smoked, per lb.	0 11	0 11 1/2
" " pickled		

Bellies	0 10	0 11
Rolls	0 08 1/2	0 09
Backs	0 10	0 10 1/2
Lard, Canadian, per lb.	0 09	0 09 1/2
Hogs	5 00	5 75
Tallow, refined, per lb.	0 05 1/2	0 06
" " rough		0 02

RICE, ETC.

Rice, Aracan	Per lb	3 1/2, 4c
" Patna		6, 6 1/2
" Japan		5, 5 1/2
" extra Burmah		3 1/2, 4
Grand Duke		6 1/2, 7 1/2
Sago		4 1/2, 5
Tapioca		5 1/2, 6 1/2

SPICES.

GROUND.		
Pepper, black, pure	\$0 20	\$0 22
" " fine to superior	12	18
" " white, pure	32	35
" " fine to choice	25	30
Ginger, Jamaica, pure	25	27
" " African		18
Cassia, fine to pure	18	25
Cloves, " "	25	40
Allspice, choice to pure	12	15
Cayenne, " "	30	35
Nutmegs, " "	75	1 20
Mace, " "	1 00	1 25
Mixed Spice, choice to pure	30	35
Cream of Tartar, fine to pure	25	37

STARCH.

EDWARD BURGH STARCH MFG. CO.

MONTREAL.

BRITISH AMERICA STARCH CO.

BRANTFORD.

No. 1 Laundry, 4 lb cartoons	5 1/2c	
Canada Laundry	4 1/2	
Silver Gloss, crates	6 1/2	
Lily White, crates	6 1/2	
Silver Gloss, 1 lb chromos	6 1/2	
Lily White, 1 lb chromos	6 1/2	
Satin, Starch 1 lb chromos	7 1/2	
Brantford Gloss, 1 lb chromos	7 1/2	
No 1 Laundry, barrels & halves	4 1/2	
No 1 Prepared Corn	7 1/2	
Canada Corn	6 1/2	
Challenge Corn	6 1/2	
Rice Starch, 1 lb	9	
Cube, 1 lb	7 1/2	

KINGSFORD'S OSWEGO STARCH.

Pure Starch—		
40-lb boxes, 1, 2, and 4 lb. pack'g's	8	
36-lb boxes, 3 lb. packages	8	

12-lb "	8 1/2	
38 to 45-lb boxes	8	
Silver Gloss Starch—		
40-lb " 1, 2 and 4 lb packages	9	
40-lb " 1 lb package	9 1/2	
40-lb " "	10	
40-lb " assorted 1/2 and 1 lbs.	9 1/2	
6-lb " sliding covers	9 1/2	
38 to 45 lb boxes	9	
Oswego Corn Starch—for Puddings,		
Custards, etc.—		
40 lb boxes, 1 lb packages	8 1/2	
20 "	8 1/2	

SUGAR.

Granulated, 15 bbls or over	7	
" " less than 15 bbls	7 1/2	
Paris Lump, bbls	7 1/2	
" " less than a bbl	8	
Extra Ground, bbls	8 1/2	
" " less than a bbl	7 1/2	
Powdered, bbls	7 1/2	
" " less than a bbl	6 1/2	
White refined	6 1/2	
Extra bright refined	5 1/2	
Bright Yellow	5 1/2	
Medium	5 1/2	
Brown	5 1/2	
Raw Jamaica, in bags		

SYRUPS AND MOLASSES.

SYRUPS.		
Redpath's "D"	Per lb.	bbls. 1/2 bbls.
" "M"	3 1/2c.	3 1/2c
Redpath's "B"	3 1/2	3 1/2
" "VB"	3 1/2	3 1/2
" "Extra V.B.	4 1/2	4 1/2
" "Ex. Sup.	4 1/2	4 1/2
" "XXX Sup.	4 1/2	4 1/2
Corn Syrup	4 1/2	4 1/2

MOLASSES.

Trinidad, in puncheons	Per gal.	38, 40c
" " bbls		40, 42
" " 1/2 bbls		42, 44
New Orleans, in bbls		90, 100
Porto Rico, hdds.		38, 45
" " barrels		42, 47
" " 1/2 barrels		44, 49

TEAS.

GREENS.		
Gunpowder—	Per lb	
Cases, extra firsts	42, 50c	
Half chests, ordinary firsts	22, 38	
Cases, sifted, extra firsts	42, 50	
Cases, small leaf, firsts	35, 40	

Young Hyson—Moyunes		
Half chests, ordinary firsts	22, 38	
" " seconds	20, 22	
" " common	18, 20	
PING SUEYS.		
Half chests, firsts	28, 32	
" " seconds	20, 22	
Half Boxes, firsts	28, 32	
" " seconds	20, 22	

JAPAN.

Half Chests—		
Choicest	38, 40	
Choice	32, 36	
Finest	28, 30	
Fine	25, 27	
Good medium	22, 24	
Medium	19, 20	
Good common	18, 19	
Common	16, 17	
Nagasaki, 1/2 chests Pekoe	20, 22	
" " Oolong	17, 18	
" " Gunpowder	18, 20	
" " Siftings	8, 12 1/2	

CONGOUS.

Half chests, Kaisow, Moning	52, 55	
Caddies and half chests	15, 50	
Caddies, Pakling and new makes	18, 50	

OOLONG.

Half chests Formosa	34, 50	
Caddies	36, 55	

ASSAMS.

Chests and half-chests Pekoe	22,	
SCENTED ORANGE PEKOE.		
Boxes, Foochow and Canton	28, 60	

TOBACCO AND CIGARS.

British Consols, 4's; bright twist,		
5's; Twin Gold Bar, 8's	62c	
Ingots, rough and ready, 7's	59	
Laurel, 3's	52	
Brier, 7's	50	
Index, 7's	45	
Honeysuckle, 7's	43	
Napoleon, 8's	49	
Royal Arms, 12's	50	
Victoria, 12's	48	
Brunette and Lovely, 12's	45 1/2	
Prince of Wales, in caddies	46 1/2	
" " in 75 lb boxes	46	
Bright Smoking Plug Myrtle, T &		
B, 3's	55	
Lily, 7's	48	
Diamond Solace, 12's	45	
Myrtle Cut Smoking, 1 lb tins	65	
1 lb pg, 6 lb boxes	65	
oz pg, 5 lb boxes	65	

KINGSFORD'S OSWEGO STARCH



PURE AND SILVER GLOSS CORN STARCH
FOR THE LAUNDRY! FOR THE TABLE
THE STANDARD OF EXCELLENCE ABSOLUTELY PURE

FOR SALE BY ALL LEADING JOBBERS IN CANADA

T. KINGSFORD & SON.
OSWEGO, N.Y.

THE CANADA MEAT PACKING CO.,

MONTREAL,

BEEF AND PORK PACKERS,

Curers of the Celebrated C.M.P. Brand of Smoked Meat, Sugar cured extra-flavored Hams and Bacon.

Compressed Corned Beef. Ox and Lunch Tongue.
Pure Lard a Specialty.

WRITE FOR QUOTATIONS.

Traveller Wanted.

A thoroughly competent man, with good experience of and connection with

The Wholesale Grocery and Jobbing Trades, to represent THE E. B. EDDY CO. Apply at the Head Offices, Hull.

TOWNSEND & STEPHENS,

Public Accountants, Auditors, Assignees

Sherman E. Townsend. H. Seymour Stephens.

Traders' Bank Chambers, Yonge St.,
Cable Address: "Seymour." TORONTO.

Traveller Wanted.

WANTED a traveller that has a good connection with a grocery and provision trade east of Toronto. None but a first-class man wanted. Apply this office.

GROCERS SHOULD SELL
Cowan's
Hygienic Cocoa.

It is undoubtedly the Best in the World.

The Cowan Cocoa and Chocolate Co. L'd, Toronto.

TRAVELLERS' GUIDE

WM. PROUT. J. E. INSLEY, Manager.

LELAND HOTEL

Corner Hastings and Granville Streets, one block from Railway Station and Steamship dock.

Vancouver, B.C.

PROUT & INSLEY,
Proprietors.

THE COLONIAL,

New Westminster, B.C.

Headquarters for Commercial Travellers. Fine Sample Rooms. First-class in every respect.

GEO. R. RAYMOND, Proprietor.

THE WINDSOR.

Regina, Assa.

First-class Family and Commercial Hotel.

Good sample rooms. Livery in connection.

MRS. DOIG, Proprietress.

THE SANITARIUM

BANFF, N.W.T.

Favorite Western Summer Resort. The best of accommodation for travellers.

R. G. BRETT, Medical Director. H. RANSFORD, Mgr.

Grand Pacific Hotel

KAMLOOPS, B.C.

The leading hotel in the city. Sample rooms convenient to stores, provided for commercial men

CREEDEN & SMITH, Props

Queen's Hotel,

WINNIPEG, MAN.

First-class in every respect.

JAS. O'CONNOR, Prop. FRED SPRADO, Mgr

LELAND HOUSE,

Graduated Prices. Recently furnished.

W. D. DOUGLAS & CO., Proprietors.

The finest hotel in the Northwest. Pure spring water. Corner Main and Albert Sts.

City Hall Square, WINNIPEG, MAN.

The Clarendon Hotel,

Winnipeg, Man.

RUTLEY & McCAFFREY Proprietors.

The Algoma House,

PORT ARTHUR, ONTARIO.

Beautifully situated, fine sample rooms. Special attention and accommodation for travelling men.

MERRILL & HODDER, Props.

PATERSON HOUSE,

OWEN SOUND, ONT.

One of the best appointed houses in Ontario, situated in the business centre of the town. All modern improvements. Headquarters for commercial men

A DUNCAN, Prop

SAW YOUR ADVERTISEMENT

IN THE
CANADIAN GROCER.

When writing to our advertisers please inclose the above.

TORONTO SALT WORKS,

128 Adelaide E., Toronto,

Sole City Agents for the "Canada Salt Association"

Dealers in all kinds of Table, Dairy, Meat Curing, Barrel and Land Salts.

The "Acme" Table Salt (new process) will not get damp or hard.
Two Silver Medals, at Industrial Exhibition, Toronto, 1890, for our "Acme" Table Salt and our "Star Brand" Dairy Salt.

To Subscribers.

Those wishing to keep their copies of THE GROCER in good condition, and have them on hand for reference, should use a Binder. We can send by mail A STRONG PLAIN BINDER for 75c., postage prepaid.

These Binders have been made expressly for THE GROCER, and are of the best manufacture. The papers can be placed in the Binder week by week thus keeping the file complete. Address—

THE CANADIAN GROCER,

6 Wellington St. W., Toronto

FAC SIMILE OF THE LABEL OF



The Best Scouring and Cleaning Soap in the World.

For cleaning woodwork, pots, kettles, pans, floors, painted ceilings, windows, and everything in the cleansing of which a Scouring Soap can be used it has no Superior. It is a larger cake, lasts longer does its work better, and is cheaper in every way than any other Scouring Soap. Cut this out, and ask your Jobber to send you a box of *Pride of the Kitchen*. It is worth trying.

KIRK L. PERRY, Agent,
TORONTO, CANADA

THE "QUICK AND EASY" WASHBOARD

(Patented.) Made by the

Brandon Manufacturing Co.,
of Toronto, (Limited.)
STRACHAN AVENUE, TORONTO.



This board possesses the advantage of a double crimp, and only the best quality of wood and zinc are used in its manufacture.

All first-class grocers keep it.

E. P. Breckenridge, Edwin Norton,
Toledo, Ohio, Pres. Chicago, Vice-Pres.
W. C. Breckenridge, Resident Manager

The Norton Manufacturing Co.,
MANUFACTURERS OF

TIN CANS

By Automatic Machinery.

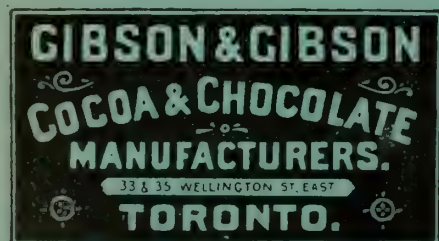
Fruit Cans, Paint Pails and Cans,
Lard Pails, Baking Powder Cans.

Capacity, fifty thousand fruit cans per day.

Sole Agents in Canada for

Norton Bros., "Soldier Hemmed" Caps, and
Grocers' sample goods, and Haskell's
sample cases.

Cor. YORK AND QUEEN Sts.,
HAMILTON, - ONT.



SILVER CREAM BAKING POWDER,

Put up in $\frac{1}{4}$ lbs., $\frac{1}{2}$ lbs., 1 lbs., 3 lbs., 5 lbs.,
10 lbs., and 20 lb. cans. Also by the brl.

No Glass, Crockery, or other Fakir
schemes with this Powder.

IT SELLS ON ITS MERIT.

Can be had from wholesale grocers', or from
the Proprietors,

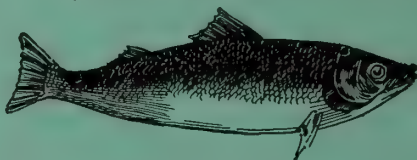
F. F. DALLEY & CO.,
Hamilton,
Canada.

ORDER A CASE OF

OCEAN WAVE BAKING POWDER

From your Wholesale Grocer.

Sells itself after one Trial. Prices Current.



Fraser River Salmon

"ROYAL"

- AND -

"BRITANNIA"

Brands of canned salmon are the finest packed in
British Columbia. The canneries being situated
at the mouth of the Fraser River are in a position
to pack their fish fresh from the boats.

BELL-IRVING & PATERSON,
AGENTS,
Vancouver and New Westminster, B.C.

C. G. Hobson & Co.,

COMMISSION MERCHANTS.

AGENTS FOR

Princess,
Diamond
and
Stanley

brands of canned salmon. We pay special
attention to consignments placed in our
charge.

C. G. HOBSON & Co.,
Vancouver, B.C.

T. G. Williamson & Co.,

COMMISSION MERCHANTS.

TEAS, COFFEES, FRUITS, SUGARS, ETC

42 Front Street East,
TORONTO, ONT.

- PARISIAN - BLUE!

Is Stronger and More
Economical
THAN ANY OTHER BLUE.

It Does Not Stain the Linen.

TELLIER, ROTHWELL & CO.

MITTENS.

Best and Cheapest in the Market.



Specially designed and adapted for Brakes-
men, all classes of Railroad Work, Lum-
bering, Teamsters and Farm Work; made
in Saranac, Buck, and our "Yellow Napa
Tan Horse"—the strongest material made.

Dealers will consult their best interests by
waiting for our Travellers.

W. H. STOREY & SON,
ACTON, ONT.



Ross's Royal Soda Water.
" " Seltzer Water.
FOR SALE BY
ALL FIRST-CLASS GROCERS.

ESTABLISHED 1856.

To please your customers sell Martin's
Mount Forest Oatmeals.

Ordinary oatmeal is hard to digest be-
cause it is not boiled long enough.

By our New Process the meal is
partly cooked and is easily digested.

If your wholesale grocer does not keep
them write direct to

MARTIN BROS.,
Mount Forest, Ont.

Oats and Feed a Specialty.

ALL THE LEADING WHOLESALE TRADE HANDLE PURITAN CUT PLUG AND OLD CHUM SMOKING TOBACCO

FINE GOODS OUR SPECIALTY.

MUNGO CIGARS, EXCEPTIONALLY FINE.

MADRE E HIJO (7 SIZES).

EL PADRE AND CABLE.



PUBLISHED
WEEKLY
\$200 PER YEAR

VOL. V.

TORONTO, APRIL 3, 1891.

No. 14

**ABSOLUTELY PURE
DELICIOUS FLAVOUR
GREAT STRENGTH**

Are the principal
Characteristics
of The

**British America Starch Co's
PREPARED CORN.**

H. A. NELSON & SONS

MANUFACTURERS

AND

Wholesale Dealers

—IN—

BROOMS

AND

WHISKS,

Brushes, Woodenware,
Baskets, Cordage,
Grocers' Sundries.

MONTREAL,

TORONTO.



ASK FOR

MOTT'S

**DUNN'S
BAKING
POWDER**

THE COOK'S BEST FRIEND
Largest Sale in Canada.

Taylor, Scott & Co.

TORONTO.



THE BEST

IS THE CHEAPEST.

Retail Price, 25c.

For sale by all first-class grocers

ALWAYS ASK FOR THE
'John Bull' BRANDS.
 Manufactured by
BRYANT, GIBSON & Co.



AGENCY FOR—
 Ganong's Lily Chocolates,
 Terry's English Bottled Confectionery,
 Negree's French Crystallized Fruits.

EVERY Reader of this paper is a buyer,
 Therefore advertisers should see that
 their advertisements do not grow
 stale. Change them constantly, intro-
 ducing new goods if you have them; if
 not let us know what you have in season-
 able articles. This is what readers want

WHY Do 75 per cent. of our Canadian Cannery
 buy their labels and other lithographic
 work from

The Sabiston Litho. & Pub Co.?

BECAUSE They have the largest corps of skilled Artists in the
 country.

BECAUSE They have the best machinery.

BECAUSE Their equipment is more complete than any other
 Litho. house in the country, and

BECAUSE They turn out the most satisfactory work.

This Company occupies 4 flats of the GAZETTE building, in Montreal, equal to a
 floor space of 35,000 square feet.

The business was commenced a little over 3 years ago by A. Sabiston and from the
 smallest establishment at that time has grown within the above period to be the largest of
 its kind in the country. This fact speaks for itself.

Before placing your orders for lithographic work, see what

The Sabiston Litho. & Pub. Co.

can do for you. Address all communications to

A. Sabiston, Man. Dir. Sabiston Litho. & Pub. Co., MONTREAL.

The Canada Sugar Refining Co.

Redpath (Limited),
MONTREAL.



We are now putting up, expressly for family use, the
 finest quality of PURE SUGAR SYRUP, not adulterated
 with Corn Syrup, in **2-lb.** cans, with movable tops.

FOR SALE BY ALL GROCERS.

THE CANADIAN GROCER & GENERAL STOREKEEPER.

PUBLISHED WEEKLY. \$200 PER YEAR

Published in the interest of Grocers, Canners, Produce and Provision Dealers and General Storekeepers.

J. B. McLEAN & CO., (Ltd.)
PUBLISHERS.

115 ST. FRANCOIS XAVIER STREET,
MONTREAL.

6 WELLINGTON STREET WEST,
TORONTO.

Vol. V.

TORONTO, APRIL 3, 1891.

No. 14

SPECIAL TO OUR READERS.

As the design of THE CANADIAN GROCER is to benefit mutually all interested in the business, we would request all parties ordering goods or making purchases of any description from houses advertising with us to mention in their letter that such advertisement was noticed in THE CANADIAN GROCER.

OUR MONTREAL OFFICE.

Our Montreal Office is located at 115 St. Francois Xavier St. Our representative, Mr. G. Hector Clemes, will be pleased to have subscribers and advertisers call upon him there. He will also pay special attention to gathering business items and attending generally to the interests of this paper.

CHEAPER NEW ORLEANS MOLASSES.

An important change in the quotations for New Orleans molasses is noted in our Prices Current this week. The prices are now 48 to 60c. instead of 75c. to \$1, as they have for a long time stood. This reduction in price is the sequence to a reduction of the duty. Heretofore collectors of customs have classified New Orleans molasses as syrup, and have consequently levied a duty of 1c. per lb. and 30 per cent. ad valorem. They have now begun to admit certain grades, those that constitute the staple New Orleans molasses here, upon the same terms as other molasses, namely, at 1½c. per gallon. If the stock is clarified it must pay the duty collected on syrups. It will be considered as molasses only if it is pure drainings. The duty on New Orleans molasses formerly amounted to 25 and 30c. per gallon. Now it is only 1½c. The cost is therefore reduced between 25 and 28c. per gallon. This ought to increase the trade in New Orleans molasses, which was always in favor with consumers, but which, on account of its being handicapped by a duty so much higher than that levied on other molasses, has been in comparatively light demand. Liberal importations, based on the expectation of increased consumption attending lower prices, have been made by Toronto wholesalers.

SPECIAL BRANDS.

Every grocer should cater to the wants of his customers and at the same time educate them. Some merchants build up a very large trade in tea by careful blending and always keeping the same blend up to the standard. Other merchants sit down and are willing to allow tea houses to do their blending for them, and hence comes packet tea. This we hold to be a mistake. When a man will allow others to do his blending and fix his prices (for packet teas always have their prices plainly marked), his store is on the high road to a hand-me-down shop. A tea house puts upon the market a certain brand of tea in packets, and the retailer proceeds to push the sales of this tea among his customers. He is carefully educating his customers for something of which he personally knows very little. He buys at a certain price and he sells at the price marked upon the packet, and that's all he knows about it. His neighbors sell the same packets, and the tea trade by which he might have held his customers is very likely drawn away from him by a leader in some other line and in a rival trader's store. How much better it would have been had he taken the trouble of educating his customers to a blend of his own mixing. But this is not where the evil will end. "The monkey" or some other similarly designated brand of tea is put upon the market, the grocer is loaded with it, and the owner of the brand turns to the drug stores, dry goods stores, aye, and for that matter to the hotels, and offering inducements puts its upon sale in these places. The result is that the grocer's customers purchase their "monkey" tea at some of these places instead of the grocery store. Retail grocers should avoid packet goods as much as possible. In teas mix your own blends and educate your customers to use them. Once you get them to use your special blends your rival will have great difficulty in tapping your trade. Be original as much as possible. We sound this note of warning because experience in the old countries goes to prove that packet teas have

been put upon sale in many other business houses than that of the retail grocer, with the result that the tea trade has been badly demoralized.

SALMON CANNERS COMBINE.

San Francisco papers state that articles of incorporation of the Victoria Canning Company, capital, \$500,000, with power to increase to \$1,000,000 have been filed. This is interpreted to mean that the combination of the British Columbia salmon canneries has been completed. The new company is to acquire and operate the following fishing stations and canneries: Laidlaw & Co., Fraser River Dominion brand; Delta Canning Co., Fraser River Maple Leaf brand; Harlock Packing Company, Fraser River H. P. brand; Wellington Packing Company, Fraser River Wellington brand; Standard Packing Company, Skeena River Standard brand, and Cascade Packing Company, Naas River Cascade brand. The trustees are R. P. Rithet, James A. Laidlaw, Thomas E. Ladner, Henry E. Harlock, Francis Gage, John Irving and Morritz Strous. The operation of the concerns specified under one management, it is understood, will go into effect the coming season. The Karluk packers (Alaska) have formed a combination and efforts are making in the direction of combining all the prominent Alaska concerns and then forming a joint agreement between the British Columbia and the leading Alaska packers, who, it is calculated, control over sixty per cent. of the entire amount of salmon put up on the Pacific Coast. Whether this contemplated move will be successfully carried through is uncertain up to the present time. That the remaining packers will harmonize with the combine, or merely come in under the umbrella, as it were, is also problematical. There is, as yet, some reason to doubt that the combination project is an assured success, and the opinion of some authorities that certainly there will be no low-priced salmon of the pack of 1891 may turn out to have been a hasty one. At present there is no anxiety among the Eastern trade to place orders for future delivery, and the movement of spot goods is at comparatively low prices.

NON-INTERCOURSE DECLARED.

The wholesale grocers' sugar agreement is again the subject of considerable newspaper criticism. Some months ago, P. C. Larkin, a Toronto broker, opened an office on Wellington street, called himself a wholesale grocer, applied for, and was elected a member of the Guild. James Lumbers, who was refused admission to the Guild, on the ground that he was a retail as well as a wholesale grocer, and who has since created a great deal of annoyance and trouble to the Guild by selling sugars below the regulation prices, at once began buying his sugars from Mr. Larkin. As the former sold to the retail trade at 17½c. per cwt. below the wholesale price, it was supposed that Mr. Larkin was selling him at or about refiners' price. This fact, Mr. Lumbers advertised extensively, and, as the Guild claims, did every thing in his power to injure the business of the trade generally. The Wholesale Guild then decided to have no business relations whatever with any firm which displayed such open hostility to that body and its interests. Mr. Larkin, whose connection with the Guild was wholly, if not entirely for the purpose of supplying Mr. Lumbers declined to agree to this resolution and his resignation was accepted. The refiners were notified to that effect. The daily press say that one of the refiners refused to comply with the action of the Guild. This however is not the case, all the refiners are in accord with the members of the Guild. The Guild and refiners held a conference in Montreal Thursday last, in which matters were discussed. The members are very reticent on the matter, and will give no information for publication even to the trade press. They are doing nothing but what any trade organization would do under the circumstances. Then why refuse information to the daily papers? If their conferences were open to the press there would be no talk of the "star chamber" doings. The Toronto Retail Grocers' Association sets them a good example in this respect. Matters sometimes come up which it is not desirable in the interests of the Association to publish. The press representatives are requested not to mention them and they do not. The Guild would meet the same treatment.

PARK & SONS RESUME BUSINESS.

The creditors of James Park & Sons, provision merchants, met on Tuesday last and agreed to compromise at 50c. on the dollar, to be paid in one, three, and six months in payment of 17, 17, and 16c. respectively. The compromise was agreed to without a dissenting voice. About 30 creditors were present at the meeting and they all expressed unbounded confidence in the integrity and honesty of the firm. It was an unusual gathering of creditors; when anyone made remarks complimenting the firm they were received with applause.

THEY WATCH FOR EACH ISSUE AND CAREFULLY READ IT.

MESSRS. J. B. MCLEAN CO.

THE CANADIAN GROCER, Toronto.

GENTLEMEN,—We believe our advertisement in your columns has been very beneficial to us, for by THE CANADIAN GROCER we reach customers who are scattered all over the Dominion. Not only is your journal strictly a paper for grocers but it contains items of news so interesting to the trade that subscribers watch for each issue and carefully read it. For these reasons, gentlemen, we wish you to double our advertising space in THE GROCER.

Yours truly,

BARM YEAST MANUF'G CO.

CHATHAM GROCERS MEET AGAIN.

Since its election of officers the Chatham Retail Grocers' Association held another meeting on Monday evening last. The president, Mr. John McCorvie, was in the chair. Eighteen members were present. The recently elected treasurer, Mr. Heyward tendered his resignation, which was accepted, Mr. Heyward being disabled from attending to the duties of that office on account of an injury to his hand, which prevents his freely using a pen. Mr. J. A. Wilson was elected in his stead. Mr. Wilson's place on the board of directors, thus rendered vacant by his appointment to the treasurership, was then filled by the election of Mr. Heyward, with whom, therefore, Mr. Wilson has just changed places. There were a few business details next attended to by the association, when it adjourned to meet on Monday evening the 6th inst. It invites correspondence from other associations.

TRURO CONDENSED MILK AND CANNING CO. (LTD.)

The "Reindeer Brand" Condensed Milk and Condensed Coffee prepared by this enterprising company are well known to the wholesale grocery trade from Halifax to Victoria. Careful attention to every detail in the process of manufacturing has won for these goods an excellent reputation wherever used, and grocers may unhesitatingly take hold of them as thoroughly reliable and satisfactory to handle.

Some time on Monday night thieves paid a visit to the wholesale warehouses of King & Granger, 81 Front street east, Toronto, and W. Lamb, next door, having secured an entrance by forcing open the back doors. They carried off a large quantity of bacon and several boxes of cheese, but they must have been frightened by the approach of a constable, as they dropped the goods in their flight, and all the stolen property was recovered. Tuesday forenoon Detective Alf. Cuddy arrested a notorious young thief named Charlie Watson on suspicion of having been connected with the shopbreaking operations, and locked him up at police headquarters.

POINTS IN SELLING GROCERIES.

To any one not familiar with the retail grocery business it would hardly seem possible to what extent the neat, clean, attractive display of staple groceries aids the effort to sell them. Fine fancy groceries, such as imported or domestic vegetables, fruits or liquors in glass, or artistically labelled canned goods, make an attractive appearance on any shelf or counter, regardless of how they are arranged. But the grocer does not display his goods merely to please the eye; his object is to make sales and secure a profit. His aim and purpose, therefore, should be to give prominence to those goods which are used, and which are bought by his customers more freely and more regularly than mere luxuries. To do this requires more patience and more work, but it pays. For illustration, the grocer receives a fresh lot of provisions. Instead of storing them away in the customary "hiding place," take away that pyramid of fancy fruits in glass; it has required your daily attention and care for two weeks to keep it bright and clean. In its place on the counter spread a couple of sheets of clean straw paper, select two or three neatly trimmed, bright looking hams, a few pieces of bright, smoked breakfast bacon and a round or two of dried beef; arrange them all on the counter, turning the best trimmed sides toward the front of the counter. It will not be long before some one becomes interested and a sale is made. You may find time to re-arrange and replenish the exhibit while wrapping and weighing the purchase (note I write wrapping before I write weighing); if you do not, do so at once when your customer leaves. Don't hurry your customer, however, it is not necessary, neither it is advisable to discuss the weather. Take down that bottle of fine "button" mushrooms and ask the customer to look at them, showing him the careful selection and superiority of quality, and the probability is that you will be requested to send out the bottle of mushrooms with the ham purchased.

It is of the first importance to keep this neat looking little exhibit of provisions just as attractive as you can make it; do not lay the ham on its face or turn the hock end to your customer. Cut a piece of the breakfast bacon in two and reverse the cuts, laying the two pieces on top of a whole piece so as to expose the freshly cut end with its layers of lean and fat, and bright colors. Split a piece of the dried beef, using a sharp knife so as to get a smooth cut, and the bright red tasteful looking meat will soon find a buyer.

The chief aim of the retail grocer must be to keep the store and everything in it clean and neat. In a grocery store there is no idle time, there is always plenty of work for those who are looking for it. Every part of the store and every corner in it should be constantly kept in good order, and in such a state of perfect cleanliness that you could show it without embarrassment to your

brightest lady customer with as much pride as a good housekeeper takes in exhibiting a neat pantry or a clean kitchen.

This practice will save you many a dollar's worth of perishable goods, otherwise hidden away till spoiled, and will prevent the accumulation of shopworn or unseasonable goods.

In arranging canned foods on the shelves, do so systematically; do not mix them up, piling fruits, vegetables, meats and fish all in the same section. For illustration, begin with canned vegetables. Measure your space, then count up the kinds and grades you desire to display, then you can estimate just how many cans or dozen cans of each variety you can store in the allotted space. You have, we will say, four brands and grades of canned corn; place the best brand or quality on the shelves first, then the next best, following this principle through the entire arrangement. This method will save labor and time by aiding you to find the different qualities quickly, and will materially assist in keeping posted as to the prices.

This artistic and harmonious blending of the colors on the labels and the æsthetic effect may, in following this rule, be to some extent weakened, but it does not matter seriously if you will persevere in keeping the dust off; or what is more important, keep the stock moving so rapidly that dust does not have time to accumulate.

This principle of consecutive arrangement of grades and quantities as to price, should be carried throughout the entire stock, in teas, butter, coffee and other goods, where a variety of qualities is carried.

In making a display of sugar, take a dark-blue, glossy paper to spread it on; blue paper will show it better than other colors. Break up and loosen the sugar before pouring it out of the scoop on the paper, and do not press or shake it down; it will look "granier" when in a loose state. Form in a pyramid shape.

Too often a mistake is made by crowding a store too much, and in many instances with empty boxes. This is not only unnecessary, but is a positive detriment and hindrance. A small, well-assorted and well-arranged stock will accomplish more toward effecting sales than if a lot of empty (or full) boxes are stored around in the way to "help fill up."

Give your customer and yourself all the room needed to enable you to get and show your goods, besides it is easier to keep stock so arranged clean.

Butter makes an effective display where a dealer has sufficient trade, and where the season or weather will allow it to be stripped or turned out of the tub on to the counter.

It must be cut in layers with a wire, then the upper layer cut in two with a butter-knife; double up the two half layers, facing the smooth edge to the front of the counter or to the customer. In cutting off to fill orders always direct the knife toward the centre of the tub, so that the last slice will

be of the same shape and length as the first. This rule also applies to cheese; do not cut all the inside out for one order and fill the next with the rind. Do not permit the smooth face of either cheese or butter to be defaced for sampling, as it destroys the neatness and effect of the appearance. If necessary, keep a small piece separate especially for sampling.

Where there is a closed show window, an artistically arranged display of miscellaneous fancy goods makes for a change a good attraction, but should not be regularly and constantly continued, even if the sales of that class of goods are important; and occasional change to a display of staples is novel and profitably attractive.

No display of goods should remain undisturbed for longer than two weeks, and a new arrangement once a week is desirable. If you cannot get goods to move out of your store rapidly, keep on turning them over in your store and placing them where they will attract attention and have a chance to be sold.

It is as important for a groceryman to keep his goods freshly arranged as it is for a farmer to keep his fields well tilled—Inter-state Grocer.

Mr. J. F. Eby, of Eby, Blain & Co., returned Wednesday from his six weeks' Southern holiday.

The new experimental dairy at the Central Experimental Farm will be set in operation this week. The dairy is splendidly equipped.

J. M. Shuttleworth, fruit dealer, of London, Ont., shipped over 60,000 barrels of apples to the English market this season, all of which were purchased in Western Ontario.

F. G. Ball, of Shedden, has disposed of his stock of groceries and dry goods to Mr. J. Morrison & Sons, London. Mr. Ball has finished taking stock and the new firm are in possession.

A Scandinavian contemporary writes that, experimenting to find which light was the best for retaining the color and quality of butter, it has been proved that butter exposed to light coming through white glass will become very pale and tallowy, and that blue glass affects it in a still higher degree; while, on the other hand, light through red, yellow, and green glass does not have any bad effect on the butter.

An invoice received by the cater of an English regiment stationed in India contained this bewildering item: "One case of Tomcats." No one had asked the caterer to order any dainties of that kind, and the mystery remained unsolved until the package arrived. Then it appeared that the grocer's assistant had a fancy for abbrevia-

tion, and that "tomcats" was only his way of writing the name of that useful condiment, tomato catsup.—Youth's Companion.

The Philadelphia Association is going to erect a handsome new building. The building committee has several sites in view and will very soon make a selection. Bonds will likely be issued to supplement the building fund.

Inspector Awde, of the Toronto market, is making war upon the vendors of potatoes who fail to put enough of the tubers in the bags to bring them up the standard weight. First he confiscated six bags at St. Lawrence market, next he took possession of six more offered for sale on the streets, and the other day sent two more bags to keep the others from growing lonely. The inspector avows his purpose of making things lively for those who seek to defraud consumers.

The catalogue of Messrs. Taylor, Scott & Co., manufacturers of woodenware, brooms, brushes, etc., Toronto, will no doubt, with most retail dealers, be a very well-thumbed volume before the close of the year. Its store of information will make it a favorite reference book with all who deal in such wares as are described upon its pages. It is a voluminous register of brooms, brushes, baskets, woodenware, fancy goods, grocers' sundries, etc. It is fully illustrated, and its price tables and classifications post a reader as thoroughly as if he were one of the firm's oldest salesmen. Several sundries, as knives, fish-hooks, balls, whips, marbles, etc., are also put graphically before the eye of the would-be buyer. The catalogue contains 176 pages, on fine paper, is nicely printed and bound, and contains an exhaustive index.

Grocers make money by selling

EMPIRE BAKING POWDER

PURE, STRONG, and CHEAP.

ELLIS & KEIGHLEY,

Toronto, Manufacturers.

EDWARDS, CATCHPOLE & CO'Y

MANUFACTURERS OF

French Blacking,
Stove Polish,
Writing Inks and Mucilage.

33 Wellington East, Toronto.

DO
YOU
SELL

"Peerless" Washing Compound.
There is nothing equal to it. It
will pay you a handsome profit.
Your customers will like it. Address

Pure Gold Manufacturing Co.,
31 Front Street East, Toronto.



A CORRECTION AND AN INQUIRY.

EDITOR CANADIAN GROCER:

Edgar's Mills, March 21st, 1891.

DEAR SIR,—Permit me to correct an error you made in your issue of the 13th instant, with regard to the roads and sidewalks in and about the town (now city) of London, at the time Mr. Frank Smith (now the Hon. F. Smith) commenced business in that place. At that time I was clerk in the employment of the late S. S. Pomroy, Esq., and remember well we had good plank sidewalks, and several of the leading roads were macadamized or planked. The road from London to Hamilton, 81 miles, was part planked and part macadamized; London and Port Stanley road, 27 miles, planked; the Proof-line, some 12 miles, was macadamized. I do not remember if the old Governor's road was or not, but the above were the principal ones.

Yours truly, AN OLD LONDONER.

P. S.—If syrup is imported from the States' are duties collected on wine or imperial measure?

[The duty on syrup is not calculated on a measure unit, but on a unit of weight, and of value, the duty being 1c. per lb., and 30 per cent. ad valorem.—ED.]

COMBINATION AND COMPETITION.

MR. EDITOR,—I have been reading Mr. Erastus Wiman's speech at the annual dinner of the New York Wholesale Grocers' Association, or rather that portion of his speech which you have reported in last week's GROCER. I do not profess to be able to meet Mr. Wiman in argument, for he is undoubtedly the stronger man, but methinks some of his sayings in favor of combination are very weak. He says that one baker in a country town who is able to supply that town should be let alone. I agree with him there, although at the same time the price of bread in that town is not likely to be lowered to any extent, since the baker, having no competition, is not likely to take money out of his own pocket in order to please his customers. Now, when the second baker steps in he has either to compete or combine. If he competes with baker No. 1, the result is a lowering of the price of bread in that town. On the other hand if he combines with his fellow tradesman, the price will, perhaps, stand as it was, or what is far more probable it will go up. The consumption of bread in that place will not be accelerated to any extent. I hold that the two bakers must combine, or one of them must go to the wall. If they combine, they will increase the price per loaf, they will have more profit upon each loaf to make up for their decreased output. There is another feature on that bread question which I think should show the effect of combination on prices. In Toronto there is a baker's association. One of the planks in that association is to regulate the price of bread. Let us take observation as to the effect of that plank. When the association started there was a given number of bakers joined, for

argument's sake we will say all of them. They went to work and raised bread to what they thought would yield a good profit, and undertook to stop supplies reaching any one who might cut under their price, and here I ask has it been a success? Competitors were attracted by the seemingly large profits, and went into the bread baking. In order to secure customers they cut prices. The association tried to stop the supply of flour, and I must say signally failed. The cutter went on and secured a number of customers from the ranks of association members, and when he considered he was safe, joined them. Does not this show that the bakers were cutting their own throats when they raised prices? And was not the raising of prices the outcome of combination? Why, Sir, it seems plain enough to me that combination must result in an increased cost to the consumer. We have a sugar combination in Canada. Has that lowered prices? I guess not. We have a salt combination in Canada. Have prices come down? Not much. The price of a barrel of salt is just double what it was with open competition. In competition, it is the survival of the fittest. In combination, the weak are held up by the strong, and the consumer must suffer.

In conclusion, Mr. Editor, I must apologize for occupying space in your valuable paper, but I could not let Mr. Wiman's remarks go by me without pointing out what appears to me a very weak argument.

I am, dear sir, yours respectfully,

ANTI-COMBINE.

HOW I HANDLE BUTTER.

The writer of the following letter speaks from full experience of the importance of his subject, and is specially qualified to prescribe methods for those less experienced. He was for a long time in a responsible position in a large butter depot in Illinois, where butter was and is bought strictly on its merits, and the handling of it is a matter of scientific study. The experiment he details in this letter can be repeated with confidence by any one who desires to mitigate the evils of the butter trade. Here is the letter:

TO THE EDITOR:

SIR,—I commenced operations by registering all my best butter makers, and placing opposite each name a letter to be put on the tub or package when it was bought. This is better than putting the name on the package, as a good maker may make a poor batch of butter sometimes, and in case the bad tub fell into a friend's possession it might cause annoyance. When asked for quotations I replied, "It depends upon the quality." When butter was brought in I would quote about the average market price for good butter, saying at the same time if it was scalded, very white, or was salted with coarse salt, it would knock a cent or two off the price. I always take care to point out these defects before seeing the butter. Thus it condemns itself if it is to be condemned. If the butter is really choice, I raise a cent on the price quoted at first. This encourages a maker to take pains with it, holds the best makers as customers, and spurs up the careless ones. I always take proper care of butter as soon after it comes in as possible.

When shipping, I mark in a margin of the bill, left for the purpose, the "letter" corresponding to the maker's name, and do the same when charging it on my books. Thus by re-

ferring to the register I can tell at any time whose butter gives satisfaction, and whose does not.

Of course it was not all smooth sailing. Occasionally an old lady whose butter I was criticising, would look at me in such a way, that I felt thankful the counter was between us. She would say (with her eyes) "I made butter before you were born." However, as I usually criticised the best makers' butter (before seeing it) the sharpest, I was frequently able to give her a cent more than quoted. This never failed to smooth the feathers, and at the same time draw her attention to weak points.

So much for theory and work, I shall now give you results.

I lost one customer's butter, but held a fair share of her cash and egg trade.

The general range of butter coming into the store is much better than it was two years ago.

In 1889 I lost about \$50 on butter, while \$5 would cover the loss for 1890.

I got a larger share of the best butter, and lost a corresponding share of the poor.

Among other things I got, was the title of "The butter crank."

In conclusion, I am so well satisfied with the results of my attempt to grade prices that I intend trying it again this year.

Now, Mr. Editor, I have "said my little piece," and shall make my bow and gracefully retire.

I shall write you shortly on a question of interest to all general merchants, and bespeak their attention and assistance beforehand. Yours truly, G. E. TREB.

"Our aim is condensed nutriment, and we cater for people of weak digestions as well as for those well ones who desire farinaceous food in perfection." This came at the close of an instructive chat with Mr. Ireland, of the National Foods Company, whose preparations are a very interesting study. There is gluten flour, and dried wheat, rolled oats, rolled wheat, and, most curious of all, granulated wheat, which looks like dainty sweetmeats. The "flake hominy" of this company is a product remarkable for its flaky attractiveness. "Farina," from wheat, is an inviting looking preparation, easy to cook, "Fruementy," a hygienic food, all wheat, and there is the desiccated rolled wheat, prepared, all ready to eat, and easy of digestion, but which can be cooked if desired. The object of these and other like preparations is, as has been said, concentrated nutrition; and the testimony borne to the advantages and the excellent quality of these foods is abundant and strong.

To Grocers!

There are three articles which the consuming public have decided are the best of their kind in the market, and it will pay every grocer to keep them in stock. They are

The "Horseshoe" brand of canned fruits and vegetables.

Packed by Bowlby Bros. & Co., of Watford, Ont.

"Cairns" Home-made marmalade, jams and jellies.

Packed by Alexander Cairns, Paisley, Scotland.

The "Trident" brand of canned salmon.

Packed by Ed. Wadhams, Ladner's Landing, B.C.

Every package of the above brands guaranteed as to quality and weight.

BLAICKLOCK BROS, Agents,

17 Common St., MONTREAL.

R. A. LUCAS,

J. H. PARK,

R. T. STEELE,

GEO. E. BRISTOL.

LUCAS, PARK & CO.,

WHOLESALE GROCERS AND IMPORTERS,

73 McNAB STREET NORTH, HAMILTON, Ont.,

Following goods to hand: New Orleans Molasses, Chelsea Table Jellies, Lima Beans, Roquefort, Gorgonzola and Parmesan Cheese, C. & B. Morton's Jams and Marmalades in 1 lb. and 7 lb. Tins, New Brazil Nuts. Expect our next shipment of "Hillwattee Tea" in a week. Send for samples. No standing advance in Coffees our L. Poleo No. 1 Blend remains at the old figure. Send us a Trial Order.

MUNN'S

Labrador Herrings

Quality very choice. Apply early as quantity is very limited.

STEWART MUNN & CO. - Montreal

KOFF NO MORE.

Every retailer should have them at this season of the year. Watson's Cough Drops are the best in the world for the throat and chest; for the voice unequalled. "R. & T. W." Stamped on each drop. Write

R. & T. WATSON, TORONTO,
for Prices, etc.

Mention THE GROCER.

M. J. Woodward & Co.,
PRODUCERS OF CRUDE,

Manufacturers of

Illuminating Oils,
Lubricating Oils,
Paraffine Oils
and Wax, &c

PETROLIA, - ONTARIO.

DURABLE PAILS AND TUBS.

TRY



THEM

The Wm. CANE & SONS MANUFACTURING Co
OF NEWMARKET, ONT.,

The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood. BEST GOODS MADE.
Represented by

Chas. Boeckh & Sons, Toronto,
Jas. Lee & Co., Montreal.

LOCKERBY BROS., WHOLESALE GROCERS,
75 ST. PETER STREET,
MONTREAL, P. Q.,
ARE OFFERING THIS WEEK

SUGARS.
TEAS.

{ Barbadoes
and
Cuba

MOLASSES.

FINE LARGE DRY GOD IN BUNDLES. BONELESS FISH IN BOXES.

Canned Salmon, Lobsters, Mackerel and Oysters.

HUDON, HEBERT & CIE.,
WHOLESALE GROCERS

— AND —

WINE IMPORTERS,

NO TRAVELLERS ON THE ROAD.

304, 306 St. Paul St.

148, 145 Commissioners St.

MONTREAL.

— A Stunner. —

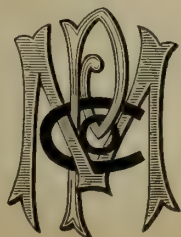
Bowlby's Preserved Apples--Something new, finest goods of the kind ever offered. \$1.50 per doz. Send for sample case.

TURNER, ROSE & CO., Montreal.

BEST GOODS IN THE MARKET.

FRANKFORT, CAMBRIDGE, BOLOGNA,
CHICKEN, HAM and TONGUE
SAUSAGES.

PUT UP BY THE MOFFATT PACKING CO.,
MONTREAL.





A Phenomenal Catch.

Special to THE CANADIAN GROCER.

Fishkill, Ont.—The citizens of this place were thrown into a great state of excitement this afternoon by the strangest catch ever known in these waters. The angler, a well-known resident, was armed with a bamboo rod of ordinary size. He had waited in vain for a bite for nearly half an hour when he felt at the end of his line a fish evidently endowed with enormous strength. The battle which ensued has probably never been paralleled in piscatorial annals. It attracted two thirds of the population of the village, so rapidly was the exciting news circulated. The beholders could scarcely believe their eyes when, as the finny monster was drawn out of the water, the side was found to be adorned with the business card of THE EMPIRE TOBACCO CO., whose goods are now attracting almost as much attention as the fish itself will receive from anglers all over the country.

**Send for
Price List
or**

Sample caddies

Empire Tobacco Co.,

Montreal.

A SIDE SCENE BETWEEN ACTS.

[CONTRIBUTED.]

SCENE I.

(Scene—Dining-room; Mrs. Brown, Mrs. Easy and Mrs. Jones, sitting at table taking 5 o'clock tea.)

Mrs. Easy—Law, Mrs. Brown, what a fine cup of tea.

Mrs. Jones—Delicious. I have not tasted such a good cup of tea for a long, long time.

Mrs. Easy—Why, I pay my grocer sixty cents a pound for tea, and it is not a bit better than this.

Mrs. Brown—Sixty cents a pound! Why, I only pay forty-five cents for this.

Mrs. Jones—Forty-five cents, did you say? Why, bless me, Mrs. Brown, where do you get it?

Mrs. Brown—Oh, my husband gets it on Front street. He knows some of the wholesale people and they let him have it, by taking five or ten lbs. at a time, at the same price as the retail grocer pays.

Mrs. Easy—But I thought the wholesale grocers would not sell to private families.

Mrs. Brown—Oh, but they will. You can go down to Front street and get any quantity you want. There is Mrs. Smith. She is a friend of mine and keeps a boarding house on S. street. One of her boarders is in a wholesale grocery and another in a wholesale dry goods house. She just gets what quantity of dry goods or groceries she wants through them. She only goes to the retail grocer for little odds and ends.

Mrs. Easy—Well, if I had known that before I might have saved quite a bit of money.

Mrs. Jones—Yes, and so might I. We use two lbs. of tea a week in our house, and that would be thirty cents saved—enough to keep Mr. Jones in cigars.

Mrs. Easy—And do you get sugar the same way, Mrs. Brown, and lobsters, sardines and such like?

Mrs. Brown—Oh, yes. Anything and everything they keep.

Mrs. Easy—When I get home I'm just going to talk to Mr. Easy about this, and see if he can't get our things the same way.

Mrs. Jones—And so will I to Mr. Jones. But, Mrs. Brown, supposing you ordered all our things together; then we might get them a little cheaper still. We could easily divide up when they came.

Mrs. Brown—Certainly, I will if you wish it. The goods can be sent here, and we will have no difficulty in separating them. I will let you know all about it as soon as I have spoken to Mr. Brown. (Ladies get up to go.) Well, good-bye, Mrs. Jones. Good-bye, Mrs. Easy.

[Mrs. Jones and Mrs. Easy retire to their respective homes to devise plans for withdrawing their custom from the retail grocer who charges them sixty cents a pound for tea which cost him forty-five.]

SCENE II.

(Private house—Peddler approaches and rings the bell. The door is opened by elderly lady.)

Peddler—Good morning, marm.

Lady—Good morning, sir.

Peddler—I am selling essences, marm, at wholesale prices. I represent the wholesale house of ———, and in order to introduce these goods we are selling them at wholesale prices and in any quantity which may suit you.

Lady—Oh, you do, do you? And you will let me have any quantity I like?

Peddler—Certainly, marm.

Lady—But if I buy some and like them, how can I get any more?

Peddler—Just send a card down to the house any time and I will be pleased to bring them up for you.

Lady—Well, you must represent a mean and contemptible wholesale house. It so happens that my husband keeps a grocery store on Yonge street, and I think when I tell him of your very generous offer he will take care that his account with your house is closed up pretty sharp. Good day, sir.

(Exit peddler No. 1, convinced that he struck a snag that time.)

(Peddler No. 2 rings the bell; door again opens.)

Peddler No. 2—Good morning, madam. I'm selling Messrs. — & —'s pickles, and shall be pleased to take your order for a small quantity.

Lady—Dear, dear, what shall I do? Here is another wholesale house pestering me to buy goods which my husband deals in. (To the peddler)—Begone, sir, and please give this place a wide berth in the future. No wonder John complains of business being bad, when his customers are being drummed up in this way. I wish you good day, sir. (Closes door and resumes her household duties, while the peddler from the wholesale house goes to the next door.)

WE ALWAYS RECOMMEND IT.

W. J. Parker & Co., Waverley, Ont., say:—Please find enclosed \$3 to pay our subscription to THE GROCER. We like THE GROCER and are glad it is making such good progress. Whenever we meet a storekeeper who does not take THE GROCER WE ALWAYS RECOMMEND IT.

Grocers make money by selling

**EMPIRE
BAKING
POWDER**

PURE, STRONG, and CHEAP.

ELLIS & KEIGHLEY,

Toronto, Manufacturers

New Eastern Townships MAPLE SYRUP AND SUGAR.

ABSOLUTE PURITY GUARANTEED.

Wilkins & Co., Adamsville, Que., have contracted for the product of over 150,000 trees.

Among the makers who supply us are a few who have sugar orchards counting 4,500 trees, notably the old Col. Westover bush—The Colonel is a hero of the "Fenian Raid of 1866."

Special Prices to Large Buyers.

Address JOHN WILKINS,

20 Temperance St., Toronto, Ont.
Montreal and Lower Province merchants will please address Wilkins & Co., Adamsville, Que.



Reg. Trade Mark.

MICHEL LEFEBVRE & COY

Manufacturers of

Lion--L--Brand

Pure Vinegars, Mixed Pickles, Jellies, Jams, Preserves.

Montreal, P.Q.

P. DOTY & SON,

(Successors to W. B. Chisholm)

MANUFACTURERS OF



1, 2, 3 bushel grain and root baskets.
1, 2, 3 satchel lunch baskets
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit package of all descriptions.

OAKVILLE, ONT.

MUNN'S PURE BONELESS CODFISH

The finest on the market. Packed in 10 lb., 20 lb., and 40 lb. Boxes. Tied up neatly in 2 lb. bricks. Every brick is guaranteed full weight and Genuine Codfish.

TASTY ECONOMICAL DELICIOUS

Send for Sample at once.

STEWART MUNN & CO.,
MONTREAL.



STUART, HARVEY & Co. Importers and WHOLESALE GROCERS

A Large and Well-Assorted Stock of

Teas, Sugars and General Groceries

HAMILTON, ONT.

STAR BRAND
FEARMAN'S
HAMS AND BACON.
Hamilton, Ont.



HUCKINS SOUPS

Require only to be heated, and are then ready to serve.

Prepared with great care from only the best materials.

Have enjoyed the highest reputation for more than 32 years.

TEST FREE

Send us 20 cents, to help pay express, and receive, prepaid, 2 sample cans of these Soups, your choice.

J. H. W. HUCKINS & CO.,
Sole Manufacturers, Boston, Mass.

SOLD BY ALL LEADING GROCERS.

LEONARD H. DOBBIN, MONTREAL. Sole Agent for Canada.

Tomato, Mock Turtle,
Ox Tail, Green Turtle,
Pea, Julienne,
Beef, Vermicelli,
Chicken, Terrapin,
Macaroni, Consommé,
Okra or Gumbo,
Soup and Bouilli,
Mullagatawny.

RICH AND
PERFECTLY SEASONED.



Ram Lal's
PURE
INDIAN TEA
GUARANTEED ABSOLUTELY PURE
AS MANUFACTURED ON THE
GARDENS IN INDIA.

A fancy parcel of Indian Tea, sold at auction in London for £10 10s. 6d. per pound. All brokers say this price was paid to boom a blend of the buyers. We have sample here of the head blend in Ram Lal's Green label, counterpart of this was sold by the Growers, at auction, for 12s.—\$3 per pound; experts pronounce latter sample fully equal to that sold at £10 12s. 6d. We shall be glad to show our friends, so drop in and see the Indian tea that sold at auction for 12s., say \$3, used in Ram Lal's blend.

JAMES TURNER & CO.,
HAMILTON.
WHOLESALE AGENTS.



Mr. C. de Carteret, of A. Haaz & Co., Vinegar manufacturer of Kingston, was in the city this week.

Mr. M. Webster, of Sheldon, has sold out his grocery business to Mr. Geo. Parker, who will take possession the 1st of June.

Jas. Adams & Co., grocers, Chesley, are going to give up business shortly. Mr. Adams would gladly have renewed his subscription were it not for that reason.

More attention was paid to Easter store window decoration in the city than ever before, but still there was great room for improvement. John Butcher, on Queen street west, had one of the best displays noticed.

Mr. G. M. Cutter, representing Bensdorp's Royal Dutch Coconas, has been in this city for some weeks past advertising these coconas direct to the consumer. His plan was to serve a cup of hot and refreshing cocoa to all who entered the store at which he happened to be, and the universal verdict was that "it was the nicest imported cocoa they had ever tasted."

ASSOCIATION DOINGS.

CHATHAM GROCERS ORGANIZE.

Mr. W. H. Adams, Chatham, Ont., writes :

GENTLEMEN,—I have been instructed to inform you that the grocers here have formed a Retail Grocers' Association. The officers are as follows : John McCorvie, president ; Chas. Williamson, vice-president ; W. H. Adams, secretary ; Geo. Heyward, treasurer, and the directors are Wm. Potter, J. A. Wilson, M. Maranette, and H. Weaver. We have had two meetings with the very best success. There are a large number become members already. We need all the information we can get, and I believe your paper deals with association work to a great extent. Mr. Potter, who is a subscriber to your paper, and who moved first to organize an association has asked me to find out if you can send him last June numbers, which contain peddlers' by-laws, etc. The next meeting will be held next Monday, the 30th. Will you please get the constitutions of the Toronto Association, and send it to me this week with all information you can and oblige.

The GROCER is always ready to hail the advent of a new association, and to do what it can to promote the objects which are sought to be attained by organization. We are glad to hear that the great law of commercial gravitation has begun to tell on the Chatham grocers. They will learn the value of being defensively associated together more by what they accomplish, if they are thorough going unionists, than by any other means. Time and again we have pointed to the difficulties to be overcome, the advantages to be gained by organizing,

and we have shown that the absence of union was itself a positive evil. If only mutual distrust is dispelled, the association need do no other work to deserve perpetuation.

We shall keep our eye on the Chatham association and let our readers hear of it from time to time. We have forwarded the back numbers asked for, and also the constitution of the Toronto association.

STRAY SHOTS.

"I have no competitors; why should I advertise?" said a man who had established a new line of manufacture amply protected by patent. To his mind the case seemed clear that it would be a waste of money. He seemed to enjoy an absolute monopoly, and made money quite rapidly at the start; but his neighbors, jealous of his success, began to experiment, and soon half a dozen of them were in the market with articles closely similar to his own, some of them possessing enough daring to imitate the very name of his article. Competition resulted and caused a difference to his profits which would have paid for very extraordinary advertising. Law-suits followed, which took more time and thought from legitimate attention to his business than the actual money which they cost. If this manufacturer had advertised boldly at the outset, even though it seemed unnecessary, he would have occupied the entire field, instead of leaving three-quarters of it to be competed for, and he would not have felt so much the loss of time and attention requisite to defend his position at law.

"I am at the head of the trade; why should I advertise?" said a prominent manufacturer of cocoa. He was sure that he was right. The majority of his business friends agree with him. He might as well have said, "I am in good health; why should I insure my life?" But none of them looked at it in that way. Asleep in his feeling of security, he did not realise the necessity of erecting a fortification of advertising around his business, and although he had a grand start of all his competitors, younger houses grew more active as he grew older, foreign competition came in despite the tariff, and his declining years were mortified by his taking second place; next, third place; finally, fourth, fifth and sixth place in mercantile rank.

"Why should we advertise, since competition is now ended?" said the Trust, which had just perfected an arrangement by which all the manufacturing interests of its class were consolidated. The Sugar Trust needs no advertising. The Starch Trust has dispensed with it. The argument and precedents seemed unquestioned. Unfortunately for the comparison, however, no substitute for sugar or starch has as yet been discovered, and their article was one which meets with natural competition at almost every hand. Nor had they calculated on foreign

competition, any more than the cocoa manufacturer had. Changes of politics brought about reductions in tariffs. Into a market which they had as yet but half occupied foreigners poured, and soon secured a foothold which would have been doubly difficult, or perhaps impossible, if by energetic advertising at the outset the Trust had secured a universal sale.

Dig for the bottom facts in your business; hunt out every market which your goods can avail of; interest in your behalf every member of the community. A prompt start and a quick pace at the outset will carry your chariot of success far beyond the crowd of competitors, which clatter at the heels of almost every conservative old fogey. Entrench yourselves firmly in the attention of the public, for by being first in peace you may also be first when the time of war arrives. If you are satisfied—if you feel that active advertising cannot extend your business further than its present limits—if you think the outlay would be an unprofitable expense, there must be something wrong. Ten to one you have not considered the full, grand scope of possibility which lies in your business, or, with the energy of the Philadelphia soap-maker, put your goods actively before the attention of the public, not only in the ordinary way, but "for many uses, for quaint uses, for all uses.—Artemus Ward in Printers' Ink.

Grocers make money by selling

EMPIRE BAKING POWDER

PURE, STRONG, and CHEAP.

ELLIS & KEIGHLEY,

Toronto, Manufacturers.

E. LAZENBY & SON,
18 TRINITY STREET, LONDON.



Absolutely the Finest Quality of Pickles Packed, most generally used in England. Quotations on application.

Canadian Agents : Arthur P. Tippet & Co.,
St. John and Montreal.

CORTICELLI

**SPOOL SILKS & TWISTS,
EMBROIDERIES & FANCY SILKS.**

To satisfy and please your customers you must keep the best lines. "CORTICELLI" has that reputation; if you want to put in a line of these goods. Send for further information and prices to

**CORTICELLI SILK CO.,
ST. JOHNS, P. Q.**



**SILVER
STAR
STOVE
POLISH,**

**THE PHENOMENAL POLISH,
BLACK, BRILLIANT, BEAUTIFUL,
Handsomely put up in 3 doz. hinged cases,
can be had from all wholesale grocers,
Or from **F. F. DALLEY & CO.,**
PROPRIETORS,
Hamilton, Canada.**

JAS. WATSON & Co.,

Coffee and Spice
Dealers.

Toronto, Ont.



Brantford } J. S. HAMILTON & CO'Y,
and } BRANTFORD, ONT.
Pelee Island. } Sole Agents for Canada.

SOMETHING NEW.

The Tutti Frutti Automatic Vending Co. supply their Tutti Frutti Automatic Selling Machines to all who have good positions. For all particulars apply to

**E. BELLINGER, Manager,
60 Yonge St., Toronto, Ont**

N. K. FAIRBANK & CO.,

COMPOUND



REFINED LARD.

**185 WELLINGTON ST., MONTREAL.
CHICAGO. ST. LOUIS. NEW YORK.**

Condensed Mince Meat.

Handled by retailer as shelf or counter goods. No waste. Gives general satisfaction.

Will not ferment in warm weather.

Sells at all seasons by all wholesale grocers.



Although fruits are scarce and high, price same as last season, \$13.50 per gross net.

Packed in 1/4 and gross cases.

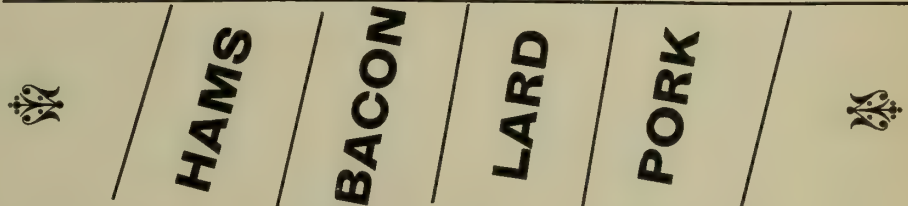
Sole manufacturer for Canada.

Ask your wholesale grocer for it.

J. H. WETHEY, St. Catharines, Ont.

GEO. MATTHEWS

-PACKER and CURER.-



PURE LEAF LARD A SPECIALTY.

PACKING HOUSES, OTTAWA, PETERBORO' and LINSLEY, ONT.

IMPORTANT TO THE TRADE.**Non-Explosive Fire Lighter.**

A new patented article which is beyond question the most economical and effective fire-lighter ever placed on the market. It is patented in Canada and United States. Although on the market only ten days over eighty retailers in the City of Hamilton are handling it successfully

THE NON-EXPLOSIVE FIRE LIGHTER is put up in pressed cakes of eight squares each and is retailed at 3 cents per cake or 2 cakes for 5 cents. ONE SQUARE is sufficient to light a heavy wood fire, thus enabling the consumer to light 16 fires at a cost of 5 cents.

Packed, 1 gross of cakes in a case—Price, \$2.40 per case. 50% profit and a fast seller.

**W. H. GILLARD & CO.,
WHOLESALE GROCERS, HAMILTON, ONT.,**

Sole Agents for Canada.

Orders promptly filled. Sub-Agents wanted in all Eastern Cities.



TORONTO MARKETS.

TORONTO, April 2, 1891.

GROCERIES.

A tendency towards greater activity has been growing week by week, becoming by degrees an increasing trade impulse. The spirit of dulness has that tendency less in hand now than it had last week. The demand has been very much better since our last report and has given outlet to a considerable volume of stock. Canned goods, raisins, currants, molasses, syrup, and tea have been in very good request. The trade in sugar has slackened until it is almost at a standstill, everybody waiting to see how the era of free sugar which opened on Wednesday in the United States would affect the situation here. The consequence has been extreme dulness in the local sugar market, though prices have been steady and unchanged. In all other lines the week's trade has been very good. There is more money in circulation in the country now than there has been since the opening of the year, and the effect is generally better trade and prompter payments.

CANNED GOODS.

Canned goods are firmer, and in some lines higher than last week's report found them. Apples, 3s., are up to \$1.15 and \$1.20 per dozen, and gallons are firm at \$3.10 and \$3.25. There is a very scant stock on this market. Peas are unchanged in quotation, but they tend upwards, \$1.25 being exceedingly firm. Tomatoes are in a similar position, stock being yet available at \$1.25, though not selling at that price by all jobbers who hold any. They run 5c. higher than the highest point quoted last week, being now \$1.35 to \$1.45. The position of salmon is substantially what it was a week ago, running at \$1.40 to \$1.55 for red, and \$1.10 to \$1.25 for white, and \$1.20 to \$1.25 for other grades below the finest. The week's demand for assorted goods has been strong and has given fresh vigor to the situation. There seems to have been but few contracts made for future delivery of the '91 season's pack of tomatoes. The jobbers appear to prefer waiting till the position of packers who have not offered is further disclosed.

W. Boulter & Sons, Picton, have shipped another 1,000 case lot of gallon apples to Europe. This shipment goes to London. The last went to Bremen, Germany. There are enquiries for further lots from Great Britain, but stocks must now be very much reduced.

COFFEES.

The position of good grades is strong, as stock is scarce and prices outside are stiff. Rio is firm at 22 to 23½c. Some fine Porto Rico coffee arrived during the week to sell at 27½ to 28c.

DRIED FRUIT.

The advance in the price of currants at the primary market and the great distributing points has led to an increase in the quotations here. Provincials in barrels are 6¼ to 6¾c., in half barrels they are 6¾ to 6½c. and in cases are 6½c. There has been a very good trade done this week both in currants and raisins.

There has been no change in the prices of any other other class of fruit. Prunes are getting into small proportions.

NUTS.

The nut market has benefited somewhat by the reviving influence of spring, and a demand of some activity has been at work lessening stocks. New Brazils are now in to sell at 10 and 10½c. Cocoanuts are also to be had at \$6.

RICE AND SPICES.

The scarcity of rice is now felt more strongly because of the better demand, the want of fine grades being the notable feature still. Present prices are stiff for the common grades. Spices are going at a commonplace movement into trade, and are not marked by any changes.

SUGAR.

There is a quiet time in the sugar market this week. The removal on Wednesday of the duty on raw sugar by the United States, was preceded and has been so far followed by dulness, everybody being in a state of expectation as to how far the equilibrium of this market would be disturbed by the change. The general belief is, that the long pent-up demand of the United States trade will be ravenous for sugar now that it is so much cheaper, and that the edge of consumption has been sharpened by the almost lenten moderation in the use of it. The removal of the duty being thus likely to be attended by the unfettering of the demand, the activity of the latter is expected to push prices higher than the refiners at first estimated. Sugar, therefore, is not expected to be for some time so cheap in the United States that it can be imported here at prices below those which the Canadian market of itself determines. The duty of 1½c. per lb. and 35 per cent. ad valorem, will be likely along with the freight charges, to be a barrier to importation until the fruit season is on, when some action by the Canadian Government will probably have been taken. Refined has long been as low in England as the present changes will make it in the United States, yet we do not import it. No doubt there is a tendency towards higher prices in the change now made. The greater consumption will increase the price of raw, and that increase will make the prices of Canadian refined so much the higher. Prices are unchanged now, being 7 to 7½c. for granulated, and 5¾c. upward for yellow.

The Halifax Sugar Refinery is again in the market. They began offering the "Woodside" brand sugars here on Monday, through their Messrs. F. W. Hudson & Co.

SYRUPS AND MOLASSES.

The trade in molasses and syrups has improved, the demand for the latter being strengthened by the high prices and scarcity of fruits in the various forms. New Orleans molasses sells at 48 to 65c., the price having thus fallen as a consequence of the change in the mode of levying duty, the New Orleans molasses having heretofore paid the duty levied on syrups.

TEAS.

All stock held here is in a firm position, and the demand is still good. English mail advices say that the black tea market has receded from its recent high position, but that cannot at once ameliorate the situation here which for the time must be ruled by the stock on hand. The local trade in Indians and Ceylons is quite brisk. From London we hear the auctions were rather heavier than last week and comprised a number of "last of the season" invoices. Very little change in values has occurred. Competition



JAMES LUMBERS.

BOYCOTTED.

Although the wholesale merchants are making an effort to boycott me I continue to quote:

EXTRA GRANULATED SUGAR 6.95 per lb.,

For one or more barrels. This is 17½ cents per 100 pounds

Less than the Combination

My Discounts on Sugars, Syrups and Canned Goods are 1½ per cent.

I carry a full line

**Teas,
Sugars,
Tobaccos,
Canned Goods,
and all
General Groceries**

**My Gunpowder,
Hyson and Japan Teas**

at 22 cents per pound are giving entire satisfaction.

**RED HERRINGS
or DIGBY CHICKENS.**

Which I am offering at 13c. per box. There are about 45 herrings in a box.

JAMES LUMBERS
Wholesale Grocer,
67 Front St. East,
TORONTO, ONT.

DAVIDSON & HAY**Wholesale Grocers,****36 Yonge Street,****TORONTO, ONT.****IN STORE**

Full lines of the best brands of British Columbia Salmon including "Lynx" and "Clover Leaf." Also the celebrated "Clover Leaf" Lobsters. If not already handling these goods send trial order.

Sloan & Crowther

WHOLESALE GROCERS,
TORONTO.

New**Brazil Nuts.****H. P. ECKARDT AND CO**

Wholesale Grocers,
3 FRONT ST. EAST, TORONTO.

Thos. KINNEAR & Co

Wholesale Grocers and Importers of

TEAS,
SUGARS,
COFFEES,

AGENTS FOR

Cherry's Irish Mustard, X.D.S.F.

This is superior to any other grade in the market. Try it.

47 Front St. E., - TORONTO.

WARREN BROS. & BOOMER,**IMPORTERS**

AND

WHOLESALE GROCERS,

35 and 37 Front St. East,

TORONTO, ONT.

SUGARS, COFFEES AND TEAS,
SPECIALTIES.

SMITH & KEIGHLEY**WHOLESALE GROCERS**

AND IMPORTERS OF

Mediterranean Fruits.

FINEST SELECTIONS IN THE MARKET

—OF—

China, Japan, Indian and Ceylon

TEAS.**9 Front St. E., Toronto****EDWARD****ADAMS & CO.**

ESTABLISHED 1846.

Wholesale Grocers and Importers of

TEAS,
SUGARS,
COFFEES,

Tobaccos, Wines and Spirits

95 & 97 Dundas St., London, Ont.

BALFOUR & CO.,**IMPORTERS OF TEAS**

AND

Wholesale Grocers**HAMILTON.****STEEL, HAYTER & CO**

IMPORTERS OF

INDIAN TEAS

Direct from their estates in Assam.

Assams, Kangras, Darjeelings and Indian Oolongs in stock.

PROPRIETORS OF THE WELL-KNOWN

" MONSOON " BRAND.

SAMPLES AND QUOTATIONS ON APPLICATION

11 & 13 Front St. E. Toronto.

Calcutta and London Firm: Octavius Steel & Co
Telephone 2354.

J. W. Lang & Co.

Wholesale Grocers,
TORONTO.

CLARK
ARMOUR
FAIRBANK
LIBBY

Canned and Potted Meats.

These goods usually advance
at this season.

ORDER IN TIME.**33 Front St. East.****PERKINS, INCE & Co.,**

41 and 43 Front St., Toronto.

IMPORTERS.

Offer full stock of

TEAS,
COFFEES,
SUGARS,
and General Groceries.

A few choice MALAGA RAISINS re-
maining, also CHOICEST and FINE FIGS
in Boxes.

Just arrived: Prime Sicily Filberts

J. F. EBY.**HUGH BLAIN****CANNED GOODS**

OF EVERY DESCRIPTION.

Meat, **Fish,**
Game, **Fruits,**
Vegetables.

EBY, BLAIN & Co.,

Wholesale Grocers,

FRONT AND
SCOTT STS.

TORONTO.



Everyone

is pleased with

Surprise Soap.

ARE YOU?

The St. Croix Soap Mfg. Co.,

ST. STEPHEN, N.B.

MARKETS—Continued.

continued brisk and has perhaps been more general. Ceylons are slightly easier. Comparative prices of Indian tea in London:

	1891.	1890.
Dust (fair).....	7 d.	5¼ d.
Fannings (reddish).....	7¼ d.	5½ d.
Broken tea (brownish strong).....	9½ d.	7 d.
Pekoe Soug. (useful liquor).....	10¼ d.	8 d.
Pekoe (useful, some tip).....	11 d.	9¼ d.
Pekoe Soug. (inferior liquor).....	9½ d.	6½ d.
Pekoe (inferior).....	10¼ d.	7½ d.

PETROLEUM.

The price of all grades of refined has been steady at last week's quotations, and business has been fairly good.

The Petrolia Advertiser says:—Crude oil is fast making its way towards \$1.50, which we predicted it would reach as soon as the country recovered its regular business basis. At above price, \$1.38, crude is firm, with few sales. Producers have not to hunt buyers for their commodity, but on the contrary, act very chary in accepting offers, particularly for either future sales or of any large amounts.

Refined remains the same as last week, viz.: 12 cents f.o.b. 60 days or two per cent. off for cash.

DRUGS AND CHEMICALS.

The week's business has been an average one. No special conditions have been at work, and prices are unchanged.

BUTTER AND CHEESE.

The situation has been relieved somewhat by more liberal receipts of medium stock. More is wanted, while there is still almost a bare market in stocks of fine butter. This will bring good prices. The stock of low grade is also waning, as nearly all the commission dealers have got their old butter disposed of. There may be supplies still in the country, but it seems doubtful, as the present prices might be supposed likely to bring them upon the market. The prices are: Choice dairy tubs, 20 to 21c.; medium tubs, 15 to 16c.; low grades, 5 to 11c.; pound rolls, 22 to 25c.; large rolls, crocks and pails, 17 to 22c.

Cheese is scarce and firmer at 11 to 12c.

COUNTRY PRODUCE.

APPLES—Are in reduced demand, the deteriorated quality of the lower grade stock and the high prices of the finest stock both tend to check trade. Prices are from \$3 to \$6.

BEANS—Are \$1.30 to \$1.55 and dull.

DRIED APPLES—Are 8 to 8½c., and in fairly good request. They appear to be plentiful here.

EVAPORATED APPLES—Are not specially active, and quote from 12½ to 14c.

EGGS—The market has not a sure basis for any length of time, and dealers consequently buy warily. Lower prices are looked for soon. They now quote 19 to 20c. The supply is improving.

HAY—Is \$7 to \$8.50 for timothy, and \$6 to \$7.50 for mixed. There is an abundant supply.

HIDES—Are unchanged at 5 to 5½c for green.

HONEY—Is dull at last week's quotations, running from 8 to 9½c. for clear, and 14 to 16c. for combs.

HOPS—Good 1890 stock brings 35 to 38c. readily. There is no special spasm in the rate of demand but trade is good.

OATS—Are firm at 57 to 58c.

ONIONS—Are higher, whites being \$3 to \$3.25 and reds \$3.50 to \$3.75. They are very scarce and the demand is strong.

POTATOES—Are not offering as freely as they were, while the demand is improving. Cars would bring 90c. here, and United States buyers are offering equal to that at outside points. Out of store lots are \$1.05 to \$1.10.

SEEDS—The prices are somewhat modified at both ends of the scale. Alsike runs at \$7.50 to \$8.50; red clover at \$4.50 to \$5; and timothy \$1.10 to \$1.55 per bushel. The trade is still good.

SKINS—Are now at about their best. They bring \$1 to \$1.45 for good sheep.

STRAW—Is in light demand at \$6.50.

TALLOW—Is steady at 2c. for rough and ½ to 6c. for refined.

WOOL—Is still very quiet at 19½ to 20c.

FISH.

The fish market has reached the close of its maximum activity at about the right time. In fact the demand for fresh fish outlived the supply of popular stock about a week. Both are now in a low state. Hardly anybody wants any fresh fish, and hardly any fresh fish can be got. This is a desirable ending of the Lenten season, as if stock were left on hand the weather would be unfavorable to its remaining frozen, and fish are better in the lake than in stock in such circumstances. Prices are nominal in most cases at last week's quotations. The prices of dried and smoked fish are likewise unchanged, and the demand is practically over for the time being.

GREEN FRUIT.

A very good week's trade is reported by the importers. Oranges are going out freely at the following prices: Floridas \$4 to \$4.50, Valencias at \$5 to \$6, California navel at \$5 to \$5.50, Riverside seedlings at \$3.75 to \$4. Lemons are unchanged at \$4 to \$4.50, but it is expected that they will be at the \$7 point before the end of the next fortnight, as they are very firm and advanced outside. Red bananas, which are very poor this season, are \$1.50, and yellows are \$1.75 to \$2 for seconds and \$2.50 for firsts. Pine apples are very scarce at \$2.50 to \$4.50.

The local trade in California oranges is so great that Messrs. Cleghorn & Son dispose of a car load every week. They are near the end of their fifth car now.

PROVISIONS.

There is a better feeling in the market for products strong reports from Chicago having an assuring effect upon dealers here. The number of dressed hogs received was small. The market for products here is moderately good and prices are better than they were a week ago.

BACON—Long clear is firm at 7¼ to 8c., bellies at 10½ to 11c.; backs are 10 to 10½c. and rolls are 9 to 9½c.

DRESSED HOGS—Run from \$5 to \$5.75.

HAMS—Are 11 to 11½c.

LARD—Is 9c. to 9½c. for Canadian.

MESS PORK—Is \$14.50 for U. S. heavy, \$15 for Canadian, and \$16.50 for short cut.

SALT.

There is a little more sprightliness in the demand than has been experienced in the late spell so far. The spring trade is evidently opening well.

DRY GOODS.

The trade done this week did not continue so good as it opened. The fine weather at the close of last week and the beginning of this had evidently a strongly animating effect. The last few days have been generally quieter. Trade is still behind the expectations of the majority of the wholesalers.

RAW FURS.

Raw furs are quiet. They still quote as follows:—Beaver, per lb., \$4.50 to \$5; bear, per skin, \$10 to \$25; cub, per skin, \$5 to \$12;

ESTABLISHED 1889.

WE ARE BUYING
Dried Apples.
SEND SAMPLES
AND QUOTATIONS

STANWAY & BAYLEY.
BROKERS
AND
GENERAL COMMISSION MERCHANTS.
44 FRONT ST. EAST. TORONTO.

WE ARE BUYING
Evaporated Apples
SEND SAMPLES
AND QUOTATIONS.

THE ST. LAWRENCE SUGAR REFINING CO'S Granulated and Yellows ARE PURE.

- NO BLUEING -

Material whatsoever is used in the manufacture of

OUR GRANULATED.

A. H. BADGEROW.

ALEX. H. DIXON.

The Badgerow, Dixon Bonded Vinegar
Manufacturing Co.,

79 and 81 Jarvis St., Toronto

Highest award, Toronto Exhibition.

A. HAAZ.

C. DE CARTERET.

A. HAAZ & CO.,

Bonded Manufacturers of

Honey Dew, White Wine, Malt and Cider
VINEGARS.

74 Bagot Street, - Kingston, Ont.

TO GROCERS.

SIMCOE CANNING COY'S

Goods are warranted first-class.

PUSH THEM.

Order through your wholesale
House.

ADAMS & SONS'
TUTTI-FRUTTI

CHEWING GUM.

The fastest seller the trade handles to-day.

Other Staple Brands :

Bo-Kay, Sappota, Magic-Trick, etc., etc. See
our price list page 21.

Send to Adams & Sons, 23 Church St., Toronto,
Ont., for beautiful advertising matter.

Northumberland Paper and Egg Case Co.

Sole Manufacturers of Machine Made Egg Case
Fillers. (Straw Board.)

REINDEER



BRAND.

CONDENSED MILK

Pure, rich, full weight. For many purposes superior to ordinary natural milk.

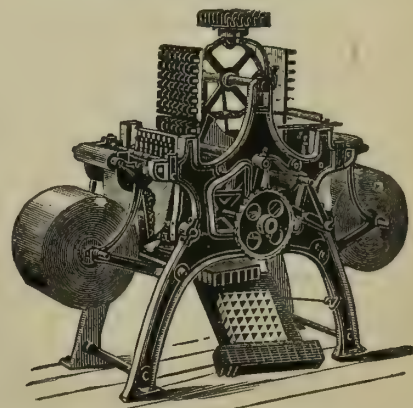
CONDENSED COFFEE

A valuable article, combining pure Coffees, Milk and Sugar. Prepared for use in a few
seconds by simply adding boiling water. Makes an excellent cup of Coffee.

These are decidedly reliable and satisfactory goods to handle.

Truro Condensed Milk and Canning Co., Ltd.,

Truro, Nova Scotia.



We also make a first-class Wooden Case, and can
therefore supply a complete Egg Case at the low-
est possible price. For prices and other informa-
tion, address the Mills, CAMPBELLFORD, ONT

MARKETS—Continued.

fisher \$3.50 to \$5; fox, red, 81 to \$1.50; fox, cross, \$2 to \$5; lynx, \$1.50 to \$2.50; martin, 75 to 90c.; mink, dark, 75c. to \$1.50; Muskrat, fall, 12c.; spring rat, 25c.; winter, 15c.; otter, \$8 to \$13; racoon, 25 to 80c.; skunk, 25 to \$1.75.

MONTREAL

MONTREAL MARKETS.

MONTREAL, April 2, 1891.

GROCERIES.

Although we cannot say that there has been any material change since our last letter, indications are visible that trade is commencing to open up. Jobbers are certainly doing more business than a week ago in the way of general groceries, and although this movement cannot be said to be considerable, it is a sign that consumers are wanting goods, and its influence will be felt by the large wholesalers shortly, for generally speaking, stocks are light and any extended movement will soon tell on them. The prominent features of the week in point of firmness and activity have been tea, coffee, and currants. Some good sized parcels of the latter were moved during the week at full figures, and although we have no advance to cite, it is unlikely that any fresh stock could be laid down here. Coffees occupy an exceptionally strong position and there are little of them here of any sort, while Japan tea worth from 16 to 22c. are in brisk demand, and some good round lots have been moved since our last. It is noticeable, however, in connection with the natural movement as indicating the cautious spirit which actuates buyers that they are only taking what they positively want, as for instance in the case of currants, which are quite likely to go higher, yet buyers cannot be induced to go in.

FRUIT.

The week has not shown any change of a pronounced nature except it be in connection with currants. As noted previously they have been very firm both in New York and abroad, and although we cannot quote any advance here on the 5¼ to 6c. range it would cost pretty near the outside figure to lay them down either from primary markets or New York. Business in them so far has not been particularly noticeable, but jobbers have been taking a few lots at the range mentioned, which has constituted the only stir there is to note on an otherwise dull fruit market. Stocks here are not heavy, and although there is some afloat for here it is not considerable, so that prices may be expected to rule firm. Valencia raisins have presented no noteworthy feature and business in them remains quiet, a condition which seems to be natural at all outside markets also. A letter from London from a leading firm there states that there has been positively nothing doing, and that even if prices had been shaded materially it is doubtful if it would have induced business. Spot prices here run from 5¼ to 6¼c. according to quality. Advices from London of a week ago quote off stock there at 17s. and selected at 20 to 21s.

Green fruit has been fairly active in a jobbing way and some considerable business has been done in oranges and lemons, a good turnover of the New York purchases that we noted previously occurring. Valencia oranges have been moving well at \$5.25 to \$6.00 per case while some Messinas

Butter, Eggs, Potatoes,
Onions, Cheese, Oats,
Apples, Hay, Straw,
Hogs, Poultry, Fish,
Evaporated and Canned
Goods wanted at once

BEST BRANDS OF

Bakers' and Family Flour

ALSO WANTED.

We handle all lines of FARM AND ORCHARD PRODUCE as well as DAIRY.

Write for Quotations for this market or Britain to

IMPERIAL PRODUCE CO'Y.,
OF TORONTO, LTD.,
69 Front Street East, Toronto.

have been selling at \$3.00 to \$3.50 per box. Lemons are steady and unchanged with a good business at \$2.50 to \$4.00. No definite advices are yet to hand concerning the cargoes direct from the Mediterranean beyond the fact that five vessels will bring out consignments. The Gerona for Reford & Co. is already on the way and the Charrington has left Messina and is now at Palermo.

SUGAR, SYRUPS AND MOLASSES.

Jobbers have been doing more in refined sugars, as stocks are so low in the country that buyers could not hold off any longer, still the movement has not assumed generous proportions, but is rather of a hand to mouth nature, and will remain so for a few weeks yet. Yellows rule slightly easier at 5½ to 5¾c., but granulated is extremely firm at 6½ per lb. at the refineries.

There is a fair demand for syrups which results in a fair movement in a small way, but no large lots are changing hands. Prices are unchanged at 3½ to 4c.

Since our last there has been quite a deal in molasses whereby a local speculator, on Thursday last, secured control of a large block of stock, some 1,000 bbls., and is holding it for full figures. The movement into consumers hands, however, continues small, and if prices are maintained in Barbadoes he may make a good thing of it. If they weaken, however, it will be different. The jobbing price here, at present, remains at 34c.

TEA AND COFFEE.

The tea market fully maintains its strong position, and teas worth 16 to 22½c. per pound have been subject to considerable demand, and some 1600 to 2000 half chests of Japans in the aggregate have been moved since the time of our last writing.

Coffees of all kinds occupy an exceptionally strong position, Rios being pretty well cleared up, while Mocha, Jamaica and Java

are in exceptionally small compass and firmly held, while advices from elsewhere point to the market being fully maintained.

RICE.

There is a small business doing in this article, while prices are fully maintained under very strong advices from primary markets. We quote: Japans, \$4.25 to \$4.50; Standard, \$3.90, and off grades, \$3.50 in car lots.

CANNED GOODS.

With the advance of the season, the outlook for this market is improving somewhat, but as yet we have little actual change to note, but holders of all lines have strong convictions that they have good property. The demand for peas and corn is very good and stocks are somewhat reduced, while there is a good enquiry for tomatoes. Prices all round are unchanged.

FISH.

Trade in fish in a strictly wholesale way is now practically over, whatever movement there is being restricted to a small jobbing movement out of second hands. There is little or no stock in first hands except Labrador salmon and sea trout, cod, etc., and other leading lines being all cleaned up. Prices on salmon and sea trout remain unchanged.

PROVISIONS.

There is little change in the provision market one way or the other. Some movement in 100 barrel lots of Canada short cut is noted at \$15, but it is doubtful of any more could be moved on this basis as holders are very firm. Spot quotations on Western pork are low, but there is no change yet, for holders do not think that the demand justifies it. Lard is firm and some holders are asking 7¾ to 8c., but other are selling at 7½c. We quote as follows: Canadian short cut, per bbl \$15.50 to \$16.50; mess pork, western, per bbl \$15.50 to \$16.50; short cut, western, per bbl \$16.00 to \$16.75; hams, city cured, per lb 10¼ to 11½c.; hams, canvassed, per lb 0 00 to 0 00c.; lard, Canadian, in pails, 8½ to 9c.; bacon, per pound, 9 to 10¼c.; lard, com., refined, per lb, 7¼ to 7½c.

EGGS.

The demand for eggs is duller and prices have fallen of slightly in consequence. Business now is on the bases of 21c. which may be considered an extreme figure.

MAPLE SUGAR AND SYRUP.

Receipts of maple sugar and syrups are commencing to come in freely and the quality is excellent. Prices for syrups are 75 to 80c. for ordinary sized tins and 90c. for large. Sugar moves at 10c.

BUTTER.

The butter market is all cleaned up on finest, and there is no creamery to be had, except at extreme figures, some long are being reported, while fine dairy is almost as high. In fact some fresh made stock, which is commencing to arrive, in a small way, from the Eastern Townships, is quickly snapped up at 25 to 26c., a very high figure. This scarcity of finest, makes a call for grades under it, and dairy running from 16 to 17c. is in good demand. The supply of these under goods has been sensibly depleted recently, and with no finest here all the early fresh stock arriving will be wanted for table purposes, so that the home demand for cheaper butter may be expected to account for the bulk of the supply of medium and under grades now on hand. We quote new made Townships dairy 25 to 26c.; fine old dairy 21 to 22c.; good Western dairy 15 to 17c., and old butter 6 to 8c.

CHEESE.

The cheese market is now over until the new make commences to come in, and it has been a remarkably satisfactory one through-

MONTREAL MARKETS.—Continued.

out with a good natural range of prices all along. This may be attributed to the absence of speculation, and dealers who were content with a regular legitimate trade have no complaint to make, while those who grumble because they did not make a deal would grumble anyhow. There is no stock here at all except a few lots, which are held for extreme figures.

FLOUR AND GRAIN.

The flour market has been moving along quietly on a steady basis, with a good fair business doing at quotations. The stock in store is 1688 barrels less than a week ago, and 2709 barrels less than at the corresponding date last year. Patent spring \$0.00 to \$5.80 patent winter, \$5.35 to \$5.50; straight

WE WISH
TO REPRESENT
AN A.1. MILLING HOUSE
— IN —
Flour, Oatmeal, &c.

Have good connection, can give good references, and know that business will result. Address,

JOHN PETERS & Co.,
14 Halifax, N.S.

N. WENGER & BROS.,
AYTON, ONT.

Manufacturers of

Winter Wheat Flour

KLEBER } Patents.
and
EDELWEIS }

MAY BLOSSOM—(straight roller).
MINERVA—(extra).

Write for Samples and Prices,

N. Wenger & Bros.,
AYTON, ONT.

OUR NATIONAL FOODS.

NAME OF FOOD.	SPECIAL USES OF FOOD.	Quantity in Package.	Quantity in Case.
Desiccated Wheat.....	For dyspepsia, etc.....	4 lbs	1 dozen
Desiccated Rolled Oats.....	Porridge, easily digested.....	4 lbs	1 dozen
Snow Flake and Barley.....	Porridge, pudding, etc.....	3 lbs	1 dozen
Desiccated Rolled Wheat.....	Porridge, etc.....	3 lbs	1 dozen
Buckwheat Flour, S. R.....	Griddle Cakes, etc.....	4 lbs	1 dozen
Prepared Pea Flour.....	Soup, brose, etc.....	2 1/2 lbs	1 dozen
Baravena Milk Food.....	For infants.....	1 lb	1 dozen
Patent Prepared Barley.....	Invalids, children and any one.....	1 lb	1 dozen
Patent Prepared Groats.....	Children, light suppers, etc.....	1 lb	1 dozen
Barley Meal.....	For scones, porridge, etc.....	4 lbs	1 dozen
Rye Meal.....	For liver and kidney troubles.....	4 lbs	1 dozen
Farinose or Germ Meal.....	For porridge, etc.....	6 lbs	1 dozen
White Corn Grits.....	For porridge and corn cakes.....	4 lbs	1 dozen
Wheat Grits.....	Porridge, etc.....	4 lbs	1 dozen
Gluten Flour.....	For diabetes and indigestion.....	4 lbs	1 dozen
Breakfast Hominy.....	For puddings, etc.....	4 lbs	1 dozen
Frumenty.....	For puddings, soups.....	2 lbs	1 dozen
Pearl Barley (xxx).....	Soups, etc.....	2 lbs	1 dozen
Farina, very choice.....	Puddings, etc.....	1 1/2 lbs	1 dozen

Ask your grocer for them. The trade supplied by

THE IRELAND NATIONAL FOOD CO. (LIMITED) TORONTO

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FLOUR.

All Grades from Choice
Hard Wheat.

Correspondence from Cash Buyers Solicited.

LEITCH BROS.,
FLOUR MILLS. - OAK LAKE, MAN.

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MERCHANT MILLERS,
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MANUFACTURERS OF
Choice Winter Wheat and Manitoba

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Feed of all kinds and Mixed Cans a Specialty. It will pay you to give trial order.

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CAR LOTS or BROKEN LOTS
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Flour, Meal, Buckwheat Flour, Cornmeal,
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Manufacturer of and Dealer in

Rolled, Granulated & Standard Oatmeals,
Split Peas, Pot Barley, Cornmeal, and General Produce. Eggs a specialty.

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SEAFORTH, ONT.

Canadian White Enamel Sign Co.,
Sole Agents for Caesar Bros.
The Most Durable Sign Letter.
4 Adelaide St. W., Toronto.
A responsible agent wanted in every town and city.

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"FLOUR" Manufactured by Improved Roller System.

BRANDS:
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STANDARD AND GRANULATED OATMEAL.
ROLLED OATS. ROLLED OATMEAL.

DEALERS IN
Grain, Seeds, Bran, Shorts, Beans, Middlings, Chop Feed, Pot Barley,
Split Peas, Cornmeal.

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Mixed cars a specialty.

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Roller Millers.

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Manufactured "Hulgarian" System.

Our brands are
Classic,
Anchor,
White Frost,
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EMBRO
OATMEAL
MILLS.
D. R. ROSS, - - EMBRO, ONT.

A CHOICE QUALITY OF
Roller, Standard and Granulated

Oatmeal

IN BARRELS, HALF BARRELS OR BAGS.

Selected WHITE OATS only used. For prices of Oatmeal or Oathulls in Car-loads or less quantities, write or wire, and will reply promptly. Can ship via Canadian Pacific or Grand Trunk Railways. Have new machinery for the manufacture of Rolled Wheat and Graham Flour and will be pleased to have orders.

MONTREAL Markets Continued.

roller, \$4.90 to \$5.00; extra, \$4.40 to \$4.60; superfine, \$4.00 to \$4.25; fine, \$3.75 to \$4.00; city strong bakers', \$3.00 to \$5.50; strong bakers', \$5.25 to \$5.50.

The grain market remains quiet as far as local business is concerned but the line is distinctly firm in sympathy with outside markets. Advices from Manitoba to the trade here state that the roads are breaking up and the receipts falling off at interior points and that they will be practically net in the course of a day or so and will remain so until after seeding. The stocks in store, compared with those of a week ago, show an increase of 11,593 bushels of wheat, 759 bushels of peas, 8,540 bushels of oats, 6,589 bushels of barley, and a decrease of 645 bushels of corn. Compared with the same date last year there is an increase of 25,037 bushels of wheat, 130,987 bushels of oats and a decrease of 65,828 bushels of corn, 277,006 bushels of peas, 26,340 bushels of barley and 21,215 bushels of rye. We quote; No. 2 hard Manitoba, at \$1.12 to \$1.14; No. 3 do., \$1.01 to \$1.03; No. 2 Northern, \$1.03 to \$1.05; feed do., 69c. to 70c; peas 85c. per 66 pounds in store; 92c. afloat May Manitoba oats, 56c. Upper Canada do., 58c. to 60c. per 34 pounds; corn, 80c. duty paid; feed barley, 58 to 59c; good malting do., 60c. to 65c; rye 70c. to 75c.

ST. JOHN, N.B., MARKETS.

ST. JOHN, N.B., March 30, 1891.
GROCERIES.

The trade movement has been moderately active during the past week. Payments have been fairly well provided for. Easter has had the effect of increasing the demand to a more than ordinary one. Prices have changed considerably in eggs and several seasonable groceries. Flour continues firm, in accord with oatmeal, cornmeal, oats and corn. In provisions, pork is steady, beef higher, smoked meat and lard firm. Imports and exports are about an average, with dealers hopeful for the season's trade.

CANNED GOODS.

The market is pretty well supplied with most of the canned vegetables, except tomatoes, which are a little scarce. The price is higher than it has been for two or three years and considerable inquiry is being made by the grocers. Lobsters are very high and scarce, \$2.10 to \$2.20 per dozen is the price quoted. Oysters are also almost above their value for a profitable trade. Canned meats have advanced in value, and other goods are steady with fair supply.

SUGAR AND MOLASSES.

These have not changed any in prices since last quotations. A small quantity of new molasses has arrived. Quotations are firm at higher prices those that of last year.

TEAS.

The reports of a short tea crop have caused a small advance in prices, but not so much as was expected. Supplies are coming in quite freely, and the demand is considered satisfactory in a jobbing way.

PRODUCE.

POTATOES.—The exports this week have been from 700 to 900 barrels, and prices are steady at \$1.75 to \$2 per barrel for general varieties, with an advance of 25c. per barrel on fancy stock. Supplies are coming in slowly, and business is confined mostly to a small jobbing demand.

BARM YEAST

Put up in assorted boxes, containing 1 1-2 doz. 10c. pkgs and 3 doz. 5c. pkgs. Price \$2 per box.

TRY IT ONCE AND YOU WILL USE NO OTHER.

All reports are favorable Read our weekly testimonials.

TORONTO, 8th October, 1890.

THE BARM YEAST MFG CO.,

35 Wellington Street E., TORONTO.

GENTS,—Have used your "Barm" Yeast, and found it to be better than any I have ever used before.

12 Isabella Street.

I am yours truly,

B. MACMILLAN.

HAMILTON, 7th November, 1890.

THE BARM YEAST CO., TORONTO.

GENTLEMEN,—Having received a sample package of your Yeast, I tried it and found it to be the best I ever used. I then bought a package of your Yeast from my grocer, and now I intend to use it constantly.

Yours truly,

19 Simcoe Street West.

MRS. KIRKPATRICK.

TURNIPS—Are bringing from 80 to 85c. per barrel from the coasting packets, with sales quiet.

EGGS—Are quoted at 18 to 20c., with considerable inquiry. The advance was as marked as the decline a few weeks ago.

APPLES—Are scarce, and good stock is quoted for No. 1 Baldwins \$4 to \$4.25, No. 2 do. \$3 to \$3.50, Nonpareil No. 1 \$4.25 to \$4.50, and No. 2 \$3.50 to \$3.75 per barrel.

ONIONS—A moderate demand for onions at \$4.75 to \$5 per barrel is the jobbers' reply to enquiries about the markets.

BEANS—Are quoted at \$1.80 to \$1.90 per bushel for handpicked, and medium \$1.70 to \$1.75. Sales are generally for small lots.

FLOUR AND MEAL.—Flour is firm and quotations are about as last week. The demand is better. Oatmeal and corn meal are both firm, and are considered good stock for a month or two yet.

PROVISIONS.—Pork is firm and steady at the advance. Beef is higher, and is now quoted at \$14 to \$14.25 per barrel, with the season just opening. Lard is about ¼c. per lb. higher than last reported.

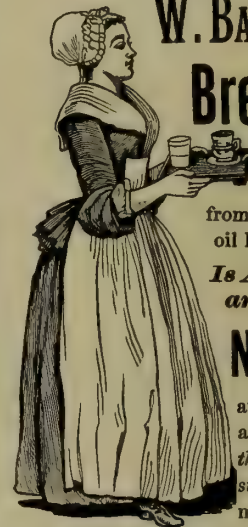
SEEDS.—Timothy is \$1.85 to \$1.90 per bushel. Clover seed 8¾ to 9c. per lb. Trade is improving in these lines, as the season advances.

For uniform excellence in quality, The Horseshoe Brand of canned salmon has no equal.

5-9-14

GOLD MEDAL, PARIS, 1878.

W. BAKER & Co.'s
Breakfast
Cocoa



from which the excess of oil has been removed,

Is Absolutely Pure and it is Soluble.

No Chemicals

are used in its preparation. It has more than three times the strength of Cocoa mixed with Starch,

Arrowroot or Sugar, and is therefore far more economical, costing less than one cent a cup. It is delicious, nourishing, strengthening, EASILY DIGESTED, and admirably adapted for invalids as well as for persons in health.

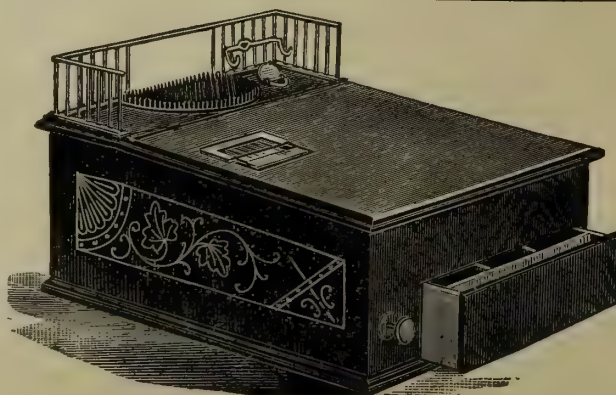
Sold by Grocers everywhere.

W. BAKER & CO., DORCHESTER, MASS.

The Cashier

Is the cheapest and best Cash Register ever offered for Storekeepers' use. Price, \$45.00. It gives about the same results as the high-priced machines, detects dishonesty and carelessness, and is adapted to any business. Send for Circular or call and examine at 24 Front St. West, Toronto.

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JAMES E. BAILLIE, PORK PACKER, TORONTO.

Long Clear Bacon, Mess Pork, Short Cut Pork, Breakfast Bacon, Backs, Spiced Rolls, Pure Lard, Sugar Cured Hams, White Beans, Dried and Evaporated Apples, at close prices. Write for quotations.

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THOMPSON & KING,
Consignees, Brokers, General Commission
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51 Wharf Street, cor. Fort, Victoria, B.C.
Storage. Correspondence Solicited.

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General Commission and Provision Merchants and Wholesale Dealers in Dairy Products.

Consignments solicited and business transacted for Eastern Canada Merchants.

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—DEALER IN—

Labrador Herring, barrels and halves.
Lake Superior Whitefish and Salmon Trout.
Lake Herring.
New Cured Hams and Bacon.
Pure Canadian Lard.
Mess and Short Cut Pork.

Write for Prices.



All kinds of produce handled. Consignments solicited. Carriers supplied.

J. CLEHORN & SON, Wholesale Fruits, Fish and Oysters 94 YONGE ST., TORONTO.

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Our First Car RIVERSIDE SEED-LINGS and WASHINGTON NAVELS now due; two cars FLORIDA ORANGES just arrived. Mostly saleable sizes. Lowest market price.

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Our business is Solely Commission. The only plan which does justice to the Consignor. We handle everything which the Country Store-keeper has to send from home to sell. None of our own goods to sell in preference to yours when the market is good. Nothing between you and best price obtainable except a small commission.

Prompt Sales and Quick Returns.

We Furnish Egg Cases. Try Us.

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FANCY CALIFORNIA EVAPORATED AND GREEN FRUITS A SPECIALTY.

Correspondence solicited, and prices on Foreign Fruits, Figs, Dates, Nuts, etc., furnished on application.

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Choicest Smoked Hams
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Bbl. Pork, Long Clear,
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AT REDUCED PRICES.

Hams, Breakfast and Roll Bacon, New curing, now ready.

For Choice full flavor goods send us a Sample order.

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Dealers in

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Bryant and May's Safety and other matches.
Write for Prices.

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SPECIALTIES: Canned Goods, Dried Apples, Evaporated Apples, Codfish.
Quotations and samples sent on application. A trial solicited.

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Provision Merchant,
83 COLBORNE STREET, - TORONTO.

All kinds of Hog Products handled. Also Butter, Cheese, Poultry, Tallow, Etc.

PATENT EGG CARRIERS SUPPLIED.
Good Prices paid for Good Dairy Butter.

JAS. DICKSON & CO.,

26 WEST MARKET STREET,
Provision and Commission Merchants.
Eggs, Butter, Hams, Lard, Bacon, Cheese, Dried Apples, Finnan Haddies, Dried Cod Fish, bought or sold on commission. Agents for all lines of Canned Corned Beef. Egg Carriers supplied.

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Solicit consignments of Country Produce from Storekeepers.

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Established 1874.

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Wholesale Dealer in Butter, Eggs and General Produce. Consignments solicited. First-class reference.

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Is Honest Goods and just
the Thing on Which to
Make or Extend a Business.

The Best Grocers Make
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Grocers make money by selling

EMPIRE BAKING POWDER

PURE, STRONG, and CHEAP.

ELLIS & KEIGHLEY,
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PACKERS OF THE CELEBRATED



Canned Fruits and Vegetables.

Every can has a Lion on the Label. This label is a guarantee to the consumer that the quality is first-class. Ask your Grocer for the Lion Brand. Do not take any other.

Bay of Quinte
Canning Factories.

Head Office, PICTON. Branch, DEMORESTVILLE.

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—DIRECT IMPORTERS OF—

HIGH GRADE COFFEES,

Old Government Java Arabian Mocha, Plantation Ceylon, Maracaibo and Santos.

Grocers draw trade by selling their FAVORITE EXOELSIO BLEND.

RELIABLE ROASTING BY PATENTED PROCESS.

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Capital, \$2,000,000 and \$1,000,000 respectively.

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A FULL LEAD

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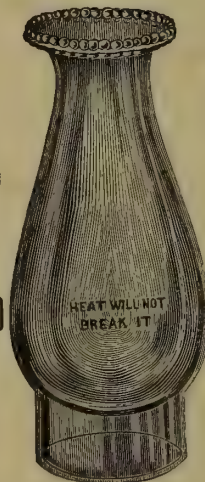
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Done up in

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Messina, Valencia and Florida Oranges. Fine Bitter Oranges and Fancy Lemons. Fresh Cocoanuts. New Prunes, Fancy Figs and Fancy Apples. Canned, Evaporated, Dried and Green Apples. New Maple Sugar and Syrup. Quality guaranteed.

Bargains in Nuts. Let us hear from you.



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make Sandwiches with
Johnston's Fluid Beef
Spread on thin slices of
Bread and Butter.
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Delicious, Economical,
Nutritious.

W. G. A. LAMBE & CO.,
Late WILLIAMSON & LAMBE.

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SAPOLIO Is a solid handsome cake of SCOURING SOAP Which has no equal for all cleaning purposes except the laundry. It will clean paint, make oil cloths bright and give the floors, tables and shelves a new appearance. It will take the grease off the dishes, and off the pots and pans. It scours the knives, the wash basin, bath tub, even the greasy kitchen sink. It brightens all metals except silver or gold. If you have not sold it yet, send your order at once to

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36 Front st., East, Toronto, Ont.

Dominion Agents.

TULLOCH & CO.,

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Exporters of

Naval and Oilmen's Stores, Linseed Oil,
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N.B.—Correspondence invited from Canadian firms interested in any of the above lines

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E. B. EDDY

MANUFACTURING COY'S

ARE THE BEST.

Long Established.

Unsurpassed.

FULL COUNT

Made well on Honor. Sell well on Merit.

FACTORIES AT HULL, CANADA

JAMS AND JELLIES

SUPERIOR
IN
QUALITY.

Raspberry, Strawberry, Blackberry, Plum, Grape,
and Apricot Jams.

Red Currant, Raspberry and Strawberry
Jellies.

Glass, Tin and Wood Packages.

❖ ADMITTED BY ALL ❖

That our Jams and Jellies are superior in quality. We have a full line in all size packages. Can ship in a moment's notice. Goods guaranteed.

DELHI CANNING CO.,

DELHI, ONT.

OUR Mr. Tew, who has just returned from a visit to the English potteries, has brought out with him lines of Porcelain, Opaque, and Printed Wares, etc., entirely new to the Canadian market.

Our Tea, Dinner, and Toilet Wares top the market in both shape and decorations. Our Maple Leaf and Alaska Granite lines command inspection. Please examine our goods before ordering elsewhere.

R. TEW & CO.,

Crockery, Glassware, Fancy Goods, Lamps, etc.

10 FRONT ST. East,

(Adjoining New Board of Trade Building.)



SALES MADE OR PENDING.

S. D. Ross, grocer, Madoc, Ont., is sold out.

R. Phippen, grocer, Parkhill, Ont., advertises his business for sale.

Mrs. L. Smart, grocer, Elora, Ont., has sold out to Jos. G. Gordon.

The stock of P. Lariviere, general merchant, St. Brigide, Que., is sold.

J. B. Giroux, fruit merchant, Quebec, advertises his stock for sale by tender.

P. Ferguson & Co., general merchants, Minden, Ont., have sold out to Scott & Co.

F. Stafford & Bros., general merchants, Portland, Ont., have sold out to F. S. Harrison.

M. H. Leiningden, general merchant, Hopetown, Ont., has sold out to Geo. Stewart.

The stock in the estate of A. A. Richmond, grocer, Parry Sound, Ont., is sold at 54c. in the dollar.

The stock of G. W. Walker, general merchant, Milford, N. S., is advertised for sale by tender.

The stock in the estate of H. T. Archer, grocer, Havelock, Ont., is advertised for sale by tender.

The Vancouver Co-operative Grocer and Supply Co., Vancouver, B. C., has sold out to Stuart & Burton.

I. G. Baker & Co., general merchants, at Calgary, Fort McLeod, and Lethbridge, N. W. T., have sold out to the Hudson's Bay Co.

PARTNERSHIPS FORMED AND DISSOLVED.

Butler & Co., grocers, Halifax, have dissolved.

Burgess & Wood, grocers, Windsor, N. S., have dissolved.

E. E. Ayer & Co., grocers, Moncton, N. B., have dissolved.

Beaulieu, Lambert & Co., grocers, Levis, Que., have dissolved.

Collins & Dillon, produce and commission merchants, St. John, N. B., have dissolved.

Laurin & Rochon, commission merchants, Montreal, have dissolved.

Fortin & Duke, wholesale dealers in flour, etc., Fraserville, Que., have succeeded Dube & Fils.

FIRES.

Thos. Cathcart, grocer, Montreal, is partially burnt out. Insured.

E. A. Blakeney, general merchant, Elgin, N. B., is burnt out. Insured.

Thos. Brown, general merchant, Durham, Ont., is burnt out. Partially insured.

The stock of Depencier Bros., general merchants, Merrickville, Ont., was partially damaged by fire and water. Insured.

REMOVALS AND DEATHS.

Jos. W. Lockhart, grocer, Halifax, is dead.

E. D. Claves, produce dealer, Brockville, Ont., is dead.

John Davis, of John Davis & Son, potters, North Toronto, Ont., is dead.

Robt. Morrison, general merchant, Hensall, Ont., is leaving there and going to Sheddan.

P. A. Eagleson, of P. A. Eagleson & Son, wholesale and retail grocers, Ottawa, is dead.

Edward Morgan, general merchant and lumber dealer, New Germany, N. S., is dead.

D. W. Hopper, general merchant, Ellen-gowan, Ont., is closing up and preparing to leave.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

H. S. Weeks, grocer, Winnipeg, has assigned.

Begin & Co., grocers, Montreal, have assigned.

D. J. Riviere, grocer, Cornwall, Ont., has assigned.

John McAdams, grocer, Fredericton, N. B., has assigned.

Godfrey Bros., Yarmouth, N. S., have suspended payment.

Antoine Desjardins, grocer, St. Cunegonde, Que., has assigned.

A. McBean, general merchant, Clearwater, Man., has assigned.

The creditors of W. V. Gordon, grocer, Montreal, have met.

Philp & Co., wholesale dealers in fruits, etc., Winnipeg, have assigned.

A. D. Campbell, general merchant, Scottsville, N. S., has assigned.

F. Marleau, general merchant, St. Telephare, Que., has assigned.

L. Moquin, general merchant, Lake Megantic, Que., has assigned.

Stephen M. Dunn, general merchant, Weldford, N. B., has assigned.

Achille Caron, general merchant, Broughton Station, Que., has assigned.

Reuben Smith, general merchant, Cape Sable Island, N. S., has assigned.

John Houghton, grocer, Stratford, Ont., has assigned to John Shaw, Stratford.

T. H. Crawford, grocer, Toronto, has assigned to R. T. Macdonald, Toronto.

John B. Morris, general merchant, Bridge-water, N. S., is offering to compromise.

Becker Bros., general merchants, Bismark, Ont., have assigned to C. S. Scott, Hamilton.

S. Saunders, lately in the grocery, fruit and fish trade, has assigned to S. E. Townsend, Toronto.

A. S. Dent, grocer and liquor dealer, Woodstock, Ont., has assigned to R. T. Macdonald, Toronto.

SITUATION WANTED.

YOUNG MAN WANTS SITUATION—UNDER-stands the grocery business thoroughly, first-class references. Apply, J. George, 453 Church St.

BUSINESS CHANCES.

HONEY—GOOLD & COMPANY, BRANTFORD, are supplying grocers with pure honey. Write for prices and catalogue of bee hives, extractors, foundations, etc.

TO LET—GENERAL STORE—ONE OF THE finest business stands in county of York; rent moderate, immediate possession. Apply to Box 420, Richmond Hill, Ont.

VERY DESIRABLE BUSINESS FOR SALE.

We offer the business known locally as "Hayward's Great Cash Grocery" in its entirety; it was established May 1, 1881, upon a capital of \$6,000; has always done an exclusively cash trade; no accounts opened; the first year the trade was but \$51,000; it is now doing a trade upwards of \$300,000, which can be largely increased, as Buffalo is rapidly growing; with the increase in business we have been obliged to twice remove into larger quarters; present number of employees, 38; number of wagons used, 7, with outside trucks doing the heavy hauling; the location is one of the best in the city for general trade, both local and suburban, occupying part of the new block known as the Jewett Building, being the double stores 323-325 Washington street, between South and North Division; 45x140 feet, with elegant basement and 5th floor same dimensions; power, running independent elevator; store steam-heated; power and heat from building on rear street; so no dust, dirt, or machinery to attend to; a very favorable lease for 6 years from May 1, 1891, which includes power and heat in rental price; we offer the business; possession May 1, 1891, as the principal owner desires to retire. The best of help now engaged. The manager for past ten years will remain, or will take an interest. Any live business man with \$30,000 cash, or approved securities in part, can make a fortune here in a few years. In ten years we have paid out over \$16,000 for advertising the business, while the net profits over all have exceeded One Hundred Thousand Dollars. The business is offered in good faith up to April 15th; if not sold by that date, withdrawn from market. Parties thinking of buying had best visit us personally, look over the business in all its details, and then be ready to trade quickly. We refer to Buffalo business men generally. No slow-coaches need apply, as the business is too rapid for setters. Address Hayward & Co., Buffalo, N. Y.

SECURITY

LOOK FOR IT,
WAIT FOR IT,
IT WILL PAY YOU.

The "Eclectic Security" Tubular Lantern.

Combining as it does all the latest improvements without any of the discovered defects of Lanterns hitherto on the market. The following are a few of its most important points, viz.:

Burner connected with oil Cup by a screw.

Inch wick. Hinged Cap to Burner.

Seamless bottom to oil cup, which contains an Imperial pint.

Convenient and cool method for removing Globe to clean and light.

INSPECTION AND COMPARISON INVITED.

Manufactured solely by

THE ALLIANCE MANUFACTURING CO'Y OF TORONTO, (Limited.)

Office and Works 14 Bay Street.

LANTERN

ECLECTIC

TUBULAR

THE GLOBE TOBACCO WORKS COMPANY OF LONDON

LIMITED,

Wish to call the attention of the Wholesale and Jobbing Trade to their Choice Standard Brands of Tobacco.

FLAKE CUT SMOKING.

The Old Flag. Gold Flake.
Hand Made.

GRANULATED SMOKING.

Uncle Tom.

LONG CUT SMOKING.

Wig Wag.

FINE CUT CHEWING.

Golden Thread, Globe, High Court, Victoria, Jersey Lily.

THE CANADIAN GROCER PRICES CURRENT.

TORONTO, April 2, 1890.

This list is corrected every Thursday. The prices are solicited for publication, and are for such quantities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name; the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.

	Per doz
Dunn's No. 1, in tins	2 00
" " 2, in tins	75
Cook's Gem, in 1 lb pkgs.	\$1 75
" " 7 oz	85
" " 2 oz	40
" " 5 lb tins	65
" " bulk, per lb.	12

	Per doz
Empire, 5 dozen 4 oz c s	\$0 75
" " 4 " 8 "	1 15
" " 2 " 16 "	2 00
" " 1/2 " 5 lb cans	9 00
" " bulk, per lb.	15

COOK'S FRIEND.

	Per doz
Size 1, in 2 and 4 doz boxes	\$2 40
" " 10, in 4 doz boxes	2 10
" " 2, in 6 "	80
" " 12, in 6 "	70
" " 3, in 4 "	45
Pound tins, 3 oz in case	3 00
12 oz tins, 3 oz in case	2 40
5 oz tins, 4 "	1 10
5 lb tins, 1/4 "	14 00
Ocean Wave, 1/4 lb, 4 doz cases	75
" " 1/2 lb, 4 "	1 30
" " No. 1, 2 "	1 90
" " 1 lb, 2 "	2 20
" " 5 lb, 1/4 "	9 60

BISCUITS.

	Per lb
Arrowroot	\$0 11 1/2
Abernethy	9
Ginger Nuts	11 1/2
New York Fruit	14 1/2
People's Mixed	10 1/2
Pilot Family	6 1/2
Snowflake	11
Niagara	15
Soda	6
Soda, 1 lb packages	7 1/2
" " 3 lb	20
Sultana	12 1/2
Oyster crackers	6 7/8
Milk biscuit	10
Butter crackers	9 1/2
Tea	11 1/2
Wine	9 1/2
Wine, sweet	9 1/4

BLACKING.

Day & Martin's, pints, per doz	\$3 20
" " 1/2 " "	2 10
" " 1/4 " "	1 10
Spanish, No. 3	4 50
" " 10	9 00
Jacquot's French No. 2	3 00
" " 3	4 50
" " 4	8 00
" " 1-gross Cabinets, asst.	7 50
EDWARDS, CATCHPOLE & CO'S	
No. 1, per gross	9 00
No. 2, do	4 50
No. 3, do	3 60

BLACK LEAD.

Reckitt's Black Lead, per box	1 15
Each box contains either 1 gro., 1 oz.; 1/2 gro., 2 oz., or 1/4 gro., 4 oz.	
TELLIER, ROTHWELL & CO'S	
Royal Black Lead, per gross	\$1 80
F. F. DALLEY & CO.	

	Per gross
Silver Star Stove Paste	9 00
Packed in fancy wood boxes, each box contains 3 doz.	
EDWARDS, CATCHPOLE & CO'S	
Crown Polish, No. 1, per gross	9 00
" " No. 2	4 80

BLUE.

Reckitt's Pure Blue, per gross	2 10
TELLIER, ROTHWELL & CO'S	
Parisian Square Blue, per lb.	13 to 14c

BROOMS.

	Per doz
Carpet, 4 strings	2 90
X Parlor, 2	2 65
Louise 3	2 65
1 Gem 4	3 25
2 " 3	2 65
3 " 2	2 20
4 " 2	1 95
O Hurl, 4	2 65
" " 3	2 35
" " 2	2 05
" " 3	1 70
OK " 2	1 35
Hvy Mill 4	3 70

CORN BROOMS.

	CHAS. BOECKH & SONS, per doz
X Carpet, 4 strings, net	\$3 20
2 " 3	2 90
3 " 4	2 65
XXX Hurl, 4	2 60
1X " 4	2 40
2X Parlor 4	2 25
3 " 3	1 95
4 " 3	1 70
5 " 2	1 30
Girls " 2	1 30
Railway 4	1 50
Ship 4	3 00
2 Cable 2 wire bands, net	4 00
3 " 3	3 00
1 Hearth 2 strings, net	1 75
2 " 2	1 50
3 " 1	1 20
4 " 1	1 30

CANNED GOODS.

	Per doz
Apples, 3's	\$1 15 \$1 20
gallons	3 10 3 25
Blackberries, 2	2 00 2 10
Blueberries, 2	1 25 1 40
Beans, 2's	0 95 1 10
Corn, 2's	1 10 1 25
Cherries, red pitted, 2's	2 25 2 40
Peas, 2's	1 25 1 35
" sifted select	1 35
Pears, Bartlett, 2's	2 00 2 25
" Sugar, 2's	1 50
" " 3's	2 00
Pineapple, Baltimore	2 40 2 50
Bahama	2 90 3 00
Peaches, 2's	2 75 2 85
" 3's	3 75 3 85
" Pie, 3's	1 60 1 65
Plums, Gr Gages, 2's	2 00 2 10
" Lombard	2 00 2 10
" Blue	1 90 2 00
Pumpkins, 3's	1 00 1 10
gallons	3 00 3 25
Raspberries, 2's	2 45 2 50
Strawberries, choice 2's	2 40 2 50
Succotash, 2's	1 50 1 65
Tomatoes, 3's	1 35 1 45
Finnan haddies	1 50
Lobster, Clover Leaf	2 75
" Crown	2 10
" Bishop's Rock	2 00
Mackerel	1 15 1 25
Salmon, 1's	1 40 1 55
" white	1 10 1 25
Sardines Albert, 1/4's tins	11, 11 1/2
" 1/2's "	15, 18
" Martiny, 1/4's "	10, 10 1/2
" 1/2's "	18, 19
Other brands, 9 1/2, 11, 16, 19	
P & C, 1/4's tins	23, 25
" 1/2's "	33, 36
" Amer, 1/4's "	64, 8
" 1/2's "	9, 11

MARMALADE, JAMS AND JELLIES.

CAIRN'S.

(Blacklock Bros., Montreal, Agents.)
Marmalade, Price, f.o.b. Montreal, dz.

" Home Made," glass 1 lb.	\$2.35
" White 1 lb.	2.25
" " 2 "	4.15
" Stone 7 "	13.20
Scotch..... White 1 "	10



Red Currant and Raspberry

Jams.

Gooseberry	1 lb. white pots, 4 doz.
Strawberry	2 doz.
Black Currant	2 doz.
Red Currant	2 doz.
Green Gage	2 doz.
Apricot	2 doz.
Raspberry	2 doz.
Damson	2 doz.
Plum	2 doz.

Jellies. Red Currant, 1 lb. white. \$2.75
Black Currant, 1 lb. white 2.75

DELHI CANNING CO.

Jams assorted, 1's	2 35
Jellies, 1's	2 25

CANNED MEATS.

CLARK'S.

Comp. Corn Beef 1 lb cans	\$1 60
" " 2 "	2 65
" " 4 "	5 00
" " 6 "	7 75
" " 14 "	18 60
Minced Collops, 2 lb cans	2 60
Roast Beef	1 60
" "	3 15
" "	5 85
" "	7 00
Par Ox Tongue, 2 1/2 "	\$7 25
Ox Tongue	7 50
Lunch Tongue	3 00
" "	5 25
English Brawn	2 50
Camb. Sausage	2 50
" "	4 00
Soups, assorted	1 35
" "	2 25
Soups & Bouilli	1 80
" "	4 50
Potted Chicken, Turkey, or Game, 6 oz cans	1 50
Potted Ham, Tongue or Beef, 6 oz cans	1 35
Devilled Tongue or Ham, 1/4 lb cans	1 35
Devilled Chicken or Turkey, 1/4 lb cans	2 25
Sandwich Ham or Tongue, 1/4 lb cans	1 50
Ham, Chicken and Tongue, 1/4 lb cans	1 50

MINCE MEAT.

BRYANT, GIBSON & CO'S—TORONTO.

Mince Meat, 1/4 gal glass jars	\$9 50
Ditto, 25 and 40 lb pails, per lb.	12 1/2c
J. H. WETHEY'S—ST. CATHARINES.	
Condensed, per gross, net	\$13 50

CHEWING GUM.

ADAMS & SONS.

	To Retailers.
Tutti Frutti, 36 5c bars	\$1 30
Bo-Kay (new)	150 pieces
Sappota	150 "
Magic Trick	115 "
Black Jack	115 "
Red Rose	115 "
Sweet Fern	230 "
Adams' N.Y. Gum	200 "
Caramel Tolu	72 "
New Fruit Asst.	115 "
Puzzle Gum	115 "
Colah	115 "

NOW

is the time to advertise in and subscribe for **THE CANADIAN GROCER**. You receive better value for your money than in any other journal in the Dominion.

Prices Current, Continued—

CHOCOLATES & COCOAS.

TODHUNTER, MITCHELL & CO'S.

Chocolate—	Per lb.
French, 1/4's, 6 and 12 lbs.	0 30
Caracas, 1/4's, 6 and 12 lbs.	0 35
Premium, 1/4's, 6 and 12 lbs.	0 30
Santo, 1/4's, 6 and 12 lbs.	0 26
Diamond, 1/4's, 6 and 12 lbs.	0 24
Sticks, gross boxes, each.	1 00

Cocoa, Homeopat'c, 1/4's, 8 & 14 lbs	30
" Pearl	25
" London Pearl 12 & 18	22
" Rock	30
" Bulk, in bxs.	18

JOHN P. MOTT & CO'S

R. S. McIndoe, Agent, Toronto.)

Mott's Broma.....	per lb \$0 30
Mott's Prepared Cocoa.....	28
Mott's Homeopat'c Cocoa (1/4's)	32
Mott's Breakfast Cocoa.....	46
Mott's Breakt. Cocoa (in tins)	45
Mott's No. 1 Chocolate.....	30
Mott's Breakfast Chocolate.....	28
Mott's Caracas Chocolate.....	40
Mott's Diamond Chocolate.....	22
Mott's French-Can. Chocolate	20
Mott's Navy or Cooking Choc.	26
Mott's Cocoa Nibbs.....	30
Mott's Cocoa Shells.....	5
Mott's Vanilla Chocolate stick	22 & 24
Mott's Pure Confec Chocolate	22c-38
Mott's Sweet Confec Choc.	21c-30

COWAN COCOA AND CHOCOLATE CO.

Cocoas—

Hygienic, 1 1/2 lb. boxes	70, 75
Iceland Moss 1/2 lb in 12 lb boxes	35
Soluble (bulk) 15 & 30 lb bxs	18, 20
Soluble (tins) 6 lb and 12 lb	20
Cocoa Nibs, any quantity	30, 35
Cocoa Shells, any quantity	05
Cocoa Essence.....	per doz 1 40

Chocolates—

Mexican, 1/4, 1/2 in 10 lb bxs	30
Queen's Dessert,	40
Vanilla	35
Sweet Caracas	32
Chocolate Powder, 15, 30 lb bxs	25
Chocolate Sticks, per gross	00
Pure Caracas (plain) 1/4, 1/2 lbs	40
Royal Navy (sweet)	30
Confectioners', in 10 lb cakes	30
Chocolate Creams, in 3 lb bxs	30
Chocolate Parisien, in 6 lb bxs	30

WALTER, BAKER & CO'S

Chocolate—

Pre'm No. 1, bxs. 12 & 25 lbs each	35
Baker's Vanilla in bxs 12 lbs each	48
Caracas Sweet bxs 6 lbs each, 12	31
bxs in case.....	31
Eagle, sweet & spiced, bxs 12 lbs	30
each.....	30
Vanilla Tablets, 416 in box, 24 bxs	30
in case, per box.....	3 50
Spanish Tablets, 100 in box, 12 bxs	2 87
in case.....	2 87

German Sweet Chocolate—

Grocers' Style, in cases 12 boxes, 12	23
lbs each.....	23
Grocers' Style, in cases 24 boxes, 6	23
lbs each.....	23
48 Fingers to the lb., in cases 12 bxs	23
12 lbs each.....	23
48 Fingers to the lb., in cases 24 bxs	23
6 lbs each.....	23

Cocoa—

Pure Prepared boxes, 12 lbs each	36
Cracked, boxes, 20 lbs each, 1 lb	28
and assorted papers.....	28
Cracked, in bxs, 12 lbs., each, 1 lb.	28
papers.....	28
Cracked, in bags, 6, 10 & 25 lbs each	28
Cocoa and shells, 12s and 25s.....	25

Breakfast Cocoa—

In bxs, 6 & 12 lbs., each, 1 lb. tins	40
In boxes, 12 lbs., each, 1 lb. tins,	43
decorated canisters.....	43

Broma—

In boxes, 12 lbs., each, 1 lb. tins.....	37
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GIBSON & GIBSON'S
Sydney per lb
Gibson's
Cocoa, 1/4's 0 30
Soluble Cocoa
bulk in boxes 0 18

Prepared do " " " 0 22	
Sydney Gibson's Chocolate, 1/4's	0 30
and 1/2's	0 30
Gibson's Rock do 1/4's and 1/2's	0 30
Dr. Clarke's do 1/4's	0 40
Confectioners' Pure Chocolate	0 30
10 lb. blocks	0 30
Vanilla choc. sticks, per gross	1 00
	per doz
Gibson's Icina, 1/4's, 4 doz. in case.	1 35
Gibson's Icina, 1 lb 2	2 40

COFFEE.

GREEN

	c. per lb.
Mocha.....	32, 35
Old Government Java.....	30, 33
Rio.....	22, 23 1/2
Plantation Ceylon.....	29, 31
Porto Rico.....	24, 26
Guatemala.....	24, 26
Jamaica.....	22, 23
Maracaibo.....	24, 26

WHOLE ROASTED OR PURE GROUND.

ELLIS & KEIGHLEY'S.

	c. per lb
Java.....	33, 34
Java and Mocha.....	34, 36
Plantation Ceylon.....	35, 35
Arabian Mocha.....	37
Santos.....	28, 28
English Breakfast.....	16, 24
Royal Dandelion in 1 lb tins.....	26

TODHUNTER, MITCHELL & CO'S

Excelsior Blend.....	33
Our Own ".....	31
Laguayra ".....	29
Mocha and Java.....	32, 33
Java, Standard.....	33
" Old Government.....	30, 32
Arabian Mocha.....	36
Santos.....	28

J. W. COWAN & CO.

Standard Java in sealed tins,	30
25 and 50 lbs.....	30
Standard Imperial in sealed	32
tins, 25 and 50 lbs.....	32
Standard Blend in sealed tins,	33
25 and 50 lbs.....	33
Ground, in tins, 5, 10, 15 and	20, 30
25 lbs.....	20, 30
Say's Parisien, in 1/2 and 1 lb tins	30

EXTRACTS.

Dalley's Fine Gold, No. 8, per doz.	\$0 75
" " " " 1, 1 1/2 oz.....	1 25
" " " " 2, 2 oz.....	1 75
" " " " 3, 3 oz.....	2 00

FLOUR AND MEAL.

	per bbl.
Flour, Family.....	\$5 10 5 45
" Manitoba Patent.....	5 90
" white wheat patent.....	5 70
" Strong bakers'.....	5 40
Oatmeal, standard, bbls.....	6 00
" granulated, ".....	6 20
" rolled ".....	6 20
Rolled Oats.....	6 20
Brans, per ton.....	16 50
Shorts.....	18 00
Cornmeal.....	4 00 4 40

FLUID BEEF.

JOHNSTON'S, MONTREAL.

	per doz.
Cases, No. 1, 2 oz tins.....	\$2 75 \$3 00
" No. 2, 4 oz tins.....	4 50 5 00
" No. 3, 8 oz tins.....	8 00 8 75
" No. 4, 1 lb tins.....	12 60 14 25
" No. 5, 2 lb tins.....	25 00 27 00

FRUITS.

FOREIGN. c. per lb.

Currents, Provincial, bbls..	6 1/4, 6 3/4
" " 1/2 bbls	6 1/2, 6 1/2
" " cases	6 1/2, 6 1/2
" Filatras, bbls.....	6 1/2, 6 1/2
" " 1/2 bbls.....	6 1/2, 6 1/2
" " cases.....	6 1/2, 6 1/2
" Patras, bbls.....	6 1/2, 7
" " 1/2 bbls.....	7, 7 1/2
" " cases.....	7 1/2, 7 3/4
" Vostizzas, cases.....	7 1/2, 8 1/2
" " 1/2 cases	7 1/2, 8
" 5-crown Excelsior	9 1/2, 9 1/2
(cases).....	9 1/2, 9 3/4
" 1 case.....	9 1/2, 9 3/4
Dates, Persian, boxes,	5 1/2, 6
Figs, Elemes, 14 oz., per box	10 12
" 10 lb boxes.....	12 1/2, 13
" 20-lb ".....	15 16
" Seven-Crown.....	18
Prunes, Bosnia, hhds.....	7 1/4, 8
" " cases, new.....	8 1/2, 10
Raisins, Valencia, off stalk.	6 1/2, 6 1/2
Selected.....	7 1/2, 8
Layers.....	8 8 1/2
Raisins, Sultanias.....	17, 18
" Eleme.....	7 1/2, 8
" Malaga.....	3 00 3 25
London layers.....	2 35 2 75
Loose muscatels.....	2 35 2 50
Imperial cabinets.....	3 25 3 50
" " qrs, flat.....	1 00
Connoisseur clusters.....	4 00 4 25
Extra dessert ".....	4 75 5 00
" " qrs.....	1 50
Royal clusters.....	6 00 6 50
Fancy Vega cartoons.....	2 75
Black baskets.....	4 00 4 25
" " qrs.....	1 30 1 35
Blue ".....	4 75 5 00
" " qrs.....	1 50 1 60
Fine Dehesas.....	7 00 7 25
" " qrs.....	2 00 2 25
Lemons, Malaga.....	4 00 4 50
" Palermos.....	4 00 4 50
" Messina.....	4 00 4 50

Oranges, Floridas.....	4 00 4 50
" Jamaicas.....	" " " "
" Valencias.....	5 00 6 00
" California navels.....	5 00 5 50
" River seedlings.....	3 75 4 00

DOMESTIC.

Apples, Dried, per lb.....	0 08 0 08 1/2
do Evaporated.....	0 12 1/2 0 14

GLASSWARE.

TAYLOR, SCOTT & CO.

	c. per doz
Lamp Chimneys, O.....	32
" " A.....	35
" " B.....	45

GRAIN.

Wheat, Fall, No. 2,	1 08
" Red Winter, No. 2.....	1 07 1 08
" Spring, No. 2.....	1 09 1 01
" Man. Hard, No. 1.....	" " " "
" " No. 2.....	1 14 1 15
Oats, No. 2, per 34 lbs.....	57 58
Barley, No. 2, per 48 lbs.....	59
" No. 3, extra.....	55
" No. 3.....	50 51
Rye.....	75 76
Peas.....	78 78 1/2
Corn.....	73

HAY & STRAW.

Hay, Pressed, "on track " 00	8 50
Straw Pressed, ".....	6 00 6 50

LARD.

"FAIRBANK'S" REFINED COMPOUND.	
In Butter Tubs.....	0 08 1/2
Fancy ".....	0 09
3-hoop pails.....	0 09 0 09 1/2
60 lb. cases of 3 lb., 5 lb.,	
and 10 lb. tins, per lb.....	0 10

MUSTARD.

ELLIS & KEIGHLEY'S.

	cts
Durham, Fine, in 1/2 and 1 lb tins	25
" per lb.....	22
" Fine, in 1 lb jars.....	70
" Fine, in 4 lb jars.....	30
" Ex. Sup., in bulk, per lb.....	20
" Superior, in bulk, per lb.....	15
" Fine.....	15
COLMAN'S AND KEEN'S	
In 4 lb jars.....	75
In 1 lb jars.....	25
D. S. F., in tins, per lb.....	41
" in 1/2 lb tins.....	42
" in 1/4 lb tins, per lb.....	44
D. F. in 1/2 lb tins, per lb.....	26
" " 1/2 ".....	28

NUTS.

	per lb.
Almonds, Ivica.....	14 15
" Tarragona.....	16 17
" Formigetta.....	" " " "
Almonds, Shelled Valencias	34, 35
" " Jordon.....	45, 55
Brazil.....	10 10 1/2
Cocconuts.....	6 00
Filberts, Sicily.....	11
Filberts, Oblong.....	14 15
Peanuts, roasted.....	12, 13
" green.....	9 10
Walnuts, Grenoble.....	18
" Bordeaux.....	12, 13
" Naples, cases.....	" " " "
" Marbots.....	13 1/2
" Chilis.....	12 13

Toronto Biscuit and Confectionery Co's

BISCUITS

Are more digestible and
preferred to all others,

being free from any deleterious ingredients for improv-
ing their appearance. Send for Price List.

Prices current, continued—

PICKLES & SAUCES.BRYANT, GIBSON & CO'S. TORONTO
PICKLES.

John Bull, mixed, in bulk	\$0 60
" Chow Pic'le, in b'lk	65
" Mixed & Chow-Chow pts	2 15
" Mixed & Chow-Chow pts	3 25
" 16 g.	1 90
Horse Radish, bottles, per doz	2 25
SAUCES.	
John Bull, kegs, per gal.	1 25
" ½ pt. bottles, per doz.	1 00
" ¼ pt. bottles, per doz	1 75
Devonshire Relish, kegs p. gal	1 75
" ½ pt. bottles,	1 25
Niagara Tomato, kegs, per gal	1 25
" Reputed pints	1 25
Terry's Candied Peels. c. per peels	16
Lemon, 7 lb boxes.	18
Orange, " "	30
Citron " "	30
CROSS & BLACKWELL'S.	
Pickles, all kinds, pints, per doz	3 25
" LEA & PERRIN'S. per doz.	3 25
Worcester Sauce, ½ pts. \$3 60 \$3 75	
" pints 6 25 6 50	

PRODUCE.

DAIRY.	
Butter, creamery, rolls	\$0 00 \$0 00
" tub...	
" dairy, tubs, choice	0 20 0 21
" medium	0 15 0 16
" low grades to com.	0 05 0 11
Butter, pound rolls.	0 22 0 25
" large rolls.	0 17 0 22
" store crocks	0 15 0 18
Cheese	0 11 0 12
COUNTRY	
Eggs, fresh, per doz.	0 19 0 20
" limed	
Beans	1 30 1 55
Onions, per bbl.	3 00 3 75
Potatoes, per bag on tr'k	0 05 0 90
Hops, 1889 crop	0 15 0 18
" 1890	0 35 0 38
Honey, extracted	0 08 0 09½
" section	0 14 0 16

PROVISIONS.

Bacon, long clear, p lb.	0 07½ 0 08
Pork, mess, p. bbl.	14 50 16 50
Hams, smoked, per lb.	0 11 0 11½
" pickled	

Bellies	0 10½ 0 11
Rolls	0 09 0 09½
Backs	0 10 0 10½
Lard, Canadian, per lb.	0 09 0 09½
Hogs	5 00 5 75
Tallow, refined, per lb.	0 05½ 0 06
" rough, " "	0 02

RICE, ETC.

Rice, Aracan	3½ 4c
" Patna	5, 6½
" Japan	5, 5½
" extra Burmah	3½ 4
Grand Duke	6½ 7½
Sago	4½ 5
Tapioca	5½ 6½

SPICES.

GROUND.	
Pepper, black, pure	\$0 20 \$0 22
" fine to superior	12 18
" white, pure	32 35
" fine to choice	25 30
Ginger, Jamaica, pure.	25 27
" African, " "	18 25
Cassia, fine to pure	18 25
Cloves, " "	25 40
Allspice, choice to pure.	12 15
Cayenne, " "	30 35
Nutmegs, " "	75 1 20
Mace, " "	1 00 1 25
Mixed Spice, choice to pure.	30 35
Cream of Tartar, fine to pure	25 37

STARCH.EDWARD BURGH STARCH MFG. CO.
MONTREAL.
BRITISH AMERICA STARCH CO.
BRANTFORD.

No. 1 Laundry, 4 lb cartons.	51c
Canada Laundry	44
Silver Gloss, crates	63
Lily White, crates	63
Silver Gloss, 1 lb chromos.	63
Lily White, 1 lb chromos.	63
Satin, Starch 1 lb chromos.	71
Brantford Gloss, 1 lb chromos.	71
No 1 Laundry, barrels & halves	44
No 1 Prepared Corn	71
Canada Corn	63
Challenge Corn	63
Rice Starch, 1 lb.	9
Cube, 1 lb.	7½

KINGSFORDS OSWEGO STARCH.

Pure Starch—	
40-lb boxes, 1, 2, and 4 lb. pack'g's	8
35-lb boxes, 3 lb. packages	8

12-lb " "	8½
38 to 45-lb boxes.	8
Silver Gloss Starch—	
40-lb " 1, 2 and 4 lb packages.	9
40-lb " ½ lb package	9½
40-lb " ¼	10
40-lb " assorted ½ and ¼ lbs.	9½
6-lb " sliding covers	9½
38 to 45 lb boxes	9
Oswego Corn Starch—for Puddings,	
Custards, etc.—	
40 lb boxes, 1 lb packages.	8½
20 " "	8½

SUGAR.

c. per lb	
Granulated, 15 bbls or over.	7
" less than 15 bbls.	7½
Paris Lump, bbls	7½
" less than a bbl	7½
Extra Ground, bbls	8
" less than a bbl.	8½
Powdered, bbls	7
" less than a bbl.	7½
White refined	6½
Extra bright refined	6½
Bright Yellow	5½
Medium " "	5½
Brown " "	5½
Raw Jamaica, in bags	5½

SYRUPS AND MOLASSES.

SYRUPS.	
Per lb.	
Redpath's "D"	3½c. 3½c
" "M"	3½ 3½
Redpath's "B"	3½ 3½
" "VB"	3½ 3½
" Extra V.B.	4 4½
" Ex. Sup.	4½ 4½
" XXX Sup.	4½ 4½
Corn Syrup	48 48

MOLASSES.

Per gal.	
Trinidad, in puncheons.	38, 40c
" bbls	40, 42
" ½ bbls	42, 44
New Orleans, in bbls	48, 65
Porto Rico, hdds.	38, 45
" barrels	42, 47
" ½ barrels	44, 49

TEAS.

GREENS.	
Per lb	
Gunpowder—	
Cases, extra firsts	42, 50c
Half chests, ordinary firsts	22, 38
Cases, sifted, extra firsts	42, 50
Cases, small leaf, firsts	35, 40

Young Hyson—Moyunes	
Half chests, ordinary firsts	22, 38
" " seconds	20, 22
" " common	18, 20
PING SUEYS.	
Half chests, firsts	28, 32
" " seconds	20, 22
Half Boxes, firsts	28, 32
" " seconds	20, 22

JAPAN.

Half Chests—	
Choicest	38, 40
Choice	32, 36
Finest	28, 30
Fine	25, 27
Good medium	22, 24
Medium	19, 20
Good common	18, 19
Common	16, 17
Nagasaki, ½ chests Pekoe	20, 22
" Oolong	17, 18
" Gunpowder	18, 20
" Siftings	8, 12½

CONGOUS.

Half chests, Kaisow, Moning	52, 55
Caddies and half chests	15, 50
Caddies, Pakling and new makes	18, 50

OO LONG.

Half chests Formosa	34, 50
Caddies	36 55

ASSAMS.

Chests and half-chests Pekoe	22,
Boxes, Foochow and Canton	28, 60

TOBACCO AND CIGARS.

British Consols, 4's; bright twist,	
5's; Twin Gold Bar, 8's	62c
Ingots, rough and ready, 7's	59
Laurel, 3's	52
Brier, 7's	50
Index, 7's	45
Honeysuckle, 7's.	53
Napoleon, 8's.	49
Royal Arms, 12's	50
Victoria, 12's	48
Brunette and Lovely, 12's.	45½
Prince of Wales, in caddies.	46½
" in 75 lb boxes	46
Bright Smoking Plug Myrtle, T &	
B, 3's	55
Lily, 7's	48
Diamond Solace, 12's	45
Mrtle Cut Smoking, 1 lb tins	65
½ lb pg, 6 lb boxes	65
oz pg, 5 lb boxes	65



KINGSFORD'S OSWEGO STARCH.

"Pure" and "Silver Gloss"
FOR THE LAUNDRY.

Corn Starch,
FOR THE TABLE,

Standard of Excellence. Absolutely Pure.

For Sale by all Leading Jobbers in Canada.

T. KINGSFORD & SON, Oswego, N.Y.

KNOX, MORGAN & CO.,

Wholesale Dry Goods Importers,

HAMILTON, - - - ONTARIO.

Special values for Independent Buyers in Spring (1891) samples :

ROUGH BROWNS, 8 and 10c. Three lines BLACK WORSTEDS, VICTORIA LAWNS, 8 and 10c.
DRESS GOODS—Entirely new stock, very latest Novelties, large variety of designs.
ALL WOOL BLACK CASHMERES, 37½c.
In GENTS' FURNISHINGS we have made special efforts. 200 styles and neckwear, 120 styles shirts and top shirts.

LACES, FRILLINGS and HOSIERY.

Prices current, continued—

GLOBE TOBACCO COMPANY.
CUT SMOKING TOBACCO.

	Per lb.
The Old Flag, ½ lb. in 5 lb. boxes.	66c
Gold Flake, 1-5, 6 lb boxes.	65c
" " 1-10, 5 " "	75c
" " 1 " fancy tins.	65c
" " 1 " glass jars.	72c
Hand Made, 1-5, 6 lb boxes.	63c
" " 1 " fancy tins.	63c
" " 1 " glass jars.	70c

GRANULATED SMOKING TOBACCO.

Uncle Tom, 1-5, 6 lb boxes.	40c
" " 1-10, 6 lb " "	4 c

LONG CUT SMOKING TOBACCO.

Wig Wag, ½, 6 lb boxes.	36c
" " 1-5, 6 lb " "	38c
" " 1-10, 6 lb " "	40c

FINE CUT CHEWING TOBACCO.

Golden Thread, 5 & 10 lb pails.	90c
Globe, " " " "	85c
Victoria, " " " "	70c
High Court, " " " "	65c
Jersey Lilly, " " " "	60c

Golden Thread, 1-16 " Foil in ¼ gro.

boxes, per gross 9 00

Solace 1-16 " Foil in ¼ gro.

boxes, per gross 6 00

CIGARS—S. DAVIS & SONS, Montreal.

Madre E' Hijo, Lord Landsdowne \$60 00

" " Panetelas 60 00

" " Bouquet 60 00

" " Perfectos 85 00

" " Longfellow 85 00

" " Reina Victoria 80 00

" " Pins 55 00

El Padre, Reina Victoria 55 00

" " Reina Vict., Especial 50 00

" " Conchas de Regalia 50 00

" " Bouquet 55 00

" " Pins 50 00

" " Longfellow 80 00

" " Perfectos 80 00

Mango, Nine 35 00

Cable, Conchas 30 00

Queens 29 00

Cigarettes, all Tobacco—

Cable 7 00

El Padre 11 00

Mauricio 15 00

DOMINION CUT TOBACCO WORKS, MON-

TREAL.

CIGARETTES.

Per M.

Athlete 7 00

Puritan 6 25

Sultana 5 75

Derby 4 00

B. C. No. 1 4 00

Sweet Sixteen 3 50

CUT TOBACCO.

per lb.

Puritan, ½ lb pkg, 5 lb boxes. 65 || Old Chum, ½ lb pkg 5 lb box. | 65 |
Sultana, ½ lb pkg 5 lb box.	57
Old Virgin, 1-10 lb pkg, 10 lb boxes.	57
Gold Block, ½ lb pkg, 5 lb boxes.	65

CIGARETTE TOBACCO.

per lb.

B. C. N. 1, 1-10, 5 lb boxes. 78 || Puritan, 1-10, 5 lb boxes. | 80 |
| Athlete, per lb. | 1 10 |

SOAP.

per lb.

 Ivory Bar, 1 lb. bars. | 5 ½ || Do. 2, 6-16 and 3 lb bars. | 5 ½ |
Primrose, ½ lb bars, wax W.	4 ½
" " " "	4 ½
John A. cake, wax W. per doz.	42
Mayflower, cake,	42

Gem, 3 lb bars per lb.	3 ½
" " 13 oz, 1 and 2 lb. bars.	3 ½
Queen's Laundry, per bar.	5 ½
Fride of Kitchen, per box.	2 7 ½
Sapolio, ¼ gross boxes.	3 2 ½
per gross, net cash.	12 00

TOILET SOAP.

TAYLOR, SCOTT & CO.

	per doz.
Baby's Own, ½ doz boxes.	\$1 25
Our Boys, ½ " "	1 25
Sea Foam, ½ " "	75
London Bouquet, ½ " "	60
Oatmeal, ½ " "	85
" " " "	60
Paris Assorted, ½ " "	0 75
Albert Oatmeal bar, 2 doz. boxes.	0 75
" " White Castile bar, 2 doz.	0 75
boxes.	0 75
Fatherland, ½ doz boxes.	5 00

WOODENWARE.

	per doz.
Pails, 2 hoop, clear.	No. 1. \$1 70
" " " "	" " 1 90
Pails, 2 hoops, clear.	No. 2. \$1 60
" " " "	" " 1 80
" " 3 " painted.	" " 1 80
Tubs, No. 0.	9 50
" " 1.	8 00
" " 2.	7 00
" " 3.	6 00
Washboards, Globe.	\$1 90
" " Water Witch.	1 40
" " Northern Queen.	2 25
" " Planet.	1 70
" " Waverly.	1 60
" " X X.	1 50
" " X.	1 30
" " Single Crescent.	1 85
" " Double.	2 75
" " Jubilee.	2 25

per case.

Matches, 5 case lots. Single cases

Prior 1 75

Telephone 4 05 4 15

Telegraph 4 30 4 40

French 3 60 3 75

per doz.

Mops and Handles, comb. 1 25

Butter tubs 1 60 \$3 20

Butter Bowls, crates ast'd 3 60

CLOTHES PINS.

5 gross, per box 0 75 0 80

lots. 0 75 0 80

Star, 4 doz. in package 0 85

" " " " 1 25

" " " " 0 90

cotton bags 0 90

INDURATED FIBRE WARE.

1 ½ pail, 6 qt. \$4 00

Star Standard, 12 qt. 4 50

Milk, 14 qt. 5 50

Round bottomed fire pail, 14 qt. 5 50

Tubs, No. 1. 15 50

" " 2. 13 25

" " 3. 11 00

Nests of 3. 3 40

Keelers No. 1. 10 00

" " 2. 9 00

" " 3. 8 00

" " 4. 7 00

Milk pans 3 25

Wash Basins, flat bottoms. 2 75

" " round. 3 00

Handy dish 3 75

Water Closet Tanks 18 00

DURABLE PAILS AND TUBS

WM. CANE & SONS, MANUFACTURING CO

NEWMARKET.

	per doz.
Steel hoops, painted and grain'd	2 20
Brass hoops, oiled and varnish.	3 25
No 1 tubs	9 50
No 2	8 50
No 3	7 50

YEAST.

Barm yeast in boxes of 2 doz.	
10c. and 2 doz. 5c. packages.	2 00
Royal Yeast Cakes, 3 doz 10c.	
packages in case, per case	\$1 95
Royal Yeast Cakes, 3 doz 5c.	
packages in case, per case	1 00

OUR NATIONAL FOODS.

	pkg.	doz.
Desiccated Wheat.	4 lb. \$2 30	
" " Rolled Oats.	4 " 2 25	
Snow Flake Barley.	4 " 2 40	
Desiccated Rolled Wheat.	3 " 2 25	
Buckwheat Flour, S. R.	4 " 2 25	
Prepared Pea Flour.	2 ½ " 1 80	
Baravena Milk Food.	1 " 3 00	
Patent Prepared Barley	1 " 1 80	
Patent Prepared Groats	1 " 1 50	
Gluten Flour.	4 lb. 2 80	
Farina, very choice.	1 ½ lb. 1 80	

HARDWARE, PAINTS AND

OILS.

CUT NAILS, from Toronto:

10 dy. to 60 dy. 2 55 2 60

8 dy. and 9 dy. 2 85 2 90

1 dy. to 7 dy. 3 05 3 10

3 dy. C.P. 4 05 4 10

3 dy. A.P. 3 55 3 60

HORSE NAILS:

"C" 50 and 10 per cent. to 60 from

list.

HORSE SHOES:

From Toronto, per keg. 3 60 3 75

SCREWS: Wood—

Flat head iron 7 ½ p.c. dis

Round " 7 ½ p.c. dis

Flat head brass 7 ½ p.c. dis

Round head brass 70 p.c.

WINDOW GLASS:

25 in and under 1 55 1 60

26 to 40 1 60 0 00

41 to 50 3 60 0 00

51 to 60 3 90 0 00

61 to 70 4 20 0 00

ROPE: Manilla 0 15 0 16

Sisal 0 11 ½ 0 12 ½

AXES: Per box, \$6 to \$12.

SHOT: Canadian, dis. 7 ½ per cent.

HINGES: Heavy T and strap 05 05 ½

" " Screw, hook & strap. 03 ½ 04 ½

WHITE LEAD: Pure Ass'n guarantee

ground in oil.

25 lb. irons. per lb 5 ¾

No. 1. " 5 ¼

No. 2. " 4 ¾

No. 3. " 4 ¾

TURPENTINE: Selected packages, per

gal. 0 62 0 63

LINSEED OIL. per gal, raw 0 64 0 65

Boiled, per gal. 0 67 0 68

CASTOR OIL: Best per lb. 0 11 0 12

GLUE: Common, per lb. 0 10 0 11

PETROLEUM.

F. O. B. Toronto. Imp. gal.

Canadian. \$0 16

Caroon Safety. 0 17 ½ 0 18

Canadian Water White 0 20 0 22

Amer'n Prime White 0 23 0 24

" " Water White. 0 25 0 00

Photogene. 0 27 0 00

DRUGS AND CHEMICALS.

Alum	lb	\$0 02	\$0 03
Blue Vitriol		0 06	0 07
Brimstone		0 02 ½	0 03 ½
Borax		0 13	0 14
Camphor		0 75	0 80
Carbolic Acid		0 45	0 50
Castor Oil		0 13	0 14
Cream Tartar		0 30	0 31
Epsom Salts		0 01 ½	0 02 ½
Paris Green		0 18	0 22
Extract Logwood, bulk		0 13	0 14
" " boxes		0 15	0 17
Gentian		0 10	0 13
Glycerine, per lb		0 19	0 21
Hellebore		0 16	0 17
Iodine		5 00	5 50
Insect Powder		0 40	0 50
Saltpetre		0 08 ½	0 09
Soda Bicarb, per keg		2 50	2 75
Salt Soda		1 00	1 25
Madder		0 12 ½	0 14

VINEGAR.

A. HAAZ & CO

XX, W.W.		0 20
XXX, W.W.		0 25
Honey Dew		0 30
Pickling		0 30
Malting		0 45
THE BADGEROW FALCONER VINEGAR CO		
French Bordeaux	per gal.	0 34
Tarragona		0 32
Triple		0 30
Fruit Vinegar		0 27
Pickling		0 28
XXX		0 25
Extra XX		0 22
XX		0 20
X		0 16
Cider Vinegar		0 16 to 0 25
Honey Vinegar		0 25
Eng. Malt Vinegar		0 50 to 0 60
Bottled Malt Vinegar, qts.		2 00
Methylated Spirits.		2 00 to 2 25

INK.

EDWARD CATCHPOLE & Co		
Blue black, 2 oz., per gross.		4 00
Jet Black, 2 oz.,		3 75
All colors, 2 oz.,		4 50
Blue black, quarts, per doz.		5 00
" " pints,		3 25

FISH.

FISH.			
Frozen Fish :			
Trout	per lb	.....	.....
Whitefish	do	.....	.....
"	Manitoba do	.....	.....
British Columbia salmon	per lb	.....	.....
Lake herring	per 100	.....	.....
Pickrel	per lb	.....	.....
Pike	do	.....	0 04
Smelts.			
Pickled and Salt Fish :			
Labrador herring, p. bbl	5 75	5 50	.....
Shore herring	4 50	5 50	.....
Salmon trout, per 1/2 bbl	4 25	4 50	.....
Whitefish	.....	5 25	.....
Lake herring split	2 50	3 00	.....
Dried Fish :			
Codfish, per quintal	5 25	5 75	.....
" cases	5 00	5 50	.....
Boneless fish	per lb	.....	0 08
Boneless cod	.....	0 06 1/2	0 04
Smoked Fish :			
Finnan Haddies	per lb	0 07 1/2	0 08
Bloaters	per box	1 00	1 50
Digby herring	"	.....	0 16
Sea Fish :			
Haddock	per lb	0 05 1/2	0 06
Cod	"	0 08	0 09
Spring salmon	"	.....	0 28
Flounders	"	0 04 1/2	0 05
Halibut	"	.....	0 20

THE CANADA MEAT PACKING CO.,

MONTREAL,

BEEF AND PORK PACKERS,

Curers of the Celebrated C.M.P. Brand of Smoked Meat, Sugar cured extra-flavored Hams and Bacon.

Compressed Corned Beef. Ox and Lunch Tongue.
Pure Lard a Specialty.

WRITE FOR QUOTATIONS.

Traveller Wanted.

A thoroughly competent man, with good experience of and connection with

The Wholesale Grocery and Jobbing Trades,

to represent THE E. B. EDDY CO. Apply at the Head Offices, Hull.

TOWNSEND & STEPHENS,

Public Accountants, Auditors, Assignees.

Sherman E. Townsend. H. Seymour Stephens.

Traders' Bank Chambers, Yonge St.,
Cable Address: "Seymour." TORONTO.

Traveller Wanted.

WANTED a traveller that has a good connection with a grocery and provision trade east of Toronto. None but a first-class man wanted. Apply this office.

GROCERS SHOULD SELL

Cowan's Hygienic Cocoa.

It is undoubtedly the Best in the World.

The Cowan Cocoa and Chocolate Co. L'd, Toronto.

TRAVELLERS' GUIDE

WM. PROUT. J. E. INSLEY, Manager.

LELAND HOTEL

Corner Hastings and Granville Streets, one block from Railway Station and Steamship dock.

Vancouver, B.C.

PROUT & INSLEY, Proprietors.

THE COLONIAL,

New Westminster, B.C.

Headquarters for Commercial Travellers. Fine Sample Rooms. First-class in every respect.

GEO. R. RAYMOND, Proprietor.

THE WINDSOR.

Regina, Assa.

First-class Family and Commercial Hotel.

Good sample rooms. Livery in connection.

MRS. DOIG, Proprietress.

THE SANITARIUM

BANFF, N.W.T.

Favorite Western Summer Resort. The best of accommodation for travellers.

R. G. BRETT. H. RANSFORD, Medical Director. Mgr.

Grand Pacific Hotel

KAMLOOPS, B.C.

The leading hotel in the city. Sample rooms convenient to stores, provided for commercial men

CREEDEN & SMITH, Props

Queen's Hotel,

WINNIPEG, MAN.

First-class in every respect.

JAS. O'CONNOR, Prop. FRED SPRADO, Mgr

LELAND HOUSE,

Graduated Prices. Recently furnished.

W. D. DOUGLAS & CO., Proprietors.

The finest hotel in the Northwest. Pure spring water. Corner Main and Albert Sts.

City Hall Square, WINNIPEG, MAN.

The Clarendon Hotel,

Winnipeg, Man.

RUTLEY & McCAFFREY Proprietors.

The Algoma House,

PORT ARTHUR, ONTARIO.

Beautifully situated, fine sample rooms. Special attention and accommodation for travelling men.

MERRILL & HODDER, Props.

PATERSON HOUSE,

OWEN SOUND, ONT.

One of the best appointed houses in Ontario, situated in the business centre of the town. All modern improvements. Headquarters for commercial men

A DUNCAN, Prop

SAW YOUR
ADVERTISEMENT
IN THE
CANADIAN GROCER.

When writing to our advertisers please inclose the above.

TORONTO SALT WORKS,

128 Adelaide E., Toronto,

Sole City Agents for the "Canada Salt Association"

Dealers in all kinds of Table, Dairy, Meat Curing, Barrel and Land Salts.

The "Acme" Table Salt (new process) will not get damp or hard.

Two Silver Medals, at Industrial Exhibition, Toronto, 1890, for our "Acme" Table Salt and our "Star Brand" Dairy Salt.

To Subscribers.

Those wishing to keep their copies of THE GROCER in good condition, and have them on hand for reference, should use a Binder. We can send by mail A STRONG PLAIN BINDER for 75c., postage prepaid.

These Binders have been made expressly for THE GROCER, and are of the best manufacture. The papers can be placed in the Binder week by week thus keeping the file complete. Address—

THE CANADIAN GROCER,

6 Wellington St. W., Toronto

FAC SIMILE OF THE LABEL OF



The Best Scouring and Cleaning Soap in the World.

For cleaning woodwork, pots, kettles, pans, floors, painted ceilings, windows, and everything in the cleansing of which a Scouring Soap can be used it has no Superior. It is a larger cake, lasts longer does its work better, and is cheaper in every way than any other Scouring Soap. Cut this out, and ask your grocer to send you a box of Pride of the Kitchen. It is worth trying.

KIRK L. PERRY, Agent,
TORONTO, CANADA

THE "QUICK AND EASY" WASHBOARD

(Patented.) Made by the

Brandon Manufacturing Co.,
of Toronto, (Limited.)
STRACHAN AVENUE, TORONTO.



This board possesses the advantage of a double crimp, and only the best quality of wood and zinc are used in its manufacture.

All first-class grocers keep it.

E. P. Breckenridge, Edwin Norton,
Toledo, Ohio, Pres Chicago, Vice-Pres.
W. C. Breckenridge, Resident Manager

The Norton Manufacturing Co.,
MANUFACTURERS OF

TIN CANS

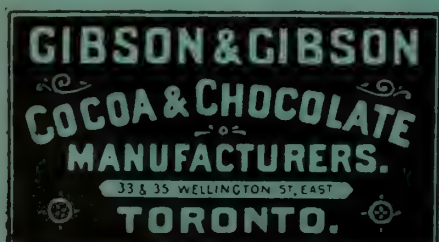
By Automatic Machinery.

Fruit Cans, Paint Pails and Cans,
Lard Pails, Baking Powder Cans.

Capacity, fifty thousand fruit cans per day.

Sole Agents in Canada for
Norton Bros., "Soldier Hemmed" Caps, and
Grocers' sample goods, and Haskell's
sample cases.

Cor. YORK AND QUEEN Sts.,
HAMILTON, - ONT.



SILVER CREAM BAKING POWDER,

Put up in ¼ lbs., ½ lbs., 1 lbs., 3 lbs., 5 lbs.,
10 lbs., and 20 lb. cans. Also by the brl.

No Glass, Crockery, or other Fakir
schemes with this Powder.

IT SELLS ON ITS MERIT.

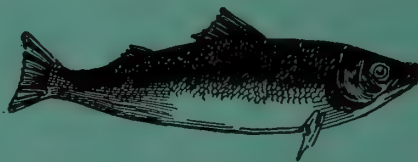
Can be had from wholesale grocers', or from
the Proprietors,

F. F. DALLEY & CO.,
Hamilton,
Canada.

ORDER A CASE OF OCEAN WAVE BAKING POWDER

From your Wholesale Grocer.

Sells itself after one Trial. Prices Current.



Fraser River Salmon

"ROYAL"

- AND -

"BRITANNIA"

Brands of canned salmon are the finest packed in
British Columbia. The canneries being situated
at the mouth of the Fraser River are in a position
to pack their fish fresh from the boats.

BELL-IRVING & PATERSON,
AGENTS,
Vancouver and New Westminster, B.C.

C. G. Hobson & Co.,

COMMISSION MERCHANTS.

AGENTS FOR

Princess,
Diamond

and

Stanley

brands of canned salmon. We pay special
attention to consignments placed in our
charge.

C. G. HOBSON & Co.,
Vancouver, B.C.

T. G. Williamson & Co.,

COMMISSION MERCHANTS.

TEAS, COFFEES, FRUITS, SUGARS, ETC

42 Front Street East,
TORONTO, ONT.

- PARISIAN - BLUE!

Is Stronger and More
Economical
THAN ANY OTHER BLUE.

It Does Not Stain the Linen.

TELLIER, ROTHWELL & CO.

MITTENS.

Best and Cheapest in the Market.



Specially designed and adapted for Brakes-
men, all classes of Railroad Work, Lum-
bering, Teamsters and Farm Work; made
in Saranac, Buck, and our "Yellow Napa
Tan Horse"—the strongest material made.

Dealers will consult their best interests by
waiting for our Travellers.

W. H. STOREY & SON,
ACTON, ONT.



Ross's Royal Soda Water.

" " Seltzer Water.

FOR SALE BY

ALL FIRST-CLASS GROCERS.

ESTABLISHED 1856.

To please your customers sell Martin's
Mount Forest Oatmeals.

Ordinary oatmeal is hard to digest be-
cause it is not boiled long enough.

By our New Process the meal is
partly cooked and is easily digested.

If your wholesale grocer does not keep
them write direct to

MARTIN BROS.,
Mount Forest, Ont.

Oats and Feed a Specialty.

THE CANADIAN GROCER

& GENERAL STOREKEEPER

PUBLISHED WEEKLY
\$2.00 PER YEAR

VOL. V.

TORONTO, APRIL 10, 1891.

No. 15

Fac-Simile of Package.



Registered.

BENSON'S CANADA PREPARED CORN

Superior to any Imported
CORN STARCH.

RELIABLE AND UNIFORM
IN QUALITY.

FOR SALE BY EVERY GROCER.

H. A. NELSON & SONS

MANUFACTURERS

AND

Wholesale Dealers

—IN—

BROOMS

AND

WHISKS,

Brushes, Woodenware,

Baskets, Cordage,

Grocers' Sundries.

MONTREAL,

TORONTO.



ASK FOR

MOTT'S

**DUNN'S
BAKING
POWDER**

THE COOK'S BEST FRIEND

Largest Sale in Canada.

Taylor, Scott & Co.

TORONTO.



THE BEST

IS THE CHEAPEST.

Retail Price, 25c.

For sale by all first-class grocers

EVERY Reader of this paper is a buyer, Therefore advertisers should see that their advertisements do not grow stale. Change them constantly, introducing new goods if you have them; if not let us know what you have in seasonable articles. This is what readers want

ALWAYS ASK FOR THE
'John Bull' BRANDS.
Manufactured by
BRYANT, GIBSON & Co.



AGENCY FOR—
Ganong's Lily Chocolates,
Terry's English Bottled Confectionery,
Negree's French Crystallized Fruits.

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Glossed or Plain

—FOR—

**Fish,
Fruit,
Vegetables,
Meats,
CANS, BOXES OR BARRELS.**

Get your Quotations and Samples before placing your orders elsewhere.

THE BURLAND LITHO. CO.,
9 Blury Street, MONTREAL.

Bond or Free

Warehouse Receipts Issued,
Negotiable anywhere.

R. CARRIE,
27 Front St. E. Toronto.

POW

STORAGE

The Canada Sugar Refining Co.

Redpath (Limited),
MONTREAL.



We are now putting up, expressly for family use, the finest quality of PURE SUGAR SYRUP, not adulterated with Corn Syrup, in **2-lb.** cans, with movable tops.

FOR SALE BY ALL GROCERS.

THE CANADIAN GROCER

& GENERAL STOREKEEPER

PUBLISHED WEEKLY.
\$200 PER YEAR

Published in the interest of Grocers, Cannery, Produce and Provision Dealers
and General Storekeepers.

J. B. McLEAN & CO., (Ltd.)
PUBLISHERS.

115 ST. FRANCOIS XAVIER STREET,
MONTREAL.

6 WELLINGTON STREET WEST,
TORONTO.

Vol. V.

TORONTO, APRIL 10, 1891.

No. 15

SPECIAL TO OUR READERS.

As the design of THE CANADIAN GROCER is to benefit mutually all interested in the business, we would request all parties ordering goods or making purchases of any description from houses advertising with us to mention in their letter that such advertisement was noticed in THE CANADIAN GROCER.

OUR MONTREAL OFFICE.

Our Montreal Office is located at 115 St. Francois Xavier St. Our representative, Mr. G. Hector Clèmes, will be pleased to have subscribers and advertisers call upon him there. He will also pay special attention to gathering business items and attending generally to the interests of this paper.

THE RECENT ACTION OF THE GUILD.

The Wholesale Grocers' Guild has issued an official statement regarding its recent trouble with Mr. James Lumbers and Mr. P. C. Larkin. A copy will be found in this issue. Its appearance is timely, for the reports published in the press and through circulars have led many to believe that the Guild was a most tyrannical organization. It shows that it was necessary for the Guild to take the action it did.

Business men generally take little stock in the quarrel between Messrs. Lumbers and Larkin and the Guild. They want to know whether the Guild is necessary for the well-being of the wholesale grocery trade, and whether they exact enormous profits on the goods sold. Men go into business to earn a living. There are often circumstances which seriously interfere with their ability to do so. The greatest of these is competition. This leads to cutting or advancing prices. Sellers reduce prices to secure custom. Buyers raise prices to draw it to them. In the grocery trade the cutting is done chiefly in sugars; this is felt more in the cities and large towns. In the smaller places, when competition is close, dealers advance their buying prices 2 to 3c. or more per dozen on eggs, or per lb. on butter, above their value, to draw customers. These unbusinesslike methods often lead to bankruptcy, and affect

not only those who are responsible for the trouble, but other merchants in the community. Nearly every town has had this trouble; in nearly every place business men have signed agreements not to do so in the future, and in nearly every instance some one has immediately broken faith, hoping to gain slight temporary advantages. We all remember the experience we had in Toronto in 1887, when the retail grocers agreed on prices which would enable them to get a profit on sugars. The agreement was broken in a few days. It is evident that the only way such agreements can be made binding is to make it a serious offence to break them. This briefly is the position in which the wholesale grocery trade found itself some years ago. They were losing heavily by the cutting in sugar. Agreements were made and generally broken a week later. Finally, the refiners recognized that many of their customers might become bankrupt if cutting were continued, and that they would in consequence lose money by them, and decided to sell white sugars to those who cut prices at an advanced figure, so as to prevent the practice. When this was agreed to Mr. Lumbers applied for re-admission to the Guild. The Retail Grocers' Association opposed it. This put the Guild in a three cornered fight. They were forced to offend either Mr. Lumbers or the retail trade. They chose—very properly—to stand by the retail trade and refused to admit him until he complied with the terms of the President of the Retail Grocers' Association. Some members of the Guild thought that this decision was unfair, and have since asserted that he had just ground for the bitter fight which has since been in progress. There can be no doubt but that he has carried on his fight well. He learned early what many wholesale grocers do not yet know, that "printers' ink" pays. From his circulars, he has not derived much benefit, for his connection with the Grange movement had made many enemies in the retail trade who consigned—as they do most circulars—to the waste basket. He has, however, worked the daily papers well. They have printed columns of

sympathy and cartoons, and it has paid him. He has cut prices and caused trouble for the members of the Guild. They have always treated him liberally until it dawned on them that in doing so they were aiding him to injure themselves. It now seems likely that he will eventually follow the example of others.

While the position occupied by the Guild is one of strength, it has not been used to exact big profits. The following shows the cost and profit of handling 100 lbs. granulated sugar:—

IN ONE-BARREL LOTS.

Cost in Montreal.....	\$6 50
Cash discount 2½ per cent.....	16.25
Net.....	6.3375
Freight.....	.16
Interest, 1 per cent.....	6.50
Exchange.....	.1

Net cost.....	6.5725
Sold for.....	\$7.00
Less cash discount 1 p.c....	.7

Deduct cost.....	6.93
	6.5725

Profit per 100 lbs., =..... .3575

Rate of profit is $\frac{3575}{65725}$ or 5.42 per cent.,
or say 5½ per cent.

IN FIFTEEN-BARREL LOTS.

Selling price is.....	6.8750
Less cash dis. 1 p. c....	0.6867

Net cost as above.....	6.8063
	6.5725

Profit per 100 lbs..... .2338

Rate of profit is $\frac{2338}{65725}$ or 3.54 or say 3½ percent.

Is 5½ per cent. gross profit on single barrels or 3½ per cent. on lots of 15 barrels too great? These figures are obtained only on white sugars—not on yellow or raw—and no account is taken of the cost of doing business and bad debts.

The whole difficulty seems to resolve itself into this position. The wholesale trade refuse longer to give Mr. Lumbers terms or conditions on sales different from what they give each other.

AN OFFICIAL STATEMENT FROM THE GUILD.

EDITOR CANADIAN GROCER :

SIR,—The Wholesale Grocers' Guild has refrained from entering into a public discussion of its position, because the members have felt that any person interested in its affairs knew perfectly well how and where the fullest information could be obtained. In addition to this, the members of the Guild took the position at the time of its formation, and have steadily adhered to it ever since, that, if it could be shown that an injustice was being done to either the retail trade or the consumers it would be promptly redressed.

While the members of the Guild have the keenest sense of the value of individual rights, and will yield to none in maintaining the principles of liberty and equality, they are equally alive to the fact that restraint is just as essential to human welfare, and believe in observing a proper enforcement of these principles up to the point best suited to secure the greatest measure of human freedom consistent with human safety.

Having given briefly the general attitude of our members on these questions, I am instructed to state concisely the principal features of the case now before the public.

Mr. James Lumbers was one of the original members of the Toronto Wholesale Grocers' Guild in 1884. At the first meeting he seconded this resolution : " That the first payment, that is the payment for 1884, be made promptly, and all subsequent annual subscriptions be payable in advance on the first day of February in each year." He attended every meeting held by the Guild during the year. He then omitted to pay his dues, and in consequence lost his membership. On May 7th, 1887, he applied for re-admission into the Guild in the terms of the following letter :—

TORONTO, May 7th, 1887.

E. A. WILLS, Esq.,

Sec. Dominion Grocers' Guild.

DEAR SIR,—As I understand that before I can again become a member of the Grocers' Guild it is necessary that my annual fee should be paid from the time I left the Guild, so you will kindly send me an account of same along with any other papers or agreements which I will have to sign, before my name can be re-instated.

Yours, etc.,

(Signed) JAMES LUMBERS.

The retail grocers anticipated Mr. Lumbers, application for re-admission, and addressed the following letter to the Guild on the 4th of May, 1887 :—

TORONTO, 4th May, 1887.

Mr. E. A. WILLS,

Sec. Grocers' Guild, Toronto.

DEAR SIR,—As there is considerable uneasiness existing at present among the retail grocers relative to the working of the combination price on granulated sugar, I may state that this mainly arises from the fact

that reports are in circulation to the effect that several retail houses, who also do some jobbing trade, are endeavoring to get themselves placed on the same footing as legitimate wholesale houses with the refiners, and if these reports are correct and there is any possibility of such demands being granted, you will readily see there is good reason for dissatisfaction among the greater portion of the retail trade. In addition, there is the possibility of the position of the trade being still worse, if other sugars should at any time be placed in the combination.

The only way in which such apprehensions may be allayed is that the refiners and the Guild do justly by drawing the distinctive line between retail and wholesale houses sharply, namely, that any house selling goods directly to the consumer is a retail house, no matter if, in addition to such trade, it also does some wholesale business. This rule, as regards our city, can easily be acted on, from the fact that none of those, either retail or jobbing houses, have been getting supplies direct from the refiners, as there was no advantage.

There are other matters in connection with the working of the regulation which it is not necessary I should allude to, the matter I have mentioned being the most important.

The Retail Grocers' Association may at its next meeting consider the question, but in the meantime I have endeavored to bring under your notice the general feeling among the grocers, and from which you will see the necessity of strict impartiality being observed by all parties concerned, if such feelings of dissatisfaction are to be allayed.

I am, dear sir,

Yours respectfully,

(Sgd.) ROBERT MILLS,

President Retail Grocers' Association.

Mr. Lumbers would doubtless have been again admitted as a member had not the President of the Retail Grocers' Association objected so decidedly. The Wholesale Grocers' Guild sustained the views of the retail trade, and in consequence Mr. Lumbers was refused admission, and the rule was established " That any house selling goods directly to the consumer is a retail house, no matter if, in addition to such trade, it also does some wholesale business."

It is not necessary for a wholesale grocer to be a member of the Guild to obtain all the business benefits which the members enjoy. All that is required, is to observe the same conditions in the conduct of his business, and he will be entitled to the same advantages. Mr. Lumbers does this in every instance, except one, and therefore enjoys all the benefits of the Wholesale Grocers' Guild, except on the one article. He is a party to all the so-called "Combines," and I believe abides by them with the single exception of hard sugars. These he has been buying from the wholesale trade at the same price as all other retail grocers, and has been re-selling at less than cost, for the purpose of obtaining other business. Instead of advertising in the newspaper at so much per line, he sells granulated sugar at a loss as an advertisement, and besides gets free advertising from the press in terms of commendation for doing what business men regard as

a dishonorable act. The Guild has no complaint against Mr. Lumbers' way of doing business nor against the press for supporting him, so long as truths are stated, further than a general expression of regret at the practice of unfair business methods. While the Guild does not wish to complain further than already stated, it must reserve the right to refuse to deal with those whose every effort is unfairly directed against the interests of its members. On what grounds could the members be expected to furnish Mr. Lumbers, or any other person, with ammunition to so unfairly use against themselves? The astonishing feature is that they should under such circumstances have supplied him with the "sinews of war" so long. It must not be understood from this that the members of the Guild refuse to sell Mr. Lumbers. He can buy goods on the same conditions that the members of the Guild can buy from each other. If he wants to buy from a member of the Guild, surely it is a reasonable condition to make, that the buyer will not sell articles having an established price to the seller's customers at less than the seller is allowed to sell them. This condition has been in force as between the members of the Guild, and in justice to them it must also be enforced as between members of the Guild and outside jobbers. From this it will be seen that Mr. Lumbers has been treated with more than reasonable consideration, while he on the other hand has been using the most unwarrantable language towards the rest of the trade. If any wholesale firm is anxious to sell goods at less than cost, there are lots of articles without having fixed prices which can be so disposed of. The Guild must drop Mr. Lumbers' case with the remark, that any individual or institution which is avowedly or substantially endeavoring to injure its members must no longer calculate with certainty on receiving its support.

A word about Mr. Larkin. He poses as a martyr. Mr. Larkin is simply a broker, and in no sense is he eligible to be classed as a wholesale grocer. He should have never been admitted to the Guild, but was admitted on the assurance that he was going into the wholesale grocery business. He has no warehouse and therefore pays no rent, nor taxes, nor wages to a staff. He has a desk for himself, and is purely a broker, or as a retail merchant put it "I go to Mr. Larkin and can buy tea and sugar, but he has no grocery list." Notwithstanding this fact, had he seen fit to act with the trade he would probably have remained a member. There are a number of commission merchants and brokers on Front street, quite as eligible for membership in the Wholesale Grocers' Guild as Mr. Larkin, and who have been on the market a much longer time and who are therefore entitled to at least equal consideration. The Wholesale Grocers' Guild, like every other society must be confined to those eligible for membership.

Yours,

THE SECRETARY,

WHOLESALE GROCERS' GUILD

MEN OF THE TIMES.

MR. CHARLES CHAPUT.

"L'enseigne fait la chalandise."

Mr. Charles Chaput is a member of the firm L. Chaput, Fils & Cie., wholesalers and importers of groceries, teas, fine liquors, etc., Montreal. The house of which he is a member is one of the oldest and most prominent in Canadian trade. The first of May, 1892, is its jubilee birthday, the business having been founded in 1842. In that year, Mr. L. Chaput, whose name stands first in the style of the firm, began as a retail grocer on the north-west corner of Commissioner and St. Peter streets, right opposite the old Parliament buildings. On that corner the business he began alone was continued thirty years, and grew both in the magnitude of its trade and the amount of the capital it involved, two other partners having been added, and a wholesale branch having been developed. Mr. Ed. St. Denis, came in in 1855. The business was carried on under the style of L. Chaput & Cie., till 1862, when Mr. Charles Chaput, son of the founder of the house, was admitted a partner. Then, too, the house took the style L. Chaput, Fils & Cie., which it still bears.

Mr. Chas. Chaput, the latest acquisition to the firm in its original stand, had undergone a training that fitted him admirably for the onerous position of partner in a pushing house. He was 22 years of age, full of energy, educated, already well experienced, and a native of the city he was so long to do business in. He studied at the best English schools in Montreal, and during the latter part of his course he took private lessons from French professors. He left school at eighteen years of age and went into the office with his father. There he obtained the very best schooling for a business man, a schooling that was not merely clerical, but that was broadly practical. He learnt the grocery trade in all its details, in its wholesale and retail aspects, and labored both with hand and head. He went through the whole course from the bottom, and learnt well the duties of the counting-room, the warehouse and the salesroom. He consequently brought to his father's firm in 1863 an acces-

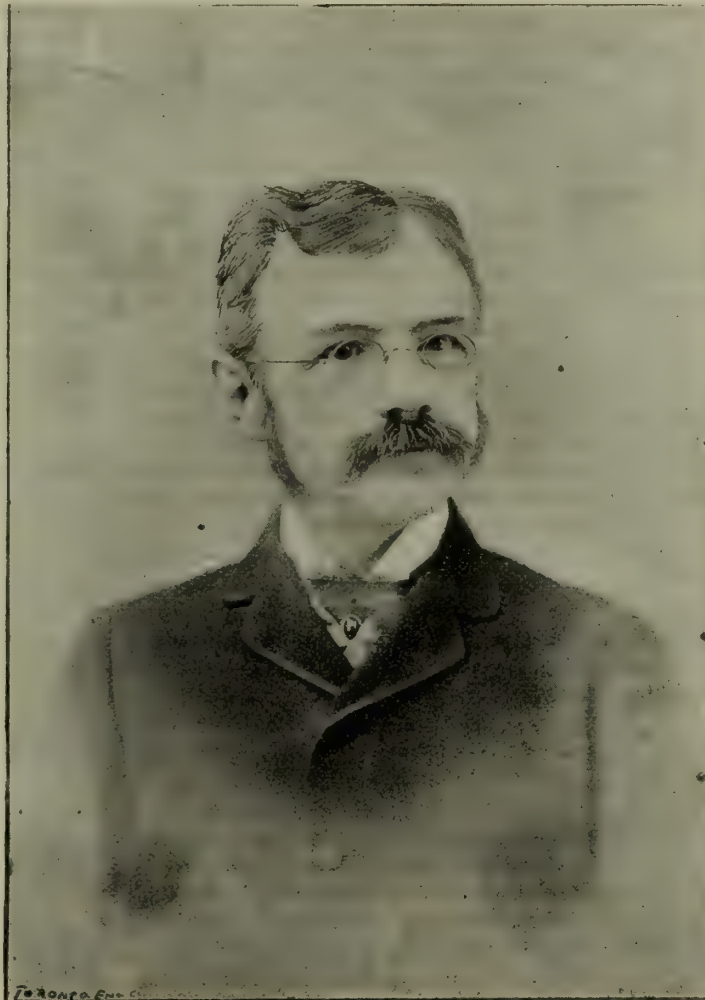
sion of strength that had a good groundwork of intelligent experience and energy under it. Mr. Charles Chaput owed as much to heredity as he owed to environment for the fibre of his business make-up. His father was a man of strict business ideas, a pushing, sterling man. When he began in 1842 he made it a habit to lay aside a certain amount every day to meet his rent account with. This illustrates not only the provident nature of the man, but also his perseverance and his integrity. These qualities he transmitted to his son, whose business career gives ample testimony to his possession of them. The history of his house

service of the firm before they became part of its corporate being. From the time of their admission the house has remained of the same make-up.

That make-up is, as has been shown, of the unfolding and progressive sort. The business began with one man and expanded till it included five, but the concern always grew its own partners. That is, those who became partners had received their business education and had given ample proof of their abilities in the service of the house before they were chosen as partners. They had first put in their years of probation, and had acquired an interest in the firm which identi-

fied its welfare with their own. The firm being the nursery of its own partners could not but be a successful one. It is impossible to say how many young men in its service were observed with an eye and an intention to test the stability and worth that was in them as the grounds of ultimately selecting or rejecting them as partners. It is hard to say how many were rejected in the work of building a composite trade fabric like the present house of L. Chaput, Fils & Cie. It is certain that the very best way of building a permanent business like it was followed. Every active member of the firm has the roots of his connection with it struck into the soil of years preceding his partnership in it.

The firm moved to their new premises at Nos. 2, 4 and 6, De Bresoles St. Montreal, in October 1889. There they have the largest building of any wholesale grocery in that city, and probably the largest in the Dominion. Their offices and sample rooms are models of convenience and attractiveness, and are



MR. CHARLES CHAPUT.

since he became its financial director and manager, has been, with the assistance of his partner, Mr. E. St. Denis, who as a salesman was second to none—a record of success attending able administration. In 1872 the business was moved to the north-east corner of the same intersecting streets, on whose north-west corner the firm had cultivated too big a business for their premises. In 1876, Mr. L. Chaput retired from business to enjoy a well deserved rest, after a successful career of thirty-four years. In 1884 the composition of the firm was further modified by the admission of two of its most faithful employees, Mr. L. N. St. Arnaud, and Mr. L. E. Geoffrion. They had been ten years in the

separated by partitions of plate glass. In the new stand the business done is immense, aggregating above \$1,000,000 per annum. The means by which this big trade has been accumulated have been partially referred to in the account given of the composition of the firm. Methods of carrying on business have done the rest, and these methods have been of the most rigidly square-dealing sort. A man gets what he buys, and receives no treatment that will estrange his trade. He invariably returns after once having done business with L. Chaput, Fils & Cie. Square-dealing has thus attached a vast volume of patronage. And it is not difficult to keep attached. The firm employ few

travellers, though they advertise liberally, which latter fact is assuredly another of the causes of their success. What further holds them in the foremost place they are in to-day is the fact that they have the prestige of an old name. This secures them the support of all who believe that sound business must be the policy whereby sound commercial health in old age is best preserved. That the firm's customers are of the best and the conduct of their business is in able hands is shown by the smallness of their yearly losses, which do not average more than one-fifth of one per cent. of the annual business done. It takes consummate ability and shrewdness on the part of the members of this firm to direct so economically so large a business.

Mr. Chas. Chaput is a member of the board of directors of the Hochelaga Bank; treasurer of the Montreal Exposition Co., and occupies several other positions of trust. He is also one of the most active members of the Montreal Wholesale Grocers' Association.

TORONTO'S DELINQUENT LIST AND COLLECTING DEPARTMENT.

The Executive Committee of the T. R. G. A. had their meeting the other evening for the purpose of considering the delinquent list, and how to make it self supporting. It will be remembered that this matter was referred to the new executive committee at the January meeting. The committee failed to report upon it in February, but made a presentment at the March meeting. This however did not prove satisfactory, since, although they recommended that it should be self supporting they did not show how this should be brought about. Considerable discussion ensued, for, while no one wanted to drop the list, there was a certain unwillingness to either tax the members for it or to draw for its sustenance from the special fund. Finally the executive committee was augmented by the addition of four members for the purpose of unravelling the knotty question, a feeling being expressed at the same time that a collection department should be added with the list as a part thereof. We always believed that prevention was better than cure, and we still hold to that belief. The list, as conducted last year, was as near perfect as could have been expected. In minor details it might have been improved, and those improvements would have been introduced as a natural result of the experience gained. The principles, however, were correct. During the last three months of the year an exchange of lists was effected between the grocers and bakers, so that every grocer in addition to the grocers' list was receiving that issued by the bakers, and vice versa. All this will now be changed.

The committee have decided to recommend the establishment of a collecting department, to be run upon a self supporting

basis. The plan was introduced by the Secretary, who furnished the lists of last year. He has been in communication with associations on the other side of the line, and has culled the best features from the numerous plans. He proposes in the first place to charge members of the Toronto Association \$5 per year for the collection department, and will use a sliding scale of commissions for collections. The department is to be open to non-members at a fee of \$8 per year, a discrimination of \$1 against non-members. Thus a member will pay to the Association \$2 per year and \$5 to the collection department, if he enters in that part of the work, making \$7 in all. The non-member will pay \$8 for collection department only. The collections will be taxed as below:

For accounts under six months from the date of closing, 15 per cent.

For accounts over six months and under one year from date of closing, 20 per cent.

And for accounts over one year, 25 per cent.

Accounts that are taken from the department after once being lodged (unless surrendered as not collectable) will be charged the commission the same as if collected. The committee will also recommend that the Association guarantee the payment of moneys received by the department, and secure itself from loss by arrangements to be agreed upon. A list will be issued to members of the department showing names and addresses of debtors whose accounts are in the collector's hands.

This proposal has been accepted by the committee, who will present it at the next meeting, and if ratified should be in running order by the 1st of May. The secretary has announced his willingness to take the matter in hand, if he is assured of the hearty support of the members, but unless he receives generous support he prefers that some one else run it. His work in the past should be a guide as to his capabilities, and there is very little doubt as to its success if the plan is entered into in the proper spirit.

There should be a large turnout of members at the next meeting, for, unless the members show some interest in the matter, it will fall to the ground. Aside from this, there is some other very important business to transact, so that the April meeting should prove a very attractive one.

INTERIOR OF A GROCERY STORE.

One of our illustrations this week shows the interior view of the grocery store of Mr. Geo. Hasenflug, Waterloo, Ont., and is a model of neatness in every particular. Mr. Hasenflug has adopted this novel way of advertising, which is to be commended to the retail trade. He has a large number of photos taken, and has distributed them about town to his own customers, as well as some others, and no doubt the attractive appearance of his store, as represented, brings new customers. Success in all trades now is based on "neatness and despatch."

THE TORONTO ASSOCIATION'S NEXT MEETING.

The Toronto Retail Grocers' Association meet on Monday evening next, and from the call being sent out the meeting is likely to prove an important one. The recent developments in wholesale circles are stirring up the members to increased activity. It is already rumored that one of the refineries only requires support, and it will shake the sugar agreement, but aside from that there is the question of bringing in sugar from the States, which at present prices some members claim would yield a profit. There are now some fifteen to twenty retail grocers' associations in Ontario. Most of these, if not all, have pronounced against combinations, and a well-directed movement from these bodies will have a very far-reaching effect. There should be a good attendance Monday night.

HE GOT A RECEIPT.

"Some time ago I was trading in a village store," says a correspondent, "when one of the clerks came to the junior partner, who chanced to be waiting on me, and said: 'Won't you please step to the desk a moment? Pat Flynn wants to settle his bill, and insists on having a receipt.'"

"The merchant was evidently annoyed. 'Why, what does he want of a receipt?' he said; 'we never give one. Simply cross his account off the book; that is receipt enough.'"

"So I told him," answered the clerk, "but he is not satisfied. You had better see him."

"So the proprietor stepped to the desk, and after greeting Pat with a 'good morning,' said, 'You wished to settle your bill, did you?' to which Pat replied in the affirmative.

"Well," said the merchant, "there is no need of my giving you a receipt. See! I will cross your account off the book," and suiting the action to the word he drew his pencil diagonally across the account. "That is as good as a receipt."

"And do ye mane that that settles it?" said Pat.

"That settles it," said the merchant.

"And ye're sure ye'll never be afther askin' me fur it again?"

"We'll never ask you for it again," said the merchant, decidedly.

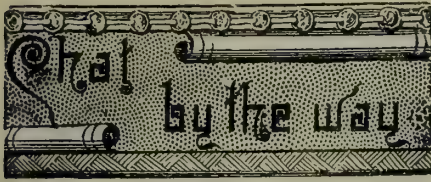
"Faith, thin," said Pat, "and I'll be afther kapin' me money in me pocket, for I haven't paid it yet."

"The merchant's face flushed angrily, so he retorted, 'Oh, well, I can rub that out.'"

"Faith, now, and I thought that same," said Pat.

"It is needless to add that Pat obtained his receipt."—Youths' Companion.

Mr. Charles P. Hebert, member of the council of the Board of Trade, and one of the partners in the well-known house of Hudon, Hebert & Cie., has gone in search of recreation to California. He will be absent till May.—Le Prix Courant.



J. E. Hutton, of Thornbury was in the city last week.

Whaley & Co. are closing their Brockville business and will open a store at Fort William.

Mr. Charles Tisdale, Novar, spent a few days in the city this week.

Mr. T. Kieran, wholesale grocer, is confined to his house with a broken leg.

Mr. W. J. Zoeger, Newton, has purchased the general store business carried on by his brother, P. Zoeger, at that place, and has now taken possession.

Messrs. McBride, Harris & Co. are advertising a large consignment of oranges and lemons to arrive in May, which will be sold by public auction. (See advt.)

Mr. Ganong, of the Surprise Soap Co., St. Stephen's, N.B., and Mr. Forristall, the Ontario representative of that firm, were in the city last week for a short time. Their soap has secured a strong foothold in this province, and they have made arrangements to push their sales here still further.

J. A. Todd & Son, Victoria, B.C., wire Stanway & Bayley to contradict the report that they have sold their canneries to a syndicate. They say that nine out of the seventeen canneries on the Fraser have been sold to a syndicate. We expect there will not be as much competition this season, as all their fish will go to England.

The Halifax Sugar Refining Co., with works at Woodside, near Halifax, has been successfully floated, most of the stock being taken by a number of Glasgow gentlemen. Amongst the Canadian shareholders appears the name of Mr. Robert Munro, of the firm of Ferguson, Alexander & Co., manufacturers, of Glasgow and Montreal, and that of Mr. Wm. H. Evans, of the same firm.

Messrs. Mills Bros., whose stand at the corner of King and Jarvis streets, Toronto, has been one of the best and most popular retail grocery establishments in the city, have removed to their new store at the corner of Church and Carleton streets. Mr. R. Mills has devoted a good deal of attention to the internal arrangements of the new store, and it is one of the most complete in the city.

A grocer in posting his books the other day discovered that a gallon of molasses sold on credit was entered without the name of the purchaser. The clerk who made the sale no longer remembered to whom. Wishing to make an experiment, the grocer charged the gallon of molasses to twenty of his credit customers. Nineteen paid with-

out saying a word. The twentieth objected, and the clerk remembered exactly that it was to this man that the molasses had been sold. — *Le Prix Courant.*

More room, more room, is what Mr. J. Dunfee, Port Hope, says he must have, and partitions have to come down to make it, and in the next few days he will make a change in the appearance of his store, and although his stock is now nicely arranged he will be able to improve on that as well as his floor space, which is very much needed, especially on market days. Mr. Dunfee is up to the times, and we are pleased to repeat his words that THE CANADIAN GROCER is a welcome visitor each week.

Mr. Geo. Glass, one of Port Hope's enterprising merchants, with an eye to a business location, has moved across the street into the commodious premises at the corner of Walton and Queen streets, where he has the much desired room for his business and the comfort and convenience of his customers. The store and stock are now metropolitan in every respect.

A SALESMAN'S VIEW OF IT.

"I'm dead tired of the load we fellows have to carry," said a crack salesman in our hearing. "We are accused of getting up all sorts of excuses, so that we can convince the house that it is desirable or necessary to cut prices. When our firm are accused by their competitors of having set the pace a little too swift on the down grade, it is a mighty convenient thing to lay it on the backs of the salesmen who are not there to speak for themselves. Why, I know that my own firm often give me credit for setting up a job on them, so that I can get special rates for a favorite customer. Perhaps I may do something of that kind once in a while, but it can't hold a candle to the cold-blooded, deliberate way in which members of the firm will not only once in a while, but often, cut their own prices when there isn't anything to be gained by it at all. You can't blame a salesman for trying to make himself solid with his best customers by securing for them the best treatment his house will grant. That's not only human nature, but it's a salesman's best trait. He ties customers to him and to the house. But the firm; why, they cut for any sort of a buyer, whether his trade is worth having or not. Take a case in point. A while back I got into a jangle over some mixed-up shipments to a two-penny firm down at Mosquitoville. After a good deal of correspondence and no satisfaction to either party, one of the firm took a jaunt down to see the kicker, who was but a small buyer with only a limited credit, so that all the boys fought shy of selling him much of a bill, and when they did they took mighty good care to make him pay top prices. Well, when our high muck-a-muck went down to see him to settle the fuss, he not only granted everything that chap

wanted, but sold him another bill, bigger than the house had ever booked in that direction before. I was nearly paralyzed on my next trip down there when my man showed me with a chuckle how well he had fared. The firm didn't give it away to me. Oh, no! I had been barely informed that the old trouble was adjusted and that the merchant in question had ordered some more goods to show his esteem for the house. Well, I was flabbergasted when I learned the facts. And the joke of it was that the member of our firm who sold the goods knew and was thoroughly conscious of what he was doing, for he cautioned the merchant not to tell me how well he had been treated. But he couldn't keep it to himself. He always wants to buy direct from the firm. He is through with travelling men, he says. I could go on giving you a lot more of just such freaks, but I guess I have said enough."—*Ex.*

HE SAT UNDER THE SIGN.

He was a real pretty young man, and he was gotten up in the highest style of the art. He sat in the street car next to the stove, and regarded with evident admiration a pair of very positive, very loud checked and very new trousers, which he pulled up carefully at the knees to prevent any tendency to bagging.

The car rattled and clattered along and all the passengers gazed into upward vacancy, like all the street car passengers do. Finally a fair maiden who sat opposite the young man saw something and giggled, after the fashion of her kind. Then she looked at the nice young man and giggled again, then she nudged her fair companion and the fair companion gazed across the car, looked at the young man and giggled. A small boy followed their looks, stared at something over the young man's head and then snorted.

All this annoyed the nice young man, who had been looking very wise. The laughing increased and grew and spread and the nice young man grew desperate. He got up to see what was over his head that caused the unseemly cackling. He found it. It was one of those big cardboard signs designed by Oscar J. Gude that adorn horse cars. It was painted in big black letters, and it said:

"The young man sitting beneath this card is one of our customers. He is very fussy and hard to please, but my! isn't he an elegant dresser? He has on a pair of our \$3 pants."

The nice young man left the car—left it in haste, in anger—leaving behind him some very naughty words that smelt of sulphur.—*Knight & Atmore's Weekly.*

A customer secured is a promise of greater salary in time.

A reputation for truthfulness is indispensable to permanent and satisfying success.

One thing in particular should be impressed upon clerks—the necessity of careful attention to small customers.

A DUTY ON TEA.

The necessity for a reduction or possibly for the abolition of the duty on sugar, which the example of the United States forces upon the consideration of our Government, has led to a good deal of speculation as to what shall be done to counterbalance the loss of revenue, if the duty be wholly or partly removed from sugar. The opinion most commonly heard is that a compensating duty will be levied on tea. Perhaps there is no other grocery commodity that can bear duty so well as tea. Instead of reducing the consumption of tea, we believe a reasonable duty would be the means of increasing it. There would likely be fewer pounds consumed but there would as likely be more money's worth consumed.

At present there is an enormous quantity of low grade tea sold to retail at 25c. a pound. It is consumed by that class of people who

quire a double charge to brew a cup, and easily consume twice as much poor as they would consume of good. They thus add to the cost the price of handling twice instead of once. If the dealer has to handle twice the bulk of poor in order to take in once the money to be derived from a given quantity of good tea, it is manifestly to his interest to sell more of the good tea than he now sells. The profit on good tea is also larger.

If a specific duty were imposed on tea, so that all grades would be taxed alike, there is no doubt an impulse would be given to the consumption of good and medium teas, and that there would be less poor stuff used. The percentage of duty decreasing with the value of the tea would be the real effect of a uniform specific duty. The heaviest taxed tea would be the lowest priced, and a slight premium would thus be put upon the consumption of good tea. Further, the duty is

ways and finally managed to bring him face to face with the question: How much of the capital you represent is absolutely your own?"

This may seem a trifling incident, but it is one of tremendous import in the business world. Men who wear "box overcoats with big bonebuttons," a big diamond in their shirt front, and carry a cane during business hours, are looked upon as lacking in common sense and business sagacity. It betrays more time, money and thought bestowed on personal adornment and selfish gratification than is consistent with the maintenance of a high credit. Who ever saw Russell Sage, many times a millionaire, walking down Broadway with a cane, and yet he is an elderly man? Kid gloves in business circles kills a man's credit. It indicates the fop and not the financier. A man of advanced years and high standing might venture such habits, but, as a rule, the sagacious, wily, successful man of trade and commerce does not carry a cane until compelled to do so by reason of advancing years.

The subject of our remarks was denied a credit, as an analysis of his affairs convinced



Interior of Geo. Hasenflug's Grocery, Waterloo.

drink tea because of its stimulating qualities. They want something that will act as a restorative. To get solace or restoration out of 25 cent tea is a pretty hard matter, and the man or woman who does it with any success must use a good deal of the infusion. The making of a cup that has any strength at all will require easily twice as much leaf as would be required if 50c. tea were used. Two pounds of 25 cent tea are bought every time a pound of 50 cent tea would be bought. There is really as much money laid out in tea as if, instead of the low grade tea drunk, there were half as much good tea drunk by those who buy the poor stuff. Half as much good tea would replace with ample satisfaction all the poor tea that is used, and would entail no doctor's bill to counteract poisonous effects.

The farmers buy a lot of the very cheap tea, and would be healthier and no poorer if they used only what was good. They re-

less felt in that part of the range where qualities differ almost imperceptibly. Two or three cents of difference in medium grade tea do not represent as wide a gap in quality as the same money difference represents in low grade tea. The tax would therefore leave the option to the purchaser of one good medium grade tea or another a shadow below it. It would mean more in the low grade range.

TOO HANDSOME TO LOOK AT.

He was an applicant for credit at one of the mammoth dry goods houses, and thus the credit clerk talked: "He was too handsome to look at. He wore a box overcoat, with big, bone buttons, silk hat, and carried a cane. He was so trim and nice that I determined to find out all I could, but he was very shy and I had to get at him in various

the examining party that the applicant was bankrupt and did not know it. Doing a trade of \$170,000 per annum, he owed \$42,000, reported expenses of \$20,000, and claimed a capital of \$18,000. His book accounts were larger in amount than his capital. Liquidation in his case meant a compromise, and no matter "how handsome he looked," he could not deceive the wily and acute dispenser of credit.

We cannot emphasize too strongly the necessity for young men and clerks to avoid dudish habits during business hours; to so dress and conform their conduct to the unwritten laws of business as 'not to awaken comment or criticism upon their appearance. As sure as they go to extremes, wear check trousers, glaring scarfs, diamond jewelry, a conspicuous gold chain, a club of a cane, patent leather boots and kid gloves, they stab their credit and will be compelled to make a clean and clear statement of their resources and liabilities before confidence in their standing is established. And confidence is the basis of credit.—American Grocer.

CANADIAN PACKERS' ASSOCIATION

The annual meeting of the Canadian Packers' Association was held here Thursday and Friday, April 2 and 3. Mr. W. Boulter, Picton, in the chair. There were also present D. Marshall, Aylmer Canning Co.; W. P. Innes, Simcoe Canning Co.; W. A. Ferguson, Delhi Canning Co.; B. R. Nelles, Grimsby; W. E. Hardison, Phoenix Canning Co., Welland; S. Fenton, Erie Preserving Co., St. Catharines; H. I. Matthews, Lakeport Canning Co.; W. C. Breckinridge, Norton Manufacturing Co., Hamilton; A. C. Miller, M.P., Picton; D. W. Douglas, St. Johns, Que.; J. A. Black, St. Davids; L. J. Correll, Oshawa. Letters were read from other firms regretting their inability to be present.

After calling the meeting to order the President delivered the following address:—

TO THE MEMBERS OF THE
CANADIAN PACKERS' ASSOCIATION:—

GENTLEMEN,—It affords me much pleasure in again meeting you at our annual meeting. Since we last met together in the city of Hamilton and at the banquet there tendered to us by the Norton Manufacturing Co. in that City, and at which we had the pleasure of having with us the Secretary of the National Canned Goods Association of the United States, E. S. Judge, Esq., proprietor of the Baltimore Trade, the canned goods journal of that country, a gentleman who has devoted his time for the benefit of those engaged in the packing of canned goods, and as our guest we did our best to show him on his first visit what this fair Dominion of Canada was. We had a country to be proud of. Although we all felt, as I may say, blue at the prospect then before us of either having to sacrifice our goods or carry them over another year, I feel grateful as one engaged in this business that by us all judiciously looking at the position of affairs, reducing our output of goods instead of striving to see, as in the past, how many goods we could pack, to pack as few as possible and by so doing enabled to meet together to-day feeling in a much better position than a year ago. But, gentlemen, I ask you to carefully look into the future. You all know "One robin does not make summer," nor one year of being able to sell goods at a fair profit make millionaires of any of us. Don't let us recklessly repeat the dose we had of 1888 and 1889, packing more goods than can possibly be sold, but by carefully regulating our packs to the requirements of the country, then those at present engaged in the business may possibly succeed. You all know the old proverb, "Nothing succeeds like success." Let me add, at no

time should a business man be more cautious in looking carefully after his business than when he is successful. Our business is one requiring careful watching. Our plants and machinery are valueless for any other purpose, and don't let us delude ourselves with the thought we have everything down fine, and that each year we will have a surplus at our banks. I look with more fear at the result of the coming season's pack than in the past. I had the pleasure of again attending the annual meeting of the Western Packers' Association of U. S. at Chicago in February with our esteemed friends, A. E. Carpenter, of the Ontario Canning Co., and W. Marshall, of Aylmer Canning Co., and they will agree with me that that institution impressed upon each member caution as to the output of each factory. Their success depended on the reduction of their packs instead of increasing them, and let the old

business men is to look matters fairly in the face. Our reports up to the first of the year show that the packers have disposed of their packs generally, but they are not consumed yet, and will not go into consumption as rapidly as when sold as in the past, at and below cost. I would always prefer a limited pack and quick sales and goods at prices that will put them cheaply in the consumers' hands. Now, in conclusion, we are pleased to welcome back from England our old American friend, Fenton, of the Erie Preserving Co., who has been over there to no doubt imbibe many English views, and eventually we hope to make a thorough good Canadian of him. Also I am gratified at the result of the elections and that the wise fiscal policy of the Government has been sustained and our honored chieftan, the Hon. Sir John A. Macdonald, has again been entrusted with the guidance of Canada's

future, and whilst he sits at the helm the ship of state will be carefully guided and float serenely away from the annexation rocks that loomed up in the imagination of the opposition in the late contest. Our business, interested more directly than any other manufacturers, is identified with the welfare of the farming community, and each one of us knows the folly of allowing the inferior canned goods of our neighbors to come into our country. We are now packing a better class of goods than they do, and our people believe it. It took years to work it up, competing as we did with their goods, and pleased are we all to know that our markets here are yet for Canadians. Efforts are being made to work up a trade with the Motherland, and I trust we will be able there, as we have in Canada, to show to them that our goods are superior to those exported there from the United States. Let me advise you to continue on in the good work, let the watchword of each packer be to improve each year the quality of our goods. Keep our Association together, our meeting together, even socially, has done us all good. Our statistical

reports have been of great advantage. See that they are promptly and correctly sent in to the Secretary, and recollect that we, as many others have done, may "succeed through disaster and fail from success." Since our first organization in 1883, I have been honored with your confidence with the exception of two years, in which the late and respected T. M. Nairn held the position of President. It seems to me that some other member should now be selected to fill the position of President, and I respectfully tender to you all my thanks for the trust reposed in me, and wishing you a prosperous year,

I am yours truly,

WELLINGTON BOULTER.

TORONTO, April 2, 1891.

Mr. Correll, Oshawa, and Black Bros., St. Davids, were elected members. The Secre-



MR. W. BOULTER,
President, Canadian Packer's Ass'n.

goods kept over from year to year be disposed of. The greatest trouble over there is so many rushing into the business. The shrewd Yankee seeing others doing business determines to get "thar" and take his chances of doing so with success or a "crash." We unfortunately have, to a certain extent, the same element to contend with here. I repeatedly have had parties write me this winter wishing information as to starting a factory, each one claiming that they had a good point for "fruit producing," forgetting that it is as desirable to have a good fruit disposing locality as well—thinking all they had to do was to pack goods and the returns would be there "promptly." This has caused more to go into the business than the requirements of the country demand. Our duty as sensible

tary-Treasurer reported a balance on hand of \$13.73. Officers were elected as follows: President, W. Boulter. Vice-President, S. Fenton. Secretary-Treasurer, J. MacLean. Executive Committee, W. A. Ferguson, D. W. Douglas, W. P. Innes, D. Marshall.

Auditors, A. C. Miller, M.P., and H. I. Matthews.

A vote of thanks was tendered to the President, and his address was received and adopted and ordered to be given to THE CANADIAN GROCER for publication. A similar vote was given to the Secretary-treasurer.

A number of matters of general interest to the Association were then discussed and referred to committees. A number of representatives of lithographing and canners' supply establishments were present at part of the session showing samples and giving quotations. The most important action of general interest to the trade discussed and acted upon was the appointment of a committee composed of Messrs. Boulter, Douglas and Ferguson, to wait upon the Dominion Government to urge "That canned goods packers be given a rebate of duty on peaches used for canning purposes."

The same committee was also instructed to confer with the Government and urge such a change in the tariff as would reduce the prices in sugar.

If they are successful in both these applications, packers say they will be able to put up peaches and other sweetened fruits cheap enough to enable them to export large quantities to Europe. The auditors reported that they had examined the accounts of the Secretary-Treasurer and found them correct.

TRAINED MEN ALWAYS IN DEMAND

The young men who claim that it is difficult to secure a situation, be they ever so willing to work, are simply mistaken or they have been sadly neglected in youth. There is always a demand for young men in the retail store, in the jobbing house, the factory—in fact in all active pursuits, but while many are called and chosen, few are retained, because they are incompetent or unwilling to comply with the exactions of the business or trade in which they engage. It is the young man who determines to succeed at all hazards who not only retains his position, but advances rapidly, and with the experience gained he can command a salary commensurate with his worth, whereas when he embarks in any pursuit he cannot expect to name the figure at which his remuneration is to be fixed. The moment he attempts to do anything of that kind he is coldly treated by the very man who would otherwise have given him employment, and the response to his inquiry for a position is that only "experienced" men are wanted. The clerk who expects to stand behind the counter and sell goods from the outset, will not succeed. It is the young man who is

willing to take down the shutters in the morning and put them up at night, build the fires, sweep out and spend his spare time in studying the stock, who is wanted. He will get behind the counter and sell goods in due time, and will be well paid for it when he does, though he may start in at a very meager salary. In the trades it is the same. The boy who faithfully serves as an apprentice will always outstrip the one who gets a few ideas and goes to a new town where he palms himself off as a "jour." The mechanical trade schools accomplish wonders in certain lines, but the man who began in the little country town and worked his way up by degrees is always in demand. Clerks who have served an apprenticeship in the village retail store and served it faithfully are always in demand both in city and country—in retail and jobbing houses—and so it is with mechanics as well. It is grit and a determination to succeed that wins.—Ex.

THE CHEAP APARTMENT STORE.

One of the most curious features of mercantile life to-day is the existence of the cheap apartment store. It is not strictly an American institution, though it flourishes better on this side of the water than abroad. Scientifically speaking, it might properly be treated as a development of the old-fashioned "general store," only with new environments and with added features. In its first inception it is entirely a "cheap" affair, basing its claims to patronage upon the "bargains" it offers. As the majority of consumers are always impressed by the idea of buying goods less than cost, and from the nature of things cannot be expected to have any idea of actual values, such appeals always attract numbers whose notions of cost are solely relative.

The fact that the apartment store offers any class of goods much less than they can be bought from the regular dealer may mean either that they are doing it for an advertisement or that they are content with smaller margins of profit. The usual wonder expressed is that they can sell goods so cheap, and yet make money—a kind of reduction ad absurdum to which the natural and logical reply is that they evidently handle many goods that must yield them satisfactory returns. As to the objection of their competitors in the separate lines of trade, that they do not conduct their operations in a legitimate way, that, of course, is something in which the general public have little interest, seeing that they care more for cheap purchases than for any maintenance of profits. If these stores prove successful, they sooner or later extend their line to include—with a few exceptions—almost everything usually sold by retail dealers. These few exceptions are notable, and are principally such articles of standard merit as are demanded because of their reputation and quality, and in whose purchase price

cuts but little figure; or else it is some complicated line requiring a special knowledge and experience in its handling. As the greater mass of hardware is embraced in these two exceptions, it will be readily seen why these apartment stores have so little to offer in this line. A few cheap hatchets, padlocks and tacks usually make up their assortment. Among the crowd of bargain hunters at these stores the carpenters, machinists and builders are usually noticeable by their absence. As to the future of these stores, whether they are a permanent institution or merely a passing phase of mercantile life, must remain entirely a matter of opinion. For the present, however, they stand as remarkable instances of energy, skill in advertising, wide grasp of detail, shrewd knowledge of certain phases of human nature, and bold disregard of conventionalities and traditions on the part of their managers.—The Age of Steel.

Goods conveniently located save time, money and temper in showing.

Restore goods to their proper places as soon after using as possible.

Master the whole business and the way to fortune has been mapped out.

To Grocers!

There are three articles which the consuming public have decided are the best of their kind in the market, and it will pay every grocer to keep them in stock. They are

The "Horseshoe" brand of canned fruits and vegetables.

Packed by Bowlby Bros. & Co., of Waterford, Ont.

"Cairns" Home-made marmalade, jams and jellies.

Packed by Alexander Cairns, Paisley, Scotland.

The "Trident" brand of canned salmon.

Packed by Ed. Wadhams, Ladner's Landing, B.C.

Every package of the above brands guaranteed as to quality and weight.

BLAIKLOCK BROS, Agents,

17 Common St., MONTREAL.

E. LAZENBY & SON,

18 TRINITY STREET, LONDON.



Absolutely the Finest Quality of Pickles Packed, most generally used in England. Quotations on application.

Canadian Agents: Arthur P. Tippet & Co., St. John and Montreal.

R. A. LUCAS,

J. H. PARK,

R. T. STEELE,

GEO. E. BRISTOL.

LUCAS, PARK & CO.,

WHOLESALE GROCERS AND IMPORTERS,

73 McNAB STREET NORTH, HAMILTON, Ont.,

If you require any "kind" or "quality" of tea please examine Travellers' bargains or send for samples. We are making it "interesting" for buyers of "Syrups." Try our "L. P. & Co." brands Coffees, Extracts and Spices, prices same as before but subject to change. Look out for inferior goods. "Our name" is a guarantee of quality.

Letter Orders a Specialty.

MUNN'S

Labrador Herrings

Quality very choice. Apply early as quantity is very limited.

STEWART MUNN & CO. - Montreal

KOFF NO MORE.

Every retailer should have them at this season of the year. Watson's Cough Drops are the best in the world for the throat and chest; for the voice unequalled. "R. & T. W." Stamped on each drop. Write

R. & T. WATSON, TORONTO,
for Prices, etc.

Mention THE GROCER.

M. J. Woodward & Co.,
PRODUCERS OF CRUDE,

Manufacturers of

Illuminating Oils,
Lubricating Oils,
Paraffine Oils
and Wax, &c

PETROLIA, -- ONTARIO.

DURABLE PAILS AND TUBS.

TRY



THEM

The Wm. CANE & SONS MANUFACTURING Co
OF NEWMARKET, ONT.,

The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood. **BEST GOODS MADE.**

Represented by

Chas. Boeckh & Sons, Toronto,
Jas. Lee & Co., Montreal.

LOCKERBY BROS., WHOLESALE GROCERS,
75 ST. PETER STREET,
MONTREAL, P. Q.,

ARE OFFERING THIS WEEK

SUGARS.
TEAS.

{ Barbadoes
and
Cuba

MOLASSES.

FINE LARGE DRY COD IN BUNDLES. BONELESS FISH IN BOXES.

Canned Salmon, Lobsters, Mackerel and Oysters.

HUDON, HEBERT & CIE.,

WHOLESALE GROCERS

— AND —

WINE IMPORTERS,

NO TRAVELLERS ON THE ROAD.

304, 306 St. Paul St.

143, 145 Commissioners St.

MONTREAL.

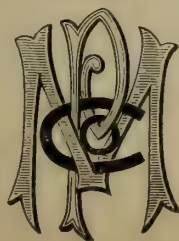
— A Stunner. —

Bowlby's Preserved Apples--Something new, finest goods of the kind ever offered. \$1.50 per doz. Send for sample case.

TURNER, ROSE & CO., Montreal.**BEST GOODS IN THE MARKET.**

FRANKFORT, CAMBRIDGE, BOLOGNA,
CHICKEN, HAM and TONGUE
SAUSAGES.

PUT UP BY THE MOFFATT PACKING CO.,
MONTREAL.





A WHOLESALER WHO SELLS TO CONSUMERS.

THE EDITOR, CANADIAN GROCER.

WIARTON, March 25th, 1891.

DEAR SIR,—I received a marked copy of the daily Globe of March 21st, with a rather sensational heading in regard to the refusal of the Wholesale Grocers' Guild to supply Mr. James Lumbers with sugars and other general groceries. Now, no doubt the sending of these papers to me and other grocers' is a bid for our support, out of sympathy for Mr. Lumbers in his struggle with the Guild, but it is a fact pretty well known by country grocers that for years Mr. Lumbers has been supplying Grangers and others with groceries to the detriment of the country retail trade. As he sends out his circulars all over the country, and will sell a bill to any one who can send him a dollar, I think Mr. Lumbers must have an unlimited amount of cheek to expect the retail grocers to patronize him. If he wants to do a retail trade let him do it, but I hope all country and city retailers will refuse to patronize any man who tries such a game.

Yours truly,
COUNTRY GROCER.

[THE GROCER was informed some months ago that Mr. Lumbers had ceased selling to consumers, and his advertisement was inserted in this paper on that understanding. He says that he will give a reward to any one who can prove that he sells to consumers.—ED. GROCER.]

A REMINISCENCE.

EDITOR, CANADIAN GROCER:

SIR,—I am just in receipt of a circular from Mr. James Lumbers, of Toronto, addressed to the "Merchants of Ontario," in which he invites in pleading terms their sympathy and support in fighting the Wholesale Grocers' Guild. Your readers are doubtless aware that the issuer of the above mentioned circular has been for some years purporting to be carrying on a wholesale grocery business in Toronto. At present he certainly is catering for the trade of the retail merchants of this Province, but what is his past record? Is there a grocer in this Province who has forgotten that this same gentleman has been the chief source of supply and sustenance for an organization known as "The Grange," whose objects on paper were the cultivation of that relationship amongst the farming community that would tend to a disseminating of views on subjects relating to their business, and which would

doubtless be productive of beneficial results but whose real objects, however, were the extermination (so far as lay in their power) of the retail merchants who were striving to make an honest and legitimate living in their community? The history of this now almost totally extinct society is too well known to the readers of your paper to require further reference. The circular before referred to is headed "Boycotted." Does its issuer deserve better treatment from either wholesale or retail merchants?

While I do not wish to be understood as being in sympathy with the Guild of the wholesale grocers, or any combination or monopoly whose objects for combining are the serving of their own interests, yet I cannot endorse the actions of a disappointed trader who may not happen to be a member of such combine, not because of his anxiety for the welfare of the retailers, but in all probability because he has been refused admittance to the Guild. One reason for such refusal would be his inability to comply with the conditions requisite to membership therein, so long as he continued the policy of supplying the few remaining straggling members of the Grange. Those business relationships he had sought and cultivated in the palmy days of this order. A man must have considerable nerve to ask for the sympathy of the retailer, while still continuing to supply the consumer.

A COUNTRY MERCHANT.

HANOVER, April 6.

DISCOUNT VS. INTEREST.

THE EDITOR OF THE GROCER.

DEAR SIR,—As there has been so much said about the Wholesale Grocers' Guild shortening credit, and about the discounts allowed by them, it has caused me to think the matter over and to ask what discount really means? Is it not a delusion to the purchaser after all? Why should there be a discount on any goods? All discount that is allowed is really added to the price of the goods. We like discounts, and without thinking the matter over, are quite satisfied that we have got a big bargain, while in reality we do not get off one cent from the value of the goods. Some take the ground that the larger the purchase the larger the discount should be. That seems to me a dangerous argument, for if carried out the goods could be bought at fifty cents on the dollar, and it would have a tendency to drive all small dealers out of business. That seems to be the desire of some of the discount grumblers. We find that different goods have different discounts running from 1½ to 6 per cent. If an article is only worth a dollar why ask a dollar and five cents, and then say they only intend to take a dollar? Is that not what some call shark dealing? Who ever heard of a discount off flour? Grain of all kinds is net cash. Pork, cattle, horses, etc., are all net

cash. I can buy ten barrels of flour just the same as if I bought a carload or ten cars, no difference, and there is no grumbling over that kind of goods because we don't get a discount off. Now, sir, I believe this style of business should be changed, and all goods net cash or in 30 days. Then, when we get credit, pay for it by interest equal to the present discounts. Then there could be no misunderstanding about discounts. Then large and small cash buyers could buy just as they liked, and the credit man would soon find that he too would have to do the same or get out of business. Just as long as we get what is termed credit for six months without interest, just so long we will have to give it. But if goods were sold for what they were worth, and interest charged where credit is given, we would be in a position to say to our customers that we had to have the cash or interest, same as we have to pay. As it is now, nearly every customer knows just the length of time we get on the different kinds of goods, and thinks it very hard if we do not grant the same terms. They all know that pork and flour are net cash, and do not expect to get either without the money, and very seldom ask for it on credit. Why should a wholesale house sell me \$1000 worth of goods, and then say all they want for them is \$950, as the \$1000 was on six months time. Suppose I go to the bank and get

Grocers make money by selling

EMPIRE BAKING POWDER

PURE, STRONG, and CHEAP.

ELLIS & KEIGHLEY,
Toronto, Manufacturers.

THE A. G. PEUCHEN CO.,

ARE NOW MAKING

100 TONS
OF

Pure Paris Green

ALSO MAKING

300 bbls. of PAINT OIL.

See our New Catalogue containing 32 pages of all articles in the Paint Trade.

VARNISH A SPECIALTY.

THE A. G. PEUCHEN CO., Ltd.,
Manufacturers Paints and Varnishes,
TORONTO

New Eastern Townships MAPLE SYRUP AND SUGAR.

ABSOLUTE PURITY GUARANTEED.

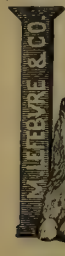
Wilkins & Co., Adamsville, Que., have contracted for the product of over 150,000 trees.

Among the makers who supply us are a few who have sugar orchards counting 4,500 trees, notably the old Col. Westover bush—The Colonel is a hero of the "Fenian Raid of 1866."

Special Prices to Large Buyers.

Address **JOHN WILKINS,**

20 Temperance St., Toronto, Ont.
Montreal and Lower Province merchants will please address Wilkins & Co., Adamsville, Que.



Established 1849.

GOLD, SILVER

—AND—

BRONZE MEDALS

Reg. Trade Mark.

20 1st prizes.

MICHEL LEFEBVRE & CO'Y

Manufacturers of

Lion--L--Brand

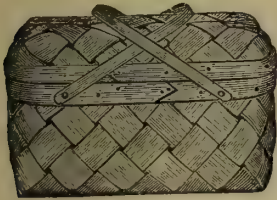
Pure Vinegars, Mixed Pickles, Jellies, Jams, Preserves.

Montreal, P.Q.

P. DOTY & SON,

(Successors to W. B. Chisholm)

MANUFACTURERS OF



1, 2, 3 bushel grain and root baskets.
1, 2, 3 satchel lunch baskets
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit package of all descriptions.

OAKVILLE, ONT.

MUNN'S PURE BONELESS CODFISH

The finest on the market. Packed in 10 lb., 20 lb., and 40 lb. Boxes. Tied up neatly in 2 lb. bricks. Every brick is guaranteed full weight and Genuine Codfish.

**TASTY
ECONOMICAL
DELICIOUS**

Send for Sample at once.

**STEWART MUNN & CO.,
MONTREAL.**



HUCKINS SOUPS

Require only to be heated. Prepared with great care from only the best materials. Have enjoyed the highest reputation for more than 32 years.

TEST FREE

SOLD BY ALL LEADING GROCERS.

LEONARD H. DOBBIN, MONTREAL. Sole Agent for Canada.

**STUART,
HARVEY & Co.**
Importers and

WHOLESALE GROCERS

A Large and Well-Assorted Stock of

Teas, Sugars and General Groceries

HAMILTON, ONT.

STAR BRAND
**FEARMAN'S
HAMS AND BACON.**
Hamilton, Ont.



Tomato, Mock Turtle,
Ox Tail, Green Turtle,
Pea, Julienne,
Beef, Vermicelli,
Chicken, Terrapin,
Macaroni, Consommé,
Okra or Gumbo,
Soup and Bouilli,
Mullagatawny.

**RICH AND
PERFECTLY SEASONED.**

Send us 20 cents, to help pay express, and receive, prepaid, 2 sample cans of these Soups, your choice.

J. H. W. HUCKINS & CO.,
Sole Manufacturers, Boston, Mass.



Ram Lal's PURE INDIAN TEA

GUARANTEED ABSOLUTELY PURE
AS MANUFACTURED ON THE
GARDENS IN INDIA.

A fancy parcel of Indian Tea, sold at auction in London for £10 10s. 6d. per pound. All brokers say this price was paid to boom a blend of the buyers. We have sample here of the head blend in Ram Lal's Green label, counterpart of this was sold by the Growers, at auction, for 12s.—\$3 per pound; experts pronounce latter sample fully equal to that sold at £10. 12s. 6d. We shall be glad to show our friends, so drop in and see the Indian tea that sold at auction for 12s., say \$3, used in Ram Lal's blend.

**JAMES TURNER & CO.,
HAMILTON.
WHOLESALE AGENTS.**



STANDARD BRANDS.

Golden Plug.
Gem.
St. Lawrence.
Sterling.
Hawthorne.
Star.
Empire.
Currency.
Joy.

**Send for
Price List
or
a sample caddy
of each
sort you use.**

**Empire Tobacco Co.,
Montreal.**

\$1000 on six months' time, and then turn round and say allow me 5 per cent. and I will give you \$950 now. I guess I would not get it. Nor, do I get the \$1000 worth of goods for \$950. There is where the delusion comes in. I would like to hear the opinions of others on the question and may write you again.

MERCHANT.

Trout Creek, 3rd April, 1891.

LIBERATE RAW SUGAR.

EDITOR, CANADIAN GROCER :

SIR,—In view of the recent removal of the import duty on sugar by the United States government, it becomes an imperative necessity for Canadians to seriously consider the situation thus created.

With the duty off their raw material, the American manufacturers of refined sugar, sugar confectionery, preserved fruits, sweetened chocolate and coocas, and all goods into which sugar enters largely, will be placed at a great advantage over their Canadian rivals, even in the Canadian market. It is clearly then the duty of our government to either increase the import duties on sugar made goods or greatly reduce, or entirely remove the duty on raw sugar. The latter alternative is probably the more promising one at the present time. It is quite clear, however, that the Government cannot do without the large sum annually collected from importations of sugars. Any loss to the revenue sustained though a whole or partial removal of duties would have to be made up by a re-distribution of taxation.

By a reference to the trade and navigation returns I find that the imports of sugar into Canada for the fiscal year 1890, produced a revenue of \$2,726,257.39. Of this amount \$44,756.89 was collected from refined sugars and raw sugar not above No. 14 D. S., leaving a balance of \$2,681,500.50 to be provided for by the Minister of Customs. The question then arises, How is this large sum to be obtained? Another glance at the trade and navigation returns, shows that if a duty of ten cents a pound were imposed on the 18,455,475 pounds of tea imported into Canada for the last fiscal year, we would have \$1,845,547.50, or considerably over two-thirds of the required amount. Ten cents a pound on coffee would add \$320,036.90, bringing the total amount derivable from these two articles alone, to \$2,165,584.40, or near enough for all practical purposes.

Another important phase of this question which appears to me worthy of every consideration on the part of the Government is the great benefits that would result to many of our manufacturing industries through cheaper sugar, whereas tea and coffee are not raw materials in any manufacturing industry in Canada. Our manufacturers of confectionery, jams and jellies, cocoas and chocolates and canned fruits, and of many other lines of goods where sugar is a raw material, would hail with de-

light the removal of the sugar duties. It would enable them to compete in the open markets of the world with British and American manufacturers of sugar goods, and this desirable state of affairs, it appears, can be brought about without the revenue of the country suffering to any material extent.

Sugar is more of a necessary of life than either tea or coffee and for that reason alone the abolition of duties would be popular with the people at large, while a specific duty on tea and coffee would tend to raise the quality of these beverages. Some of the vile stuff sold as tea and coffee are beverages only in name.

The importance of the subject, Mr. Editor, is my excuse for taking up so much of your valuable space, and with your kind permission I would like to ask the opinion of your readers (many of whom are much better able to judge than I am) as well as your own views as to the merits of the proposals which I have just submitted.

Yours truly,

FREDERIC JAMES GIBSON.

LETTER FROM HIGHER LATITUDES.

CHRISTIANIA, March 23, 1891.

EDITOR CANADIAN GROCER, TORONTO :

SIR,—In reply to yours of March 6th as to how Canadian goods are taking in this country, I shall be glad to give you the desired information as far as the lines that we handle. I will first mention the Johnston Fluid Beef Co., of Montreal. Before ever the Johnston Fluid Beef Co. thought of introducing their goods here we have had Liebig's, Cibell's, Kemrich's, Koch's, and various other meat extracts on the market. It was therefore not very easy to make the grocers believe that Johnston's Fluid Beef was not like the others, a meat extract, but contained all the strength-giving elements of prime beef, and not like the others an extract, but pure fluid beef. We have also received a large quantity of "Staminal" from the same company. A teaspoonful in a cup of hot water makes a fine cup of beef tea, and on account of the cold climate we have here it is a great favorite. It is served here in the restaurant and dining-rooms, and the last quantity we received was sold out in one week, and we had to telegraph to Montreal for more. You will thus understand that the Johnston Fluid Beef Co.'s products have taken the lead in Norway and Sweden, as well as it they have long ago in Canada. We have also received bill of lading from Messrs. Hiram Walker & Sons, of Walkerville, Ont., for whiskey. The reputation of their goods seems to warrant that there should be a market in this country for them, and we will let you know later how it takes.

THE CANADIAN GROCER makes its regular appearance, and as it contains much information of value for a business man, it is read with much interest. Wishing it all possible success, I remain,

Yours respectfully,

C. E. SONTUM,
Care of C. E. Sontum & Co.,
Christiania, Norway.

CORTICELLI

**SPOOL SILKS & TWISTS,
EMBROIDERIES & FANCY SILKS.**

To satisfy and please your customers you must keep the best lines. "CORTICELLI" has that reputation; if you want to put in a line of these goods. Send for further information and prices to

**CORTICELLI SILK CO.,
ST. JOHNS, P. Q.**



**SILVER
STAR
STOVE
POLISH,**

THE PHENOMENAL POLISH,

BLACK, BRILLIANT, BEAUTIFUL,
Handsomely put up in 3 doz. hinged cases,
can be had from all wholesale grocers,

Or from **F. F. DALLEY & CO.,**

PROPRIETORS,
Hamilton, Canada.

JAS. WATSON & Co.,

Coffee and Spice
Dealers.

Toronto, Ont.



Brantford and Pelee Island. } J. S. HAMILTON & CO'Y,
Sole Agents for Canada. BRANTFORD, ONT.

Traveller Wanted.

A thoroughly competent man, with good experience of and connection with

The Wholesale Grocery and Jobbing Trades,
to represent **THE E. B. EDDY CO.** Apply at the Head Offices, Hull.

N. K. FAIRBANK & CO.,

COMPOUND



REFINED LARD.

185 WELLINGTON ST., MONTREAL.
CHICAGO. ST. LOUIS. NEW YORK.

Condensed Mince Meat.

Handled by retailer as shelf or counter goods. No waste. Gives general satisfaction.

Will not ferment in warm weather.

Sells at all seasons by all wholesale grocers.



Although fruits are scarce and high, price same as last season, \$13.50 per gross net.

Packed in $\frac{1}{4}$ and gross cases.

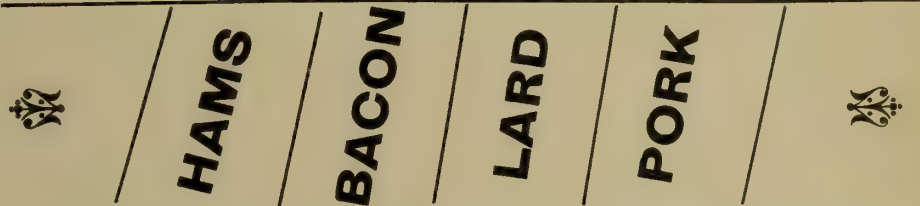
Sole manufacturer for Canada.

Ask your wholesale grocer for it.

J. H. WETHEY, St. Catharines, Ont.

GEO. MATTHEWS

-PACKER and CURER.-



PURE LEAF LARD A SPECIALTY.

PACKING HOUSES, OTTAWA, PETERBORO' and LINSLEY, ONT.

"Mallawalla" Pure Indian Tea.

A rich and delicious blend. Put up in 1-2 and 1 pound tinfoil packages, with attractive labels. Packed in 50 lb. Cases, separate or assorted, half and half. Retails at 50c. per pound, allowing the jobber a handsome profit, nothing equal to it in the market for the money.

W. H. GILLARD & CO.,

WHOLESALE GROCERS, HAMILTON, ONT.,

Agents for Canada.

INDUSTRIES THAT NEED FREE SUGAR.

Of the Canadian industries that will be adversely affected until some change, correlative to the abolition of the sugar duty by the United States, is made in our customs tariff, that of the manufacture of confectionery is not the least important. It was, even before the admission of free sugar to the United States, an ill-protected industry. The duty on imported confectionery is $1\frac{1}{4}$ c. per lb. and 35 per cent., but that has been more than counterbalanced all along by the heavy duty which is on the raw materials. Those on which the weight of the duty is most heavily felt are glucose syrups, shelled peanuts, coconuts, and essential oils. On nearly everything but raw gums and vanilla the manufacturer has had to pay a duty, in most cases a heavy one. The consequence is that the makers of confectionery have had hard work to hold their own against United States makers, who are not hindered by our import duty from stocking the market at various points along the frontier. They have the above named raw material free, and this gives them the advantage over competitors protected by only $1\frac{1}{4}$ c. per lb. and 35 per cent. ad valorem. In the western towns of this province and in the Maritime Provinces there has long been a large quantity of United States candy sold. There is none sold in Toronto, but that is owing to the excellence of the local manufacture.

In a month or so we may expect an inroad of representatives of United States makers. They will not come in at once because they have no goods to offer. The manufactories in that country have been virtually, in most cases actually, closed down pending the introduction of free sugar. They did not want to make up a large stock from raw material of which the chief constituent—sugar—would cost 2c. a pound more than it would after April the first. So, to avoid being caught with a stock they would have to sell at a loss, they stopped making. When they do come our makers might as well retire, unless there is some adjustment of our duty in their behalf. With the present odds against them they would be unable to stay in the race a year, and the closing up of our confectioners would mean no work to at least 500 employes in this city alone.

The chocolate makers of the United States are already astir. Three travellers and one principal of leading houses across the border called on a local confectionery firm this week. They have an advantage, and they are making speedy use of it.

If the protection of the confectioners were the only consideration, it could be accomplished by a specific duty of 8c. per lb. But that is not the only consideration involved. There are other manufacturers who use sugar on a large scale, who would be equally at the mercy of the foreign maker. The chocolate makers, the canned fruit men, etc., are

almost in the same boat with the confectioners in respect to the one raw material, sugar. If the duty were removed from raw sugar, all these manufacturers would be adequately protected without the necessity of disturbing any other of the relations between the tariff and their industries. The sugar refining industry would certainly be benefited by the removal of the duty, because of the great impulse given to consumption.

THE SUGAR DUTY HANDICAPS CONSUMERS.

In his letter, which we publish in this issue, Mr. Gibson shows cause why the duty on raw sugar ought to be removed or diminished. His argument has a two-fold basis, in the facts that sugar is a necessary article of consumption, and that it is a raw material in many important lines of native manufacture. He also shows the feasibility of substituting a tea and coffee duty for that now levied on sugar.

It will be some time yet before we need apprehend any considerable importation of refined sugar from the United States. The cost of manufacture there does not yet permit of sales being made below $4\frac{1}{2}$ c. at the refineries, and that $4\frac{1}{2}$ c. would grow like a rolling snowball by the time sugar bought at that figure in New York would reach the Canadian consumer. Here is the way the little increments would adhere to it:—

	Per Cwt.
Cost in New York.....	\$4.50
Specific duty.....	\$1.50
Ad. val. duty of 35 per cent....	\$1.57
Extra duty for indirect importation of	
$7\frac{1}{2}$ per cent. on above duty.....	.23
Freight, etc.....	.25
	\$8.05

That is, the cost would be \$8.05 per cwt., or a little more than 8c. per lb. to the Canadian importer, who can get home refined sugar from wholesale hands at $6\frac{1}{2}$ c. Clearly, the United States refiners are not yet in a position to flood this country with sugar, and will not be until the cost of production will bring the initial price considerably below $4\frac{1}{2}$ c. But while the protection of our refiners may not be an urgent consideration at present, it may become one by the time the sharp demand of midsummer consumption begins to be heard from. Our refiners, whose present output is the product of raw bought before the change, may not be able to keep down to present prices when their raw material has to be bought a month hence. The immensely enlarged consumption which will be an effect of the easy prices in the United States must certainly bring up the price of raw, and thus make the cost of production greater to our refiners. In the absence of any reduction in the duty, these would not have an offsetting increase of consumption over which to spread the extra cost and break the abruptness of the necessary increase in price. They would in fact

have to levy the increase in the cost of production upon a shrunken volume of consumption, as perceptible increase in prices would check consumption. An advance in the price of refined, necessitated in the United States by any advance in the price of raw, would perhaps be inappreciable there while it would be pronounced here, the duty remaining on. Thus, it is conceivable that United States sugar would overflow the barrier at present in its way.

The duty on raw ought to be removed, and distributed over other goods less distinctly entitled to be classed as necessities. The era of cheap sugar has surely dawned, when a nation so addicted to protectionism as the United States admits sugar free. This country should be behind no other in recognizing the importance of taking the heavy burden off the masses that it lays upon them when it taxes their sugar. That is the fundamental basis of any plea for duty free sugar.

EXTRAVAGANT LIVING.

More failures of the present day are brought about by extravagant living than many people have any idea of and in such cases the principles of these concerns do no deserve that sympathy which they seek from their creditors and the public. This high living has special reference to the managing partner of the wholesale firm which failed a short time since in this city. His silent partner who put most of the capital into the concern, agreed to the managing man drawing a certain sum, which was considered ample for his station. This, however, was insufficient, and he asked for about 50 per cent. more, which was also allowed by mutual agreement, and as he had not the conscience to make any further demands for an increase in his already liberal allowance he drew just double the sum he was expected to use for his personal expenses, against the express agreement of the partnership. This it is needless to say in the present age of competition and small profits, the business could not stand, and the result was that this managing partner recklessly appropriated to his own personal benefit the money of his creditors and sleeping partner, and ultimately ruined the business. Such a man is only fit for a subordinate position, and should never be allowed to assume the reins of partnership, lest his extravagant propensities lead him eventually into far worse difficulties. Such men are safer where they can draw a stated income and should never be placed in a position where they have the disposition of the funds of a concern. If more were written upon the subject of the too extravagant and high toned living of many of our business men, it might have a salutary effect, and save a number of firms from the inevitable ruin which is sure to result through one or more of their partners living beyond their means.—Trade Bulletin.

DAVIDSON & HAY

Wholesale Grocers,
36 Yonge Street,
TORONTO, ONT.

Aylmer Chicken Soup

Great care being used in preparation of this highly commended Canadian Manufactured Article. As a Strengthening Food it is very wholesome and nutritious.

If you haven't already got it in stock, send order.

Sloan & Crowther

WHOLESALE GROCERS,
TORONTO.

New**Brazil Nuts.****H. P. ECKARDT AND CO**

Wholesale Grocers,
3 FRONT ST. EAST, TORONTO.

Thos. KINNEAR & Co

Wholesale Grocers and Importers of
TEAS,
SUGARS,
COFFEES,

AGENTS FOR

Cherry's Irish Mustard, X.D.S.F.

This is superior to any other grade in the market. Try it.

47 Front St. E., - TORONTO.

WARREN BROS. & BOOMER,

IMPORTERS

AND

WHOLESALE GROCERS,
35 and 37 Front St. East,
TORONTO, ONT.

SUGARS, COFFEES AND TEAS,
SPECIALTIES.

SMITH & KEIGHLEY

WHOLESALE GROCERS

AND IMPORTERS OF

Mediterranean Fruits.

FINEST SELECTIONS IN THE MARKET

-OF-

China, Japan, Indian and Ceylon

TEAS.

9 Front St. E., Toronto

EDWARD**ADAMS & CO.**

ESTABLISHED 1846.

Wholesale Grocers and Importers of
TEAS,
SUGARS,
COFFEES,

Tobaccos, Wines and Spirits
95 & 97 Dundas St., London, Ont.

STEEL, HAYTER & CO

IMPORTERS OF

INDIAN TEAS

Direct from their estates in Assam.

Assams, Kangras, Darjeelings and Indian
Oologs in stock.

PROPRIETORS OF THE WELL-KNOWN

"MONSOON" BRAND.

SAMPLES AND QUOTATIONS ON APPLICATION

11 & 13 Front St. E. Toronto.

Calcutta and London Firm: Octavius Steel & Co
Telephone 2354.

BALFOUR & CO.,**IMPORTERS OF TEAS**

AND

Wholesale Grocers**HAMILTON.****J. W. Lang & Co.**

Wholesale Grocers,
TORONTO.

**CLARK
ARMOUR
FAIRBANK
LIBBY**

Canned and Potted Meats.

These goods usually advance
at this season.

ORDER IN TIME.

33 Front St. East.

PERKINS, INCE & Co.,

41 and 43 Front St., Toronto.

IMPORTERS.

Offer full stock of

TEAS,
COFFEES,
SUGARS,
and General Groceries.

A few choice MALAGA RAISINS re-
maining, also CHOICEST and FINE FIGS
in Boxes.

Just arrived: Prime Sicily Filberts

J. F. EBY.**HUGH BLAIN****PRUNES**

ARRIVING IN A FEW DAYS.

ATLAS, IN CASES,
BOSNIAS, IN BAGS.

Eby, Blain & Co.,

Wholesale Grocers.

FRONT AND
SCOTT STS.

TORONTO.



TORONTO MARKETS.

TORONTO, April 9, 1891.

GROCERIES.

This has been an average week with the wholesale grocers. No specially stimulating circumstances are at work to mend trade very markedly just now, so that but average weeks may be looked for for some time. Improvement on the trade done a few weeks ago there certainly has been. This week's sales, as last week's, have been much like those of former springs. Wholesalers consequently report themselves satisfied with the business they have done during this first fortnight in April. If trade keeps at the same pace into the middle of May, it will be far from phenomenal, but it will be substantial. The week's demand has been stronger for brown sugars, canned goods and tea than for anything else. Money seems to be not very much freer, though the value of agricultural products has been steadily maintained at the advance begun two weeks ago.

CANNED GOODS.

There has been a good output of stock this week, chiefly in small orders, which continue to be numerous. The smallness of the orders is the effect of the circumstances which cheek speculation, so that trade is run more by cash power than it was. The prices of last week are maintained with increasing strength. Tomatoes are exceptionally firm at \$1.35 to \$1.40, the latter figure being the basis of a considerable business done. There has been very little done in futures, the disposition of packers being evidently not strongly favorable to such business just yet. The policy of most of the packers seems to be to limit their output this year to manageable proportions, and then not to be so over anxious beforehand as to make rash contracts.

COFFEES.

The demand for fine coffees is fair, the supply limited, and prices steady. In lower grade stock there is no change, and but little trade. The news is stronger on Rio than it was a week ago.

DRIED FRUIT.

It requires a considerable volume of stock to supply the demand that is operating quietly, but at the same time vigorously. People use more dried fruit than is generally thought at this time of year. The consumption of currants and raisins is now active and will continue to be throughout the summer season, increasing rather as harvest draws on. Prunes are wanted, but are scarce, and the high prices of those in stock bring the demand more upon an equality with the supply. Figs and dates receive a considerable amount of attention just now. There are no changes in the price of any class of fruits. All are steady at last week's quotations.

NUTS.

Nuts are quiet. The only change to be noted is an advance in the price of shelled almonds, which quote now at 35 to 37c.

RICE AND SPICES.

The trade in rice would be better if stock were more plentiful, but fine grades are still scarce. Advices from Hingo say:—"Farm-

ers stick to their old policy of keeping the markets short of supplies, and in consequence a sort of panic set in towards the end of last month among the native dealers because they were unable to fulfil all the engagements they had entered into. The excitement has somewhat abated during the last few days, and prices may gradually come down again, but a fall cannot be reckoned upon with certainty, as farmers have become very independent through their success and might perhaps continue their policy of holding the harvest. As long as the wheat and barley crops are not secured (say about June next), no reduction of any importance can be looked for with any reasonable assurance of being realized."

Spices are steady and in normal demand.

SUGAR.

The price of granulated has declined $\frac{1}{4}$ c., 15 barrel and larger lots quoting at $6\frac{1}{4}$ c., and smaller lots at 7c. Other white sugars have declined in proportion. This does not seem to be an effect of the decline in the United States market, though granulated is retailing in Boston at 5c. The United States refiners are apt to be kept busy for some time supplying the demand that had come close to a standstill before the date for the removal of the duty. If they were in a position to stock this market at once prices would no doubt have to come down here, but the United States refiners have not yet got their business adjusted to the new conditions sufficiently to begin stocking this market. The local trade in yellows has been moderately good. The lowest price is now $5\frac{1}{4}$ c.

It is reported that the Nova Scotia Sugar Refining Company has shut down and will remain closed until it is known what action the Government will take with regard to the duties.

Willett & Gray, New York, in their weekly sugar statistical, say: The transition has been made from duty paid to duty free sugar, and the American people are already receiving the full benefit of the removal of the duty. Early on the morning of the 1st of April the retail grocers reduced the price of granulated sugar 2c. per lb., giving 20 lbs. for \$1, instead of 14 lbs. as before, and in many places 100 lbs. are given for \$4.75. Nothing like this has ever taken place in America, and we can now say, regarding sugar, that we are on the basis of the most favored nations. We estimate that 900,000 bbls. of free sugar (130,000 tons) were distributed to the trade of the United States on the 1st day of April, and at least half as much more has been sold by refiners for delivery during the entire month of April; and this entire amount of sugar has been sold by the refiners at the one price of $4\frac{1}{2}$ c. per lb. for granulated (other grades at a regular parity), which is a notable fact, and could probably occur in no other country than America. Stocks of refined were reduced to a minimum by the 31st of March, throughout the country, many retail grocers reporting less than 100 pounds, and the greatest activity exists in filling the vacuum from the government warehouses and bonded cars. Delays in some cases are unavoidable, but much less disappointment exists than was anticipated.

SYRUPS AND MOLASSES.

Syrups are a quarter of a cent lower than they were a week ago. There are virtually and perhaps literally no D or U syrups. The demand is moderate. Molasses has made no change this week, and is not particularly active.

TEAS.

The position of this market is not apt to change materially before the arrival of new crop stock. Scarcity of the grades wanted is



JAMES LUMBERS.

SUGARS DOWN.

My price for one or more barrels

EXTRA GRANULATED SUGAR

is Twenty cents per hundred less than the Wholesale Grocers' Guild from one up to fifteen barrels and my Discounts on Sugars are one and one-half per cent.

Although I am

BOYCOTTED

I am prepared to offer all lines of goods as in the past, and all orders shall receive my prompt and careful attention.

I carry a full line

Teas,
Sugars,
Tobaccos,
Canned Goods,
and all
General Groceries

My Gunpowder,
Hyson and Japan Teas

at 22 cents per pound are giving entire satisfaction.

RED HERRINGS

or DIGBY CHICKENS.

Which I am offering at 13c. per box. There are about 45 herrings in a box.

JAMES LUMBERS

Wholesale Grocer,

67 Front St. East,
TORONTO, ONT.

IT HAS NO EQUAL.



A Quick Seller!

Why?

Because, when customers buy a package they are so surprised at the result, that they buy another and recommend their neighbor to buy one also.

DEAR SIR,—I saw your advertisement, and thought I might as well write. Father keeps the "Barm" Yeast in his store and seems to sell a great deal of it. Mother made delicious bread and buns with it. To-day, I heard a lady in the store say that it was the best Yeast she had ever used.

ORANGEVILLE, 2nd April 1891.

BIRDIE LEIGHTON,

Box 104, Orangeville.

BARM YEAST MANUF'G CO.,

35 Wellington East, TORONTO.

JOHN PETERS & CO.,

General Commission Merchants
and Brokers,Halifax, N. S. and
Kingston, Jamaica, W.I.Agents for The E. B. EDDY MFG CO.,
HULL, P. Q.

We are open to accept one or two more Agencies of first-class houses, either at Halifax or Kingston. We have a good connection and splendid storage facilities.

References: The Merchants Bank of Halifax.
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The Norton Manufacturing Co.,
MANUFACTURERS OF

TIN CANS

By Automatic Machinery.

Fruit Cans, Paint Pails and Cans,
Lard Pails, Baking Powder Cans.

Capacity, fifty thousand fruit cans per day.

Sole Agents in Canada for
Norton Bros., "Soldier Hemmed" Caps, and
Grocers' sample goods, and Haskell's
sample cases.

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Public Accountants, Auditors, Assignees

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Traders' Bank Chambers, Yonge St.,
Cable Address: "Seymour." TORONTO.

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POWDER

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MANUFACTURERS OF

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Stove Polish,
Writing Inks and Mucilage.

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SELL

"Peerless" Washing Compound.
There is nothing equal to it. It
will pay you a handsome profit.
Your customers will like it. Address

Pure Gold Manufacturing Co.,
31 Front Street East, Toronto.

Todhunter, Mitchell & Co.

—DIRECT IMPORTERS OF—

HIGH GRADE COFFEES,

Old Government Java Arabian Mocha, Plantation Ceylon, Maracaibo
and Santos.

Grocers draw trade by selling their FAVORITE EXCELSIOR BLEND.

RELIABLE ROASTING BY PATENTED PROCESS.

:: TORONTO.

MEDITERRANEAN FRUIT.

Five direct steamers are bound for Montreal, and due to arrive
during the month of May.

Public Auction. We will Examine, Buy, and Ship the fruit for a moderate charge. Correspondence solicited.

McBRIDE, HARRIS & CO.,

134 McGill St.--1 to 21 College St.,

MONTREAL.

EVERYONE

who uses

"Surprise" Soap

is pleased with it.

Do you handle it?

MARKETS—Continued.

likely to make the position of holders stronger. There has been a good enquiry for Indian teas, but more attention is being given to Ceylons on account of the high prices ruling for Indians. In London Indian tea has been more liberally offered, the quantity exceeding that of last week by upwards of 2,500 packages. Although the demand has not materially improved, there is more enquiry, especially for the lower-priced teas, which indicates that the stocks held by the trade are considerably reduced. It was not only natural that retailers should abstain from buying, so long as they held stock much cheaper than the prices at which they were able to purchase. The firmness of the market in the interval, however, proves the strength of the statistical position, which is more likely to increase than diminish for some time to come. At the public sales 21,729 packages were offered and 3,750 withdrawn, in consequence of the bids being below what importers would accept. The competition was active for the lower and finest descriptions, with occasional improved values, while the medium grades sold at about late rates. The sales of Ceylon teas have again been large, and as the retail trade,

until the last few days, were somewhat disinclined to buy, prices have again receded. During the latter part of the week, however, a stronger feeling has been apparent, and dealers have shown willingness to hold stocks in anticipation of a renewed demand after Easter. It is now clear that Ceylons must attract by far the greatest attention until August, and a firm market is therefore probable, although the supplies will be the largest on record.

PETROLEUM.

Local prices are those of last week, but they are firmer. Business is fair.

The Petrolia Advertiser reports:—Petrolia crude, \$1.36 $\frac{1}{4}$ per bbl.; Oil Springs crude, \$1.38 $\frac{1}{4}$ per bbl. The above figures are the ruling prices for crude oil to-day in Petrolia, and are firm at those figures. We shall be surprised indeed if it does not touch \$1.40 by our next issue. The fact is crude is scarce, and the drill is not helping it at all by any developments that will increase the supply. Unless some new wells are struck the price of crude oil must necessarily reach \$1.50 per barrel, and, what is more, will remain there. The consumption is not decreasing, on the contrary it is constantly increasing and will continue to do so from this out, and when the Inland Revenue returns for the year ending 30th June next, are received, both producers and refiners will be astonished at the great increase which will have taken place this year in the consumption of Canadian refined oil. Refined oil is firmer in price, although naturally dull at this season of the year. We quote the price now at 12 $\frac{1}{2}$ cents f.o.b. here, but all the refiners claim to be losing money even at that price.

DRUGS AND CHEMICALS.

The demand for the staples kept in general stocks has been rather quiet. The only changes in prices are a reduction in carbolic acid, which quotes now at 40 to 45c.; a reduction in glycerine, now selling at 18 to 20c.; and a reduction in insect powder, which is now 38 to 45c.

BUTTER AND CHEESE.

Butter sellers continue to be favored by a good market. There is a very capacious demand now, and but little stock. The market is kept bare, butter being waited for and taken off nearly as soon as it reaches the hands of the dealers. Low grade stock is a small proportion of the receipts now, and goes off with the rest. The market is in a very healthy position, and prices will be on stilts until the stock of new begins to be swelled by grass feeding. There seems no reason to apprehend the incursion of any heretofore undiscovered stock of old butter. The good prices have surely brought into the light all there is of that class of butter. Prices vary from last week's quotations only in dairy tub and large rolls, good dairy tubs being 20 to 22c., medium 14 to 16c. and large rolls 17 to 21c.

Cheese is even firmer than it was last week. The stiffness of export prices makes those of the domestic trade very firm, 12c. being freely paid for September.

COUNTRY PRODUCE.

APPLES—The market is rather dull at present. The best prices paid, and those reluctantly, are \$3.50 to \$4.50. There is a considerable quantity of stock on hand.

BEANS—Are higher, though not in special demand, the prices running from \$1.35 to \$1.60.

DRIED APPLES—Are firmer at 8 $\frac{1}{2}$ c. A car sold for shipment to Winnipeg on Tuesday at that figure.

EVAPORATED APPLES—Are up, no stock being purchasable at the lowest point in last week's quotations. The lowest is now 14c.

EGGS—Are quite plentiful now, and the present aspect of the market favors the prospect of an early farther decline. Prices are 16 to 17c.

HAY—Is improving, good timothy being worth \$9, while lower grades do not quote below \$7 50.

HIDES—Are steady at 5 to 5 $\frac{1}{2}$ c. for green.

HONEY—Is slightly better this week, 10c. being the price paid for good clear, and grading down to 8c. Sections are unchanged, 14 to 16c. holding.

HOPS—Are steady at 35 to 38c.

OATS—Are scarce and unchanged at 57 to 58c.

ONIONS—The supply is so meagre that holders can get their price, up to \$4, which is the highest yet going for reds. Whites run up to \$3 50.

POTATOES—Are arriving in broken lots at \$1.05, and go out of store at \$1.10 to \$1.20. Cars are worth 90c. and upwards, but are coming in only rarely.

SEEDS—Alsike is \$9 to \$10 per bush., red clover \$4.90 to \$5.10, and timothy \$1.70 to \$1.90. Trade continue good with brightening whether.

SKINS—Are unchanged, bringing \$1 to \$1.45.

STRAW—Is quiet at \$6.50 to \$7.

TALLOW—Is selling at 2c. for rough and 5 $\frac{1}{2}$ to 6c. for refined.

WOOL—Is as inactive as ever at 19 $\frac{1}{2}$ to 20c.

FISH.

The demand for fresh fish has now to be confined chiefly to spring salmon and cod. The former is arriving freely, and a good

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EMPIRE BAKING POWDER

PURE, STRONG, and CHEAP.

ELLIS & KEIGHLEY,

Toronto, Manufacturers

WE ARE BUYING

Dried Apples.

SEND SAMPLES
AND QUOTATIONS

ESTABLISHED 1892.

STANWAY & BAYLEY

BROKERS

AND

GENERAL COMMISSION MERCHANTS.

44 FRONT ST. EAST, TORONTO.

WE ARE BUYING

Evaporated Apples

SEND SAMPLES
AND QUOTATIONS.

MARKETS—Continued.

business is done by local jobbers with New York, to which market three tons are shipped every week by a Toronto dealer. The stock of Fraser salmon will be plentiful for a month yet, when supplies will begin to come in from the Restigouche and stop the trade from the West. Salmon is now 20c. There is little lake fish now—trout, white fish and herring being out—and pickerel and pike being in slender supply, the former at 7c., the latter at 5c. Lake fish will not be more plentiful for a fortnight yet, as, though the weather is mild here, the ice is as thick as ever in the inlets of Georgian Bay, Lake Huron and Lake Superior. At Port Arthur fishermen are cutting holes in the ice. There is usually a quiet month after Lent in the lake fish trade. In dried, salted, pickled and smoked fish, the market is quite lively yet, as good in fact as it was any time during Lent. Split lake herring are now out of date. Of sea fish cod is slightly changed, being now 8½c. There are no flounders. Everything else is the same.

GREEN FRUIT.

The sale of green fruit has been more active this week, the demand for both oranges and lemons—chiefly for the latter because of la grippe being so prevalent—having been maintained well throughout the week. The only change in prices is an advance in Valencia oranges, which are selling at \$6.50 now. Bananas are unchanged, as are also pineapples, the former being \$1.50 for red, and \$1.75 to \$2.50 for yellows, while pineapples are \$2.50 to \$4.50.

PROVISIONS.

Trade is mending. A very good demand has been at work this week for all products, and some of these have advanced as a consequence. Dressed hogs are scarce.

BACON—Long clear is up to 8c., at which figure it is quite firm. Bellies are 10½ to 11c., backs 10 to 10 1-2c., and rolls 9 to 9 1-2c.

DRESSED HOGS—Are worth \$5.50 to \$6, and are taken readily.

HAMS—Are unchanged at 11 to 11 1-2c.

LARD—Is higher, quoting now at 9 1-2 to 9 3-4c.

MESS PORK—Has advanced to \$15 for heavy, while short cut is unchanged at \$16.50.

SALT.

The trade in salt is growing each week. It is now quite active. The prices in cars are: Barrels \$1.40, sacks 70c., dairy \$1.25, land \$4.50.

DRY GOODS.

The demand is better than it was last week, but wholesalers are not yet satisfied with it. Better weather and better roads are improving times somewhat, but the improvement in the demand is not as marked as the improvement in the roads and weather.

RAW FURS.

Trade is dull. The quotations are the same as those of a week ago. They are:—Beaver, per lb., \$4.50 to \$5; bear, per skin, \$10 to \$25; cub, per skin, \$5 to \$12; fisher \$3.50 to \$5; fox, red, 81 to \$1.50; fox, cross, \$2 to \$5; lynx, \$1.50 to \$2.50; martin, 75 to 90c.; mink, dark, 75c. to \$1.50; Muskrat, fall, 12c.; spring rat, 25c.; winter, 15c.; otter, \$8 to \$13; racoon, 25 to 80c.; skunk, 25 to \$1.75.

BUSINESS CHANCE.

GROCERY BUSINESS FOR SALE DOING the largest retail business in town. Apply to Switzer & Brown, Collingwood, Ont. 18

Buy direct from the Mills.

MANITOBA FLOUR.

All Grades from Choice
Hard Wheat.

Correspondence from Cash Buyers Solicited.

LEITCH BROS.,

FLOUR MILLS. - OAK LAKE, MAN.

MELDRUM & DAVIDSON,

MERCHANT MILLERS,

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MANUFACTURERS OF

Choice Winter Wheat and Manitoba

FLOURS

Mikado, White Lilly,
Delight, Manitoba.

Feed of all kinds and Mixed Cans a Specialty. It will pay you to give trial order.

HALIFAX AGENT. J. P. Cox.

CAR LOTS or BROKEN LOTS

—OF—

Flour, Meal, Buckwheat Flour, Cornmeal,

Rye Flour, or anything in the Flour, Feed or Grain line furnished on shortest notice at lowest prices.

J. & R. ROBSON,

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SEAFORTH OATMEAL MILLS

Manufacturer of and Dealer in

Rolled, Granulated & Standard Oatmeals,

Split Peas, Pot Barley, Cornmeal, and
General Produce. Eggs a specialty.

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N. WENGER & BROS.,
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Manufacturers of

Winter Wheat Flour

KLEBER
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EDELVEIS } Patents.

MAY BLOSSOM—(straight roller).
MINERVA—(extra).

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N. Wenger & Bros.,
AYTON, ONT.

Canadian White Enamel Sign Co.,

Sole Agents for Caesar Bros.

The Most Durable Sign Letter.

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A responsible agent wanted in every town and city.

WALKER, HARPER & COMPANY OXFORD MILLS.

"FLOUR" Manufactured by
Improved Roller System.

BRANDS:

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Manufacturers of
STANDARD AND GRANULATED OATMEAL.
ROLLED OATS. ROLLED OATMEAL.

DEALERS IN

Grain, Seeds, Bran, Shorts, Beans, Mid-
dlings, Chop Feed, Pot Barley,
Split Peas, Cornmeal.

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Mixed cars a specialty.

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Roller Millers.

FLOUR

Manufactured "Hulgarian" System.

Our brands are

Classic,
Anchor,
White Frost,
Challenge,
Diadem,
Strong Bakers.

Heavy dealers in

Oats, Oatmeal, Beans,
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Quotations by wire.

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EMBRO OATMEAL MILLS.

D. R. ROSS, - - EMBRO, ONT.

A CHOICE QUALITY OF

Roller, Standard and Granulated

Oatmeal

IN BARRELS, HALF BARRELS OR BAGS.

Selected WHITE OATS only used. For prices of Oatmeal or Oathulls in Car-loads or less quantities, write or wire, and will reply promptly. Can ship via Canadian Pacific or Grand Trunk Railways. Have new machinery for the manufacture of Rolled Wheat and Graham Flour and will be pleased to have orders.

MONTREAL

MONTREAL MARKETS.

MONTREAL, April 7, 1891.
GROCERIES.

There is precisely the same condition of affairs to note as prevailed a week ago. There is some trade doing as noted then, but it is solely in the way of supplying immediate requirements, as buyers generally evince a strong disposition to trade ahead. They may perhaps be wrong in this as regards profits, but in the long run a conservative course is the best, as it removes any possibility of the great danger of overstocking. On the whole the conditions seem satisfactory enough, and when the open season arrives a good fair movement may be expected. The more active lines of the week have been tea and coffee, and now all the Japans really worth having under 17c. have been all cleared off the market, while as regards coffee stocks are exceptionally small. In fruit there is nothing particular to note, and values generally in all lines are unchanged.

SUGAR, SYRUPS, ETC.

The uncertainty about the duty on raw material is still a great bar to business in the sugar market, and until it has been dissipated business is hardly likely to assume large proportions. However, there has been a little more doing this week in the way of meeting immediate requirements, as stocks had completely run out, but it has not been kept up. Values remain unchanged at 5½ to 5¾c. for yellows and 6¾c. for granulated.

Syrups may be described as occupying the same position as sugar, that is there is some movement in a small way towards meeting actual necessities, and prices remain the same, 3½ to 4c.

There is nothing new to note in molasses, and business is of a very quiet kind; in fact there is little to note. The stock remaining in first hands on spot is not over 1,000 odd puncheons, and is all the property of one holder, who is jobbing it out slowly on a 35c. basis. Some business is noted in Trinidad and Antigua at 31 to 32c. There is nothing particularly new contained in advices from the Islands up to date since our last report.

TEAS.

The tea market has continued fairly active during the week, principally for Japans, running from 17c. and upwards; in fact the market is pretty well cleared up of all desirable lots offering under that figure. Blacks are on the quiet side, and we have nothing special to note regarding them.

COFFEE.

Stocks here are limited, and the same seems to be the case at other centres, consequently the tone of the market is very strong, although we have little business to note.

FRUIT.

The fruit market has presented no very noteworthy features since our last report; in fact, aside from some little movement on currants there is practically nothing to note regarding dried fruit, which, however, has ruled firm. Valencia raisins are quiet, with no business doing, and prices remain as be-

Butter, Eggs, Potatoes,
Onions, Cheese, Oats,
Apples, Hay, Straw,
Hogs, Poultry, Fish,
Evaporated and Canned
Goods wanted at once

BEST BRANDS OF

Bakers' and Family Flour

ALSO WANTED.

We handle all lines of FARM AND
ORCHARD PRODUCE as well as
DAIRY.

Write for Quotations for this market or
Britain to

IMPERIAL PRODUCE CO'Y.,

OF TORONTO, LTD.,

69 Front Street East, Toronto.

fore, firsts 6c and seconds 5¾ to 5¾c. Currants have a stronger tone in consequence of recent advices from Patros, which quote an advance of ½c., and although we still quote 5¾ to 6c. as a range, it is doubtful if much stock could be moved on this basis now. Some fair lots have been turned over at 6c., but buyers are still more or less indifferent about ordering ahead, and are taking only what they want. The movement from second hands to actual distributors is not great, nor is it likely to be until the roads are more passable. But then April is usually an interim month of quietness.

On green fruit we have the same remarks to make, and it is unlikely that there will be much business until after the first arrivals by direct steamers, as most buyers are holding off for these sales. It is not known yet exactly when the first steamer will arrive. Oranges are jobbing out at unchanged prices, and lemons are the same.

RICE.

There is nothing particular to note regarding this article as business at present is unimportant and prices unchanged. We quote Japan \$4.25 to \$4.50, standard \$3.00 and off grades \$3.50 in cars lots.

CANNED GOODS.

There is a good demand reported for canned tomatoes, peas, corn and other vegetables, the stocks of which are now well reduced. In consequence holders are asking outside figures and tomatoes are now quoted at \$1.30 to \$1.40 and peas \$1.40 to \$1.50.

FISH.

This market is utterly without feature at the moment the merest jobbing trade moving and consequently we have nothing to note. Most of the trading lines are in small supply in fact some of them are entirely ex-

hausted but with the limited call this does not amount to much. Briefly it is quite likely that the market will remain featureless until the open season. We have no change in prices to note.

APPLES.

The local business in apples is of an ordinary jobbing kind, and prices rule unchanged at from \$5 to \$6.50, according to quality. A recent cable from Liverpool states that the market has a somewhat better tone and that a lot of 1000 barrels of western stock netted from \$4.50 to \$6.75 in the west the outside price of course for some choice barrels that the lot comprised.

PROVISIONS.

With the country roads as they are, provisions should naturally be quiet and the movement small, and this is the case just now. Consequently aside from a quiet jobbing trade we have nothing to note, but when the roads improve an accession to the movement is certain to ensue. We quote prices unchanged: Canadian short cut, per barrel \$16.50 to \$17.50; mess pork, western, per barrel \$16.00 to \$17.00; short cut, western, per bbl \$16.75 to \$17.50; hams, city cured, per lb 10¾ to 11¼c.; hams, canvassed, per lb 0 00 to 0 00c.; lard, Canadian, in pails, 8½ to 9c.; bacon, per pound, 9 to 10¼c.; lard, com., refined, per lb, 8 to 8¼c.

MAPLE PRODUCTS.

Receipts of maple sugar are more free than a week ago and although the demand is fair prices have fallen away a trifle and now choice bright one-pound blocks are bringing 8c., and dark, discolored stock 6½c. up. Syrup is easier, also under freer receipts, and 70 to 75c. for ordinary one-gallon cans is now the range with 5½ to 6c. per lb. in the wood.

ASHES.

The ashes market rules easy, first pots being now worth \$4.70 to \$4.80, and seconds \$3.70. The stocks are not heavy, but receipts are running rather that way when compared with the demand, which gives signs of falling off. Pearls are purely nominal in the absence of business, but a small lot received the other day was turned over at \$6.25, which will furnish some idea.

EGGS.

The receipts of eggs are not heavy for the season, but the market does not show any great strengthening tendency; in fact the demand is rather slow and prices rule from 19 to 20c., which is somewhat lower than the figure we quoted this time last week.

BUTTER.

This market presents few new features, and the only business doing as far as the spot market is concerned is in choice new dairy, which is arriving only in limited supply, and command good figures, as the stocks of finest are all exhausted. In fact there is nothing now on the market in the way of old stock except poor butter, and although there is some distributive movement in it it is extremely slow. Prices are unchanged. Fine dairy, new made, 25 to 26c.; fine dairy, old made, 22 to 23c.; Morrisburg and Brockville, 20 to 21c.; Western dairy, 16 to 17c.; old butter, 6 to 8c.

CHEESE.

There is positively nothing to note in regard to this article except that there is a small movement to local grocers in colored at about 12c. Foreign advices show no change, and although the cable is down a shilling it is more perhaps for inducing a freer movement than anything else.

GRAIN.

The grain market rules quiet, and there is little doing speaking in a general way. There is some business reported in May peas at 92

MONTREAL MARKETS.—Continued.

to 94c., while oats are somewhat easier under a quieter demand, but prices are unchanged. Speaking generally, however, there is a movement in car lots of most all grains, barley attracting some attention. The stocks in store show an increase of 32,241 bushels of wheat, 8,869 bushels of peas, 11,546 bushels of oats, 25,000 bushels of barley, and a decrease of 645 bushels of corn and 6,847 bushels of rye. Compared with the corresponding date last year there is an increase of 288,227 bushels of wheat, 142,362 bushels of oats, and a decrease of 67,573 bushels of corn, 253,035 bushels of peas, 1,222 bushels of barley and 27,860 bushels of rye. We quote: No. 2 hard Manitoba, \$1.12 to \$1.14; No. 3 do., \$1.01 to \$1.03; No. 2 Northern, \$1.03 to \$1.05; feed do., 70c. to 75c.; peas, 90c. per 66 pounds in store; 92c. to 94c. afloat May; Manitoba oats, 56c.; Upper Canada do., 58c. to 60c. per 34 pounds; corn, 80c. duty paid; feed barley, 59 to 60c.; good malting do., 60c. to 65c; rye, 70c. to 75c.

FLOUR AND MEAL.

The flour market shows little or no change just at present, although there is a good jobbing business on city account. Until the country roads improve, however, and the open season is here, the movement is hardly likely to assume any magnitude.

Oatmeal is remarkably firm, and is undoubtedly working higher, although we cannot cite any actual advance of \$3.20, our present spot price, as yet, but sales have been made in the country at equivalent to more than that laid down here. Patent spring, \$0.00 to \$5.80; patent winter, \$5.35 to \$5.50; straight roller, \$5.10 to \$5.20; extra, \$4.60 to \$4.80; superfine, \$4.00 to \$4.25; fine, \$3.75 to \$0.00; city strong bakers', \$0.00 to \$5.50; strong bakers', \$5.25 to \$5.50. Oatmeal, standard, per bag, \$0.00 to \$3.20; granulated, \$0.00 to \$3.20; rolled, \$0.00 to \$3.20.

ST. JOHN, N.B., MARKETS.

ST. JOHN, N.B., April 6, 1891.

GROCERIES.

We noticed considerable improvement in trade the past week in all lines. There has been a steady demand for such staples as flour, meal, oatmeal, beans, etc. The prices of all mentioned have stiffened somewhat. Eggs have been in great demand and have advanced 2 to 4c. per doz.

PRODUCE.

POTATOES—The price has declined a little, as receipts have been fairly large. We quote \$1.65 to \$1.90.

APPLES—The coasting vessels have come out of winter quarters and are bringing a considerable quantity of apples, and prices are fairly good. No. 1, Baldwins, are being bought at \$3.75 to \$4; No. 2 are selling slow at from \$2.25 to \$3.

EGGS—The supply has been far short of requirements, and prices have advanced. They are selling to-day at 22c. in small lots.

BUTTER—There is considerable butter being offered. The poor quality is what causes the few sales, though anything choice is picked up quickly. Prices range from 17 to 20c.

CHEESE—Is in good demand and prices some little higher for choice, 10½ to 11½c., though some are being offered at 9½c. The latter are of poor quality and are selling slow.

FLOUR—There has been a steady demand for flour, and prices have advanced from 10 to 20c. Most of the dealers are holding

large stocks and do not seem anxious to sell. The price to-day is \$5.90 to \$6 for high grades. Patents \$5.50 to \$5.65.

MEAL—Is still higher, with no one anxious to sell. The millers are short of corn, though they have considerable bought to arrive, but the head winds have detained vessels, and stocks are getting very low. The price is \$3.80 to \$3.90.

OATS—Also are higher and in good demand. The price ranges from 67 to 70.

SUGAR—The opinion seems to be that sugar will be lower, and holders of large stocks are looking around to place. Some yellows are being offered at 5¼ to 5½c. Granulated 6¼ to 6½c.

FISH—Dry cod and pollock are beginning to come in again and are selling at \$4.35 to \$4.75 for cod, \$2.20 to \$2.50 for pollock. There are no pickled fish except Canso, and they are bringing \$6.00 for whole and \$3.25 for half barrels. There are not enough fresh fish to supply local demand.

HALIFAX MARKETS.

HALIFAX, April 7, 1891.

BREADSTUFFS—Markets are still booming. Breadstuffs and provisions of all kinds are very nervous and excited, and whilst we make no change in our quotations, we may add that the outside figures are below the current mill rates. For instance, cornmeal could not be laid down here under \$4.25, and rolled oats under \$6.50, whilst you notice that our quotations are considerably under these figures.

FISH—On fish there is nothing to report—no sales, no arrivals. Vessels are just beginning to fit out for the spring fishery.

FLOUR—Manitoba highest grade patents, \$6.50 to \$6.75; high grade patents, \$5.60 to \$5.75; good 90 per cent. patents, \$5.40 to \$5.50; straight grade, \$5.20 to \$5.30; superior extras, \$5.10 to \$5.20; good seconds, \$4.75 to \$4.85; Graham flour, \$5.25 to \$5.50.

OATMEAL—Rolled, \$6.10 to \$6.30.

CORNMEAL—Kiln dried, \$3.30 to \$4.10; do. in bond, \$3.40.

GRAIN, ETC.—Rolled wheat, \$5.50; wheat bran, per ton, \$24; shorts, \$24 to \$25; middlings, \$27; cracked corn, including bags, \$40 to \$42; ground oil cake, per ton, \$35 to \$40; moulee, \$32 to \$34; split peas, \$3.75 to \$4; white beans, per bushel, \$1.80 to \$2; pot barley, per barrel, \$3.90 to \$4.10; Canadian oats, choice quality, 64 to 68c.; hay, per ton, \$11 to \$12.50.

MOLASSES—Barbadoes, 33 to 34c.; Demerara, 35 to 38c.; diamond N., 48c.; Porto Rico, 34 to 35c.; Cienfuegos, 31c.; Trinidad, 32 to 33c.; Antigua, 32 to 33c.

TOBACCO—Black, 38 to 44c.; bright, 42 to 58c.

THE OUTLOOK FOR COFFEE.

The indications are that coffee will be quoted higher within a short time, and predictions are freely made that figures will be well maintained. The present condition is one of great firmness, and there is a large decrease in the visible supply.

The crop reports from the East indicate that Java coffee will be decidedly short this year. In consequence of this report there has been a disposition on the part of buyers to operate in this class of coffee. The disposition is to regard the situation as rather

strong and decidedly in favor of holders. There are many who regard the present condition of the Java coffee crop as inferior, and that choice coffee will be very difficult to obtain during the coming season. There seems to be no doubt that the truth is in favor of a short supply, and considering that there has been a limited supply for such a length of time, it is only natural that the holders should have the best of the situation.

There is no news of importance with regard to the Brazilian coffee crop, and a large yield is expected.—Commercial Bulletin, Minneapolis.

GIBSON & GIBSON,

SELLING AGENTS FOR

HAMILTON VINEGAR WORKS CO.;
SARNIA MAIZEA AND MILLING CO.;
MOFFATT PACKING CO., of Montreal;
DOMINION VERMICELLI AND MACARONI CO.

OFFICE: 35 Wellington St. E., Toronto.

The Packers' Association of Canada, admit that the labels produced by the

SUN LITHO. CO.,

are superior to those produced by any other house in the Dominion. For Samples, Prices, etc., apply

SUN LITHO. CO.,
TORONTO.

Grocers make money by selling

**EMPIRE
BAKING
POWDER**

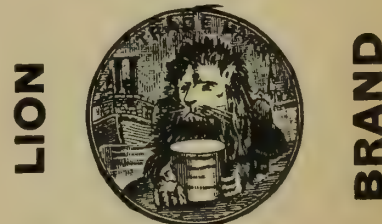
PURE, STRONG, and CHEAP.

ELLIS & KEIGHLEY,

Toronto, Manufacturers.

W. BOULTER & SONS,
Picton, Ont.

PACKERS OF THE CELEBRATED

**Canned Fruits and Vegetables.**

Every can has a Lion on the Label. This label is a guarantee to the consumer that the quality is first-class. Ask your Grocer for the Lion Brand. Do not take any other.

**Bay of Quinte
Canning Factories.**

Head Office,
PICKTON.Branch,
DEMORESTVILLE.

PROSPECTS FOR A JAMAICA TRADE

Believing that some of the observations made and opinions formed by Mr. Eby, of Eby, Blain & Co., during his recent sojourn in Jamaica, would be of interest to business men, a representative of this paper called upon that gentleman and obtained an interview, of which the following is the substance :

Mr. Eby believes that the possibilities for a very large and profitable trade between this country and Jamaica are not offset by any insuperable obstacles. There is a demand for products such as Canada has to sell, a demand so far cultivated chiefly by the United States. This could be got hold of in the present favorable mood of the islanders for closer trade relations with this country. Of course the getting hold of it, even with this advantage, is not a matter of coming, seeing and conquering, but one of assiduous effort on the part of Canadians to displace United States commodities by better or cheaper ones from this country. Before the Canadians can do this Mr. Eby considers that they must have a better steamship service. To compete with United States rivals, our shippers must have more than a monthly trade intercourse. If the government would follow up its laudable beginning, it would subsidize a fortnightly service instead of the monthly one there now is between Halifax and Kingston. This Mr. Eby thinks would suffice to put Canadians upon an equal footing with United States traders.

In the matter of flour, for example, for which there is a very capacious demand in Jamaica, the Canadian exporter has to compete against heavy odds until he can forward supplies every two weeks. Not only in the matter of service is the United States exporter ahead of the Canadian, but in the fact of possession. Having secured the market first he can hold it with greater ease against new comers by his ample carrying service. Possession in such circumstances is almost equivalent to mastery of the situation, and the most is made of it. To bar out Canadian flour, dealers in United States, flour worked upon the credulity of the natives. The latter were made to believe that we could not grow fall wheat in Canada, and that flour made from our spring wheat was hard to keep wholesome and would not make good bread. The efforts of the Commissioner, Mr. Adam Brown, whom Mr. Eby considers to be the right man in the right place—did a good deal to correct the mistrust that this absurd story succeeded in scattering abroad. He had bakers brought to Kingston who turned out bread from Canadian flour on a gigantic scale, and this was given gratuitously to the public. Of course they liked it, and took the evidence of their own senses rather than that of their United States informants.

Mr. Eby is assured that we can do a good trade in nearly all the products that we have the means of preserving in hot weather.

Salted meats and canned meats will sell well in Jamaica. Such dairy products as will stand the weather—and packing will enable all well-made products of the dairy to stand it—will command ready sale there. For fish we have always had an immense market in the West Indies, so we have not to develop one in Jamaica now. Certain of our harder fruits, if canned or dried would also, in Mr. Eby's opinion, be saleable to the Jamaicans. Apples, plums, cherries are among these. The native fruits are almost endless in their variety, many kinds never being heard of in this country. Their delicacy preventing them from becoming articles of commerce, they are all consumed on the island. Still, there is a fondness for northern fruits which may be made the basis of a considerable trade.

Carriages, furniture, tinware, stoves, safes, are a few more of the lines named by Mr. Eby as certain to find a large demand ready for them in Jamaica. He believes that Canadians can make money by manufacturing such wares to suit that market. It would promote the demand from Jamaica if we had better facilities for carrying some of the staple products of the island directly to our country, products that we have now to get indirectly from New York, and for which we have consequently to pay more money. Such are bananas and other West Indian fruits. If we had expeditious means of carrying them there is nothing in the greater distance to increase appreciably the loss in transit.

Mr. Eby likes the island. It has a very rich soil, one whose natural fertility makes the use of artificial manures needless. The natives are, like most tropical peoples, rather indolent, and have perhaps reached the full measure of their wants and of their productiveness, but these are already considerable enough to support a big trade, that Canada might as well have a large share of as not.

Mr. Eby's trip has evidently agreed with him. His appearance and his words agree in affirming that he enjoyed it, and derived from it what he undertook it to get, namely, rest, recreation and health.

ADVERTISING BY MANUFACTURERS AND WHOLESALEERS.

It is from the class of manufacturers or wholesalers selling but a few customers that one frequently hears the remark that "Advertising will not sell goods; my salesman must see the customer to make the sale, even if I do advertise."

How many first sales are made in any business without the dealer or his representative meeting the customer? In the retail trade it is the almost invariable rule that the seller meets the purchaser. "Yes, but that is different," he will reply; "the customer comes to the store, while we have to go to the customer." What brings the customer to the store? Advertising, most assuredly, or prosperous firms would long ago have ceased to employ it. And what is the

HOW TO Help your Travellers

Some firms say they have travellers on the road calling upon retailers constantly and there is therefore no necessity to advertise in THE CANADIAN GROCER & GENERAL STOREKEEPER. Experience proves that an advertisement is of very great assistance to the travellers.

Thos. Davidson & Co., Montreal, Manufacturers of tin and stamped ware, write:—"Our travellers found our advertisement in your paper a great assistance."

Mr. J. H. Wethey, St. Catharines, Manufacturer of Condensed Mince Meat, says he had frequently called upon a retailer in that city but could never make a sale. He put an advertisement in THE CANADIAN GROCER and about three weeks later the retailer referred to called upon him to make a purchase and said that until he saw the advertisement in THE GROCER he had no idea there was a condensed meat factory in that city.

Tarbox Bros., Toronto, Manufacturers of Mops, Grocers' Specialties, etc., say the advertisement in THE GROCER has helped their travellers materially. They tell of several instances where a retailer would not look at their goods until he saw the advertisement.

difference between advertising to people whom you cannot sell unless they come to you, and advertising to people whom you choose to subsequently visit? There is none, except your one great advantage that the retailer cannot make the sale unless the prospective customer calls of his own volition, while you follow up your man and adjust yourself to his convenience. Advertise in neither case and your traveling salesman is in the same position as the clerk behind the retail counter; and in either instance you lose the decided advantage of the previous knowledge, on the part of the prospective purchaser, of your firm, business, goods and prices. For it must not be presumed that the average manufacturer is more thoroughly known to the trade throughout the country than the average store to the residents of any city. And even then inadaptability in the salesman, goods or prices can defeat either sale.

Carry it further. Are not polite treatment, honest goods and fair prices as much of a hold upon a retail customer's regular trade as the same qualities in your travelling salesmen and goods? And if those qualities can be made to hold business in the wholesale trade, why not in the retail trade? Is a green salesman any more efficient in one trade than the other? Is an experienced salesman less efficient? Does the dealer buy stock of the first salesman who comes along any oftener than the retail purchaser takes the goods at the first store visited? Is it not a fact that the last store visited is the one where the sale is made, and that the dealer is often "not ready to buy," but really waiting to see several of "the boys'" samples before he does buy? Why does the retail customer inquire for particular goods at a particular store? There are other stores, just as well known, that keep the same kind

of goods. Why does the dealer wait to see a particular line of samples from a particular house? He has already been shown the same kind of samples from just as good a house. Possibly it is advertising that incites the inquiry of the retail purchaser; it is just as liable to be advertising that causes the dealer's action. You admit that it is advertising that makes the retailer's business; what logic have you upon which to deny that it will make the wholesaler's business?

And actually does the manufacturer who is desirous of selling only jobbers employ advertising at a disadvantage in comparison with the manufacturer catering to the retailers? Take the shoe business. There is no manufacturer who makes so complete a line of goods that he can stock any retail store in the country, and many manufacturers could not even supply a single want of every retailer. If his price is right, the material, quality, style of workmanship of any of his lines may not just fit the retailer's want; or everything may be right except the price, which, satisfactory in one section of the country, is too high for another. He may be able to sell all around a particular retailer, and yet not meet his requirements. Yet that retailer, and many others, is a regular reader of his advertisement. Neither can this manufacturer for the retail trade reap direct benefit from the copies of the publication that go to other manufacturers, or to the jobbing and certain other branches of the shoe trade. Like all advertising manufacturers, the man who wishes to sell only jobbers, or a certain class of trade, must use a publication a considerable part of the circulation of which has not full value for him. But in view of the fact that his average sale is equivalent to several sales to a retailer, the fact that but a small per cent of the paper's readers are his possible customers still leaves

him on a par, as regards business results, with the manufacturer who sells to retailers, and whose business connections are more numerous. He has as good an opportunity of securing the trade of certain per cent of the jobbers as the other manufacturer has of securing the trade or the same per cent of retailers. And that is all he wants.

It is only by such arguments that a class of possible advertisers can be made to understand that they are not paying an undue price for advertising. It is sometimes necessary to establish an individual kindergarten for each (hoped for) advertiser, and to so grade the children in classes that the lessons may not be too difficult. Some men will accept electricity, theology and a lot of other things upon the say-so of anybody, but will stand around and watch the advertising success of others, and emit nothing but a great big "Why?" as an answer to every argument. If they had not accepted the use of electricity and the theories of theology upon the knowledge and experience of others they would now be going to bed when it becomes dark under the table and wallowing in uncertainty as to their future disposition. But when it comes to advertising—"Oh, I had a card in the paper once. Run it three months and it cost me forty dollars. Didn't do no good."

Probably if he had advertised mosquito hides or steel steamships given away to children he might have received some replies and have sold some of his regular goods. But he had a card, and it cost forty dollars.

Bah!

All of which is upon the supposition that the manufacturer wants customers. If he does not, by all means he should not advertise.—A. C. Ladd, in Printers Ink.

WHY Do 75 per cent. of our Canadian Cannerys buy their labels and other lithographic work from

THE SABISTON LITHO. and PUB. CO. ?



BECAUSE They have the largest corps of skilled Artists in the country.

BECAUSE They have the best machinery.

BECAUSE Their equipment is more complete than any other Litho. house in the country, and

BECAUSE They turn out the most satisfactory work.

This Company occupies 4 flats of the GAZETTE building, in Montreal, equal to a floor space of 35,000 square feet.

The business was commenced a little over 3 years ago by A. Sabiston and from the smallest establishment at that time has grown within the above period to be the largest of its kind in the country. This fact speaks for itself.

Before placing your orders for lithographic work, see what

The Sabiston Litho. & Pub. Co.

can do for you. Address all communications to

A. Sabiston, Man. Dir. Sabiston Litho. & Pub. Co., MONTREAL.



HAPPY REMINISCENCES.

(With Apologies to Puck.)



DOOLY—(Member of Guild) Do yez remember the good toimes we had, Patsy, when yez were one av us, and, one time in eighty-four, when yez wanted us to make all the boys pay their dues in advance.

HOGAN—(Ex-member) Oi can't call it to moind this minute.

DOOLY—Yes, yez did, and sure yez were the first man to forget to pay, and when the Guild remoinded ye of it in eighty-seven, yez call us liars, and Oi hauled off an t'umped ye wan—



—loike thot?



HOGAN—Oi remember it well now, and if it hadn't been for the Retail Grocers' Association I would have been wan of yez yet. But Mister Dooly, do you 'call the fact that when yez t'umped me, Oi came back at yez—



—loike this?—



—and that?



DOOLY—Oi do! An' it's sure I am that thim happy days will come again.

CO-OPERATIVE STORES.

Trades Unions and Farmers's Alliances are responsible for the opening of co-operative stores in various parts of the country. That they will prove successful is contrary to all experience, and their failure is only the matter of a little time.

There must be some sufficient reason for the failures that have attended this class of enterprises in the past, and its investigation will not prove uninteresting.

Speaking broadly, the explanation of the failures of the past in this line lies in the fact that practical philanthropy and successful business do not succeed together. A man may be a philanthropist and successful in business, but these characteristics must be exercised toward different classes of persons. He cannot be a philanthropist as to his patrons and succeed in his business.

How do these truths work themselves out practicably in co-operative stores?

A store cannot be maintained without buying and selling. There must, therefore,

be some one to purchase for the store, and some one to sell for the store.

Assuming for the purposes of this argument, that the person in charge of the co-operative store is simply the agent of the organization, and turns out the goods to members without profit. Still he must possess skill as a buyer, or else he cannot compete with other buyers. His goods will cost him too much, and his principals too much.

But if he be a really first-class buyer, he will command a large salary, which, when paid along with rent, insurance, etc., will make the goods furnished the association through him quite as expensive as if bought elsewhere.

Another thing: Co-operative stores cannot supply members with all that they require. They do not therefore secure full patronage. And even when patrons are conveniently near, they soon discover the articles the co-operative store sells more cheaply than other dealers, and purchase that only, going elsewhere for anything that can be had on more satisfactory terms outside the association store.

It is a simple illustration of human nature. Business is selfish. Members of an asso-

ciation open such stores to save money, and the persons who manage the store do so for their individual gain.

The theory of the co-operative store is false. It pretends to be based upon philanthropy, and is, in fact, based upon selfish desire for gain, just like any other business, and sooner or later the false position precipitates a wreck. It always has been so, and it always will be so. The race of philanthropists is not numerous enough, nor rich enough, to realize the alleged anticipations of these co-operative associations.—Dry Goods and Grocery Reporter.

BREADMAKER'S DRY HOP YEAST

Makes light white, wholesome, and delicious Bread.

For sale by all wholesale grocers, at \$1 per box.

Manufactured by

THE BREADMAKER'S YEAST CO.,
TORONTO, ONT.

JAMES E. BAILLIE, PORK PACKER, TORONTO.

Long Clear Bacon, Mess Pork, Short Cut Pork, Breakfast Bacon, Backs, Spiced Rolls, Pure Lard, Sugar Cured Hams, White Beans, Dried and Evaporated Apples, at close prices. Write for quotations.

GEO. C. THOMPSON. CHAS R. KING.

THOMPSON & KING,

Consignees, Brokers, General Commission and Mercantile Agents,

51 Wharf Street, cor. Fort, Victoria, B.C.
Storage. Correspondence Solicited.

T. W. CLARK & CO.,

General Commission and Provision Merchants and Wholesale Dealers in Dairy Products.

Consignments solicited and business transacted for Eastern Canada Merchants.

Established 1886.

VANCOUVER, B.C.

References: Bank of British Columbia.

WILLIAM RYAN, Produce and Commission Merchant, 72 FRONT ST. EAST, Toronto, Ont.

—DEALER IN—

Labrador Herring, barrels and halves.
Lake Superior Whitefish and Salmon Trout.
Lake Herring.
New Cured Hams and Bacon.
Pure Canadian Lard.
Mess and Short Cut Pork.

Write for Prices.



All kinds of produce handled. Consignments solicited. Carriers supplied.

J. CLEGHORN & SON, Wholesale Fruits, Fish and Oysters 94 YONGE ST., TORONTO.

ORANGES.

Our First Car RIVERSIDE SEED-LINGS and WASHINGTON NAVELS now due; two cars FLORIDA ORANGES just arrived. Mostly saleable sizes. Lowest market price.

J.F. YOUNG & CO., PRODUCE AND COMMISSION MERCHANTS

74 Front St. E., Toronto.

Our business is Solely Commission. The only plan which does justice to the Consignor. We handle everything which the Country Store-keeper has to send from home to sell. None of our own goods to sell in preference to yours when the market is good. Nothing between you and best price obtainable except a small commission.

Prompt Sales and Quick Returns.

We Furnish Egg Cases. Try Us.

R. C. MURDOCH AND CO., Commission and Wholesale Fruits.

FANCY CALIFORNIA EVAPORATED AND GREEN FRUITS A SPECIALTY.

Correspondence solicited, and prices on Foreign Fruits, Figs, Dates, Nuts, etc., furnished on application.

29 Church St., Toronto

TELEPHONE 806.

WM. DAVIES & Co., TORONTO. PACKERS AND CURERS.

Choicest Smoked Hams
and Breakfast Bacon.

Bbl. Pork, Long Clear,
and Pure Lard.

CORRESPONDENCE INVITED.

Hams, Breakfast and Roll Bacon, New curing, now ready.

For Choice full flavor goods send us a Sample order.

Jas. Park & Son,
Toronto, Ontario.

CANNED FINNAN HADDIES

QUALITY GUARANTEED.

Write us for Prices.

H. W. NORTHRUP & Co.

South Wharf, Saint John, N. B.

LEONARD H. DOBBIN, Commission Agent.

AGENT FOR

Bryant and May's Safety and other matches.
Write for Prices.

Fraser Building St. Sacramento St.,

MONTREAL, P.Q.

JNO. A. MOIR, GENERAL AGENT.

Consignments Solicited.

SPECIALTIES: Canned Goods, Dried Apples, Evaporated Apples, Codfish. Quotations and samples sent on application. A trial solicited.

41 St. Francois Xavier Sts., Montreal.

LAURENCE GIBB

Provision Merchant,

83 COLBORNE STREET, - TORONTO.

All kinds of Hog Products handled. Also Butter, Cheese, Poultry, Tallow, Etc.

PATENT EGG CARRIERS SUPPLIED.

Good Prices paid for Good Dairy Butter.

JAS. DICKSON & CO.,

26 WEST MARKET STREET,

Provision and Commission Merchants.

Eggs, Butter, Hams, Lard, Bacon, Cheese, Dried Apples, Finnan Haddies, Dried Cod Fish, bought or sold on commission. Agents for all lines of Canned Corned Beef. Egg Carriers supplied.

Reesor & Rogers, Produce and Commission Merchants

Solicit consignments of Country Produce from Storekeepers.

71 Colborne St., Toronto.

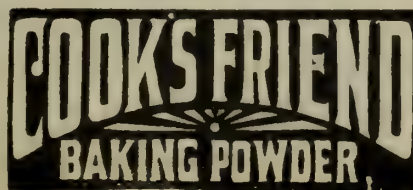
Telephone 2291.

Established 1874.

W. H. SMITH, Wholesale Produce Commission Merchant 186 KING ST. EAST, TORONTO.

Wholesale Dealer in Butter, Eggs and General Produce. Consignments solicited. First-class reference.

McLAREN'S



Is Honest Goods and just
the Thing on Which to
Make or Extend a Business.

The Best Grocers Make
a Point of Keeping it al-
ways in Stock.

THE
ST. LAWRENCE SUGAR REFINING CO'S
Granulated
and Yellows
ARE PURE.

- NO BLUEING -

Material whatsoever is used in the manufacture of

OUR GRANULATED.

A. H. BADGEROW.

ALEX. H. DIXON.

The Badgerow, Dixon Bonded Vinegar
Manufacturing Co.,
79 and 81 Jarvis St., Toronto
Highest award, Toronto Exhibition.

A. HAAZ.

C. DE CARTERET.

A. HAAZ & CO.,
Bonded Manufacturers of
Honey Dew, White Wine, Malt and Cider
VINEGARS.
74 Bagot Street, - Kingston, Ont.

TO GROCERS.

SIMCOE CANNING COY'S

Goods are warranted first-class.

PUSH THEM.

Order through your wholesale
House.

ADAMS & SONS'
TUTTI-FRUTTI

CHEWING GUM.

The fastest seller the trade handles to-day.

Other Staple Brands :

Bo-Kay, Sappota, Magic-Trick, etc., etc. See
our price list page 21.
Send to Adams & Sons, 23 Church St., Toronto,
Ont., for beautiful advertising matter.

Northumberland Paper and Egg Case Co.

Sole Manufacturers of Machine Made Egg Case
Fillers. (Straw Board.)

REINDEER



BRAND.

CONDENSED MILK

Pure, rich, full weight. For many purposes superior to ordinary natural milk.

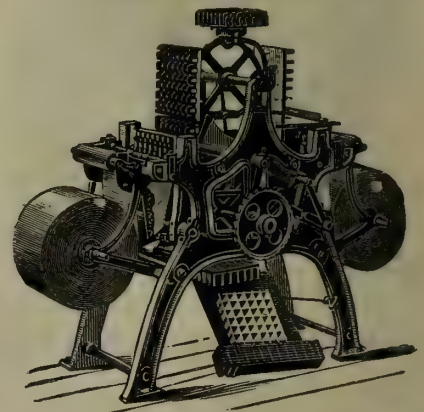
CONDENSED COFFEE

A valuable article, combining pure Coffees, Milk and Sugar. Prepared for use in a few
seconds by simply adding boiling water. Makes an excellent cup of Coffee.

These are decidedly reliable and satisfactory goods to handle.

Truro Condensed Milk and Canning Co., Ltd.,

Truro, Nova Scotia



We also make a first-class Wooden Case, and can
therefore supply a complete Egg Case at the low-
est possible price. For prices and other informa-
tion, address the Mills, CAMPBELLFORD, ONT



**ALWAYS
USE
JOHNSTON'S FLUID BEEF**
FOR IMPROVING
Soups, Sauces and Gravies.

W. G. A. LAMBE & CO.,
Late WILLIAMSON & LAMBE.

STORAGE
54 & 56 Wellington St. E., Toronto

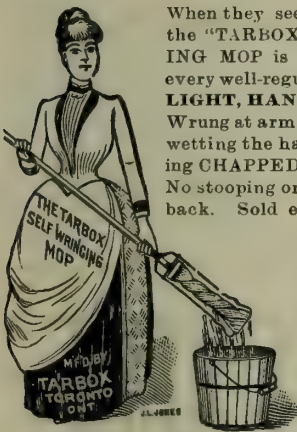
SAPOLIO Is a solid handsome cake of **SCOURING SOAP** Which has no equal for all cleaning purposes except the laundry. It will clean paint, make oil cloths bright and give the floors, tables and shelves a new appearance. It will take the grease off the dishes, and off the pots and pans. It scours the knives, the wash basin, bath tub, even the greasy kitchen sink. It brightens all metals except silver or gold. If you have not sold it yet, send your order at once to

EMIL POLIWKA & Co.

36 Front st., East, Toronto, Ont.

Dominion Agents.

Women Who Know a Good Thing

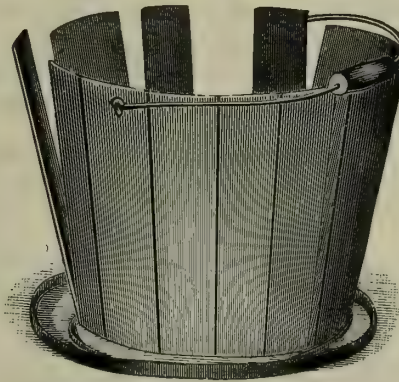


When they see it all say that the "TARBOX" SELF-WRINGING MOP is indispensable to every well-regulated household, **LIGHT, HANDY, DURABLE.** Wrung at arm's length without wetting the hands, thus avoiding CHAPPED, or Sore hands. No stooping or straining of the back. Sold everywhere. Ask your dealer for it and take no other. The name of "TARBOX" cast on every mop. Dealers will consult their interests by addressing us if they are not carrying a stock of the above mop.

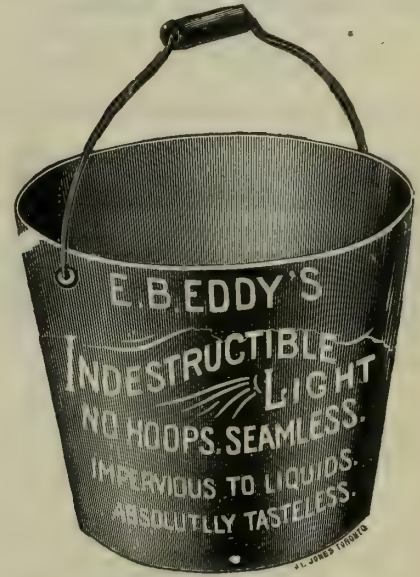
TARBOX BROS.,

73 Adelaide Street West, Toronto,
Sole Manufacturer

CATCH ON!



The Old Wooden Bucket.



E. B. Eddy's Indurated Fibre Pail.

The Neatest, most Durable, most Attractive and very Best Ware in the Market! The Cheapest because the most Durable!

These Superior Wares are moulded in one piece from wood fibre. No hoops. No joints. Cannot leak, shrink, swell or water soak. Will not taint milk or other liquids. Proof against hot and cold water, kerosene oil, benzine or naphtha.

If your Wholesale Grocer does not keep these wares in stock, apply direct to the sole owners of the Patents and sole Manufacturers in Canada.

THE E. B. EDDY MFG. CO.,
HULL CANADA

**JAMS
AND
JELLIES**
SUPERIOR
IN
QUALITY.

Raspberry, Strawberry, Blackberry, Plum, Grape,
and Apricot Jams.

Red Currant, Raspberry and Strawberry
Jellies.

Glass, Tin and Wood Packages.

❖ ADMITTED BY ALL ❖

That our Jams and Jellies are superior in quality. We have a full line in all size packages. Can ship in a moment's notice. Goods guaranteed.

DELHI CANNING CO.,
DELHI, ONT.

OUR Mr. Tew, who has just returned from a visit to the English potteries, has brought out with him lines of Porcelain, Opaque, and Printed Wares, etc., entirely new to the Canadian market.

Our Tea, Dinner, and Toilet Wares top the market in both shape and decorations. Our Maple Leaf and Alaska Granite lines command inspection. Please examine our goods before ordering elsewhere.

R. TEW & CO.,
Crockery, Glassware, Fancy Goods, Lamps, etc.
10 FRONT ST. East,
(Adjoining New Board of Trade Building.)



SALES MADE OR PENDING.

The stock in the estate of Thomas Cox, grocer, Brantford, is sold.

A. J. Chisholm, general merchant, Port Hastings, N.S., is selling out.

Major Wilkins, grocer, Vancouver, B. C., has sold out to Whitney Bros.

J. R. Grant, general merchant, Lucan, Ont., has sold out to Gillies Bros.

J. J. Dunlop, general merchant, Virden, Man., has sold out to Pineo & Merrick.

The stock in the estate of Wm. F. Thomson, general merchant, Millbank, Ont., is sold.

Geo. E. Buckley, Niagara Falls, Ont., has sold out his grocery business to Frank Menzies.

PARTNERSHIPS FORMED AND DISSOLVED.

Bere & Dudemaine, dealers in tobacco, etc., Montreal, have dissolved.

Morrison & Musgrave, commission tea merchants, Halifax, have dissolved.

Wright & Hollis, commission dealers in fruits, etc., Montreal, have dissolved.

Smith & Co., general merchants, Orono, Ont., have dissolved, G. M. Long continuing.

FIRES.

Geo. Maurer, general merchant, Teeswater, Ont., is burnt out.

Grace A. Warren, general merchant, Brooklin, Ont., is burnt out.

F. Clementson & Co., dealers in crockery-ware, St. John, N.B., are partially burnt out. Insured.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

W. V. Gordon, grocer, Montreal, has assigned.

Moise Monette, grocer, Montreal, has assigned.

F. L. Malzard, general merchant, Arichat, N.S., has assigned.

J. & D. McBurney, produce dealers, Montreal, have assigned.

C. F. Wright, grocer, Lunenburg, N.S., is offering to compromise.

J. J. Beaudet, general merchant, St. Philomene, Que., has assigned.

R. Larocque, general merchant, St. Ephrem D'upton, Que., has assigned.

Napoleon Morin, general merchant, Chicomitimi, Que., has assigned.

Elisha Tingley, general merchant, Upper Sackville, N.B., has assigned.

F. G. Denby, grocer, Toronto, has assigned to G. M. Gardner, Toronto.

D. H. Payne & Co., general merchants, Hartland, N.B., have assigned.

Alfred Deslaurier, provision dealer, Verchères, Que., offers to compromise.

The creditors of F. X. Labelle, general merchant, St. Janvier, Que., have met.

H. N. Raby, general merchant, St. Andre Avelin, Que., has obtained an extension.

McMullen & Morrison, crockery and glassware dealers, Toronto, are offering to compromise.

T. A. Clark, general merchant, Strathfordville, Ont., has assigned to C. F. Clarke, Tilsonburg.

Every line of goods embodies a history and a science worth years of study to understand.

SITUATION WANTED.

YOUNG MAN WANTS SITUATION—UNDER-stands the grocery business thoroughly, first-class references. Apply, J. George, 453 Church St. 8

BUSINESS CHANCES.

HONEY—GOOLD & COMPANY, BRANTFORD, are supplying grocers with pure honey. Write for prices and catalogue of bee hives, extractors, foundations, etc.

TO LET—GENERAL STORE—ONE OF THE finest business stands in county of York; rent moderate, immediate possession. Apply to Box 420, Richmond Hill, Ont. 16

VERY DESIRABLE BUSINESS FOR SALE.

We offer the business known locally as "Hayward's Great Cash Grocery" in its entirety; it was established May 1, 1881, upon a capital of \$6,000; has always done an exclusively cash trade; no accounts opened; the first year the trade was but \$51,000; it is now doing a trade upwards of \$300,000, which can be largely increased, as Buffalo is rapidly growing; with the increase in business we have been obliged to twice remove into larger quarters; present number of employees, 38; number of wagons used, 7, with outside trucks doing the heavy hauling; the location is one of the best in the city for general trade, both local and suburban, occupying part of the new block known as the Jewett Building, being the double stores 323-325 Washington street, between South and North Division; 45x140 feet, with elegant basement and 5th floor same dimensions; power, running independent elevator; store steam-heated; power and heat from building on rear street; so no dust, dirt, or machinery to attend to; a very favorable lease for 6 years from May 1, 1891, which includes power and heat in rental price; we offer the business; possession May 1, 1891, as the principal owner desires to retire. The best of help now engaged. The manager for past ten years will remain, or will take an interest. Any live business man with \$30,000 cash, or approved securities in part, can make a fortune here in a few years. In ten years we have paid out over \$16,000 for advertising the business, while the net profits over all have exceeded One Hundred Thousand Dollars. The business is offered in good faith up to April 15th; if not sold by that date, withdrawn from market. Parties thinking of buying had best visit us personally, look over the business in all its details, and then be ready to trade quickly. We refer to Buffalo business men generally. No slow-coaches need apply, as the business is too rapid for setters. Address Hayward & Co., Buffalo, N. Y.



TENDERS.

SEALED TENDERS addressed to the undersigned, and endorsed "Tender for Indian Supplies" will be received at this office up to noon, of **TURSDAY, 9th May, 1891**, for the delivery of Indian Supplies, during the fiscal year ending 30th June, 1892, consisting of Flour, Beef, Bacon, Groceries, Ammunition, Twine, Agricultural Implements, Tools, etc., duty paid, at various points in Manitoba and the North-West Territories.

Forms of tender, containing full particulars relative to the Supplies required dates of delivery, etc., may be had by applying to the undersigned, or to the Indian Commissioner at Regina, or to the Indian Office, Winnipeg.

Parties may tender for each description of goods (or for any portion of each description of goods) separately or for all the goods called for in the Schedules, and the Department reserves to itself the right to reject the whole or any part of a tender.

Each tender must be accompanied by an accepted Cheque in favor of the Superintendent General of Indian Affairs, on a Canadian Bank, for at least five per cent. of the amount of the tender, which will be forfeited if the party tendering declines to enter into a contract based on such tender when called upon to do so, or if he fails to complete the work contracted for. If the tender be not accepted, the cheque will be returned and if a contract be entered into for a part only of the supplies tendered for an accepted cheque for five per cent. of the amount of the contract may be substituted for that which accompanied the tender; the contract security cheque will be retained by the Department until the end of the fiscal year.

Each tender must, in addition to the signature of tenderer, be signed by to sureties acceptable to the Department for the proper performance of the contract based on his tender.

This advertisement is not to be inserted by any newspaper without the authority of the Queen's Printer, and no claim for payment by any newspaper not having had such authority will be admitted.

L. VANKOUGHNET,

Deputy of the Superintendent-General of Indian Affairs.

Department of Indian Affairs,
Ottawa, March, 1891.

-STORAGE-

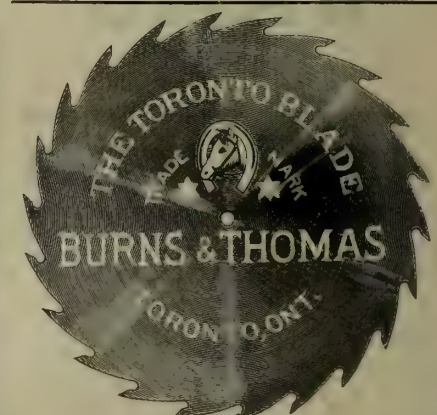
(BOND AND FREE)

Warehouse Receipts Issued.

THE SHEDDEN CO., Ltd.,

184 Front St. East,

TORONTO.



SAWS CIRCULAR, Shingle, Re-sawing, Drag, Gang, Cross-cut, etc.

Write for Prices or Telephone 5120.

THE GLOBE TOBACCO WORKS COMPANY OF LONDON

LIMITED.

Wish to call the attention of the Wholesale and Jobbing
Trade to their Choice Standard Brands of Tobacco.

FLAKE CUT SMOKING.

The Old Flag. Gold Flake.
Hand Made.

GRANULATED SMOKING.

Uncle Tom.

LONG CUT SMOKING.

Wig Wag.

FINE CUT CHEWING.

Golden Thread, Globe, High Court, Victoria, Jersey Lily.

THE CANADIAN GROCER PRICES CURRENT.

TORONTO, April 9, 1890.

This list is corrected every Thursday. The prices are solicited for publication, and are for such quantities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name; the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.

	Per doz
Dunn's No. 1, in tins	2 00
" " 2, in tins	75
Cook's Gem, in 1 lb pkgs.	\$1 75
" " 7 oz	85
" " 2 oz	40
" " 5 lb tins	65
" " bulk, per lb	12
Empire, 5 dozen 4 oz c s	\$0 75
" " 4 " 8 "	1 15
" " 2 " 16 "	2 00
" " 1 lb cans	9 00
" " bulk, per lb	15

COOK'S FRIEND.

(In Paper Packages.)	Per doz
Size 1, in 2 and 4 doz boxes	\$2 40
" " 10, in 4 doz boxes	2 10
" " 2, in 6 "	80
" " 12, in 6 "	70
" " 3, in 4 "	45
Pound tins, 3 oz in case	3 00
12 oz tins, 3 oz in case	2 40
5 oz tins, 4 "	1 10
5 lb tins, 1/2 "	14 00
Ocean Wave, 1/2 lb, 4 doz cases	75
" " 1/2 lb, 4 "	1 30
" " No. 1, 2 "	1 90
" " 1 lb, 2 "	2 20
" " 5 lb, 1/2 "	9 60

BISCUITS.

	Per lb
Arrowroot	\$0 11 1/2
Abernethy	9
Ginger Nuts	11 1/2
New York Fruit	14 1/2
People's Mixed	10 1/2
Pilot Family	6 1/2
Snowflake	11
Niagara	15
Soda	6
Soda, 1 lb packages	7 1/2
" " 3 lb	20
Sultana	12 1/2
Oyster crackers	6 7
Milk biscuit	10
Butter crackers	9 1/2
Tea	11 1/2
Wine	9 1/2
Wine, sweet	9

BLACKING.

Day & Martin's, pints, per doz	\$3 20
" " " " "	2 10
" " " " "	1 10
Spanish, No. 3	4 50
Jacquot's French No. 2	3 00
" " " " "	4 50
" " " " "	8 00
" " 1-gross Cabinets, asst.	7 50
EDWARDS, CATCHPOLE & CO'S	
No. 1	per gross 9 00
No. 2	do 4 50
No. 3	do 3 60

BLACK LEAD.

Reckitt's Black Lead, per box	1 15
Each box contains either 1 gro., 1 oz.; 1/2 gro., 2 oz., or 1/4 gro., 4 oz.	
TELLIER, ROTHWELL & CO'S	
Royal Black Lead, per gross	\$1 80
F. F. DALLEY & CO.	

PER GROSS.

Silver Star Stove Paste	9 00
Packed in fancy wood boxes, each box contains 3 doz.	
EDWARDS, CATCHPOLE & CO'S	
Crown Polish, No. 1, per gross	9 00
No. 2	4 80

BLUE.

Reckitt's Pure Blue, per gross	2 10
TELLIER, ROTHWELL & CO'S	
Parisian Square Blue, per lb. 13 to 14c	

BROOMS.

	Per doz
Carpet	4 strings 2 90
X Parlor	2 65
Louise	3 25
1 Gem	3 25
2 " 3 "	2 65
3 " 2 "	2 20
4 " 2 "	1 95
O Hurl	4 25
" " 3 "	2 35
" " 4 "	2 05
" " 3 "	1 70
OK	2 35
Hvy Mill	4 30

CORN BROOMS.

CHAS. BOECKH & SONS, per doz	
X Carpet, 4 strings, net	\$3 20
" " 4 " " "	2 90
" " 3 " " "	2 65
XXX Hurl	4 25
1X	4 20
2X Parlor	4 25
" " 3 "	1 95
" " 4 "	1 70
5 " 2 "	1 30
Girls	2 15
Railway	4 30
Ship	4 00
2 Cable 2 wire bands, net	3 00
3 " 3 "	4 00
1 Hearth 2 strings, net	1 75
" " 2 "	1 50
" " 1 "	1 20
" " 1 "	1 30

CANNED GOODS.

	Per doz
Apples, 3's	\$1 15 \$1 20
" " gallons	3 10 3 25
Blackberries, 2's	2 00 2 10
Blueberries, 2's	1 25 1 40
Beans, 2's	0 95 1 10
Corn, 2's	1 10 1 25
Cherries, red pitted, 2's	2 25 2 40
Peas, 2's	1 25 1 35
" " sifted select	1 35
Pears, Bartlett, 2's	2 00 2 25
" " Sugar, 2's	1 50
" " 3's	2 00
Pineapple, Baltimore	2 40 2 50
" " Bahama	2 90 3 00
Peaches, 2's	2 75 2 85
" " 3's	3 75 3 85
" " Pie, 3's	1 60 1 65
Plums, Gr Gages, 2's	2 00 2 10
" " Lombard	2 00 2 10
" " Blue	1 90 2 00
Pumpkins, 3's	1 00 1 10
" " gallons	3 00 3 25
Raspberries, 2's	2 45 2 50
Strawberries, choice 2's	2 40 2 50
Succotash, 2's	1 50 1 65
Tomatoes, 3's	1 35 1 45
Finnan haddies	1 50
Lobster, Clover Leaf	2 75
" " Crown	2 50
Mackerel	1 15 1 25
Salmon, 1's	1 40 1 55
" " white	1 10 1 25
Sardines Albert, 1/2's tins	11, 11 1/2
" " 1/2's	15, 18
" " Martiny, 1/2's	10 10 1/2
" " 1/2's	18, 19
" " Other brands, 9, 11, 16, 19	
" " P & C, 1/2's tins	23, 25
" " 1/2's	33, 36
" " Amer, 1/2's	6 1/2, 8
" " 1/2's	9, 11

MARMALADE, JAMS AND JELLIES.

CAIRN'S.

(Blaklock Bros., Montreal, Agents.)	
Marmalade, Price, f.o.b. Montreal, dz.	
" Home Made," glass 1 lb	\$2 35
" " White 1 lb	2 25
" " 2 "	4 15
" " Stone 7 "	13 20
Scotch	White 1 " 2 10

Jams.

Gooseberry	1 lb, white pots, 4 doz.
Strawberry	assorted, per doz. \$2 35.
Black Currant	
Red Currant	
Green Gage	
Apricot	
Raspberry	
Damson	
Plum	
Red Currant and Raspberry	

Jellies. Red Currant, 1 lb, white. \$2.75
Black Currant, 1 lb, white 2.75

DELHI CANNING CO.
Jams assorted, 1's 2 35
Jellies, 1's 2 25

CANNED MEATS.

CLARK'S.

Comp. Corn Beef 1 lb cans	\$1 60
" " 2 "	2 65
" " 4 "	5 00
" " 6 "	7 75
" " 14 "	18 60
Mince Collops, 2 lb cans	2 60
Roast Beef	1 60
" " 1 "	3 15
" " 4 "	5 85
" " 2 "	7 00
Par Ox Tongue, 2 1/2 "	\$7 25
Ox Tongue	7 50
Lunch Tongue	3 00
" " 2 "	5 25
English Brawn	2 50
Camb. Sausage	2 50
" " 2 "	4 00
Soups, assorted	1 35
" " 2 "	2 25
Soups & Bouilli	1 80
" " 6 "	4 50
Potted Chicken, Turkey, or Game, 6 oz cans	1 50
Potted Ham, Tongue or Beef, 6 oz cans	1 35
Devilled Tongue or Ham, 1/2 lb cans	1 35
Devilled Chicken or Turkey, 1/2 lb cans	2 25
Sandwich Ham or Tongue, 1/2 lb cans	1 50
Ham, Chicken and Tongue, 1/2 lb cans	1 50

MINCE MEAT.

BRYANT, GIBSON & CO'S—TORONTO.

Mince Meat, 1/2 gal glass jars, \$9 50
Ditto, 25 and 40 lb pails, per lb. 12 1/2c

J. H. WETHEY'S—ST. CATHARINES.

Condensed, per gross, net. \$13 50

CHEWING GUM.

ADAMS & SONS.

Tutti Frutti, 36 5c bars	\$1 30
Bo-Kay (new)	150 pieces 1 00
Sappota	150 " 1 15
Magic Trick	115 " 0 85
Black Jack	115 " 0 85
Red Rose	115 " 0 85
Sweet Fern	230 " 0 85
Adams' N.Y. Gum	200 " 0 50
Caramel Tolu	72 " 0 40
New Fruit Asst.	115 " new 0 75
Puzzle Gum	115 " 0 75
Colah	115 " 0 75



Red Currant and Raspberry

ALWAYS ORDER

RECKITT'S BLUE.

Prices current, continued—

PICKLES & SAUCES.BRYANT, GIBSON & CO'S. TORONTO
PICKLES.

John Bull, mixed, in bulk	\$0 60
" Chow Pic'le, in b'lk	65
" Mixed & Chow-Chow pts	2 15
" Mixed & Chow-Chow qts	3 25
" 16 g.	1 90
Horse Radish, bottles, per doz	2 25
SAUCES.	
John Bull, kegs, per gal.	1 25
" 1 pt. bottles, per doz	1 00
" (according to quantity) 90c	1 00
Devonshire Relish, kegs p. gal	1 75
" 1 pt. bottles,	1 25
" per doz	1 25
Niagara Tomato, kegs, per gal	1 25
" Reputed pints	1 25
Terry's Candied Peels. c. per peels	16
Lemon, 7 lb boxes.	18
Orange, " "	30
Citron " "	30
CRUET & BLACKWELL'S.	
Pickles, all kinds, pints, per doz	3 25
" LEA & PERRIN'S. per doz.	3 75
Worcester Sauce, 1/2 pts. 3/4 pints	6 25 6 50

PRODUCE.

DAIRY.	
Butter, creamery, rolls	\$0 00 \$0 00
" tub.	0 20 0 22
" dairy, tubs, choice	0 14 0 16
" medium	0 05 0 11
" low grades to com.	0 22 0 25
Butter, pound rolls.	0 17 0 21
" large rolls.	0 15 0 18
" store crocks	0 11 0 12
CHEESE.	
COUNTRY	
Eggs, fresh, per doz.	0 16 0 17
" limed	1 35 1 40
Beans, per bbl.	3 00 4 00
Onions, per bbl.	0 15 0 18
Potatoes, per bag on tr'k	0 35 0 38
Hops, 1889 crop	0 08 0 10
" 1890	0 14 0 16
Honey, extracted	0 08 0 10
" section	0 14 0 16

PROVISIONS.

Bacon, long clear, p. lb.	0 08
Pork, mess, p. bbl.	15 00 16 50
Hams, smoked, per lb.	0 11 0 11 1/2
" pickled	0 11 0 11 1/2

Bellies	0 10 1/2 0 11
Rolls	0 09 0 09 1/2
Backs	0 10 0 10 1/2
Lard, Canadian, per lb.	0 09 1/2 0 09 3/4
Hogs	5 50 6 00
Tallow, refined, per lb.	0 05 1/2 0 06
" rough.	0 02

RICE, ETC.

Rice, Aracan	Per lb
" Patna	3 1/2 4c
" Japan	5 5 1/2
" extra Burmah	3 1/2 4
Grand Duke	6 1/2 7 1/2
Sago	4 1/2 5
Tapioca	5 1/2 6 1/2

SPICES.

GROUND.	
Pepper, black, pure	\$0 20 \$0 22
" fine to superior	12 18
" white, pure	32 35
" fine to choice	25 30
Ginger, Jamaica, pure	25 27
" African.	18
Cassia, fine to pure	18 25
Cloves,	25 40
Saltspice, choice to pure	12 15
Cayenne, " "	30 35
Nutmegs, " "	75 1 20
Mace, " "	1 00 1 25
Mixed Spice, choice to pure	30 35
Cream of Tartar, fine to pure	25 37

STARCH.EDWARD & BURGH STARCH MFG. CO.
MONTREAL.
BRITISH AMERICA STARCH CO.
BRANTFORD.

No. 1 Laundry, 4 lb cartons.	5 1/2 c.
Canada Laundry	4 1/2
Silver Gloss, crates	6 1/2
Lily White, crates	6 1/2
Silver Gloss, 1 lb chromos.	6 1/2
Lily White, 1 lb chromos.	6 1/2
Satin, Starch 1 lb chromos.	7 1/2
Brantford Gloss, 1 lb chromos.	7 1/2
No 1 Laundry, barrels & halves	4 1/2
No 1 Prepared Corn	7 1/2
Canada Corn	6 1/2
Challenge Corn	6 1/2
Rice Starch, 1 lb.	9
Cube, 1 lb.	7 1/2

KINGSFORDS OSWEGO STARCH.	
Pure Starch—	
40-lb boxes, 1, 2, and 4 lb. pack'g's	8
36-lb boxes, 3 lb. packages	8

12-lb "	8 1/2
38 to 45-lb boxes	8
Silver Gloss Starch—	
40-lb " 1, 2 and 4 lb packages.	9
40-lb " 1 lb package	9 1/2
40-lb " 1/2 "	10
40-lb " assorted 1/2 and 1/4 lbs.	9 1/2
6-lb " sliding covers	9 1/2
38 to 45 lb boxes	9

Oswego Corn Starch—for Puddings,	
Custards, etc.—	
40 lb boxes, 1 lb packages.	8 1/2
20 "	8 1/2

SUGAR.

Granulated, 15 bbls or over	6 1/2
" less than 15 bbls.	7
Paris Lump, bbls	7 1/2
" less than a bbl	7 1/2
Extra Ground, bbls	8
" less than a bbl	8 1/2
Powdered, bbls	7
" less than a bbl	7 1/2
White refined	6 1/2
Extra bright refined	6 1/2
Bright Yellow	5 1/2
Medium "	5 1/2
Brown "	5 1/2
Raw Jamaica, in bags	5 1/2

SYRUPS AND MOLASSES.

SYRUPS.	
Redpath's "D"	Per lb. 4 1/2
" "M"	4 1/2
Redpath's "B"	3 1/2 4 1/2
" "VB"	3 1/2 3 3/4
" Extra V.B.	3 1/2 3 3/4
" Ex. Sup.	3 1/2 4
" XXX Sup.	4 1/2 4 1/2
Corn Syrup	4 1/2 4 1/2

MOLASSES.

Trinidad, in puncheons	Per gal. 38, 40c
" bbls	40, 42
" 1/2 bbls	42, 44
New Orleans, in bbls	48, 65
Porto Rico, hdds.	38, 45
" barrels	42, 47
" 1/2 barrels	44, 49

TEAS.

GREENS.	
Gunpowder—	Per lb
Cases, extra firsts	42, 50c
Half chests, ordinary firsts	22, 38
Cases, sifted, extra firsts	42, 50
Cases, small leaf, firsts	35, 40

Young Hyson—Moyunes	
Half chests, ordinary firsts	22, 38
" seconds	20, 22
" common	18, 20
PING SUEYS.	
Half chests, firsts	28, 32
" seconds	20, 22
Half Boxes, firsts	28, 32
" seconds	20, 22

JAPAN.

Half Chests—	
Choicest	38, 40
Choice	32, 36
Finest	28, 30
Fine	25, 27
Good medium	22, 24
Medium	19, 20
Good common	18, 19
Common	16, 17
Nagasaki, 1/2 chests Pekoe	20, 22
" Oolong	17, 18
" Gunpowder	18, 20
" Siftings	8, 12 1/2

CONGOUS.

Half chests, Kaisow, Moning	52, 55
Caddies and half chests	15, 50
Cadies, Pakling and new makes	18, 50

COOLONG.

Half chests Formosa	34, 50
Caddies	36, 55

ASSAMS.

Chests and half-chests Pekoe	22,
SCENTED ORANGE PEKOE.	
Boxes, Foochow and Canton	28, 60

TOBACCO AND CIGARS.

British Consols, 4's; bright twist,	
5's; Twin Gold Bar, 8's	62c
Ingots, rough and ready, 7's	59
Laurel, 3's	52
Brier, 7's	50
Index, 7's	45
Honeysuckle, 7's	53
Napoleon, 8's	49
Royal Arms, 12's	50
Victoria, 12's	48
Brunette and Lovely, 12's	45 1/2
Prince of Wales, in caddies	46 1/2
" in 75 lb boxes	46
Bright Smoking Plug Myrtle, T & B, 3's	55
Lily, 7's	48
Diamond Solace, 12's	45
Myrtle Cut Smoking, 1 lb tins	65
1 lb pg, 6 lb boxes	65
oz pg, 5 lb boxes	65

KINGSFORD'S OSWEGO STARCH



PURE AND SILVER GLOSS CORN STARCH
FOR THE LAUNDRY! FOR THE TABLE
THE STANDARD OF EXCELLENCE ABSOLUTELY PURE

FOR SALE BY ALL LEADING JOBBERS IN CANADA

T. KINGSFORD & SON.
OSWEGO, N.Y.

KNOX, MORGAN & CO.,

Wholesale Dry Goods Importers,

HAMILTON, - - - ONTARIO.

APRIL AND MAY SORTING TRIP.

PARASOLS—See our Range. Some beautiful novelties.

FLOUNCINGS—Swiss and Cambric, from 24c. up.

PRINTS—Special new lot of the latest grounds and prettiest designs, just received.

SEND for SAMPLES of OMISH Prints.

HOUSE FURNISHINGS—Carpets, Curtains, etc. Big variety.

LETTER ORDERS—Best lines selected in filling.

STOCK CLEAN. TERMS LIBERAL. PRICES CLOSE.

Prices current, continued—

GLOBE TOBACCO COMPANY.
CUT SMOKING TOBACCO.

	Per lb.
The Old Flag, 1/2 lb. in 5 lb. boxes.	66c
" " 1 lb. Fancy Tins.	65c
" " 1/2 lb. Fancy Tins.	36c
" " 1/2 lb. Fancy Tins.	65c
Gold Flake, 1-5, 6 lb boxes.	65c
" " 1-5, 6 lb boxes.	65c
" " 1-5, 6 lb boxes.	75c
" " 1-5, 6 lb boxes.	65c
" " 1-5, 6 lb boxes.	72c
Hand Made, 1-5, 6 lb boxes.	60c
" " 1-5, 6 lb boxes.	63c
" " 1-5, 6 lb boxes.	35c
" " 1-5, 6 lb boxes.	70c

GRANULATED SMOKING TOBACCO.

Uncle Tom, 1-5, 6 lb boxes.	40c
" " 1-10, 6 lb "	4 c

LONG CUT SMOKING TOBACCO.

Wig Wag, 1-5, 6 lb boxes.	36c
" " 1-5, 6 lb boxes.	35c
" " 1-10, 6 lb "	40c

FINE CUT CHEWING TOBACCO.

Golden Thread, 5 & 10 lb pails.	90c
Globe, " " " "	83c
Victoria, " " " "	70c
High Court, " " " "	63c
Jersey Lilly, " " " "	60c

Golden Thread, 1-16 " Foil in 1/2 gro.

boxes, per gross	9 00
Solace " 1-16 " Foil in 1/2 gro.	6 00

boxes, per gross

OIGARS—S. DAVIS & SONS, Montreal.	Per M
-----------------------------------	-------

Madre E' Hijo, Lord Landsdowne

" " Panetelas	60 00
" " Bouquet	60 00
" " Perfectos	85 00
" " Longfellow	85 00
" " Reina Victoria	80 00
" " Pins	55 00

El Padre, Reina Victoria

" " Reina Vict., Especial	50 00
" " Conchas de Regalia	50 00
" " Bouquet	55 00
" " Pins	50 00
" " Longfellow	80 00
" " Perfectos	80 00

Mungo, Nine

Cable, Conchas	30 00
Queens	29 00

Oigarettes, all Tobacco—

Cable	7 00
El Padre	11 00
Mauricio	15 00

DOMINION CUT TOBACCO WORKS, MONTREAL.

OIGARETTES.	Per M.
-------------	--------

Athlete

Puritan	6 25
Sultana	5 75
Derby	4 00
B. C. No. 1	4 00
Sweet Sixteen	3 50

CUT TOBACCOS.

Puritan, 1/2 lb pkg, 5 lb boxes.	65
Old Chum, 1/2 lb pkg, 5 lb box.	65
Old Virgin, 1-10 lb pkg, 10 lb boxes.	57
Gold Block, 1/2 lb pkg, 5 lb boxes.	65

CIGARETTE TOBACCO.

B. C. N. 1, 1-10, 5 lb boxes.	78
Paritan, 1-10, 5 lb boxes.	80
Athlete, per lb.	1 10

SOAP.

Ivory Bar, 1 lb bars.	5 1/2
Do. 2, 6-16 and 3 lb bars	5
Primrose, 4 lb bars, wax W	4 1/2
" " " "	4 1/2

John A. cake, wax W. per doz

Mayflower, cake,	42
------------------	----

Gem, 3 lb bars per lb.

" 13 oz, 1 and 2 lb. bars	3 1/2
Queen's Laundry, per bar.	5 1/2
Pride of Kitchen, per box.	2 75
Sapolio, 1/2 gross boxes	3 25
" per gross, net cash	12 00

TOILET SOAP.

TAYLOR, SCOTT & CO.	per doz.
---------------------	----------

Baby's Own,

Our Boys,	1/2 doz boxes	\$1 25
Sea Foam,	1/2 " "	1 25
London Bouquet,	1/2 " "	60
Oatmeal,	1/2 " "	85
Paris Assorted,	1/2 " "	60
Albert Oatmeal bar, 2 doz. boxes	0 75	
" White Castile bar, 2 doz.	0 75	
boxes.	0 75	

Fatherland,

1/2 doz boxes.	5 00
----------------	------

WOODENWARE.

Pails, 2 hoop, clear	No. 1.	\$1 70
" " " "	3	1 90
Pails, 2 hoops, clear	No. 2.	\$1 60
" " " "	3	1 80
" " " "	3	1 80
Tubs, No. 0.	1	9 50
" " " "	2	8 00
" " " "	3	7 00
Washboards, Globe.	\$1 90	2 00
" " Water Witch.	1 40	
" " Northern Queen.	2 25	
" " Planet.	1 70	
" " Waverly.	1 60	
" " X X.	1 50	
" " X.	1 30	
" " Single Crescent.	1 85	
" " Double	2 75	
" " Jubilee	2 25	

per case.

Matches, 5 case lots	Single cases
----------------------	--------------

Parlor	\$1 75
Telephone	4 05
Telegraph	4 30
French	3 60

Mops and Handles, comb.

Butter tubs	\$1 60
Butter Bowls, crates as'd	3 60

CLOTHES PINS.

5 gross, per box	0 75
4 gross, " "	0 85
6 gross, " "	1 20

CHAS. BOECKH & SONS.

5 gross, single and ten box	0 75
lots.	0 80
Star, 4 doz. in package	0 85
" " " "	1 25
" " " "	0 80

INDURATED FIBRE WARE.

1/2 pail, 6 qt.	\$4 00
Star Standard, 12 qt.	4 50
Milk, 14 qt.	5 50
Round bottomed fire pail, 14 qt.	5 50
Tubs, No. 1	15 50
" " " "	13 25
" " " "	11 00
Nests of 3.	3 40
Keelers No. 1.	10 00
" " " "	9 00
" " " "	8 00
" " " "	7 00
Milk pans	3 25
Wash Basins, flat bottoms.	2 75
" " " "	3 00
Handy dish	3 75
Water Closet Tanks	18 00

DURABLE PAILS AND TUBS

WM. CANE & SONS, MANUFACTURING CO	per doz.
-----------------------------------	----------

NEWMARKET.

Steel hoops, painted and grain'd	2 20
Brass hoops, oiled and varnish.	3 25
No 1 tubs	9 50
No 2 " "	8 50
No 3 " "	7 50

YEAST.

Barm yeast in boxes of 2 doz.	2 00
10c. and 2 doz. 5c. packages,	2 00
per box	2 00
Royal Yeast Cakes, 3 doz 10c.	\$1 95
packages in case.	per case
Royal Yeast Cakes, 3 doz 5c.	1 00
packages in case.	per case

OUR NATIONAL FOODS.

Desiccated Wheat.	pkg. doz
-------------------	----------

" Rolled Oats.	4 " 2 25
Snow Flake Barley.	4 " 2 40
Desiccated Rolled Wheat.	3 " 2 25
Buckwheat Flour, S. R.	4 " 2 25
Prepared Pea Flour.	2 1/2 " 1 80
Baravena Milk Food.	1 " 1 80
Patent Prepared Barley	1 " 1 80
Patent Prepared Groats	1 " 1 50
Gluten Flour.	4 lb. 2 80
Farina, very choice.	1 1/2 lb. 1 30

HARDWARE, PAINTS AND OILS.

CUT NAILS, from Toronto:	
--------------------------	--

10 dy. to 60 dy.	2 55	2 60
8 dy. and 9 dy.	2 85	2 90
1 dy. to 7 dy.	3 05	3 10
3 dy.	C.P.	4 05
3 dy.	A.P.	3 55

HORSE NAILS:

"C" 50 and 10 per cent. to 60 from	list.
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HORSE SHOES:

From Toronto, per keg	3 60	3 75
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SCREWS: Wood—

Flat head iron 7 1/2 p.c. dis.	
--------------------------------	--

Round " " 7 1/2 p.c. dis.	
---------------------------	--

Flat head brass 7 1/2 p.c. dis.	
---------------------------------	--

Round head brass 70 p.c.	
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WINDOW GLASS:

25 in and under	1 55	1 60
26 to 40	1 60	0 00
41 to 50	3 60	0 00
51 to 60	3 90	0 00
61 to 70	4 20	0 00

ROPE: Manila

Sisal.	0 15	0 16
" "	0 11 1/2	0 12 1/2

AXES: Per box, \$6 to \$12.

SHOT: Canadian, dis. 7 1/2 per cent.

HINGES: Heavy T and strap.	05 05 1/2
" " " "	03 1/2 04 1/2

WHITE LEAD: Pure Ass'n guarantee

ground in oil.	
----------------	--

25 lb. irons.	per lb	5 1/2
No. 1.	"	5 1/2
No. 2.	"	4 1/2
No. 3.	"	4 1/2

TURPENTINE: Selected packages, per

gal.	0 62	0 63
LIN-SEED OIL. per gal, raw	0 64	0 65
Boiled, per gal.	0 67	0 68
CASTOR OIL: Best per lb.	0 11	0 12
GLUE: Common, per lb	0 10	0 11

PETROLEUM.

F. O. B. Toronto.	Imp. gal.
-------------------	-----------

Canadian.	\$0 16
Carbon Safety.	0 17 1/2 0 18
Canadian Water White	0 20 0 22
Amer'n Prime White	0 23 0 24
" Water White.	0 25 0 00
Photogene.	0 27 0 00

DRUGS AND CHEMICALS.

Alum	lb	\$0 02	\$0 03
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Blue Vitriol	0 06	0 07
Brimstone	0 02 1/2	0 03 1/2
Borax	0 13	0 14
Camphor	0 75	0 80
Carbolic Acid	0 40	0 45
Castor Oil	0 13	0 14
Cream Tartar	0 30	0 31
Epsom Salts	0 01 1/2	0 02 1/2
Paris Green	0 18	0 22
Extract Logwood, bulk	0 13	0 14
" boxes	0 15	0 17
Gentian	0 10	0 13
Glycerine, per lb	0 13	0 20
Hellebore	0 16	0 17
Iodine	5 00	5 50
Insect Powder	0 38	0 45
Salpetre	0 08 1/2	0 09
Soda Bicarb, per keg	2 56	2 75
Sal Soda	1 00	1 25
Madder	0 12 1/2	---

VINEGAR.

A. HAAZ & CO	
--------------	--

XX, W.W.	0 20
XXX, W.W.	0 25
Honey Dew	0 30
Pickling	0 30
Malting	0 45

THE BADGEROW FALCONER VINEGAR CO

French Bordeaux	per gal.	0 34
Tarragona	"	0 32
Triple	"	0 30
Fruit Vinegar	"	0 27
Pickling	"	0 28
XXX	"	0 25
Extra XX	"	0 22
XX	"	0 20
X	"	0 16
Cider Vinegar	0 16	0 25
Honey Vinegar	0 25	
Eng. Malt Vinegar	0 50	0 60
Bottled Malt Vinegar, qts.	2 00	
Methylated Spirits	2 00	to 2 25

INK.

EDWARD CATCHEPOLE & Co	
------------------------	--

Blue black, 2 oz., per gross.	4 00
Jet Black, 2 oz.,	3 75
All colors, 2 oz.,	4 50
Blue black, quarts, per doz.	5 00
" pints,	3 25

FISH.

Frozen Fish:	
--------------	--

Trout	per lb	---
Whitefish	do	---
" Manitoba do	---	---
British Columbia salmon	per lb	---
" "	per 100	---
Lake herring	per 100	0 07
Pickel	do	0 05
Pike	do	---
Smelts.	---	---

Pickled and Salt Fish:

Labrador herring, p. bbl	5 75	5 50
Shore herring	4 50	5 50
Salmon trout, per 1/2 bbl	4 25	4 50
Whitefish	5 25	---
Lake herring split	---	---

Dried Fish:

Codfish, per quintal.	5 25	5 75
" cases.	5 00	5 50
Boneless fish.	per lb	0 04
Boneless cod	0 06 1/2	0 08 1/2

Smoked Fish:

THE CANADA MEAT PACKING CO.,

MONTREAL,

BEEF AND PORK PACKERS,

Curers of the Celebrated C.M.P. Brand of Smoked Meat, Sugar cured extra-flavored Hams and Bacon.

Compressed Corned Beef. Ox and Lunch Tongue.
Pure Lard a Specialty.

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Send Ten Cents to the GROCER PUBLISHING Co. for a copy of B. F. Cumming's Prize Essay on "How to Sell Goods."

GROCER PUB. CO.,

6 Wellington St. W., Toronto.

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LELAND HOTEL

Corner Hastings and Granville Streets, one block from Railway Station and Steamship dock.

Vancouver, B.C.

PROUT & INSLEY,
Proprietors.

THE COLONIAL,

New Westminster, B.C.

Headquarters for Commercial Travellers. Fine Sample Rooms. First-class in every respect.

GEO. R. RAYMOND, Proprietor.

THE WINDSOR.

Regina, Assa.

First-class Family and Commercial Hotel.

Good sample rooms. Livery in connection.

MRS. DOIG, Proprietress.

THE SANITARIUM

BANFF, N.W.T.

Favorite Western Summer Resort. The best of accommodation for travellers.

E. G. BRETT, Medical Director. H. RANSFORD, Mgr.

Grand Pacific Hotel

KAMLOOPS, B.C.

The leading hotel in the city. Sample rooms convenient to stores, provided for commercial men

CREEDEN & SMITH, Props

Queen's Hotel,

WINNIPEG, MAN.

First-class in every respect.

JAS. O'CONNOR, Prop. FRED SPRADO, Mgr

LELAND HOUSE,

Graduated Prices. Recently furnished.

W. D. DOUGLAS & CO., Proprietors.

The finest hotel in the Northwest. Pure spring water. Corner Main and Albert Sts.

City Hall Square, WINNIPEG, MAN.

The Clarendon Hotel,

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RUTLEY & McCAFFREY Proprietors.

The Algoma House,

PORT ARTHUR, ONTARIO.

Beautifully situated, fine sample rooms. Special attention and accommodation for travelling men.

MERRILL & HODDER, Props.

PATERSON HOUSE,

OWEN SOUND, ONT.

One of the best appointed houses in Ontario, situated in the business centre of the town. All modern improvements. Headquarters for commercial men

A DUNCAN, Prop

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IN THE
CANADIAN GROCER.

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128 Adelaide E., Toronto,

Sole City Agents for the "Canada Salt Association"

Dealers in all kinds of Table, Dairy, Meat Curing, Barrel and Land Salts.

The "Acme" Table Salt (new process) will not get damp or hard.

Two Silver Medals, at Industrial Exhibition, Toronto, 1890, for our "Acme" Table Salt and our "Star Brand" Dairy Salt.

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Those wishing to keep their copies of THE GROCER in good condition, and have them on hand for reference, should use a Binder. We can send by mail A STRONG PLAIN BINDER for 75c., postage prepaid.

These Binders have been made expressly for THE GROCER, and are of the best manufacture. The papers can be placed in the Binder week by week thus keeping the file complete. Address—

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For cleaning woodwork, pots, kettles, pans, floors, painted ceilings, windows, and everything in the cleansing of which a Scouring Soap can be used it has no Superior. It is a larger cake, lasts longer does its work better, and is cheaper in every way than any other Scouring Soap. Cut this out, and ask your Jobber to send you a box of Pride of the Kitchen. It is worth trying.

KIRK L. PERRY, Agent,
TORONTO, CANADA

THE "QUICK AND EASY" WASHBOARD

(Patented.) Made by the

Brandon Manufacturing Co.,
of Toronto, (Limited.)
STRACHAN AVENUE, TORONTO.

This board possesses the advantage of a double crimp, and only the best quality of wood and zinc are used in its manufacture.

All first-class grocers keep it.

BROOMS

For choice family trade. Made of selected corn, and handles striped and varnished.

35	"Peerless"	35
30	"Ideal"	30
25	"Royal"	25
20	"Anchor"	20
15	"Crown"	15

Handled by all first-class grocers and we warrant them to give satisfaction in every respect.

Manufactured by

CHAS. BOECKH & SONS,
Toronto.

SAMPLE ORDERS SOLICITED.

SILVER CREAM
BAKING POWDER,

Put up in $\frac{1}{4}$ lbs., $\frac{1}{2}$ lbs., 1 lbs., 3 lbs., 5 lbs., 10 lbs., and 20 lb. cans. Also by the brl.

No Glass, Crockery, or other Fakir schemes with this Powder.

IT SELLS ON ITS MERIT.

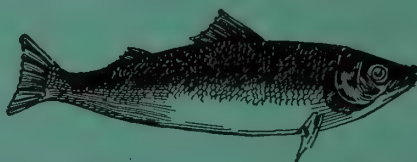
Can be had from wholesale grocers', or from the Proprietors,

F. F. DALLEY & CO.,
Hamilton,
Canada.

ORDER A CASE OF
OCEAN WAVE BAKING
POWDER

From your Wholesale Grocer.

Sells itself after one Trial. Prices Current



Fraser River Salmon

"ROYAL"

- AND -

"BRITANNIA"

Brands of canned salmon are the finest packed in British Columbia. The canneries being situated at the mouth of the Fraser River are in a position to pack their fish fresh from the boats.

BELL-IRVING & PATERSON,
AGENTS,
Vancouver and New Westminster, B.C.

C. G. Hobson & Co.,

COMMISSION MERCHANTS.

AGENTS FOR

Princess,
Diamond
and
Stanley

brands of canned salmon. We pay special attention to consignments placed in our charge.

C. G. HOBSON & Co.,
Vancouver, B.C.

T. G. Williamson & Co.,

COMMISSION MERCHANTS.

TEAS, COFFEES, FRUITS, SUGARS, ETC

42 Front Street East,
TORONTO, ONT.

- PARISIAN -
BLUE!

Is Stronger and More
Economical
THAN ANY OTHER BLUE.

It Does Not Stain the Linen.

TELLIER, ROTHWELL & CO.

MITTENS.

Best and Cheapest in the Market.



Specially designed and adapted for Brakesmen, all classes of Railroad Work, Lumbering, Teamsters and Farm Work; made in Saranac, Buck, and our "Yellow Napa Tan Horse"—the strongest material made.

Dealers will consult their best interests by waiting for our Travellers.

W. H. STOREY & SON,
ACTON, ONT.



Ross's Royal Soda Water.
" " Seltzer Water.
FOR SALE BY
ALL FIRST-CLASS GROCERS.

ESTABLISHED 1856.

To please your customers sell Martin's Mount Forest Oatmeals.

Ordinary oatmeal is hard to digest because it is not boiled long enough.

By our New Process the meal is partly cooked and is easily digested.

If your wholesale grocer does not keep them write direct to

MARTIN BROS.,
Mount Forest, Ont.

Oats and Feed a Specialty.



VOL. V.

TORONTO, APRIL 17, 1891.

No. 16

**ABSOLUTELY PURE
DELICIOUS FLAVOUR
GREAT STRENGTH**

Are the principal
Characteristics
of The

**British America Starch Co's
PREPARED CORN.**

H. A. NELSON & SONS

MANUFACTURERS

AND

Wholesale Dealers

—IN—

BROOMS

AND

WHISKS,

Brushes, Woodenware,

Baskets, Cordage,

Grocers' Sundries.

MONTREAL,

TORONTO.



ASK FOR

MOTT'S

**DUNN'S
BAKING
POWDER**

THE COOK'S BEST FRIEND

Largest Sale in Canada.

Taylor, Scott & Co.

TORONTO.



THE BEST

IS THE CHEAPEST.

Retail Price, 25c.

For sale by all first-class grocers

EVERY Reader of this paper is a buyer, Therefore advertisers should see that their advertisements do not grow stale. Change them constantly, introducing new goods if you have them; if not let us know what you have in seasonable articles. This is what buyers want

ALWAYS ASK FOR THE
'John Bull' BRANDS.
Manufactured by
BRYANT, GIBSON & Co.



AGENCY FOR—
Ganong's Lily Chocolates,
Terry's English Bottled Confectionery,
Negree's French Crystallized Fruits.

W. BOULTER & SONS,
Picton, Ont.

PACKERS OF THE CELEBRATED

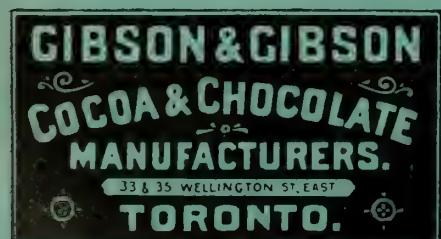


Canned Fruits and Vegetables.

Every can has a Lion on the Label. This label is a guarantee to the consumer that the quality is first-class. Ask your Grocer for the Lion Brand Do not take any other.

**Bay of Quinte
Canning Factories.**

Head Office, PICTON. Branch, DEMORESTVILLE.



WHY Do 75 per cent. of our Canadian Cannerys buy their labels and other lithographic work from

The Sabiston Litho. & Pub. Co.?

BECAUSE They have the largest corps of skilled Artists in the country.

BECAUSE They have the best machinery.

BECAUSE Their equipment is more complete than any other Litho. house in the country, and

BECAUSE They turn out the most satisfactory work.

This Company occupies 4 flats of the GAZETTE building, in Montreal, equal to a floor space of 35,000 square feet.

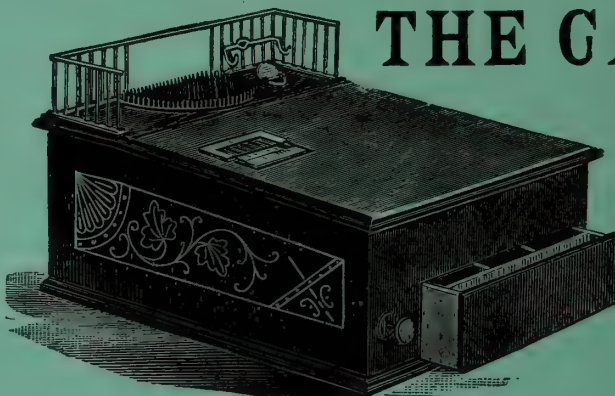
The business was commenced a little over 3 years ago by A. Sabiston and from the smallest establishment at that time has grown within the above period to be the largest of its kind in the country. This fact speaks for itself.

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can do for you. Address all communications to

A. Sabiston, Man. Dir. Sabiston Litho. & Pub. Co., MONTREAL.



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Is the cheapest and best Cash Register ever offered for Storekeepers' use. Price, \$45.00. It gives about the same results as the high-priced machines, detects dishonesty and carelessness, and is adapted to any business. Send for Circular or call and examine at 24 Front St. West, Toronto.

GEO. F. BOSTWICK.

**SPANISH
BLACKING**
**THE
KING OF
BLACKINGS.**

SCAVEN. ENG

THE CANADIAN GROCER

& GENERAL STOREKEEPER

PUBLISHED WEEKLY.
\$200 PER YEAR

Published in the interest of Grocers, Canners, Produce and Provision Dealers
and General Storekeepers.

J. B. McLEAN & CO., (Ltd.)
PUBLISHERS.

115 ST. FRANCOIS XAVIER STREET,
MONTREAL.

8 WELLINGTON STREET WEST,
TORONTO.

Vol. V.

TORONTO, APRIL 17, 1891.

No. 16

SPECIAL TO OUR READERS.

As the design of THE CANADIAN GROCER is to benefit mutually all interested in the business, we would request all parties ordering goods or making purchases of any description from houses advertising with us to mention in their letter that such advertisement was noticed in THE CANADIAN GROCER.

OUR MONTREAL OFFICE.

Our Montreal Office is located at 115 St. Francois Xavier St. Our representative, Mr. G. Hector Clemes, will be pleased to have subscribers and advertisers call upon him there. He will also pay special attention to gathering business items and attending generally to the interests of this paper.

A USEFUL DAIRY BULLETIN.

The creamery will not only revolutionize butter-making in every locality where there is a creamery, but it will also deliver country storekeeping from one of the most vexatious and profit-devouring of its present conditions. Let the country merchant imagine himself doing a business which does not entail the buying of butter, and surely his lot will seem to be lightened by the lifting of half his cares. What would he give, if he could carry on trade without the risk of inflicting the wound which a woman seldom forgives, namely, the insinuation that her butter is not so good as her neighbor's? If he would retain the trade of people who make bad butter, he must never criticise; he must lose on the butter, he must lose on his goods. The trade is unsatisfactory in nearly every respect. It is almost a matter of doubt if it would not be better for the dealer to give credit to every butter-maker and accept what he can collect in cash, rather than give no credit and accept butter every time it is offered. Bad debts do not impoverish quicker, are not a greater proportion of the total debts, than bad butter is of the total quantity of butter handled.

A Special Dairy Bulletin on the establishment of cheese factories and creameries has lately been issued by Prof. Jas. W. Robert-

son, Dairy Commissioner at the Central Experimental Farm, Ottawa. This bulletin teems with information that would be highly appreciated by farmers if once they were induced to scan the book and learn the nature of its contents. Such books may be distributed broadcast through the agricultural districts and have little effect in the way of bringing factories into existence, or even of disposing the minds of the farmers towards the idea of making factory butter. The reason is that the pamphlets are not read. The importance of their contents never dawns upon the farmer. The official nature of them makes them more or less repugnant, as it is taken for granted that they are compilations of dry statistics, or similarly forbidding matter. Their usefulness is thus fettered.

The country merchant ought to get hold of this pamphlet and read it. He will see that the intention of it, and its manner as well as its matter are for the farmer's good. The work goes into all manner of details with the plain object of being practically helpful to every reader. With its clearly worded information there is nothing wanting to give the farmer an exact idea of the economy of the creamery system. How to build creameries, how to manage them, how to sell the butter, how to organize, etc., etc., all is given with careful fulness. If the country trader once acquaints himself with this book he will be likely to take an active interest in the formation of a co-operative company for the making of butter. Let him do so, and above all let him urge upon the farmers the wisdom of reading this book, and he will further the work greatly by so doing. The bulletin is liberally illustrated, is comprehensive, and is one of the best practical steps yet taken for the propagation of the factory idea for the making of butter and cheese. We commend it to our Nova Scotia

correspondent whose letter we publish in this issue. The bulletin is to be had free upon application to the Dairy Commissioner, Ottawa.

There is little doubt the work of establishing creameries has been retarded by want of information among the people as to the working of co-operative manufacture. They also lack knowledge of the procedure to be followed to set a co-operative factory on foot. It is timely that the extent of these wants has been discovered and recognized by the issue of the pamphlet we have referred to. That will dispel much of the hesitation, mistrust and ignorance that at present stand in the way of the co-operative idea propagating itself. The people refrain from more generally adopting that idea, not because they are opposed to it, but because they have had no available knowledge as to how they should proceed to adopt it.

FALSE BRANDS ON PICKLES.

It seems to be a fact that there are native manufacturers of pickles palming off their own wares as English goods. In some cases they rely upon the ignorance of consumers and label the bottles with the name of fictitious manufacturers, but the words, "London, England," are the talisman they rely upon to sell the pickles. In other cases they devise a name that differs only in some slight respect from that of well known English makers. The only test by which the consumer can be guided is price and quality. The price at which these counterfeit English pickles retail is 15c., which is below the figure they could be imported at. If purchasers confine their trade in pickles to the patronage of stock made by first class Canadian or English houses, they will not be deceived, and will get value for their money.

MEN OF THE TIMES.

MR. JOHN I. DAVIDSON.

"Every one is the son of his own work."

—Cervantes.

When a man attains an assured place as one of the leaders of commerce among his countrymen it is usually taken for granted, by those who do not know him personally, that the measure of his achievement must be about full. He is assumed to be an old man because he is a noted one, and is supposed to be engaged much more in the contemplation of triumphs than in the cherishing of hopes. The conception of a man who has already made a name for himself and still remains a man of great promise is not a common one, nor is the phenomenon itself a common one. Possibly the business methods of these times produce more of such men than there used to be, but they are rare enough yet. It is not given to many men to become, before they have reached middle age, the peers of the most successful in the field of their activity, and still be looked upon as coming men. One of those who can look both backward and forward with something of this satisfaction is Mr. John I. Davidson.

Mr. John Irvine Davidson is the senior member in the firm Davidson & Hay, wholesale grocers, Toronto, who also do a large lumber business at Cache Bay. He is President of the Toronto Board of Trade, having been chosen the second time to fill that office. He is Vice-President of the Bank of Commerce. He has been, since its inception, chairman of the building committee of the Toronto Board of Trade. He is a director in several other monetary institutions, railway and insurance corporations, etc. Until recently he was captain of the leading company (A) of the Royal Grenadiers.

Mr. Davidson was born in Wartle, Aberdeenshire. He came to this country sixteen years ago. First he held a position in the Royal Canadian Bank; for the next three years he was with Geo. Michie & Co., wholesale grocers, Toronto; for about three years more he was with Tees, Costigan & Wilson, wholesale grocers, Montreal. He then became the partner of Mr. Fitch, with whom for four years he carried on business as a

wholesale grocer in this city, under the style of Fitch & Davidson. Five years ago he and Mr. J. D. Hay united in the present firm of Davidson & Hay, which does a business equal to the largest done by any house in the Dominion. The firm is young, its constituent members are young, and the best part of its life is before it.

Since Mr. Davidson has had to do with the grocery trade of Canada, Toronto has made its longest stride towards its present position as an important centre of that trade. In the last nine years, he has seen, on the premises on which he has been principal



MR. JOHN I. DAVIDSON.

during that time, the business grew from \$350,000 to considerably over \$1,000,000 per annum. He has seen a purely wholesale trade developed. Of the centrifugal and centripetal tendencies that must wage with each other before any place is determined as the seat of any particular trade, he has seen the latter triumph in settling Toronto's hereafter as a wholesale grocery centre. He got his Canadian experience, therefore, in the liveliest phase of Toronto's developing grocery trade. What was to be learned in the last decade is probably worth as much as all a man could have learned in the preceding two decades of the Toronto grocery trade.

He learnt more than the rudiments of

commerce before he came to Canada. In Aberdeen and in London he studied the art of business under able directors, and was an acquisition to the ranks of our business men when he joined them. His thorough old-country training is one of the chief props that underlie his high reputation as a man of affairs. His own sagacity, integrity, a capacity for hard work, and a very genial manner are the others. The secret of his success must dissolve into these causes.

He does well whatever he undertakes to do. The company of which he was captain, and from whose command he has retired retaining rank, became under him the most proficient in its regiment. It carried off all the prizes for drill and shooting, and won the company team prize at the Dominion Rifle Association matches.

But a more permanent and magnificent testimony to the thorough-going nature and tremendous energy of the man is the noble Board of Trade building that has just been completed on the corner of Yonge and Front streets in this city. With that pile, which is the glory of Toronto's commerce, no other name is so closely identified as that of Mr. Davidson. He was chairman of the building committee throughout its existence, and made great sacrifices to give the matter that attention he conscientiously believed it deserved. There is no doubt that the building is a much grander and more substantial one than it would have been if Mr. Davidson had given it no more than the usual perfunctory oversight that most chairmen of building committees give to the

structures they undertake to look after. The Board of Trade building is, therefore, in an important sense, a personal monument to the energy of Mr. John I. Davidson.

Mr. Davidson's fairmindedness and sagacious tact were useful to the city in the industrial crisis of the summer of 1890. For months nearly all building had been at a standstill, owing to a strike on the part of carpenters, bricklayers, masons and builders laborers. Attempts had been made again and again to settle the matter, but in vain, and nearly all the local business was paralyzed by the prolonged suspension of work. At last the question between employers and employees was referred to Mr. Davidson, who

proposed an arrangement satisfactory to both parties, and one that would for several years render impossible the repetition of such a misfortune. He found the wedge which caused the social deadlock, and was able to dislodge it. He thus justified the faith which both parties had in his probity and his ability to grasp all the circumstances of the problem.

It is known that Mr. Davidson has had opportunities to enter political life, but so far he has not been tempted by them. He has likewise avoided the highest municipal honor, which the people of this city have more than once shown their readiness to entrust him with. His ability has made him popular, but his popularity has not made him over ambitious.

TIME TO READ "THE GROCER."

"Yes, sir, I read the CANADIAN GROCER, and could get my money's worth out of it, if it cost \$4 a-year. I guess I do as much trade as any one in town, and I find time to read the GROCER, and I profit by it too." Such was the response, with two dollars, from Mr. A. T. Lawler, Whitby, when solicited by our representative for a renewal of his subscription to the CANADIAN GROCER. Our travelling man says he cannot understand how it is, that men like Mr. Lawler, and many others, who are always busy during business hours, manage to read the contents of the paper each week. Other merchants can be found on a stool looking for customers, and at the same time claiming that they have no time to read, forgetting that they have more idle time than they know what to do with. No, they don't read. If they did some of them would go out of business. No man loses anything in business by reading too much good business literature.

LICENSED SPICE MILLS.

Mr. C. F. Gallagher, of Todhunter, Mitchell & Co., of Toronto, had an interview with the Commissioner of Inland Revenue recently in the interests of owners of coffee and spice mills. In departmental reports the Commissioner has suggested that, in view of the extensive adulteration which has been going on in the manufacture of spices and baking powders, it might be well to bring spice mills under excise supervision, requiring them to take out an annual license, and submit to such regulations (with penalties in case of breach thereof) as will effectually deter the manufacturer from perpetrating such barefaced frauds as are now unhappily prevalent. Mr. Gallagher thoroughly approves of the proposal, believing that it will be a protection to the honest manufacturer.

Picton grocers have a co-operative delivery running successfully.

THE TORONTO RETAIL GROCERS' ASSOCIATION.

The Toronto Retail Grocers' Association held its April meeting on Monday evening, the 13th inst., in Richmond Hall. The following members were present:—President Barron (in the chair), Messrs. Thackray, Mara, Roberts, Moore, Clarke, Good, Harvey, McCulloch, Gibson, Johnston, Noble, Williamson, Bielby, Binne, Lindsay, Tolchard, Hodgins, Donald, Saunders, Sykes, F. Britton, Morrish, Sully, Radcliffe, Mills, Parkhill.

The minutes of last meeting were read, and upon the motion of Mr. Mara, seconded by Mr. Williamson, were adopted.

The roll call was answered by all the officers.

NEW MEMBERS.

Mr. C. L. Noble was admitted to full membership upon the motion of Mr. Thackray, seconded by Mr. Clarke.

Mr. R. Kennedy was proposed by Mr. Thackray, seconded by Mr. Williamson.

COMMUNICATIONS.

RODNEY BOARD OF TRADE,
March 10, 1891.

DEAR SIR,—We are forming a business men's association here and would thank you for any information as to working in harmony and conjunction with a Provincial association. Also for copy of by-laws, constitution, and any other information. The favor will be reciprocated any time. Yours truly, G. E. WRAY, Sec.

TRENTON, March 23, 1891.

THE SECRETARY
RETAIL GROCERS' ASSOCIATION,
Toronto.

DEAR SIR,—A Retail Grocers' Association has been formed here, and as there is a difference of opinion expressed as to whether it would be of advantage to associate with your honorable body, will you kindly inform me at your earliest convenience what benefits we should receive. Any other information will be appreciated. Yours faithfully, JAMES CRAIG, President Trenton Retail Grocers' Association.

TRENTON, March 31, 1891.

JOHN F. THACKRAY,
Toronto, Ont.

DEAR SIR,—Would you kindly forward me constitution and by-laws of your association (retail grocers'). We have a good many of the grocers here who are willing to form an association here and would like your by-laws as a guide, we also intend joining with you in the near future, and if I am not asking too much, will you kindly forward and oblige, Yours, etc., J. W. HENDRICKS, Sec.

LONDON, March 14, 1891.

J. F. THACKRAY, ESQ.

DEAR SIR,—As Secretary and Collector of the Retail Grocers' Association of London, I take the liberty of writing you regarding the collecting of accounts. I expect to have a few accounts to collect from parties living in Toronto, and providing you do collecting for your association (or have a collector) you will probably have some to collect in London. Now, what I propose to do is exchange collections, allowing half commission, and do the same for you. I am allowed 10 per cent.

from members of the associations for collections in the city, but think we should get at least 15 per cent. for outside collections; in fact 20 per cent. is little enough. However, that will depend on what arrangement I can make with the parties giving me their collections, as the association does not touch on the commission on outside collecting; this is left with the collector and member to arrange. I would also like to exchange delinquent lists with you, that is, I will send you names of all delinquents on our list known to have gone to Toronto, and you send me all names on your list that are known to have come here. I think it would be well for all associations to exchange in the same way; it would be a great protection to members of these associations. I will be pleased to hear from you at as early a date as convenient. Yours, E. SUTTON, 248 Talbot street.

P.S.—How are you getting along with forming the Dominion Association? E. S.

STRATFORD, MARCH 17, 1891.

JNO. F. THACKRAY, ESQ.,

Secy. Retail Grocers' Ass'n., Toronto.

DEAR SIR,—We are organizing a butchers association, somewhat on the same lines as your Retail Grocers' Association as given in THE CANADIAN GROCER, and you would do me a favor if you would send me some of your forms.

Any favor I can do for you in return will be gladly done. Yours truly, FRED ABELACKER.

THE SUNLIGHT SOAP Co.

MR. ROBINSON, Manager.

DEAR SIR,—I am instructed by this association to acknowledge receipt of your communications of February 12th and March 7th, and in reply, to state that it is the opinion of this association that the soap (as per order) should have been delivered according to the terms as accepted by your agent, and I am also instructed to draw your attention to the following clause of the Executive Committee's report as adopted at meeting of March 9th, viz.: "That all goods are under combination where the manufacturer refuses to sell to retailers in quantities, at the same prices and discounts as to any other parties."

I remain, yours respectfully,

JOHN F. THACKRAY, Sec.

SUNLIGHT SOAP OFFICE, 43 Scott st.,

TORONTO, March 16, 1891.

JOHN THACKRAY, ESQ., Sec. T. R. G. A.

DEAR SIR,—We are in receipt of your communication of the 14th inst., containing clause of executive committee's report.

We are, yours respectfully, per pro. LEVER BROS., Ltd. Alfred Robinson.

On the motion of Mr. Johnston, seconded by Mr. Gibson, the communications were received as read.

ACCOUNTS.

Upon motion of Mr. Gibson, seconded by Mr. Roberts, a rent account of \$8.75 was passed.

THE DELINQUENT LIST AND COLLECTION SCHEME.

The report brought in by the Executive Committee upon the delinquent list and a collecting scheme for the association was read as follows:—

That it is advisable to have a collecting department, self-sustaining, under the control or auspices of the association. That

one be established, to whose privileges members of the Toronto Association be admitted at \$5 per year, and in which a sliding scale of commissions for collections be adopted. The department to be open to non-members at a fee of \$8 per year, a discrimination of \$1 against non-members. Thus a member will pay to the association \$2 per year and \$5 to the collection department, if he enters in that part of the work, making \$7 in all. The non-member will pay \$8 for collection department only. The collections to be taxed as below:

For accounts under six months from the date of closing, 15 per cent.

For accounts over six months and under one year from date of closing, 20 per cent.

And for accounts over one year, 25 per cent.

Accounts that are taken from the department after once being lodged (unless surrendered as not collectable) will be charged the commission the same as if collected. The committee will also recommend that the association guarantee the payment of moneys received by the department, and secure itself from loss by arrangements to be agreed upon. A list will be issued to members of the department showing names and addresses of debtors whose accounts are in the collector's hands.

Mr. Mara was of the opinion that the scale could be right or wrong only according to the vigor of the collector. If he would give great personal attention to the collecting, the charges were fair. He would prefer charges to be graded not according to the time of standing, but according to amounts. If the account were large the scale of fees would be overmuch. If they were small, the fees were reasonable.

Mr. Gibson felt that 25 per cent. was not too much for an account a year old, no matter what the amount of it was. The collectors had never been paid to do their work thoroughly.

Mr. Hodgins agreed with Mr. Mara that a unit of amount should be adopted, as in the case of the Chicago agency. He held that collecting agencies did not charge enough. He himself had doubled the fee to a certain agency, and was gratified with the result.

Mr. Gibson was certain that a man wasted more time in vain after large accounts than after small ones. A man made more at 10 per cent. on small accounts than at 25 per cent. on large ones.

Mr. Mara gave a case of \$150 collected, though of 12 years' standing, by means of garnishee, the charge being being but 10 per cent., the debt having been kept from out-lawry. He thought all accounts ought to be 20 per cent., as less than that on an account of \$3 or \$4 was not enough to urge the collector to his best efforts to get the money.

Mr. Clarke moved, seconded by Mr. Williamson, in amendment to the report, that 5 per cent. be struck off for all accounts over

\$40, and that the accounts be left in the collector's hands for six months before they can be withdrawn free of charge.

PRICES ON PACKAGES.

Mr. Mills was opposed to any more shelf goods being marked with the makers' prices. There were a great many more articles in bulk some years ago than there are to-day, and there was a better chance for dealers to get their price. He believed it to be prejudicial to the trade to have priced packages of syrups, sugars and teas. The tea-packages were the worst thing the retailer can handle. When these teas are introduced by the retailer, they get into the drug stores, and also sell from door to door.

Mr. Mara said that the only redeeming feature in prescribed prices upon sugar and syrup packages, was that the retailers could get a profit thereby, whereas they were not likely to get any profit if the fixing of prices were left to themselves. Mr. Mara was particularly hard on Tiger tea as a package line.

Mr. Mills moved, seconded by Mr. Westren, that this body record its disapproval of price-marked packages of sugar and syrups, the objectionable feature being, not the package, but the assumption on the part of the manufacturers, of the right to make retailers' prices. Carried.

Mr. Radcliffe thought the packages were an advantage, if the price were left out.

Mr. Britton believed there was an advantage in marked packages of syrups, as 25 per cent. could be made on packages, and that could not be made on bulk syrups.

LOW-PRICED BREAD.

Mr. Britton referred to a letter he had received from the secretary, and asked what was the authority of that official to write him such a letter.

The secretary replied by reading a letter from the secretary of the Master Bakers' Association, in which complaint was made that Mr. Britton sold bread below standard prices, and reminding the grocers of an arrangement made by them to maintain prices on bread. The secretary of the Grocers' Association telephoned to his president for information, and was advised to write to Mr. Britton. He sent Mr. Britton a courteous letter.

Mr. Britton stated that he had been approached by several bakers who offered him inducements. He declined, but finally accepted terms which enabled him to sell bread at 10c., and he was determined he would continue to do so. He believed the people were overcharged by the bakers.

ANTI-COMBINE RESOLUTIONS.

Mr. Gibson had heard that the St. Lawrence Starch Company had goods now on the market and that no starch could be bought from them unless through the wholesale grocers, to whom 15½ per cent. of discount was allowed. This Association had talked too long. It ought to act now. It should show every new manu-

facturer that he is dependent ultimately on the retailers. The retailers want the manufacturers to come to them.

Mr. Mara had been called upon by a representative of the St. Lawrence starch factory, who declined to fill Mr. Mara's order subject to the regular discount.

Mr. Mara moved, seconded by Mr. Radcliffe, that the secretary be instructed to write the St. Lawrence starch Comp'y., stating that this association pledges itself not to keep in stock any new line of goods that is placed on the combine list.—Carried.

The upholding of these starch prices by the Guild was considered a violation of the agreement made with the association, not to place any new article on the combine list.

Mr. Mills considered that the association ought to bring its weight to bear to support one refinery, and that the St. Lawrence Sugar Refinery. The trade ought to support that refinery, because its sugar was the best, and thus the combine on sugar might be broken.

He therefore moved, seconded by Mr. Radcliffe, that the association pledge itself to support the St. Lawrence Sugar Refinery as far as regards granulated sugar; that other associations and merchants generally be asked to co-operate, and that the secretary be instructed to forward this resolution to all other associations.—Carried.

Mr. Hodgins moved, seconded by Mr. Williamson, that before the association write to the St. L. factory, the committee, which had business down town on Tuesday, should call upon the local representative of that factory to enquire as to the prospects of doing business with his company.—Carried.

FREE SUGAR.

Mr. Roberts moved, seconded by Mr. Westren, that the association petition the government to place raw sugar on the free list; that outside associations be requested to submit similar petitions, and that this body obtain the signatures of all the local trade, and have petitions opened in the stores for the signatures of customers.—Carried.

A SUMMER CONVENTION.

Mr. Gibson felt that steps ought to be taken for a meeting of delegates from outside associations in the summer. He moved, seconded by Mr. Williams, that a convention of the grocers of Canada be held here this summer, and that the Executive Committee, with power to add to their number, be a committee to make preparations for the convention.—Carried.

THE GUILD'S STATEMENT CORRECTED.

Mr. Mills complained that a letter of his which appeared in the Guild's official statement, published in our last issue, had been made to convey an inference he had never intended it to bear. He had not Mr. Lumberters in mind when he found fault in that letter with retailers being countenanced as wholesalers. He had particular reference to certain retail neighbors who had been accorded wholesale privileges. None of the

men referred to in that letter were getting sugar from the manufacturer, while Mr. Lumbers then was. The construction which had been put upon his letter in the Guild's statement was therefore wrong.

GRIEVANCES.

The Chairman said that Mr. Scales had been forced into acquiescence with the combine on tobacco. He would no longer be able to give 30 days and 3 per cent. off to the retail grocers, but only 10 days and 3 per cent. Tobacconists were on a more favored footing.

Mr. Britton said he was in a wholesale grocery the other day and saw a man getting half a pound of nutmegs and half a pound of ground ginger.

Mr. Gibson, seconded by Mr. Johnston, moved that a committee composed of Messrs. Tolchard, Radcliffe, Mara, Donald, Clarke, Mills, Jones, Gibson and Good meet together and list the grievances which retailers have against the Guild. Carried.

The meeting then adjourned.

NOTES TAKEN ON THE ROAD.

Mathison Bros., Whitby, said they had seen trade better, and also worse. They have no reason to complain and look forward to a healthy business year.

Failure will never be written on M. E. May's store, Oshawa, as long as the two young ladies, (daughters), have clerkships there. The business is in safe competent hands.

Mr. J. S. Beaton, Oshawa, has everything in his store in a clean bright condition, and is continually adding to its attractions, which he knows is essential to success in the grocery business. Surroundings "talk" with good customers.

G. N. Bloomfield, Oshawa, thinks trade is slow, generally speaking, but he has no reason to complain. He thinks he does his share of what is going.

Mr. Wm. Jewell, grocer, Oshawa, was laid up with the common foe, "la grippe" when our representative called there last week.

J. McMurtry is one of Bowmanville's most successful merchants, and, now after twenty years of business, he is able to see the fruits of success, as, where it is dull and slow throughout the country, not excepting Bowmanville, he has all he can attend to with his full compliment of clerks in both stores. His grocery and seed trade is particularly heavy just now.

Messrs. Young & Co., Bowmanville, in renewing their subscription speak in complimentary terms of the CANADIAN GROCER, and are reasonably satisfied with their trade the past year. They do not wear "blue ruin" on their countenances as yet.

Trenton and Picton grocerymen are on the move, looking towards a grocers' association in each place, and we hope soon to record an active association in both places.

We have a large list of subscribers to the CANADIAN GROCER in these towns, and the successful operations of associations in other towns reported in the GROCER, should stimulate them to organize at once. Readers of the CANADIAN GROCER, as a rule, are advocates of and believers in grocers' associations, and there are enough subscribers in both Trenton and Picton to make a good live working association.

THE PHILOSOPHY OF ADVERTISING.

The distinguishing feature of the present age in a business sense is the close and inseparable connection between printer's ink and success. Dr. Faustus is the patron saint of every nineteenth century enterprise. Advertising is the business motto of the times, publicity its foundation principle. The advertising columns of a great newspaper form a mirror of the period, in which are faithfully reflected all its characteristics, its tendencies, its ambitions, its aspirations, its needs and its achievements. The press has thus become not only the herald of all undertakings, great and little, but the oracle to which the world looks for authoritative information on all the business questions in which it is interested. All the civilized countries of the earth are converted by it into one vast exchange, in which all their millions of readers are brought together. Advertising has, therefore, become a necessity, but, like necessity in general, it has also become the mother of invention, and invention not always of a creditable character. Out of the business conditions of the times, so full of opportunity for the unscrupulous, have sprung false journalistic prophets and fraudulent oracles, which boast powers that they do not possess and make promises that they cannot fulfill. Not to advertise is to remain unknown, but there are certain mediums and methods of advertising which the careful business man sees will hurt rather than help him. People are too keen-sighted nowadays to be often deceived by mere pretense in such matters. The power and influence of a newspaper, for instance, are not to be measured by the number of pages which it prints in its daily or Sunday editions. Many papers of late have come to mistake size for greatness, and pride themselves on an inflation that is simply produced by the same agency that fills a balloon. Such shams are pricked and collapse under the sharp scrutiny of common sense. If a newspaper prints 24 or 36 pages to accommodate matter that would naturally occupy only a fourth of that space, the conclusion is irresistible that there is something wrong with it, and that it lacks real solidity and substance. When news columns and advertising columns are padded, and private business and general information are mixed up together, in the effort to force the public to swallow them altogether in one dose, like a sugar-coated pill, one

naturally concludes that there is more poverty than enterprise in such methods. The necessity for padding shows the real thinness of the newspaper anatomy. The bill-poster, gift-enterprise style of journalism, which gives away its columns or sells them for a mere song, because it cannot fill them in any other way, and offers an "illustration," perhaps, as an additional inducement to advertisers, is not worth the latter even the small price that they pay for it. It is usually the resort of newspapers of small circulation, but with a preposterous amount of cheek. Fire-rockets make a great display for a few seconds, but all they return is a stick, whereas, when a good marksman sends a more solid lead messenger after his game he always bags it. Newspaper advertisements may be as long as one chooses to make them, but they should be neatly expressed, displayed with taste, and never so presented as to compel the eye to travel all over a page to comprehend them. The "heavy" display suits the board fence and brick wall style of advertising, but never the newspaper. The one may be read at a distance; the other is held in the hand. Mere bigness is not greatness in the newspaper world any more than in any other department of human affairs, and mere pretense of doing a big advertising business is always the badge of sham and humbug. The tendency toward exaggerated display and flashy and sensational methods either in its news or business columns is an absolute indication of weakness on the part of the newspaper that employs them. It is the outgrowth of a sort of enterprise that has run itself in the ground in the West and is playing out in New York. Those who hold dead-head tickets to such journalistic shows laugh in their sleeves when they hear the magnificent boasts that are founded on these exhibitions of "phenomenal enterprise" and "business" by light-headed and excitable publishers with a penchant for humbugging.—Baltimore Sun.

To Grocers!

There are three articles which the consuming public have decided are the best of their kind in the market, and it will pay every grocer to keep them in stock. They are

The "Horseshoe" brand of canned fruits and vegetables.

Packed by Bowlby Bros. & Co., of Waterford, Ont.

"Cairns" Home-made marmalade, jams and jellies.

Packed by Alexander Cairns, Paisley, Scotland.

The "Trident" brand of canned salmon.

Packed by Ed. Wadhams, Ladner's Landing, B.C.

Every package of the above brands guaranteed as to quality and weight.

BLAIKLOCK BROS. Agents,
17 Common St., MONTREAL.

A. HAAZ.

C. DE CARTERET.

A. HAAZ & CO.,

Bonded Manufacturers of

Honey Dew, White Wine, Malt and Cider
VINEGARS.

74 Bagot Street, - Kingston, Ont.



A PLEA OF "NOT GUILTY."

THE EDITOR CANADIAN GROCER :

SIR,—I notice two letters in your issue of 5th inst. signed "Country Grocer" and "A Country Merchant." As they are both dealing with the one subject, I take this opportunity of replying to these gentlemen in one letter.

To go into this matter fully and give the history and what little I may have had to do in the years gone by with this organization to which they refer is not what your readers would wish to waste their time at. Suffice it to say that from the time I commenced business, twenty-eight years ago, every transaction has been perfectly honorable and conducted on business principles. I might say for the benefit of these two gentlemen who have thought fit to attack me, and who certainly cannot be aware of the fact, that since commencing with the merchants, it has been impossible for any organization or private person such as they refer to, if they are not actually engaged in the trade, to buy goods of any description from me. I advertise in my circulars that I sell to the trade only, and all that would have been necessary to convince these two merchants whether or not I was living up to what I advertised, was for either one of them to put the matter to the test, and ask a Grange in their neighborhood or a private person with a dollar such as they state, to send to me for goods, and then probably they would have been satisfied that the statements circulated by the travellers were not as represented.

I thank you, Mr. Editor, for your note in my defence, and can only say, it is correct in every particular.

I remain, yours truly,

JAMES LUMBERS, 67 Front street east.
Toronto, April 13, 1891.

THE GUILD AND MR. LUMBERS.

TO THE EDITOR, OF THE GROCER :

SIR,—I notice a letter in your last issue headed "An official statement from the Guild," and as the statements are entirely wrong I take the liberty of replying.

I am greatly surprised that a body of men who are supposed to be honorable should so far forget themselves as to stretch the truth and try to arrange matters to pacify their customers. I refer to those merchants who are placed in such a position that they cannot leave the wholesale with whom they have been doing business in the days gone by.

DECIDES TO FIGHT.

Years ago I was a member of the Guild in good standing, paid my dues while I remained a member, which I can prove by my books. But in time people change their ideas. So it was with me, and after satisfying myself that their methods were not in the interests of the trade I decided on remaining out and fighting them single handed.

I have now fought them four years, and with such success that they are aggravated beyond measure. My circulars to the mer-

chants of Ontario have shown the cash men the advantages to be derived by buying articles outside of combines, and the credit men have become dissatisfied and are up in arms against the Guild, and now the only course they had was to combine and pass a resolution to the effect that the wholesale merchants of Toronto, Hamilton, and other cities were to prevent me as much as lay in their power from purchasing goods with which to supply my customers.

CANNOT BE SEDUCED.

Since the passing of this shameful resolution, I have had a wholesale grocer, a man who is connected with the Guild, come to me and ask that I would adhere to their fixed prices, and that I need not belong to the Guild (which has made such a bad record for itself), and if I would run my business as they wished I could reap the advantages of their arrangements with the sugar manufacturers; but, sir, I do not wish the benefits of this so-called Guild; I will run my business as I please, sell goods by open competition, and now have most of the fair-minded merchants at my back.

A few months ago the Guild were going to put a fixed price on yellow sugars, and canned goods would have followed, but the retail merchants of Toronto recognised the fact that the Wholesale Guild wanted their bread buttered on both sides, and protested in no uncertain sound.

If the merchants had allowed the Guild to defeat them at that time every article in the trade would soon have been under their control.

ATTEMPTED BOYCOTTING.

The President of the Board of Trade, with a few representatives from other cities, went to Montreal a short time ago to try and induce the sugar refineries to refuse to sell to any merchant who would sell James Lumbers. They must feel proud of their position to have it to say they had the influence to boycott one merchant in Toronto.

I am given to understand that the principal merchants of the Guild already feel ashamed of the action of this organization, and no wonder, for every retail merchant throughout the country is down on them for the mean and contemptible way in which they have treated me. I am under obligation to no man, as I pay for what I buy, and purchase my goods direct.

There are cases where goods fluctuate, and we can buy these articles on the market at considerably less than import price. Then again, where some merchants have to realize I can purchase at less than import price, and I am now deprived of these advantages through being boycotted.

TRADE DOUBLED UP.

My trade has increased one hundred per cent. the last two months. They see their mistake, but it is too late.

The travellers representing the Guild houses tell the merchants their firms do not believe in these combinations and that they would like to see the Guild broken up (and I now think they will have their wish gratified). If such is the case, I ask if there is a man with sufficient pluck to take a step out from this protective roof? But no, they do not want it broken up, as they can make considerably more money than by open competition.

THE COST OF SUGAR.

For instance, if granulated sugar is six cents at the factory, the Guild price will be 6½ cents up to 15 barrels, and when they buy one or two thousand barrels at an eighth and sometimes a fourth of a cent less than the price asked, viz., 6 cents, as they very

often do, they claim, and get, the same price for their sugar—viz., 6½ cents—so I will show what their actual profit is on a barrel of sugar.

1 bbl sugar, 300 lbs., at 6c....	\$18 00
Freight.....	00 45
	\$18 45
Less 2½.....	00 46
	\$17 99
and sold for	
300 lbs. at 6½.....	\$19 50
Less 1 per cent.....	00 20
	\$19 30

which makes an actual profit of \$1.31 on each barrel, and where the merchant buys at the ½c. less he makes about \$350 on each thousand barrels on every ½c. saved in buying, so you will observe that the combiners get all the cream and the retail merchant does all the work, as they put it up in small parcels and only get from ¼ to ½c. per lb. profit.

DELIBERATE UNTRUTHS.

As to the charge that I was one of the men who stooped to organize this Guild, it is a deliberate falsehood, and they know it.

They must also have blushed when they made the statement that I lost my standing because I did not pay my dues, as there is not a word of truth in it.

As to Mr. Mills' letters which they published, every man in this discreditable body knows that it was not intended for James Lumbers any more than it was for themselves, and this gentleman's letter will bear me out in this.

The members of this tyrannical body feel the results of their action so keenly that they do not hesitate at anything that they think will injure me in business, but they miscalculated their man when they thought they were "putting on the screws." However, I can imagine their feeling when they do not hesitate at such untruthful statements as their article contains.

They will soon be ashamed to be seen on the streets, as every liberal-minded man will side against them on account of boycotting a merchant because he wishes to sell goods at his own figures.

I buy my sugars when I consider the market lowest, and take advantage of the fluctuations. They talk about selling consumers, but they overlook the fact that with only one exception every one of them may be classed as retail men, as they all supply public institutions, lumber camps, saw mills, hotels, etc., and what are these people but consumers?

How many of these wholesale merchants will sell a barrel of sugar and a chest of tea, yes, and even smaller quantities, charge them up to one of their clerks or a retail house as a blind? But these are not dishonourable transactions, oh, no! If members of the Guild can do these things they must be honourable.

SOME OTHER COMBINATIONS.

As to their statement that I am in other combinations, when this honorable organization has secured the manufacturers' consent to sell these goods to those merchants who will sell at fixed prices only, I would ask who is accountable for this, as my customers must have these goods, and I cannot purchase them unless I sell at the figures arranged by the Guild and the manufacturers. We will take starch, for instance. I refused to be a party to the combination; every wholesale merchant in Canada signed the agreement arranged by the Guild, and the secretary of

the largest company in Canada came to Toronto and told me that influence had been brought to bear and they had signed the agreement, and that as I was one of his largest customers in Ontario he did not wish to lose my trade. I asked him if I could procure starch so as to sell at a fair profit if I did not sign. He replied that I could not; so I had to either comply with their request or go without this staple article. So you will see how all these combinations they say I belong to are arranged. It is either agree to our terms or go without the goods.

The main fight is now centred on granulated sugar. I have succeeded in making the members of the Guild envious, as they show themselves by their untruthful statements which their secretary has been authorized to send to the press.

THE SUGAR TO BUY.

If the merchants of Ontario would purchase sugars made by one factory, no matter who they dealt with, let them ask for sugars made by the St. Lawrence Refinery, as this was the factory which held out, and the members of the Guild found it necessary to go to Montreal, and I suppose threaten to boycott them if they persisted in their determination to hold out against the order of the Dominion Wholesale Grocers' Guild.

If every merchant would sell no other, or take no other sugar, the Guild would be broken in two months.

THE DUTY OF THE GROCERS.

The merchants of Canada have the matter in their own hands. If they make themselves heard this tyrannical Guild is sure to go down.

I have been fighting this Guild single-handed for four years, and will continue to do so until it is defeated.

The Guild state that they have no objection to the way I do my business so long as the truth is stated. Well, I am prepared to prove all my assertions, which I do not think they can do, considering the untruthful way their case has been presented to the public.

Yours, etc.,

JAMES LUMBERS.

Toronto, April 11.

THE GUILD AND MR. LARKIN.

EDITOR OF THE GROCER.

SIR—There appears in your last issue a so-called defence of the conduct of the Wholesale Grocers' Guild from the Secretary of that organization. It seems to me the mountain labored and brought forth a mouse, as I understand it took the united efforts of the members of the Toronto Guild to bring forth even this pitiful defence.

The second paragraph in said letter will seem to any reader about the greatest piece of egotism ever written. They must needs take the maintenance of the "principles of liberty and equality" under their guardian care, and these self-appointed censors regard themselves the best conservators of "human freedom consistent with human safety," they evidently being in their own opinion something better than the ordinary legislator, and therefore more competent to make and see carried out laws affecting the general public.

As to their statements affecting Mr. Lumbers, I leave them to his tender mercies. At any tourney of their improvising in which they have tried a tilt with him, they have hitherto come off a poor second; and after this, their lame and impotent defence, I can well imagine him saying, "Oh that mine

enemy should write a book." In regard to the statement "Mr. Larkin is simply a broker," this a deliberate untruth. I conduct a legitimate wholesale business. As to my having "no warehouse" or expensive staff, a prominent member of the guild complained much of this, admitting that I was able to undersell other members of the guild, as my "expenses were so much lighter than theirs." This acknowledgement, I take it, simply proves that my method of conducting business is superior to theirs.

As to their statements that I pay neither rent, taxes nor wages of staff, I must be fortunate indeed to obtain those requirements gratis. This, I take it, is all beside the question. I hold that any man desiring to purchase goods from a manufacturer, be he retailer or wholesaler, in the trade or out of the trade, with a store or without a store should be allowed to purchase, and the manufacturer allowed to sell, his goods without being threatened directly or indirectly with a boycott; and the law is in a sad state when such an organisation as the Wholesale Grocers' Guild can threaten a manufacturer if he refuses to do their bidding.

They accuse me of posing as a martyr. I deny this in toto. I have avoided publicity hitherto; but the guild have thrust publicity upon me since my refusal to take part in the tyrannous action against Mr. Lumbers, which I foresaw when refusing might easily at any time extend to others until it became a bane to the community.

I would also like to point out that Mr. Wills says in one place "Mr. Larkin is but a broker" and immediately underneath quotes from a retail grocer, "I can buy the and sugar from Mr. Larkin but nothing else." Now pray, how can he purchase the unimportant articles of tea and sugar if I am a broker? but enough of this contradictory effusion.

In conclusion I would draw attention to Mr. Wills' statement: "It must not be understood that the members of the guild refuse to sell to Mr. Lumbers. He can buy goods on the same condition that the members of the guild can buy from each other." This statement is entirely wrong. At a meeting of the Toronto guild on the afternoon of March 18 a resolution was passed binding members to have no business transaction of any kind with James Lumbers, and it was simply because I refused to agree to so harsh a measure that I was forced to leave the guild.

PETER C. LARKIN.

Toronto, April 9.

[There can be no doubt but that Mr. Larkin is a wholesale grocer rather than a broker, though we in common with most other business men believed that he was a broker because his office is a small one. He has no warehouse connected with it, and to all appearances carries no stock. Instead of a warehouse connected with his office he stores his goods in public warehouses. Ed. Grocer.]

THE STATEMENT OF THE GUILD.

The following was omitted from the letter from the Guild in last week's issue:

Mr. Lumbers was one of the organizing members of the Wholesale Grocers' Guild, but lost his standing because he would not pay his dues—\$20. He again applied for membership in 1887. He was refused at the urgent request of the Retail Grocers' Guild. He avails himself of every so called combi-

nation to which he could get admitted. He is selling hard sugars at less than they cost him. The public can judge whether this is acting on principle or humbugging the trade.

The Wholesale Grocers' Guild disclaims any intention of supporting such a dishonorable method of doing business, and believes it will be supported by every fair minded person.

Yours, etc.,

E. A. WILLS,

Secretary Wholesale Grocers' Association.

THE ECONOMY OF CREAMERIES.

The following letter is from a very prominent firm in Nova Scotia:

EDITOR, CANADIAN GROCER:

DEAR SIR,—Through the medium of your very instructive and interesting paper, can you kindly give us some information about creameries. A number of our farmers desirous of improving their butter, obtaining better prices and lessening the household labors, are talking of forming a company to establish such an enterprise, but as there is nothing of the kind in the province they take the liberty of asking you through us to give them what general information you can on the subject. We would also ask if creameries as a rule are successful, and if Canadian creameries find a home market for their produce or if it is exported?

We submitted the above letter to one of the most competent creamery men in this country, whose reply we herewith publish.

EDITOR CANADIAN GROCER:

In answer to your enquirer, I would say he is on the right track.

Creamery butter sells at much higher prices than mixed lots of dairy butter, leaving to patrons a fair margin over and above the expense of making. Of course there are, no doubt, in many sections odd instances of farmers' wives who, under exceptionally favorable circumstances, and with the proper knowledge and ability, make good butter, frequently as good as any creamery can produce. But where such have to market their butter in common with their neighbors at country stores, they cannot get full value for such butter. For this reason they too will gladly join in with their neighbors in patronizing a well managed creamery in their midst. It has been my experience to find such the most enthusiastic in upholding a creamery after its establishment, as they the more fully realize the difficulty of making a uniform good article in all seasons, favorable and unfavorable. They also value the time they save by being spared the constant watchfulness, care and drudgery of making butter, more especially in the summer season, when usually their time is fully occupied with other pressing work on the farm. On this point I may say here, it costs the farmer or his wife more than it does a creamery to manufacture butter, if a proper account is kept of the time devoted to it. So a creamery is a saving to the patron, even if his returns are no more than if butter is made on the farm. Besides this there are returns through the creamery in solid cash instead of store goods, which, often, not needed at the time, are taken simply to get pay in full for the butter. The majority of cases, however, show that the direct returns to patrons are much higher than if cream is manufactured on the farm.

The merchant too gains by having a cash paying customer instead of handling large blocks of butter, which take up much good

time, and in the end cause more loss than the profit on goods paid therewith amounts to. With regard to establishing a creamery in a neighborhood there are two distinct methods. One is of farmers uniting in a joint stock company, and with subscribed capital or loans thereon, putting up plant, etc., electing from among themselves a board of directors, who in turn engage butter maker, cream gatherers or milk gatherers, as the case may be, and also select some of their board to act as salesman, secretary and treasurer. Where all are working for the best interests of the creamery, such a plan works well, or should work well, but too often a careless and indifferent feeling arises among such directors, each one thinking the other is attending to the matter in hand, or probably thinks it particularly one of the other directors' business, and in the end no one has properly looked after the business. Then too often personal interests are sought sometimes at the expense of the other shareholders, and as such matters come to the surface, a dissatisfaction arises among the patrons, confidence is lost, patrons here and there drop out, expenses increase, returns decrease, and finally the business collapses. The creamery then stands idle for a time, and is probably eventually bought at a reduced valuation by some private party, who however often finds it uphill work to again establish a strong enough patronage to make the venture profitable, either to himself or the patrons.

The other method is for some public spirited man to start from the first a proprietary creamery. That is, he as proprietor assumes the whole responsibility, putting his own money into the business, and with business care and forethought managing the concern on a business basis. Of course he first canvasses the farmers, and if successful in procuring promises of enough cows in a compact district, he puts up his plant, engages his men and proceeds with the business. He then either makes the butter at a certain charge per pound to the patrons, dividing among them all proceeds over and above such charges after each sale, or he buys cream outright, paying therefor at the end of each week, fortnight or month. The price is then regulated by export market value, (or of market where he is selling) of creamery butter at the time, less the cost of making and margin the proprietor feels justified in taking. Where the proprietor has not a desire for too large a margin this is probably the better plan, more especially as if he is financially strong, and patrons have every confidence in him. This then leaves the proprietor in a position to sell or hold the butter as he personally sees fit.

There are at present two systems of manufacturing in vogue in Ontario. There is the centrifugal, where the whole milk is gathered, skimmed at the creamery by centrifugal separator, and the skim milk returned to patrons. If the whole milk is bought by the proprietor, he uses the skim milk for feeding swine or making skim milk cheese. I, however, believe the better plan is to return it to farmers. The cream is then manufactured either while sweet or ripened, making sweet cream butter or refined cream butter, according to demand of the market in which it is sold. The refined cream is probably mostly used as it yields more butter, and the butter keeps better. However, I have had no experience in this system of manufacturing, but am operating a creamery on the cream gathering system, so cannot speak with authority on the centrifugal system.

In the other, the cream gathering system, patrons supply themselves with the deep setting or shot-gun cans, which are usually

18½ inches deep and 8½ inches in diameter, with a cover slipping down over the outside of the can about 2½ inches. The milk is strained into such cans as quickly as possible after milking, and the cans are then set into a wooden tank, a bar being placed over the cover of the cans, and the ends of the bar being slipped under cleats at each side of the tank, so as to keep the cover from lifting when the tank is filled with cold water. The air on top of the milk will prevent water from passing under the cover into the milk. The tank is then filled with cold well water, and if the water is not very cold, the patron, who has used forethought, will have supplied himself with a stock of ice, a small portion of which is put into the water to make and keep it cold.

The principle involved in this is that the warmer the milk is, the colder the immediate surrounding atmosphere, the quicker will the cream rise to the top and a fuller separation of cream from the milk take place. By being immersed entirely under water it is not subject to outside air, which may be impure. If the temperature of water is 40° to 45°, and kept at that, it is claimed the cream will all rise to the top in from three to six hours. The patrons, however, usually let the milk set twelve hours before skimming, some indeed as long as twenty-four hours, but twenty four hours setting requires double the number of milk cans. In the twelve-hour setting one can suffices for two ordinary good cans. As cream is gathered only every second day, it is put into a can similar to the milk can, which is then also immersed and by this means kept sweet until called for by the gatherer. One cream can is used for every two milk cans. In early spring and fall, when days and nights are cool, and the supply of milk not so great, cream is usually gathered only twice a week. Still it is best always to gather three times a week, as the extra quality of butter by so doing will, as a rule, pay for the extra expense.

The skim milk in this system, it will be observed, is handled by the patron, and being sweet is of great value for feeding calves and pigs. Some of the more advanced dairy-men of the day say the greatest value is got out of it by feeding it to the cows, as it causes an increased flow of milk of a richer quality. Many of the patrons of ordinary creameries value the skim milk at one-third to one-half the value of the cream sold.

The cream is measured by the gatherer in a pail, which at some creameries is 12 inches in diameter, at others 12¼, 12½, and 13 inches diameter. The exact diameter of the pail is immaterial, so long as all the pails used in different routes of the one creamery are all exactly of the same diameter. Each patron's cream is measured by the depth of inches in the pail, the number of such inches being credited to him. After being measured, it is thoroughly mixed by stirring, and a sample thereof taken which is put into a glass tube of 9 or 10 inches in length and about ½ inch in diameter. The tube is filled to about one half or to a certain mark. This tube, if not numbered, is placed into a numbered compartment in the gatherer's crate and this number placed opposite to such patron's name.

The gatherer's crate, containing the tubes with samples of each patron's cream is, at the creamery, placed into a frame of the test churn, so that the tubes lie horizontal. The test churn is then put into motion, when each of these various samples is churned, and after being churned the crates with the tubes are placed into hot water, which melts the butter into oil. The oil rising to top is easily measured. Usually a percentage rule, adapted to the size of gathering pail, is used and the



JAMES LUMBERS.

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My price for one or more barrels

EXTRA GRANULATED SUGAR

is Twenty cents per hundred less than the Wholesale Grocers' Guild from one up to fifteen barrels and my Discounts on Sugars are one and one-half per cent.

Although I am

BOYCOTTED

I am prepared to offer all lines of goods as in the past, and all orders shall receive my prompt and careful attention.

I carry a full line

Teas,
Sugars,
Tobaccos,
Canned Goods,
and all
General Groceries

My Gunpowder,
Hyson and Japan Teas

at 22 cents per pound are giving entire satisfaction.

RED HERRINGS
or DIGBY CHICKENS.

Which I am offering at 13c. per box. There are about 45 herrings in a box.

JAMES LUMBERS
Wholesale Grocer,
67 Front St. East,
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**Wholesale Grocers,
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Great care being used in preparation of this highly commended Canadian Manufactured Article. As a Strengthening Food it is very wholesome and nutritious.

If you haven't already got it in stock, send order.

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This is superior to any other grade in the market. Try it.

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**CLARK
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Canned and Potted Meats.

These goods usually advance at this season.

ORDER IN TIME.

33 Front St. East.

PERKINS, INCE & Co.,

41 and 43 Front St., Toronto.

IMPORTERS.

Offer full stock of

**TEAS,
COFFEES,
SUGARS,
and General Groceries.**

A few choice MALAGA RAISINS remaining, also CHOICEST and FINE FIGS in Boxes.

Just arrived: Prime Sicily Filberts

J. F. EBY.

HUGH BLAIN

JAPAN TEAS.

**Another large shipment
received.**

SPLENDID VALUES.

Send for Samples.

EBY, BLAIN & Co.,

Wholesale Grocers,

**FRONT AND
SCOTT STS.**

TORONTO.

per cent. of oil is marked in the creamery book opposite the inches of cream to the credit of the patron as recorded by the gatherer. From this date the calculation is now easily made of pounds of butter to the patron's credit. By this simple method each patron is paid according to the quality of his cream, and justice is done to each. It is, however, necessary to take such tests every time cream is gathered, as cream from the same patrons varies from day to day. In this system, there is no pooling of rich with meagre creams.

Further, about milk cans, there are several different kinds of cans used. In the system described above the cream is skimmed with a skimmer, shaped for the purpose. In the other methods there are taps and devices for letting skim milk flow out through taps at the bottom of the cans, and shutting taps when the cream begins to flow, of which there are various kinds. The kind of can mostly used in Ontario is called the "Cooly can," introduced some years since by Mr. M. Moyer, now at 408 Spadina avenue, Toronto, from whom information on this kind of can, can be had.

It is not possible to make good butter unless the cream furnished by patrons is first-class in every respect. It therefore is necessary that patrons exercise every care to produce good cream. The big half of the success of the creamery is in the patrons' hands.

It is necessary that every care as to cleanliness be exercised, cleanliness in milking, cleanliness in milking vessels, pails, cans, everything. And as patrons certainly wish to make money, the cow, her care and feed, is a matter of great importance, besides which the character of the feed has much to do with the character of the butter. But the matter of the kind of cow, her feed and care is a matter pertaining to the work of Farmers' Institutes, and agricultural papers. It will not be necessary to say any more about it in the columns of THE GROCER.

The past year, there has been a third system of butter-making introduced into the United States, which is very interesting. It is the act of separating the butter by machinery direct from sweet milk, with a machine called the "Butter Extractor." Of the system, I cannot say much, only knowing of it by having read of it.

Let me say before closing, that I do not wish your readers to understand me as saying that the cream gathering system is better than the centrifugal system. The cream gathering system, no doubt, answers best where farmers have small herds, and where a large tract of country must be covered to get cream enough to make the business a success. The centrifugal enthusiasts claim that their system is best. I will not gainsay it. It may be when there are large herds, yet there are many interested that believe the gathering system is best. It will be for your enquirer to investigate closely into these matters, and decide for himself.

Trusting that this letter, though lengthy and yet imperfect, may be of some benefit to those of your readers that are becoming interested in this important matter, I remain
Yours truly, W. A. G.

P. S.—I would add, that if any one wishes further information, he can easily get it by becoming a member of the Ontario Creameries Association, by remitting \$1 to R. J. Graham, secretary, Belleville, Ont., when he will be supplied with a full report of last Creameries Convention. Mr. Mark Sprague, Ameliasburgh, P. O., Inspector of Creameries, for the Ontario Creameries Association is well posted likewise, on the different systems, and no doubt would answer correspondents.
W. A. G.



Mr. Chas. Peter, of The Toronto Biscuit and Confectionery Co., left on Monday last for Manitoba and the North-West in the interest of his firm.

The Badgerow-Dixon Vinegar Manufacturing Company, which has succeeded the Badgerow-Falconer Manufacturing Company, lately dissolved, reports trade lively. The new partner, Mr. Dixon, has been on the road the past few weeks, and is evidently a live man. He was formerly managing agent for the Mowat Manufacturing Company, and is well known as an able and popular salesman.

A very pleasing event took place on Tuesday evening last, which we take much pleasure in noting. Mr. J. A. Mathieson, Jr., of J. A. Mathieson & Co., wholesale grocers of Montreal, was united in marriage to Miss C. F. Macfarlane, grand daughter of the late Hon. J. Ferrier, of the same city. The bride is one of Montreal's fairest daughters, and has a host of friends to wish her years of happiness. Mr. Mathieson, has until recently, travelled west for his firm, and was a general favorite among all who knew him. The

ceremony took place in St. James' Methodist church. The happy couple left on the evening train for Boston, and other American cities, carrying with them the heartiest congratulations of all who know them. The presents were numerous and costly. The CANADIAN GROCER wishes them many years of prosperity.

Our Montreal office was brightened this week, by the handsome face of Mr. John P. Morrison, the popular and well known representative of the Cleveland Baking Powder Company, of New York. Mr. Morrison introduced the goods of his house into Canada six years ago, and has since made many friends and customers throughout Ontario. He is now pushing things in Quebec. He is one of the travellers of the day, and his house may well be proud of him.

Mr. C. E. Sontum, the Christiania, Sweden, correspondent of THE CANADIAN GROCER writes: "I would be much obliged to you if you would put us in connection with one of the largest millers in Canada. The mills in Minneapolis, U. S. are represented here, and their agents are selling large quantities of wheat flour. If a Canadian miller would send us samples we could soon inform them if they could compete." C. E. Sontum & Co., now represent the Canada Meat Packing Co., Johnston's Fluid Beef, and H. Walker & Co's whiskeys, all Canadian firms.

No young man can possibly have mistaken his calling who finds in it what the world wants done.

"OUR BUSINESS HAS GROWN."

We take the liberty of advising the Trade that we have purchased the Wholesale Grocery Business and Premises of Messrs. Frank Smith & Co., and that we will take possession of the same immediately.

The Premises we now occupy, although large, have for some time past been unequal to the requirements of our Extensive Trade, and we have been fortunate in securing the most Commodious and Convenient Warehouse in the Dominion, as well as the good-will of a business which has been long and favorably known and recognized as one of the Leading Firms in Canada.

We hope to be favored with the patronage of Messrs. Frank Smith & Co's numerous friends and customers, and can assure them that we will faithfully endeavor to give entire satisfaction and thus continue the pleasant business connections on the same high standard of fair dealings, which have so long existed between that firm and a large section of the grocery trade.

With Increased and Improved Facilities and constant energetic attention to business, we will be able to serve the trade to even better advantage than heretofore, and would take this opportunity of soliciting the valued patronage which has been formerly extended to our predecessors.

Yours truly,

EBY, BLAIN & CO.

ALL GROCERS SHOULD SELL
THE

EMPIRE BRAND EXTRACTS

Manufactured by
ELLIS & KEIGHLEY,
TORONTO.

JAS. WATSON & Co.,

Coffee and Spice
Dealers.

Toronto, Ont.

W. A. McCLEAN & CO.,

OWEN SOUND

OFFER TO THE TRADE

LONG CLEAR
BREAKFAST
SMOKED BACKS
SMOKED BELLIES
SPECIAL ROLLS

BACON

Write for Quotations.



Brantford and Pelee Island } J. S. HAMILTON & CO'Y,
Sole Agents for Canada. BRANTFORD, ONT

Traveller Wanted.

A thoroughly competent man, with good experience of and connection with

The Wholesale Grocery and Jobbing Trades, to represent THE E. B. EDDY CO. Apply at the Head Offices, Hull.

N. K. FAIRBANK & CO.,

COMPOUND



REFINED LARD.

185 WELLINGTON ST., MONTREAL.
CHICAGO. ST. LOUIS. NEW YORK.

Condensed Mince Meat.

Handled by retailer as shelf or counter goods. No waste. Gives general satisfaction.

Will not ferment in warm weather.

Sells at all seasons by all wholesale grocers.



Although fruits are scarce and high, price same as last season, \$13.50 per gross net.

Packed in 1/4 and gross cases.

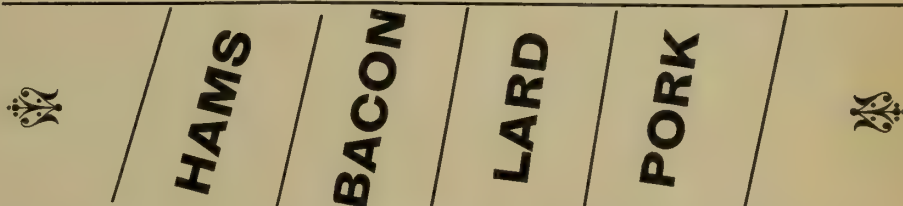
Sole manufacturer for Canada.

Ask your wholesale grocer for it.

J. H. WETHEY, St. Catharines, Ont.

GEO. MATTHEWS

-PACKER and CURER.-



PURE LEAF LARD A SPECIALTY.

PACKING HOUSES, OTTAWA, PETERBORO' and LINSLEY, ONT.

"Mallawalla" Pure Indian Tea.

A rich and delicious blend. Put up in 1-2 and 1 pound tinfoil packages, with attractive labels. Packed in 50 lb. Cases, separate or assorted, half and half. Retails at 50c. per pound, allowing the jobber a handsome profit, nothing equal to it in the market for the money.

W. H. GILLARD & CO.,

WHOLESALE GROCERS, HAMILTON, ONT.,

Agents for Canada.



TORONTO MARKETS.

TORONTO, April 16, 1891.

GROCERIES.

The experiences of traders seem to have been somewhat uneven this week, a few of them reporting trade brisk, while the majority agree in representing it as not even moderately good, but decidedly dull. The one matter upon which they are unanimous is that the prospects are brightening. Wants appear to be kept down by some cause, probably the scarcity of money as much as anything else. The movement of stock has not been very strong in any line, but there is more than coincidence in the united reserve of the retailers in the matter of sugar. They have too strong a mistrust of what the early future may bring forth. In canned goods there is no abatement of the strength that has long been a noteworthy feature of prices.

CANNED GOODS.

Each week confirms the opinion of the previous week that the position is very firm. Also the weeks have begun to tell now upon the volume of the stock, as well as to reveal the resources of the pack yet unsold. The rate of buying, though acting quietly, is nevertheless like the incessant falling of single drops, which do not make so sudden an effect as the continuous stream, yet eventually empty the bucket. Of tomatoes, which have developed more tone than any other line, there are no longer any to be had below \$1.40. All the \$1.35 stock is now cleared out. The limits of the stock now on hand are beginning to be very clearly defined. Other vegetables, as peas and corn, are going off well. Fruits are in demand, but apples are so high that they are receiving less attention than before the advance. Salmon is unchanged and firm, while the position of lobsters is not modified in any respect.

The San Francisco Herald of Trade says: "On the Fraser river preparations have been made for an early season, and some very interesting developments are expected. Everybody in any way interested in salmon packing knows that there is a combination among the Fraser river cannerys, or rather a stock company which will operate the leading cannerys for a joint interest. What will be the effect of this new departure is as yet problematical, of course. The company may adopt a policy totally at variance with the prevailing idea as to its intended course. What the Alaska cannerys intend doing is also an interesting question. There is a combination among the Karluk cannerys. Many of the vessels of the northern cannery companies have sailed and others are outfitting with calculations of more than an ordinarily successful season. Altogether, it may be said that a season has seldom opened with so many special features of interest as being likely to bring unexpected results."

Fraser and Skeena river salmon pack of the season of 1891 is quoted at \$1.12 1/2 f.o.b. for tall and \$1.40 f.o.b. for flat tins. Such

offers, it is understood, are of "outside" brands; that is, those not controlled by the "combine."

COFFEES.

Here the demand has been normal, and therefore limited. The stock on the market does not abound in fine grades. There is a scarcity of the fine grades of Brazil. Supplies are on the way to New York, which is our market for Brazils, and to which market 168,000 bags are now being forwarded from Rio.

DRIED FRUIT.

The trade of this week can scarcely be characterized, being as it was a very commonplace one. The demand has kept within narrower bounds this week than it did last. The sales of currants and of raisins, for which there is always a consumers' demand, being lighter than they were. In dates and figs the usual small proportion of buying was done. All prices are stationary at last week's point of quotation. What probably checks somewhat the demand for currants and raisins is the shortage in rice. The smallness of rice stocks makes some difference in the demand for these fruits, as at the present time of year there is usually considerable consumption of rice pudding.

NUTS.

There is no change to chronicle except in the case of coconuts, which are firmer and for the finer qualities higher, quoting now at \$6 to \$6.50. The coconut stock this year is very unequal, good nuts being more interspersed with bad ones than is usual. Grenoble walnuts are to be had also a cent lower, namely at 17c.

RICE AND SPICES.

Good rice is still scarce. Not till the beginning of next month will the mills be prepared to supply stock from the new crop, which will probably come on the market at a good price at the outset. Sago is cheaper at 3 3/8 to 4 1/2 c., and tapioca falls a quarter of a cent short of its former highest point, now ranging 5 1/2 to 6 1/2 c. Spices are steady and unchanged.

SUGAR.

Buyers are evidently striving to anticipate a reduction in price as a consequence of an expected removal of duty. Expectation, or uncertainty concerning the removal of duty, is depressing the sugar trade. In the meantime prices are stiffening outside. In the United States, where the distribution has been tremendous since the removal of the duty, the price is firm at an advance, and in

England there has been an advance, no doubt owing to the increased demand for raw that has followed the introduction of free sugar in the United States. Our prices are firmer, in sympathy with those outside, and it is undoubted that the position of sugar, despite the reserve of buyers, is becoming stronger every day. There need be little hope or apprehension, we think, that the Government will disturb the market before the stage of the next parliamentary session is reached, at which the budget is usually brought down. Prices will not be lower by any remission of duty before that time. Buyers need therefore have little misgiving as to laying in their usual stock now, as the strength of the market makes the prospect for higher prices an earlier one than that for lower prices. Granulated is unchanged at 6 3/4 to 7 c., and yellow at 5 1/2 c. and upwards.

German granulated sugar is offering in the States at \$4.23 per cwt.

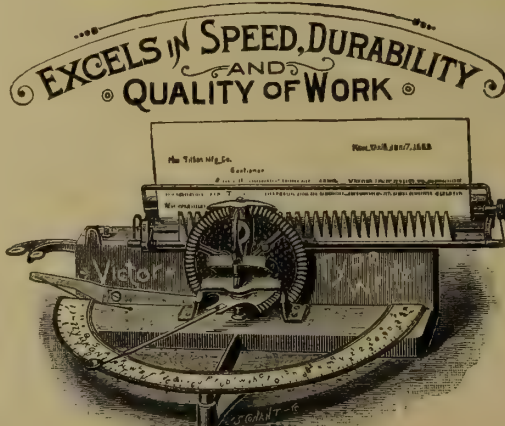
It is stated on the street that Davidson & Hay, who made extensive purchases of sugars about this time last year and year before, closed with the St. Lawrence Sugar Refining Company last week for this season's extensive supply.

SYRUPS AND MOLASSES.

The prices of syrups or of molasses are the same as were those of a week ago, and the demand is about equally quiet.

TEAS.

The want of low grade Hyscns continues to be a feature of the market, and a stimulus to the prices of stock in hand. The demand is good. The business done in Indian and Ceylon teas continues steady, and Indian natural greens are beginning to attract attention, and are likely to come into competition with the finer Japans. From London we learn that owing to Easter the importers have considerably curtailed the supplies of Indian tea. Notwithstanding the slackness of the demand, prices remain very firm, and there is no indication of the least ease in values. On the other hand, there are evident signs of a gradually improving enquiry, but buyers show some hesitation in following previous purchases at the advance. In the meantime, their stocks are gradually diminishing, and will have to be replenished later on. As the balance of the past season crop to arrive is not likely to show any improvement, the good, medium, and finer sorts by the earlier shipments are worth attention, these having shown no advance of importance. The exports from Calcutta for the past season are now closed, with a deficiency as compared



You should have one!

Rent one for a month at two dollars and pay the balance, if you like the "Victor." Will allow full price paid, if you wish to exchange for Remington Standard Typewriter, any time within six months from date of purchase.

"It is certainly the best cheap machine in the market."—Jno. Galt, C.E., Toronto.

"The machine turns out nice clean work"—Thurston & Co., Toronto.

"I like the Victor very much."—F. A. Weldon, Ayton.

PRICE \$15.00
IT HAS EIGHTY CHARACTERS.

Geo. Bengough,

4 Adelaide St. W., Toronto

New Eastern Townships MAPLE SYRUP AND SUGAR.

ABSOLUTE PURITY GUARANTEED.

Wilkins & Co., Adamsville, Que., have contracted for the product of over 150,000 trees.

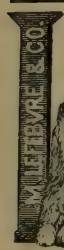
Among the makers who supply us are a few who have sugar orchards counting 4,500 trees, notably the old Col. Westover bush—The Colonel is a hero of the "Fenian Raid of 1866."

Special Prices to Large Buyers.

Address **JOHN WILKINS,**

20 Temperance St., Toronto, Ont.

Montreal and Lower Province merchants will please address Wilkins & Co., Adamsville, Que.



Established 1849.

GOLD, SILVER

—AND—

BRONZE MEDALS

20 1st prizes.

MICHEL LEFEBVRE & CO'Y

Manufacturers of

Lion--L--Brand

Pure Vinegars, Mixed Pickles, Jellies, Jams, Preserves.

Montreal, P.Q.

P. DOTY & SON,

(Successors to W. B. Chisholm)

MANUFACTURERS OF



- 1, 2, 3 bushel grain and root baskets.
- 1, 2, 3 satchel lunch baskets
- 1, 2, 3 clothes baskets.
- 1, 2, 3, 4 market baskets.
- Butcher and Crockery baskets.
- Fruit package of all descriptions.

OAKVILLE, ONT.

MUNN'S PURE BONELESS CODFISH

The finest on the market. Packed in 10 lb., 20 lb., and 40 lb. Boxes. Tied up neatly in 2 lb. bricks. Every brick is guaranteed full weight and Genuine Codfish.

TASTY ECONOMICAL DELICIOUS

Send for Sample at once.

**STEWART MUNN & CO.,
MONTREAL.**



HUCKINS SOUPS

Require only to be heated. Prepared with great care from only the best materials. Have enjoyed the highest reputation for more than 32 years.

TEST FREE

SOLD BY ALL LEADING GROCERS.

LEONARD H. DOBBIN, MONTREAL. Sole Agent for Canada.

STUART, HARVEY & Co. Importers and WHOLESALE GROCERS

A Large and Well-Assorted Stock of

Teas, Sugars and General Groceries

HAMILTON, ONT.

STAR BRAND
**FEARMAN'S
HAMS AND BACON.**
Hamilton, Ont.



Tomato, Mock Turtle,
Ox Tail, Green Turtle,
Pea, Julienne,
Beef, Vermicelli,
Chicken, Terrapin,
Macaroni, Consommé,
Okra or Gumbo,
Soup and Bouilli,
Mullagatawny.

**RICH AND
PERFECTLY SEASONED.**

Send us 20 cents, to help pay express, and receive, prepaid, 2 sample cans of these Soups, your choice.

J. H. W. HUCKINS & CO.,
Sole Manufacturers, Boston, Mass.

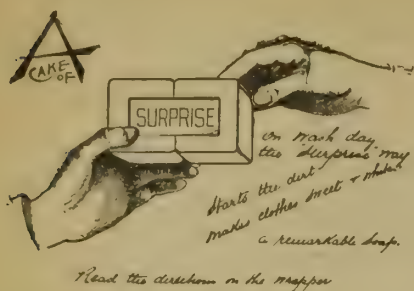


Ram Lal's PURE INDIAN TEA

GUARANTEED ABSOLUTELY PURE
AS MANUFACTURED ON THE
GARDENS IN INDIA.

A fancy parcel of Indian Tea, sold at auction in London recently for £10 12s. 6d. (\$52) per pound. All brokers say this extraordinary price was paid to boom a blend of the buyers. We have a sample here of the head blend in Ram Lal's Pure Indian Tea, Green label, counterpart of this was sold by growers at auction, for 15s. or \$3.75 per pound; experts pronounced latter sample fully equal to the goods sold at £10. 12s. 6d. We shall be glad to show our friends this famous sample of tea which is without a parallel in the history of the trade, so call and see the Indian tea that sold at auction for \$3.75 per pound, which is used in the celebrated Ram Lal's blend.

**JAMES TURNER & CO.,
HAMILTON.
WHOLESALE AGENTS.**



Every Kake

GUARANTEED

yields a good profit.

We will answer any inquiries.

The St. Croix Soap Mfg. Co.,

ST. STEPHEN, N.B.

MARKETS—Continued.

with the previous year, and which, it is reported, has not taken place for the past twenty-five years. The falling-off in the quality of the lower descriptions of Ceylon teas during the last few weeks has been the subject of constant remark, and to this cause the late fall in prices is very considerably due. It is much to be hoped that, as the season advances, the quality will again improve, otherwise the reputation of this class as the most useful of all kinds of tea must inevitably suffer.

PETROLEUM.

The local market is firm at last week's quotations. Trade is fairly active.

The Petrolia Advertiser reports: Petrolia crude, \$1.36½ per bbl.; Oil Springs crude, \$1.38½ per bbl. The oil market has recovered its weak feeling which had been caused by the strike of the Gurd well at Oil Springs, and crude is now firm at the above quotations. Futures have been sold as high as \$1.40, for June delivery, and the refined oil market is beginning to tone up a little, although it is being sold at prices which are below the cost of manufacture. We understand that the question of the flash test of

petroleum has been brought before the House of Commons in England, and that a bill is now being introduced there, dealing with that subject, and with the storage of petroleum oil in Great Britain. This matter is referred to at some length in the last issue of the Pall Mall Gazette. We quote refined oil in bulk at 9½ to 10c., and in barrels at 12 1-2 to 13c. f.o.b. here.

DRUGS AND CHEMICALS.

The week's quotations are a repetition of those given in our last issue. Trade is rather quiet.

BUTTER AND CHEESE.

The scarcity of good butter is as marked a feature as it was a week ago, and probably the scarcity of all butter is nearly as much in favor of sellers as it was then. The prices are the same throughout. Good new butter sells under advantages that it has rarely had at the opening of any former spring. In the first place there is little of it, and in the second the market is not divided with it by a large stock of old butter. Choice dairy tubs are 20 to 22c., medium tubs are 14 to 16c., low grade to common stock is 5½ to 11c. pound, rolls are 22 to 25c. large rolls are 17 to 21c., and store crocks are 15 to 18c.

Cheese is as firm as ever at 11 to 12½c. with nearly all Septembers at 12 to 12½c.

COUNTRY PRODUCE.

APPLES—From \$3.50 to \$4.50 is the scale of prices within which most of the business is done. Stock which is held at \$5 goes off only as a fancy article, and gets little attention from buyers, while stock below \$3.50 is usually soft.

BEANS—Are steady, at \$1.35 for common and \$1.60 for fine hand-picked.

DRIED APPLES—Are higher and firm. They now bring 8½ to 9c. There is a considerable demand now, which seems to be telling upon the stock in the country more than was suspected. The dried apple season is nearly at its best.

EVAPORATED APPLES—Are in fair demand at 13 to 14c.

EGGS—Are very plentiful, the price having descended since last report to 11 and 11½c. per doz. A check to the lowering tendency was noticeable on Tuesday, when country consignors advised local commission merchants to hold stock rather than sell below 11½c. There have been fewer eggs arriving lately, and the market is steadier, though for how long, it is impossible to say.

HAY—Is steady at \$7 to \$9.

HIDES—Are 5 to 5½c. for green.

HONEY—There is no change in prices or activity. The demand is dull. The grades that sell best are the best, which quote at 10c. for strained, and 14 to 16c. for sections.

HOPS—Are steady and unchanged at 35 to 38c.

OATS—Are down to 54 and 55c.

ONIONS—Are very scarce, and but for the high prices at which they are held they would have been cleared off the market by this time.

POTATOES—Are selling on the track at \$1.05 to \$1.10, most of the receipts being broken lots, as full cars seem hard to make up in the country. Out of store lots are \$1.12½ to \$1.20.

SEEDS—The prices reported last week are slightly changed. Alsike is \$7 to \$8.50 per bush, red clover is \$4.50 to \$5, and timothy is \$1.20 to \$1.65. The week's business has been good.

SKINS—Are about the same, \$1.10 to \$1.45 being paid for good sheep.

STRAW—Is quiet at \$6.50 to \$7.

TALLOW—Continues at 2c. for rough and 5½ to 6c. for refined.

WOOL—Remains dull at lower prices, quoting now at 18 to 19c.

FISH.

Both demand and supply are low, and the market is quiescent. No new stock of fresh fish is in, and the trade in dried and sea fish has fallen off greatly since a week ago.

GREEN FRUIT.

The pace of trade has not varied notably this week from that of a week ago. The demand is fair. The receipts have been somewhat larger than those of last week. Valencia oranges are \$6.50, Washington navels (large size) are \$5, genuine Riverside seedlings are \$4, and Florida oranges are \$4 to \$4.50. Los Angeles oranges are in, but are somewhat smutty and sell at \$3.50. Of Riversides one firm sold two cars between Saturday and Wednesday. Lemons are \$4.50 for fair stock and \$5.50 for fancy. In New York they are higher and tending upward further. They sold at \$5.75 at the New York auctions this week. Lemons and oranges are on the way from Europe now. Montreal will get the benefit, because of the great scarcity of lemons in New York. Canadians ordered heavily last fall and their stock comes now direct to Montreal, not to New York. Bananas bring \$2.50 to \$3 for fancy, and \$1.50 to \$1.75 for seconds. Pine-apples are \$4 to \$4.50 per doz. Good color and quality are hard to get. Sweet potatoes are \$4.50.

PROVISIONS.

Trade improves and prices advance. The week's business has been in keeping with the season, which always revives the trade in products. Hogs come in sparingly, and as only a small packers' demand continues, there is no special call for more liberal receipts.

BACON—Long clear is 8 to 8½c. having taken on the fraction since last report. Bellies 11 to 11½c., or ½c. higher. Backs are 10½ to 11c., also half a cent higher. Rolls are 9 to 9½c. or unchanged.

DRESSED HOGS—Are steady at \$5.50 to \$6, select weight bringing the latter figure.

HAMS—Smoked are 11½ to 12c., and sweet pickled 11 to 11½c.

LARD—Is 9¼ to 9½c. and firm.

MESS PORK—Is \$15.50 to \$16.50.

WE ARE BUYING
Dried Apples.

SEND SAMPLES
AND QUOTATIONS

ESTABLISHED 1880.
STANWAY & BAYLEY.
BROKERS
AND
GENERAL COMMISSION MERCHANTS.
44 FRONT ST. EAST, TORONTO.

WE ARE BUYING
Evaporated Apples

SEND SAMPLES
AND QUOTATIONS.

HILLWATTEE

Reasons why Merchants should handle above brand of Tea :

It pays a good profit. It always pleases. It never varies.

Give your customers this blend and your trade will increase not only in "quantity" but in "quality" as well. The "Trade Mark" is registered. For samples and prices please address the selling agents.

LUCAS, PARK & CO.,

Wholesale Grocers and Importers,

73 McNab St. North, Hamilton, Ont.

MUNN'S

Labrador Herrings

Quality very choice. Apply early as quantity is very limited.

STEWART MUNN & CO. - Montreal

KOFF NO MORE.

Every retailer should have them at this season of the year. Watson's Cough Drops are the best in the world for the throat and chest; for the voice unequalled. "R. & T. W." Stamped on each drop. Write

R. & T. WATSON, TORONTO, for Prices, etc.

Mention THE GROCER.

M. J. Woodward & Co.,
PRODUCERS OF CRUDE,

Manufacturers of

Illuminating Oils,
Lubricating Oils,
Paraffine Oils
and Wax, &c

PETROLIA, - ONTARIO.

DURABLE PAILS AND TUBS.

TRY



THEM

The Wm. CANE & SONS MANUFACTURING Co
OF NEWMARKET, ONT.,

The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood. **BEST GOODS MADE.**

Represented by
Chas. Boeckh & Sons, Toronto,
Jas. Lee & Co., Montreal.

LOCKERBY BROS., WHOLESALE GROCERS,
75 ST. PETER STREET,
MONTREAL, P. Q.,

ARE OFFERING THIS WEEK

SUGARS.
TEAS.

{ Barbadoes
and
Cuba

MOLASSES.

FINE LARGE DRY COD IN BUNDLES. BONELESS FISH IN BOXES.

Canned Salmon, Lobsters, Mackerel and Oysters.

HUDON, HEBERT & CIE.,
WHOLESALE GROCERS

— AND —

WINE IMPORTERS,

NO TRAVELLERS ON THE ROAD.

304, 306 St. Paul St.

143, 145 Commissioners St.

MONTREAL.

— **Special.** —

Just received an assortment of Messrs. Huntley & Palmer's Biscuits.

VARIETIES:

HOUSEHOLD
ALBERT
MARIE

KINDERGARTEN
CHEESE
OSBORNE

EMPIRE
COLONIAL
WHEATMORE

NURSERY.
MILK.

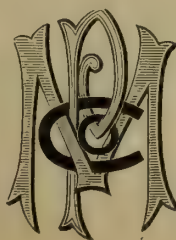
These goods are right. All first-class grocers should handle them.

TURNER, ROSE & CO., Montreal.

BEST GOODS IN THE MARKET.

FRANKFORT, CAMBRIDGE, BOLOGNA,
CHICKEN, HAM and TONGUE
SAUSAGES.

PUT UP BY THE MOFFATT PACKING CO.,
MONTREAL.



MARKETS—Continued.

SALT.

Trade improves every day. There is now a very good demand at work. The sales of Tuesday were two cars of barrels at \$1.40, and a car of sacks at 70c.

DRY GOODS.

There are very bad roads in the country just now, the breaking up of the frost in many parts making them very unfavorable to traffic. This retards business with the dry goods men. The present week has not been a very bright one with them. There is no change in any line.

RAW FURS.

The dulness that is inseparable from the season continues to grow. Prices remain unaltered. They are as follows:—Beaver, per lb., \$4.50 to \$5; bear, per skin, \$10 to \$25; cub, per skin, \$5 to \$12; fisher \$3.50 to \$5; fox, red, 81 to \$1.50; fox, cross, \$2 to \$5; lynx, \$1.50 to \$2.50; martin, 75 to 90c.; mink, dark, 75c. to \$1.50; Muskrat, fall, 12c.; spring rat, 25c.; winter, 15c.; otter, \$8 to \$13; racoon, 25 to 80c.; skunk, 25 to \$1.75.

MONTREAL

MONTREAL MARKETS.

MONTREAL, April 14, 1891.

GROCERIES.

There has been little change since our last; but the approach of the open season is made more evident by the more frequent enquiries from consumers, and although no great accession to business is noticeable, still more is doing in a small way. Teas rule quiet, but low grades have been pretty well reduced, and the same applies to coffees, which are very firm. Uncertainty about the duty engendered cautious operations in sugar, and such is the case just now. The tone is slightly easier. In dried fruits Valencia raisins are dull with a somewhat easier feeling, but currants, on the other hand, are stiff and higher in consequence of the firm position at primary markets. Green fruits are jobbing quietly, and until the usual spring auction sales there is no likelihood of a change. Molasses are firm, and the same may be said of groceries in general. On the whole the position appears to be satisfactory enough.

TEAS.

There is a fair trade doing in teas, and the position is unchanged as regards values. Stocks are small and prices are firmly held, while the demand runs mostly to low grade Japans from 17 to 21c.

SUGAR, SYRUPS, ETC.

The uncertainty regarding the action of the Government, on the duty, keeps the market in an unsettled position, and buyers will not operate, except for immediate wants. Outside markets are firm for raws, and refined are firm across the line. On spot the tone is easy, and granulated can be moved from the refineries at 6½c., and yellows at 5 to 5¾c.

Syrup rules quiet and slightly easier, 3¼ to 4c. per pound being the idea.

MOLASSES.

There is little doing on the market, except a quiet jobbing trade in Antigua and Trinidad which is somewhat easier, and has been

Butter, Eggs, Potatoes, Onions, Cheese, Oats, Apples, Hay, Straw, Hogs, Poultry, Fish, Evaporated and Canned Goods wanted at once

BEST BRANDS OF

Bakers' and Family Flour

ALSO WANTED.

We handle all lines of FARM AND ORCHARD PRODUCE as well as DAIRY.

Write for Quotations for this market or Britain to

IMPERIAL PRODUCE CO'Y.,

OF TORONTO, LTD.,

69 Front Street East, Toronto.

moved from first hands at 30c. since our last Barbadoes is all in the hands of one holder, who wont budge under 35c.

RICE.

The rice market has a firmer tone, and cables from the east quote an advance of 3d on rough rice owing to the troubles in Burmah. The American markets also are reported firm, while locally there is very little doing, but stocks here are small. We quote Japans \$4.50 to \$5; Choice \$4.25 to \$4.50; Standard \$3.90, and off grades \$3.50.

COFFEES AND SPICES.

The coffee market is working firmer and all descriptions are firmly held. Some good sized lots of Rios have been moved from first hands during the week at 20c., and other kinds are proportionately firm.

There is nothing much doing in spices, but pepper is stiff, and advices quote an advance of 1d. in England. Here there is a small trade at 10 1-2 to 11c.

FRUIT.

There is little change to the market for dried fruit and very little is doing in a strictly wholesale way, but jobbers report that consumers are enquiring more than formerly. Valencia raisins remain dull and about as quiet as they well can be, and the only sale of a round lot that we have to note went at 5¾c.; in fact they have a much easier tendency, and we quote 5 1-2 to 6c. as a range now. Another easy factor is a round lot belonging to an insolvent estate which is being forced for sale at a very low figure by the bank, interested a good fractional shading on our quotation being mentioned. Currants are the firm feature of the market and in consequence of continued strength at primary centres and on other outside markets holders here have enhanced views as to the value of their stock. In fact none could be

moved now under 5¼ and prices run above that for we know of the sale of a good lot of prime quality at 6¼c. Recent advices from Patras quote prices higher, 20s. 6d., C. and F. being the most recent figure. We quote good Filatria at 5¾c. in barrels and 6¼c. in cases on spot. Other lines show no change.

In green fruit there is a good jobbing business doing in the staple lines at firm figures and prices are firmer for spot. No lemons could be had now under \$3.50 to \$5.00, while oranges are firm, Valencia \$5.25 to \$6 per case and Florida \$2.50 to \$4.50 per box. The first fruit steamer will as already noted be here in the course of a few weeks, and until she arrives there is not much change of business in a strictly wholesale way.

CANNED GOODS.

Since our last, a good demand has arisen for salmon, owing to apprehensions about the Combine on the Pacific Coast and the effect it will have on prices. A good round lot has been moved from first hands at \$1.25 during the week, and it would take 10c. more to job it. In vegetables, the position is maintained under a good demand in a jobbing way, especially tomatoes, corn, and peas. No change in values is noted.

FISH.

The fish market shows no change, in fact there is not sufficient business doing to cause any. The movement is of a small jobbing kind and prices are firmly held. All staple lines, such as cod, herring, salmon, and mackerel are in small supply.

APPLES.

The apple market shows little or no change, and the merest jobbing business is doing. Foreign advices are unchanged, but state that the first shipments of Australian apples are now on the London market, and will be followed by others which may have some effect. The last shipment of Canadians will be in Liverpool shortly.

HOPS.

There is no change to the hop market as far as the position on spot is concerned, and the business doing is of very limited dimensions. Buyers and sellers remain apart as to values, the former desiring a basis in the vicinity of 30c. and the latter 2c. or 3c. better, so that little can be done; in fact we cannot cite any important sale since the one noted some two or three weeks ago. One lot of very fair quality is held here for 31 to 32c., while another lot of yearling, some 15 bales or 20. would be parted with at 23c. or thereabouts, but a buyer is not forthcoming. Stocks, however, on spot are extremely light.

PROVISIONS.

There is a quiet movement of provisions, but improvement is looked for in the immediate future, and holders consequently are not urging matters, but are holding for a rise. Pork has commenced to pick up a little within the past few days and advices from Chicago are firm, but we have no actual change to cite. We quote prices as follows: Canadian short cut, per barrel, \$17.00 to \$17.50; mess pork, western, per barrel \$16.50 to \$17.00; short cut, western, per bbl \$17.00 to \$17.50; hams, city cured, per lb 10¾ to 11½c.; hams, canvassed, per lb 0 00 to 0 00c.; lard, Canadian, in pails, 8½ to 9c.; bacon, per pound, 9 to 10¼c.; lard, com., refined, per lb, 8 to 8¼c.

MAPLE PRODUCTS.

Maple sugar is moving out very slowly at 6½ to 7½c. per lb., and syrup is only in fair demand at 60 to 70c. per gallon tin and 5½ to 6c. per lb. from the wood.

EGGS.

With continued heavy receipts and some accumulation there has been some considerable falling off in prices since our last, and

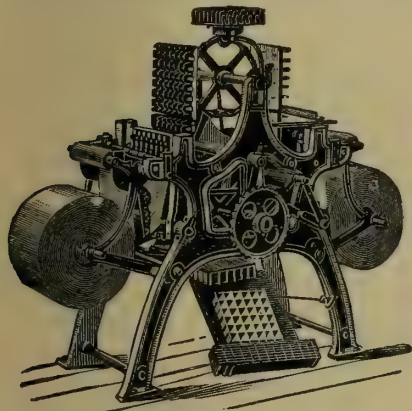
ALL GROCERS SHOULD SELL
THE

EMPIRE BRAND EXTRACTS

Manufactured by
ELLIS & KEIGHLEY,
TORONTO.

Northumberland Paper and Egg Case Co

Sole Manufacturers of Machine Made Egg Case
Fillers. (Straw Board.)



We also make a first-class Wooden Case, and can
therefore supply a complete Egg Case at the low-
est possible price. For prices and other informa-
tion, address the Mills, CAMPBELLFORD, ONT

N. WENGER & BROS.,

AYTON, ONT.

Manufacturers of

Winter Wheat Flour

KLEBER
and
EDELVEIS } Patents.

MAY BLOSSOM—(straight roller).
MINERVA—(extra).

Write for Samples and Prices,

N. Wenger & Bros.,

AYTON, ONT.

Buy direct from the Mills.

MANITOBA FLOUR.

All Grades from Choice
Hard Wheat.

Correspondence from Cash Buyers Solicited.

LEITCH BROS.,

FLOUR MILLS. - OAK LAKE, MAN.

MELDRUM & DAVIDSON,

MERCHANT MILLERS,

PETERBORO',

MANUFACTURERS OF

Choice Winter Wheat and Manitoba

FLOURS

Mikado, White Lilly,
Delight, Manitoba.

Feed of all kinds and Mixed Cars a Specialty. It
will pay you to give trial order.

HALIFAX AGENT. - J. P. Cox.

CAR LOTS or BROKEN LOTS

—OF—

Flour, Meal, Buckwheat Flour, Cornmeal,

Rye Flour, or anything in the Flour, Feed or
Grain line furnished on shortest notice at lowest
prices.

J. & R. ROBSON,

Millers and Grain Dealers, Brantford, Ont.

SEAFORTH OATMEAL MILLS

Manufacturer of and Dealer in

Rolled, Granulated & Standard Oatmeals,

Split Peas, Pot Barley, Cornmeal, and
General Produce. Eggs a specialty.

D. D. WILSON,

SEAFORTH, ONT.

Canadian White Enamel Sign Co.,

Sole Agents for Caesar Bros.

The Most Durable Sign Letter.

4 Adelaide St. W., Toronto.
A responsible agent wanted in every town
and city.

WALKER, HARPER & COMPANY
OXFORD MILLS.

"FLOUR" Manufactured by
Improved Roller System.

BRANDS:

Golden Star. Golden Sheaf.
Oxford. Ontario Queen.
Regal. Jubilee.

Manufacturers of
STANDARD AND GRANULATED OATMEAL.
ROLLED OATS. ROLLED OATMEAL.

DEALERS IN

Grain, Seeds, Bran, Shorts, Beans, Mid-
dlings, Chop Feed, Pot Barley,
Split Peas, Cornmeal.

ADDRESS:

NORWICH, ONT.

Mixed cars a specialty.

HODD & CULLEN

Roller Millers.

FLOUR

Manufactured "Hulgarian" System.

Our brands are

Classic,
Anchor,
White Frost,
Challenge,
Diadem,
Strong Bakers.

Heavy dealers in

Oats, Oatmeal, Beans,
Peas. Middlings, Bran.

Quotations by wire.

Address, **STRATFORD, ONT.**

EMBRO OATMEAL MILLS.

D. R. ROSS, - - - EMBRO, ONT.

A CHOICE QUALITY OF

Roller, Standard and Granulated

Oatmeal

IN BARRELS, HALF BARRELS OR BAGS.

Selected WHITE OATS only used. For prices
of Oatmeal or Oathulls in Car-loads or less quan-
tities, write or wire, and will reply promptly.
Can ship via Canadian Pacific or Grand Trunk
Railways. Have new machinery for the manu-
facture of Rolled Wheat and Graham Flour and
will be pleased to have orders.

OUR NATIONAL FOODS.

NAME OF FOOD.	SPECIAL USES OF FOOD.	Quantity in Package.	Quantity in Case.
Desiccated Wheat.....	For dyspepsia, etc.....	4 lbs	1 dozen
Desiccated Rolled Oats.....	Porridge, easily digested.....	4 lbs	1 dozen
Snow Flake and Barley.....	Porridge, pudding, etc.....	3 lbs	1 dozen
Desiccated Rolled Wheat.....	Porridge, etc.....	3 lbs	1 dozen
Buckwheat Flour, S. R.....	Griddle Cakes, etc.....	4 lbs	1 dozen
Prepared Pea Flour.....	Soup, brose, etc.....	2 1/2 lbs	1 dozen
Baravena Milk Food.....	For infants.....	1 lb	1 dozen
Patent Prepared Barley.....	Invalids, children and any one.....	1 lb	1 dozen
Patent Prepared Groats.....	Children, light suppers, etc.....	1 lb	1 dozen
Barley Meal.....	For scones, porridge, etc.....	4 lbs	1 dozen
Rye Meal.....	For liver and kidney troubles.....	4 lbs	1 dozen
Farinose or Germ Meal.....	For porridge, etc.....	6 lbs	1 dozen
White Corn Grits.....	For porridge and corn cakes.....	4 lbs	1 dozen
Wheat Grits.....	Porridge, etc.....	4 lbs	1 dozen
Gluten Flour.....	For diabetes and indigestion.....	4 lbs	1 dozen
Breakfast Hominy.....	For puddings, etc.....	4 lbs	1 dozen
Fruity.....	For puddings, soups.....	2 lbs	1 dozen
Pearl Barley (xxx).....	Soups, etc.....	2 lbs	1 dozen
Farina, very choice.....	Puddings, etc.....	1 1/2 lbs	1 dozen

Ask your grocer for them. The trade supplied by

THE IRELAND NATIONAL FOOD CO. (LIMITED) TORONTO

BUSINESS CHANCES.

GROCERY BUSINESS FOR SALE DOING the largest retail business in town. Apply to Switzer & Brown, Collingwood, Ont. 18

CARLOAD OF POTATOES WANTED. STATE price per bag on track. Also of oats and peas. Apply to W. Holditch, Sudbury. 18

HONEY—GOOLD & COMPANY, BRANTFORD, are supplying grocers with pure honey. Write for prices and catalogue of bee hives, extractors, foundations, etc.

TO LET—GENERAL STORE—ONE OF THE finest business stands in county of York; rent moderate, immediate possession. Apply to Box 420, Richmond Hill, Ont. 16

A. H. BADGEROW.

ALEX. H. DIXON.

The Badgerow, Dixon Bonded Vinegar

Manufacturing Co.,

79 and 81 Jarvis St., Toronto

Highest award, Toronto Exhibition.

TO GROCERS.

SIMCOE CANNING COY'S

Goods are warranted first-class.

PUSH THEM.

Order through your wholesale House.

ADAMS & SONS'
TUTTI-FRUTTI

CHEWING GUM.

The fastest seller the trade handles to-day

Other Staple Brands :

Bo-Kay, Sappota, Magic-Trick, etc., etc. See our price list page 21. Send to Adams & Sons, 23 Church St., Toronto, Ont., for beautiful advertising matter.

E. LAZENBY & SON,
18 TRINITY STREET, LONDON.



Absolutely the Finest Quality of Pickles Packed, most generally used in England. Quotations on application.

Canadian Agents : Arthur P. Tippet & Co., St. John and Montreal.

REINDEER



BRAND.

CONDENSED MILK

Pure, rich, full weight. For many purposes superior to ordinary natural milk

CONDENSED COFFEE

A valuable article, combining pure Coffees, Milk and Sugar. Prepared for use in a few seconds by simply adding boiling water. Makes an excellent cup of Coffee.

These are decidedly reliable and satisfactory goods to handle.

Truro Condensed Milk and Canning Co., Ltd.,

Truro, Nova Scotia.

The Manufacturers' Life Insurance Company

—AND THE—

MANUFACTURERS' ACCIDENT INSURANCE COMPANY.

HEAD OFFICE : Traders' Bank Building, Yonge St., Toronto.
Capital, \$2,000,000 and \$1,000,000 respectively.

PRESIDENT : ---Rt. Hon. Sir John A. Macdonald, G.C.B., P.C.

VICE-PRESIDENTS : { GEO. GOODERHAM, President Bank of Toronto.
WM. BELL, Organ Manufacturer, Guelph.
S. F. MCKINNON, Wholesale Milliner.

These Companies having two separate and distinct charters, Stock Capital, Government Deposits, etc., can issue a combination of Life and Accident Insurance, never before presented to the insuring public, and which can be issued by no other company in this or any other country unless so constituted. To professional men and all others who are likely to incur serious pecuniary inconvenience when laid aside by any casualty, such policies are calculated to prove a great boon. They afford more complete protection than life policies alone, at a very small additional cost, and may be applied to all plans of life insurance.

JOHN. F. ELLIS, Managing Director.

"THE GENUINE CHIMNEY"

A FULL LEAD

Glass Chimney.

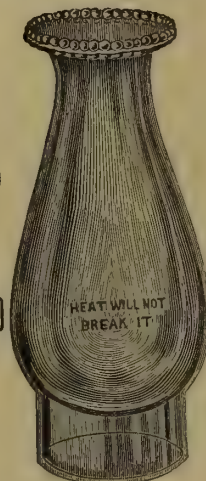
NICELY WRAPPED AND LABELLED

Write for Prices.

GOWANS, KENT & CO.,

Crockery, Glass and Lamp Goods Dealers,

Toronto and Winnipeg.



Cannot be Beaten

for Design

or Workmanship.

Done up in

One-Half Gross Cases.

JAMES E. BAILLIE, PORK PACKER, TORONTO.

Long Clear Bacon, Mess Pork, Short Cut Pork, Breakfast Bacon, Backs, Spiced Rolls, Pure Lard, Sugar Cured Hams, White Beans, Dried and Evaporated Apples, at close prices. Write for quotations.

GEO. C. THOMPSON. CHAS R. KING.

THOMPSON & KING,

Consignees, Brokers, General Commission and Mercantile Agents,

51 Wharf Street, cor. Fort, Victoria, B.C.
Storage. Correspondence Solicited.

T. W. CLARK & CO.,

General Commission and Provision Merchants and Wholesale Dealers in Dairy Products.

Consignments solicited and business transacted for Eastern Canada Merchants.

Established 1886.

VANCOUVER, B.C.

References: Bank of British Columbia.

WILLIAM RYAN, Produce and Commission Merchant, 72 FRONT ST. EAST, Toronto, Ont.

—DEALER IN—

Labrador Herring, barrels and halves.
Lake Superior Whitefish and Salmon Trout.
Lake Herring.
New Cured Hams and Bacon.
Pure Canadian Lard.
Mess and Short Cut Pork.

Write for Prices.



All kinds of produce handled. Consignments solicited. Carriers supplied.

J. CLEGHORN & SON, Wholesale Fruits, Fish and Oysters 94 YONGE ST., TORONTO.

ORANGES.

Our First Car RIVERSIDE SEED-LINGS and WASHINGTON NAVELS now due; two cars FLORIDA ORANGES just arrived. Mostly saleable sizes. Lowest market price.

J. F. YOUNG & CO., PRODUCE AND COMMISSION MERCHANTS

74 Front St. E., Toronto.

Our business is Solely Commission. The only plan which does justice to the Consignor. We handle everything which the Country Store-keeper has to send from home to sell. None of our own goods to sell in preference to yours when the market is good. Nothing between you and best price obtainable except a small commission.

Prompt Sales and Quick Returns.

We Furnish Egg Cases. Try Us.

R. C. MURDOCH AND CO., Commission and Wholesale Fruits.

FANCY CALIFORNIA EVAPORATED AND GREEN FRUITS A SPECIALTY.

Correspondence solicited, and prices on Foreign Fruits, Figs, Dates, Nuts, etc., furnished on application.

29 Church St., Toronto
TELEPHONE 806.

WM. DAVIES & Co., TORONTO. PACKERS AND CURERS.

Choicest Smoked Hams
and Breakfast Bacon.

Bbl. Pork, Long Clear,
and Pure Lard.

CORRESPONDENCE INVITED.

Hams, Breakfast
and Roll Bacon,
New curing, now ready.

For Choice full flavor goods send us a Sample order.

Jas. Park & Son,
Toronto, Ontario.

CANNED FINNAN HADDIES

QUALITY GUARANTEED.

Write us for Prices.

H. W. NORTHRUP & Co.

South Wharf, Saint John, N. B.

LEONARD H. DOBBIN, Commission Agent.

AGENT FOR
Bryant and May's Safety and other matches.
Write for Prices.

Fraser Building St. Sacramento St.,
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Consignments Solicited.

SPECIALTIES: Canned Goods, Dried Apples, Evaporated Apples, Codfish.
Quotations and samples sent on application. A trial solicited.

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Provision Merchant,
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All kinds of Hog Products handled. Also Butter, Cheese, Poultry, Tallow, Etc.

PATENT EGG CARRIERS SUPPLIED.
Good Prices paid for Good Dairy Butter.

JAS. DICKSON & CO., 26 WEST MARKET STREET, Provision and Commission Merchants.

Eggs, Butter, Hams, Lard, Bacon, Cheese, Dried Apples, Finnan Haddies, Dried Cod Fish, bought or sold on commission. Agents for all lines of Canned Corned Beef. Egg Carriers supplied.

Reesor & Rogers, Produce and Commission Merchants

Solicit consignments of Country Produce from Storekeepers.

71 Colborne St., Toronto.

Telephone 2291.

Established 1874.

W. H. SMITH, Wholesale Produce Commission Merchant 186 KING ST. EAST, TORONTO.

Wholesale Dealer in Butter, Eggs and General Produce. Consignments solicited. First-class reference.

McLAREN'S



Is Honest Goods and just
the Thing on Which to
Make or Extend a Business.

The Best Grocers Make
a Point of Keeping it always in Stock.



A STARTLING SIGHT.

(Associated Press.)

SEARCHVILLE, ONT., Sept.—The good people of this quaint old town were very much startled the night of the fifth of March when the moon rose to find across its silvery face in letters dark and distinct the name of E. T. Co.

At once they knew that this is the firm that supplies the best goods that are made in Canada. It was impossible for the assembled populace to restrain their enthusiasm and cheer after cheer was given for the company whose reputation was as high as the moon for fine goods. Try one lot and be convinced.

Empire Tobacco Co.,

Montreal.

MONTREAL MARKETS.—Continued

now there is pressure to sell at 12c., and if they continue to arrive as freely further shading may be anticipated.

BUTTER.

The butter market remains unchanged as regards fresh new made dairy, which is kept well cleared up at full figures. In fact on Monday morning last there was none in receivers hands at all, consequently there was quite a scramble for the receipts on Monday. Choice Townships runs at 25 to 28c. with a free sale, while Morrisburg and Brockville bring 22 to 23c., and prime fine Western rolls 21 to 23c. Held dairy is mostly of inferior quality and its position is not improved, the movement being slow at from 15 to 18c.

CHEESE.

There is nothing to note here except a small jobbing business in colored at 12c. With regard to the new season there is nothing to say except that fodder-make is expected next week. It is anticipated that the make will be small, and that with the well cleared up market on the other side there will be a free movement of it in that direction at from 10 1-2 to 11c.

GRAIN.

There is a fair trade doing in grain in a small way, no large transactions being reported on spot. The tone is strong and wheat is from 1 to 2c. firmer than formerly. May peas afloat are quoted at 95c.; strong malting barley, 70 to 75c., and rye, 77 to 79c. The stocks in store compared with that of a week ago show an increase of 40,069 bushels of wheat, 8,214 bushels of peas, 5,529 bushels of barley, 6,857 bushels of rye, and a decrease of 736 bushels of corn, 3,041 bushels of oats; compared with the corresponding date last year there is an increase of 306,380 bushels of wheat 137,403 bushels of oats, 3,709 bushels of barley and a decrease of 60,609 bushels of corn, 227,614 bushels of peas, 21,614 bushels of rye. We quote: No. 2 hard Manitoba, \$1.16 to \$1.17; No. 3 do., \$1.05 to \$1.06; No. 2 Northern, \$1.07 to \$1.09; feed do., 70c. to 75c.; peas, 90c. per 66 pounds in store; 95c. afloat May; Manitoba oats, 57c.; Upper Canada do., 58c. to 60c. per 34 pounds; corn, 80c. duty paid; feed barley, 59 to 60c; good malting do., 70c. to 75c; rye, 77c. to 79c.

FLOUR AND MEAL.

The flour market is quiet, and under the steady jobbing trade prices are unchanged, while holders are very strong in their views. In fact no straight rollers could be moved under \$5.15 now, and we know of sales as high as \$5.25, while extra and superfine are proportionately fair. Manitoba strong bakers' shows no variations from its former strong position.

Oatmeal is scarcer if anything, and further high prices are reported from the country, but we cannot cite any actual change as yet on spot. We quote as follows:—Patent spring, \$5.95 to \$6.05; patent winter, \$5.35 to \$5.50; straight roller, \$5.15 to \$5.25; extra, \$4.75 to \$4.80; superfine, \$4.25 to \$4.50; fine, \$3.75 to \$4.00; city strong bakers', \$4.00 to \$5.75; strong bakers', \$4.00 to \$5.50. Oatmeal, standard, per bag, \$3.25 to \$3.30; granulated, \$3.25 to \$3.30; rolled, \$3.25 to \$3.30.

FEED.

All descriptions of feed are scarce and firmly held. We quote:—Feed, \$28 to \$30; bran, \$21 to \$22; and shorts, \$24.

ST. JOHN, N.B., MARKETS.

ST. JOHN, N.B., April 13, 1891.

All the wholesalers seem to have all they can do, though there has been no special demand for any particular line. Flour is gradually climbing higher, and meal is steady at last quotations, both being in good demand. Oats and feed are scarce, especially the latter. The coasting vessels are getting out of winter quarters, and bring small supplies of potatoes, eggs and butter. The first named are a little scarce.

FLOUR—Remains steady, without any material change in prices, though the tendency seems higher. We quote \$5.90 to \$6 for high grade; patents, \$5.60 to \$5.80.

MEAL—The millers are happy, their corn having arrived, and they are filling back orders. The price to day is \$3.80 to \$3.90.

SUGAR—There has been no change in the price of sugar since we last quoted. Yellows are 5¼ to 5½c. granulated is 6¼ to 6½c.

POTATOES—The large shipments since last writing have caused a slight advance in prices, and what small lots are offering are picked up quickly at prices from \$1.75 to \$2.

APPLES—Are dull. Every one seems to be stocked, though extra choice fruit goes off readily enough at moderate prices. Baldwins are \$3 to \$3.50, Nonpareil \$4 to \$4.50.

BUTTER—No change in price since last quoted, though several large lots have arrived.

EGGS—Are considerably easier. The price to-day is 17 to 18c., and prospects are for a further decline.

MOLASSES—Remains steady, with a prospect for higher prices, as late cables report an advance in the West Indies. Barbadoes is 33 to 34c., Demerara is 36 to 37c.

FISH—Several small cargoes arrived the past week without any change in prices, though there has been a demand for bay herring in half-barrels.

BANQUET TO HON. FRANK SMITH.

The grocers of Toronto are going to make an occasion of the retirement from the trade of the Hon. Frank Smith. A banquet will be held in his honor on the night of the 27th inst., in the Queen's Hotel. The tickets will be \$5. It will be confined to wholesale and retail grocers. The matter is in the hands of the following committee, chosen from the two branches of the trade: Messrs. John I. Davidson (chairman), J. F. Thackray (secretary), Ince, A. M. Smith, Sloan, Barron, Gibson, Donald, Radcliffe, Mills and Swan.

We are sorry to miss the name of one firm from the list of our town merchants. Messrs. Rutledge & McNabb closed their store of groceries on April 1st after disposing of the greater part of their valuable and well assorted stock. They will be much missed by our citizens, for their excellent stock and their efforts to oblige their customers had gained for them a large patronage.—Fort William Journal.

Soap and water are cheap, but soil on goods is expensive.

Rivalry, open, fair, good natured and enterprising, is the life of business.



IT HAS NO EQUAL.

An Early Riser, Strong, Reliable!

WHY?

For the simple reason that the leavening powers possessed by the "Barm" Yeast are not equaled by any of its rivals. Any one using it can be up with the lark and have their baking out early.

THE BARM YEAST CO.

HAMILTON, MARCH 20, 1891.

SIRS,—Allow me to write and tell you how I like your Yeast. I have used it ever since last fall when I received a trial package at the Hamilton fair. I have never had one batch of poor bread from your Yeast, and it makes lovely buns, just as light and sweet as can be. Now, I can say without hesitation, the "Barm" is the best Yeast I have ever used. I never intend to keep house without it. Wishing you success,

I remain yours, etc.,

FLORENCE HOPKINS.

BARM YEAST MANUF'G CO.,

35 Wellington Street East, TORONTO.

JOHN PETERS & CO.,
General Commission Merchants
and Brokers,
Halifax, N. S. and
Kingston, Jamaica, W.I.

Agents for The E. B. EDDY MFG CO.,
HULL, P. Q.

We are open to accept one or two more Agencies of first-class houses, either at Halifax or Kingston. We have a good connection and splendid storage facilities.

References: The Merchants Bank of Halifax.
The E. B. Eddy Mfg Co., Hull, P.Q.
The Mercantile Agencies.

E. P. Breckenridge, Edwin Norton,
Toledo, Ohio, Pres Chicago, Vice-Pres
W. C. Breckenridge, Resident Manager

The Norton Manufacturing Co.,
MANUFACTURERS OF

TIN CANS

By Automatic Machinery.

Fruit Cans, Paint Pails and Cans,
Lard Pails, Baking Powder Cans.

Capacity, fifty thousand fruit cans per day.

Sole Agents in Canada for
Norton Bros., "Solder Hemmed" Caps, and
Grocers' sample goods, and Haskell's
sample cases.

Cor. YORK AND QUEEN Sts.,
HAMILTON, - ONT.

TOWNSEND & STEPHENS,
Public Accountants, Auditors, Assignees

Sherman E. Townsend. H. Seymour Stephens.

Traders' Bank Chambers, Yonge St.,
Cable Address: "Seymour." TORONTO.

ALL GROCERS SHOULD SELL
THE

EMPIRE BRAND EXTRACTS

Manufactured by
ELLIS & KEIGHLEY,
TORONTO.

GROCERS SHOULD SELL

Cowan's
Hygienic Cocoa.

It is undoubtedly the Best in the World.

The Cowan Cocoa and Chocolate Co. L'd, Toronto.

EDWARDS, CATCHPOLE & CO'Y

MANUFACTURERS OF

French Blacking,
Stove Polish,
Writing Inks and Mucilage.

33 Wellington East, Toronto.

**DO
YOU
SELL** "Peerless" Washing Compound.
There is nothing equal to it. It
will pay you a handsome profit.
Your customers will like it. Address
Pure Gold Manufacturing Co.,
31 Front Street East, Toronto.

Todhunter, Mitchell & Co.

—DIRECT IMPORTERS OF—

HIGH GRADE COFFEES,
Old Government Java Arabian Mocha, Plantation Ceylon, Maracalbo
and Santos.

Grocers draw trade by selling their FAVORITE EXCELSIOR BLEND.

RELIABLE ROASTING BY PATENTED PROCESS.

:: TORONTO.

MEDITERRANEAN FRUIT.

Five direct steamers are bound for Montreal, and due to arrive
during the month of May.

Public Auction. We will Examine, Buy, and Ship the fruit for a moderate charge. Correspondence solicited.

McBRIDE, HARRIS & CO.,

134 McGill St.--1 to 21 College St.,

MONTREAL.

OUR Mr. Tew, who has just returned from a visit to the English potteries, has brought out with him lines of Porcelain, Opaque, and Printed Wares, etc., entirely new to the Canadian market.

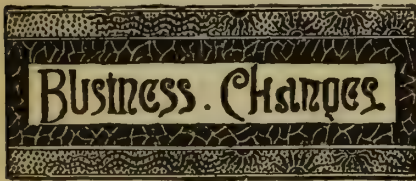
Our Tea, Dinner, and Toilet Wares top the market in both shape and decorations. Our Maple Leaf and Alaska Granite lines command inspection. Please examine our goods before ordering elsewhere.

R. TEW & CO.,

Crockery, Glassware, Fancy Goods, Lamps, etc.

10 FRONT ST. East,

(Adjoining New Board of Trade Building.)



SALES MADE OR PENDING.

Jas. Gordon, grocer, Toronto, has sold out. The general stock of A. W. Moffatt, Amherst, N.S., is sold.

Jos. S. Hubley, grocer, Halifax, N.S., advertises his stock for sale.

F. R. Cole, lamp dealer, Montreal, offers his stock for sale by tender.

E. Eddington, grocer, Courtright, Ont., is succeeded by N. Cronkhite.

The stock of J. J. Smith & Co., general merchants, Emerson, Man., is sold.

L. Gaetz, general merchant, Red Deer, Man., has been succeeded by Gaetz Bros.

Arthur Proudfoot, general merchant, Lorne, N.S., advertises his business for sale.

Thos. D. Detler, general merchant, Lucknow, Ont., is closing up business and removing to British Columbia.

The general stock in the estate of H. McQuarrie, Baysville, Ont., is advertised for sale by auction on the 21st.

PARTNERSHIPS FORMED AND DISSOLVED.

Price & Nopper, general merchants, Canterbury, N.B., have dissolved.

Leflar & McDonald, general merchants, Rapid City, Man., have dissolved.

Desmond & Collins, general merchants, North Sidney, N.S., have dissolved.

Radigan & Shaver, grocers and crockery dealers, Galt, Ont., have dissolved, Patrick Radigan continuing.

S. H. & A. S. Ewing, spice manufacturers, Montreal, have dissolved, A. S. Ewing continuing under unchanged style.

Henri Jones & Co., manufacturers of essences, etc., Montreal, have dissolved, Henri E. Jones continuing business under the old style, and Jesse Joseph, jr., starting business under the style Jesse Joseph & Co.

FIRES.

F. Clementson & Co., wholesale and retail crockery dealers, St. John, N.B., are partially burnt out.

REMOVALS AND DEATHS.

Donald Clark, grocer, St. Andrews, N.B., is dead.

DIFFICULTIES, ASSIGNMENTS, AND COMPROMISES.

John Blamiers, merchant, Montreal, has assigned.

Justin Yandon, general merchant, Canaan, Ont., has assigned.

D. J. Riviere, grocer, Cornwall, Ont., is offering to compromise.

Geo. G. Pope, Peterboro, Ont., has assigned to H. Rush, Peterboro.

Richard Keeler, general merchant, Esquimaux, B. C., has assigned.

Lindsay & Co., general merchants, Griswold, Man., have assigned.

Wm. H. Teed, general merchant, Wentworth, N. S., has assigned.

Elisha Tingley, general merchant, Upper Sackville, N. B., has assigned.

Amedee Gagnon, general merchant, Riviers Quelle, Que., has assigned.

Duncan H. McKay, general merchant, Lake Ainslie, N. S. has assigned.

E. J. Keeping, general merchant, Austin, Man., has been granted an extension.

Wm. Nesbitt, general merchant, Roland, Man., has been granted an extension.

David Jacobs, general merchant, Cartier, Ont., has assigned to Hugh Kerr, Cartier.

David Ellis, general merchant, Elmvalle, Ont., has assigned to Robt. I. Fraser, Barrie.

Chas. Butler, grocer and crockery dealer, Peterboro, Ont., has assigned to Geo. Leonard.

David Ballantyne, general merchant, Bruce Mines, Ont., has assigned to J. B. Laing, Toronto.



TENDERS.

SEALD TENDERS addressed to the under signed, and endorsed "Tender for Indian Supplies" will be received at this office up to noon, of SATURDAY, 9th May, 1891, for the delivery of Indian Supplies, during the fiscal year ending 30th June, 1892, consisting of Flour, Beef, Bacon, Groceries, Ammunition, Twine, Agricultural Implements, Tools, etc., duty paid, at various points in Manitoba and the North-West Territories.

Forms of tender, containing full particulars relative to the Supplies required dates of delivery, etc., may be had by applying to the undersigned, or to the Indian Commissioner at Regina, or to the Indian Office, Winnipeg.

Parties may tender for each description of goods (or for any portion of each description of goods) separately or for all the goods called for in the Schedules, and the Department reserves to itself the right to reject the whole or any part of a tender.

Each tender must be accompanied by an accepted Cheque in favor of the Superintendent General of Indian Affairs, on a Canadian Bank, for at least five per cent. of the amount of the tender, which will be forfeited if the party tendering declines to enter into a contract based on such tender when called upon to do so, or if he fails to complete the work contracted for. If the tender be not accepted, the cheque will be returned and if a contract be entered into for a part only of the supplies tendered for an accepted cheque for five per cent. of the amount of the contract may be substituted for that which accompanied the tender; the contract security cheque will be retained by the Department until the end of the fiscal year.

Each tender must, in addition to the signature of tenderer, be signed by to sureties acceptable to the Department for the proper performance of the contract based on his tender.

This advertisement is not to be inserted by any newspaper without the authority of the Queen's Printer, and no claim for payment by any newspaper not having had such authority will be admitted.

L. VANKOUGHNET,
Deputy of the Superintendent-General
of Indian Affairs.

Department of Indian Affairs,
Ottawa, March, 1891.

The Packers' Association of Canada, admit that the labels produced by the

SUN LITHO. CO.,

are superior to those produced by any other house in the Dominion. For Samples, Prices, etc., apply

SUN LITHO. CO.,
TORONTO.

ALL GROCERS SHOULD SELL
THE

EMPIRE
BRAND
EXTRACTS

Manufactured by

ELLIS & KEIGHLEY,
TORONTO.

General Storekeepers

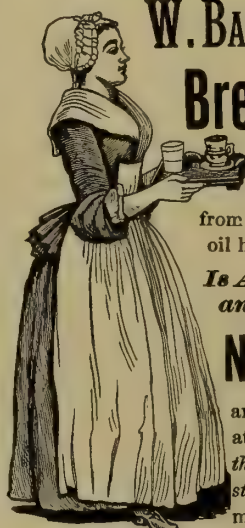
who deal in Dry Goods should subscribe for

THE DRY GOODS REVIEW

Subscription Price \$1.00 per year.

Send for Sample Copy to THE DRY GOODS REVIEW Co., 6 Wellington St. West, Toronto.

GOLD MEDAL, PARIS, 1878.



W. BAKER & Co.'s
Breakfast
Cocoa

from which the excess of
oil has been removed,

Is Absolutely Pure
and it is Soluble.

No Chemicals

are used in its preparation. It has more
than three times the
strength of Cocoa
mixed with Starch,

Arrowroot or Sugar, and is therefore far
more economical, costing less than one cent a
cup. It is delicious, nourishing, strengthening,
EASILY DIGESTED, and admirably adapted
for invalids as well as for persons in health.

Sold by Grocers everywhere.

W. BAKER & CO., DORCHESTER, MASS.



Sustaining, Strength-giving, Invigorating.

Johnston's Fluid Beef

is a perfect food for

INVALIDS AND CONVALESCENTS, supplying all the nutritious properties of PRIME BEEF in an easily digested form.

W. G. A. LAMBE & CO.,
Late WILLIAMSON & LAMBE.

STORAGE

54 & 56 Wellington St. E., Toronto

SAPOLIO Is a solid handsome cake of **SCOURING SOAP** Which has no equal for all cleaning purposes except the laundry. It will clean paint, make oil cloths bright and give the floors, tables and shelves a new appearance. It will take the grease off the dishes, and off the pots and pans. It scours the knives, the wash basin, bath tub, even the greasy kitchen sink. It brightens all metals except silver or gold. If you have not sold it yet, send your order at once to

EMIL POLIWKA & Co.

36 Front st., East, Toronto, Ont.

Dominion Agents.

TULLOCH & CO.,

Manufacturers' Agents
and
Export Merchants,

85 Gracechurch St., London, Eng.,

Exporters of

Naval and Oilmen's Stores, Linseed Oil,
Portland Cement, Building Materials,
Pig Iron and Metals.

N.B.—Correspondence invited from Canadian firms interested in any of the above lines

CONSIGNMENTS OF PRODUCE SOLICITED.

cow

MATCHES

A
T
C
H
E
S

1845

THE

1890

E. B. EDDY

MANUFACTURING COY'S

ARE THE BEST.

Long Established.

Unsurpassed.

FULL COUNT

Made well on Honor. Sell well on Merit.

FACTORIES AT HULL, CANADA

JAMS
AND
JELLIES

SUPERIOR
IN
QUALITY.

Raspberry, Strawberry, Blackberry, Plum, Grape,
and Apricot Jams.

Red Currant, Raspberry and Strawberry
Jellies.

Glass, Tin and Wood Packages.

✂ ADMITTED BY ALL ✂

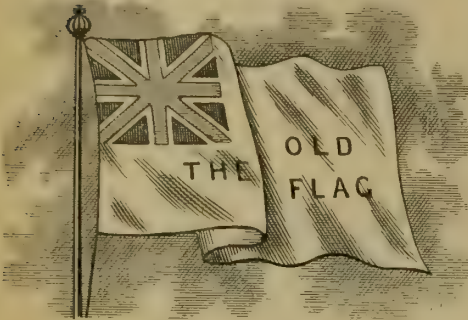
That our Jams and Jellies are superior in quality. We have a full line in all size packages. Can ship in a moment's notice. Goods guaranteed.

DELHI CANNING CO.,

DELHI, ONT.

THE GLOBE TOBACCO WORKS COMPANY OF LONDON

LIMITED,



Have now placed on the market their new brand of smoking tobacco, "The Old Flag" a fine bright Virginia Flake cut tobacco. The best in the world.

Try it and judge for yourself.

THE CANADIAN GROCER PRICES CURRENT.

TORONTO, April 16, 1890.

This list is corrected every Thursday. The prices are solicited for publication, and are for such quantities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name; the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.

	Per doz
Dunn's No. 1, in tins	2 00
" 2, in tins	75
Cook's Gem, in 1 lb pkgs	\$1 75
" 7 oz	85
" 2 oz	40
" 5 lb tins	65
" bulk, per lb	12

	Per doz.
Empire, 5 dozen 4 oz ca s	\$0 75
" 4 " 8 "	1 15
" 2 " 16 "	2 00
" 1/2 " 5 lb cans	9 00
" bulk, per lb	15

COOK'S FRIEND.

	Per doz
Size 1, in 2 and 4 doz boxes	\$2 40
" 10, in 4 doz boxes	2 10
" 2, in 6 "	80
" 12, in 6 "	70
" 3, in 4 "	45
Pound tins, 3 oz in case	3 00
12 oz tins, 3 oz in case	2 40
5 oz tins, 4 "	1 10
5 lb tins, 1/2 "	14 00
Ocean Wave, 1/2 lb, 4 doz cases	75
" 1/2 lb, 4 "	1 30
" No. 1, 2 "	1 90
" 1 lb, 2 "	2 20
" 5 lb, 1/2 "	9 60

BISCUITS.

	Per lb
Arrowroot	\$0 11 1/2
Abernethy	9
Ginger Nuts	11 1/2
New York Fruit	14 1/2
People's Mixed	10 1/2
Pilot Family	6 1/2
Snowflake	11
Niagara	15
Soda	6
Soda, 1 lb packages	7 1/2
" 3 lb	20
Sultana	12 1/2
Oyster crackers	6 7
Milk biscuit	10
Butter crackers	9 1/2
Tea	11 1/2
Wine	9 1/2
Wine, sweet	9

BLACKING.

Day & Martin's, pints, per doz	\$3 20
" " " " " "	2 10
" " " " " "	1 10
Spanish, No. 3	4 50
" " " " " "	9 00
Jacquot's French No. 2	3 00
" " " " " "	4 50
" " " " " "	8 00
" " " " " "	7 50
1-gross Cabinets, asst.	7 50
EDWARDS, CATCHPOLE & CO'S	
No. 1	per gross 9 00
No. 2	do 4 50
No. 3	do 3 60

BLACK LEAD.

Reckitt's Black Lead, per box	1 15
Each box contains either 1 gro., 1 oz.; 1/2 gro., 2 oz., or 1/4 gro., 4 oz.	
TELLIER, ROTHWELL & CO'S	
Royal Black Lead, per gross	\$1 80
F. F. DALLEY & CO.	
Per gross	9 00
Silver Star Stove Paste	9 00
Packed in fancy wood boxes, each box contains 3 doz.	
EDWARDS, CATCHPOLE & CO'S	
Crown Polish, No. 1, per gross	9 00
" No. 2	4 80

BLUE.

Reckitt's Pure Blue, per gross	2 10
TELLIER, ROTHWELL & CO'S	
Parisian Square Blue, per lb.	13 to 14c

BROOMS.

	Per doz.
Carpet... 4 strings	2 90
X Parlor, 2 "	2 65
Louise 3 "	2 65
1 Gem 4 "	3 25
2 " 3 "	2 65
3 " 2 "	2 20
4 " 2 "	1 95
O Hurl... 4 "	2 65
" 3 "	2 35
" 2 " 3 "	2 05
" 3 " 3 "	1 70
OK " 2 "	1 35
Hvy Mill 4 "	3 70

CORN BROOMS.

	CHAS. BOECKH & SONS, per doz
X Carpet, 4 strings, net	\$3 20
" " " " " "	3 90
" " " " " "	2 65
XXH Hurl 4 "	2 60
1X " 4 "	2 40
2X Parlor 4 "	2 35
" " " " " "	1 95
" " " " " "	1 70
" " " " " "	1 30
Girls " 2 "	1 50
Railway 4 "	3 00
Ship 4 "	4 00
2 Cable 2 wire bands, net	3 00
1 Hearth 2 strings, net	1 75
" " " " " "	1 50
" " " " " "	1 20
" " " " " "	1 30

CANNED GOODS.

	Per doz
Apples, 3's	\$1 15 \$1 20
gallons	3 10 3 25
Blackberries, 2's	2 00 2 10
Blueberries, 2's	1 25 1 40
Beans, 2's	0 95 1 10
Corn, 2's	1 10 1 25
Cherries, red pitted, 2's	2 25 2 40
Peas, 2's	1 25 1 35
" sifted select	1 35
Pears, Bartlett, 2's	2 00 2 25
" Sugar, 2's	1 50
" 3's	2 00
Pineapple, Baltimore	2 40 2 50
Bahama	2 90 3 00
Peaches, 2's	2 75 2 85
" 3's	3 75 3 85
" Pie, 3's	1 60 1 65
Plums, Gr Gages, 2's	2 00 2 10
" Lombard	2 00 2 10
" Blue	1 90 2 00
Pumpkins, 3's	1 00 1 10
gallons	3 00 3 25
Raspberries, 2's	2 45 2 50
Strawberries, choice 2's	2 40 2 50
Succotash, 2's	1 50 1 65
Tomatoes, 3's	1 40 1 45
Finnan haddies	1 50
Lobster, Clover Leaf	2 75
Crown	2 50
Mackerel	1 15 1 25
Salmon, 1's	1 40 1 55
white	1 10 1 25
Sardines Albert, 1/2's tins	10 1/2 11 1/2
" 1/2's "	15, 18
" Martiny, 1/2's "	10 10 10 1/2
" 1/2's "	18, 19
Other brands, 9 1/2, 11, 16, 19	
P & C, 1/2's tins	23, 25
" 1/2's "	33, 36
Amer, 1/2's "	6 1/2, 8
" 1/2's "	9, 11

MARMALADE, JAMS AND

JELLIES.

CAIRN'S.

(Blaklock Bros., Montreal, Agents.)

Marmalade, Price, f.o.b. Montreal. dz.

"Home Made," glass 1 lb. \$2.35

" White 1 lb. 2.25

" 2 " 4.15

" Stone 7 " 13.20

Scotch..... White 1 " 10

Jams.

Gooseberry

Strawberry

Black Currant

Red Currant

Green Gage

Apricot

Raspberry

Damson

Plum



Red Currant and Raspberry

Jellies. Red Currant, 1 lb. white. \$2.75

Black Currant, 1 lb. white 2.75

DELHI CANNING CO.

Jams assorted, 1's 2 35

Jellies, 1's 2 25

CANNED MEATS.

CLARK'S.

Comp. Corn Beef 1 lb cans \$... \$1 60

" " 2 " " 2 65

" " 4 " " 5 00 5 15

" " 6 " " 7 75 8 00

" " 14 " " 18 60 19 20

Minced Collops, 2 lb cans 2 60

Roast Beef..... 1 " 1 60

" " 2 " " 3 15

" " 4 " " 5 85

" " 2 " " 7 00

Par Ox Tongue, 2 1/2 " \$7 25 7 50

Ox Tongue..... 2 " 7 50

Lunch Tongue..... 1 " 3 00 3 10

" " 2 " " 5 25 5 75

English Brawn. 2 " 2 50 2 60

Camb. Sausage. 1 " 2 50

" " 2 " 4 00

Soups, assorted. 1 " 1 35

" " 2 " 2 25

Soups & Bouilli. 2 " 1 80

" " 6 " 4 50

Potted Chicken, Turkey, or

Game, 6 oz cans..... 1 50

Potted Ham, Tongue or Beef, 6

oz cans 1 35

Devilled Tongue or Ham, 1/2 lb

cans 1 35

Devilled Chicken or Turkey,

1/2 lb cans 2 25

Sandwich Ham or Tongue, 1/2

lb cans 1 50

Ham, Chicken and Tongue, 1/2

lb cans 1 50

MINCE MEAT.

BRYANT, GIBSON & CO'S—TORONTO.

Mince Meat, 1/2 gal glass jars, \$9 50

Ditto, 25 and 40 lb pails, per lb. 12 1/2c

J. H. WETHEY'S—ST. CATHARINES.

Condensed, per gross, net..... \$13 50

CHEWING GUM.

ADAMS & SONS.

To Retailers.

Tutti Frutti, 36 5c bars \$1 30

Bo-Kay (new) 150 pieces 1 00

Sappota, 150 " 1 15

Magic Trick, 115 " 0 85

Black Jack, 115 " 0 85

Red Rose, 115 " 0 85

Sweet Fern, 230 " 0 85

Adams' N.Y. Gum, 200 " 0 50

Caramel Tolu, 72 " 0 40

New Fruit Asst., 115 " new 0 75

Puzzle Gum 115 " 0 75

Colah " 115 " 0 75

NOW

is the time to advertise in and subscribe for **THE CANADIAN GROCER**. You receive better value for your money than in any other journal in the Dominion.

Prices Current, Continued—

CHOCOLATES & COCOAS.

TODHUNTER, MITCHELL & CO'S.

Chocolate—	Per lb.
French, 1/4's...6 and 12 lbs.	0 30
Caraccas, 1/4's...6 and 12 lbs.	0 35
Premium, 1/4's...6 and 12 lbs.	0 30
Sante, 1/4's...6 and 12 lbs.	0 26
Diamond, 1/4's...6 and 12 lbs.	0 24
Sticks, gross boxes, each...	1 00

Cocoa, Homoeopatic, 1/4's, 8 & 14 lbs	30
" Pearl	25
" London Pearl 12 & 18 "	22
" Rock	30
" Bulk, in bxs.	18

JOHN P. MOTT & CO'S

R. S. McIndoe, Agent, Toronto.)

Mott's Broma.....per lb	\$0 30
Mott's Prepared Cocoa.....	28
Mott's Homoeopatic Cocoa (1/4's)	32
Mott's Breakfast Cocoa.....	46
Mott's Break. Cocoa (in tins)	45
Mott's No. 1 Chocolate.....	30
Mott's Breakfast Chocolate.....	28
Mott's Caraccas Chocolate.....	40
Mott's Diamond Chocolate.....	22
Mott's French-Can. Chocolate.....	20
Mott's Navy or Cooking Choc.	26
Mott's Cocoa Nibs.....	30
Mott's Cocoa Shells.....	5
Mott's Vanilla Chocolate stick	22 & 24
Mott's Pure Confec. Chocolate 22c	38
Mott's Sweet Confec. Choc. 21c	30

COWAN COCOA AND CHOCOLATE CO.

Cocoas—	
Hygienic, 1, 1/2, 1 lb. boxes	70, 75
Iceland Moss 1/4 lb in 12 lb boxes	35
Soluble (bulk) 15 & 30 lb bxs	18, 20
Soluble (tins) 6 lb and 12 lb	20
Cocoa Nibs, any quantity	30, 35
Cocoa Shells, any quantity	05
Cocoa Essence.....per doz	1 40

Chocolates—

Mexican, 1/4, 1/2 in 10 lb bxs	30
Queen's Dessert, " "	40
Vanilla " "	35
Sweet Caraccas " "	32
Chocolate Powder, 15, 30 lb bxs	25
Chocolate Sticks, per gross	00
Pure Caraccas (plain) 1/4, 1/2 lbs	30
Royal Navy (sweet) " "	30
Confectioners', in 10 lb cakes	30
Chocolate Creams, in 3 lb bxs	30
Chocolate Parisien, in 6 lb bxs	30

WALTER, BAKER & CO'S.

Chocolate—

Pre'm No. 1, bxs. 12 & 25 lbs each	35
Baker's Vanilla in bxs 12 lbs each	48
Caraccas Sweet bxs 6 lbs each, 12 bxs in case.....	31
Eagle, sweet & spiced, bxs 12 lbs each.....	30
Vanilla Tablets, 416 in box, 24 bxs in case, per box.....	3 50
Spanish Tablets, 100 in box, 12 bxs in case.....	2 87

German Sweet Chocolate—

Grocers' Style, in cases 12 boxes, 12 lbs each	23
Grocers' Style, in cases 24 boxes, 6 lbs each	23
48 Fingers to the lb., in cases 12 bxs 12 lbs each.....	23
48 Fingers to the lb., in cases 24 bxs 6 lbs each.....	23

Cocoa—

Pure Prepared boxes, 12 lbs each	36
Cracked, boxes, 20 lbs each, 1 lb and assorted papers.....	28
Cracked, in bxs, 12 lbs., each, 1/2 lb. papers.....	28
Cracked, in bags, 6, 10 & 25 lbs each	28
Cocoa and shells, 12s and 25s.....	25

Breakfast Cocoa—

In bxs, 6 & 12 lbs., each, 1/2 lb. tins	40
In boxes, 12 lbs., each, 1 lb. tins, decorated canisters.....	43

Broma—

In boxes, 12 lbs., each, 1/2 lb. tins.....	37
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GIBSON & GIBSON'S

Sydney per lb

Gibson's

Cocoa, 1/4s 0 30

Soluble Cocoa

bulk in boxes 0 18

Prepared do " " 0 22

Sydney Gibson's Chocolate, 1/4s.

and 1/2s 0 30

Gibson's Rock do 1/2s and 1/4s 0 30

Dr. Clarke's do 1/4s 0 40

Confectioners' Pure Chocolate

10 lb. blocks 0 30

Vanilla choc. sticks, per gross 1 00

per doz

Gibson's Icina, 1/4s, 4 doz. in case. 1 35

Gibson's Icina, 1 lb 2 " 2 40

COFFEE.

GREEN

	c. per lb.
Mocha.....	32, 35
Old Government Java.....	30, 33
Rio.....	22, 23 1/2
Plantation Ceylon.....	29, 31
Porto Rico.....	24, 26
Guatemala.....	24, 26
Jamaica.....	22, 23
Maracaibo.....	24, 26

WHOLE ROASTED OR PURE GROUND.

ELLIS & KEIGHLEY'S.

	c. per lb
Java.....	33, 34
Java and Mocha.....	34, 36
Plantation Ceylon.....	35
Arabian Mocha.....	37
Santos.....	28, 28
English Breakfast.....	16, 24
Royal Dandelion in 1 lb tins.....	26

TODHUNTER, MITCHELL & CO'S

Excelsior Blend.....	33
Our Own ".....	31
Laguayra ".....	29
Mocha and Java.....	32, 33
Java, Standard.....	35
" Old Government.....	30, 32
Arabian Mocha.....	36
Santos.....	28

J. W. COWAN & CO.

Standard Java in sealed tins, 25 and 50 lbs.....	30
Standard Imperial in sealed tins, 25 and 50 lbs.....	32
Standard Blend in sealed tins, 25 and 50 lbs.....	33
Ground, in tins, 5, 10, 15 and 25 lbs.....	20, 30
Say's Parisien, in 1/2 and 1 lb tins	30

EXTRACTS.

Dalley's Fine Gold, No. 8, per doz.	\$0 75
" " " " 1, 1 1/2 oz.....	1 25
" " " " 2, 2 oz.....	1 75
" " " " 3, 3 oz.....	2 00

FLOUR AND MEAL.

	per bbl.
Flour, Family.....	\$5 10 5 45
" Manitoba Patent.....	6 20
" white wheat patent.....	5 70
" Strong bakers.....	5 60
Oatmeal, standard, bbls.....	6 00
" granulated, ".....	6 20
" rolled ".....	6 25
Rolled Oats.....	6 20
Brn, per ton.....	20 00
Shorts.....	21 30
Cornmeal.....	4 00 4 40

FLUID BEEF.

JOHNSTON'S, MONTREAL.

	per doz.
Cases, No. 1, 2 oz tins.....	\$2 75 \$3 00
" No. 2, 4 oz tins.....	4 50 5 00
" No. 3, 8 oz tins.....	8 00 8 75
" No. 4, 1 lb tins.....	12 60 14 25
" No. 5, 2 lb tins.....	25 00 27 00

FRUITS.

FOREIGN. c. per lb.

Currants, Provincial, bbls...	6 1/2, 6 3/4
" " 1/2 bbls	6 1/2, 6 3/4
" cases	6 1/2
Filiatras, bbls...	6 1/2, 6 3/4
" 1/2 bbls	6 1/2, 6 3/4
" cases	6 1/2, 6 3/4
Patras, bbls.....	6 1/2, 7
" 1/2 bbls.....	7, 7 1/2
" cases.....	7 1/2, 7 3/4
Vostizzas, cases.....	7 1/2, 8 1/2
" 1/2 cases	7 1/2, 8
5-crown Excelsior (cases).....	9 1/2, 9 3/4
" 1/2 case.....	9 1/2, 9 3/4

Dates, Persian, boxes,	5 1/2, 6
Figs, Elemes, 14 oz., per box	10 12
" 10 lb boxes	12 1/2, 13
" 20-lb "	15 16
" Seven-Crown	18
Prunes, Bosnia, hhd's	7 1/2, 8
" cases, new	8 1/2, 10
Raisins, Valencia, off stalk,	6 1/2, 6 3/4
Selected	7 1/2, 8
Layers	8 1/2, 8 3/4
Raisins, Sultanas.....	17, 18
" Eleme	7 1/2, 8
" Malaga:	
London layers	3 00 3 25
Loose muscatels	2 35 2 75
Imperial cabinets	3 25 3 50
" qrs, flat.....	1 00
Connoisseur clusters	4 00 4 25
Extra dessert "	4 75 5 00
" qrs.....	1 50
Royal clusters	6 00 6 50
Fancy Vega cartoons	2 75
Black baskets	4 00 4 25
" qrs	1 30 1 35
Blue " qrs	4 75 5 00
" qrs	1 50 1 60
Fine Dehesas	7 00 7 25
" qrs	2 00 2 25
Lemons, Malaga	
" Palermos	4 00 4 50
" Messina	4 00 4 50

Oranges, Floridas	4 00 4 50
" Jamaicas	
" Valencias	6 50
" California navels	5 00 5 50
" River seedlings.	3 75 4 00

DOMESTIC.

Apples, Dried, per lb.....	0 08 1/2 0 09
do Evaporated.....	0 14

GLASSWARE.

TAYLOR, SCOTT & CO.

	c. per doz
Lamp Chimneys, O.....	32
" " A.....	35
" " B.....	45

GRAIN.

Wheat, Fall, No. 2,	1 12
" Red Winter, No. 2	1 12
" Spring, No. 2.....	1 04 1 05
" Man. Hard, No. 1.....	
" " No. 2.....	1 18
Oats, No. 2, per 34 lbs.....	54 55
Barley, No. 2, per 48 lbs.....	59
" No. 3, extra.....	56 1/2
" No. 3.....	53 54
Rye.....	75 76
Peas.....	80 81
Corn.....	77

HAY & STRAW.

Hay, Pressed, "on track	7 00 9 00
Straw Pressed, ".....	5 00 7 00

LARD.

"FAIRBANK'S" REFINED COMPOUND.

In Butter Tubs.....	0 08 1/2
Fancy ".....	0 09
3-hoop pails	0 09 0 09 1/2
60 lb. cases of 3 lb., 5 lb., and 10 lb. tins, per lb	0 10

MUSTARD.

ELLIS & KEIGHLEY'S.

	cts
Durham, Fine, in 1/2 and 1 lb tins	
per lb.....	25
" Fine, in 1 lb jars.....	22
" Fine, in 4 lb jars.....	70
" Ex. Sup. in bulk, per lb.	30
" Superior, in bulk, per lb	20
" Fine.....	15
COLMAN'S AND KEEN'S	
In 4 lb jars.....	75
In 1 lb jars.....	25
D. S. F., in tins, per lb	41
" in 1 lb tins.....	42
" in 1/2 lb tins, per lb.....	44
D. F. in 1/2 lb tins, per lb	26
" " ".....	28

NUTS.

	per lb.
Almonds, Ivica	14 15
" Tarragona.....	16 17
" Formigetta.....	
Almonds, Shelled Valencias	35, 37
" Jordon.....	45, 55
Brazil.....	10 10 1/2
Cocconuts.....	6 00 6 50
Filberts, Sicily.....	11
Filberts, Oblong	14 15
Peanuts, roasted	12, 13
" green	9 10
Walnuts, Grenoble	17 18
" Bordeaux	12, 13
" Naples, cases	
" Marbots.....	13 1/2
" Chilis	12 13

Toronto Biscuit and Confectionery Co's

SODAS

Are giving unusual satisfaction.

Ask for the Yellow Boxes with

Red Label, and take no other. Send for Price List to

7 FRONT ST. E., TORONTO.

Prices current, continued—

PICKLES & SAUCES.BRYANT, GIBSON & CO'S. TORONTO
PICKLES.

John Bull, mixed, in bulk	\$0 60
" Chow Pic'le, in b'lk	65
" Mixed & Chow-Chow pts	2 15
" Mixed & Chow-Chow qts	3 25
16 g.	1 90
Horse Radish, bottles, per doz	2 25
SAUCES.	
John Bull, kegs, per gal.	1 25
" ½ pt. bottles, per doz.	1 25
" ¼ pt. bottles, per doz.	1 00
(according to quantity) 90c to	1 00
Devonshire Relish, kegs p. gal	1 75
" ½ pt. bottles,	1 25
per doz	1 25
Niagara Tomato, kegs, per gal	1 25
" Reputed pints	1 25
Terry's Candied Peels. c. per peels	16
Lemon, 7 lb boxes.	18
Orange, "	30
Citron, "	30
CROOK & BLACKWELL'S.	
Pickles, all kinds, pints, per doz	3 25
" LEA & PERRIN'S. per doz.	3 60
Worcester Sauce, ½ pts.	3 60
" pints	6 25

PRODUCE.

DAIRY.	
Butter, creamery, rolls	\$0 00 \$0 00
" tubs.	0 20 0 22
" dairy, tubs, choice	0 14 0 16
" medium	0 05 0 11
" low grades to com.	0 22 0 25
Butter, pound rolls.	0 17 0 21
" large rolls.	0 15 0 18
" store crocks	0 11 0 12½
COUNTRY.	
Eggs, fresh, per doz.	0 11 0 11½
" limed	1 35 1 0
Beans	3 00 4 00
Onions, per bbl.	1 05 1 10
Potatoes, per bag on tr'k	0 15 0 18
Hops, 1889 crop	0 35 0 38
" 1890	0 08 0 10
Honey, extracted	0 14 0 16
" section	0 08 0 08½

PROVISIONS.

Bacon, long clear, p. lb.	0 08 0 08½
Pork, mess, p. bbl.	15 50 16 50
Hams, smoked, per lb.	0 11½ 0 12
" pickled	

Bellies	0 11 0 11½
Rolls	0 09 0 09½
Backs	0 10½ 0 11
Lard, Canadian, per lb.	0 09½ 0 09½
Hogs	5 50 6 00
Tallow, refined, per lb.	0 05½ 0 06
" rough,	0 02

RICE, ETC.

Rice, Aracan	3½ 4c
" Patna	6 6½
" Japan	5 5½
" extra Burmah	3½ 4
Grand Duke	6½ 7½
Sago	3½ 4½
Tapioca	5½ 6½

SPICES.**GROUND.**

Pepper, black, pure.	\$0 20 \$0 22
" fine to superior	12 18
" white, pure	32 35
" fine to choice	25 30
Ginger, Jamaica, pure.	25 27
" African,	18 18
Cassia, fine to pure	18 25
Cloves	25 40
Allspice, choice to pure.	12 15
Cayenne	30 35
Nutmegs, "	75 1 20
Mace, "	1 00 1 25
Mixed Spice, choice to pure.	30 35
Cream of Tartar, fine to pure	25 37

STARCH.EDWARDSBURGH STARCH MFG. CO.
MONTREAL.
BRITISH AMERICA STARCH CO.
BRANTFORD.

No. 1 Laundry, 4 lb cartons.	54c
Canada Laundry	4½
Silver Gloss, crates	6½
Lily White, crates	6½
Silver Gloss, 1 lb chromos.	6½
Lily White, 1 lb chromos.	6½
Satin, Starch 1 lb chromos.	7½
Brantford Gloss, 1 lb chromos.	7½
No 1 Laundry, barrels & halves	4½
No 1 Prepared Corn	7½
Canada Corn	6½
Challenge Corn	6½
Rice Starch, 1 lb.	9
Cube, 1 lb.	7½

KINGSFORDS OSWEGO STARCH.	
Pure Starch—	
40-lb boxes, 1, 2, and 4 lb. pack'g's	8
36-lb boxes, 3 lb. packages	8

12-lb "	8½
38 to 45-lb boxes	8
Silver Gloss Starch—	
40-lb 1, 2 and 4 lb packages.	9
40-lb ½ lb package	9½
40-lb "	10
40-lb assorted ½ and ¼ lbs.	9½
6-lb sliding covers	9½
38 to 45 lb boxes	9
Oswego Corn Starch—for Puddings,	
Custards, etc.—	
40 lb boxes, 1 lb packages.	8½
20 "	8½

SUGAR. c. per lb

Granulated, 15 bbls or over.	6½
" less than 15 bbls.	7
Paris Lump, bbls	7½
" less than a bbl	7½
Extra Ground, bbls	8
" less than a bbl.	8½
Powdered, bbls	7½
" less than a bbl.	7½
White refined	6 6½
Extra bright refined	6½ 6½
Bright Yellow	5½ 6
Medium "	5½ 6
Brown	5½ 6
Raw Jamaica, in bags.	5½

SYRUPS AND MOLASSES.**SYRUPS.**

Redpath's "D"	Per lb.
" "M"	bbls. ½ bbls
Redpath's "B"	3½ 3½
" "VB"	3½ 3½
" Extra V.B.	3½ 3½
" Ex. Sup.	4½ 4½
" XXX Sup.	4½ 4½
Corn Syrup	4½ 4½

MOLASSES.

Trinidad, in puncheons	Per gal.
" bbls	38, 40c
" ½ bbls	42, 44
" bbls	42, 44
New Orleans, in bbls	48, 65
Porto Rico, hdds.	38, 45
" barrels	42, 47
" ½ barrels	44, 49

TEAS.**GREENS.**

Gunpowder—	Per lb
Cases, extra firsts	42, 50c
Half chests, ordinary firsts	22, 38
Cases, sifted, extra firsts	42, 50
Cases, small leaf, firsts	35, 40

Young Hyson—Moyunes	
Half chests, ordinary firsts.	22, 38
" seconds	20, 22
" common.	18, 20
PING SUEYS.	
Half chests, firsts.	28, 32
" seconds.	20, 22
Half Boxes, firsts.	28, 32
" seconds.	20, 22

JAPAN.

Half Chests—	
Choice	38, 40
Choice	32, 36
Finest	28, 30
Fine	25, 27
Good medium	22, 24
Medium	19, 20
Good common	18, 19
Common	16, 17
Nagasaki, ½ chests Pekoe	20, 22
" Oolong	17, 18
" Gunpowder	18, 20
" Siftings	8, 12½

CONGOURS.

Half chests, Kaisow, Moning...	52, 55
Caddies and half chests.	15, 50
Caddies, Pakling and new makes	18, 50

OOLONG.

Half chests Formosa	34, 50
Caddies.	36 55

ASSAMS.

Chests and half-chests Pekoe...	22,
SCENTED ORANGE PEKOE.	
Boxes, Foochow and Canton	28, 60

TOBACCO AND CIGARS.

British Consols, 4's; bright twist,	
5's; Twin Gold Bar, 8's	62c
Ingots, rough and ready, 7's	59
Laurel, 3's	52
Brier, 7's	50
Index, 7's	45
Honeysuckle, 7's.	53
Napoleon, 8's.	49
Royal Arms, 12's	50
Victoria, 12's	48
Brunette and Lovely, 12's.	45½
Prince of Wales, in caddies.	46½
" in 75 lb boxes	46
Bright Smoking Plug Myrtle, T &	
B, 3's	55
Lily, 7's	48
Diamond Solace, 12's	45
Mvrtle Cut Smoking, 1 lb tins	65
½ lb pg, 6 lb boxes	65
oz pg, 5 lb boxes	65



KINGSFORD'S OSWEGO STARCH.

"Pure" and "Silver Gloss"
FOR THE LAUNDRY.

Corn :: Starch,
FOR THE TABLE,

Standard of Excellence. Absolutely Pure.

For Sale by all Leading Jobbers in Canada.

T. KINGSFORD & SON, Oswego, N.Y.

KNOX, MORGAN & CO.,

Wholesale Dry Goods Importers,

HAMILTON, - - - ONTARIO.

APRIL AND MAY SORTING TRIP.

PARASOLS—See our Range. Some beautiful novelties.

FLOUNCINGS—Swiss and Cambric, from 24c. up.

PRINTS—Special new lot of the latest grounds and prettiest designs, just received.

SEND for SAMPLES of OMISH Prints.

HOUSE FURNISHINGS—Carpets, Curtains, etc. Big variety.

LETTER ORDERS—Best lines selected in filling.

STOCK CLEAN.

TERMS LIBERAL.

PRICES CLOSE.

Prices current, continued—

GLOBE TOBACCO COMPANY. CUT SMOKING TOBACCO.	
The Old Flag, 1/2 lb. in 5 lb. boxes.	66c
" " " 1 lb. Fancy Tins.	65c
" " " 1/2, 5 " "	38c
Gold Flake, 1-5, 6 lb boxes.	65c
" " " 1-10, 5 " "	65c
" " " 1 fancy tins.	75c
" " " 1/2 " glass jars.	65c
Hand Made, 1-5, 6 lb boxes.	72c
" " " 1-10, 6 " "	63c
" " " 1 fancy tins.	63c
" " " 1/2 " glass jars.	35c
" " " 1 glass jars.	70c
GRANULATED SMOKING TOBACCO.	
Uncle Tom, 1-5, 6 lb boxes.	40c
" " " 1-10, 6 lb " "	40c
LONG CUT SMOKING TOBACCO.	
Wig Wag, 1/2, 6 lb boxes.	36c
" " " 1-5, 6 lb " "	34c
" " " 1-10, 6 lb " "	40c
FINE CUT CHEWING TOBACCO.	
Golden Thread, 5 & 10 lb pails.	90c
Globe, " " "	85c
Victoria, " " "	70c
High Court, " " "	65c
Jersey Lilly, " " "	60c
Golden Thread, 1-16 " Foil in 1/2 gro.	9 00
Solace, " " " 1-16 " Foil in 1/2 gro.	6 00
CIGARS—S. DAVIS & SONS, Montreal.	
Madre E' Hijo, Lord Landsdowne	\$60 00
" " Panetelas	60 00
" " Bouquet	60 00
" " Perfectos	85 00
" " Longfellow	85 00
" " Reina Victoria	80 00
" " Pins	55 00
El Padre, Reina Victoria	55 00
" " Reina Vict., Especial	50 00
" " Conchas de Regalia	50 00
" " Bouquet	55 00
" " Pins	50 00
" " Longfellow	80 00
" " Perfectos	80 00
Mungo, Nine	35 00
Cable, Conchas	30 00
Queens	29 00
Cigarettes, all Tobacco—	
Cable	7 00
El Padre	11 00
Mauricio	15 00
DOMINION CUT TOBACCO WORKS, MONTREAL.	
Athlete	\$7 50
Puritan	6 25
Sultana	5 75
Derby	4 00
B. C. No. 1	4 00
Sweet Sixteen	3 50
CUT TOBACCOES.	
Puritan, 1/2 lb pkg., 5 lb boxes.	65
Old Chum, 1/2 lb pkg, 5 lb box.	65
Old Virgin, 1-10 lb pkg., 10 lb boxes	57
Gold Block, 1/2 lb pkg, 5 lb boxes	65
CIGARETTE TOBACCO.	
B. C. N. 1, 1-10, 5 lb boxes	78
Puritan, 1-10, 5 lb boxes.	70
Athlete, per lb.	1 10
SOAP.	
Ivory Bar, 1 lb. bars.	5 1/2
Do. 2, 6-16 and 3 lb bars	5 1/2
Primrose, 1 lb bars, wax W	4 1/2
John A. cake, wax W. per doz	42
Mayflower, cake,	42

Gem, 3 lb bars per lb.	3 1/2
" 13 oz. 1 and 2 lb. bars	3 1/2
Queen's Laundry, per bar.	5 1/2
Pride of Kitchen, per box.	2 75
Sapallo, 1 gross boxes	3 25
per gross, net cash.	12 00

TOILET SOAP.

TAYLOR, SCOTT & CO.

Baby's Own, 1/2 doz boxes	\$1 25
Our Boys, " "	1 25
Sea Foam, " "	1 75
London Bouquet, " "	60
Oatmeal, " "	85
" " " "	60
Paris Assorted, 1/2 " "	0 75
Albert Oatmeal bar, 2 doz. boxes	0 75
White Castile bar, 2 doz. boxes.	0 75
Fatherland, 1/2 doz boxes.	5 00

WOODENWARE.

Pails, 2 hoop, clear	No. 1... \$1 70
" " " "	" " 1 90
Pails, 2 hoops, clear	No. 2... \$1 60
" " " "	" " 1 80
" " " "	" " 1 80
Tubs, No. 0.	9 50
" " " "	8 00
" " " "	7 00
" " " "	6 00
Washboards, Globe.	\$1 90
" " " "	1 40
" " " "	2 25
" " " "	1 70
" " " "	1 60
" " " "	1 50
" " " "	1 30
" " " "	1 85
" " " "	2 75
" " " "	2 25

Matches, 5 case lots. Single cases	
Parlor	\$1 75
Telephone	4 05
Telegraph	4 30
French	3 60
Mops and Handles, comb.	1 25
Butter tubs	\$1 60 \$3 20
Butter Bowls, crates as'd	3 60

CLOTHES PINS.

5 gross, per box	0 75
4 gross, " "	0 85
6 gross, " "	1 20

CHAS. BÆCKH & SONS.

5 gross, single and ten box	0 75
lots	0 80
Star, 4 doz. in package	0 85
" " " "	1 25
" " " " cotton bags	0 90

INDURATED FIBRE WARE.

1/2 pail, 6 qt.	\$4 00
Star Standard, 12 qt.	4 50
Milk, 14 qt.	5 50
Round bottomed fire pail, 14 qt.	5 50
Tubs, No. 1.	15 50
" " " "	13 25
" " " "	11 00
Nests of 3.	3 40
Keelers No. 1.	10 00
" " " "	9 00
" " " "	8 00
" " " "	7 00
Milk pans	3 25
Wash Basins, flat bottoms.	2 75
" " " " round	3 00
Handy dish	3 75
Water Closet Tanks	18 00

DURABLE PAILS AND TUBS

WM. CANE & SONS, MANUFACTURING CO. NEWMARKET.

Steel hoops, painted and grain'd	2 20
Brass hoops, oiled and varnish.	3 25
No 1 tubs	9 50
No 2 " "	8 50
No 3 " "	7 50

YEAST.

Barm yeast in boxes of 2 doz.	
10c. and 2 doz. 5c. packages,	2 00
per box	

OUR NATIONAL FOODS.

Desiccated Wheat	pkg. doz 4 lb. \$2 30
" " Rolled Oats.	4 " 2 25
Snow Flake Barley	4 " 2 40
Desiccated Rolled Wheat	3 " 2 25
Buckwheat Flour, S. R.	4 " 2 25
Prepared Pea Flour	2 1/2 " 1 80
Baravana Milk Food	1 " 3 00
Patent Prepared Barley	1 " 1 80
Patent Prepared Groats	1 " 1 50
Gluten Flour	4 lb. 2 80
Farina, very choice.	1 1/2 lb. 1 30

HARDWARE, PAINTS AND OILS.

CUT NAILS, from Toronto:	
10 dy. to 60 dy	2 55 2 60
8 dy. and 9 dy	2 85 2 90
4 dy. to 7 dy	3 05 3 10
3 dy	C.P. 4 05 4 10
3 dy	A.P. 3 55 3 60
HORSE NAILS:	
" " " " 50 and 10 per cent. to 60 from list.	
HORSE SHOES:	
From Toronto, per keg	\$ 60 3 75
SCREWS: Wood—	
Flat head iron 7 1/2 p.c. dia	
Round " " 7 1/2 p.c. dia.	
Flat head brass 7 1/2 p.c. dia.	
Round head brass 70 p.c.	

WINDOW GLASS:	
25 in and under	1 55 1 60
26 to 40	1 60 0 00
41 to 50	3 60 0 00
51 to 60	3 90 0 00
61 to 70	4 20 0 00
ROPE: Manila	0 15 0 16
Sisal	0 11 1/2 0 12 1/2
AXES: Per box, \$6 to \$12.	
SHOT: Canadian, dis. 7 1/2 per cent.	
HINGES: Heavy T and strap	05 05 1/2
" " " " Screw, hook & strap.	03 1/2 04 1/2

WHITE LEAD: Pure Ass'n guarantee ground in oil.	
25 lb. irons.	per lb 5 1/2
No. 1.	" 5 1/2
No. 2.	" 4 1/2
No. 3.	" 4 1/2
TURPENTINE: Selected packages, per gal.	0 62 0 63
LINSEED OIL, per gal, raw	0 64 0 65
Boiled, per gal.	0 67 0 68
CASTOR OIL: Best per lb.	0 11 0 12
GLUE: Common, per lb	0 10 0 11

PETROLEUM.

F. O. B. Toronto	Imp. gal. \$0 16
Canadian	0 17 1/2 0 18
Caroon Safety.	0 20 0 22
Canadian Water White	0 23 0 24
Amer'n Prime White	0 25 0 00
" " Water White	0 27 0 00
Photogene	0 27 0 00

DRUGS AND CHEMICALS.

Alum	lb \$0 02 \$0 03
Blue Vitriol	0 06 0 07
Brimstone	0 02 1/2 0 03 1/2
Borax	0 13 0 14
Camphor	0 75 0 80
Carbolic Acid	0 40 0 45
Castor Oil	0 13 0 14
Cream Tartar	0 30 0 31
Epsom Salts	0 01 1/2 0 02 1/2
Paris Green	0 18 0 22
Extract Logwood, bulk	0 13 0 14
" " boxes	0 15 0 17
Gentian	0 10 0 13
Glycerine, per lb	0 18 0 20
Hellebore	0 16 0 17
Iodine	5 00 5 50
Insect Powder	0 38 0 45
Salpêtre	0 08 1/2 0 09
Soda Bicarb, per keg	2 50 2 75
Sal Soda	1 00 1 25
Madder	0 12 1/2

VINEGAR.

A. HAAZ & CO	
XX, W.W.	0 20
XXX, W.W.	0 25
Honey Dew	0 30
Pickling	0 30
Maiting	0 45
THE BADGEROW FALCONER VINEGAR CO	
French Bordeaux	per gal. 0 34
Tarragona	" 0 32
Triple	" 0 30
Fruit Vinegar	" 0 27
Pickling	" 0 28
XXX	" 0 25
Extra XX	" 0 22
XX	" 0 20
X	" 0 16
Cider Vinegar	0 16 to 0 25
Honey Vinegar	0 25
Eng. Malt Vinegar	0 50 to 0 60
Bottled Malt Vinegar, qts.	2 00
Methylated Spirits	2 00 to 2 25

INK.

EDWARD CATCHPOLE & CO.	
Blue black, 2 oz., per gross.	4 00
Jet Black, 2 oz.,	3 75
All colors, 2 oz.,	4 50
Blue black, quarts, per doz.	5 00
" " pints,	3 25

FISH.

Frozen Fish:	
Trout	per lb
Whitefish	do
British Columbia salmon	per lb
Lake herring	per 100
Pickrel	per lb
Fike	do
Smelts	
Pickled and Salt Fish:	
Labrador herring, p. bbl	5 75 5 50
Shore herring	4 50 5 50
Salmon trout, per 1/2 bbl	4 25 4 50
Whitefish	5 25
Lake herring split	"
Dried Fish:	
Codfish, per quintal	5 25 5 75
" cases	5 00 5 50
Boneless fish	per lb 0 04
Boneless cod	0 06 1/2 0 08 1/2
Smoked Fish:	
Finnan Haddies	per lb 0 07 1/2 0 08
Bloaters	per box 1 00 1 05
Digby herring	" 0 16
Sea Fish:	
Haddock	per lb 0 05 1/2 0 06
Cod	" 0 08 1/2 0 08 1/2
Spring salmon	" 0 20
Flounders	"
Halibut	" 0 20

THE
ST. LAWRENCE SUGAR REFINING CO'S
Granulated
and Yellows
ARE PURE.

- NO BLUEING -

Material whatsoever is used in the manufacture of

OUR GRANULATED.

The Canada Sugar Refining Co.

Redpath (Limited),
MONTREAL.



We are now putting up, expressly for family use, the finest quality of PURE SUGAR SYRUP, not adulterated with Corn Syrup, in **2-lb.** cans, with movable tops.

FOR SALE BY ALL GROCERS

THE CANADA MEAT PACKING CO.,

MONTREAL,

BEEF AND PORK PACKERS,

Curers of the Celebrated C.M.P. Brand of Smoked Meat, Sugar cured extra-flavored Hams and Bacon.

Compressed Corned Beef. Ox and Lunch Tongue.
Pure Lard a Specialty.

WRITE FOR QUOTATIONS.

:- HOW TO SELL GOODS :-

Send Ten Cents to the GROCER PUBLISHING Co. for a copy of B. F. Cumming's Prize Essay on "How to Sell Goods."

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Corner Hastings and Granville Streets, one block from Railway Station and Steamship dock.

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PROUT & INSLEY,
Proprietors.

THE COLONIAL,

New Westminster, B.C.

Headquarters for Commercial Travellers. Fine Sample Rooms. First-class in every respect.

GEO. R. RAYMOND, Proprietor.

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Regina, Assa.

First-class Family and Commercial Hotel.

Good sample rooms. Livery in connection.

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Favorite Western Summer Resort. The best of accommodation for travellers.

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KAMLOOPS, B.C.

The leading hotel in the city. Sample rooms convenient to stores, provided for commercial

CREEDEN & SMITH, Props

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WINNIPEG, MAN.

First-class in every respect.

JAS. O'CONNOR, Prop. FRED SPRADO, Mgr

LELAND HOUSE,

Graduated Prices. Recently furnished.

W. D. DOUGLAS & CO., Proprietors.

The finest hotel in the Northwest. Pure spring water. Corner Main and Albert Sts.

City Hall Square, WINNIPEG, MAN.

The Clarendon Hotel,

Winnipeg, Man.

RUTLEY & McCAFFREY Proprietors.

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PORT ARTHUR, ONTARIO.

Beautifully situated, fine sample rooms. Special attention and accommodation for travelling men.

MERRILL & HODDER, Props.

PATERSON HOUSE,

OWEN SOUND, ONT.

One of the best appointed houses in Ontario, situated in the business centre of the town. All modern improvements. Headquarters for commercial men

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128 Adelaide E., Toronto,

Sole City Agents for the "Canada Salt Association"

Dealers in all kinds of Table, Dairy, Meat Curing, Barrel and Land Salts.

The "Acme" Table Salt (new process) will not get damp or hard.

Two Silver Medals, at Industrial Exhibition, Toronto, 1890, for our "Acme" Table Salt and our "Star Brand" Dairy Salt.

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The Best Scouring and Cleaning Soap in the World.

For cleaning woodwork, pots, kettles, pans, floors, painted ceilings, windows, and everything in the cleaning of which a Scouring Soap can be used it has no Superior. It is a larger cake, lasts longer does its work better, and is cheaper in every way than any other Scouring Soap. Cut this out, and ask your Jobber to send you a box of Pride of the Kitchen. It is worth trying.

KIRK L. PERRY, Agent,
TORONTO, CANADA

THE "QUICK AND EASY" WASHBOARD

(Patented.) Made by the

Brandon Manufacturing Co.,
of Toronto, (Limited.)
STRACHAN AVENUE, TORONTO.



This board possesses the advantage of a double crimp, and only the best quality of wood and zinc are used in its manufacture.

All first-class grocers keep it.

BROOMS

For choice family trade. Made of selected corn, and handles striped and varnished.

35	"Peerless"	35
30	"Ideal"	30
25	"Royal"	25
20	"Anchor"	20
15	"Crown"	15

Handled by all first-class grocers and we warrant them to give satisfaction in every respect.

Manufactured by

CHAS. BOECKH & SONS,
Toronto.

SAMPLE ORDERS SOLICITED.

CORTICELLI

SPOOL SILKS & TWISTS,
EMBROIDERIES & FANCY SILKS.

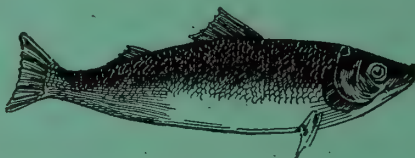
To satisfy and please your customers you must keep the best lines. "CORTICELLI" has that reputation; if you want to put in a line of these goods. Send for further information and prices to

CORTICELLI SILK CO.,
ST. JOHNS, P. Q.

ORDER A CASE OF
OCEAN WAVE BAKING POWDER

From your Wholesale Grocer.

Sells itself after one Trial. Prices Current



Fraser River Salmon

"ROYAL"
- AND -

"BRITANNIA"

Brands of canned salmon are the finest packed in British Columbia. The canneries being situated at the mouth of the Fraser River are in a position to pack their fish fresh from the boats.

BELL-IRVING & PATERSON,
AGENTS,
Vancouver and New Westminster, B.C.

C. G. Hobson & Co.,

COMMISSION MERCHANTS.

AGENTS FOR

Princess,
Diamond
and
Stanley

brands of canned salmon. We pay special attention to consignments placed in our charge.

C. G. HOBSON & Co.,
Vancouver, B.C.

T. G. Williamson & Co.,

COMMISSION MERCHANTS.

TEAS, COFFEES, FRUITS, SUGARS, ETC
42 Front Street East,
TORONTO, ONT.

- PARISIAN - BLUE!

Is Stronger and More
Economical
THAN ANY OTHER BLUE.

It Does Not Stain the Linen.

TELLIER, ROTHWELL & CO.

MITTENS.

Best and Cheapest in the Market.



Specially designed and adapted for Brakesmen, all classes of Railroad Work, Lumbering, Teamsters and Farm Work; made in Saranac, Buck, and our "Yellow Napa Tan Horse"—the strongest material made. Dealers will consult their best interests by waiting for our Travellers.

W. H. STOREY & SON,
ACTON, ONT.



Ross's Royal Soda Water.
" " Seltzer Water.
FOR SALE BY
ALL FIRST-CLASS GROCERS.

ESTABLISHED 1856.

To please your customers sell Martin's Mount Forest Oatmeals.

Ordinary oatmeal is hard to digest because it is not boiled long enough.

By our New Process the meal is partly cooked and is easily digested.

If your wholesale grocer does not keep them write direct to

MARTIN BROS.,
Mount Forest, Ont.

Oats and Feed a Specialty.

ALL THE LEADING WHOLESALE TRADE HANDLE PURITAN CUT PLUG AND OLD CHUM SMOKING TOBACCO

FINE GOODS OUR SPECIALTY.

MUNGO CIGARS, EXCEPTIONALLY FINE.

MADRE E HIJO (7 SIZES).

EL PADRE AND CABLE.

THE CANADIAN GROCER

& GENERAL STOREKEEPER

PUBLISHED WEEKLY
\$200 PER YEAR

VOL. V.

TORONTO, APRIL 24 1891.

No. 17

Fac-Simile of Package.



Registered.

BENSON'S CANADA PREPARED CORN

Superior to any Imported
CORN STARCH.

RELIABLE AND UNIFORM
IN QUALITY.

FOR SALE BY EVERY GROCER.

H. A. NELSON & SONS

MANUFACTURERS

AND

Wholesale Dealers

—IN—

BROOMS

AND

WHISKS,

Brushes, Woodenware,

Baskets, Cordage,

Grocers' Sundries.

MONTREAL,

TORONTO.



ASK FOR

MOTT'S

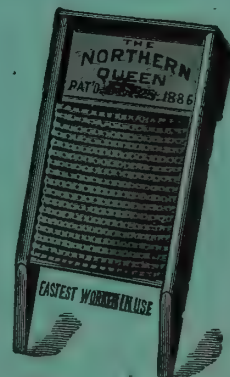
DUNN'S BAKING POWDER

THE COOK'S BEST FRIEND
Largest Sale in Canada.

Taylor, Scott & Co.

TORONTO.

THE BEST



IS THE CHEAPEST.

Retail Price, 25c.

For sale by all first-class grocers

EVERY Reader of this paper is a buyer, Therefore advertisers should see that their advertisements do not grow stale. Change them constantly, introducing new goods if you have them; if not let us know what you have in seasonable articles. This is what buyers want

ALWAYS ASK FOR THE
'John Bull' BRANDS.
Manufactured by
BRYANT, GIBSON & Co.



AGENCY FOR—
Ganong's Lily Chocolates,
Terry's English Bottled Confectionery,
Negree's French Crystallized Fruits.

W. BOULTER & SONS,
Picton, Ont.

PACKERS OF THE CELEBRATED

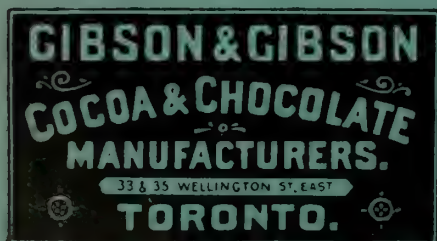


Canned Fruits and Vegetables.

Every can has a Lion on the Label. This label is a guarantee to the consumer that the quality is first-class. Ask your Grocer for the Lion Brand. Do not take any other.

**Bay of Quinte
Canning Factories.**

Head Office, **PICTON.** Branch, **DEMORESTVILLE.**



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BECAUSE They have the best machinery.

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\$ STORAGE

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(BOND AND FREE)

Warehouse Receipts Issued.

THE SHEDDEN CO., Ltd.,

184 Front St. East,

TORONTO.

**BREADMAKER'S
DRY HOP
YEAST**

Makes light white, wholesome, and delicious Bread.

For sale by all wholesale grocers, at \$1 per box.

Manufactured by

THE BREADMAKER'S YEAST CO.,

TORONTO, ONT.

**SPANISH
BLACKING**
**THE
KING OF
BLACKINGS.**

SCRIVEN, ENG



THE CANADIAN GROCER

& GENERAL STOREKEEPER

PUBLISHED WEEKLY.
\$200 PER YEAR

Published in the interest of Grocers, Cannerymen, Produce and Provision Dealers
and General Storekeepers.

J. B. McLEAN & CO., (Ltd.)
PUBLISHERS.

115 ST. FRANCOIS XAVIER STREET,
MONTREAL.

8 WELLINGTON STREET WEST,
TORONTO.

Vol. V.

TORONTO, APRIL 24, 1891.

No. 17

SPECIAL TO OUR READERS.

As the design of THE CANADIAN GROCER is to benefit mutually all interested in the business, we would request all parties ordering goods or making purchases of any description from houses advertising with us to mention in their letter that such advertisement was noticed in THE CANADIAN GROCER.

OUR MONTREAL OFFICE.

Our Montreal Office is located at 115 St. Francois Xavier St. Our representative, Mr. G. Hector Clemes, will be pleased to have subscribers and advertisers call upon him there. He will also pay special attention to gathering business items and attending generally to the interests of this paper.

One of the vexations of the retail trade is the delay they are occasioned by the releasing of their freight. Railway companies are apparently indifferent to the urgent wants of the retailer, their slowness has become chronic, and the trade have come to take it as a necessary evil. If a dealer's shipment gets stowed into a car containing goods for a man in some other town, the chances are that the receipt of the dealer's goods will be delayed a day or two till the other man can get his stuff out of the way. The delays are not always to be accounted for, and some of them are very exasperating.

* * * *

"The kettle can't call the pot black" is the retort with which the Wholesale Grocers' Guild will most likely answer any further anti-combine criticism from their brethren of the Toronto Retail Grocers' Association. The action of the latter in committing themselves to the support of the prices agreed upon by the Master Bakers' Association, puts them in the same position as the wholesalers who uphold the prices of manufacturers. The attempt to discipline one of their own members who was refractory with reference to the contract with the bakers, is analogous to the case of the Guild and Mr. Lumbers, only in the latter instance the Guild upheld its contract, and in the former the

Association sacrificed it, contenting itself with a mere protest, the seller of cheap bread declaring it to be his intention to continue to sell below the bakers' regulation prices.

* * * *

The duty ought to be taken off or at least reduced on raw sugar. An argument pleaded in favor of that is the fact that the cost of producing refined in the United States is so much less than it is here. As we pointed out a fortnight ago, United States refined sugar, regularly imported, would be more costly to the Canadian consumer than would Canadian refined. The difference is about three cents a pound, and that difference, it is said, may be cancelled by the smuggler, who has an inducement therein to attempt the evasion of the duty, which is about three cents a pound. But the temptation to the smuggler is not so great as it seems. He could scarcely have anything much harder to smuggle than sugar, and if he has to shun the means of expeditious transit, he will find his freight charges are too heavy to make the venture pay him. The carrying of sugar across the border in wagons, or under similar disadvantages of transport would never pay. Notwithstanding this we want free sugar if we can get it.

* * * *

In uniting to tender a banquet and an address to the Hon. Frank Smith, the two local grocers' associations—the wholesale and the retail—do as much honor to themselves as they do to him who is to be their guest. It would indeed be regrettable that division upon any question should prevent the two branches of the trade from joining in a unanimous tribute to the distinguished merchant who is closing so long and so eminently honorable a commercial career. The preparations for the banquet have been marked by the most hearty co-operation of both wholesalers and retailers, and the result will un-

doubtedly be gratifying to all concerned. If there were more numerous occasions of common action on the part of the two branches of the trade there would probably be less misunderstanding. What organization has done to make cordial feeling among wholesalers, what it has done to make cordial feeling among retailers, more frequent contact between the two organizations can do to make harmony between wholesalers and retailers.

* * * *

The attack on package tea, which was involved in the condemnation of package goods generally, at the last meeting of the Toronto Retail Grocers' Association, is like all attacks, one-sided. There is much to be said in favor of tea which reaches the dealer in packages ready for retail distribution. In the first place, being in lead foil, it reaches the consumer in much better condition than tea in bulk, which has been exposed to the air and other damaging influences throughout the period occupied in the sale of it. In the second place, as it is blended in the place of its growth, its quality is more apt to be constant than in the case of blends improvised by the Canadian dealer. In the third place, packages of blends are an offset to the loss of trade in black tea, which is going largely into the hands of tea-store men, instead of into those of the grocers. In the fourth place, the profit is about as large in the case of packages as in the case of bulk tea, as the labor of blending and a large part of the cost of handling are saved by the packages. Of course, if packages are allowed to get into the hands of peddlers and dry-goods men, etc., then retailers have good grounds for pronouncing against them. But that drawback is not inherent in the tea, but might probably be incidental to the portable form in which the tea is put up. Until package tea is so degraded, it is premature to condemn it.

MEN OF THE TIMES.

MR. HUGH BLAIN.

"The force of his own merit makes his way."

—SHAKESPEARE.

Mr. Hugh Blain, of the firm Eby, Blain & Co., wholesale grocers, Toronto, is a man of the times in a twofold sense. His individuality is a product of the times, and is now sufficiently matured to be in turn an influence of the times. There are plenty of able people born in a particular period, but not of it, who never in their lives catch up to the spirit of the age. Such are brought up in the sole study of the past. Mr. Blain's education, experience and habits of thought have the unmistakable stamp of latter day ideas upon them. Being trained in the very stir of progress, he is to-day one of the live men whose activities are the forces that modify and develop the tendencies of the times.

Mr. Blain is a Canadian, and is now in the prime of life. He was born near Toronto in the township of King. His business career has been exclusively in Toronto. In 1886 he left school and went into the counting-house of Nerlich & Co., who yet do business as dealers in wholesale fancy goods in this city. He began as a youth working from 7 in the morning to 10 or 11 at night for \$5 a week. Long before he ended he was financial manager, and in 1875 he became a member of the firm. The discipline of his long hours, a detail in the business education of young men that is happily left out now, made him a worker.

He learnt then that the best way to dispose of an irksome duty is to get it done as quickly as possible. After five years as partner in the firm Nerlich & Co., he joined Mr. Eby in the wholesale grocery firm Eby, Blain & Co. They opened at No. 11 Front St. East, next door to Smith & Keighley. When Messrs. Wm. Ramsay & Co. retired from business, Messrs. Eby, Blain & Co. moved into the premises vacated by them, on the south-west corner of Scott and Front streets. Messrs. Eby, Blain & Co. will make another move in June to the fine warehouse they have bought from the Hon. Frank Smith, which, when stocked and filled up by the incoming proprietors, will vie with any

wholesale grocery store on the continent. Some years ago Mr. Blain took quite an active part in politics, and was several times elected President of the Reform Association. Latterly he has shown little interest in political parties, but has given a good deal of attention to current problems in political economy. He is one of the most prominent advocates of the Business Tax, and was one of the most determined workers for the city's rights upon the esplanade question. He was chairman of the Plans and Construction committee of the Citizens' Association. It was this committee which got up the plan for the viaduct that created so much discus-

of the times. He was the treasurer of the same association for years. For three years Mr. Blain was president of the National Club, which numbers in its membership many distinguished Canadians, and which exercises a very considerable and beneficent influence upon the patriotism of the country. Mr. Blain was paymaster of the Queen's Own for some time, and at the time of the North West rebellion he took charge of the families of the regiment. None of these families were neglected, as the paymaster gave the most conscientious attention to their wants, and the city council always paid as he recommended.

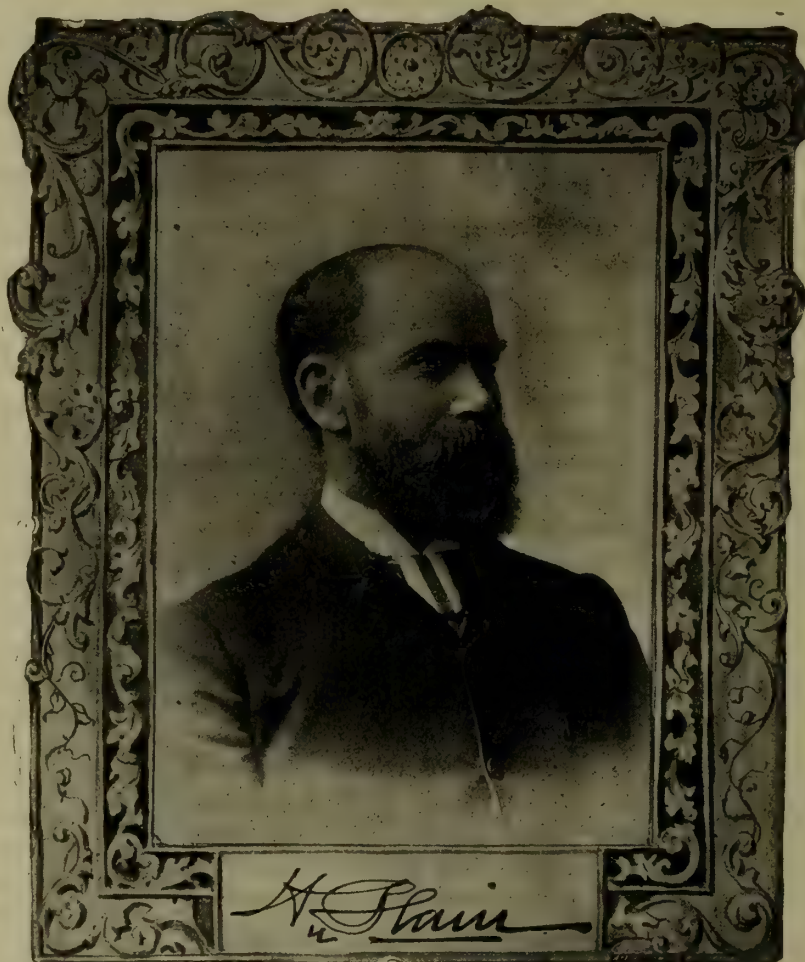
There are many other connections in which Mr. Blain is well known. He is usually chosen to take a prominent place in any movement or

body with which he is connected. But it does not need the accident of office or position to bring him into public notice as one of any body of men with whom he is associated. His own parts, his own energies, suffice to bring him out in relief even against a background of brilliant men. He has a guiding motive in all that he attempts either alone or in conjunction with others, and the mainspring of that motive is the desire to make progress. What he touches he aims to improve, and therefore he takes hold of it earnestly and generally with success. While he holds, and has held, many offices in various institutions, none of them has, with him, been a sinecure. He was always a worker, whether in office or out of office, for the welfare of whatever interest he identified himself with.

His firm is a very prosperous one. Since it was formed its trade has grown enormously. During the past five years it has done an annual business never under \$1,000,000, and now very considerably above that sum. This is a big record. In that business nothing has been traded in but groceries. There was no liquor or provision trade connected with it, and the business was purely whole-

sale. All the bargains it has to give go to the direct benefit of the retailers, and not jobbers.

Every man who has succeeded as Mr. Blain has succeeded must have a sort of business creed. He must believe in the efficacy of practising some principles of conduct, and he must have practised them. Mr. Blain never promises to do what he cannot see his way clearly to do, and he never breaks a promise. That itself is a good strong element in the groundwork of a man's success. Another thing Mr. Blain evidently believed in was what Carlyle calls "the gospel of work." He was a worker, and made it a rule of conduct throughout his experience of a quarter of a century not to break the monotony of work by even taking a smoke during business hours. Mr. Blain is a clear writer, a ready and logical speaker and a very unassuming man.



MR. HUGH BLAIN.

sion. In that notable association of citizens, which supplemented the work of Toronto's municipal council and drew applause from the whole body of the people, Mr. Blain was one of the two most conspicuous men. His controversial writings upon the combine question were published by the Wholesale Grocers' Association.

Mr. Blain is second Vice-president of the Toronto Board of Trade, to which office he has been elected twice. He has also been on the council of the Board of Trade for the last ten or twelve years. He is an ex-president of the Commercial Travelers' Association, a body which has an important place among the trade influences

DISCOUNTS FOR CASH.

Lack of space obliged us to hold over our comments upon "Merchant's" letter, which we published the week before last, upon the subject of Discount. Our correspondent's objection to discounts is, that they are not real deductions from the price, that the customer is misled into the belief that they are, and supposes he has got a special bargain when in reality he has paid current prices. "Merchant" holds that the net price should always be the one quoted and sold at; then if the customer pays cash he obtains no concession, while if he takes credit he will have to pay interest equal to the discount now involved in the quotations. Preference for doing business in a very above board manner no doubt leads "Merchant" to choose interest rather than discount.

But discount has manifest advantages. It has been more persuasive with customers to pay cash than interest has been. One reason is, that discount puts the benefits of cash—buying in vivid relation to the present, while interest puts the drawbacks of credit—buying in relation to the future. The more remote the effect, either in time or space the weaker is its action as a motive. A man will yield more to the argument of what is an advantage now than he will to the argument of what will be his disadvantage three months hence. If a man buys a quantity of tea on which at the net price the interest will be \$12 at the end of three months, he will not do so much to escape the paying of this interest, as he will do to get hold of a \$12 discount off the amount at prices quoted. There is no essential difference between discount and interest, but one is nearer than the other, and so is more telling in its appeal to a man's ready money. It encourages the customer to pay cash, while interest forbids him to accept credit. If buyers are deluded into the idea that they are getting special bargains when they are getting only what is open to everybody with the cash, the delusion is a useful one if it avails to induce more cash buying.

Then, again, a credit price is always a more agreeable one to quote than is a cash price. If only net prices are quoted, the merchant has the disagreeable correction to make that this is a subject of interest in the case of time men. It is more gracious thing to quote a credit price, and then hand back a discount for cash, than it is to quote a cash price and have to tell a customer afterwards who has not the money, "But to you it is 3 per

cent. dearer." All exceptions and reservations ought to be as far as possible made agreeable to the customer, not offensive to his self-esteem. To make price advantages please, they ought not to be quoted net.

In a country where there is so large a credit business done as there is in Canada, all prices ought as far as possible to be quoted on the supposition that credit will have to be allowed for, so that where credit is not given, the cash man may be gratified by the concession of discount.

Discount does not tend to drive out small dealers when it is calculated on a purely time basis, but it undoubtedly does discriminate against the small dealer when it increases with the amount. To give a trader a bigger discount because he buys twice the amount of goods that his competitor does, is certainly to handicap the competitor. It ought to be enough that the former trader sells twice the quantity of the goods in question, so that the volume of his profit may be twice as large upon this line as is his competitor's. He should not need the added advantage of a larger rate of discount. But if discount, which varies with the amount has this ill effect upon small traders, so would have interest which varies with the amount. It is not on account of its nature as discount, therefore, that a reduction according to amount is mischievous. It is undoubted that if there were no discounts scaling according to the amount of the order, there would be less speculative buying. The less of that the better.

As for flour and other like goods, there is no discount upon the quotations for them, because such stock is not sold on credit, hence no addition is made to the net price to provide for expected loss of interest. Its future worth is not quoted because it is sold only for strictly present payment.

CREDITORS' MEETINGS.

In the investigation of a dealer's affairs to determine whether he shall be closed up or allowed to resume business, his creditors are the judge, jury, witnesses and plaintiffs. The matter is entirely in their hands. They may exact the pound of flesh or they may overtemper justice with mercy. Sometimes they err one way, sometimes they err the other, but the number of cases in which they take the middle course and do the right thing is probably larger than ought to be expected from bodies of men upon whose voluntary course of action there is no check. Every group of creditors who are made a court-

commercial by the failure of a single trader, have more absolute power to make or mar his future than has any court-martial to exonerate or disgrace a soldier. They ought not therefore to take action upon hasty, narrow or shallow views. There are many things to be thought of besides their own immediate advantage. Although they are a board brought together by exclusively private individual interests, yet they are acting in a public capacity when weighing a dealer's affairs in the balance. The winding up of the insolvent's business may be a public benefit, his continuance in business may be a public grievance.

Even with the best intentions, and the most unbiassed minds on all hands, the problem of what is best to do is not always satisfactorily solved by the creditors. Much less is it satisfactorily solved when sinister influences are allowed to be thrown into the scale for or against the debtor. The cases are numerous where the verdict, for or against giving the dealer another chance, is not strictly judicial. Does it not now and then happen that one creditor will be forward to propose lower terms than the insolvent would propose himself? Also, is it exceptional for the debtor to be able to submit letters from individual creditors, in which the greatest confidence in his uprightness and ability is expressed? Those who propose the lower terms, those who write such letters, are very ostentatious with their good will, and cannot but make the insolvent grateful, and therefore prepared to trade with such generous and sympathetic creditors. Their attention is not confined to the question of the rightfulness of closing up or compromising with the debtor, but is on the lookout for future trade. Other creditors see into the motive of this desire on the part of their colleagues to make themselves solid with the debtor, and, determined not to be outdone in liberality, they too make a bid for his trade by acquiescing in easy terms. Thus a man's restoration to his status as a trader is often due to mutual jealousy as to which creditor shall most befriend him. This, no doubt, is the chief reason why so many compromises are made that never should be made.

In the same way a very deserving man may be voted out of business because the greater proportion of his indebtedness is to the smaller number of his creditors. The larger number, having in such a case the less to lose, may out of pique at his not having dealt more with them, decree that he shall stop.

In the instances where creditors are met by the wariness of an unscrupulous rogue, they do not always display the firmness and courage that they should. He can dictate the terms of his surrender too often, and one of these terms is the conceding of his discharge. It is a pity that it is so. Every board of creditors ought to feel that it is a reforming agency, and should have a solicitous regard for the health of trade.

MANUFACTURER AND RETAILER.

Last Tuesday our reporter visited the factory of the Barm Yeast Manufacturing Co. It was surprising to see the rapid progress this company had made, in so short a time, in the equipment and business management of their factory. The proprietors very kindly invited our reporter to inspect the factory, and a very interesting half hour was spent in watching the different stages in the manufacture of Barm Yeast. Thousands of cakes are being manufactured daily, and a large trade is being rapidly established. "We cannot fail to keep and increase our large trade," said Mr. Bucklee, one of the firm, "and for this reason, that the Barm Yeast is giving every satisfaction." Here a large drawer containing hundreds of testimonials was opened. "These," continued Mr. Read, another member of the company, "are some of the testimonials we have received, and every mail adds to their number. They are all so good it is hard to select the best." The first one our reporter picked up read as follows:

ORANGEVILLE, April 14th, 1891.

DEAR SIRS,—Seeing your advertisement, I thought I would write. I got a package of Barm Yeast, and my aunty made some excellent bread and buns, and she will always continue to use it. I heard one of our neighbors say it was the best yeast she ever used. Yours, etc., LILLIE DELANY.

"We wish" continued the proprietors "that you would announce to your subscribers that we are always pleased to see any of the grocers who may visit Toronto, and we will have much pleasure in showing them over our factory. We wish to become more intimately acquainted with the men who handle our goods. We don't see why there should be such a reserve between the manufacturer and the retailer. Kindly assure the grocers of a hearty welcome."

[We fully endorse this company's position, of establishing a free intercourse between the manufacturer and the retailer, and would advise all who can, to pay the factory of the Barm Yeast Company a visit.

DID IT OCCUR TO YOU?

One thing we have noticed in connection with the recent change in the price of sugar, and that is that before the drop the grocers in hundreds of towns and cities got together and agreed upon the price at which sugar should be sold. This was true in places where no association existed and these meetings were the first ever held by the grocers of those towns. Doesn't that show the progress association work is making? Would that have been possible fifteen years ago? Hasn't it all grown out of the organization of associations in Boston and other places? And now that these grocers have once met to fix the price of sugar temporarily, wouldn't it be a good idea for them to organize associations and make the fixing of the price of sugar as the market changes a permanent thing?—New England Grocer.

A PROMISING SPlice.

A new firm of grocery brokers has opened business at No. 40 Front St. E., Toronto, under the style Wright & Copp. It ought to be a successful one, for the material in its composition is the very best. Both partners are young, energetic, well-versed in the requirements of their business, and having excellent trade connections. Mr. Hy. Wright is widely known as Messrs. Michie & Co's manager, which position he held for above seven years. He is as highly regarded as he is widely known. Mr. E. H. Copp is, with most of the local trade, an intimate acquaintance, having for sometime been a city traveller on the staff of Messrs. Davidson & Hay. The firm has made an auspicious start, as they have the best wishes of all along the street, and they have been favored with agencies from some first class manufacturing concerns. Among these are the Surprise Soap Company, the New York Biscuit Company, E. C. Hazard & Co., wholesale grocers, New York. The lines sold for these firms alone are very popular ones, the Surprise Soap being particularly so.

HOW DO YOU STAND?

All grocers do not fail on account of slow collections as one might be led to believe if he accepted the majority of excuses for failure that are reported in the newspapers. This being the most respectable excuse it is readily adopted by the man in financial straits. In many cases he does not know the exact reason for his failure because he has not taken the pains to properly figure his profits. There are grocers who have been handling certain staples for years who would be surprised to find upon carefully figuring up every item of expense connected with them, that they had been losing money on every package they handled. Grocers are not as a rule good bookkeepers. Their time and attention is occupied with the petty details of the business, and it is difficult to get settled down at a desk and figure out cost. Some of them find that keeping track of the accounts is one of the most tedious tasks about the business, and they are inclined to put it off until the last or neglect it. Competition very often leads grocers to secure cheap help, and they frequently trust their books to incompetent or inexperienced bookkeepers, making cursory examinations from time to time themselves, and so long as a fair profit is shown on their books they are satisfied. The balance at the end of the month does not always mean a profit by which the financial status of the concern may be determined. No merchant can tell whether he is making or losing money until he has figured in all the charges in connection with the purchase and transportation, and selling and proceeds have been taken into account as well as the interest on capital invested and the salaries of the partners engaged in the management of the bus-

iness. If the sum realized from the sale of the merchandise is not sufficient to pay rent and taxes, clerks' salaries, cartage, discount, interest, depreciation in value of goods on hand and bad debts, then the result of the business has been a loss to the proprietor instead of a profit.—Chicago Grocer.

NOTES TAKEN ON THE ROAD.

Mr. Geo. Buckley, Niagara Falls, Ont., has retired from the grocery business, and is now proprietor of the Windsor hotel of that town. His successor in the grocery trade is Mr. T. Menzie, a young man of ability, with sound business principles and energy sufficient to make his mark. He has an established trade and first-class location. Strict adherence to "Business is Business" will insure success for him.

Mr. G. A. Brant, Niagara Falls, Ont., was called on by our representative a few days ago. Mr. Brant said he was expecting him and would pay one year's subscription now due and another year's in advance, as he liked the way the paper was conducted and wanted to see it grow and succeed. He says trade is steady, with good prospects for new workshops and manufacturing interests, which may culminate in quite a boom for that town. Mr. Brant related some of his experience in getting goods from Hamilton and Buffalo. He could go to Buffalo in the morning, buy his goods, and they were laid down at his door at five o'clock in the evening, while he was never able to get his orders from Hamilton or Toronto under two days. If the goods were blocked at the station it had been as long as four days before he could get them into his store. The matter of delay in the delivery of goods is a notorious fact in other places as well as Niagara Falls, and we think if the matter were taken in hand by our retail associations and reported to the proper railroad officials, the matter could be adjusted in a satisfactory manner. The trouble seems to be in loading local freight in the same car as through freight, but it would be hard for an outsider to account for the long delays at times.

Mr. S. E. Maby, Grimsby, Ont., has decided to close out his grocery business and devote himself to the meat trade. Mr. Maby buys largely of fat cattle, hogs, sheep, etc., and looks at the grocery trade as more of a hindrance than a help.

Mr. A. C. Cole, Grimsby, is the only man in that town that does not try to do the whole country's business, but puts his whole energies into the grocery line, and is certainly making a success in doing so. There is also one dry goods store in Grimsby which certainly looks as if it was well patronized. There are many ladies in Grimsby that will be pleased to have one dry goods store and one grocery store that they can go into without associating "the delicate fabrics of wearing apparel, or the sweets that make their drink palatable, or the flour that makes the staff of life," with that of horse shoes, manure forks, hoes, log chains, etc., etc., and we congratulate the citizens of that town on progress in this direction.



COFFEE AS A RAW MATERIAL.

A correspondent writes: "Mr. F. J. Gibson was not strictly accurate in asserting that coffee is not a raw material, in any manufacturing industry in Canada. The Truro Condensed Milk and Canning Co., (Ltd.) use many tons annually, in the preparation of their well known "Reindeer Brand" condensed coffee."

DRAWING THE LADDER UP AFTER THEM.

MR. EDITOR,—Why is there so much kicking about this Wholesale Grocers' Guild? As a small grocer I have often asked myself this question, but have only now arrived at a conclusion. I have asked a grocer in a position similar to my own, and he says the big grocers are kicking and not the small ones. I have also asked the big guns in the trade, and here is their explanation, and it seems to me a very fair one. They say that in years gone by a man started in the retail trade with a prospect of advancement. First a retail grocer, then a little jobbing trade, next a jobber with a steadily decreasing retail trade, again a jobber and so on to the full fledged wholesale grocer. This is now ended. The Guild steps in and says: Once a retailer always a retailer; if you want to be a wholesale man you must launch out afresh; no matter what you have been doing in a retail way, you must stop and begin again.

And verily when I come to look at it in this light it is so, and when I glance at the membership of the Wholesale Grocers' Guild the plainer it appears. Size them up, and see if you cannot see a goodly number who in the days gone by were retailers who got into the jobbing trade and who are now wholesale grocers. Their record is not to be despised. They won their way by pluck and energy, but they go wrong when they shut the door behind them and say, "No one shall follow in our footsteps."

Mr. Editor, the small man of to day does not calculate upon being the small man ten or twenty years hence. He hopes to rise. I have been reading the biographies in the GROCER lately, and up to the present time you have written up very few who suddenly blossomed into the wholesale trade.

So that the conclusion I have arrived at is, that this Guild do wrong whenever they by their actions throw stumbling blocks in the way of those who would emulate their example and push their way to the front.

I am, dear sir, yours, etc., SMALL MAN.

COMBINATION VS. COMPETITION.

TO THE EDITOR OF THE GROCER :

PAISLEY, Ont., April 13, 1891.

SIR,—In your issue of 3rd inst., does "Anti-Combine" take the whole matter into consideration, when writing about combinations and prices, or does he wish to impress on your readers' minds that every thing a combination does is wrong? What is most strongly impressed on my mind after reading his letter, is that combination does harm, and

competition does harm, but I fail to find where he suggests a remedy. He says, "with combination the price of bread went up," but he does not say whether the weight went up or not. In my experience, I find a loaf of bread often weighing $3\frac{3}{4}$ lbs., but very seldom 4 lbs, even when baked. I remember when a loaf had to weigh 4 lbs. 24 hours after it was baked.

A few years ago a company was formed to manufacture salt in Kincardine, and after careful calculation came to the conclusion they could manufacture and sell salt cheaper than it was being sold for, but as Burns truly wrote :

"The best laid schemes o' men and mice
Gang aft aye!"

When settlement day arrived they found to their dismay a deficit in the treasury. Matters went on in this way for a few years, and at last it began to dawn on the company's mind that business couldn't be carried on for ever with a yearly recurring deficit. An agreement was made with the other manufacturers to sell the salt at a uniform price on a paying basis.

"Anti-Combine" says "a barrel of salt is just double what it was with open competition." When he makes this misleading assertion, does he wish to make your readers believe that a few pounds of salt in a barrel constitutes a barrel of salt now? When a comparison is made it should be done fairly and all the circumstances, such as difference in weight, etc., stated. Before combination I have placed barrels of salt on the scales which weighed only 240 lbs. gross. Now, they must weigh 300 lbs. gross. Combination or no combination, let us have fair play even if we have to give Old Nick his due.

Yours truly, FAIRPLAY.

A VINDICATION.

TO THE EDITOR CANADIAN GROCER :

SIR,—I notice two letters in your issue of the tenth inst., also other matter referring to a gentleman with whom I have dealt since commencing business four years ago, and from whom my predecessor, Mr. Davison, bought all his supplies for the previous twelve years. I cannot let this opportunity pass, without putting myself on record as not agreeing with your correspondents in the statements made. I refer to the articles on Mr. James Lumbers, a wholesale grocer, who I believe is a gentleman that for pluck, ambition, and honest dealing, his superior is not to be found amongst the wholesale grocers of this Province, and certainly not amongst those who have thought fit to attack him. In my business experience with this gentleman I have found him as good as his word in every case.

I may mention a few of the many good points to be gained by dealing with this non-combine merchant. I refer to his low prices on most staple lines, one-half per cent. extra discount on sugar, etc. I have always found his granulated sugar below Guild prices, and no charge is made by him for packing cases. He does not employ travelers to dictate to you what you shall buy, you simply send your order for what you want and get your goods right. And as to the charge that he supplies consumers, that cannot for a moment be entertained in the face of the flat contradiction he has published under his own signature, and which I know to be true. I happened to have business with other wholesale grocers in Toronto, as I buy where I please, and pay for what I get, but there is no merchant with whom I

would deal more cheerfully or with the same confidence as I would with Mr. Lumbers. I think the retail merchants of this Dominion should rally to Mr. Lumbers' support in this his glorious march to victory, over "The Dominion Wholesale Grocers' Guild."

I would ask your anonymous subscribers, both of whom say they are not in sympathy with the Guild, why they would wish to crush this merchant who has fought them alone, and is the only person we have to depend on as using his strength and means to break up this great monopoly, if they were not both in favor of bolstering up this tottering Guild.

I would not wish to insinuate that the letters I refer to were written or formulated by a member of the Guild, as I know you would not publish them unless the signature was attached, but I think in a business matter of this kind a man should not be afraid to come out fair and square, and state which side he is on.

Yours truly,

A. H. CANNING.

UNIONVILLE, April 20, '89.

"CONSISTENCY, THOU ART A JEWEL."

MR. EDITOR,—I was considerably edified at reading your account of the proceedings of the last meeting of the Toronto Retail Grocers' Association, held in Richmond Hall, Monday, 13th inst., and trust that you will grant me a few lines of space while I call the attention of your numerous readers to the fitness of the quotation appended to this letter in connection with the illustrious body cylept "The Toronto Retail Grocers' Association."

At the meeting referred to the following gentlemen were present: Mr. Barron, President (in the chair), and Messrs Thackray, Mara, Roberts, Moore, Clarke, Good, Harvey, McCulloch, Gibson, Johnston, Lindsay, Tolchard, Donald, F. Britton, Mills, Parkhill, Binnie, Noble, Williamson, Radcliffe, Hodgins, Saunders and Sykes.

After a few minor matters had been disposed of Mr. Britton referred to a letter he had received from the secretary, and asked what was the authority of that official to write him such a letter. The secretary replied by reading a letter from the Master Bakers' Association, in which complaint was made that Mr. Britton sold bread below standard prices, and reminding the grocers of an arrangement made by them to maintain prices on bread. The secretary of the Grocers' Association telephoned his president for information, and was advised to write Mr. Britton. He sent Mr. Britton a courteous letter.

Mr. Britton stated that he had been approached by several bakers who offered him inducements. He declined, but finally accepted terms which enabled him to sell bread at 10c., and he was determined he would continue to do so.

The Association then took up the matter of the St. Lawrence Starch Co's. refusal to sell to the trade at discounts allowed the wholesale grocers, also discussed and carried a resolution binding the retail grocers to handle only the granulated sugar of one refinery, to wit, the St. Lawrence Co. of Montreal, etc.

Surely, Mr. Editor, your reporter must have taken some of grocer Gibson's "tangle-foot" before attending the meeting above referred to, or are these gentlemen really and truly the great and virtuous, incorruptible

fighters in the interest of the consumer, the friends of liberty of individual action, the champions of unrestricted and unrestrictible free trade, the implacable foes of the Front street robbers? It cannot be that your scribe has made an error and handed in the report of the Undertakers' Association, as I know him to be a good temperanceman (R. T. of T.). And yet ye gods, what a spectacle! These be the men who "assume a virtue though they have it not," who hold up their hands in holy horror, and shudder and shrink perceptibly at the mere mention of that iniquitous body of malefactors, the Wholesale Grocers' Guild, who cry to heaven and thank the Lord that they are not like yonder publicans, who call for the bowl and publicly wash their hands of the sin of combinations, and laud their virtues from the Atlantic to the Pacific, and who, in the language of the great Homer,

"Indulge with vain discourse, or long,
The windy satisfaction of the tongue."

Truly, Mr. Editor, your report is the richest, though most damning evidence of the inconsistency of the actions of the Toronto Retail Grocers' Association that can possibly be cited against them, and it would be a charity to that body were a fire to destroy their minutes. What becomes of their cry against the wholesale grocers' combination when they themselves have combined (with or without the connivance of the Master Bakers' Association) to rob the consumer (the word is their own) of two or three cents per loaf of bread. Bre'r Britton believes "the people are overcharged by the bakers." Granted, then, as the retail grocers sell bread at bakers' prices, they too are overcharging the consumer. It is regrettable that your reporter does not give us an idea of what the ultimate action of the Association is on this point, but charity, no doubt, was exercised here, and "silence deep as death abounds."

Bre'r Gibson had heard (per first spring robin) that the St. Lawrence Starch Co. had goods on the market and that no starch could be bought from them unless through the wholesale grocers, to whom 15½ per cent. discount was allowed. "This association had talked too long," etc. Talked! why, bless their pure white souls, talked too long! Who called Bre'r Gibson to order?

Bre'r Mills suggested that all sugar refineries be boycotted on granulated sugar, with exception of the St. Lawrence Co., of Montreal. Carried.

Tiger tea and packages of syrup and sugars come in for a severe handling by Bre'rs. Mills, Mara and others, and though there did not seem to be unanimity on all these matters, it was finally moved, seconded and carried, that the association "record its disapproval of price-marked packages of sugar and syrups, the objectionable feature being, not the package, but the assumption on the part of the manufacturers of the right to make retailers' prices." It seems to me, Mr. Editor, that the manufacturer is doing the retail grocers a good turn by marking prices on packages, as, according to Bre'r Mara, "they were not likely to get any profit if the fixing of prices were left to themselves." What an indisputable argument in favor of the Wholesale Grocers' Guild. What is this last-named body doing but endeavoring to give the retailers a good, fair profit on goods by establishing limited prices and thus preventing them from cutting their throats or courting the fate of the Kilkenny cats? What a presumption these men have! They cannot trust themselves, according to Bre'r

Mara, and yet they want the public to trust them. Verily, cheek is not exhausted in this city yet.

Mr. Editor, I think the public, and especially those grocers who are not members of this association, owe you thanks for your report of the meeting of the 13th inst., as any one who can read between the lines cannot but see that the ultimate object of these barons of the trade is to obtain control of the grocery trade of the city, and to force the smaller and poorer, though as honest, dealers to the wall, and bring financial ruin to hundreds of worthy merchants and their families. And these are the men who prate of the injustice and tyranny of the Dominion Wholesale Grocers' Guild. Truly,

"Consistency thou art a jewel."

NOT GUILD-Y.

SMUGGLING SUGAR.

No more incontrovertible proof need be adduced to corroborate the truthfulness of the Trade Bulletin's assertions last week, to the effect that smuggling sugar has been carried on along the frontier towns and villages of this province and Ontario to a large extent, than the fact that orders for refined sugar have materially decreased at the refineries during the past week or ten days. Not only this, but a large wholesale grocer who returned from the West a few days ago stated to the writer that he could not book a single order owing to the fact that certain retailers were selling granulated sugar at 5½c. per lb., and they were of course hoping by some means or other to buy at figures that would enable them to sell as cheaply as their neighbors. Advices from the Eastern Townships from points bordering on Vermont, state that farmers are getting all their sugar from across the line, and that storekeepers are selling scarcely any Canadian sugar. This, however, is only the commencement of the trouble; just wait until schooners from New York and Boston land their cargoes of refined sugar along the coast of the maritime provinces, as they are sure to do, and then see where the Canadian refiners will be. Do the Government expect to collect a revenue of \$3,000,000 from Canadian manufacturers, while Americans will be furnishing the stock of supplies by the underground railway?—Montreal Bulletin.

The New England Grocer has the following to say of the class of publications commonly termed "house organs": "These papers are edited by men whom we esteem for their courtesy and fair-mindedness. Against none of them have we an iota of personal feeling; but none the less are these papers a delusion. They ought not to be admitted to the mails at newspaper postage rates. They are published, primarily, in the interest of a house—carry its price list and derive their support from its patronage. The house organ is a continual menace to the retailers' best interests." To all of which this paper says amen.

"NOBODY WILL EVER SEE IT."

The advantages of thoroughly advertising whatever one has to sell, have been set forth by the newspapers in the strongest light, so that most people acknowledge the evidence to be overwhelming. The Vallejo (Cal.) Chronicle contains the following, which illustrates this subject, and proves that a man may be a doubting Thomas, yet have considerable faith when it becomes aroused by some extraordinary circumstance.

A short time ago we called upon a certain party in business in Vallejo, and asked him why he did not advertise in the Chronicle.

"Oh! because," he answered, "what's the use? Nobody will ever see it."

"You're mistaken," said we; "every page in our paper is read."

"Nonsense," he replied; even if they did read my advertisement, people would never think of it again. I don't want to advertise."

"But——"

"No buts at all. I don't want to advertise and don't bother me any more; I'm busy," And he walked back into his store and strangled a poor little fly that was helping itself from a barrel of sugar.

Time passed, and we never again intimated "advertisement" to him, although meeting him daily. Yesterday the gentleman called at our sanctum, looking a little uncertain as to how he would be received. We cherished no hard feelings and motioned him to a chair.

"I suppose you heard of that little affair of mine below."

"Oh! yes," said we; "that little escapade on Kearney street, night before last?"

"Yes, we've got all the particulars——"

"Hush! not so loud please," said he; "of course, you are going to say nothing in the paper about it."

"And why not? It's a matter of interest to your friends and the people generally."

"Heavens! Why it would ruin me!"

"Oh no, I guess not. Nobody will ever see it!"

"Yes, they will! And it will ruin me as sure as I am sitting here. I'll be the laughing stock of the town. They will see it!"

We rose and touched him impressively on the shoulder.

"Well, we will admit that the people will see it, but then, you know, they will never think of it again!"

His words came back to him like a flash, and he trembled so violently that his eyeballs fairly jingled; and he was such an object of commiseration that we promised to keep mum. This little moral, as drawn from the above, is applicable the world over. Ask a man to advertise and he will immediately say in the majority of cases, that "Nobody will ever see it," but advertise gratis some little indiscretion he may commit, and he immediately grows indignant over the certainty that the whole world will know it. —Ex.

THE WHOLESALE CLOSING HOUR.

On the first of May the wholesale grocers of the city get back to their summer hours, when they open at eight in the morning and close at five in the evening. The shifting of an hour of labor from the end to the beginning of the working day, does not make the day any shorter nor any longer, but really makes it hold more work. An hour in the morning is better than an hour in the evening at any season, but in the hot part of the year the contrast between the two ends of the day can be better observed in the service rendered than at any other season. With a chance to get out in the fresh air, to go out on the water, to mingle socially with his friends, the office man or warehouse man is more likely to be a buoyant worker all next day, than if he had drudged away till it was too late to think of recreation.

It would be well if the wholesalers would make 5 o'clock the closing hour all the year round. All the United States houses are getting into the perennial custom of closing at 5. Our own leading wholesale dry goods houses close at 5 o'clock throughout the year, and with them there would be more excuse for continuing open till 6, as theirs is a much more detailed business than is the wholesale grocers'. We hope that when our wholesale grocers begin to close at 5 on the 1st of May, they will adopt that as their closing hour for every day of the year.

THE GROWTH OF TRADE PAPERS.

There are at least 200 trade journals published in this city. In the last twenty years their increase has been enormous. There is not only not an industry nor a business left unrepresented, but for many of them half a dozen separate journals are found necessary.

The importance of the trade journal, however, is not seen only in this increase in number, but in their growth, development, the ability with which they are conducted, and the luxuries of type, paper and illustration in which they indulge. In these respects they rival the magazines, and the magazines require the services of some of the most artistic presses of the town.

In their relation to that vast commercial structure on which the prosperity of the city rests, trade journals serve as vital points of intersection and connection between the different parts. It is interesting to observe the threads of continuity that ramify and bring into touch the diverse and farthest outlying commercial interests—chemical dyes and Alaska fisheries, bonnets and Bessemer steel, through fancy goods, hardware and ostrich farms. To glance at their summaries to keep abreast with progress, movements and tendencies of the age. They are not confined to commerce, but include the entire body politic.

A real estate paper does not concern alone the man who wishes to sell and him who wants to buy; it interests the lawyer who will

make the transfers, the banker who will furnish the money, the architect who will plan the house the builder, the plumber, the decorator, the electrician, and the insurance agent, who will be called upon to take its risk against fire. To interest further all these readers the publication takes on a large scope. Land, finance, woods, stones, new household inventions, exterior decorations, the grading of streets, assessments, taxes, municipal affairs, politics, each properly has its place.

This new view of trade journalism marks an era in its development and its prosperity. In its beginning it was merely an endeavor of the manufacturer, the wholesale man, to find his consumer in a more direct manner than he could find in the maze of advertisements of a daily paper, and it took the simplest form of putting his wares under the consumer's eye in the form of a prominent advertisement with a thread of reading matter concerning the particular matter in which they were interested. This is the manufacturer's idea to-day, but its manifestation has far outgrown the idea of a score of years ago.

The Iron Age, for example, in its earlier files, was a three-sheet paper. It now not infrequently numbers 70 pages. The Record and Guide was a slender folio. It is now almost a volume, sometimes numbering 110 pages. The same increase in size and scope can be paralleled in other of the first-class and long-established trade journals.

This enlarged demand has inevitably required a much larger investment of money, with the result that most of the trade journals are in the hands of incorporated companies. These devote themselves to publications touching the different sides of large interests. In matters relating to insurance, for example, there is the Spectator Co, which issues 20 different publications.

The editors of trade journals, with the modesty peculiar to the conductors of those papers, aver that the standard of ethics is higher and that the standard of editorial ability is higher in their publications than in the daily papers. They argue that the daily journals, by virtue of their necessity, treat of myriad subjects and events concerning different parts of the world of which it is impossible that they should know with full understanding. On the other hand, the trade journal addresses itself to those fully acquainted with the subject of which it treats; consequently those who write for it must be persons who can speak authoritatively as well as knowingly. This brings to their service only those of acknowledged ability. While subjects outside of their special lines are touched upon, they feel that the trade paper has weight that the daily paper cannot claim.

The new illustrative processes have been called in for the adornment of the trade journals. The cuts which are lavished through the advertising departments require paper of special fineness. This in the edi-

torial and reading matter is freely adorned with head-pieces, tail-pieces, initial letters, reproduction of pictures, and pictorial stories after the manner of the comic papers.

That all trade journals are not equally reputable, and that some are born of bad motives, is doubtless true; but the proportion is small, and carry the seeds of their own destruction. For the most part there are very few trade journals that even by an outsider may not be read with entertainment as well as with profit.—New York Evening Post.

Perkins, Ince & Co. sold a whole line of the choicest Moning Congou they import to go to New York yesterday at full prices.

Breadmakers' Yeast has an assumed foothold with the trade, on account of the satisfaction it gives to customers who have once tried it. What impresses them is bread, buns, etc., that the use of this yeast enables the cook to produce.

Candied peels are cabled firmer; orders at prices readily accepted a few days ago were refused the other day. Prices this year promise to be higher than last, especially on orange, the crop of bitter oranges having suffered severely from the recent cold weather in Europe. On spot there is not likely to be a repetition of the heavy offerings of a year ago by local firms.

THE CANADIAN GROCER, in its last issue, contains a splendid portrait of Mr. Charles Chaput, of the wholesale grocery firm of L. Chaput, Fils & Cie., Montreal. Our Montreal excursionists will remember that this is the establishment at which they were so hospitably entertained when in that city, and all join in wishing the concern every possible measure of success.—New England Grocer.

The smuggling of sugar by consumers appears to be considerable enough to stagnate the local trade of dealers living at the different border points. Along the Detroit, Niagara and St. Lawrence rivers, we are informed by correspondents and travellers, there is an active contraband trade being carried on by farmers. These cross the river to buy sugar from United States retailers, from whom they get 20 lbs. of granulated or 30 lbs. of yellow sugar for a dollar. The effect upon local Canadian traders is to extinguish the demand for their sugar.

To Grocers!

There are three articles which the consuming public have decided are the best of their kind in the market, and it will pay every grocer to keep them in stock. They are

The "Horseshoe" brand of canned fruits and vegetables.

Packed by Bowlby Bros. & Co., of Waterford, Ont.

"Cairns" Home-made marmalade, jams and jellies.

Packed by Alexander Cairns, Paisley, Scotland.

The "Trident" brand of canned salmon.

Packed by Ed. Wadhams, Ladner's Landing, B.C.

Every package of the above brands guaranteed as to quality and weight.

BLAIKLOCK BROS, Agents,

17 Common St., MONTREAL.



Yes, anyone with half an eye,
Even if he's near sighted,
Can see that there's at least one firm
Where patrons are delighted.
The mind's eye of a sightless man
Has powers of observation,
Which tell him that we sell him goods
The Best in all Creation.

Doubters will be convinced if they

**Send for
a few
sample caddies
or price list
to**

Empire Tobacco Co.,

Montreal.

OPENING OF THE JAPAN TEA MARKET.

The chief feature of interest in the tea situation at this season of the year is the opening of the primary markets. The Japan market opened this week. Perkins, Ince & Co. received the following cable from Yokohama announcing the opening yesterday:—

"Market opened to-day about \$1 (per picul) higher than last year. Quality was about the same as last year."

NEVER BE OUT OF STAPLES.

The dealer who finds that he is out of any staple after a customer has inquired for it and must therefore go away disappointed, makes a grievous mistake that is bound to militate against his business to a degree commensurate with the number of times that he finds himself in that predicament. Man is not perfect, and mistakes and oversights are liable to occur occasionally, but where lack of attention to the condition of stock is responsible for the shortcoming, the dealer cannot blame anybody but himself if his business dwindles away instead of increasing. Careful attention to the condition of the stock carried will prevent the occurrence of these mortifying and damaging incidents, or at least reduce their frequency. Besides, there is every reason why the stock should be regularly inspected in addition to the prime one of knowing just what there is on the shelves, and that is to see that what there is on hand is kept in good condition. Merchants always prefer to order generally rather than to send in for a small amount of goods, but it is better to be over than understocked, especially on staples, and when an article is found to be running low is the time to replenish it rather than to wait till someone else finds out that the stock is exhausted. This is also another strong argument in favor of ordering goods in original packages—better have a few extra than none at all.—Ex.

COMPETITION IN BUSINESS.

Without "the competition spirit" in the retail trade much of the buoyant spirit would be wanting. That competition is the spice of trade is apparent; if however, sales are made with no margins, competition must be regretted; also, if profits are very small, undue strife is to be deplored, but provided there is honesty attached to business, competition is wholesome. The assumption by the buyer that wares can be bought cheaper from certain sources should not in anyway embarrass the holder of substantial articles, for he who is in possession of honest and well made goods, which have a marketable demand, need hardly fear that they can readily be disposed of at margins permitting of fair profits. Competition carried to the extent of injustice to the trader, then, is always to be regretted. If there are standard quotations, to lower them by unnatural methods is not business. The doctrine "to get there" at whatever cost, when carried to extremes, is the source of much disturbance to the business world, especially

to the moral tone of the trade. If anyone sits down and thinks the matter over carefully, he will see plainly that the competition which in many cases is annoying and seemingly needless, is at the foundation of prosperity and the development of the various interests of the trade. The Bellamy school, which believes that competition should be entirely done away with and everything be administered by one vast organization, is socialistic and we believe impracticable. We do believe in giving every person a chance to develop himself and an equal opportunity to all to go to work earning a living with the least possible restriction. A person thus starting will succeed according to his merits and ability, and competition for him will be a wholesome and an effective stimulant.—Northwest Trade.

THE BEST MAN WILL WIN.

A young man asked me the other day if I thought there were as many opportunities for the bright young man of the present day as existed when his father and grandfather were young men. His mind was evidently dwelling upon the conspicuous example of success which the generation just passing off the stage has presented. I asked him in turn, if he knew of any real bright fellow that was out of a job just now—if he knew of any one who had real merit that was not in demand in half a dozen different directions. I asked him further if he had reflected upon the daring and enterprise, hard work and unremitting industry in the face of discouragements that built up the establishments that are now his admiration. I asked him also if he realized that in the days of their founders these concerns which are now household words were new departures, enterprises in which the community could see no real good—neither success nor usefulness. Then I asked him, as a final question, if he for a moment could persuade himself that the same keen insight as to the future wants of the people, the same heroic devotion to a principle or line of conduct, and the same persistent energy and industry would not accomplish quite as much at the present time as ever before. He said I had given him some new ideas. For this I was thankful. The trouble is, when we look back we only see the giants of the forest that have weathered all the gales. We do not realize that they are the few out of the many who were standing when the first storm came. When we look at the present, we see the multitudes of commonplace persons, who, from lack of natural endowment or from disinclination to work, will never amount to anything. We are not bright enough to single out the few who are slowly, but surely, forging ahead in the race, and who a few years hence will stand pre-eminent in the business world, just as a few names of men of a preceding generation now stand for about all that that generation accomplished. For my part, I think the present time and the present condition of business in general afford quite as many opportunities to the young man of brains and energy as any other period in our history. There is no reason for holding back. If you have got a good business idea jump into the fray and strike boldly. The best man will win every time.—Vannant, in The Office.

HILLWATTEE

Reasons why Merchants should handle above brand of Tea :

It pays a good profit. It always pleases. It never varies.

Give your customers this blend and your trade will increase not only in "quantity" but in "quality" as well. The "Trade Mark" is registered. For samples and prices please address the selling agents. Put up in Packets of 1 lb., 1-2 lb. and 1-4 lb.

LUCAS, PARK & CO.,

Wholesale Grocers and Importers,

73 McNab St. North, Hamilton, Ont.

MUNN'S

Labrador Herrings

Quality very choice. Apply early as quantity is very limited.

STEWART MUNN & CO. - Montreal

KOFF NO MORE.

Every retailer should have them at this season of the year. Watson's Cough Drops are the best in the world for the throat and chest; for the voice unequalled. "R. & T. W." Stamped on each drop. Write

R. & T. WATSON, TORONTO,
for Prices, etc.

Mention THE GROCER.

M. J. Woodward & Co.,
PRODUCERS OF CRUDE,

Manufacturers of

Illuminating Oils,
Lubricating Oils,
Paraffine Oils
and Wax, &c

PETROLIA, - ONTARIO.

DURABLE PAILS AND TUBS.



TRY

THEM

The Wm. CANE & SONS MANUFACTURING Co
OF NEWMARKET, ONT.,

The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood. **BEST GOODS MADE.**
Represented by

Chas. Boeckh & Sons, Toronto,
Jas. Lee & Co., Montreal.

LOCKERBY BROS., WHOLESALE GROCERS,
75 ST. PETER STREET,

MONTREAL, P. Q.,

ARE OFFERING THIS WEEK

SUGARS. { Barbadoes
TEAS. { and
Cuba **MOLASSES.**

FINE LARGE DRY COD IN BUNDLES. BONELESS FISH IN BOXES.

Canned Salmon, Lobsters, Mackerel and Oysters.

HUDON, HEBERT & CIE.,

WHOLESALE GROCERS

— AND —

WINE IMPORTERS,

NO TRAVELLERS ON THE ROAD.

304, 306 St. Paul St.

143, 145 Commissioners St.

MONTREAL.

— Special. —

Just received an assortment of Messrs. Huntley & Palmer's Biscuits.

VARIETIES :

HOUSEHOLD
ALBERT
MARIE

KINDERGARTEN
CHEESE
OSBORNE

EMPIRE
COLONIAL
WHEAT MEAL

NURSERY.
MILK.

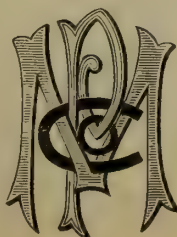
These goods are right. All first-class grocers should handle them.

TURNER, ROSE & CO., Montreal.

BEST GOODS IN THE MARKET.

FRANKFORT, CAMBRIDGE, BOLOGNA,
CHICKEN, HAM and TONGUE
SAUSAGES.

PUT UP BY THE MOFFATT PACKING CO.,
MONTREAL.





Mr. Ward, of John P. Mott & Co., Halifax, is on his way west, and is due here about the first of the month.

Mr. Stewart Munn, of the firm of Stewart Munn & Co., has returned from the Southern States after his winter's vacation.

Mr. John I. Davidson, president of the Toronto Board of Trade, left on Thursday, with President Vanhorn, by special train for the Pacific coast.

The first shipment of new marmalade to reach this market was received the other day by Messrs. Eby, Blain & Co. It is the well-known Gray's Marmalade.

Mr. Lee, St. Catharines, while in the city this week, paid a short visit to THE GROCER office. We are always glad to have our subscribers call when in the city.

Smith & Keighley have received a large consignment of Porto Rico molasses in original barrels, which they are offering at low prices, considering the quality.

Spanish Blacking is still in the van of all competitors. The immense sale there is for it has been developed greatly since the advertisement first appeared in THE GROCER.

Mr. Geo. C. Thompson, of Thompson & King, Victoria, B. C., an old Torontonian, is now in Ontario on a short visit. He has secured several agencies which he will represent on the Pacific coast.

"Hillwattee" is a blend of tea handled by Messrs. Lucas, Park & Co., Hamilton, which is having a large sale and is pleasing everywhere. They have been behind with their orders for some time, but can now supply this favorite blend on the shortest notice.

In a letter to the Delhi Canning Co., Mr. Adam Brown, Canadian Commissioner at the Jamaica Exhibition, says: "With a view

of introducing your goods and getting friends of importance to ask their grocers to import them, I have distributed quite a number of samples of tins; and I hope that the result will be, that when trade is fully set going between Canada and Jamaica your incomparable goods (for every one says they are incomparable) will be found on the West Indian markets. I have frequently called prominent persons into my office at lunch time and opened a tin of your peaches, cherries or plums, and had them make a lunch of it with Canadian bread, and it would have done you good to hear the compliments paid to your canned goods."

WITH INCREASED INTEREST.

In remitting his renewal subscription, Mr. John Barclay, Oakville, writes: "Permit me to say I read THE GROCER with increased interest."

AN APRIL FOOL.

We are told of a self conceited grocer who didn't need to be told how to do business. He rather guessed he could manage his own affairs; he knew how to buy goods without any aid from anybody; he wouldn't join any grocers' association; he wouldn't subscribe for a trade paper, not he. He was a born merchant, he said; no wrinkles of the trade he didn't know.

Shrewd fellow, he didn't know anything about the McKinley bill (t'was politics and he'd be blamed if he'd bother with it) and of course he didn't know that the duty on sugar came off April 1. Yes, he did hear something about it the last of March, but thought 'twas one of those blasted April fool jokes.

All fool's day came and he was the fool. His neighbors had only a few pounds of tariff sugar on hand but he had forty barrels. He had bought largely because he had got it into his head—(an instinctive trader was he)—that prices were going higher. His anger and vexation can be better imagined than described when his neighbors began to

retail sugar at five cents. He thought it was a combine to worst him and it was quite a while before he learned the exact truth.

Is this an exaggerated picture? No, such a grocer exists and does business within twenty miles of the gilded dome on Beacon Hill. He is one of those exceptions—one of those men who oppose every onward movement. We are not sorry at the lesson he has learned. Experience is a dear teacher but fools will learn of no other.—New England Grocer.

No young man can possibly have mistaken his calling who finds in it what the world wants done.

Every line of goods embodies a history and a science worth years of study to understand.

A feather duster disperses but does not remove the dust from the store.

E. LAZENBY & SON, 18 TRINITY STREET, LONDON.



Absolutely the Finest Quality of Pickles Packed, most generally used in England. Quotations on application.

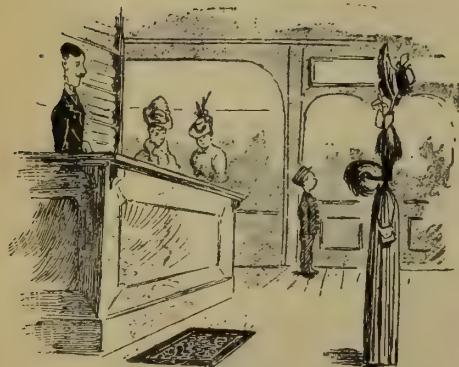
Canadian Agents: Arthur P. Tippet & Co., St. John and Montreal.

LEONARD H. DOBBIN, Commission Agent.

AGENT FOR
Bryant and May's Safety and other matches.
Write for Prices.

Fraser Building St. Sacramento St.,
MONTREAL, P.Q.

A SLIGHT RISE.



MISS SPAYRE.—I think I'll look at some of that muslin delaine—



—Eighty-seven cents a yard! Isn't it going up a little?



MR. PHAYRE.—Oh, yes! Everything is going up now.

ALL GROCERS SHOULD SELL
THE

**ROYAL
DANDELION
COFFEE**

Manufactured by
ELLIS & KEIGHLEY,
TORONTO.

JAS. WATSON & Co.,

Coffee and Spice
Dealers.

Toronto, Ont.

**W. A. McCLEAN
CO.,**

OWEN SOUND

OFFER TO THE TRADE

LONG CLEAR
BREAKFAST
SMOKED BACKS
SMOKED BELLIES
SPECIAL ROLLS

BACON

Write for Quotations.



Brantford and Pelee Island. } J. S. HAMILTON & CO'Y,
Sole Agents for Canada. BRANTFORD, ONT

A. HAAZ. C. DE CARTERET.
A. HAAZ & CO.,
Bonded Manufacturers of
Honey Dew, White Wine, Malt and Cider
VINEGARS.
74 Bagot Street, - Kingston, Ont.

N. K. FAIRBANK & CO.,

COMPOUND



REFINED LARD.

185 WELLINGTON ST., MONTREAL.
CHICAGO. ST. LOUIS. NEW YORK.

Condensed Mince Meat.

Handled by retailer
as shelf or counter
goods. No waste.
Gives general satis-
faction.

Will not ferment in
warm weather.

Sells at all seasons
by all wholesale
grocers.



Although fruits are
scarce and high, price
same as last season,
\$13.50 per gross net.

Packed in $\frac{1}{4}$ and $\frac{1}{2}$
gross cases.

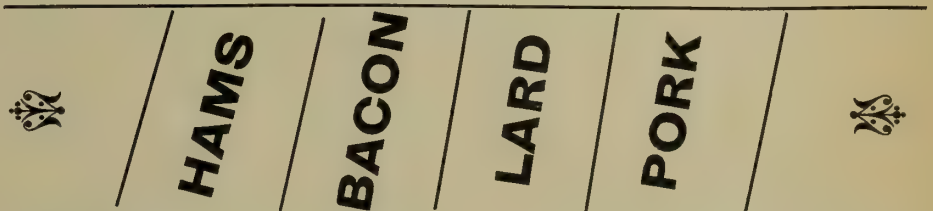
Sole manufacturer
for Canada.

Ask your wholesale
grocer for it.

J. H. WETTHEY, St. Catharines, Ont.

GEO. MATTHEWS

-PACKER and CURER.-



PURE LEAF LARD A SPECIALTY.

PACKING HOUSES, OTTAWA, PETERBORO' and LINSLEY, ONT.

"Mallawalla" Pure Indian Tea.

A rich and delicious blend. Put up in 1-2 and 1 pound tinfoil packages, with attractive labels. Packed in 50 lb. Cases, separate or assorted, half and half. Re-tails at 50c. per pound, allowing the jobber a handsome profit, nothing equal to it in the market for the money.

W. H. GILLARD & CO.,
WHOLESALE GROCERS, HAMILTON, ONT.,
Agents for Canada.



TORONTO MARKETS.

TORONTO, April 23, 1891.
GROCERIES.

Although the weather has been beautiful, even in advance of the season, yet trade lags behind. It is not as forward as in springs when the weather has been more backward. Roads in the country have not made the same improvement as the weather, and trade has been checked by that circumstance. The condition of the country roads is still bad. On the other hand, there are favoring influences which ought to produce good results. The price of wheat remains high, and the prospects of further advance are good. In most grains the prices are high, and other classes of farm produce now command good prices. With better roads and further progress in spring work, there ought to be a revival in trade before long. Things are looking better at all events, one sign among others being the firmer position of farm land, which is reported to be appreciating in value.

CANNED GOODS.

The stock of canned goods upon this market is in about as good condition as any grocery line to stand a dull spell. Without hurry on the part of the demand, and with no strong inclination for business on the part of jobbers, the goods may be said to have sold themselves so far. The stock has dwindled down under the action of a demand that was urged on only by the spur of necessity. Notwithstanding that buying has been desultory, it has sufficed to strengthen the already strong tone of the market. Corn and peas are unchanged and firm, but tomatoes are very strong at \$1.50. This is now the inside price. The stock is so low that holders may almost dictate their own price. Outside jobbers have been quite eager in their enquiries for tomatoes the past few days, but the scarcity of the stock makes it difficult for them to buy. Montreal jobbers have offered \$1.50 here for lots. Salmon is getting into smaller compass as well. An inquiry for 1,000 cases on Saturday was answered by quoting \$1.50. There has been no business so far reported in next season's pack. Attempts to do business for future delivery seem to fail, as the experience of a year ago is fresh in the minds of local jobbers, and that deters them from being over eager to break the ice.

The Montreal Bulletin says: Most of the available canned salmon has been picked up by a firm in this city, amounting to about 1,200 cases at prices ranging from \$1.25 to \$1.27½ per doz., but to-day \$1.40 is asked. Stocks here are well concentrated and higher prices are looked for in the near future.

The New York Bulletin says the warning has been quietly given that there will be an advance of at least 5 per cent. in the prices of canned meats.

COFFEE.

An average local trade has been transacted. The scarcity of the high grades has not been felt so much, the demand being rather quiet and running chiefly towards the com-

mon grades, of which there is a sufficient stock on the market. Prices are steady and unchanged.

DRIED FRUIT.

Currants are pretty scarce here and have advanced ¼c., as our prices current show. In barrels Provincials and Filatras are 6½c. The supply on this market can only get smaller until about the middle of next month, when the spring shipments will be in. The supplies direct from the primary market will not be able to get into Montreal harbor before that time. Already half-barrels are practically exhausted here. Nor is the firmness of currants here merely owing to internal limitations of the stock. Outside supplies are also low and the price is up. There is a fair demand now for prunes. What stock there is in the hands of a few holders. Ordinary and low grade Valencia raisins are plentiful, but good stock is scarce. The large stock of very ordinary raisins has kept prices low since the last crop reached this market. There is no change in prices.

NUTS.

There is a very small nut trade doing, and there is no change in last week's prices.

RICE AND SPICES.

Rice is unchanged, being still scarce, in fair demand and at firm prices. Sago is dearer again for the moment, quoting this week at 5 to 6c. In spices there is no change.

SUGAR.

There is a continuance of the dulness that has been the ruling, though not unaccountable, feature of the last several weeks. A change in the duty is very generally looked for, and the disposition to believe that it will be a sudden one seems strong. It would be extraordinary if it should be sudden, has no great tariff change has heretofore been made without warning, that the capital involved in the commodity on which the change has been made may have a chance. The sugar that will be consumed during the next few weeks will undoubtedly be duty-paying sugar, and there is nothing to be gained by stinting supplies for immediate wants. The report that there is a considerable amount of smuggling along the Vermont frontier is probably exaggerated as to the amount or extent of it. Prices are unchanged in granulated, being 6½c. for lots not under 15 barrels, and 7c. for smaller lots. Yellow is lower, quoting from 5½c. upwards.

Willett & Gray, New York, in their weekly circular, say: "The new tariff is making new conditions which are of importance to the various branches of the sugar trade. We have already noted that heads of families now buy a barrel or bag of sugar in place of buying 10 pounds. The lower price produces this result. For the same reasons the retail grocer can now buy 100 bbls. sugar in place of 10 bbls. But in the language of the trade, a grocer who buys 100 bbls. at a time is a 'wholesaler,' and is entitled to the same prices and terms from the refiner as the wholesale grocer from whom he formerly bought 10 bbls. The wholesale grocer therefore loses his trade. Again, refiners have been selling in quantities of less than 100 bbls.—say 25 bbls. and upwards—at a small advanced price. Even small retailers can now afford to buy 25 or 50 bbls. at a time, and will naturally come to refiners if they can save anything. The wholesale grocer will also lose business in this way. What is the duty of refiners in this matter? Can one refiner refuse to sell retailers unless all refiners do so? How is the refiner to draw the line between wholesalers and retailers? Must not the refiners

sell anybody who comes to them for sugar, unless the wholesale and retail grocers' associations of the country agree between themselves what shall be the refiners' position in this matter? These are not imaginary questions. They are being asked daily, and we have been requested to mention them in order to draw out opinions of sugar dealers. Please write us a line with your views. With the difference of ¼c. per lb. between refiners' net prices and wholesale grocers' prices, as is now or soon will be the case, this is a matter of more importance than it may seem at first sight."

SYRUPS AND MOLASSES.

There is a quiet trade doing in both. Red-path's M in pails is the only dark syrup on the market. It sells for \$1.50 to \$1.60. XXX in barrels quotes ¼c. lower this week, viz., at 4¼c., half-barrels at 4¾c.

TEAS.

The local trade is steady. There is not so strong a demand as there was, the stiffness of the market being now a confirmed and stationary condition till new crops come in. The local demand for Indian teas continues steady, and they are coming more and more into use by the grocers chiefly for blending purposes. The position in London has not materially changed, the stock shows a deficiency of 3,760,000 as compared with March, 1890. The chief feature in the week's market under review, was the eagerness with which all good liquoring teas of the lower grades were competed for, 10¼d. being the lowest figure for useful liquoring Pekoes and Souchongs.

McMeekin & Co's notes on Indian, Ceylon and Java Teas for the month of March, say:—The offerings of Indian were 69,000 packages, against 88,000 packages in the same month of 1890. This smaller quantity was readily taken, the tendency being towards firmer prices for all teas having specially good liquors. Broken Pekoes about 1s. were hardly so firm as in February. The quality was fair, and some very good closing invoices were offered, and realised high averages. A feature of the month has been the very high prices fetched by little lots of fancy teas, which were nearly all "tip." One of those sold at 11s. per pound, and another 25s.; and though prices for such are to some extent fictitious, they indicate a desire for really high-class teas in some quarters. The average of Public Sale prices was about 11 3-4d. per pound. The imports were 5,954,000 lbs., and the deliveries 7,224,000 lbs., leaving in stock 38,862,000 lbs. The offerings of Ceylon were 53,000 packages, against 28,000 packages in the same month of 1890. This largely increased quantity, and the fact that many of the teas showed inferior quality, led to a sharp decline in the middle of the month. From this, there has been some recovery on the common leaf grades, but mediums are rather depressed still. A record price—£10. 12s. 6d. per pound, or say fully \$50—was made for 12 pounds of exceptionally handsome tea, but the price is no criterion of the value for commercial purposes. The lot was admittedly bought to serve as an advertisement, and the buyers are preserving the entire lot with this end in view. If it were possible to pluck such tea in mercantile quantity, the price would soon drop to say 5s. or 10s. per pound. The average of Public Sale prices was about 11d. per pound. The imports were 4,765,000 lbs., and the deliveries 2,770,000 lbs., leaving in stock 11,780,000 lbs. The offerings of Java were 6,900 packages, against 3,600 packages in the same month of 1890.

New Eastern Townships MAPLE SYRUP AND SUGAR.

ABSOLUTE PURITY GUARANTEED.

Wilkins & Co., Adamsville, Que., have contracted for the product of over 150,000 trees.

Among the makers who supply us are a few who have sugar orchards counting 4,500 trees, notably the old Col. Westover bush—The Colonel is a hero of the "Fenian Raid of 1866."

Special Prices to Large Buyers.

Address **JOHN WILKINS,**

20 Temperance St., Toronto, Ont.

Montreal and Lower Province merchants will please address Wilkins & Co., Adamsville, Que.

Established 1849.

GOLD, SILVER

—AND—

BRONZE MEDALS

20 1st prizes.



Reg. Trade Mark.

MICHEL LEFEBVRE & CO'Y

Manufacturers of

Lion--L--Brand

Pure Vinegars, Mixed Pickles, Jellies, Jams, Preserves.

Montreal, P.Q.

P. DOTY & SON,

(Successors to W. B. Chisholm)

MANUFACTURERS OF



1, 2, 3 bushel grain and root baskets.
1, 2, 3 satchell lunch baskets
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit package of all descriptions.

OAKVILLE, ONT.

MUNN'S PURE BONELESS CODFISH

The finest on the market. Packed in 10 lb., 20 lb., and 40 lb. Boxes. Tied up neatly in 2 lb. bricks. Every brick is guaranteed full weight and Genuine Codfish.

TASTY ECONOMICAL DELICIOUS.

Send for Sample at once.

STEWART MUNN & CO., MONTREAL.



HUCKINS SOUPS

Require only to be heated, and are then ready to serve.

Prepared with great care from only the best materials.

Have enjoyed the highest reputation for more than 32 years.

TEST FREE

Send us 20 cents, to help pay express, and receive, prepaid, 2 sample cans of these Soups, your choice.

J. H. W. HUCKINS & CO.,
Sole Manufacturers, Boston, Mass.

SOLD BY ALL LEADING GROCERS.

LEONARD H. DOBBIN, MONTREAL. Sole Agent for Canada.

STUART, HARVEY & Co.

Importers and

WHOLESALE GROCERS

A Large and Well-Assorted Stock of

Teas, Sugars and General Groceries

HAMILTON, ONT.

STAR BRAND
**FEARMAN'S
HAMS AND BACON.**
Hamilton, Ont.



Tomato, Mock Turtle,
Ox Tail, Green Turtle,
Pea, Julienne,
Beef, Vermicelli,
Chicken, Terrapin,
Macaroni, Consommé,
Okra or Gumbo,
Soup and Bouilli,
Mullagatawny.

**RICH AND
PERFECTLY SEASONED.**

A fancy parcel of Indian Tea, sold at auction in London recently for £10 12s. 6d. (\$52) per pound. All brokers say this extraordinary price was paid to boom a blend of the buyers. We have a sample here of the head blend in Ram Lal's Pure Indian Tea, Green label, counterpart of this was sold by growers at auction, for 15s. or \$3.75 per pound; experts pronounced latter sample fully equal to the goods sold at £10. 12s. 6d. We shall be glad to show our friends this famous sample of tea which is without a parallel in the history of the trade, so call and see the Indian tea that sold at auction for \$3.75 per pound, which is used in the celebrated Ram Lal's blend.

JAMES TURNER & CO., HAMILTON. WHOLESALE AGENTS.

Ram Lal's PURE INDIAN TEA

GUARANTEED ABSOLUTELY PURE
AS MANUFACTURED ON THE
GARDENS IN INDIA.





A HANDY THING TO HAVE SURPRISE SOAP

For your customers when they ask for it,
and they all want it when they
know its merits.

Do you keep it?

The St. Croix Soap Mfg. Co.,
ST. STEPHEN, N.B.

MARKETS—Continued.

Prices ruled rather lower than in February,
and the average price for all sold was about
8 3-4d. per pound.

PETROLEUM.

The market here is steady, and the quotations
given a week ago are unchanged.

The Petrolia Advertiser says: "Petrolia
crude is \$1.37 per bbl., Oil Springs crude
\$1.39 per bbl. The crude oil market still
keeps firm and the stock is daily becoming
less in the tanking companies' hands, not-
withstanding the small quantity of refined
oil consumed at this season of the year.
Such a state of things has never been known
to exist in the Canada oil region before, and
the long-headed refiners are laying in their
stocks of crude now in anticipation of a brisk
demand and higher prices in the fall. We
quote refined at 12½ to 13c. f. o. b. here, at
60 days or 2 per bent. off for cash. There
are no new strikes to report in the oil region,
and every producer is doing his best to get
all the oil he can while the prices are high.

DRUGS AND CHEMICALS.

The market has experienced no note-
worthy change since our last report. Trade
is fair.

BUTTER AND CHEESE.

Butter is getting easier as the supplies
of new begin to get larger. The receipts
of new rolls have been fairly good the
past few days, and the demand has been
very little behind the supply. No stock is
kept long waiting for buyers, but there has
not been nearly so much of a strain on the
part of the demand as there was throughout
the part of the month preceding this week.
The call for tub butter has subsided, and
very little tub butter will do from now till
the fall. What consumers want is fresh roll
butter, and the prospect seems to be favor-
able to their receiving in the early future a
liberal supply of it. Some of the prices of a
week ago have been reduced somewhat.
Choice dairy tubs are yet 20 to 22c., medi-
um dairy is 14 to 16c., and low to common
grades are 5 to 11c. Pound rolls are 21 to
23c., large rolls are 17 to 21c. The quantity
of old butter on hand is small compared with
what was carried over into last spring.

Cheese is unchanged and very firm. Sep-
tembers are 12 to 12½c.

COUNTRY PRODUCE.

APPLES—Are beginning to be neglected.
The prices are nominal from \$3 to \$5. The
trade is chiefly in unexceptionable fruit,
which is held at the latter figure and is limited
to consumption which can afford such a
price. Lower class fruit cannot at this season
be trusted. A peculiarity of the present
trade is that russets are not wanted, whereas
heretofore russets have been the staple spring
apple. Spies are the apples that now sell,
and they undoubtedly preserve their firmness
better than any other species.

BEANS—There is no change in the prices
paid, common beans being \$1.35, and fine,
hand-picked are \$1.60. The trade is rather
low, but the stock is also limited, so that
prices have not moved.

DRIED APPLES—Are firm at 8¾ to 9¼c.
The spring trade is a severer test of the supply
than it was expected to be, as the slow
sale of dried apples through the winter left
the impression that there must be a large
stock in the country which holders would be
anxious to get rid of. The eagerness now
seems to be on the side of the demand.

EVAPORATED APPLES—These range from
12½ to 14c., but it is a long way easier to
sell dried at 9¼c. than evaporated at 14c.
The activity of the market for dried being
considered, the moderate, almost dull, busi-
ness in evaporated is rather surprising.

EGGS—Fresh eggs are looking up, and are
quotable at the time of writing at 11½ to
12½c. A large outside order for a carload
on Tuesday could not be made up on this
market. The supply has fallen off the past
few days, while the demand has increased.

HAY—Is getting better. Good timothy
brings \$9 to \$9.75, and mixed hay is \$8
to \$9.

HIDES—Are dull at 5 to 5½c. for No. 1
green, the demand for cured being quiet.

HONEY—The market for honey, at no time
particularly bright, has been duller since the

coming in of maple syrup. Prices are easy
at 7 to 10c. for strained, the latter being for
finest, and 14 to 16c. for sections.

HOPS—Brewers' orders are now beginning
to liven up the market, the supply of hops
they had in stock beginning to run out. Pri-
ces are firmer at the standing quotations 35
to 38c.

OATS—Are a cent lower, quoting at 53 to
54c.

ONIONS—Are in the same strong position,
selling at \$3 to \$4.

POTATOES—Are easier, receipts being more
liberal and more frequently in full car lots.
It is hard to get \$1.05 on the track, and only
strictly first-class stock will bring that figure.
The bulk of what is bought in car lots is got
at \$1. Out of store lots are \$1.15 to \$1.20
according to quality.

SEEDS—Choice alsike is \$7 to \$8.50, red
clover \$4.50 to \$5, and timothy is \$1.20 to
\$1.65. The week's sales have been moder-
ately large, but there are signs that the
country demand is near an end.

SKINS—Sheepskins are steady at \$1 to
\$1.45, and calfskins are 6 to 8c.

STRAW—Is unchanged at \$6.50 to \$7.

TALLOW—Is 2c. for rough and 5½ to 6c.
for refined.

WOOL—Is in fair supply and dull demand
at 18 to 19c.

FISH.

The fish market is hardly well opened yet.
For dried fish there is hardly any demand,
and the season's supply of fresh fish is not
yet in. Prices are steady at quotations of a
week ago.

GREEN FRUIT.

Trade is fair. There has often been a
bigger stir in the spring business and there
has also been a smaller one. The sales now
making are at all events far beyond those of
a month ago. Florida oranges are getting
on pretty well towards the end of their sea-
son, but are unchanged at \$4 to \$4.50. Va-
lencia oranges are steady at \$6.50. River-
side seedlings have advanced to \$4 and
\$4.50. Washington navels are \$5. Lemons
are up. Palermos are \$5, and Messinas are
\$5.50 to \$6. Of other green fruits, Pine-
apples are \$2.50 to \$4, sweet potatoes are
\$4.50 to \$5, bananas are \$2.50 to \$3.50 for
fancy, \$1.50 to \$2 for seconds, and 75c. to \$1
for thirds.

PROVISIONS.

The sales of the week have been reason-
ably large, and the tone of business has on
the whole been good. The receipts of hogs
have been fairly large but the class of hogs
coming in has not always been what buyers
want.

BACON—Long clear is 8 to 8½c., bellies
are 11 to 11½c., backs are 10½ to 11c., rolls
are 9 to 9½c.

DRESSED HOGS—Are steady at \$5.50 to \$6.

HAMS—Smoked are 11½ to 12c., and
sweet pickled 11 to 11½c.

LARD—Is steady at 9¼ to 9½c.

MESS PORK—Ranges from \$15 to \$16.50.

ESTABLISHED 1880.

STANWAY & BAYLEY

BROKERS
AND
GENERAL COMMISSION MERCHANTS.

44 FRONT ST. EAST, TORONTO.

WE ARE BUYING

Dried Apples.

SEND SAMPLES
AND QUOTATIONS

WE ARE BUYING

Evaporated Apples

SEND SAMPLES
AND QUOTATIONS.

JAMES E. BAILLIE, PORK PACKER, TORONTO.

Long Clear Bacon, Mess Pork, Short Cut Pork, Breakfast Bacon, Backs, Spiced Rolls, Pure Lard, Sugar Cured Hams, White Beans, Dried and Evaporated Apples, at close prices. Write for quotations.

GEO. C. THOMPSON. CHAS R. KING.

THOMPSON & KING,

Consignees, Brokers, General Commission and Mercantile Agents,

51 Wharf Street, cor. Fort, Victoria, B.C.
Storage. Correspondence Solicited.

T. W. CLARK & CO.,

General Commission and Provision Merchants and Wholesale Dealers in Dairy Products.

Consignments solicited and business transacted for Eastern Canada Merchants.

Established 1886.

VANCOUVER, B.C.

References: Bank of British Columbia.

WILLIAM RYAN, Produce and Commission Merchant, 72 FRONT ST. EAST, Toronto, Ont.

—DEALER IN—

Labrador Herring, barrels and halves.
Lake Superior Whitefish and Salmon Trout.
Lake Herring.
New Cured Hams and Bacon.
Pure Canadian Lard.
Mess and Short Cut Pork.

Write for Prices.



All kinds of produce handled. Consignments solicited. Carriers supplied.

J. CLECHORN & SON, Wholesale Fruits, Fish and Oysters 94 YONGE ST., TORONTO.

ORANGES.

Last car of Florida oranges for the season just received. Fancy stock. Send for prices of oranges and lemons. Prices are advancing daily.

J. F. YOUNG & CO., PRODUCE AND COMMISSION MERCHANTS

74 Front St. E., Toronto.

Our business is Solely Commission. The only plan which does justice to the Consignor. We handle everything which the Country Storekeeper has to send from home to sell. None of our own goods to sell in preference to yours when the market is good. Nothing between you and best price obtainable except a small commission. Prompt Sales and Quick Returns.

We Furnish Egg Cases. Try Us.

R. C. MURDOCH AND CO., Commission and Wholesale Fruits.

FANCY CALIFORNIA EVAPORATED AND GREEN FRUITS A SPECIALTY.

Correspondence solicited, and prices on Foreign Fruits, Figs, Dates, Nuts, etc., furnished on application.

29 Church St., Toronto
TELEPHONE 806.

WM. DAVIES & CO., TORONTO. PACKERS AND CURERS.

Choicest Smoked Hams
and Breakfast Bacon.
Bbl. Pork, Long Clear,
and Pure Lard.

CORRESPONDENCE INVITED.

Hams, Breakfast and Roll Bacon, New curing, now ready.

For Choice full flavor goods send us a Sample order.

Jas. Park & Son,
Toronto, Ontario.

CANNED FINNAN HADDIES

QUALITY GUARANTEED.

Write us for Prices.

H. W. NORTHRUP & CO. South Wharf, Saint John, N. B.

KING, GRANGER & CO.,
81 Front St. E.

Produce and Commission Merchants.

BUTTER, EGGS, and Country Produce.

Correspondence Solicited. Prompt Returns Made.
TELEPHONE 2237.

JNO. A. MOIR, GENERAL AGENT.

Consignments Solicited.

SPECIALTIES: Canned Goods, Dried Apples, Evaporated Apples, Codfish. Quotations and samples sent on application. A trial solicited.

41 St. Francois Xavier Sts., Montreal.

LAURENCE GIBB Provision Merchant, 83 COLBORNE STREET, TORONTO.

All kinds of Hog Products handled. Also Butter, Cheese, Poultry, Tallow, Etc.

PATENT EGG CARRIERS SUPPLIED.
Good Prices paid for Good Dairy Butter.

JAS. DICKSON & CO., 26 WEST MARKET STREET, Provision and Commission Merchants.

Eggs, Butter, Hams, Lard, Bacon, Cheese, Dried Apples, Finnan Haddies, Dried Cod Fish, bought or sold on commission. Agents for all lines of Canned Corned Beef. Egg Carriers supplied.

Reesor & Rogers, Produce and Commission Merchants

Solicit consignments of Country Produce from Storekeepers.

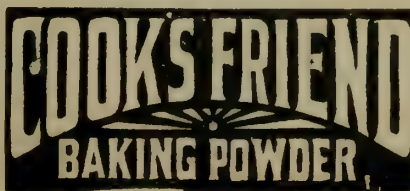
71 Colborne St., Toronto.
Telephone 2291.

Established 1874.

W. H. SMITH, Wholesale Produce Commission Merchant 186 KING ST. EAST, TORONTO.

Wholesale Dealer in Butter, Eggs and General Produce. Consignments solicited. First-class reference.

McLAREN'S



Is Honest Goods and just
the Thing on Which to
Make or Extend a Business.

The Best Grocers Make
a Point of Keeping it always
in Stock.

MARKETS—Continued.

SALT.

The trade is getting better every day. Prices are steady at last week's quotations.

DRY GOODS.

Brighter weather has given an impulse to the trade in dressgoods and smallwares in a stocking up way, but there is a lack of vim in the demand. There is quite an exchange of money and produce now going on at good prices, but still buying hangs back.

RAW FURS.

The supply is now pretty small. The trade is drawing to a close. Prices are still:—Beaver, per lb., \$4.50 to \$5; bear, per skin, \$10 to \$25; cub, per skin, \$5 to \$12; fisher \$3.50 to \$5; fox, red, 81 to \$1.50; fox, cross, \$2 to \$5; lynx, \$1.50 to \$2.50; martin, 75 to 90c.; mink, dark, 75c. to \$1.50; Muskrat, fall, 12c.; spring rat, 25c.; winter, 15c.; otter, \$8 to \$13; racoon, 25 to 80c.; skunk, 25 to \$1.75.

MONTREAL

MONTREAL MARKETS.

MONTREAL, April 23, 1891.

GROCERIES.

There has been more animation to note since our last, and although it can hardly be said that business has commenced in earnest there is more disposition that way, and briefly the indications are that in the course of a week or so the movement will be in full flow, and it is expected to be healthy and good, for reports from all parts are to the effect that stocks in consumers hands are small. In the way of particular features there is little to say. Sugar is quiet with only a small trade doing in the way of immediate wants, and it will remain in this position until the Budget is brought down. Molasses is firm and fairly active in a jobbing way, while teas are in extremely small supply here, and there has been further reductions made in the stocks of Japan during the week. Rice and spices remain as before. Dried fruit are quiet, but a feature is the firmness of currants, which have been pretty well cleared up, and any nearby stock cannot be touched except at a material advance. Green fruit remains quiet, buyers awaiting the annual spring sales, while there is nothing particular to say in regard to fish. Canned goods, however, have been subject to considerable speculative manipulation during the week, notably salmon and tomatoes, and it is said that in the case of the latter the operator has already realized some handsome profits. Our detailed review gives details in full.

SUGAR AND SYRUPS.

There is a fair trade doing in sugars, but only in the way of immediate wants and there is no possibility of anything else until after the Budget is brought down and the uncertainty about the duty dissipated. Prices rule about the same, 6½ for granulated and 5 to 5½c. for yellows.

Syrups move along slowly 3¼ to 4c.

MOLASSES.

There is little change to the molasses market which rules firm with some transactions in a jobbing way in Antigua and Trinidad at 30c. and over according to quantity. Barbadoes are held firm at 35c. and we

**Butter, Eggs, Potatoes,
Onions, Cheese, Oats,
Apples, Hay, Straw,
Hogs, Poultry, Fish,
Evaporated and Canned
Goods wanted at once**

BEST BRANDS OF

Bakers' and Family Flour

ALSO WANTED.

We handle all lines of FARM AND ORCHARD PRODUCE as well as DAIRY.

Write for Quotations for this market or Britain to

**IMPERIAL PRODUCE CO'Y.,
OF TORONTO, LTD.,
69 Front Street East, Toronto.**

note the shipment of a car load of Porto Rico to the States to a competing point with Boston houses by a local operator.

TEA.

The tea market generally inclines to firmness, and although no great accession, as compared with the previous week in the way of business, is to be noted, there has been more disposition shown for business than formerly, especially in the case of blacks, several enquiries being received. Some good sized sales of Japans have also been made, the most recent transaction being a round lot of 700 half-cases Japan at 17½ to 19c. Some low grades have also been turned over at 15½c. Advices from England cite advanced prices, Ceylon and Indian teas being especially firm, while the difficulty about securing good leaf stock is still a factor, nothing of anything like good quality being obtainable under one shilling.

COFFEES AND SPICES.

There has been some little business in coffees during the week, the firmness being fully maintained, and we hear of some further lots of Rios leaving first hands at 20c. Other goods also have been fairly active in a jobbing way.

Spices show no change, pepper, ginger, etc., moving along quietly.

RICE.

There is nothing to say about the rice market, and the position is quiet and unchanged. A large London firm writing under date April 7, says the price of rice there and in Burmah continues to advance steadily, and that advances on recent quotations are being refused. Freight rates are also up considerably. In fact everything points to high prices for rice this year. We quote

Japans, \$4.50 to \$5; choice, \$4.25 to \$4.50; standard, \$3.90, and off grades, \$3.50 in car lots.

FRUIT.

The fruit market shows little change, but there is more disposition for business, and this has led to some widening of the jobbing movement as compared with last week, but it still has considerable to gain yet. The easiness already noted in Valencia raisins continues, and prime lots run about 5½c., while sales of off quality have been made as low as 5¼c. Advice from New York, however, are somewhat better, and the same is the case from London, and quotations have been made from the latter market on some lines would be close to 6c. laid down here. The prominent feature of the market, however, is currants, and the firm position they occupy, and prices have moved up a fraction or so since our last report. The market here is almost bare of the fruit, and quotations on stock near at hand are equal to 6c. for barrels and 6¾c. for smaller packages. Other lines of dried fruit show no change.

In green fruit the closeness of the annual spring trade sales preclude the idea of any extensive business, but there is a jobbing movement in oranges and lemons at steady figures.

FIRST DRIED ORANGES AND LEMONS.

The Gerona will be here on the first of May or at the latest during the first week, when her lot, the particulars of which have already been given will be offered for sale by auction as usual. The Charrington the second steamer is also on the way with a like quantity, and to-day word was received that the steamship Escalona had passed Gibraltar and ought to be here by the 10th or 15th of May. Her cargo consists of 1300 boxes Carona oranges, 15,250 boxes Messina oranges and lemons and 2,000 cases Valencia oranges.

CANNED GOODS.

There has been considerable speculative buying in this market within the week notably in the case of canned salmon and tomatoes. One operator has been picking up all he could at a price of both articles and it is said has already made profitable turnovers of the latter. His purchases of salmon were considerable being principally on a basis of \$1.25 to \$1.30 and he is holding them for considerably over that figure now. The tomatoes were bought at a range of \$1.10 and some lots have it is claimed been realized on at the rate of \$1.40 to \$1.50. It is expected that in the natural course of events the run will be small this year, while the fact of a combine on the Pacific coast is having due effect.

FISH.

There is but little enquiry for fish at the moment, and beyond some business in dry cod and Labrador salmon there is no business to note. The former moves at firm prices, \$4.50 to \$5, and stocks are small, while the latter runs from \$15 to \$16, according to quality. All the green cod has been worked off the market except a few odd lots of No. 1, which it is impossible to quote. There is some enquiry for red sea trout across the line, which is quite likely to lead to business, as stocks are small. It is held here at \$9 to \$9.50 per barrel, according to condition and quality.

HOPS.

This market has presented but few features since last reviewed, and business on spot has been practically nil, while stocks here in second hands are next to nothing. In the country, however, it is reported that

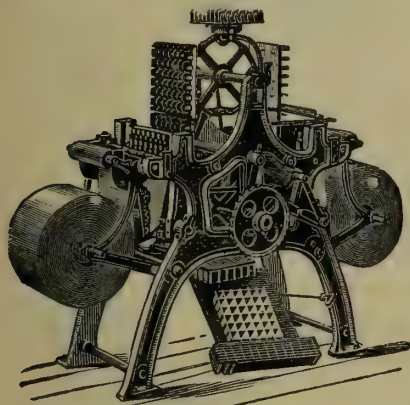
ALL GROCERS SHOULD SELL
THE

Royal Dandelion Coffee

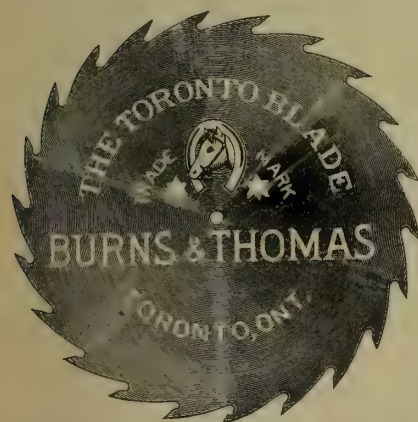
Manufactured by
ELLIS & KEIGHLEY,
TORONTO.

Northumberland Paper and Egg Case Co

Sole Manufacturers of Machine Made Egg Case
Fillers. (Straw Board.)



We also make a first-class Wooden Case, and can therefore supply a complete Egg Case at the lowest possible price. For prices and other information, address the Mills, CAMPBELLFORD, ONT.



SAWS CIRCULAR, Shingle, Re-sawing,
Drag, Gang, Cross-cut, etc.

Write for Prices or Telephone 5120.

N. WENGER & BROS., AYTON, ONT.

Manufacturers of

Winter Wheat Flour

KLEBER } Patents.
and
EDELVEIS }

MAY BLOSSOM—(straight roller).
MINERVA—(extra).

Write for Samples and Prices,

N. Wenger & Bros.,
AYTON, ONT.

MELDRUM & DAVIDSON,

MERCHANT MILLERS,

PETERBORO',

MANUFACTURERS OF

Choice Winter Wheat and Manitoba

FLOURS

Mikado, White Lilly,
Delight, Manitoba.

Feed of all kinds and Mixed Cars a Specialty. It
will pay you to give trial order.

HALIFAX AGENT. J. P. Cox.

CAR LOTS or BROKEN LOTS

—OF—

Flour, Meal, Buckwheat Flour, Cornmeal,
Rye Flour, or anything in the Flour, Feed or
Grain line furnished on shortest notice at lowest
prices.

J. & R. ROBSON,

Millers and Grain Dealers, Brantford, Ont.

SEAFORTH OATMEAL MILLS

Manufacturer of and Dealer in

Rolled, Granulated & Standard Oatmeals,

Split Peas, Pot Barley, Cornmeal, and
General Produce. Eggs a specialty.

D. D. WILSON,
SEAFORTH, ONT.

Canadian White Enamel Sign Co.,

Sole Agents for Caesar Bros.

The Most Durable Sign Letter.

4 Adelaide St. W., Toronto.

A responsible agent wanted in every town
and city.

WALKER, HARPER & COMPANY OXFORD MILLS.

"FLOUR" Manufactured by
Improved Roller System.

BRANDS:

Golden Star. Golden Sheaf.
Oxford. Ontario Queen.
Regal. Jubilee.

Manufacturers of
STANDARD AND GRANULATED OATMEAL.
ROLLED OATS. ROLLED OATMEAL.

DEALERS IN

Grain, Seeds, Bran, Shorts, Beans, Mid-
dlings, Chop Feed, Pot Barley,
Split Peas, Cornmeal.

ADDRESS:

NORWICH, ONT.

Mixed cars a specialty.

HODD & CULLEN

Roller Millers.

FLOUR

Manufactured "Hulgarian" System.

Our brands are

Classic,
Anchor,
White Frost,
Challenge,
Diadem,
Strong Bakers.

Heavy dealers in

Oats, Oatmeal, Beans,
Peas. Middlings, Bran.

Quotations by wire.

Address, STRATFORD, ONT.

EMBRO OATMEAL MILLS.

D. R. ROSS, - - EMBRO, ONT.

A CHOICE QUALITY OF

Roller, Standard and Granulated

Oatmeal

IN BARRELS, HALF BARRELS OR BAGS.

Selected WHITE OATS only used. For prices
of Oatmeal or Oathulls in Car-loads or less quan-
tities, write or wire, and will reply promptly.
Can ship via Canadian Pacific or Grand Trunk
Railways. Have new machinery for the manu-
facture of Rolled Wheat and Graham Flour and
will be pleased to have orders.

"TEA, AND THE SCIENCE OF BLENDING"

Giving 26 Specimen Blends.

SPECIALLY ADAPTED TO THE CANADIAN TRADE.

This valuable work is now in press and will be ready for mailing in about ten days. It is handsomely bound and contains 120 pages. No live grocer can afford to be without a copy. As only a limited number are being printed, to be sure of a copy you should send at once, enclosing \$1.00 to R. S. McIndoe, 24 Front Street East, Toronto.

MONTREAL MARKETS.—Continued

brewers have been buying some small lots, and it is notable that the prices given are more than they bid here. We quote 30 to 33c. for 1890 and 25c. for yearlings.

PROVISIONS.

There is a small, quiet jobbing trade doing in provisions, with no change in prices to note: Canadian short cut, per barrel, \$17.00 to \$17.50; mess pork, western, per barrel \$16.50 to \$17.00; short cut, western, per bri \$17.00 to \$17.50; hams, city cured, per lb 10¼ to 11½c.; hams, canvassed, per lb 0 00 to 0 00c.; lard, Canadian, in pails, 8½ to 9c.; bacon, per pound, 9 to 10¼c.; lard, com., refined, per lb, 8 to 8¼c.

EGGS.

The receipts of eggs have been larger recently, but the market has held fairly steady at previous quotations and we have no variation to note, while the demand has been somewhat better. Sales were made to-day at 12½c., but 11½ to 12c. is a very fair range.

BUTTER.

Receipts of new butter are increasing, but there is no accumulation as yet, as the demand keeps up well and full prices are made when the stock is really worth the money. The principal basis for business is 26c. for fine new Townships, other grades in proportion. Held dairy has been attracting more attention recently, and although it can hardly be said that its position has been altered materially, yet it is somewhat improved. Some fair lots have been moved to the Lower Provinces at 14½c. and other consignments have been made to the other side, but there is still a considerable stock here, however, they help to pull it down to a certain extent. Fine new Townships, 25 to 28c.; Fine Morrisburg and Brockville, 22 to 23c.; Fine Western rolls, 21 to 23c.; Held Western dairy, 15 to 18c.; old butter, 6 to 8c.

CHEESE.

There is nothing to note, nor will there be until the new make is on the market. The cable is unchanged at 58s.

GRAIN.

All grains rule firm, wheat being especially so, and holders are asking as high as \$1.25 for No. 2 hard Manitoba, and sales have been made amounting to 7,750 bushels at \$1.22½c. The coarse grains are also proportionately stiff. The stocks in store compared with those of a week ago show an increase of 46,183 bushels of wheat, 65 bushels of corn, 1,166 bushels of peas, 4,166 bushels of oats, and a decrease of 1,228 bushels of barley. Compared with a year ago there is an increase of 342,031 bushels of wheat, 149,922 bushels of oats, and a decrease of 58,894 bushels of corn, 205,447 bushels of peas, 2,419 bushels of barley. We quote: No. 2 hard Manitoba, \$1.21 to \$1.22; No. 3 do., \$1.11 to \$1.13; No. 2 Northern, \$1.13 to \$1.15; feed do., 67c. to 70c.; peas, 92c. per 66 pounds in store; 95c. to 96c. afloat May; Manitoba oats, 57c.; Upper Canada do., 58c. to 60c. per 34 pounds; corn, 80c. duty paid; feed barley, 60 to 62c.; good malting do., 70c. to 75c.; rye, 80c. to 81c.

FLOUR AND MEAL.

The flour market works along on a firm basis, and there is somewhat more enquiry to note from outside points, some fair business resulting in this connection now that navigation is open. In addition to business in strong bakers' at \$5.50 to \$5.75 and straight sellers at \$5.15, we note sales of extra at \$5 and superfine at \$4.75. The

stock in store shows an increase of 2,408 barrels compared with a week ago, and 10,625 barrels compared with a year ago.

Oatmeal remains scarce and firm at last week's quotations, as follows:—Patent spring, \$5.95 to \$6.05; patent winter, \$5.35 to \$5.50; straight roller, \$5.15 to \$5.25; extra, \$5.00; superfine, \$4.45; city strong bakers', \$5.00 to \$5.75; strong bakers', \$5.00 to \$5.75. Oatmeal, standard, per bag, \$3.25 to \$3.30; granulated, \$3.25 to \$3.30; rolled, \$3.25 to \$3.30.

HALIFAX MARKET QUOTATIONS.

(Wholesale Selling Rates.)

HALIFAX, April 22, 1891.

FLOUR—Manitoba highest grade patents, \$6.50 to \$6.70; high grade patents, \$5.75 to \$6.10; good 90 per cent. patents, \$5.60 to \$5.70; straight grade, \$5.30 to \$5.40; superior extras, \$5.20 to \$5.30; good seconds, \$4.85 to \$5.00; Graham flour, \$5.25 to \$5.50.

OATMEAL—\$6.40 to \$6.55; rolled, \$5.60 to \$5.70.

CORNMEAL—Kiln dried, \$4.00 to \$4.10; do. in bond, \$3.00.

GRAIN, ETC.—Rolled wheat, \$5.50; wheat bran, per ton, \$24 to \$25.55; shorts, per ton \$26 to \$27; middlings per ton, \$27.50; to \$28.50; cracked corn per ton, including bags, \$42; ground oil cake, per ton, including bags, \$35 to \$40; moulee, \$34 to \$36; split peas, \$4.00; white beans, per bushel, \$1.80 to \$2; pot barley, per barrel, \$3.90 to \$4.10; Canadian oats, choice quality, 64 to 66c.; hay, per ton, \$11.75 to \$13.00.

MOLASSES—Barbadoes, 33 to 34c.; Demerara, 35 to 38c.; diamond N, 48c.; Porto Rico, 34 to 35c.; Cienfuegos, 31c.; Trinidad, 32 to 33c.; Antigua, 32 to 33c.

TOBACCO—Black, 38 to 44c.; bright, 42 to 58c.

THE KIND OF MAN.

An exchange remarks "that the sharpest test of a man's character is in his treatment of what is in his power and wholly below him. Motives of self-interest are sufficiently strong and numerous to produce irreproachable conduct towards superiors or equals in strength or knowledge or station or wealth or intelligence. They have it in their power to defend themselves from our attacks, to bring us to account for our misdoings, to resist injuries, to reward benefits. Much of what renders our lives valuable is in their hands to bestow or to withhold. When, therefore, we so order our conduct as to conciliate and please those who can thus control our happiness and welfare, it may be a token of intelligence, but not necessarily of noble character. When, however, we come into relation with those who have no such power, who must accept without appeal what we choose to give them, who have no more substantial reward to bestow than gratitude or affection, and no severer penalty than secret and impotent wrath, we show something of our true selves by the way in which we treat them."

Work can always be found in a store without double-million microscope.

Master the whole business and the way to fortune has been mapped out.



JAMES LUMBERS.

SUGARS DOWN.

My price for one or more barrels

EXTRA GRANULATED SUGAR

is Twenty cents per hundred less than the Wholesale Grocers' Guild from one up to fifteen barrels and my Discounts on Sugars are one and one-half per cent.

Although I am

BOYCOTTED

I am prepared to offer all lines of goods as in the past, and all orders shall receive my prompt and careful attention.

I carry a full line

Teas,
Sugars,
Tobaccos,
Canned Goods,
and all
General Groceries

My Gunpowder,
Hyson and Japan Teas

at 22 cents per pound are giving entire satisfaction.

RED HERRINGS

or DIGBY CHICKENS.

Which I am offering at 13c. per box. There are about 45 herrings in a box.

JAMES LUMBERS

Wholesale Grocer,

67 Front St. East,
TORONTO, ONT.

DAVIDSON & HAY

**Wholesale Grocers,
36 Yonge Street,
TORONTO, ONT.**

Aylmer Chicken Soup

Great care being used in preparation of this highly commended Canadian Manufactured Article. As a Strengthening Food it is very wholesome and nutritious.

If you haven't already got it in stock, send order.

Sloan & Crowther

**WHOLESALE GROCERS,
TORONTO.**

SYRUPS.

All Grades, including Redpath "M" in pails, each 42 lbs. net. This latter we offer at a price which will make it a Seller.

H. P. ECKARDT & CO

**Wholesale Grocers,
3 FRONT ST. EAST, TORONTO.**

Thos. KINNEAR & Co

**Wholesale Grocers and Importers of
TEAS,
SUGARS,
COFFEES,**

AGENTS FOR

Cherry's Irish Mustard, X.D.S.F.

This is superior to any other grade in the market. Try it.

47 Front St. E., - TORONTO.

WARREN BROS. & BOOMER,

IMPORTERS

AND

**WHOLESALE GROCERS,
35 and 37 Front St. East,
TORONTO, ONT.**

**SUGARS, COFFEES AND TEAS,
SPECIALTIES.**

EDWARD

ADAMS & CO.

ESTABLISHED 1846.

**Wholesale Grocers and Importers of
TEAS,
SUGARS,
COFFEES,**

**Tobaccos, Wines and Spirits
95 & 97 Dundas St., London, Ont.**

STEEL, HAYTER & CO

IMPORTERS OF

INDIAN TEAS

Direct from their estates in Assam.

Assams, Kangras, Darjeelings and Indian Oolongs in stock.

PROPRIETORS OF THE WELL-KNOWN

"MONSOON" BRAND.

SAMPLES AND QUOTATIONS ON APPLICATION

11 & 13 Front St. E. Toronto.

Calcutta and London Firm: Octavius Steel & Co
Telephone 2354.

BALFOUR & CO.,

IMPORTERS OF TEAS

AND

Wholesale Grocers

HAMILTON.

SMITH & KEIGHLEY

WHOLESALE GROCERS

AND IMPORTERS OF

Mediterranean Fruits.

FINEST SELECTIONS IN THE MARKET
—OF—

**China, Japan, Indian and Ceylon
TEAS.**

9 Front St. E., Toronto

J. W. Lang & Co.

**Wholesale Grocers,
TORONTO.**

**CLARK
ARMOUR
FAIRBANK
LIBBY**

Canned and Potted Meats.

These goods usually advance at this season.

ORDER IN TIME.

33 Front St. East.

PERKINS, INCE & Co.,

41 and 43 Front St., Toronto.

IMPORTERS.

Offer full stock of

**TEAS,
COFFEES,
SUGARS,
and General Groceries.**

A few choice MALAGA RAISINS remaining, also CHOICEST and FINE FIGS in Boxes.

Just arrived: Prime Sicily Filberts,

J. F. EBY.

HUGH BLAIN

MARMALADE

JUST RECEIVED.

Gray's New Stock

1 LB. POTS.

EBY, BLAIN & Co.,

Wholesale Grocers,

**FRONT AND
SCOTT STS.**

TORONTO.

THE VALUE OF AN ATTRACTIVE WINDOW DISPLAY.

It is surprising to find what little things impress the outside public, and a circumstance that was brought under our notice not very long ago, is calculated to illustrate our meaning. It was a store that was very prominently situated the window of which for many years had simply displayed in it the name of the firm. It was certainly kept clean, but that was all the attraction. The new blood that had been introduced into the firm, decided that they would take this sign down and have what they termed a respectably dressed window. The result was that the first prominent display of an article that was made in the window was surprising. Encouraged by the success which the first experiment resulted in, made the firm think the matter over very carefully. It was ultimately decided that they should have a series of displays of certain articles every week, and the influence was to be noted down carefully upon the sale of these various articles. One of them was an article that had been in stock for a considerable time, and it was decided to make a price on this particular one, filling the window and displaying attractive show cards, calling the attention of passers by to the bargain that awaited them. The result was that the entire stock of this particular article was cleared out inside of a week, to the great gratification of the firm.

—National Grocer.

STICK TO YOUR LOCATION.

Young business men will find it to their advantage to select a good location and then stick to it. People will become accustomed to the place, the sign will be familiar and business will grow.

The lady who goes shopping generally knows what counter to visit for the purchases she desires to make. She learns in frequent shopping excursions the location of the various store departments, and it facilitates her work that the department locations are seldom changed. If she visits a familiar counter and does not find what she expected she is at once lost and either inquires for its location or leaves the store and goes to another with which she is familiar. The young merchant should select a good site and then stay there until people know it and become accustomed to it. It takes time to build up a business in any location.

The same applies to the young man who selects a city for a home. He should settle down and stay there until he has secured an acquaintance that will be of assistance to him in securing what he desires or of hastening his advancement in what he is engaged. A young man is apt to become discouraged when he first sets foot in a new town because opportunities do not open to him readily. He forgets that as a rule some foothold is required for nearly every position. If he re-

members that, he is very apt to stick until he gets what he desires. It is "sticktoitiveness" that wins everywhere. Stick to your location; stick to your principles; stick to your work.—Minneapolis Commercial Bulletin.



THE GAIL BORDEN Eagle Brand Condensed Milk

Has maintained its high reputation for ABSOLUTE PURITY for over a QUARTER OF A CENTURY.

AS A FOOD FOR INFANTS IT HAS NO EQUAL.
FOR SALE BY
Grocers and Druggists Everywhere.



TO GROCERS.

SIMCOE CANNING COY'S

Goods are warranted first-class.

PUSH THEM.

Order through your wholesale House.

ADAMS & SONS' TUTTI-FRUTTI

CHEWING GUM.

The fastest seller the trade handles to-day

Other Staple Brands :

Bo-Kay, Sappota, Magic-Trick, etc., etc. See our price list page 21.
Send to Adams & Sons, 23 Church St., Toronto, Ont., for beautiful advertising matter.

THE A. G. PEUCHEN CO.,

ARE NOW MAKING

100 TONS
OF

Pure Paris Green

ALSO MAKING

300 bbls. of PAINT OIL.

See our New Catalogue containing 32 pages of all articles in the Paint Trade.

VARNISH A SPECIALTY.

THE A. G. PEUCHEN CO., Ltd.,
Manufacturers Paints and Varnishes,
TORONTO.



CONDENSED MILK

Pure, rich, full weight. For many purposes superior to ordinary natural milk

CONDENSED COFFEE

A valuable article, combining pure Coffees, Milk and Sugar. Prepared for use in a few seconds by simply adding boiling water. Makes an excellent cup of Coffee.

These are decidedly reliable and satisfactory goods to handle.

Truro Condensed Milk and Canning Co., Ltd.,

Truro, Nova Scotia.



IT HAS NO EQUAL.

A mother's pride is gratified,
If with her bread she's satisfied.

Grocers who do not keep "Barm" Yeast, cannot enjoy the satisfaction produced by its use amongst their customers. Order a box from your Wholesale House at once.

ZIMMERMAN, 29th March, 1891.

THE BARM YEAST CO.:

This is to certify that I have used your "Barm" Yeast cakes with the greatest satisfaction and can highly recommend them.

BELLA GALBRAITH,
Zimmerman, Halton Co.

BARM YEAST MANUF'G CO.,

35 Wellington Street East, TORONTO.

JOHN PETERS & CO.,
General Commission Merchants
and Brokers,

Halifax, N. S. and
Kingston, Jamaica, W.I.

Agents for The E. B. EDDY MFG CO.,
HULL, P. Q.

We are open to accept one or two more Agencies of first-class houses, either at Halifax or Kingston. We have a good connection and splendid storage facilities.

References: The Merchants Bank of Halifax.
The E. B. Eddy Mfg Co., Hull, P.Q.
The Mercantile Agencies.

E. P. Breckenridge, Edwin Norton,
Toledo, Ohio, Pres Chicago, Vice-Pres
W. C. Breckenridge, Resident Manager

The Norton Manufacturing Co.,
MANUFACTURERS OF

TIN CANS

By Automatic Machinery.

Fruit Cans, Paint Pails and Cans,
Lard Pails, Baking Powder Cans.

Capacity, fifty thousand fruit cans per day.

Sole Agents in Canada for

Norton Bros., "Soldier Hemmed" Caps, and
Grocers' sample goods, and Haskell's
sample cases.

Cor. YORK AND QUEEN Sts.,
HAMILTON, - ONT.

TOWNSEND & STEPHENS,
Public Accountants, Auditors, Assignees

Sherman E. Townsend. H. Seymour Stephens.

Traders' Bank Chambers, Yonge St.,
Cable Address: "Seymour." TORONTO.

ALL GROCERS SHOULD SELL
THE

Royal
Dandelion
Coffee

Manufactured by
ELLIS & KEIGHLEY,
TORONTO.

GROCERS SHOULD SELL

Cowan's
Hygienic Cocoa.

It is undoubtedly the Best in the World.

The Cowan Cocoa and Chocolate Co. L'd, Toronto.

EDWARDS, CATCHPOLE & CO'Y

MANUFACTURERS OF

French Blacking,
Stove Polish,
Writing Inks and Mucilage.

33 Wellington East, Toronto.

DO
YOU
SELL

"Peerless" Washing Compound.
There is nothing equal to it. It
will pay you a handsome profit.
Your customers will like it. Address
Pure Gold Manufacturing Co.,
31 Front Street East, Toronto.

Todhunter, Mitchell & Co.

—DIRECT IMPORTERS OF—

HIGH GRADE COFFEES,

Old Government Java Arabian Mocha, Plantation Ceylon, Maracaibo
and Santos.

Grocers draw trade by selling their FAVORITE EXCELSIOR BLEND.

RELIABLE ROASTING BY PATENTED PROCESS.

:: TORONTO.

MEDITERRANEAN FRUIT.

S.S. Gerona has 51,000 boxes Lemons and Oranges.
" Charrington 33,000 " " "
" Escalona 26,000 " " "
These are due here in May, also two steamers due first week in June with
52,000 boxes.

Public Auction. We will Examine, Buy, and Ship the fruit for a moderate charge. Correspondence solicited.

McBRIDE, HARRIS & CO.,

134 McGill St.--1 to 21 College St.,

MONTREAL.

OUR Mr. Tew, who has just returned from a visit to the English potteries, has brought out with him lines of Porcelain, Opaque, and Printed Wares, etc., entirely new to the Canadian market.

Our Tea, Dinner, and Toilet Wares top the market in both shape and decorations. Our Maple Leaf and Alaska Granite lines command inspection. Please examine our goods before ordering elsewhere.

R. TEW & CO.,

Crockery, Glassware, Fancy Goods, Lamps, etc.

10 FRONT ST. East,

(Adjoining New Board of Trade Building.)



SALES MADE OR PENDING.

J. W. Horne, grocer, Winnipeg, advertises his business for sale.

A. Y. Seeley, general merchant, Port Medway, N. S., is sold out.

F. Parent & Co., general merchants, St. Leonard's, N. B., have sold out.

W. Burgess, general merchant, Balsam, Ont., has sold out to S. & H. Disney.

G. F. Spackman, general merchant, Windsor, Ont., has sold out to Wm. Lamb.

J. & J. Belfry, general merchants, Newmarket, Ont., have sold out to W. W. Playter.

W. H. Maulson & Co., general merchants, Moosomin, Man., advertise their business for sale.

McLean & McKay, grocers and boot and shoe dealers, Port Elgin, Ont., advertise their business for sale.

McMillan & McLean's general stock in Glencoe, Ont., is advertised for sale by auction on the 27th inst.

PARTNERSHIPS FORMED AND DISSOLVED.

D. G. Scott & Co., grocers, Moncton, N. B., have dissolved.

C. A. Phillips & Son, general merchants, Bristol, N. B., have dissolved.

H. W. Northrup & Co., wholesale grocers, St. John, N. B., have registered co-partnership.

Wm. Leach & Co., fruit dealers, etc., have dissolved, and are succeeded by Leach & McGregor.

A. Sweet & Co., general merchants, Winchester, Ont., have dissolved, Aaron Sweet continuing under unchanged style.

Hodgson Bros., produce dealers, Montreal, have dissolved. The firm is now made up of H. A. & J. A. Hodgson, who continue the business under the old style.

FIRES.

Thos. Dearing, general merchant, Exeter, Ont., is burnt out.

J. W. McAfee, general merchant, Millstream, N. B., is burnt out. No insurance.

REMOVALS AND DEATHS.

Wm. Baker, general merchant, Ayr, Ont., is dead.

John McMillan, oil refiner, Petrolea, Ont., and Montreal, is dead.

R. D. Guthrie, grocer, Pickering, Ont., has gone out of business.

John A. McDonald, general merchant and liquor dealer, St. Peters, N. S., is dead.

Jas. A. Mahar, general merchant, Campobello, N. B., has removed to St. Stephen.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

Jeffares & Co., grocers, Winnipeg, have assigned.

Godfrey Bros, grocers, Yarmouth, N.S., have assigned.

Jeffares & Co., grocers and butchers, Winnipeg, have assigned.

Remi Fortin, general merchant, Lake Weedon, Que., has assigned.

J. Williamson & Sons, fruit dealers, etc., Regina, Ass., have assigned.

B. Toombs & Co., commission merchants, Moncton, N.B., have assigned.

E. S. White & Co., general merchants, Carberry, Man., have assigned.

E. S. White & Co., general merchants, Carberry, Man., have assigned.

Thos. Malhiot, general merchant, Gentilly, Que., is offering to compromise.

Leopold Larue, general merchant, St. Joseph de Soulanges, Que., has assigned.

McInnis Bros., general merchants, St. Peters, P.E.I., are offering to compromise.

Brown, Anderson & Co., grocers, Collingwood, Ont., have assigned to Wm. Reekie.

Thos. Austin, grocer and butcher, Fenelon Falls, Ont., has assigned to Jas. Dickson.

Jas. Young (China and Japan Tea Co.), Hamilton, has assigned to F. H. Lumsden.

John G. Morrison, general merchant, Springfield, N.S., is offering to compromise.

A meeting of the creditors of J. L. Lamarche, general merchant, St. Johns, Que., has been called.

Fitzpatrick & Co., general merchants, Wallaceburg, Ont., have assigned to C. B. Armstrong, London.

BUSINESS CHANCES.

GROCERY BUSINESS FOR SALE DOING the largest retail business in town. Apply to Switzer & Brown, Collingwood, Ont. 18

CARLOAD OF POTATOES WANTED. STATE price per bag on track. Also of oats and peas. Apply to W. Holditch, Sudbury. 18

HONEY—GOOLD & COMPANY, BRANTFORD, are supplying grocers with pure honey. Write for prices and catalogue of bee hives, extractors, foundations, etc.

A. H. BADGEROW.

ALEX. H. DIXON.

The Badgerow, Dixon Bonded Vinegar Manufacturing Co.,

79 and 81 Jarvis St., Toronto

Highest award, Toronto Exhibition.



TENDERS.

SEALD TENDERS addressed to the under signed, and endorsed "Tender for Indian Supplies" will be received at this office up to noon, of SATURDAY, 9th May, 1891, for the delivery of Indian Supplies, during the fiscal year ending 30th June, 1892, consisting of Flour, Beef, Bacon, Groceries, Ammunition, Twine, Agricultural Implements, Tools, etc., duty paid, at various points in Manitoba and the North-West Territories.

Forms of tender, containing full particulars relative to the Supplies required dates of delivery, etc., may be had by applying to the undersigned, or to the Indian Commissioner at Regina, or to the Indian Office, Winnipeg.

Parties may tender for each description of goods (or for any portion of each description of goods) separately, or for all the goods called for in the Schedules, and the Department reserves to itself the right to reject the whole or any part of a tender.

Each tender must be accompanied by an accepted Cheque in favor of the Superintendent General of Indian Affairs, on a Canadian Bank, for at least five per cent. of the amount of the tender, which will be forfeited if the party tendering declines to enter into a contract based on such tender when called upon to do so, or if he fails to complete the work contracted for. If the tender be not accepted, the cheque will be returned and if a contract be entered into for a part only of the supplies tendered for an accepted cheque for five per cent. of the amount of the contract may be substituted for that which accompanied the tender; the contract security cheque will be retained by the Department until the end of the fiscal year.

Each tender must, in addition to the signature of tenderer, be signed by to sureties acceptable to the Department for the proper performance of the contract based on his tender.

This advertisement is not to be inserted by any newspaper without the authority of the Queen's Printer, and no claim for payment by any newspaper not having had such authority will be admitted.

L. VANKOUGHNET,
Deputy of the Superintendent-General
of Indian Affairs.

Department of Indian Affairs,
Ottawa, March, 1891.

The Packers' Association of Canada, admit that the labels produced by the

SUN LITHO. CO.,

are superior to those produced by any other house in the Dominion. For Samples, Prices, etc., apply

SUN LITHO. CO.,
TORONTO.

ALL GROCERS SHOULD SELL

THE

**Royal
Dandelion
Coffee**

Manufactured by

ELLIS & KEIGHLEY,

TORONTO.

General Storekeepers

who deal in Dry Goods should subscribe for

THE DRY GOODS REVIEW

Subscription Price \$1.00 per year.

Send for Sample Copy to THE DRY GOODS REVIEW Co., 6 Wellington St. West, Toronto.

STUDY

THIS COMPARATIVE ANALYSIS.

	Johnston's Fluid Beef.	Beef Extracts.
Albumen Fibrine, &c. (Nutri's Element)	22.10	none.
Soluble Salts of Flesh, (Stim. Element)	33.40	58.50
Mineral Salts, (Bone Forming Element)	12.60	21.50
Moisture,	31.90	20.00
	100.00	100.00

Beef Extracts are merely stimulants.

JOHNSTON'S Fluid Beef is Real Food.

W. G. A. LAMBE & CO.,

Late WILLIAMSON & LAMBE.

STORAGE

54 & 56 Wellington St. E., Toronto



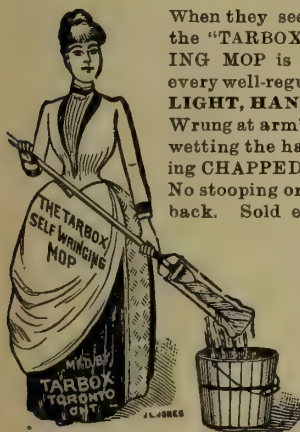
SAPOLIO Is a solid handsome cake of SCOURING SOAP Which has no equal for all cleaning purposes except the laundry. It will clean paint, make oil cloths bright and give the floors, tables and shelves a new appearance. It will take the grease off the dishes, and off the pots and pans. It scours the knives, the wash basin, bath tub, even the greasy kitchen sink. It brightens all metals except silver or gold. If you have not sold it yet, send your order at once to

EMIL POLIWKA & Co.

36 Front st., East, Toronto, Ont.

Dominion Agents.

Women Who Know a Good Thing



When they see it all say that the "TARBOX" SELF-WRINGING MOP is indispensable to every well-regulated household, **LIGHT, HANDY, DURABLE** Wrung at arm's length without wetting the hands, thus avoiding CHAPPED, or Sore hands. No stooping or straining of the back. Sold everywhere. Ask your dealer for it and take no other. The name of "TARBOX" cast on every mop.

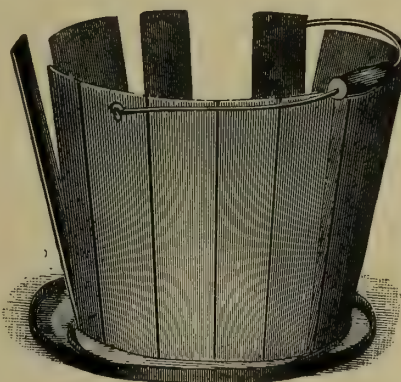
Dealers will consult their interests by addressing us if they are not carrying a stock of the above mop.

TARBOX BROS.,

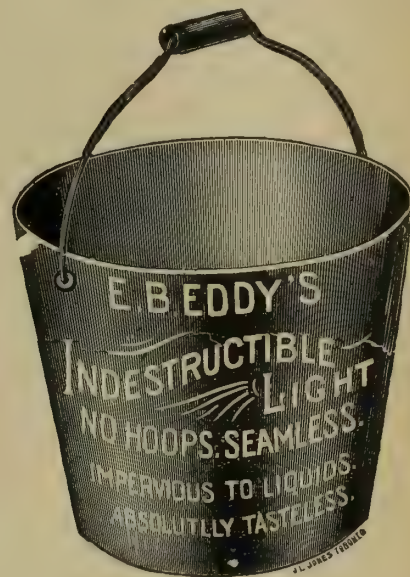
73 Adelaide Street West, Toronto,

Sole Manufacturers.

CATCH ON!



The Old Wooden Bucket.



E. B. Eddy's Indurated Fibre Pail.

The Neatest, most Durable, most Attractive and very Best Ware in the Market! The Cheapest because the most Durable!

These Superior Wares are moulded in one piece from wood fibre. No hoops. No joints. Cannot leak, shrink, swell or water soak. Will not taint milk or other liquids. Proof against hot and cold water, kerosene oil, benzine or naphtha

If your Wholesale Grocer does not keep these wares in stock, apply direct to the sole owners of the Patents and sole Manufacturers in Canada.

THE E. B. EDDY MFG. CO.,

HULL CANADA.

JAMS

AND

JELLIES

SUPERIOR
IN
QUALITY.

Raspberry, Strawberry, Blackberry, Plum, Grape, and Apricot Jams.

Red Currant, Raspberry and Strawberry Jellies.

Glass, Tin and Wood Packages.

✧ ADMITTED BY ALL ✧

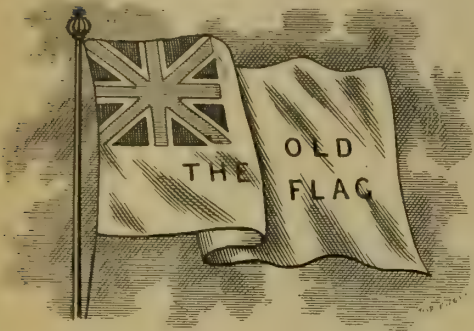
That our Jams and Jellies are superior in quality. We have a full line in all size packages. Can ship in a moment's notice. Goods guaranteed.

DELHI CANNING CO.,

DELHI, ONT.

THE GLOBE TOBACCO WORKS COMPANY OF LONDON

LIMITED,



Have now placed on the market their new brand of smoking tobacco, "The Old Flag" a fine bright Virginia Flake cut tobacco. The best in the world.

Try it and judge for yourself.

THE CANADIAN GROCER PRICES CURRENT.

TORONTO, April 23, 1890.

This list is corrected every Thursday. The prices are solicited for publication, and are for such quantities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name; the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.

Dunn's No. 1, in tins	Per doz	2 00
" 2, in tins		75
Cook's Gem, in 1 lb pkgs		\$1 75
" 7 oz		85
" 2 oz		40
" 5 lb tins		65
" bulk, per lb		12

Empire, 5 dozen 4 oz ca s	Per doz	\$0 75
" 4 " 8 "		1 15
" 2 " 16 "		2 00
" 1/2 " 5 lb cans		9 00
" bulk, per lb		15

COOK'S FRIEND.

Size 1, in 2 and 4 doz boxes	Per doz	\$2 40
" 10, in 4 doz boxes		2 10
" 2, in 6 "		80
" 12, in 6 "		70
" 3, in 4 "		45
Pound tins, 3 oz in case		3 00
12 oz tins, 3 oz in case		2 40
5 oz tins, 4 "		1 10
5 lb tins, 1/2 "		14 00
Ocean Wave, 1/2 lb, 4 doz cases		75
" 1/2 lb, 4 "		1 30
" No. 1, 2 "		1 90
" 1 lb, 2 "		2 25
" 5 lb, 1/2 "		9 60

BISCUITS.

Arrowroot	Per lb	\$0 11 1/2
Abernethy		9
Ginger Nuts		11 1/2
New York Fruit		14 1/2
People's Mixed		10 1/2
Pilot Family		6 1/2
Snowflake		11
Niagara		15
Soda		6
Soda, 1 lb packages		7 1/2
" 3 lb		20
Sultana		12 1/2
Oyster crackers		6 7/2
Milk biscuit		10
Butter crackers		9 1/2
Tea		11 1/2
Wine		9 1/2
Wine, sweet		9

BLACKING.

Day & Martin's, pints, per doz	\$3 20
" 1/2 " "	2 10
" 1/4 " "	1 10
Spanish, No. 3	4 50
" 10	9 00
Jacquot's French No. 2	3 00
" 3	4 50
" 4	8 00
" 1-gross Cabinets, asst.	7 50
EDWARDS, CATCHPOLE & CO'S	
No. 1, per gross	9 00
No. 2, do	4 50
No. 3, do	3 60

BLACK LEAD.

Reckitt's Black Lead, per box	1 15
Each box contains either 1 gro., 1 oz; 1/2 gro., 2 oz., or 1/4 gro., 4 oz.	
TELLIER, ROTHWELL & CO'S	
Royal Black Lead, per gross	\$1 80
F. F. DALLEY & CO.	

Silver Star Stove Paste	Per gross	9 00
Packed in fancy wood boxes, each box contains 3 doz.		
EDWARDS, CATCHPOLE & CO'S		
Crown Polish, No. 1, per gross	9 00	
" No. 2, "	4 80	

BLUE.

Reckitt's Pure Blue, per gross	2 10
TELLIER, ROTHWELL & CO'S	
Parisian Square Blue, per lb.	13 to 14c

BROOMS.

Carpet... 4 strings	Per doz.	2 90
X Parlor, 2 "		2 65
Louise, 3 "		2 65
1 Gem, 4 "		3 25
2 " 3 "		2 65
3 " 2 "		2 20
4 " 2 "		1 95
O Hurl... 4 "		2 65
" 3 "		2 35
" 2 " 3 "		2 05
" 3 " 3 "		1 70
OK " 2 "		1 35
Hvy Mill 4 "		3 70

CORN BROOMS.

CHAS. BOECKH & SONS, per doz		
X Carpet, 4 strings, net	\$3 20	
2 " 4 " "	2 90	
3 " 3 " "	2 65	
XXX Hurl 4 " "	2 60	
1X " 4 " "	2 40	
2X Parlor 4 " "	2 25	
3 " 3 " "	1 95	
4 " 3 " "	1 70	
5 " 2 " "	1 30	
Girls " 2 " "	1 50	
Railway 4 " "	3 00	
Ship 4 " "	4 00	
2 Cable 2 wire bands, net	3 00	
1 Hearth 2 strings, net	1 75	
2 " 2 " "	1 50	
3 " 1 " "	1 20	
4 " 1 " "	1 00	

CANNED GOODS.

Apples, 3's	Per doz	\$1 15
" gallons		3 10
Blackberries, 2's		2 00
Blueberries, 2's		1 25
Beans, 2's		0 95
Corn, 2's		1 10
Cherries, red pitted, 2's		2 25
Peas, 2's		1 25
" sifted select		1 35
Pears, Bartlett, 2's		2 00
" Sugar, 2's		1 50
" 3's		2 00
Pineapple, Baltimore		2 40
" Bahama		2 90
Peaches, 2's		2 75
" 3's		3 75
" Pie, 3's		1 60
Plums, Gr Gages, 2's		2 00
" Lombard		2 00
" Blue		1 90
Pumpkins, 3's		1 00
" gallons		3 00
Raspberries, 2's		2 45
Strawberries, choice 2's		2 40
Succotash, 2's		1 50
Tomatoes, 3's		1 50
Pinnan haddies		1 50
Lobster, Clover Leaf		2 75
" Crown		2 50
Mackerel		1 15
Salmon, 1's		1 40
" white		1 10
Sardines Albert, 1/2's tins	10 1/2	11 1/2
" 1/2's "	15	18
" Martiny, 1/2's	10	10 1/2
" 1/2's "	18	19
" Other brands, 9 1/2, 11, 16, 19		
" P & C, 1/2's tins	23	25
" 1/2's "	33	36
" Amer, 1/2's "	61	8
" 1/2's "	9	11

MARMALADE, JAMS AND JELLIES.

CAIRN'S.

(Blacklock Bros., Montreal, Agents.)
Marmalade, Price, f.o.b. Montreal. dz.

" Home Made, " glass 1 lb.	\$2 35
" White 1 lb.	2 25
" 2 "	4 15
" Stone 7 "	13 20
Scotch..... White 1 "	2 10

Jams.

Gooseberry	11 lb. white pots, 4 doz
Strawberry	assorted, per doz. \$2.35
Black Currant	
Red Currant	
Green Gage	
Apricot	
Raspberry	
Damson	
Plum	
Red Currant and Raspberry	

Jellies. Red Currant, 1 lb. white. \$2.75
Black Currant, 1 lb. white. 2.75

DELHI CANNING CO.

Jams assorted, 1's	2 35
Jellies, 1's	2 25

CANNED MEATS.

CLARK'S.

Comp. Corn Beef 1 lb cans	\$1 60
" 2 "	2 65
" 4 " 5 00	5 15
" 6 " 7 75	8 00
" 14 " 18 60	19 20
Minced Collops, 2 lb cans	2 60
Roast Beef	1 60
" 2 "	3 15
" 4 " 5 85	5 85
" 2 " 7 00	7 00
Par Ox Tongue, 2 1/2 "	\$7 25
Ox Tongue	7 50
" 1 " 3 00	3 10
Lunch Tongue	5 25
" 2 " 2 50	2 60
English Brawn	2 50
Camb. Sausage	4 00
" 2 "	1 35
Soups, assorted	2 25
" 2 "	1 80
Soups & Bouilli	4 50
" 6 "	1 50
Potted Chicken, Turkey, or Game, 8 oz cans	1 35
Potted Ham, Tongue or Beef, 6 oz cans	2 25
Devilled Tongue or Ham, 1/2 lb cans	1 50
Devilled Chicken or Turkey, 1/2 lb cans	1 50
Sandwich Ham or Tongue, 1/2 lb cans	1 50
Ham, Chicken and Tongue, 1 lb cans	1 50

MINCE MEAT.

BRYANT, GIBSON & CO'S—TORONTO.

Mince Meat, 1/2 gal glass jars	\$9 50
Ditto, 25 and 40 lb pails, per lb.	12 1/2c

J. H. WETHEY'S—ST. CATHARINES.

Condensed, per gross, net	\$13 50
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CHEWING GUM.

ADAMS & SONS.

Tutti Frutti, 36 5c bars	To Retailers.	\$1 30
Bo-Kay (new)	150 pieces	1 00
Sappota	150 "	1 15
Magic Trick	115 "	0 85
Black Jack	115 "	0 85
Red Rose	115 "	0 85
Sweet Fern	230 "	0 85
Adams' N.Y. Gum	200 "	0 50
Caramel Tolu	72 "	0 40
New Fruit Asst.	115 " new	0 75
Puzzle Gum	115 "	0 75
Colah	115 "	0 75



Red Currant and Raspberry

ALWAYS ORDER

RECKITT'S BLUE.

Prices Current, Continued—

CHOCOLATES & COCOAS.

TODHUNTER, MITCHELL & CO'S.

Chocolate—	Per lb.
French, 1/4's...6 and 12 lbs.	0 30
Caracas, 1/4's...6 and 12 lbs.	0 35
Premium, 1/4's...6 and 12 lbs.	0 30
Santa, 1/4's...6 and 12 lbs.	0 26
Diamond, 1/4's...6 and 12 lbs.	0 24
Sticks, gross boxes, each...	1 00
Cocoa, Homoeopatic, 1/4's, 8 & 14 lbs	30
" Pearl	25
" London Pearl 12 & 18	" 30
" Rock	" 30
" Bulk, in bxs.	18

JOHN P. MOTT & CO'S

R. S. McIndoe, Agent, Toronto.)

Mott's Broma.....per lb	\$0 30
Mott's Prepared Cocoa.....	28
Mott's Homoeopatic Cocoa (1/4's)	32
Mott's Breakfast Cocoa.....	45
Mott's Breakf. Cocoa (in tins)	40
Mott's No. 1 Chocolate.....	30
Mott's Breakfast Chocolate...	28
Mott's Caracas Chocolate.....	40
Mott's Diamond Chocolate....	22
Mott's French-Can. Chocolate	20
Mott's Navy or Cooking Choc.	26
Mott's Cocoa Nibbs.....	30
Mott's Cocoa Shells.....	5
Mott's Vanilla Chocolate stick 22&24	38
Mott's Pure Confec Chocolate 22c-38	38
Mott's Sweet Confec. Choc. 21c-30	30

COWAN COCOA AND CHOCOLATE CO.

Cocoas—

Hygienic, 1 1/2 lb. boxes	70, 75
Iceland Moss 1/2 lb in 12 lb boxes	35
Soluble (bulk) 15 & 30 lb bxs...	18, 20
Soluble (tins) 6 lb and 12 lb...	20
Cocoa Nibs, any quantity	30, 35
Cocoa Shells, any quantity	05
Cocoa Essence.....per doz	1 40

Chocolates—

Mexican, 1/4, 1/2 in 10 lb bxs	30
Queen's Dessert, "	40
Vanilla, "	35
Sweet Caracas, "	32
Chocolate Powder, 15, 30 lb bxs	25
Chocolate Sticks, per gross...	00
Pure Caracas (plain) 1/4, 1/2 lbs	40
Royal Navy (sweet)	30
Confectioners', in 10 lb cakes	30
Chocolate Creams, in 3 lb bxs	30
Chocolate Parisien, in 6 lb bxs	30

WALTER, BAKER & CO'S

Chocolate—

Pre'm No. 1. bxs. 12 & 25 lbs each	35
Baker's Vanilla in bxs 12 lbs each	48
Caracas Sweet bxs 6 lbs each, 12	31
bxs in case.....	31
Eagle, sweet & spiced, bxs 12 lbs	30
each.....	30
Vanilla Tablets, 416 in box, 24 bxs	3 50
in case, per box.....	3 50
Spanish Tablets, 100 in box, 12 bxs	2 87
in case.....	2 87

German Sweet Chocolate—

Grocers' Style, in cases 12 boxes, 12	23
lbs each.....	23
Grocers' Style, in cases 24 boxes, 6	23
lbs each.....	23
48 Fingers to the lb., in cases 12 bxs	23
12 lbs each.....	23
48 Fingers to the lb., in cases 24 bxs	20, 30
6 lbs each.....	30

Cocoa—

Pure Prepared boxes, 12 lbs each	36
Cracked, boxes, 20 lbs each, 1 lb	28
and assorted papers.....	28
Cracked, in bxs, 12 lbs., each, 1 lb.	28
papers.....	28
Cracked, in bags, 6, 10 & 25 lbs each	28
Cocoa and shells, 12s and 25s.....	25

Breakfast Cocoa—

In bxs, 6 & 12 lbs., each, 1 lb. tins	40
In boxes, 12 lbs., each, 1 lb. tins,	43
decorated canisters.....	43

Broma—

In boxes, 12 lbs., each, 1 lb. tins.....	37
--	----



GIBSON & GIBSON'S

Sydney] per lb

Gibson's

Cocoa, 1/4's ... 0 30

Soluble Cocoa

bulk in boxes 0 18

Prepared do " " 0 22

Sydney Gibson's Chocolate, 1/4's.

and 1/2's ... 0 30

Gibson's Rock do 1/2's and 1/4's

Dr. Clarke's do 1/4's 0 40

Confectioners' Pure Chocolate

10 lb. blocks ... 0 30

Vanilla choc. sticks, per gross ... 1 00

Gibson's Icina, 1/2's 4 doz. in case. 1 35

Gibson's Icina, 1 lb 2 " 2 40

COFFEE.

GREEN

	c. per lb.
Mocha.....	32, 35
Old Government Java.....	30, 33
Rio.....	22, 23 1/2
Plantation Ceylon.....	23, 31
Porto Rico.....	24, 26
Guatemala.....	24, 26
Jamaica.....	22, 23
Maracaibo.....	24, 26

WHOLE ROASTED OR PURE GROUND.

ELLIS & KEIGHLEY'S.

	c. per lb
Java.....	33, 34
Java and Mocha.....	34, 36
Plantation Ceylon.....	35
Arabian Mocha.....	37
Santos.....	28, 28
English Breakfast.....	16, 24
Royal Dandelion in 1 lb tins...	26

TODHUNTER, MITCHELL & CO'S

Excelsior Blend.....	33
Our Own ".....	31
Laguayra ".....	29
Mocha and Java.....	32, 33
Java, Standard.....	33
" Old Government.....	30, 32
Arabian Mocha.....	36
Santos.....	28

J. W. COWAN & CO.

Standard Java in sealed tins,	30
25 and 50 lbs.....	30
Standard Imperial in sealed	32
tins, 25 and 50 lbs.....	32
Standard Blend in sealed tins,	33
25 and 50 lbs.....	33
Ground, in tins, 5, 10, 15 and	20, 30
25 lbs.....	30
Say's Parisien, in 1/2 and 1 lb tins	30

EXTRACTS.

Dalley's Fine Gold, No. 8, per doz.	\$0 75
" " " " 1, 1 1/2 oz.....	1 25
" " " " 2, 2 oz.....	1 75
" " " " 3, 3 oz.....	2 00

FLOUR AND MEAL.

	per bbl.
Flour, Family.....	\$5 10 5 45
" Manitoba Patent.....	6 05 6 15
" Ontario patents.....	5 30 5 50
" Straight Roller.....	5 00 5 15
" Extra.....	4 75 4 80
" Low grades.....	3 00 4 50
" Strong bakers'.....	5 75 5 85
Oatmeal, standard, bbls.....	6 00
" granulated, ".....	6 20
" rolled ".....	6 25
Rolled Oats.....	6 20
Bran, per ton.....	15 50
Shorts.....	20 30
Cornmeal.....	4 00 4 40

FLUID BEEF.

JOHNSTON'S, MONTREAL.

	per doz.
Cases, No. 1, 2 oz tins.....	\$2 75 \$3 00
" No. 2, 4 oz tins.....	4 50 5 00
" No. 3, 8 oz tins.....	8 00 8 75
" No. 4, 1 lb tins.....	12 60 14 25
" No. 5, 2 lb tins.....	25 00 27 00

FRUITS.

FOREIGN. c. per lb.

Currents, Provincial, bbls...	6 1/2, 6 3/4
" " 1/2 bbls	6 1/2, 6 3/4
" " cases	6 1/2, 6 3/4
" Filigras, bbls...	6 1/2, 6 3/4
" " 1/2 bbls	6 1/2, 6 3/4
" " cases	6 1/2, 6 3/4
" Patras, bbls.....	7 1/2, 7 3/4
" " 1/2 bbls	7 1/2, 7 3/4
" " cases	7 1/2, 7 3/4
" Vostizzas, cases.....	7 1/2, 8 1/4
" " 1/2 cases	7 1/2, 8
" 5-crown Excelsior	9 1/2, 9 3/4
(cases).....	9 1/2, 9 3/4
" 1/2 case.....	9 1/2, 9 3/4
Dates, Persian, boxes,	5 1/2, 6
Figs, Elemes, 14 oz., per box	10 12
" 10 lb boxes	12 1/2, 13
" 20-lb	15 16
" Seven-Crown	15 18
Prunes, Bosnia, hhds	7 1/2, 8
" cases, new.....	8 1/2, 10
Raisins, Valencia, off stalk,	6 1/2, 6 3/4
Selected	7 1/2, 8
Layers	8 8 1/2
Raisins, Sultanias.....	17, 18
" Eleme.....	7 1/2, 8
" Malaga:	
London layers	3 00 3 25
Loose muscatels	2 35 2 75
Imperial cabinets	3 25 3 50
" qrs., flat.....	1 00
Connoisseur clusters	4 00 4 25
Extra dessert	4 75 5 00
" qrs.....	1 50
Royal clusters	6 00 6 50
Fancy Vega cartoons	2 00 2 75
Black baskets	4 00 4 25
" qrs.....	1 30 1 35
Blue ".....	4 75 5 00
" qrs.....	1 50 1 60
Fine Dehesas	7 00 7 25
" qrs.....	2 00 2 25
Lemons, Malaga	4 50 5 00
" Palermos.....	4 50 5 00
" Messina.....	5 50 6 00

Oranges, Floridas	4 00 4 50
" Jamaica	6 50
" Valencia	5 00 5 50
" California navel	4 00 4 50
" River seedlings.....	4 00 4 50

DOMESTIC.

Apples, Dried, per lb.....	0 08 1/2 0 09 1/2
do Evaporated.....	0 14

GLASSWARE.

TAYLOR, SCOTT & CO.

	c. per doz
Lamp Chimneys, O.....	32
" " A.....	35
" " B.....	45

GRAIN.

Wheat, Fall, No. 2.....	1 15
" Red Winter, No. 2	1 16
" Spring, No. 2.....	1 07 1 08
" Man. Hard, No. 1.....	1 21
" " No. 2.....	53 54
Oats, No. 2, per 34 lbs.....	53 54
Barley, No. 2, per 48 lbs.....	59
" No. 3, extra.....	55 56
" No. 3.....	53 54
Rye.....	75 76
Peas.....	83 84
Corn.....	80

HAY & STRAW.

Hay, Pressed, "on track	8 00 9 75
Straw Pressed, ".....	5 00 7 00

LARD.

	cts
" FAIRBANK'S" REFINED COMPOUND.	
In Butter Tubs.....	0 08 1/2
Fancy ".....	0 09
3-hoop pails	0 09 0 09 1/2
60 lb. cases of 3 lb., 5 lb.,	
and 10 lb. tins, per lb	0 10

MUSTARD.

ELLIS & KEIGHLEY'S.

	cts
Durham, Fine, in 1/2 and 1 lb tins	25
" per lb	22
" Fine, in 1 lb jars.....	70
" Fine, in 4 lb jars.....	30
" Ex. Sup. in bulk, per lb.....	20
" Superior, in bulk, per lb	15
" Fine, ".....	15
COLMAN'S AND KEEN'S	
In 4 lb jars.....	75
In 1 lb jars.....	25
D. S. F., in tins, per lb	41
" in 1/2 lb tins.....	42
" in 1/4 lb tins, per lb.....	44
D. F. in 1/2 lb tins, per lb.....	26
" " ".....	28

NUTS.

	per lb.
Almonds, Ivica.....	14 15
" Tarragona.....	16 17
" Formigetta.....	35 37
Almonds, Shelled Valencia	45, 55
" Jordan.....	10 10 1/2
Brazil.....	6 00 6 50
Cocanuts,	11
Filberts, Sicily.....	14 15
Filberts, Oblong	12 13
Peanuts, roasted	9 10
" green	17 18
Walnuts, Grenoble	12, 13
" Bordeaux	12, 13
" Naples, cases	13 1/2
" Marbots.....	12 13
" Chilis	12 13

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SOPAS

Are giving unusual satisfaction.

Ask for the Yellow Boxes with

Red Label, and take no other. Send for Price List to

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Prices current, continued—

PICKLES & SAUCES.

BRYANT, GIBSON & CO'S. TORONTO PICKLES.		
John Bull, mixed, in bulk	\$0 60	
" Chow Pic'le, in b'l'k	65	
" Mixed & Chow Chow pts	2 15	
" Mixed & Chow-Chow pts	3 25	
16 g.	1 90	
Horse Radish, bottles, per doz	2 25	
SAUCES.		
John Bull, kegs, per gal.	1 25	
" ½ pt. bottles, per doz.		
" ½ pt. bottles, per doz		
(acceding to quantity) 90c to	1 00	
Devonshire Relish, kegs p. gal	1 75	
" ½ pt. bottles,		
per doz	1 25	
Niagara Tomato, kegs, per gal	1 25	
" Reputed pints	1 25	
Terry's Candied Peels, c. per peels		
Lemon, 7 lb boxes.	16	
Orange, "	18	
Citron, "	30	
" & BLACKWELL'S.		
Pickles, all kinds, pints, per doz	3 25	
LEA & FERRIN'S, per doz		
Worcester Sauce, ½ pts.	\$3 60	\$3 75
" pints	6 25	6 50
PRODUCE.		
DAIRY.		
Butter, creamery, rolls	\$0 00	\$0 00
" tub...		
" dairy, tubs, choice	0 20	0 22
" medium	0 14	0 16
" low grades to com.	0 05	0 11
Butter, pound rolls.	0 21	0 23
" large rolls.	0 17	0 21
" store crocks	0 15	0 18
Cheese.	0 12	0 12½
COUNTRY.		
Eggs, fresh, per doz.	0 11½	0 12½
" limed		
Beans	1 35	1 0
Onions, per bol.	3 00	4 00
Potatoes, per bag on tr'k	1 00	1 05
Hops, 1889 crop	0 15	0 18
1890	0 35	0 38
Honey, extracted	0 08	0 10
" section	0 14	0 16
PROVISIONS.		
Bacon, long clear, p lb.	0 08	0 08½
Pork, mess, p. bbl.	15 00	16 50
Hams, smoked, per lb.	0 11½	0 12
" pickled		

Bellies	0 11	0 11½
Rolls	0 09	0 09½
Backs	0 10½	0 11
Lard, Canadian, per lb.	0 09½	0 09½
Hogs	5 50	6 00
Tallow, refined, per lb.	0 05½	0 06
"rough, "		0 02

RICE, ETC.

Rice, Aracan	Per lb	3½, 4c
" Patna		6, 6½
" Japan		5, 5½
" extra Burmah		3½, 4
Grand Duke		6½, 7½
Sago		5, 6
Tapioca,		5½, 6½

SPICES.
GROUND.

Pepper, black, pure.	\$0 20	\$0 22
" fine to superior	12	18
" white, pure	32	35
" fine to choice	25	30
Ginger, Jamaica, pure.	25	27
" African,		18
Cassia, fine to pure	18	25
Cloves, "	25	40
Allspice, choice to pure.	12	15
Cayenne, "	30	35
Nutmegs, "	75	1 20
Mace, "	1 00	1 25
Mixed Spice, choice to pure.	30	35
Cream of Tartar, fine to pure	25	37

STARCH.

EDWARD BURGH STARCH MFG. CO.
MONTREAL.
BRITISH AMERICA STARCH CO.
BRANTFORD.

No. 1 Laundry, 4 lb cartons	53c
Canada Laundry	4½
Silver Gloss, crates	6½
Lily White, crates	6½
Silver Gloss, 1 lb chromos	6½
Lily White, 1 lb chromos	6½
Satin, Starch 1 lb chromos	7½
Brantford Gloss, 1 lb chromos	7½
No 1 Laundry, barrels & halves	4½
No 1 Prepared Corn	7½
Canada Corn	6½
Challenge Corn	6½
Rice Starch, 1 lb	9
Cube, 1 lb	7½

KINGSFORDS OSWEGO STARCH.	
Pure Starch—	
40-lb boxes, 1, 2, and 4 lb. pack'g's	8
36-lb boxes, 3 lb. packages	8

12-lb "	8½
38 to 45-lb boxes.	8
Silver Gloss Starch—	
40-lb " 1, 2 and 4 lb packages.	9
40-lb " ½ lb package	9½
40-lb " "	10
40-lb " assorted ½ and ¼ lbs.	9½
6-lb " sliding covers	9½
38 to 45 lb boxes	9

Oswego Corn Starch—for Puddings,	
Custards, etc.—	
40 lb boxes, 1 lb packages.	8½
20 "	8½

SUGAR. c. per lb

Granulated, 15 bbls or over	6½
less than 15 bbls.	7
Paris Lump, bbls	7½
" less than a bbl	6
Extra Ground, bbls	8½
" less than a bbl.	7
Powdered, bbls	7½
less than a bbl.	6
White refined	6
Extra bright refined	6½
Bright Yellow	5½
Medium	5½
Brown	5½
Raw Jamaica, in bags.	5½

SYRUPS AND MOLASSES.

SYRUPS.	
Redpath's "D" pails.	1 50
Redpath's "M" pails.	1 60
Redpath's "V.B."	3½
" Extra V.B.	3½
" Ex. Sup.	3½
" XXX Sup.	4½
Corn Syrup	4½

MOLASSES.

Trinidad, in puncheons.	Per gal.	38, 40c
" bbls		40, 42
" ½ bbls		42, 44
New Orleans, in bbls		48, 45
Porto Rico, hdds.		38, 45
" barrels		42, 47
" ½ barrels		44, 49

TEAS.

GREENS.	
Gunpowder—	Per lb
Cases, extra firsts	42, 50
Half chests, ordinary firsts....	22, 38
Cases, sifted, extra firsts	42, 50
Cases, small leaf, firsts	35, 40

Young Hyson—Moyunes	
Half chests, ordinary firsts	22, 38
" seconds	20, 22
" common	18, 20
PING SUETS.	
Half chests, firsts	28, 32
" seconds	20, 22
Half Boxes, firsts	28, 32
" seconds	20, 22

JAPAN.

Half Chests—	
Choicest	38, 40
Choice	32, 36
Finest	28, 30
Fine	25, 27
Good medium	22, 24
Medium	19, 20
Good common	18, 19
Common	15, 17
Nagasaki, ½ chests	20, 22
" Oolong	17, 18
" Gunpowder	18, 20
" Siftings	8, 12½

CONGOU.	
Half chests, Kaisow, Moning	52, 55
Caddies and half chests	15, 50
Caddies, Pakling and new makes	18, 50

OOLONG.	
Half chests Formosa	34, 50
Caddies	36 55

ASSAM.	
Chests and half chests Pekoe	27 40
No. 1 Finest Assam Pekoe	40
2 Assam Broken Pekoe	35
3 Assam Pekoe Souchong	25

SCENTED ORANGE PEKOE.	
Boxes, Foochow and Canton	28, 60

TOBACCO AND CIGARS.

British Consols, 4's; bright twist,	50c
5's; Twin Gold Bar, 8's	59
Ingots, rough and ready, 7's	52
Laurel, 3's	50
Brier, 7's	50
Index, 7's	45
Honeyuckle, 7's	53
Napoleon, 8's	49
Royal Arms, 12's	50
Victoria, 12's	48
Brunette and Lovely, 12's	45½
Prince of Wales, in caddies	46½
" in 75 lb boxes	46
Bright Smoking Plug Myrtle, T & B, 3's	55
Lily, 7's	48
Diamond Solace, 12's	45
Myrtle Cut Smoking, 1 lb tins	65
½ lb pg, 6 lb boxes	65
oz pg, 5 lb boxes	65

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PURE AND SILVER GLOSS CORN STARCH
FOR THE LAUNDRY! FOR THE TABLE
THE STANDARD OF EXCELLENCE ABSOLUTELY PURE

FOR SALE BY ALL LEADING JOBBERS IN CANADA

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LETTER ORDERS—Best lines selected in filling.

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ST. LAWRENCE SUGAR REFINING CO'S
Granulated
and Yellows
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- NO BLUEING -

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OUR GRANULATED.

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For choice family trade. Made of selected corn, and handles striped and varnished.

35	"Peerless"	35
30	"Ideal"	30
25	"Royal"	25
20	"Anchor"	20
15	"Crown"	15

Handled by all first-class grocers and we warrant them to give satisfaction in every respect.

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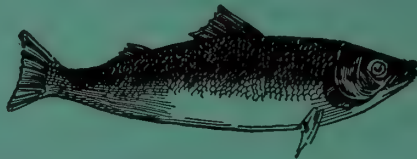
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Dealers will consult their best interests by waiting for our Travellers.

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ACTON, ONT.



Ross's Royal Soda Water.
" " Seltzer Water.
FOR SALE BY
ALL FIRST-CLASS GROCERS.

ESTABLISHED 1856.

To please your customers sell Martin's Mount Forest Oatmeals.

Ordinary oatmeal is hard to digest because it is not boiled long enough.

By our New Process the meal is partly cooked and is easily digested.

If your wholesale grocer does not keep them write direct to

MARTIN BROS.,
Mount Forest, Ont.

Oats and Feed a Specialty.

THE CANADIAN GROCER
& GENERAL STOREKEEPER

PUBLISHED WEEKLY
\$200 PER YEAR

VOL. V.

TORONTO, MAY 1, 1891.

No. 18

**ABSOLUTELY PURE
DELICIOUS FLAVOUR
GREAT STRENGTH**

Are the principal
Characteristics
of The

**British America Starch Co's
PREPARED CORN.**

H. A. NELSON & SONS

MANUFACTURERS

AND

Wholesale Dealers

—IN—

BROOMS

AND

WHISKS,

Brushes, Woodenware,

Baskets, Cordage,

Grocers' Sundries.

MONTREAL,

TORONTO.



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**DUNN'S
BAKING
POWDER**

THE COOK'S BEST FRIEND

Largest Sale in Canada.

Taylor, Scott & Co.

TORONTO.



THE BEST

IS THE CHEAPEST.

Retail Price, 25c.

For sale by all first-class grocers

EVERY Reader of this paper is a buyer, Therefore advertisers should see that their advertisements do not grow stale. Change them constantly, introducing new goods if you have them; if not let us know what you have in seasonable articles. This is what buyers want

ALWAYS ASK FOR THE
'John Bull' BRANDS.
Manufactured by
BRYANT, GIBSON & Co.



AGENCY FOR—
Ganong's Lily Chocolates,
Terry's English Bottled Confectionery,
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This Company occupies 4 flats of the GAZETTE building, in Montreal, equal to a floor space of 35,000 square feet.

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Canned Fruits and Vegetables.

Every can has a Lion on the Label. This label is a guarantee to the consumer that the quality is first-class. Ask your Grocer for the Lion Brand Do not take any other.

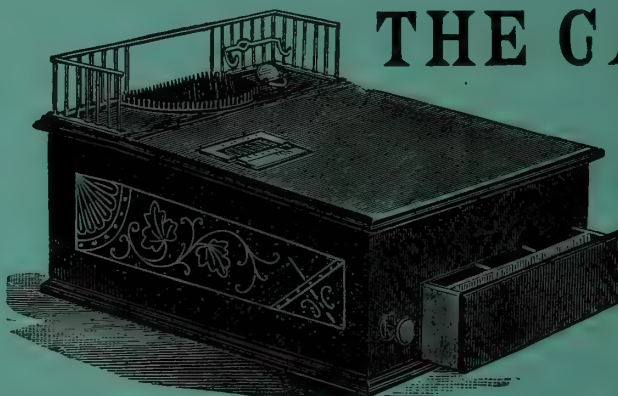
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Head Office, PICTON. Branch, DEMORESTVILLE.

LEONARD H. DOBBIN,
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AGENT FOR
Bryant and May's Safety and other matches.
Write for Prices.

Fraser Building St. Sacramento St.,
MONTREAL, P.Q.



THE CASHIER

Is the cheapest and best Cash Register ever offered for Storekeepers' use. Price, \$45.00. It gives about the same results as the high-priced machines, detects dishonesty and carelessness, and is adapted to any business. Send for Circular or call and examine at 24 Front St. West, Toronto.

GEO. F. BOSTWICK.

SPANISH
BLACKING
THE
KING OF
BLACKINGS.

SCRIVEN, ENG.



THE CANADIAN GROCER

& GENERAL STOREKEEPER

PUBLISHED WEEKLY.
\$200 PER YEAR

Published in the interest of Grocers, Canners, Produce and Provision Dealers
and General Storekeepers.

J. B. McLEAN & CO., (Ltd.)
PUBLISHERS.

115 ST. FRANCOIS XAVIER STREET,
MONTREAL.

8 WELLINGTON STREET WEST,
TORONTO.

Vol. V.

TORONTO, MAY 1, 1891.

No. 18

SPECIAL TO OUR READERS.

As the design of THE CANADIAN GROCER is to benefit mutually all interested in the business, we would request all parties ordering goods or making purchases of any description from houses advertising with us to mention in their letter that such advertisement was noticed in THE CANADIAN GROCER.

OUR MONTREAL OFFICE.

Our Montreal Office is located at 115 St. Francois Xavier St. Our representative, Mr. G. Hector Clemes, will be pleased to have subscribers and advertisers call upon him there. He will also pay special attention to gathering business items and attending generally to the interests of this paper.

Wherever there are two or more retail grocers or general merchants within the range of each other's competition, there ought to be an agreement now entered into to limit the hours of shopkeeping throughout the summer. In many places the only guarantee for the keeping of such an agreement is in the honor of the parties who undertake it. In this province we have an early-closing act which empowers municipalities, upon the petition of three-fourths of the resident traders, to pass a by-law fixing the hour of closing, and making the carrying on of business beyond that hour a misdemeanor. In all cities, towns and incorporated villages the grocery and general store trade ought to be solid for the passing or the yearly renewal of this local by-law. When the hour of closing is fixed by statute, though the statute be merely local and temporary in its scope, it is on a better basis than voluntary arrangement can put under it. But sometimes voluntary arrangement is the best foundation for early closing that can be got. In those towns, etc., where the by-law is not recommended by a sufficient majority of the traders, traders of a particular class can get limited hours only by agreeing among themselves to adopt and maintain them. The same is true of traders who do business in

country places or hamlets. Their locality has no municipal existence apart from the whole township, and it would be difficult to get a petition signed by three-fourths of the traders in the township. They have therefore no basis for an early-closing hour other than their own mutual pledges. These they ought to collect now, and be ready at latest by the first of June to begin closing at a specified hour.

* * * *

Long before it took any formal step to extend its influence beyond this city, we looked upon the Toronto Retail Grocers' Association as a promising nucleus for the formation of a provincial or probably a national association of retail grocers. From the way things are developing now it looks as if we were right. Since the passing of a resolution, embodied in a report of the executive committee, recognizing grocers outside of the city as eligible for membership, several outside bodies have sought and obtained the right of representation in the Toronto Association. The proceedings of the Toronto Retail Grocers' Association are therefore a matter of no longer merely local importance. They never were, so far as that goes, but there are many grocers in the provincial towns for whom those proceedings will henceforth have an interest that can pertain only to members. The members of any other association that has representatives in this one are the men who elect those representatives, and they are concerned in all that is done by the body in which they thus have a vote. The admission of outside grocers ought also to be a spur to the Toronto body to improve in all local respects. If the outside members become numerous, it is conceivable that the Toronto body might be outvoted on some question where local interests are not identical with provincial in-

terests. That possibility ought to be a stimulus to it to increase its local membership all it can.

* * * *

At their March meeting the members of the Retail Grocers' Association gave their unanimous approval to the idea of making Wednesday afternoon a weekly half-holiday throughout the summer, and expressed themselves as ready to adopt it if it were practicable. How far it is practicable can be learnt only by finding out what proportion of the trade not in the Association can be got to acquiesce in the half-holiday. If a majority of the city grocers can be got to support the movement, there is no doubt the Association will pass a resolution to make Wednesday afternoon a time of recreation to themselves and their employes. Each member of the Association ought to be making observations as to the disposition of neighboring grocers not in that body to close on that afternoon. In this way a considerable volume of information could be collected and brought to bear upon the discussion of the question at next meeting. It is highly desirable that the half-holiday should have the sanction of a resolution passed by the Association. There are many non-members who would close simply because some association man close by had closed. The suspension of the nearest competition would prevail more than previous persuasion would. When they see that they have not to keep open in self-defence they will be more likely to close than not. If therefore the Association should give its voice for a mid-week half holiday, there would be a big advance made towards the general adoption of their idea, as members, scattered over the city, would extend the observance of the holiday by their example. Further, the association has now a big influence with the public, and if it advertised broadcast that its members would not trade any on Wednesday afternoon, the buying would be put off until Thursday very generally, and outside grocers would have less motive for keeping open.

MEN OF THE TIMES.

MR. ALEX. TURNER.

"Not what I have, but what I do, is my kingdom."—Carlyle.

Thirty-five years ago Canadian trade was far beyond its pioneer stage, but it was still farther behind the phase of progress it has reached to-day. The agencies that have made the last half-century an era in civilization had not got their momentum up yet. The railway age was in its youth, our fast steamship service had yet to be developed, capital had not become a great force in the country, the possibilities of advertising were still latent, the provinces were not consolidated. There have been other economical changes which have helped to make the last thirty-five years a time of rapid commercial evolution. The lives of the business men of this period are the fibres which hold it together into one historical whole. A commercial career which threads its way through this interval of crowded progress is that of Mr. Alexander Turner.

Mr. Turner was born in Glasgow, Scotland, in 1831. He came to Canada in 1856. In the autumn of that year on the very day of the Jaques & Hay great fire, which is a landmark in the memory of many Toronto people, he began an engagement with Geo. Ewart & Co., a firm of wholesale grocers on Church St., in this city. He remained two years in their service. He then went to Hamilton, where he opened a retail business in the Market Square, which he conducted till 1864. He then became a partner of his brother James in the wholesale grocery business, from that time carried on in Hamilton under the style James Turner & Co. The foundations of this wholesale grocery business had been laid in 1844, in which year Ferguson & Turner opened a retail and jobbing store in Hamilton. They continued together till 1849, when, upon the death of Mr. Ferguson, the style and composition of the firm, as well as the character of the business done, underwent a change. The business became exclusively wholesale, and the style of the firm became John & James Turner, Mr. James Turner having come out in 1850. Mr. John Turner died in 1859, but the business was continued under unchanged style by his

brother James till 1864, when Mr. Alexander Turner sold out his retail business on the market square and became his brother's partner in the house so well known to-day as James Turner & Co. Since the death of Mr. James Turner in October, 1889, the business has been carried on solely by Mr. Alexander Turner.

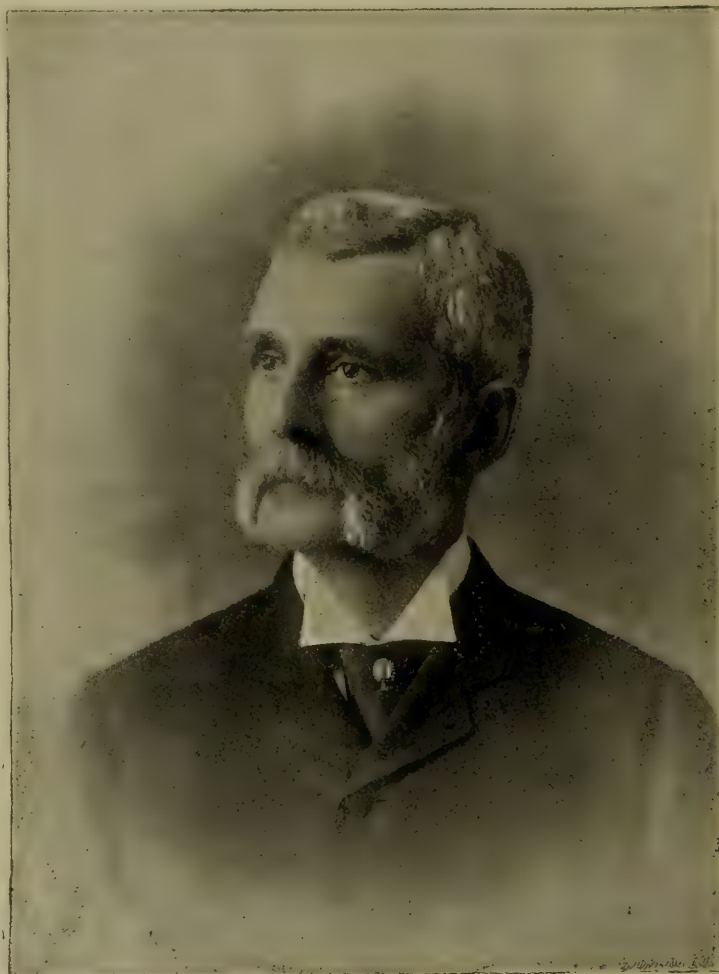
In the process of building up its great trade, Mr. Turner's house has extended itself by planting branches, which have grown into large concerns, no longer connected with the parent house. One scion is Turner, Rose & Co., which was established as McKenzie,

nearly all its growing since 1850. It was then in its jobbing stage, it is now a medium of wholesale distribution on a very large scale. The fine country around Hamilton has not made more rapid progress in its improvements than has the wholesale grocery trade of that city in its development. Of all its progress Mr. Turner has been an observer, and in much more than the average individual degree he has been a contributor to it.

He has never been a seeker after prominence, though prominence has sought him and has sometimes been evaded by his preference for a placid rather than a conspicuous

life. He was an officer in one of the rifle companies in Hamilton from 1860 to 1864, but owing to business engagements he had to cut short his military experience at the latter date. He was elected President of the Hamilton Board of Trade in 1880. He has been since 1883 a member of the Hamilton School Board. He is a director in the Hamilton Provident and Loan Company, and has been since its inception.

His house gets the name of being one of the most honorable trading establishments in the country, and it has the respect of all its fellows in the wholesale grocery trade. This fact points to a cause of success that cannot be over valued. Mr. Turner always worked as a man who saw ahead of him a goal to be attained by working, he has attained the goal, and he has by upright dealing secured his hold upon it. Industry and honor, based on strength of will and guided by business sagacity of a high order, have placed Mr. Turner in the enviable position he occupies to-day as a man of both financial and moral worth. His experience is a valuable present possession



MR. ALEXANDER TURNER.

Powis & Co., in Montreal in 1871 or 1872. Another is Turner, Mackeand & Co., Winnipeg, whose existence as a firm began in 1878. Before their time, in 1868 Mr. James Turner had gone up to Winnipeg, and the large trade he worked up called for the opening of a local house. The first brick store in Winnipeg was the warehouse which James Turner & Co. built to store their goods in 1866.

Not only have the general conditions of business changed greatly since Mr. Turner entered trade, but those of Hamilton have been quite transformed. Its grocery trade, now one of its principal features, has done

sion to a man with his health, and it was a valuable possession fifteen years ago when trade had got pretty well fitted to its modern framework. He had the changing phenomena of business under his eye when the changes were more frequent and more momentous than in any similar period. Consequently he was kept on the alert, and had not the chance any more than the disposition to get into a rut and fall behind the ideas of the times. He has kept pace with those ideas, and his practice of them finds becoming embodiment in the splendidly managed business he now does. That business seems never to get through its growing period.

PRESIDENT BARRON'S ACTION WAS ENDORSED.

Vice President J. G. Gibson, of the Toronto Association, says that THE GROCER'S statement that they committed themselves to the support of combination prices in condemning Frank Britton for selling bread under the figures agreed upon with the Master Bakers' Association, is not correct. The facts are simply these. The Bakers' Association officially notified the Grocers' Association that Mr. Britton was not keeping the agreement. President Barron then instructed Secretary Thackray to write Mr. Britton remonstrating with him, etc. This Mr. Thackray did. At the last meeting Mr. Britton called the attention of the Association to the matter, but as no action was taken, it is evident that the Association endorsed, and rightly too, the action of its president and secretary. We do not condemn, but commend President Barron's course. We are surprised that Frank Britton should cut prices. He has always taken a prominent interest in Association affairs, and should have been one of the last to attempt to draw custom by such an unbusinesslike method. There can be no doubt that since the organization of the Association there has been much less price cutting among the members. Better profits have been obtained because members of the Association, becoming intimately acquainted, have worked together instead of trying to get ahead of each other by shading prices to their own loss and the consumer's profit. Thorough organization, and the prevention of price-cutting, and the remedying of common grievances should be the objects of all associations.

RETAIL GROCERS' CONVENTION.

The convention of retail grocers which is to meet here this summer will, we hope, be something more than a spasm of zeal for the advancement of the interests of the trade. Important resolutions will no doubt be passed at it, but these can do no good unless they are acted upon. The convention of business men, held two years ago at Hamilton, was an enthusiastic gathering of men earnest in their desire to improve the condition of the trade in many of its relations. The enthusiasm of the movement begun at that meeting was not of the effervescent sort, but it has not been followed up nearly as widely as it was hoped to be by persevering action in the direction outlined by the convention. There have undoubtedly been beneficial results from it, one being the growth of the principle of organization, which we see in the formation of the numerous boards of trade and other trade associations throughout the province since the business men's movement began. But the convention of grocers ought to be more thoroughgoing in its effects, and to make a success of it, the questions to be discussed at it ought to be

well weighed in the local bodies that will be represented in it. All the places where there is no association ought to form one, and get into a position to send a couple of delegates well informed as to the sense on leading questions of the body they come from. There is no doubt the convention will be a success so far as the management of it is concerned, as it is in the capable hands of men who are determined to make it worthy of Toronto retailers.

AN EXPORT DUTY ON SPRUCE.

A rather distinguished party of visitors was shown through the E. B. Eddy Manufacturing Company's works at Hull one day last week. The members of the party were the following ministers of the Crown: Hon. Mackenzie Bowell, Hon. John Costigan, Hon. G. E. Foster and Hon. C. H. Tupper. Accompanied by Mr. W. H. Rowley, secretary-treasurer of the company, and Mr. S. S. Cushman, vice-president, the visitors first inspected the pail and tub factory, the machine shop, and then the match factory. In the latter establishment the Ministers were astonished to learn that the average daily output was 22,000,000 matches, or four for every man woman and child in the Dominion. The indurated fibre ware factory was quite a surprise to the visitors, but the great attraction of the day's visit was the sulphite fibre works, which have been in operation about 18 months. By a simple process of treatment with sulphuric acid, the wood of the spruce tree is converted into sulphite fibre, from which the finest qualities of paper are made. The product from the works, which averages 300 tons monthly, finds a ready market in Canada and the United States. The company is, however, beginning to be handicapped by the Americans coming over here and buying up all the available Canadian spruce, and it was strongly urged that the Government impose an export duty on spruce, for the encouragement of home industries. The visitors were greatly pleased with their trip across the Ottawa.

CITY TRAVELERS' ASSOCIATION.

The regular monthly meeting of the City Travelers' Association of Toronto, was held Friday evening. There was a large attendance. President Maxwell occupied the chair, Gus. Piper acting as secretary in the absence of Secretary Owen. The minutes of the last meeting were read and adopted.

Mr. C. D. Chidley, G. C. Crean, W. D. Fox and D. Bennett, were admitted to full membership, and placed upon the roll. Mr. H. D. Murray was proposed by Secretary Owen, seconded by Mr. Piper. C. A. Calwell was proposed by Mr. Moore, seconded by Mr. Symon, and Joseph French proposed by F. Gallow, seconded by A. Graham, and a committee appointed in each case to make the necessary enquiries and report at next

meeting. Mr. Hustwitt reported on behalf of the By-law Committee, that 500 copies of the constitution and by-laws had been received. He asked that a bill for same should be paid and the committee be discharged.

R. J. Wood moved, seconded by T. Nicholson that the By-law Committee be discharged, and that a hearty vote of thanks be tendered to Mr. Hustwitt and the members of the committee for the handsome way in which they had carried out the various work of preparing and completing the by-laws.—Carried.

R. J. Wood reported on behalf of the Seal Committee that the official seal had been completed. The secretary was authorised to pay for it.

In answer to a question, Mr. Gallow stated that the Excursion Committee had made a contract with the Niagara Navigation Co. for the use of their boats on Wednesday, the 22nd of July, for an excursion to Niagara Falls, via Lewiston. The secretary read it. It was accepted as read and sub-committees formed as follows to take charge of further arrangements:—

Steamboat—F. Gallow, M. C. Lynde, A. H. Lawson, F. McDonald, J. Owen, and J. Mortimer.

Printing—S. Hustwitt, R. J. Wood, A. M. Piper, C. G. Graham, B. McCann.

Musical—C. S. Fairbairn, C. G. Graham, M. C. Lynde, A. H. Lawson, F. T. Blackburn.

Mr. Wood informed the members that they could expect to get their pins at next meeting.

The President reported that he was pleased to be able to report the recovery of Mr. Crofton, who was now nearly well again.

F. Gallow moved, seconded by Nicholson, that the president and vice-president be appointed a committee to draft a letter of condolence to be sent to Secretary Owen and family, expressing the sincere sympathy of every member of the association in the sad bereavement that had overtaken them in the death of Mr. F. Oxenham by drowning at Hamilton.

The President suggested that the members should, as many as could, attend the funeral in a body, and it was decided to do so.

There being no further business before the meeting the members gathered round the piano, and the rest of the evening was spent in song, conversation and social intercourse.

Mr. Hustwitt opened the programme with a reading, followed by a comic song from Mr. J. Park, which was well received; after which Mr. Spencer favored the "boys" with a piano solo. When the applause had subsided, Mr. A. M. Corrie gave a reading, and upon an encore sang in excellent voice the "Peek-a-boo" song.

To please the Scotchmen present R. W. Beattie sang a Scotch song or two which brought down the house.

After a chorus or two, a vote of thanks to the members who had contributed, and the singing of the national anthem, the meeting adjourned.

THE BANQUET TO SENATOR SMITH.

An unusually long and splendid commercial career sunk on Monday night to a fitting close. On that evening the Hon. Frank Smith, surrounded by his Toronto fellow merchants, took formal and final leave of the trade, in which since the middle of the century his light has been one of the few guiding stars that have not for a single hour been under shadow or eclipse. His course has been steadily an onward and an honorable one. It was well that at its set it should glow for a moment in the fraternal regard of brethren in the trade. It did so, and Monday night's banquet supplied the circum-

stances that best became the occasion. All the members of the city's retail trade. All the parts of the local productive and distributing system of the grocery trade were represented in this gathering. The following are the names of those who were present:—

Mr. William Ince, president of the Guild, Hon. Mr. Smith, Mr. R. Barron, president of the Retail Grocers' Association, H. P. Eckardt, R. Donald, Frank Giles, Major J. Mason, Capt. John Sloan, T. Kinnear, A. Graham, James Good, Mr. Todhunter, J. F. Thackray, John D. Hay, James Adams, John Woods, Henry Wright, George Michie, George Musson, J. F. Eby, J. W. Cowan, P. L. Mason, C. Jennings, John Butcher, W. B. Bayley, J. W. Lang, P. C. Larkin, A. M.

hearing of the diners. A professional singer was on hand at intervals with some very diverting songs, and members of the company waxed vocally tuneful. The speaking was very good, being characterized chiefly by laudatory references to the guest. When the bill of fare and the appetites of the company were exhausted, and after the health of the Queen, the Governor General, the Army and Navy was drunk, the chairman called upon Mr. Thackray to read the following address, which was beautifully engrossed in illuminated lettering—the work of Mr. A. H. Howard, R.C.A., 53 King street east—and handsomely bound in morocco:

To the Hon. FRANK SMITH.

DEAR SIR,—Your fellow merchants of the city of Toronto, upon the occasion of your retirement from business, desire to express their appreciation of the great value of your services to the grocery trade, extending over a period of half a century.

Ever since you entered into commercial life your name has been prominently associated with the commerce of the country. By your sound common sense, clear business insight, never failing energy, force of character, and above all, your honesty of purpose and sterling integrity, guided by a broad and liberal policy, you have been a steady force for good, and largely instrumental in laying wide and deep, the fundamental principles of honorable business methods.

Amid the cares and demands of a steadily increasing business, requiring personal attention, you have not been unmindful of public duty. To indicate the importance of your labors to the community, we need but refer to your active interest in the numerous commercial and financial institutions with which you are connected, to your having held the position of mayor of London, and, since your return to our own city, to the still wider and more important sphere of usefulness you now occupy as senator of the Dominion and Minister of the crown.

In all these various positions the same zeal and efficiency, prompted by the spirit of honor and justice, have characterized your actions, and won for you the confidence and esteem of the people of Canada, and as fellow citizens engaged in the same branch of commerce we cannot permit your withdrawal without placing on record our feelings of regret at the separation, and of friendship and respect for one who has for so long a period reflected such credit on the grocery trade. To the young men of Canada your business career is an example and incentive of the best kind, and long will it be pointed out to the aspiring youth as a beacon light, a guiding star.

Although we cannot but express regret at the severance of those business ties, we can earnestly join in wishing you the fullest enjoyment of a well-earned competency, and in congratulating you upon the substantial achievements which have crowned the efforts of your life, and in expressing the hope that you will be long spared to be of still further usefulness in the service of our Queen City, our premier province and our great Dominion.

With best wishes for the welfare of yourself and family, we remain, on behalf of the trade, WM. INCE, Pres't. Wholesale Grocers' Guild.

ROBT. BARRON, Pres't. T. R. G. Association.

Hon. Mr. Smith, in rising to respond, was received with long and continued applause. He said he was embarrassed, but extremely delighted. He had no language to reply. He felt that the address represented the feelings from their hearts. It was a proud moment for him in retiring from the grocery trade to see so many old and new friends



stances that best became the occasion. For the fact that it was so, too much praise cannot be given to the committee, which was made up of Messrs. John I. Davidson (chairman), J. F. Thackray (secretary), A. M. Smith, Robt. Barron, Wm. Ince, J. G. Gibson, John Sloan, R. Donald, Wm. Ratcliffe, Hugh Blain, Robt. Mills, Henry Swan. Mr. Wm. Ince, in the absence of Mr. Davidson on a trip to the Pacific coast, presided with his usual tact. Every wholesale grocery house in the city sent one or more of its principals and heads of departments, the leading brokers in grocery merchandise and representatives of grocery stock manufacturers were there, as well as the prominent

Smith, F. W. Humphrey, John Meharg, J. Murray, D. Sinclair, A. Hutchison, H. Nelson, W. C. Crowther, H. C. Boomer, ex-Ald. Booth, George Stanway, E. P. Brazil, James Lumbers, Harry Lumbers, J. G. Gibson, Henry Swan, R. Jaffray, H. Blain, J. B. McLean, R. Mills, William Radcliffe, W. Mara, H. Hodgins, William Ince, jr., Capt. Bennett, W. G. A. Lambe, M. R. P. Montgomery, R. Dalton, J. Lockhart Watt, R. Mortley.

The menu was faultless. The card itself, a reproduction of the first page is given herewith, was the elegant workmanship of James Bain & Son's establishment. An excellent orchestra kept a stream of music floating upon the

about him. He thanked them heartily, and detailed briefly an account of his business career. He entered as clerk in a grocery store at Dixie in 1837. The rebellion broke out and he came to Toronto, but was too young to enter the ranks, but he was employed in writing despatches. In 1838 he was sent to Toronto by his employer to sell the produce of factories at Dixie. From there he went to take charge of a store on the Welland canal, belonging to Thomson, Haggart & Co. Mr. Haggart, who was the father of the present Postmaster-General, was one of the finest men he had ever met. He soon found he could not learn anything more on the canal and returned to Toronto, thence to Hamilton, where he had a dry goods store for three years. He left there to go to California, but on the way met Hon. Isaac Buchanan, who offered to supply him with goods to start a store. He thought that there was a California in Canada, and decided to remain. He went to Austin & Foy—the former is now president of the Dominion Bank. He told them he wanted to start business, and wanted \$15,000 or \$20,000, but could give no security. They gave him the money—all the money he wanted. He started in London. After three years he owed them about \$35,000, and paid off about \$15,000. After some time he thought he would like to be an alderman. He then thought it was a great thing to be an alderman. After seven years' service in that capacity he was appointed mayor. At the conclusion of his term as mayor the people who so strongly opposed him asked him to run again, but he would not accept it, as he had decided to remove to Toronto. One of the first things he did was to call a trade sale, when he sold in one day a little over \$154,000 worth, having first advertised it extensively. He had always been on the best of terms with the trade here. He had many financial losses in business, but he had the pluck to refuse to fret. In the troublesome times of 1858, when everyone was failing, he lost about \$2,000 a day for weeks. He went to see General Manager Davidson of the Bank of Montreal, and explained his difficulties. That gentleman told him to go home and the bank would give him all the money he wanted. He recouped himself, curtailed his credits, and a few months later he paid off all his debts. He had always got all the money he wanted from the Bank of Montreal, and had never in his life asked for an endorsement. He mentioned these facts to show the standing of the grocery trade in this country. He was sorry to leave the trade, but having secured enough to keep him in bread and butter for the remainder of his days—(loud laughter)—he decided to retire. He sold his business, and the money for it was now in the bank. He hoped the plucky firm that had taken it over would continue to be successful. Referring to his early life, he said that he had settled with his father on a farm in Etobicoke. One evening his father said to them: "Children, I have brought you to a country where, if you are the right kind, you will earn an honest livelihood. I took you here in preference to the States, because I like the British Government. There is no better Government in the world, if that unfortunate Irish question were settled." His father was right. In referring again to the beautiful address, Mr. Smith spoke very feelingly. He should treasure it, and his family after him would. It would be a token to his children that their father must have been a decent sort of man to be made the recipient of so beautiful and so regardful a testimonial. As he looked upon it and his friends around him, it went

to his soul to think he was retiring. He had always the most kindly business intercourse with his fellows on the street, and was loath to break it off.

Mr. Smith took his seat amid great applause. The "Army and Navy" brought brief and appropriate speeches from: Messrs. A. M. Smith, Major Mason, Capt. J. D. Hay, Capt. Mason, Capt. Sloan, Messrs. Musson, Hutchison, and Michie contributed a song apiece.

"Canada, Our Home," brought Mr. Donald to his feet, who refuted the statement that we have no history, by recalling to the memory of his hearers some of the achievements and names that shine in the annals of our country. He gave unstinted praise to the settlers who formed the original Canadian colony, and from whom, because of their not being Englishmen, we are prone to withhold their due, for there were heroes and martyrs and devoted men among them. He spoke of the need for a wider toleration on the part of some of our English speaking citizens. The love of what is Canadian ought to be cultivated, and our native literature ought not to be so much neglected. A few good words were said for our writers. Then the progress of this country in material respects was reviewed. Our mineral wealth was suffered to lie almost undeveloped, but we were now taking hold of it. That we were making progress in wealth and industry Mr. Donald showed by quotations from recent departmental statistics, particularly those of this province. Our educational position and our educational facilities we had a right to be proud of.

Mr. Barron's toast to "The Grocers" was responded to by Mr. Blain, who said he was pleased to be present to do honor to the distinguished guest, who was a worthy example for the imitation of every younger man in the trade. Work was the lot of the groceryman, harder and more continuous work than other business men had to do. Meetings of this description were invaluable, in the good they did in bringing all departments of the trade together. The interests of both branches of the grocery trade were identical. There were many things to be considered by both branches for the welfare of the trade. Why was it, for example, that one trader out of every 33 failed every year in this country, as against one out of 120 in the United States? The secret was that there are too many in business. Our credit system is too cheap. Our banks are primarily responsible, and our wholesale merchants and manufacturers are partially responsible. The banks should refuse to advance to manufacturers and business men except on strictly business principles. The practice of dating ahead was a specimen evil countenanced by the banks.

Mr. Mills spoke to the same toast. He drew a humorous picture of the grocer in both the present and the past circumstances of business, and his serio comic manner of treating the subject gave considerable amusement. He made some happy hits, his jokes having an unexpectedness and point about them that was very enlivening.

Senator Smith proposed a vote of thanks to the chairman, Mr. Ince, who responded in suitable terms. The banquet then came to a close.

The Minister of Finance says the sugar question has been occupying his attention for several weeks past. He is not prepared to state what conclusion will be reached, but there is a general feeling that a change of some kind is inevitable.

FROM THE HARP OF THE NORTH.

An esteemed subscriber who knows to put his thought and feelings into step with the muse of lyric poetry has run off the following little effusion. The modest bard desires that his name be withheld. We appreciate both the sentiment and the form of its expression.

THE CANADIAN GROCER.

O would some power my pen inspire
To strike th' poet's sacred lyre,
And rouse th' latent Muse wi' fire,
Until I show, Sir,
Some reasons why I so admire
THE CANADIAN GROCER.

Each day as I th' time can spare
I read its pages through wi' care.
For mony a useful hint is there,
I've often found,
Which mang th' trade gude fruit must bear,
Because there sound.

In it I read the current prices
O' sugars, coffees, teas, and spices,
If trade is good or if 't depresses,
And what is said
'Boot a' th' schemes and new devices
T' improve th' trade,

If merchants would but just attend
To hints in this their faithful friend,
They'd find their business would extend,
I hae nae fear,
And gladly would they for it send
Twa dollars a year.

When travellers noo call in to see
If groceries I in need may be,
I lay yer paper afore my e'e
And look and scan.
Th' birkies canna cheat nor lee
By this sure plan.

To sell for cash and gie nae credit,
A system I mysel aye dreadet,
Your paper, Sir, since first I've read it,
Us plainly tells
That he who on this plan has treadet
Sae often fails.

I'm glad to see in this Dominion
That merchants now are talking union,
Which is, indeed, in my opinion,
The proper plan,
To join in business' true communion
Becomes each man.

I drop my pen, but ere I close
I hope the GROCER onward goes,
In power an' favor, helping those
Wha weekly read it,
For weel its matter amply shows
Minds richly feed it.

THE CANADIAN GROCER, the Dominion's brightest trade paper, knows a good thing when it sees it.—Pennsylvania Grocer.

"Gosh, they can't fule me if it is April 1st," said an old man in Belfast, as he gazed at a placard, in one of our grocery stores, reading: "Nineteen pounds of sugar for one dollar." "I'm just going in and order nineteen pounds and hand them a dollar. If they go to cutting any capers with me, I'll mop the floor with 'em." But the old man got the sugar and walked out with the air of having downed the store.—Belfast (Me.) Age.

Some days ago C. M. Bostwick & Co., of St. John, N.B., imported a lot of molasses in bond, and through the error of a clerk the importation was taken to their own storehouse instead of to the bonded warehouse. This fact coming to the knowledge of the customs authorities a seizure was made after some packages had been delivered to a retail customer, but the case has been referred to the department at Ottawa. No one imputes any intention on the firm's part to defraud the revenue.

Work can always be found in a store without double-million microscope.

Master the whole business and the way to fortune has been mapped out.



WHOLESALE TRaders' TRADE WITH CONSUMERS.

TO THE EDITOR OF THE GROCER :

SIR,—Noticing two communications in your issue of the 10th inst., re Mr. Lumbers and the Guild, with reference to his (Mr. Lumbers') former connection with the Grange, we fail to see why he should be condemned for doing what others (the Grange Wholesale Supply Co.), and what thousands of others, would have done had they the opportunity. Have the members of the Guild not sold to others besides the retail merchants? It is a well-known fact that they have heretofore. If their trade is exclusively with the retail merchants now, so also is that of Mr. Lumbers.

In conclusion, we wish to say that we have been doing business with Mr. Lumbers since 1876, and during that time we have always found him straightforward and honest in his dealings with us.

NAUGHTON BROS.,

General Merchants.

Richmond Hill, April 22nd, 1891.

HE WHO RUNS---LET HIM TRY.

A firm of Canadian wholesale grocers received the following letter at the beginning of this month. There is no "April fool" intention about the letter. It is typical of the writer, who is an excellent customer of the house to whom it was sent. We hand it over in all its rugged, unadorned originality and defiance of coherent form, to be wrestled with by our compositors. We suppose the reader is expected to begin at the point where any letter starts, and from there strive to read straight on. But it doesn't make much difference where you begin. It reminds one a little of Bil Stumps His mark x :

APRIL 2th 1891

SIR these day I paid you envoice one Bill is \$14 70c and the another Bill is \$23 50c and algether 38.2c. I only paid the one hundred dollars of the envoice of February 24th and Remainder \$3800 hundred dollars for me Now I tell you what make me not paid yet 2 things make me troubled these month I built of another store Because there is no room our store and I use mache money in it also we are stard another Pisness that is Shingles Machine works house is finished Now and all while near finished that cost us near \$600 hundred dollars 2 paid works all the Express one thing I wish to say go and ask those man who Buy the Skin what price of any kine and Sent up to me that is the price of Bear and fossil and land Otter and Bever and mountain seep and Meank and price of such and also one Gall of Ioil I got ready hear 100 G vild of rib oil and I Boots 32 of souldinS ile and some of meak all these I want to send down very heare if I know what price of it I know 45 (he means 4 or 5) man who Buy these Skin put I dont know the man So I ask you take the name and sent up to me and also give my name to them I very much all what I askin for you thats all.

WHERE IS HE?

A Kincardine subscriber writes :—We have a cash register known in Canada as the "Canadian Cash Register." The machines are made in the States, but the manufacturers have an agency in Toronto. Early in March we sent for half a dozen rolls of register paper, with a request to have it sent to Messrs. Kilgour Bros. for enclosure. A few days later we received a postal card as follows :—

TORONTO, March 10, '91.

DEAR SIR,—Your esteemed favor, enclosing \$2 for half a dozen paper, duly at hand. We are at present completely out of paper just now, but will have some by the end of this week. If this is too late for Kilgours' goods please send us shipping instructions.

Yours truly,

CANADIAN CASH REG. CO.

Since receiving the above we have written four times, requesting to have our paper sent on. They have taken no notice of any of our letters, and we have not received our paper yet. Will you kindly give us the name and address of the agent in Toronto and much oblige.

[We have made enquiries as to the whereabouts of this firm, but have failed. About two years ago THE GROCER inserted an advertisement of the Canadian Cash Register Co. for a few weeks, but discontinued it on finding that the business methods of the firm's representative here—one Hirschberg—were of such a doubtful character that we did not feel justified in allowing it to appear any longer. At that time they had an office on Colborne street, but shortly afterwards Hirschberg disappeared for a time. It may be that he is still handling the same machine. If so, the experience of our correspondent would justify merchants out of town in sending orders through a wholesale house or to be paid for on delivery. If any of our readers know the address which our correspondent asks for, we would ask them to be good enough to send it to us.—EDITOR GROCER.]

CONSISTENCY THOU ART A JEWEL

MR. EDITOR,—I ask the privilege of a little space in which to reply to "Not Guild-y," and to show your readers the correct version of the bread question. I find by the minute book of the association under date of June 14, '86 (six months after the association was first formed), that two delegates from the Journeymen Bakers' Association waited upon the Grocers' Association to ask them to sell bread at a uniform price, their object being to obtain an advance of wages from the master bakers. The association fell in with the delegates' views, and there the matter ended. Now, for the information of "Not Guild-y," I would say that upon receipt of a communication on the matter from the secretary of the Master Bakers' Association, and upon the authority of our president, I penned the very mild effusion complained of. It was not intended to be an association matter, as we felt the dangerous ground upon which we stood. It was not brought up in the association at all, and would never have been introduced to your columns if Mr. B. himself had not brought it forward. I may say I was taken

by surprise when Mr. B. asked the association for the authority under which I wrote. I could only reply by showing what I had done, and there the matter ended. The association took no steps whatever. With regard to robbing the consumer, which your correspondent makes so much about, the retailers get one cent per large loaf over what the bakers charge. It was friend B's words that he charged his credit customers two cents per large loaf more than those who paid cash.

I remain, yours,

Secretary T. R. G. A.

COMBINATION VS. COMPETITION.

MR. EDITOR,—In reply to "Fair play," who has taken me to task for my letter of April 3rd, and who has asked whether I take the whole matter into consideration, etc., I may say that when I commenced reading, I expected to find myself disposed of in a very summary manner. He says, "What is most strongly impressed on my mind after reading his letter, is that combination does harm and competition does harm." Quite right, my friend. I hope you will keep that view to the front, but take notice also that the phrase to have its full meaning requires to be qualified a little. With regard to light weight bread, that is the same under both conditions, and legislation has to step in and regulate that matter. The only other thing worth noticing is the salt question, in which he claims I am misleading. There you are wrong, Mr. Fairplay. I stand to my statement and refer you to the fact that under combination as well as under competition short weight was the rule, until the government stepped in and with its officials started to seize the barrels of salt for short weight. So please don't credit the combination for what the Inland Revenue officers effected. In conclusion I may say that my letter was called forth by remarks made in a speech by Mr. Wiman at a banquet of the Wholesale Grocers' Association in New York, and I now enclose an endorsement of my views from the columns of the Merchants' Review of that city, which, Mr. Editor, I would ask you to reprint if you can possibly spare the space.

I remain, yours respectfully,

ANTI COMBINE.

"Our readers will no doubt perceive the weakness of Mr. Wiman's argument in the case of the illustration of the baker in a country town. They know by their own experience that when competitors in their own trade increase in numbers, the tendency of prices is towards a lower level. Not only do consumers profit by any addition to the ranks of distributors, but the farmers who sell produce to the retailers obtain better prices therefor. We have recently alluded to the competition between country grocers which has caused many of them to pay a higher price for dairy products than the quality of the goods would warrant. The same conditions will prevail even in the hypothetical case of Mr. Wiman's baker. With only one baker in the field the miller, and the farmer in the same degree, cannot obtain as much money for his product as he would if there were several bakers competing with each other for it. The single baker can dictate to both the producer and the consumer—they are at his mercy."

"How about the loss to the public that would ensue if competition were entirely done away with? With only one bakery in a country town there would appear to be an

THE KEY NOTE

Of the great popularity the "Hillwattee" teas and "L. P. & Co.'s" Coffees and Spices enjoy lies in the fact that these articles are of special character and excellence and can always be relied on.

Have you tried them? If not we want you to do so. Samples and quotations sent at any time. A trial order solicited.

LUCAS, PARK & CO.,

Wholesale Grocers and Importers,

73 McNab St. North, Hamilton, Ont.

MUNN'S

Labrador Herrings

Quality very choice. Apply early as quantity is very limited.

STEWART MUNN & CO. - Montreal

KOFF NO MORE.

Every retailer should have them at this season of the year. Watson's Cough Drops are the best in the world for the throat and chest; for the voice unequalled. "R. & T. W." Stamped on each drop. Write

R. & T. WATSON, TORONTO,
for Prices, etc.

Mention THE GROCER.

M. J. Woodward & Co.,
PRODUCERS OF CRUDE,

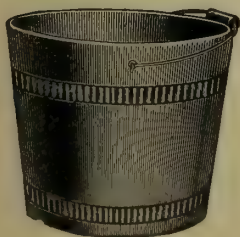
Manufacturers of

Illuminating Oils,
Lubricating Oils,
Paraffine Oils
and Wax, &c

PETROLIA, - ONTARIO.

DURABLE PAILS AND TUBS.

TRY



THEM

The Wm. CANE & SONS MANUFACTURING Co
OF NEWMARKET, ONT.,

The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood. **BEST GOODS MADE.**
Represented by

Chas. Boeckh & Sons, Toronto,
Jas. Lee & Co., Montreal.

LOCKERBY BROS., WHOLESALE GROCERS,
75 ST. PETER STREET,
MONTREAL, P. Q.,
ARE OFFERING THIS WEEK

SUGARS. { Barbadoes
TEAS. { and
Cuba **MOLASSES.**

FINE LARGE DRY COD IN BUNDLES. BONELESS FISH IN BOXES.

Canned Salmon, Lobsters, Mackerel and Oysters.

HUDON, HEBERT & CIE.,
WHOLESALE GROCERS

— AND —

WINE IMPORTERS,

NO TRAVELLERS ON THE ROAD.

304, 306 St. Paul St.

143, 145 Commissioners St. **MONTREAL.**

Seasonable Goods.

FRUIT PUDDING, ROSE VANILLA, LEMON,
CHOCOLATE.

A full assortment Batger's Nonpareil Jellies, 1-2 pints, pints and quarts. All flavors.

ABOVE GOODS SHOULD BE KEPT BY ALL FIRST-CLASS GROCERS.

TURNER, ROSE & CO., Montreal.

BEST GOODS IN THE MARKET.

FRANKFORT, CAMBRIDGE, BOLOGNA,
CHICKEN, HAM and TONGUE
SAUSAGES.

PUT UP BY THE MOFFATT PACKING CO.,
MONTREAL.





A Phenomenal Catch.

Special to THE CANADIAN GROCER.

Fishkill, Ont.—The citizens of this place were thrown into a great state of excitement this afternoon by the strangest catch ever known in these waters. The angler, a well-known resident, was armed with a bamboo rod of ordinary size. He had waited in vain for a bite for nearly half an hour when he felt at the end of his line a fish evidently endowed with enormous strength. The battle which ensued has probably never been paralleled in piscatorial annals. It attracted two thirds of the population of the village, so rapidly was the exciting news circulated. The beholders could scarcely believe their eyes when, as the finny monster was drawn out of the water, the side was found to be adorned with the business card of THE EMPIRE TOBACCO CO., whose goods are now attracting almost as much attention as the fish itself will receive from anglers all over the country.

**Send for
Price List
or
sample caddies.**

**Empire Tobacco Co.,
Montreal.**

economy in the matters of service of patrons, of rent, etc. But this saving would be nearly if not entirely balanced by the higher price of the baker's product. Multiply the number of bakeries and the demand for horses, wagons, houses and labor will increase in the same proportion, while the prices of the bread and other articles turned out from the bakeries will decline. We cannot see where there is room for waste here, but that there would be a disastrous waste of labor and materials—wasted in idleness—if combination ever drives competition completely out of existence, is sufficiently obvious to any person not peculiarly interested in one or more of the 'combines.'

"Mr. Wiman's allusion to competition in retailing is artful, but he is well aware that, be its evils ever so oppressive, the retailer has no power to extinguish it. It is only in the industries protected by the tariff that, as a rule, combination has any chance of overcoming competition. Therefore retail merchants will do well to resist the encroachments of the 'trusts' upon the rights of the public, and while accepting whatever concessions they can wring from them, to fight ceaselessly against them as they would against any other enemy of the public."

NOTES TAKEN ON THE ROAD.

A doctor's rig stopped before a grocery store in Peterboro' a short time ago. The doctor stepped into the store and asked for a bar of ivory bar soap. The grocer remarked that he was out of it or had none, and recommended another kind. The doctor looked surprised, and seemed about to remark that doctors could not change their orders to suit the convenience of the trade.

The Snowdrift Baking Powder Co., Brantford, instead of fearing a collapse in commercial interests throughout the country, are giving more "tick" to the trade just now than ever before, but though abundantly able to give "financial tick," that is not the kind of "tick" they have so large a demand for at present. This "tick" is in the shape of a fine eight day clock, that is as sound on time-keeping as their baking powder and spices are with the households.

At Peterboro' we could walk on dodgers around the market the other day. A sample of these dodgers reads as follows:—"To-day, 19 lbs. of choice light brown sugar for \$1, at Kidd's, 351 George street." A little enquiry elicited the information that "Kidd" failed size in detail would require two pages of

in business at Warsaw, Ont., and again in Peterboro' a few months ago. In the latter failure the stock brought about 60c. on the dollar. In this week's GROCER I read quotations, wholesale, for yellow sugar, 5 to 5 1/4 c. Let all draw their own conclusions from a business standpoint.

The large oatmeal mills of Mr. Walter Thomson, known as the Dominion Mills, London, Ont., have been sold to Mr. W. T. Gartley and Henry Thomson, and are now carried on under the firm name of Gartley & Thomson. Both these men are experienced millers and understand the business in all its details. This mill has a complete outfit of the most modern machinery, and has every facility for turning out first-class goods. Their shipping facilities are complete, having the G. T. R., M. C. R. and C. P. R. lines at their command for shipping goods to any part of the world. Located as they are in the centre of Ontario's grain growing belt, orders can be filled on short notice.

OUR WINDOW GLASS QUOTATIONS.

In our window glass quotations this week we have made one or two changes. In the first place we now quote the wholesale prices. Formerly our quotations were the prices retailers should sell at, which appeared to be satisfactory to all who remembered this fact and kept in mind the discount. But not everybody understood that these were the prices off which wholesalers' discounts would be given. We therefore thought it better to give the wholesale price, and shall do this hereafter. An explanatory note is prefixed to our quotations in Prices Current. It is to show the meaning of the term "break" and be a guide to the trader to know what break the glass comes under that he wants to buy. The break is ascertained by simply adding the length and breadth of a pane together. Thus a first break pane is any size whose length and breadth added together are not more than 25 inches. For example, 7x9 glass, 8x10 glass, 10x12 glass 10x15 glass are all first break glass, because the sum of their length and breadth is not over 25 inches. But 12x14 glass, being not less than 26 inches and not more than 40 inches in the sum of its length and breadth, is a second break glass. This is the most manageable way of quoting, because it includes all window glass usually sold, while to quote every space, and then only the same number of prices would be given as are given in the method we follow. Further, all wholesalers quote according to breaks.

COUNTER REFRIGERATORS.

The engraving here represented is a cut of a Counter Refrigerator manufactured by Knowles & Nott, Brantford. They are ornamental, and can be used as a show case or water cooler. They are just the thing for the summer.



New Eastern Townships MAPLE SYRUP AND SUGAR.

ABSOLUTE PURITY GUARANTEED.

Wilkins & Co., Adamsville, Que., have contracted for the product of over 150,000 trees.

Among the makers who supply us are a few who have sugar orchards counting 4,500 trees, notably the old Col. Westover bush—The Colonel is a hero of the "Fenian Raid of 1866."

Special Prices to Large Buyers.

Address **JOHN WILKINS,**

20 Temperance St., Toronto, Ont.
Montreal and Lower Province merchants will please address Wilkins & Co., Adamsville, Que.



Established 1849.

GOLD, SILVER

—AND—

BRONZE MEDALS

20 1st prizes.

MICHEL LEFEBVRE & CO'Y

Manufacturers of

Lion--L--Brand

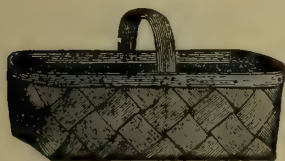
Pure Vinegars, Mixed Pickles, Jellies, Jams, Preserves.

Montreal, P.Q.

P. DOTY & SON,

(Successors to W. B. Chisholm)

MANUFACTURERS OF



1, 2, 3 bushel grain and root baskets.
1, 2, 3 satchel lunch baskets
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit package of all descriptions.

OAKVILLE, ONT.

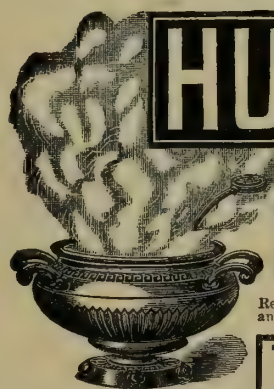
MUNN'S PURE BONELESS CODFISH

The finest on the market. Packed in 10 lb., 20 lb., and 40 lb. Boxes. Tied up neatly in 2 lb. bricks. Every brick is guaranteed full weight and Genuine Codfish.

**TASTY
ECONOMICAL
DELICIOUS**

Send for Sample at once.

**STEWART MUNN & CO.,
MONTREAL.**



HUCKINS SOUPS

Require only to be heated. Prepared with great care from only the best materials. Have enjoyed the highest reputation for more than 32 years.

TEST FREE

Send us 20 cents, to help pay express, and receive, prepaid, 2 sample cans of these Soups, your choice.

J. H. W. HUCKINS & CO.,
Sole Manufacturers, Boston, Mass.

SOLD BY ALL LEADING GROCERS.

LEONARD H. DOBBIN, MONTREAL. Sole Agent for Canada.

**STUART,
HARVEY & Co.**
Importers and

WHOLESALE GROCERS

A Large and Well-Assorted Stock of

Teas, Sugars and General Groceries

HAMILTON, ONT.

**FEARMAN'S
STAR
BRAND
HAMS AND BACON.**
Hamilton, Ont.



Tomato, Mock Turtle,
Ox Tail, Green Turtle,
Pea, Julienne,
Beef, Vermicelli,
Chicken, Terrapin,
Macaroni, Consommé,
Okra or Gumbo,
Soup and Bouilli,
Mullagatawny.

**RICH AND
PERFECTLY SEASONED.**

TRADE

MARK



Ram Lal's PURE INDIAN TEA

GUARANTEED ABSOLUTELY PURE
AS MANUFACTURED ON THE
GARDENS IN INDIA.

A fancy parcel of Indian Tea, sold at auction in London recently for £10 12s. 6d. (\$52) per pound. All brokers say this extraordinary price was paid to boom a blend of the buyers. We have a sample here of the head blend in Ram Lal's Pure Indian Tea, Green label, counterpart of this was sold by growers at auction, for 15s. or \$3.75 per pound; experts pronounced latter sample fully equal to the goods sold at £10. 12s. 6d. We shall be glad to show our friends this famous sample of tea which is without a parallel in the history of the trade, so call and see the Indian tea that sold at auction for \$3.75 per pound, which is used in the celebrated Ram Lal's blend.

**JAMES TURNER & CO.,
HAMILTON.
WHOLESALE AGENTS.**



Mr. W. W. Bukin late of the staff of Warren Bros. & Boomer, has gone to Reade, Murdock & Co. of Chicago.

Toronto wholesale grocers will close at 5 p.m. from May 1 to Aug. 31. It is hoped that the wholesale men in other cities will follow their example.

A fire supposed to be started by a drunken man, destroyed Mr. Halliday's grocery store in Phillipsville, Ont., one night last week. The loss was \$500. No insurance.

Mr. E. P. Bender, whose name became so familiar to Canadian newspaper readers in connection with the Three Rivers dead meat scheme, is hopeful of making Three Rivers the Chicago of Canada yet. Though English capitalists have lost faith in his scheme, he says that United States moneyed men are taking it up.

The present cutting in sugar is attributed to the unusual dullness in the grocery trade. Jobbers in Ontario agree that the volume of business has been 20 per cent. less so far this year than last. Efforts are being made to stop cutting; several of the worst cutters have agreed to do so if their competitors will do likewise.

We understand that a conference, pursuant to a resolution passed at the Toronto Retail Grocers' Association at its last meeting, was held on Friday afternoon last between a delegation from that body and Mr. Hutchinson of the St. Lawrence Starch Company. He listened to the views of the committee, and promised to lay them before his company.

The British Columbia Trade Journal is a new venture that is evidently in good hands, if we may judge from its form and matter, as well as from the numerous and weighty credentials which British Columbia business men have given in their advertising patronage. The paper is published in Victoria. Mr. D. M. Carley is the editor and Mr. L. G. Henderson is the business manager.

A very pleasing incident took place at the office of Davidson & Hay, on Tuesday evening, when Mr. E. H. Copp was presented with a very handsome travelling dressing case, as a slight token of the esteem in which he is held by his fellow-employees, and with their best wishes for his future prosperity. Mr. Copp is severing a ten years' connection with the firm, and entering the brokerage and commission business of Wright & Copp.

Trenton to the east, and Sarnia to the west, have forwarded their fees to the Toronto Secretary, thus affiliating their respective associations with the Toronto Association. The committee re the convention will be called together in a few days, and various sub-committees struck, to make arrangements with railways, etc. Now is the time

for the other associations throughout the country to co-operate and assist the movement if they desire to have it a success.

It appears that Canadian bacon is not included in the prohibition by which the French government excludes American hog-products. The French director-general of customs informed Lord Lytton, the British ambassador at Paris, that it may have happened that bacon declared as Canadian was seized and condemned on the ground that it was really the produce of the United States, but false declarations must have been the cause. The stoppage of Canadian meat would not have been attempted had it been really known to be Canadian.

One of Sarnia's prominent merchants, Mr. Wm. J. Cherney, grocer, was married in Colborne street church London, Ont. on the night of the 22d inst., to Miss Nellie E. Hamilton, daughter of the late Mr. John Hamilton. The edifice was crowded with friends of the two contracting parties, who were married by Rev. E. B. Lanceley. The wedding was the first that had taken place in the church, and the fact was marked by the presentation by Mr. W. D. Buckle, on behalf of the trustees, of a handsomely bound Bible to the bride.

In a book whose very form is suggestive of art, the Toronto Lithographing Co. issues a collection of beautiful specimens of its work. The illustrations do not need to be accompanied by a single word of letter-press, as they speak for themselves and for the high-class talent that is employed in the concern from which they come. The covers are ornamented with two very fine cuts. The selections which make up the contents of the book are taken from very difficult and detailed objects. The work of the Toronto Lithographing Co. is as good as the best European or United States engravings.

THE CHATHAM ASSOCIATION.

The Secretary of the Chatham Retail Grocers' Association reports: We held our regular meeting on the 27th ult., and it was well attended, 18 members being present. Mr. John McCorvie, president in the chair. The secretary read a communication from the Toronto Retail Grocers' Association, containing a copy of the resolution passed by them regarding the St. Lawrence Sugar Refinery, and it was moved by Mr. Hayward, seconded by Mr. Weaver, that we pass the following resolution:

"Resolved that the Chatham Retail Grocers' Association pledge themselves to support the St. Lawrence Sugar Refinery of Montreal, and that in the matter of granulated sugar we will sell that of the St. Lawrence Sugar Refinery (in preference to Redpath's when obtainable.)" The motion was carried.

It was also moved by J. A. Wilson, seconded by Mr. Williamson, "That we affiliate with the Toronto Retail Grocers' Association as the head quarters for the Retail Grocers' Convention."—Carried.

Moved by Mr. Weaver, seconded by Mr. Wilson, "That the selection of delegates be laid over till next meeting."—Carried.

After attending to some other business the meeting adjourned.

NOTICE TO OUR SUBSCRIBERS.

Of late, owing to the greatly increased circulation and number of pages of THE CANADIAN GROCER, we have had to go to press two days earlier than in the past. We would, therefore, ask our advertisers to have all changes of advertisements reach this office not later than Tuesday afternoon in order to insure insertion that week.

OTTAWA NEWS.

OTTAWA, 30. April '91.—New regulations have been approved respecting the grinding of foreign wheat, maize and other grain in bond. The regulations provide for the issue of licenses constituting the mills of the licensees into bonding warehouses, and requiring of such establishments to be ex-warehoused before it can be taken out either for home consumption or exportation.

The Court of Appeals in Montreal recently gave a decision holding that the rule recognised and adopted in the modern way of carrying on business here through commercial travelers is that no sale made by such travelers is binding until it has been confirmed by the firm which he represents.

The question of illegal preferences to creditors has been agitating the business community since a recent decision of the Supreme Court at Ottawa, and G. B. Smith, member for West York, has a bill before the Ontario Legislature to counteract the evil effects resulting from that decision. The bill provides that: Every gift, conveyance, assignment or transfer, delivery over or payment of goods, chattels or effects, or of bills, bonds, notes, securities or shares, dividends, premiums or bonus in any bank, company or corporation, or of any other property, real or personal, made by a person at a time when he is in insolvent circumstances, or is unable to pay his debts in full, or knows that he is on the eve of insolvency, which has the effect of defeating, delaying or prejudicing his creditors, or any one or more of them, or of giving any one or more of them a preference over his other creditors, or over any one or more of them, whatever the interest may be in making the same, or whether the same be made voluntarily or under pressure, shall, as against the creditor or creditors injured, delayed, or prejudiced or postponed, be utterly void. The Legislation Committee of the House amended the bill by inserting "within three months of becoming insolvent," and in this form it will likely be passed.

No young man can possibly have mistaken his calling who finds in it what the world wants done.

To Grocers!

There are three articles which the consuming public have decided are the best of their kind in the market, and it will pay every grocer to keep them in stock. They are

The "Horseshoe" brand of canned fruits and vegetables.

Packed by Bowlby Bros. & Co., of Waterford, Ont.

"Cairns" Home-made marmalade, jams and jellies.

Packed by Alexander Cairns, Paisley, Scotland.

The "Trident" brand of canned salmon.

Packed by Ed. Wadhams, Ladner's Landing, B.C.

Every package of the above brands guaranteed as to quality and weight.

BLAKLOCK BROS, Agents,

17 Common St., MONTREAL.

ALL GROCERS SHOULD SELL
THE

**ROYAL
DANDELION
COFFEE**

Manufactured by
ELLIS & KEIGHLEY,
TORONTO.

JAS. WATSON & Co.,

Coffee and Spice
Dealers.

Toronto, Ont.

**W. A. McCLEAN
CO.,**

OWEN SOUND

OFFER TO THE TRADE

LONG CLEAR
BREAKFAST
SMOKED BACKS
SMOKED BELLIES
SPECIAL ROLLS

BACON

Write for Quotations.



Brantford and Pelee Island. } J. S. HAMILTON & CO'Y,
Sole Agents for Canada.

A. HAAZ.

C. DE CARTERET.

A. HAAZ & CO.,

Bonded Manufacturers of

Honey Dew, White Wine, Malt and Cider
VINEGARS.

74 Bagot Street, - Kingston, Ont.

N. K. FAIRBANK & CO.,

COMPOUND



REFINED LARD.

185 WELLINGTON ST., MONTREAL.
CHICAGO. ST. LOUIS. NEW YORK.

Condensed Mince Meat.

Handled by retailer
as shelf or counter
goods. No waste.
Gives general satis-
faction.

Will not ferment in
warm weather.

Sells at all seasons
by all wholesale
grocers.



Although fruits are
scarce and high, price
same as last season,
\$13.50 per gross net.

Packed in $\frac{1}{4}$ and $\frac{1}{2}$
gross cases.

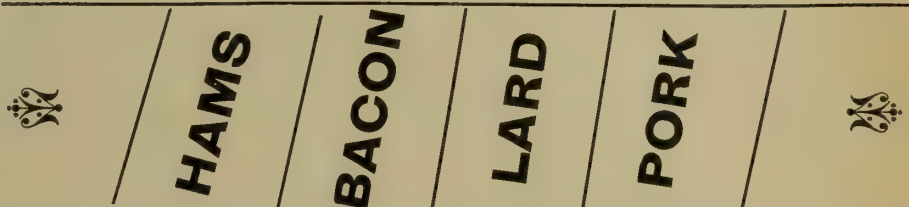
Sole manufacturer
for Canada.

Ask your wholesale
grocer for it.

J. H. WETHEY, St. Catharines, Ont.

GEO. MATTHEWS

-PACKER and CURER.-



PURE LEAF LARD A SPECIALTY.

PACKING HOUSES, OTTAWA, PETERBORO' and LINSLEY, ONT.

"Mallawalla" Pure Indian Tea.

A rich and delicious blend. Put up in 1-2 and 1 pound tinfoil packages, with attractive labels. Packed in 50 lb. Cases, separate or assorted, half and half. Retail at 50c. per pound, allowing the jobber a handsome profit, nothing equal to it in the market for the money.

W. H. GILLARD & CO.,

WHOLESALE GROCERS, HAMILTON, ONT.,

Agents for Canada.



TORONTO MARKETS.

TORONTO, April 30, 1891.
GROCERIES.

The business done this week will not serve to redeem the season from the position into which it has already fallen, as one of the worst springs the grocery trade have had for years. They have not been accustomed to so steady a monotony of dullness as they have had for months past. The alternation of spurt and quiet spell is the sort of movement most familiar to them. The lack of spurts this spring is most marked. In the present week no great throng of the demand was to be looked for, as seeding operations having begun there is likely to be little business doing in country places. The weather is fine but it is favorable for other things besides traffic, and the most important other thing is the getting in of the crops, which the farmers are hastening to do while the weather is good.

CANNED GOODS.

The tone of the market is still healthy, the bracing circumstances in which the supply has been since a demand opened, continuing to favor holders. There is a steady trade in such vegetables as peas and corn at the prices standing the last few weeks in our Prices Current, but for tomatoes the demand has been strong compared with the supply. The inside figure is now \$1.50, the scantiness of the stock leaving the making of the price in holders' hands. There is firmness but no excitement in all other lines. Instead of trying to make contracts for the next season's pack in any line, the packers are giving their attention to the clearing out of remainders, that is, such packers as have any to dispose of. There is a good demand for most of their stock though it is still held very firmly by them.

Says the American Grocer:—Most of the packers on the Columbia River have entered into an agreement to pay \$1 for fish until the first of July. It is said that at that price no one can put up tall tins and sell them for \$1.30 per dozen and cover cost. There are, however, on the river some packers who have traps, and they are offering for future delivery at \$1.25, as they claim they can pack at a much less cost than canneries dependent upon the boats. The opinion is thrown out here that there must be an advance in the price of Alaska salmon, and that the day for \$1.05 for red salmon in this market has passed. The demand in this section of the country is almost entirely for Columbia River labels having an established reputation, and when jobbers supply themselves with such, they go in for the cheapest thing they can buy. We quote: Columbia River on the spot \$1.35 to \$1.40; Alaska red from \$1.05 to \$1.10. Favorite brands of C. R. run up to a price as high as \$1.75.

COFFEE.

Recent coffee news is to the effect that prices of Rio must go higher shortly unless receipts increase in New York, where they

have lately been very low. Prices are already higher in New York. The trade here is quiet.

DRIED FRUIT.

No important movement either on the part of price or stock comes in for notice this week. Currants showed some weakness abroad, according to cable on Saturday, but they have since recovered. On Tuesday they were firmer, and a cable offer of 21s. 6d. was refused on that day, though the price had declined to 20s. on Saturday. The firmness of the local market has not been affected either way by this up-and-down outside movement, prices remaining as they were quoted a week ago. Valencia raisins are steady and unchanged. Trade in all dried fruits is rather tranquil.

NUTS.

The demand has little strength just now, so that both stock and prices are in about the same position they have been in since the falling off of the early winter trade.

RICE AND SPICES.

The business doing in these lines cannot be designated as either very good or very bad. An equable demand is kept up for rice, but the shortage of fine stock makes trade slower and checks the demand. Spices are going out about as they do from one year's end to the other. Prices are stationary at the point indicated in standing quotations.

SUGAR.

The reserve of consumers and retail dealers continues. The dullness of the sugar market therefore also continues. The aloofness of buyers is evidently weakening the market, for yellow is now being offered at cost here and there, while in some cases buyers are able to purchase below cost. Yellow is now selling at 5 to 6c. Granulated is unchanged, 6½c. being the price in 15 barrel lots, and 7c. in quantities below that. There is a very light demand for granulated. The expectation of a change in the duty is as strong as ever, but no better founded than it was a week ago. There is no probability that one will be made for sometime. The conviction that there will be none to affect prices for the next fruit season is growing, and is being acted upon in wholesale circles, where in some cases stocks have been bought ahead for the summer trade. The change would be too disturbing if it were sprung on the trade and public, and would entail too much loss to those whose money is in sugar in any stage of its course towards consumption, so that ample warning may be looked for from the government before such change is made. The extent of the smuggling evil must remain limited, as no means of transit open to smugglers will enable them to distribute sugar on much of a scale below prices to be had of the trade.

SYRUPS AND MOLASSES.

Syrups are unchanged and in low demand. Molasses is firmer. Local business is light.

TEAS.

The week's business shows a considerable falling off from the activity that marked the tea trade of late winter and early spring, and during previous weeks the trade has been tapering towards the point we seem to be nearing. The market is not well stocked with the kinds of tea in most popular demand, and the country trade is now fairly supplied with what they have been able to substitute for lowgrade Hysons and Congous. New crop teas will begin to come in in about six weeks, and that fact tends to make buying grow more limited.

The demand for Indian teas has shown increased activity for nearly all grades. Importers appear anxious to dispose of their

stocks at the improved values, judging by the freedom with which they are bringing tea forward. But even with this, and the large supply of Ceylon growths, the market continues very firm, while for the lower grades a further improvement in values has been established. The most noticeable feature of the market is the continued strong demand for teas under 11d., which have further hardened in price, whilst medium descriptions over that figure, although being much better value, have been rather dull of sale, and have barely maintained their previous position, especially for broken Pekoes. Fine-flavored Darjeelings are very scarce, and when offered are keenly competed for at full rates. Mail advices report favorably up to the present of the prospects of the new crop. With the strong demand, prices of Ceylon have continued firm, and for the lower grades have even hardened perceptibly. Medium kinds, which show remarkably good value at present rates, have not yet attracted the attention they deserve; in all possibility there will be a reaction in their favor when the scarcity of Indias becomes more marked.

The N. Y. Bulletin says:—Reports at hand state that some small settlements of new crop Japan tea have been made at \$37 to \$42 per cwt., as usual at the first of the season for garden raised teas. The steamer just leaving is said to have some 1,200 piculs.

PETROLEUM.

Local prices are steady at quotations given a week ago. Business is fairly good.

The Petrolia Advertiser reports: Petrolia crude \$1.38 per bbl.; Oil Springs crude \$1.40 per bbl. In place of the article on oil in the London Free Press of Saturday last, having a "bearish" effect on the price of crude oil, as was looked for by the "shorts," the reaction has set in the other way, and the price of crude has advanced since that time a cent and a half a barrel. We predicted some time ago that the price was fast approaching a \$1.40, and if our readers had only profited by our advice, and bought some crude oil on the 6th March, after the people of this country had demonstrated at the polls their confidence in Sir John Macdonald's Government, and in the policy of "Canada for the Canadians," they would have made a nice little thing by it.

The price of refined oil is so ridiculously low that the refiners can afford yet to pay ten cents a barrel more for the crude, and give

E. LAZENBY & SON,
18 TRINITY STREET, LONDON.



Absolutely the Finest Quality of Pickles
Packed, most generally used in England.
Quotations on application.

Canadian Agents: Arthur P. Tippet & Co.,
St. John and Montreal.

ADAMS & SONS' TUTTI-FRUTTI

CHEWING GUM.

The fastest seller the trade handles to-day

Other Staple Brands :

Bo-Kay, Sappota, Magic-Trick, etc., etc. See our price list page 21.
Send to Adams & Sons, 23 Church St., Toronto, Ont., for beautiful advertising matter.

Wright & Copp,

Importers and

Manufacturers Agents,

Grocers' Sundries,

40 Wellington St. W., Toronto

REPRESENTING

THE NEW YORK BISCUIT CO'Y :

Pan Derreer & Holmes' Celebrated A. E. Crackers.

E. C. HAZARD & CO'Y, NEW YORK :

Shrewsbury Tomato Ketchup, Chutney & Mayonnaise Sauce.

"SURPRISE SOAP."

T. D. MILLAR'S ROYAL PARAGON CHEESE.

PETALUMA CALIFORNIA FRUITS.

TELEPHONE 2662.

We are open to accept one or two more first-class agencies either for Toronto or Canada having a good connection and splendid storage facilities.



**THE GAIL BORDEN
Eagle Brand Condensed Milk**

Has maintained its high reputation for ABSOLUTE PURITY for over a QUARTER OF A CENTURY.

AS A FOOD FOR INFANTS IT HAS NO EQUAL.
FOR SALE BY

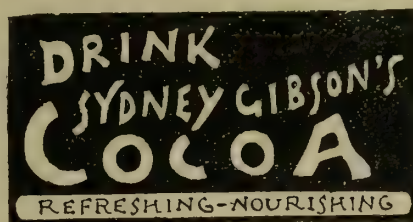
Grocers and Druggists Everywhere.

THE Snow-Drift Baking Powder COMPANY.

Congratulates the trade on a beautiful spring and the prospects of large crops and high prices the coming summer and fall. Our travellers will give you a call and with pleasure show you our lines of manufactures.

The Snow-Drift Baking Powder Co.,

BRANTFORD.



Beauty Restored and Health.

From kidney and liver troubles we suffered down for 30 years. My wife got as yellow as a squaw. We got ST. LEON WATER. It is the rare stuff; done us all the good we could desire. She has regained the fresh color and bloom of long ago. Others I know, praise St. Leon Water above any other remedy.—John Burr, Winnipeg.

June 15 the Palace Hotel will be opened to visitors at Springs.

St. Leon Mineral Water Co., Ltd.,
Toronto.

TO GROCERS.

SIMCOE CANNING COY'S

Goods are warranted first-class.

PUSH THEM.

Order through your wholesale House.

"TEA, AND THE SCIENCE OF BLENDING"

Giving 26 Specimen Blends.

SPECIALLY ADAPTED TO THE CANADIAN TRADE.

This valuable work is now in press and will be ready for mailing in about ten days. It is handsomely bound and contains 120 pages. No live grocer can afford to be without a copy. As only a limited number are being printed, to be sure of a copy you should send at once, enclosing \$1.00 to R. S. McIndoe, 24 Front Street East, Toronto.

Condensed



Coffee.

"REINDEER BRAND."

Here are a few of its good points :

It contains MILK, SUGAR and COFFEE. By adding one spoonful to each cup of boiling water anyone can prepare one cup or ten cups—as required—of really excellent Coffee in less time than it requires to say so. Condensed Coffee will keep perfectly for months in any climate. For early or late lunches, for Picnics, Excursions, etc., etc., nothing equals "Reindeer Brand" Condensed Coffee. Prices and samples of the Reindeer Brand Goods. CONDENSED MILK, CONDENSED COCOA—both standard preparations—and Condensed Coffee promptly furnished.

The Truro Condensed Milk and Canning Co., Ltd.,

Manufacturers,
Truro, Nova Scotia.

If you knew the merits of

"Surprise" Soap

you would recommend it and sell it to your customers

We will send you

a sample to test and satisfy yourselves.

The St. Croix Soap Mfg. Co.,
ST. STEPHEN, N.B.

MONTREAL 17 St. Nicholas St.

TORONTO Wright & Copp, Agents,
40 Wellington St. East.

MARKETS—Continued.

the producer, who is the owner of the soil from which this munificent bounty of nature is obtained, a fair price for his commodity. For several years in olden times we used to get \$1.50 a barrel for our crude, and there is no reason why we should not get it now, and if speculators want to make a little money all we can say to them is, buy crude oil now at \$1.40 and sell it next summer for at \$1.50, for it is going there sure.

DRUGS AND CHEMICALS.

The market is quietly pursuing the usual spring tenor of its way. There is no very large demand to attend to, and prices are not changed in any respect.

BUTTER AND CHEESE.

The market is being gradually relieved of the strong tension that has been exerted by the demand for some weeks. The supply is increasing now every day, and though the demand is not overcome by the supply, it is becoming more nearly balanced by it. The receipts now are nearly all new rolls. Last year after the new rolls began to come in the chief influx of old tubs also began, because not till the supply became recruited by the new did the holders of old stock lose the

hope of ultimately getting as much they gave, out of their stock. This year there was very little old left when the new made its appearance, but what there is is now on the market, and does not come a moment too soon. It appears there were a few holders of old who looked for better prices than were going in March. Their butter is now here. The prices this week are:—Prime dairy tubs, 19 to 21c.; medium dairy tubs, 13 to 15c.; low grades, 5 to 11c.; pound rolls, 21 to 23c.; large rolls, 17 to 21c.

Cheese is unaltered in its firmness, at 12 to 12½c. for September make.

COUNTRY PRODUCE.

APPLES—There is very little call for apples and quotations are about nominal. They run from \$3 to \$5.

BEANS—Appear to be nearly done. Their prices are, in car lots, \$1.30, for ordinary and \$1.60 for choice.

DRIED APPLES—Are advancing. They are now 9 to 9½c. The demand is very good.

EVAPORATED APPLES—Are 13½ to 14c. but the sale of them is retarded by the preference for dried, and the availability of dried at 9 to 9½c., upon which basis consumers prefer to pay rather than up on that of 13½ to 14c. for evaporated.

EGGS—A very good supply reaches the market every day. They are 11½ to 12c.

HAY—Is improving. Mixed now bring \$8.50, and timothy \$10.

HIDES—Are somewhat duller. No. 1 green are 5 to 5½c. and cured 6¼c.

HONEY—Is unchanged at 7 to 10c. for strained, 14 to 16c. for sections.

HOPS—Are steady at 35 to 38c.

OATS—Are 53 to 54c.

ONIONS—Are very scarce, and sell at \$3.50 to \$4, an advance of 50c. from the lower point.

POTATOES—Cars are \$1 to \$1.05, and out of store lots are \$1.15 to \$1.20.

SEEDS—Timothy is \$1.50 to \$1.80, red clover is \$4.80 to \$5, alsike is \$6.60 to \$10. Ensilage corn is 98c. to \$1.05, Hungarian grass is \$1.10, millet is \$1.10.

SKINS—Sheepskins range from \$1 to \$1.50, the length of the wool now adding to the value.

STRAW—Is unchanged at \$5 to \$7.

TALLOW—Rough is 2c., rendered is 5½ to 6c.

WOOL—Is quiet and weaker at 18 to 19c.

FISH.

There is very little to say about the fish market, which is at about the stage of activity usual at this season. Prices are steady at the quotations of a week ago. The demand is not particularly vigorous yet, and stocks are filling up.

GREEN FRUIT.

The spell of cool weather has arrested the growth of the green fruit trade, which had got into good proportions during the warm days we had a while ago. The set back given by the lower temperature we now have extends to all the lines. Prices have accordingly fallen below the quotations last given.

They are now as follows: Valencia oranges \$6, Riverside seedlings \$4.50, Florida oranges \$4 to \$5; Palermo lemons \$4 to \$4.50, Messina lemons \$5 to \$5.50; bananas, 1sts, \$2.50 to \$3, seconds, \$1.25 to \$1.50, culls 75c. to \$1; pineapples 10 to 25c. sweet potatoes \$5. There are no longer any Washington navels on the market. The banana trade is the only part of the green fruit trade that has improved. The market is firmer on bananas.

PROVISIONS.

Local business has been fairly satisfactory to all the dealers in products. The prices are somewhat lower in two or three products than they were a week ago, but are firm at quotations.

BACON—Long clear is 8 to 8½c, bellies are 10½ to 11c., backs are 10½ to 11c., rolls are 8½ to 9c.

DRESSED HOGS—Are scarce, but not wanted in large quantities, and go at \$5.50 to \$6.

HAMS—Smoked are 11 to 11½c.

LARD—Is unchanged at 9¼ to 9¾c.

MESS PORK—Heavy is \$15, and short cut is \$16.50.

SALT.

The business of the week has been very good, and prices are unchanged. Tuesday's sales of the Toronto Salt Works are a car of barrels at \$1.40, two cars sacks at 70c., and a car of dairy at \$1.25.

DRY GOODS.

The improvement in the roads goes on slowly, the warm weather has not been constant, and the farmers are seeding. All these are reasons why the volume of business is below the dimensions of a good spring trade. But there is progress being made. The state of the trade is now better than it was a week ago. It could be and is desired to be very much better. Money seems to be scarce for the payment of dry goods bills by the country trade.

RAW FURS.

There is no change to note. Prices are:—Beaver, per lb., \$4.50 to \$5; bear, per skin, \$10 to \$25; cub, per skin, \$5 to \$12; fisher \$3.50 to \$5; fox, red, 81 to \$1.50; fox, cross, \$2 to \$5; lynx, \$1.50 to \$2.50; martin, 75 to 90c.; mink, dark, 75c. to \$1.50, Muskrat, fall, 12c.; spring rat, 25c.; winter, 15c.; otter, \$8 to \$13; racoon, 25 to 80c.; skunk, 25 to \$1.75.

MONTREAL

MONTREAL MARKETS.

MONTREAL, April 29, 1891.

GROCERIES.

As we intimated last week there has been more doing in groceries and although no sensible accession from second hands can actually be noted except perhaps in teas the disposition of buyers is more that way now. They have arrived at the conclusion that they cannot hold off any longer, and are

WE ARE BUYING

Dried Apples.

SEND SAMPLES
AND QUOTATIONS

ESTABLISHED 1880.

STANWAY & BAYLEY
BROKERS

AND
GENERAL COMMISSION MERCHANTS.

44 FRONT ST. EAST, TORONTO.

WE ARE BUYING

Evaporated Apples

SEND SAMPLES
AND QUOTATIONS.

JAMES E. BAILLIE, PORK PACKER, TORONTO.

Long Clear Bacon, Mess Pork, Short Cut Pork, Breakfast Bacon, Backs, Spiced Rolls, Pure Lard, Sugar Cured Hams, White Beans, Dried and Evaporated Apples, at close prices. Write for quotations.

GEO. C. THOMPSON. CHAS R. KING.

THOMPSON & KING,
Consignees, Brokers, General Commission
and Mercantile Agents,
51 Wharf Street, cor. Fort, Victoria, B.C.
Storage. Correspondence Solicited.

T. W. CLARK & CO.,

General Commission and Provision Merchants and Wholesale Dealers in Dairy Products.

Consignments solicited and business transacted for Eastern Canada Merchants.

Established 1886.

VANCOUVER, B.C.

References: Bank of British Columbia.

WILLIAM RYAN, Produce and Commission Merchant,

72 FRONT ST. EAST, Toronto, Ont.

—DEALER IN—

Labrador Herring, barrels and halves.
Lake Superior Whitefish and Salmon Trout.
Lake Herring.
New Cured Hams and Bacon.
Pure Canadian Lard.
Mess and Short Cut Pork.

Write for Prices.



All kinds of produce handled. Consignments solicited. Carriers supplied.

J. CLEHORN & SON, Wholesale Fruits, Fish and Oysters 94 YONGE ST., TORONTO.

ORANGES.

Last car of Florida oranges for the season just received. Fancy stock. Send for prices of oranges and lemons. Prices are advancing daily.

J. F. YOUNG & CO., PRODUCE AND COMMISSION MERCHANTS

74 Front St. E., Toronto.

Our business is Solely Commission. The only plan which does justice to the Consignor. We handle everything which the Country Storekeeper has to send from home to sell. None of our own goods to sell in preference to yours when the market is good. Nothing between you and best price obtainable except a small commission. Prompt Sales and Quick Returns.

We Furnish Egg Cases. Try Us.

R. C. MURDOCH AND CO., Commission and Wholesale Fruits.

FANCY CALIFORNIA EVAPORATED AND GREEN FRUITS A SPECIALTY.

Correspondence solicited, and prices on Foreign Fruits, Figs, Dates, Nuts, etc., furnished on application.

29 Church St., Toronto
TELEPHONE 806.

WM. DAVIES & Co., TORONTO. PACKERS AND CURERS.

Choicest Smoked Hams
and Breakfast Bacon.
Bbl. Pork, Long Clear,
and Pure Lard.
CORRESPONDENCE INVITED.

Hams, Breakfast and Roll Bacon, New curing, now ready.

For Choice full flavor goods send us a Sample order.

Jas. Park & Son,
Toronto, Ontario.

CANNED FINNAN HADDIES

QUALITY GUARANTEED.

Write us for Prices.

H. W. NORTHRUP & Co. South Wharf, Saint John, N. B.

KING, GRANGER & CO., 81 Front St. E.

Produce and Commission Merchants.

BUTTER, EGGS, and Country Produce.

Correspondence Solicited. Prompt Returns Made.
TELEPHONE 2237.

JNO. A. MOIR, GENERAL AGENT. Consignments Solicited.

SPECIALTIES: Canned Goods, Dried Apples, Evaporated Apples, Codfish. Quotations and samples sent on application. A trial solicited.

41 St. Francois Xavier Sts., Montreal.

LAURENCE GIBB

Provision Merchant,

83 COLBORNE STREET, TORONTO.

All kinds of Hog Products handled. Also Butter, Cheese, Poultry, Tallow, Etc.

PATENT EGG CARRIERS SUPPLIED.
Good Prices paid for Good Dairy Butter.

JAS. DICKSON & CO., 26 WEST MARKET STREET, Provision and Commission Merchants. Eggs, Butter, Hams, Lard, Bacon, Cheese, Dried Apples, Finnan Haddies, Dried Cod Fish, bought or sold on commission. Agents for all lines of Canned Corned Beef. Egg Carriers supplied.

Reesor & Rogers, Produce and Commission Merchants

Solicit consignments of Country Produce from Storekeepers.

71 Colborne St., Toronto.
Telephone 2291.

Established 1874.

W. H. SMITH, Wholesale Produce Commission Merchant 186 KING ST. EAST, TORONTO.

Wholesale Dealer in Butter, Eggs and General Produce. Consignments solicited. First-class reference.

McLAREN'S



Is Honest Goods and just
the Thing on Which to
Make or Extend a Business.

The Best Grocers Make
a Point of Keeping it always in Stock.

MONTREAL MARKETS.—Continued

consequently feeling around here freely. This is indicated by the fact that jobbers are waking up with the result of some large removals of stock from first brands within the week, more especially dried fruits, teas and coffees, the statistical position of which as well as actual necessities inducing some free purchasing. Notable have been some round lots of currants, while low grade Japan teas have been practically cleared up and there has been a fair movement in coffees as well. Briefly the indications of the week are that trade is waking up.

SUGAR, SYRUP, ETC.

There is a fair steady trade doing in sugar, but the movement is not satisfactory to refiners yet, and until the uncertainty about the duty is settled once and for all, grocers may be expected to buy in a hand to mouth matter. The general impression seems to be that the duty on raw will be removed and the difference made up on some other line, probably tea. Prices are unchanged, at 5 to 5½c. for soft sugars and 6½c. for granulated.

Syrups remain as before, with a quiet, small movement, at 3½ to 3¾c. per pound

Molasses is unchanged, with a steady jobbing movement; Trinidad and Antigua 30 to 32c., and Barbados 35c.

TEA.

This market has been the prominently active one of the week, and now there are no low grade Japans to be had under 16c., the business noted last week having made a pretty good clearance of them. In addition we note this week some good business in stock ranging from 16 to 22c., three separate lines of considerable quantity being turned over since our last, and the same operator reported another order to-day for a good quantity. Stock near at hand is not excessive either. On the whole the tea market, especially for Japans, occupies a better position than for some months past, which is saying a good deal, for it has been strong for some time back. A recent cable from Japan says:—"The market opened at \$37 to \$42 per picul. The total settlements from the opening of the season amount to 650 piculs. The steamer Belgic, sailing this date, carries 1,000 packages of teas from Japan, say: For New York, 750 packages; for Chicago, 250 packages. The quality of new crop is superior to that of last season."

COFFEES AND SPICES.

There has been more business doing in coffee during the week and some good round lots of Rio have left first hands within the past few days at 20 to 21c., further reducing the supply here. Some business is also noted in Santos on the same basis, some nice lots to arrive having been placed recently, and another order was noted to-day for a further quantity.

In spices there is nothing to note, pepper, ginger, etc., moving quietly at unchanged prices.

RICE.

There is nothing to note locally, as buyers are holding off for the first arrivals. Mail advices on Friday last said that the first steamer with rice for Montreal would leave Gibraltar this week. We quote: Japans \$4.50 to \$5; choice \$4.25 to \$4.50; standard \$3.90, and off grades \$3.50 in car lots.

FRUIT.

There has been few changes during the week but a better feeling is shown by buyers, although it can hardly be said as yet that any great business has been done. Some

Butter, Eggs, Potatoes, Onions, Cheese, Oats, Apples, Hay, Straw, Hogs, Poultry, Fish, Evaporated and Canned Goods wanted at once

BEST BRANDS OF

Bakers' and Family Flour

ALSO WANTED.

We handle all lines of FARM AND ORCHARD PRODUCE as well as DAIRY.

Write for Quotations for this market or Britain to

IMPERIAL PRODUCE CO'Y.,
OF TORONTO, LTD.,
69 Front Street East, Toronto.

large parcels of dried fruit, however, which have been moved out of first hands, indicate that jobbers are preparing in expectation of enquiry. Currants have been notable in this connection, the firm position which they have shown for the past few weeks being maintained. Yesterday a carload was sold on western account, and to move anything in wholesale lots would take 6c. in barrels and half barrels, while some old stock unsalable a month ago sold at 5½c. Advices from primary markets are of the same strong tenor, and the same firmness prevails in New York, while it is worthy of notice that the prices required are based upon the strong statistical position, and not upon any speculative manipulation. In New York stocks available are very small, and the supply near at hand on that market is not excessive. Valencia raisins rule unsettled, and it is hard to quote a price. Advices from New York do not cite anything particular, except that the offering of some low grades on that market combined with the competition of California fruit at about 5¼c. is accountable for the unsettled feeling. Locally there is not much doing but we note a sale to-day of first hands at 5½c for a round lot, and it would take 5¾ to 5¼c. to move any really desirable stock here in large lots, with a fraction or so more in jobbing parcels.

In green fruit there has been no business of importance and the position is essentially unchanged. Every one is waiting for the auction sales, the first of which, the S. S. Charrington lot, is likely to take place on Monday next, the offerings comprising some 51,000 boxes of oranges and lemons, one of the largest cargoes ever offered here, and it will be followed by that of the Genora, some 80,000 odd, the largest single fruit cargo ever offered at one time on this continent. These large offerings are expected to attract

a large concourse of buyers from all over, and incidentally the grocery trade may be expected to derive some benefit from the fact. Jobbing values here rule unchanged, Messina oranges selling at \$3 to \$3.50 in boxes and \$2 to \$2.50 in half-boxes. Receipts of pineapples have been freer as is usual at this season and have forced prices down a peg or so to 18 to 25c. each, in barrels according to quality. Bananas also are easier at \$1 to \$2. Other lines remain as before, while there is nothing particular to say in regard to nuts.

CANNED GOODS.

Since the speculative buying that we have previously noted there has been nothing particular to note. The operator in question is holding his salmon and tomatoes at the outside figures we gave last week. Aside from this there is an ordinary jobbing movement.

FISH.

The fish market is featureless and there is no business doing aside from the ordinary jobbing movement which is of very small proportions. There was some enquiry for Labrador salmon and dry cod as noted last week, and it is noted this week also, but little is doing in the aggregate, as stocks are small.

APPLES.

There is nothing to note locally regarding this fruit, but advices from Liverpool have been favorable and a cable last week in regard to the last offerings of Canadians on the Liverpool market showed that they realized very satisfactory figures. The lot comprised firsts and seconds mostly the latter, and realized in the West some \$6.00 odd, which speaks for itself.

MAPLE PRODUCTS.

The maple sugar market moves along slowly and quietly, and it is the same with syrup. Stocks are very large, and sales are made only with great difficulty. Sugar is now quoted at 6 to 7c. per lb. and syrup 4½ to 5c. in the wood.

PROVISIONS.

The provision market is quiet, with the movement small, consequently we have little to note: Canadian short cut, per barrel, \$17.00 to \$17.50; mess pork, western, per barrel \$16.50 to \$17.00; short cut, western, per barrel \$17.00 to \$17.50; hams, city cured, per lb 10¼ to 11½c.; hams, canvassed, per lb 0 00 to 0 00c.; lard, Canadian, in pails, 8½ to 9c.; bacon, per pound, 9 to 10¼c.; lard, com., refined, per lb, 8 to 8¼c.

EGGS.

Although receipts have been heavy recently, it cannot be said that stocks are either excessive or pressing, for with the easy prices ruling, demand has improved sufficiently to prevent any accumulation. The really first-class quality of the offerings has been another inducement in this connection also. Consequently, values are maintained at the level we noted last week, 11½ to 12c. and do not show any variation from that. No stock is being limed yet and none will be until prices go off a bit, say to 10c.

BUTTER.

Although values of new butter rule easier there is no accumulation of stock and the demand is maintained, all desirable parcels finding a ready sale, Townships at 23 to 24c. and Western rolls at 22 to 23c. Some new made creamery is commencing to come in, and sales of it are reported at fancy figures, but it is hardly possible to give a fair market quotation of it as yet. Old stock moves

Dominion Mills, LONDON, ONT

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CORNMEAL, POT BARLEY,
SPLIT PEAS, ROLLED WHEAT,
AND ALL BREAKFAST CEREALS.

Write for Samples and Prices.

CARTLEY & THOMSON,

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ALL GROCERS SHOULD SELL
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Royal Dandelion Coffee

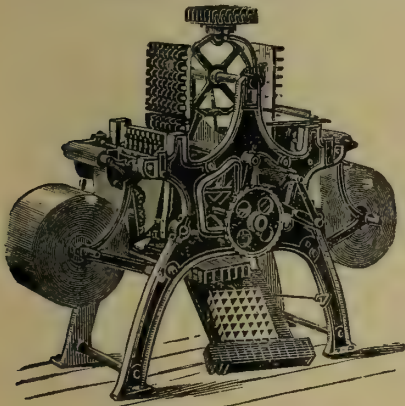
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ELLIS & KEIGHLEY,

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Northumberland Paper and Egg Case Co

Sole Manufacturers of Machine Made Egg Case
Fillers. (Straw Board.)



We also make a first-class Wooden Case, and can
therefore supply a complete Egg Case at the low-
est possible price. For prices and other informa-
tion, address the Mills, CAMPBELLFORD, ONT

To the Retail Grocery Trade of Canada

Who desire to build up Canadian Industries, and at the same time
make money for themselves,

—AND BETTER YET—

Secure the heartfelt thanks of their Customers, it is done this way: Keep a Small, Fresh
Stock of "OUR NATIONAL FOODS" on hand, and take pains to recommend
Desiccated Wheat, which Cures Dyspepsia, and other kinds that will do the people good.

THESE GOODS HAVE HAD EIGHT YEARS TEST.

YOUR REWARD:

1. IS IN CASH, as the prices are so arranged that you have a good fair
profit on the sales, and every one sells at same price.
2. The greatest reward is in assisting to distribute a high class of choice CERE-
ALS and HYGENIC FOODS. The Desiccated Wheat contains Twice
the nourishment that is to be had from flesh meats. Think of that and compare prices.

THE IRELAND NATIONAL FOOD CO. (LIMITED) TORONTO

N. WENGER & BROS., AYTON, ONT.

Manufacturers of

Winter Wheat Flour

KLEBER } Patents.
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MAY BLOSSOM—(straight roller).
MINERVA—(extra).

Write for Samples and Prices,

N. Wenger & Bros.,

AYTON, ONT.

MELDRUM & DAVIDSON,

MERCHANT MILLERS,

PETERBORO',

MANUFACTURERS OF
Choice Winter Wheat and Manitoba

FLOURS

Mikado, White Lilly,
Delight, Manitoba.

Feed of all kinds and Mixed Cans a Specialty. It
will pay you to give trial order.

HALIFAX AGENT. - J. P. Cox.

CAR LOTS or BROKEN LOTS

—OF—

Flour, Meal, Buckwheat Flour, Cornmeal,
Rye Flour, or anything in the Flour, Feed or
Grain line furnished on shortest notice at lowest
prices.

J. & R. ROBSON,

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Manufacturer of and Dealer in

Rolled, Granulated & Standard Oatmeals,
Split Peas, Pot Barley, Cornmeal, and
General Produce. Eggs a specialty.

D. D. WILSON,

SEAFORTH, ONT.

Canadian White Enamel Sign Co.,

Sole Agents for Caesar Bros.

The Most Durable Sign Letter.

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A responsible agent wanted in every town
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"FLOUR" Manufactured by
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A CHOICE QUALITY OF

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IN BARRELS, HALF BARRELS OR BAGS.

Selected WHITE OATS only used. For prices
of Oatmeal or Oathulls in Car-loads or less quan-
tities, write or wire, and will reply promptly.
Can ship via Canadian Pacific or Grand Trunk
Railways. Have new machinery for the manu-
facture of Rolled Wheat and Graham Flour and
will be pleased to have orders.

MONTREAL Markets Continued.

along slowly at a wide range of prices owing to the great difference in quality. About 6 to 12c. is the range.

CHEESE.

Nothing radically new to report and there is not sufficient stock here yet to make matters interesting. A nominal quotation for fodder would probably be 10½ for export purposes. Advices from Great Britain continue strong and the cable has touched 59s. five shillings higher than the highest point touched the previous season.

GRAIN.

There is little change to the position of the local market since our last, but with the easier feeling across the line there is not such a thirst for stock. Peas are a firm article. in consequence of some enquiry for them to fill up freight space which has been chartered. The stocks in store compared with those of a week ago show an increase of 49,567 bushels of wheat, 26,283 bushels of peas, 12,081 bushels of oats, and a decrease of 384 bushels of corn, 18,289 bushels of barley, 2,072 bushels of rye. Compared with a year ago there is an increase of 397, 434 bushels of wheat, 167,392 bushels of oats, and a decrease of 57,187 bushels of corn, 172,357 bushels of peas, 22,567 bushels of barley, and 24,602 bushels of rye. We quote No. 2 hard Manitoba, \$1.18 to \$1.20; No. 3 do., \$1.08 to \$1.10; No. 2 Northern, \$1.11 to \$1.13; feed do., 67c. to 70c.; peas, 95c. per 66 pounds in store; 98c. afloat May; Manitoba oats, 57c.; Upper Canada do., 58c. to 59c. per 34 pounds; corn, 80c. duty paid; feed barley, 62 to 65c; good malting do., 70c. to 75c; rye, 80c. to 81c.

FLOUR AND MEAL.

The flour market continues active and strong and there is a good movement in progress both on city and country account values being firmly maintained all round, in fact holders claim that their is very little for them even at present values. Recent sales comprise some round lots of straight roller at \$5.50 extras at \$5.15 and superfine at \$4.90 for outside points. Manitoba flours are firm on the basis of \$6 for spring Patents and \$5.50 for strong bakers but there are some offerings of these on the market from outside mills which might probably be moved inside these figures. The stock in store shows an increase of 906 barrels compared with a week ago, and 9,058 barrels compared with the corresponding date last year.

Meal is quiet and with small offerings prices are more or less nominal on the absence of any steady business. Patent spring, \$5.00 to \$6.30; patent winter, \$5.85 to \$6.25; straight roller, \$5.35 to \$5.50; extra, \$5.15 to \$5.20; superfine, \$4.90 to \$5; city strong bakers', \$5.75 to \$6.00; strong bakers', \$5.50 to \$5.75; Oatmeal, standard, per bag, \$3.10 to \$3.15; granulated, \$3.20 to \$3.25; rolled, \$3.20 to \$3.25.

ST. JOHN, N.B., MARKETS.

ST. JOHN, N.B., April 21, 1891.

GROCERIES.

There has been no change to speak of since our last. Business continues steady, with a fair demand for all lines. Though the price of flour is a little firmer, buyers are holding off and only taking in small lots. Eggs have gone still lower and have touched 9½c., but at present show signs of stiffening in price, as last sales were made at 10½c.

FLOUR—Is steady at the advance, but is moving off slow, and is selling at \$6 to \$6.10 for high grades, \$5.50 to \$5.70 for patents.

MEAL—Remains steady and does not find the sale that some thought, though the season of consumption has hardly arrived. We quote \$3.85 to \$3.95.

BEEF—Is higher, last quotations are that Chicago plate will cost \$14.50 to \$14.75 to lay down, and holders of stocks are asking \$15; ex-store new smoked meats are in plentiful supply and go off quite readily. Bacon from 10 to 11c.; hams 11½ to 12c.; shoulders 10 to 11½c.

FEED—Still continues scarce and is selling at recent advance, \$28 to \$29 per ton.

OATS—Are steady at 66 to 69c.

BUTTER—Is without change either as to quality offering or price.

FISH—Are coming in more plentiful, but the price is about the same as last quoted, \$4.75 to \$5.00 for large cod, \$4.50 to \$4.65 for medium. Pollock \$2.40 to \$2.60. Smoked herring 14 to 16c.

HALIFAX MARKET QUOTATIONS

(Wholesale Selling Rates.)

HALIFAX, April 27, 1891.

Since we last sent you lists two or three cargoes of molasses have arrived, comprising Antigua and Barbados. The market seems very firm, and to-day they are worth respectively 31 1-2 to 32 and 33 in car loads. Fresh arrivals are looked for.

In sugar there is no change in price, and we have nothing to report over last week.

There have been no arrivals of fish, and all stocks on hand are very small.

Breadstuffs—These are steadily moving upwards and in Patents nothing under \$6 will be accepted. Some of our buyers, looking for a still further increase, are laying in heavy stocks. There are large stocks of oatmeal, cornmeal and pot barley here, and beans which last week were being offered at \$1.70 and \$1.75 for jobbing are now sold at \$2 and still higher prices are looked for. The general impression is that all cereals will move to a considerably higher point, but as most of our merchants have already large stocks, retailers are buying at about the price or a little under that similar goods could be laid down here now for.

Reports throughout the country, especially in the eastern parts of the province and P.E. Island are somewhat depressing. In the Island hay is very scarce and dear, as are oats, white potatoes, which are scarce, are being quoted at 50 cts. per bushel. In the eastern counties of Nova Scotia things are in a depressed condition and merchants are buying very cautiously, many of them having last Autumn's stocks on hand, and with larger book debts than usual. Extreme caution will be necessary to insure safe sales unless the present season should turn out a very good one.

FLOUR—Manitoba highest grade patents, \$6.50 to \$6.70; high grade patents, \$5.75 to \$6.10; good 90 per cent patents, \$5.60 to \$5.70; straight grade, \$5.30 to \$5.40; superior extras, \$5.20 to \$5.30; good seconds, \$4.85 to \$5.00; Graham flour, \$5.25 to \$5.50.

OATMEAL—\$6.40 to \$6.55; rolled, \$5.60 to \$5.70.

A. H. BADGEROW.

ALEX. H. DIXON.

The Badgerow, Dixon Bonded Vinegar

Manufacturing Co.,

79 and 81 Jarvis St., Toronto.

Highest award, Toronto Exhibition.

THE BOYCOTTED WHOLESALE GROCER.

The boycott which the Wholesale Grocers' Guild have endeavored to enforce against me, has not had the effect they predicted, and I am prepared to offer Sugars and all other lines of Goods as heretofore.

My price for

EXTRA GRANULATED SUGAR

For one or more barrels

Is Twenty cents per hundred less than the

COMBINATION

And my quotations for other Goods are equal to, in all cases, and lower in most cases than those offered by

GUILD HOUSES.

DISCOUNTS--

Are one and one-half per cent. off Sugars, Syrups, and Canned Goods. Three per cent. off General Goods.

The Guild Discounts are only one per cent. off Sugars.

Send for quotations of any special lines you may be open for.

SUGARS, TEAS,
SYRUPS, TOBACCOS,
MOLASSES,
BAKING SODA, SAL SODA
JAPAN RICE, RAISINS,
CURRANTS,
FRUITS OF ALL KINDS,
SPICES, NUTMEGS,
BAKING POWDERS,
CREAM TARTAR,
BROOMS, BRUSHES,
and WOODENWARE,

And all other Goods in the Grocery line.

I call your special attention to
my Uncolored Japan Tea at 15c.

JAMES LUMBERS
Wholesale Grocer,
67 Front St. East,
TORONTO, ONT.

DAVIDSON & HAY

**Wholesale Grocers,
36 Yonge Street,
TORONTO, ONT.**

Aylmer Chicken Soup

Great care being used in preparation of this highly commended Canadian Manufactured Article. As a Strengthening Food it is very wholesome and nutritious.

If you haven't already got it in stock, send order.

Sloan & Crowther

**WHOLESALE GROCERS,
TORONTO.**

- FIGS -

A choice lot of Natural Figs in 56 lb. bags, at a low figure.

H. P. ECKARDT AND CO

**Wholesale Grocers,
3 FRONT ST. EAST, TORONTO.**

Thos. KINNEAR & Co

**Wholesale Grocers and Importers of
TEAS,
SUGARS,
COFFEES,**

AGENTS FOR

Cherry's Irish Mustard, X.D.S.F.

This is superior to any other grade in the market. Try it.

47 Front St. E., - TORONTO.

WARREN BROS. & BOOMER,

IMPORTERS

AND

WHOLESALE GROCERS,

**35 and 37 Front St. East,
TORONTO, ONT.**

**SUGARS, COFFEES AND TEAS,
SPECIALTIES.**

SMITH & KEIGHLEY

WHOLESALE GROCERS

AND IMPORTERS OF

Mediterranean Fruits.

**FINEST SELECTIONS IN THE MARKET
—OF—**

**China, Japan, Indian and Ceylon
TEAS.**

9 Front St. E., Toronto

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ADAMS & CO.

ESTABLISHED 1846.

**Wholesale Grocers and Importers of
TEAS,
SUGARS,
COFFEES,**

**Tobaccos, Wines and Spirits
95 & 97 Dundas St., London, Ont.**

STEEL, HAYTER & CO

IMPORTERS OF

INDIAN TEAS

Direct from their estates in Assam.

Assams, Kangras, Darjeelings and Indian Oolongs in stock.

PROPRIETORS OF THE WELL-KNOWN

" MONSOON " BRAND.

SAMPLES AND QUOTATIONS ON APPLICATION

11 & 13 Front St. E. Toronto.

Calcutta and London Firm: Octavius Steel & Co
Telephone 2354.

BALFOUR & CO.,

IMPORTERS OF TEAS

AND

Wholesale Grocers

HAMILTON.

J. W. Lang & Co.

**Wholesale Grocers,
TORONTO.**

**CLARK
ARMOUR
FAIRBANK
LIBBY**

Canned and Potted Meats.

These goods usually advance at this season.

ORDER IN TIME.

33 Front St. East.

PERKINS, INCE & Co.,

41 and 43 Front St., Toronto.

IMPORTERS.

Offer full stock of

**TEAS,
COFFEES,
SUGARS,
and General Groceries.**

A few choice MALAGA RAISINS remaining, also CHOICEST and FINE FIGS in Boxes.

Just arrived : Prime Sicily Filberts

J. F. EBY.

HUGH BLAIN

MARMALADE

JUST RECEIVED.

Gray's New Stock

1 LB. POTS.

EBY, BLAIN & Co.,

Wholesale Grocers,

**FRONT AND
SCOTT STS.**

TORONTO.

MARKETS—Continued.

CORNMEAL—Kiln dried, \$4.00 to \$4.10; do. in bond, \$3.00.

GRAIN, ETC.—Rolled wheat, \$5.50; wheat bran, per ton, \$24 to \$25.55; shorts, per ton \$26 to \$27; middlings per ton, \$27.50; to \$28.50; cracked corn per ton, including bags, \$42; ground oil cake, per ton, including bags, \$35 to \$40; moulee, \$34 to \$36; split peas, \$4.00; white beans, per bushel, \$1.80 to \$2; pot barley, per barrel, \$3.90 to \$4.10; Canadian oats, choice quality, 64 to 66c.; hay, per ton, \$11.75 to \$13.00.

MOLASSES—Barbadoes, 33 to 34c.; Demerara, 35 to 38c.; diamond N, 48c.; Porto Rico, 34 to 35c.; Cienfuegos, 31c.; Trinidad, 32 to 33c.; Antigua, 32 to 33c.

TOBACCO—Black, 38 to 44c.; bright, 42 to 58c.

POISON IN THE CAN.

A case of poisoning in this city on Saturday, resulting in the sickness of three persons, was laid to canned tomatoes. The physician in charge informs us that it was the result of the tomatoes being long exposed in the open tin. The poisonous properties were acquired by exposure. The tomatoes should be put, as soon as opened, in vessels whose substance their acid cannot unite with, and should not be kept too long even in such vessels.

It has been rumored that the discount on sugar would be increased. The president of the Guild was seen regarding this report, but he had not heard that any proposal to interfere with the discount on sugar had been entertained by the Guild. There was a possibility that the discount on starch, and perhaps some other goods, would be a subject for early consideration, but sugar was not talked of.

NOW THEN LAUGH!

Society as He found it.—Mrs. Intrade: Where is your father?

Adult Son—He is at the store, editing his edition of "Society as I have found it."

Mrs. Intrade—What? A book?

Son—Yes, a ledger, full of unpaid and uncollectable bills.—New York Weekly.

Ikey's Lesson.—"Ikey," exclaimed Abram Einstein, as he glanced over his son's copy-book, "Who wrote dot gopy, nothink sugseeds like sugseeds?"

"Mein teacher," replied Ikey.

"Dot vos wrong Ikey. Nothink sugseeds like failures, und blendy of dem. Don't you forget to remember dot."—Brooklyn Life.

"Look here," growled the advertiser to the country editor; "I ordered my advertisement placed next to reading matter, and you've put it among your editorials!"—Harper's Bazar.

Landlord Hooks (of the Tanner House). Can you refer me to a work from which I can learn how the ancients constructed those catapults that would throw stones half-a-mile?

Friend—Don't believe I can. Why do you want such information?

Hooks—Well, you see, I've advertised that the Tanner House is within a stone's throw of the depot, and now I have to rig up some plan for throwing that stone. I am enterprising, but I am not a liar.—Munsey's Weekly.

There is a mine of common sense in the following remarks of Bob Burdette, the genial humorist: Mr. Vanderbilt pays his cook ten thousand dollars a year, my boy, which is a great deal more than you and I earn—or at least a great deal more than we get—because he can cook. That is all. Presumably because he can cook better than any other man in America. That is all. If Monsieur Saucegravi could cook tolerably well, and shoot a little, and speak three languages tolerably well, and keep books fairly, and sing some, and understood gardening pretty well, and could preach a fair sort of sermon, and knew something about horses, and could telegraph a little, and could do light porter's work, and could read proof tolerably well, and could do plain house and sign painting, and could help on a threshing machine, and knew enough law to practice in justice's courts of Kickapoo Township,

and had once run for the Legislature, and knew how to weigh hay, he could not get ten thousand a year for it. He gets that just because he knows how to cook; it wouldn't make a cent's difference in his salary if he thought the world was flat and went around its orbit on wheels. There is nothing like knowing your business clear through, my boy, from withers to hock, whether you know anything else or not. What's the good of knowing everything? Only the sophomores are omniscient.

ORDER
IVORY BAR
SOAP

The Manufacturers' Life Insurance Company

—AND THE—

MANUFACTURERS' ACCIDENT INSURANCE COMPANY.

HEAD OFFICE: Traders' Bank Building, Yonge St., Toronto.
Capital, \$2,000,000 and \$1,000,000 respectively.

PRESIDENT :—Rt. Hon. Sir John A. Macdonald, G.C.B., P.C.

VICE-PRESIDENTS : { GEO. GOODERHAM, President Bank of Toronto.
WM. BELL, Organ Manufacturer, Guelph.
S. F. MCKINNON, Wholesale Milliner.

These Companies having two separate and distinct charters, Stock Capital, Government Deposits, etc., can issue a combination of Life and Accident Insurance, never before presented to the insuring public, and which can be issued by no other company in this or any other country unless so constituted. To professional men and all others who are likely to incur serious pecuniary inconvenience when laid aside by any casualty, such policies are calculated to prove a great boon. They afford more complete protection than life policies alone, at a very small additional cost, and may be applied to all plans of life insurance.

JOHN. F. ELLIS, Managing Director.

"THE GENUINE CHIMNEY"

A FULL LEAD
Glass Chimney.

NICELY WRAPPED AND LABELLED

Write for Prices.

GOWANS, KENT & CO.,

Crockery, Glass and Lamp Goods Dealers,

Toronto and Winnipeg.



Cannot be Beaten
for Design
or Workmanship.

Done up in
One-Half Gross Cases.

TELEPHONE 1920.



THE GREATEST SUCCESS OF THE DAY.

EVERY ONE IS ASKING FOR "BARM" YEAST.

HAMILTON, 25th January, 1891.

THE BARM YEAST CO.:

Dear Sirs,—I have used your "Barm" Yeast with great success, and my children say, "Have you any more Barm Yeast Bread?"

Yours truly,
MRS. I. MAUGHEN.

FOR QUOTATIONS SEE CATALOGUE PRICE LIST.

BARM YEAST MANUF'G CO.,

35 Wellington Street East, TORONTO

JOHN PETERS & CO.,
General Commission Merchants
and Brokers,

Halifax, N. S. and
Kingston, Jamaica, W.I.

Agents for The E. B. EDDY MFG CO.,
HULL, P. Q.

We are open to accept one or two more Agencies of first-class houses, either at Halifax or Kingston. We have a good connection and splendid storage facilities.

References: The Merchants Bank of Halifax.
The E. B. Eddy Mfg Co., Hull, P.Q.
The Mercantile Agencies.

E. P. Breckenridge, C. C. Warren,
Toledo, Pres. New York, Sec.-Treas.

Edwin Norton, W. C. Breckenridge,
Chicago, Vice-Pres. Resident-Manager.

The Norton Manufacturing Co.,
MANUFACTURERS OF

TIN CANS

By Automatic Machinery.

FRUIT, PAINT, LARD, BAKING
POWDER, FISH AND LOBSTER
CANS.

Capacity, fifty thousand cans per day.

Sole Agents in Canada for Norton Brothers
"Solder Hemmed" Caps.

Inquiries and Correspondence Solicited.

HAMILTON, - ONT.

TOWNSEND & STEPHENS,
Public Accountants, Auditors, Assignees

Sherman E. Townsend. H. Seymour Stephens.

Traders' Bank Chambers, Yonge St.,
Cable Address: "Seymour." TORONTO.

ALL GROCERS SHOULD SELL
THE

**Royal
Dandelion
Coffee**

Manufactured by
ELLIS & KEIGHLEY,
TORONTO.

GROCERS SHOULD SELL

**Cowan's
Hygienic Cocoa.**

It is undoubtedly the Best in the World.

The Cowan Cocoa and Chocolate Co. L'd, Toronto.

EDWARDS, CATCHPOLE & CO'Y

MANUFACTURERS OF

French Blacking,
Stove Polish,
Writing Inks and Mucilage.

33 Wellington East, Toronto.

**DO
YOU
SELL** "Peerless" Washing Compound.
There is nothing equal to it. It
will pay you a handsome profit.
Your customers will like it. Address
Pure Gold Manufacturing Co.,
31 Front Street East, Toronto.

Todhunter, Mitchell & Co.

—DIRECT IMPORTERS OF—

HIGH GRADE COFFEES,

Old Government Java Arabian Mocha, Plantation Ceylon, Maracalbo
and Santos.

Grocers draw trade by selling their FAVORITE EXCELRIOR BLEND.

RELIABLE ROASTING BY PATENTED PROCESS.

:: TORONTO.

MEDITERRANEAN FRUIT.

S.S. Girona has 51,000 boxes Lemons and Oranges.

" Charrington 33,000 " " "

" Escalona 26,000 " " "

These are due here in May, also two steamers due first week in June with 52,000 boxes.

There will be 100,000 boxes of Oranges and Lemons sold by
Public Auction. We will Examine, Buy, and Ship the fruit for a moderate charge. Correspondence solicited.

McBRIDE, HARRIS & CO.,

134 McGill St.--1 to 21 College St.,

MONTREAL.

OUR Mr. Tew, who has just returned from a visit to the English potteries, has brought out with him lines of Porcelain, Opaque, and Printed Wares, etc., entirely new to the Canadian market.

Our Tea, Dinner, and Toilet Wares top the market in both shape and decorations. Our Maple Leaf and Alaska Granite lines command inspection. Please examine our goods before ordering elsewhere.

R. TEW & CO.,

Crockery, Glassware, Fancy Goods, Lamps, etc.

10 FRONT ST. East,

(Adjoining New Board of Trade Building.)



SALES MADE OR PENDING.

A. L. Lacroix, general merchant, Montebello, Que., has sold out.

The stock of L. A. Lavalle, grocer, Joliette Que., is advertised for sale by tender.

The stock, etc., of Cornelius Neville, grocer, Ottawa, is advertised for sale by tender.

J. W. McDonald, general merchant, Elmsds, Ont., has sold out to R. Y. Fish, who takes possession on the first inst.

PARTNERSHIPS FORMED AND DISSOLVED.

W. V. Gordon, grocer, Montreal, has been succeeded by Gordon, Hall & Co.

Simard & Gagnon, grocers, Quebec, have dissolved.

Messrs. Scott & Rainsford, grocers, Ottawa, have dissolved partnership, and the business will henceforth be carried on by Mr. Benjamin Rainsford only.

FIRES.

R. Robblee, general merchant, Tignish, P. E. I. is burnt out.

W. M. D. Pearman, manufacturer of baking powder, Halifax, is burnt out. Insured.

REMOVALS AND DEATHS.

Standing & Co., general merchants, Claude, Ont., have removed to Manitoba.

A. Macdonald & Co., wholesale and retail general merchants, Edmonton, Man., have dissolved partnership.

Geo. Freize, of Freize & Roy, general merchants, Maitland, N. S., is dead. add partnerships dissolved.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

Ernest Never, grocer, Montreal, has assigned.

Thos. E. Babin, grocer, Moncton, N. B., has assigned.

Neil McMillan, general merchant, Lake Ainslie, N. S., has assigned.

A. J. Chisholm, general merchant, Port Hastings, N. S., has assigned.

Napoleon Beaudoin, general merchant, St. Jacques, Que., has assigned.

Jas. H. Dunlap, wholesale grocer, Moncton, N. B., is offering to compromise.

Ouellet & Bougeois, general merchants, Napierville, Que., have assigned.

G. A. Hyndman, grocer, Exeter, Ont., has assigned to John Currelly, Exeter.

Jas. H. Dunlap, wholesale grocer, Moncton, N. B., is offering to compromise.

Hillyard & Co., general merchants, Oshawa, Ont., have assigned to J. F. Grierson.

J. T. Bethune & Co., general merchants, Fort William West, Ont., have assigned.

Duncan Sinclair, general merchant, Alvinston, Ont., has assigned to C. B. Armstrong, London.

F. Valentine has been appointed curator of Labissonniere & Co's. general store, Batiscan, Que.

Sutherland Bros., general merchants, Newmarket, Ont., have assigned to J. B. Laing, Toronto.

McMillan & McLean, general merchants and grain dealers, Glencoe, Ont., have assigned to Alex. Hyndman.

BUSINESS CHANCES.

GROCERY BUSINESS FOR SALE DOING the largest retail business in town. Apply to Switzer & Brown, Collingwood, Ont. 18

CARLOAD OF POTATOES WANTED. STATE price per bag on track. Also of oats and peas. Apply to W. Holditch, Sudbury. 18

HONEY—GOULD & COMPANY, BRANTFORD, are supplying grocers with pure honey. Write for prices and catalogue of bee hives, extractors, foundations, etc.

GOLD MEDAL, PARIS, 1878.



Arrowroot or Sugar, and is therefore far more economical, costing less than one cent a cup. It is delicious, nourishing, strengthening, EASILY DIGESTED, and admirably adapted for invalids as well as for persons in health.

Sold by Grocers everywhere.

W. BAKER & CO., DORCHESTER, MASS.



TENDERS.

SEALED TENDERS addressed to the undersigned, and endorsed "Tender for Indian Supplies" will be received at this office up to noon, of SATURDAY, 9th May, 1891, for the delivery of Indian Supplies, during the fiscal year ending 30th June, 1892, consisting of Flour, Beef, Bacon, Groceries, Ammunition, Twine, Agricultural Implements, Tools, etc., duty paid, at various points in Manitoba and the North-West Territories.

Forms of tender, containing full particulars relative to the Supplies required dates of delivery, etc., may be had by applying to the undersigned, or to the Indian Commissioner at Regina, or to the Indian Office, Winnipeg.

Parties may tender for each description of goods (or for any portion of each description of goods) separately or for all the goods called for in the Schedules, and the Department reserves to itself the right to reject the whole or any part of a tender.

Each tender must be accompanied by an accepted Cheque in favor of the Superintendent General of Indian Affairs, on a Canadian Bank, for at least five per cent. of the amount of the tender, which will be forfeited if the party tendering declines to enter into a contract based on such tender when called upon to do so, or if he fails to complete the work contracted for. If the tender be not accepted, the cheque will be returned and if a contract be entered into for a part only of the supplies tendered for an accepted cheque for five per cent. of the amount of the contract may be substituted for that which accompanied the tender; the contract security cheque will be retained by the Department until the end of the fiscal year.

Each tender must, in addition to the signature of tenderer, be signed by two sureties acceptable to the Department for the proper performance of the contract based on his tender.

This advertisement is not to be inserted by any newspaper without the authority of the Queen's Printer, and no claim for payment by any newspaper not having had such authority will be admitted.

L. VANKOUGHNET,
Deputy of the Superintendent-General
of Indian Affairs.

Department of Indian Affairs,
Ottawa, March, 1891.

The Packers' Association of Canada, admit that the labels produced by the

SUN LITHO. CO.,

are superior to those produced by any other house in the Dominion. For Samples, Prices, etc., apply

SUN LITHO. CO.,
TORONTO.

ALL GROCERS SHOULD SELL
THE

**Royal
Dandelion
Coffee**

Manufactured by

ELLIS & KEIGHLEY,
TORONTO.

General Storekeepers

who deal in Dry Goods should subscribe for

THE DRY GOODS REVIEW

Subscription Price \$1.00 per year.

Send for Sample Copy to THE DRY GOODS REVIEW CO., 6 Wellington St. West, Toronto.



When a Strength-giving Food
IS NEEDED
ALWAYS USE

**JOHNSTON'S
FLUID BEEF**

W. G. A. LAMBE & CO.,
Late WILLIAMSON & LAMBE.

STORAGE

54 & 56 Wellington St. E., Toronto

SAPOLIO Is a solid handsome cake of **SCOURING SOAP** Which has no equal for all cleaning purposes except the laundry. It will clean paint, make oil cloths bright and give the floors, tables and shelves a new appearance. It will take the grease off the dishes, and off the pots and pans. It scours the knives, the wash basin, bath tub, even the greasy kitchen sink. It brightens all metals except silver or gold. If you have not sold it yet, send your order at once to

EMIL POLIWKA & Co.

36 Front st., East, Toronto, Ont.

Dominion Agents.

TULLOCH & CO.,

Manufacturers' Agents
and
Export Merchants,

85 Gracechurch St., London, Eng.,

Exporters of

Naval and Oilmen's Stores, Linseed Oil,
Portland Cement, Building Materials,
Pig Iron and Metals.

N.B.—Correspondence invited from Canadian firms interested in any of the above lines

CONSIGNMENTS OF PRODUCE SOLICITED.

eow

MATCHES

**A
T
C
H
E
S**

1845

THE

1890

E. B. EDDY

MANUFACTURING COY'S

ARE THE BEST.

Long Established.

Unsurpassed.

FULL COUNT

Made well on Honor. Sell well on Merit.

FACTORIES AT HULL, CANADA

JAMS

AND

JELLIES

**SUPERIOR
IN
QUALITY.**

Raspberry, Strawberry, Blackberry, Plum, Grape,
and Apricot Jams.

Red Currant, Raspberry and Strawberry
Jellies.

Glass, Tin and Wood Packages.

❖ ADMITTED BY ALL ❖

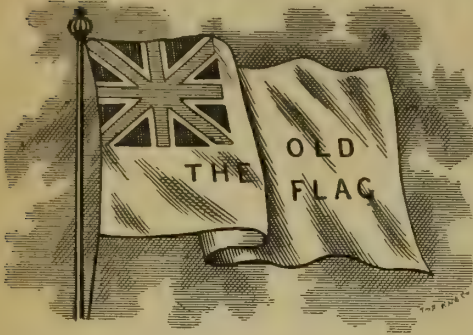
That our Jams and Jellies are superior in quality. We have a full line in all size packages. Can ship in a moment's notice. Goods guaranteed.

DELHI CANNING CO.,

DELHI, ONT.

THE GLOBE TOBACCO WORKS COMPANY OF LONDON

LIMITED,



Have now placed on the market their new brand of smoking tobacco, "The Old Flag" a fine bright Virginia Flake cut tobacco. The best in the world.

Try it and judge for yourself.

THE CANADIAN GROCER PRICES CURRENT.

TORONTO, April 30, 1890.
This list is corrected every Thursday. The prices are solicited for publication, and are for such quantities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name; the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.

	Per doz
Dunn's No. 1, in tins	2 00
" " 2, in tins	75
Cook's Gem, in 1 lb pkgs.	\$1 75
" " 7 oz	85
" " 2 oz	40
" " 5 lb tins	65
" " bulk, per lb	12
Empire, 5 dozen 4 oz c a s	\$0 75
" " 4 " 8 "	1 15
" " 2 " 16 "	2 00
" " 5 lb cans	9 00
" " bulk, per lb	15

COOK'S FRIEND.

	Per doz
Size 1, in 2 and 4 doz boxes	\$2 40
" 10, in 4 doz boxes	2 10
" 2, in 6 "	2 80
" 12, in 6 "	7C
" 3, in 4 "	45
Pound tins, 3 oz in case	3 00
12 oz tins, 3 oz in case	2 40
5 oz tins, 4 "	1 10
5 lb tins, 1/2 "	14 00
Ocean Wave, 1/2 lb, 4 doz cases	1 75
" " 1/2 lb, 4 "	1 30
" " No. 1, 2 "	1 90
" " 1 lb, 2 "	2 20
" " 5 lb, 1/2 "	9 60

BISCUITS.

	Per lb
Arrowroot	\$0 11 1/2
Abernethy	9
Ginger Nuts	11 1/2
New York Fruit	14 1/2
People's Mixed	10 1/2
Pilot Family	6 1/2
Snowflake	11
Niagara	15
Soda	6
Soda, 1 lb packages	7 1/2
" 3 lb	20
Sultana	12 1/2
Oyster crackers	6 7
Milk biscuit	10
Butter crackers	9 1/2
Tea	11 1/2
Wine	9 1/2
Wine, sweet	9

BLACKING.

Day & Martin's, pints, per doz	\$5 20
" " 1/2 " "	2 10
" " 1/4 " "	1 10
Spanish, No. 3	4 50
" " 10	9 00
Jacquot's French No. 2	3 00
" " 3	4 50
" " 4	8 00
" 1-gross Cabinets, asst.	7 50
EDWARDS, CATCHPOLE & CO'S	
No. 1	per gross 9 00
No. 2	do 4 50
No. 3	do 3 60

BLACK LEAD.

Reckitt's Black Lead, per box	1 15
Each box contains either 1 gro., 1 oz.; 1/2 gro., 2 oz., or 1/4 gro., 4 oz.	
TELLIER, ROTHWELL & CO'S	
Royal Black Lead, per gross	\$1 80
F. F. DALLEY & CO.	

SILVER STAR STOVE PASTE.

Silver Star Stove Paste	9 00
Packed in fancy wood boxes, each box contains 3 doz.	
EDWARDS, CATCHPOLE & CO'S	
Crown Polish, No. 1, per gross	9 00
" " No. 2, " "	4 80

BLUE.

Reckitt's Pure Blue, per gross	2 10
TELLIER, ROTHWELL & CO'S	
Parisian Square Blue, per lb.	.13 to 14c

BROOMS.

	Per doz.
Carpet... 4 strings	2 90
X Parlor, 2	2 65
Louise 3	2 65
1 Gem 4	3 25
2 " 3	2 65
3 " 2	2 20
4 " 2	1 95
O Hurl... 4	2 65
2 " 3	2 35
3 " 3	2 05
3 " 3	1 70
OK " 2	1 35
Hvy Mill 4	3 70

CORN BROOMS.

CHAS. BOECKH & SONS, per doz	
X Carpet, 4 strings, net	\$3 20
" " 4 " "	2 90
" " 3 " "	2 65
XXX Hurl 4	2 60
1X " 4	2 40
2X Parlor 4	2 25
3 " 3	1 95
4 " 3	1 70
5 " 2	1 30
Girls " 2	1 50
Railway 4	3 00
Ship 4	4 00
2 Cable 2 wire bands, net	3 00
3 " 3	4 00
1 Hearth 2 strings, net	1 75
2 " 2	1 50
3 " 1	1 20
4 " 1	1 30

CANNED GOODS.

	Per doz
Apples, 3's	\$1 15 \$1 20
" gallons	3 10 3 25
Blackberries, 2	2 00 2 10
Blueberries, 2	1 25 1 40
Beans, 2	0 95 1 10
Corn, 2's	1 10 1 25
Cherries, red pitted, 2's	2 25 2 40
Feas, 2's	1 25 1 35
" sifted select	1 35 1 50
Pears, Bartlett, 2's	2 00 2 25
" Sugar, 2's	1 50 1 60
" 3's	2 00 2 10
Pineapple, Baltimore	2 40 2 50
" Bahama	2 90 3 00
Peaches, 2's	2 75 2 85
" 3's	3 75 3 85
" Pie, 3's	1 60 1 65
Plums, Gr Gages, 2's	2 00 2 10
" Lombard	2 00 2 10
" Blue	1 90 2 00
Pumpkins, 3's	1 00 1 10
" gallons	3 00 3 25
Raspberries, 2's	2 45 2 50
Strawberries, choice 2's	2 40 2 50
Succotash, 2's	1 50 1 65
Tomatoes, 3's	1 50 1 65
Finnan haddies	1 50 1 65
Lobster, Clover Leaf	2 75 2 85
" Crown	2 50 2 60
Mackerel	1 15 1 25
Salmon, 1's	1 40 1 55
" white	1 10 1 25
Sardines Albert, 1/4's tins	10, 11 1/2
" 1/2's	15, 18
" 3/4's	10, 10 1/2
" 1 lb cans	18, 19
Other brands, 9, 11, 16, 19	
P & C, 1/4's tins	23, 25
" 1/2's	33, 36
Amer, 1/4's	6 1/2, 8
" 1/2's	9, 11

MARMALADE, JAMS AND JELLIES.

CAIRN'S.

(Blacklock Bros., Montreal, Agents.)	
Marmalade, Price, f.o.b. Montreal, dz.	
" Home Made," glass 1 lb.	\$2 35
" White 1 lb.	2 25
" " 2 "	4 15
Stone 7 "	13 20
Scotch... White 1 "	2 10

Jams.

Gooseberry	
Strawberry	
Black Currant	
Red Currant	
Green Gage	
Apricot	
Raspberry	
Damson	
Plum	
Red Currant and Raspberry	

Jellies. Red Currant, 1 lb. white	\$2 75
Black Currant, 1 lb. white	2 75
DELHI CANNING CO.	
Jams assorted, 1's	2 55
Jellies, 1's	2 25

CANNED MEATS.

CLARK'S.

Comp. Corn Beef 1 lb cans	\$... \$1 60
" " 2 "	2 65
" " 4 "	5 00 5 15
" " 6 "	7 75 8 00
" " 14 "	18 60 19 20
Minced Collops, 2 lb cans	2 60
Roast Beef	1 60
" " 1 "	3 15
" " 2 "	5 85
" " 4 "	7 00
" " 14 "	18 60 19 20
Par Ox Tongue, 2 1/2 "	\$7 25 7 50
Ox Tongue	2 " 7 50
Lunch Tongue	1 " 3 00 3 10
" 2 "	5 25 5 75
English Brawn	2 " 2 50 2 60
Camb. Sausage	1 " 2 50
" 2 "	4 00
Soups, assorted	1 " 1 35
" 2 "	2 25
Soups & Bouilli	2 " 1 80
" 6 "	4 50
Potted Chicken, Turkey, or Game, 6 oz cans	1 50
Potted Ham, Tongue or Beef, 6 oz cans	1 35
Devilled Tongue or Ham, 1/2 lb cans	1 35
Devilled Chicken or Turkey, 1/2 lb cans	2 25
Sandwich Ham or Tongue, 1/2 lb cans	1 50
Ham, Chicken and Tongue, 1/2 lb cans	1 50

MINCE MEAT.

BRYANT, GIBSON & CO'S—TORONTO.

Mince Meat, 1/2 gal glass jars, \$9 50	
Ditto, 25 and 40 lb pails, per lb.	12 1/2c
J. H. WETHEY'S—ST. CATHARINES.	
Condensed, per gross, net	\$13 50

CHEWING GUM.

ADAMS & SONS.

To Retailers.	
Tutti Frutti, 36 5c bars	\$1 30
Bo-Kay (new)	150 pieces 1 00
Saypota	150 " 1 15
Magic Trick	115 " 0 85
Black Jack	115 " 0 85
Red Rose	115 " 0 85
Sweet Fern	230 " 0 85
Adams' N.Y. Gum	200 " 0 50
Caramel Tolu	72 " 0 40
New Fruit Asst., 115 " new	0 75
Puzzle Gum	115 " 0 75
Colah " 115 " "	0 75

NOW

is the time to advertise in and subscribe for THE CANADIAN GROCER. You receive better value for your money than in any other journal in the Dominion.

Prices current, continued—

PICKLES & SAUCES.

BRYANT, GIBSON & CO'S. TORONTO

PICKLES.

John Bull, mixed, in bulk	\$0 60
" Chow Pic'le, in b'k	65
" Mixed & Chow-Chow pts	2 15
" Mixed & Chow-Chow gts	3 25
" " 16 g.	1 90
Horse Radish, bottles, per doz	2 25

SAUCES.

John Bull, kegs, per gal.	1 25
" " pt. bottles, per doz.	3 25
" " 1 pt. bottles, per doz	1 00
(according to quantity) 90c to	
Devonshire Relish, kegs p. gal	1 75
" " pt. bottles,	

per doz	1 25
Niagara Tomato, kegs, per gal	1 25
" Reputed pints	1 25
Terry's Candied Peels. c. per peels	16
Lemon, 7 lb boxes.	18
Orange, " "	30
Citron, " "	30

PRODUCE.

DAIRY.		Per lb
Butter, creamery, rolls	\$0 00	\$0 00
" " tub...		
" dairy, tubs, choice	0 19	0 21
" " medium	0 18	0 15
" low grades to com.	0 05	0 11
Butter, pound rolls	0 21	0 23
" large rolls	0 17	0 21
" store crocks	0 15	0 18
Cheese	0 12	0 12½

COUNTRY

Eggs, fresh, per doz.	0 11½	0 12
" limed		
Beans	1 35	1 60
Onions, per bbl.	3 50	4 00
Potatoes, per bag on tr'k	1 09	1 05
Hops, 1889 crop	0 15	0 18
" 1890 "	0 35	0 38
Honey, extracted	0 08	0 10
" section	0 14	0 16

PROVISIONS.

Bacon, long clear, p. lb.	0 08	0 08½
Pork, mess, p. bbl.	15 00	16 50
Hams, smoked, per lb.	0 11	0 11½
" pickled		

Bellies	0 10½	0 11
Rolls	0 08½	0 09
Backs	0 10½	0 11
Lard, Canadian, per lb.	0 09½	0 09½
Hogs	5 50	6 00
Tallow, refined, per lb.	0 05½	0 06
" rough,		0 02

RICE, ETC.

Rice, Aracan		Per lb
" Patna	5½, 4c	
" Japan	5, 5½	
" extra Burmah	3½, 4	
Grand Duke	6½, 7½	
Sago	5, 6	
Tapioca,	5½, 6½	

SPICES.**GROUND.**

Pepper, black, pure.		Per lb.
" fine to superior	\$0 20	\$0 22
" white, pure	32	35
" fine to choice	25	30
Ginger, Jamaica, pure.	25	27
" African,		18
Cassia, fine to pure	18	25
Cloves, "	25	40
Allspice, choice to pure	12	15
Cayenne, "	30	35
Nutmegs, " "	75	1 20
Mace, " "	1 00	1 25
Mixed Spice, choice to pure.	30	35
Cream of Tartar, fine to pure	25	37

STARCH.

EDWARD BURGH STARCH MFG. CO.

MONTREAL.

BRITISH AMERICA STARCH CO.

BRANTFORD.

No. 1 Laundry, 4 lb cartoons.		c. per lb.
Canada Laundry	4½	
Silver Gloss, crates	6½	
Lily White, crates	6½	
Silver Gloss, 1 lb chromos.	6½	
Lily White, 1 lb chromos.	6½	
Satin, Starch 1 lb chromos.	7½	
Brantford Gloss, 1 lb chromos.	7½	
No 1 Laundry, barrels & halves	4½	
No 1 Prepared Corn	7½	
Canada Corn	6½	
Challenge Corn	6½	
Rice Starch, 1 lb.	9	
Cube, 1 lb.	7½	

KINGSFORDS OSWEGO STARCH.

Pure Starch—		
40-lb boxes, 1, 2, and 4 lb. pack'g's	8	
36-lb boxes, 3 lb. packages	8	

12-lb "	8½
38 to 45-lb boxes	8
Silver Gloss Starch	
40-lb " 1, 2 and 4 lb packages.	9
40-lb " ½ lb package	9½
40-lb " "	10
40-lb " assorted ½ and ¼ lbs.	9½
6-lb " sliding covers	9½
38 to 45 lb boxes	9
Oswego Corn Starch—for Puddings,	
Custards, etc.—	
40 lb boxes, 1 lb packages	8½
20 " "	8½

SUGAR.

c. per lb

Granulated, 15 bbls or over	6½
" less than 15 bbls	7
Paris Lump, bbls	7
" less than a bbl	7
Extra Ground, bbls	8
" less than a bbl	8½
Powdered, bbls	7
" less than a bbl	7½
White refined	6 6½
Extra bright refined	6½
Bright Yellow	5½
Medium	5 5½
Brown	5½
Raw Jamaica, in bags	5½

SYRUPS AND MOLASSES.

SYRUPS. Per lb.

Redpath's "D"		bbls. ½ bbls.
" "M" pails.	1 50	1 60
Redpath's "B"	3½	3½
" "VB"	3½	3½
" Extra V.B.	3½	3½
" Ex. Sup.	4½	4½
" XXX Sup.	4½	4½
Corn Syrup	4½	4½

MOLASSES.

Per gal.

Trinidad, in puncheons	38, 40c
" bbls	40, 42
" ½ bbls	42, 44
New Orleans, in bbls	48, 65
Porto Rico, hdds.	38, 45
" barrels	42, 47
" ½ barrels	44, 49

TEAS.**GREENS.**

Gunpowder—		Per lb
Cases, extra firsts	42, 50c	
Half chests, ordinary firsts	22, 38	
Cases, sifted, extra firsts	42, 50	
Cases, small leaf, firsts	35, 40	

Young Hyson—Moyunes		
Half chests, ordinary firsts	22, 38	
" " seconds	20, 22	
" " common	18, 20	
" " FINE SUYU.		
Half chests, firsts	28, 32	
" " seconds	20, 22	
Half Boxes, firsts	28, 32	
" " seconds	20, 22	

JAPAN.

Half Chests—		
Choicest	38, 40	
Choice	32, 36	
Finest	28, 30	
Fine	25, 27	
Good medium	22, 24	
Medium	19, 20	
Good common	18, 19	
Common	16, 17	
Nagasaki, ½ chests Pekoe	20, 22	
" " Oolong	17, 18	
" " Gunpowder	18, 20	
" " Siftings	8, 12½	

CONGOUS.

Half chests, Kaisow, Moning	52, 55
Caddies and half chests	15, 50
Cadies, Pakling and new makes	18, 50

SCENTED ORANGE PEKOE.

Boxes, Foochow and Canton

28, 60

COOLONG.

Half chests Formosa

34, 50

Caddies

36 55

ASSAMS.

Chests and half-chests Pekoe

27 40

No. 1 Finest Assam Pekoe

40

2 Assam Broken Pekoe

35

3 Assam Pekoe Souchong

25

TOBACCO AND CIGARS.

British Consols, 4's; bright twist,

5's; Twin Gold Bar, 8's

62c

Ingots, rough and ready, 7's

59

Laurel, 3's

52

Brier, 7's

50

Index, 7's

45

Honeyuckle, 7's

53

Napoleon, 8's

49

Royal Arms, 12's

50

Victoria, 12's

48

Brunette and Lovely, 12's

45½

Prince of Wales, in caddies

46½

" in 75 lb boxes

46

Bright Smoking Plug Myrtle, T &

B, 3's

55

Lily, 7's

48

Diamond Solace, 12's

45

Myrtle Cut Smoking, 1 lb tins

65

½ lb pg, 6 lb boxes

65

oz pg, 5 lb boxes

65



KINGSFORD'S OSWEGO ... STARCH.

"Pure" and "Silver Gloss"
FOR THE LAUNDRY.

Corn .: Starch,
FOR THE TABLE,

Standard of Excellence. Absolutely Pure.

For Sale by all Leading Jobbers in Canada.

T. KINGSFORD & SON, Oswego, N.Y.

KNOX, MORGAN & CO.,

Wholesale Dry Goods Importers,

HAMILTON, - - - ONTARIO.

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PARASOLS—See our Range. Some beautiful novelties.

FLOUNCINGS—Swiss and Cambric, from 24c. up.

PRINTS—Special new lot of the latest grounds and prettiest designs, just received.

SEND for SAMPLES of OMISH Prints.

HOUSE FURNISHINGS—Carpets, Curtains, etc. Big variety.

LETTER ORDERS—Best lines selected in filling.

STOCK CLEAN. TERMS LIBERAL. PRICES CLOSE.

Prices current, continued—

GLOBE TOBACCO COMPANY. CUT SMOKING TOBACCO.	
	Per lb.
The Old Flag, ½ lb. in 5 lb. boxes.	66c
" " 1 lb. Fancy Tins.	65c
" " 1 lb. " "	36c
Gold Flake, 1-5, 6 lb boxes.	65c
" " 1, 5 " "	65c
" " 1-10, 5 " "	75c
" " 1 " fancy tins.	65c
" " 1 " " "	36c
" " 1 " glass jars.	72c
Hand Made, 1-5, 6 lb boxes.	60c
" " 1, 5 " "	63c
" " 1 " fancy tins.	63c
" " 1 " " "	35c
" " 1 " glass jars.	70c
GRANULATED SMOKING TOBACCO.	
Uncle Tom, 1-5, 6 lb boxes.	40c
" " 1-10, 6 lb " "	4 c
LONG CUT SMOKING TOBACCO.	
Wig Wag, ½, 6 lb boxes.	36c
" " 1-5, 6 lb " "	38c
" " 1-10, 6 lb " "	40c
FINE CUT CHEWING TOBACCO.	
Golden Thread, 5 & 10 lb pails.	90c
Globe, " " " "	85c
Victoria, " " " "	70c
High Court, " " " "	65c
Jersey Lilly, " " " "	60c
Golden Thread, 1-16 " Foil in ½ gro.	
boxes, per gross.	9 00
Solace, " " " " Foil in ½ gro.	
boxes, per gross.	6 00
CIGARS—S. DAVIS & SONS, Montreal.	
	Per M.
Madre E' Hijo, Lord Landsdowne	\$6 00
" " Panetelas	60 00
" " Bouquet	60 00
" " Perfectos	85 00
" " Longfellow	85 00
" " Reina Victoria	80 00
" " Pins	55 00
El Padre, Reina Victoria	55 00
" " Reina Vict., Especial	50 00
" " Conchas de Regalia	50 00
" " Bouquet	55 00
" " Pins	50 00
" " Longfellow	80 00
" " Perfectos	80 00
Mungo, Nine	35 00
Cable, Conchas	30 00
Queens	29 00
Cigarettes, all Tobacco—	
Cable	7 00
El Padre	11 00
Mauricio	15 00
DOMINION CUT TOBACCO WORKS, MON- TREAL.	
	Per M.
Athlete	\$7 50
Puritan	6 25
Sultana	5 75
Derby	4 00
B. C. No. 1	4 00
Sweet Sixteen	3 50
CUT TOBACCO.	
	per lb.
Puritan, ½ lb pkg., 5 lb. boxes.	65
Old Chum, ½ lb pkg. 5 lb box.	65
Old Virgin, 1-10 lb pkg., 10 lb boxes	57
Gold Block, ½ lb pkg., 5 lb boxes	65
CIGARETTE TOBACCO.	
B. C. N. 1, 1-10, 5 lb boxes	78
Puritan, 1-10, 5 lb boxes	80
Athlete, per lb.	1 10
SOAP.	
Ivory Bar, 1 lb. bars	5 ½
Do. 2, 6-16 and 3 lb bars	5
Primrose, ½ lb bars, wax W	4 ½
" " 1 " " "	4 ½
John A. cake, wax W. per doz	42
Mayflower, cake, " "	42

Gem, 3 lb bars per lb.	3 ½
" " 13 oz. 1 and 2 lb. bars	3 ½
Queen's Laundry, per bar.	5 ½
Pride of Kitchen, per box.	2 75
Sapallo, ½ gross boxes	3 25
" " per gross, net cash	12 00

TOILET SOAP.

TAYLOR, SCOTT & CO.

	per doz.
Baby's Own, ½ doz boxes	\$1 25
Our Boys, " "	1 25
Sea Foam, " "	75
London Bouquet, " "	60
Oatmeal, " "	85
" " " "	60
Paris Assorted, " "	0 75
Albert Oatmeal bar, 2 doz. boxes	0 75
" " White Castile bar, 2 doz. boxes.	0 75

	per gro.
Fatherland, ½ doz boxes.	5 00

WOODENWARE.

	per doz.
Pails, 2 hoop, clear	No. 1. \$1 70
" " " "	No. 2. \$1 90
Pails, 2 hoops, clear.	No. 2. \$1 60
" " " "	No. 3. \$1 80
" " " painted	" " \$1 80
Tubs, No. 0.	9 50
" " 1.	8 00
" " 2.	7 00
" " 3.	6 00
Washboards, Globe.	\$1 90
" " Water Witch.	1 40
" " Northern Queen.	2 25
" " Planet.	1 70
" " Waverly.	1 60
" " X X.	1 50
" " X.	1 30
" " Single Crescent.	1 85
" " Double	2 75
" " Jubilee	2 25

	per case.
Matches, 5 caselots. Single cases	
Parlor	\$1 75
Telephone	4 05
Telegraph	4 30
French	3 60

	per doz.
Mops and Handles, comb.	1 25
Butter tubs	\$1 60 \$3 20
Butter Bowls, crates ast'd	3 60

CLOTHES PINS.

	per box.
5 gross, per box	0 75
4 gross, " "	0 85
6 gross, " "	1 20

CHAS. BECKH & SONS.

	per box.
5 gross, single and ten box	
lots.	0 75
Star, 4 doz. in package	0 85
" " 6 " "	1 25
" " 4 " cotton bags	0 90

INDURATED FIBRE WARE.

½ pail, 6 qt.	\$4 00
Star Standard, 12 qt.	4 50
Milk, 14 qt.	5 50
Round bottomed fire pail, 14 qt.	5 50
Tubs, No. 1	15 50
" " 2	13 25
" " 3	11 00
Nests of 3.	3 40
Keelers No. 1	10 00
" " 2	9 00
" " 3	8 00
" " 4	7 00
Milk pans	3 25
Wash Basins, flat bottoms.	2 75
" " round	3 00
Handy dish	3 75
Water Closet Tanks	18 00

DURABLE PAILS AND TUBS

WM. CANE & SONS, MANUFACTURING CO
NEWMARKET.

	Per doz.
Steel hoops, painted and grain'd	2 20
Brass hoops, oiled and varnish.	3 25
No 1 tubs	9 50
No 2 " "	8 50
No 3 " "	7 50

YEAST.

Barm yeast in boxes of 1½ doz.	
10c. and 3 doz. 5c. packages.	2 00
per box	

OUR NATIONAL FOODS.

	pkg.	doz.
Desiccated Wheat	4 lb. \$2 30	
" " Rolled Oats	4 " 2 25	
Snow Flake Barley	4 " 2 40	
Dessicated Rolled Wheat	3 " 2 25	
Buckwheat Flour, S. R.	4 " 2 25	
Prepared Pea Flour	2 ½ " 1 80	
Baravena Milk Food	1 " 3 00	
Patent Prepared Barley	1 " 1 80	
Patent Prepared Groats	1 " 1 50	
Gluten Flour	4 lb. 2 80	
Farina, very choice	1½ lb. 1 30	

HARDWARE, PAINTS AND OILS.

CUT NAILS, from Toronto:	
10 dy. to 60 dy	2 55 2 60
8 dy. and 9 dy	2 85 2 90
4 dy. to 7 dy	3 05 3 10
3 dy	C.P. 4 05 4 10
3 dy	A.P. 3 55 3 60

HORSE NAILS:
"C" 50 and 10 per cent. to 60 from list.

HORSE SHOES:
From Toronto, per keg.. 3 60 3 75

Screws: Wood—	
Flat head iron 7½ p.c. dis.	
Round " 7½ p.c. dis.	
Flat head brass 7½ p.c. dis.	
Round head brass 70 p.c.	

WINDOW GLASS: [To find out what break any required size of pane comes under, and its length and breadth together. Thus in a 7x9 pane the length and breadth comes to 16 inches; which shows it to be a first-break glass, i.e., not over 25 inches in the sum of its length and breadth.]

1st break (25 in and under)	1 45
2nd " (26 to 40 inches)	1 35
3rd " (41 to 50 ")	3 40
4th " (51 to 60 ")	3 70
5th " (61 to 70 ")	4 00

ROPE: Manila 0 14 ½ 0 15
Sisal 0 10 ½ 0 11

AXES: Per box, \$6 to \$12.

SHOT: Canadian, dis. 7½ per cent.

HINGES: Heavy T and strap... 05 05 ½

" " Screw, hook & strap. 03 ½ 04 ½

WHITE LEAD: Pure Ass'n guarantee ground in oil.

25 lb. irons..... per lb 5 ½

No. 1..... " 5 ½

No. 2..... " 4 ½

No. 3..... " 4 ½

TURPENTINE: Selected packages, per gal..... 0 64 0 65

LINSEED OIL: per gal, raw 0 64 0 65

Boiled, per gal..... 0 67 0 68

CASTOR OIL: Best per lb..... 0 11 0 11 ½

GLUE: Common, per lb... 0 10 0 11

PETROLEUM.

	Imp. gal.
F. O. B. Toronto	\$0 16
Canadian	0 17 ½ 0 18
Caroon Safety	0 20 0 22
Canadian Water White	0 23 0 24
Amer'n Prime White	0 25 0 00
" " Water White	0 27 0 00
Photogene	0 27 0 00

DRUGS AND CHEMICALS.

	lb	\$0 02	\$0 03
Alum		0 06	0 07
Blue Vitriol		0 02 ½	0 03 ½
Brimstone		0 13	0 14
Borax		0 75	0 80
Camphor		0 40	0 45
Carbolic Acid		0 13	0 14
Castor Oil		0 30	0 31
Cream Tartar		0 01 ½	0 02
Epsom Salts		0 18	0 22 ½
Paris Green		0 13	0 14
Extract Logwood, bulk		0 15	0 17
" " boxes		0 10	0 13
Gentian		0 18	0 20
Glycerine, per lb		0 16	0 17
Iodine		5 00	5 50
Insect Powder		0 88	0 45
Saltpetre		0 08 ½	0 09
Soda Bicarb, per keg		2 50	2 75
Sal Soda		1 00	1 25
Madder		0 12 ½	

VINEGAR.

A. HAAZ & CO

XX, W.W.	0 20
XXX, W.W.	0 25
Honey Dew	0 30
Pickling	0 30
Malt	0 45
THE BADGEROW FALCONER VINEGAR CO	
French Bordeaux..... per gal.	0 34
Tarragona	0 32
Triple	0 30
Fruit Vinegar	0 27
Pickling	0 28
XXX	0 25
Extra XX	0 22
XX	0 20
X	0 16
Cider Vinegar	0 16 to 0 25
Honey Vinegar	0 25
Eng. Malt Vinegar	0 50 to 0 60
Bottled Malt Vinegar, qts.	2 00
Methylated Spirits	2 00 to 2 25

INK.

EDWARD CATCHEPOLE & Co.	
Blue black, 2 oz., per gross	4 00
Jet Black, 2 oz., " "	3 75
All colors, 2 oz., " "	4 50
Blue black, quarts, per doz.	5 00
" " pints,	3 25

FISH.

Pickel..... per lb	0 07
Pike..... do	0 05
Smelts.....	
Pickled and Salt Fish:	
Labrador herring, p. bbl	5 75 5 50
Shore herring " "	4 50 5 50
Salmon trout, per ¼ bbl	4 25 4 50
Dried Fish:	
Codfish, per quintal.....	5 25 5 75
" cases.....	5 00 5 50
Boneless fish..... per lb	0 04
" " " "	0 06 ½ 0 08 ½
Smoked Fish:	
Finnan Haddies..... per lb	0 07 ½ 0 03
Bloaters..... per box	1 00 1 50
Digby herring " "	0 16
Sea Fish:	
Haddock..... per lb	0 05 ½ 0 06
Cod " "	0 08 ½
Spring salmon.....	0 20
Halibut.....	0 20

THE
ST. LAWRENCE SUGAR REFINING CO'S
GRANULATED
AND YELLOWS
AND SYRUPS
ARE PURE.

- NO BLUEING -

Material whatsoever is used in the manufacture of

OUR GRANULATED.

The Canada Sugar Refining Co.

Redpath (Limited),
MONTREAL.



We are now putting up, expressly for family use, the finest quality of PURE SUGAR SYRUP, not adulterated with Corn Syrup, in **2-lb.** cans, with movable tops.

FOR SALE BY ALL GROCERS.

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MONTREAL,
BEEF AND PORK PACKERS,

Curers of the Celebrated C.M.P. Brand of Smoked Meat, Sugar cured extra-flavored Hams and Bacon.

Compressed Corned Beef. Ox and Lunch Tongue.
Pure Lard a Specialty.

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Corner Hastings and Granville Streets, one block from Railway Station and Steamship dock.
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PROUT & INSLEY, Proprietors.

THE COLONIAL,
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Headquarters for Commercial Travellers. Fine Sample Rooms. First-class in every respect.
GEO. R. RAYMOND, Proprietor.

THE WINDSOR.
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First-class Family and Commercial Hotel.
Good sample rooms. Livery in connection.
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Favorite Western Summer Resort. The best of accommodation for travellers.
R. G. BRETT, H. RANSFORD, Medical Director. Mgr.

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The leading hotel in the city. Sample rooms convenient to stores, provided for commercial men.
CREEDEN & SMITH, Props

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WINNIPEG, MAN.
First-class in every respect.
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Graduated Prices. Recently furnished.
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City Hall Square, WINNIPEG, MAN.

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RUTLEY & McCAFFREY Proprietors.

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PORT ARTHUR, ONTARIO.
Beautifully situated, fine sample rooms. Special attention and accommodation for travelling men.
MERRILL & HODDER, Props.

PATERSON HOUSE,
OWEN SOUND, ONT.
One of the best appointed houses in Ontario, situated in the business centre of the town. All modern improvements. Headquarters for commercial men.
A DUNCAN, Prop

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For cleaning woodwork, pots, kettles, pans, floors, painted ceilings, windows, and everything in the cleansing of which a Scouring Soap can be used it has no Superior. It is a larger cake, lasts longer does its work better, and is cheaper in every way than any other Scouring Soap. Cut this out, and ask your Jobber to send you a box of Pride of the Kitchen. It is worth trying.
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This board possesses the advantage of a double crimp, and only the best quality of wood and zinc are used in its manufacture.

All first-class grocers keep it.

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For choice family trade. Made of selected corn, and handles striped and varnished.

- | | | |
|----|------------|----|
| 35 | "Peerless" | 35 |
| 30 | "Ideal" | 30 |
| 25 | "Royal" | 25 |
| 20 | "Anchor" | 20 |
| 15 | "Crown" | 15 |

Handled by all first-class grocers and we warrant them to give satisfaction in every respect.

Manufactured by

CHAS. BOECKH & SONS,

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CORTICELLI

SPOOL SILKS & TWISTS,
EMBROIDERIES & FANCY SILKS.

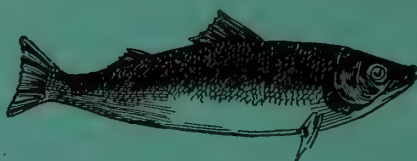
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ST. JOHNS, P. Q.

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OCEAN WAVE BAKING POWDER

From your Wholesale Grocer.

Sells itself after one Trial. Prices Current



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"ROYAL"
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"BRITANNIA"

Brands of canned salmon are the finest packed in British Columbia. The canneries being situated at the mouth of the Fraser River are in a position to pack their fish fresh from the boats.

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Stanley

brands of canned salmon. We pay special attention to consignments placed in our charge.

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T. G. Williamson & Co.,
COMMISSION MERCHANTS.
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Is Stronger and More Economical
THAN ANY OTHER BLUE.

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ACTON, ONT.



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" " Seltzer Water.
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ALL FIRST-CLASS GROCERS.

ESTABLISHED 1856.

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Ordinary oatmeal is hard to digest because it is not boiled long enough.

By our New Process the meal is partly cooked and is easily digested.

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MARTIN BROS.,
Mount Forest, Ont.

Oats and Feed a Specialty.

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& GENERAL STOREKEEPER

PUBLISHED WEEKLY
\$200 PER YEAR

VOL. V.

TORONTO, MAY 8 1891.

No. 19

Fac-Simile of Package.



Registered.

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Superior to any Imported
CORN STARCH.

RELIABLE AND UNIFORM
IN QUALITY.

FOR SALE BY EVERY GROCER.

H. A. NELSON & SONS

MANUFACTURERS

AND

Wholesale Dealers

—IN—

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AND

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Baskets, Cordage,

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MONTREAL,

TORONTO.



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**DUNN'S
BAKING
POWDER**

THE COOK'S BEST FRIEND

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THE BEST



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Retail Price, 25c.

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Manufactured by
BRYANT, GIBSON & Co.



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Terry's English Bottled Confectionery,
Negree's French Crystallized Fruits.

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BECAUSE They have the best machinery.

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Every can has a Lion on the Label. This label is a guarantee to the consumer that the quality is first-class. Ask your Grocer for the Lion Brand. Do not take any other.

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Commission Agent.

AGENT FOR
Bryant and May's Safety and other matches.
Write for Prices.

Fraser Building St. Sacramento St.,
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IT WILL PAY YOU.

The "Eclectic Security" Tubular Lantern.

Combining as it does all the latest improvements without any of the discovered defects of Lanterns hitherto on the market. The following are a few of its most important points, viz.:-

Burner connected with oil Cup by a screw.
Inch wick. Hinged Cap to Burner.
Seamless bottom to oil cup, which contains an imperial pint.
Convenient and cool method for removing Globe to clean and light.

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- STORAGE -

(BOND AND FREE)

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BLACKING
THE
KING OF
BLACKINGS.
SCRIVEN, ENC

THE CANADIAN GROCER

& GENERAL STOREKEEPER

PUBLISHED
WEEKLY.
\$200 PER YEAR

Published in the interest of Grocers, Canners, Produce and Provision Dealers
and General Storekeepers.

J. B. McLEAN & CO., (Ltd.)
PUBLISHERS.

115 ST. FRANCOIS XAVIER STREET,
MONTREAL.

6 WELLINGTON STREET WEST,
TORONTO.

Vol. V.

TORONTO, MAY 8, 1891.

No. 19

SPECIAL TO OUR READERS.

As the design of THE CANADIAN GROCER is to benefit mutually all interested in the business, we would request all parties ordering goods or making purchases of any description from houses advertising with us to mention in their letter that such advertisement was noticed in THE CANADIAN GROCER.

OUR MONTREAL OFFICE.

Our Montreal Office is located at 115 St. Francois Xavier St. Our representative, Mr. G. Hector Clemes, will be pleased to have subscribers and advertisers call upon him there. He will also pay special attention to gathering business items and attending generally to the interests of this paper.

NOTICE TO OUR SUBSCRIBERS.

Of late, owing to the greatly increased circulation and number of pages of THE CANADIAN GROCER, we have to send part of the paper to press two days earlier than in the past. We would, therefore, ask our advertisers to have all changes of advertisements reach this office not later than Tuesday afternoon in order to insure insertion this week.

It is commonly reported that Messrs. Davidson & Hay have bought, for six months ahead, the output of the St. Lawrence Sugar Refinery. Has this purchase any relation to the resolution passed at the last meeting of the Toronto Retail Grocers' Association, whereby that body bound itself to give the preference always to the granulated sugar turned out by the above-named refinery? The Brantford Association wants to know. Its secretary has written, asking the question of the Toronto secretary. The Brantford Association appears to have some mistrust that its sister association of Toronto is playing into the hands of the wholesale house aforesaid. The invitation to co-operate, which the resolution holds out to all associations, is therefore not accepted as promptly as if there were a clear understanding of the matter. The acceptance of the Brantford body will remain in statu quo, as it

were, until its question is satisfactorily answered. We think, however, that the association can easily be acquitted of the charge of collusion. Davidson & Hay's purchase was not likely either a cause or a consequence of the resolution in favor of the refinery named in it. That firm every year buys in round lots at this season, and did what it probably would have done if no resolution had been passed.

* * * *

Among the commodities we would buy of Jamaica if close trade relations and facilities for traffic were perfected between Canada and that island, is raw sugar. There is a counter temptation, however, to our inducements, and one that appeals strongly to a party in the island. It is that offered by the reciprocity clause in the McKinley Act, which grants free admission of raw sugar to the United States market on condition that the country from which it comes shall give equal concessions to the trade in agricultural and other products of the United States. The facts that the United States market is closer, that communication is more easily kept up with it, and that free entry of an important staple is offered to the island, would be of more weight if the desire of closer relations with Canada were not as strong as it is.

* * * *

The steps we have taken towards establishing a trade with Jamaica ought to be followed by as liberal an inducement to the sugar trade of that island as the United States has given. The subsidized steamship service we have now running, the interest we have awakened in our products at the Jamaica Exhibition, the opening up of a demand there for our goods are well enough, but they do not suffice in the face of better opportunities of trade offered by a rival nation. We ought to take the duty off the

raw sugar coming from Jamaica. If we do not there is danger that the Jamaicans will look more favorably upon the reciprocity clause of the McKinley Bill than they have done heretofore. If the Government cannot see its way clear to the removal of the duty off all raw sugar, let it discriminate in favor of Jamaican sugar. Otherwise it may be outbid for Jamaica trade.

* * * *

What the Government will do upon the sugar question is not yet manifest. Where to find a substitute for the loss of nearly \$3,000,000 to the revenue, which the freeing of sugar would entail, is a difficult problem to solve. It would be hard to distribute that amount as lightly over the same consuming area by adding to the duty on any other single article of consumption. Perhaps there is no commodity on which the duty is less felt than upon sugar. To obtain the equivalent of the revenue now yielded by sugar would involve the increase of the duty on at least two or three commodities, to make the change as little disturbing and as nearly imperceptible as possible. To put it all on tea and coffee would increase the cost of these goods about ten cents a pound, and that would be unpopular.

* * * *

Believers in the possibility of successfully and economically raising the sugar-beet in this country are opposed to the freeing of foreign raw sugar. They say that if we have a chance we can raise our own raw sugar, and that the removal of the duty on imported raw would be a wrong step, considered both from the point of view of revenue and protection. We may be able to produce our own raw sugar in due time, though we have left unimproved an excellent opportunity to do so under the ample protection we have enjoyed for years. It is to be hoped that we may make a success of sugar-beet culture, but the possibility that we may is not a sufficiently immediate argument against the removal of the duty now. It is said that when the Minister of Finance brings down his proposals upon the sugar question, Mr. Desjardins will advocate protection to a beet sugar industry.

MEN OF THE TIMES.

MR. ROSS W. HAYTER.

"If you would know the value of money,
Go and try to borrow some."

The life of Mr. Ross W. Hayter (of the firm Steel, Hayter & Co., importers of Indian and Ceylon teas in this city) takes the interest of the reader out of the usual groove of commercial biography. He was one of the pathfinders of a new industry and a new merchandise that are both of world wide importance to-day, and played no inconsiderable part in developing the material wealth of a wild and remote region of the British empire. His life coincides pretty closely and is intimately identified with the history of tea growing in Assam. He is one of the early tea planters of that province. Almost since the existence of an Indian tea of commerce, he has had to do with Indian tea. He has cultivated it, he has cured it, he has opened markets for it. He has seen its trade grow from infancy to early but vigorous maturity. The rude, tentative processes of its original production and the scientific methods of these days are alike familiar to him, as he has watched in all its stages the evolution of the latter out of the former.

Mr. Hayter is a son of John Hayter, a celebrated painter of the court of Queen Victoria 30 years ago. He painted the portraits of the leading beauties of the court in those days. His brother, Sir George Hayter, was portrait-painter-in-ordinary to the Queen. The well known Coronation picture and the Christening of the Prince of Wales are from the brush of the latter. The families of both artists have been always more or less connected with the court. Mr. Hayter, the subject of this sketch, was born in London. He was educated and destined for the army, and would have joined it but for a bereavement that caused his parents to withhold their consent. Two older brothers had gone into the service, and one of them was killed in the Indian Mutiny, at the outbreak of Benares. This caused an entire change in the parental plan of Mr. R. W. Hayter's future. He was then entered as a student-at-law, but after a few years, wearying of the irksomeness of a solicitor's office, he threw up his legal studies and

accepted an appointment in the Royal Mail Steam Packet Co., trading with the West Indies. He went a few voyages, but an opportunity offering to go to India, which was more in line with his ambition, he severed his connection with the steamship company. He went to India as an assistant in the Central Cachar Tea Company (agents Messrs. Moran & Co.)

He took to the work of his new position. His success shows that it was agreeable to him. In a year he became manager of one of the divisions, a promotion which was considered a long step for a young man under 24 years of age. He remained with the

tory. They have made the political connection with Britain stronger by the development of industrial and commercial sinews.

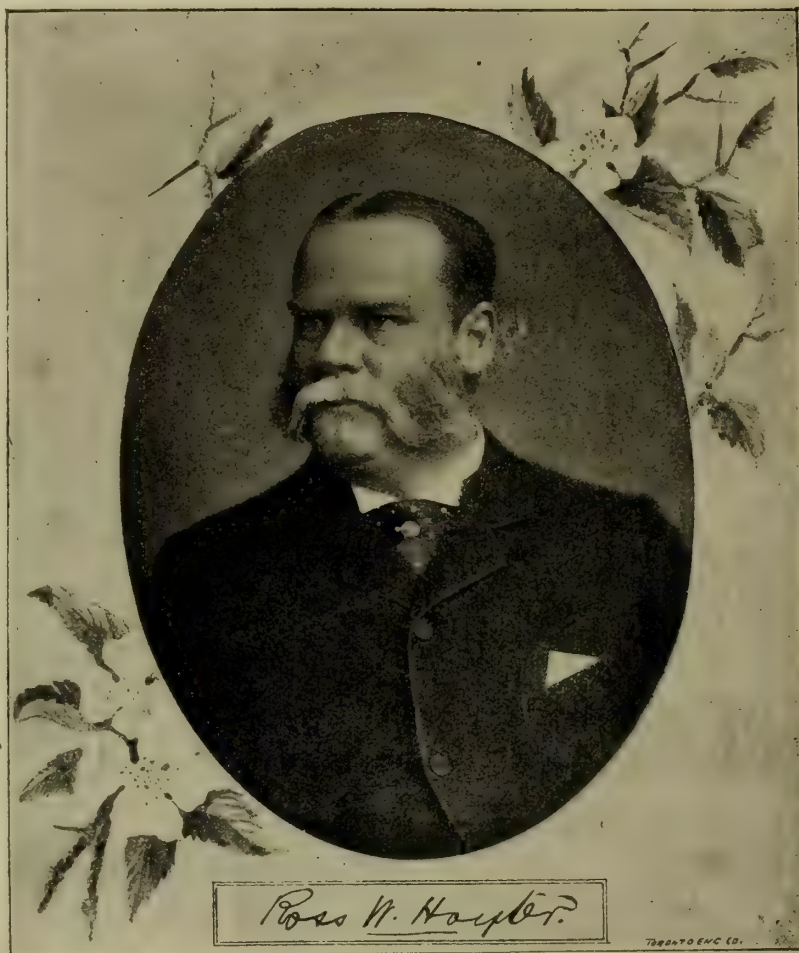
Mr. Hayter returned to England after eight years of absence and married a daughter of Col. Finnis, H. E. I. C. S., a brother of the Lord Mayor of London in 1857, and the first victim of the Mutiny, which broke out in that year. Mr. Hayter returned to India, and shortly afterwards joined Messrs. Buchanan & Co., to open out new estates in the then little-known district of South Sylhet, which has become one of the most important tea-producing districts in India. He was one of the first men to go down there. His first

work was to open out and plant the Hingagea Tea Co., a magnificent estate reclaimed from the jungle. He also superintended the opening out of two other estates—the Saguinal and the Holicherra gardens. During these years he was experimenting with new machinery, methods, etc. After five years with Buchanan & Co. he returned home.

He next made an engagement with Octavius Steel & Co., and took the management of one of their largest estates—the Shums-hernugger—, at the same time superintending the opening out of Sathgao tea garden. He spent several years in the service of this company as planter and grower. Becoming desirous of leaving Assam on account of the growing up of his young family, it was agreed that he should come out to Canada. A syndicate was therefore formed for the sale of Indian tea in this country. Its style is Steel, Hayter & Co., its chief composition is Mr. Hayter and Octavius Steel & Co.,—one of the largest

agencies for tea estates in Calcutta—and its resident representative is Mr. R. W. Hayter. He came to Canada and opened out in Toronto three years ago. He is undoubtedly the best authority in Canada, and one of the best anywhere, upon Indian tea.

The result of his coming here has so far been satisfactory. When he opened out, Indian tea received little attention, and indeed was little known in this country. He saw that the only way to get the public to know and appreciate it was through the means of reliable packet tea. This was a divergence from his original intention, but the outcome of it was the Monsoon brand, now so well known all over the country. His



Cachar Co. eight years. In those days tea-growing was different from what it is now. The present immense extension of the Assam tea-trade is an effect, as well as a cause, of immense improvement in tea-culture. Every man in Mr. Hayter's position was a contributor towards that improvement, and the results of the work of such men have been of vast economic benefit to Assam. The tea-planters of Assam are doing a work in it almost as influential in shaping its history, as the work done in Bengal by the East India Company was in determining the future of that province. They are doing it in a much more beneficent manner. The pioneer tea-planters have been and are making his

trade has grown until it has included Chicago and Milwaukee, and has gone even as far west as St. Helena, Montana. He has planted a demand for Indian tea that promises to make this country an important element in the support of the trade in that tea.

Mr. Hayter was in Cachar while the whole tea industry was upset by the Lushai raids seventeen or eighteen years ago, when so many gardens were cut up and lives were taken by these marauding tribes. The coolies fled in all directions, and many weeks passed before work was resumed. The Lushais are very much like the tribes that are giving so much trouble now in Manipur, which is close to Cachar. There has been great excitement in the tea districts on account of this rising, as a new raid of the Lushais and Kukies was feared by the natives. Those fears are now pretty well allayed. The prompt measures taken for the punishment of the Kuki mercenaries and Manipuris have averted a descent upon the estates.

When Mr. Hayter first went to Cachar he had to make the passage in a country boat. He was three weeks on the road after leaving the nearest railway station. The difficulty of shipping tea was very great in those times. Now there is a fine service of packet steamers two or three times a week, and the trip is made in three days. The tea has improved and the trade has grown immensely, Octavius Steel & Co's agency gardens exporting 10,000,000 lbs. annually.

INFERIOR CANNED TOMATOES.

There were some very bad canned tomatoes in stock this year. Vegetables that were not ripe were put up and sold under labels that have hitherto been accepted as guarantees of first-class goods. The folly of such work as this will be demonstrated when the parties who are guilty of it come to place stock this fall. They have done injury to the trade in general and to their own business in particular. The public will mistrust the best brands after once finding that they cover gross deceptions. A packer must be very short-sighted to abuse a brand that has the confidence of consumers, for there is less hope for a brand that has lapsed from a high reputation than there is for one that never pretended to anything uncommon. The greed of packers of tomatoes last year overleaped itself in some surprising instances. The scarcity of tomatoes in a comparatively early part of the season led to an expectation that the shortage would be very great, and big prices for stock were anticipated. The desire to get stock was so strong with some packers that they put up green tomatoes. This raw material made wretched stock. If the supply were not short there would be a lot of stock thrown out as refuse.

The producers of these low-grade goods did not put a stock brand upon them to forewarn buyers, and send the goods into con-

sumption on their merits. Instead of acting thus candidly they sold them under false pretences. Three prominent packing concerns are among the sinners, and three formerly reputable and respected brands have been degraded. Great damage has been done. A general prejudice has been created, over a more or less extensive body of consumption, against all canned goods, and canned tomatoes will be bought with more or less suspicion for some time. A prominent Toronto jobbing firm, after discovering the character of goods it received early in the trade season, required the packers to furnish a guarantee with subsequent shipments to protect it from loss that might be caused by the rejection of the goods by customers. Some of the tomatoes have been characterized as unfit for hogs to eat. The packers of such goods will be apt to find difficulties when they come on the market with next season's goods.

HONOR BRIGHT.

The Paper Trade Journal, published by Howard Lockwood & Co., New York, was appreciative enough to copy our sketch of Mr. E. B. Eddy's commercial career, but was not honest enough to label its reprint with the name of this paper. In the absence of honesty, the suggestions of ordinary discretion or self respect ought to keep a journal out of such courses. Journalistic theft is not only dishonest, it is also stupid and shameful. A struggling journal should avoid it as a self-hurtful folly, a journal with an assured position should shun it as a crime. Contemporaries have rights. Those rights do not rest on so slight a foundation as mere courtesy, but are grounded in honor, and in the well established usage of the press. We protest against the appropriation of our matter, not because we wish to be vindictive towards any contemporary, but because we wish to assert our rights. The Paper Trade Journal has taken what is ours and is therefore not entitled to very gentle or over-considerate handling. The fact that the region of its circulation is both locally and commercially different from ours only aggravates the case, as that makes the offence all the less pardonable, because the less liable to detection.

The appropriation of the biographical sketch referred to is not the only objectionable feature in the Paper Trade Journal's conduct. It heads the matter American Enterprise in Canada. The audacity of that heading must strike Canadian readers as extraordinary. Mr. Eddy is a Canadian in all essential respects. He is a citizen of this country, and his prosperity has not a basis in capital brought from the United States. His works are in no sense the result of "American" enterprise, any more than the article in the Paper Trade Journal is the result of "American" enterprise.

IT WILL NOW BE EVERY CREDITOR FOR HIMSELF.

Chief Justice Sir Thomas Galt gave a judgment on Wednesday last which practically knocks the bottom out of the Ontario Act respecting assignments and preferences by insolvent persons. He decided that clause 9 of that Act, which provides that assignments shall take precedence of judgments and executions, was ultra vires. As the British North America Act says that the Dominion Government only shall have the power to deal with bankruptcy and insolvency, the Provincial Governments must not make laws taking away the priority of an execution creditor, as such would be legislation relating to bankruptcy and insolvency. In the case in which His Lordship gave decision one Neville, an Ottawa merchant, was in business difficulties. The Union Bank got an execution against him and seized his stock. Shortly afterwards he made an assignment to John Moran. Under the authority of this assignment Moran demanded possession of the stock. Under the Ontario Act he was entitled to it, but Mr. Meredith, who represented the Union Bank, took the case into court. In Chambers decision was given against him. He then took it before the Chief Justice, who decided as above. Mr. H. T. Beck, who represented the trustee Moran, as well as the Attorney-General of Ontario, will carry the case to the Court of appeal. In the meantime Sir Thomas Galt's decision stands. If a creditor now gets his execution in he retains the right to realize on the goods seized entirely for his own benefit. It will be a race between creditors as to which shall get in the first execution.

BUYING FROM STOCK.

Every trader ought to visit from time to time the wholesale house or houses with which he deals. It will pay him better than to maintain the distance which intercourse through traveling salesmen alone will always keep him at. He wants other goods as well as those he can buy from the travelers' samples. The samples to be seen on the road contain what is newest in the forthcoming season's trade, but they are no guide to the retailer in sorting up. On the other hand, because of the impossibility of despatching through the country samples of stock that is kept constantly on hand, the wholesale trade have no means of bringing that stock before the eyes of retailers, unless retailers themselves come in and look through it. The wholesale trade get pretty well through with all new goods, as they import them according to and on the strength of advance orders from the trade. They are not obliged to carry any, therefore, if there are no failures in the meantime or no orders cancelled. But it is different with other goods which are kept in stock, and in which there may often be a bargain for the retailer

if he could but see them. He ought to go to the city now and then to see if there is not in stock something that he could handle to advantage. The stock will suggest wants and satisfy them.

Retailers who buy from travelers' samples solely are likely to have a very stereotyped assortment of stock. The best way to avoid the sameness that is apt to exist between one's stock and the stock of neighboring competitors is to buy occasionally at the warehouse of one's wholesalers. Everybody will have the same new things unless this is done now and then. The way to get the best assortment for any given season is to buy part of it from stock. And it does the retailer good every time he visits the jobbing houses of the city.

SHOPKEEPERS AND SALESMEN.

The saw, "Cleanliness is next to godliness," seems to be most apposite in its shopkeeping application in the hot part of the year. The burden of a depressing temperature is enough to bear without the added distress of sensations that a musty, stuffy shop can oppress one with. You keep store because you want to sell goods, but selling goods is not keeping store. It is a result of keeping store, and the storekeeping, as the cause, is a thing to keep you working every hour in order that the effect may be as full as possible. The keeping of a store in summer is not therefore the attending to trade when it comes or the waiting for trade; it is the keeping the store in such a state of efficiency as will best further business. A store, after all, is like a delicate implement whose efficiency can be impaired by very trivial things, and mere passiveness is one of the things to be most dreaded. The stockkeeper who has worked to keep his store at its highest point of effectiveness, knows what is lost by merely aiming to keep it in a state of average respectability.

The shopkeeper ought to be a very Nemo in the track of dust, flies, cobwebs and soiling agencies. When he is not selling he ought to be dusting. He can enhance wonderfully the appearance of his stock by so doing. He can enhance wonderfully the general effect of his store by letting fresh air into it and by having the floor well sprinkled with water at due intervals. In summer a nice flowering-plant or two will please the eye with its foliage or bloom, and please the sense of smell with its perfume. Freshness, cleanliness, taste, are powerful adjuncts of salesmanship.

But there has to be work done in any shop that is going to be a pleasant place to drop into in summer. Shop-assistants ought to be taught that their first duty is to keep the store in a faultless condition, and that a duty incidental to this one was the selling of goods. They will thus be taught to

recognize that their hours of most active service are those when there is no business doing. Their much handling of the stock to keep it clean and attractive will ultimately make them adepts in shop keeping. Their training ought to be with a view to such an end. They will be made workers thereby, and will acquire a pride in a tidy shop. Their personal appearance will be looked after too, because no young fellow will care to be in contrast with a shop he takes any pride in. They will become good salesmen because they are good shopkeepers, and that statement will not be taken exception to as much as this one, that they will become good shopkeepers because they are good salesmen. The last statement is not probably very generally true. Make the learner a shopkeeper first. He will become a salesmen all the earlier. The considerate politeness of manner will develop along with personal neatness, and the character of the salesman will round itself up, if the shopkeeping art be first taught.

FANCY GOODS.

This year so far has been a somewhat troublesome one in the fancy goods trade both for wholesalers and retailers. There is no doubt but that the first to suffer in slack times are those who are dealing in luxuries—the "unnecessaries" of life. Those whose trade is confined to the "necessaries"—clothing, provisions, etc., no doubt feel a stringency in money, but only to a limited extent in proportion to their friends in such trades as fancy goods, jewelry, etc. The first step in economy is to stop giving presents, and in presentation lies the stronghold of the fancy goods and notions trade. The first three months of the year were very quiet ones in the trade. April was a little more active, and made up somewhat for the ground lost in the previous months, but it will take a good harvest and an exceedingly good summer and fall trade to place a good many of the dealers on their feet again. From the present crop reports received from one end of the Dominion to the other, those in the trade anticipate a big boom in the business before the present year goes out. The chief cause of the recent dull spell was undoubtedly the Dominion elections, accompanied as they were with intense excitement throughout the country, from ocean to ocean, and by no means lessened by the fact that had the present Government been defeated the trade policy of the country was in great danger of being subverted, which meant a depreciation in value of many thousands of stock upon which duty had been paid. It is impossible to calculate the loss sustained by a country during such disturbances, and if the figures could be shown with any degree of accuracy it would probably be better for trade generally if the life of each parliament was extended.

TRADE LOOKING UP.

The outlook for the trade of the country is favorable. It is apparent in every branch. In some more than in others. And those which show the most favorable indications are among the leading trades. The unsettled feeling which prevailed during the late election campaign has vanished and the wheels of commerce are again merrily revolving.

Money is becoming easier, and for legitimate business purposes there is an abundance. Remittances are being made with more promptness. The position of the banks, as revealed by the last monthly statements, is more satisfactory than is usual at this time of the year. In fact the general outlook is healthier.

The condition of the Canadian farmer is not by any means on the verge of ruin. True, his cereal crop last year was barely an average one. But the enhanced value of his produce has more than made up for the discrepancy in this respect. During the past three or four months the price he has been receiving for his live stock, breadstuffs, fruits, butter and eggs has averaged several cents higher than for the corresponding period of 1890. And the cost of his farm implements and necessities of life has not increased either. The winter crops appear to have wintered well, and from the present outlook in Europe fairly good prices are anticipated for them.

The winter was favorable to storekeepers. Being seasonable it created an active demand for all staple lines, and wholesale and retail merchants were enabled to work off the goods left over from the previous season besides their new stocks. This was particularly so with regard to heavy woollens, furs, etc. As a result, stocks are lighter than usual and liabilities less. Under these conditions it is not surprising that the merchants are more than usually hopeful in their views and have been pleading urgency when ordering for the summer trade.

The mercantile outlook in the United States on the other hand is not so bright. Their own weekly trade reports reveal this, and it is further demonstrated by the fact that some of the wholesale houses in the large commercial centres have curtailed their corps of travellers.

Canadians have nothing to fear. The trade and commerce of the country is laid upon a solid foundation and all we need to increase the superstructure is confidence in ourselves. We shall gain nothing by looking towards Uncle Sam for assistance. The lower in the scale our commerce the better he is pleased.—The World.

OTTAWA NOTES.

OTTAWA, May 7.

Mr. Mulock has given notice in the House of Commons that he will move that it is expedient that sugar be placed on the free list.

The Board of Customs made the following decisions during the month of April:—Cocoa butter, unsweetened, 4c. per lb.; cocoa butter, sweetened, 5c. per lb.

On Monday next, Mr. Marshall will make enquiry of the Ministry, whether any steps were taken by the Government last session or since, to prevent American cheese being shipped through or from Canadian ports and branded as Canadian.



COFFEE ROASTERS.

PAISLEY Ont., 18th April, 1891.

DEAR SIR,—Can you let me know through the GROCER, where a small coffee roaster can be got, and the price, capacity about 5 lbs.

Yours truly,

D. SHANKS.

[The majority of wholesale hardware dealers handle coffee roasters. Outside of them would refer you to Messrs Geo. Sparrow & Co., Colborne Street Toronto.—ED.]

A TESTIMONY.

CALEDON EAST, APRIL 28th, 1891.

TO THE EDITOR OF THE GROCER,

SIR,—I have noticed several letters through the press recently, referring to Mr. James Lumbers, wholesale grocer, Toronto. Now, I would like to say a good word for Mr. Lumbers. I have been purchasing groceries from him, more or less, for nearly twenty years; and I believe I am one of his oldest customers, if not the very oldest, he has on his books at the present time. I have purchased goods from all the wholesale grocers in Hamilton, and also from quite a number in Toronto, and have not the least fault to find with those gentlemen, as I have always, and under all circumstances, been treated in a gentlemanly manner by them.

When I started business some twenty years ago, I did not commence for fun, but went in to make money, when I could do so legitimately. I am Scotch by birth and have got some of the characteristics of the Scotch people. I keep the Sabbath day and everything else I can legitimately get hold of; and, by following up these principles, I took up the cheapest market that I can purchase goods in, and find that I can do better by purchasing a great many lines of groceries from Mr. Lumbers than I can from any one else in the trade. Consequently, I purchase from him. I have always found Mr. Lumbers a thorough gentleman. His principles are right, his prices are right, his goods are right, and his terms are right. I have always saved money by dealing with him, but notably so since the Guild was formed. His prices are very much lower in some lines than Guild prices, and his discounts very much better; which enables me to add something to my little pile every month, and that makes me smile and feel happy.

Mr. Lumbers has been my friend in many ways, both by his good advice and also by selling me goods cheap. What more could I (or any other merchant) want or expect? I believe in buying in the cheapest market, and will continue to do so; there is no friendship in trade with me; it is all a matter of business. Gratitude may have some influence in purchasing goods, but friendship nothing.

Now, Mr. Editor, the above is the first letter I ever wrote for publication, and I would not have troubled you this time, but I could not sit quietly by and see Mr. Lumbers' character and business principles aspersed by anyone, without adding my testi-

mony to what I know to be strictly true regarding Mr. Lumbers' business principles, and also his truthfulness and integrity.

THOS. CRANSTON, Caledon East.

[The question as to whether Mr. Lumbers is or is not a friend of the trade might remain an open one with a great many people, even after another score of correspondents should have written pro and con upon it. It is useless therefore to continue the discussion, and we shall publish no more letters upon it.—EDITOR.]

"CONSISTENCY THOU ART A JEWEL."

MR. EDITOR,—Permit me a few lines in reply to friend Thackray's explanation of the action, of the Toronto Retail Grocers' Association anent Mr. Britton's reduction of the price of bread in contravention to the distinct agreement of the Association to adhere to the Master Bakers' prices, etc.

The Secretary's apology, if it deserves the name, is, to say the least, a lame one, and rather gives the snap away, so to speak, and confirms the belief of the average grocer that "there is a ring within a ring" in this Association. It is no excuse worthy of acceptance to say that "the mild effusion penned on authority of President Barron was not a matter intended for the Association at all 'as they felt' the dangerous ground upon which they stood." Exactly, Mr. Editor, that's what I thought, there evidently "is an African in the woodpile" somewhere. Bro. Thackray rather tells us more than your discreet scribe did, as I was not aware that an advance of 2c. per large loaf had been charged by Mr. Britton to his credit customers. Keep right on, and we will get a few more pointers "not intended for the Association."

Mr. Editor, an implied agreement between members of one association and those of another without record on the minutes, is as much a combination as if attested to under attorney's seal and signature, and what I intended to show your readers in my former letter was the fact that the Toronto Retail Grocers' Association had no reason to protest against the iniquitous Wholesale Grocers' Guild, inasmuch as the proceedings show them to be purely and simply a combination for better prices, terms of payment, etc., and the Dominion Wholesale Grocers' Guild is itself nothing more than such an association. It is a fact that anyone agreeing to abide by the rules of the Wholesale Grocers' Guild can buy goods and sell them on the same terms as that body without signing any cast-iron bond. Then why protest? I fear "ye protest too much."

Mr. Editor, I will not presume further on your valuable space, though before closing I might remark that Brother Thackray very charitably draws the mantle of silence over the other and really more important combine matters acted upon by his association, namely, the boycotting of certain sugar refineries, starch factory, tiger tea, syrup, and sugar packages, etc. No doubt discretion is the better part of valor, and the motto of the valiant secretary is

"He that fights and runs away
May live to fight another day."

Again thanking you for space granted me, I beg to close with best wishes for the success of the Toronto Retail Grocers' Association, and an assurance of my deep interest, in their meetings, which I always read with pleasure and interest, though I will not promise not to criticise such actions of theirs as seem inconsistent.

Yours truly,

NOT GUILD-Y.

Toronto, May 2nd, 1891.

CIRCULATION OF TRADE PAPERS.

The question of the circulation of a trade paper is one of the most delicate subjects that can be brought up for discussion. It is hedged about with difficulties, however it may be considered. The general public become accustomed to large figures by reason of what is put forth from time to time by the daily papers. Unscrupulous advertising solicitors having faith in big stories have no hesitation in naming improbable figures of circulation, sometimes impossible figures. The public, knowing that a certain daily paper has achieved a high degree of financial success by circulating 100,000 copies, reasons, however fallacious the reasoning may be, that a successful trade paper must have the same, or at least nearly the same, circulation.

A case in point, happily illustrating the idea, occurred some years since. A certain trade paper, the circulation of which is in a very well defined field, which field it thoroughly covers, and outside of which field it is relatively unknown, occupies a very high position. Its proprietors are in excellent financial circumstances, and the establishment generally ranks among the best. A well-informed business man, discussing the question of circulation of trade journals, said, referring to this paper, which, for the lack of a better name for the moment, we will call the "X" paper:

"Well, I suppose the 'X' has a circulation of at least 75,000 copies. I know it is a prosperous paper, and it is taken by everybody in the trade. I suppose that perhaps they publish more than 75,000 copies."

Nothing could be more ridiculous than this assumption. The number of firms engaged in the lines of business to which this paper appealed was only a little more than one-tenth of the estimated circulation that this gentleman gave. What more can be asked of a trade paper than that it shall thoroughly cover its field? If everybody in the trade takes it, then enough take it, and an extra circulation would be a disadvantage.

It is a well-known fact that many, if not most, of the trade papers cost more for paper, printing and distribution than the subscription price will pay for. On a circulation of 5,000, 10,000 or 20,000 copies, whatever it may be, there is a dead loss of so much money. All that can be expected under the circumstances, then, is that the publishers shall supply the paper to actual subscribers in the trade. Any other circulation is very far removed from their ideas of prosperity. Notwithstanding these facts, we occasionally find a trade paper that puts forth circulation figures that are altogether out of reason. We encountered something of this kind only a short time since. A trade paper claimed a circulation that was several times in excess of the number of business men in the line to which it was devoted. This indicated either ignorance or rascality. If there are only 10,000 men in a certain line of business, it is ridiculous for a trade paper devoted to that line exclusively to claim a circulation of 25,000 copies. It would be more reasonable to suppose that the circulation is 7,500 copies or less, for never yet did every man in a given line of business take the same paper.—Office.

A CONFERENCE BETWEEN WHOLESALE AND RETAILERS.

There are reasons for hoping that the causes of the friction which has for some time disturbed the relations between the Retail Grocers' Association and the Wholesale Grocers' Guild of this city may be removed or smoothed down. On Monday there was a meeting of the latter body, at which it is understood the resolution of the retail association concerning the starch of a new manufactory was considered. An outcome of the meeting was a proposal from the Guild for a conference with the retail association. Doubtless other questions, such as the adoption of a sliding scale basis for discounts, will be discussed at the conference. There seems to be a strong disposition among the wholesalers to meet all reasonable demands of the retailers. The result of the conference will not be known in time for this issue, as it takes place on Thursday evening.

THE PRICE OF BISCUITS.

A change in our quotations for biscuits has been necessitated by the issue of a new list of prices by the manufacturers. The alterations are made in this week's Prices Current of THE GROCER. New York fruit biscuits $\frac{1}{2}$ c. higher, or 15c.; People's Mixed are $\frac{1}{2}$ c. higher, or 11c.; Pilot Family are $\frac{1}{2}$ c. lower, or 6c.; Snowflake are $\frac{1}{2}$ c. dearer, or 11 $\frac{1}{2}$ c.; Soda are $\frac{1}{2}$ c. dearer, or 6 $\frac{1}{2}$ c.; in 3 lb. packages soda are 1c. dearer, or 21c.; Sultanas are 1 cent cheaper, or 11 1-2c.; oyster crackers are 7c., the lower quotation, 6c., being abolished; milk biscuits, are $\frac{1}{2}$ c. cheaper, or 9 $\frac{1}{2}$ c.; butter-crackers are 6 $\frac{1}{2}$ c.; wine biscuits are 9c., or $\frac{1}{2}$ c. cheaper. These are all the changes in our list.

SAID TO BE CLOSED.

The National Cash Register Co. write:—"We notice your enquiry in your issue of May 1st, in reference to the whereabouts of the Canada Cash Register Co. We don't wish our name to appear in conjunction with this company, as we have no connection with any other Cash Register Co. in existence. We understand that the company closed up their offices in this city some time ago, and that their agent, one Hirschberg, is now somewhere in Montreal. We are constantly in receipt of enquiries from merchants, and are continually presented with drafts in connection with this company, under the supposition that we are the firm above referred to. It is astonishing how easily some merchants are gulled into purchasing an inferior article for the sake of saving a few dollars. We have had quite a few enquiries from merchants for this very much desired paper to carry on the operations of a very insufficient Cash Register. Our advice to merchants in the future would be to buy from responsible parties, and thus save themselves all future trouble and annoyance."

A WELL-KNOWN TORONTO GROCER DEAD.

On Monday afternoon Forbes Michie, of the firm of Fulton, Michie & Co., grocers and liquor dealers, King street, Toronto, died at the family residence, 177 John street. Up till Thursday night Mr. Michie had enjoyed the best of health and spirits. On Thursday evening he had complained of feeling unwell, and was stricken with paralysis the following morning. For two days before his death he had been unconscious, during which time the medical men in attendance held out no hopes of recovery. His funeral on Wednesday afternoon will be a military affair, deceased having been captain of G company in the Royal Grenadiers at the time of his death.

Capt. Michie was born in Aberdeen, Scotland, 35 years ago, and came out to Canada and settled at Fergus when about 20 years of age. On the death of his uncle, James Michie, seven years ago, he came to Toronto and with his brother went into the business in which he was engaged at the time of his death. He was a member of the Board of Trade, the St. Andrew's Society, the National Club and the Argonaut Rowing Club. He was a popular officer in the Royal Grenadiers, and served in that battalion through the Northwest rebellion. The vicissitudes of that campaign impaired Mr. Michie's constitution, and it is believed his death has been hastened many years as a result.

Deceased was a very popular man amongst his employees. The general public knew him as a wholesouled gentleman, who never let a deserving case of charity leave him empty handed. In conjunction with his brother, George S. Michie, he endowed Victoria University to the amount of \$500.

TRAVELLERS AND TREATING.

A mass meeting was held in Victoria Hall, London on Saturday evening, under the joint auspices of the London Temperance Union and the Commercial Travellers' Circle, to inaugurate a movement against the custom of "treating" with intoxicating liquors. Mayor Taylor presided, and the speakers were: John Cameron, William Armstrong, H. Bellamy, Montreal; George A. McGillivray and William Hamilton. The following resolution was unanimously adopted, and it is expected it will be indorsed by temperance workers throughout the dominion:

Resolved, that the custom of "treating" with intoxicating liquors is a source of evil in many ways, that it is not alone useless and expensive, but distinctly harmful, bringing in all cases temptation in its train, that the habit is unbusiness like, its supposed advantages from a business standpoint being illusory. Therefore resolved: That this meeting calls upon leaders of opinion to discountenance among young and old the treating custom above referred to, and urges merchants, commercial travellers and business men generally, to unite in discouraging such "treating" in connection with business

as something unnecessary, expensive and leading into temptation; and further resolved, that we earnestly invite concerted action on these lines throughout the Dominion by business men and others, and that copies of this resolution be sent to the various presidents of boards of trade throughout Canada, to presidents of commercial travellers' associations, to the various conferences, assemblies and synods shortly to meet, and to the press.

COFFEE AND SPICE MILLS CHANGE HANDS.

Messrs. Sinclair, Hood & Co. have purchased the business, as per advertisement in this issue, of W. A. Bradshaw & Co., and will continue to manufacture the same qualities of goods which have an established reputation throughout the country for their superiority. Mr. Sinclair is well known in the trade, and will give the business most careful attention. Mr. Hood has had considerable business experience and will devote himself to the inside work. They will be represented by one of the most popular men on the road, Mr. John Hodge, who has had an experience of eighteen years. W. A. Bradshaw & Co. will continue to manufacture the electric ammonia soap as usual, which is giving universal satisfaction. The new firm is entitled to and has our wishes for the best success. They have the resources that usually win success, viz., energy, acquaintance with their business and with the trade.

DAMAGED GOODS.

The importance of the dealer pointing out any defect that may exist in goods they are selling is often not sufficiently appreciated. If the dealer sells damaged goods without calling the attention of the purchaser to the fact that the article is not perfect, he runs a great risk of losing trade, for a purchaser once deceived will not be likely to come for a second imposition. The dealer cannot afford to argue inadvertence, for he cannot be excused for carelessness; and inadvertence is, plainly put, carelessness. The safest plan is to keep all damaged goods in a separate place, and in addition, to call the attention of the customer to whatever flaw may exist, making such reduction in the price as the defect warrants. This rule should be applied to even the smallest article, and the dealer will find that it pays to follow out that policy. There are many articles that may show a slight defect or flaw that will not affect the usefulness of the article and might never be detected by other than an experienced eye. Whenever the dealer, who is presumed to possess that sort of an eye, discovers the defect, he should not trust to his memory, but at once place the piece of goods where he will be able to call attention to the flaw when making a sale. If the damage is such as to impair the article he should not sell it at all, and his honest efforts to protect his customers will repay him for any losses he may sustain in that way.—Ex.

THE KEY NOTE

Of the great popularity the "Hillwattee" teas and "L. P. & Co.'s" Coffees and Spices enjoy lies in the fact that these articles are of special character and excellence and can always be relied on.

Have you tried them? If not we want you to do so. Samples and quotations sent at any time. A trial order solicited.

LUCAS, PARK & CO.,

Wholesale Grocers and Importers,

73 McNab St. North, Hamilton, Ont.

MUNN'S

Labrador Herrings

Quality very choice. Apply early as quantity is very limited.

STEWART MUNN & CO. - Montreal

KOFF NO MORE.

Every retailer should have them at this season of the year. Watson's Cough Drops are the best in the world for the throat and chest; for the voice unequalled. "R. & T. W." Stamped on each drop. Write

R. & T. WATSON, TORONTO,
for Prices, etc.

Mention THE GROCER.

M. J. Woodward & Co.,
PRODUCERS OF CRUDE,

Manufacturers of

Illuminating Oils,
Lubricating Oils,
Paraffine Oils
and Wax, &c

PETROLIA, - ONTARIO.

DURABLE PAILS AND TUBS.



TRY

THEM

The Wm. CANE & SONS MANUFACTURING Co
OF NEWMARKET, ONT.,

The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood. **BEST GOODS MADE.**
Represented by

Chas. Boeckh & Sons, Toronto,
Jas. Lee & Co., Montreal.

LOCKERBY BROS., WHOLESALE GROCERS,
75 ST. PETER STREET,
MONTREAL, P. Q.,

ARE OFFERING THIS WEEK

SUGARS.
TEAS.

{ Barbadoes
and
Cuba

MOLASSES.

FINE LARGE DRY COD IN BUNDLES. BONELESS FISH IN BOXES.

Canned Salmon, Lobsters, Mackerel and Oysters.

HUDON, HEBERT & CIE.,
WHOLESALE GROCERS

— AND —

WINE IMPORTERS,

NO TRAVELLERS ON THE ROAD.

304, 306 St. Paul St.

143, 145 Commissioners St.

MONTREAL.

Seasonable Goods.

FRUIT PUDDING, ROSE VANILLA, LEMON,
CHOCOLATE.

A full assortment Batger's Nonpareil Jellies, 1-2 pints, pints and quarts. All flavors.

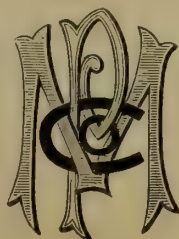
ABOVE GOODS SHOULD BE KEPT BY ALL FIRST-CLASS GROCERS.

TURNER, ROSE & CO., Montreal.

BEST GOODS IN THE MARKET.

FRANKFORT, CAMBRIDGE, BOLOGNA,
CHICKEN, HAM and TONGUE
SAUSAGES.

PUT UP BY THE MOFFATT PACKING CO.,
MONTREAL.





Empire Tobacco Co.

MONTREAL.

LIABILITY. OF MERCANTILE AGENCIES.

A recent decision regarding mercantile agencies by the Supreme Court at Ottawa is of interest to the business community. Mr. Cossette, of Valleyfield, Que., sued Dun, Wiman & Co., for damages for furnishing to a subscriber information concerning his financial standing and business which was entirely incorrect and which had the effect of completely ruining his credit and financial reputation. The defendants contended that the information contained in their report had been by them obtained and communicated to their subscriber in good faith and in the usual course of their business; that mercantile agencies such as theirs are lawful and useful, and that they are now considered as a necessity by the mercantile world; that the report in question was communicated by them confidentially to one of their subscribers at his request, and in consequence the communication was a privileged one for which no action would come against the agency, though the plaintiff suffered damage thereby. The Supreme Court held against the agency on all these points, and decided that mercantile agencies which make it a business to supply for a reward information concerning merchants and their business, must suffer the consequence resulting from the false and incorrect reports communicated to them by their subscribers.

PREJUDICE AND THE FIRST COPYING-PRESS.

The copying press is one of the most valuable aids to business men ever invented, but nevertheless when it was first introduced it met with most determined opposition. The inventor was James Watt, the famous discoverer of the application of steam, and in a recent inaugural address before the University of Glasgow, Prof. Archibald Barr said: We need not be surprised to find that Watt's copying process, though brought out practically in its present state of perfection, found little favor at first with many business men; but it is curious now, after the invention has for more than 100 years been almost indispensable to the class of men who then resented its introduction, to read of the bitterness of the opposition which he met with. The fear that "it would lead to the increase of forgery" ran so high that on one occasion when Smeaton and Boulton (Watt's partner) were sitting in a London coffee house, they heard a gentleman exclaiming against the copying machine, and "wishing the inventor was hanged and the machines all burnt." No one could attempt to estimate the value to the world of this single invention, and still comparatively few people now know to whose labors and knowledge they owe the boon.

Work can always be found in a store without double-million microscope.

A CASE WHERE ADVERTISING PAID.

There is one printer in this city—I shall call him Doffs, but Doffs is not his name—who practices what he preaches, and who has found that his gospel is the right sort and full of saving grace. His theme, first, last, and all the time, is:

"ADVERTISE."

Like the good evangelist, he sets the proper pattern and, as a result, believers are added to "the faith" every day. He has a great and growing business, and there is no better known printer in these parts. His five job presses are never idle. But things were not always so prosperous with Doffs.

Eight years ago the job printing establishment (?) of Doffs contained only a packing case—used as a table—a very ancient chair, and a lithograph of Mary Anderson. No type, no press, no paper, no ink! Yet Doffs' sign was out and he awaited the arrival of his first customer. Fifteen days flitted away and no man had darkened his door. Was not his sign out? Well, yes, it was out; but it didn't slap a fellow on the shoulder and and say, "Here is Doffs, the printer." No, no! The sign was a very dumb thing, and Doffs knew it. He wanted cards to circulate, he wanted his sign in the newspapers; but card stock cost money, and the newspapers did not print advertisements for nothing. Alas, poor Doffs was dead broke! In fact, bread was getting mighty scarce at Doffs'.

"Advertising pays," meditated Doffs, "and, if I could only 'work' the newspaper, I think I'd get along." An idea struck him—it was bold, it was rash, it was fraudulent; but there was bread to win, and affairs were desperate with my friend. He sat down and penned four copies of the following, and mailed them to the four leading newspapers:

PAINFUL ACCIDENT.—Little Johnnie Card-board, a press-feeder in the office of Doffs, the printer, No. — street, caught his hand in a Gordon press yesterday and was badly mashed. Perhaps it will have to be amputated.

The item appeared in each of the papers in the morning. Before noon a benevolent looking lady entered Doffs' office and ordered some nice cards for a church festival.

"How's the boy?" said she.

"Boy? What boy?" responded Doffs, unguardedly.

"Why, the boy that got his hand in a press."

"Oh, excuse me, madam. I am 'most crazy over the affair. He's getting along nicely, thank you. The doctor thinks he can save the hand."

"Good," said the woman, "here is a dollar for the little fellow," and the good woman departed. Let us hope that if this kind lady ever reads this she will be charitably disposed towards my friend, as that dollar went to buy bread and meat for a family that needed just such sustenance.

From that day Doffs began to thrive. He soon had types and presses of his own, and through cards and newspaper advertising is one of the best known job printers in Western New York.—Joseph Henderson, in the Press and Printer.

New Eastern Townships MAPLE SYRUP AND SUGAR.

ABSOLUTE PURITY GUARANTEED.

Wilkins & Co., Adamsville, Que., have contracted for the product of over 150,000 trees.

Among the makers who supply us are a few who have sugar orchards counting 4,500 trees, notably the old Col. Westover bush—The Colonel is a hero of the "Fenian Raid of 1866."

Special Prices to Large Buyers.

Address **JOHN WILKINS,**

20 Temperance St., Toronto, Ont.

Montreal and Lower Province merchants will please address Wilkins & Co., Adamsville, Que.

Established 1849.

COLD, SILVER

—AND—

BRONZE MEDALS

20 1st prizes.

Reg. Trade Mark.

MICHEL LEFEBVRE & CO'Y

Manufacturers of

Lion--L--Brand

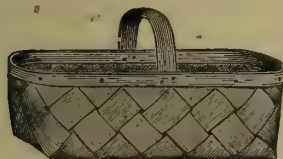
Pure Vinegars, Mixed Pickles, Jellies, Jams, Preserves.

Montreal, P.Q.

P. DOTY & SON,

(Successors to W. B. Chisholm)

MANUFACTURERS OF



- 1, 2, 3 bushel grain and root baskets.
- 1, 2, 3 satchell lunch baskets
- 1, 2, 3 clothes baskets.
- 1, 2, 3, 4 market baskets.
- Butcher and Crockery baskets.
- Fruit package of all descriptions.

OAKVILLE, ONT.

MUNN'S PURE BONELESS CODFISH

The finest on the market. Packed in 10 lb., 20 lb., and 40 lb. Boxes. Tied up neatly in 2 lb. bricks. Every brick is guaranteed full weight and Genuine Codfish.

TASTY ECONOMICAL DELICIOUS

Send for Sample at once.

STEWART MUNN & CO., MONTREAL.



STUART, HARVEY & Co.

Importers and

WHOLESALE GROCERS

A Large and Well-Assorted Stock of

Teas, Sugars and General Groceries

HAMILTON, ONT.

STAR BRAND
FEARMAN'S
HAMS AND BACON.
Hamilton, Ont.



HUCKINS SOUPS

Require only to be heated. Prepared with great care from only the best materials. Have enjoyed the highest reputation for more than 32 years.

TEST FREE

Send us 20 cents, to help pay express, and receive, prepaid, 2 sample cans of these Soups, your choice.

J. H. W. HUCKINS & CO.,

Sole Manufacturers, Boston, Mass.

SOLD BY ALL LEADING GROCERS.

LEONARD H. DOBBIN, MONTREAL. Sole Agent for Canada.

Tomato, Mock Turtle,
Ox Tail, Green Turtle,
Pea, Julienne,
Beef, Vermicelli,
Chicken, Terrapin,
Macaroni, Consommé,
Okra or Gumbo,
Soup and Bouilli,
Mullagatawny.

**RICH AND
PERFECTLY SEASONED.**



Ram Lal's PURE INDIAN TEA

GUARANTEED ABSOLUTELY PURE
AS MANUFACTURED ON THE
GARDENS IN INDIA

A fancy parcel of Indian Tea, sold at auction in London recently for £10 12s. 6d. (\$52) per pound. All brokers say this extraordinary price was paid to boom a blend of the buyers. We have a sample here of the head blend in Ram Lal's Pure Indian Tea, Green label, counterpart of this was sold by growers at auction, for 15s. or \$3.75 per pound; experts pronounced latter sample fully equal to the goods sold at £10. 12s. 6d. We shall be glad to show our friends this famous sample of tea which is without a parallel in the history of the trade, so call and see the Indian tea that sold at auction for \$3.75 per pound, which is used in the celebrated Ram Lal's blend.

JAMES TURNER & CO., HAMILTON. WHOLESALE AGENTS.



The grocers of Petrolia, close at 7 o'clock, from the first of May till the end of summer.

The St. Thomas Plate Glass Association had to pay out only \$1,250 for replacing broken windows last year.

It is said that James Lumbers is now getting his sugar from a manufacturing confectioner who signed the sugar agreement.

James Johnson, general merchant, Cochrane, Alberta, N.W.T., has changed his style to Johnson & Co., owing to his having taken in with him two other partners.

Messrs. Berkman & Bannet, general merchants, Regina, Ass., have purchased the lot and building on South Railway street, formerly the Glasgow House, and will refit it and move their business into it soon. The price paid was, we are informed, about \$2,500.

Mr. J. W. McDonald, of Huntsville, has disposed of his stock to R. Y. Fische, of Waterloo and Huntsville, who purposes amalgamating the two stocks. Mr. Fische will move from his old stand into that occupied by Mr. McDonald. All will be under the able management of Mr. E. O. Mums, who on account of his business ability and sterling qualities has become very popular.

Mr. James Merriman, of Merriman Bros., grocers, St. Catharines, met with a serious accident on Monday morning. A horse attached to a buggy which he was driving became unmanageable, and in endeavoring to escape injury he leaped from the buggy, and in doing so his foot caught in a wheel, throwing him heavily on the road and breaking his leg below the knee.

A lively time is anticipated in the confectioners cocoa trade. W. Baker & Co., Boston, are pushing business in Canada and are offering goods here at 1c. per lb. below the Boston prices, besides paying a 5c. per lb. duty and the freight, which will amount to about ¼c. per lb. In other words they have reduced their prices 6¼c. per lb. No doubt the Canadian manufacturers will meet the cut.

Mr. J. R. Sherwin, general merchant, Gore's Landing, Ont., having concluded to remove to Harwood, offers his place of business in the former place for sale or to rent. A dwelling is attached. The building stands on half an acre of land which has also a stable upon it. There is a good opening for a shoemaker in connection. He can give suitable reasons for leaving, and immediate possession.

Mr. E. S. Judge, Baltimore, secretary of the National Canned Goods Association, writes:—"I am just in receipt of official no-

tice from Chicago that the railroads have granted the application for one-and-one-third fares round trip, on the certificate plan, to the National Association meeting in Chicago. Please advise all as early as possible, so they may secure their certificates when they buy their tickets." Packers in Canada who wish to attend the National Association should not neglect to secure certificates.

Among the buyers present at the first sale of green fruit in the Montreal market this season, which was held on Monday, were Messrs. W. H. Thacker, H. Peacock, Chicago; A. Morris, P. J. Thorne, E. Williamson, New York; D. W. Mead, Sprague, Warren & Co., Chicago; T. Thomas, Utica; J. Liverone, Cincinnati; H. Currier, G. M. Emory, W. Westfall, Boston; Geo. McWilliams, J. Cleghorn, J. Gower, Toronto; J. Livernois, W. Dixon, Hamilton; J. Shuttleworth, A. Mountjoy, London; H. Ward, Sarnia; H. Walker, Guelph; H. Brouse, W. Moreland, Ottawa; H. Boivon, E. Chovenal, Quebec.

Quite an extensive and daring robbery was perpetrated on Sunday morning in J. E. Mullins' grocery establishment, at the corner of College and William streets, Montreal. Some time after midnight unknown parties effected an entrance at the rear of the shop, drilled a hole in the safe and blew it open with gunpowder. The robbers were quite successful, as they secured \$500 in bank bills and 23 watches, which will bring the loss sustained up to about \$1,000. Mr. Mullins is a wealthy man, and his name was quite prominent as a candidate in Montreal Centre at the last election. No arrests have yet been made.

The Peterboro' Association which suffered last year from the actions of their secretary, is now again to the fore. They have re-organized and have applied for affiliation with Toronto. Their first act after organization was one of justice. They commenced aright, by forwarding to Toronto the amount which was due to Mr. Thackray for his expenses last June. We predict for the members much advantage from this course, since they at once secure the good will of the Toronto Secretary, who is able and is always willing to assist in strengthening the hands which should unite these local associations with the central body.

Some six months ago the business of Macdonald Bros., Sherbrooke, P. Q., was taken over by Messrs. Ballentyne, Johnston & Co., both young, energetic men with lots of push and go in them, late of Tees, Wilson & Co., Montreal. Mr. Ballentyne will be remembered by many of our subscribers as the jolly traveller who at one time called on them for that firm, and Mr. Johnston, by those who chanced to visit their late firm's office, in Montreal, where he held a position for thirteen years. Our reporter was struck with the neatness and choice selection of groceries and sundries that this firm carry. It is

one of the finest in the Townships. They report trade very good, and have every prospect for a successful business life, which THE GROCER wishes them.

Walter Baker & Co., Dorchester, Mass., have issued a very handsome manual entitled *The Chocolate Plant*. It is finely bound in chocolate colored leather, on which the title and a handsome design are impressed in gilt. The book gives an interesting botanical account of the plant, its culture, the manufacture of its products, the physiological effects of these, and several suggestions and recipes concerning preparations in which cocoa and chocolate are involved. The printing is beautiful and the illustrations are numerous and clear. It is seldom that the ends of trade are served by an exponent so scientific and literary in its matter and so artistic in its form.

SOME HALIFAX CHANGES.

There have been several business changes among the wholesale grocers and jobbers of Halifax. Messrs. Baird & Peters have removed to larger and better quarters on Ward street, and the buildings lately occupied by them on South Wharf have been leased by Messrs. McAfee & Loomis, who hope to do a good trade as wholesale jobbers, etc. Mr. Andrew Malcolm has also moved to a larger building on South Wharf, and next door to him Messrs. McCavour & Barlow have opened and are doing a large jobbing trade. They are both young men of good address. Having had considerable experience they will no doubt make their mark. Mr. James Dillon (late of Collins & Dillon) has taken a store at the end of the Wharf and hopes to get his share of the trade. Messrs. McPherson Brothers have just got into their new store on Union street, and with better accommodation, expect to do a much larger business than before. They have a large and choice stock of groceries, and are classed with the best retailers in the city.

No young man can possibly have mistaken his calling who finds in it what the world wants done.

STORAGE FREE AND IN BOND.

Customs Entries Passed, and goods stored at lowest rates. Special facilities for shipping goods to all points. Goods MARKED and WEIGHTS and GUAGES taken CORRECTLY. You can save DOUBLE FREIGHTS by keeping Teas, Sugars and other heavy goods with us.

BLAIKLOCK BROS, Agents,

17 Common St., MONTREAL.

ALL GROCERS SHOULD SELL
THE

**ROYAL
DANDELION
COFFEE**

Manufactured by

ELLIS & KEIGHLEY,
TORONTO.

JAS. WATSON & Co.,

Coffee and Spice
Dealers.

Toronto, Ont.

**W. A. McCLEAN
& CO.,**

OWEN SOUND

OFFER TO THE TRADE

LONG CLEAR
BREAKFAST
SMOKED BACKS
SMOKED BELLIES
SPECIAL ROLLS

BACON

Write for Quotations.

GANONG BROS.,

ST. STEPHEN, N.B.

MANUFACTURERS OF THE



CHOCOLATES.

N. K. FAIRBANK & CO.,

COMPOUND



REFINED LARD.

185 WELLINGTON ST., MONTREAL.

CHICAGO.

ST. LOUIS.

NEW YORK.

Condensed Mince Meat.

Handled by retailer
as shelf or counter
goods. No waste.
Gives general satis-
faction.

Will not ferment in
warm weather.

Sells at all seasons
by all wholesale
grocers.



Although fruits are
scarce and high, price
same as last season,
\$13.50 per gross net.

Packed in $\frac{1}{4}$ and $\frac{1}{2}$
gross cases.

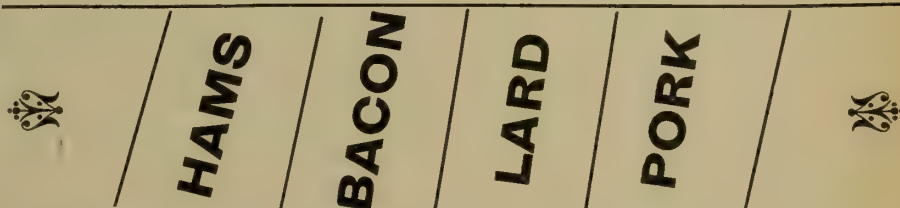
Sole manufacturer
for Canada.

Ask your wholesale
grocer for it.

J. H. WETHEY, St. Catharines, Ont.

GEO. MATTHEWS

-PACKER and CURER.-



PURE LEAF LARD A SPECIALTY.

PACKING HOUSES, OTTAWA, PETERBORO' and LINSLEY, ONT.

"Mallawalla" Pure Indian Tea.

A rich and delicious blend. Put up in 1-2 and 1
pound tinfoil packages, with attractive labels. Packed
in 50 lb. Cases, separate or assorted, half and half. Re-
tails at 50c. per pound, allowing the jobber a handsome
profit, nothing equal to it in the market for the money.

W. H. GILLARD & CO.,

WHOLESALE GROCERS, HAMILTON, ONT.,

Agents for Canada.



TORONTO MARKETS.

TORONTO, May 7, 1891.

GROCERIES.

The grocery trade is still lacking in spirit. The week's sales have been about on a par in volume with those of last week. May does not generally open very bright, as farmers are then engrossed with seeding operations, but the opening of May this year is duller than it commonly is. The sugar trade is yet in its spring languor. The tea trade is rather quiet as the season for new stock draws on. Canned goods go out freely, if the output be compared with the supply. Dried fruit is in steady and light request. There is no very strong demand in any line. Yet the conditions of trade are improving so far as betterment of the markets for home products goes. The farmer now gets good prices for nearly everything he raises. The expectation is therefore strong and rather general that there are good times not far ahead of the grocery trade. Money is freer, and remittances on account are fairly satisfactory.

CANNED GOODS.

There are very few changes in the position of canned goods, and such as there are have been preceded by symptoms duly noticed in former reports. There is a fairly large output of stock, though if there were an abundance of goods the present rate of sale would probably be considered slow. Peas are joining tomatoes in the class of very scarce commodities, and very little can be done below \$1.30, the lowest figure (\$1.25) in our quotations being virtually cancelled, as little or no stock is any longer available at that price. Corn is also firmer, most of the jobbers holding for \$1.15 as the inside figure. It is getting into rather small compass. Tomatoes are immovable at anything under \$1.50. The stock here has shrunk into limitations very unusual thus early in the season. Salmon is getting into a good position for holders, and it is predicted that the market will be bare before six weeks have passed. Already houses on the street are buying from each other to fill out orders. The demand for lobsters is not strong, but the stock is small, and prices are consequently firm. If prices in all lines were easier trade would be freer, there is little doubt, but the present movement of trade will suffice to carry off the remainder of the pack in most lines. There is no business of any moment doing in future contracts. Packers are loath to undertake any orders, and jobbers do not seem eager to get quotations. There is no doubt better stock is to be had if jobbers withhold their orders until the prospects begin to be outlined at least. It is reported that the frost of a few nights ago destroyed the prospects of the peach and cherry crop in the Niagara district, the trees being in bloom at the time.

COFFEE.

There is not so good a demand for coffee after the close of the winter, as consumption is greatest throughout the country in cold weather. The trade now is rather quiet.

Stocks are fairly full, and local prices stationary, though outside firmness is developing in most grades and growths.

DRIED FRUIT.

Currants have relapsed from the point to which they were flushed by the rise in the primary market and leading centres of distribution. There has been no ebb in outside quotations, but the advance made here was not warranted by the state of this market, in which there is a better supply of stock than there was believed to be. Provincials in barrels are 6¼c., in half-barrels 6¾c., in cases 6½c., and Filiatras and Patras are lowered a quarter of a cent all round. Valencia raisins off stalk are to be had as low as 5¼c., and layers are down to 7¼c. Prunes in cases are 8½ to 10c., and are scarce. There is no stock in casks.

NUTS.

Nuts are not very seasonable goods; the demand wanes to a very weak movement in everything but cocoanuts, in which there is a quiet trade doing at \$6.

RICE AND SPICES.

The demand for rice has now to wait on the supply. Nearly every wholesale house here is out of stock. One house is expecting a car load. The mills, however, are sold out. They have been buying back from wholesalers rice that they sold them a short time ahead of delivery. The vessel with the first rough rice of the season is due on the 18th inst., but by the time the raw material gets through the mills the month will be pretty well over. Spices are unchanged, and in demand at the usual rate.

SUGAR.

The trade in sugar is no better than ever. The demand is slow and moving off but small quantities at a time. The general state of the sugar trade is unsatisfactory. Buying is probably kept in check by the same causes as make trade in most lines dull just now. The unsettled condition into which the removal of the United States duty on raw threw this market, is probably now mostly recovered from, the belief that sudden legislation will not be applied being now more general apparently than it was. The question is being considered by the Government, and some proposal may be made shortly to the House. A notice of motion has already been given by a member of the Opposition for the abolishing of the duty on raw, and an intention to introduce a counter motion has been signified by another member, who aims at the protection of the beet sugar industry. Granulated sugar is unchanged, being 6¾c. in lots not less than 15 barrels in quantity, and 7c. in smaller quantities. Yellow is selling at 5.15 to 5¼c. The cutting noted last week in yellows has been stopped, and prices now pretty well agree upon the basis quoted above.

SYRUPS AND MOLASSES.

The sales in syrups and molasses have been but moderately large. The demand has been rather better for syrups of the grades now upon the market. Low grades are yet scarce. Molasses is quiet.

TEAS.

A fairly good movement of stock has been going on. Low grade Hysons continue scarce, none being purchasable below 19 to 20c., and only very common tea is to be had at that. Ping Suey gunpowder has gone up in price as it has gone down in supply. In a short time it has grown two or three cents dearer, and the bottom quotation for it now is 25c. Low grade Congous are quoted from 14c. as the base of prices. There is no change in other grades of Congous. In

Japans the only really low grade teas worth considering are the nibs, obtainable now at 15 to 16c. They are by far the best value now offered in Japan, being of fine drawing quality, notwithstanding their coarse make. The first new Japans are expected here in about three weeks. They are of the higher grades, being all garden teas, and the quantity brought upon this market will, as usual, be small. The market for Japan has opened out firm, and present indications do not point to low prices.

PETROLEUM.

Prices are steady and business moderate. Canadian refined is unchanged at 16c.

In its weekly oil report the Petrolia Advertiser says: Petrolia crude is \$1.38½ per bbl. Oil Springs crude \$1.40½ per bbl. The market is very firm at these quotations, and refiners have commenced to stock up for the fall trade, when they expect a larger business than ever before. There is no doubt about it, the country is prospering and increasing, as is evident from the increasing consumption of coal oil, which is as good an indication of the prosperity of the country as can be obtained from any source. All the drilling tools in the oil region are going full blast, and we do not hear of any dry holes being obtained. Refined is 12½ to 13 cents; gas oil and petroleum tar have advanced in price, and are now quoted at a dollar a barrel, f.o.b. here.

DRUGS AND CHEMICALS.

Brimstone is quoted ¼c. higher in small quantities, the price running now from 2½ to 3½c. Iodine is up to \$5.50 and \$6, or 50c. higher than it was a week ago. There are no other changes. Business is but fair.

BUTTER AND CHEESE.

The market is being more liberally stocked. The demand keeps pace with it as well. Prices have therefore kept pretty stationary. The quality of the butter received has been on the average rather good. The spring has opened with improvement in this respect, more good butter being now marketed than is usually the case in early May. Most of the receipts are in large or pound rolls. Pound rolls are appreciating, quoting just now at 20 to 25c. The demand is partial to pound rolls as the majority of consumers find a pound at a time suffices, unless their distance from the dealers' is considerable. Large rolls are wanted too, but not so much as pound rolls. The quotations for tubs are

E. LAZENBY & SON,
18 TRINITY STREET, LONDON.



Absolutely the Finest Quality of Pickles Packed, most generally used in England. Quotations on application.

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Send to Adams & Sons, 23 Church St., Toronto, Ont., for beautiful advertising matter.

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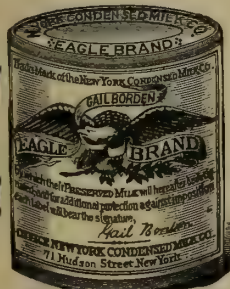
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TORONTO Wright & Copp, Agents,
40 Wellington St. East.

MARKETS—Continued.

17 to 21c. for choice, and 14 to 16c. for medium. Large rolls are 17 to 21c. Low grade and store packed go from 5 to 10c.

Cheese quotes a little lower for Septembers, late fall makes bringing 11½ to 12c., summer 10 to 11c. and skims 8 to 9c. These prices are firm.

COUNTRY PRODUCE.

APPLES—go at \$4 to \$6 per barrel. The market contains little but good stock, as apples of inferior grade at the outset have not had the endurance in them to remain marketable thus late. The stock now to be had is limited, and goes slowly because of the stiff prices.

BEANS—are not in special demand but they are in very low supply. They quote still at \$1.30 to \$1.60 the latter price being for choice hand-picked stock.

DRIED APPLES—Remain pretty much in the position they had got to last week. They bring from 8¾ to 9½c., and are selling very well.

EVAPORATED APPLES—Are likewise unchanged. Good stock brings 13½ to 14c., and the supply is just about sufficient to keep prices where they are.

EGGS—Are improving. They are worth 12 to 12½c. There is a steady supply, but not so liberal one as was last week.

HAY—Timothy is worth \$9.50 to \$10, and mixed hay is \$8 to \$9. Receipts are fairly good.

HIDES—Are quiet at 5 to 5 1-2c. for No. 1 green. Buyers are not anxious to trade yet, as grubby stock has been offering for some time. This spring hides were quite grubby.

HONEY—Is quiet at 7 to 10c., according to quality, for clear, and 14 to 16c. for sections.

HOPS—Are moving ordinarily at 35 to 38c.

OATS—Are easier at 51c.

ONIONS—Are very scarce, holders being in a position almost to dictate prices. The quotations range from \$4.50 to \$5 per bbl.

POTATOES—Cars are unchanged at \$1 to \$1.05. Out of store lots are steady at \$1.15 to \$1.20.

SEEDS—Alsike is \$7 to \$8.50, red clover \$4.50 to \$5, timothy \$1.20 to \$1.65.

SKINS—Sheepskins are \$1 to \$1.50, calf skins are 6 to 8c.

STRAW—Is in little request. The prices are yet \$5 to \$7.

TALLOW—No change, 5½ to 6c. for refined, 2c. for rough.

Wool—Is 18 to 19c. and is as dull as ever.

FISH.

The fish market has not assumed its activity yet. Pickerel is out of stock because out of season. There are few pike, and the price is 5c. White fish is beginning to come in from Ontario waters; The Manitoba supply always stops after the frozen stock is got off the market. The price for white is 7 to 8c. Salmon trout is scarce yet and sells at 7c. Lake herring is \$2.50 per hundred (by count). Halibut is plentiful at 15c. There is no haddock. Cod are not wanted. The trade in fresh fish is beginning to have better encouragement from the demand. Cured fish of all kinds is dull at quotations.

GREEN FRUIT.

Cold weather has given a setback to the trade in green fruit, and has checked the advance that seemed to be inevitable in the price of lemons. Oranges are steady at prices the same as those of a week ago. Valencias are \$6; Riverside seedlings are \$4.50; Floridas are \$4.50; Messinas are \$3.50 to \$4. Messina lemons are \$4.50 to \$5.50; Palermo lemons are \$4 to \$4.50. Sweet potatoes are \$5 and about done. Pineapples are 10 to 20c. Bananas are getting scarce and dear. They are \$1.75 to \$2.50. Strawberries are selling at 25 to 30c. per box. Tomatoes are \$4.50 per crate of 4 baskets.

PROVISIONS.

Trade goes on at a fairly good rate of movement. The receipts of dressed hogs have fallen off until there are no more come in by rail. Street receipts are also limited. Products quote very much the same as they did a week ago, the only advance being in mess pork.

BACON—Long clear is 8 to 8½c., bellies are 10½ to 11c., backs are 10½ to 11c., rolls are 8½ to 9c.

DRESSED HOGS—On the street are \$6.75 to \$7.

HAMS—Are firm at 11 to 11½c.

LARD—Is steady at 9¼ to 9½c.

MESS PORK—Is \$16 for Canadian heavy and \$17.50 for short cut.

SALT.

The usual season's activity has been reached. A very fair demand for all kinds is at work. Prices are steady and unchanged from the quotations given a week ago. The Toronto Salt Works sold on Tuesday: Two cars sacks, 70c.; 2 cars barrels, \$1.40; 1 car dairy, \$1.25.

DRY GOODS.

The cool weather has been unpropitious. The trade in goods that are calculated for fine weather use is under a cloud when the weather is dull or cold. There is usually a pause in buying now at any rate, as orders for the spring trade have been filled, the demand from retailers has not got well started, and the winter trade is not yet being thought of seriously. There is not much stocking up in a sorting way during seeding. The weather has to become quite pronounced in its fineness before business is brisk with country dealers.

RAW FURS.

Raw furs are quiet at following quotations—Beaver, per lb., \$4.50 to \$5; bear, per skin, \$10 to \$25; cub, per skin, \$5 to \$12; fisher \$3.50 to \$5; fox, red, 81 to \$1.50; fox, cross, \$2 to \$5; lynx, \$1.50 to \$2.50; martin, 75 to 90c.; mink, dark, 75c. to \$1.50; Muskrat, fall, 12c.; spring rat, 25c.; winter, 15c.; otter, \$8 to \$13; racoon, 25 to 80c.; skunk, 25 to \$1.75.

MONTREAL

MONTREAL MARKETS.

MONTREAL, May 7, 1891.

There has been little change to the general position of affairs since our last, but business has continued to improve in a steady way, and with the opening of the canal and the dispatch of the first boats this week, more movement is looked for, and will no doubt take place. No particular feature is to note this week, except the spring fruit sales which are referred to elsewhere.

SUGAR, SYRUPS AND MOLASSES.

The sugar market shows little change, and dealers are still holding off. Business, therefore, rules dull and the position remains uninteresting. Prices remain unchanged, 5 to 5¼c. for yellows and 6½c. for granulated.

Syrups are very quiet, and prices are the same, 3½ to 3¾c. being still the range.

There is a fair jobbing trade to note in molasses, and stocks are becoming very small. Advices from primary markets con-

WE ARE BUYING
Dried Apples.

SEND SAMPLES
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ESTABLISHED 1890.
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GENERAL COMMISSION MERCHANTS.
44 FRONT ST. EAST, TORONTO.

WE ARE BUYING
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JAMES E. BAILLIE, PORK PACKER, TORONTO.

Long Clear Bacon, Mess Pork, Short Cut Pork, Breakfast Bacon, Backs, Spiced Rolls, Pure Lard, Sugar Cured Hams, White Beans, Dried and Evaporated Apples, at close prices. Write for quotations.

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All kinds of produce handled. Consignments solicited. Carriers supplied.

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Hams, Breakfast
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New curing, now ready.

For Choice full flavor goods send us a Sample order.

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CANNED FINNAN HADDIES

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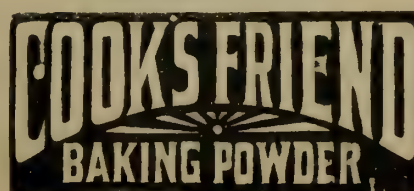
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Is Honest Goods and just
the Thing on Which to
Make or Extend a Business.



The Best Grocers Make
a Point of Keeping it always in Stock.

MARKETS—Continued.

tinue strong, and it is not expected that any reduction of movement will come in the near future. Trinidad was in a jobbing way at 31 to 32c., and Barbadoes is firm at 35c.

RICE.

There is nothing doing locally, buyers awaiting the fresh supplies. Advices from first markets are firm and do not indicate the probability of any great change in values. We quote: Japans, \$4.50 to \$5; choice, \$4.25 to \$4.50; standard, \$3.90; and off grades, \$3.50 in car lots.

TEA.

This market has continued to show a fairly active feeling and a fair movement is to be noted especially in Japans. Low grade are now practically cleared up there being few to be had under 16c., white stock worth from 23 to 26c. is scarce and wanted, all early grades being well picked up.

DRIED FRUIT.

There has been no business of great importance in this line since our last report, but jobbers have been turning over some nice little lots in a quiet way. No change has occurred and prices are exactly as they were. Currants remain a firm feature and we hear of sales at 6c. in barrels, while half barrels have brought 6½ and cases 6¼ to 6½c. according to quality. There is nothing doing in raisins, but with the opening of the canal and the dispatch of the first freight boats this week some improvement is expected in them as they should benefit with other lines. Common stock rules the same and business has done at 5¼ to 5½, but prime are held at 5½ to 5¾. Other descriptions of dried fruit present no noteworthy features.

GREEN FRUIT.

With the first of the big auction sales of oranges and lemons this week, and another to follow on Monday next, there has been little to note aside from them. At the Charington sale on Monday, the lemons sold fairly, and we think that a quotation of \$4 to \$4.50 is a fair range for them. Most of the fruit at Monday's sale was bought on American account, and will go through, so that it will have little effect on our market, while a considerable bulk of the incoming cargoes are already placed under order. Oranges also brought good figures, better than expected, and prices may be quoted at \$3 to \$3.50 per box, and \$5 to \$5.50 per case.

CANNED GOODS.

The local trade in this line remains quiet, aside from the speculative buying we noted some time ago, but the firm feeling is fully maintained. Tomatoes, peas and corn are in very light supply, and firm white salmon are stiff.

FISH.

There is nothing doing in this market and business is a mere bagatelle, while prices show no alteration at all in the absence of business.

PROVISIONS.

The provision market shows no change and business is of a quiet kind. We quote: Canadian short cut, per barrel, \$17.00 to \$17.50; mess pork, western, per barrel \$16.50 to \$17.00; short cut, western, per bbl \$17.00 to \$17.50; hams, city cured, per lb 10¼ to 11½c.; hams, canvassed, per lb 0 00 to 0 00c.; lard, Canadian, in pails, 8½ to 9c.; bacon, per pound, 9 to 10¼c.; lard, com., refined, per lb, 8 to 8¼c.

EGGS.

Since our last there has been some new developments in the egg market of an interesting nature. They were the purchases of

Butter, Eggs, Potatoes, Onions, Cheese, Oats, Apples, Hay, Straw, Hogs, Poultry, Fish, Evaporated and Canned Goods wanted at once

BEST BRANDS OF

Bakers' and Family Flour

ALSO WANTED.

We handle all lines of FARM AND ORCHARD PRODUCE as well as DAIRY.

Write for Quotations for this market or Britain to

IMPERIAL PRODUCE CO'Y.,
OF TORONTO, LTD.,
69 Front Street East, Toronto.

some large quantities for export at 11c., and several firms intend to go into the exporting of eggs largely this season, as advices from London and elsewhere in Great Britain are of a favorable nature. Present stocks here are small and prices are held at 11½ to 12c.

BUTTER.

There is a steady, regular movement in new made butter at good figures, while new creamery has made its first appearance on this market and is selling at good prices, 25 to 26c. for what lots are offering. Townships dairy runs at 24c., and old dairy is slow of sale at a wide range in price according to the quality. New made creamery 26c.; fine Townships, 23 to 24c.; fine Morrisburg and Brockville, 22 to 23c.; fine Western rolls, 18 to 20c.; old butter, 6 to 12c.

CHEESE.

The market has furnished few features as far as the spot market is concerned, but there has been sufficient trading in the country to indicate the future position of the market with a certain degree of certainty. Sales have been made at Brockville, Belleville, and west of Toronto of April cheese at figures which mean 10½c. and a fraction more here, and the quantity is considerable enough to allow the figures mentioned to be quoted as a basis for business here. The cable remains unchanged at 59s.

GRAIN.

The grain market remains about as before but there has been a little more business doing especially in peas and the demand for freights is more active with very little space offering for the present month. The stocks in store compared with those of a week ago show an increase of 124,099 bushels of wheat, 1,326 bushels of corn, 14,493 bushels of peas, 28,679 bushels of barley, 2,869 bushels of rye, and a decrease of 19,672 bushels of oats. Compared with a year ago there is an in-

crease of 520,654 bushels of wheat, 135,067 bushels of oats, 7,147 bushels of barley, and a decrease of 162,882 bushels of corn, 173,536 bushels of peas, and 25,962 bushels of rye. We quote: No. 1 hard Manitoba, \$0; No. 2 hard Manitoba, \$1.18 to \$1.20; No. 3 do., \$1.08 to \$1.10; No. 2 Northern, \$1.11 to \$1.13; feed do., 67c. to 70c.; peas, 95c. per 66 pounds in store; 98c. afloat May; Manitoba oats, 56c.; Upper Canada do., 58c. to 59c. per 34 pounds; corn, 80c. duty paid; feed barley, 62 to 65c.; good malting do., 70c. to 75c.; rye, 80c. to 81c.

FLOUR AND MEAL.

The flour market remains firm and there is a good business passing both on local account and for down below, while prices are generally held. The stock in store shows an increase of 4,431 barrels compared with a week ago, and 9,377 barrels compared with the corresponding date last year.

Meal continues quiet and prices more or less nominal. The stock in store shows a decrease of 85 barrels with a week ago, and 122 barrels more than a year ago. Patent spring, \$6.00 to \$6.30; patent winter, \$5.85 to \$6.25; straight roller, \$5.35 to \$5.50; extra, \$5.15 to \$5.20; superfine, \$4.90 to \$5; city strong bakers', \$5.75 to \$6.00; strong bakers', \$5.50 to \$5.75; Oatmeal, standard, per bag, \$3.10 to \$3.15; granulated, \$3.20 to \$3.25; rolled, \$3.20 to \$3.25.

ST. JOHN, N.B., MARKETS.

ST. JOHN, N.B., May 5, 1891.

GROCERIES.

Trade has been quiet the past week, though no more so than usual about the 1st of May, when everyone seems to be moving. There is no great change in the prices. Beans have advanced a little. Flour holds steady. Late advices point to a sharp rise in wheat. The demand for flour and meal is still limited to present wants, as buyers seem to think there ought to be a reaction.

FISH—Are coming in very slowly, and are hardly enough for local demands. The price is also high, large cod selling at \$4.85 to \$5, and medium at \$4.50 to \$4.75; pollock at \$2.40 to \$2.60. Pickled fish are in good demand, with only a limited quantity for sale, and the price is about the same as last quoted. Fresh halibut are selling at 8½ to 9c; gaspereaux, 55 to 60c. per hundred.

POTATOES—There has been a steady demand for potatoes, and prices remain unchanged. They have been selling ex vessel at \$1.80@2 per bbl., and from store \$2.10 to \$2.25. Expect to see them higher shortly.

APPLES—The demand has not been as great as usual, and prices are somewhat depressed, though No. 1 Nonpareils are in good demand at \$4.25 to \$4.50. Dried apples are scarce, and are selling at 9½ to 10c., evaporated at 15 to 15½c.

EGGS—Are in good demand and sell readily at 10½ to 11c. The supply seems limited.

BUTTER—Is without change. There is a demand for choice, but what is offering seems of inferior quality. The price is from 16 to 18 1-2c.

BEANS—Seem to be scarce, especially hand picked, and have advanced. Choice are selling at \$1.85 to \$1.90; mediums at \$1.70 to \$1.75.

FLOUR—There has been a fair demand for flour, and the market remains steady. Though higher prices are looked for, it can be bought in small lots cheaper than it can be landed here for. High grades are selling at \$6.10 to \$6.20, medium patents at \$5.60 to \$5.75.

ST. JOHN'S MARKETS—Continued.

CORNMEAL—Is without life, and is being sold in small lots at \$3.80 to \$3.90.

OATMEAL—Standard \$6.40 to \$6.50, roller \$6.50 to \$6.65.

MOLASSES—There has been very little new crop arrived here. The price is higher, and from what can be learned there is only a very few cargoes on the way. New Barbadoes is 34 to 36c.

HALIFAX MARKET QUOTATIONS.
(Wholesale Selling Rates.)

HALIFAX, May 6, 1891.

Since writing to you last week there is not much new to report in this market.

BREADSTUFFS—These seem to be a little bit easier. The feeling is that perhaps the top of the market has been reached. Several cars of barley have arrived here lately, and have realised at from \$3.80 to \$4 in car load lots. Beans are quoted at \$1.85 delivered here on cars.

MOLASSES—The feeling is a little firmer, and an advance is looked for. There has only been one arrival since we wrote, of Antigua, and it was held at 33c. The Woodside Refinery, which has been started lately, under fresh management, has recently had a large cargo of St. Nevis molasses, which it is working up into sugar. The N. S. Refinery is closed down, at present, awaiting the budget. Buyers are very chary about placing orders.

FISH—There is nothing to report. There have been no arrivals of any kind. Canned lobsters are coming in in small lots, and are fetching high prices. \$6.75 was paid a few days ago for a lot of inferior 1 lb. talls unlabelled, and an active demand exists, so that the probabilities are for higher prices in consequence of the inquiries from England and the Continent.

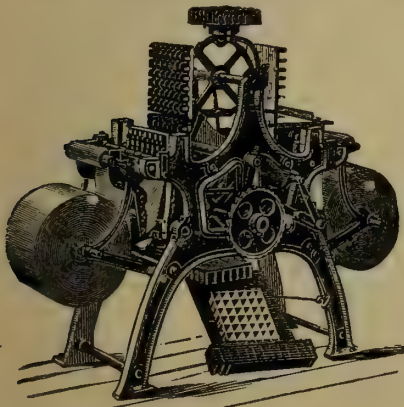
ALL GROCERS SHOULD SELL
THE

**Royal
Dandelion
Coffee**

Manufactured by
ELLIS & KEIGHLEY,
TORONTO.

Northumberland Paper and Egg Case Co

Sole Manufacturers of Machine Made Egg Case
Fillers. (Straw Board.)



We also make a first-class Wooden Case, and can therefore supply a complete Egg Case at the lowest possible price. For prices and other information, address the Mills, CAMPBELLFORD, ONT

N. WENGER & BROS.,
AYTON, ONT.
Manufacturers of

Winter Wheat Flour

KLEBER
and
EDELVEIS } Patents.

MAY BLOSSOM—(straight roller).
MINERVA—(extra).

Write for Samples and Prices,

N. Wenger & Bros.,
AYTON, ONT.

MELDRUM & DAVIDSON,

MERCHANT MILLERS,

PETERBORO',

MANUFACTURERS OF

Choice Winter Wheat and Manitoba

FLOURS

Mikado, White Lilly,
Delight, Manitoba.

Feed of all kinds and Mixed Cars a Specialty. It
will pay you to give trial order.

HALIFAX AGENT. J. P. Cox.

Brantford New Mills.

We can supply you with Flour, Meal, Grain
and Feed in whole or mixed cars, at prices as low,
if not lower, than any firm in Ontario, and
should you favor us with a trial order, we feel
confident of a continuance of your trade.

Orders filled promptly. Wire for prices.
Yours, etc.,

J. & R. ROBSON,
Please mention THE GROCER. Brantford, Ont.

SEAFORTH OATMEAL MILLS

Manufacturer of and Dealer in

Rolled, Granulated & Standard Oatmeals,

Split Peas, Pot Barley, Cornmeal, and
General Produce. Eggs a specialty.

D. D. WILSON,
SEAFORTH, ONT.

Dominion Mills,
LONDON, ONT

HEADQUARTERS FOR

OATMEAL

CORNMEAL, POT BARLEY,
SPLIT PEAS, ROLLED WHEAT,
AND ALL BREAKFAST CEREALS.

Write for Samples and Prices.

GARTLEY & THOMSON,
303 to 311 Talbot St.

Canadian White Enamel Sign Co.,
Sole Agents for Caesar Bros.
The Most Durable Sign Letter.

4 Adelaide St. W., Toronto.

A responsible agent wanted in every town
and city.

WALKER, HARPER & COMPANY
OXFORD MILLS.

"FLOUR" Manufactured by
Improved Roller System.

BRANDS:

Golden Star. Golden Sheaf.
Oxford. Ontario Queen.
Regal. Jubilee.

Manufacturers of
STANDARD AND GRANULATED OATMEAL.
ROLLED OATS. ROLLED OATMEAL.

DEALERS IN

Grain, Seeds, Bran, Shorts, Beans, Mid-
dlings, Chop Feed, Pot Barley,
Split Peas, Cornmeal.

ADDRESS:

NORWICH, ONT.

Mixed cars a specialty.

HODD & CULLEN

Roller Millers.

FLOUR

Manufactured "Hulgarian" System.

Our brands are

Classic,
Anchor,
White Frost,
Challenge,
Diadem,
Strong Bakers.

Heavy dealers in

Oats, Oatmeal, Beans,
Peas. Middlings, Bran.

Quotations by wire.

Address, **STRATFORD, ONT.**

**EMBRO
OATMEAL
MILLS.**

D. R. ROSS, EMBRO, ONT.

A CHOICE QUALITY OF

Roller, Standard and Granulated

Oatmeal

IN BARRELS, HALF BARRELS OR BAGS.

Selected WHITE OATS only used. For prices
of Oatmeal or Oathulls in Car-loads or less quan-
tities, write or wire, and will reply promptly.
Can ship via Canadian Pacific or Grand Trunk
Railways. Have new machinery for the manu-
facture of Rolled Wheat and Graham Flour and
will be pleased to have orders.

PATRONAGE THAT RUINS.

A paragraph in our Business Changes this week gives the final sequel to a departure from the ordinary courses of business, a departure that had a downward tendency from the outset. The paragraph refers to the sale of Fitzpatrick & Co.'s general stock in Wallaceburg. Fitzpatrick & Co. is the style of a retailer who traded in the village named. He made the serious mistake of accepting the proposal of the Patrons of Industry to supply their members with goods at the prices or rates prescribed by that body. When a trader once submits to the dictation of a league of consumers he is already on the way of the lost. His failure or his impoverishment is a foregone conclusion. The sort of compact to which he becomes a party with the Patrons is just the kind to efface him as a business man if he holds to it long enough. It is an undertaking in which nobody is bound but the trader. His obligations are clearly set forth, his privileges are clearly a matter of grace with the customers whose bondman he has become. A man who engages to sell goods on the terms required by the Patrons will soon have no customers but Patrons. Other consumers will not deal with a man who discriminates against them. If the Patrons are thriving, he may do some business with them, but his profit is too narrow for their trade of itself to suffice for his prosperity. If any bankrupt stock is being run off near him or any exceptional bargains from any other stock, there is nothing to prevent the Patrons from going in and getting the advantage. If the Patrons have money they deal with him, because they can get special bargains. If they have no money and no produce they can probably do as well somewhere else, or they take advantage of their knowledge of invoice prices to bring him down in his credit terms. When a man fails through truckling to their luckless patronage, they let him fail. Nor are wholesalers likely to be very merciful to a man who has been so imprudent a trader as to surrender his independence to an association of consumers. Such a man, in their eyes, lacks one of the requisites of a trader that ought to be trusted, and if he fails there are not many of his creditors will vote him another chance.

FEE ON BONDED GOODS.

A subscriber writes: "Let me know per GROCER if an entrance fee can be collected on bonded goods coming in from the States and oblige."

No entrance fee can be collected on bonded goods. That answer, if we understand the question rightly, disposes of the matter. If the bonded goods are going through this country to some point in the United States from another point in that country they will be manifested right through, and no entrance or other charge will be col-

lected in this country. If the goods are sent bonded to a Canadian destination, they may be manifested to the nearest port of entry, and there the duty will have to be paid. It may be that the point of traffic to which the goods are sent is not a port of entry, and then the duty will have to be paid at some other point near it that is a port of entry. Sometimes goods bonded to a Canadian destination are manifested simply to the frontier, where the duty then has to be paid.

TELL
THE TRUTH IN ADVERTISEMENTS

"20 LBS. BRIGHT SUGAR \$1, TO EVERY PURCHASER OF 5 LBS. OF THE BEST TEA THAT HAS EVER BEEN OFFERED TO THE PUBLIC IN THIS TOWN.—In consequence of the United States Government having taken the duties off all sugars it becomes compulsory for the Canadian Government to do likewise; but in order to recoup the treasury for the loss of revenue thereby sustained, a duty of at least 10 per cent. will be imposed on all Teas imported into Canada after the delivery of the budget speech in the House in May."

The above appears in the advertisement of Kenny & Cockrill, Gananoque. It is not compulsory on the Canadian Government to remove the duty on sugars. Even if a change be made in the duty it is not by any means likely to come into effect at once. The States gave six months notice before they removed the duty. THE GROCER does not believe that a duty will at once be put on tea. The assertion that the loss of revenue would be made up by putting a 10 per cent. duty on tea is as absurd as to say that a drop of water would fill a ten quart pail. It would take a specific duty of at least 15c. per lb. on tea, to make up for the loss in revenue and not an ad valorem duty of ten per cent. It is such statements as these that often cause consumers to regard anything appearing in an advertisement with doubt. Business men should tell the truth in their advertisements or else not advertise at all.

Master the whole business and the way to fortune has been mapped out.

Every line of goods embodies a history and a science worth years of study to understand.

A feather duster disperses but does not remove the dust from the store.

Rivalry, open, fair, good natured and enterprising, is the life of business.

A customer secured is a promise of greater salary in time.

A reputation for truthfulness is indispensable to permanent and satisfying success.

One thing in particular should be impressed upon clerks—the necessity of careful attention to small customers.

A. H. BADGEROW.

ALEX. H. DIXON.

The Badgerow, Dixon Bonded Vinegar

Manufacturing Co.,

79 and 81 Jarvis St., Toronto

Highest award, Toronto Exhibition.

THE
BOYCOTTED
WHOLESALE GROCER.

The boycott which the Wholesale Grocers' Guild have endeavored to enforce against me, has not had the effect they predicted, and I am prepared to offer Sugars and all other lines of Goods as heretofore.

My price for

EXTRA GRANULATED SUGAR

For one or more barrels

Is Twenty cents per hundred less than the

COMBINATION

And my quotations for other Goods are equal to, in all cases, and lower in most cases than those offered by

GUILD HOUSES.

DISCOUNTS--

Are one and one-half per cent. off Sugars, Syrups, and Canned Goods. Three per cent. off General Goods.

The Guild Discounts are only one per cent. off Sugars.

Send for quotations of any special lines you may be open for.

SUGARS, TEAS,

SYRUPS, TOBACCOS,

MOLASSES,

BAKING SODA, SAL SODA

JAPAN RICE, RAISINS,

CURRANTS,

FRUITS OF ALL KINDS,

SPICES, NUTMEGS,

BAKING POWDERS,

CREAM TARTAR,

BROOMS, BRUSHES,

and WOODENWARE,

And all other Goods in the Grocery line.

I call your special attention to my Uncolored Japan Tea at 15c.

JAMES LUMBERS

Wholesale Grocer,

67 Front St. East,

TORONTO, ONT.

DAVIDSON & HAY

**Wholesale Grocers,
36 Yonge Street,
TORONTO, ONT.**

Aylmer Chicken Soup

Great care being used in preparation of this highly commended Canadian Manufactured Article. As a Strengthening Food it is very wholesome and nutritious.

If you haven't already got it in stock, send order.

Sloan & Crowther

**WHOLESALE GROCERS,
TORONTO.**

- PRUNES -

H. P. ECKARDT AND CO

**Wholesale Grocers,
3 FRONT ST. EAST, TORONTO.**

Thos. KINNEAR & Co

**Wholesale Grocers and Importers of
TEAS,
SUGARS,
COFFEES,**

AGENTS FOR

Cherry's Irish Mustard, X.D.S.F.

This is superior to any other grade in the market. Try it.

47 Front St. E., - TORONTO.

BALFOUR & CO.,

IMPORTERS OF TEAS

AND

**Wholesale Grocers
HAMILTON.**

WARREN BROS. & BOOMER,

IMPORTERS

AND

**WHOLESALE GROCERS,
35 and 37 Front St. East,
TORONTO, ONT.**

**SUGARS, COFFEES AND TEAS,
SPECIALTIES.**

SMITH & KEIGHLEY

WHOLESALE GROCERS

AND IMPORTERS OF

Mediterranean Fruits.

**FINEST SELECTIONS IN THE MARKET
-OF-**

**China, Japan, Indian and Ceylon
TEAS.**

9 Front St. E., Toronto

EDWARD

ADAMS & CO.

ESTABLISHED 1846.

**Wholesale Grocers and Importers of
TEAS,
SUGARS,
COFFEES,**

**Tobaccos, Wines and Spirits
95 & 97 Dundas St., London, Ont.**

STEEL, HAYTER & CO

IMPORTERS OF

INDIAN TEAS

Direct from their estates in Assam.

Assams, Kangras, Darjeelings and Indian
Oolongs in stock.

PROPRIETORS OF THE WELL-KNOWN

" MONSOON " BRAND.

SAMPLES AND QUOTATIONS ON APPLICATION

11 & 13 Front St. E. Toronto.

Calcutta and London Firm: Octavius Steel & Co
Telephone 2354.

J. W. Lang & Co.

**Wholesale Grocers,
TORONTO.**

**CLARK
ARMOUR
FAIRBANK
LIBBY**

Canned and Potted Meats.

These goods usually advance
at this season.

ORDER IN TIME.

33 Front St. East.

PERKINS, INCE & Co.,

41 and 43 Front St., Toronto.

IMPORTERS.

Offer full stock of

**TEAS,
COFFEES,
SUGARS,
and General Groceries.**

A few choice MALAGA RAISINS re-
maining, also CHOICEST and FINE FIGS
in Boxes.

Just arrived: Prime Sicily Filberts

J. F. EBY.

HUGH BLAIN

FIRE KINDLER.

NON-EXPLOSIVE, ECONOMICAL, SAFE.

One Cake will light eight heavy wood
fires.

BOXES 1 GROSS CAKES.

Eby, Blain & Co.,

Wholesale Grocers,

FRONT AND
SCOTT STS.

TORONTO.

THE OLD-FASHIONED MERCHANT.

He is an old-fashioned merchant, and carries a general stock, doing business in the village of W. The town is twelve miles from a railroad, but the country is rich in farms and farm buildings, and the people are contented and happy. The merchant is well educated, even refined; yet it is the old-fashioned refinement—"fossilized," the city people call it. He represents a class now quite rare. He is more than sixty years old, and has carried on business in that village, as his father's successor, more than thirty years. The first log store there was built and occupied by his father, and he entered it at the age of twelve, remaining in the mercantile business ever since, with the exception of three years at school after he became of age. He wears no very modern stile of clothes, and when he goes into the city he attracts attention, not merely because he is old-fashioned but because so many people know and respect him. The "dudish" young men along the street watch him a moment and as he passes by vote him an old "fossil". His walk is not hurried yet he steps firmly in those heavy boots, with head erect and the bearing of one of nature's noblemen. He is a peculiar man, but his word is accepted as if it were in writing. Every one has a word and smile for Uncle John. He does not talk business at once with his customer, as if he were in haste to take what money he has and bow him out. He says there is always time in this world to be courteous first, and to do business afterward. You would never know that he thought of eating or sleeping as long as there is a customer to oblige, or any service to render a fellow-being. He is just old-fashioned enough to believe there is something worth living for besides money and self. When a woman drives up to his store alone, or with a child, he is so peculiar that he invariably goes out to greet her, assist her from the vehicle, and tells her to "run right in with the child," while he hitches the horse and brings in her baskets of butter and eggs. Then he gently takes the little tot in his arms, removes her wraps and holds the little fat hands to the stove to warm them, asking her about papa, the dog and the kittens, and lastly carries her to the open box of raisins, and tells her to take a handful and give mamma a few. While he waits upon his customer the delighted child has the freedom of the store. Uncle John is sufficiently old-fashioned to tell the truth without hesitation when asked a question regarding his goods. If he thinks a piece of goods will fade, either from sun-light or washing, he is candid enough to say so, and when asked what he thinks most becoming, gives his opinion so honestly as to provoke a smile or remark. "I recommend this piece of goods," he sometimes quietly says, and that remark is usually sufficient to determine the choice, such

is their confidence in the merchant. A customer is seldom disappointed, for the old-fashioned merchant is honest from principle—not from policy. No substitutes for real goods are ever found in his store, except by accident. If you ask for straight N. O. molasses, Mocha coffee or pure ground mustard, you will get them, or he will inform you that he has none. He has no corn syrup or glucose sugars at any price, but if low grade sugars are wanted he has them, and you will only pay the price for just the article you get. You can depend upon what he tells you, and it is quite safe to be guided by his judgment. Uncle John says that whatever it is necessary to do he considers honorable, and he has no false pride in business. If you desire any goods delivered in the village, he replies, "Certainly, some time to-day," and at some hour before you sleep the old-fashioned merchant will come trudging in with them. There is no false modesty about him, and no act which is considered legitimate is considered too insignificant for him to perform.

I wish all my readers could have the pleasure of an acquaintance with the old-fashioned merchant.—Vindex, in Michigan Tradesman.

Did you ever notice the peculiarity in the figure 9? When an error has arisen from any transposition of figures the difference between such transposed numbers is universally a multiple of the numeral 9. For instance suppose an error occurs in bringing out a trial balance or cash settlement, and that the sum short can be divided by 9 without any remainder. If it has occurred in this way there is a strong probability that the mistake has been made by transposing figures; at any rate, if such mistake takes place by reason of transposition, the sum in question will always divide by 9 without remainder. To illustrate this: If 97 has been put down as 79 the error will be 18, or twice 9, exactly; if 322 be set down as 223 the error will be 99, or 11x9, and so on between any transposed numbers. Try it and prove it.

Soap and water are cheap, but soil on goods is expensive.

Goods conveniently located save time, money and temper in showing.

Restore goods to their proper places as soon after using as possible.

BREADMAKER'S DRY HOP YEAST

Makes light white, wholesome, and delicious Bread.

For sale by all wholesale grocers, at \$1 per box.

Manufactured by

THE BREADMAKER'S YEAST CO.,

TORONTO, ONT.



Brantford and Pelee Island. } J. S. HAMILTON & CO'Y,
Sole Agents for Canada. BRANTFORD, ONT.

ORIENT MILLS.

SINCLAIR, HOOD & CO.,
(SUCCESSORS TO W. A. BRADSHAW & CO.)

Importers and Manufacturers of

Coffees,
Spices,
Mustards,

CREAM OF TARTAR, BAKING POWDERS,
FLAVORING EXTRACTS, ETC.

48-50 Lombard Street, Toronto.

THE A. G. PEUCHEN CO.,

ARE NOW MAKING

100 TONS
OF
Pure Paris Green

ALSO MAKING

300 bbls. of PAINT OIL.

See our New Catalogue containing 32
pages of all articles in the Paint Trade.

VARNISH A SPECIALTY.

THE A. G. PEUCHEN CO., Ltd.,
Manufacturers Paints and Varnishes,
TORONTO.





Quick, Strong, Reliable !!
are the characteristics of "Barm Yeast."

GUELPH, 29th December, 1890.

TO THE BARM YEAST CO., Toronto:

SIRS.—Having heard of your "Barm" Yeast I resolved to try for myself and I am very much pleased with the result. I have been baking bread for over 27 years and use a hundred pounds of flour in three weeks and I can truly say that I have not found any of the other Yeasts give as good satisfaction. The Barm Yeast has not that PECULIAR OBJECTIONABLE FLAVOUR found in most of the others.

Yours respectfully,

MRS. M. E. SWEETMAN,
24 Charles St., Guelph.

The BARM YEAST MANUF'G CO.,

TELEPHONE 1920.

35 Wellington Street East, TORONTO.

JOHN PETERS & CO.,

General Commission Merchants
and Brokers,

Halifax, N. S. and
Kingston, Jamaica, W.I.

Agents for The E. B. EDDY MFG CO.,
HULL, P. Q.

We are open to accept one or two more Agencies of first-class houses, either at Halifax or Kingston. We have a good connection and splendid storage facilities.

References: The Merchants Bank of Halifax.
The E. B. Eddy Mfg Co., Hull, P.Q.
The Mercantile Agencies.

E. P. Breckenridge, C. C. Warren,
Toledo, Pres. New York, Sec.-Treas.
Edwin Norton, W. C. Breckenridge,
Chicago, Vice-Pres. Resident-Manager.

The Norton Manufacturing Co.,
MANUFACTURERS OF

TIN CANS

By Automatic Machinery.

FRUIT, PAINT, LARD, BAKING
POWDER, FISH AND LOBSTER
CANS.

Capacity, fifty thousand cans per day.

Sole Agents in Canada for Norton Brothers
"Solder Hemmed" Caps.

Inquiries and Correspondence Solicited.

HAMILTON, - ONT.

TOWNSEND & STEPHENS,
Public Accountants, Auditors, Assignees

Sherman E. Townsend. H. Seymour Stephens.

Traders' Bank Chambers, Yonge St.,
Cable Address: "Seymour." TORONTO.

ALL GROCERS SHOULD SELL
THE

**Royal
Dandelion
Coffee**

Manufactured by
ELLIS & KEIGHLEY,
TORONTO.

GROCERS SHOULD SELL

**Cowan's
Hygienic Cocoa.**

It is undoubtedly the Best in the World.

The Cowan Cocoa and Chocolate Co. L'd, Toronto.

EDWARDS, CATCHPOLE & CO'Y

MANUFACTURERS OF

French Blacking,
Stove Polish,

Writing Inks and Mucilage.

33 Wellington East, Toronto.

**DO
YOU
SELL**

"Peerless" Washing Compound.
There is nothing equal to it. It
will pay you a handsome profit.
Your customers will like it. Address

Pure Gold Manufacturing Co.,
31 Front Street East, Toronto.

Todhunter, Mitchell & Co.

—DIRECT IMPORTERS OF—

HIGH GRADE COFFEES,

Old Government Java Arabian Mocha, Plantation Ceylon, Maracaibo
and Santos.

Grocers draw trade by selling their FAVORITE EXCELSIOR BLEND.

RELIABLE ROASTING BY PATENTED PROCESS.

:: TORONTO.

McBRIDE, HARRIS & Co., Montreal, P.Q.

ARE OFFERING THIS WEEK

Messina, Valencia and Florida Oranges. Fine Bitter Oranges and Fancy Lemons. Fresh Cocoanuts.
New Prunes, Fancy Figs and Fancy Apples. Canned, Evaporated, Dried and Green Apples.
New Maple Sugar and Syrup. Quality guaranteed.

Bargains in Nuts. Let us hear from you.

R. TEW & CO.,

Importers of
CROCKERY, GLASSWARE, CHINA, LAMP
GOODS, ETC.

10 FRONT ST. East,

(Adjoining Board of Trade Building.)

We invite inspection of our NEW decorated

SEMI-PORCELAIN WARE

in TEA,

DINNER

and TOILET SETTS.

Best value in the Market.

**SALES MADE OR PENDING.**

G. E. Husband, grocer, Kingsville, Ont., has sold out to J. W. Loucks.

R. Scates, general merchant, Highgate, Ont., has sold out to E. Beattie.

The general stock of Fitzpatrick & Co., Wallaceburg, Ont., has been sold.

J. H. Richards, general merchant, Carlow, Ont., has sold out to Thos. Gledhill.

T. B. Scott, baker and grocer, Essex Centre, Ont., has sold out to D. McDougall.

Alex. C. Foster, boot and shoe dealer and grocer, Alliston, has sold out to Wm. Foster.

The general stock of Lindsay & Co., general merchants, Griswold, Man., has been sold.

The estate of G. A. Hyndman, grocer, etc., Exeter, Ont., is advertised to be sold by auction on the 8th., inst.

W. A. Bradshaw & Co., manufacturers of coffee, spices, etc., Toronto, have sold out to Sinclair, Hood & Co. The former continue to manufacture soap.

PARTNERSHIPS FORMED AND DISSOLVED.
Walker & Hanson, general merchants, Truro, N. S., have dissolved.

Fogarty & Murphy, fish and fruit commission dealers, Montreal, have dissolved.

Reach & Barker, fruit dealers, etc., Fort McLeod, N. W. T., have dissolved, being succeeded by Barker & Miller.

J. B. Rutherford, general merchant, Stonewall, Man., has admitted Geo. Musgrove as partner, under the style of Geo. Musgrove & Co.

B. & M. Rattenbury, wholesale provision dealers, Charlottetown, P. E. I., have admitted Nelson Rattenbury, under style N. B. & M. Rattenbury.

FIRES.

The McLaren Mfg. Company, woodenware makers, Montreal, are burnt out. Insured.

Tighe & Stringer, dealers in beans, seeds, hogs and produce, Chatham, Ont., lost their warehouse by fire.

REMOVALS AND DEATHS.

Michael Skelly, general merchant, Rawdon, Ont., is dead.

T. R. Paige, grocer, Coaticooke, Que., has retired from business.

Jas. McDougall, grocer, Dutton, Ont., has removed to Essex Centre.

J. C. Marchand, of J. C. Marchand & Co., wholesale grocers, Montreal, is dead.

Thos. Johnston, grocer, Montreal, has been succeeded by his son, James Johnston.

Featherston & Co., general merchants, Essex Centre, Ont., have removed to Cottam.

James McKean, general merchant, La Have Ferry, N.S., has obtained consent for his wife, Margaret McKean, to carry on the business.

DIFFICULTIES, ASSIGNMENTS, AND COMPROMISES.

Thos. E. Babin, grocer, Moncton, N.B., has assigned.

J. B. Boudreau, grocer, Montreal, has compromised.

John Casey, general merchant, Eganville, Ont., has assigned.

The Lake Manitoba Trading Co., Lundyville, Man., has assigned.

John B. Morris, general merchant, Bridge-water, N.S., has assigned.

Stanislas Collier, general merchant, St. Telephore, Que., has assigned.

J. A. Pritchard & Co., general merchants, Wapella, Man., have assigned.

G. T. Huber, grocer, Stratford, Ont., has assigned to John Brown, Stratford.

The creditors of Wm. Hunter, grocer, Montreal, will meet on the 11th inst.

Jas. H. Dunlap, wholesale grocer, Moncton, N.B., is offering to compromise.

James Turville, grocer, Amherstburg, Ont., has assigned to J. C. Iler, Sandwich.

B. Learn, general merchant, Arkona, Ont., has assigned to Alf. Robinson, London.

John Cowan, general merchant, South River, Ont., has assigned to Henry Barber & Co., Toronto.

CULLINGS.

The experience of others adds to our knowledge, but not to our wisdom: that is dearer bought.—Hosea Ballou.

The livery of truth is often stolen for doubtful advertising.—John Wanamaker.

No man is so foolish but he may give another good counsel sometimes; and no man is so wise but he may easily err, if he will take no other's counsel but his own.—Ben. Johnson.

Is there any one so wise as to learn by the experience of others?—Voltaire.

When you pay more for the rent of your business house than for advertising your business you are pursuing a false policy. If you can do business let it be known.—Benjamin Franklin.

You can gain a reputation for wisdom by not speaking a single word. Sit still and look wise—mankind is prone to reverence the solemn ass.—Tom Benton.

Take time to deliberate; but when the time for action arrives, stop thinking and go in.—Andrew Jackson.

TRADE SALES.

W. M. Moore sold the following bankrupt stocks by auction at London:—General stock of T. Fitzpatrick, Wallaceburg, valued at \$5,102, sold for 57½ cents on the dollar to Mr. Grasse, of Ridgetown; W. L. Gorman & Co., tailoring stock, Petrolea, \$1,257, sold for 39 cents on the dollar to Burgess & Co.; P. Levy's clothing stock, London, valued at \$8,377.36, sold to Mara & Co., Galt, for 62½ cents on the dollar. Levy's stock was sold with a 48-hour option.

BUSINESS CHANCES.

GROCERY BUSINESS FOR SALE DOING the largest retail business in town. Apply to Switzer & Brown, Collingwood, Ont. 18

CARLOAD OF POTATOES WANTED. STATE price per bag on track. Also of oats and peas. Apply to W. Holditch, Sudbury. 18

HONEY—GOOLD & COMPANY, BRANTFORD, are supplying grocers with pure honey. Write for prices and catalogue of bee hives, extractors, foundations, etc.

A. HAAZ.

C. DE CARTERET.

A. HAAZ & CO.,

Bonded Manufacturers of

Honey Dew, White Wine, Malt and Cider
VINEGARS.

74 Bagot Street, - Kingston, Ont

THE Snow-Drift Baking Powder COMPANY.

Congratulates the trade on a beautiful spring and the prospects of large crops and high prices the coming summer and fall. Our travellers will give you a call and with pleasure show you our lines of manufactures.

The Snow-Drift Baking Powder Co.,

BRANTFORD.



**ORDER
IVORY BAR
SOAP**



Develope your Muscles
by Exercise.

Supply your system with MUSCLE-FORM-
ING ELEMENTS by taking

Johnston's Fluid Beef
The GREAT MUSCLE-FORMER.

W. G. A. LAMBE & CO.,
Late WILLIAMSON & LAMBE.

STORAGE

54 & 56 Wellington St. E., Toronto

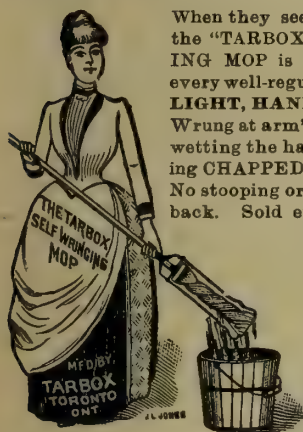
SAPOLIO Is a solid handsome cake of
SCOURING SOAP Which has no equal for all clean-
ing purposes except the laundry. It will clean
paint, make oil cloths bright and give the floors,
tables and shelves a new appearance. It will take
the grease off the dishes, and off the pots and pans.
It scours the knives, the wash basin, bath tub,
even the greasy kitchen sink. It brightens all
metals except silver or gold. If you have not sold
it yet, send your order at once to

EMIL POLIWKA & Co.

36 Front st., East, Toronto, Ont.

Dominion Agents.

Women Who Know a Good Thing



When they see it all say that
the "TARBOX" SELF-WRING-
ING MOP is indispensable to
every well-regulated household,
LIGHT, HANDY, DURABLE
Wring at arm's length without
wetting the hands, thus avoid-
ing CHAPPED, or Sore hands.
No stooping or straining of the
back. Sold everywhere. Ask

your dealer for
it and take no
other. The name
of "TARBOX"
cast on every
mop.

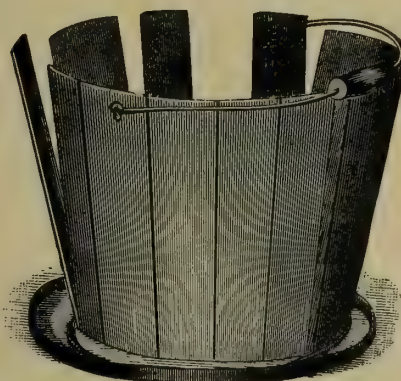
Dealers will
consult their in-
terests by ad-
dressing us if
they are not
carrying a stock
of the above
mop.

TARBOX BROS.,

73 Adelaide Street West, Toronto

Sole Manufacturers.

CATCH ON!

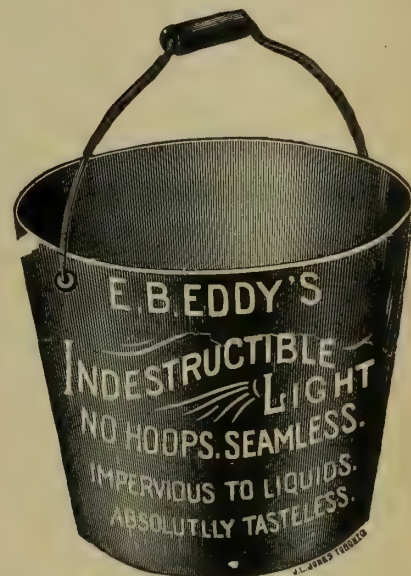


The Old Wooden Bucket.

The Neatest, most Durable, most Attractive and very Best Ware in the Market! The
Cheapest because the most Durable!

These Superior Wares are moulded in one piece from wood fibre. No hoops. No
joints. Cannot leak, shrink, swell or water soak. Will not taint milk or other liquids.
Proof against hot and cold water, kerosene oil, benzine or naphtha

If your Wholesale Grocer does not keep these wares in stock, apply direct to the sole
owners of the Patents and sole Manufacturers in Canada.



E. B. Eddy's Indurated Fibre Pail.

THE E. B. EDDY MFG. CO.,

HULL CANADA

JAMS
AND
JELLIES
SUPERIOR
IN
QUALITY.

Raspberry, Strawberry, Blackberry, Plum, Grape,
and Apricot Jams.

Red Currant, Raspberry and Strawberry
Jellies.

Glass, Tin and Wood Packages.

❖ ADMITTED BY ALL ❖

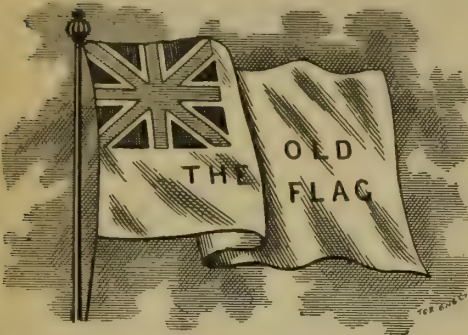
That our Jams and Jellies are superior in quality. We have a
full line in all size packages. Can ship in a moment's notice.
Goods guaranteed.

DELHI CANNING CO.,

DELHI, ONT.

THE GLOBE TOBACCO WORKS COMPANY OF LONDON

LIMITED,



Have now placed on the market their new brand of smoking tobacco, "The Old Flag" a fine bright Virginia Flake cut tobacco. The best in the world.

Try it and judge for yourself.

THE CANADIAN GROCER PRICES CURRENT.

TORONTO, May 7, 1890.

This list is corrected every Thursday. The prices are solicited for publication, and are for such quantities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name; the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.

	Per doz
Dunn's No. 1, in tins	2 00
" " 2, in tins	75
Cook's Gem, in 1 lb pkgs.	\$1 75
" " 7 oz	85
" " 2 oz	40
" " 5 lb tins	65
" " bulk, per lb	12
Empire, 5 dozen 4 oz c	\$0 75
" " 4 " 8 "	1 15
" " 2 " 16 "	2 00
" " 1/2 " 5 lb cans	9 00
" " bulk, per lb	15

COOK'S FRIEND.

	Per doz
Size 1, in 2 and 4 doz boxes	\$2 40
" " 10, in 4 doz boxes	2 10
" " 2, in 6 "	80
" " 12, in 6 "	70
" " 3, in 4 "	45
Pound tins, 3 oz in case	3 00
12 oz tins, 3 oz in case	2 40
5 oz tins, 4 "	1 10
5 lb tins, 1/2 "	14 00
Ocean Wave, 1/2 lb, 4 doz cases	75
" " 1/2 lb, 4 "	1 30
" " No. 1, 2 "	1 90
" " 1 lb, 2 "	2 20
" " 5 lb, 1/2 "	9 60

BISCUITS.

	Per lb
Arrowroot	\$0 11 1/2
Abernethy	9
Ginger Nuts	11 1/2
New York Fruit	15
People's Mixed	11
Pilot Family	6
Snowflake	11 1/2
Niagara	15
Soda " 3 lb	21
Sultana	11 1/2
Oyster crackers	7
Milk biscuit	9 1/2
Butter crackers	6 1/2
Tea	11 1/2
Wine	9
Wine, sweet	9

BLACKING.

Day & Martin's, pints, per doz	\$5 20
" " 1/2 " "	2 10
" " 1/4 " "	1 10
Spanish, No. 3	4 50
" " 10	9 00
Jacquot's French No. 2	3 00
" " 3	4 50
" " 4	8 00
" " 1-gross Cabinets, asst.	7 50
EDWARDS, CATCHPOLE & CO'S	
No. 1	9 00
No. 2	4 50
No. 3	3 60

BLACK LEAD.

Reckitt's Black Lead, per box	1 15
Each box contains either 1 gro., 1 oz.; 1/2 gro., 2 oz., or 1/4 gro., 4 oz.	
TELLIER, ROTHWELL & CO'S	
Royal Black Lead, per gross	\$1 80
F. F. DALLEY & CO.	
Silver Star Stove Paste	9 00
Packed in fancy wood boxes, each box contains 3 doz.	
EDWARDS, CATCHPOLE & CO'S	
Crown Polish, No. 1, per gross	9 00
" " No. 2	4 80

BLUE.

Reckitt's Pure Blue, per gross	2 10
TELLIER, ROTHWELL & CO'S	
Parisian Square Blue, per lb. 13 to 14c	

BROOMS.

	Per doz.
Carpet... 4 strings	2 90
X Parlor, 2	2 65
Louise 3	2 65
1 Gem 4	3 25
2 " 5	2 65
3 " 2	2 20
4 " 2	1 95
O Hurl... 4	2 65
3 " 3	2 35
2 " 3	2 05
3 " 3	1 70
OK " 2	1 35
Hvy Mill 4	3 70

CORN BROOMS.

	CHAS. BOECKH & SONS. per doz
X Carpet, 4 strings, net	\$3 20
" " 4 " "	2 90
" " 3 " "	2 65
XXX Hurl 4	2 60
1X " 4	2 40
2X Parlor 4	2 25
3 " 3	1 95
4 " 3	1 70
5 " 2	1 30
Girls " 2	1 50
Railway 4	3 00
Ship 4	4 00
2 Cable 2 wire bands, net	3 00
3 " 3	4 00
1 Hearth 2 strings, net	1 75
2 " 2	1 50
3 " 1	1 20
4 " 1	1 30

CANNED GOODS.

	Per doz
Apples, 3's	\$1 15 \$1 20
" " gallons	3 10 3 25
Blackberries, 2's	2 00 2 10
Blueberries, 2's	1 25 1 40
Beans, 2's	0 95 1 10
Corn, 2's	1 10 1 25
Cherries, red pitted, 2's	2 25 2 40
Peas, 2's	1 25 1 35
" " sited select	1 35
Pears, Bartlett, 2's	2 00 2 25
" " Sugar, 2's	1 50
" " 3's	2 00
Pineapple, Baltimore	2 40 2 50
" " Bahama	2 90 3 00
Peaches, 2's	2 75 2 85
" " 3's	3 75 3 85
" " Pie, 3's	1 60 1 65
Plums, Gr Gages, 2's	2 00 2 10
" " Lombard	2 00 2 10
" " Blue	1 90 2 00
Pumpkins, 3's	1 00 1 10
" " gallons	3 00 3 25
Raspberries, 2's	2 45 2 50
Strawberries, choice 2's	2 40 2 50
Succotash, 2's	1 50 1 65
Tomatoes, 3's	1 50
Finnan haddies	1 50
Lobster, Clover Leaf	2 75
" " Crown	2 50
Mackerel	1 15 1 25
Salmon, 1's	1 40 1 55
" " white	1 10 1 25
Sardines Albert, 1/2's tins	10 1/2 11 1/2
" " 1/2's	15, 18
" " Martiny, 1/2's	10 10 1/2
" " 1/2's	18, 19
" " Other brands, 9%, 11, 16, 19	
" " P & C, 1/2's tins	23, 25
" " 1/2's	33, 36
" " Amer, 1/2's	6 1/2, 8
" " 1/2's	9, 11

MARMALADE, JAMS AND JELLIES.

CAIRN'S.

(Blacklock Bros., Montreal, Agents.)

Marmalade. Price, f.o.b. Montreal. dz.

" " Home Made, glass 1 lb.	\$2.35
" " White 1 lb.	2.25
" " 2 "	4.15
" " Stone 7 "	13.20
Scotch	White 1 " 2.10

Jams.	1 lb. white pots, 4 doz
Gooseberry	assorted, per doz, \$2.35.
Strawberry	
Black Currant	
Red Currant	
Green Gage	
Apricot	
Raspberry	
Damson	
Plum	
Red Currant and Raspberry	

Jellies. Red Currant, 1 lb. white	\$2.75
Black Currant, 1 lb. white	2.75
DELHI CANNING CO.	
Jams assorted, 1's	2 35
Jellies, 1's	2 25

CANNED MEATS.

CLARK'S.

Comp. Corn Beef 1 lb cans	\$1 60
" " 2 "	2 65
" " 4 "	5 00
" " 6 "	7 75
" " 14 "	18 60
Minced Collops, 2 lb cans	2 60
Roast Beef	1 60
" " 2 "	3 15
" " 4 "	5 85
" " 2 "	7 00
Par Ox Tongue, 2 1/2 "	\$7 25
Ox Tongue	7 50
Lunch Tongue, 1 "	3 00
" " 2 "	5 25
English Brawn, 2 "	2 50
Camb. Sausage, 1 "	2 50
" " 2 "	4 00
Soups, assorted, 1 "	1 35
" " 2 "	2 25
Soups & Bouilli, 2 "	1 80
" " 6 "	4 50
Potted Chicken, Turkey, or	
Game, 6 oz cans	1 50
Potted Ham, Tongue or Beef, 6 oz cans	1 35
Devilled Tongue or Ham, 1/2 lb cans	1 35
Devilled Chicken or Turkey, 1/2 lb cans	2 25
Sandwich Ham or Tongue, 1/2 lb cans	1 50
Ham, Chicken and Tongue, 1/2 lb cans	1 50

MINCE MEAT.

BRYANT, GIBSON & CO'S—TORONTO.

Mince Meat, 1/2 gal glass jars	\$9 50
Ditto, 25 and 40 lb pails, per lb.	12 1/2 c
J. H. WETHEY'S—ST. CATHARINES.	
Condensed, per gross, net	\$13 50

CHEWING GUM.

ADAMS & SONS.

	To Retailers.
Tutti Frutti, 36 5c bars	\$1 30
Bo-Kay (new)	150 pieces 1 00
Sappota	150 " 1 15
Magic Trick	115 " 0 85
Black Jack	115 " 0 85
Red Rose	115 " 0 85
Sweet Fern	230 " 0 85
Adams' N.Y. Gum	200 " 0 50
Caramel Tolu	72 " 0 40
New Fruit Ass't.	115 " new 0 75
Puzzle Gum	115 " 0 75
Colah	115 " 0 75



Red Currant and Raspberry

ALWAYS ORDER

RECKITT'S BLUE.

Prices Current, Continued—

CHOCOLATES & COCOAS.

TODHUNTER, MITCHELL & CO'S.

Chocolate—	Per lb.
French, 1/4's... 6 and 12 lbs.	0 30
Caracas, 1/4's... 6 and 12 lbs.	0 35
Premium, 1/4's... 6 and 12 lbs.	0 30
Santo, 1/4's... 6 and 12 lbs.	0 26
Diamond, 1/4's... 6 and 12 lbs.	0 24
Sticks, gross boxes, each...	1 00
Cocoa, Homoeopatic, 1/4's, 8 & 14 lbs	30
" Pearl " "	25
" London Pearl 12 & 18 " "	32
" Rock " "	30
" Bulk, in bxs...	18

JOHN P. MOTT & CO'S

R. S. McIndoe, Agent, Toronto.)

Mott's Broma.....	per lb	\$0 30
Mott's Prepared Cocoa.....		28
Mott's Homoeopatic Cocoa (1/4's)		32
Mott's Breakfast Cocoa.....		40
Mott's Breakf. Cocoa (in tins)		45
Mott's No. 1 Chocolate.....		30
Mott's Breakfast Chocolate.....		28
Mott's Caracas Chocolate.....		40
Mott's Diamond Chocolate.....		22
Mott's French-Can. Chocolate.....		20
Mott's Navy or Cooking Choc.		26
Mott's Cocoa Nibs.....		30
Mott's Cocoa Shells.....		5
Mott's Vanilla Chocolate stick 22&24		
Mott's Pure Confec Chocolate 22c-38		
Mott's Sweet Confec. Choc. 21c-30		

COWAN COCOA AND CHOCOLATE CO.

Cocoas—	
Hygienic, 1, 1/2, 1 lb. boxes	70, 75
Iceland Moss 1/2 lb in 12 lb boxes	35
Soluble (bulk) 15 & 30 lb bxs	18, 20
Soluble (tins) 6 lb and 12 lb	20, 25
Cocoa Nibs, any quantity	30, 35
Cocoa Shells, any quantity	05
Cocoa Essence.....	per doz 1 40

Chocolates—

Mexican, 1/4, 1/2 in 10 lb bxs	30
Queen's Dessert, " "	40
Vanilla " "	35
Sweet Caracas " "	32
Chocolate Powder, 15, 30 lb bxs	25
Chocolate Sticks, per gross	00
Pure Caracas (plain) 1/4, 1/2 lbs	40
Royal Navy (sweet) " "	30
Confectioners', in 10 lb cakes	30
Chocolate Creams, in 3 lb bxs	30
Chocolate Parisien, in 6 lb bxs	30

WALTER, BAKER & CO'S

Chocolate—

Pre'm No. 1. bxs. 12 & 25 lbs each	35
Baker's Vanilla in bxs 12 lbs each	48
Caracas Sweet bxs 6 lbs each, 12 bxs in case	31
Eagle, sweet & spiced, bxs 12 lbs each	30
Vanilla Tablets, 416 in box, 24 bxs in case, per box	3 50
Spanish Tablets, 100 in box, 12 bxs in case	2 87

German Sweet Chocolate—

Grocers' Style, in cases 12 boxes, 12 lbs each	23
Grocers' Style, in cases 24 boxes, 6 lbs each	23
48 Fingers to the lb., in cases 12 bxs 12 lbs each	23
48 Fingers to the lb., in cases 24 bxs 6 lbs each	23

Cocoa—

Pure Prepared boxes, 12 lbs each	36
Cracked, boxes, 20 lbs each, 1 lb and assorted papers	28
Cracked, in bxs, 12 lbs., each, 1 lb. papers	28
Cracked, in bags, 6, 10 & 25 lbs each	28
Cocoa and shells, 12s and 25s	25

Breakfast Cocoa—

In bxs, 6 & 12 lbs., each, 1 lb. tins	40
In boxes, 12 lbs., each, 1 lb. tins, decorated canisters	43

Broma—

In boxes, 12 lbs., each, 1 lb. tins	37
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GIBSON & GIBSON'S

Sydney] per lb

Gibson's

Cocoa, 1/4s ... 0 30

Soluble Cocoa

bulk in boxes 0 18

Prepared do " " ... 0 22

Sydney Gibson's Chocolate, 1/4s.

and 1/2s ... 0 30

Gibson's Rock do 1/2s and 1/4s

Dr. Clarke's do 1/4s ... 0 40

Confectioners' Pure Chocolate

10 lb. blocks ... 0 30

Vanilla choc. sticks, per gross ... 1 00

Gibson's Icina, 1/2s. 4 doz. in case. 1 35

Gibson's Icina, 1 lb 2 " 2 40

COFFEE.

GREEN

c. per lb.

Mocha.....	32, 35
Old Government Java.....	30, 33
Rio.....	22, 23 1/2
Plantation Ceylon.....	29, 31
Porto Rico.....	24, 28
Guatemala.....	24, 26
Jamaica.....	22, 23
Maracaibo.....	24, 26

WHOLE ROASTED OR PURE GROUND.

ELLIS & KEIGHLEY'S.

c. per lb

Java.....	33, 34
Java and Mocha.....	34, 36
Plantation Ceylon.....	35
Arabian Mocha.....	37
Santos.....	28, 28
English Breakfast.....	16, 24
Royal Dandelion in 1 lb tins	26

TODHUNTER, MITCHELL & CO'S

Excelsior Blend.....	83
Our Own ".....	31
Laguayra ".....	29
Mocha and Java.....	32, 33
Java, Standard.....	33
" Old Government.....	30, 32
Arabian Mocha.....	36
Santos.....	28

J. W. COWAN & CO.

Standard Java in sealed tins, 25 and 50 lbs.	30
Standard Imperial in sealed tins, 25 and 50 lbs.	32
Standard Blend in sealed tins, 25 and 50 lbs.	33
Ground, in tins, 5, 10, 15 and 25 lbs.	20, 30
Say's Parisien, in 1/2 and 1 lb tins	30

EXTRACTS.

Dalley's Fine Gold, No. 8, per doz.	\$0 75
" " " " 1, 1 1/2 oz.	1 25
" " " " 2, 2 oz.	1 75
" " " " 3, 3 oz.	2 00

FLOUR AND MEAL.

per bbl.

Flour, Manitoba Patent...	6 25	6 40
" Ontario patents.....	5 25	5 75
" Straight Roller.....	4 80	4 85
" Extra.....	4 50	4 60
" Low grades.....	3 00	4 50
" Strong bakers'.....	5 00	6 10
Oatmeal, standard, bbls	6 00	6 00
" granulated, " "	6 00	6 00
" rolled, " "	6 00	6 00
Rolls Oats.....	6 00	6 00
Bran, per ton.....	17 00	
Shorts.....	20 30	
Cornmeal.....	4 00	4 40

FLUID BEEF.

JOHNSTON'S, MONTREAL.

per doz.

Cases, No. 1, 2 oz tins.....	\$2 75	\$3 00
" No. 2, 4 oz tins.....	4 50	5 00
" No. 3, 8 oz tins.....	8 00	8 75
" No. 4, 1 lb tins.....	12 60	14 25
" No. 5, 2 lb tins.....	25 00	27 00

FRUITS.

FOREIGN. c. per lb.

Currents, Provincial, bbls...	6 1/2	6 1/2
" " " " 1/2 bbls	6 1/2	6 1/2
" " " " cases	6 1/2	6 1/2
" Filiatras, bbls...	6 1/2	6 1/2
" " " " 1/2 bbls	6 1/2	6 1/2
" " " " cases	6 1/2	6 1/2
" Patras, bbls...	6 1/2	7
" " " " 1/2 bbls	7	7 1/2
" " " " cases	7 1/2	7 1/2
" Vostizzas, cases...	7 1/2	8 1/2
" " " " 1/2 cases	7 1/2	8
" 5-crown Excelsior (cases).....	9 1/2	9 1/2
" " " " 1 case	9 1/2	9 1/2

Dates, Persian, boxes,	5 1/2	6
Figs, Elmes, 14 oz., per box	10 12	
" 10 lb boxes	12 1/2	13
" 20-lb "	15 16	
" Seven-Crown.....	18	

Prunes, Bosnia, hhds	7 1/2	8
" " " " cases, new	8 1/2	10

Raisins, Valencia, off stalk.	5 1/2	6 1/2
Selected	7 1/2	8
Layers	7 1/2	8 1/2

Raisins, Sultanias.....	16, 18	
" Eleme	7 1/2	8

London layers	3 00	3 25
Loose muscatels	2 35	2 75

Imperial cabinets	3 25	3 50
" qrs., flat.....	4 00	1 00

Connoisseur clusters	4 00	4 25
Extra dessert "	4 75	5 00
" qrs.....	1 50	1 50

Royal clusters	6 00	6 50
Fancy Vega cartoons	2 75	
Black baskets	4 00	4 25

Blue " qrs.....	1 30	1 35
" " " " qrs.....	4 75	5 00

Fine Dehasas	1 50	1 60
" " " " qrs.....	7 00	7 25
" " " " qrs.....	2 00	2 25

Lemons, Malaga	4 00	4 50
" Palermos.....	4 00	4 50
" Messina.....	5 00	5 50

Oranges, Floridas	4 00	5 00
" " " " Messina.....	3 50	4 00
" " " " Valencia.....	6 00	
" " " " River seedlings.....	4 50	

DOMESTIC.

Apples, Dried, per lb.....	0 08 1/2	0 09 1/2
do Evaporated.....	0 13 1/2	0 14

GLASSWARE.

TAYLOR, SCOTT & CO.

c. per doz

Lamp Chimneys, O.....	32	
" " " " A.....	35	
" " " " B.....	45	

GRAIN.

Wheat, Fall, No. 2,	1 12	1 13
" Red Winter, No. 2	1 12	1 13
" Spring, No. 2.....	1 05	1 07
" Man. Hard, No. 1.....		
" " " " No. 2.....	1 20	

Oats, No. 2, per 34 lbs.....	51	52 1/2
Barley, No. 2, per 48 lbs.....	56	59
" No. 3, extra.....	55	56
" " " " No. 3.....	53	54

Rye.....	85	76
Peas.....	80	81
Corn.....	82	83

HAY & STRAW.

Hay, Pressed, "on track	8 50	10 00
Straw Pressed, " " "	5 00	7 00

LARD.

"FAIRBANK'S" REFINED COMPOUND.

In Butter Tubs.....	0 08 1/2	
Fancy " " " "	0 09	
3-hoop pails	0 09	0 09 1/2
60 lb. cases of 3 lb, 5 lb, and 10 lb. tins, per lb	0 10	

MUSTARD.

ELLIS & KEIGHLEY'S.

cts

Durham, Fine, in 1 and 1 1/2 lb tins	25	
" " " " per lb	22	
" " " " Fine, in 1 lb jars.....	70	
" " " " Ex. Sup., in bulk, per lb	30	
" " " " Superior, in bulk, per lb	20	
" " " " Fine, " " "	15	

COLMAN'S AND KEEN'S

In 4 lb jars.....	75	
In 1 lb jars.....	25	
D. S. F., in tins, per lb	41	
" " " " in 1/2 lb tins.....	42	
" " " " in 1/4 lb tins, per lb.....	44	
D. F. in 1/2 lb tins, per lb	26	
" " " " 1/4 " "	28	

NUTS.

per lb.

Almonds, Ivica.....	14	15
" " " " Tarragona.....	16	17
" " " " Formigetta.....		
Almonds, Shelled Valencia	35	37
" " " " Jordan.....	45	55
Brazil.....	10	10 1/2
Cocoanuts,	6 00	6 50
Filberts, Sicily.....	11	
Filberts, Oblong	14	15
Peanuts, roasted	12	13
" " " " green	9	10
Walnuts, Grenoble	17	18
" " " " Bordeaux.....	12	13
" " " " Naples, cases		
" " " " Marbots.....	13 1/2	
" " " " Chilis.....	12	13

Toronto Biscuit and Confectionery Co's

Are giving unusual satisfaction.

SODAS Ask for the Yellow Boxes with Red Label, and take no other. Send for Price List to 7 FRONT ST. E., TORONTO.



Prices current, continued—

PICKLES & SAUCES.

BRYANT, GIBSON & CO'S. TORONTO
PICKLES.

John Bull, mixed, in bulk	\$0 60
" Chow Pic'le, in b'lk	65
" Mixed & Chow-Chow pts	2 15
" Mixed & Chow-Chow qts	3 25
" 16 g.	1 90
Horse Radish, bottles, per doz	2 25
SAUCES.	
John Bull, kegs, per gal.	1 25
" pt. bottles, per doz	1 25
" 1 pt. bottles, per doz	1 00
(according to quantity) 90c	1 00
Devonshire Relish, kegs p. gal	1 75
" 1 pt. bottles,	
per doz	1 25
Niagara Tomato, kegs, per gal	1 25
" Reputed pints	1 25
Terry's Candied Peels. c. per peels	
Lemon, 7 lb boxes.	16
Orange, "	18
Citron "	30
CROSS & BLACKWELL'S.	
Pickles, all kinds, pints, per doz	3 25
LEA & PERRIN'S. per doz.	
Worcester Sauce, 1 pts. \$3 60	\$3 75
" pints 6 25	6 50

PRODUCE.

DAIRY.	Per lb
Butter, creamery, rolls	\$0 00 \$0 00
" tub.	
" dairy, tubs, choice	0 17 0 21
" medium	0 14 0 16
" low grades to com.	0 05 0 10
Butter, pound rolls.	0 20 0 25
" large rolls.	0 17 0 21
" store crocks	0 15 0 18
Cheese.	0 11 1/2 0 12

COUNTRY

Eggs, fresh, per doz.	0 12 0 12 1/2
" limed	
Beans	1 35 1 60
Onions, per bbl.	4 50 5 00
Potatoes, per bag on tr'k	1 00 1 05
Hops, 1889 crop	0 15 0 18
" 1890 "	0 35 0 38
Honey, extracted	0 08 0 10
" section	0 14 0 16

PROVISIONS.

Bacon, long clear, p lb.	0 08 0 08 1/2
Pork, mess, p. bbl.	15 50 17 00
Hams, smoked, per lb.	0 11 0 11 1/2
" pickled	

Bellies	0 10 1/2 0 11
Rolls	0 08 1/2 0 09
Backs	0 10 1/2 0 11
Lard, Canadian, per lb.	0 09 1/2 0 09 1/2
Hogs	5 50 6 00
Tallow, refined, per lb.	0 05 1/2 0 06
" rough,	0 02

RICE, ETC.

	Per lb
Rice, Aracan	3 1/2, 4c
" Patna	6, 6 1/2
" Japan	5, 5 1/2
" extra Burmah	3 1/2, 4
Grand Duke.	6 1/2, 7 1/2
Sago	5, 6
Tapioca,	5 1/2, 6 1/2

SPICES.

	Per lb.
Pepper, black, pure.	\$0 20 \$0 22
" fine to superior	12 18
" white, pure	32 35
" fine to choice	25 30
Ginger, Jamaica, pure.	25 27
" African,	18
Cassia, fine to pure	18 25
Cloves, "	25 40
Allspice, choice to pure.	12 15
Cayenne, "	30 35
Nutmegs, "	75 1 20
Mace, "	1 00 1 25
Mixed Spice, choice to pure.	30 35
Cream of Tartar, fine to pure	25 37

STARCH.

EDWARD BURGH STARCH MFG. CO.
MONTREAL.
BRITISH AMERICA STARCH CO.
BRANTFORD.

	c. per lb.
No. 1 Laundry, 4 lb cartoons.	5 1/2c
Canada Laundry	4 1/2
Silver Gloss, crates	6 1/2
Lily White, crates	6 1/2
Silver Gloss, 1 lb chromos.	6 1/2
Lily White, 1 lb chromos.	6 1/2
Satin, Starch 1 lb chromos.	7 1/2
Brantford Gloss, 1 lb chromos.	7 1/2
No 1 Laundry, barrels & halves	4 1/2
No 1 Prepared Corn	7 1/2
Canada Corn	6 1/2
Challenge Corn	6 1/2
Rice Starch, 1 lb.	9
Cube, 1 lb.	7 1/2

KINGSFORDS OSWEGO STARCH.
Pure Starch—
40-lb boxes, 1, 2, and 4 lb. pack'g's 8
36-lb boxes, 3 lb. packages 8

12-lb "	8 1/2
38 to 45-lb boxes.	8
Silver Gloss Starch—	
40-lb " 1, 2 and 4 lb packages.	9
40-lb " 1 lb package	9 1/2
40-lb " assorted 1/2 and 1 lbs.	10
40-lb " sliding covers	9 1/2
38 to 45 lb boxes	9
Oswego Corn Starch—for Puddings,	
Custards, etc.—	
40 lb boxes, 1 lb packages.	8 1/2
20 "	8 1/2

SUGAR.

	c. per lb
Granulated, 15 bbls or over.	6 1/2
" less than 15 bbls.	7
Paris Lump, bbls	7 1/2
" less than a bbl	7 1/2
Extra Ground, bbls	8
" less than a bbl	8 1/2
Powdered, bbls	7 1/2
" less than a bbl	7 1/2
Extra bright refined	6 1/2
Bright Yellow	5 1/2
Medium	5 1/2
Brown	5 1/2 5 25
Raw Jamaica, in bags	5 1/2

SYRUPS AND MOLASSES.

	Per lb.
Syrups.	bbls. 1/2 bbls
Redpath's "D"	1 50 1 60
" "M" pails.	3 1/2 3 3/8
Redpath's "B"	3 1/2 3 3/8
" "VB"	3 1/2 3 3/8
" Extra V.B.	3 1/2 4
" Ex. Sup.	4 1/2 4 1/2
" XXX Sup.	4 1/2 4 1/2
Corn Syrup	4 1/2 4 1/2

MOLASSES.

	Per gal.
Trinidad, in puncheons.	38, 40c
" bbls	40, 42
" 1/2 bbls	42, 44
New Orleans, in bbls	48, 65
Porto Rico, hdds.	38, 45
" barrels	42, 47
" 1/2 barrels	44, 49

TEAS.

	Per lb
GREENS.	
Gunpowder—	
Cases, extra firsts	42, 50c
Half chests, ordinary firsts.	22, 38
Cases, sifted, extra firsts	42, 50
Cases, small leaf, firsts	35, 40

Young Hyson—Moyunes	
Half chests, ordinary firsts.	22, 38
" seconds	20, 22
" common	18, 20
PING SUEYS.	
Half chests, firsts.	28, 32
" seconds.	20, 22
Half Boxes, firsts.	28, 32
" seconds.	20, 22

JAPAN.

Half Chests—	
Choicest	38, 40
Choice	32, 36
Finest	28, 30
Fine	25, 27
Good medium	22, 24
Medium	19, 20
Good common	18, 19
Common	16, 17
Nagasaki, 1/2 chests Pekoe	20, 22
" Oolong	17, 18
" Gunpowder.	18, 20
" Siftings	8, 12 1/2

CONGOUS.

Half chests, Kaisow, Moning.	52, 55
Caddies and half chests.	15, 50
Caddies, packing and new makes	18, 50
SCENTED ORANGE PEOKE.	
Boxes, Foochow and Canton	28, 60

OOLONG.

Half chests Formosa	34, 50
Caddies.	36, 55

ASSAMS.

Chests and half-chests Pekoe.	27 40
No. 1 Finest Assam Pekoe	40
2 Assam Broken Pekoe	35
3 Assam Pekoe Souchong	25

TOBACCO AND CIGARS.

British Consols, 4's; bright twist,	
5's; Twin Gold Bar, 8's	62c
Ingots, rough and ready, 7's	59
Laurel, 3's	52
Brier, 7's	50
Index, 7's	45
Honeyuckle, 7's.	53
Napoleon, 8's.	49
Royal Arms, 12's	50
Victoria, 12's	48
Brunette and Lovely, 12's.	45 1/2
Prince of Wales, in caddies	46 1/2
" in 75 lb boxes	46

Bright Smoking Plug Myrtle, T & B, 3's

Lily, 7's	55
Diamond Solace, 12's	48
Myrtle Cut Smoking, 1 lb tins	45
1 lb pg, 6 lb boxes	65
oz pg, 5 lb boxes	65



KINGSFORD'S OSWEGO STARCH

PURE AND SILVER-GLOSS-CORN STARCH
FOR THE LAUNDRY! FOR THE TABLE
THE STANDARD OF EXCELLENCE ABSOLUTELY PURE

FOR SALE BY ALL LEADING JOBBERS IN CANADA

T. KINGSFORD & SON.

OSWEGO, N.Y.

THE
ST. LAWRENCE SUGAR REFINING CO'S
GRANULATED
AND YELLOWS
AND SYRUPS
ARE PURE.

- NO BLUEING -

Material whatsoever is used in the manufacture of

OUR GRANULATED.

The Canada Sugar Refining Co.

Redpath (Limited),
MONTREAL.



We are now putting up, expressly for family use, the finest quality of PURE SUGAR SYRUP, not adulterated with Corn Syrup, in **2-lb.** cans, with movable tops.

FOR SALE BY ALL GROCERS

THE CANADA MEAT PACKING CO.,

MONTREAL,

BEEF AND PORK PACKERS,

Curers of the Celebrated C.M.P. Brand of Smoked Meat, Sugar cured extra-flavored Hams and Bacon.

Compressed Corned Beef. Ox and Lunch Tongue.
Pure Lard a Specialty.

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:- HOW TO SELL GOODS :-

Send Ten Cents to the GROCER PUBLISHING Co. for a copy of B. F. Cumming's Prize Essay on "How to Sell Goods."

GROCER PUB. CO.,

6 Wellington St. W., Toronto.

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LELAND HOTEL
Corner Hastings and Granville Streets, one block from Railway Station and Steamship dock.
Vancouver, B.C.
PROUT & INSLEY, Proprietors.

THE COLONIAL,
New Westminster, B.C.
Headquarters for Commercial Travellers. Fine Sample rooms. First-class in every respect.
GEO. R. RAYMOND, Proprietor.

THE WINDSOR.
Regina, Assa.
First-class Family and Commercial Hotel.
Good sample rooms. Livery in connection.
MRS. DOIG, Proprietress.

THE SANITARIUM
BANFF, N.W.T.
Favorite Western Summer Resort. The best of accommodation for travellers.
R. G. BRETT. H. RANSFORD, Mgr.
Medical Director.

Grand Pacific Hotel
KAMLOOPS, B.C.
The leading hotel in the city. Sample rooms convenient to stores, provided for commercial men
CREEDEN & SMITH, Props

Queen's Hotel,
WINNIPEG, MAN.

First-class in every respect.

JAS. O'CONNOR, Prop. FRED SPRADO, Mgr

LELAND HOUSE,
Graduated Prices. Recently furnished.
W. D. DOUGLAS & CO., Proprietors.
The finest hotel in the Northwest. Pure spring water. Corner Main and Albert Sts.
City Hall Square, WINNIPEG, MAN.

The Clarendon Hotel,
Winnipeg, Man.

RUTLEY & McCAFFREY Proprietors.

The Algoma House,
PORT ARTHUR, ONTARIO.
Beautifully situated, fine sample rooms. Special attention and accommodation for travelling men.
MERRILL & HODDER, Props.

PATERSON HOUSE,
OWEN SOUND, ONT.
One of the best appointed houses in Ontario. situated in the business centre of the town. All modern improvements. Headquarters for commercial men
A DUNCAN, Prop

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ADVERTISEMENT
IN THE
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128 Adelaide E., Toronto,
Sole City Agents for the "Canada Salt Association"

Dealers in all kinds of Table, Dairy, Meat Curing, Barrel and Land Salts.
The "Acme" Table Salt (new process) will not get damp or hard.
Two Silver Medals, at Industrial Exhibition, Toronto, 1890, for our "Acme" Table Salt and our "Star Brand" Dairy Salt.

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These Binders have been made expressly for THE GROCER, and are of the best manufacture. The papers can be placed in the Binder week by week thus keeping the file complete. Address—

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For cleaning woodwork, pots, kettles, pans, floors, painted ceilings, windows, and everything in the cleansing of which a Scouring Soap can be used it has no Superior. It is a larger cake, lasts longer does its work better, and is cheaper in every way than any other Scouring Soap. Cut this out, and ask your Jobber to send you a box of Pride of the Kitchen. It is worth trying.

KIRK L. PERRY, Agent,
TORONTO, CANADA

THE "QUICK AND EASY" WASHBOARD

(Patented.) Made by the

Brandon Manufacturing Co.,
of Toronto, (Limited.)
STRACHAN AVENUE, TORONTO.



This board possesses the advantage of a double crimp, and only the best quality of wood and zinc are used in its manufacture.

All first-class grocers keep it.

BROOMS

For choice family trade. Made of selected corn, and handles striped and varnished.

35	"Peerless"	35
30	"Ideal"	30
25	"Royal"	25
20	"Anchor"	20
15	"Crown"	15

Handled by all first-class grocers and we warrant them to give satisfaction in every respect.

Manufactured by

CHAS. BOECKH & SONS,
Toronto.

SAMPLE ORDERS SOLICITED.

CORTICELLI

SPOOL SILKS & TWISTS,
EMBROIDERIES & FANCY SILKS.

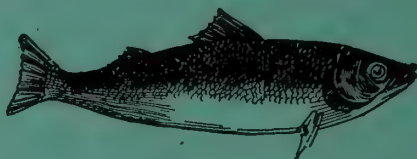
To satisfy and please your customers you must keep the best lines. "CORTICELLI" has that reputation; if you want to put in a line of these goods. Send for further information and prices to

CORTICELLI SILK CO.,
ST. JOHNS, P. Q.

ORDER A CASE OF
OCEAN WAVE BAKING POWDER

From your Wholesale Grocer.

Sells itself after one Trial. Prices Current



Fraser River Salmon

"ROYAL"

- AND -

"BRITANNIA"

Brands of canned salmon are the finest packed in British Columbia. The canneries being situated at the mouth of the Fraser River are in a position to pack their fish fresh from the boats.

BELL-IRVING & PATERSON,
AGENTS,
Vancouver and New Westminster, B.C.

C. G. Hobson & Co.,

COMMISSION MERCHANTS.

AGENTS FOR

Princess,
Diamond
and
Stanley

brands of canned salmon. We pay special attention to consignments placed in our charge.

C. G. HOBSON & Co.,
Vancouver, B.C.

T. G. Williamson & Co.,

COMMISSION MERCHANTS.

TEAS, COFFEES, FRUITS, SUGARS, ETC

42 Front Street East,
TORONTO, ONT.

- PARISIAN -
BLUE!

Is Stronger and More
Economical
THAN ANY OTHER BLUE.

It Does Not Stain the Linen.

TELLIER, ROTHWELL & CO.

MITTENS.

Best and Cheapest in the Market.



Specially designed and adapted for Brakesmen, all classes of Railroad Work, Lumbering, Teamsters and Farm Work; made in Saranac, Buck, and our "Yellow Napa Tan Horse"—the strongest material made.

Dealers will consult their best interests by waiting for our Travellers.

W. H. STOREY & SON,
ACTON, ONT.



Ross's Royal Soda Water.
" " Seltzer Water.
FOR SALE BY
ALL FIRST-CLASS GROCERS.

ESTABLISHED 1856.

To please your customers sell Martin's Mount Forest Oatmeals.

Ordinary oatmeal is hard to digest because it is not boiled long enough.

By our New Process the meal is partly cooked and is easily digested.

If your wholesale grocer does not keep them write direct to

MARTIN BROS.,
Mount Forest, Ont.

Oats and Feed a Specialty.

ALL THE LEADING WHOLESALE TRADE HANDLE PURITAN CUT PLUG AND OLD CHUM SMOKING TOBACCO

FINE GOODS OUR SPECIALTY.

MUNGO CIGARS, EXCEPTIONALLY FINE.

WADRE E. HUO (7 SIZES).

EL PADRE AND CABLE.



VOL. V.

TORONTO, MAY 15, 1891.

No. 20

**ABSOLUTELY PURE
DELICIOUS FLAVOUR
GREAT STRENGTH**

Are the principal
Characteristics
of The

**British America Starch Co's
PREPARED CORN.**

H. A. NELSON & SONS

MANUFACTURERS

AND

Wholesale Dealers

—IN—

BROOMS

AND

WHISKS,

Brushes, Woodenware,
Baskets, Cordage,
Grocers' Sundries.

MONTREAL,

TORONTO.



ASK FOR

MOTT'S

**DUNN'S
BAKING
POWDER**

THE COOK'S BEST FRIEND

Largest Sale in Canada.

Taylor, Scott & Co.

TORONTO.



THE BEST

IS THE CHEAPEST.

Retail Price, 25c.

For sale by all first-class grocers

EVERY Reader of this paper is a buyer, Therefore advertisers should see that their advertisements do not grow stale. Change them constantly, introducing new goods if you have them; if not let us know what you have in seasonable articles. This is what buyers want

ALWAYS ASK FOR THE
'John Bull' BRANDS.

Manufactured by
BRYANT, GIBSON & Co.



AGENCY FOR—
Ganong's Lily Chocolates,
Terry's English Bottled Confectionery,
Negree's French Crystallized Fruits.

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Do 75 per cent. of our Canadian Canners buy their labels and other lithographic work from

The Sabiston Litho. & Pub. Co.?

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BECAUSE They have the best machinery.

BECAUSE Their equipment is more complete than any other Litho. house in the country, and

BECAUSE They turn out the most satisfactory work.

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W. BOULTER & SONS,
Picton, Ont.

PACKERS OF THE CELEBRATED



Canned Fruits and Vegetables.

Every can has a Lion on the Label. This label is a guarantee to the consumer that the quality is first-class. Ask your Grocer for the Lion Brand. Do not take any other.

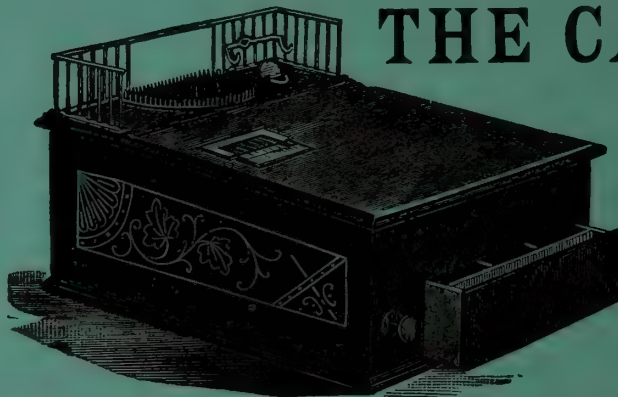
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LEONARD H. DOBBIN,
Commission Agent.

AGENT FOR
Bryant and May's Safety and other matches.
Write for Prices.

Fraser Building St. Sacramento St.,
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THE CASHIER

Is the cheapest and best Cash Register ever offered for Storekeepers' use. Price, \$45.00. It gives about the same results as the high-priced machines, detects dishonesty and carelessness, and is adapted to any business. Send for Circular or call and examine at 24 Front St. West, Toronto.

GEO. F. BOSTWICK.

SPANISH
BLACKING
THE
KING OF
BLACKINGS.

SCRIVEN, ENG.

THE CANADIAN GROCER

& GENERAL STOREKEEPER

PUBLISHED WEEKLY.
\$200 PER YEAR

Published in the interest of Grocers, Canners, Produce and Provision Dealers
and General Storekeepers.

J. B. McLEAN & CO., (Ltd.)
PUBLISHERS.

115 ST. FRANCOIS XAVIER STREET,
MONTREAL.

6 WELLINGTON STREET WEST,
TORONTO.

Vol. V.

TORONTO, MAY 15, 1891.

No. 20

SPECIAL TO OUR READERS.

As the design of THE CANADIAN GROCER is to benefit mutually all interested in the business, we would request all parties ordering goods or making purchases of any description from houses advertising with us to mention in their letter that such advertisement was noticed in THE CANADIAN GROCER.

OUR MONTREAL OFFICE.

Our Montreal Office is located at 115 St. Francois Xavier St. Our representative, Mr. G. Hector Clemes, will be pleased to have subscribers and advertisers call upon him there. He will also pay special attention to gathering business items and attending generally to the interests of this paper.

NOTICE TO OUR ADVERTISERS.

Of late, owing to the greatly increased circulation and number of pages of THE CANADIAN GROCER, we have to send part of the paper to press two days earlier than in the past. We would, therefore, ask our advertisers to have all changes of advertisements reach this office not later than Tuesday afternoon in order to insure insertion that week.

Another dairy bulletin has been issued from the Central Experimental Farm at Ottawa. It was prepared by the Dairy Commissioner, Prof. J. W. Robertson. It contains forms of by-laws, rules and regulations suitable for a basis on which to organize joint stock companies or associations for the manufacture of butter or cheese. It is no collection of rough-hewn suggestions, but is a carefully studied, detailed scheme, in which are taken in all the considerations that will present themselves in any particular case. Such a manual removes one of the impediments that have heretofore lain in the way of putting the production of butter on a co-operative footing. The disposition to establish creameries has been held in check

somewhat by ignorance of the right mode of procedure. It will no doubt facilitate the growth of co-operative manufacture to have a model in the hands of everybody concerned. It is desirable also that all the cheese and butter factories should be directed in accordance with uniform principles of organization. It will help to equalize the conditions of production, and results can be better studied for the benefit of the dairy industries.

* * * *

The alleged purchase of a half-year's output of the St. Lawrence Sugar Refinery by Davidson & Hay, was referred to a week ago in these columns as a matter "commonly reported." The report turns out to be unfounded. Due allowance was not made for the improbability of it at the time the paragraph was written, the aim of the reference being to direct attention to an effect that was independent of the truth or falsity of the rumor. That effect was the conceiving of a mistrust among outside retailers, that there was collusion between the firm in question and the local retail association, as the resolution of the latter body corresponded with the rumored purchase of the firm. The rumor was not a fact, but this effect of it was, and attention was attracted entirely to the latter. The St. Lawrence Sugar Refinery continues to supply sugar to all the wholesale trade whose orders it receives, and is not prevented from doing so by any purchase which any house has made.

* * * *

It is unfortunate that the Retail Grocers' Association of this city could not see its way to adopt Wednesday afternoon as a weekly half holiday for its members. The difficulty presented by the fruit trade is undoubtedly very hard to get over, as most of the grocers handle fruit, and to close up shop on the day when stock was perhaps most marketable

would be wrong. The objection urged from the attitude of self defence was also strong. Grocers not in the Association would perhaps consider the adoption of Wednesday afternoon as a half holiday a very good thing for business, as on that day the stress of competition would be lessened by the recess taken by the traders in the Association. The fine opportunities for enjoyment that the summer season in this city yields to those who have the leisure for an occasional spell of pleasure, will have to go unimproved by the grocer unless he avails himself of them at the sacrifice of working hours. There are no holiday hours.

* * * *

The destruction by fire of a large part of the thriving village of Alliston draws the attention of business men forcibly to the importance of being insured. If they are insured their creditors are more or less secured from loss, and will be the more likely to hold out a helping hand when the sufferer by fire tries to get on his feet again. Where the bulk of the business men are insured the standard of a town is also likely to be raised in the scale of insurance, and the fire protection is likely to be adequate. It seems to be the case always that where insurance is not general, the facilities for quenching fires are poor. In Alliston the consequences are most ruinous to business men. One hundred and thirty buildings were consumed, and the majority of them were for trading purposes. Not a grocery nor dry-goods store was left standing. If Alliston had ranked in even the middle class fire towns, say in D, it would probably have escaped with no more than the loss of one or two houses. But it was in the lowest grade, namely, F. If it had ranked one grade higher there surely would have been appliances sufficient to prevent the fire from crossing the street and burning a whole row of buildings.

MEN OF THE TIMES.

MR. GEO. E. BRISTOL.

"But above all, to thine own self be true."

—SHAKESPEARE.

A young man whose record has already given abundant earnest of a useful future is Mr. Geo. E. Bristol, a member of the wholesale grocery firm Lucas, Park & Co., Hamilton. He is one of those whose success is more or less a public benefit, as it means the advancement not only of his own affairs, but also of ideas that make for commercial health and stability. The proportion of business men whose career has been a distinguished success is small, compared with the number whose career has been a conspicuous failure; but of the small number who have succeeded, the proportion whose success has been directly helpful to the best interests of trade is still smaller. The ideas which underlie Mr. Bristol's present position are the mainstays of Canadian commerce. If there were no other way of getting at his confession of faith as a business man it could be analyzed out of his conduct, and would resolve into the following elements: belief in hard work, in upright dealing, in doing everything to put credit on a stable basis, in forwarding the interests of trade.

Mr. Bristol is a Canadian. He is a son of the late Dr. Bristol of Napanee, in which town Mr. Geo. E. Bristol was raised and educated. At 16 he went to Hamilton. There he entered the employment of Lucas, Park & Co. That firm was then made up of Mr. R. A. Lucas and Mr. J. H. Park. On the first of January, 1881, two other partners were admitted. One of these was Mr. R. T. Steele, the other was Mr. Geo. E. Bristol. The house has remained since that time of the same composition, and has traded under the same style since its establishment in April, 1870. Last month it celebrated its twenty-first birthday.

There is no more exacting principle of selection whereby to try a young man's fitness for partnership than the record of previous service. That cannot but yield a fairly honest account of the candidate's merits and faults. Even if he went into the employment of the firm with the intention at the outset of

aiming to become a partner, he would find it impossible to counterfeit for years commercial virtues that he did not possess. He could not well prevent the striking of a just balance between the good and the bad points of his character. If his qualities are absorbed into the body of the firm, it is because they are found to be and because they are in the main good. There are numerous bad trade alliances formed, but few are bad where both parties to the alliance have known each other for any considerable time, from the respective standpoints of employer and employed. There is usually more of true solidarity in any partnership so formed, for the whole firm is impregnated with the same

dent of that influential body now. He originated the scheme of the Merchants' Association of July 1889, the most notable gathering of business men ever brought together in this country. No attempt to focus the business intelligence of the country was ever before made on so grand a scale, and its results, while perhaps not so showy as some could wish, have been very beneficial. Business men's associations, retail grocers' associations, boards of trade, now exist in many parts of the country as local organs of the reforms initiated at that convention, while before it met the number of such trade organizations was small. The movement begun then, which derived so great apart of its impulse from the thought and action of Mr. Bristol, is going on yet, and its rate is being accelerated instead of being retarded by time.

Mr. Bristol's conception of and active participation in the Hamilton convention bring out in relief one of his strong points as a business man. He is one of those who work for the good of trade as a whole. He is amply competent to take his part in any 'struggle for existence' way of doing business, and therefore on his own account has no especial reason for wanting trade on a better footing. But the existence for which the struggle must be kept up by the conservators of trade is that of trade itself. The Hamilton convention was one of the means of enlisting the strongest men everywhere in its behalf. Trade has had to go through hard times since the convention, but it has gone through them with much more safety than if no such convention had been held.

Conservative ideas had their root in less shallow ground than formerly, and though they did not always issue in organization they helped to knit together the various influences that give more unity to trade to-day.

Mr. Bristol's house is well-known to the Canadian trade. The name of Lucas, Park & Co. is growing in reputation every year. It commands the respect of all who like square dealing. The travellers of that firm operate throughout this province, Manitoba, the North West Territories and British Columbia, and are building up a steadily increasing business. Their methods have attached a class of trade that make a solid foundation for any business, and have done much to establish sound financial ideas among their customers.



commercial policy, and its affairs move on more as if the propelling influence were directed by a single mind. The choice of Mr. Bristol as a partner has been as amply approved by subsequent results, as it had been warranted by former experience of him. His abilities were of the sort the firm could assimilate with benefit both to itself and to him.

Mr. Bristol has not pursued any of the honors that popular regard can endow a man with. He is both able and popular, but he devotes himself to business, and any public connection in which he is known identifies him with trade. He has been a prominent and active member of the Hamilton Board of Trade for some years, and is Vice-presi-

OUR NEW YORK OFFICE.

Owing to the growing importance of our business on the American side, a permanent office has been established in New York, at Room 105, Times building, under the management of Mr. Roy V. Somerville. This gentleman is well-known in Canada, having been editor of the Dundas Banner, and lately manager of the advertising department of the Canadian Pacific Railway. He was President of the Canadian Press Association for two years. He is a son of James Somerville, M. P. for South Brant.

THE RETAILERS SCORE AGAIN.

We were not able to give the result of the conference between the committee of the Toronto Retail Grocers' Association and the Toronto Wholesale Grocers' Guild in our last week's issue, owing to our paper being in the press at the time of the meeting. It will be remembered by our readers that a committee of the former association was struck for the purpose of interviewing the St. Lawrence Starch Company. That committee lost no time in getting to work, and the ultimate result is now to hand. The committee met the evening before the conference, and was thus prepared to lay before the Guild a statement of its requirements, and the conclusion arrived at saves the retailers, all over the country, many hundreds of dollars. The association requires no further apology for its existence. It is doing good work and should be supported by all local associations. Many times the association has benefited the retail grocers of Toronto, and more than once has it stepped into the arena for the protection of the grocers of the province. In this latest instance it puts dollars and cents into the country dealers' profits as well as into the pockets of the dealers in towns and cities.

The following is the outcome of Friday afternoon's conference in the matter of starches. Purchasers of 10 boxes are to be allowed a 3 per cent. trade discount, purchasers of 50 boxes 5 per cent., and purchasers of 100 boxes 7 per cent. The lots specified are to be assorted or not, as purchaser chooses, and the terms apply to Canadian starches only, and not necessarily to the product of any one factory. Thus the small dealer as well as the large one will receive a direct benefit.

Sugars also received some attention. The 15 barrel lot, which in the past has secured an $\frac{1}{8}$ c. discount, now is reduced to 10 barrel lots, bearing the same, while purchasers of 25 barrels get an extra sixteenth. In view of changes which may take place in the duties, this latter may require another adjustment, but the concessions stated above if ratified by the Dominion Wholesale Grocers' Guild, will go into force at once. Thus the Toronto Retail Grocers' Association works for the good of the retailers of the country.

THE SINGLE TAX IN RELATION TO MERCANTILE INTERESTS.

The doctrines of Henry George have been regarded with prejudice and disfavor in many quarters, and especially among the moneyed classes; even small capitalists assuming they were an attack upon their rights of property. But these doctrines are now meeting with such wide acceptance and discussion that it is worth while for merchants and mercantile men generally to make a dispassionate examination of them, and learn for themselves whether the Single Tax, which is the sum and substance of these doctrines, is really for or against their interests.

So many persons are now at least cursorily acquainted with this subject that all we need do is to remind our readers of the leading features. The proposition is that all taxation should be concentrated on the value of land, apart from improvements, and that this should be done gradually. The first step would be to permit municipalities to assess separately the buildings and the land on which they stand, and then gradually to shift the tax, a mill or two at a time, from the improvements of the land, until, if public opinion sustained it, the whole municipal tax was upon land value alone and all improvements were untaxed. The next step would be to still further increase the land values tax, and abolish indirect taxation.

The result would be to kill land speculation, to take all taxes off the merchants' stocks of goods and capital in every shape; and to encourage and aid him in the building of commodious and handsome premises, in two ways: first, by freeing the buildings from taxation; second, by making land cheaper; for the effect of taxing land is to cheapen it. The merchant would also be greatly benefited by a substantial increase in the purchasing power of the mass of the people.

The persons who would be hit hard by such a change in taxation would be land speculators and those who live entirely on ground rent. Those owning houses which they rent to tenants would also lose somewhat at first.

But owners of improved property which they themselves occupy, would be directly benefited; and as we have shown, the Single Tax would be especially to the advantage of merchants. It is therefore the part of wisdom for all mercantile men to examine the matter for themselves. If such a change would prejudice them, they should understand the proposition, and find its weak points, so as to be able efficiently to oppose it; because it is being persistently pushed to the front. If, on the other hand, the change would benefit them, why should they oppose it?

It is urged that the Single Tax emphasizes the rights of private property. The ethical principle upon which it is founded is, that

the value created by the individual belongs to the individual; and that the value created by the community belongs to the community. It is the community alone which creates the value of land, and they have the right to take it by taxation. That on the face of it is a reasonable proposition.

CANADIAN FLOUR IN JAMAICA.

The Kingston (Jamaica) Gleaner, of April 20, contains this reference to Mr. Adam Brown's good work for Canada:

"The Canadian Commissioner has finally dissipated the old time fallacy, that Canadian flour will not keep in the tropics. He purposely kept it sixty days, and another lot ninety days, when both were perfectly sweet and wholesome. Bread of the finest quality from them has been baked, and of it over one hundred thousand pieces have been distributed at the exhibition. This direct and somewhat novel appeal to the minds of many, by way of that ancient receptacle the human stomach, has finally settled the question. To-day, thanks to the push-speeches and indefatigable efforts of Mr. Brown, the Jamaica market is open to Canada, not only for flour, but for a host of things. That gentleman has done his part, it now remains for the Canadian millers to do theirs. The future of this breadstuff question lies in their hands, and a hint to them—American competition will be all the keener after this exhibition. Finally it is asserted that the British West Indies consume \$3,000,000 worth per annum.

SOME ST. JOHN CHANGES.

Through an inadvertence a list of business changes that had lately taken place in St. John, N. B., was last week headed "Some Halifax Changes." The names of the prominent concerns to which the news related would suggest the correction to most of our readers. The firms named were all St. John houses, and the heading should have been some "St. John Changes."

BETTER THAN A BANK.

The following should be posted over every merchant's desk. It means discount your bills: 1. One half per cent. on a 30-day bill paid in ten days is equal to interest at the rate of eight per cent. per annum. 2. One and one-half per cent. on a 60-day bill paid in ten days is equal to interest at the rate of eleven per cent. per annum. 3. Four per cent. off on a four months' bill is interest at the rate of twelve per cent. per annum, or a four months' bill paid in thirty days with three per cent. discount is interest at the rate of twelve per cent. per annum. 4. Five per cent. discount off on a four months' bill is interest at the rate of fifteen per cent. per annum; or if paid in 30 days, less four per cent. it is sixteen per cent. per annum. Bills paid are safer than money in any bank, however strong. Cash discounts are the dealer's first profit and one he is sure of.—Ex.

ASSOCIATION DOINGS.

TORONTO RETAIL GROCERS' ASSOCIATION.

On Monday evening the Toronto Retail Grocers' Association held its monthly meeting in Richmond Hall. The meeting, which was called for 8 o'clock, did not open till 9 on account of the delayed arrival of members. The following were present: Messrs. Thackray, Westren, Roberts, Binnie, McCulloch, White, Shaw, Clarke, Calhoun, Barron, Gibson, Sykes, Mara, Lindsay, Tolchard, Jones, Johnston, Noble, Saunders, Williamson, F. Britton, Donald, Mills, Booth, Hodgins, Radcliffe, Harvey, Morrish. Mr. Barron, the president, was in the chair. The minutes of last meeting were read, and upon motion of Mr. Mara, seconded by Mr. Roberts, were confirmed.

The officers' roll was answered by all but two members, who put in an appearance later in the evening.

NEW MEMBERS.

Mr. Thackray proposed Mr. John Doyle, corner of Dour and Bathurst streets.

Mr. Gibson proposed W. R. Riddell, corner Gerrard and Carleton streets.

Mr. Thackray proposed Mr. Copeland, successor to W. M. Milligan at the market.

ACCOUNTS.

The secretary presented an account for postage, etc., \$5.29, which was ordered to be paid.

COMMUNICATIONS.

Two letters were read from the Brantford Association, one acknowledging the receipt of and approving the resolution passed re St. Lawrence Refinery's sugar, and also inquiring if the Association had conferred with Davidson and Hay before passing that resolution; the second letter reported that the Brantford Association had agreed to buy its granulated sugar from the St. Lawrence Refinery, so long as price and quality were satisfactory. A letter was read from the Trenton Association, giving notice of affiliation with the Toronto body, enclosing \$4 as fees for its two delegates, and reporting a membership of 14 grocers. From the Chatham Association one letter asking further particulars as to the affiliation idea, another advising that the St. Lawrence Refinery resolution had been laid over until the next meeting, and a third letter following that meeting and reporting as follows: that the sugar resolution was adopted, that a motion to affiliate was adopted, but selection of delegates was laid over till next meeting. The particulars of an unpaid account of a former resident of Chatham now resident in this city were given for the use of the Toronto collector. A letter from the secretary of the Kingston Association was read, hoping that the shorter terms would have good effect in checking the doing of business upon so unsound a basis as in many cases it had been done upon in the past. The Hamilton Association wrote, stating that it had resolved to join with Toronto, and naming as its delegates, Messrs. C. H. Peebles and Adam Ballentine. The Peter-

boro Association wrote signifying its adoption of the affiliation idea, and asking the intervention of the Toronto Association in the matter of two traders (W. J. Morrow and Geo. Carton) who were cutting prices on certain goods, notably Christies' biscuits and Macdonald's Brier tobacco. The Sarnia Association wrote endorsing the Toronto body's action in the matter of the St. Lawrence Sugar Refinery, and concurring in the plan of a provincial association, remitting \$4 for the fees of two delegates not named. The Montreal Grocers' Association acknowledged receipt of sugar resolution, and reported that it would be considered at next meeting, on the 14th inst.

The communications were received.

Mr. Thackray, seconded by Mr. Williamson, moved that the Sarnia and Trenton delegates be admitted into the membership of the Association.—Carried.

CONCESSIONS FROM THE GUILD.

The secretary read a copy of a letter sent to the president of the St. Lawrence Starch Company, in accordance with instructions passed in a resolution of last meeting, asking an interview for the committee charged with this matter. The president's reply also read, referred Mr. Thackray's note to Mr. Hutchinson, the secretary and treasurer, who at the time was absent. Mr. Hutchinson then wrote making an appointment with the committee at the National Club. The meeting took place, the objections of the Association to an unyielding price for all quantities were urged, and the manager promised to lay the matter before his company. A short time after this interview Mr. Thackray, received a note from the secretary of the Guild, inviting a committee of the Retail Grocers' Association to a conference with the Guild, particularly upon the question of starch discounts. Mr. Thackray then got together the committee appointed at the last meeting to consider grievances which retailers had against the Guild. That committee met and considered carefully, the evening before the conference, the whole question of starch discounts, and also that of granulated sugar discounts, and prepared a sliding scale in each case, which in its judgment ought to be adopted in justice to all classes of grocers. The committee then met the Guild according to invitation. The following changed terms, proposed by the committee, were after some discussion assented to by the Guild, subject to approval by the Dominion Guild:

On starch a trade discount of 3 per cent. is to be allowed on 10 box lots, of 5 per cent. on 50 box lots, and of 7 per cent. on 100 box lots.

On sugar $\frac{1}{8}$ c. per lb. is to be allowed on 10 barrel lots instead of on 15 barrel lots as heretofore, and an additional 1-16c. per lb. is to be allowed on 25 barrel lots.

This report was received.

Mr. Sykes asked who called the committee which had met the Guild, and wished to

know if it was officially authorized by the Association to propose and agree to alterations in discounts.

Mr. Gibson explained that the committee had been appointed at last meeting to deal with grievances held against the Guild.

Mr. Sykes disapproved of the starch arrangement. He thought the real interest of the trade demanded that no trade terms should be assented to that would enable any class of retailers to do a jobbing business. The concession on starch put the large retailer in a position either to do a jobbing trade or to cut prices so as to take the trade in starch away from the small dealer.

Mr. Mara said he did no jobbing, but did not consider there was anything wrong about jobbing. What harm was there in a large retailer selling to a small one and making 4 per cent. as well as the wholesaler? And 4 per cent. on a pound of starch was too small a matter to enable the dealer who got it to undersell one who had not.

Mr. Gibson said the jobbing business in this city was done. A grocer must now be either a retailer or a wholesaler. He had, throughout the whole conference and at the meeting held by the committee before the conference, steadily kept the interests of jobbers out of his calculations, and believed the outcome of the conference was as fair to the small as it was to the large dealer. At that conference one trader had proposed $\frac{1}{2}$ c. discount on 100 barrel lots of sugar, but Mr. Gibson had opposed that. Why? Because, if the duty should be taken off sugar, the price would thereby be brought so low that $\frac{1}{2}$ c. per pound of discount to any class of dealers would give that class an immense pull over smaller dealers. He had aimed to check the admission of any change in the terms that would enable any dealer to cut his neighbor's throat. With regard to the 25 barrel lot and 1-16c. additional off, he would prefer to deal in 10 barrel lots with $\frac{1}{8}$ c. off. The interest on the extra money invested in the larger quantity was not paid by the $\frac{1}{8}$ c. per lb., and the money could be better employed in other stock. The present changes did not put any class of the trade in a position to cut the throat of competitors.

Mr. Tolchard had gone to the conference with the interests of the small dealers uppermost in his mind, and could see nothing in the arrangements made that discriminated against that class. In the case neither of sugar nor of starch had the price of the single package been made dearer to anybody, while every dealer could handle the lowest quantity on which a reduction was secured.

Mr. White said that the thin edge of the wedge was admitted when terms more favorable to the large than to the small dealer had been bargained for. The advantage might be little that the present arrangement gave to the large dealers, but the principle was considerable. He could not understand why retailers should be making terms for

100-box lots of starch. Their own business, according to his ideas, did not call for supplies on so large a scale. Then, if their own business did not require it, it was manifest that the stocking of small dealers must be contemplated in any provision made for 100-box lots. Nothing should be done by the association to make wholesalers of its members.

The chairman asked Mr. White if he would insist on the same price for a 10 lb. lot of tea as he would for $\frac{1}{2}$ lb.

Mr. White was not prompt with his reply, but finally said that would depend on circumstances. He disapproved of any section of the members using the association for their own special benefit. The Association had been fighting the Guild as a combine, but now the committee had asked the Guild to concede certain terms and were agreeing to be bound thereto.

Mr. Mara said some grocers did a special business with laundries, and it was right that those members of the trade should have some advantage on account of the largeness of that part of their business. The man who took a 100 box lot paid as much as the man who bought one box, if interest were calculated. The only time for advantage was on the eve of an advance, and that was offset by an equal chance for a decline.

Mr. White said that Mr. Mara's reference to a special laundry trade was not a case where the prices were equalized by interest, as such a case supposed the sale of 100 boxes to be as quick a turn as the sale of 10 with the small man. If the big trader had not this special demand, which he sought means of securing through extra discounts, he would not want 100 boxes, since probably in ordinary circumstances 10 would do as well.

Mr. Sykes believed that the adoption of the additional discount for 100 box lots, giving the buyers of such lots 4 per cent. advantage over the buyer of 10 boxes, would be a source of contention against the Guild.

Mr. Williamson thought justice had been done. Any dealer who could buy 100 boxes and job them to outlying grocers ought to be allowed to do so, seeing that he was bound in the arrangement not to undersell the wholesalers.

Mr. Radcliffe would have gone in for 5 per cent. off 25 box lots if he had been actuated by consideration for his own situation as a trader, but he sought the advantage of the whole trade, and believed these concessions secured it.

Mr. Mills said that the man who buys 6 lbs. of starch pays what he would for 1 lb. The former position of the half-and-half stores was as good as that of the best, so far as terms went. Now it is not. The trade in the country towns can now cut together and get a better discount. The committee had done its best.

Mr. Booth thought the committee ought to be glad to have its action discussed. He was not opposed to what it did upon the starch question, but would ask if this asso-

ciation has entered with the wholesalers into a combine to sell starch at a certain price, as he understood dealers had to bind themselves not to sell below Guild prices.

This was vehemently denied.

To Mr. Clarke's enquiry if two or more dealers could join together to buy a 100-box lot and get the terms going with such a lot, the general expression of opinion was that they could.

Mr. Gibson asked if benefit had not been done to every member. Then why find fault. There was no money being taken from any member, nor was the trade of any limited by the concessions obtained. Most of the wholesalers had begun at the corner grocery, and had worked their way to their present position. Why should retailers put obstacles in their own way of so advancing?

Mr. Jones moved, seconded by Mr. Tolchard, that the report of the committee which had conferred with the Guild be adopted.—Carried.

HON. FRANK SMITH'S BANQUET.

The chairman reported that the committee appointed to act in conjunction with a committee of the Guild to tender a banquet to the Hon. Frank Smith, had done so, and that the banquet had taken place in accordance with the arrangements made by the joint committee.

SUNLIGHT SOAP FOR 7C.

Mr. Thackray submitted a cake of Sunlight Soap wrapped in a paper bearing the imprint of a Toronto dry goods house, and accompanied by the receipted bill, in which the price entered was 7c. The buyer desired in the interest of the trade that the matter be brought before the Association.

Mr. Radcliffe said the soap was getting out of the hands of the retail grocery trade, and the manufacturers' representatives were getting desperate.

Mr. Mara felt it was not the business of the Association to report this matter. The company ought to be left to find out for itself if its prices were being tampered with.

Mr. Williamson mentioned a case of a lady asking for a box of this soap, and upon his quoting 25c., she said she would wait till she went down town where she could get it for 20c.

Mr. Jones said Lever Bros. would not sell to anyone who would cut the price, and they could not be aware of the fact that prices were being cut.

Mr. Roberts moved, seconded by Mr. Westren, that the secretary call the attention of the Sunlight Soap Company to the fact that its prices were being cut.—Carried.

TELEPHONE MONOPOLY.

Mr. Noble moved that the Association condemn the action of the Board of Works Committee in giving the preference to the Bell Telephone system, and that the meeting adjourn and the members go in a body to the City Hall where the council was then sitting and make their protest.

Mr. Jones said something ought to be done. Since the monopoly was to be given for 5 years surely some concession in price

could be got. It would pay the retailers better to try to get prices lowered and agree to the monopoly, rather than go to the expense of keeping two telephones which would be necessitated by competition.

Mr. Mills said he had learned that a petition had been circulated bearing the substance of Mr. Jones' idea as its prayer, and would be presented to the council that night. It asked that \$35 be the price to business men and \$25 to private houses, or the figures offered by the new company.

Mr. Booth could not see why the council should be condemned for consenting to the lease for another 5 years, as while the price of the Bell company was \$40, the price of two would be \$70.

In amendment Mr. Britton moved, seconded by Mr. Mills, that we endorse the council's giving a five year monopoly, on the condition that the outside charge be not more than \$35 to business men, and \$25 to private houses.

The amendment was carried.

AN INQUIRY.

At this stage Mr. White asked if the present arrangement with the Guild brought the opposition of the Association to an end, or would it continue to oppose the Guild. He was assured that the Association would be as vigilant as ever to oppose any combine action on the part of the Guild.

Mr. White then said if it were but a step to burst the combine he would approve of it, for he would rather see the combine crushed than treated with.

Mr. Radcliffe said the Guild had broken its promise to the Association. It had agreed not to put in force its resolution to fix prices for yellow sugars, and now it was quoting a uniform lowest price of 5.15c. But the combine on yellow would burst tomorrow or in a day or two, as some of the members of it were objecting.

ILLEGAL PEDDLING.

Mr. Westren complained that there were several carts from which produce was illegally sold along Yonge St. The drivers had no license and displayed no badge. They ought to be looked after.

Mr. Williamson corroborated this.

Mr. Gibson was of the opinion that the carrying out of the by-law could never be complete till the police had power to challenge pedlars and question their right to carry stock. The police were the men who kept the retailers straight when the latter encumbered the sidewalk unduly with barrels, etc., and the police, being uniformed officials were more a terror to unlicensed pedlars than were plain dress inspectors. Mr. Awde's department was not sufficiently manned for the thorough oversight of the pedlars. He moved that Messrs. Williamson, Mara and Westren be a committee to wait on the Mayor and recommend that the

jurisdiction of the police be extended so as to include supervision of the observance of the license by-law.—Carried.

THE HALF-HOLIDAY.

Mr. Mara asked what had been done about the proposed Wednesday afternoon summer holiday.

Mr. Gibson said the thing seemed impracticable. The handling of fruit was an obstacle to it.

Mr. Thackray reported that he had looked into the matter and found that the members of the association were unable to take advantage of the half-holiday because their neighbors in trade were often not members, and would not, therefore, be bound by the association's action. The matter was dropped.

THE CONVENTION.

With reference to the expenses of the convention, Mr. Mills believed that the wholesalers would contribute liberally. Trade questions would be discussed that would have a beneficial bearing upon wholesale as well as retail interests, and the wholesalers would be ready to show their appreciation by subscribing to the expense fund.

Mr. Gibson could not see how a convention of retailers, with the questions before them likely to be discussed by this convention, could accept contributions from the wholesalers. The Hamilton convention would have done more good if wholesalers had had nothing to do with it. Mr. Gibson wanted to see this convention as brilliant a success as possible, and every member of the association must be self-denying and work hard to make it a success. It must not be left to the few. Mr. Gibson could not see that any but members of associations could be present.

Mr. Britton said he thought all the trade in the country ought to be welcomed to it, but that votes should be held only by those who produced credentials from associations. This would prevent members from being outvoted by non-members.

It was resolved at length that the committee should call a special meeting of the association to consider the convention.

The meeting then adjourned.

HAMILTON RETAIL GROCERS' ASSOCIATION.

At the last regular monthly meeting of the Hamilton Retail Grocers' Association the clerks presented a bulky petition, asking that Wednesday afternoon be set aside during the months of July and August, and the association in receiving it expressed its hearty sympathy with the petitioners.

The association will bring the matter before its members and endeavor to secure a uniform assent to the idea of the petitioners.

The annual picnic of the association was talked of, and the following committee was appointed to make the necessary arrangements and report: C. H. Peebles, chairman;

Adam Ballantyne, secretary; Edward Morison, George Hunt, J. O. Carpenter, C. Bremner, T. Hazel, N. D. Galbraith, J. Eustice, W. J. McFadden, James Main, J. J. Watt, W. H. McLaren, C. W. Marlatt and H. Stevenson.

A communication was read from Lucas, Park & Co., in which the firm expressed its sympathy with the association's previous resolution protesting against the practice followed by refiners in marking the selling prices on their packages.

A memorial was also read from the Toronto Retailers' Association, asking the Hamilton members to unite and act in concert with them in their crusade against the various combines.

Several members expressed themselves as in sympathy with the Toronto retailers, but no definite action was taken.

The following new members were received into the association: J. Morrison, John Colvin, J. E. Seldon, D. Sullivan, D. Carroll, F. Smyth, and Mrs. McKeown.

OTTAWA NEWS.

OTTAWA, 14th May.

A deputation representing Canadian importers, manufacturers and wholesale dealers in tobacco, waited upon Messrs. Foster, Bowell and Costigan, Ministers of Finance Customs and Inland Revenue, at the office of the Finance Minister. The deputation consisted of G. E. Tuckett, G. E. Bristol, J. J. Stuart, of Hamilton; — Percheron, of Montreal, and — Benetteau, of London. They were introduced by Messrs. McKay and Ryckman, of Hamilton, and Col. Denison, of Toronto. They asked that the excise duty on tobacco be reduced from 20 cents to 10 cents or 11 cents per pound, and argued that this course would increase the consumption of tobacco and would not reduce the revenue derived from it. The Ministers promised to lay the views of the deputation before the Government.

Messrs. McDonald and McLean, Conservative M.P.'s for Prince Edward Island, had an interview the other day with Hon. C. H. Tupper, relative to the lobster fishing industry on the Island. They urged that the regulation preventing the catching of lobsters under 9½ inches be abolished, pointing out that the close season of 60 days, which commences from July 10, was sufficient at present for purposes of protection. They stated that it is impossible to enforce the regulation, and that if it were strictly adhered to it would necessitate the closing of the lobster factories. Latterly fishing has only been carried on from the commencement of navigation until the opening of the close season, with the result that greatly improved catches have been made. The members will have another interview with the Minister on the subject.



AN OPEN LETTER.

TO WM. INCE, Esq., President Dominion Guild.

To address a man as old as you are, both in years and in business experience, upon questions of trade with which you are in all probability exceptionally well acquainted, is perhaps rather a heavy task for a young man. 'Tis said that "fools rush in where angels fear to tread," and nothing probably is more true in very many cases, yet I am so bold as to hope that weak as my pen may be, and weaker still my business weight, that my cause is of all causes, the most strong, the most pressing, and the most important to you and me. It must be of grave moment to you, sir, after half a century's business experience, to find that very grave dissatisfaction exists in the trade of which you are an honored member. You must be blind to passing events not to have noticed that tradesmen with whom you have been dealing for years with a great deal of satisfaction to both sides, have of late been anything but cordial, although they mayhap still leave their money with you. Of course you will admit, that after all, while money is what we are in business for, it is not everything. There is that honest spirit of satisfaction lacking. Why is this? You started in business long, long ago. You have made a success of it. You will even admit that you made more years ago than you are making to-day, and still you had then the honest, open competition so much desired by every wholesale grocer individually and privately, but not collectively and openly. You are now coddled by your dear precious combine, and yet you do not make as much as if you were without it, and still you, of all the wholesale grocers, stick by it most tenaciously. Why do I write you in this manner? Just because I wish as a humble member of the craft to express my sincere dissatisfaction with existing conditions of trade. More than this, I express my disgust at finding your Guild now interfering with yellow sugars in the face of a distinct pledge not to do so. You complain that some of you sell yellows below cost, and it must be stopped. What follows this statement? Only this; you are now afraid of the competition you once were wont to court, and are now too weak to breast the cut offered even by houses far below you in financial status. Where is the spirit with which the wholesale grocers of Toronto, of all cities, used to conduct their business? Surely you will admit an inferior business capability if you say that you must have this combine in order to carry on business. There must be more fable than truth about the various stories which come down to us youngsters about old time trade sales, cuts in prices, and other stories about losses nobly met and never spoken of. If one of these old time shadows were now to appear, I fear it would slink back ashamed to its retreat, ashamed to think that because some wholesale houses were selling yellow

THE KEY NOTE

Of the great popularity the "Hillwattee" teas and "L. P. & Co.'s" Coffees and Spices enjoy lies in the fact that these articles are of special character and excellence and can always be relied on.

Our "Specialties" this week will be bargains in Prunes, Figs, Syrups, Molasses and Japan Tea, latter from 15c. to 18c. Samples and quotations sent on application.

LUCAS, PARK & CO.,

Wholesale Grocers and Importers,

73 McNab St. North, Hamilton, Ont.

Barm Yeast.
Have
you
got
it?

KOFF NO MORE.

Every retailer should have them at this season of the year. Watson's Cough Drops are the best in the world for the throat and chest; for the voice unequalled. "R. & T. W." Stamped on each drop. Write

R. & T. WATSON, TORONTO,
for Prices, etc.

Mention THE GROCER.

M. J. Woodward & Co.,

PRODUCERS OF CRUDE,

Manufacturers of

Illuminating Oils,
Lubricating Oils,
Paraffine Oils
and Wax, &c

PETROLIA, - ONTARIO.

DURABLE PAILS AND TUBS.

TRY



THEM

The Wm. CANE & SONS MANUFACTURING Co
OF NEWMARKET, ONT.,

The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood. **BEST GOODS MADE.**
Represented by

Chas. Boeckh & Sons, Toronto,
Jas. Lee & Co., Montreal.

LOCKERBY BROS., WHOLESALE GROCERS,
75 ST. PETER STREET,

MONTREAL, P. Q.,

ARE OFFERING THIS WEEK

SUGARS.
TEAS.

{ Barbadoes
and
Cuba

MOLASSES.

FINE LARGE DRY COD IN BUNDLES. BONELESS FISH IN BOXES.

Canned Salmon, Lobsters, Mackerel and Oysters.

HUDON, HEBERT & CIE.,

WHOLESALE GROCERS

— AND —

WINE IMPORTERS,

NO TRAVELLERS ON THE ROAD.

304, 306 St. Paul St.

143, 145 Commissioners St.

MONTREAL.

Seasonable Goods.

FRUIT PUDDING, ROSE VANILLA, LEMON,
CHOCOLATE.

A full assortment Batger's Nonpareil Jellies, 1-2 pints, pints and quarts. All flavors.

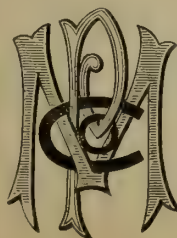
ABOVE GOODS SHOULD BE KEPT BY ALL FIRST-CLASS GROCERS.

TURNER, ROSE & CO., Montreal.

BEST GOODS IN THE MARKET.

**FRANKFORT, CAMBRIDGE, BOLOGNA,
CHICKEN, HAM and TONGUE
SAUSAGES.**

**PUT UP BY THE MOFFATT PACKING CO.,
MONTREAL.**





Empire Tobacco Co.

MONTREAL.

sugars below cost forsooth, we must break our word and forthwith "arrange" a fixed price.

No, Mr. Ince, it will not do. You must for the credit of your honorable house step aside from this arrangement and every other. You and your confreres of the Guild have caused its name to become a by-word in every corner of Canada for an increaser of prices to a long-suffering public, and it is now high time to quit and act like business men, not afraid of one another, no matter how low the cut.

As long as you reduce credits, regulate business methods, reduce the list of bankrupt debtors, and otherwise help honest trade, you do well, but when you start to fix prices and arrange combines, you go beyond your province, and deserve, and will continue to get the condemnation of every right-minded citizen. You for one in your personal business relations have only been helping, by this combine many smaller houses to rise higher at your expense.

Yours very truly,

RICHARD A. DONALD.

DOMINION GROCERS' GUILD.

The Dominion Grocers' Association held a meeting behind tyled doors in the council chamber of the Board of Trade, Wednesday. William Ince, president, occupied the chair. Those present were: G. E. Bristol, J. J. Stuart, T. H. McPherson, Alex. Turner, S. Balfour, Alex. Harvey and W. H. Gillard, Hamilton; M. Masuret, S. Screaton and A. M. Smith, London; G. S. Fenwick, Kingston; S. Young, Trenton; W. A. Gilmour, Brockville; W. Kinloch and L. E. Geoffrion, Montreal; James Watt and W. T. Wickham, Brantford; and the wholesale grocers of Toronto.

The principal question which came up for discussion was the application from the retail grocers for certain changes in the discounts on starch and sugar. The Toronto Retail Grocers' Association had applied to the local Wholesale Guild for larger discounts on the purchase of large quantities of starch and white sugar. The Toronto Guild had intimated that they favored the application, but had referred the matter to the Dominion Guild for action. The latter body had a lively discussion with reference to the matter yesterday. There was a general disposition to meet the demands of the retail trade, but many of the members opposed deciding the matter or taking action at present, considering it an inopportune time. It was stated by certain members who opposed the change that the retailers were not united in their application, and that while such changes might benefit the larger retail dealers it would operate to the disadvantage of those not doing such an extensive business. It was finally decided to refer the matter to the various local guilds for their consideration.

A number of other matters of more or less importance were discussed, but for obvious reasons the members decided to withhold particulars.

THE COMPOSITION OF THE CONVENTION.

The executive committee of the Toronto Retail Grocers' Association meet on Monday to arrange the preliminaries for the calling of a special meeting of the association. The special meeting will be as soon as possible after this session of the executive, and will meet in pursuance of a resolution passed at the last regular meeting, of which the proceedings are reported in this issue, to consider preparations for the coming convention. The executive meets first in order that the subject may be made as manageable as possible for discussion by the whole association. The questions which will perplex the executive are first, whether to include in the convention any but members of associations throughout the country, and, second, whether to include any conventions not affiliated with Toronto. All outside associations which are not connected with the Toronto body should hasten to get themselves connected with it, and obtain the right of representation and suffrage at the convention. If the convention is to include all grocers it is still unlikely that its deliberations will be submitted to the vote of any but members of associations, so that every part of the country where there are grocers should have its grocers' association. The towns without one now should not be without any longer. The convention ought to stimulate organization and union with the central body.

The council of the Montreal Board of Trade has passed the following resolution on the sugar question: "That owing to the fact of the United States Government having suppressed their duty on raw sugars imported into the United States, this Chamber of Commerce is of opinion that the Canadian Government should also suppress the duty on raw sugars imported to the Dominion of Canada, in view of placing our sugar trade on the same footing as the same trade in the United States, and also in view of preventing the smuggling of sugar between the two countries."

The Montreal Board of Trade at its last meeting passed a resolution of condolence to the family of the late J. C. Marchand, wholesale grocer.

Several members and representatives of American fruit firms were present at the Montreal fruit sales on Monday. They were Felix Menaldi, representing A. Menaldi & Co., of New York; D. Villari, of New York; J. A. Golden, representing J. Mercadanto, of New York, Philadelphia, Baltimore and New Orleans; W. H. Peacock, of Chicago; John Leverone, of Cincinnati; Joseph Gentile and the Facker Bros., of Chicago; J. Williamson, of New York; A. Zucca & Co., of New York; P. J. Thorne, of New York; Charles Parsons, of Parsons & Co., New York; A. Currier and D. N. Emery, of Boston.

Many Boston retail grocers are making two prices for granulated sugar—5 cents per pound for coarse and 5½ cents per pound for fine. It works well and seven-eighths of the sales are of fine at 5½ cents per pound. This enables the grocer to get a little bit of a profit, and no one objects to paying that price.—New England Grocer.

New Eastern Townships MAPLE SYRUP AND SUGAR.

ABSOLUTE PURITY GUARANTEED.

Wilkins & Co., Adamsville, Que., have contracted for the product of over 150,000 trees.

Among the makers who supply us are a few who have sugar orchards counting 4,500 trees, notably the old Col. Westover bush—The Colonel is a hero of the "Fenian Raid of 1866."

Special Prices to Large Buyers.

Address **JOHN WILKINS,**

20 Temperance St., Toronto, Ont.
Montreal and Lower Province merchants will please address Wilkins & Co., Adamsville, Que.

Established 1849.

GOLD, SILVER

—AND—

BRONZE MEDALS

20 1st prizes.



Reg. Trade Mark.

MICHEL LEFEBVRE & CO'Y

Manufacturers of

Lion--L--Brand

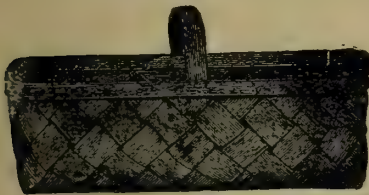
Pure Vinegars, Mixed Pickles, Jellies, Jams, Preserves.

Montreal, P.Q.

P. DOTY & SON,

(Successors to W. B. Chisholm)

MANUFACTURERS OF



1, 2, 3 bushel grain and root baskets.
1, 2, 3 satchellunch baskets
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit package of all descriptions.

OAKVILLE, ONT.

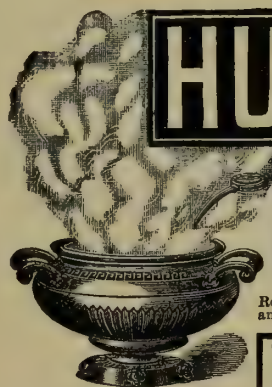
MUNN'S PURE BONELESS CODFISH

The finest on the market. Packed in 10 lb., 20 lb., and 40 lb. Boxes. Tied up neatly in 2 lb. bricks. Every brick is guaranteed full weight and Genuine Codfish.

TASTY ECONOMICAL DELICIOUS

Send for Sample at once.

**STEWART MUNN & CO.,
MONTREAL.**



HUCKINS SOUPS

Require only to be heated, and are then ready to serve. Prepared with great care from only the best materials. Have enjoyed the highest reputation for more than 32 years.

TEST FREE

SOLD BY ALL LEADING GROCERS.

LEONARD H. DOBBIN, MONTREAL. Sole Agent for Canada.

**STUART,
HARVEY & Co.**

Importers and

WHOLESALE GROCERS

A Large and Well-Assorted Stock of

Teas, Sugars and General Groceries

HAMILTON, ONT.

STAR BRAND
**FEARMAN'S
HAMS AND BACON.**
Hamilton, Ont.



Tomato, Mock Turtle,
Ox Tail, Green Turtle,
Pea, Julienne,
Beef, Vermicelli,
Chicken, Terrapin,
Macaroni, Consommé,
Okra or Gumbo,
Soup and Bouilli,
Mullagatawny.

**RICH AND
PERFECTLY SEASONED.**

Send us 20 cents, to help pay express, and receive, prepaid, 2 sample cans of these Soups, your choice.

J. H. W. HUCKINS & CO.,
Sole Manufacturers, Boston, Mass.



Ram Lal's PURE INDIAN TEA

GUARANTEED ABSOLUTELY PURE

AS MANUFACTURED ON THE
GARDENS IN INDIA.

A fancy parcel of Indian Tea, sold at auction in London recently for £10 12s. 6d. (\$52) per pound. All brokers say this extraordinary price was paid to boom a blend of the buyers. We have a sample here of the head blend in Ram Lal's Pure Indian Tea, Green label, counterpart of this was sold by growers at auction, for 15s. or \$3.75 per pound; experts pronounced latter sample fully equal to the goods sold at £10. 12s. 6d. We shall be glad to show our friends this famous sample of tea which is without a parallel in the history of the trade, so call and see the Indian tea that sold at auction for \$3.75 per pound, which is used in the celebrated Ram Lal's blend.

**JAMES TURNER & CO.,
HAMILTON.
WHOLESALE AGENTS.**



Miss Alice Porteous has opened a grocery in Bryson.

Mr. G. R. Jones, Moncton, N. B., has opened a grocery store.

The establishment of a fruit-canning concern in Napanee is talked about.

Messrs. Desourt & McMillan, general merchants, Oak Lake, Man., are putting up a large store.

The merchants of Magog, Que., close every trading day except Mondays and Saturdays, at 8 p. m.

Mr. L. E. Geoffrion, of the firm L. Chaput, Fils & Cie, wholesale grocers, Montreal, was in the city this week.

The western Ontario commercial travelers have fixed on July 25 as the date of this year's picnic at Port Stanley.

Major Wilson, Victoria, B. C., has been appointed agent for the Montreal grocery firm of Lockerby Brothers.

Mr. A. R. McIntyre, general merchant, Middleville, Ont., offers his business for sale. He has been nineteen years in the trade.

Mr. F. C. DeZouche has opened a grocery and provision store in Bryson, Que., in the premises last occupied by Mr. H. Porteous.

Mr. Johnston Whaley, formerly of Brockville, Ont., has removed to Fort William where he has taken partnership with Murphy & Co. in the grocery business.

The clerks of Cornwall have at last won an early-closing by-law. They tried in former seasons, but could not get the necessary three-fourths of the merchants on their side.

The Business Men's Association of St. Catharines has resolved that the demonstration intended to be held in that city on the 24th of May, shall be postponed till the first of July.

H. E. Reed has a nice general store at Middletown, N. S. Mr. Reed was at one time a traveller on the road, and has picked up some good ideas in running a general store.

H. R. Ives & Co, Montreal, ask "Do you own a horse worth \$25? If you do not many of your customers do, and you can sell them Kasper's oat cleaner. Send first for a descriptive circular to that firm.

The Lieut. Governor of British Columbia has given his assent to the bill depriving the municipality of Victoria of the power of enforcing its by-law imposing a license on genuine commercial travellers.

It is said that down in the Eastern Townships quite a business is done in the smuggling of sugar. Stores are built half in Ver-

mont and half in Quebec and the barrels are rolled from one end of the store to the other as occasion demands.

Mr. Thos Fraser, who has for several years carried on a grocery store near the corner of Bleury and St. Catharine streets, Montreal, has given up the sale of liquor in connection with his business, which will henceforth be a strictly temperance one.

Mr. Louis Arnett, of Brandon, at one time a prominent merchant of Winnipeg, died in the general hospital at the latter place last week. Mr. Arnett formerly kept a general store at Kerrwood, and was well-known to residents of Western Ontario.

Wm. Milligan of this city is now worrying the merchants of Woodstock with his cheap prices. He bought A. L. Dent's bankrupt stock and is selling it there. He sold the liquor department to J. B. McKay, but the commissioners would not grant a license.

A number of subscribers on and near the C.P.R. west of Straight Lake, wrote asking for another copy of last week's GROCER, saying that they had gone astray. They were sent out from here but no doubt were burned in the mail car at Straight Lake on Saturday.

A. Haaz & Co., manufacturers of vinegar, etc., Kingston, have dissolved partnership, Mr. A. Haaz continuing the business without change of style. Mr. C. deCarteret will carry on a manufacturers' agency, having samples of several first-class houses.

Everybody asks for Spanish Blacking; everybody will have Spanish Blacking; everybody sells Spanish Blacking; but only one person manufactures Spanish Blacking and that is F. F. Dalley & Co., Hamilton. Wait, watch and buy from their traveller.

Many Iroquois merchants complain that they get no eggs to buy or sugar to sell, which is a sure sign that smuggling is done along the line by the wholesale. By smuggling \$1 worth of eggs into the States and exchanging it for sugar, they make by the transaction about \$1.13.

A number of the storekeepers of Quebec city are agitating for the re-enactment of the civic by-law imposing a tax on transient traders, as the city, they contend, is overrun by commercial travelers, especially from Montreal, who greatly injure local trade, without contributing a cent to the taxes.

The Vancouver sugar refinery has shipped sugar to the States, owing to temporary scarcity. "Yesterday afternoon," says the News the steamer Michigan took 75 barrels of sugar from the B. C. Sugar Refinery for Portland. They will ship several hundred barrels in the course of a few days, and as long as the high prices are maintained, they will be able to find a market there.

The firm of McCavour & Barlow, who lately started a commission business at St. John, N.B., report trade very good and their business increasing. Mr. McCavour was in the same business for himself when Mr.

Barlow joined him. These young men are pushers and should succeed, Mr. Barlow being known to all in the trade, having been on the market slip for the past eight years.

The other night while Mr. Cook, a Kingston grocer, was driving his delivery waggon up Princess street laden with goods for Portsmouth, his horse became frightened and unmanageable. It turned the corner of Sydenham street and upset the waggon, scattering the goods over the street and smashing many dozens of egg. The waggon was also broken. Neither Mr. Cook nor the young lady with him were injured.

A cargo of raw beet sugar, which had been damaged by salt water in transit, was received in Philadelphia by the Spreckel refinery last week. The action of salt water was peculiar. Some of the sugar, which when put aboard the vessel averaged about No. 10 Dutch standard, has been bleached to No. 16 and above and will have to pay half a cent duty, but each bag, it is said, has been bleached a different grade.—Merchants' Review

A foreigner proposes to establish ambulatory grocery and dairy stores for the accommodation of summer resorts in the vicinity of St. Petersburg. The stores or vans will be built on the pattern of those in Brazil, and bring to the houses of the rustivating people fresh goods every morning. Hitherto the rusticators have depended on peddlers for their supply of groceries and dairy goods and seldom received them fresh or in good condition.—Ex.

The Belleville Intelligencer says: The partnership existing some 25 years between R. D. Conger and Jas. A. Conger has been dissolved by mutual consent, Mr. Jas. A. Conger retiring from business. The new firm will, however, be known as Conger Bros. This firm have been doing business as general grocers here for many years, and have always been honorable in their dealings, and the new firm will no doubt receive the extensive patronage which was accorded to the late firm.

Master the whole business and the way to fortune has been mapped out.

Work can always be found in a store without double-million microscope.

STORAGE

FREE AND IN BOND.

Customs Entries Passed, and goods stored at lowest rates. Special facilities for shipping goods to all points. Goods MARKED and WEIGHTS and GUAGES taken CORRECTLY. You can save DOUBLE FREIGHTS by keeping Teas, Sugars and other heavy goods with us.

BLAIKLOCK BROS, Agents,

17 Common St., MONTREAL.

One Trial

Will convince you that the "Mallawalla" blend of Pure Indian and Ceylon teas is something delicious and a sure favorite with black tea drinkers, 1 lb. and 1-2 lb. tin foil packages, 50 lbs. in a case. If you want the best buy Mallawalla.

DIAMOND BAKING POWDER in $\frac{1}{4}$, $\frac{1}{2}$ and 1 lb. tins is more satisfactory and nets you a better profit than any first-class powder on the market.

Merit tells for "Wherever sold it has been a repeater."

W. H. GILLARD & CO.,
WHOLESALE GROCERS, HAMILTON, ONT.,

Agents for Canada.

ALL GROCERS SHOULD SELL
 THE

**EMPIRE
 BAKING
 POWDER**

Manufactured by
ELLIS & KEIGHLEY,
 TORONTO.

JAS. WATSON & Co.,

Coffee and Spice
 Dealers.

Toronto, Ont.

**W. A. McCLEAN
 & CO.,**

OWEN SOUND

OFFER TO THE TRADE

LONG CLEAR
 BREAKFAST
 SMOKED BACKS
 SMOKED BELLIES
 SPECIAL ROLLS

BACON

Write for Quotations.

GANONG BROS.,

ST. STEPHEN, N.B.

MANUFACTURERS OF THE



CHOCOLATES.

N. K. FAIRBANK & CO.,

COMPOUND



REFINED LARD.

185 WELLINGTON ST., MONTREAL.
 CHICAGO. ST. LOUIS. NEW YORK.

Condensed Mince Meat.

Handled by retailer
 as shelf or counter
 goods. No waste.
 Gives general satis-
 faction.

Will not ferment in
 warm weather.

Sells at all seasons
 by all wholesale
 grocers.



Although fruits are
 scarce and high, price
 same as last season,
 \$13.50 per gross net.

Packed in $\frac{1}{4}$ and $\frac{1}{2}$
 gross cases.

Sole manufacturer
 for Canada.

Ask your wholesale
 grocer for it.

J. H. WETHEY, St. Catharines, Ont.

GEO. MATTHEWS

-PACKER and CURER.-



HAMS

BACON

LARD

PORK



PURE LEAF LARD A SPECIALTY.

PACKING HOUSES, OTTAWA, PETERBORO' and LINSLEY, ONT.



TORONTO MARKETS.

TORONTO, May 15, 1891.

GROCERIES.

The present week is not distinguishable from its fellows of the past two months by any features of trade that would be noticeable in an outline of the market. The volume of the business done is as small as ever. Whatever check upon buying there has been through the preceding part of the season continues to depress trade. Mistrust of the sugar market appears to become more aggravated the longer the suspense as to what the government will do continues. The demand for canned goods keeps strong and steady, though the amount of stock taken off by it would be considered small in any season when the surplus of unsold goods was as large as usual. In teas the trade is quiet. Dried fruit is also rather dull. Country merchants report trade quiet on account of the busy times among the farmers. Money is not notably scarce, as engagements are usually met with promptness.

CANNED GOODS.

The supply steadily grows less. The demand as steadily continues at about the same strength as it has done the past three or four weeks. Its steadiness is telling on prices as well as on stock. Corn quotes yet at \$1.10 at lowest, but some holders want \$1.15. Peas, 2's, are up to \$1.35 and \$1.45. Select peas are 10c. higher, and quote now at \$1.45. Sugar pears, 2's, have advanced 20c., or to \$1.70, and 3's are \$3 to \$3.10. Tomatoes are very firm at \$1.50 and upwards. There have been offers of tomatoes for future delivery at \$1.05, with \$1.02½ bid for good brands. The extent of the damage done by the frost to the peach and cherry bloom was exaggerated, and the report that the damage was considerable no doubt originated with interested parties. There are several packers who have peaches and cherries of last year's pack yet to sell, and nothing would bring buyers into the market more readily than belief in such rumors. The damage done to the crop is believed to be but slight.

COFFEE.

Rio finds rather slow sale at 22 to 22½c. The stock on hand is sufficient for the trade that is done, and the stock is not large. The demand for the finer grades of coffee is up to the average. No change is to be noted in prices, Mocha quoting at 32 to 35c., and Java at 30 to 33c.

DRIED FRUIT.

There are grades of Valencia raisins that have weakened since last week. They are the sort of stock that will not keep well through the summer. But good Valencias are firm, off-stalk bringing 6 to 6½c. Selected bring 7¼ to 8c., and layers 8½ to 9c. There is no weakness in the best stock. Several thousand cases of low-grade raisins have been offered from New York at 2 to 3c. below the market. In Montreal, it is said, there are a few hundred cases of inferior stock which have been offered to retailers at

5½c. Currants are in a very good position. The stock is not large and prices are reasonably firm. The demand for all kinds of fruits is about as active as it usually is at this season.

NUTS.

Brazil nuts are higher, quoting at 12 to 13c. Filberts quote at 11 to 11½c., or 3c. lower than they were. These changes are about all there is to chronicle in the nut-market. Trade is seasonably quiet, and stocks are moderately full.

RICE AND SPICES.

There is virtually no rice here, and the mills are unable to supply any. All the rough has been used up, and supplies will have to be waited for until the cargo which is due about next Monday shall have gone through the mills. The price of Patna is 5 to 5½c. Sago is down to 4¾ and 5½c., or ¼c. cheaper than it was. Spices are in the regular rate of demand, and do not come up for any comment.

SUGAR.

The market lacks activity, probably more than it did last week. The expectation that the budget would be brought down this week is supposed to have led to a more or less general postponement of ordering, to await what that event would bring forth. The effect of the changes, if there are any, introduced by the budget, will not be felt at once. The government will be unlikely to precipitate any change, as the removal of the duty at once would be ruinous to any refiner who had bought a large stock of raw just before the change, or to any wholesaler who had bought a large stock of refined, and would be disastrous to the grocery trade of the country. The removal of \$3,000,000 of duty would be too disturbing to be thought of without warning. The price of granulated sugar this week remains 6½ to 7c., and for yellow 5.15 and upwards.

The change in the discounts referred to in another column is provisional, and has yet only the assent of the local Guild. The whole Dominion Guild has not pronounced upon it yet. Consequently, the discount of ½c. per lb. upon ten-barrel lots has not yet come into business adoption.

SYRUPS AND MOLASSES.

A quiet trade is all that is done. The demand for molasses is low. M syrup in pails is \$1.65 to \$1.70, an advance of 10 to 15c.

TEAS.

The tea trade is rather quiet, the tendency being to await the incoming of new crop stock. The lowest price of Young Hysons is 18c., of Japans 15c., and of Congous 15c. There has been a good demand for Indian and Ceylon teas. From London we learn that all grades under 1s. are very firm, and have been eagerly competed for. The finer kinds of Indians are becoming scarce and the few invoices offered fetched high prices. There is little change to note in Ceylons, prices ruling much the same as of late. Fine lines are seldom met with now, and when they do appear extreme prices are paid. The remarks made by the Chancellor of the Exchequer in his Budget speech were of such interest to the Indian and Ceylon tea trade, that we make the following extract, which refers to increased tea consumption:—"I conclude that the increase in 1890-91 over 1889-90 was at the rate of 6½ per cent. This is not to be judged alone by the imports of the tea leaf, but also by the difference between the teas of China and those of India and Ceylon. Impartial Judges say that the power of the leaf from our own possessions as compared with China teas, is in the pro-

portion of 7½ to 5 gallons of liquid of ordinary strength. Therefore the increased consumption of tea is still greater when we speak of the number of cups that have been drunk, as distinct from the qualities of tea imported, because the tea from India and Ceylon goes further than the tea from China. I offer no opinion of my own; I only mention it as the opinion of impartial judges; and I believe the comparison is justified by the relative prices of the different teas."

McMeekin & Co.'s notes on Indian, Ceylon and Java teas for April report: The offerings of Indian were 97,000 packages, against 98,000 packages in the same month of 1890. During the month there was a good general demand with firm prices, especially for wholeleaf teas under 1s. Latterly there was less disposition to buy poor liquoring sorts, but anything with good cup was eagerly competed for. The average of public sale prices for the month was about 11¼d. per pound. The quantity in importers' hands still to offer is reduced to small proportions, and from a large number of gardens the final invoices for the season have been printed. The home trade during the month has been very quiet, and there has been little demand for export, the rise in value having checked trade abroad. The imports were 2,382,000 lbs., and the deliveries 8,062,000 lbs., leaving in stock 33,181,000 lbs.

Some musters of the new crop from the Darjeeling district have come home, which show poor quality. Advices by cable report many gardens to be behind last season in their early pluckings. The estimate for coming crop just received from Calcutta points to an increase of 13,000,000 pounds over last season, in the amount available for shipment to the United Kingdom.

For the last few years the weight of tea per head of the population consumed in the United Kingdom has remained almost stationary, in spite of the very obviously increased use of the beverage amongst all classes. This has led to an enquiry by Her Majesty's Board of Customs, and the following extract from the report issued is very satisfactory to the producers of Indian teas:

"From the information which has been afforded us on the subject, we believe that we make a moderate estimate in assuming that Indian tea goes half as far again as Chinese tea, so far as depth of color and full-

E. LAZENBY & SON, 18 TRINITY STREET, LONDON.



Absolutely the Finest Quality of Pickles Packed, most generally used in England. Quotations on application.

Canadian Agents: Arthur P. Tippet & Co., St. John and Montreal.

THE BOYCOTTED WHOLESALE GROCER.

The boycott which the Wholesale Grocers' Guild have endeavored to enforce against me, has not had the effect they predicted, and I am prepared to offer Sugars and all other lines of Goods as heretofore.

My price for

EXTRA GRANULATED SUGAR

For one or more barrels
Is Twenty cents per hundred less than the

COMBINATION

And my quotations for other Goods are equal to, in all cases, and lower in most cases than those offered by

GUILD HOUSES.

DISCOUNTS--

Are one and one-half per cent. off Sugars, Syrups, and Canned Goods. Three per cent. off General Goods.

The Guild Discounts are only one per cent. off Sugars.

Send for quotations of any special lines you may be open for.

SUGARS, TEAS,
SYRUPS, TOBACCOS,
MOLASSES,
BAKING SODA, SAL SODA
JAPAN RICE, RAISINS,
CURRANTS,
FRUITS OF ALL KINDS,
SPICES, NUTMEGS,
BAKING POWDERS,
CREAM TARTAR,
BROOMS, BRUSHES,
and WOODENWARE,
And all other Goods in the Grocery line.

I call your special attention to
my Uncolored Japan Tea at 15c.

JAMES LUMBERS
Wholesale Grocer,
67 Front St. East,
TORONTO, ONT.

ALL GROCERS SHOULD SELL
THE

Empire Baking Powder

Manufactured by

ELLIS & KEIGHLEY,
TORONTO.

TO GROCERS.

SIMCOE CANNING COY'S

Goods are warranted first-class.

PUSH THEM.

Order through your wholesale
House.

Will Remodel Anybody.



Nov. 3, 1890.
J. Bliss, Esq., Compton P.O.
writes:—Health seekers
travel far to mountains,
lakes, seas and springs, but
of all the famous places to
have the body thoroughly
cleansed of health destroy-
ing impurities, supple the
joints, firm up the muscles
and frame, and make one
feel fresh, life trickling
through the veins, give me
St. Leon Mineral Water.
Have proved for 50 years.
By using it heartily for a
few months it will remodel
anyone.

Secure rooms early at
Palace Hotel Springs, open-
ing June 15th, M.A. Thomas,
Manager.

St. Leon Mineral Water Co., Ltd.,
Toronto.

BRANCH—Tidy's Flour Depot, 164 Yonge St.

General Storekeepers

who deal in Dry Goods should subscribe
for

THE DRY GOODS REVIEW

Subscription Price \$1.00 per year.

Send for Sample Copy to THE DRY
GOODS REVIEW Co., 6 Wellington St. West,
Toronto.

EVERY MAN who has

any ambition to rise in the Grocery Trade should
buy a copy of

"TEA, AND THE SCIENCE OF BLENDING"

An accurate knowledge of Teas will bring you to the front
quicker than anything else.

R. S. McINDOE, 24 Front St. E.,

PRICE 1.00.

TORONTO.

Condensed



Coffee

REINDEER BRAND."

Here are a few of its good points :

It contains MILK, SUGAR and COFFEE. By adding one spoonful to each cup of boiling water anyone can prepare one cup or ten cups—as required—of really excellent Coffee in less time than it requires to say so. Condensed Coffee will keep perfectly for months in any climate. For early or late lunches, for Picnics, Excursions, etc., etc. nothing equals "Reindeer Brand" Condensed Coffee. Prices and samples of the Reindeer Brand Goods. CONDENSED MILK, CONDENSED COCOA—both standard preparations—and Condensed Coffee promptly furnished.

The Truro Condensed Milk and Canning Co., Ltd.,
Manufacturers,
Truro, Nova Scotia

NOT LESS THAN

25 p.c. profit

to the Retailers handling

"Surprise" Soap

100 p.c. satisfaction

to yourself in the satisfaction it
gives your customers.

Do you sell "Surprise"?

If not drop us a postal card.

The St. Croix Soap Mfg. Co.,
ST. STEPHEN, N.B.

MONTREAL 17 St. Nicholas St.

TORONTO Wright & Copp, Agents,
40 Wellington St. East.

MARKETS—Continued.

ness (not delicacy) of flavor are concerned. Thus, if 1 lb. of Chinese tea produces 5 gallons of tea of a certain depth of color and fullness of flavor, 1 lb. of Indian tea will produce 7½ gallons of a similar beverage."

This of course at once explains how the increased home consumption has been provided for by the gradual substitution of Indian for China, the greater yield in liquid of the former covering the expansion in demand. The offerings of Ceylon were 78,000 packages, against 46,000 packages in same month of 1890. In spite of this largely increased quantity to handle, prices have remained fairly steady throughout the month for all but medium grades, which were rather neglected. The quality of arrivals towards the end of the month showed some falling off. The average of public sale prices for the month was about 10¾d. per lb. The imports were 5,941,000 lbs., and the deliveries 3,942,000 lbs., leaving in stock 13,779,000 lbs. The offerings of Java were 5,580 packages, against 3,500 packages in the same month of 1890, and the average price for this quantity was about 9d. per lb.

PETROLEUM.

The local market shows no change. Business shrinks with increasing daylight, but prices are steady.

The Petrolia advertiser reports: Petrolia crude \$1.38½ per bbl., Oil Springs crude, \$1.40½ per bbl. Little or no change has taken place in oil matters since our last issue, and until some new developments are brought forth by the drill, things will remain pretty much the same as they are. Every sett of tools are going night and day, and so far nothing but small wells are got. The refineries are almost at a stand-still, their owners preferring to wait awhile rather than to continue paying the present price for crude. The price of refined remains the same as last week.

DRUGS AND CHEMICALS.

Trade is quiet. There is no change in the demand since a week ago. Prices are also stationary at the quotations of a week ago.

BUTTER AND CHEESE.

The receipts of butter are increasing. The demand is steady, particularly for fine grades. There is little old butter now in stock, and there is a larger proportion of the new that deserves to be classed good. The receipts are mostly in rolls, tub butter having fallen off greatly in quantity. The prices remain at about last week's range, and are firm for good.

Cheese is steady and unchanged here, though English prices have gone down 6d. Late falls are 11c. to 12c., summer 10 to 11c., and skims 8 to 9c.

COUNTRY PRODUCE.

APPLES—Are \$4 to \$6, and in light request.

BEANS—Are unchanged at \$1.35 to \$1.60, the former for common, the latter for hand-picked.

DRIED APPLES—Are in good demand at 8¾ to 9½c.

EVAPORATED APPLES—Run from 12½ to 14c. The demand is moderately good, and is held back by the supply of dried apples.

EGGS—Are 12 to 12½c. Some days the market is more liberally supplied, and the price shifts to the former figure, and probably takes to the upper figure the next day.

HAY—Is \$9.50 to \$10 for timothy, and \$8 to \$9 for mixed. The supply is fairly good and the demand about equally so.

HIDES—Have not improved in price, though they are better quality, being less grubby than they were. Green are 5 to 5½c., and cured 6c.

HONEY—Is quite dull at the prices long current, viz., 7 to 10c. for clear, and 14 to 16c. for comb.

HOPS—Are steady at 30 to 40c., with 42c. paid for choice stock.

OATS—Are easier at 49 to 50c.

ONIONS—Are in very limited compass, and firm at \$4.50 to \$5.

POTATOES—Are firm at \$1 to \$1.05 on track.

SEEDS—Prime to choice alsike is \$7 to \$8.50, red clover \$4.50 to \$5.00, timothy \$1.20 to \$1.65.

SHEEPSKINS—Run up to \$1.50. Calfskins are 6 to 8c.

STRAW—Is \$6 to \$7, and in light demand.

TALLOW—Is unchanged at 5½ to 6c. for refined, and 2c. for rough.

WOOL—Is in undiminished dullness at 18 to 19c.

FISH.

The fish market yet to some extent waits on the season. The lines in stock yet are chiefly those mentioned a week ago, and they sell at last week's prices. White are 7 to 8c. salmon trout are 7c. lake herring are \$2.50 per hundred by count. Halibut is unchanged at 15c. The demand for these kinds is good. Dried, pickled and salt fish are not in request.

GREEN FRUIT.

Finer weather has benefited the green fruit market, and trade this week has been very good. There has been no advance in the price of any lines, and stocks have been pretty well supplemented by the purchase of Toronto dealers at the Montreal sales, the second of which was held on Monday last. Lemons went at a good figure at that sale, but oranges did not bring a high price. The prospect is that lemons will be dearer. Valencias are \$6; Riverside seedlings are \$4.50; Floridas are \$4.50; Messinas are \$3.50 to \$4. Palermo lemons are \$4 and Messina lemons are \$5 to \$5.50. Bananas are firm, firsts going at \$2.50 to \$3, and seconds at \$1.50 to \$2. Pineapples range from 15 to 30c.

PROVISIONS.

A reasonably good output of stock is reported from most houses. The demand for smoked meats is very good. There is a lighter trade in mess pork. Hogs are no longer received in rail lots.

BACON—Long clear is 8 to 8½c., bellies are 10½ to 11c., backs are 10½ to 11c., rolls are 8½ to 9c.

HAMS—Are firm at 11 to 11½c.

LARD—Is steady at 9¼ to 9½c.

MESS PORK—Is \$15.50 for Canadian heavy and \$17 for short cut.

SALT.

The trade is mostly in bags and barrels. Two cars of each were sold on Tuesday, the former at 72c., the latter at \$1.40. The demand for land salt this spring has not been so good as usual.

DRY GOODS.

Reports show an improvement in trade. Travelers are doing a better business than they were, both roads and weather being now in their favor. There is no alteration in prices. The sorting up of stocks is the main basis for current trade.

RAW FURS.

Raw furs are unchanged at quotations—Beaver, per lb., \$4.50 to \$5; bear, per skin, \$10 to \$25; cub, per skin, \$5 to \$12; fisher \$3.50 to \$5; fox, red, 81 to \$1.50; fox, cross, \$2 to \$5; lynx, \$1.50 to \$2.50; martin, 75 to 90c.; mink, dark, 75c. to \$1.50, Muskrat, fall, 12c.; spring rat, 25c.; winter, 15c.; otter, \$8 to \$13; raccoon, 25 to 80c.; skunk, 25 to \$1.75.

WE ARE BUYING

Dried
Apples.SEND SAMPLES
AND QUOTATIONS

ESTABLISHED 1888.

STANWAY & BAYLEY
BROKERS
AND

GENERAL COMMISSION MERCHANTS.

44 FRONT ST. EAST. TORONTO.

WE ARE BUYING

Evaporated
ApplesSEND SAMPLES
AND QUOTATIONS.

JAMES E. BAILLIE, PORK PACKER, TORONTO.

Long Clear Bacon, Mess Pork, Short Cut Pork, Breakfast Bacon, Backs, Spiced Rolls, Pure Lard, Sugar Cured Hams, White Beans, Dried and Evaporated Apples, at close prices. Write for quotations.

GEO. C. THOMPSON. CHAS R. KING.

THOMPSON & KING,
Consignees, Brokers, General Commission
and Mercantile Agents,
51 Wharf Street, cor. Fort, Victoria, B.C.
Storage. Correspondence Solicited.

T. W. CLARK & CO.,
General Commission and Provision Mer-
chants and Wholesale Dealers in
Dairy Products.

Consignments solicited and business transacted
for Eastern Canada Merchants.

Established 1886.

VANCOUVER, B.C.

References: Bank of British Columbia.

WILLIAM RYAN,
Produce and Commission Merchant,
72 FRONT ST. EAST, Toronto, Ont.

—DEALER IN—

Labrador Herring, barrels and halves.
Lake Superior Whitefish and Salmon Trout.
Lake Herring.
New Cured Hams and Bacon.
Pure Canadian Lard.
Mess and Short Cut Pork.

Write for Prices.



All kinds of produce handled. Consign-
ments solicited. Carriers supplied.

J. CLECHORN & SON,
Wholesale Fruits, Fish and Oysters
94 YONGE ST., TORONTO.

ORANGES.

Last car of Florida oranges for the season
just received. Fancy stock. Send for prices
of oranges and lemons. Prices are advanc-
ing daily.

J. F. YOUNG & CO.,
PRODUCE AND COMMISSION MERCHANTS
74 Front St. E., Toronto.

Our business is Solely Commission. The only
plan which does justice to the Consignor. We
handle everything which the Country Store-
keeper has to send from home to sell. None of
our own goods to sell in preference to yours when
the market is good. Nothing between you and
best price obtainable except a small commission.
Prompt Sales and Quick Returns.

We Furnish Egg Cases. Try Us.

R. C. MURDOCH AND CO.,
Commission and Wholesale Fruits.

FANCY CALIFORNIA EVAPORATED AND
GREEN FRUITS A SPECIALTY.

Correspondence solicited, and prices on Foreign
Fruits, Figs, Dates, Nuts, etc., furnished on appli-
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WM. DAVIES & Co.,
TORONTO.
PACKERS AND CURERS.

Choicest Smoked Hams
and Breakfast Bacon.
Bbl. Pork, Long Clear,
and Pure Lard.
CORRESPONDENCE INVITED.

**Hams, Breakfast
and Roll Bacon,**
New curing, now ready.

For Choice full flavor goods send us a
Sample order.

Jas. Park & Son,
Toronto, Ontario.

CANNED FINNAN HADDIES

QUALITY GUARANTEED.

Write us for Prices.

H. W. NORTHRUP & Co.
South Wharf, Saint John, N. B.

KING, GRAINGER & CO.
81 Front St. E.
Produce and Commission Merchants.

BUTTER, EGGS,
and Country Produce.

Correspondence Solicited. Prompt Returns Made.
TELEPHONE 2237.

JNO. A. MOIR,
GENERAL AGENT.
Consignments Solicited.

SPECIALTIES: Canned Goods, Dried
Apples, Evaporated Apples, Codfish.
Quotations and samples sent on applica-
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All kinds of Hog Products handled. Also Butter,
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PATENT EGG CARRIERS SUPPLIED.
Good Prices paid for Good Dairy Butter.

JAS. DICKSON & CO.,
26 WEST MARKET STREET,
Provision and Commission Merchants.

Eggs, Butter, Hams, Lard, Bacon, Cheese, Dried
Apples, Finnan Haddies, Dried Cod Fish, bought
or sold on commission. Agents for all lines of
Canned Corned Beef. Egg Carriers supplied.

Reesor & Rogers,
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Solicit consignments of Country Produce
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Telephone 2291.

Established 1874.

W. H. SMITH,
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Wholesale Dealer in Butter, Eggs and General Pro-
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Is Honest Goods and just
the Thing on Which to
Make or Extend a Busi-
ness.



The Best Grocers Make
a Point of Keeping it al-
ways in Stock.

MONTREAL MARKETS.

MONTREAL, May 13, 1891.

The Montreal grocery market rules extremely quiet at the moment, the movement in all branches of the trade being slow. The uncertainty in regard to the Government's action concerning the sugar duties explains the quietness in sugar, grocers not wishing to stock up with duty paid sugar, only taking sufficient for their immediate requirements. With regard to other lines it is explained that navigation has just opened and the season's business is not fairly started, and that the farmers are very busy, and besides have very little money to spend.

SUGAR, SYRUPS AND MOLASSES.

There is a fair demand for sugars, but orders are small, grocers buying in a hand to mouth way, not caring to be caught with large stocks on hand in case the Government should reduce the duty on raws, which it is generally expected they will do. Granulated is still quoted at 6½c., but refiners are said to be doing some shading on this price, and yellows range from 5 to 5½c.

Syrups are very quiet and dull with only a small enquiry. Prices are unchanged at 3½ to 3¾c. per pound.

The price of molasses has advanced 1c. in Barbadoes, being now 22c. including package, which means about 2¼c. f.o.b. There is a good fair jobbing demand. All the Barbadoes is in one hand, and is held for something better than 36c. Other brands are unchanged at 30 to 32c., two cases going to Toronto this week at these figures.

RICE.

There is nothing doing locally in rice. Canadian millers are congratulating themselves that they secured their supplies before the recent sharp advance, Burmah having gained about 1s. in the English markets.

FRUITS.

The feature of the fruit market, this week, was, of course, the large sale on Monday, when the cargo of the steamer Geronia, consisting of 25,000 boxes of lemons, and 10,000 boxes of oranges was disposed of. Buyers were in attendance from all the principal cities in Canada and the United States. The range of prices for lemons did not show an advance, in fact on the extreme fancy grades the price on the Geronia's cargo was somewhat less than that obtained at the previous sale, but the close range between those called first selections and those called seconds, and that amount of common and ordinary goods which go to make up every cargo was so close, ranging from \$3.25 to \$4.12½., with the exception of one or two lines which brought \$4.50, confirms the assertion that Montreal bids fair to be a heavy distributing point in the future, not only for Canada but for the United States as well. Notwithstanding the fact that both the New York and New Orleans markets have shown material depreciation since the last sale the Americans blessed the city of Montreal by making it the highest lemon market in America, at the present time. In view of the fact that New York has near 70,000 boxes to sell during the present week, Boston in the neighborhood of 15,000 boxes and Philadelphia some 12,000 boxes, the auctioneer is to be congratulated on the result of the sale. With what has already been received and what is to come by the

Butter, Eggs, Potatoes,
Onions, Cheese, Oats,
Apples, Hay, Straw,
Hogs, Poultry, Fish,
Evaporated and Canned
Goods wanted at once

BEST BRANDS OF

Bakers' and Family Flour

ALSO WANTED.

We handle all lines of FARM AND
ORCHARD PRODUCE as well as
DAIRY.

Write for Quotations for this market or
Britain to

IMPERIAL PRODUCE CO'Y.,

OF TORONTO, LTD.,

69 Front Street East, Toronto.

steamers Escolona, Avlona and Mathews, there will be 120 per cent. more fruit handled in Montreal this year than ever before. Of this amount about 80 per cent. has already been distributed. As above stated the highest price paid was \$4.50 for extreme fancy 300 size lemons, this grade ranging from \$4.25 to \$4.50. The bulk and in fact the majority of the cargo without much delineation in regard to the intrinsic value of the goods was sold between \$3.62½ and \$4. The result of the sale of oranges was not so satisfactory. A certain clique had evidently made up their minds to run the market and they did so in good style, pounding prices down to rock bottom. Messinas sold from \$1.50 to \$3, Palermo's at \$2.25 to \$4.37½ and Sorrento's at \$1.50 to \$3.12½. Locally there is a good fair trade doing. Bananas are scarce and sell readily at \$1.75 to \$2.25 and Pines are in good demand at 7 to 20c. each. There is a very good inquiry reported from the West for all lines. There is nothing doing in dried fruits, evaporated apples alone meeting with any attention.

CANNED GOODS.

The canned goods trade is quiet, and holders find considerable difficulty in putting up prices where they should be. Salmon are quoted higher at \$1.35 to \$1.40 owing to the belief that the combine will force up prices, but stocks here are ample for all requirements, and well distributed. Oysters are easier at \$1.55 to \$1.60. The high price of tomatoes has had the effect of restricting the demand, and dealers are now only buying in a hand to mouth way. There is a good supply of corn, which is moving fairly well at \$1.25 to \$1.30 for Hoeggs, and \$1.35 to \$1.40 for ordinary two pound tins. Peas are also receiving some attention, a small business being done on a \$1.35 to \$1.40 basis. Fruits are dead and featureless.

FISH.

Outside of a small supply of salmon, boneless cod, and a little dry cod and sea trout, there is no fish in this market. There is some enquiry for salmon at \$15 for No. 2 and \$16 for No. 1, but business on the whole is dull and with no feature of note. Dry cod is quoted at \$5 to \$5.50 per quintal.

PROVISIONS.

The Montreal provision market continues to rule very dull. Notwithstanding the lower prices in the west, pork is firmly held here, and no more is being packed. Lard is quoted higher by some dealers, producers holding that it is still 15c. below; but stocks are large, dealers buying heavily at the recent low prices and the efforts to lift prices fall flat. There is a moderate demand at quotations. Only a small movement in hams and bacon. Canadian short cut, per barrel, \$17.00 to \$17.50; mess pork, western, per barrel \$16.50 to \$17.00; short cut, western, per bbl \$17.00 to \$17.50; hams, city cured, per lb 10¼ to 11½c.; hams, canvassed, per lb 0 00 to 0 00c.; lard, Canadian, in pails, 8¾ to 9¼c.; bacon, per pound, 9 to 10¼c.; lard, com., refined, per lb, 8 to 8¼c.

EGGS.

The position of the egg market is unchanged. Receipts continue large, and while the demand is good it is not sufficient to keep stocks cleaned up and dealers are limiting the surplus. Recent advices quote the Liverpool market 6s. 6d. to 7s. per 10 dozen at which figure there is not much money to be made and the shipments have not been as large as was anticipated. Local prices are 11½ to 12c.

BUTTER.

The butter market continues active, all receipts being moved out quickly at quotations. The market is in a very healthy condition to receive the grass fed goods which will soon be coming in, but the opinion is expressed in some quarters that the farmers are not sending forward their butter in anticipation of higher prices. If this should prove true a sharp decline in prices is sure to result on early makes, which can not compete on the open markets with the grass fed stock. Choicest Townships is selling at 20 to 22c., and Western can only be moved at 17 to 18c. Creamery is offering more freely at 22 to 23c. Dealers in all cases are making concessions to induce business and keep stocks clear. New made creamery 23 to 24c.; fine Townships, 20 to 22c.; fine Morrisburg and Brockville, 18 to 21c.; fine Western rolls, 16 to 18c.; old butter, 6 to 12c.

CHEESE.

There is nothing doing on spot in cheese. Reports from the primary markets are as a rule dull and uninteresting, offerings being light and bidding slow. The idea in London on Saturday was 10c. and 10¼c. Utica sold at 9¼c. and 10c., and Little Falls 9¼ and 10¼c.

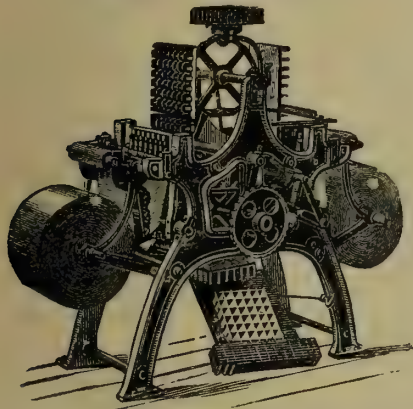
GRAIN.

There is an absence of business in grain owing to the unsettled western markets. The tone of the market is weak; but oats alone show a quotable change owing to the absence of business in other grains. The stocks in store compared with those of a week ago show a decrease of 146,602 bushels of wheat, 2,628 bushels of oats, and an increase of 68 bushels of corn, 32,892 bushels of peas, and 7,084 bushels of barley. Compared with the corresponding date last year there is an increase of 436,123 bushels of wheat, 168,622 bushels of oats, 12,212 bushels of barley, and a decrease of 158,985 bushels of corn, 122,276 bushels of peas, and 152 bushels of rye. We quote: No. 1 hard Manitoba, \$0;

ALL GROCERS SHOULD SELL
THE
**EMPIRE
BAKING
POWDER**

Manufactured by
ELLIS & KEIGHLEY,
TORONTO.

Northumberland Paper and Egg Case Co
Sole Manufacturers of Machine Made Egg Case
Fillers. (Straw Board.)



We also make a first-class Wooden Case, and can
therefore supply a complete Egg Case at the low-
est possible price. For prices and other informa-
tion, address the Mills, CAMPBELLFORD, ONT

Dominion Mills,
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CORNMEAL, POT BARLEY,
SPLIT PEAS, ROLLED WHEAT,
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N. WENGER & BROS.,
AYTON, ONT.

- - MILLERS - -
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AGENTS :
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EPHRAIM ERB, - Halifax.

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MERCHANT MILLERS,
PETERBORO',
MANUFACTURERS OF
Choice Winter Wheat and Manitoba
FLOURS

Mikado, White Lilly,
Delight, Manitoba.

Feed of all kinds and Mixed Cans a Specialty. It
will pay you to give trial order.

HALIFAX AGENT. - J. P. Cox.

Brantford New Mills.

We can supply you with Flour, Meal, Grain
and Feed in whole or mixed cars, at prices as low,
if not lower, than any firm in Ontario, and
should you favor us with a trial order, we feel
confident of a continuance of your trade.
Orders filled promptly. Wire for prices.
Yours, etc.,

J. & R. ROBSON,
Please mention THE GROCER. Brantford, Ont.

SEAFORTH OATMEAL MILLS

Manufacturer of and Dealer in
Rolled, Granulated & Standard Oatmeals,
Split Peas, Pot Barley, Cornmeal, and
General Produce. Eggs a specialty.

D. D. WILSON,
SEAFORTH, ONT.

To the Retail Grocery Trade of Canada

Who desire to build up Canadian Industries, and at the same time
make money for themselves,

— AND BETTER YET —

Secure the heartfelt thanks of their Customers, it is done this way: Keep a Small, Fresh
Stock of "OUR NATIONAL FOODS" on hand, and take pains to recommend
Desiccated Wheat, which Cures Dyspepsia, and other kinds that will do the people good.

THESE GOODS HAVE HAD EIGHT YEARS TEST.

YOUR REWARD :

1. IS IN CASH, as the prices are so arranged that you have a good fair
profit on the sales, and every one sells at same price.
2. The greatest reward is in assisting to distribute a high class of choice CERE-
ALS and HYGENIC FOODS. The Desiccated Wheat contains Twice
the nourishment that is to be had from flesh meats. Think of that and compare prices.

THE IRELAND NATIONAL FOOD CO. (LIMITED) TORONTO

Canadian White Enamel Sign Co.,
Sole Agents for Caesar Bros.
The Most Durable Sign Letter.
4 Adelaide St. W., Toronto.
A responsible agent wanted in every town
and city.

WALKER, HARPER & COMPANY
OXFORD MILLS.

"FLOUR" Manufactured by
Improved Roller System.
BRANDS :
Golden Star. Golden Sheaf.
Oxford. Ontario Queen.
Regal. Jubilee.

Manufacturers of
STANDARD AND GRANULATED OATMEAL.
ROLLED OATS. ROLLED OATMEAL.

DEALERS IN
Grain, Seeds, Bran, Shorts, Beans, Mid-
dlings, Chop Feed, Pot Barley,
Split Peas, Cornmeal.

ADDRESS :
NORWICH, ONT.
Mixed cars a specialty.

HODD & CULLEN
Roller Millers.

FLOUR
Manufactured "Hulgarian" System.

Our brands are
Classic,
Anchor,
White Frost,
Challenge,
Diadem,
Strong Bakers.

Heavy dealers in
Oats, Oatmeal, Beans,
Peas. Middlings, Bran.

Quotations by wire.
Address, **STRATFORD, ONT.**

**EMBRO
OATMEAL
MILLS.**

D. R. ROSS, - - EMBRO, ONT.

A CHOICE QUALITY OF
Roller, Standard and Granulated

Oatmeal

IN BARRELS, HALF BARRELS OR BAGS.

Selected WHITE OATS only used. For prices
of Oatmeal or Oathulls in Car-loads or less quan-
tities, write or wire, and will reply promptly.
Can ship via Canadian Pacific or Grand Trunk
Railways. Have new machinery for the manu-
facture of Rolled Wheat and Graham Flour and
will be pleased to have orders.

No. 2 hard Manitoba, \$1.14 to \$1.16; No. 3 do., \$1.04 to \$1.07; No. 2 Northern, \$1.07 to \$1.09; feed do., 66c. to 69c.; peas, 93c. per 66 pounds in store; 96c. afloat May; Manitoba oats, 54c. to 55; Upper Canada do., 56c. to 57c. per 34 pounds; corn, 76c. duty paid; feed barley, 60 to 62½c; good malting do., 70c. to 75c; rye, 81c. to 83c.

FLOUR AND MEAL.

The flour market is dull, and while prices are not quoted lower, concessions would no doubt be made to induce business. The stock in store shows an increase of 2,793 barrels compared with a week ago, and 11,134 barrels compared with a year ago. Oatmeal is quiet, the demand being restricted by the comparatively high prices ruling. Patent spring, \$6.00 to \$6.30; patent winter, \$5.85 to \$6.25; straight roller, \$5.50 to \$5.90; extra, \$5.15 to \$5.20; superfine, \$4.90 to \$5; city strong bakers', \$5.75 to \$6.00; strong bakers', \$5.55 to \$5.75; Oatmeal, standard, per bag, \$3.10 to \$3.15; granulated, \$3.20 to \$3.25; rolled, \$3.20 to \$3.25.

HALIFAX MARKET QUOTATIONS.

(Wholesale Selling Rates.)

HALIFAX, May 13, 1891.

Since writing you last week there have been very few changes in the Halifax market.

BREADSTUFFS:—Flour is considerably lower, while oatmeal, etc., keep much the same. Pot barley and beans have increased slightly in value.

MOLASSES:—The prices are a trifle higher and likely to continue firm. There is no change in the price of sugar.

FISH:—There is nothing of importance to report. There have been no arrivals to speak of. Lobsters are very firm and high prices are being paid.

BEEF & PORK:—The same prices are being paid as last week. P. E. Island hams are being sold at 10 and 11c.

POINTS FOR RETAILERS.

Success in trade is not accidental.

The dealer who notes what a community is most in need of, and supplies that want most thoroughly, possesses the attributes of a merchant.

Experience demonstrates that the merchant who keeps his purchases fairly within the line of the current wants of his trade is the one in the long run who makes the most money.

Dealers had far better cry over the goods on their shelves than to cry over accounts in their books, for goods in hand represent a value that can never be found in scattered accounts.

Many a good country merchant, by allowing his bills to run over time—a week or ten days, and even longer—has caused the city house with whom he is dealing to look upon his accounts with disfavor.

It is generally far better to suffer a small loss and maintain the reputation of being a good merchant, than to show the contrary by returning goods, which is very often regarded as an evidence of poor buying.

Selling goods for glory is one thing, and selling them to make money is quite another and different thing. Anyone who has

money or credit can do the former; but to do the latter, it requires a merchant in the fullest sense of the term.

General competition, together with the circumstances and necessities of any market, usually establish such rates of prices for goods as are normal and legitimate, and the dealer who ignores this fact generally suffers the consequences.

In nine cases out of ten the quality of goods has more to do with the making or the losing of a customer than the price, for the reason if a customer is pleased and well satisfied with the former he does not generally take the time to compare prices.—Ex.

OVER THE LINE..

The New England Grocer says:—"As sugar is now retailed at twenty pounds for \$1 in Calais, Me., while across the St. Croix river in St. Stephen, N. B., the dealers give only thirteen pounds for \$1, the sugar trade in Calais is booming and the demand at the St. Stephen stores has fallen off immensely. One St. Stephen grocer says he doesn't sell one-quarter as much sugar as he sold before the new American sugar tariff went into effect. No attempt is made by the Canadian customs officials to interfere with St. Stephen people's little shopping expeditions to Calais, but the Canadian grocers may kick hard enough to make trouble, now that they're losing so much trade.

Our only comment is that we think the Calais grocers ought to sell at a higher price than 5 cents per pound. If they are to supply the St. Stephenites they ought to make a profit on their sales.

VALUE OF AN ATTRACTIVE DISPLAY.

It is surprising to find what little things impress the outside public, and a circumstance that was brought under our notice not very long ago, is calculated to illustrate our meaning. It was a store that was very prominently situated, the windows of which for many years had simply displayed in it the name of the firm. It was certainly kept clean, but that was all the attraction. The new blood that had been introduced into the firm decided that they would take this sign down and have what they termed a respectably dressed window. The result was that the first prominent display of an article that was made in the window was surprising. Encouraged by the success which the first experiment resulted in, made the firm think the matter over very carefully. It was ultimately decided that they should have a series of displays of certain articles every week, and the influence was to be noted down carefully upon the sale of these various articles. One of them was an article that had been in stock for considerable time, and it was decided to make a price on this particular one, filling the window and displaying attractive show cards, calling the attention of passers by to the bargain that waited them. The result was that the entire stock of this particular article was cleared out inside of a week, to the great gratification of the firm.—Ex.

FROM AN OBSERVER'S NOTE BOOK

The bookkeeping of many grocers is simply awful. There are hundreds who don't keep books at all, or rather it is done in such a slipshod manner that no degree of certainty of correctness can be relied upon. Passbooks among many are the only records of accounts between them and patrons. A ledger account is an unknown thing. Should the passbook be lost, there is no way to find out the amount due the grocer. Many of the accounts turned into the Collection Department cannot be collected, because no itemized bill can be given. The grocer does not even know the full name or address of the party owing him the money. The accounts are simply headed Mrs. Jones, or Mr. Black, and the collector is expected to waste his time, and worry his brains trying to locate the original Jones or Black.

Carelessness in this particular matter is prevalent to a large extent. It is an easy matter when opening an account to find out the full name, address, business or occupation of those applying. This would be a guide to the collector when called upon to gather in the shekels of the non-returnable debtor.

Want of common business precautions makes many losses to the careless grocer. He gives credit without proper inquiry and forgets to charge up many items sold on credit. He sells goods without knowing whether he is making a profit, and when figuring profits does not take into consideration the loss by waste and the cost of doing business. He owns a platform scale, but lets it get rusty from want of use. Because he is honest and gives sixteen ounces to the pound, he takes it for granted that everyone he trades with does likewise. Because he is no judge of teas, he pays the price asked by some salesman, who is not only a judge of teas but of the grocer as well.

Because he is a good-natured fellow, he allows every drummer for a new article to load him up with goods for which there is no demand.

He is such a busy man that he has no time to read a trade paper devoted to his interests. He is satisfied to scan the headings of some daily paper, and sometimes spares a few moments' time to find out if any of his friends have died. He will read the account of Jack the Ripper, or the latest sensational article. Quotations of the market are as Greek to him. There are too many figures that puzzle and bewilder in the reports, and he lets it severely alone.

He is not a believer in associated efforts for reforms in the trade. No time to waste in this direction. He has been told, and firmly believes that there is "money" in it for those who take active interest in the work. He is satisfied with his conditions and surroundings, and is content to be let alone. His ambition seems to be to see how much hard work for poor pay he can put in every twenty-four hours.

It is a pity there are such men in the trade.—Retail Grocers' Advocate.

A. H. BADGEROW.

ALEX. H. DIXON.

The Badgerow, Dixon Bonded Vinegar

Manufacturing Co.,

79 and 81 Jarvis St., Toronto

Highest award, Toronto Exhibition.

DAVIDSON & HAY

Wholesale Grocers,
36 Yonge Street,
TORONTO, ONT.

Aylmer Chicken Soup

Great care being used in preparation of this highly commended Canadian Manufactured Article. As a Strengthening Food it is very wholesome and nutritious.

If you haven't already got it in stock, send order.

Sloan & Crowther

WHOLESALE GROCERS,
TORONTO.

Japan Teas

We have a full stock including exceptional value in low grades.

Write for Samples.

H. P. ECKARDT AND CO

Wholesale Grocers,
3 FRONT ST. EAST, TORONTO.

Thos. KINNEAR & Co

Wholesale Grocers and Importers of
TEAS,
SUGARS,
COFFEES,

AGENTS FOR

Cherry's Irish Mustard, X.D.S.F.

This is superior to any other grade in the market. Try it.

47 Front St. E., - TORONTO.

WARREN BROS. & BOOMER,

IMPORTERS

AND

WHOLESALE GROCERS,
35 and 37 Front St. East,
TORONTO, ONT.

SUGARS, COFFEES AND TEAS,
SPECIALTIES.

SMITH & KEIGHLEY

WHOLESALE GROCERS

AND IMPORTERS OF

Mediterranean Fruits.

FINEST SELECTIONS IN THE MARKET

—OF—

China, Japan, Indian and Ceylon

TEAS.

9 Front St. E., Toronto

EDWARD

ADAMS & CO.

ESTABLISHED 1846.

Wholesale Grocers and Importers of
TEAS,
SUGARS,
COFFEES,

Tobaccos, Wines and Spirits
95 & 97 Dundas St., London, Ont.

STEEL, HAYTER & CO

IMPORTERS OF

INDIAN TEAS

Direct from their estates in Assam.

Assams, Kangras, Darjeelings and Indian Oolongs in stock.

PROPRIETORS OF THE WELL-KNOWN

"MONSOON" BRAND.

SAMPLES AND QUOTATIONS ON APPLICATION

11 & 13 Front St. E. Toronto.

Calcutta and London Firm: Octavius Steel & Co
Telephone 2354.

BALFOUR & CO.,

IMPORTERS OF TEAS

AND

Wholesale Grocers

HAMILTON.

J. W. Lang & Co.

Wholesale Grocers,
TORONTO.

CLARK
ARMOUR
FAIRBANK
LIBBY

Canned and Potted Meats.

These goods usually advance at this season.

ORDER IN TIME.

33 Front St. East.

PERKINS, INCE & Co.,

41 and 43 Front St., Toronto.

IMPORTERS.

Offer full stock of

TEAS,
COFFEES,
SUGARS,
and General Groceries.

A few choice MALAGA RAISINS remaining, also CHOICEST and FINE FIGS in Boxes.

Just arrived: Prime Sicily Filberts.

J. F. EBY.

HUGH BLAIN

CANNED GOODS

Fruits, Vegetables of all
kinds.

WRITE FOR QUOTATIONS.

EBY, BLAIN & Co.,

Wholesale Grocers,
FRONT AND
SCOTT STS. TORONTO.

TRADE JOURNALS AND DRUMMERS

It is amazing how firmly false conceptions will fasten themselves in the minds of people. Take, for example, the erroneous idea entertained in some quarters that commercial travelers and trade journals work at cross purposes.

Clear thought ought to dissipate the notion of antagonism, but occasionally the clear thought seems to be lacking. For consider: The purpose of each is to promote business. They each visit the trade in order to induce liberal, and at the same time profitable buying. This is, of course, assuming that each is honest.

Occasionally a wholesaler may be found who will declare that advertising in a trade journal does him no good because he has drummers in the field. But the work of the two is complementary, and co-operative.

If a drummer, about to visit his trade, has been preceded by a trade journal advertising the name of his house and the line of goods he carries, half his work is done in advance. The introduction has been made. He represents Blank & Co., and the retailer knows that firm. As a representative of that house, the drummer's identification is established from the start.

It is a plausible argument that the matter of introduction has but a limited application, and that on the second visit it has no force. But the argument is altogether specious. The drummer visits the retailer once, twice or four times a year. Or suppose he visits his trade as often as once a month. What happens in the interval? Simply this: Week by week the trade journal places the name of his firm before the eyes of the retailer, who may forget the name of the drummer, but cannot fail, upon his return trip, to identify him.

A practice, becoming common nowadays, serves to confirm this idea of the desirability of an advanced introduction and continual reminder. Agents notify the trade, in advance of the approaching visits, the firms they represent and the line of goods they handle. Its continued practice attests faith in the worth of this style of announcement.

The drummer may make the trade journal, in which the company that he represents advertises its business, of material aid, both in securing and retaining business. So far from being antagonistic to each other are they, that the trade journal and the drummer are the most natural allies, from the co-operation of which alone the best results may be secured.—St. Louis Dry Goods Reporter.

Barm Yeast.

Have you got it?

Barm Yeast.
Have
you
got
it?

A. HAAZ & CO.,
Bonded Manufacturers of
Honey Dew, White Wine, Malt and Cider
VINEGARS.
74 Bagot Street, - Kingston, Ont.

Refrigerators



—OF—
ALL
KINDS.
Manufactured by
Knowles & Nott,
Brantford, Ont.
Send for
Catalogue.

The Manufacturers' Life Insurance Company

—AND THE—
MANUFACTURERS' ACCIDENT INSURANCE COMPANY.

HEAD OFFICE: Traders' Bank Building, Yonge St., Toronto.
Capital, \$2,000,000 and \$1,000,000 respectively.

PRESIDENT: Rt. Hon. Sir John A. Macdonald, G.C.B., P.C.

VICE-PRESIDENTS: { GEO. GOODERHAM, President Bank of Toronto.
WM. BELL, Organ Manufacturer, Guelph.
S. F. MCKINNON, Wholesale Milliner.

These Companies having two separate and distinct charters, Stock Capital, Government Deposits, etc., can issue a combination of Life and Accident Insurance, never before presented to the insuring public, and which can be issued by no other company in this or any other country unless so constituted. To professional men and all others who are likely to incur serious pecuniary inconvenience when laid aside by any casualty, such policies are calculated to prove a great boon. They afford more complete protection than life policies alone, at a very small additional cost, and may be applied to all plans of life insurance.

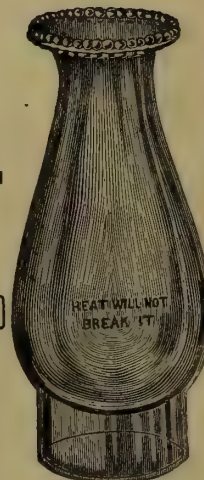
JOHN. F. ELLIS, Managing Director.

"THE GENUINE CHIMNEY"

A FULL LEAD
Glass Chimney.

NICELY WRAPPED AND LABELLED

Write for Prices.



Cannot be Beaten
for Design
or Workmanship.

Done up in
One-Half Gross Cases.

GOWANS, KENT & CO.,

Crockery, Glass and Lamp Goods Dealers,

Toronto and Winnipeg.

TOWNSEND & STEPHENS,

Public Accountants, Auditors, Assignees

Sherman E. Townsend. H. Seymour Stephens.

Traders' Bank Chambers, Yonge St.,
Cable Address: "Seymour." TORONTO.



Brantford and Pelee Island. } J. S. HAMILTON & CO'Y,
Sole Agents for Canada. BRANTFORD, ONT.

GROCERS SHOULD SELL

Cowan's Hygienic Cocoa.

It is undoubtedly the Best in the World.

The Cowan Cocoa and Chocolate Co. L'd, Toronto.

GOLD MEDAL, PARIS, 1878.



W. BAKER & Co.'s
Breakfast Cocoa

from which the excess of
oil has been removed,
Is Absolutely Pure
and it is Soluble.

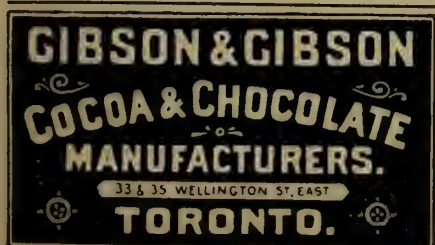
No Chemicals

are used in its preparation. It has more than three times the strength of Cocoa mixed with Starch, Arrowroot or Sugar, and is therefore far more economical, costing less than one cent a cup. It is delicious, nourishing, strengthening, EASILY DIGESTED, and admirably adapted for invalids as well as for persons in health.

Sold by Grocers everywhere.

W. BAKER & CO., DORCHESTER, MASS.

Barm Yeast.
Have you got it?



ALL GROCERS SHOULD SELL
THE

Empire Baking Powder

Manufactured by

ELLIS & KEIGHLEY,
TORONTO.

EDWARDS, CATCHPOLE & CO'Y

MANUFACTURERS OF

French Blacking,
Stove Polish,

Writing Inks and Mucilage.

33 Wellington East, Toronto.

E. P. Breckenridge, Toledo, Pres. C. C. Warren, New York, Sec.-Treas.
Edwin Norton, Chicago, Vice-Pres. W. C. Breckenridge, Resident-Manager.

The Norton Manufacturing Co.,
MANUFACTURERS OF

TIN CANS

By Automatic Machinery.

FRUIT, PAINT, LARD, BAKING
POWDER, FISH AND LOBSTER
CANS.

Capacity, fifty thousand cans per day.

Sole Agents in Canada for Norton Brothers

"Solder Hemmed" Caps.

Inquiries and Correspondence Solicited

HAMILTON, - ONT.

DO
YOU
SELL

"Peerless" Washing Compound.
There is nothing equal to it. It
will pay you a handsome profit.
Your customers will like it. Address

Pure Gold Manufacturing Co.,
31 Front Street East, Toronto.

Barm Yeast.
Have
you
got
it?

CANNED LOBSTERS.

To Wholesale Grocers:

Canned Lobsters are now beginning to arrive and we are prepared to accept orders to purchase for you on commission. We have a good connection with the Packers and are offered all the lots that are brought in. This is now the largest market in the world. For further information apply to

JOHN PETERS & CO.,

22 HALIFAX, N.S.

THE Snow-Drift Baking Powder COMPANY.

Calls attention to their line of Extracts which excels all others. Many of the leading grocers agree with us, and handle them exclusively. Give our traveller an order for ten or twenty gross when he calls.

The Snow-Drift Baking Powder Co.,

BRANTFORD.

Todhunter, Mitchell & Co.

—DIRECT IMPORTERS OF—

HIGH GRADE COFFEES,

Old Government Java Arabian Mocha, Plantation Ceylon, Maracaibo and Santos.

Grocers draw trade by selling their FAVORITE EXCELSIOR BLEND.

RELIABLE ROASTING BY PATENTED PROCESS.

:: TORONTO.

R. TEW & CO.,

Importers of
CROCKERY, GLASSWARE, CHINA, LAMP
GOODS, ETC.

10 FRONT ST. East,

(Adjoining Board of Trade Building.)

We invite inspection of our NEW decorated

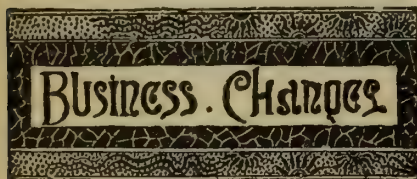
SEMI-PORCELAIN WARE

in TEA,

DINNER

and TOILET SETTS.

Best value in the Market.

**SALES MADE OR PENDING.**

The stock of Jeffares & Co., grocers, Winnipeg, has been sold.

The stock of Hill & Currie's general store, Selkirk East, Man., is sold.

The stock of Joseph Begun, grocer, Three Rivers, Que., has been sold.

J. F. Crowe & Sons, grocers, Halifax, have sold out to W. C. McDonald.

Murray Bros., grocers, Waterford, Ont., have sold out to J. Mitchell.

D. Ricker, general merchant, Wawanessa, Man., has sold out to Barclay Bros.

A. McBean, general merchant, Clearwater, Man., has sold out to Mary McBean.

E. Smuck, grocer and baker, Hagersville, Ont., has sold out to John Coutnagne.

John McConachie, general merchant, Badjeros, Ont., has sold out to Earl & Co.

Mrs. H. R. Eagles, general merchant, Delhi, Ont., has sold out to Ransom Bros.

J. N. Hooper, general merchant, Shelburne, Ont., has sold out to S. Trewin & Co.

The estate of Thos. Austin, grocer, Feneelon Falls, Ont., is advertised for sale by tender.

Young, Bickle & Co's branch store at Northfield, B. C., has been sold to J. H. McMillan & Co.

The general stock in the estate of B. Learn, Arkona, Ont., is advertised for sale by auction on the 16th inst.

The King street stock of F. Judson, tobacconist and commission merchant, Toronto, is advertised for sale by auction.

PARTNERSHIPS FORMED AND DISSOLVED.
Cusson & Forrest, grocers, Montreal, have dissolved.

Duchesneau & Barbeau, grocers, etc., Montreal, have dissolved.

Chas. Lacaille, wholesale dealer in wines, liquors and groceries, has admitted Gustave Lacaille under unchanged style.

A. F. Randolph & Son, provision dealers, etc., Fredericton, N.B., have admitted Robt. F. Randolph under unchanged style.

Conger Bros., dealers in groceries and provisions, Belleville, Ont., have dissolved, R. D. Conger continuing under unchanged style.

D. A. McPherson, dealer in grain and produce, Montreal, has admitted J. M. C. Muir as partner. Style now D. A. McPherson & Co.

G. & G. Flewelling, watchmakers, etc., Hampton, N.B., have admitted James Titus as partner under style The G. & G. Flewelling Mfg. Co.

FIRES.

W. Cowan, general merchant, Blackstock, Ont., is burnt out.

The following grocers were burnt out in the Alliston, Ont., fire: T. J. Clifton, M. Crawford, R. Henderson, W. Jenkins, Henry Longeway, Wm Wright.

The following general merchants were burnt out in the Alliston, Ont., fire: J. C. Badger, J. C. Hart, Mrs. Ellen Hurst, Geo. Hutchinson & Sons, C. C. Lee & Co.

REMOVALS AND DEATHS.

D. McBurney, of J. & D. McBurney, produce dealers, Montreal, is dead.

Mrs. E. Cunningham, grocer, Rednersville, Ont., has gone out of business.

Mrs. Catherine Mercer, grocer, Rednersville, Ont., has gone out of business.

Mr. Forbes Michie, of Michie & Co., grocers and liquor dealers, Toronto, is dead.

W. K. McHefey, of W. K. McHefey & Co., general merchants, Windsor, N.S., is dead.

C. H. Robertson, of C. H. Robertson & Co., wholesale and retail crockery dealers, Halifax, is dead.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

G. T. Sackville, general merchant, Bewdley, Ont., has assigned to Chas. Langley, Toronto.

A demand of assignment has been made by N. Girouard, general merchant, St. Guillaume d'Upton, Que.

J. N. Freeman, grocer, Liverpool, N. S., has compromised.

Daniel McLeod, general merchant, Whycomagh, N. S., has assigned.

James H. Dunlap, wholesale grocer, Moncton, N. B., is offering to compromise.

T. & E. Taylor, grocers, Moncton, N. B., have assigned.

BUSINESS CHANCES.

GROCERY BUSINESS FOR SALE DOING the largest retail business in town. Apply to Switzer & Brown, Collingwood, Ont. 18

CARLOAD OF POTATOES WANTED. STATE price per bag on track. Also of oats and peas. Apply to W. Holditch, Sudbury. 18

HONEY—GOOLD & COMPANY, BRANTFORD. are supplying grocers with pure honey. Write for prices and catalogue of bee hives, extractors, foundations, etc.

**ORDER
IVORY BAR
SOAP**

ADAMS & SONS'
TUTTI-FRUTTI

CHEWING GUM.

The fastest seller the trade handles to-day

Other Staple Brands :

Bo-Kay, Sappota, Magic-Trick, etc., etc. See our price list page 21.
Send to Adams & Sons, 23 Church St., Toronto, Ont., for beautiful advertising matter.

Wright & Copp,

Importers and Manufacturers Agents,
Grocers' Sundries.

40 Wellington St. East, Toronto.

REPRESENTING

THE NEW YORK BISCUIT CO'Y :

Van Der Veer & Holmes'

Celebrated Æ Crackers.

E. C. HAZARD & CO'Y, NEW YORK :

Shrewsbury Tomatoketchup, Chutney,

Mayonnaise Dressing, etc.

Petaluma California Fruits.

T. D. MILLAR'S ROYAL PARAGON
CHEESE.

SURPRISE SOAP.

TELEPHONE 2662.

ORIENT MILLS.**SINCLAIR, HOOD & CO.,**

(SUCCESSORS TO W. A. BRADSHAW & CO.)

Importers and Manufacturers of

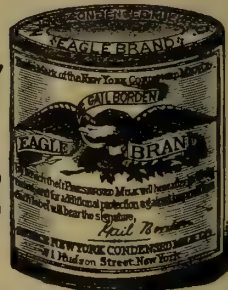
Coffees,

Spices,

Mustards,

CREAM OF TARTAR, BAKING POWDERS,
FLAVORING EXTRACTS, ETC.

48-50 Lombard Street, Toronto.



BUY

ONLY

THE

BEST

**THE GAIL BORDEN
Eagle Brand Condensed Milk**

Has maintained its high reputation for **ABSOLUTE
PURITY** for over a **QUARTER OF A CENTURY.**

AS A FOOD FOR INFANTS IT HAS NO EQUAL.

FOR SALE BY

Grocers and Druggists Everywhere.

= STRENGTH =

is

what



im-

parts

It forms SINEW and MUSCLE and gives soundness to the Constitution.

Its regular use is Conducive to Vigour.

W. G. A. LAMBE & CO.,

Late WILLIAMSON & LAMBE.

STORAGE

54 & 56 Wellington St. E., Toronto

SAPOLIO Is a solid handsome cake of SCOURING SOAP Which has no equal for all cleaning purposes except the laundry. It will clean paint, make oil cloths bright and give the floors, tables and shelves a new appearance. It will take the grease off the dishes, and off the pots and pans. It scours the knives, the wash basin, bath tub, even the greasy kitchen sink. It brightens all metals except silver or gold. If you have not sold it yet, send your order at once to

EMIL POLIWKA & Co.

36 Front st., East, Toronto, Ont.

Dominion Agents.

TULLOCH & CO.,

Manufacturers' Agents
and
Export Merchants,

85 Gracechurch St., London, Eng.,

Exporters of

Naval and Oilmen's Stores, Linseed Oil,
Portland Cement, Building Materials,
Pig Iron and Metals.

N.B.—Correspondence invited from Canadian firms interested in any of the above lines

CONSIGNMENTS OF PRODUCE SOLICITED.

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MATCHES

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1845

THE

1890

E. B. EDDY

MANUFACTURING COY'S

ARE THE BEST.

Long Established.

Unsurpassed.

FULL COUNT

Made well on Honor. Sell well on Merit.

FACTORIES AT HULL, CANADA

JAMS
AND
JELLIES

SUPERIOR
IN
QUALITY.

Raspberry, Strawberry, Blackberry, Plum, Grape,
and Apricot Jams.

Red Currant, Raspberry and Strawberry
Jellies.

Glass, Tin and Wood Packages.

✚ ADMITTED BY ALL ✚

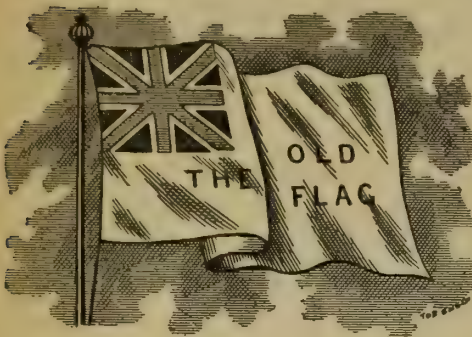
That our Jams and Jellies are superior in quality. We have a full line in all size packages. Can ship in a moment's notice. Goods guaranteed.

DELHI CANNING CO.,

DELHI, ONT.

THE GLOBE TOBACCO WORKS COMPANY OF LONDON

LIMITED,



Have now placed on the market their new brand of smoking tobacco, "The Old Flag" a fine bright Virginia Flake cut tobacco. The best in the world.

Try it and judge for yourself.

THE CANADIAN GROCER PRICES CURRENT.

TORONTO, May 14, 1890.

This list is corrected every Thursday. The prices are solicited for publication, and are for such quantities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name; the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.

	Per doz
Dunn's No. 1, in tins	2 00
" 2, in tins	75
Cook's Gem, in 1 lb pkgs	\$1 75
" 7 oz	85
" 2 oz	40
" 5 lb tins	65
" bulk, per lb	12
	Per doz.
Empire, 5 dozen 4 oz c. s.	\$0 75
" 4 " 8 "	1 15
" 2 " 16 "	2 00
" 1/2 " 5 lb cans	9 00
" bulk, per lb	15

COOK'S FRIEND.

(In Paper Packages.)	Per doz
Size 1, in 2 and 4 doz boxes	\$2 40
" 10, in 4 doz boxes	2 10
" 2, in 6 "	80
" 12, in 6 "	70
" 3, in 4 "	45
Pound tins, 3 oz in case	3 00
12 oz tins, 3 oz in case	2 40
5 oz tins, 4 "	1 10
5 lb tins, 1/2 "	14 00
Ocean Wave, 1/2 lb, 4 doz cases	75
" 1/2 lb, 4 "	1 30
" No. 1, 2 "	1 90
" 1 lb, 2 "	2 20
" 5 lb, 1/2 "	9 60

BISCUITS.

	Per lb
Arrowroot	\$0 11 1/2
Abernethy	9
Ginger Nuts	11 1/2
New York Fruit	15
People's Mixed	11
Pilot Family	6
Snowflake	11 1/2
Niagara	15
Soda	6 1/2
" 3 lb	21
Sultana	11 1/2
Oyster crackers	7
Milk biscuit	9 1/2
Butter crackers	6 1/2
Tea	11 1/2
Wine	9
Wine, sweet	9

BLACKING.

Day & Martin's, pints, per doz	\$5 20
" 1/2 " "	2 10
" 1/4 " "	1 10
Spanish, No. 3	4 50
" 10	9 00
Jacquot's French No. 2	3 00
" 10	4 50
" 3	8 00
" 4	7 50
" 1-gross Cabinets, asst.	
EDWARDS, CATCHEPOLE & CO'S	
No. 1	9 00
No. 2	4 50
No. 3	3 60

BLACK LEAD.

Reckitt's Black Lead, per box	1 15
Each box contains either 1 gro., 1 oz; 1/2 gro., 2 oz., or 1/4 gro., 4 oz.	
TELLIER, ROTHWELL & CO'S	
Royal Black Lead, per gross	\$1 80
F. F. DALLEY & CO.	

Silver Star Stove Paste	9 00
Packed in fancy wood boxes, each box contains 3 doz.	
EDWARDS, CATCHEPOLE & CO'S	
Crown Polish, No. 1, per gross	9 00
No. 2	4 80

BLUE.

Reckitt's Pure Blue, per gross	2 10
TELLIER, ROTHWELL & CO'S	
Parisian Square Blue, per lb. 13 to 14c	

BROOMS.

	Per doz.
Carpet... 4 strings	2 90
X Parlor, 2	2 65
Louise 3	2 65
1 Gem 4	3 25
2 " 3	2 65
3 " 2	2 20
4 " 2	1 95
0 Hurl... 4	2 65
2 " 3	2 35
3 " 3	2 05
OK " 2	1 70
Hvy Mill 4	3 70

CORN BROOMS.

CHAS. BOECKH & SONS, per doz	
X Carpet, 4 strings, net	\$3 20
2 " 4 " "	2 90
3 " 3 " "	2 65
XXX Hurl 4	2 60
1X " 4	2 40
2X Parlor 4	2 25
2 " 3	1 95
4 " 3	1 70
5 " 2	1 30
Girls " 2	1 50
Railway 4	3 00
Ship 4	4 00
2 Cable 2 wire bands, net	3 00
3 " 3	4 00
1 Hearth 2 strings, net	1 75
2 " 2	1 50
3 " 1	1 20
4 " 1	1 30

CANNED GOODS.

	Per doz
Apples, 3's	\$1 15 \$1 20
" gallons	3 10 3 25
Blackberries, 2's	2 00 2 10
Blueberries, 2's	1 25 1 40
Beans, 2's	0 95 1 10
Corn, 2's	1 10 1 25
" Special Brands	1 30 2 10
Cherries, red pitted, 2's	2 25 2 40
Peas, 2's	1 35 1 45
" sifted select	1 45
Pears, Bartlett, 2's	2 00 2 25
" Sugar, 2's	1 70
" 3's	3 00 3 10
Pineapple, Baltimore	2 40 2 50
" Bahama	2 90 3 00
Peaches, 2's	2 75 2 85
" 3's	3 75 3 85
" Pie, 3's	1 60 1 65
Plums, Gr Gages, 2's	2 00 2 10
" Lombard	2 00 2 10
" Damson Blue	1 90 2 00
Pumpkins, 3's	1 00 1 10
" gallons	3 00 3 25
Raspberries, 2's	2 45 2 50
Strawberries, choice 2's	2 40 2 50
Succotash, 2's	1 50 1 65
Tomatoes, 3's	1 50
Finnan haddies	1 50
Lobster, Clover Leaf	2 75
" Crown	2 50
Mackerel	1 15 1 25
Salmon, 1's	1 40 1 55
" white	1 10 1 25
Sardines Albert, 1/2's tins	10 1/2, 11 1/2
" 1/2's "	15, 18
" Martiny, 1/2's "	10 10 1/2
" 1/2's "	18, 19
Other brands, 9 1/2, 11, 16, 19	
P & C, 1/2's tins	23, 25
" 1/2's "	35, 36
Amer, 1/2's "	6 1/2, 8
" 1/2's "	9, 11

MARMALADE, JAMS AND JELLIES.

CAIRN'S.

(Blaklock Bros., Montreal, Agents.)	
Marmalade, Price, f.o.b. Montreal, dz.	
" Home Made," glass 1 lb.	\$2 35
" White 1 lb.	2 25
" 2 "	4 15
" Stone 7 "	13 20
Scotch..... White 1 "	2 10



Red Currant and Raspberry

Jellies. Red Currant, 1 lb. white.	\$2 75
Black Currant, 1 lb. white	2 75

DELHI CANNING CO.

Jams assorted, 1's	2 35
Jellies, 1's	2 25

CANNED MEATS.

CLARK'S.

Comp. Corn Beef 1 lb cans	\$1 60
" 2 "	2 65
" 4 "	5 00 5 15
" 6 "	7 75 8 00
" 14 "	18 60 19 20
Minced Collops, 2 lb cans	2 60
Roast Beef..... 1	1 60
" 2 "	3 15
" 4 "	5 85
" 2 "	7 00
Par Ox Tongue, 2 1/2 "	\$7 25 7 50
Ox Tongue..... 2	7 50
Lunch Tongue..... 1	3 00 3 10
" 2 "	5 25 5 75
English Brawn..... 2	2 50 2 60
Camb. Sausage..... 1	2 50
" 2 "	4 00
Soups, assorted..... 1	1 35
" 2 "	2 25
Soups & Bouilli..... 2	1 80
" 6 "	4 50
Potted Chicken, Turkey, or Game, 6 oz cans	1 50
Potted Ham, Tongue or Beef, 6 oz cans	1 35
Devilled Tongue or Ham, 1/2 lb cans	1 35
Devilled Chicken or Turkey, 1/2 lb cans	2 25
Sandwich Ham or Tongue, 1/2 lb cans	1 50
Ham, Chicken and Tongue, 1/2 lb cans	1 50

MINCE MEAT.

BRYANT, GIBSON & CO'S—TORONTO.

Mince Meat, 1/2 gal glass jars,	\$9 50
Ditto, 25 and 40 lb pails, per lb.	12 1/2c
J. H. WETHEY'S—ST. CATHARINES.	
Condensed, per gross, net	\$13 50

CHEWING GUM.

ADAMS & SONS.

	To Retailers.
Tutti Frutti, 36 5c bars	\$1 30
Bo-Kay (new)	150 pieces 1 00
Sappota,	150 " 1 15
Black Jack,	115 " 0 85
Black Rose,	115 " 0 85
Sweet Fern,	230 " 0 85
Adams' N.Y. Gum, 200 "	0 50
Caramel Tolu,	72 " 0 40
New Fruit Asst., 115 " new	0 75
Puzzle Gum	115 " 0 75
Colish " 115 "	0 75

NOW

is the time to advertise in and subscribe for **THE CANADIAN GROCER.** You receive better value for your money than in any other journal in the Dominion.

Prices Current, Continued—

CHOCOLATES & COCOAS.

TODHUNTER, MITCHELL & CO'S.

Chocolate—	Per lb.
French, 1/4's, 6 and 12 lbs.	0 30
Caracas, 1/4's, 6 and 12 lbs.	0 35
Premium, 1/4's, 6 and 12 lbs.	0 30
Sante, 1/4's, 6 and 12 lbs.	0 26
Diamond, 1/4's, 6 and 12 lbs.	0 24
Sticks, gross boxes, each.	1 00
Cocoa, Homopate's, 1/4's, 8 & 14 lbs	30
" Pearl	25
" London Pearl 12 & 18 "	22
" Rock	30
" Bulk, in bxs.	18

JOHN P. MOTT & CO'S

R. S. McIndoe, Agent, Toronto.)

Mott's Broma.....per lb	\$0 30
Mott's Prepared Cocoa.....	28
Mott's Homopate's Cocoa (1/4's)	32
Mott's Breakfast Cocoa.....	40
Mott's Breakf. Cocoa (in tins)	45
Mott's No. 1 Chocolate.....	30
Mott's Breakfast Chocolate....	28
Mott's Caracas Chocolate.....	40
Mott's Diamond Chocolate....	22
Mott's French-Can. Chocolate..	20
Mott's Navy or Cooking Choc.	26
Mott's Cocoa Nibbs.....	30
Mott's Cocoa Shells.....	5
Mott's Vanilla Chocolate stick 22&24	
Mott's Pure Confec Chocolate 22c-38	
Mott's Sweet Confec. Choc. 21c-30	

COWAN COCOA AND CHOCOLATE CO.

Cocoas—	
Hygienic, 1, 1/2, 1 lb. boxes	70, 75
Iceland Moss 1/2 lb in 12 lb boxes	35
Soluble (bulk) 15 & 30 lb bxs.	18, 20
Soluble (tins) 6 lb and 12 lb.	20, 35
Cocoa Nibs, any quantity	30, 35
Cocoa Shells, any quantity	05
Cocoa Essence.....per doz	1 40

Chocolates—

Mexican, 1/4, 1/2 in 10 lb bxs	30
Queen's Dessert, " "	40
Vanilla " "	35
Sweet Caracas " "	32
Chocolate Powder, 15, 30 lb bxs	25
Chocolate Sticks, per gross.	00
Pure Caracas (plain) 1/4, 1/2 lbs	40
Royal Navy (sweet) " "	30
Confectioners', in 10 lb cakes	30
Chocolate Creams, in 3 lb bxs	30
Chocolate Parisien, in 6 lb bxs	30

WALTER, BAKER & CO'S.

Chocolate—

Pre'm No. 1, bxs. 12 & 25 lbs each	35
Baker's Vanilla in bxs 12 lbs each	48
Caracas Sweet bxs 6 lbs each, 12 bxs in case.....	31
Eagle, sweet & spiced, bxs 12 lbs each	30
Vanilla Tablets, 416 in box, 24 bxs in case, per box.....	3 50
Spanish Tablets, 100 in box, 12 bxs in case.....	2 87

German Sweet Chocolate—

Grocers' Style, in cases 12 boxes, 12 lbs each	23
Grocers' Style, in cases 24 boxes, 6 lbs each	23
48 Fingers to the lb., in cases 12 bxs 12 lbs each	23
48 Fingers to the lb., in cases 24 bxs 6 lbs each	23

Cocoa—

Pure Prepared boxes, 12 lbs each	36
Cracked, boxes, 20 lbs each, 1 lb and assorted papers.....	28
Cracked, in bxs, 12 lbs., each, 1 lb. papers.....	28
Cracked, in bags, 6, 10 & 25 lbs each	28
Cocoa and shells, 12s and 25s.....	25

Breakfast Cocoa—

In bxs, 6 & 12 lbs., each, 1 lb. tins	40
In boxes, 12 lbs., each, 1 lb. tins, decorated canisters.....	43

Broma—

In boxes, 12 lbs., each, 1 lb. tins.....	37
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GIBSON & GIBSON'S

Sydney] per lb

Gibson's

Cocoa, 1/4's 0 30

Soluble Cocoa

bulk in boxes 0 18

Prepared do " " 0 22

Sydney Gibson's Chocolate, 1/4's

and 1/2's 0 30

Gibson's Rock do 1/2's and 1/4's 0 30

Dr. Clarke's do 1/4's 0 40

Confectioners' Pure Chocolate

10 lb. blocks 0 30

Vanilla choc. sticks, per gross... 1 00

Gibson's Icina, 1/2's 4 doz. in case. 1 35

Gibson's Icina, lib 2 40

COFFEE.

GREEN

	c. per lb.
Mocha.....	32, 35
Old Government Java.....	30, 33
Rio.....	22, 23 1/2
Plantation Ceylon.....	29, 31
Porto Rico.....	24, 28
Guatemala.....	24, 26
Jamaica.....	22, 23
Maracaibo.....	24, 26

WHOLE ROASTED OR PURE GROUND.

ELLIS & KEIGHLEY'S.

	c. per lb
Java.....	33, 34
Java and Mocha.....	34, 36
Plantation Ceylon.....	35
Arabian Mocha.....	37
Santos.....	28, 28
English Breakfast.....	16, 24
Royal Dandelion in 1 lb tins..	26

TODHUNTER, MITCHELL & CO'S

Excelsior Blend.....	33
Our Own ".....	31
Laguayra ".....	29
Mocha and Java.....	32, 33
Java, Standard.....	33
" Old Government.....	30, 32
Arabian Mocha.....	36
Santos.....	28

J. W. COWAN & CO.

Standard Java in sealed tins, 25 and 50 lbs.....	30
Standard Imperial in sealed tins, 25 and 50 lbs.....	32
Standard Blend in sealed tins, 25 and 50 lbs.....	33
Ground, in tins, 5, 10, 15 and 25 lbs.....	20, 30
Say's Parisien, in 1/2 and 1 lb tins	30

EXTRACTS.

Dalley's Fine Gold, No. 8, per doz.	\$0 75
" " " " 1, 1 1/2 oz.....	1 25
" " " " 2, 2 oz.....	1 75
" " " " 3, 3 oz.....	2 00

FLOUR AND MEAL.

	per bbl.
Flour, Manitoba Patent.....	6 25 6 40
" Ontario patents.....	5 25 5 75
" Straight Roller.....	4 80 4 85
" Extra.....	4 50 4 60
" Low grades.....	2 50 4 50
" Strong bakers'.....	5 00 6 10
Oatmeal, standard, bbls.....	5 75
" granulated, ".....	5 75
" rolled ".....	6 00
Rolled Oats.....	6 00
Bran, per ton.....	14 00
Shorts.....	15 00 16 90
Cornmeal.....	4 00 4 40

FLUID BEEF.

JOHNSTON'S, MONTREAL.

	per doz.
Cases, No. 1, 2 oz tins.....	\$2 75 \$3 00
" No. 2, 4 oz tins.....	4 50 5 00
" No. 3, 8 oz tins.....	8 00 8 75
" No. 4, 1 lb tins.....	12 60 14 25
" No. 5, 2 lb tins.....	25 00 27 00

FRUITS.

FOREIGN. c. per lb.

Currents, Provincial, bbls.....	6 1/2, 6 3/4
" " " " 1/2 bbls.....	6 1/2, 6 3/4
" " " " cases.....	6 1/2, 6 3/4
" Filiatras, bbls.....	6 1/2, 6 3/4
" " " " 1/2 bbls.....	6 1/2, 6 3/4
" " " " cases.....	6 1/2, 6 3/4
" Patras, bbls.....	6 1/2, 6 3/4
" " " " 1/2 bbls.....	7, 7 1/2
" " " " cases.....	7 1/2, 7 3/4
" Vostizzas, cases.....	7 1/2, 8 1/2
" " " " 1/2 cases.....	7 1/2, 8
" 5-crown Excelsior (cases).....	9 1/2, 9 3/4
" " " " 1/2 case.....	9 3/4, 9 1/2

Dates, Persian, boxes,

Figs, Elemes, 14 oz., per box

" 10 lb boxes

" 20 lb

" Seven-Crown

Prunes, Bosnia, hlds

" " cases, new

Raisins, Valencia, off stalk, 6 1/2

Selected

Layers

Raisins, Sultanias

" Eleme

" Malaga

London layers

Loose muscatels

Imperial cabinets

" grs. flat

Connoisseur clusters

Extra dessert " " grs.

Royal clusters

Fancy Vega cartoons

Black baskets

Blue " grs

" " grs

Fine Dehesas

" " grs

Lemons, Malaga

" Palermos

" Messina

Oranges, Floridas	4 00 5 00
" Messinas	3 00 4 00
" Valencias	6 00
" River seedlings.	4 50

DOMESTIC.

Apples, Dried, per lb.....	0 08 1/2 0 09 1/2
do Evaporated.....	0 12 1/2 0 14

GLASSWARE.

TAYLOR, SCOTT & CO.

	c. per doz
Lamp Chimneys, O.....	32
" " A.....	35
" " B.....	45

GRAIN.

Wheat, Fall, No. 2,	1 10 1 11
" Red Winter, No. 2	1 10 1 11
" Spring, No. 2	1 02 1 06
" Man. Hard, No. 1.....	1 14 1 15
" " No. 2.....	49 51
Oats, No. 2, per 34 lbs.....	56 59
Barley, No. 2, per 48 lbs.....	55 56
" No. 3, extra.....	53 54
" No. 3.....	80 81
Rye.....	78 80
Peas.....	77 78
Corn.....	

HAY & STRAW.

Hay, Pressed, "on track	8 50 10 00
Straw Pressed, ".....	5 00 7 00

LARD.

"FAIRBANK'S" REFINED COMPOUND.

In Butter Tubs.....	0 08 1/2
Fancy ".....	0 09
3-hoop pails	0 09 0 09 1/2
60 lb. cases of 3 lb., 5 lb., and 10 lb. tins, per lb	0 10

MUSTARD.

ELLIS & KEIGHLEY'S.

	cts
Durham, Fine, in 1/2 and 1 lb tins	25
" " per lb.....	22
" Fine, in 1 lb jars.....	70
" Fine, in 4 lb jars.....	30
" Ex. Sup., in bulk, per lb.....	20
" Superior, in bulk, per lb.....	15
" Fine, ".....	15
COLMAN'S AND KEEN'S	
In 4 lb jars.....	75
In 1 lb jars.....	25
D. S. F., in tins, per lb.....	41
" in 1/2 lb tins.....	42
" in 1/4 lb tins, per lb.....	44
D. F. in 1/2 lb tins, per lb.....	26
" " " " ".....	28

NUTS.

	per lb.
Almonds, Ivica.....	14 15
" Tarragona.....	16 17
" Formigetta.....	37
Almonds, Shelled Valencias	45, 55
" " Jordan.....	12 13
Brazil.....	6 00 6 50
Cocanuts.....	11 11 1/2
Filberts, Sicily.....	12, 13
" Oblong	9 10
Peanuts, roasted	17 18
" green	12, 13
Walnuts, Grenoble	13 13
" Bordeaux	13 13
" Naples, cases	13 13
" Marbots.....	12 13
Chilis	12 13

Toronto Biscuit and Confectionery Co's

SODAS

Are giving unusual satisfaction.

Ask for the Yellow Boxes with Red Label, and take no other. Send for Price List to 7 FRONT ST. E., TORONTO.

Prices current, continued—

PICKLES & SAUCES.BRYANT, GIBSON & CO'S. TORONTO
PICKLES.

John Bull, mixed, in bulk	\$0 60
Chow Pic'le, in b'lk	65
Mixed & Chow-Chow pbs	2 15
Mixed & Chow-Chow qts	3 25
16 g.	1 90
Horse Radish, bottles, per doz	2 25
SAUCES.	
John Bull, kegs, per gal.	1 25
1 pt. bottles, per doz	
1 pt. bottles, per doz	
(according to quantity) 90c	1 00
Devonshire Relish, kegs p. gal	1 75
1 pt. bottles,	
per doz	1 25
Niagara Tomato, kegs, per gal	1 25
Reputed pints	1 25
Terry's Candied Peels. c. per peels	
Lemon, 7 lb boxes	16
Orange, "	18
Citron	30
CROSS & BLACKWELL'S.	
Pickles, all kinds, pints, per doz	3 25
LEA & PERRIN'S. per doz.	
Worcester Sauce, 1/2 pts. \$3 60	\$3 75
pints	6 25 6 50

PRODUCE.**DAIRY.**

Butter, creamery, rolls	\$0 00	\$0 00
" tub...		
" dairy, tubs, choice	0 17	0 21
" medium	0 14	0 16
" low grades to com.	0 05	0 10
Butter, pound rolls	0 20	0 25
" large rolls	0 17	0 21
" store crocks	0 15	0 18
Cheese	0 11 1/2	0 12

COUNTRY

Eggs, fresh, per doz.	0 12	0 12 1/2
" limed		
Beans	1 35	1 60
Onions, per bbl.	4 50	5 00
Potatoes, per bag on tr'k	1 09	1 05
Hops, 1889 crop	0 15	0 18
" 1890 "	0 35	0 38
Honey, extracted	0 08	0 10
" section	0 14	0 16

PROVISIONS.

Bacon, long clear, p. lb.	0 08	0 08 1/2
Pork, mess, p. bbl.	15 50	17 00
Hams, smoked, per lb.	0 11	0 11 1/2
" pickled		

Bellies	0 10 1/2	0 11
Rolls	0 08 1/2	0 09
Backs	0 10 1/2	0 11
Lard, Canadian, per lb.	0 09 1/2	0 09 1/2
Hogs	5 50	6 00
Tallow, refined, per lb.	0 05 1/2	0 06
" rough,		0 02

RICE, ETC.

Rice, Aracan	Per lb	3 1/2, 4c
" Patna		5, 5 1/2
" Japan		5, 5 1/2
" extra Burmah		3 1/2, 4
Grand Duke		6 1/2, 7 1/2
Sago		4 1/2, 5 1/2
Tapioca		5 1/2, 6 1/2

SPICES.**GROUND.**

Pepper, black, pure.	\$0 20	\$0 23
" fine to superior	12	18
" white, pure	32	35
" fine to choice	25	30
Ginger, Jamaica, pure.	25	27
" African,		18
Cassia, fine to pure	18	25
Cloves, " "	25	40
Allspice, choice to pure.	12	15
Cayenne, " "	30	35
Nutmegs, " "	75	1 20
Mace, " "	1 00	1 25
Mixed Spice, choice to pure.	30	35
Cream of Tartar, fine to pure	25	37

STARCH.

EDWARD BURGH STARCH MFG. CO.

MONTREAL.

BRITISH AMERICA STARCH CO.

BRANTFORD.

No. 1 Laundry, 4 lb cartons	5 1/2c
Canada Laundry	4 1/2
Silver Gloss, crates	6 1/2
Lily White, crates	6 1/2
Silver Gloss, 1 lb chromos	6 1/2
Lily White, 1 lb chromos	6 1/2
Satin, Starch 1 lb chromos	7 1/2
Brantford Gloss, 1 lb chromos	7 1/2
No 1 Laundry, barrels & halves	4 1/2
No 1 Prepared Corn	7 1/2
Canada Corn	6 1/2
Challenge Corn	6 1/2
Rice Starch, 1 lb	9
Cube, 1 lb.	7 1/2

KINGSFORD'S OSWEGO STARCH.

Pure Starch—	
40-lb boxes, 1, 2, and 4 lb. pack'g's	8
35-lb boxes, 3 lb. packages	8

12-lb "	8 1/2
35 to 45-lb boxes	8
Silver Gloss Starch—	
40-lb 1, 2 and 4 lb packages	9
40-lb 1 lb package	9 1/2
40-lb "	10
40-lb assorted 1/2 and 1 lbs	9 1/2
6-lb sliding covers	9 1/2
35 to 45 lb boxes	9

Oswego Corn Starch—for Puddings,
Custards, etc.—
40 lb boxes, 1 lb packages**SUGAR.**

c. per lb

Granulated, 15 bbls or over	6 1/2
" less than 15 bbls	7
Paris Lump, bbls	7 1/2
" less than a bbl	7 1/2
Extra Ground, bbls	8
" less than a bbl	8 1/2
Powdered, bbls	7
" less than a bbl	7 1/2
Extra bright refined	6 1/2
Bright Yellow	5 1/2
Medium	5 1/2
Brown	5.15 5.25
Raw Jamaica, in bags	

SYRUPS AND MOLASSES.**SYRUPS.**

Per lb.

Redpath's "D"	
" "M" pails	1 65 1 70
Redpath's "B"	3 1/2 3 3/4
" "VB"	3 1/2 3 3/4
" Extra V.B.	3 1/2 3 3/4
" Ex. Sup.	3 1/2 4
" XXX Sup.	4 1/2 4 1/2
Corn Syrup	4 1/2 4 1/2

MOLASSES.

Per gal.

Trinidad, in puncheons	38, 40c
" bbls	40, 42
" 1/2 bbls	42, 44
New Orleans, in bbls	48, 65
Porto Rico, hdds.	38, 45
" barrels	42, 47
" 1/2 barrels	44, 49

TEAS.**GREENS.**

Gunpowder—	
Cases, extra firsts	Per lb 42, 50c
Half chests, ordinary firsts	22, 38
Cases, sifted, extra firsts	42, 50
Cases, small leaf, firsts	35, 40

Young Hyson—Moyunes	
Half chests, ordinary firsts	22, 38
" seconds	20, 22
" common	18, 20
PING SUEYS.	
Half chests, firsts	28, 32
" seconds	20, 22
Half Boxes, firsts	28, 32
" seconds	20, 22

JAPAN.

Half Chests—	
Choicest	38, 40
Choice	32, 36
Finest	28, 30
Fine	25, 27
Good medium	22, 24
Medium	19, 20
Good common	18, 19
Common	16, 17
Nagasaki, 1/2 chests Pekoe	20, 22
" Oolong	17, 18
" Gunpowder	18, 20
" Siftings	8, 12 1/2

CONGOUS.

Half chests, Kaisow, Moning	52, 55
Caddies and half chests	15, 50
Caddies, Pakling and new makes	18, 50

SCENTED ORANGE PEKOE.

Boxes, Foochow and Canton

OOLONG.

Half chests Formosa

Caddies

ASSAMS.

Chests and half-chests Pekoe

No. 1 Finest Assam Pekoe

2 Assam Broken Pekoe

3 Assam Pekoe Souchong

TOBACCO AND CIGARS.

British Consols, 4's; bright twist,

5's; Twin Gold Bar, 8's

Ingots, rough and ready, 7's

Laurel, 3's

Brier, 7's

Index, 7's

Honeysuckle, 7's

Napoleon, 8's

Royal Arms, 12's

Victoria, 12's

Brunette and Lovely, 12's

Prince of Wales, in caddies

Bright Smoking Plug Myrtle, T & B, 3's

Lily, 7's

Diamond Solace, 12's

Myrtle Cut Smoking, 1 lb tins

1 lb pg, 6 lb boxes

oz pg, 5 lb boxes



KINGSFORD'S OSWEGO STARCH.

"Pure" and "Silver Gloss"
FOR THE LAUNDRY.

Corn Starch,
FOR THE TABLE,

Standard of Excellence. Absolutely Pure.

For Sale by all Leading Jobbers in Canada.

T. KINGSFORD & SON, Oswego, N.Y.

KNOX, MORGAN & CO.,

Wholesale Dry Goods Importers,

HAMILTON, - - - ONTARIO.

APRIL AND MAY SORTING TRIP.

PARASOLS—See our Range. Some beautiful novelties.

FLOUNCINGS—Swiss and Cambric, from 24c. up.

PRINTS—Special new lot of the latest grounds and prettiest designs, just received.

SEND for SAMPLES of OMISH Prints.

HOUSE FURNISHINGS—Carpets, Curtains, etc. Big variety.

LETTER ORDERS—Best lines selected in filling.

STOCK CLEAN. TERMS LIBERAL. PRICES CLOSE.

Prices current, continued—

GLOBE TOBACCO COMPANY.
CUT SMOKING TOBACCO.

	Per lb.
The Old Flag, ½ lb. in 5 lb. boxes.	66c
" " 1 lb. Fancy Tins.	65c
" " 1 lb. " "	36c
Gold Flake, 1-5, 6 lb boxes.	65c
" " 1, 5 " "	65c
" " 1-0, 5 " "	75c
" " 1 fancy tins.	65c
" " 1 " "	36c
" " 1 glass jars.	72c
Hand Made, 1-5, 6 lb boxes.	60c
" " 1, 6 " "	63c
" " 1 fancy tins.	63c
" " 1 " "	35c
" " 1 glass jars.	70c

GRANULATED SMOKING TOBACCO.
Uncle Tom, 1-5, 6 lb boxes.

" " 1-10, 6 lb "	4 c
LONG CUT SMOKING TOBACCO.	
Wig Wag, ½, 6 lb boxes.	36c
" " 1-5, 6 lb "	38c
" " 1-10, 6 lb "	40c

FINE CUT CHEWING TOBACCO.
Golden Thread, 5 & 10 lb pails.

Globe, " " "	90c
Victoria, " " "	85c
High Court, " " "	70c
Jersey Lilly, " " "	65c
Golden Thread, 1-16 " Foil in ½ gro.	60c

boxes, per gross 9 00
Solace 1-16 " Foil in ½ gro.

boxes, per gross 6 00
CIGARS—S. DAVIS & SONS, Montreal.

Sizes.	Per M.
Madre E' Hijo, Lord Landsdowne	\$60 00
" " Panetelas	60 00
" " Bouquet	60 00
" " Perfectos	85 00
" " Longfellow	85 00
" " Reina Victoria	80 00
" " Pins	55 00

El Padre, Reina Victoria

" " Reina Vict., Especial	50 00
" " Conchas de Regalia	50 00
" " Bouquet	55 00
" " Pins	50 00
" " Longfellow	80 00
" " Perfectos	80 00

Mungo, Nine

Cable, Conchas.	35 00
Queens	30 00
Queens	29 00

Cigarettes, all Tobacco—

Cable	7 00
El Padre	11 00
Mauricio	15 00

DOMINION CUT TOBACCO WORKS, MON-
TREAL.

CIGARETTES.	Per M.
Athlete.	\$7 50
Puritan	6 25
Sultana	5 75
Derby	4 00
B. C. No. 1	4 00
Sweet Sixteen	3 50

CUT TOBACCO.

Puritan, ½ lb pkg., 5 lb boxes.	65
Old Chum, ½ lb pkg., 5 lb box.	65
Old Virgin, 1-10 lb pkg., 10 lb boxes.	57
Gold Block, ½ lb pkg., 5 lb boxes.	65

CIGARETTE TOBACCO.

B. C. N. 1, 1-10, 5 lb boxes.	78
Puritan, 1-10, 5 lb boxes.	80
Athlete, per lb.	1 10

SOAP.

Ivory Bar, 1 lb. bars.	per lb 5 ½
Do. 2, 6-16 and 3 lb bars.	5
Primrose, ½ lb bars, wax W.	4 ½
" " 1 " "	4 ½

John A. cake, wax W. per doz

Mayflower, cake,	42
" " "	42

Gem, 3 lb bars per lb.

" " 13 oz, 1 and 2 lb. bars.	3 ½
Queen's Laundry, per bar.	5 ½
Pride of Kitchen, per box.	2 75
Sapallo, ½ gross boxes.	3 25
" " per gross, net cash.	12 00

TOILET SOAP.

TAYLOR, SCOTT & CO.

	per doz.
Baby's Own, ½ doz boxes	\$1 25
Our Boys, " "	1 25
Sea Foam, " "	75
London Bouquet, " "	85
Oatmeal, " "	60

Paris Assorted, ½ doz boxes

Albert Oatmeal bar, 2 doz. boxes	0 75
White Castile bar, 2 doz. boxes.	0 75

Fatherland, ½ doz boxes.

" " "	5 00
WOODENWARE.	
Pails, 2 hoop, clear	No. 1. \$1 70
" " "	" " 1 90
Pails, 2 hoops, clear	No. 2. \$1 60
" " "	" " 1 80
" " 3 " painted	" " 1 80
Tubs, No. 0.	9 50
" " 1.	8 00
" " 2.	7 00
" " 3.	6 00
Washboards, Globe.	\$1 90
" " Water Witch.	1 40
" " Northern Queen.	2 25
" " Planet.	1 70
" " Waverly.	1 60
" " X X.	1 50
" " X.	1 30
" " Single Crescent.	1 85
" " Double.	2 75
" " Jubilee.	2 25

per case.

Matches, 5 case lots. Single cases

Parlor	\$1 75
Telephone	4 05
Telegraph	4 30
French	3 60

Mops and Handles, comb.

Butter tubs	\$1 60 \$3 20
Butter Bowls, crates as'd	3 60

CLOTHES PINS.

5 gross, per box	0 75
4 gross, " "	0 85
6 gross, " "	1 20

CHAS. BECKH & SONS.

	per box
5 gross, single and ten box	0 75 0 80
Star, 4 doz. in package	0 85
" " 6 " "	1 25
" " 4 " cotton bags	0 90

INDURATED FIBRE WARE.

½ pail, 6 qt.	\$4 00
Star Standard, 12 qt.	4 50
Milk, 14 qt.	5 50
Round bottomed fire pail, 14 qt.	5 50
Tubs, No. 1	15 50
" " 2	13 25
" " 3	11 00
Nests of 3	3 40
Keelers No. 1	10 00
" " 2	9 00
" " 3	8 00
" " 4	7 00
Milk pans	3 25
Wash Basins, flat bottoms.	2 75
" " round " "	3 00
Handy dish	3 75
Water Closet Tanks	18 00

DURABLE PAIRS AND TUBS

WM. CANE & SONS, MANUFACTURING CO
NEWMARKET.

	Per doz.
Steel hoops, painted and grain'd	2 20
Brass hoops, oiled and varnish.	3 25
No 1 tubs	9 50
No 2 " "	8 50
No 3 " "	7 50

YEAST.

Barm yeast in boxes of 1½ doz.	
10c. and 3 doz. 5c. packages,	
per box	2 00

"OUR NATIONAL FOODS."

	pkg.	doz.
Desiccated Wheat.	4 lb.	\$2 35
" " Rolled Oats.	4 " "	2 35
Snow Flake Barley.	4 " "	2 35
Desiccated Rolled Wheat.	3 " "	2 35
Buckwheat Flour, S. R.	4 " "	2 25
Prepared Pea Flour.	2½ " "	2 00
Baravina Milk Food.	1 " "	3 53
Patent Prepared Barley	1 " "	2 00
Patent Prepared Groats	1 " "	1 50
Gluten Flour.	4 lb.	3 00
Farina, very choice.	1½ lb.	1 40

HARDWARE, PAINTS AND
OILS.

CUT NAILS, from Toronto:	
10 dy. to 60 dy.	2 40 2 45
8 dy. and 9 dy.	2 70 2 75
1 dy. to 7 dy.	2 95 3 00
3 dy. " " C.P.	4 00 4 05
3 dy. " " A.P.	3 50 3 55

HORSE NAILS:

"C" 50 and 10 per cent. to 60 from	
list.	

HORSE SHOES:

From Toronto, per keg	3 60 3 75
-----------------------	-----------

SCREWS: Wood—

Flat head iron 7½ p.c. dis	
Round " " 7½ p.c. dis.	
Flat head brass 75 p.c. dis.	
Round head brass 70 p.c.	

WINDOW GLASS: [To find out what

break any required size of pane comes

under, add its length and breadth to-

gether. Thus in a 7x9 pane the

length and breadth come to 16

inches; which shows it to be a first-

break glass, i.e., not over 25 inches in

the sum of its length and breadth.]

1st break (25 in and under).	1 45
2nd " (26 to 40 inches)	1 35
3rd " (41 to 50 ")	3 40
4th " (51 to 60 ")	3 70
5th " (61 to 70 ")	4 00

ROPE: Manila

Sisal	0 14 0 14½
BINDER TWINE:	0 10½ 0 11

Crown Brand (from factory).

Red Cap	11
Blue Ribbon	12
Silver Composite	14
" " "	9

AXES: Per box, \$6 to \$12.

SHOT: Canadian, dis. 7½ per cent.

HINGES: Heavy T and strap	0 4½ 0 5
" " Screw, hook & strap	0 3½ 0 4½

WHITE LEAD: Pure Ass'n guarantee

ground in oil.	
25 lb. irons.	per lb 5½
No. 1	" 5½
No. 2	" 4½
No. 3	" 4½

TURPENTINE: Selected packages, per

gal	0 64 0 65
LINSEED OIL, per gal, raw	0 64 0 65
Boiled, per gal.	0 67 0 68
CARSTOR OIL: Best per lb.	0 11 0 11½
GLUE: Common, per lb	0 10 0 11

PETROLEUM.

F. O. B. Toronto. Imp. gal

Canadian	0 06 \$0 16
Caroon Safety.	0 17½ 0 18
Canadian Water White	0 20 0 22
Amer'n Prime White	0 23 0 24
" " Water White.	0 25 0 00
Photogene.	0 27 0 00

DRUGS AND CHEMICALS.

	lb	\$0 02	\$0 03
Alum		0 06	0 07
Blue Vitriol		0 06	0 03
Brimstone.		0 13	0 14
Borax		0 75	0 00
Camphor		0 40	0 45
Carbolic Acid		0 13	0 14
Castor Oil		0 30	0 31
Cream Tartar		0 01½	0 02
Epsom Salts		0 18	0 22½
Paris Green		0 13	0 14
Extract Logwood, bulk	boxes	0 15	0 17
Gentian		0 10	0 13
Glycerine, per lb		0 18	0 20
Hellebore		0 16	0 17
Iodine		5 50	6 00
Insect Powder		0 38	0 45
Salpêtre		0 08½	0 09
Soda Bicarb, per keg		2 50	2 75
Sal Soda		1 00	1 25
Madder		0 12½	

VINEGAR.

A. HAAZ & CO

XX, W.W.	0 20
XXX, W.W.	0 25
Honey Dew	0 30
Pickling	0 30
Maiting	0 45

THE BADGEROW FALCONER VINEGAR CO

French Bordeaux	per gal. 0 34
Tarragona	" 0 32
Triple	" 0 30
Fruit Vinegar.	" 0 27
Pickling	" 0 28
XXX	" 0 25
Extra XX	" 0 22
XX	" 0 20
X	" 0 16

Cider Vinegar.

Honey Vinegar	0 16 to 0 25
Eng. Malt Vinegar	0 50 to 0 60
Bottled Malt Vinegar, qts.	0 00
Methylated Spirits.	2 00 to 2 25

INK.

EDWARD CATCHEPOLE & CO

Blue black, 2 oz., per gross.	4 00
Jet Black, 2 oz.,	3 75
All colors, 2 oz.,	4 50
Blue black, quarts, per doz.	5 00
" " pints,	3 25

FISH.

	per lb
Pickrel	
Pike	0 05
White fish.	0 06½ 0 07
Salmon Trout	0 06½ 0 07
Lake herring	2 00

Pickled and Salt Fish:

Labrador herring, p. bbl	5 75 5 50
Shore herring	4 50 5 50
Salmon trout, per ½ bbl	4 25 4 50

Dried Fish:

Codfish, per quintal.	5 25 5 75
" cases	5 00 5 50
Boneless fish	per lb 0 04
Boneless cod	" 0 06½ 0 08½

Smoked Fish:

Finnan Haddies, per lb	0 07½ 0 08
Bloaters, per box	1 00 1 50
Digby herring	" 0 16

Sea Fish:

Haddock	per lb
Cod	"
Spring salmon.	" 0 16 0 18
Halibut	" 0 15

THE
ST. LAWRENCE SUGAR REFINING CO'S
GRANULATED
AND YELLOWS
AND SYRUPS
ARE PURE.

- NO BLUEING -

Material whatsoever is used in the manufacture of

OUR GRANULATED.

The Canada Sugar Refining Co.

Redpath (Limited),
MONTREAL.



We are now putting up, expressly for family use, the finest quality of PURE SUGAR SYRUP, not adulterated with Corn Syrup, in **2-lb.** cans, with movable tops.

FOR SALE BY ALL GROCERS.

THE CANADA MEAT PACKING CO.,

MONTREAL,

BEEF AND PORK PACKERS,

Curers of the Celebrated C.M.P. Brand of Smoked Meat, Sugar cured extra-flavored Hams and Bacon.

Compressed Corned Beef. Ox and Lunch Tongue.
Pure Lard a Specialty.

WRITE FOR QUOTATIONS.

:- HOW TO SELL GOODS :-

Send Ten Cents to the GROCER PUBLISHING CO. for a copy of B. F. Cumming's Prize Essay on "How to Sell Goods."

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LELAND HOTEL

Corner Hastings and Granville Streets, one block from Railway Station and Steamship dock.

Vancouver, B.C.

PROUT & INSLEY,
Proprietors.

THE COLONIAL,

New Westminster, B.C.

Headquarters for Commercial Travellers. Fine Sample rooms. First-class in every respect.

GEO. R. RAYMOND, Proprietor.

THE WINDSOR.

Regina, Assa.

First-class Family and Commercial Hotel.

Good sample rooms. Livery in connection.

MRS. DOIG, Proprietress.

THE SANITARIUM

BANFF, N.W.T.

Favorite Western Summer Resort. The best of accommodation for travellers.

E. G. BRETT, Medical Director. H. RANSFORD, Mgr.

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KAMLOOPS, B.C.

The leading hotel in the city. Sample rooms convenient to stores, provided for commercial men

CREEDEN & SMITH, Props

Queen's Hotel,

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First-class in every respect.

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W. D. DOUGLAS & CO., Proprietors.

The finest hotel in the Northwest. Pure spring water. Corner Main and Albert Sts.

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The Clarendon Hotel,

Winnipeg, Man.

RUTLEY & McCAFFREY Proprietors.

The Algoma House.

PORT ARTHUR, ONTARIO.

Beautifully situated, fine sample rooms. Special attention and accommodation for travelling men.

MERRILL & HODDER, Props.

PATERSON HOUSE,

OWEN SOUND, ONT.

One of the best appointed houses in Ontario, situated in the business centre of the town. All modern improvements. Headquarters for commercial men

A DUNCAN, Prop

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Sole City Agents for the "Canada Salt Association"

Dealers in all kinds of Table, Dairy, Meat Curing, Barrel and Land Salts.

The "Acme" Table Salt (new process) will not get damp or hard.

Two Silver Medals, at Industrial Exhibition, Toronto, 1890, for our "Acme" Table Salt and our "Star Brand" Dairy Salt.

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For cleaning woodwork, pots, kettles, pans, floors painted ceilings, windows, and everything in the cleaning of which a Scouring Soap can be used it has no Superior. It is a larger cake, lasts longer does its work better, and is cheaper in every way than any other Scouring Soap. Cut this out, and ask your Jobber to send you a box of Pride of the Kitchen. It is worth trying.

KIRK L. PERRY, Agent,
TORONTO, CANADA.

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(Patented.) Made by the

Brandon Manufacturing Co.,

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STRACHAN AVENUE, TORONTO.



This board possesses the advantage of a double crimp, and only the best quality of wood and zinc are used in its manufacture.

All first-class grocers keep it.

BROOMS

For choice family trade. Made of selected corn, and handles striped and varnished.

- | | | |
|----|------------|----|
| 35 | "Peerless" | 35 |
| 30 | "Ideal" | 30 |
| 25 | "Royal" | 25 |
| 20 | "Anchor" | 20 |
| 15 | "Crown" | 15 |

Handled by all first-class grocers and we warrant them to give satisfaction in every respect.

Manufactured by

CHAS. BOECKH & SONS,

Toronto.

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CORTICELLI

SPOOL SILKS & TWISTS,

EMBROIDERIES & FANCY SILKS.

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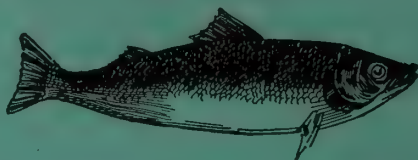
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OCEAN WAVE BAKING POWDER

From your Wholesale Grocer.

Sells itself after one Trial. Prices Current



Fraser River Salmon

"ROYAL"

- AND -

"BRITANNIA"

Brands of canned salmon are the finest packed in British Columbia. The canneries being situated at the mouth of the Fraser River are in a position to pack their fish fresh from the boats.

BELL-IRVING & PATERSON,

AGENTS,

Vancouver and New Westminster, B.C

C. G. Hobson & Co.,

COMMISSION MERCHANTS.

AGENTS FOR

Princess,

Diamond

and

Stanley

brands of canned salmon. We pay special attention to consignments placed in our charge.

C. G. HOBSON & Co.,

Vancouver, B.C.

T. G. Williamson & Co.,

COMMISSION MERCHANTS.

TEAS, COFFEES, FRUITS, SUGARS, ETC

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- PARISIAN - BLUE!

Is Stronger and More Economical
THAN ANY OTHER BLUE.

It Does Not Stain the Linen.

TELLIER, ROTHWELL & CO.

MITTENS.

Best and Cheapest in the Market.



Specially designed and adapted for Brakesmen, all classes of Railroad Work, Lumbering, Teamsters and Farm Work; made in Saranac, Buck, and our "Yellow Napa Tan Horse"—the strongest material made.

Dealers will consult their best interests by waiting for our Travellers.

W. H. STOREY & SON,

ACTON, ONT.



Ross's Royal Soda Water.

"Seltzer Water."

FOR SALE BY

ALL FIRST-CLASS GROCERS.

ESTABLISHED 1856.

To please your customers sell Martin's Mount Forest Oatmeals.

Ordinary oatmeal is hard to digest because it is not boiled long enough.

By our New Process the meal is partly cooked and is easily digested.

If your wholesale grocer does not keep them write direct to

MARTIN BROS.,

Mount Forest, Ont.

Oats and Feed a Specialty.

ALL THE LEADING WHOLESALE TRADE HANDLE PURITAN CUT PLUG AND OLD CHUM SMOKING TOBACCO.

ALL THE LEADING WHOLESALE TRADE HANDLE PURITAN CUT PLUG AND OLD CHUM SMOKING TOBACCO

THE CANADIAN GROCER

& GENERAL STOREKEEPER

PUBLISHED WEEKLY
\$200 PER YEAR

VOL. V.

TORONTO, MAY 22, 1891.

No. 21

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Registered.

BENSON'S CANADA PREPARED CORN

Superior to any Imported
CORN STARCH.

RELIABLE AND UNIFORM
IN QUALITY.

FOR SALE BY EVERY GROCER.

H. A. NELSON & SONS

MANUFACTURERS

AND

Wholesale Dealers

—IN—

BROOMS

AND

WHISKS,

Brushes, Woodenware,

Baskets, Cordage,

Grocers' Sundries.

MONTREAL,

TORONTO.



ASK FOR

MOTT'S

DUNN'S BAKING POWDER

THE COOK'S BEST FRIEND
Largest Sale in Canada.

Taylor, Scott & Co.

TORONTO.



THE BEST

IS THE CHEAPEST.

Retail Price, 25c.

For sale by all first-class grocers

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'John Bull' BRANDS.
Manufactured by
BRYANT, GIBSON & Co.



AGENCY FOR—
Ganong's Lilly Chocolates.
Terry's English Bottled Confectionery,
Negree's French Crystallized Fruits.

WHY Do 75 per cent. of our Canadian Cannerys buy their labels and other lithographic work from The Sabiston Litho. & Pub. Co.?

BECAUSE They have the largest corps of skilled Artists in the country.

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This Company occupies 4 flats of the GAZETTE building, in Montreal, equal to a floor space of 35,000 square feet.

The business was commenced a little over 3 years ago by A. Sabiston and from the smallest establishment at that time has grown within the above period to be the largest of its kind in the country. This fact speaks for itself.

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The Sabiston Litho. & Pub. Co.

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Negotiable anywhere

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27 Front St. E. Toronto.

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W. BOULTER & SONS,
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PACKERS OF THE CELEBRATED



Canned Fruits and Vegetables.

Every can has a Lion on the Label. This label is a guarantee to the consumer that the quality is first-class. Ask your Grocer for the Lion Brand. Do not take any other.

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Canning Factories.

Head Office, PICTON. Branch, DEMORESTVILLE.

LEONARD H. DOBBIN,
Commission Merchant,
Representing the chief Lobster Canneries of the Dominion.
1891 packs now offering.

Send for Quotations.
Fraser Building St. Sacramento St.,
MONTREAL, P.Q.

TOWNSEND & STEPHENS,
Public Accountants, Auditors, Assignees.

Sherman E. Townsend. H. Seymour Stephens.

Traders' Bank Chambers, Yonge St., TORONTO.
Cable Address: "Seymour."

GROCERS SHOULD SELL

Cowan's
Hygienic Cocoa.

It is undoubtedly the Best in the World.

The Cowan Cocoa and Chocolate Co. L'd, Toronto.

-STORAGE-

(BOND AND FREE)

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THE SHEDDEN CO., Ltd.,

184 Front St. East,

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THE

KING OF

BLACKINGS.

SCRIVEN, ENG.

THE CANADIAN GROCER & GENERAL STOREKEEPER

PUBLISHED WEEKLY.
\$200 PER YEAR

Published in the interest of Grocers, Canners, Produce and Provision Dealers
and General Storekeepers.

J. B. McLEAN & CO., (Ltd.)
PUBLISHERS.

115 ST. FRANCOIS XAVIER STREET,
MONTREAL.

6 WELLINGTON STREET WEST,
TORONTO.

Vol. V.

TORONTO, MAY 22, 1891.

No. 21

SPECIAL TO OUR READERS.

As the design of THE CANADIAN GROCER is to benefit mutually all interested in the business, we would request all parties ordering goods or making purchases of any description from houses advertising with us to mention in their letter that such advertisement was noticed in THE CANADIAN GROCER.

OUR MONTREAL OFFICE.

Our Montreal Office is located at 115 St. Francois Xavier St. Our representative, Mr. G. Hector Clemes, will be pleased to have subscribers and advertisers call upon him there. He will also pay special attention to gathering business items and attending generally to the interests of this paper.

NOTICE TO OUR ADVERTISERS.

Of late, owing to the greatly increased circulation and number of pages of THE CANADIAN GROCER, we have to send part of the paper to press two days earlier than in the past. We would, therefore, ask our advertisers to have all changes of advertisements reach this office not later than Tuesday afternoon in order to insure insertion that week.

Sunday next is the anniversary date of the Queen's birthday, but the following Monday is the day fixed by royal proclamation for its celebration in this country. The twenty-fifth ought to be an off-day with every shopkeeper. Holidays are rare among the followers of trade, time for recreation being one of the things sacrificed to the spirit of competition. But on days when the market place is deserted, when there is no going to and fro for merchandise, why should the trader sit pensive at the door, waiting for custom that comes not? When there are no buyers, surely competitors can call a truce and agree to close together, or if they cannot, surely those who wish to close will not be withheld by the mere desire to outstay a rival. If it is a festive occasion in the place where a man trades, he will lose little by closing, as people are there to amuse them-

selves, not to trade. If it is not a festive day in that place, it is somewhere else, and people have gone thither to enjoy themselves. The trader need not be a pleasure-seeker because he closes. He ought to close with the object of doing something that takes him and his assistants out of the shop. If he does a little gardening, he will get the worth of the time taken from business, and will be as lovably engaged as the beholders of holiday spectacles.

* * * *

The doings of the Sarnia Retail Grocers' Association furnish a very instructive series of object lessons, that there are no similar associations in this country too advanced to profit by. That progressive body is prompt and practical in its methods, and a difficulty usually disappears everytime the association makes a move. The completion of the St. Clair river tunnel was not followed by the repair of the roads at the Sarnia end of it, these roads having been put in a bad condition by the heavy teaming involved in the construction of the tunnel. The council the other night was reminded by the President of the Grocers' Association that the roads were not in a fit state for traffic, that consequently farmers were not able to get to town with their produce, and trade had declined. Herein the association acted in a capacity that it was well qualified for, and that only a body of traders could take effective action in. It illustrates how the sphere of action of a local association may be extended, when the association is composed of bold, pushing members. It was the Sarnia Association that recently took a local bankrupt stock off the market.

* * * *

There is no trading-point at which there is not room for one dealer who makes a specialty of good butter. Indifferently good butter or even bad butter can be had any-

where, but really good butter is hard to get. It is well enough for grocers to keep good and bad grades of other commodities, as tea, dried fruit, etc., but it pays to keep only one grade of butter for local trades and that is the best grade. There is hardly anything a dealer can better build a reputation for himself upon than the fact that he is a good judge of butter and sells only the best to his customers. There is no distinguishing feature that will sooner single him out from the body of traders in his town. People will come to him for butter, and will pay a good price for what has his guarantee. It therefore pays the trader who makes a specialty of butter, to study selection in the sources of his supply, and in a few years he will find his store a centre to which a large volume of good butter is drifting from domestic dairies where only the best is made. That will bring custom for other lines, and will leave the trader independent of the market-supply, as the output of his makers will be a steady and reliable resource. If more dealers would go in for making butter a specialty, there would be an elevation of the standard of butter-making throughout the country, and grocers would be less frequently losers. There is undoubtedly room for a good trade in butter as a specialty.

* * * *

The removal of the duty on sugar entering the United States has been an indirect as well as a direct cause of cheaper sugar to the people of that country. All sugars are the cheaper by the two cents of duty that has been taken off, and yellows are the cheaper by another but unintentional consequence of the McKinley Act. A loophole in that measure enables Scotch yellows to be brought in free of duty, and these are selling at a lower price than home refined. The United States refiners have had to lower their prices to compete with the imports from Scotland, which have lately become very large.

MEN OF THE TIMES.

MR. JOHN SLOAN.

"Serve a noble disposition, though poor; the time comes that he will repay thee." —
GEORGE HERBERT.

Since Mr. John Sloan came to this city, the commerce of Toronto has grown from a shallow eddy on the shore of trade into a very considerable maelstrom, in whose funnel is swallowed up a large proportion of the merchandise consumed in this country. Mr. Sloan is one of those who have got high enough to be direct feeders of its vortex, though he made his beginning at its outer circles. The favor of fortune has had nothing to do with his advancement. He owes it to native force of character, which enabled him to keep the hard way of duty, in the face of temptations that have taken and kept so many men in the by-ways of pleasure and idleness. Many a hopeful career has had its promise thwarted by weakness of character, or by the want of steadfast purpose, since Mr. Sloan's boyhood. Many have come under his own observation. Young men may have brilliant parts and may fail, because there is not the due admixture of homely qualities in their mental make-up. They have the lime, but they lack the sand.

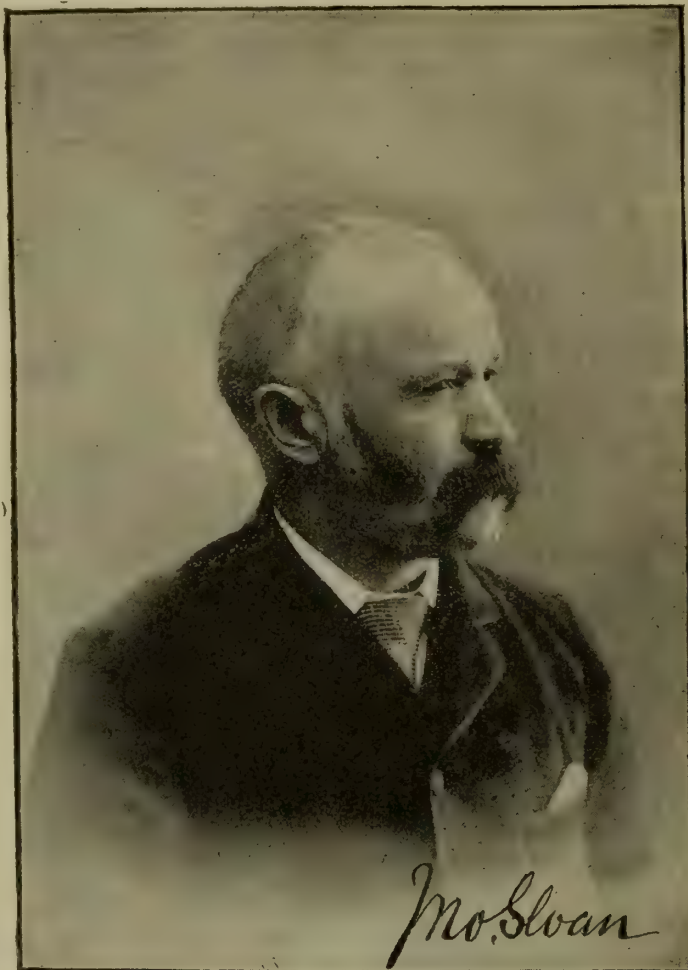
Mr. Sloan is the senior partner in the wholesale grocery firm of Sloan & Crowther, of this city. He was born in the north of Ireland. He came to this country in his boyhood, somewhere in the sixties. He is now in the prime of life. When he came to Toronto, its population numbered about thirty thousand. He has been a spectator of all the material and intellectual expansion there has been involved in, and that has gone hand in hand with the growth from that number to the present population of above 200,000 souls. His quota to that progress has been steady support. Other men have contributed to it in a much more ostentatious way, but in a much lower degree of usefulness.

When he came here, his stock of learning was what he had been able to gather in an eighteen months' schooling in his native land. That he had acquired before he was eleven years old. His first employment in this country was in the service of the Toronto Gas Company, with whom he worked at hard

manual labor for four years. Conceiving then a desire to better his lot, he entered one of our commercial colleges where he spent two terms very industriously. This course exhausted his four years' earnings, as board and tuition had both to be paid for. When he got through he obtained a situation in a grocery store opposite the haymarket, being taken on trial at a salary of three dollars a week. After paying his board he had just twenty-five cents left wherewith to pay his other weekly expenses. The spirit of progress that was in him could not be kept down by small wages, and in two months his em-

bought were delivered by a boy with a push cart. The hours were long, store opening in the morning at 7 and closing at 8 p. m. Between these hours Mr. Sloan learnt to work strenuously, and being endowed with a particularly good constitution and plenty of rugged strength, the lessons were not too hard for him. After business hours, instead of attending theatres or concerts, instead of seeking the companionship of the idle and the gay, he would wander into the outskirts where the smaller stores remained open, and would lend a hand to this dealer in straightening up his books, to that one in taking

stock, and in other ways would render friendly service to his fellows who were not so well versed in the ways of business. In this way he laid the foundations of a good jobbing trade, as he usually succeeded in selling a small bill of goods every time he happened along on one of his visits. The sales grew larger as the city grew, and as intimacy between him and the retailers grew, and the business done by his employer swelled beyond the limits originally determined by its locality. The trade done by his house unfolded, under the nurturing influence of such methods, until it developed into a purely wholesale business, extending over the whole country. On the foundation thus laid the house of Sloan & Crowther stands. It commands to-day a particularly desirable and large volume of demand from this province, Manitoba, the North West Territories and British Columbia. The very large western trade it has captured is a credit to the enterprise of a house so far removed from the field in which it takes so prominent a part. Its Ontario trade has always been well cultivated, and has consequently yielded a fine return. Judicious ad-



vertiser considered it discreet to make the young fellow's pay \$400 per annum. To keep him on small wages too long might be unsafe, as he was evidently the sort of youth that other traders would be looking after. The advance did not end here. At the end of every following year Mr. Sloan's salary was increased \$100, until it amounted to \$1,000. Then his usefulness was grafted upon the establishment under whose shadow he got his training, his employer taking him into partnership.

The training he got was thorough. The business done in the city may be measured fairly from the fact that nearly all the goods

advertised has gone hand in hand with careful selection of custom and with satisfactory treatment of customers.

Mr. Sloan's success in getting into the front rank of Canadian merchants is simply the culmination of the systematic practice of sound ideas until the observance of them became a habit. When that stage in the process of character-formation is reached a man may go on almost mechanically in the way of success. The men who have the will to ingrain the right habits are rarer than brilliant men, and real workers according to principles are nearly as rare as men of genius. The sub-structure on which Mr.

Sloan builded for success was work, uprightness, temperance, steady pursuit of any object he had set his aim on, and good husbandry. When certain habits were fixed, he did not neutralize the effect of them by acquiring new habits of another tendency. Often men are able to withstand temptation until they have begun to get wealthy, when they spoil everything by taking to ways that in indulgence and expensiveness they consider to be more in keeping with their new position, and to be due to their former self denial. They then begin to lose their foothold on the slippery height they have reached. Mr. Sloan always found joy in life, never did more than restrict himself to a temperate participation in pleasure, and never did less. He had consequently good health always and is one of the strongest, most vigorous men of the street to-day.

He is a member of the Toronto Board of Trade, and of the Dominion Wholesale Grocers' Guild. He never turned aside from business to follow politics. He has had some experience in arms, however. He served two months at Laprairie, opposite Montreal, at the time of the St. Albans' raid, and was two weeks at Fort Erie during the Fenian raid of 1866. The death of a partner prevented his taking a hand in the North West campaign during the rebellion of 1885, but he did some service at home in looking after those left behind by the men of his corps. He is now quarter-master, with the rank of captain, in the Governor General's Body Guard. He takes a warm interest in athletics, and is President of the Toronto Fencing Club, which under his fostering management has become one of the flourishing athletic associations of the city. He himself is handy with foil, broad sword or single stick, and takes a kindly interest in warming the jacket of any enthusiast who believes he has carte and tierce at his finger ends.

RETURNABLE BOXES.

An incident that is typical of a class of misunderstandings and therefore is deserving of some comment, came under notice a few days ago. An out-of-town merchant sent to a wholesale grocery house a small order on which the profit was 40c. There was no old box on the premises, and the parcel was shipped in one that was charged, and marked returnable at the same price, namely, 16c. The retailer was incensed at this. He evidently regarded it as an instance of very small treatment, and he at once wrote back to the firm to say that he wanted nothing more to do with them. Herein he was wrong. He no doubt was a man capable of feeling righteous anger towards meanness, but he ought not to judge at once that exactness is always meanness. Wholesalers are not as a rule very exacting as to the price of packing cases that have seen much service. An old box often goes without mention, but all

boxes are not old, and every box has to be paid for by the wholesaler. If the particular retailer whose resentment was roused by what seemed to him petty meanness, had paused to consider how many such boxes every day leave a big wholesale concern like the one he was dealing with, it would have occurred to him that the loss on these would be a very large sum of money if they were all given away. If the giving away of them involved no loss, it would be because another but less open way of charging for them had been adopted. To insinuate the charge by adding to the price of the goods shipped would be petty meanness, but to make an open charge and agree to take back the box at the same figures could not be deemed meanness. The retailer ought to look at the matter in a purely business light, and he would be more just in his judgment. If a customer of his would act in the same way, such customer would be considered to be in the wrong.

TEA AND THE SCIENCE OF BLENDING.

TEA AND THE SCIENCE OF BLENDING is the title of a book which for some time has been announced as forthcoming, and whose appearance has been awaited with considerable expectancy by leading members of the grocery trade. It is now out. An examination of its contents leads us to the conclusion that it is the work that will be found to correspond with the wide need experienced by the grocery trade for a scientific presentation of the art of tea blending. There is no subject on which the grocers of the country are more in need of a textbook. Tea is the commodity on which the dealer must depend for his largest profit, and unless he knows how to manipulate the varieties he will be at a serious disadvantage. The times require that he shall be a sort of tea-apothecary, as the day is past when the unmixed Congou or Assam will suffice. The public have been made fastidious by men who have successfully experimented in blends, and so long as grocers remained out of the secret the tea trade continued to drift into the hands of peddlers. It has not yet been nearly recovered by the trade, for the trade has heretofore cast about in vain for some source of authority on blending. It is now offered in this book. He who owns this book is on a level with the expert who has made the study of tea-blending a special pursuit. It abounds in tea-lore of all sorts. Its author has had an experience that entitles him to write on all sides of the subject. It is the sort of book that is needed to put an end to the peddlers and gift stores.

The advertisements which the book contains are credentials to its worth. They are from the leading wholesale grocers and tea importers of the country, men who are known to be very chary about giving their

sanction to anything that is not strictly first-class. Inquiries have been received from all parts of the country during the progress of the book through the press. Sales have been made as far west as Portage la Prairie, and orders have been received from Nova Scotia and from England. The commercial travellers of all the wholesale grocery houses are waiting for copies. The book itself is a very handsome thing mechanically. It contains 120 pages, it is bound in the best brown cloth bevelled boards, the title being stamped in gold on the cover. It will sell at a dollar. No grocer should be without it. Orders will be attended to by Mr. R. S. McIndoe, 24 Front St. E., Toronto.

THE PENDING TRADE DISCOUNTS.

The trade discount of $\frac{1}{8}\%$ per lb. on ten-barrel lots of granulated sugar, to which the Toronto Guild assented, has not been ratified by the Dominion Guild, that body concluding to withhold its sanction until after the government's course with reference to the duty shall be made known. The $\frac{1}{8}\%$ per lb. will therefore continue to be allowed only on lots amounting to 15 barrels until the budget shall have been brought down at least.

On starches there is no reason to doubt the agreement made at the conference will be passed. The Toronto Guild has already adopted it, and so has the Dominion Guild. But whatever passes the Dominion Guild has to be submitted to each of the local Guilds, and these have not yet been heard from on the starch discounts.

CAUGHT IN HIS OWN TRAP.

A short time ago a wholesale house in this city received a statement from Duncan Sinclair, who had been conducting a general store business, formerly at Iona, Elgin county, and latterly at Alvinston, Lambton county, showing his position to be as follows:—

Stock, about.....	\$8,000
Book debts (good).....	600
Do. (bad and doubtful)....	900

Total assets.....	\$9,500
Liabilities.....	9,100

Nominal surplus \$ 400

With this he offered to compromise at 60c. This did not satisfy all concerned, and an investigation was suggested, when his true position was found to be:—

Stock.....	\$16,500
Book debts, good.....	1,000
Do., bad and doubtful ...	15,000

Assets.....	\$19,000
Liabilities about.....	10,000

Showing a nominal surplus of \$ 9,000

He then offered a composition of 85c. cash; but the creditors were so incensed at the imposition that nothing short of the full amount of liabilities or an assignment would satisfy them. So he assigned, but the creditors expect to get 100c. on the dollar out of the estate. The cause of the difficulty has been laid at the door of the failure of Birrell & Co., of London, but business people know better, and will remember it when he seeks credit again.



THE CASH REGISTER CO. HEARD FROM.

KINCARDINE, May 13, '91.

DEAR SIR,—Since writing you asking if you could give the name and address of the agent of the Canadian Cash Register Co., we have received per express our register paper. We do not know who sent it nor where it came from, but we believe the publication of our letter in the GROCER of the 1st May with your additional remarks was the means of our paper being sent. We thank you for the insertion of said letter, and in justice to the Canadian Cash Register Co., we acknowledge the receipt of paper.

We observe the remarks of the National Cash Register Co. in your last issue in regard to these machines. Now, we don't think that any man who has invested in a Canadian cash register has been gulled in so doing, as put forth by the National Co. The Canadian register does all the company claim it to do, and for some reasons we consider it superior to the National register, and at one-sixth the price. We have no object other than justice to the manufacturers in speaking thus of the machine we own, and can strongly recommend it to any one wanting a register.

Yours truly,
KELLY BROS.

HOW WOULD YOU DEAL WITH IT?

BRANTFORD, ONT., May 13th, 1891.

EDITOR CANADIAN GROCER,

DEAR SIR,—Through the columns of your valuable journal I want to ask the opinion of my brother grocers on a transaction the particulars of which I give below.

I am keeping a small grocery in the city where I live, barely making both ends meet. The head of an aristocratic family came in for the first time, and ordered pure Java coffee, must be straight Java, as they had never used anything else. Pleased with the prospects of making a new customer, I put a pound of Java in my mill and sent it over. My brothers will understand my feelings when by telephone next morning I was ordered to send for this coffee, and was told it was no good. Wishing to inquire into the matter I went for it myself, and was told that the coffee had neither strength nor flavor, and if I had nothing better they would send elsewhere. I immediately took a sample to the manufacturing house that I buy from, and was assured by the manager that it was a pure Java and a first class article. I could not doubt him, as I know him to be an honorable man, and I told him the circumstances. He asked me where those parties had been buying their coffee. On receiving this information, he gave me a look, in which I saw a mingling of pity and surprise. He said, "Come up stairs with me," and there showed me a sample of coffee he would sell me at thirty cents per lb., (I had paid him thirty-four cents for what I sent,) and told me if I would put two ounces of chicory to the pound, it would fill

the bill. "But," said I, "these people never use anything but straight Java, and what will I say to them on sending this?" He replied: "This is a matter you must decide yourself. I say to you, if you send this, it will suit your customer." I asked him if the parties I name as formerly supplying them bought this line, to which he made no answer, merely saying, "This will fill the bill." I followed instructions, sent over the coffee, and was met the next day by the head of the house, and without asking, they stated this was exactly what they wanted, and they could not be fooled on pure Java. I want to know from my brothers if this transaction is right or wrong. I confess I am at sea. There may be others like me. I asked the manager of the spice house if he would grind this, and send it to me labelled pure. He replied, "certainly not."

An enquirer after light.

SMALL GROCER.

[No doubt many other grocers have had similar experience. Many people in this country do not know what good coffee is. Of the numerous hotels and restaurants in Toronto there are only one or two in which one can be sure of getting a good cup of coffee. Some years ago a Toronto coffee manufacturer received an order for a large quantity of pure Java from a wholesale house. Most particular instructions were given that it must be pure, no matter what the price was. The manufacturer gave them the very best Old Government, and saw that it was not adulterated. In the next few weeks he received numerous complaints from customers of the wholesale house, who said their trade was being ruined by the inferior coffee. Some asserted that roasted peas, rye, etc., had been mixed with it. The manufacturer took all he could back, and added a liberal percentage of chicory. The mixture gave great satisfaction, and he is now doing a large and increasing trade. ED GROCER.]

THE OPEN LETTER READ, MARKED BUT INDIGESTIBLE.

TORONTO, May 16th, 1891.

EDITOR CANADIAN GROCER,

SIR:—In your last issue I noticed an "Open Letter" by Richard A. Donald, addressed to Wm. Ince, president of the Dominion Guild, which is to a certain extent of interest to the entire grocery trade, and as one who, in the words of Pitt, can also be charged with the atrocious crime of being "a young man," I crave the privilege of addressing your readers in reply. It may be presumptuous on my part to take up the gauntlet on Mr. Ince's behalf, as that gentleman is no doubt able to defend himself and his conduct, in matters relating to his association, but, sir, as a young man, and one who has the interests of the grocery trade as much at heart as the author of the "Open Letter" possibly can have, I cannot allow the very juvenile attempt at parliamentary arraignment of a very respectable merchant to pass without notice. I may state, sir, I have no interest in replying to the "Open Letter" other than to stamp my disapproval, and the disapproval, as I hap-

pen to know, of the more enlightened members of the grocery trade of the "Open Letter" system of criticism.

Sir, (pardon my formal address, one involuntarily acquires these pernicious forms of debating-club addresses) for a grandiloquent effort, such as the writer of an "Open Letter" intended that deliverance to be, his opening quotation "that fools rush in where angels fear to tread," seems to be aptly exemplified in his action of covertly attacking the Wholesale Grocers' Guild by arraigning an honorable merchant, and imputing to him personally, business motives entirely incompatible with Mr. Ince's well-known probity. Why did Mr. Donald not address his communication to the secretary of the Wholesale Grocers' Guild, as in reality his accusations against Mr. Ince are intended for all the members of the Guild, and so have his letter discussed at the late meeting of that body held in the Board of Trade rooms? Possibly the Guild would have "agreed to disagree" there and then.

And again, sir, what business is it of Mr. Donald's, or for that matter of anyone's else, how Mr. Ince conducts his business now as compared to former years, so long as he is satisfied with the profits he legitimately makes? And, sir, I take exception to Mr. Donald's remark that, "while money is what we are in business for it is not everything." I contend most emphatically that "it is everything," and no one believes it is more than Mr. Donald. Mr. Donald says:—"Tradesmen who have been dealing with Mr. Ince for years with a great deal of satisfaction, have of late been anything but cordial, although they may still leave their money with him."

They continue to leave their money with him because they feel they cannot buy their goods at better prices elsewhere, and prefer to keep their accounts unchanged, or you would see my fine gentlemen take wing and fly away after the Almighty Dollar, which is after all everything they are in business for.

Why is that honest spirit of satisfaction lacking which Mr. Donald so broken-heartedly wails about? Why? It is because these very grumblers at imaginary oppression are unwilling to admit that they are not satisfied with a paying profit on goods, but seek still further for means of securing bigger returns, "which is what they are in business for after all." Ah! my young friend, you must be very young, indeed, not to know that human nature is the same the world over, and to admit that we (you and I) are not in business to make money is to deny that we are human.

Admitting, sir, that more money was made in the earlier years of the grocery trade, you must also admit that the opportunities for doing business were greater, and the modes of conducting it were different from now. The trade was in the hands of a few, and competition was not so keen and consequently profits were larger. There was not that insatiable desire to get into business and cut each other's commercial throats, that reckless sacrifice of the general welfare of trade to one's personal advantage and aggrandizement, which seems to control a certain section of our estimable calling. And, sir, Mr. Donald forgets or does not know that it was just this demoralized uncertain state of trade that brought the Dominion Wholesale Grocers' Guild into existence. His fatherly commendation (Bless ye, my children) that as long as credits are reduced business methods regulated and "honest trade otherwise assisted," ye do well; but his

"don't monkey with the buzz-saw," don't fix prices, arrange combines, etc., is very rich. Great Scotland! Why, it was these very parties who kicked at the action of the Guild in reducing 4 months' time to 90 days, and 60 days to 30, and raised a howl from Halifax to Vancouver, and now they commend the Guild for their action.

Sir, Mr. Donald asks himself, "Why do I write in this manner?" and answers the question in the next breath, "just because as a humble member of the craft, he wishes to express his dissatisfaction with the existing condition of trade, etc." That's it exactly. One can readily understand why the young man answers this question. He cannot help it, it's natural. He unfortunately belongs to that class of citizens who are chronic grumblers at everything in this country, notwithstanding the Child's History of Canada he so resonantly delivered at the Hon. Frank Smith dinner a short time ago; one of those who see no good at home and whose eyes are rivetted with hypnotic gaze on the "barred and starred" banner of our Southern cousins; whose wails and tales of woe at the rottenness of our Canadian government would put the cries of Jeremiah to shame; whose continued decrying of our home market and depreciation of our honest British business methods; whose comparisons of trade are continually made to the disparagement of our own country, and, Sir, whose sentiments, publicly expressed, can only discourage instead of uplift the hearts and hands of those trying to do their duty to their country. Sir, a dyspeptic pessimist cannot but grumble.

I do not wish to take up any more of your valuable space in criticism, but before closing I may state, to avoid any misconception on the part of your readers, that my criticism is not actuated by personal feelings, that I am acquainted with Mr. Donald only by sight and reputation, and my reason for writing under a "nom de plume," is, that I am of a modest and retiring disposition, not seeking after personal fame or political honors. In the words of Oliver Wendell Holmes I may state also, that "Criticism is rude and cruel at best, but so many foolish persons are rushing into print, that it requires a kind of literary police to hold them back and keep them in order. Where there are mice there must be cats, and where there are rats, we may think it worth while to keep a terrier, who will give them a shake and let them drop, with all the mischief taken out of them. Some people imagine they have a mission to perform, to these I would continue that most of them labor under a delusion. It is very hard to believe it; one feels so full of intelligence and so decidedly superior to one's dull relations and schoolmates; one writes so easily and the lines sound so prettily to one's self; there are such felicities of expression, just like those we hear quoted from the great poets; and besides one has been told by so many friends that all one had to do was to print and be famous! Delusion, my poor dear, delusion at least nineteen times out of twenty, yes, ninety-nine times in a hundred."

Yours, etc., MARCHAND GROSSIER.

The early-closing movement in Winnipeg is threatened with a break-up, several of the dry goods and clothing stores keeping open after the hour of 7 o'clock. The association intend dealing with the matter at a meeting to be held in a few days.

Master the whole business and the way to fortune has been mapped out.

Every line of goods embodies a history and a science worth years of study to understand.

THE KENT CANNING COMPANY.



We have on our table a bottle of mixed pickles from the Kent Canning Company's establishment Chatham, Ont., which, after sampling, we decide to be a No. 1 article in every respect, and to be all that the company claims for them, a palatable pickle, equal to any on the market. A representative of the GROCER, while visiting Chatham last week, was shown through the different departments of the factory, and was very much pleased with the arrangements made for handling goods from the time they are picked from the vines to the bottling and keging process. A marked feature of all the stages is the perfect observance by all employees, the strict rules for cleanliness that are enforced throughout the entire establishment.

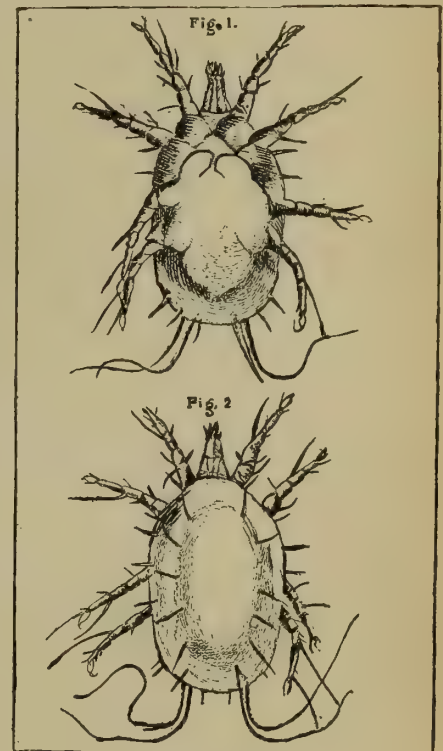
The Kent Canning Company was established in 1883. In 1887, the present owner and proprietor, Mr. Hugh Malcolmson, began to push the canning industry, and by steady employment of capital and experience an output not anticipated at the start is the result, and to-day Kent Co. Brand of pickles is known from the Atlantic to the Pacific. Two full car loads were sold not long ago in the city of Halifax, and last week a full car load was ordered for the Montreal market. One important fact in connection with the packing of this concern, is that Mr. Malcolmson has served nearly a quarter of a century in the grocery trade, and is thoroughly conversant with the demands of the best grocery trade for such articles as he is now packing. He gives every detail of the business his personal supervision. Nothing is picked but can be put through the main process the same day. Nothing is allowed to "lie over" night. The vat or tank house is 25x75 feet. Two rows of 100 bushel vats extend the whole length. Under the inclined flooring is a most complete system of drainage and sewerage in accordance with the most modern engineering ideas. The cutting and bathing rooms adjoining are now in adequate to the increased business, and a new brick addition will be put up in time for the next year's output. This season there seems to be a race with the consumers, as between the bulk and bottled goods, orders for car loads of each are coming in about equal parts. A large vat in the bottling apartment holds a full car load (or 50 barrels) of vinegar. The very best high wine vinegar is used, every gallon of which is tested and made the correct standard. About 20 hands are steadily employed through the packing season, and during the vegetable season 100

hands are kept busy. Mr. Malcolmson leaves his grocery business in competent hands, those of his two sons, who are experienced salesmen and practical business men.

WHAT ARE RAW SUGARS?

Professor Cameron, public analyst, of the city of Dublin, who has examined samples of raw sugar, states that they contained great numbers of disgusting insects, which produce a disgusting disease. Their shape is very accurately shown in the accompanying figures, magnified two hundred diameters. Fig. 1 is the under side and Fig. 2 is the upper side. His description is as follows:—

"The *Acarus sacchari* is a formidably organized, exceedingly lively, and decidedly ugly little animal. From its oval shaped body stretches forth a proboscis terminating in a kind of scissor, with which it seizes upon



SUGAR INSECT
"*Acarus Sacchari*."

FOUND IN RAW SUGAR.

its food. Its organs of locomotion consist of eight legs, each jointed and furnished at its extremity with a hook. In the sugar, its movements from one place to another are necessarily very slow, but when placed on a perfectly clean and dry surface, it moves along with great rapidity."

He adds that "the number of *Acari* found in raw sugar is sometimes exceedingly great, and in no instance is the article quite free from either the insects or their eggs." "Muscovado, as it comes from the colonies, should never be used."

He further says: "The *Acari sacchari* do not occur in refined sugar of any quality, because they cannot pass through the charcoal filters of the refinery, and because refined sugar does not contain any nitrogenous substance upon which they could feed."

ASSOCIATION DOINGS.

LONDON

RETAIL GROCERS' ASSOCIATION.

LONDON, May 18th, 1891.

The regular monthly meeting of The Retail Grocers' Association of London was held in Sherwood Hall, May 13th. The president, Mr. A. McCormick, in the chair.

A communication was received from Messrs. D. S. Perrin & Co., stating that they were willing to comply with the request of this association, and would sell to the trade only on the conditions proposed by the association.

Moved by Mr. G. Rowntree, seconded by Mr. R. A. Jones, that the communication be received and filed for reference, and that the members of the association do all in their power to carry out the agreement with Messrs. D. S. Perrin & Co.—Carried.

A communication from the Toronto Retail Grocers' Association was read regarding a resolution passed by them agreeing to support the St. Lawrence Sugar Refining Co., and requesting this association to adopt the same resolution.

Moved by Mr. J. Wilson, seconded by Mr. Rowntree, that the communication be laid over for discussion at our next meeting, and that all members be notified of the same.

The question of holding a grocers' picnic was taken up for discussion, the result being that the following committee was appointed to make arrangements and report at next meeting: Messrs. G. Rowntree, J. Wilson, John Scandrett, P. J. Watt, J. B. Murphy, R. A. Jones, with the officers of the association.

The admitting of butchers and bakers into the association was discussed, and it was the unanimous feeling of the members that it would be a mutual benefit to all to exchange names of delinquents and in this way a most complete list would be obtained.

Moved by Mr. P. J. Watt, seconded by Mr. G. Rowntree, that butchers and bakers be admitted as members of the protective and collecting branch of the association, and that the Executive Committee with the secretary have power to act and report.—Carried.

Mr. P. J. Watt addressed the meeting with regard to giving credit to persons whose names appear on the delinquent list of the association, stating that if the list was to be any great benefit to the members they should be firm in refusing to give credit to any person whose name appears on the list, until such person had paid the claim against him, and was favorably reported to the association. He thought the members should adhere strictly to this, and not be afraid to deny credit to such persons, and if asked the reason, to tell them plainly, and in this way make them feel that the association is determined to make them pay for their goods.

Unless this was done the list was but little good. A number of members spoke on the subject, and it was the feeling of all present that the remarks of Mr. J. Watt were right and to the point.

Mr. J. Scandrett spoke very strongly in favor of giving no credit to any person whose name appears on the list, and wanted to know what good the list was to any member, or what he wanted it for unless he would be guided by it. They might as well not have a book at all.

The President remarked that he was glad that Mr. P. J. Watt had brought this question up for discussion, and he was very much pleased to hear the members express themselves so freely on this most important part of the association's work. He considered it the best discussion he had heard in the interest of the association since it was formed, and felt satisfied that if the suggestion was carried out every member of the association would be very much benefited.

Moved by Mr. J. Wilson, seconded by P. J. Watt, that the members of this association agree to open no new accounts with any person for credit whose name appears on the delinquent list in use for information of members of the association.—Carried.

Moved by Mr. P. J. Watt, seconded by R. A. Jones, that the names of any newly-discovered delinquents be read in open meeting, either by the member reporting them or the secretary, so that all members of the association may obtain this information as soon as possible and be protected.—Carried.

The closing of stores at 7 p. m., except Saturdays, was suggested, but as the meeting had been rather lengthy it was decided to lay the matter over for discussion at the next meeting.

Applications for membership were received from Mr. F. Fuller and J. Scollet.

Moved by Mr. R. A. Jones, seconded by Mr. J. B. Murphy, that Mr. F. Fuller and Mr. J. Scollet be admitted as members of this association on payment of the usual fee.—Carried.

Meeting adjourned.

E. SUTTON,
Secretary.

NOTES TAKEN ON THE ROAD.

A wholesale house is reported as selling goods to a party in Wallaceburg to be paid for "when sold." This adjustable credit system has not been before the "Guild" or the retail grocers associations as yet. The "fake" in the eyes of business men in Wallaceburg seems to have been sprung there because the house in question had no customer in that town.

While in Petrolia last week we had a chat with Mr. S. G. Hungerford, representing the wholesale grocery firm of MacPherson, Glassco & Co., Hamilton. Mr. Hungerford expressed himself quite freely on the conservative ideas both he and his firm had on the question of advertising, and was somewhat taken back when his customer, Mr. Geo. Primmer, who had just paid his subscription to the CANADIAN GROCER for the next year, remarked that he thought it paid to advertise grocery specialties. He looked at such "ads." Mr. H. then subscribed for

the journal for himself, which adds another to the long list of subscribers among the traveling salesmen. A journal so deservedly popular with the retail grocer cannot be ignored by the wide awake traveler. He must be posted on the trade literature his customer has perused since his last call. There is such a thing as being too conservative if a man fails to keep posted on what his more liberal competitors are doing.

The firm of A. Beatty & Co., St. Marys, Ont., is about the oldest grocery and dry goods house in Western Ontario. Starting business in that town 38 years ago in a small store with one clerk, it has steadily grown until the present premises (40 x 160 feet with adjoining store house, 36 x 80 feet, and employing 16 clerks and help about the premises) are barely adequate to the present large business of this house. They have also a branch store at Stratford, under the management of Mr. John H. Hislop. Still another branch store is located at Thedford, Ont. The firm import largely and keep well abreast of the times. Since the decease of Mr. Beatty, the management and proprietorship of the business has fallen solely to Mr. R. Dickson. The St. Marys' house combines millinery, tailoring, men's furnishings, etc., etc. The millinery department is in charge of Miss Leadman, a lady well versed in the tastes and styles as well as the demands of fashions of the present day. Mr. McCrea, who has charge of the tailoring department, is noted for the stylish suits and perfect fits turned out of his department. Mr. Dickson, with his large experience, is able to attend to all the details connected with the wholesale business, and what would look like a mountain to some is conducted by him in an off-hand business manner.

The varied ways of ordering a meal from a bill of fare by travelers are endless. Here are some of the styles: "I'll take," "Give me," "Bring me," "Will you please bring me," "I want," "I'll have"—get me, etc., etc., etc. Occasionally you will hear one say "You may bring me," or "You may order me." The latter to my mind seems the most gentlemanly, and for the waiter, the most dignified for him or her, inasmuch as you credit him or her with the same authority over others as you have over them.

Waiter—"Green or black tea?" Traveler—"Mallawalla."

Mr. J. G. Herter, Aylmer, is again back in his old grocery stand opposite the Brown House, and after a retirement of two years from the business he once more takes hold of the trade with a look of robust health and promise in business outlook. His store is a fine one, and the arrangements of goods and varieties in stock show the master hand at the helm.

I noticed a good article in the Grocer last week re trade journals and drummers, and I think it safe to say that a large proportion of the traveling salesmen for wholesale and jobbing houses in the grocery line in Canada are in touch with the Canadian Grocer journal.

The Chatham Grocers' Association is rapidly increasing in numbers, as well as interest in all questions looking to the general benefit of each and all connected with the grocery trade in that city. It will send one or more delegates to attend a convention to be held later on in Toronto in the interests of the trade of the province.

THE KEY NOTE

Of the great popularity the "Hillwattee" teas and "L. P. & Co.'s" Coffees and Spices enjoy lies in the fact that these articles are of special character and excellence and can always be relied on.

Our "Specialties" this week will be bargains in Prunes, Figs, Syrups, Molasses and Japan Tea, latter from 15c. to 18c. Samples and quotations sent on application.

LUCAS, PARK & CO.,

Wholesale Grocers and Importers,

73 McNab St. North, Hamilton, Ont.

THE Snow-Drift Baking Powder COMPANY.

Calls attention to their line of Extracts which excels all others. Many of the leading grocers agree with us, and handle them exclusively. Give our traveller an order for ten or twenty gross when he calls.

The Snow-Drift Baking Powder Co.,

BRANTFORD.

KOFF NO MORE.

Every retailer should have them at this season of the year. Watson's Cough Drops are the best in the world for the throat and chest; for the voice unequalled. "R. & T. W." Stamped on each drop. Write

R. & T. WATSON, TORONTO,
for Prices, etc.

Mention THE GROCER.

DURABLE PAILS AND TUBS.

TRY



THEM

The Wm. CANE & SONS MANUFACTURING Co
OF NEWMARKET, ONT.,

The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood. BEST GOODS MADE.

Represented by

Chas. Boeckh & Sons, Toronto,
Jas. Lee & Co., Montreal.

LOCKERBY BROS., WHOLESALE GROCERS, MONTREAL, P. Q., ARE OFFERING THIS WEEK

SUGARS. { Barbadoes
TEAS. { and
Cuba

MOLASSES.

FINE LARGE DRY COD IN BUNDLES. BONELESS FISH IN BOXES.

Canned Salmon, Lobsters, Mackerel and Oysters.

HUDON, HEBERT & CIE., WHOLESALE GROCERS

— AND —

WINE IMPORTERS,

NO TRAVELLERS ON THE ROAD.

304, 306 St. Paul St.

143, 145 Commissioners St.

MONTREAL.

Seasonable Goods.

FRUIT PUDDING, ROSE VANILLA, LEMON,
CHOCOLATE.

A full assortment Batger's Nonpareil Jellies, 1-2 pints, pints and quarts. All flavors.

ABOVE GOODS SHOULD BE KEPT BY ALL FIRST-CLASS GROCERS.

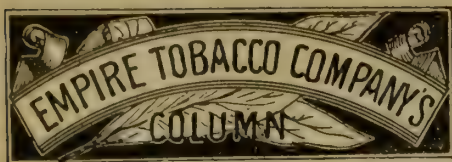
TURNER, ROSE & CO., Montreal.

BEST GOODS IN THE MARKET.

FRANKFORT, CAMBRIDGE, BOLOGNA,
CHICKEN, HAM and TONGUE
SAUSAGES.

PUT UP BY THE MOFFATT PACKING CO.,
MONTREAL.





We Refer You

TO OUR

3500

Customers

ALL OVER

THE

Dominion.

If you are in doubt as to the quality of our goods ask your neighbor or send for a sample caddy or two.

Empire Tobacco Co.,

Montreal.

MAPLE SUGAR AND SYRUP.

The Eastern Townships of Quebec have become famous as the chief maple sugar producing section of America, as well as for the importance of their large dairy farms. Mr. John Witkins of this city and Adamsville, Que., informs THE GROCER that his shipments this season have already reached 75 tons—say 7½ carloads. His Maple Leaf Brand of maple syrup is handled by the leading grocers of Toronto and throughout Western Canada. He has just shipped 24,000 lbs. of maple sugar to one firm in the United States. This has proved a good season, but as there is such an increased demand for genuine maple syrup a much smaller proportion is converted into sugar than in former years. Syrup pays the maker better than sugar.

CASH VERSUS CREDIT.

The great bugbear of retail grocers and dry goods dealers in England, says the Merchants' Review, is undoubtedly the co-operative stores, which, in that country, have reached a development unknown elsewhere, and the problem which they have constantly to study and which chiefly engages their attention is how to compete with these enormous aggregations of capital and enterprise. Recently, a fancy goods dealer in London, tired apparently of wrestling with the question, or desirous of eliciting the views of a greater mind than his own, wrote Mr. Gladstone, the Home Rule statesman, on the subject of the destructive competition. "He received the following reply:

"I do not hesitate to say that, in my judgment, the system of dealing upon long credit, which so widely prevails in London, has every fault which a system of trade can have, and no merit whatever to redeem it. I believe it to have been the main source of that system of co-operative dealing with which I have myself had nothing whatever to do, but which has hit so severely the retail trade of London. On the other hand, every trader who deals for ready money, I hope, serves himself, and most certainly confers a great boon upon the public."

We believe the famous writer of the above letter alludes to a system of retail credits entirely unknown here, where accounts are not expected to run at the most longer than a month, that is to say, in cities and large towns, whereas, if we are not misinformed, many English retailers even in urban districts, make collections only once a quarter, and in some cases not oftener than twice a year. Assuming this to be true, it can be readily understood how deplorable the consequences of such a credit system must be when once a co-operative distributive movement has been begun. With a large percentage of his capital lying idle in this manner, when it ought to be repeatedly turned over and bring in fair interest on a reason-

able margin of profit, the retailer is forced to charge pretty steep prices to recoup his loss on capital, and thus leaves an opening for the cash dealing co-operative establishments, which, once having a foothold, expand to tremendous proportions, especially at the retail dealers' expense. The more modern system of retail credits in the United States sometimes causes considerable inconvenience to dealers who do not look closely after their credit customers, and who allow them more than a week or a fortnight before settling. There being always more or less loss from bad debts under the credit system; and the capital being locked up longer than it might be, the prices cannot be fixed at the same level as those of the cash buyer and seller, and besides, the credit man cannot take advantage of the wholesale discounts so readily. His money returning so slowly, he is generally equally slow in settling with his jobber. Mr. Gladstone's views, therefore, are of value to the American retail trade, and we print them as an endorsement of what has been said in these columns relative to the competition which legitimate dealers are meeting with from farmers' co-operative schemes. Those who buy for cash and sell for cash can not suffer, all other things being equal, from the competition of the farmers' stores for any length of time, the contest would be too one-sided. The co-operative distributors must either rely upon the attractions of cash sales at very low prices, or remunerative dividends to the shareholders. To adopt the first plan and carry it out successfully, would require an experience in storekeeping which the farmers do not possess, in order to pay operating expenses and meet the cash dealers' prices, while to attempt the latter experiment would quickly invite disaster, because large dividends mean high prices, which the cash dealer can cut under and take all the trade. —Grocery World.

WEDNESDAY HALF-HOLIDAY.

The retail grocers have just as much right to enjoy life as any other class, and their determination to take a half-holiday every Wednesday afternoon will be approved by the community, which need suffer no inconvenience by the change. The next three months will be hot months, and as the grocers and their clerks cannot be away from their work on Saturday afternoons, like a good many other people, the next best thing is to take Wednesday afternoons. The other clerks and employes will now begin to move for their half-holiday. The conditions of life need not be so exacting among any class as to require everybody's nose to be kept to the grindstone the whole year round. —Hamilton Herald.

Mr. Wm. Burke, who formerly conducted a grocery store in St. Catharines, leaves on Saturday for Chicago.

QUEBEC

MAPLE SUGAR

CARLOADS or smaller lots at Special prices to Manufacturers and other large buyers.

ABSOLUTE PURITY GUARANTEED.

JOHN WILKINS,

20 Temperance St., Toronto, Ont.
and Adamsville, Quebec.



Established 1849.

GOLD, SILVER

—AND—

BRONZE MEDALS

20 1st prizes.

MICHEL LEFEBVRE & CO'Y
Manufacturers of

Lion--L--Brand

Pure Vinegars, Mixed Pickles, Jellies, Jams, Preserves.

Montreal, P.Q.

P. DOTY & SON,

(Successors to W. B. Chisholm)

MANUFACTURERS OF



1, 2, 3 bushel grain and root baskets.
1, 2, 3 catchall lunch baskets
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit package of all descriptions.

OAKVILLE, ONT.

MUNN'S PURE BONELESS CODFISH

The finest on the market. Packed in 10 lb., 20 lb., and 40 lb. Boxes. Tied up neatly in 2 lb. bricks. Every brick is guaranteed full weight and Genuine Codfish.

TASTY ECONOMICAL DELICIOUS

Send for Sample at once.

STEWART MUNN & CO., MONTREAL.



STUART, HARVEY & Co.
Importers and

WHOLESALE GROCERS

A Large and Well-Assorted Stock of

Teas, Sugars and General Groceries

HAMILTON, ONT.

FEARMAN'S

ENGLISH BREAKFAST BACON,

Mild, Sweet and Delicate Flavor.

F. W. FEARMAN, Hamilton, Ont.



HUCKINS SOUPS

Require only to be heated. Prepared with great care from the best materials. Have enjoyed the highest reputation for more than 32 years.

TEST FREE

Send us 20 cents, to help pay express, and receive, prepaid, 2 sample cans of these Soups, your choice.

J. H. W. HUCKINS & CO.,

Sole Manufacturers, Boston, Mass.

SOLD BY ALL LEADING GROCERS.

LEONARD H. DOBBIN, MONTREAL. Sole Agent for Canada.

Tomato, Mock Turtle,
Ox Tail, Green Turtle,
Pea, Julienne,
Beef, Vermicelli,
Chicken, Terrapin,
Macaroni, Consommé,
Okra or Gumbo,
Soup and Bouilli,
Mullagatawny.

RICH AND PERFECTLY SEASONED.



Ram Lal's PURE INDIAN TEA

GUARANTEED ABSOLUTELY PURE
AS MANUFACTURED ON THE
GARDENS IN INDIA

A fancy parcel of Indian Tea, sold at auction in London recently for £10 12s. 6d. (\$52) per pound. All brokers say this extraordinary price was paid to boom a blend of the buyers. We have a sample here of the head blend in Ram Lal's Pure Indian Tea, Green label, counterpart of this was sold by growers at auction, for 15s. or \$3.75 per pound; experts pronounced latter sample fully equal to the goods sold at £10. 12s. 6d. We shall be glad to show our friends this famous sample of tea which is without a parallel in the history of the trade, so call and see the Indian tea that sold at auction for \$3.75 per pound, which is used in the celebrated Ram Lal's blend.

JAMES TURNER & CO., HAMILTON.
WHOLESALE AGENTS.



John Wall's store in Chatham has been reopened a couple of weeks.

The business men of Sarnia close on every business day but Saturday at 6 p. m.

By the overturning of his buggy the other day, W. C. Wilson, grocer, Woodstock, broke broke his leg.

Mr. Hallett, late with Buchanan & Co., of Saltcoats, Man., started a new grocery, flour and feed store.

The Regina Board of Trade will send an exhibit of the products of that district to Europe this fall.

Mr. Pierre Hardy, grocer, Montreal, who met with an accident some weeks ago, died from his injuries.

Mr. Dowler who travels from Port Arthur to the coast for Eby, Blain & Co., is on a brief visit to Toronto.

Messrs. Bennett and Montgomery of Eby, Blain & Co., have been off on a very successful fishing expedition.

Messrs. Robert & John Berry have purchased the grocery business of Mr. George Sager, Deseronto, Ont.

P. H. Finlay, of St. Thomas, has purchased the stock of George Sutherland, general merchants of Fingal.

Mrs. Fletcher and Smith & Leslie, Saskatoon, N. W. T., have opened branch stores on the west side of the river.

Frank R. Vancott, traveller for the Gardiner Biscuit Company, Kingston, died at Tamworth a few days ago of typhoid fever.

The retail grocers of Hamilton have decided to grant the petition of the clerks to close on Wednesday afternoons during June, July and August.

It is understood that Ogilvie & Co., Montreal, will be awarded the contract for supplying flour to the Indian Department for the coming fiscal year.

Mr. J. Langman, a Portage la Prairie merchant, was fined \$5 and costs for selling goods after hours. He was prosecuted by the Early Closing association.

Mr. Avilla Riendeau, grocer Montreal, was married a few days ago to the eldest daughter of Ald. Larverdure, Ottawa. The wedding was a brilliant affair.

Mr. R. F. Barbour, who was murdered in Washington Territory a short time ago, was from St. Mary's, Ont., where he had been brought up to the grocery trade.

The Anti-Treating Society have had two pledges printed side by side. One binds the signer to "Neither treat nor be treated to intoxicating liquors." The other is a total

abstinence document. It is intended to circulate these pledges through members of the Traveller's Association, King's Daughters, Epworth League, and Young People's Society of Christian Endeavour.

The Clerks' Association in Vancouver, B. C., gave a free concert a few nights ago, with the aim of winning over the general public to support the early closing movement.

Mr. James Stewart, Young's Point, was in Toronto last week making a few purchases. He is a popular buyer among the wholesale men and they made his visit a pleasant one.

J. Corbett has bought out the stock of the late David Boyd in Kemptville, Ont., and is carrying on a general grocery and fruit business in Mr. Boyd's old stand, on Prescott street.

Messrs. McBride, Harris & Co., Montreal, were among the largest purchasers at the fruit sale held on the 14th in that city, having bought 4600 cases of fruit at a cost of \$12,000.

Messrs. Northway & Anderson, of Tilsonburg, have purchased the bankrupt stock of Geo. J. McKie, general merchant, of Simcoe. The stock is reported to be worth about \$35,000.

The stores of F. X. Lachance and James Tierney, grocers, Kingston, Ont., were burglarized the other night. The safes in both places were opened, but nothing was secured but some small silver.

The season's potato shipments from Prince Edward Island, via St. John, to Boston have been the most extensive known for years. The Boston steamers are running extra trips, but warehouses continue overcrowded.

An overladen lorrie suddenly discharged a quantity of groceries in front of W. H. Gilliard & Co.'s warehouse Hamilton, the other evening. A large barrel containing molasses was smashed by the fall, and the molasses soaked into the block pavement.

Mr. Norman Beeton, one of the oldest residents of Moncton, N. B., died a few days ago. A number of years ago he started in the grocery line on his own account, and by diligence and a thorough knowledge of the business had accumulated quite a competence.

Mr. L. F. Fitzgerald, London, has purchased the grocery business of Messrs. Elliott Bros, 153 Dundas street, one of the oldest and best-known houses in the city (who are going into the wholesale trade.) Mr. Fitzgerald begins under very favorable auspices, and intends to keep in the lead of the trade.

Some three or four weeks ago the desirability of adopting a "business tax" was brought up in the Ottawa city council by Alderman Henderson, and on motion was referred to the finance committee for consideration. The committee reported at the meeting held on the 12th instant, recommending that the system be adopted in Ottawa and stating briefly the reasons which

had influenced them in coming to this decision. On account, however, of some of the members of the council not being prepared—in view of the novelty of the subject—to pronounce upon it intelligently, the report was withdrawn for the present, but will most probably be re-introduced at an early date.

The Imperial Produce Company, Toronto, is giving up its local business, and will after the present month devote itself solely to an export trade. The doing of an export trade was the object of its formation, but to get itself under way it took on a local department for a couple of years. That department is now closed, because it has served its purpose and because the export trade has got to such proportions as to demand exclusive attention.

Mr. Murdoch McLeod Laing, of M. Laing & Sons, produce and commission dealers, died last week. He was one of Montreal's oldest and most prominent merchants. He was born at Port Glasgow, Scotland, in 1820, and came to Montreal in 1843. He was for some years employed with the Molsons and Mr. Jas. Torrance until, in 1852, he commenced business on his own account. Up to a few years ago his figure was well known on the Corn exchange, where he was held in high esteem on account of his integrity and upright dealing.

A New Westminster contemporary says:—There are now 19 fish canning factories getting ready for the July run of salmon on the Fraser River. The majority of these are operated by the newly formed fish canning syndicate. But some of the most important of the establishments are under the direct ownership and control of the capitalists who declined to coalesce in the new deal. Messrs. Alex. Ewen and D. J. Munn, and also Mr. James Laidlaw, of this City, and Mr. C. S. Windsor, of Vancouver, are the men who have decided to row their own fish boats. Most of the canneries will commence the manufacture of cans about the 15th of May, and they anticipate a big run. Mr. Ewen has recently finished building a large new factory alongside his old one, on Lion Island. The 19 Fraser River fish preserving factories are practically controlled now by six distinct and separate companies or firms, and competition in salmon will likely be as keen as ever.

STORAGE FREE AND IN BOND.

Customs Entries Passed, and goods stored at lowest rates. Special facilities for shipping goods to all points. Goods MARKED and WEIGHTS and GUAGES taken CORRECTLY. You can save DOUBLE FREIGHTS by keeping Teas, Sugars and other heavy goods with us.

BLAIKLOCK BROS, Agents,

17 Common St., MONTREAL.

One Trial

Will convince you that the "Mallawalla" blend of Pure Indian and Ceylon teas is something delicious and a sure favorite with black tea drinkers, 1 lb. and 1-2 lb. tin foil packages, 50 lbs. in a case. If you want the best buy Mallawalla.

DIAMOND BAKING POWDER in $\frac{1}{4}$, $\frac{1}{2}$ and 1 lb. tins is more satisfactory and nets you a better profit than any first-class powder on the market.

Merit tells for "Wherever sold it has been a repeater."

W. H. GILLARD & CO.,
WHOLESALE GROCERS, HAMILTON, ONT.,
 Agents for Canada.

ALL GROCERS SHOULD SELL
 THE

**EMPIRE
 BAKING
 POWDER**

Manufactured by
ELLIS & KEIGHLEY,
 TORONTO.

JAS. WATSON & Co.,

Coffee and Spice
 Dealers.

Toronto, Ont.

W. A. McCLEAN

& CO.,
OWEN SOUND

OFFER TO THE TRADE

LONG CLEAR
 BREAKFAST
 SMOKED BACKS
 SMOKED BELLIES
 SPECIAL ROLLS

BACON

Write for Quotations.

GANONG BROS.,

ST. STEPHEN, N.B.

MANUFACTURERS OF THE



CHOCOLATES.

N. K. FAIRBANK & CO.,

COMPOUND



REFINED LARD.

185 WELLINGTON ST., MONTREAL.
 CHICAGO. ST. LOUIS. NEW YORK.

Condensed Mince Meat.

Handled by retailer
 as shelf or counter
 goods. No waste.
 Gives general satis-
 faction.

Will not ferment in
 warm weather.

Sells at all seasons
 by all wholesale
 grocers.



Although fruits are
 scarce and high, price
 same as last season,
 \$13.50 per gross net.

Packed in $\frac{1}{4}$ and $\frac{1}{2}$
 gross cases.

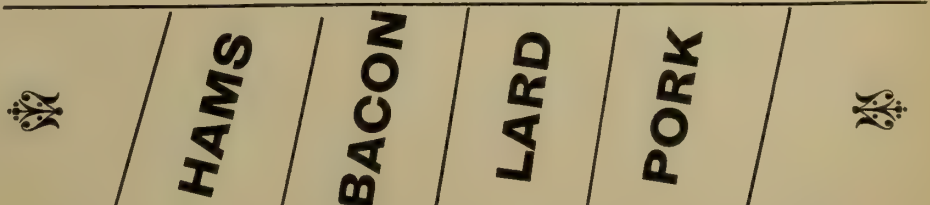
Sole manufacturer
 for Canada.

Ask your wholesale
 grocer for it.

J. H. WETHEY, St. Catharines, Ont.

GEO. MATTHEWS

-PACKER and CURER.-



PURE LEAF LARD A SPECIALTY.

PACKING HOUSES, OTTAWA, PETERBORO' and LINSLEY, ONT.



TORONTO MARKETS.

TORONTO, May 21, 1891.

GROCERIES.

Trade is usually designated as dull or brisk according as sugar-buying is quiet or lively. But the sugar market has no right to be taken as the barometer of the general grocery trade these days, if indeed it has at any time. Though sugar-orders are far from satisfactory, the general trade is not worse than it commonly is during the last fortnight of May. It has not receded from the point it was at last week, which, though not a high one, was probably but little below the average late-spring level. While retailers have endeavored to side track the demand for sugar, pending the alterations that are looked for, they have kept trade up pretty well in dried fruits, canned goods, teas and spices. There is no reason for believing that any unusual lack of money retards trade, as engagements are met promptly, on the whole, farm produce, grain, etc., keep up in price, and there have been remarkably few failures this spring.

CANNED GOODS.

Stock is getting into small compass. Peas and tomatoes are nearly done. The depleting process goes on under the action of a steady demand which is only for immediate requirements. There is no transferring large quantities from the hands of jobbers to retailers, there to await a rising market and to be a cause of low prices at the end of the season. All that goes out of jobbers' hands goes almost at once into consumption. Corn is \$1.10 and \$1.15, peas are \$1.35 and \$1.45, tomatoes are \$1.50 and upwards. No future business has been reported this week. The packers appear to be following the wise course of avoiding this risky business, as, unless in the case of peas, vegetables are not growing yet. If the dry weather continues the chances for peas will be unfavorable. An offer for the entire pack of one packing house was refused on Monday. The frost is reported to have done a good deal of harm in the States, though there is no considerable damage supposed to have been done to Canadian peaches and cherries. Salmon is approaching its season as the warm weather draws on. The price is firm at last week's quotation. On account of the merging of so many canneries on the coast it is expected that the market for futures will open high. The prospective bareness of stock at the close of the present season warrants the same conjecture.

COFFEE.

The local market is not materially affected by any changes that may have taken place outside. The prices remain as they were quoted a week ago, Rio being steady at 22 to 22½c. The cooler weather has been favorable to the trade, which at the best is rather a quiet one on this market.

DRIED FRUIT.

Low grade Valencia raisins at 5¼c. have a prominent place on the market now. Even that price may be sweat a little lower for a large lot, as the stock is more salable now than it will be when the hot season be-

gins to depreciate it. Good Valencias are generally held firmly, though the influence of poor stock told in a few cases on prices, which are quoted at 6½c. for choice off-stalk. Currants are firm at 6¼ to 6½c. in barrels, with the latter figure stronger than it was a week ago. The stock is known to be limited, as the demand has been very good lately. There are a few prunes yet. They are held at 9 to 10½c. in boxes. Most lines of dried fruit have received a fair amount of attention this week.

NUTS.

The nut trade is undisturbed by any fall-off in the supply or any excitement in the demand. There is little buying just now. Prices are as quoted a week ago.

RICE AND SPICES.

Orders for rice continue to remain unfilled because there is no stock. On Monday the cargo of rough arrived on time, and in eight or ten days the mills will be prepared to fill the wholesale orders that have been in hand for some weeks. Spices are steady and in but moderate demand.

SUGAR.

The suspense in which the sugar trade has hung during the past two or three months becomes more acute as the time draws near when it is expected to end. There was very little buying this week. The budget was not brought down last week, and the demand remains pent up. It is expected to be down very soon now, but the hope that it will propose a reduction or a removal of the duty is not so sanguine as it was, as the Government has turned its attention to checking the smugglers, which it is thought it would not have taken such precautions to do if it had intended to take off the duty. Granulated sugar is selling yet at 6¾ to 7c., while yellow is down to 5.05 and upwards. The grade to be had at 5.05c. is very dark, and of no brand. Branded quotes at 5.10 and upwards.

SYRUPS AND MOLASSES.

The demand for syrups continues easy. There is no M or B in barrels, and it in pails, M is \$1.65 to \$1.70. Molasses is steady at 40 to 42c. for Trinidad in barrels and 42 to 47c. for Porto Ricos in barrels.

TEAS.

The tea trade has taken another turn. It is now quite active. The lowest price for Young Hysons is 19c., for Japans 18c., and for Congous 16c. The low grades have been most favored in the week's business. Samples of the new Japan crop are now here, but neither in quality or in price do they serve as a criterion whereby to gauge the market for new Japans, as they are of early garden growth, and therefore not typical of the staple qualities. The samples are not up to those of last year. Sales were made in Chicago at 36 to 38c. Indian teas have been quiet in London. Somewhat lower prices are quoted, teas under 10½d. having fallen to the extent of a farthing to a half-penny a pound, while medium grades are about ½d. to 1d. lower. A telegram from Calcutta states that the first sale of new season's teas was held on the 8th inst. In Ceylons the lower grades are easier, owing to the large quantities of Ceylons being pressed on the market. Two remarkable sales of Ceylon golden tip occurred during the week, a small parcel from the "Haviland" estate of the O. B. E. C. being sold at £17 per lb., and a little lot from "Guetmore" at £25 10s. per lb.

Advices received via England report that the Russians have already been upon the Chinese markets and taken up large quanti-

ties of the finer Congou teas at very full rates, said to be higher than any price paid for some years.

PETROLEUM.

The position of prices is unaltered, while the trade grows less as the demand for lighting falls off with increasing daylight.

The Petrolia Advertiser reports:—Petrolia crude is \$1.37 per bbl.; Oil Springs crude is \$1.38½ per bbl. The crude oil market this week may be termed dull, as the transactions both on and off the Exchange have not been of sufficient magnitude to give much tone to the market. One prominent producer was heard to exclaim on the street the other day, "if those fellows at Ottawa would only shut up shop, and go home and attend to their private business, we would have oil \$1.50 per barrel here before fall, without any legislation on the subject." Another well known producer has always said, "let sleeping dogs lie," and we are just now of his opinion. We notice that a petition has been presented this week to the Finance Minister by some manufacturers at Gananoque, who use a small quantity of crude oil as fuel, asking that the duty should be removed, so as to enable them to get cheaper fuel, but we did not notice that they made any application at the same time to have the duty taken off spades, forks and shovels, which they manufacture. Live and let live, gentleman, say we, and don't expect the Government to make a jug-handled business of the National Policy. Our furnaces here are all adapted to use either oil, wood or coal, at the option of the manufacturer, and the expense of changing from one to the other is a trifling matter, and can easily be adjusted. Great activity is at present being manifested here by the producers. All the drilling tools are being worked to their utmost capacity, and a new firm has been started this week for developing the oil region, called the Wild Cat Co., who expect to make some new strikes shortly. Refined oil is quoted at 12 1-2 to 13c. f. o. b. here, 60 days or 2 per cent off for cash.

DRUGS AND CHEMICALS.

The drug trade is rather dull. The lines covered by our quotations remain unchanged.

BUTTER AND CHEESE.

There is now plenty of butter for the requirements of the trade. The demand is up to its usual strength, but the supply has be-

E. LAZENBY & SON,
18 TRINITY STREET, LONDON.

Absolutely the Finest Quality of Pickles Packed, most generally used in England.

FOR SALE BY
BALFOUR & CO., HAMILTON
PERKINS, INCE & CO., TORONTO
J. W. LANG & CO., TORONTO
TURNER, ROSE & CO., MONTREAL

THE BOYCOTTED WHOLESALE GROCER.

The boycott which the Wholesale Grocers' Guild have endeavored to enforce against me, has not had the effect they predicted, and I am prepared to offer Sugars and all other lines of Goods as heretofore.

My price for

EXTRA GRANULATED SUGAR

For one or more barrels
Is Twenty cents per hundred less than the

COMBINATION

And my quotations for other Goods are equal to, in all cases, and lower in most cases than those offered by

GUILD HOUSES.

DISCOUNTS--

Are one and one-half per cent. off Sugars, Syrups, and Canned Goods. Three per cent. off General Goods.

The Guild Discounts are only one per cent. off Sugars.

Send for quotations of any special lines you may be open for.

SUGARS, TEAS,

SYRUPS, TOBACCOS,

MOLASSES,

BAKING SODA, SAL. SODA

JAPAN RICE, RAISINS,

CURRENTS,

FRUITS OF ALL KINDS,

SPICES, NUTMEGS,

BAKING POWDERS,

CREAM TARTAR,

BROOMS, BRUSHES,

and WOODENWARE,

And all other Goods in the Grocery line.

I call your special attention to
my Uncolored Japan Tea at 15c.

JAMES LUMBERS

Wholesale Grocer,

67 Front St. East,

TORONTO, ONT.

ALL GROCERS SHOULD SELL
THE

Empire Baking Powder

Manufactured by

ELLIS & KEIGHLEY,

TORONTO.

TO GROCERS.

SIMCOE CANNING COY'S

Goods are warranted first-class.

PUSH THEM.

Order through your wholesale
House.

Will Remodel Anybody.



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travel far to mountains,
lakes, seas and springs, but
of all the famous places to
have the body thoroughly
cleansed of health destroy-
ing impurities, supple the
joints, firm up the muscles
and frame, and make one
feel fresh, life trickling
through the veins, give me
St. Leon Mineral Water.
Have proved for 50 years.
By using it heartily for a
few months it will remodel
anyone.

Secure rooms early at
Palace Hotel Springs, open-
ing June 15th, M.A. Thomas,
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EVERY MAN who has

any ambition to rise in the Grocery Trade should
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"TEA, AND THE SCIENCE OF BLENDING"

An accurate knowledge of Teas will bring you to the front
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R. S. McINDOE, 24 Front St. E.,

PRICE 1.00.

TORONTO.

REINDEER BRAND."

Condensed



MILK.

The richness, purity and general excellence of this article have won for it a first-class
Reputation throughout the Dominion of Canada. Full weight and absolute freedom from
adulteration are guaranteed.

The "Reindeer" Brand Condensed Milk must be pronounced of excellent quality
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Anal. Sanit. Inst., London, Eng.

Sold by First-Class Grocers everywhere.

The Truro Condensed Milk and Canning Co., Ltd.,

Manufacturers,
Truro, Nova Scotia

MARKETS—Continued.

come so full that prices have gone down from that cause alone. The quality of the butter received comes up for no special comment. It consists of the usual proportion familiar to the trade, of good and bad, poor makes being as predominant as ever. There is no old stuff now, thanks to the excellence of the late winter market. Nearly all the stock now received is in rolls, tub butter not being marketed largely before June, when the make is supposed to be at its best. The creameries have not begun operations yet. A 1000 pound lot of selected large rolls was offered on Monday at 15½c., but was not taken. The prices paid for large rolls are 14 to 16c. Pound rolls are 18 to 21c., choice tubs are 16 to 18c., while medium are 12 to 14c.

A lot of 1000 pounds, made up of large rolls was shipped on Monday to British Columbia, the cool weather favoring the transaction.

Cheese is unchanged for old, which is about off the market, though quoting at 12 to 12½c., new is 11 to 11¼c.

COUNTRY PRODUCE.

BEANS—Have gone up under the pressure of the demand upon a very greatly reduced stock. The business now being done is exclusively in broken lots, carloads being no longer available. Common are \$1.50, hand-picked are \$1.70.

DRIED APPLES—Are a shade lower, going at 8½ to 9c. The supply of rhubarb now begins to take off part of the demand.

EVAPORATED APPLES—Are also weaker and lower, bringing 12½ to 13c.

EGGS—The relative position of both sides of the market has remained the same for some time. Eggs are not scarce, but they are far from over-plentiful. Prices are 11½ to 12c., with a tendency to settle down to the lower figure.

HAY—Is selling at \$8.50 to \$10.50.

HIDES—The price is rather weaker, few No. 1 green bringing 5½c. now, the bulk of the business being at 5c. A car of cured changed hands the other day at 6c.

HONEY—There is little animation in the demand and prices are unchanged, 7 to 10c. being paid for clear and 14 to 16c. for sections.

HOPS—There is a fairly good trade in hops, two ton having been handled by one dealer in a very short time. The breweries are buying moderately. Prices are 35 to 38c.

OATS—Are 47 1-2 to 49c.

ONIONS—Canadian onions have taken a drop. They are worth to-day only \$2.50 to \$3 per barrel. The trouble is that they have begun to grow and are not very marketable. Egyptian onions are selling at \$2.50 to \$3 per bushel, and Bermudas at \$4.50 to \$5 per barrel.

POTATOES—Are steady at \$1 to \$1.05 on track, and \$1.15 to \$1.20 out of store.

BUY



WE SELL IT.

The St. Croix Soap Mfg. Co.,

St. Stephen, N. B.

Branches:

MONTREAL: 17 St. Nicholas St.

TORONTO: Wright & Copp, 40 Wellington St. East.

SHEEPSKINS—Bring \$1.50 for heavy skins. Calfskins are unchanged at 6 to 8c.

STRAW—Is in light demand at \$6 to \$8.

TALLOW—Rough is 2c., and refined 5½ to 6c.

WOOL—A few purchases of new have been made, but at no advance on prices current a week ago, namely 18 to 19c. New will not come in to any extent before the first of June.

FISH.

Trade is not yet brisk, the spell of the dull season yet hanging over it. The demand for lake fish is not much behind the supply, which is yet rather small. Salmon is selling at about the usual rate of demand, at 16c. White fish are 7 to 8c., salmon-trout are 7c., and lake herring are \$2.50 per hundred.

GREEN FRUIT.

Florida oranges are all but done. What are selling bring \$4 to \$5, Messina oranges are \$3 to \$4, Valencias are \$5.50 to \$6, Riverside seedlings are \$4.50. Palmero lemons are \$4, Messina lemons, some stock of which is wasty, are \$4.50 to \$5.50. Bananas are \$1.50 to \$3.50, the latter price being for extras. Pineapples are 10 to 20c. Cold weather has again hindered trade, though its effects have been more local than in the country. The demand from the country has been fairly good.

PROVISIONS.

The trade in products has eased off very considerably and is now rather quiet. All prices are steady and unchanged. Dressed hogs arrive only in street lots and not more than up to the capacity of the demand that is operative at this time of year.

BACON—Long clear is 8 to 8½c., bellies are 10½ to 11c., backs are 10½ to 11c., rolls are 9c.

HAMS—Are firm at 11 to 11½c.

DRESSED HOGS—Are \$6.25 to \$6.50 on the street.

LARD—Is steady at 9¼ to 9½c.

MESS PORK—Is \$15.50 for Canadian heavy and \$17 for short cut.

SALT.

The salt market has no features peculiar to this week. The demand is normal and prices are steady, bags going at 72c., and barrels at \$1.40 in cars.

DRY GOODS.

Though the dry goods trade is not held by any such brake as the grocery trade is checked by just now, namely doubt as to the duty on sugar, yet it is far from active. The season is not an active one at all events in dry goods circles. But at the beginning of next month the travelers will take the road again with fall samples, and probably a brighter prospect for the trade will be opened then.

RAW FURS.

There is quite a liberal run of receipts in raw furs. Spring rat is the most active just now. Prices are:—Beaver, per lb., \$4.50 to \$5; bear, per skin, \$10 to \$25; cub, per skin, \$5 to \$12; fisher \$3.50 to \$5; fox, red, 81 to \$1.50; fox, cross, \$2 to \$5; lynx, \$1.50 to \$2.50; martin, 75 to 90c.; mink, dark, 75c. to \$1.50, Muskrat, fall, 12c.; spring rat, 21c.; winter, 15c.; otter, \$8 to \$13; racoon, 25 to 80c.; skunk, 25 to \$1.75.

ESTABLISHED 1888.

STANWAY & BAYLEY
BROKERS
AND
GENERAL COMMISSION MERCHANTS.

44 FRONT ST. EAST. TORONTO.

WE ARE BUYING

Dried Apples.

SEND SAMPLES
AND QUOTATIONS

WE ARE BUYING

Evaporated Apples

SEND SAMPLES
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JAMES E. BAILLIE, PORK PACKER, TORONTO.

Long Clear Bacon, Mess Pork, Short Cut Pork, Breakfast Bacon, Backs, Spiced Rolls, Pure Lard, Sugar Cured Hams, White Beans, Dried and Evaporated Apples, at close prices. Write for quotations.

GEO. C. THOMPSON. CHAS R. KING.

THOMPSON & KING,

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51 Wharf Street, cor. Fort, Victoria, B.C.
Storage. Correspondence Solicited.

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General Commission and Provision Merchants and Wholesale Dealers in Dairy Products.

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—DEALER IN—

Labrador Herring, barrels and halves.
Lake Superior Whitefish and Salmon Trout.
Lake Herring.
New Cured Hams and Bacon.
Pure Canadian Lard.
Mess and Short Cut Pork.

Write for Prices.



All kinds of produce handled. Consignments solicited. Carriers supplied.

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ORANGES.

Last car of Florida oranges for the season just received. Fancy stock. Send for prices of oranges and lemons. Prices are advancing daily.

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Our business is Solely Commission. The only plan which does justice to the Consignor. We handle everything which the Country Storekeeper has to send from home to sell. None of our own goods to sell in preference to yours when the market is good. Nothing between you and best price obtainable except a small commission.

Prompt Sales and Quick Returns.

We Furnish Egg Cases. Try Us.

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FANCY CALIFORNIA EVAPORATED AND GREEN FRUITS A SPECIALTY.

Correspondence solicited, and prices on Foreign Fruits, Figs, Dates, Nuts, etc., furnished on application.

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WM. DAVIES & CO., TORONTO. PACKERS AND CURERS.

Choicest Smoked Hams
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Bbl. Pork, Long Clear,
and Pure Lard.

CORRESPONDENCE INVITED.

Hams, Breakfast and Roll Bacon, New curing, now ready.

For Choice full flavor goods send us a Sample order.

Jas. Park & Son,
Toronto, Ontario.

CANNED FINNAN HADDIES

QUALITY GUARANTEED.

Write us for Prices.

H. W. NORTHRUP & CO. South Wharf, Saint John, N. B.

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Produce and Commission Merchants.

BUTTER, EGGS, and Country Produce.

Correspondence Solicited. Prompt Returns Made.
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SPECIALTIES: Canned Goods, Dried Apples, Evaporated Apples, Codfish. Quotations and samples sent on application. A trial solicited.

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All kinds of Hog Products handled. Also Butter, Cheese, Poultry, Tallow, Etc.

PATENT EGG CARRIERS SUPPLIED.
Good Prices paid for Good Dairy Butter.

JAS. DICKSON & CO.,

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Eggs, Butter, Hams, Lard, Bacon, Cheese, Dried Apples, Finnan Haddies, Dried Cod Fish, bought or sold on commission. Agents for all lines of Canned Corned Beef. Egg Carriers supplied.

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Solicit consignments of Country Produce from Storekeepers.

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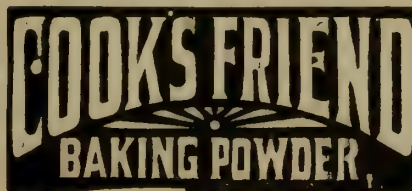
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Wholesale Dealer in Butter, Eggs and General Produce. Consignments solicited. First-class reference.

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Is Honest Goods and just
the Thing on Which to
Make or Extend a Business.

The Best Grocers Make
a Point of Keeping it al-
ways in Stock.

MONTREAL MARKETS.

MONTREAL, May 21, 1891.

GROCERIES.

The week has not developed any change or improvement in the general position of the grocery market, and outside of some little activity in tea business on the whole has been very quiet. The cause is without a doubt due to the uncertainty regarding sugar. Business in this leading staple always begets activity in other lines, and until buyers know where they are regarding it they will hold off. The general impression here is that the estimates just brought down would indicate that the government is in a position to deal with the sugar duty question, and once it is settled a welcome improvement in the volume of business is expected as a natural consequence.

FRUITS.

The fruit market as far as dried varieties of stock go, present but little animation, and outside of some trading in currants mostly in small sized lots at 5½c. in barrels and 6c. in cases. Raisins remain featureless and owing to the position of affairs in New York no improvement is possible in the near future. For best quality 5c. is the best figure and although jobbing figures may be quoted up to 5½c., it is doubtful if the outside could be made at present. Latest advices from New York however show that the stock of inferior grades which has been weighing on that market like a nightmare is being worked off, and now only about 2000 boxes of off stalk get for shipment remain in first hands there. Business here, however, is practically nil in raisins as buyers are not taking anything at all.

In green fruit there has been nothing to note since the last auction sale. But one boat the Avolona remains and her lot is not large, so no material change is anticipated as far as lemons are concerned at any rate. There is not much doing locally, but for jobbing purposes \$4.00 is now the inside figure which is an advance of 50c. Oranges remain about as before, but they have a somewhat better tendency.

SUGAR, SYRUP, ETC.

There is still an absence of business in this leading article, which has its effect on other lines of groceries, and until the uncertainty regarding the duty is dispelled, nothing can be done. From the estimates brought down, the general expectation is that the Government will be able to deal with the question of the sugar duty, and if it is removed, every one expects trade to pick up well within a week or so, as any material movement in this staple will be sure to act beneficially on other lines. At present it is hard to quote a figure, although 6 1-2c. is nominal, it is reported and not denied that there has been shading on this figure. Yellows range from 5 to 5 1-2c.

Syrups are quiet and unchanged, with nothing particular to note, values remaining 3½ to 3¾c.

MOLASSES.

The firm position of this article is unaltered and all holders maintain stiffish views on the situation. As everyone has known for some time stocks here are limited, and all the Barbadoes is in one hand, and held for extreme figures, while advices from the Islands are of the same strong tenor as those noted a week ago. We quote Barbadoes 36c. and others 30 to 32c.

RICE.

There is nothing doing here in rice and the market shows no change whatever.

Butter, Eggs, Potatoes, Onions, Cheese, Oats, Apples, Hay, Straw, Hogs, Poultry, Fish, Evaporated and Canned Goods wanted at once

BEST BRANDS OF Bakers' and Family Flour ALSO WANTED.

We handle all lines of FARM AND ORCHARD PRODUCE as well as DAIRY.

Write for Quotations for this market or Britain to

IMPERIAL PRODUCE CO'Y.,
OF TORONTO, LTD.,
69 Front Street East, Toronto.

TEA.

The tea market continues fairly active, and some good sized sales were made to arrive the other day on New York account at 16c. and over. All teas are scarce but medium and high grade Japans especially so.

CANNED GOODS.

The trade in canned goods during the past week was not particularly noteworthy, nor such as to induce a material change. The advance in salmon \$1.35 to \$1.40 is maintained, and the belief is general that the combine will try and force up prices. In tomatoes, the corner that we noted some weeks ago has induced high prices and curtailed the demand so that nothing is doing in them except in a hand to mouth way. Corn is moving fairly well at \$1.25 to \$1.40, and receiving fair attention in a jobbing way at \$1.34 to \$1.40. Nothing doing in fruits.

FISH.

There is nothing doing in this article except the merest jobbing trade, and the supply generally of all varieties is small, but the demand is smaller still so that there is nothing to note. No. 1 salmon has been moved in a small way at \$16 for No. 1, and \$15 for No. 2, but the business has been a mere bagatelle. Dry cod is unchanged at \$5 to \$5-50.

PROVISIONS.

The demand for provisions continues very quiet but prices hold steady. Packers report small stocks of pork, and while the Chicago option market is weak the class of pork needed for this market will cost just as much now as it did a month ago. Canadian short cut, per barrel, \$17.00 to \$17.50; mess pork, western, per barrel \$16.50 to \$17.00; short cut, western, per bbl \$17.00 to \$17.50; hams, city cured, per lb 10¾ to 11½c.; hams, can-

vassed, per lb 0 00 to 0 00c.; lard, Canadian, in pails, 8¾ to 9¼c.; bacon, per pound, 9 to 10¼c.; lard, com., refined, per lb, 8 to 8½c.

EGGS.

Under freer arrivals and a rather slow demand eggs are weaker than at the time of our last report, and to-day no sales were reported at 11½c., in fact we know of none at that figure while large lots were moved at 11c. The indications are that western men have stopped buying for the present which accounts for the free arrivals.

BUTTER.

There is a steady business in all good descriptions of butter with nothing very special to note. There is no change in prices and business is done at quotations. New made creamery 23 to 24c.; fine Townships, 20 to 22c.; fine Morrisburg and Brockville, 18 to 21c.; fine Western rolls, 16 to 18c.; old butter, 6 to 12c.

CHEESE.

There is little to say regarding the spot market and there does not appear too much doing of late in the country. Briefly all the desirable early stock has been pretty well scraped up in the Ingersoll, Belleville and Napanee districts mostly at a range of 10 and 10¼c. This leaves little scope for business and with the more indifferent feeling that has been shown on the other side, buyers now show a strong disposition to shade their bids upon the above mentioned figures; in fact it is no likely that it would be given now as the general impression is that although prices opened out reasonable enough it is time to get matters down to a more moderate basis so that business can go on. No full gross cheese has been marketed yet, and until it is the market can only be described as in a transition state. As far as spot prices go they are nominal in the absence of anything reliable on which to base a quotation, and although more is said to have been made, we think 10¼ a fair representative figure for an export basis here. Work has already commenced in the township's section and some feeling around has been done, these bids of 9½ being reported on Friday.

GRAIN.

There has been no change or improvement to the grain market since our last, and while the unsettled feeling prevails in the west none could be expected. The stocks in store compared with those of a week ago show a decrease of 181,618 bushels of wheat, 2,267 bushels of corn, 36,451 bushels of peas, 27,115 bushels of oats, 40,326 bushels of barley, and an increase of 9,788 bushels of rye. Compared with the same date last year there is an increase of 259,328 bushels of wheat, 153,374 bushels of oats, 11,142 bushels of rye, and a decrease of 216,594 bushels of corn, 134,443 bushels of peas, and 28,697 bushels of barley. We quote: No. 1 hard Manitoba, \$0; No. 2 hard Manitoba, \$1.14 to \$1.16; No. 3 do., \$1.02 to \$1.07; No. 2 Northern, \$1.07 to \$1.09; feed do., 66c. to 69c.; peas, 88c. per 66 pounds in store; 90c. afloat; Manitoba oats, 50c. to 51c.; Upper Canada do., 50c. to 52c. per 34 pounds; corn, 76c. duty paid; feed barley, 60 to 62½c.; good malting do., 70c. to 75c.; rye, 81c. to 88c.

FLOUR.

The flour market was fairly active on Saturday last but since then has quieted down somewhat, and business today was rather dull. Values rule unchanged. Stocks in store show a decrease of 800 barrels compared with a week ago and an increase of 6891 barrels compared with a year ago. We quote;

MONTREAL MARKETS.—Continued

Patent spring, \$6.00 to \$6.30; patent winter, \$5.85 to \$6.25; straight roller, \$5.50 to \$5.90; extra, \$5.15 to \$5.20; superfine, \$4.90 to \$5; city strong bakers', \$0.00 to \$6.00; strong bakers', \$5.75 to \$0.00; Oatmeal, standard, per bag, \$3.10 to \$3.15; granulated, \$3.20 to \$3.25; rolled, \$3.20 to \$3.25.

HALIFAX MARKET QUOTATIONS.
(Wholesale Selling Rates.)

HALIFAX, May 20, 1891.

BREADSTUFFS.—Since last week prices have increased considerably all round. Wheat has advanced about 4 cents, and the market is very strong.

FISH.—About 1,000 barrels of herring have come in this week and more are expected. About all our Nova Scotia bankers are already out or are preparing for their first trips. No reports have yet been received as to whether fish are plentiful on the banks yet, but we shall probably hear within a week or so. A fall in the figures asked and paid may be anticipated very shortly.

SUGAR.—The sugar market is at a standstill. Dealers are waiting until something definite has been arrived at as to the Government's action, concerning changes in the tariff.

Molasses.—The stocks here are becoming very small and there is a fair trade doing. From what we hear from Barbados the supply is coming in very slowly.

POTATOES.—These were very scarce early this week, and the schooners which arrived from Prince Edward's Island easily sold their cargoes for 63c. per bushel.

PROVISIONS.—Very little business is doing in the local provision markets. The trade for pork is confined to the dealers, the demand being very quiet. A fair trade is doing in lard.

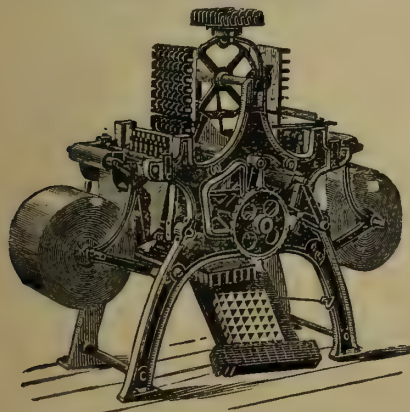
ALL GROCERS SHOULD SELL
THE**EMPIRE
BAKING
POWDER**

Manufactured by

ELLIS & KEIGHLEY,

TORONTO.

Northumberland Paper and Egg Case Co

Sole Manufacturers of Machine Made Egg Case
Fillers. (Straw Board.)

We also make a first-class Wooden Case, and can therefore supply a complete Egg Case at the lowest possible price. For prices and other information, address the Mills, CAMPBELLFORD, ONT

N. WENGER & BROS.,
AYTON, ONT.**- - MILLERS - -**
(Hungarian Process)BRANDS :
KLEBER, MAY BLOSSOM.AGENTS :
J. L. SMITH & SON, - Montreal.
EPHRAIM ERB, - Halifax.**MELDRUM & DAVIDSON,**

MERCHANT MILLERS,

PETERBORO',

MANUFACTURERS OF
Choice Winter Wheat and Manitoba**FLOURS**Mikado, White Lilly,
Delight, Manitoba.Feed of all kinds and Mixed Cars a Specialty. It
will pay you to give trial order.

HALIFAX AGENT. - J. P. Cox.

Brantford New Mills.

We can supply you with Flour, Meal, Grain and Feed in whole or mixed cars, at prices as low, if not lower, than any firm in Ontario, and should you favor us with a trial order, we feel confident of a continuance of your trade.

Orders filled promptly. Wire for prices.
Yours, etc.,

J. & R. ROBSON,

Please mention THE GROCER. Brantford, Ont.

SEAFORTH OATMEAL MILLS

Manufacturer of and Dealer in

Rolled, Granulated & Standard Oatmeals,

Split Peas, Pot Barley, Cornmeal, and
General Produce. Eggs a specialty.**D. D. WILSON,**
SEAFORTH, ONT.**Dominion Mills,**
LONDON, ONT.

HEADQUARTERS FOR

OATMEALCORNMEAL, POT BARLEY,
SPLIT PEAS, ROLLED WHEAT,
AND ALL BREAKFAST CEREALS.

Write for Samples and Prices.

CARTLEY & THOMSON,

303 to 311 Talbot St.

Canadian White Enamel Sign Co.,

Sole Agents for Caesar Bros.

The Most Durable Sign Letter.

4 Adelaide St. W., Toronto.

A responsible agent wanted in every town
and city.**WALKER, HARPER & COMPANY**
OXFORD MILLS."FLOUR" Manufactured by
Improved Roller System

BRANDS :

Golden Star. Golden Sheaf.
Oxford. Ontario Queen.
Regal. Jubilee.Manufacturers of
STANDARD AND GRANULATED OATMEAL.
ROLLED OATS. ROLLED OATMEAL.

DEALERS IN

Grain, Seeds, Bran, Shorts, Beans, Mid-
dlings, Chop Feed, Pot Barley,
Split Peas, Cornmeal.

ADDRESS :

NORWICH, ONT.

Mixed cars a specialty.

HODD & CULLEN

Roller Millers.

FLOUR

Manufactured "Hungarian" System.

Our brands are

Classic,
Anchor,
White Frost,
Challenge,
Diadem,
Strong Bakers.

Heavy dealers in

Oats, Oatmeal, Beans,
Peas. Middlings, Bran.

Quotations by wire.

Address, **STRATFORD, ONT.****EMBRO
OATMEAL
MILLS.**

D. R. ROSS, - - EMBRO, ONT.

A CHOICE QUALITY OF

Roller, Standard and Granulated

Oatmeal

IN BARRELS, HALF BARRELS OR BAGS.

Selected WHITE OATS only used. For prices of Oatmeal or Oathulls in Car-loads or less quantities, write or wire, and will reply promptly. Can ship via Canadian Pacific or Grand Trunk Railways. Have new machinery for the manufacture of Rolled Wheat and Graham Flour and will be pleased to have orders.

WATCH THE EXPENSES.

It cannot be said of the body of retailers throughout the country that they do not watch this account very closely. For if they did not, very few of them would be in business to-day.

It is not the profits of a business which give men fortunes, it is only that part of the profits which they do not spend, but invest wisely.

There is no man so careful who could not, by strict scrutiny of his expense account, reduce it by many dollars every year. These dollars saved represent a reserve force which those can appreciate most who have been so placed as to be forced to call on all the resources at hand.

The presence of a reserve fund within easy reach makes every merchant a better buyer and a more careful seller. Though he may never be called upon to use that reserve, the fact of its possession, however, places him mentally and morally in a position that brings all advantages to him. It is just the same feeling which makes the orator master of his audience, who goes before it prepared at all points and certain of his knowledge and ability to answer all hostile criticism.

But the possession of this reserve must come to the average merchant by his close scrutiny of his expense account. For every dollar spent that might have been placed in reserve, he loses a grain of that mental and moral elevation which allow him to occupy the best position, either as a buyer or a seller. For this reason, while no man should be stingy or mean, neither should he be generous in expenditure until his income and means are so assured that he can afford to be generous without injury to his business interests.

The secret lies in a careful looking after the expenses.—National Grocer.

Lyon, Powis & McKenzie, wholesale grocers, Winnipeg, are preparing to build a fine warehouse.

Detective Crites seized 226 gallons of smuggled American coal oil in Cornwall on Tuesday morning.

Mr. McRae has bought out the grocery business of J. W. Pell of Springfield, Ont., and is now prepared for customers.

Miller Bros, general store keepers East Cornwall, Ont., have moved their stock from McArthur's block to the Brennan block.

Messrs. Read & Co., Moncton, N. B., are about opening a wholesale grocery business in the Record building, formerly occupied by G. V. Forbes.

The "Societe des Marchands Detailleurs," Montreal, held their monthly meeting a short time ago, when complaints were made that some wholesale merchants were still selling at retail, notwithstanding their agreement to the contrary. Reference was made to certain civic officials who grant

pedlars' licenses at half rate or for a few months, which is contrary to law. The question of the nuisance of beggars on certain regular days of the week, was also discussed.

Messrs. Cotie & Thomson, general merchants, Portage du Fort, Que., have greatly improved the appearance of their store front by taking out the old windows and replacing them by two large show windows.

Mr. Mullock's motion in the House of Commons to consider in committee of the whole the resolution in favor of removing the duty on sugar and binding twine was postponed till Monday 25th in order that the estimates might first be considered.

The Delhi Canning Factory has leased for five years the warehouse opposite the slip of Capt. Wm. Milloy, Niagara, where the company will carry on a canning business employing 50 hands.

The early-closing movement begun by the clerks of Vancouver, B.C., and of which their free concert was a detail in their plan of campaign, has resulted in the almost complete triumph of the clerks.

A quantity of tobaccos was taken from Kinisten & Co.'s grocery department at Ridgetown the other night by some persons at present unknown, entrance having been effected in a surreptitious way.

Messrs. Fred. P. Reed, C. S. Starratt and J. W. Y. Smith are the partners in a wholesale grocer business just established in Moncton, N. B. Mr. Reed has been connected with the wholesale grocery business in St. John for about ten years. Mr. Starratt has a thorough knowledge of the trade. Mr. Smith's interest is largely financial.

At a recent meeting of the St. Catharines council a petition was read from the various merchants and business men, requesting the council to pass a by-law to require all places of business to be closed every evening excepting Saturdays and eves of holidays at eight o'clock during the months of June, July, August and September. The petition was granted and the mayor authorized to have the by-law prepared accordingly.

Mr. A. F. Ede, manager and buyer for Richard Tew & Co., Toronto, has concluded to take a holiday and a trip for the benefit of his health. When this resolution became known to his fellows on the staff they made up their minds to surprise Mr. Ede, and did so very gracefully the other evening, when they waited on him and presented him with an address and a very handsome dressing case. Mr. Ede made a suitable reply.

Mr. Marshall has given notice of a resolution in the House of Commons in favor of amending item 101 of the tariff, so that it shall read as follows: "Barrelled pork in brine made from the sides of heavy hogs after the hams and shoulders are cut off, and containing no more than 16 pieces to the barrel of 200 lbs. weight, 1½ cents per

pound, the barrels containing the same to be free of duty." Mr. Marshall says his object is to more clearly define what mess pork is, so as to prevent large importations of other than mess pork coming in at the same rate of duty, to the detriment of Canadian farmers and feeders, as at the present time.

Restore goods to their proper places as soon after using as possible.

No young man can possibly have mistaken his calling who finds in it what the world wants done.

A customer secured is a promise of greater salary in time.

You can lose more than we do by not subscribing for this paper.

A. H. BADGEROW.

ALEX. H. DIXON.

The Badgerow, Dixon Bonded Vinegar Manufacturing Co.,

79 and 81 Jarvis St., Toronto

Highest award, Toronto Exhibition.

THE A. G. PEUCHEN CO.,

ARE NOW MAKING

100 TONS

OF

Pure Paris Green

ALSO MAKING

300 bbls. of PAINT OIL.

See our New Catalogue containing 32 pages of all articles in the Paint Trade.

VARNISH A SPECIALTY.

THE A. G. PEUCHEN CO., Ltd.,

Manufacturers Paints and Varnishes,
TORONTO.



DAVIDSON & HAY

**Wholesale Grocers,
36 Yonge Street,
TORONTO, ONT.**

: Clover Leaf Lobsters :

We have now in stock a small lot of the above fine brand of Canned Lobsters, also the "Lynx" brand of British Columbia Canned Salmon.

Sloan & Crowther

**WHOLESALE GROCERS,
59, 61 and 63 Front St. E.,
TORONTO.**

Japan Teas

We have a full stock including exceptional value in low grades.

Write for Samples.

H. P. ECKARDT AND CO

**Wholesale Grocers,
3 FRONT ST. EAST, TORONTO.**

Thos. KINNEAR & Co

**Wholesale Grocers and Importers of
TEAS,
SUGARS,
COFFEES,**

AGENTS FOR

Cherry's Irish Mustard, X.D.S.F.

This is superior to any other grade in the market. Try it.

47 Front St. E., - TORONTO.

WARREN BROS. & BOOMER,

IMPORTERS

AND

WHOLESALE GROCERS,

**35 and 37 Front St. East,
TORONTO, ONT.**

**SUGARS, COFFEES AND TEAS,
SPECIALTIES.**

EDWARD

ADAMS & CO.

ESTABLISHED 1846.

**Wholesale Grocers and Importers of
TEAS,
SUGARS,
COFFEES,**

**Tobaccos, Wines and Spirits
95 & 97 Dundas St., London, Ont.**

BALFOUR & CO.,

IMPORTERS OF TEAS

AND

Wholesale Grocers

HAMILTON.

SMITH & KEIGHLEY

WHOLESALE GROCERS

AND IMPORTERS OF

Mediterranean Fruits.

**FINEST SELECTIONS IN THE MARKET
—OF—**

**China, Japan, Indian and Ceylon
TEAS.**

9 Front St. E., Toronto

" MONSOON "

Is the Registered Trade Mark of the

PURE INDIAN TEA

That has become such a favorite.

These Teas have had a Three Year's Test.

Particulars on application to

STEEL, HAYTER & CO.,

Growers and Importers,

11 & 13 Front St. E. Toronto.

J. W. Lang & Co.

**Wholesale Grocers,
TORONTO.**

**CLARK
ARMOUR
FAIRBANK
LIBBY**

Canned and Potted Meats.

These goods usually advance at this season.

ORDER IN TIME.

33 Front St. East.

PERKINS, INCE & Co.,

41 and 43 Front St., Toronto.

IMPORTERS.

Offer full stock of

**TEAS,
COFFEES,
SUGARS,
and General Groceries.**

A few choice MALAGA RAISINS remaining, also CHOICEST and FINE FIGS in Boxes.

Just arrived : Prime Sicily Filberts,

J. F. EBY.

HUGH BLAIN

THE SALT OF THE EARTH.

Higgin's "EUREKA"

FULL SACKS 224 lbs.

QTR. " 56 "

14 lb. BAGS (16 in a sack,

5 " " 45 " "

f.o.b. Toronto or Montreal.

AGENTS FOR WESTERN CANADA.

EBY, BLAIN & Co.,

Wholesale Grocers,

**FRONT AND
SCOTT STS.**

TORONTO.

THE TRANSFORMATION OF A PAYING TELLER.



PAYING TELLER—Good morning!—



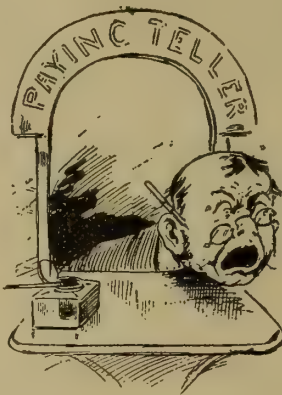
Why don't—



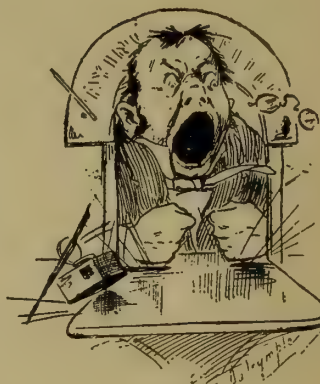
—you endorse—



—your check—



—on the—



—Right END?!—

MORE FANCY TEA.

There is apparently no limit to the price which teadealers are willing to pay for fancy parcels of Ceylon tea. On Tuesday a small box of 5lb. weight, containing five packages were sold by Messrs. W. J. and H. Thompson at the unprecedented price of £17 per lb. The tea was from the Havilland estate, belonging to the Oriental Bank Estates Company, Limited, and in appearance is lighter than that previously sold, but of rather larger "tips." The bidding commenced at £10 10s., and rose by half-crowns and five shillings to £17, at which price it was knocked down to a Glasgow purchaser, to be used, no doubt, as an advertisement. Yesterday, another parcel of tea from the Gartmore Estate, Ceylon, was offered, and the lot was ultimately sold, amid great cheering, at £25 10s. per lb. to the same company which bought the previous parcel.—The Home and Colonial Mail.

INSURANCE.

It would be difficult to decide off-hand which is the most important question for the business man of family to consider—insurance of his stock and furniture against loss by fire or the insurance of his life against loss to his family by his sudden death. The merchant who neglects to insure against fire or forgets to renew such insurance, is gen-

erally considered, and rightly, as lacking in ordinary prudence, not to say common sense, yet cases continually occur of stores burning out, and the reports come in: "No insurance." But the merchant with a family dependant upon him, who makes no provision, such as life insurance affords, for the maintenance of his dear ones after his decease, is even more destitute of sagacity and more deserving of censure than the business man who runs the risk of his stock burning up and being left at the mercy of his creditors, owing to a failure to take the ordinary precautions against loss by that common disaster. In this connection it is proper to call the attention of our married readers to the necessity of conducting their businesses in such a manner that their estates may be easily administered for the benefit of their families, in case of their sudden taking off. When a business is run on business principles, with proper account books, properly kept, so that it can be seen at a glance just what the state of the business is, it may be possible for the widow of the deceased merchant to carry it on successfully for the maintenance of herself and children. Unfortunately far too many merchants run their business on a sort of happy-go-lucky plan, and hardly ever know themselves just how they stand as regards earnings and liabilities, and of course when they are removed by death it is an utter impossibility for anyone except a

skilled expert to learn the condition of the business which they have left behind them. As the sums for which many lives are insured rarely yield an adequate income for the support of a family of growing children, it behooves the married merchant who would insure his family against a shabby-genteel state of existence, as well as against actual grinding poverty, to take steps to arrange his business affairs in such a shape that the taking away of the directing mind and hand will not endanger the business. He will thus not only safeguard the future of his family, but also improve the chances of his business success while he remains in the land of the living, for as a rule it is the unsystematic, non-bookkeeping merchants who are the first to succumb to the perils of business life.—Merchants' Review.

BREADMAKER'S
DRY HOP
YEAST

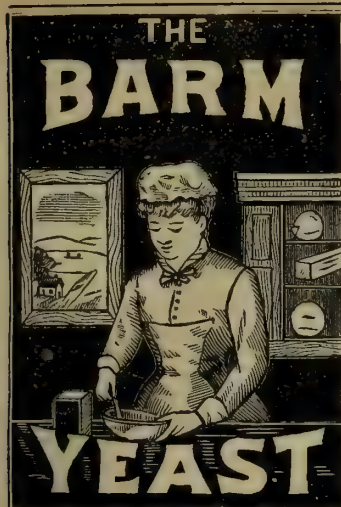
Makes light white, wholesome, and delicious Bread.

For sale by all wholesale grocers, at \$1 per box.

Manufactured by

THE BREADMAKER'S YEAST CO.,

TORONTO, ONT.



Repeated Requests

We beg to announce that in response to numerous and repeated requests for a box composed entirely of 5c. packages that after this "Barm" Yeast will be put up as follows:

1 box of 5c. packages containing	3 doz. 5c. packages at \$1.00
1 " 10c. " "	3 " 10c. " at \$1.95
1 " Assorted " "	{ 1 1-2 doz. 10c. pkgs. } at \$2.00
	{ 3 doz. 5c. pkgs. }

THE BARM YEAST MFG. CO.,

TELEPHONE 1920.

35 Wellington St. E., Toronto.

For Quotations see Catalogue Price List.



Brantford and Pelee Island. } J. S. HAMILTON & CO'Y,
BRANTFORD, ONT.
Sole Agents for Canada.

M. J. Woodward & Co., PRODUCERS OF CRUDE,

Manufacturers of
Illuminating Oils,
Lubricating Oils,
Paraffine Oils
and Wax, &c

PETROLIA, - ONTARIO.

EDWARDS, CATCHPOLE & CO'Y

MANUFACTURERS OF

French Blacking,
Stove Polish,

Writing Inks and Mucilage.

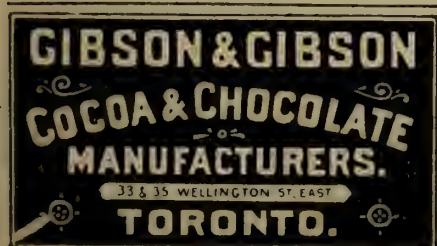
33 Wellington East, Toronto.

ALL GROCERS SHOULD SELL
THE

Empire Baking Powder

Manufactured by

ELLIS & KEIGHLEY,
TORONTO.



ESTABLISHED 1841.

W. H. Schwartz and Sons,

Coffees,

Spices,

Mustard.

HALIFAX, N.S.

CANNED LOBSTERS.

To Wholesale Grocers:

Canned Lobsters are now beginning to arrive and we are prepared to accept orders to purchase for you on commission. We have a good connection with the Packers and are offered all the lots that are brought in. This is now the largest market in the world. For further information apply to

JOHN PETERS & CO.,

22 HALIFAX, N.S.

DO
YOU
SELL

"Peerless" Washing Compound.
There is nothing equal to it. It
will pay you a handsome profit.
Your customers will like it. Address

Pure Gold Manufacturing Co.,
31 Front Street East, Toronto.

A. HAAZ & CO.,

Bonded Manufacturers of

Honey Dew, White Wine, Malt and Cider
VINEGARS.

74 Bagot Street, - Kingston, Ont.

E. P. Breckenridge, C. C. Warren,
Toledo, Pres. New York, Sec.-Treas.
Edwin Norton, W. C. Breckenridge,
Chicago, Vice-Pres. Resident-Manager.

The Norton Manufacturing Co.,

MANUFACTURERS OF

TIN CANS

By Automatic Machinery.

FRUIT, PAINT, LARD, BAKING
POWDER, FISH AND LOBSTER
CANS.

Capacity, fifty thousand cans per day.

Sole Agents in Canada for Norton Brothers
"Solder Hemmed" Caps.

Inquiries and Correspondence Solicited.

HAMILTON, - ONT.

Todhunter, Mitchell & Co.

—DIRECT IMPORTERS OF—

HIGH GRADE COFFEES,

Old Government Java Arabian Mocha, Plantation Ceylon, Maracaibo
and Santos.

Grocers draw trade by selling their FAVORITE EXCELRIOR BLEND.

RELIABLE ROASTING BY PATENTED PROCESS.

:: TORONTO.

R. TEW & CO.,

Importers of
CROCKERY, GLASSWARE, CHINA, LAMP
GOODS, ETC.

10 FRONT ST. East,

(Adjoining Board of Trade Building.)

We invite inspection of our NEW decor-
ated

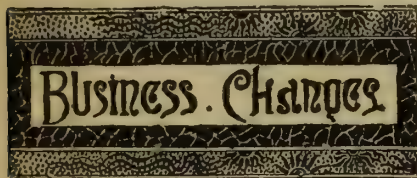
SEMI-PORCELAIN WARE

in TEA,

DINNER

and TOILET SETTS.

Best value in the Market.



SALES MADE OR PENDING.

Wm. Trott, grocer, St. Thomas, Ont., has
sold out to J. Finch.

Switzer & Brown, grocers, Collingwood,
Ont., have sold out to F. H. Laughton.

Snider & Shuh, general merchants, Water-
loo, Ont., advertise their business for sale by
tender.

PARTNERSHIPS FORMED AND DISSOLVED.

R. Craig & Son, grocers, Truro, N.S., have
dissolved.

Jos. Dagenais & Co., grocers, Montreal,
have dissolved.

J. T. & F. H. Warrington, cheese ex-
porters, Montreal, have dissolved.

W. H. Schwartz & Son, coffee and spice
manufacturers, Halifax, N. S., have dissolved.

REMOVALS AND DEATHS.

Wm. W. Moyer, fruit-drier, Campden,
Ont., is dead.

P. L. Hardy, of Hardy & Drolet, grocers,
Quebec, is dead.

Murdoch M. Laing, of Murdoch Laing &
Sons, commission and produce dealers,
Montreal, is dead.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

Douglas Bent, trader, Aylesford, N. S.,
has assigned.

Wm. G. Hewson, grocer, Oakville, Ont.,
has assigned.

C. Colver, general merchant, Burgessville,
Ont., has assigned.

H. H. Dickson, general merchant, Paken-
ham, Ont., has assigned.

F. H. Parsons, general merchant, Cole-
rain, Que., has assigned.

Ulric Collette, general merchant, St.
Bazile, Que., has compromised.

Demand of assignment has been made of
J. L. Laurier, grocer, Montreal.

Daniel McLean, general merchant,
Orangedale, N. S., has assigned.

L. Bernier & Fils, general merchants,
Weedon, Que., have assigned.

Nazaire Girouard, general merchant, St.
Guillaume d' Upton, Que., has assigned.

John Craig, general merchant, Petrolia,
Ont., has assigned to M. A. Sanders, Sarnia.

L. & M. Chandonnet, general merchants,
St. Pierre les Besquets, Que., has assigned.

Napoleon Dubuc, general merchant, St.
Isidore, Que., has called a meeting of his
creditors.

J. C. McEwen, general merchant, Tiver-
ton, Ont., has assigned to J. A. McPherson,
Kincardine.

McBean Bros., grocers and liquor dealers,
London, Ont., have assigned to E. A. Cleg-
horn, London.

Demand of assignment has been made of
Isaie Charbouneau, general merchant, St.
Therease, Que.

FROM COVER TO COVER.

Mr. G. W. Mahon, general merchant,
Egbert, Ont., writes: "I have read with
interest the biographical sketches given in
THE GROCER, in fact I read the whole of it
from cover to cover, advertisements and all."

SHOULD MEET WITH ENCOURAGEMENT.

The postmaster at Armow, who keeps a
general store, in renewing his subscrip-
tion to the GROCER writes: I consider
your paper a welcome visitor and your efforts
to furnish a first class paper to business men
should meet with the encouragement it de-
serves. In fact I think I am correct when I
assert every man at all interested or wishes
to succeed in business should be a subscrib-
er to your valuable publication.

ITS HINTS ARE GOOD.

Mr. J. Frank Chalmers, Adolphustown,
Ont., testifies to the value of The Grocer as
follows: "Enclosed you will please find
my subscription to The Grocer. Its hints
to storekeepers and clerks are good. I am
always anxious to read its accounts of suc-
cessful business men's lives, such as it has
given in its last issues. Its market reports
are a good guide to a person buying and
selling."

OTTAWA NEWS.

Ottawa, 21st May.

Mr. Marshall's motion for a return of cor-
respondence, etc., respecting steps lately
taken by the Government to prevent Ameri-
can cheese being shipped through or from
Canadian ports, and branded as Canadian;
and for the copies of the instructions now
given to the proper authorities or preven-
tive officers on the subject, was carried.

Work can always be found in a store without
double-million microscope.

A reputation for truthfulness is indispensable
to permanent and satisfying success.

One thing in particular should be impressed
upon clerks—the necessity of careful attention to
small customers.

BUSINESS CHANCES.

HONEY—GOOLD & COMPANY, BRANTFORD,
are supplying grocers with pure honey.
Write for prices and catalogue of bee hives, ex-
tractors, foundations, etc.

ADAMS & SONS' TUTTI-FRUTTI

CHEWING GUM.

The fastest seller the trade handles to-day

Other Staple Brands:

Bo-Kay, Sappota, Magic-Trick, etc., etc. See
our price list page 21.
Send to Adams & Sons, 23 Church St., Toronto,
Ont., for beautiful advertising matter.

ORIENT MILLS.

SINCLAIR, HOOD & CO.,

(SUCCESSORS TO W. A. BRADSHAW & CO.)

Importers and Manufacturers of

Coffees,
Spices,
Mustards,

CREAM OF TARTAR, BAKING POWDERS,
FLAVORING EXTRACTS, ETC.

48-50 Lombard Street, Toronto.



THE GAIL BORDEN Eagle Brand Condensed Milk

Has maintained its high reputation for ABSOLUTE
PURITY for over a QUARTER OF A CENTURY.

AS A FOOD FOR INFANTS IT HAS NO EQUAL.
FOR SALE BY

Grocers and Druggists Everywhere.

ORDER
IVORY BAR
SOAP

Pay Attention and Remember



JOHNSTON'S FLUID BEEF

Is the only Preparation that supplies the strength-giving elements of

PRIME BEEF.

ALWAYS USE it yourself.

ALWAYS RECOMMEND it when a strength-giving and easily-digested Food is needed.

W. G. A. LAMBE & CO.,
Late WILLIAMSON & LAMBE.

STORAGE

54 & 56 Wellington St. E., Toronto

SAPOLIO

Is a solid handsome cake of SCOURING SOAP Which has no equal for all cleaning purposes except the laundry. It will clean paint, make oil cloths bright and give the floors, tables and shelves a new appearance. It will take the grease off the dishes, and off the pots and pans. It scours the knives, the wash basin, bath tub, even the greasy kitchen sink. It brightens all metals except silver or gold. If you have not sold it yet, send your order at once to

EMIL POLIWKA & Co.

36 Front st., East, Toronto, Ont.

Dominion Agents.

Women Who Know a Good Thing



When they see it all say that the "TARBOX" SELF-WRINGING MOP is indispensable to every well-regulated household, LIGHT, HANDY, DURABLE Wrung at arm's length without wetting the hands, thus avoiding CHAPPED, or Sore hands. No stooping or straining of the back. Sold everywhere. Ask

your dealer for it and take no other. The name of "TARBOX" cast on every mop.

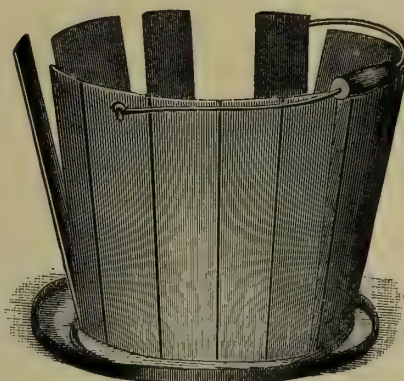
Dealers will consult their interests by addressing us if they are not carrying a stock of the above mop.

TARBOX BROS.,

73 Adelaide Street West, Toronto

Sole Manufacturers.

CATCH ON!

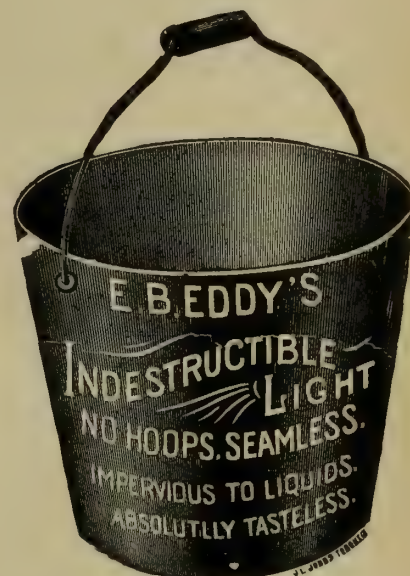


The Old Wooden Bucket.

The Neatest, most Durable, most Attractive and very Best Ware in the Market! The Cheapest because the most Durable!

These Superior Wares are moulded in one piece from wood fibre. No hoops. No joints. Cannot leak, shrink, swell or water soak. Will not taint milk or other liquids. Proof against hot and cold water, kerosene oil, benzine or naptha

If your Wholesale Grocer does not keep these wares in stock, apply direct to the sole owners of the Patents and sole Manufacturers in Canada.



E. B. Eddy's Indurated Fibre Pail.

THE E. B. EDDY MFG. CO.,

HULL CANADA

JAMS AND JELLIES

SUPERIOR
IN
QUALITY.

Raspberry, Strawberry, Blackberry, Plum, Grape, and Apricot Jams.

Red Currant, Raspberry and Strawberry Jellies.

Glass, Tin and Wood Packages.

✦ ADMITTED BY ALL ✦

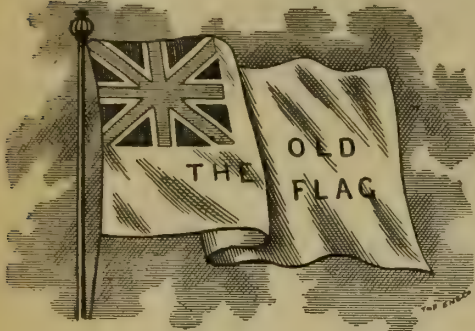
That our Jams and Jellies are superior in quality. We have a full line in all size packages. Can ship in a moment's notice. Goods guaranteed.

DELHI CANNING CO.,

DELHI, ONT.

THE GLOBE TOBACCO WORKS COMPANY OF LONDON

LIMITED,



Have now placed on the market their new brand of smoking tobacco, "The Old Flag" a fine bright Virginia Flake cut tobacco. The best in the world.

Try it and judge for yourself.

THE CANADIAN GROCER PRICES CURRENT.

TORONTO, May 21, 1890.

This list is corrected every Thursday. The prices are solicited for publication, and are for such quantities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name; the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.

	Per doz
Dunn's No. 1, in tins	2 00
" 2, in tins	75
Cook's Gem, in 1 lb pkgs	\$1 75
" 7 oz "	85
" 2 oz "	40
" 5 lb tins	65
" bulk, per lb	12
Empire, 5 dozen 4 oz cans	\$0 75
" 4 " "	1 15
" 2 " 16 " "	2 00
" 1 lb, 2 " "	9 00
" bulk, per lb	15

COOK'S FRIEND.

(In Paper Packages.)	Per doz
Size 1, in 2 and 4 doz boxes	\$2 40
" 10, in 4 doz boxes	2 10
" 2, in 6 "	80
" 12, in 6 "	70
" 3, in 4 "	45
Pound tins, 3 oz in case	3 00
12 oz tins, 3 oz in case	2 40
5 oz tins, 4 "	1 10
5 lb tins, 1/2 "	14 00
Ocean Wave, 1/2 lb, 4 doz cases	75
" 1/2 lb, 4 "	1 30
" No. 1, 2 "	1 90
" 1 lb, 2 "	2 20
" 5 lb, 1/2 "	9 60

BISCUITS.

	Per lb
Arrowroot	\$0 11 1/2
Abernethy	9
Ginger Nuts	11 1/2
New York Fruit	15
People's Mixed	11
Pilot Family	6
Snowflake	11 1/2
Niagara	15
Soda	6 1/2
" 3 lb	21
Sultana	11 1/2
Oyster crackers	7
Milk biscuit	9 1/2
Butter crackers	6 1/2
Tea	11 1/2
Wine	9
Wine, sweet	9

BLACKING.

Day & Martin's, pints, per doz	\$3 20
" 1/2 " "	2 10
" 1/4 " "	1 10
Spanish, No. 3	4 50
" 10	9 00

EDWARDS, CATCHPOLE & CO'S

No. 1	per gross	9 00
No. 2	do	4 50
No. 3	do	3 60

BLACK LEAD.

Reckitt's Black Lead, per box	1 15
Each box contains either 1 gro., 1 oz; 1/2 gro., 2 oz., or 1/4 gro., 4 oz.	

TELLIER, ROTHWELL & CO'S.

Royal Black Lead, per gross	\$1 80
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F. F. DALLEY & CO.

	Per gross.
Silver Star Stove Paste	9 00
Packed in fancy wood boxes, each box contains 3 doz.	

EDWARDS, CATCHPOLE & CO'S

Crown Polish, No. 1, per gross	9 00
No. 2	4 80

BLUE.

Reckitt's Pure Blue, per gross	2 10
TELLIER, ROTHWELL & CO'S.	
Parisian Square Blue, per lb	13 to 14c

BROOMS.

	Per doz.
Carpet... 4 strings	2 90
X Parlor, 2 "	2 65
Louise 3 "	2 65
1 Gem 4 "	3 25
2 " 3 "	2 65
3 " 2 "	2 20
4 " 2 "	1 95
O Hurl... 4 "	2 65
" 3 "	2 35
" 3 "	2 05
3 " 3 "	1 70
OK " 2 "	1 35
Hvy Mill 4 "	3 70

CORN BROOMS.

CHAS. BOECKH & SONS, per doz	
X Carpet, 4 strings, net	\$3 20
2 " 4 " "	2 90
3 " 3 " "	2 65
XXX Hurl 4 " "	2 60
1X " 4 " "	2 40
2X Parlor 4 " "	2 25
3 " 3 " "	1 95
4 " 3 " "	1 70
5 " 2 " "	1 30
Girls " 2 " "	1 50
Railway 4 " "	3 00
Ship 4 " "	4 00
2 Cable 2 wire bands, net	3 00
3 " 3 " "	4 00
1 Hearth 2 strings, net	1 75
2 " 2 " "	1 50
3 " 1 " "	1 20
4 " 1 " "	1 30

CANNED GOODS.

	Per doz
Apples, 3's	\$1 15 \$1 20
gallons	3 10 3 25
Blackberries, 2's	2 00 2 10
Blueberries, 2's	1 25 1 40
Beans, 2's	0 95 1 10
Corn, 2's	1 10 1 25
" Special Brands	1 30 1 20
Cherries, red pitted, 2's	2 25 2 40
Peas, 2's	1 35 1 45
" sifted select	1 45
Pears, Bartlett, 2's	2 00 2 25
" Sugar, 2's	1 70
" 3's	3 00 3 10
Pineapple, Baltimore	2 40 2 50
Bahama	2 90 3 00
Peaches, 2's	2 75 2 85
" 3's	3 75 3 85
" Pie, 3's	1 60 1 65
Plums, Gr Gages, 2's	2 00 2 10
Lombard	2 00 2 10
" Damson Blue	1 90 2 00
Pumpkins, 3's	1 00 1 10
gallons	3 00 3 25
Raspberries, 3's	2 45 2 50
Strawberries, choice 2's	2 40 2 50
Succotash, 2's	1 50 1 65
Tomatoes, 3's	1 50
Finnan haddies	1 50
Lobster, Clover Leaf	2 75
" Crown	2 50
Mackerel	1 15 1 25
Salmon, 1's	1 40 1 55
" white	1 10 1 25
Sardines Albert, 1/2's tins	10 1/2, 11 1/2
" 1/2's	15, 18
" Martiny, 1/2's	10 10 1/2
" 1/2's	18, 19
Other brands, 9 1/2, 11, 16, 19	
P & C, 1/2's tins	23, 25
" 1/2's	33, 36
Amer, 1/2's	6 1/2, 8
" 1/2's	9, 11

MARMALADE, JAMS AND JELLIES.

CAIRN'S.

(Blacklock Bros., Montreal, Agents.)
Marmalade, Price, f.o.b. Montreal. dz.

" Home Made, "	glass 1 lb.	\$2.35
" White 1 lb.		2.25
" 2 "		4.15
" Stone 7 "		13.20
Scotch	White 1 "	2.10

Jams.

Gooseberry	1 lb. white pots, 4 doz.
Strawberry	assorted, per doz. \$3.35
Black Currant	
Red Currant	
Green Gage	
Apricot	
Raspberry	
Damson	
Plum	
Red Currant and Raspberry	

Jellies. Red Currant, 1 lb. white. \$2.75
Black Currant, 1 lb. white. 2.75

DELHI CANNING CO.

Jams assorted, 1's	2 35
Jellies, 1's	2 25

CANNED MEATS.

CLARK'S

Comp. Corn Beef 1 lb cans	\$... \$1 60
" 2 "	2 65
" 4 "	5 00 5 15
" 6 "	7 75 8 00
" 14 "	18 60 19 20
Minced Collops, 2 lb cans	2 60
Roast Beef	1 60
" 2 "	3 15
" 4 "	5 85
" 2 "	7 00
Par Ox Tongue, 2 1/2 "	\$7 25 7 50
Ox Tongue	7 50
Lunch Tongue	3 00 3 10
" 2 "	5 25 5 75
English Brawn	2 50 2 60
Camb. Sausage	2 50
" 2 "	4 00
Soups, assorted	1 35
" 2 "	2 25
Soups & Bouilli	1 80
" 6 "	4 50
Potted Chicken, Turkey, or Game, 6 oz cans	1 50
Potted Ham, Tongue or Beef, 6 oz cans	1 35
Devilled Tongue or Ham, 1/2 lb cans	1 35
Devilled Chicken or Turkey, 1/2 lb cans	2 25
Sandwich Ham or Tongue, 1/2 lb cans	1 50
Ham, Chicken and Tongue, 1 lb cans	1 50

MINCE MEAT.

BRYANT, GIBSON & CO'S—TORONTO.

Mince Meat, 1/2 gal glass jars	\$9 50
Ditto, 25 and 40 lb pails, per lb.	12 1/2c

J. H. WETHEY'S—ST. CATHARINES.

Condensed, per gross, net	\$13 50
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CHEWING GUM.

ADAMS & SONS.

	To Retailers.
Tutti Frutti, 36 5c bars	\$1 30
Bo-Kay (new)	150 pieces 1 00
Sappota	150 " 1 15
Magic Trick	115 " 0 85
Black Jack	115 " 0 85
Red Rose	115 " 0 85
Sweet Fern	230 " 0 85
Adams' N.Y. Gum	200 " 0 50
Caramel Tolu	72 " 0 40
New Fruit Asst.	115 " new 0 75
Puzzle Gum	115 " 0 75
Colah	115 " 0 75



Red Currant and Raspberry

ALWAYS ORDER

RECKITT'S BLUE.

Prices Current, Continued—

CHOCOLATES & COCOAS.

TODHUNTER, MITCHELL & CO'S.

Chocolate—	Per lb.
French, 1/4's... 6 and 12 lbs.	0 30
Caracas, 1/4's... 6 and 12 lbs.	0 35
Premium, 1/4's... 6 and 12 lbs.	0 30
Santo, 1/4's... 6 and 12 lbs.	0 26
Diamond, 1/4's... 6 and 12 lbs.	0 24
Sticks, gross boxes, each...	1 00
Cocoa, Homeopat'c, 1/4's, 8 & 14 lbs	30
" Pearl	25
" London Pearl 12 & 18 "	22
" Rock	30
" Bulk, in bxs.	18

JOHN P. MOTT & CO'S
R. S. McIndoe, Agent, Toronto.)

Mott's Broma, per lb	\$0 30
Mott's Prepared Cocoa	32
Mott's Homeopat'c Cocoa (1/4's)	40
Mott's Breakfast Cocoa	45
Mott's Breakf. Cocoa (in tins)	30
Mott's No. 1 Chocolate	28
Mott's Breakfast Chocolate	22
Mott's Caracas Chocolate	20
Mott's Diamond Chocolate	26
Mott's French-Can. Chocolate	26
Mott's Navy or Cooking Choc.	30
Mott's Cocoa Nibs	5
Mott's Cocoa Shells	30
Mott's Vanilla Chocolate stick 22&24	22
Mott's Pure Confec. Chocolate 22c-38	22
Mott's Sweet Confec. Choc. 21c-30	30

COWAN COCOA AND CHOCOLATE CO.

Cocoas—	c. per lb.
Hygienic, 1, 1/2, 1 lb. boxes	70, 75
Iceland Moss 1/2 lb in 12 lb boxes	35
Soluble (bulk) 15 & 30 lb bxs	18, 20
Soluble (tins) 6 lb and 12 lb	30, 35
Cocoa Nibs, any quantity	05
Cocoa Shells, any quantity	05
Cocoa Essence, per doz	1 40

Chocolates—

Mexican, 1/4, 1/2 in 10 lb bxs	30
Queen's Dessert, "	40
Vanilla, "	35
Sweet Caracas, "	32
Chocolate Powder, 15, 30 lb bxs	25
Chocolate Sticks, per gross	00
Pure Caracas (plain) 1/4, 1/2 lbs	40
Royal Navy (sweet)	30
Confectioners', in 10 lb cakes	30
Chocolate Creams, in 3 lb bxs	30
Chocolate Parisien, in 6 lb bxs	30

WALTER, BAKER & CO'S

Chocolate—

Pre'm No. 1, bxs. 12 & 25 lbs each	35
Baker's Vanilla in bxs 12 lbs each	48
Caracas Sweet bxs 6 lbs each, 12 bxs in case	31
Eagle, sweet & spiced, bxs 12 lbs each	30
Vanilla Tablets, 416 in box, 24 bxs in case, per box	3 50
Spanish Tablets, 100 in box, 12 bxs in case	2 87

German Sweet Chocolate—

Grocers' Style, in cases 12 boxes, 12 lbs each	23
Grocers' Style, in cases 24 boxes, 6 lbs each	23
48 Fingers to the lb., in cases 12 bxs 12 lbs each	23
48 Fingers to the lb., in cases 24 bxs 6 lbs each	23

Cocoa—

Pure Prepared boxes, 12 lbs each	36
Cracked, boxes, 20 lbs each, 1 lb and assorted papers	28
Cracked, in bxs, 12 lbs., each, 1/2 lb. papers	28
Cracked, in bags, 6, 10 & 25 lbs each	28
Cocoa and shells, 12s and 25s	25

Breakfast Cocoa—

In bxs, 6 & 12 lbs., each, 1/2 lb. tins	40
In boxes, 12 lbs., each, 1 lb. tins, decorated canisters	43

Broma—

In boxes, 12 lbs., each, 1/2 lb. tins	37
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GIBSON & GIBSON'S

	per lb
Sydney Gibson's Cocoa, 1/4's	0 30
Soluble Cocoa bulk in boxes	0 18
Prepared do	0 22
Sydney Gibson's Chocolate, 1/4's	0 30
and 1/2's	0 30
Gibson's Rock do 1/2's and 1/4's	0 30
Dr. Clarke's do 1/2's	0 40
Confectioners' Pure Chocolate	0 30
10 lb. blocks	1 00
Vanilla choc. sticks, per gross	0 30
Gibson's Icina, 1/2's, 4 doz. in case	1 35
Gibson's Icina, 1 lb 2	2 40

COFFEE.

GREEN

	c. per lb.
Mocha	32, 35
Old Government Java	30, 33
Rio	22, 23
Plantation Ceylon	29, 31
Porto Rico	24, 28
Guatemala	24, 26
Jamaica	22, 23
Maracaibo	24, 26

WHOLE ROASTED OR PURE GROUND.

ELLIS & REIGHLEY'S.

	c. per lb
Java	33, 34
Java and Mocha	34, 36
Plantation Ceylon	35
Arabian Mocha	37
Santos	28, 28
English Breakfast	16, 24
Royal Dandelion in 1 lb tins	26

TODHUNTER, MITCHELL & CO'S

Excelsior Blend	33
Our Own	31
Laguayra	29
Mocha and Java	32, 33
Java, Standard	33
" Old Government	30, 32
Arabian Mocha	36
Santos	28

J. W. COWAN & CO.

Standard Java in sealed tins, 25 and 50 lbs.	30
Standard Imperial in sealed tins, 25 and 50 lbs.	32
Standard Blend in sealed tins, 25 and 50 lbs.	33
Ground, in tins, 5, 10, 15 and 25 lbs.	20, 30
Say's Parisien, in 1/2 and 1 lb tins	30

EXTRACTS.

Dalley's Fine Gold, No. 8, per doz.	\$0 75
" " " " 1, 1 1/2 oz.	1 25
" " " " 2, 2 oz.	1 75
" " " " 3, 3 oz.	2 00

FLOUR AND MEAL.

	per bbl.
Flour, Manitoba Patent	6 25 6 40
" Ontario patents	5 25 5 75
" Straight Roller	4 80 4 85
" Extra	4 40 4 60
" Low grades	2 50 4 50
" Strong bakers'	5 90 6 10
Oatmeal, standard, bbls	5 75
" granulated,	5 75
" rolled	6 00
Rolled Oats	6 00
Bran, per ton	13 00 14 00
Shorts	18 00
Cornmeal	4 00 4 40

FLUID BEEF.

JOHNSTON'S, MONTREAL.

	per doz.
Cases, No. 1, 2 oz tins	\$2 75 \$3 00
" No. 2, 4 oz tins	4 50 5 00
" No. 3, 8 oz tins	8 00 8 75
" No. 4, 1 lb tins	12 60 14 25
" No. 5, 2 lb tins	25 00 27 00

FRUITS.

FOREIGN. c. per lb.

Currants, Provincial, bbls	6 1/2, 6 1/2
" " " " bbls	6 1/2, 6 1/2
" " " " cases	6 1/2, 6 1/2
" Filiatras, bbls	6 1/2, 6 1/2
" " " " bbls	6 1/2, 6 1/2
" " " " cases	6 1/2, 6 1/2
" Patras, bbls	6 1/2, 6 1/2
" " " " bbls	7 1/2, 7 1/2
" " " " cases	7 1/2, 7 1/2
" Vostizzas, cases	7 1/2, 8 1/2
" " " " cases	7 1/2, 8 1/2
5-crown Excelsior (cases)	9 1/2, 9 1/2
" " " " cases	9 1/2, 9 1/2
Dates, Persian, boxes	5 1/2 6
Figs, Elemes, 14 oz., per box	10 12
" 10 lb boxes	12 1/2 13
" 20-lb	15 16
" Seven-Crown	18
Prunes, Bosnia, hlds	7 1/2 8
" " " " cases, new	8 1/2 10 1/2
Raisins, Valencia, off stalk,	6 6 1/2
Selected	7 1/2 8
Layers	8 1/2 9
Raisins, Sultanias	16, 18
" Eleme	7 1/2 8
" Malaga:	
London layers	2 70 3 00
Loose muscatels	2 35 2 75
Imperial cabinets	3 25 3 50
" qrs., flat	1 00
Connoisseur clusters	4 00 4 25
Extra dessert	4 75 5 00
" " qrs.	1 50
Royal clusters	6 00 6 50
Fancy Vega cartoons	2 75
Black baskets	4 00 4 25
" qrs	1 30 1 35
Blue " qrs	4 75 5 00
" " qrs	1 50 1 60
Fine Dehesas	7 00 7 25
" " qrs	2 00 2 25
Lemons, Malaga	4 00
" Palermos	4 50
" Messina	5 50

Oranges, Floridas	4 00 5 00
" Messinas	3 00 4 00
" Valencias	5 50 6 00
" River seedlings	4 50

DOMESTIC.

Apples, Dried, per lb	0 08 1/2 0 09
do Evaporated	0 12 1/2 0 13

GLASSWARE.

TAYLOR, SCOTT & CO.

	c. per doz
Lamp Chimneys, O	32
" " A	35
" " B	45

GRAIN.

Wheat, Fall, No. 2	1 13 1 14
" Red Winter, No. 2	1 12 1 14
" Spring, No. 2	1 04 1 06
" Man Hard, No. 1	1 16
" No. 2	47 1/2 49
Oats, No. 2, per 34 lbs.	56 59
Barley, No. 2, per 48 lbs.	55 56
" No. 3, extra	53 54
" No. 3	80 81
Rye	78 80
Peas	77 78
Corn	77 78

HAY & STRAW.

Hay, Pressed, "on track	8 50 10 50
Straw Pressed, "	5 00 7 00

LARD.

"FAIRBANK'S" REFINED COMPOUND.

In Butter Tubs	0 08 1/2
Fancy	0 09
3-hoop pails	0 09 0 09 1/2
60 lb. cases of 3 lb., 5 lb., and 10 lb. tins, per lb	0 10

MUSTARD.

ELLIS & REIGHLEY'S.

	cts
Durham, Fine, in 1/2 and 1 lb tins	25
" per lb	22
" Fine, in 1 lb jars	70
" Fine, in 4 lb jars	30
" Ex. Sup., in bulk, per lb	20
" Superior, in bulk, per lb	15
" Fine,	
COLMAN'S AND KEEN'S	
In 4 lb jars	75
In 1 lb jars	25
D. S. F., in tins, per lb	41
" in 1/2 lb tins	42
" in 1/4 lb tins, per lb	44
D. F. in 1/2 lb tins, per lb	26
" " " "	28

NUTS.

	per lb.
Almonds, Ivica	14 15
" Tarragona	16 17
" Formigetta	35 37
Almonds, Shelled Valencias	45, 55
" Jordon	12 13
Brazil	6 00 6 50
Cocconuts	11 11 1/2
Filberts, Sicily	12 13
Filberts, Oblong	9 10
Peanuts, roasted	17 18
" green	12 13
Walnuts, Grenoble	12 13
" Bordeaux	12 13
" Naples, cases	13 1/2
" Marbots	13 1/2
" Chilis	12 13

Toronto Biscuit and Confectionery Co's

SODAS

Are giving unusual satisfaction.

Ask for the Yellow Boxes with Red Label, and take no other. Send for Price List to 7 FRONT ST. E., TORONTO.



Prices current, continued—

PICKLES & SAUCES.

BRYANT, GIBSON & CO'S. TORONTO

PICKLES.

John Bull, mixed, in bulk	\$0 60
" Chow Pic'le, in b'lk	65
" Mixed & Chow-Chow p'ts	2 15
" Mixed & Chow-Chow q'ts	3 25
" 16 g.	1 90
Horse Radish, bottles, per doz	2 25

SAUCES.

John Bull, kegs, per gal.	1 25
" 1 pt. bottles, per doz	1 25
" 1 pt. bottles, per doz	1 25
(according to quantity) 90c to	1 00
Devonshire Relish, kegs p. gal	1 75
" 1 pt. bottles,	1 25

Niagara Tomato, kegs, per gal	1 25
" Reputed pints	1 25
Terry's Candied Peels. c. per peels	16
Lemon, 7 lb boxes.	16
Orange.	18
Citron	30

CROCK & BLACKWELL'S.	
Pickles, all kinds, pints, per doz	3 25
LEA & FERRIN'S. per doz.	
Worcester Sauce, 1 p'ts. \$3 60	\$3 75
" pints 6 25	6 50

PRODUCE.

DAIRY.

	Per lb
Butter, creamery, rolls	\$0 00 \$0 00
" tub.	
" dairy, tubs, choice	0 16 0 18
" medium	0 12 0 14
" low grades to com.	0 05 0 10
Butter, pound rolls.	0 18 0 21
" large rolls.	0 14 0 16
" store crocks	0 15 0 18
Cheese.	0 11 0 11½

COUNTRY

Eggs, fresh, per doz.	0 11½ 0 12
" limed	
Beans	1 50 1 70
Onions, per bbl.	2 50 3 00
Potatoes, per bag on tr'k	1 00 1 05
Hops, 1889 crop	0 15 0 18
" 1890	0 35 0 38
Honey, extracted	0 08 0 10
" section	0 14 0 16

PROVISIONS.

Bacon, long clear, p. lb.	0 08½
Pork, mess, p. bbl.	15 50 17 00
Hams, smoked, per lb.	0 11 0 11½
" pickled	

Bellies	0 10½ 0 11
Rolls	0 09 0 09½
Backs	0 10½ 0 11
Lard, Canadian, per lb.	0 09½ 0 09½
Hogs.	6 25 6 50
Tallow, refined, per lb.	0 05½ 0 06
" rough.	0 05 0 02

RICE, ETC.

	Per lb
Rice, Aracan	3½ 4c
" Patna	5, 5½
" Japan	5, 5½
" extra Burmah	3½ 4
Grand Duke	6½ 7½
Sago	4½ 5½
Tapioca.	5½ 6½

SPICES.

GROUND.

	Per lb.
Pepper, black, pure.	\$0 20 \$0 22
" fine to superior	12 18
" white, pure	32 35
" fine to choice	25 30
Ginger, Jamaica, pure.	25 27
" African.	18
Cassia, fine to pure	18 25
Cloves.	25 40
Allspice, choice to pure.	12 15
Cayenne.	30 35
Nutmegs, "	75 1 20
Mace.	1 00 1 25
Mixed Spice, choice to pure.	30 35
Cream of Tartar, fine to pure	25 37

STARCH.

EDWARD & BURGH STARCH MFG. CO.

MONTREAL.

BRITISH AMERICA STARCH CO.

BRANTFORD.

	c. per lb.
No. 1 Laundry, 4 lb cartons.	5½c
Canada Laundry	4½
Silver Gloss, crates	6½
Lily White, crates	6½
Silver Gloss, 1 lb chromos.	6½
Lily White, 1 lb chromos.	6½
Satin, Starch 1 lb chromos.	7½
Brantford Gloss, 1 lb chromos.	7½
No 1 Laundry, barrels & halves	4½
No 1 Prepared Corn	7½
Canada Corn	6½
Challenge Corn	6½
Rice Starch, 1 lb.	9
Cube, 1 lb.	7½

KINGSFORD'S OSWEGO STARCH.

Pure Starch—	
40-lb boxes, 1, 2, and 4 lb. pack'g's	8
36-lb boxes, 3 lb. packages	8

12-lb "	8½
38 to 45-lb boxes.	8
Silver Gloss Starch—	
40-lb " 1, 2 and 4 lb packages.	9
40-lb " 1 lb package	9½
40-lb "	10
40-lb " assorted ½ and 1 lbs.	9½
6-lb " sliding covers	9½
38 to 45 lb boxes.	9

Oswego Corn Starch—for Puddings,

Custards, etc.—

40 lb boxes, 1 lb packages.

20

SUGAR. c. per lb

Granulated, 15 bbls or over.	6½
" less than 15 bbls	7
Paris Lump, bbls	7½
" less than a bbl	7
Extra Ground, bbls	8
" less than a bbl.	8½
Powdered, bbls	7
" less than a bbl.	7½
Extra bright refined	6 6½
Bright Yellow	5½ 6
Medium	5½ 5½
Brown	5.05 5.10
Raw Jamaica, in bags.	

SYRUPS AND MOLASSES.

SYRUPS.

	Per lb.	bbls. ½ bbls
Redpath's "D"	1 65	1 70
Redpath's "B"	3½	3½
" "VB"	3½	3½
" Extra V.B.	3½	3½
" Ex. Sup.	4	4
" XXX Sup.	4½	4½
Corn Syrup	4½	4½

MOLASSES.

	Per gal.
Trinidad, in puncheons.	35, 40c
" bbls	40, 42
" ½ bbls	42, 44
New Orleans, in bbls	45, 45
Porto Rico, hdds.	38, 45
" barrels	42, 47
" ½ barrels	44, 49

TEAS.

GREENS.

	Per lb
Gunpowder—	
Cases, extra firsts	42, 50c
Half chests, ordinary firsts	23, 38
Cases, sifted, extra firsts	42, 50
Cases, small leaf, firsts	35, 40

Young Hyson—Moyunes	
Half chests, ordinary firsts.	22, 38
" seconds	20, 22
" common	18, 20
PING SUYEE.	
Half chests, firsts.	28, 32
" seconds	28, 22
Half Boxes, firsts.	28, 32
" seconds	20, 22

JAPAN.

Half Chests—	
Choicest	38, 40
Choice	32, 36
Finest	28, 30
Fine	25, 27
Good medium	22, 24
Medium	19, 20
Good common	18, 19
Common	16, 17
Nagasaki, ½ chests Pekoe	20, 22
" Oolong	17, 18
" Gunpowder	18, 20
" Siftings	8, 12½

CONGOUS.

Half chests, Kaisow, Moning.	52, 55
Caddies and half chests	15, 50
Cadies, Pakling and new makes	18, 50
SCENTED ORANGE PEKOE.	
Boxes, Foochow and Canton	28, 60

OOLONG.

Half chests Formosa	34, 50
Caddies	36 55

ASSAMS.

Chests and half-chests Pekoe	27 40
No. 1 Finest Assam Pekoe	40
2 Assam Broken Pekoe	35
3 Assam Pekoe Souchong	25

TOBACCO AND CIGARS.

British Consols, 4's; bright twist,	
5's; Twin Gold Bar, 8's	62c
Ingots, rough and ready, 7's	59
Laurel, 3's	52
Brier, 7's	50
Index, 7's	45
Honeysuckle, 7's.	53
Napoleon, 8's.	49
Royal Arms, 12's	40
Victoria, 12's	48
Brunette and Lovely, 12's.	45½
Prince of Wales, in caddies.	46½
" in 75 lb boxes	46
Bright Smoking Plug Myrtle, T & B, 3's	55
Lily, 7's	48
Diamond Solace, 12's	45
Myrtle Cut Smoking, 1 lb tins	65
1 lb pg, 6 lb boxes	65
oz pg, 5 lb boxes.	65

KINGSFORD'S OSWEGO STARCH

PURE AND SILVER-GLOSS CORN STARCH
FOR THE LAUNDRY! FOR THE TABLE
THE STANDARD OF EXCELLENCE ABSOLUTELY PURE

FOR SALE BY ALL LEADING JOBBERS IN CANADA

T. KINGSFORD & SON.
OSWEGO, N.Y.



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Wholesale Dry Goods Importers,

HAMILTON, - - - ONTARIO.

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PARASOLS—See our Range. Some beautiful novelties.

FLOUNCINGS—Swiss and Cambric, from 24c. up.

PRINTS—Special new lot of the latest grounds and prettiest designs, just received.

SEND FOR SAMPLES OF OMISH Prints.

HOUSE FURNISHINGS—Carpets, Curtains, etc. Big variety.

LETTER ORDERS—Best lines selected in filling.

STOCK CLEAN.

TERMS LIBERAL.

PRICES CLOSE.

Prices current, continued—

GLOBE TOBACCO COMPANY. CUT SMOKING TOBACCO.	
	Per lb.
The Old Flag, ½ lb. in 5 lb. boxes.	66c
" " 1 lb. Fancy Tins.	66c
" " 1 " " " " " "	36c
Gold Flake, 1-5, 6 lb boxes.	65c
" " 1, 5 " " " " " "	75c
" " 1-10, 5 " " " " " "	65c
" " 1 " fancy tins.	36c
" " 1 " " " " " " "	72c
" " 1 " glass jars.	60c
Hand Made, 1-5, 6 lb boxes.	63c
" " 1 " " " " " " "	63c
" " 1 " fancy tins.	35c
" " 1 " " " " " " "	35c
" " 1 " glass jars.	70c
GRANULATED SMOKING TOBACCO.	
Uncle Tom, 1-5, 6 lb boxes.	40c
" " 1-10, 6 lb " " " "	4 c
LONG CUT SMOKING TOBACCO.	
Wig Wag, ½, 6 lb boxes.	36c
" " 1-5, 6 lb " " " "	38c
" " 1-10, 6 lb " " " "	40c
FINE CUT CHEWING TOBACCO.	
Golden Thread, 5 & 10 lb pails.	90c
" " 3 " " " " " " "	85c
Victoria, " " " " " " "	70c
High Court, " " " " " " "	65c
Jersey Lilly, " " " " " " "	60c
Golden Thread, 1-16 " Foil in ½ gro.	9 00
Solace, 1-16 " Foil in ½ gro.	6 00
boxes, per gross	6 00
CIGARS—S. DAVIS & SONS, Montreal.	
	Per M
Madre E' Hijo, Lord Landsdowne	\$60 00
" " Panetelas	60 00
" " Bouquet	60 00
" " Perfectos	85 00
" " Longfellow	85 00
" " Reina Victoria	80 00
" " Pins	55 00
El Padre, Reina Victoria	55 00
" " Reina Vict., Especial	50 00
" " Conchas de Regalia	50 00
" " Bouquet	55 00
" " Pins	50 00
" " Longfellow	80 00
" " Perfectos	80 00
Mungo, Nine	35 00
Cable, Conchas.	30 00
Queens	29 00
Cigarettes, all Tobacco—	
Cable	7 00
El Padre	11 00
Mauricio	15 00
DOMINION CUT TOBACCO WORKS, MON- TREAL.	
	Per M.
Athlete	\$7 50
Puritan	6 25
Sultana	5 75
Derby	4 00
B. C. No. 1	4 00
Sweet Sixteen	3 50
CUT TOBACCOES.	
	per lb
Puritan, ½ lb pkg., 5 lb boxes.	65
Old Chum, ½ lb pkg 5 lb boxes	65
Old Virgin, 1-10 lb pkg., 10 lb boxes	57
Gold Block, ½ lb pkg., 5 lb boxes	65
CIGARETTE TOBACCO.	
B. C. N. 1, 1-10, 5 lb boxes	78
Puritan, 1-10, 5 lb boxes	80
Athlete, per lb.	1 10
SOAP.	
Ivory Bar, 1 lb. bars.	5 ½
Do. 2, 6-16 and 3 lb bars	5
Primrose, ½ lb bars, wax W	4 ½
" " 1 " " " " "	4 ½
John A. cake, wax W. per doz	42
Mayflower, cake, " " "	42

Gem, 3 lb bars per lb.	3 ½
" " 13 oz, 1 and 2 lb. bars	3 ½
Queen's Laundry, per bar.	5 ½
Pride of Kitchen, per box.	2 75
Sapallo, ½ gross boxes	3 25
" " per gross, net cash	12 00

TOILET SOAP.

TAYLOR, SCOTT & CO.

	per doz.
Baby's Own, ½ doz boxes	\$1 25
Our Boys, ½ " "	1 25
Sea Foam, ½ " "	75
London Bouquet, ½ " "	60
Oatmeal, 1 " "	85
Paris Assorted, ½ " "	60
Albert Oatmeal bar, 2 doz. boxes	0 75
White Castile bar, 2 doz. boxes.	0 75
Fatherland, ½ doz boxes.	5 00

WOODENWARE.

	per doz.
Pails, 2 hoop, clear No. 1.	\$1 70
" " 3 " " " " "	1 90
Pails, 2 hoops, clear No. 2.	\$1 60
" " 3 " " " " "	1 80
" " 3 " painted " " "	1 80
Tubs, No. 0.	9 50
" " 1.	8 00
" " 2.	7 00
" " 3.	6 00
Washboards, Globe.	\$1 90
" " Water Witch.	1 40
" " Northern Queen.	2 25
" " Planet.	1 70
" " Waverly.	1 60
" " X X.	1 50
" " X.	1 30
" " Single Crescent.	1 85
" " Double.	2 75
" " Jubilee.	2 25

	per case.
Matches, 5 case lots. Single cases	
Parlor.	\$1 75
Telephone.	4 05
Telegraph.	4 30
French.	3 60

	per doz.
Mops and Handles, comb.	1 25
Butter tubs.	\$1 60
Butter Bowls, crates as'd	3 60

CLOTHES PINS.

5 gross, per box.	0 75
4 gross, " "	0 85
6 gross, " "	1 20

CHAS. BUECKH & SONS.

	per box
5 gross, single and ten box	
lots.	0 75
Star, 4 doz. in package	0 85
" " 6 " " " " "	1 25
" " 4 " " " " "	0 90

INDURATED FIBRE WARE.

½ pail, 6 qt.	\$4 00
Star Standard, 12 qt.	4 50
Milk, 14 qt.	5 50
Round bottomed fire pail, 14 qt.	5 50
Tubs, No. 1	15 50
" " 2	13 25
" " 3	11 00
Nests of 3	3 40
Keelers No. 1	10 00
" " 2	9 00
" " 3	8 00
" " 4	7 00
Milk pans.	3 25
Wash Basins, flat bottoms.	2 75
" " round " "	3 00
Handy dish	3 75
Water Closet Tanks	18 00

DURABLE PAILS AND TUBS

WM. CANE & SONS, MANUFACTURING CO.
NEWMARKET.

	Per doz.
Steel hoops, painted and grain'd	2 20
Brass hoops, oiled and varnish.	3 25
No 1 tubs	9 50
No 2 " "	8 50
No 3 " "	7 50

BARM YEAST.

	per box
3 doz. 5c. packages, in boxes.	1 00
3 doz. 10c. " " "	1 95
1½ " 10c. and 3 doz. 5c. packages	2 00
in assorted boxes	2 00

"OUR NATIONAL FOODS."

	pkg. doz.
Desiccated Wheat.	4 lb. \$2 35
" " Rolled Oats.	4 " 2 35
Snow Flake Barley.	4 " 2 35
Dessicated Rolled Wheat.	3 " 2 25
Buckwheat Flour, S. R.	4 " 2 25
Prepared Pea Flour.	2½ " 2 00
Baravena Milk Food.	1 " 3 53
Patent Prepared Barley	1 " 2 00
Patent Prepared Groats	1 " 1 50
Gluten Flour.	4 lb. 3 00
Farina, very choice.	1½ lb. 1 40

HARDWARE, PAINTS AND OILS.

CUT NAILS, from Toronto:

10 dy. to 60 dy	2 35	2 40
8 dy. and 9 dy	2 65	2 70
4 dy. to 7 dy	2 90	2 95
3 dy. " " " " "	C.P.	3 95
3 dy. " " " " "	A.P.	3 45

HORSE NAILS:

"C" 50 and 10 per cent. to 60 and 5

from list.

HORSE SHOES:

From Toronto, per keg.. 3 60 3 75

SCREWS: Wood—

Flat head iron 7 7 ½ p.c. dia.

Round " " 7 7 ½ p.c. dia.

Flat head brass 7 7 ½ p.c. dia.

Round head brass 70 p.c.

WINDOW GLASS: [To find out what

break any required size of pane comes

under, add its length and breadth to-

gether. Thus in a 7x9 pane the

length and breadth come to 16

inches; which shows it to be a first-

break glass, i.e., not over 25 inches in

the sum of its length and breadth.]

1st break (25 in and under)..... 1 45

2nd " (26 to 40 inches)..... 1 35

3rd " (41 to 50 ")..... 3 40

4th " (51 to 60 ")..... 3 70

5th " (61 to 70 ")..... 4 00

ROPE: Manila..... 0 14 0 14 ½

Sisal..... 0 10 ½ 0 11

BINDER TWINE:

Crown Brand (from factory)..... 11

Red Cap " " " " " "

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ST. LAWRENCE SUGAR REFINING CO'S
GRANULATED
AND YELLOWS
AND SYRUPS
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Material whatsoever is used in the manufacture of

OUR GRANULATED.

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MONTREAL.



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Compressed Corned Beef. Ox and Lunch Tongue.
Pure Lard a Specialty.

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30	"Ideal"	30
25	"Royal"	25
20	"Anchor"	20
15	"Crown"	15

Handled by all first-class grocers and we warrant them to give satisfaction in every respect.

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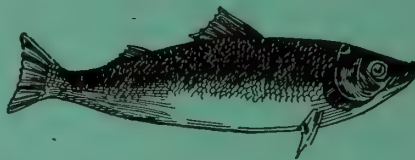
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Sells itself after one Trial. Prices Current.



Fraser River Salmon

"ROYAL"
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brands of canned salmon. We pay special attention to consignments placed in our charge.

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Is Stronger and More
Economical
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It Does Not Stain the Linen.

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Dealers will consult their best interests by waiting for our Travellers.

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" " Seltzer Water.
FOR SALE BY
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By our New Process the meal is partly cooked and is easily digested.

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MARTIN BROS.,
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VOL. V.

TORONTO, MAY 29, 1891.

No. 22

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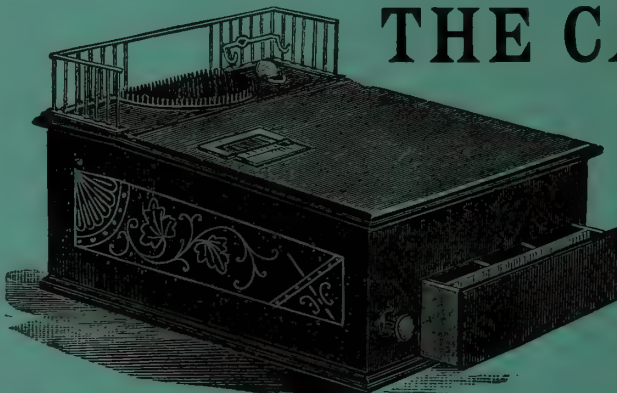
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J. B. McLEAN & CO., (Ltd.)
PUBLISHERS.

115 ST. FRANCOIS XAVIER STREET,
MONTREAL.

6 WELLINGTON STREET WEST,
TORONTO.

Vol. V.

TORONTO, MAY 29, 1891.

No. 22

SPECIAL TO OUR READERS.

As the design of THE CANADIAN GROCER is to benefit mutually all interested in the business, we would request all parties ordering goods or making purchases of any description from houses advertising with us to mention in their letter that such advertisement was noticed in THE CANADIAN GROCER.

OUR MONTREAL OFFICE.

Our Montreal Office is located at 115 St. Francois Xavier St. Our representative, Mr. G. Hector Clèmes, will be pleased to have subscribers and advertisers call upon him there. He will also pay special attention to gathering business items and attending generally to the interests of this paper.

NOTICE TO OUR ADVERTISERS.

Of late, owing to the greatly increased circulation and number of pages of THE CANADIAN GROCER, we have to send part of the paper to press two days earlier than in the past. We would, therefore, ask our advertisers to have all changes of advertisements reach this office not later than Tuesday afternoon in order to insure insertion that week.

If the duty on raw sugar be removed, there will no doubt be a considerable quantity imported to go directly into consumption. The British West Indies, with whom we aim to establish trade connections, place considerable store upon their bright sugars as well as the grades for refining purposes, and any successful arrangements we make to attach the trade of Jamaica will probably have to involve the free access to our markets of those bright raws. The only consideration likely to stand in the way of removing the duty from these brighter grades of raw is the protection of our refiners.

Unless the trade should follow a different course from that taken by the majority of the grocers of the United States, the removal of the duty from sugar will be a matter of indifference to them. The cheapening of sugar ought to be favorable to the in-

creasing of profits, but it has not been so in the case of the bulk of the trade in the United States. Since the abolition of the duty in that country retailers have in most cases been selling as if they had only got a step closer towards a demonstration of the theorem that sugar should be sold without a profit or perhaps at a loss. The further the price recedes under economic changes, the more shadowy grows the profit on sugar. The experience of the United States trade is more than likely to be the experience of the Canadian trade if we too get our raw sugar duty-free. Why is this? It can be accounted for only by the law of contraries. Just when the circumstances are the most favorable for making a fair profit on sugar, the retailers' selling prices are the closest to the cost line. There is no other class of goods involving so much labor in the handling, there is no other on which shorter time is given or on which prompt payment is exacted. Why should it be a sacrifice commodity with the retailer? Unless the trade intend to recompense themselves more liberally for the outlay of money and trouble necessitated by the handling of sugar, they can have no object in desiring the removal of the duty. They should pull together to maintain prices that will compensate them for carrying sugar in stock. They cannot begin their preparations too soon, so as to be ready for any change that may be announced in the next few days.

* * * *

Railways are nearly as potent to affect prices as are governments. An alteration in their freight rates raises or lowers prices as a change in the tariff does. They can therefore render local protection and impose a tax upon remoter competitors. An instance of this effect is exhibited in the British Columbia sugar trade. The freight on sugar

brought from the east has been advanced by the transcontinental lines. The rate was formerly \$1 per hundred-weight from Montreal, and \$1.15 per hundred-weight from Halifax. After the starting of the Vancouver refinery these rates were raised—the former 15c., the latter 20c. This, of course, is not likely to please either the eastern refiners or the British Columbia consumers. It is not the usual course of a railway to increase freight rates on any commodity from outside points when local production of that commodity is started. The railway in such cases not uncommonly lowers rates for the preservation of its own carrying trade. It is anomalous in this case that it does the very opposite. Such a favoring policy would seem to be inexplicable on any other hypothesis than that the railway company owned the refinery. What would further lend probability to that supposition is the fact that the prices of Vancouver granulated are quoted lower at Winnipeg than they are at Vancouver, which seems again to be due to freight discrimination in favor of Vancouver sugar, which begins to be met at Winnipeg by the strongest competition from the east.

* * * *

The failures have been very much fewer among the Canadian grocery trade this spring and during the latter part of the past winter than they have been in the corresponding part of past years. The business done has also been considerably below the average. These two facts appear not to go well together, as failures are supposed to be numerous according as business is dull. But the dullness of trade is not the supreme cause of failures among grocers. With a certain class there is no time so prolific of failures as when business is liveliest. Then they are prodigal of profits, they slaughter prices unsparingly and wax poorer the more they do. There are more of this class fail probably in good times than in bad times. The dullness of trade has taught men to be conservative for several months past, and the strain of shortened time has been helpful in enforcing the lesson.

MEN OF THE TIMES.

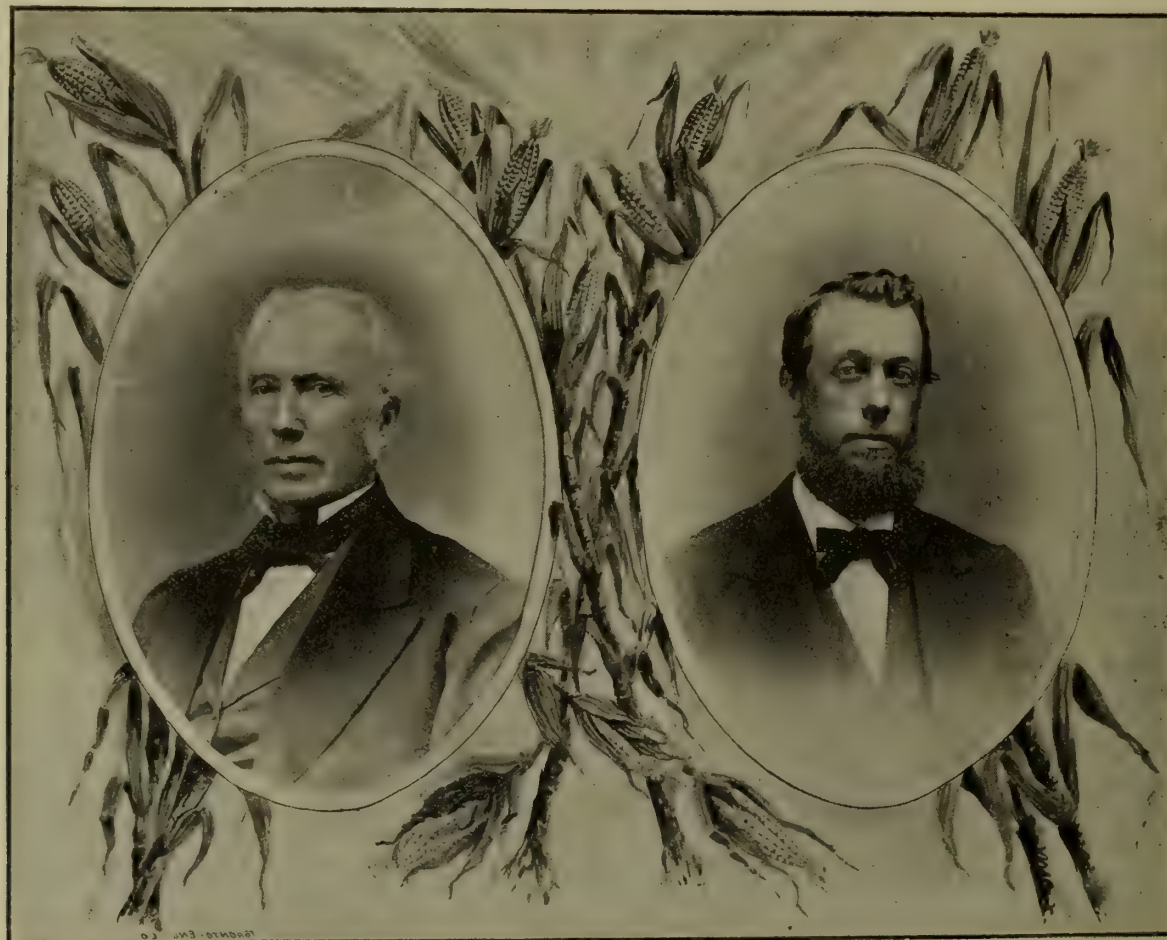
THOMAS AND THOMSON KINGSFORD.

Men may come and men may go,
But I go on forever.—TENNYSON.

Thomas Kingsford, renowned as the originator of the process for extracting starch from Indian corn, was born in Kent, England, in 1799, and died in Oswego, in 1869. According to tradition, the family name originated in the reign of King John, that monarch having been borne across a stream on the back of a subject, who was ever after-

America in the making of textile fabrics was as limited as the manufactures themselves, though in Great Britain the development of the cotton manufacture and of calico printing had created a demand, which was recognized in 1796, by the British Society of Arts, in giving their prize medal to Mrs. Gibbs of Portland, for her discovery of the *arum maculatum* as a fruitful source of starch. Its extensive modern consumption in the laundry dates from the reign of Queen Elizabeth, noted for the enormous ruffs fashionable with both sexes. It was applied in the last century by the perfumers in making their hair powders while the coiffure was so

the Grecian Archipelago. The fertile mind of Mr. Kingsford foresaw the prospect of improvement. He noticed the quality of our Indian corn and how easily it could be raised, and suggested to his employers the practicability of extracting starch from it. They were manufacturing from wheat and were satisfied. He determined in 1841 to test the value of his ideas. Beginning by processes similar to those applied to wheat, he attempted without success to separate the starch by soaking Indian corn meal and washing it through sieves. No better results were accomplished by soaking shelled corn for several days in the lye of wood



THOMAS KINGSFORD.

THOMSON KINGSFORD.

wards designated as King's-ford. Thomas Kingsford crossed the ocean in 1831, bringing with him good character, resolute purpose, strong common sense, and considerable scientific knowledge, especially of practical chemistry, which he had studied in extensive chemical works in England. In 1832, he went to work as a common hand at William Colgate & Co's starch factory at Harsimus, N. J. This firm was one of the largest engaged in that manufacture, then in its infancy in the States. Not many years before, the production of starch was nearly confined to the family. An inferior article was produced for laundry purposes, mainly from the potato, which readily yields its twenty per cent. of starch. The use in

important a part of the toilet in the reigns of Queen Anne and the Brunswick kings. It was also used with indigo to stiffen and clear linen. The sumptuary laws in the early part of the century prohibited its employment for other purposes. It had been extracted from various articles. Starch is a common organic vegetable principle. Sago, tapioca and arrowroot, all of them nearly pure starch, are well known as articles of food. It can be procured in various degrees of excellence from all the cereals, but with some of them the difficulty and expense prevent the possibility of satisfactory profit. For 1800 years the best starch had been obtained from wheat. Pliny speaks of the wheat starch made in the island of Chios in

ashes to soften the grain and reducing the whole to a pulp by the use of a mortar and pestle: he could not wash out the starch. A wood screw crusher and a paint mill were tried successively, but nothing was gained. Borrowing a rusted sugar mill, he cleaned it as well as he could and passed the soaked corn between the rollers, but experienced the additional mishap of discoloring the product. He fitted up a pair of granite rollers moved upon shafts in a frame, and by repeated operations reduced the grain to a clear pulp; but when the starch was strained, washed and settled, it was found so mixed with gluten, albumen and woody fiber, that he could not separate it by the ordinary methods. A trial of various acids followed;

then a solution of wood ash lye was added to the mixture. Without yielding to discouragement he treated another mixture with a solution of lime, still without success. Throwing this mixture into the same pail which held the lot treated with the lye solution, he racked his brain for some new process. On emptying the pail a few days afterwards he discovered a quantity of beautiful starch thoroughly separated. His experiments for perfecting the production were now pursued with enthusiasm, and in 1842 he succeeded in preparing a lot suitable for sale. The superiority of the new starch was acknowledged by the trade generally, and Mr. Kingsford decided to engage in the manufacture on his own account. In 1846 he discontinued his connection with William Colgate & Co., and formed with his son, Thomson Kingsford, who had assisted him in his experiments, the firm of T. Kingsford & Son. A small starch factory was put up at Bergen, N.J. The building soon proved too contracted for the increasing demand, and, in the fall of 1847, Mr. Kingsford accepted the overtures of parties at Auburn, N.Y., to join him in the business on a larger scale. A stock company, with a capital of \$50,000, was formed in 1848, under the State manufacturing laws, having the corporate name "The Oswego Starch Factory," and the firm of T. Kingsford & Son entered into a contract with the company for the manufacture and sale of the starch. To his son, Thomson Kingsford, the secret was alone unfolded. On the completion of the new arrangement a location better adapted to a large business was desired, and Oswego was selected as a place of superior facilities. A factory was built on the Varick Canal. The manufacture was commenced with sixty-five workmen, and during the next year the product was 1,327,128 pounds. Scrupulous care was taken that not a pound should leave the establishment that failed to reach the highest standard. Its reputation extended, and during the ensuing five years the average production exceeded 3,000,000 of pounds yearly. Additional buildings were necessary, as well as many improvements in the machinery and other appliances. The inventive genius of the son, Thomson Kingsford, was frequently brought into requisition, and the ægis of the Patent Office was sought for inventions that could be practically protected. During the five years from 1854 to 1859 the amount made was an average of about 7,000,000 of pounds yearly. The succeeding five years covered the era of depression caused by the war in sundry manufactures in which a large amount of starch was absorbed, but still the average annual figure was increasing. One other period of five years was embraced in Mr. Kingsford's life, and that was marked by the revival and extension of our manufactures and the increase of our exports. Starch had come to be employed, not merely in the making of textile fabrics and paper, but in pigments,

confectionery and a multitude of other minor industries. The corn starch for dietetic purposes, first introduced by the Oswego firm, had won its way to universal favor as a wholesome and nutritious article. For these purposes and for the laundry the Kingsford's Oswego starch was wanted at home and abroad. The sales during this period mounted up to a figure exceeding 10,000,000 pounds yearly. Other manufacturers with ample capital were making starch, and making it from the same material. While the number of starch factories in the whole country increased from 146 in 1850 to 195 in 1870, the invested capital expanded in much greater proportion, from \$692,675 to \$2,741,675. This competition, materially occasioned by the prosperity of the Kingsfords, reacted on their own movements. Though their sales were a large proportion of the whole, they had to meet continually the rivalry of the trade. It was overborne, not merely by the superiority of their article, but by every device that capital, increased from time to time, could secure for reducing the cost, and by the closest attention to the details of the business. The firm of T. Kingsford & Son and the Oswego Starch Factory acted as a unit. And the operatives were so treated that there were no strikes or contentions, and quiet, regularity and goodwill prevailed throughout the establishment. The history of the Oswego Starch Factory has been an illustration of the truth: "In union there is strength." The seal of public approbation has been set upon Mr. Kingsford's discovery and life work at the great industrial exhibitions, and wherever the product has been put in competition by the Kingsfords the highest premium has been awarded. His uprightness and business ability were recognised by the citizens of Oswego soon after he took up his abode with them, and his co-operation was sought in various public and associated movements. In 1856 Hon. Elias Root, who had been long connected in the banking business at the village of Mohawk, with General Spinner, recently treasurer of the United States, moved to Oswego, and in conjunction with Mr. Kingsford and four others, established the Marine Bank of Oswego, of which Mr. Root was the President, Mr. Kingsford the Vice-President, and John R. Noyes, the cashier. In 1864 Mr. Kingsford, in company with substantially the same parties, organized the First National Bank with a capital of \$100,000, subsequently increased to \$250,000, and was its first president. The following year the first-named bank was re-organized as the National Marine Bank, under the same officers, except that Thomson Kingsford, who was then a director, took the place of his father as vice-president. In 1868, both Thomas Kingsford and his son Thomson, who knew from experience how pure the water of the Oswego River was, united with a few other parties in the building of the Oswego Water Works, which proved a benefit much appreciated by

the people. Mr. Kingsford was not encouraged by his tastes or the exigencies of his business to cultivate the arts of political life, but he embraced heartily the principles of the Republican party, and sustained the war measures of the Administration. In 1864, he was one of the presidential electors who cast the vote of the State in favor of Lincoln. Mr. Kingsford gave with a liberal hand, both to his church and to other charitable institutions. He never turned a deaf ear to any proper appeal to his sympathies. His manners were unassuming, and he did not humble the recipients of his bounty by a word or look. At his death, which was universally mourned at Oswego, he left an example of exalted success attained by singleness of aim, well directed application and undeviating rectitude. As a discoverer, his name will ever be associated with an important industry.

Thomson Kingsford, senior member of the firm T. Kingsford & Son, was born in Kent, England, in 1828. He and his sisters joined their father at New York, who had preceded them two years. In his boyhood he exhibited great mechanical skill. At the age of fourteen, while serving an apprenticeship to the machinist and draughting business, he made a steam engine of about six horse power, which was the first used by his father in his newly discovered process of extracting starch from Indian corn. He finished his apprenticeship in 1845, and in 1846 was awarded a diploma by the American Institute for the best mechanical drawing. The same year he was admitted by his father as a partner of the firm of T. Kingsford & Son. In 1848 the machinery at Bergen was taken down and moved to the new factory at Oswego, N.Y., where it was the nucleus of the gigantic establishment which grew up under the management of T. Kingsford & Son. The reputation and sales of the Kingsfords' Oswego Starch extended so rapidly that our subject's inventive talent was never allowed to rust. New labor-saving contrivances and machinery for expediting the production were frequently required. Many models of his inventions are to be seen in the Patent Office at Washington, evincing his mechanical ingenuity and skill as a draughtsman and designer. For twenty years the business life of the father and son were interwoven, and an effect produced which probably would not have been accomplished by either single-handed. As the years of the father declined, the management devolved more and more on Thomson Kingsford, until he was prepared to take the entire supervision of the business and carry it on with an increasing ratio of success. From the death of his father in 1869 the history of the Oswego Starch Factory, under the management of Thomson Kingsford, has been a continued success.

Since 1876 the capacity of the works has been more than 21,000,000 of pounds annually, or about thirty-five tons a day—by far

the largest amount of starch ever produced by any factory on the globe. The quality has been fully sustained, and it finds a market in every civilized country. There are agencies in all parts of the United States and at many points on the continent of Europe and in Great Britain and her widely separated possessions. Its piles of structures, and the neat and commodious cottages, which have been built and paid for by the operatives from their earnings, and which cover nearly two entire wards of the city, would alone constitute a considerable town. The average number employed in the factory is between 700 and 800, though the number at times exceeds 1,000. The factory grounds occupy seventeen and a quarter acres. The main edifices, some of them seven stories in height, have together a frontage of 733 feet, and extend back 200 feet to the Oswego River. They are built in the most substantial manner, of stone, brick and iron. Besides these there are other large and well constructed buildings, as the box factory, machine shop, carpenter shop, store-houses and other smaller structures.

The Kingsford Foundry and Machine Works employ about 175 hands, and manufacture a regular line of stationary steam engines, all kinds and sizes of steam boilers, land excavators for railroad contractors, car wheels and railroad work, all kinds of mill work, water wheels, capstans, building and bridge castings, architectural iron work and general machinery. Mr. Kingsford likewise conducts a store, which, in the extent of its transactions, may be classed both as a wholesale and retail establishment. As a public-spirited citizen, as a manufacturer and financier of comprehensive views and executive force, as a strong friend with a helping hand, and as a philanthropist of deep-seated religious principle, no one at Oswego stands higher than Thomson Kingsford.

Thomas Kingsford, son of the present senior member, entered the business eleven years ago, coming direct from school, where he obtained one of the best educations that could be had. He has since worked as joint manager with his father. He is a man of the times, well liked by every person, and helps to make this great concern a success.

A BAD SYSTEM.

The iniquity of the bonus system was never better illustrated than in Brantford at the present time. There the people are jubilant at the prospect of securing the Patterson & Corbin car industry by giving a bonus, exemption from taxation, &c., and at the same time the Waterous company is, so to speak, on strike for better terms to remain. The people are evidently scared at the threat, as we find the Expositor saying: "There is no doubt Brantford is disposed to deal as generously with this company as any other place can do; and with the almost certainty of improved railroad facilities in the near future, there is no reason why the works should not be retained here." Why should not our Business Men's Association take action with a view of paying off Brantford in her own coin?

FARM IMPLEMENTS AND THE CREDIT SYSTEM.

The consolidation of the agricultural implement industry of this country, by the merging into a single company of the leading manufacturing concerns, is a movement that will have consequences to be felt more or less by all country traders. The implement makers have struck hands because their number and productive capacity have outgrown the demand. Too many of them had got into the field, and each year's output extinguished the demand not only for that year, but also for several subsequent years, agricultural implements being wares that do not need replacing yearly. The revival of the demand for stocking the country anew is a matter of four or five years' time, and the interval admits of only a sorting up trade. Profits have consequently to be large, and nothing is so destructive of profits as over-production. Combination has therefore resulted.

A cause that played an important part in bringing about combination, was the fact that the advantage in the competition waged by these manufacturers was not necessarily on the side of the biggest capital. So long as a house could keep itself going it had almost as good a chance to get a hold of trade as its rival of the greatest financial strength. If it had a good staff of salesmen and local agents it had one of the resources peculiarly valuable to an implement making concern. With such auxiliaries it might outstrip the wealthiest house engaged in the same sort of production. Hence the importance in the eyes of the wealthier concerns of a league in which the principal manufacturers should join hands. If comparative capital were as important in this as it is in most other industries there would not be so many houses to league together now, as the financially stronger would alone have survived.

The competition among these houses being supported rather by the attempts of agents to outvie one another in making sales than of exertions on the part of management to get hold of the market, was disastrous to the farmers. Men adept in the arts of persuasion, adroit in the use of arguments to inveigle the farmer into doing what he is averse to doing, have been bounding him for years, and have driven him into more extravagance than he can stand. The farmer has not been making money in recent years, though he has had all the mechanical facilities for doing so. The last generation of Canadian farmers left more wealth to their children than this one will, and with the last generation the man worked ten times harder than the man of to-day works. One reason is, that the farmer has been over-taxed for implements. The competition among manufacturers made it a necessity with them to stimulate the demand to abnormal proportions. Since machinery would not wear out fast

enough, it became the policy of the manufacturers to improve it out. Competition afforded a hot-house atmosphere to mechanical invention, and things were superseded before they were second-hand. The agents urged the farmer into buying the latest, and the farmer soon became a less desirable customer to local tradesmen than he used to be. The country merchant had to wait, because the implement men would not wait, and the credit system has become an aggravated grievance with the country merchant since the agricultural implement strife has set in. There have been more failures among country merchants than there would have been if the farmers had been left to themselves by the implement agents, and there have been more worthless book debts among the country merchants' assets.

The amalgamation of the leading companies may act as a check upon the forcing of sales, but it will be likely also to make prices higher, and will not weaken the hold which the implement makers have heretofore had upon the farmer until his machinery is paid for.

DAVIES & CO. V. GILLARD & CO.

In the matter of Davies & Co. v. W. H. Gillard & Co., in respect of alleged breach of injunction, reported in Saturday's Spectator, it is necessary to a complete understanding of the case to make some further explanation, which will be found in the following paragraph:

At Osgoode hall, Friday last, a motion was made by counsel for Davies & Co., Toronto, to commit W. H. Gillard, of this city, for breach of an injunction restraining him from selling certain property at Glencoe. W. H. Gillard & Co. had a chattel mortgage on the stock of Archibald McKellar, of Glencoe, for an amount covering their claim, \$2,800. Davies & Co., were unsecured creditors of McKellar, and they applied for an injunction to restrain Gillard & Co. from selling the stock under the mortgage. The injunction was granted and continued until the trial, which took place at the last Hamilton assizes, and resulted in judgment being entered in favor of Gillard & Co. No order was made to continue the injunction, and Gillard & Co. having won the case, were advised by their counsel, W. F. Walker, Q. C., that they were at liberty to sell the stock. This was accordingly done, and \$900 was realized from the sale. The judge, however, had ordered that judgment should not be entered until the fifth day of term—May 22. Davies & Co. claim that there was a stay of proceedings until that day, and that, therefore the sale of the stock was a breach of the injunction. The motion was dismissed, the costs reserved until after the appeal is disposed of, and Gillard & Co. were ordered to give bonds simply in accordance with the terms which they had already offered Davies & Co., so that the motion was practically useless and fruitless, except to create costs for solicitors.—Spectator.



AN OPEN LETTER PARTICULARLY SPICED FOR "M. G'S." DIGESTION.

"Grosse tete et peu de sens."

TO MARCHAND GROSSIER (?).

As you properly diagnosed, my letter to Wm. Ince, Esq., did concern the whole grocery trade, and although you might have been a little more gentlemanly in your treatment of the subject, and might at least have waited for the angel to tread before rushing in headlong, I do not know but that the rule requiring intelligent people to ignore the productions of those afraid or too modest (?) to sign their names might as well be cast aside for this occasion.

I know I am juvenile, but I would rather be juvenile than modest if being modest is being like you. Your very modest "my disapproval of open letters" is richer than anything I could possibly think of. After this let "open letters" be relegated to oblivion.

Why, oh why! did I not send my letter to "the high court," "the moguls," "the great I-ams"? Such unmitigated cheek is only born of Guild methods and Guild teachings. I had more respect for my letter. Why, I would not send your letter, dear "Grossier," before that "unselfish" body.

What business is it of yours, dear modest friend, may I ask, how Mr. Ince conducts his business? Just this, if you and one or two others in the Guild conducted your business a little more like Mr. Ince, there would be less dissatisfaction in the trade. You know so very much about it, and yet you have the assurance to speak slightly of sentiment in business. Sir, you are wrong. Many will bear me out when I say that there has been engendered between the house of Perkins, Ince & Co., and many of those with whom they deal, feelings which are above dollars and cents; and although a sordid mind, such as yours, cannot grasp such a condition of affairs as being at all possible, you should still in common decency refrain, and hide your true self for the sake of your friends.

Your father neglected some of his duties evidently, as you have not sufficient respect for the truth. You know as well as any person, I suspect, the inner nature of the growl, (or howl is it, you so politely call it?) anent reductions in time and discounts. Some houses explained why it made no difference to the retail buyer, by a consequent reduction in the prices of other goods, than those listed. Your house in all probability, still charges full prices for everything, and more if it can.

Your calumnious libel on the great party of which I am a humble member, comes well from a man who has been every thing by turns, and nothing long. You will permit me to style it from first to last as a very precious and complete lie. Nothing would give me greater pleasure than to communicate this intelligence to you personally.

Your courteous reference to my speech at the Smith banquet, is in exceeding good taste. I do not suppose you are aware that a man named Dickens once wrote a Child's History of England, which is justly esteemed by competent critics as the very best thing

extant for children. I am only too proud to follow, even a long way off, in the footsteps of Dickens; also, to know that there were children at the said banquet, and that some of them, probably, now know more Canadian history than ever before. So many of the 'trooly loil' do not know any.

Your quotation from the good Doctor is very apt, and is of course applicable to many who, mayhap, live in glass houses; you know best as a good judge and a learned youngster, and I as a juvenile gravely acquiesce. There is a stage, however, after the terrier, viz.—the bull dog. A bull of a strong calibre has now got the worshipful Guild by the throat, and like other bulls, will only loose his grip when either one or the other is dead. My dear "Grossier," you, "wearing all that weight of learning, lightly like a flower," surely choose rightly regarding your nom de plume. Marchand is right. Probably you are a merchant, if having your name on a sign board makes one, but, "Grossier," you are too candid. One of the worst traits of a guildier is being too candid; perhaps you do not know that "grossier" means dense, thick, vile, coarse, rude, uncivil, etc., etc.; perhaps it was en gros you meant to use. If so, your pen must have done despite to your intentions; who knows, perhaps correctly. My "modest" critic, when next you criticize in so charming a manner, be correct and quote correctly, as I cannot quite believe you are anything but dense, thick, and modest, especially modest. I have a far higher opinion than the other definitions would lead one to have, of the generality of grocers, wholesale and retail.

Your excessive modesty, combined with your intense loyalty and retiring disposition, make it utterly impossible for you to sign your name to a letter, which a true British citizen would not send out otherwise. Yet you prate and prattle about your British methods. I would rather be Patagonian than British, if being British is being modest and retiring like you profess to be. Sir, you deserve credit for knowing as little about a thing of which you write, as an intelligent being could. Remember these lines; they are written by a man who admires very much, "your friend," Dr. Holmes, as the Dr. would be proud to acknowledge—Professor Minto, of Aberdeen: "And I may be permitted to remind you that there is one useful character within every man's reach, a character for knowing what he is writing about."

Wishing you much success in your study of the French language and the grocery trade,
I am yours in density,

RICHARD A. DONALD.

A STORY WITH A MORAL.

In a business house, I dropped into, says a writer in an exchange, to see what was going on, I heard a good story that will bear repeating and that may interest you. The subject under discussion was advertising, and there seemed to be as many different views on the subject as there were parties present. Among the "discussers," if I may be permitted to coin the word for this occasion, was one who advertised continually, who always had something to say to his customers, and who said it both in and out of season. When he was asked why he did this, when it seemed sometimes as if it was throwing money away, he told the following: "When I was a boy and lived down in

that region in Illinois known as Egypt, I used to be very fond of going fishing, and to catch a string of croppy, with which the waters around my father's farm were filled, was my highest delight. In the neighborhood lived an old man named Sol. Quinlan, and he was as fond of fishing as I was. Sol weighed nearly three hundred pounds, was too heavy to do much walking, and fished from a flat boat made expressly for him. From the time I was old enough to know anything I had known Sol, had known that he fished, and fished often, and my respect for him grew in proportion with my acquaintance. I think one of the happiest days of my life was when Sol took me in his boat. Before that my youthful theory of fishing was that quietness was one of the essentials, but Sol was not built that way. He could not be quiet if he wanted to be. The slightest move rocked the clumsy boat, and when he reached a likely spot, where a bunch of brush peeped above the water, or a tree had fallen in, half submerged, Sol laid hold of one or the other with his grappling hook hauled the boat against the limbs with a bang, and leisurely proceeded with the business in hand. And the way he could catch fish. "Now, boy," he said this first time to me, on my saying he would scare all the fish away. "I've been fishing this 'ere creek for thirty years, nearly. I make as much noise as I want to, and I've always done it. And do you know there ain't a fish around here that don't know me, and when they hear me coming they just flock around and bite." And if you had seen the croppy he yanked out on that occasion, you would say there was reason in what he said. That talk of Sol's came to me suddenly one day when business was not looking very bright. I took it for my text, or my guide, as you will, and since then I've made as much noise in the world as I could in a business way, and I think you will all confess they do bite very rapidly on occasions, while my string is never entirely empty."

OTTAWA NEWS.

OTTAWA, May 28.

A deputation of packers consisting of Mr. J. W. Flavelle, of Gunn, Flavelle & Co., Toronto; F. W. Fearman, of Hamilton, and George Mathews, of Ottawa, accompanied by Messrs. McKay, Ryckman, Denison, Coatsworth and Stevenson, waited upon the Minister of Customs relative to the duty on mess pork. They wish a clearer definition of what constitutes mess pork, as they claim that at present the duty is constantly evaded. One suggestion made was that a uniform duty be put on all pork.

The Indian Department has decided upon the tenders for flour and general supplies for the Indians of the North-west, as follows:—

For flour—Arrow Milling Company, Birtle, for the Sioux Indians; Smith & Brigham, Moosomin, for the Crooked Lake, Muscowpetungs, File Hills, Industrial School, Qu'Appelle and Moose Mountains. Messrs. Ogilvie & Co. have the balance of the agencies for Manitoba and the Northwest. The Hudson Bay Company and A. McDonald, of Winnipeg, have been awarded the contract for bacon for both Manitoba and the territories. For general supplies the following are successful tenders: Hudson Bay Company, G. F. & J. Gault, Mackenzie, Powis & Co., Winnipeg; Morse Soap Works, Toronto; N. L. Piper & Son, Toronto.

Mr. Beausoleil is to move for documents concerning the cultivation of the sugar beet in the Dominion.

THE CANADIAN LOBSTER CATCH.

During the last twenty years, says the Montreal Gazette, the aggregate of the yearly returns of the lobster catch has been increasing, allowance being made for temporary fluctuations. In the year 1873, when the canning business began to assume unusual importance, 4,864,998 one-pound cans were packed in Canada. In 1878 this sum total had risen to 10,714,611 cans. In 1881 the returns showed a total of 17,490,523, and in 1886 of 16,434,421. In the latter year 8,662 tons were also exported alive. The number of men, boats and traps underwent a corresponding increase. By this time the attention of the Government had been called to the serious drain which so large a catch was causing to so valuable a fishery and it was deemed well that a commission should be appointed to take the whole subject into consideration. The commissioners agreed that lobster fishing in the Lower Provinces was prosecuted to an undue extent and that, unless stringent measures were adopted, the fishery, as had resulted from over-fishing on the Maine coast, would soon become extinct. They differed as to the details of the remedial measures. Some were for closing down the factories for three or even five years. A summary of the evidence given by gentlemen interested in the lobster fisheries showed that 33 were in favor of three years' closure, while 28 were against it, 38 were in favor of lease, license or area, 28 against it; 25 in favor of a short season to close on the 15th of July, and 26 against such short season.

Notwithstanding the commission's enquiry and certain improvements due to its suggestions, the problem is not yet satisfactorily solved. During the last fiscal year 11,559,994 tins or boxes were preserved, and 6,748 tons were exported alive. The total value of this catch was \$1,648,344, thus distributed: Nova Scotia, \$950,422; New Brunswick, \$333,960; Prince Edward Island, \$290,015, and Quebec, \$83,946. This result is obtained by means of 354 factories, using about 550,000 traps, and giving employment to 15,900 persons, including women and children as well as men. The latest recommendation submitted by the department to the inspectors for the improvement of the regulations include a general prohibition from July 15 to January 1, any one found fishing or canning during that interval being liable to a fine of \$50; the division of the coasts into three districts, having each its own close period; and making illegal of the possession, sale or use of females bearing ova and of the catch of lobsters of less than nine inches long save in canning time. On the other hand, the factory proprietors of New Brunswick have adopted resolutions pronouncing too short the proposed fishing season (June 12 to July 17), declaring the actual protection sufficient (a conclusion based on the increasing catches of the last two years); fixing the period from May 1 to

July 15 as the canning season, asking for the annulment of the restriction as to the length of the lobster and engaging on the part of the fishermen to do all in their power for the protection of the females and young and the amelioration of the fishery. It was also agreed that the laths of the traps should be at least 1¼ inches apart. The making of experiments with incubators in certain localities was also suggested. The foregoing instructions and resolutions indicate the difference of opinions that exists between the canners and the department, while the extracts from the commission's report show that there is considerable diversity of opinion even among experts. Our readers will also have perceived that, although, as the factory owners of New Brunswick point out, there has been an increase in the catches of 1889 and 1890 over that of 1888, the last returns show a serious falling off from the figures of 1885 and 1886. To throw from 12,000 to 16,000 persons out of employment would certainly be a serious proceeding, but the question arises whether, unless some change of policy be ere long adopted, they will soon be rendered idle by the gradual extinction of the lobster.

OLD HEADS LOOK OUT.

"Have you noticed during your travels," remarked an old knight of the road to a GROCER representative, "how many young men are now on the road? You have, eh! Well I tell you what it is, some of the old heads will have to hustle if they don't want to be supplanted. Competition in all lines was never so keen as it is at present, and travelers were never so closely watched and their doings more severely criticised by their employers. Many houses are sending out young men on trial trips, who in their enthusiasm drum up every retail store in a town whether it has a good, bad, or indifferent reputation and solicit orders. They book these orders and send them in, leaving the firms they represent to approve or reject them. By this means they get the name of being pushers, and the old head who knows the standing of every retailer, and for the sake of his employers is careful in booking orders, gets hauled over the coals or perhaps is told that his services are no longer required. This is happening almost every week, and I would like you to give this matter publicity so as to put these old heads on their guard. Things have come to this pass now, that instead of depending upon his own knowledge and judgment in not soliciting an order from a certain store-keeper, the traveler must waive that and get the order, leaving his employers to do whatever they like with it. It will shew them one thing at least, and that is, that he is pushing for business. One great fault of old travelers is that they have been so much in the habit of calling upon their old customers and neglecting new business houses, that in time they are ashamed to call upon the latter with the result that their old customers either die or fail in business, and the firm they represent having no business connection in that particular locality are forced to start a supply account. This is one of the principal causes of the failure of old heads on the road, and a word to them in season may save them from having their positions filled by younger men."

THE DRUMMER.

The drummer has an EZ way
When he SA's to sell;
He spreads before you an RA
Of samples that XL.

Then talks and talks with NRG
Until you DZ grow,
And feeling he's your NME,
An IC manner show.

You say you don't want NE thing;
No PT he displays,
Then, getting mad, say UL fling
Him out in case he stays.

He'll SQ then to take a "smile,"
And tell HS nut tale,
And thus LA your anger while
In PC makes a sale.

If you should CK place to hide
With glee he'll CQ too
And when at EV he leaves your side,
He's sold his goods—& U.

A drummer cannot CA snub,
And will XQ's a kick,
Like YZ doesn't fear a club,
And to UE will stick.

H. C. DODGE.

IT NEVER PAYS.

Traveling men find that it never pays to speak disparagingly of any town or village where they do business. The town itself may be sleepy, dull, lacking in enterprise, and the accommodation of the poorest, but those who live there, who have grown up with the place from infancy, have a local pride and interest in it, which nothing can alter. A St. Louis traveling man recently discovered this to his cost. The story as related by a friend of the victims is as follows:

My friend said he traveled from St. Louis and pulled up in a small Kansas town. He had the good luck to sell the leading merchant a big bill, but while waiting for the next train made a bad break that cost him his order. Sitting at the stove he entered into a tirade of abuse against the town asking the merchant how he could live in such a Godforsaken place, and wound up by saying he would rather spend a day in jail than in the town.

Getting up, the merchant quietly asked my friend to let him see his order book, he hastily complied with the request. The merchant turned the pages until he came to his own order, and giving the page a yank, tore it out and threw it in the fire. "Anybody having such an opinion of this town as you have, ought not to ask the merchants for orders," remarked the merchant, and the result was my friend took the next train a sadder but wiser man.—Merchant Traveler.

THE SECRET OF HIS SUCCESS.

"I declare, Jack, I can't understand why you always succeed in selling so many more goods than I do!"

"I'll tell you why it is," replied Jack; "but," he added, "it's a trade secret, and you mustn't 'give it away.'"

"Of course I wouldn't do such a thing, was the answer.

"Well, then," said Jack, impressively, "I succeed because when I'm after business I wear out the soles of my shoes more than the seat of my trousers."

THE KEY NOTE

Of the great popularity the "Hillwattee" teas and "L. P. & Co.'s" Coffees and Spices enjoy lies in the fact that these articles are of special character and excellence and can always be relied on.

Our "Specialties" this week will be bargains in Prunes, Figs, Syrups, Molasses and Japan Tea, latter from 15c. to 18c. Samples and quotations sent on application.

We are quoting Valencias very cheap also La Vierge and Shell brands of Castile soaps.

LUCAS, PARK & CO.,

Wholesale Grocers and Importers,

73 McNab St. North, Hamilton, Ont.

THE Snow-Drift Baking Powder COMPANY.

All chemical tests made of the Snow Drift Baking Powder Company's Spices and Mustards show them to be Pure, if so represented. Grocers will do well to note this fact.

The Snow-Drift Baking Powder Co.,

BRANTFORD.

KOFF NO MORE.

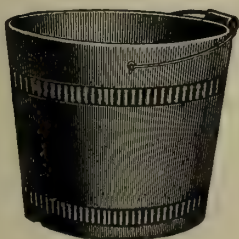
Every retailer should have them at this season of the year. Watson's Cough Drops are the best in the world for the throat and chest; for the voice unequalled. "R. & T. W." Stamped on each drop. Write

R. & T. WATSON, TORONTO,
for Prices, etc.

Mention THE GROCER.

DURABLE PAILS AND TUBS.

TRY



THEM

The Wm. CANE & SONS MANUFACTURING Co
OF NEWMARKET, ONT.,

The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood. **BEST GOODS MADE.**

Represented by

Chas. Boeckh & Sons, Toronto,
Jas. Lee & Co., Montreal.

LOCKERBY BROS., WHOLESALE GROCERS, MONTREAL, P. Q., ARE OFFERING THIS WEEK

SUGARS.
TEAS.

{ Barbadoes
and
Cuba

MOLASSES.

FINE LARGE DRY COD IN BUNDLES. BONELESS FISH IN BOXES.

Canned Salmon, Lobsters, Mackerel and Oysters.

HUDON, HEBERT & CIE., WHOLESALE GROCERS

— AND —

WINE IMPORTERS,

NO TRAVELLERS ON THE ROAD.

304, 306 St. Paul St.

148, 145 Commissioners St.

MONTREAL.

Seasonable Goods.

FRUIT PUDDING, ROSE VANILLA, LEMON,
CHOCOLATE.

A full assortment Batger's Nonpareil Jellies, 1-2 pints, pints and quarts. All flavors.

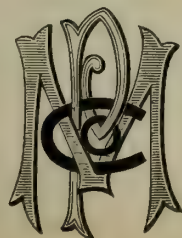
ABOVE GOODS SHOULD BE KEPT BY ALL FIRST-CLASS GROCERS.

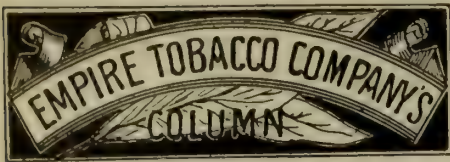
TURNER, ROSE & CO., Montreal.

BEST GOODS IN THE MARKET.

FRANKFORT, CAMBRIDGE, BOLOGNA,
CHICKEN, HAM and TONGUE
SAUSAGES.

PUT UP BY THE MOFFATT PACKING CO.,
MONTREAL.





Learn your
business
thoroughly in all
its details
and success
is certain.

Our senior partner has
been 35 years and our
junior 15 years and all
the work is done under
our own personal super-
vision.

Send for prices or a
sample caddy.

Empire Tobacco Co.,
Montreal.

MONTREAL GROCERS' ASSOCIATION

At the last meeting of the Montreal Grocers' Association, held on the 20th inst., the following resolution, a copy of which has been transmitted to and received by the secretary of the Toronto Retail Grocers' Association was passed by a unanimous vote :

Moved by Mr. A. D. Fraser, seconded by Mr. T. Demers, and resolved : "That this Association having heard read the letter of the Secretary of the Toronto Retail Grocers' Association, hereby endorses the resolution of the Toronto Retail Association ; and that we pledge them our earnest and hearty support on the line of action they have decided to take on the sugar question. Also, that a copy of the Toronto resolution be printed and forwarded to every member of our association, with the request that they adhere strictly to it."

In moving the above resolution Mr. Fraser recalled the efforts made during the past two years for breaking the wholesale combine, and said that the Toronto Association had shown itself very energetic in this struggle, and referred to the advantages of the sugar concession which there is every reason to expect it has secured by its latest movement. The Montreal Association has also advised Mr. Thackray that it will appoint delegates to attend the convention as soon as the date shall have been decided upon.

A week before, the association had met and adopted a portion of a scale of liquor prices, which had been submitted by a committee appointed for the purpose. Beer, porter and lager beer were the wet groceries upon which the trade had been sacrificing profits the most lavishly, and the committee had fixed minimum retail selling prices for these liquors that were approved by the association. At the meeting held last week it was resolved that any member known to sell below the prices agreed upon should be considered to have forfeited his membership in the association. Provision was made to have committees appointed in each of the wards to see that the prices were maintained.

THE STARCH DISCOUNTS.

The trade discounts on starch await only formal acceptance by the local guilds, and there is no doubt that will in no case be withheld. Since there is some difference of opinion as to the comparative advantage to purchasers of the respective lots which are taken as the basis of discount-grading, it may be worth while to look into the question statistically. Interest will have to be neglected in any examination of the matter, as it is impossible to fix a unit of time that shall be the same for all the trade, within which to sell a box of starch. Let common starch be the kind considered, and $4\frac{3}{4}$ c. per lb. the average price ; also let 40 lbs. represent the average box, though some boxes fall short of and some overrun that weight. The dealer who buys but one box gets no trade discount, and therefore starch

costs him $4\frac{3}{4}$ c. per lb. The dealer who buys 10 boxes gets 3 per cent off. His starch costs him therefore a little more than $\frac{1}{2}$ c. less per lb. than the man pays who buys by the single box. The man who buys in 50-box lots gets 5 per cent. discount, and pays a little less than $\frac{1}{4}$ c. per lb. below what the buyer by the single box pays. He pays not quite 1-10c. less than the man who buys in 10-box lots. The dealer who buys in 100-box lots gets 7 per cent. off, and therefore pays almost exactly $\frac{1}{2}$ c. per lb. less than the buyer of the single box ; almost 1-5c. less than the buyer of 10-box lots, and nearly 1-10c. less than the buyer of 50-box lots.

THE CONVENTION.

The executive committee of the Toronto Retail Grocers' Association met the other night and concluded not to call a special meeting of the association to consider the proposed convention, but to bring in a report at the next monthly meeting and suggest the discussion of the subject then. The executive's report will recommend the appropriation of \$200 by the association to the expense fund and the placing of this amount at the disposal of the committee that shall be charged with the preparations. The next meeting will be held on the 8th prox. and all the members ought to be present.

MUST RESPECT PRICES.

The Sunlight Soap Company has acknowledged the receipt of the information of the Toronto Retail Grocers' Association that a dry goods trader in the city was selling its soap at 7c. per cake. The company state that the trader pleaded ignorance of the rule forbidding the cutting of prices on the soap, and that he has promised to discontinue the practice. Further, the company is assured that he has sold at regulation prices since he made that promise.

There were 24,000 lbs. of maple sugar shipped from Granby, Que., last week by merchants, consigned to a firm in St. Louis Mo. Seven cents a pound cash was realized.

Mr. Gabriel Marchand, Prothonotary for the District of Iberville, and son of the Hon. Speaker Marchand, was married, recently to Miss Chaput, daughter of Mr. Charles Chaput, wholesale grocer, of Montreal.

Halifax is to have a cigar factory under the style "Nova Scotia Cigar Manufacturing Co. (Ltd.)." This firm will have as its manager Percy J. A. Lear, who for some time past has represented the M. C. A. Cigar Co. in that section of the country. The company looks to be a pretty strong one. The president is Robt. O'Mullen ; vice-president, Chas. W. Hayward ; treasurer, E. J. Quirk ; secretary, L. T. Briand. This company, with a capital of \$10,000 paid up, should do well. Already a stock of tobacco is on the way from Havana, and it is expected that the cigars will be on sale in a few weeks time.

CURD'S

Ginger Ale is guaranteed Superior to all others. Orders promptly attended to.

J. A. Mathewson.
W. B. Mathewson.

S. J. Mathewson.
J. A. Mathewson, Jr.
Established 1894.

J. A. MATHEWSON & CO'Y,
IMPORTERS and WHOLESALE GROCERS.

Goods from First and Best Markets. Quality warranted. Full assortment. New Crop Teas shortly expected. Orders carefully and promptly attended to.

Have claimed, and do claim, freedom to buy and sell anywhere without interference or hindrance from any quarter. No commercial or personal slavery.

202 McGill St., MONTREAL.

Established 1849.

GOLD, SILVER

—AND—

BRONZE MEDALS

20 1st prizes.



Reg. Trade Mark.

MICHEL LEFEBVRE & CO'Y

Manufacturers of

Lion--L--Brand

Pure Vinegars, Mixed Pickles, Jellies, Jams, Preserves.

Montreal, P.Q.

P. DOTY & SON,

(Successors to W. B. Chisholm)

MANUFACTURERS OF



1, 2, 3 bushel grain and root baskets.
1, 2, 3 satchel lunch baskets
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit package of all descriptions.

OAKVILLE, ONT.

MUNN'S PURE BONELESS CODFISH

The finest on the market. Packed in 10 lb., 20 lb., and 40 lb. Boxes. Tied up neatly in 2 lb. bricks. Every brick is guaranteed full weight and Genuine Codfish.

TASTY ECONOMICAL DELICIOUS

Send for Sample at once.

STEWART MUNN & CO.,
MONTREAL.



STUART, HARVEY & Co.

Importers and

WHOLESALE GROCERS

A Large and Well-Assorted Stock of

Teas, Sugars and General Groceries

HAMILTON, ONT.

FEARMAN'S
ENGLISH BREAKFAST BACON,
Mild, Sweet and Delicate Flavor.
F. W. FEARMAN, Hamilton, Ont.



HUCKINS SOUPS

Require only to be heated, and are then ready to serve. Prepared with great care from only the best materials. Have enjoyed the highest reputation for more than 32 years.

TEST FREE

Send us 20 cents, to help pay express, and receive, prepaid, 2 sample cans of these Soups, your choice.

J. H. W. HUCKINS & CO.,
Sole Manufacturers, Boston, Mass.

SOLD BY ALL LEADING GROCERS.

LEONARD H. DOBBIN, MONTREAL. Sole Agent for Canada.

Tomato, Mock Turtle,
Ox Tail, Green Turtle,
Pea, Julienne,
Beef, Vermicelli,
Chicken, Terrapin,
Macaroni, Consommé,
Okra or Gumbo,
Soup and Bouilli,
Mullagatawny.

RICH AND PERFECTLY SEASONED.

Ram Lal's PURE INDIAN TEA

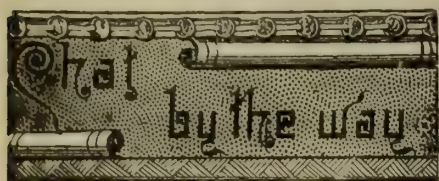
GUARANTEED ABSOLUTELY PURE

AS MANUFACTURED ON THE GARDENS IN INDIA.



A fancy parcel of Indian Tea, sold at auction in London recently for £10 12s. 6d. (\$52) per pound. All brokers say this extraordinary price was paid to boom a blend of the buyers. We have a sample here of the head blend in Ram Lal's Pure Indian Tea, Green label, counterpart of this was sold by growers at auction, for 15s. or \$3.75 per pound; experts pronounced latter sample fully equal to the goods sold at £10. 12s. 6d. We shall be glad to show our friends this famous sample of tea which is without a parallel in the history of the trade, so call and see the Indian tea that sold at auction for \$3.75 per pound, which is used in the celebrated Ram Lal's blend.

JAMES TURNER & CO.,
HAMILTON.
WHOLESALE AGENTS.



The merchants of Forest have adopted the early closing movement.

Robert Anderson, late of Port Arthur, is in the grocery business at Vancouver.

Mr. Wm. Spragge has rented the Beehive, Alberta, N. S., and will run a general store.

Mr. J. R. Shuttleworth, London, Ont., bought 2,400 boxes of fruit at the Montreal sales.

Jonas Sharp, of Fredericksburg, is looking after a site for starting a canning factory in Deseronto.

Mr. G. Keating of Merriton, Ont., who formerly kept a butcher shop, has gone into the tea business.

Mr. John Evans is going to keep the store and post office at Winslow West, Ont., when Mr. Krick moves out.

Mr. G. A. Hyndman, of Exeter, has received a good appointment from a London, Ont., wholesale tea firm.

The Mapleton district in Cumberland, N. S., this year produced 120,000 pounds of maple sugar, valued at \$15,000.

A large "Monarch" boiler has lately been put in the Forest Milk Condensing and Canning Co., Kingston Station, N. S.

Mr. W. Burke, who for several years kept a grocery in the old Cloney stand, St. Catharines, left for Chicago the other day.

The Deseronto Tribune says, the canning factories have been a source of great benefit to the farmers of Prince Edward County.

J. B. Brown's grocery store, 425 Queen street west, Toronto, was damaged by fire the other night to the extent of about \$350.

Messrs. Adams & Co. now quote their Sappota gum at \$1, instead of \$1.15. The change is noted in this week's Prices Current.

Fire in a hayloft in the rear of Z. Gravel's grocery store, Montreal, extended into the back part of the store itself. Loss about \$800, covered by insurance.

Hardy & McAlpine, doing a general business at South Brookfield, N. S., have dissolved co-partnership and the business is continued by John W. Hardy.

Mr. Adams, who was engaged in the grocery business in Winnipeg for some time, left for Victoria, B.C., a few days ago. He will probably finally locate on the coast.

Walter Taylor, manager of the British Columbia Fruit Canning and Coffee Company, Vancouver, during a recent business trip to Winnipeg, sold the balance of last season's canned fruit, upwards of a carload,

which left for Winnipeg yesterday. This is the farthest point to the east which the company's goods have yet reached.

The Toronto Cider and Fruit Vinegar Co. have moved from the old stand 11 Colborne St. to more extensive premises on 22 Francis St. The factory is at Cedar Grove Ont.

Mr. Wm. L. McDonald, merchant, of Brightside, Ont., has rented the property known as Larocque's Hotel. He intends keeping a temperance house in addition to his store.

Messrs. A. P. Tippet & Co. St. John N. B., have moved to Prince William St. where they will have better accommodation to show their samples as they represent several English houses.

Some unknown parties broke into Mr. N. Dupuis' grocery, Cornwall, Ont., the other night and carried away some eatables. They obtained entrance by breaking the glass in one of the windows.

William F. Demmery, 235 Brock avenue, Toronto, a travelling salesman for the Toronto Biscuit and Confectionery Company is missing, and his friends are at a loss to account for his absence.

Mr. J. Majeau, grocer, corner of Lagachetiere and St. Elizabeth streets, Montreal, narrowly escaped with his life the other day, his horse having run away and thrown him out of the waggon. He was considerably cut about the head.

James Miller, Esq., of Alverton, Que., J. P., has sold out his stock-in-trade, and leased his general store to Messrs. Elliott and Cummings, his late clerks, who have formed a co partnership and will continue the business under the name of James Miller & Co.

Mr. Chas. Peter, of the Toronto Biscuit & Confectionery Co., has just returned from his spring trip through Manitoba and the Northwest Territories. He says they have had an exceptionally fine spring there. Trade is in a prosperous condition.

H. W. Northrup & Co. St. John N.B. have lately increased their store to double its former size, by taking the building formerly occupied by Andrew Malcolm. They are the agents for Golden Brand Canned Finnen Haddies, and doing quite a large trade in them.

Messrs. Wright & Copp have met with gratifying success in introducing the Van Derveer & Holmes biscuits, Hazard's Shrewsbury goods, including tomato ketchup, chutney, and salad dressing. The extra quality of these goods and the sale which they have already met with go to show that merchants and the general public are not slow in showing their appreciation of a first-class article.

The subject of the license fee to be charged street fruit vendors was discussed before the markets committee of the Hamilton City council the other evening. The objections of the pedlars were to pay so large a sum as \$40 each. They were willing to pay \$20 or \$25,

and would not refuse to wear a badge, although they did not like it. It was decided to make no change in the fee, and to compel every pedlar of foreign fruit to wear a badge.

An old Indian came into Mr. Jas. A. Rothwell's grocery at Walkerton the other day and wanted to dispose of an old silver shoulder piece with the English coat of arms on it. Mr. Rothwell, who is well known as a curio collector, enquired the history of it. The Indian told him that his grandfather brought it from Wisconsin. It has probably been in the hands of the Indians from before the time the United States severed their connection with Great Britain.

The New York Tribune thinks that some machinist should invent a cheap plant for the manufacture of beet sugar. "If," it says, "some American citizen can do for the sugar industry what Eli Whitney did for cotton, future generations 'will rise up and call him blessed.' More than that, after such an invention his children will certainly not be compelled to beg for bread, nor will he need to put a mortgage on his home. The man who will solve this problem will be a benefactor of his race."

Canadian merchants were visited this last month by one of England's thorough business men, Mr. A. H. Devereux, representing Harrison & Crosfield, tea merchants, London, England. This firm is one of the best in Britain, and with Mr. Devereux as manager of its Canadian business it can safely be said it is in the right hands. Mr. Devereux has had a three months' trip through Canada and the States, calling on agents and opening additional agencies throughout Ontario and eastward. He has made a number of friends for himself among the trade in all the towns and cities he visited. In speaking of this country Mr. Devereux said he was much pleased with the picturesque beauty of Canada and the sincere friendship that he was shown by many he called on, and that he hoped to pay another such visit to Canada later on.

One thing in particular should be impressed upon clerks—the necessity of careful attention to small customers.

STORAGE FREE AND IN BOND.

Customs Entries Passed, and goods stored at lowest rates. Special facilities for shipping goods to all points. Goods MARKED and WEIGHTS and GUAGES taken CORRECTLY. You can save DOUBLE FREIGHTS by keeping Teas, Sugars and other heavy goods with us.

BLAIKLOCK BROS, Agents,
17 Common St., MONTREAL.

One Trial

Will convince you that the "MALLAWALLA" blend of Pure Indian and Ceylon teas is something delicious and a sure favorite with black tea drinkers, 1 lb. and 1-2 lb. tin foil packages, 50 lbs. in a case. If you want the best buy "MALLAWALLA."

DIAMOND BAKING POWDER in $\frac{1}{4}$, $\frac{1}{2}$ and 1 lb. tins is more satisfactory and nets you a better profit than any first-class powder on the market.

Merit tells, "Wherever sold it has been a repeater." Have you tried it?

W. H. GILLARD & CO.,
WHOLESALE GROCERS, HAMILTON, ONT.,
Agents for Canada.

ALL GROCERS SHOULD SELL
THE

**EMPIRE
BAKING
POWDER**

Manufactured by
ELLIS & KEIGHLEY,
TORONTO.

JAS. WATSON & Co.,

Coffee and Spice
Dealers.

Toronto, Ont.

**W. A. McCLEAN
& CO.,**

OWEN SOUND

OFFER TO THE TRADE

LONG CLEAR
BREAKFAST
SMOKED BACKS
SMOKED BELLIES
SPECIAL ROLLS

BACON

Write for Quotations.

GANONG BROS.,

ST. STEPHEN, N.B.

MANUFACTURERS OF THE



CHOCOLATES.

N. K. FAIRBANK & CO.,

COMPOUND



REFINED LARD.

185 WELLINGTON ST., MONTREAL.
CHICAGO. ST. LOUIS. NEW YORK.

Condensed Mince Meat.

Handled by retailer
as shelf or counter
goods. No waste.
Gives general satis-
faction.

Will not ferment in
warm weather.

Sells at all seasons
by all wholesale
grocers.



Although fruits are
scarce and high, price
same as last season,
\$13.50 per gross net.

Packed in $\frac{1}{2}$ and $\frac{1}{4}$
gross cases.

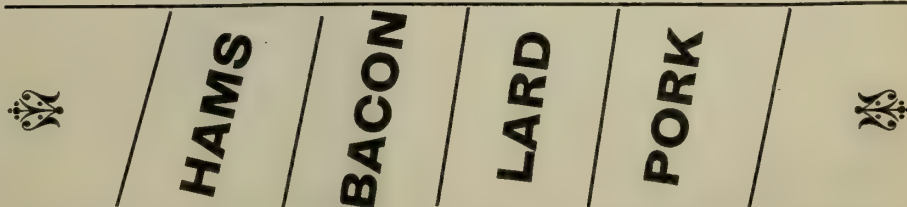
Sole manufacturer
for Canada.

Ask your wholesale
grocer for it.

J. H. WETHEY, St. Catharines, Ont.

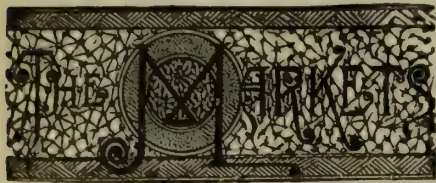
GEO. MATTHEWS

-PACKER and CURER.-



PURE LEAF LARD A SPECIALTY.

PACKING HOUSES, OTTAWA, PETERBORO' and LINSLEY, ONT.



TORONTO MARKETS.

TORONTO, May 28, 1891.
GROCERIES.

This has been a short business week. The holiday made a cut into it, and the races which began on Saturday took attention out of commercial channels and made things dull on the street. Taking the week that lies between issues of THE GROCER the volume of business done has been very small. Sugar received a minimum of attention, tea sales were very unsatisfactory, canned goods were in but moderate request, and no line was able to attract much attention. There is no plethora of money in the country, but engagements are met for groceries with fairly prompt payment. The week's trade has been devoid of any feature but that of dullness.

CANNED GOODS.

There have been few even moderately large purchases, and the aggregate of small ones is not a considerable matter. The total output of stock has been smaller than it was last week. But the demand, though absolutely small, is relatively large, compared with the amount of stock on hand, and prices consequently are unshaken by the slight lull in business. Peas are very scarce and firmer than ever at \$1.35 to \$1.45, the symptoms strongly suggesting the opinion that prices will very soon flush over the lower figure. Tomatoes are \$1.50, with nothing new except intenser firmness to note. Corn is in the same position as it was a week ago, \$1.10 being liable to repeal by a higher movement of prices in the near future. Fruits are in fairly good request, and quotations are moderately firm. The reports of the latest frost have given strength to the probability that a portion of the peach and cherry crop has been cut off in its promise. There is likelihood that the damage done in the United States orchards is greater than in the Canadian, where the effects of the frost may after all not amount to much. The season's trade is beginning to open out for salmon, though not with the same activity as if the weather were warmer. The price of salmon continues to be stiff at the quotation \$1.40 to \$1.55. The packers appear as little disposed as ever to make contracts for future delivery, the offers yet made being subject to pack.

COFFEE.

The market here is pursuing its usual course, with no undertone betokening any early change. Prices are firm at the quotations current, though the position of coffee, generally, is firm at all the great distributing centres and at primary points, the distribution last month being unusually large. Stocks here are fairly full, but business is dull.

DRIED FRUIT.

The buyers of dried fruit are not very urgent in their demand for stock these days. A quiet trade in currants and Valencia raisins, with a better demand for prunes, which are now nearly out of stock, sums up the situ-

PEOPLE

WHO USE

SURPRISE

My mamma says she would not be without your "Surprise Soap" for our family washing for anything.

BERTIE L. LITTLE.

Hancy, Aug. 1, 1889.

St. Croix Soap Co.

SPRINGHILL, N.S., Nov. 13, 1887.

I have only been from England about six months. I like your soap better than any I have used in the old country or this. I am sure it is superior to any other.

S. MURRAY.

St. Croix Soap Co.

My wife says that there couldn't be better laundry soap than "Surprise."

S. N. ALLEN.

Yarmouth, N.S.

OTTAWA, Feb. 13, 91.

My wife has been using the "Surprise" Soap since sometime and finds it superior to any other soap in the market and would use no other as long as she could get your brand. She does not fail to recommend to her lady friends.

THOS. MCGRAIL.

The St. Croix Soap Mfg. Co.,

St. Stephen, N. B.

Branches:

MONTREAL: 17 St. Nicholas St.

TORONTO: Wright & Copp, 40 Wellington St. East.

ation. The prices have not varied with the sag in the demand. Stocks are not overfull in anything excepting undesirable Valencia raisins, which are still offered at 5¼c, and upwards, while good stock holds firmly at 6½c. Prunes are 8½ to 10c. in cases, with the bulk of the stock handled this week going at 9c. The dried fruit market will be likely to have a favoring spell in the interval between the present and the coming in of new crop stock.

NUTS.

There is little doing in nuts. Cocoa-nuts have gone up to \$6.50, and are firm at that quotation. Other sorts go out of stock in a desultory way, and in response rather to a demand from the confectioners than from the trade.

RICE AND SPICES.

New rice is now in stock, though not in the hands of all the trade. Supplies are, however, ample for all the requirements of the present. Aracan is 3¾ to 4c., and Burmah is the same. Patna is 4¾ to 5½c. There is no Japan yet. Spices have had a tranquil time of it since last report, and have experienced no change within the week.

SUGAR.

The government has not yet said the word to break the spell of inaction in which the market has lain over since the possibility

of a change or abolition of the duty was broached. There is a general expectation that the budget will be brought down on Friday. The chances of its unfolding any new departure in the matter of sugar are rendered apparently less probable by the prominence given to an order-in-council, wherein a rebate of duty is provided for in the case of refiners who export. That is no concession to the trade. Prices on this market are the same for granulated, being 6¾c. for quantities not less than 15 barrels, and 7c. for smaller quantities. Yellows are selling as low as 5c. for no brands, and from 5.10 upwards for brands.

SYRUPS AND MOLASSES.

The low grades of syrups are still scarce. There is no D, M or B in barrels or half-barrels, but there is M in pails, at \$1.65 to \$1.70. The other grades of Redpath's are in sufficient supply at unchanged prices. Corn syrup is very scarce. Molasses is not receiving much attention, though there is a demand for New Orleans for table use.

TEAS.

A waning trade is again the most noticeable feature in the local tea market. The situation of stock and the time of year make this a quite normal condition of the market. If there were pretty fair stocks of tea to be

E. Lazenby & Sons,

18 Trinity St., London, S.E.

SOLE PROPRIETORS OF

Lazenby's Harvey Sauce,

We beg to remind our friends that EVERY ARTICLE prepared by us is ENTIRELY UNADULTERATED and our labels are affixed to the CHOICEST DESCRIPTION OF GOODS only.

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A. P. TIPPET & CO.,

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THE BOYCOTTED WHOLESALE GROCER.

The boycott which the Wholesale Grocers' Guild have endeavored to enforce against me, has not had the effect they predicted, and I am prepared to offer Sugars and all other lines of Goods as heretofore.

My price for

EXTRA GRANULATED SUGAR

For one or more barrels
Is Twenty cents per hundred less than the

COMBINATION

And my quotations for other Goods are equal to, in all cases, and lower in most cases than those offered by

GUILD HOUSES.

DISCOUNTS--

Are one and one-half per cent. off Sugars, Syrups, and Canned Goods. Three per cent. off General Goods.

The Guild Discounts are only one per cent. off Sugars.

Send for quotations of any special lines you may be open for.

SUGARS, TEAS,

SYRUPS, TOBACCOS,

MOLASSES,

BAKING SODA, SAL. SODA

JAPAN RICE, RAISINS,

CURRENTS,

FRUITS OF ALL KINDS,

SPICES, NUTMEGS,

BAKING POWDERS,

CREAM TARTAR,

BROOMS, BRUSHES,

and WOODENWARE,

And all other Goods in the Grocery line.

I call your special attention to
my Uncolored Japan Tea at 15c.

JAMES LUMBERS

Wholesale Grocer,

67 Front St. East,

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ALL GROCERS SHOULD SELL THE Empire Baking Powder

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TORONTO.

TO GROCERS.

SIMCOE CANNING COY'S

Goods are warranted first-class.

PUSH THEM.

Order through your wholesale
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Superior to Saratoga.



I find St. Leon an excellent remedy, builds up the constitution far superior to the famed waters of Saratoga

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any ambition to rise in the Grocery Trade should
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"TEA, AND THE SCIENCE OF BLENDING"

An accurate knowledge of Teas will bring you to the front
quicker than anything else.

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PRICE 1.00.

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REINDEER BRAND."

Condensed



MILK.

The richness, purity and general excellence of this article have won for it a first-class Reputation throughout the Dominion of Canada. Full weight and absolute freedom from adulteration are guaranteed.

The "Reindeer" Brand Condensed Milk must be pronounced of excellent quality and in every respect satisfactory.

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Analy. Sanit. Inst., London, Eng.

Sold by First-Class Grocers everywhere.

The Truro Condensed Milk and Canning Co., Ltd.,
Manufacturers,
Truro, Nova Scotia

MARKETS—Continued.

had at prices popular with consumers and the outlook for the new crop were unusually dull, the demand would now be active. But neither of these circumstances are operative this season, and there is a pause in the buying before the incoming of new Japans. Buyers may be expected to hold back from now on, unless reports favor very high prices for the new crop stock. The lowest quotations are 18c. for Young Hyson, 15c. for Japan, 15c. for Congou. There are Japan nibs at 14½c. which sell comparatively well, as their drawing quality is good, and Gunpowder Nagasakis at 14½ to 15c. Business in Indian teas has been quiet. We hear from London the quantity of Indian tea brought forward only amounted to 14,200 packages, but owing to the moderate demand prices in some cases have shown a declining tendency. This has been most pronounced in the lower grades, which have formed a considerable portion of the supply, and as the bulk of these consisted of tea of inferior quality, the fall was ranged from ¼d. to ½d. per lb. As the late imports mainly consisted of common kinds a fairly good supply will now be forthcoming, and as a large quantity of Ceylon tea is being offered at declining rates, it is not unlikely that the market will continue in buyers favor. Pekoes and Broken Pekoes worth under 1s. shared in the easier tendency but the better descriptions have maintained former rates. Ceylon teas have been pushed forward in large quantities, and the fall in values in progress last week has not been effectively checked. Prices are now, however, so low and far beneath the average of late, that the presumption is in favor of confidence being restored, and a large business ensuing.

PETROLEUM.

A very fair business, the time of year considered, is done in petroleum. The market is steady, with no change in last week's prices.

The Petrolia Advertiser reports:—Petrolia crude \$1.36½ per bbl.; Oil Springs crude \$1.38 per bbl. The oil business is very quiet as is usual at this time of the year. The transactions on the Exchange have been few, but futures appear to be firm. June has been sold at \$1.40, and \$1.45 has been offered for buyers' option this year. Refined is a little firmer, and may be quoted at 10c. in bulk, and 13c. in barrels, f.o.b. here. Terms, 60 days, or 2 per cent. off for cash.

DRUGS AND CHEMICALS.

A quiet demand with no movement in prices summarizes the situation with sufficient fulness. The demand for staple lines carried by the general trade will be more active in warm weather.

BUTTER AND CHEESE.

Once again the market is in a situation where the demand can afford to be fastidious, as the receipts are now large and rather crowd each other, so liberal is the supply. It is no longer the quantity that is found fault with but the quality only. All the

good butter finds ready purchase the same as before, but on account of the preponderance of inferior stock the price of the good is pressed down. Choice dairy tubs are now 15c. to 16c., instead of 16c. to 18c. as they were last week; medium tubs are steady at 12c. to 14c.; low grades (old) are virtually out of stock, though 5c. to 10c. remains a nominal quotation; pound rolls are 18c. to 20c.; large rolls are 12½c. to 15c. There is no excess of good tub butter, the bulk of the receipts being rolls. The creameries have not yet begun operations, though contracts have been courted by representatives of one or two with local provision dealers. In the present state of the dairy market their overtures have not found much encouragement, as prices for home-made butter are too low for much business in creamery stock.

Cheese sells at 11c. to 11½c. for new. There is very little September, for which 12c. to 12½c. is asked. Half-skims are 8c. to 9½c.

COUNTRY PRODUCE.

BEANS—There is little demand for beans, but what stock there is is very firmly held at \$1.50 for common and \$1.70 for hand-picked, which move only in small lots.

DRIED APPLES—Continue to offer in small lots, but the stock in the country if accumulated at any one point would probably show the unsold surplus to be considerable. The demand here has not been very good of late. The offers from outside are at 8 to 8½c., and 8½ to 9c. is the local market price.

EVAPORATED APPLES—Have been offering from the other side, where the bottom has fallen out of the market, the New York price for prime now quoting at 10c. The stock on hand is considerable, though, as in the case of sundried, not concentrated.

EGGS—Are not materially changed on this market, 11½ to 12c. remaining the range of quotations. The price in England is weakening, one Ontario shipper being reported to have lost 1½c. per doz. on a recent consignment.

HAY—Is rather scarce, \$8.50 being firm for mixed, and \$10.50 for timothy.

HIDES—The supply of stock is good though prices continue stationary, the slaughtering of animals having to be kept up for objects other than the value of the hides, and the hides having to be marketed at once. The price is 5½c for green and 6c. for cured.

HONEY—Has not changed in any respect. Rendered is 7 to 10c., and sections are 14 to 16c.

HOPS—Are selling steadily at 35 to 38c. OATS—Are dull at 47c. for mixed, and 49c. for white.

ONIONS—Have undergone no change. The demand is light, but so is the stock. Canadian are \$2.50 to \$3 per barrel, but that is almost nominal, as the stock is becoming unmarketable because of growing. Bermudas are \$4.50 to \$5 per barrel, and Egyptian are \$2.50 to \$3 per bushel.

POTATOES—Are easier, the week's receipts having been much larger than for some time. Cars are 90 to 95c., and out of store lots \$1.05 to \$1.10.

SHEEPSKINS—Are \$1 to \$1.50 unshorn. Calfskins are 6 to 8c.

STRAW—Is in limited demand at \$6 to \$8.

TALLOW—Rough is 2c., and refined is down to 5 and 5½c.

WOOL—Is very dull, 18 to 20c. being the prices yet paid, with little eagerness for business on the part of buyers.

FISH.

The market is fairly stocked with the varieties that make seasonable stock, prices are moderate and the demand is reasonably good. Pickerel is not yet in demand, though there is stock here at 4 to 6c. Pike arrive in odd lots at 5c. White fish and salmon trout are 6½ to 7c. Lake herring are scarce at \$2. All sea fish is out of stock. No dried, pickled or salted fish are now wanted.

GREEN FRUIT.

Cold weather still retards trade, though there has been an improvement in the output of jobbers since a week ago. What Florida oranges there are yet on the market are \$4.50. Messinas are also up, quoting now at \$4 to \$4.50. Valencias are \$6 to \$6.50. There are no more shipments of Riverside seedlings to be brought upon this market, but there is still some stock to be had at \$4. Palermo lemons are \$4.50, and Messina lemons are likewise higher, quoting at \$5 to \$5.50. Pineapples are 10 to 25c., and bananas are \$1.50 to \$2.50. New California cherries and apricots are coming in. White cherries are \$2.50, black are \$3.50 to \$4, and apricots are \$5. Maryland strawberries arrive at about the rate of 4 cars a week, Cleghorn & Son and R. S. Gallagher being direct receivers.

PROVISIONS.

The movement of trade has been quite uniform for the past three weeks, very little more being done now than was done a week ago. Prices are steady.

BACON—Long clear is 8 to 8½c., bellies are 10½ to 11c., backs are 10½ to 11c., rolls are 9c.

HAMS—Are firm at 11 to 11½c.

DRESSED HOGS—Are \$6.25 to \$6.50 on the street.

LARD—Is steady at 9¼ to 9½c.

MESS PORK—Is \$15.50 for Canadian heavy and \$17 for short cut.

SALT.

Very fair trade has favored the local salt market and has given support to standing prices that makes them firmer. Late sales made from the Toronto Salt Works this week are:—2 cars barrels at 1.40, 2 cars dairy at \$1.25, and 1 car sacks at 70c. The demand for land salt has subsided.

DRY GOODS.

Like the grocery trade, the dry goods trade has been the quieter because of the holiday and the races. The sorting-up trade has not on that account been so large a feature of the week's business as it ought to be. It will no doubt be considerably stimulated by the visits of the travellers in pursuit of business for the fall trade.

ESTABLISHED 1868.

STANWAY & BAYLEY

BROKERS

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44 FRONT ST. EAST. TORONTO.

WE ARE BUYING

Dried Apples.

SEND SAMPLES AND QUOTATIONS

WE ARE BUYING

Evaporated Apples

SEND SAMPLES AND QUOTATIONS

ALL GROCERS SHOULD SELL
THE

EMPIRE BAKING POWDER

Manufactured by

ELLIS & KEIGHLEY,
TORONTO.

GEO. C. THOMPSON. CHAS R. KING.

THOMPSON & KING,

Consignees, Brokers, General Commission
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51 Wharf Street, cor. Fort, Victoria, B.C.
Storage. Correspondence Solicited.

T. W. CLARK & CO.,

General Commission and Provision Mer-
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Dairy Products.

Consignments solicited and business transacted
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Established 1886.

VANCOUVER, B.C.

References: Bank of British Columbia.

WILLIAM RYAN, Produce and Commission Merchant,

72 FRONT ST. EAST, Toronto, Ont.

—DEALER IN—

Labrador Herring, barrels and halves.
Lake Superior Whitefish and Salmon Trout.
Lake Herring.

New Cured Hams and Bacon.
Pure Canadian Lard.

Mess and Short Cut Pork.

Write for Prices.



All kinds of produce handled. Consign-
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J. CLECHORN & SON,
Wholesale Fruits, Fish and Oysters
94 YONGE ST., TORONTO.

ORANGES.

Last car of Florida oranges for the season
just received. Fancy stock. Send for prices
of oranges and lemons. Prices are advanc-
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74 Front St. E., Toronto.

Our business is Solely Commission. The only
plan which does justice to the Consignor. We
handle everything which the Country Store-
keeper has to send from home to sell. None of
our own goods to sell in preference to yours when
the market is good. Nothing between you and
best price obtainable except a small commission.
Prompt Sales and Quick Returns.

We Furnish Egg Cases. Try Us.

R. C. MURDOCH AND CO., Commission and Wholesale Fruits.

FANCY CALIFORNIA EVAPORATED AND
GREEN FRUITS A SPECIALTY.

Correspondence solicited, and prices on Foreign
Fruits, Figs, Dates, Nuts, etc., furnished on appli-
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WM. DAVIES & CO., TORONTO. PACKERS AND CURERS.

Choicest Smoked Hams
and Breakfast Bacon.
Bbl. Pork, Long Clear,
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CORRESPONDENCE INVITED.

Hams, Breakfast
and Roll Bacon,
New curing, now ready.

For Choice full flavor goods send us a
Sample order.

Jas. Park & Son,
Toronto, Ontario.

CANNED FINNAN HADDIES

QUALITY GUARANTEED.

Write us for Prices.

H. W. NORTHRUP & CO.

South Wharf, Saint John, N. B.

KING, GRAINGER & CO.

81 Front St. E.

Produce and Commission Merchants.

BUTTER, EGGS,
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Correspondence Solicited. Prompt Returns Mad
TELEPHONE 2237.

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SPECIALTIES: Canned Goods, Dried
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Quotations and samples sent on applica-
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Provision Merchant,

83 COLBORNE STREET, - TORONTO.

All kinds of Hog Products handled. Also Butter,
Cheese, Poultry, Tallow, Etc.

PATENT EGG CARRIERS SUPPLIED.
Good Prices paid for Good Dairy Butter.

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Eggs, Butter, Hams, Lard, Bacon, Cheese, Dried
Apples, Finnan Haddies, Dried Cod Fish, bought
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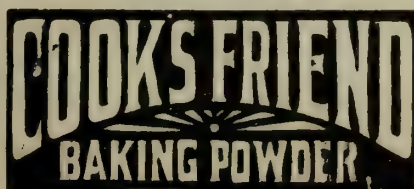
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Wholesale Dealer in Butter, Eggs and General Pro-
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McLAREN'S

Is Honest Goods and just
the Thing on Which to
Make or Extend a Busi-
ness.



The Best Grocers Make
a Point of Keeping it al-
ways in Stock.

MARKETS—Continued.

RAW FURS.

There is no change in raw furs. They are selling at the following prices:—Beaver, per lb., \$4.50 to \$5; bear, per skin, \$10 to \$25; cub, per skin, \$5 to \$12; fisher \$3.50 to \$5; fox, red, 81 to \$1.50; fox, cross, \$2 to \$5; lynx, \$1.50 to \$2.50; martin, 75 to 90c.; mink, dark, 75c. to \$1.50, Muskrat, fall, 12c.; spring rat, 21c.; winter, 15c.; otter, \$8 to \$13; racoon, 25 to 80c.; skunk, 25 to \$1.75.

MONTREAL MARKETS.

MONTREAL, May 26, 1891.

The grocery market has shown but little activity since our last, the preventative causes to which reference was made then, still ruling. The principal of these is the uncertainty regarding sugar, which once it is removed, will improve business materially. In fact the indications are that we will have a good healthy movement shortly. During the past week the only active feature has been currants, which moved out pretty freely in a large way, and stocks here have been considerably reduced, while prices have a firm tendency, and several 100-barrel lots have been turned over at 6c. In other lines, as detailed in the appended review, there are few specially noteworthy features.

FRUIT.

There has been little that is new or interesting to note in regard to the market for dried fruits since our last report, except that some activity has been noted in currants. In fact they are almost the only line of groceries that has shown up in this respect. The movement in them during the past week has been considerable, and sales in barrels at 6c. and cases 6¼ have been noted several times, several 100-barrel lots being turned over, while stocks here are quite low. Otherwise dried fruits are dull, and there has been nothing doing except in raisins in a very small way, and prices have been shaded a fraction on last week's with the idea of inducing some little movement, but it does not materialize. About 5 to 5¼c. is a fair range for good merchantable stalk fruit.

With the warmer weather that prevailed during the week green stock has been displaying a considerable degree of activity in the regular jobbing way notable at this season. Oranges have been moving very freely at \$3.00 to \$4.00 for boxes, and cases \$5.00, with Bloods \$3.00 to \$3.25, while lemons are in very good demand at \$4.00 to \$5.00. There is a fair trade doing in pines at 10 to 20c. each in barrels, and although receipts have been fewer prices have been maintained under a steady demand. Receipts of bananas grow much heavier, and values have a sagging tendency, \$1.00 to \$2.00 per bunch now being the idea.

SUGAR.

The sugar market shows no change whatever, in fact it is not possible for it to show any under existing circumstances. There is a small movement to meet actual necessities, but it is hardly perceptible, and there will be nothing doing until that sugar duty question is settled. Once it is, however, a good movement is sure to result as supplies in consumers hands must be extremely low by this time. Granulated rules at 6½c. and yellows 5 to 5¼c.

FOR SALE.

In order to devote our entire attention to the export trade, we are prepared to sell the good-will and plant in connection with our local commission business at a bargain.

IMPERIAL PRODUCE CO'Y.,
OF TORONTO, LTD.,
69 Front Street East, Toronto.

SYRUPS.

There is a quiet trade doing in syrups, while former values are maintained, and we quote 3¾ to 3¼c. per pound.

MOLASSES.

This article shows no new feature, and the jobbing demand we have noted for the past few weeks keeps up, including a quiet steady movement, so that stocks here are steadily diminishing and prices have a firm tendency, 36 to 36½c.

TEAS.

There has been some little business in teas in a scattered kind of a way during the week, the demand keeping up, but most people are waiting for the new crop, which will be on the market shortly. Existing stocks are well reduced; in fact they are extremely low and prices are likely to be maintained, while the market is in excellent condition for the new arrivals.

CANNED GOODS.

The canned fruit market shows no change from the lines noted last week. There is a fair jobbing trade doing in fish and vegetables, but fruit remains very dull. Salmon and tomatoes continue the two firmest and most active lines, while other articles are steady.

RICE.

The first arrivals of rice were placed on the market during the few last days of the week, the lot comprising some 3,500 tons, and it has all been contracted for. We quote as follows: Standard \$3.90, and off grades \$3.50. All these prices being for car lots; jobbing prices a few cents more.

FISH.

The fish market presents few features as yet, and stocks on spot continue small, while prices are held firm in all staple lines, cod, salmon, etc., etc., arrivals of which are not heavy as yet.

PROVISIONS.

There was a little better demand for pork during the past week, dealers reporting a fair jobbing trade, but prices were unchanged. Other lines remained quiet and featureless: We quote:—Canadian short cut, per barrel, \$17.00 to \$17.50; mess pork, western, per barrel \$16.50 to \$17.00; short cut, western, per bbl \$17.00 to \$17.50; hams, city cured, per lb 10¾ to 11½c.; hams, canvassed, per lb 0 00 to 0 00c.; lard, Canadian, in pails, 8¾ to 9¼c.; bacon, per pound, 9 to 10¼c.; lard, com., refined, per lb, 8 to 8¼c.

MAPLE PRODUCTS.

Receipts of maple sugar and syrup continue to arrive from the country, especially the latter, and the market moves along slowly as there is quite an accumulation of inferior stock. Good bright sugar in one pound blocks sells at 7c., but dark colored sugar is unsaleable, except at a material concession. Dealers find it difficult to dispose of their large stock of inferior syrups, and prices run down to 3½c., but we quote 4 to 5c. for good.

HOPS.

The hop market is in a purely nominal position just at present, with values a pure matter of arrangement between buyer and seller, with little or nothing doing on spot. If a brewer wanted a lot of something nice he would probably have to pay 32c., but on the contrary, if a sale had to be made, a material shading would have to be allowed, 2 to 3c. at least.

BUTTER.

This market does not show any very new feature, but creamery is working unsettled, and although 23c., the outside figure, is still made in some cases, business on a much lower basis has been done, for sales at 21c. are not very hard to come across. Receipts are on the increase, and with fodder stock still in factorymen's hands and grass make soon on the market, the article has an easy tendency. Dairy remains unchanged, 20c. or thereabouts being the idea for good stock.

CHEESE.

Since our last matters in the country have assumed a more modified basis, and the cable is shading off from day to day, so that it is natural to expect a fair, steady movement shortly. Prices in the country are now on a fairly reasonable basis and we do not look for any material secession from the present level at least until July. In fact once the full grass stock is in the market a steady movement may be anticipated. About 10c. is the spot idea for finest Brockville stock, with 9¾c. for townships, and the cable stands at 57s.

GRAIN.

The grain market is working more unsteady, and there little or no business doing here, prices about the same. We quote: No. 1 hard Manitoba, \$0; No. 2 hard Manitoba, \$1.12 to \$1.14; No. 3 do., \$1.00 to \$1.05; No. 2 Northern, \$1.05 to \$1.07; feed do., 61c. to 63c.; peas, 83c. per 66 pounds in store; 85c. afloat; Manitoba oats, 49c. to 50c.; Upper Canada do., 50c. to 51c. per 34 pounds; corn, 76c. duty paid; feed barley, 60 to 62½c.; good malting do., 70c. to 75c.; rye, 81c. to 88c.

FLOUR.

The flour market remains quiet, and as dealers supplied themselves pretty well during the active spell, business here is of a hand-to-mouth character. There is some through business doing on lower port and Newfoundland account, but it does not affect the position here at all, and prices have an easy tendency; in fact straight rollers and



THESE GOODS
—ARE—
SUPERIOR

TO ANY ON THE
MARKET.

Write for prices to
The KENT CANNING AND
PICKLING CO.,
Chatham, - Ont.

JAMES E. BAILLIE,
PORK PACKER, TORONTO.

Hams, Breakfast Bacon Rolls.



Dominion Mills,
LONDON, ONT.

HEADQUARTERS FOR

OATMEAL

CORNMEAL, POT BARLEY,
SPLIT PEAS, ROLLED WHEAT,
AND ALL BREAKFAST CEREALS.

Write for Samples and Prices.

CARTLEY & THOMSON,
303 to 311 Talbot St.

N. WENGER & BROS.,
AYTON, ONT.

- - MILLERS - -
(Hungarian Process)

BRANDS :
KLEBER, MAY BLOSSOM.

AGENTS :
J. L. SMITH & SON, - Montreal.
EPHRAIM ERB, - Halifax.

MELDRUM & DAVIDSON,

MERCHANT MILLERS,
PETERBORO',
MANUFACTURERS OF
Choice Winter Wheat and Manitoba
FLOURS

Mikado, White Lilly,
Delight, Manitoba.

Feed of all kinds and Mixed Cars a Specialty. It
will pay you to give trial order.

HALIFAX AGENT. - J. P. Cox.

Brantford New Mills.

We can supply you with Flour, Meal, Grain
and Feed in whole or mixed cars, at prices as low,
if not lower, than any firm in Ontario, and
should you favor us with a trial order, we feel
confident of a continuance of your trade.
Orders filled promptly. Wire for prices.

Yours, etc.,
J. & R. ROBSON,
Please mention THE GROCER. Brantford, Ont.

SEAFORTH OATMEAL MILLS

Manufacturer of and Dealer in

Rolled, Granulated & Standard Oatmeals,
Split Peas, Pot Barley, Cornmeal, and
General Produce. Eggs a specialty.

D. D. WILSON,
SEAFORTH, ONT.

Canadian White Enamel Sign Co.,
Sole Agents for Caesar Bros.
The Most Durable Sign Letter.

4 Adelaide St. W., Toronto.

A responsible agent wanted in every town
and city.

WALKER, HARPER & COMPANY
OXFORD MILLS.

"FLOUR" Manufactured by
Improved Roller System

BRANDS :
Golden Star. Golden Sheaf.
Oxford. Ontario Queen.
Regal. Jubilee.

Manufacturers of
STANDARD AND GRANULATED OATMEAL.
ROLLED OATS. ROLLED OATMEAL.

DEALERS IN
Grain, Seeds, Bran, Shorts, Beans, Mid-
dlings, Chop Feed, Pot Barley,
Split Peas, Cornmeal.

ADDRESS :
NORWICH, ONT.

Mixed cars a specialty.

HODD & CULLEN
Roller Millers.

FLOUR
Manufactured "Hulgarian" System.

Our brands are
Classic,
Anchor,
White Frost,
Challenge,
Diadem,
Strong Bakers.

Heavy dealers in
Oats, Oatmeal, Beans,
Peas. Middlings, Bran.

Quotations by wire.
Address, **STRATFORD, ONT.**

EMBRO
OATMEAL
MILLS.

D. R. ROSS, - - EMBRO, ONT.

A CHOICE QUALITY OF
Roller, Standard and Granulated

Oatmeal

IN BARRELS, HALF BARRELS OR BAGS.

Selected WHITE OATS only used. For prices
of Oatmeal or Oathulls in Car-loads or less quan-
tities, write or wire, and will reply promptly.
Can ship via Canadian Pacific or Grand Trunk
Railways. Have new machinery for the manu-
facture of Rolled Wheat and Graham Flour and
will be pleased to have orders.

To the Retail Grocery Trade of Canada

Who desire to build up Canadian Industries, and at the same time
make money for themselves,

—AND BETTER YET—

Secure the heartfelt thanks of their Customers, it is done this way: Keep a Small, Fresh
Stock of "OUR NATIONAL FOODS" on hand, and take pains to recommend
Desiccated Wheat, which Cures Dyspepsia, and other kinds that will do the people good.

THESE GOODS HAVE HAD EIGHT YEARS TEST.

YOUR REWARD :

1. IS IN CASH., as the prices are so arranged that you have a good fair
profit on the sales, and every one sells at same price.
2. The greatest reward is in assisting to distribute a high class of choice CERE-
ALS and HYGENIC FOODS. The Desiccated Wheat contains Twice
the nourishment that is to be had from flesh meats. Think of that and compare prices.

THE IRELAND NATIONAL FOOD CO. (LIMITED) TORONTO

MONTREAL MARKETS.—Continued

Manitoba strong bakers' have eased off 20c. or thereabouts compared with a fortnight ago. Patent spring, \$6.00 to \$6.30; patent winter, \$5.85 to \$6.25; straight roller, \$5.30 to \$5.40; extra, \$4.90 to \$5.10; superfine, \$4.70 to \$4.80; city strong bakers', \$5.00 to \$6.00; strong bakers', \$5.40 to \$5.75.

ST. JOHN, N. B., MARKETS.

ST. JOHN, N. B., May 25, 1891.

This market has been fairly well supplied in all lines excepting sugars, which are scarce, wholesalers having allowed their stocks to get very low. There has been a decline in the price of flour and meal, and only in small lots can sales be made. The opinion of many is that breadstuffs should go lower. Several lots of dry cod and pollock have been placed on the market, and the price shows signs of weakening.

MOLASSES—is still firm with an upward tendency. New Barbados is selling at 36 to 37, with very little to arrive. Of other kinds there is no stock.

SUGAR—Cannot be quoted just now. There is a steady demand and only a limited quantity offering.

MAPLE SYRUP—Is dull. Most of the retailers have a supply and report slow sale.

FLOUR—Has taken a drop. It is now being offered, high grade family at \$5.80 to \$5.85, medium patents \$5.60 to \$5.65.

MEAL—Also is lower, and is being offered in large lots at \$5.65 to \$5.70.

OATMEAL—Under very little demand is selling at \$6.20 to \$6.25.

PORK—Clear mess is selling for less than it can be imported for, viz., \$16.50 to \$16.75.

BEEF—No change since last quoted. About \$14.75 seems to be the price.

POTATOES—Are dull. The shipments have almost ceased for the present, and the supply is greater than the demand. We quote: \$1.75 to \$2 per bbl.

RICE—Has advanced. Very little is held here now, though several large lots are bought to arrive; 3½ to 3¾c. is what it is selling at the past week.

CHEESE—New stock is coming in quite freely, and sells for 12 to 12½c.

BUTTER—The market is fairly well supplied. Choice is selling 18 to 22c.

SMOKED MEATS—Are dull. The market is full and every one anxious to sell.

CODFISH—Several vessels arrived with small cargoes last week. The fish are very bright and go off readily. We quote: \$4.40 to \$4.75 as to size, etc.

HALIFAX MARKET QUOTATIONS. (Wholesale Selling Rates.)

HALIFAX, May 27, 1891.

Since last sending prices current there has not been much change.

FLOUR AND BREADSTUFFS—Seem a little weaker, but as our dealers were already below the market, having bought largely before the advance and have stocked for probably three months yet, they have not been affected by the slightly easier feeling noted in your markets. A well known brand of flour offered here at \$5.60 last week could not be placed, although only two or three cars could have been had at this figure. Today's quotations are:

Hungarian Patent Manitoba, \$6.30 to \$6.60; 75 per cent roller patent, \$5.60 to \$6; Rolled oats, \$6.30 to \$6.40; Standard oatmeal, \$6.15 to \$6.25.

FISH.—There have been no arrivals and the market is almost entirely bare. Lobster fishery is reported at some points as being fairly good, but the stormy weather is interfering considerably with the catch, and high prices are looked for. Tails are quoted in packers' hands at \$7.25 to \$7.75 per case, and flat at \$9 to \$9.50.

PRODUCE—P. E. Island oats are quoted at 60 to 70c., and Canada at 58 to 63c. Beans are quoted here at \$1.80 to \$2, which have not advanced in sympathy with your Canadian market.

SUGAR—Nothing is being done and the "Beta" has just returned from Cuba empty as in the face of the looked for change in the tariff none of the refineries would lay in stock at present. The country is almost entirely bare of stocks and as soon as the change is announced business will be very active in this line.

MOLASSES.—Arrivals have been few and quotations run as follows:—Cienfuegos 32 to 34c.; Antigua, 34c.; Porto Rico, 36c.; Trinidad, 33c.; Barbados, 35c.; Demerara Diamond N 48c.

At a meeting of the Ottawa city council on Tuesday, 18th inst., a motion to substitute a business tax for the present personal property tax, was lost by a vote of 13 to 9.

The Vancouver Sugar Refinery has been partially shut down for a short time in order that some alterations and a few necessary repairs may be carried out. Another large boiler, the same size as the three already in use, has arrived from the Doty Engine works at Toronto, and will be put in its place at once. The management are considering the advisability of adding another story to the present building. A large addition is being made to their warehouse for storing raw sugar, and when this is completed, it will be nearly twice as large as formerly. Two ships are on the way from Manilla with raw sugar. The Vedovic left

with 1,250 tons on the 4th of March, and the Robert S. Beserrero sailed on the 7th of April with 1750 tons. Several cars of sugar have been shipped up the line. Mr. B. T. Rogers, the manager, left the other day on a trip to Portland, to see what was the state of the American market, and it is expected that they will shortly ship some sugar there.

A reputation for truthfulness is indispensable to permanent and satisfying success.

No young man can possibly have mistaken his calling who finds in it what the world wants done.

A customer secured is a promise of greater salary in time.

You can lose more than we do by not subscribing for this paper.

A. H. BADGELOW.

ALEX. H. DIXON.

**The Badgerow, Dixon Bonded Vinegar
Manufacturing Co.,**

79 and 81 Jarvis St., Toronto

Highest award, Toronto Exhibition.

Refrigerators



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ALL

KINDS.

Manufactured by

Knowles & Nott,

Brantford, Ont.

Send for
Catalogue.

"THE GENUINE CHIMNEY"

A FULL LEAD

Glass Chimney.

NICELY WRAPPED AND LABELLED

Write for Prices.



Cannot be Beaten

for Design

or Workmanship.

Done up in

One-Half Gross Cases.

GOWANS, KENT & CO.,

Crockery, Glass and Lamp Goods Dealers,

Toronto and Winnipeg.

DAVIDSON & HAY

**Wholesale Grocers,
36 Yonge Street,
TORONTO, ONT.**

: Clover Leaf Lobsters :

We have now in stock a small lot of the above fine brand of Canned Lobsters, also the "Lynx" brand of British Columbia Canned Salmon.

Sloan & Crowther

**WHOLESALE GROCERS,
59, 61 and 63 Front St. E.,
TORONTO.**

- RICE -

CRYSTAL JAPAN.
CHOICE do
IMPERIAL PATNA.
CHOICE do
MOUNT ROYAL "B"
BROKEN.

H. P. ECKARDT AND CO

**Wholesale Grocers,
3 FRONT ST. EAST, TORONTO.**

Thos. KINNEAR & Co

**Wholesale Grocers and Importers of
TEAS,
SUGARS,
COFFEES,**

AGENTS FOR

Cherry's Irish Mustard, X.D.S.F.

This is superior to any other grade in the market. Try it.

47 Front St. E., - TORONTO.

WARREN BROS. & BOOMER,

IMPORTERS

AND

WHOLESALE GROCERS,

**35 and 37 Front St. East,
TORONTO, ONT.**

**SUGARS, COFFEES AND TEAS,
SPECIALTIES.**

EDWARD

ADAMS & CO.

ESTABLISHED 1846.

**Wholesale Grocers and Importers of
TEAS,
SUGARS,
COFFEES,**

**Tobaccos, Wines and Spirits
95 & 97 Dundas St., London, Ont.**

BALFOUR & CO.,

IMPORTERS OF TEAS

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**Wholesale Grocers
HAMILTON.**

SMITH & KEIGHLEY

WHOLESALE GROCERS

AND IMPORTERS OF

Mediterranean Fruits.

**FINEST SELECTIONS IN THE MARKET
—OF—**

**China, Japan, Indian and Ceylon
TEAS.**

9 Front St. E., Toronto

" MONSOON "

Is the Registered Trade Mark of the

PURE INDIAN TEA

That has become such a favorite.

These Teas have had a Three Year's Test.

Particulars on application to

STEEL, HAYTER & CO.,

**Growers and Importers,
11 & 13 Front St. E. Toronto.**

J. W. Lang & Co.

**Wholesale Grocers,
TORONTO.**

**CLARK
ARMOUR
FAIRBANK
LIBBY** } Canned and Potted Meats.
These goods usually advance at this season.

ORDER IN TIME.

33 Front St. East.

PERKINS, INCE & Co.,

41 and 43 Front St., Toronto.

IMPORTERS.

Offer full stock of

**TEAS,
COFFEES,
SUGARS,
and General Groceries.**

A few choice MALAGA RAISINS remaining, also CHOICEST and FINE FIGS in Boxes.

Just arrived : Prime Sicily Filberts,

J. F. EBY.

HUGH BLAIN

SALAD SEASON

NOW HERE.

THEN

WHY NOT USE

DURKEE'S DRESSING ?

Eby, Blain & Co.,

**Wholesale Grocers,
FRONT AND
SCOTT STS. TORONTO.**

A PARABLE OF A FOOLISH TRADER.

Once upon a time, in a certain place, there was a certain trader who by diligent labor and long hours had built up a fine paying trade; his small store-house was filled with merchandise, and his pockets were heavy with jingling silver. His customers came from far and near and the bargains which loaded his counters rapidly changed hands.

Now it so happened as this trader stood one fine morning, sunning himself in the door of his shop, and rubbing his hands from inward glee at the thought of his well-earned prosperity, he forgot his humble origin and the early years of his struggle for trade, and began to be envious of the fine large stores which surrounded him on every side. Now a wise man has said that the wish is parent to the deed, and in his mind this trader turned over and over the fond idea of an elegant tall building, which should bear aloft his name in golden letters, and contain a large store filled with eager customers and willing clerks, himself the proud proprietor.

The longer the thought grew, and its growth was very rapid, the smaller seemed to shrink his present surroundings; the contrivances which he had planned and made and which were once the acme of his desires, were now an eyesore and seemed an hindrance to his progress; his elbows, a thing before unnoticed, now were continually hitting the sides of his cramped storeroom and his feet stumbled over the bales of goods which crowded the meagre space; even his manner changed and his old clerk found him absent-minded and preoccupied with his thoughts. When the last customer had come and gone and the shutters had been closed and the store door bolted for the night, the trader bled him home, and as usual, without speaking of his thoughts to his wife—who had saved what he had made these many years—was soon lost in happy dreams of the grand store and elegant surroundings which were to be.

Now, in this same city there dwelt a very rich man who had gold in plenty which he lent to those in need, not from kindness, but for gain; to him the following day came the trader and unfolded his cherished plan, and having signed a bit of paper, received a bag of gold with which to put into execution the fond idea. Now not far from his shop was a large vacant plot of land, the owner of which gladly gave it to the trader in exchange for part of his gold.

Then came the mason who dug and built the foundation broad and strong; then came the builder who placed the beams and reared the walls plumb and true; then came the tinner and covered the roof, tight and sure; then came the plumber who fixed the pipes; then came the plasterer who covered the walls; then came the artist who frescoed the ceilings; then came the painter, and the

building was done, and above it all there shone in gold letters, the successful traders name, which could be seen for many miles, so high was it. Then came the trader with his goods and wares, but the bag of gold and pockets of jingling silver had vanished, for the foolish trader had signed his name to many bits of paper, the remembrance of which caused him much anxiety.

Now the old clerk of this trader, who had grown wise from long service, spoke with his wife and they considered together, and through her wise counsel he secured the lease of the old shop and remained behind and refused to longer serve the foolish trader. So it came to pass that the customers who liked the old shop and its clerk and its great bargains also remained behind, and the foolish trader was soon troubled and often sighed for the days of yore when his store-house was filled with wares and his pockets with jingling silver.

Then came the rich man and demanded his gold; then came also divers others and also demanded gold for the bits of paper which the foolish trader had signed; then last came the bailiff and sold out the goods and took down the gold sign and posted a notice on the door of the grand store and took the key of the same from the possession of the foolish trader, and the savings of years vanished in a few moons, and were no more. Then the foolish trader sorrowfully went home and sat by the fire and wept bitterly, but his wife said not a word, for she was not his business confidant, but her looks reproached him.

MORAL.—Let well enough alone, lest in reaching for more you lose what you already have gained, and ask your wife's advice before you kill "the goose which lays the golden egg."—T. D. Mallett, in N. Y. Hardware.

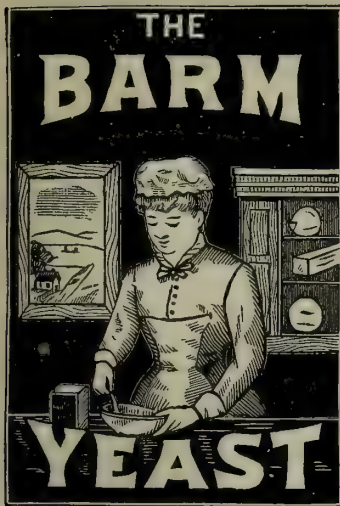
Charles H. Sawyer of Clarenceville, Que. has succeeded Mr. Beach in the grocery and fruit business of Spalding & Beach, Burlington, Vt.

Two North Bay merchants were up before the Mayor last week charged with violating the early closing By-law and were each fined \$1 and costs. It is said that some of the business men of North Bay propose holding an indignation meeting against the continuance of the early-closing by-law.

At a meeting of the Winchester, Ont., council, a petition signed by nearly all the shopkeepers in town was presented, asking that a by-law be passed to enforce the closing of business places at 8 p. m. on all days except Saturdays. The following are those who signed the petition:—A. Sweet & Co., Geo. R. Bow, Jas. Alexander, J. D. Laflamme, J. A. McKercher, J. E. Corrigan, Alex. Cameron, J. E. Earl, Wm. Gardner, R. L. Suffel, D. McKinnon, Wm. Bow, N. M. Trickey, I. C. Perault, Holmes Bros., W. C. Boothe, J. J. Empey, A. Annable, Miss Beach, Mrs. Henderson and Mrs. Boyd. It was ordered to be laid over until the next regular meeting of the council, which takes place on Tuesday, June 5th.

BUSINESS MANAGEMENT.

There are many people who regard the position as manager of a great manufacturing industry or commercial business as a sinecure, a position with a handsome salary attached and very little to do. Some say that the men who fill these responsible positions are lucky; that circumstances enable them to reach the top round in their respective avocations. Many assert that the average manager secured his exalted position owing to his wealth and influence, or through favoritism. This may be true in some cases but not in the majority. The manager of any great industry or business earns every cent of the salary he receives, no matter how large it may be. He is the fountain head from which springs the very life-blood of the business in his charge. Managers of very large firms do not, as a rule, personally inspect or supervise the detail work, but they know, if they are thoroughly competent, everything that is going on in the respective branches and departments. They not only know in a general way, but have the details constantly before them, and the power they exercise, though sometimes indirect, is what keeps the business moving. The care and responsibility of the manager never ceases from the time he assumes the responsible position until he finally resigns it for all time to come. In working hours he is found at his desk, and while the average employe is thinking of anything but work or business, the manager is planning for the future. Men who are paid salaries ranging from \$5,000 to \$20,000 per annum, with but very few exceptions, have no time for rest and recreation. In many instances the strain is so great that at the age when they should be in the prime of life, their hair is well besprinkled with gray, and the tell-tale crow's feet have crept about their eyes in large numbers. Life is a struggle for place, position and wealth, but the brawny wage-worker, with an income commensurate with his wants, unless he be fired with that ambition that possesses men who are never satisfied until they have reached the top, and even then sigh for new worlds to conquer, leads by far an easier and happier life. Jay Gould with all his millions is a physical wreck. In his office, on his trips over the railroads which he controls and directs, and in his home he is constantly attended by a physician to minister to nature when it gives way to the awful mental strain under which he labors from day to day and from year to year. Weariness is pictured in his eyes, and at an age when he should be an active, robust man, he moves feebly and nervously, his face deeply furrowed with the lines placed there by overwork, and he is to-day in appearance a very old man. There are thousands of others of similar character, but none can equal him as standing aloof from the rest of mankind, a singular character and an exemplification of the fact that wealth alone does not bring happiness and rest. Managers of great interests should be accorded due credit, not for their ability to direct, alone, but for their sacrifice of the so-called comforts and pleasures of life. True, wealth is preferable to poverty, but wealth without contentment is not as desirable as contentment without wealth.



THE BARM YEAST MFG. CO.,

TELEPHONE 1920.

35 Wellington St. E., Toronto.

1 box of 5c. packages containing	3 doz. 5c. packages at \$1.00
1 " 10c. " " "	3 " 10c. " at \$1.95
1 " Assorted " " "	{ 1 1-2 doz 10c. pkgs. } at \$2.00
	{ 3 doz. 5c. pkgs. }



Brantford and Pelee Island. } J. S. HAMILTON & CO'Y,
BRANTFORD, ONT.
Sole Agents for Canada.

M. J. Woodward & Co.,

PRODUCERS OF CRUDE,

Manufacturers of

Illuminating Oils,
Lubricating Oils,
Paraffine Oils
and Wax, &c

PETROLIA, - ONTARIO.

EDWARDS, CATCHPOLE & CO'Y

MANUFACTURERS OF

French Blacking,
Stove Polish,

Writing Inks and Mucilage.

33 Wellington East, Toronto.

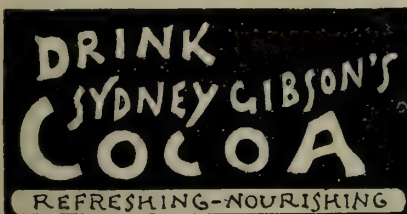
ALL GROCERS SHOULD SELL
THE

**Empire
Baking
Powder**

Manufactured by

ELLIS & KEIGHLEY,

TORONTO.



ESTABLISHED 1841.

W. H. Schwartz and Sons,

Coffees,

Spices,

Mustard.

HALIFAX, N.S.

CANNED LOBSTERS.

To Wholesale Grocers :

Canned Lobsters are now beginning to arrive and we are prepared to accept orders to purchase for you on commission. We have a good connection with the Packers and are offered all the lots that are brought in. This is now the largest market in the world. For further information apply to

JOHN PETERS & CO.,

22

HALIFAX, N.S.

A. HAAZ & CO.,

Bonded Manufacturers of

Honey Dew, White Wine, Malt and Cider
VINEGARS.

74 Bagot Street, - Kingston, Ont.

E. P. Breckenridge, C. C. Warren,
Toledo, Pres. New York, Sec.-Treas.

Edwin Norton, W. C. Breckenridge,
Chicago, Vice-Pres. Resident-Manager.

The Norton Manufacturing Co.,

MANUFACTURERS OF

TIN CANS

By Automatic Machinery.

FRUIT, PAINT, LARD, BAKING
POWDER, FISH AND LOBSTER
CANS.

Capacity, fifty thousand cans per day.

Sole Agents in Canada for Norton Brothers

"Solder Hemmed" Caps.

Inquiries and Correspondence Solicited.

HAMILTON, - ONT.

**DO
YOU
SELL**

"Peerless" Washing Compound.
There is nothing equal to it. It
will pay you a handsome profit.
Your customers will like it. Address

Pure Gold Manufacturing Co.,

31 Front Street East, Toronto.

Todhunter, Mitchell & Co.

—DIRECT IMPORTERS OF—

HIGH GRADE COFFEES,

Old Government Java Arabian Mocha, Plantation Ceylon, Maracaibo
and Santos.

Grocers draw trade by selling their FAVORITE EXCELSIOR BLEND.

RELIABLE ROASTING BY PATENTED PROCESS.

:: TORONTO.

R. TEW & CO.,

Importers of
CROCKERY, GLASSWARE, CHINA, LAMP
GOODS, ETC.

10 FRONT ST. East,

(Adjoining Board of Trade Building.)

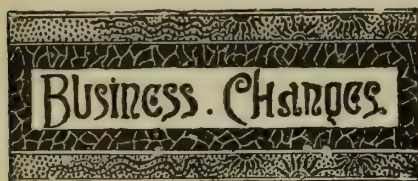
We invite inspection of our NEW decor-
ated

SEMI-PORCELAIN WARE

in TEA,

DINNER

and TOILET SETTS.

Best value in the Market.

SALES MADE OR PENDING.

Alex. McLeod, flour dealer, Alberton, P.
E. I., has sold out.

The general store stock of Geo. Morton,
Boissevain, Man., has been sold.

The stock in the estate of B. Learn, gen-
eral merchant, Arkona, Ont., is sold.

Zinkan & Sutherland's general store stock,
Fort Qu'appelle, Assa., has been sold.

D. J. Murchison, general merchant, Bar-
rie, Ont., advertises his business for sale.

S. Brown & Co's general store property,
Stanley Bridge, P. E. I., has been sold.

Frawley, Devlin & McNab, grocers, Bar-
rie, Ont., advertise their business for sale.

The stock of A. Jean, dry goods and gro-
cery dealer, Keewatin, Ont., has been sold.

E. S. White & Co's general stocks at Car-
berry and Medicine Hat, N. W. T., have
been sold.

The stock in the estate of John Byers,
general merchant, Consequon, Ont., is adver-
tised for sale by tender.

S. H. Metherill's general store stock, Lit-
tle Britain, Ont., is advertised to be sold by
auction on the 2d. prox.

John D. Sibbald & Co., Lethbridge, Man.,
have sold out the branch of their general
commission business at Craven.

PARTNERSHIPS FORMED AND DISSOLVED.

Foster, Foster & Co., produce and com-
mission merchants Halifax, have dissolved.

Firth & Ellery, general merchants,
Wyevalle, Ont., have dissolved, Geo. Firth
continuing.

Cleveland and Dupuis, general merchants,
Coaticooke, Que., have dissolved, A. L. Du-
puis, continuing.

Craig & Lewis, general merchants, Free-
town P. E. I., have dissolved and been
succeeded by Craig and Taylor.

REMOVALS AND DEATHS.

J. L. Wickwire, of Sheffield & Wickwire,
general merchants, Canning, N. S., is dead.

Joseph Ordine, general merchant, Lillooet,
B. C., is dead.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

J. Longpre, general merchant, St. Jovite,
Que., has compromised.

Chas. R. McHenry, merchant, Salmon
River, N. S., has assigned.

Alex. Turple, general merchant, Granville
Ferry, N. S., has assigned.

Zoel Gagnon, general merchant, St. Agnes
de Charlevoix, Que., has assigned.

D'Auteuil & Co., general merchants,
Letellier, Que., have compromised.

Mrs. L. A. Kelcey, general merchant, Dun-
church, Ont., is offering to compromise.

J. Charbonneau, general merchant, St.
Therese de Blainville, Que., has assigned.

Alex. Gallagher, grocer, Madoc, Ont.,
has assigned to A. A. McDonald, Madoc.

Peter Ferguson, general merchant, Minden,
Ont., has assigned to R. G. Hector, Toronto.

Munro Bros., general merchants, Parkhill,
Ont., have assigned to F. L. Rogers, Park-
hill.

Jas. Buchner, general merchant, Hurds-
ville, Ont., has assigned to J. M. Ansley,
Perry Sound.

C. C. Lee & Co., dry goods and grocery
dealers, Alliston, Ont., have assigned to J. B.
Laing, Toronto.

SITUATION WANTED.

YOUNG MAN WHO THOROUGHLY UN-
derstands the Grocery business, wants sit-
uation in country store. Apply B, 453 Church St.
23

BUSINESS CHANCES.

GENERAL STORE TO LET. IMMEDIATE
possession. Good front. Best stand in the
village. Low rent. Apply J. K. Falconbridge,
Richmond Hill. 30

HONEY—GOOLD & COMPANY, BRANTFORD,
are supplying grocers with pure honey.
Write for prices and catalogue of bee hives, ex-
tractors, foundations, etc.

GIBSON & GIBSON,

SELLING AGENTS FOR

HAMILTON VINEGAR WORKS CO.;
SARNIA MAIZEA AND MILLING CO.;
MOFFATT PACKING CO., of Montreal;
DOMINION VERMICELLI AND MACARONI CO.

OFFICE: 35 Wellington St. E., Toronto.

WRIGHT & COPP,

Importers and Manufacturers Agents,
Grocers' Sundries.

40 Wellington St. East, Toronto.

REPRESENTING
THE NEW YORK BISCUIT CO'Y:
Van Der Veer & Holmes'
Celebrated A/E Crackers.

E. C. HAZARD & CO'Y, NEW YORK:
Shrewsbury Tomatoketchup, Chutney,
Mayonnaise Dressing, etc.
Petaluma California Fruits in 3 lb. cans,
quotations for fall delivery just to hand.
T. D. MILLAR'S ROYAL PARAGON
CHEESE in jars.

SURPRISE SOAP.

Correspondence Solicited.

**TENDERS.**

SEALED TENDERS marked "For Mounted
Police Provisions and Light supplies," and
addressed to the Honorable the Minister of Rail-
ways and Canals, Ottawa, will be received up to
noon on Friday, 19th June, 1891.

Printed forms of tender containing full infor-
mation as to the articles and approximate
quantities required, may be had on application
at any of the Mounted Police Posts in the North-
West, or at the office of the undersigned.

No tender will be received unless made on such
printed forms.

The lowest or any tender not necessarily ac-
cepted.

Each tender must be accompanied by an ac-
cepted Canadian bank cheque for an amount
equal to ten per cent. of the total value of the
articles tendered for, which will be forfeited if the
party declines to enter into a contract when
called upon to do so, or if he fails to complete the
service contracted for. If the tender be not ac-
cepted the cheque will be returned.

No payment will be made to newspapers insert-
ing this advertisement without authority having
been first obtained.

FRED. WHITE.

Comptroller, N. W. M. Police.
Ottawa, May 15th 1891.

23

ORIENT MILLS.**SINCLAIR, HOOD & CO.,**

(SUCCESSORS TO W. A. BRADSHAW & CO.)

Importers and Manufacturers of

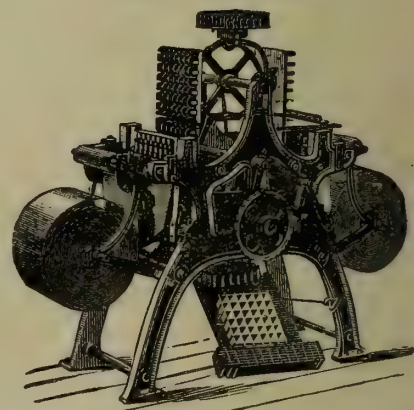
Coffees,
Spices,
Mustards,

CREAM OF TARTAR, BAKING POWDERS,
FLAVORING EXTRACTS, ETC.

48-50 Lombard Street, Toronto.

Northumberland Paper and Egg Case Co

Sole Manufacturers of Machine Made Egg Case
Fillers. (Straw Board.)



We also make a first-class Wooden Case, and can
therefore supply a complete Egg Case at the low-
est possible price. For prices and other infor-
mation, address the Mills, CAMPBELLFORD, ONT.

**ORDER
IVORY BAR
SOAP**

**DEVELOP YOUR MUSCLES**

BY EXERCISE

Supply your system with MUSCLE-FORM-
ING ELEMENTS by taking**Johnston's Fluid Beef,**

The Great MUSCLE FORMER

W. G. A. LAMBE & CO.,

Late WILLIAMSON & LAMBE,

STORAGE

54 & 56 Wellington St. E., Toronto

DO YOU SELL

Brushes —AND— BroomsIf so it will pay you to handle the very best
make you can procure.**Boeckh's** makes are got up specially
for First-class trade and are always reliable.If our Travellers have not called on you
drop us a post card and we will send you
our illustrated Catalogue and Price List.

Sample Room - 80 York St.

CHAS. BOECKH & SONS,
Toronto.

SAMPLE ORDERS SOLICITED.

MATCHES**A
T
C
H
E
S**

1845

THE

1890

E. B. EDDY

MANUFACTURING COY'S

ARE THE BEST.

Long Established.

Unsurpassed.

FULL COUNT

Made well on Honor. Sell well on Merit.

FACTORIES AT HULL, CANADA**TULLOCH & CO.,**Manufacturers' Agents
and
Export Merchants,

85 Gracechurch St., London, Eng.,

Exporters of

Naval and Oilmans' Stores, Linseed Oil,
Portland Cement, Building Materials,
Pig Iron and Metals.**N.B.**—Correspondence invited from Canadian
firms interested in any of the above
lines

CONSIGNMENTS OF PRODUCE SOLICITED.

COW

SAPOLIOIs a solid handsome cake of
SCOURING SOAP
Which has no equal for all clean-
ing purposes except the laundry. It will clean
paint, make oil cloths bright and give the floors,
tables and shelves a new appearance. It will take
the grease off the dishes, and off the pots and pans.
It scours the knives, the wash basin, bath tub,
even the greasy kitchen sink. It brightens all
metals except silver or gold. If you have not sold
it yet, send your order at once to**EMIL POLIWKA & Co.**

36 Front st., East, Toronto, Ont.

Dominion Agents.

ADAMS & SONS'
TUTTI-FRUTTI**CHEWING GUM.**

The fastest seller the trade handles to-day

Other Staple Brands :

Bo-Kay, Sappota, Magic-Trick, etc., etc. See
our price list page 21.
Send to Adams & Sons, 23 Church St., Toronto,
Ont., for beautiful advertising matter.**GROCERS** should try our two new
lines, **CHOCOLATE ICING**
and **CHOCOLATE PUDDING**, packed in two or
four dozen cases, either straight or assorted.**F. W. Schwartz, Halifax, N.S.**

Agent for Maritime Provinces.

The Cowan Cocoa and Chocolate Co. L'd, Toronto.

TO THE TRADE

—IN—

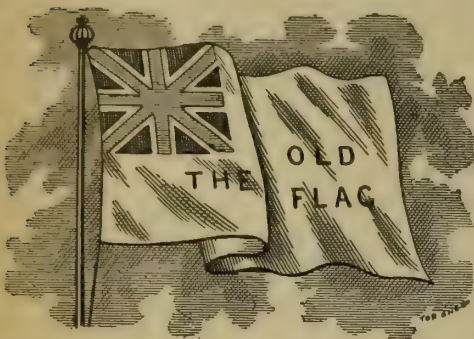
Canned Goods.We are making all arrangements for this
season's pack—and enlarging our factory
considerably—Thanks for last season's trade
and soliciting this year's.

Faithfully yours,

D. W. DOUGLAS,
St. Johns, P.Q.

THE GLOBE TOBACCO WORKS COMPANY OF LONDON

LIMITED,



Have now placed on the market their new brand of smoking tobacco, "The Old Flag" a fine bright Virginia Flake cut tobacco. The best in the world.

Try it and judge for yourself.

THE CANADIAN GROCER PRICES CURRENT.

TORONTO, May 28, 1890.

This list is corrected every Thursday. The prices are solicited for publication, and are for such quantities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name; the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.

	Per doz
Dunn's No. 1, in tins	2 00
" " 2, in tins	75
Cook's Gem, in 1 lb pkgs.	\$1 75
" " 7 oz	85
" " 2 oz	40
" " 5 lb. tins	65
" " bulk, per lb.	12
Empire, 5 dozen 4 oz cans	\$0 75
" " 4 " 8 "	1 15
" " 2 " 16 "	2 00
" " 1/2 " 5 lb cans	9 00
" " bulk, per lb.	15

COOK'S FRIEND.

(In Paper Packages.)	Per doz
Size 1, in 2 and 4 doz boxes	\$2 40
" 10, in 4 doz boxes	2 10
" 2, in 6 "	80
" 12, in 6 "	70
" 3, in 4 "	45
Pound tins, 3 oz in case	3 00
12 oz tins, 3 oz in case	2 40
5 oz tins, 4 "	1 10
5 lb tins, 1/2 "	14 00
Ocean Wave, 1/2 lb, 4 doz cases	75
" " 1/2 lb, 4 "	1 30
" " No. 1, 2 "	1 90
" " 1 lb, 2 "	2 20
" " 5 lb, 1/2 "	9 60

BISCUITS.

	Per lb
Arrowroot	\$0 11 1/2
Abernethy	9
Ginger Nuts	11 1/2
New York Fruit	15
People's Mixed	11
Pilot Family	6
Snowflake	11 1/2
Niagara	15
Soda	6 1/2
" 3 lb	21
Sultans	11 1/2
Oyster crackers	7
Milk biscuit	9 1/2
Butter crackers	6 1/2
Tea	11 1/2
Wine	9
Wine, sweet	9

BLACKING.

Day & Martin's, pints, per doz	\$3 20
" " 1/2 " "	2 10
" " 1/4 " "	1 10
Spanish, No. 3	4 50
" " 10	9 00

EDWARDS, CATCHPOLE & CO'S

No. 1	per gross	9 00
No. 2	do	4 50
No. 3	do	3 60

BLACK LEAD.

Reckitt's Black Lead, per box	1 15
Each box contains either 1 gro., 1 oz.; 1/2 gro., 2 oz., or 1/4 gro., 4 oz.	

TELLIER, ROTHWELL & CO'S.

Royal Black Lead, per gross	\$1 80
F. F. DALLEY & CO.	

Per gross.

Silver Star Stove Paste	9 00
Packed in fancy wood boxes, each box contains 3 doz.	

EDWARDS, CATCHPOLE & CO'S

Crown Polish, No. 1, per gross	9 00
" No. 2	4 80

BLUE.

Reckitt's Pure Blue, per gross	2 10
TELLIER, ROTHWELL & CO'S.	
Parisian Square Blue, per lb. 13 to 14c	

BROOMS. Per doz.

Carpet, 4 strings	2 90
X Parlor, 2	2 65
Louise 3	2 65
1 Gem 4	3 25
2 " 3	2 65
3 " 2	2 20
4 " 2	1 95
O Hurl, 4	2 65
" 3	2 35
" 2	2 05
3 " 3	1 70
OK " 2	1 35
Hvy Mill 4	3 70

CORN BROOMS.

CHAS. BORECK & SONS, per doz	
X Carpet, 4 strings, net	\$3 20
" " 4 " "	2 90
" " 3 " "	2 65
XXX Hurl 4	2 60
1X " 4	2 40
2X Parlor 4	2 25
" " 3	1 95
" " 2	1 70
5 " 2	1 30
Girls " 2	1 50
Railway 4	3 00
Ship 4	4 00
2 Cable 2 wire bands, net	3 00
" " 3 " "	4 00
1 Hearth 2 strings, net	1 75
" " 2 " "	1 50
" " 1 " "	1 20
" " 1 " "	1 30

CANNED GOODS.

	Per doz
Apples, 3's	\$1 15 \$1 20
" " gallons	3 10 3 25
Blackberries, 2's	2 00 2 10
Blueberries, 2's	1 25 1 40
Beans, 2's	0 95 1 10
Corn, 2's	1 10 1 25
" Special Brands	1 30 2 10
Cherries, red pitted, 2's	2 25 2 40
Peas, 2's	1 35 1 45
" sifted select	1 45
Pears, Bartlett, 2's	2 00 2 25
" Sugar, 2's	1 70
" " 3's	3 00 3 10
Pineapple, Baltimore	2 40 2 50
" Bahama	2 90 3 00
Peaches, 2's	2 75 2 85
" " 3's	3 75 3 85
" Pie, 3's	1 60 1 65
Plums, Gr Gages, 2's	2 00 2 10
" Lombard	2 00 2 10
" Damson Blue	1 90 2 00
Pumpkins, 3's	1 00 1 10
" gallons	3 00 3 25
Raspberries, 2's	2 45 2 50
Strawberries, choice 2's	2 40 2 50
Succotash, 2's	1 50 1 65
Tomatoes, 3's	1 50 1 50
Tinnan haddies	1 50 1 50
Lobster, Clover Leaf	2 75
" Crown	2 50
Mackerel	1 15 1 25
Salmon, 1's	1 40 1 55
" white	1 10 1 25
Sardines Albert, 1/2's tins	10 1/2 11 1/2
" " 1/2's	15 15
" Martiny, 1/2's	10 10 1/2
" " 1/2's	18 18
Other brands, 9 1/2, 11, 16, 19	23 25
P & C, 1/2's tins	33 36
" " 1/2's	6 1/2 8
" Amer, 1/2's	9 11

MARMALADE, JAMS AND JELLIES.

CAIRN'S.

(Blaklock Bros., Montreal, Agents.)	
Marmalade, Price, f.o.b. Montreal, dz.	
" Home Made," glass 1 lb.	\$2 35
" " White 1 lb	2 25
" " 2 "	4 15
" " Stone 7 "	13 20
Scotch	White 1 " 2 10



Red Currant and Raspberry

Jellies. Red Currant, 1 lb. white	\$2 75
Black Currant, 1 lb. white	2 75
DELHI CANNING CO.	
Jams assorted, 1's	2 35
Jellies, 1's	2 25

CANNED MEATS.

CLARK'S

Comp. Corn Beef 1 lb cans	\$1 60
" " 2 " "	2 65
" " 4 " "	5 00 5 15
" " 6 " "	7 75 8 00
" " 14 " "	18 60 19 20
Minced Collops, 2 lb cans	2 60
Roast Beef	1 60
" " 2 " "	3 15
" " 4 " "	5 85
" " 2 " "	7 00
Par Ox Tongue, 2 1/2 "	\$7 25 7 50
Ox Tongue	7 50
Lunch Tongue	3 00 3 10
" " 2 " "	5 25 5 75
English Brawn	2 50 2 60
Camb. Sausage	2 50
" " 2 " "	4 00
Soups, assorted	1 35
" " 2 " "	2 25
Soups & Bouilli	1 80
" " 6 " "	4 50
Potted Chicken, Turkey, or Game, 6 oz cans	1 50
Potted Ham, Tongue or Beef, 8 oz cans	1 35
Devilled Tongue or Ham, 1/2 lb cans	1 35
Devilled Chicken or Turkey, 1/2 lb cans	2 25
Sandwich Ham or Tongue, 1/2 lb cans	1 50
Ham, Chicken and Tongue, 1/2 lb cans	1 50

MINCE MEAT.

BRYANT, GIBSON & CO'S—TORONTO.

Mince Meat, 1/2 gal glass jars	\$9 50
Ditto, 25 and 40 lb pails, per lb.	12 1/2 c
J. H. WETHEY'S—ST. CATHARINES.	
Condensed, per gross, net	\$13 50

CHEWING GUM.

ADAMS & SONS.

	To Retailers.
Tutti Frutti, 36 5c bars	\$1 30
Bo-Kay (new)	150 pieces 1 00
Sappota	150 " 1 00
Magic Trick	115 " 0 85
Black Jack	115 " 0 85
Red Rose	115 " 0 85
Sweet Fern	230 " 0 85
Adams' N.Y. Gum	200 " 0 50
Caramel Tolu	72 " 0 40
New Fruit Asst.	115 " new 0 75
Puzzle Gum	115 " 0 75
Colah	115 " 0 75

NOW

is the time to advertise in and subscribe for THE CANADIAN GROCER. You receive better value for your money than in any other journal in the Dominion.

Prices Current, Continued—

CHOCOLATES & COCOAS.

TODHUNTER, MITCHELL & CO'S.

Chocolate—	Per lb.
French, ¼'s... 6 and 12 lbs.	0 30
Caracas, ¼'s... 6 and 12 lbs.	0 35
Premium, ¼'s... 6 and 12 lbs.	0 30
Sante, ¼'s... 6 and 12 lbs.	0 26
Diamond, ¼'s... 6 and 12 lbs.	0 24
Sticks, gross boxes, each...	1 00
Cocoa, Homœopat'c, ¼'s, 8 & 14 lbs	30
" Pearl	" 25
" London Pearl 12 & 18 "	" 30
" Rock	" 22
" Bulk, in bxs.	18

JOHN P. MOTT & CO'S

R. S. McIndoe, Agent, Toronto.)

Mott's Broma..... per lb	\$0 20
Mott's Prepared Cocoa.....	28
Mott's Homœopat'c Cocoa (¼s)	32
Mott's Breakfast Cocoa.....	40
Mott's Breakf. Cocoa (in tins)	45
Mott's No. 1 Chocolate.....	30
Mott's Breakfast Chocolate....	28
Mott's Caracas Chocolate.....	40
Mott's Diamond Chocolate....	22
Mott's French-Can. Chocolate	20
Mott's Navy or Cooking Choc.	26
Mott's Cocoa Nibbs.....	30
Mott's Cocoa Shells.....	5
Mott's Vanilla Chocolate stick 22&24	28
Mott's Pure Confec Chocolate 22c-38	38
Mott's Sweet Confec Choc. 22c-30	30

COWAN COCOA AND CHOCOLATE CO.

Cocoas—	
Hygienic, 1, ½, ¼ lb. boxes	70, 75
Iceland Moss ¼ lb in 12 lb boxes	35
Soluble (bulk) 15 & 30 lb bxs	18, 20
Soluble (tins) 6 lb and 12 lb.	20
Cocoa Nibs, any quantity	30, 35
Cocoa Shells, any quantity	05
Cocoa Essence..... per doz	1 40

Chocolates—

Mexican, ¼, ½ in 10 lb bxs	30
Queen's Dessert, "	40
Vanilla, "	35
Sweet Caracas, "	32
Chocolate Powder, 15, 30 lb bxs	25
Chocolate Sticks, per gross	00
Pure Caracas (plain) ¼, ½ lbs	40
Royal Navy (sweet), "	30
Confectioners', in 10 lb cakes	30
Chocolate Creams, in 3 lb bxs	30
Chocolate Parisien, in 6 lb bxs	30

WALTER, BAKER & CO'S

Chocolate—

Pre'm No. 1, bxs. 12 & 25 lbs each	35
Baker's Vanilla in bxs 12 lbs each	48
Caracas Sweet bxs 6 lbs each, 12	31
bxs in case.....	29
Eagle, sweet & spiced, bxs 12 lbs	30
each.....	30
Vanilla Tablets, 416 in box, 24 bxs	50
in case, per box.....	3
Spanish Tablets, 100 in box, 12 bxs	2 87
in case.....	2

German Sweet Chocolate—

Grocers' Style, in cases 12 boxes, 12	23
lbs each.....	23
Grocers' Style, in cases 24 boxes, 6	23
lbs each.....	23
48 Fingers to the lb., in cases 12 bxs	23
12 lbs each.....	23
48 Fingers to the lb., in cases 24 bxs	20, 30
6 lbs each.....	23

Cocoa—	
Pure Prepared boxes, 12 lbs each	36
Cracked, boxes, 20 lbs each, 1 lb	28
and assorted papers.....	28
Cracked, in bxs, 12 lbs., each, ½ lb.	28
papers.....	28
Cracked, in bags, 6, 10 & 25 lbs each	25
Cocoa and shells, 12s and 25s.....	25
Breakfast Cocoa—	
in bxs, 6 & 12 lbs., each, ½ lb. tins	40
in boxes, 12 lbs., each, 1 lb. tins,	43
decorated canisters.....	43
Broma—	
in boxes, 12 lbs., each, ½ lb. tins.....	37



GIBSON & GIBSON'S

Sydney Gibson's Cocoa, ¼s.....	per lb 0 30
Dr. Clark's Cocoa, ¼'s and ½'s, tins	0 45
Soluble Cocoa bulk in boxes.....	0 18
Prepared do " " ".....	0 22
Sydney Gibson's Chocolate, ¼s.	0 30
and ½s.....	0 30
Gibson's Rock do ½s.....	0 30
Dr. Clarke's do ¼s.....	0 30
Confectioners' Pure Chocolate	0 30
10 lb. blocks.....	0 30
Vanilla choc. sticks, per gross...	1 00
Gibson's Icina, ¼s, 4 doz. in case.	1 35
Gibson's Icina, 1 lb 2 "	2 30

COFFEE.

GREEN

	c. per lb.
Mocha.....	32, 35
Old Government Java.....	30, 33
Rio.....	22, 23½
Plantation Ceylon.....	29, 31
Porto Rico.....	24, 28
Guatemala.....	24, 26
Jamaica.....	22, 23
Maracaibo.....	24, 28

WHOLE ROASTED OR PURE GROUND.

ELLIS & KEIGHLEY'S.

	c. per lb
Java.....	33, 34
Java and Mocha.....	34, 36
Plantation Ceylon.....	35
Arabian Mocha.....	37
Santos.....	28, 28
English Breakfast.....	16, 24
Royal Dandelion in 1 lb tins.....	26

TODHUNTER, MITCHELL & CO'S

Excelsior Blend.....	33
Our Own ".....	31
Laguayra ".....	29
Mocha and Java.....	52, 33
Java, Standard.....	33
" Old Government.....	30, 32
Arabian Mocha.....	36
Santos.....	28

J. W. COWAN & CO.

Standard Java in sealed tins,	30
25 and 50 lbs.....	30
Standard Imperial in sealed	32
tins, 25 and 50 lbs.....	32
Standard Blend in sealed tins,	33
25 and 50 lbs.....	33
Ground, in tins, 5, 10, 15 and	20, 30
25 lbs.....	30
Say's Parisien, in ½ and 1 lb tins	30

EXTRACTS.

Dalley's Fine Gold, No. 8, per doz.	\$0 75
" " " " 1, 1½ oz.....	1 25
" " " " 2, 2 oz.....	1 75
" " " " 3, 3 oz.....	2 00

FLOUR AND MEAL.

	per bbl.
Flour, Manitoba Patent..	6 25 6 40
" Ontario patents.....	5 25 5 75
" Straight Roller.....	4 80 4 85
" Extra.....	4 40 4 60
" Low grades.....	2 50 4 50
" Strong bakers'.....	5 90 6 10
Oatmeal, standard, bbls....	5 60
granulated, ".....	5 75
rolled ".....	5 75
Roller Oats.....	5 75
Bran, per ton.....	13 00 14 00
Shorts.....	16 00
Cornmeal.....	4 00 4 40

FLUID BEEF.

JOHNSTON'S, MONTREAL.

	per doz.
Cases, No. 1, 2 oz tins.....	\$2 75 \$3 00
" No. 2, 4 oz tins.....	4 50 5 00
" No. 3, 8 oz tins.....	8 00 8 75
" No. 4, 1 lb tins.....	12 60 14 25
" No. 5, 2 lb tins.....	25 00 27 00

FRUITS.

FOREIGN. c. per lb.

Currants, Provincial, bbls...	6½, 6½
" " ½ bbls.....	6½, 6½
" " cases.....	6½, 6½
Filiatras, bbls.....	6½, 6½
" ½ bbls.....	6½, 6½
" cases.....	6½, 6½
Patras, bbls.....	6½, 7
" ½ bbls.....	7, 7½
" cases.....	7½, 7½
Vostizzas, cases.....	7½, 8½
" ½ cases.....	7½, 8
5-crown Excelsior	9½, 9½
(cases).....	9½, 9½
" ½ case.....	9½, 9½

Dates, Persian, boxes,	5½ 6
Figs, Elemes, 14 oz., per box	10 12
10 lb boxes.....	12½ 13
20-lb.....	15 16
Seven-Crown.....	18
Prunes, Bosnia, hhds.....	7½ 8
" cases, new.....	8½ 10½
Raisins, Valencia, off stalk,	6 6½
Selected.....	7½ 8
Layers.....	8½ 9
Raisins, Sultanas.....	16, 18
Elemes.....	7½ 8

Malaga:	
London layers.....	2 70 3 00
Loose muscatels.....	2 35 2 75
Imperial cabinets.....	3 25 3 50
" grs., flat.....	1 00
Connoisseur clusters.....	4 00 4 25
Extra dessert ".....	4 75 5 00
" grs.....	1 50
Royal clusters.....	6 00 6 50
Fancy Vega cartoons.....	2 75
Black baskets.....	4 00 4 25
" grs.....	1 30 1 35
Blue ".....	4 75 5 00
" grs.....	1 50 1 60
Fine Dehesas.....	7 00 7 25
" grs.....	2 00 2 25
Lemons, Malaga.....	4 50
Palermos.....	4 50
Messina.....	5 00 5 50

Oranges, Floridas.....	4 50
" Messina.....	4 00
" Valencia.....	6 00 6 50
" River seedlings.....	4 00

DOMESTIC.

Apples, Dried, per lb.....	0 08 0 08½
do Evaporated.....	0 12½ 0 13

GLASSWARE.

TAYLOR, SCOTT & CO.

	c. per doz
Lamp Chimneys, O.....	32
" " A.....	35
" " B.....	45

GRAIN.

Wheat, Fall, No. 2,	1 13 1 14
Red Winter, No. 2.....	1 12 1 14
Spring, No. 2.....	1 04 1 06
Man Hard, No. 1.....	1 16
" No. 2.....	47½ 49
Oats, No. 2, per 34 lbs.....	56 59
Barley, No. 2, per 48 lbs.....	55 56
No. 3, extra.....	53 54
No. 3.....	80 81
Rye.....	78 80
Peas.....	77 78
Corn.....	77 78

HAY & STRAW.

Hay, Pressed, "on track.....	8 50 10 50
Straw Pressed, ".....	5 00 7 00

LARD.

"FAIRBANK'S" REFINED COMPOUND.

In Butter Tubs.....	0 08½
Fancy ".....	0 09
3-hoop pails.....	0 09 0 09½
60 lb. cases of 3 lb., 5 lb.,	
and 10 lb. tins, per lb.....	0 10

MUSTARD.

ELLIS & KEIGHLEY'S.

	cts
Durham, Fine, in ½ and 1 lb tins	25
per lb.....	25
Fine, in 1 lb jars.....	22
Fine, in 4 lb jars.....	70
Ex. Sup., in bulk, per lb.....	30
Superior, in bulk, per lb.....	20
Fine.....	15
COLMAN'S AND KEEN'S	
In 4 lb jars.....	75
In 1 lb jars.....	25
D. S. F., in tins, per lb.....	41
in ½ lb tins.....	42
in ¼ lb tins, per lb.....	44
D. F. in ½ lb tins, per lb.....	26
in ¼ lb tins, per lb.....	28

NUTS.

	per lb.
Almonds, Ivica.....	14 15
Tarragona.....	16 17
Formigetta.....	35
Almonds, Shelled Valencia.....	35, 37
Jordan.....	45, 55
Brazil.....	12 13
Cocoanuts.....	6 50
Filberts, Sicily.....	11
Filberts, Oblong.....	11 11½
Peanuts, roasted.....	12, 13
green.....	9 10
Walnuts, Grenoble.....	17 18
Bordeaux.....	12, 13
Naples, cases.....	13
Marbots.....	13½
Chillis.....	12 13

Toronto Biscuit and Confectionery Co's

SODAS

Are giving unusual satisfaction.

Ask for the Yellow

low Boxes with Red Label, and take no

other. Send for Price List to 7 FRONT

ST. E., TORONTO.



Prices current, continued—

PICKLES & SAUCES.

BRYANT, GIBSON & CO'S. TORONTO

PICKLES.

John Bull, mixed, in bulk	\$0 60
" Chow Pic'le, in b'lk	65
" Mixed & Chow-Chow pts	2 15
" Mixed & Chow-Chow qts	3 25
" " " 16 g.	1 90
Horse Radish, bottles, per doz	2 25
SAUCES.	
John Bull, kegs, per gal.	1 25
" 1 pt. bottles, per doz.	1 00
" 1 pt. bottles, per doz (according to quantity)	90c
Devonshire Relish, kegs p. gal	1 75
" 1 pt. bottles, per doz	1 25
Niagara Tomato, kegs, per gal	1 25
" Reputed pints	1 25
Terry's Candied Peels. c. per peels	16
Lemon, 7 lb boxes.	18
Orange, " "	18
Citron " "	30

CROSS & BLACKWELL'S.

Pickles, all kinds, pints, per doz	3 25
LEA & FERRIN'S. per doz.	
Worcester Sauce, 1 pts.	\$3 60
" " " 1 pints	6 25
" " " 6 50	

PRODUCE.

DAIRY.	
Butter, creamery, rolls	\$0 00 \$0 00
" tub...	
" dairy, tubs, choice	0 15 0 16
" medium	0 12 0 14
" low grades to com.	0 05 0 10
Butter, pound rolls.	0 18 0 20
" large rolls.	0 12 0 15
" store crocks	0 12 0 15
Cheese.	0 11 0 11

COUNTRY.

Eggs, fresh, per doz.	0 11 0 12
" limed	
Beans	1 50 1 70
Onions, per bbl.	2 50 3 00
Potatoes, per bag on tr'k	0 90 0 95
Hops, 1889 crop	0 15 0 18
" 1890 "	0 35 0 38
Honey, extracted	0 08 0 10
" section	0 14 0 16

PROVISIONS.

Bacon, long clear, p lb.	0 08	0 08 1/2
Pork, mess, p. bbl.	15 50	17 00
Hams, smoked, per lb.	0 11	0 11 1/2
" pickled		

Bellies	0 10 1/2	0 11
Rolls	0 09	0 09 1/2
Backs	0 10 1/2	0 11
Lard, Canadian, per lb.	0 09 1/2	0 09 1/2
Hogs	6 25	6 50
Tallow, refined, per lb.	0 05	0 05 1/2
" rough,		0 02

RICE, ETC.

Rice, Aracan	Per lb	3 1/2, 4c
" Patna		4 1/2, 5 1/2
" Japan		5, 5 1/2
" extra Burmah		3 1/2, 4
Grand Duke.		6 1/2, 7 1/2
Sago		4 1/2, 5 1/2
Tapioca,		5 1/2, 6 1/2

SPICES.

GROUND.

Pepper, black, pure.	\$0 20	\$0 22
" fine to superior	12	18
" white, pure	32	35
" fine to choice	35	30
Ginger, Jamaica, pure.	25	27
" African,		18
Cassia, fine to pure	18	25
Cloves,	25	40
Allspice, choice to pure.	12	15
Cayenne,	30	35
Nutmegs,	75	1 20
Mace,	1 00	1 25
Mixed Spice, choice to pure.	30	35
Cream of Tartar, fine to pure	25	37

STARCH.

EDWARD BURGH STARCH MFG. CO.

MONTREAL.

BRITISH AMERICA STARCH CO

BRANTFORD.

No. 1 Laundry, 4 lb cartons.	5 1/2c
Canada Laundry	4 1/2
Silver Gloss, crates	6 1/2
Lily White, crates	6 1/2
Silver Gloss, 1 lb chromos	6 1/2
Lily White, 1 lb chromos	6 1/2
Satin, Starch 1 lb chromos	7 1/2
Brantford Gloss, 1 lb chromos	7 1/2
No 1 Laundry, barrels & halves	4 1/2
No 1 Prepared Corn	7 1/2
Canada Corn	6 1/2
Challenge Corn	6 1/2
Rice Starch, 1 lb.	9
Cube, 1 lb.	7 1/2

KINGSFORD'S OSWEGO STARCH.

Pure Starch—	
40-lb boxes, 1, 2, and 4 lb. pack'g's	8
36-lb boxes, 3 lb. packages	8

12-lb "	8 1/2
38 to 45-lb boxes.	8
Silver Gloss Starch—	
40-lb " 1, 2 and 4 lb packages.	9 1/2
40-lb " 1 lb package	9
40-lb " "	10
40-lb " assorted 1/2 and 1/4 lbs.	9 1/2
6-lb " sliding covers	9 1/2
38 to 45 lb boxes	9 1/2
Oswego Corn Starch—for Puddings,	
Custards, etc.—	
40 lb boxes, 1 lb packages	8 1/2
20 "	8 1/2

SUGAR.

Granulated, 15 bbls or over.	6 1/2
" less than 15 bbls.	7
Paris Lump, bbls	7 1/2
" less than a bbl	7 1/2
Extra Ground, bbls	8 1/2
" less than a bbl	8 1/2
Powdered, bbls	7 1/2
" less than a bbl	7 1/2
Extra bright refined	6 1/2
Bright Yellow	5 1/2
Medium	5 1/2
Brown	5 1/2
Raw Jamaica, in bags	5 1/2

SYRUPS AND MOLASSES.

SYRUPS.	
Redpath's "D"	1 65 1 70
" "M" pails.	3 1/2
Redpath's "B"	3 1/2
" "VB"	3 1/2
" Extra V.B.	3 1/2
" Ex. Sup.	4
" XXX Sup.	4 1/2
Corn Syrup	4 1/2

MOLASSES.

Trinidad, in puncheons.	Per gal.	38, 40c
" bbls		40, 42
" 1/2 bbls		42, 44
New Orleans, in bbls		46, 65
Porto Rico, hdds.		38, 45
" barrels		42, 47
" 1/2 barrels		44, 49

TEAS.

GREENS.	
Gunpowder—	Per lb
Cases, extra firsts	42, 50c
Half chests, ordinary firsts	22, 38
Cases, sifted, extra firsts	42, 50
Cases, small leaf, firsts	35, 40

Young Hyson—Moyunes	
Half chests, ordinary firsts.	22, 38
" " seconds	20, 22
" " common	18, 20
" PING SUEYS.	
Half chests, firsts	28, 32
" " seconds	20, 22
Half Boxes, firsts	28, 32
" " seconds	20, 22

JAPAN.

Half Chests—	
Choicest	38, 40
Choice	32, 36
Fine	28, 30
Good medium	25, 27
Medium	19, 20
Good common	18, 19
Common	16, 17
Nagasaki, 1/2 chests Pekoe	20, 22
" " Oolong	17, 18
" " Gunpowder	18, 20
" " Siftings	8, 12 1/2

CONGOUS.	
Half chests, Kaisow, Moning.	52, 55
Caddies and half chests.	15, 50
Caddies, Paking and new makes	18, 50
SCENTED ORANGE PEKOE	
Boxes, Foochow and Canton	28, 60

CADDIES.	
Half chests Formosa	34, 50
Caddies.	36 55

ASSAMS.	
Chests and half-chests Pekoe	27 40
No. 1 Finest Assam Pekoe	40
2 Assam Broken Pekoe	35
3 Assam Pekoe Souchong	25

TOBACCO AND CIGARS.

British Consols, 4's; bright twist,	
5's; Twin Gold Bar, 8's	62c
Ingots, rough and ready, 7's	59
Laurel, 3's	52
Brier, 7's	50
Index, 7's	45
Honeysuckle, 7's	53
Napoleon, 8's	49
Royal Arms, 12's	50
Victoria, 12's	48
Brunette and Lovely, 12's	45 1/2
Prince of Wales, in caddies	46 1/2
" in 75 lb boxes	46

Bright Smoking Plug Myrtle, T & B, 3's	55
Lily, 7's	48
Diamond Solace, 12's	45
Myrtle Cut Smoking, 1 lb tins	65
1 lb pg, 6 lb boxes	65
oz pg, 5 lb boxes	65



KINGSFORD'S OSWEGO STARCH

PURE AND SILVER-GLOSS CORN STARCH
FOR THE LAUNDRY | FOR THE TABLE
THE STANDARD OF EXCELLENCE ABSOLUTELY PURE

FOR SALE BY ALL LEADING JOBBERS IN CANADA

T. KINGSFORD & SON.
OSWEGO, N.Y.

KNOX, MORGAN & CO.,

Wholesale Dry Goods Importers,

HAMILTON, - - - ONTARIO.

FLANNELETTES.

We can offer you a drive in these SEASONABLE GOODS, having cleared 1,500 pieces of DESIRABLE COLOURINGS.

Price 7 3-4c. usual terms.

Samples on Application.

General Stock fully assorted.

Prices current, continued--

GLOBE TOBACCO COMPANY. CUT SMOKING TOBACCO.	
The Old Flag, 1/2 lb. in 5 lb. boxes.	66c
" " 1 lb. Fancy Tins.	66c
" " 1/2 lb. " "	35c
Gold Flake, 1-5, 6 lb boxes.	65c
" " 1-10, 5 " "	65c
" " 1 " fancy tins.	75c
" " 1-5, 6 lb boxes.	39c
" " 1 " glass jars.	72c
Hand Made, 1-5, 6 lb boxes.	60c
" " 1 " fancy tins.	63c
" " 1 " glass jars.	35c
" " 1 " glass jars.	70c
GRANULATED SMOKING TOBACCO.	
Uncle Tom, 1-5, 6 lb boxes.	40c
" " 1-10, 6 lb " "	4 c
LONG CUT SMOKING TOBACCO.	
Wig Wag, 1/2, 6 lb boxes.	36c
" " 1-5, 6 lb " "	35c
" " 1-10, 6 lb " "	40c
FINE CUT CHEWING TOBACCO.	
Golden Thread, 5 & 10 lb pails.	90c
Globe, " " " "	85c
Victoria, " " " "	70c
High Court, " " " "	65c
Jersey Lilly, " " " "	60c
Golden Thread, 1-16 " Foil in 1/2 gro.	9 00
Solace, 1-16 " Foil in 1/2 gro.	6 00
boxes, per gross	3 00
CIGARS--S. DAVIS & SONS, Montreal.	
Sizes.	Per M
Madre E' Hijo, Lord Landsdowne	\$60 00
" " Panetelas	60 00
" " Bouquet	60 00
" " Perfectos	85 00
" " Longfellow	85 00
" " Reina Victoria	80 00
" " Pins	55 00
El Padre, Reina Victoria	55 00
" " Reina Vict., Especial	50 00
" " Conchas de Regalia	50 00
" " Bouquet	55 00
" " Pins	50 00
" " Longfellow	80 00
" " Perfectos	80 00
Mungo, Nine	35 00
Cable, Conchas.	30 00
Queens	29 00
Cigarettes, all Tobacco--	
Cable	7 00
El Padre	11 00
Mauricio	15 00
DOMINION CUT TOBACCO WORKS, MONTREAL.	
CIGARETTES.	
Athlete	Per M \$7 50
Puritan	6 25
Sultana	5 75
Derby	4 00
B. C. No. 1	4 00
Sweet Sixteen	3 50
CUT TOBACCOES.	
Puritan, 1/2 lb pkg., 5 lb boxes.	65
Old Chum, 1/2 lb pkg., 5 lb box.	65
Old Virgin, 1-10 lb pkg., 10 lb boxes	65
Gold Block, 1/2 lb pkg., 5 lb boxes	57
CIGARETTE TOBACCO.	
B. C. N. 1, 1-10, 5 lb boxes	78
Puritan, 1-10, 5 lb boxes	80
Athlete, per lb.	1 10
SOAP.	
Ivory Bar, 1 lb. bars	per lb 5 1/2
Do. 2, 6-16 and 3 lb bars	5
Primrose, 1/2 lb bars, wax W	4 1/2
" " " "	4 1/2
John A. cake, wax W. per doz	42
Mayflower, cake, " "	42

Gem, 3lb bars per lb.	3 1/2
" 13 oz, 1 and 2 lb. bars	3 1/2
Queen's Laundry, per bar.	5 1/2
Pride of Kitchen, per box.	2 75
Sapallo, 1/2 gross boxes	3 25
per gross, net cash	12 00

TOILET SOAP.

TAYLOR, SCOTT & CO.

per doz.	
Baby's Own, 1/2 doz boxes	\$1 25
Our Boys, 1/2 " "	1 25
Sea Foam, 1/2 " "	75
London Bouquet, 1/2 " "	60
Oatmeal, 1/2 " "	85
Paris Assorted, 1/2 " "	60
Albert Oatmeal bar, 2 doz. boxes	0 75
White Castile bar, 2 doz. boxes.	0 75
per gro.	
Fatherland, 1/2 doz boxes.	5 00

WOODENWARE.

per doz.	
Pails, 2 hoop, clear	No. 1. \$1 70
" " " "	No. 2. \$1 90
Pails, 2 hoops, clear	No. 2. \$1 60
" " " "	No. 3. \$1 80
" " " "	No. 3. \$1 80
Tubs, No. 0.	9 50
" " " "	8 00
" " " "	7 00
" " " "	6 00
Washboards, Globe.	\$1 90
" " Water Witch.	1 40
" " Northern Queen.	2 25
" " Planet.	1 70
" " Waverly.	1 60
" " X X.	1 50
" " X.	1 30
" " Single Crescent.	1 85
" " Double.	2 75
" " Jubilee.	2 25
per case.	
Matches, 5 case lots	Single cases
Parlor	\$1 75
Telephone	4 05
Telegraph	4 30
French	3 60

per doz.	
Mops and Handles, comb.	1 25
Butter tubs	\$1 60 \$3 20
Butter Bowls, crates ast'd	3 60

CLOTHES PINS.

5 gross, per box	0 75
4 gross, " "	0 85
6 gross, " "	1 20

CHAS. BECKH & SONS.

per box	
5 gross, single and ten box	0 75 0 80
lots	0 85
Star, 4 doz. in package	1 25
" " " "	1 25
" " " "	0 90

INDURATED FIBRE WARE.

1/2 pail, 6 qt.	\$4 00
Star Standard, 12 qt.	4 50
Milk, 14 qt.	5 50
Round bottomed fire pail, 14 qt.	5 50
Tubs, No. 1	15 50
" " " "	13 25
" " " "	11 00
Nests of 3.	3 40
Keelers No. 1.	10 00
" " " "	9 00
" " " "	8 00
" " " "	7 00
Milk pans	3 25
Wash Basins, flat bottoms.	2 75
" " " "	3 00
Handy dish	3 75
Water Closet Tanks	18 00

DURABLE PAILS AND TUBS

WM. CANE & SONS, MANUFACTURING CO
NEWMARKET.

per doz.	
Steel hoops, painted and grain'd	2 20
Brass hoops, oiled and varnish.	3 25
No 1 tubs	9 50
No 2 " "	8 50
No 3 " "	7 50

BARM YEAST.

per box	
3 doz. 5c. packages, in boxes.	1 00
3 doz. 10c. " "	1 95
1 1/2 " 10c. and 3 doz. 5c. packages	2 00
in assorted boxes	2 00

"OUR NATIONAL FOODS."

pkg. doz	
Desiccated Wheat	4 lb. \$2 35
Rolled Oats	4 " 2 35
Snow Flake Barley	4 " 2 35
Dessicated Rolled Wheat	3 " 2 35
Buckwheat Flour, S. R.	4 " 2 25
Patent Pea Flour	2 1/2 " 2 00
Baravena Milk Food	1 " 3 53
Patent Prepared Barley	1 " 2 00
Patent Prepared Groats	1 " 1 50
Gluten Flour	4 lb. 3 00
Farina, very choice	1 1/2 lb. 1 40

HARDWARE, PAINTS AND OILS.

CUT NAILS, from Toronto:	
10 dy. to 60 dy.	2 35 2 40
8 dy. and 9 dy.	2 65 2 70
4 dy. to 7 dy.	2 90 2 95
3 dy.	3 95 4 00
3 dy.	C.P. 3 45 3 50
3 dy.	A.P. 3 45 3 50
HORSE NAILS:	
" C " 50 and 10 per cent. to 60 and 5	
from list.	
HORSE SHOES:	
From Toronto, per keg.	3 60 3 75
SCREWS: Wood--	
Flat head iron 7 1/2 p.c. dis.	
Round " " 7 1/2 p.c. dis.	
Flat head brass 7 1/2 p.c. dis.	
Round head brass 70 p.c.	

WINDOW GLASS: [To find out what break any required size of pane comes under, and its length and breadth together. Thus in a 7x9 pane the length and breadth come to 16 inches; which shows it to be a first-break glass, i.e., not over 25 inches in the sum of its length and breadth.]

1st break (25 in and under)	1 45
2nd " (26 to 40 inches)	1 35
3rd " (41 to 50 ")	3 40
4th " (51 to 60 ")	3 70
5th " (61 to 70 ")	4 00

ROPE: Manila	0 14 0 14 1/2
Sisal	0 10 1/2 0 11

BINDER TWINE:

Crown Brand (from factory)	11
Red Cap	12
Blue Ribbon	14
Silver Composite	9

AXES: Per box, \$6 to \$12.

SHOT: Canadian, dis. 7 1/2 per cent.

HINGES: Heavy T and strap. 0 4 1/2 0 5

" " Screw, hook & strap. 0 3 1/2 0 4 1/2

WHITE LEAD: Pure Ass'n guarantee ground in oil.

25 lb. irons.	per lb 5 1/2
No. 1	5 1/2
No. 2	4 1/2
No. 3	4 1/2

TURPENTINE: Selected packages, per gal.

LINSEED OIL, per gal, raw	0 64
Boiled, per gal.	0 67
CASTOR OIL: Best per lb.	0 10 1/2 0 11
GLUE: Common, per lb	0 10 0 11

PETROLEUM.

F. O. B. Toronto..... imp. gal	
Canadian	\$0 16
Caroon Safety	0 17 1/2 0 18
Canadian Water White	0 20 0 22
Amer'n Prime White	0 23 0 24
" " Water White	0 25 0 00
Photogene	0 27 0 00

DRUGS AND CHEMICALS.

Alum.....lb \$0 02 \$0 03	
Blue Vitriol	0 06 0 07
Brimstone	0 02 1/2 0 03 1/2
Borax	0 13 0 14
Camphor	0 75 0 80
Carbolic Acid	0 40 0 45
Castor Oil	0 13 0 14
Cream Tartar	0 30 0 31
Epsom Salts	0 01 1/2 0 02
Paris Green	0 18 0 22 1/2
Extract Logwood, bulk	0 13 0 14
" " boxes	0 15 0 17
Gentian	0 10 0 13
Glycerine, per lb	0 18 0 20
Hellebore	0 16 0 17
Iodine	5 50 6 00
Insect Powder	0 38 0 45
Salpêtre	0 08 1/2 0 09
Soda Bicarb, per keg	2 56 2 75
Sal Soda	1 00 1 25
Madder	0 12 1/2

VINEGAR.

A. HAAZ & CO	
XX, W.W.	0 20
XXX, W.W.	0 25
Honey Dew	0 30
Pickling	0 30
Malting	0 45
THE BADGEROW FALCONER VINEGAR CO	
French Bordeaux	per gal. 0 34
Tarragona	0 32
Triple	0 30
Fruit Vinegar	0 27
Pickling	0 28
XXX	0 25
Extra XX	0 22
XX	0 20
X	0 16
Cider Vinegar	0 16 to 0 25
Honey Vinegar	0 25
Eng. Malt Vinegar	0 50 to 0 60
Bottled Malt Vinegar, qts.	2 00
Methylated Spirits	2 00 to 2 25

INK.

EDWARD CATCHPOLE & CO	
Blue black, 2 oz., per gross	4 00
Jet Black, 2 oz., " "	3 75
All colors, 2 oz., " "	4 50
Blue black, quarts, per doz	5 00
" " pints, " "	3 25

FISH.

Pickrel	per lb 0 04 0 06
Pike	do 0 05
White fish	0 6 1/2 0 07
Salmon Trout	0 06 1/2 0 07
Lake herring	2 00
Pickled and Salt Fish:	
Labrador herring, p. bbl	5 75 5 50
Shore herring	4 50 5 50
Salmon trout, per 1/2 bbl	4 25 4 50
Dried Fish:	
Codfish, per quintal	5 25 5 75
" cases	5 00 5 50
Boneless fish	per lb 0 04
Boneless cod	" 0 06 1/2 0 08
Smoked Fish:	
Finnan Haddies	per lb 0 07 1/2 0 08
Bloaters	per box 1 00 1 50
Digby herring	" 0 16
Sea Fish:	
Haddock	per lb
Cod	"
Spring salmon	0 16 0 18

THE
ST. LAWRENCE SUGAR REFINING CO'S
GRANULATED
AND YELLOWS
AND SYRUPS
ARE PURE.

- NO BLUEING -

Material whatsoever is used in the manufacture of

OUR GRANULATED.

The Canada Sugar Refining Co.

Redpath (Limited),
MONTREAL.



We are now putting up, expressly for family use, the finest quality of PURE SUGAR SYRUP, not adulterated with Corn Syrup, in **2-lb.** cans, with movable tops.

FOR SALE BY ALL GROCERS.

THE CANADA MEAT PACKING CO.,

MONTREAL,
BEEF AND PORK PACKERS,

Curers of the Celebrated C.M.P Brand of Smoked Meat, Sugar cured extra-flavored Hams and Bacon.

Compressed Corned Beef. Ox and Lunch Tongue.
Pure Lard a Specialty.

WRITE FOR QUOTATIONS.

:- HOW TO SELL GOODS :-

Send Ten Cents to the GROCER PUBLISHING Co. for a copy of B. F. Cumming's Prize Essay on "How to Sell Goods."

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LELAND HOTEL

Corner Hastings and Granville Streets, one block from Railway Station and Steamship dock.

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PROUT & INSLEY,
Proprietors.

THE COLONIAL,

New Westminster, B.C.

Headquarters for Commercial Travellers. Fine Sample rooms. First-class in every respect.

GEO. R. RAYMOND, Proprietor.

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Regina, Assa.

First-class Family and Commercial Hotel.

Good sample rooms. Livery in connection.

MRS. DOIG, Proprietress.

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Favorite Western Summer Resort. The best of accommodation for travellers.

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The leading hotel in the city. Sample rooms convenient to stores, provided for commercial men

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WINNIPEG, MAN.

First-class in every respect.

Jas. O'CONNOR, Prop. FRED SPRADO, Mgr

LELAND HOUSE,

Graduated Prices. Recently furnished.

W. D. DOUGLAS & CO., Proprietors.

The finest hotel in the Northwest. Pure spring water. Corner Main and Albert Sts.

City Hall Square, WINNIPEG, MAN.

The Clarendon Hotel,

Winnipeg, Man.

RUTLEY & McCAFFREY Proprietors.

The Algoma House.

PORT ARTHUR, ONTARIO.

Beautifully situated, fine sample rooms. Special attention and accommodation for travelling men.

MERRILL & HODDER, Props.

PATERSON HOUSE,

OWEN SOUND, ONT.

One of the best appointed houses in Ontario, situated in the business centre of the town. All modern improvements. Headquarters for commercial men

A DUNCAN, Prop

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128 Adelaide E., Toronto,

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Dealers in all kinds of Table, Dairy, Meat Curing, Barrel and Land Salts.

The "Acme" Table Salt (new process) will not get damp or hard.

Two Silver Medals, at Industrial Exhibition, Toronto, 1890, for our "Acme" Table Salt and our "Star Brand" Dairy Salt.

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Those wishing to keep their copies of THE GROCER in good condition, and have them on hand for reference, should use a Binder. We can send by mail A STRONG PLAIN BINDER for 75c., postage prepaid.

These Binders have been made expressly for THE GROCER, and are of the best manufacture. The papers can be placed in the Binder week by week thus keeping the file complete. Address—

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The Best Scouring and Cleaning Soap in the World

For cleaning woodwork, pots, kettles, pans, floors painted ceilings, windows, and everything in the cleansing of which a Scouring Soap can be used it has no Superior. It is a larger cake, lasts longer does its work better, and is cheaper in every way than any other Scouring Soap. Cut this out, and ask your Jobber to send you a box of Pride of the Kitchen. It is worth trying.

KIRK L. PERRY, Agent,
TORONTO, CANADA.

"Quick and Easy"

IS THE BEST

WASHBOARD

The Brandon Manufacturing Co., Ltd., Makers
Strachan Avenue, Toronto.

This board has a double crimp and only the best materials are used in its manufacture all first-class grocers keep it.

GOLD MEDAL, PARIS, 1878.

W. BAKER & Co.'s Breakfast Cocoa

from which the excess of
oil has been removed,*Is Absolutely Pure
and it is Soluble.*

No Chemicals

are used in its preparation. It has more
than three times the
strength of Cocoa
mixed with Starch,Arrowroot or Sugar, and is therefore far
more economical, costing less than one cent a
cup. It is delicious, nourishing, strengthening,
EASILY DIGESTED, and admirably adapted
for invalids as well as for persons in health.

Sold by Grocers everywhere.

W. BAKER & CO., DORCHESTER, MASS.

TOWNSEND & STEPHENS,

Public Accountants, Auditors, Assignees

Sherman E. Townsend. H. Seymour Stephens.

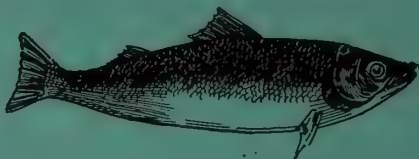
Traders' Bank Chambers, Yonge St.,
Cable Address: "Seymour." TORONTO.

CORTICELLI

SPOOL SILKS & TWISTS,
EMBROIDERIES & FANCY SILKS.To satisfy and please your customers you
must keep the best lines. "CORTICELLI"
has that reputation; if you want to put in a
line of these goods. Send for further information
and prices toCORTICELLI SILK CO.,
ST. JOHNS, P. Q.ORDER A CASE OF
OCEAN WAVE BAKING
POWDER

From your Wholesale Grocer.

Sells itself after one Trial. Prices Current



Fraser River Salmon

"ROYAL"

- AND -

"BRITANNIA"

Brands of canned salmon are the finest packed in
British Columbia. The canneries being situated
at the mouth of the Fraser River are in a position
to pack their fish fresh from the boats.BELL-IRVING & PATERSON,
AGENTS,
Vancouver and New Westminster, B.C.

C. G. Hobson & Co.,

COMMISSION MERCHANTS.

AGENTS FOR

Princess,
Diamond
and
Stanleybrands of canned salmon. We pay special
attention to consignments placed in our
charge.C. G. HOBSON & Co.,
Vancouver, B.C.

T. G. Williamson & Co.,

COMMISSION MERCHANTS.

TEAS, COFFEES, FRUITS, SUGARS, ETC

42 Front Street East,
TORONTO, ONT.

- PARISIAN - BLUE!

Is Stronger and More
Economical
THAN ANY OTHER BLUE.

It Does Not Stain the Linen.

TELLIER, ROTHWELL & CO.

MITTENS.

Best and Cheapest in the Market.

Specially designed and adapted for Brakes-
men, all classes of Railroad Work, Lum-
bering, Teamsters and Farm Work; made
in Saranac, Buck, and our "Yellow Napa
Tan Horse"—the strongest material made.Dealers will consult their best interests by
waiting for our Travellers.W. H. STOREY & SON,
ACTON, ONT.Ross's Royal Soda Water.
" " Seltzer Water.
FOR SALE BY
ALL FIRST-CLASS GROCERS.

ESTABLISHED 1856.

To please your customers sell Martin's
Mount Forest Oatmeals.Ordinary oatmeal is hard to digest be-
cause it is not boiled long enough.By our New Process the meal is
partly cooked and is easily digested.If your wholesale grocer does not keep
them write direct toMARTIN BROS.,
Mount Forest, Ont.

Oats and Feed a Specialty.

ALL THE LEADING WHOLESALE TRADE HANDLE PURITAN CUT PLUG AND OLD CHUM SMOKING TOBACCO

THE CANADIAN GROCER

& GENERAL STOREKEEPER

PUBLISHED WEEKLY
\$200 PER YEAR

VOL. V.

TORONTO, JUNE 5, 1891.

No. 23

Fac-Simile of Package.



Registered.

BENSON'S

CANADA

PREPARED CORN STARCH

IS THE BEST AND PUREST IN THE MARKET.

For Sale by all Grocers.

CAUTION :

On account of the acknowledged superiority of this Starch, imitations are being offered, with the intention of deceiving the public, so we request that buyers see that the name of the manufacturers "EDWARDSBURG STARCH CO., LIMITED" is on every package. This is a guarantee of quality and without it none is genuine.

H. A. NELSON & SONS

MANUFACTURERS

AND

Wholesale Dealers

—IN—

BROOMS AND WHISKS,

Brushes, Woodenware,
Baskets, Cordage,
Grocers' Sundries.

MONTREAL, - TORONTO.



ASK FOR

MOTT'S

DUNN'S BAKING POWDER

THE COOK'S BEST FRIEND
Largest Sale in Canada.

Taylor, Scott & Co.

TORONTO.



IS THE CHEAPEST.

Retail Price, 25c.

For sale by all first-class grocers

MADRE E' HIJO (7 SIZES).

EL PADRE AND CABLE.

EVERY Reader of this paper is a buyer, Therefore advertisers should see that their advertisements do not grow stale. Change them constantly, introducing new goods if you have them; if not let us know what you have in seasonable articles. This is what buyers want

ALWAYS ASK FOR THE
'John Bull' BRANDS.

Manufactured by
BRYANT, GIBSON & Co.



AGENCY FOR—
Ganong's Lily Chocolates,
Terry's English Bottled Confectionery,
Negree's French Crystallised Fruits.

W. BOULTER & SONS,
Picton, Ont.

PACKERS OF THE CELEBRATED



Canned Fruits and Vegetables.

Every can has a Lion on the Label. This label is a guarantee to the consumer that the quality is first-class. Ask your Grocer for the Lion Brand. Do not take any other.

**Bay of Quinte
Canning Factories.**

Head Office, PICTON. Branch, DEMORESTVILLE.

LEONARD H. DOBBIN,

Commission Merchant,
Representing the chief Lobster Canneries of the Dominion.

1891 packs now offering.

Send for Quotations.

Fraser Building St. Sacramento St.,
MONTREAL, P.Q.

WHY Do 75 per cent. of our Canadian Cannerys buy their labels and other lithographic work from

The Sabiston Litho. & Pub. Co.?

BECAUSE They have the largest corps of skilled Artists in the country.

BECAUSE They have the best machinery.

BECAUSE Their equipment is more complete than any other Litho. house in the country, and

BECAUSE They turn out the most satisfactory work.

This Company occupies 4 flats of the GAZETTE building, in Montreal, equal to a floor space of 35,000 square feet.

The business was commenced a little over 3 years ago by A. Sabiston and from the smallest establishment at that time has grown within the above period to be the largest of its kind in the country. This fact speaks for itself.

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The Sabiston Litho. & Pub. Co.

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Warehouse Receipts Issued,
Negotiable anywhere

R. CARRIE,
27 Front St. E. Toronto.

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STORAGE

SECURITY

LOOK FOR IT,
WAIT FOR IT,
IT WILL PAY YOU.

The "Eclectic Security" Tubular Lantern.

Combining as it does all the latest improvements without any of the discovered defects of Lanterns hitherto on the market. The following are a few of its most important points, viz.:

Burner connected with oil Cup by a screw.
Inch wick. Hinged Cap to Burner.
Seamless bottom to oil cup, which contains an imperial pint.
Convenient and cool method for removing Globe to clean and light.

INSPECTION AND COMPARISON INVITED.

Manufactured solely by
**THE ALLIANCE MANUFACTURING CO'Y
OF TORONTO, (Limited.)**

Office and Works 14 Bay Street.

LANTERN

ECLECTIC

TUBULAR

-STORAGE-

(BOND AND FREE).

Warehouse Receipts Issued.

THE SHEDDEN CO., Ltd.,

184 Front St. East,

TORONTO

**SPANISH
BLACKING
THE
KING OF
BLACKINGS.**

SCRIVEN, ENG

THE CANADIAN GROCER & GENERAL STOREKEEPER

PUBLISHED
WEEKLY.
\$200 PER YEAR

Published in the interest of Grocers, Cannery, Produce and Provision Dealers
and General Storekeepers.

Vol. V.

TORONTO, JUNE 5, 1891.

No. 23

J. B. McLEAN,
President.

HUGH C. McLEAN,
Sec.-Treas.

The J. B. McLean Publishing Co.,
(LIMITED.)

Printers and Publishers.

HEAD OFFICE: 6 Wellington West, Toronto.

MONTREAL OFFICE: 115 St. Francois Xavier St.
G. Hector Clèmes, Manager.

NEW YORK OFFICE: Room 105, Times Building,
Roy V. Somerville, Manager.

SPECIAL TO OUR READERS.

As the design of THE CANADIAN GROCER is to benefit mutually all interested in the business, we would request all parties ordering goods or making purchases of any description from houses advertising with us to mention in their letter that such advertisement was noticed in THE CANADIAN GROCER.

The early closing movement seems to gain ground slowly. Here and there from all parts of the country come reports of agreements formed or of by-laws passed to support the closing of stores at a uniform hour. In some cases the by-law is carried barely by the required plurality of petitioners, in other cases the traders are unanimous, and in yet other cases the opponents of the by-law are more than one-fourth of the total number of local traders, so that their opposition hinders the adoption of it. There is talk of appeal in some of the cases where the council has granted the petition of the traders, so strong is the unwillingness of some traders to close early. But there are more early-closing towns and villages this year than there were a year ago. Last year there seemed to be a reaction from the movement which brought about the passing of the Early Closing Act by the Ontario Legislature. There seems to be a revival from the indifference that was so general a year ago, and yet there is plenty of room for the extension of the movement.

* * * *

In most of the instances where early closing has been made a matter of voluntary compact or made compulsory by a local by-law, it is significant that not the employers

but the employes have initiated movement in its behalf. The employees in many cases have done more, they have been the negotiators of the terms that have finally been adopted as the basis of a by-law or an agreement, and by their diplomacy have reconciled elements that could possibly not have been harmonized if left to the principals themselves. The latter may be as little averse as the clerks to the idea of early closing, but for some reason that is not obvious there is very often a reluctance to be the first to call a truce. Clerks are therefore useful as mediators. Where no by-law exists but where there is an early closing agreement, clerks are also something of a safeguard of early closing. The contract made between traders is also virtually a contract made with the clerks, and any dealer who is disposed to play fast and loose with his pledged and signed word not to keep open beyond a specified hour, is more or less restrained from doing so by his employees, who are wronged as much as are competitors by a breach of the contract. Now and then the clerks show themselves able tacticians in the struggle between early and late closing shop-keepers. The clerks of Vancouver determined by a signal stroke of policy to enlist public opinion in their cause. They gave a free concert, captivated their hearers and captured their support for early-closing, the people being persuaded that so much talent ought not to be entombed in a shop beyond the hours of daylight.

* * * *

Agreements among the traders of any particular place to do any given thing, whether it be to close uniformly at a specified hour, to exclude certain persons from the benefits of credit or to uphold prices, very seldom hang together without some such binding influence as the interest of the clerks or the assimilating agency of organization. Organization is the best thing after

all. Any set of traders who are formed into an association can carry out an early-closing agreement or an agreement not to cut prices disastrously, much more effectually as a detail of their association than they can if they are isolated from one another in all relations but the undertaking to maintain that single agreement. There is an esprit de corps born of organization, that is of immense service to any movement which is astir in the trade, and it is the lack of this which is the usual cause of special agreements failing. A score of grocers may agree to close at a particular hour, but if there is no other bond of union among them such an agreement will be unlikely to confer coherence upon them. The ties of association though light as air are in some cases strong as iron.

* * * *

The federating of local associations of grocers into a national or provincial association is not utopian either as to the possibility of its accomplishment or the practicability of its working. A much more gigantic scheme, the formation of a national association in the United States, has for some time been advocated by the leading grocery trade papers of that country, notably the Merchants' Review of New York and the National Grocer of Philadelphia, both of which able exponents of the idea are sanguine of its success. The coming convention will probably further the cause of larger and more intimate union in this country, and the first step towards such a consummation is the establishment of more local associations than we yet have. The best way to prepare for the setting up of a national association is to lay a foundation that will touch the ground at every point, if possible, under it. Therefore, let the work of forming local associations go on. When these are sufficiently numerous central bodies for each of the provinces, perhaps, will spring almost spontaneously into existence and by their weight and mutual support give solidity to the union among the local associations.

MEN OF THE TIMES.

MR. J. WALTER ALLISON.

Round after round
The ladder is ascended.

A business whose roots ramify throughout the whole surface soil of the Canadian grocery trade is that of John P. Mott & Co., Halifax, N.S. The name is a well-known one, the goods manufactured by the firm which bears it having kept it in sufficiently long and favorable circulation to impress it upon the memory of every body who uses chocolate or cocoa. Its reputation is as solid as it is widespread. The building up of that reputation has been a matter of time, of meritorious effort and of great foresight. It has involved laborious exertion both at the seat of the manufacture and in the wide field of trade. And the manufacture has grown and the field has extended as the reputation has increased. There is a symmetry in the proportions of its output, the scope of its custom and the degree and extent of its regard in the popular favor. There is nothing top-heavy or lop-sided in the position of the house to-day.

A man closely identified with the rearing into its present prominence of the name of John P. Mott & Co., is Mr. J. Walter Allison, the partner in the firm who is manager and executor of the huge estate which is comprised in its property. Mr. Allison was born in Newcastle, N. B., in the year 1850. When he was four years old his family moved to Sackville, N. B., and there his boyhood was passed. He was educated at Mt. Allison Academy and College, institutions founded by his uncle, the late Charles F. Allison. In 1871, when he attained his majority, he went to Halifax, where he began his commercial career by taking a situation as bookkeeper with Messrs. Doull & Miller, a wholesale dry goods firm doing probably the largest share of the business that was done at that time in their line in Halifax. The position of bookkeeper in such an establishment was no sinecure. It was a taxing one, and was just what was wanted to round up the abilities that had so good a foundation in school culture and that wanted ripening by experience. They did unfold rapidly under the experience that he had the opportunity of acquiring in his first situation. After the

close of his engagement with Doull & Miller he went into the commission business, but was prevented from going far along this chosen highway of success by an invitation to enter into partnership with the late John P. Mott. He accepted the opportunity, and in 1876 his name appeared as a member of the firm John P. Mott & Co. He has been an active member of that firm ever since. His first business was on the road, at the outset throughout the Maritime Provinces only, then into Quebec and Ontario, and in the later years of his travels in the western part of Canada only. When he quit the

in the People's Bank of Halifax; he is a director in the Eastern Assurance Company (capital \$1,000,000); he is a director in the New Glasgow Iron, Coal and Railway Co. (capital \$1,000,000); he is a director in the Nova Scotia Permanent Benefit Building Society and Savings Fund, one of the largest monetary institutions in the lower Provinces; he is a director in the Ocean Mutual Marine Insurance Co.; he is a director in the Nova Scotia Steam Packet Co.

The many cares which his position at the head of the John P. Mott & Co. house and his connection with the institutions above referred to impose upon him, are a weight which only men well disciplined by business experience can carry with ease. Mr. Allison is yet on the sunny side of his prime, and has had an invaluable training. He has done the arduous part of the work that must be the pledge of every man's success. The cords which hold to his business the almost countless connections he has made are as secure as continued probity on the part of his house can make them. His firm is a very strong one. All these are details which may be summed up in the one word success. Mr. Allison can afford to look complacently upon the objects achieved by his firm and can thank himself for no small share of them. His labors as a traveller scattered the seed from which much of the present harvest is being reaped.

Mr. Allison was always popular with the trade, and he regrets that the pressure of business constrains him to stay in the one place, at the head of business, and prevents his getting out occasionally to see his old friends whose acquaintance he made in their own stores. He hopes

to get out now and then even yet, however. Mr. Fred. J. Ward now covers the route which Mr. Allison had travelled over in his later days on the road, and Mr. Ward has succeeded in making himself very popular with all his customers.

The chosen men of commerce have to be strong men, as the strain on their brain force and physical constitution is great. In our times one man's life is often the pivot on which many important and dissimilar interests hinge, so that not only great endurance, but also great comprehensiveness of mind, is required in him who would hold his own in an eminent business position. Mr. Allison's various monetary and commercial responsibilities task his time and his powers, but he is always equal to them, and every concern with which he is connected has succeeded. That fact marks him out as one entitled to a place in the front rank of business men.



MR. J. WALTER ALLISON.

road he had established connections all over the country, and what he attached has adhered. His attention at first was confined chiefly to the confectioners' trade, which he was soon successful in making the chocolate and cocoa preparations of his house a favorite with. He was able after a few years' travel to open connections with the best wholesale confectioners in the country. Since the death of Mr. John P. Mott last year Mr. Allison has been in his present position of manager and executor of the estate, which is a large one, above three-quarters of a million dollars in value. He holds several responsible positions in financial, commercial and insurance institutions. He is a director

WHAT IS DUE TO CUSTOMERS.

A lady walked into one of our city grocery stores the other day, and in the presence of two or three customers who were being served, laying a parcel upon the counter, she very audibly but by no means pleasantly remarked, "I want you to take that back." The contents of the parcel turned out to be three or four pounds of breakfast bacon. The proprietor looked carefully at the bacon, and then inquiringly at the lady, who explained without further question that the bacon was unsatisfactory because it was sliced, and because the slices were badly cut. They were unequal, some thin, some thick, some wedge-shaped, some a la saddle-bags. Such slices she maintained really spoiled the meat and caused annoyance to any one who was at all fastidious as to how his bacon should be cut. She did not want her bacon sliced at the store at all. Her cook knew just how thick her family liked to have their bacon, and the cook alone should cut it. She complained that this was the third time the bacon had been sliced at the store contrary to previous orders and repeated protests. She considered it exasperating, and if the thing happened again she would withdraw her trade. The grocer assured her of his regret that a salesman should have been so remiss, took back the bacon, and had a solid piece sent to her.

The grocer acted properly by so doing, albeit there was no consideration shown him in the manner of the demand that he take back the bacon. He was lectured in the hearing of others, but he also showed to advantage in the same presence by his readiness to make restitution. He remembered that this lady was particular to have her bacon uncut, and was astonished that she had not received it in that shape. He took the young man to task who had sent it to her. He retained her custom without any sacrifice of self-respect, and benefited by the knowledge that a member of his staff needed to be improved or removed.

The lesson there is in this incident for all grocers is that the wishes of customers ought to be carried out as nearly as possible to the letter. There are many particulars where it is not exactly in the grocer's power to please his customer. He may not have just the butter that is wanted, or his eggs may not be strictly new-laid, or he may not have the brand of canned salmon that is asked for. In such cases he will have to content himself and try to content his customer with sending the next best thing, which if sent back ought to be accepted with the very best grace. But there are matters wherein the pleasing of the customer is a thing of choice with the grocer, and the slicing or non-slicing of bacon that is ordered with a request either way is such a matter. That is a question of memory and of mere readiness to oblige. And because it is no hard to do, the customer is the more irritated if it is not done. It

therefore behooves all shopkeepers to note carefully all special requests and to take pains to carry them out. It is also necessary to recall again and again a request that is made only once. For example, a customer buys a certain blend of tea from a grocer. She likes it, asks that it be the kind sent henceforth, and not having taken any note of the name or price of it, she never gives herself any trouble afterwards to specify the tea, but relies on the shopkeeper to send the right kind. If he makes a mistake there is likely to be trouble. The best way for him to be on his guard against such mischances is to keep a notebook wherein he has jotted down the idiosyncracies of his customers. They rarely repeat a special request. They expect it to be remembered. They do not consider it unreasonable that it should be remembered, but they feel more or less flattered and pleased every time they find it is remembered. It is worth the trader's while to cultivate a memory for his customers' individual whims and leanings.

ESTABLISHING A CREDIT.

The dealer just embarking in business, says an exchange, who expects to obtain credit from the jobber, must first establish a credit for himself. There are many who fail to realize the importance and necessity of this practical step. The jobber must not be expected to know the financial standing of the great army of dealers with whom he does business, except in but one way, and that is after they have established a credit to his satisfaction. The goods are the jobbers', represent so much of his money, and it is purely a fair business proposition that he first ascertain the probability of getting his money back before letting the goods go out of the house. There are very few dealers in the country that the mercantile agencies do not quote, but these quotations are not always wholly fair to the dealer, and the jobber is disposed to give him a chance to establish a credit in some other way, if he is able to do so. No dealer, with any knowledge of business rules or principles, could expect to purchase goods on credit without first convincing the jobber that he would be likely to pay for the goods. The experienced dealer is always glad to furnish such information for the benefit and guidance of the parties from whom he expects to buy goods. Recently a St. Louis jobber received an order from a dealer who had just embarked in business, who desired to purchase on credit. The jobber wrote him, suggesting that he establish some basis for credit, and give references for confirmation of the same, at the pleasure of the jobber. This particular dealer considered the jobber's interrogations as impertinent, and so wrote him, canceling the order for the goods. The dealer was clearly wrong. Perhaps without his knowledge, his rating was known to the jobber and was not gilt-edged. When asked

to establish a credit with references, the dealer was simply given an opportunity to better his rating, despite the unfavorable showing in the mercantile reports.

DO NOT PROMISE TOO MUCH.

The dealer who, in order to gain new and retain old customers, resorts to the questionable method of misleading or making false statements to inquiries with reference to goods, will inevitably be the loser in the end. If the customer desires a certain article that is not to be found on the shelves of the dealer, it is far better that he should frankly say that he has not got it in stock, than to offer some other article, claiming it to be the one wanted, when he knows it is not. It is perfectly proper for a dealer, when asked for an article of a certain make, which he may not have, to proffer the same goods of some other manufacture, and suggest that the customer give it a trial. He may even go so far as to recommend it as better than the make of the goods asked for, but under no circumstances, where deceit is possible, should he permit temptation to lead him into an indulgence of it. The customer does not always recognize the fact that the buyer may be merely a messenger from the would-be purchaser, and only knows that an article made by a certain manufacturer or company is desired. Even where the goods are promptly returned the customer is naturally irritated at the loss of time, far more than if he had failed to find what he wanted in any shape whatever. It is also a serious mistake for a dealer to promise to furnish goods that he may not have in stock, by a certain date, when he is morally certain that it will take him longer than the time specified to get the goods into his store. The dealer should do all in his power to gratify the wishes of his customers, but he should be very careful not to promise too much.

ASSOCIATION DOINGS.

READING DELINQUENTS' NAMES.

The answer to a correspondent, who asks if the Toronto Association had not got into trouble with some delinquent debtor for reading his name before the members who attended one of its meetings, is that the association did not get into trouble with any delinquent debtor. The names were never read at the meetings, but lists of them were given to each member, and no debtor ever made any threat of legal procedure on this or any other account.

TRADE SALES.

The bankrupt stock of Craig, of Petrolea, valued at \$2,888, was sold to Mara, of Galt, at 56½ cents by W. Y. Brunton.

The bankrupt stock of McBean Bros., was disposed of on 28th ult., at London, Ont., by Auctioneer Brunton. D. H. Tennant bought the groceries at 66c. on the dollar, and W. Horner the liquors at 85c. on the dollar.

FRIENDS OF EARLY CLOSING.

The following resolution re early closing has been passed by Capital Assembly, of Knights of Labor, Ottawa :—Resolved, that each member of this assembly use his influence within the sphere of his own family to prevent the purchase of goods in any line later than 6 o'clock p.m., in order to assist dealers and clerks engaged in the retail trade to obtain such reasonable reform in the hours of daily labor as has been happily secured to the majority of working people in this and other Canadian cities; that the co-operation of the general public is hereby solicited in the matter, and that a copy of this resolution be sent to all trades unions of the city, asking their individual and united aid within the sphere of their influence in securing the early closing of shops.

COMBINE PRICES IN THE UNITED STATES.

"Harlem," the New York correspondent of the National Grocer, writes in that paper : There has been considerable speculation about town as to whether the Wholesale Grocers' Association would again revive the sugar and limited article agreement. But it may be taken for granted that this generation, at least, will never again see such an agreement. As a matter of fact, while there was a great deal of money made by the members of the Association while the old agreement was in existence, there was, also, a large distribution of business amongst smaller houses, which came entirely from the preserves of the larger concerns. The latter do not care to repeat the experiment, and the former are content to keep hammering away under present conditions.

As I have said, that agreement made a great deal of money for all concerned, but outside of that feature there are several houses which are now climbing up steadily to the front rank that owe their present good fortune to the fact that, though they lived up to prescribed prices on the limited goods, made sad havoc with goods not included in the schedule. They thus gained the sympathies of a large number of independent retailers, who objected to paying tribute to others who by supporting by credit a whole raft of irresponsible competitors, were taking their profits away in another direction. It was the action of this class of retailers, who pay their bills when due, and who ask no favors, but want close prices, that broke up the schedule of some of the larger houses, who were making at least \$100 a day every day it continued. Ostensibly, this break-up is attributed to the action of a member of the Wholesalers's Associations, but his action was caused by the facts which have been given above. Therefore, the retail trade may consider the limited price arrangement as a thing of the past, because the small houses won't, and the big ones are afraid.

"CITIZENS OF TORONTO, REJOICE AND BE GLAD."

You have within your reach a mineral water called St. Leon, which, for gout, rheumatism and diseases of the kidneys, including diabetes and even Bright's disease of the kidneys, when freely used, is superior to all other mineral waters without any exception. It contains purgative and revivifying agents of the highest order. For persons in health it is an excellent regulator and health preservative as well as an agreeable beverage. It is the strongest antidote known to science as a blood purifier. To crown all, it carried off the gold medal and diploma, the highest honors awarded at Quebec in September, 1887, the judges giving it a very strong commend. The company owning the St. Leon Springs have a fine hotel in connection with them, managed by your well-known fellow citizen, Mr. M. A. Thomas, than whom as a caterer there is none such. The hotel opens on the 15th of June with a full staff of efficient cooks and waiters and with rates to suit all. They expect to fill the hotel, which can accommodate between five and six hundred guests. The baths in connection are an institution that many of our own citizens can speak of in the most glowing terms. Mr. Thomas invites you all to come, to drink and to be merry. St. Leon Mineral Water Co. (Ltd), Toronto. Branch—Tidy's Flower Depot, 164 Yonge street.

A NEW PRODUCE AND COMMISSION FIRM.

In consequence of the Imperial Produce Co'y., of Toronto, Ltd., giving their attention exclusively to the export trade, Messrs. P. D. Page, W. R. Bell, J. H. Watson, late employees of the Imperial Produce Company, have decided to carry on at 70 Colborne St., Toronto, a commission business on the same lines as those introduced by the Imperial Produce Co'y. under the style the Ontario Produce Co. They have a first class city connection and can place to advantage any class of goods consignors may desire them to handle. As they give everything their personal attention, there is no doubt that results will give satisfaction. Their commissions will be as low as honest and straight forward dealings will permit. Prompt returns will be a special feature with them. They solicit a trial shipment.

LO THE POOR FLY.

Have you ever tried to solve the following questions : First, Would it pay me to carry on a continual war with the flies in my store? Second, Would my customers appreciate it? Third, What method for catching the flies would be least objectionable to my customers and myself?

If you have paid no attention to this subject before, let us say that we believe it will pay you to use a cheap, clean and effective

means for ridding your store of flies. Let your customers answer the second question. Tanglefoot is our answer to the third. Why? Because it is always clean and fresh and sticky only where it should be. It is as convenient to handle as a newspaper. Use it in the five cent Tanglefoot Holder and you may keep it on your show cases, on your writing desk, or anywhere, right in sight, and it will hardly be noticed. You can open Tanglefoot without sticking up your fingers, and the Holder acts as a safeguard against accidental contact with the catching material while the paper is in use. The holder also prevents the overturning of the paper by gusts of wind. Each single sheet, 9x16, costs the dealer but one cent.

Start in now by trying a cent's worth at your writing desk for your personal comfort. For particulars see Tanglefoot advertisement on page 18.

NOTES TAKEN ON THE ROAD.

Mr. James McLaughlan, Owen Sound, besides his manufacturing biscuit and confectionery business, is working up an extensive grocery jobbing trade with upper lake ports and the north-west. His retail store is a model of neatness.

E. Ferguson, Owen Sound, after a couple of years' experience, says he would not be without THE GROCER at any price. It has paid its subscription many times over. He gives the publishers authority to use his name as a recommendation.

Mr. W. A. McClean, Owen Sound, says that though his advertisement has been in THE GROCER for a short time only he has received several good orders for his bacon, hams, etc., from the upper lakes, Manitoba, and North-west territories. It has paid him well.

Many merchants bind THE GROCER and keep it near their desk for reference and reading. The most beautifully and expensively bound copies I have yet had the pleasure of seeing were those in Mr. R. Parke's store, Williamsford. He has the years 1889 and 1890 made up in full leather. The work was done by Mr. Buchanan, who learned binding thoroughly in Scotland many years ago, and compares favorably with some of the finest pieces of workmanship from the best city establishments.

A short time ago a letter appeared in THE GROCER giving the experience of a coffee dealer with a customer who wanted a pure Java coffee, and who when supplied with it returned it as not up to the standard of what he had been getting. When the same coffee was returned with a small quantity of chicory added it was pronounced No. 1. I have no doubt the above case was a fact, but a prominent retail grocer in Toronto informs me that his motto has been to always sell pure goods, and to give them the high flavor which chicory imitates he mixes half Java and half Mocha, which gives a far superior flavor, and fills the order for pure coffee. Chicory makes cheap coffee, but there are those in all communities who do not weigh the pure article against the cheap article. They want the best, and 45c. per pound gives a good profit and builds up the reputation of any merchant.



ANOTHER SHAFT FROM M. G'S. BOW

TORONTO, May 30, 1891.

Editor CANADIAN GROCER,

DEAR SIR,—I crave the indulgence of a little space in reply to Mr. Richard A. Donald's "spiced" (Lord save the mark!) answer to my criticism of his open letter to the president of the Wholesale Grocers' Guild, though, candidly, I feel somewhat like Gulliver among the Lilliputians, full of pity for the pigmy. I am sadly disappointed at Mr. Donald's lack of repartee, though I grant him full honors as a gold medalist in billingsgate.

I am sorry, Mr. Editor, that I cannot, out of charitable regard for the feelings of your readers and my own sense of self-respect, as well as a consideration for your valuable space, take up Mr. Donald's comments in toto; it is useless, as a discerning public can readily distinguish the worthy from the trash, and no great mental effort is required to do this in the case of his last effusion. Still one or two points require reply, not so much on my own personal account as for the sake of others who have inadvertently been splattered by the corrosive splatterings of Mr. Donald's pen.

As a heading for his letter, Mr. Donald very aptly gave the public what is very applicable as a family motto:

"Grosse tete et peu de sens"
Big head and little sense.

The public are thankful for the above information and will readily grant him the exclusive right to its adoption.

It is pitiable to notice Mr. Donald's flounderings, and I almost regret having commented on his open letter, as he has not only made out a very poor case, but so disfigured himself by his gropings that like the lobsters in their cages he has lost not only one claw but his feelers as well, and his own admirers will hardly recognize the brilliant speaker in the mutilated and amorphous controversialist.

I may state for Mr. Donald's benefit that he is entirely wrong in his assumption that "Marchand Grossier" is a member of the Guild, neither, I am sorry to say, does my name (nor yet the name of my father) appear over the portals of any wholesale grocery, so it might be just as well for him to refrain from casting reflections on gentlemen, the lachets of anyone of whose shoes he is unworthy commercially, socially and intellectually to unlace.

Mr. Donald is entirely welcome to any comfort he can find in being classed with the author of the Child's History of England, one cannot avoid imitators. Satan aped divinity, (see Paradise Lost Book II.) and it is too much to expect common clay to rise superior to immortality, but his arrogation of such an

honor from the remarks of my former letter convinces me that he is as impervious to sarcasm as he is to discernment.

And now, Mr. Editor, in conclusion, a word as to my French. Mr. Donald's bumptiousness and cocksureness make anything he writes engaging reading to people who have the least sense of the ridiculous. His oracular way of pronouncing upon things of which he knows nothing is diverting, except in the occasional instances in which it reaches the climax of audacity. It then becomes pathetic. I can feel only compassion for him in his attack upon my French. He should not have been so ill-advised as to allow his collaborator to lead him into this quagmire. "Marchand Grossier" was chosen upon the strength of a considerably better knowledge of French than Mr. Donald possesses. It is a correct archaic form. Here is what Littré says of it: "Marchand Grossier"—"cette locution vieillit; on dit marchand en gros." Cotgrave in the middle of the seventeenth century defines the same term as meaning one "that sells only by the great, or utters his commodities wholesale." If Mr. Donald or his collaborator had known enough French to account for even English forms of modern words, he would not have made such a blunder.

Thanking you for your indulgence, Mr. Editor, I beg to call Mr. Donald's attention to the handwriting on the wall of public opinion, which now, as in proud Belshazzar's festal halls, speaks in tones of inevitable doom,

"Mene, mene, tekel upharsin."

"MARCHAND GROSSIER."

A SCANDINAVIAN MARKET.

CHRISTIANIA, April 28th, 1891.

EDITOR CANADIAN GROCER,

TORONTO, Ont., Canada.

DEAR SIR,—Since we last wrote you we have been able to place Walker's Canadian Club Whiskey with one of the largest houses in Norway. The Walkers sent us a couple of boxes to be used as samples, which we distributed to gentlemen that have a reputation of being good judges of liquor, and they all pronounced Canadian Club to be equal to any whiskey on the market. We are confident it will take well and have a large sale. It is a curious fact, nevertheless the truth, that while the Scandinavian countries bought from the United States last year, goods amounting to millions, all they bought from Canada amounts to about \$18,000, and that was a ship. We believe that in a few years this will be different. Canadians are undoubtedly able to compete with the United States in flour and other produce, and we will be glad to correspond with one of the largest millers in Canada, to find out if they can't produce as good flour as the United States. Some of the millers in Minneapolis are represented here, and they are doing an enormous business. We might as well state that we will gladly furnish any Canadian house with information pertaining to increase the trade between the Scandinavian countries and Canada.

Yours respectfully,

C. E. SONTUM & Co.,
Christiania, Norway.

ANSWERS TO CORRESPONDENTS.

E. Cody, Embro: Will you kindly write me who is the secretary of the salt association.—Answer—John Ransford, Clinton, Ont.

WHY RETAILERS SHOULD HANDLE THEIR OWN BRANDS.

As a rule, it is a sign of success, as well as of enterprise, when a retail grocer reaches the stage where he begins to use his own brands or labels, and the sooner he adopts the practice the better are the chances of his success. Hence we are always glad to find retailers grow tired of advertising manufacturers and wholesalers and place their own labels upon many of the goods which they sell. Besides the advertising afforded by the use of the retailer's own brand or labels, there is another important advantage to be derived from the practice—viz., the immunity from loss by the reckless "cutting" of prices by dry goods bazaars and rival retail grocers. Where every retailer in a town or neighborhood handles one manufacturer's brand, and one cuts the price, the others may be forced to follow or lose trade. But if the most enterprising among them get their jobbers to supply them with the same kind of goods under the retailer's own label there will be no necessity for meeting the cut prices. If the goods are similar to those which the average retailer carries in bulk as well as in the package form put up by manufacturers, such as coffee, for instance, the dealer can procure his labels at home and do the packing and labeling himself. The great cause of complaint of the grocers against the bazaars, and many of their own class as well who are reckless "cutters" by nature, is that proprietary brands are always picked out for slaughter, and to the average retailer the distribution of the goods is thereby rendered unremunerative. There is no weapon which can be used by the general run of retailers against "cutting" competitors that can be made so effective as that which we have just mentioned, and we recommend them to give it a trial. It may not be possible to use it in the early stage of a retail business, but it is certainly within the power of many dealers who have never tried its efficacy. To say that customers will purchase only favorite brands with which they have long been familiar, and that they will not accept substitutes, even though bearing the retailer's name and backed by his personal guarantee, is an admission of ignorance or incapacity on the part of the merchant. If dealers cannot persuade customers to transfer their allegiance from certain brands to others, why is it that the advertisements of many manufacturers iterate and reiterate the injunction to the public: "take no other?" It is simply a question of whether the retailer is worthy of the confidence of his patrons, and the fact that the most successful retail grocers put their own brands upon many descriptions of goods formerly sold by them only under manufacturers' brands, is further proof, if it is needed, that a reliable, enterprising retailer can wield a very great influence over the majority of his patrons.—Merchants Review.

FALSE BRANDS ON PICKLES.

Reference was made some time ago in these columns to a fraud that was practised upon the public and the trade by certain Canadian pickle manufacturers. The fraud consisted in the use of labels which represented native-made pickles to be of English manufacture. The perpetrators of it appear to have had enough discretion to avoid the exact counterfeiting of the label used on any well-known British brand, but they did about as much as they dare. They have probably made themselves liable for legal action both for false pretences and for violation of the canned goods law, under which every manufacturer is required to have his name put on every label covering his goods. Proceedings would no doubt have been taken before this if importers of genuine foreign and makers of Canadian-stamped goods were assured the transgressors were financially responsible parties.

A brand of pickles is being sold here under a label stamped J. P. Keeler, Mile End Road, London, E. C. This pickle is of Canadian make. There is no J. P. Keeler at Mile End Road, London, as a letter sent by THE GROCER to that address was returned by the Postmaster with the information that there was no such person there. The general claim that the goods are imported is supposed to enhance their salableness, as since they are not imported, and therefore having no duty to pay, they can be sold at a much lower figure than the genuine imported pickle. But the fiction of their being imported is not all that is pressed into the service of the fraud: the general get-up of the label approaches as closely as it safely can to an imitation of J. T. Morton's, London. From the same source, it is supposed, as this spurious imported pickle, there has lately issued another, marked "produit francais." This is represented to be a French pickle.

It is extraordinary that wholesale grocers should be found so indifferent to the rights of genuine importers and honest labellers as to keep such goods in stock. By so doing they are helping along one of the worst kinds of fraud. Goods that have to be sold under a disguise ought not to find room in a reputable house, and when the disguise does injury to the trade in worthy goods it ought to be not only excluded but denounced.

POINTS FOR CLERKS.

A book recently published entitled "Looking Forward for Young Men," contains a chapter on "The Young Man and his Ambitions," from which we quote:

"That old council to the young to 'aim high,' has the merit of practical wisdom in it. There is as much in aiming as there is in shooting. Indeed, aiming is the chiefly important thing. The hitting quality is in the aiming. Whoever shoots without aiming may hit somewhere, yet is liable to hit nowhere. Haphazard shooting is uncertain

and dangerous. Nobody can fortel its mischiefs. It is much so in life. Haphazard living, though common, is seldom successful, save in the very commonest ways. Men who live in a haphazard way trust to luck for good results. And men who purposely trust to luck are gamblers. They voluntarily take the chance of success or failure. Chance is a gambler's method. It is the fool's opportunity, for there is no wisdom in it; and it is the knave's opportunity, for there is no virtue in it. There is no principle, or smartness, either in luck or chance. There is nothing manly in a bright man's putting his power on a level with the ignoramus as he does when he enters upon a game of chance. Luck, chance, lottery, gambling, all classes in one moral order, which men of good ambitions do well to play shy of. The only good luck is in good ambition, good sense, and good endeavour. The lucky fisherman is the man who fishes skilfully. The lucky mechanic is the one who does good work and sticks to it. The lucky business man is the one who understands his business and pushes it. The lucky professional man is the one who is master of his profession. The lucky man all round is the one who does everything well. This is the luck in which true men put their trust. It seldom fails to become a rich reward. What multitudes of young men in all the callings have trusted their all to the luck of good sense and good work and have been enriched with the prizes of noble lives and good fortunes.

"One of the ways to have good luck is to have good aims. It is almost certain that every young man has something in his mind to live for, something which his ambition covets, which awakens his best endeavors for attainment. Between the highest and lowest of these ambitions there is a wide range, that makes all the difference we see in men. It is men's ambition that make or unmake them. If a man has an ambition to be a clown, it is difficult to make anything else of him. If one has an ambition to see the world, he will travel, if he has to do it on foot and alone. If one has an ambition to study, it will be almost sure to shape his life. An ambition for business will show itself in that way. An ambition for mechanics will seek some trade and build a life on it. An ambition for the ministry will find the way into the pulpit. A political ambition will affiliate with politicians and be interested in their affairs. A fourteen-year-old boy had an ambition to be a physician, and because he could not have his way at home he ran away to California, worked on a ranch, and borrowed books of the nearest physician and studied by himself. He became a noted physician. Nearly all marked men had an early ambition for the line of life in which they became noted. An early ambition is usually the finger that points the way the boy should take. If there be no ambition for any particular line of business, there almost always is for the style of man one wants to be."

OTTAWA NEWS.

OTTAWA, May 30.

Messrs. A. H. Pettit, L. Wolverson, James McEwan, J. K. McMichael, A. McD. Allan, Grimsby; Nicholas Awrey, M.L.A., G. L. Jones, Burford, waited upon Hon. John Carling and asked for the establishment of an experimental fruit farm on the Niagara peninsula. The deputation also asked for the appointment of a fruit inspector, pointing out that dealers often refused fruit sent from the peninsula to different parts on the ground that it was not in good condition. A government inspector, if appointed, would be able to certify to the quality of fruit when sent off. Mr. Carling promised to consider the representations made.

Mr. McMullen gives notice that he will ask the Government how much raw sugar stands in the books of the Montreal Custom House as ex-warehoused by sugar refineries upon which duty has not been paid, and how long refiners are permitted to ex-warehouse raw sugar without paying duty.

Messrs. J. G. Savage, W. Strachan and G. D. Ross, of Montreal, accompanied by Mr. Curran, have interviewed Hon. Mr. Bowell and asked that the duty upon soap grease might be rearranged.

HOW ONE CONTRACT WAS WON.

"I have just left the head of a big Front street firm," said an advertising solicitor who is one of the brightest members of the hustling fraternity to which he belongs, "and I have a fair sized contract bearing the firm's signature tucked in my inside pocket. How do you suppose I got it? The old gentleman undertook to spike my guns before I had my batteries fairly opened on him by agreeing to everything I said in favor of advertising, and enthusiastically attributed to it much more than I would dare to claim for it. He then went on to inform me that his firm had no occasion whatever for advertising, as it was well known from having advertised extensively in its earlier days.

"So," said I, "you think that the advertising which you did in the early days of your business is sufficient to carry you through now?"

"Undoubtedly I do," he replied.

"Well," said I, "will you kindly tell me the name of the candidate for Vice-President, on the Republican ticket election before last?"

"He was stuck. He hesitated, stammered a little, and finally replied: 'Well, no I can't.'"

"Now," said I, "do you know of any man who was better advertised at that time?"

"It fetched him."—Phila. Inquirer.

A feather duster disperses but does not remove the dust from the store.

Rivalry, open, fair, good natured and enterprising, is the life of business.

Soap and water are cheap, but soil on goods is expensive.

Goods conveniently located save time, money and temper in showing.

THE KEY NOTE

Of the great popularity the "Hillwattee" teas and "L. P. & Co.'s" Coffees and Spices enjoy lies in the fact that these articles are of special character and excellence and can always be relied on.

Our "Specialties" this week will be bargains in Prunes, Figs, Syrups, Molasses and Japan Tea, latter from 15c. to 18c. Samples and quotations sent on application.

We are quoting Valencias very cheap also La Vierge and Shell brands of Castile soaps.

LUCAS, PARK & CO.,

Wholesale Grocers and Importers,
73 McNab St. North, Hamilton, Ont.

THE Snow-Drift Baking Powder COMPANY.

All chemical tests made of the Snow Drift Baking Powder Company's Spices and Mustards show them to be Pure, if so represented. Grocers will do well to note this fact.

The Snow-Drift Baking Powder Co.,
BRANTFORD.

KOFF NO MORE.

Every retailer should have them at this season of the year. Watson's Cough Drops are the best in the world for the throat and chest; for the voice unequalled. "R. & T. W." Stamped on each drop. Write

R. & T. WATSON, TORONTO,
for Prices, etc.

Mention THE GROCER.

DURABLE PAILS AND TUBS.



The Wm. CANE & SONS MANUFACTURING Co
OF NEWMARKET, ONT.,

The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood. **BEST GOODS MADE.**
Represented by

Chas. Boeckh & Sons, Toronto,
Jas. Lee & Co., Montreal.

LOCKERBY BROS., WHOLESALE GROCERS, MONTREAL, P. Q., ARE OFFERING THIS WEEK

SUGARS. { Barbadoes
TEAS. { and
Cuba

MOLASSES.

FINE LARGE DRY COD IN BUNDLES. BONELESS FISH IN BOXES.
Canned Salmon, Lobsters, Mackerel and Oysters.

HUDON, HEBERT & CIE., WHOLESALE GROCERS

— AND —

WINE IMPORTERS,

NO TRAVELLERS ON THE ROAD.

304, 306 St. Paul St.
143, 145 Commissioners St. **MONTREAL.**

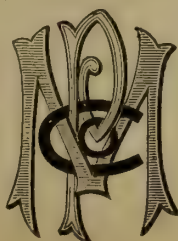
Seasonable Goods.

FRUIT PUDDING, ROSE VANILLA, LEMON,
CHOCOLATE.

A full assortment Batger's Nonpareil Jellies, 1-2 pints, pints and quarts. All flavors.

ABOVE GOODS SHOULD BE KEPT BY ALL FIRST-CLASS GROCERS.

TURNER, ROSE & CO., Montreal.



BEST GOODS IN THE MARKET.

FRANKFORT, CAMBRIDGE, BOLOGNA,
CHICKEN, HAM and TONGUE
SAUSAGES.

PUT UP BY THE MOFFATT PACKING CO.,
MONTREAL.



Goods

well bought

are

1-2

sold.

Goods bought

from us

are 1-2 sold

therefore

well bought.

Send for a sample
caddy and be con-
vinced.

Empire Tobacco Co.,

Montreal.

THE WEDNESDAY HALF HOLIDAY.

Although the half holiday question for the grocery trade of Toronto during the present summer has been dropped, it should not be lost sight of. The many questions which have engaged the attention of the Toronto Association during the past few months have doubtless been the means of keeping the agitation for the holiday in the background, and it was a wise course not to court a failure. Where a member of the Association is situated upon a front street he must to a certain extent be guided by his neighbors, and if they insist upon keeping open he is almost forced in self-protection to do likewise. The remedy for this state of things is apparent, but at the same time cannot be arrived at in a moment. Let the members get to work, and at every meeting be prepared with proposals for membership. Instead of leaving this work to the few, let each man say, "I will endeavor to bring in my nearest neighbor at the next meeting." Roll up the membership, and then when the question of a holiday is brought up, it will receive the attention it deserves. The membership fee to the association is small—\$2 per annum. Let the secretary be authorized to get out some application papers and have them placed in the hands of the city travelers. These gentlemen, who scour the city from end to end, could materially assist in increasing the membership, and if they were asked there is no doubt they would. Now is the time to get to work. An old saying and a true one, "In times of peace prepare for war," applies here. An earnest effort during the summer and spring would put the Association in an entrenched position for securing the much needed rest next summer. The secretary acted according to his best judgment in not urging the matter. He probably saw that it would end in failure, and was wise in not pressing the matter. A defeat would have been disastrous. Reforms work slowly, but they are more likely to be permanent if carefully gained step by step. A by-law was urged upon the City Council some time back to close the grocery stores at 7 o'clock. It was rushed ahead and passed with much applause, but alas! it was wiped out within a few short weeks of its first appearance. The lesson then taught should not be lost sight of. Roll up the membership, and then go for the Wednesday half holiday. No compulsion. Any amount of moral suasion, and victory will be all the surer.

A Fierce Subscriber.—Sir, cuss your paper! Send it to h——!

Editor.—Thomas, change the gentleman's address. If Uucle Sam makes connection you'll find your paper there.

Work can always be found in a store without double-million microscope.

Master the whole business and the way to fortune has been mapped out.

Every line of goods embodies a history and a science worth years of study to understand.

SOUND BUSINESS MAXIMS.

The following pertinent paragraphs are gleaned from The Office:

When, after years of industry, a valuable credit is obtained, remember that one false step may dissolve it in a moment.

When arranging goods on a line, shelf or counter, place the smaller ones toward the door, as it is more natural to the eye of a customer.

When a draft is presented for a bill which is due, do not refuse to honor it on account of pique.

When you ask a person for his candid advice, do not preface your inquiry with an expression which conveys your own opinion.

When you are told that "a rolling stone gathers no moss" also remember that "a setting hen gathers no fat." Don't be entirely guided by old saws.

When you are particularly successful in your own line, do not consider that as a consequence you are fitted to succeed in all lines. Remember that a great king once made a conspicuous failure as a cook.

When you seek a medium for advertising, remember that the character of the journal often colors the value of the advertisement.

When you choose a business location, embark in the vicinity of your competitors; the "droppings" of old concerns have often been the stepping stones of their successors.

When a customer appreciates that you understand your business, and consult his interest as well as your own, you have gained his confidence.

When you are making a transaction remember that it is the commission on the buyers ignorance which swells the profits of the seller.

When you are told that "honesty is the best policy" believe it, but avoid practising honesty simply because it is policy. Real integrity needs no incentive.

When you engage an employe for a fixed time, as a year, his mind being thereby settled, his services become more reliable.

When you believe others, beware; but when you rely on yourself, be honest for it is a very mean man who will cheat himself.

When a paid service is rendered, a pleasant "thank you" is always to your own interest.

When you allow business to unduly worry your mind, it is a sure indication that your adventure "is a size to large."

When you have the ability and tact to cause your customer to be pleased with your goods, your clerks and yourself, you can justly consider yourself a skillful manager.

When you are buying goods remember that politeness is then as much to your personal interest as when you are selling.

When a bill of goods is received with "allowance for freight," deduct the cash discount from the face of the bill.

When prices are inflated and speculation rife, prepare for a financial panic.

When you are making a transaction with a person of a suspicious nature, avoid commending too highly the article he prefers.

When your goods consist mostly of staples, prices and measures are most important; if of luxuries, style and exclusiveness.

ALL GROCERS SHOULD SELL
THE

Royal Dandelion Coffee

Manufactured by

ELLIS & KEIGHLEY,
TORONTO.



Established 1849.

GOLD, SILVER

—AND—

BRONZE MEDALS

20 1st prizes.

MICHEL LEFEBVRE & CO'Y

Manufacturers of

Lion--L--Brand

Pure Vinegars, Mixed Pickles, Jellies, Jams,
Preserves.

Montreal, P.Q.

P. DOTY & SON,

(Successors to W. B. Chisholm)

MANUFACTURERS OF



1, 2, 3 bushel grain and root
baskets.
1, 2, 3 satchell lunch baskets
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery bas-
kets.
Fruit package of all des-
criptions.

OAKVILLE, ONT.

MUNN'S PURE BONELESS CODFISH

The finest on the market. Packed in 10
lb., 20 lb., and 40 lb. Boxes. Tied up neatly
in 2 lb. bricks. Every brick is guaranteed
full weight and Genuine Codfish.

**TASTY
ECONOMICAL
DELICIOUS**

Send for Sample at once.

**STEWART MUNN & CO.,
MONTREAL.**



**STUART,
HARVEY & Co.**
Importers and

WHOLESALE GROCERS

A Large and Well-Assorted Stock of

Teas, Sugars and General Groceries

HAMILTON, ONT.

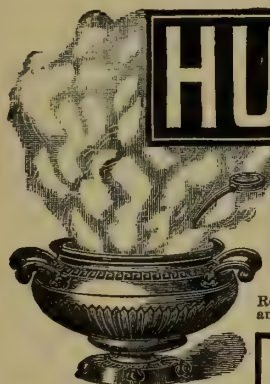
**FOR THE
HOME, PICNIC,
CRUISE, or CAMP**

The "STAR BRAND" delicious

HAMS & BACON

CAN BE HAD FROM ALL THE
BEST GROCERS

F. W. FEARMAN,
Hamilton, Ont.



**HUCKINS
SOUPS**

Require only to be heated. Prepared with great care from the best materials. Have enjoyed the highest reputation for more than 32 years.

TEST FREE

Send us 20 cents, to help pay express, and receive, prepaid, 2 sample cans of these Soups, your choice.

J. H. W. HUCKINS & CO.,
Sole Manufacturers, Boston, Mass.

SOLD BY ALL LEADING GROCERS.

LEONARD H. DOBBIN, MONTREAL. Sole Agent for Canada.

Ram Lal's Indian Teas.

Stock is the same always, no variation.

Price is moderate for such high grade Teas.

Ram Lal's always shows the grocer a nice profit.

No weighing or parcelling these package Teas.

When grocer once gets Ram Lal's into a family no other tea is used henceforth. No Tea Peddlers can
buy it Ram Lal's is the best blend of Indian Tea the world produces.

JAMES TURNER & CO., - - **Hamilton.**
WHOLESALE AGENTS.



Simcoe grocers will close every evening at 7, except on Saturdays.

Pilon & Bro. have opened a new general store at Alexandria, Ont.

A grocery and provision store was opened this week in Shawville, Ont., by Mr. Jas. Knox.

Mr. Marlatt, grocer, Simcoe, Ont., was burnt out a short time ago. He was insured for \$2,000.

A hop growers' association has been formed in Prince Edward County with head quarters at Picton.

The traders of Cornwall, Ont., have secured the passage of an early closing by-law by their town council.

The proprietors of the Pictou, P.E.I., canning factory are now putting in a new 125 horse power engine.

A. L. Reeves, grocer, Hamilton, has removed to 232 and 234 King street west, from 333 King street east.

Eby, Blain & Co. have just received a consignment of new season's Japan teas. They are very fine and extra values.

A fire in Parham, Ont., burnt the general store of Wm. Hamilton and did considerable damage to that of Bowes & Bisonette.

New Zealand is shipping butter to England. If kept at a temperature not above 45 degrees it arrives in excellent condition.

The merchants of Liverpool, N. S., have agreed to close on Mondays, Wednesdays and Fridays at 7 p. m. until the first of September.

The Warkworth, Ont., cheese company sold their April cheese at 10 $\frac{3}{4}$ c. Ormond factory boarded 75 boxes of colored, but they were not sold.

The merchants of Milton, Ont., now close their places of business at 6 o'clock on Tuesdays and Fridays, and at 8 o'clock on other evenings except Saturdays.

A petition has been unanimously signed by Regina merchants to have every Wednesday afternoon in June, July and August proclaimed a civic half holiday.

The merchants of Moosejaw, N. W. T., have decided to close their shops every evening except Saturday at 7 o'clock and Wednesday afternoon at 2 o'clock.

The clerks of Vancouver, B.C., have ceased to press their request for a half holiday on Wednesday, as they are content with the shorter hours they have secured.

W. S. Duggan, merchant, Oil Springs, is the possessor of a curiosity in the form of a couple of pieces of aerolite. A short time

ago a stone weighing several tons fell on a farm about three miles from that place and nearly buried itself. Last week Mr. Duggan secured a couple of pieces by digging down about 20 feet.

Edgar Cooper of the grocery firm of F. Abbott & Co., Iroquois, Ont., has gone to Saginaw, Mich., where he has relatives residing, and where he expects to secure a situation.

Mr. John R. Read, formerly of Brockville, and well-known in the Ottawa Valley, has removed to Peterboro, where he has started a biscuit factory in connection with a Mr. Gilmour.

F. Barnard, London, is going to sell his business owing to the illness of his wife. It is a good stand, having 26 feet on Dundas street and 90 on Adelaide, on which is a three-story building.

Capstick & Rossiter's and C. D. Burdick's stores at Dorchester Station, Ont., were burglarized on the 28th about one o'clock in the morning. The thieves did not get much plunder away with them.

A fire broke out in the upper flat of James Turner & Co.'s wholesale grocery store, Hamilton, on Friday, and in trying to extinguish it a clerk named William Anderson had his right hand and wrist very severely burned.

On Saturday night the grocery store of Geo. R. Hare, Picton, was burglarized. An entrance was effected by breaking out a pane of glass. Some small change, was taken, three boxes of cigars, and several other articles.

Dr. Chas. H. Johnson, who was formerly a salesman in A. G. Parrish's general store, Farmersville, now Athens, Ont., has been elected mayor of Austin, Minn. A lengthy biographical sketch of him is printed in the Register of that town.

Five new canneries are to be erected immediately on the Fraser, an addition to the seven now owned by the Anglo-Canadian Packing Company. Four will be erected at the mouth of the river and the other near Wadham's present cannery. The new canneries will have a capacity of 15,000 cases each.

On Wednesday Hickman & Co., Parkdale, began their series of weekly half-holidays which they will keep up throughout the summer, no matter who stays open. At one o'clock on every Wednesday afternoon the Kash Grocery will be closed during the summer months. Hickman & Co., send out a circular advising their customers of the change.

The principal canning factories in California have been incorporated. The fruit cargo this season promises to be unusually good. Whether the canneries will get into working shape this season is uncertain; and whether, under a combine, or acting individually, the packers will modify their prices

as crop prospects and cheaper sugar would seem to warrant, is also problematical. Without some restraining influence there is likely to be a heavy pack, and all signs at present are very much at fault if the supply of dried fruit does not turn out to be heavy.

Ladies are beginning to object to the printed bags which are now used in grocery and dry goods stores. One who was shopping in a certain town, lately, told the clerk to turn the bag inside out, as she did not intend to be a walking advertisement for that store. She directed the firm to the newspaper as the proper medium through which to advertise.

Geo. H. Rodgers & Co., Winnipeg, offer for sale by tender the stocks in three stores. The first is their Morden store, which is stocked with dry goods, groceries, crockery, boots and shoes; the second is their dry goods stock and fixtures in the store at 432 Main St., Winnipeg; the third is their boot and shoe stock at 470 Main St. Winnipeg. Tenders are open till the 1st of July.

A syndicate has been formed in Petrolea, including Mayor A. T. Gurd, Messrs. Corey, Woodward, Menzies and other Petrolea capitalists, to bore for salt in Sarnia. They have leased a portion of the Grand Trunk Railway Company's property on the river bank, west of the old mission house, which it is proposed to test by putting down a well to the depth of 1,400 feet, if a productive salt well is not struck at a less depth.

THE TORONTO ASSOCIATION'S NEXT MEETING.

The Toronto Retail Grocers' Association will meet on Monday evening next, and in the course of business will consider the communication from the Toronto Wholesale Guild re the starch and sugar question. The Toronto Guild have conceded the trade discounts on starches asked for by the association, but while the Dominion Guild are in favor of the reduction from 15 bbl. lots of sugar to 10 bbl. lots, they are not inclined to take action until Parliament decides on the new duties. Many in the Association think that prompt action should be taken and will make a move in that direction on Monday.

STORAGE FREE AND IN BOND.

Customs Entries Passed, and goods stored at lowest rates. Special facilities for shipping goods to all points. Goods MARKED and WEIGHTS and GUAGES taken CORRECTLY. You can save DOUBLE FREIGHTS by keeping Teas, Sugars and other heavy goods with us.

BLAIKLOCK BROS, Agents,

17 Common St., MONTREAL.

One Trial

Will convince you that the "MALLAWALLA" blend of Pure Indian and Ceylon teas is something delicious and a sure favorite with black tea drinkers, 1 lb. and 1-2 lb. tin foil packages, 50 lbs. in a case. If you want the best buy "MALLAWALLA."

DIAMOND BAKING POWDER in $\frac{1}{4}$, $\frac{1}{2}$ and 1 lb. tins is more satisfactory and nets you a better profit than any first-class powder on the market.

Merit tells, "Wherever sold it has been a repeater." Have you tried it?

W. H. GILLARD & CO.,
WHOLESALE GROCERS, HAMILTON, ONT.,

Agents for Canada.

ALL GROCERS SHOULD SELL
THE

**ROYAL
DANDELION
COFFEE**

Manufactured by

ELLIS & KEIGHLEY,
TORONTO.

**W. A. McCLEAN
& CO.,**

OWEN SOUND

OFFER TO THE TRADE

LONG CLEAR
BREAKFAST
SMOKED BACKS
SMOKED BELLIES
SPECIAL ROLLS

BACON

Write for Quotations.

JAMES E. BAILLIE,
PORK PACKER, TORONTO.
Hams, Breakfast Bacon Rolls.



GANONG BROS.,

ST. STEPHEN, N.B.

MANUFACTURERS OF THE



CHOCOLATES.

N. K. FAIRBANK & CO.,

COMPOUND



REFINED LARD.

185 WELLINGTON ST., MONTREAL.
CHICAGO. ST. LOUIS. NEW YORK.

Condensed Mince Meat.

Handled by retailer
as shelf or counter
goods. No waste.
Gives general satis-
faction.

Will not ferment in
warm weather.

Sells at all seasons
by all wholesale
grocers.



Although fruits are
scarce and high, price
same as last season,
\$13.50 per gross net.

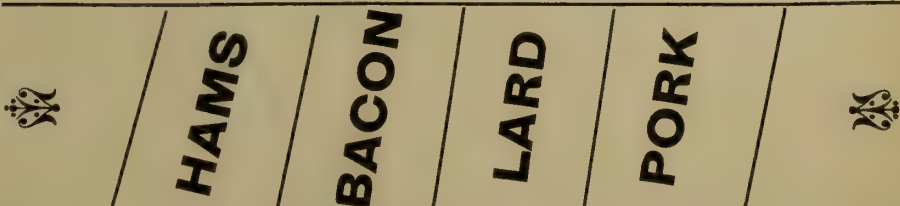
Packed in $\frac{1}{4}$ and $\frac{1}{2}$
gross cases.

Sole manufacturer
for Canada.

Ask your wholesale
grocer for it.

J. H. WETHEY, St. Catharines, Ont.

GEO. MATTHEWS
-PACKER and CURER.-



PURE LEAF LARD A SPECIALTY.

PACKING HOUSES, OTTAWA, PETERBORO' and LINSLEY, ONT.



TORONTO MARKETS.

TORONTO, June 4, 1891.
GROCERIES.

Rain is as much needed to raise the drooping spirit of current trade as it is to bring on the crops. The want of it makes the outlook just at present anything but cheering, and the complexion of the outlook is by sympathy reflected in the present. Consumers in the country do not want to run into debt on the strength of prospects that are decidedly dull. They therefore limit their buying, and the retail trade has consequently less to do with the wholesalers these days. A few warm showers and a spell of seasonable weather would put some heart into trade. This week has not been so bad as last week. The demand rallied somewhat, but not sufficiently to make the output nearly satisfactory. The week's trade has no features out of the commonplace. Payments do not come in for special mention one way or the other.

CANNED GOODS.

There has been a larger distribution than in any other week for some time. Vegetables have been principally in demand, and the activity of trade has acted along with shortness in the supply to stiffen and advance prices. Peas have advanced from \$1.40 to \$1.50. Tomatoes are firm at \$1.50. A 50 case lot was bought by a wholesale house at \$1.45. Corn is \$1.10 and upwards. Some buyers have made complaint to jobbing houses that peas recently purchased from them were below the standard. There have been three or four lots of inferior peas put on this market recently, and it is from this source the unsatisfactory stock has got into the hands of retailers. All fruits are in a fairly firm position. Sugar pears are out of stock. Salmon is unchanged and firm at \$1.40 and upwards. White salmon is nearly, if not quite, off the market. An agent of the British Columbia salmon syndicate is said to be offering to sell at \$1.40 in Montreal. Letters from Nova Scotia and Newfoundland indicate a rather easier undertone to the lobster market at the respective points. The New York Bulletin says that quotations as wide apart as \$1 per case on flats have been received there this week.

COFFEE.

The local coffee market presents no change. The quiet movement of stock goes on without any appreciable effect on prices. Rios are 22 to 23½c.

DRIED FRUIT.

The dried fruit trade is featureless. An easy demand has not improved the position of Valencia raisins, low grades of which are still plentiful at 5¼ to 6c., while good stock is steady at 6¼ to 6 1-2c. Currents are unchanged, Provincials being 6¼c. in barrels and 6 1-2c. in half-barrels and fairly firm. The stock of prunes is very slender and is not scattered over many houses. Prices are stiff at 8 1-2 to 10 1-2c. in cases.

NUTS.

There are few orders for nuts. The demand is very desultory. Prices are not changed in any class.



"White as Snow."

Surprise Soap makes all linens, cottons and laces sweet, pure white.

"**Surprise Soap**" is unequalled by any other in the ordinary ways of washing either by soaking or boiling the clothes or both; but the best results are obtained by following the directions according to the "Surprise way." All we ask is to give it a fair trial (without boiling or scalding) and see if **SURPRISE SOAP** does not make every piece look like new, taking out streaks, stains and all of the yellowish look that other Soaps are sure to give when garments get a little old.

The St. Croix Soap Mf'g Co.,
St. Stephen, N. B.

Branches:

MONTREAL: 17 St. Nicholas St.

TORONTO: Wright & Copp, 40 Wellington St. East.

RICE AND SPICES.

A very good business has been done in rice since the receipt from the mills of the shipment noted a fortnight ago. Back orders were numerous and they give a more crowded appearance to the week's business than it actually has, the business of this week being largely an overflow from weeks when there was no rice to be had. There is no Japan rice now in any wholesale hands, and the mills cannot furnish any until, as in the case of the Aracan rice lately received, the supply of rough is in. Spices are in their old position, demand, supply and price seldom changing notably.

SUGAR.

All that is new in the situation of the sugar market is impatience on the part of the trade at the continued uncertainty as to what is to be the duty. The delay in announcing that important matter appears now to be indefinitely extended, and the question made more problematical by the crisis which the apparently fatal illness of the First Minister may bring about. It is probable that if Sir John Macdonald's health had been good throughout the past part of the present session the budget would have been down before this. Whatever course will ultimately be taken, the trade is beginning to tire of the

waiting policy it has pursued so long. Retailers see that the settlement of the matter is postponed by prospective changes in the Ministry, and they are now coming in to buy sugar. The rhubarb season is on, the strawberry season is at hand, and retailers must have stock no matter what the prospects of a change in the price may be. Further, there is a trade concession as well as a tariff concession trembling in the balance, and the former will be in suspense just as long as the latter. No trader wishes to invest money enough to buy 15 barrels if he can get the same price by buying only 10 barrels, any more than he wishes to have 15 barrels on hand after the price has fallen a cent or two as a result of taking off duty. Though the buying has been slightly more active, the movement has been only in small orders. Prices are the same. Granulated is 6¼c. for lots of 15 barrels and over, and 7c. for smaller lots, while yellows are 5.10 and upwards for branded and 5c. for N. B.

SYRUPS AND MOLASSES.

M syrup in pails is down to \$1.55 and \$1.60. There is none of it in barrels, nor of any other low grade syrup. A small trade is all that is done in either syrups or molasses these days. Corn syrup is out of stock. Molasses is strongly held, some houses ask-

E. Lazenby & Sons,

18 Trinity St., London, S.E.

SOLE PROPRIETORS OF

Lazenby's Harvey Sauce,

We beg to remind our friends that EVERY ARTICLE prepared by us is ENTIRELY UNADULTERATED and our labels are affixed to the CHOICEST DESCRIPTION OF GOODS only.

For full Price List on application to

A. P. TIPPET & CO.,

1 Wellington St. E., Toronto.
or St. JOHN, N.B.



THE BOYCOTTED WHOLESALE GROCER.

The boycott which the Wholesale Grocers' Guild have endeavored to enforce against me, has not had the effect they predicted, and I am prepared to offer Sugars and all other lines of Goods as heretofore.

My price for

EXTRA GRANULATED SUGAR

For one or more barrels
Is Twenty cents per hundred less than the

COMBINATION

And my quotations for other Goods are equal to, in all cases, and lower in most cases than those offered by

GUILD HOUSES.

DISCOUNTS--

Are one and one-half per cent. off Sugars, Syrups, and Canned Goods. Three per cent. off General Goods.

The Guild Discounts are only one per cent. off Sugars.

Send for quotations of any special lines you may be open for.

SUGARS, TEAS,

SYRUPS, TOBACCOS,

MOLASSES,

BAKING SODA, SAL. SODA

JAPAN RICE, RAISINS,

CURRENTS,

FRUITS OF ALL KINDS,

SPICES, NUTMEGS,

BAKING POWDERS,

CREAM TARTAR,

BROOMS, BRUSHES,

and WOODENWARE,

And all other Goods in the Grocery line.

I call your special attention to
my Uncolored Japan Tea at 15c.

JAMES LUMBERS

Wholesale Grocer,

67 Front St. East,

TORONTO, ONT.

ALL GROCERS SHOULD SELL
THE

Royal Dandelion Coffee

Manufactured by

ELLIS & KEIGHLEY,

TORONTO.

TO GROCERS.

SIMCOE CANNING COY'S

Goods are warranted first-class.

PUSH THEM.

Order through your wholesale
House.

Superior to Saratoga.



I find St. Leon an excellent remedy, builds up the constitution far superior to the famed waters of Saratoga

J. S. H. HOOVER,
Niagara St., Toronto.

OF COURSE WE ARE
GOING

and everybody else is going to the Palace Hotel, St. Leon Springs. The best spot on earth to recuperate. Mr. M. A. Thomas is the manager, a sure guarantee of its success. Hotel opens June 15, secure your rooms early.

St. Leon Mineral Water Co., Ltd.,
Toronto.

BRANCH—Tidy's Flour Depot, 164 Yonge St.

General Storekeepers

who deal in Dry Goods should subscribe
for

THE DRY GOODS REVIEW

Subscription Price \$1.00 per year.

Send for Sample Copy to THE DRY
GOODS REVIEW Co., 6 Wellington St. West,
Toronto.

EVERY MAN who has

any ambition to rise in the Grocery Trade should
buy a copy of

"TEA, AND THE SCIENCE OF BLENDING"

An accurate knowledge of Teas will bring you to the front
quicker than anything else.

R. S. McINDOE, 24 Front St. E.,

PRICE 1.00.

TORONTO.

"REINDEER BRAND."

Condensed



MILK.

"I am satisfied that the original milk from which the 'Reindeer Brand' is prepared is of unusual richness. In point of flavor, color and consistency it leaves nothing to be desired."—DR. OTTO HEHNER, Hon. Secy. of Socy. of Pub. Analysts, London, Eng.

For OUTINGS of all sorts try "Reindeer Brand" CONDENSED
COFFEE. Ten hundred out of every thousand consumers pronounce
it "EXCELLENT." Sold by First-Class Grocers everywhere.

The Truro Condensed Milk and Canning Co., Ltd.,
Manufacturers,
Truro, Nova Scotia

MARKETS—Continued.

ing 1 to 3c. advance. The sale of 877 puncheons in Montreal recently at 37c. indicates the firmness of the position of molasses.

TEAS.

The demand falls off more and more as the time for the arrival of new stock draws on. The active buying of a few weeks ago enables the majority of the trade to keep off the market just when prices are beginning to take their shape for the new crop. The teas that are scarce here are scarce at most other distributing points, Ping Suey and Young Hysons having gone up $1\frac{1}{2}$ to 2c. in New York owing to scarcity. The firmness here does not relax therefore under the lessened tension of the demand. The starting points for prices on this market are 18c. for Young Hyson, 15c. for Japan, and 15c. for Congou. The position of the market for Japans is, according to cables from Yokohama, unchanged. New Japans are coming in now. Grades to sell at 30 to 35c. are expected this week, and grades salable at 25 to 30c. are looked for next week. The Calcutta market has opened quietly. May the 21st, 4,500 chests were sold, and prices ruled generally rather easier. In London there has been no change of importance in the Indian tea market, the supply being small, and mostly consisting of poor quality. For the lower grades there has been a fair demand at the reduced quotations recently established, the reduction having brought them more freely into use for blending purposes. The medium and fine descriptions are meeting with increased attention, and a decidedly improved business has been transacted. As the supply of these teas is gradually becoming much more limited, the tendency of the market will most probably be to higher values. This is strengthened by the fact that the balance of the past season's crop to be brought forward is only about one-third as large as that of the preceding year, and it is likely, judging from the recent supplies, that the proportion of the better grades will be exceptionally small. At the public sales only 7,869 packages were brought forward, and nearly all sold at about the price ruling in the preceding week. Ceylon teas have again been pushed forward in large quantities, but not, however, to quite the same extent as during the previous fortnight. The quality of the supplies has, however, been universally poor, and although quotations are distinctly lower, a good deal of this is in reality owing to the general inferiority of the teas now offering. Present prices have stimulated the demand. A considerable business has resulted, and with the continuance of present rates a still larger trade may be anticipated.

Perkins, Ince & Co. on Monday received the samples and invoice of their first shipment of new season's Japans ex. SS. City of Pekin via San Francisco. The teas should be here this week. The first teas coming direct to Canada arrived in Vancouver, Thursday last, on the Parthia, which carried 3,000 packages.

PETROLEUM.

A quiet trade without any change in prices has been transacted.

The Petrolia Advertiser reports: Petrolia crude \$1.36 per bl. Oil Springs crude \$1.38 per bl. Crude remains about the same as last week, there being very little doing. This is about the duller time of the year in the oil business, with the exception of the drilling part of it, which is very active. No new strikes have occurred during the past week worthy of note, and very few transactions on change are recorded. Refined is unchanged and may be quoted at 10c. in bulk and 13c. in barrel f.o.b. here. Terms: 60 days, or 2 per cent. off for cash.

DRUGS AND CHEMICALS.

The only alteration in price is in Paris green, which quotes at 16 to 17c. Business is dull, and the month just closed is said to be about 20 per cent. behind April in the aggregate of its receipts.

BUTTER AND CHEESE.

The supply of butter has increased, and although the general average of the quality is reported to be more satisfactory the weight of the supply has depressed prices even for the best. There are some creamery rolls now on the market, but they represent an insignificant proportion of the total stock, and sell to those who want a fancy article at 22 to 23c. It is very hard to place creamery stock these days on account of the abundance of very good dairy made butter there is coming in, some of which is fully the equal of the factory-made stock. The best value now offering, and indeed the greatest proportion of what is offering is large rolls. These go at $12\frac{1}{2}$ to 14c. Crocks and pails sell at the same price. New store-packed, that is tubs in which large rolls have been kneaded together, have been offered by local provision merchants at 12c., and have been refused. This shows that the country trader would make more out of his butter just now by marketing it in large rolls. There is very little choice tub to be had now, the season and the price being so favorable to the handling of rolls that nobody cares to put good butter in tubs. The very finest tubs bring 15c., but they must be choice. Pound rolls are 16 to 18c. and in very good demand.

Cheese has dropped in sympathy with lower movement in England. New now brings 10 to $10\frac{1}{2}$ c. The demand is not specially energetic either for home consumption or for export.

COUNTRY PRODUCE.

BEANS—Further reduction of the small supply has strengthened prices, \$1.50 to \$1.70 being very firm for small lots, and only very common stock obtainable at the former figure.

DRIED APPLES—Are easier, though apparently in smaller compass, $7\frac{1}{2}$ to 8c. being the prices paid for small lots sold on Saturday.

EVAPORATED APPLES—The demand for them is lacking in vigor, $12\frac{1}{2}$ to $13\frac{1}{2}$ c., being got for the few sales that have been made.

EGGS—There is a good demand, but the supply meets it promptly and keeps the price steady. Good stock is firm at $11\frac{1}{2}$ to 12c., with a tendency to harden at the latter figure.

HAY—Is higher, mixed being worth \$9.50 and cattle \$11. The price has gone up on account of reports that the prospects are unfavorable for the new crop. Owing to the lack of rain the growing hay is said to be not looking well.

HIDES—Have not moved. No. 1 green brings 5 to 5 1-2c., with the latter price exceptional. Cured bring $6\frac{1}{4}$ c.

HONEY—Sells slowly at 7 to 10c. for strained and 14 to 16c. for sections.

HOPS—Are quiet at 35 to 38c.

OATS—Are steady at 46 to 48c.

ONIONS—Are \$2 to \$2.25 per barrel for Canadian.

POPATOES—Are 90 to 95c. in car lots and are firm. Small lots are \$1 to \$1.10 out of store.

SHEEPSKINS—Usually range from \$1.25 to \$1.50. There are a few which do not come up to the standard for the lower price.

STRAW—Is quiet at \$6 to \$8.

WOOL—Continues to obtain little attention at 18 to 19c.

FISH.

The demand for fish is not of very much account locally. It is generally light about the time the strawberry season opens. Another thing that keeps down the demand is the position of prices. They are high and firm, as the difficulty and loss entailed by keeping fish fresh increase with the heat of the weather. The prices are the same as they were a week ago. There is now a fair stock of lake herring, which sell at \$2 to \$2.50.

GREEN FRUIT.

Warm weather acts upon the price of lemons as it does upon the mercury of a thermometer, and under the stimulating effects of Sunday's and Monday's temperature the price went up on this market from 50c. to \$1 above those going a week ago. Palermos are \$5 to 5.50, and Messinas are \$5.50 to \$6. Oranges have made little change. Messinas which it was necessary to re-pack two weeks ago on account of the wasty stock in them, have fallen in value since the re-packing, and sell now at \$3 to \$4. Floridas are scarce and \$4.50. Valencias are \$6.50. Riverside seedlings are \$4 to \$4.50. There is rather a slack demand for oranges, but there are no large stocks on hand. Bananas are easier at \$1.25 to \$2, the coming in of strawberries and other small fruit displacing bananas considerably in consumers' favor. Strawberries are 15 to 20c., white cherries are \$2.25, black cherries are \$2.75, and apricots are \$4.50 per crate of four baskets.

PROVISIONS.

The trade is yet very quiet, wanting like other departments of business warm weather to nurture the demand. The keeping of fresh butcher meat is a comparatively easy

ESTABLISHED 1889.

STANWAY & BAYLEY

BROKERS
AND
GENERAL COMMISSION MERCHANTS.

44 FRONT ST. EAST. TORONTO.

WE ARE BUYING

**Dried
Apples.**

SEND SAMPLES
AND QUOTATIONS

WE ARE BUYING

**Evaporated
Apples**

SEND SAMPLES
AND QUOTATIONS.

ALL GROCERS SHOULD SELL
THE
**ROYAL
DANDELION
COFFEE.**

Manufactured by
ELLIS & KEIGHLEY,
TORONTO.

GEO. C. THOMPSON. CHAS R. KING.
THOMPSON & KING,
Consignees, Brokers, General Commission
and Mercantile Agents,
51 Wharf Street, cor. Fort, Victoria, B.C.
Storage. Correspondence Solicited.

T. W. CLARK & CO.,
General Commission and Provision Mer-
chants and Wholesale Dealers in
Dairy Products.

Consignments solicited and business transacted
for Eastern Canada Merchants.

Established 1886.

VANCOUVER, B.C.

References: Bank of British Columbia.

WILLIAM RYAN,
Produce and Commission Merchant,
72 FRONT ST. EAST, Toronto, Ont.
**CHOICE
HAMS, BACON, LARD,
BARREL PORK.**



All kinds of produce handled. Consign-
ments solicited. Carriers supplied.

J. CLEGHORN & SON,
Wholesale Fruits, Fish and Oysters
94 YONCE ST., TORONTO.

ORANGES.

Last car of Florida oranges for the season
just received. Fancy stock. Send for prices
of oranges and lemons. Prices are advanc-
ing daily.

J. F. YOUNG & CO.,
PRODUCE AND COMMISSION MERCHANTS
74 Front St. E., Toronto.

Our business is Solely Commission. The only
plan which does justice to the Consignor. We
handle everything which the Country Store-
keeper has to send from home to sell. None of
our own goods to sell in preference to yours when
the market is good. Nothing between you and
best price obtainable except a small commission.
Prompt Sales and Quick Returns.

We Furnish Egg Cases. Try Us.

R. C. MURDOCH AND CO.,
Commission and Wholesale Fruits.

FANCY CALIFORNIA EVAPORATED AND
GREEN FRUITS A SPECIALTY.

Correspondence solicited, and prices on Foreign
Fruits, Figs, Dates, Nuts, etc., furnished on appli-
cation.

29 Church St., Toronto
TELEPHONE 806.

WM. DAVIES & Co.,
TORONTO.
PACKERS AND CURERS.

Choicest Smoked Hams
and Breakfast Bacon.

Bbl. Pork, Long Clear,
and Pure Lard.

CORRESPONDENCE INVITED.

**Hams, Breakfast
and Roll Bacon,**
New curing, now ready.

For Choice full flavor goods send us a
Sample order.

Jas. Park & Son,
Toronto, Ontario.

**CANNED
FINNAN HADDIES**

QUALITY GUARANTEED.

Write us for Prices.

H. W. NORTHRUP & Co.
South Wharf, Saint John, N. B.

KING, GRAINGER & CO.

81 Front St. E.

Produce and Commission Merchants.

BUTTER, EGGS,
and Country Produce.

Correspondence Solicited. Prompt Returns Mad
TELEPHONE 2237.

JNO. A. MOIR,
GENERAL AGENT,
Consignments Solicited.

SPECIALTIES: Canned Goods, Dried
Apples, Evaporated Apples, Codfish.
Quotations and samples sent on applica-
tion. A trial solicited.

41 St. Francois Xavier Sts., Montreal.

LAURENCE GIBB

Provision Merchant,

83 COLBORNE STREET, TORONTO.

All kinds of Hog Products handled. Also Butter,
Cheese, Poultry, Tallow, Etc.

PATENT EGG CARRIERS SUPPLIED.
Good Prices paid for Good Dairy Butter.

JAS. DICKSON & CO.

26 WEST MARKET STREET,

Provision and Commission Merchants.

Eggs, Butter, Hams, Lard, Bacon, Cheese, Dried
Apples, Finnan Haddies, Dried Cod Fish, bought
or sold on commission. Agents for all lines of
Canned Corned Beef. Egg Carriers supplied.

Reesor & Rogers,
Produce and Commission Merchants

Solicit consignments of Country Produce
from Storekeepers.

71 Colborne St., Toronto.

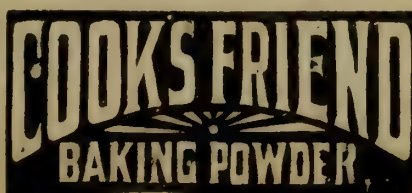
Telephone 2291.

Established 1874.

W. H. SMITH,
Wholesale Produce
Commission Merchant
186 KING ST. EAST, TORONTO.

Wholesale Dealer in Butter, Eggs and General Pro-
duce Consignments solicited First-class reference

McLAREN'S



Is Honest Goods and just
the Thing on Which to
Make or Extend a Busi-
ness.

The Best Grocers Make
a Point of Keeping it al-
ways in Stock.

MARKETS—Continued.

matter in weather like this, so that the demand for smoked and other cured products is small. Prices are unchanged.

BACON—Long clear is 8 to 8½c., bellies are 10½ to 11c., backs are 10½ to 11c., rolls are 9c.

HAMS—Are firm at 11 to 11½c.

DRESSED HOGS—Are \$6.25 to \$6.50 on the street.

LARD—Is steady at 9¼ to 9½c.

MESS PORK—Is \$15.50 for Canadian heavy and \$17 for short cut.

SALT.

An average week's trade at last week's prices is all there is to report in salt. Buying is usually but moderately active at this season.

DRY GOODS.

The need of rain is perhaps more seriously felt in the dry goods than in the grocery trade. There is a continued reserve on the part of the demand that is unsatisfactory and at the same time commendable. It shows that dealers are less prone to disregard the signs and seasons than they used to be, and are doing consequently a less risky business. The travellers are now out in pursuit of fall import orders.

RAW FURS.

The following prices continue steady, and a considerable quantity of stock comes in:—Beaver, per lb., \$4.50 to \$5; bear, per skin, \$10 to \$25; cub, per skin, \$5 to \$12; fisher \$3.50 to \$5; fox, red, 81 to \$1.50; fox, cross, \$2 to \$5; lynx, \$1.50 to \$2.50; martin, 75 to 90c.; mink, dark, 75c. to \$1.50, Muskrat, fall, 12c.; spring rat, 21c.; winter, 15c.; otter, \$8 to \$13; racoon, 25 to 80c.; skunk, 25 to \$1.75.

MONTREAL MARKETS.

MONTREAL, June 4, 1891.

GROCERIES.

The same ruling conditions prevail as we noted a week ago, consequently the market for groceries does not show any improvement. To be brief, the uncertainty about the Budget is still prolonged and it only permits of a small hand-to-mouth business which is all there is to note. No change in prices of importance is noted; in fact there is practically nothing new to report. The conditions, however, would appear to favor a good healthy movement, once it starts, for stocks of all kinds, both in second and third hands are very light, while the stock in first hands from which supplies can be drawn is noticeably light in some leading articles.

SUGAR AND SYRUPS.

There has been practically nothing doing in sugar since our last, except a small jobbing trade, grocers buying only enough to carry them along from day to day. Granulated is selling at 6½c., and yellows at 5 to 5¼c.

Syrups are also moving out very quietly, the volume of trade being restricted. Prices remain as before 3½ to 3¾c.

MOLASSES.

There is a fair jobbing movement in molasses, with stocks still in very small compass in first hands, and firmly held, while prices at primary markets have advanced, the latest quotation from Barbadoes being 18c. F. O. B. Spot prices remain firm at 36 to 36 1-2c. for Barbadoes and 30 to 32c. for lower grades.

TEAS.

The prevailing quietness of groceries generally effects teas as well, but there has been some odd business to note during the week.

FOR SALE.

In order to devote our entire attention to the export trade, we are prepared to sell the good-will and plant in connection with our local commission business at a bargain.

IMPERIAL PRODUCE CO'Y.,

OF TORONTO, LTD.,

69 Front Street East, Toronto.

The first new teas have been offered since our last at 37 1-2 to 40c., but the lots were very small, only 25 packages in each lot.

COFFEES AND SPICES.

The market occupies the same position as that of other allied articles, and there is very little doing in the way of general trade. There has been some enquiry for coffee from the West, and some business in Rio at 20 to 21c. and Java at 25c. resulted, but a report that the Government intended referring to coffee as well as tea in the Budget has since checked this. In spices there is nothing doing.

RISE.

New crop rice is now on the market and is being distributed freely, the demand being fair from all quarters. Prices are unchanged as follows: Japans \$4.50 to \$5.00, choice \$4.25 to \$4.50, standard \$3.90, and off grades \$3.50 in car lots.

FRUITS.

The market presents exactly the same features as we noted a week ago, while business has been quieter if anything. Briefly the uncertainty caused by the delay in bringing down the budget is seriously affecting trade in all lines of groceries and fruits are no exception, consequently we have no business to report aside from a small jobbing trade. In dried stock the position is about the same, but the feeling on raisins is somewhat improved, although we have no actual change in prices. A few odd lots have been moved during the week at 5¼ as a range. Currants are unchanged, but business in them has been less than last week. There is no change in values, which stand at 6 to 6¼c. for barrels and cases respectively.

Green fruits present nothing particular and furnish the ordinary jobbing trade, while there is no change to mention. Valencia

oranges move quietly at \$6.00 to \$6.50 per case and \$7.50 to \$8.00 per box, while Serrentos rule steady at \$3.00 to \$3.50. Lemons are steady and unchanged \$4.00 to \$5.00 per box. Bananas have stiffened up again to \$1.50 to \$2.50, while pines are the same as they were a week ago selling at 10 to 20c. each in barrels according to quality.

CANNED GOODS.

The spot market for canned goods shows little actual change as yet, but the prospects for high-priced salmon which have been hinted at from time to time in these reports are more likely to be verified than ever. It is generally admitted that the combine will keep a lot of low-priced salmon off the market, while they are said to be in a better position than ever to control the trade. In addition to this, reports from the coast state that the run up the Columbia River is very light, while the pack in British Columbia is small, but the fish of exceptionally good quality. So far the only indication as to values have been the sales of a few lots of new pack at \$1.40 delivered in Montreal.

FISH.

The fish market continues dull with no new features to note. There is some little business doing in Labrador salmon at \$15, but it is small and hardly worth mentioning. Dry cod is unchanged at \$5, with no business to note, while stocks here are light. The same remarks apply to herring; in fact stocks of all staple lines are extremely small.

HOPS.

This product furnishes no business whatever, as brewers are not taking anything at all. With regard to the new crop nothing particular is reported yet. There have been some speculative dickers in New York in this connection, but nothing has transpired here. We quote prices nominal at 32 to 35c. for 1890, and 22c. to 25c. for yearlings.

PROVISIONS.

The provision market has presented few features during the week, but there has been the ordinary trade doing, which, however, did not assume any large proportions. Pork continues to be the article most in demand, but prices are steady and values in other lines also are unchanged. We quote:—Canadian short cut, per barrel, \$17.00 to \$17.50; mess pork, western, per barrel \$16.00 to \$16.50; short cut, western, per bbl \$17.00 to \$17.50; hams, city cured, per pound 10 to 10c.; hams, canvassed, per lb 0 00 to 0 00c.; lard, Canadian, in pails, 9¼ to 9½c.; bacon, per pound, 9 to 10¼c.; lard, com., refined, per lb, 8 to 8¼c.

EGGS.

Receipts of eggs are ample, but the demand is fair on the whole, and values are maintained at 11 to 11½c. per dozen, single cases in small lots bringing the outside figure.

BUTTER.

With increased receipts of creamery the market has taken a drop during the week, and now 20c. is the prevailing basis for business in that description of stock. Of course higher figures have been made, but they are exceptions and apply only to very small parcels of selected stock. Fine dairy is not a plentiful article and the consequence is quite as high prices are paid for it as for creamery, when anything with a nice nutty flavor can be had that comes from the Eastern Townships districts. Western dairy runs from 15 to 17c. We quote new made creamery, 20c.; finest Townships dairy, 18c. to 20c.; Western dairy 15c. to 17c.; Old butter, 6c. to 8c.

MONTREAL MARKETS.—Continued

CHEESE.

The market has been gradually working down to a more satisfactory basis, and now it seems likely as though some business in a regular way would result, not that there has been nothing doing previously, for all the first half of May ready for the market has certainly passed out of factorymen's hands. Values now are only fractionally above those that prevailed last season, while the conditions are somewhat different. At anyrate, it seems pretty certain now that the make will be short for the early summer goods, for reports from the country speak of drouth and poor grass. The cheese moved forward so far has been of very fine quality, but lately, with the make changing from fodder to grass, there have been complaints about irregularity, which no doubt had some effect. Next week, however, full grass cheese will be on the market and a change may be expected. Anyhow the market certainly has a steadier tone, in fact may be called steady at the decline, and there is more enquiry noticeable. This no doubt is on account of the Bristol steamer which sails this week, for there have been a good many offers talked about on Bristol account recently, and it would not be surprising if some of them were not taken, for they were tempting enough. This probably accounts for the stir noticeable to-day, and we have to note a fair business in this connection at 9c. for stock which was bought at the French boat. Some five hundred boxes of this stock were sold at 8¼ to 9c. the ruling being 8¾c. This is a fair representation of the volume of the class of stock on spot, and finest western may be set down at a fraction or so more, say 9 to 9½c. The cable stands now at 48s., which is the figure at which it opened last year. In this connection it is claimed that offers of 43s. to Liverpool for

BREADMAKER'S DRY HOP YEAST

Makes light white, wholesome, and delicious Bread.

For sale by all wholesale grocers, at \$1 per box.

Manufactured by

THE BREADMAKER'S YEAST CO.,
TORONTO, ONT.



THESE GOODS

—ARE—

SUPERIOR

TO ANY ON THE
MARKET.

Write for prices to

The KENT CANNING AND
PICKLING CO.,

Chatham, - Ont.

N. WENGER & BROS.,
AYTON, ONT.

- - MILLERS - -
(Hungarian Process)

BRANDS :
KLEBER, MAY BLOSSOM.

AGENTS :
J. L. SMITH & SON, - Montreal.
EPHRAIM ERB, - Halifax.

MELDRUM & DAVIDSON,

MERCHANT MILLERS,
PETERBORO',
MANUFACTURERS OF
Choice Winter Wheat and Manitoba
FLOURS

Mikado, White Lilly,
Delight, Manitoba.

Feed of all kinds and Mixed Cans a Specialty. It
will pay you to give trial order.

HALIFAX AGENT. - J. P. Cox.

Brantford New Mills.

We can supply you with Flour, Meal, Grain
and Feed in whole or mixed cars, at prices as low,
if not lower, than any firm in Ontario, and
should you favor us with a trial order, we feel
confident of a continuance of your trade.

Orders filled promptly. Wire for prices.

Yours, etc.,

J. & R. ROBSON,
Please mention THE GROCER. Brantford, Ont.

SEAFORTH OATMEAL MILLS

Manufacturer of and Dealer in

Rolled, Granulated & Standard Oatmeals,

Split Peas, Pot Barley, Cornmeal, and
General Produce. Eggs a specialty.

D. D. WILSON,
SEAFORTH, ONT.

Dominion Mills,
LONDON, ONT.

HEADQUARTERS FOR

OATMEAL

CORNMEAL, POT BARLEY,
SPLIT PEAS, ROLLED WHEAT,
AND ALL BREAKFAST CEREALS.

Write for Samples and Prices.

CARTLEY & THOMSON,
308 to 311 Talbot St.

Canadian White Enamel Sign Co.,
Sole Agents for Caesar Bros.
The Most Durable Sign Letter.
4 Adelaide St. W., Toronto.
A responsible agent wanted in every town
and city.

WALKER, HARPER & COMPANY
OXFORD MILLS.

"FLOUR" Manufactured by
Improved Roller System
BRANDS :
Golden Star. Golden Sheaf.
Oxford. Ontario Queen.
Regal. Jubilee.

Manufacturers of
STANDARD AND GRANULATED OATMEAL
ROLLED OATS. ROLLED OATMEAL.

DEALERS IN
Grain, Seeds, Bran, Shorts, Beans, Mid-
dlings, Chop Feed, Pot Barley,
Split Peas, Cornmeal.

ADDRESS :

NORWICH, ONT.
Mixed cars a specialty.

HODD & CULLEN
Roller Millers.

FLOUR
Manufactured "Hungarian" System.

Our brands are
Classic,
Anchor,
White Frost,
Challenge,
Diadem,
Strong Bakers.

Heavy dealers in
Oats, Oatmeal, Beans,
Peas. Middlings, Bran.

Quotations by wire.

Address, **STRATFORD, ONT.**

**EMBRO
OATMEAL
MILLS.**

D. R. ROSS, - - EMBRO, ONT.

A CHOICE QUALITY OF

Roller, Standard and Granulated

Oatmeal

IN BARRELS, HALF BARRELS OR BAGS.

Selected WHITE OATS only used. For prices
of Oatmeal or Oathulls in Car-loads or less quan-
tities, write or wire, and will reply promptly.
Can ship via Canadian Pacific or Grand Trunk
Railways. Have new machinery for the manu-
facture of Rolled Wheat and Graham Flour and
will be pleased to have orders.

MONTREAL Markets Continued.

shipment next week have been made, but it seems unlikely, at present, conditions ruling that any profitable margin can be made out of such shipments. From the country nothing particular is to note, but prices remain about steady at 8½c. being paid at St. Hyacinthe for 400 boxes.

GRAIN.

There has been no change in the grain market since our last, and the old time-worn remarks, quiet and dull, apply. Of course there is some little doing and a fair quantity of stock going forward, but the most of it represents stuff that had been sold some time ago. In fact the only notable bit of news that we have come across during the week is the fact that three tows have been engaged from Port Arthur to Montreal, comprising some 70,000 bushels of wheat, which is evidence in itself of how quiet the market is. The rate on these is 5c. The stocks in store compared with those of a week ago show an increase of 54,006 bushels of wheat, 4,969 bushels of oats, and a decrease of 12,004 bushels of oats, 1,928 bushels of barley, and 1,967 bushels of rye. Compared with the same date last year there is an increase of 291,193 bushels of wheat, 78,617 bushels of oats, and a decrease of 209,546 bushels of corn, 56,492 bushels of peas, 35,954 bushels of barley, and 55,789 bushels of rye. We quote:—No. 1 hard Manitoba, \$0; No. 2 hard Manitoba, \$1.14 to \$1.16; No. 3 do., \$1.02 to \$0.00; No. 2 Northern, \$1.03 to \$1.05; feed do., 66c. to 69c.; peas, 88c. per 66 pounds in store; 90c. afloat; Manitoba oats, 50c. to 60c.; Upper Canada do., 50c. to 52c. per 34 pounds; corn, 76c. duty paid; feed barley, 60 to 62½c; good malting do., 70c. to 75c; rye, 81c. to 88c.

FLOUR AND MEAL

Flour has occupied the same dull position as grain and aside from a very ordinary local trade there has been nothing to note. Prices have the same easy tendency but on Saturday quite unexpectedly some export business was done some 2000 sacks being taken on London account while it is understood that 200 sacks more are under negotiations. The stocks in store show a decrease

A. H. BADGEROW.

ALEX. H. DIXON.

The Badgerow, Dixon Bonded Vinegar

Manufacturing Co.,

79 and 81 Jarvis St., Toronto

Highest award, Toronto Exhibition.

TOWNSEND & STEPHENS,

Public Accountants, Auditors, Assignees.

Sherman E. Townsend. H. Seymour Stephens.

Traders' Bank Chambers, Yonge St.,
Cable Address: "Seymour." TORONTO.

Restore goods to their proper places as soon after using as possible.

REFRIGERATORS.

4 Grocers Refrigerators

FOR SALE CHEAP.

THOS. DAVIDSON & CO.,

11 Front St. W., Toronto.

TANGLEFOOT



STICKY FLY PAPER

Price 65c. per box. Each box contains 25 double sheets of Tanglefoot and one 5c. Holder (26 five cent articles.

Trade mark registered in Canada.

Sold by all large wholesale druggists in Canada.

O. & W. THUM, Grand Rapids, Mich.

J. A. Mathewson.
W. B. Mathewson.

S. J. Mathewson.
J. A. Mathewson, Jr.
Established 1834.

J. A. MATHEWSON & CO'Y,
IMPORTERS and WHOLESALE GROCERS.

Goods from First and Best Markets. Quality warranted. Full assortment. New Crop Teas shortly expected. Orders carefully and promptly attended to.

Have claimed, and do claim, freedom to buy and sell anywhere without interference or hindrance from any quarter. No commercial or personal slavery.

202 McGill St., MONTREAL.

THE A. G. PEUCHEN CO.,

ARE NOW MAKING

100 TONS

OF

Pure Paris Green

ALSO MAKING

300 bbls. of PAINT OIL.

See our New Catalogue containing 32 pages of all articles in the Paint Trade.

VARNISH A SPECIALTY.

THE A. G. PEUCHEN CO., Ltd.,

Manufacturers Paints and Varnishes,
TORONTO.


UNSOLICITED TESTIMONY.

WHITBY, April 4th, 1891.

Messrs. GIBSON & GIBSON,

35 Wellington St. East, Toronto.

DEAR SIR,—I am very much pleased with your SIDNEY GIBSON'S COCOA, and I take pleasure in offering my unsolicited testimony as to its high quality. I find it of better flavor and more refreshing than any other Cocoa I have ever used, and I have no hesitation in recommending it most heartily to the public.

Very respectfully,

J. HAMER GREENWOOD,

Ex-Mayor, Town of Whitby.

YOUR WHOLESALE GROCER SELLS IT.

SEE PRICE LIST PAGE 25.

Finest Rich Sweet Oranges—Ex Direct Steamers.

Half Boxes, 80's, 100's, and 120's; Half Boxes Bloods, 100's; Boxes, 160's, 200's, 220's, 240's, 300's; Cases Valencias, 420's; Cases Valencias, 714's; Lemons, 300's, 360's; also Pine Apples, Bananas, Strawberries arriving daily.

Dates, Figs, Nuts and Evaporated fruit at lowest prices. Orders personally supervised and given prompt attention.

McBRIDE, HARRIS & Co., Montreal, P.Q.

DAVIDSON & HAY

Wholesale Grocers,

36 Yonge Street,

TORONTO, ONT.

: Clover Leaf Lobsters :

We have now in stock a small lot of the above fine brand of Canned Lobsters, also the "Lynx" brand of British Columbia Canned Salmon.

Sloan & Crowther

WHOLESALE GROCERS,

59, 61 and 63 Front St. E., TORONTO.

JAPAN NIBS.

These kinds are undoubtedly the best values to be obtained in low-priced Japans at present, although large in make, this is more than compensated for by their splendid cup quality. Samples on application. New season's Japans arriving this week.

H. P. ECKARDT ^{AND} CO

Wholesale Grocers,

3 FRONT ST. EAST, TORONTO.

Thos. KINNEAR & Co

Wholesale Grocers and Importers of

TEAS,

SUGARS,

COFFEES,

AGENTS FOR

Cherry's Irish Mustard, X.D.S.F.

This is superior to any other grade in the market. Try it.

47 Front St. E., - TORONTO.

WARREN BROS. & BOOMER,

IMPORTERS

AND

WHOLESALE GROCERS,

35 and 37 Front St. East,

TORONTO, ONT.

SUGARS, COFFEES AND TEAS, SPECIALTIES.

EDWARD

ADAMS & CO.

ESTABLISHED 1846.

Wholesale Grocers and Importers of

TEAS,

SUGARS,

COFFEES,

Tobaccos, Wines and Spirits

95 & 97 Dundas St., London, Ont.

BALFOUR & CO.,

IMPORTERS OF TEAS

AND

Wholesale Grocers

HAMILTON.

SMITH & KEIGHLEY

WHOLESALE GROCERS

AND IMPORTERS OF

Mediterranean Fruits.

JUST ARRIVED :

First Consignment

New Season's Japan Tea.

9 Front St. E., Toronto

THE "MONSOON" BRAND

—OF—

PURE INDIAN TEA

Is the brand to handle if you want to satisfy your customers with a fragrant and delicious tea.

Grown on the gardens of

STEEL, HAYTER & CO.,

Calcutta, London, Eng., and Toronto.

J. W. Lang & Co.

Wholesale Grocers, TORONTO.

**CLARK
ARMOUR
FAIRBANK
LIBBY**

Canned and Potted Meats.

These goods usually advance at this season.

ORDER IN TIME.

33 Front St. East.

PERKINS, INCE & Co.,

41 and 43 Front St., Toronto.

IMPORTERS.

Just to hand :

NEW JAPANS

Our first shipment of new season's garden picked Japan Teas arrived this week.

Send for samples and quotations.

J. F. EBY.

HUGH BLAIN

NEW

SEASON'S

JAPAN TEAS.

Just Arrived.

Eby, Blain & Co.,

Wholesale Grocers,

FRONT AND SCOTT STS.

TORONTO.

MONTREAL MARKETS—Continued.

of 61 barrels compared with a week ago and 906 barrels compared with the same time last year.

Oatmeal remains quiet and there is little change in values or otherwise. Prices however have sagged off somewhat and there are offers from the country at under our quotations Patent spring, \$6.00 to \$6.25; patent winter, \$5.50 to \$6.75; straight roller, \$5.25 to \$5.50; extra, \$4.80 to \$4.90; superfine, \$4.60 to \$4.70; city strong bakers', \$0.00 to \$6.00; strong bakers', \$5.00 to \$5.50. superfine bags \$2.20 to \$2.35; extra, bags \$2.35 to \$2.45; oatmeal, standard, per bag \$3.00 to \$3.10; oatmeal, granulated \$3.10 to \$3.20; oatmeal, rolled \$3.10 to \$3.20.

ST. JOHN, N.B., MARKETS.

ST. JOHN, N.B., June 3, 1891.

Sugar is the only article in the grocery trade that is in demand, and until the duty is decided upon will remain unsettled. Owing to small stocks held prices have advanced from $\frac{1}{4}$ to $\frac{1}{2}$ cent per lb. Molasses also is reported higher with very little to arrive.

FLOUR—There has been but little demand for breadstuffs the past week, and prices are the same as last quoted, with all dealers well stocked.

MEAL—Is going off very slowly, even at a lower price than has been offered for some time. We quote \$3.55 to \$3.65.

OATMEAL—Is without life, and prices about the same as last week.

MOLASSES—Only a very small quantity of new crop remains unsold, and prices have advanced about 1c. per gallon. Several cargoes are reported about due.

SUGAR—Seems as far from being settled as ever, and with only a limited quantity for sale prices have advanced somewhat. Granulated is selling at $6\frac{3}{4}$ to $6\frac{1}{2}$ c; yellows, $5\frac{1}{4}$ to $5\frac{3}{4}$ c.

CHEESE—Is gradually getting lower. The supply is increasing every day. The quality is equal, if not superior to other years. The demand is steady. We quote: $10\frac{3}{4}$ to $11\frac{1}{2}$ c.

BUTTER—New has been a little scarce the past week, and any lots of good have been readily disposed of at from 18 to 21c.

FISH—Codfish are coming in more plentifully. The prices are gradually getting to a lower level, with only a fair demand. Large are selling at \$4.40 to \$4.60; mediums, \$4 to \$4.20. Pollock, \$2.10 to \$2.25.

JUNIOR PARTNERSHIPS.

A western merchant, a member of one of the large houses in Chicago, gave a hearty "good luck to you, my boy" to one of a group of much younger men with whom he had just parted at the Fifth Avenue Hotel. "I felt just as happy as he when, twenty years ago, I was made junior member of a firm in Broadway. But I've had experience; he hasn't. Like him I had been a traveler for the house and, having been very successful for three years, was in receipt of a fair salary, and, better still, of a large commission on sales. I suppose the firm thought I was making too much money. At all events, I was taken into the firm, with my salary continued

but my commission stricken off. In place of these I was given an interest in the concern—a very small one.

"At the beginning of the year I was very proud because my name was on the glass door in gold letters. But I wasn't so proud at the end of the year. My share of the profits didn't amount to anything like my commissions of the year before, though I had worked harder and lived less liberally. The result was the same at the end of the second year, and then I quit and went back on the road. I tell you, young man, junior partnerships in a big firm may gratify a man's ambition and make a fellow feel a bit prouder than when he is only a common traveler, but they don't always fill his pockets so satisfactorily.

"My young friend may find that out at the end of a year or two, unless he develops an exceptional business capacity beyond that necessary to make a successful salesman. But it is satisfying to see one's name on a glass door in gilt letters."—N. Y. Times.

THE GROCERS' ASSOCIATION.

The Retail Grocers' association, of Denver, Col., has just issued a pamphlet containing the constitution and by-laws. In the back part of the book the following questions and promises are printed, and all members are expected to sign an agreement that they will keep them to the best of their ability.

1. Do you understand knowingly the objects and aims of the association? And do you promise on your honor as a man to never wilfully misrepresent these objects and aims to any non-member, and also that you will, to the best of your ability, uphold this constitution and by-laws?

2. Do you promise to faithfully accept and obey the decisions of this association as expressed by a majority vote on matters pertaining to the work of this association?

3. Do you promise to closely seal your lips to non-members on all matters pertaining to the public and private business of this association, and that you will under no circumstances betray the confidence of a fellow member in business matters, or to use it to his disadvantage.

4. Do you promise to attend meetings and do all the work assigned to you to the best of your abilities and opportunities?

5. Do you promise to faithfully use the circular letters and other matter provided for collecting debts, and that you will in no case allow personal feeling, but simply business principles to guide you in reporting delinquents to the assistant secretary?

6. Do you promise to give confidentially and honorably any information about a non-member which may be asked of you, and which you may have?

7. Do you freely, and without bias, and with purely honorable motives, promise by word, and sign with your signature, these precedings promises?—Commercial Tribune.

The London, Ont., Board of Trade has resolved to co-operate with the Cornwall Board of Trade in the matter of transient traders' licenses.

DO THEY STEAL FROM YOU?

The use of wire screens as covers for barrels and boxes containing apples, oranges, dates, nuts and grapes is becoming very common in grocery and fruit stores, and very much to the dissatisfaction of most of the customers. "I disliked very much to use the screens," said a large retail grocer on the west side, "as it is undoubtedly a reflection upon my customers, and I had to stand many a sarcastic allusion to them. But it had to be done as a matter of self-protection. About two-thirds of our customers had got into the habit of picking up an apple or an orange or a handful of nuts every time they entered the store, and eating them in the most unconcerned way, as though the goods had cost us nothing. It was not policy to say anything about it. Several, however, took the fruit deliberately and when they thought themselves unobserved. In such cases we got even by overcharging for the purchases made by them.

"You would be astonished to learn the amount of money lost through these petty thefts during a year. We estimate that in our store alone the loss in this way was nearly five hundred dollars. Not only do these pilferers help themselves to whatever fruit may be within reach, but they will cut a generous sized piece of cheese, or smoked beef, or similar eatables, under the pretence of sampling it. It is easy to square accounts with book customers, but in the case of transients or cash customers, we have to grin and bear it. All this trouble from dishonest patrons serves to allay any qualms of conscience we may have over the use of heavy paper and short weights."—Am. Storekeeper.

GURD'S

Ginger Ale is guaranteed Superior to all others. Orders promptly attended to.

The Ontario Produce Co'y.

Produce Brokers and Commission Agents,

70 COLBORNE STREET,

TORONTO.

P. D. PAGE,

Late Salesman Imperial Produce Co'y of Toronto, (Limited).

W. R. BELL,

Late Traveller Imperial Produce Co'y of Toronto, (Limited).

J. H. WATSON,

Late Imperial Produce Co'y.

Solicit consignments of Butter, Eggs, Cheese, Potatoes, Lard, Bacon and general country produce.

Our business is conducted on strictly commission lines, our attention being given EXCLUSIVELY to our consignor's goods and having a first-class cash connection we can insure top prices and quick returns.

Egg carriers supplied.



THE BARM YEAST MFG. CO.,

TELEPHONE 1920.

35 Wellington St. E., Toronto.

1 box of 5c. packages containing	3 doz. 5c. packages at \$1.00
1 " 10c. " "	3 " 10c. " at \$1.95
1 " Assorted " "	{ 1 1-2 doz. 10c. pkgs. } at \$2.00
	3 doz. 5c. pkgs.



Brantford and Pelee Island, } J. S. HAMILTON & CO'Y,
Sole Agents for Canada. BRANTFORD, ONT.

M. J. Woodward & Co.,

PRODUCERS OF CRUDE,

Manufacturers of
Illuminating Oils,
Lubricating Oils,
Paraffine Oils
and Wax, &c

PETROLIA, - ONTARIO.

EDWARDS, CATCHPOLE & CO'Y

MANUFACTURERS OF

French Blacking,
Stove Polish,

Writing Inks and Mucilage.

33 Wellington East, Toronto.



ESTABLISHED 1841.

W. H. Schwartz and Sons,

Coffees,

Spices,

Mustard.

HALIFAX, N.S.

JOHN PETERS & CO.,

General Commission Merchants
and Brokers,

Halifax, N. S. and
Kingston, Jamaica, W.I.

Agents for The E. B. EDDY MFG CO.,
HULL, P. Q.

We are open to accept one or two more Agencies of first-class houses, either at Halifax or Kingston. We have a good connection and splendid storage facilities.

References: The Merchants Bank of Halifax.
The E. B. Eddy Mfg Co., Hull, P.Q.
The Mercantile Agencies.

A. HAAZ & CO.,

Bonded Manufacturers of

Honey Dew, White Wine, Malt and Cider
VINEGARS.

74 Bagot Street, - Kingston, Ont.

E. P. Breckenridge, Toledo, Pres. C. C. Warren, New York, Sec.-Treas.
Edwin Norton, Chicago, Vice-Pres. W. C. Breckenridge, Resident-Manager.

The Norton Manufacturing Co.,

MANUFACTURERS OF

TIN CANS

By Automatic Machinery.

FRUIT, PAINT, LARD, BAKING
POWDER, FISH AND LOBSTER
CANS.

Capacity, fifty thousand cans per day.

Sole Agents in Canada for Norton Brothers

"Solder Hemmed" Caps.

Inquiries and Correspondence Solicited.

HAMILTON, - ONT.

**DO
YOU
SELL**

"Peerless" Washing Compound.
There is nothing equal to it. It
will pay you a handsome profit.
Your customers will like it. Address

Pure Gold Manufacturing Co.,
31 Front Street East, Toronto.

Todhunter, Mitchell & Co.

—DIRECT IMPORTERS OF—

HIGH GRADE COFFEES,

Old Government Java Arabian Mocha, Plantation Ceylon, Maracalbo
and Santos.

Grocers draw trade by selling their FAVORITE EXCELSIOR BLEND.

RELIABLE ROASTING BY PATENTED PROCESS.

:: TORONTO.

R. TEW & CO.,

Importers of
CROCKERY, GLASSWARE, CHINA, LAMP
GOODS, ETC.

10 FRONT ST. East,

(Adjoining Board of Trade Building.)

We invite inspection of our NEW decorated

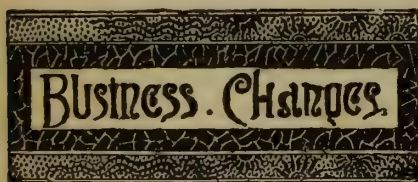
SEMI-PORCELAIN WARE

in TEA,

DINNER

and TOILET SETTS.

Best value in the Market.

**SALES MADE OR PENDING.**

W. H. Tilly, grocer, Halifax, has sold out.

L. A. Houde, grocer, Montreal, is selling out by auction.

Jas. M. Thompson, general merchant, Bathurst, N. B., is selling off.

The stock of groceries and liquors in the estate of McBean Bros., London, Ont., is sold.

G. F. Fair & Co., general merchants, Moncton, N. B., are selling off their dry goods stock.

PARTNERSHIPS FORMED AND DISSOLVED.

Bourgeau, Howard & Co., spice manufacturers, Montreal, have dissolved.

Sperling & Hawkes, general merchants, Balgonie, Man., have dissolved, J. B. Hawkes continuing.

Geo. E. Bearns, grocer and provision merchant, St. Johns, N.F., has admitted his brother into partnership with him.

J. W. Horne, grocer, Winnipeg, has admitted Geo. Thompson into partnership with him, under the style Horne & Thompson.

REMOVALS AND DEATHS.

Edward Smith, commission merchant, St. Johns, N.F., is dead.

Asa Marine, fish dealer and general merchant, Port Medway, N.S., is dead.

Robt. Adams, general merchant, Bathurst, N.B., is removing to New Glasgow.

Green Bros., general merchants, Illecillewaet, B.C., has moved to Ainsworth.

Jacob Oldham, of the firm Henry & Oldham, general merchants, Beamsville, Ont., is dead.

FIRES.

Chas. Marlatt, grocer, Simcoe, Ont., is burnt out. Insured.

F. A. Reaume, general merchant, McGregor, Ont., is burnt out. Partially insured.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

J. Julien, general merchant, Pont Rouge, Que., has assigned.

H. A. Bedard, Quebec, has been appointed curator in the estate of J. E. Dion, general merchant, Robertson's Station, Que.

Mrs. H. McCullough, general merchant, Bathurst, N. B., has assigned.

SUGAR AND PRICE-CUTTING.

It does seem astonishing that the grocers throughout the United States should be willing to tie up a great deal of their capital in sugar and sell that saccharine sweet without profit—often with a positive loss—for the benefit of the refiner. It is certainly very considerate of the grocer, but, we take it, his efforts are not appreciated by either refiner or consumer. The refiner is not in business for glory, nor does the public for one moment suppose that the grocer is engaged in any such delectable occupation. It should be live and let live all around, and the sooner that the retail grocer impresses this mighty fact upon his cerebrum, the more enlightened will he be. We are none of us in business for glory. Some people seem to think otherwise. It is a mistake. Then why, in the name of common sense, will you grocers throw away your time, money and effort selling sugar for fun, for that's about all you get out of it—though many of you find it a very poor quality of fun in the end. You are pleased to call this pernicious practice "a leader." Take our word for it, it is a very poor excuse for a leader. If your neighbor puts out a big sign announcing in letters bold that he sells sugar "at cost," don't you be so unwise as to hoist your sign "below cost." Encourage your neighbor in his rate cutting; let him sell all day, week in and week out, "at cost." Let him have full swing, and the more you do to encourage his mistaken idea, the sooner will you be rid of an undesirable competitor. Rate-cutting carries its own penalty. Leave that kind of unprofitable business to your foolish neighbor; you stay at home and attend to business in a legitimate and sensible way and figure the profits—your neighbor can do the rest.—Grocers' Monthly.

SITUATION WANTED.

YOUNG MAN WHO THOROUGHLY UNDERSTANDS the Grocery business, wants situation in country store. Apply B, 453 Church St.

BUSINESS CHANCES.

GENERAL STORE TO LET. IMMEDIATE possession. Good front. Best stand in the village. Low rent. Apply J. K. Falconbridge, Richmond Hill.

HONEY—GOOLD & COMPANY, BRANTFORD, are supplying grocers with pure honey. Write for prices and catalogue of bee hives, extractors, foundations, etc.

FOR SALE—One of the finest premises in London for groceries, flour and feed business. Prominent corner, building 26x90, 3 stores with 40 feet cellar. For particulars address F. Barnard, owner, 609 Dundas St., corner Adelaide St., London, Ontario.

**TENDERS.**

SEALED TENDERS marked "For Mounted Police Provisions and Light supplies," and addressed to the Honorable the Minister of Railways and Canals, Ottawa, will be received up to noon on Friday, 19th June, 1891.

Printed forms of tender containing full information as to the articles and approximate quantities required, may be had on application at any of the Mounted Police Posts in the North-West, or at the office of the undersigned.

No tender will be received unless made on such printed forms.

The lowest or any tender not necessarily accepted.

Each tender must be accompanied by an accepted Canadian bank cheque for an amount equal to ten per cent. of the total value of the articles tendered for, which will be forfeited if the party declines to enter into a contract when called upon to do so, or if he fails to complete the service contracted for. If the tender be not accepted the cheque will be returned.

No payment will be made to newspapers inserting this advertisement without authority having been first obtained.

FRED. WHITE.

Comptroller, N. W. M. Police.

Ottawa, May 15th 1891.

23

ORIENT MILLS.**SINCLAIR, HOOD & CO.,**

(SUCCESSORS TO W. A. BRADSHAW & CO.)

Importers and Manufacturers of

Coffees,

Spices,

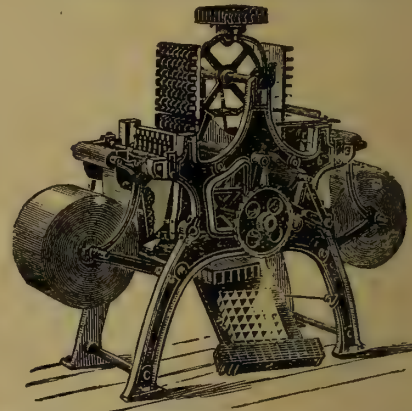
Mustards,

CREAM OF TARTAR, BAKING POWDERS,
FLAVORING EXTRACTS, ETC.

48-50 Lombard Street, Toronto.

Northumberland Paper and Egg Case Co

Sole Manufacturers of Machine Made Egg Case
Fillers. (Straw Board.)



We also make a first-class Wooden Case, and can therefore supply a complete Egg Case at the lowest possible price. For prices and other information, address the Mills, CAMPBELLFORD, ONT.

**ORDER
IVORY BAR
SOAP**



making Soups and Gravies.

The IMPROVEMENT made by its use MUST BE EXPERIENCED to be FULLY APPRECIATED.

Every Housekeeper

should have a supply

of

Johnston's Fluid
Beef

as a stand-by for

W. G. A. LAMBE & CO.,

Late WILLIAMSON & LAMBE.

STORAGE

54 & 56 Wellington St. E., Toronto

DO YOU SELL

Brushes -AND- Brooms

If so it will pay you to handle the very best make you can procure.

Boeckh's makes are got up specially for First-class trade and are always reliable.

If our Travellers have not called on you drop us a post card and we will send you our illustrated Catalogue and Price List.

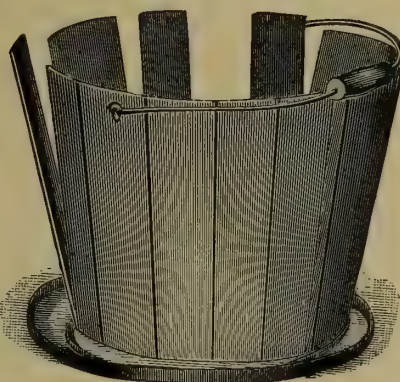
Sample Room - 80 York St.

CHAS. BOECKH & SONS,

Toronto.

SAMPLE ORDERS SOLICITED.

CATCH ON!



The Old Wooden Bucket.

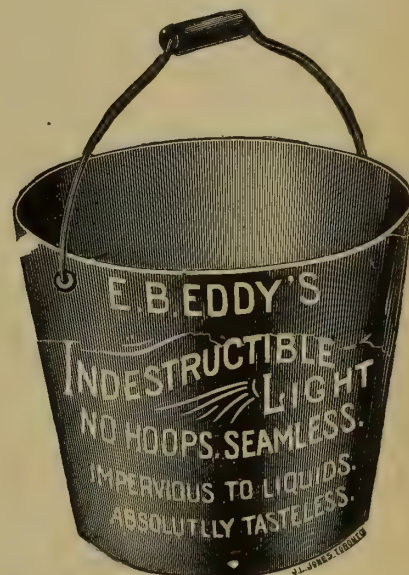
The Neatest, most Durable, most Attractive and very Best Ware in the Market! The Cheapest because the most Durable!

These Superior Wares are moulded in one piece from wood fibre. No hoops. No joints. Cannot leak, shrink, swell or water soak. Will not taint milk or other liquids. Proof against hot and cold water, kerosene oil, benzine or naphtha

If your Wholesale Grocer does not keep these wares in stock, apply direct to the sole owners of the Patents and sole Manufacturers in Canada.

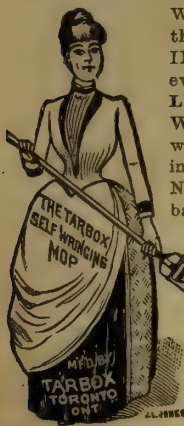
THE E. B. EDDY MFG. CO.,

HULL CANADA



E. B. Eddy's Indurated Fibre Pail.

Women Who Know a Good Thing



When they see it all say that the "TARBOX" SELF-WRINGING MOP is indispensable to every well-regulated household, LIGHT, HANDY, DURABLE Wrung at arm's length without wetting the hands, thus avoiding CHAPPED, or Sore hands. No stooping or straining of the back. Sold everywhere. Ask

your dealer for it and take no other. The name of "TARBOX" cast on every mop.

Dealers will consult their interests by addressing us if they are not carrying a stock of the above mop.

TARBOX BROS.,

73 Adelaide Street West, Toronto

Sole Manufacturers

SAPOLIO

Is a solid handsome cake of SCOURING SOAP Which has no equal for all cleaning purposes except the laundry. It will clean paint, make oil cloths bright and give the floors, tables and shelves a new appearance. It will take the grease off the dishes, and off the pots and pans. It scours the knives, the wash basin, bath tub, even the greasy kitchen sink. It brightens all metals except silver or gold. If you have not sold it yet, send your order at once to

EMIL POLIWKA & Co.
36 Front st., East, Toronto, Ont.

Dominion Agents.

ADAMS & SONS' TUTTI-FRUTTI

CHEWING GUM.

The fastest seller the trade handles to-day

Other Staple Brands :

Bo-Kay, Sappota, Magic-Trick, etc., etc. See our price list page 21.
Send to Adams & Sons, 23 Church St., Toronto, Ont., for beautiful advertising matter.

GROCERS should try our two new lines, CHOCOLATE ICING and CHOCOLATE PUDDING, packed in two or four dozen cases, either straight or assorted.

F. W. Schwartz, Halifax, N.S.

Agent for Maritime Provinces.

The Cowan Cocoa and Chocolate Co. L'd, Toronto.

TO THE TRADE

—IN—

Canned Goods.

We are making all arrangements for this season's pack—and enlarging our factory considerably—Thanks for last season's trade and soliciting this year's.

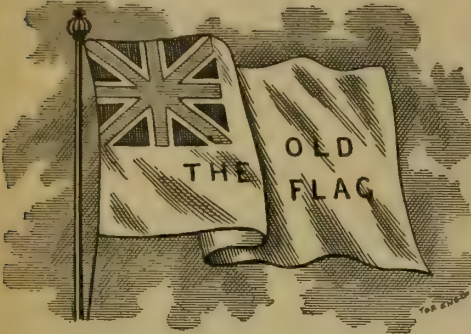
Faithfully yours,

D. W. DOUGLAS,

St. Johns, P.Q.

THE GLOBE TOBACCO WORKS COMPANY OF LONDON

LIMITED,



Have now placed on the market their new brand of smoking tobacco, "The Old Flag" a fine bright Virginia Flake cut tobacco. The best in the world.

Try it and judge for yourself.

THE CANADIAN GROCER PRICES CURRENT.

TORONTO, June 4, 1890.

This list is corrected every Thursday. The prices are solicited for publication, and are for such quantities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name; the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.

	Per doz
Dunn's No. 1, in tins	2 00
" " 2, in tins	75
Cook's Gem, in 1 lb pkgs	\$1 75
" " 2 oz	85
" " 5 lb tins	65
" " bulk, per lb	12
Empire, 5 dozen 4 oz ea s	\$0 75
" " 4 " 8 "	1 15
" " 2 " 16 "	2 00
" " 1/2 " 5 lb cans	9 00
" " bulk, per lb	15

COOK'S FRIEND.

(In Paper Packages.)	Per doz
Size 1, in 2 and 4 doz boxes	\$2 40
" 10, in 4 doz boxes	2 10
" 2, in 6 "	80
" 12, in 6 "	70
" 3, in 4 "	45
Pound tins, 3 oz in case	3 00
12 oz tins, 3 oz in case	2 40
5 oz tins, 4 "	1 10
5 lb tins, 1/2 "	14 00
Ocean Wave, 1/4 lb, 4 doz cases	75
" " 1/2 lb, 4 "	1 30
" " No. 1, 2 "	1 90
" " 1 lb, 2 "	2 20
" " 5 lb, 1/2 "	9 60

BISCUITS.

	Per lb
Arrowroot	\$0 11 1/2
Abernethy	9
Ginger Nuts	11 1/2
New York Fruit	15 3
People's Mixed	11
Pilot Family	6 1X
Snowflake	11 1/2
Niagara	15 3
Soda	6 1/2
" 3 lb	21

Sultana	11 1/2
Oyster crackers	7
Milk biscuit	9 1/2
Butter crackers	6 1/2
Tea	11 1/2
Wine	9
Wine, sweet	9

BLACKING.

Day & Martin's, pints, per doz	\$5 20
" " 1/2 " "	2 10
" " 1/4 " "	1 10
Spanish, No. 3	4 50
" " 10	9 00

EDWARDS, CATCHEPOLE & CO'S

No. 1	per gross	9 00
No. 2	do	4 50
No. 3	do	3 60

BLACK LEAD.

Reckitt's Black Lead, per box	1 15
Each box contains either 1 gro., 1 oz.; 1/2 gro., 2 oz.; or 1/4 gro., 4 oz.	

TELLIER, ROTHWELL & CO'S.

Royal Black Lead, per gross	\$1 80
F. F. DALLEY & CO.	

Per gross.

Silver Star Stove Paste	9 00
Packed in fancy wood boxes, each box contains 3 doz.	
EDWARDS, CATCHEPOLE & CO'S	
Crown Polish, No. 1, per gross	9 00
" " No. 2,	4 80

BLUE.

Reckitt's Pure Blue, per gross	2 10
TELLIER, ROTHWELL & CO'S.	
Parisian Square Blue, per lb	.13 to .14c

BROOMS.

Carpet....	4 strings.....	2 90
X Parlor, 2	" "	2 65
Louise	3	2 65
1 Gem	4 "	3 25
2 "	3	2 65
3 "	2 "	2 20
4 "	2	1 95
O Hurl...	4 "	2 65
	3	2 35
2 "	3	2 05
3 "	3 "	1 70
OK "	2	1 35
Hvy Mill	4 "	3 70

CORN BROOMS.

	CHAS. BOECKH & SONS, per doz
X Carpet, 4 strings, net	\$3 20
2 " 4	2 90
3 " 3	2 65
XXX Hurl, 4	2 60
1 " 4	2 40
2X Parlor 4	2 25
3 " 3	1 95
4 " 3	1 70
5 " 2	1 30

Girls " 2	" " 1 50
Railway 4	" " 3 00
Ship 4	" " 4 00
2 Cable 2	wire bands, net 3 00
3 " 3	" " 4 00
1 Hearth 2	strings, net 1 75
2 " 2	" " 1 50
3 " 1	" " 1 20
4 " 1	" " 1 30

CANNED GOODS.

	Per doz
Apples, 3's	\$1 15 \$1 20
" gallons	3 10 3 25
Blackberries, 2	2 00 2 10
Blueberries, 2	1 25 1 40
Beans, 2	0 95 1 10
Corn, 2's	1 10 1 25
" Special Brands	1 30 2 10
Cherries, red pitted, 2's	2 25 2 40
Peas, 2's	1 40 1 50
Pears, Bartlett, 2's	2 00 2 25
" Sugar, 2's	1 70
Pineapple, Baltimore	2 40 2 50
" Bahama	2 90 3 00
Peaches, 2's	2 75 2 85
" 3's	3 75 3 85
" Pie, 3's	1 60 1 65
Plums, Gr Gages, 2's	2 00 2 10
" Lombard	1 90 2 00
" Damson Blue	1 00 1 10
Pumpkins, 3's	3 00 3 25
" gallons	2 45 2 50
Raspberries, 2's	2 40 2 50
Strawberries, choice 2's	1 50 1 65
Succotash, 2's	1 50
Tomatoes, 3's	1 50
Finnan haddies	1 50
Lobster, Clover Leaf	2 75
" Crown	2 50
Mackerel	1 15 1 25
Salmon, 1's	1 40 1 55
" white	1 10 1 25
Sardines Albert, 1/4's tins	10 1/2, 11 1/2
" 1/2's	15, 18
" Martiny, 1/4's	10 10 10 1/2
" 1/2's	18, 19
Other brands, 9 1/2, 11, 16, 19	
P & C, 1/4's tins	23, 25
" 1/2's	33, 36
Amer, 1/4's	6 1/2, 8
" 1/2's	9, 11

JAMS AND JELLIES.

Jams.	1 lb white pots, 4 doz, assorted, per doz. \$2.35.
Gooseberry
Strawberry
Black Currant
Red Currant
Green Gage
Apricot
Raspberry
Damson
Plum
Red Currant and Raspberry

Jellies. Red Currant, 1 lb. white	\$2.75
Black Currant, 1 lb. white	2.75
DELHI CANNING CO.	
Jams assorted, 1's	2 35
Jellies, 1's	2 25

CANNED MEATS.

CLARK'S

Comp. Corn Beef 1 lb cans	\$.... \$1 60
" " 2 " "	2 65
" " 4 " "	5 00 5 15
" " 6 " "	7 75 8 00
" " 14 " "	18 60 19 20
Minced Collops, 2 lb cans	2 60
Roast Beef	1 60
" " 2 " "	3 15
" " 4 " "	5 85
" " 2 " "	7 00
Par Ox Tongue, 2 1/2	\$7 25 7 50
Ox Tongue	7 50
Lunch Tongue, 1	3 00 3 10
" " 2 " "	5 25 5 75
English Brawn, 2	2 50 2 60
Camb. Sausage, 1	2 50
" " 2 " "	4 00
Soups, assorted, 1	1 35
" " 2 " "	2 25
Soups & Bouilli, 2	1 80
" " 6 " "	4 50
Potted Chicken, Turkey, or Game, 6 oz cans	1 50
Potted Ham, Tongue or Beef, 6 oz cans	1 35
Devilled Tongue or Ham, 1/2 lb cans	1 35
Devilled Chicken or Turkey, 1/2 lb cans	2 25
Sandwich Ham or Tongue, 1/2 lb cans	1 50
Ham, Chicken and Tongue, 1/2 lb cans	1 50

MINCE MEAT.

BRYANT, GIBSON & CO'S—TORONTO.

Mince Meat, 1/2 gal glass jars	\$9 50
Ditto, 25 and 40 lb pails, per lb	12 1/2c

J. H. WETHEY'S—ST. CATHARINES.

Condensed, per gross, net	\$13 50
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CHEWING GUM.

ADAMS & SONS.

	To Retailers.
Tutti Frutti, 36 5c bars	\$1 30
Bo-Kay (new)	150 pieces 1 00
Sappota,	150 " 1 00
Magic Trick,	115 " 0 85
Black Jack,	115 " 0 85
Red Rose,	115 " 0 85
Sweet Fern,	230 " 0 85
Adams' N.Y. Gum, 200	" 0 50
Caramel Tola,	72 " 0 40
New Fruit Asst.,	115 " new 0 75
Puzzle Gum	115 " 0 75
Colah	115 " 0 75

ALWAYS ORDER

RECKITT'S BLUE.

Prices Current, Continued—

CHOCOLATES & COCOAS.

TODHUNTER, MITCHELL & CO'S.

Chocolate—	Per lb.
French, 1/4's...6 and 12 lbs.	0 30
Caracas, 1/4's...6 and 12 lbs.	0 35
Premium, 1/4's...6 and 12 lbs.	0 30
Sante, 1/4's...6 and 12 lbs.	0 26
Diamond, 1/4's...6 and 12 lbs.	0 24
Sticks, gross boxes, each...	1 00
Cocoa, Homoeopatic, 1/4's, 8 & 14 lbs	30
Pearl	25
London Pearl 12 & 18	22
Rock	30
Bulk, in bxs.	18

JOHN P. MOTT & CO'S

R. S. McIndoe, Agent, Toronto.)

Mott's Broma.....per lb	\$0 30
Mott's Prepared Cocoa.....	28
Mott's Homoeopatic Cocoa(1/4's)	32
Mott's Breakfast Cocoa.....	40
Mott's Breakf. Cocoa(in tins)	45
Mott's No. 1 Chocolate.....	30
Mott's Breakfast Chocolate...	28
Mott's Caracas Chocolate.....	40
Mott's Diamond Chocolate...	22
Mott's French-Can. Chocolate	20
Mott's Navy or Cooking Choc.	26
Mott's Cocoa Nibs.....	30
Mott's Cocoa Shells.....	5
Mott's Vanilla Chocolate stick 22&24	24
Mott's Pure Confec Chocolate22c-38	24
Mott's Sweet Confec. Choc.21c-30	30

COWAN COCOA AND CHOCOLATE CO.

Cocoas—

Hygienic, 1, 1/2 lb. boxes	70, 75
Iceland Moss 1/2 lb in 12 lb boxes	35
Soluble (bulk) 15 & 30 lb boxes	18, 20
Soluble (tins) 6 lb and 12 lb.	20
Cocoa Nibs, any quantity	30, 35
Cocoa Shells, any quantity	30
Cocoa Essence.....per doz	1 40

Chocolates—

Mexican, 1/4, 1/2 in 10 lb bxs	30
Queen's Dessert, "	40
Vanilla, "	35
Sweet Caracas, "	32
Chocolate Powder, 15, 30 lb bxs	25
Chocolate Sticks, per gross...	00
Pure Caracas (plain) 1/4, 1/2 lbs	40
Royal Navy (sweet)	30
Confectioners', in 10 lb cakes	30
Chocolate Creams, in 3 lb bxs	30
Chocolate Parisien, in 6 lb bxs	30

WALTER, BAKER & CO'S.

Chocolate—

Pre'm No. 1, bxs. 12 & 25 lbs each	35
Baker's Vanilla in bxs 12 lbs each	48
Caracas Sweet bxs 6 lbs each, 12	31
bxs in case.....	31
Eagle, sweet & spiced, bxs 12 lbs	30
each.....	30
Vanilla Tablets, 416 in box, 24 bxs	30
in case, per box.....	3 50
Spanish Tablets, 100 in box, 12 bxs	2 87
in case.....	2 87

German Sweet Chocolate—

Grocers' Style, in cases 12 boxes, 12	23
lbs each.....	23
Grocers' Style, in cases 24 boxes, 6	23
lbs each.....	23
48 Fingers to the lb., in cases 12 bxs	23
12 lbs each.....	23
48 Fingers to the lb., in cases 24 bxs	23
6 lbs each.....	23

Cocoa—

Pure Prepared boxes, 12 lbs each	36
Cracked, boxes, 20 lbs each, 1 lb	28
and assorted papers.....	28
Cracked, in bxs, 12 lbs., each, 1 lb.	28
papers.....	28
Cracked, in bags, 6, 10 & 25 lbs each	28
Cocoa and shells, 12s and 25s.....	25
Breakfast Cocoa—	
In bxs, 6 & 12 lbs., each, 1 lb. tins	40
In boxes, 12 lbs., each, 1 lb. tins,	43
decorated canisters.....	43
Broma—	
In boxes, 12 lbs., each, 1 lb. tins.....	37



GIBSON & GIBSON'S

Sydney Gibson's Cocoa, 1/4's	per lb	0 30
Dr. Clark's Cocoa, 1/4's and 1/2's, tins		0 45
Soluble Cocoa bulk in boxes		0 18
Prepared do		0 22
Sydney Gibson's Chocolate, 1/4's		0 30
and 1/2's		0 30
Gibson's Rock do 1/2's		0 30
Dr. Clarke's do 1/4's		0 30
Confectioners' Pure Chocolate		
10 lb. blocks		0 30
Vanilla choc. sticks, per gross		1 00
Gibson's Icina, 1/2's, 4 doz. in case.	per doz	1 35
Gibson's Icina, 1lb 2	"	2 30

COFFEE.

GREEN

	c. per lb.
Mocha.....	32, 35
Old Government Java.....	30, 33
Rio.....	22, 23 1/2
Plantation Ceylon.....	29, 31
Porto Rico.....	24, 28
Guatemala.....	24, 26
Jamaica.....	22, 23
Maracaibo.....	24, 26

WHOLE ROASTED OR PURE GROUND.
ELLIS & KEIGHLEY'S.

	c. per lb
Java.....	33, 34
Java and Mocha.....	34, 36
Plantation Ceylon.....	35
Arabian Mocha.....	37
Santos.....	28, 28
English Breakfast.....	16, 24
Royal Dandelion in 1 lb tins.....	26

TODHUNTER, MITCHELL & CO'S

Excelsior Blend.....	33
Our Own.....	31
Laguayra.....	29
Mocha and Java.....	32, 33
Java, Standard.....	33
"Old Government.....	30, 32
Arabian Mocha.....	36
Santos.....	28

J. W. COWAN & CO.

Standard Java in sealed tins,	30
25 and 50 lbs.....	30
Standard Imperial in sealed	32
tins, 25 and 50 lbs.....	32
Standard Blend in sealed tins,	33
25 and 50 lbs.....	33
Ground, in tins, 5, 10, 15 and	20, 30
25 lbs.....	30
Say's Parisien, in 1/2 and 1 lb tins	30

EXTRACTS.

Dalley's Fine Gold, No. 8, per doz.	\$0 75
" " " 1, 1 1/2 oz.....	1 25
" " " 2, 2 oz.....	1 75
" " " 3, 3 oz.....	2 00

FLOUR AND MEAL.

	per bbl.
Flour, Manitoba Patent..	6 25 6 40
Ontario patents.....	5 00 5 50
Straight Roller.....	4 75 4 85
Extra.....	4 40 4 60
Low grades.....	2 50 2 25
Strong bakers'.....	5 90 6 10
Oatmeal, standard, bbls.....	5 50
granulated, ".....	5 75
rolled ".....	5 75
Rolled Oats.....	5 75
Bran, per ton.....	13 00 14 00
Shorts.....	16 90
Cornmeal.....	4 00 4 40

FLUID BEEF.

JOHNSTON'S, MONTREAL.

	per doz.
Cases, No. 1, 2 oz tins.....	\$2 75 \$3 00
" No. 2, 4 oz tins.....	4 50 5 00
" No. 3, 8 oz tins.....	8 00 8 75
" No. 4, 1 lb tins.....	12 60 14 25
" No. 5, 2 lb tins.....	25 00 27 00

FRUITS.

FOREIGN. c. per lb.

Currents, Provincial, bbls...	6 1/2, 6 3/4
" " " 1/2 bbls	6 1/2, 6 3/4
" " " cases	6 1/2, 6 3/4
" Filiatras, bbls...	6 1/2, 6 3/4
" " " 1/2 bbls	6 1/2, 6 3/4
" " " cases	6 1/2, 6 3/4
" Patras, bbls.....	6 1/2, 6 3/4
" " " 1/2 bbls	7, 7 1/2
" " " cases	7 1/2, 7 3/4
" Vostizzas, cases.....	7 1/2, 8 1/2
" " " 1/2 cases	7 1/2, 8
" 5-crown Excelsior	9 1/2, 9 3/4
(cases).....	9 1/2, 9 3/4
" " " 1/2 case.....	9 1/2, 9 3/4
Dates, Persian, boxes,	5 1/2 6
Figs, Elemes, 14 oz., per box	10 12
10 lb boxes.....	12 1/2 13
" 20-lb ".....	15 16
" Seven-Crown.....	18
Prunes, Bosnia, hhd's.....	7 1/2 8
" cases, new... ..	8 1/2 10 1/2
Raisins, Valencia, off stalk,	6 6 1/2
Selected.....	7 1/2 8
Layers.....	8 1/2 9
Raisins, Sultanas.....	16, 18
" Elemes.....	7 1/2 8
" Malaga:.....	
London layers.....	2 70 3 00
Loose muscatels.....	2 35 2 75
Imperial cabinets.....	3 25 3 50
" " " qrs. flat.....	1 00
Connoisseur clusters.....	4 00 4 25
Extra dessert.....	4 75 5 00
" " " qrs.....	1 50
Royal clusters.....	6 00 6 50
Fancy Vega cartoons.....	2 75
Black baskets.....	4 00 4 25
" " " qrs.....	1 30 1 35
Blue " " " qrs.....	4 75 5 00
" " " qrs.....	1 50 1 60
Fine Dehesas.....	7 00 7 25
" " " qrs.....	2 00 2 25
Lemons, Malaga.....	5 00 5 50
" Palermos.....	5 00 5 50
" Messina.....	5 50 6 00

Oranges, Floridas.....	4 50
" Messinas.....	3 00 4 00
" Valencias.....	6 50
River seedlings.....	4 00 4 50

DOMESTIC.

Apples, Dried, per lb.....	0 07 1/2 0 08
do Evaporated.....	0 12 1/2 0 13 1/2

GLASSWARE.

TAYLOR, SCOTT & CO.

	c. per doz
Lamp Chimneys, O.....	32
" A.....	35
" B.....	45

GRAIN.

Wheat, Fall, No. 2,	1 12
Red Winter, No. 2	1 12 1 14
Spring, No. 2.....	1 04 1 06
" Man Hard, No. 1.....	1 16
" " No. 2.....	46 48
Oats, No. 2, per 34 lbs.....	55 59
Barley, No. 2, per 48 lbs...	55 56
No. 3, extra.....	53 54
No. 3.....	80 81
Rye.....	75 76
Peas.....	73 74
Corn.....	

HAY & STRAW.

Hay, Pressed, "on track	9 50 11 00
Straw Pressed, ".....	5 00 7 00

LARD.

"FAIRBANK'S" REFINED COMPOUND.

In Butter Tubs.....	0 08 1/2
Fancy ".....	0 09
3-hoop pails.....	0 09 0 09 1/2
60 lb. cases of 3 lb., 5 lb.,	
and 10 lb. tins, per lb.....	0 10

MUSTARD.

ELLIS & KEIGHLEY'S.

	cts
Durham, Fine, in 1/2 and 1 lb tins	25
per lb.....	22
Fine, in 1 lb jars.....	70
Fine, in 4 lb jars.....	30
Ex. Sup., in bulk, per lb.	20
Superior, in bulk, per lb	15
Fine, ".....	15
COLMAN'S AND KEEN'S	
In 4 lb jars.....	75
In 1 lb jars.....	45
D. S. F., in tins, per lb.....	21
" in 1/2 lb tins.....	42
" in 1/4 lb tins, per lb.....	44
D. F. in 1/2 lb tins, per lb.....	26
" " " " " " " "	28

NUTS.

	per lb.
Almonds, Ivica.....	14 15
" Tarragona.....	16 17
" Formigetta.....	35
Almonds, Shelled Valencias	45, 55
" Jordan.....	12 13
Brazil.....	13
Cocoanuts,	6 50
Filberts, Sicily.....	11
Filberts, Oblong.....	11 11 1/2
Peanuts, roasted.....	12, 13
green.....	9 10
Walnuts, Grenoble.....	17 18
" Bordeaux.....	12, 13
" Naples, cases.....	13 1/2
" Marbotts.....	13 1/2
" Chilis.....	12 13

Toronto Biscuit and Confectionery Co's

SODAS

Are giving unusual satisfaction.

Ask for the Yellow

Boxes with Red Label, and take no other. Send for Price List to 7 FRONT ST. E., TORONTO.



Prices current, continued—

PICKLES & SAUCES.BRYANT, GIBSON & CO'S. TORONTO
PICKLES.

John Bull, mixed, in bulk	\$0 60
" Chow Pic'le, in b'lk	65
" Mixed & Chow-Chow pts	2 15
" Mixed & Chow-Chow qts	3 25
" " " 16 g.	1 90
Horse Radish, bottles, per doz	2 25
SAUCES.	
John Bull, kegs, per gal.	1 25
" 1 pt. bottles, per doz.	1 25
" " " " " " " "	1 00
(according to quantity) 90c to	
Devonshire Relish, kegs p. gal	1 75
" " " " " " " "	1 25
" " " " " " " "	1 25
Niagara Tomato, kegs, per gal	1 25
" " " " " " " "	1 25
Terry's Candied Peels. c. per peels	16
Lemon, 7 lb boxes.	18
Orange, " "	30
Citron " "	30
CROSS & BLACKWELL'S.	
Pickles, all kinds, pints, per doz	3 25
LEA & PERRIN'S. per doz.	
Worcester Sauce, 1/2 pts. \$3 60	\$3 75
" " " " " " " "	6 25 6 50

PRODUCE.

DAIRY.	
Butter, creamery, rolls	\$0 22 \$0 23
" " tub.	0 15
" " dairy, tubs, choice	0 12 0 13
" " " " " " " "	0 05 0 10
" " " " " " " "	0 16 0 18
Butter, pound rolls.	0 12 0 14
" " " " " " " "	0 12 0 14
" " " " " " " "	0 10 0 10 1/2
COUNTRY.	
Eggs, fresh, per doz.	0 11 1/2 0 12
" " " " " " " "	1 50 1 70
Beans, " " " " " " " "	2 50 3 00
Onions, per bbl.	0 80 0 95
Potatoes, per bag on tr'k	0 15 0 18
Hops, 1889 crop	0 35 0 38
" 1890 " "	0 08 0 10
Honey, extracted	0 14 0 16
" " " " " " " "	

PROVISIONS.

Bacon, long clear, p. lb.	0 08 1/2
Pork, mess, p. bbl.	15 50 17 00
Hams, smoked, per lb.	0 11 1/2
" " " " " " " "	0 11 1/2

Bellies	0 10 1/2 0 11
Rolls	0 09 0 09 1/2
Backs	0 10 1/2 0 11
Lard, Canadian, per lb.	0 09 1/2 0 09 3/4
Hogs	6 25 6 50
Tallow, refined, per lb.	0 05 0 05 1/2
" " " " " " " "	0 02

RICE, ETC.

Rice, Aracan	3 1/2 4c
" Patna	4 1/2 5 1/2
" Japan	5 1/2 5 1/2
" extra Burmah	6 1/2 7 1/2
Grand Duke	6 1/2 7 1/2
Sago	4 1/2 5 1/2
Tapioca	5 1/2 6 1/2

SPICES.

GROUND.	
Pepper, black, pure	\$0 20 \$0 22
" " " " " " " "	12 18
" " " " " " " "	32 35
" " " " " " " "	25 30
Ginger, Jamaica, pure	25 27
" " " " " " " "	18 18
Cassia, fine to pure	18 25
Cloves, " " " "	25 40
Allspice, choice to pure	12 15
Cayenne, " " " "	30 35
Nutmegs, " " " "	75 1 20
Mace, " " " "	1 00 1 25
Mixed Spice, choice to pure	30 35
Cream of Tartar, fine to pure	25 37

STARCH.EDWARD BURGH STARCH MFG. CO.
MONTREAL.BRITISH AMERICA STARCH CO
BRANTFORD.

No. 1 Laundry, 4 lb cartons	5 1/2c
Canada Laundry	4 1/2c
Silver Gloss, crates	6 1/2c
Lily White, crates	6 1/2c
Silver Gloss, 1 lb chromos	6 1/2c
Lily White, 1 lb chromos	6 1/2c
Satin, Starch 1 lb chromos	7 1/2c
Brantford Gloss, 1 lb chromos	7 1/2c
No 1 Laundry, barrels & halves	4 1/2c
No 1 Prepared Corn	7 1/2c
Canada Corn	6 1/2c
Challenge Corn	6 1/2c
Rice Starch, 1 lb	9
Cube, 1 lb	7 1/2c

KINGSFORDS OSWEGO STARCH.

Pure Starch—	
40-lb boxes, 1, 2, and 4 lb. pack'g's	8
36-lb boxes, 3 lb. packages	8

12-lb " "	8 1/2
38 to 45-lb boxes	8
Silver Gloss Starch—	
40-lb " 1, 2 and 4 lb packages	9
40-lb " 1 lb package	9 1/2
40-lb " " " " " "	10
40-lb " assorted 1/2 and 1 lbs	9 1/2
6-lb " sliding covers	9 1/2
38 to 45 lb boxes	9
Oswego Corn Starch—for Puddings,	
Custards, etc.—	
40 lb boxes, 1 lb packages	8 1/2
20 " " " " " "	8 1/2

SUGAR. c. per lb

Granulated, 15 bbls or over	6 1/2
" " " " " " " "	7
Paris Lump, bbls	7 1/2
" " " " " " " "	7 1/2
Extra Ground, bbls	8
" " " " " " " "	8 1/2
Powdered, bbls	7
" " " " " " " "	7 1/2
Extra bright refined	6 1/2
Bright Yellow	5 1/2 6
Medium " "	5 1/2 5 1/2
Brown " "	5.05 5.10
Raw Jamaica, in bags	..

SYRUPS AND MOLASSES.

SYRUPS.	
Redpath's "D"	1 55 1 60
Redpath's "B"	3 1/2 3 1/2
" " " " " " " "	3 1/2 3 1/2
" " " " " " " "	3 1/2 3 1/2
" " " " " " " "	4 1/2 4 1/2
" " " " " " " "	4 1/2 4 1/2
Corn Syrup	4 1/2 4 1/2

MOLASSES.

Per gal.	
Trinidad, in puncheons	38, 40c
" " " " " " " "	40, 42
" " " " " " " "	42, 44
New Orleans, in bbls	48, 65
Porto Rico, hdds.	38, 45
" " " " " " " "	42, 47
" " " " " " " "	44, 49

TEAS.

GREENS.	
Gunpowder—	
Cases, extra firsts	42, 50c
Half chests, ordinary firsts	22, 38
Cases, sifted, extra firsts	42, 50
Cases, small leaf, firsts	35, 40

Young Hyson—Moyunes	
Half chests, ordinary firsts	22, 38
" " " " " " " "	20, 22
" " " " " " " "	18, 20
PING SUEYS.	
Half chests, firsts	28, 32
" " " " " " " "	20, 22
Half Boxes, firsts	28, 32
" " " " " " " "	20, 22

JAPAN.

Half Chests—	
Choicest	38, 40
Choice	32, 36
Finest	28, 30
Fine	25, 27
Good medium	22, 24
Medium	19, 20
Good common	18, 19
Common	16, 17
Nagasaki, 1/2 chests Pekoe	20, 22
" " " " " " " "	17, 18
" " " " " " " "	18, 20
" " " " " " " "	8, 12 1/2

CONGOUS.

Half chests, Kaisow, Moning	52, 55
Caddies and half chests	15, 60
Cadies, Pakling and new makes	18, 50
SCENTED ORANGE PEKOE	
Boxes, Foochow and Canton	28, 60
COOLONG.	
Half chests Formosa	34, 50
Caddies	36 55

ASSAMS.

Chests and half-chests Pekoe	27 40
No. 1 Finest Assam Pekoe	40
2 Assam Broken Pekoe	35
3 Assam Pekoe Souchong	25

TOBACCO AND CIGARS.

British Consols, 4's; bright twist,	
5's; Twin Gold Bar, 8's	62c
Ingots, rough and ready, 7's	59
Laurel, 3's	52
Brier, 7's	50
Index, 7's	45
Honeysuckle, 7's	53
Napoleon, 8's	49
Royal Arms, 12's	50
Victoria, 12's	48
Brunette and Lovely, 12's	45 1/2
Prince of Wales, in caddies	46 1/2
" " " " " " " "	46
Bright Smoking Plug Myrtle, T & B, 3's	55
Lily, 7's	48
Diamond Solace, 12's	45
Mvrtle Cut Smoking, 1 lb tins	65
1 1/2 pg, 6 lb boxes	65
oz pg, 5 lb boxes	65



KINGSFORD'S OSWEGO .. STARCH.

"Pure" and "Silver Gloss"
FOR THE LAUNDRY.

Corn .: Starch,
FOR THE TABLE,

Standard of Excellence. Absolutely Pure.

For Sale by all Leading Jobbers in Canada.

T. KINGSFORD & SON, Oswego, N.Y.

KNOX, MORGAN & CO.,

Wholesale Dry Goods Importers,

HAMILTON, - - - ONTARIO.

FLANNELETTES.

We can offer you a drive in these SEASONABLE GOODS, having cleared 1,500 pieces of DESIRABLE COLOURINGS.

Price 7 3-4c. usual terms.

Samples on Application.

General Stock fully assorted.

Prices current, continued—

GLOBE TOBACCO COMPANY. CUT SMOKING TOBACCO.		Per lb.
The Old Flag, ½ lb. in 5 lb. boxes.	65c	
" " 1 lb. Fancy Tins.	66c	
" " 1-10, 5 " "	36c	
Gold Flake, 1-5, 6 lb boxes.	65c	
" " 1-10, 5 " "	65c	
" " 1 " fancy tins.	75c	
" " 1 " " "	65c	
" " 1 " glass jars.	72c	
Hand Made, 1-5, 6 lb boxes.	60c	
" " 1 " " "	63c	
" " 1 " fancy tins.	63c	
" " 1 " " "	35c	
" " 1 " glass jars.	70c	
GRANULATED SMOKING TOBACCO.		
Uncle Tom, 1-5, 6 lb boxes.	40c	
" " 1-10, 6 lb " "	4 c	
LONG CUT SMOKING TOBACCO.		
Wig Wag, ½, 6 lb boxes.	36c	
" " 1-5, 6 lb " "	38c	
" " 1-10, 6 lb " "	40c	
FINE CUT CHEWING TOBACCO.		
Golden Thread, 5 & 10 lb pails.	90c	
Globe, " " " "	85c	
Victoria, " " " "	70c	
High Court, " " " "	65c	
Jersey Lilly, " " " "	60c	
Golden Thread, 1-16 " Foil in ½ gro.		
boxes, per gross	9 00	
Solace " 1-16 " Foil in ½ gro.		
boxes, per gross	6 00	
CIGARS—S. DAVIS & SONS, Montreal.		Per M
Madre E' Hijo, Lord Landsdowne	\$60 00	
" " Panetelas	60 00	
" " Bouquet	60 00	
" " Perfectos	85 00	
" " Longfellow	85 00	
" " Reina Victoria	80 00	
" " Pins	55 00	
El Padre, Reina Victoria	55 00	
" " Reina Vict., Especial	50 00	
" " Conchas de Regalia	50 00	
" " Bouquet	55 00	
" " Pins	50 00	
" " Longfellow	80 00	
" " Perfectos	80 00	
Mungo, Nine	35 00	
Cable, Conchas	30 00	
Queens	29 00	
Cigarettes, all Tobacco—		
Cable	7 00	
El Padre	11 00	
Mauricio	15 00	
DOMINION CUT TOBACCO WORKS, MONTREAL.		Per M.
CIGARETTES.		
Athlete	\$7 50	
Puritan	6 25	
Sultana	5 75	
Derby	4 00	
B. C. No. 1	4 00	
Sweet Sixteen	3 50	
CUT TOBACCO.		per lb
Puritan, ½ lb pkg., 5 lb boxes.	65	
Old Chum, ½ lb pkg., 5 lb boxes.	65	
Old Virgin, 1-10 lb pkg., 10 lb boxes.	57	
Gold Block, ½ lb pkg., 5 lb boxes.	65	
CIGARETTE TOBACCO.		
B. C. N. 1, 1-10, 5 lb boxes.	78	
Puritan, 1-10, 5 lb boxes.	80	
Athlete, per lb.	1 10	
SOAP.		
Ivory Bar, 1 lb. bars.	5½	
Do. 2, 6-16 and 3 lb bars	5	
Primrose, 4½ lb bars, wax W	4½	
" " 1 " "	4½	
John A. cake, wax W. per doz	42	
Mayflower, cake, " "	42	

Gem, 3 lb bars per lb.	3½
" 13 oz, 1 and 2 lb. bars	3½
Queen's Laundry, per bar.	2 75
Pride of Kitchen, per box.	2 75
Sapolo, ½ gross boxes	3 25
per gross, net cash	12 00

TOILET SOAP.

TAYLOR, SCOTT & CO.

per doz.	
Baby's Own, ½ doz boxes	\$1 25
Our Boys, ½ " "	1 25
Sea Foam, ½ " "	60
London Bouquet, ½ " "	85
Oatmeal, 1 " "	60
Paris Assorted, ½ " "	0 75
Albert Oatmeal bar, 2 doz. boxes	0 75
White Castile bar, 2 doz. boxes.	0 75
Fatherland, ½ doz boxes.	5 00

WOODENWARE.

per doz	
Pails, 2 hoop, clear No. 1.	\$1 70
" " " " " " " "	1 90
Pails, 2 hoops, clear No. 2.	\$1 60
" " " " " " " "	1 80
" " 3 " painted " " "	1 80
Tubs, No. 0.	9 60
" 1 " " " " "	8 00
" 2 " " " " "	7 00
" 3 " " " " "	6 00
Washboards, Globe.	\$1 90
" " Water Witch.	1 40
" " Northern Queen.	2 25
" " Planet.	1 70
" " Waverly.	1 60
" " X X.	1 50
" " X.	1 80
" " Single Crescent.	1 85
" " Double	2 75
" " Jubilee	2 25

per case.	
Matches, 5 caselots. Single cases	
Parlor	\$1 75
Telephone	4 05
Telegraph	4 30
French	3 60
per doz.	
Mops and Handles, comb.	1 25
Butter tubs	\$1 60
Butter Bowls, crates ast'd	3 60

CLOTHES PINS.

5 gross, per box	0 75
4 gross, " "	0 85
6 gross, " "	1 20
CHAS. BECKH & SONS.	
per box	
5 gross, single and ten box	0 75
lots.	0 80
Star, 4 doz. in package	0 85
" 6 " "	1 25
" 4 " cotton bags	0 90

INDURATED FIBRE WARE.

½ pail, 6 qt.	\$4 00
Star Standard, 12 qt.	4 50
Milk, 14 qt.	5 50
Round bottomed fire pail, 14 qt.	5 50
Tubs, No. 1	15 50
" 2	13 25
" 3	11 00
Nests of 3	3 40
Keelers No. 1	10 00
" 2	9 00
" 3	8 00
" 4	7 00
Milk pans	3 25
Wash Basins, flat bottoms.	2 75
" " round	3 00
Handy dish	3 75
Water Closet Tanks	18 00

DURABLE PAILS AND TUBS

WM. CANE & SONS, MANUFACTURING CO
NEWMARKET.

Per doz.	
Steel hoops, painted and grain'd	2 20
Brass hoops, oiled and varnish.	3 25
No 1 tubs	9 50
No 2 " "	8 50
No 3 " "	7 50

BARM YEAST.

per box	
3 doz. 5c. packages, in boxes.	1 00
3 doz. 10c. " "	1 95
1½ " 10c. and 3 doz. 5c. packages	2 00
in assorted boxes	2 00

"OUR NATIONAL FOODS."

pkg doz	
Desiccated Wheat.	4 lb. \$2 35
" Rolled Oats.	4 " 2 35
Snow Flake Barley.	4 " 2 35
Desiccated Rolled Wheat.	3 " 2 35
Buckwheat Flour, S. R.	4 " 2 25
Prepared Pea Flour.	2½ " 2 00
Baravena Milk Food.	1 " 3 53
Patent Prepared Barley	1 " 2 00
Patent Prepared Groats	1 " 1 50
Gluten Flour.	4 lb. 3 00
Farina, very choice.	1½ lb. 1 40

HARDWARE, PAINTS AND OILS.

CUT NAILS, from Toronto:	
10 dy. to 60 dy	2 35 2 40
8 dy and 9 dy	2 65 2 70
4 dy. to 7 dy	2 90 2 95
3 dy	C.P. 3 95 4 00
3 dy	A.P. 3 45 3 50

HORSE NAILS:

"C" 50 and 10 per cent. to 60 and 5	
from list.	

HORSE SHOES:

From Toronto, per keg	3 60 3 75
-----------------------	-----------

SCREWS: Wood—

Flat head iron 77½ p.c. dis	
Round " 72½ p.c. dis.	
Flat head brass 75 p.c. dis.	
Round head brass 70 p.c.	

WINDOW GLASS: [To find out what break any required size of pane comes under, add its length and breadth together. Thus in a 7x9 pane the length and breadth come to 16 inches; which shows it to be a first-break glass, i.e., not over 25 inches in the sum of its length and breadth.]

1st break (25 in and under)	1 45
2nd " (26 to 40 inches)	1 35
3rd " (41 to 50 ")	3 40
4th " (51 to 60 ")	3 70
5th " (61 to 70 ")	4 00

ROPE: Manila

Sisal	0 14 0 14½
BINDER TWINE:	
Crown Brand (from factory)	11
Red Cap	12
Blue Ribbon	14
Silver Composite	9

AXES: Per box, \$6 to \$12.

SHOT: Canadian, dis. 7½ per cent.	
HINGES: Heavy T and strap .04½	05
" Screw, hook & strap. 03½	04½

WHITE LEAD: Pure Ass'n guarantee

ground in oil.	
25 lb. irons.	per lb 5½
No. 1	" 5½
No. 2	" 4½
No. 3	" 4½

TURPENTINE: Selected packages, per

gal	0 50 0 60
LIN-ED OIL, per gal, raw	0 64
Boiled, per gal.	0 67

CASTOR OIL: Best per lb.

0 10½ 0 11	
GLUE: Common, per lb	0 10 0 11

PETROLEUM.

F. O. B. Toronto.		Imp. gal
Canadian		\$0 16
Caroon Safety		0 17½ 0 18
Canadian Water White		0 20 0 22
Amer'n Prime White		0 23 0 24
" Water White		0 25 0 00
Photogene		0 27 0 00

DRUGS AND CHEMICALS.

Alum	lb	\$0 02	\$0 03
Blue Vitriol		0 06	0 07
Brimstone		0 02½	0 03½
Borax		0 13	0 14
Camphor		0 75	0 80
Carbolic Acid		0 40	0 45
Castor Oil		0 13	0 14
Cream Tartar		0 30	0 31
Epsom Salts		0 01½	0 02
Paris Green		0 18	0 22½
Extract Logwood, bulk		0 13	0 14
	boxes	0 15	0 17
Gentian		0 10	0 13
Glycerine, per lb		0 18	0 20
Hellebore		0 16	0 17
Iodine		5 50	6 00
Insect Powder		0 38	0 45
Salpêtre		0 08½	0 09
Soda Bicarb, per keg		2 56	2 75
Sal Soda		1 00	1 25
Madder		0 12½	

VINEGAR.

A. HAAZ & CO

XX, W.W.	0 20
XXX, W.W.	0 25
Honey Dew	0 30
Pickling	0 30
Maltling	0 45
THE BADGEROW FALCONER VINEGAR CO	
French Bordeaux	per gal. 0 34
Tarragona	" 0 32
Triple	" 0 30
Fruit Vinegar	" 0 27
Pickling	" 0 28
XXX	" 0 25
Extra XX	" 0 22
XX	" 0 20
X	" 0 16
Cider Vinegar	0 16 to 0 25
Honey Vinegar	0 25
Eng. Malt Vinegar	0 50 to 0 60
Bottled Malt Vinegar, qts.	2 00
Methylated Spirits	2 00 to 2 25

INK.

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Blue black, 2 oz., per gross.	4 00
Jet Black, 2 oz.	3 75
All colors, 2 oz.	4 50
Blue black, quarts, per doz.	5 00
" pints,	3 25

FISH.

per lb		0 04 0 06
Pickrel	do	0 05
White fish		0 06½ 0 07
Salmon Trout		0 06½ 0 07
Lake herring		2 00 2 50
Pickled and Salt Fish:		
Labrador herring, p. bbl		5 75 5 50
Shore herring " "		4 50 5 50
Salmon trout, per ½ bbl		4 25 4 50
Dried Fish:		
Codfish, per quintal.		5 25 5 75
" cases		5 00 5 50
Boneless fish	per lb	0 04
Boneless cod	"	0 06½ 0 08½
Smoked Fish:		
Finnan Haddies	per lb	0 07½ 0 08
Bloaters	per box	1 00 1 50
Digby herring	"	0 16
Sea Fish:		
Haddock	per lb	
Cod	"	
Spring salmon	"	0 16 0 18

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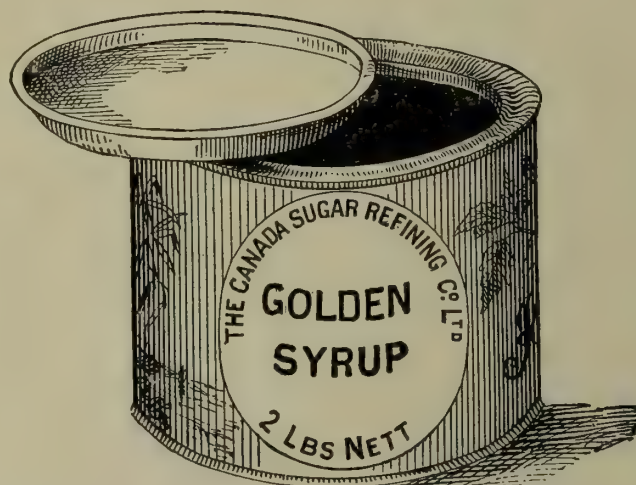
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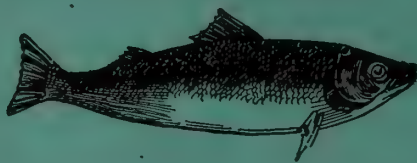
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By our New Process the meal is partly cooked and is easily digested.

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THE CANADIAN GROCER

& GENERAL STOREKEEPER

PUBLISHED WEEKLY.
\$200 PER YEAR

VOL. V.

TORONTO, JUNE 12, 1891.

No. 24

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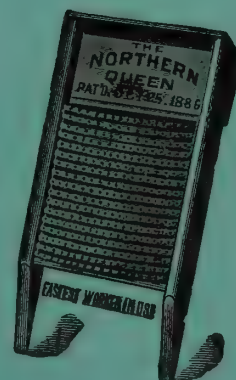
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Published in the interest of Grocers, Cannery, Produce and Provision Dealers
and General Storekeepers.

Vol. V.

TORONTO, JUNE 12, 1891.

No. 24

J. B. McLEAN,
President.

HUGH C. McLEAN,
Sec.-Treas.

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Printers and Publishers.

HEAD OFFICE: 6 Wellington West, Toronto.

MONTREAL OFFICE: 115 St. Francois Xavier St.
G. Hector Clèmes, Manager.

NEW YORK OFFICE: Room 105, Times Building,
Roy V. Somerville, Manager.

SPECIAL TO OUR READERS.

As the design of THE CANADIAN GROCER is to benefit mutually all interested in the business, we would request all parties ordering goods or making purchases of any description from houses advertising with us to mention in their letter that such advertisement was noticed in THE CANADIAN GROCER.

The tradesmen in the east end of Toronto (across the Don) have commenced a Wednesday halt holiday movement of their own, and on Wednesday of last week a large number of grocers and butchers were closed for the afternoon. There are some who have not yet fallen in line, but it is probable they will be found in the ranks very shortly. Let us hope that success will reward their efforts and that the movement will grow, cross the classic Don and extend to the westerly limits of the city.

That "there is many a slip between the cup and the lip" appears likely to be illustrated in the upshot of the agreement between the wholesale and retail associations of this city as to the trade discounts on starch. That agreement a fortnight ago seemed to lack nothing but formal declaration on the part of the Guild. It lacks more than that now, for it seems as if its most important concessions would be disallowed. It is understood that the one dissenting local Guild is that of Quebec, which is reported to take exception to every clause but that specifying the discount on 50-box lots. Ten-box lots and twenty-five box lots are the ones that it most concerns the average grocer to have

discounts upon. The fifty-box lot is a concession not to the average trader but to the would-be jobber or intending price-cutter. The grocer with the ordinary prospect of a direct consumptive demand before him will seldom buy in 50-box lots. The agreement with only this concession left in it would be emasculated.

The long time that has elapsed between the meeting of the conference and the announcing of the partial result so far reached, does not tend to inspire confidence in the consideration which the Guild is supposed to have for the retail trade. Disappointment is not the result which is most likely to convince the trade that a temporizing policy has not been pursued. The suspense in which retailers have been kept since the conference seems to have been unnecessarily prolonged, and is very worrying. It is enough that uncertainty as to the sugar tariff should keep the grocers for months in a state of exasperating hesitation, without the addition of vexations incident to the long-pending starch discounts. Traders do not buy enough starch to last them over the immediate present, and are bothered making several orders for a quantity of starch that in a settled state of the market would be bought in one order.

If the concession as to the sugar discounts were not tied to the problematical question of the sugar duty, and were either fully granted or definitely refused, there would perhaps be more patience on the part of the trade to wait for the settlement of the starch discounts. But as everything is yet in statu quo there is nothing to make the trade feel at all sanguine. The sugar trade is doubly complicated, however, and if the discount on ten barrel lots were unreservedly granted it is unlikely there would be much freer buying before the determination of the duty. There is therefore not so much inconvenience in the delay in deciding about the sugar dis-

counts as in deciding about the starch discounts. The only thing is, that since neither have yet been granted, there is a feeling of mistrust that either will be.

The fact that the agreement seems to have been wholly approved by every local Guild but one makes its mere partial adoption look unreasonable. The Dominion Guild it appears, adopts only what has the support of all the local Guilds. This looks like taking action only upon a unanimous vote, whereas it is taking action upon the minority vote. In the case where the minority vote is the smallest it can be, as it is said to be in the present instance, the Dominion Guild is really ruled by one of its constituent parts. It is not a unanimous vote where the decision of five is reversed by one.

The decision of the Retail Grocers' Association of this city, to await further advice from the Guild before proceeding by any other course to obtain the concessions sought, was well advised. To have recourse to the manufacturers before it was quite clear that nothing could be gained by waiting a little longer on the Guild, might prejudice the chances of gaining their end either way. It is more dignified, as well as more prudent, to give sufficient time. That the Toronto wholesale grocers were acting in good faith, and were willing to do what they assented to at the conference, is plain from the fact that many of them have lately been selling starch subject to the unsettled discounts. Mr. Gibson spoke truly at the last meeting, as Mr. White had done at the meeting before, when he said that the tendency of the fifty-box concession was to insert a wedge of discord into every retail grocers' association in the country, dividing it into two classes of grocers, with widely divergent interests. Only the truth of that remark should have been as fully recognised and admitted when Mr. White made it a month ago.

MEN OF THE TIMES.

MR. J. W. LANG.

Overt and apparent virtues bring forth praise.—BACON.

The evolution of the wholesale grocer from the message boy, by the mere unfolding of what was inherent in the subject of the process, was always difficult, and was never accomplished in any but selected specimens of business manhood. In the struggle from the foot to the top there is always a larger proportion who go to the wall than there is of those whose competitors are all at the top. It has always been harder to get to the summit than to stay there. And the difficulty of graduating from the lowest post in a retail grocery store to the highest in a wholesale grocery store has been growing greater during the last ten years. The partition between the two branches of the trade is much harder to flush over now than it was a few years ago, and those who by their own unaided efforts have been able to get over deserve more credit than if the feat had been done some years earlier than it was.

One of the prominent additions from the retail to the wholesale trade is Mr. J. W. Lang, senior partner in the firm of J. W. Lang & Co., wholesale grocers, Toronto. He became a wholesale grocer seven years ago. Mr. Lang is now in middle life. He was born in the county of Armagh, Ireland, and was but six months old when his parents came to Canada. They settled in Toronto, and all of Mr. Lang's life, with the exception of about five years, has been spent in Toronto. His commercial career began in the twelfth year of his age, when he entered the service of Thos. Hutchinson & Co. as a message boy. This firm was at that time the largest retail dry goods house on King street, and did an extensive business. His next situation was with James Fleming & Co., seedsmen, with whom he began as a message boy and with whom he stayed until he became their foreman. He went from Fleming's to Niagara Falls, where he was eighteen months in charge of a grocery store. This position he quit to accept another in Toledo, where he spent a year. From Toledo he went to Philadelphia, took a position in a large seed house there and was doing well, when news of his only brother's death called him home to Toronto. While there his old house,

James Fleming & Co., made him an advantageous offer. He accepted it and remained with them a year. He then concluded to go into business on his own account. In 1871 he opened a grocery store on the market square and continued to trade there till 1884, when he moved to his firm's present warehouse on Front street., and entered the arena of the purely wholesale trade.

He had worked up a fine jobbing trade on the market square which had become too large in its extent to admit of its being continued in the original seat of its growth. He therefore launched into the

must severely task one man to do it. Starting with a very small capital, he has made good use of his time and money.

In Mr. Lang's twenty years' experience in the grocery trade of Toronto he has witnessed many changes, and can account probably as well as any man in local trade for the difference between the push and enterprise of to-day and that of the early seventies. The improved streets in the city are a more important cause than most people would imagine. So bad they were in Mr. Lang's early days as a grocer, that the game was thought hardly worth the candle if an

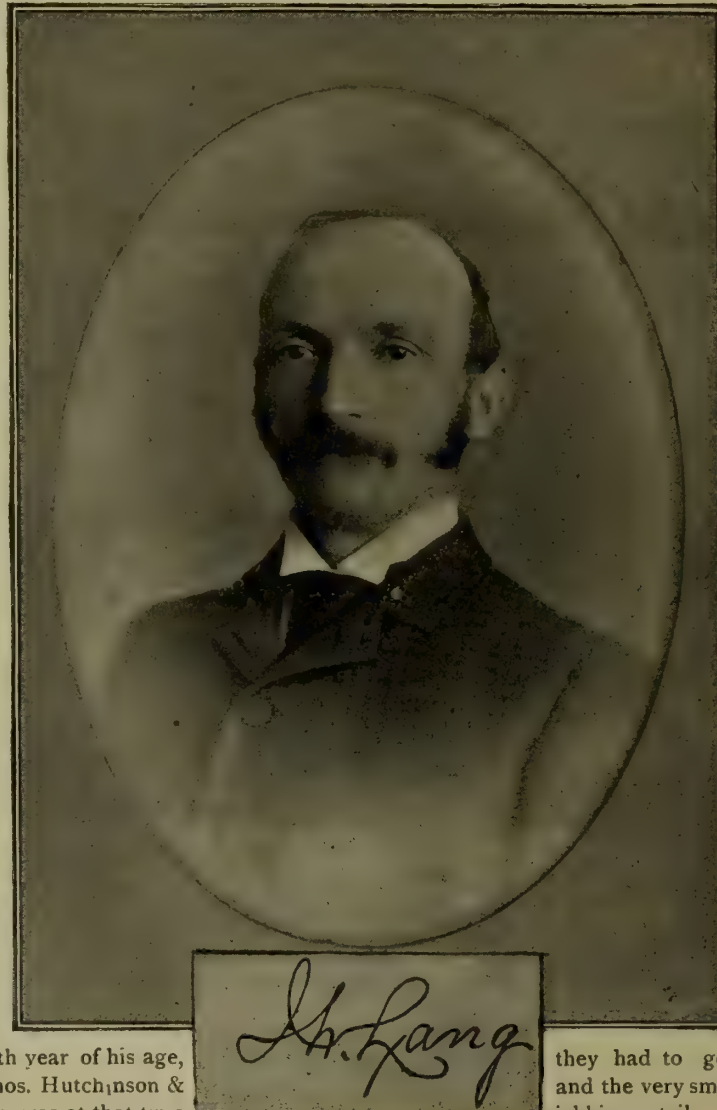
order had to be delivered across the Don or as far away as the corner of Bloor and Lippincott streets. Jobbing orders received from points no further away than these were not valued highly because of the difficulty of delivering them. If a team went beyond the Don with a load it was hard to say when it would return.

Another respect in which the trade of these times differs from that of Mr. Lang's early recollections is in the matter of collections. Travellers in those times would set out on a tour of the city retail stores on Monday morning, and would bring in with their orders considerable cash that they had received on account. Dealers then regularly made weekly payments, but now they pay nothing before their bills become due, and Mr. Lang's experience is that there are larger accounts carried now with the city retail trade than there were when money was paid in these weekly instalments. Weekly payments have disappeared before the present terms.

Then, too, the purely wholesale trade did not bother with the smaller retail grocers. If the latter wanted to trade

they had to get stock from some other source, and the very small grocer brought into existence the jobbing retailer. The jobbing retail dealers have not now the same atmosphere of circumstances in which to subsist. Hence the difficulty of retailers making their way into the wholesale circles. One thing that has ministered to this result has been the formation of guilds and other trade organization, which regulate terms and prices.

Mr. Lang is Vice-president of the Excelsior Insurance Company, a member of the Toronto Board of Trade, and a member of the Dominion Guild. He served his country during the Fenian raid at Ridgeway, and was six months on the frontier at Sarnia.



THE CREDIT SYSTEM.

Credit versus cash has been the theme of endless discussions, nevertheless the subject appears to be an inexhaustible one. The following paper on the credit system appears in the American Storekeeper for May, and is from the pen of Mr. Hervey S. Dale :

Let us look into the history of the credit system for a few moments.

The oldest record of credit we find in the history of China. Banks of deposit and discount existed there 2800 B. C., and as the existence of banks denotes a high state of development of commerce and of confidence, we may reason that credit, in that deliberate and slowly progressive country, was ages in maturing before it culminated in the establishment of banks. In 800 B. C. we find interest laws enacted for the production of borrowers, and 500 B. C. the Chinese government issued paper money. We find in the earliest history of Egypt and India credit transactions recorded. We read of the Hebrew women, 1500 B. C., going out into the wilderness glittering with jewelry and trinkets borrowed from their Egyptian neighbors; nor is this mentioned as a novel occurrence.

History gives us no actual statement as to when and where the first actual credit transaction took place. That this occurred at an early period, when man was in a semi-civilized state, and incapable of reducing traditions and events to writing, we may readily take for granted. The most ancient writers lead us to conclude, by inference at least, that credit was not only contemporaneous with them, but even more ancient than they. In Athens and other commercial centres of Greece, the credit system was not unknown. The rights of capitalists was strictly guarded, though they were heavily taxed. Money was obtainable and money lenders were numerous, but interest was high. Indorsing for one another seems to have been customary then as in modern times, for we find laws pertaining to the liability of the indorser.

In Rome the credit system flourished. There were many rich people, composed mainly of nobles, who never turned a deaf ear to the poor applicant. In the Europe of the Middle Ages, we find the first banks established by the rich trading centres of Genoa, Venice, Hamburg and Bremen. From the time of the establishment of these, we may date the growth of commerce and credit. As banks cannot flourish in communities where confidence does not exist, we must assume that the conditions in Europe had undergone a change for the better.

Holland, in the seventeenth century, had better credit than France or England, and, up to the reign of, Queen Anne, she continued to be the first commercial nation. After that England was in the ascendancy, and has maintained it ever since; and its credit, at

home and abroad, from that time to this, has always been the wonder and amazement of other nations.

We are shown that a high state of credit marks a corresponding degree of civilization. Savages and the ruder tribes of uncivilized countries hardly know what credit means, and have no word even expressive of its meaning. Only where probity and ownership of property exists, and where rightful possession is defined by a higher law than that of the individual standard, can credit flourish. In the matter of property and ownership the savage is like a child; everything within his reach he appropriates, and neither scruples nor asks questions. Of what we term honor the savage has none, and truth he is a stranger to—with strangers particularly.

In all civilized communities we find credit, but its use is found to vary according to the intelligence and education of the people. Credit is given liberally by the Chinese, we are told. They are thrifty in their ways, and understand the accumulating properties of little grains of sand better than any other people. No bankrupt laws exist in China, but debtors are liable to corporal punishment. Not paying one's debts is a disgrace, and the debtor is practically "drummed out" of business. The whole nation "settles up" at New Year's day, which comes usually in February. It is said that China never had a panic, and that in times of failure of crops and famine, the government furnishes liberal aid to the sufferers, although recent events do not corroborate this statement.

Credit has an aptitude for good and evil; it can be benign or malignant in turn, but its existence is a sure mark of progress in the social scale. How it slowly ripened, bearing fruit in the shape of bonds, stocks, bank and government notes, loans and mercantile credits would be difficult to trace. We exchange our earnings for the flimsy bits of paper with a trust that is most wonderful, and the wonder is that credulity does not oftener outstrip performance. But this modern credit is the creation of our own confidence, withal, and in the course of its development has struck deep roots in the very heart of the State.

Now let us glance at the credit system in its relation to commerce. Some one has aptly said: "Commerce is the offspring and at the same time the support of civilization." Wherever we find the one we always find the other. Commerce came with the growth of civilization, the latter being the cause, and the former the natural result. This we must accept as a fact, although to-day we might almost be inclined to believe that commerce was the cause, and civilization the effect.

But commerce does not stand as the agent or representative of civilization in doing this grand work of civilizing and educating. While she performs this work, and does it well, it is foreign to her real purpose and apart from her real mission. The purpose of commerce is not of a philanthropic nature; it has no such motive. Self interest and the hope of personal aggrandizement are its incentives, and these furnish the motive power for its penetrating and aggressive tendencies.

Thus we see that civilization and commerce are so closely allied that it is difficult to determine which one leads or follows.

When we consider the relationship of commerce and credit, we find the line of demarcation even more indistinct. They are of simultaneous growth, and the existence of one always implies and is indispensable to the other.

It might be argued that commerce could exist without credit. Possible on a very limited scale. Every commercial or mercantile transaction is based on credit at some point. Your confidence causes you to rely on the statements made, and you credit these statements. You may buy a barrel of St. Louis flour and pay cash for it, but there is a credit implied nevertheless. What makes you pay the cash for the flour before you have actually examined the contents of the barrel, weighed it on your scales, and satisfied yourself from other sources that the flour was made in St. Louis, and not in Minneapolis, as claimed? You see, even in your cash transactions, credit is given. In the above case the buyer gives all the credit and takes all the chances, whereas, in the ordinary credit transactions, the flour being sold on time, both buyer and seller give credit. They have mutual confidence in each other that each will do as he agrees. Here then we have the synonym for credit: mutual confidence.

The marvellous progress and development of this country is the wonder of the world, and our own amazement finds no limit; but as the great factor in helping to bring about this condition, our credit system, extending as it does to every nook and corner of this great continent and beyond it, is no less worthy of remark, and commands the admiration of those capable of a just conception of its importance.

Credit flourishes in proportion as people have confidence in each other. What creates it with us here in this country, is, that greater opportunity is afforded for making money, and this, joined with our natural ability as traders and aptitude of improving opportunities, is what gives faith and mutual confidence in each other.

We are recognized the world over as a nation of traders. To deserve this encomium and to build up this reputation for ourselves, has settled us in the conviction that we possess superior advantages, as well as talents, in our methods of money making. These are the elements that contribute to the development of our credit system, and capital, consisting either of money or goods, feels not only safe in the return of the principal, but has assurance also of interest or profit. This furnishes the fundamental principles on which credit is established.

All our large enterprises, our large corporations, and undertakings of both a private and public character, are due to, and have been possible only through, the medium of our credit system. The capital to operate and further these enterprises is contributed in a large measure, by many, although a few large capitalists generally take the lead. But both small and large investors have confidence and are willing and eager to trust their accumulations to the management of others, in the expectations of fair returns. To this confidence, to this facility for obtaining credit, it is due that companies can be founded for the purposes most useful and beneficial. It is not the individual ownership of money, but credit, that bridges the morass, spans the land with iron rails and the sea with copper wires, and is building, spinning, making and gathering all that can be built, spun, made or gathered.

Restore goods to their proper places as soon after using as possible.

ASSOCIATION DOINGS.

TORONTO RETAIL GROCERS' ASSOCIATION.

The regular monthly meeting of the Toronto Retail Grocers' Association was held in Richmond Hall on Monday evening. The President, Mr. Barron, was in the chair. The following other members were also present: Messrs. Thackray, Sykes, Roberts, Binnie, Westren, Clark, Booth, Calhoun, Mills, White, Gibson, Saunders, Copeland, McCulloch, Lindsey, Williamson, F. Britton.

The minutes of last meeting were read, and upon the motion of Mr. Mills, seconded by Mr. Roberts, were confirmed.

The officers' roll-call was answered by all but the treasurer and Mr. Donald. The treasurer put in an appearance later.

NEW MEMBERS.

Mr. Thackray proposed Mr. Hudson, Mr. Heywood and McCulla, the latter two of Chatham. He moved, seconded by Mr. Gibson, that in these cases the election by-law be suspended.—Carried.

Mr. Gibson proposed Mr. Geo. Michie of King St.

Upon the motion of Mr. Thackray, Mr. Copeland, proposed at last meeting, was elected to full membership. Mr. Copeland is the successor to W. M. Milligan on the market.

COMMUNICATIONS.

The secretary read the following:

A copy of his notice to the Sunlight Soap Company that their prices were being cut by a dry goods house in the city; the reply of the soap company thanking the association for the information, stating that action had been taken in the matter in advance of the notice, and giving assurance that the practice was stopped; a copy of a letter to the soap company from the dry-goods house in question, pleading ignorance of the fact that liberty was not allowed to cut prices, and promising to do no more of it.

A letter from the Business Men's Association of Oshawa, asking what were the objects, expected advantages and other details of the scheme of federation with Toronto Association.

The reply of the Chatham Association to the circular inviting affiliation, the Chatham body in its reply naming its delegates and forwarding their fees. The delegates were Mr. Haywood and Mr. McCulla, who were admitted as members of Toronto Association at the beginning of the meeting.

The reply of the Mayor of Toronto to the resolution concerning the telephone service, promising to lay the resolution before the next meeting of the City Council.

From the Halifax Association, acknowledging the receipt of the secretary's reply to a former question as to admitting butchers into membership.

From the Montreal Association, enclosing a copy of a resolution to support the Toronto Association in its patronage of the St. Law-

rence Refinery only, for granulated sugar, and advising the Toronto body of its readiness to send delegates to the convention when the date should be made known.

From Windsor grocers, who have decided to organize, and ask copies of by-laws, constitution, etc., of the association in Toronto.

From the Guild, stating that the starch discounts had been approved by the Dominion Guild, that they were now under the consideration of the local guilds, and that the Toronto Guild as one of these had adopted the discounts; also that the discount on ten barrel lots of sugar was unanimously approved by the Dominion Guild, but was held in abeyance pending the action of the Government upon the duty.

A second letter from the secretary of the Guild, informing the Association that all the local Guilds had been heard from on the starch discounts, and all had agreed to allow a trade discount of 5 per cent. on 50 box lots, and that no decision with reference to the other clauses in the agreement had been arrived at.

From the secretary of the London Retail Grocers' Association inquiring if certain persons were to be found in this city, their whereabouts being a matter of interest on account of their being delinquent debtors of London grocers.

Another letter from the same association state that the persons had been located in Sarnia.

From the Trenton Association asking if they should continue the circulation of the petitions to have the duty removed off sugar, and asking if the petitions should be forwarded from Trenton direct to Ottawa, or to the Toronto Association. The same letter referred to a movement on the part of the Trenton body to get a reduction on freight from the west, and expressed a hope that the Toronto Association would lend its assistance.

The foregoing letters were received. Those of the Sunlight Soap Company, the Oshawa Association, the Mayor, the Halifax Association, the Windsor Association, the London Association, the Montreal Association, were, upon the motion of Mr. Thackray, seconded by Mr. Mills, ordered to be placed on file, the secretary having replied to them in the interval between this and the last preceding meeting.

THE DRY GOODS CUT ON SOAP.

Mr. Gibson would like to know if the selling of Sunlight soap at 7c. by a dry goods firm, had been owing to any special prices such firm had been able to purchase at.

Mr. Sykes rose to say that an agent of the Sunlight Soap Company had informed him that this dry goods house had come to get soap from the Company in the following circumstances: The dry goods house was getting out a pamphlet of which it proposed to distribute 3,500 copies, and to make it pay had obtained advertisements from other businessmen as part of its matter. The

Sunlight Soap Company had been asked to take a hundred dollars, worth of advertising, and finally did take a space. The dry goods house took soap in payment.

Mr. White asked the following pertinent question: Had this association sought the intervention of the manufacturers of the soap to hold up the price? He thought it a principle to which this association had committed itself, that it was wrong of manufacturers to fix prices. If it were right to ask this soap company to make and maintain a price on its goods, why would it be wrong to ask the refiners of sugar to prescribe and uphold a price on their sugars?

Mr. Roberts, who had moved the resolution to write to the Sunlight Soap Company, said his object was not to get their support for prices, but to have a stop put to the practice of supplying a dry goods man.

No further reference was made to the matter.

THE STARCH DISCOUNTS.

Mr. Mills felt that the two communications from the Guild were irreconcilable with each other, but subsequently saw that they were written at different stages of progress in the consideration of the discounts.

Mr. Gibson said there were various reports as to what local guilds held out. Some said Quebec only, some said Montreal as well, and others Kingston also. He would go in for treating directly with the manufacturers. He would prefer to take no concession rather than take that on 50-box lots. In granting that he deemed it to be the policy of the Guild to divide every retail grocers' association into two warring camps, with the average grocers on one side and the large ones on the other. By so dividing then he believed the Guild aimed to destroy the solid opposition that was developing in the trade through the medium of associations. He therefore believed it wrong to accept the single concession that was granted, as that was simply a means of taking away the opposition of the big retailers.

Mr. White entirely agreed with Mr. Gibson as to the effect of the discounts, and referred to his own expression of the same opinion at the last meeting.

Mr. Mills did not apprehend that an appeal to the manufacturers would be satisfactory, as it was an appeal to the manufacturers that brought the matter into its present position, the manufacturers having referred to the Guild, and the Guild having sought the conference of which these terms were the outcome. On Friday he had learned from an employe of a wholesale house that any retailer could buy starch in 100-box lots from the manufacturers at the same terms as the wholesalers could.

Mr. Gibson moved, seconded by Mr. Williamson, that the last communication be returned to the Guild, and that the Association hereafter treat with the manufacturers only.

Mr. Booth did not like to see the Guild condemned hastily. The Guild as a whole

could not be held responsible for what one of its divisions did, in a matter which the Dominion Guild had no control over.

Mr. Gibson had seen Mr. Ince, the President of the Guild, who told him that every local Guild except that of Quebec had given in, and that he would instruct the secretary that it was the Guild's purpose to carry out the whole agreement with reference to the starch discounts. Two meetings of the Toronto Guild had been held since then, and somehow two more dissenters got added to the list. Mr. Gibson thought the Guild had rued its liberality, and wished to exaggerate the opposition that the discounts had met.

Mr. Mills was of Mr. Booth's opinion. The Dominion Guild was favorable, the Toronto Guild was favorable, and others could not be forced.

Mr. Gibson said that starch was now being sold upon the pending terms.

Mr. McCulloch and Mr. Barron, the president, had bought starch under the discounts in question.

Mr. Booth said this showed the Toronto Guild was sincere.

Mr. Mills favored waiting, and first inquiring of the secretary of the Guild if there were any prospect of further concessions.

Mr. Gibson said the Guild showed wonderful celerity and unanimity in the adoption of anything that was hostile to the retailers, as in the last changes in general terms, etc.

Mr. Roberts asked, if the discounts were being conceded in practice, what more was wanted?

Mr. Mills, seconded by Mr. Booth, moved in amendment to Mr. Gibson's motion, that action be delayed on the starch question until further advice is obtained from the Guild.

The amendment divided the meeting equally, and was carried by the president's casting vote.

THE CONVENTION.

The secretary read the report of the executive committee upon the proposal for a convention. It recommended: 1st. That a convention be held in the interests of the retail grocery trade. 2nd. That only members of associations be invited. 3rd. That the secretary write to all associations asking them to suggest questions for discussion at the convention. 4th. That a committee be named to carry out the details. 5th. That \$200 be set apart for the use of this committee. 6th. That the matter be brought before not a special meeting, but the regular June meeting of the association.

Upon the motion of Mr. Gibson, seconded by Mr. Williamson, the report was received and the committee discharged.

Mr. Clark moved, seconded by Mr. Booth, that the report be considered clause by clause.—Carried.

The first clause was carried unanimously.

The second clause evoked lengthy discussion. Mr. Mills did not think the convention should be limited to members of or dele-

gates from Associations only. The good done would not be far-reaching enough.

Mr. Westren said there were certain persons under the thumb of the wholesalers, to whom they were indebted, and these were generally not members of associations. To make the convention a motley assemblage, in which there was no controlling principle, such as a constitution, would probably be the means of admitting interests sinister to those of the independent retail trade.

Mr. White did not consider that men outside of associations were more pliable in the hands of the wholesale trade or the Guild than men inside associations.

In amendment to clause 2, Mr. Booth, seconded by Mr. Sykes, moved that all bona fide retail grocers be allowed to speak and vote at the convention.

Mr. Williamson said that since they had concluded to take their topics from retail grocers' associations, it would be hardly in keeping with that decision to have such topics voted upon by members of the trade who were probably hostile to associations.

Mr. Westren moved in amendment to the amendment, that they invite all grocers to come and speak, but limit the voting to members of the association and of associations affiliated.

Mr. Gibson could not see how the secretary could write to all the grocers of the country. Why should any association send in money to affiliate if it thereby obtained no privileges over those who did not send in any?

Mr. Sykes would like to see the convention on broader lines, so as to secure the most and the best results. They aimed to have papers read by specialists upon various subjects, such as book-keeping, the guild, etc., and could not take too wide a scope to make the best selection. Special fares etc. will no doubt be secured, and let as many be brought in as can be persuaded to come.

Mr. Gibson held that no grocer or general merchant was too isolated to belong to some association and therefore be eligible to attend. The most remote grocer in Canada can join the Toronto Association or the one nearest him.

The amendment to the amendment was then put and carried.

Clause 3 was passed without discussion.

Clause 4 was passed without discussion, and the following committee was, upon the motion of Mr. Clark, seconded by Mr. Mills, appointed to look after the details of the convention: Messrs. Donald, Radcliffe, Westren, Binnie, Roberts, Booth, Sykes, Gibson, Mara, Thackray, Barron, Saunders, Butcher, White, McCulloch, Britton, Williamson, Mills.

Clause 5, recommending the appropriation of \$200 for the use of this committee was carried, on the motion of Mr. Williamson, seconded by Mr. Clarke.

The last clause had been acted upon by the committee in not calling a special meeting.

The convention is therefore so far determined, that it is to be held, that all grocers are to be invited but only members of the Toronto Association or its affiliated branches be eligible to vote at it, that the secretary will ask for suggestions as to topics from all associations, that the committee named proceed with the details of the convention, and that \$200 be placed to their credit for this purpose.

THE PEDDLERS' BY-LAW.

Mr. Williamson reported that the committee instructed to interview the Mayor had made no progress, and for the two following reasons: The street car business blocked out everything else in the first place, and in the second the death of the Mayor's little daughter made it difficult to urge the matter at the present moment.

Mr. Mills moved, seconded by Mr. Gibson, that the matter be left in the hands of the same committee and finished this week, as it was a very important interest that was involved.—Carried.

THE CANADIAN GROCER.

Mr. Gibson said that under the head of new business he would like to refer to an article that had appeared in the last issue of THE CANADIAN GROCER. The article he meant was entitled "False Brands in Pickles." He desired to express his approval of that plain-spoken reference to a most dishonorable practice, and liked well not only the exposure of the fraud, but the laying of the proper share of blame at the doors of wholesalers who would keep such stock. The article was one of the best things he had ever read, and he was pleased that THE GROCER had the enterprise to look into the claims of these people to be English makers. It was with much pleasure that he moved that the thanks of this Association be conveyed through the Secretary to THE CANADIAN GROCER.

Mr. F. Britton was a hearty seconder of the motion, which was carried unanimously.

THE PIC-NIC.

Mr. Williamson moved that a pic-nic be held this year as formerly. He could not see that the convention could well be held before Exhibition time. It would be mean not to hold a pic-nic this year, as both customers and wholesalers had liberally patronized pic-nics of the grocers in the past. He would cheerfully undertake his share of the work in preparing for one.

Mr. Binnie seconded the motion, and Mr. F. Britton spoke in support of it.—Carried.

Mr. Gibson and some others suggested the idea of an island pic-nic, but the suggestion was not urged nor acted upon.

Mr. Williamson moved, seconded by Mr. Britton, that Messrs. Barron, Gibson, Thackray, Clarke, McCulloch, Booth, Sykes, Binnie, Britton, Calhoun, Roberts, Mills and Copeland, be a committee with powers similar to

those given to the pic-nic committee of a year ago, to get up the pic-nic this year. — Carried.

THE PREMIER'S FUNERAL.

Mr. Mills spoke of the death of Sir John Macdonald, whom he characterized as one of the greatest men of his time. He was not a party follower of the deceased Premier, but he could give ungrudging tribute to his memory, and would move that the stores of the association be closed from 1 to 5 p.m. on Thursday, the hours between which the funeral would be held.

Mr. Britton, in seconding the motion, recalled the time of President Garfield's death, when not only the shops of the grocers were closed in this city, but many of them were also draped.

The motion was carried.

Upon the motion of Mr. Gibson, seconded by Mr. Booth, a copy of the resolution was ordered to be sent to the city papers.

The meeting then adjourned.

WHAT TO SAY IN AN ADVERTISEMENT.

The advertiser—I am referring to the general advertisers in the majority of local papers—fails to change his advertisement because he procrastinates. It seems to be one of those business chores that can be postponed. He decides to write a change of matter as soon as he reaches his desk. That good resolution lasts until his morning's mail gains his attention. Postpones the job until after dinner. In the afternoon business callers drop in, claim attention, and the day slips by. Next day is a repetition of the one before. If he had plenty of time in which to write advertisement copy, the chances are that he wouldn't advertise. Pushing for and getting his share of trade make him a busy man.

Carelessness is another factor. No tradesman will buy a bill of goods to the amount of \$100, place the goods on his shelves and make no further effort to sell them. But this is practically what many an advertiser will do with a \$100 space in his local paper; contract for the advertisement and let it run week after week without change of matter.

An almost daily inquiry is, "What shall I say in my space?" or "What's the best thing to say in my advertisement?" I invariably reply that the very best, the most sensible, the proper thing to put in the advertisement is exactly what is said over the counter to the customer.

And why? A business man who is selling goods puts his best foot foremost when he has his customer before him. It is his opportunity. He has the buyer's attention. The seller must—if ever—make his opportunity tell. If the buyer proves to be a non-buyer this time, he may ever afterward remain a non-buyer. The seller will say the best things he can call to mind about his wares or of the article under inspection. He may explain its process of manufacture, its finish, its

strength, or other points well to be mentioned. All these may help the customer to decide and the merchant to effect his sale. But the plague of it all seems to be that while he can talk fluently, sensibly and convincingly with, so to speak, his foot on his native heath, the moment he puts pen to paper to write his advertisement copy his facts and reasons seem to him poor, weak and out of place in print, and he falls back on the stereotype phrases of "Large Stock," "Big Bargains," etc.

Just there is where he makes his mistake. The facts he mentioned, the points he urged, the particular virtues held in commendation are the claims he should bring to the attention of so wide a field of readers—and buyers—as the paper will supply.

Then there is the fear of saying or doing something that may be considered "infra dig." "Our firm doesn't do that style of advertising," "We mustn't compromise the dignity of the firm," "It has too much the appearance of so-and-so's advertisement," etc. Just so long as the advertiser is afraid to cut adrift from the old strings, just so long will his advertisement remain prosy, dull and unattractive.

Often an advertiser remarks that he could sail right in and write easily and freely if he could only get a text—something to start out with for a catch word or heading. Very well. It isn't everyone that has the knack of bringing to mind a taking phrase. Look one up. The best place to look is right in the middle of some bright article in the best newspaper you can lay your hands on. It is surprising how easy it is to cull out a good heading after you have picked up the idea of how to do it. Run your eye down the column. Presently a group of words will strike the eye, and one can almost intuitively supply the matter to follow and the application of it to the business on hand. A few minutes' search will supply a dozen texts which allow of any amount of latitude if the writer can only grasp the opportunities afforded.

In writing advertisements as far as possible use everyday phraseology. Don't believe that you're compelled to write pure English—though the best English is none too good. Drop the "attention of readers is called to our stock," &c. The attention of buyers is what you need, and you'll have their attention the moment you succeed in convincing them that you will give, and continue to give, a bigger dollar's worth of a better article than your competitors. Don't try to be too familiar, if you're at all known in the community, and if you're a success as a business man you're bound to be well known, but talk in your advertisement just as you talk to your customer face to face. As far as writing advertisements goes, it will come a great deal easier than trying to pound your ideas and thoughts into a shape that you are not familiar with.—F. H. Dobbing, in Rowell's Advertisers' Manual.

ARTHUR P. TIPPET & CO., ST. JOHN, N. B.

This live firm have recently moved from the premises so long occupied by them to a much more commodious place, and have patterned their sample room after the New York style. Mr. A. P. Tippet was the pioneer "Manufacturers' agent" in St. John and has for years represented leading English and Canadian houses, the principal English ones being such well known firms as: J. S. Fry & Sons the great cocoa manufacturers, The United Alkali Association who manufacture over three-fourths of all the alkali products that are shipped from Great Britain, E. Lazenby & Sons who have a reputation of more than 100 years as the leading English house in their line, J. & G. Cox, whose gelatine is known everywhere, Wilhelm Laaff of Mayence, and a number of Continental houses. The rapid increase in their business in western Canada has compelled them to establish special agents in the leading cities, and we hear with pleasure that they will open an office in Toronto shortly in charge of Mr. Joe. H. Tippet who has been for years with the Eddy Mfg. Co., of Hull, and leaves them to take charge of the Toronto branch. Hitherto Mr. D. McIntosh has looked after their interest in Toronto and will continue to do so, until Mr. J. H. Tippet arrives. In the Lower Provinces this firm represent such well known firms as The Eddy Mfg. Co., The Canada Meat Packing Co., The Morse Soap Co., W. Wilson, etc.

SUGAR JOBBING IN NEW YORK.

New York jobbers doubtless have anything but an enviable experience in the handling of refined sugars. Between the erratic movement of refiner's prices and the complaints from the retail trade of indiscriminate "cutting" by neighbors, the nerves of the persons whose duty it is to look after the sugar department are severely taxed. However, there is abundant evidence that the local trade are not alone in this unpleasant experience. In nearly every city of any importance many of the retailers are using sugar as a "leader," sometimes selling the sweet straight at cost and frequently at a slight loss to customers who may purchase a stated quantity of tea, coffee or other profitable goods. In Chicago, it would seem that the "bazaar" stores are working the greatest mischief, and one of the wholesale grocers has sent out a very sharp circular bearing upon the matter. Naturally the alleged evil brings about more or less quiet agitation; but formulation of complaints and vigorous demonstration of the unbusinesslike methods is doubtless easier than discovering a remedy. The refiners on one hand and the guilty retailers on the other practically ask, *à la* the Boss Tweed, "What are you going to do about it?"—N. Y. Bulletin.

Work can always be found in a store without double-million microscope.

THE KEY NOTE

Of the great popularity the "Hillwattee" teas and "L. P. & Co.'s" Coffees and Spices enjoy lies in the fact that these articles are of special character and excellence and can always be relied on.

Our "Specialties" this week will be bargains in Prunes, Figs, Syrups, Molasses and Japan Tea, latter from 15c. to 18c. Samples and quotations sent on application.

We are quoting Valencias very cheap also La Vierge and Shell brands of Castile soaps.

LUCAS, PARK & CO.,

Wholesale Grocers and Importers,
73 McNab St. North, Hamilton, Ont.

THE Snow-Drift Baking Powder COMPANY.

All chemical tests made of the Snow Drift Baking Powder Company's Spices and Mustards show them to be Pure, if so represented. Grocers will do well to note this fact.

The Snow-Drift Baking Powder Co.,

BRANTFORD.

KOFF NO MORE.

Watson's Cough Drops are the best in the world for the throat and chest; for the voice unequalled. "R. & T. W." Stamped on each drop. Write

R. & T. WATSON, TORONTO,
for Prices, etc.

Mention THE GROCER.

DURABLE PAILS AND TUBS.

TRY



THEM

The Wm. CANE & SONS MANUFACTURING Co
OF NEWMARKET, ONT.,

The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood. **BEST GOODS MADE.**
Represented by

Chas. Boeckh & Sons, Toronto,
Jas. Lee & Co., Montreal.

LOCKERBY BROS., WHOLESALE GROCERS, MONTREAL, P. Q., ARE OFFERING THIS WEEK

SUGARS.
TEAS.

{ Barbadoes
and
Cuba

MOLASSES.

FINE LARGE DRY COD IN BUNDLES. BONELESS FISH IN BOXES.
Canned Salmon, Lobsters, Mackerel and Oysters.

HUDON, HEBERT & CIE., WHOLESALE GROCERS

— AND —

WINE IMPORTERS,

NO TRAVELLERS ON THE ROAD.

304, 306 St. Paul St.

143, 145 Commissioners St.

MONTREAL.

Special for Picnic Season.

Cunningham De Fourier Co.s' Camp Pie, Wild Boar's Head, Irish Sausages, Collard Head Potted Meats.

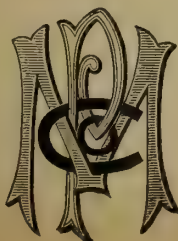
EVERY FIRST-CLASS GROCER SHOULD HAVE THESE GOODS.

TURNER, ROSE & CO., Montreal.

BEST GOODS IN THE MARKET.

FRANKFORT, CAMBRIDGE, BOLOGNA,
CHICKEN, HAM and TONGUE
SAUSAGES.

PUT UP BY THE MOFFATT PACKING CO.,
MONTREAL.





STERLING

SMOKING

CURRENCY

CHEWING

One **2** of

Our Most Popular

Brands.

Empire Tobacco Co.,

Montreal.

BRAZEN PILFERERS AND SNEAK THIEVES.

There are two classes of people given to 'picking and stealing' in grocery stores. First, there are those who familiarly and openly sample things, such as cheese, fruit, sugar, nuts, etc., and do it with an air of frankness that makes the offence quite decent-looking. They may eat a pound of nuts or a small measure of apples, but so long as they do it before your face, you are the person who ought to blush if you should chance to find fault about it. Then there is the class of people who do the thing slyly. They feel mean about it and would be crushed if you caught them. Between the two the grocer has little choice to make. The candor which disarms you and the dexterity which baffles you are about equally hard to match.

"Talking about petty thefts," said the proprietor of a corner grocery the other day, "some time ago a young man used to come into my place for a large loaf of bread every day. To my knowledge he never bought anything else. Now, about that time I had a goodly quantity of prunes on hand, and in order to push them out I accorded them a very prominent position. I suppose this young man had a partiality for prunes, for every day when he came for the bread he helped himself to a handful. This went on for several days, and although I was anxious to dispose of the prunes, I could not rest and let them go out without some return in the shape of cash. What was I to do? I did not like to speak about it, and I did not want to withdraw the prunes. I had no screens or glass tops suitable. So one day I thought I would fix him. I emptied the box of prunes out, and, taking a single handful, I thoroughly dosed them with cayenne pepper and put the handful back into the box. I guarded them carefully all day to prevent any one but the right party getting them, and when he came in I gave him all the chance he wanted at my prune box. The bait took. Probably thinking that this was his last chance, he helped himself freely, and when he had left the store I consigned the remainder of the fruit to the dust bin. I heard afterwards that he drank quite a lot of water that night, but this I know. He comes into the store now and he does not seem to want to touch anything for fear it might be loaded."

That young fellow was of the sneak variety. The other sort is described in the following true occurrence: An old man who dealt with a general storekeeper in the country many years ago, used to get his tobacco by an off-handed way he had of stealing it. The tobacco was cut stuff and kept in a barrel. This the old man would go to every time he came in, and would fill his pipe and put a large handful in his pocket, talking all the time in an absorbed sort of way, as if he were doing the most natural thing in the

world. A youth who had often observed the old man do this, substituted another barrel for the one usually visited, put some straw in and covered the surface with loose tobacco, in which was scattered a little gunpowder. The next was the old man's last stolen smoke. No, the explosion did not kill him, but it made a reformed tobacco thief of him.

MONTREAL GROCERS' ASSOCIATION

A largely attended meeting of the Montreal Grocers' Association was held in the Mechanics' Institute on the evening of the 4th inst. Mr. E. D. Elliott, the president, in the chair. The subject which they met to consider was the holding of their annual picnic on July 5. Some discussion took place as to where the picnic should be held, Ste. Rose seeming to meet with most favor. Ultimately a committee was formed to report to the meeting the various localities suitable for a picnic, so that a choice may be made.

HALIFAX RETAIL GROCERS' ASSOCIATION.

There was a good attendance of members at the last monthly meeting of Halifax Retail Grocers. Several minor matters were disposed of. Letters were read from some wholesale grocers, cordially approving of the basis of the association's work. One special good which had been accomplished was the relief which had come from the annoyance of petty accounts by their dealing only with the trade and the avoidance of "deadhead" customers. A resolution was adopted by the association reiterating its determination to stand firmly together and patronize only those wholesale dealers who confine their dealings to the trade. There are a number of houses, it is stated, who take orders from householders in contravention of the frequently expressed wishes of the association. The victuallers of the city have signified their desire to affiliate with the association in so far as a participation in the system of deadheadism detection is concerned.

A MODEL EMPLOYER.

I know a business man, not farther from the Custom House than one could sling a cat by the tail, who is what I call a model employer. His business is such as to require the taking of stock every month. This necessitates the employees working a part of one Sunday in the month. What does the employer do? How does he repay his employees, and show his gratitude for their faithfulness? He not only pays them, but he has them go to one of the leading hotels and have a good dinner at his expense. Sometimes this man's employees have to remain a few minutes, a half hour or an hour over time, at night, in order to get work done. This merchant shows his appreciation by having an account of all this over time kept, and his employees are paid for it. Are his employees better employees for the treatment? Yes, I think they are, for more than one of them has said to me: "There isn't a thing in the world I wouldn't do for him,"—his employer. They love and respect him.—New England Grocer.

ALL GROCERS SHOULD SELL
THE

Royal Dandelion Coffee

Manufactured by

ELLIS & KEIGHLEY,
TORONTO.



Established 1849.

GOLD, SILVER

—AND—

BRONZE MEDALS

20 1st prizes.

Reg. Trade Mark.
MICHEL LEFEBVRE & CO'Y
Manufacturers of

Lion--L--Brand

Pure Vinegars, Mixed Pickles, Jellies, Jams,
Preserves.

Montreal, P.Q.

P. DOTY & SON,

(Successors to W. B. Chisholm)

MANUFACTURERS OF



- 1, 2, 3 bushel grain and root baskets.
- 1, 2, 3 satchellunch baskets
- 1, 2, 3 clothes baskets.
- 1, 2, 3, 4 market baskets.
- Butcher and Crockery baskets.
- Fruit package of all descriptions.

OAKVILLE ONT.

MUNN'S PURE BONELESS CODFISH

The finest on the market. Packed in 10 lb., 20 lb., and 40 lb. Boxes. Tied up neatly in 2 lb. bricks. Every brick is guaranteed full weight and Genuine Codfish.

**TASTY
ECONOMICAL
DELICIOUS**

Send for Sample at once.

**STEWART MUNN & CO.,
MONTREAL.**



**STUART,
HARVEY & Co.**
Importers and

WHOLESALE GROCERS

A Large and Well-Assorted Stock of

Teas, Sugars and General Groceries

HAMILTON, ONT.

**FOR THE
HOME, PICNIC,
CRUISE, or CAMP**

The "STAR BRAND" delicious

HAMS & BACON

CAN BE HAD FROM ALL THE
BEST GROCERS

F. W. FEARMAN,
Hamilton, Ont.



**HUCKINS
SOUPS**

Require only to be heated,
and are then ready to serve.

Prepared with great care from
only the best materials.

Have enjoyed the highest reputation for more than 32 years.

TEST FREE

Send us 20 cents, to help pay express, and receive,
prepaid, 2 sample cans of these Soups, your choice.

J. H. W. HUCKINS & CO.,
Sole Manufacturers, Boston, Mass.

SOLD BY ALL LEADING GROCERS.

LEONARD H. DOBBIN, MONTREAL. Sole Agent for Canada.

Tomato, Mock Turtle,
Ox Tail, Green Turtle,
Pea, Julienne,
Beef, Vermicelli,
Chicken, Terrapin,
Macaroni, Consommé,
Okra or Gumbo,
Soup and Bouilli,
Mullagatawny.

**RICH AND
PERFECTLY SEASONED.**

Ram Lal's Indian Teas.

Stock is the same always, no variation.

Price is moderate for such high grade Teas.

Ram Lal's always shows the grocer a nice profit.

No weighing or parcelling these package Teas.

When grocer once gets Ram Lal's into a family no other tea is used henceforth. No Tea Peddlers can buy it Ram Lal's is the best blend of Indian Tea the world produces.

JAMES TURNER & CO.,

WHOLESALE AGENTS.

Hamilton.



The grocers of Dundas are forming an association for mutual protection.

Mr. R. K. Miller, general merchant, St. Helen's, Ont., gave the GROCER a call on Friday.

Messrs. Garland, Elliott & Co of Sault Ste. Marie have opened a branch store in Fort William.

The butchers of Cornwall, Ont., have petitioned for exemption from the observance of the early closing by-law.

The retail grocers of Hamilton will hold their picnic on July 15 at either Oakville, Port Dover or Grimsby.

Messrs. Oppenheimer Bros, wholesale grocers, Vancouver, B.C., are making great improvements in their warehouse.

Mr. Robert Barron, one of Toronto's big retail grocers, received a very large import order of fancy groceries on Monday.

A Glasgow cheese dealer who was in Toronto on Monday said that the cheese market was too high; that factories here would have to come down to 8c.

Burglars tried to effect an entrance into Mr. Friendship's grocery, Kingston, the other night. They tampered with the lock of the door, but were not able to break it.

Mr. C. Haist, Campden, Ont., has sold his store and property to Mr. Isaac Moyer, public school teacher, who intends to carry on the business in connection with his teaching.

The merchants of Pakenham have decided to give the early closing idea a trial, and during the summer months will close their stores at six o'clock on Tuesday and Friday evenings.

Nixon Bros. and R. D. Beal's general stores at Nictaux Falls, N. S., were burned the other morning. The buildings and stocks are a total loss. Beal's stock was insured for \$900.

Sir John A. Macdonald first practised law at Picton, the business men of which place guaranteed him £100 a year. When he left at the end of the year they offered to make it £200, but he removed to Kingston.

Mr. J. A. Laidlaw is building a fine new cannery, with a capacity of about 25,000 cases, at the head of Woodward Slough, Lulu Island, B.C. It will be completed in time for this season's work.

Messrs. Steel, Hayter & Co., of 11 and 13 Front street, Toronto, growers and importers, have obtained the contract for the supply of Indian tea for the Department of Indian Affairs. This is the first time Indian teas

have been used, and proves that the Government are fully alive to the merits of the British grown product.

Mr. W. H. Storey, Acton, has been on a fishing trip up in the Indian Peninsula. He owns several timber limits in that district.

The stock of Mr. Geo. J. McKill, Simcoe, Ont., sold to Messrs. Northway and Anderson, was, through an error, reported in our issue of three weeks ago to be a bankrupt stock. It was not a bankrupt stock.

Messrs. John Thompson and T. I. Ford have formed a partnership and opened a general grocery in Moncton, N.B. Both were railway men, Mr. Thompson having also some experience in the wholesale grocery trade of St. John, N.B.

Mr. W. J. Wilson's general store and post-office at Greenway, Ont., was burned to the ground the other evening. The fire had gained such headway when discovered, and spread so rapidly that nothing was saved. Mr. Wilson's loss will be several thousand dollars over the insurance.

Hon. Mr. Bowell, replying to Mr. McMullen, in the House of commons, said that on the 1st of May last there were, according to the returns, the following amounts of sugar in bond: Halifax' 15,546,098; Moncton, 4,578,175, Montreal, 38,754,899: making a total of 58,879,172 pounds.

Sugar is being smuggled from the United States to Kingston. A citizen went up street the other day with a bag on his back. A friend said: "What are you doing?" The reply showed that he was clearing \$2 per day in handling saccharine matter.

At the Ingersoll cheese market, on Tuesday, thirteen factories boarded 2,600 boxes May cheese. Sales as follows: 100 at 8½c.; 112 at 8¾c.; 2,000 at 8¾c. Good representation of salesmen, but small board on account of several having sold during the week.

Mr. S. Dayton, merchant of St. Mary's Ferry, N. S., paid last winter and this spring \$9,000 in cash for potatoes, besides what he got in exchange for flour, groceries &c., Mr. Dayton shipped the whole in carloads to the States, and did very well; he says his potatoes commanded both quick sales and good prices.

At the Peterboro' cheese board, on Tuesday, about 3,000 cheeses, the last half May make, were put on offer. On first selections Mr. Claxton bought six factories at 8 1-2c. On second selection Mr. Flavelle took eight factories at the same price. On the third selection Mr. Cook took several factories at 8 7-16c. Mr. Flavelle bought about 260 cheeses, Lindsay section, at 8¾c. The few small factories remaining unsold were sold to Mr. Claxton at 8¾c. The buyers present were Messrs. Claxton, Wrighton, Cook, Fitzgerald, and Flavelle.

At the last meeting of the council of the Montreal Board of Trade, the final draft of the constitution and by-laws of the Butter and

Cheese association, recently formed in connection with the Board of Trade, were approved. The question of insolvency legislation was brought up and discussed at length. The chairman was requested to name a committee to confer with any body which might take up the question of "An act for the distribution of insolvent estates," the said committee to report from time to time any proposed action to that end. The chairman selected Messrs. J. P. Cleghorn, Charles P. Hebert J. A. Cattle, James Slessor and Robert Bickerdike, all of whom as members of the council, have given the matter their earnest consideration for many years past.

Walter Baker & Co., Boston, Mass., have opened a Canadian branch office at 6 Hospital street, Montreal. Mr. W. G. Simmons has charge of it and Mr. S. B. Hopkins will still act as travelling representative. A GROCER representative called at their office a few days ago and spent a half hour learning much about the cocoa and chocolate trade. They are carrying a full stock of grocers' chocolate goods and confectioners' chocolate. This will give Canadians a convenient chance to get goods of this firm's, and Josiab Webb & Co.'s, who also have an office there. There could be no more central office in the city, and our subscribers will all learn some good points on chocolate and cocoa if they take advantage of this Canadian office.

A BANKRUPT LAW NEEDED IN NEW BRUNSWICK.

The St. John, N. B., Board of Trade last week the pressing need of a good bankrupt law was discussed. Bills of sale and judgments can be held back in New Brunswick, great costs had to be incurred to force the collection of a debt, dishonest traders could and did assign to friends when pressed for payment. Instances were given of men who bought goods from several wholesalers at once, and before pay day, transferred them to some friend and laughed at their creditors. Goods were known to be assigned in original packages. At the next meeting of the Board the Solicitor General and the resident members of the local legislature are invited to be present to hear the opinions of the Board as to the need for such a law.

STORAGE FREE AND IN BOND.

Customs Entries Passed, and goods stored at lowest rates. Special facilities for shipping goods to all points. Goods MARKED and WEIGHTS and GUAGES taken CORRECTLY. You can save DOUBLE FREIGHTS by keeping Teas, Sugars and other heavy goods with us.

BLAIKLOCK BROS, Agents,

17 Common St., MONTREAL.

One Trial

Will convince you that the "MALLAWALLA" blend of Pure Indian and Ceylon teas is something delicious and a sure favorite with black tea drinkers, 1 lb. and 1-2 lb. tin foil packages, 50 lbs. in a case. If you want the best buy "MALLAWALLA."

DIAMOND BAKING POWDER in $\frac{1}{4}$, $\frac{1}{2}$ and 1 lb. tins is more satisfactory and nets you a better profit than any first-class powder on the market.

Merit tells, "Wherever sold it has been a repeater." Have you tried it?

W. H. GILLARD & CO.,
WHOLESALE GROCERS, HAMILTON, ONT.,

Agents for Canada.

ALL GROCERS SHOULD SELL
THE

**ROYAL
DANDELION
COFFEE**

Manufactured by
ELLIS & KEIGHLEY,
TORONTO.

**W. A. McCLEAN
& CO.,**

OWEN SOUND

OFFER TO THE TRADE

LONG CLEAR
BREAKFAST
SMOKED BACKS
SMOKED BELLIES
SPECIAL ROLLS

BACON

Write for Quotations.

JAMES E. BAILLIE,
PORK PACKER, TORONTO.
Hams, Breakfast Bacon Rolls.



GANONG BROS.,

ST. STEPHEN, N.B.

MANUFACTURERS OF THE



CHOCOLATES.

N. K. FAIRBANK & CO.,

COMPOUND



REFINED LARD.

185 WELLINGTON ST., MONTREAL.
CHICAGO. ST. LOUIS. NEW YORK.

Condensed Mince Meat.

Handled by retailer
as shelf or counter
goods. No waste.
Gives general satis-
faction.

Will not ferment in
warm weather.

Sells at all seasons
by all wholesale
grocers.



Although fruits are
scarce and high, price
same as last season,
\$13.50 per gross net.

Packed in $\frac{1}{2}$ and $\frac{3}{4}$
gross cases.

Sole manufacturer
for Canada.

Ask your wholesale
grocer for it.

J. H. WETHEY, St. Catharines, Ont.

GEO. MATTHEWS

-PACKER and CURER.-

HAMS

BACON

LARD

PORK

PURE LEAF LARD A SPECIALTY.

PACKING HOUSES, OTTAWA, PETERBORO' and LINSLEY, ONT.



TORONTO MARKETS.

TORONTO, June 11, 1891.
GROCERIES.

The backwardness of the weather is a check to trade. All the crops are below the stage of progress they should have reached had the rain come earlier and the weather been more uniformly warm. To a considerable degree also the death of the Premier has retarded business this week. The ruling circumstances have been generally unpropitious to trade, and this may be numbered with the dull weeks. Buying has not been spirited in any line. In nearly everything the business done is an aggregate of small orders. Considerable speculation is indulged in, not only as to the personnel of the new Cabinet but also as to its trade policy, many believing that there may be modifications in that at present followed, which were perhaps not contemplated by the late Premier. Trade will be slightly unsettled until the political uncertainties shall have cleared away.

CANNED GOODS.

The volume of stock that has moved into retail hands within the week is considerably smaller than the average weekly output for last month. The market exhibits no other feature that was not equally distinct a week ago. Nearly everything is firm, and in very many lines there is a marked scarcity of stock. The demand has made quite a set in the direction of gallon apples, which are in small compass, the exhaustion of raw stock turning the attention of the trade quite sharply to the canned fruit. A round lot of good brand went out on Monday at \$3, and small lots are stiff at \$3.25. Peaches have taken a downward turn. The price kept off buyers and stocks did not dwindle into the proportions they were expected to be at by this time. Consequently 2's are quoting on this market \$2.40 to \$2.50, and 3's at \$3.50 to \$3.75. Generally favorable reports of the growing crop have had an unfavorable effect upon the market. Canned peas are unchanged at \$1.40 to \$1.50 for last pack, but there is some 1889 stock going at \$1.25 to \$1.30. Tomatoes are nearly out of stock. The lowest figure is \$1.50. Corn is steady at \$1.10 and upwards. Salmon is moving quietly at \$1.40 to \$1.55. New pack salmon is offering freely, but jobbers are not eager to do a future business, the proviso of the packers 'subject to pack' being a stumbling block in the way of trade. The experience of a year ago does not encourage jobbers to be at all precipitate in contracting.

COFFEE.

The usual rate of demand has marked the trade of this week. Roasters report business very good. In raw the sales of Rio have been the best, at easier prices, viz., 21½ to 22½c. A limited trade in Java and Mocha has been done.

DRIED FRUIT.

Valencia raisins are the most interesting stock now. The market for them is quite demoralized, stock being purchased at prices to suit the buyer from 4¾c. up. The warm weather depresses prices, as there is an

abundance of low-grade stock which will not keep well through the summer months. The best ordinary off-stalk Valencias are to be had at 6c., while selected are steady at 7 3-4c. The New York market is spineless, as stock is abundant. Currants are firm, and the position of stocks makes present prices liable to hold. There is no change from 6¼c. in barrels. There are prunes yet, and it is surprising how they hold out, as some houses have been out quite a long time. There are cases and bags yet on the market, the former selling at 8½ to 10½c., the latter at 7 3-4c. to 8c. There is a good demand for them.

NUTS.

This week has been practically a gap in the nut trade, scarcely any demand from the trade having been heard from. Prices are unaltered.

RICE AND SPICES.

The price of rice has hardened very perceptibly. Though quotations to the trade remain the same from here—that is, 3½ to 4c. for Aracan—the stock could not be got from the mills for much below the under figure now. It costs \$3.80 laid down here from Montreal in 1,000-bag lots. The lack of Japan and the limited quantity of Aracan in the country are the causes of the firmness. Spices are featureless and steady.

SUGAR.

The supply of sugar is still ample in most grades here, but it threatens to become soon nearer as limited as the demand. One of the refineries has closed temporarily, to await further developments either of sharpness in the demand or of distinctness in the plans of the government. Those plans are enveloped in deeper uncertainty because of the virtual interregnum in representative government. Ideas that were not strong in the late Cabinet may become paramount in the new one, and guessing has less to go by in undertaking to say what the duty on sugar will be. In the meantime the pressure of the fruit season is beginning to be felt in the situation. The first shipment of Canadian strawberries was put upon the market on Monday. The summer demand will therefore be more or less active from now on. The trade are buying more freely in small lots under the action of the opening consumptive demand, postponement of the budget and scarcity of stock. The quantities bought in 15-barrel lots are the exception, as there is a mistrust that if there is any change in duty it will come into effect at once. Dark yellows have become very scarce, and there is hardly a barrel of N.B. in stock and it cannot be got from the refiners. It quotes yet at 5 to 5.20, while medium is 5 to 5½c. Granulated is unchanged, at 6½c. for 15-barrel lots and 7c. for smaller quantities.

Willett & Gray, New York, in their weekly sugar statistical, say: Raws—The position is peculiar. Receipts have been heavy, and refiners have so large stocks, with so much more in transit, that they are not in position to take on any more stock until the demand for refined becomes more active. Hence an urgent necessity to sell a small lot of raws meets with a poor response, and results in a decline like that noted to-day. If more sugars are pressed for sale the decline will be established, even although it is against the present interests of refiners to have lower prices for raws. The European markets are inclined to be firmer in consequence of an improving consumptive demand, and quite independent of any expected demand from America, which is not likely to be felt in Europe for some time to come. Cuba stocks rose again this week to 196,000 tons, by cable advices, against 193,000 tons last

week, and 156,000 tons last year, and the cabled prices are 1-16c. lower—say 3 1-16c. for Muscovados, and 3¾c. for centrifugals. We see no encouragement in the raw market for the week.

SYRUPS AND MOLASSES.

Molasses is scarce and there is a better tone to prices, though but a small demand is heard from. In syrups the trade is light, dark, medium and bright being out of stock with most of the wholesalers.

TEAS.

A fairly active demand for teas is reported. Prices rule as a week ago for low grades, Young Hyson quoting from 18c. up, Japan 15c. up and Congou 15c. up. New Japan stock from the S.S. Parthia's cargo has reached here. It is up to the quality of the samples received which were average. The prices of this shipment range from 26 to 35c. New Japans are being picked up quite freely by the local trade, as the market is not by many means well supplied with the same grade of old crop tea. The local demand for Indian and Ceylon teas continues steady. There is little of interest to report from the London market, prices showing little or no change, trade being dull. Indian teas were in short supply, but Ceylons were plentiful, and the averages obtained for the latter were the lowest touched during the past twelve months. From Calcutta private advices state that there is a good demand for all descriptions, and prices show a considerable advance over those paid for early invoices last year. Quality in cup is fully up to the average, but the leaf is rather inferior, and wanting in tip. But this is always the case with first of the season's teas.

A writer in the London Oracle says: "The depressed feeling in the tea market in the earlier part of the week has, in a measure, subsided, and a rather firmer tone is apparent at the close. Prices of China Congou gave way soon after my last week's notes, and the prices then ruling induced buyers to operate more freely, still the quantity which changed hands is not large. Advices from Hankow state that purchases of Ninchow are being effected for Russia at extraordinary prices, up to 3s. 10d., also that supplies are small. Under present prospects no important arrivals are expected here until the middle of July. Scented teas show no alterations."

PETROLEUM.

Nothing has happened to change the state of the market here, which is steady, under the operation of a seasonable demand. Prices are fairly firm.

The Petrolea Advertiser reports: Petrolia crude, \$1.37¼ per barrel; Oil Springs crude, \$1.38¼ per barrel. The market is quiet, but firm. No transactions of any account have taken place. No new developments by the drill are reported, although

EXTRA STANDARD

Granulated Sugar

6 3-4 CENTS IN ANY QUANTITIES.

P. C. LARKIN & CO.,

WHOLESALE GROCERS,

32 Wellington East, Toronto.

THE BOYCOTTED WHOLESALE GROCER.

The boycott which the Wholesale Grocers' Guild have endeavored to enforce against me, has not had the effect they predicted, and I am prepared to offer Sugars and all other lines of Goods as heretofore.

My price for

EXTRA GRANULATED SUGAR

For one or more barrels
Is Twenty cents per hundred less than the

COMBINATION

And my quotations for other Goods are equal to, in all cases, and lower in most cases than those offered by

GUILD HOUSES.

DISCOUNTS--

Are one and one-half per cent. off Sugars, Syrups, and Canned Goods. Three per cent. off General Goods.

The Guild Discounts are only one per cent. off Sugars.

Send for quotations of any special lines you may be open for.

SUGARS, TEAS,

SYRUPS, TOBACCOS,

MOLASSES,

BAKING SODA, SAL SODA

JAPAN RICE, RAISINS,

CURRENTS,

FRUITS OF ALL KINDS,

SPICES, NUTMEGS,

BAKING POWDERS,

CREAM TARTAR,

BROOMS, BRUSHES,

and WOODENWARE,

And all other Goods in the Grocery line.

I call your special attention to
my Uncolored Japan Tea at 15c.

JAMES LUMBERS

Wholesale Grocer,

67 Front St. East,
TORONTO, ONT.

ALL GROCERS SHOULD SELL
THE

Royal Dandelion Coffee

Manufactured by

ELLIS & KEIGHLEY,

TORONTO.

TO GROCERS.

SIMCOE CANNING COY'S

Goods are warranted first-class.

PUSH THEM.

Order through your wholesale
House.

LIVER COMPLAINT CURED--DOUBLE PROOF.



Thanks sincerely. I have derived the GREATEST BENEFIT from ST. LEON WATER. It has cured me completely of constipation and Liver complaint. My sister has also used it for indigestion and headache, and says it is the best thing possible. I recommend it as being indispensable.

MADAME E. DUPUIS,
St. Catharine st., Montreal.

June 15th the Palace Hotel will be opened at the Springs. Come, all despairing of life, and joy will be yours.

M. A. THOMAS,
Hotel Manager.

St. Leon Mineral Water Co., Ltd.,
Toronto.
BRANCH—Tidy's Flour Depot, 164 Yonge St.

General Storekeepers

who deal in Dry Goods should subscribe
for

THE DRY GOODS REVIEW

Subscription Price \$1.00 per year.

Send for Sample Copy to THE DRY
GOODS REVIEW CO., 6 Wellington St. West,
Toronto.

EVERY MAN who has

any ambition to rise in the Grocery Trade should
buy a copy of

"TEA, AND THE SCIENCE OF BLENDING"

An accurate knowledge of Teas will bring you to the front
quicker than anything else.

R. S. McINDOE, 24 Front St. E.,

PRICE 1.00.

TORONTO.

"REINDEER BRAND."

Condensed



MILK.

"I am satisfied that the original milk from which the "Reindeer Brand" is prepared is of unusual richness. In point of flavor, color and consistency it leaves nothing to be desired."—DR. OTTO HEHNER, Hon. Secy. of Socy. of Pub. Analysts, London, Eng.

For OUTINGS of all sorts try "Reindeer Brand" CONDENSED
COFFEE. Ten hundred out of every thousand consumers pronounce
it "EXCELLENT." Sold by First-Class Grocers everywhere.

The Truro Condensed Milk and Canning Co., Ltd.,
Manufacturers,
Truro, Nova Scotia

MARKETS—Continued.

several good strikes are anticipated. From the shipments of last month it will be seen that the output of oil from this town in not by any means on the decline, but, on the contrary, keeps fully as large as any previous year. Refined remains unchanged, and may be quoted at 10c. in bulk or 13c. in barrel f. o. b. here.

DRUGS AND CHEMICALS.

The week's business has been limited. Trade in most lines is flat. Prices are steady at the quotations of a week ago.

BUTTER AND CHEESE.

This market continues to receive a liberal supply of butter, and the quality keeps up very well. There is a probability that prices will be higher shortly, the want of rain having told unfavorably on the growth of pasture. The receipts, though still sufficient, show a falling off from those of last week. Choice rolls (large) bring 12½ to 13c., while for rolls below the standard necessary to bring a price within these figures are bought as low down as 10c. The large rolls continue to be the best value going. Dairy tubs must be unexceptionable to bring 14c. Pound rolls are 15 to 17c., and are in just sufficient supply to be rather firm. All prices are slightly lower than they were a week ago, but they seem to have, for the present, got to the end of their downward tendency, and are now looking upward. Creamery butter of the May and June make has been selling at 18 to 19c. at the factory.

Cheese is quiet at 10c., and there is little demand for it.

It is reported that Mr. Wenger, Ayton, bought the Durham May make of 75 packages at 18c. for shipment to Vancouver, B.C. Mr. Brill, Guelph, has bought the Agricultural College May and June, and the Newstadt make for the season. He now controls the Teeswater, Walkerton, Breslau and Mildmay factories, and is negotiating for several others. He expects to handle about 7,000 packages of creamery this season.

COUNTRY PRODUCE.

BEANS—Are quiet and moving only in small quantities, which change hands at \$1.50 to \$1.80 according to quality.

DRIED APPLES—Are 7¼ to 8¼c. and in fair demand.

EVAPORATED APPLES—Are 12 to 13½c., not in particularly active demand and plentiful.

EGGS—Are firm and in good request at 12½c.

HAY—Runs at \$10 to \$11 for medium and choice timothy.

HIDES—Are steady at 5 to 5½c. for No. 1 green, with the lower price the prevailing one. Cured go off at 6¼c.

HONEY—Is steady, 7 to 10c. being paid for strained and 14 to 16c. for sections.

HOPS—Are quiet at 35 to 38c.

OATS—Are ruling higher, 50 to 51c. being paid now.



"White as Snow."

Surprise Soap makes all linens, cottons and laces sweet, pure white.

"Surprise Soap" is unequalled by any other in the ordinary ways of washing either by soaking or boiling the clothes or both; but the best results are obtained by following the directions according to the "Surprise way." All we ask is to give it a fair trial (without boiling or scalding) and see if SURPRISE SOAP does not make every piece look like new, taking out streaks, stains and all of the yellowish look that other Soaps are sure to give when garments get a little old.

The St. Croix Soap Mfg Co.,
St. Stephen, N. B.

Branches :

MONTREAL : 17 St. Nicholas St.

TORONTO : Wright & Copp, 40 Wellington St. East.

ONIONS—Are \$2 to \$2.25 per barrel, scarce and in very moderate demand.

POTATOES—Are scarce and firm, but owing to the ups and downs in the rate of supply prices are variable. Car loads are \$1.05 to \$1.15, and out of store lots are \$1.15 to \$1.25.

SKINS—Are \$1.25 to \$1.50 for good sheep, and 6 to 8c. per lb. for calf.

STRAW—Moves very slowly at \$6 to \$8.

WOOL—Is dull at 18 to 19c.

FISH.

The fish market is still inactive. Stocks are light, the demand low and prices rather high and firm. The prices remain as quoted a week ago. There is a little better demand for lake herring than there was, because the full supply expected has been received.

GREEN FRUIT.

Fine weather makes trade better. A very good output of oranges is reported from many of the jobbers. Valencias are steady and plentiful at \$6; Messinas are also plentiful at \$4. Florida oranges are practically off the market, and so are California oranges, though a few boxes of Riverside seedlings are yet to be had at \$4.25 and some russets at \$4.50. There is a rather light lemon stock, notwithstanding the slow action of the demand heretofore. The prices are now firm, and will probably soon advance. Palermos are \$4.75 to \$5, and Messinas \$5 to \$5.50. Quite a large business has been transacted in lemons. The demand for bananas has declined as the small fruits became available. Good firsts are \$2.25 to \$2.50, seconds are \$1.50, and common are \$1 to \$1.25. Yellows are plentiful, but reds are

scarce. Pineapples go out at 22c. for fancy, 15 to 18c. for extra, and 10 to 12½c. for small grades. There is no lack of stock. Of small fruits cherries are perhaps in leading demand for the moment, blacks being preferred and selling at \$2.50. Whites are very little in request, but quote at \$2. Strawberries have gone up since Saturday. It is now between seasons with them, when it is becoming risky to import for fear of sudden supplies from native sources bringing the price down, and when the native supply is on the verge of coming in, but not in yet. Scarcity, therefore, makes prices higher and firm, the berries quoting now at 18 to 20c. The first shipment of Canadian reached this market from the Oakville district on Monday and sold at 25c. They will probably be fairly plentiful next week. Of California fruits apricots are in and selling at \$4.25 to \$4.50 per crate of four baskets. Peaches are arriving in Chicago from the Pacific coast, but have not got here yet. It is probable there is a lack of good shipping stock.

PROVISIONS.

The trade in hog-products has improved slightly. Smoked meats have been in leading favor, though all lines have had the benefit of the demand. Warmer weather is mending trade.

BACON—Long clear is 7¼ to 8¼c., bellies are 10½ to 11c., backs are 10½c., rolls are 8½ to 9c.

HAMS—Are fairly active at 11 to 11½c.

DRESSED HOGS—Come in limited supply at \$6.25 to \$6.50 in street deliveries.

LARD—Canada tubs and pails are 9¼ to 9¾c.

MESS PORK—Canadian heavy is \$15.50 to \$16, and short cut is \$17.

WE ARE BUYING

Dried Apples.

SEND SAMPLES
AND QUOTATIONS

ESTABLISHED 1884.

STANWAY & BAYLEY
BROKERS

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GENERAL COMMISSION MERCHANTS.

44 FRONT ST. EAST, TORONTO.

WE ARE BUYING

Evaporated Apples

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ALL GROCERS SHOULD SELL
THE
**ROYAL
DANDELION
COFFEE.**

Manufactured by
ELLIS & KEIGHLEY,
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THOMPSON & KING,
Consignees, Brokers, General Commission
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51 Wharf Street, cor. Fort, Victoria, B.C.
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General Commission and Provision Mer-
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References: Bank of British Columbia.

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HAMS, BACON, LARD,
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All kinds of produce handled. Consign-
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Wholesale Fruits, Fish and Oysters
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Last car of Florida oranges for the season
just received. Fancy stock. Send for prices
of oranges and lemons. Prices are advanc-
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PRODUCE AND COMMISSION MERCHANTS
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Our business is Solely Commission. The only
plan which does justice to the Consignor. We
handle everything which the Country Store-
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our own goods to sell in preference to yours when
the market is good. Nothing between you and
best price obtainable except a small commission.

Prompt Sales and Quick Returns.
We Furnish Egg Cases. Try Us.

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FANCY CALIFORNIA EVAPORATED AND
GREEN FRUITS A SPECIALTY.

Correspondence solicited, and prices on Foreign
Fruits, Figs, Dates, Nuts, etc., furnished on appli-
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TELEPHONE 806.

WM. DAVIES & Co.,
TORONTO.
PACKERS AND CURERS.

Choicest Smoked Hams
and Breakfast Bacon.
Bbl. Pork, Long Clear,
and Pure Lard.
CORRESPONDENCE INVITED.

**Hams, Breakfast
and Roll Bacon,**
New curing, now ready.

For Choice full flavor goods send us a
Sample order.

Jas. Park & Son,
Toronto, Ontario.

**CANNED
FINNAN HADDIES**

QUALITY GUARANTEED.

Write us for Prices.

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South Wharf, Saint John, N. B.

KING, GRAINGER & CO.
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Produce and Commission Merchants.
BUTTER, EGGS,
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Correspondence Solicited. Prompt Returns Mad
TELEPHONE 2237.

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GENERAL AGENT.
Consignments Solicited.

SPECIALTIES: Canned Goods, Dried
Apples, Evaporated Apples, Codfish.
Quotations and samples sent on applica-
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Provision Merchant,
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All kinds of Hog Products handled. Also Butter,
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PATENT EGG CARRIERS SUPPLIED.
Good Prices paid for Good Dairy Butter.

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Eggs, Butter, Hams, Lard, Bacon, Cheese, Dried
Apples, Finnan Haddies, Dried Cod Fish, bought
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Reesor & Rogers,
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Solicit consignments of Country Produce
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71 Colborne St., Toronto.
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Established 1874.

W. H. SMITH,
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Wholesale Dealer in Butter, Eggs and General Pro-
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McLAREN'S

Is Honest Goods and just
the Thing on Which to
Make or Extend a Busi-
ness.



The Best Grocers Make
a Point of Keeping it al-
ways in Stock.

MARKETS—Continued.

SALT.

A fair demand, for the season, along with steady prices describes the market just now with fair accuracy. The sales of Wednesday by the Toronto Salt Works were: 2 cars sacks at 68c., 1 car fine sack at 82c., and 1 car barrels at \$1.40.

DRY GOODS.

A fairly good trade has been the consequence of improved weather, but the conservative course so long followed by buyers still restrains them. What the future has in store for the country is too much of an uncertainty for the trade to buy with confidence. The reports of the travellers who are now on the road for fall trade are but fairly good.

RAW FURS.

No change in the quotations has been made. The supply of raw stock continues to be good in seasonable lines. The prices are: Beaver, per lb., \$4.50 to \$5; bear, per skin, \$10 to \$25; cub, per skin, \$5 to \$12; fisher \$3.50 to \$5; fox, red, 81 to \$1.50; fox, cross, \$2 to \$5; lynx, \$1.50 to \$2.50; martin, 75 to 90c.; mink, dark, 75c. to \$1.50; Muskrat, fall, 12c.; spring rat, 21c.; winter, 15c.; otter, \$8 to \$13; racoon, 25 to 80c.; skunk, 25 to \$1.75.

MONTREAL MARKETS.

MONTREAL, June 11, 1891.
GROCERIES.

The features ruling a week ago are as potent as ever to-day, and there is no material change to the position. Until they are removed, no great change is possible, and consequently we have little that is new to note. Still spured by actual necessity, there has been a little more stir in sugar, but it is simply in the way of immediate requirements, and the same has to be said, more or less, with regard to other lines. Briefly, the unsettling factors have not been removed yet.

SUGAR AND SYRUPS.

Buyers have been forced, by necessity, to order some supplies of sugar, and this has made some stir recently, but the movement is not regular and will be solely restricted to actual wants. Prices show no change, but once the uncertainty regarding the duty is removed, a free movement is anticipated, with changes in value in accordance with altered conditions. We quote granulated 6½c. and yellows 5c. to 5 3-4c.

Syrups show no change, with only a small business doing at 3¾c. to 3¾c.

MOLASSES.

The tone of the market remains decidedly firm, and advices from primary markets have the same strong tenor already noted in previous reviews. Locally, a fair quiet trade is passing. We quote prices firmer; Barbadoes 36½ to 37c., lower grades 31 to 32c.

TEAS.

Some new crop of Japans have been received and turned over at 28 to 32c. since our last. All stock of ordinary grades have been entirely cleared up on the market. The first lot of stock worth 14 to 20c. has arrived and is selling out well owing to the scarcity of supplies. Black are cabled very firm in England, but there is little enquiry here at the moment.

COFFEES AND SPICES.

There has been but little change to note during the past week, but there has been some business doing in both Rio and Java

British Markets.

Having closed out our local business, we are now prepared to give special attention to all lines of

Canadian Produce

in British Markets.

We have a large trade in
Cheese, Eggs, Butter,
and Apples, also
Canned and Evaporated Goods,
Honey, etc., etc.

Liberal advances made on suitable goods.

Correspondence Solicited.

IMPERIAL PRODUCE CO'Y.,

OF TORONTO, LTD.,

69 Front Street East, Toronto.

coffees in a small way. Rio runs from 20 to 21c., and Java 25c. Spices remain dull and quiet with no features to note.

RICE.

There is a fair movement in rice, while prices are unchanged as follows: Japans \$4.50 to \$5; choice \$4.25 to \$4.50; standard \$3.90, and off grades \$3.50 in car lots.

FRUIT.

The fruit market has shown little change during the past week and business has been on the quiet side, while there is no change in price of importance. Raisins have been fairly steady with a quiet business doing at 5¼c. for best stock, and we quote 5 to 5¼c. as a range. Currants are precisely the same as they were with values unchanged, 6 to 6¼c. Green fruits have furnished a fair jobbing trade and prices generally have been steady. Oranges run from \$3 upwards according to brand, some choice Valencia stock brings \$8 per box. Lemons are steady and unchanged, \$4 to \$5 per case. Bananas remain as they were, \$1.50 to \$2.50, and pines are the same with a seasonable business, 10 to 20c. each in barrels.

CANNED GOODS.

There has been nothing particular to note about this market since our last report. Vegetables have the same steady demand, and although orders are not large, they are fair enough on the whole. Prices rule steady. Tomatoes, \$1.40 to \$1.50; string beans, 80 to 85c.; peas, \$1.35 to \$1.45 in 2-lb. tins; and corn \$1.10 to \$1.30, according to brand.

FISH.

There is no change to the fish market, which has a small, quiet movement at steady prices. Labrador salmon move quietly at \$15, dry cod at \$5, and herring and other staple lines are unchanged.

HOPS.

The hop market remains precisely as it was last week. Brewers are not taking anything, as they are well stocked up, and consequently prices are more or less nominal. We quote 32 to 35c. for 1890, and 22 to 25c. for yearlings as a fair range. Crop news is still of a more or less indefinite sort.

PROVISIONS.

There is a good jobbing demand passing for provisions and prices are unchanged. Canadian short cut is in fair demand. We quote:—Canadian short cut, per barrel, \$17.00 to \$17.50; mess pork, western, per barrel \$16.00 to \$16.50; short cut, western, per bbl \$17.00 to \$17.50; hams, city cured, per pound 10 to 00c.; hams, canvassed, per lb 0 00 to 0 00c.; lard, Canadian, in pails, 9¼ to 9½c.; bacon, per pound, 9 to 10¼c.; lard, com., refined, per lb, 8 to 8¼c.

EGGS.

There is a continued fair demand for eggs but receipts are very heavy and dealers who are still liming cannot effect a clearance. At a meeting held in Brockville, on Saturday, of buyers, an arrangement was arrived whereby eggs can be laid down at 11c. in Montreal. According to the Gazette. "Smuggling is being carried on along the border on an extensive scale. A man who returned from the West to-day tells a story about an American farmer who lives opposite Brockville. He only keeps fifteen hens, but he sells an average of 100 dozens of eggs every week, last week clearing out 103 dozen. He is only one of many who are smuggling eggs across the line and escaping the 5c. duty."

BUTTER.

This market does not improve, and with receipts considerably exceeding the demand prices have a much lower tendency, although outside prices are still being obtained for specially choice parcels. However, 20c. is now an extreme figure, although we quote it. Creamery, 19 to 20c.; finest townships, 18 to 20c.; western dairy, 15 to 18c.; old butter, 6 to 8c.

CHEESE.

As we said last week, the market was worked down to a more reasonable basis, and during the past week this has resulted in a much more active market, while prices have a firmer tendency. Still the enquiry from the other side leaves something to be desired, and the stiffening may be attributed more or less to factory men's opinions as to value and the fact that some buyers believe the cheese good property, for it seems certain that a good portion of the buying was of a speculative kind; principally by one trading firm of exporters, who have so far handled the bulk of the heavy make. The most of this buying has been done at a range of 8½ to 9c. and with the prospects of a short make in Canada and supplies in small compass on the other side the figure is not unreasonable. At any rate business is doing all the time on the bases mentioned and we quote 8½ to 9¼c. as a wide enough range to take in all ideas of spot value. The cable keeps steady at 48s.

GRAIN.

The Grain market remains unchanged and there is little business to note on spot. The stocks in store, compared with those of a week ago, shows an increase of 9,956 bushels of wheat, 13,986 bushels of corn, 1,817 bushels of peas, 13,651 bushels of barley, and a decrease of 40,953 bushels of oats, and 13,822 bushels of rye. Compared with the corresponding date last year, there is an increase of 318,570 bushels of wheat, 37,787 bushels of oats, and a decrease of 152,300 bushels of corn, 19,038 bushels of peas, 20,503 bushels of bar-

The Ontario Produce Co'y.

Produce Brokers and Commission Agents,
70 COLBORNE STREET, TORONTO.

P. D. PAGE, Late Salesman Imperial Produce Co'y of Toronto, (Limited).
W. R. BELL, Late Traveller Imperial Produce Co'y of Toronto, (Limited).
J. H. WATSON, Late Imperial Produce Co'y.

Solicit consignments of Butter, Eggs, Cheese, Potatoes, Lard, Bacon and general country produce.

Our business is conducted on strictly commission lines, our attention being given EXCLUSIVELY to our consignor's goods and having a first-class cash connection we can insure top prices and quick returns. Egg Carriers supplied.



THESE GOODS
—ARE—
SUPERIOR

TO ANY ON THE
MARKET.

Write for prices to

The KENT CANNING AND
PICKLING CO.,

Chatham, - Ont.

Dominion Mills, LONDON, ONT.

HEADQUARTERS FOR

OATMEAL

CORNMEAL, POT BARLEY,

SPLIT PEAS, ROLLED WHEAT,
AND ALL BREAKFAST CEREALS.

Write for Samples and Prices.

GARTLEY & THOMSON,

308 to 311 Talbot St.

N. WENGER & BROS.,

AYTON, ONT.

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(Hungarian Process)

BRANDS :

KLEBER, MAY BLOSSOM.

AGENTS :

J. L. SMITH & SON, - Montreal.

EPHRAIM ERB, - Halifax.

MELDRUM & DAVIDSON,

MERCHANT MILLERS,

PETERBORO',

MANUFACTURERS OF

Choice Winter Wheat and Manitoba

FLOURS

Mikado, White Lilly,
Delight, Manitoba.

Feed of all kinds and Mixed Cans a Specialty. It
will pay you to give trial order.

HALIFAX AGENT. J. P. Cox.

Brantford New Mills.

We can supply you with Flour, Meal, Grain
and Feed in whole or mixed cars, at prices as low,
if not lower, than any firm in Ontario, and
should you favor us with a trial order, we feel
confident of a continuance of your trade.
Orders filled promptly. Wire for prices.

Yours, etc.,

J. & R. ROBSON,

Please mention THE GROCER. Brantford, Ont.

SEAFORTH OATMEAL MILLS

Manufacturer of and Dealer in

Rolled, Granulated & Standard Oatmeals,

Split Peas, Pot Barley, Cornmeal, and
General Produce. Eggs a specialty.

D. D. WILSON,

SEAFORTH, ONT.

Canadian White Enamel Sign Co.,

Sole Agents for Caesar Bros.

The Most Durable Sign Letter.

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A responsible agent, wanted in every town
and city.

WALKER, HARPER & COMPANY OXFORD MILLS.

"FLOUR" Manufactured by
Improved Roller System

BRANDS :

Golden Star. Golden Sheaf.
Oxford. Ontario Queen.
Regal. Jubilee.

Manufacturers of
STANDARD AND GRANULATED OATMEAL
ROLLED OATS. ROLLED OATMEAL.

DEALERS IN

Grain, Seeds, Bran, Shorts, Beans, Mid-
dlings, Chop Feed, Pot Barley,
Split Peas, Cornmeal.

ADDRESS :

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Mixed cars a specialty.

HODD & CULLEN

Roller Millers.

FLOUR

Manufactured "Hulgarian" System.

Our brands are

Classic,
Anchor,
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Heavy dealers in

Oats, Oatmeal, Beans,
Peas. Middlings, Bran.

Quotations by wire.

Address, **STRATFORD, ONT.**

EMBRO OATMEAL MILLS.

D. R. ROSS, - EMBRO, ONT.

A CHOICE QUALITY OF

Roller, Standard and Granulated

Oatmeal

IN BARRELS, HALF BARRELS OR BAGS.

Selected WHITE OATS only used. For prices
of Oatmeal or Oathulls in Car-loads or less quan-
tities, write or wire, and will reply promptly.
Can ship via Canadian Pacific or Grand Trunk
Railways. Have new machinery for the manu-
facture of Rolled Wheat and Graham Flour and
will be pleased to have orders.

IMPORTANT FACTS ABOUT NOURISHING FOODS.

"OUR NATIONAL FOODS," put up in packages only, are not ordinary foods. They are prepared by the conversion of the starch into dextrine. THEY CONTAIN OVER DOUBLE THE NOURISHMENT THAT IS IN FLESH MEAT. A 4 lb. PACKAGE OF IRELAND'S DESICCATED WHEAT AT 25c. CONTAINS 30 GRAINS MORE NOURISHMENT THAN 10 lbs. OF BEEFSTEAK COSTING ABOUT \$1.50. THINK OF THAT. People are beginning to find it out, when they ask now for Ireland's Desiccated Wheat in packages they mean it. The grocer need not say "we have it in bulk just as good," for the customer is at once suspicious, for we do not sell it in bulk. Sold by all first-class grocers and manufactured only by

**The Ireland National Food Co., Ltd.,
TORONTO.**

MONTREAL Markets Continued.

ley and 4,986 bushels of rye. We quote:—No. 1 hard Manitoba, \$0; No. 2 hard Manitoba, \$1.14 to \$1.16; No. 3 do., \$1.02 to \$0.00 No. 2 Northern, \$1.03 to \$1.05; feed do., 62c. to 64c.; peas, 85c. per 66 pounds in store; 87c. afloat; Manitoba oats, 50c. to 50c; Upper Canada do., 50c. to 52c. per 34 pounds; corn, 76c. duty paid; feed barley, 60 to 62½c; good malting do., 65c. to 67c; rye, 83c. to 84c.

FLOUR AND MEAL

There is a fair demand passing for flour, but only in a jobbing way and the movement is small, while prices have an easy tendency, strong bakers being lower than it was a week ago with buyers having no difficulty in securing concessions.

Meal is the same with a lower tendency also. Patent spring, \$6.00 to \$6.25; patent winter, \$5.50 to \$6.75; straight roller, \$5.00 to \$5.25; extra, \$4.80 to \$4.90; superfine, \$4.60 to \$4.70; city strong bakers, \$0.00 to \$5.75; strong bakers, \$5.50 to \$5.75; oatmeal, standard, per bag \$2.85 to \$3.00; oatmeal, granulated, \$2.85 to \$3.00; oatmeal, rolled, \$2.85 to \$3.00.

HALIFAX MARKET QUOTATIONS.

(Wholesale Selling Rates.)

HALIFAX, June 10, 1891.

FLOUR.—Hungarian patent, Manitoba, \$6.5 to 6.60; Manitoba strong bakers, \$6.20 to 6.30; Canadian pastry, \$6.25 to 6.30; 75 p. c. roller patent, \$5.85 to 6; 80 do \$5.75 to 5.90; 90 do \$5.50 to 5.70; straight, \$5.30 to 5.50; superior extra, \$4.80 to 4.90; extra, \$4.40 to 4.60; cornmeal, American K. D. \$3.90 to 4; do Halifax ground \$3.80 to 3.98; oatmeal, standard, \$6.10 to 6.20; rolled oats and oatmeal, \$6.30 to 6.50; pot barley, \$4.50 to 4.60.

Market for breadstuffs easier. Dealers all well stocked. Halifax merchants' holding large quantities of flour.

PRODUCE.—Oats, P. E. I. 60 to 65c; oats, Canada, 60 to 62c.; barley, 75c.; butter, 12 to 22c.; lard, 11 to 12½c.; beans, \$1.75 to \$2; peas, round, \$3; do split, \$3.90 to 4; dried apples, quartered, 4½ to 5c.; do sliced 8c.

COFFEE.—Jamaica, 24 to 25c.; Porto Rico 25c.

MOLASSES.—Cienfuegos, 33 to 34c.; Antigua, 34c.; Porto Rico, 36c.; Trinidad, 35c.; Barbados, 40c.; Demerara, M. R. brand, 40c.; do N. do 48c.

ST. JOHN, N.B., MARKETS.

ST. JOHN, N.B., June 10, 1891.

Our market is without anything important to note. Trade being restricted to present requirements without much prospect for improvement for a few weeks, holders of large stocks seem inclined to offer concessions to make sales, but without having the desired effect.

New dulse is coming in quite freely and is in good demand.

FLOUR.—There does not seem to be any change in the flour market; a steady jobbing trade is being done with prices somewhat easier. High grade Ontario, \$5.75 to \$5.85; Manitoba, \$6.40 to \$6.50.

MEAL.—The market is decidedly dull, very little being moved, though usually at this season it is in good demand. The price is about the same as when last quoted.

OATMEAL.—The demand for oatmeal is small, and there is little change. Prices have sagged somewhat, as several lots are being

offered at about 20c., lower than our present market. Rolled is selling at \$6.10 to \$6.20, with standard 10c. lower.

CANNED GOODS.—Old stocks are being worked off at usual prices. Tomatoes seem a little scarce and prices have advanced. \$1.50 is what is wanted. Salmon is \$1.40 to \$1.50, peas are \$1.15 to \$1.25, corn is \$1.10 to \$1.20, canned Finnan haddies \$5.00 to \$5.50 per case.

FISH.—Smoked herring are slower in price than they have been for some time. Several schooner cargoes have arrived lately, which have been sold at about 11 to 12c. Codfish are about the same price as before quoted. Pickled fish are scarce, the only kind available being bay, at about \$1.50 per half-barrel. Fresh salmon are 15 to 18c.; halibut 8½ to 9c.

SUGAR.—The trade in sugar is quiet, several car lots having arrived the past week and satisfied the demand. The price is for yellows 5¼ to 5½c., for granulated 6¼ to 6½c.

CHEESE.—There has not been the demand for cheese that had been hoped for, though as the price gets lower orders come in more readily. It is selling at 10½ to 11c.

BUTTER.—Is in good demand, with enough offering for all requirements, at 18 to 20c. as the ruling price for tub, and roll 1c. per lb. higher.

EGGS.—The price of eggs has been lower the past week than for years, 9c. being the price a lot were sold at, though the ruling price is about 10c.

A customer secured is a promise of greater salary in time.

Master the whole business and the way to fortune has been mapped out.

Every line of goods embodies a history and a science worth years of study to understand.

A feather duster disperses but does not remove the dust from the store.

Rivalry, open, fair, good natured and enterprising, is the life of business.

You can lose more than you do by not subscribing for this paper.

SITUATION WANTED.

YOUNG MAN WHO THOROUGHLY UNDERSTANDS THE GROCERY BUSINESS, WANTS SITUATION IN COUNTRY STORE. Apply B, 453 Church St. 23

BUSINESS CHANCES.

GENERAL STORE TO LET. IMMEDIATE POSSESSION. Good front. Best stand in the village. Low rent. Apply J. K. Falconbridge, Richmond Hill. 30

HONEY.—GOOLD & COMPANY, BRANTFORD, are supplying grocers with pure honey. Write for prices and catalogue of bee hives, extractors, foundations, etc.

FOR SALE.—One of the finest premises in London for groceries, flour and feed business. Prominent corner, building 26x90, 3 stores with 80 feet cellar. For particulars address F. Barnard, owner, 609 Dundas St., corner Adelaide St., London, Ontario.

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The Badgerow, Dixon Bonded Vinegar Manufacturing Co.,

79 and 81 Jarvis St., Toronto

Highest award, Toronto Exhibition.

ORIENT MILLS.**SINCLAIR, HOOD & CO.,**

(SUCCESSORS TO W. A. BRADSHAW & CO.)

Importers and Manufacturers of

Coffees,
Spices,
Mustards,

CREAM OF TARTAR, BAKING POWDERS,
FLAVORING EXTRACTS, ETC.

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Price 65c. per box. Each box contains 25 double sheets of Tanglefoot and one 5c. Holder (26 five cent articles).

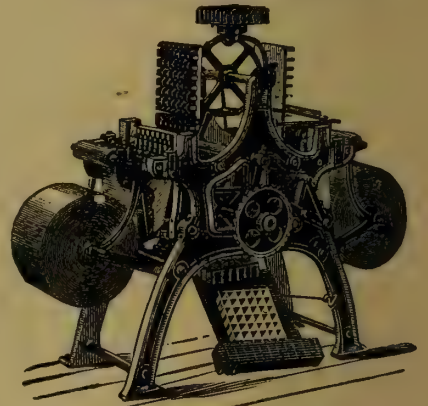
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O. & W. THUM, Grand Rapids, Mich.

Northumberland Paper and Egg Case Co

Sole Manufacturers of Machine Made Egg Case
Fillers. (Straw Board.)



We also make a first-class Wooden Case, and can therefore supply a complete Egg Case at the lowest possible price. For prices and other information, address The Mills, CAMPBELLFORD, ONT

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IVORY BAR
SOAP**

DAVIDSON & HAY**Wholesale Grocers,****36 Yonge Street,****TORONTO, ONT.****Seasonable Goods.**

Aylmer Canned Chicken, Turkey, Duck, Lunch Tongue, Pigs Feet, and Chicken Soup. Also "Clover Leaf" Lobsters and "Lynx" Salmon. Orders solicited.

Sloan & Crowther**WHOLESALE GROCERS,**

59, 61 and 63 Front St. E.,
TORONTO.

JAPAN NIBS.

These kinds are undoubtedly the best values to be obtained in low-priced Japans at present, although large in make, this is more than compensated for by their splendid cup quality. Samples on application. New season's Japans arriving this week.

H. P. ECKARDT AND CO**Wholesale Grocers,****3 FRONT ST. EAST, TORONTO.****Thos. KINNEAR & Co****Wholesale Grocers and Importers of**

TEAS,
SUGARS,
COFFEES,

AGENTS FOR

Cherry's Irish Mustard, X.D.S.F.

This is superior to any other grade in the market. Try it.

47 Front St. E., - TORONTO.**WARREN BROS. & BOOMER,****IMPORTERS**

AND

WHOLESALE GROCERS,**35 and 37 Front St. East,****TORONTO, ONT.**

SUGARS, COFFEES AND TEAS,
SPECIALTIES.

SMITH & KEIGHLEY**WHOLESALE GROCERS**

AND IMPORTERS OF

Mediterranean Fruits.

JUST ARRIVED :

First Consignment**New Season's Japan Tea.****9 Front St. E., Toronto****EDWARD****ADAMS & CO.**

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Tobaccos, Wines and Spirits
95 & 97 Dundas St., London, Ont.

THE "MONSOON" BRAND

—OF—

PURE INDIAN TEA

Is the brand to handle if you want to satisfy your customers with a fragrant and delicious tea.

Grown on the gardens of

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BALFOUR & CO.,**IMPORTERS OF TEAS**

AND

Wholesale Grocers**HAMILTON.****J. W. Lang & Co.****Wholesale Grocers,**
TORONTO.**E. LAZENBY'S**

Celebrated

Pickles

—AND—

Sauces.

A Supply of
these Fine
English

Goods

now in store

33 Front St. East.**PERKINS, INCE & Co.,****41 and 43 Front St., Toronto.****IMPORTERS.**

Just to hand :

NEW JAPANS

Our first shipment of new season's garden picked Japan Teas arrived this week.

Send for samples and quotations.

J. F. EBY.**HUGH BLAIN****WRITE TO US**

FOR CATALOGUES,
POSTAL CARDS,
ORDER SHEETS,
ENVELOPES,
AND

SAMPLES OF NEW JAPAN TEAS.**EBY, BLAIN & Co.,****Wholesale Grocers,****FRONT AND
SCOTT STS.****TORONTO.**



A PARTING WORD.

JUNE 10, 1891.

MY DEAR "GROSSIER,"

Many thanks for your polite, gentlemanly and courteous letter in last week's GROCER. Your excessive modesty, which prevented you signing it, combined with the fact that this paper was primarily established for the discussion of business topics, and not personal qualities, however clever, learned and lofty they may appear, deters me from doing more than make this acknowledgment. With great admiration for your retiring disposition, I am very truly yours,

RICHARD A. DONALD.

Fishery Inspector And. Hughson seized 100 pounds of white and salmon fish at Frank Cousin's store in Orangeville on the ground that they were too small to be exposed for sale. The fish lay in a barrel on the sidewalk for several hours after being seized, and were rapidly decaying when the inspector permitted ice to be put upon them. Some of them were given away by the inspector, and now Cousins threatens to obtain satisfaction from the official from what he claims was an illegal seizure.

GURD'S

Ginger Ale is guaranteed Superior to all others. Orders promptly attended to.

TOWNSEND & STEPHENS,
Public Accountants, Auditors, Assignees.

Sherman E. Townsend. H. Seymour Stephens.

Traders' Bank Chambers, Yonge St.,
Cable Address: "Seymour." TORONTO.

J. A. Mathewson. S. J. Mathewson.
W. B. Mathewson. J. A. Mathewson, Jr.
Established 1834.

J. A. MATHEWSON & CO'Y,
IMPORTERS and WHOLESALE GROCERS.

Goods from First and Best Markets. Quality warranted. Full assortment. New Crop Teas shortly expected. Orders carefully and promptly attended to.

Have claimed, and do claim, freedom to buy and sell anywhere without interference or hindrance from any quarter. No commercial or personal slavery.

202 McGill St., MONTREAL.

REFRIGERATORS.

4 Grocers Refrigerators

FOR SALE CHEAP.

THOS. DAVIDSON & CO.,

11 Front St. W., Toronto.

Soap and water are cheap, but soil on goods is expensive.

Goods conveniently located save time, money and temper in showing.

A reputation for truthfulness is indispensable to permanent and satisfying success.

No young man can possibly have mistaken his calling who finds in it what the world wants done.



- ALL GROCERS -
SHOULD KEEP

Cleans,
Scours,
Scrubs,
Polishes,
Brightens.



You
Will
Find
It
Profitable.

WON'T WASH CLOTHES.

ARMITAGE & CO.,

22 Bay St.

Manufacturers, TORONTO, CANADA.

"THE GENUINE CHIMNEY"

A FULL LEAD

Glass Chimney.

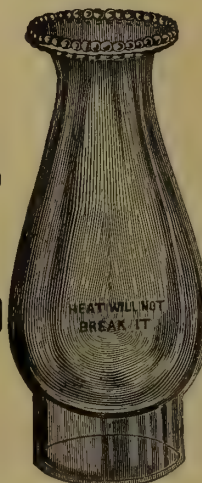
NICELY WRAPPED AND LABELLED

Write for Prices.

GOWANS, KENT & CO.,

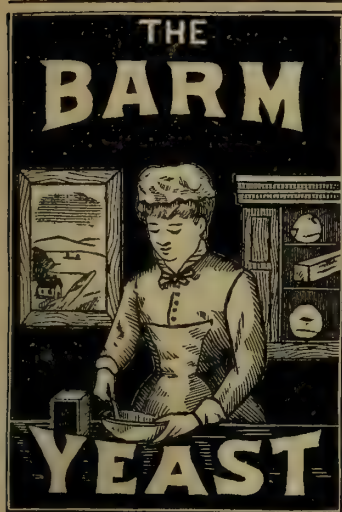
Crockery, Glass and Lamp Goods Dealers,

Toronto and Winnipeg.



Cannot be Beaten
for Design
or Workmanship.

Done up in
One-Half Gross Cases.



THREE GRAND POINTERS !!!

IT NEVER FAILS,
IS THE FASTEST WORKER,
And by all odds THE QUICKEST SELLER.

THE BARM YEAST MFG. CO.,

TELEPHONE 1920.

35 Wellington St. E., Toronto.



Brantford and Pelee Island. } J. S. HAMILTON & CO'Y,
BRANTFORD, ONT.
Sole Agents for Canada.

M. J. Woodward & Co.,
PRODUCERS OF CRUDE,

Manufacturers of
Illuminating Oils,
Lubricating Oils,
Paraffine Oils
and Wax, &c

PETROLIA, - ONTARIO.

EDWARDS, CATCHPOLE & CO'Y

MANUFACTURERS OF

French Blacking,
Stove Polish,
Writing Inks and Mucilage.

33 Wellington East, Toronto.

JACQUAND FRENCH BLACKING



PRICES

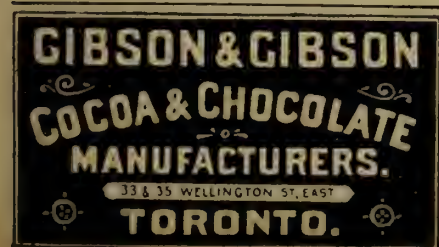
In cases of 6 gross
each, assorted if
necessary.

No.

2—\$2 00 per gross.
3— 3 00 "
4— 4 00 "
5— 6 00 "

5 per cent. discount
cash.

DAVID REA & CO., - 30 Hospital St.
MONTREAL.



ESTABLISHED 1841.

W. H. Schwartz and Sons,

Coffees,

Spices,

Mustard.

HALIFAX, N.S.

JOHN PETERS & CO.,

General Commission Merchants
and Brokers,

Halifax, N. S. and
Kingston, Jamaica, W.I.

Agents for The E. B. EDDY MFG CO.,
HULL, P. Q.

We are open to accept one or two more Agen-
cies of first-class houses, either at Halifax or
Kingston. We have a good connection and
splendid storage facilities.

References: The Merchants Bank of Halifax.
The E. B. Eddy Mfg Co., Hull, P.Q.
The Mercantile Agencies.

The Norton Manufacturing Co.,

E. P. Breckenridge, C. C. Warren,
Toledo, Pres. New York, Sec.-Treas.
Edwin Norton, W. C. Breckenridge,
Chicago, Vice-Pres. Resident-Manager.

MANUFACTURERS OF

TIN CANS

By Automatic Machinery.

FRUIT, PAINT, LARD, BAKING
POWDER, FISH AND LOBSTER
CANS.

Capacity, fifty thousand cans per day.

Sole Agents in Canada for Norton Brothers

"Solder Hemmed" Caps.

Inquiries and Correspondence Solicited.

HAMILTON, - ONT.

A. HAAZ & CO.,

Bonded Manufacturers of

Honey Dew, White Wine, Malt and Cider
VINEGARS.

74 Bagot Street, - Kingston, Ont.

DO
YOU
SELL

"Peerless" Washing Compound.
There is nothing equal to it. It
will pay you a handsome profit.
Your customers will like it. Address

Pure Gold Manufacturing Co.,
31 Front Street East, Toronto.

Todhunter, Mitchell & Co.

—DIRECT IMPORTERS OF—

HIGH GRADE COFFEES,

Old Government Java Arabian Mocha, Plantation Ceylon, Maracalbo
and Santos.

Grocers draw trade by selling their FAVORITE EXOELSIOR BLEND.

RELIABLE ROASTING BY PATENTED PROCESS.

:: TORONTO.

R. TEW & CO.,

Importers of
CROCKERY, GLASSWARE, CHINA, LAMP
GOODS, ETC.

10 FRONT ST. East,

(Adjoining Board of Trade Building.)

We invite inspection of our NEW decorated

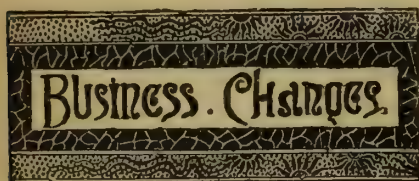
SEMI-PORCELAIN WARE

in TEA,

DINNER

and TOILET SETTS.

Best value in the Market.



SALES MADE OR PENDING.

The general stock in the estate of Munro & Bros., Parkhill, Ont., has been sold.

PARTNERSHIPS FORMED AND DISSOLVED.

Collins Bros., general merchants, Margaree, N.S., have dissolved.

FIRES.

R. D. Beals, general merchant, Nictaux Falls, N.S., is burnt out.

Nixon Bros., general merchants, Nictaux Falls, N.S., are burnt out.

The stock of R. E. Boyd & Co., brush manufacturers, Montreal, was damaged by fire and water.

REMOVALS AND DEATHS.

T. F. Sinclair, Port Haney, B.C., general merchant, has been succeeded by the Port Haney Brick, Tile, and Terra Cotta Co. (Ltd.)

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

T. O'Hare, grocer, Montreal, has assigned.

H. E. Oakes, general merchant, Weymouth, N.S., has assigned.

H. Chene, general merchant, Cheneville, Que., has been asked to assign.

H. B. Lafleur, general merchant, St. Adele, Que., has been asked to assign.

Snively & Crites, general merchants, Oil Springs, Ont., have assigned to C. B. Armstrong, London.

POINTS FOR CLERKS.

In regarding the present position of men who have been successful in their business or profession, we sometimes lose sight of the endeavor which has been put forth by them, and look only at the result. A well known business man who has risen to his present position as head of one of the leading houses in the country from the humble one of office boy gives his own experience, which is full of interest and valuable suggestion.

"I was office boy and I had to work; there was no such thing as 'getting on easy.' I worked on, putting the very best of

myself into my work. I didn't get much encouragement from my fellow-workers, especially those who were in advance of me, but from the very first I had the regard of my employer, and that was worth having and well worth working for. I don't like talking about myself, but I will tell you some things, in a general way, that I have learned that may be of value to the young men and boys who are soon going to work.

"The young man who subordinates himself to the trade he adopts, who really believes in the words 'business before pleasure,' and whose habits of economy result in not only living within his income, but, by reasonable sacrifices, laying up something each and every year, will soon find that the second hundred dollars is much more easily saved than was the first, and following that the second thousand easier than the first. Young men often err by accepting treats and favors, which they neither intend nor can afford to reciprocate. My father used to wind up his letters to me with these words: 'Remember, my son, the three things to be careful of—health, reputation, money, and in that order.' If young men in school, in college, in their trade apprenticeships, would, when in doubt over any matter, study these three things in deciding a point or policy, they would find them chart and compass by which to steer to the best results. The boys in the store whose watches are always on time at the dinner or closing hour are the ones who will not advance in the business. While those who are asking for more to do, instead of making apologies for work not finished, are those who find room at the top of the ladder, and do not complain of the crowd at the foot.

"May I give you my list of what I call golden maxims? They were given to me by my father and employer, and I have treasured them as watch words. In the first place I put my father's, 'Be careful of health, reputation and money.' To gain these, heed the following: Keep good company or none. Never be idle. If your hands cannot be usefully employed, attend to the cultivation of your mind. Always speak the truth. Make few promises. Live up to your engagements. Keep your secrets, if you have any. When you speak to a person look him in the face. Good company and good conversation are the very servitudes of virtue. Good character is above all things else. Your character cannot be essentially injured except by your own acts. If any one speaks evil of you, let your life be such that no one will believe him. Drink no kind of intoxicating liquors. Ever live, misfortunes excepted, within your income. When you retire to bed, think over what you have been doing during the day. Make no haste to be rich, if you would prosper. Small and speedy gains give competency with tranquility of mind. Never play at any game of chance. Avoid temptation through fear you may not with-

stand it. Earn money before you spend it. Never run in debt unless you see a way to get out of it again. Never borrow if you can possibly avoid it. Do not marry until you are able to support a wife. Never speak evil of any one. Be just before you are generous. Keep yourself innocent, if you would be happy. Save when you are young to spend when you are old. To these I would add, for young men who may care enough about the maxims to preserve them, read them over carefully once a week.

"Now, all these did not come to me at once, but they were the constant teaching of the two men to whom I owe much of my success—my father and my employer. Young men are often called upon to make slight sacrifices for their business. In order to make these complete and worthy, no one should know that they are sacrifices. I have had theatre tickets in my pocket, and wanted to go more than I could tell; then my employer would say: 'Can you come back for a while this evening? There are some foreign orders to be sent, and I would like them to be attended to at once.' The tickets would burn in my pockets and there would come a little feeling of disappointment, but I never let it get into my face or into my voice. 'Of course, I can come, sir!' And back I came as soon as my supper was over, the work was done and I had lost my pleasure, but I had gained a step in my business life. This has happened more than once, but never did I betray my own disappointment or show the least unwillingness to do the work that was laid out for me to do. I don't find many boys now-a-days who are willing to make even that sacrifice for their business advancement, and that is what I meant when I said in the beginning that young men are not willing to pay the price of success. I can tell them one thing from my present standpoint, and that is, that the gain to one's character, as well as to one's material prosperity, is well worth the price paid. One sees it afterward, if not in the beginning. One makes one's own future, luck or chance has nothing to do with it. Do you suppose that if I had been any less willing, or showed any less earnestness in endeavor, that I should be in the position toward the business that I am in to-day? Certainly not. I have not had extraordinary good luck, neither did fortune specially favor me. I've worked for what I have, and I've worked to keep it, as well as to get it. There's no secret to success. I've told you how mine came, and, as far as my observation goes, it seems to me that every man's comes in the same way.—American Grocer.

After ten days' illness, Mrs. Montgomery, the mother of Mr. M. R. P. Montgomery, manager in Eby, Blain & Co.'s, died last week at her home in Goderich.

In keeping with the spirit of enterprise and progress which has always marked the concern, the Thurber, Whyland Company of New York has agreed to close on Saturdays, during the months of June, July and August, at one o'clock.



Invalids, Dyspeptics
and the Debilitated
Will gain Strength, Nourishment,
Stimulus by taking
Johnston's Fluid Beef.
The Great Strength Giver.
An easily digested food.
A Powerful Invigorator.

W. G. A. LAMBE & CO.,
Late WILLIAMSON & LAMBE.

STORAGE

54 & 56 Wellington St. E., Toronto

BRUSHES AND BROOMS

We make a specialty of lines which can
be retailed at

15, 20, 25, and 30 Cents

For first-class trade, and which you can
depend upon being right.

Send in your order or call and see our
samples, and we will guarantee to fill it to
your satisfaction.

**Woodenware,
Baskets,**

And a full line of

Grocers' Sundries.

CHAS. BOECKH & SONS,
Toronto.

MANUFACTURERS.

Office and Sample Room 80 York St.

Factories, 158 to 168 Adelaide St. W.

MATCHES

A
T
C
H
E
S

1845

THE

1890

E. B. EDDY

MANUFACTURING COY'S

ARE THE BEST.

Long Established.

Unsurpassed.

FULL COUNT

Made well on Honor. Sell well on Merit.

FACTORIES AT HULL, CANADA

TULLOCH & CO.,

Manufacturers' Agents
and
Export Merchants,

85 Gracechurch St., London, Eng.,

Exporters of

Naval and Oilman's Stores, Linseed Oil,
Portland Cement, Building Materials,
Pig Iron and Metals.

N.B.—Correspondence invited from Canadian
firms interested in any of the above
lines

CONSIGNMENTS OF PRODUCE SOLICITED.

SAPOLIO Is a solid handsome cake of
SCOURING SOAP Which has no equal for all clean-
ing purposes except the laundry. It will clean
paint, make oil cloths bright and give the floors,
tables and shelves a new appearance. It will take
the grease off the dishes, and off the pots and pans.
It scours the knives, the wash basin, bath tub,
even the greasy kitchen sink. It brightens all
metals except silver or gold. If you have not sold
it yet, send your order at once to

EMIL POLIWKA & Co.

36 Front st., East, Toronto, Ont.

Dominion Agents.

ADAMS & SONS'
TUTTI-FRUTTI

CHEWING GUM.

The fastest seller the trade handles to-day

Other Staple Brands :

Bo-Kay, Sappota, Magic-Trick, etc., etc. See
our price list page 21.
Send to Adams & Sons, 23 Church St., Toronto,
Ont., for beautiful advertising matter.

GROCERS should try our two new
lines, **CHOCOLATE ICING**
and **CHOCOLATE PUDDING**, packed in two or
four dozen cases, either straight or assorted.

F. W. Schwartz, Halifax, N.S.

Agent for Maritime Provinces.

The Cowan Cocoa and Chocolate Co. L'd, Toronto.

TO THE TRADE

—IN—

Canned Goods.

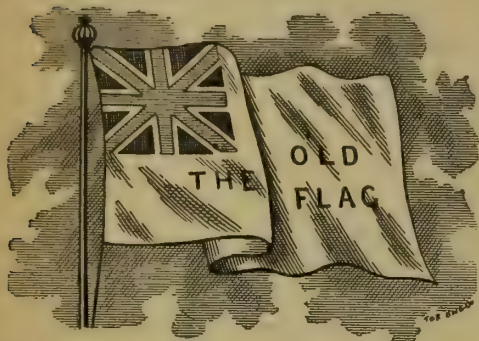
We are making all arrangements for this
season's pack—and enlarging our factory
considerably—Thanks for last season's trade
and soliciting this year's.

Faithfully yours,

D. W. DOUGLAS,
St. Johns, P.Q.

THE GLOBE TOBACCO WORKS COMPANY OF LONDON

LIMITED,



Have now placed on the market their new brand of smoking tobacco, "The Old Flag" a fine bright Virginia Flake cut tobacco. The best in the world.

Try it and judge for yourself.

THE CANADIAN GROCER PRICES CURRENT.

TORONTO, June 11, 1890.

This list is corrected every Thursday. The prices are solicited for publication, and are for such qualities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name; the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.

Dunn's No. 1, in tins	Per doz	2 00
" 2, in tins	"	75
Cook's Gem, in 1 lb pkgs	"	\$1 75
" 7 oz	"	85
" 2 oz	"	40
" 5 lb tins	"	65
" bulk, per lb	"	12
Empire, 5 dozen 4 oz cks	Per doz	\$0 75
" 4 " 8 "	"	1 15
" 2 " 16 "	"	2 00
" 1/2 " 5 lb cans	"	9 00
" bulk, per lb	"	15

COOK'S FRIEND.

(In Paper Packages.) Per doz	
Size 1, in 2 and 4 doz boxes	\$2 40
" 10, in 4 doz boxes	2 10
" 2, in 6 "	80
" 12, in 6 "	70
" 3, in 4 "	45
Pound tins, 3 oz in case	3 00
12 oz tins, 3 oz in case	2 40
5 oz tins, 4 "	1 10
5 lb tins, 1/2 "	14 00
Ocean Wave, 1/2 lb, 4 doz cases	75
" 1/2 lb, 4 "	1 30
" No. 1, 2 "	1 90
" 1 lb, 2 "	2 20
" 5 lb, 1/2 "	9 60

BISCUITS.

Arrowroot	Per lb	\$0 11 1/2
Abernethy	"	9
Ginger Nuts	"	11 1/2
New York Fruit	"	15
People's Mixed	"	11
Pilot Family	"	6
Snowflake	"	11 1/2
Niagara	"	15
Soda	"	6 1/2
" 3 lb	"	21
Sultana	"	11 1/2
Oyster crackers	"	7
Milk biscuit	"	9 1/2

Butter crackers	6 1/2
Tea	11 1/2
Wine	9
Wine, sweet	9

BLACKING.

Day & Martin's, pints, per doz	\$3 20
" " 1/2 " "	2 10
" " 1/4 " "	1 10
Spanish, No. 3	4 50
" " 10	9 00

EDWARDS, CATCHPOLE & CO'S	
No. 1	per gross 9 00
No. 2	do 4 50
No. 3	do 3 60

JACQUAND FRENCH BLACKING.	
No 2	per gross 2 00
No 3	" 3 00
No 4	" 4 00
No 5	" 6 00

BLACK LEAD.

Reckitt's Black Lead, per box	1 15
Each box contains either 1 gro., 1 oz.; 1/2 gro., 2 oz., or 1/4 gro., 4 oz.	

TELLIER, ROTHWELL & CO'S.	
Royal Black Lead, per gross	\$1 80

F. F. DALLEY & CO.

Silver Star Stove Paste	Per gross.	9 00
Packed in fancy wood boxes, each box contains 3 doz.		

EDWARDS, CATCHPOLE & CO'S	
Crown Polish, No. 1, per gross	9 00
" No. 2,	4 80

BLUE.

Reckitt's Pure Blue, per gross	2 10
TELLIER, ROTHWELL & CO'S.	
Parisian Square Blue, per lb.	13 to 14c

BROOMS.

Carpet	4 strings	2 90
X Parlor	2	2 65
Louise	3	2 65
1 Gem	3	3 25
"	3	2 65
3	2	2 20
4	2	1 95
O Hurl	4	2 65
"	3	2 35
"	3	2 05
"	3	1 70
OK	2	1 35
Hvy Mill	4	3 70

CORN BROOMS.

CHAS. BOECKH & SONS, per doz	
X Carpet, 4 strings, net	\$3 20
" 4	2 90
" 3	2 65
XXX Hurl	2 60
1X	2 40
2X Parlor	2 25
" 3	1 95
" 4	1 70
" 5	1 30

Girls	2	"	"	1 50
Railway	4	"	"	3 00
Ship	4	"	"	4 00
2 Cable	2	wire bands, net	.....	3 00
3 "	3	"	"	4 00
1 Hearth	2	strings, net	.....	1 75
2 "	2	"	"	1 50
3 "	1	"	"	1 20
4 "	1	"	"	1 00

CANNED GOODS.

Per doz	
Apples, 3's	\$1 15 \$1 20
" 4's	3 10 3 25
" 6's	2 00 2 10
Blackberries, 2's	1 25 1 40
Blueberries, 2's	0 95 1 10
Beans, 2's	1 10 1 25
Corn, 2's	1 30 2 10
" Special Brands	1 30 2 10
Cherries, red pitted, 2's	2 25 2 40
Peas, 2's	1 40 1 50
Pears, Bartlett, 2's	2 00 2 25
" Sugar, 2's	1 70
Pineapple, Baltimore	2 40 2 50
" Bahama	2 90 3 00
Peaches, 2's	2 40 2 50
" 3's	3 50 3 60
" Pie, 3's	1 60 1 65
Plums, Gr Gages, 2's	2 00 2 10
" Lombard	2 00 2 10
" Damson Blue	1 90 2 00
Pumpkins, 3's	1 00 1 10
" 6's	3 00 3 25
Raspberries, 2's	2 45 2 50
Strawberries, choice 2's	2 40 2 50
Succotash, 2's	1 50 1 65
Tomatoes, 3's	1 50 1 55
Finnan haddies	1 50
Lobster, Clover Leaf	2 75
" Crown	2 50
Mackerel	1 15 1 25
Salmon, 1's	1 40 1 55
" white	1 10 1 25
Sardines Albert, 1/4's tins	10 1/2 11 1/2
" 1/2's	15, 18
" Martiny, 1/4's	10 10 1/2
" 1/2's	18, 19
Other brands, 9 1/2, 11, 16, 19	
P & C, 1/4's tins	23, 25
" 1/2's	33, 36
Amer, 1/4's	6 1/2, 8
" 1/2's	9, 11

JAMS AND JELLIES.

Jams.	
Gooseberry	1 lb white pots, 4 doz.
Strawberry	assorted, per doz \$2.35
Black Currant	
Red Currant	
Green Gage	
Apricot	
Raspberry	
Damson	
Plum	
Red Currant and Raspberry	

Jellies. Red Currant, 1 lb. white	\$2.75
Black Currant, 1 lb. white	2.75
DELHI CANNING CO.	
Jams assorted, 1's	2 35
Jellies, 1's	2 25

CANNED MEATS.

CLARK'S	
Comp. Corn Beef 1 lb cans	\$1 60
" 2 "	2 65
" 4 "	5 00
" 6 "	7 75
" 14 "	18 60
Minced Collops, 2 lb cans	2 60
Roast Beef	1 60
" 2 "	3 15
" 4 "	5 85
" 2 "	7 00
Par Ox Tongue, 2 1/2 "	\$7 25
Ox Tongue	7 50
Lunch Tongue	3 00
" 2 "	5 25
English Brawn	2 60
Camb. Sausage	2 50
" 2 "	4 00
Soups, assorted	1 35
" 2 "	2 25
Soups & Bouilli	1 80
" 6 "	4 50
Potted Chicken, Turkey, or Game, 6 oz cans	1 50
Potted Ham, Tongue or Beef, 6 oz cans	1 35
Devilled Tongue or Ham, 1/4 lb cans	1 35
Devilled Chicken or Turkey, 1/4 lb cans	2 25
Sandwich Ham or Tongue, 1/4 lb cans	1 50
Ham, Chicken and Tongue, 1/4 lb cans	1 50

MINCE MEAT.

BRYANT, GIBSON & CO'S—TORONTO.	
Mince Meat, 1/2 gal glass jars	\$9 50
Ditto, 25 and 40 lb pails, per lb.	12 1/2c
J. H. WETHEY'S—ST. CATHARINES.	
Condensed, per gross, net	\$13 50

CHEWING GUM.

ADAMS & SONS.	
To Retailers.	
Tutti Frutti, 36 5c bars	\$1 30
Bo-Kay (new)	150 pieces 1 00
Sappota	150 " 1 00
Magic Trick	115 " 0 85
Black Jack	115 " 0 85
Red Rose	115 " 0 85
Sweet Fern	230 " 0 85
Adams' N.Y. Gum	200 " 0 50
Caramel Tolu	72 " 0 40
New Fruit Asst.	115 " new 0 75
Fuzzle Gum	115 " 0 75
Colah	115 " 0 75

NOW

is the time to advertise in and subscribe for THE CANADIAN GROCER. You receive better value for your money than in any other journal in the Dominion.

Prices Current, Continued—

CHOCOLATES & COCOAS.

TODHUNTER, MITCHELL & CO'S.

Chocolate—	Per lb.
French, 1/4's, 6 and 12 lbs.	0 30
Caracas, 1/4's, 6 and 12 lbs.	0 35
Premium, 1/4's, 6 and 12 lbs.	0 30
Sante, 1/4's, 6 and 12 lbs.	0 26
Diamond, 1/4's, 6 and 12 lbs.	0 24
Sticks, gross boxes, each.	1 00
Cocoa, Homopate's, 1/4's, 8 & 14 lbs	30
" Pearl	25
" London Pearl	12 & 18
" Rock	30
" Bulk, in bxs.	18

JOHN P. MOTT & CO'S

R. S. McIndoe, Agent, Toronto.)

Mott's Broma.	per lb \$0 30
Mott's Prepared Cocoa.	28
Mott's Homopate's Cocoa (1/4's)	32
Mott's Breakfast Cocoa.	40
Mott's Breakf. Cocoa (in tins)	45
Mott's No. 1 Chocolate.	30
Mott's Breakfast Chocolate.	28
Mott's Caracas Chocolate.	40
Mott's Diamond Chocolate.	22
Mott's French-Can. Chocolate	20
Mott's Navy or Cooking Choc.	26
Mott's Cocoa Nibs.	30
Mott's Cocoa Shells.	5
Mott's Vanilla Chocolate stick 22 & 24	
Mott's Pure Confec Chocolate 22 & 38	
Mott's Sweet Confec. Choc. 21c-30	

COWAN COCOA AND CHOCOLATE CO.

Cocoas—	
Hygienic, 1, 1/2, 1 lb. boxes	70, 75
Iceland Moss 1/2 lb in 12 lb boxes	35
Soluble (bulk) 15 & 30 lb bxs.	18, 20
Soluble (tins) 6 lb and 12 lb.	20
Cocoa Nibs, any quantity	30, 35
Cocoa Shells, any quantity.	05
Cocoa Essence.	per doz 1 40

Chocolates—

Mexican, 1/4, 1/2 in 10 lb bxs	30
Queen's Dessert,	40
Vanilla	35
Sweet Caracas	32
Chocolate Powder, 15, 30 lb bxs	25
Chocolate Sticks, per gross.	00
Pure Caracas (plain) 1/4, 1/2 lbs	40
Royal Navy (sweet)	30
Confectioners', in 10 lb cakes	30
Chocolate Creams, in 3 lb bxs	30
Chocolate Parisien, in 6 lb bxs	30

WALTER, BAKER & CO'S.

Chocolate—

Pre'm No. 1, bxs. 12 & 25 lbs each	35
Baker's Vanilla in bxs 12 lbs each	48
Caracas Sweet bxs 6 lbs each, 12 bxs in case.	31
Eagle, sweet & spiced, bxs 12 lbs each	30
Vanilla Tablets, 416 in box, 24 bxs in case, per box.	3 50
Spanish Tablets, 100 in box, 12 bxs in case.	2 87
German Sweet Chocolate—	
Grocers' Style, in cases 12 boxes, 12 lbs each	23
Grocers' Style, in cases 24 boxes, 6 lbs each	23
48 Fingers to the lb., in cases 12 bxs 12 lbs each.	23
48 Fingers to the lb., in cases 24 bxs 6 lbs each	23
Cocoa—	
Pure Prepared boxes, 12 lbs each	36
Cracked, boxes, 20 lbs each, 1 lb and assorted papers.	28

Cracked, in bxs, 12 lbs., each, 1/2 lb. papers	28
Cracked, in bags, 6, 10 & 25 lbs each	28
Cocoa and shells, 12s and 25s.	25
Breakfast Cocoa—	
In bxs, 6 & 12 lbs., each, 1/2 lb. tins	40
In boxes, 12 lbs., each, 1 lb. tins, decorated canisters.	43
Broma—	
In boxes, 12 lbs., each, 1/2 lb. tins.	37



GIBSON & GIBSON'S

Sydney Gibson's Cocoa, 1/4's	per lb 0 30
Dr. Clark's Cocoa, 1/4's and 1/2's, tins	0 45
Soluble Cocoa bulk in boxes	0 18
Prepared do	0 22
Sydney Gibson's Chocolate, 1/4's	
and 1/2's	0 30
Gibson's Rock do 1/4's	0 30
Dr. Clarke's do 1/4's	0 30
Confectioners' Pure Chocolate	
10 lb. blocks	0 30
Vanilla choc. sticks, per gross.	1 00

Gibson's Icina, 1/4's, 4 doz. in case.	1 35
Gibson's Icina, 1 lb 2 "	2 30

COFFEE.

GREEN

Mocha.	c. per lb. 32, 35
Old Government Java.	30, 33
Rio.	21, 22 1/2
Plantation Ceylon.	29, 31
Porto Rico.	24, 28
Guatemala.	24, 26
Jamaica.	22, 23
Maracaibo.	24, 26

WHOLE ROASTED OR PURE GROUND.

ELLIS & KEIGHLEY'S.

Java.	c. per lb 33, 34
Java and Mocha.	34, 36
Plantation Ceylon.	35
Arabian Mocha.	37
Santos.	28, 28
English Breakfast.	16, 24
Royal Dandelion in 1 lb tins.	26

TODHUNTER, MITCHELL & CO'S

Excelsior Blend.	33
Our Own	31
Laguayra	29
Mocha and Java.	32, 33
Java, Standard.	33
Old Government	30, 32
Arabian Mocha.	36
Santos	28

J. W. COWAN & CO.

Standard Java in sealed tins, 25 and 50 lbs.	30
Standard Imperial in sealed tins, 25 and 50 lbs.	32
Standard Blend in sealed tins, 25 and 50 lbs.	33
Ground, in tins, 5, 10, 15 and 25 lbs.	20, 30
Say's Parisien, in 1/2 and 1 lb tins	30

EXTRACTS.

Dailey's Fine Gold, No. 8, per doz.	\$0 75
" " " 1, 1 1/2 oz.	1 25
" " " 2, 2 oz.	1 75
" " " 3, 3 oz.	2 00

FLOUR AND MEAL.

Flour, Manitoba Patent.	per bbl. 6 25 6 40
Ontario patents.	5 00 5 50
Straight Roller	4 75 4 85
Extra.	4 40 4 60
Low grades	2 50 4 25
Strong bakers'	5 90 6 10
Oatmeal, standard, bbls	5 60
granulated,	5 75
rolled	5 75
Rolled Oats	5 75
Bran, per ton.	13 00 14 00
Shorts	16 00
Cornmeal	4 00 4 40

FLUID BEEF.

JOHNSTON'S, MONTREAL.

Cases, No. 1, 2 oz tins.	per doz. \$2 75 \$3 00
No. 2, 4 oz tins.	4 50 5 00
No. 3, 8 oz tins.	8 00 8 75
No. 4, 1 lb tins.	12 60 14 25
No. 5, 2 lb tins.	25 00 27 00

FRUITS.

FOREIGN. c. per lb.

Currants, Provincial, bbls.	6 1/2, 6 3/4
" " cases	6 3/4, 6 1/2
Filiatras, bbls.	6 1/2, 6 3/4
" " bbls.	6 3/4, 6 1/2
" " cases	6 1/2, 6 3/4
Patras, bbls.	6 3/4, 7
" " bbls.	7, 7 1/2
" " cases.	7 1/2, 7 3/4
Vostizzas, cases.	7 1/2, 8 1/2
" " cases	7 3/4, 8
5-crown Excelsior (cases)	9 1/2, 9 3/4
" " cases	9 3/4, 9 1/2

Dates, Persian, boxes,	5 1/2 6
Figs, Elemes, 14 oz., per box	10 12
" 10 lb boxes	12 13
" 20 lb "	15 16
" Seven-Crown	18
Prunes, Bosnia, bags	7 1/2 8
" cases, new	8 1/2 10 1/2
Raisins, Valencia, off stalk,	5 1/2 6
Selected	7 1/2 8
Layers	8 1/2 9
Raisins, Sultanias	16, 18
" Eleme	7 1/2 8

Malaga:	
London layers	2 70 3 00
Loose muscatels	2 35 2 75
Imperial cabinets	3 25 3 50
" qrs. flat.	1 00
Connoisseur clusters	4 00 4 25
Extra dessert	4 75 5 00
" qrs.	1 50
Royal clusters	6 00 6 50
Fancy Vega cartoons	2 75
Black baskets	4 00 4 25
" qrs	1 30 1 35
Blue	4 75 5 00
" qrs	1 50 1 60
Fine Dehesas	7 00 7 25
" qrs	2 00 2 25
Lemons, Malaga	
" Palermos	4 75 5 00
" Messina	5 00 5 50
Oranges, Floridas	4 50
" Messinas	4 00
" Valencias	6 00
" River seedlings.	4 25

DOMESTIC.

Apples, Dried, per lb.	0 07 1/2 0 08 1/2
do Evaporated.	0 12 0 13 1/2

GLASSWARE.

TAYLOR, SCOTT & CO.

Lamp Chimneys, O.	c. per doz 32
" " A.	35
" " B.	45

GRAIN.

Wheat, Fall, No. 2.	1 12
" Red Winter, No. 2	1 12 1 14
" Spring, No. 2.	1 04 1 06
" Man Hard, No. 1.	
" No. 2.	1 16
Oats, No. 2, per 34 lbs.	46 48
Barley, No. 2, per 48 lbs.	55 59
" No. 3, extra.	55 56
" No. 3.	53 54
Rye.	80 81
Peas.	75 76
Corn.	73 74

HAY & STRAW.

Hay, Pressed, "on track	10 00 11 00
Straw Pressed, "	5 00 7 00

LARD.

"FAIRBANK'S" REFINED COMPOUND.

In Butter Tubs.	0 08 1/2
Fancy	0 09
3-hoop pails	0 09 0 09 1/2
60 lb. cases of 3 lb., 5 lb., and 10 lb. tins, per lb	0 10

MUSTARD.

ELLIS & KEIGHLEY'S.

Durham, Fine, in 1/2 and 1 lb tins	25
" Fine, in 1 lb jars.	22
" Fine, in 4 lb jars.	70
" Ex. Sup., in bulk, per lb.	30
" Superior, in bulk, per lb	20
" Fine,	15

COLMAN'S AND KEEN'S

In 4 lb jars.	75
In 1 lb jars.	25
D. S. F., in tins, per lb	41
" in 1/2 lb tins.	42
" in 1/4 lb tins, per lb.	44
D. F. in 1/2 lb tins, per lb	26
" "	28

NUTS.

Almonds, Ivica	per lb. 14 15
" Tarragona	16 17
" Formigetta	
Almonds, Shelled Valencias	35, 37
" Jordon.	45, 55
Brazil	12 13
Cocoanuts.	6 50
Filberts, Sicily.	11
Filberts, Oblong	11 11 1/2
Peanuts, roasted	12, 13
" green	9 10
Walnuts, Grenoble	17 18
" Bordeaux	12, 13
" Naples, cases	
" Marbots.	13 1/2
" Chilis	12 13

PICKLES & SAUCES.

BRYANT, GIBSON & CO'S. TORONTO

PICKLES.	
John Bull, mixed, in bulk	\$0 60
" Chow Pic'le, in b'k	65
" Mixed & Chow-Chow pts	2 15
" Mixed & Chow-Chow qts	3 25
" " 16 g.	1 90
Horse Radish, bottles, per doz	2 25

Toronto Biscuit and Confectionery Co's

SODAS

Are giving unusual satisfaction.

Ask for the Yellow

Boxes with Red Label, and take no other. Send for Price List to 7 FRONT ST. E., TORONTO.



Prices current, continued—

SAUCES.

John Bull, kegs, per gal.....	1 25
" 1/2 pt. bottles, per doz.....	
" 1/2 pt. bottles, per doz.....	
(according to quantity) 90c to 1 00	
Devonshire Relish, kegs, p. gal.....	1 75
" 1/2 pt. bottles, per doz.....	1 25
Niagara Tomato, kegs, per gal.....	1 25
" Reputed pints.....	1 25
Terry's Candied Peels.....	0. per peels
Lemon, 7 lb boxes.....	16
Orange, ".....	18
Citron ".....	30

Cross & Blackwell's.....	
Pickles, all kinds, pints, per doz.....	3 25
LEA & PERRIN'S.....	per doz.
Worcester Sauce, 1/2 pts.....	\$3 60 \$3 75
" pints.....	6 25 6 50

LAZENBY & SONS.

Pickles, all kinds, pints.....	3 25
" quarts.....	6 00
Harvey Sauce—genuine—hlf. pts.....	3 25
Mushroom Catsup.....	2 25
Anchovy Sauce.....	3 25

PRODUCE.

DAIRY.	Per lb
Butter, creamery, rolls.....	\$0 22 \$0 23
" tub.....	
" dairy, tubs, choice.....	0 14
" medium.....	0 12 0 13
" low grades to com.....	0 05 0 10
Butter, pound rolls.....	0 15 0 17
" large rolls.....	0 10 0 13
" store crocks.....	0 12 1/2 0 14
Cheese.....	0 10

COUNTRY

Eggs, fresh, per doz.....	0 12 1/2
" limed.....	
Beans.....	1 50 1 80
Onions, per bbl.....	2 00 2 25
Potatoes, per bag on tr'k.....	1 05 1 15
Hops, 1889 crop.....	0 15 0 18
" 1890.....	0 35 0 38
Honey, extracted.....	0 08 0 10
" section.....	0 14 0 16

PROVISIONS.

Bacon, long clear, p. lb. 0 07 1/2.....	0 08 1/2
Pork, mess, p. bbl.....	15 50 17 00
Hams, smoked, per lb.....	0 11 0 11 1/2
" pickled.....	

Bellies.....	0 10 1/2 0 11
Rolls.....	0 08 1/2 0 09
Backs.....	0 10 1/2 0 10 1/2
Lard, Canadian, per lb.....	0 09 1/2 0 09 1/2
Hogs.....	6 25 6 50
Tallow, refined, per lb.....	0 05 0 05 1/2
" rough.....	0 02

RICE, ETC.

Rice, Aracan.....	3 1/2 4c
" Patna.....	4 1/2 5c
" Japan.....	5 5c
" extra Burmah.....	3 1/2 4c
Grand Duke.....	6 1/2 7 1/2
Sago.....	4 1/2 5c
Tapioca.....	5 1/2 6c

SPICES.

GROUND.

Pepper, black, pure.....	\$0 20 \$0 23
" fine to superior.....	12 18
" white, pure.....	32 35
" fine to choice.....	25 30
Ginger, Jamaica, pure.....	25 27
" African.....	18
Cassia, fine to pure.....	18 25
Cloves.....	25 40
Allspice, choice to pure.....	12 15
Cayenne, ".....	30 35
Nutmegs, ".....	75 1 20
Mace, ".....	1 00 1 25
Mixed Spice, choice to pure.....	30 35
Cream of Tartar, fine to pure.....	25 37

STARCH.

EDWARD & BURGH STARCH MFG. CO.	
MONTREAL.	
BRITISH AMERICA STARCH CO	
BRANTFORD.	

No. 1 Laundry, 4 lb cartons.....	5 1/2c
Canada Laundry.....	4 1/2
Silver Gloss, crates.....	6 1/2
Lily White, crates.....	6 1/2
Silver Gloss, 1 lb chromos.....	6 1/2
Lily White, 1 lb chromos.....	6 1/2
Satin, Starch 1 lb chromos.....	7 1/2
Brantford Gloss, 1 lb chromos.....	7 1/2
No 1 Laundry, barrels & halves.....	4 1/2
No 1 Prepared Corn.....	7 1/2
Canada Corn.....	6 1/2
Challenge Corn.....	6 1/2
Rice Starch, 1 lb.....	9
Cube, 1 lb.....	7 1/2

KINGSFORD'S OSWEGO STARCH.	
Pure Starch—	
40-lb boxes, 1, 2, and 4 lb. pack'g's.....	8
36-lb boxes, 3 lb. packages.....	8

12-lb ".....	8 1/2
38 to 45-lb boxes.....	8
Silver Gloss Starch.....	
40-lb " 1, 2 and 4 lb packages.....	9
40-lb " 1/2 lb package.....	9 1/2
40-lb " assorted 1/2 and 1 lbs.....	10
6-lb " sliding covers.....	9 1/2
38 to 45 lb boxes.....	9
Oswego Corn Starch—for Puddings, Custards, etc.—	
40 lb boxes, 1 lb packages.....	8 1/2
20 ".....	8 1/2

SUGAR.

Granulated, 15 bbls or over.....	6 1/2
" less than 15 bbls.....	7
Paris Lump, bbls.....	7 1/2
" less than a bbl.....	7 1/2
Extra Ground, bbls.....	8
" less than a bbl.....	8 1/2
Powdered, bbls.....	7
" less than a bbl.....	7 1/2
Extra bright refined.....	6 1/2
Bright Yellow.....	5 1/2
Medium.....	5 1/2
Brown.....	5.00 5.20
Raw Jamaica, in bags.....	

SYRUPS AND MOLASSES.

SYRUPS.	Per lb.
Redpath's "D".....	1 55 1 60
Redpath's "B".....	3 1/2
" "VB".....	3 1/2
" Extra V.B.....	3 1/2
" Ex. Sup.....	4 1/2
" XXX Sup.....	4 1/2
Corn Syrup.....	4 1/2

MOLASSES.

Trinidad, in puncheons.....	38, 40c
" bbls.....	40, 42
" 1/2 bbls.....	42, 44
New Orleans, in bbls.....	48, 65
Porto Rico, hdds.....	38, 45
" barrels.....	42, 47
" 1/2 barrels.....	44, 49

TEAS.

GREENS.

Gunpowder—	Per lb
Cases, extra firsts.....	42, 50c
Half chests, ordinary firsts.....	22, 38
Cases, sifted, extra firsts.....	42, 50
Cases, small leaf, firsts.....	35, 40

Young Hyson—Moyunes	
Half chests, ordinary firsts.....	22, 38
" seconds.....	20, 22
" common.....	18, 20
PING SUEYS.	
Half chests, firsts.....	28, 32
" seconds.....	20, 22
Half Boxes, firsts.....	28, 32
" seconds.....	20, 22

JAPAN.

Half Chests—	
Choicest.....	38, 40
Choice.....	32, 36
Finest.....	28, 30
Fine.....	25, 27
Good medium.....	22, 24
Medium.....	19, 20
Good common.....	18, 19
Common.....	16, 17
Nagasaki, 1/2 chests Pekoe.....	20, 22
" Oolong.....	17, 18
" Gunpowder.....	18, 20
" Siftings.....	8, 12 1/2

CONGOUS.

Half chests, Kaisow, Moning.....	52, 55
Caddies and half chests.....	15, 50
Cadies, Pakling and new makes.....	18, 50
SCENTED ORANGE PEKOE	
Boxes, Foochow and Canton.....	28, 60
COOLONG.	
Half chests Formosa.....	34, 50
Caddies.....	36 55

ASSAMS.

Chests and half-chests Pekoe.....	27 40
No. 1 Finest Assam Pekoe.....	40
2 Assam Broken Pekoe.....	35
3 Assam Pekoe Souchong.....	25

TOBACCO AND CIGARS.

British Consols, 4's; bright twist,	
5's; Twin Gold Bar, 8's.....	62c
Ingots, rough and ready, 7's.....	59
Laurel, 3's.....	52
Brier, 7's.....	50
Index, 7's.....	45
Honeysuckle, 7's.....	53
Napoleon, 8's.....	49
Royal Arms, 12's.....	50
Victoria, 12's.....	48
Brunette and Lovely, 12's.....	45 1/2
Prince of Wales, in caddies.....	46 1/2
" in 75 lb boxes.....	46
Bright Smoking Plug Myrtle, T & B, 3's.....	55
Lily, 7's.....	48
Diamond Solace, 12's.....	45
Myrtle Cut Smoking, 1 lb tins.....	65
1 lb pg, 6 lb boxes.....	65
oz pg, 5 lb boxes.....	65



KINGSFORD'S OSWEGO STARCH

PURE AND SILVER GLOSS CORN STARCH
FOR THE LAUNDRY! FOR THE TABLE
THE STANDARD OF EXCELLENCE ABSOLUTELY PURE

FOR SALE BY ALL LEADING JOBBERS IN CANADA

T. KINGSFORD & SON.

OSWEGO, N.Y.

KNOX, MORGAN & CO.,

Wholesale Dry Goods Importers,

HAMILTON, - - - ONTARIO.

FLANNELETTES.

We can offer you a drive in these SEASONABLE GOODS, having cleared 1,500 pieces of DESIRABLE COLOURINGS.

Price 7 3-4c. usual terms.

Samples on Application.

General Stock fully assorted.

Prices current, continued—

GLOBE TOBACCO COMPANY. CUT SMOKING TOBACCO.	
The Old Flag, 1/2 lb. in 5 lb. boxes.	55c
" " " 1 lb. Fancy Tins.	66c
" " " 1 lb. " "	36c
Gold Flake, 1-5, 6 lb boxes.	65c
" " " 1-10, 5 " "	65c
" " " 1 " fancy tins.	75c
" " " 1 " " "	65c
" " " 1 " glass jars.	72c
Hand Made, 1-5, 6 lb boxes.	60c
" " " 1 " " "	63c
" " " 1 " fancy tins.	63c
" " " 1 " " "	35c
" " " 1 glass jars.	70c
GRANULATED SMOKING TOBACCO.	
Uncle Tom, 1-5, 6 lb boxes.	40c
" " " 1-10, 6 lb " "	40c
LONG CUT SMOKING TOBACCO.	
Wig Wag, 1/2, 6 lb boxes.	36c
" " " 1-5, 6 lb " "	36c
" " " 1-10, 6 lb " "	40c
FINE CUT CHEWING TOBACCO.	
Golden Thread, 5 & 10 lb pails.	90c
Globe, " " " "	85c
Victoria, " " " "	70c
High Court, " " " "	65c
Jersey Lilly, " " " "	60c
Golden Thread, 1-16 " Foil in 1/2 gro.	9 00
boxes, per gross.	6 00
Solace " 1-16 " Foil in 1/2 gro.	6 00
boxes, per gross.	6 00
CIGARS—S. DAVIS & SONS, Montreal.	
Sizes. Per M	
Madre E' Hijo, Lord Landsdowne	\$60 00
" " Panetelas	60 00
" " Bouquet	60 00
" " Perfectos	85 00
" " Longfellow	85 00
" " Reina Victoria	80 00
" " Pins	55 00
El Padre, Reina Victoria	55 00
" " Reina Vict., Especial	50 00
" " Conchas de Regalia	50 00
" " Bouquet	55 00
" " Pins	50 00
" " Longfellow	80 00
" " Perfectos	80 00
Mungo, Nine	35 00
Cable, Conchas.	30 00
Queens	29 00
Cigarettes, all Tobacco—	
Cable	7 00
El Padre	11 00
Mauricio	15 00
DOMINION CUT TOBACCO WORKS, MONTREAL.	
CIGARETTES. Per lb	
Athlete.	\$7 50
Furitan	6 25
Sultana	5 75
Derby	4 00
B. C. No. 1	4 00
Sweet Sixteen	3 50
CUT TOBACCOES. per lb	
Puritan, 1/2 lb pkg, 5 lb boxes.	65
Old Chum, 1/2 lb pkg 5 lb box.	65
Old Virgin, 1-10 lb pkg, 10 lb boxes	57
Gold Block, 1/2 lb pkg, 5 lb boxes	65
CIGARETTE TOBACCO.	
B. C. N. 1, 1-10, 5 lb boxes	78
Puritan, 1-10, 5 lb boxes.	80
Athlete, per lb.	1 10
SOAP.	
Ivory Bar, 1 lb bars.	5 1/2
Do. 2, 6-16 and 3 lb bars	5
Primrose, 1/2 lb bars, wax W	4 1/2
" " " "	4 1/2
John A. cake, wax W. per doz	42
Mayflower, cake,	42

Gem, 3 lb bars per lb.	3 1/2
" 13 oz. 1 and 2 lb. bars	3 1/2
Queen's Laundry, per bar.	5 1/2
Pride of Kitchen, per box.	2 75
Sapolio, 1/2 gross boxes	3 25
" per gross, net cash	12 00

TOILET SOAP.

TAYLOR, SCOTT & CO.

per doz.	
Baby's Own, 1/2 doz boxes	\$1 25
Our Boys, 1/2 " "	1 25
Sea Foam, 1/2 " "	75
London Bouquet, 1/2 " "	60
Oatmeal, 1 " "	85
" 1 " "	60
Paris Assorted, 1/2 " "	0 75
Albert Oatmeal bar, 2 doz. boxes	0 75
White Castile bar, 2 doz. boxes.	0 75
Fatherland, 1/2 doz boxes.	5 00

WOODENWARE.

per doz	
Pails, 2 hoop, clear No. 1.	\$1 70
" 3 " " "	1 90
Pails, 2 hoops, clear No. 2.	\$1 60
" 3 " " "	1 80
" 4 " painted " "	1 80
Tubs, No. 0.	9 50
" 1.	8 00
" 2.	7 00
" 3.	6 00
Washboards, Globe.	\$1 90
" " Water Witch.	1 40
" " Northern Queen.	2 25
" " Planet.	1 70
" " Waverly.	1 60
" " X X.	1 50
" " X.	1 30
" " Single Crescent.	1 85
" " Double " "	2 75
" " Jubilee.	2 25
per case.	
Matches, 5 case lots. Single cases	
Parlor.	\$1 75
Telephone.	4 05
Telegraph.	4 30
French.	3 60
per doz.	
Mops and Handles, comb.	1 25
Butter tubs.	\$1 60 \$3 20
Butter Bowls, crates as'd	3 60

CLOTHES PINS.

5 gross, per box	0 75
4 gross, " "	0 85
6 gross, " "	1 20
CHAS. BECKH & SONS.	
per box	
5 gross, single and ten box lots.	0 75 0 80
Star, 4 doz. in package	0 85
" 6 " "	1 25
" 4 " cotton bags	0 90

INDURATED FIBRE WARE.

1/2 pail, 6 qt.	\$4 00
Star Standard, 12 qt.	4 50
Milk, 14 qt.	5 50
Round bottomed fire pail, 14 qt.	5 50
Tubs, No. 1	15 50
" 2	13 25
" 3	11 00
Nests of 3.	3 40
Keelers No. 1.	10 00
" 2.	9 00
" 3.	8 00
" 4	7 00
Milk pans	3 25
Wash Basins, flat bottoms.	2 75
" round	3 00
Handy dish	3 75
Water Closet Tanks	18 00

DURABLE PAILS AND TUBS

WM. CANE & SONS, MANUFACTURING CO
NEWMARKET.

Per doz.	
Steel hoops, painted and grain'd	2 20
Brass hoops, oiled and varnish.	3 25
No 1 tubs	9 50
No 2 " "	8 50
No 3 " "	7 50

BARM YEAST.

per box	
3 doz. 5c. packages, in boxes.	1 00
3 doz. 10c. " "	1 95
1 1/2 " 10c. and 3 doz. 5c. packages in assorted boxes	2 00

"OUR NATIONAL FOODS."

pkg. doz	
Desiccated Wheat.	4 lb. \$2 35
" Rolled Oats.	4 " 2 35
Snow Flake Barley.	4 " 2 35
Desiccated Rolled Wheat.	3 " 2 35
Buckwheat Flour, S. R.	4 " 2 25
Prepared Pea Flour.	2 1/2 " 2 00
Baravana Milk Food.	1 " 3 53
Patent Prepared Barley	1 " 2 00
Patent Prepared Groats	1 " 1 50
Gluten Flour.	4 lb. 3 00
Farina, very choice!	1 1/2 lb. 1 40

HARDWARE, PAINTS AND OILS.

CUT NAILS, from Toronto:	
10 dy. to 60 dy.	2 35 2 40
8 dy and 9 dy	2 65 2 70
1 dy to 7 dy	2 90 2 95
3 dy	C.P. 3 95 4 00
3 dy	A.P. 3 45 3 50
HORSE NAILS:	
"C" 50 and 10 per cent. to 60 and 5 from list.	
HORSE SHOES:	
From Toronto, per keg.	3 60 3 75
SCREWS: Wood—	
Flat head iron 7 1/2 p.c. dis	
Round " " 7 1/2 p.c. dis.	
Flat head brass 7 1/2 p.c. dis.	
Round head brass 70 p.c.	

WINDOW GLASS: [To find out what break any required size of pane comes under, add its length and breadth together. Thus in a 7x9 pane the length and breadth come to 16 inches; which shows it to be a first-break glass, i.e., not over 25 inches in the sum of its length and breadth.]	
1st break (25 in and under)	1 45
2nd " (26 to 40 inches)	1 35
3rd " (41 to 50 ")	1 30
4th " (51 to 60 ")	3 40
5th " (61 to 70 ")	4 00
ROPE: Manila	0 14 0 14 1/2
Sisal	0 10 1/2 0 11
BINDER TWINE:	
Crown Brand (from factory)	11
Red Cap	12
Blue Ribbon	14
Silver Composite	9
AXES: Per box, \$6 to \$12.	
No. 1: Canadian, dis. 7 1/2 per cent.	
HINGES: Heavy T and strap	0 04 1/2 0 05
" Screw, hook & strap.	0 04 1/2 0 04 1/2
WHITE LEAD: Pure Ass'n guarantee ground in oil.	
25 lb. irons.	per lb 5 1/2
No. 1	5 1/2
No. 2	4 1/2
No. 3	4 1/2
TURPENTINE: Selected packages, per gal	
gal	0 50 0 60
LINSEED OIL, per gal, raw	0 64
Boiled, per gal.	0 67
CASTOR OIL: Best per lb.	0 10 1/2 0 11
GIUE: Common, per lb	0 10 0 11

PETROLEUM.

F. O. B. Toronto.	
	Imp. gal.
Canadian	\$0 16
Caroon Safety	0 17 1/2 0 18
Canadian Water White	0 20 0 22
Amer'n Prime White	0 23 0 24
" Water White	0 25 0 00
Photogene	0 27 0 00

DRUGS AND CHEMICALS.

Alum	
lb	\$0 02 \$0 03
Blue Vitriol	0 06 0 07
Brimstone	0 02 1/2 0 03 1/2
Borax	0 13 0 14
Camphor	0 75 0 80
Carbolic Acid	0 40 0 45
Castor Oil	0 13 0 14
Cream Tartar	0 30 0 31
Epsom Salts	0 01 1/2 0 02
Paris Green	0 16 0 17
Extract Logwood, bulk	0 13 1 14
" boxes	0 15 0 17
Gentian	0 10 0 13
Glycerine, per lb	0 18 0 20
Hellebore	0 16 0 17
Iodine	5 50 6 00
Insect Powder	0 38 0 45
Salpêtre	0 08 1/2 0 09
Soda Bicarb, per keg	2 50 2 75
Salt Soda	1 00 1 25
Madder	0 12 1/2

VINEGAR.

A. HAAZ & CO	
XX, W.W.	0 26
XXX, W.W.	0 25
Honey Dew	0 30
Pickling	0 30
Maltling	0 45
THE BADGEROW FALCONER VINEGAR CO.	
French Brandy	0 34
Tarragona	0 32
Triple	0 30
Fruit Vinegar	0 27
Pickling	0 28
Extra XX	0 25
XX	0 22
Cider Vinegar	0 16 to 0 25
Honey Vinegar	0 25
Eng. Malt Vinegar	0 50 to 0 60
Bottled Malt Vinegar, qts.	2 00
Methylated Spirits	2 00 to 2 25

INK.	
EDWARD CATCHPOLE & CO.	
Blue black, 2 oz., per gross.	4 00
Jet Black, 2 oz.	3 75
All colors, 2 oz.	4 50
Blue black, quarts, per doz.	5 00
" pints,	3 25

FISH.	
Pickarel.	per lb 0 04 0 06
Pike	do 0 05
White fish.	0 06 1/2 0 07
Salmon Trout	0 06 1/2 0 07
Lake herring.	2 00 2 50
Pickled and Salt Fish:	
Labrador herring, p. bbl	5 75 5 50
Shore herring	4 50 5 50
Salmon trout, per 1/4 bbl	4 25 4 50
Dried Fish:	
Codfish, per quintal.	5 25 5 75
" cases	5 00 5 50
Boneless fish	per lb 0 04
Boneless cod	" 0 06 1/2 0 08 1/2
Smoked Fish:	
Finnan Haddies, per lb	0 07 1/2 0 08
Bloaters.	per box 1 00 1 50
Digby herring	" 0 16
Sea Fish:	
Haddock	per lb
Cod	"
Spring salmon	0 16 0 18

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ST. LAWRENCE SUGAR REFINING CO'S
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AND YELLOWS
AND SYRUPS
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Mgr.

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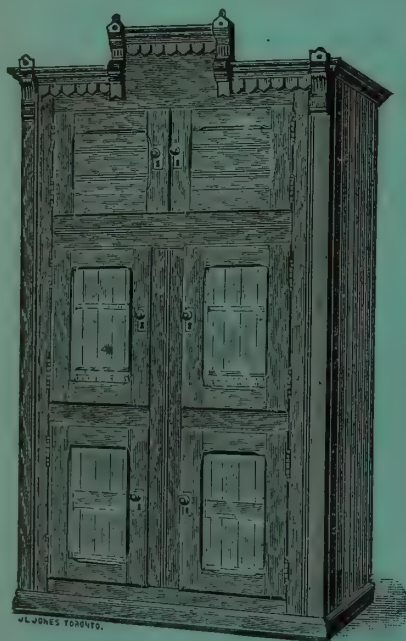
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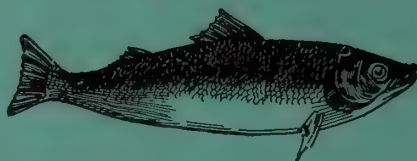
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& GENERAL STOREKEEPER

PUBLISHED WEEKLY
\$200 PER YEAR

VOL. V.

TORONTO, JUNE 19, 1891.

No. 25

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On account of the Superiority of our old established brands of Starch, imitations are being offered with the intention of deceiving the public, so we request that buyers see that the name of the manufacturers "EDWARDSBURG STARCH CO., LIMITED" is on every package. This is a guarantee of quality and without it none is genuine.

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PUBLISHED
WEEKLY.
\$200 PER YEAR

Published in the interest of Grocers, Canners, Produce and Provision Dealers
and General Storekeepers.

Vol. V.

TORONTO, JUNE 19, 1891.

No. 25

J. B. McLEAN,
President.

HUGH C. McLEAN,
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THE J. B. McLEAN PUBLISHING COMPANY,

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AND

TRADE JOURNAL PUBLISHERS.

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SPECIAL TO OUR READERS.

As the design of THE CANADIAN GROCER is to benefit mutually all interested in the business, we would request all parties ordering goods or making purchases of any description from houses advertising with us to mention in their letter that such advertisement was noticed in THE CANADIAN GROCER.

manifestly contrary to the intention of the Association it ought to be considered in time.

* * * *

The members of associations, having paid fees and submitted themselves to the control of certain trade regulations, ought clearly to have some advantage over non-members. But the sole right of voting is not the form the advantage should take. What would seem to be the best plan of proceeding to bring as many as possible of the trade together and to give an impetus to association forming is this: Treat the present federation of associations, of which the Toronto body is the head, as a Provincial Association; call the convention an open meeting of this Association which all the trade may attend; limit the topics to those strictly of association bearing, by drawing up a programme beforehand of subjects gathered from association sources; let the whole meeting be free to participate in the debates and free to vote on all questions; then let the Provincial Association adopt or reject what it will of these resolutions in the subsequent meetings of its constituent branches. This is the way of all open meetings. They are merely test affairs, intended to give a chance to outsiders to see if the opinion of the latter is in sympathy with that of insiders. The aim is to bring outsiders to the expression of the same views as insiders have declared or are leaning to, and not to bring members to the same views as non-members. Accordingly, if at such an open meeting a decision is reached, it is only provisional so far as the Association is concerned. Its adoption, amendment or rejection is as much at the option of the Association as is the adoption, amendment or rejection of a committee's report.

* * * *

The advantage of taking this view of the convention is that thereby a better attendance of the trade will be secured, and that part of the trade which it is particularly

sought to impress—the non-organized part—will have a stronger inducement to be present. It is among them that the association idea has to be diffused if the growth of associations is to continue. The best interests of the trade are served by the propagation of this idea, and it would be unfortunate if any mistaken step should be taken to bring about the rally of the trade this summer. That the convention should be as representative in numbers and interests as possible was the wish of all the parties to the discussion as to its basis at the last meeting of the Toronto Association. There are some momentous questions on which there is an immense volume of outside opinion that has not been publicly pronounced. The convention should bring that opinion into focus, and it can only do so if every member of it is a voter. It would be absurd to bring a gathering of the trade here, if they would come, and allow it to adjourn without having had its opinion formally pronounced upon any question.

* * * *

But whether the Association does or does not change its decision to limit the voting to its own and members of associations affiliated with it, the movement to form local associations and link them with Toronto ought to be accelerated between now and the date of the convention. All towns not yet organized ought to become organized at once and get in running order in time for the big gathering. If the example of association—benefits is to tell there cannot be too many associations represented. They who start now will come into the field at a good time, a time when the general trade is infused with more or less enthusiasm begotten of the convention. They will be able at the beginning of the fall trade to drop in step with the older bodies, as the adopted proceedings of the convention will form a common starting-point for all the associations, and will do as much to make the progress of all equable and uniform as grouping round a common centre will.

The coming convention of retail grocers and general merchants is, in its inception, entirely in the hands of the Toronto Retail Grocers' Association. It is in the power of that body to make or mar the success of the gathering. It has done wisely in adopting the resolution to put the convention on the wide basis of the whole trade, not merely upon that of the organized trade. All retail grocers and general merchants are eligible to attend and take part in the discussions. Voting, however, is limited to members of associations. This restriction seems rather anomalous. If every non-member is allowed a part in the discussions upon the same footing as a member, he will have what in many cases is worth more than the right to vote: he will have the privilege of doing what he can by argument and persuasion to sway votes. If he can determine one or two voters to vote nay who would otherwise vote yea, he is doing more than the silent voter does. The power to vote ought to go with the privilege of discussion. Otherwise the effect of the restriction will be to limit the representation of the trade strictly to that part of it which is under organization. This being

MEN OF THE TIMES.

MR. M. MASURET.

In at this gate none pass
The vigilance here placed but such as come
Well-known.—MILTON.

From 1856 to 1891 it has not been all smooth sailing in Canadian trade. Many storms have had to be weathered by the few whose course has been continuous through that long period. Important foreign events have had an indirect bearing on our affairs within that time. It begins with the close of the Crimean war and numbers among its events the Indian Mutiny, the American Civil War, the liberation and fusion of the Italian states, the war between Prussia and Austria, the Franco-German war, the Turco-Russian war. These disturbances, however, correspond with placid spells in Canadian commerce, except in the instances when crops were bad at the same time. But the country has had many a trying pass through the stress of hard times. Often since 1856 has the story of bad crops been told, of hard winters, of scarce work and slow collections. Seasons have had to be faced when tidings of failures were almost the only news for weeks. Those whose affairs have been sufficiently deep-rooted to keep them steadfast throughout that period have looked down upon the remains of many tempests.

Among this rare few Mr. M. Masuret is conspicuous. To-day he is the senior member in the wholesale grocery firm M. Masuret & Co., London, Ont. He entered the grocery trade thirty-five years ago, and with no interruption other than the transfer from one place to another he has remained in it ever since. His career has been one of continuous expansion from the point at which he started. The business of his house has had no lapses from steady prosperity since he founded it. His talents have served him well, as by their unassisted guidance and the energy that was in him he has built up a business that is a credit to any city in the country. The substantial wealth he has acquired came to him solely by the wooing of his own exertions.

Mr. Masuret is a Canadian. He was born near Three Rivers, Quebec, in 1835. The place of his birth continued to be his home until he was 17 years of age, when he came

to this province. As well as an education he had some knowledge of business at that early age, which he had opportunities for picking up about the large carding mill of which his father was proprietor. His first four years in the west were spent by the youth in looking round. He finally concluded to go into the grocery business, and Sarnia was chosen as the place to open out. The experiment was begun on a modest scale, being proportioned to the young man's experience and capital, neither of which was large. But the start made was at a pace calculated to last, and for twenty years Mr. Masuret continued in the grocery business

custom extended until he became a well-known man far from the seat of his business. In removing to London he went only to an adjoining county. His whole commercial life has therefore been passed in the western part of Ontario. Close devotion to business has made his London experience a repetition on a many times larger scale of what he accomplished in Sarnia. The current of prosperity has been unbroken and it has gained in volume as the years rolled on.

Mr. Masuret never believed in a royal road to success. He consequently did not evade any part of the drudgery that must always be done by somebody to keep the

affairs of a large business in orderly shape. There was no detail escaped him. His thorough mastery of details is in fact a distinguishing trait of his business character. The market was the object of his unremitting study, and no one possessed any fresher knowledge of it than was always at his command. The discipline of business made him in request in commercial and other connections of a public character. He is an ex-member of the Board of Education in London, he has been for years a member of the London Board of Trade, and he is now President of that influential body. He has at all times taken the deepest interest in the commercial welfare of the country and of that of the western peninsula particularly. He has been frequently a member of delegations to the capital from his city and its board of trade for the furtherance of mercantile interests. His weight and influence are felt in many connections outside of the purely commercial. The business methods of his house have won it a high



MR. M. MASURET.

in Sarnia. At the end of that time his experience and means had grown to a strength that was equal to larger undertakings, and in 1876 he entered the wholesale grocery trade, selecting London as his point of distribution.

His success at Sarnia was won from conditions in which ninety-nine men out of every hundred would have failed. He was an indefatigable worker, he allowed no claims lower than those of duty. His sterling honesty, shrewdness, amiable disposition and the activity of the best years of his life were the qualities round which he built for the success that became his. He enlarged his trade, the constituency of his

place in the regard both of competitors and customers. His personality has contributed not a little to the success of his life. It often happens that the highest worth is allied to cold manners and rather dull sensibilities. Mr. Masuret is a cordial man, the hard and absorbing cares of a business life having failed to impair his urbanity. His sense of humor is keen, and intimate friends speak in appreciative terms of the social side of his nature. There are elements in the composition of Mr. Masuret's character that are of incalculably more value than the results of his material success, but they were come by in the course of the process whereby his material success was realized.

SPECIAL RAILWAY RATES.

Nobody knows better than the traders of the country themselves how important it is that they should be personally on the market upon as many as possible of the occasions when they want to buy or sell. There is very often more economy in the greater expense of a visit than there is in sending an order by letter. Better bargains can be negotiated, a more close approximation to the satisfying of special wants can be made, and much can be learned about current stock and methods of business that is of great value to the provincial dealer. This latter benefit cannot be over-estimated, though the traders who know the market only at a distance cannot appreciate it fully. The advantage consists not simply in being able to make a tour of the wholesale houses and to find out where the shallows and the depths of supply in the various lines are, but also in the opportunities it gives to study the latest shop-keeping ideas at the windows and the counters of the best city retailers. The outside retailer aims to perfect his own methods as much as possible, and to do this he should have models founded on other ideals than his own.

In the season and the commutation trip tickets of the Grand Trunk Railway, most of the trade have a means of getting to their respective wholesale centres at rates very much below ordinary passenger fares. The commutation trip tickets are issued only for passages between points that are separated by a distance over which the ordinary single fare would be not more than \$2.60. The tickets are good for three months, and are of three classes: for 10 trips, for 26 trips or for 52 trips. The advantage of their use may be instanced by an example: Any man who lives so far away from the particular city he trades with that a single fare to that city is \$1, would in ordinary circumstances be able to get a return ticket for \$1.70. If he took five round trips in three months, buying a return ticket every time, he would pay \$8.50. Now a commutation ticket securing him ten single trips or five round trips would be issued for \$6.75, which is \$1.75 less than the same number of trips would cost if paid for in five separate return tickets. A 26-trip commutation ticket could be bought over the same supposed route for \$13, whereas 13 separate return tickets made in the same three months would cost \$22.10, as the price of each return ticket would be \$1.70 on a round trip for which the single fare is \$1.

The fact that these tickets are issued for limited distances, covering as they do only so much line as it would cost \$2.60 to make one single fare trip upon, is probably owing to the desire of the railway to be even-handed in its treatment of the different commercial and other centres along its course. It is no doubt felt that when a business man is more than that maximum distance away from a given city he must then be within that

maximum distance of some other city. Yet there is little likelihood that any city would have more advantage than it intrinsically has, if the distance were indefinitely extended. If the aim is to avoid undue discrimination in favor of any leading centres, there may be danger of its discriminating in favor of points with which these leading centres are connected. If the traders in a small town 80 miles away from a large wholesale distributing point can go and come on commutation trip rates, they have a very great advantage over the traders of a town 10 miles farther away from that distributing point. The latter would have to pay regular rates, and the comparative effect upon the general trade of their town would be akin to that of a freight discrimination against them and in favor of their neighbors. The ten miles' greater distance is a sufficient disadvantage without the additional one of heavier passenger rates for going and coming. The Grand Trunk Railway would do much more good than harm if it would issue commutation trip tickets for any distance.

POCKET KNIFE FAKIRS.

The fakirs have laid their unholy hands on the pocket cutlery trade. Everywhere more or less of the demand is switched from its connection with the stores of the country and turned into the market places, the fairs, the squares and street corners, where the voice of the fakir waxes husky in the vending of pocket knives. And the mischief of it is, he manages to sell them too. He offers the most worthless wares, stock that no self respecting dealer would expose for sale. The knives are very showy, the price is seductive, and the fakir is a great liar. He says the goods are of the first water, that they come from the same source as the best stock sold by dealers, that in fact they were carried as samples by the travelers of the leading importers. All this goes down with the crowd, who are far less fastidious in their dealings with the fakir than they are with the legitimate trader. They pay 50c. for knives alleged to be worth 75 or 80c., but which are in reality dear at 15c. Good knives it would not pay the fakir to handle. He would have to ask prices that would sound commonplace, as they are quoted at every counter, and such goods lack the one great requisite for fakir business; there is no humbug about them.

The fakirs place a very large number of knives in the country. The knives are inferior, but they displace good ones, and so drive trade away from the store. It is remarkable that the brazen audacity of the fakir will disarm the criticism of intending buyers more than the respectable methods of the shopkeeper will ensure confidence, though the shopkeeper is tied to one seat of trade and is always on hand when fault has to be found with anything he has sold, and to answer for it. The customer is usually a

very sage fellow when he comes to buy a knife at a store. He will judge its temper, and dim the polish on it by the unerring test of his breath. He will try if he can turn its edge on his horny palm. He will weaken its spring, pry the blade sideways in its haft, and finally offer about the cost value of the knife. But when the fakir gets hold of him he is like dough in the hands of the baker. He will be shown a knife that glitters like a gem and that will scarcely cut putty. This knife he will buy because he is no judge of cutlery and because he is credulous. It is a pot-metal implement, but he has been persuaded to believe it is Damascus steel.

Storekeepers everywhere ought to do their best to destroy confidence in these parasites. The goods cannot be too much disparaged. The fakirs swarm the towns throughout the country and are ruining the trade in cutlery. They have no license, they pay no tax. As they are not the makers of the wares they sell, they cannot claim immunity from local taxation, and thus they come under the power of municipalities and may be taxed as transient traders. The dealers of the country ought to use their influence in all towns to have these gentry carry weight in the competition they have entered upon. Such men are not merchants, they are not pedlars, they are not vendors of their own manufactures. Their business is therefore carried on with no benefit to the community in the way of public revenue, and with injury to it in the robbery of people who are simple enough to deal with fakirs. They do a privateering business which can be put a stop to only by the action of the town and village councils.

A business change of some magnitude was consummated Monday morning, whereby an old established firm, Messrs. C. Clemes & Son, retire from business in the town, and the two principals of the firm, Messrs. John P. and Matthew P. Clemes engage in business in Toronto. Mr. D. E. Scott, late of Pakenham, is the purchaser, and will take possession on July 1st. Messrs. Clemes will remain in town for several months, closing up their business, and will then start a wholesale grocery concern in Toronto, under the firm name of C. Clemes & Son, the firm being composed of the four brothers, Messrs. John, Matt, Walter and Edward. Mr. Scott, the purchaser, has been in the grocery business for years, and thoroughly understands it in every feature. He is favorably known to the public in this neighborhood, having been the senior partner in the firm of D. & R. Scott, jewellers. We trust he will continue the business with greater success than ever. The town loses two good citizens in the removal of Messrs. J. P. and M. P. Clemes. They have been energetic business men for years, and are sure to succeed wherever their lot is cast.—Port Hope Times.



JE PARLE FRANCAIS.

MONTREAL, 10th June, 1891.

MY DEAR MR. CANADIAN GROCER:

I read your paper very much. I see him every week and I like him, too. I read your correspondence for open letter Mr. Donald, and from "Marchand Grossier," too. They both very bad, and say bad word for each other. Dat is not right. In French we speak, but we don't say de bad word. "Marchand Grossier." He write you some French with me. I write you some English. "Marchand Grossier" he don't know mother French like me; I know English. Some time again I going to write you in French for sure, and after that I am your friend,

J. BTE. LEBLANC,
Rue St. Laurent, Montreal.

A CORRECTION.

TO THE EDITOR OF THE GROCER,

DEAR SIR,—Your last issue contains a report of the doings of the Toronto Retail Grocers' Association, and in that report appears a paragraph relating to a contract made between the "Sunlight" Soap Co. and a city dry goods house, wherein our company is reported to have paid \$100 for an advertisement in a pamphlet of 3,500 circulation, issued by the said dry goods firm. As the expenditure of such a sum upon an advertising medium of only 3,500 circulation is calculated to bring the "Sunlight" Soap Co. into ridicule, permit us to make a correction, and to say that the "3,500" should have read "50,000." The price we paid is not of public concern, but suffice it to say that \$100 is about as wide of the mark as the 3,500 was of the actual circulation. This correction is made without any intention on our part of reflecting upon the member of the association who spoke on this subject at the meeting. In kindness and with good intention he inadvertently quoted wrong figures.

Thanking you, Mr. Editor, for your space and courtesy,

We are, yours truly,

Per pro. LEVER BROS (Ltd.)

ALFRED ROBINSON.

[It is not alleged in the report that \$100 was the amount paid for the advertising. As to the number of copies, though it is reported in the remarks of the gentleman who undertook to explain the transaction with the dry goods house, it was not directly quoted by him, but having been interjected by one or two others and not gainsaid by the speaker, it went to the latter's credit as assented to by him. It is due to that gentleman to say this, it having been considered expedient from the standpoint of limited space to include under his remarks all that could fairly be put there of the explanation. There seems to be little doubt that the actual circulation was only 3,500.—ED.]

RICH AND POOR DEBTORS.

Some men are too rich to be good pay. They buy liberally and they are able to pay and credit must not be refused because their trade is to be desired. But to get the money! Go to leading merchants of your town and ask which represents the largest amount of credits on their books, the rich or the poor, and they will tell you the former. The poor man is dunned. If his bill runs beyond the customary limit, the collector is after him, while the bill of his opulent neighbor goes, if it goes at all, through the mails as a very, very gentle reminder. Many a merchant will say, "If I could make my collections from my customers who are good, I would not care for the doubtful credits," and so "to him that hath it shall be given, etc." The poor man pays for the favors to the rich man, in this regard. The store needs money, and the first accounts to be dunned are the ones where the pay will be forthcoming, and, strange to say, that is from the great mass of men who are living close to the border of want, who are expected and required to pay cash, or, what amounts to the same, on very short credit. The poor man with his cash in hand pays the penalty of his rich neighbor's habit of running bills and neglecting to take care of them in due time.

In one sense, the store keeper (we refer to the large store) does not know his best customers. People who pay cash have no status, no rating in the city establishment. We have a case in mind of a gentleman ordering a carpet at a place where he had been a cash customer for five years. The carpet came in due time to the house marked C. O. D. The gentleman repaired in hot haste to the store and demanded why he thus had been treated—he, an old customer, and as good pay as any that ever entered the place. "Is your name on our books?" inquired the manager. "No, sir," was the answer; "is it necessary in order for me to run a small bill with you that I must be already in debt to you, or be in the habit of using my credit?" It certainly was curious, and yet the manager had a good reason for his action. The cash payer does not become known. His cash speaks for him, and the individual has no identity there until he gets on the books. How to get the rich to pay is often a serious question. We had a large bill against a jeweler. He had no money, but plenty of accounts. "I will turn over some of them as security." "Very well," we say, and he goes to work picking them out for us. "But why not this one?" we ask. "Oh, that would not do, he is one of my best customers, and it would drive him away to dun him." "I know it, but it is good," and so we take the accounts against the respectable poor, and unmercifully we press down upon them until we get our money, and the rich man, neglectful of his neighbor's rights, and his own duty, is safe behind the barriers of his money bags. It will be ever thus.—The Collector.

SYSTEM BEGETS HABIT.

There are very few dealers who will deny that system in the conducting of a store is an indispensable requisite. Many of them, however, misapprehend the real meaning of the word habit, and resent any suggestion that they are possessed of the latter, be it good or bad. Now the fact of the matter is that habit is simply the outgrowth of system. Good habits are good and bad habits are bad. There is no middle ground. In fact, there can be no system where there are bad habits. The merchant who puts off until tomorrow what can be done to-day possesses a decidedly bad habit. If he has any system at all in the conducting of his business, it is not perfect by any means. There are very few people who correctly understand the definition of the word system. Without referring to Webster or Worcester, a practical definition can be given, which, if followed to the letter, will guarantee perfect system. That definition is "never try to do more than one thing at a time." After exercising system in the arrangement of goods the next use of it should be applied to a systematic method of keeping them in order, and a system of selling. There are merchants who make the mistake of railing at a clerk because he has failed in some trivial duty, whereas the merchant himself has clogged the wheels of his business by failing to clear up his own desk. He may be ever so systematic in every other way, but if he lacks in this one particular his system is shattered. Again, system must be adhered to in the selling of goods. There is nothing that will so soon offend a customer as to be left even an instant for a newcomer, no matter how pressing the time of the latter may be. "First come, first served," is a recognized rule the world over, and the dealer cannot afford to ignore or break it. Volumes have been written about the systematic arrangement of stores and various lines of goods, but very little reference has been made to the systematic conducting of the business itself. After the goods have been arranged there is constantly room for improvement, and the successful merchant eagerly grasps at every hint thrown out that is liable to aid him in the systematic and profitable conducting of his business.—Ex.

In demolishing the rear of the stone building on Berford street, to rebuild Messrs. Sadleir Bros' new store, in Warton, Ont., the other day, a bottle was discovered, which, on opening contained the following memoranda:—

"WARTON, 1st June, 1878.

"This Building was erected by Bryce Burgess Miller, Government Land Agent. Warton has about 600 people and has been about 11 years settled. Member for the House of Commons, John Gillies. For the Assembly, Donald Sinclair."

Master the whole business and the way to fortune has been mapped out.

PROFIT-SHARING SYSTEM.

Though yet in its infancy the profit-sharing system is making rapid strides, and becoming more and more popular with all classes of people. Not only has the system been shown to be a success from a financial standpoint, but it will undoubtedly do away with a great deal of the causes leading to industrial troubles, and prevent frequently recurring strikes and differences between employer and employee. It is a noticeable fact that the bulk of the new stock issued by these companies and firms, recognized as corporations, thus adopting the profit-sharing system, is taken largely by their employees.

These new securities are already looked upon in the East as possessing marked advantages over what are commonly known as industrial stocks, such as sugar refineries, American cotton oil, etc., which have been put upon the stock exchange as speculative stocks. The New York Evening Post says there is nothing in common between the high speculative "industrials" and the new cumulative preferred stock of carefully selected, long established and successfully managed enterprises, with plenty of tangible assets behind them, and safely guarded against the imposition of any mortgages and which can be regarded as good security as the most gilt-edged, yielding more than 2 per cent. The relationship between capital and labor has always been a problem that has puzzled the wisest minds of the civilized world. Great strikes have been shown to be invariably more disastrous to labor than to capital. No good has ever come out of any strike. Therefore, strikes are clearly not the solution of the problem. It looks as though profit-sharing may accomplish what strikes have failed to do.—Stoves and Hardware Reporter.

THE TRAVELLERS' ASSOCIATION.

The Commercial Travellers' Association of Canada held its half-yearly meeting in the Public Library building on Saturday evening. Mr. John Burns, the president, occupied the chair. The secretary, Mr. James Sargeant, presented a report showing the membership to be 3,000 and the balance on hand \$190,000. The most important feature of the evening was the presentation to ex-President A. A. Allen, of a life size portrait of himself and a gold watch and chain. The portrait is one of J. W. L. Forster's happiest efforts, and the watch was manufactured specially by P. W. Ellis & Co. The president made the presentation in a felicitous speech, and he was followed by Messrs. Fred. Birks past president of the Montreal Travellers' Association, and these past presidents of the C. T. A. of Canada: Warring Kennedy, James Patterson, James C. Black, who all made a few suitable remarks. Messrs. William McCabe, H. Symons, W. G. Reid, of Hamilton; C. C. Van Norman, E. Fielding, and J. J. Alworth were also

speakers. Mr. Allen, who has been a member of the association for 11 years, thanked the donors briefly. The business of the meeting concluded with a resolution to send a telegram of condolence to Lady Macdonald, expressive of the profound sympathy of the Association with her in the death of Sir John Macdonald.

BOOK NOTICE.

THE NEW EMPIRE, by O. A. Howland. Toronto: Hart & Company. This is the sort of book that the time calls for. The undertone of content with the movement of our history along its present lines has not been caught by all political observers. The greater din and conspicuousness of proposals for change have led many to over-estimate the volume of the desire for change, and to make too little of that spirit of tranquillity which keeps things as they are. That spirit needed the emphasis which the author of the New Empire has given it in his able work. He shows that we are drifting no random course, but that we are piloted along a track defined by constitutional landmarks. The author has analyzed and got at what is fundamental in the existing state of things, he shows wherein amendments are necessary and practicable without disturbance. A scheme of Imperial Federation there is no need to draft, according to his conclusions, as the lines of such a scheme underlie the relationship that subsists among the parts of the British Empire. There is in the book much more that is deserving of extended notice, which cannot be got into the compass at our disposal. The publishers have given a fitting embodiment to the author's valuable matter. The book mechanically is one of the finest issued from a Canadian press. It is in one handsome 600-page volume, with gilt-top, finely printed in large clear type.

WHY SOME MEN FAIL.

The question was recently propounded by a magazine editor to two of our conspicuously successful Americans: "What are the causes of poverty?" One replied: "ignorance and incapacity." The other said that the prevalent cause is "the number of young men who are wanting in decision and fixity of purpose. If they get into a good place at the start they should stick to it, knowing that by perseverance, industry and ability they win promotion in due course as vacancies occur. But they see or hear of some one making a fortune in Wall street, or in ranching, or in mining, and away they go to try their luck. When they lose, as they do ninety-nine cases out of a hundred, that is the end of them; they can never settle down to ordinary ways of living after that, and their descent is rapid." This reason hits the nail square on the head. Go where we will we will find men who commenced life under the most favorable circumstances, but who are such complete financial wrecks that

there is but little hope for their reformation. They may be honest and temperate; they may even possess natural ability of a high order, but lacking in steadiness of purpose, they will never succeed. Had they sufficient will force to stick to one thing, no matter how disagreeable it might be at first, were they content to advance slowly, they would have no reason now to talk of the "luck" of those who have pushed forward into the front ranks. Another cause of poverty is a lack of self-confidence. Many men seem to have no faith in themselves, consequently no assertiveness, no independence, no pluck and no push. They are afraid to stand up and speak for themselves, preferring to lean on others. They are afraid to make an investment, because of the possibility of failure; they are afraid to tell what they can do, as they might make an error in doing it; they are cowards in every sense of the word. This is often the result of early training. A boy, naturally timid, is kept in the background so persistently and his mistakes are so severely criticised that he grows up into an entirely useless man. Push and fixity of purpose will always bring a measure of success.—Ex.

NOTES TAKEN ON THE ROAD.

St. Thomas grocers close their stores at 7.30 p. m. There is a strong feeling there in favor of an association, and it is to be hoped some one will take the lead in the matter and roll up a long list of members to an organization that will prove beneficial. St. Thomas is a railway centre and traders there do not feel the slack times now so much as in places where trade depends wholly on farm custom. I called on the principal grocers there and not one but cheerfully responded with his subscription to THE CANADIAN GROCER. All were doing their usual volume of trade. The monthly pay roll of the railroads is a very healthy accessory of trade in St. Thomas.

IT WAS NOT HE THAT WORRIED.

"Now, sir," cried Mr. Bagwig ferociously, "attend to me! Were you not in difficulties a few months ago?"

"No."

"Now sir! Attend to my question. I ask you again, and pray be careful in answering, for you are on your oath, I need hardly remind you. Were you not in difficulties some months ago?"

"No; not that I know of."

"Sir, do you pretend to tell this court that you did not make a composition with your creditors a few months ago?"

A bright smile of intelligence spread over the ingenuous face of the witness, as he answered:

"Oh! ah! That's what you mean, is it? But, you see, it was my creditors who were in difficulties, and not me."—The Green Bag.

LOBSTER RETURNS FOR 1890.

The lobster industry of the United States, Canada and Newfoundland has become one of the most important branches of the fisheries of these countries. The demand for lobsters has increased rapidly within the last six years, and canning factories have been put up at every convenient point along the coast. The decline in the catch has demonstrated the necessity of artificial propagation. Very little inclination has been manifested by the fishermen to prevent the rapid depletion of these valuable crustaceans. They have sought wholly to supply the canneries without any regard to the class or kind of lobsters, and the inevitable results of destroying the females when filled with ova. They have neglected to provide against a future scarcity in order to reap a present gain. The Newfoundland Government has taken the initial step toward providing against this contingency. Under the direction of Adolph Nielsen, the Swedish expert, the artificial propagation of the lobster has been carried on for two years with marked success. This has been accomplished without interfering with the operation of the factories, in fact he has received the co-operation of the canners, who see that their interests are dependent upon his success. The female lobsters have been supplied by the factories, and after the ova have been removed by the officers under his charge they are returned. Last year, out of 482,556,260 ova thus secured, he was able to raise 390,934,500 young lobsters. He has at present 432 floating incubators in use, and this number will be increased this year to 600.

The Newfoundland lobster catch in 1889 is estimated at 16,462,764, the largest catch up to date. Last year the output fell much below this figure. An estimate for 1890 has not been made by the Fish Commission, as complete returns have not as yet been received.

The Maine catch fell off over 20 per cent. in 1890 from that of the preceding year. The output in 1887 is estimated at 22,407,814 pounds; 1888, 21,269,819 pounds; 1889, 24,453,111 pounds, and for 1890, 20,000,000 pounds.

The fresh lobster exports from Nova Scotia in 1890 amounted to 25,331 barrels, valued at \$125,648; from New Brunswick 3928 barrels, valued at \$14,391. These were all shipped to the United States, and were consumed almost wholly in New England.

The canned lobster exports from Nova Scotia and New Brunswick amounted last year to 8,001,355 pounds, valued at \$997,564. Of these the United States received 3,851,447 pounds, valued at \$460,317. There were shipped to Great Britain from the Provinces, 3,420,775 pounds; to France, 570,280 pounds; to Germany, 130,258 pounds; to Belgium, 11,232 pounds and to the British West Indies, 10,196 pounds. It will thus be seen that

the United States takes almost half of the total exports of Canada. There is always a ready market in England for these products, as she is dependent upon the Swedish fisheries for her supply, a source which is always uncertain, owing to the limited supply. Canada could easily shut out these imports from English markets, as the cost of procuring lobsters on the Nova Scotia coast is much lower than on the Swedish coast. The United States being so much nearer and the difference in freight charges being so great, these products are shipped to our markets rather than to England. The free entry of these goods gives them the same privileges that they would enjoy if exported to Great Britain. The same is true of the Newfoundland lobsters, of which the larger part are consumed in this country.

The following from the report of the Fish Commission of Maine, shows the necessity of adopting in this country the methods now employed by the Newfoundland government in propagating lobsters: "It is very probable that unless we resort to artificial culture to replenish our lobster fisheries, there will be a marked decline in our output during the next few years."

The above article was prepared for the New England Grocer by one of Bradstreet's representatives, from statistics compiled by Potter & Wrightington, of Boston.

CHINA TEAS AND THEIR RIVALS.

The English Consul at Kinkiang, writing of the position of China teas in their competitive relation to product of Ceylon and India, says: "Notwithstanding the almost complete capture of the English market by Indian and Ceylon teas that appears to be impending, I am told that the native teamen maintain a sort of incredulous nonchalance. And it is certainly true that, in spite of the pessimistic vaticinations of foreigners, the teamen have not yet had the alleged gravity of the situation confirmed by any general lightness of their pockets since the transitional period began. They see Russian buyers plunging at all the crack teas almost at any cost, and even buying up in London what they have not been able to secure at Hankow; so that, though teamen cannot fail to recognize that the class of teas not drunk in Russia no longer fetch the prices previously realized, they can also see that for such as are in favor in that empire a tea-at-any-price policy prevails, and profits as great as, or even greater than formerly are easily obtainable. The Indian teas are not to the Russian taste, but the danger that threatens the teas of central China comes from the rivalry of the Ceylon plant, the leaf of which gives a liquor, soft, pure and delicate, suggestive of a fine Ningchow, but preserving a character of its own.

A customer secured is a promise of greater salary in time.

Restore goods to their proper places as soon after using as possible.

ANSWERS TO CORRESPONDENTS.

CHEESE SAFES.

W. H. Tucker, Norwood.—Will you please give me the address, through THE GROCER, next week of the firm whose advertisement was in your journal a year, or perhaps it was two years ago, having a cheese safe or box for sale—I have been looking for their advertisement this summer, but it has not appeared yet—and oblige. Answer—The Barnum Wire and Iron Works, Walkerville, Ont.

D. C. Marmora.—To decide a bet, will you kindly state what were the refiners' prices for granulated sugar in New York and Montreal on June 4 last, and oblige. Ans.—New York, 4 3-16c; Montreal, 6 1/2c.

W. H. T., Norwood, Ont., asks:—Will you please give me the address through THE GROCER next week and the name of the firm whose ad. was in your journal last summer having cheese cases or safes for sale. I have been looking for their ad. this summer, but it has not appeared yet. Answer—The Kemp Manufacturing Company, Toronto, or the Barnum Wire Works, Walkerville, Ont.

THANKS

VOTED AND ACKNOWLEDGED.

The following communication has been received and duly acknowledged through the secretary of the Toronto Retail Grocers' Association. It pays us a compliment all the more valued because of the impartial and discerning judgment of the source from which it comes:—

TORONTO, June 9th, 1891.

J. B. McLean & Co.,

Publishers CANADIAN GROCER:

Gentlemen,—At the last regular meeting of this association I was instructed to convey to you the thanks of the members thereof for the very efficient manner in which you exposed the pernicious system of fraudulent labelling of domestic goods with foreign trade marks, in the columns of THE GROCER of June 5th. I can assure you that it affords myself and the association in general much pleasure to know that your journal is ever on the alert to uncover corrupt practices and to warn the trade against evil-doers.

I remain, dear sirs, yours respectfully,

JOHN F. THACKRAY,

Sec'y Toronto Retail Grocers' Association.

A PRETTY WINDOW ORNAMENT.

Get a piece of sponge—the coarse, cheap kind is the best—and, after wetting it thoroughly with warm water, squeeze it gently so as to wring out most of the water, but not all. Have ready some seeds of rice, oats, millet, barley, grass and red clover, and push them into the holes of the damp sponge. Now hang it up in a window where it will get the sun during part of the day, taking care to sprinkle it with a little water every day for a week, so that it may be kept slightly moist. Soon the little spear-like leaves will begin to shoot from every part of the sponge, and as they increase in length, a beautiful green fringe will be seen falling down over this rustic basket and covering it on every side. It will remain green and refreshing to the eye for a long time. If carefully tended and sprinkled the clover will bloom.—London Bakers' Times.

THE KEY NOTE

Of the great popularity the "Hillwattee" teas and "L. P. & Co.'s" Coffees and Spices enjoy lies in the fact that these articles are of special character and excellence and can always be relied on.

Our "Specialties" this week will be bargains in Prunes, Figs, Syrups, Molasses and Japan Tea, latter from 15c. to 18c. Samples and quotations sent on application.

We are quoting Valencias very cheap also La Vierge and Shell brands of Castile soaps.

LUCAS, PARK & CO.,

Wholesale Grocers and Importers,
73 McNab St. North, Hamilton, Ont.

TO THE GROCERS!

DEAR FRIENDS,—We want your trade, and it will pay you to buy from us because we do a square business and give the best value consistent with success. We have no snide schemes to run on you, we never play at catch as catch can. Try us with orders by card or letter and see if you do not get extra value.

Respectfully yours,

The Snow-Drift Baking Powder Co.,

BRANTFORD.

KOFF NO MORE.

Watson's Cough Drops are the best in the world for the throat and chest; for the voice unequalled. "R. & T. W." Stamped on each drop. Write

R. & T. WATSON, TORONTO,
for Prices, etc.

Mention THE GROCER.

DURABLE PAILS AND TUBS.

TRY



THEM

The Wm. CANE & SONS MANUFACTURING Co
OF NEWMARKET, ONT.,

The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood. **BEST GOODS MADE.**

Represented by
Chas. Boeckh & Sons, Toronto,
Jas. Lee & Co., Montreal.

LOCKERBY BROS., WHOLESALE GROCERS, MONTREAL, P. Q.,

ARE OFFERING THIS WEEK

SUGARS.
TEAS.

{ Barbadoes
and
Cuba

MOLASSES.

FINE LARGE DRY COD IN BUNDLES. BONELESS FISH IN BOXES.

Canned Salmon, Lobsters, Mackerel and Oysters.

HUDON, HEBERT & CIE., WHOLESALE GROCERS

— AND —

WINE IMPORTERS,

NO TRAVELLERS ON THE ROAD.

304, 306 St. Paul St.

143, 145 Commissioners St.

MONTREAL.

Special for Picnic Season.

Cunningham De Fourier Co.s' Camp Pie, Wild Boar's
Head, Irish Sausages, Collard Head Potted Meats.

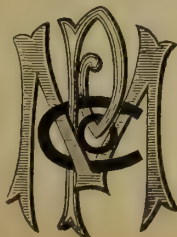
EVERY FIRST-CLASS GROCER SHOULD HAVE THESE GOODS.

TURNER, ROSE & CO., Montreal.

BEST GOODS IN THE MARKET.

FRANKFORT, CAMBRIDGE, BOLOGNA,
CHICKEN, HAM and TONGUE
SAUSAGES.

PUT UP BY THE MOFFATT PACKING CO.,
MONTREAL.





Mr. Howard Alward has opened a new store in Elgin, N. B.

Mr. J. O. Leonard, of the Oswego Starch Co., was in Toronto this week.

The Vancouver, B. C., sugar refinery is now running to its full capacity.

Mr. J. G. Gibson has been at Norwood on a successful fishing expedition.

Mr. Fenton of the Erie Preserving Company was in the city on Monday.

The merchants of Hawkesbury, Ont., have agreed to close at 8 p.m. every evening of the summer.

Mr. H. C. Hamelin, of Vankleek Hill, Ont., has opened a general store at Glen Robertson.

The Provision Trades Journal is the name of a new monthly, published at 142 Fleet St., London, England.

Mr. S. Taylor, Moncton, N. B., is removing his grocery to the stand corner Main and Robinson streets.

Jas. Murphy & Co., have opened out full lines of general groceries, etc, on Victoria Avenue, Fort William, Ont.

Collingwood is talking of establishing a canning factory there. It is a good section for corn, peas, apples and pears.

Lightning broke a window in the door of Garvey & Co.'s grocery store, Dundas street, London, Ont., on the 11th inst.

The Kerr Vegetable Evaporating Co. of Canning, N. S., won the gold medal at the World's exhibition held at Jamaica.

W. Johnstone Walker, merchant, Edmonton, Man., is about to erect another store on Main street, to be ready for occupation in July.

Mr. William Lang, grocer, Millbrook, Ont., is an enterprising trader. He has just received a consignment of teas direct from Japan.

The Hamilton Retail Grocers' Association will hold its picnic this year on the 15th of next month upon the Exhibition grounds, Toronto.

The clerks of the various business places in Port Hope are making an effort to secure a half holiday every Wednesday afternoon during July and August.

The Ontario Canning Company, Hamilton, left its safe open the other evening, and between then and this morning some thief went through it and took away \$2.

A man walked into a store in Smith's Falls the other day, shook hands with the proprietor and enquired after his health. The merchant did not know him, but he soon

made himself remembered, and then gave the astonished tradesman five dollars which he had borrowed from him 29 years ago.

C. W. Wellington is putting a new engine into his sugar works at Grimsby. Notwithstanding the dry weather the sorghum cane planted this year is coming on nicely.

The C. P. R. is running weekly refrigerator cars to the Pacific coast with butter, eggs, cheese, poultry, fruit and vegetables, shipped from Winnipeg and other internal points.

Mr. Ed. Hemstreet, a former merchant in Aylmer, and Miss Minnie Moss were married on Wednesday evening of last week at the residence of the bride's sister in Goderich.

Mr. Dunlop, general merchant, Virden, Man., has retired from business, having sold out to Pineo & Merrick. Mr. Dunlop was given a hearty "send-off" by the townspeople.

Mr. John Little died in St. Paul, Minn., the other day. He had carried on business up to twelve years ago as a grocer in Hamilton, where he had amassed considerable wealth.

Messrs. Vigars Bros. have completed driving the piles for the new Hudson Bay store at Fort William. It will be of solid brick. It is situated nearly opposite the station.

The St. Lawrence Starch Company is reported to be conceding the trade discounts agreed to at the conference between the Retail and Wholesale Grocers' Associations of this city.

Mr. Alex. Taylor, Dromore, sends his own and two other renewal subscriptions to THE GROCER, and writes, "Your paper is of inestimable value—the best production of this kind in the Dominion."

Mr. Geo. Kerr, formerly in the grocery business in Lucknow, Ont., will remove to Brantford, about the first of July. He has purchased the stock of the late R. M. Orchard, tailor, Brantford. THE GROCER wishes him success in his new business.

Messrs. Skinner & Co., wholesale crockery dealers, of Hamilton, Ont., recognizing the advantages Vancouver offers as a shipping point, have resolved to locate a branch there. Mr. Fred Buscombe will have charge of it.

A. Waddell & Co., commission merchants and manufacturers' agents, 27 Wellington St. East, in sending in their subscription, say they consider that the yearly outlay for THE GROCER is a piece of economy to men in their business.

The movement to form of a Retail Grocers' Association in Nanaimo, B. C., is making good progress, Mr. Marcus Wolfe of Alex. Mayer & Co., wholesale and retail dealers in general merchandise there, being a pushing supporter of the idea.

The salmon-packing industry on the Columbia river is in a very unsatisfactory condition. Returns from eighteen packing com-

panies show that the amount of salmon packed to date is 81,300 cases, as against 146,000 cases on June 1st of last year.

A few days ago a fire broke out in the general store owned by Mr. Eugene Morin, merchant, of St. Joseph la Beauce, Que., which also communicated the fiery element to the store of Mr. Morrisette. Both premises and their contents were completely consumed.

The general store of W. H. Lough, Ida, Ont., was broken into the other night, the safe blown open and its contents taken; about \$400 was secured—\$200 in cash and \$200 in goods and valuables. This is the second burglary that has taken place at the same store.

S. N. Lowell, of Brockville, has written to the Mayor saying that he proposes to start a fruit evaporating factory which will employ 100 hands four months in the year, and asking if the city will loan him \$5000 on good security. It is pretty safe to say that the corporation won't.

A commission merchant who was defendant in an action at the Waterdown (Ireland) Assizes on the 4th inst., the charge against him being the selling of margarine as butter, put in the plea that the article was sold to him by a Liverpool firm as butter imported from the "the Canadian States."

A San Francisco chemist who has been experimenting for a long time has hit upon a gas which, it is claimed, will preserve fruit in its natural state for an indefinite period of time, at the same time preserving both the appearance and flavor of the fruit just as it comes from the tree.

Mayor McLellan, of Hamilton, has received a letter from S. N. Lowell, of Brockville, asking if the city corporation would advance him \$5,000 to complete his plant to start a fruit evaporating and fruit vinegar works here. The city, of course, won't, but would offer the ordinary exemptions and inducements.

The shipment of Canadian codfish to Brazil by American merchants has caused that Government to complain to the State Department that the reciprocity treaty be-

STORAGE FREE AND IN BOND.

Customs Entries Passed, and goods stored at lowest rates. Special facilities for shipping goods to all points. Goods MARKED and WEIGHTS and GUAGES taken CORRECTLY. You can save DOUBLE FREIGHTS by keeping Teas, Sugars and other heavy goods with us.

BLAIKLOCK BROS, Agents,

17 Common St., MONTREAL.

ALL GROCERS SHOULD SELL
THE

Royal Dandelion Coffee

Manufactured by
ELLIS & KEIGHLEY,
TORONTO.

Established 1849.



**COLD, SILVER
—AND—
BRONZE MEDALS**

20 1st prizes.

MICHEL LEFEBVRE & CO'Y
Manufacturers of
Lion--L--Brand
Pure Vinegars, Mixed Pickles, Jellies, Jams,
Preserves.
Montreal, P.Q.

P. DOTY & SON,
(Successors to W. B. Chisholm)

MANUFACTURERS OF




1, 2, 3 bushel grain and root baskets.
1, 2, 3 satchel lunch baskets.
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit package of all descriptions.
OAKVILLE ONT.

THE CHISHOLM PLANT BOX.

SOMETHING NEW !
A GREAT TREAT.

Fresh Cod

TONGUES

In 1 lb. Tins.

This is the Delicacy of the Season.

Pronounced by connoisseurs far ahead of
oysters.

A GREAT LUXURY.

Apply to
EBY, BLAIN & CO.,
Toronto.
STEWART MUNN & CO.,
Montreal.
Send for Samples.



**STUART,
HARVEY & Co.**
Importers and
WHOLESALE GROCERS

A Large and Well-Assorted Stock of

Teas, Sugars and General Groceries

HAMILTON, ONT.

FOR THE
HOME, PICNIC,
CRUISE, or CAMP

The "STAR BRAND" delicious

HAMS & BACON

CAN BE HAD FROM ALL THE
BEST GROCERS

F. W. FEARMAN,
Hamilton, Ont.

E. Lazenby & Sons,

18 Trinity St., London, S.E.

SOLE PROPRIETORS OF

Lazenby's Harvey Sauce,

We beg to remind our friends that EVERY ARTICLE
prepared by us is ENTIRELY UNADULTERATED and
our labels are affixed to the CHOICEST DESCRIPTION
OF GOODS only.

For full Price List on application to

A. P. TIPPET & CO.,

1 Wellington St. E., Toronto.
or St. JOHN, N.B.



Ram Lal's Indian Teas.

Stock is the same always, no variation.

Price is moderate for such high grade Teas.

Ram Lal's always shows the grocer a nice profit.

No weighing or parcelling these package Teas.

When grocer once gets Ram Lal's into a family no other tea is used henceforth. No Tea Peddlers can
buy it Ram Lal's is the best blend of Indian Tea the world produces.

JAMES TURNER & CO., - - **Hamilton.**
WHOLESALE AGENTS.



5th YEAR.

We have just entered our fifth year as the Empire Tobacco Co. of Montreal and the wonderful popularity of our goods are spoken of in every Land.

REMEMBER

You can save money by buying direct from us.

Empire Tobacco Co.,
Montreal.

tween Brazil and the United States is being violated. The department has taken the matter in hand and will take action to remedy the violation complained of.

It is stated that the grocers of New York city and New England have come to a unanimous agreement as to the form of rebate or commission to be allowed them by the refiners for the distribution of refined sugars, and this will probably be adopted by the American Sugar Refining Company, and go into effect on Monday the 15th inst. If the plan agreed upon proves as successful as the grocers believe it will, it may be extended to other territory.

The miserable wretch who damaged the plate glass fronts of stores in St. Catharines, Ont., a year ago, appears to be at work again. The merchants have made up \$300 which will be the reward of any one giving information that will lead to the conviction of the scoundrel. Nay & Co., grocers, had their windows scored by the diamond.

The new lobster canning establishment which was opened at Eatonville, N. B., about four weeks ago by Vienneau & Co. is carrying on a very successful business. The daily catch is from 2,500 to 3000 large lobsters. The cans and cases are made on the premises, and the herring used for baiting the traps are caught by the employees of the firm.

Mr. W. H. Dunkin, of Cornwall, Ont., has one of the best equipped grocery stores in the Dominion. He is now having a water motor put in to furnish the power for grinding coffee. This will do away entirely with the necessity for grinding up quantities for stock, as it can be ground so quickly by the motor power that customers may be supplied without any delay.—Cornwall Standard.

Mr. O'Kell, formerly a wholesale merchant and importer of canned salmon, Manchester, England, has conceived the idea of packing salmon in glass. A few days ago he opened in Vancouver a glass jar of salmon that had been hermetically sealed twelve months ago, and the contents are reported to have been in a particularly fresh condition. It is his intention to put up several hundred cases of salmon in glass for the English market.

Mr. D. McKellar, the well known merchant of Belmont, had a narrow escape from death while returning from his farm a few days ago. His arm and leg became entangled in the wheel of the vehicle and the old gentleman was thrown with great force on the ground. The fall stunned him for a moment but he recovered sufficiently to be able to walk home. He has since suffered considerably from his numerous bruises, but is now recovering.

Attention is called to the advertisement of Jacquand's French Blacking, whose agents are Messrs. David Rea & Co., No. 30 Hospital street, Montreal. This is one of the very best French blackings, and, as will be seen by the quotations, it is being sold at low prices just now, the agents having made special arrangements so as to make a run on these goods. There are several blackings put up with names very similar to Jacquand, and cautious merchants should see that they get Jacquand when they order.

The question of taking steps to secure a better practical commercial education in our schools and colleges was discussed by the Mon-

treau Chambre de Commerce on Friday last, and the following committee was appointed to consider and report upon the subject: Messrs. D. Parizeau, L. E. Morin, sr., L. E. Morin, jr.; L. I. Boivin and J. Haynes. It was announced that the committee on insolvency was hard at work, and that the committee having charge of the question of considering the advisableness of organizing a summer excursion for the members would soon hand in their report, which, it is understood, will favor the project.

ASSOCIATION DOINGS.

LONDON

RETAIL GROCERS' ASSOCIATION

The regular meeting of the Retail Grocers' Association, of London, was held in Sherwood Hall on June 3rd, with a good representation of members present. The minutes of last meeting confirmed as read. The secretary read an application from Mr. J. L. Fitzgerald for membership in the association. The application was accepted, and Mr. J. L. Fitzgerald elected to full membership.

A report from the pic-nic committee was read, suggesting that the Grocers' Pic-nic be held in Queen's Park on the 22nd July, at 1 o'clock, and that all grocery stores be closed at 1 o'clock for the remainder of the day. Moved by Mr. P. McGlade, seconded by Mr. W. H. Branton, that the report be received and adopted and entered in the minutes, and the public be invited to attend the grocers' pic-nic.—Carried.

A communication from Toronto Association laid over from last meeting was taken up for discussion, and it was suggested that the secretary communicate with the secretary of Toronto Association, asking further particulars before adopting the resolution requested by them in the communication.

It was duly moved and seconded that the discussion on the question of closing the grocery stores at 7 p. m. on all evenings except Saturdays be laid over.—Carried.

A list of names of new delinquents was read and the meeting adjourned.

LONDON GROCERS' PICNIC.

The picnic committee of the London Retail Grocers' Association met at 3 p.m. on Friday, in a room over Messrs. W. H. Ferguson & Co.'s store, when the following members were elected on the different committees:—

Programme Committee—Messrs. J. C. Trebilcock, L. H. Scandrett, J. N. Tamlin, J. L. Fitzgerald, R. A. Jones, T. A. Rowat, P. McGlade, R. J. Wood, P. J. Watt.

Printing Committee—Messrs. W. H. Ferguson, C. J. Wall, Alex. Tytler, W. H. Branton, John Moule.

Finance Committee—Messrs. A. McCormick, John Scandrett, G. Rowntree, John Lawson, E. B. Smith, J. A. Somerville, W. H. Ferguson, Jas. Wilson.

Grounds Committee—Messrs. W. H. Ferguson, Peter Smith, T. McNeil, W. E. Jackson, Jas. Dobbin, W. H. Sanborn, Y. F. Mossop.

The several committees will get to work as early as possible, and it is expected that this will be the picnic of the season. All the members of the association are invited and expected to assist the committee in making this, the first London picnic, a grand success.

One Trial

Will convince you that the "MALLAWALLA" blend of Pure Indian and Ceylon teas is something delicious and a sure favorite with black tea drinkers, 1 lb. and 1-2 lb. tin foil packages, 50 lbs. in a case. If you want the best buy "MALLAWALLA."

DIAMOND BAKING POWDER in $\frac{1}{4}$, $\frac{1}{2}$ and 1 lb. tins is more satisfactory and nets you a better profit than any first-class powder on the market.

Merit tells, "Wherever sold it has been a repeater." Have you tried it?

W. H. GILLARD & CO.,
WHOLESALE GROCERS, HAMILTON, ONT.,
Agents for Canada.

ALL GROCERS SHOULD SELL
THE

**ROYAL
DANDELION
COFFEE**

Manufactured by
ELLIS & KEIGHLEY,
TORONTO.

**W. A. McCLEAN
& CO.,**

OWEN SOUND

OFFER TO THE TRADE

LONG CLEAR
BREAKFAST
SMOKED BACKS
SMOKED BELLIES
SPECIAL ROLLS

BACON

Write for Quotations.

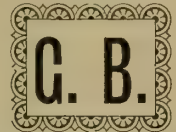
JAMES E. BAILLIE,
PORK PACKER, TORONTO.
Hams, Breakfast Bacon Rolls.



GANONG BROS.,

ST. STEPHEN, N.B.

MANUFACTURERS OF THE



CHOCOLATES.

N. K. FAIRBANK & CO.,

COMPOUND



REFINED LARD.

185 WELLINGTON ST., MONTREAL.
CHICAGO. ST. LOUIS. NEW YORK.

Condensed Mince Meat.

Handled by retailer
as shelf or counter
goods. No waste.
Gives general satis-
faction.

Will not ferment in
warm weather.

Sells at all seasons
by all wholesale
grocers.



Although fruits are
scarce and high, price
same as last season,
\$13.50 per gross net.

Packed in $\frac{1}{2}$ and $\frac{1}{4}$
gross cases.

Sole manufacturer
for Canada.

Ask your wholesale
grocer for it.

J. H. WETHEY, St. Catharines, Ont.

GEO. MATTHEWS

-PACKER and CURER.-



HAMS

BACON

LARD

PORK



PURE LEAF LARD A SPECIALTY.

PACKING HOUSES, OTTAWA, PETERBORO' and LINSLEY, ONT.



TORONTO MARKETS.

TORONTO, June 18, 1891.

GROCERIES.

The former portion of the interval between this and the last preceding issue of the GROCER was a time of much greater activity in the grocery trade than distributors have experienced for many weeks. There was a temporary rally in the demand for sugar. It being the great staple of the summer trade its momentary revival gave an impulse to trade in other lines. But by the beginning of this week the demand waned, and it has now got shrunken into nearly its former small volume. There is now a slightly better general trade doing than was observable at the time of last report. The rain of a week ago seemed to have a bracing effect upon trade, but there is need of more to establish confidence in the outlook and encourage buying. Notwithstanding that a lengthened period of comparative dulness has been traversed by the trade, there has been no peculiar strain felt upon the terms that prevail in the grocery business. At the end of the thirty days or three months' payments are met with the usual readiness, and there is as much discount granted as there was in better times. The failures of the week have been few.

CANNED GOODS.

The situation of the canned goods market has not passed under any developing nor any reactionary influences since a week ago. It is practically now the same as it was then. Buying has not been more active and stock is generally no less firm. Pumpkins are the one exception to the latter statement, they having eased somewhat from the position they had so long held. They sell now at 90c. to \$1, are fairly plentiful and in moderately good demand. For corn and tomatoes there continues to be the usual plodding demand, which makes great inroads as surely as but less perceptibly than do spells of market excitement. Peas are nearly exhausted. For them, as for all vegetables, business is mostly in the way of attention to sorting-up orders. Canned apples are about out of stock, while the demand for them is at about its best. Salmon is in very good request these days, and as the season for camping out, holidaying and picnicking draws on, the market gathers strength. It seems to be unlikely that there will be any appreciable surplus carried over into the season when new stock is on the market. There is no important business in futures being transacted, the attitude of both buyers and sellers being unfavorable to any genuine "sight unseen" trade this year.

COFFEE.

A quiet demand at prices current a week ago is the ruling feature of the market. Roasters report a fairly good trade in medium grade stock. The quantity of green coffee handled by wholesale grocers has been quite small.

The Tymburiba of Bezende (Rio de Janeiro), says: "Trustworthy opinions estimated a short while ago the 1891-92 coffee crop at 5,000,000 bags, but that only 4,000,000 could be brought to the deposit, on account of the

disorganization of labor and difficulty in obtaining laborers. To-day, however, the uncertain weather proves to us that the above estimate was greatly exaggerated, and that a rigorous estimate will give 3,000,000 bags, subject to a thousand possibilities. The crop as promised by the magnificent November blossom, is more than half sacrificed; besides which, the ripening has been extremely irregular, and it is frequent to see, even now, orchards subjected to all sorts of dangers. There are orchards with fruit ready for gathering, perfectly green, but formed fruit, fruit not yet developed, and which promise yet another blossom. In the west of S. Paulo the coffee crop is extremely insignificant, and the coffee-producing zones of Minas promise nothing. It is in the State of Rio that the crop appears to be most abundant, without, however, corresponding to the expectations of the planters.

DRIED FRUIT.

Some trade has been developed by the cut in Valencia raisins, which has made prices favorable to buyers upon all low-grade stock and has told on the steadiness of values for really good raisins. The range is yet 5 to 6c. generally, though these extremes do not represent the very lowest and the very highest that have occurred during the week, some prices shading as low as 4¾c. and some being as high as 6¼c. Both were rather exceptional in the week's trade. Currants are firm, local stocks not being heavy and the position at outside points being steady. Vostizzas are higher, quoting at 8 to 9½c. in cases. In the New York market a bid of 3¾c. was made for 5,000 barrels, or any part, but it was declined on Saturday. Prunes are easier here, though unaltered in quotation, the price having dropped in New York. Sphinx U are 7½ to 8c. A fair output of figs and dates is reported at quotation prices.

NUTS.

The nut trade is featureless. Stock moves quietly from jobbers' into retailers' hands at unchanged prices. All lines share about equally in the demand, though cocoanuts are probably the most active at \$6.50.

RICE AND SPICES.

Rice is in the firm position that it had got to last week. Stock is scant and the demand is improving as the weather gets more confirmed in its summer temperature. In spices no marked alteration is to be noted. Prices are steady.

SUGAR.

The want of rain is easing the pressure upon the trade, and they have fallen back from the sally many of them felt forced to make upon the market in the closing days of last week. It seemed necessary then that supplies for the strawberry season should be laid in at once, and there was a reasonable probability that that season might be almost or quite over before the political changes consequent upon the death of the Premier should be completed; so that the chances in favor of a possible reduction of the duty within that time were few in comparison with the chances that there would be no reduction in the same time. A good many therefore felt it advisable to stock up at once. But the political changes have been made and the strawberries are not causing any great rush for sugar. Unless there is rain the strawberry crop will not amount to much. Consequently there is a pause in the buying. A fall of ¼c. on Saturday in the price of granulated helped to bring about that pause, as it is usually the case that buyers are afraid of a falling market. Granulated is now 6¾c. in quantities

of 15 barrels and over, and 6½c. in smaller quantities. The Government is expected to bring down its budget this week now. There is no indication yet as to what changes it may recommend in the sugar tariff, though if the reply of the Finance Minister to the confectioners is to be taken as a straw showing the direction of the wind, it is likely that not all the present duty will be taken off. The lowest price for N. B. yellows is 5½c. and from that to 5-20c. The demand for better grades has made the N. B. stock rather scarce. The refineries are still limiting their output, their course suggesting the belief that any change is expected to be preceded by a very short warning.

SYRUPS AND MOLASSES.

There is little syrup asked for. The stock of low grades is small, but in other lines the supply is ample. Molasses has not lost any part of its firmness which the position in Barbadoes communicated to it a fortnight ago. The total supply at that island is said to be 21,000 puncheons below that of a year ago. The shortage is as great in Antigua and at Trinidad. Quotation prices are strong here.

TEAS.

The stock of new Japans which arrived by the first shipment is now about all out of first hands. There was a ready market at prices ranging from 26 to 35c. There is no word yet of the second shipment. There is quite a dearth of good teas at about 18c. just now, and the leaning of the inquiry is strongly in the line of that price. It is hard to get decent stock now at so low a figure. The movement on the part of buyers has been rather active, and would be better if the resources of the supply were fuller. The local business in Indian teas has been fairly good. There is little of interest to report from London; the auctions were very diminutive, and only a few invoices of new season's teas were up. The tone of the market was decidedly firm.

According to McMeekin & Co.'s notes for the month of May on Indian, Ceylon and Java teas, the offerings of Indian were 32,300 packages, against 87,891 packages in the same month of 1890. There has been a limited enquiry during the month, and as the quality has fallen off considerably, prices have continued to droop, and show a decline of 1d. per lb. on the month. Most of the teas have been held by the importers for several months, and are consequently flat, and very little tea now sells over 1s. per lb. The average of public sale prices for the month was 10¼d. per lb. against 11¾d. per lb. in April. The imports were 263,000 lbs., and the deliveries 6,723,000 lbs., reducing the stock to 26,560,000 lbs. The offerings of Ceylon were 58,000 packages, against 53,098 packages in same month of 1890. The selection on offer has been disappointing, and quotations for some of the inferior liquoring teas are 1½d. per lb. lower than during April. We have

EXTRA STANDARD

Granulated Sugar

6 3-4 CENTS IN ANY QUANTITIES.

P. C. LARKIN & CO.,

WHOLESALE GROCERS,

32 Wellington East, Toronto.

THE BOYCOTTED WHOLESALE GROCER.

The boycott which the Wholesale Grocers' Guild have endeavored to enforce against me, has not had the effect they predicted, and I am prepared to offer Sugars and all other lines of Goods as heretofore.

My price for

EXTRA GRANULATED SUGAR

For one or more barrels
Is Twenty cents per hundred less than the

COMBINATION

And my quotations for other Goods are equal to, in all cases, and lower in most cases than those offered by

GUILD HOUSES.

DISCOUNTS--

Are one and one-half per cent. off Sugars, Syrups, and Canned Goods. Three per cent. off General Goods.

The Guild Discounts are only one per cent. off Sugars.

Send for quotations of any special lines you may be open for.

SUGARS, TEAS,

SYRUPS, TOBACCOS,

MOLASSES,

BAKING SODA, SA^L. SODA

JAPAN RICE, RAISINS,

CURRENTS,

FRUITS OF ALL KINDS,

SPICES, NUTMEGS,

BAKING POWDERS,

CREAM TARTAR,

BROOMS, BRUSHES,

and WOODENWARE,

And all other Goods in the Grocery line.

I call your special attention to
my Uncolored Japan Tea at 15c.

JAMES LUMBERS

Wholesale Grocer,

67 Front St. East,

TORONTO, ONT.

ALL GROCERS SHOULD SELL
THE

Royal Dandelion Coffee

Manufactured by

ELLIS & KEIGHLEY,

TORONTO.

TO GROCERS.

SIMCOE CANNING COY'S

Goods are warranted first-class.

PUSH THEM.

Order through your wholesale
House.

LIVER COMPLAINT CURED--DOUBLE PROOF.



Thanks sincerely. I have derived the GREATEST BENEFIT from ST. LEON WATER. It has cured me completely of constipation and Liver complaint. My sister has also used it for indigestion and headache, and says it is the best thing possible. I recommend it as being indispensable.

MADAME E. DUPUIS,
St. Catharine st., Montreal.

June 15th the Palace Hotel will be opened at the Springs. Come, all despairing of life, and joy will be yours.

M. A. THOMAS,
Hotel Manager.

St. Leon Mineral Water Co., Ltd.,
Toronto.

BRANCH—Tidy's Flour Depot, 164 Yonge St.

General Storekeepers

who deal in Dry Goods should subscribe for

THE DRY GOODS REVIEW

Subscription Price \$1.00 per year.

Send for Sample Copy to THE DRY GOODS REVIEW CO., 6 Wellington St. West, Toronto.

IS A BOOK

Which will secure to you a larger profit than you are at present making,

Which will secure an increasing trade,

ANY USE TO YOU?

THE 26 SPECIMEN BLENDS contained in "Tea and the Science of Blending" will show you how this may be done.

Criticised most favorably by THE CANADIAN GROCER and countenanced by the largest Manufacturers and leading Wholesale Houses in Canada.

R. S. McINDOE, 24 Front St. E.,

PRICE 1.00.

REFERENCE: The Wholesale Grocery Trade of Toronto.

TORONTO.

"REINDEER BRAND."

Condensed



MILK.

"I am satisfied that the original milk from which the "Reindeer Brand" is prepared is of unusual richness. In point of flavor, color and consistency it leaves nothing to be desired."—DR. OTTO HEHNER, Hon. Secy. of Socy. of Pub. Analysts, London, Eng.

For OUTINGS of all sorts try "Reindeer Brand" CONDENSED COFFEE. Ten hundred out of every thousand consumers pronounce it "EXCELLENT." Sold by First-Class Grocers everywhere.

The Truro Condensed Milk and Canning Co., Ltd.,

Manufacturers,

Truro, Nova Scotia

MARKETS—Continued.

now arrived at a range of prices which will induce a large business, especially considering the small quantity of Indian teas yet to offer. The average of public sale prices for the month was 9¼d. per lb. The imports were 5,179,000 lbs., and the deliveries 4,578,000 lbs., leaving in stock 14,975,000 lbs. Several small lots of fancy teas were sold in the early part of the month; one lot fetched the highest price yet paid £30 or say \$150; but several lots have since been withdrawn from sale, as the offers were considerably below the ideas of the grower. The excitement has quite subsided for all these small lots of fancy teas. The offerings of Java were 6,900 packages, against 5,918 packages in the same month of 1890. The average of public sale prices was 8½d. per lb. These teas are lower in sympathy with Indians and Ceylons.

PETROLEUM.

The present is about the duller season for the petroleum market. Trade is light and prices are unchanged.

The Petrolia Advertiser reports Petrolia crude \$1.37¼ per bbl.; Oil Springs crude \$1.38¼ per bbl. The price of both crude and refined are the same as reported last week.

DRUGS AND CHEMICALS.

There is a big demand for tartaric acid, lime juice and such other elements as enter into the composition of summer drinks. Hellebore is also going out freely. The demand for Paris green has not set in yet, the thing wanting being another good rain and a hot spell after it to bring out the myriads of young potato bugs that set the demand going. Chloride of lime, carbolic acid and disinfectants generally go well these days. Opium and morphine are very cheap, and quinine keeps steady.

BUTTER AND CHEESE.

Bad shipping weather is lowering both the quantity and the quality of the supply. There are virtually no large rolls, the hot season usually putting an end to receipts every year. Such as come in are quoted at 12½ to 13c. Crocks and pails arrive about as freely as tubs and sell at 12½ to 14c. Pound rolls are moderately plentiful at 15 to 16c. Good dairy tubs are 14c. The fact that June butter is the best of the whole year's make, because the grazing is then best, makes country dealers loath to ship it in weather that might impair it. They are consequently holding very largely now and putting down store tubs. That accounts for the shortage in the supply, while the effects of the heat accounts for the decline in quality of such as reaches the market. If a cool day or two intervened just now the receipts would be likely to be liberal as prices are fairly firm. The stock, independent of the effects of the weather, is also generally good. It is always the case in fact that better butter is produced in a dry grazing season than in a wet one. There is no Brockville dairy on the market, and but little creamery, though what there is of the latter is roll and nominal at 20 to 21c. The creamery



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We are the makers,

The St. Croix Soap Mf'g Co.,
St. Stephen, N. B.

Branches:

MONTREAL: 17 St. Nicholas St.

TORONTO: Wright & Copp, 40 Wellington St. East.

stock has little chance while dairy prices are what they are. The export market for creamery now yields 18c. and that engages the factory men now, who are consequently not urging matters here.

Cheese is weaker at 9½ to 10c., the foreign market being rather dull.

COUNTRY PRODUCE.

BEANS—Are in fair demand, several small lots having been disposed of on Monday at \$1.50 to \$1.80 according to quality and quantity. The supply is low.

DRIED APPLES—Are 7¼ to 8¼c., with an easy demand.

EVAPORATED APPLES—Are unchanged and dull at 12 to 13½c.

EGGS—Most of the picklers have brought their season's work to a close, and prices may be expected to tend downwards. They are now steady at 12½c. It is all the present supply can do, though, to keep the price where it is.

HAY—Dry weather and poor prospects for the new crop rule in favor of sellers now. The price is very firm at \$10 to \$11.

HIDES—Are 5c. for No. 1 green. Receipts are ordinary. There are more calves' skins than full-grown beeves'. Good buff are 6 to 6¼c., but only very choice bring the latter figure. A 200 lot sold the other day at 6¼c., but they were extra stock. There are no steers' of any account offering, owing to the shipping largely of that class of cattle to England. The outside market for all hides is somewhat weaker.

HONEY—This market continues dull, the stock being large owing to the heavy surplus

carried from '89 and to the fact that last year's yield was large. The prices are 7 to 10c. for strained and 14 to 16c. for sections.

HOPS—A sale of two tons was closed a few days ago at 36 and 37c. They were choice 90's. An offer for 10 cwt. on Tuesday at 36c. was not taken. There are a very few good '89's in local hands at 25c. Prices for yearlings generally are stronger than they were, because of the increased demand for 90's. Older hops are nominal. The new crop is reported to be doing fairly well, the appearance of the vine just now favoring the expectation of a good yield.

OATS—Are higher and scarcer. The ruling price is 53c.

ONIONS—Are steady at \$2 to \$2.25.

POTATOES—Few are offering, and such as are, arrive chiefly in broken lots, for which \$1.25 to \$1.30 is paid. Out of store lots are \$1.40 to \$1.50. The scarcity of stock and the firmness of the United States market brace prices here.

SKINS—The sheepskins now coming in are almost entirely lambs' and pelts, the former of which are 20c. and the latter 25c. In calfskins there is no change, the range remaining 6 to 8c. Receipts are now at about their largest volume.

STRAW—Little is wanted, and the price is steady at \$6 to \$8.

WOOL—Coarse brings 18c. and fine 20c. The wool market in the States is duller, and the additional 2c. duty further reduces the chance of selling on that market just now.

FISH.

The market is quiet, stock being kept only in limited proportions, as the weather is unfavorable to holding and the demand is slack.

WE ARE BUYING

Dried Apples.

SEND SAMPLES
AND QUOTATIONS

ESTABLISHED 1869.

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Evaporated Apples

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THE

ROYAL DANDELION COFFEE.

Manufactured by

ELLIS & KEIGHLEY,
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T. W. CLARK & CO.,

General Commission and Provision Mer-
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Consignments solicited and business transacted
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HAMS, BACON, LARD,
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handle everything which the Country Store-
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our own goods to sell in preference to yours when
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Prompt Sales and Quick Returns.

We Furnish Egg Cases. Try Us.

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FANCY CALIFORNIA EVAPORATED AND
GREEN FRUITS A SPECIALTY.

Correspondence solicited, and prices on Foreign
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PACKERS AND CURERS.

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Bbl. Pork, Long Clear,
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Hams, Breakfast and Roll Bacon,

New curing, now ready.

For Choice full flavor goods send us a
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GOLDEN BRAND CANNED FINNAN HADDIE

Are put up in flat and tall tins.
Quality guaranteed.

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Produce and Commission Merchants.

BUTTER, EGGS, and Country Produce.

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Consignments Solicited.

SPECIALTIES: Canned Goods, Dried
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Quotations and samples sent on applica-
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All kinds of Hog Products handled. Also Butter,
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PATENT EGG CARRIERS SUPPLIED.
Good Prices paid for Good Dairy Butter.

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Eggs, Butter, Hams, Lard, Bacon, Cheese, Dried
Apples, Finnan Haddies, Dried Cod Fish, bought
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Solicit consignments of Country Produce
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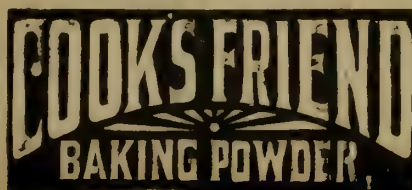
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Is Honest Goods and just
the Thing on Which to
Make or Extend a Busi-
ness.

The Best Grocers Make
a Point of Keeping it al-
ways in Stock.

MARKETS—Continued.

There are no changes in prices, last week's quotations being repeated this week. The kinds of fish received are also the same.

GREEN FRUIT.

A sharp demand for oranges and lemons has raised the prices for both. Stocks are also light, the state of the weather and the tranquil demand heretofore having determined limited supplies. Florida oranges are no longer quoted. Messinas are \$4.50, or 50c. higher than they were, while Valencias are steady at \$6. Lemons have gone up 50c. a box. Palermos are \$5.25 to \$5.50. Messinas are \$5.50 to \$6. The hot weather has given a strong impulse to the trade in lemons. For bananas the demand is light. Firsts are \$2, seconds \$1.50, and inferior stock is \$1. The bulk of the stock is yellow fruit, red being scarce at the primary seat of supply. Pineapples are dull on account of the hot weather, which makes it difficult to keep stock in good salable condition, very much of the fruit coming in specked and wasty. Fancy, which are very scarce, sell at 20c., extra at 15c., and common at 10 to 12c. Canadian strawberries are coming in more freely. They quote at the moment 12 to 13c., with a distinctly downward tendency consequent upon the rain of Tuesday. The appearance of the stock was poor up to that day. It looked more like the remains of a crop than it did like the first fruits of one. California fruits continue to sell, black cherries bringing \$2 to \$2.25, apricots \$3.25 to \$3.50, and peaches \$3.25 to \$3.50. The peaches are scarce yet and do not look quite mature, owing to the necessity of shipping them to arrive in a firm condition.

PROVISIONS.

The trade in provisions does not improve so rapidly as the condition of the weather warrants dealers in expecting. With warm weather the supply of fresh butchers' meats falls off and consumption turns on smoked meats. This has not taken place nearly so generally as has been looked for.

BACON—Is steady at $7\frac{3}{4}$ to $8\frac{1}{4}$ c. for long clear, bellies are easier at 10 to $10\frac{1}{2}$ c., backs are down $\frac{1}{2}$ c., quoting at 10c., rolls are unchanged at $8\frac{1}{2}$ to 9c.

HAMS—Are quite firm at 11 to $11\frac{1}{2}$ c.

LARD—Is $9\frac{1}{4}$ c. in tubs and $9\frac{3}{4}$ c. in pails for Canadian.

MESS PORK—Is \$15.50 to \$16 for heavy and \$17 for short cut.

SALT.

There is no change in the state of the salt market, which continues to turn out a considerable volume of stock at steady prices. A sale of three cars of coarse on Tuesday brought 67c., 1 car of dairy \$1.25, and 2 cars of barrels brought \$1.40.

DRY GOODS.

A fairly active demand for sorting up and a better general report from the travelers comprise the leading features traceable in this week's trade. There seems to be a better feeling on all hands, and if good weather is the rule for a while next fall's trade will be much larger in volume than last fall's. Replacing or supplementing of seasonable lines will very likely be active as well, as current stocks are light and the tone of the current demand is stronger.

British Markets.

Having closed out our local business, we are now prepared to give special attention to all lines of

Canadian Produce

in British Markets.

We have a large trade in
Cheese, Eggs, Butter,
and Apples, also
Canned and Evaporated Goods,
Honey, etc., etc.

Liberal advances made on suitable goods.

Correspondence Solicited.

IMPERIAL PRODUCE CO'Y.,

OF TORONTO, LTD.,

69 Front Street East, Toronto.

MONTREAL MARKETS.

MONTREAL, June 17 1891.

It is a difficult task to find or say anything interesting about general trade, as matters are situated at present. The uncertainty of affairs up at Ottawa is causing some anxiety, and an extremely cautious policy is the natural result. Of course this interferes with trade, and there are always found, those who are ever ready to complain, no matter how matters are. These people now have their opportunity and they are using it always and often. Perhaps, when the truth is known, however, this interruption with all its drawbacks may prove a blessing in disguise. At anyrate it will have one healthy effect, a thorough weeding out of old stocks in third hands, so that some will be able to stock with clean decks unencumbered. Groceries, owing to the talk about new regulations on sugar and tea, suffer most from the uncertainty, but there is some movement going on all the while. In lines not likely to be affected by the tariff, there is a good healthy movement in progress, while in produce, such as cheese, for instance, the range of values throughout the season has been comparatively high and the movement freer, putting a lot of ready money into the hands of the farmer and in circulation, which cannot fail to be a benefit to the country trader.

SUGAR AND SYRUP.

There is no change to note, and grocers are still buying in a hand to mouth manner, afraid of tariff changes. This is having a bad effect on the actual movement, but it may for all that be a blessing. Yellows are quoted 5 to $5\frac{3}{4}$ c. and granulated 6c. per pound.

Syrups are dull also, in fact neglected, with a very small movement to note. We quote $3\frac{3}{8}$ to $3\frac{3}{4}$ c. per pound.

MOLASSES.

The molasses market remains firm under advices of further advances on primary markets, and it will cost fully 47c. to lay down any fresh stock here. We quote 42c. for Barbadoes and 35 to 37c. for others.

TEAS.

The feeling is now general that the Government will make some change in the tariff affecting tea, and this has induced a much quieter business than formerly. The only business there is to note, has been in Japans on a $23\frac{1}{2}$ to 28c. basis.

COFFEES AND SPICES.

There is nothing doing in these articles and nothing particular to note in the way of alteration in value. Rio runs from 20 to 21c. with Java a few cents more.

RICE.

The rice market is unchanged. Patna, \$4.50 to \$5; choice, \$4.25 to \$4.50; standard, \$3.90, and off grades \$3.50 in car lots.

CANNED GOODS.

The movement in canned goods has been small as grocers are well stocked up. Some easiness in tomatoes is noted and holders are not so firm as they were a week or so ago, but we can cite little actual change as yet. Last years salmon have been moving at \$1.25 to \$1.27 $\frac{1}{2}$ and sales ahead of new pack have been made at \$1.30 to \$1.35.

FRUITS.

The dried fruit market is extremely quiet owing to the same old cause, uncertainty regarding the tariff, which is the disturbing factor with trade generally. In raisins a decline in prices has induced some trading in a wholesale way, and we note the turnover of several round lots at $4\frac{1}{2}$ c. but for smaller quantities $4\frac{1}{2}$ to 5c. is the figure. Currants also are easier and there has been business during the week at a somewhat lower range. We quote $5\frac{3}{4}$ to $5\frac{1}{2}$ c. in barrels and half barrels respectively and 6c. in cases for good sized lots, small quantities a fraction more.

In green fruit the hot weather is a booming factor in oranges, lemons and other juicy fruits and there has been a brisk jobbing movement in them during the week. We quote oranges \$6.50 to \$7.50 per case and \$3.50 to \$4.50 per box. Lemons are being reduced every day, and are strong at \$5.00 to \$5.50 per box. Bananas rule from \$1.25 to \$1.75 and prices are a regular glut on the market and some small sizes are selling as low as 7c. while better qualities bring 10c.

NEW FRUIT AND VEGETABLES.

Strawberries are in good demand at 20c., with supply limited. In southern stock fresh tomatoes rule at \$3, cabbage \$3 per crate and \$2.75 to \$3 per barrel; cucumbers are in active demand at \$3.50 to \$4.50, and beans \$2.75 to \$3, with peas the same price.

HOPS.

There is nothing to say about this market, as business is practically nil, with prices nominal as before, both on yearlings and last fall's crop. We quote the latter 32 to 35c., and yearlings 10c. less.

PROVISIONS.

There has been little change during the week in provisions, except in western pork, which is somewhat easier in sympathy with Chicago. The volume of trade is small. We quote:—Canadian short cut, per barrel, \$17.00 to \$17.50; mess pork, western, per barrel \$15.75 to \$16.25; short cut, western, per bbl \$16.50 to \$17.00; hams, city cured, per pound 10 to 00c.; hams, canvassed, per lb 0 00 to 0 00c.; lard, Cana-

MONTREAL Markets Continued.

dian, in pails, 9¼ to 9½c.; bacon, per pound, 9 to 10¼c.; lard, com., refined, per lb, 8 to 8¼c.

EGGS.

The egg market shows no change as far as prices are concerned, and business on the whole, although limited to home wants, has been steady enough. The sanguine ones place faith in the hot weather as a means of curtailing the receipts. We quote 11 to 11½c.

BUTTER.

There is nothing doing here in butter except a jobbing trade for local wants, but prices are working downwards, and perhaps shortly some export business may be induced or figures will have reached a level where it is a speculation to buy in anticipation of an export business. In either of these events some improvement may be looked for, but until such is the case the market is a dull and spiritless one. Creamery, 18 to 19c.; finest townships, 16½ to 18c.; western dairy, 14 to 15c.; old butter, 6 to 8c.

CHEESE.

The cheese market, although it can hardly be called active, is an essentially steady one. That is holders have their own opinions as to value and are sticking out for them, while there is a good healthy movement in progress. About 9c. is what holders want, and 8¼c. and a fraction better is what buyers are prepared to give, so that with some little concession on both sides quite a fair amount of business has been done. As regards the conditions at present they are certainly rather on the dull side. The make is smaller, the movement has been freer, prices better, and yet the shipments to date are smaller than they were last year. The factory men apparently realize this, for they are giving way very slowly. At the southern New York markets there has been some easing off, but the effect of it has not had time to be felt up this way yet, and we may quote 8¼ to 9c. as a range.

GRAIN.

There is a fair trade in oats but other grains are quiet with prices unchanged. The stocks in store, compared with those of a week ago, show a decrease of 14,501 bushels

Brantford New Mills.

We can supply you with Flour, Meal, Grain and Feed in whole or mixed cars, at prices as low, if not lower, than any firm in Ontario, and should you favor us with a trial order, we feel confident of a continuance of your trade.

Orders filled promptly. Wire for prices.

Yours, etc.,

J. & R. ROBSON,

Please mention THE GROCER. Brantford, Ont.

The Ontario Produce Co'y.

Produce Brokers and Commission Agents,
70 COLBORNE STREET, TORONTO.

P. D. PAGE, Late Salesman Imperial Produce Co'y of Toronto, (Limited).
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Solicit consignments of Butter, Eggs, Cheese, Potatoes, Lard, Bacon and general country produce.

Our business is conducted on strictly commission lines, our attention being given EXCLUSIVELY to our consignor's goods and having a first-class cash connection we can insure top prices and quick returns. Egg Carriers supplied.

N. WENGER & BROS.,
AYTON, ONT.- - MILLERS - -
(Hungarian Process)

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FLOURS

Mikado, White Lilly,
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Feed of all kinds and Mixed Cars a Specialty. It will pay you to give trial order.

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CORNMEAL, POT BARLEY,
SPLIT PEAS, ROLLED WHEAT,
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GARTLEY & THOMSON,
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The Most Durable Sign Letter.

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A responsible agent wanted in every town and city.

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OXFORD MILLS.

"FLOUR" Manufactured by
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BRANDS:

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STANDARD AND GRANULATED OATMEAL
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DEALERS IN

Grain, Seeds, Bran, Shorts, Beans, Mid-
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Roller, Standard and Granulated

Oatmeal

IN BARRELS, HALF BARRELS OR BAGS.

Selected WHITE OATS only used. For prices of Oatmeal or Oathulls in Car-loads or less quantities, write or wire, and will reply promptly. Can ship via Canadian Pacific or Grand Trunk Railways. Have new machinery for the manufacture of Rolled Wheat and Graham Flour and will be pleased to have orders.

MONTREAL MARKETS—Continued.

of wheat, 5,365 bushels of corn, 3,093 bushels of oats, 822 bushels of barley, and an increase of 16,308 bushels of peas, and 967 bushels of rye. Compared with the same date last year, there is an increase of 308,812 bushels of wheat, 537 bushels of peas, 22,292 bushels of oats, and a decrease of 134,776 bushels of corn, 1,025 bushels of barley and 42,875 bushels of rye. We quote:—No. 1 hard Manitoba, \$0; No. 2 hard Manitoba, \$1.14 to \$1.16; No. 3 do., \$1.01 to \$0.00 No. 2 Northern, \$1.03 to \$1.05; feed do., 62c. to 64c.; peas, 85c. per 66 pounds in store; 87c. afloat; Manitoba oats, 55c. to 56c.; Upper Canada do., 56c. to 57c. per 34 pounds; corn, 68c. duty paid; feed barley, 61 to 62c.; good malting do., 65c. to 67c.; rye, 83c. to 84c.

FLOUR AND MEAL

There has been little actual change to the market since our last, but prices are easier and the market has a downward tendency, for holders seem to think that nothing but some material shading will induce the freer movement that they want. The stock in store shows a decrease of 1,792 barrels compared with a week ago, and 11,700 barrels compared with the same date last year.

Meal is steady at \$3 for all grades, and there is a fair business doing in cornmeal at \$1.60 to \$1.70 per bag. The quotations are: Patent spring, \$6.00 to \$6.10; patent winter, \$5.50 to \$6.75; straight roller, \$5.70 to \$5.25; extra, \$4.80 to \$4.90; superfine, \$4.60 to \$4.70; city strong bakers', \$5.50 to \$5.75; strong bakers', \$5.50 to \$5.75; oatmeal, standard, per bag \$2.85 to \$3.00; oatmeal, granulated, \$2.85 to \$3.00; oatmeal, rolled, \$2.85 to \$3.00.

FEED

There is a moderate scarcity of most kinds of feed, and the market is firm in consequence, while the demand is good. We quote: Moullie, \$30; shorts, \$20, and bran, \$16.

HALIFAX MARKET QUOTATIONS.

(Wholesale Selling Rates.)

HALIFAX, June 18, 1891.

FLOUR.—Hungarian patent, Manitoba, \$6.50 to 6.60; Manitoba strong bakers', \$6 20 to 6 30; Canadian pastry, \$6 25 to 6 00; 75 p. c. roller patent, \$5 85 to 6 50; 80 do \$5 75 to 5 90; 90 do \$5 50 to 5 70; straight, \$5 30 to 5 50; superior extra, \$4 80 to 4 90; extra, \$4 40 to 4 60; cornmeal, American K. D. \$3 90 to 4; do Halifax ground \$3 80 to 3 98; oatmeal, standard, \$6 10 to 6 20; rolled oats and oatmeal, \$6 30 to 6 50; pot barley, \$4 50 to 4 60.

PRODUCE.—Oats, P. E. I. 56 to 60c; oats, Canada, 60 to 62c.; barley, 75c.; butter, 12 to 22c.; lard, 11 to 12c.; beans, \$1 75 to \$2; peas, round, \$3; do split, \$3 90 to 4; dried apples, quartered, 4½ to 5c.; do sliced 8c.

COFFEE.—Jamaica, 24 to 25c.; Porto Rico 25c.

MOLASSES.—Cienfuegos, 33 to 34c.; Antigua, 34c.; Porto Rico, 36c.; Trinidad, 35c.; Barbados, 40c.; Demerara, M. R. brand, 40c.; do N. do 48c.

ST. JOHN, N.B., MARKETS.

ST. JOHN, N.B., June 17, 1891.

The condition of our market remains the same as a week ago, consequently the demand for groceries does not show any improvement. There is no change in prices of importance to note. Breadstuffs are very dull and without any immediate prospect for improvement.

FLOUR.—While there has been a fair demand for flour in a jobbing way, the prices are gradually sagging, and some dealers are selling lower to-day than for some time. Others are holding their prices firm and say they expect an advance shortly, and generally the price is the same as last week.

MEAL.—There is so little moving that a quotation can hardly be got, the merchants having bought largely before the advance, and all are pretty well stocked. The inside price seems to be \$3.50 to \$3.55.

OATMEAL.—Is a little easier, with plenty here for all present demands.

POTATOES.—Several shipments have lately been made and prices are a little firmer than for some time. They are selling from vessels at \$2.

CHEESE.—Is holding about the same as a week ago, with a fair demand.

SUGAR AGREEMENT IN THE UNITED STATES.

The efforts of local wholesale grocers to induce the refiners to co-operate with a view to maintaining uniform prices for sugar, seem to have at last been rewarded to some extent. The grocers have not secured all that they strove for, but seemed to have arrived at an understanding that may eventually bring about the desideratum. What has really been accomplished may best be judged from the following form of agreement between refiners and jobbers, that goes into effect on the 15th inst:

In settlement of invoices to you of even date herewith for sugar, a commission or rebate one-eighth of a cent per pound will be allowed in addition to our present terms of one per cent cash in seven days and one per cent trade discount on one hundred barrels lots, provided the certificate and agreement below is returned, duly signed by you as a voucher, and not otherwise.

(Signed.)

The American Sugar Refining Co.

To the American Sugar Refining Company:

We hereby certify that we have not sold, nor will we sell, nor has any employe, salesman or agent of ours sold, in New York city, Jersey city, Hoboken, Long Island, the New England States, either directly or indirectly, any of the sugars for which we are now remitting for less than the daily prices conveyed to us by the Wholesale Grocers' Association of New York and vicinity, such prices to correspond with the regular prices made by you the preceding day; neither have we sold said goods on longer time than 30 days or less with a greater discount than ½ or 1 per cent. for cash in 10 days, or in any way, shape or manner evaded the terms or spirit of this contract. (Name of Jobbing Firm.)

Confined, as it is, to this city and immediate vicinity, the compact is not all that might be desired by the advocates of restriction of competition; but the fact that the plan is to be given a test in the keenest of "cutting" markets is suggestive, and would lead to the belief that, if successful here, a similar form of contract will be adopted at other points. On its face the agreement indicates that jobbers may sell at any price they please, but that the rebate of 1-8 cent per pound will not be allowed by refiners to jobbers who shade the official quotations. In other words, it is to be presumed that jobbers who "cut" will be required to pay the fixed selling price as dictated at headquarters. There is no stipulation that "cutters" will be deprived of supplies, but that deliveries on their orders may be backward is more than probable.—N. Y. Bulletin.

SECRET OF BUSINESS SUCCESS.

Commercial agencies tell us that of 100 men who engage in business, from 80 to 90 sooner or later fail, generally sooner. It would be an interesting study to get at the true inwardness of the individual causes of these breakdowns. Doubtless some of them are originated by lack of capital at the start, and others by reckless credit, but it is a certainty that many who succeed in building up a good business and in making money for a time finally collapse through lack of adapting themselves to their surroundings. They get into a rut and refuse to move out of it—in fact, they will not believe that they are in it—till finally their trade dwindles, they are forced to give longer and longer credits, to accept more and more doubtful accounts, and at last finally to confess inability to sustain the unequal combat. All this has happened to old-established business houses in the country, while younger places have prospered.

One of the best means that a commercial establishment can adopt to keep itself in the vanguard is to force itself and its products constantly before the consuming public by the agency of newspaper advertising. There is a disposition on the part of some firms to minimize the importance of this precaution—to trust entirely to the work of intermediaries. Thus many principles of business and manufacturing concerns come to be virtually unknown, and their agent is actually the great lever power that moves dealers to purchase. There is a serious disadvantage in this, because the accomplished intermediary may at any moment resolve to sell his services to another, or to start in the same line for himself, with the result that he takes a large share of the business acquired by his personal industry with him.

Merchants and manufacturers are constantly looking for means to combat this tendency. The man who carefully looks after his business, keeps serviceable goods, and is content with reasonable profit, has but to keep his good name and his good goods before the public, through the agency of newspaper advertising, and he will have little to fear from changes, whether in his own staff or in the altering circumstances of his competitors in business.

The most successful business men to-day are the most persistent advertisers.—London Advertiser.

BREADMAKER'S DRY HOP YEAST

Makes light white, wholesome, and delicious Bread.

For sale by all wholesale grocers, at \$1 per box.

Manufactured by

THE BREADMAKER'S YEAST CO.,

TORONTO, ONT.

A. H. BADGEROW.

ALEX. H. DIXON.

The Badgerow, Dixon Bonded Vinegar Manufacturing Co.,

79 and 81 Jarvis St., Toronto

Highest award, Toronto Exhibition.

DAVIDSON & HAY

Wholesale Grocers,
36 Yonge Street,
TORONTO, ONT.

Seasonable Goods.

Aylmer Canned Chicken, Turkey, Duck,
 Lunch Tongue, Pigs Feet, and Chicken
 Soup. Also "Clover Leaf" Lobsters and
 "Lynx" Salmon. Orders solicited.

Sloan & Crowther

WHOLESALE GROCERS,
 59, 61 and 63 Front St. E.,
TORONTO.

CANNED GOODS.

CORN,
PEAS,
TOMATOES.

A full line of all kinds of Canned Fruits,
 Vegetables, Meats, Fish, Milk, &c., &c.

H. P. ECKARDT AND CO

Wholesale Grocers,
3 FRONT ST. EAST, TORONTO.

Thos. KINNEAR & Co

Wholesale Grocers and Importers of
TEAS,
SUGARS,
COFFEES,

AGENTS FOR

Cherry's Irish Mustard, X.D.S.F.

This is superior to any other grade in the
 market. Try it.

47 Front St. E., - TORONTO.

BALFOUR & CO.,

IMPORTERS OF TEAS

AND

Wholesale Grocers

HAMILTON.

WARREN BROS. & BOOMER,

IMPORTERS

AND

WHOLESALE GROCERS,

35 and 37 Front St. East,
TORONTO, ONT.

SUGARS, COFFEES AND TEAS,
SPECIALTIES.

SMITH & KEIGHLEY

WHOLESALE GROCERS

AND IMPORTERS OF

Mediterranean Fruits.

JUST ARRIVED :

First Consignment

New Season's Japan Tea.

9 Front St. E., Toronto

EDWARD

ADAMS & CO.

ESTABLISHED 1846.

Wholesale Grocers and Importers of
TEAS,
SUGARS,
COFFEES,

Tobaccos, Wines and Spirits
95 & 97 Dundas St., London, Ont.

" MONSOON "

Is the Registered Trade Mark of the

PURE INDIAN TEA

That has become such a favorite.

These Teas have had a Three Year's
 Test.

Particulars on application to

STEEL, HAYTER & CO.,

Growers and Importers,

11 & 13 Front St. E. Toronto.

J. W. Lang & Co.

Wholesale Grocers,
TORONTO.

E. LAZENBY'S

Celebrated

Pickles

—AND—

Sauces.

33 Front St. East.

A Supply of
 these Fine
 English
 Goods
 now in store

PERKINS, INCE & Co.,

41 and 43 Front St., Toronto.

IMPORTERS.

Just to hand :

NEW JAPANS

Our first shipment of new season's garden
 picked Japan Teas arrived this week.

Send for samples and quotations.

J. F. EBY.

HUGH BLAIN.

DID YOU EVER

SELL ANY

CELLULOID STARCH ?

PRODUCES A FINE GLOSS.

TRY A CASE.

Eby, Blain & Co.,

Wholesale Grocers,

**FRONT AND
 SCOTT STS.**

TORONTO.

INSPECTING EGGS AND BUTTER.

The New York Mercantile Exchange has two men in its employ who are a butter and an egg inspector respectively. Butter is sold on the Exchange in six different grades, and it is this grading of the various qualities which has made an inspector necessary. The qualities and conditions necessary to constitute the different grades of butter are all laid down in the rules, but the distinctions between the grades are so fine that it takes a man of experience in the business to decide in what grade a certain lot of butter belongs. As 1,750,000 packages of butter come into the New York market every year, the bulk of which goes through the Exchange, the importance of the inspector being a man whose judgment can be relied upon is apparent.

In grading butter there are five different things taken into consideration—the flavor, the color, the body, the salting, and the package in which the butter comes. The highest grade of all is the "extras," and in that the flavor must be quick and perfect, the body perfect and uniform, the color good, even and uniform, and the butter itself just sufficiently salted. The grades drop down through "firsts," "seconds," "thirds," "fourths" and "fifths." This last is made up of the most indifferent butter offered, except "poor" and "grease" butter, and it may be off-flavored, put up in any kind of a package, and either high or low salted, as the expression goes in the trade.

It will be seen that it takes a butter man of experience to decide between the different grades. The rules of the Exchange under which the inspector works are strictly laid down. He is sworn to make a just and honest report of all butter inspected, and it is his duty to inspect butter only on application from members of the Exchange. He must furnish the person whose goods he inspects a certificate of inspection, which is good for three days from the time it is dated. He has to keep a record of the persons whose goods he inspects, the date and the place of inspection, and the designating marks of the goods. He must inspect thirty per cent. of all lots, not exceeding fifty packages of one mark, and from that down to ten per cent. of lots not exceeding 1,000 packages. The charge for inspection ranges from fifty cents to \$3, according to the size of the lots.

In the event of a dispute between buyer and seller upon the grade of the goods tendered on spot contracts, the matter must be referred under the rules to the butter inspector. Very frequently a man buying a certain quantity of butter comes to the conclusion that it is not up to the grade for which the buyer has sold it. After the inspector has done his work and rendered his certificate, either party has the privilege of appealing from his decision to a special committee chosen from the seven members of the butter

committee of the exchange. This special committee is made up of one man selected by the buyer and one by the seller, and these two select a third in case they fail to agree. This decision is final as to the quality of the goods, and these arbitrators must declare before considering the question that they know nothing of its merits from conversation with the principals or otherwise. The party against whom the decision is rendered pays \$2 to each member of the committee for his services. The judgment of the inspector is sometimes reversed by the court of appeal, but as a usual thing he is sustained.

The egg inspector has a deputy under him, and has the privilege of appointing others if necessity requires it. The classification governing egg inspection is made up of "new laid," "fresh gathered," "limed," "refrigerator" and "held" eggs. New laid eggs are called from March 1 to Oct. 1, and must comprise 90 per cent. of full, sweet and

fresh eggs, while fresh gathered must comprise 75 per cent. of new laid eggs. There are three grades governing inspection in each of these classes, "firsts," "seconds" and "known marks." When the decision of the inspector is in favor of the buyer, the seller has to pay for the cost of the inspection and pay the buyer 5 per cent penalty on spot sales. The seller must take back the goods, too, paying all cartage on them, but if the market price exceeds the contract price over 5 per cent. the seller pays in lieu of the penalty the difference between the contract and the market price. There is the same appeal from the inspector to a special committee chosen in the same way from the regular egg committee, of the Exchange, says the New York Sun.

GURD'S

Ginger Ale is guaranteed Superior to all others. Orders promptly attended to.



Sydney Gibson's Cocoa

Is carefully and scientifically prepared from the choicest ingredients that money can buy and

IS NOT AN IMITATION ARTICLE

The manufacturers do not ask dealers to handle an article gotten up in imitation of somebody else's,

But it sells on its own merits.

GIBSON & GIBSON, Manufacturers.
TORONTO.

**- ALL GROCERS -
SHOULD KEEP**

Cleans,
Scours,
Scrubs,
Polishes,
Brightens.



You
Will
Find
It
Profitable.

WON'T WASH CLOTHES.

ARMITAGE & CO.,

22 Bay St.

Manufacturers, TORONTO, CANADA



IT'S A DANDY!

WHAT?

BARM YEAST!

WHY?

Because it makes the sweetest bread, and never sours in the hottest weather.

SAMPLES FREE.

THE BARM YEAST MFG. CO.,

TELEPHONE 1920.

35 Wellington St. E., Toronto



Brantford and Pelee Island } J. S. HAMILTON & CO'Y,
Sole Agents for Canada. BRANTFORD, ONT.

M. J. Woodward & Co.,
PRODUCERS OF CRUDE,

Manufacturers of

Illuminating Oils,
Lubricating Oils,
Paraffine Oils
and Wax, &c

PETROLIA, - ONTARIO.

EDWARDS, CATCHPOLE & CO'Y

MANUFACTURERS OF

French Blacking,
Stove Polish,
Writing Inks and Mucilage.

33 Wellington East, Toronto.

J. A. Mathewson. S. J. Mathewson.
W. B. Mathewson. J. A. Mathewson, Jr.
Established 1834.

J. A. MATHEWSON & CO'Y,
IMPORTERS and WHOLESALE GROCERS.

Goods from First and Best Markets. Quality warranted. Full assortment. New Crop Teas shortly expected. Orders carefully and promptly attended to.

Have claimed, and do claim, freedom to buy and sell anywhere without interference or hindrance from any quarter. No commercial or personal slavery.

202 McGill St., MONTREAL.

JACQUAND FRENCH BLACKING



PRICES

In cases of 6 gross
each, assorted if
necessary.

No.
2—\$2 00 per gross.
3—3 00 "
4—4 00 "
5—6 00 "

5 per cent. discount
cash.

DAVID REA & CO., - 30 Hospital St.
MONTREAL.

ESTABLISHED 1841.

W. H. Schwartz and Sons,

Coffees,

Spices,

Mustard.

HALIFAX, N.S.

JOHN PETERS & CO.,

General Commission Merchants
and Brokers,

Halifax, N. S. and
Kingston, Jamaica, W.I.

Agents for The E. B. EDDY MFG CO.,
HULL, P. Q.

We are open to accept one or two more Agen
cies of first-class houses, either at Halifax or
Kingston. We have a good connection and
splendid storage facilities.

References: The Merchants Bank of Halifax.
The E. B. Eddy Mfg Co., Hull, P.Q.
The Mercantile Agencies.

The Norton Manufacturing Co.,

E. P. Breckenridge, C. C. Warren,
Toledo, Pres. New York, Sec.-Treas.
Edwin Norton, W. C. Breckenridge,
Chicago, Vice-Pres. Resident-Manager.

MANUFACTURERS OF

TIN CANS

By Automatic Machinery.

FRUIT, PAINT, LARD, BAKING
POWDER, FISH AND LOBSTER
CANS.

Capacity, fifty thousand cans per day.

Sole Agents in Canada for Norton Brothers

"Solder Hemmed" Caps.

Inquiries and Correspondence Solicited.

HAMILTON, - ONT.

A. HAAZ & CO.,

Bonded Manufacturers of

Honey Dew, White Wine, Malt and Cider
VINEGARS.

74 Bagot Street, - Kingston, Ont.

DO
YOU
SELL

"Peerless" Washing Compound.
There is nothing equal to it. It
will pay you a handsome profit.
Your customers will like it. Address

Pure Gold Manufacturing Co.,
31 Front Street East, Toronto.

Todhunter, Mitchell & Co.

—DIRECT IMPORTERS OF—

HIGH GRADE COFFEES,

Old Government Java Arabian Mocha, Plantation Ceylon, Maracalbo
and Santos.

Grocers draw trade by selling their FAVORITE EXCELSIOR BLEND.

RELIABLE ROASTING BY PATENTED PROCESS.

:: TORONTO.

R. TEW & CO.,

Importers of
CROCKERY, GLASSWARE, CHINA, LAMP
GOODS, ETC.

10 FRONT ST. East,

(Adjoining Board of Trade Building.)

We invite inspection of our NEW decorated

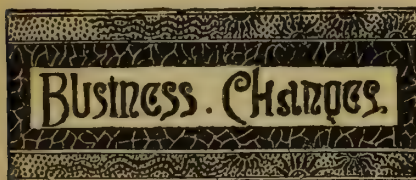
SEMI-PORCELAIN WARE

in TEA,

DINNER

and TOILET SETTS.

Best value in the Market.



SALES MADE OR PENDING.

J. E. Asselin, grocer, Quebec, offers his stock, etc., for sale by tender.

C. Clemes & Son, grocers, Port Hope, Ont., have sold out to D. E. Scott.

Kennedy & Hopper, general merchants, Rapid City, Man., have sold out to Hopper, Bros.

W. G. A. Lambe, & Co., warehousemen, Toronto, have sold out to J. M. Davidson, who will continue the business under the style of J. M. Davidson & Co.

PARTNERSHIPS FORMED AND DISSOLVED.

M. H. Raggles & Co., grocers and crockery dealers, Halifax, have dissolved.

Dykes & Action, tea and coffee dealers, Winnipeg, Man., have dissolved. Each continues.

Blackburn & Dickson, general merchants, Dunmore, Man., have dissolved, A. R. Dickson continuing.

Gardiner, Ferrier & Co., spice manufacturers, London, Ont., have dissolved, and are succeeded by Jenkins & Ferrier.

M. Laing & Sons, pork packers, etc., are now made up of M. Laing, John Laing and James Neil. The style is unchanged.

Ford & Thompson, grocers, Moncton, N.B., have formed a new co-partnership, composed of T. Irving Ford and John Thompson.

Edward Adams & Co., wholesale grocers, London, Ont., have dissolved. A new firm is formed under the same style, composed of E. A. Cleghorn, Samuel Screaton and A. J. Cleghorn.

FIRES.

Chas. Holt, grocer, Hamilton, is partially burnt out.

John McDonald, Acadieville, N.B., is burnt out. Insured.

REMOVALS AND DEATHS.

Pierre Chaboyer, general merchant, St. Laurent, Man., is dead.

James Frier, general merchant, Shediac, N. B., has closed his business.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

Geo. G. Corbett, tea dealer, St. John, N. B., has assigned.

R. D. Beales, general merchant, Nictaux, N. S., has assigned.

J. M. Carroll, general merchant, Rogers Pass, B. C., has assigned.

Thos. A. Mosher, general merchant, Avondale, N. S. has assigned.

James Miller, general merchant, East Angus, Que., has assigned.

Robt. Cox, general merchant, Kingsport, N. S., is offering to compromise.

James Brown, general merchant, Weldford, N. B., is offering to compromise.

L. A. Mongenaise, general merchant, Rigaud, Que., has obtained an extension.

T. S. Kennedy, general merchant, Kintail, Ont., has assigned to C. B. Armstrong, London.

Geo. E. Oakes, grocer and confectioner, Trenton, Ont., has assigned to S. S. Young, Trenton.

A. L. McKechnie, general merchant, Mount Forest, Ont., has assigned to Henry Barber & Co., Toronto.

McLaughlin & Reynolds, general merchants, Manitowaning, Ont., have assigned to D. Blackley, Hamilton.

BUSINESS CHANCES.

GENERAL STORE TO LET. IMMEDIATE possession. Good front. Best stand in the village. Low rent. Apply J. K. Falconbridge, Richmond Hill.

HONEY—GOOLD & COMPANY, BRANTFORD, are supplying grocers with pure honey. Write for prices and catalogue of bee hives, extractors, foundations, etc.

FOR SALE—One of the finest premises in London for groceries, flour and feed business. Prominent corner, building 26x90, 3 stores with 80 feet cellar. For particulars address F. Barnard, owner, 609 Dundas St., corner Adelaide St., London, Ontario.



THE CAIL BORDEN
Eagle Brand Condensed Milk

Has maintained its high reputation for ABSOLUTE PURITY for over a QUARTER OF A CENTURY.

AS A FOOD FOR INFANTS IT HAS NO EQUAL.

FOR SALE BY
Grocers and Druggists Everywhere.

ORIENT MILLS.**SINCLAIR, HOOD & CO.,**

(SUCCESSORS TO W. A. BRADSHAW & CO.)

Importers and Manufacturers of

Coffees,

Spices,

Mustards,

CREAM OF TARTAR, BAKING POWDERS,
FLAVORING EXTRACTS, ETC.

48-50 Lombard Street, Toronto.

TANGLEFOOT**STICKY FLY PAPER**

Price 65c. per box. Each box contains 25 double sheets of Tanglefoot and one 5c. Holder (26 five cent articles).

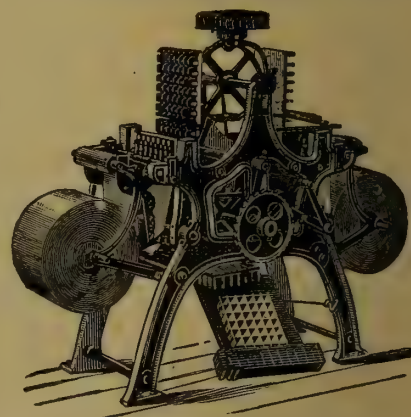
Trade mark registered in Canada.

Sold by all large wholesale druggists in Canada.

O. & W. THUM, Grand Rapids, Mich.

Northumberland Paper and Egg Case Co

Sole Manufacturers of Machine Made Egg Case
Fillers. (Straw Board.)



We also make a first-class Wooden Case, and can therefore supply a complete Egg Case at the lowest possible price. For prices and other information, address the Mills, CAMPBELLFORD, ONT

ORDER
IVORY BAR
SOAP



Make a Note
OF IT.

Johnston's Fluid Beef

Is the only meat preparation that makes

STRENGTH-GIVING BEEF TEA.

W. G. A. LAMBE & CO., Commission Merchants, TORONTO.

AGENTS FOR

The St. Lawrence Sugar Ref'g Co., Montreal.

The British America Starch Co., Brantford.

BRUSHES AND BROOMS

We make a specialty of lines which can
be retailed at

15, 20, 25, and 30 Cents

For first-class trade, and which you can
depend upon being right.

Send in your order or call and see our
samples, and we will guarantee to fill it to
your satisfaction.

Woodenware, Baskets,

And a full line of

Grocers' Sundries.

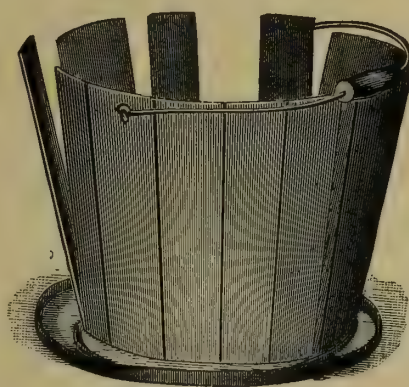
CHAS. BOECKH & SONS,
Toronto.

MANUFACTURERS.

Office and Sample Room 80 York St.

Factories, 158 to 168 Adelaide St. W.

CATCH ON!



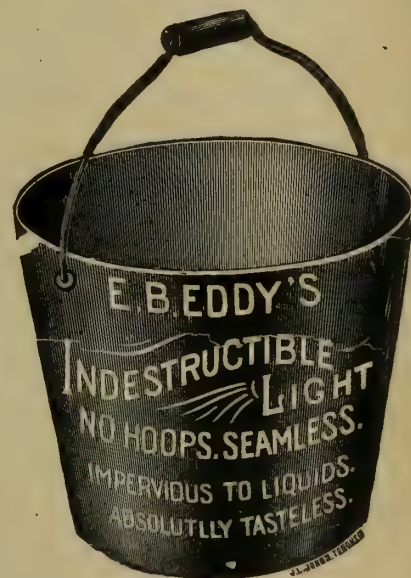
The Old Wooden Bucket.

The Neatest, most Durable, most Attractive and very Best Ware in the Market! The
Cheapest because the most Durable!

These Superior Wares are moulded in one piece from wood fibre. No hoops. No
joints. Cannot leak, shrink, swell or water soak. Will not taint milk or other liquids.
Proof against hot and cold water, kerosene oil, benzine or naphtha

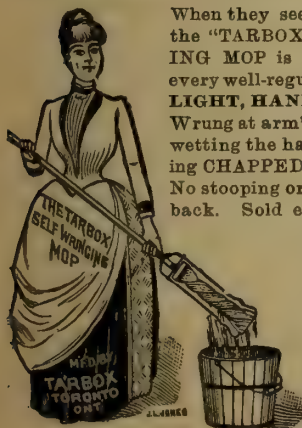
If your Wholesale Grocer does not keep these wares in stock, apply direct to the sole
owners of the Patents and sole Manufacturers in Canada.

THE E. B. EDDY MFG. CO.,
HULL CANADA



E. B. Eddy's Indurated Fibre Pail.

Women Who Know a Good Thing



When they see it all say that
the "TARBOX" SELF-WRING-
ING MOP is indispensable to
every well-regulated household,
LIGHT, HANDY, DURABLE
Wring at arm's length without
wetting the hands, thus avoid-
ing CHAPPED, or Sore hands.
No stooping or straining of the
back. Sold everywhere. Ask

your dealer for
it and take no
other. The name
of "TARBOX"
cast on every
mop.

Dealers will
consult their in-
terests by ad-
dressing us if
they are not
carrying a stock
of the above
mop.

TARBOX BROS.,

79 Adelaide Street West, Toronto

Sole Manufacturers.

SAPOLIO

Is a solid handsome cake of
SCOURING SOAP
Which has no equal for all clean-
ing purposes except the laundry. It will clean
paint, make oil cloths bright and give the floors,
tables and shelves a new appearance. It will take
the grease off the dishes, and off the pots and pans.
It scours the knives, the wash basin, bath tub,
even the greasy kitchen sink. It brightens all
metals except silver or gold. If you have not sold
it yet, send your order at once to

EMIL POLIWKA & Co.

36 Front st., East, Toronto, Ont.

Dominion Agents.

ADAMS & SONS' TUTTI-FRUTTI

CHEWING GUM.

The fastest seller the trade handles to-day

Other Staple Brands :

Bo-Key, Sappota, Magic-Trick, etc., etc. See
our price list page 21.

Send to Adams & Sons, 23 Church St., Toronto,
Ont., for beautiful advertising matter.

GROCERS should try our two new
lines, **CHOCOLATE ICING**
and **CHOCOLATE PUDDING**, packed in two
four dozen cases, either straight or assorted.

F. W. Schwartz, Halifax, N.S.

Agent for Maritime Provinces

The Cowan Cocoa and Chocolate Co. L'd, Toronto.

TO THE TRADE

—IN—

Canned Goods.

We are making all arrangements for this
season's pack—and enlarging our factory
considerably—Thanks for last season's trade
and soliciting this year's.

Faithfully yours,

D. W. DOUGLAS,
St. Johns, P.Q.

For reliable brands of cut smoking and chewing
Tobaccos use the following:

CUT SMOKING :

OLD FLAG.

GOLD FLAKE.

HAND MADE.

FINE CUT CHEWING :

GOLDEN THREAD. GLOBE.

VICTORIA. HIGH COURT.

JERSEY LILY.

MANUFACTURED BY

THE GLOBE TOBACCO WORKS CO., OF LONDON, Ltd.

THE CANADIAN GROCER PRICES CURRENT.

TORONTO, June 18, 1890.

This list is corrected every Thursday. The prices are solicited for publication, and are for such quantities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name; the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.

	Per doz
Dunn's No. 1, in tins	2 00
" " 2, in tins	75
Cook's Gem, in 1 lb pkgs	\$1 75
" " 7 oz	85
" " 2 oz	40
" " 5 lb tins	65
" " bulk, per lb	12
	Per doz.
Empire, 5 dozen 4 oz ca s	\$0 75
" " 4 " 8 "	1 15
" " 2 " 16 "	2 00
" " 1/2 " 5 lb cans	9 00
" " bulk, per lb	15

COOK'S FRIEND.

(In Paper Packages.)	Per doz
Size 1, in 2 and 4 doz boxes	\$2 40
" " 10, in 4 doz boxes	2 10
" " 2, in 6 "	80
" " 12, in 6 "	70
" " 3, in 4 "	45
Pound tins, 3 oz in case	3 00
12 oz tins, 3 oz in case	2 40
5 oz tins, 4 "	1 10
5 lb tins, 1/2 "	14 00
Ocean Wave, 1/2 lb, 4 doz cases	75
" " 1/2 lb, 4 "	1 30
" " No. 1, 2 "	1 90
" " 1 lb, 2 "	2 20
" " 5 lb, 1/2 "	9 60

BISCUITS.

	Per lb
Arrowroot	\$0 11 1/2
Abernethy	9
Ginger Nuts	11 1/2
New York Fruit	15
People's Mixed	11
Pilot Family	6
Snowflake	11 1/2
Niagara	15
Soda	6 1/2
" 3 lb	21
Sultana	11 1/2
Oyster crackers	7
Milk biscuit	9 1/2

Butter crackers	6 1/2
Tea	11 1/2
Wine	9
Wine, sweet	9

BLACKING.

Day & Martin's, pints, per doz	\$3 20
" " 1/2 " "	2 10
" " 1/4 " "	1 10
Spanish, No. 3	4 50
" " 10	9 00

EDWARDS, CATCHPOLE & CO'S

No. 1	per gross	9 00
No. 2	do	4 50
No. 3	do	3 60

JACQUAND FRENCH BLACKING.

No. 2	per gross	2 00
No. 3	do	3 00
No. 4	do	4 00
No. 5	do	6 00

BLACK LEAD.

Reckitt's Black Lead, per box	1 15
Each box contains either 1 gro., 1 oz.; 1/2 gro., 2 oz., or 1/4 gro., 4 oz.	

TELLIER, ROTHWELL & CO'S.

Royal Black Lead, per gross	\$1 80
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F. F. DALLEY & CO.

	Per gross.
Silver Star Stove Paste	9 00
Packed in fancy wood boxes, each box contains 3 doz.	

EDWARDS, CATCHPOLE & CO'S

Crown Polish, No. 1, per gross	9 00
" No. 2, " "	4 80

BLUE.

Reckitt's Pure Blue, per gross	2 10
TELLIER, ROTHWELL & CO'S.	
Parisian Square Blue, per lb. 13 to 14c	

BROOMS.

Carpet...	4 strings	2 90
X Parlor,	2 "	2 65
Louise	3 "	2 65
1 Gem	4 "	3 25
"	3 "	2 65
"	2 "	2 65
3	2 "	2 20
4	2 "	1 95
O Hurl...	4 "	2 65
"	3 "	2 35
"	3 "	2 65
"	3 "	2 05
3	3 "	1 70
OK	2 "	1 35
Hvy Mill	4 "	3 70

CORN BROOMS.

CHAS. BOECKH & SONS, per doz		
X Carpet, 4 strings, net.....		\$3 20
2 " 4 " ".....		2 90
3 " 3 " ".....		2 65
XXX Hurl 4 " ".....		2 60
1X " 4 " ".....		2 40
2 X Parlor 4 " ".....		2 25
3 " 3 " ".....		1 95
4 " 2 " ".....		1 70
		1 30

Girls "	2	"	"	1 50
Railway	4	"	"	3 00
Ship	4	"	"	4 00
2 Cable	2	wire bands, net		3 00
3 "	3	"	"	4 00
1 Hearth	2	strings, net.		1 75
2 "	2	"	"	1 50
3 "	1	"	"	1 20
4 "	1	"	"	1 30

CANNED GOODS.

	Per doz
Apples, 3's	\$1 15 \$1 20
" " gallons	3 10 3 25
Blackberries, 2's	2 00 2 10
Blueberries, 2's	1 25 1 40
Beans, 2's	0 95 1 10
Corn, 2's	1 10 1 25
" " Special Brands	1 30 2 10
Cherries, red pitted, 2's	2 25 2 40
Peas, 2's	1 40 1 50
Pears, Bartlett, 2's	2 00 2 25
" " Sugar, 2's	1 70
Pineapple, Baltimore	2 40 2 50
" " Bahama	2 90 3 00
Peaches, 2's	2 40 2 50
" " 3's	3 50 3 60
" " Pie, 3's	1 60 1 65
Plums, Gr Gages, 2's	2 00 2 10
" " Lombard	2 00 2 10
" " Damson Blue	1 90 2 00
Pumpkins, 3's	0 90 1 00
" " gallons	3 00 3 25
Raspberries, 2's	2 45 2 50
Strawberries, choice 2's	2 40 2 50
Succotash, 2's	1 50 1 65
Tomatoes, 3's	1 50 1 65
Finnan haddies	1 50
Lobster, Clover Leaf	2 75
" " Crown	2 50
Mackerel	1 15 1 25
Salmon, 1's	1 40 1 55
" " white	1 10 1 25
Sardines Albert, 1/4's tins	10, 11 1/2
" " 1/2's	15, 18
" " 3/4's	10, 10 1/2
" " 1/2's	18, 19
" " Other brands, 9, 11, 16, 19	
" " P & C, 1/4's tins	23, 25
" " 1/2's	33, 36
" " Amer, 1/4's	6, 8
" " 1/2's	9, 11

JAMS AND JELLIES.

Jams.	1 lb. white pots, 4 doz. assorted, per doz. \$3.35.
Gooseberry
Strawberry
Black Currant
Red Currant
Green Gage
Apricot
Raspberry
Damson
Plum
Red Currant and Raspberry

Jellies. Red Currant, 1 lb. white	\$2.75
Black Currant, 1 lb. white	2.75
DELHI CANNING CO.	
Jams assorted, 1's	2 35
Jellies, 1's	2 25

CANNED MEATS.

CLARK'S

Comp. Corn Beef 1 lb cans	\$....	\$1 60
" " 2 " "	2	2 65
" " 4 " "	4	5 00 5 15
" " 6 " "	6	7 75 8 00
" " 14 " "	14	18 60 19 20
Minced Collops, 2 lb cans		2 60
Roast Beef	1	1 60
" " 2 " "	2	3 15
" " 4 " "	4	5 85
" " 2 " "	2	7 00
Par Ox Tongue, 2 1/2		\$7 25 7 50
Ox Tongue	2	7 50
Lunch Tongue	1	3 00 3 10
" " 2 " "	2	5 25 5 75
English Brawn	2	2 50 2 60
Camb. Sausage	1	2 50
" " 2 " "	2	4 00
Soups, assorted	1	1 35
" " 2 " "	2	2 25
Soups & Bouilli	2	1 80
" " 6 " "	6	4 50
Potted Chicken, Turkey, or Game, 6 oz cans		1 50
Potted Ham, Tongue or Beef, 6 oz cans		1 35
Devilled Tongue or Ham, 1/2 lb cans		1 35
Devilled Chicken or Turkey, 1/2 lb cans		2 25
Sandwich Ham or Tongue, 1/2 lb cans		1 50
Ham, Chicken and Tongue, 1/2 lb cans		1 50

MINCE MEAT.

BRYANT, GIBSON & CO'S—TORONTO.

Mince Meat, 1/2 gal glass jars	\$9 50
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Ditto, 25 and 40 lb pails, per lb. 12 1/2c

J. H. WETHEY'S—ST. CATHARINES.

Condensed, per gross, net	\$13 50
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CHEWING GUM.

ADAMS & SONS.

	To Retailers.	
Tutti Frutti, 36 5c bars.....		\$1 80
Bo-Kay (new).....	150 pieces	1 00
Sappota,.....	150 "	1 00
Magic Trick,.....	115 "	0 85
Black Jack,.....	115 "	0 85
Red Rose,.....	115 "	0 85
Sweet Fern,.....	230 "	0 85
Adams' N.Y. Gum,.....	200 "	0 50
Caramel Tolu,.....	72 "	0 40
New Fruit Asst.,.....	115 " new	0 75
Puzzle Gum.....	115 "	0 75
Colah " ".....	115 "	0 75

ALWAYS ORDER

RECKITT'S BLUE.

Prices Current, Continued—

CHOCOLATES & COCOAS.

TODHUNTER, MITCHELL & CO'S.

Chocolate—	Per lb.
French, 1/4's... 6 and 12 lbs.	0 30
Caracas, 1/4's... 6 and 12 lbs.	0 35
Premium, 1/4's... 6 and 12 lbs.	0 30
Sante, 1/4's... 6 and 12 lbs.	0 26
Diamond, 1/4's... 6 and 12 lbs.	0 24
Sticks, gross boxes, each...	1 00
Cocoa, Homeopatic, 1/4's, 8 & 14 lbs	30
" Pearl	25
" London Pearl 12 & 18 "	22
" Rock	30
" Bulk, in bxs	18

JOHN P. MOTT & CO'S

R. S. McIndoe, Agent, Toronto.)

Mott's Broma.....	per lb \$0 30
Mott's Prepared Cocoa.....	28
Mott's Homeopatic Cocoa (1/4's)	30
Mott's Breakfast Cocoa.....	40
Mott's Breakf. Cocoa (in tins)	45
Mott's No. 1 Chocolate.....	30
Mott's Breakfast Chocolate.....	28
Mott's Caracas Chocolate.....	40
Mott's Diamond Chocolate.....	22
Mott's French-Can. Chocolate.....	20
Mott's Navy or Cooking Choc.	26
Mott's Cocoa Nibbs.....	30
Mott's Cocoa Shells.....	5
Mott's Vanilla Chocolate stick 22&24	
Mott's Pure Confec Chocolate 22c-38	
Mott's Sweet Confec. Choc. 21c-30	

COWAN COCOA AND CHOCOLATE CO.

Cocoas—	
Hygienic, 1 1/2 lb. boxes	70, 75
Iceland Moss 1/2 lb in 12 lb boxes	35
Soluble (bulk) 15 & 30 lb bxs	18, 20
Soluble (tins) 6 lb and 12 lb	20
Cocoa Nibs, any quantity	30, 35
Cocoa Shells, any quantity	05
Cocoa Essence.....	per doz 1 40

Chocolates—	
Mexican, 1/4, 1/2 in 10 lb bxs	30
Queen's Dessert, "	40
Vanilla	35
Sweet Caracas	32
Chocolate Powder, 15, 30 lb bxs	25
Chocolate Sticks, per gross	40
Pure Caracas (plain) 1/4, 1/2 lbs	00
Royal Navy (sweet)	30
Confectioners', in 10 lb cakes	30
Chocolate Creams, in 3 lb bxs	30
Chocolate Parisien, in 6 lb bxs	30

WALTER, BAKER & CO'S.

Chocolate—	
Pre'm No. 1, bxs. 12 & 25 lbs each	35
Baker's Vanilla in bxs 12 lb each	48
Caracas Sweet bxs 6 lbs each, 12 bxs in case	31
Eagle, sweet & spiced, bxs 12 lbs each	30
Vanilla Tablets, 416 in box, 24 bxs in case, per box	3 50
Spanish Tablets, 100 in box, 12 bxs in case	2 87
German Sweet Chocolate—	
Grocers' Style, in cases 12 boxes, 12 lbs each	23
Grocers' Style, in cases 24 boxes, 6 lbs each	23
48 Fingers to the lb., in cases 12 bxs 12 lbs each	23
48 Fingers to the lb., in cases 24 bxs 6 lbs each	23
Cocoa—	
Pure Prepared boxes, 12 lbs each	36
Cracked, boxes, 20 lbs each, 1 lb and assorted papers	28

Cracked, in bxs, 12 lbs., each, 1/2 lb. papers	38
Cracked, in bags, 6, 10 & 25 lbs each	28
Cocoa and shells, 12s and 25s	25
Breakfast Cocoa—	
In bxs, 6 & 12 lbs., each, 1/2 lb. tins	40
In boxes, 12 lbs., each, 1 lb. tins, decorated canisters	43
Broma—	
In boxes, 12 lbs., each, 1/2 lb. tins	37



GIBSON & GIBSON'S

Sydney Gibson's Cocoa, 1/4's	per lb 0 30
Dr. Clark's Cocoa, 1/4's and 1/2's, tins	0 45
Soluble Cocoa bulk in boxes	0 18
Prepared do	0 22
Sydney Gibson's Chocolate, 1/4's	0 30
and 1/2's	0 30
Gibson's Rock do 1/4's	0 30
Dr. Clarke's do 1/4's	0 30
Confectioners' Pure Chocolate	0 30
10 lb. blocks	1 00
Vanilla choc. sticks, per gross	1 00

Gibson's Icina, 1/4's, 4 doz. in case	1 35
Gibson's Icina, 1 lb 2	2 30

COFFEE.

GREEN

Mocha	c. per lb. 32, 35
Old Government Java	30, 33
Rio	21, 22 1/2
Plantation Ceylon	29, 31
Porto Rico	24, 28
Guatemala	24, 26
Jamaica	22, 23
Maracaibo	24, 26

WHOLE ROASTED OR PURE GROUND.
ELLIS & KEIGHLEY'S.

Java	c. per lb 33, 34
Java and Mocha	34, 36
Plantation Ceylon	35
Arabian Mocha	37
Santos	28, 28
English Breakfast	16, 24
Royal Dandelion in 1 lb tins	26

TODHUNTER, MITCHELL & CO'S

Excelsior Blend	33
Our Own	31
Laguayra	29
Mocha and Java	32, 33
Java, Standard	33
" Old Government	30, 32
Arabian Mocha	36
Santos	28

J. W. COWAN & CO.

Standard Java in sealed tins, 25 and 50 lbs.	30
Standard Imperial in sealed tins, 25 and 50 lbs.	32
Standard Blend in sealed tins, 25 and 50 lbs.	33
Ground, in tins, 5, 10, 15 and 25 lbs.	20, 30
Say's Parisien, in 1/2 and 1 lb tins	30

EXTRACTS.

Dalley's Fine Gold, No. 8, per doz.	\$0 75
" " " 1, 1 1/2 oz.	1 25
" " " 2, 2 oz.	1 75
" " " 3, 3 oz.	2 00

FLOUR AND MEAL.

Flour, Manitoba Patent	per bbl. 6 00 6 10
" Ontario patents	5 10 5 50
" Straight Roller	4 75 4 85
" Extra	4 40 4 60
" Low grades	2 50 4 25
" Strong bakers	5 75 5 85
Oatmeal, standard, bbls	5 75 5 75
" granulated,	5 90 5 90
" rolled	5 90 5 90
Rolled Oats	5 90 5 90
Bran, per ton	14 00 15 00
Shorts	18 00 18 00
Cornmeal	4 00 4 40

FLUID BEEF.

JOHNSTON'S, MONTREAL.

Cases, No. 1, 2 oz tins	per doz. \$2 75 \$3 00
" No. 2, 4 oz tins	4 50 5 00
" No. 3, 8 oz tins	8 00 8 75
" No. 4, 1 lb tins	12 60 14 25
" No. 5, 2 lb tins	25 00 27 00

FRUITS.

FOREIGN. c. per lb.

Currants, Provincial, bbls	6 1/2, 6 1/2
" " cases	6 1/2, 6 1/2
" Filiatras, bbls	6 1/2, 6 1/2
" " cases	6 1/2, 6 1/2
" Patras, bbls	6 1/2, 7
" " cases	7, 7 1/2
" Vostizzas, cases	8, 9 1/2
" " cases	8 1/2, 9 1/2
" 5-crown Excelsior (cases)	9 1/2, 10
" " 1/2 case	9 1/2, 9 1/2
Dates, Persian, boxes	5 1/2 6
Figs, Elemes, 14 oz., per box	10 12
" 10 lb boxes	12 1/2 13
" 20-lb	15 16
" Seven-Crown	18
Prunes, Bosnia, bags	7 1/2 8
" " cases, new	8 1/2 10 1/2
Raisins, Valencia, off stalk	5 6
Selected	7 1/2 8
Layers	8 1/2 9
Raisins, Sultanias	16, 18
" Eleme	7 1/2 8
" Malaga:	
London layers	2 70 3 00
Loose muscatels	2 35 2 75
Imperial cabinets	3 25 3 50
" qrs, flat	1 00
Connoisseur clusters	4 00 4 25
Extra dessert	4 75 5 00
" " qrs	1 50
Royal clusters	6 00 6 50
Fancy Vega cartoons	2 75
Black baskets	4 00 4 25
" qrs	1 30 1 35
Blue	4 75 5 00
" qrs	1 50 1 60
Fine Dehesas	7 00 7 25
" qrs	2 00 2 25
Lemons, Malaga	5 25 5 50
" Palermos	5 50 6 00
" Messina	5 50 6 00
Oranges, Floridas	4 50
" " Messinas	6 00
" Valencias	6 00
" River seedlings	4 25

DOMESTIC.

Apples, Dried, per lb	0 07 1/2 0 08 1/2
do Evaporated	0 12 0 13 1/2

GLASSWARE.

TAYLOR, SCOTT & CO.

Lamp Chimneys, O.....	o. per doz 32
" " A.....	35
" " B.....	45

GRAIN.

Wheat, Fall, No. 2	1 06 1 07
" Red Winter, No. 2	1 06 1 07
" Spring, No. 2	1 04 1 06
" Man Hard, No. 1	1 14
" " No. 2	1 14
Oats, No. 2, per 34 lbs	53 54 1/2
Barley, No. 2, per 48 lbs	56 59
" No. 3, extra	55 56
" No. 3	53 54
Rye	80 81
Peas	75 76
Corn	73 74

HAY & STRAW.

Hay, Pressed, "on track	10 00 11 00
Straw Pressed, "	5 00 7 00

LARD.

"FAIRBANK'S" REFINED COMPOUND.

In Butter Tubs	0 08 1/2
Fancy	0 09
3-hoop pails	0 09 0 09 1/2
60 lb. cases of 3 lb., 5 lb., and 10 lb. tins, per lb	0 10

MUSTARD.

ELLIS & KEIGHLEY'S.

Durham, Fine, in 1/2 and 1 lb tins	cts 25
" per lb	22
" Fine, in 1 lb jars	70
" Fine, in 4 lb jars	30
" Ex. Sup., in bulk, per lb	30
" Superior, in bulk, per lb	15
" Fine	15

In 4 lb jars	75
In 1 lb jars	25
D. S. F., in tins, per lb	41
" in 1/2 lb tins	42
" in 1 lb tins, per lb	44
D. F. in 1/2 lb tins, per lb	26
" "	28

NUTS.

Almonds, Ivica	per lb. 14 15
" Tarragona	16 17
" Formigetta	37
Almonds, Shelled Valencia	35, 37
" Jordon	45, 55
Brazil	12 13
Cocoanuts	5 50
Filberts, Sicily	11
Filberts, Oblong	11 11 1/2
Peanuts, roasted	12, 13
" green	9 10
Walnuts, Grenoble	17 18
" Bordeaux	12, 13
" Naples, cases	13
" Marbots	13 1/2
" Chilis	12 13

PICKLES & SAUCES.

BRYANT, GIBSON & CO'S, TORONTO

PICKLES.	
John Bull, mixed, in bulk	\$0 60
" Chow Pic'le, in b'k	65
" Mixed & Chow-Chow p'ts	2 15
" Mixed & Chow-Chow q'ts	3 25
" 16 g.	1 90
Horse Radish, bottles, per doz	2 25

Toronto Biscuit and Confectionery Co's

SODAS

Are giving unusual satisfaction.

Ask for the Yellow Boxes with Red Label, and take no other. Send for Price List to 7 FRONT ST. E., TORONTO.



Prices current, continued—

SAUCES.	
John Bull, kegs, per gal.	1 25
" " pt. bottles, per doz	(according to quantity) 90c to 1 00
Devonshire Relish, kegs p. gal	1 75
" " pt. bottles,	
per doz	1 25
Niagara Tomato, kegs, per gal	1 25
" " Reputed pints	1 25
Terry's Candied Peels. c. per peels	
Lemon, 7 lb boxes.	16
Orange, " "	18
Citron " "	30

CROSS "C" BLACKWELL'S.	
Pickles, all kinds, pints, per doz	3 25
LEA & PERRIN'S. per doz.	
Worcester Sauce, 1/2 pts., \$3 60	\$3 75
" " pints	6 25 6 50

LAZENBY & SONS.

Pickles, all kinds, pints.	Per doz	3 25
" " quarts	6 00	
Harvey Sauce—genuine—hlf. pts	3 25	
Mushroom Catsup	2 25	
Anchovy Sauce	3 25	

PRODUCE.

DAIRY.		Per lb
Butter, creamery, rolls	\$0 20 \$0 21	
" " tub.		
" " dairy, tubs, choice	0 14	
" " medium	0 12 0 13	
" " low grades to com.	0 05 0 10	
Butter, pound rolls	0 15 0 16	
" " large rolls	0 12 0 13	
" " store crocks	0 12 0 14	
Cheese	0 09 0 10	

COUNTRY

Eggs, fresh, per doz.	0 12 1/2
" " limed	
Beans	1 50 1 80
Onions, per bbl.	2 00 2 25
Potatoes, per bag on trk	1 25 1 30
Hops, 1889 crop	0 15 0 18
" " 1890	0 35 0 38
Honey, extracted	0 08 0 10
" " section	0 14 0 16

PROVISIONS.

Bacon, long clear, p lb.	0 07 1/2	0 08 1/2
Pork, mess, p. bbl.	15 50	16 00
Hams, smoked, per lb.	0 11	0 11 1/2
" " pickled		

Bellies	0 10	0 10 1/2
Rolls	0 08 1/2	0 09
Backs	0 10	0 10
Lard, Canadian, per lb.	0 09 1/2	0 09 1/2
Hogs	6 25	6 50
Tallow, refined, per lb.	0 05	0 05 1/2
" " rough,		0 02

RICE, ETC.

	Per lb
Rice, Aracan	3 1/2, 4c
" Patna	4 1/2, 5 1/2
" Japan	5, 5 1/2
" extra Burmah	8 1/2, 4
Grand Duke	6 1/2, 7 1/2
Sago	4 1/2, 5 1/2
Tapioca	5 1/2, 6 1/2

SPICES.

GROUND.

	Per lb.
Pepper, black, pure	\$0 20 \$0 22
" " fine to superior	12 18
" " white, pure	32 35
" " fine to choice	25 30
Ginger, Jamaica, pure	25 27
" " African,	18
Cassia, fine to pure	18 25
Cloves, " "	25 40
Allspice, choice to pure	12 15
Cayenne, " "	30 35
Nutmeg, " "	75 1 20
Mace, " "	1 00 1 25
Mixed Spice, choice to pure	30 35
Cream of Tartar, fine to pure	25 37

STARCH.

EDWARD BURGH STARCH MFG. CO.
MONTREAL.
BRITISH AMERICA STARCH CO
BRANTFORD.

	c. per lb.
No. 1 Laundry, 4 lb cartons	5 1/2c
Canada Laundry	4 1/2
Silver Gloss, crates	6 1/2
Lily White, crates	6 1/2
Silver Gloss, 1 lb chromos	6 1/2
Lily White, 1 lb chromos	6 1/2
Satin, Starch 1 lb chromos	7 1/2
Brantford Gloss, 1 lb chromos	7 1/2
No 1 Laundry, barrels & halves	4 1/2
No 1 Prepared Corn	7 1/2
Canada Corn	6 1/2
Challenge Corn	6 1/2
Rice Starch, 1 lb.	9
Cube, 1 lb.	7 1/2

KINGSFORDS OSWEGO STARCH.

Pure Starch—	
40-lb boxes, 1, 2, and 4 lb. pack'g's	8
36-lb boxes, 3 lb. packages	8

12-lb "	8 1/2
38 to 45-lb boxes	8
Silver Gloss Starch	
40-lb " 1, 2 and 4 lb packages	9
40-lb " 1 lb package	9 1/2
40-lb " 1/2 "	10
40-lb " assorted 1/2 and 1 lbs	9 1/2
6-lb " sliding covers	9 1/2
38 to 45 lb boxes	9
Oswego Corn Starch—for Puddings,	
Custards, etc.—	
40 lb boxes, 1 lb packages	8 1/2
20 "	8 1/2

SUGAR.

	c. per lb
Granulated, 15 bbls or over	6 1/2
" " less than 15 bbls	6 1/2
Paris Lump, bbls	7 1/2
" " less than a bbl	7 1/2
Extra Ground, bbls	7 1/2
" " less than a bbl	7 1/2
Powdered, bbls	6 1/2
" " less than a bbl	7
Extra bright refined	6 1/2
Bright Yellow	5 1/2 6
Medium	5 1/2 5 1/2
Brown	5 1/2 5 20
Raw Jamaica, in bags	

SYRUPS AND MOLASSES.

	Per lb.	bbls. 1/2 bbls
Redpath's "D"		
" " "M" pails	1 55	1 60
Redpath's "B"	3 1/2	3 1/2
" " "VB"	3 1/2	3 1/2
" " Extra V.B.	3 1/2	3 1/2
" " Ex. Sup.	3 1/2	4
" " XXX Sup.	4 1/2	4 1/2
Corn Syrup	4 1/2	4 1/2

MOLASSES.

	Per gal.
Trinidad, in puncheons	38, 40c
" " bbls	40, 42
" " 1/2 bbls	42, 44
New Orleans, in bbls	48, 65
Porto Rico, hdds.	38, 45
" " barrels	42, 47
" " 1/2 barrels	44, 49

TEAS.

GREENS.

	Per lb
Gunpowder—	
Cases, extra firsts	42, 50c
Half chests, ordinary firsts	22, 38
Cases, sifted, extra firsts	42, 50
Cases, small leaf, firsts	35, 40

Young Hyson—Moyunes	
Half chests, ordinary firsts	22, 38
" " seconds	20, 22
" " common	18, 20
PING SUEYS.	
Half chests, firsts	28, 32
" " seconds	20, 22
Half Boxes, firsts	28, 32
" " seconds	20, 22

JAPAN.

Half Chests—	
Choicest	38, 40
Choice	32, 36
Finest	28, 30
Fine	25, 27
Good medium	22, 24
Medium	19, 20
Good common	18, 19
Common	16, 17
Nagasaki, 1/2 chests Pekoe	20, 22
" " Oolong	17, 18
" " Gunpowder	18, 20
" " Siftings	8, 12 1/2

CONGOUS.

Half chests, Kaisow, Moning	52, 55
Caddies and half chests	15, 50
Caddies, Pakling and new makes	18, 50

SCENTED ORANGE PEKOE

Boxes, Foochow and Canton	28, 60
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OOLONG.

Half chests Formosa	34, 50
Caddies	36, 55

ASSAMS.

Chests and half-chests Pekoe	27 40
No. 1 Finest Assam Pekoe	40
2 Assam Broken Pekoe	35
3 Assam Pekoe Souchong	25

TOBACCO AND CIGARS.

British Consols, 4's; bright twist,	
5's; Twin Gold Bar, 8's	62c
Ingots, rough and ready, 7's	59
Laurel, 3's	52
Brier, 7's	50
Index, 7's	45
Honeysuckle, 7's	53
Napoleon, 8's	49
Royal Arms, 12's	50
Victoria, 12's	48
Brunette and Lovely, 12's	45 1/2
Prince of Wales, in caddies	46 1/2
" " in 75 lb boxes	46
Bright Smoking Plug Myrtle, T &	
B, 3's	55
Lily, 7's	48
Diamond Solace, 12's	45
Myrtle Cut Smoking, 1 lb tins	65
1/2 b pg, 6 lb boxes	65
oz pg, 5 lb boxes	65



KINGSFORD'S OSWEGO STARCH.

"Pure" and "Silver Gloss"
FOR THE LAUNDRY.

Corn .: Starch,
FOR THE TABLE,

Standard of Excellence. Absolutely Pure.

For Sale by all Leading Jobbers in Canada.

T. KINGSFORD & SON, Oswego, N.Y.

KNOX, MORGAN & CO.,

Wholesale Dry Goods Importers,

HAMILTON, - - - ONTARIO.

FLANNELETTES.

We can offer you a drive in these SEASONABLE GOODS, having cleared 1,500 pieces of DESIRABLE COLOURINGS.

Price 7 3-4c. usual terms.

Samples on Application.

General Stock fully assorted.

Prices current, continued—

GLOBE TOBACCO COMPANY.
CUT SMOKING TOBACCO.

	Per lb.
The Old Flag, 1/2 lb. in 5 lb. boxes.	65c
" " " 1 lb. Fancy Tins.	65c
" " " 1 lb. Fancy Tins.	36c
Gold Flake, 1-5, 6 lb boxes.	65c
" " " 1-10, 5 " "	75c
" " " 1 " fancy tins.	65c
" " " 1 " " " "	36c
" " " 1 " " " "	72c
Hand Made, 1-5, 6 lb boxes.	60c
" " " 1 " " " "	63c
" " " 1 " " " "	63c
" " " 1 " " " "	35c
" " " 1 " " " "	70c

GRANULATED SMOKING TOBACCO.

Uncle Tom, 1-5, 6 lb boxes.	40c
" " " 1-10, 6 lb " "	40c

LONG CUT SMOKING TOBACCO.

Wig Wag, 1/2, 6 lb boxes.	36c
" " " 1-5, 6 lb " "	36c
" " " 1-10, 6 lb " "	40c

FINE CUT CHEWING TOBACCO.

Golden Thread, 5 & 10 lb pails.	90c
Globe, " " " " "	85c
Victoria, " " " " "	70c
High Court, " " " " "	65c
Jersey Lilly, " " " " "	60c

Golden Thread, 1-16 " Foil in 1/2 gro.

boxes, per gross.	9 00
Solace, " 1-16 " Foil in 1/2 gro.	6 00

boxes, per gross.

cigars—S. DAVIS & SONS, Montreal.	Per M
Sizes.	

Madre E' Hijo, Lord Landsdowne

" " " " "	60 00
" " " " "	60 00
" " " " "	85 00
" " " " "	85 00
" " " " "	80 00
" " " " "	55 00

El Padre, Reina Victoria

" " " " "	55 00
" " " " "	50 00
" " " " "	50 00
" " " " "	55 00
" " " " "	50 00
" " " " "	80 00
" " " " "	80 00

Mungo, Nine

Cable, Conchas.	30 00
Queens	29 00

Cigarettes, all Tobacco—

Cable	7 00
El Padre	11 00
Mauricio	15 00

DOMINION CUT TOBACCO WORKS, MONTREAL.

CIGARETTES.	Per M.
Athlete	\$7 50
Puritan	6 25
Sultans	5 75
Derby	4 00
B. C. No. 1	4 00
Sweet Sixteen	3 50

OUT TOBACCO.

Puritan, 1 lb pkg., 5 lb boxes.	65
Old Chum, 1 lb pkg., 5 lb boxes.	65
Old Virgin, 1-10 lb pkg., 10 lb boxes.	65
Gold Block, 1 lb pkg., 5 lb boxes.	65

CIGARETTE TOBACCO.

B. C. N. 1, 1-10, 5 lb boxes.	78
Puritan, 1-10, 5 lb boxes.	80
Athlete, per lb.	1 10

SOAP.

Ivory Bar, 1 lb. bars.	per lb 5 1/2
Do. 2, 6-16 and 3 lb bars.	5 1/2
Primrose, 1 lb bars, wax W.	4 1/2
John A. cake, wax W.	per doz 42
Mayflower, cake,	" " 42

Gem, 3 lb bars per lb.	3 1/2
" 13 oz, 1 and 2 lb. bars.	3 1/2
Queen's Laundry, per bar.	5 1/2
Pride of Kitchen, per box.	2 75
Sapolio, 1/2 gross boxes.	3 25
" per gross, net cash.	12 00

TOILET SOAP.

TAYLOR, SCOTT & CO.

	per doz.
Baby's Own, 1/2 doz boxes	\$1 25
Our Boys, " " "	1 25
Sea Foam, " " "	75
London Bouquet, " " "	60
Oatmeal, " " "	85
Paris Assorted, " " "	0 75
Albert Oatmeal bar, 2 doz. boxes	0 75
White Castile bar, 2 doz. boxes.	0 75
Fatherland, 1/2 doz boxes.	5 00

WOODENWARE.

	per doz.
Pails, 2 hoop, clear	No. 1. \$1 70
" " " " "	" " 1 80
Pails, 2 hoops, clear	No. 2. \$1 60
" " " " "	" " 1 80
" " " " "	" " 1 80
Tubs, No. 0.	9 50
" " " " "	8 00
" " " " "	7 00
" " " " "	6 00
Washboards, Globe.	\$1 90
" " " " "	1 40
" " " " "	2 25
" " " " "	1 70
" " " " "	1 60
" " " " "	1 50
" " " " "	1 30
" " " " "	1 85
" " " " "	2 75
" " " " "	2 25

per case.

Matches, 5 case lots. Single cases	
Parlor	\$1 75
Telephone	4 05
Telegraph	4 30
French	3 60

Mops and Handles, comb.

Butter tubs	\$1 60 \$3 20
Butter Bowls, crates ast'd	3 60

CLOTHES PINS.

5 gross, per box	0 75
4 gross, " "	0 85
6 gross, " "	1 20

CHAS. BÖCKH & SONS.

	per box
5 gross, single and ten box	
lots.	0 75 0 80
Star, 4 doz. in package	0 85
" 6 " " "	1 25
" 4 " " cotton bags	0 90

INDURATED FIBRE WARE.

1/2 pail, 6 qt.	\$4 00
Star Standard, 12 qt.	4 50
Milk, 14 qt.	5 50
Round bottomed fire pail, 14 qt.	5 50
Tubs, No. 1	15 50
" 2	13 25
" 3	11 00
Nests of 3	3 40
Keelers No. 1	10 00
" 2	9 00
" 3	8 00
" 4	7 00
Milk pans	3 25
Wash Basins, flat bottoms.	2 75
" " round " "	3 00
Handy dish	3 75
Water Closet Tanks	18 00

DURABLE PAILS AND TUBS

WM. CANE & SONS, MANUFACTURING CO
NEWMARKET.

	Per doz.
Steel hoops, painted and grain'd	2 20
Brass hoops, oiled and varnish.	3 25
No 1 tubs	9 50
No 2 " "	8 50
No 3 " "	7 50

BARM YEAST.

	per box
3 doz. 5c. packages, in boxes.	1 00
3 doz. 10c. " "	1 95
1 1/2 " 10c. and 3 doz. 5c. packages	2 00
in assorted boxes	2 00

"OUR NATIONAL FOODS."

	pkg. doz.
Desiccated Wheat	4 lb. \$2 35
" " Rolled Oats	4 " 2 35
Snow Flake Barley	4 " 2 35
Desiccated Rolled Wheat	3 " 2 35
Buckwheat Flour, S. R.	4 " 2 25
Prepared Pea Flour	2 1/2 " 2 00
Baravena Milk Food	1 " 3 53
Patent Prepared Barley	1 " 2 00
Patent Prepared Groats	1 " 1 50
Gluten Flour	4 lb. 3 00
Farina, very choice	1 1/2 lb. 1 40

HARDWARE, PAINTS AND OILS.

CUT NAILS, from Toronto:	
10 dy. to 60 dy	2 35 2 40
8 dy. and 9 dy	2 65 2 70
4 dy. to 7 dy	2 90 2 95
3 dy	C.P. 3 95 4 00
3 dy	A.P. 3 45 3 50

HORSE NAILS:

"C" 50 and 10 per cent. to 60 and 5	
from list.	

HORSE SHOES:

From Toronto, per keg	3 60 3 75
-----------------------	-----------

SCREWS: Wood.

Flat head iron 7 1/2 p.c. dis	
Round " " 7 1/2 p.c. dis.	
Flat head brass 7 1/2 p.c. dis.	
Round head brass 7 1/2 p.c.	

WINDOW GLASS: [To find out what

break any required size of pane comes	
under, add its length and breadth to	
gether. Thus in a 7x9 pane the	
length and breadth come to 16	
inches; which shows it to be a first-	
break glass, i.e., not over 25 inches in	
the sum of its length and breadth.]	

1st break (25 in and under).

1st break (25 in and under)	1 45
2nd " (26 to 40 inches)	1 35
3rd " (41 to 50 ")	3 40
4th " (51 to 60 ")	3 70
5th " (61 to 70 ")	4 00

ROPE: Manila

Sisal	0 14 0 14 1/2
BINDER TWINE:	
Crown Brand (from factory)	11
Red Cap " " "	12
Blue Ribbon " " "	9
Silver Composite " " "	9

AXES: Per box, \$6 to \$12.

SHOT: Canadian, dia. 7 1/2 per cent.	
HINGES: Heavy T and strap	0 44 0 5
" " Screw, hook & strap	0 34 0 4

WHITE LEAD: Pure Ass'n guarantee

ground in oil.	
25 lb. irons.	per lb 5 1/2
No. 1	" 5 1/2
No. 2	" 4 1/2
No. 3	" 4 1/2

TURPENTINE: Selected packages, per

gal	0 59 0 60
LINSEED OIL: per gal, raw	0 64
Boiled, per gal.	0 67
CASTOR OIL: Best per lb.	0 10 1/2 0 11
GLUE: Common, per lb	0 10 0 11

PETROLEUM.

F. O. B. Toronto.	Imp. gal.
Canadian	\$0 16
Caroon Safety	0 17 1/2 0 18
Canadian Water White	0 20 0 22
Amer'n Prime White	0 23 0 24
" Water White	0 25 0 00
Photogene	0 27 0 00

DRUGS AND CHEMICALS.

	lb	\$0 02	\$0 03
Alum		0 06	0 07
Blue Vitriol		0 02 1/2	0 03 1/2
Brimstone		0 13	0 14
Borax		0 75	0 80
Camphor		0 40	0 45
Carbolic Acid		0 13	0 14
Castor Oil		0 30	0 31
Cream Tartar		0 01 1/2	0 02
Epsom Salts		0 16	0 17
Paris Green		0 13	0 14
Extract Logwood, bulk	boxes	0 15	0 17
Gentian		0 10	0 13
Glycerine, per lb		0 18	0 20
Hellebore		0 16	0 17
Iodine		5 50	6 00
Insect Powder		0 38	0 45
Salpêtre		0 08 1/2	0 09
Soda Bicarb, per keg		2 50	2 75
Sal Soda		1 00	1 25
Madder		0 12 1/2	....

VINEGAR.

A. HAAZ & CO	
XX, W.W.	0 20
XXX, W.W.	0 25
Honey Dew	0 30
Pickling	0 30
Malting	0 45

THE BADGEROW FALCONER VINEGAR CO

French Bordeaux	per gal. 0 34
Tarragona	" 0 32
Triple	" 0 30
Fruit Vinegar	" 0 27
Pickling	" 0 28
XXX	" 0 25
Extra XX	" 0 22
XX	" 0 20
X	" 0 16

Cider Vinegar

Honey Vinegar	0 16 to 0 25
Eng. Malt Vinegar	0 50 to 0 65
Bottled Malt Vinegar, qts.	2 00
Methylated Spirits	2 00 to 2 25

INK.

EDWARD CATCHEPOLE & CO.	
Blue black, 2 oz., per gross	4 00
Jet Black, 2 oz., " "	3 75
All colors, 2 oz., " "	4 50
Blue black, quarts, per doz.	5 00
" " pints, " "	3 25

FISH.

	per lb	0 04	0 06
Pickel	do	0 05	0 05
White fish		0 06 1/2	0 07
Salmon Trout		0 06 1/2	0 07
Lake herring		2 00	2 50

Pickled and Salt Fish:

Labrador herring, p. bbl	5 75 5 50
Shore herring	4 50 5 50
Salmon trout, per 1/2 bbl	4 25 4 50

Dried Fish:

Codfish, per quintal	5 25 5 75
" cases	5 00 5 50
Boneless fish	per lb 0 04
Boneless cod	" 0 06 1/2 0 08 1/2

Smoked Fish:

Finnan Haddies	per lb 0 07 1/2 0 08
Bloaters	per box 1 00 1 50
Digby herring	" 0 16

Sea Fish:

Haddock	per lb
Cod	"
Spring salmon	" 0 16 0 18

THE
ST. LAWRENCE SUGAR REFINING CO'S
GRANULATED
AND YELLOWS
AND SYRUPS
ARE PURE.

- NO BLUEING -

Material whatsoever is used in the manufacture of

OUR GRANULATED.

The Canada Sugar Refining Co.

Redpath (Limited),
MONTREAL.



We are now putting up, expressly for family use, the finest quality of PURE SUGAR SYRUP, not adulterated with Corn Syrup, in **2-lb.** cans, with movable tops.

FOR SALE BY ALL GROCERS.

THE CANADA MEAT PACKING CO.,

MONTREAL,
BEEF AND PORK PACKERS,

Curers of the Celebrated C.M.P. Brand of Smoked Meat, Sugar cured extra-flavored Hams and Bacon.

Compressed Corned Beef. Ox and Lunch Tongue.
Pure Lard a Specialty.

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Send Ten Cents to the GROCER PUBLISHING Co. for a copy of B. F. Cumming's Prize Essay on "How to Sell Goods."

GROCER PUB. CO.,

6 Wellington St. W., Toronto.

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LELAND HOTEL
Corner Hastings and Granville Streets, one block
from Railway Station and Steamship dock.
Vancouver, B.C.
PROUT & INSLEY,
Proprietors.

THE COLONIAL,
New Westminster, B.C.
Headquarters for Commercial Travellers. Fine
Sample rooms. First-class in every respect.
GEO. B. RAYMOND, Proprietor.

THE WINDSOR.
Regina, Assa.
First-class Family and Commercial Hotel.
Good sample rooms. Livery in connection.
MRS. DOIG, Proprietress.

THE SANITARIUM
BANFF, N.W.T.
Favorite Western Summer Resort. The best of
accommodation for travellers.
E. G. BRETT, Medical Director. H. RANSFORD, Mgr.

Grand Pacific Hotel
KAMLOOPS, B.C.
The leading hotel in the city. Sample rooms
convenient to stores, provided for commercial
men
CREEDEN & SMITH, Props

Queen's Hotel,
WINNIPEG, MAN.

First-class in every respect.

JAS. O'CONNOR, Prop. FRED SPRADO, Mgr

LELAND HOUSE,
Graduated Prices. Recently furnished.
W. D. DOUGLAS & CO., Proprietors.
The finest hotel in the Northwest. Pure spring
water. Corner Main and Albert Sts.
City Hall Square, WINNIPEG, MAN.

The Clarendon Hotel,
Winnipeg, Man.

RUTLEY & McCAFFREY Proprietors.

The Algoma House.
PORT ARTHUR, ONTARIO.
Beautifully situated, fine sample rooms. Special
attention and accommodation for travel-
ling men.
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PATERSON HOUSE,
OWEN SOUND, ONT.

One of the best appointed houses in Ontario,
situated in the business centre of the town. All
modern improvements. Headquarters for com-
mercial men
A DUNCAN, Prop

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CANADIAN GROCER.

When writing to our advertisers please inclose
the above

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ARE NOW MAKING

100 TONS
OF

Pure Paris Green

ALSO MAKING

300 bbls. of PAINT OIL.

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pages of all articles in the Paint Trade.

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Manufacturers Paints and Varnishes,
TORONTO.

FAC SIMILE OF THE LABEL OF



The Best Scouring and Cleaning Soap in the World

For cleaning woodwork, pots, kettles, pans, floors
painted ceilings, windows, and everything in the
cleansing of which a Scouring Soap can be used it
has no Superior. It is a larger cake, lasts longer,
does its work better, and is cheaper in every way
than any other Scouring Soap. Cut this out, and
ask your Jobber to send you a box of Pride of the
Kitchen. It is worth trying.

KIRK L. PERRY, Agent,
TORONTO, CANADA.

"Quick and Easy"

IS THE BEST

WASHBOARD

The Brandon Manufacturing Co., Ltd., Makers
Strachan Avenue, Toronto.



This board has a double crimp and only the best materials are used in its manufacture all first-class grocers keep it.

TORONTO SALT WORKS,

128 Adelaide E., Toronto,

Sole City Agents for the "Canada Salt Association"

Dealers in all kinds of Table, Dairy, Meat Curing, Barrel and Land Salts.

The "Acme" Table Salt (new process) will not get damp or hard.

Two Silver Medals, at Industrial Exhibition, Toronto, 1890, for our "Acme" Table Salt and our "Star Brand" Dairy Salt.



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SPOOL SILKS & TWISTS,
EMBROIDERIES & FANCY SILKS.

To satisfy and please your customers you must keep the best lines. "CORTICELLI" has that reputation; if you want to put in a line of these goods. Send for further information and prices to

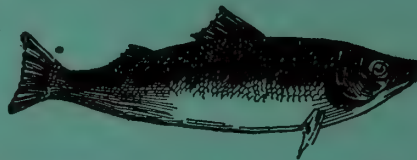
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OCEAN WAVE BAKING POWDER

From your Wholesale Grocer.

Sells itself after one Trial. Prices Current



Fraser River Salmon

"ROYAL"

- AND -

"BRITANNIA"

Brands of canned salmon are the finest packed in British Columbia. The canneries being situated at the mouth of the Fraser River are in a position to pack their fish fresh from the boats.

BELL-IRVING & PATERSON,
AGENTS,

Vancouver and New Westminster, B.C.

C. G. Hobson & Co.,

COMMISSION MERCHANTS.

AGENTS FOR

Princess, Diamond and Stanley

brands of canned salmon. We pay special attention to consignments placed in our charge.

C. G. HOBSON & Co.,
Vancouver, B.C.

T. G. Williamson & Co.,

COMMISSION MERCHANTS.

TEAS, COFFEES, FRUITS, SUGARS, ETC

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Is Stronger and More
Economical
THAN ANY OTHER BLUE.

It Does Not Stain the Linen.

TELLIER, ROTHWELL & CO.

MITTENS.

Best and Cheapest in the Market.



Specially designed and adapted for Brakes men, all classes of Railroad Work, Lumbering, Teamsters and Farm Work; made in Saranac, Buck, and our "Yellow Napa Tan Horse"—the strongest material made.

Dealers will consult their best interests by waiting for our Travellers.

W. H. STOREY & SON,
ACTON, ONT.

REFRIGERATORS.

4 Grocers Refrigerators

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11 Front St. W., Toronto.

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To please your customers sell Martin's Mount Forest Oatmeals.

Ordinary oatmeal is hard to digest because it is not boiled long enough.

By our New Process the meal is partly cooked and is easily digested.

If your wholesale grocer does not keep them write direct to

MARTIN BROS.,
Mount Forest, Ont.

Oats and Feed a Specialty.



VOL. V.

TORONTO, JUNE 26, 1891.

No. 26

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DELICIOUS FLAVOUR
GREAT STRENGTH**

Are the principal
Characteristics
of The

**British America Starch Co's
PREPARED CORN.**

H. A. NELSON & SONS

MANUFACTURERS

AND

Wholesale Dealers

—IN—

BROOMS

AND

WHISKS,

Brushes, Woodenware,
Baskets, Cordage,
Grocers' Sundries.

MONTREAL,

TORONTO.



ASK FOR

MOTT'S

**DUNN'S
BAKING
POWDER**

THE COOK'S BEST FRIEND
Largest Sale in Canada.

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THE BEST

IS THE CHEAPEST.

Retail Price, 25c.

For sale by all first-class grocers

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'John Bull' BRANDS.
Manufactured by
BRYANT, GIBSON & Co.



AGENCY FOR—
Ganong's Lilly Chocolates,
Terry's English Bottled Confectionery,
Negree's French Crystallized Fruits.

W. BOULTER & SONS,
Picton, Ont.

PACKERS OF THE CELEBRATED



Canned Fruits and Vegetables.

Every can has a Lion on the Label. This label is a guarantee to the consumer that the quality is first-class. Ask your Grocer for the Lion Brand. Do not take any other.

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Canning Factories.**

Head Office, PICTON. Branch, DEMORESTVILLE.

LEONARD H. DOBBIN,
Commission Merchant,
Representing the chief Lobster Canneries of the Dominion.
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BECAUSE Their equipment is more complete than any other Litho. house in the country, and

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SCRIVEN, ENG.

THE CANADIAN GROCER

& GENERAL STOREKEEPER

PUBLISHED WEEKLY.
\$200 PER YEAR

Published in the interest of Grocers, Cannerymen, Produce and Provision Dealers
and General Storekeepers.

Vol. V.

TORONTO, JUNE 26, 1891.

No. 26

J. B. McLEAN,
President.

HUGH C. McLEAN,
Sec.-Treas.

THE J. B. McLEAN PUBLISHING COMPANY,
FINE MAGAZINE PRINTERS
AND
TRADE JOURNAL PUBLISHERS.

HEAD OFFICE: 6 Wellington West, Toronto.

MONTREAL OFFICE: 115 St. Francois Xavier St.
G. Hector Clemes, Manager.

NEW YORK OFFICE: Room 105, Times Building,
Roy V. Somerville, Manager.

SPECIAL TO OUR READERS.

As the design of THE CANADIAN GROCER is to benefit mutually all interested in the business, we would request all parties ordering goods or making purchases of any description from houses advertising with us to mention in their letter that such advertisement was noticed in THE CANADIAN GROCER.

The reference made by the manager of the Bank of Montreal, in his last annual address, to the crying need of reform in the present methods of dealing with insolvent estates, has been followed by equally strong deliverances upon the same subject from other financial and commercial quarters. The attention which is thus recalled to one of the worst of chronic trade evils may give impulse to a renewed investigation of it which it is hoped will end in its eradication. What is wanting is some constant principle to equalize the conditions upon which men are re-instated in or removed from trade. At present "Chaos umpiresits" over the assemblage of creditors' meetings that are held in a year, and decisions utterly at variance with each other are deduced from data in which is the closest resemblance. Here one board of creditors restores a man to his position because he pays 40c. in the dollar; there another board decrees that a trader's assets shall be sold by the auctioneer, though the trader offers to redeem them by paying 50c.

in the dollar of his indebtedness. And it may be, too, that the latter is the better of the two to survive in trade.

* * * *

The verdict of a majority of the creditors is a matter which depends more upon who are the creditors than it does upon what is the position of the insolvent. That ought not to be the case in any legal or quasi-legal decision. If A fails owing ten creditors in all, it should make no difference who the ten creditors are, he should have a discharge or he should not have a discharge, according to the intrinsic merits of his case. Practically, however, as things are to-day, while A would be ruled out of business by ten given men, he would be ruled in if the board or a majority of the board were made up of other men, all the remaining circumstances being unchanged. It is this difficulty of getting at uniformity in the decisions that is the bane of the insolvency law of to-day. The case ought to possess all the determining conditions in itself, so that an examination of it before any board would issue in the same result. Leaving so much to the discretion of the creditors is altogether too lax.

* * * *

The good of trade is what must be considered in weighing an insolvent's offer for a discharge. Hitherto the individual interests of creditors have been deemed a sufficient guarantee that the good of trade generally will be safe-guarded by leaving the whole matter to their joint deliberation and action. But experience contradicts this. Time and again creditors have shown themselves recreant to the cause of sound trade, by propping up some of the most rotten material where the very best only wanted a fair chance. There has been undoubtedly more capital kept out of the retail trade of the country by the policy that has upheld price-cutters than there has been by the fear of mere numbers in competition. The profes-

sional price-cutter, like the wrestler of Hellenic fable, is always stronger after a fall. He needs something to lay him out which is not swayed by expectations of future trade with him.

* * * *

A man's solvent neighbors in the same trade would often prove a more just tribunal than his creditors before which to try his fitness to continue in business. If he has been a fair competitor they will vote for his keeping on, for fear that his place may be taken by a worse. If he has generally kept their prices down close to cost they will not put a straw in the way of his going. The opinion of a man's local competitors ought certainly to be consulted by creditors who have his affairs before them. It would very often make a material difference in the decisions reached, that is,—if the desire to do what is right were always the supreme consideration with creditors.

* * * *

Different boards of trade in Canada, notably that of Montreal and that of St. John, N.B., are casting about for something to take the place of the present modes of treating the cases of insolvents. Their aim has a wide range, and includes the discovery of the best means of disposing of bankrupt stocks that come upon the market, as well as the most equitable basis on which to accept or reject offers for restoration to a business footing. Collective opinion everywhere ought to apply itself to this subject. Business men's associations of all kinds ought to do what they can to contribute to the solution of it. The best working basis is a collection of the local facts that illustrate the arbitrary and unequal effects of the current usage. Where trade associations gather all the examples in their district of wrong done either to the insolvent or the trade, they have a starting-point for the orderly development of their ideas as to the best remedy to be applied.

MEN OF THE TIMES.

MR. H. P. ECKARDT.

The flighty purpose never is o'ertook
Unless the deed go with it.—SHAK.

In the call-over of a man's qualifications to fill any important executive position, ripe age has always counted for a good deal. The man endowed with that gift has been generally supposed by virtue of it to be of more steadied habits, cooler judgment and maturer knowledge of the world. Hence, in the past the brunt of public and large private responsibilities has had to be borne by men who had seen at least their two score years. The position seldom came to the man, the man had usually to go to the position, through the mellowing discipline of years. But age is an acquirement which all men—clever or stupid, lazy or energetic—have about equal chances of attaining, while mental ability, special aptitude, tenacity of purpose, industry, self-restraint and moral qualities generally, are possessed or developed only by the few. A man may show intellectual or moral fitness for weighty responsibilities long before he may show the trace of time. This has come to be quite generally recognized to-day, and there are more young men now in leading positions in commerce, finance, railway service, politics and the professions than there ever were before. This, more than any time in the past, is the young man's epoch.

Mr. H. P. Eckardt, of H. P. Eckardt & Co., Toronto, is probably the youngest head of a large wholesale grocery house in Canada.

He is but 28 years old, and reached his present position as principal partner in his firm four years ago. Mr. Eckardt is a Canadian, having been born in Unionville, a village about twenty miles from Toronto. When he was 9 years old his family came to this city. Here he received his education and his business training. In the year 1879 his destiny first touched the hem of the grocery trade, when he obtained a situation in the office of J. C. Fitch, wholesale grocer, Toronto. After remaining two years and a half in the counting-house, applying himself with energy to the mastery of the details that his duties brought him in contact with, he was then sent

out on the road. He continued to travel till January 1887, when he concluded to begin business on his own account, and opened the warehouse from which he does business to-day, and which is the centre of a connection whose boundaries are stretching farther out every year.

A man needed to be pretty sure of himself who started in the wholesale grocery trade here four years ago, and particularly a very young man, the fibre of whose business character was not supposed to be firmly knit yet by experience. It would probably have been impossible for so young a man to have made a successful start twenty-five years ago, when the

in which to lay the foundations of a large business among numerous and established rivals. But the house of H. P. Eckardt & Co. made rapid progress in the face of these disadvantages, and has attained to a position that would be considered a high one for a much older concern under much more favorable auspices. Under the same efforts, and in the same hands, the business of the house would have doubled in the four years between '81 and '85.

Mr. Eckardt's example presents this important fact for the contemplation of young men: That he who would succeed ought to be ready when the opportunity comes.

There are numberless men bemoaning their hard luck to-day, who ought rather to blame their own lack of diligence in preparing themselves to seize the proffered chance. Many so-called luckless men have to stand by and see positions and openings go past them in search of those who are capable of taking them. To be ready to take fortune's tide at the flood a man must have worked strenuously and with intelligence in some pursuit, whereby he will fit himself to take a place in the upper ranks of his vocation. A man's chances will come if he is ready for them. The prospects of the ready man may be brightest at the seemingly darkest moment.

Mr. Eckardt's mental and business equipment was an unusually full one when he took his place at the helm of an independent business. He had early apprehended the lesson that a man must have his mind constantly open and his faculties active in order to keep pace with the possibilities of his career. He has consequently few 'might have beens' to gaze back upon in the retro-



Prepossession in favor of judgment and stability tempered and confirmed by years was greater than it is to-day. Mr. Eckardt struck out into business just at the close of a good spell and at the beginning of a dull one. Preceding the year '87 there had been a succession of good harvests, and an important stimulus of money circulation—the construction of the C. P. R.—had been active for several years. Its beneficial influence ended just before Mr. Eckardt started, the influx of gold caused by it ceased, and a dull period followed. There has been no really good year since, in fact most of the crop-reports since '87 are below the average and times have been hard. It was a very trying time

spect. He has accomplished most of the things that were within reasonable range of accomplishment, and did not content himself with gazing hopelessly upon vanishing opportunities. If he had discharged his duties in the service of others in a perfunctory or half-hearted way, his experience would not have been so valuable as it is, and his integrity would not have been so well-grounded a prop to his business as it is. He formed acquaintances on the road and established personal connections that of themselves constituted a good investment when he started. The thorough knowledge he acquired of retail needs by travelling among retailers was worth more to him than an equal length of previous experience as principal.

FREE SUGAR.

The tidings of free sugar were borne all over the country on Wednesday morning, the Minister of Finance having brought down his budget on Tuesday. All the duty on raw sugar—which was a cent a pound on sugar not over No. 14 Dutch standard, and not testing over 70 degrees by the polariscopic test, and for every additional degree $3\frac{1}{2}$ c. per hundred pounds—has been removed. This amounts on an average to about 1.85 c., or more than $1\frac{3}{4}$ c. per lb. The removal of the duty on raw would have been incomplete if unaccompanied by a modification of the duty on refined, as the latter duty—made up of $1\frac{1}{2}$ c. per lb., 35 per cent. ad valorem and $7\frac{1}{2}$ per cent. of these duties additional for indirect importation—amounted altogether to about $3\frac{3}{4}$ c. per lb. To leave that on and remove the duty from raw would be only adding $1\frac{3}{4}$ c. to the $3\frac{3}{4}$ c. already enjoyed, of protection to the refiners. Consequently the budget reduces the duty on refined to eight-tenths of a cent per lb., thereby bringing closer the salutary influence of outside markets to regulate prices here.

It is not to be expected that prices will take their lowest plunge at once. The experience of the United States last March is against this probability. The demand here held off until the fruit season had opened. It will consequently come in like a tide upon a market which is bare of stock, as refiners have not been putting sugar on the market. Just at present sugar could be sold at a premium on last week's prices, notwithstanding that no one would pay last week's prices last week. The government have taken control of all the refineries and have stopped melting, so that not a barrel will be removed till stock has been taken to determine what sugar is at present in bond. It will be the end of the week before stock begins to move.

The Changes in Malt, Sugar, Tobacco and Other Commodities.

Resolved.—That it is expedient to amend the act chapter 33, Revised Statutes, intituled "An Act respecting the department of customs," by repealing the items numbered 9, 10, 400, 419, 420, 421, 422, 423, 481, in schedule 8 of the said act and to amend the act 50-51 Victoria, chapter 39, intituled "An Act to amend the act respecting the duties of customs," by repealing the items numbered 126, 127, 128, under section 1 of the said act, and to amend the act 53 Victoria, chapter 20, intituled "An Act to amend the act respecting the duties of customs," by repealing the items 148, 156, 157, 158, 159, 165 and 166 under section 10 of the said act, and to provide otherwise by enacting that the following rates of duty be substituted in lieu thereof:

1. All molasses and syrups, n.o.p., including all tank bottoms and tank washings, all cane juice and concentrated cane juice and all beet root juice and concentrated beet root juice when imported direct without transshipment from the country of growth and production.

(a) Testing by polariscope 40 degrees or over and not over 56 degrees a specific duty of $1\frac{1}{2}$ cents per gallon;

(b) When testing less than 40 degrees a specific duty of $1\frac{1}{2}$ cents per gallon and in addition 14 cents per gallon for each degree or fraction of degree less than 40.

(c) And in addition to the foregoing rates a further specific duty of $2\frac{1}{2}$ cents per gallon when not imported direct without transshipment.

2. All cane sugars and beet root sugars not above 14 Dutch standard, all sugar sweepings, all sugar drainings, all melado and concentrated melado, all molasses and concentrated molasses, n.e.s. all cane juice, beet root juice, tank bottoms and concrete when not imported direct without transshipment—5 per cent. ad valorem, provided, however, that in the case of cane sugar produced in the East Indies and imported via Hong Kong such rate of 5 per cent. ad valorem shall not be collected if transhipped at Hong Kong.

3. All sugar above 14 Dutch standard and refined sugars of all kinds, grades and standards and all sugar syrups derived from refined sugars—a specific duty of 8-10 per cent. per pound.

4. Glucose or grape sugar, glucose or corn syrup—specific duty of $1\frac{1}{2}$ cents per pound.

5. Cut tobacco—45 cents per pound and $12\frac{1}{2}$ per cent. ad valorem.

6. Manufactured tobacco, n. e. s. and snuff—35 cents per pound and $12\frac{1}{2}$ per cent. ad valorem.

7. Ale, beer and porter when imported in casks or otherwise, not in bottles—15 cents per gallon.

8. Ale, beer and porter when imported in bottles (6 quart or 12 pint bottles to be held to contain 1 gallon)—21 cents per gallon.

9. Spirituous or alcoholic liquors distilled from any material and containing or compounded from or with distilled spirits of any kind and any mixture thereof with water for every gallon thereof of the strength of proof, and when of a greater strength than that of proof at the same rate on the increased quantity as there would be if the liquors were reduced of proof. When the liquors are of a less strength than proof the duty shall be at the rate herein provided, but computed on a reduced quantity of the liquors in proportion to the lesser degree of strength, provided that no reduction in quantity shall be computed on any liquors below 15 per cent. under proof, as follows:

(a) Ethyl alcohol, or the substance commonly known as alcohol, hydrated oxide of ethyl, or spirits of wine, gin of all kinds, n.e.s., rum, whisky and all spirituous or alcoholic liquors, n.o.p.—\$2 and $12\frac{1}{2}$ cents per gallon.

(b) Amyl alcohol or fusil oil or potato spirit of potato oil—\$2 and $12\frac{1}{2}$ cents per gallon.

(c) Methyl alcohol, wood alcohol, wood naphtha, pyroxylic spirit, or any substance known as wood spirit of methylated spirits, absinthe, arrac, or palm spirit, brandy, including artificial brandy and imitation of brandy cordials and liquors of all kinds, n.e.s., Mescal "Pulque," rum-shrub, Scheidam and other schnapps, Taffia, Angostura and similar alcoholic biters or beverages—\$2 and $12\frac{1}{2}$ cents per gallon.

(d) Spirits and strong waters of any kind, being known as anodynes, elixirs, essences, extracts, lotions, tinctures or medicines, n.e.s.—\$2 and $12\frac{1}{2}$ cents per gallon and 30 per cent. ad valorem.

(e) Alcoholic perfume and perfume spirits, bay rum, cologne and lavender water, hair, tooth and skin washes and other toilet preparations containing spirits of any kind when in bottles or flasks weighing not more than four ounces each, 50 per cent. ad valorem, when above four ounces—\$2 and $12\frac{1}{2}$ cents per gallon and 40 per cent. ad valorem.

(f) Nitrous ether, sweetspirits of nitre and aromatic spirits of ammonia—\$2 and $12\frac{1}{2}$ cents per gallon and 30 per cent. ad valorem.

(g) Vermuth and ginger wine containing not more than 40 per cent. of proof spirits 75 per cent. per gallon above 40 per cent—\$2 and $12\frac{1}{2}$ cents per gallon.

(h) In all cases where the strength of any of above articles cannot be correctly ascertained by the application of the hydrometer, it shall be ascertained by the distillation of a sample or in such other manner as the Minister of Customs shall direct.

10. Champagne and all other sparkling wines, in bottles, containing not more than a quart and more than a pint, \$3 and 30 cents per dozen; bottles containing not more than a pint and more than one-half pint—\$1.65 per dozen; one-half pint each or less—82 cents; per dozen bottles containing more than one quart shall pay in addition to \$3.30 per dozen bottles at the rate of \$1.65 per gallon on the quantity in excess of one quart per bottle, old wine measure. In addition to the above specific duty there shall be an ad valorem duty of 30 per cent.

11. Salt, coarse, 5 cents per 100 pounds (not to include salt imported from the United Kingdom or any British possession, nor salt imported for the use of the sea or gulf fisheries, which shall be free of duty—5 cents per 100 pounds).

12. Salt, fine, in bulk—5 cents per 100 pounds.

13. Salt in bags, barrels or other packages— $7\frac{1}{2}$ cents per 100 pounds. The packages to bear the same duty as if imported empty.

Resolved.—That it is expedient to provide that there be added to schedule C to the Act chapter 33, Revised Statutes, as being exempt from customs duties the following, viz:

All cane sugars and beet root sugars not above No. 14 Dutch standard in color, all sugar sweepings, all sugar drainings or the pumpings drained in transit, al. melado and concentrated melado, all molasses and concentrated molasses n.o.p., all cane juice and concentrated cane juice, etc., when imported direct without transshipment from the country of growth and production.

Resolved.—That it is expedient to provide that the foregoing resolutions and the alterations thereby made in the duties of customs on the articles therein mentioned shall take effect on and after the 24th day of June, 1891.

Provided, however, that nothing herein shall be construed as exempting any sugars now held to be in bond for refining purposes in any bonded premises connected with or occupied in whole or in part by any sugar refiner which may be found on examination of the stock in such premises to have been removed therefrom, from payment of the duty properly payable thereon under item 419 in schedule A to the Act chapter 33, Revised Statutes, which shall continue in force as regards such sugar until proper entry thereof and payment of duty thereon has been made.

Resolved.—That it is expedient to amend the Act chapter 33, Rev. Statutes, intituled an act respecting the customs, of repealing section 94, respecting the refining in bond of sugar, molasses or other material from which refined sugar can be produced.

Resolved.—That it is expedient to provide that under such regulations and restrictions as may be by the Minister of Customs deemed necessary, there may be paid to the producers of any raw beet sugar produced in Canada wholly from beets grown therein between July 1, 1891, and July 1, 1892, a bounty equal to \$1 per 100 pounds, and in addition $3\frac{1}{2}$ cents per 100 pounds for each degree or fraction of degree over 70 degrees,

THE CANNED GOODS MARKET.

It is too soon to look for even general outlines in the prospects of the canned goods situation for 1891-2. The crops are growing yet and may receive many a set-back before they come to the hand of the packer. But there are a few general considerations that may now very seasonably be brought to mind. In the first place, last season's pack will be cleaned out by the time of renewal from this year's crops. The new pack will come upon the barest market that has yet awaited a new pack in this country. Last year there was a notable approach to exhaustion of old stock by the time new came to hand, but this year the exhaustion will be almost if not quite absolute in all the more staple goods. The situation is consequently very largely in the hands of the packers, whose interests will be best served by not following any impetuous course. There will be room, on account of the disappearance of old stock, for a large supply, but there never is room for excess stock. Prices will be good if packers do not rush in and overstock. They acted judiciously last year, having gauged with remarkable accuracy the consuming capacity of the country. They as a consequence made money. In fact for all parties the present year was one of the best, probably the very best, the canned goods trade has yet had.

All packers whom it concerns should take warning from the dissatisfaction that "slop" goods have caused this year. The very best stock is all that anybody wants these days, and as the very best is produced by reliable packing-houses, they will not only have the preference but receive the monopoly of attention. Packers should give particular heed to the details of their work so as to produce the very best goods. The men who have done this are the ones who have made money and are in the front rank now. Bad goods never before got so hostile a reception as met them this year, and it is quite certain as well as gratifying that they will get as bad a one if they are turned out in such quantity again. The jobber to a considerable degree is responsible to the retail trade for the quality of the canned goods he sells them, and he is the critic that has to be reckoned with by packers who aim to palm off poor stock. In the coming pack he will not be easily fooled.

Those wholesale and retail dealers who took THE GROCER'S advice to buy canned tomatoes and peas at the opening prices last year have made a good deal of money. Prices usually favor buyers more at the outset than at any other stage of the market, but last year that was peculiarly the case. That is the time when good staple brands can be best come by at a reasonable price. If there is much delay these are apt to get locked in the hands of speculative holders. Such goods are the safest if there is an over-supply of stock. The unusual spectacle of a retailer supplying a wholesaler was often

witnessed last year. One retailer of this city, acting on THE GROCER'S suggestion, bought 500 cases of tomatoes at 95c. to \$1, and sold 400 at \$1.30 to \$1.50 back to jobbers. Jobbers in many cases paid 15 to 35 per cent. advance upon their own prices of a few weeks previous, to recover stock from retail hands and replenish their own supply. Some laughable incidents took place in the exchanges and re-exchanges of stock. A typical case is the following:—Early in the season a retailer grew a little despondent because he believed he had over-loaded, and to assuage his grief, the wholesale house he bought from took back the bulk of his peas and tomatoes, giving him current prices, which were a long advance on what he had paid. This gave him great relief, and he inwardly chuckled that the stock had been so satisfactorily got rid of. It was not long, however, before he was back with as long a face as ever wanting to buy canned peas and tomatoes. His wholesale friend kindly supplied him with some of the same stock at very much more than it had been bought back at. He came two or three times after that, paying each trip the topmost price, and his total purchases amounted to more than the original stock he had bought at a low figure.

EARLY CLOSING IN RETAIL AND WHOLESALE TRADES.

A number of the retail grocers on Queen street west have signed an agreement to close Wednesday afternoon at 1 o'clock during the summer. It is said this was due to the action of Mr. Wm. Mara. Finding that his competitors were not inclined to close Wednesdays he arranged to close three evenings each week at 6.30. During the other three he let one-half his employees go at that hour. Other clerks seeing them going away at this early hour brought influences to bear to induce their employers to close Wednesdays. Clerks in other parts of the city should now move for the same concessions. Employees are as much interested in getting a rest as employers are, and there should be but little difficulty in making the movement general.

It cannot be said that the wholesale grocers set a good example in the matter of early closing. All signed an agreement to shut at 5 p.m. but it is not unusual to see the entire staff in one or two establishments at work until after six. We do not mean by this that everyone should cease all work promptly at five. The services of an employee who does that, as a rule, had better be dispensed with. It shows lack of interest in the business. But it should rest with the employee how soon after five he leaves. No conscientious man will take advantage of the rule.

Competition is keen and active, and the only way to meet it successfully is to buy from the best houses, and at lowest prices.

ASSOCIATION DOINGS.

The Boston grocers will before the next meeting of the association weigh their sugar and sugar barrels and ascertain whether they are or are not getting full weights. This is important—very important when quite often the margin of profit is hardly any profit at all.

RETAIL GROCERS' ASSOCIATION. CHATHAM

CHATHAM, June 16, 1891.

A special quarterly meeting of the Chatham Grocers' Association was held at 2 p.m. on the 16th inst. The following were present: Messrs. W.H. Adams, John McCorvie, Kitchen, Malcomson, J. A. Wilson, J. L. Simpson, R. S. Dunlop, Brennan, W. Sharp, P. Morgan, Shope, I. Holden, F. Wood, Smythe, W. Potter, W. Wilson, H. Weaver. John McCorvie, president, in the chair.

The minutes of previous meeting were read and approved.

The secretary proposed Messrs. W. Somerville, Smythe, Robinson, and Gonne as members.

Moved by Mr. Holden, seconded by Mr. Simpson, that the persons proposed be admitted as members.—Carried.

The secretary read a communication from Mr. Thackray, of Toronto, enclosing receipt for delegates' fees, also two from Mr. Smith of Windsor asking for by-laws and information, and one from Mr. Dutton, of London, in regard to an unpaid account against a former resident of London.

Moved by Mr. Holden, seconded by Mr. Malcomson, that the communications be read and filed.—Carried.

Moved by Mr. J. A. Wilson, seconded by Mr. Weaver, that the time of meeting be changed to Tuesday afternoon, at 2 p.m.—Carried.

After attending to some other matters the meeting adjourned, having had a very successful session. W. H. ADAMS, Sec'y.

[Our report of the last meeting of the Toronto Retail Grocers' Association contained an error as to the names of the Chatham delegates elected to membership in the Toronto body. The names should have been Mr. John McCorvie, and Mr. Geo. Heyward.—Ed.]

MONTREAL NOTES.

I had a talk with J. A. Moir, of Montreal, who has lately been appointed agent for Messrs. J. D. Noling of New York, who are extensive importers of Mediterranean fruits. Mr. Moir disposed of seven carloads of these goods to the trade last week.

Messrs. J. A. Mathewson & Co., of Montreal, have received a beautiful banner, on which are the words—"The Celebrated Garden Grown ([M] Montreal) Japan teas are imported solely by J. A. Mathewson & Co., Montreal"—beautifully worked in gold and silk on a satin ground. This was sent to them by one of their chief Japan packers, and is a work of art that any lady might envy. Messrs. J. A. M. & Co., are not sending banners, but samples of the teas advertised to any dealers throughout the country.

BANKERS DISCUSS MERCANTILE SUBJECTS.

In his annual address Mr. Geo. Hague, manager of the Merchants' Bank, made some interesting references which we reproduce, on long credits, combination movements, insolvent legislation and speculating on future prospects.

The subject of long credits given by wholesale houses to retailers, and by retailers to farmers, has been so often dwelt upon, and with so little result, that one gets wearied of talking about it. Numbers of our failures can be traced to it, and a good proportion of our bank losses. During the American war mercantile credit was annihilated, and all goods were sold for cash. Since peace was restored credit has been resumed on a moderate scale. Where Canadian merchants give four and six months, and even renew beyond that, and date goods ahead to begin with, the same class of merchants in the States sell at thirty and sixty days, and look askance upon a customer who wants a day longer. There is some solid comfort, and assurance of growing prosperity, in a system of business like this. One could almost wish that something might happen in Canada which would compel all dealings to be for cash, and bring about a rational method of trading. There is nothing more mischievous in our system of credit than the fact that it leads to such heavy accounts being carried against retailers in the books of merchants. The greater part of these are twice or three times as large as they ought to be. I am well aware that the evil is intensified by the credits that English houses give. This is an evil, however, which will cure itself in time. Our manufacturing industries are largely infected by the same evil; especially that of agricultural implements. There is one striking exception—viz., the flour milling trade, which is practically carried on on a cash basis, both in buying and selling. In some other manufactures even raw materials are bought on four and six months' credit, a very great abuse, which has led to heavy losses. Raw materials ought to be paid for in cash.

There is a certain movement going on amongst manufacturers in the way of amalgamation with a view to diminishing competition. This movement is good if kept within reasonable bounds, though we want no great monopolies created in Canada like those which have troubled our neighbors in the United States. Competition had, indeed, run riot in many quarters, and it was time for a check to be put upon it.

Legitimate competition is the life of trade. When carried beyond that it is its bane. Bankers have it in their power to do something to remedy many of the things now complained of. Long credit manifests itself in long bills offered for discount, unreasonable amounts offered on the names of weak traders, and borrowing from banks by importers without security at all. These things are within the power of bankers to remedy.

I entirely concur in what has been said about the desirableness of an Act for the equitable distribution of insolvent estates.

But I must confess to jealousy of any Act which gives a debtor a discharge by a mere majority of his creditors. A Dominion Act to provide for equitable distribution would undoubtedly be a great public benefit. The subject is surrounded with difficulties. The experience of half a century in England, the United States and Canada shows that it passes the wit of man to devise an Insolvency Act giving a discharge which has not been so abused that men were glad to repeal it. It may be worth while to make an endeavor in the direction above referred to, and the foundation has already been laid in the labors of a committee of the House of Commons, which sat some years ago.

Those who have paid attention to former utterances of mine on these occasions will have found little of prophesying or forecasting about them. On the contrary, some years ago I gave expression to some serious warnings on this subject. I will take the liberty of repeating what I said then, and it is just as pertinent now:

"The habit of looking out for the future and basing commercial ventures upon it is a bad one. It has deceived many to their ruin. Forecasts of the future in nine cases out of ten are falsified by the event. Whether it is the condition of the coming harvest, or the future of grain or cotton, or the supposed exigencies of foreign markets, the man who ventures on commercial operations upon such forecasts, in the majority of cases will be disappointed. If he risks his own money in the venture and loses it, he does no harm to anyone but himself, but if he carries on the venture on borrowed money, he runs the risk of losing the money of his banker or his creditors. This he has no right to do, for as he did not mean them to share the profits of his venture they ought not to be called on to share the loss."

I said further: "If persons in business will keep themselves wide awake as to the present, they need not trouble themselves about the future. A person can always tell whether the demand for his goods is brisk or dull, whether it is continuous or fitful, and can guide himself accordingly. Laying up large stocks of goods, or increasing manufactured products in view of a possible demand some months ahead, is not sound trading but speculating. In former times of long winters and slow voyages risks had to be taken which are not necessary now. The cable, the telegraph, the railway, the ocean steamer, have done away with the necessity of risking anything on an unknown future, I repeat then it is not well to be always forecasting. It is as foolish as it is dangerous. Market prophets are as unreliable as weather prophets."

Such were the conclusions of more than twenty years' experience in the year 1886. I can hardly do better than repeat them in 1891.

Mr. B. E. Walker, manager of the Canadian Bank of Commerce, in his address at the annual meeting of that corporation, spoke as follows upon the part economical living should play in years of short crops and scant profits:

Turning to Canada, and especially Ontario, if we were to repeat the opinion of farmers and business men, we would have to report another unsatisfactory harvest, and another year of trade in which the profits were quite too small and the bad debts excessive. There is, unfortunately, no doubt that the bad debts arising from the failure of shopkeepers and wholesale merchants have been excessive, but do we not commit a grave

error in repeatedly deploring the condition of trade and farming, and waiting for years of plenty, and the return of old-fashioned profits? While we wait do we apply the remedies of economy in expenditure and rigid scrutiny in granting credits? Is it not better to conclude that the present is the normal condition of things, that the harvests are not likely to improve on the average, and profits not likely to be larger? If we faced this condition to-day we would simply live within the conditions and so prosper. I do not address this advice to those prudent people who always live within safe limits, or to many who are making quite as large profits as they could wish. I offer the advice to those who argue that the poor harvests and lean profits are reasons which alone justify shrinkage in their balance sheets. We can all prosper even though the harvests are no better than those of the last three or four years, if mercantile business is not so persistently overdone, long credit and credit without adequate security so persistently given, and expenses maintained on a level no longer warranted by the condition of things. I am sure that if the superfluous shopkeepers and shopkeepers' assistants could be turned into farmers, there would be nothing whatever the matter with Ontario, providing, of course, they became industrious and intelligent farmers. Every year the pressure of competition is greater, more people wish to obtain a share of the profits of the community in some other manner than by wages, and consequently success is more difficult. But under the severest conditions those succeed who exercise the most intelligence, industry, economy and command of capital, and with these qualifications, as much can be done by farmers and business men here as anywhere.

During the past year the Ontario farmers paid their implement notes and interest and mortgage instalments quite as promptly as in former years, in many districts much better than for many seasons. They bought less at the stores and there are many indications that they find it necessary to economize and are economizing, but a few years of economy throughout the province, in town and country, would be almost equal to an extra crop. The output of cheese was the largest in the history of this great industry, the export for the year ending 31st March being 108,150,000 pounds, valued at \$9,700,000, a gain of nearly half a million dollars on the previous year. The export from the United States during this period fell off to a greater extent than the gain made by Canada. We have already suffered from want of rain to such an extent that it is hardly possible for us to maintain as high figures this season. The trade in both distillery and grass-fed cattle has been very satisfactory, and winter-fed cattle are now being shipped in fine condition. Regarding eggs, whether we eventually, as I think we will, establish a satisfactory market in England or not, down to date no one has suffered by the McKinley bill but the consumer of eggs in the Eastern States. Our trade in low priced horses has suffered, but with the probable early conversion of horse cars to electricity in view, our farmers must in any event endeavor to raise high class animals hereafter. For these the demand is as great as ever. When we come to wheat and barley the record is not so encouraging. That we can grow barley fine enough and of such varieties as will command a market either in the United States or in Great Britain, there is no doubt, but in reaching the high standard there may be years of disappointment and loss.

INDIAN AND CEYLON TEA.

In their Annual Review, Messrs Wm. James and Hy. Thompson say:—In the course of the past season—though full of interest—has been unmarked by incidents which specially distinguish it from the years preceding, the fact may perhaps find an explanation in the assured position as a great industry which Indian tea has attained, and the now well-matured experience on which that position is based.

As in the past so now, there have been difficulties to contend with: disappointments to encounter; competition to face; but these notwithstanding, the Industry thrives and Indian tea continues to make its way in the markets of the world, justifying the enterprise of those who have made its interests their own.

The sanguine estimates of the crop—which we observe again prevail for the coming season unfortunately were not realized; and the short fall of 9,000,000 lb., attributed to untoward weather at the beginning, and the early closing of the season, left the total supply but little larger than that of 1889 to meet the growing wants of the world.

In point of quality the crop was not altogether satisfactory; for while some districts, e.g., Upper Assam and Nowgong, did exceedingly well, others fell below their usual standard until late in the season, when a general improvement took place. The Darjeeling crop, with a few exceptions, was a disappointing one; but under such conditions as prevailed nothing else could be expected, and its lowered value must not be taken to indicate any falling off in the estimation of good Darjeeling tea, which is far from the fact. Dooars and Sylhet have again supplied a kind well suited to the needs of the great retailers, for whom the large breaks, uniform in character, thick and plain in cup, and purchasable at a moderate price, have a special attraction. The produce of the gardens in Travancore, though still limited in quantity, is growing, and promises to develop into a considerable item, now that tea is being planted successfully on the lower levels, and yields a quality which finds favour with consumers.

Throughout the greater part of the year the market was favorable to producers. From the increased consumption which followed the reduction in duty India derived special benefit, felt not only in heavy deliveries, but also in a more general demand for the better qualities. During the early months rates were maintained without much variation at a level low enough to encourage consumption, yet not so low as to cause apprehension to producers; but before the end of the year prices gave way under the combined influence of the financial crisis, dear money, and the inevitable pressure of supply. The lowest point was reached about the beginning of December, but before the market closed a reaction set in, when it was

seen that the crop was likely to weigh out far short of the estimate, and that supplies would be light from China. The movement initiated in December by substantial trade buying, fully warranted by the low prices and steadily increasing rate of consumption, was accelerated in January by speculative transactions, and the eagerness of those who held insufficient stocks to acquire them, with the result that in the space of a few weeks quotations for the lower grades advanced 25 to 30 per cent., and for medium grades 10 to 15 per cent. from the December level. The excellent quality of the latter portion of the crop also encouraged purchasers, and kept up prices without much fluctuation until the end of April, when the market began to feel the influence of the large supplies coming in from Ceylon, selling at gradually receding rates, and by the evidence which figures gave that the higher scale of price was reducing the percentage of Indian tea consumed.

Analysis of the Board of Trade returns for the United Kingdom shows the fluctuation to have been as follows, viz. :—

Percentage consumed.	Feb.				
	1890.	Dec., 1890.	Jan., 1891.	April, 1891.	May, 1891.
	p.c.	p.c.	p.c.	p.c.	p.c.
Indian.....	52½	57	53½	51	45
Ceylon.....	18	17½	18½	20	28
China and Java...	29½	25½	28	29	27

While ordinary qualities have been subject to these movements, the value of the finer description has been supported more or less steadily throughout, which is due in some measure no doubt to the smaller quantity produced, but more, we think, to a growing appreciation of the merits of good tea; and to the fact, of which evidence accumulates, that formidable as the competition of Ceylon is, it does not affect the finest growths of India. The position, indeed, is one that may well encourage those who have proved their gardens capable of producing fine tea, to make that their aim; and the more so at the present time, as the recent rates paid for the lower sorts will probably tempt many to work for heavy crops without special regard to quality. Should this be generally the case, a low range of price for common and medium sorts may eventually result, as it will be difficult to put into consumption another 10,000,000 or 12,000,000 lbs., wanting the attraction of quality, except by the process of underselling some other kind.

Reviewing the year's trade in its broadest features it appears that, allowing for difference in quality, growers have received more for their produce than in the two preceding seasons. As the average price to the consumer has not been raised in the interval, the inference is either that producers have received part of the remitted duty, or that there has been a shrinkage in the intermediate trade profits. As regards this, we have authority for saying that a portion of the public elect to pay the price they did before duty was lowered, and to have a better tea; while it is the case that the trade of the country is finding its way into new channels, and is gradually passing from the smaller retailer into the hands of a class of large distributors, who, in order to make and keep their business, are compelled to submit to some sacrifice of profit. The extensive scale of their operations enables them to do this; and the producer benefits.

The rapid advance in January, on the mere possibility of a short supply, has also afforded the trade a useful object-lesson on the contingent risk of the modern system of working on short stocks.

The extension of trade with other markets has progressed slowly, owing to the comparatively high prices of the kinds called for ;

but the increased demand from Australia promises well for the future; and the work which has been done in Canada and the States only waits to bear fruit until the kinds which suit them can be shipped at the rates they will pay. Whilst the United Kingdom absorb nearly all the Indian tea produced, much expansion in other quarters cannot well be looked for.

CEYLON.—The fortunes of this industry are now closely interwoven with those of India; the same influences shape the course of events, and movements in the one market are quickly reflected in the other. The later months of 1890 were marked by few events calling for comment, production and consumption progressing on parallel lines, while values were maintained at a fairly remunerative level, and as high as could be expected for a crop not plentiful in fine tea, the highest point being reached in October. In the upward movement which took place in January, Ceylon participated, the lower grades rising to a point which carried the average value above the best in October, where they remained until it was seen that consumption was not growing fast enough to take off the large increase in the supply. The gradual lowering of rates, however, has placed Ceylon in a better position with respect to other growths, which is of the utmost importance to producers, even though attained at the cost price—and until more plentiful supplies of Indian are available, consumption should progress, for there is little prospect at current prices that China tea will be taken in preference by any who are not prejudiced in its favor, especially if the statement that the new crop from the North is "tarry" should prove correct.

The point which most urgently demands attention is that of quality; for the crops of the past year have again fallen short of their early promise, and in a way which justifies the opinion that the cause is within the planter's control. We refer, of course, to the absence of tea sufficiently marked by distinctively rich liquor, or finely-made leaf, to lift it above the level of average quality, and to the predominance of tea too light in cup and pungent in taste to suit the general body of consumers unless blended with other kinds. The narrowing range of quotations, to which we drew attention a year ago, has been still more marked of late, and it constitutes a serious drawback to Ceylon that among the large supplies now offered weekly there should be so few breaks worth more than 1s. per lb., whereas in a similar quantity of Indian there would be numerous lines selling from 1s. 6d. upwards. A wide range of quotation is of great help to the buyers in reselling, and it goes without saying that whatever makes the market a profitable one for them to operate in is for the good of the producer.

We must again refer to the multiplication of breaks. The business is developing so rapidly that buyers cannot value all the samples. Two invoices per week from an estate are frequently seen in print, which is of itself a disadvantage, apart from the extra work entailed. In India the problem has been widely solved by packing the tea directly it is finished, and storing the chests until large invoices can be despatched. Experience shows that estates which do this, and bulk here, put their teas on the market in high condition; they unquestionably profit by offering larger quantities of their brand at less frequent intervals.

The average price of Ceylon sold in auction during the twelve months has been about 11d. per pound.

THE KEY NOTE

Of the great popularity the "Hillwattee" teas and "L. P. & Co.'s" Coffees and Spices enjoy lies in the fact that these articles are of special character and excellence and can always be relied on.

Our "Specialties" this week will be bargains in Prunes, Figs, Syrups, Molasses and Japan Tea, latter from 15c. to 18c. Samples and quotations sent on application.

We are quoting Valencias very cheap also La Vierge and Shell brands of Castile soaps.

LUCAS, PARK & CO.,

Wholesale Grocers and Importers,
73 McNab St. North, Hamilton, Ont.

TO THE GROCERS!

DEAR FRIENDS,—We want your trade. and it will pay you to buy from us because we do a square business and give the best value consistent with success. We have no snide schemes to run on you, we never play at catch as catch can. Try us with orders by card or letter and see if you do not get extra value.

Respectfully yours,

The Snow-Drift Baking Powder Co.,

BRANTFORD.

KOFF NO MORE.

Watson's Cough Drops are the best in the world for the throat and chest; for the voice unequalled. "R. & T. W." Stamped on each drop. Write

R. & T. WATSON, TORONTO,
for Prices, etc.

Mention THE GROCER.

DURABLE PAILS AND TUBS.

TRY



THEM

The Wm. CANE & SONS MANUFACTURING Co
OF NEWMARKET, ONT.,

The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood. BEST GOODS MADE.
Represented by

Chas. Boeckh & Sons, Toronto,
Jas. Lee & Co., Montreal.

LOCKERBY BROS., WHOLESALE GROCERS, MONTREAL, P. Q.,

ARE OFFERING THIS WEEK

SUGARS.
TEAS.

{ Barbadoes
and
Cuba

MOLASSES.

FINE LARGE DRY COD IN BUNDLES. BONELESS FISH IN BOXES.

Canned Salmon, Lobsters, Mackerel and Oysters.

HUDON, HEBERT & CIE., WHOLESALE GROCERS

— AND —

WINE IMPORTERS,

NO TRAVELLERS ON THE ROAD.

304, 306 St. Paul St.

143, 145 Commissioners St.

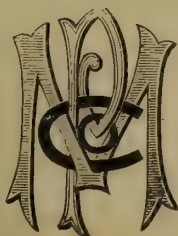
MONTREAL.

Special for Picnic Season.

Cunningham De Fourier Co.'s' Camp Pie, Wild Boar's Head, Irish Sausages, Collard Head Potted Meats.

EVERY FIRST-CLASS GROCER SHOULD HAVE THESE GOODS.

CAVERHILL, ROSE, HUGHES & CO., Montreal.



BEST GOODS IN THE MARKET.

FRANKFORT, CAMBRIDGE, BOLOGNA,
CHICKEN, HAM and TONGUE
SAUSAGES.

PUT UP BY THE MOFFATT PACKING CO.,
MONTREAL.



Our Prices Current, this week, show some changes in the prices of Walter Baker & Co's. cocoas and chocolates.

A daily paper in the canned goods department of its market reports quotes canned mackerel at so much per "barrel."

The merchants of Wolseley, Man., have appointed Mr. T. S. Rutherford as butter inspector, and all butter now undergoes a rigid examination.

Mr. Francis Davies, grocer, Perth, Ont., left on Tuesday for Caladonia Springs to seek relief from rheumatism. Mrs. Davies accompanied him.

Mr. E. E. Allen, of Allen, Bradley & Co., has gone to Canada! He has gone to catch fish and fight mosquitos, and to enjoy a good outing.—New England Grocer.

Mr. John R. Gosling, keeper of the McFarlane House, and of a grocery store, corner King and Ridout streets, London is reported to be missing since Saturday the 13th inst.

Secretary Hill has received a letter from Kingston, Jamaica, stating that a full exhibit of the products of the island will be forwarded in time for the Industrial Exhibition at Toronto.

The Vancouver sugar refinery is now making shipments of sugar to the Sound, which speaks well for our Canadian industries competing with American manufacturers on a fair basis.

Hawthornbank, Brit. bark, 1,309 tons, has been chartered to load at Java for Vancouver with a cargo of raw sugar for the British Columbia Refinery. She is expected to sail in July.

"Now is fly time, and if you sell or use fly destroyers, you cannot afford to overlook advertisements for fly destroyers containing something new. See page 22 for particulars about Tanglefoot."

Clinton New Era:—So intense was the heat on Tuesday the 9th, that it actually hatched out a chicken in the store of Coats & Son. This may seem improbable, but it is nevertheless a fact.

J. B. Walker, Am. ship, 2,106 tons, Capt. Wallace, is reported on the way from Yokohama to Vancouver with a cargo of 2,500 tons of tea, which is to be sent East over the Canadian Pacific railway.

The bread and biscuit bakery establishment of Moir, Son & Co., Halifax, one of the largest in Canada, was completely destroyed by fire the other morning; it was an immense pile of brick buildings, covering half a block. The loss is placed at \$100,000,

and insurance under \$20,000. The place was partially destroyed by fire in 1867. Moir & Co. had the contract for supplying the army and navy with bread.

Perkins, Ince & Co. have received from Japan, a pair of handsome embroidered bannerettes advertising their special brands of Japan teas. The wording and ornamentation are beautifully worked in silk.

Woodstock and Windsor are each about to organize an association. The chief object bringing them together is protection against delinquents. They have received copies of the London Retail Grocers' Association.

The Victoria Rice Mills, Victoria, B. C., received 250 tons rice paddy on the 4th June, which was discharged at the mill wharf from the steamship Tail Chow. It was brought from the Orient by the Parthia.

Mr. R. V. Winch of Vancouver, has opened a warehouse as a wholesale commission merchant and dealer in fruits and produce, fish, poultry and game in E. H. Port & Co.'s Block on Front street near the railway station.

Reports say that strawberries in Essex are an excellent crop. Cherries, plums and pears will be abundant, while peaches are injured materially. Apples will be a fair crop. All grains look excellent, and hay, though short, will be heavy.

The CANADIAN GROCER, of Toronto, devotes a page in its last issue to a description of the life and business career of Mr. Moses Masuret, of this city. In the centre of the article is a large photo-engraving of the gentleman named.—London Free Press.

Brantford Courier:—Mr. A. Whitaker, head clerk in W. F. Cockshutt's grocery store, has severed his connection with the firm to accept a more lucrative position with Masuret & Co., of London. Mr. Whitaker's many friends will be sorry to see him leave Brantford.

The Chambre de Commerce of Montreal has discussed approvingly Dr. Sproule's bill to place commercial and detective agencies under the immediate control of the government, and force them to deposit in the hands of the government a guarantee for damages that might be incurred by reason of false information.

According to the new United States sugar agreement the jobber is allowed by the refiner a commission of $\frac{1}{8}$ of a cent per pound on 100 barrel lots, in addition to the usual 1 per cent. trade discount and 1 per cent. for cash in seven days. Lots of less than 100 barrels can be bought by either wholesaler or retailer at the old terms, from either refiner or jobber.

A notable event in Montreal wholesale grocery circles is the amalgamation of two large houses—Turner, Rose & Co., and Caverhill, Hughes & Co. The style of the resulting firm is Caverhill, Rose, Hughes & Co. It will carry on business in the pre-

mises formerly occupied by Turner, Rose & Co., that is at Nos. 309, 311 and 313 Commissioners street, corner of St. Peter. Mr. A. D. Turner has retired. The doubling-up of so strong a pair of houses consolidates a vast amount of trade.

The manager of the St. Lawrence Starch Company denies that any but the ratified terms of the recent starch agreement have been acceded to by his firm. The report that concessions on ten-box lots were made, appears to have arisen from the fact that several retail dealers had combined to make up an order for a 50-box lot, so that an individual partner in the purchase, whose share would be ten boxes, would seem to have obtained a special discount.

The Petrolea Advertiser says:—Mr. Donald McLean, late of Carmichael & Co.'s, will open a first-class grocery and provision store in the Kerr block in a few days. Mr. McLean has a long and practical experience to assist him in his new venture, and enjoys a wide and influential connection in town and district. His known ability and enterprise is sure to command the success it deserves.

Castella W. Stevens, son of the late W. L. Stevens, formerly of Chatham, and nephew of N. H. Stevens, of Campbell & Stevens, died in Courtright June 6, aged 33 years. Mr. Stevens had been in successful business at Courtright for several years, and was one of the leading men of the village. His health began to give way last summer, and he spent the winter in Alabama in hope of staying the progress of disease, but without success.

The Montreal Gazette says Mr. Theodore Ruel, a grocer doing business at the corner of Champlain and Marie Anne streets has disappeared unaccountably. It seems that Mr. Ruel, who is a man that has the credit of not owing a dollar, left his store about eight days ago, telling his wife, to whom he was married about a month ago, that he was going down town to buy goods. From that time to the present nothing has been heard of him. Mr. Ruel was a very popular man, doing a good business; in fact, a short time ago he renewed his license. He went to the bank where he had his money de-

STORAGE FREE AND IN BOND.

Customs Entries Passed, and goods stored at lowest rates. Special facilities for shipping goods to all points. Goods MARKED and WEIGHTS and GUAGES taken CORRECTLY. You can save DOUBLE FREIGHTS by keeping Teas, Sugars and other heavy goods with us.

BLAIKLOCK BROS, Agents,

17 Common St., MONTREAL.

ALL GROCERS SHOULD SELL
THE

Royal Dandelion Coffee

Manufactured by
ELLIS & KEIGHLEY,
TORONTO.



Established 1849.

GOLD, SILVER

—AND—

BRONZE MEDALS

20 1st prizes.

MICHEL LEFEBVRE & COY

Manufacturers of

Lion--L--Brand

Pure Vinegars, Mixed Pickles, Jellies, Jams,
Preserves.

Montreal, P.Q.

P. DOTY & SON,

(Successors to W. B. Chisholm)

MANUFACTURERS OF



1, 2, 3 bushel grain and root
baskets.
1, 2, 3 satchel lunch baskets
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery bas-
kets.
Fruit package of all des-
criptions.

OAKVILLE ONT.

SOMETHING NEW !
A GREAT TREAT.

Fresh Cod

TONGUES

In 1 lb. Tins.

This is the Delicacy of the Season.

Pronounced by connoisseurs far ahead of
oysters.

A GREAT LUXURY.

Apply to

EBY, BLAIN & CO.,
Toronto.

STEWART MUNN & CO.,
Montreal.

Send for Samples.



The Finest of Fish

Second only to the Oyster from a dietetic standpoint.

Order this Brand. For sale by all leading Wholesale Houses.

**STUART,
HARVEY & Co.**

Importers and

WHOLESALE GROCERS

A Large and Well-Assorted Stock of

Teas, Sugars and General Groceries

HAMILTON, ONT.

FOR THE
**HOME, PICNIC,
CRUISE, or CAMP**

The "STAR BRAND" delicious

HAMS & BACON

CAN BE HAD FROM ALL THE
BEST GROCERS

F. W. FEARMAN,

Hamilton, Ont.

PACK OF 1891.

"THISTLE" Brand Haddies.

These Fish are most carefully pre-
pared and are recommended by lead-
ing medical authorities as

30

PARTNERSHIP NOTICE.

I hereby give notice that I have this day ad-
mitted Lloyd T. Mewburn and Alexander G.
Osborne into partnership with me to continue the
business of Wholesale Grocers under the style
and firm name of James Turner & Co.

ALEX. TURNER.

Dated 31st March, 1891.

Hamilton, Ont.



A LETTER

Received by us a few days ago from a traveler contained

62 ORDERS

Not bad for two days work was it. Everybody buys our goods. Why should not you and

Save Money

Empire Tobacco Co.,

Montreal.

posited, and, it is surmised, drew it out, as the money, or part of it, has been drawn Mrs. Ruel fears that her husband has met with foul play.

The casual passer-by is likely to have thoughts of Barm Yeast brought prominently into his reflections, if he chances to see one of the bright hangers on which that leavener is specially advertised. The hanger in question bears the picture of a voluptuous looking maid, carrying a tray on which are some Charlottes russe, whose tempting appearance is a compliment to the Yeast. A young man is attempting to be over-galant and upsets the tray.

A woman asked the cashier of a Toronto retail store to change an American \$2.50 gold piece the other day. As the clerk was making change she put down another gold piece somewhat larger than the first and said it was an English sovereign. The clerk was rather doubtful, but after comparing the sizes of the two coins came to the conclusion that it must be. He has since learned to his sorrow, that he paid out \$4.86 for a gold half sovereign, valued \$2.43.

At a meeting of the Hamilton Trades and Labor Council the other night a resolution was adopted endorsing the early-closing movement among grocers, butchers and other classes of business men, and instructing the delegates to bring before the various unions the advisability of making all purchases before the hours for closing, and from store-keepers who take part in the movement. It was decided also to request the Retail Grocers' Association to furnish a list of those dealers who have refused to join the others in closing their stores, so that they may be avoided.

Dr. Sproule has given notice in the House of Commons of a bill entitled "an act to regulate private detective, financial and commercial agencies and corporations." The objects of the measure are to bring all private detective agencies under the immediate supervision of the Government, to compel all persons carrying on commercial and financial agencies to submit their books at stated intervals to Government inspection in order that the public may understand the basis upon which mercantile ratings are made, and to provide that all such mercantile agencies shall make a money deposit with the Government to insure that any person who suffers injury by reason of their reports shall have means of redress. As the law now stands, it is contended, traders and others have not proper recourse against such mercantile agencies.

Messrs. T. J. Welch, J. H. Dow and H. H. Jones, of Portland, Me, who represent the Maine and White Mountain N. H., Commercial Travelers' associations, visited Montreal last week for the purpose of making final arrangements for the coming visit on Tuesday June 30th, when the members of the above associations will arrive in Montreal, 120 strong, accompanied by their wives sisters, etc. They will also bring Chandler's famous band, of Portland, Me, who will give a grand concert in Dominion square on Dominion Day, the party staying over until July 2. They will be received by the Dominion Commercial Travelers' Association. The coming visitors will be received by Mayor McShane at the City hall on the afternoon of their arrival, and a trip down the rapids will likely be arranged for some time during their stay.

THE DRUMMER'S DREAM.

A little room in little hotel
In a little country town,
On a little bed with a musty smell
A man was lying down.

A great big man, with a great big snore—
For he lay on his back you see—
And a peaceful look on his face he wore,
For sound asleep was he.

In his dreams what marveloustrips he made,
What tremendous bills he sold ;
And nobody failed and everyone paid,
And his orders were as good as gold.
He smiled and smothered a scornful laugh
When his fellow drummers blowed,
For he knew no other had sold the half
Of what his order book showed.

He got this letter from home one day ;
"Dear Sir—We've no fitter term
To use in your case than simply to say,
Henceforth you are one of the firm."

And a glorious change this made in his life,
He now from the road withdrew,
And, really, soon got to know his wife,
His son and his daughter, too.

And then moved from his obscure flat
To the house on the avenue,
Lived swell, was happy, got healthy and fat,
Respected and wealthy, too.

But with a thump—bang—whang—thump
—bang! again

The landlord stood at the door ;
"It's puty nigh time for that 6:10 train!"
And the drummer's dream was o'er.

—American Commercial Traveler.

NEW ORLEANS MOLASSES FERMENTING.

Retailers complain of New Orleans molasses that it becomes sour and works during the hot weather. On account of the fermentation it is hard to keep the bungs in the barrels, and the molasses from overflowing. This peculiarity of New Orleans molasses had not been a sufficiently familiar one to the trade for its remedy to be very generally known, little New Orleans molasses formerly being used here because of the classing of it by customs officers as syrup, and the consequent excessive duty it had to bear. Since the ruling that it should enter as molasses, its excellence for cooking purposes had made trade in it quite active, but the objection to its irrepressible behavior has gone somewhat against its being kept in stock. The grocer should take about ten gallons out of a full barrel. That will leave room for fermentation. Its turning sour cannot be helped, if it cannot be kept cool, but when the weather gets to a moderate temperature the sweetness of the molasses will return. Its cooking properties are unaffected by the fermentation, which is the test that the molasses has those properties.

One Trial

Will convince you that the "MALLAWALLA" blend of Pure Indian and Ceylon teas is something delicious and a sure favorite with black tea drinkers, 1 lb. and 1-2 lb. tin foil packages, 50 lbs. in a case. If you want the best buy "MALLAWALLA."

DIAMOND BAKING POWDER in $\frac{1}{4}$, $\frac{1}{2}$ and 1 lb. tins is more satisfactory and nets you a better profit than any first-class powder on the market.

Merit tells, "Wherever sold it has been a repeater." Have you tried it?

W. H. GILLARD & CO.,
WHOLESALE GROCERS, HAMILTON, ONT.,

Agents for Canada.

ALL GROCERS SHOULD SELL
THE

**ROYAL
DANDELION
COFFEE**

Manufactured by

ELLIS & KEIGHLEY,
TORONTO.

**W. A. McCLEAN
& CO.,**
OWEN SOUND

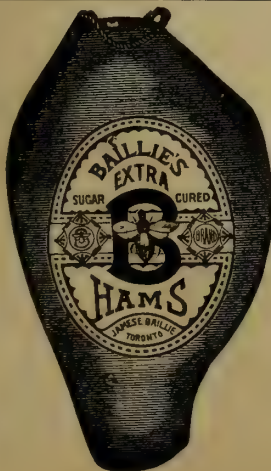
OFFER TO THE TRADE

LONG CLEAR
BREAKFAST
SMOKED BACKS
SMOKED BELLIES
SPECIAL ROLLS

BACON

Write for Quotations.

JAMES E. BAILLIE,
PORK PACKER, TORONTO.
Hams, Breakfast Bacon Rolls.



GANONG BROS.,

ST. STEPHEN, N.B.

MANUFACTURERS OF THE



CHOCOLATES.

N. K. FAIRBANK & CO.,

COMPOUND



REFINED LARD.

185 WELLINGTON ST., MONTREAL.
CHICAGO. ST. LOUIS. NEW YORK.

Condensed Mince Meat.

Handled by retailer
as shelf or counter
goods. No waste.
Gives general satis-
faction.

Will not ferment in
warm weather.

Sells at all seasons
by all wholesale
grocers.



Although fruits are
scarce and high, price
same as last season,
\$13.50 per gross net.

Packed in $\frac{1}{4}$ and $\frac{1}{2}$
gross cases.

Sole manufacturer
for Canada.

Ask your wholesale
grocer for it.

J. H. WETHEY, St. Catharines, Ont.

GEO. MATTHEWS

-PACKER and CURER.-

HAMS

BACON

LARD

PORK

PURE LEAF LARD A SPECIALTY.

PACKING HOUSES, OTTAWA, PETERBORO' and LINSLEY, ONT.



TORONTO MARKETS.

TORONTO, June 25, 1891.

GROCERIES.

The week bounded by this and the preceding issue of THE GROCER has not been remarkable for the amount of the business done in it, but it is a historical week in the grocery trade. In it begins the era of free sugar. Buying shrank into insignificant volume as the time for the presentation of the budget drew on. Sugar was left severely alone, except in the way of orders to be filled after the bringing down of the budget. The trade in other lines as a rule fell into step with the trade in sugar, and dulness prevailed. Since the announcement of the removal of the duty things have been in a state of readjustment and business is just getting started again. It is expected to be good from this on.

CANNED GOODS.

Every day the stock grows less. Prices hold as if nailed to the points in the scale they have long kept at. Distribution continues to go on in small quantities, but "many a little makes a muckle," and the quantity of stock that has been transferred from jobbers' to retailers' hands during the past few weeks is in the case of some lines astonishingly large. One firm of wholesale grocers which handles canned goods on a large scale has reduced its stock of corn from 2,000 cases to 145 cases in a very short time. It is also interesting to note that the same firm had in the third week of June a year ago 2,800 cases of corn, against 145 in the corresponding period of this year. The rate of distribution is therefore more rapid than it seems, and depletion promises to be an early condition of the market in corn. Peas are practically and almost literally exhausted. Wholesalers have been keeping themselves going for some time by buying from each other in five and ten case lots. They are unchanged at \$1.40 to \$1.50, and corn at \$1.10 to \$1.25. The situation in salmon is getting strong outside, reports from the coast supporting the opinion that there will be a short pack. The stock on hand goes out fairly freely at \$1.40 to \$1.55.

An agreement among the buyers of Horse Shoe brand of salmon to keep prices up to \$1.50 and \$1.55 has been broken here, offers being now at \$1.40 and less.

The reports on lobster packing in the Magdalen islands are still very unfavorable, and the accounts from Nova Scotia and Newfoundland are by no means encouraging. In point of fact the backwardness of fishing early in the season, and subsequent short work at the canning establishments, consequent upon the "grip" epidemic, have operated to curtail the season's pack in no insignificant degree. Shipments from the primary sources of supply in time to reach here before the duty of 32c. per case goes into effect are necessarily limited, and that addition to cost next month will likely have to be shouldered by the customer after deliveries are made on contracts placed very early in the season. In any event, latest accounts indicate that phenomenal work will

have to be done at the packing centres to turn out sufficient stock during the balance of the season to fill American orders already in hand and meet any ordinary European demand. That high cost will restrict consumption in some degree is probable, but that lobster will be more costly in the near future may be set down as almost a certainty. —New York Bulletin.

COFFEE.

There is no change in prices here. The position of stocks outside is at the moment fairly strong, but speculation upon the prospects of the situation as determined by the new crop is beginning to have a slightly exciting effect in New York. During the next two or three weeks considerable interest will be felt in that market, which is the centre of distribution for Brazilian coffees to this market. If the Brazilians are anxious to realize at once, as the reports favor a heavy yield, and they come on the market at once there will be a break in prices.

DRIED FRUIT.

The strength of the New York market on currants tended to give a better tone to prices here, but the low prices of Valencia raisins have acted in the opposite direction and weakened quotations. The lowest price in New York now is 4½c., and private advices favor buying, as the outlook has rather an upward slant. Here Provincials continue to quote, but weakly, at 6¼c. in barrels and 6¾c. in half-barrels. Valencia raisins are still sold at low prices, from 4c. upwards, the preponderance of inferior stock still telling on the prices of finer grades, which are selling at prices greatly favoring buyers, 5c. being shaded in some cases. Under the impulse of low prices there has been an immense output of stock, but as currants to some extent fill the place of raisins, the prices of the former are not so strong as they were. The New York market made a sudden drop in prunes, which quote now at very much lower prices here, where there is more stock than was supposed. In cases Atlas quote at 8c. for A, 7½c. for B, 7¼c. for C, and 7c. for D. Casks quote only ¼c. less in the different sizes.

NUTS.

Nothing unusual is observable in the position of the nut market, from which supplies go to retail hands in an uneventful manner, without any appreciable effect upon prices. They are generally rather firm at quotations. Cocoanuts, trade in which is limited to a season, vary from time to time. At present they are easier at \$6. There is a very good demand for them, but stocks are at about their fullest.

RICE AND SPICES.

Rice is very firm, and its scarcity is backed by a steady demand, which makes the position unusually strong. The output of currants and raisins which the unwonted cheapness of Valencia raisins causes increases the demand for rice, which begins to be used more freely in the country in puddings. Spices are steady and featureless.

SUGAR.

The flood-gates of the market were expected long beforehand to be opened on Tuesday, the date fixed for the bringing down of the budget. Meanwhile the situation became aggravated by the fine rain of last week and the subsequent spell of beautiful growing weather, which ushered the strawberry crop upon the market and intensified the crisis very greatly. People would have to buy sugar no matter what the upshot of the budget's appearance might be. Even if that deliverance should propose the continuance of the present duty,

there would immediately follow it a sharp spell of buying, as the sugar must be had, the only thing preventing the buying being the uncertainty, not the price. Consequently orders have been coming in quite freely since the issue of our last number up to Tuesday, but nearly all with the provision that they were to be filled after the bringing down of the budget. Sugar was therefore being bought in bond. But since it was not being manufactured in bond, there is considerable probability that the onset of the demand will be found too strong for the refiners to meet, as they have not been turning out stock freely. A period was put to the suspense on Wednesday morning when the budget was published, showing that the duty was taken off raw sugar. This was not followed by any activity in trade because the stock could not be had, not a barrel of sugar of any description being held by a Toronto house. Nor had the refineries any appreciable quantity in stock, while operations had to be suspended a few days till stock was taken by the Government. At the time of writing, therefore, there are no quotations.

SYRUPS AND MOLASSES.

A quiet output of syrups, and a dull trade in molasses are all that come in for special notice under this head. Dark syrups are as scarce as ever. The change in duty has unsettled prices in both molasses and syrups.

TEAS.

A feeling that teas might be made dearer by the budget, the proposal to substitute a duty on tea for that sought to be taken off sugar being favored in many quarters, gave no doubt zest to the demand which was so active in the market for new Japans, the bulk of these finding buyers from the brokers as soon as laid down. The stock of Japans has been increased by several recent arrivals, and grades are now to be had of new Japan as low as 20c. Low grade Young Hysons are exceedingly scarce, nothing being available below 19c. and very poor stock the lowest grade is. Congous are going at 15c. and upwards. Advance samples of shipments from Calcutta of Assam and Darjeeling new seasons teas have appeared on the market, but the trade are in no hurry to buy. In London the value of Indian tea shows no change of importance, the good, medium, and finer grades being a shade firmer, while the lower descriptions have sold at about late rates. The moderate quantities offered at the public sales mainly consisted of the inferior descriptions, and it appears evident that the supply of tea worth over 1s. will for some time to come be very small. The few lots of new season's brought forward were, as is generally the case for the first arrivals, not of a very desirable character, the infusion being thin and showing a want of proper manufacture. As this is not unusual with the first shipment, it is no criterion of the quality of future imports, which is likely, judging from recent reports, to be quite up to the average of past seasons. The

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James Lumbers

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Which will secure to you a larger profit than you are at present making,

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ANY USE TO YOU ?

THE 26 SPECIMEN BLENDS contained in "Tea and the Science of Blending" will show you how this may be done.

Criticised most favorably by THE CANADIAN GROCER and countenanced by the largest Manufacturers and leading Wholesale Houses in Canada.

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Seasonable Goods.

The Celebrated "Reindeer Brand" Preparations : "Condensed Milk" "Condensed Coffee" and "Condensed Cocoa" are admirably suited for Picnics, Holiday Excursions, &c., &c.

Sold by First-Class Grocers everywhere.

The Truro Condensed Milk and Canning Co., Ltd.,

Manufacturers,

Truro, Nova Scotia

MARKETS—Continued.

figures of the past month are less satisfactory than the trade has latterly been accustomed to, which is mainly to be accounted for by the poor selection and the high prices for the common grades compared with the lower Ceylon growths. A marked improvement has taken place in the demand for Ceylon teas, and consequently prices have improved for all grades.

PETROLEUM.

Prices are unchanged at quotations of last week, there is a marked shrinkage in the demand, the part of the year when the day light is longest having been reached.

The Petrolia Advertiser reports; Petrolia crude \$1.36½ per bbl Oil Springs crude \$1.37¼ per bbl. The market this week has been very quiet, not many transactions have occurred. This has chiefly been caused by the stagnation of trade in the oil business which usually takes place at this season of the year. In addition to this, the death of our lamented Premier has cast a gloom over business circles from one end of the country to the other. Refined oil continues to be quoted at 9½ to 10 cents for oil in bulk, and 13 cents for oil in barrels, f. o. b. here, terms 60 days or two per cent off for cash.

DRUGS AND CHEMICALS.

The trade in summer lines continues to be very good. Lime juice goes out in increased volume, as also do citrate of magnesia and tartaric acid. Paris green has just come into demand for potatoes. It sells at 16 to 17c. in bulk and 20c. in pound packages. Castor oil is lower at 11½ to 12½c. Fly-paper is selling well.

BUTTER AND CHEESE.

The weather is still unfavorable to shipping. The supply despite this fact keeps up to its average level, the improvement in the pasture which the recent rains and the fresh weather have occasioned, giving a stimulus to production. Large rolls are nominal at 12½ to 13c., though they are virtually not to be had. Pound rolls are steady at 15 to 16c. Store crocks and pails are 12½ to 14c. Tubs are steady at 13 to 14c. for choice and 10 to 13c. for medium dairy. There are no low grades to be had now. Creamery rolls are not selling freely, as the price, 20 to 21c., is hard to get in the face of the prices going for select dairy, some fine stock of which can be got for two-thirds the price of creamery.

Cheese is quiet and easy in sympathy with foreign markets, now bringing 9½ to 10c.

COUNTRY PRODUCE.

BEANS—The market is a small one now, neither supply nor demand being of large proportions. Quotations continue at \$1.50 to \$1.80.

DRIED APPLES—Are in small compass. Buying prices are 7¼ to 8¼c., and the usual selling price 9c.

EVAPORATED APPLES—Are not so scarce as, but they are in even less request than, dried. The price is steady at 12 to 13½c.



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We will be pleased to answer inquiries,

The St. Croix Soap Mfg Co.,

St. Stephen, N. B.

Branches :

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TORONTO : Wright & Copp, 40 Wellington St. East.

EGGS—The movement is quite equable from day to-day, a nice balance continuing to be preserved between the supply and the demand. The price is 12 to 12½c.

HAY—Unfavorable reports of the crop still buoy up prices. Good timothy brings \$11.50, and mixed \$10 to \$10.50. The supply is now light.

HIDES—Have undergone no change. No. 1 green butchers, are 5c. The price of cured is 6 to 6½c., the latter price being paid on Tuesday for a car of select buffs.

HONEY—Is in undiminished dullness at 7 to 10c. for strained and 14 to 16c. for sections. The market weakens as the season for replenishment draws near.

HOPS—Are 35 to 38c. and firm. Reports from outside sources do not favor the prospect of a good yield everywhere. The Washington Territory hop fields are said to have been damaged by storms. Large quantities change hands here at 36 to 37c.

OATS—Are up and firm at 55c. on track.

ONIONS—Are quiet at \$2 to \$2.25.

POTATOES—Are scarce at \$1.20 to \$1.25 on track in cars and broken lots. Out of store lots are \$1.35 to \$1.45. New potatoes from Missouri are now on the market at \$5.50 to \$6 per barrel.

SKINS—Lambskins are 30c., and pelts 20c. There are no old skins coming in. There is a free arrival of pelts and lambskins however. Calfskins are plentiful at 6 to 8c.

STRAW—Is of little interest, at \$6 to \$8 for oat.

WOOL—Fleeces are coming in liberally at 18 to 19c., and those prices are weak. There is no inquiry from the States, the

Liverpool market is dull, and the present season is one of the flattest dealers have experienced. Pulled is worth 22½ to 23c. for super. Extra short lambs' wool is worth slightly more. A considerable quantity of inferior pulled is on its way here from Liverpool.

FISH.

Pickerel are not in stock and are not called for. The same is true of pike. These fish are in their best demand in spring and fall. White fish are very plentiful at 6½c., which price is lower and weaker than last quotation. Salmon trout are also in good supply and lower, 6½c. being the price now obtainable. Lake herring are abundant and are down to \$1.75. Spring salmon are 15c. The demand for all classes of fish is very light, the strawberry season being a bad one for fish men. The present is very hard weather on stock, which needs to be handled and picked over often to keep it in saleable condition. Nearly all the fish sold just now go into consumption through pedlars, who are very fastidious. Stocks are kept as light as it is possible to keep them.

GREEN FRUIT.

This has been a good week for green fruit men, the hot weather having given a big impulse to the demand for lemons in particular, which have gone up to \$6 for both Messina and Palermo. Oranges are also in good demand, but the only stock of any magnitude now on the market is Messina, which sells at \$4 to \$4.50. Valencias are nearly or completely out of stock, and may be quoted nominally at \$7, at which figure the last sales have been made. The Messina oranges are received in good condition and are in ample

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Dried Apples.

SEND SAMPLES
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ESTABLISHED 1868.

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BROKERS

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GENERAL COMMISSION MERCHANTS.

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Evaporated Apples

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**ROYAL
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COFFEE.**

Manufactured by
ELLIS & KEIGHLEY,
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THOMPSON & KING,
Consignees, Brokers, General Commission
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T. W. CLARK & CO.,
General Commission and Provision Mer-
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Consignments solicited and business transacted
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**CHOICE
HAMS, BACON, LARD,
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ORANGES.

Last car of Florida oranges for the season
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handle everything which the Country Store-
keeper has to send from home to sell. None of
our own goods to sell in preference to yours when
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Prompt Sales and Quick Returns.
We Furnish Egg Cases. Try Us.

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FANCY CALIFORNIA EVAPORATED AND
GREEN FRUITS A SPECIALTY.

Correspondence solicited, and prices on Foreign
Fruits, Figs, Dates, Nuts, etc., furnished on appli-
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PACKERS AND CURERS.

Choicest Smoked Hams
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Bbl. Pork, Long Clear,
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CORRESPONDENCE INVITED.

**Hams, Breakfast
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New curing, now ready.

For Choice full flavor goods send us a
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**GOLDEN BRAND
CANNED
FINNAN HADDIE**

Are put up in flat and tall tins.
Quality guaranteed.

AGENTS,

H. W. NORTHRUP & CO.
South Wharf, Saint John, N. B.

KING, GRAINGER & CO.
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BUTTER, EGGS,
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SPECIALTIES: Canned Goods, Dried
Apples, Evaporated Apples, Codfish.

Quotations and samples sent on applica-
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PATENT EGG CARRIERS SUPPLIED.
Good Prices paid for Good Dairy Butter.

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26 WEST MARKET STREET,
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Eggs, Butter, Hams, Lard, Bacon, Cheese, Dried
Apples, Finnan Haddies, Dried Cod Fish, bought
or sold on commission. Agents for all lines of
Canned Corned Beef. Egg Carriers supplied.

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Solicit consignments of Country Produce
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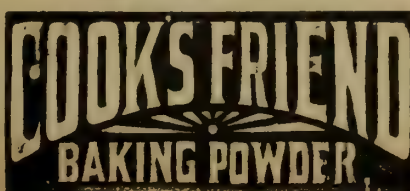
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Is Honest Goods and just
the Thing on Which to
Make or Extend a Busi-
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The Best Grocers Make
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ways in Stock.

MARKETS—Continued.

supply. Bananas are still quiet, firsts being \$2 and seconds \$1.25 to \$1.50. There are some fine East India river pineapples now on the market at \$2.75 for fancy and \$2.25 for extra. This ought to be the cheapest week for strawberries, which at the moment are going at 6c. This is probably owing to the fact of the delay caused by the unsettled sugar market, which is believed to have held off the demand for berries. This is the preserving week, however. California cherries are \$2, and the supply is lower owing to receipts of Canadian whitehearts at \$1.50 to \$1.75 per basket of 12 quarts. Apricots are steady at \$3. California peaches are \$2.75, plentiful and quiet; only early varieties. Tomatoes are \$2.75 in 4-basket crates.

PROVISIONS.

The hot weather has been less beneficial to trade than it was hoped to be. There is some activity in the demand, but less than was looked for.

BACON—Long clear is $7\frac{3}{4}$ to $8\frac{1}{4}$ c., bellies are 10 to $10\frac{1}{2}$ c., rolls are 8 to 9c., backs are 10c. All steady.

HAMS—Are quite firm at 11c. for large and $11\frac{1}{2}$ c. for moderate and small sizes of smoked. Sweet pickled are 10 to $10\frac{1}{4}$ c.

LARD—The scarcity of low grade butter has improved prices. They are $9\frac{1}{2}$ to 10c. and firm.

MESS PORK—Is steady at \$15.50 to \$16 for heavy and \$17 for short cut.

SALT.

The salt market is in a rather quiet state now. At this time of year ice to considerable extent takes its place. Prices are for cars 67c. for coarse, \$1.25 for dairy and \$1.40 for barrels.

DRY GOODS.

Retailers continue cautious, awaiting the outcome of the harvest before buying. Orders for future delivery are therefore far from plentiful. Current trade keeps up a fair demand for sorting up.

MONTREAL MARKETS.

MONTREAL, June 25 1891.

There has been more doing, but mainly in a small way. Supplies in third hands are so low that there must be buying, and there has been. Dried fruits have furnished some stir during the week, owing to the low prices of raisins. Coffees have come in for attention, round lots of Rios passing out of first hands at $20\frac{1}{2}$ c. Sugar and tea have been quiet. Canned goods are unchanged, the bullish tendency of salmon being still apparent. Cannerymen are very chary about contracting ahead. Butter is ruling easy. Cheese has been moving out at good figures, which means ready money in the dairy districts.

SUGAR AND SYRUP.

Supplies were taken sparingly before the settlement of the duty, and only as they were actually wanted.

The demand for syrup is small and unimportant, with a moderate business at $3\frac{3}{4}$ c.

COFFEE.

Several good-sized sales of Rios have to be noted at $20\frac{1}{2}$ c., while Javas run from 25 to 26c. in good-sized lots. Supplies in third hands are pretty well run down.

MOLASSES.

Cargo lots have changed hands at somewhere near 40c. and we note transactions in car puncheon lots at a figure near the above. Stocks here in first hands are well cleared

British Markets.

Having closed out our local business, we are now prepared to give special attention to all lines of

Canadian Produce

in British Markets.

We have a large trade in

Cheese, Eggs, Butter,

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Canned and Evaporated Goods,

Honey, etc., etc.

Liberal advances made on suitable goods.

Correspondence Solicited.

IMPERIAL PRODUCE CO'Y.,

OF TORONTO, LTD.,

69 Front Street East, Toronto.

up. Advices from primary markets state the expectation of a crop 50 per cent. shorter than that of last season.

RICE.

The rice market is quiet with only a fair movement at about steady prices. We quote: Patna, \$4.50 to \$5; choice \$4.25 to \$4.50; standard, \$3.90, and off-grades, \$3.50 in car lots.

FRUITS.

There has been more business in dried fruit. Buyers could not hold off and values on raisins are down low. These low values are attributable to the large offerings of California fruit on the New York market. There are some newly arrived lots offering from New York this week as low as $4\frac{1}{4}$ c. but for business in a regular jobbing way $4\frac{1}{2}$ c. is a quotation, as there have been sales at that. Currants are scarce and firm at $5\frac{1}{4}$ to 6c.

In green fruit there is an active trade. Oranges run from \$6 to \$7.50 per case, and \$3.50 to \$4.50 per box, while lemons are firm at \$5 to \$5.50 per box. Bananas and pineapples are shady and unchanged. Strawberries have been scarce and dear until the beginning of the present week. Now however they are plentiful and have dropped down $7\frac{1}{2}$ to 10c. per box in crates.

CANNED GOODS.

Salmon is a strong bullish article, and cannerymen will not contract until they can take a more definite forecast of the future. For round lots they are asking \$1.25 to \$1.30, which is the very inside basis. Advices regarding the lobster pack in the Maritime provinces are unfavorable. Prices are generally firm.

HOPS.

Brewers are not taking anything to speak of. We quote last fall's crop 32 to 35c. and yearlings 10c. less.

PROVISIONS.

This market is unchanged, and if a quiet jobbing business is put aside there is practically nothing to note. Prices are about the same:—Canadian short cut, per barrel, \$16.50 to \$17.00; mess pork, western, per barrel \$15.50 to \$16.00; short cut, western, per bbl \$16.50 to \$17.00; hams, city cured, per pound 10 to 11c.; hams, canvassed, per lb 0 00 to 0 00c.; lard, Canadian, in pails, 9 to $9\frac{1}{4}$ c.; bacon, per pound, 9 to 10c.; lard, com., refined, per lb, 8 to $8\frac{1}{4}$ c.

EGGS.

Lighter receipts and cooler weather have stiffened the egg market a fraction or so. Business is doing at $11\frac{1}{4}$ to $11\frac{3}{4}$ c. This is only temporary. With warmer weather and any increase in the receipts values may be expected to drop off again.

BUTTER.

Holders of butter have had to rely on an ordinary jobbing trade, and the tendency has been easy in consequence. Prices on their present level are not high, and if some demand could be induced, the market would quickly improve. Some parcels have gone forward for export both of creamery and dairy, but more as feelers than anything else. The dairy lots have been on a basis of 16 to 17c., and the creamery 18 to $18\frac{1}{2}$ c. We quote creamery, 18 to 19c.; finest townships, $16\frac{1}{4}$ to 18c.; western dairy, 14 to 15c.; old butter, 6 to 8c.

CHEESE.

An easier feeling was developed towards the close of last week. That is, the factory men shaded—values a trifle, no doubt to induce a movement, and now the market has steadied again. This is due to buying in the west, where stiffeners were put in by large purchases at full figures. Our holders here are in an independent frame of mind. The basis here is about $8\frac{3}{4}$ to $8\frac{1}{2}$ c. for anything really fine.

GRAIN.

There is little opportunity for business just at present on spot. Most of the wheat in store here is in bullers' hands, while in the case of oats stocks are pretty well concentrated in the hands of one holder, who has very firm ideas as to their value. The stocks in store, compared with those of a week ago, show an increase of 105,235 bushels of wheat, 45,047 bushels of corn, 4,554 bushels of oats, and a decrease of 62,628 bushels of peas, 1,632 bushels of barley, and 8,686 bushels of rye. Compared with the same date last year, there is an increase of 414,287 bushels of wheat, 49,019 bushels of oats, and a decrease of 105,303 bushels of corn, 70,205 bushels of peas, 26,163 bushels of barley and 41,907 bushels of rye. We quote: No. 1 hard Manitoba, \$0; No. 2 hard Manitoba, \$1.14 to \$1.16; No. 3 do., \$1.01 to \$0.00 No. 2 Northern, \$1.03 to \$1.05; feed do., 62c. to 64c.; peas, 85c. per 66 pounds. in store; 87c. afloat; Manitoba oats, 55c. to 56c.; Upper Canada do., 56c. to 57c. per 34 pounds; corn, 68c. duty paid; feed barley, 61 to 62c.; good malting do., 65c. to 67c.; rye, 83c. to 84c.

FLOUR.

Lower values all round and holders in a disposition amenable to concession has not brought buyers out of their shell and the flour market remains dull. The latter are well supplied and as they are only taking what they actually want business is small. The stocks in store show a decrease of 3593 bbls. compared with a week ago and 10,202 bbls. compared with the same week last year. Prices rule generally lower as follows:—Patent spring, \$2.75 to \$6.00; patent winter, \$5.30 to \$5.50; straight roller, \$5.00 to \$5.15; extra, \$4.50 to \$4.80; superfine, \$4.00 to \$4.30; city strong bakers', \$5.50 to \$5.75; strong bakers', \$5.25 to \$5.50.

Brantford New Mills.

We can supply you with Flour, Meal, Grain and Feed in whole or mixed cars, at prices as low, if not lower, than any firm in Ontario, and should you favor us with a trial order, we feel confident of a continuance of your trade. Orders filled promptly. Wire for prices. Yours, etc.,

J. & R. ROBSON,

Please mention THE GROCER. Brantford, Ont.

General Storekeepers

who deal in Dry Goods should subscribe for

THE DRY GOODS REVIEW

Subscription Price \$1.00 per year.

Send for Sample Copy to THE DRY GOODS REVIEW CO., 6 Wellington St. West, Toronto.

The Ontario Produce Co'y.

Produce Brokers and Commission Agents,
70 COLBORNE STREET, TORONTO.

P. D. PAGE, Late Salesman Imperial Produce Co'y of Toronto, (Limited).
W. R. BEATTIE, Late Traveller Imperial Produce Co'y of Toronto, (Limited).
J. H. WATSON, Late Imperial Produce Co'y.

Solicit consignments of Butter, Eggs, Cheese, Potatoes, Lard, Bacon and general country produce.

Our business is conducted on strictly commission lines, our attention being given EXCLUSIVELY to our consignor's goods and having a first-class cash connection we can insure top prices and quick returns. Egg Carriers supplied.

**THESE GOODS**

—ARE—

SUPERIOR

TO ANY ON THE
MARKET.

Write for prices to

The KENT CANNING AND
PICKLING CO.,

Chatham, - Ont.

N. WENGER & BROS.,

AYTON, ONT.

- - MILLERS - -

(Hungarian Process)

BRANDS:**KLEBER, MAY BLOSSOM.****AGENTS:****J. L. SMITH & SON, - Montreal.****EPHRAIM ERB, - Halifax.****MELDRUM & DAVIDSON,**

MERCHANT MILLERS,
PETERBORO',

MANUFACTURERS OF

Choice Winter Wheat and Manitoba

FLOURS

Mikado, White Lilly,
Delight, Manitoba.

Feed of all kinds and Mixed Cars a Specialty. It
will pay you to give trial order.

HALIFAX AGENT. J. P. Cox.

Dominion Mills,
LONDON, ONT.

HEADQUARTERS FOR

OATMEAL

CORNMEAL, POT BARLEY,
SPLIT PEAS, ROLLED WHEAT,
AND ALL BREAKFAST CEREALS.

Write for Samples and Prices.

GARTLEY & THOMSON,

303 to 311 Talbot St.

Canadian White Enamel Sign Co.,

Sole Agents for Caesar Bros.

The Most Durable Sign Letter.

4 Adelaide St. W., Toronto.

A responsible agent wanted in every town
and city.

WALKER, HARPER & COMPANY
OXFORD MILLS.

"FLOUR" Manufactured by
Improved Roller System

BRANDS:

Golden Star. Golden Sheaf.
Oxford. Ontario Queen.
Regal. Jubilee.

Manufacturers of
STANDARD AND GRANULATED OATMEAL
ROLLED OATS. ROLLED OATMEAL.

DEALERS IN

Grain, Seeds, Bran, Shorts, Beans, Mid-
dlings, Chop Feed, Pot Barley,
Split Peas, Cornmeal.

ADDRESS:

NORWICH, ONT.

Mixed cars a specialty.

HODD & CULLEN

Roller Millers.

FLOUR

Manufactured "Hulgarian" System.

Our brands are

Classic,
Anchor,
White Frost,
Challenge,
Diadem,
Strong Bakers.

Heavy dealers in

Oats, Oatmeal, Beans,
Peas. Middlings, Bran.

Quotations by wire.

Address, **STRATFORD, ONT.****EMBRO**
OATMEAL
MILLS.

D. R. ROSS, - - EMBRO, ONT.

A CHOICE QUALITY OF

Roller, Standard and Granulated

Oatmeal

IN BARRELS, HALF BARRELS OR BAGS.

Selected WHITE OATS only used. For prices
of Oatmeal or Oathulls in Car-loads or less quan-
tities, write or wire, and will reply promptly.
Can ship via Canadian Pacific or Grand Trunk
Railways. Have new machinery for the manu-
facture of Rolled Wheat and Graham Flour and
will be pleased to have orders.

IMPORTANT FACTS
ABOUT NOURISHING FOODS.

"OUR NATIONAL FOODS," put up in packages only, are not ordinary foods. They are prepared by the conversion of the starch into dextrine. THEY CONTAIN OVER DOUBLE THE NOURISHMENT THAT IS IN FLESH MEAT. A 4 lb. PACKAGE OF IRELAND'S DESICCATED WHEAT AT 25c. CONTAINS 30 GRAINS MORE NOURISHMENT THAN 10 lbs. OF BEEFSTEAK COSTING ABOUT \$1.50. THINK OF THAT. People are beginning to find it out, when they ask now for Ireland's Desiccated Wheat in packages they mean it. The grocer need not say "we have it in bulk just as good," for the customer is at once suspicious, for we do not sell it in bulk. Sold by all first-class grocers and manufactured only by

The Ireland National Food Co., Ltd.,
TORONTO.

HALIFAX MARKET QUOTATIONS.

(Wholesale Selling Rates.)

HALIFAX, June 24, 1891.

There has been little change since we last reported. Ruling quotations are appended:

FLOUR.—Hungarian patent, Manitoba, \$5.50 to 6.60; Manitoba strong bakers', \$6.20 to 6.30; Canadian pastry, \$6.25 to 6.00; 75 p. c. roller patent, \$5.85 to 6.50; 80 do \$5.75 to 5.90; 90 do \$5.40 to 5.60; straight, \$5.25 to 5.35; superior extra, \$4.80 to 4.90; extra, \$4.40 to 4.60; cornmeal, American K. D. \$3.75 to 3.90; do Halifax ground \$3.80 to 3.98; oatmeal, standard, \$6.10 to 6.20; rolled oats and oatmeal, \$6.30 to 6.50; pot barley, \$4.50 to 4.60.

FISH.—Few arrivals only can be reported and the catches so far have been small. Reports from Grand Banks are very discouraging, and a considerable shortage is confidently expected. Prices have stiffened somewhat and so far very few sales have been made. Shore, tol qual prime, \$4.50 to \$4.75; Bank, \$4.50 to \$4.75; Shore, from store, large, \$5.25 to \$5.50; Haddock, Cape Breton, \$3.50 to \$3.75; do Western, \$3 to \$3.25.

PRODUCE.—Oats, P. E. I. 56 to 60c; oats, Canada, 60 to 62c; barley, 75c; butter, 12 to 22c; lard, 11 to 12c; beans, \$1.75 to \$2; peas, round, \$3; do split, \$3.90 to 4; dried apples, quartered, 4½ to 5c; do sliced 8c.

COFFEE.—Jamaica, 22 to 24c; Porto Rico 25c.

SUGARS.—Our remarks, of last week will hardly bear any change. The delay in bringing down the budget has affected this line as well as teas very much, and buyers are only ordering in very limited lots. We quote:—Porto Rico, in bbls. 5½ to 8½c; Refined, cut loaf, 7 1-2 to 7¾c; Granulated, 6 3-8 to 6 1-2c; Standard A, 6¼c; White extra C, 6c; Standard, yellow extra C, 5 1-2c; Extra C 5¼ to 5 3-8c; Yellow, 5 to 5 1-8c.

MOLASSES.—Has stiffened considerably this last week, and as the rumors of short crops have not received undoubted confirmation, and it has turned out to be very general, holders are jubilant in consequence. Cienfuegos, 34 1-2 to 35 1-2c; Antigua, 35 1-2c; Porto Rico, 37 1-2c; Trinidad, 34 1-2c; Barbados, 36 1-2c; Demerara, M. R. brand, 41 1-2c; do N. do 49 1-2c.

ST. JOHN, N.B., MARKETS.

ST. JOHN, N.B., June 24, 1891.

Molasses is the only thing in the grocery line that shows any life, it having advanced a couple of cents in the early part of the past week. It is now affected by the duty again. Trade is quiet.

FLOUR.—The demand has not been large, neither is there any change in prices to quote.

OATMEAL.—Has taken another spurt, the recent advance in oats being the cause. The amount held here is not large. Where it was being sold for \$5.85 to \$5.90 a week ago, \$6.20 to \$6.25 is now wanted.

CORNMEAL.—Is lifeless. Prices are the same as last quoted.

MOLASSES.—Early in the past week molasses took quite a jump in price, and stock that was selling at 35 to 36c. then, was held firm at 39 to 40c.; there is very little held here and but a small quantity to arrive in comparison with other years. Holders are in a good position to meet the change in duty.

SUGARS.—Are unsettled. Very little is held.

EGGS.—Have advanced and are selling readily at 10 to 10½c.

BUTTER.—Is coming in quite freely. Fresh packed is 16 to 19c.

CHEESE.—Is quoted lower. Sellers are asking offers, which looks as if bottom had not been reached. From 9¾ to 10½c. is the ruling price.

NEW PRICES FOR SUGAR.

We stop the press to get in the new prices for white sugar at the refinery in Montreal. To these figures ½c. must be added for freight insurance, interest and jobbers' profit: Extra granulated bbls. per lb., 4½c.; extra ground bbls. per lb., 5½c.; extra ground boxes per lb., 5¾c.; powdered bbls. per lb., 4¾c.; grocers' A boxes, per lb., 4¾c.; Paris lump, bbls., per lb., 5c.; Paris lump, half bbls., per lb., 5¾c.; Paris lump, boxes, 100 lbs., per lb., 5c.; Paris lump, boxes, 50 lbs., per lb., 5¾c. The changes mean a reduction of 1½ cents to 1¾ cents per pound on yellow sugars, and about 2 cents per pound on granulated sugar.

QUESTIONS, ANSWERS AND COMMENTS.

The Philadelphia Cash Grocer stated that a "combination to fix prices is akin to the act of the highwayman who stands up his victim and threatens to cut his throat if he does not deliver. Also, it is not throat cutting for a grocer to sell at less prices than a competitor, whose ideas of a fair profit may amount to extortion in the eyes of his more conservative neighbor." We asked a few questions of our contemporary, requesting categorical answers. With its usual and characteristic candor and fearlessness, it acceded to our request, and we publish below our questions, the answers, and a few comments thereon:—

Question.—It is not throat-cutting to buy sugar at 4½ cents and sell it at the same figures, is it?

Answer.—If a man chooses to sell sugar at the price he pays for it, it is not throat-cutting in any sense of the word. Whose throat would he be cutting? Not his competitors', for they have the privilege of selling as they please, or of not selling at all.

Comment.—But how much better, as in Boston, for 600 grocers to agree to sell at a stated card price, giving all a profit? Suppose everybody sold at cost? Suppose everybody sold everything at cost? The man who sells at cost must cut his neighbor's throat, figuratively speaking, and is more the highwayman than he who, representing 599 grocers, tells the one standouter that he must come in. The rule of the majority is the rule that obtains in this country.

Question.—It is not throat-cutting to sell an article that constitutes one-third of the grocers' business at a loss, is it?

Answer.—To the second inquiry we say, emphatically, "No."

Comment.—Then it follows "as day to night" that it is not throat cutting to sell three-thirds or all of one's goods at a loss. No one is injured thereby, of course not! No honest and profit-seeking grocer is injured thereby, of course not! The old and true saying that "a laborer is worthy of his hire, does not hold in business, of course not!

Question.—Is a profit of one-half a cent per pound extortionate?

Answer.—To the third query, "No."

Comment.—We're agreed.

Question.—Is the man who sells sugar at cost "conservative" or radical?

Answer.—To the fourth query, "Neither; he is foolish."

Comment.—We quite agree with you. Ergo, anything that prevents his being foolish is a good thing for him.

Question.—Is an agreement to get ¼ to ¾ of a cent per pound profit on sugar in any way "akin to the act of the highwayman who stands up his victim and threatens to cut his throat if he does not deliver?"

Answer.—To the fifth query, "Yes," on the ground that all combinations are of the cut-throat order.

Comment.—Then the men who combine together to pay sick and death benefits are highwaymen, are they? Are all combinations of the cut-throat order? By combination twenty grocers buy goods in large quantities and at less prices.

Any suggestion of the highwayman in that? Take the West End Railroad combination in Boston. By combining all the railroads under one management fares have been reduced and improvements made that the limited capital of the warring companies would never have warranted. Highwaymanism there? Isn't half this talk against combinations overdone? Every firm is a combination. Every great railroad company is a combination. Would it be better that every one should do business alone and on his own account? What has made this country what it is but combinations of brain and capital? How about the great industries of Pennsylvania? Any combination there? Could the results have been accomplished otherwise? What is better, a profit to every dealer in Boston from \$500 to \$3000 a year on sugar, or the boasted freedom from combination and no profit?

Question.—Does such an agreement suggest "envy jealousy or small-mindedness?"

Answer.—To the sixth we are inclined to give an affirmative answer, especially to the last qualification.

Comment.—An agreement to do by others as you would be done by suggests envy and jealousy? The man who refuses to close early when all his neighbors do, to give his clerks a half day off when all his neighbors do, to get a fair profit when all his neighbors do—that man isn't small minded but the others are! Queer, queer philosophy.

Question.—Doesn't the cutter suggest these qualities?

Answer.—To the seventh, we say "No," because the cutter is a man who has the sand to be independent and "hoe his own row."

Comment.—We've heard of men being so independent that they bent backwards. We've heard of men having too much "sand."

A. H. BADGEROW.

ALEX. H. DIXON.

The Badgerow, Dixon Bonded Vinegar
Manufacturing Co.,

79 and 81 Jarvis St., Toronto

Highest award, Toronto Exhibition.



DAVIDSON & HAY

Wholesale Grocers,

36 Yonge Street,

TORONTO, ONT.

Seasonable Goods.

Aylmer Canned Chicken, Turkey, Duck, Lunch Tongue, Pigs Feet, and Chicken Soup. Also "Clover Leaf" Lobsters and "Lynx" Salmon. Orders solicited.

Sloan & Crowther

WHOLESALE GROCERS,

59, 61 and 63 Front St. E., TORONTO.

CANNED GOODS.

CORN, PEAS, TOMATOES.

A full line of all kinds of Canned Fruits, Vegetables, Meats, Fish, Milk, &c., &c.

H. P. ECKARDT AND CO

Wholesale Grocers,

3 FRONT ST. EAST, TORONTO.

Thos. KINNEAR & Co

Wholesale Grocers and Importers of

TEAS, SUGARS, COFFEES,

AGENTS FOR

Cherry's Irish Mustard, X.D.S.F.

This is superior to any other grade in the market. Try it.

47 Front St. E., - TORONTO.

WARREN BROS. & BOOMER,

IMPORTERS

AND

WHOLESALE GROCERS,

35 and 37 Front St. East,

TORONTO, ONT.

SUGARS, COFFEES AND TEAS,
SPECIALTIES.

EDWARD

ADAMS & CO.

ESTABLISHED 1846.

Wholesale Grocers and Importers of

TEAS, SUGARS, COFFEES, TOBACCOS.

95 & 97 Dundas St., London, Ont.

BALFOUR & CO.,

IMPORTERS OF TEAS

AND

Wholesale Grocers

HAMILTON.

SMITH & KEIGHLEY

WHOLESALE GROCERS

AND IMPORTERS OF

Mediterranean Fruits.

JUST ARRIVED :

First Consignment

New Season's Japan Tea.

9 Front St. E., Toronto

THE "MONSOON" BRAND

—OF—

PURE INDIAN TEA

Is the brand to handle if you want to satisfy your customers with a fragrant and delicious tea.

Grown on the gardens of

STEEL, HAYTER & CO.,

Calcutta, London, Eng., and Toronto.

J. W. Lang & Co.

Wholesale Grocers, TORONTO.

E. LAZENBY'S

Celebrated

Pickles

—AND—

Sauces.

A Supply of these Fine English

Goods

now in store

33 Front St. East.

PERKINS, INCE & Co.,

41 and 43 Front St., Toronto.

IMPORTERS.

Just to hand :

NEW JAPANS

Our first shipment of new season's garden picked Japan Teas arrived this week.

Send for samples and quotations.

J. F. EBY.

HUGH BLAIN.

AT LAST

SOMETHING NEW
CHOICE and DELICIOUS

COD TONGUES

1 lb. Tins-Cases, 4 doz

FIRST IMPORTATION.

EBY, BLAIN & Co.,

Wholesale Grocers,

FRONT AND SCOTT STS. TORONTO.

and too little of the other and better soils from which good results come. We've heard of men persisting in "hoeing their own rows" when they could have much more profitably employed some one else to do it. The man who will worry, and fret, and toil just for independence sake, just to be an off horse, isn't as wise in his day and generation as the man who can associate himself with his neighbors and secure bigger profits thereby.

Question—Has a man an inalienable right to do everything "in his own way"?

Answer to the eighth, "Yes," so far as the conduct of his own business in a legitimate way is concerned.

Comment—And it is legitimate, we suppose, to sell goods at cost just for the sake of injuring a competitor no matter whether creditors are likely to suffer in the end or not.

Question—"If meat maketh my brother to offend, I will eat no more meat," says the apostle. If cutting prices to starvation rates maketh my brother do the same thing and we are both dragged into the ditch of failure and ill success—what profiteth it that a man had "his own way"? Mighty little satisfaction in that?

Answer—To the apostolic suggestion, the brother is unwise to be an imitator until he observes the outcome of his brother's foolishness. We hold that no sensible man sells goods below cost, and when a foolish man does, he is an exception to the rule, and deserving of the ditch into which he is likely to land. If it is right to combine to fix prices for sugar, it is right to fix prices for butter, potatoes, and everything usually handled by the trade. Such a system would make the grocers' trade a perfunctory one, in which neither desire to excel or ambition to prosper would have any part. It's a bad business.

Comment—If no sensible man sells goods below cost, why is it not a sensible thing for him to enter into a sensible agreement with sensible dealers to sell at sensible prices? Isn't there a difference between a great staple like sugar—one-third of a grocer's business—and perishable articles like butter and potatoes, articles upon which the price is based by nearness to market, locality of store, etc? Plenty of chance for enterprise and ambition, even with a fixed price on sugar. If every article in every grocery store was sold at the same price, some grocers would still get most of the trade because of their superior abilities as salesmen, their attractive stores, and their business methods. There is many a way to attract custom without cutting prices. Who wouldn't like even

a "perfunctory trade" if a sure and steady profit were assured? It's to make money the grocer is in business, and he don't care a snap for the ignis fatuus independence. Give him the profits and his neighbors may have the independence and the reputation of "stiffness," "obstinacy" and "bull-headedness."

In church, or state, or school, it is associated effort that tells—why not in the grocery business?—N. E. Grocer.

BUSINESS CHANCES.

GENERAL STORE TO LET. IMMEDIATE possession. Good front. Best stand in the village. Low rent. Apply J. K. Falconbridge, Richmond Hill.

FOR SALE—One of the finest premises in London for groceries, flour and feed business. Prominent corner, building 26x90, 3 stores with 80 feet cellar. For particulars address F. Barnard, owner, 609 Dundas St., corner Adelaide St., London, Ontario.

GURD'S

Ginger Ale is guaranteed Superior to all others. Orders promptly attended to.

J. A. Mathewson.
W. B. Mathewson.

S. J. Mathewson.
J. A. Mathewson, Jr.
Established 1834.

J. A. MATHEWSON & CO'Y,
IMPORTERS and WHOLESALE GROCERS.

Goods from First and Best Markets. Quality warranted. Full assortment. New Crop Japan Teas have arrived in quantity. Fine assortment and quality desirable. Orders carefully and promptly attended to.

Have claimed, and do claim, freedom to buy and sell anywhere without interference or hindrance from any quarter. No commercial or personal slavery.

202 McGill St., MONTREAL.

JACQUAND FRENCH BLACKING



PRICES

In cases of 6 gross each, assorted if necessary.

No.
2—\$2 00 per gross.
3— 3 00 "
4— 4 00 "
5— 6 00 "

5 per cent. discount cash.

DAVID REA & CO., - 30 Hospital St. MONTREAL.

"THE GENUINE CHIMNEY"

A FULL LEAD
Glass Chimney.

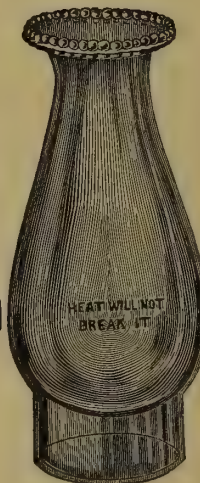
NICELY WRAPPED AND LABELLED

Write for Prices.

GOWANS, KENT & CO.,

Crockery, Glass and Lamp Goods Dealers,

Toronto and Winnipeg.



Cannot be Beaten
for Design
or Workmanship.

Done up in
One-Half Gross Cases.

**GOLD
MEDAL
AWARDED**

DELHI CANNING CO.
JAMAICA EXHIBITION.

WE are still at the front and propose staying there, the high standard of excellence for which our goods are noted will be fully maintained this coming season. When purchasing Canned Goods keep in mind the **Maple Leaf Brand** prepared by the Delhi Canning Co. Every can is honestly filled and perfectly reliable. Our fruits are noted for their high syrups and natural flavors.

Delhi Fruit and Vegetable Co.,

FACTORIES : DELHI AND NIAGARA.



The superiority of "Barm" Yeast is now so well recognized, and the demand for it is getting so frequent, that no Grocer's store is complete without a Box.

Ask your wholesale traveller for it, or write direct to

THE BARM YEAST MFG. CO.,

TELEPHONE 1920.

35 Wellington St. E., Toronto.



Brantford and Pelee Island } J. S. HAMILTON & CO'Y,
Sole Agents for Canada. BRANTFORD, ONT.

M. J. Woodward & Co., PRODUCERS OF CRUDE,

Manufacturers of
Illuminating Oils,
Lubricating Oils,
Paraffine Oils
and Wax, &c.
PETROLIA, - ONTARIO.

EDWARDS, CATCHPOLE & CO'Y

MANUFACTURERS OF
French Blacking,
Stove Polish,
Writing Inks and Mucilage.

33 Wellington East, Toronto.

COFFEE MILLS



CHEESE CUTTERS. BEEF SLICERS.
Scales, Scoops and Funnels.

GEO. SPARROW & CO.,
33 Colborne St., Toronto, Ont.

ESTABLISHED 1841.

W. H. Schwartz and Sons,

Coffees,
Spices,
Mustard.
HALIFAX, N.S.

JOHN PETERS & CO.,

General Commission Merchants
and Brokers,
Halifax, N. S. and
Kingston, Jamaica, W.I.

Agents for The E. B. EDDY MFG CO.,
HULL, P. Q.

We are open to accept one or two more Agencies of first-class houses, either at Halifax or Kingston. We have a good connection and splendid storage facilities.

References: The Merchants Bank of Halifax.
The E. B. Eddy Mfg Co., Hull, P.Q.
The Mercantile Agencies.

The Norton Manufacturing Co.,

E. P. Breckenridge, Toledo, Pres. C. C. Warren, New York, Sec.-Treas.
Edwin Norton, Chicago, Vice-Pres. W. C. Breckenridge, Resident-Manager.

MANUFACTURERS OF

TIN CANS

By Automatic Machinery.

FRUIT, PAINT, LARD, BAKING
POWDER, FISH AND LOBSTER
CANS.

Capacity, fifty thousand cans per day.

Sole Agents in Canada for Norton Brothers

"Solder Hemmed" Caps.

Inquiries and Correspondence Solicited.

HAMILTON, - ONT.

A. HAAZ & CO.,

Bonded Manufacturers of

Honey Dew, White Wine, Malt and Cider
VINEGARS.

74 Bagot Street, - Kingston, Ont.

DO
YOU
SELL

"Peerless" Washing Compound.
There is nothing equal to it. It
will pay you a handsome profit.
Your customers will like it. Address

Pure Gold Manufacturing Co.,
31 Front Street East, Toronto.

Todhunter, Mitchell & Co.

—DIRECT IMPORTERS OF—

HIGH GRADE COFFEES,

Old Government Java Arabian Mocha, Plantation Ceylon, Maracalbo
and Santos.

Grocers draw trade by selling their FAVORITE EXCELSIOR BLEND.

RELIABLE ROASTING BY PATENTED PROCESS.

:: TORONTO.

R. TEW & CO.,

Importers of
CROCKERY, GLASSWARE, CHINA, LAMP
GOODS, ETC.,

10 FRONT ST. East,

(Adjoining Board of Trade Building.)

We invite inspection of our NEW decorated

SEMI-PORCELAIN WARE

in TEA,

DINNER

and TOILET SETS.

Best value in the Market.



SALES MADE OR PENDING.

T. A. Edwards, grocer, Thamesville, Ont., has sold out to A. E. Hoffman.

The stock of I. Charbonneau, general merchant, St. Therese de Blainville Que., is sold.

Jas. Ellard & Co., general merchants, New Westminster, B. C., advertise their business for sale.

Jas. G. Lloyd, flour and feed dealer and baker, Stratford Ont., sold out his flour and feed business to Milford Sipes.

The general stock in the estate of Daniel Lohr, general merchant, Philipsburg West, Ont., is advertised for sale by auction on the 10th July.

The general stock in the estate of Snively & Crites, Oil Springs, Ont., valued at \$3,209 was sold to A. Wilson, Petrolia, at 72½c. in the dollar.

PARTNERSHIPS FORMED AND DISSOLVED.

W. H. Hall & Co., general merchants, Manitoba, Man., have dissolved.

C. G. Watt & Co., produce and commission merchants, Montreal, have admitted Richard Reany under unchanged style.

L. T. Mewburn and A. G. Osborne have been admitted into the wholesale grocery firm Jas. Turner & Co., Hamilton, which continues under unchanged style.

FIRES.

The general store and stock of the Casselman Lumber Co., Casselman, Ont., was partially destroyed along with that company's mill in a recent fire. A part of the value was covered by insurance.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

J. S. Wilson, general merchant, Agnes, Que., has assigned.

E. W. Tobin, general merchant, Brompton Falls, Que., has assigned.

Jos. Daignault, grocer, Montreal, has assigned.

Demand of assignment has been made upon A. Gravel, trader, Montreal.

M. Skelly, general merchant, Rawdon, Que., has assigned.

Zoel Descoteau, general merchant, Ripon, Que., has assigned.

David G. Scott, grocer Moncton, N. B., has assigned.

PRACTICAL ECONOMY.

In the narrower sense of the word, economy is ordinarily used to signify carefulness in saving. There may be economy of money, of time, and of physical, or intellectual and of spiritual strength. And there may be economy which does not consist in saving, but in expending. Take the matter of clothes. A young man who counts his dollars closely, and does not look beyond the moment, will purchase that kind of clothing which costs the fewest dollars. That this saving is not always economy in the end will appear to another young man who reasons to the conclusion that of two suits he would better purchase that which costs him one-third more if it will last him twice as long. Then there is another consideration. Very much depends upon the impression a man makes when he goes to seek a place. The employer will take in his general appearance and manner. If it be clean and neat, equally removed from slovenness and duds, the employer will reason that this will have a good effect upon his customers, and he will consequently rate the young man higher. He may even do this to the extent of increasing his salary so much that in one month he may be able to pay for his suit of clothes by this difference.

While there is no waste of money in paying a good price for a good thing that is actually needed the temptations are abundant to wasteful expenditure. The young man must be perpetually asking himself can I do without this and accomplish my work as well? He must form a habit of asking himself this question. He will be assisted therein by computing the uses to which he might have applied the money, the time or the strength unnecessarily spent. One cent a day for some needless indulgence which strengthens neither his body, nor his spirit, nor in any way promotes his business, will amount to 300 cents in the course of a year. Let him remember that he must have an investment somewhere of fifty (50) dollars bearing 6 per cent interest to meet that expenditure. Where is that \$50 bond? If he has not got it, what right has he to make that indulgence? Let him apply that method of calculation to every unnecessary ride, or unnecessary expenditure. Take for instance the cigarette. If he spends a nickel a day in that indulgence he will find that it will cost him \$15 a year and with that money he can buy an ordinary rough business suit. But let him remember that \$15 a year means the existence of an investment of \$300 at 5 per cent. Now, no boy and no man in business has a right to spend 30 cents a week on an absolutely unnecessary indulgence who has not that \$300 invested at 5 per cent.

And of this particular indulgence let the young man consider the effect upon his character and upon his reputation. Upon his character the injury has the effect of making him more and more self-indulgent and with that always goes the sinew of success. His associates perceive it, and confidence in him is proportionately diminished. There is many a business man who would not give a position in his house to any youth that smoked cigarettes, because that business man knows that never did the slightest good come to any human being from any cigarette that was ever smoked, and that there was never one that did not injure the nerve of the smoker. Some other form of smoking may or may not be injurious, but the cigarette has been settled to be invariably detrimental. There is no liquor nor any other drugs, except those used in the making of cigarettes, the stench of which is so absolutely disgusting. Now the employer says, "If this boy cannot abstain from that, I cannot let him go among my customers with his offensive scent." I have taken the cigarette as the cheapest of all the indulgences, the easiest and most insidious. I would have you settle as one principle that whatever is unnecessary is probably injurious. Now mark! I do not say "necessarily," but "probably." You must remember that all your calculations and plans in business will be regulated by the doctrine of probabilities. Apply the same calculations to time. Now, as all things are by time, is it not wonderful that men are embraced in life, and life is measured who are scrupulous, and even stingy, in other things are so prodigal of time? I wish you would look into the table below and study it. Suppose you cut it out and paste it in your hat:

Do yourself the kindness to make a study of habit. One of the most wonderful peculiarities of your constitution is the power of habit. It does not exist in machines. It involves two things, the

inclination to repeat an action which has been once repeated and increased ease in performing the action. A man may do a thing once he will receive only the full force of the effect of that action, but just so sure as he performs it the second time he will receive not only the effect of the action itself, but also an inclination to perform it the third time, and with each repetition of the action there is an increased propensity to repeat it. If it be a difficult thing to do, it becomes less difficult with every performance. If it be a easy thing to do, it becomes more easy. You perceive that this was placed in our organism originally for a most beneficent purpose, and that its action is very good. But in this, as in everything else, nothing is so bad as a blessing perverted. It gives strength to evil as it does to good. Habit intensifies evil as it intensifies good. Therefore, watch your habits.

Examine those you have now. Take a piece of paper and write down a list of all the habits which you think you now have, but which really have you, habits of sleeping, eating, dressing, talking, entertaining company, going out, buying and selling, etc. Put G or B or I opposite each one of them. Make this classification conscientiously. Lay the "Good" and "Indifferent" aside for the present, but set yourself resolutely to break up every "Bad" habit if it kills you. You had better be killed now than later when the habit which you think you cannot break shall have made you more injurious. But in the conflict resolutely strive with all your power to kill the bad habit. Remember that it can never be tamed, and remember that acts repeated form habits, and habits make character, and character fixes destiny.—Rev. Dr. Charles F. Deems, in American Grocer.

TANGLEFOOT



STICKY FLY PAPER

Price 65c. per box. Each box contains 25 double sheets of Tanglefoot and one 5c. Holder (26 five cent articles).

Trade mark registered in Canada.

Sold by all large wholesale druggists in Canada.

O. & W. THUM, Grand Rapids, Mich.



THE GAIL BORDEN Eagle Brand Condensed Milk

Has maintained its high reputation for ABSOLUTE PURITY for over a QUARTER OF A CENTURY.

AS A FOOD FOR INFANTS IT HAS NO EQUAL.

FOR SALE BY
Grocers and Druggists Everywhere.



When getting ready for
Picnics and
Excursions
Make Sandwiches
with
Johnston's Fluid Beef
spread on thin slices of
Bread and Butter.

DELICIOUS!
ECONOMICAL!
NUTRITIOUS!

W. C. A. LAMBE & CO., Commission Merchants, TORONTO.

AGENTS FOR

The St. Lawrence Sugar Ref'g Co., Montreal.
The British America Starch Co., Brantford.

WRIGHT & COPP,

Impo. ters and Manufacturers Agents,
Grocers' Specialties.

40 Wellington St. East, Toronto.

We wish to draw special attention to Van De
Veer and Holmes' Celebrated \mathcal{A} Biscuits, New
York:

ALMOND DROPS.
ALMOND BAR.
E CREAMS.
COCOANUT MACARON.
GINGER SNAPS.
RIFLE NUTS.
VANILLA, ORANGE, CHOCOLATE, ETC.,
BARS.
VANILLA CRISPS.

These Biscuits are of exceptional quality and
prices extremely moderate, also
T. D. MILLAR'S ROYAL PARAGON CHEESE
IN JARS.

Correspondence Solicited.

ORIENT MILLS.

SINCLAIR, HOOD & CO.,

(SUCCESSORS TO W. A. BRADSHAW & CO.)

Importers and Manufacturers of

Coffees,
Spices,
Mustards,

CREAM OF TARTAR, BAKING POWDERS,
FLAVORING EXTRACTS, ETC.

48-50 Lombard Street, Toronto.

MATCHES

A
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1890

E. B. EDDY

MANUFACTURING COY'S

ARE THE BEST.

Long Established.

Unsurpassed.

FULL COUNT

Made well on Honor. Sell well on Merit.

FACTORIES AT HULL, CANADA

TULLOCH & CO.,

Manufacturers' Agents
and
Export Merchants,

85 Gracechurch St., London, Eng.,

Exporters of

Naval and Oilmans' Stores, Linseed Oil,
Portland Cement, Building Materials,
Pig Iron and Metals.

N.B.—Correspondence invited from Canadian
firms interested in any of the above
lines

CONSIGNMENTS OF PRODUCE SOLICITED.

SAPOLIO Is a solid handsome cake of
SCOURING SOAP Which has no equal for all clean-
ing purposes except the laundry. It will clean
paint, make oil cloths bright and give the floors,
tables and shelves a new appearance. It will take
the grease off the dishes, and off the pots and pans.
It scour the knives, the wash basin, bath tub,
even the greasy kitchen sink. It brightens all
metals except silver or gold. If you have not sold
it yet, send your order at once to

EMIL POLIWKA & Co.

36 Front st., East, Toronto, Ont.

Dominion Agents.

ADAMS & SONS' TUTTI-FRUTTI

CHEWING GUM.

The fastest seller the trade handles to-day

Other Staple Brands :

Bo-Kay, Sappota, Magic-Trick, etc., etc. See
our price list page 21.
Send to Adams & Sons, 23 Church St., Toronto,
Ont., for beautiful advertising matter.

GROCERS should try our two new
lines, CHOCOLATE ICING
and CHOCOLATE PUDDING, packed in two
four dozen cases, either straight or assorted.

F. W. Schwartz, Halifax, N.S.

Agent for Maritime Provinces.

The Cowan Cocoa and Chocolate Co. L'd, Toronto.

TO THE TRADE

—IN—

Canned Goods.

We are making all arrangements for this
season's pack—and enlarging our factory
considerably—Thanks for last season's trade
and soliciting this year's.

Faithfully yours,

D. W. DOUGLAS,

St. Johns, P.Q.

For reliable brands of cut smoking and chewing
Tobaccos use the following:

CUT SMOKING:

OLD FLAG.
GOLD FLAKE.
HAND MADE.

FINE CUT CHEWING:

GOLDEN THREAD. GLOBE.
VICTORIA. HIGH COURT.
JERSEY LILY.

MANUFACTURED BY

THE GLOBE TOBACCO WORKS CO., OF LONDON, Ltd.

THE CANADIAN GROCER PRICES CURRENT.

TORONTO, June 25, 1890.
This list is corrected every Thurs-
day. The prices are solicited for
publication, and are for such quali-
ties and quantities as are usually
ordered by retail dealers on the
usual terms of credit.

Goods in large lots and for prompt
pay are generally obtainable at
lower prices.

All quotations in this department
are under the direct control of the
Editor, and are not paid for or docu-
mented by any manufacturing or job-
bing house unless given under their
name; the right being reserved to
exclude such firms as do not furnish
reliable information.

BAKING POWDER.

Dunn's No. 1, in tins	Per doz	2 00
" " 2, in tins		75
Cook's Gem, in 1 lb pkgs	\$1 75	
" " 7 oz		85
" " 2 oz		40
" " 5 lb tins		65
" " bulk, per lb		12
Empire, 5 dozen 4 oz ca s	Per doz	\$0 75
" " 4 " 8 "		1 15
" " 2 " 16 "		2 00
" " 1/2 " 5 lb cans		9 00
" " bulk, per lb		15

COOK'S FRIEND.

(In Paper Packages.)	Per doz	
Size 1, in 2 and 4 doz boxes	\$2 40	
" " 10, in 4 doz boxes	2 10	
" " 2, in 6 "	80	
" " 12, in 6 "	70	
" " 3, in 4 "	45	
Pound tins, 3 oz in case	3 00	
12 oz tins, 3 oz in case	2 40	
5 oz tins, 4 "	1 10	
5 lb tins, 1/2 "	14 00	
Ocean Wave, 1/2 lb, 4 doz cases	75	
" " 1/2 lb, 4 "	1 30	
" " No. 1, 2 "	1 90	
" " 1 lb, 2 "	2 20	
" " 5 lb, 1/2 "	9 60	

BISCUITS.

Arrowroot	Per lb	\$0 11 1/2
Abernethy		9
Ginger Nuts		11 1/2
New York Fruit		15
People's Mixed		11
Pilot Family		6
Snowflake		11 1/2
Niagara		15
Soda		6 1/2
" 3 lb		21
Sultana		11 1/2
Oyster crackers		7
Milk biscuit		9 1/2

Butter crackers	6 1/2
Tea	11 1/2
Wine	9
Wine, sweet	9
BLACKING.	
Day & Martin's, pints, per doz	\$5 20
" " 1/2 " "	2 10
" " 1/4 " "	1 10
Spanish, No. 3	4 50
" " 10	9 00

EDWARDS, CATCHPOLE & CO'S	
No. 1	per gross 9 00
No. 2	do 4 50
No. 3	do 3 60
JACQUAND FRENCH BLACKING.	
No 2	per gross 2 00
No 3	3 00
No 4	4 00
No 5	6 00

BLACK LEAD.

Reckitt's Black Lead, per box	1 15
Each box contains either 1 gro., 1	
oz.; 1/2 gro., 2 oz., or 1/4 gro., 4 oz.	
TELLIER, ROTHWELL & CO'S.	
Royal Black Lead, per gross	\$1 80
F. F. DALLEY & CO.	
Per gross.	
Silver Star Stove Paste	9 00
Packed in fancy wood boxes, each	
box contains 3 doz.	
EDWARDS, CATCHPOLE & CO'S.	
Crown Polish, No. 1, per gross	9 00
No. 2,	4 80

BLUE.

Reckitt's Pure Blue, per gross	2 10
TELLIER, ROTHWELL & CO'S.	
Parisian Square Blue, per lb.	13 to 14c

BROOMS.

Per doz.	
Carpet... 4 strings	2 90
X Parlor, 2	2 65
Louise 3	2 65
1 Gem 4	3 25
2 " 3	2 65
3 " 2	2 20
4 " 2	1 95
O Hurl... 4	2 65
" 3	2 35
" 3	2 05
" 3	1 70
OK " 2	1 35
Hvy Mill 4	3 70

CORN BROOMS.

CHAS. BOECKH & SONS, per doz	
X Carpet, 4 strings, net	\$3 20
6 " 4 " "	2 90
3 " 3 " "	2 65
XXX Hurl 4 " "	2 60
1X " 4 " "	2 40
2X Parlor 4 " "	2 25
" 3 " "	1 95
" 3 " "	1 70
" 2 " "	1 30

Girls " 2 " "	1 50
Railway 4 " "	3 00
Ship 4 " "	4 00
2 Cable 2 wire bands, net	3 00
3 " 3 " "	4 00
1 Hearth 2 strings, net	1 75
2 " 2 " "	1 50
3 " 1 " "	1 20
4 " 1 " "	1 30

CANNED GOODS.

Per doz	
Apples, 3's	\$1 15 \$1 20
gallons	3 10 3 25
Blackberries, 2's	2 00 2 10
Blueberries, 2's	1 25 1 40
Beans, 2's	0 95 1 10
Corn, 2's	1 10 1 25
Special Brands	1 30 2 10
Cherries, red pitted, 2's	2 25 2 40
Peas, 2's	1 40 1 50
Pears, Bartlett, 2's	2 00 2 25
Sugar, 2's	1 70
Pineapple, Baltimore	2 40 2 50
Bahama	2 90 3 00
Peaches, 2's	2 40 2 50
3's	3 50 3 60
Pie, 3's	1 60 1 65
Plums, Gr Gages, 2's	2 00 2 10
Lombard	2 00 2 10
Damson Blue	1 90 2 00
Pumpkins, 3's	0 90 1 00
gallons	3 00 3 25
Raspberries, 2's	2 45 2 50
Strawberries, choice 2's	2 40 2 50
Succotash, 2's	1 50 1 65
Tomatoes, 3's	1 50
Finnan haddies	1 50
Lobster, Clover Leaf	2 75
Crown	2 50
Mackerel	1 15 1 25
Salmon, 1's	1 40 1 55
white	1 10 1 25
Sardines Albert, 1/2's tins	10 1/2, 11 1/4
" 1/2's	15, 18
Martiny, 1/2's	10 10 1/2
" 1/2's	18, 19
Other brands, 9 1/2, 11, 16, 19	
P & C, 1/2's tins	23, 25
" 1/2's	33, 36
Amer, 1/2's	6 1/2, 8
" 1/2's	9, 11

JAMS AND JELLIES.

Jams.	
Gooseberry	1 lb, white pots, 4 doz.
Strawberry	assorted, per doz. \$2 35.
Black Currant	
Red Currant	
Green Gage	
Apricot	
Raspberry	
Damson	
Plum	
Red Currant and Raspberry	

Jellies.	Red Currant, 1 lb. white.	\$2 75
	Black Currant, 1 lb. white	2 75
DELHI CANNING CO.		
	Jams assorted, 1's	2 35
	Jellies, 1's	2 25

CANNED MEATS.

CLARK'S	
Comp. Corn Beef 1 lb cans	\$1 60
" " 2 " "	2 65
" " 4 " "	5 00
" " 6 " "	7 75
" " 14 " "	18 60
Minced Collops, 2 lb cans	2 60
Roast Beef	1 60
" 2 " "	3 15
" 4 " "	5 85
" 2 " "	7 00
Par Ox Tongue, 2 1/2 " "	\$7 25
Ox Tongue	7 50
Lunch Tongue	3 00
English Brawn	5 25
Camb. Sausage	2 50
" 2 " "	4 00
Soups, assorted	1 35
" 2 " "	2 25
Soups & Bouilli	1 80
" 6 " "	4 50
Potted Chicken, Turkey, or	
Game, 6 oz cans	1 50
Potted Ham, Tongue or Beef, 6	
oz cans	1 35
Deville Tongue or Ham, 1/2 lb	
cans	1 35
Deville Chicken or Turkey,	
1/2 lb cans	2 25
Sandwich Ham or Tongue, 1/2	
lb cans	1 50
Ham, Chicken and Tongue, 1/2	
lb cans	1 50

MINCE MEAT.

BRYANT, GIBSON & CO'S—TORONTO.	
Mince Meat, 1/2 gal glass jars	\$9 50
Ditto, 25 and 40 lb pails, per lb.	12 1/2c
J. H. WETHEY'S—ST. CATHARINES.	
Condensed, per gross, net	\$13 50

CHEWING GUM.

ADAMS & SONS.	
To Retailers.	
Tutti Frutti, 36 5c bars	\$1 80
Bo-Kay (new)	150 pieces
Sappota	150 " "
Magic Trick	115 " "
Black Jack	115 " "
Red Rose	115 " "
Sweet Fern	230 " "
Adams' N.Y. Gum	200 " "
Caramel Tolu	73 " "
New Fruit Asst.	115 " new
Puzzle Gum	115 " "
Colah	115 " "

NOW

is the time to advertise in and subscribe for THE CANADIAN GROCER. You receive better value for your money than in any other journal in the Dominion.

Prices Current, Continued—

CHOCOLATES & COCOAS.

TODHUNTER, MITCHELL & CO'S.	
Chocolate—	Per lb.
French, 1/4's... 6 and 12 lbs.	0 30
Caracas, 1/4's... 6 and 12 lbs.	0 35
Premium, 1/4's... 6 and 12 lbs.	0 30
Sante, 1/4's... 6 and 12 lbs.	0 26
Diamond, 1/4's... 6 and 12 lbs.	0 24
Sticks, gross boxes, each...	1 00
Cocoa, Homeopat'c, 1/4's, 8 & 14 lbs	30
Pearl	25
London Pearl 12 & 18 "	22
Rock	30
Bulk, in bxs.	18

JOHN P. MOTT & CO'S

R. S. McIndoe, Agent, Toronto.)

Mott's Broma.....	per lb	\$0 30
Mott's Prepared Cocoa.....	28	
Mott's Homeopat'c Cocoa (1/4's)	32	
Mott's Breakfast Cocoa.....	40	
Mott's Breakf. Cocoa (in tins)	45	
Mott's No. 1 Chocolate.....	30	
Mott's Breakfast Chocolate...	28	
Mott's Caracas Chocolate.....	40	
Mott's Diamond Chocolate.....	22	
Mott's French-Can. Chocolate	20	
Mott's Navy or Cooking Choc.	26	
Mott's Cocoa Nibbs.....	30	
Mott's Cocoa Shells.....	5	
Mott's Vanilla Chocolate stick 22c-24		
Mott's Pure Confec Chocolate 22c-38		
Mott's Sweet Confec Choc. 21c-30		

COWAN COCOA AND CHOCOLATE CO.

Cocoas—	
Hygienic, 1 1/2 lb. boxes	70, 75
Iceland Moss 1/2 lb in 12 lb boxes	35
Soluble (bulk) 15 & 30 lb bxs	18, 20
Soluble (tins) 6 lb and 12 lb	30, 35
Cocoa Nibs, any quantity	30, 35
Cocoa Shells, any quantity	05
Cocoa Essence.....	per doz 1 40

Chocolates—

Mexican, 1/4, 1/2 in 10 lb bxs	30
Queen's Dessert,	40
Vanilla	35
Sweet Caracas	32
Chocolate Powder, 15, 30 lb bxs	25
Chocolate Sticks, per gross	00
Pure Caracas (plain) 1/4, 1/2 lbs	40
Royal Navy (sweet)	30
Confectioners', in 10 lb cakes	30
Chocolate Creams, in 3 lb bxs	30
Chocolate Parisien, in 6 lb bxs	30

WALTER, BAKER & CO'S

Chocolate—

Pre'm No. 1. bxs. 12 & 25 lbs each	34
Baker's Vanilla in bxs 12 lbs each	47
Caracas Sweet bxs 6 lbs each, 12	30
bxs in case.....	28
Eagle, sweet & spiced, bxs 12 lbs	28
each.....	
Vanilla Tablets, 416 in box, 24 bxs	3 65
in case, per box.....	
Spanish Tablets, 100 in box, 12 bxs	3 00
in case.....	
German Sweet Chocolate—	
Grocers' Style, in cases 12 boxes, 12	21
lbs each.....	
Grocers' Style, in cases 24 boxes, 6	21
lbs each.....	
48 Fingers to the lb., in cases 12 bxs	21
12 lbs each.....	
48 Fingers to the lb., in cases 24 bxs	21
6 lbs each.....	
Cocoa—	
Pure Prepared boxes, 12 lbs each	35
Cracked, boxes, 20 lbs each, 1 lb	27
and assorted papers.....	

Cracked, in bxs, 12 lbs., each, 1/2 lb.	27
papers.....	27
Cracked, in bags, 6, 10 & 25 lbs each	24
Cocoa and shells, 12s and 25s.....	39
Breakfast Cocoa—	
In bxs, 6 & 12 lbs., each, 1/2 lb. tins	42
In boxes, 12 lbs., each, 1 lb. tins,	
decorated canisters.....	36
Broma—	
In boxes, 12 lbs., each, 1/2 lb. tins.....	



GIBSON & GIBSON'S

Sydney Gibson's Cocoa, 1/4's	per lb	0 30
Dr. Clark's Cocoa, 1/4's and 1/2's, tins	0 45	
Soluble Cocoa bulk in boxes	0 18	
Prepared do	0 22	
Sydney Gibson's Chocolate, 1/4's	0 30	
and 1/2's	0 30	
Gibson's Rock do 1/4's	0 30	
Dr. Clarke's do 1/4's	0 30	
Confectioners' Pure Chocolate	0 30	
10 lb. blocks	1 00	
Vanilla choc. sticks, per gross		

COFFEE.

GREEN

c. per lb.	
Mocha.....	32, 35
Old Government Java.....	30, 33
Rio.....	21, 22 1/2
Plantation Ceylon.....	29, 31
Porto Rico.....	24, 28
Guatemala.....	24, 26
Jamaica.....	22, 23
Maracaibo.....	24, 28

WHOLE ROASTED OR PURE GROUND.
ELLIS & KEIGHLEY'S.

c. per lb	
Java.....	33, 34
Java and Mocha.....	34, 36
Plantation Ceylon.....	35
Arabian Mocha.....	37
Santos.....	28, 28
English Breakfast.....	16, 24
Royal Dandelion in 1 lb tins.....	26

TODHUNTER, MITCHELL & CO'S

Excelsior Blend.....	33
Our Own.....	31
Laguayra.....	29
Mocha and Java.....	32, 33
Java, Standard.....	33
" Old Government.....	30, 32
Arabian Mocha.....	36
Santos.....	28

J. W. COWAN & CO.

Standard Java in sealed tins,	30
25 and 50 lbs.....	
Standard Imperial in sealed	32
tins, 25 and 50 lbs.....	
Standard Blend in sealed tins,	33
25 and 50 lbs.....	
Ground, in tins, 5, 10, 15 and	20, 30
25 lbs.....	
Say's Parisien, in 1/2 and 1 lb tins	30

EXTRACTS.

Dalley's Fine Gold, No. 8, per doz.	\$0 75
" " " 1, 1 1/2 oz.....	1 25
" " " 2, 2 oz.....	1 75
" " " 3, 3 oz.....	2 00

FLOUR AND MEAL.

per bbl.	
Flour, Manitoba Patent.....	6 00 6 10
" Ontario patents.....	5 10 5 50
" Straight Roller.....	4 75 4 85
" Extra.....	4 40 4 60
" Low grades.....	2 50 4 25
" Strong bakers'.....	5 75 5 85
Oatmeal, standard, bbls.....	5 75
" granulated, ".....	5 90
" rolled ".....	5 90
Rolled Oats.....	5 90
Bran, per ton.....	14 00 15 00
Shorts.....	18 90
Cornmeal.....	4 00 4 40

FLUID BEEF.

JOHNSTON'S, MONTREAL.

per doz.	
Cases, No. 1, 2 oz tins.....	\$2 75 \$3 00
" No. 2, 4 oz tins.....	4 50 5 00
" No. 3, 8 oz tins.....	8 00 8 75
" No. 4, 1 lb tins.....	12 60 14 25
" No. 5, 2 lb tins.....	25 00 27 00

FRUITS.

FOREIGN. c. per lb.	
Currants, Provincial, bbls.....	6 1/2, 6 1/2
" cases.....	6 1/2, 6 1/2
" Filiatras, bbls.....	6 1/2, 6 1/2
" cases.....	6 1/2, 6 1/2
" Patras, bbls.....	6 1/2, 7
" cases.....	7, 7 1/2
" Vostizzas, cases.....	8, 9 1/2
" cases.....	8 1/2, 9 1/2
" 5-crown Excelsior	9 1/2, 10
" (cases).....	9 1/2, 9 1/2
" cases, new.....	7 1/2, 8

Dates, Persian, boxes,.....	5 1/2 6
Figs, Elemes, 14 oz., per box	10 12
" 10 lb boxes.....	12 1/2
" 20-lb.....	15 16
" Seven-Crown.....	18
Prunes, Bosnia, bags.....	7 1/2 8
" cases, new.....	7 1/2 8
Raisins, Valencia, off stalk,	4 5 1/2
Selected.....	7 1/2 8
Layers.....	8 1/2 9
Raisins, Sultanias.....	16, 18
" Eleme.....	7 1/2 8

London layers.....	2 70 3 00
Loose muscatels.....	2 35 2 75
Imperial cabinets.....	3 25 3 50
" qrs., flat.....	1 00
Connoisseur clusters.....	4 00 4 25
Extra dessert.....	4 75 5 00
" qrs.....	1 50
Royal clusters.....	6 00 6 50
Fancy Vega cartoons.....	2 75
Black baskets.....	4 00 4 25
" qrs.....	1 30 1 35
Blue.....	4 75 5 00
" qrs.....	1 50 1 60
Fine Dehesas.....	7 00 7 25
" qrs.....	2 00 2 25
Lemons, Malaga.....	6 00
" Palermos.....	5 50 6 00
" Messina.....	4 00 4 50
Oranges, Floridas.....	7 00
" Messinas.....	4 00 4 50
" Valencias.....	7 00
" River seedlings.....	

DOMESTIC.

Apples, Dried, per lb.....	0 07 1/2 0 08 1/2
do Evaporated.....	0 12 0 13 1/2

GLASSWARE.

TAYLOR, SCOTT & CO.

c. per doz	
Lamp Chimneys, O.....	32
" A.....	35
" B.....	45

GRAIN.

Wheat, Fall, No. 2,.....	1 06 1 07
" Red Winter, No. 2.....	1 06 1 07
" Spring, No. 2.....	1 04 1 06
" Man Hard, No. 1.....	1 14
" No. 2.....	55
Oats, No. 2, per 34 lbs.....	55 59
Barley, No. 2, per 48 lbs.....	55 56
" No. 3, extra.....	53 54
" No. 3.....	80 81
Rye.....	75 76
Peas.....	73 74
Corn.....	

HAY & STRAW.

Hay, Pressed, "on track 10 00 11 50	
Straw Pressed, ".....	5 00 7 00

LARD.

"FAIRBANK'S" REFINED COMPOUND.

In Butter Tubs.....	0 08 1/2
Fancy.....	0 09
3-hoop pails.....	0 09 0 09 1/2
60 lb. cases of 3 lb., 5 lb.,	
and 10 lb. tins, per lb.....	0 10

MUSTARD.

ELLIS & KEIGHLEY'S.

cts	
Durham, Fine, in 1/2 and 1 lb tins	25
" per lb.....	22
" Fine, in 1 lb jars.....	70
" Fine, in 4 lb jars.....	30
" Ex. Sup., in bulk, per lb.....	20
" Superior, in bulk, per lb.....	15
" Fine.....	
COLMAN'S AND KEEN'S	
In 4 lb jars.....	75
In 1 lb jars.....	25
D. S. F., in tins, per lb.....	41
" in 1 lb tins.....	42
" in 1/2 lb tins, per lb.....	44
D. F. in 1/2 lb tins, per lb.....	26
" in 1/2 lb tins, per lb.....	28

NUTS.

per lb.	
Almonds, Ivica.....	14 15
" Tarragona.....	16 17
" Formigetta.....	35 37
Almonds, Shelled Valencias.....	45 55
" Jordon.....	12 13
Brazil.....	6 00
Cocoanuts.....	11
Filberts, Sicily.....	11 11 1/2
Filberts, Oblong.....	12 13
Peanuts, roasted.....	9 10
" green.....	17 18
Walnuts, Grenoble.....	12 13
" Bordeaux.....	13 14
" Naples, cases.....	13 1/2
" Marbots.....	12 13
" Chilis.....	

PICKLES & SAUCES.

BRYANT, GIBSON & CO'S. TORONTO

PICKLES.	
John Bull, mixed, in bulk.....	\$0 60
" Chow Pickle, in b'l.....	65
" Mixed & Chow-Chow pts.....	2 15
" Mixed & Chow-Chow qts.....	3 25
" " " " 16 g.....	1 90
Horse Radish, bottles, per doz.....	2 25

Toronto Biscuit and Confectionery Co's

SODAS

Are giving unusual satisfaction.

Ask for the Yellow Boxes with Red Label, and take no other. Send for Price List to 7 FRONT ST. E., TORONTO.



Prices current, continued—

SAUCES.		
John Bull, kegs, per gal.	1	25
" 1/2 pt. bottles, per doz.		
" 1/4 pt. bottles, per doz.		
(according to quantity) 900 to		
Devonshire Relish, kegs p. gal	1	75
" 1/2 pt. bottles,		
per doz.	1	25
Niagara Tomato, kegs, per gal	1	25
" Reputed pints	1	25
Terry's Candied Peels. c. per peels		
Lemon, 7 lb boxes.	16	
Orange, " "	18	
Citron " "	30	

CROSS & BLACKWELL'S.		
Pickles, all kinds, pints, per doz	3	25
LEA & PERRIN'S. per doz.		
Worcester Sauce, 1/2 pts. \$5 60 \$3 75		
" pints 6 25 6 50		

LAZENBY & SONS.		
Pickles, all kinds, pints.	Per doz	
" quarts	3	25
Harvey Sauce—genuine—hlf. pts	3	25
Mushroom Catsup " "	2	25
Anchovy Sauce " "	3	25

PRODUCE.

DAIRY.		
Butter, creamery, rolls	\$0 20	\$0 21
" tub.		
" dairy, tubs, choice	0 13	0 14
" medium	0 10	0 13
" low grades to com.		
Butter, pound rolls.	0 15	0 16
" large rolls.	0 12 1/2	0 13
" store crocks	0 12 1/2	0 14
Cheese.	0 09 1/2	0 10

COUNTRY.		
Eggs, fresh, per doz.	0 12	0 12 1/2
" limed		
Beans	1 50	1 80
Onions, per bbl.	2 00	2 25
Potatoes, per bag on trk	1 20	1 25
Hops, 1889 crop	0 15	0 18
" 1890 "	0 35	0 38
Honey, extracted	0 08	0 10
" section	0 14	0 16

PROVISIONS.

Bacon, long clear, p lb.	0 07 1/2	0 08 1/2
Pork, mess, p. bbl.	15 50	16 00
Hams, smoked, per lb.	0 11	0 11 1/2
" pickled		

Bellies	0 10	0 10 1/2
Rolls	0 08 1/2	0 09
Backs	0 10	
Lard, Canadian, per lb.	0 08 1/2	0 10
Hogs	6 25	6 50
Tallow, refined, per lb.	0 05	0 05 1/2
" rough, " "		0 02

RICE, ETC.

Per lb		
Rice, Aracan	3 1/2	4c
" Patna	4 1/2	5 1/2
" Japan	5 1/2	5 1/2
" extra Burmah	3 1/2	4
Grand Duke	6 1/2	7 1/2
Sago	4 1/2	5 1/2
Tapioca,	5 1/2	6 1/2

SPICES.

GROUND.

Per lb.		
Pepper, black, pure.	\$0 20	\$0 23
" fine to superior	12	18
" white, pure	32	35
" fine to choice	25	30
Ginger, Jamaica, pure.	25	27
" African,		18
Cassia, fine to pure	18	25
Cloves,	25	40
Allspice, choice to pure.	12	15
Cayenne, " "	30	35
Nutmegs, " "	75	1 20
Mace, " "	1 00	1 25
Mixed Spice, choice to pure.	30	35
Cream of Tartar, fine to pure	25	37

STARCH.

EDWARDSEBURGH STARCH MFG. CO.
MONTREAL.
BRITISH AMERICA STARCH CO
BRANTFORD.

c. per lb.		
No. 1 Laundry, 4 lb cartons.	5 1/2	c
Canada Laundry	4 1/2	
Silver Gloss, crates	6 1/2	
Lily White, crates	6 1/2	
Silver Gloss, 1 lb chromos.	6 1/2	
Lily White, 1 lb chromos.	6 1/2	
Satin, Starch 1 lb chromos.	7 1/2	
Brantford Gloss, 1 lb chromos.	7 1/2	
No 1 Laundry, barrels & halves	4 1/2	
No 1 Prepared Corn	7 1/2	
Canada Corn	6 1/2	
Challenge Corn	6 1/2	
Rice Starch, 1 lb.	9	
Cube, 1 lb.	7 1/2	

KINGSFORDS OSWEGO STARCH.		
Pure Starch—		
40-lb boxes, 1, 2, and 4 lb. pack'g's	8	
36-lb boxes, 3 lb. packages	8	

12-lb "	8 1/2	
38 to 45-lb boxes.	8	
Silver Gloss Starch—		
40-lb 1, 2 and 4 lb packages.	9	
40-lb 1/2 lb package	9 1/2	
40-lb "	10	
40-lb assorted 1/2 and 1 lbs.	9 1/2	
6-lb sliding covers	9 1/2	
38 to 45 lb boxes.	9	

Oswego Corn Starch—for Puddings,

Custards, etc.—		
40 lb boxes, 1 lb packages.	8 1/2	
20 "	8 1/2	

SUGAR. c. per lb

Granulated, 15 bbls or over		
less than 15 bbls		
Paris Lump, bbls		
less than a bbl		
Extra Ground, bbls		
less than a bbl		
Powdered, bbls		
less than a bbl		
Extra bright refined		
Bright Yellow		
Medium		
Brown		
Raw Jamaica, in bags.		

SYRUPS AND MOLASSES.

SYRUPS.		
	Per lb.	bbls. 1/2 bbls
Redpath's "D"		
" "M" pails.		
Redpath's "B"		
" "VB"		
" Extra V.B.		
" Ex. Sup.		
" XXX Sup.		
Corn Syrup		

MOLASSES.

Per gal.		
Trinidad, in puncheons		
" bbls		
" 1/2 bbls		
New Orleans, in bbls.		
Porto Rico, hdds.		
" barrels		
" 1/2 barrels		

TEAS.

GREENS.		
	Per lb	
Gunpowder—		
Cases, extra firsts	42, 50c	
Half chests, ordinary firsts	22, 38	
Cases, sifted, extra firsts	42, 50	
Cases, small leaf, firsts	35, 40	

Young Hyson—Moyunes		
Half chests, ordinary firsts.	22, 38	
" " seconds	20, 22	
" " common.	18, 20	
PING SUEYS.		
Half chests, firsts.	28, 32	
" " seconds	20, 22	
Half Boxes, firsts.	28, 32	
" " seconds	20, 22	

JAPAN.

Half Chests—		
Choicest	38, 40	
Choice	32, 36	
Finest.	28, 30	
Fine	25, 27	
Good medium	23, 24	
Medium.	19, 20	
Good common.	18, 19	
Common.	16, 17	
Nagasaki, 1/2 chests Pekoe	20, 22	
" " Oolong.	17, 18	
" " Gunpowder.	18, 20	
" " Siftings	8, 12 1/2	

CONGOUS.

Half chests, Kaisow, Moning.	52, 55
Caddies and half chests.	15, 50
Cadies, Pakling and new makes	18, 50

SCENTED ORANGE PEKOE

Boxes, Foochow and Canton	28, 60
---------------------------	--------

OOLONG.

Half chests Formosa	34, 50
Caddies.	36 55

ASSAMS.

Chests and half-chests Pekoe.	27 40
No. 1 Finest Assam Pekoe	40
2 Assam Broken Pekoe	35
3 Assam Pekoe Souchong	25

TOBACCO AND CIGARS.

British Consols, 4's; bright twist,	
5's; Twin Gold Bar, 8's	62c
Ingots, rough and ready, 7's	59
Laurel, 3's	52
Brier, 7's	50
Index, 7's	45
Honeysuckle, 7's.	53
Napoleon, 8's.	49
Royal Arms, 12's	50
Victoria, 12's	48
Brunette and Lovely, 12's.	45 1/2
Prince of Wales, in caddies.	46 1/2
" in 75 lb boxes	46
Bright Smoking Plug Myrtle, T & B, 3's	55
Lily, 7's	48
Diamond Solace, 12's	45
Myrtle Cut Smoking, 1 lb tins	65
1/2 b pg, 6 lb boxes	65
oz pg, 5 lb boxes	65

KINGSFORD'S OSWEGO STARCH



PURE AND SILVER GLOSS CORN STARCH
FOR THE LAUNDRY! FOR THE TABLE
THE STANDARD OF EXCELLENCE ABSOLUTELY PURE

FOR SALE BY ALL LEADING JOBBERS IN CANADA

T. KINGSFORD & SON.
OSWEGO, N.Y.

KNOX, MORGAN & CO.,

Wholesale Dry Goods Importers,

HAMILTON, - - - ONTARIO.

FLANNELETTES.

We can offer you a drive in these SEASONABLE GOODS, having cleared 1,500 pieces of DESIRABLE COLOURINGS.

Price 7 3-4c. usual terms.

Samples on Application.

General Stock fully assorted.

Prices current, continued—

GLOBE TOBACCO COMPANY.
CUT SMOKING TOBACCO.

The Old Flag, 1/2 lb. in 5 lb. boxes. 65c
" " " 1 lb. Fancy Tins. 65c
" " " 1/2 lb. " " 36c

Gold Flake, 1-5, 6 lb boxes. 65c
" " " 1-5, 6 lb boxes. 65c

" " " 1-10, 5 " 75c
" " " 1 fancy tins. 36c

" " " 1 " glass jars. 72c
Hand Made, 1-5, 6 lb boxes. 60c

" " " 1 " " 63c
" " " 1 fancy tins. 63c

" " " 1 " glass jars. 70c
GRANULATED SMOKING TOBACCO.

Uncle Tom, 1-5, 6 lb boxes. 40c
" " " 1-10, 6 lb " 40c

LONG CUT SMOKING TOBACCO.
Wig Wag, 1/2, 6 lb boxes. 36c

" " " 1-5, 6 lb " 36c
" " " 1-10, 6 lb " 40c

FINE CUT CHEWING TOBACCO.
Golden Thread, 5 & 10 lb pails. 90c

Globe, " " " 85c
Victoria, " " " 70c

High Court, " " " 65c
Jersey Lilly, " " " 60c

Golden Thread, 1-16 " Foil in 1/2 gro.
boxes, per gross. 9 00

Solace, " " " 1-16 " Foil in 1/2 gro.
boxes, per gross. 6 00

CIGARS—S. DAVIS & SONS, Montreal.
Madré E' Hijo, Lord Landsdowne. 60 00

" " " Panetelas. 60 00
" " " Bouquet. 85 00

" " " Perfectos. 85 00
" " " Longfellow. 80 00

" " " Reina Victoria. 80 00
" " " Pins. 55 00

El Padre, Reina Victoria. 55 00
" " " Reina Vict., Especial. 50 00

" " " Conchas de Regalia. 50 00
" " " Bouquet. 50 00

" " " Pins. 50 00
" " " Longfellow. 80 00

" " " Perfectos. 80 00
Mungo, Nine. 35 00

Cable, Conchas. 30 00
Queens. 29 00

Cigarettes, all Tobacco—
Cable. 7 00

El Padre. 11 00
Mauricio. 15 00

DOMINION CUT TOBACCO WORKS, MON-
TREAL.

CIGARETTES. Per M.
Athlete. \$7 50

Puritan. 6 25
Sultana. 5 75

Derby. 4 00
B. C. No. 1. 4 00

Sweet Sixteen. 3 50
CUT TOBACOS. per lb

Puritan, 1/2 lb pkg, 5 lb boxes. 65
Old Chum, 1/2 lb pkg 5 lb box. 65

Old Virgin, 1-10 lb pkg, 10 lb boxes. 57
Gold Block, 1/2 lb pkg, 5 lb boxes. 65

CIGARETTE TOBACCO.
B. C. N. 1, 1-10, 5 lb boxes. 75

Puritan, 1-10, 5 lb boxes. 80
Athlete, per lb. 1 10

SOAP.
Ivory Bar, 1 lb bars. per lb 5 1/2

Do. 2, 6-16 and 3 lb bars. 5
Primrose, 1/2 lb bars, wax W. 4 1/2

John A. cake, wax W. per doz 42
Mayflower, cake, 42

Gem, 3 lb bars per lb. 3 1/2
" 13 oz, 1 and 2 lb bars. 3 1/2

Queen's Laundry, per bar. 5 1/2
Pride of Kitchen, per box. 2 75

Sapolio, 1/2 gross boxes. 3 25
per gross, net cash. 12 00

TOILET SOAP.
TAYLOR, SCOTT & CO.

Baby's Own, 1/2 doz boxes. \$1 25
Our Boys, 1/2 " " 1 25

Sea Foam, 1/2 " " 75
London Bouquet, 1/2 " " 60

Oatmeal, 1/2 " " 85
Paris Assorted, 1/2 " " 0 75

Albert Oatmeal bar, 2 doz. boxes
White Castile bar, 2 doz.

boxes. 0 75
Fatherland, 1/2 doz boxes. 5 00

WOODENWARE. per doz
Pails, 2 hoop, clear. No. 1. \$1 70

" " " " " 1 90
Pails, 2 hoops, clear. No. 2. \$1 60

" " " " " 1 80
" " " painted. " 1 80

Tubs, No. 0. 9 50
" 1. 8 00

" 2. 7 00
" 3. 6 00

Washboards, Globe. \$1 90
" " " Water Witch. 1 40

" " " Northern Queen. 2 25
" " " Planet. 1 70

" " " Waverly. 1 60
" " " X X. 1 50

" " " X. 1 30
" " " Single Crescent. 1 85

" " " Double. 2 75
" " " Jubilee. 2 25

per case.
Matches, 5 case lots. Single cases

Parlor. \$1 75
Telephone. 4 05

Telegraph. 4 30
French. 3 60

per doz.
Mops and Handles, comb. 1 25

Butter tubs. \$1 60 \$3 20
Butter Bowls, crates as'd. 3 60

CLOTHES PINS.
5 gross, per box. 0 75

4 gross, " 0 85
6 gross, " 1 20

CHAS. BEECH & SONS. per box
5 gross, single and ten box

lots. 0 75 0 80
Star, 4 doz, in package. 0 85

" " " 6 " 1 25
" " " 4 " cotton bags. 0 90

INDURATED FIBRE WARE.
1 pail, 6 qt. \$4 00

Star Standard, 12 qt. 4 50
Milk, 14 qt. 5 50

Round bottomed fire pail, 14 qt. 5 50
Tubs, No. 1. 15 50

" " " 2. 13 25
" " " 3. 11 00

Nests of 3. 3 40
Keelers No. 1. 10 00

" " " 2. 9 00
" " " 3. 8 00

" " " 4. 7 00
Milk pans. 3 25

Wash Basins, flat bottoms. 2 75
" " " round. 3 00

Handy dish. 3 75
Water Closet Tanks. 18 00

DURABLE PAILS AND TUBS
WM. CANE & SONS, MANUFACTURING CO

NEWMARKET. Per doz.
Steel hoops, painted and grain'd. 2 20

Brass hoops, oiled and varnish. 3 25
No 1 tubs. 9 50

No 2 " 8 50
No 3 " 7 50

BARM YEAST. per box
3 doz. 5c. packages, in boxes. 1 00

3 doz. 10c. " 1 95
1 1/2 " 10c. and 3 doz. 5c. packages

in assorted boxes. 2 00
"OUR NATIONAL FOODS,"

Desiccated Wheat. 4 lb. \$2 35
" " " Rolled Oats. 4 " 2 35

Snow Flake Barley. 4 " 2 35
Desiccated Rolled Wheat. 3 " 2 35

Buckwheat Flour, S. R. 4 " 2 25
Prepared Pea Flour. 2 1/2 " 2 00

Baravena Milk Food. 1 " 3 53
Patent Prepared Barley 1 " 2 00

Patent Prepared Groats 1 " 1 50
Gluten Flour. 4 lb. 3 00

Farina, very choice. 1 1/2 lb. 1 40
HARDWARE, PAINTS AND

OILS.
CUT NAILS, from Toronto:

10 dy. to 60 dy. 2 35 2 40
8 dy. and 9 dy. 2 65 2 70

4 dy. to 7 dy. 2 90 2 95
3 dy. " " C.P. 3 95 4 00

3 dy. " " A.P. 3 45 3 50
HORSE NAILS:

"C" 50 and 10 per cent. to 60 and 5
from list.

HORSE SHOES:
From Toronto, per keg. 3 60 3 75

SCREWS: Wood—
Flat head iron 7 1/2 p.c. dis.

Round " " 7 1/2 p.c. dis.
Flat head brass 75 p.c. dis.

Round head brass 70 p.c.
WINDOW GLASS: [To find out what

break any required size of pane comes
under, add its length and breadth to-

gether. Thus in a 7x9 pane the
length and breadth come to 16

inches; which shows it to be a first-
break glass, i.e., not over 25 inches in

the sum of its length and breadth.]
1st break (25 in and under). 1 45

2nd " (26 to 40 inches). 1 35
3rd " (41 to 50 ") 3 40

4th " (51 to 60 ") 3 70
5th " (61 to 70 ") 4 00

ROPE: Manila. 0 14 0 14 1/2
Sisal. 0 10 1/2 0 11

BINDER TWINE:
Crown Brand (from factory). 11

Red Cap. " 12
Blue Ribbon. " 14

Silver Composite. " 9
AXES: Per box, \$6 to \$12.

SHOT: Canadian, dis. 7 1/2 per cent.
HINGES: Heavy T and strap. 0 4 1/2 0 5

" " " Screw, hook & strap. 0 3 1/2 0 4 1/2
WHITE LEAD: Pure Ass'n guarantee

ground in oil.
25 lb. irons. per lb 5 1/2

No. 1. " 5 1/2
No. 2. " 4 1/2

No. 3. " 4 1/2
TURPENTINE: Selected packages, per

gal. 0 59 0 60
LINED OIL, per gal, raw. 0 64

Boiled, per gal. 0 67
CASTOR OIL: Best per lb. 0 10 1/2 0 11

GLUE: Common. per lb. 0 10 0 11

PETROLEUM.
F. O. B. Toronto. Imp. gal.

Canadian. \$0 16
Carbon Safety. 0 17 1/2 0 18

Canadian Water White. 0 20 0 22
Amer'n Prime White. 0 23 0 24

" " Water White. 0 25 0 00
Photogene. 0 27 0 00

DRUGS AND CHEMICALS.
Alum. lb. \$0 02 \$0 03

Blue Vitriol. 0 06 0 07
Brimstone. 0 02 1/2 0 03 1/2

Borax. 0 13 0 14
Camphor. 0 75 0 80

Carbolic Acid. 0 40 0 45
Castor Oil. 0 11 1/2 0 12 1/2

Cream Tartar. 0 30 0 31
Epsom Salts. 0 01 1/2 0 02

Paris Green. 0 16 0 17
Extract Logwood, bulk. 0 13 1/2 0 14

" " boxes. 0 15 0 17
Gentian. 0 10 0 13

Glycerine, per lb. 0 18 0 20
Hellebore. 0 16 0 17

Iodine. 5 50 6 00
Insect Powder. 0 38 0 45

Salpêtre. 0 08 1/2 0 09
Soda Bicarb, per keg. 2 56 2 75

Sal Soda. 1 00 1 25
Madder. 0 12 1/2

VINEGAR.
A. HAAZ & CO

XX, W.W. 0 20
XXX, W.W. 0 25

Honey Dew. 0 30
Pickling. 0 30

Malting. 0 45
THE BADGEROW FALCONER VINEGAR CO

French Bordeaux. per gal. 0 34
Tarragona. 0 32

Triple. 0 30
Fruit Vinegar. 0 27

Pickling. 0 28
XXX. 0 25

Extra XX. 0 22
XX. 0 20

X. 0 16
Cider Vinegar. 0 16 to 0 25

Honey Vinegar. 0 25
Eng. Malt Vinegar. 0 50 to 0 60

Bottled Malt Vinegar, qts. 2 00
Methylated Spirits. 2 00 to 2 25

INK.
EDWARD CATCHEPOLE & CO

Blue black, 2 oz., per gross. 4 00
Jet black, 2 oz., " 3 75

All colors, 2 oz., " 4 50
Blue black, quarts, per doz. 5 00

" " " pints, " 3 25
FISH.

Pickarel. per lb. 0 06
Pike. do. 0 06 1/2

White fish. 0 06 1/2
Salmon Trout. 0 06 1/2

Lake herring. 1 75 2 50
Pickled and Salt Fish:

Labrador herring, p. bbl. 5 75 5 50
Shore herring. 4 50 5 50

Salmon trout, per 1/2 bbl. 4 25 4 50
Dried Fish:

Codfish, per quintal. 5 25 5 75
" cases. 5 00 5 50

Boneless fish. per lb. 0 04
Boneless cod. " 0 04 1/2 0 08 1/2

Smoked Fish:
Finnan Haddies. per lb. 0 07 1/2 0 08

Bloaters. per box. 1 00 1 50
Digby herring. 0 16

Sea Fish:
Haddock. per lb. 0 15
Cod. " 0 15
Spring salmon. " 0 15

THE
ST. LAWRENCE SUGAR REFINING CO'S
GRANULATED
AND YELLOWS
AND SYRUPS
ARE PURE.

- NO BLUEING -

Material whatsoever is used in the manufacture of

OUR GRANULATED.

The Canada Sugar Refining Co.

Redpath (Limited),
MONTREAL.



We are now putting up, expressly for family use, the finest quality of PURE SUGAR SYRUP, not adulterated with Corn Syrup, in **2-lb.** cans, with movable tops.

FOR SALE BY ALL GROCERS.

THE CANADA MEAT PACKING CO.,

MONTREAL,

BEEF AND PORK PACKERS,

Curers of the Celebrated C.M.P Brand of Smoked Meat, Sugar cured extra-flavored Hams and Bacon.

Compressed Corned Beef. Ox and Lunch Tongue.
Pure Lard a Specialty.

WRITE FOR QUOTATIONS.

:- HOW TO SELL GOODS :-

Send Ten Cents to the GROCER PUBLISHING Co. for a copy of B. F. Cumming's Prize Essay on "How to Sell Goods."

GROCER PUB. CO.,

6 Wellington St. W., Toronto.

TRAVELLERS' GUIDE

WM. PROUT. J. E. INSLEY, Manager.

LELAND HOTEL

Corner Hastings and Granville Streets, one block from Railway Station and Steamship dock.

Vancouver, B.C.

PROUT & INSLEY, Proprietors.

THE COLONIAL,

New Westminster, B.C.

Headquarters for Commercial Travellers. Fine Sample rooms. First-class in every respect.

GEO. R. RAYMOND, Proprietor.

THE WINDSOR.

Regina, Assa.

First-class Family and Commercial Hotel.

Good sample rooms. Livery in connection.

MRS. DOIG, Proprietress.

THE SANITARIUM

BANFF, N.W.T.

Favorite Western Summer Resort. The best of accommodation for travellers.

R. G. BRETT, Medical Director. H. RANSFORD, Mgr.

Grand Pacific Hotel

KAMLOOPS, B.C.

The leading hotel in the city. Sample rooms convenient to stores, provided for commercial men

CREEDEN & SMITH, Props

Queen's Hotel,

WINNIPEG, MAN.

First-class in every respect.

JAS. O'CONNOR, Prop. FRED SPRADO, Mgr

LELAND HOUSE,

Graduated Prices. Recently furnished.

W. D. DOUGLAS & CO., Proprietors.

The finest hotel in the Northwest. Pure spring water. Corner Main and Albert Sts.

City Hall Square, WINNIPEG, MAN.

The Clarendon Hotel,

Winnipeg, Man.

RUTLEY & McCAFFREY Proprietors.

The Algoma House.

PORT ARTHUR, ONTARIO.

Beautifully situated, fine sample rooms. Special attention and accommodation for travelling men.

MERRILL & HODDER, Props.

PATERSON HOUSE,

OWEN SOUND, ONT.

One of the best appointed houses in Ontario, situated in the business centre of the town. All modern improvements. Headquarters for commercial men

A DUNCAN, Prop

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ADVERTISEMENT
IN THE
CANADIAN GROCER.

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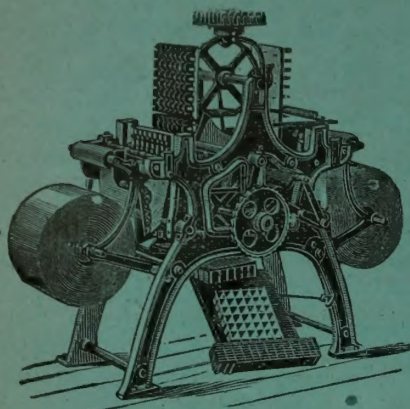


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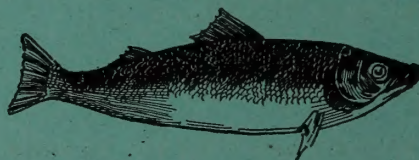
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